

# Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

#### AVERAGE STUMPAGE PRICE REPORT FOR 01/01/2006 TO 12/31/2006

#### PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

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SAWLOGS (MBF, see general note 3)

STATEWIDE

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B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	20.00	\$141.11	\$103.00	72.99%	\$103.00	-27.01%	\$103.00	\$103.00
PIGEON RIVER FOREST MGT UNIT	2	96.00	\$119.79	\$101.50	84.73%	\$133.47	11.42%	\$96.00	\$150.50
ATLANTA FOREST MGT UNIT	7	791.20	\$129.75	\$115.67	89.15%	\$144.60	11.45%	\$123.50	\$210.00
MACKINAW STATE FOREST	10	907.20	\$128.95	\$113.90	88.33%	\$142.51	10.52%	\$96.00	\$210.00
TRAVERSE CITY FOREST MGT UNI	5	357.60	\$113.17	\$92.08	81.37%	\$96.00	-15.17%	\$80.00	\$105.00
CADILLAC FOREST MGT UNIT	9	808.90	\$114.97	\$90.24	78.50%	\$123.07	7.05%	\$89.00	\$265.00
PERE MARQUETTE STATE FORES	14	1,166.50	\$114.41	\$90.81	79.37%	\$114.77	0.31%	\$80.00	\$265.00
ROSCOMMON FOREST MGT UNIT	2	129.30	\$69.97	\$54.41	77.76%	\$54.41	-22.24%	\$53.00	\$63.00
GRAYLING FOREST MGT UNIT	6	728.70	\$65.14	\$62.80	96.40%	\$91.17	39.95%	\$40.00	\$140.00
AUSABLE STATE FOREST	8	858.00	\$65.87	\$61.53	93.41%	\$85.63	30.00%	\$40.00	\$140.00
NORTHERN LOWER PENINSULA	32	2,931.70	\$104.70	\$89.38	85.37%	\$114.83	9.67%	\$40.00	\$265.00
STATEWIDE	32				85.37%		9.67%	\$40.00	\$265.00
BASSWOOD	# OF SALES SOLD		AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	(1)	358.70		(4) \$142.99	(5) 95.49%	(6) \$201.53	(7) 34.58%		(9) \$334.24
CRYSTAL FALLS FOREST MGT UNI ESCANABA FOREST MGT UNIT	` ′		, ,			. ,	, ,	(8)	
	` ′	358.70	\$149.75	\$142.99	95.49%	\$201.53	34.58%	(8) \$171.00	\$334.24
ESCANABA FOREST MGT UNIT	` ′	358.70 38.00	\$149.75 \$200.00	\$142.99 \$186.00	95.49% 93.00%	\$201.53 \$186.00	34.58%	(8) \$171.00 \$186.00	\$334.24 \$186.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST	4 1	358.70 38.00	\$149.75 \$200.00 \$200.00	\$142.99 \$186.00	95.49% 93.00% 93.00%	\$201.53 \$186.00	34.58% -7.00% -7.00%	(8) \$171.00 \$186.00 \$186.00	\$334.24 \$186.00 \$186.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA	4 	358.70 38.00 38.00	\$149.75 \$200.00 \$200.00	\$142.99 \$186.00 \$186.00	95.49% 93.00% 93.00% 95.18%	\$201.53 \$186.00 \$186.00	34.58% -7.00% -7.00% 29.43%	(8) \$171.00 \$186.00 \$186.00 \$171.00	\$334.24 \$186.00 \$186.00 \$334.24
ESCANABA FOREST MGT UNIT  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GAYLORD FOREST MGT UNIT	4 1 5 9	358.70 38.00 38.00  492.00	\$149.75 \$200.00 \$200.00 \$98.83 \$99.49	\$142.99 \$186.00 \$186.00 \$73.04	95.49% 93.00% 93.00% 95.18% 73.90%	\$201.53 \$186.00 \$186.00 \$99.10	34.58% -7.00% -7.00% 29.43% 0.28%	\$171.00 \$186.00 \$186.00 \$171.00 \$60.00	\$334.24 \$186.00 \$186.00 \$334.24 \$125.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT	4 1 5 9	358.70 38.00 38.00  492.00 1,197.00	\$149.75 \$200.00 \$200.00 \$98.83 \$99.49	\$142.99 \$186.00 \$186.00  \$73.04 \$74.17	95.49% 93.00% 93.00% 95.18% 73.90% 74.55%	\$201.53 \$186.00 \$186.00  \$99.10 \$96.04	34.58% -7.00% -7.00% 29.43% 0.28% -3.48%	\$171.00 \$186.00 \$186.00 \$171.00 \$60.00 \$85.00	\$334.24 \$186.00 \$186.00 \$334.24 \$125.00 \$176.76
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT	4 	358.70 38.00 38.00  492.00 1,197.00 31.10	\$149.75 \$200.00 \$200.00  \$98.83 \$99.49 \$96.16	\$142.99 \$186.00 \$186.00  \$73.04 \$74.17 \$80.00	95.49% 93.00% 93.00% 95.18% 73.90% 74.55% 83.19%	\$201.53 \$186.00 \$186.00  \$99.10 \$96.04 \$100.00	34.58% -7.00% -7.00% 29.43% 0.28% -3.48% 3.99%	\$171.00 \$186.00 \$186.00 \$171.00 \$60.00 \$85.00 \$100.00	\$334.24 \$186.00 \$186.00 \$334.24 \$125.00 \$176.76 \$100.00
ESCANABA FOREST MGT UNIT  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GAYLORD FOREST MGT UNIT  PIGEON RIVER FOREST MGT UNIT  ATLANTA FOREST MGT UNIT  MACKINAW STATE FOREST	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	358.70 38.00 38.00  492.00 1,197.00 31.10  1,720.10	\$149.75 \$200.00 \$200.00 \$98.83 \$99.49 \$96.16 \$99.24	\$142.99 \$186.00 \$186.00  \$73.04 \$74.17 \$80.00 \$73.95	95.49% 93.00% 93.00% 95.18% 73.90% 74.55% 83.19%	\$201.53 \$186.00 \$186.00 \$99.10 \$96.04 \$100.00 \$96.98	34.58% -7.00% -7.00% 29.43% 0.28% -3.48% 3.99% -2.28%	(8) \$171.00 \$186.00 \$186.00 \$171.00 \$60.00 \$85.00 \$100.00 \$60.00	\$334.24 \$186.00 \$186.00 \$334.24 \$125.00 \$176.76 \$100.00 \$176.76
ESCANABA FOREST MGT UNIT  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GAYLORD FOREST MGT UNIT  PIGEON RIVER FOREST MGT UNIT  ATLANTA FOREST MGT UNIT  MACKINAW STATE FOREST  TRAVERSE CITY FOREST MGT UNI	4 1 5 9 6 1 16 3	358.70 38.00 38.00 38.00 492.00 1,197.00 31.10 1,720.10 121.80	\$149.75 \$200.00 \$200.00 \$98.83 \$99.49 \$96.16 \$99.24 \$107.30	\$142.99 \$186.00 \$186.00 \$73.04 \$74.17 \$80.00 \$73.95 \$88.37	95.49% 93.00% 93.00% 95.18% 73.90% 74.55% 83.19% 74.52% 82.36%	\$201.53 \$186.00 \$186.00 \$99.10 \$96.04 \$100.00 \$96.98 \$113.14	34.58% -7.00% -7.00% 29.43% 0.28% -3.48% 3.99% -2.28% 5.44%	\$171.00 \$186.00 \$186.00 \$171.00 \$60.00 \$85.00 \$100.00 \$100.00	\$334.24 \$186.00 \$186.00 \$334.24 \$125.00 \$176.76 \$100.00 \$176.76
ESCANABA FOREST MGT UNIT  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GAYLORD FOREST MGT UNIT  PIGEON RIVER FOREST MGT UNIT  ATLANTA FOREST MGT UNIT  MACKINAW STATE FOREST  TRAVERSE CITY FOREST MGT UNI  PERE MARQUETTE STATE FORES	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	358.70  38.00  38.00  492.00  1,197.00  31.10  1,720.10  121.80  121.80	\$149.75 \$200.00 \$200.00 \$98.83 \$99.49 \$96.16 \$99.24 \$107.30 \$107.30	\$142.99 \$186.00 \$186.00  \$73.04 \$74.17 \$80.00 \$73.95 \$88.37	95.49% 93.00% 93.00% 95.18% 73.90% 74.55% 83.19% 74.52% 82.36%	\$201.53 \$186.00 \$186.00 \$99.10 \$96.04 \$100.00 \$96.98 \$113.14	34.58% -7.00% -7.00% 29.43% 0.28% -3.48% 3.99% -2.28% 5.44%	\$171.00 \$186.00 \$186.00 \$171.00 \$60.00 \$85.00 \$100.00 \$100.00	\$334.24 \$186.00 \$186.00 \$334.24 \$125.00 \$176.76 \$100.00 \$176.76 \$140.00

80.95%

5.51%

\$60.00

\$334.24

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SAWLOGS (MBF, see ge	neral note c	? <i>)</i>							
BEECH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	1	49.60	\$88.00	\$74.00	84.09%	\$75.00	-14.77%	\$75.00	\$75.00
LAKE SUPERIOR STATE FOREST		49.60	\$88.00	\$74.00	84.09%	\$75.00	-14.77%	\$75.00	\$75.00
UPPER PENINSULA	1				84.09%		-14.77%	\$75.00	\$75.00
STATEWIDE	1				84.09%		-14.77%	\$75.00	\$75.00
BLACK CHERRY	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
TRAVERSE CITY FOREST MGT UNI	3	104.80	\$308.73	\$297.85	96.48%	\$448.51	45.27%	\$228.00	\$700.00
PERE MARQUETTE STATE FORES	3	104.80	\$308.73	\$297.85	96.48%	\$448.51	45.27%	\$228.00	\$700.00
NORTHERN LOWER PENINSULA	3	104.80	\$308.73	\$297.85	96.48%	\$448.51	45.27%	\$228.00	\$700.00
STATEWIDE	3				96.48%		45.27%	\$228.00	\$700.00
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ATLANTA FOREST MGT UNIT	2	270.00	\$122.84	\$80.86	65.83%	\$90.72	-26.15%	\$81.00	\$151.00
MACKINAW STATE FOREST		270.00	\$122.84	\$80.86	65.83%	\$90.72	-26.15%	\$81.00	\$151.00
TRAVERSE CITY FOREST MGT UNI	1	10.00	\$91.00	\$59.00	64.84%	\$60.00	-34.07%	\$60.00	\$60.00
CADILLAC FOREST MGT UNIT	6	736.10	\$122.75	\$117.93	96.08%	\$118.08	-3.81%	\$94.60	\$160.00
PERE MARQUETTE STATE FORES	7	746.10	\$122.32	\$117.14	95.77%	\$117.30	-4.11%	\$60.00	\$160.00
ROSCOMMON FOREST MGT UNIT	1	50.50	\$102.63	\$74.00	72.10%	\$90.00	-12.31%	\$90.00	\$90.00
GRAYLING FOREST MGT UNIT	7	231.80	\$109.09	\$72.89	66.82%	\$79.56	-27.07%	\$60.00	\$125.00
AUSABLE STATE FOREST	8	282.30	\$107.93	\$73.09	67.72%	\$81.43	-24.56%	\$60.00	\$125.00
NORTHERN LOWER PENINSULA	17	1,298.40	\$119.30	\$100.02	83.84%	\$103.97	-12.85%	\$60.00	\$160.00
STATEWIDE	17				83.84%		-12.85%	\$60.00	\$160.00

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SAWLOGS (MBF, see general note 3)

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MIXED	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
ASPEN	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
GAYLORD FOREST MGT UNIT	1	21.00	\$151.32	\$118.00	77.98%	\$118.00	-22.02%	\$118.00	\$118.00
ATLANTA FOREST MGT UNIT	3	195.00	\$142.70	\$104.10	72.95%	\$104.10	-27.05%	\$90.00	\$127.00
MACKINAW STATE FOREST	4	216.00	\$143.54	\$105.46	73.47%	\$105.46	-26.53%	\$90.00	\$127.00
TRAVERSE CITY FOREST MGT UNI	5	303.10	\$89.57	\$75.61	84.41%	\$96.33	7.55%	\$46.00	\$100.00
CADILLAC FOREST MGT UNIT	2	81.00	\$94.48	\$79.98	84.65%	\$116.72	23.53%	\$79.70	\$120.00
PERE MARQUETTE STATE FORES	7	384.10	\$90.61	\$76.53	84.47%	\$100.63	11.06%	\$46.00	\$120.00
GRAYLING FOREST MGT UNIT	2	264.40	\$75.72	\$72.85	96.21%	\$72.85	-3.79%	\$71.00	\$74.00
GLADWIN FOREST MGT UNIT	2	293.10	\$67.81	\$56.51	83.34%	\$56.51	-16.66%	\$53.00	\$57.00
AUSABLE STATE FOREST	4	557.50	\$71.56	\$64.26	89.80%	\$64.26	-10.20%	\$53.00	\$74.00
NORTHERN LOWER PENINSULA	15	1,157.60	\$91.31	\$76.02	83.25%	\$84.01	-7.99%	\$46.00	\$127.00
STATEWIDE	15				83.25%		-7.99%	\$46.00	\$127.00
MIXED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
HARDWOOD	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	18.00	\$150.00	\$75.00	50.00%	\$150.00	0.00%	\$150.00	\$150.00
ESCANABA FOREST MGT UNIT	4	148.80	\$156.06	\$146.56	93.91%	\$151.27	-3.07%	\$145.00	\$180.00
ESCANABA RIVER STATE FOREST	4	148.80	\$156.06	\$146.56	93.91%	\$151.27	-3.07%	\$145.00	\$180.00
S STE MARIE FMU (NAUBINWAY)	1	18.70	\$250.00	\$210.00	84.00%	\$223.00	-10.80%	\$223.00	\$223.00
LAKE SUPERIOR STATE FOREST	1	18.70	\$250.00	\$210.00	84.00%	\$223.00	-10.80%	\$223.00	\$223.00
UPPER PENINSULA	6				88.52%		-3.98%	\$145.00	\$223.00
GAYLORD FOREST MGT UNIT	1	16.00	\$151.54	\$97.00	64.01%	\$120.00	-20.81%	\$120.00	\$120.00
ATLANTA FOREST MGT UNIT	1	45.30	\$142.48	\$95.00	66.68%	\$250.00	75.46%	\$250.00	\$250.00
MACKINAW STATE FOREST		61.30	\$144.84	\$95.52	65.95%	\$216.07	49.17%	\$120.00	\$250.00
TRAVERSE CITY FOREST MGT UNI	3	102.70	\$247.25	\$183.18	74.09%	\$198.65	-19.66%	\$145.00	\$280.00
CADILLAC FOREST MGT UNIT	2	32.70	\$348.10	\$219.64	63.10%	\$219.64	-36.90%	\$205.00	\$247.00
PERE MARQUETTE STATE FORES	5	135.40	\$271.60	\$191.98	70.68%	\$203.72	-24.99%	\$145.00	\$280.00

77.29%

-7.93%

\$120.00

\$280.00

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MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	2	150.90	\$226.15	\$140.01	61.91%	<u>\$182.80</u>	19.17%	\$175.00	\$200.00
MACKINAW STATE FOREST	2	150.90	\$226.15	\$140.01	61.91%	\$182.80	-19.17%	\$175.00	\$200.00
TRAVERSE CITY FOREST MGT UNI	5	353.50	\$251.77	\$156.20	62.04%	\$189.37	-24.78%	\$147.00	\$446.00
CADILLAC FOREST MGT UNIT	9	955.30	\$208.66	\$152.76	73.21%	\$187.61	10.09%	\$117.00	\$358.00
PERE MARQUETTE STATE FORES	14	1,308.80	\$220.30	\$153.69	69.76%	\$188.08	-14.62%	\$117.00	\$446.00
ROSCOMMON FOREST MGT UNIT	6	305.00	\$192.50	\$146.33	76.01%	\$242.45	25.95%	\$132.00	\$500.00
GRAYLING FOREST MGT UNIT	16	681.70	\$175.80	\$144.48	82.18%	\$306.12	74.13%	\$120.00	\$575.00
GLADWIN FOREST MGT UNIT	2	74.50	\$159.88	\$156.60	97.95%	\$249.96	56.34%	\$193.75	\$264.13
AUSABLE STATE FOREST	<u></u>	1,061.20	\$179.48	\$145.86	81.27%	\$283.88	58.17%	\$120.00	\$575.00
NORTHERN LOWER PENINSULA	40	2,520.90	\$203.47	\$149.57	73.51%	\$228.09	12.10%	\$117.00	\$575.00
STATEWIDE	40				73.51%		12.10%	\$117.00	\$575.00
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	3	68.50	\$186.97	\$105.48	56.42%	\$256.11	36.98%	\$100.00	\$270.00
CRYSTAL FALLS FOREST MGT UNI	1	22.80	\$143.52	\$102.00	71.07%	\$102.00	-28.93%	\$102.00	\$102.00
S STE MARIE FMU (NAUBINWAY)	1	63.50	\$250.00	\$195.00 	78.00%	\$250.00	0.00%	\$250.00	\$250.00
LAKE SUPERIOR STATE FOREST	1	63.50	\$250.00	\$195.00	78.00%	\$250.00	0.00%	\$250.00	\$250.00
UPPER PENINSULA	5				68.64%		11.86%	\$100.00	\$270.00
GRAYLING FOREST MGT UNIT	1	19.10	\$143.52	\$116.00	80.83%	\$116.00	19.17%	\$116.00	\$116.00
AUSABLE STATE FOREST	1	19.10	\$143.52	\$116.00	80.83%	\$116.00	-19.17%	\$116.00	\$116.00
NORTHERN LOWER PENINSULA	1	19.10	\$143.52	\$116.00	80.83%	\$116.00	-19.17%	\$116.00	\$116.00
STATEWIDE	6				69.60%		9.41%	\$100.00	\$270.00
Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
CAVI ODD FODEOT MOT LINUT	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	$\frac{1}{4}$	$   \frac{30.00}{20.00}$	\$66.97	<u>\$64.00</u>	95.57%	\$85.00	<u> 26.92%</u>	\$85.00	\$85.00
MACKINAW STATE FOREST	1	30.00	•	\$64.00	95.57%	\$85.00	26.92%	\$85.00	\$85.00
GRAYLING FOREST MGT UNIT	$\frac{2}{2}$	242.80	<u>_</u>	\$49.20	75.51%	<u> \$52.19</u>	-19.89% 	\$50.00	\$61.10
AUSABLE STATE FOREST	2	242.80	•	\$49.20	75.51%	\$52.19	-19.89%	\$50.00	\$61.10
NORTHERN LOWER PENINSULA	3	272.80	· '	\$50.83	77.77%	\$55.80	-14.61%	\$50.00	\$85.00
STATEWIDE	3				77.77%		-14.61%	\$50.00	\$85.00

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RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	51.40	\$185.55	\$138.02	74.38%	\$172.73	-6.91%	\$130.00	\$198.00
GWINN FOREST MGT UNIT	2	45.90	\$170.45	\$137.28	80.54%	\$330.99	94.19%	\$117.46	\$565.00
ESCANABA FOREST MGT UNIT	1	9.20	\$150.00	\$98.00	65.33%	\$150.00	0.00%	\$150.00	\$150.00
ESCANABA RIVER STATE FOREST	3	55.10	\$167.03	\$130.72	78.26%	\$300.77	80.07%	\$117.46	\$565.00
UPPER PENINSULA	5				76.29%		35.81%	\$117.46	\$565.00
GAYLORD FOREST MGT UNIT	1	27.00	\$103.00	\$75.00	72.82%	\$250.00	142.72%	\$250.00	\$250.00
ATLANTA FOREST MGT UNIT	1	193.00	\$142.48	\$112.00	78.61%	\$121.50	-14.72%	\$121.50	\$121.50
MACKINAW STATE FOREST		220.00	\$137.63	\$107.46	78.08%	\$137.27	-0.26%	\$121.50	\$250.00
TRAVERSE CITY FOREST MGT UNI	10	552.90	\$172.53	\$130.99	75.92%	\$138.61	-19.66%	\$110.00	\$184.00
CADILLAC FOREST MGT UNIT	4	133.60	\$111.66	\$102.30	91.62%	\$164.93	47.70%	\$95.00	\$272.44
PERE MARQUETTE STATE FORES	14	686.50	\$160.69	\$125.41	78.04%	\$143.73	-10.55%	\$95.00	\$272.44
GRAYLING FOREST MGT UNIT	1	51.40	\$205.11	\$172.00	83.86%	\$172.00	-16.14%	\$172.00	\$172.00
GLADWIN FOREST MGT UNIT	4	319.10	\$255.48	\$210.36	82.34%	\$233.40	-8.64%	\$210.00	\$278.00
AUSABLE STATE FOREST		370.50	\$248.49	\$205.04	82.51%	\$224.88	-9.50%	\$172.00	\$278.00
NORTHERN LOWER PENINSULA	21	1,277.00	\$182.19	\$145.42	79.82%	\$166.16	-8.80%	\$95.00	\$278.00
STATEWIDE	26				79.55%		-5.47%	\$95.00	\$565.00
RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE
ESCANABA FOREST MGT UNIT	(1)	(2)	(3)		(3)	(6)	(7)	(0)	(9)
ESCANADA FOREST MIGT UNTI	1	26.00	¢240.02	. ,	` ,	¢500.00	, ,	` ′	ΦΕΩΩ ΩΩ
ECCANADA DIVED CTATE FOREST	1	$\frac{36.80}{20.00}$	\$210.02	\$189.00	89.99%	\$500.00	138.07%	\$500.00	\$500.00
ESCANABA RIVER STATE FOREST		36.80	\$210.02	\$189.00 \$189.00	89.99% 89.99%	\$500.00	138.07%	\$500.00 \$500.00	\$500.00
UPPER PENINSULA	1	36.80	\$210.02	\$189.00 \$189.00	89.99% 89.99% 89.99%	\$500.00	138.07% 138.07% 138.07%	\$500.00 \$500.00 \$500.00	\$500.00 \$500.00
UPPER PENINSULA GAYLORD FOREST MGT UNIT	1 1	36.80  97.00	\$210.02  \$324.00	\$189.00 \$189.00  \$275.00	89.99% 89.99% 89.99% 84.88%	\$500.00  \$275.00	138.07% 138.07% 138.07% -15.12%	\$500.00 \$500.00 \$500.00 \$275.00	\$500.00 \$500.00 \$275.00
UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT	1 1 3	97.00 175.00	\$210.02 \$324.00 \$434.50	\$189.00 \$189.00  \$275.00 \$374.16	89.99% 89.99% 89.99% 84.88% 86.11%	\$500.00 \$275.00 \$414.68	138.07% 138.07% 138.07% -15.12% -4.56%	\$500.00 \$500.00 \$500.00 \$275.00 \$324.00	\$500.00 \$500.00 \$275.00 \$440.00
UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT	1 1 1 3 4	97.00 175.00 634.60	\$210.02 \$324.00 \$434.50 \$365.69	\$189.00 \$189.00  \$275.00 \$374.16 \$316.69	89.99% 89.99% 89.99% 84.88% 86.11% 86.60%	\$500.00 \$275.00 \$414.68 \$351.73	138.07% 138.07% 138.07% -15.12% -4.56% -3.82%	\$500.00 \$500.00 \$500.00 \$275.00 \$324.00 \$345.19	\$500.00 \$500.00 \$275.00 \$440.00 \$384.50
UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST	1 1 1 3 	97.00 175.00 634.60 906.60	\$210.02 \$324.00 \$434.50 \$365.69 \$374.51	\$189.00 \$189.00 \$275.00 \$374.16 \$316.69 \$323.32	89.99% 89.99% 89.99% 84.88% 86.11% 86.60%	\$500.00 \$275.00 \$414.68 \$351.73 \$355.67	138.07% 138.07% 138.07% -15.12% -4.56% -3.82% -5.03%	\$500.00 \$500.00 \$500.00 \$275.00 \$324.00 \$345.19 \$275.00	\$500.00 \$500.00 \$275.00 \$440.00 \$384.50 \$440.00
UPPER PENINSULA  GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI	1 1 1 3 	97.00 175.00 634.60 906.60	\$210.02 \$324.00 \$434.50 \$365.69 \$374.51 \$531.34	\$189.00 \$189.00  \$275.00 \$374.16 \$316.69 \$323.32 \$346.75	89.99% 89.99% 89.99% 84.88% 86.11% 86.60% 86.33%	\$500.00 \$275.00 \$414.68 \$351.73 \$355.67 \$358.51	138.07% 138.07% 138.07% -15.12% -4.56% -3.82% -5.03% -32.53%	\$500.00 \$500.00 \$500.00 \$275.00 \$324.00 \$345.19 \$275.00 \$293.00	\$500.00 \$500.00 \$275.00 \$440.00 \$384.50 \$440.00 \$564.00
UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT	1 1 1 3 4 8 9	97.00 175.00 634.60 906.60 678.60 1,123.30	\$210.02 \$324.00 \$434.50 \$365.69 \$374.51 \$531.34 \$486.12	\$189.00 \$189.00 \$275.00 \$374.16 \$316.69 \$323.32 \$346.75 \$371.63	89.99% 89.99% 89.99% 84.88% 86.11% 86.60% 86.33% 65.26% 76.45%	\$500.00 \$275.00 \$414.68 \$351.73 \$355.67 \$358.51 \$470.38	138.07% 138.07% 138.07% -15.12% -4.56% -3.82% -5.03% -32.53% -3.24%	\$500.00 \$500.00 \$500.00 \$275.00 \$324.00 \$345.19 \$275.00 \$293.00 \$362.70	\$500.00 \$500.00 \$275.00 \$440.00 \$384.50 \$440.00 \$564.00 \$726.00
UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES	$\frac{1}{1}$ $\frac{1}{3}$ $\frac{4}{8}$ $\frac{9}{23}$	97.00 175.00 634.60 906.60 678.60 1,123.30 1,801.90	\$210.02 \$324.00 \$434.50 \$365.69 \$374.51 \$531.34 \$486.12	\$189.00 \$189.00 \$275.00 \$374.16 \$316.69 \$323.32 \$346.75 \$371.63	89.99% 89.99% 89.99% 84.88% 86.11% 86.60% 86.33% 65.26% 76.45%	\$500.00 \$275.00 \$414.68 \$351.73 \$355.67 \$358.51 \$470.38 \$428.25	138.07% 138.07% 138.07% 138.07% -15.12% -4.56% -3.82% -5.03% -32.53% -3.24% -14.89%	\$500.00 \$500.00 \$500.00 \$275.00 \$324.00 \$345.19 \$275.00 \$293.00 \$362.70	\$500.00 \$500.00 \$275.00 \$440.00 \$384.50 \$440.00 \$564.00 \$726.00
UPPER PENINSULA  GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	97.00 175.00 634.60 906.60 678.60 1,123.30 1,801.90 255.80	\$210.02 \$324.00 \$434.50 \$365.69 \$374.51 \$531.34 \$486.12 \$503.15 \$409.83	\$189.00 \$189.00 \$275.00 \$374.16 \$316.69 \$323.32 \$346.75 \$371.63 \$362.26 \$297.15	89.99% 89.99% 89.99% 84.88% 86.11% 86.60% 86.33% 65.26% 76.45% 72.00%	\$500.00 \$275.00 \$414.68 \$351.73 \$355.67 \$358.51 \$470.38 \$428.25 \$399.65	138.07% 138.07% 138.07% 138.07% -15.12% -4.56% -3.82% -5.03% -32.53% -3.24% -14.89% -2.48%	\$500.00 \$500.00 \$500.00 \$275.00 \$324.00 \$345.19 \$275.00 \$293.00 \$362.70 \$293.00 \$293.00	\$500.00 \$500.00 \$275.00 \$440.00 \$384.50 \$440.00 \$564.00 \$726.00 \$560.00
UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT GRAYLING FOREST MGT UNIT	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	97.00 175.00 634.60 906.60 678.60 1,123.30 1,801.90 255.80 1,255.50	\$210.02 \$324.00 \$434.50 \$365.69 \$374.51 \$531.34 \$486.12 \$503.15 \$409.83 \$398.53	\$189.00 \$189.00 \$275.00 \$374.16 \$316.69 \$323.32 \$346.75 \$371.63 \$362.26 \$297.15 \$349.25	89.99% 89.99% 89.99% 84.88% 86.11% 86.60% 86.33% 65.26% 76.45% 72.00% 72.51% 87.63%	\$500.00 \$275.00 \$414.68 \$351.73 \$355.67 \$358.51 \$470.38 \$428.25 \$399.65 \$431.79	138.07% 138.07% 138.07% -15.12% -4.56% -3.82% -5.03% -32.53% -32.4% -14.89% -2.48% 8.35%	\$500.00 \$500.00 \$500.00 \$275.00 \$324.00 \$345.19 \$275.00 \$293.00 \$362.70 \$293.00 \$272.00 \$334.00	\$500.00 \$500.00 \$275.00 \$440.00 \$384.50 \$440.00 \$564.00 \$726.00 \$726.00 \$745.50
UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT GRAYLING FOREST MGT UNIT GLADWIN FOREST MGT UNIT	1 1 1 3 4 8 9 14 23 5 15	36.80 97.00 175.00 634.60 906.60 678.60 1,123.30 1,801.90 255.80 1,255.50 469.80	\$210.02 \$324.00 \$434.50 \$365.69 \$374.51 \$531.34 \$486.12 \$503.15 \$409.83 \$398.53 \$401.00	\$189.00 \$189.00 \$275.00 \$374.16 \$316.69 \$323.32 \$346.75 \$371.63 \$362.26 \$297.15 \$349.25 \$342.00	89.99% 89.99% 89.99% 84.88% 86.11% 86.60% 76.45% 72.00% 72.51% 87.63% 85.29%	\$500.00 \$275.00 \$414.68 \$351.73 \$355.67 \$358.51 \$470.38 \$428.25 \$399.65 \$431.79 \$536.50	138.07% 138.07% 138.07% 138.07% -15.12% -4.56% -3.82% -5.03% -32.53% -3.24% -14.89% -2.48% 8.35% 33.79%	\$500.00 \$500.00 \$500.00 \$275.00 \$324.00 \$345.19 \$275.00 \$293.00 \$362.70 \$293.00 \$272.00 \$334.00 \$378.00	\$500.00 \$500.00 \$275.00 \$440.00 \$384.50 \$440.00 \$564.00 \$726.00 \$726.00 \$750.00
UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT GRAYLING FOREST MGT UNIT GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	36.80 97.00 175.00 634.60 906.60 678.60 1,123.30 1,801.90 255.80 1,255.50 469.80 1,981.10	\$210.02 \$324.00 \$434.50 \$365.69 \$374.51 \$531.34 \$486.12 \$503.15 \$409.83 \$398.53 \$401.00 \$400.58	\$189.00 \$189.00 \$275.00 \$374.16 \$316.69 \$323.32 \$346.75 \$371.63 \$362.26 \$297.15 \$349.25 \$342.00	89.99% 89.99% 89.99% 84.88% 86.11% 86.60% 86.33% 65.26% 76.45% 72.00% 72.51% 87.63% 85.29% 85.08%	\$500.00 \$275.00 \$414.68 \$351.73 \$355.67 \$358.51 \$470.38 \$428.25 \$399.65 \$431.79 \$536.50 \$452.47	138.07% 138.07% 138.07% 138.07% -15.12% -4.56% -3.82% -5.03% -32.53% -3.24% -14.89% -2.48% 8.35% 33.79% 12.95%	\$500.00 \$500.00 \$500.00 \$275.00 \$324.00 \$345.19 \$275.00 \$293.00 \$362.70 \$293.00 \$372.00 \$378.00 \$272.00	\$500.00 \$500.00 \$275.00 \$440.00 \$384.50 \$440.00 \$564.00 \$726.00 \$560.00 \$745.50 \$750.00
UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT GRAYLING FOREST MGT UNIT GLADWIN FOREST MGT UNIT	1 1 1 3 4 8 9 14 23 5 15	36.80 97.00 175.00 634.60 906.60 678.60 1,123.30 1,801.90 255.80 1,255.50 469.80	\$210.02 \$324.00 \$434.50 \$365.69 \$374.51 \$531.34 \$486.12 \$503.15 \$409.83 \$398.53 \$401.00	\$189.00 \$189.00 \$275.00 \$374.16 \$316.69 \$323.32 \$346.75 \$371.63 \$362.26 \$297.15 \$349.25 \$342.00	89.99% 89.99% 89.99% 84.88% 86.11% 86.60% 76.45% 72.00% 72.51% 87.63% 85.29%	\$500.00 \$275.00 \$414.68 \$351.73 \$355.67 \$358.51 \$470.38 \$428.25 \$399.65 \$431.79 \$536.50	138.07% 138.07% 138.07% 138.07% -15.12% -4.56% -3.82% -5.03% -32.53% -3.24% -14.89% -2.48% 8.35% 33.79%	\$500.00 \$500.00 \$500.00 \$275.00 \$324.00 \$345.19 \$275.00 \$293.00 \$362.70 \$293.00 \$272.00 \$334.00 \$378.00	\$500.00 \$500.00 \$275.00 \$440.00 \$384.50 \$440.00 \$564.00 \$726.00 \$726.00 \$750.00

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RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	125.50	\$256.00	\$218.00	85.16%	\$218.00	-14.84%	\$218.00	\$218.00
GWINN FOREST MGT UNIT	1	15.40	\$228.89	\$100.00	43.69%	\$108.60	-52.55%	\$108.60	\$108.60
ESCANABA FOREST MGT UNIT	6	586.50	\$163.69	\$155.78	95.17%	\$244.61	49.43%	\$150.00	\$449.10
ESCANABA RIVER STATE FOREST	7	601.90	\$165.36	\$154.35	93.34%	\$241.13	45.82%	\$108.60	\$449.10
SHINGLETON FOREST MGT UNIT	2	116.30	\$327.58	\$246.80	75.34%	\$246.80	-24.66%	\$233.00	\$261.00
NEWBERRY FOREST MGT UNIT	5	441.40	\$311.49	\$225.47	72.38%	\$275.56	-11.53%	\$172.00	\$306.28
S STE MARIE FMU (NAUBINWAY)	1	457.80	\$253.33	\$241.00	95.13%	\$245.00	-3.29%	\$245.00	\$245.00
LAKE SUPERIOR STATE FOREST	8	1,015.50	\$287.11	\$234.91	81.82%	\$258.49	-9.97%	\$172.00	\$306.28
UPPER PENINSULA	16				84.78%		2.78%	\$108.60	\$449.10
GAYLORD FOREST MGT UNIT	7	562.00	\$178.86	\$141.03	78.85%	\$149.16	-16.61%	\$107.00	\$206.00
PIGEON RIVER FOREST MGT UNIT	7	1,765.80	\$162.31	\$119.43	73.58%	\$151.87	-6.43%	\$111.00	\$175.00
ATLANTA FOREST MGT UNIT	12	1,144.40	\$170.57	\$141.44	82.92%	\$196.83	15.39%	\$123.00	\$360.00
MACKINAW STATE FOREST		3,472.20	\$167.71	\$130.18	77.62%	\$166.25	-0.87%	\$107.00	\$360.00
TRAVERSE CITY FOREST MGT UNI	18	2,423.10	\$207.01	\$174.86	84.47%	\$196.13	-5.26%	\$153.00	\$269.88
CADILLAC FOREST MGT UNIT	11	1,746.60	\$191.13	\$158.85	83.11%	\$185.03	-3.19%	\$117.00	\$510.00
PERE MARQUETTE STATE FORES		4,169.70	\$200.36	\$168.15	83.93%	\$191.48	-4.43%	\$117.00	\$510.00
ROSCOMMON FOREST MGT UNIT	3	214.60	\$216.32	\$187.20	86.54%	\$389.02	79.84%	\$167.00	\$528.00
GRAYLING FOREST MGT UNIT	15	5,567.70	\$210.84	\$188.99	89.64%	\$208.87	-0.93%	\$149.00	\$400.00
GLADWIN FOREST MGT UNIT	4	590.70	\$202.46	\$203.69	100.61%	\$223.14	10.21%	\$165.00	\$271.00
AUSABLE STATE FOREST		6,373.00	\$210.24	\$190.30	90.51%	\$216.26	2.86%	\$149.00	\$528.00
NORTHERN LOWER PENINSULA	77	14,014.90	\$196.76	\$168.81	85.79%	\$196.50	-0.14%	\$107.00	\$528.00
STATEWIDE	93				85.66%		0.25%	\$107.00	\$528.00

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SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	6	539.90	\$1,230.32	\$952.04	77.38%	\$1,083.69	-11.92%	\$600.00	\$1,334.00
CRYSTAL FALLS FOREST MGT UNI	8	268.60	\$979.81	\$412.52	42.10%	\$718.25	-26.70%	\$608.00	\$1,200.00
GWINN FOREST MGT UNIT	7	63.90	\$964.88	\$765.90	79.38%	\$1,031.33	6.89%	\$450.00	\$2,550.00
ESCANABA FOREST MGT UNIT	4	71.10	\$465.56	\$412.38	88.58%	\$721.76	55.03%	\$409.00	\$2,462.00
ESCANABA RIVER STATE FOREST		135.00	\$701.90	\$579.71	82.59%	\$868.29	23.71%	\$409.00	\$2,550.00
SHINGLETON FOREST MGT UNIT	7	638.90	\$1,119.16	\$1,004.92	89.79%	\$1,182.22	5.63%	\$881.00	\$1,310.00
NEWBERRY FOREST MGT UNIT	4	125.80	\$1,129.12	\$843.97	74.75%	\$897.28	-20.53%	\$772.00	\$1,000.00
S STE MARIE FMU (NAUBINWAY)	6	91.70	\$1,181.44	\$1,051.33	88.99%	\$1,213.25	2.69%	\$1,028.23	\$2,500.00
LAKE SUPERIOR STATE FOREST	<u> </u>	856.40	\$1,127.29	\$986.24	87.49%	\$1,143.69	1.45%	\$772.00	\$2,500.00
UPPER PENINSULA	42				77.87%		-5.68%	\$409.00	\$2,550.00
GAYLORD FOREST MGT UNIT	14	474.50	\$862.95	\$641.12	74.29%	\$739.42	-14.31%	\$500.00	\$849.32
PIGEON RIVER FOREST MGT UNIT	7	375.00	\$763.52	\$594.88	77.91%	\$650.19	-14.84%	\$466.00	\$1,547.56
ATLANTA FOREST MGT UNIT	1	11.00	\$519.45	\$452.00	87.02%	\$452.00	-12.98%	\$452.00	\$452.00
MACKINAW STATE FOREST		860.50	\$815.22	\$618.55	75.88%	\$696.86	-14.52%	\$452.00	\$1,547.56
TRAVERSE CITY FOREST MGT UNI	15	948.00	\$695.98	\$498.59	71.64%	\$630.65	-9.39%	\$300.00	\$807.00
CADILLAC FOREST MGT UNIT	4	48.00	\$671.16	\$659.14	98.21%	\$1,193.65	77.85%	\$638.00	\$1,498.10
PERE MARQUETTE STATE FORES	19	996.00	\$694.79	\$506.33	72.88%	\$657.79	-5.33%	\$300.00	\$1,498.10
GRAYLING FOREST MGT UNIT	3	48.00	\$224.94	\$200.24	89.02%	\$307.19	36.57%	\$187.00	\$350.00
GLADWIN FOREST MGT UNIT	1	17.30	\$350.00	\$298.00	85.14%	\$298.00	-14.86%	\$298.00	\$298.00
AUSABLE STATE FOREST	4	65.30	\$258.07	\$226.14	87.63%	\$304.75	18.09%	\$187.00	\$350.00
NORTHERN LOWER PENINSULA	45	1,921.80	\$733.87	\$547.06	74.54%	\$663.29	-9.62%	\$187.00	\$1,547.56
STATEWIDE	87				76.49%		-7.32%	\$187.00	\$2,550.00

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WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	2	24.60	\$156.18	\$143.07	91.60%	\$143.34	-8.22%	\$117.00	\$153.00
ESCANABA RIVER STATE FOREST		24.60	\$156.18	\$143.07	91.60%	\$143.34	-8.22%	\$117.00	\$153.00
UPPER PENINSULA	2				91.60%		-8.22%	\$117.00	\$153.00
GAYLORD FOREST MGT UNIT	3	317.50	\$103.38	\$77.81	75.27%	\$82.65	-20.06%	\$75.00	\$90.00
PIGEON RIVER FOREST MGT UNIT	1	176.00	\$98.38	\$73.00	74.20%	\$90.00	-8.52%	\$90.00	\$90.00
MACKINAW STATE FOREST	4	493.50	\$101.60	\$76.10	74.90%	\$85.27	-16.07%	\$75.00	\$90.00
TRAVERSE CITY FOREST MGT UNI	1	70.00	\$100.00	\$95.00	95.00%	\$178.00	78.00%	\$178.00	\$178.00
PERE MARQUETTE STATE FORES		70.00	\$100.00	\$95.00	95.00%	\$178.00	78.00%	\$178.00	\$178.00
GRAYLING FOREST MGT UNIT	1	79.00	\$94.10	\$86.00	91.39%	\$86.00	-8.61%	\$86.00	\$86.00
AUSABLE STATE FOREST		79.00	\$94.10	\$86.00	91.39%	\$86.00	-8.61%	\$86.00	\$86.00
NORTHERN LOWER PENINSULA	6	642.50	\$100.50	\$79.37	78.98%	\$95.46	-5.02%	\$75.00	\$178.00
STATEWIDE	8				79.69%		-5.20%	\$75.00	\$178.00
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	44.00	\$140.52	\$122.00	86.82%	\$123.00	-12.47%	\$123.00	\$123.00
CADILLAC FOREST MGT UNIT	1	33.60	\$109.00	\$78.00	71.56%	\$175.00	60.55%	\$175.00	\$175.00
PERE MARQUETTE STATE FORES		77.60	\$126.87	\$102.95	81.14%	\$145.52	14.69%	\$123.00	\$175.00
NORTHERN LOWER PENINSULA	2	77.60	\$126.87	\$102.95	81.14%	\$145.52	14.69%	\$123.00	\$175.00
STATEWIDE	2				81.14%		14.69%	\$123.00	\$175.00
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	5	266.10	\$140.08	\$116.78	83.37%	\$168.55	20.32%	\$123.00	\$362.00
ESCANABA RIVER STATE FOREST	<u> </u>	266.10	\$140.08	\$116.78	83.37%	\$168.55	20.32%	\$123.00	\$362.00
SHINGLETON FOREST MGT UNIT	1	45.00	\$169.87	\$155.00	91.25%	\$155.00	-8.75%	\$155.00	\$155.00
LAKE SUPERIOR STATE FOREST	1	<u>45.00</u>	\$169.87	\$155.00	91.25%	\$155.00	-8.75%	\$155.00	\$155.00
UPPER PENINSULA	6				84.71%		15.38%	\$123.00	\$362.00
TRAVERSE CITY FOREST MGT UNI	3	202.80	\$118.12	\$99.09	83.89%	\$99.73	-15.57%	\$99.10	\$100.00
PERE MARQUETTE STATE FORES	<u> </u>	202.80	\$118.12	\$99.09	83.89%	\$99.73	-15.57%	\$99.10	\$100.00
NORTHERN LOWER PENINSULA	3	202.80	\$118.12	\$99.09	83.89%	\$99.73	-15.57%	\$99.10	\$100.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

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B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	35.40	\$305.00	\$305.00
MACKINAW STATE FOREST		35.40	\$305.00	\$305.00
CADILLAC FOREST MGT UNIT	1	51.00	\$325.00	\$325.00
PERE MARQUETTE STATE FORES		51.00	\$325.00	\$325.00
NORTHERN LOWER PENINSULA	2	86.40	\$305.00	\$325.00
STATEWIDE	2		\$305.00	\$325.00
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GRAYLING FOREST MGT UNIT	2	115.00	\$397.00	\$600.00
AUSABLE STATE FOREST		115.00	\$397.00	\$600.00
NORTHERN LOWER PENINSULA	2	115.00	\$397.00	\$600.00
STATEWIDE	2		\$397.00	\$600.00
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASPEN	SOLD			
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	36.70	\$400.00	\$400.00
MACKINAW STATE FOREST		36.70	\$400.00	\$400.00
TRAVERSE CITY FOREST MGT UNI	1	35.00	\$510.00	\$510.00
PERE MARQUETTE STATE FORES		35.00	\$510.00	\$510.00
NORTHERN LOWER PENINSULA	2	71.70	\$400.00	\$510.00
STATEWIDE	2		\$400.00	\$510.00
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	51.90	\$880.56	\$880.56
PERE MARQUETTE STATE FORES			\$880.56	\$880.56
ROSCOMMON FOREST MGT UNIT	2	72.10	\$670.00	\$810.00
GRAYLING FOREST MGT UNIT	3	220.70	\$660.00	\$2,480.00
AUSABLE STATE FOREST		292.80	\$660.00	\$2,480.00
NORTHERN LOWER PENINSULA	6	344.70	\$660.00	\$2,480.00
STATEWIDE	6		\$660.00	\$2,480.00

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RED # OF SALES TOTAL VOLUME MIN PRICE MAX PRICE

MAPLE				MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	12.10	\$1,122.17	\$1,122.17
ESCANABA RIVER STATE FOREST		12.10	\$1,122.17	\$1,122.17
UPPER PENINSULA	1		\$1,122.17	\$1,122.17
TRAVERSE CITY FOREST MGT UNI	1	28.00	\$975.00	\$975.00
PERE MARQUETTE STATE FORES	<u> </u>	28.00	\$975.00	\$975.00
NORTHERN LOWER PENINSULA	1	28.00	\$975.00	\$975.00
STATEWIDE	2		\$975.00	\$1,122.17
RED OAK	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
	SOLD			
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	21.00	\$5,244.60	\$5,244.60
PERE MARQUETTE STATE FORES		21.00	\$5,244.60	\$5,244.60
GRAYLING FOREST MGT UNIT	1	50.50	\$1,232.57	\$1,232.57
AUSABLE STATE FOREST		50.50	\$1,232.57	\$1,232.57
NORTHERN LOWER PENINSULA	2	71.50	\$1,232.57	\$5,244.60
STATEWIDE	2		\$1,232.57	\$5,244.60
RED PINE	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
	SOLD			
	(1)	(2)		
GWINN FOREST MGT UNIT		(2)	\$782.00	\$782.00
GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST	(1)	` ′		\$782.00 \$782.00
	(1)	16.50	- <del></del>	. — <u>-</u> — — —
ESCANABA RIVER STATE FOREST UPPER PENINSULA GRAYLING FOREST MGT UNIT	(1) 1		\$782.00 \$782.00	\$782.00
ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	16.50 16.50	\$782.00 \$782.00 \$1,780.00	\$782.00 \$782.00
ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA	(1)	16.50 16.50	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00
ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA  STATEWIDE	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	16.50 16.50 12.00 12.00 12.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$782.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$1,780.00
ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA  STATEWIDE  SUGAR	(1)	16.50 16.50  12.00 12.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00
ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA  STATEWIDE	(1)  1 1 1 1 1 1 2 # OF SALES SOLD	16.50 16.50 12.00 12.00 12.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$782.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$1,780.00
ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA  STATEWIDE  SUGAR	(1)	16.50 16.50 12.00 12.00 12.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$782.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$1,780.00
ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA  STATEWIDE  SUGAR  MAPLE  GWINN FOREST MGT UNIT	(1)  1 1 1 1 1 2 # OF SALES SOLD (1) 1	16.50 16.50 12.00 12.00 12.00 12.00 12.00 12.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$782.00 MIN PRICE	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$1,780.00 MAX PRICE
ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA  STATEWIDE  SUGAR  MAPLE  GWINN FOREST MGT UNIT  ESCANABA RIVER STATE FOREST	(1)  1 1 1 1 1 1 2 # OF SALES SOLD (1)	16.50 16.50 12.00 12.00 12.00 17.00 10.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$782.00 MIN PRICE	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$1,780.00 MAX PRICE
ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA  STATEWIDE  SUGAR  MAPLE  GWINN FOREST MGT UNIT  ESCANABA RIVER STATE FOREST  S STE MARIE FMU (NAUBINWAY)	(1)  1 1 1 1 1 2 # OF SALES SOLD (1) 1 1 1 1 1 1 1 1 1 1 1 1 1 1	16.50 16.50 12.00 12.00 12.00 12.00  12.00  7.60 7.60 20.80	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$782.00 MIN PRICE \$5,400.00 \$2,800.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$1,780.00 MAX PRICE \$5,400.00 \$5,400.00 \$2,800.00
ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA  STATEWIDE  SUGAR  MAPLE  GWINN FOREST MGT UNIT  ESCANABA RIVER STATE FOREST  S STE MARIE FMU (NAUBINWAY)  LAKE SUPERIOR STATE FOREST	(1)	16.50 16.50 12.00 12.00 12.00 12.00 12.00 7.60	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$782.00 MIN PRICE \$5,400.00 \$2,800.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$1,780.00 MAX PRICE \$5,400.00 \$2,800.00
ESCANABA RIVER STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA  STATEWIDE  SUGAR  MAPLE  GWINN FOREST MGT UNIT  ESCANABA RIVER STATE FOREST  S STE MARIE FMU (NAUBINWAY)	(1)  1 1 1 1 1 2 # OF SALES SOLD (1) 1 1 1 1 1 1 1 1 1 1 1 1 1 1	16.50 16.50 12.00 12.00 12.00 12.00  12.00  7.60 7.60 20.80	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$782.00 MIN PRICE \$5,400.00 \$2,800.00	\$782.00 \$782.00 \$1,780.00 \$1,780.00 \$1,780.00 \$1,780.00 MAX PRICE \$5,400.00 \$2,800.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

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WHITE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASH	(1)	(2)		
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	31.00	\$390.00	\$390.00
MACKINAW STATE FOREST	1	31.00	\$390.00	\$390.00
NORTHERN LOWER PENINSULA	1	31.00	\$390.00	\$390.00
STATEWIDE	1		\$390.00	\$390.00
WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GLADWIN FOREST MGT UNIT	1	32.20	\$610.00	\$610.00
AUSABLE STATE FOREST	<u> </u>	32.20	\$610.00	\$610.00
NODTHEDALLOWED DENINGLE A	1	32.20	\$610.00	\$610.00
NORTHERN LOWER PENINSULA	1	32.20	φ010.00	ψ010.00

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B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	22.00	\$48.58	\$44.20	90.98%	\$44.20	-9.02%	\$44.20	\$44.20
UPPER PENINSULA	1				90.98%		-9.02%	\$44.20	\$44.20
GAYLORD FOREST MGT UNIT	1	233.00	\$40.16	\$34.15	85.03%	\$34.15	-14.97%	\$34.15	\$34.15
PIGEON RIVER FOREST MGT UNIT	1	427.00	\$28.56	\$21.70	75.98%	\$37.00	29.55%	\$37.00	\$37.00
ATLANTA FOREST MGT UNIT	9	4,493.30	\$28.02	\$22.69	80.98%	\$30.16	7.64%	\$12.00	\$39.01
MACKINAW STATE FOREST	11	5,153.30	\$28.61	\$23.13	80.83%	\$30.91	8.02%	\$12.00	\$39.01
TRAVERSE CITY FOREST MGT UNI	6	2,110.80	\$27.65	\$21.45	77.58%	\$28.49	3.06%	\$21.00	\$48.92
CADILLAC FOREST MGT UNIT	17	7,362.30	\$26.48	\$21.71	81.98%	\$27.77	4.88%	\$19.10	\$42.00
PERE MARQUETTE STATE FORES	23	9,473.10	\$26.74	\$21.65	80.97%	\$27.93	4.46%	\$19.10	\$48.92
ROSCOMMON FOREST MGT UNIT	3	370.00	\$22.69	\$19.10	84.18%	\$19.13	-15.69%	\$15.75	\$23.00
GRAYLING FOREST MGT UNIT	14	4,734.50	\$20.61	\$18.62	90.33%	\$30.73	49.08%	\$13.65	\$59.50
AUSABLE STATE FOREST	17	5,104.50	\$20.76	\$18.65	89.84%	\$29.89	43.95%	\$13.65	\$59.50
NORTHERN LOWER PENINSULA	51	19,730.90	\$25.68	\$21.26	82.78%	\$29.21	13.75%	\$12.00	\$59.50
STATEWIDE	52				82.80%		13.70%	\$12.00	\$59.50
BALSAM FIR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
BARAGA FOREST MGT UNIT		(∠)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
DVIVOV LOVED I MIG I DIVIT	1	297.10	(3) \$26.08	(4) \$12.25	(5) 46.97%	(6) \$15.00	(7) -42.48%	(8) \$15.00	(9) \$15.00
	•		, ,		, ,				
CRYSTAL FALLS FOREST MGT UNI	•	297.10	\$26.08	\$12.25	46.97%	\$15.00	-42.48%	\$15.00	\$15.00
CRYSTAL FALLS FOREST MGT UNI	1	297.10 496.80	\$26.08 \$26.08	\$12.25 \$18.25	46.97% 69.98%	\$15.00 \$20.00	-42.48% -23.31%	\$15.00 \$20.00	\$15.00 \$20.00
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT	1 7	297.10 496.80 854.90	\$26.08 \$26.08 \$31.08	\$12.25 \$18.25 \$24.89	46.97% 69.98% 80.08%	\$15.00 \$20.00 \$52.47	-42.48% -23.31% 68.79%	\$15.00 \$20.00 \$26.05	\$15.00 \$20.00 \$79.18 \$42.00
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST	1 7 7	297.10 496.80 854.90 1,308.30	\$26.08 \$26.08 \$31.08 \$24.41 \$27.05	\$12.25 \$18.25 \$24.89 \$19.71	46.97% 69.98% 80.08% 80.75%	\$15.00 \$20.00 \$52.47 \$29.84	-42.48% -23.31% 68.79% 22.24%	\$15.00 \$20.00 \$26.05 \$20.00	\$15.00 \$20.00 \$79.18 \$42.00
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT	$ \begin{array}{c} 1 \\ 7 \\ \hline 7 \\ 14 \end{array} $	297.10 496.80 854.90 1,308.30 2,163.20	\$26.08 \$26.08 \$31.08 \$24.41 \$27.05	\$12.25 \$18.25 \$24.89 \$19.71 \$21.76	46.97% 69.98% 80.08% 80.75% 80.45%	\$15.00 \$20.00 \$52.47 \$29.84 \$38.78	-42.48% -23.31% 68.79% -22.24% -43.39%	\$15.00 \$20.00 \$26.05 \$20.00 \$20.00	\$15.00 \$20.00 \$79.18 \$42.00 \$79.18
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT	$\frac{1}{7}$ $\frac{7}{14}$ $1$	297.10 496.80 854.90 1,308.30 2,163.20 89.00	\$26.08 \$26.08 \$31.08 	\$12.25 \$18.25 \$24.89 \$19.71 \$21.76	46.97% 69.98% 80.08% 80.75% 80.45% 80.04%	\$15.00 \$20.00 \$52.47 \$29.84 \$38.78 \$26.01	-42.48% -23.31% 68.79% -22.24% -43.39% -19.62%	\$15.00 \$20.00 \$26.05 \$20.00 \$20.00 \$26.01	\$15.00 \$20.00 \$79.18 \$42.00 \$79.18 \$26.01
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT	1 7 7 14 1 5	297.10 496.80 854.90 1,308.30 2,163.20 89.00 752.00	\$26.08 \$26.08 \$31.08 \$24.41 \$27.05 \$32.36 \$31.69	\$12.25 \$18.25 \$24.89 \$19.71 \$21.76 \$25.90 \$24.56	46.97% 69.98% 80.08% 80.75% 80.45% 80.04% 77.50%	\$15.00 \$20.00 \$52.47 \$29.84 \$38.78 \$26.01 \$27.10	-42.48% -23.31% 68.79% 22.24% 43.39% -19.62% -14.51%	\$15.00 \$20.00 \$26.05 \$20.00 \$20.00 \$26.01 \$19.65	\$15.00 \$20.00 \$79.18 \$42.00 \$79.18 \$26.01 \$33.00
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY)	1 7 	297.10 496.80 854.90 1,308.30 2,163.20 89.00 752.00 339.50	\$26.08 \$26.08 \$31.08 \$24.41 \$27.05 \$32.36 \$31.69 \$35.91	\$12.25 \$18.25 \$24.89 \$19.71 \$21.76 \$25.90 \$24.56 \$27.92	46.97% 69.98% 80.08% 80.75% 80.45% 80.04% 77.50% 77.73%	\$15.00 \$20.00 \$52.47 \$29.84 \$38.78 \$26.01 \$27.10 \$30.67	-42.48% -23.31% 68.79% 22.24% 43.39% -19.62% -14.51% -14.61%	\$15.00 \$20.00 \$26.05 \$20.00 \$20.00 \$26.01 \$19.65 \$29.00	\$15.00 \$20.00 \$79.18 \$42.00 \$79.18 \$26.01 \$33.00 \$31.00
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST UPPER PENINSULA	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	297.10 496.80 854.90 1,308.30 2,163.20 89.00 752.00 339.50	\$26.08 \$26.08 \$31.08 \$24.41 \$27.05 \$32.36 \$31.69 \$35.91	\$12.25 \$18.25 \$24.89 \$19.71 \$21.76 \$25.90 \$24.56 \$27.92	46.97% 69.98% 80.08% 80.75% 80.45% 80.04% 77.50% 77.73%	\$15.00 \$20.00 \$52.47 \$29.84 \$38.78 \$26.01 \$27.10 \$30.67	-42.48% -23.31% 68.79% 22.24% -43.39% -19.62% -14.51% -14.61%	\$15.00 \$20.00 \$26.05 \$20.00 \$20.00 \$26.01 \$19.65 \$29.00 \$19.65	\$15.00 \$20.00 \$79.18 \$42.00 \$79.18 \$26.01 \$33.00 \$31.00
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST UPPER PENINSULA CADILLAC FOREST MGT UNIT	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	297.10 496.80 854.90 1,308.30 2,163.20 89.00 752.00 339.50 1,180.50	\$26.08 \$26.08 \$31.08 \$24.41 \$27.05 \$32.36 \$31.69 \$35.91 \$32.96	\$12.25 \$18.25 \$24.89 \$19.71 \$21.76 \$25.90 \$24.56 \$27.92 \$25.63	46.97% 69.98% 80.08% 80.75% 80.45% 80.04% 77.50% 77.73% 77.76%	\$15.00 \$20.00 \$52.47 \$29.84 \$38.78 \$26.01 \$27.10 \$30.67 \$28.04	-42.48% -23.31% 68.79% 22.24% 43.39% -19.62% -14.51% -14.61% -14.92% 11.23%	\$15.00 \$20.00 \$26.05 \$20.00 \$20.00 \$26.01 \$19.65 \$29.00 \$19.65 \$15.00	\$15.00 \$20.00 \$79.18 \$42.00 \$79.18 \$26.01 \$33.00 \$31.00 \$79.18
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST	1 7 7 14 1 5 2 8 24	297.10 496.80 854.90 1,308.30 2,163.20 89.00 752.00 339.50 1,180.50	\$26.08 \$26.08 \$31.08 \$24.41 \$27.05 \$32.36 \$31.69 \$35.91 \$32.96	\$12.25 \$18.25 \$24.89 \$19.71 \$21.76 \$25.90 \$24.56 \$27.92 \$25.63	46.97% 69.98% 80.08% 80.75% 80.45% 80.04% 77.50% 77.73% 77.76% 76.22%	\$15.00 \$20.00 \$52.47 \$29.84 \$38.78 \$26.01 \$27.10 \$30.67 \$28.04	-42.48% -23.31% 68.79% 22.24% 43.39% -19.62% -14.51% -14.61% -14.92% 11.23% 36.02%	\$15.00 \$20.00 \$26.05 \$20.00 \$20.00 \$26.01 \$19.65 \$29.00 \$19.65 \$15.00 \$12.50	\$15.00 \$20.00 \$79.18 \$42.00 \$79.18 \$26.01 \$33.00 \$31.00 \$79.18 \$12.50

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I OLI WOOD (Colus, see	general no	<u>(C 0)</u>							<u></u>
BALSAM POPLAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	(1)		\$26.00	\$24.50	94.22%	\$24.50	-5.78%	\$22.00	\$25.00
ESCANABA RIVER STATE FOREST	$\frac{2}{2}$	121.30	\$26.00	\$24.50	- — — — <u>94.22</u> % 94.22%	\$24.50	-5.78%	\$22.00	\$25.00
UPPER PENINSULA	2				94.22%		-5.78%	\$22.00	\$25.00
STATEWIDE	2				94.22%		-5.78%	\$22.00	\$25.00
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	2	1,363.80	\$19.41	\$16.28	83.87%	\$17.07	-12.03%	\$17.00	\$17.11
ESCANABA FOREST MGT UNIT	1	138.00	\$24.70	\$18.00	72.87%	\$18.00	-27.13%	\$18.00	\$18.00
ESCANABA RIVER STATE FOREST	1	138.00	\$24.70	\$18.00	72.87%	\$18.00	-27.13%	\$18.00	\$18.00
UPPER PENINSULA	3				82.62%		-13.75%	\$17.00	\$18.00
GAYLORD FOREST MGT UNIT	3	1,104.00	\$12.37	\$6.92	55.91%	\$9.68	-21.72%	\$9.00	\$10.00
PIGEON RIVER FOREST MGT UNIT	2	1,321.00	\$13.01	\$8.89	68.31%	\$9.49	-27.04%	\$8.45	\$10.00
MACKINAW STATE FOREST	5	2,425.00	\$12.72	\$7.99	62.82%	\$9.58	-24.69%	\$8.45	\$10.00
TRAVERSE CITY FOREST MGT UNI	1	70.00	\$5.63	\$2.95	52.40%	\$2.95	-47.60%	\$2.95	\$2.95
PERE MARQUETTE STATE FORES	1	70.00	\$5.63	\$2.95	52.40%	\$2.95	-47.60%	\$2.95	\$2.95
GRAYLING FOREST MGT UNIT	1	487.00	\$13.01	\$8.85	68.02%	\$8.85	-31.98%	\$8.85	\$8.85
AUSABLE STATE FOREST	1	487.00	\$13.01	\$8.85	68.02%	\$8.85	-31.98%	\$8.85	\$8.85
NORTHERN LOWER PENINSULA	7	2,982.00	\$12.60	\$8.01	63.59%	\$9.30	-26.16%	\$2.95	\$10.00
STATEWIDE	10				72.02%		-20.66%	\$2.95	\$18.00
BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	5.00	\$20.00	\$15.80	79.00%	\$15.80	-21.00%	\$15.80	\$15.80
PERE MARQUETTE STATE FORES	1	5.00	\$20.00	\$15.80	79.00%	\$15.80	-21.00%	\$15.80	\$15.80
NORTHERN LOWER PENINSULA	1	5.00	\$20.00	\$15.80	79.00%	\$15.80	-21.00%	\$15.80	\$15.80
STATEWIDE	1				79.00%		-21.00%	\$15.80	\$15.80

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BLACK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
SPRUCE			APPRAISAL	PRICE	COLUMN 3		TO COL. 6	PRICE	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	93.00	\$30.15	\$30.15	100.00%	\$35.00	16.09%	\$35.00	\$35.00
GWINN FOREST MGT UNIT	4	1,001.00	\$56.45	\$53.81	95.31%	\$57.08	1.11%	\$40.87	\$65.65
ESCANABA FOREST MGT UNIT	3	964.00	\$26.04	\$21.50	82.55%	\$35.95	38.07%	\$25.00	\$58.00
ESCANABA RIVER STATE FOREST	7	1,965.00	\$41.53	\$37.96	91.39%	\$46.71	12.47%	\$25.00	\$65.65
SHINGLETON FOREST MGT UNIT	5	2,049.00	\$38.99	\$33.08	84.83%	\$34.64	-11.15%	\$30.01	\$40.00
NEWBERRY FOREST MGT UNIT	4	2,481.00	\$46.48	\$27.74	59.69%	\$31.83	-31.52%	\$27.00	\$32.20
LAKE SUPERIOR STATE FOREST	9	4,530.00	\$43.09	\$30.16	69.98%	\$33.10	-23.18%	\$27.00	\$40.00
UPPER PENINSULA	17				76.53%		-12.38%	\$25.00	\$65.65
STATEWIDE	17				76.53%		-12.38%	\$25.00	\$65.65
HEMLOCK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	0025		APPRAISAL	PRICE	COLUMN 3	002511102	TO COL. 6	PRICE	3023111132
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	135.00	\$7.40	\$6.00	81.08%	\$12.00	62.16%	\$12.00	\$12.00
ESCANABA RIVER STATE FOREST	1	135.00	\$7.40	\$6.00	81.08%	\$12.00	62.16%	\$12.00	\$12.00
UPPER PENINSULA	1				81.08%		62.16%	\$12.00	\$12.00
STATEWIDE	1				81.08%		62.16%	\$12.00	\$12.00

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TOLI WOOD (Colds, see	<u> </u>				,,				
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	3,035.00	\$84.80	\$63.60	75.00%	\$75.36	-11.13%	\$75.36	\$75.36
GWINN FOREST MGT UNIT	11	6,194.90	\$71.96	\$56.23	78.14%	\$59.09	-17.89%	\$21.57	\$129.32
ESCANABA RIVER STATE FOREST		6,194.90	\$71.96	\$56.23	78.14%	\$59.09	-17.89%	\$21.57	\$129.32
SHINGLETON FOREST MGT UNIT	7	6,958.00	\$60.23	\$47.51	78.87%	\$48.30	-19.81%	\$46.00	\$66.00
NEWBERRY FOREST MGT UNIT	11	22,868.00	\$66.60	\$48.19	72.35%	\$51.11	-23.26%	\$43.23	\$61.05
LAKE SUPERIOR STATE FOREST	18	29,826.00	\$65.12	\$48.03	73.76%	\$50.46	-22.51%	\$43.23	\$66.00
UPPER PENINSULA	30				74.62%		-20.63%	\$21.57	\$129.32
GAYLORD FOREST MGT UNIT	5	4,067.00	\$34.57	\$28.87	83.51%	\$31.45	-9.03%	\$28.35	\$37.33
PIGEON RIVER FOREST MGT UNIT	3	482.00	\$30.14	\$27.45	91.07%	\$34.15	13.33%	\$24.35	\$38.29
ATLANTA FOREST MGT UNIT	15	22,358.50	\$33.69	\$29.20	86.67%	\$46.39	37.68%	\$21.95	\$52.00
MACKINAW STATE FOREST	23	26,907.50	\$33.76	\$29.12	86.25%	\$43.91	30.06%	\$21.95	\$52.00
TRAVERSE CITY FOREST MGT UNI	9	5,405.20	\$28.86	\$17.62	61.06%	\$22.79	-21.01%	\$13.20	\$67.97
CADILLAC FOREST MGT UNIT	15	9,456.80	\$35.58	\$29.63	83.29%	\$31.02	-12.80%	\$24.95	\$42.24
PERE MARQUETTE STATE FORES	24	14,862.00	\$33.13	\$25.26	76.25%	\$28.03	-15.40%	\$13.20	\$67.97
ROSCOMMON FOREST MGT UNIT	7	3,393.90	\$24.97	\$19.69	78.86%	\$27.41	9.79%	\$16.50	\$42.82
GRAYLING FOREST MGT UNIT	28	11,419.00	\$27.39	\$20.40	74.46%	\$24.34	-11.17%	\$13.05	\$70.00
GLADWIN FOREST MGT UNIT	1	71.00	\$26.64	\$26.00	97.60%	\$32.50	22.00%	\$32.50	\$32.50
AUSABLE STATE FOREST	36	14,883.90	\$26.84	\$20.26	75.50%	\$25.08	-6.56%	\$13.05	\$70.00
NORTHERN LOWER PENINSULA	83	56,653.40	\$31.78	\$25.78	81.13%	\$34.80	9.50%	\$13.05	\$70.00
STATEWIDE	113				77.26%		-8.43%	\$13.05	\$129.32

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MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	2,782.00	\$25.24	\$24.36	96.50%	\$24.43	-3.24%	\$23.40	\$40.00
GWINN FOREST MGT UNIT	9	5,348.00	\$34.05	\$25.71	75.52%	\$26.88	-21.04%	\$23.20	\$30.00
ESCANABA RIVER STATE FOREST	9	5,348.00	\$34.05	\$25.71	75.52%	\$26.88	-21.04%	\$23.20	\$30.00
SHINGLETON FOREST MGT UNIT	1	341.00	\$32.01	\$24.35	76.07%	\$26.10	-18.46%	\$26.10	\$26.10
NEWBERRY FOREST MGT UNIT	12	9,208.00	\$28.73	\$24.62	85.71%	\$29.10	1.30%	\$21.11	\$33.50
S STE MARIE FMU (NAUBINWAY)	7	2,563.30	\$31.50	\$26.47	84.04%	\$29.75	-5.57%	\$21.00	\$33.00
LAKE SUPERIOR STATE FOREST		12,112.30	\$29.41	\$25.01	85.03%	\$29.15	-0.86%	\$21.00	\$33.50
UPPER PENINSULA	31				83.51%		-7.18%	\$21.00	\$40.00
GAYLORD FOREST MGT UNIT	4	1,513.00	\$26.73	\$20.50	76.67%	\$24.81	-7.21%	\$20.10	\$26.00
PIGEON RIVER FOREST MGT UNIT	3	504.00	\$22.82	\$19.39	84.95%	\$20.51	-10.12%	\$20.00	\$22.75
ATLANTA FOREST MGT UNIT	5	2,013.00	\$25.83	\$19.68	76.21%	\$20.16	-21.96%	\$15.00	\$26.00
MACKINAW STATE FOREST	12	4,030.00	\$25.79	\$19.95	77.36%	\$21.95	-14.91%	\$15.00	\$26.00
TRAVERSE CITY FOREST MGT UNI	14	4,537.80	\$26.11	\$20.36	78.00%	\$27.62	5.81%	\$16.40	\$34.29
CADILLAC FOREST MGT UNIT	6	2,258.20	\$21.50	\$19.15	89.10%	\$22.57	4.97%	\$17.60	\$32.00
PERE MARQUETTE STATE FORES		6,796.00	\$24.58	\$19.96	81.22%	\$25.94	5.57%	\$16.40	\$34.29
GRAYLING FOREST MGT UNIT	3	2,331.00	\$20.60	\$19.99	97.05%	\$20.15	-2.16%	\$20.00	\$24.00
GLADWIN FOREST MGT UNIT	3	1,877.00	\$17.53	\$16.61	94.76%	\$16.61	-5.24%	\$13.00	\$25.00
AUSABLE STATE FOREST	6	4,208.00	\$19.23	\$18.48	96.12%	\$18.57	-3.41%	\$13.00	\$25.00
NORTHERN LOWER PENINSULA	38	15,034.00	\$23.41	\$19.54	83.51%	\$22.81	-2.55%	\$13.00	\$34.29
STATEWIDE	69				83.51%		-5.48%	\$13.00	\$40.00

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MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	10	8,066.80		\$15.75	64.34%	\$29.80	21.75%	\$17.01	\$50.00
CRYSTAL FALLS FOREST MGT UNI	16	7,312.10	\$23.05	\$17.76	77.04%	\$27.06	17.36%	\$14.01	\$40.00
GWINN FOREST MGT UNIT	20	6,655.10	\$27.87	\$23.43	84.06%	\$24.70	-11.37%	\$20.20	\$33.10
ESCANABA FOREST MGT UNIT	10	4,709.60	\$27.43	\$26.14	95.29%	\$32.63	18.98%	\$25.00	\$41.50
ESCANABA RIVER STATE FOREST	30	11,364.70	\$27.69	\$24.55	88.67%	\$27.99	1.08%	\$20.20	\$41.50
SHINGLETON FOREST MGT UNIT	9	11,453.00	\$28.70	\$24.76	86.28%	\$29.81	3.88%	\$22.10	\$35.00
NEWBERRY FOREST MGT UNIT	8	6,629.00	\$27.87	\$24.55	88.10%	\$28.53	2.38%	\$21.10	\$31.25
S STE MARIE FMU (NAUBINWAY)	13	7,923.50	\$34.91	\$29.93	85.75%	\$35.78	2.51%	\$30.00	\$45.23
LAKE SUPERIOR STATE FOREST	30	26,005.50	\$30.38	\$26.28	86.52%	\$31.30	3.05%	\$21.10	\$45.23
UPPER PENINSULA	86				82.92%		6.78%	\$14.01	\$50.00
GAYLORD FOREST MGT UNIT	17	8,142.00	\$40.41	\$19.81	49.01%	\$23.71	-41.32%	\$5.00	\$57.60
PIGEON RIVER FOREST MGT UNIT	3	1,614.00	\$16.61	\$10.70	64.44%	\$10.70	-35.56%	\$10.15	\$13.79
ATLANTA FOREST MGT UNIT	4	1,558.00	\$20.97	\$12.32	58.75%	\$19.25	-8.20%	\$11.00	\$26.75
MACKINAW STATE FOREST	24	11,314.00	\$34.34	\$17.48	50.90%	\$21.24	-38.14%	\$5.00	\$57.60
TRAVERSE CITY FOREST MGT UNI	10	3,435.00	\$15.10	\$9.19	60.90%	\$16.61	10.04%	\$7.45	\$25.00
PERE MARQUETTE STATE FORES	10	3,435.00	\$15.10	\$9.19	60.90%	\$16.61	10.04%	\$7.45	\$25.00
GRAYLING FOREST MGT UNIT	2	529.00	\$13.47	\$9.58	71.15%	\$9.58	-28.85%	\$9.40	\$9.85
AUSABLE STATE FOREST	2	529.00	\$13.47	\$9.58	71.15%	\$9.58	-28.85%	\$9.40	\$9.85
NORTHERN LOWER PENINSULA	36	15,278.00	\$29.29	\$15.34	52.38%	\$19.80	-32.41%	\$5.00	\$57.60
STATEWIDE	122				75.79%		-2.36%	\$5.00	\$57.60

MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	1	364.00	\$20.46	\$12.30	60.12%	\$12.30	-39.88%	\$12.30	\$12.30
ATLANTA FOREST MGT UNIT	2	751.00	\$16.34	\$11.91	72.91%	\$18.20	11.37%	\$15.00	\$21.00
MACKINAW STATE FOREST	3	1,115.00	\$17.68	\$12.04	68.08%	\$16.27	-7.99%	\$12.30	\$21.00
TRAVERSE CITY FOREST MGT UNI	5	2,513.00	\$21.16	\$13.49	63.78%	\$16.93	-19.96%	\$14.00	\$20.00
CADILLAC FOREST MGT UNIT	12	6,778.70	\$27.35	\$20.09	73.44%	\$26.36	-3.62%	\$19.15	\$40.00
PERE MARQUETTE STATE FORES	<u> </u>	9,291.70	\$25.67	\$18.30	71.29%	\$23.81	-7.26%	\$14.00	\$40.00
ROSCOMMON FOREST MGT UNIT	8	2,621.50	\$15.28	\$12.07	78.99%	\$12.23	-19.91%	\$8.65	\$16.20
GRAYLING FOREST MGT UNIT	20	9,775.00	\$20.68	\$14.94	72.22%	\$24.26	17.32%	\$9.30	\$36.30
GLADWIN FOREST MGT UNIT	2	498.10	\$17.00	\$16.78	98.68%	\$17.67	3.97%	\$17.00	\$20.00
AUSABLE STATE FOREST	30	12,894.60	\$19.44	\$14.42	74.20%	\$21.56	10.92%	\$8.65	\$36.30
NORTHERN LOWER PENINSULA	50	23,301.30	\$21.84	\$15.86	72.60%	\$22.21	1.67%	\$8.65	\$40.00
STATEWIDE	50				72.60%		1.67%	\$8.65	\$40.00

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PULPWOOD (Cords, see general note 3)

STATEWIDE

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MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	3	1,420.50	\$22.70	\$13.04	57.43%	\$24.09	6.12%	\$11.00	\$25.00
CRYSTAL FALLS FOREST MGT UNI	14	3,626.50	\$42.44	\$30.84	72.67%	\$39.61	-6.68%	\$16.25	\$72.34
GWINN FOREST MGT UNIT	3	389.00	\$26.21	\$23.28	88.80%	\$23.36	-10.90%	\$22.41	\$25.00
ESCANABA FOREST MGT UNIT	2	154.00	\$35.10	\$33.82	96.37%	\$44.14	25.76%	\$40.10	\$45.00
ESCANABA RIVER STATE FOREST		543.00	\$28.73	\$26.27	91.42%	\$29.25	1.80%	\$22.41	\$45.00
S STE MARIE FMU (NAUBINWAY)	6	2,532.00	\$35.90	\$29.45	82.03%	\$34.29	-4.49%	\$30.00	\$35.35
LAKE SUPERIOR STATE FOREST	6	2,532.00	\$35.90	\$29.45	82.03%	\$34.29	-4.49%	\$30.00	\$35.35
UPPER PENINSULA	28				74.90%		-4.14%	\$11.00	\$72.34
PIGEON RIVER FOREST MGT UNIT	1	77.00	\$17.92	\$13.10	73.10%	\$43.00	139.96%	\$43.00	\$43.00
MACKINAW STATE FOREST		77.00	\$17.92	\$13.10	73.10%	\$43.00	139.96%	\$43.00	\$43.00
NORTHERN LOWER PENINSULA	1	77.00	\$17.92	\$13.10	73.10%	\$43.00	139.96%	\$43.00	\$43.00
STATEWIDE	29				74.89%		-3.46%	\$11.00	\$72.34
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	1,067.70	\$10.27	\$5.64	54.90%	\$13.12	27.78%	\$11.00	\$14.00
CRYSTAL FALLS FOREST MGT UNI	7	3,352.00	\$30.56	\$18.61	60.92%	\$25.65	-16.06%	\$10.50	\$70.95
GWINN FOREST MGT UNIT	8	1,957.70	\$29.69	\$24.58	82.79%	\$37.17	25.20%	\$23.00	\$73.82
ESCANABA FOREST MGT UNIT	4	968.00	\$23.53	\$21.88	92.99%	\$40.02	70.05%	\$25.00	\$45.00
ESCANABA RIVER STATE FOREST	<u></u>	2,925.70	\$27.65	\$23.69	85.66%	\$38.11	37.82%	\$23.00	\$73.82
SHINGLETON FOREST MGT UNIT	2	439.00	\$26.61	\$22.18	83.35%	\$22.49	-15.47%	\$22.00	\$22.90
NEWBERRY FOREST MGT UNIT	2	520.00	\$18.32	\$13.12	71.60%	\$16.09	-12.18%	\$15.23	\$18.40
S STE MARIE FMU (NAUBINWAY)	2	553.00	\$26.61	\$20.83	78.28%	\$31.68	19.05%	\$24.60	\$33.00
LAKE SUPERIOR STATE FOREST	6	1,512.00	\$23.76	\$18.57	78.16%	\$23.65	-0.46%	\$15.23	\$33.00
UPPER PENINSULA	27				72.02%		7.40%	\$10.50	\$73.82
PIGEON RIVER FOREST MGT UNIT	1	60.00	\$8.45	\$8.70	102.96%	\$8.70	2.96%	\$8.70	\$8.70
ATLANTA FOREST MGT UNIT	1	681.00	\$12.63	\$7.00	55.42%	\$7.00	-44.58%	\$7.00	\$7.00
MACKINAW STATE FOREST		741.00	\$12.29	\$7.14	58.07%	\$7.14	-41.93%	\$7.00	\$8.70
NORTHERN LOWER PENINSULA	2	741.00	\$12.29	\$7.14	58.07%	\$7.14	-41.93%	\$7.00	\$8.70

71.49%

5.52%

\$7.00

\$73.82

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Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
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BARAGA FOREST MGT UNIT	6	2,301.50	\$26.77	\$18.48	69.01%	\$33.27	24.27%	\$14.01	\$50.00
CRYSTAL FALLS FOREST MGT UNI	22	14,491.40	\$36.33	\$29.40	80.93%	\$33.91	-6.65%	\$9.65	\$54.00
GWINN FOREST MGT UNIT	12	5,381.80	\$37.76	\$32.71	86.63%	\$35.00	-7.30%	\$22.10	\$40.35
ESCANABA FOREST MGT UNIT	14	8,534.00	\$32.54	\$27.57	84.74%	\$36.18	11.19%	\$30.00	\$52.00
ESCANABA RIVER STATE FOREST		13,915.80	\$34.56	\$29.56	85.54%	\$35.73	3.38%	\$22.10	\$52.00
SHINGLETON FOREST MGT UNIT	1	399.00	\$31.25	\$25.00	80.00%	\$25.00	-20.00%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST		399.00	\$31.25	\$25.00	80.00%	\$25.00	-20.00%	\$25.00	\$25.00
UPPER PENINSULA	55				82.29%		-0.58%	\$9.65	\$54.00
GAYLORD FOREST MGT UNIT	2	348.00	\$24.23	\$22.12	91.31%	\$47.83	97.43%	\$24.00	\$80.81
ATLANTA FOREST MGT UNIT	1	680.00	\$21.70	\$16.30	75.12%	\$16.30	-24.88%	\$16.30	\$16.30
MACKINAW STATE FOREST		1,028.00	\$22.56	\$18.27	81.00%	\$26.97	19.59%	\$16.30	\$80.81
TRAVERSE CITY FOREST MGT UNI	2	225.00	\$27.65	\$17.73	64.12%	\$18.66	-32.52%	\$16.70	\$20.50
CADILLAC FOREST MGT UNIT	1	48.10	\$25.09	\$24.10	96.05%	\$25.00	-0.36%	\$25.00	\$25.00
PERE MARQUETTE STATE FORES	3	273.10	\$27.20	\$18.85	69.31%	\$19.78	-27.30%	\$16.70	\$25.00
ROSCOMMON FOREST MGT UNIT	3	700.40	\$17.05	\$14.87	87.22%	\$14.87	-12.78%	\$12.00	\$20.20
GRAYLING FOREST MGT UNIT	16	5,287.00	\$20.05	\$15.98	79.68%	\$25.77	28.55%	\$15.50	\$43.00
AUSABLE STATE FOREST	19	5,987.40	\$19.70	\$15.85	80.45%	\$24.50	24.36%	\$12.00	\$43.00
NORTHERN LOWER PENINSULA	25	7,288.50	\$20.38	\$16.30	79.98%	\$24.67	21.03%	\$12.00	\$80.81
STATEWIDE	80				82.01%		2.03%	\$9.65	\$80.81

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RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	238.00	\$32.00	\$23.35	72.97%	\$25.00	-21.88%	\$25.00	\$25.00
ESCANABA FOREST MGT UNIT	3	545.00	\$30.00	\$27.80	92.67%	\$39.58	31.94%	\$26.70	\$45.00
ESCANABA RIVER STATE FOREST	4	783.00	\$30.61	\$26.45	86.41%	\$35.15	14.84%	\$25.00	\$45.00
UPPER PENINSULA	4				86.41%		14.84%	\$25.00	\$45.00
GAYLORD FOREST MGT UNIT	1	86.00	\$20.73	\$18.25	88.04%	\$22.00	6.13%	\$22.00	\$22.00
PIGEON RIVER FOREST MGT UNIT	1	86.00	\$17.28	\$12.60	72.92%	\$18.00	4.17%	\$18.00	\$18.00
ATLANTA FOREST MGT UNIT	2	395.70	\$20.67	\$14.75	71.36%	\$23.96	15.92%	\$13.40	\$34.51
MACKINAW STATE FOREST		567.70	\$20.17	\$14.96	74.16%	\$22.76	12.87%	\$13.40	\$34.51
TRAVERSE CITY FOREST MGT UNI	10	3,058.60	\$19.88	\$14.56	73.23%	\$23.79	19.67%	\$11.30	\$45.25
CADILLAC FOREST MGT UNIT	9	1,874.20	\$17.10	\$14.18	82.92%	\$21.79	27.46%	\$14.05	\$51.20
PERE MARQUETTE STATE FORES	19	4,932.80	\$18.82	\$14.41	76.58%	\$23.03	22.36%	\$11.30	\$51.20
ROSCOMMON FOREST MGT UNIT	2	421.60	\$14.59	\$11.70	80.19%	\$11.70	-19.81%	\$10.10	\$12.90
GRAYLING FOREST MGT UNIT	5	1,190.00	\$11.44	\$8.47	73.98%	\$9.69	-15.37%	\$7.05	\$34.92
GLADWIN FOREST MGT UNIT	3	1,795.40	\$12.30	\$10.52	85.50%	\$10.52	-14.50%	\$8.50	\$11.00
AUSABLE STATE FOREST	10	3,407.00	\$12.28	\$9.95	80.97%	\$10.37	-15.56%	\$7.05	\$34.92
NORTHERN LOWER PENINSULA	33	8,907.50	\$16.41	\$12.74	77.65%	\$18.17	10.76%	\$7.05	\$51.20
STATEWIDE	37				78.88%		11.33%	\$7.05	\$51.20

RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	466.00	\$21.48	\$13.55	63.08%	\$14.10	-34.36%	\$14.10	\$14.10
PERE MARQUETTE STATE FORES	1	466.00	\$21.48	\$13.55	63.08%	\$14.10	-34.36%	\$14.10	\$14.10
GRAYLING FOREST MGT UNIT	3	2,969.00	\$12.60	\$10.23	81.19%	\$14.63	16.13%	\$9.20	\$16.40
GLADWIN FOREST MGT UNIT	1	307.00	\$14.47	\$12.00	82.93%	\$12.00	-17.07%	\$12.00	\$12.00
AUSABLE STATE FOREST	4	3,276.00	\$12.78	\$10.40	81.37%	\$14.39	12.61%	\$9.20	\$16.40
NORTHERN LOWER PENINSULA	5	3,742.00	\$13.86	\$10.79	77.84%	\$14.35	3.54%	\$9.20	\$16.40
STATEWIDE	5				77.84%		3.54%	\$9.20	\$16.40

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RED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	303.00	\$56.85	\$48.30	84.96%	\$48.30	-15.04%	\$48.30	\$48.30
GWINN FOREST MGT UNIT	1	464.40	\$70.63	\$70.65	100.03%	\$70.65	0.03%	\$70.65	\$70.65
ESCANABA FOREST MGT UNIT	6	985.00	\$35.82	\$33.80	94.36%	\$51.59	44.03%	\$34.00	\$70.00
ESCANABA RIVER STATE FOREST	7	1,449.40	\$46.97	\$45.61	97.09%	\$57.70	22.83%	\$34.00	\$70.65
SHINGLETON FOREST MGT UNIT	4	3,868.00	\$69.82	\$53.67	76.88%	\$57.86	-17.13%	\$49.23	\$71.01
NEWBERRY FOREST MGT UNIT	3	545.00	\$71.12	\$38.28	53.83%	\$91.35	28.44%	\$60.00	\$126.92
S STE MARIE FMU (NAUBINWAY)	2	737.00	\$75.50	\$70.60	93.50%	\$72.13	-4.46%	\$70.00	\$72.70
LAKE SUPERIOR STATE FOREST	9	5,150.00	\$70.77	\$54.47	76.96%	\$63.44	-10.35%	\$49.23	\$126.92
UPPER PENINSULA	17				80.32%		-5.51%	\$34.00	\$126.92
GAYLORD FOREST MGT UNIT	7	4,579.00	\$56.93	\$47.49	83.42%	\$52.25	-8.22%	\$45.15	\$86.21
PIGEON RIVER FOREST MGT UNIT	5	907.00	\$56.44	\$41.34	73.24%	\$51.01	-9.62%	\$33.35	\$95.10
ATLANTA FOREST MGT UNIT	10	2,592.80	\$45.47	\$34.27	75.36%	\$47.61	4.72%	\$21.00	\$100.00
MACKINAW STATE FOREST		8,078.80	\$53.20	\$42.55	79.99%	\$50.62	-4.84%	\$21.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	21	12,466.80	\$71.59	\$59.03	82.46%	\$69.72	-2.61%	\$48.10	\$91.32
CADILLAC FOREST MGT UNIT	19	9,333.80	\$70.32	\$58.96	83.85%	\$70.43	0.16%	\$56.05	\$120.00
PERE MARQUETTE STATE FORES	40	21,800.60	\$71.04	\$59.00	83.05%	\$70.02	-1.44%	\$48.10	\$120.00
ROSCOMMON FOREST MGT UNIT	1	167.00	\$52.34	\$39.75	75.95%	\$39.75	-24.05%	\$39.75	\$39.75
GRAYLING FOREST MGT UNIT	19	8,330.00	\$43.81	\$34.12	77.87%	\$51.95	18.57%	\$26.50	\$78.37
GLADWIN FOREST MGT UNIT	4	2,595.00	\$49.93	\$47.88	95.88%	\$53.65	7.45%	\$45.00	\$58.10
AUSABLE STATE FOREST	24	11,092.00	\$45.37	\$37.42	82.48%	\$52.16	14.97%	\$26.50	\$78.37
NORTHERN LOWER PENINSULA	86	40,971.40	\$60.57	\$49.92	82.40%	\$61.36	1.30%	\$21.00	\$120.00
STATEWIDE	103				82.08%		0.26%	\$21.00	\$126.92
SCOTCH PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	1	169.00	\$57.10	\$38.25	66.99%	\$38.25	-33.01%	\$38.25	\$38.25
LAKE SUPERIOR STATE FOREST	· <del>-</del> 1	169.00	\$57.10	\$38.25	66.99%	\$38.25	-33.01%	\$38.25	\$38.25
UPPER PENINSULA	1				66.99%		-33.01%	\$38.25	\$38.25
STATEWIDE	1				66.99%		-33.01%	\$38.25	\$38.25

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SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	546.00	\$35.00	\$30.32	86.63%	\$38.17	9.05%	\$35.10	\$40.00
ESCANABA FOREST MGT UNIT	3	614.50	\$36.04	\$32.07	89.00%	\$36.57	1.48%	\$23.00	\$41.50
ESCANABA RIVER STATE FOREST	3	614.50	\$36.04	\$32.07	89.00%	\$36.57	1.48%	\$23.00	\$41.50
NEWBERRY FOREST MGT UNIT	1	288.00	\$36.43	\$22.60	62.04%	\$25.00	31.38%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	1	288.00	\$36.43	\$22.60	62.04%	\$25.00	-31.38%	\$25.00	\$25.00
UPPER PENINSULA	6				82.66%		-2.38%	\$23.00	\$41.50
PIGEON RIVER FOREST MGT UNIT	3	2,399.00	\$11.57	\$7.07	61.14%	\$9.30	-19.58%	\$6.35	\$10.00
MACKINAW STATE FOREST	3	2,399.00	\$11.57	\$7.07	61.14%	\$9.30	-19.58%	\$6.35	\$10.00
TRAVERSE CITY FOREST MGT UNI	2	1,432.00	\$9.26	\$6.46	69.80%	\$14.45	56.04%	\$7.50	\$15.25
PERE MARQUETTE STATE FORES		1,432.00	\$9.26	\$6.46	69.80%	\$14.45	56.04%	\$7.50	\$15.25
GRAYLING FOREST MGT UNIT	1	396.00	\$17.68	\$13.45	76.07%	\$13.45	-23.93%	\$13.45	\$13.45
AUSABLE STATE FOREST		396.00	\$17.68	\$13.45	76.07%	\$13.45	-23.93%	\$13.45	\$13.45
NORTHERN LOWER PENINSULA	6	4,227.00	\$11.36	\$7.46	65.71%	\$11.44	0.67%	\$6.35	\$15.25
STATEWIDE	12				74.50%		-0.91%	\$6.35	\$41.50
TAMARACK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	(1)	26.00	\$24.57	\$24.55	99.92%	\$27.10	10.30%	\$27.10	\$27.10
UPPER PENINSULA	1	20.00	Ψ24.51	Ψ24.33	99.92%	\$27.10	10.30%	\$27.10	\$27.10
STATEWIDE	1				99.92%		10.30%	\$27.10	\$27.10
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1		· — — <u>-</u> - — –	<u>\$23.00</u>	83.36%	\$23.00	16.64%	\$23.00	\$23.00
ESCANABA RIVER STATE FOREST	1	26.40	\$27.59	\$23.00	83.36%	\$23.00	-16.64%	\$23.00	\$23.00
UPPER PENINSULA	1				83.36%		-16.64%	\$23.00	\$23.00
STATEWIDE	1				83.36%		-16.64%	\$23.00	\$23.00
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	2	394.00	\$12.99	\$9.45	72.78%	\$12.57	-3.20%	\$9.75	\$15.00
PERE MARQUETTE STATE FORES		394.00	\$12.99	\$9.45	72.78%	\$12.57	-3.20%	\$9.75	\$15.00
NORTHERN LOWER PENINSULA	2	394.00	\$12.99	\$9.45	72.78%	\$12.57	-3.20%	\$9.75	\$15.00
STATEWIDE	2				72.78%		-3.20%	\$9.75	\$15.00

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PULPWOOD (Cords, see general note 3)

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STATEWIDE

WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	3	329.00	\$29.49	\$24.21	82.10%	\$31.95	8.34%	\$26.00	\$42.00
ESCANABA RIVER STATE FOREST	3	329.00	\$29.49	\$24.21	82.10%	\$31.95	8.34%	\$26.00	\$42.00
SHINGLETON FOREST MGT UNIT	2	907.00	\$33.23	\$26.60	80.05%	\$26.61	-19.91%	\$26.60	\$27.00
LAKE SUPERIOR STATE FOREST		907.00	\$33.23	\$26.60	80.05%	\$26.61	-19.91%	\$26.60	\$27.00
UPPER PENINSULA	5				80.55%		-13.03%	\$26.00	\$42.00
TRAVERSE CITY FOREST MGT UNI	3	909.50	\$14.68	\$12.76	86.91%	\$15.96	8.77%	\$10.20	\$30.98
CADILLAC FOREST MGT UNIT	3	582.40	\$18.01	\$14.20	78.83%	\$16.11	-10.55%	\$15.00	\$17.00
PERE MARQUETTE STATE FORES	6	1,491.90	\$15.98	\$13.32	83.36%	\$16.02	0.27%	\$10.20	\$30.98
NORTHERN LOWER PENINSULA	6	1,491.90	\$15.98	\$13.32	83.36%	\$16.02	0.27%	\$10.20	\$30.98
STATEWIDE	11				81.60%		-8.05%	\$10.20	\$42.00
WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	( ' /	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	187.90	. , ,			(6) \$15.00			(9) \$15.00
BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNI	1		, ,	(4)	(5)		(7)	(8)	
	1	187.90	\$26.40 \$33.80	(4) \$12.40	<b>(5)</b> 46.97%	\$15.00	(7) -43.18%	(8) \$15.00	\$15.00
CRYSTAL FALLS FOREST MGT UNI	1	187.90 485.60	\$26.40 \$33.80 \$41.00	\$12.40 \$25.93	(5) 46.97% 76.71%	\$15.00 \$37.27	(7) -43.18% 10.26%	(8) \$15.00 \$31.00	\$15.00 \$45.00
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT	1 3 1	187.90 485.60 119.00	\$26.40 \$33.80 \$41.00	\$12.40 \$25.93 \$32.00	(5) 46.97% 76.71% 78.05%	\$15.00 \$37.27 \$32.00	(7) -43.18% 10.26% -21.95%	(8) \$15.00 \$31.00 \$32.00	\$15.00 \$45.00 \$32.00
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT	1 3 1 3	187.90 485.60 119.00 512.00	\$26.40 \$33.80 \$41.00 \$29.98 \$32.06	\$12.40 \$25.93 \$32.00 \$26.66	(5) 46.97% 76.71% 78.05% 88.92%	\$15.00 \$37.27 \$32.00 \$28.81	-43.18% 10.26% -21.95% -3.90%	(8) \$15.00 \$31.00 \$32.00 \$26.60	\$15.00 \$45.00 \$32.00 \$31.00
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST	1 3 1 3	187.90 485.60 119.00 512.00 631.00	\$26.40 \$33.80 \$41.00 \$29.98 \$32.06	\$12.40 \$25.93 \$32.00 \$26.66 \$27.67	(5) 46.97% 76.71% 78.05% 88.92% 86.30%	\$15.00 \$37.27 \$32.00 \$28.81 \$29.41	-43.18% 10.26% -21.95% -3.90% -8.26%	\$15.00 \$31.00 \$32.00 \$26.60 \$26.60	\$15.00 \$45.00 \$32.00 \$31.00 \$32.00
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT	1 3 1 3 4 1	187.90 485.60 119.00 512.00 631.00 81.00	\$26.40 \$33.80 \$41.00 \$29.98 \$32.06 \$40.39 \$42.90	\$12.40 \$25.93 \$32.00 \$26.66 \$27.67 \$32.70	(5) 46.97% 76.71% 78.05% 88.92% 86.30% 80.96%	\$15.00 \$37.27 \$32.00 \$28.81 \$29.41 \$36.00	(7) -43.18% 10.26% -21.95% -3.90% -8.26% -10.87%	\$15.00 \$31.00 \$32.00 \$26.60 \$26.60 \$36.00	\$15.00 \$45.00 \$32.00 \$31.00 \$32.00 \$36.00
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT	1 3 1 3 4 1 6	187.90 485.60 119.00 512.00 631.00 81.00 1,660.00	\$26.40 \$33.80 \$41.00 \$29.98 \$32.06 \$40.39 \$42.90	\$12.40 \$25.93 \$32.00 \$26.66 \$27.67 \$32.70 \$35.95	(5) 46.97% 76.71% 78.05% 88.92% 86.30% 80.96% 83.81%	\$15.00 \$37.27 \$32.00 \$28.81 \$29.41 \$36.00 \$40.97	-43.18% -43.18% -21.95% -3.90% -8.26% -10.87% -4.51%	\$15.00 \$31.00 \$32.00 \$26.60 \$26.60 \$36.00 \$31.16	\$15.00 \$45.00 \$32.00 \$31.00 \$32.00 \$36.00 \$45.90

84.07%

-3.88%

\$15.00

\$45.90

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PULPWOOD EXCLUSION (Cords, see general note 3)

PULPWOOD EXCLUSION		e general not	3)	
B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	220.00	\$91.04	\$91.04
UPPER PENINSULA	1		\$91.04	\$91.04
STATEWIDE	1		\$91.04	\$91.04
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	2	359.00	\$183.90	\$229.89
ESCANABA RIVER STATE FOREST		359.00	\$183.90	\$229.89
UPPER PENINSULA	2		\$183.90	\$229.89
STATEWIDE	2		\$183.90	\$229.89
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	SOLD			
HARDWOOD				
HARDWOOD	(1)	(2)		
ESCANABA FOREST MGT UNIT	(1)	(2) 693.00	\$87.00	\$108.01
			. — — — —	\$108.01 \$108.01
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA	2	693.00	. — — — —	· — · — — —
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST	$\frac{2}{2}$		\$87.00 \$87.00	\$108.01
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA TRAVERSE CITY FOREST MGT UNI PERE MARQUETTE STATE FORES	$\frac{2}{2}$		\$87.00 \$87.00 \$108.00 \$108.00	\$108.01 \$108.01 \$108.00 \$108.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA TRAVERSE CITY FOREST MGT UNI PERE MARQUETTE STATE FORES NORTHERN LOWER PENINSULA	2 2 2 1	693.00 693.00  520.00	\$87.00 \$87.00 \$108.00 \$108.00	\$108.01 \$108.01 \$108.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA TRAVERSE CITY FOREST MGT UNI PERE MARQUETTE STATE FORES	2 2 2 1 1 1 1	693.00 693.00 520.00 520.00	\$87.00 \$87.00 \$108.00 \$108.00 \$108.00 \$87.00	\$108.01 \$108.01 \$108.00 \$108.00 \$108.00 \$108.01
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA TRAVERSE CITY FOREST MGT UNI PERE MARQUETTE STATE FORES NORTHERN LOWER PENINSULA	2 2 2 1 1 1 3 # OF SALES	693.00 693.00 520.00 520.00	\$87.00 \$87.00 \$108.00 \$108.00 \$108.00	\$108.01 \$108.01 \$108.00 \$108.00 \$108.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA TRAVERSE CITY FOREST MGT UNI PERE MARQUETTE STATE FORES NORTHERN LOWER PENINSULA STATEWIDE	2 2 2 1 1 1 1 3 # OF SALES SOLD	693.00 693.00 520.00 520.00 520.00	\$87.00 \$87.00 \$108.00 \$108.00 \$108.00 \$87.00	\$108.01 \$108.01 \$108.00 \$108.00 \$108.00 \$108.01
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA TRAVERSE CITY FOREST MGT UNI PERE MARQUETTE STATE FORES NORTHERN LOWER PENINSULA STATEWIDE PAPER BIRCH	2 2 2 1 1 1 3 # OF SALES	693.00 693.00 520.00 520.00 520.00 TOTAL VOLUME	\$87.00 \$87.00 \$108.00 \$108.00 \$108.00 \$87.00 MIN PRICE	\$108.01 \$108.00 \$108.00 \$108.00 \$108.00 \$108.01 MAX PRICE
ESCANABA FOREST MGT UNIT  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  TRAVERSE CITY FOREST MGT UNI  PERE MARQUETTE STATE FORES  NORTHERN LOWER PENINSULA  STATEWIDE  PAPER  BIRCH  CRYSTAL FALLS FOREST MGT UNI	2 2 2 1 1 1 3 # OF SALES SOLD (1)	693.00 693.00 520.00 520.00 520.00	\$87.00 \$87.00 \$108.00 \$108.00 \$108.00 \$87.00 MIN PRICE	\$108.01 \$108.01 \$108.00 \$108.00 \$108.00 \$108.01
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA TRAVERSE CITY FOREST MGT UNI PERE MARQUETTE STATE FORES NORTHERN LOWER PENINSULA STATEWIDE PAPER BIRCH	2 2 2 1 1 1 3 # OF SALES SOLD (1)	693.00 693.00 520.00 520.00 520.00 TOTAL VOLUME	\$87.00 \$87.00 \$108.00 \$108.00 \$108.00 \$87.00 MIN PRICE	\$108.01 \$108.00 \$108.00 \$108.00 \$108.00 \$108.01 MAX PRICE

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PULPWOOD EXCLUSION (Cords, see general note 3)

RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	200.00	\$83.20	\$83.20
ESCANABA RIVER STATE FOREST	<u> </u>	200.00	\$83.20	\$83.20
UPPER PENINSULA	1		\$83.20	\$83.20
PIGEON RIVER FOREST MGT UNIT	1	38.00	\$86.20	\$86.20
MACKINAW STATE FOREST		38.00	\$86.20	\$86.20
NORTHERN LOWER PENINSULA	1	38.00	\$86.20	\$86.20
STATEWIDE	2		\$83.20	\$86.20
RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	149.00	\$135.82	\$135.82
MACKINAW STATE FOREST	<u> </u>	149.00	\$135.82	\$135.82
NORTHERN LOWER PENINSULA	1	149.00	\$135.82	\$135.82
STATEWIDE	1		\$135.82	\$135.82
WHITE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
SPRUCE		(5)		
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	210.00	\$70.85	\$70.85
ESCANABA RIVER STATE FOREST	1	210.00	\$70.85	\$70.85
UPPER PENINSULA	1		\$70.85	\$70.85
STATEWIDE	1		\$70.85	\$70.85

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