

Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

AVERAGE STUMPAGE PRICE REPORT FOR 10/01/2003 TO 09/30/2004

PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

10/01/2003 to 09/30/2004

Date: 11/02/2004

Page 3 of 36

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	2	59.00	\$121.33	\$75.66	62.36%	\$76.47	-36.97%	\$64.00	\$110.00
PIGEON RIVER FOREST MGT UNIT	1	59.00	\$121.90	\$85.00	69.73%	\$85.00	-30.27%	\$85.00	\$85.00
ATLANTA FOREST MGT UNIT	6	789.90	\$125.56	\$123.27	98.18%	\$136.60	8.79%	\$106.80	\$200.00
MACKINAW STATE FOREST	9	907.90	\$125.05	\$117.69	94.12%	\$129.34	3.43%	\$64.00	\$200.00
TRAVERSE CITY FOREST MGT UNI	3	70.20	\$109.40	\$78.06	71.35%	\$134.63	23.06%	\$90.00	\$200.00
CADILLAC FOREST MGT UNIT	12	1,201.10	\$123.57	\$113.81	92.10%	\$115.80	-6.29%	\$102.00	\$125.00
PERE MARQUETTE STATE FORES	15	1,271.30	\$122.78	\$111.83	91.08%	\$116.84	-4.84%	\$90.00	\$200.00
ROSCOMMON FOREST MGT UNIT	7	793.10	\$73.65	\$48.58	65.96%	\$67.78	-7.97%	\$50.00	\$135.00
GRAYLING FOREST MGT UNIT	9	1,030.40	\$66.72	\$51.51	77.21%	\$62.40	-6.48%	\$47.00	\$86.00
GLADWIN FOREST MGT UNIT	4	1,281.30	\$77.98	\$61.64	79.05%	\$61.64	-20.95%	\$55.00	\$105.00
AUSABLE STATE FOREST		3,104.80	\$73.14	\$54.94	75.12%	\$63.46	-13.23%	\$47.00	\$135.00
NORTHERN LOWER PENINSULA	44	5,284.00	\$94.00	\$79.41	84.48%	\$87.62	-6.79%	\$47.00	\$200.00
STATEWIDE	44				84.48%		-6.79%	\$47.00	\$200.00

10/01/2003 to 09/30/2004

Date:

Page 4 of 36

11/02/2004

SAWLOGS (MBF, see general note 3)

STATEWIDE

BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	4	103.50	\$171.35	\$124.87	72.87%	\$138.74	-19.03%	\$121.00	\$187.00
CRYSTAL FALLS FOREST MGT UNI	9	339.10	\$143.20	\$121.46	84.82%	\$179.72	25.50%	\$103.00	\$220.00
GWINN FOREST MGT UNIT	2	31.50	\$137.39	\$109.20	79.48%	\$180.08	31.07%	\$135.00	\$185.00
ESCANABA FOREST MGT UNIT	2	38.10	\$183.15	\$148.67	81.17%	\$158.09	-13.68%	\$145.00	\$174.00
ESCANABA RIVER STATE FOREST	4	69.60	\$162.44	\$130.81	80.53%	\$168.04	3.45%	\$135.00	\$185.00
SHINGLETON FOREST MGT UNIT	1	81.40	\$130.02	\$104.00	79.99%	\$234.67	80.49%	\$234.67	\$234.67
NEWBERRY FOREST MGT UNIT	1	10.00	\$130.02	\$105.00	80.76%	\$107.00	-17.70%	\$107.00	\$107.00
S STE MARIE FMU (NAUBINWAY)	1	25.10	\$119.23	\$83.00	69.61%	\$169.00	41.74%	\$169.00	\$169.00
LAKE SUPERIOR STATE FOREST	3	116.50	\$127.70	\$99.56	77.97%	\$209.56	64.11%	\$107.00	\$234.67
UPPER PENINSULA	20				80.90%		20.48%	\$103.00	\$234.67
GAYLORD FOREST MGT UNIT	7	308.00	\$128.41	\$78.85	61.40%	\$101.47	-20.98%	\$74.20	\$254.80
PIGEON RIVER FOREST MGT UNIT	2	349.00	\$112.72	\$82.57	73.25%	\$82.93	-26.43%	\$82.00	\$100.00
ATLANTA FOREST MGT UNIT	3	188.20	\$133.53	\$105.25	78.82%	\$112.03	-16.11%	\$71.00	\$135.90
MACKINAW STATE FOREST	12	845.20	\$123.07	\$86.26	70.09%	\$96.16	-21.86%	\$71.00	\$254.80
TRAVERSE CITY FOREST MGT UNI	7	211.40	\$121.70	\$74.62	61.31%	\$112.22	-7.79%	\$56.71	\$190.00
CADILLAC FOREST MGT UNIT	3	129.70	\$98.22	\$83.74	85.25%	\$85.47	-12.97%	\$81.00	\$105.00
PERE MARQUETTE STATE FORES	10	341.10	\$112.77	\$78.09	69.24%	\$102.05	-9.51%	\$56.71	\$190.00
GRAYLING FOREST MGT UNIT	2	164.20	\$142.90	\$115.09	80.54%	\$115.09	-19.46%	\$107.00	\$123.00
AUSABLE STATE FOREST		164.20	\$142.90	\$115.09	80.54%	\$115.09	-19.46%	\$107.00	\$123.00
NORTHERN LOWER PENINSULA	24	1,350.50	\$122.88	\$87.70	71.37%	\$99.95	-18.66%	\$56.71	\$254.80
STATEWIDE	44				74.78%		-4.66%	\$56.71	\$254.80
BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE (9)
NEWBERRY FOREST MGT UNIT				\$59.00	55.14%		1.87%	(8) \$100.00	
	1	43.70	*	****		\$109.00		\$109.00	\$109.00
S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST		95.30		\$106.00 	101.92%	\$120.00 \$146.54		\$120.00	\$120.00
UPPER PENINSULA	2	139.00	\$104.94	\$91.22	86.93% 86.93%	\$116.54	11.05% 11.05%	\$109.00 \$109.00	\$120.00
				£42.40				*	\$120.00
TRAVERSE CITY FOREST MGT UNI	1	35.00	·	\$42.40	53.00%	\$42.40 \$50.00	-47.00%	\$42.40	\$42.40
CADILLAC FOREST MGT UNIT		$ \frac{2.00}{27.00}$. — — <u> </u>	<u>\$59.00</u>	73.75%	\$59.00	-26.25%	\$59.00	\$59.00
PERE MARQUETTE STATE FORES	2	37.00	•	\$43.30	54.12%	\$43.30	-45.88%	\$42.40	\$59.00
NORTHERN LOWER PENINSULA	2	37.00	\$80.00	\$43.30	54.12%	\$43.30	-45.88%	\$42.40	\$59.00

81.39%

1.45%

\$42.40

\$120.00

10/01/2003 to 09/30/2004

Date: 11/02/2004

Page 5 of 36

SAWLOGS (MBF, see ge	eneral note 3	3)							
BLACK CHERRY	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	7.70	\$195.53	\$133.00	68.02%	\$133.00	-31.98%	\$133.00	\$133.00
CRYSTAL FALLS FOREST MGT UNI	1	3.00	\$281.67	\$222.00	78.82%	\$275.00	-2.37%	\$275.00	\$275.00
NEWBERRY FOREST MGT UNIT	1	55.10	\$441.40	\$335.00	75.89%	\$681.00	54.28%	\$681.00	\$681.00
S STE MARIE FMU (NAUBINWAY)	1	3.90	\$391.84	\$313.00	79.88%	\$590.00	50.57%	\$590.00	\$590.00
LAKE SUPERIOR STATE FOREST	2	59.00	\$438.12	\$333.55	76.13%	\$674.98	54.06%	\$590.00	\$681.00
UPPER PENINSULA	4				75.78%		47.78%	\$133.00	\$681.00
TRAVERSE CITY FOREST MGT UNI	1	19.30	\$329.15	\$280.00	85.07%	\$280.00	-14.93%	\$280.00	\$280.00
PERE MARQUETTE STATE FORES	1	19.30	\$329.15	\$280.00	85.07%	\$280.00	-14.93%	\$280.00	\$280.00
NORTHERN LOWER PENINSULA	1	19.30	\$329.15	\$280.00	85.07%	\$280.00	-14.93%	\$280.00	\$280.00
STATEWIDE	5				77.49%		36.25%	\$133.00	\$681.00
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	(1)	173.80	` '	\$110.16	76.72%	\$117.30	-18.30%	\$100.00	\$200.00
MACKINAW STATE FOREST	$\frac{6}{6}$		· — — i — — —	\$110.16 \$110.16	76.72%	\$117.30 \$117.30	-18.30% -18.30%	\$100.00	\$200.00
TRAVERSE CITY FOREST MGT UNI	1	37.10	· · · · · · · · · · · · · · · · · · ·	\$59.00	51.83%	\$80.00	-29.72%	\$80.00	\$80.00
CADILLAC FOREST MGT UNIT	6	358.90	·	\$124.34	88.56%	\$134.58	-4.15%	\$106.00	\$151.00
PERE MARQUETTE STATE FORES	$\frac{6}{7}$	396.00	· — — · — — —	\$118.22	85.72%	\$129.47		\$80.00	\$151.00
ROSCOMMON FOREST MGT UNIT	6	730.60		\$57.27	69.29%	\$68.08	-17.63%	\$49.00	\$120.00
GRAYLING FOREST MGT UNIT	11	1,225.30	·	\$86.03	77.62%	\$114.07	2.92%	\$55.00	\$246.00
GLADWIN FOREST MGT UNIT	5	433.80	·	\$69.16	79.12%	\$94.10	7.64%	\$55.00	\$180.00
AUSABLE STATE FOREST	$\frac{1}{22}$	2,389.70	. — — <u>·</u> — —	\$74.17	75.72%	\$96.38		\$49.00	\$246.00
NORTHERN LOWER PENINSULA	35	2,959.50	\$105.99	\$82.18	77.54%	\$102.04	-3.73%	\$49.00	\$246.00
STATEWIDE	35				77.54%		-3.73%	\$49.00	\$246.00
MISCELLANEOUS	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
S STE MARIE FMU (NAUBINWAY)	1	60.00	\$20.00	\$20.00	100.00%	\$152.23	661.15%	\$152.23	\$152.23
LAKE SUPERIOR STATE FOREST		60.00	\$20.00	\$20.00	100.00%	\$152.23	661.15%	\$152.23	\$152.23
UPPER PENINSULA	1				100.00%		661.15%	\$152.23	\$152.23
STATEWIDE	1				100.00%		661.15%	\$152.23	\$152.23

10/01/2003 to 09/30/2004

Date:

Page 6 of 36

11/02/2004

SAWLOGS (MBF, see general note 3)

STATEWIDE

16

MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
S STE MARIE FMU (SOO MAINLAN	1	6.50	\$40.79	\$40.00	98.06%	\$41.00	0.51%	\$41.00	\$41.00
LAKE SUPERIOR STATE FOREST	1	6.50	\$40.79	\$40.00	98.06%	\$41.00	0.51%	\$41.00	\$41.00
UPPER PENINSULA	1				98.06%		0.51%	\$41.00	\$41.00
GAYLORD FOREST MGT UNIT	7	329.00	\$147.11	\$118.30	80.42%	\$166.70	13.31%	\$74.20	\$295.90
PIGEON RIVER FOREST MGT UNIT	1	13.00	\$126.19	\$95.00	75.28%	\$95.00	-24.72%	\$95.00	\$95.00
ATLANTA FOREST MGT UNIT	7	798.90	\$150.31	\$121.87	81.08%	\$132.20	-12.05%	\$112.00	\$162.31
MACKINAW STATE FOREST	15	1,140.90	\$149.11	\$120.53	80.83%	\$141.72	-4.96%	\$74.20	\$295.90
TRAVERSE CITY FOREST MGT UNI	4	146.50	\$82.96	\$67.30	81.13%	\$101.59	22.46%	\$58.00	\$150.00
PERE MARQUETTE STATE FORES		146.50	\$82.96	\$67.30	81.13%	\$101.59	22.46%	\$58.00	\$150.00
ROSCOMMON FOREST MGT UNIT	2	350.40	\$101.51	\$66.23	65.25%	\$66.83	-34.16%	\$40.00	\$85.00
GLADWIN FOREST MGT UNIT	7	2,164.60	\$93.40	\$65.47	70.10%	\$75.89	-18.75%	\$53.00	\$116.00
AUSABLE STATE FOREST	9	2,515.00	\$94.53	\$65.58	69.37%	\$74.62	-21.06%	\$40.00	\$116.00
NORTHERN LOWER PENINSULA	28	3,802.40	\$110.46	\$82.13	74.35%	\$95.80	-13.28%	\$40.00	\$295.90
STATEWIDE	29				74.37%		-13.27%	\$40.00	\$295.90
MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	3	65.00	\$190.15	\$140.59	73.94%	\$177.42	-6.70%	\$100.00	\$350.00
GWINN FOREST MGT UNIT	1	29.00	\$196.00	\$154.00	78.57%	\$201.00	2.55%	\$201.00	\$201.00
ESCANABA FOREST MGT UNIT	2	12.70	\$201.43	\$97.80	48.55%	\$167.62	-16.78%	\$96.00	\$255.57
ESCANABA RIVER STATE FOREST		41.70	\$197.65	\$136.88	69.25%	\$190.83	-3.45%	\$96.00	\$255.57
UPPER PENINSULA	6				72.07%		-5.40%	\$96.00	\$350.00
GAYLORD FOREST MGT UNIT	2	33.00	\$63.33	\$44.27	69.91%	\$59.12	-6.64%	\$29.00	\$100.00
MACKINAW STATE FOREST		33.00	\$63.33	\$44.27	69.91%	\$59.12	-6.64%	\$29.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	5	131.30	\$114.89	\$93.12	81.05%	\$171.32	49.12%	\$150.00	\$300.00
CADILLAC FOREST MGT UNIT	1	31.40	\$79.25	\$79.00	99.68%	\$79.00	-0.32%	\$79.00	\$79.00
PERE MARQUETTE STATE FORES	<u> </u>	162.70	\$108.01	\$90.39	83.69%	\$153.50	42.12%	\$79.00	\$300.00
GRAYLING FOREST MGT UNIT	2	144.50	\$86.45	\$62.30	72.07%	\$149.42	72.84%	\$72.50	\$443.00
AUSABLE STATE FOREST		144.50	\$86.45	\$62.30	72.07%	\$149.42	72.84%	\$72.50	\$443.00
NORTHERN LOWER PENINSULA	10	340.20	\$94.52	\$73.99	78.28%	\$142.61	50.89%	\$29.00	\$443.00

75.85%

28.91%

\$29.00

\$443.00

10/01/2003 to 09/30/2004

Page 7 of 36

Date:

11/02/2004

MIXED		3)							
OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	1	54.00	\$175.04	\$122.00	69.70%	\$255.10	45.74%	\$255.10	\$255.10
MACKINAW STATE FOREST		54.00	\$175.04	\$122.00	69.70%	\$255.10	45.74%	\$255.10	\$255.10
CADILLAC FOREST MGT UNIT	11	750.30	\$132.99	\$122.20	91.88%	\$175.73	32.13%	\$95.00	\$396.00
PERE MARQUETTE STATE FORES	11	750.30	\$132.99	\$122.20	91.88%	\$175.73	32.13%	\$95.00	\$396.00
ROSCOMMON FOREST MGT UNIT	23	3,427.80	\$190.05	\$130.80	68.82%	\$179.92	-5.33%	\$90.00	\$751.00
GRAYLING FOREST MGT UNIT	9	566.10	\$134.14	\$97.56	72.73%	\$293.80	119.03%	\$80.00	\$712.00
GLADWIN FOREST MGT UNIT	11	1,238.90	\$145.80	\$104.82	71.89%	\$144.98	-0.56%	\$64.00	\$721.55
AUSABLE STATE FOREST	43	5,232.80	\$173.52	\$121.05	69.76%	\$183.97	6.02%	\$64.00	\$751.00
NORTHERN LOWER PENINSULA	55	6,037.10	\$168.50	\$121.20	71.93%	\$183.58	8.95%	\$64.00	\$751.00
STATEWIDE	55				71.93%		8.95%	\$64.00	\$751.00
MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	4.60	\$100.00	\$53.00	53.00%	\$53.00	-47.00%	\$53.00	\$53.00
PERE MARQUETTE STATE FORES	<u>-</u>		\$100.00	\$53.00	53.00%	\$53.00	-47.00%	\$53.00	\$53.00
NORTHERN LOWER PENINSULA	1	4.60	\$100.00	\$53.00	53.00%	\$53.00	-47.00%	\$53.00	\$53.00
STATEWIDE	1				53.00%		-47.00%	\$53.00	\$53.00
N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	3.90	` '	\$18.00	51.43%	\$18.00	-48.57%	\$18.00	\$18.00
PERE MARQUETTE STATE FORES	-	3.90	\$35.00	\$18.00	51.43%	\$18.00	-48.57%	\$18.00	\$18.00
NORTHERN LOWER PENINSULA	1	3.90	\$35.00	\$18.00	51.43%	\$18.00	-48.57%	\$18.00	\$18.00
STATEWIDE	1				51.43%		-48.57%	\$18.00	\$18.00
PAPER	# OF SALES								
BIRCH	SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BIRCH	SOLD		AT TIME OF APPRAISAL (3)	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
BIRCH BARAGA FOREST MGT UNIT	SOLD (1)	(2) 15.70	AT TIME OF APPRAISAL (3) \$254.21	ADVERTISED PRICE (4)	COLUMN 4 TO COLUMN 3 (5)	SOLD PRICE (6)	FROM COL. 3 TO COL. 6 (7)	SOLD PRICE (8)	SOLD PRICE (9)
BIRCH BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNI	SOLD (1)	(2) 15.70	AT TIME OF APPRAISAL (3) \$254.21 \$185.02	ADVERTISED PRICE (4) \$147.00	COLUMN 4 TO COLUMN 3 (5) 57.83%	(6) \$147.00	FROM COL. 3 TO COL. 6 (7) -42.17%	SOLD PRICE (8) \$147.00	(9) \$147.00
BIRCH BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT	SOLD (1) 1	(2) 15.70 19.00	AT TIME OF APPRAISAL (3) \$254.21 \$185.02 \$100.00	ADVERTISED PRICE (4) \$147.00	COLUMN 4 TO COLUMN 3 (5) 57.83% 74.13%	(6) \$147.00 \$137.21	FROM COL. 3 TO COL. 6 (7) -42.17% -25.84%	\$OLD PRICE (8) \$147.00 \$134.00	(9) \$147.00 \$195.00
BIRCH BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT	SOLD (1) 1 2 1	(2) 15.70 19.00 8.50	AT TIME OF APPRAISAL (3) \$254.21 \$185.02 \$100.00 \$109.00	ADVERTISED PRICE (4) \$147.00 \$137.16 \$84.00	COLUMN 4 TO COLUMN 3 (5) 57.83% 74.13% 84.00%	(6) \$147.00 \$137.21 \$275.00	FROM COL. 3 TO COL. 6 (7) -42.17% -25.84% 175.00%	\$OLD PRICE (8) \$147.00 \$134.00 \$275.00	(9) \$147.00 \$195.00 \$275.00
	SOLD (1) 1 2 1 1	(2) 15.70 19.00 8.50 7.60 16.10	AT TIME OF APPRAISAL (3) \$254.21 \$185.02 \$100.00 \$109.00	ADVERTISED PRICE (4) \$147.00 \$137.16 \$84.00 \$94.00	COLUMN 4 TO COLUMN 3 (5) 57.83% 74.13% 84.00% 86.24%	\$0LD PRICE (6) \$147.00 \$137.21 \$275.00 \$394.74	FROM COL. 3 TO COL. 6 (7) -42.17% -25.84% 175.00% 262.15%	\$OLD PRICE (8) \$147.00 \$134.00 \$275.00 \$394.74	(9) \$147.00 \$195.00 \$275.00 \$394.74

10/01/2003 to 09/30/2004

Date:

Page 8 of 36

11/02/2004

Q. ASPEN # OF SALES SOLD (1) TOTAL VOLUME AVG. PRICE AT TIME OF ATTIME OF APPRAISAL (3)	PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI
PIGEON RIVER FOREST MGT UNIT 2 58.00 \$77.77 \$59.78 76.87% \$74.36 -4.38% \$64.00 \$77.77 \$59.78 76.87% \$74.36 -4.38% \$64.00 \$77.77 \$59.78 76.87% \$74.36 -4.38% \$64.00 \$77.77 \$59.78 76.87% \$74.36 -4.38% \$64.00 \$77.77 \$59.78 76.87% \$74.36 -4.38% \$64.00 \$77.77 \$59.78 76.87% \$74.36 -4.38% \$64.00 \$77.77 \$59.78 76.87% \$74.36 -4.38% \$64.00 \$77.77 \$59.78 76.87% \$74.36 -4.38% \$64.00 \$77.77 \$59.78 \$76.87% \$74.36 -4.38% \$64.00 \$77.77 \$59.78 \$76.87% \$74.36 -4.38% \$64.00 \$77.77 \$59.78 \$76.87% \$74.36 -4.38% \$64.00 \$77.77 \$59.78 \$76.87% \$76.87% \$74.36 -4.38% \$64.00 \$77.77 \$78.78 \$76.87% \$76.87% \$74.36 -4.38% \$64.00 \$77.77 \$78.78 \$76.87% \$76.87% \$74.36 -4.38% \$64.00 \$77.77 \$78.78 \$78.79% \$103.22 16.27% \$69.00 \$15.78 \$78.79% \$103.22 16.27% \$69.00 \$15.78 \$78.79% \$103.22 16.27% \$69.00 \$15.78 \$78.79% \$103.22 16.27% \$69.00 \$15.78 \$78.79% \$103.22 16.27% \$69.00 \$15.78 \$78.79% \$103.22 16.27% \$69.00 \$15.78 \$78.79% \$103.22 16.27% \$69.00 \$15.78 \$78.79% \$103.22 16.27% \$69.00 \$15.78 \$78.79% \$103.22 16.27% \$69.00 \$15.79 \$78.79% \$103.22 16.27% \$69.00 \$15.79 \$78.79% \$103.22 16.27% \$69.00 \$15.79 \$78.79% \$103.22 16.27% \$69.00 \$15.79 \$78.79% \$103.22 16.27% \$69.00 \$15.79 \$78.79% \$103.22 16.27% \$103.22 103.22 103.22 103.22 103.22 103.22 103.22 103.22 103.22 103.22 103.	MACKINAW STATE FOREST RAVERSE CITY FOREST MGT UNI
PIGEON RIVER FOREST MGT UNIT 2 58.00 \$77.77 \$59.78 76.87% \$74.36 -4.38% \$64.00 \$77.	MACKINAW STATE FOREST RAVERSE CITY FOREST MGT UNI
MACKINAW STATE FOREST 2 58.00 \$77.77 \$59.78 76.87% \$74.36 -4.38% \$64.00 \$77.77 TRAVERSE CITY FOREST MGT UNI 3 56.40 \$88.78 \$69.95 78.79% \$103.22 16.27% \$69.00 \$15 PERE MARQUETTE STATE FORES 3 56.40 \$88.78 \$69.95 78.79% \$103.22 16.27% \$69.00 \$15 ROSCOMMON FOREST MGT UNIT 1 37.90 \$69.90 \$62.00 88.70% \$75.13 7.48% \$75.13 \$7 GRAYLING FOREST MGT UNIT 3 284.40 \$65.49 \$43.74 66.79% \$51.71 -21.04% \$42.00 \$7 AUSABLE STATE FOREST 4 322.30 \$66.01 \$45.88 69.52% \$54.47 -17.48% \$42.00 \$7 NORTHERN LOWER PENINSULA 9 436.70 \$70.51 \$50.84 72.10% \$63.40 -10.08% \$42.00 \$15 RED MAPLE # OF SALES SOLD TOLUMB ATTIME OF PRICE ATTIME OF PRICE ATTIME OF PRICE ATTIME OF PRICE ATTIME OF	MACKINAW STATE FOREST RAVERSE CITY FOREST MGT UNI
TRAVERSE CITY FOREST MGT UNI	RAVERSE CITY FOREST MGT UNI
PERE MARQUETTE STATE FORES 3 56.40 \$88.78 \$69.95 78.79% \$103.22 16.27% \$69.00 \$15 ROSCOMMON FOREST MGT UNIT 1 37.90 \$69.90 \$62.00 88.70% \$75.13 7.48% \$75.13 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48% \$70.10 \$7.48%	
ROSCOMMON FOREST MGT UNIT 1 37.90 \$69.90 \$62.00 88.70% \$75.13 7.48% \$75.13 \$7.687 \$75.13 \$75.	'ERE MARQUETTE STATE FORES
GRAYLING FOREST MGT UNIT 3 284.40 \$65.49 \$43.74 66.79% \$51.71 -21.04% \$42.00 \$7. AUSABLE STATE FOREST 4 322.30 \$66.01 \$45.88 69.52% \$54.47 -17.48% \$42.00 \$7. NORTHERN LOWER PENINSULA 9 436.70 \$70.51 \$50.84 72.10% -10.08% \$42.00 \$15 STATEWIDE 9 FOREST MGT UNIT 40 AVG. PRICE AT TIME OF APPRAISAL (3) AVERAGE ADVERTISED PRICE (4) AVERAGE SOLD PRICE (5) WINIMUM SOLD PRICE (5) WINIMUM SOLD PRICE (5) TO COL. 6 WINIMUM SOLD PRICE (8) (9) BARAGA FOREST MGT UNIT 10 389.50 \$178.44 \$130.03 72.87% \$228.33 27.96% \$160.00 \$35 CRYSTAL FALLS FOREST MGT UNIT 1 16.00 \$83.00 \$65.00 78.31% \$255.00 207.23% \$255.00 \$25 GWINN FOREST MGT UNIT 1 9.40 \$121.99 \$79.00 64.76% \$150.00 22.96% \$150.00	
AUSABLE STATE FOREST 4 322.30 \$66.01 \$45.88 69.52% \$54.47 -17.48% \$42.00 \$7.000	OSCOMMON FOREST MGT UNIT
NORTHERN LOWER PENINSULA 9 436.70 \$70.51 \$50.84 72.10% \$63.40 -10.08% \$42.00 \$15 STATEWIDE 9	RAYLING FOREST MGT UNIT
RED MAPLE # OF SALES SOLD (1) TOTAL VOLUME AVG. PRICE AT TIME OF APPRAISAL (3) AVERAGE ADVERTISED PRICE (4) RATIO OF COLUMN 3 (5) AVERAGE SOLD PRICE (6) **CHANGE FROM COL. 3 TO COL. 6 (8) MINIMUM SOLD PRICE (8) MAXIM SOLD PRICE (9) BARAGA FOREST MGT UNIT 10 389.50 \$178.44 \$130.03 72.87% \$228.33 27.96% \$160.00 \$35 CRYSTAL FALLS FOREST MGT UNIT 1 16.00 \$83.00 \$65.00 78.31% \$255.00 207.23% \$255.00 \$25 GWINN FOREST MGT UNIT 1 9.40 \$121.99 \$79.00 64.76% \$150.00 22.96% \$150.00 \$15 ESCANABA FOREST MGT UNIT 3 71.30 \$123.90 \$98.52 79.51% \$168.80 36.24% \$125.00 \$20	USABLE STATE FOREST
RED MAPLE # OF SALES SOLD TOTAL VOLUME AT TIME OF APPRAISAL (3) AVERAGE AT TIME OF APPRAISAL (3) AVERAGE ADVERTISED PRICE (4) RATIO OF COLUMN 3 (5) AVERAGE SOLD PRICE (6) % CHANGE FROM COL. 3 TO COL. 6 (7) MINIMUM SOLD PRICE (8) MAZIM SOLD PRICE (8) MAZIM SOLD PRICE (5) MODERATE SOLD PRICE (5) MAZIM SOLD PRICE (5) MAZIM SOLD PRICE (6) MAZIM SOLD PRICE (7) MAZIM SOLD PRICE (8) MAZI	ORTHERN LOWER PENINSULA
MAPLE SOLD (1) AT TIME OF APPRAISAL (3) ADVERTISED (4) COLUMN 4 TO COLUMN 3 (5) SOLD PRICE (6) FROM COL. 3 TO COL. 6 (7) SOLD PRICE (8) SOLD PRICE (8) SOLD PRICE (7) SOLD PRICE (8)	STATEWIDE
MAPLE SOLD (1) AT TIME OF APPRAISAL (3) ADVERTISED (4) COLUMN 3 (5) SOLD PRICE (6) FROM COL. 3 TO COL. 6 (7) SOLD PRICE (8) SOL	RED
BARAGA FOREST MGT UNIT 10 389.50 \$178.44 \$130.03 72.87% \$228.33 27.96% \$160.00 \$35 CRYSTAL FALLS FOREST MGT UNI 1 16.00 \$83.00 \$65.00 78.31% \$255.00 207.23% \$255.00 \$25 GWINN FOREST MGT UNIT 1 9.40 \$121.99 \$79.00 64.76% \$150.00 22.96% \$150.00 \$15 ESCANABA FOREST MGT UNIT 3 71.30 \$123.90 \$98.52 79.51% \$168.80 36.24% \$125.00 \$20.00	
CRYSTAL FALLS FOREST MGT UNI 1 16.00 \$83.00 \$65.00 78.31% \$255.00 207.23% \$25.00 \$25.00 GWINN FOREST MGT UNIT 1 9.40 \$121.99 \$79.00 64.76% \$150.00 22.96% \$150.00 \$15 ESCANABA FOREST MGT UNIT 3 71.30 \$123.90 \$98.52 79.51% \$168.80 36.24% \$125.00 \$20.00	
GWINN FOREST MGT UNIT 1 9.40 \$121.99 \$79.00 64.76% \$150.00 22.96% \$150.00 \$15 ESCANABA FOREST MGT UNIT 3 71.30 \$123.90 \$98.52 79.51% \$168.80 36.24% \$125.00 \$20	BARAGA FOREST MGT UNIT
ESCANABA FOREST MGT UNIT 3 71.30 \$123.90 \$98.52 79.51% \$168.80 36.24% \$125.00 \$20	CRYSTAL FALLS FOREST MGT UNI
	WINN FOREST MGT UNIT
ESCANABA RIVER STATE FOREST 4 80.70 \$123.68 \$96.24 77.82% \$166.61 34.71% \$125.00 \$20.	SCANABA FOREST MGT UNIT
	SCANABA RIVER STATE FOREST
SHINGLETON FOREST MGT UNIT 1 118.80 \$171.10 \$130.00 75.98% \$221.39 29.39% \$221.39 \$22	SHINGLETON FOREST MGT UNIT
NEWBERRY FOREST MGT UNIT 6 268.90 \$127.04 \$95.10 74.86% \$154.97 21.98% \$88.10 \$30	NEWBERRY FOREST MGT UNIT
S STE MARIE FMU (NAUBINWAY) 6 273.70 \$172.73 \$152.92 88.53% \$196.41 13.71% \$154.00 \$25	STE MARIE FMU (NAUBINWAY)
LAKE SUPERIOR STATE FOREST 13 661.40 \$153.86 \$125.30 81.43% \$184.05 19.62% \$88.10 \$30	AKE SUPERIOR STATE FOREST
UPPER PENINSULA 28 77.95% 24.98% \$88.10 \$35	JPPER PENINSULA
GAYLORD FOREST MGT UNIT 2 35.00 \$133.68 \$112.03 83.80% \$118.29 -11.52% \$100.00 \$12	SAYLORD FOREST MGT UNIT
MACKINAW STATE FOREST 2 35.00 \$133.68 \$112.03 83.80% \$118.29 -11.52% \$100.00 \$12	ACKINAW STATE FOREST
TRAVERSE CITY FOREST MGT UNI 9 276.80 \$159.80 \$123.17 77.08% \$160.89 0.68% \$104.00 \$53	RAVERSE CITY FOREST MGT UNI
CADILLAC FOREST MGT UNIT 8 289.10 \$181.55 \$152.91 84.22% \$157.33 -13.34% \$109.00 \$20.	CADILLAC FOREST MGT UNIT
PERE MARQUETTE STATE FORES 17 565.90 \$170.91 \$138.36 80.95% \$159.07 -6.93% \$104.00 \$53	PERE MARQUETTE STATE FORES
ROSCOMMON FOREST MGT UNIT 2 26.90 \$120.90 \$116.39 96.27% \$116.39 -3.73% \$102.00 \$14.	ROSCOMMON FOREST MGT UNIT
GRAYLING FOREST MGT UNIT 3 109.90 \$146.05 \$85.72 58.69% \$97.94 -32.94% \$95.00 \$10	
GLADWIN FOREST MGT UNIT 7 899.60 \$124.24 \$92.25 74.25% \$170.44 37.18% \$77.00 \$52	RAYLING FOREST MGT UNIT
AUSABLE STATE FOREST 12 1,036.40 \$126.47 \$92.18 72.89% \$161.35 27.58% \$77.00 \$52	
NORTHERN LOWER PENINSULA 31 1,637.30 \$141.98 \$108.57 76.46% \$159.64 12.44% \$77.00 \$53	GLADWIN FOREST MGT UNIT
STATEWIDE 59 77.12% 17.96% \$77.00 \$53	GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST

10/01/2003 to 09/30/2004

Date: 11/02/2004

Page 9 of 36

RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	6	95.90	\$727.95	\$538.88	74.03%	\$572.60	-21.34%	\$495.00	\$649.00
ESCANABA FOREST MGT UNIT	1	18.30	\$196.34	\$165.00	84.04%	\$166.00	-15.45%	\$166.00	\$166.00
ESCANABA RIVER STATE FOREST	<u> </u>	18.30	\$196.34	\$165.00	84.04%	\$166.00	-15.45%	\$166.00	\$166.00
UPPER PENINSULA	7				74.52%		-21.05%	\$166.00	\$649.00
GAYLORD FOREST MGT UNIT	5	200.00	\$395.16	\$333.13	84.30%	\$350.36	-11.34%	\$300.00	\$405.00
ATLANTA FOREST MGT UNIT	6	430.70	\$336.44	\$266.73	79.28%	\$396.84	17.95%	\$202.00	\$1,030.54
MACKINAW STATE FOREST	<u> </u>	630.70	\$355.06	\$287.78	81.05%	\$382.10	7.62%	\$202.00	\$1,030.54
TRAVERSE CITY FOREST MGT UNI	3	130.70	\$373.66	\$303.97	81.35%	\$542.73	45.25%	\$150.00	\$925.00
CADILLAC FOREST MGT UNIT	10	963.50	\$394.70	\$367.33	93.07%	\$447.72	13.43%	\$300.00	\$604.93
PERE MARQUETTE STATE FORES	<u></u>	1,094.20	\$392.19	\$359.77	91.73%	\$459.07	17.05%	\$150.00	\$925.00
ROSCOMMON FOREST MGT UNIT	13	1,614.70	\$269.65	\$193.25	71.67%	\$268.87	-0.29%	\$176.00	\$931.60
GRAYLING FOREST MGT UNIT	10	1,183.10	\$273.78	\$207.13	75.66%	\$380.15	38.85%	\$191.00	\$1,444.00
GLADWIN FOREST MGT UNIT	4	279.50	\$302.87	\$232.43	76.74%	\$343.90	13.55%	\$201.00	\$645.00
AUSABLE STATE FOREST		3,077.30	\$274.25	\$202.14	73.71%	\$318.47	16.12%	\$176.00	\$1,444.00
NORTHERN LOWER PENINSULA	51	4,802.20	\$311.74	\$249.31	79.97%	\$358.86	15.12%	\$150.00	\$1,444.00
STATEWIDE	58				79.72%		13.43%	\$150.00	\$1,444.00

10/01/2003 to 09/30/2004

Date: 11/02/2004

Page 10 of 36

RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	32.50	\$136.50	\$117.00	85.71%	\$150.00	9.89%	\$150.00	\$150.00
GWINN FOREST MGT UNIT	3	46.50	\$227.93	\$184.81	81.08%	\$215.14	-5.61%	\$120.00	\$256.00
ESCANABA FOREST MGT UNIT	1	43.10	\$188.44	\$162.00	85.97%	\$380.00	101.66%	\$380.00	\$380.00
ESCANABA RIVER STATE FOREST	4	89.60	\$208.93	\$173.84	83.20%	\$294.44	40.93%	\$120.00	\$380.00
SHINGLETON FOREST MGT UNIT	8	311.00	\$262.71	\$223.86	85.21%	\$250.23	-4.75%	\$165.00	\$375.00
NEWBERRY FOREST MGT UNIT	8	942.30	\$243.88	\$205.71	84.35%	\$323.28	32.56%	\$162.00	\$553.39
S STE MARIE FMU (SOO MAINLAN	3	265.40	\$210.00	\$221.95	105.69%	\$247.23	17.73%	\$209.00	\$250.00
LAKE SUPERIOR STATE FOREST	19	1,518.70	\$241.81	\$212.26	87.78%	\$295.03	22.01%	\$162.00	\$553.39
UPPER PENINSULA	24				87.54%		22.78%	\$120.00	\$553.39
GAYLORD FOREST MGT UNIT	4	73.00	\$190.46	\$114.21	59.96%	\$285.92	50.12%	\$97.00	\$365.00
PIGEON RIVER FOREST MGT UNIT	13	1,003.00	\$170.00	\$138.22	81.31%	\$158.19	-6.95%	\$125.00	\$264.05
ATLANTA FOREST MGT UNIT	5	223.70	\$180.08	\$149.50	83.02%	\$190.35	5.71%	\$146.00	\$503.45
MACKINAW STATE FOREST		1,299.70	\$172.89	\$138.81	80.29%	\$170.90	-1.15%	\$97.00	\$503.45
TRAVERSE CITY FOREST MGT UNI	20	1,131.20	\$196.79	\$143.89	73.12%	\$186.76	-5.10%	\$130.00	\$275.00
CADILLAC FOREST MGT UNIT	9	224.40	\$188.86	\$161.71	85.62%	\$184.29	-2.42%	\$138.00	\$205.00
PERE MARQUETTE STATE FORES		1,355.60	\$195.47	\$146.84	75.12%	\$186.35	-4.67%	\$130.00	\$275.00
ROSCOMMON FOREST MGT UNIT	19	4,672.70	\$218.66	\$150.72	68.93%	\$192.34	-12.04%	\$144.00	\$550.00
GRAYLING FOREST MGT UNIT	21	1,961.60	\$235.60	\$196.97	83.60%	\$254.57	8.05%	\$140.00	\$712.00
GLADWIN FOREST MGT UNIT	7	677.70	\$207.96	\$146.66	70.52%	\$218.25	4.95%	\$91.00	\$468.00
AUSABLE STATE FOREST	47	7,312.00	\$222.21	\$162.75	73.24%	\$211.44	-4.85%	\$91.00	\$712.00
NORTHERN LOWER PENINSULA	98	9,967.30	\$212.14	\$157.46	74.23%	\$202.74	-4.43%	\$91.00	\$712.00
STATEWIDE	122				76.30%		-0.19%	\$91.00	\$712.00

10/01/2003 to 09/30/2004

Page 11 of 36

Date:

11/02/2004

SAWLOGS (MBF, see ge									
SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	14	1,106.70		\$471.36	71.22%	\$890.86	34.60%	\$400.00	\$1,241.00
CRYSTAL FALLS FOREST MGT UNI	7	177.50	\$329.95	\$278.98	84.55%	\$542.19	64.33%	\$456.00	\$650.00
GWINN FOREST MGT UNIT	7	108.20	\$404.45	\$339.09	83.84%	\$593.37	46.71%	\$400.00	\$931.31
ESCANABA FOREST MGT UNIT	1	11.00	\$360.32	\$281.00	77.99%	\$400.00	11.01%	\$400.00	\$400.00
ESCANABA RIVER STATE FOREST	<u> </u>	119.20	\$400.38	\$333.73	83.35%	\$575.53	43.75%	\$400.00	\$931.31
SHINGLETON FOREST MGT UNIT	7	838.30	\$913.65	\$832.05	91.07%	\$1,122.32	22.84%	\$876.00	\$1,261.12
NEWBERRY FOREST MGT UNIT	8	579.30	\$925.91	\$692.08	74.75%	\$1,184.00	27.87%	\$565.00	\$1,445.00
S STE MARIE FMU (NAUBINWAY)	12	336.20	\$860.71	\$737.34	85.67%	\$1,028.58	19.50%	\$600.00	\$1,500.00
S STE MARIE FMU (DRUMMOND IS	2	110.20	\$790.69	\$775.00	98.02%	\$988.79	25.05%	\$795.00	\$1,067.04
LAKE SUPERIOR STATE FOREST	<u></u>	1,864.00	\$900.64	\$768.10	85.28%	\$1,116.68	23.99%	\$565.00	\$1,500.00
UPPER PENINSULA	58				81.14%		28.39%	\$400.00	\$1,500.00
GAYLORD FOREST MGT UNIT	8	214.00	\$532.67	\$342.54	64.31%	\$435.35	-18.27%	\$223.00	\$497.00
PIGEON RIVER FOREST MGT UNIT	1	70.00	\$490.89	\$383.00	78.02%	\$804.00	63.78%	\$804.00	\$804.00
ATLANTA FOREST MGT UNIT	2	42.20	\$521.02	\$473.94	90.96%	\$473.94	-9.04%	\$473.00	\$476.00
MACKINAW STATE FOREST	<u></u>	326.20	\$522.20	\$368.22	70.51%	\$519.45	-0.53%	\$223.00	\$804.00
TRAVERSE CITY FOREST MGT UNI	16	410.10	\$491.50	\$341.42	69.46%	\$616.11	25.35%	\$300.00	\$1,145.00
CADILLAC FOREST MGT UNIT	3	34.80	\$325.33	\$242.07	74.41%	\$361.25	11.04%	\$300.00	\$420.66
PERE MARQUETTE STATE FORES	19	444.90	\$478.50	\$333.65	69.73%	\$596.18	24.59%	\$300.00	\$1,145.00
GRAYLING FOREST MGT UNIT	2	175.80	\$181.66	\$139.00	76.52%	\$600.51	230.57%	\$350.00	\$650.00
AUSABLE STATE FOREST		175.80	\$181.66	\$139.00	76.52%	\$600.51	230.57%	\$350.00	\$650.00
NORTHERN LOWER PENINSULA	32	946.90	\$438.44	\$309.42	70.57%	\$570.55	30.13%	\$223.00	\$1,145.00
STATEWIDE	90				79.64%		28.63%	\$223.00	\$1,500.00
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	$\frac{2}{3}$		· — — i — — —	\$117.86 	79.66%	<u>\$135.61</u>	8.34%	\$108.00	\$150.00
ESCANABA RIVER STATE FOREST	2	49.90	,	\$117.86	79.66%	\$135.61	-8.34%	\$108.00	\$150.00
UPPER PENINSULA	2		*		79.66%		-8.34%	\$108.00	\$150.00
GAYLORD FOREST MGT UNIT	$\frac{1}{2}$	$ \frac{13.00}{13.00}$	· — — · — — —	\$86.00	54.68%		45.32%	\$86.00	\$86.00
MACKINAW STATE FOREST	1	13.00		\$86.00	54.68%	\$86.00	-45.32%	\$86.00	\$86.00
NORTHERN LOWER PENINSULA	1	13.00	\$157.27	\$86.00	54.68%	\$86.00	-45.32%	\$86.00	\$86.00
STATEWIDE	3				74.24%		-16.36%	\$86.00	\$150.00

10/01/2003 to 09/30/2004

Date:

11/02/2004

Page 12 of 36

SAWLOGS (MBF, see ge	nerai note 3	<u>) </u>							
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	25.60	\$86.32	\$42.00	48.66%	\$60.00	-30.49%	\$60.00	\$60.00
PERE MARQUETTE STATE FORES		25.60	\$86.32	\$42.00	48.66%	\$60.00	-30.49%	\$60.00	\$60.00
ROSCOMMON FOREST MGT UNIT	1	198.10	\$68.32	\$45.00	65.87%	\$45.00	-34.13%	\$45.00	\$45.00
AUSABLE STATE FOREST	<u> </u>	198.10	\$68.32	\$45.00	65.87%	\$45.00	-34.13%	\$45.00	\$45.00
NORTHERN LOWER PENINSULA	2	223.70	\$70.38	\$44.66	63.45%	\$46.72	-33.62%	\$45.00	\$60.00
STATEWIDE	2				63.45%		-33.62%	\$45.00	\$60.00
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	4.20	\$148.21	\$104.00	70.17%	\$104.00	-29.83%	\$104.00	\$104.00
ESCANABA RIVER STATE FOREST		$ \frac{4.20}{4.20}$	\$148.21	\$104.00 \$104.00	- — — 70.17 % - 70.17 %	\$104.00	-29.83 % -29.83 %	\$104.00	\$104.00
NEWBERRY FOREST MGT UNIT	2	54.00	\$177.97	\$117.28	65.90%	\$104.00	-34.02%	\$116.00	\$126.00
S STE MARIE FMU (SOO MAINLAN	1	70.20	\$140.14	\$115.00	82.06%	\$200.00	42.71%	\$200.00	\$200.00
LAKE SUPERIOR STATE FOREST	$\frac{1}{3}$		\$156.59	- — — — \$115.00 \$115.99	- <u> </u>	\$200.00 \$164.10	4.80%	\$116.00	\$200.00
UPPER PENINSULA	4	124.20			73.95%		3.72%	\$104.00	\$200.00
PIGEON RIVER FOREST MGT UNIT	3	55.00	\$89.31	\$65.29	73.11%	\$75.64	-15.31%	\$64.00	\$92.95
MACKINAW STATE FOREST	$\frac{1}{3}$			\$65.29	73.11%	\$75.64		\$64.00	\$92.95
CADILLAC FOREST MGT UNIT	2	72.70	\$159.71	\$116.24	72.78%	\$120.79	-24.37%	\$116.00	\$175.00
PERE MARQUETTE STATE FORES	<u> </u>		\$159.71	_ <u> </u>	- — — — — — — 72.78%	\$120.79	-24.37%	\$116.00	\$175.00
NORTHERN LOWER PENINSULA	5	127.70	\$129.39	\$94.30	72.88%	\$101.34	-21.68%	\$64.00	\$175.00
STATEWIDE	9				73.47%		-7.75%	\$64.00	\$200.00
YELLOW BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	7	126.90	\$430.66	\$283.03	65.72%	\$468.88	8.88%	\$302.00	\$635.00
CRYSTAL FALLS FOREST MGT UNI	1	3.00	\$75.00	\$59.00	78.67%	\$210.00	180.00%	\$210.00	\$210.00
NEWBERRY FOREST MGT UNIT		41.80	\$304.00	\$234.00	76.97%	\$250.00	-17.76%	\$250.00	\$250.00
LAKE SUPERIOR STATE FOREST	1	41.80	\$304.00	\$234.00	76.97%	\$250.00	-17.76%	\$250.00	\$250.00
UPPER PENINSULA	9				67.88%		4.44%	\$210.00	\$635.00
STATEWIDE	9				67.88%		4.44%	\$210.00	\$635.00

10/01/2003 to 09/30/2004

SAWLOGS EXCLUSION (MBF, see general note 3)

B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME		MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	68.50	\$338.60	\$338.60
MACKINAW STATE FOREST	1	68.50	\$338.60	\$338.60
CADILLAC FOREST MGT UNIT	1	36.10	\$476.72	\$476.72
PERE MARQUETTE STATE FORES	1	36.10	\$476.72	\$476.72
NORTHERN LOWER PENINSULA	2	104.60	\$338.60	\$476.72
STATEWIDE	2		\$338.60	\$476.72
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	38.00	\$439.00	\$439.00
PERE MARQUETTE STATE FORES			\$439.00	\$439.00
NORTHERN LOWER PENINSULA	1	38.00	\$439.00	\$439.00
STATEWIDE	1		\$439.00	\$439.00
BEECH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1			
		1.00	\$7,476.00	\$7,476.00
MACKINAW STATE FOREST	· '	<u></u>	\$7,476.00 \$7,476.00	\$7,476.00 \$7,476.00
MACKINAW STATE FOREST NORTHERN LOWER PENINSULA				
		1.00	\$7,476.00	\$7,476.00
NORTHERN LOWER PENINSULA	1 1 1 # OF SALES	1.00	\$7,476.00 \$7,476.00	\$7,476.00 \$7,476.00
NORTHERN LOWER PENINSULA STATEWIDE BLACK	1	1.00	\$7,476.00 \$7,476.00 \$7,476.00	\$7,476.00 \$7,476.00 \$7,476.00
NORTHERN LOWER PENINSULA STATEWIDE	1 1 1 # OF SALES	1.00	\$7,476.00 \$7,476.00 \$7,476.00	\$7,476.00 \$7,476.00 \$7,476.00
NORTHERN LOWER PENINSULA STATEWIDE BLACK	1 1 # OF SALES SOLD	1.00 1.00 TOTAL VOLUME	\$7,476.00 \$7,476.00 \$7,476.00	\$7,476.00 \$7,476.00 \$7,476.00
NORTHERN LOWER PENINSULA STATEWIDE BLACK ASH	1 1 1 # OF SALES SOLD (1)	1.00 1.00 TOTAL VOLUME	\$7,476.00 \$7,476.00 \$7,476.00 MIN PRICE	\$7,476.00 \$7,476.00 \$7,476.00 MAX PRICE
NORTHERN LOWER PENINSULA STATEWIDE BLACK ASH ESCANABA FOREST MGT UNIT	1 1 # OF SALES SOLD (1) 1	1.00 1.00 TOTAL VOLUME (2) 6.10	\$7,476.00 \$7,476.00 \$7,476.00 MIN PRICE \$1,665.25	\$7,476.00 \$7,476.00 \$7,476.00 MAX PRICE \$1,665.25

Date:

11/02/2004

Page 13 of 36

10/01/2003 to 09/30/2004

SAWLOGS EXCLUSION (MBF, see general note 3)

SAWLOGS EXCLUSION (wor, see g			
BLACK CHERRY	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
GHERIKT	(1)	(2)		
NEWBERRY FOREST MGT UNIT	1	21.70	\$1,245.00	\$1,245.00
S STE MARIE FMU (NAUBINWAY)	1	20.60	\$790.00	\$790.00
LAKE SUPERIOR STATE FOREST		42.30	\$790.00	\$1,245.00
UPPER PENINSULA	2		\$790.00	\$1,245.00
TRAVERSE CITY FOREST MGT UNI	1	8.70	\$3,365.00	\$3,365.00
PERE MARQUETTE STATE FORES	1	8.70	\$3,365.00	\$3,365.00
NORTHERN LOWER PENINSULA	1	8.70	\$3,365.00	\$3,365.00
STATEWIDE	3		\$790.00	\$3,365.00
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GRAYLING FOREST MGT UNIT	2	103.70	\$351.00	\$560.00
AUSABLE STATE FOREST		103.70	\$351.00	\$560.00
NORTHERN LOWER PENINSULA	2	103.70	\$351.00	\$560.00
			700	70000
STATEWIDE	2		\$351.00	\$560.00
STATEWIDE MIXED	2 # OF SALES		•	
	2		\$351.00	\$560.00
MIXED	2 # OF SALES		\$351.00	\$560.00
MIXED	# OF SALES SOLD	TOTAL VOLUME	\$351.00	\$560.00
MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME	\$351.00 MIN PRICE	\$560.00 MAX PRICE
MIXED ASPEN CADILLAC FOREST MGT UNIT	# OF SALES SOLD (1)	TOTAL VOLUME (2) 51.40	\$351.00 MIN PRICE \$1,097.00	\$560.00 MAX PRICE \$1,097.00
MIXED ASPEN CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES	# OF SALES SOLD (1) 1	TOTAL VOLUME (2) 51.40	\$351.00 MIN PRICE \$1,097.00 \$1,097.00	\$560.00 MAX PRICE \$1,097.00 \$1,097.00
MIXED ASPEN CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GLADWIN FOREST MGT UNIT	2 # OF SALES SOLD (1) 1 2	(2) 51.40 51.40 113.40	\$351.00 MIN PRICE \$1,097.00 \$1,097.00 \$410.00	\$560.00 MAX PRICE \$1,097.00 \$1,097.00 \$475.00
MIXED ASPEN CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST	# OF SALES SOLD (1)	TOTAL VOLUME (2) 51.40 51.40 113.40	\$351.00 MIN PRICE \$1,097.00 \$1,097.00 \$410.00	\$560.00 MAX PRICE \$1,097.00 \$1,097.00 \$475.00
MIXED ASPEN CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA	2 # OF SALES SOLD (1) 1 1 2 2 2 3 3 # OF SALES	TOTAL VOLUME (2) 51.40 51.40 113.40	\$351.00 MIN PRICE \$1,097.00 \$1,097.00 \$410.00 \$410.00	\$560.00 MAX PRICE \$1,097.00 \$1,097.00 \$475.00 \$475.00 \$1,097.00
MIXED ASPEN CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE	2 # OF SALES SOLD (1) 1 2 2 2 3 3 3 4 OF SALES SOLD	TOTAL VOLUME (2) 51.40 51.40 113.40 164.80 TOTAL VOLUME	\$351.00 MIN PRICE \$1,097.00 \$1,097.00 \$410.00 \$410.00 \$410.00	\$560.00 MAX PRICE \$1,097.00 \$1,097.00 \$475.00 \$1,097.00 \$1,097.00
MIXED ASPEN CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED	2 # OF SALES SOLD (1) 1 1 2 2 2 3 3 # OF SALES	(2) 51.40 51.40 113.40 113.40 164.80	\$351.00 MIN PRICE \$1,097.00 \$1,097.00 \$410.00 \$410.00 \$410.00	\$560.00 MAX PRICE \$1,097.00 \$1,097.00 \$475.00 \$1,097.00 \$1,097.00
MIXED ASPEN CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED	2 # OF SALES SOLD (1) 1 2 2 2 3 3 3 4 OF SALES SOLD	TOTAL VOLUME (2) 51.40 51.40 113.40 164.80 TOTAL VOLUME	\$351.00 MIN PRICE \$1,097.00 \$1,097.00 \$410.00 \$410.00 \$410.00	\$560.00 MAX PRICE \$1,097.00 \$1,097.00 \$475.00 \$1,097.00 \$1,097.00
MIXED ASPEN CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED HARDWOOD	2 # OF SALES SOLD (1) 1 2 2 2 3 3 4 OF SALES SOLD (1)	(2) 51.40 51.40 113.40 113.40 164.80 TOTAL VOLUME (2)	\$351.00 MIN PRICE \$1,097.00 \$1,097.00 \$410.00 \$410.00 \$410.00 \$410.00 \$410.00	\$560.00 MAX PRICE \$1,097.00 \$1,097.00 \$475.00 \$1,097.00 \$1,097.00 MAX PRICE \$1,087.00 \$1,087.00
MIXED ASPEN CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED HARDWOOD TRAVERSE CITY FOREST MGT UNI	# OF SALES SOLD (1)	TOTAL VOLUME (2) 51.40 51.40 113.40 164.80 TOTAL VOLUME (2) 24.90	\$351.00 MIN PRICE \$1,097.00 \$1,097.00 \$410.00 \$410.00 \$410.00 \$410.00 \$410.00	\$560.00 MAX PRICE \$1,097.00 \$1,097.00 \$475.00 \$1,097.00 \$1,097.00 MAX PRICE \$1,087.00

Date: 11/02/2004

Page 14 of 36

10/01/2003 to 09/30/2004

SAWLOGS EXCLUSION (MBF, see general note 3)

SAVVLOGS EXCLUSION (мвг, see g	eneral note 3	5)	
MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GLADWIN FOREST MGT UNIT	1	66.70	\$1,538.47	\$1,538.47
AUSABLE STATE FOREST		66.70	\$1,538.47	\$1,538.47
NORTHERN LOWER PENINSULA	1	66.70	\$1,538.47	\$1,538.47
STATEWIDE	1		\$1,538.47	\$1,538.47
PAPER	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
BIRCH	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	17.00	\$1,326.41	\$1,326.41
UPPER PENINSULA	1		\$1,326.41	\$1,326.41
STATEWIDE	1		\$1,326.41	\$1,326.41
Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	27.80	\$1,028.40	\$1,028.40
PERE MARQUETTE STATE FORES		<u></u>	\$1,028.40	\$1,028.40
NORTHERN LOWER PENINSULA	1	27.80	\$1,028.40	\$1,028.40
STATEWIDE	1		\$1,028.40	\$1,028.40
RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	14.70	\$737.00	\$737.00
PERE MARQUETTE STATE FORES		<u></u>	\$737.00	\$737.00
GLADWIN FOREST MGT UNIT	2	90.00	\$722.25	\$2,286.50
AUSABLE STATE FOREST		90.00	\$722.25	\$2,286.50
NORTHERN LOWER PENINSULA	3	104.70	\$722.25	\$2,286.50
STATEWIDE	3		\$722.25	\$2,286.50

Date: 11/02/2004

Page 15 of 36

10/01/2003 to 09/30/2004

SAWLOGS EXCLUSION (MBF, see general note 3)

RED OAK	# OF SALES SOLD	TOTAL VOLUME	,	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	2	55.30	\$1,690.00	\$2,130.00
PERE MARQUETTE STATE FORES		55.30	\$1,690.00	\$2,130.00
GRAYLING FOREST MGT UNIT	2	71.70	\$1,741.00	\$2,357.00
GLADWIN FOREST MGT UNIT	1	43.30	\$1,568.00	\$1,568.00
AUSABLE STATE FOREST	3	115.00	\$1,568.00	\$2,357.00
NORTHERN LOWER PENINSULA	5	170.30	\$1,568.00	\$2,357.00
STATEWIDE	5		\$1,568.00	\$2,357.00
RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT		9.30	\$2,064.00	\$2,064.00
ESCANABA RIVER STATE FOREST	1	9.30	\$2,064.00	\$2,064.00
UPPER PENINSULA	1		\$2,064.00	\$2,064.00
TRAVERSE CITY FOREST MGT UNI			\$738.93	\$738.93
PERE MARQUETTE STATE FORES	1	8.00	\$738.93	\$738.93
ROSCOMMON FOREST MGT UNIT	1	$\frac{32.10}{22.10}$	\$820.00	\$820.00
AUSABLE STATE FOREST	1 2	32.10	\$820.00	\$820.00
NORTHERN LOWER PENINSULA STATEWIDE	3	40.10	\$738.93 \$738.93	\$820.00
	# OF SALES	TOTAL VOLUME	MIN PRICE	\$2,064.00 MAX PRICE
WHITE	SOLD	TOTAL VOLUME	WIINT RICE	WAXTRICL
ASH	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	19.60	\$2,460.69	\$2,460.69
PERE MARQUETTE STATE FORES	· <u>-</u>		\$2,460.69	\$2,460.69
GLADWIN FOREST MGT UNIT	1	107.60	\$582.45	\$582.45
AUSABLE STATE FOREST	· — — — <u> </u>	107.60	\$582.45	\$582.45
NORTHERN LOWER PENINSULA	2	127.20	\$582.45	\$2,460.69
STATEWIDE	2		\$582.45	\$2,460.69
WHITE	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK	SOLD			
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	6.80	\$4,329.82	\$4,329.82
PERE MARQUETTE STATE FORES		6.80	\$4,329.82	\$4,329.82
NORTHERN LOWER PENINSULA	1	6.80	\$4,329.82	\$4,329.82
STATEWIDE	1		\$4,329.82	\$4,329.82

Date: 11/02/2004

Page 16 of 36

10/01/2003 to 09/30/2004

SAWLOGS EXCLUSION (MBF, see general note 3)

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WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	4.50	\$579.20	\$579.20
PERE MARQUETTE STATE FORES		4.50	\$579.20	\$579.20
NORTHERN LOWER PENINSULA	1	4.50	\$579.20	\$579.20
STATEWIDE	1		\$579.20	\$579.20

Date: 11/02/2004

Page 17 of 36

10/01/2003 to 09/30/2004

Page 18 of 36

11/02/2004

Date:

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	782.00		\$18.95	59.97%	\$48.86	54.62%	\$48.86	\$48.86
GWINN FOREST MGT UNIT	1	81.00	\$22.00	\$19.00	86.36%	\$22.00	0.00%	\$22.00	\$22.00
ESCANABA RIVER STATE FOREST		81.00	\$22.00	\$19.00	86.36%	\$22.00	0.00%	\$22.00	\$22.00
UPPER PENINSULA	2				61.74%		50.95%	\$22.00	\$48.86
GAYLORD FOREST MGT UNIT	5	4,678.00	\$24.83	\$18.15	73.10%	\$19.32	-22.18%	\$16.55	\$22.00
PIGEON RIVER FOREST MGT UNIT	2	241.00	\$24.45	\$17.35	70.94%	\$17.35	-29.06%	\$17.30	\$17.40
ATLANTA FOREST MGT UNIT	10	4,224.10	\$24.20	\$20.83	86.09%	\$22.03	-8.97%	\$5.70	\$26.00
MACKINAW STATE FOREST	17	9,143.10	\$24.53	\$19.37	78.97%	\$20.52	-16.34%	\$5.70	\$26.00
TRAVERSE CITY FOREST MGT UNI	6	1,840.00	\$22.63	\$16.71	73.84%	\$33.54	48.21%	\$16.16	\$42.31
CADILLAC FOREST MGT UNIT	17	7,875.10	\$26.28	\$24.55	93.42%	\$26.03	-0.95%	\$18.21	\$32.00
PERE MARQUETTE STATE FORES	23	9,715.10	\$25.59	\$23.07	90.14%	\$27.45	7.28%	\$16.16	\$42.31
ROSCOMMON FOREST MGT UNIT	5	1,256.00	\$22.62	\$14.38	63.57%	\$25.39	12.25%	\$17.00	\$28.00
GRAYLING FOREST MGT UNIT	19	8,535.60	\$23.77	\$18.36	77.26%	\$20.45	-13.94%	\$12.10	\$33.95
GLADWIN FOREST MGT UNIT	4	2,232.00	\$24.10	\$20.46	84.92%	\$20.46	-15.08%	\$15.25	\$21.70
AUSABLE STATE FOREST	28	12,023.60	\$23.71	\$18.33	77.34%	\$20.97	-11.55%	\$12.10	\$33.95
NORTHERN LOWER PENINSULA	68	30,881.80	\$24.54	\$20.13	82.02%	\$22.88	-6.79%	\$5.70	\$42.31
STATEWIDE	70				81.33%		-4.84%	\$5.70	\$48.86

BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
LIK	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	1	580.80	\$23.05	\$14.30	62.04%	\$34.50	49.67%	\$34.50	\$34.50
GWINN FOREST MGT UNIT	13	1,685.00	\$28.20	\$22.63	80.25%	\$27.86	-1.20%	\$19.00	\$64.00
ESCANABA FOREST MGT UNIT	5	1,105.00	\$24.91	\$21.48	86.24%	\$31.08	24.75%	\$19.80	\$50.00
ESCANABA RIVER STATE FOREST	18	2,790.00	\$26.90	\$22.17	82.45%	\$29.13	8.32%	\$19.00	\$64.00
NEWBERRY FOREST MGT UNIT	4	1,192.00	\$21.00	\$16.23	77.25%	\$24.88	18.43%	\$17.50	\$32.50
S STE MARIE FMU (NAUBINWAY)	1	361.00	\$20.31	\$17.45	85.92%	\$45.00	121.57%	\$45.00	\$45.00
LAKE SUPERIOR STATE FOREST	5	1,553.00	\$20.84	\$16.51	79.21%	\$29.55	41.79%	\$17.50	\$45.00
UPPER PENINSULA	24				79.32%		21.87%	\$17.50	\$64.00
CADILLAC FOREST MGT UNIT	4	149.00	\$14.54	\$10.79	74.18%	\$10.79	-25.82%	\$6.90	\$13.85
PERE MARQUETTE STATE FORES	4	149.00	\$14.54	\$10.79	74.18%	\$10.79	-25.82%	\$6.90	\$13.85
NORTHERN LOWER PENINSULA	4	149.00	\$14.54	\$10.79	74.18%	\$10.79	-25.82%	\$6.90	\$13.85
STATEWIDE	28				79.23%		21.03%	\$6.90	\$64.00

10/01/2003 to 09/30/2004

Date:

Page 19 of 36

11/02/2004

PULPWOOD (Cords, see					·				
BALSAM POPLAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	361.00	\$20.82	\$17.76	85.31%	\$28.93	38.94%	\$20.00	\$33.00
ESCANABA FOREST MGT UNIT	2	414.00	\$21.35	\$18.38	86.09%	\$24.28	13.70%	\$22.00	\$28.00
ESCANABA RIVER STATE FOREST		414.00	\$21.35	\$18.38	86.09%	\$24.28	13.70%	\$22.00	\$28.00
S STE MARIE FMU (SOO MAINLAN	1	228.60	\$11.26	\$8.50	75.49%	\$8.50	-24.51%	\$8.50	\$8.50
LAKE SUPERIOR STATE FOREST		228.60	\$11.26	\$8.50	75.49%	\$8.50	-24.51%	\$8.50	\$8.50
UPPER PENINSULA	5				84.34%		18.53%	\$8.50	\$33.00
CADILLAC FOREST MGT UNIT	1	25.80	\$6.00	\$4.16	69.33%	\$4.16	-30.67%	\$4.16	\$4.16
PERE MARQUETTE STATE FORES		25.80	\$6.00	\$4.16	69.33%	\$4.16	-30.67%	\$4.16	\$4.16
NORTHERN LOWER PENINSULA	1	25.80	\$6.00	\$4.16	69.33%	\$4.16	-30.67%	\$4.16	\$4.16
STATEWIDE	6				84.21%		18.13%	\$4.16	\$33.00
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	6	1,803.70	\$7.70	\$6.41	83.19%	\$8.00	3.92%	\$5.00	\$15.00
GWINN FOREST MGT UNIT	1	217.00	\$8.31	\$5.60	67.39%	\$8.00	-3.73%	\$8.00	\$8.00
ESCANABA FOREST MGT UNIT	1	269.00	\$12.00	\$9.00	75.00%	\$15.00	25.00%	\$15.00	\$15.00
ESCANABA RIVER STATE FOREST	2	486.00	\$10.35	\$7.48	72.27%	\$11.87	14.70%	\$8.00	\$15.00
UPPER PENINSULA	8				80.29%		6.79%	\$5.00	\$15.00
GAYLORD FOREST MGT UNIT	4	1,171.00	\$4.94	\$2.71	54.88%	\$8.60	74.22%	\$8.00	\$10.05
PIGEON RIVER FOREST MGT UNIT	1	1,378.00	\$5.90	\$3.60	61.02%	\$3.60	-38.98%	\$3.60	\$3.60
ATLANTA FOREST MGT UNIT	1	508.00	\$13.06	\$11.25	86.14%	\$11.25	13.86%	\$11.25	\$11.25
MACKINAW STATE FOREST	6	3,057.00	\$6.72	\$4.53	67.40%	\$6.79	0.98%	\$3.60	\$11.25
TRAVERSE CITY FOREST MGT UNI	1	96.00	\$3.41	\$2.00	58.65%	\$2.00	-41.35%	\$2.00	\$2.00
PERE MARQUETTE STATE FORES	1	96.00	\$3.41	\$2.00	58.65%	\$2.00	-41.35%	\$2.00	\$2.00
NORTHERN LOWER PENINSULA	7	3,153.00	\$6.62	\$4.45	67.27%	\$6.64	0.32%	\$2.00	\$11.25
STATEWIDE	15				73.46%		3.39%	\$2.00	\$15.00
BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	47.10	\$3.76	\$3.05	81.12%	\$3.05	-18.88%	\$3.05	\$3.05
PERE MARQUETTE STATE FORES		<u> 47.10</u>	\$3.76	\$3.05	81.12%	\$3.05	-18.88%	\$3.05	\$3.05
NORTHERN LOWER PENINSULA	1	47.10	\$3.76	\$3.05	81.12%	\$3.05	-18.88%	\$3.05	\$3.05
STATEWIDE	1				81.12%		-18.88%	\$3.05	\$3.05

10/01/2003 to 09/30/2004

Date: 11/02/2004

Page 20 of 36

PULPWOOD (Cords, see	general not	te 3)							
BLACK ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	137.00	\$22.00	\$21.00	95.45%	\$21.00	-4.55%	\$21.00	\$21.00
ESCANABA RIVER STATE FOREST		137.00	\$22.00	\$21.00	95.45%	\$21.00	-4.55%	\$21.00	\$21.00
UPPER PENINSULA	1				95.45%		-4.55%	\$21.00	\$21.00
STATEWIDE	1				95.45%		-4.55%	\$21.00	\$21.00
BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	2	270.00	\$14.72	\$9.52	64.65%	\$15.68	6.55%	\$11.30	\$21.00
CADILLAC FOREST MGT UNIT	1	53.90	\$8.00	\$5.60	70.00%	\$5.60	-30.00%	\$5.60	\$5.60
PERE MARQUETTE STATE FORES		323.90	\$13.60	\$8.86	65.17%	\$14.01	2.97%	\$5.60	\$21.00
NORTHERN LOWER PENINSULA	3	323.90	\$13.60	\$8.86	65.17%	\$14.01	2.97%	\$5.60	\$21.00
STATEWIDE	3				65.17%		2.97%	\$5.60	\$21.00
BLACK SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	391.20		\$14.30	62.04%	\$77.56	236.49%	\$77.56	\$77.56
GWINN FOREST MGT UNIT	3	884.30	\$33.00	\$26.55	80.45%	\$38.10	15.44%	\$35.01	\$55.00
ESCANABA FOREST MGT UNIT	2	367.00	\$26.72	\$24.94	93.34%	\$41.50	55.36%	\$17.70	\$45.00
ESCANABA RIVER STATE FOREST	5	1,251.30	\$31.16	\$26.08	83.69%	\$39.09	25.47%	\$17.70	\$55.00
SHINGLETON FOREST MGT UNIT	7	2,725.00	\$39.58	\$31.51	79.62%	\$49.79	25.79%	\$30.00	\$62.00
NEWBERRY FOREST MGT UNIT	1	71.00	\$35.00	\$24.15	69.00%	\$26.15	-25.29%	\$26.15	\$26.15
LAKE SUPERIOR STATE FOREST	8	2,796.00	\$39.46	\$31.33	79.38%	\$49.19	24.64%	\$26.15	\$62.00
UPPER PENINSULA	14				79.46%		36.91%	\$17.70	\$77.56
STATEWIDE	14				79.46%		36.91%	\$17.70	\$77.56
HEMLOCK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1		. <u>— — · </u>	\$7.40	74.00%		26.00%	\$7.40	\$7.40
ESCANABA RIVER STATE FOREST	1	80.00	*	\$7.40	74.00%	\$7.40	-26.00%	\$7.40	\$7.40
UPPER PENINSULA	1				74.00%		-26.00%	\$7.40	\$7.40
STATEWIDE	1				74.00%		-26.00%	\$7.40	\$7.40

10/01/2003 to 09/30/2004

Date: 11/02/2004

Page 21 of 36

IRONWOOD (Golds, see	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD (1)	(2)	AT TIME OF APPRAISAL (3)	ADVERTISED PRICE (4)	COLUMN 4 TO COLUMN 3 (5)	SOLD PRICE (6)	FROM COL. 3 TO COL. 6 (7)	SOLD PRICE (8)	SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	23.20	\$9.68	\$7.55	77.99%	\$7.55	-22.01%	\$7.55	\$7.55
PERE MARQUETTE STATE FORES			\$9.68	\$7.55	77.99%	\$7.55	-22.01%	\$7.55	\$7.55
NORTHERN LOWER PENINSULA	1	23.20	\$9.68	\$7.55	77.99%	\$7.55	-22.01%	\$7.55	\$7.55
STATEWIDE	1				77.99%		-22.01%	\$7.55	\$7.55
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	3	5,100.40	\$58.47	\$47.96	82.02%	\$63.05	7.83%	\$62.61	\$64.22
CRYSTAL FALLS FOREST MGT UNI	1	456.00	\$58.73	\$49.90	84.97%	\$57.00	-2.95%	\$57.00	\$57.00
GWINN FOREST MGT UNIT	15	7,627.00	\$55.32	\$43.46	78.56%	\$62.14	12.33%	\$38.25	\$83.58
ESCANABA RIVER STATE FOREST	15	7,627.00	\$55.32	\$43.46	78.56%	\$62.14	12.33%	\$38.25	\$83.58
SHINGLETON FOREST MGT UNIT	9	4,840.00	\$59.40	\$48.96	82.42%	\$57.75	-2.78%	\$43.12	\$65.20
NEWBERRY FOREST MGT UNIT	20	26,996.00	\$58.49	\$39.57	67.65%	\$54.89	-6.15%	\$39.99	\$60.00
S STE MARIE FMU (NAUBINWAY)	1	956.00	\$59.53	\$41.70	70.05%	\$56.90	-4.42%	\$56.90	\$56.90
S STE MARIE FMU (SOO MAINLAN	1	249.00	\$57.58	\$58.00	100.73%	\$59.00	2.47%	\$59.00	\$59.00
LAKE SUPERIOR STATE FOREST	31	33,041.00	\$58.64	\$41.14	70.16%	\$55.40	-5.53%	\$39.99	\$65.20
UPPER PENINSULA	50				72.95%		-1.21%	\$38.25	\$83.58
GAYLORD FOREST MGT UNIT	9	5,777.00	\$31.58	\$27.82	88.09%	\$34.83	10.31%	\$23.10	\$37.00
PIGEON RIVER FOREST MGT UNIT	5	870.00	\$24.79	\$18.21	73.44%	\$19.46	-21.52%	\$17.10	\$20.20
ATLANTA FOREST MGT UNIT	14	14,755.60	\$32.90	\$25.61	77.85%	\$34.69	5.44%	\$12.75	\$62.00
MACKINAW STATE FOREST	28	21,402.60	\$32.21	\$25.91	80.42%	\$34.11	5.89%	\$12.75	\$62.00
TRAVERSE CITY FOREST MGT UNI	18	10,441.00	\$20.85	\$14.14	67.81%	\$25.10	20.37%	\$12.60	\$35.00
CADILLAC FOREST MGT UNIT	12	8,829.30	\$23.02	\$20.06	87.14%	\$28.26	22.73%	\$18.00	\$39.73
PERE MARQUETTE STATE FORES	30	19,270.30	\$21.85	\$16.85	77.14%	\$26.55	21.51%	\$12.60	\$39.73
ROSCOMMON FOREST MGT UNIT	8	5,486.00	\$25.23	\$17.07	67.67%	\$27.82	10.28%	\$17.00	\$35.75
GRAYLING FOREST MGT UNIT	18	15,800.00	\$26.91	\$20.77	77.18%	\$27.06	0.55%	\$17.40	\$41.05
GLADWIN FOREST MGT UNIT	9	4,837.80	\$20.70	\$15.15	73.19%	\$17.75	-14.27%	\$12.00	\$33.92
AUSABLE STATE FOREST	35	26,123.80	\$25.41	\$18.95	74.60%	\$25.49	0.34%	\$12.00	\$41.05
NORTHERN LOWER PENINSULA	93	66,796.70	\$26.56	\$20.57	77.46%	\$28.56	7.52%	\$12.00	\$62.00
STATEWIDE	143				74.74%		2.26%	\$12.00	\$83.58

10/01/2003 to 09/30/2004

Date:

Page 22 of 36

11/02/2004

MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
AGI EN	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	10	4,275.00	\$20.59	\$17.83	86.60%	\$26.05	26.54%	\$18.00	\$48.00
ESCANABA FOREST MGT UNIT	2	435.00	\$22.90	\$21.53	94.02%	\$28.75	25.56%	\$18.10	\$33.00
ESCANABA RIVER STATE FOREST	12	4,710.00	\$20.80	\$18.17	87.35%	\$26.30	26.44%	\$18.00	\$48.00
SHINGLETON FOREST MGT UNIT	3	2,183.00	\$20.61	\$16.60	80.54%	\$28.70	39.25%	\$25.07	\$36.02
NEWBERRY FOREST MGT UNIT	7	5,538.00	\$18.08	\$15.69	86.79%	\$22.30	23.33%	\$16.55	\$27.90
S STE MARIE FMU (NAUBINWAY)	4	2,099.00	\$18.71	\$17.59	94.00%	\$23.52	25.67%	\$18.35	\$26.00
S STE MARIE FMU (SOO MAINLAN	5	2,510.10	\$12.53	\$13.36	106.63%	\$23.53	87.84%	\$9.00	\$30.00
S STE MARIE FMU (DRUMMOND IS	1	1,827.00	\$12.47	\$12.35	99.04%	\$13.35	7.06%	\$13.35	\$13.35
LAKE SUPERIOR STATE FOREST	20	14,157.10	\$16.86	\$15.27	90.58%	\$22.53	33.67%	\$9.00	\$36.02
UPPER PENINSULA	32				89.64%		31.56%	\$9.00	\$48.00
GAYLORD FOREST MGT UNIT	16	6,511.00	\$24.19	\$20.59	85.12%	\$27.33	12.97%	\$8.40	\$33.79
PIGEON RIVER FOREST MGT UNIT	4	422.00	\$24.37	\$17.94	73.61%	\$17.94	-26.39%	\$16.90	\$19.40
ATLANTA FOREST MGT UNIT	7	3,821.30	\$21.76	\$20.97	96.39%	\$25.53	17.33%	\$18.60	\$34.00
MACKINAW STATE FOREST	27	10,754.30	\$23.33	\$20.62	88.38%	\$26.32	12.80%	\$8.40	\$34.00
TRAVERSE CITY FOREST MGT UNI	10	2,703.00	\$22.25	\$18.15	81.60%	\$24.18	8.68%	\$12.20	\$33.00
CADILLAC FOREST MGT UNIT	3	1,823.70	\$20.12	\$18.48	91.82%	\$18.78	-6.68%	\$18.30	\$32.00
PERE MARQUETTE STATE FORES	13	4,526.70	\$21.39	\$18.28	85.47%	\$22.00	2.86%	\$12.20	\$33.00
ROSCOMMON FOREST MGT UNIT	3	2,058.00	\$20.89	\$16.16	77.39%	\$17.16	-17.82%	\$15.80	\$19.00
GRAYLING FOREST MGT UNIT	1	416.00	\$24.16	\$18.85	78.02%	\$25.00	3.48%	\$25.00	\$25.00
GLADWIN FOREST MGT UNIT	13	8,940.00	\$21.87	\$17.26	78.91%	\$20.60	-5.78%	\$12.00	\$51.10
AUSABLE STATE FOREST	17	11,414.00	\$21.77	\$17.12	78.61%	\$20.14	-7.49%	\$12.00	\$51.10
NORTHERN LOWER PENINSULA	57	26,695.00	\$22.34	\$18.73	83.84%	\$22.95	2.73%	\$8.40	\$51.10
STATEWIDE	89				85.93%		13.14%	\$8.40	\$51.10

10/01/2003 to 09/30/2004

Page 23 of 36

Date:

11/02/2004

MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	13	8,628.00	\$8.94	\$6.18	69.17%	\$14.25	59.46%	\$7.01	\$25.50
CRYSTAL FALLS FOREST MGT UNI	29	11,312.80	\$16.45	\$13.36	81.21%	\$24.08	46.42%	\$11.00	\$57.72
GWINN FOREST MGT UNIT	26	9,304.50	\$17.33	\$14.47	83.54%	\$21.29	22.86%	\$12.60	\$28.00
ESCANABA FOREST MGT UNIT	9	2,587.00	\$21.78	\$18.84	86.50%	\$23.05	5.81%	\$14.50	\$29.20
ESCANABA RIVER STATE FOREST	35	11,891.50	\$18.30	\$15.42	84.31%	\$21.67	18.45%	\$12.60	\$29.20
SHINGLETON FOREST MGT UNIT	10	18,456.00	\$15.42	\$13.69	88.83%	\$22.63	46.79%	\$11.85	\$36.50
NEWBERRY FOREST MGT UNIT	16	15,343.00	\$11.27	\$8.72	77.37%	\$15.65	38.84%	\$6.90	\$30.00
S STE MARIE FMU (NAUBINWAY)	18	19,427.00	\$14.99	\$12.10	80.67%	\$23.80	58.70%	\$14.00	\$40.93
LAKE SUPERIOR STATE FOREST	44	53,226.00	\$14.07	\$11.68	83.01%	\$21.04	49.59%	\$6.90	\$40.93
					00.400/		44.000/	A.	A 57.70
UPPER PENINSULA	121				82.10%		44.22%	\$6.90	\$57.72
GAYLORD FOREST MGT UNIT	121	6,396.00		\$6.27	60.37%	\$20.65	98.94%	\$6.90	\$57.72 \$56.85
			\$10.38	\$6.27 \$7.64					
GAYLORD FOREST MGT UNIT	11	6,396.00	\$10.38 \$11.32	•	60.37%	\$20.65	98.94%	\$8.00	\$56.85
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT	11 2	6,396.00 172.00	\$10.38 \$11.32 \$10.00	\$7.64	60.37% 67.44%	\$20.65 \$7.64	98.94% -32.56%	\$8.00 \$5.00	\$56.85 \$10.60
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT	11 2 2	6,396.00 172.00 915.00	\$10.38 \$11.32 \$10.00 \$10.35	\$7.64 \$8.32	60.37% 67.44% 83.25%	\$20.65 \$7.64 \$8.32	98.94% -32.56% -16.75%	\$8.00 \$5.00 \$6.70	\$56.85 \$10.60 \$8.80
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST	11 2 	6,396.00 172.00 915.00 7,483.00	\$10.38 \$11.32 \$10.00 \$10.35	\$7.64 \$8.32 \$6.55	60.37% 67.44% 83.25% 63.25%	\$20.65 \$7.64 \$8.32 \$18.84	98.94% -32.56% -16.75% 81.97%	\$8.00 \$5.00 \$6.70 \$5.00	\$56.85 \$10.60 \$8.80 \$56.85
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI	11 2 	6,396.00 172.00 915.00 7,483.00 4,566.50	\$10.38 \$11.32 \$10.00 \$10.35 \$10.35	\$7.64 \$8.32 \$6.55 \$7.61	60.37% 67.44% 83.25% 63.25% 73.55%	\$20.65 \$7.64 \$8.32 \$18.84 \$13.62	98.94% -32.56% -16.75% 81.97% 31.63%	\$8.00 \$5.00 \$6.70 \$5.00 \$5.70	\$56.85 \$10.60 \$8.80 \$56.85 \$31.00
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT	11 2 2 15 17 17	6,396.00 172.00 915.00 7,483.00 4,566.50 262.50	\$10.38 \$11.32 \$10.00 \$10.35 \$10.35 \$10.17 \$10.34	\$7.64 \$8.32 \$6.55 \$7.61 \$9.00	60.37% 67.44% 83.25% 63.25% 73.55% 88.50%	\$20.65 \$7.64 \$8.32 \$18.84 \$13.62 \$9.00	98.94% -32.56% -16.75% 81.97% 31.63% -11.50%	\$8.00 \$5.00 \$6.70 \$5.00 \$5.70 \$9.00	\$56.85 \$10.60 \$8.80 \$56.85 \$31.00 \$9.00
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES	11 2 2 15 17 17 18	6,396.00 172.00 915.00 7,483.00 4,566.50 262.50 4,829.00	\$10.38 \$11.32 \$10.00 \$10.35 \$10.35 \$10.17 \$10.34	\$7.64 \$8.32 \$6.55 \$7.61 \$9.00	60.37% 67.44% 83.25% 63.25% 73.55% 88.50% 74.35%	\$20.65 \$7.64 \$8.32 \$18.84 \$13.62 \$9.00 \$13.37	98.94% -32.56% -16.75% 81.97% 31.63% -11.50% 29.33%	\$8.00 \$5.00 \$6.70 \$5.00 \$5.70 \$9.00 \$5.70	\$56.85 \$10.60 \$8.80 \$56.85 \$31.00 \$9.00
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GRAYLING FOREST MGT UNIT	11 2 2 15 17 17 18	6,396.00 172.00 915.00 7,483.00 4,566.50 262.50 4,829.00 1,312.00	\$10.38 \$11.32 \$10.00 \$10.35 \$10.35 \$10.17 \$10.34 \$12.88	\$7.64 \$8.32 \$6.55 \$7.61 \$9.00 \$7.69 \$10.04	60.37% 67.44% 83.25% 63.25% 73.55% 88.50% 74.35%	\$20.65 \$7.64 \$8.32 \$18.84 \$13.62 \$9.00 \$13.37 \$15.83	98.94% -32.56% -16.75% 81.97% 31.63% -11.50% 29.33% 22.91%	\$8.00 \$5.00 \$6.70 \$5.00 \$5.70 \$9.00 \$5.70 \$9.70	\$56.85 \$10.60 \$8.80 \$56.85 \$31.00 \$9.00 \$31.00 \$20.60

10/01/2003 to 09/30/2004

Date: 11/02/2004

Page 24 of 36

MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	332.00	\$14.68	\$8.65	58.92%	\$19.08	29.97%	\$19.08	\$19.08
PIGEON RIVER FOREST MGT UNIT	1	134.00	\$18.46	\$11.10	60.13%	\$11.10	-39.87%	\$11.10	\$11.10
ATLANTA FOREST MGT UNIT	1	95.00	\$8.23	\$5.50	66.83%	\$10.20	23.94%	\$10.20	\$10.20
MACKINAW STATE FOREST		561.00	\$14.49	\$8.70	60.05%	\$15.67	8.14%	\$10.20	\$19.08
TRAVERSE CITY FOREST MGT UNI	1	526.00	\$10.08	\$4.95	49.11%	\$16.00	58.73%	\$16.00	\$16.00
CADILLAC FOREST MGT UNIT	11	3,683.30	\$21.10	\$18.20	86.25%	\$28.91	37.01%	\$9.00	\$54.74
PERE MARQUETTE STATE FORES	<u> </u>	4,209.30	\$19.72	\$16.54	83.88%	\$27.30	38.40%	\$9.00	\$54.74
ROSCOMMON FOREST MGT UNIT	12	11,155.00	\$15.12	\$9.03	59.73%	\$20.76	37.32%	\$6.90	\$46.00
GRAYLING FOREST MGT UNIT	14	7,414.00	\$16.20	\$10.52	64.95%	\$14.96	-7.65%	\$8.45	\$25.00
GLADWIN FOREST MGT UNIT	5	1,438.00	\$15.29	\$12.12	79.24%	\$12.43	-18.72%	\$11.00	\$14.80
AUSABLE STATE FOREST	31	20,007.00	\$15.53	\$9.81	63.13%	\$18.01	15.97%	\$6.90	\$46.00
NORTHERN LOWER PENINSULA	46	24,777.30	\$16.22	\$10.93	67.35%	\$19.54	20.45%	\$6.90	\$54.74
STATEWIDE	46				67.35%		20.45%	\$6.90	\$54.74
MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	3.60	\$6.24	\$3.35	53.70%	\$3.35	-46.30%	\$3.35	\$3.35
PERE MARQUETTE STATE FORES	<u> </u>	3.60	\$6.24	\$3.35	53.70%	\$3.35	-46.30%	\$3.35	\$3.35
NORTHERN LOWER PENINSULA	1	3.60	\$6.24	\$3.35	53.70%	\$3.35	-46.30%	\$3.35	\$3.35
STATEWIDE	1				53.70%		-46.30%	\$3.35	\$3.35

10/01/2003 to 09/30/2004

Date:

Page 25 of 36

11/02/2004

PULPWOOD (Colds, see			Ì				,	İ	
MIXED SOFTWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUN SOLD PRIC
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	162.00	\$21.37	\$14.30	66.92%	\$15.50	-27.47%	\$15.50	\$15.5
CRYSTAL FALLS FOREST MGT UNI	21	4,758.00	\$25.56	\$21.83	85.42%	\$40.61	58.90%	\$20.00	\$56.1
WINN FOREST MGT UNIT	3	826.00	\$28.08	\$20.68	73.64%	\$21.38	-23.88%	\$19.40	\$28.0
SCANABA FOREST MGT UNIT	1	104.00	\$20.27	\$18.00	88.80%	\$18.50	-8.73%	\$18.50	\$18.5
SCANABA RIVER STATE FOREST	4	930.00	\$27.21	\$20.38	74.90%	\$21.06	-22.62%	\$18.50	\$28.0
IEWBERRY FOREST MGT UNIT	3	1,851.00	\$26.93	\$18.22	67.63%	\$22.86	-15.11%	\$16.01	\$35.0
S STE MARIE FMU (NAUBINWAY)	5	2,048.00	\$17.07	\$12.91	75.65%	\$34.93	104.62%	\$20.00	\$42.8
AKE SUPERIOR STATE FOREST	8	3,899.00	\$21.75	\$15.43	70.94%	\$29.20	34.24%	\$16.01	\$42.8
JPPER PENINSULA	34				78.79%		39.97%	\$15.50	\$56.1
SAYLORD FOREST MGT UNIT	2	359.00	\$18.51	\$14.37	77.65%	\$16.20	-12.49%	\$15.55	\$18.0
PIGEON RIVER FOREST MGT UNIT	1	109.00	\$18.51	\$14.45	78.07%	\$23.08	24.69%	\$23.08	\$23.0
TLANTA FOREST MGT UNIT	1	58.00	\$18.51	\$12.95	69.96%	\$16.00	-13.56%	\$16.00	\$16.0
ACKINAW STATE FOREST	4	526.00	\$18.51	\$14.23	76.89%	\$17.60	-4.90%	\$15.55	\$23.0
IORTHERN LOWER PENINSULA	4	526.00	\$18.51	\$14.23	76.89%	\$17.60	-4.90%	\$15.55	\$23.0
STATEWIDE	38				78.72%		38.18%	\$15.50	\$56.1
N. WHITE CEDAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUI SOLD PRI
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
IEWBERRY FOREST MGT UNIT	1	72.00	\$28.39	\$17.90	63.05%	\$25.00	-11.94%	\$25.00	\$25.0
S STE MARIE FMU (NAUBINWAY)	1	452 00	\$20.18	\$14.55	72 10%	\$28.79	42 67%	\$28 79	\$28.7

N. WHITE CEDAR	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
NEWBERRY FOREST MGT UNIT	1	72.00	\$28.39	\$17.90	63.05%	\$25.00	-11.94%	\$25.00	\$25.00
S STE MARIE FMU (NAUBINWAY)	1	452.00	\$20.18	\$14.55	72.10%	\$28.79	42.67%	\$28.79	\$28.79
LAKE SUPERIOR STATE FOREST		524.00	\$21.31	\$15.01	70.44%	\$28.27	32.67%	\$25.00	\$28.79
UPPER PENINSULA	2				70.44%		32.67%	\$25.00	\$28.79
CADILLAC FOREST MGT UNIT	1	38.70	\$7.94	\$4.25	53.53%	\$4.25	-46.47%	\$4.25	\$4.25
PERE MARQUETTE STATE FORES	1	38.70	\$7.94	\$4.25	53.53%	\$4.25	-46.47%	\$4.25	\$4.25
NORTHERN LOWER PENINSULA	1	38.70	\$7.94	\$4.25	53.53%	\$4.25	-46.47%	\$4.25	\$4.25
STATEWIDE	3				69.99%		30.55%	\$4.25	\$28.79

10/01/2003 to 09/30/2004

Date: 11/02/2004

Page 26 of 36

PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	13	2,369.30	\$20.75	\$17.42	83.98%	\$32.29	55.64%	\$9.00	\$56.10
GWINN FOREST MGT UNIT	9	974.90	\$18.07	\$15.18	84.04%	\$22.14	22.57%	\$10.00	\$40.00
ESCANABA FOREST MGT UNIT	6	731.00	\$24.75	\$21.42	86.54%	\$21.75	-12.15%	\$18.20	\$24.00
ESCANABA RIVER STATE FOREST	15	1,705.90	\$20.93	\$17.86	85.30%	\$21.97	4.98%	\$10.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	4	2,875.00	\$11.65	\$9.17	78.78%	\$21.61	85.55%	\$11.80	\$30.00
S STE MARIE FMU (SOO MAINLAN	2	467.00	\$6.91	\$5.41	78.21%	\$25.08	262.85%	\$20.00	\$35.10
LAKE SUPERIOR STATE FOREST	6	3,342.00	\$10.98	\$8.65	78.73%	\$22.09	101.14%	\$11.80	\$35.10
UPPER PENINSULA	34				82.79%		54.50%	\$9.00	\$56.10
GAYLORD FOREST MGT UNIT	1	132.00	\$12.63	\$6.20	49.09%	\$6.20	-50.91%	\$6.20	\$6.20
ATLANTA FOREST MGT UNIT	1	97.00	\$16.89	\$15.37	91.00%	\$16.00	-5.27%	\$16.00	\$16.00
MACKINAW STATE FOREST		229.00	\$14.43	\$10.08	69.86%	\$10.35	-28.29%	\$6.20	\$16.00
CADILLAC FOREST MGT UNIT	3	107.20	\$12.87	\$10.50	81.54%	\$10.50	-18.46%	\$8.88	\$11.55
PERE MARQUETTE STATE FORES	3	107.20	\$12.87	\$10.50	81.54%	\$10.50	-18.46%	\$8.88	\$11.55
NORTHERN LOWER PENINSULA	5	336.20	\$13.94	\$10.22	73.30%	\$10.40	-25.39%	\$6.20	\$16.00
STATEWIDE	39				82.43%		51.53%	\$6.20	\$56.10

10/01/2003 to 09/30/2004

Date: 11/02/2004

Page 27 of 36

Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	4	1,306.50	\$18.76	\$12.97	69.14%	\$17.28	-7.87%	\$15.00	\$20.00
CRYSTAL FALLS FOREST MGT UNI	37	23,335.00	\$28.95	\$24.57	84.90%	\$38.86	34.26%	\$17.50	\$56.11
GWINN FOREST MGT UNIT	16	6,339.80	\$31.25	\$25.21	80.66%	\$32.67	4.53%	\$21.00	\$47.56
ESCANABA FOREST MGT UNIT	8	4,144.00	\$24.32	\$21.22	87.23%	\$28.69	17.94%	\$17.15	\$33.20
ESCANABA RIVER STATE FOREST		10,483.80	\$28.51	\$23.63	82.88%	\$31.09	9.05%	\$17.15	\$47.56
SHINGLETON FOREST MGT UNIT	2	617.00	\$17.59	\$16.94	96.30%	\$27.01	53.53%	\$16.60	\$28.90
LAKE SUPERIOR STATE FOREST		617.00	\$17.59	\$16.94	96.30%	\$27.01	53.53%	\$16.60	\$28.90
UPPER PENINSULA	67				84.04%		25.98%	\$15.00	\$56.11
GAYLORD FOREST MGT UNIT	4	1,599.00	\$22.35	\$15.06	67.39%	\$19.24	-13.91%	\$11.70	\$44.95
PIGEON RIVER FOREST MGT UNIT	5	774.00	\$22.13	\$16.43	74.26%	\$20.10	-9.17%	\$14.20	\$26.73
MACKINAW STATE FOREST	9	2,373.00	\$22.28	\$15.51	69.61%	\$19.52	-12.38%	\$11.70	\$44.95
TRAVERSE CITY FOREST MGT UNI	3	843.00	\$29.35	\$21.75	74.09%	\$25.74	-12.31%	\$22.70	\$33.00
CADILLAC FOREST MGT UNIT	7	1,885.50	\$25.48	\$23.43	91.94%	\$26.89	5.51%	\$13.40	\$33.00
PERE MARQUETTE STATE FORES	<u></u>	2,728.50	\$26.68	\$22.91	85.87%	\$26.53	-0.55%	\$13.40	\$33.00
ROSCOMMON FOREST MGT UNIT	4	1,062.50	\$19.54	\$14.65	75.00%	\$17.40	-10.91%	\$12.70	\$26.13
GRAYLING FOREST MGT UNIT	9	2,776.00	\$21.58	\$14.82	68.71%	\$19.53	-9.50%	\$12.55	\$33.94
GLADWIN FOREST MGT UNIT	2	348.00	\$17.96	\$12.74	70.95%	\$14.04	-21.81%	\$12.20	\$21.75
AUSABLE STATE FOREST	15	4,186.50	\$20.76	\$14.61	70.38%	\$18.53	-10.72%	\$12.20	\$33.94
NORTHERN LOWER PENINSULA	34	9,288.00	\$22.89	\$17.28	75.49%	\$21.14	-7.65%	\$11.70	\$44.95
STATEWIDE	101				82.55%		20.13%	\$11.70	\$56.11

10/01/2003 to 09/30/2004

Date:

Page 28 of 36

11/02/2004

RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	2	401.00		\$12.75	78.70%	\$12.75	-21.30%	\$11.55	\$14.55
ESCANABA FOREST MGT UNIT	4	1,557.00	\$24.87	\$22.36	89.91%	\$23.45	-5.69%	\$21.00	\$34.00
ESCANABA RIVER STATE FOREST	6	1,958.00	\$23.09	\$20.39	88.30%	\$21.26	-7.93%	\$11.55	\$34.00
UPPER PENINSULA	6				88.30%		-7.93%	\$11.55	\$34.00
GAYLORD FOREST MGT UNIT	6	2,225.00	\$14.74	\$11.59	78.66%	\$20.19	37.00%	\$7.05	\$30.00
PIGEON RIVER FOREST MGT UNIT	2	139.00	\$15.70	\$11.07	70.54%	\$11.07	-29.46%	\$10.90	\$11.15
ATLANTA FOREST MGT UNIT	4	1,772.00	\$11.81	\$8.63	73.04%	\$26.79	126.84%	\$10.01	\$32.50
MACKINAW STATE FOREST	12	4,136.00	\$13.52	\$10.30	76.24%	\$22.71	68.05%	\$7.05	\$32.50
TRAVERSE CITY FOREST MGT UNI	7	1,218.00	\$17.90	\$14.25	79.58%	\$23.31	30.23%	\$10.75	\$31.00
CADILLAC FOREST MGT UNIT	20	4,159.80	\$17.46	\$13.97	80.01%	\$17.29	-1.00%	\$10.72	\$26.10
PERE MARQUETTE STATE FORES	27	5,377.80	\$17.56	\$14.03	79.91%	\$18.65	6.21%	\$10.72	\$31.00
ROSCOMMON FOREST MGT UNIT	3	728.50	\$14.48	\$8.18	56.52%	\$17.83	23.19%	\$11.40	\$18.00
GRAYLING FOREST MGT UNIT	11	4,786.00	\$15.69	\$10.70	68.24%	\$14.04	-10.46%	\$7.57	\$33.94
GLADWIN FOREST MGT UNIT	13	8,296.00	\$13.99	\$11.30	80.77%	\$13.65	-2.45%	\$9.00	\$22.00
AUSABLE STATE FOREST	27	13,810.50	\$14.60	\$10.93	74.83%	\$14.00	-4.09%	\$7.57	\$33.94
NORTHERN LOWER PENINSULA	66	23,324.30	\$15.09	\$11.53	76.42%	\$16.62	10.13%	\$7.05	\$33.94
STATEWIDE	72				77.77%		8.07%	\$7.05	\$34.00

RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	137.00	\$15.77	\$15.00	95.12%	\$17.00	7.80%	\$17.00	\$17.00
ESCANABA RIVER STATE FOREST	1	137.00	\$15.77	\$15.00	95.12%	\$17.00	7.80%	\$17.00	\$17.00
UPPER PENINSULA	1				95.12%		7.80%	\$17.00	\$17.00
GAYLORD FOREST MGT UNIT	1	208.00	\$10.29	\$6.30	61.22%	\$15.00	45.77%	\$15.00	\$15.00
MACKINAW STATE FOREST	1	208.00	\$10.29	\$6.30	61.22%	\$15.00	45.77%	\$15.00	\$15.00
TRAVERSE CITY FOREST MGT UNI	1	241.00	\$12.83	\$11.05	86.13%	\$28.11	119.10%	\$28.11	\$28.11
CADILLAC FOREST MGT UNIT	4	1,449.90	\$7.89	\$6.61	83.77%	\$16.16	104.84%	\$5.95	\$20.00
PERE MARQUETTE STATE FORES	5	1,690.90	\$8.59	\$7.24	84.27%	\$17.86	107.87%	\$5.95	\$28.11
ROSCOMMON FOREST MGT UNIT	1	968.00	\$17.51	\$13.30	75.96%	\$15.00	-14.33%	\$15.00	\$15.00
GRAYLING FOREST MGT UNIT	4	4,444.00	\$15.28	\$12.28	80.37%	\$17.90	17.18%	\$13.60	\$22.50
AUSABLE STATE FOREST	5	5,412.00	\$15.68	\$12.46	79.49%	\$17.39	10.88%	\$13.60	\$22.50
NORTHERN LOWER PENINSULA	11	7,310.90	\$13.89	\$11.08	79.79%	\$17.43	25.50%	\$5.95	\$28.11
STATEWIDE	12				80.11%		25.13%	\$5.95	\$28.11

10/01/2003 to 09/30/2004

Date:

Page 29 of 36

11/02/2004

FULFWOOD (Colds, see			AVO DDIOE	A)/EDAOE	DATIO OF	4)/ED40E	O/ OLIANOE	NAIN IIN AL IN A	BAAN/IBALIBA
RED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
			APPRAISAL	PRICE	COLUMN 3		TO COL. 6	PRICE	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	2	820.60	\$40.88	\$35.00	85.61%	\$43.26	5.82%	\$34.75	\$48.51
GWINN FOREST MGT UNIT	5	914.00	\$29.52	\$20.90	70.80%	\$43.47	47.26%	\$28.25	\$50.00
ESCANABA FOREST MGT UNIT	1	152.00	\$40.15	\$25.00	62.27%	\$45.00	12.08%	\$45.00	\$45.00
ESCANABA RIVER STATE FOREST	6	1,066.00	\$31.03	\$21.48	69.22%	\$43.69	40.77%	\$28.25	\$50.00
SHINGLETON FOREST MGT UNIT	7	8,472.00	\$61.84	\$62.14	100.48%	\$71.38	15.42%	\$45.15	\$76.21
NEWBERRY FOREST MGT UNIT	7	1,538.00	\$55.24	\$43.72	79.15%	\$52.36	-5.20%	\$40.00	\$63.25
S STE MARIE FMU (NAUBINWAY)	2	942.00	\$59.40	\$48.52	81.69%	\$68.71	15.69%	\$62.50	\$73.80
S STE MARIE FMU (SOO MAINLAN	3	1,934.00	\$51.44	\$51.25	99.63%	\$55.16	7.24%	\$52.00	\$58.00
LAKE SUPERIOR STATE FOREST	19	12,886.00	\$59.31	\$57.31	96.63%	\$66.48	12.08%	\$40.00	\$76.21
UPPER PENINSULA	27				95.09%		12.97%	\$28.25	\$76.21
GAYLORD FOREST MGT UNIT	13	7,167.00	\$49.83	\$36.36	72.96%	\$54.19	8.73%	\$20.61	\$77.93
PIGEON RIVER FOREST MGT UNIT	10	1,055.00	\$45.95	\$33.14	72.12%	\$52.76	14.83%	\$33.40	\$80.00
ATLANTA FOREST MGT UNIT	4	1,154.00	\$35.26	\$26.58	75.40%	\$32.38	-8.15%	\$19.00	\$58.38
MACKINAW STATE FOREST		9,376.00	\$47.60	\$34.79	73.09%	\$51.34	7.85%	\$19.00	\$80.00
TRAVERSE CITY FOREST MGT UNI	23	14,713.00	\$55.15	\$45.36	82.24%	\$67.94	23.19%	\$31.61	\$89.11
CADILLAC FOREST MGT UNIT	9	3,249.90	\$54.60	\$46.38	84.94%	\$65.73	20.38%	\$45.30	\$76.62
PERE MARQUETTE STATE FORES	32	17,962.90	\$55.05	\$45.54	82.72%	\$67.54	22.68%	\$31.61	\$89.11
ROSCOMMON FOREST MGT UNIT	9	3,215.00	\$37.82	\$24.99	66.08%	\$44.82	18.51%	\$20.10	\$60.00
GRAYLING FOREST MGT UNIT	14	4,314.00	\$41.69	\$30.03	72.02%	\$45.51	9.15%	\$32.00	\$71.37
GLADWIN FOREST MGT UNIT	7	3,293.00	\$36.51	\$27.79	76.11%	\$62.51	71.22%	\$22.00	\$88.49
AUSABLE STATE FOREST	30	10,822.00	\$38.97	\$27.85	71.47%	\$50.48	29.55%	\$20.10	\$88.49
NORTHERN LOWER PENINSULA	89	38,160.90	\$48.66	\$37.88	77.85%	\$58.72	20.68%	\$19.00	\$89.11
STATEWIDE	116				83.18%		18.30%	\$19.00	\$89.11
SCOTCH	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
PINE	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	1	285.00	\$59.53	\$45.25	76.01%	\$48.00	-19.37%	\$48.00	\$48.00
LAKE SUPERIOR STATE FOREST	1	285.00	\$59.53	\$45.25	76.01%	\$48.00	-19.37%	\$48.00	\$48.00
UPPER PENINSULA	1				76.01%		-19.37%	\$48.00	\$48.00
STATEWIDE	1				76.01%		-19.37%	\$48.00	\$48.00

10/01/2003 to 09/30/2004

Date:

Page 30 of 36

11/02/2004

SUGAR	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
MAPLE	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
PIGEON RIVER FOREST MGT UNIT	1	878.00	\$9.33	\$4.75	50.91%	\$4.75	-49.09%	\$4.75	\$4.75
ATLANTA FOREST MGT UNIT	1	928.00	\$5.73	\$4.50	78.53%	\$4.50	-21.47%	\$4.50	\$4.50
MACKINAW STATE FOREST	2	1,806.00	\$7.48	\$4.62	61.78%	\$4.62	-38.22%	\$4.50	\$4.75
TRAVERSE CITY FOREST MGT UNI	4	458.00	\$10.23	\$7.21	70.51%	\$10.59	3.53%	\$7.20	\$27.00
CADILLAC FOREST MGT UNIT	2	679.60	\$6.86	\$5.03	73.37%	\$17.63	157.18%	\$8.00	\$20.00
PERE MARQUETTE STATE FORES	6	1,137.60	\$8.22	\$5.91	71.93%	\$14.80	80.13%	\$7.20	\$27.00
GRAYLING FOREST MGT UNIT	2	1,376.00	\$9.80	\$7.33	74.83%	\$18.15	85.24%	\$5.50	\$35.20
AUSABLE STATE FOREST		1,376.00	\$9.80	\$7.33	74.83%	\$18.15	85.24%	\$5.50	\$35.20
NORTHERN LOWER PENINSULA	10	4,319.60	\$8.41	\$5.82	69.24%	\$11.61	38.03%	\$4.50	\$35.20
STATEWIDE	10				69.24%		38.03%	\$4.50	\$35.20
TAMARACK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	190.70	\$23.05	\$14.30	62.04%	\$14.30	-37.96%	\$14.30	\$14.30
ESCANABA FOREST MGT UNIT	2	1,013.00	\$26.60	\$20.61	77.47%	\$41.33	55.38%	\$25.00	\$50.65
ESCANABA RIVER STATE FOREST	2	1,013.00	\$26.60	\$20.61	77.47%	\$41.33	55.38%	\$25.00	\$50.65
SHINGLETON FOREST MGT UNIT	1	311.00	\$7.60	\$5.30	69.74%	\$15.02	97.63%	\$15.02	\$15.02
LAKE SUPERIOR STATE FOREST	1	311.00	\$7.60	\$5.30	69.74%	\$15.02	97.63%	\$15.02	\$15.02
UPPER PENINSULA	4				74.91%		46.17%	\$14.30	\$50.65
STATEWIDE	4				74.91%		46.17%	\$14.30	\$50.65
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	227.00	. <u>— — · </u>	<u>\$18.00</u>	81.82%	\$18.00	18.18% 	\$18.00	\$18.00
ESCANABA RIVER STATE FOREST	1	227.00	\$22.00	\$18.00	81.82%	\$18.00	-18.18%	\$18.00	\$18.00
UPPER PENINSULA	1				81.82%		-18.18%	\$18.00	\$18.00
CADILLAC FOREST MGT UNIT	2	54.60	\$7.58	\$6.10	80.46%	\$18.67	146.30%	\$9.00	\$20.00
PERE MARQUETTE STATE FORES	2	54.60	\$7.58	\$6.10	80.46%	\$18.67	146.30%	\$9.00	\$20.00
NORTHERN LOWER PENINSULA	2	54.60	\$7.58	\$6.10	80.46%	\$18.67	146.30%	\$9.00	\$20.00
STATEWIDE	3				81.71%		-5.59%	\$9.00	\$20.00

10/01/2003 to 09/30/2004

Date: 11/02/2004

Page 31 of 36

WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	3	218.50	\$10.65	\$8.20	77.04%	\$13.21	24.00%	\$9.10	\$24.00
PERE MARQUETTE STATE FORES	3	218.50	\$10.65	\$8.20	77.04%	\$13.21	24.00%	\$9.10	\$24.00
NORTHERN LOWER PENINSULA	3	218.50	\$10.65	\$8.20	77.04%	\$13.21	24.00%	\$9.10	\$24.00
STATEWIDE	3				77.04%		24.00%	\$9.10	\$24.00
WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	1	104.00	\$26.00	\$20.80	80.00%	\$20.80	-20.00%	\$20.80	\$20.80
S STE MARIE FMU (SOO MAINLAN	1	839.00	\$13.96	\$10.75	77.01%	\$25.00	79.08%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	2	943.00	\$15.29	\$11.86	77.57%	\$24.54	60.50%	\$20.80	\$25.00
UPPER PENINSULA	2				77.57%		60.50%	\$20.80	\$25.00
PIGEON RIVER FOREST MGT UNIT	1	30.00	\$9.93	\$6.95	69.99%	\$6.95	-30.01%	\$6.95	\$6.95
MACKINAW STATE FOREST	1	30.00	\$9.93	\$6.95	69.99%	\$6.95	-30.01%	\$6.95	\$6.95
TRAVERSE CITY FOREST MGT UNI	5	3,156.00	\$14.17	\$10.81	76.28%	\$16.97	19.72%	\$9.01	\$22.00
CADILLAC FOREST MGT UNIT	7	670.50	\$12.49	\$8.60	68.81%	\$16.85	34.88%	\$8.35	\$45.00
PERE MARQUETTE STATE FORES	12	3,826.50	\$13.88	\$10.42	75.10%	\$16.95	22.11%	\$8.35	\$45.00
NORTHERN LOWER PENINSULA	13	3,856.50	\$13.85	\$10.40	75.07%	\$16.87	21.82%	\$6.95	\$45.00
STATEWIDE	15				75.60%		30.04%	\$6.95	\$45.00

10/01/2003 to 09/30/2004

Date: 11/02/2004

Page 32 of 36

WHITE SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	159.00	\$23.05	\$14.30	62.04%	\$20.00	-13.23%	\$20.00	\$20.00
GWINN FOREST MGT UNIT	7	798.40	\$29.76	\$23.08	77.54%	\$36.59	22.94%	\$28.00	\$43.00
ESCANABA FOREST MGT UNIT	3	260.00	\$36.50	\$30.55	83.71%	\$35.65	-2.32%	\$23.00	\$40.00
ESCANABA RIVER STATE FOREST	10	1,058.40	\$31.42	\$24.92	79.30%	\$36.36	15.73%	\$23.00	\$43.00
SHINGLETON FOREST MGT UNIT	1	196.00	\$34.37	\$27.50	80.01%	\$49.99	45.45%	\$49.99	\$49.99
NEWBERRY FOREST MGT UNIT	4	908.00	\$38.48	\$31.44	81.70%	\$37.51	-2.53%	\$28.50	\$40.10
S STE MARIE FMU (NAUBINWAY)	3	703.00	\$21.73	\$18.23	83.90%	\$47.43	118.31%	\$43.00	\$50.35
S STE MARIE FMU (SOO MAINLAN	2	314.00	\$18.29	\$18.34	100.30%	\$28.45	55.58%	\$13.25	\$31.75
LAKE SUPERIOR STATE FOREST	10	2,121.00	\$29.56	\$24.76	83.76%	\$40.61	37.39%	\$13.25	\$50.35
UPPER PENINSULA	21				81.47%		28.29%	\$13.25	\$50.35
TRAVERSE CITY FOREST MGT UNI	1	356.00	\$16.75	\$12.00	71.64%	\$15.00	-10.45%	\$15.00	\$15.00
CADILLAC FOREST MGT UNIT	1	105.70	\$43.91	\$10.00	22.77%	\$10.00	-77.23%	\$10.00	\$10.00
PERE MARQUETTE STATE FORES	2	461.70	\$22.97	\$11.54	50.25%	\$13.86	-39.68%	\$10.00	\$15.00
NORTHERN LOWER PENINSULA	2	461.70	\$22.97	\$11.54	50.25%	\$13.86	-39.68%	\$10.00	\$15.00
STATEWIDE	23				78.47%		21.75%	\$10.00	\$50.35

10/01/2003 to 09/30/2004

PULPWOOD EXCLUSION (Cords, see general note 3)

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BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
ΓIK	(1)	(2)		
GWINN FOREST MGT UNIT	1	143.00	\$117.64	\$117.64
ESCANABA RIVER STATE FOREST		143.00	\$117.64	\$117.64
UPPER PENINSULA	1		\$117.64	\$117.64
GAYLORD FOREST MGT UNIT	1	185.00	\$90.60	\$90.60
MACKINAW STATE FOREST		185.00	\$90.60	\$90.60
NORTHERN LOWER PENINSULA	1	185.00	\$90.60	\$90.60
STATEWIDE	2		\$90.60	\$117.64
BALSAM	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
POPLAR	SOLD			
	(1)	(2)		
GWINN FOREST MGT UNIT	1	146.30	\$189.45	\$189.45
ESCANABA RIVER STATE FOREST		146.30	\$189.45	\$189.45
UPPER PENINSULA	1		\$189.45	\$189.45
STATEWIDE	1		\$189.45	\$189.45
JACK PINE	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
JACK PINE	SOLD	TOTAL VOLUME	WIIIVI KIOL	WAXTRICE
JACK PINE		(2)	WIIVITAGE	WAXTRICE
ATLANTA FOREST MGT UNIT	SOLD		\$104.60	\$105.39
	(1) 2 2 2	(2)	\$104.60	
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA	(1) 2	(2) 442.00	\$104.60	\$105.39
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST	SOLD (1)	(2) 442.00 442.00 442.00	\$104.60 \$104.60 \$104.60 \$104.60	\$105.39 \$105.39 \$105.39 \$105.39
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED	(1)	(2) 	\$104.60 \$104.60 \$104.60	\$105.39 \$105.39 \$105.39
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE	(1) 2 2 2 2 4 OF SALES	(2) 442.00 442.00 442.00	\$104.60 \$104.60 \$104.60 \$104.60	\$105.39 \$105.39 \$105.39 \$105.39
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED	(1) (2) 2 2 2 # OF SALES SOLD	(2)	\$104.60 \$104.60 \$104.60 \$104.60	\$105.39 \$105.39 \$105.39 \$105.39
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED ASPEN	(1) (2) 2 2 # OF SALES SOLD (1)	(2) 442.00 442.00 442.00 TOTAL VOLUME (2)	\$104.60 \$104.60 \$104.60 \$104.60 MIN PRICE \$88.12	\$105.39 \$105.39 \$105.39 \$105.39 MAX PRICE
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED ASPEN S STE MARIE FMU (NAUBINWAY)	(1) (2) 2 2 2 # OF SALES SOLD (1) 1	(2) 442.00 442.00 442.00 TOTAL VOLUME (2) 612.00	\$104.60 \$104.60 \$104.60 \$104.60 MIN PRICE \$88.12	\$105.39 \$105.39 \$105.39 \$105.39 MAX PRICE \$88.12
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED ASPEN S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST	SOLD (1) 2 2 2 # OF SALES SOLD (1) 1	(2) 442.00 442.00 442.00 TOTAL VOLUME (2) 612.00 612.00	\$104.60 \$104.60 \$104.60 \$104.60 MIN PRICE \$88.12	\$105.39 \$105.39 \$105.39 \$105.39 MAX PRICE \$88.12
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED ASPEN S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST UPPER PENINSULA	# OF SALES SOLD (1) (1) 1 1	(2) 442.00 442.00 442.00 TOTAL VOLUME (2) 612.00 612.00	\$104.60 \$104.60 \$104.60 \$104.60 MIN PRICE \$88.12 \$88.12	\$105.39 \$105.39 \$105.39 \$105.39 MAX PRICE \$88.12 \$88.12
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED ASPEN S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT	# OF SALES SOLD (1) 1 1 1	(2) 442.00 442.00 442.00 TOTAL VOLUME (2) 612.00 612.00 61.00	\$104.60 \$104.60 \$104.60 \$104.60 MIN PRICE \$88.12 \$88.12 \$68.25	\$105.39 \$105.39 \$105.39 \$105.39 MAX PRICE \$88.12 \$88.12 \$88.12 \$68.25

Date: 11/02/2004

Page 33 of 36

10/01/2003 to 09/30/2004

PULPWOOD EXCLUSION (Cords, see general note 3)

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MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	504.40	\$94.02	\$94.02
GWINN FOREST MGT UNIT	1	371.60	\$63.28	\$63.28
ESCANABA FOREST MGT UNIT	1	168.00	\$115.00	\$115.00
ESCANABA RIVER STATE FOREST		539.60	\$63.28	\$115.00
UPPER PENINSULA	3		\$63.28	\$115.00
GAYLORD FOREST MGT UNIT	1	195.00	\$90.70	\$90.70
MACKINAW STATE FOREST	1	195.00	\$90.70	\$90.70
CADILLAC FOREST MGT UNIT	1	22.80	\$800.00	\$800.00
PERE MARQUETTE STATE FORES	1	22.80	\$800.00	\$800.00
NORTHERN LOWER PENINSULA	2	217.80	\$90.70	\$800.00
STATEWIDE	5		\$63.28	\$800.00
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
MIXED OAK		TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
	SOLD		MIN PRICE \$92.77	MAX PRICE \$92.77
OAK	SOLD (1)	(2)		
OAK ROSCOMMON FOREST MGT UNIT	SOLD (1)	(2) 452.00	\$92.77	\$92.77
OAK ROSCOMMON FOREST MGT UNIT GLADWIN FOREST MGT UNIT	SOLD (1) 1 2	(2) 452.00 1,429.70	\$92.77 \$67.23	\$92.77 \$96.97
ROSCOMMON FOREST MGT UNIT GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST	(1) 1 2 3	(2) 452.00 1,429.70 1,881.70	\$92.77 \$67.23 \$67.23	\$92.77 \$96.97 \$96.97
ROSCOMMON FOREST MGT UNIT GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE PAPER	(1) 1 2 3 3	(2) 452.00 	\$92.77 \$67.23 \$67.23 \$67.23	\$92.77 \$96.97 \$96.97 \$96.97
ROSCOMMON FOREST MGT UNIT GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE	(1) (1) 1 2 3 3 4 OF SALES	(2) 452.00 1,429.70 1,881.70 1,881.70	\$92.77 \$67.23 \$67.23 \$67.23	\$92.77 \$96.97 \$96.97 \$96.97
ROSCOMMON FOREST MGT UNIT GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE PAPER	(1) (1) 2 3 3 # OF SALES SOLD	(2) 452.00 1,429.70 1,881.70 1,881.70 TOTAL VOLUME	\$92.77 \$67.23 \$67.23 \$67.23	\$92.77 \$96.97 \$96.97 \$96.97
ROSCOMMON FOREST MGT UNIT GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE PAPER BIRCH	(1) (1) 2 3 3 # OF SALES SOLD (1)	(2) 452.00 1,429.70 1,881.70 1,881.70 TOTAL VOLUME (2)	\$92.77 \$67.23 \$67.23 \$67.23 \$67.23 MIN PRICE	\$92.77 \$96.97 \$96.97 \$96.97 \$96.97 MAX PRICE

Date: 11/02/2004

Page 34 of 36

10/01/2003 to 09/30/2004

PULPWOOD EXCLUSION (Cords, see general note 3)

OF SALES | TOTAL VOLUME | MIN PRICE | MAX PRICE

RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
IVIAI LL	(1)	(2)		
GWINN FOREST MGT UNIT	1	384.00	\$104.53	\$104.53
ESCANABA RIVER STATE FOREST		384.00	\$104.53	\$104.53
UPPER PENINSULA	1		\$104.53	\$104.53
GAYLORD FOREST MGT UNIT	1	314.00	\$63.20	\$63.20
MACKINAW STATE FOREST		314.00	\$63.20	\$63.20
CADILLAC FOREST MGT UNIT	2	255.10	\$58.50	\$115.41
PERE MARQUETTE STATE FORES		255.10	\$58.50	\$115.41
NORTHERN LOWER PENINSULA	3	569.10	\$58.50	\$115.41
STATEWIDE	4		\$58.50	\$115.41
RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	59.00	\$633.32	\$633.32
PERE MARQUETTE STATE FORES		59.00	\$633.32	\$633.32
NORTHERN LOWER PENINSULA	1	59.00	\$633.32	\$633.32
STATEWIDE	1		\$633.32	\$633.32
RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	223.00	\$110.00	\$110.00
UPPER PENINSULA	1		\$110.00	\$110.00
CADILLAC FOREST MGT UNIT	1	91.10	\$100.85	\$100.85
PERE MARQUETTE STATE FORES		91.10	\$100.85	\$100.85
NORTHERN LOWER PENINSULA	1	91.10	\$100.85	\$100.85
STATEWIDE	2		\$100.85	\$110.00
WHITE	# OF SALES SOLD	TOTAL VOLUME	\$100.85 MIN PRICE	\$110.00 MAX PRICE
	# OF SALES	TOTAL VOLUME (2)		
WHITE	# OF SALES SOLD			
WHITE OAK	# OF SALES SOLD (1)	(2)	MIN PRICE	MAX PRICE
WHITE OAK CADILLAC FOREST MGT UNIT	# OF SALES SOLD (1)	(2) 47.00	MIN PRICE \$63.70	MAX PRICE \$63.70
WHITE OAK CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES	# OF SALES SOLD (1) 1	$ \begin{array}{c} (2) \\\frac{47.00}{47.00} \end{array} $	\$63.70 \$63.70	\$63.70 \$63.70

Date: 11/02/2004

Page 35 of 36

10/01/2003 to 09/30/2004

Date: 11/02/2004

Page 36 of 36

PULPWOOD EXCLUSION (Cords, see general note 3)

WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE	
	(1)	(2)			
ATLANTA FOREST MGT UNIT	1	104.00	\$113.90	\$113.90	
MACKINAW STATE FOREST		104.00	\$113.90	\$113.90	
NORTHERN LOWER PENINSULA	1	104.00	\$113.90	\$113.90	
STATEWIDE	1		\$113.90	\$113.90	

BOLTS (MBF, see general note 3)

BOLIS (MBF, see generation	ai iioto o,								
MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	1	27.00	\$50.60	\$41.00	81.03%	\$56.00	10.67%	\$56.00	\$56.00
MACKINAW STATE FOREST		27.00	\$50.60	\$41.00	81.03%	\$56.00	10.67%	\$56.00	\$56.00
NORTHERN LOWER PENINSULA	1	27.00	\$50.60	\$41.00	81.03%	\$56.00	10.67%	\$56.00	\$56.00
STATEWIDE	1				81.03%		10.67%	\$56.00	\$56.00
MIXED HARDWOOD	# OF SALES SOLD		AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
CANT ORD FORFOT MOTUNIT	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT		$ \frac{72.00}{72.00}$	\$32.00	\$32.00	100.00%	\$60.00	87.50%	\$60.00	\$60.00
MACKINAW STATE FOREST NORTHERN LOWER PENINSULA	1	72.00	\$32.00	\$32.00	100.00%	\$60.00	87.50%	\$60.00	\$60.00
STATEWIDE	1	72.00	\$32.00	\$32.00	100.00%	\$60.00	87.50% 87.50%	\$60.00 \$60.00	\$60.00
	1	TOTAL VOLUME	AV. (2 DD) (2 E	AVED 4 0 E		AVED 405		*	\$60.00
RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	1	30.00	\$93.00	\$74.00	79.57%	\$74.00	-20.43%	\$74.00	\$74.00
MACKINAW STATE FOREST		30.00	\$93.00	\$74.00	79.57%	\$74.00	-20.43%	\$74.00	\$74.00
NORTHERN LOWER PENINSULA									
	1	30.00	\$93.00	\$74.00	79.57%	\$74.00	-20.43%	\$74.00	\$74.00
STATEWIDE	1	30.00	\$93.00	\$74.00 	79.57% 79.57%	\$74.00 	-20.43% -20.43%	\$74.00 \$74.00	\$74.00 \$74.00
STATEWIDE RED PINE	# OF SALES SOLD		AVG. PRICE AT TIME OF APPRAISAL (3)	\$74.00 AVERAGE ADVERTISED PRICE (4)		•			·
	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	79.57% RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	-20.43% % CHANGE FROM COL. 3 TO COL. 6	\$74.00 MINIMUM SOLD PRICE	\$74.00 MAXIMUM SOLD PRICE
RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	79.57% RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	-20.43% % CHANGE FROM COL. 3 TO COL. 6 (7)	\$74.00 MINIMUM SOLD PRICE (8)	\$74.00 MAXIMUM SOLD PRICE (9)
RED PINE GAYLORD FOREST MGT UNIT	# OF SALES SOLD (1)	(2) 491.00	AVG. PRICE AT TIME OF APPRAISAL (3) \$89.73	AVERAGE ADVERTISED PRICE (4) \$71.86	79.57% RATIO OF COLUMN 4 TO COLUMN 3 (5) 80.08%	AVERAGE SOLD PRICE (6) \$98.45	-20.43% % CHANGE FROM COL. 3 TO COL. 6 (7) 9.72%	\$74.00 MINIMUM SOLD PRICE (8) \$90.00	\$74.00 MAXIMUM SOLD PRICE (9) \$110.51