

Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

AVERAGE STUMPAGE PRICE REPORT FOR 04/01/2006 TO 03/30/2007

PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR - FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

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SAWLOGS (MBF, see ge		5)							
B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	2	58.00	\$153.09	\$117.97	77.05%	\$117.97	-22.95%	\$110.00	\$132.00
PIGEON RIVER FOREST MGT UNIT	3	110.00	\$119.79	\$100.04	83.51%	\$127.94	6.80%	\$90.00	\$150.50
ATLANTA FOREST MGT UNIT	6	754.00	\$131.51	\$118.30	89.95%	\$145.89	10.93%	\$85.00	\$210.00
MACKINAW STATE FOREST	<u></u>	922.00	\$131.47	\$116.10	88.30%	\$141.99	8.00%	\$85.00	\$210.00
TRAVERSE CITY FOREST MGT UNI	6	441.90	\$107.18	\$88.10	82.20%	\$90.82	-15.27%	\$80.00	\$110.00
CADILLAC FOREST MGT UNIT	6	581.80	\$115.10	\$90.28	78.44%	\$130.74	13.59%	\$89.00	\$265.00
PERE MARQUETTE STATE FORES	<u></u>	1,023.70	\$111.68	\$89.34	80.00%	\$113.51	1.63%	\$80.00	\$265.00
ROSCOMMON FOREST MGT UNIT	1	104.90	\$57.32	\$43.00	75.02%	\$43.00	-24.98%	\$43.00	\$43.00
GRAYLING FOREST MGT UNIT	6	728.70	\$65.14	\$62.80	96.40%	\$91.17	39.95%	\$40.00	\$140.00
AUSABLE STATE FOREST	7	833.60	\$64.16	\$60.30	93.99%	\$85.11	32.65%	\$40.00	\$140.00
NORTHERN LOWER PENINSULA	30	2,779.30	\$103.99	\$89.51	86.07%	\$114.44	10.04%	\$40.00	\$265.00
STATEWIDE	30				86.07%		10.04%	\$40.00	\$265.00
BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	11.70	\$179.28	\$120.00	66.93%	\$200.00	11.56%	\$200.00	\$200.00
ESCANABA FOREST MGT UNIT	1	38.00	\$200.00	\$186.00	93.00%	\$186.00	-7.00%	\$186.00	\$186.00
ESCANABA RIVER STATE FOREST	$\frac{1}{1}$	$ \frac{38.00}{38.00}$	\$200.00	\$186.00	93.00%		-7.00%	\$186.00	\$186.00
UPPER PENINSULA	2				87.36%		-2.99%	\$186.00	\$200.00
GAYLORD FOREST MGT UNIT	4	210.00	\$94.57	\$66.82	70.66%	\$71.32	-24.59%	\$60.00	\$90.00
PIGEON RIVER FOREST MGT UNIT	6	1,197.00	\$99.49	\$74.17	74.55%	\$96.04	-3.48%	\$85.00	\$176.76
MACKINAW STATE FOREST	$\frac{1}{10}$	<u></u>	\$98.76	\$73.08	73.99%	\$92.35	-6.49%	\$60.00	\$176.76
TRAVERSE CITY FOREST MGT UNI	2	96.80	\$107.30	\$91.83	85.58%	\$116.53	8.60%	\$100.00	\$140.00
PERE MARQUETTE STATE FORES		96.80	\$107.30	\$91.83	85.58%	\$116.53	8.60%	\$100.00	\$140.00
GRAYLING FOREST MGT UNIT	3	209.20	\$115.29	\$103.25	89.55%	\$115.08	-0.18%	\$69.00	\$120.00
AUSABLE STATE FOREST		209.20	\$115.29	\$103.25	89.55%	\$115.08	-0.18%	\$69.00	\$120.00
NORTHERN LOWER PENINSULA	15	1,713.00	\$101.26	\$77.82	76.85%	\$96.49	-4.71%	\$60.00	\$176.76
STATEWIDE	17				77.41%		-4.62%	\$60.00	\$200.00
BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	3	104.80	\$308.73	\$297.85	96.48%	\$448.51	45.27%	\$228.00	\$700.00
PERE MARQUETTE STATE FORES		104.80	\$308.73	\$297.85	96.48%	\$448.51	45.27%	\$228.00	\$700.00
NORTHERN LOWER PENINSULA	3	104.80	\$308.73	\$297.85	96.48%	\$448.51	45.27%	\$228.00	\$700.00
STATEWIDE	3				96.48%		45.27%	\$228.00	\$700.00

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SAWLOGS (MBF, see general note 3)

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STATEWIDE

JACK PINE	# OF SALES SOLD (1)	· '	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	1	21.30	\$91.46	\$50.00	54.67%	\$50.00	-45.33%	\$50.00	\$50.00
MACKINAW STATE FOREST	1	21.30	\$91.46	\$50.00	54.67%	\$50.00	-45.33%	\$50.00	\$50.00
TRAVERSE CITY FOREST MGT UNI	1	10.00	\$91.00	\$59.00	64.84%	\$60.00	-34.07%	\$60.00	\$60.00
CADILLAC FOREST MGT UNIT	6	736.10	\$122.75	\$117.93	96.08%	\$118.08	-3.81%	\$94.60	\$160.00
PERE MARQUETTE STATE FORES	7	746.10	\$122.32	\$117.14	95.77%	\$117.30	-4.11%	\$60.00	\$160.00
ROSCOMMON FOREST MGT UNIT	1	163.20	\$108.10	\$79.00	73.08%	\$136.00	25.81%	\$136.00	\$136.00
GRAYLING FOREST MGT UNIT	8	294.80	\$95.20	\$60.12	63.16%	\$63.37	-33.43%	\$50.00	\$105.00
AUSABLE STATE FOREST	9	458.00	\$99.80	\$66.85	66.99%	\$89.25	-10.56%	\$50.00	\$136.00
NORTHERN LOWER PENINSULA	17	1,225.40	\$113.37	\$97.18	85.72%	\$105.65	-6.81%	\$50.00	\$160.00
STATEWIDE	17				85.72%		-6.81%	\$50.00	\$160.00
MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
GAYLORD FOREST MGT UNIT	(1)					(6) \$113.00		PRICE	(9) \$118.00
GAYLORD FOREST MGT UNIT ATLANTA FOREST MGT UNIT			(3)	(4)	(5)	. , ,	(7)	PRICE (8)	
	2	56.00	(3) \$146.05	(4) \$110.50	(5) 75.66%	\$113.00	(7) -22.63%	PRICE (8) \$110.00	\$118.00
ATLANTA FOREST MGT UNIT	2	56.00 455.80	\$146.05 \$143.83	(4) \$110.50 \$134.87	(5) 75.66% 93.77%	\$113.00 \$148.49	(7) -22.63% 3.23%	PRICE (8) \$110.00 \$81.00	\$118.00 \$210.00
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST	$\frac{2}{6}$	56.00 455.80 511.80	\$146.05 \$143.83 \$144.08	(4) \$110.50 \$134.87 \$132.20	75.66% 93.77% 91.76%	\$113.00 \$148.49 \$144.60	(7) -22.63% - 3.23% - 0.37%	PRICE (8) \$110.00 \$81.00 \$81.00	\$118.00 \$210.00 \$210.00
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI		56.00 455.80 511.80 165.80	\$146.05 \$143.83 \$144.08 \$92.28	\$110.50 \$134.87 \$132.20 \$72.12	(5) 75.66% 93.77% 91.76% 78.15%	\$113.00 \$148.49 \$144.60 \$92.10	(7) -22.63% 3.23% 0.37% -0.20%	\$110.00 \$81.00 \$81.00 \$67.00	\$118.00 \$210.00 \$210.00 \$125.00
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT	2 6 8 4 2	56.00 455.80 511.80 165.80 81.00 246.80	\$146.05 \$143.83 \$144.08 \$92.28 \$94.48	(4) \$110.50 \$134.87 \$132.20 \$72.12 \$79.98	(5) 75.66% 93.77% 91.76% 78.15% 84.65%	\$113.00 \$148.49 \$144.60 \$92.10 \$116.72	(7) -22.63% 3.23% 0.37% -0.20% 23.53%	\$110.00 \$81.00 \$81.00 \$67.00 \$79.70	\$118.00 \$210.00 \$210.00 \$125.00 \$120.00
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES	2 	56.00 455.80 511.80 165.80 81.00 246.80	\$146.05 \$143.83 \$144.08 \$92.28 \$94.48 \$93.01	\$110.50 \$134.87 \$132.20 \$72.12 \$79.98 \$74.70	(5) 75.66% 93.77% 91.76% 78.15% 84.65% 80.31%	\$113.00 \$148.49 \$144.60 \$92.10 \$116.72 \$100.18	(7) -22.63% 3.23% 0.37% -0.20% 23.53% 7.71%	\$110.00 \$81.00 \$81.00 \$67.00 \$67.00	\$118.00 \$210.00 \$210.00 \$125.00 \$120.00
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GRAYLING FOREST MGT UNIT	2 	56.00 455.80 511.80 165.80 81.00 246.80 264.40	\$146.05 \$143.83 \$144.08 \$92.28 \$94.48 \$93.01 \$75.72	\$110.50 \$134.87 \$132.20 \$72.12 \$79.98 \$74.70 \$72.85	(5) 75.66% 93.77% 91.76% 78.15% 84.65% 80.31% 96.21%	\$113.00 \$148.49 \$144.60 \$92.10 \$116.72 \$100.18 \$72.85	(7) -22.63% 3.23% -0.37% -0.20% -23.53% -7.71% -3.79%	\$110.00 \$81.00 \$81.00 \$67.00 \$79.70 \$67.00 \$71.00	\$118.00 \$210.00 \$210.00 \$125.00 \$125.00 \$125.00 \$74.00

86.68%

-4.91%

\$45.00

\$210.00

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SAWLOGS (MBF, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	5		<u>\$155.14</u>	\$145.90 - — — — — — —	94.05%	\$155.02	0.08%	\$145.00	\$200.00
ESCANABA RIVER STATE FOREST	5	161.20	\$155.14	\$145.90	94.05%	\$155.02	-0.08%	\$145.00	\$200.00
S STE MARIE FMU (NAUBINWAY)	1	18.70	\$250.00	\$210.00	84.00%	\$223.00	10.80%	\$223.00	\$223.00
LAKE SUPERIOR STATE FOREST	1	18.70	\$250.00	\$210.00	84.00%	\$223.00	-10.80%	\$223.00	\$223.00
UPPER PENINSULA	6				92.47%		-1.77%	\$145.00	\$223.00
GAYLORD FOREST MGT UNIT	1	16.00	\$151.54	\$97.00	64.01%	\$120.00	-20.81%	\$120.00	\$120.00
ATLANTA FOREST MGT UNIT	1	45.30	\$142.48	\$95.00	66.68%	\$250.00	75.46%	\$250.00	\$250.00
MACKINAW STATE FOREST		61.30	\$144.84	\$95.52	65.95%	\$216.07	49.17%	\$120.00	\$250.00
TRAVERSE CITY FOREST MGT UNI	3	81.70	\$186.24	\$148.08	79.51%	\$160.12	-14.03%	\$145.00	\$200.00
CADILLAC FOREST MGT UNIT	2	32.70	\$348.10	\$219.64	63.10%	\$219.64	-36.90%	\$205.00	\$247.00
PERE MARQUETTE STATE FORES	5	114.40	\$232.50	\$168.53	72.49%	\$177.13	-23.82%	\$145.00	\$247.00
NORTHERN LOWER PENINSULA	7	175.70	\$201.92	\$143.06	70.85%	\$190.72	-5.55%	\$120.00	\$250.00
STATEWIDE	13				80.70%		-3.83%	\$120.00	\$250.00
STATEWIDE MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME	AT TIME OF APPRAISAL (3)	ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
MIXED OAK ATLANTA FOREST MGT UNIT	# OF SALES SOLD	TOTAL VOLUME (2) 47.10	AT TIME OF APPRAISAL (3) \$162.34	ADVERTISED PRICE (4) \$118.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 72.69%	AVERAGE SOLD PRICE (6) \$200.00	% CHANGE FROM COL. 3 TO COL. 6 (7) 23.20%	MINIMUM SOLD PRICE (8) \$200.00	MAXIMUM SOLD PRICE (9) \$200.00
MIXED OAK ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST	# OF SALES SOLD (1) 1	(2) - 47.10 - 47.10	AT TIME OF APPRAISAL (3) \$162.34 \$162.34	ADVERTISED PRICE (4) \$118.00 \$118.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 72.69%	AVERAGE SOLD PRICE (6) \$200.00	% CHANGE FROM COL. 3 TO COL. 6 (7) 23.20%	MINIMUM SOLD PRICE (8) \$200.00	MAXIMUM SOLD PRICE (9) \$200.00
MIXED OAK ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI	# OF SALES SOLD (1) 1 1 4	(2) 	AT TIME OF APPRAISAL (3) \$162.34 \$162.34	ADVERTISED PRICE (4) \$118.00 \$118.00 \$139.74	RATIO OF COLUMN 4 TO COLUMN 3 (5) 72.69% 57.33%	AVERAGE SOLD PRICE (6) \$200.00 \$200.00	% CHANGE FROM COL. 3 TO COL. 6 (7) 23.20% -19.09%	MINIMUM SOLD PRICE (8) \$200.00 \$101.01	MAXIMUM SOLD PRICE (9) \$200.00 \$200.00 \$446.00
MIXED OAK ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT	# OF SALES SOLD (1) 1 1 4 9	(2) 47.10 47.10 149.10 842.40	AT TIME OF APPRAISAL (3) \$162.34 \$162.34 \$243.77 \$214.83	ADVERTISED PRICE (4) \$118.00 \$139.74 \$157.04	RATIO OF COLUMN 4 TO COLUMN 3 (5) 72.69% 57.33% 73.10%	AVERAGE SOLD PRICE (6) \$200.00 \$200.00 \$197.24 \$163.96	% CHANGE FROM COL. 3 TO COL. 6 (7) 23.20% -19.09% -23.68%	MINIMUM SOLD PRICE (8) \$200.00 \$200.00 \$101.01 \$117.00	MAXIMUM SOLD PRICE (9) \$200.00 \$200.00 \$446.00 \$332.00
MIXED OAK ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES	# OF SALES SOLD (1) 1 1 4 9 13	(2) 47.10 47.10 149.10 842.40 991.50	AT TIME OF APPRAISAL (3) \$162.34 \$162.34 \$243.77 \$214.83 \$219.18	ADVERTISED PRICE (4) \$118.00 \$118.00 \$139.74 \$157.04 \$154.44	RATIO OF COLUMN 4 TO COLUMN 3 (5) 72.69% 57.33% 73.10%	AVERAGE SOLD PRICE (6) \$200.00 \$200.00 \$197.24 \$163.96 \$168.97	% CHANGE FROM COL. 3 TO COL. 6 (7) 23.20% -19.09% -23.68% -22.91%	MINIMUM SOLD PRICE (8) \$200.00 \$101.01 \$117.00 \$101.01	MAXIMUM SOLD PRICE (9) \$200.00 \$200.00 \$446.00 \$332.00
MIXED OAK ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT	# OF SALES SOLD (1)	(2)	AT TIME OF APPRAISAL (3) \$162.34 \$162.34 \$243.77 \$214.83 \$219.18 \$249.00	ADVERTISED PRICE (4) \$118.00 \$139.74 \$157.04 \$154.44 \$155.97	RATIO OF COLUMN 4 TO COLUMN 3 (5) 72.69% 57.33% 73.10% 70.46%	AVERAGE SOLD PRICE (6) \$200.00 \$200.00 \$197.24 \$163.96 \$168.97 \$256.82	% CHANGE FROM COL. 3 TO COL. 6 (7) 23.20% -19.09% -23.68% -22.91% 3.14%	MINIMUM SOLD PRICE (8) \$200.00 \$101.01 \$117.00 \$101.01 \$130.00	MAXIMUM SOLD PRICE (9) \$200.00 \$200.00 \$446.00 \$332.00 \$446.00 \$500.00
MIXED OAK ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT GRAYLING FOREST MGT UNIT	# OF SALES SOLD (1)	(2) 47.10 47.10 149.10 842.40 991.50 510.10 512.40	AT TIME OF APPRAISAL (3) \$162.34 \$162.34 \$243.77 \$214.83 \$219.18 \$249.00 \$174.83	ADVERTISED PRICE (4) \$118.00 \$139.74 \$157.04 \$154.44 \$155.97 \$143.31	RATIO OF COLUMN 4 TO COLUMN 3 (5) 72.69% 57.33% 73.10% 70.46% 62.64% 81.97%	AVERAGE SOLD PRICE (6) \$200.00 \$200.00 \$197.24 \$163.96 \$168.97 \$256.82 \$242.85	% CHANGE FROM COL. 3 TO COL. 6 (7) 23.20% -19.09% -23.68% -22.91% 3.14% 38.91%	MINIMUM SOLD PRICE (8) \$200.00 \$101.01 \$117.00 \$101.01 \$130.00 \$120.00	MAXIMUM SOLD PRICE (9) \$200.00 \$200.00 \$446.00 \$332.00 \$446.00 \$500.00
MIXED OAK ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT GRAYLING FOREST MGT UNIT GLADWIN FOREST MGT UNIT	# OF SALES SOLD (1) 1 1 4 9 13 7 12 2	(2) 47.10 47.10 149.10 842.40 991.50 510.10 512.40 74.50	AT TIME OF APPRAISAL (3) \$162.34 \$162.34 \$243.77 \$214.83 \$219.18 \$249.00 \$174.83 \$159.88	ADVERTISED PRICE (4) \$118.00 \$118.00 \$139.74 \$157.04 \$154.44 \$155.97 \$143.31 \$156.60	RATIO OF COLUMN 4 TO COLUMN 3 (5) 72.69% 57.33% 73.10% 70.46% 62.64% 81.97% 97.95%	AVERAGE SOLD PRICE (6) \$200.00 \$200.00 \$197.24 \$163.96 \$168.97 \$256.82 \$242.85 \$249.96	% CHANGE FROM COL. 3 TO COL. 6 (7) 23.20% -19.09% -23.68% -22.91% 3.14% 38.91% 56.34%	MINIMUM SOLD PRICE (8) \$200.00 \$101.01 \$117.00 \$101.01 \$130.00 \$120.00 \$193.75	MAXIMUM SOLD PRICE (9) \$200.00 \$200.00 \$446.00 \$332.00 \$446.00 \$500.00 \$500.00
MIXED OAK ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT GRAYLING FOREST MGT UNIT GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST	# OF SALES SOLD (1)	(2) 47.10 47.10 149.10 842.40 991.50 510.10 512.40	AT TIME OF APPRAISAL (3) \$162.34 \$162.34 \$243.77 \$214.83 \$249.00 \$174.83 \$159.88 \$208.30	\$118.00 \$118.00 \$139.74 \$157.04 \$154.44 \$155.97 \$143.31 \$156.60 \$150.10	RATIO OF COLUMN 4 TO COLUMN 3 (5) 72.69% 57.33% 73.10% 62.64% 81.97% 97.95% 72.06%	AVERAGE SOLD PRICE (6) \$200.00 \$200.00 \$197.24 \$163.96 \$168.97 \$256.82 \$242.85	% CHANGE FROM COL. 3 TO COL. 6 (7) 23.20% -19.09% -23.68% -22.91% 3.14% 38.91%	MINIMUM SOLD PRICE (8) \$200.00 \$200.00 \$101.01 \$117.00 \$130.00 \$120.00 \$193.75	MAXIMUM SOLD PRICE (9) \$200.00 \$200.00 \$446.00 \$332.00 \$446.00 \$500.00
MIXED OAK ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT GRAYLING FOREST MGT UNIT GLADWIN FOREST MGT UNIT	# OF SALES SOLD (1) 1 1 4 9 13 7 12 2	(2) 47.10 47.10 149.10 842.40 991.50 510.10 512.40 74.50	AT TIME OF APPRAISAL (3) \$162.34 \$162.34 \$243.77 \$214.83 \$219.18 \$249.00 \$174.83 \$159.88	ADVERTISED PRICE (4) \$118.00 \$118.00 \$139.74 \$157.04 \$154.44 \$155.97 \$143.31 \$156.60	RATIO OF COLUMN 4 TO COLUMN 3 (5) 72.69% 57.33% 73.10% 70.46% 62.64% 81.97% 97.95%	AVERAGE SOLD PRICE (6) \$200.00 \$200.00 \$197.24 \$163.96 \$168.97 \$256.82 \$242.85 \$249.96	% CHANGE FROM COL. 3 TO COL. 6 (7) 23.20% -19.09% -23.68% -22.91% 3.14% 38.91% 56.34%	MINIMUM SOLD PRICE (8) \$200.00 \$101.01 \$117.00 \$101.01 \$130.00 \$120.00 \$193.75	MAXIMUM SOLD PRICE (9) \$200.00 \$200.00 \$446.00 \$332.00 \$446.00 \$500.00 \$500.00

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-9.45%

\$50.00

\$150.00

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SAWLOGS (MBF, see general note 3)

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STATEWIDE

DADED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
PAPER	SOLD	TOTAL VOLUME	AT TIME OF	ADVERTISED	COLUMN 4 TO	SOLD PRICE	FROM COL. 3	SOLD	SOLD PRICE
BIRCH	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	1	13.20	\$369.00	\$251.00	68.02%	\$252.00	-31.71%	\$252.00	\$252.00
S STE MARIE FMU (NAUBINWAY)	1	63.50	\$250.00	\$195.00	78.00%	\$250.00	0.00%	\$250.00	\$250.00
LAKE SUPERIOR STATE FOREST	1	63.50	\$250.00	\$195.00	78.00%	\$250.00	0.00%	\$250.00	\$250.00
UPPER PENINSULA	2				75.66%		-7.44%	\$250.00	\$252.00
GRAYLING FOREST MGT UNIT	1	19.10	\$143.52	\$116.00	80.83%	\$116.00	-19.17%	\$116.00	\$116.00
AUSABLE STATE FOREST		19.10	\$143.52	\$116.00	80.83%	\$116.00	-19.17%	\$116.00	\$116.00
NORTHERN LOWER PENINSULA	1	19.10	\$143.52	\$116.00	80.83%	\$116.00	-19.17%	\$116.00	\$116.00
STATEWIDE	3				76.26%		-8.81%	\$116.00	\$252.00
Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Q. ASPEN		TOTAL VOLUME (2)							
Q. ASPEN GAYLORD FOREST MGT UNIT	SOLD		AT TIME OF APPRAISAL (3)	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	SOLD	(2)	AT TIME OF APPRAISAL (3) \$66.97	ADVERTISED PRICE (4)	COLUMN 4 TO COLUMN 3 (5)	SOLD PRICE (6)	FROM COL. 3 TO COL. 6 (7)	SOLD PRICE (8)	SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	SOLD	(2)	AT TIME OF APPRAISAL (3) \$66.97	ADVERTISED PRICE (4) \$64.00	COLUMN 4 TO COLUMN 3 (5) 95.57%	(6) \$85.00	FROM COL. 3 TO COL. 6 (7) 26.92%	SOLD PRICE (8) \$85.00	(9) \$85.00
GAYLORD FOREST MGT UNIT ATLANTA FOREST MGT UNIT	(1) 1	(2) 30.00 7.00	AT TIME OF APPRAISAL (3) \$66.97 \$74.36	ADVERTISED PRICE (4) \$64.00 \$42.00	COLUMN 4 TO COLUMN 3 (5) 95.57% 56.48%	(6) \$85.00 \$150.00	FROM COL. 3 TO COL. 6 (7) 26.92% 101.72%	SOLD PRICE (8) \$85.00 \$150.00	(9) \$85.00 \$150.00
GAYLORD FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST	(1) 1	(2) 30.00 7.00 37.00	AT TIME OF APPRAISAL (3) \$66.97 \$74.36 \$68.37	ADVERTISED PRICE (4) \$64.00 \$42.00 \$59.84	COLUMN 4 TO COLUMN 3 (5) 95.57% 56.48% 87.52%	(6) \$85.00 \$150.00 \$97.30	FROM COL. 3 TO COL. 6 (7) 26.92% 101.72% 42.31%	\$OLD PRICE (8) \$85.00 \$150.00	(9) \$85.00 \$150.00
GAYLORD FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI	(1) 1	(2) 30.00 7.00 37.00 13.00	AT TIME OF APPRAISAL (3) \$66.97 \$74.36 \$68.37 \$100.00	ADVERTISED PRICE (4) \$64.00 \$42.00 \$59.84 \$70.00	COLUMN 4 TO COLUMN 3 (5) 95.57% 56.48% 87.52% 70.00%	\$0LD PRICE (6) \$85.00 \$150.00 \$97.30 \$100.00	FROM COL. 3 TO COL. 6 (7) 26.92% 101.72% 42.31% 0.00%	\$OLD PRICE (8) \$85.00 \$150.00 \$85.00	(9) \$85.00 \$150.00 \$100.00
GAYLORD FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI PERE MARQUETTE STATE FORES	(1) 1	(2) 30.00 7.00 37.00 13.00 13.00	AT TIME OF APPRAISAL (3) \$66.97 \$74.36 \$68.37 \$100.00 \$100.00	ADVERTISED PRICE (4) \$64.00 \$42.00 \$59.84 \$70.00	COLUMN 4 TO COLUMN 3 (5) 95.57% 56.48% 70.00%	\$0LD PRICE (6) \$85.00 \$150.00 \$97.30 \$100.00 \$100.00	FROM COL. 3 TO COL. 6 (7) 26.92% 101.72% 42.31% 0.00%	\$OLD PRICE (8) \$85.00 \$150.00 \$85.00 \$100.00	\$0LD PRICE (9) \$85.00 \$150.00 \$100.00

77.79%

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RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRIC
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	3	124.40	\$261.09	\$171.80	65.80%	\$290.56	11.29%	\$198.00	\$350.00
GWINN FOREST MGT UNIT	2	45.90	\$170.45	\$137.28	80.54%	\$330.99	94.19%	\$117.46	\$565.00
ESCANABA FOREST MGT UNIT	1	9.20	\$150.00	\$98.00	65.33%	\$150.00	0.00%	\$150.00	\$150.00
ESCANABA RIVER STATE FOREST		55.10	\$167.03	\$130.72	78.26%	\$300.77	80.07%	\$117.46	\$565.00
UPPER PENINSULA	6				68.55%		26.47%	\$117.46	\$565.00
GAYLORD FOREST MGT UNIT	1	15.00	\$137.27	\$85.00	61.92%	\$90.00	-34.44%	\$90.00	\$90.00
ATLANTA FOREST MGT UNIT	1	193.00	\$142.48	\$112.00	78.61%	\$121.50	-14.72%	\$121.50	\$121.50
MACKINAW STATE FOREST		208.00	\$142.10	\$110.05	77.45%	\$119.23	-16.10%	\$90.00	\$121.50
TRAVERSE CITY FOREST MGT UNI	10	552.90	\$172.53	\$130.99	75.92%	\$138.61	-19.66%	\$110.00	\$184.00
CADILLAC FOREST MGT UNIT	3	110.50	\$112.22	\$101.11	90.10%	\$176.83	57.57%	\$95.00	\$272.44
PERE MARQUETTE STATE FORES	$\frac{1}{13}$	663.40	\$162.49	\$126.01	77.55%	\$144.97	-10.78%	\$95.00	\$272.44
GRAYLING FOREST MGT UNIT	1	51.40	\$205.11	\$172.00	83.86%	\$172.00	-16.14%	\$172.00	\$172.00
GLADWIN FOREST MGT UNIT	7	503.20	\$234.64	\$174.49	74.36%	\$229.49	-2.20%	\$126.00	\$400.00
AUSABLE STATE FOREST	<u> </u>	554.60	\$231.91	\$174.26	75.14%	\$224.16	-3.34%	\$126.00	\$400.00
NORTHERN LOWER PENINSULA	23	1,426.00	\$186.51	\$142.45	76.37%	\$172.01	-7.77%	\$90.00	\$400.00
STATEWIDE	29				75.31%		-3.13%	\$90.00	\$565.00
RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRIC
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	36.80	\$210.02	\$189.00	89.99%	\$500.00	138.07%	\$500.00	\$500.00
ESCANABA RIVER STATE FOREST	<u> </u>	<u> </u>	\$210.02	\$189.00	89.99%	\$500.00	138.07%	\$500.00	\$500.00
UPPER PENINSULA	1				89.99%		138.07%	\$500.00	\$500.00
GAYLORD FOREST MGT UNIT	2	172.00	\$341.70	\$256.69	75.12%	\$257.56	-24.62%	\$235.00	\$275.00
PIGEON RIVER FOREST MGT UNIT	3	175.00	\$434.50	\$374.16	86.11%	\$414.68	-4.56%	\$324.00	\$440.00
ATLANTA FOREST MGT UNIT	4	652.60	\$365.23	\$317.96	87.06%	\$358.94	-1.72%	\$345.19	\$500.00
MACKINAW STATE FOREST	9	999.60	\$373.31	\$317.26	84.99%	\$351.25	-5.91%	\$235.00	\$500.00
TRAVERSE CITY FOREST MGT UNI	8	577.50	\$493.08	\$320.72	65.04%	\$337.79	-31.50%	\$180.00	\$564.00
CADILLAC FOREST MGT UNIT	11	717.80	\$516.52	\$407.10	78.82%	\$447.28	-13.41%	\$390.00	\$726.00
PERE MARQUETTE STATE FORES	<u> </u>	1,295.30	\$506.07	\$368.59	72.83%	\$398.46	-21.26%	\$180.00	\$726.00
ROSCOMMON FOREST MGT UNIT	5	252.60		\$302.04	71.77%	\$332.42	-21.01%		\$476.00
GRAYLING FOREST MGT UNIT	14	1,362.10	\$406.58	\$335.26	82.46%	\$390.94	-3.85%	\$270.00	\$745.50
GLADWIN FOREST MGT UNIT	5	662.70	\$418.58	\$317.84	75.93%	\$455.72	8.87%	\$259.00	\$750.00
AUSABLE STATE FOREST — — —	<u> </u>	2,277.40	\$411.65	\$326.51	79.32%	\$403.30	-2.03%	\$259.00	\$750.00
						\$390.55	0.100/	\$180.00	\$750.00
NORTHERN LOWER PENINSULA	52	4,572.30	\$430.02	\$336.41	78.23%	\$390.55	-9.18%	\$100.00	Ψ1 30.00

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ONVILOGO (MDI , 300 gc									
RED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	125.50	\$256.00	\$218.00	85.16%	\$218.00	-14.84%	\$218.00	\$218.00
GWINN FOREST MGT UNIT	1	15.40	\$228.89	\$100.00	43.69%	\$108.60	-52.55%	\$108.60	\$108.60
ESCANABA FOREST MGT UNIT	8	1,040.20	\$168.72	\$155.13	91.94%	\$211.88	25.58%	\$138.00	\$449.10
ESCANABA RIVER STATE FOREST	9	1,055.60	\$169.60	\$154.33	90.99%	\$210.37	24.04%	\$108.60	\$449.10
NEWBERRY FOREST MGT UNIT	6	539.00	\$326.33	\$223.03	68.34%	\$264.59	-18.92%	\$172.00	\$306.28
S STE MARIE FMU (NAUBINWAY)	1	457.80	\$253.33	\$241.00	95.13%	\$245.00	-3.29%	\$245.00	\$245.00
LAKE SUPERIOR STATE FOREST	7	996.80	\$292.80	\$231.28	78.99%	\$255.59	-12.71%	\$172.00	\$306.28
UPPER PENINSULA	17				83.66%		0.23%	\$108.60	\$449.10
GAYLORD FOREST MGT UNIT	9	5,361.30	\$182.27	\$138.38	75.92%	\$185.79	1.93%	\$107.00	\$191.10
PIGEON RIVER FOREST MGT UNIT	9	7,420.80	\$173.64	\$119.82	69.00%	\$175.44	1.04%	\$111.00	\$183.20
ATLANTA FOREST MGT UNIT	11	901.10	\$172.32	\$126.96	73.67%	\$156.40	-9.24%	\$115.00	\$475.00
MACKINAW STATE FOREST		13,683.20	\$176.94	\$127.56	72.10%	\$178.25	0.74%	\$107.00	\$475.00
TRAVERSE CITY FOREST MGT UNI	25	3,759.10	\$221.42	\$190.09	85.85%	\$212.18	-4.17%	\$160.00	\$426.50
CADILLAC FOREST MGT UNIT	9	1,674.80	\$194.46	\$163.11	83.88%	\$199.09	2.38%	\$148.00	\$510.00
PERE MARQUETTE STATE FORES	34	5,433.90	\$213.11	\$181.77	85.29%	\$208.15	-2.33%	\$148.00	\$510.00
ROSCOMMON FOREST MGT UNIT	7	561.20	\$233.09	\$171.07	73.39%	\$212.46	-8.85%	\$146.00	\$430.31
GRAYLING FOREST MGT UNIT	17	4,572.50	\$199.17	\$186.07	93.42%	\$206.99	3.93%	\$149.00	\$400.00
GLADWIN FOREST MGT UNIT	5	1,047.70	\$212.41	\$193.36	91.03%	\$247.50	16.52%	\$165.00	\$279.00
AUSABLE STATE FOREST		6,181.40	\$204.49	\$185.94	90.93%	\$214.35	4.82%	\$146.00	\$430.31
NORTHERN LOWER PENINSULA	92	25,298.50	\$191.44	\$153.47	80.17%	\$193.49	1.07%	\$107.00	\$510.00
STATEWIDE	109				80.50%		0.99%	\$107.00	\$510.00

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SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	8	562.80	\$1,347.56	\$918.16	68.13%	\$1,022.24	-24.14%	\$475.00	\$1,155.00
CRYSTAL FALLS FOREST MGT UNI	1	8.70	\$711.87	\$477.00	67.01%	\$1,200.00	68.57%	\$1,200.00	\$1,200.00
GWINN FOREST MGT UNIT	6	47.90	\$958.59	\$758.85	79.16%	\$1,108.59	15.65%	\$450.00	\$2,550.00
ESCANABA FOREST MGT UNIT	4	71.10	\$465.56	\$412.38	88.58%	\$721.76	55.03%	\$409.00	\$2,462.00
ESCANABA RIVER STATE FOREST	<u> </u>	119.00	\$664.01	\$551.84	83.11%	\$877.47	32.15%	\$409.00	\$2,550.00
SHINGLETON FOREST MGT UNIT	1	117.00	\$1,130.40	\$1,017.00	89.97%	\$1,020.00	-9.77%	\$1,020.00	\$1,020.00
NEWBERRY FOREST MGT UNIT	3	83.40	\$1,143.03	\$875.48	76.59%	\$944.19	-17.40%	\$772.00	\$1,000.00
S STE MARIE FMU (NAUBINWAY)	8	113.10	\$1,192.20	\$1,022.24	85.74%	\$1,159.98	-2.70%	\$879.00	\$2,500.00
LAKE SUPERIOR STATE FOREST		313.50	\$1,156.06	\$981.24	84.88%	\$1,050.33	-9.14%	\$772.00	\$2,500.00
UPPER PENINSULA	31				74.14%		-15.47%	\$409.00	\$2,550.00
GAYLORD FOREST MGT UNIT	9	357.50	\$855.37	\$632.75	73.97%	\$752.51	-12.03%	\$500.00	\$849.32
PIGEON RIVER FOREST MGT UNIT	7	375.00	\$763.52	\$594.88	77.91%	\$650.19	-14.84%	\$466.00	\$1,547.56
MACKINAW STATE FOREST	16	732.50	\$808.35	\$613.36	75.88%	\$700.13	-13.39%	\$466.00	\$1,547.56
TRAVERSE CITY FOREST MGT UNI	15	1,070.30	\$670.17	\$524.03	78.19%	\$658.06	-1.81%	\$400.00	\$807.00
CADILLAC FOREST MGT UNIT	4	48.00	\$970.28	\$780.86	80.48%	\$1,010.14	4.11%	\$638.00	\$1,498.10
PERE MARQUETTE STATE FORES	<u></u>	1,118.30	\$683.06	\$535.06	78.33%	\$673.17	-1.45%	\$400.00	\$1,498.10
GRAYLING FOREST MGT UNIT	3	48.00	\$224.94	\$200.24	89.02%	\$307.19	36.57%	\$187.00	\$350.00
GLADWIN FOREST MGT UNIT	1	17.30	\$350.00	\$298.00	85.14%	\$298.00	-14.86%	\$298.00	\$298.00
AUSABLE STATE FOREST	4	65.30	\$258.07	\$226.14	87.63%	\$304.75	18.09%	\$187.00	\$350.00
NORTHERN LOWER PENINSULA	39	1,916.10	\$716.47	\$554.47	77.39%	\$670.92	-6.36%	\$187.00	\$1,547.56
STATEWIDE	70				75.87%		-10.62%	\$187.00	\$2,550.00

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SAWLOGS (MBF, see ge		3)							
WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	2	24.60	\$156.18	\$143.07	91.60%	\$143.34	-8.22%	\$117.00	\$153.00
ESCANABA RIVER STATE FOREST		<u>24.60</u>	\$156.18	\$143.07	91.60%	\$143.34	-8.22%	\$117.00	\$153.00
UPPER PENINSULA	2				91.60%		-8.22%	\$117.00	\$153.00
GAYLORD FOREST MGT UNIT	3	317.50	\$103.38	\$77.81	75.27%	\$82.65	-20.06%	\$75.00	\$90.00
PIGEON RIVER FOREST MGT UNIT	1	176.00	\$98.38	\$73.00	74.20%	\$90.00	-8.52%	\$90.00	\$90.00
MACKINAW STATE FOREST	4	493.50	\$101.60	\$76.10	74.90%	\$85.27	-16.07%	\$75.00	\$90.00
TRAVERSE CITY FOREST MGT UNI	1	70.00	\$100.00	\$95.00	95.00%	\$178.00	78.00%	\$178.00	\$178.00
PERE MARQUETTE STATE FORES		70.00	\$100.00	\$95.00	95.00%	\$178.00	78.00%	\$178.00	\$178.00
GRAYLING FOREST MGT UNIT	1	79.00	\$94.10	\$86.00	91.39%	\$86.00	-8.61%	\$86.00	\$86.00
AUSABLE STATE FOREST		79.00	\$94.10	\$86.00	91.39%	\$86.00	-8.61%	\$86.00	\$86.00
NORTHERN LOWER PENINSULA	6	642.50	\$100.50	\$79.37	78.98%	\$95.46	-5.02%	\$75.00	\$178.00
STATEWIDE	8				79.69%		-5.20%	\$75.00	\$178.00
WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
TRAVERSE CITY FOREST MGT UNI	1	16.80	\$110.00	\$110.00	100.00%	\$110.00	0.00%	\$110.00	\$110.00
CADILLAC FOREST MGT UNIT	1	33.60	\$109.00	\$78.00	71.56%	\$175.00	60.55%	\$175.00	\$175.00
PERE MARQUETTE STATE FORES		50.40	\$109.33	\$88.67	81.10%	\$153.33	40.24%	\$110.00	\$175.00
GLADWIN FOREST MGT UNIT	1	147.70	\$108.31	\$61.00	56.32%	\$61.00	-43.68%	\$61.00	\$61.00
AUSABLE STATE FOREST		147.70	\$108.31	\$61.00	56.32%	\$61.00	-43.68%	\$61.00	\$61.00
NORTHERN LOWER PENINSULA	3	198.10	\$108.57	\$68.04	62.67%	\$84.49	-22.18%	\$61.00	\$175.00
STATEWIDE	3				62.67%		-22.18%	\$61.00	\$175.00
WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
FORMARA FORFOT MOT LINET	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	$rac{7}{7}$	455.60	\$147.14	\$123.71 	84.07%	<u>\$156.59</u>	$\frac{6.42\%}{100\%}$	\$117.00	\$362.00
ESCANABA RIVER STATE FOREST	•	455.60	\$147.14	\$123.71	84.07%	\$156.59	6.42%	\$117.00	\$362.00
SHINGLETON FOREST MGT UNIT		<u> 45.00</u>	\$169.87	<u> </u>	91.25%	\$155.00	-8.75%	\$155.00	\$155.00
LAKE SUPERIOR STATE FOREST	1	45.00	\$169.87	\$155.00	91.25%	\$155.00	-8.75%	\$155.00	\$155.00
UPPER PENINSULA	8		#400.00	 07.00	84.81%	 \$00.40	4.87%	\$117.00	\$362.00
TRAVERSE CITY FOREST MGT UNI	1	$ \frac{61.40}{24.40}$	· — — · — · — ·	\$97.00	80.83%	\$99.10	-17.42%	\$99.10	\$99.10
PERE MARQUETTE STATE FORES	1	61.40	,	\$97.00	80.83%	\$99.10	-17.42%	\$99.10	\$99.10
NORTHERN LOWER PENINSULA	1	61.40	·	\$97.00	80.83%	\$99.10	-17.42%	\$99.10	\$99.10
STATEWIDE	9				84.45%		2.87%	\$99.10	\$362.00

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YELLOW BIRCH	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3		MAXIMUM SOLD PRICE
BIROTT	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	1	21.00	\$660.15	\$343.00	51.96%	\$380.00	-42.44%	` '	\$380.00
UPPER PENINSULA	1				51.96%		-42.44%	\$380.00	\$380.00
STATEWIDE	1				51.96%		-42.44%	\$380.00	\$380.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

SAMFORS EXCEDSION (ivibr, see g	eneral note 3)	
B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	51.00	\$325.00	\$325.00
PERE MARQUETTE STATE FORES		51.00	\$325.00	\$325.00
NORTHERN LOWER PENINSULA	1	51.00	\$325.00	\$325.00
STATEWIDE	1		\$325.00	\$325.00
BLACK	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
CHERRY	SOLD			
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	20.40	\$1,103.00	\$1,103.00
PERE MARQUETTE STATE FORES	1	20.40	\$1,103.00	\$1,103.00
NORTHERN LOWER PENINSULA	1	20.40	\$1,103.00	\$1,103.00
STATEWIDE	1		\$1,103.00	\$1,103.00
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASPEN	SOLD			
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	36.70	\$400.00	\$400.00
MACKINAW STATE FOREST	· — — — <u> </u>		\$400.00	\$400.00
TRAVERSE CITY FOREST MGT UNI	1	35.00	\$510.00	\$510.00
PERE MARQUETTE STATE FORES	· <u>-</u>	35.00	\$510.00	\$510.00
NORTHERN LOWER PENINSULA	2	71.70	\$400.00	\$510.00
STATEWIDE	2		\$400.00	\$510.00
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK	SOLD			
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	51.90	\$880.56	\$880.56
PERE MARQUETTE STATE FORES		51.90	\$880.56	\$880.56
ROSCOMMON FOREST MGT UNIT	2	45.10	\$810.00	\$1,143.54
GRAYLING FOREST MGT UNIT	2	205.80	\$660.00	\$747.00
AUSABLE STATE FOREST	4	250.90	\$660.00	\$1,143.54
NORTHERN LOWER PENINSULA	5	302.80	\$660.00	\$1,143.54
STATEWIDE	5		\$660.00	\$1,143.54

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SAWLOGS EXCLUSION (MBF, see general note 3)

SAVILOGS LACEUSION	ivibi , see g			
RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
WIN (I LL	(1)	(2)		
GWINN FOREST MGT UNIT	1	12.10	\$1,122.17	\$1,122.17
ESCANABA RIVER STATE FOREST	· — — — <u> </u>		\$1,122.17	\$1,122.17
UPPER PENINSULA	1		\$1,122.17	\$1,122.17
TRAVERSE CITY FOREST MGT UNI	1	28.00	\$975.00	\$975.00
PERE MARQUETTE STATE FORES	1	28.00	\$975.00	\$975.00
NORTHERN LOWER PENINSULA	1	28.00	\$975.00	\$975.00
STATEWIDE	2		\$975.00	\$1,122.17
RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	50.50	\$1,232.57	\$1,232.57
AUSABLE STATE FOREST	1	50.50	\$1,232.57	\$1,232.57
NORTHERN LOWER PENINSULA	1	50.50	\$1,232.57	\$1,232.57
STATEWIDE	1		\$1,232.57	\$1,232.57
RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	16.50	\$782.00	\$782.00
ESCANABA RIVER STATE FOREST	1	16.50	\$782.00	\$782.00
UPPER PENINSULA	1		\$782.00	\$782.00
GRAYLING FOREST MGT UNIT	1	12.00	\$1,780.00	\$1,780.00
AUSABLE STATE FOREST	1	12.00	\$1,780.00	\$1,780.00
NORTHERN LOWER PENINSULA	1	12.00	\$1,780.00	\$1,780.00
STATEWIDE	2		\$782.00	\$1,780.00
SUGAR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
MAPLE				
	(1)	(2)		
GWINN FOREST MGT UNIT	1	7.60	\$5,400.00	\$5,400.00
ESCANABA RIVER STATE FOREST	1	7.60	\$5,400.00	\$5,400.00
S STE MARIE FMU (NAUBINWAY)	1	20.80	\$2,800.00	\$2,800.00
LAKE SUPERIOR STATE FOREST	1	20.80	\$2,800.00	\$2,800.00
UPPER PENINSULA	2		\$2,800.00	\$5,400.00
STATEWIDE	2		\$2,800.00	\$5,400.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

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WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	95.10	\$860.24	\$860.24
PERE MARQUETTE STATE FORES	1	95.10	\$860.24	\$860.24
NORTHERN LOWER PENINSULA	1	95.10	\$860.24	\$860.24
STATEWIDE	1		\$860.24	\$860.24
WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
I IIVE	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	1	30.90	\$560.00	\$560.00
GLADWIN FOREST MGT UNIT	1	32.20	\$610.00	\$610.00
AUSABLE STATE FOREST		63.10	\$560.00	\$610.00
NORTHERN LOWER PENINSULA	2	63.10	\$560.00	\$610.00
STATEWIDE	2		\$560.00	\$610.00

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\$9.25

\$79.18

16.88%

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PULPWOOD (Cords, see general note 3)

STATEWIDE

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B.T. ASPEN # OF SALES TOTAL VOLUME AVG. PRICE AVERAGE RATIO OF AVERAGE	OLIANOE		
SOLD AT TIME OF ADVERTISED COLUMN 4 TO SOLD PRIC APPRAISAL PRICE COLUMN 3	FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
(1) (2) (3) (4) (5) (6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT 3 1,241.00 \$33.09 \$26.78 80.93% \$30. 0	03 -9.26%	\$23.25	\$34.15
PIGEON RIVER FOREST MGT UNIT 2 539.00 \$28.56 \$21.59 75.58% \$33.	71 18.02%	\$21.15	\$37.00
ATLANTA FOREST MGT UNIT 8 3,913.00 \$30.96 \$23.82 76.92% \$26. 6	69 -13.81%	\$11.00	\$30.00
MACKINAW STATE FOREST 13 5,693.00 \$31.20 \$24.25 77.73% \$28. 4	08 -10.00%	\$11.00	\$37.00
TRAVERSE CITY FOREST MGT UNI 6 1,561.80 \$27.10 \$22.44 82.80% \$25.	59 -5.59%	\$21.00	\$32.00
CADILLAC FOREST MGT UNIT 12 4,934.20 \$26.98 \$22.48 83.34% \$22. 6	86 -15.28%	\$19.10	\$30.61
PERE MARQUETTE STATE FORES 18 6,496.00 \$27.01 \$22.47 83.21% \$23.40	51 -12.94%	\$19.10	\$32.00
ROSCOMMON FOREST MGT UNIT 4 933.00 \$21.95 \$18.64 84.93% \$19. 6	04 -13.25%	\$15.75	\$23.00
GRAYLING FOREST MGT UNIT 12 4,601.00 \$20.25 \$18.54 91.52% \$28. 25	22 39.34%	\$13.65	\$59.50
AUSABLE STATE FOREST 16 5,534.00 \$20.54 \$18.56 90.33% \$26. 6	67 29.86%	\$13.65	\$59.50
	07 4 400	#44.00	\$59.50
NORTHERN LOWER PENINSULA 47 17,723.00 \$26.34 \$21.82 82.86% \$25.	97 -1.40%	\$11.00	ψυθ.υυ
NORTHERN LOWER PENINSULA 47 17,723.00 \$26.34 \$21.82 82.86% \$25.9 STATEWIDE 47 82.86% 82.86%		,	\$59.50
,	1.40% % CHANGE	,	·
STATEWIDE 47	-1.40% % CHANGE E FROM COL. 3	\$11.00 MINIMUM SOLD	\$59.50 MAXIMUM
STATEWIDE 47 BALSAM FIR # OF SALES SOLD # OF SALES SO	% CHANGE FROM COL. 3 TO COL. 6	\$11.00 MINIMUM SOLD PRICE (8)	\$59.50 MAXIMUM SOLD PRICE
STATEWIDE 47 BALSAM FIR # OF SALES SOLD (1) # OF SALES SOLD (2) # OF SALES SOLD (3) # OF SALES SOLD (4) # OF SALES SOLD (5) # OF SALES SOLD (6) # OF SALES SOLD (7) # OF SALES SOLD (82.86% AVERAGE ADVERTISED PRICE COLUMN 4 TO COLUMN 3 (5) (6)	1.40% CHANGE FROM COL. 3 TO COL. 6 (7) -23.31%	\$11.00 MINIMUM SOLD PRICE (8) \$20.00	\$59.50 MAXIMUM SOLD PRICE (9)
STATEWIDE 47	1.40% CHANGE FROM COL. 3 TO COL. 6 (7) COL. 6 (7) COL. 6 (7) COL. 6 (7)	\$11.00 MINIMUM SOLD PRICE (8) \$20.00	\$59.50 MAXIMUM SOLD PRICE (9) \$20.00
STATEWIDE 47	-1.40% % CHANGE FROM COL. 3 TO COL. 6 (7) 00 -23.31% 47 68.79% 18.18%	\$11.00 MINIMUM SOLD PRICE (8) \$20.00 \$26.05 \$20.00	\$59.50 MAXIMUM SOLD PRICE (9) \$20.00 \$79.18
STATEWIDE 47	-1.40% CHANGE FROM COL. 3 TO COL. 6 (7) COL. 6 (7)	\$11.00 MINIMUM SOLD PRICE (8) \$20.00 \$26.05 \$20.00	\$59.50 MAXIMUM SOLD PRICE (9) \$20.00 \$79.18 \$42.00
BALSAM FIR # OF SALES SOLD (1) TOTAL VOLUME (2) AVG. PRICE AT TIME OF APPRAISAL (3) AVERAGE ADVERTISED PRICE (4) RATIO OF COLUMN 4 TO COLUMN 3 (5) AVERAGE ADVERTISED (5) RATIO OF COLUMN 4 TO COLUMN 3 (5) AVERAGE ADVERTISED (5) SOLD PRICE (6) GWINN FOREST MGT UNIT 7 854.90 \$31.08 \$24.89 80.08% \$52.6 ESCANABA FOREST MGT UNIT 7 969.30 \$25.03 \$22.33 89.24% \$29.8 ESCANABA RIVER STATE FOREST 14 1,824.20 \$27.86 \$23.53 84.45% \$40.8	1.40% CHANGE FROM COL. 3 TO COL. 6 (7) COL. 6	\$11.00 MINIMUM SOLD PRICE (8) \$20.00 \$26.05 \$20.00 \$19.65	\$59.50 MAXIMUM SOLD PRICE (9) \$20.00 \$79.18 \$42.00 \$79.18
STATEWIDE 47	-1.40% % CHANGE FROM COL. 3 TO COL. 6 (7) 00 -23.31% 47 68.79% 58 18.18% 30 44.64% 56 -22.30% 67 -14.61%	\$11.00 MINIMUM SOLD PRICE (8) \$20.00 \$26.05 \$20.00 \$20.00 \$19.65 \$29.00	\$59.50 MAXIMUM SOLD PRICE (9) \$20.00 \$79.18 \$42.00 \$79.18 \$33.00
BALSAM FIR # OF SALES SOLD TOTAL VOLUME AT TIME OF APPRAISAL (3) AVERAGE AT TIME OF APPRAISAL (3) AVERAGE ADVERTISED PRICE (COLUMN 4 TO COLUMN 3) AVERAGE SOLD PRICE (5) GWINN FOREST MGT UNIT 1 496.80 \$26.08 \$18.25 69.98% \$20.0 GWINN FOREST MGT UNIT 7 854.90 \$31.08 \$24.89 80.08% \$52.0 ESCANABA FOREST MGT UNIT 7 969.30 \$25.03 \$22.33 89.24% \$29.0 ESCANABA RIVER STATE FOREST 14 1,824.20 \$27.86 \$23.53 84.45% \$40.0 NEWBERRY FOREST MGT UNIT 3 390.00 \$32.90 \$23.22 70.57% \$25.0 S STE MARIE FMU (NAUBINWAY) 2 339.50 \$35.91 \$27.92 77.73% \$30.0	-1.40% % CHANGE FROM COL. 3 TO COL. 6 (7) 00 -23.31% 47 68.79% 58 18.18% 30 44.64% 56 -22.30% 67 -14.61% 94 -18.55%	\$11.00 MINIMUM SOLD PRICE (8) \$20.00 \$26.05 \$20.00 \$19.65	\$59.50 MAXIMUM SOLD PRICE (9) \$20.00 \$79.18 \$42.00 \$79.18 \$33.00 \$31.00
BALSAM FIR # OF SALES SOLD TOTAL VOLUME APPRAISAL (3) AVG. PRICE AT TIME OF APPRAISAL (3) AVERAGE ADVERTISED PRICE (4) RATIO OF COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE (6) GWINN FOREST MGT UNIT 1 496.80 \$26.08 \$18.25 69.98% \$20.0 GWINN FOREST MGT UNIT 7 854.90 \$31.08 \$24.89 80.08% \$52.0 ESCANABA FOREST MGT UNIT 7 969.30 \$25.03 \$22.33 89.24% \$29.0 ESCANABA RIVER STATE FOREST 14 1,824.20 \$27.86 \$23.53 84.45% \$40.0 NEWBERRY FOREST MGT UNIT 3 390.00 \$32.90 \$23.22 70.57% \$25.0 S STE MARIE FMU (NAUBINWAY) 2 339.50 \$34.30 \$25.40 74.06% \$27.9 LAKE SUPERIOR STATE FOREST 5 729.50 \$34.30 \$25.40 74.06% \$27.9	1.40% CHANGE FROM COL. 3 TO COL. 6 (7) COL. 6	\$11.00 MINIMUM SOLD PRICE (8) \$20.00 \$26.05 \$20.00 \$19.65 \$29.00 \$19.65 \$19.65	\$59.50 MAXIMUM SOLD PRICE (9) \$20.00 \$79.18 \$42.00 \$79.18 \$33.00 \$31.00 \$33.00
BALSAM FIR # OF SALES SOLD TOTAL VOLUME (1) AVG. PRICE AT TIME OF APPRAISAL (3) AVERAGE ADVERTISED PRICE (4) RATIO OF COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE COLUMN 3 (6) CRYSTAL FALLS FOREST MGT UNIT 1 496.80 \$26.08 \$18.25 69.98% \$20.00 GWINN FOREST MGT UNIT 7 854.90 \$31.08 \$24.89 80.08% \$52.00 ESCANABA FOREST MGT UNIT 7 969.30 \$25.03 \$22.33 89.24% \$29.90 ESCANABA RIVER STATE FOREST 14 1,824.20 \$27.86 \$23.53 84.45% \$40.00 NEWBERRY FOREST MGT UNIT 3 390.00 \$32.90 \$23.22 70.57% \$25.00 S STE MARIE FMU (NAUBINWAY) 2 339.50 \$35.91 \$27.92 77.73% \$30.00 LAKE SUPERIOR STATE FOREST 5 729.50 \$34.30 \$25.40 74.06% \$27.50 UPPER PENINSULA 20	1.40% % CHANGE FROM COL. 3 TO COL. 6 (7) 00 -23.31% 47 68.79% 58 18.18% 30 44.64% 56 -22.30% 67 -14.61% 94 -18.55% 16.92% 25 0.65%	\$11.00 MINIMUM SOLD PRICE (8) \$20.00 \$26.05 \$20.00 \$19.65 \$29.00 \$19.65 \$19.65 \$9.25	\$59.50 MAXIMUM SOLD PRICE (9) \$20.00 \$79.18 \$42.00 \$79.18 \$33.00 \$31.00 \$79.18
BALSAM FIR # OF SALES SOLD TOTAL VOLUME AVG. PRICE AT TIME OF APPRAISAL (3) AVERAGE AT TIME OF APPRAISAL (3) AVERAGE AT TIME OF APPRAISAL (3) AVERAGE AT TIME OF APPRAISAL (4) AVERAGE AT TIME OF COLUMN 4 TO COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE (5) GWINN FOREST MGT UNIT 7 854.90 \$31.08 \$24.89 80.08% \$52.4 ESCANABA FOREST MGT UNIT 7 969.30 \$25.03 \$22.33 89.24% \$29.8 ESCANABA RIVER STATE FOREST 14 1,824.20 \$27.86 \$23.53 84.45% \$40.8 NEWBERRY FOREST MGT UNIT 3 390.00 \$32.90 \$23.22 70.57% \$25.8 S STE MARIE FMU (NAUBINWAY) 2 339.50 \$35.91 \$27.92 77.73% \$30.0 LAKE SUPERIOR STATE FOREST 5 729.50 \$34.30 \$25.40 74.06% \$27.9 UPPER PENINSULA 20	% CHANGE FROM COL. 3 TO COL. 6 (7) 00 -23.31% 47 68.79% 58 18.18% 30 44.64% 56 -22.30% 67 -14.61% 94 -18.55% 16.92% 25 0.65%	\$11.00 MINIMUM SOLD PRICE (8) \$20.00 \$26.05 \$20.00 \$20.00 \$19.65 \$29.00 \$19.65 \$19.65 \$9.25	\$59.50 MAXIMUM SOLD PRICE (9) \$20.00 \$79.18 \$42.00 \$79.18 \$33.00 \$31.00 \$79.18 \$9.25
BALSAM FIR # OF SALES SOLD TOTAL VOLUME (1) AVG. PRICE AT TIME OF APPRAISAL (3) AVERAGE ADVERTISED PRICE (4) RATIO OF COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE COLUMN 4 TO COLUMN 3 (5) AVERAGE ADVERTISED PRICE (A) RATIO OF COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE COLUMN 3 (5) AVERAGE ADVERTISED PRICE (A) AVERAGE COLUMN 4 TO COLUMN 3 (5) AVERAGE ADVERTISED PRICE (COLUMN 4 TO COLUMN 3 (5) AVERAGE COLUMN 4 TO COLUMN 3 (6) GWINN FOREST MGT UNIT 7 854.90 \$31.08 \$24.89 80.08% \$52. ESCANABA FOREST MGT UNIT 7 969.30 \$25.03 \$22.33 89.24% \$29. ESCANABA RIVER STATE FOREST 14 1,824.20 \$27.86 \$23.53 84.45% \$40. NEWBERRY FOREST MGT UNIT 3 390.00 \$32.90 \$23.22 70.57% \$25. S STE MARIE FMU (NAUBINWAY) 2 339.50 \$35.91 \$27.92 77.73% \$30. LAKE SUPERIOR STATE FOREST 5 729.50 \$34.30 \$25.40 74.06% \$27.5 UPPER PENINSULA 20 79.41% <td>1.40% % CHANGE FROM COL. 3 TO COL. 6 (7) 00 -23.31% 47 68.79% 58</td> <td>\$11.00 MINIMUM SOLD PRICE (8) \$20.00 \$26.05 \$20.00 \$19.65 \$29.00 \$19.65 \$29.00 \$19.65 \$29.00 \$19.65 \$29.00 \$19.65 \$29.00 \$19.65</td> <td>\$59.50 MAXIMUM SOLD PRICE (9) \$20.00 \$79.18 \$42.00 \$79.18 \$33.00 \$31.00 \$33.00 \$79.18 \$9.25 \$9.25</td>	1.40% % CHANGE FROM COL. 3 TO COL. 6 (7) 00 -23.31% 47 68.79% 58	\$11.00 MINIMUM SOLD PRICE (8) \$20.00 \$26.05 \$20.00 \$19.65 \$29.00 \$19.65 \$29.00 \$19.65 \$29.00 \$19.65 \$29.00 \$19.65 \$29.00 \$19.65	\$59.50 MAXIMUM SOLD PRICE (9) \$20.00 \$79.18 \$42.00 \$79.18 \$33.00 \$31.00 \$33.00 \$79.18 \$9.25 \$9.25

79.26%

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BALSAM POPLAR	# OF SALES SOLD		AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
I OI LAI	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
ESCANABA FOREST MGT UNIT	2	121.30	\$26.00	\$24.50	94.22%	\$24.50	-5.78%	\$22.00	\$25.00
ESCANABA RIVER STATE FOREST		121.30	\$26.00	\$24.50	94.22%	\$24.50	-5.78%	\$22.00	\$25.00
UPPER PENINSULA	2				94.22%		-5.78%	\$22.00	\$25.00
STATEWIDE	2				94.22%		-5.78%	\$22.00	\$25.00
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	138.00	\$24.70	\$18.00	72.87%	\$18.00	-27.13%	\$18.00	\$18.00
ESCANABA RIVER STATE FOREST	1	138.00	\$24.70	\$18.00	72.87%	\$18.00	-27.13%	\$18.00	\$18.00
UPPER PENINSULA	1				72.87%		-27.13%	\$18.00	\$18.00
GAYLORD FOREST MGT UNIT	2	1,036.00	\$12.33	\$6.77	54.94%	\$9.72	-21.15%	\$9.00	\$10.00
PIGEON RIVER FOREST MGT UNIT	2	1,321.00	\$13.01	\$8.89	68.31%	\$9.49	-27.04%	\$8.45	\$10.00
MACKINAW STATE FOREST	4	2,357.00	\$12.71	\$7.96	62.61%	\$9.59	-24.53%	\$8.45	\$10.00
GRAYLING FOREST MGT UNIT	1	487.00	\$13.01	\$8.85	68.02%	\$8.85	-31.98%	\$8.85	\$8.85
AUSABLE STATE FOREST	1	487.00	\$13.01	\$8.85	68.02%	\$8.85	-31.98%	\$8.85	\$8.85
NORTHERN LOWER PENINSULA	5	2,844.00	\$12.76	\$8.11	63.55%	\$9.47	-25.83%	\$8.45	\$10.00
STATEWIDE	6				64.35%		-25.94%	\$8.45	\$18.00
BLACK CHERRY	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
CARLLAC FOREST MOTURE	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT			\$20.00	\$15.80	79.00%		-21.00%	\$15.80	\$15.80
PERE MARQUETTE STATE FORES	1	5.00	\$20.00	\$15.80	79.00%	,	-21.00%	\$15.80	\$15.80
NORTHERN LOWER PENINSULA	1	5.00	\$20.00	\$15.80	79.00%	,	-21.00%	\$15.80	\$15.80
STATEWIDE	1				79.00%		-21.00%	\$15.80	\$15.80

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BLACK SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	1,501.40	\$38.19	\$26.75	70.04%	\$28.11	-26.39%	\$28.11	\$28.11
GWINN FOREST MGT UNIT	4	1,001.00	\$56.45	\$53.81	95.31%	\$57.08	1.11%	\$40.87	\$65.65
ESCANABA FOREST MGT UNIT	4	1,713.00	\$26.04	\$21.32	81.89%	\$29.50	13.29%	\$21.20	\$58.00
ESCANABA RIVER STATE FOREST	8	2,714.00	\$37.26	\$33.30	89.39%	\$39.67	6.48%	\$21.20	\$65.65
SHINGLETON FOREST MGT UNIT	2	1,107.00	\$38.23	\$35.12	91.87%	\$37.99	-0.61%	\$36.05	\$40.00
NEWBERRY FOREST MGT UNIT	4	2,481.00	\$46.48	\$27.74	59.69%	\$31.83	-31.52%	\$27.00	\$32.20
LAKE SUPERIOR STATE FOREST	6	3,588.00	\$43.93	\$30.02	68.32%	\$33.73	-23.22%	\$27.00	\$40.00
UPPER PENINSULA	15				75.38%		-14.29%	\$21.20	\$65.65
STATEWIDE	15				75.38%		-14.29%	\$21.20	\$65.65
HEMLOCK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	135.00	\$7.40	\$6.00	81.08%		62.16%	\$12.00	\$12.00
ESCANABA RIVER STATE FOREST	<u> </u>	135.00	\$7.40	\$6.00	81.08%	\$12.00	62.16%	\$12.00	\$12.00
UPPER PENINSULA	1				81.08%		62.16%	\$12.00	\$12.00
STATEWIDE	1				81.08%		62.16%	\$12.00	\$12.00

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JACK PINE	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	4	1,133.00	\$76.01	\$55.65	73.21%	\$59.17	-22.15%	\$56.40	\$62.81
GWINN FOREST MGT UNIT	11	6,194.90	\$71.96	\$56.23	78.14%	\$59.09	-17.89%	\$21.57	\$129.32
ESCANABA FOREST MGT UNIT	1	253.00	\$35.00	\$35.00	100.00%	\$35.00	0.00%	\$35.00	\$35.00
ESCANABA RIVER STATE FOREST	<u> </u>	6,447.90	\$70.51	\$55.40	78.56%	\$58.14	-17.54%	\$21.57	\$129.32
SHINGLETON FOREST MGT UNIT	4	3,925.00	\$66.66	\$41.60	62.40%	\$46.69	-29.96%	\$45.63	\$57.90
NEWBERRY FOREST MGT UNIT	12	24,139.00	\$66.69	\$47.34	70.99%	\$50.13	-24.83%	\$32.50	\$61.05
S STE MARIE FMU (NAUBINWAY)	1	109.00	\$63.60	\$55.35	87.03%	\$56.00	-11.95%	\$56.00	\$56.00
LAKE SUPERIOR STATE FOREST	<u></u>	28,173.00	\$66.67	\$46.57	69.85%	\$49.67	-25.49%	\$32.50	\$61.05
UPPER PENINSULA	33				71.61%		-23.88%	\$21.57	\$129.32
GAYLORD FOREST MGT UNIT	5	4,067.00	\$34.57	\$28.87	83.51%	\$31.45	-9.03%	\$28.35	\$37.33
PIGEON RIVER FOREST MGT UNIT	4	768.00	\$30.47	\$25.79	84.63%	\$30.00	-1.55%	\$23.00	\$38.29
ATLANTA FOREST MGT UNIT	5	1,541.00	\$43.25	\$19.83	45.84%	\$26.17	-39.49%	\$18.00	\$43.98
MACKINAW STATE FOREST	<u> </u>	6,376.00	\$36.18	\$26.31	72.74%	\$30.00	-17.07%	\$18.00	\$43.98
TRAVERSE CITY FOREST MGT UNI	10	5,727.20	\$29.09	\$17.72	60.93%	\$22.76	-21.75%	\$13.20	\$67.97
CADILLAC FOREST MGT UNIT	15	9,401.50	\$35.69	\$29.41	82.41%	\$30.68	-14.02%	\$19.90	\$42.24
PERE MARQUETTE STATE FORES	25	15,128.70	\$33.19	\$24.98	75.28%	\$27.68	-16.58%	\$13.20	\$67.97
ROSCOMMON FOREST MGT UNIT	6	3,205.90	\$27.05	\$18.64	68.91%	\$27.87	3.03%	\$17.95	\$87.49
GRAYLING FOREST MGT UNIT	28	12,586.00	\$26.72	\$18.60	69.59%	\$22.22	-16.86%	\$11.75	\$70.00
GLADWIN FOREST MGT UNIT	2	2,969.00	\$25.34	\$18.19	71.78%	\$18.35	-27.60%	\$18.00	\$32.50
AUSABLE STATE FOREST	<u></u>	18,760.90	\$26.56	\$18.54	69.80%	\$22.57	-15.02%	\$11.75	\$87.49
NORTHERN LOWER PENINSULA	75	40,265.60	\$30.57	\$22.19	72.59%	\$25.67	-16.04%	\$11.75	\$87.49
STATEWIDE	108				71.94%		-21.24%	\$11.75	\$129.32

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MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	4	3,282.00	\$24.93	\$18.12	72.67%	\$25.32	1.54%	\$20.00	\$40.00
GWINN FOREST MGT UNIT	9	5,348.00	\$34.05	\$25.71	75.52%	\$26.88	-21.04%	\$23.20	\$30.00
ESCANABA RIVER STATE FOREST	9	5,348.00	\$34.05	\$25.71	75.52%	\$26.88	-21.04%	\$23.20	\$30.00
SHINGLETON FOREST MGT UNIT	1	341.00	\$32.01	\$24.35	76.07%	\$26.10	-18.46%	\$26.10	\$26.10
NEWBERRY FOREST MGT UNIT	7	5,451.00	\$32.33	\$27.37	84.67%	\$29.34	-9.25%	\$26.75	\$33.50
S STE MARIE FMU (NAUBINWAY)	9	4,061.30	\$31.89	\$25.95	81.37%	\$28.46	-10.77%	\$21.00	\$33.00
LAKE SUPERIOR STATE FOREST		9,853.30	\$32.14	\$26.68	83.02%	\$28.86	-10.19%	\$21.00	\$33.50
UPPER PENINSULA	30				79.21%		-11.94%	\$20.00	\$40.00
GAYLORD FOREST MGT UNIT	4	1,689.00	\$27.18	\$20.71	76.21%	\$25.03	-7.89%	\$24.54	\$26.00
PIGEON RIVER FOREST MGT UNIT	3	504.00	\$22.82	\$19.39	84.95%	\$20.51	-10.12%	\$20.00	\$22.75
ATLANTA FOREST MGT UNIT	8	3,452.00	\$27.21	\$24.80	91.13%	\$25.96	-4.59%	\$18.20	\$35.00
MACKINAW STATE FOREST	15	5,645.00	\$26.81	\$23.09	86.14%	\$25.20	-6.01%	\$18.20	\$35.00
TRAVERSE CITY FOREST MGT UNI	10	3,287.00	\$26.24	\$18.90	72.03%	\$23.31	-11.17%	\$16.40	\$31.00
CADILLAC FOREST MGT UNIT	7	3,486.40	\$21.66	\$18.28	84.39%	\$20.41	-5.81%	\$15.70	\$32.00
PERE MARQUETTE STATE FORES		6,773.40	\$23.89	\$18.58	77.80%	\$21.82	-8.67%	\$15.70	\$32.00
GRAYLING FOREST MGT UNIT	2	2,265.00	\$20.47	\$20.04	97.91%	\$20.04	-2.09%	\$20.00	\$20.10
GLADWIN FOREST MGT UNIT	6	2,805.00	\$17.84	\$15.20	85.16%	\$15.20	-14.84%	\$11.10	\$25.00
AUSABLE STATE FOREST		5,070.00	\$19.02	\$17.36	91.29%	\$17.36	-8.71%	\$11.10	\$25.00
NORTHERN LOWER PENINSULA	40	17,488.40	\$23.42	\$19.68	84.06%	\$21.62	-7.70%	\$11.10	\$35.00
STATEWIDE	70				81.21%		-10.18%	\$11.10	\$40.00

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OLI WOOD (Oolds, see									
MIXED HARDWOOD	# OF SALES SOLD		AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	10	5,622.20	\$35.30	\$20.04	56.78%	\$24.01	-31.98%	\$11.05	\$35.00
CRYSTAL FALLS FOREST MGT UNI	6	2,782.80	\$26.73	\$18.84	70.47%	\$31.83	19.06%	\$21.80	\$44.70
GWINN FOREST MGT UNIT	18	6,273.90	\$27.94	\$23.42	83.82%	\$24.76	-11.37%	\$20.20	\$33.10
ESCANABA FOREST MGT UNIT	14	5,383.60	\$27.77	\$26.20	94.32%	\$32.45	16.82%	\$24.30	\$41.50
ESCANABA RIVER STATE FOREST	32	11,657.50	\$27.86	\$24.70	88.66%	\$28.31	1.61%	\$20.20	\$41.50
SHINGLETON FOREST MGT UNIT	1	2,678.00	\$29.35	\$24.95	85.01%	\$25.55	-12.95%	\$25.55	\$25.55
NEWBERRY FOREST MGT UNIT	3	3,051.00	\$32.85	\$28.53	86.86%	\$30.87	-6.01%	\$30.01	\$31.25
S STE MARIE FMU (NAUBINWAY)	17	9,548.50	\$35.32	\$29.18	82.61%	\$34.28	-2.96%	\$22.40	\$45.23
LAKE SUPERIOR STATE FOREST	21	15,277.50	\$33.78	\$28.31	83.80%	\$32.07	-5.07%	\$22.40	\$45.23
UPPER PENINSULA	69				79.51%		-6.31%	\$11.05	\$45.23
GAYLORD FOREST MGT UNIT	15	9,798.00	\$35.22	\$18.74	53.19%	\$22.60	-35.84%	\$11.00	\$57.60
PIGEON RIVER FOREST MGT UNIT	3	1,614.00	\$16.61	\$10.70	64.44%	\$10.70	-35.56%	\$10.15	\$13.79
ATLANTA FOREST MGT UNIT	1	123.00	\$11.62	\$7.70	66.27%	\$11.00	-5.34%	\$11.00	\$11.00
MACKINAW STATE FOREST	19	11,535.00	\$32.37	\$17.49	54.05%	\$20.81	-35.70%	\$10.15	\$57.60
TRAVERSE CITY FOREST MGT UNI	9	3,405.00	\$15.09	\$9.14	60.58%	\$16.78	11.20%	\$7.45	\$25.00
CADILLAC FOREST MGT UNIT	1	485.00	\$18.60	\$13.75	73.92%	\$13.75	-26.08%	\$13.75	\$13.75
PERE MARQUETTE STATE FORES	10	3,890.00	\$15.53	\$9.72	62.57%	\$16.40	5.63%	\$7.45	\$25.00
GRAYLING FOREST MGT UNIT	2	529.00	\$13.47	\$9.58	71.15%	\$9.58	-28.85%	\$9.40	\$9.85
AUSABLE STATE FOREST	2	529.00	\$13.47	\$9.58	71.15%	\$9.58	-28.85%	\$9.40	\$9.85
NORTHERN LOWER PENINSULA	31	15,954.00	\$27.63	\$15.34	55.49%	\$19.36	-29.93%	\$7.45	\$57.60
STATEWIDE	100				72.70%		-13.01%	\$7.45	\$57.60

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PULPWOOD (Cords, see general note 3)

STATEWIDE

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MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	3	1,370.00	\$17.69	\$15.00	84.78%	\$15.49	-12.47%	\$15.00	\$16.00
ESCANABA RIVER STATE FOREST	3	1,370.00	\$17.69	\$15.00	84.78%	\$15.49	-12.47%	\$15.00	\$16.00
UPPER PENINSULA	3				84.78%		-12.47%	\$15.00	\$16.00
GAYLORD FOREST MGT UNIT	1	364.00	\$20.46	\$12.30	60.12%	\$12.30	-39.88%	\$12.30	\$12.30
MACKINAW STATE FOREST		364.00	\$20.46	\$12.30	60.12%	\$12.30	-39.88%	\$12.30	\$12.30
TRAVERSE CITY FOREST MGT UNI	5	1,682.00	\$22.43	\$13.13	58.52%	\$18.46	-17.72%	\$15.15	\$20.15
CADILLAC FOREST MGT UNIT	10	4,932.20	\$26.96	\$19.76	73.27%	\$24.97	-7.40%	\$19.15	\$30.78
PERE MARQUETTE STATE FORES	15	6,614.20	\$25.81	\$18.07	70.01%	\$23.31	-9.68%	\$15.15	\$30.78
ROSCOMMON FOREST MGT UNIT	6	3,036.00	\$13.79	\$9.69	70.29%	\$11.69	-15.24%	\$8.65	\$13.00
GRAYLING FOREST MGT UNIT	20	11,383.00	\$18.49	\$13.43	72.60%	\$21.97	18.82%	\$7.85	\$36.30
GLADWIN FOREST MGT UNIT	2	498.10	\$17.00	\$16.78	98.68%	\$17.67	3.97%	\$17.00	\$20.00
AUSABLE STATE FOREST		14,917.10	\$17.49	\$12.78	73.07%	\$19.74	12.87%	\$7.85	\$36.30
NORTHERN LOWER PENINSULA	44	21,895.30	\$20.05	\$14.37	71.66%	\$20.69	3.21%	\$7.85	\$36.30
STATEWIDE	47				72.35%		2.39%	\$7.85	\$36.30
MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	699.00	\$30.22	\$13.87	45.88%	\$13.87	-54.12%	\$7.80	\$23.00
CRYSTAL FALLS FOREST MGT UNI	6	1,406.70	\$41.50	\$26.83	64.66%	\$34.46	-16.97%	\$16.25	\$67.50
GWINN FOREST MGT UNIT	3	389.00	\$26.21	\$23.28	88.80%	\$23.36	-10.90%	\$22.41	\$25.00
ESCANABA FOREST MGT UNIT	4	416.00	\$36.30	\$33.91	93.43%	\$38.57	6.26%	\$35.00	\$45.00
ESCANABA RIVER STATE FOREST	<u> </u>	805.00	\$31.42	\$28.77	91.56%	\$31.22	-0.66%	\$22.41	\$45.00
S STE MARIE FMU (NAUBINWAY)	7	3,227.00	\$36.35	\$29.00	79.76%	\$32.79	-9.80%	\$27.35	\$35.35
LAKE SUPERIOR STATE FOREST	7	3,227.00	\$36.35	\$29.00	79.76%	\$32.79	-9.80%	\$27.35	\$35.35
UPPER PENINSULA	22				73.91%		-14.86%	\$7.80	\$67.50
PIGEON RIVER FOREST MGT UNIT	1	77.00	\$17.92	\$13.10	73.10%	\$43.00	139.96%	\$43.00	\$43.00
MACKINAW STATE FOREST		77.00	\$17.92	\$13.10	73.10%	\$43.00	139.96%	\$43.00	\$43.00
NORTHERN LOWER PENINSULA	1	77.00	\$17.92	\$13.10	73.10%	\$43.00	139.96%	\$43.00	\$43.00

73.91%

-13.90%

\$7.80

\$67.50

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DITI DIVICOD (Cordo con general noto 3)

STATEWIDE

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PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	312.00	\$13.25	\$9.00	67.92%	\$11.00	-16.98%	\$11.00	\$11.00
CRYSTAL FALLS FOREST MGT UNI	4	2,029.40	\$27.02	\$18.33	67.83%	\$20.25	-25.08%	\$10.50	\$35.00
GWINN FOREST MGT UNIT	7	1,727.70	\$29.96	\$24.39	81.41%	\$32.29	7.77%	\$23.00	\$70.18
ESCANABA FOREST MGT UNIT	4	968.00	\$23.53	\$21.88	92.99%	\$40.02	70.05%	\$25.00	\$45.00
ESCANABA RIVER STATE FOREST		2,695.70	\$27.65	\$23.49	84.94%	\$35.06	26.80%	\$23.00	\$70.18
SHINGLETON FOREST MGT UNIT	1	241.00	\$26.61	\$22.90	86.06%	\$22.90	-13.94%	\$22.90	\$22.90
NEWBERRY FOREST MGT UNIT	1	379.00	\$19.50	\$13.05	66.92%	\$15.23	-21.90%	\$15.23	\$15.23
S STE MARIE FMU (NAUBINWAY)	3	1,005.00	\$25.82	\$19.40	75.13%	\$25.37	-1.76%	\$17.65	\$33.00
LAKE SUPERIOR STATE FOREST	5	1,625.00	\$24.46	\$18.44	75.37%	\$22.64	-7.47%	\$15.23	\$33.00
UPPER PENINSULA	21				76.92%		1.48%	\$10.50	\$70.18
PIGEON RIVER FOREST MGT UNIT	1	60.00	\$8.45	\$8.70	102.96%	\$8.70	2.96%	\$8.70	\$8.70
ATLANTA FOREST MGT UNIT	1	94.00	\$7.14	\$6.70	93.84%	\$6.70	-6.16%	\$6.70	\$6.70
MACKINAW STATE FOREST		154.00	\$7.65	\$7.48	97.76%	\$7.48	-2.24%	\$6.70	\$8.70
NORTHERN LOWER PENINSULA	2	154.00	\$7.65	\$7.48	97.76%	\$7.48	-2.24%	\$6.70	\$8.70
STATEWIDE	23				77.06%		1.45%	\$6.70	\$70.18
Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	3	1,443.40	\$33.54	\$13.80	41 149/	\$14.16	F7.770/		
CRYSTAL FALLS FOREST MGT UNI				ψ15.00	41.14%	φ1 4 .10	-57.77%	\$10.00	\$24.02
	10	7,829.60	\$36.22	\$28.72	79.29%	\$33.45	-7.65%	\$10.00 \$9.65	\$24.02
GWINN FOREST MGT UNIT	10	7,829.60 4,867.90	\$36.22 \$37.70	•					'
GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT			•	\$28.72	79.29%	\$33.45	-7.65%	\$9.65	\$54.00
GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST	11	4,867.90	\$37.70	\$28.72 \$32.12	79.29% 85.19%	\$33.45 \$34.65	-7.65% -8.09%	\$9.65 \$22.10	\$54.00 \$40.35
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST	11 19	4,867.90 8,165.00	\$37.70 \$36.75	\$28.72 \$32.12 \$32.17	79.29% 85.19% 87.53%	\$33.45 \$34.65 \$34.78	-7.65% -8.09% -5.36%	\$9.65 \$22.10 \$22.00	\$54.00 \$40.35 \$52.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA	$-\frac{11}{30}$	4,867.90 8,165.00 13,032.90	\$37.70 	\$28.72 \$32.12 \$32.17 \$32.15	79.29% 85.19% 87.53% 86.64%	\$33.45 \$34.65 \$34.78 \$34.73	-7.65% -8.09% -5.36% -6.40%	\$9.65 \$22.10 \$22.00 \$22.00	\$54.00 \$40.35 \$52.00 \$52.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT	11 	4,867.90 8,165.00 13,032.90	\$37.70 <u>\$36.75</u> \$37.10	\$28.72 \$32.12 \$32.17 \$32.15	79.29% 85.19% 87.53% 86.64% 81.38%	\$33.45 \$34.65 \$34.78 \$34.73	-7.65% -8.09% -5.36% -6.40% -9.88%	\$9.65 \$22.10 \$22.00 \$22.00 \$9.65	\$54.00 \$40.35 \$52.00 \$52.00 \$54.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT ATLANTA FOREST MGT UNIT	11 19 30 43	4,867.90 8,165.00 13,032.90 202.00	\$37.70 \$36.75 \$37.10 \$24.64	\$28.72 \$32.12 \$32.17 \$32.15 \$22.90	79.29% 85.19% 87.53% 86.64% 81.38% 92.94%	\$33.45 \$34.65 \$34.78 \$34.73 \$24.00	-7.65% -8.09% -5.36% -6.40% -9.88% -2.60%	\$9.65 \$22.10 \$22.00 \$22.00 \$9.65 \$24.00	\$54.00 \$40.35 \$52.00 \$52.00 \$54.00 \$24.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST	11 19 30 43 1	4,867.90 8,165.00 13,032.90 202.00 739.00	\$37.70 \$36.75 \$37.10 \$24.64 \$21.70	\$28.72 \$32.12 \$32.17 \$32.15 \$22.90 \$16.14	79.29% 85.19% 87.53% 86.64% 81.38% 92.94% 74.39%	\$33.45 \$34.65 \$34.78 \$34.73 \$24.00 \$16.20	-7.65% -8.09% -5.36% -6.40% -9.88% -2.60% -25.35%	\$9.65 \$22.10 \$22.00 \$22.00 \$9.65 \$24.00 \$15.00	\$54.00 \$40.35 \$52.00 \$52.00 \$54.00 \$24.00 \$16.30
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI	$ \begin{array}{r} 11 \\ \hline 19 \\ \hline 30 \\ \hline 43 \\ \hline 1 \\ \hline 2 \\ \hline 3 \\ 3 \\ \hline 3 \\ 3 \\ \hline 3 \\ 3 \\ 3 \\ 3 \\ 3 \\ 3 \\ 4 \\ 3 \\ 3 \\ 3 \\ 4 \\ 3 \\ 3 \\ 4 \\ 3 \\ 3 \\ 4 \\ 3 \\ 3 \\ 4 \\ 3 \\ 4 \\ 3 \\ 3 \\ 4 \\ 3 \\ 4 \\ 3 \\ 4 \\ 3 \\ 4 \\ 3 \\ 4 \\ 3 \\ 4 \\ 3 \\ 4 \\ 3 \\ 4 \\ 5 \\ $	4,867.90 8,165.00 13,032.90 202.00 739.00 941.00	\$37.70 \$36.75 \$37.10 \$24.64 \$21.70 \$22.33	\$28.72 \$32.12 \$32.17 \$32.15 \$22.90 \$16.14 \$17.59	79.29% 85.19% 87.53% 86.64% 81.38% 92.94% 74.39%	\$33.45 \$34.65 \$34.78 \$34.73 \$24.00 \$16.20 \$17.87	-7.65% -8.09% -5.36% -6.40% -9.88% -2.60% -25.35% -19.96%	\$9.65 \$22.10 \$22.00 \$22.00 \$9.65 \$24.00 \$15.00	\$54.00 \$40.35 \$52.00 \$52.00 \$54.00 \$24.00 \$16.30
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI PERE MARQUETTE STATE FORES	11 	4,867.90 8,165.00 13,032.90 202.00 739.00 941.00	\$37.70 \$36.75 \$37.10 \$24.64 \$21.70 \$22.33 \$29.98	\$28.72 \$32.12 \$32.17 \$32.15 \$22.90 \$16.14 \$17.59 \$18.65	79.29% 85.19% 87.53% 86.64% 81.38% 92.94% 74.39% 78.78% 62.20%	\$33.45 \$34.65 \$34.78 \$34.73 \$24.00 \$16.20 \$17.87 \$25.53	-7.65% -8.09% -5.36% -6.40% -9.88% -2.60% -25.35% -19.96% -14.85%	\$9.65 \$22.00 \$22.00 \$9.65 \$24.00 \$15.00 \$16.70	\$54.00 \$40.35 \$52.00 \$52.00 \$54.00 \$16.30 \$24.00 \$30.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT	$ \begin{array}{r} 11 \\ $	4,867.90 8,165.00 13,032.90 202.00 739.00 941.00 571.00	\$37.70 \$36.75 \$37.10 \$24.64 \$21.70 \$22.33 \$29.98	\$28.72 \$32.12 \$32.17 \$32.15 \$22.90 \$16.14 \$17.59 \$18.65	79.29% 85.19% 87.53% 86.64% 81.38% 92.94% 74.39% 78.78% 62.20%	\$33.45 \$34.65 \$34.78 \$34.73 \$24.00 \$16.20 \$17.87 \$25.53	-7.65% -8.09% -5.36% -6.40% -9.88% -2.60% -25.35% -19.96% -14.85%	\$9.65 \$22.10 \$22.00 \$22.00 \$9.65 \$24.00 \$15.00 \$16.70	\$54.00 \$40.35 \$52.00 \$52.00 \$54.00 \$16.30 \$24.00 \$30.00
ESCANABA FOREST MGT UNIT	$ \begin{array}{r} $	4,867.90 8,165.00 13,032.90 202.00 739.00 941.00 571.00 3,846.50	\$37.70 \$36.75 \$37.10 \$24.64 \$21.70 \$22.33 \$29.98 \$29.98 \$29.98	\$28.72 \$32.12 \$32.17 \$32.15 \$22.90 \$16.14 \$17.59 \$18.65 \$19.02	79.29% 85.19% 87.53% 86.64% 81.38% 92.94% 74.39% 78.78% 62.20% 72.86%	\$33.45 \$34.65 \$34.78 \$34.73 \$24.00 \$16.20 \$17.87 \$25.53 \$25.53 \$19.08	-7.65% -8.09% -5.36% -6.40% -9.88% -2.60% -25.35% -19.96% -14.85% -26.90%	\$9.65 \$22.10 \$22.00 \$22.00 \$9.65 \$24.00 \$15.00 \$15.00 \$16.70 \$16.70	\$54.00 \$40.35 \$52.00 \$54.00 \$24.00 \$16.30 \$24.00 \$30.00 \$30.00

80.99%

-10.17%

\$9.65

\$54.00

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RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	238.00		\$23.35	72.97%		-21.88%		\$25.00
ESCANABA FOREST MGT UNIT	3	545.00	\$30.00	\$27.80	92.67%	\$39.58	31.94%	\$26.70	\$45.00
ESCANABA RIVER STATE FOREST	4	783.00	\$30.61	\$26.45	86.41%	\$35.15	14.84%	\$25.00	\$45.00
UPPER PENINSULA	4				86.41%		14.84%	\$25.00	\$45.00
GAYLORD FOREST MGT UNIT	1	86.00	\$20.73	\$18.25	88.04%	\$22.00	6.13%	\$22.00	\$22.00
PIGEON RIVER FOREST MGT UNIT	1	86.00	\$17.28	\$12.60	72.92%	\$18.00	4.17%	\$18.00	\$18.00
ATLANTA FOREST MGT UNIT	5	655.70	\$22.22	\$16.65	74.94%	\$17.83	-19.78%	\$13.40	\$24.00
MACKINAW STATE FOREST	7	827.70	\$21.55	\$16.40	76.08%	\$18.28	-15.20%	\$13.40	\$24.00
TRAVERSE CITY FOREST MGT UNI	9	2,740.60	\$20.03	\$14.90	74.39%	\$25.20	25.83%	\$11.30	\$45.25
CADILLAC FOREST MGT UNIT	6	1,252.90	\$19.46	\$15.44	79.34%	\$17.29	-11.14%	\$14.05	\$23.40
PERE MARQUETTE STATE FORES	15	3,993.50	\$19.85	\$15.07	75.91%	\$22.72	14.46%	\$11.30	\$45.25
ROSCOMMON FOREST MGT UNIT	1	181.00	\$14.04	\$10.10	71.94%	\$10.10	-28.06%	\$10.10	\$10.10
GRAYLING FOREST MGT UNIT	4	822.00	\$10.28	\$7.73	75.22%	\$9.50	-7.61%	\$7.05	\$34.92
GLADWIN FOREST MGT UNIT	5	2,439.40	\$12.75	\$10.36	81.29%	\$10.36	-18.71%	\$8.20	\$11.50
AUSABLE STATE FOREST	10	3,442.40	\$12.23	\$9.72	79.51%	\$10.14	-17.04%	\$7.05	\$34.92
NORTHERN LOWER PENINSULA	32	8,263.60	\$16.85	\$12.97	77.02%	\$17.04	1.13%	\$7.05	\$45.25
STATEWIDE	36				78.40%		3.15%	\$7.05	\$45.25

RED OAK	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ATLANTA FOREST MGT UNIT	2	858.00	\$13.76	\$7.03	51.09%	\$18.85	36.99%	\$18.51	\$21.00
MACKINAW STATE FOREST		858.00	\$13.76	\$7.03	51.09%	\$18.85	36.99%	\$18.51	\$21.00
TRAVERSE CITY FOREST MGT UNI	1	466.00	\$21.48	\$13.55	63.08%	\$14.10	-34.36%	\$14.10	\$14.10
PERE MARQUETTE STATE FORES	1	466.00	\$21.48	\$13.55	63.08%	\$14.10	-34.36%	\$14.10	\$14.10
ROSCOMMON FOREST MGT UNIT	1	896.00	\$11.70	\$9.00	76.92%	\$9.00	-23.08%	\$9.00	\$9.00
GRAYLING FOREST MGT UNIT	3	2,969.00	\$12.60	\$10.23	81.19%	\$14.63	16.13%	\$9.20	\$16.40
GLADWIN FOREST MGT UNIT	2	818.00	\$16.17	\$10.88	67.26%	\$10.88	-32.74%	\$10.20	\$12.00
AUSABLE STATE FOREST	6	4,683.00	\$13.05	\$10.11	77.44%	\$12.90	-1.17%	\$9.00	\$16.40
NORTHERN LOWER PENINSULA	9	6,007.00	\$13.81	\$9.93	71.96%	\$13.84	0.26%	\$9.00	\$21.00
STATEWIDE	9				71.96%		0.26%	\$9.00	\$21.00

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RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	351.00	\$57.17	\$47.53	83.13%	\$48.35	-15.43%	\$48.30	\$48.67
GWINN FOREST MGT UNIT	1	464.40	\$70.63	\$70.65	100.03%	\$70.65	0.03%	\$70.65	\$70.65
ESCANABA FOREST MGT UNIT	8	1,458.00	\$36.84	\$33.52	90.97%	\$48.72	32.23%	\$32.50	\$70.00
ESCANABA RIVER STATE FOREST	<u> </u>	1,922.40		\$42.49	94.40%	\$54.02	20.02%	\$32.50	\$70.65
SHINGLETON FOREST MGT UNIT	3	4,022.00	\$72.46	\$46.02	63.51%	\$49.31	-31.94%	\$47.38	\$61.10
NEWBERRY FOREST MGT UNIT	4	865.00	\$71.12	\$36.48	51.29%	\$70.13	-1.39%	\$34.00	\$126.92
S STE MARIE FMU (NAUBINWAY)	2	737.00	\$75.50	\$70.60	93.50%	\$72.13	-4.46%	\$70.00	\$72.70
LAKE SUPERIOR STATE FOREST	9	5,624.00	\$72.65	\$47.77	65.76%	\$55.51	-23.60%	\$34.00	\$126.92
UPPER PENINSULA	20				71.25%		-15.95%	\$32.50	\$126.92
GAYLORD FOREST MGT UNIT	8	9,748.00	\$55.24	\$45.22	81.85%	\$55.78	0.97%	\$45.15	\$77.72
PIGEON RIVER FOREST MGT UNIT	6	1,197.00	\$57.94	\$40.43	69.77%	\$52.39	-9.58%	\$33.35	\$95.10
ATLANTA FOREST MGT UNIT	7	1,702.00	\$48.65	\$30.60	62.91%	\$44.09	-9.36%	\$13.00	\$100.00
MACKINAW STATE FOREST	21	12,647.00	\$54.61	\$42.80	78.37%	\$53.89	-1.33%	\$13.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	27	19,985.70	\$72.72	\$56.43	77.60%	\$69.88	-3.90%	\$39.23	\$91.32
CADILLAC FOREST MGT UNIT	17	8,830.70	\$71.01	\$59.43	83.69%	\$68.82	-3.08%	\$52.15	\$120.00
PERE MARQUETTE STATE FORES	44	28,816.40	\$72.19	\$57.35	79.44%	\$69.55	-3.66%	\$39.23	\$120.00
ROSCOMMON FOREST MGT UNIT	5	1,904.00	\$39.90	\$31.76	79.60%	\$65.21	63.45%	\$29.40	\$111.50
GRAYLING FOREST MGT UNIT	20	7,289.00	\$43.39	\$34.94	80.51%	\$49.87	14.92%	\$26.50	\$78.37
GLADWIN FOREST MGT UNIT	5	3,729.00	\$50.03	\$45.48	90.91%	\$49.50	-1.05%	\$40.00	\$58.10
AUSABLE STATE FOREST	30	12,922.00	\$44.79	\$37.51	83.74%	\$52.02	16.14%	\$26.50	\$111.50
NORTHERN LOWER PENINSULA	95	54,385.40	\$61.59	\$49.25	79.96%	\$61.74	0.25%	\$13.00	\$120.00
STATEWIDE	115				78.80%		-1.91%	\$13.00	\$126.92

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PULPWOOD (Cord	ls, see general note 3)
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SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	3	614.50	\$36.04	\$32.07	89.00%	\$36.57	1.48%	\$23.00	\$41.50
ESCANABA RIVER STATE FOREST	3	614.50	\$36.04	\$32.07	89.00%	\$36.57	1.48%	\$23.00	\$41.50
NEWBERRY FOREST MGT UNIT	1	288.00	\$36.43	\$22.60	62.04%	\$25.00	-31.38%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	1	288.00	\$36.43	\$22.60	62.04%	\$25.00	-31.38%	\$25.00	\$25.00
UPPER PENINSULA	4				80.33%		-9.08%	\$23.00	\$41.50
PIGEON RIVER FOREST MGT UNIT	3	2,399.00	\$11.57	\$7.07	61.14%	\$9.30	-19.58%	\$6.35	\$10.00
MACKINAW STATE FOREST		2,399.00	\$11.57	\$7.07	61.14%	\$9.30	-19.58%	\$6.35	\$10.00
TRAVERSE CITY FOREST MGT UNI	2	1,432.00	\$9.26	\$6.46	69.80%	\$14.45	56.04%	\$7.50	\$15.25
PERE MARQUETTE STATE FORES		1,432.00	\$9.26	\$6.46	69.80%	\$14.45	56.04%	\$7.50	\$15.25
GRAYLING FOREST MGT UNIT	1	396.00	\$17.68	\$13.45	76.07%	\$13.45	-23.93%	\$13.45	\$13.45
AUSABLE STATE FOREST	<u> </u>	396.00	\$17.68	\$13.45	76.07%	\$13.45	-23.93%	\$13.45	\$13.45
NORTHERN LOWER PENINSULA	6	4,227.00	\$11.36	\$7.46	65.71%	\$11.44	0.67%	\$6.35	\$15.25
STATEWIDE	10				71.63%		-3.28%	\$6.35	\$41.50
TAMARACK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	434.40	\$14.30	\$10.00	69.93%	\$12.12	-15.24%	\$12.12	\$12.12
UPPER PENINSULA	1				69.93%		-15.24%	\$12.12	\$12.12
STATEWIDE	1				69.93%		-15.24%	\$12.12	\$12.12
WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	26.40	\$27.59	\$23.00	83.36%	\$23.00	-16.64%	\$23.00	\$23.00
ESCANABA RIVER STATE FOREST		26.40	\$27.59	\$23.00	83.36%	\$23.00	-16.64%	\$23.00	\$23.00
UPPER PENINSULA	1				83.36%		-16.64%	\$23.00	\$23.00
STATEWIDE	1				83.36%		-16.64%	\$23.00	\$23.00
WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	2	394.00	\$12.99	\$9.45	72.78%	\$12.57	-3.20%	\$9.75	\$15.00
PERE MARQUETTE STATE FORES		394.00	\$12.99	\$9.45	72.78%	\$12.57	-3.20%	\$9.75	\$15.00
GLADWIN FOREST MGT UNIT	1	493.00	\$15.45	\$9.25	59.87%	\$9.25	-40.13%	\$9.25	\$9.25
AUSABLE STATE FOREST	<u> </u>	493.00	\$15.45	\$9.25	59.87%	\$9.25	-40.13%	\$9.25	\$9.25
NORTHERN LOWER PENINSULA	3	887.00	\$14.36	\$9.34	65.06%	\$10.73	-25.29%	\$9.25	\$15.00
STATEWIDE	3				65.06%		-25.29%	\$9.25	\$15.00

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OLI WOOD (Colus, see	general not	<u> </u>							
WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	3	329.00	\$29.49	\$24.21	82.10%	\$31.95	8.34%	\$26.00	\$42.00
ESCANABA RIVER STATE FOREST	3	329.00	\$29.49	\$24.21	82.10%	\$31.95	8.34%	\$26.00	\$42.00
UPPER PENINSULA	3				82.10%		8.34%	\$26.00	\$42.00
TRAVERSE CITY FOREST MGT UNI	3	909.50	\$14.68	\$12.76	86.91%	\$15.96	8.77%	\$10.20	\$30.98
CADILLAC FOREST MGT UNIT	4	686.40	\$16.13	\$11.76	72.90%	\$11.96	-25.85%	\$9.25	\$17.00
PERE MARQUETTE STATE FORES	<u> </u>	1,595.90	\$15.30	\$12.33	80.56%	\$14.24	-6.92%	\$9.25	\$30.98
NORTHERN LOWER PENINSULA	7	1,595.90	\$15.30	\$12.33	80.56%	\$14.24	-6.92%	\$9.25	\$30.98
STATEWIDE	10				81.00%		-2.58%	\$9.25	\$42.00
WHITE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3		MAXIMUM SOLD PRICE
SPRUCE	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)

WHITE SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	2	475.60	\$33.64	\$25.60	76.10%	\$37.11	10.33%	\$31.00	\$41.00
GWINN FOREST MGT UNIT	1	119.00	\$41.00	\$32.00	78.05%	\$32.00	-21.95%	\$32.00	\$32.00
ESCANABA FOREST MGT UNIT	3	512.00	\$29.98	\$26.66	88.92%	\$28.81	-3.90%	\$26.60	\$31.00
ESCANABA RIVER STATE FOREST	4	631.00	\$32.06	\$27.67	86.30%	\$29.41	-8.26%	\$26.60	\$32.00
NEWBERRY FOREST MGT UNIT	2	521.00	\$41.39	\$32.40	78.29%	\$34.15	-17.47%	\$31.16	\$38.00
S STE MARIE FMU (NAUBINWAY)	2	970.00	\$40.39	\$36.93	91.43%	\$40.05	-0.85%	\$40.00	\$41.00
LAKE SUPERIOR STATE FOREST	4	1,491.00	\$40.74	\$35.35	86.76%	\$37.99	-6.75%	\$31.16	\$41.00
UPPER PENINSULA	10				84.91%		-4.25%	\$26.60	\$41.00
STATEWIDE	10				84.91%		-4.25%	\$26.60	\$41.00

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PULPWOOD EXCLUSION (Cords, see general note 3)

PULPWOOD EXCLUSION	i (Colus, se	<u>e gene</u> rai not	<u>.c </u>	<u> </u>
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	2	359.00	\$183.90	\$229.89
ESCANABA RIVER STATE FOREST		359.00	\$183.90	\$229.89
UPPER PENINSULA	2		\$183.90	\$229.89
STATEWIDE	2		\$183.90	\$229.89
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
HARDWOOD	SOLD			
	(1)	(2)		
ESCANABA FOREST MGT UNIT	2	693.00	\$87.00	\$108.01
ESCANABA RIVER STATE FOREST		693.00	\$87.00	\$108.01
UPPER PENINSULA	2		\$87.00	\$108.01
TRAVERSE CITY FOREST MGT UNI	1	520.00	\$108.00	\$108.00
PERE MARQUETTE STATE FORES		520.00	\$108.00	\$108.00
NORTHERN LOWER PENINSULA	1	520.00	\$108.00	\$108.00
STATEWIDE	3		\$87.00	\$108.01
RED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
RED MAPLE		TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
	SOLD		MIN PRICE \$83.20	MAX PRICE \$83.20
MAPLE	SOLD (1)	(2)		
MAPLE GWINN FOREST MGT UNIT	(1) 1	(2)	\$83.20	\$83.20
MAPLE GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST	(1)	(2) 200.00 200.00	\$83.20 \$83.20	\$83.20 \$83.20
MAPLE GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA	(1)	(2) 200.00 200.00	\$83.20 \$83.20 \$83.20	\$83.20 \$83.20 \$83.20
GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT	(1)	200.00 200.00 200.00 38.00	\$83.20 \$83.20 \$83.20 \$86.20	\$83.20 \$83.20 \$83.20 \$86.20
GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST	(1)	(2) 	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20
GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA	(1) (1) 1 1 1 1 1 4 FOR SALES	(2) 	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20 \$86.20
GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE	(1)	200.00 200.00 38.00 38.00 38.00	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20 \$86.20 \$83.20	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20 \$86.20 \$86.20
GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE	(1) (1) 1 1 1 1 1 4 FOR SALES	200.00 200.00 38.00 38.00 38.00	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20 \$86.20 \$83.20	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20 \$86.20 \$86.20
GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE	(1)	(2) 200.00 200.00 38.00 38.00 38.00 TOTAL VOLUME	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20 \$86.20 \$83.20	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20 \$86.20 \$86.20
GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE RED PINE	SOLD (1)	(2) 200.00 200.00 38.00 38.00 38.00 TOTAL VOLUME (2)	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20 \$86.20 \$83.20	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20 \$86.20 \$86.20
GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE RED PINE ATLANTA FOREST MGT UNIT	\$OLD (1)	(2) 200.00 200.00 38.00 38.00 38.00 TOTAL VOLUME (2) 149.00	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20 \$86.20 \$81.20 \$135.82	\$83.20 \$83.20 \$83.20 \$86.20 \$86.20 \$86.20 \$86.20 MAX PRICE

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PULPWOOD EXCLUSION (Cords, see general note 3)

WHITE SPRUCE	# OF SALES TOTAL VOLUME SOLD		MIN PRICE	MAX PRICE
OI ROOL	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	210.00	\$70.85	\$70.85
ESCANABA RIVER STATE FOREST	1	210.00	\$70.85	\$70.85
UPPER PENINSULA	1		\$70.85	\$70.85
STATEWIDE	1		\$70.85	\$70.85

BOLTS (MBF, see general note 3)

MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	3	885.00	\$46.68	\$45.00	96.41%	\$45.00	-3.59%	\$45.00	\$45.00
ESCANABA RIVER STATE FOREST	3	885.00	\$46.68	\$45.00	96.41%	\$45.00	-3.59%	\$45.00	\$45.00
UPPER PENINSULA	3				96.41%		-3.59%	\$45.00	\$45.00
STATEWIDE	3				96.41%		-3.59%	\$45.00	\$45.00