

Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

AVERAGE STUMPAGE PRICE REPORT FOR 04/01/2012 TO 03/31/2013

PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

- Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.
- Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR FMFM appraisal process.
- Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.
- Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

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SAWLOGS (MBF, see general note 3)

STATEWIDE

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B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	5	271.10	\$101.86	\$69.69	68.42%	\$80.17	-21.29%	\$67.00	\$100.00
ATLANTA FOREST MGT UNIT	5	242.90	\$98.15	\$65.92	67.16%	\$65.92	32.84%	\$61.00	\$82.00
MACKINAW STATE FOREST	10	514.00	\$100.11	\$67.91	67.83%	\$73.44	-26.64%	\$61.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	9	436.30	\$83.11	\$62.66	75.40%	\$72.82	-12.37%	\$56.00	\$100.00
CADILLAC FOREST MGT UNIT	8	472.50	<u>\$97.48</u>	\$62.70	64.33%	\$120.02	23.12%	\$47.30	\$199.12
PERE MARQUETTE STATE FORES	17	908.80	\$90.58	\$62.68	69.21%	\$97.36	7.49%	\$47.30	\$199.12
ROSCOMMON FOREST MGT UNIT	3	371.30	\$45.00	\$33.90	75.32%	\$40.14	-10.80%	\$33.75	\$80.00
GRAYLING FOREST MGT UNIT	1	84.30	\$53.30	\$42.00	78.80%	\$220.00	312.76%	\$220.00	\$220.00
AUSABLE STATE FOREST		455.60	\$46.54	\$35.39	76.06%	\$73.42	57.77%	\$33.75	\$220.00
NORTHERN LOWER PENINSULA	31	1,878.40	\$82.50	\$57.49	69.69%	\$85.01	3.04%	\$33.75	\$220.00
STATEWIDE	31				69.69%		3.04%	\$33.75	\$220.00
BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	92.70	\$217.83	\$146.24	67.13%	\$153.95	-29.33%	\$147.00	\$175.00
GWINN FOREST MGT UNIT	3	38.00	\$184.60	\$107.95	58.48%	\$136.34	-26.14%	\$100.00	\$163.64
ESCANABA RIVER STATE FOREST	<u>_</u>		\$184.60	\$107.95	58.48%	\$136.34		\$100.00	\$163.64
UPPER PENINSULA	5				64.90%		-28.51%	\$100.00	\$175.00
GAYLORD FOREST MGT UNIT	21	1,648.40	\$131.97	\$96.32	72.99%	\$114.01	-13.61%	\$75.00	\$300.00
PIGEON RIVER FOREST MGT UNIT	7	922.10	\$114.81	\$80.08	69.75%	\$107.68	-6.21%	\$66.00	\$150.00
ATLANTA FOREST MGT UNIT	3	527.80	\$128.66	\$104.03	80.85%	\$104.03	-19.15%	\$102.00	\$109.00
MACKINAW STATE FOREST	<u></u>	3,098.30	\$126.30	\$92.80	73.48%	\$110.42	-12.57%	\$66.00	\$300.00
TRAVERSE CITY FOREST MGT UNI	8	321.70	\$158.35	\$104.91	66.25%	\$122.88	-22.40%	\$91.00	\$200.00
CADILLAC FOREST MGT UNIT	1	147.70	\$130.00	\$86.00	66.15%	\$300.00	130.77%	\$300.00	\$300.00
PERE MARQUETTE STATE FORES	<u> </u>	469.40	\$149.43	\$98.96	66.23%	\$178.61	19.53%	\$91.00	\$300.00
NORTHERN LOWER PENINSULA	40	3,567.70	\$129.34	\$93.61	72.37%	\$119.40	-7.69%	\$66.00	\$300.00

71.96%

-8.85%

\$66.00

\$300.00

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BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	2	144.70	\$220.88	\$152.51	69.05%	\$152.51	-30.95%	\$149.00	\$153.00
MACKINAW STATE FOREST	2	144.70	\$220.88	\$152.51	69.05%	\$152.51	-30.95%	\$149.00	\$153.00
TRAVERSE CITY FOREST MGT UNI	2	24.40	\$150.60	\$113.87	75.61%	\$116.97	-22.33%	\$55.00	\$135.00
PERE MARQUETTE STATE FORES	2	24.40	\$150.60	\$113.87	75.61%	\$116.97	-22.33%	\$55.00	\$135.00
NORTHERN LOWER PENINSULA	4	169.10	\$210.74	\$146.93	69.72%	\$147.38	-30.07%	\$55.00	\$153.00
STATEWIDE	4				69.72%		-30.07%	\$55.00	\$153.00
BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	8.40	\$219.77	\$138.00	62.79%	\$300.00	36.51%	\$300.00	\$300.00
ESCANABA RIVER STATE FOREST	1	8.40	\$219.77	\$138.00	62.79%	\$300.00	36.51%	\$300.00	\$300.00
SHINGLETON FOREST MGT UNIT	1	33.60	\$374.01	\$225.00	60.16%	\$225.00	-39.84%	\$225.00	\$225.00
S STE MARIE FMU (NAUBINWAY)	1	1.80	\$400.00	\$292.00	73.00%	\$600.00	50.00%	\$600.00	\$600.00
LAKE SUPERIOR STATE FOREST		35.40	\$375.33	\$228.41	60.85%	\$244.07	-34.97%	\$225.00	\$600.00
UPPER PENINSULA	3				61.09%		-26.25%	\$225.00	\$600.00
TRAVERSE CITY FOREST MGT UNI	3	76.80	\$293.01	\$228.94	78.13%	\$402.28	37.29%	\$250.00	\$612.14
CADILLAC FOREST MGT UNIT	1	13.40	\$185.00	\$135.00	72.97%	\$135.00	-27.03%	\$135.00	\$135.00
PERE MARQUETTE STATE FORES	4	90.20	\$276.96	\$214.98	77.62%	\$362.57	30.91%	\$135.00	\$612.14
NORTHERN LOWER PENINSULA	4	90.20	\$276.96	\$214.98	77.62%	\$362.57	30.91%	\$135.00	\$612.14
STATEWIDE	7				71.39%		9.35%	\$135.00	\$612.14
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	1	73.60	\$80.00	\$54.00	67.50%	\$54.00	-32.50%	\$54.00	\$54.00
MACKINAW STATE FOREST		73.60	\$80.00	\$54.00	67.50%	\$54.00	-32.50%	\$54.00	\$54.00
TRAVERSE CITY FOREST MGT UNI	1	25.20	\$53.35	\$37.00	69.35%	\$37.00	-30.65%	\$37.00	\$37.00
CADILLAC FOREST MGT UNIT	2	99.80	\$39.90	\$23.08	57.83%	\$37.52	-5.98%	\$30.00	\$52.00
PERE MARQUETTE STATE FORES		125.00	\$42.61	\$25.88	60.74%	\$37.41	-12.21%	\$30.00	\$52.00
ROSCOMMON FOREST MGT UNIT	1	21.60	\$52.81	\$40.00	75.74%	\$41.00	-22.36%	\$41.00	\$41.00
GRAYLING FOREST MGT UNIT	7	467.50	\$47.77	\$31.87	66.72%	\$42.32	-11.41%	\$24.00	\$88.50
AUSABLE STATE FOREST	8	489.10	\$47.99	\$32.23	67.15%	\$42.26	-11.94%	\$24.00	\$88.50
NORTHERN LOWER PENINSULA	12	687.70	\$50.44	\$33.40	66.23%	\$42.63	-15.47%	\$24.00	\$88.50
STATEWIDE	12				66.23%		-15.47%	\$24.00	\$88.50

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MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
S STE MARIE FMU (DRUMMOND IS	1	35.60	\$34.94	\$30.00	85.86%	\$264.04	655.70%	\$264.04	\$264.04
LAKE SUPERIOR STATE FOREST	<u> </u>	35.60	\$34.94	\$30.00	85.86%	\$264.04	655.70%	\$264.04	\$264.04
UPPER PENINSULA	1				85.86%		655.70%	\$264.04	\$264.04
GAYLORD FOREST MGT UNIT	5	166.00	\$106.75	\$75.20	70.45%	\$120.93	13.28%	\$75.00	\$174.41
PIGEON RIVER FOREST MGT UNIT	4	414.00	\$93.77	\$65.10	69.42%	\$146.05	55.75%	\$49.00	\$202.00
ATLANTA FOREST MGT UNIT	5	333.50	\$88.58	\$67.72	76.45%	\$67.72	-23.55%	\$60.00	\$71.00
MACKINAW STATE FOREST	<u> </u>	913.50	\$94.23	\$67.89	72.04%	\$112.89	19.80%	\$49.00	\$202.00
TRAVERSE CITY FOREST MGT UNI	12	514.50	\$123.75	\$85.98	69.48%	\$94.98	-23.25%	\$73.34	\$128.00
CADILLAC FOREST MGT UNIT	9	400.20	\$84.71	\$57.04	67.33%	\$83.54	-1.38%	\$43.00	\$145.00
PERE MARQUETTE STATE FORES	21	914.70	\$106.67	\$73.32	68.73%	\$89.98	-15.65%	\$43.00	\$145.00
ROSCOMMON FOREST MGT UNIT	3	231.10	\$70.64	\$50.80	71.91%	\$50.80	-28.09%	\$38.00	\$54.00
GRAYLING FOREST MGT UNIT	5	735.50	\$77.62	\$51.63	66.52%	\$51.63	-33.48%	\$40.00	\$85.00
GLADWIN FOREST MGT UNIT	4	217.60	\$76.24	\$58.26	76.41%	\$59.91	-21.42%	\$52.00	\$100.00
AUSABLE STATE FOREST	<u> </u>	1,184.20	\$76.00	\$52.69	69.32%	\$52.99	-30.28%	\$38.00	\$100.00
NORTHERN LOWER PENINSULA	47	3,012.40	\$90.84	\$63.56	69.97%	\$82.38	-9.31%	\$38.00	\$202.00
STATEWIDE	48				70.04%		-6.30%	\$38.00	\$264.04

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MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2			\$222.73	65.42%	\$288.64	-15.23%	\$275.00	\$300.00
GWINN FOREST MGT UNIT	1	13.50	\$267.48	\$144.00	53.84%	\$144.00	-46.16%	\$144.00	\$144.00
ESCANABA FOREST MGT UNIT	1	21.80	\$162.88	\$98.00	60.17%	\$125.00	-23.26%	\$125.00	\$125.00
ESCANABA RIVER STATE FOREST		35.30	\$202.88	\$115.59	56.97%	\$132.27	-34.81%	\$125.00	\$144.00
SHINGLETON FOREST MGT UNIT	1	17.00	\$350.03	\$266.00	75.99%	\$300.00	-14.29%	\$300.00	\$300.00
LAKE SUPERIOR STATE FOREST	<u>_</u>		\$350.03	\$266.00	75.99%	\$300.00	-14.29%	\$300.00	\$300.00
UPPER PENINSULA	5				65.53%		-21.53%	\$125.00	\$300.00
GAYLORD FOREST MGT UNIT	5	117.50	\$119.14	\$88.07	73.92%	\$113.16	-5.02%	\$79.00	\$150.00
PIGEON RIVER FOREST MGT UNIT	1	39.00	\$110.71	\$77.00	69.55%	\$77.00	-30.45%	\$77.00	\$77.00
ATLANTA FOREST MGT UNIT	1	22.10	\$122.50	\$72.00	58.78%	\$72.00	-41.22%	\$72.00	\$72.00
MACKINAW STATE FOREST	7	178.60	\$117.72	\$83.66	71.07%	\$100.17	-14.91%	\$72.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	8	322.40	\$135.44	\$120.91	89.28%	\$121.00	-10.66%	\$85.00	\$140.00
CADILLAC FOREST MGT UNIT	2	29.00	\$185.00	\$131.77	71.23%	\$141.79	-23.36%	\$130.00	\$150.00
PERE MARQUETTE STATE FORES	10	351.40	\$139.53	\$121.81	87.30%	\$122.71	-12.05%	\$85.00	\$150.00
ROSCOMMON FOREST MGT UNIT	1	8.00	\$165.63	\$124.00	74.87%	\$124.00	-25.13%	\$124.00	\$124.00
AUSABLE STATE FOREST		8.00	\$165.63	\$124.00	74.87%	\$124.00	-25.13%	\$124.00	\$124.00
NORTHERN LOWER PENINSULA	18	538.00	\$132.67	\$109.18	82.29%	\$115.25	-13.13%	\$72.00	\$150.00
STATEWIDE	23				78.43%		-15.07%	\$72.00	\$300.00
MIXED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	2	41.00	\$159.81	\$103.27	64.62%	\$103.27	-35.38%	\$98.00	\$104.00
ATLANTA FOREST MGT UNIT	7	687.40	\$158.35	\$113.30	71.55%	\$120.73	-23.76%	\$84.00	\$243.60
MACKINAW STATE FOREST	9	728.40	\$158.43	\$112.73	71.15%	\$119.75	-24.42%	\$84.00	\$243.60
TRAVERSE CITY FOREST MGT UNI	2	103.50	\$148.20	\$105.87	71.44%	\$289.98	95.67%	\$225.00	\$315.88
CADILLAC FOREST MGT UNIT	19	1,212.90	\$143.33	\$76.85	53.62%	\$199.27	39.02%	\$70.00	\$388.58
PERE MARQUETTE STATE FORES	21	1,316.40	\$143.72	\$79.14	55.06%	\$206.40	43.62%	\$70.00	\$388.58
ROSCOMMON FOREST MGT UNIT	5	258.30	\$175.86	\$131.40	74.72%	\$132.02	-24.93%	\$106.00	\$148.00
GRAYLING FOREST MGT UNIT	21	2,352.00	\$183.88	\$134.19	72.98%	\$139.88	-23.93%	\$93.00	\$188.00
GLADWIN FOREST MGT UNIT	8	797.00	\$152.67	\$111.24	72.86%	\$122.31	-19.89%	\$85.00	\$271.30
AUSABLE STATE FOREST	34	3,407.30	\$175.97	\$128.61	73.09%	\$135.17	-23.18%	\$85.00	\$271.30
NORTHERN LOWER PENINSULA	64	5,452.10	\$165.84	\$114.54	69.07%	\$150.31	-9.36%	\$70.00	\$388.58
STATEWIDE	64				69.07%		-9.36%	\$70.00	\$388.58

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SAWLOGS (WBF, see ge	nerai note s	5)							
MIXED	# OF SALES	TOTAL VOLUME		AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
PINE	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
PIGEON RIVER FOREST MGT UNIT	1	398.00	\$174.35	\$134.00	76.86%	\$272.00	56.01%	\$272.00	\$272.00
MACKINAW STATE FOREST		398.00	\$174.35	\$134.00	76.86%	\$272.00	56.01%	\$272.00	\$272.00
NORTHERN LOWER PENINSULA	1	398.00	\$174.35	\$134.00	76.86%	\$272.00	56.01%	\$272.00	\$272.00
STATEWIDE	1				76.86%		56.01%	\$272.00	\$272.00
MIXED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
SOFTWOOD	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
331111333	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	1	22.20	\$125.00	\$58.00	46.40%	\$120.00	-4.00%	\$120.00	\$120.00
PERE MARQUETTE STATE FORES	<u> </u>	22.20	\$125.00	\$58.00	46.40%	\$120.00	-4.00%	\$120.00	\$120.00
NORTHERN LOWER PENINSULA	1	22.20	\$125.00	\$58.00	46.40%	\$120.00	-4.00%	\$120.00	\$120.00
STATEWIDE	1				46.40%		-4.00%	\$120.00	\$120.00
N. WHITE	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
CEDAR	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	1	167.30	\$85.00	\$35.00	41.18%	\$35.00	-58.82%	\$35.00	\$35.00
LAKE SUPERIOR STATE FOREST		167.30	\$85.00	\$35.00	41.18%	\$35.00	-58.82%	\$35.00	\$35.00
UPPER PENINSULA	1				41.18%		-58.82%	\$35.00	\$35.00
STATEWIDE	1				41.18%		-58.82%	\$35.00	\$35.00
PAPER	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
BIRCH	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	2.60	\$350.03	\$151.00	43.14%	\$176.50	-49.58%	\$176.50	\$176.50
ESCANABA RIVER STATE FOREST	· — — — <u> </u>	2.60	\$350.03	\$151.00	43.14%	\$176.50	-49.58%	\$176.50	\$176.50
S STE MARIE FMU (SOO MAINLAN	2	46.40	\$270.50	\$206.81	76.45%	\$282.00	4.25%	\$184.00	\$300.00
LAKE SUPERIOR STATE FOREST		<u>46.40</u>	\$270.50	\$206.81	76.45%	\$282.00	4.25%	\$184.00	\$300.00
UPPER PENINSULA	3				74.20%		0.61%	\$176.50	\$300.00
STATEWIDE	3				74.20%		0.61%	\$176.50	\$300.00

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SAWLOGS (MBF see general note 3)

SAWLOGS (MBF, see ge		3)							
Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	1	18.50	\$60.80	\$46.00	75.66%	\$80.00	31.58%	\$80.00	\$80.00
ATLANTA FOREST MGT UNIT	1	64.20	\$35.00	\$21.00	60.00%	\$50.00	42.86%	\$50.00	\$50.00
MACKINAW STATE FOREST		82.70	\$40.77	\$26.59	65.22%	\$56.71	39.09%	\$50.00	\$80.00
TRAVERSE CITY FOREST MGT UNI	1	19.00	\$99.45	\$73.00	73.40%	\$73.00	-26.60%	\$73.00	\$73.00
CADILLAC FOREST MGT UNIT	1	23.60	\$67.57	\$36.00	53.28%	\$70.00	3.60%	\$70.00	\$70.00
PERE MARQUETTE STATE FORES		42.60	\$81.79	\$52.50	64.19%	\$71.34	-12.78%	\$70.00	\$73.00
ROSCOMMON FOREST MGT UNIT	3	248.50	\$50.50	\$37.93	75.11%	\$55.35	9.61%	\$34.00	\$195.00
GRAYLING FOREST MGT UNIT	2	162.30	\$50.89	\$33.40	65.63%	\$169.95	233.94%	\$25.00	\$197.60
AUSABLE STATE FOREST		410.80	\$50.66	\$36.14	71.35%	\$100.63	98.65%	\$25.00	\$197.60
NORTHERN LOWER PENINSULA	9	536.10	\$51.60	\$35.97	69.70%	\$91.53	77.36%	\$25.00	\$197.60
STATEWIDE	9				69.70%		77.36%	\$25.00	\$197.60
RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	4	193.90	\$159.74	\$109.75	68.70%	\$312.17	95.42%	\$120.00	\$450.00
GWINN FOREST MGT UNIT	3	10.80	\$196.55	\$114.83	58.42%	\$181.94	-7.43%	\$120.00	\$200.00
ESCANABA FOREST MGT UNIT	2	20.50	\$220.01	\$123.29	56.04%	\$161.25	-26.71%	\$133.00	\$165.00
ESCANABA RIVER STATE FOREST	5	31.30	\$211.92	\$120.37	56.80%	\$168.39	-20.54%	\$120.00	\$200.00
SHINGLETON FOREST MGT UNIT	7	165.80	\$199.27	\$143.71	72.12%	\$217.20	9.00%	\$125.00	\$350.00
NEWBERRY FOREST MGT UNIT	11	422.30	\$206.66	\$120.99	58.55%	\$218.78	5.86%	\$132.00	\$250.42
LAKE SUPERIOR STATE FOREST	18	588.10	\$204.58	\$127.40	62.27%	\$218.33	6.72%	\$125.00	\$350.00
UPPER PENINSULA	27				63.30%		22.97%	\$120.00	\$450.00
GAYLORD FOREST MGT UNIT	6	210.00	\$173.63	\$132.02	76.04%	\$135.57	-21.92%	\$107.00	\$150.00
PIGEON RIVER FOREST MGT UNIT	1	64.00	\$124.41	\$87.00	69.93%	\$100.00	-19.62%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	3	106.30	\$126.65	\$77.74	61.38%	\$85.84	-32.22%	\$42.00	\$199.00
MACKINAW STATE FOREST	10	380.30	\$152.22	\$109.27	71.79%	\$115.68	-24.00%	\$42.00	\$199.00
TRAVERSE CITY FOREST MGT UNI	18	666.50	\$146.08	\$108.62	74.36%	\$212.42	45.42%	\$67.00	\$416.24
CADILLAC FOREST MGT UNIT	10	383.50	\$103.81	\$70.59	68.00%	\$134.02	29.10%	\$56.00	\$300.00
PERE MARQUETTE STATE FORES	28	1,050.00	\$130.64	\$94.73	72.51%	\$183.79	40.68%	\$56.00	\$416.24
ROSCOMMON FOREST MGT UNIT	7	291.20	\$109.14	\$81.27	74.47%	\$101.61	-6.90%	\$75.00	\$123.50
GRAYLING FOREST MGT UNIT	2	137.40	\$121.34	\$81.95	67.54%	\$81.95	-32.46%	\$75.00	\$116.00
GLADWIN FOREST MGT UNIT	6	262.90	\$114.14	\$91.11	79.83%	\$92.26	-19.17%	\$85.00	\$131.00
AUSABLE STATE FOREST	15	691.50	\$113.46	\$85.15	75.04%	\$94.15	-17.02%	\$75.00	\$131.00
NORTHERN LOWER PENINSULA	53	2,121.80	\$128.91	\$94.21	73.09%	\$142.37	10.44%	\$42.00	\$416.24
STATEWIDE	80				69.51%		15.03%	\$42.00	\$450.00

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RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
DADACA FOREST MOT LINIT	(1)								
BARAGA FOREST MGT UNIT	1	0.80	*	\$258.00	49.97%	\$258.00	-50.03%	\$258.00	\$258.00
ESCANABA FOREST MGT UNIT		469.70	\$264.09	\$173.32	65.63%	\$177.66	-32.73%	\$138.00	\$250.00
ESCANABA RIVER STATE FOREST	7	469.70	\$264.09	\$173.32	65.63%	\$177.66	-32.73%	\$138.00	\$250.00
S STE MARIE FMU (SOO MAINLAN	1	8.90	\$285.00	\$236.55	83.00%	\$301.09	5.65%	\$301.09	\$301.09
LAKE SUPERIOR STATE FOREST		8.90	\$285.00	\$236.55	83.00%	\$301.09	5.65%	\$301.09	\$301.09
UPPER PENINSULA	9				65.92%		-32.02%	\$138.00	\$301.09
GAYLORD FOREST MGT UNIT	4	202.00	\$265.66	\$183.37	69.02%	\$184.82	-30.43%	\$135.00	\$212.00
PIGEON RIVER FOREST MGT UNIT	1	25.00	\$292.90	\$234.00	79.89%	\$234.00	-20.11%	\$234.00	\$234.00
ATLANTA FOREST MGT UNIT	20	2,535.20	\$270.85	\$213.95	78.99%	\$260.79	-3.71%	\$158.00	\$650.00
MACKINAW STATE FOREST	25	2,762.20	\$270.67	\$211.90	78.29%	\$254.99	-5.79%	\$135.00	\$650.00
TRAVERSE CITY FOREST MGT UNI	13	529.50	\$203.84	\$151.39	74.27%	\$243.73	19.57%	\$130.00	\$351.32
CADILLAC FOREST MGT UNIT	13	1,618.10	\$224.26	\$140.19	62.51%	\$274.20	22.27%	\$107.00	\$457.00
PERE MARQUETTE STATE FORES	26	2,147.60	\$219.22	\$142.95	65.21%	\$266.69	21.65%	\$107.00	\$457.00
ROSCOMMON FOREST MGT UNIT	7	593.20	\$313.62	\$217.20	69.26%	\$219.30	-30.07%	\$190.00	\$280.00
GRAYLING FOREST MGT UNIT	6	2,007.20	\$372.26	\$282.52	75.89%	\$364.40	-2.11%	\$229.00	\$426.50
AUSABLE STATE FOREST	13	2,600.40	\$358.88	\$267.62	74.57%	\$331.30	-7.69%	\$190.00	\$426.50
NORTHERN LOWER PENINSULA	64	7,510.20	\$286.50	\$211.48	73.81%	\$284.76	-0.61%	\$107.00	\$650.00
STATEWIDE	73				73.37%		-2.36%	\$107.00	\$650.00

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RED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
CRYSTAL FALLS FOREST MGT UNI	3		. ,	\$140.18	60.40%	\$207.93	-10.40%	\$200.00	\$220.00
				*		•		*	
GWINN FOREST MGT UNIT	2	43.20	•	\$152.56	57.93%	•	-35.10%	\$120.00	\$200.00
ESCANABA FOREST MGT UNIT	. <u> </u>	224.90	. — — — — —	\$172.85 	63.02%		2.97% 	\$200.00	<u>\$378.00</u>
ESCANABA RIVER STATE FOREST	7	268.10	\$272.51	\$169.58	62.23%	\$250.77	-7.98%	\$120.00	\$378.00
SHINGLETON FOREST MGT UNIT	12	616.90	\$220.40	\$155.94	70.75%	\$190.49	-13.57%	\$51.00	\$273.00
NEWBERRY FOREST MGT UNIT	18	3,219.60	\$205.65	\$144.52	70.28%	\$193.91	-5.71%	\$110.00	\$294.09
S STE MARIE FMU (NAUBINWAY)	4	1,004.70	\$172.87	\$162.29	93.88%	\$253.36	46.56%	\$221.01	\$500.00
S STE MARIE FMU (SOO MAINLAN	1	15.30	\$192.25	\$192.00	99.87%	\$192.00	-0.13%	\$192.00	\$192.00
LAKE SUPERIOR STATE FOREST	35	4,856.50	\$200.70	\$149.80	74.64%	\$205.77	2.53%	\$51.00	\$500.00
UPPER PENINSULA	45				73.27%		1.33%	\$51.00	\$500.00
GAYLORD FOREST MGT UNIT	19	3,123.30	\$199.80	\$160.80	80.48%	\$263.33	31.80%	\$158.00	\$535.01
PIGEON RIVER FOREST MGT UNIT	6	639.00	\$197.57	\$129.88	65.74%	\$269.79	36.56%	\$150.00	\$323.00
ATLANTA FOREST MGT UNIT	19	4,443.80	\$193.86	\$157.56	81.28%	\$199.58	2.95%	\$120.00	\$523.00
MACKINAW STATE FOREST	44	8,206.10	\$196.41	\$156.64	79.75%	\$229.31	16.75%	\$120.00	\$535.01
TRAVERSE CITY FOREST MGT UNI	49	6,881.70	\$183.18	\$148.17	80.89%	\$226.71	23.76%	\$10.00	\$430.00
CADILLAC FOREST MGT UNIT	24	2,511.80	\$177.35	\$122.03	68.81%	\$194.35	9.58%	\$100.00	\$334.61
PERE MARQUETTE STATE FORES	73	9,393.50	\$181.62	\$141.18	77.73%	\$218.06	20.06%	\$10.00	\$430.00
ROSCOMMON FOREST MGT UNIT	9	2,076.60	\$190.73	\$136.71	71.67%	\$168.91	-11.44%	\$138.50	\$210.00
GRAYLING FOREST MGT UNIT	19	2,790.20	\$198.39	\$153.29	77.26%	\$184.89	-6.81%	\$137.00	\$487.00
GLADWIN FOREST MGT UNIT	5	754.30	\$210.76	\$164.93	78.25%	\$167.32	-20.61%	\$149.00	\$195.00
AUSABLE STATE FOREST	33	5,621.10	\$197.22	\$148.72	75.41%	\$176.63	-10.44%	\$137.00	\$487.00
NORTHERN LOWER PENINSULA	150	23,220.70	\$190.62	\$148.47	77.89%	\$212.01	11.22%	\$10.00	\$535.01
STATEWIDE	195				76.97%		9.27%	\$10.00	\$535.01

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SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	13	1,327.60	, ,	\$431.09	58.79%	\$706.45	-3.66%	\$233.00	\$1,060.61
CRYSTAL FALLS FOREST MGT UNI	1	41.20	\$457.33	\$316.00	69.10%	\$316.00	-30.90%	\$316.00	\$316.00
GWINN FOREST MGT UNIT	13	191.60	· ·	\$369.46	60.35%	\$561.77	-8.24%	\$250.00	\$750.00
ESCANABA FOREST MGT UNIT	3	33.40	\$578.73	\$301.82	52.15%	\$401.31	-30.66%	\$273.00	\$450.00
ESCANABA RIVER STATE FOREST	<u> </u>	225.00	\$607.26	\$359.42	59.19%	\$537.95	-11.41%	\$250.00	\$750.00
SHINGLETON FOREST MGT UNIT	10	524.60	\$882.49	\$694.08	78.65%	\$818.52	-7.25%	\$501.00	\$1,001.00
NEWBERRY FOREST MGT UNIT	9	392.30	\$1,019.97	\$631.64	61.93%	\$793.72	-22.18%	\$450.00	\$1,000.00
S STE MARIE FMU (NAUBINWAY)	6	134.40	\$856.41	\$638.51	74.56%	\$960.67	12.17%	\$501.00	\$1,500.00
S STE MARIE FMU (SOO MAINLAN	1	7.00	\$619.36	\$489.30	79.00%	\$498.42	-19.53%	\$498.42	\$498.42
S STE MARIE FMU (DRUMMOND IS	1	108.30	\$763.85	\$588.00	76.98%	\$875.40	14.60%	\$875.40	\$875.40
LAKE SUPERIOR STATE FOREST		1,166.60	\$913.12	\$655.60	71.80%	\$829.92	-9.11%	\$450.00	\$1,500.00
UPPER PENINSULA	57				65.22%		-7.02%	\$233.00	\$1,500.00
GAYLORD FOREST MGT UNIT	24	1,163.70	\$575.80	\$430.33	74.74%	\$549.98	-4.48%	\$300.00	\$1,000.00
PIGEON RIVER FOREST MGT UNIT	7	355.70	\$452.07	\$305.04	67.48%	\$381.95	-15.51%	\$250.00	\$800.00
ATLANTA FOREST MGT UNIT	6	159.10	\$556.34	\$392.23	70.50%	\$502.60	-9.66%	\$290.00	\$1,634.40
MACKINAW STATE FOREST	<u></u>	1,678.50	\$547.73	\$400.17	73.06%	\$509.88	-6.91%	\$250.00	\$1,634.40
TRAVERSE CITY FOREST MGT UNI	22	804.00	\$341.56	\$260.87	76.38%	\$633.08	85.35%	\$177.00	\$1,262.00
CADILLAC FOREST MGT UNIT	4	117.90	\$347.66	\$235.68	67.79%	\$380.41	9.42%	\$200.00	\$400.00
PERE MARQUETTE STATE FORES	26	921.90	\$342.34	\$257.65	75.26%	\$600.77	75.49%	\$177.00	\$1,262.00
ROSCOMMON FOREST MGT UNIT	1	2.10	\$420.42	\$315.00	74.93%	\$315.00	-25.07%	\$315.00	\$315.00
GRAYLING FOREST MGT UNIT	3	101.40	\$426.51	\$288.67	67.68%	\$310.77	-27.14%	\$183.00	\$400.00
AUSABLE STATE FOREST	4	103.50	\$426.39	\$289.21	67.83%	\$310.85	-27.10%	\$183.00	\$400.00
NORTHERN LOWER PENINSULA	67	2,703.90	\$473.06	\$347.33	73.42%	\$533.25	12.72%	\$177.00	\$1,634.40
STATEWIDE	124				68.24%		0.25%	\$177.00	\$1,634.40

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5.34%

\$24.00

\$120.00

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STATEWIDE

WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	12	845.20	\$102.29	\$82.40	80.55%	\$111.57	9.08%	\$72.00	\$150.00
PIGEON RIVER FOREST MGT UNIT	5	758.00	\$102.17	\$74.20	72.63%	\$102.23	0.05%	\$70.00	\$260.75
ATLANTA FOREST MGT UNIT	1	651.00	\$109.13	\$60.00	54.98%	\$90.00	-17.53%	\$90.00	\$90.00
MACKINAW STATE FOREST	<u></u>	2,254.20	\$104.23	\$73.17	70.21%	\$102.20	-1.94%	\$70.00	\$260.75
TRAVERSE CITY FOREST MGT UNI	1	17.90	\$173.33	\$107.00	61.73%	\$110.00	-36.54%	\$110.00	\$110.00
CADILLAC FOREST MGT UNIT	2	204.40	\$79.05	\$52.83	66.84%	\$193.43	144.71%	\$125.00	\$200.00
PERE MARQUETTE STATE FORES		222.30	\$86.64	\$57.19	66.01%	\$186.71	115.51%	\$110.00	\$200.00
ROSCOMMON FOREST MGT UNIT	1	314.40	\$113.84	\$85.00	74.67%	\$130.50	14.63%	\$130.50	\$130.50
GLADWIN FOREST MGT UNIT	2	85.70	\$72.70	\$62.49	85.96%	\$113.84	56.59%	\$58.00	\$120.15
AUSABLE STATE FOREST		400.10	\$105.03	\$80.18	76.34%	\$126.93	20.86%	\$58.00	\$130.50
NORTHERN LOWER PENINSULA	24	2,876.60	\$102.98	\$72.91	70.80%	\$112.17	8.93%	\$58.00	\$260.75
STATEWIDE	24				70.80%		8.93%	\$58.00	\$260.75
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	3	54.60	\$34.47	\$95.96	278.38%	\$103.66	200.69%	\$24.00	\$120.00
CADILLAC FOREST MGT UNIT	3	206.60	\$68.33	\$44.52	65.15%	\$61.35	-10.21%	\$40.00	\$70.00
PERE MARQUETTE STATE FORES	6	261.20	\$61.25	\$55.27	90.23%	\$70.19	14.60%	\$24.00	\$120.00
GLADWIN FOREST MGT UNIT	1	79.20	\$73.76	\$59.00	79.99%	\$59.00	-20.01%	\$59.00	\$59.00
AUSABLE STATE FOREST	1	79.20	\$73.76	\$59.00	79.99%	\$59.00	-20.01%	\$59.00	\$59.00
NORTHERN LOWER PENINSULA	7	340.40	\$64.16	\$56.14	87.49%	\$67.59	5.34%	\$24.00	\$120.00

87.49%

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STATEWIDE

WHITE	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
PINE	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
ESCANABA FOREST MGT UNIT	8	636.90	\$141.68	\$98.04	69.20%	\$162.07	14.39%	\$58.00	\$237.00
ESCANABA RIVER STATE FOREST	8	636.90	\$141.68	\$98.04	69.20%	\$162.07	14.39%	\$58.00	\$237.00
SHINGLETON FOREST MGT UNIT	1	7.70	\$65.38	\$46.00	70.36%	\$110.00	68.25%	\$110.00	\$110.00
NEWBERRY FOREST MGT UNIT	2	257.10	\$110.00	\$69.33	63.03%	\$91.14	-17.14%	\$75.00	\$100.00
LAKE SUPERIOR STATE FOREST	3	264.80	\$108.70	\$68.65	63.16%	\$91.69	-15.65%	\$75.00	\$110.00
UPPER PENINSULA	11				67.74%		7.13%	\$58.00	\$237.00
GAYLORD FOREST MGT UNIT	2	68.00	\$143.99	\$112.85	78.38%	\$112.85	-21.62%	\$93.00	\$123.00
PIGEON RIVER FOREST MGT UNIT	2	39.30	\$117.79	\$84.95	72.12%	\$100.00	-15.10%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	2	194.30	\$136.27	\$90.00	66.05%	\$92.02	-32.47%	\$90.00	\$100.00
MACKINAW STATE FOREST	6	301.60	\$135.60	\$94.49	69.69%	\$97.76	-27.91%	\$90.00	\$123.00
TRAVERSE CITY FOREST MGT UNI	12	382.50	\$90.16	\$66.07	73.28%	\$76.21	-15.48%	\$53.00	\$200.00
CADILLAC FOREST MGT UNIT	4	222.20	\$72.31	\$53.47	73.95%	\$149.87	107.27%	\$28.00	\$213.68
PERE MARQUETTE STATE FORES	16	604.70	\$83.60	\$61.44	73.49%	\$103.28	23.53%	\$28.00	\$213.68
GLADWIN FOREST MGT UNIT	3	169.00	\$84.40	\$66.50	78.79%	\$67.00	-20.62%	\$40.00	\$94.00
AUSABLE STATE FOREST	3	169.00	\$84.40	\$66.50	78.79%	\$67.00	-20.62%	\$40.00	\$94.00
NORTHERN LOWER PENINSULA	25	1,075.30	\$98.31	\$71.51	72.73%	\$96.03	-2.32%	\$28.00	\$213.68
STATEWIDE	36				70.09%		2.68%	\$28.00	\$237.00
YELLOW BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	2	20.30	\$521.12	\$175.15	33.61%	\$244.34	-53.11%	\$150.00	\$641.03
SHINGLETON FOREST MGT UNIT	1	6.30	\$302.88	\$206.00	68.01%	\$700.00	131.12%	\$700.00	\$700.00
LAKE SUPERIOR STATE FOREST		6.30	\$302.88	\$206.00	68.01%	\$700.00	131.12%	\$700.00	\$700.00
UPPER PENINSULA	3				38.87%		-24.96%	\$150.00	\$700.00

38.87%

-24.96%

\$150.00

\$700.00

04/01/2012 to 03/31/2013

SAWLOGS EXCLUSION (MBF, see general note 3)

SAWLOGS EXCLUSION	ivide, see g	eneral note 3	ა)			
B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME		MAX PRICE		
	(1)	(2)				
CADILLAC FOREST MGT UNIT	3	240.30	\$250.00	\$350.22		
PERE MARQUETTE STATE FORES	3	240.30	\$250.00	\$350.22		
NORTHERN LOWER PENINSULA	3	240.30	\$250.00	\$350.22		
STATEWIDE	3		\$250.00	\$350.22		
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE		
	(1)	(2)				
TRAVERSE CITY FOREST MGT UNI	1	23.10	\$684.93	\$684.93		
PERE MARQUETTE STATE FORES	1	23.10	\$684.93	\$684.93		
NORTHERN LOWER PENINSULA	1	23.10	\$684.93	\$684.93		
STATEWIDE	1		\$684.93	\$684.93		
BEECH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE		
	(1)	(2)				
GAYLORD FOREST MGT UNIT	1	$ \frac{20.00}{20.00}$	\$814.46	\$814.46		
MACKINAW STATE FOREST	1	20.00	\$814.46	\$814.46		
NORTHERN LOWER PENINSULA STATEWIDE	1	20.00	\$814.46	\$814.46		
	# OF SALES	TOTAL VOLUME	\$814.46 MIN PRICE	\$814.46 MAX PRICE		
JACK PINE	SOLD (1)	(2)	WIIN PRICE	MAX PRICE		
CADILLAC FOREST MGT UNIT	1	47.60	\$634.52	\$634.52		
PERE MARQUETTE STATE FORES		47.60	\$634.52	\$634.52		
NORTHERN LOWER PENINSULA	1	47.60	\$634.52	\$634.52		
STATEWIDE	1		\$634.52	\$634.52		
MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE		
	(1)	(2)				
CADILLAC FOREST MGT UNIT	1	56.30	\$860.10	\$860.10		
PERE MARQUETTE STATE FORES	1	56.30	\$860.10	\$860.10		
GLADWIN FOREST MGT UNIT	1	123.70	\$399.99	\$399.99		
AUSABLE STATE FOREST	1	123.70	\$399.99	\$399.99		
NORTHERN LOWER PENINSULA	2	180.00	\$399.99	\$860.10		
STATEWIDE	2		\$399.99	\$860.10		

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SAWLOGS EXCLUSION (MBF, see general note 3)

SAWLOGS EXCLUSION (
MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
ESCANABA FOREST MGT UNIT	1	66.30	\$720.00	\$720.00
ESCANABA RIVER STATE FOREST	${1}$	66.30	\$720.00	\$720.00
S STE MARIE FMU (NAUBINWAY)	1	1.10	\$1,000.00	\$1,000.00
LAKE SUPERIOR STATE FOREST	<u>_</u>		\$1,000.00	\$1,000.00
UPPER PENINSULA	2		\$720.00	\$1,000.00
GRAYLING FOREST MGT UNIT	1	55.00	\$931.20	\$931.20
AUSABLE STATE FOREST		55.00	\$931.20	\$931.20
NORTHERN LOWER PENINSULA	1	55.00	\$931.20	\$931.20
STATEWIDE	3		\$720.00	\$1,000.00
MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
CADILLAC FOREST MGT UNIT	3	98.10	\$635.51	\$915.00
PERE MARQUETTE STATE FORES		98.10	\$635.51	\$915.00
GLADWIN FOREST MGT UNIT	1	68.40	\$764.45	\$764.45
AUSABLE STATE FOREST		68.40	\$764.45	\$764.45
NORTHERN LOWER PENINSULA	4	166.50	\$635.51	\$915.00
STATEWIDE	4		\$635.51	\$915.00
RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
TRAVERSE CITY FOREST MGT UNI	1	5.50	\$799.40	\$799.40
PERE MARQUETTE STATE FORES		5.50	\$799.40	\$799.40
NORTHERN LOWER PENINSULA	1	5.50	\$799.40	\$799.40
STATEWIDE	1		\$799.40	\$799.40
RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)	A	A
ATLANTA FOREST MGT UNIT	$\frac{1}{4}$	$ \frac{50.00}{50.00}$	\$1,211.00	\$1,211.00
MACKINAW STATE FOREST	1	50.00	\$1,211.00	\$1,211.00
NORTHERN LOWER PENINSULA	1	50.00	\$1,211.00	\$1,211.00
STATEWIDE	1		\$1,211.00	\$1,211.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

RED PINE	# OF SALES SOLD	TOTAL VOLUME		MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	2	100.70	\$619.10	\$704.00
UPPER PENINSULA	2		\$619.10	\$704.00
GAYLORD FOREST MGT UNIT	1	46.30	\$608.90	\$608.90
PIGEON RIVER FOREST MGT UNIT	1	9.00	\$695.00	\$695.00
MACKINAW STATE FOREST		55.30	\$608.90	\$695.00
CADILLAC FOREST MGT UNIT	4	209.10	\$557.58	\$1,919.24
PERE MARQUETTE STATE FORES	4	209.10	\$557.58	\$1,919.24
NORTHERN LOWER PENINSULA	6	264.40	\$557.58	\$1,919.24
STATEWIDE	8		\$557.58	\$1,919.24
SUGAR	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
MAPLE	SOLD			
	(1)	(2)		
S STE MARIE FMU (NAUBINWAY)	1	16.40	\$2,900.00	\$2,900.00
LAKE SUPERIOR STATE FOREST		16.40	\$2,900.00	\$2,900.00
UPPER PENINSULA	1		\$2,900.00	\$2,900.00
STATEWIDE	1		\$2,900.00	\$2,900.00
WHITE	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASH	SOLD			
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	17.30	\$821.55	\$821.55
PERE MARQUETTE STATE FORES		17.30	\$821.55	\$821.55
NORTHERN LOWER PENINSULA	1	17.30	\$821.55	\$821.55
STATEWIDE	1		\$821.55	\$821.55
WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	2	122.30	\$258.00	\$315.00
PERE MARQUETTE STATE FORES	<u> </u>	122.30	\$258.00	\$315.00
NORTHERN LOWER PENINSULA	2	122.30	\$258.00	\$315.00
STATEWIDE	2		\$258.00	\$315.00

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PULPWOOD (Cords, see general note 3)

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B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	2	279.00	\$38.33	\$32.32	84.32%	\$37.74	-1.53%	\$36.50	\$40.00
ESCANABA RIVER STATE FOREST	2	279.00	\$38.33	\$32.32	84.32%	\$37.74	-1.53%	\$36.50	\$40.00
SHINGLETON FOREST MGT UNIT	1	76.00	\$42.40	\$32.20	75.94%	\$35.00	-17.45%	\$35.00	\$35.00
NEWBERRY FOREST MGT UNIT	4	1,809.00	\$42.76	\$24.33	56.89%	\$35.86	-16.14%	\$27.05	\$40.00
LAKE SUPERIOR STATE FOREST	5	1,885.00	\$42.75	\$24.64	57.65%	\$35.83	-16.19%	\$27.05	\$40.00
UPPER PENINSULA	7				60.78%		-14.47%	\$27.05	\$40.00
GAYLORD FOREST MGT UNIT	7	2,323.00	\$24.98	\$14.88	59.58%	\$15.87	-36.46%	\$9.50	\$21.00
ATLANTA FOREST MGT UNIT	8	4,463.00	\$24.50	\$18.49	75.44%	\$18.73	-23.56%	\$14.75	\$24.05
MACKINAW STATE FOREST	15	6,786.00	\$24.67	\$17.25	69.95%	\$17.75	-28.03%	\$9.50	\$24.05
TRAVERSE CITY FOREST MGT UNI	13	4,792.40	\$24.68	\$18.91	76.64%	\$29.30	18.75%	\$16.00	\$40.00
CADILLAC FOREST MGT UNIT	28	15,197.50	\$23.10	\$15.04	65.10%	\$28.42	23.03%	\$10.10	\$62.50
PERE MARQUETTE STATE FORES	41	19,989.90	\$23.48	\$15.97	68.01%	\$28.63	21.95%	\$10.10	\$62.50
ROSCOMMON FOREST MGT UNIT	10	6,132.30	\$27.01	\$19.43	71.94%	\$39.95	47.93%	\$16.70	\$69.50
GRAYLING FOREST MGT UNIT	4	744.00	\$27.72	\$16.69	60.18%	\$17.16	-38.12%	\$11.60	\$21.35
AUSABLE STATE FOREST	14	6,876.30	\$27.08	\$19.13	70.64%	\$37.48	38.40%	\$11.60	\$69.50
NORTHERN LOWER PENINSULA	70	33,652.20	\$24.45	\$16.87	69.00%	\$28.25	15.51%	\$9.50	\$69.50
STATEWIDE	77				68.18%		12.51%	\$9.50	\$69.50

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BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
DADACA FOREST MOT LINUT	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	<u>1</u>	222.00	\$35.28	\$21.20	60.09%	\$22.30	-36.79%	\$22.30	\$22.30
CRYSTAL FALLS FOREST MGT UNI	1	49.00	\$42.00	\$18.90	45.00%	\$34.74	-17.29%	\$34.74	\$34.74
GWINN FOREST MGT UNIT	14	1,878.00	\$42.02	\$25.63	60.99%	\$43.64	3.85%	\$19.00	\$60.50
ESCANABA FOREST MGT UNIT	1	183.00	\$39.17	\$28.60	73.02%	\$85.00	117.00%	\$85.00	\$85.00
ESCANABA RIVER STATE FOREST	15	2,061.00	\$41.77	\$25.89	61.99%	\$47.31	13.27%	\$19.00	\$85.00
SHINGLETON FOREST MGT UNIT	6	875.00	\$24.32	\$15.85	65.18%	\$23.25	-4.38%	\$8.51	\$40.00
NEWBERRY FOREST MGT UNIT	2	123.00	\$24.86	\$17.05	68.57%	\$29.29	17.82%	\$1.00	\$30.00
S STE MARIE FMU (NAUBINWAY)	3	1,091.00	\$28.90	\$16.38	56.69%	\$25.76	-10.86%	\$18.00	\$45.00
S STE MARIE FMU (SOO MAINLAN	5	1,006.00	\$22.74	\$15.62	68.70%	\$21.33	-6.18%	\$13.50	\$23.47
S STE MARIE FMU (DRUMMOND IS	1	212.00	\$13.00	\$9.10	70.00%	\$20.00	53.85%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	<u></u>	3,307.00	\$24.64	\$15.57	63.17%	\$23.51	-4.59%	\$1.00	\$45.00
UPPER PENINSULA	34				62.25%		2.50%	\$1.00	\$85.00
GAYLORD FOREST MGT UNIT	2	565.00	\$12.61	\$7.97	63.22%	\$20.83	65.21%	\$10.00	\$41.55
PIGEON RIVER FOREST MGT UNIT	1	245.00	\$13.30	\$9.30	69.92%	\$23.00	72.93%	\$23.00	\$23.00
ATLANTA FOREST MGT UNIT	1	106.00	\$26.85	\$18.55	69.09%	\$18.55	-30.91%	\$18.55	\$18.55
MACKINAW STATE FOREST	4	916.00	\$14.44	\$9.55	66.14%	\$21.15	46.43%	\$10.00	\$41.55
CADILLAC FOREST MGT UNIT	1	145.00	\$15.00	\$8.70	58.00%	\$8.70	-42.00%	\$8.70	\$8.70
PERE MARQUETTE STATE FORES	<u>_</u>	145.00	\$15.00	\$8.70	58.00%	\$8.70	-42.00%	\$8.70	\$8.70
GRAYLING FOREST MGT UNIT	1	78.00	\$19.00	\$11.00	57.89%	\$11.00	-42.11%	\$11.00	\$11.00
AUSABLE STATE FOREST	<u> </u>	78.00	\$19.00	\$11.00	57.89%	\$11.00	-42.11%	\$11.00	\$11.00
NORTHERN LOWER PENINSULA	6	1,139.00	\$14.83	\$9.54	64.36%	\$18.87	27.27%	\$8.70	\$41.55
STATEWIDE	40				62.44%		4.66%	\$1.00	\$85.00

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BALSAM POPLAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	261.00	\$35.70	\$25.00	70.03%	\$38.00	6.44%	\$38.00	\$38.00
ESCANABA FOREST MGT UNIT	2	68.00	\$32.00	\$17.26	53.95%	\$29.39	-8.16%	\$17.60	\$51.00
ESCANABA RIVER STATE FOREST		68.00	\$32.00	\$17.26	53.95%	\$29.39	-8.16%	\$17.60	\$51.00
SHINGLETON FOREST MGT UNIT	1	80.00	\$32.00	\$25.60	80.00%	\$40.00	25.00%	\$40.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	1	380.00	\$9.00	\$4.70	52.22%	\$20.00	122.22%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST		460.00	\$13.00	\$8.33	64.11%	\$23.48	80.60%	\$20.00	\$40.00
UPPER PENINSULA	5				66.00%		30.00%	\$17.60	\$51.00
ATLANTA FOREST MGT UNIT	1	103.00	\$9.90	\$3.85	38.89%	\$3.85	-61.11%	\$3.85	\$3.85
MACKINAW STATE FOREST		103.00	\$9.90	\$3.85	38.89%	\$3.85	-61.11%	\$3.85	\$3.85
NORTHERN LOWER PENINSULA	1	103.00	\$9.90	\$3.85	38.89%	\$3.85	-61.11%	\$3.85	\$3.85
STATEWIDE	6				64.51%		24.98%	\$3.85	\$51.00
DACCIMOOD	# OF SALES	TOTAL VOLLIME	AVG PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMILIM	MAXIMIIM

BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	10	4,370.00	\$11.74	\$5.88	50.10%	\$8.47	-27.86%	\$6.90	\$12.00
PIGEON RIVER FOREST MGT UNIT	5	1,596.00	\$11.52	\$7.39	64.16%	\$8.36	-27.40%	\$6.65	\$10.00
ATLANTA FOREST MGT UNIT	2	1,024.00	\$11.17	\$8.04	71.95%	\$8.04	-28.05%	\$7.80	\$8.80
MACKINAW STATE FOREST	<u> </u>	6,990.00	\$11.61	\$6.54	56.37%	\$8.38	-27.78%	\$6.65	\$12.00
TRAVERSE CITY FOREST MGT UNI	1	762.00	\$19.85	\$6.30	31.74%	\$6.30	-68.26%	\$6.30	\$6.30
PERE MARQUETTE STATE FORES	<u> </u>	762.00	\$19.85	\$6.30	31.74%	\$6.30	-68.26%	\$6.30	\$6.30
NORTHERN LOWER PENINSULA	18	7,752.00	\$12.42	\$6.52	52.50%	\$8.18	-34.14%	\$6.30	\$12.00
STATEWIDE	18				52.50%		-34.14%	\$6.30	\$12.00

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BEECH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	8	5,545.00	\$13.54	\$9.56	70.60%	\$36.19	167.35%	\$25.00	\$49.52
NEWBERRY FOREST MGT UNIT	1	862.00	\$12.35	\$5.45	44.13%	\$22.75	84.21%	\$22.75	\$22.75
S STE MARIE FMU (NAUBINWAY)	4	2,201.00	\$20.39	\$12.98	63.64%	\$41.01	101.08%	\$21.00	\$42.05
LAKE SUPERIOR STATE FOREST	<u> </u>	8,608.00	\$15.17	\$10.02	66.05%	\$36.08	137.79%	\$21.00	\$49.52
UPPER PENINSULA	13				66.05%		137.79%	\$21.00	\$49.52
GAYLORD FOREST MGT UNIT	1	153.00	\$16.58	\$11.25	67.85%	\$67.61	307.78%	\$67.61	\$67.61
MACKINAW STATE FOREST		153.00	\$16.58	\$11.25	67.85%	\$67.61	307.78%	\$67.61	\$67.61
TRAVERSE CITY FOREST MGT UNI	1	215.90	\$12.65	\$9.40	74.31%	\$15.00	18.58%	\$15.00	\$15.00
PERE MARQUETTE STATE FORES		215.90	\$12.65	\$9.40	74.31%	\$15.00	18.58%	\$15.00	\$15.00
NORTHERN LOWER PENINSULA	2	368.90	\$14.28	\$10.17	71.20%	\$36.82	157.84%	\$15.00	\$67.61
STATEWIDE	15				66.25%		138.57%	\$15.00	\$67.61
BLACK ASH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	8.00	\$36.66	\$17.60	48.01%	\$28.51	-22.23%	\$28.51	\$28.51
ESCANABA RIVER STATE FOREST		8.00	\$36.66	\$17.60	48.01%	\$28.51	-22.23%	\$28.51	\$28.51
UPPER PENINSULA	1				48.01%		-22.23%	\$28.51	\$28.51
STATEWIDE	1				48.01%		-22.23%	\$28.51	\$28.51
BLACK CHERRY	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
TRAVERSE CITY FOREST MGT UNI	2	195.00	\$17.86	\$11.35	63.58%	\$31.13	74.29%	\$25.00	\$34.79
CADILLAC FOREST MGT UNIT	1	203.00	\$22.16	\$14.00	63.18%	\$14.00	-36.82%	\$14.00	\$14.00
PERE MARQUETTE STATE FORES	3	398.00	\$20.05	\$12.70	63.35%	\$22.39	11.66%	\$14.00	\$34.79
NORTHERN LOWER PENINSULA	3	398.00	\$20.05	\$12.70	63.35%	\$22.39	11.66%	\$14.00	\$34.79

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BLACK SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	3	881.00	\$50.85	\$23.73	46.66%	\$23.73	-53.33%	\$18.25	\$36.51
CRYSTAL FALLS FOREST MGT UNI	1	196.00	\$38.00	\$17.10	45.00%	\$43.39	14.18%	\$43.39	\$43.39
GWINN FOREST MGT UNIT	12	2,408.00	\$49.16	\$31.79	64.65%	\$46.98	-4.44%	\$23.00	\$63.80
ESCANABA FOREST MGT UNIT	5	1,579.00	\$41.18	\$21.63	52.52%	\$32.32	-21.51%	\$13.45	\$65.00
ESCANABA RIVER STATE FOREST	17	3,987.00	\$46.00	\$27.76	60.35%	\$41.17	-10.49%	\$13.45	\$65.00
SHINGLETON FOREST MGT UNIT	23	10,107.00	\$37.90	\$24.65	65.04%	\$40.85	7.80%	\$10.75	\$65.05
NEWBERRY FOREST MGT UNIT	4	1,306.00	\$29.92	\$17.38	58.07%	\$25.69	-14.16%	\$1.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	2	378.00	\$25.00	\$17.46	69.85%	\$34.74	38.95%	\$31.88	\$40.00
S STE MARIE FMU (SOO MAINLAN	4	3,751.00	\$26.69	\$22.91	85.86%	\$34.64	29.80%	\$15.25	\$41.00
S STE MARIE FMU (DRUMMOND IS	1	298.00	\$14.86	\$12.50	84.12%	\$23.00	54.78%	\$23.00	\$23.00
LAKE SUPERIOR STATE FOREST	34	15,840.00	\$33.84	\$23.24	68.66%	\$37.65	11.25%	\$1.00	\$65.05
UPPER PENINSULA	55				65.18%		2.36%	\$1.00	\$65.05
STATEWIDE	55				65.18%		2.36%	\$1.00	\$65.05

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JACK PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	4	2,363.00	\$46.50	\$25.63	55.12%	\$77.96	67.65%	\$70.91	\$86.83
GWINN FOREST MGT UNIT	14	4,377.00	\$65.33	\$39.38	60.28%	\$70.00	7.15%	\$18.77	\$88.10
ESCANABA RIVER STATE FOREST	<u></u>	4,377.00	\$65.33	\$39.38	60.28%	\$70.00	7.15%	\$18.77	\$88.10
SHINGLETON FOREST MGT UNIT	20	11,564.00	\$65.81	\$45.38	68.96%	\$61.46	-6.60%	\$41.10	\$81.11
NEWBERRY FOREST MGT UNIT	23	27,894.00	\$64.16	\$40.93	63.79%	\$65.50	2.08%	\$1.00	\$77.12
S STE MARIE FMU (NAUBINWAY)	2	240.00	\$29.80	\$25.05	84.07%	\$33.75	13.26%	\$25.00	\$40.00
S STE MARIE FMU (SOO MAINLAN	1	321.00	\$31.10	\$24.60	79.10%	\$47.50	52.73%	\$47.50	\$47.50
LAKE SUPERIOR STATE FOREST		40,019.00	\$64.17	\$41.99	65.44%	\$64.00	-0.26%	\$1.00	\$81.11
UPPER PENINSULA	64				64.56%		2.97%	\$1.00	\$88.10
GAYLORD FOREST MGT UNIT	11	3,818.00	\$40.30	\$26.77	66.42%	\$34.14	-15.27%	\$18.10	\$70.25
PIGEON RIVER FOREST MGT UNIT	2	143.00	\$29.70	\$19.69	66.30%	\$21.40	-27.96%	\$20.00	\$25.00
ATLANTA FOREST MGT UNIT	9	3,579.00	\$41.16	\$26.94	65.44%	\$37.02	-10.06%	\$24.25	\$87.49
MACKINAW STATE FOREST		7,540.00	\$40.51	\$26.71	65.95%	\$35.27	-12.93%	\$18.10	\$87.49
TRAVERSE CITY FOREST MGT UNI	21	8,272.00	\$22.38	\$14.98	66.94%	\$16.61	-25.82%	\$5.00	\$26.20
CADILLAC FOREST MGT UNIT	18	9,962.40	\$16.06	\$10.34	64.35%	\$17.25	7.35%	\$8.90	\$35.00
PERE MARQUETTE STATE FORES	39	18,234.40	\$18.93	\$12.44	65.74%	\$16.95	-10.44%	\$5.00	\$35.00
ROSCOMMON FOREST MGT UNIT	8	1,550.00	\$27.51	\$19.52	70.97%	\$31.04	12.83%	\$10.00	\$137.00
GRAYLING FOREST MGT UNIT	22	18,456.00	\$30.57	\$19.26	62.99%	\$34.84	13.95%	\$7.90	\$110.63
GLADWIN FOREST MGT UNIT	2	200.00	\$25.87	\$19.23	74.34%	\$22.54	-12.86%	\$19.50	\$40.49
AUSABLE STATE FOREST	<u></u>	20,206.00	\$30.29	\$19.28	63.64%	\$34.42	13.65%	\$7.90	\$137.00
NORTHERN LOWER PENINSULA	93	45,980.40	\$27.46	\$17.79	64.77%	\$27.63	0.63%	\$5.00	\$137.00
STATEWIDE	157				64.62%		2.27%	\$1.00	\$137.00
MISCELLANEOUS	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	130.00	\$26.30	\$20.00	76.05%	\$35.00	33.08%	\$35.00	\$35.00
UPPER PENINSULA	1				76.05%		33.08%	\$35.00	\$35.00
CADILLAC FOREST MGT UNIT	1	225.00	\$7.50	\$5.00	66.67%	\$20.00	166.67%	\$20.00	\$20.00
PERE MARQUETTE STATE FORES		225.00	\$7.50	\$5.00	66.67%	\$20.00	166.67%	\$20.00	\$20.00
NORTHERN LOWER PENINSULA	1	225.00	\$7.50	\$5.00	66.67%	\$20.00	166.67%	\$20.00	\$20.00
STATEWIDE	2				72.95%		77.23%	\$20.00	\$35.00

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MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
ODVOTAL FALLO FORFOT MOTUNI	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	38	31,890.80		\$27.45	59.11%	, , ,	-1.31%	\$24.65	\$70.76
GWINN FOREST MGT UNIT	11			<u>\$24.37</u>	53.84%		1.12%	\$20.19	\$57.96
ESCANABA RIVER STATE FOREST	11	3,392.00	\$45.26	\$24.37	53.84%	\$44.76	-1.12%	\$20.19	\$57.96
SHINGLETON FOREST MGT UNIT	18	10,029.00	\$34.55	\$24.33	70.44%	\$40.80	18.10%	\$10.01	\$57.20
NEWBERRY FOREST MGT UNIT	11	3,307.00	\$37.37	\$23.84	63.78%	\$32.04	-14.27%	\$1.00	\$50.00
S STE MARIE FMU (NAUBINWAY)	11	3,302.00	\$32.14	\$23.02	71.65%	\$38.08	18.51%	\$21.00	\$48.00
S STE MARIE FMU (SOO MAINLAN	3	3,054.00	\$22.72	\$15.15	66.69%	\$21.75	-4.24%	\$12.55	\$23.47
S STE MARIE FMU (DRUMMOND IS	3	3,560.00	\$21.24	\$15.03	70.73%	\$16.11	-24.17%	\$13.15	\$21.00
LAKE SUPERIOR STATE FOREST	46	23,252.00	\$31.02	\$21.45	69.15%	\$32.89	6.03%	\$1.00	\$57.20
UPPER PENINSULA	95				61.84%		0.95%	\$1.00	\$70.76
GAYLORD FOREST MGT UNIT	12	3,914.00	\$25.54	\$17.19	67.32%	\$28.29	10.76%	\$17.50	\$42.50
PIGEON RIVER FOREST MGT UNIT	6	2,938.00	\$24.75	\$17.07	68.95%	\$22.27	-10.01%	\$20.00	\$26.00
ATLANTA FOREST MGT UNIT	22	15,205.00	\$26.60	\$20.64	77.58%	\$25.88	-2.69%	\$9.30	\$50.87
MACKINAW STATE FOREST	40	22,057.00	\$26.16	\$19.55	74.72%	\$25.83	-1.28%	\$9.30	\$50.87
TRAVERSE CITY FOREST MGT UNI	34	10,524.00	\$27.90	\$19.53	70.02%	\$27.44	-1.64%	\$15.00	\$45.25
CADILLAC FOREST MGT UNIT	20	16,216.00	\$27.21	\$15.06	55.36%	\$35.30	29.72%	\$13.85	\$48.00
PERE MARQUETTE STATE FORES	54	26,740.00	\$27.48	\$16.82	61.22%	\$32.21	17.19%	\$13.85	\$48.00
ROSCOMMON FOREST MGT UNIT	3	2,289.00	\$25.96	\$22.09	85.09%	\$49.43	90.43%	\$28.28	\$57.75
GRAYLING FOREST MGT UNIT	17	8,824.00	\$23.54	\$15.32	65.09%	\$17.72	-24.75%	\$6.70	\$42.00
GLADWIN FOREST MGT UNIT	13	11,201.30	\$26.06	\$19.26	73.90%	\$22.94	-11.97%	\$17.35	\$53.09
AUSABLE STATE FOREST	33	22,314.30	\$25.05	\$17.99	71.82%	\$23.59	-5.84%	\$6.70	\$57.75
NORTHERN LOWER PENINSULA	127	71,111.30	\$26.31	\$18.04	68.55%	\$27.52	4.61%	\$6.70	\$57.75
STATEWIDE	222				64.81%		2.57%	\$1.00	\$70.76

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MIXED	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
HARDWOOD	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	20	15,427.00	\$25.17	\$13.43	53.37%	\$22.48	-10.72%	\$8.00	\$42.11
CRYSTAL FALLS FOREST MGT UNI	29	14,742.00	\$42.88	\$25.38	59.18%	\$40.74	-4.99%	\$21.20	\$58.12
GWINN FOREST MGT UNIT	31	9,092.00	\$38.80	\$22.88	58.96%	\$39.57	1.98%	\$18.00	\$60.50
ESCANABA FOREST MGT UNIT	21	11,242.00	\$38.92	\$24.62	63.26%	\$44.04	13.14%	\$12.50	\$59.65
ESCANABA RIVER STATE FOREST	52	20,334.00	\$38.87	\$23.84	61.34%	\$42.04	8.16%	\$12.50	\$60.50
SHINGLETON FOREST MGT UNIT	23	15,881.00	\$29.23	\$20.76	71.02%	\$37.92	29.73%	\$8.65	\$50.25
NEWBERRY FOREST MGT UNIT	21	12,849.00	\$30.74	\$16.24	52.85%	\$33.54	9.12%	\$1.00	\$44.02
S STE MARIE FMU (NAUBINWAY)	16	3,731.00	\$27.70	\$19.91	71.90%	\$35.58	28.45%	\$21.80	\$60.00
S STE MARIE FMU (SOO MAINLAN	3	1,035.00	\$21.09	\$13.80	65.44%	\$24.85	17.86%	\$11.85	\$32.09
S STE MARIE FMU (DRUMMOND IS	1	949.00	\$13.00	\$9.25	71.15%	\$9.25	-28.85%	\$9.25	\$9.25
LAKE SUPERIOR STATE FOREST	64	34,445.00	\$28.93	\$18.46	63.79%	\$34.85	20.45%	\$1.00	\$60.00
UPPER PENINSULA	165				60.62%		6.95%	\$1.00	\$60.50
GAYLORD FOREST MGT UNIT	24	9,695.00	\$20.94	\$11.84	56.56%	\$14.51	-30.70%	\$6.50	\$50.00
PIGEON RIVER FOREST MGT UNIT	3	795.00	\$23.19	\$16.22	69.94%	\$23.63	1.88%	\$15.00	\$30.16
ATLANTA FOREST MGT UNIT	17	6,141.00	\$20.87	\$13.43	64.33%	\$32.02	53.40%	\$10.30	\$85.32
MACKINAW STATE FOREST	44	16,631.00	\$21.02	\$12.64	60.11%	\$21.41	1.85%	\$6.50	\$85.32
TRAVERSE CITY FOREST MGT UNI	29	11,578.50	\$18.01	\$12.82	71.18%	\$16.79	-6.79%	\$10.55	\$25.00
CADILLAC FOREST MGT UNIT	10	3,995.50	\$18.95	\$11.44	60.36%	\$15.33	-19.11%	\$6.40	\$35.00
PERE MARQUETTE STATE FORES	39	15,574.00	\$18.25	\$12.47	68.30%	\$16.41	-10.07%	\$6.40	\$35.00
GRAYLING FOREST MGT UNIT	6	2,734.00	\$20.33	\$13.90	68.37%	\$13.99	-31.19%	\$7.70	\$16.00
GLADWIN FOREST MGT UNIT	1	59.00	\$18.05	\$12.45	68.98%	\$12.45	-31.02%	\$12.45	\$12.45
AUSABLE STATE FOREST	7	2,793.00	\$20.28	\$13.87	68.38%	\$13.95	-31.19%	\$7.70	\$16.00
NORTHERN LOWER PENINSULA	90	34,998.00	\$19.73	\$12.66	64.16%	\$18.59	-5.77%	\$6.40	\$85.32
STATEWIDE	255				61.32%		4.44%	\$1.00	\$85.32

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PULPWOOD (Cords, see general note 3)

STATEWIDE

MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	2	360.00	\$21.60	\$14.17	65.61%	\$24.03	11.24%	\$18.00	\$30.00
ATLANTA FOREST MGT UNIT	8	5,354.00	\$16.93	\$11.42	67.47%	\$19.53	15.35%	\$5.80	\$44.85
MACKINAW STATE FOREST	10	5,714.00	\$17.23	\$11.60	67.32%	\$19.81	15.03%	\$5.80	\$44.85
TRAVERSE CITY FOREST MGT UNI	7	3,505.00	\$16.04	\$11.62	72.45%	\$14.24	-11.20%	\$10.20	\$24.96
CADILLAC FOREST MGT UNIT	25	10,710.30	\$16.17	\$9.33	57.70%	\$15.11	-6.55%	\$7.50	\$35.00
PERE MARQUETTE STATE FORES	32	14,215.30	\$16.14	\$9.89	61.31%	\$14.89	-7.69%	\$7.50	\$35.00
ROSCOMMON FOREST MGT UNIT	10	2,967.30	\$16.95	\$12.02	70.94%	\$15.93	-6.02%	\$8.30	\$40.00
GRAYLING FOREST MGT UNIT	22	10,309.00	\$20.81	\$12.54	60.25%	\$13.52	-35.00%	\$4.80	\$30.00
GLADWIN FOREST MGT UNIT	5	2,219.00	\$20.34	\$14.97	73.57%	\$22.72	11.70%	\$14.00	\$40.64
AUSABLE STATE FOREST	37	15,495.30	\$20.00	\$12.79	63.92%	\$15.30	-23.50%	\$4.80	\$40.64
NORTHERN LOWER PENINSULA	79	35,424.60	\$18.00	\$11.43	63.51%	\$15.87	-11.87%	\$4.80	\$44.85
STATEWIDE	79				63.51%		-11.87%	\$4.80	\$44.85
MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	150.00	\$39.00	\$25.00	64.10%	\$67.50	73.08%	\$67.50	\$67.50
NEWBERRY FOREST MGT UNIT	11	44,783.00	\$64.96	\$1.00	1.54%	\$7.96	-87.75%	\$2.76	\$15.23
LAKE SUPERIOR STATE FOREST	11	44,783.00	\$64.96	\$1.00	1.54%	\$7.96	-87.75%	\$2.76	\$15.23
UPPER PENINSULA	12				1.66%		-87.43%	\$2.76	\$67.50
PIGEON RIVER FOREST MGT UNIT	1	271.00	\$46.37	\$22.25	47.98%	\$95.00	104.87%	\$95.00	\$95.00
MACKINAW STATE FOREST	1	271.00	\$46.37	\$22.25	47.98%	\$95.00	104.87%	\$95.00	\$95.00
TRAVERSE CITY FOREST MGT UNI	1	149.00	\$12.73	\$8.80	69.13%	\$8.80	-30.87%	\$8.80	\$8.80
CADILLAC FOREST MGT UNIT	1	152.00	\$11.50	\$8.00	69.57%	\$30.50	165.22%	\$30.50	\$30.50
PERE MARQUETTE STATE FORES		301.00	\$12.11	\$8.40	69.34%	\$19.76	63.17%	\$8.80	\$30.50
NORTHERN LOWER PENINSULA	3	572.00	\$28.34	\$14.96	52.78%	\$55.41	95.50%	\$8.80	\$95.00

1.95%

-86.42%

\$2.76

\$95.00

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MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	4	1,569.00	\$24.97	\$15.40	61.67%	\$17.83	-28.61%	\$7.00	\$25.40
CRYSTAL FALLS FOREST MGT UNI	25	12,507.00	\$46.74	\$26.61	56.93%	\$42.21	-9.69%	\$23.51	\$72.34
GWINN FOREST MGT UNIT	2	229.00	\$56.23	\$35.19	62.59%	\$60.08	6.85%	\$54.87	\$62.72
ESCANABA FOREST MGT UNIT	15	2,656.00	\$52.89	\$33.82	63.95%	\$48.06	-9.13%	\$18.80	\$85.00
ESCANABA RIVER STATE FOREST	<u> </u>	2,885.00	\$53.16	\$33.93	63.83%	\$49.02	-7.79%	\$18.80	\$85.00
SHINGLETON FOREST MGT UNIT	2	38.00	\$30.66	\$18.75	61.16%	\$21.76	-29.03%	\$18.00	\$25.51
NEWBERRY FOREST MGT UNIT	12	1,349.00	\$24.77	\$14.37	58.00%	\$24.58	-0.77%	\$1.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	5	831.00	\$28.42	\$19.98	70.30%	\$25.44	-10.47%	\$20.00	\$38.00
LAKE SUPERIOR STATE FOREST	19	2,218.00	\$26.24	\$16.55	63.06%	\$24.86	-5.27%	\$1.00	\$40.00
UPPER PENINSULA	65				58.85%		-9.92%	\$1.00	\$85.00
PIGEON RIVER FOREST MGT UNIT	3	548.00	\$29.60	\$20.36	68.80%	\$35.01	18.26%	\$30.00	\$40.94
ATLANTA FOREST MGT UNIT	7	1,253.00	\$33.78	\$20.76	61.46%	\$42.88	26.94%	\$20.00	\$94.21
MACKINAW STATE FOREST	10	1,801.00	\$32.51	\$20.64	63.49%	\$40.49	24.54%	\$20.00	\$94.21
CADILLAC FOREST MGT UNIT	3	927.00	\$20.85	\$10.00	47.93%	\$25.22	20.94%	\$20.00	\$28.63
PERE MARQUETTE STATE FORES	3	927.00	\$20.85	\$10.00	47.93%	\$25.22	20.94%	\$20.00	\$28.63
ROSCOMMON FOREST MGT UNIT	1	154.00	\$26.03	\$17.70	68.00%	\$17.70	-32.00%	\$17.70	\$17.70
GLADWIN FOREST MGT UNIT	1	126.00	\$27.50	\$18.70	68.00%	\$18.70	-32.00%	\$18.70	\$18.70
AUSABLE STATE FOREST	2	280.00	\$26.69	\$18.15	68.00%	\$18.15	-32.00%	\$17.70	\$18.70
NORTHERN LOWER PENINSULA	15	3,008.00	\$28.38	\$17.13	60.36%	\$33.70	18.77%	\$17.70	\$94.21
STATEWIDE	80				58.99%		-7.26%	\$1.00	\$94.21

N. WHITE CEDAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	6	1,754.00	\$47.14	\$29.08	61.68%	\$48.65	3.21%	\$40.00	\$80.00
ESCANABA RIVER STATE FOREST	6	1,754.00	\$47.14	\$29.08	61.68%	\$48.65	3.21%	\$40.00	\$80.00
SHINGLETON FOREST MGT UNIT	3	3,605.00	\$14.84	\$7.27	49.01%	\$8.19	-44.78%	\$8.00	\$10.00
S STE MARIE FMU (NAUBINWAY)	1	356.00	\$30.34	\$15.80	52.08%	\$37.00	21.95%	\$37.00	\$37.00
LAKE SUPERIOR STATE FOREST	4	3,961.00	\$16.23	\$8.04	49.52%	\$10.78	-33.57%	\$8.00	\$37.00
UPPER PENINSULA	10				56.36%		-12.88%	\$8.00	\$80.00
ATLANTA FOREST MGT UNIT	1	119.00	\$30.34	\$23.65	77.95%	\$37.10	22.28%	\$37.10	\$37.10
MACKINAW STATE FOREST	1	119.00	\$30.34	\$23.65	77.95%	\$37.10	22.28%	\$37.10	\$37.10
NORTHERN LOWER PENINSULA	1	119.00	\$30.34	\$23.65	77.95%	\$37.10	22.28%	\$37.10	\$37.10
STATEWIDE	11				56.88%		-12.04%	\$8.00	\$80.00

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PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	4	918.00	\$27.01	\$8.84	32.73%	\$16.14	-40.23%	\$10.35	\$21.95
CRYSTAL FALLS FOREST MGT UNI	7	1,671.50	\$45.35	\$26.48	58.40%	\$40.05	-11.67%	\$25.70	\$49.11
GWINN FOREST MGT UNIT	10	1,956.00	\$40.34	\$27.01	66.96%	\$47.58	17.94%	\$18.00	\$68.10
ESCANABA FOREST MGT UNIT	5	442.00	\$55.47	\$30.46	54.91%	\$39.63	-28.55%	\$31.51	\$51.00
ESCANABA RIVER STATE FOREST	15	2,398.00	\$43.13	\$27.65	64.10%	\$46.11	6.92%	\$18.00	\$68.10
SHINGLETON FOREST MGT UNIT	5	943.00	\$21.14	\$13.70	64.81%	\$19.79	-6.39%	\$6.85	\$40.00
NEWBERRY FOREST MGT UNIT	3	193.00	\$28.06	\$16.20	57.71%	\$17.96	-36.01%	\$1.00	\$30.00
S STE MARIE FMU (NAUBINWAY)	6	735.00	\$21.14	\$12.47	59.00%	\$31.02	46.71%	\$26.00	\$45.00
S STE MARIE FMU (SOO MAINLAN	3	2,116.00	\$17.23	\$9.61	55.74%	\$21.25	23.30%	\$8.70	\$23.47
S STE MARIE FMU (DRUMMOND IS	1	156.00	\$8.20	\$5.65	68.90%	\$5.65	-31.10%	\$5.65	\$5.65
LAKE SUPERIOR STATE FOREST	18	4,143.00	\$18.98	\$11.21	59.03%	\$21.91	15.43%	\$1.00	\$45.00
UPPER PENINSULA	44				58.41%		0.17%	\$1.00	\$68.10
GAYLORD FOREST MGT UNIT	1	170.00	\$21.45	\$16.10	75.06%	\$16.10	-24.94%	\$16.10	\$16.10
MACKINAW STATE FOREST		170.00	\$21.45	\$16.10	75.06%	\$16.10	-24.94%	\$16.10	\$16.10
ROSCOMMON FOREST MGT UNIT	1	33.00	\$21.45	\$15.00	69.93%	\$20.00	-6.76%	\$20.00	\$20.00
AUSABLE STATE FOREST	1	33.00	\$21.45	\$15.00	69.93%	\$20.00	-6.76%	\$20.00	\$20.00
NORTHERN LOWER PENINSULA	2	203.00	\$21.45	\$15.92	74.22%	\$16.73	-21.99%	\$16.10	\$20.00
STATEWIDE	46				58.65%		-0.17%	\$1.00	\$68.10

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Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	6	2,000.00	\$33.64	\$17.86	53.10%	\$21.64	-35.68%	\$10.55	\$27.85
CRYSTAL FALLS FOREST MGT UNI	2	217.60	\$43.18	\$21.01	48.66%	\$36.81	-14.75%	\$23.51	\$49.13
GWINN FOREST MGT UNIT	19	5,878.00	\$44.95	\$30.72	68.35%	\$46.01	2.35%	\$25.21	\$54.81
ESCANABA FOREST MGT UNIT	22	9,361.00	\$45.20	\$29.30	64.82%	\$47.50	5.10%	\$15.60	\$60.40
ESCANABA RIVER STATE FOREST	<u> </u>	15,239.00	\$45.10	\$29.85	66.18%	\$46.93	4.04%	\$15.60	\$60.40
NEWBERRY FOREST MGT UNIT	2	513.00	\$47.72	\$27.20	57.00%	\$35.36	-25.90%	\$27.20	\$40.00
LAKE SUPERIOR STATE FOREST		513.00	\$47.72	\$27.20	57.00%	\$35.36	-25.90%	\$27.20	\$40.00
UPPER PENINSULA	51				64.57%		-0.50%	\$10.55	\$60.40
GAYLORD FOREST MGT UNIT	3	1,294.00	\$14.37	\$8.25	57.41%	\$13.67	-4.90%	\$6.05	\$15.00
PIGEON RIVER FOREST MGT UNIT	5	2,267.00	\$21.25	\$14.90	70.11%	\$21.71	2.16%	\$15.00	\$28.10
ATLANTA FOREST MGT UNIT	7	3,959.00	\$15.71	\$10.56	67.22%	\$20.07	27.71%	\$5.30	\$91.41
MACKINAW STATE FOREST	15	7,520.00	\$17.15	\$11.47	66.88%	\$19.46	13.47%	\$5.30	\$91.41
TRAVERSE CITY FOREST MGT UNI	6	2,193.60	\$22.09	\$15.10	68.36%	\$22.27	0.80%	\$16.80	\$28.01
CADILLAC FOREST MGT UNIT	4	1,347.00	\$18.29	\$11.42	62.42%	\$29.33	60.37%	\$15.10	\$31.15
PERE MARQUETTE STATE FORES	<u></u>	3,540.60	\$20.64	\$13.70	66.36%	\$24.95	20.88%	\$15.10	\$31.15
ROSCOMMON FOREST MGT UNIT	14	9,295.00	\$37.64	\$25.92	68.87%	\$46.79	24.33%	\$18.00	\$67.20
GRAYLING FOREST MGT UNIT	8	2,891.00	\$27.82	\$17.95	64.50%	\$20.98	-24.59%	\$14.80	\$34.50
GLADWIN FOREST MGT UNIT	1	130.00	\$45.87	\$40.35	87.97%	\$40.35	-12.03%	\$40.35	\$40.35
AUSABLE STATE FOREST		12,316.00	\$35.42	\$24.20	68.33%	\$40.67	14.81%	\$14.80	\$67.20
NORTHERN LOWER PENINSULA	48	23,376.60	\$27.30	\$18.52	67.81%	\$31.46	15.23%	\$5.30	\$91.41
STATEWIDE	99				66.02%		6.54%	\$5.30	\$91.41

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RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	5	1,412.00	\$45.08	\$27.32	60.60%	\$42.45	-5.83%	\$34.50	\$63.81
ESCANABA FOREST MGT UNIT	1	42.00	\$36.02	\$17.65	49.00%	\$42.00	16.60%	\$42.00	\$42.00
ESCANABA RIVER STATE FOREST	6	1,454.00	\$44.82	\$27.04	60.33%	\$42.44	-5.31%	\$34.50	\$63.81
SHINGLETON FOREST MGT UNIT	2	552.00	\$22.30	\$15.50	69.53%	\$39.47	77.02%	\$15.00	\$50.00
NEWBERRY FOREST MGT UNIT	4	790.00	\$25.76	\$14.36	55.76%	\$15.65	-39.25%	\$13.10	\$33.00
LAKE SUPERIOR STATE FOREST	6	1,342.00	\$24.33	\$14.83	60.95%	\$25.45	4.57%	\$13.10	\$50.00
UPPER PENINSULA	12				60.54%		-2.01%	\$13.10	\$63.81
GAYLORD FOREST MGT UNIT	7	1,264.00	\$28.29	\$18.02	63.69%	\$32.41	14.53%	\$10.35	\$55.10
PIGEON RIVER FOREST MGT UNIT	3	616.00	\$23.10	\$15.33	66.37%	\$18.00	-22.06%	\$15.00	\$20.00
ATLANTA FOREST MGT UNIT	11	3,655.00	\$26.95	\$16.49	61.17%	\$17.25	-35.99%	\$15.00	\$21.25
MACKINAW STATE FOREST		5,535.00	\$26.83	\$16.71	62.28%	\$20.80	-22.49%	\$10.35	\$55.10
TRAVERSE CITY FOREST MGT UNI	27	4,796.90	\$24.10	\$17.37	72.07%	\$23.74	-1.49%	\$12.25	\$39.76
CADILLAC FOREST MGT UNIT	43	13,224.40	\$22.14	\$13.88	62.70%	\$28.56	28.99%	\$10.60	\$82.00
PERE MARQUETTE STATE FORES	$\frac{70}{70}$	18,021.30	\$22.66	\$14.81	65.35%	\$27.27	20.36%	\$10.60	\$82.00
ROSCOMMON FOREST MGT UNIT	10	2,251.60	\$15.69	\$11.27	71.84%	\$16.18	3.14%	\$8.00	\$35.13
GRAYLING FOREST MGT UNIT	6	2,124.00	\$14.88	\$7.54	50.66%	\$14.88	-0.02%	\$3.90	\$49.00
GLADWIN FOREST MGT UNIT	10	3,444.00	\$16.84	\$11.99	71.23%	\$20.59	22.30%	\$8.25	\$84.99
AUSABLE STATE FOREST		7,819.60	\$15.98	\$10.58	66.19%	\$17.77	11.23%	\$3.90	\$84.99
NORTHERN LOWER PENINSULA	117	31,375.90	\$21.73	\$14.09	64.84%	\$23.76	9.35%	\$3.90	\$84.99
STATEWIDE	129				64.30%		7.93%	\$3.90	\$84.99

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RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	2	596.00	\$30.00	\$20.22	67.40%	\$44.71	49.03%	\$39.05	\$50.11
ESCANABA FOREST MGT UNIT	4	1,631.00	\$20.00	\$14.98	74.89%	\$29.31	46.56%	\$20.00	\$44.81
ESCANABA RIVER STATE FOREST	4	1,631.00	\$20.00	\$14.98	74.89%	\$29.31	46.56%	\$20.00	\$44.81
NEWBERRY FOREST MGT UNIT	3	124.00	\$20.00	\$1.00	5.00%	\$8.14	-59.29%	\$1.00	\$10.10
LAKE SUPERIOR STATE FOREST	3	124.00	\$20.00	\$1.00	5.00%	\$8.14	-59.29%	\$1.00	\$10.10
UPPER PENINSULA	9				69.09%		42.44%	\$1.00	\$50.11
GAYLORD FOREST MGT UNIT	5	1,594.00	\$20.43	\$12.68	62.07%	\$22.81	11.65%	\$11.45	\$30.90
ATLANTA FOREST MGT UNIT	6	3,258.00	\$20.68	\$12.88	62.29%	\$26.21	26.73%	\$12.05	\$35.00
MACKINAW STATE FOREST	11	4,852.00	\$20.60	\$12.82	62.22%	\$25.09	21.82%	\$11.45	\$35.00
TRAVERSE CITY FOREST MGT UNI	2	265.00	\$12.31	\$9.32	75.70%	\$11.61	-5.71%	\$7.55	\$12.25
CADILLAC FOREST MGT UNIT	8	3,796.30	\$19.72	\$12.36	62.70%	\$13.49	-31.58%	\$6.95	\$23.30
PERE MARQUETTE STATE FORES	10	4,061.30	\$19.24	\$12.17	63.24%	\$13.37	-30.50%	\$6.95	\$23.30
ROSCOMMON FOREST MGT UNIT	1	86.80	\$9.10	\$6.80	74.73%	\$40.00	339.56%	\$40.00	\$40.00
GRAYLING FOREST MGT UNIT	2	1,930.00	\$14.95	\$9.89	66.12%	\$9.89	-33.88%	\$7.90	\$10.35
AUSABLE STATE FOREST	3	2,016.80	\$14.70	\$9.75	66.35%	\$11.18	-23.93%	\$7.90	\$40.00
NORTHERN LOWER PENINSULA	24	10,930.10	\$19.01	\$12.01	63.19%	\$18.17	-4.39%	\$6.95	\$40.00
STATEWIDE	33				64.39%		5.13%	\$1.00	\$50.11

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PULPWOOD	(Cords, see	general not	:e 3)
		" OF OAL FO	TOTAL

RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	4		\$68.22	\$29.54	43.30%	\$84.73	24.20%	\$66.21	\$155.00
GWINN FOREST MGT UNIT	3		\$59.35	\$37.25	62.77%	•	36.41%	\$30.00	\$87.11
ESCANABA FOREST MGT UNIT	7	1,149.00	\$71.55	\$43.69	61.06%	\$90.38	26.31%	\$43.60	\$110.00
ESCANABA RIVER STATE FOREST	$\frac{1}{10}$	2,054.00	\$66.17	\$40.85	61.74%	\$86.23	30.30%	\$30.00	\$110.00
SHINGLETON FOREST MGT UNIT	14	2,310.00	\$81.94	\$56.81	69.33%	\$65.20	-20.42%	\$23.00	\$85.00
NEWBERRY FOREST MGT UNIT	25	13,714.00	\$71.51	\$30.34	42.42%	\$56.59	-20.87%	\$8.00	\$100.00
S STE MARIE FMU (NAUBINWAY)	6	4,156.00	\$66.53	\$63.32	95.18%	\$98.34	47.82%	\$63.05	\$110.00
S STE MARIE FMU (SOO MAINLAN	1	715.00	\$71.94	\$69.80	97.03%	\$93.00	29.27%	\$93.00	\$93.00
LAKE SUPERIOR STATE FOREST	46	20,895.00	\$71.69	\$41.17	57.43%	\$67.09	-6.41%	\$8.00	\$110.00
UPPER PENINSULA	60				57.29%		-2.41%	\$8.00	\$155.00
GAYLORD FOREST MGT UNIT	21	9,926.00	\$79.22	\$56.38	71.16%	\$83.11	4.91%	\$36.55	\$195.00
PIGEON RIVER FOREST MGT UNIT	3	461.00	\$69.47	\$53.46	76.96%	\$64.10	-7.74%	\$57.85	\$90.50
ATLANTA FOREST MGT UNIT	17	6,804.00	\$71.59	\$54.30	75.85%	\$116.43	62.64%	\$40.00	\$166.00
MACKINAW STATE FOREST	41	17,191.00	\$75.94	\$55.48	73.06%	\$95.79	26.14%	\$36.55	\$195.00
TRAVERSE CITY FOREST MGT UNI	53	17,410.40	\$67.68	\$48.92	72.28%	\$70.30	3.87%	\$5.00	\$200.06
CADILLAC FOREST MGT UNIT	27	15,016.60	\$55.57	\$38.41	69.12%	\$72.19	29.91%	\$32.20	\$100.00
PERE MARQUETTE STATE FORES	80	32,427.00	\$62.07	\$44.05	70.97%	\$71.17	14.67%	\$5.00	\$200.06
ROSCOMMON FOREST MGT UNIT	10	3,581.00	\$58.37	\$38.64	66.19%	\$72.49	24.19%	\$36.00	\$111.00
GRAYLING FOREST MGT UNIT	23	9,728.00	\$50.80	\$40.94	80.60%	\$63.46	24.94%	\$15.00	\$202.40
GLADWIN FOREST MGT UNIT	6	2,384.00	\$59.28	\$42.98	72.50%	\$73.17	23.42%	\$40.70	\$95.02
AUSABLE STATE FOREST	39	15,693.00	\$53.82	\$40.73	75.68%	\$67.00	24.50%	\$15.00	\$202.40
NORTHERN LOWER PENINSULA	160	65,311.00	\$63.74	\$46.26	72.58%	\$76.65	20.26%	\$5.00	\$202.40
STATEWIDE	220				68.16%		13.71%	\$5.00	\$202.40
SCOTCH PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
NEWBERRY FOREST MGT UNIT	1	80.00	\$25.51	\$16.05	62.92%	\$16.10	-36.89%	\$16.10	\$16.10
LAKE SUPERIOR STATE FOREST		80.00	\$25.51	\$16.05	62.92%	\$16.10	-36.89%	\$16.10	\$16.10
UPPER PENINSULA	1				62.92%		-36.89%	\$16.10	\$16.10
STATEWIDE	1				62.92%		-36.89%	\$16.10	\$16.10

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PULPWOOD (Cords, see	general not	e 3)							
SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	3	1,013.00	\$10.78	\$7.87	72.97%	\$19.95	85.10%	\$9.30	\$39.39
PIGEON RIVER FOREST MGT UNIT	6	2,289.00	\$11.06	\$7.04	63.62%	\$17.28	56.17%	\$6.60	\$51.45
ATLANTA FOREST MGT UNIT	1	547.00	\$11.63	\$8.10	69.65%	\$20.00	71.97%	\$20.00	\$20.00
MACKINAW STATE FOREST	<u> </u>	3,849.00	\$11.07	\$7.41	66.92%	\$18.37	65.94%	\$6.60	\$51.45
TRAVERSE CITY FOREST MGT UNI	2	317.40	\$14.70	\$9.96	67.74%	\$18.86	28.29%	\$14.00	\$21.00
CADILLAC FOREST MGT UNIT	1	28.80	\$12.00	\$7.70	64.17%	\$7.70	-35.83%	\$7.70	\$7.70
PERE MARQUETTE STATE FORES		346.20	\$14.48	\$9.77	67.50%	\$17.93	23.86%	\$7.70	\$21.00
NORTHERN LOWER PENINSULA	13	4,195.20	\$11.35	\$7.60	66.98%	\$18.33	61.51%	\$6.60	\$51.45
STATEWIDE	13				66.98%		61.51%	\$6.60	\$51.45
TAMARACK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	119.00	\$40.95	\$23.70	57.89%	\$23.71	-42.09%	\$20.51	\$24.61
GWINN FOREST MGT UNIT	2	330.00	\$35.39	\$23.81	67.27%	\$53.87	52.22%	\$52.00	\$58.00
ESCANABA FOREST MGT UNIT	5	2,015.00	\$36.91	\$17.16	46.49%	\$21.05	-42.98%	\$13.75	\$41.10
ESCANABA RIVER STATE FOREST	₇	2,345.00	\$36.70	\$18.09	49.31%	\$25.66	-30.06%	\$13.75	\$58.00
SHINGLETON FOREST MGT UNIT	2	427.00	\$31.49	\$21.05	66.84%	\$34.12	8.36%	\$30.00	\$35.00
S STE MARIE FMU (SOO MAINLAN	2	2,520.00	\$22.39	\$16.99	75.86%	\$28.92	29.15%	\$24.90	\$33.59
LAKE SUPERIOR STATE FOREST		2,947.00	\$23.71	\$17.58	74.12%	\$29.67	25.15%	\$24.90	\$35.00
UPPER PENINSULA	13				60.35%		-6.43%	\$13.75	\$58.00
STATEWIDE	13				60.35%		-6.43%	\$13.75	\$58.00
WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	187.00	\$8.00	\$6.90	86.25%	\$10.00	25.00%	\$10.00	\$10.00
PIGEON RIVER FOREST MGT UNIT	1	369.00	\$6.09	\$4.25	69.79%	\$51.45	744.83%	\$51.45	\$51.45
MACKINAW STATE FOREST		556.00	\$6.73	\$5.14	76.37%	\$37.51	457.14%	\$10.00	\$51.45
ROSCOMMON FOREST MGT UNIT	1	950.00	\$17.80	\$12.45	69.94%	\$27.05	51.97%	\$27.05	\$27.05
GLADWIN FOREST MGT UNIT	2	279.00	\$18.65	\$15.35	82.31%	\$17.80	-4.56%	\$15.85	\$18.00
AUSABLE STATE FOREST		1,229.00	\$17.99	\$13.11	72.85%	\$24.95	38.67%	\$15.85	\$27.05
NORTHERN LOWER PENINSULA	5	1,785.00	\$14.49	\$10.63	73.36%	\$28.86	99.25%	\$10.00	\$51.45
STATEWIDE	5				73.36%		99.25%	\$10.00	\$51.45

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16.94%

\$1.00

\$79.80

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PULPWOOD (Cords, see general note 3)

STATEWIDE

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WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	28.00	\$10.61	\$6.80	64.09%	\$6.80	-35.91%	\$6.80	\$6.80
CADILLAC FOREST MGT UNIT	6	2,119.10	\$14.13	\$9.27	65.60%	\$11.65	-17.58%	\$7.60	\$25.00
PERE MARQUETTE STATE FORES	7	2,147.10	\$14.09	\$9.24	65.59%	\$11.58	-17.76%	\$6.80	\$25.00
ROSCOMMON FOREST MGT UNIT	1	128.00	\$12.36	\$9.15	74.03%	\$9.15	-25.97%	\$9.15	\$9.15
GRAYLING FOREST MGT UNIT	1	262.00	\$12.35	\$7.40	59.92%	\$7.40	-40.08%	\$7.40	\$7.40
AUSABLE STATE FOREST		390.00	\$12.35	\$7.97	64.55%	\$7.97	-35.45%	\$7.40	\$9.15
NORTHERN LOWER PENINSULA	9	2,537.10	\$13.82	\$9.04	65.45%	\$11.03	-20.19%	\$6.80	\$25.00
STATEWIDE	9				65.45%		-20.19%	\$6.80	\$25.00
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	2	604.00	\$33.48	\$21.82	65.16%	\$49.49	47.83%	\$42.00	\$50.20
ESCANABA RIVER STATE FOREST		604.00	\$33.48	\$21.82	65.16%	\$49.49	47.83%	\$42.00	\$50.20
SHINGLETON FOREST MGT UNIT	7	1,339.00	\$28.85	\$19.17	66.43%	\$32.24	11.73%	\$10.01	\$49.50
NEWBERRY FOREST MGT UNIT	8	2,080.00	\$25.81	\$5.88	22.77%	\$22.04	-14.62%	\$1.00	\$45.00
LAKE SUPERIOR STATE FOREST	<u> </u>	3,419.00	\$27.00	\$11.08	41.04%	\$26.03	-3.59%	\$1.00	\$49.50
UPPER PENINSULA	17				45.38%		5.65%	\$1.00	\$50.20
GAYLORD FOREST MGT UNIT	1	120.00	\$25.44	\$21.90	86.08%	\$21.90	-13.92%	\$21.90	\$21.90
PIGEON RIVER FOREST MGT UNIT	2	283.00	\$11.06	\$8.43	76.28%	\$14.29	29.26%	\$12.00	\$18.00
ATLANTA FOREST MGT UNIT	3	570.00	\$20.93	\$14.96	71.46%	\$19.81	-5.34%	\$12.15	\$48.85
MACKINAW STATE FOREST	6	973.00	\$18.61	\$13.92	74.76%	\$18.46	-0.81%	\$12.00	\$48.85
TRAVERSE CITY FOREST MGT UNI	13	5,021.00	\$11.90	\$8.31	69.85%	\$11.75	-1.28%	\$6.65	\$21.00
CADILLAC FOREST MGT UNIT	17	4,145.50	\$13.06	\$8.41	64.40%	\$13.28	1.65%	\$7.00	\$35.00
PERE MARQUETTE STATE FORES	30	9,166.50	\$12.43	\$8.36	67.26%	\$12.44	0.11%	\$6.65	\$35.00
GRAYLING FOREST MGT UNIT	2	189.00	\$10.95	\$7.35	67.11%	\$44.38	305.31%	\$6.80	\$65.02
GLADWIN FOREST MGT UNIT	2	521.00	\$12.48	\$9.27	74.24%	\$70.49	464.70%	\$16.80	\$79.80
AUSABLE STATE FOREST		710.00	\$12.07	\$8.76	72.52%	\$63.54	426.22%	\$6.80	\$79.80
NORTHERN LOWER PENINSULA	40	10,849.50	\$12.96	\$8.88	68.55%	\$16.33	25.98%	\$6.65	\$79.80

58.24%

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WHITE SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	3	5,398.00	\$63.38	\$25.25	39.84%	\$61.90	-2.34%	\$29.25	\$66.10
GWINN FOREST MGT UNIT	6	500.00	\$45.89	\$26.22	57.14%	\$37.34	-18.64%	\$22.00	\$49.73
ESCANABA FOREST MGT UNIT	2	345.00	\$40.00	\$22.55	56.37%	\$44.48	11.20%	\$33.00	\$53.00
ESCANABA RIVER STATE FOREST	8	845.00	\$43.49	\$24.72	56.85%	\$40.25	-7.44%	\$22.00	\$53.00
SHINGLETON FOREST MGT UNIT	1	61.00	\$37.27	\$29.80	79.96%	\$40.00	7.32%	\$40.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	3	733.00	\$25.03	\$16.92	67.60%	\$38.59	54.19%	\$36.00	\$40.00
S STE MARIE FMU (SOO MAINLAN	3	1,426.00	\$24.06	\$17.08	71.02%	\$22.40	-6.87%	\$14.30	\$23.47
S STE MARIE FMU (DRUMMOND IS	3	1,415.00	\$12.66	\$7.45	58.84%	\$45.63	260.37%	\$7.55	\$63.21
LAKE SUPERIOR STATE FOREST	10	3,635.00	\$20.04	\$13.51	67.44%	\$35.00	74.69%	\$7.55	\$63.21
UPPER PENINSULA	21				45.67%		9.66%	\$7.55	\$66.10
GAYLORD FOREST MGT UNIT	1	502.00	\$28.56	\$11.40	39.92%	\$12.00	-57.98%	\$12.00	\$12.00
MACKINAW STATE FOREST		502.00	\$28.56	\$11.40	39.92%	\$12.00	-57.98%	\$12.00	\$12.00
NORTHERN LOWER PENINSULA	1	502.00	\$28.56	\$11.40	39.92%	\$12.00	-57.98%	\$12.00	\$12.00
STATEWIDE	22				45.50%		7.58%	\$7.55	\$66.10

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PULPWOOD EXCLUSION (Cords, see general note 3)

PULPWOOD EXCLUSION	ı (Coras, se	e generai not	e 3)	
B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	73.00	\$120.00	\$120.00
MACKINAW STATE FOREST		73.00	\$120.00	\$120.00
NORTHERN LOWER PENINSULA	1	73.00	\$120.00	\$120.00
STATEWIDE	1		\$120.00	\$120.00
BALSAM	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
FIR	(1)	(2)		
GWINN FOREST MGT UNIT	1	46.00	\$110.00	\$110.00
ESCANABA RIVER STATE FOREST		46.00	\$110.00	\$110.00
UPPER PENINSULA	1		\$110.00	\$110.00
GAYLORD FOREST MGT UNIT	1	115.00	\$109.57	\$109.57
ATLANTA FOREST MGT UNIT	1	223.00	\$208.94	\$208.94
MACKINAW STATE FOREST		338.00	\$109.57	\$208.94
NORTHERN LOWER PENINSULA	2	338.00	\$109.57	\$208.94
STATEWIDE	3		\$109.57	\$208.94
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
PIGEON RIVER FOREST MGT UNIT	1	258.00	\$51.45	\$51.45
MACKINAW STATE FOREST		258.00	\$51.45	\$51.45
NORTHERN LOWER PENINSULA	1	258.00	\$51.45	\$51.45
STATEWIDE	1		\$51.45	\$51.45
BEECH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	83.00	\$129.65	\$129.65
MACKINAW STATE FOREST	1	83.00	\$129.65	\$129.65
NORTHERN LOWER PENINSULA	1	83.00	\$129.65	\$129.65
STATEWIDE	1		\$129.65	\$129.65

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PULPWOOD EXCLUSION (Cords, see general note 3)

PULPWOOD EXCLUSION	i (Coras, se	e general not	.e ა)	
BLACK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
SPRUCE	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	94.00	\$105.10	\$105.10
AUSABLE STATE FOREST		94.00	\$105.10	\$105.10
NORTHERN LOWER PENINSULA	1	94.00	\$105.10	\$105.10
STATEWIDE	1		\$105.10	\$105.10
JACK PINE	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
	SOLD			
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	162.00	\$171.00	\$171.00
MACKINAW STATE FOREST	<u> </u>	162.00	\$171.00	\$171.00
NORTHERN LOWER PENINSULA	1	162.00	\$171.00	\$171.00
STATEWIDE	1		\$171.00	\$171.00
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
HARDWOOD	SOLD			
	(1)	(2)		
GWINN FOREST MGT UNIT	1	105.00	\$176.28	\$176.28
ESCANABA RIVER STATE FOREST	<u> </u>	105.00	\$176.28	\$176.28
UPPER PENINSULA	1		\$176.28	\$176.28
GAYLORD FOREST MGT UNIT	2	695.00	\$139.00	\$142.60
MACKINAW STATE FOREST	2	695.00	\$139.00	\$142.60
TRAVERSE CITY FOREST MGT UNI	1	232.00	\$96.80	\$96.80
PERE MARQUETTE STATE FORES	1	232.00	\$96.80	\$96.80
NORTHERN LOWER PENINSULA	3	927.00	\$96.80	\$142.60
STATEWIDE	4		\$96.80	\$176.28
MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAN	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	60.00	\$49.13	\$49.13
PERE MARQUETTE STATE FORES		60.00	\$49.13	\$49.13
ROSCOMMON FOREST MGT UNIT	1	158.00	\$56.00	\$56.00
GRAYLING FOREST MGT UNIT	1	904.00	\$47.23	\$47.23
GLADWIN FOREST MGT UNIT	1	842.00	\$73.80	\$73.80
AUSABLE STATE FOREST	3	1,904.00	\$47.23	\$73.80
NORTHERN LOWER PENINSULA	4	1,964.00	\$47.23	\$73.80
STATEWIDE	4		\$47.23	\$73.80

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PULPWOOD EXCLUSION (Cords, see general note 3)

I OLI WOOD LAGLOOIOI	v (Coras, sc	c general not	.0 0)	
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	486.00	\$105.00	\$105.00
S STE MARIE FMU (SOO MAINLAN	1	75.00	\$101.71	\$101.71
LAKE SUPERIOR STATE FOREST		75.00	\$101.71	\$101.71
UPPER PENINSULA	2		\$101.71	\$105.00
STATEWIDE	2		\$101.71	\$105.00
Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	73.00	\$141.06	\$141.06
AUSABLE STATE FOREST		73.00	\$141.06	\$141.06
NORTHERN LOWER PENINSULA	1	73.00	\$141.06	\$141.06
STATEWIDE	1		\$141.06	\$141.06
RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	198.00	\$141.15	\$141.15
MACKINAW STATE FOREST	1	198.00	\$141.15	\$141.15
NORTHERN LOWER PENINSULA	1	198.00	\$141.15	\$141.15
STATEWIDE	1		\$141.15	\$141.15
RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	3	758.00	\$165.45	\$476.44
MACKINAW STATE FOREST		758.00	\$165.45	\$476.44
NORTHERN LOWER PENINSULA	3	758.00	\$165.45	\$476.44
STATEWIDE	3		\$165.45	\$476.44

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