

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2020 TO 3/31/2021

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

04/01/2020 to 3/31/2021

SAWTIMBER in MBF (see general note 3)

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BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	11.40	\$48.00	<u>\$51.00</u>	6.00%	\$51.00	<u>\$51.00</u>
MACKINAW STATE FOREST	1	11.40	\$48.00	\$51.00	6.00%	\$51.00	\$51.00
NORTHERN LOWER PENNINSULA	1	11.40	\$48.00	\$51.00	6.00%	\$51.00	\$51.00
STATEWIDE	1	11.40	\$48.00	\$51.00	6.00%	\$51.00	\$51.00

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	577.20	\$38.14	\$54.97	44.00%	\$20.00	\$110.48
Crystal Falls Management Unit	<u> 10</u>	829.60		<u>\$117.29</u>		<u> </u>	<u>\$180.00</u>
COPPER COUNTRY STATE FOREST	22	1,406.80	\$71.57	\$91.72	28.00%	\$20.00	\$180.00
Gwinn Management Unit	4	7.50	\$93.60	\$112.04	20.00%	\$78.00	\$150.12
Escanaba Management Unit	<u></u> 11 _		\$53.91		19.00%	\$50.00	<u> </u>
ESCANABA RIVER STATE FOREST	15	118.70	\$56.42	\$66.93	19.00%	\$50.00	\$152.19
Shingleton Management Unit	7	140.30	\$93.68	\$155.46	66.00%	\$91.00	\$201.00
Sault Ste Marie (Naubinway Office)	1	18.10	\$108.00	\$126.25	17.00%	\$126.25	\$126.25
Sault Ste Marie (Drummond Island)	2			\$69.17		\$66.00	\$70.00
LAKE SUPERIOR STATE FOREST	10	190.60	\$90.37	\$138.11	53.00%	\$66.00	\$201.00
UPPER PENINSULA	47	1,716.10	\$72.61	\$95.16	31.00%	\$20.00	\$201.00
Gaylord Management Unit	16	1,369.80	\$31.60	\$77.22	144.00%	\$30.00	\$119.33
Pigeon River Country Management Unit	2	26.00	\$39.32	\$54.28	38.00%	\$40.00	\$60.97
Atlanta Management Unit	4 .				111.00% _	\$52.00_	
MACKINAW STATE FOREST	22	2,158.10	\$33.00	\$75.92	130.00%	\$30.00	\$119.33
Traverse City Management Unit	13	933.10	\$69.03	\$121.79	76.00%	\$69.00	\$202.98
Cadillac Management Unit	4	<u></u> 31.50		\$90.20	53.00% _	\$58.00	<u>\$105.8</u> 0_
PERE MARQUETTE STATE FOREST	17	964.60	\$68.71	\$120.76	76.00%	\$58.00	\$202.98
Grayling Management Unit	3	238.00	\$47.02	\$81.79	74.00%	\$48.00	\$85.00
AUSABLE STATE FOREST	3	238.00	\$47.02	\$81.79	74.00%	\$48.00	\$85.00
NORTHERN LOWER PENNINSULA	42	3,360.70	\$44.24	\$89.21	102.00%	\$30.00	\$202.98
STATEWIDE	89	5,076.80	\$53.83	\$91.22	69.00%	\$20.00	\$202.98

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Escanaba Management Unit	3	16.20	\$44.17	\$50.83		\$45.00	\$100.00
ESCANABA RIVER STATE FOREST	<u> </u>	16.20	<u> </u>	<u>\$50.83</u>	15.00%	<u> </u>	\$100.00
Newberry Management Unit	4	21.10	\$48.74	\$59.68	22.00%	\$49.00	<u>\$102.0</u> 2
LAKE SUPERIOR STATE FOREST	4	21.10	\$48.74	\$59.68	22.00%	\$49.00	\$102.02
UPPER PENINSULA	7	37.30	\$46.76	\$55.84	19.00%	\$45.00	\$102.02
Gaylord Management Unit	6	194.50	\$39.66	\$96.65	144.00%	\$52.92	\$161.97
Atlanta Management Unit		59.30_			48.00%	\$50.00	<u>\$109.03</u>
MACKINAW STATE FOREST	8	253.80	\$39.97	\$88.22	121.00%	\$50.00	\$161.97
Traverse City Management Unit	20	371.30	\$52.13	\$89.79	72.00%	\$50.00	\$150.82
Cadillac Management Unit				\$64.94	44.00%	\$47.09	<u>\$76.64</u>
PERE MARQUETTE STATE FOREST	23	448.30	\$50.91	\$85.52	68.00%	\$47.09	\$150.82
Grayling Management Unit	2	180.00	\$47.26	\$59.44	26.00%	\$49.00	\$73.00
AUSABLE STATE FOREST	2	180.00	\$47.26	\$59.44	26.00%	\$49.00	\$73.00
NORTHERN LOWER PENNINSULA	33	882.10	\$47.02	\$80.97	72.00%	\$47.09	\$161.97
STATEWIDE	40	919.40	\$47.01	\$79.95	70.00%	\$45.00	\$161.97

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	85.60	\$12.55	\$24.80	98.00%	\$14.00	\$50.00
COPPER COUNTRY STATE FOREST	8	85.60	\$12.55	\$24.80	98.00%	\$14.00	\$50.00
Escanaba Management Unit	2	7.20	\$40.00	\$43.50	9.00%	\$33.00	\$45.00
ESCANABA RIVER STATE FOREST	2	7.20	\$40.00	\$43.50	9.00%	\$33.00	\$45.00
UPPER PENINSULA	10	92.80	\$14.68	\$26.25	79.00%	\$14.00	\$50.00
STATEWIDE	10	92.80	\$14.68	\$26.25	79.00%	\$14.00	\$50.00

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BLACK CHERRY (49)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	17.10	\$30.68	\$41.09	34.00%	\$30.00	\$51.00
Crystal Falls Management Unit		4.30			23.00%	<u> </u>	<u>\$133.67</u>
COPPER COUNTRY STATE FOREST	6	21.40	\$35.36	\$46.17	31.00%	\$30.00	\$133.67
Gwinn Management Unit	3	2.50	\$68.08	\$72.94		\$60.00	<u>\$112.99</u>
ESCANABA RIVER STATE FOREST	3	2.50	\$68.08	\$72.94	7.00%	\$60.00	\$112.99
Shingleton Management Unit	10	36.20	\$120.50	\$178.76	48.00%	\$119.32	\$250.01
Newberry Management Unit	2	1.50	\$148.00	\$152.87	3.00%	\$149.00	\$153.84
Sault Ste Marie (Naubinway Office)		32.90	\$148.00	\$209.62	42.00%	\$152.25	\$270.73
LAKE SUPERIOR STATE FOREST	15	70.60	\$133.90	\$192.59	44.00%	\$119.32	\$270.73
UPPER PENINSULA	24	94.50	\$109.84	\$156.27	42.00%	\$30.00	\$270.73
Gaylord Management Unit	6	110.40	<u>\$167.13</u>	<u>\$247.48</u>	48.00%	\$135.34	<u>\$297.45</u>
MACKINAW STATE FOREST	6	110.40	\$167.13	\$247.48	48.00%	\$135.34	\$297.45
Traverse City Management Unit	16	398.20	\$188.73	\$243.54	29.00%	\$165.00	\$606.01
Cadillac Management Unit		44.60	\$144.42	<u> </u>	21.00%	\$120.00	<u>\$362.31</u>
PERE MARQUETTE STATE FOREST	21	442.80	\$184.27	\$236.59	28.00%	\$120.00	\$606.01
Gladwin Management Unit		20.60	\$183.00	<u>\$346.58</u>	89.00%	\$346.58	<u>\$346.5</u> 8
AUSABLE STATE FOREST	1	20.60	\$183.00	\$346.58	89.00%	\$346.58	\$346.58
NORTHERN LOWER PENNINSULA	28	573.80	\$180.92	\$242.63	34.00%	\$120.00	\$606.01
STATEWIDE	52	668.30	\$170.87	\$230.42	35.00%	\$30.00	\$606.01

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	13	309.70	\$39.38	\$91.65	133.00%	\$41.00	\$111.21
ESCANABA RIVER STATE FOREST	13	309.70	\$39.38	\$91.65	133.00%	\$41.00	\$111.21
UPPER PENINSULA	13	309.70	\$39.38	\$91.65	133.00%	\$41.00	\$111.21
STATEWIDE	13	309.70	\$39.38	\$91.65	133.00%	\$41.00	\$111.21

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JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	45.20	\$20.00	\$28.59	43.00%	\$28.59	\$28.59
Atlanta Management Unit	. <u> </u>				10.00%	\$33.00	\$33.00
MACKINAW STATE FOREST	2	70.90	\$23.62	\$30.19	28.00%	\$28.59	\$33.00
Traverse City Management Unit	3	40.60	\$18.74	\$27.37	46.00%	\$18.19	\$40.82
Cadillac Management Unit		124.40_		<u> </u>	27.00%	\$17.22	\$25.00
PERE MARQUETTE STATE FOREST	5	165.00	\$15.84	\$20.95	32.00%	\$17.22	\$40.82
Roscommon Management Unit	5	125.10	\$23.62	\$41.47	76.00%	\$30.00	\$57.96
Grayling Management Unit	2	24.70_		<u>\$41.87</u>	82.00%	\$40.00	\$45.84_
AUSABLE STATE FOREST	7	149.80	\$23.53	\$41.53	76.00%	\$30.00	\$57.96
NORTHERN LOWER PENNINSULA	14	385.70	\$20.26	\$30.64	51.00%	\$17.22	\$57.96
STATEWIDE	14	385.70	\$20.26	\$30.64	51.00%	\$17.22	\$57.96

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	34	1,877.40	\$40.06	\$71.08	77.00%	\$30.38	\$182.39
Pigeon River Country Management Unit	4	420.80	\$38.49	\$66.05	72.00%	\$42.82	\$106.96
Atlanta Management Unit	13 _	<u>597.10</u>	\$55.42	\$75.06	35.00%	<u>\$46</u> .14_	\$111.37
MACKINAW STATE FOREST	51	2,895.30	\$43.00	\$71.17	66.00%	\$30.38	\$182.39
Traverse City Management Unit	45	3,324.50	\$83.71	\$139.25	66.00%	\$80.00	\$255.59
Cadillac Management Unit		2,700.80	\$78.26	<u>\$135.16</u>	73.00%	\$43.00_	\$183.39
PERE MARQUETTE STATE FOREST	62	6,025.30	\$81.26	\$137.41	69.00%	\$43.00	\$255.59
Roscommon Management Unit	13	1,579.80	\$58.66	\$113.09	93.00%	\$57.95	\$191.19
Grayling Management Unit	13	699.60	\$39.44	\$57.16	45.00%	\$33.00	\$75.36
Gladwin Management Unit	12 _	1,671.70_		\$102.33	111.00%	\$57.00_	\$225.12
AUSABLE STATE FOREST	38	3,951.10	\$50.92	\$98.63	94.00%	\$33.00	\$225.12
NORTHERN LOWER PENNINSULA	151	12,871.70	\$63.34	\$110.61	75.00%	\$30.38	\$255.59
STATEWIDE	151	12,871.70	\$63.34	\$110.61	75.00%	\$30.38	\$255.59

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	3.50	\$2.00	\$5.00	150.00%	\$5.00	\$5.00
ESCANABA RIVER STATE FOREST	1	3.50	\$2.00	\$5.00	150.00%	\$5.00	\$5.00
UPPER PENINSULA	1	3.50	\$2.00	\$5.00	150.00%	\$5.00	\$5.00
Gaylord Management Unit	1	3.50	\$61.00	\$95.12	56.00%	\$95.12	\$95.12
Atlanta Management Unit	3	195.60		\$77.70	13.00%	\$69.00	\$90.59
MACKINAW STATE FOREST	4	199.10	\$68.86	\$78.00	13.00%	\$69.00	\$95.12
Traverse City Management Unit	3	41.10	\$90.62	\$107.44	19.00%	\$86.66	\$117.34
Cadillac Management Unit		951.30		\$99.69	19.00%	\$90.00	<u>\$150.0</u> 0
PERE MARQUETTE STATE FOREST	11	992.40	\$84.23	\$100.01	19.00%	\$86.66	\$150.00
Roscommon Management Unit	17	1,057.10	\$82.22	\$124.98	52.00%	\$84.11	\$181.61
Grayling Management Unit	11	204.70	\$130.01	\$247.05	90.00%	\$72.28	\$403.87
Gladwin Management Unit		651.50_		\$163.09	103.00%	\$100.00	<u>\$305.11</u>
AUSABLE STATE FOREST	38	1,913.30	\$86.73	\$151.01	74.00%	\$72.28	\$403.87
NORTHERN LOWER PENNINSULA	53	3,104.80	\$84.78	\$130.03	53.00%	\$69.00	\$403.87
STATEWIDE	54	3,108.30	\$84.69	\$129.89	53.00%	\$5.00	\$403.87

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	58.90	\$16.41	\$25.11	53.00%	\$24.43	\$31.00
Pigeon River Country Management Unit	1	112.00	\$20.00	\$28.16	41.00%	\$28.16	\$28.16
Atlanta Management Unit		25.70_		<u>\$15.95</u>	38.00%	\$12.04	\$30.00
MACKINAW STATE FOREST	5	196.60	\$17.82	\$25.65	44.00%	\$12.04	\$31.00
NORTHERN LOWER PENNINSULA	5	196.60	\$17.82	\$25.65	44.00%	\$12.04	\$31.00
STATEWIDE	5	196.60	\$17.82	\$25.65	44.00%	\$12.04	\$31.00

04/01/2020 to 3/31/2021

SAWTIMBER in MBF (see general note 3)

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	81.90	\$28.98	\$44.37	53.00%	\$23.00	\$80.64
Crystal Falls Management Unit	12 _				<u>53.00%</u>	<u>\$50</u> .00	\$153.94
COPPER COUNTRY STATE FOREST	19	161.30	\$42.90	\$65.80	53.00%	\$23.00	\$153.94
Gwinn Management Unit	5	44.10	\$83.45	\$153.50	84.00%	\$90.00	\$200.13
Escanaba Management Unit	<u> 11</u> _				<u>55.00%</u>	\$57.00	\$100.38
ESCANABA RIVER STATE FOREST	16	64.20	\$74.19	\$131.62	77.00%	\$57.00	\$200.13
Shingleton Management Unit	6	5.50	\$46.45	\$99.84	115.00%	\$54.24	\$185.38
Newberry Management Unit	6	82.40	\$35.35	\$43.80	24.00%	\$29.00	\$184.96
Sault Ste Marie (Naubinway Office)	5	33.60	\$47.07	\$124.69	165.00%	\$46.00	\$185.69
Sault Ste Marie (Drummond Island)		3.80		\$35.00	0.00%	\$35.00	\$35.00
LAKE SUPERIOR STATE FOREST	18	125.30	\$38.97	\$67.68	74.00%	\$29.00	\$185.69
UPPER PENINSULA	53	350.80	\$47.22	\$78.52	66.00%	\$23.00	\$200.13
Gaylord Management Unit	3	13.20	\$24.48	\$46.42	90.00%	\$34.00	\$55.33
Atlanta Management Unit		6.90_	\$23.86	\$33.57	41.00%	\$31.00	
MACKINAW STATE FOREST	5	20.10	\$24.27	\$42.01	73.00%	\$31.00	\$55.33
Traverse City Management Unit	6	17.30	\$25.38	\$55.08	117.00%	\$24.00	\$103.36
Cadillac Management Unit					22.00%	<u>\$28</u> . <u>15</u>	\$48.77_
PERE MARQUETTE STATE FOREST	8	19.70	\$25.70	\$52.53	104.00%	\$24.00	\$103.36
Grayling Management Unit	2	6.10	\$27.52	\$33.62	22.00%	\$26.00	\$41.00
AUSABLE STATE FOREST		6.10	\$27.52	\$33.62	22.00%	\$26.00	\$41.00
NORTHERN LOWER PENNINSULA	15	45.90	\$25.31	\$45.41	79.00%	\$24.00	\$103.36
STATEWIDE	68	396.70	\$44.69	\$74.69	67.00%	\$23.00	\$200.13

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SAWTIMBER in MBF (see general note 3)

DED MADLE (02)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
RED MAPLE (03)	# OF SALES	TOTAL VOLUME	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	SOLD		PRICE	SOLD FRICE	COL. 4	30LD FRICE	SOLD FRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	18	1,464.50	\$63.52	\$112.06	· · · ·	\$36.00	\$202.36
Crystal Falls Management Unit	13	209.30	\$92.28	\$112.06 \$155.71	69.00%	\$76.00	\$250.00
COPPER COUNTRY STATE FOREST	$\frac{13}{31}$			<u> </u>		<u> </u>	\$250.00
Gwinn Management Unit	11	297.50	\$71.36	\$153.45		\$60.00	\$236.43
Escanaba Management Unit	25	574.50	\$100.37	\$133.43 \$134.91	34.00%	\$76.00	\$227.57
ESCANABA RIVER STATE FOREST				<u> </u>	<u>54.00%</u> _ 56.00%	<u> </u>	\$236.43
Shingleton Management Unit	12	466.00	\$102.63	\$177.89		\$89.01	\$251.01
Newberry Management Unit	14	309.20	\$79.74	\$177.89 \$110.17	38.00%	\$43.00	\$206.81
Sault Ste Marie (Naubinway Office)	8	125.90	\$135.86	\$110.17 \$164.32		\$104.23	\$265.67
Sault Ste Marie (Soo Office)	2	58.80	\$85.00	\$104.32 \$110.12		\$86.00	\$115.00
Sault Ste Marie (Drummond Island)	1	3.10	\$62.00	\$62.00		\$62.00	\$62.00
LAKE SUPERIOR STATE FOREST	$ \frac{1}{37}$ $-$	963.00	<u> </u>	<u> </u>		<u> </u>	\$265.67
UPPER PENINSULA	104	3,508.80	\$81.51	\$132.29	62.00%	\$36.00	\$265.67
Gaylord Management Unit	25	674.10	\$49.94	\$104.72	110.00%	\$38.77	\$216.53
Pigeon River Country Management Unit	3	18.90	\$53.44	\$93.31	75.00%	\$76.00	\$129.59
Atlanta Management Unit	7	99.70	\$56.15	\$90.58	61.00%	\$64.04	\$254.94
MACKINAW STATE FOREST			\$50.80	\$102.67	102.00%	\$38.77	\$254.94
Traverse City Management Unit	46	2,293.80	\$90.77	\$205.29	126.00%	\$82.94	\$388.73
Cadillac Management Unit	14	710.50	\$71.89	\$132.67	85.00%	\$40.00	\$261.98
PERE MARQUETTE STATE FOREST	60	3,004.30	\$86.31	\$188.12	118.00%	\$40.00	\$388.73
Roscommon Management Unit	9	275.00	\$57.47	\$103.14	79.00%	\$62.32	\$141.00
Grayling Management Unit	9	251.80	\$42.78	\$53.43	25.00%	\$26.00	\$76.00
Gladwin Management Unit		<u>543.40</u>	\$29.56	\$59.87	103.00%	<u>\$25</u> .00	<u>\$129.49</u>
AUSABLE STATE FOREST	30	1,070.20	\$39.84	\$69.47	74.00%	\$25.00	\$141.00
NORTHERN LOWER PENNINSULA	125	4,867.20	\$70.31	\$148.11	111.00%	\$25.00	\$388.73
STATEWIDE	229	8,376.00	\$75.00	\$141.48	89.00%	\$25.00	\$388.73

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SAWTIMBER in MBF (see general note 3)

RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit			\$109.48	<u>\$110.03</u>		<u>\$48</u> .00	\$140.00
COPPER COUNTRY STATE FOREST	4	39.20	\$109.48	\$110.03	1.00%	\$48.00	\$140.00
Gwinn Management Unit	2	2.30	\$132.96	\$166.15	25.00%	\$135.00	\$200.13
Escanaba Management Unit			\$131.26	\$232.96	<u>77.00%</u>	\$133.00	\$269.88
ESCANABA RIVER STATE FOREST	9	284.20	\$131.27	\$232.42	77.00%	\$133.00	\$269.88
Shingleton Management Unit	2	215.70	\$129.17	\$141.12	9.00%	\$115.46	\$144.27
Newberry Management Unit		6.80	\$130.00	\$162.49	25.00%	<u>\$162</u> .49_	<u>\$162.49</u>
LAKE SUPERIOR STATE FOREST	3	222.50	\$129.20	\$141.77	10.00%	\$115.46	\$162.49
UPPER PENINSULA	16	545.90	\$128.86	\$186.68	45.00%	\$48.00	\$269.88
Gaylord Management Unit	9	1,058.30	\$93.41	\$163.55	75.00%	\$83.00	\$205.51
Pigeon River Country Management Unit	4	53.10	\$125.80	\$255.38	103.00%	\$124.00	\$636.27
Atlanta Management Unit		<u>483.10</u>	\$156.08	\$256.07	<u>64.00%</u>	\$149.00	<u>\$573.23</u>
MACKINAW STATE FOREST	19	1,594.50	\$113.48	\$194.64	72.00%	\$83.00	\$636.27
Traverse City Management Unit	34	3,464.30	\$120.26	\$214.92	79.00%	\$127.17	\$415.90
Cadillac Management Unit		1 <u>,478.40</u>	\$154.06	<u>\$308.18</u>	100.00%	\$91.00	\$574.23_
PERE MARQUETTE STATE FOREST	49	4,942.70	\$130.37	\$242.82	86.00%	\$91.00	\$574.23
Roscommon Management Unit	3	1,083.60	\$119.51	\$175.90	47.00%	\$154.62	\$221.31
Grayling Management Unit	10	2,137.50	\$135.88	\$200.01	47.00%	\$92.36	\$384.80
Gladwin Management Unit			\$117.23	\$329.08	181.00%	\$133.77	\$398.95_
AUSABLE STATE FOREST	16	3,404.00	\$129.67	\$199.27	54.00%	\$92.36	\$398.95
NORTHERN LOWER PENNINSULA	84	9,941.20	\$127.42	\$220.18	73.00%	\$83.00	\$636.27
STATEWIDE	100	10,487.10	\$127.50	\$218.44	71.00%	\$48.00	\$636.27

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	8	670.40	\$90.19	\$214.74	138.00%	\$90.00	\$355.84
COPPER COUNTRY STATE FOREST	8	670.40	\$90.19	\$214.74	138.00%	\$90.00	\$355.84
Gwinn Management Unit		2,110.90	\$89.65	<u>\$146.50</u>	63.00%	\$100.97	<u>\$155.00</u>
ESCANABA RIVER STATE FOREST	7	2,110.90	\$89.65	\$146.50	63.00%	\$100.97	\$155.00
UPPER PENINSULA	15	2,781.30	\$89.78	\$162.95	81.00%	\$90.00	\$355.84
Gaylord Management Unit	21	5,312.50	\$86.38	\$148.69	72.00%	\$85.00	\$406.10
Pigeon River Country Management Unit	10	901.80	\$90.93	\$142.51	57.00%	\$69.00	\$261.07
Atlanta Management Unit		<u>715.90</u>	<u>\$95.14</u>	\$138.93	46.00%	\$99.00	<u>\$150.00</u>
MACKINAW STATE FOREST	41	6,930.20	\$87.87	\$146.88	67.00%	\$69.00	\$406.10
Traverse City Management Unit	34	5,408.00	\$78.51	\$141.09	80.00%	\$77.03	\$370.26
Cadillac Management Unit	17	3,682.90		\$154.21	74.00%	\$82.44	\$366.07_
PERE MARQUETTE STATE FOREST	51	9,090.90	\$82.57	\$146.41	77.00%	\$77.03	\$370.26
Roscommon Management Unit	18	7,831.00	\$91.47	\$167.79	83.00%	\$98.40	\$299.75
Grayling Management Unit	20	6,408.00	\$86.05	\$166.36	93.00%	\$71.00	\$265.31
Gladwin Management Unit	7	962.50	\$91.02	\$166.38	83.00%	<u>\$106.00</u>	\$209.85
AUSABLE STATE FOREST	45	15,201.50	\$89.16	\$167.10	87.00%	\$71.00	\$299.75
NORTHERN LOWER PENNINSULA	137	31,222.60	\$86.95	\$156.58	80.00%	\$69.00	\$406.10
STATEWIDE	152	34,003.90	\$87.18	\$157.11	80.00%	\$69.00	\$406.10

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	19	2,311.60	\$113.33	\$200.37	77.00%	\$71.00	\$432.89
Crystal Falls Management Unit	<u> 16</u>	438.00	\$155.08	\$279.33	<u>80.00%</u> _	<u>\$159.00</u>	<u>\$387.05</u>
COPPER COUNTRY STATE FOREST	35	2,749.60	\$119.98	\$212.95	77.00%	\$71.00	\$432.89
Gwinn Management Unit	11	398.50	\$228.31	\$354.77	55.00%	\$200.00	\$1,020.74
Escanaba Management Unit	16	238.00	\$155.29	\$203.77	31.00%	\$133.00	<u>\$285.00</u>
ESCANABA RIVER STATE FOREST	27	636.50	\$201.01	\$298.31	48.00%	\$133.00	\$1,020.74
Shingleton Management Unit	11	1,531.40	\$264.38	\$494.23	87.00%	\$282.24	\$551.01
Newberry Management Unit	7	360.20	\$238.52	\$397.26	67.00%	\$125.00	\$616.55
Sault Ste Marie (Naubinway Office)	8	609.30	\$414.52	\$496.63	20.00%	\$328.57	\$602.17
Sault Ste Marie (Soo Office)	2	10.40	\$274.00	\$292.00	7.00%	\$280.00	\$293.00
Sault Ste Marie (Drummond Island)	2	<u> </u>	\$199.00	<u></u> <u>\$199.00</u>	0.00%	\$199.00	\$199.00
LAKE SUPERIOR STATE FOREST	30	2,675.40	\$291.12	\$462.83	59.00%	\$125.00	\$616.55
UPPER PENINSULA	92	6,061.50	\$204.03	\$332.20	63.00%	\$71.00	\$1,020.74
Gaylord Management Unit	20	2,294.70	\$196.44	\$452.58	130.00%	\$141.44	\$699.55
Pigeon River Country Management Unit	2	6.30	\$189.43	\$206.71	9.00%	\$184.00	\$342.95
Atlanta Management Unit	4	169.40	\$252.26	\$271.63		\$250.00	<u>\$388.67</u>
MACKINAW STATE FOREST	26	2,470.40	\$200.25	\$439.55	120.00%	\$141.44	\$699.55
Traverse City Management Unit	28	2,220.70	\$169.48	\$282.44	67.00%	\$144.34	\$506.82
Cadillac Management Unit	5	123.50	<u>\$154.09</u>	\$213.40	38.00%	<u>\$106.00</u>	\$300.77
PERE MARQUETTE STATE FOREST	33	2,344.20	\$168.67	\$278.81	65.00%	\$106.00	\$506.82
Roscommon Management Unit	1	4.60	\$117.00	\$117.00	0.00%	\$117.00	\$117.00
Grayling Management Unit	6	<u>440.50</u>	\$169.07	\$208.43	23.00%	\$117.00	<u>\$563.66</u>
AUSABLE STATE FOREST	7	445.10	\$168.53	\$207.48	23.00%	\$117.00	\$563.66
NORTHERN LOWER PENNINSULA	66	5,259.70	\$183.49	\$348.27	90.00%	\$106.00	\$699.55
STATEWIDE	158	11,321.20	\$194.48	\$339.67	75.00%	\$71.00	\$1,020.74

04/01/2020 to 3/31/2021

SAWTIMBER in MBF (see general note 3)

STATEWIDE

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WHITE ASH (06)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	74.10	\$23.11	\$57.86	150.00%	\$20.00	\$63.82
Crystal Falls Management Unit				<u> </u>	<u>34.00%</u>	<u> </u>	<u>\$113.84</u>
COPPER COUNTRY STATE FOREST	15	116.50	\$33.36	\$61.75	85.00%	\$20.00	\$113.84
Escanaba Management Unit					<u> 25.00%</u>	<u> </u>	\$152.19
ESCANABA RIVER STATE FOREST	7	77.90	\$49.07	\$61.50	25.00%	\$50.00	\$152.19
Sault Ste Marie (Drummond Island)					19.00%	\$42.00	\$50.00
LAKE SUPERIOR STATE FOREST	2	108.40	\$42.00	\$49.82	19.00%	\$42.00	\$50.00
UPPER PENINSULA	24	302.80	\$40.49	\$57.42	42.00%	\$20.00	\$152.19
Gaylord Management Unit	2	357.20	\$33.15	\$61.22	85.00%	\$60.00	\$61.23
MACKINAW STATE FOREST	2	357.20	\$33.15	\$61.22	85.00%	\$60.00	\$61.23
NORTHERN LOWER PENNINSULA	2	357.20	\$33.15	\$61.22	85.00%	\$60.00	\$61.23
STATEWIDE	26	660.00	\$36.52	\$59.48	63.00%	\$20.00	\$152.19
MALLITE CAR (00)	# OF CALEC	TOTAL VOLUME	A)/FDACE	A)/FDACE	0/ CHANCE	N 41 N 11 N 41 1 N 4	NA A VINALINA
WHITE OAK (09)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	ADVERTISED	AVERAGE SOLD PRICE	FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
WHITE OAK (09)		TOTAL VOLUME (2)					
WHITE OAK (09) Escanaba Management Unit	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4 (5)	SOLD PRICE	SOLD PRICE
	SOLD (1)	(2)	ADVERTISED PRICE (3)	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5)	SOLD PRICE (6)	SOLD PRICE (7)
Escanaba Management Unit	SOLD (1)3	(2) 40.60	ADVERTISED PRICE (3) \$60.01	SOLD PRICE (4)\$137.78	FROM COL. 3 TO COL. 4 (5) 130.00%	SOLD PRICE (6) \$59.00	(7) \$184.02
Escanaba Management Unit ESCANABA RIVER STATE FOREST	(1) 3 3 3	(2) 40.60 40.60	ADVERTISED PRICE (3) \$60.01	(4) (2) (4) (4) (5) (4) (4) (4) (4) (4) (5) (6) (7) (7) (7) (8) (7) (8) (9) (9) (9) (9) (9) (9) (9) (9) (9) (9	FROM COL. 3 TO COL. 4 (5) 130.00% 130.00%	(6) \$59.00 \$59.00	(7) \$184.02 \$184.02
Escanaba Management Unit ESCANABA RIVER STATE FOREST UPPER PENINSULA Traverse City Management Unit Cadillac Management Unit	(1)	40.60 40.60 40.60 694.40 174.50	ADVERTISED PRICE (3) \$60.01 \$60.01 \$52.42 \$64.55	(4) (4) — \$137.78 \$137.78 \$137.78	FROM COL. 3 TO COL. 4 (5) 130.00% 130.00% 130.00% 147.00% 38.00%	(6) \$59.00 \$59.00 \$59.00 \$47.00 \$35.00	(7) \$184.02 \$184.02 \$184.02 \$184.64 \$143.26
Escanaba Management Unit ESCANABA RIVER STATE FOREST UPPER PENINSULA Traverse City Management Unit	(1) 3 3 3 3	(2) 40.60 40.60 40.60 694.40	ADVERTISED PRICE (3) \$60.01 \$60.01 \$52.42	(4) \$137.78 \$137.78 \$137.78 \$129.71	FROM COL. 3 TO COL. 4 (5) 130.00% 130.00% 130.00% 147.00%	(6) \$59.00 \$59.00 \$59.00 \$47.00	(7)
Escanaba Management Unit ESCANABA RIVER STATE FOREST UPPER PENINSULA Traverse City Management Unit Cadillac Management Unit	(1)	40.60 40.60 40.60 694.40 174.50	ADVERTISED PRICE (3) \$60.01 \$60.01 \$52.42 \$64.55	\$0LD PRICE (4) \$137.78 \$137.78 \$137.78 \$129.71 \$89.23	FROM COL. 3 TO COL. 4 (5) 130.00% 130.00% 130.00% 147.00% 38.00%	(6) \$59.00 \$59.00 \$59.00 \$47.00 \$35.00	(7) \$184.02 \$184.02 \$184.02 \$184.64 \$143.26
Escanaba Management Unit ESCANABA RIVER STATE FOREST UPPER PENINSULA Traverse City Management Unit Cadillac Management Unit PERE MARQUETTE STATE FOREST	$ \begin{array}{c} \text{SOLD} \\ (1) \\ - & \frac{3}{3} \\ \hline 3 \\ - & \frac{16}{23} \end{array} $	(2) 40.60 40.60 40.60 694.40 174.50 868.90	ADVERTISED PRICE (3) \$60.01 \$60.01 \$52.42 \$64.55 \$54.86	(4) (4) \$137.78 \$137.78 \$137.78 \$129.71 \$89.23 \$121.58	FROM COL. 3 TO COL. 4 (5) 130.00% 130.00% 147.00% 38.00% 122.00%	(6) \$59.00 \$59.00 \$59.00 \$47.00 \$35.00 \$35.00	(7) \$184.02 \$184.02 \$184.02 \$184.64 \$143.26 \$184.64 \$160.25 \$194.68
Escanaba Management Unit ESCANABA RIVER STATE FOREST UPPER PENINSULA Traverse City Management Unit Cadillac Management Unit PERE MARQUETTE STATE FOREST Roscommon Management Unit Grayling Management Unit Gladwin Management Unit	(1)	(2) 40.60 40.60 40.60 694.40 174.50 868.90 150.60 159.10 153.60	ADVERTISED PRICE (3) \$60.01 \$60.01 \$60.01 \$52.42 \$64.55 \$54.86 \$75.69 \$43.78 \$59.54	\$137.78 \$137.78 \$137.78 \$137.78 \$129.71 \$89.23 \$121.58 \$128.56 \$113.99 \$156.27	FROM COL. 3 TO COL. 4 (5) 130.00% 130.00% 130.00% 147.00% 38.00% 122.00% 70.00% 160.00% 162.00%	\$59.00 \$59.00 \$59.00 \$59.00 \$47.00 \$35.00 \$35.00 \$85.36 \$26.00 \$42.00	\$184.02 \$184.02 \$184.02 \$184.62 \$184.64 \$143.26 \$184.64 \$160.25 \$194.68 \$202.25
Escanaba Management Unit ESCANABA RIVER STATE FOREST UPPER PENINSULA Traverse City Management Unit Cadillac Management Unit PERE MARQUETTE STATE FOREST Roscommon Management Unit Grayling Management Unit	$ \begin{array}{c} \text{SOLD} \\ (1) \\ - & \frac{3}{3} \\ \hline 3 \\ - & \frac{16}{23} \end{array} $	(2) 40.60 40.60 40.60 694.40 174.50 868.90 150.60 159.10	ADVERTISED PRICE (3) \$60.01 \$60.01 \$60.01 \$52.42 \$64.55 \$54.86 \$75.69 \$43.78	\$137.78 \$137.78 \$137.78 \$137.78 \$129.71 \$89.23 \$121.58 \$128.56 \$113.99	FROM COL. 3 TO COL. 4 (5) 130.00% 130.00% 130.00% 147.00% 38.00% 122.00% 70.00% 160.00%	(6) \$59.00 \$59.00 \$59.00 \$47.00 \$35.00 \$35.00 \$85.36 \$26.00	\$0LD PRICE (7) \$184.02 \$184.02 \$184.02 \$184.64 \$143.26 \$184.64 \$160.25 \$194.68

48

1,372.80

\$56.54

\$125.82

123.00%

\$26.00

\$202.25

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit						\$44.00	\$44.00
COPPER COUNTRY STATE FOREST	1	46.00	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
Gwinn Management Unit			\$43.35		36.00%	\$39.67	<u>\$75.00</u>
ESCANABA RIVER STATE FOREST	5	285.30	\$43.35	\$58.75	36.00%	\$39.67	\$75.00
Sault Ste Marie (Naubinway Office)	1	9.70	\$48.00	<u>\$75.00</u>	56.00%	<u>\$75.00</u>	\$75.00
LAKE SUPERIOR STATE FOREST	1	9.70	\$48.00	\$75.00	56.00%	\$75.00	\$75.00
UPPER PENINSULA	7	341.00	\$43.57	\$57.22	31.00%	\$39.67	\$75.00
Gaylord Management Unit	7	297.70	\$28.06	\$44.60	59.00%	\$33.49	\$48.86
Pigeon River Country Management Unit	6	250.90	\$46.90	\$96.19	105.00%	\$76.21	\$132.42
Atlanta Management Unit		119.30			<u>58.00%</u>	<u>\$58</u> . <u>00</u>	<u>\$110.00</u>
MACKINAW STATE FOREST	19	667.90	\$40.13	\$71.82	79.00%	\$33.49	\$132.42
Traverse City Management Unit	35	2,383.40	\$39.61	\$70.98	79.00%	\$35.00	\$222.19
Cadillac Management Unit	<u> 14</u> _	1 <u>,692.9</u> 0		<u> \$101.37</u>	23.00%	\$32.00	\$214.13
PERE MARQUETTE STATE FOREST	49	4,076.30	\$57.37	\$83.60	46.00%	\$32.00	\$222.19
Roscommon Management Unit	11	688.40	\$39.58	\$75.81	92.00%	\$37.84	\$123.32
Grayling Management Unit	7	503.60	\$32.03	\$64.49	101.00%	\$36.05	\$158.92
Gladwin Management Unit	3			<u>\$61.67</u>	<u>57.00%</u>	<u>\$53</u> . <u>51</u>	\$72.89
AUSABLE STATE FOREST	21	1,345.80	\$36.71	\$69.96	91.00%	\$36.05	\$158.92
NORTHERN LOWER PENNINSULA	89	6,090.00	\$50.91	\$79.29	56.00%	\$32.00	\$222.19
STATEWIDE	96	6,431.00	\$50.52	\$78.12	55.00%	\$32.00	\$222.19

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	25.80	\$16.81	\$30.19	80.00%	\$30.01	\$33.14
Crystal Falls Management Unit		<u>17.9</u> 0_		\$29.00		\$29.00	\$29.00
COPPER COUNTRY STATE FOREST	3	43.70	\$21.81	\$29.70	36.00%	\$29.00	\$33.14
UPPER PENINSULA	3	43.70	\$21.81	\$29.70	36.00%	\$29.00	\$33.14
Gaylord Management Unit	1	1.90	\$34.00	\$51.00	50.00%	\$51.00	\$51.00
Pigeon River Country Management Unit	1	76.00	\$34.00	\$47.87	41.00%	\$47.87	\$47.87
Atlanta Management Unit		56.60_		<u>\$47.33</u>	21.00%	\$41.00	\$55.00
MACKINAW STATE FOREST	4	134.50	\$36.16	\$47.69	32.00%	\$41.00	\$55.00
Cadillac Management Unit		133.10	\$30.00	\$64.31	114.00%	\$64.31	\$64.31
PERE MARQUETTE STATE FOREST	1	133.10	\$30.00	\$64.31	114.00%	\$64.31	\$64.31
NORTHERN LOWER PENNINSULA	5	267.60	\$33.10	\$55.96	69.00%	\$41.00	\$64.31
STATEWIDE	8	311.30	\$31.51	\$52.27	66.00%	\$29.00	\$64.31

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	16	201.50	\$43.79	\$66.06	51.00%	\$22.00	\$161.52
Crystal Falls Management Unit	3	5.80	\$53.00		83.00%	\$53.00	\$113.84_
COPPER COUNTRY STATE FOREST	19	207.30	\$44.04	\$66.93	52.00%	\$22.00	\$161.52
Gwinn Management Unit	3	3.40	\$58.88	\$149.53	154.00%	\$57.00	\$200.00
Escanaba Management Unit	6	30.70	\$53.39	<u>\$71.00</u>	33.00% _	\$48.00	<u>\$110.00</u>
ESCANABA RIVER STATE FOREST	9	34.10	\$53.94	\$78.83	46.00%	\$48.00	\$200.00
Shingleton Management Unit	5	4.60	\$106.72	\$140.81	32.00%	\$100.00	\$200.00
Newberry Management Unit	5	44.70	\$43.98	\$45.81	4.00%	\$38.00	\$175.96
Sault Ste Marie (Naubinway Office)	2	4.40	\$104.77	\$159.21	52.00%	\$125.00	\$275.54
Sault Ste Marie (Drummond Island)		1.50	\$68.00	<u> </u>	47.00%	\$100.00	<u>\$100.00</u>
LAKE SUPERIOR STATE FOREST	13	55.20	\$54.71	\$64.24	17.00%	\$38.00	\$275.54
UPPER PENINSULA	41	296.60	\$47.17	\$67.80	44.00%	\$22.00	\$275.54
Gaylord Management Unit	2	7.60	\$40.72	\$118.72	192.00%	\$40.71	\$148.51
MACKINAW STATE FOREST		7.60	\$40.72	\$118.72	192.00%	\$40.71	\$148.51
NORTHERN LOWER PENNINSULA	2	7.60	\$40.72	\$118.72	192.00%	\$40.71	\$148.51
STATEWIDE	43	304.20	\$47.00	\$69.07	47.00%	\$22.00	\$275.54

04/01/2020 to 3/31/2021

PULPWOOD in Cords (see general note 4)

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	932.00	\$2.23	\$5.38	141.00%	\$2.00	\$18.34
Crystal Falls Management Unit		3,361.00_		\$23.84	88.00%	<u>\$10.65</u>	\$36.34_
COPPER COUNTRY STATE FOREST	34	4,293.00	\$10.42	\$19.83	90.00%	\$2.00	\$36.34
Gwinn Management Unit	16	3,491.00	\$19.40	\$32.51	68.00%	\$13.00	\$49.41
Escanaba Management Unit	28 _	3,539.00_		\$22.10	72.00%	<u> </u>	\$44.31_
ESCANABA RIVER STATE FOREST	44	7,030.00	\$16.12	\$27.27	69.00%	\$10.75	\$49.41
Shingleton Management Unit	16	1,409.00	\$11.42	\$24.09	111.00%	\$10.20	\$32.54
Newberry Management Unit	21	1,511.00	\$8.76	\$16.08	84.00%	\$5.10	\$27.30
Sault Ste Marie (Naubinway Office)	10	1,030.00	\$8.80	\$15.48	76.00%	\$8.35	\$26.76
Sault Ste Marie (Soo Office)	2	69.00	\$6.40	\$6.47	1.00%	\$6.40	\$6.50
Sault Ste Marie (Drummond Island)		51.00_		<u>\$6.65</u>			\$6.65_
LAKE SUPERIOR STATE FOREST	51	4,070.00	\$9.62	\$18.42	91.00%	\$5.10	\$32.54
UPPER PENINSULA	129	15,393.00	\$12.81	\$22.85	78.00%	\$2.00	\$49.41
Gaylord Management Unit	12	1,053.00	\$14.78	\$24.62	67.00%	\$14.00	\$46.71
Pigeon River Country Management Unit	8	692.00	\$17.45	\$47.17	170.00%	\$21.29	\$87.48
Atlanta Management Unit	<u> 11</u> _	1 <u>,619.00</u> _			35.00%	<u>\$16</u> .05_	\$35.00_
MACKINAW STATE FOREST	31	3,364.00	\$17.05	\$29.30	72.00%	\$14.00	\$87.48
Traverse City Management Unit	9	120.00	\$7.43	\$12.57	69.00%	\$6.91	\$19.35
Cadillac Management Unit		<u>567.00</u>	\$8.47	\$13.50	59.00%	<u>\$7.99</u>	\$30.05
PERE MARQUETTE STATE FOREST	16	687.00	\$8.29	\$13.34	61.00%	\$6.91	\$30.05
Roscommon Management Unit	8	337.00	\$20.70	\$31.95	54.00%	\$20.45	\$61.53
Grayling Management Unit	16	426.00	\$13.31	\$23.28	75.00%	\$10.85	\$47.38
Gladwin Management Unit	4				<u>78.</u> 00% _	<u> </u>	\$35.00_
AUSABLE STATE FOREST	28	798.00	\$16.57	\$27.20	64.00%	\$10.85	\$61.53
NORTHERN LOWER PENNINSULA	75	4,849.00	\$15.73	\$26.69	70.00%	\$6.91	\$87.48
STATEWIDE	204	20,242.00	\$13.51	\$23.77	76.00%	\$2.00	\$87.48

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	1,243.00	\$3.18	\$6.26	97.00%	\$2.00	\$9.12
Crystal Falls Management Unit	9	2,911.00			76.00%	\$5.45	\$19.66
COPPER COUNTRY STATE FOREST	21	4,154.00	\$5.65	\$10.13	79.00%	\$2.00	\$19.66
Gwinn Management Unit	2	27.00	\$7.75	\$12.89	66.00%	\$7.75	\$23.18
Escanaba Management Unit							\$9.40_
ESCANABA RIVER STATE FOREST	3	63.00	\$8.69	\$10.90	25.00%	\$7.75	\$23.18
Shingleton Management Unit	2	131.00		\$20.84	226.00%	<u>\$7.25</u>	\$21.61
LAKE SUPERIOR STATE FOREST	2	131.00	\$6.40	\$20.84	226.00%	\$7.25	\$21.61
UPPER PENINSULA	26	4,348.00	\$5.72	\$10.47	83.00%	\$2.00	\$23.18
Gaylord Management Unit	13	2,582.00	\$5.17	\$11.63	125.00%	\$5.05	\$21.14
Pigeon River Country Management Unit	2	71.00	\$4.77	\$11.37	138.00%	\$4.25	\$15.24
Atlanta Management Unit		1 <u>,326.00</u> _				<u>\$5</u> .80	\$11.00
MACKINAW STATE FOREST	17	3,979.00	\$5.35	\$9.74	82.00%	\$4.25	\$21.14
Traverse City Management Unit	5	745.00	\$9.21	\$16.11	75.00%	\$10.47	\$27.72
Cadillac Management Unit		21.00_	\$4.75	\$4.75	0.00%	\$4.75	\$4.75_
PERE MARQUETTE STATE FOREST	6	766.00	\$9.08	\$15.80	74.00%	\$4.75	\$27.72
Grayling Management Unit	2	432.00	<u>\$5.90</u>	<u>\$10.98</u>	86.00%	\$6.55	\$12.00
AUSABLE STATE FOREST	2	432.00	\$5.90	\$10.98	86.00%	\$6.55	\$12.00
NORTHERN LOWER PENNINSULA	25	5,177.00	\$5.95	\$10.74	81.00%	\$4.25	\$27.72
STATEWIDE	51	9,525.00	\$5.85	\$10.62	82.00%	\$2.00	\$27.72

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	5	170.00	\$13.58	\$29.19	115.00%	\$14.10	\$34.41
Newberry Management Unit		6.00		<u></u> <u>\$1.03</u>			\$1.03_
LAKE SUPERIOR STATE FOREST	6	176.00	\$13.15	\$28.23	115.00%	\$1.03	\$34.41
UPPER PENINSULA	6	176.00	\$13.15	\$28.23	115.00%	\$1.03	\$34.41
STATEWIDE	6	176.00	\$13.15	\$28.23	115.00%	\$1.03	\$34.41

04/01/2020 to 3/31/2021

PULPWOOD in Cords (see general note 4)

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit					39.00%	<u>\$21</u> .60	\$58.60
COPPER COUNTRY STATE FOREST	5	572.00	\$24.90	\$34.69	39.00%	\$21.60	\$58.60
Gwinn Management Unit	7	766.00	\$29.43	\$38.94	32.00%	\$26.57	\$59.12
Escanaba Management Unit		8.00_	<u> </u>	<u>\$18.55</u>	23.00%		
ESCANABA RIVER STATE FOREST	10	774.00	\$29.29	\$38.73	32.00%	\$5.00	\$59.12
Shingleton Management Unit	11	2,130.00	\$23.28	\$50.53	117.00%	\$20.40	\$56.26
Newberry Management Unit	14 _	11,680.00	<u>\$25.56</u>	\$44.53	74.00%	\$25.16	\$51.25_
LAKE SUPERIOR STATE FOREST	25	13,810.00	\$25.21	\$45.45	80.00%	\$20.40	\$56.26
UPPER PENINSULA	40	15,156.00	\$25.41	\$44.70	76.00%	\$5.00	\$59.12
Gaylord Management Unit	9	1,784.00	\$11.45	\$18.37	60.00%	\$13.14	\$23.22
Pigeon River Country Management Unit	2	242.00	\$12.54	\$29.61	136.00%	\$19.00	\$31.34
Atlanta Management Unit		<u>3,059.00</u>		<u>\$23.26</u>	<u>33.00%</u>	<u> </u>	
MACKINAW STATE FOREST	19	5,085.00	\$15.10	\$21.84	45.00%	\$13.14	\$64.80
Traverse City Management Unit	19	1,877.00	\$8.42	\$13.84	64.00%	\$8.43	\$49.00
Cadillac Management Unit	7	3,162.00	<u>\$1</u> 0.36	\$18.08	75.00%	\$7.52	\$25.00
PERE MARQUETTE STATE FOREST	26	5,039.00	\$9.63	\$16.50	71.00%	\$7.52	\$49.00
Roscommon Management Unit	16	2,333.00	\$11.82	\$24.57	108.00%	\$11.56	\$37.37
Grayling Management Unit	20	9,475.00	\$14.51	\$27.83	92.00%	\$14.75	\$48.41
Gladwin Management Unit		2,641.00_	<u> </u>		147.00%	\$26.24	
AUSABLE STATE FOREST	42	14,449.00	\$13.83	\$28.15	104.00%	\$11.56	\$69.98
NORTHERN LOWER PENNINSULA	87	24,573.00	\$13.23	\$24.46	85.00%	\$7.52	\$69.98
STATEWIDE	127	39,729.00	\$17.88	\$32.18	80.00%	\$5.00	\$69.98

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	510.00	\$4.87	\$365.98	7,415.00%	\$6.66	\$433.63
MACKINAW STATE FOREST	4	510.00	\$4.87	\$365.98	7,415.00%	\$6.66	\$433.63
Traverse City Management Unit	2	439.00	\$2.75	\$3.07	12.00%	\$2.90	\$3.38
PERE MARQUETTE STATE FOREST	2	439.00	\$2.75	\$3.07	12.00%	\$2.90	\$3.38
Grayling Management Unit	3	475.00	\$5.13	\$11.74	129.00%	\$4.50	\$15.00
AUSABLE STATE FOREST	3	475.00	\$5.13	\$11.74	129.00%	\$4.50	\$15.00
NORTHERN LOWER PENNINSULA	9	1,424.00	\$4.30	\$135.94	3,061.00%	\$2.90	\$433.63
STATEWIDE	9	1,424.00	\$4.30	\$135.94	3,061.00%	\$2.90	\$433.63

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	2,118.00	\$4.34	\$8.55	97.00%	\$4.90	\$16.10
Crystal Falls Management Unit	23	<u>43,834.00</u>		<u>\$47.15</u>		<u>\$24</u> .80_	
COPPER COUNTRY STATE FOREST	35	45,952.00	\$28.47	\$45.37	59.00%	\$4.90	\$68.95
Gwinn Management Unit	14	16,306.00	\$26.09	\$42.46	63.00%	\$19.00	\$56.19
Escanaba Management Unit	30	8,236.00	<u> </u>		68.00%		\$46.63
ESCANABA RIVER STATE FOREST	44	24,542.00	\$23.54	\$38.61	64.00%	\$5.00	\$56.19
Shingleton Management Unit	15	10,011.00	\$21.01	\$42.72	103.00%	\$18.60	\$44.57
Newberry Management Unit	19	4,275.00	\$15.71	\$24.28	55.00%	\$8.65	\$46.14
Sault Ste Marie (Naubinway Office)	10	2,148.00	\$19.48	\$39.51	103.00%	\$18.20	\$46.62
Sault Ste Marie (Soo Office)	2	244.00	\$13.90	\$20.70	49.00%	\$14.00	\$37.35
Sault Ste Marie (Drummond Island)		1 <u>,477.00</u>				\$12.85	\$12.85
LAKE SUPERIOR STATE FOREST	48	18,155.00	\$18.82	\$35.27	87.00%	\$8.65	\$46.62
UPPER PENINSULA	127	88,649.00	\$25.13	\$41.43	65.00%	\$4.90	\$68.95
Gaylord Management Unit	40	10,140.00	\$13.63	\$25.39	86.00%	\$10.50	\$48.60
Pigeon River Country Management Unit	11	4,594.00	\$12.89	\$24.47	90.00%	\$12.55	\$34.00
Atlanta Management Unit		9 <u>,786.00</u>			38.00%	<u> </u>	\$30.00
MACKINAW STATE FOREST	69	24,520.00	\$14.98	\$24.68	65.00%	\$10.50	\$48.60
Traverse City Management Unit	51	21,646.00	\$11.72	\$23.38	99.00%	\$11.76	\$36.08
Cadillac Management Unit	22	<u> </u>			91.00%		\$32.74
PERE MARQUETTE STATE FOREST	73	36,613.00	\$12.09	\$23.68	96.00%	\$6.40	\$36.08
Roscommon Management Unit	19	13,536.00	\$19.88	\$32.17	62.00%	\$18.00	\$51.40
Grayling Management Unit	30	7,836.00	\$15.44	\$25.51	65.00%	\$8.50	\$49.35
Gladwin Management Unit	14	<u>13,887.00</u>		\$28.91	85.00%	\$15.00	\$36.44
AUSABLE STATE FOREST	63	35,259.00	\$17.22	\$29.41	71.00%	\$8.50	\$51.40
NORTHERN LOWER PENNINSULA	205	96,392.00	\$14.70	\$26.03	77.00%	\$6.40	\$51.40
STATEWIDE	332	185,041.00	\$19.70	\$33.41	70.00%	\$4.90	\$68.95

04/01/2020 to 3/31/2021

PULPWOOD in Cords (see general note 4)

MIXED HARDWOOD (99) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE SOLD PRICE** SOLD PRICE **ADVERTISED** FROM COL. 3 TO PRICE COL. 4 (1) (4) (5) (6)(2)(3)(7) Baraga Management Unit 19 29.190.00 \$3.87 \$8.16 111.00% \$4.50 \$24.96 Crystal Falls Management Unit 25 14,504.00 \$16.71 \$27.66 66.00% \$10.85 \$51.31 COPPER COUNTRY STATE FOREST 44 43,694.00 \$8.13 \$14.63 80.00% \$4.50 \$51.31 Gwinn Management Unit 18 9,156.00 \$17.84 \$27.27 53.00% \$16.35 \$48.61 \$5.00 Escanaba Management Unit 34 29,650.00 \$18.67 \$29.92 60.00% \$46.63 **ESCANABA RIVER STATE FOREST** 52 38,806.00 \$18.47 \$29.29 59.00% \$5.00 \$48.61 Shingleton Management Unit 19 22,424.00 \$15.42 \$30.63 99.00% \$13.20 \$41.77 Newberry Management Unit 83.00% \$9.25 26 11,691.00 \$11.10 \$20.29 \$64.94 Sault Ste Marie (Naubinway Office) 14 6.203.00 \$16.59 \$27.24 64.00% \$15.60 \$58.07 Sault Ste Marie (Soo Office) 3 1,235.00 \$12.35 \$18.77 52.00% \$13.50 \$22.65 Sault Ste Marie (Drummond Island) 2 1,240.00 \$10.55 \$10.55 0.00% \$10.55 \$10.55 LAKE SUPERIOR STATE FOREST 64 42,793.00 \$14.18 86.00% \$9.25 \$64.94 \$26.39 **UPPER PENINSULA** 160 125.293.00 \$13.40 \$23.19 73.00% \$4.50 \$64.94 **Gaylord Management Unit** 42 15,524.00 \$16.91 56.00% \$10.00 \$57.69 \$26.42 Pigeon River Country Management Unit 12 1.564.00 \$11.85 \$20.17 70.00% \$10.70 \$35.75 Atlanta Management Unit 16 3,374.00 \$16.27 \$24.92 53.00% \$15.29 \$68.02 MACKINAW STATE FOREST 70 20,462.00 \$16.42 \$25.70 57.00% \$10.00 \$68.02 Traverse City Management Unit 58 31,105.00 \$10.92 \$21.36 96.00% \$10.37 \$34.20 Cadillac Management Unit 26 9.542.00 \$10.03 \$16.58 65.00% \$5.50 \$26.37 PERE MARQUETTE STATE FOREST 84 40,647.00 \$10.71 \$20.24 89.00% \$5.50 \$34.20 Roscommon Management Unit 20 \$13.96 \$24.18 73.00% \$34.33 2,915.00 \$12.66 28 **Grayling Management Unit** 6,807.00 \$21.57 \$37.11 72.00% \$17.70 \$60.69 Gladwin Management Unit 16 5.803.00 \$11.03 \$21.85 98.00% \$10.00 \$35.82 AUSABLE STATE FOREST 64 15,525.00 \$16.20 \$28.98 79.00% \$10.00 \$60.69 NORTHERN LOWER PENNINSULA 218 76,634.00 \$13.35 \$23.47 76.00% \$5.50 \$68.02 STATEWIDE 378 201,927.00 \$13.38 \$23.29 74.00% \$4.50 \$68.02

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PULPWOOD in Cords (see general note 4)

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	0023		PRICE	3023111102	COL. 4	3323 32	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	49.00	\$16.99	\$17.04	0.00%	\$8.00	\$18.55
Crystal Falls Management Unit				\$27.25	63.00%	<u> </u>	\$27.25_
COPPER COUNTRY STATE FOREST	3	433.00	\$16.73	\$26.09	56.00%	\$8.00	\$27.25
Gwinn Management Unit	2	50.00	\$22.82	\$26.44	16.00%	\$21.56	\$26.75
Escanaba Management Unit	<u> </u>	1 <u>,812.00</u>			62.00%		\$46.63
ESCANABA RIVER STATE FOREST	12	1,862.00	\$20.76	\$33.33	61.00%	\$5.00	\$46.63
Shingleton Management Unit	4	952.00	\$14.19	\$29.81	110.00%	\$22.20	\$33.66
Newberry Management Unit		50.00			108.00%	\$22.10	\$43.00
LAKE SUPERIOR STATE FOREST	7	1,002.00	\$14.33	\$30.10	110.00%	\$22.10	\$43.00
UPPER PENINSULA	22	3,297.00	\$18.28	\$31.40	72.00%	\$5.00	\$46.63
Gaylord Management Unit	13	2,347.00	\$12.31	\$16.87	37.00%	\$8.15	\$53.32
Pigeon River Country Management Unit	5	131.00	\$22.96	\$60.38	163.00%	\$21.40	\$169.14
Atlanta Management Unit	<u> </u>	2,800.00_			<u>33.</u> 00%	<u>\$20</u> . <u>65</u>	
MACKINAW STATE FOREST	29	5,278.00	\$18.20	\$25.20	38.00%	\$8.15	\$169.14
Traverse City Management Unit	41	11,991.00	\$7.59	\$18.97	150.00%	\$7.10	\$51.70
Cadillac Management Unit	<u> </u>	9 <u>,394.00</u>	<u>\$1</u> 3.90	\$23.27	67.00%	\$10.00	
PERE MARQUETTE STATE FOREST	63	21,385.00	\$10.36	\$20.86	101.00%	\$7.10	\$51.70
Roscommon Management Unit	22	5,200.00	\$14.52	\$25.17	73.00%	\$14.25	\$41.70
Grayling Management Unit	25	6,271.00	\$15.43	\$37.31	142.00%	\$15.00	\$66.20
Gladwin Management Unit	<u> </u>	4,617.00_		\$24.11	150.00%	\$12.00	\$35.34
AUSABLE STATE FOREST	62	16,088.00	\$13.47	\$29.60	120.00%	\$12.00	\$66.20
NORTHERN LOWER PENNINSULA	154	42,751.00	\$12.50	\$24.69	98.00%	\$7.10	\$169.14
STATEWIDE	176	46,048.00	\$12.91	\$25.17	95.00%	\$5.00	\$169.14

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	1,589.00	\$3.62	\$6.01	66.00%	\$3.00	\$13.08
Crystal Falls Management Unit	<u>21</u> _	4 <u>,707.00</u>		\$20.88			\$48.01_
COPPER COUNTRY STATE FOREST	33	6,296.00	\$9.16	\$17.13	87.00%	\$3.00	\$48.01
Gwinn Management Unit	12	3,538.00	\$23.14	\$42.65	84.00%	\$21.15	\$74.54
Escanaba Management Unit	26	2,859.00	<u> </u>		<u>56.00%</u>	\$13.00	\$46.63_
ESCANABA RIVER STATE FOREST	38	6,397.00	\$19.59	\$34.15	74.00%	\$13.00	\$74.54
Shingleton Management Unit	17	3,502.00	\$13.12	\$19.22	46.00%	\$12.00	\$40.54
Newberry Management Unit	20	7,867.00	\$11.62	\$22.83	96.00%	\$6.65	\$33.15
Sault Ste Marie (Naubinway Office)	10	1,571.00	\$22.44	\$37.74	68.00%	\$20.10	\$61.31
Sault Ste Marie (Soo Office)	1	16.00	\$12.75	\$13.00	2.00%	\$13.00	\$13.00
Sault Ste Marie (Drummond Island)			<u>\$1</u> 0.45	\$10.45		<u>\$10</u> .45_	\$10.45
LAKE SUPERIOR STATE FOREST	50	12,992.00	\$13.33	\$23.61	77.00%	\$6.65	\$61.31
UPPER PENINSULA	121	25,685.00	\$13.87	\$24.65	78.00%	\$3.00	\$74.54
Gaylord Management Unit	7	517.00	\$12.02	\$22.59	88.00%	\$13.42	\$24.26
Pigeon River Country Management Unit	6	244.00	\$13.40	\$21.94	64.00%	\$16.70	\$46.40
Atlanta Management Unit	13 _	1 <u>,334.00</u>			32.00%	<u>\$6</u> .65	\$20.00
MACKINAW STATE FOREST	26	2,095.00	\$10.24	\$15.68	53.00%	\$6.65	\$46.40
Traverse City Management Unit	1	29.00	\$10.20	\$21.69	113.00%	\$21.69	\$21.69
Cadillac Management Unit	3	114.00	<u>\$10.44</u>	\$11.66	12.00%	\$11.29	<u>\$15.00</u>
PERE MARQUETTE STATE FOREST	4	143.00	\$10.39	\$13.70	32.00%	\$11.29	\$21.69
Grayling Management Unit	7	450.00	\$14.02	\$24.18	72.00%	\$12.80	\$25.00
Gladwin Management Unit			<u> </u>	\$33.16	76.00%	\$27.82	\$36.27_
AUSABLE STATE FOREST	9	469.00	\$14.22	\$24.55	73.00%	\$12.80	\$36.27
NORTHERN LOWER PENNINSULA	39	2,707.00	\$10.94	\$17.11	56.00%	\$6.65	\$46.40
STATEWIDE	160	28,392.00	\$13.59	\$23.93	76.00%	\$3.00	\$74.54

04/01/2020 to 3/31/2021

PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	(-)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	21	1,809.00_	<u>\$11.37</u>	\$19.13	68.00%	<u>\$10</u> .95	\$30.42
ESCANABA RIVER STATE FOREST	21	1,809.00	\$11.37	\$19.13	68.00%	\$10.95	\$30.42
Shingleton Management Unit	4	1,641.00	\$4.80	\$8.80	83.00%	\$4.75	\$15.75
Newberry Management Unit	8	245.00	\$4.39	\$7.56	72.00%	\$5.18	\$15.78
Sault Ste Marie (Naubinway Office)	1	6.00	\$5.50	\$19.95	263.00%	\$19.95	\$19.95
Sault Ste Marie (Drummond Island)		506.00	\$4.20	\$4.20	0.00%		\$4.20_
LAKE SUPERIOR STATE FOREST	14	2,398.00	\$4.63	\$7.73	67.00%	\$4.20	\$19.95
UPPER PENINSULA	35	4,207.00	\$7.53	\$12.63	68.00%	\$4.20	\$30.42
Gaylord Management Unit	3	346.00	\$5.95	\$32.76	451.00%	\$16.00	\$36.29
Pigeon River Country Management Unit	1	114.00	\$6.10	\$8.59	41.00%	\$8.59	\$8.59
Atlanta Management Unit	4		\$5.11		60.00%		\$10.00
MACKINAW STATE FOREST	8	729.00	\$5.66	\$19.91	252.00%	\$8.00	\$36.29
NORTHERN LOWER PENNINSULA	8	729.00	\$5.66	\$19.91	252.00%	\$8.00	\$36.29
STATEWIDE	43	4,936.00	\$7.26	\$13.71	89.00%	\$4.20	\$36.29

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04/01/2020 to 3/31/2021

PULPWOOD in Cords (see general note 4)

NORTHERN LOWER PENNINSULA

STATEWIDE

PAPER BIRCH (10) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE SOLD PRICE** SOLD PRICE **ADVERTISED** FROM COL. 3 TO PRICE COL. 4 (1) (4) (2)(5) (6)(3)(7) Baraga Management Unit 6 443.00 \$5.61 \$6.43 15.00% \$5.00 \$11.05 Crystal Falls Management Unit 6 654.00 \$10.20 \$16.91 66.00% \$8.55 \$25.00 COPPER COUNTRY STATE FOREST 12 1,097.00 52.00% \$25.00 \$8.35 \$12.68 \$5.00 Gwinn Management Unit 10 561.00 \$11.49 \$26.44 130.00% \$9.40 \$36.00 Escanaba Management Unit 4 305.00 \$10.03 \$24.17 141.00% \$14.05 \$35.10 **ESCANABA RIVER STATE FOREST** 14 866.00 \$10.98 \$25.64 134.00% \$9.40 \$36.00 Shingleton Management Unit 10 1,071.00 \$11.53 \$26.92 133.00% \$9.95 \$32.96 **Newberry Management Unit** 5 91.00 97.00% \$10.00 \$25.16 \$9.75 \$19.20 Sault Ste Marie (Naubinway Office) 3 186.00 \$7.93 \$9.64 22.00% \$8.30 \$10.05 Sault Ste Marie (Soo Office) 1 4.00 \$7.30 \$20.00 174.00% \$20.00 \$20.00 Sault Ste Marie (Drummond Island) 2 86.00 \$7.05 \$7.05 0.00% \$7.05 \$7.05 21 LAKE SUPERIOR STATE FOREST 1,438.00 \$10.68 115.00% \$7.05 \$32.96 \$22.99 **UPPER PENINSULA** 47 3.401.00 \$10.00 \$20.34 103.00% \$5.00 \$36.00 **Gaylord Management Unit** 8 329.00 \$9.12 49.00% \$9.00 \$16.02 \$13.56 Atlanta Management Unit 411.00 \$9.99 41.00% \$11.00 \$19.86 \$14.07 MACKINAW STATE FOREST 15 740.00 \$9.60 \$13.84 44.00% \$9.00 \$19.86 5 109.00 \$15.12 72.00% \$28.13 Traverse City Management Unit \$8.77 \$9.57 PERE MARQUETTE STATE FOREST 5 109.00 \$8.77 \$15.12 72.00% \$9.57 \$28.13 Roscommon Management Unit 1 35.00 \$9.30 \$22.49 142.00% \$22.49 \$22.49 Gravling Management Unit 5 85.00 \$8.49 \$12.40 46.00% \$8.55 \$20.00 6 Gladwin Management Unit 185.00 \$9.43 \$23.07 145.00% \$17.14 \$80.51 AUSABLE STATE FOREST 12 305.00 \$9.16 \$20.03 119.00% \$8.55 \$80.51

\$9.41

\$9.85

66.00%

94.00%

\$15.60

\$19.14

\$8.55

\$5.00

\$80.51

\$80.51

32

79

1,154.00

4,555.00

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RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		4,129.00	\$41.95	\$67.76	62.00%	\$40.00	\$97.55
COPPER COUNTRY STATE FOREST	10	4,129.00	\$41.95	\$67.76	62.00%	\$40.00	\$97.55
Gwinn Management Unit	9	5,814.00	\$42.84	\$76.10	78.00%	\$43.83	\$119.72
Escanaba Management Unit	<u> </u>	5 <u>,823.00</u>		\$75.47	105.00%		
ESCANABA RIVER STATE FOREST	24	11,637.00	\$39.81	\$75.78	90.00%	\$5.00	\$119.72
Shingleton Management Unit	13	19,637.00	\$50.04	\$86.49	73.00%	\$41.35	\$99.28
Newberry Management Unit	16	17,984.00	\$51.90	\$90.42	74.00%	\$51.00	\$114.30
Sault Ste Marie (Naubinway Office)		5,605.00		<u></u> <u> \$101.17</u>	99.00%	\$72.44_	\$115.89
LAKE SUPERIOR STATE FOREST	32	43,226.00	\$50.93	\$90.03	77.00%	\$41.35	\$115.89
UPPER PENINSULA	66	58,992.00	\$48.11	\$85.66	78.00%	\$5.00	\$119.72
Gaylord Management Unit	22	9,523.00	\$34.32	\$62.05	81.00%	\$39.00	\$78.49
Pigeon River Country Management Unit	10	789.00	\$36.73	\$64.10	75.00%	\$40.00	\$91.78
Atlanta Management Unit	12 _	1 <u>,232.0</u> 0			26.00%	<u> </u>	\$61.56
MACKINAW STATE FOREST	44	11,544.00	\$35.10	\$60.95	74.00%	\$34.90	\$91.78
Traverse City Management Unit	36	7,136.00	\$26.80	\$50.88	90.00%	\$26.00	\$139.89
Cadillac Management Unit	20 _	6 <u>,410.00</u>			72.00%	\$24.39_	\$186.17
PERE MARQUETTE STATE FOREST	56	13,546.00	\$32.09	\$57.73	80.00%	\$24.39	\$186.17
Roscommon Management Unit	21	7,102.00	\$36.63	\$63.40	73.00%	\$39.27	\$103.74
Grayling Management Unit	23	11,306.00	\$42.43	\$61.53	45.00%	\$35.20	\$140.99
Gladwin Management Unit		3,298.00	\$39.59	\$71.91	82.00%	<u>\$52</u> .99	\$83.43
AUSABLE STATE FOREST	52	21,706.00	\$40.10	\$63.72	59.00%	\$35.20	\$140.99
NORTHERN LOWER PENNINSULA	152	46,796.00	\$36.55	\$61.30	68.00%	\$24.39	\$186.17
STATEWIDE	218	105,788.00	\$42.99	\$74.89	74.00%	\$5.00	\$186.17

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	3	1,305.00	\$22.13	\$22.31	1.00%	\$21.00	\$28.00
LAKE SUPERIOR STATE FOREST	3	1,305.00	\$22.13	\$22.31	1.00%	\$21.00	\$28.00
UPPER PENINSULA	3	1,305.00	\$22.13	\$22.31	1.00%	\$21.00	\$28.00
Roscommon Management Unit	1	112.00	\$26.95	\$66.16	145.00%	\$66.16	\$66.16
Grayling Management Unit		17.00_	\$23.34	\$51.48	121.00%	\$40.00	\$59.51_
AUSABLE STATE FOREST	3	129.00	\$26.47	\$64.23	143.00%	\$40.00	\$66.16
NORTHERN LOWER PENNINSULA	3	129.00	\$26.47	\$64.23	143.00%	\$40.00	\$66.16
STATEWIDE	6	1,434.00	\$22.52	\$26.08	16.00%	\$21.00	\$66.16

TAMARACK (27)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	(1)	85.00	\$6.72	\$8.06		\$4.00	\$9.00
Crystal Falls Management Unit	7	2,491.00	\$3.14	\$15.92		\$2.40	\$23.94
COPPER COUNTRY STATE FOREST		2,576.00	\$3.26	<u>\$15.66</u>			\$23.94
Gwinn Management Unit	2	2,062.00	\$17.80	\$28.97	63.00%	\$21.25	\$34.00
Escanaba Management Unit	14	959.00	\$10.68	\$19.50	83.00%	\$9.70	\$33.62
ESCANABA RIVER STATE FOREST	16	3,021.00	\$15.54	\$25.97	67.00%	\$9.70	\$34.00
Shingleton Management Unit	6	266.00	\$4.02	\$5.55	38.00%	\$4.10	\$14.71
Newberry Management Unit			\$5.57	\$9.62	73.00%	\$2.90	\$13.18
LAKE SUPERIOR STATE FOREST	11	499.00	\$4.75	\$7.45	57.00%	\$2.90	\$14.71
UPPER PENINSULA	36	6,096.00	\$9.47	\$20.10	112.00%	\$2.40	\$34.00
Atlanta Management Unit	1	2.00	\$14.00	\$18.38	31.00%	\$18.38	\$18.38
MACKINAW STATE FOREST	1	2.00	\$14.00	\$18.38	31.00%	\$18.38	\$18.38
Cadillac Management Unit	1	9.00	\$11.90	\$12.47	5.00%	\$12.47	\$12.47
PERE MARQUETTE STATE FOREST	1	9.00	\$11.90	\$12.47	5.00%	\$12.47	\$12.47
Grayling Management Unit	1	61.00	\$10.20	\$10.20	0.00%	\$10.20	\$10.20
_Gladwin Management Unit	1	2.00		\$21.40	99.00%	\$21.40	\$21.40
AUSABLE STATE FOREST	2	63.00	\$10.22	\$10.56	3.00%	\$10.20	\$21.40
NORTHERN LOWER PENNINSULA	4	74.00	\$10.52	\$11.00	5.00%	\$10.20	\$21.40
STATEWIDE	40	6,170.00	\$9.48	\$19.99	111.00%	\$2.40	\$34.00

04/01/2020 to 3/31/2021

PULPWOOD in Cords (see general note 4)

WHITE PINE (30) # OF SALES TOTAL VOLUME

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Crystal Falls Management Unit	4	236.00	\$19.07	\$19.95	5.00%	\$16.55	\$21.00
COPPER COUNTRY STATE FOREST	4	236.00	\$19.07	\$19.95	5.00%	\$16.55	\$21.00
Gwinn Management Unit	9	1,790.00	\$19.15	\$27.47	43.00%	\$16.40	\$44.78
Escanaba Management Unit		3,895.00		\$31.29	64.00%	\$5.00	\$46.63
ESCANABA RIVER STATE FOREST	29	5,685.00	\$19.10	\$30.08	57.00%	\$5.00	\$46.63
Shingleton Management Unit	16	8,793.00	\$16.61	\$30.18	82.00%	\$14.05	\$34.95
Newberry Management Unit	22	9,585.00	\$14.41	\$27.38	90.00%	\$12.10	\$42.27
Sault Ste Marie (Naubinway Office)	4	105.00		\$15.42	22.00%	\$12.08	\$22.01_
LAKE SUPERIOR STATE FOREST	42	18,483.00	\$15.45	\$28.64	85.00%	\$12.08	\$42.27
UPPER PENINSULA	75	24,404.00	\$16.33	\$28.89	77.00%	\$5.00	\$46.63
Gaylord Management Unit	12	1,736.00	\$15.04	\$26.03	73.00%	\$16.00	\$45.71
Pigeon River Country Management Unit	8	610.00	\$16.31	\$39.15	140.00%	\$20.74	\$84.26
Atlanta Management Unit		428.00		\$26.16	<u>26.00%</u>	<u>\$17</u> .45	
MACKINAW STATE FOREST	31	2,774.00	\$16.21	\$28.93	78.00%	\$16.00	\$84.26
Traverse City Management Unit	39	8,856.00	\$9.59	\$21.70	126.00%	\$8.54	\$72.76
Cadillac Management Unit	22	4 <u>,196.00</u>	<u> </u>		74.00%	<u>\$6</u> .25	<u> </u>
PERE MARQUETTE STATE FOREST	61	13,052.00	\$9.98	\$20.77	108.00%	\$6.25	\$72.76
Roscommon Management Unit	20	4,458.00	\$19.61	\$38.54	97.00%	\$19.90	\$92.35
Grayling Management Unit	20	2,693.00	\$17.25	\$28.00	62.00%	\$16.25	\$241.66
Gladwin Management Unit		2,016.00_		\$29.90	63.00%	\$20.66	<u>\$107.89</u>
AUSABLE STATE FOREST	48	9,167.00	\$18.65	\$33.54	80.00%	\$16.25	\$241.66
NORTHERN LOWER PENNINSULA	140	24,993.00	\$13.85	\$26.36	90.00%	\$6.25	\$241.66
STATEWIDE	215	49,397.00	\$15.08	\$27.61	83.00%	\$5.00	\$241.66