

Michigan Department of Natural Resources Forest Resources Division Timber Sale Management System

AVERAGE STUMPAGE PRICE REPORT FOR 10/01/2014 TO 09/30/2015

PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "Nobid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR - FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

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SAWLOGS (MBF, see general note 3)

	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
B.T. ASPEN	SOLD		AT TIME OF	ADVERTISED	COLUMN 4 TO	SOLD PRICE	FROM COL. 3	SOLD	SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
GAYLORD FOREST MGT UNIT	5	305.00	\$80.02	\$59.95	74.92%	\$86.00	7.47%	\$72.00	\$110.00
PIGEON RIVER FOREST MGT UNIT	1	97.00	\$83.71	\$59.00	70.48%	\$100.00	19.46%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	6	653.40	\$67.17	\$51.69	76.96%	\$59.39	-11.58%	\$48.00	\$150.00
MACKINAW STATE FOREST	<u> </u>	1,055.40	\$72.41	\$54.75	75.62%	\$70.82	-2.20%	\$48.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	4	535.20	\$79.82	\$54.06	67.72%	\$97.47	22.11%	\$37.00	\$100.00
CADILLAC FOREST MGT UNIT	1	56.50	\$81.82	\$54.00	66.00%	\$108.00	32.00%	\$108.00	\$108.00
PERE MARQUETTE STATE FORES	5	591.70	\$80.01	\$54.05	67.56%	\$98.48	23.08%	\$37.00	\$108.00
ROSCOMMON FOREST MGT UNIT	6	295.20	\$86.52	\$65.19	75.35%	\$119.28	37.87%	\$63.00	\$211.35
AUSABLE STATE FOREST	6	295.20	\$86.52	\$65.19	75.35%	\$119.28	37.87%	\$63.00	\$211.35
NORTHERN LOWER PENINSULA	23	1,942.30	\$76.87	\$56.12	73.01%	\$86.61	12.67%	\$37.00	\$211.35
STATEWIDE	23				73.01%		12.67%	\$37.00	\$211.35
BASSWOOD	# OF SALES	TOTAL VOLUME		AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	6	695.30	\$224.42	\$139.10	61.98%	\$267.80	19.33%	\$154.00	\$454.55
ESCANABA FOREST MGT UNIT	2	130.80	\$273.71	\$139.17	50.85%	\$194.88	-28.80%	\$137.00	\$430.45
ESCANABA RIVER STATE FOREST	2	130.80	\$273.71	\$139.17	50.85%	\$194.88	-28.80%	\$137.00	\$430.45
NEWBERRY FOREST MGT UNIT	1	78.00	\$225.00	\$169.00	75.11%	\$357.92	59.08%	\$357.92	\$357.92
LAKE SUPERIOR STATE FOREST	1	78.00	\$225.00	\$169.00	75.11%	\$357.92	59.08%	\$357.92	\$357.92
UPPER PENINSULA	9				61.18%		14.43%	\$137.00	\$454.55
GAYLORD FOREST MGT UNIT	3	161.50	\$92.42	\$70.79	76.59%	\$89.33	-3.35%	\$67.00	\$100.00
PIGEON RIVER FOREST MGT UNIT	2	79.60	\$86.68	\$54.00	62.30%	\$54.00	-37.70%	\$54.00	\$54.00
ATLANTA FOREST MGT UNIT	1	139.30	\$92.42	\$75.00	81.15%	\$75.00	-18.85%	\$75.00	\$75.00
MACKINAW STATE FOREST	6	380.40	\$91.22	\$68.82	75.44%	\$76.69	-15.93%	\$54.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	1	63.60	\$197.33	\$128.00	64.87%	\$128.00	-35.13%	\$128.00	\$128.00
CADILLAC FOREST MGT UNIT	2	36.80	\$191.22	\$129.33	67.63%	\$322.17	68.48%	\$107.00	\$425.00
PERE MARQUETTE STATE FORES	3	100.40	\$195.09	\$128.49	65.86%	\$199.17	2.09%	\$107.00	\$425.00
ROSCOMMON FOREST MGT UNIT	1	30.10	\$120.00	\$91.00	75.83%	\$250.00	108.33%	\$250.00	\$250.00
AUSABLE STATE FOREST	1	30.10	\$120.00	\$91.00	75.83%	\$250.00	108.33%	\$250.00	\$250.00
NORTHERN LOWER PENINSULA	10	510.90	\$113.33	\$81.85	72.22%	\$110.97	-2.08%	\$54.00	\$425.00
STATEWIDE	19				63.57%		10.85%	\$54.00	\$454.55

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BEECH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICI
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	2	70.20	\$100.17	\$41.23	41.16%	\$41.23	-58.84%	\$30.00	\$57.00
PIGEON RIVER FOREST MGT UNIT	1	11.40	\$65.23	\$40.00	61.32%	\$40.00	-38.68%	\$40.00	\$40.00
MACKINAW STATE FOREST	3	81.60	\$95.29	\$41.06	43.09%	\$41.06	-56.91%	\$30.00	\$57.00
FRAVERSE CITY FOREST MGT UNI	1	87.60	\$95.64	\$71.00	74.24%	\$143.00	49.52%	\$143.00	\$143.00
PERE MARQUETTE STATE FORES	1	87.60	\$95.64	\$71.00	74.24%	\$143.00	49.52%	\$143.00	\$143.00
GRAYLING FOREST MGT UNIT	1	18.10	\$73.63	\$53.00	71.98%	\$53.00	-28.02%	\$53.00	\$53.00
AUSABLE STATE FOREST	1	<u> </u>	\$73.63	\$53.00	71.98%	\$53.00	-28.02%	\$53.00	\$53.00
NORTHERN LOWER PENINSULA	5	187.30	\$93.36	\$56.22	60.21%	\$89.89	-3.72%	\$30.00	\$143.00
STATEWIDE	5				60.21%		-3.72%	\$30.00	\$143.00
BLACK CHERRY	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICI
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	1	10.60	\$573.46	\$310.00	54.06%	\$372.00	-35.13%	\$372.00	\$372.00
SCANABA RIVER STATE FOREST	1	10.60	\$573.46	\$310.00	54.06%	\$372.00	-35.13%	\$372.00	\$372.00
JPPER PENINSULA	1				54.06%		-35.13%	\$372.00	\$372.00
GAYLORD FOREST MGT UNIT	1	31.10	\$408.78	\$298.00	72.90%	\$400.00	-2.15%	\$400.00	\$400.00
MACKINAW STATE FOREST	1	31.10	\$408.78	\$298.00	72.90%	\$400.00	-2.15%	\$400.00	\$400.00
RAVERSE CITY FOREST MGT UNI	1	21.30	\$408.78	\$290.00	70.94%	\$400.00	-2.15%	\$400.00	\$400.00
CADILLAC FOREST MGT UNIT	2	31.30	\$325.00	\$213.39	65.66%	\$292.70	-9.94%	\$211.00	\$450.00
PERE MARQUETTE STATE FORES	3	52.60	\$358.93	\$244.41	68.10%	\$336.15	-6.35%	\$211.00	\$450.00
NORTHERN LOWER PENINSULA	4	83.70	\$377.45	\$264.32	70.03%	\$359.88	-4.66%	\$211.00	\$450.00
STATEWIDE	5				67.45%		-9.57%	\$211.00	\$450.00
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRIC
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
RAVERSE CITY FOREST MGT UNI	$\frac{1}{1}$	75.60	\$27.00	<u>\$22.00</u>	81.48%	<u>\$22.00</u>	-18.52%	\$22.00	\$22.00
PERE MARQUETTE STATE FORES		75.60	\$27.00	\$22.00	81.48%	\$22.00	-18.52%	\$22.00	\$22.00
	$\frac{2}{2}$	279.40	\$36.77	\$28.43	77.32%	\$43.78	<u> </u>	\$30.00	\$61.73
	2	279.40	\$36.77	\$28.43	77.32%	\$43.78	19.04%	\$30.00	\$61.73
NORTHERN LOWER PENINSULA	3	355.00	\$34.69	\$27.06	78.01%	\$39.14	12.81%	\$22.00	\$61.73

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SAWLOGS (INDI, see ge		/							
MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	9				(5) 76.95%		-1.12%	(8) \$53.00	\$185.00
	-	646.00	\$111.07 \$70.50	\$85.47		\$109.83			
PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT	3 12	350.00	\$79.59	\$56.00	70.36%	\$160.50	101.66% -14.46%	\$100.00	\$192.06
		1,977.10	\$118.29	<u>\$95.28</u>	80.54%	\$101.19		\$86.00	\$150.00
MACKINAW STATE FOREST	24	2,973.10	\$112.17	\$88.52	78.92%	\$110.05	-1.89%	\$53.00	\$192.06
TRAVERSE CITY FOREST MGT UNI	17	1,248.80	\$98.37	\$65.44	66.52%	\$122.17	24.19%	\$40.61	\$224.40
CADILLAC FOREST MGT UNIT	13	939.50	\$72.10	\$47.39	65.72%	\$157.04	117.80%	\$44.00	\$275.82
PERE MARQUETTE STATE FORES	30	2,188.30	\$87.09	\$57.69	66.24%	\$137.14	57.47%	\$40.61	\$275.82
ROSCOMMON FOREST MGT UNIT	4	290.70	\$70.52	\$43.62	61.85%	\$139.91	98.40%	\$40.00	\$200.00
GRAYLING FOREST MGT UNIT	3	241.80	\$76.70	\$57.20	74.58%	\$113.75	48.31%	\$39.00	\$150.00
GLADWIN FOREST MGT UNIT	7	1,186.90	\$55.14	\$41.54	75.33%	\$108.01	95.88%	\$22.00	\$218.30
AUSABLE STATE FOREST	<u> </u>	1,719.40	\$60.77	\$44.09	72.55%	\$114.21	87.93%	\$22.00	\$218.30
NORTHERN LOWER PENINSULA	68	6,880.80	\$91.35	\$67.61	74.02%	\$119.70	31.04%	\$22.00	\$275.82
STATEWIDE	68				74.02%		31.04%	\$22.00	\$275.82
MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	3	127.40	\$135.58	\$66.09	48.75%	\$113.24	-16.48%	\$88.98	\$250.00
ESCANABA FOREST MGT UNIT	8	381.00	\$260.34	\$154.68	59.41%	\$216.32	-16.91%	\$122.00	\$350.00
ESCANABA RIVER STATE FOREST	8	381.00	\$260.34	\$154.68	59.41%	\$216.32	-16.91%	\$122.00	\$350.00
UPPER PENINSULA	11				57.83%		-16.84%	\$88.98	\$350.00
GAYLORD FOREST MGT UNIT	8	179.10	\$121.46	\$87.26	71.85%	\$143.52	18.17%	\$64.00	\$250.00
PIGEON RIVER FOREST MGT UNIT	1	52.00	\$113.17	\$79.00	69.81%	\$81.00	-28.43%	\$81.00	\$81.00
MACKINAW STATE FOREST	9	231.10	\$119.59	\$85.41	71.41%	\$129.46	8.25%	\$64.00	\$250.00
TRAVERSE CITY FOREST MGT UNI	4	67.10	\$136.36	\$104.38	76.55%	\$214.38	57.22%	\$90.61	\$300.00
CADILLAC FOREST MGT UNIT	2	39.30	\$138.46	\$90.67	65.48%	\$450.00	225.00%	\$110.00	\$1,130.00
PERE MARQUETTE STATE FORES	6	106.40	\$137.13	\$99.31	72.42%	\$301.41	119.79%	\$90.61	\$1,130.00
NORTHERN LOWER PENINSULA	15	337.50	\$125.12	\$89.79	71.76%	\$183.67	46.79%	\$64.00	\$1,130.00
STATEWIDE	26				61.54%		0.09%	\$64.00	\$1,130.00

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SAWLOGS (IVIBF, see ge	neral note 3	<u>)</u>							
MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	3	147.00	\$144.43	\$107.17	74.20%	\$107.82	-25.35%	\$106.00	\$110.00
ATLANTA FOREST MGT UNIT	7	348.20	\$150.66	\$117.63	78.07%	\$162.12	7.60%	\$110.00	\$250.00
MACKINAW STATE FOREST	10	495.20	\$148.81	\$114.52	76.96%	\$146.00	-1.89%	\$106.00	\$250.00
TRAVERSE CITY FOREST MGT UNI	8	426.90	\$173.76	\$113.54	65.35%	\$231.39	33.17%	\$50.00	\$300.00
CADILLAC FOREST MGT UNIT	7	1,242.00	\$189.31	\$120.08	63.43%	\$379.69	100.56%	\$142.00	\$600.00
PERE MARQUETTE STATE FORES	15	1,668.90	\$185.33	\$118.41	63.89%	\$341.76	84.40%	\$50.00	\$600.00
ROSCOMMON FOREST MGT UNIT	17	1,656.60	\$133.20	\$99.54	74.73%	\$164.48	23.48%	\$86.00	\$290.04
GRAYLING FOREST MGT UNIT	12	1,940.20	\$232.57	\$152.95	65.76%	\$189.28	-18.62%	\$71.00	\$593.33
GLADWIN FOREST MGT UNIT	11	790.30	\$154.69	\$118.05	76.31%	\$247.48	59.99%	\$101.00	\$406.50
AUSABLE STATE FOREST	40	4,387.10	\$181.02	\$126.49	69.88%	\$190.40	5.18%	\$71.00	\$593.33
NORTHERN LOWER PENINSULA	65	6,551.20	\$179.68	\$123.53	68.75%	\$225.60	25.55%	\$50.00	\$600.00
STATEWIDE	65				68.75%		25.55%	\$50.00	\$600.00
MIXED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	26.40	\$180.00	\$117.00	65.00%	\$230.00	27.78%	\$230.00	\$230.00
UPPER PENINSULA	1				65.00%		27.78%	\$230.00	\$230.00
ROSCOMMON FOREST MGT UNIT	2	41.00	\$180.00	\$116.41	64.67%	\$138.59	-23.01%	\$130.00	\$150.00
AUSABLE STATE FOREST	2	41.00	\$180.00	\$116.41	64.67%	\$138.59	-23.01%	\$130.00	\$150.00
NORTHERN LOWER PENINSULA	2	41.00	\$180.00	\$116.41	64.67%	\$138.59	-23.01%	\$130.00	\$150.00
STATEWIDE	3				64.80%		-3.12%	\$130.00	\$230.00
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	16.20	\$250.00	\$88.00	35.20%	\$100.00	-60.00%	\$100.00	\$100.00
UPPER PENINSULA	1				35.20%		-60.00%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	1	28.80	\$114.22	\$80.00	70.04%	\$85.00	-25.58%	\$85.00	\$85.00
MACKINAW STATE FOREST	1	28.80	\$114.22	\$80.00	70.04%	\$85.00	-25.58%	\$85.00	\$85.00
NORTHERN LOWER PENINSULA	1	28.80	\$114.22	\$80.00	70.04%	\$85.00	-25.58%	\$85.00	\$85.00
STATEWIDE	2				50.82%		-44.57%	\$85.00	\$100.00

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SAWLOGS (MBF, see ge		/							
Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	3	. ,	\$40.69	\$29.13	71.58%		39.53%	\$50.00	\$100.00
ATLANTA FOREST MGT UNIT	1	169.90	\$40.69	\$29.00	71.27%	\$29.00	-28.73%	\$29.00	\$29.00
MACKINAW STATE FOREST	4	461.40	\$40.69	\$29.08	71.47%	\$46.55	14.40%	\$29.00	\$100.00
ROSCOMMON FOREST MGT UNIT	2	215.10	\$69.94	\$56.59	80.91%	\$58.94	-15.74%	\$58.00	\$60.00
GRAYLING FOREST MGT UNIT	1	49.50	\$40.69	\$29.00	71.27%	\$100.00	145.76%	\$100.00	\$100.00
AUSABLE STATE FOREST	3		\$64.47	\$51.43	79.77%	\$66.62	3.33%	\$58.00	\$100.00
NORTHERN LOWER PENINSULA	7	726.00	\$49.36	\$37.23	75.42%	\$53.86	9.13%	\$29.00	\$100.00
STATEWIDE	7				75.42%		9.13%	\$29.00	\$100.00
RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	12	698.20		\$396.75	74.54%		-7.18%	\$170.00	\$660.00
GWINN FOREST MGT UNIT	1	17.10		\$298.00	51.97%	¥	-36.18%	\$366.00	\$366.00
ESCANABA FOREST MGT UNIT	2	74.40		\$290.74	50.70%	•	-47.40%	\$258.00	\$350.00
ESCANABA RIVER STATE FOREST	3	<u> </u>		\$292.10		\$313.68	-45.30%	\$258.00	\$366.00
SHINGLETON FOREST MGT UNIT	3	57.50		\$116.67	53.08%	•	-37.06%	\$100.00	\$200.00
NEWBERRY FOREST MGT UNIT	5	399.10	• • •	\$144.67	61.51%		-19.81%	\$150.00	\$210.00
LAKE SUPERIOR STATE FOREST		456.60		\$141.14	60.51%	\$182.28	-21.86%	\$100.00	\$210.00
UPPER PENINSULA	23				69.39%		-13.89%	\$100.00	\$660.00
GAYLORD FOREST MGT UNIT	3	97.00	\$90.50	\$84.26	93.11%	\$93.76	3.61%	\$92.00	\$100.00
PIGEON RIVER FOREST MGT UNIT	3	51.40	\$114.37	\$75.47	65.98%	\$105.88	-7.43%	\$71.00	\$150.00
ATLANTA FOREST MGT UNIT	4	315.00	\$92.42	\$72.49	78.43%	\$483.55	423.21%	\$67.00	\$930.00
MACKINAW STATE FOREST	<u> </u>	463.40	\$94.45	\$75.28	79.71%	\$360.07	281.22%	\$67.00	\$930.00
TRAVERSE CITY FOREST MGT UNI	21	765.30	\$231.69	\$155.66	67.18%	\$226.28	-2.34%	\$100.00	\$796.93
CADILLAC FOREST MGT UNIT	6	204.80	\$188.00	\$124.51	66.23%	\$256.11	36.23%	\$78.00	\$400.00
PERE MARQUETTE STATE FORES		970.10	\$222.47	\$149.08	67.01%	\$232.57	4.54%	\$78.00	\$796.93
ROSCOMMON FOREST MGT UNIT	2	132.90	\$45.00	\$34.00	75.56%	\$89.00	97.79%	\$34.00	\$90.80
GLADWIN FOREST MGT UNIT	7	324.30	\$72.63	\$51.48	70.88%	\$66.38	-8.59%	\$28.00	\$100.00
AUSABLE STATE FOREST	9	457.20	\$64.60	\$46.40	71.83%	\$72.96	12.95%	\$28.00	\$100.00
NORTHERN LOWER PENINSULA	46	1,890.70	\$152.92	\$106.16	69.43%	\$225.23	47.29%	\$28.00	\$930.00
STATEWIDE	69				69.40%		7.68%	\$28.00	\$930.00

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RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	1	102.30	\$650.00	\$488.00	75.08%	\$600.00	-7.69%	\$600.00	\$600.00
GWINN FOREST MGT UNIT	1	23.40	\$146.51	\$107.00	73.03%	\$154.00	5.11%	\$154.00	\$154.00
ESCANABA FOREST MGT UNIT	4	377.30	\$244.01	\$192.56	78.91%	\$476.82	95.40%	\$355.09	\$565.62
ESCANABA RIVER STATE FOREST	5	400.70	\$238.32	\$187.56	78.70%	\$457.96	92.16%	\$154.00	\$565.62
UPPER PENINSULA	6				77.21%		51.17%	\$154.00	\$600.00
GAYLORD FOREST MGT UNIT	9	1,020.00	\$229.21	\$175.28	76.47%	\$186.43	-18.66%	\$165.00	\$250.00
PIGEON RIVER FOREST MGT UNIT	4	284.30	\$206.00	\$165.74	80.46%	\$220.81	7.19%	\$128.00	\$250.00
ATLANTA FOREST MGT UNIT	9	816.10	\$235.53	\$191.36	81.25%	\$241.93	2.72%	\$180.00	\$741.04
MACKINAW STATE FOREST	22	2,120.40	\$228.53	\$180.19	78.85%	\$212.40	-7.06%	\$128.00	\$741.04
TRAVERSE CITY FOREST MGT UNI	11	779.30	\$283.63	\$208.63	73.56%	\$342.77	20.85%	\$160.00	\$450.00
CADILLAC FOREST MGT UNIT	6	646.00	\$220.79	\$146.92	66.54%	\$391.32	77.23%	\$160.00	\$584.24
PERE MARQUETTE STATE FORES	<u> </u>	1,425.30	\$255.15	\$180.66	70.81%	\$364.78	42.96%	\$160.00	\$584.24
ROSCOMMON FOREST MGT UNIT	3	389.10	\$260.96	\$215.67	82.65%	\$397.45	52.30%	\$310.00	\$431.43
GRAYLING FOREST MGT UNIT	1	451.20	\$237.00	\$199.00	83.97%	\$199.00	-16.03%	\$199.00	\$199.00
GLADWIN FOREST MGT UNIT	3	375.10	\$274.81	\$198.15	72.10%	\$452.65	64.71%	\$181.00	\$500.00
AUSABLE STATE FOREST	7	1,215.40	\$256.34	\$204.08	79.61%	\$340.82	32.95%	\$181.00	\$500.00
NORTHERN LOWER PENINSULA	46	4,761.10	\$243.60	\$186.43	76.53%	\$290.80	19.38%	\$128.00	\$741.04
STATEWIDE	52				76.61%		23.27%	\$128.00	\$741.04

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RED PINE	# OF SALES SOLD	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
BARAGA FOREST MGT UNIT	(1)		(3) \$275.00	(4)	(5) 85.09%	(6)	(7)	(8) \$334.00	(9) \$334.00
	1	46.50		\$234.00		\$334.00	21.45%		
CRYSTAL FALLS FOREST MGT UNI	3	190.60	Ŧ	\$133.46	73.08%	\$208.15	13.98%	\$156.06	\$250.00
GWINN FOREST MGT UNIT	3	92.70	\$236.15	\$204.10	86.42%	\$232.67	-1.47%	\$132.00	\$275.00
ESCANABA FOREST MGT UNIT	1	28.70	\$238.18	\$119.00	49.96%	\$200.00	-16.03%	\$200.00	\$200.00
ESCANABA RIVER STATE FOREST	4	121.40	\$236.63	\$183.98	77.75%	\$224.95	-4.94%	\$132.00	\$275.00
SHINGLETON FOREST MGT UNIT	5	200.40	\$302.64	\$216.78	71.63%	\$272.74	-9.88%	\$160.00	\$400.00
NEWBERRY FOREST MGT UNIT	5	973.20	\$300.17	\$255.43	85.09%	\$310.40	3.41%	\$200.00	\$418.00
LAKE SUPERIOR STATE FOREST	<u> </u>	1,173.60	\$300.59	\$248.83	82.78%	\$303.97	1.12%	\$160.00	\$418.00
UPPER PENINSULA	18				81.72%		2.37%	\$132.00	\$418.00
GAYLORD FOREST MGT UNIT	10	1,882.80	\$220.42	\$146.15	66.31%	\$210.62	-4.45%	\$100.00	\$301.50
PIGEON RIVER FOREST MGT UNIT	6	1,295.90	\$183.26	\$133.20	72.68%	\$286.19	56.17%	\$128.00	\$341.00
ATLANTA FOREST MGT UNIT	21	5,917.50	\$220.24	\$197.53	89.69%	\$275.05	24.88%	\$145.00	\$528.00
MACKINAW STATE FOREST	37	9,096.20	\$215.01	\$177.73	82.66%	\$263.30	22.46%	\$100.00	\$528.00
TRAVERSE CITY FOREST MGT UNI	31	5,054.60	\$197.83	\$147.22	74.42%	\$206.92	4.59%	\$89.00	\$505.00
CADILLAC FOREST MGT UNIT	14	1,440.00	\$171.15	\$117.23	68.50%	\$145.94	-14.73%	\$91.00	\$400.00
PERE MARQUETTE STATE FORES	45	6,494.60	\$191.91	\$140.57	73.25%	\$193.40	0.77%	\$89.00	\$505.00
ROSCOMMON FOREST MGT UNIT	19	4,127.30	\$172.17	\$125.74	73.04%	\$204.64	18.86%	\$102.01	\$566.00
GRAYLING FOREST MGT UNIT	11	4,696.10	\$198.45	\$175.57	88.47%	\$260.89	31.46%	\$90.00	\$388.00
GLADWIN FOREST MGT UNIT	7	1,198.70	\$173.79	\$134.37	77.32%	\$211.46	21.67%	\$73.00	\$280.05
AUSABLE STATE FOREST	37	10,022.10	\$184.68	\$150.12	81.29%	\$231.81	25.52%	\$73.00	\$566.00
NORTHERN LOWER PENINSULA	119	25,612.90	\$197.28	\$157.51	79.84%	\$233.25	18.23%	\$73.00	\$566.00
STATEWIDE	137				79.99%		16.99%	\$73.00	\$566.00

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SAVELOGS (IVIDE, see ge		/							
SUGAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
MAPLE	JOOLD		APPRAISAL	PRICE	COLUMN 3		TO COL. 6	PRICE	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	16	1,466.30	\$1,128.54	\$872.77	77.34%	\$1,299.52	15.15%	\$400.00	\$2,000.00
CRYSTAL FALLS FOREST MGT UNI	10	418.90	\$976.90	\$549.93	56.29%	\$890.11	-8.88%	\$500.00	\$1,999.37
GWINN FOREST MGT UNIT	5	87.40	\$1,097.75	\$563.97	51.38%	\$641.20	-41.59%	\$266.20	\$1,100.00
ESCANABA FOREST MGT UNIT	9	342.20	\$1,070.03	\$534.14	49.92%	\$761.96	-28.79%	\$600.00	\$1,175.60
ESCANABA RIVER STATE FOREST	14	429.60	\$1,075.67	\$540.21	50.22%	\$737.39	-31.45%	\$266.20	\$1,175.60
SHINGLETON FOREST MGT UNIT	10	676.80	\$794.54	\$551.32	69.39%	\$734.23	-7.59%	\$539.00	\$1,200.00
NEWBERRY FOREST MGT UNIT	4	297.10	\$890.02	\$733.84	82.45%	\$750.79	-15.64%	\$600.00	\$1,000.00
S STE MARIE FMU (NAUBINWAY)	5	117.10	\$891.69	\$732.95	82.20%	\$1,004.37	12.64%	\$785.00	\$1,019.01
LAKE SUPERIOR STATE FOREST	<u> </u>	1,091.00	\$830.97	\$620.52	74.67%	\$767.74	-7.61%	\$539.00	\$1,200.00
UPPER PENINSULA	59				70.47%		0.00%	\$266.20	\$2,000.00
GAYLORD FOREST MGT UNIT	5	157.00	\$604.84	\$454.79	75.19%	\$528.85	-12.56%	\$436.00	\$550.00
PIGEON RIVER FOREST MGT UNIT	4	76.60	\$408.86	\$266.05	65.07%	\$266.05	-34.93%	\$253.00	\$286.00
ATLANTA FOREST MGT UNIT	2	85.70	\$605.79	\$483.36	79.79%	\$487.05	-19.60%	\$485.00	\$500.00
MACKINAW STATE FOREST	<u> </u>	319.30	\$558.08	\$417.18	74.75%	\$454.59	-18.54%	\$253.00	\$550.00
TRAVERSE CITY FOREST MGT UNI	12	315.50	\$471.74	\$333.35	70.66%	\$440.91	-6.54%	\$158.00	\$1,332.75
CADILLAC FOREST MGT UNIT	3	50.80	\$523.00	\$340.08	65.02%	\$340.08	-34.98%	\$279.00	\$352.00
PERE MARQUETTE STATE FORES	15	366.30	\$478.85	\$334.28	69.81%	\$426.93	-10.84%	\$158.00	\$1,332.75
ROSCOMMON FOREST MGT UNIT	1	72.80	\$315.78	\$240.00	76.00%	\$750.00	137.51%	\$750.00	\$750.00
GRAYLING FOREST MGT UNIT	1	25.50	\$315.00	\$227.00	72.06%	\$227.00	-27.94%	\$227.00	\$227.00
AUSABLE STATE FOREST	2	98.30	\$315.58	\$236.63	74.98%	\$614.33	94.67%	\$227.00	\$750.00
NORTHERN LOWER PENINSULA	28	783.90	\$490.65	\$355.80	72.52%	\$461.69	-5.90%	\$158.00	\$1,332.75
STATEWIDE	87				70.68%		-0.59%	\$158.00	\$2,000.00
WHITE	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
ASH	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	77.10	\$100.00	\$60.00	60.00%	\$200.00	100.00%	\$200.00	\$200.00
S STE MARIE FMU (SOO MAINLAN	1	27.00	\$96.44	\$79.00	81.92%	\$125.00	29.61%	\$125.00	\$125.00
LAKE SUPERIOR STATE FOREST		27.00	\$96.44	\$79.00	81.92%	\$125.00	29.61%	\$125.00	\$125.00
UPPER PENINSULA	2				65.53%		82.23%	\$125.00	\$200.00
GAYLORD FOREST MGT UNIT	4	1,086.00	\$79.92	\$45.88	57.41%	\$93.89	17.48%	\$25.00	\$115.00
PIGEON RIVER FOREST MGT UNIT	1	29.20	\$65.87	\$34.00	51.62%	\$34.00	-48.38%	\$34.00	\$34.00
MACKINAW STATE FOREST	5	1,115.20	\$79.55	\$45.57	57.28%	\$92.32	16.05%	\$25.00	\$115.00
NORTHERN LOWER PENINSULA	5	1,115.20	\$79.55	\$45.57	57.28%	\$92.32	16.05%	\$25.00	\$115.00
STATEWIDE	7				58.14%		22.95%	\$25.00	\$200.00

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WHITE		TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
OAK	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
PIGEON RIVER FOREST MGT UNIT	1	15.70	\$106.36	\$87.00	81.80%	\$168.25	58.19%	\$168.25	\$168.25
MACKINAW STATE FOREST	1	15.70	\$106.36	\$87.00	81.80%	\$168.25	58.19%	\$168.25	\$168.25
TRAVERSE CITY FOREST MGT UNI	7	285.20	\$96.67	\$74.42	76.99%	\$106.22	9.88%	\$62.00	\$200.00
CADILLAC FOREST MGT UNIT	1	185.30	\$99.30	\$70.00	70.49%	\$70.00	-29.51%	\$70.00	\$70.00
PERE MARQUETTE STATE FORES	8	470.50	\$97.71	\$72.68	74.39%	\$91.96	-5.89%	\$62.00	\$200.00
GLADWIN FOREST MGT UNIT	1	37.10	\$84.97	\$56.00	65.91%	\$83.00	-2.32%	\$83.00	\$83.00
AUSABLE STATE FOREST	1	37.10	\$84.97	\$56.00	65.91%	\$83.00	-2.32%	\$83.00	\$83.00
NORTHERN LOWER PENINSULA	10	523.30	\$97.06	\$71.93	74.11%	\$93.61	-3.56%	\$62.00	\$200.00
STATEWIDE	10				74.11%		-3.56%	\$62.00	\$200.00
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	264.60	\$125.00	\$81.00	64.80%	\$160.00	28.00%	\$160.00	\$160.00
GWINN FOREST MGT UNIT	1	22.80	\$114.03	\$79.00	69.28%	\$100.00	-12.30%	\$100.00	\$100.00
ESCANABA RIVER STATE FOREST	1	22.80	\$114.03	\$79.00	69.28%	\$100.00	-12.30%	\$100.00	\$100.00
SHINGLETON FOREST MGT UNIT	3	111.60	\$58.43	\$33.52	57.37%	\$34.44	-41.05%	\$19.90	\$57.00
LAKE SUPERIOR STATE FOREST	3	111.60	\$58.43	\$33.52	57.37%	\$34.44	-41.05%	\$19.90	\$57.00
UPPER PENINSULA	5				63.93%		14.85%	\$19.90	\$160.00
PIGEON RIVER FOREST MGT UNIT	1	11.00	\$80.00	\$56.00	70.00%	\$100.00	25.00%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	1	14.20	\$80.00	\$72.00	90.00%	\$100.00	25.00%	\$100.00	\$100.00
MACKINAW STATE FOREST	2		\$80.00	\$65.02	81.27%	\$100.00	25.00%	\$100.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	9	449.90	\$100.96	\$68.27	67.62%	\$134.95	33.66%	\$46.00	\$289.00
CADILLAC FOREST MGT UNIT	4	145.50	\$105.66	\$70.46	66.68%	\$108.95	3.12%	\$80.00	\$150.00
PERE MARQUETTE STATE FORES	13	595.40	\$102.11	\$68.81	67.38%	\$128.59	25.94%	\$46.00	\$289.00
GRAYLING FOREST MGT UNIT	1	150.80	\$85.49	\$48.00	56.15%	\$192.00	124.59%	\$192.00	\$192.00
GLADWIN FOREST MGT UNIT	2	321.80	\$55.95	\$36.91	65.97%	\$103.39	84.77%	\$25.00	\$150.00
AUSABLE STATE FOREST	3	472.60	\$65.38	\$40.45	61.87%	\$131.66	101.39%	\$25.00	\$192.00
NORTHERN LOWER PENINSULA	18	1,093.20	\$85.72	\$56.46	65.86%	\$129.26	50.79%	\$25.00	\$289.00
STATEWIDE	23				65.26%		39.63%	\$19.90	\$289.00

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WHITE SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	1	30.00	\$160.00	\$117.00	73.13%	\$117.00	-26.88%	\$117.00	\$117.00
MACKINAW STATE FOREST	1	30.00	\$160.00	\$117.00	73.13%	\$117.00	-26.88%	\$117.00	\$117.00
NORTHERN LOWER PENINSULA	1	30.00	\$160.00	\$117.00	73.13%	\$117.00	-26.88%	\$117.00	\$117.00
STATEWIDE	1				73.13%		-26.88%	\$117.00	\$117.00
• · · · · = · · · = =	•				10.1070		20.0070	φ111.00	\$ 11100
YELLOW BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
YELLOW		TOTAL VOLUME (2)	AT TIME OF	ADVERTISED	RATIO OF COLUMN 4 TO		% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM
YELLOW	SOLD		AT TIME OF APPRAISAL (3)	ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
YELLOW BIRCH	SOLD	(2)	AT TIME OF APPRAISAL (3) \$478.28	ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8) \$282.00	MAXIMUM SOLD PRICE (9)
YELLOW BIRCH NEWBERRY FOREST MGT UNIT	SOLD	(2)	AT TIME OF APPRAISAL (3) \$478.28	ADVERTISED PRICE (4) \$282.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 58.96%	SOLD PRICE (6) \$282.00	% CHANGE FROM COL. 3 TO COL. 6 (7) -41.04%	MINIMUM SOLD PRICE (8) \$282.00	MAXIMUM SOLD PRICE (9) \$282.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	72.60	\$902.00	\$902.00
MACKINAW STATE FOREST	1	72.60	\$902.00	\$902.00
CADILLAC FOREST MGT UNIT	1	47.30	\$1,003.93	\$1,003.93
PERE MARQUETTE STATE FORES	1	47.30	\$1,003.93	\$1,003.93
ROSCOMMON FOREST MGT UNIT	1	42.00	\$343.35	\$343.35
GRAYLING FOREST MGT UNIT	1	333.00	\$785.00	\$785.00
AUSABLE STATE FOREST	2	375.00	\$343.35	\$785.00
NORTHERN LOWER PENINSULA	4	494.90	\$343.35	\$1,003.93
STATEWIDE	4		\$343.35	\$1,003.93
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	17.90	\$711.80	\$711.80
UPPER PENINSULA	1		\$711.80	\$711.80
ATLANTA FOREST MGT UNIT	1	32.10	\$1,083.00	\$1,083.00
MACKINAW STATE FOREST	1	32.10	\$1,083.00	\$1,083.00
TRAVERSE CITY FOREST MGT UNI	1	53.60	\$1,116.11	\$1,116.11
PERE MARQUETTE STATE FORES	1	53.60	\$1,116.11	\$1,116.11
NORTHERN LOWER PENINSULA	2	85.70	\$1,083.00	\$1,116.11
STATEWIDE	3		\$711.80	\$1,116.11
BEECH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	80.10	\$890.00	\$890.00
MACKINAW STATE FOREST	1	<u> </u>	\$890.00	\$890.00
TRAVERSE CITY FOREST MGT UNI	2	81.30	\$517.00	\$579.96
PERE MARQUETTE STATE FORES	2	81.30	\$517.00	\$579.96
NORTHERN LOWER PENINSULA	3	161.40	\$517.00	\$890.00
STATEWIDE	3		\$517.00	\$890.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

BLACK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
CHERRY				
	(1)	(2)		
	2		\$1,483.00	\$2,358.00
PERE MARQUETTE STATE FORES	2	19.50	\$1,483.00	\$2,358.00
NORTHERN LOWER PENINSULA	2	19.50	\$1,483.00	\$2,358.00
STATEWIDE	2		\$1,483.00	\$2,358.00
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
		(-)		
	(1)	(2)		
	1	91.50	\$571.80	\$571.80
PERE MARQUETTE STATE FORES	1	91.50	\$571.80	\$571.80
NORTHERN LOWER PENINSULA	1	91.50	\$571.80	\$571.80
STATEWIDE	1		\$571.80	\$571.80
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASPEN				
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	3	111.80	\$500.00	\$980.15
	4	500.00	\$336.34	\$610.00
PERE MARQUETTE STATE FORES	7	611.80	\$336.34	\$980.15
	1		\$350.00	\$350.00
AUSABLE STATE FOREST	1	31.80	\$350.00	\$350.00
NORTHERN LOWER PENINSULA	8	643.60	\$336.34	\$980.15
STATEWIDE	8		\$336.34	\$980.15
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK				
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	51.40	\$800.00	\$800.00
PERE MARQUETTE STATE FORES	1	51.40	\$800.00	\$800.00
ROSCOMMON FOREST MGT UNIT	2	127.20	\$835.00	\$1,582.96
AUSABLE STATE FOREST	2	127.20	\$835.00	\$1,582.96
NORTHERN LOWER PENINSULA	3	178.60	\$800.00	\$1,582.96
STATEWIDE	3		\$800.00	\$1,582.96

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SAWLOGS EXCLUSION (MBF, see general note 3)

RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	38.80	\$1,853.50	\$1,853.50
MACKINAW STATE FOREST	1	38.80	\$1,853.50	\$1,853.50
NORTHERN LOWER PENINSULA	1	38.80	\$1,853.50	\$1,853.50
STATEWIDE	1		\$1,853.50	\$1,853.50
RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	82.40	\$1,000.00	\$1,000.00
CADILLAC FOREST MGT UNIT	1	58.60	\$1,050.00	\$1,050.00
PERE MARQUETTE STATE FORES	2	141.00	\$1,000.00	\$1,050.00
NORTHERN LOWER PENINSULA	2	141.00	\$1,000.00	\$1,050.00
STATEWIDE	2		\$1,000.00	\$1,050.00
RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
RED PINE		(2)	MIN PRICE	MAX PRICE
RED PINE GAYLORD FOREST MGT UNIT	SOLD		MIN PRICE \$649.02	MAX PRICE \$649.02
	SOLD (1)	(2)		
GAYLORD FOREST MGT UNIT	SOLD (1) 1	(2) 322.00	\$649.02 \$803.00	\$649.02
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT	SOLD (1) 1	(2) 322.00 18.00	\$649.02 \$803.00	\$649.02 \$803.00
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT	SOLD (1) 1 1	(2) 322.00 18.00 174.00	\$649.02 \$803.00 \$670.00 \$649.02	\$649.02 \$803.00 \$670.00
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST	SOLD (1) 1 	(2) 322.00 18.00 <u>174.00</u> 514.00	\$649.02 \$803.00 \$670.00 \$649.02	\$649.02 \$803.00 <u>\$670.00</u> \$803.00
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI	SOLD (1) 11	(2) 322.00 18.00 <u>174.00</u> 514.00 13.80	\$649.02 \$803.00 \$670.00 \$649.02 \$1,295.00 \$900.00	\$649.02 \$803.00 \$670.00 \$803.00 \$1,295.00
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI CADILLAC FOREST MGT UNIT	SOLD (1) 1 1 1 3 1 2	(2) 322.00 18.00 <u>174.00</u> 514.00 13.80 <u>84.70</u>	\$649.02 \$803.00 \$670.00 \$649.02 \$1,295.00 \$900.00 \$900.00	\$649.02 \$803.00 \$670.00 \$803.00 \$1,295.00 \$1,592.48
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES	SOLD (1) 1 1 1 1 1 1 1 2 3 3	(2) 322.00 18.00 <u>174.00</u> 514.00 13.80 <u>84.70</u> <u>98.50</u>	\$649.02 \$803.00 \$670.00 \$649.02 \$1,295.00 \$900.00 \$900.00 \$983.79	\$649.02 \$803.00 \$670.00 \$803.00 \$1,295.00 \$1,592.48 \$1,592.48
GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GLADWIN FOREST MGT UNIT	SOLD (1) 1 1 1 1 1 2 3 1 3 1 1 1 1 1 1 1 1 1 1 1	(2) 322.00 18.00 <u>174.00</u> 514.00 13.80 <u>84.70</u> <u>98.50</u> <u>36.10</u>	\$649.02 \$803.00 \$670.00 \$649.02 \$1,295.00 \$900.00 \$900.00 \$983.79	\$649.02 \$803.00 \$670.00 \$1,295.00 \$1,592.48 \$1,592.48 \$983.79

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SAWLOGS EXCLUSION (MBF, see general note 3)

SUGAR	# OF SALES SOLD	TOTAL VOLUME		MAX PRICE
MAPLE				
	(1)	(2)	* 0.404.00	* 0.404.00
CRYSTAL FALLS FOREST MGT UNI		6.90	\$3,494.32	\$3,494.32
GWINN FOREST MGT UNIT	1	5.30	\$5,575.00	\$5,575.00
ESCANABA RIVER STATE FOREST	1	5.30	\$5,575.00	\$5,575.00
S STE MARIE FMU (NAUBINWAY)	$\frac{1}{4}$	9.60	\$5,012.00	\$5,012.00
LAKE SUPERIOR STATE FOREST	1	9.60	\$5,012.00	\$5,012.00
	3		\$3,494.32	\$5,575.00
GAYLORD FOREST MGT UNIT	1	21.70	\$5,748.35	\$5,748.35
MACKINAW STATE FOREST	1	21.70	\$5,748.35	\$5,748.35
NORTHERN LOWER PENINSULA	1	21.70	\$5,748.35	\$5,748.35
STATEWIDE	4		\$3,494.32	\$5,748.35
WHITE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASH				
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	42.50	\$370.35	\$370.35
ESCANABA RIVER STATE FOREST	1	42.50	\$370.35	\$370.35
UPPER PENINSULA	1		\$370.35	\$370.35
PIGEON RIVER FOREST MGT UNIT	1		\$450.11	\$450.11
MACKINAW STATE FOREST	1	36.00	\$450.11	\$450.11
NORTHERN LOWER PENINSULA	1	36.00	\$450.11	\$450.11
STATEWIDE	2		\$370.35	\$450.11
WHITE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK	SOLD			
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	13.50	\$665.76	\$665.76
CADILLAC FOREST MGT UNIT	1	69.20	\$527.88	\$527.88
PERE MARQUETTE STATE FORES	2	82.70	\$527.88	\$665.76
NORTHERN LOWER PENINSULA	2	82.70	\$527.88	\$665.76
STATEWIDE	2		\$527.88	\$665.76
WHITE	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
PINE	SOLD			
	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	163.40	\$549.00	\$549.00
AUSABLE STATE FOREST	1	163.40	\$549.00	\$549.00
NORTHERN LOWER PENINSULA	1	163.40	\$549.00	\$549.00
STATEWIDE	1		\$549.00	\$549.00

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PULPWOOD (Cords, see general note 3)

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	2	928.00	\$39.40	\$27.60	70.05%	\$45.41	15.24%	\$41.25	\$48.50
ESCANABA RIVER STATE FOREST	2	928.00	\$39.40	\$27.60	70.05%	\$45.41	15.24%	\$41.25	\$48.50
SHINGLETON FOREST MGT UNIT	1	161.00	\$29.68	\$16.90	56.94%	\$16.90	-43.06%	\$16.90	\$16.90
LAKE SUPERIOR STATE FOREST	1	161.00	\$29.68	\$16.90	56.94%	\$16.90	-43.06%	\$16.90	\$16.90
UPPER PENINSULA	3				68.54%		8.51%	\$16.90	\$48.50
GAYLORD FOREST MGT UNIT	7	2,700.00	\$19.54	\$15.50	79.32%	\$17.79	-8.96%	\$12.85	\$25.00
PIGEON RIVER FOREST MGT UNIT	1	411.00	\$18.42	\$12.90	70.03%	\$25.00	35.72%	\$25.00	\$25.00
ATLANTA FOREST MGT UNIT	8	5,818.00	\$18.48	\$16.54	89.49%	\$18.08	-2.16%	\$13.00	\$31.00
MACKINAW STATE FOREST	<u> </u>	8,929.00	\$18.80	\$16.06	85.42%	\$18.31	-2.59%	\$12.85	\$31.00
TRAVERSE CITY FOREST MGT UNI	5	2,270.20	\$25.04	\$17.12	68.35%	\$24.95	-0.36%	\$18.95	\$29.70
CADILLAC FOREST MGT UNIT	10	5,151.30	\$25.59	\$15.73	61.47%	\$46.86	83.13%	\$14.00	\$70.00
PERE MARQUETTE STATE FORES	<u> </u>	7,421.50	\$25.42	\$16.15	63.55%	\$40.16	57.98%	\$14.00	\$70.00
ROSCOMMON FOREST MGT UNIT	14	3,584.00	\$37.61	\$27.61	73.41%	\$36.46	-3.06%	\$25.95	\$65.00
GRAYLING FOREST MGT UNIT	1	1,545.00	\$17.53	\$15.25	86.99%	\$15.25	-13.01%	\$15.25	\$15.25
AUSABLE STATE FOREST	<u> </u>	5,129.00	\$31.56	\$23.88	75.68%	\$30.07	-4.73%	\$15.25	\$65.00
NORTHERN LOWER PENINSULA	46	21,479.50	\$24.13	\$17.96	74.42%	\$28.67	18.79%	\$12.85	\$70.00
STATEWIDE	49				73.98%		18.03%	\$12.85	\$70.00

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CRYSTAL FALLS FOREST MGT UNI 1 102.00 \$33.59 \$15.80 47.04% \$25.80 -23.19% \$2 GWINN FOREST MGT UNIT 9 1,513.00 \$39.73 \$26.35 66.32% \$46.96 18.21% \$2 ESCANABA RIVER STATE FOREST 9 1,513.00 \$39.73 \$26.35 66.32% \$46.96 18.21% \$2 SHINGLETON FOREST MGT UNIT 4 203.00 \$27.28 \$19.08 69.94% \$24.71 -9.42% \$2 NEWBERRY FOREST MGT UNIT 2 784.00 \$25.98 \$18.75 72.16% \$35.04 34.88% \$4 S STE MARIE FMU (SOO MAINLAN 2 311.00 \$16.13 \$15.58 96.58% \$15.81 -1.97% \$4 UPPER PENINSULA 20 71.79% 22.36% \$4 GAYLORD FOREST MGT UNIT 5 1,043.00 \$41.10 \$27.68 67.36% \$28.72 -30.11% \$2	D SOLD PR CE (9) 35.51 \$45. 25.80 \$25. 24.85 \$65. 20.00 \$30. 18.11 \$39. 15.60 \$20.	PRICE
FIR (1) (2) APPRAISAL (3) PRICE (4) COLUMN 3 (5) TO COL. 6 (7) PRICE (7) BARAGA FOREST MGT UNIT 2 1,001.00 \$30.36 \$24.72 81.41% \$41.64 37.13% \$33.59 CRYSTAL FALLS FOREST MGT UNIT 1 102.00 \$33.59 \$15.80 47.04% \$25.80 -23.19% \$32.59 GWINN FOREST MGT UNIT 9 1,513.00 \$39.73 \$26.35 66.32% \$46.96 18.21% \$32.59 ESCANABA RIVER STATE FOREST 9 1,513.00 \$39.73 \$26.35 66.32% \$46.96 18.21% \$32.59 SHINGLETON FOREST MGT UNIT 4 203.00 \$27.28 \$19.08 69.94% \$24.71 -9.42% \$32.59 NEWBERRY FOREST MGT UNIT 2 784.00 \$25.98 \$18.75 72.16% \$33.04 34.88% \$45.58 S STE MARIE FMU (SOO MAINLAN 2 311.00 \$16.13 \$15.58 96.58% \$15.81 -1.97% \$37.59 LAKE SUPERIOR STATE FOREST <td< th=""><th>CE (9) 35.51 \$45. 25.80 \$25. 24.85 \$65. 20.00 \$30. 18.11 \$39. 15.60 \$20.</th><th>25.55 25.80 25.26 25.26</th></td<>	CE (9) 35.51 \$45. 25.80 \$25. 24.85 \$65. 20.00 \$30. 18.11 \$39. 15.60 \$20.	25.55 25.80 25.26 25.26
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CRYSTAL FALLS FOREST MGT UNI 1 102.00 \$33.59 \$15.80 47.04% \$25.80 -23.19% \$25.80 GWINN FOREST MGT UNIT 9 1,513.00 \$39.73 \$26.35 66.32% \$46.96 18.21% \$25.80 \$27.28 \$19.08 69.94% \$24.71 -9.42% \$25.80 \$26.35 66.32% \$46.96 18.21% \$25.80 \$26.35 66.32% \$46.96 18.21% \$25.80 \$26.35 66.32% \$46.96 18.21% \$25.80 \$26.35 66.32% \$46.96 18.21% \$25.80 \$18.04 \$26.35 66.32% \$46.96 18.21% \$25.83 \$19.08 69.94% \$24.71 -9.42% \$25.83 \$19.08 69.94% \$24.71 -9.42% \$25.85 \$15.81 -1.97% \$25.98 \$18.75 72.16% \$35.04 34.88% \$47.94% \$25.98 \$15.58 96.58% \$15.81 -1.97% \$47.94% \$25.98 \$18.04 75.73% \$28.82 20.97% \$47.94% \$48.94% \$47.94% \$	25.80 \$25. 24.85 \$65. 24.85 \$65. 20.00 \$30. 18.11 \$39. 15.60 \$20.	25.80 65.26 65.26
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SHINGLETON FOREST MGT UNIT 4 203.00 \$27.28 \$19.08 69.94% \$24.71 -9.42% \$2 NEWBERRY FOREST MGT UNIT 2 784.00 \$25.98 \$18.75 72.16% \$35.04 34.88% \$4 S STE MARIE FMU (SOO MAINLAN 2 311.00 \$16.13 \$15.58 96.58% \$15.81 -1.97% \$4 LAKE SUPERIOR STATE FOREST 8 1,298.00 \$23.83 \$18.04 75.73% \$28.82 20.97% \$4 UPPER PENINSULA 20 71.79% 22.36% \$4 GAYLORD FOREST MGT UNIT 5 1,043.00 \$41.10 \$27.68 67.36% \$28.72 -30.11% \$2	20.00 \$30. 18.11 \$39. 15.60 \$20.	
NEWBERRY FOREST MGT UNIT 2 784.00 \$25.98 \$18.75 72.16% \$35.04 34.88% \$15.75 S STE MARIE FMU (SOO MAINLAN 2 311.00 \$16.13 \$15.58 96.58% \$15.81 -1.97% \$15.75 LAKE SUPERIOR STATE FOREST 8 1,298.00 \$23.83 \$18.04 75.73% \$28.82 20.97% \$16.12 UPPER PENINSULA 20 71.79% 22.36% \$17 GAYLORD FOREST MGT UNIT 5 1,043.00 \$41.10 \$27.68 67.36% \$28.72 -30.11% \$27	18.11 \$39 15.60 \$20	0.00
S STE MARIE FMU (SOO MAINLAN 2 311.00 \$16.13 \$15.58 96.58% \$15.81 -1.97% \$15.81 LAKE SUPERIOR STATE FOREST 8 1,298.00 \$23.83 \$18.04 75.73% \$28.82 20.97% \$16.13 UPPER PENINSULA 20 71.79% 22.36% \$16.13 GAYLORD FOREST MGT UNIT 5 1,043.00 \$41.10 \$27.68 67.36% \$28.72 -30.11% \$27.68	15.60 \$20.	
LAKE SUPERIOR STATE FOREST 8 1,298.00 \$23.83 \$18.04 75.73% \$28.82 20.97% \$18.04 UPPER PENINSULA 20 71.79% 22.36% \$18.04 GAYLORD FOREST MGT UNIT 5 1,043.00 \$41.10 \$27.68 67.36% \$28.72 -30.11% \$27.68	- <u> </u>	9.15
UPPER PENINSULA 20 71.79% 22.36% \$1 GAYLORD FOREST MGT UNIT 5 1,043.00 \$41.10 \$27.68 67.36% \$28.72 -30.11% \$2	5.60 \$39	20.00
GAYLORD FOREST MGT UNIT 5 1,043.00 \$41.10 \$27.68 67.36% \$28.72 -30.11% \$2		9.15
	15.60 \$65.	5.26
	25.00 \$35	35.00
MACKINAW STATE FOREST 5 1,043.00 \$41.10 \$27.68 67.36% \$28.72 -30.11% \$2	25.00 \$35.	5.00
TRAVERSE CITY FOREST MGT UNI 2 489.00 \$15.14 \$9.69 63.98% \$19.18 26.70% \$1	13.00 \$20	20.00
CADILLAC FOREST MGT UNIT 1 149.00 \$10.00 \$6.50 65.00% \$13.00 \$0.00% \$13.00 \$10.00	13.00 \$13	3.00
PERE MARQUETTE STATE FORES 3 638.00 \$13.94 \$8.94 64.15% \$17.74 27.25% \$1	13.00 \$20	20.00
NORTHERN LOWER PENINSULA 8 1,681.00 \$30.79 \$20.57 66.81% \$24.55 -20.25% \$1	13.00 \$35	35.00
STATEWIDE 28 70.33% 9.87% \$1	13.00 \$65.	5.26
BALSAM # OF SALES TOTAL VOLUME AVG. PRICE AVERAGE RATIO OF AVERAGE % CHANGE MININ		
SOLD AT TIME OF ADVERTISED COLUMN 4 TO SOLD PRICE FROM COL. 3 SOL POPLAR AT TIME OF ADVERTISED COLUMN 4 TO SOLD PRICE FROM COL. 3 SOL		RICE
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$)
GWINN FOREST MGT UNIT 1 122.00 \$30.99 \$19.50 62.92% \$19.50 -37.08% \$1	19.50 \$19.	9.50
ESCANABA RIVER STATE FOREST 1 122.00 \$30.99 \$19.50 62.92% \$19.50 -37.08% \$19.50	19.50 \$19	9.50
S STE MARIE FMU (SOO MAINLAN 1 77.00 \$20.00 \$14.80 74.00% \$14.80 -26.00% \$1	14.80 \$14	4.80
LAKE SUPERIOR STATE FOREST 1 77.00 \$20.00 \$14.80 74.00% \$14.80 -26.00% \$14.80	14.80 \$14	4.80
UPPER PENINSULA 2 66.13% -33.87% \$7	14.80 \$19	9.50
GAYLORD FOREST MGT UNIT 1 110.00 \$15.95 \$12.00 75.24% \$20.00 25.39% \$2	20.00 \$20.	20.00
MACKINAW STATE FOREST 1 110.00 \$15.95 \$12.00 75.24% \$20.00 25.39% \$2	20.00 \$20	20.00
GRAYLING FOREST MGT UNIT 1 63.00 \$19.15 \$17.05 89.03% \$20.00 4.44% \$20.00	20.00 \$20.	20.00
AUSABLE STATE FOREST 1 63.00 \$19.15 \$17.05 89.03% \$20.00 4.44% \$2	20.00 \$20.	20.00
	20.00 \$20.	20.00
NORTHERN LOWER PENINSULA 2 173.00 \$17.12 \$13.84 80.86% \$20.00 16.85% \$2	4.80 \$20	20.00

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BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	3	4,787.00	\$20.59	\$13.36	64.87%	\$36.25	76.07%	\$30.00	\$56.16
ESCANABA FOREST MGT UNIT	1	884.00	\$43.35	\$23.40	53.98%	\$50.92	17.46%	\$50.92	\$50.92
ESCANABA RIVER STATE FOREST	1	884.00	\$43.35	\$23.40	53.98%	\$50.92	17.46%	\$50.92	\$50.92
UPPER PENINSULA	4				61.82%		59.66%	\$30.00	\$56.16
GAYLORD FOREST MGT UNIT	4	1,046.00	\$10.31	\$6.82	66.19%	\$11.94	15.83%	\$8.00	\$12.50
PIGEON RIVER FOREST MGT UNIT	2	387.00	\$10.94	\$6.46	59.06%	\$6.46	-40.94%	\$6.35	\$6.55
MACKINAW STATE FOREST	6	1,433.00	\$10.48	\$6.73	64.18%	\$10.46	-0.18%	\$6.35	\$12.50
CADILLAC FOREST MGT UNIT	1	151.00	\$18.01	\$11.50	63.85%	\$33.50	86.01%	\$33.50	\$33.50
PERE MARQUETTE STATE FORES	1	151.00	\$18.01	\$11.50	63.85%	\$33.50	86.01%	\$33.50	\$33.50
NORTHERN LOWER PENINSULA	7	1,584.00	\$11.20	\$7.18	64.13%	\$12.66	13.04%	\$6.35	\$33.50
STATEWIDE	11				62.09%		54.32%	\$6.35	\$56.16
BEECH	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	3	237.00	\$33.28	\$21.68	65.14%	\$44.68	34.26%	\$25.00	\$51.00
NEWBERRY FOREST MGT UNIT	1	51.00	\$36.24	\$26.45	72.99%	\$40.00	10.38%	\$40.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	3	942.00	\$33.59	\$24.43	72.72%	\$39.56	17.77%	\$16.00	\$48.00
S STE MARIE FMU (SOO MAINLAN	2	3,218.00	\$34.19	\$25.08	73.36%	\$38.70	13.19%	\$38.41	\$43.31
S STE MARIE FMU (DRUMMOND IS	3	797.00	\$27.81	\$22.37	80.44%	\$27.50	-1.14%	\$21.50	\$32.00
LAKE SUPERIOR STATE FOREST	12	5,245.00	\$33.09	\$24.41	73.77%	\$37.44	13.12%	\$16.00	\$51.00
UPPER PENINSULA	12				73.77%		13.12%	\$16.00	\$51.00
GAYLORD FOREST MGT UNIT	3	981.00	\$17.72	\$8.54	48.18%	\$10.63	-40.01%	\$5.50	\$14.00
PIGEON RIVER FOREST MGT UNIT	1	152.00	\$9.85	\$6.20	62.94%	\$6.20	-37.06%	\$6.20	\$6.20
MACKINAW STATE FOREST	4	1,133.00	\$16.66	\$8.22	49.35%	\$10.04	-39.78%	\$5.50	\$14.00
TRAVERSE CITY FOREST MGT UNI	1	264.00	\$13.40	\$10.30	76.87%	\$29.70	121.64%	\$29.70	\$29.70
PERE MARQUETTE STATE FORES	1	264.00	\$13.40	\$10.30	76.87%	\$29.70	121.64%	\$29.70	\$29.70
NORTHERN LOWER PENINSULA	5	1,397.00	\$16.05	\$8.62	53.69%	\$13.75	-14.30%	\$5.50	\$29.70
STATEWIDE	17				71.48%		9.98%	\$5.50	\$51.00

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BLACK ASH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	95.00	\$34.88	\$20.95	60.06%	\$42.95	23.14%	\$42.95	\$42.95
ESCANABA FOREST MGT UNIT	1	123.00	\$21.00	\$10.70	50.95%	\$25.00	19.05%	\$25.00	\$25.00
ESCANABA RIVER STATE FOREST	1	123.00	\$21.00	\$10.70	50.95%	\$25.00	19.05%	\$25.00	\$25.00
SHINGLETON FOREST MGT UNIT	1	47.00	\$32.01	\$21.10	65.92%	\$21.10	-34.08%	\$21.10	\$21.10
LAKE SUPERIOR STATE FOREST	1	47.00	\$32.01	\$21.10	65.92%	\$21.10	-34.08%	\$21.10	\$21.10
UPPER PENINSULA	3				58.07%		10.08%	\$21.10	\$42.95
STATEWIDE	3				58.07%		10.08%	\$21.10	\$42.95
BLACK SPRUCE	# OF SALES SOLD		AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	480.00	· · · ·	\$20.15	84.91%	\$35.51	49.64%	\$35.51	\$35.51
CRYSTAL FALLS FOREST MGT UNI	1	219.00	\$40.35	\$25.40	62.95%	\$25.60	-36.56%	\$25.60	\$25.60
GWINN FOREST MGT UNIT	6	6,172.00	\$50.57	\$38.77	76.67%	\$44.09	-12.81%	\$25.55	\$75.01
SCANABA FOREST MGT UNIT	4	1,645.00	\$44.70	\$21.57	48.25%	\$37.98	-15.02%	\$30.00	\$55.00
ESCANABA RIVER STATE FOREST	10	7,817.00	\$49.33	\$35.15	71.25%	\$42.80	-13.24%	\$25.55	\$75.01
SHINGLETON FOREST MGT UNIT	11	4,776.00	\$32.68	\$18.29	55.97%	\$31.26	-4.35%	\$11.50	\$50.35
NEWBERRY FOREST MGT UNIT	11	6,402.00		\$23.04	69.14%	\$28.30	-15.05%	\$21.00	\$43.10
S STE MARIE FMU (SOO MAINLAN	1	95.00		\$26.65	78.96%	\$28.90	14.37%	\$28.90	\$28.90
_AKE SUPERIOR STATE FOREST	23	11,273.00	\$33.05	\$21.06	63.71%	\$29.56	-10.56%	\$11.50	\$50.35
JPPER PENINSULA	35				67.75%		-11.30%	\$11.50	\$75.01
TRAVERSE CITY FOREST MGT UNI	3	755.00	\$12.01	\$8.26	68.73%	\$35.22	193.16%	\$8.65	\$62.20
PERE MARQUETTE STATE FORES	3	755.00	\$12.01	\$8.26	68.73%	\$35.22	193.16%	\$8.65	\$62.20
ROSCOMMON FOREST MGT UNIT	1	171.00	\$18.72	\$11.45	61.16%	\$12.00	-35.90%	\$12.00	\$12.00
	1	317.00	\$31.78	\$16.55	52.08%	\$16.55	-47.92%	\$16.55	\$16.55
AUSABLE STATE FOREST	2	488.00	\$27.20	\$14.76	54.27%	\$14.96	-45.02%	\$12.00	\$16.55
NORTHERN LOWER PENINSULA	5	1,243.00	\$17.98	\$10.81	60.14%	\$27.26	51.66%	\$8.65	\$62.20
STATEWIDE	40				67.54%		-9.54%	\$8.65	\$75.01

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JACK PINE	SOLD		AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	5	2,547.00	\$73.36	\$50.58	68.95%	\$58.93	-19.68%	\$48.11	\$68.11
ESCANABA RIVER STATE FOREST	5	2,547.00	\$73.36	\$50.58	68.95%	\$58.93	-19.68%	\$48.11	\$68.11
SHINGLETON FOREST MGT UNIT	9	7,364.00	\$61.54	\$40.67	66.10%	\$68.10	10.66%	\$48.00	\$101.00
NEWBERRY FOREST MGT UNIT	16	22,938.00	\$61.10	\$43.04	70.44%	\$65.21	6.72%	\$39.95	\$111.26
S STE MARIE FMU (NAUBINWAY)	1	906.00	\$41.55	\$41.55	100.00%	\$84.51	103.39%	\$84.51	\$84.51
LAKE SUPERIOR STATE FOREST	26	31,208.00	\$60.64	\$42.44	69.99%	\$66.45	9.59%	\$39.95	\$111.26
UPPER PENINSULA	31				69.89%		6.96%	\$39.95	\$111.26
GAYLORD FOREST MGT UNIT	6	2,932.00	\$32.11	\$20.12	62.65%	\$22.07	-31.27%	\$15.00	\$25.00
ATLANTA FOREST MGT UNIT	4	3,405.00	\$33.86	\$25.78	76.14%	\$36.06	6.50%	\$23.00	\$42.70
MACKINAW STATE FOREST	<u> </u>	6,337.00	\$33.05	\$23.16	70.08%	\$29.59	-10.48%	\$15.00	\$42.70
TRAVERSE CITY FOREST MGT UNI	9	5,883.00	\$13.01	\$9.86	75.79%	\$17.46	34.25%	\$9.60	\$29.25
CADILLAC FOREST MGT UNIT	5	5,426.00	\$12.03	\$7.50	62.34%	\$28.13	133.85%	\$10.00	\$44.00
PERE MARQUETTE STATE FORES	<u> </u>	11,309.00	\$12.54	\$8.73	69.60%	\$22.58	80.10%	\$9.60	\$44.00
ROSCOMMON FOREST MGT UNIT	8	7,162.00	\$21.54	\$13.97	64.86%	\$35.00	62.50%	\$20.10	\$97.60
GRAYLING FOREST MGT UNIT	8	17,399.00	\$23.97	\$15.01	62.59%	\$32.47	35.44%	\$11.00	\$66.00
GLADWIN FOREST MGT UNIT	5	5,653.00	\$27.72	\$20.70	74.68%	\$21.33	-23.05%	\$17.70	\$32.75
AUSABLE STATE FOREST	21	30,214.00	\$24.10	\$15.83	65.67%	\$30.98	28.59%	\$11.00	\$97.60
NORTHERN LOWER PENINSULA	45	47,860.00	\$22.55	\$15.12	67.04%	\$28.81	27.77%	\$9.60	\$97.60
STATEWIDE	76				68.92%		14.07%	\$9.60	\$111.26
MISCELLANEOUS	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	3	587.00	\$9.59	\$5.00	52.12%	\$92.05	859.56%	\$5.00	\$220.60
UPPER PENINSULA	3				52.12%		859.56%	\$5.00	\$220.60
GRAYLING FOREST MGT UNIT	1	72.00	\$10.00	\$10.00	100.00%	\$35.00	250.00%	\$35.00	\$35.00
AUSABLE STATE FOREST	1	72.00	\$10.00	\$10.00	100.00%	\$35.00	250.00%	\$35.00	\$35.00
NORTHERN LOWER PENINSULA	1	72.00	\$10.00	\$10.00	100.00%	\$35.00	250.00%	\$35.00	\$35.00
STATEWIDE	4				57.55%		790.45%	\$5.00	\$220.60

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PULPWOOD (Cords, see general note 3)

MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	574.00	\$41.36	\$35.19	85.07%	\$42.91	3.76%	\$38.41	\$53.89
CRYSTAL FALLS FOREST MGT UNI	29	25,238.00	\$44.58	\$28.53	64.00%	\$58.23	30.60%	\$32.00	\$98.53
GWINN FOREST MGT UNIT	10	6,714.00	\$44.01	\$29.87	67.87%	\$39.98	-9.14%	\$25.80	\$68.00
ESCANABA RIVER STATE FOREST	<u> </u>	6,714.00	\$44.01	\$29.87	67.87%	\$39.98	-9.14%	\$25.80	\$68.00
SHINGLETON FOREST MGT UNIT	9	2,920.00	\$34.15	\$21.99	64.38%	\$54.79	60.42%	\$25.00	\$70.00
NEWBERRY FOREST MGT UNIT	9	4,275.00	\$36.16	\$28.09	77.68%	\$51.71	42.99%	\$26.50	\$91.00
S STE MARIE FMU (NAUBINWAY)	5	1,736.00	\$35.24	\$29.80	84.56%	\$63.81	81.10%	\$55.00	\$75.00
S STE MARIE FMU (SOO MAINLAN	4	1,611.00	\$25.20	\$21.83	86.63%	\$22.29	-11.57%	\$18.70	\$30.53
S STE MARIE FMU (DRUMMOND IS	1	488.00	\$24.42	\$18.80	76.99%	\$18.80	-23.01%	\$18.80	\$18.80
LAKE SUPERIOR STATE FOREST	28	11,030.00	\$33.36	\$25.42	76.18%	\$48.67	45.89%	\$18.70	\$91.00
UPPER PENINSULA	69				67.38%		26.88%	\$18.70	\$98.53
GAYLORD FOREST MGT UNIT	17	7,798.00	\$20.55	\$14.29	69.53%	\$38.75	88.55%	\$13.40	\$111.50
PIGEON RIVER FOREST MGT UNIT	6	3,707.00	\$15.12	\$10.49	69.36%	\$28.70	89.80%	\$10.60	\$51.10
ATLANTA FOREST MGT UNIT	16	13,029.00	\$19.19	\$15.59	81.26%	\$17.06	-11.10%	\$13.00	\$39.78
MACKINAW STATE FOREST	39	24,534.00	\$19.01	\$14.41	75.80%	\$25.71	35.27%	\$10.60	\$111.50
TRAVERSE CITY FOREST MGT UNI	26	11,478.00	\$26.13	\$18.45	70.60%	\$32.20	23.22%	\$8.61	\$57.00
CADILLAC FOREST MGT UNIT	21	13,022.60	\$26.87	\$18.33	68.19%	\$32.81	22.11%	\$15.00	\$65.00
PERE MARQUETTE STATE FORES	47	24,500.60	\$26.53	\$18.38	69.30%	\$32.53	22.62%	\$8.61	\$65.00
ROSCOMMON FOREST MGT UNIT	4	1,804.00	\$28.70	\$20.08	69.95%	\$33.74	17.55%	\$15.25	\$41.00
GRAYLING FOREST MGT UNIT	12	5,901.00	\$21.12	\$14.13	66.91%	\$46.42	119.79%	\$12.90	\$100.00
GLADWIN FOREST MGT UNIT	14	11,234.00	\$20.20	\$14.75	73.00%	\$23.11	14.37%	\$8.50	\$100.00
AUSABLE STATE FOREST	30	18,939.00	\$21.30	\$15.06	70.73%	\$31.38	47.36%	\$8.50	\$100.00
NORTHERN LOWER PENINSULA	116	67,973.60	\$22.36	\$16.02	71.68%	\$29.75	33.07%	\$8.50	\$111.50
STATEWIDE	185				69.34%		29.70%	\$8.50	\$111.50

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PULPWOOD (Cords, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	21	23,448.00	\$32.65	\$23.87	73.12%	\$38.51	17.97%	\$12.00	\$85.87
CRYSTAL FALLS FOREST MGT UNI	36	19,808.00	\$38.00	\$23.51	61.87%	\$46.31	21.84%	\$21.55	\$89.00
GWINN FOREST MGT UNIT	14	5,491.00	\$44.46	\$29.23	65.74%	\$47.66	7.18%	\$28.70	\$86.24
ESCANABA FOREST MGT UNIT	20	17,386.00	\$45.58	\$28.47	62.45%	\$56.11	23.10%	\$25.00	\$72.00
ESCANABA RIVER STATE FOREST	34	22,877.00	\$45.32	\$28.65	63.22%	\$54.08	19.35%	\$25.00	\$86.24
SHINGLETON FOREST MGT UNIT	18	11,502.00	\$32.82	\$19.85	60.47%	\$37.18	13.28%	\$8.10	\$60.00
NEWBERRY FOREST MGT UNIT	10	8,808.00	\$34.87	\$25.81	74.03%	\$46.12	32.26%	\$25.00	\$67.70
S STE MARIE FMU (NAUBINWAY)	7	3,192.00	\$34.45	\$25.41	73.76%	\$37.03	7.48%	\$16.00	\$68.00
S STE MARIE FMU (SOO MAINLAN	3	93.00	\$30.76	\$20.68	67.21%	\$22.14	-28.03%	\$11.51	\$25.00
LAKE SUPERIOR STATE FOREST	38	23,595.00	\$33.80	\$22.83	67.55%	\$40.44	19.64%	\$8.10	\$68.00
UPPER PENINSULA	129				66.21%		19.66%	\$8.10	\$89.00
GAYLORD FOREST MGT UNIT	17	6,875.00	\$16.92	\$13.41	79.24%	\$29.59	74.83%	\$10.05	\$79.45
PIGEON RIVER FOREST MGT UNIT	5	1,460.00	\$15.35	\$9.78	63.75%	\$28.44	85.28%	\$9.65	\$48.20
ATLANTA FOREST MGT UNIT	12	4,715.00	\$16.98	\$12.99	76.50%	\$17.54	3.28%	\$11.90	\$85.00
MACKINAW STATE FOREST	34	13,050.00	\$16.77	\$12.85	76.65%	\$25.11	49.72%	\$9.65	\$85.00
TRAVERSE CITY FOREST MGT UNI	15	4,077.00	\$17.50	\$10.39	59.37%	\$17.92	2.42%	\$5.61	\$57.00
CADILLAC FOREST MGT UNIT	5	1,491.90	\$17.31	\$11.88	68.62%	\$21.03	21.45%	\$11.75	\$32.85
PERE MARQUETTE STATE FORES	20	5,568.90	\$17.45	\$10.79	61.83%	\$18.75	7.48%	\$5.61	\$57.00
ROSCOMMON FOREST MGT UNIT	1	120.00	\$10.26	\$7.80	76.02%	\$30.00	192.40%	\$30.00	\$30.00
GRAYLING FOREST MGT UNIT	2	316.00	\$12.10	\$7.64	63.16%	\$50.82	320.04%	\$40.00	\$57.36
GLADWIN FOREST MGT UNIT	2	1,036.00	\$10.78	\$7.49	69.46%	\$7.49	-30.54%	\$6.50	\$7.55
AUSABLE STATE FOREST	5	1,472.00	\$11.02	\$7.54	68.47%	\$18.62	69.03%	\$6.50	\$57.36
NORTHERN LOWER PENINSULA	59	20,090.90	\$16.54	\$11.89	71.92%	\$22.87	38.31%	\$5.61	\$85.00
STATEWIDE	188				66.72%		21.35%	\$5.61	\$89.00

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MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	6	3,631.00	\$12.92	\$10.15	78.52%	\$10.71	-17.14%	\$9.70	\$12.00
ATLANTA FOREST MGT UNIT	5	1,819.00	\$12.10	\$9.12	75.41%	\$10.83	-10.46%	\$8.25	\$20.00
MACKINAW STATE FOREST	11	5,450.00	\$12.65	\$9.80	77.53%	\$10.75	-15.01%	\$8.25	\$20.00
TRAVERSE CITY FOREST MGT UNI	9	3,303.00	\$13.59	\$10.42	76.67%	\$12.34	-9.19%	\$8.40	\$25.00
CADILLAC FOREST MGT UNIT	4	5,655.00	\$13.00	\$7.47	57.49%	\$11.12	-14.44%	\$8.70	\$14.00
PERE MARQUETTE STATE FORES	<u> </u>	8,958.00	\$13.22	\$8.56	64.76%	\$11.57	-12.45%	\$8.40	\$25.00
ROSCOMMON FOREST MGT UNIT	12	4,012.00	\$9.96	\$6.98	70.05%	\$18.90	89.78%	\$6.65	\$38.00
GRAYLING FOREST MGT UNIT	10	8,025.00	\$11.26	\$8.08	71.76%	\$9.75	-13.38%	\$6.45	\$35.00
GLADWIN FOREST MGT UNIT	7	2,873.00	\$12.76	\$9.68	75.85%	\$17.51	37.15%	\$7.35	\$37.00
AUSABLE STATE FOREST	29	14,910.00	\$11.20	\$8.09	72.25%	\$13.71	22.40%	\$6.45	\$38.00
NORTHERN LOWER PENINSULA	53	29,318.00	\$12.09	\$8.55	70.77%	\$12.51	3.48%	\$6.45	\$38.00
STATEWIDE	53				70.77%		3.48%	\$6.45	\$38.00
MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	76.00	\$49.75	\$24.90	50.05%	\$30.90	-37.89%	\$30.90	\$30.90
UPPER PENINSULA	1				50.05%		-37.89%	\$30.90	\$30.90
TRAVERSE CITY FOREST MGT UNI	1	181.00	\$19.76	\$11.10	56.17%	\$11.10	-43.83%	\$11.10	\$11.10
PERE MARQUETTE STATE FORES	1	181.00	\$19.76	\$11.10	56.17%	\$11.10	-43.83%	\$11.10	\$11.10
GRAYLING FOREST MGT UNIT	3	903.00	\$21.64	\$13.28	61.35%	\$99.66	360.51%	\$23.15	\$116.00
AUSABLE STATE FOREST	3	903.00	\$21.64	\$13.28	61.35%	\$99.66	360.51%	\$23.15	\$116.00
NORTHERN LOWER PENINSULA	4	1,084.00	\$21.33	\$12.91	60.55%	\$84.87	297.95%	\$11.10	\$116.00
STATEWIDE	5				59.07%		250.75%	\$11.10	\$116.00

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PULPWOOD (Cords, see general note 3)

MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	7	3,976.00	\$31.08	\$23.05	74.16%	\$36.12	16.21%	\$8.00	\$49.42
CRYSTAL FALLS FOREST MGT UNI	34	12,598.00	\$47.93	\$30.82	64.30%	\$50.43	5.22%	\$25.95	\$83.91
GWINN FOREST MGT UNIT	8	2,549.00	\$39.40	\$27.99	71.05%	\$35.66	-9.48%	\$28.00	\$58.05
ESCANABA FOREST MGT UNIT	13	5,089.00	\$44.57	\$28.58	64.12%	\$48.21	8.15%	\$25.00	\$67.86
ESCANABA RIVER STATE FOREST	21	7,638.00	\$42.85	\$28.38	66.25%	\$44.02	2.74%	\$25.00	\$67.86
SHINGLETON FOREST MGT UNIT	1	39.00	\$24.82	\$9.70	39.08%	\$9.75	-60.72%	\$9.75	\$9.75
NEWBERRY FOREST MGT UNIT	2	1,018.00	\$27.66	\$17.89	64.69%	\$25.93	-6.25%	\$25.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	8	2,127.00	\$41.37	\$33.51	81.00%	\$58.68	41.85%	\$19.00	\$75.00
S STE MARIE FMU (SOO MAINLAN	1	244.00	\$23.29	\$17.25	74.07%	\$17.25	-25.93%	\$17.25	\$17.25
S STE MARIE FMU (DRUMMOND IS	1	265.00	\$26.19	\$20.15	76.94%	\$20.15	-23.06%	\$20.15	\$20.15
LAKE SUPERIOR STATE FOREST	<u> </u>	3,693.00	\$35.13	\$26.92	76.63%	\$43.63	24.20%	\$9.75	\$75.00
UPPER PENINSULA	75				67.22%		7.76%	\$8.00	\$83.91
GAYLORD FOREST MGT UNIT	2	688.00	\$38.65	\$19.77	51.15%	\$57.93	49.89%	\$53.77	\$69.00
PIGEON RIVER FOREST MGT UNIT	4	808.00	\$27.73	\$19.31	69.64%	\$51.36	85.22%	\$20.00	\$85.02
ATLANTA FOREST MGT UNIT	6	2,005.00	\$38.60	\$26.54	68.77%	\$26.82	-30.52%	\$25.00	\$35.00
MACKINAW STATE FOREST	<u> </u>	3,501.00	\$36.10	\$23.54	65.22%	\$38.60	6.92%	\$20.00	\$85.02
CADILLAC FOREST MGT UNIT	1	242.00	\$14.50	\$7.70	53.10%	\$33.90	133.79%	\$33.90	\$33.90
PERE MARQUETTE STATE FORES	1	242.00	\$14.50	\$7.70	53.10%	\$33.90	133.79%	\$33.90	\$33.90
GRAYLING FOREST MGT UNIT	1	197.00	\$26.91	\$14.00	52.03%	\$14.00	-47.97%	\$14.00	\$14.00
AUSABLE STATE FOREST	1	197.00	\$26.91	\$14.00	52.03%	\$14.00	-47.97%	\$14.00	\$14.00
NORTHERN LOWER PENINSULA	14	3,940.00	\$34.31	\$22.09	64.39%	\$37.08	8.06%	\$14.00	\$85.02
STATEWIDE	89				66.93%		7.79%	\$8.00	\$85.02

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PULPWOOD (Cords, see general note 3)

PULPWOOD (Colds, see	<u> </u>								
N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	10	4,138.00	\$42.77	\$25.39	59.36%	\$37.71	-11.82%	\$21.00	\$61.90
ESCANABA RIVER STATE FOREST	<u> </u>	4,138.00	\$42.77	\$25.39	59.36%	\$37.71	-11.82%	\$21.00	\$61.90
SHINGLETON FOREST MGT UNIT	2	545.00	\$8.47	\$3.66	43.16%	\$6.62	-21.83%	\$2.35	\$20.00
NEWBERRY FOREST MGT UNIT	1	319.00	\$13.96	\$9.90	70.92%	\$10.23	-26.72%	\$10.23	\$10.23
S STE MARIE FMU (NAUBINWAY)	1	187.00	\$35.00	\$17.50	50.00%	\$19.00	-45.71%	\$19.00	\$19.00
LAKE SUPERIOR STATE FOREST	4	1,051.00	\$14.86	\$8.02	53.94%	\$9.92	-33.23%	\$2.35	\$20.00
UPPER PENINSULA	14				58.92%		-13.56%	\$2.35	\$61.90
GAYLORD FOREST MGT UNIT	1	34.00	\$42.60	\$29.80	69.95%	\$50.00	17.37%	\$50.00	\$50.00
MACKINAW STATE FOREST	1	34.00	\$42.60	\$29.80	69.95%	\$50.00	17.37%	\$50.00	\$50.00
NORTHERN LOWER PENINSULA	1	34.00	\$42.60	\$29.80	69.95%	\$50.00	17.37%	\$50.00	\$50.00
STATEWIDE	15				59.00%		-13.33%	\$2.35	\$61.90
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	199.00	\$28.67	\$9.50	33.14%	\$10.00	-65.12%	\$10.00	\$10.00
CRYSTAL FALLS FOREST MGT UNI						÷	00.12/0	÷	
	4	1,230.00	\$40.71	\$24.09	59.16%	\$51.75	27.11%	\$30.00	\$62.34
GWINN FOREST MGT UNIT	4	1,230.00 418.00	\$40.71 \$34.15	\$24.09 \$19.34					
GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST	•	·			59.16%	\$51.75	27.11%	\$30.00	\$62.34
	3	418.00	\$34.15 \$34.15	\$19.34	59.16% 56.64%	\$51.75 \$67.67	27.11% 98.17%	\$30.00 \$33.00	\$62.34 \$75.36
ESCANABA RIVER STATE FOREST	$\frac{3}{3}$	418.00	\$34.15 \$34.15 \$26.71	\$19.34 \$19.34 \$19.34	59.16% 56.64% 56.64%	\$51.75 \$67.67 \$67.67	27.11% <u>98.17%</u> <u>98.17%</u>	\$30.00 \$33.00 \$33.00	\$62.34 \$75.36 \$75.36
ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT	<u>3</u> <u>3</u> 3	418.00 418.00 263.00	\$34.15 \$34.15 \$26.71 \$25.57	\$19.34 \$19.34 \$19.77	59.16% 56.64% 56.64% 74.01%	\$51.75 \$67.67 \$67.67 \$45.87	27.11% 98.17% 98.17% 71.68%	\$30.00 \$33.00 \$33.00 \$16.30	\$62.34 \$75.36 \$75.36 \$59.00
ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT		418.00 418.00 263.00 324.00	\$34.15 \$34.15 \$26.71 \$25.57 \$23.67	\$19.34 \$19.34 \$19.77 \$19.72	59.16% 56.64% 56.64% 74.01% 66.55%	\$51.75 \$67.67 \$67.67 \$67.67 \$45.87 \$26.00	27.11% 	\$30.00 \$33.00 \$33.00 \$16.30 \$25.00	\$62.34 \$75.36 \$75.36 \$59.00 \$26.18
ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY)		418.00 418.00 263.00 324.00 386.00	\$34.15 \$34.15 \$26.71 \$25.57 \$23.67	\$19.34 \$19.34 \$19.77 \$17.02 \$13.65	59.16% 56.64% 56.64% 74.01% 66.55% 57.66%	\$51.75 \$67.67 \$67.67 \$45.87 \$26.00 \$22.52	27.11% 98.17% 98.17% 71.68% 1.68% -4.87%	\$30.00 \$33.00 \$33.00 \$16.30 \$25.00 \$11.00	\$62.34 \$75.36 \$75.36 \$59.00 \$26.18 \$50.00
ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST	$\begin{array}{c} 3\\ 3\\ 3\\ 2\\ 2\\\\ 7\end{array}$	418.00 418.00 263.00 324.00 386.00 973.00	\$34.15 \$34.15 \$26.71 \$25.57 \$23.67 \$25.13	\$19.34 \$19.34 \$19.77 \$17.02 \$13.65 \$16.43	59.16% 56.64% 56.64% 74.01% 66.55% 57.66% 65.37%	\$51.75 \$67.67 \$67.67 \$45.87 \$26.00 \$22.52 \$29.99	27.11% 98.17% 98.17% 71.68% 1.68% -4.87% 19.35%	\$30.00 \$33.00 \$33.00 \$16.30 \$25.00 \$11.00 \$11.00	\$62.34 \$75.36 \$75.36 \$59.00 \$26.18 \$50.00 \$59.00
ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST UPPER PENINSULA		418.00 418.00 263.00 324.00 386.00 973.00	\$34.15 \$34.15 \$26.71 \$25.57 \$23.67 \$25.13	\$19.34 \$19.34 \$19.77 \$17.02 \$13.65 \$16.43	59.16% 56.64% 56.64% 74.01% 66.55% 57.66% 65.37% 58.82%	\$51.75 \$67.67 \$67.67 \$45.87 \$26.00 \$22.52 \$29.99	27.11% 98.17% 98.17% 71.68% 1.68% -4.87% 19.35% 30.27%	\$30.00 \$33.00 \$33.00 \$16.30 \$25.00 \$11.00 \$11.00 \$10.00	\$62.34 \$75.36 \$75.36 \$59.00 \$26.18 \$50.00 \$59.00 \$59.00 \$75.36
ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST UPPER PENINSULA ATLANTA FOREST MGT UNIT		418.00 418.00 263.00 324.00 386.00 973.00 612.00	\$34.15 \$34.15 \$26.71 \$25.57 \$23.67 \$25.13 \$25.13 \$10.05 \$10.05	\$19.34 \$19.34 \$19.77 \$17.02 \$13.65 \$16.43 \$6.98	59.16% 56.64% 56.64% 74.01% 66.55% 57.66% 65.37% 58.82% 69.42%	\$51.75 \$67.67 \$67.67 \$45.87 \$26.00 \$22.52 \$29.99 \$29.99 \$91.07	27.11% 98.17% 98.17% 71.68% 1.68% -4.87% 19.35% 30.27% 806.19%	\$30.00 \$33.00 \$33.00 \$16.30 \$25.00 \$11.00 \$11.00 \$10.00 \$9.00	\$62.34 \$75.36 \$75.36 \$59.00 \$26.18 \$50.00 \$59.00 \$75.36 \$125.00
ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST UPPER PENINSULA ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST	3 3 3 2 2 7 7 15 2 2 2 2 2 2	418.00 418.00 263.00 324.00 386.00 973.00 612.00 612.00	\$34.15 \$34.15 \$26.71 \$25.57 \$23.67 \$25.13 \$25.13 \$10.05 \$10.05	\$19.34 \$19.34 \$19.77 \$17.02 \$13.65 \$16.43 \$6.98 \$6.98	59.16% 56.64% 56.64% 74.01% 66.55% 57.66% 65.37% 58.82% 69.42% 69.42%	\$51.75 \$67.67 \$67.67 \$45.87 \$26.00 \$22.52 \$29.99 \$29.99 \$91.07 \$91.07	27.11% 98.17% 98.17% 71.68% 1.68% -4.87% 19.35% 30.27% 806.19% 806.19%	\$30.00 \$33.00 \$33.00 \$16.30 \$25.00 \$11.00 \$11.00 \$11.00 \$10.00 \$9.00 \$9.00	\$62.34 \$75.36 \$75.36 \$59.00 \$26.18 \$50.00 \$59.00 \$59.00 \$75.36 \$125.00
ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST UPPER PENINSULA ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI	3 3 3 2 2 7 7 15 2 2 2 2 2 2	418.00 418.00 263.00 324.00 386.00 973.00 612.00 612.00 197.00	\$34.15 \$34.15 \$26.71 \$25.57 \$23.67 \$25.13 \$25.13 \$10.05 \$10.05 \$17.04	\$19.34 \$19.34 \$19.77 \$17.02 \$13.65 \$16.43 \$6.98 \$6.98 \$6.98	59.16% 56.64% 56.64% 74.01% 66.55% 57.66% 65.37% 58.82% 69.42% 69.42% 71.89%	\$51.75 \$67.67 \$67.67 \$45.87 \$26.00 \$22.52 \$29.99 \$91.07 \$91.07 \$12.25	27.11% 98.17% 98.17% 71.68% 1.68% -4.87% 19.35% 30.27% 806.19% 806.19% -28.11%	\$30.00 \$33.00 \$33.00 \$16.30 \$25.00 \$11.00 \$11.00 \$10.00 \$9.00 \$9.00 \$12.25	\$62.34 \$75.36 \$59.00 \$26.18 \$50.00 \$59.00 \$59.00 \$125.00 \$125.00 \$12.25

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PULPWOOD (Cords, see general note 3)

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Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	6	792.00	\$43.04	\$32.61	75.77%	\$40.67	-5.51%	\$21.25	\$47.92
CRYSTAL FALLS FOREST MGT UNI	13	7,847.00	\$45.14	\$29.22	64.74%	\$49.98	10.72%	\$30.55	\$68.11
GWINN FOREST MGT UNIT	9	5,645.00	\$44.72	\$29.68	66.38%	\$65.72	46.98%	\$28.45	\$78.00
ESCANABA FOREST MGT UNIT	12	7,194.00	\$46.51	\$32.48	69.83%	\$56.94	22.43%	\$30.00	\$72.00
ESCANABA RIVER STATE FOREST	21	12,839.00	\$45.72	\$31.25	68.34%	\$60.80	32.98%	\$28.45	\$78.00
UPPER PENINSULA	40				67.29%		23.55%	\$21.25	\$78.00
GAYLORD FOREST MGT UNIT	4	1,807.00	\$15.95	\$11.08	69.46%	\$18.95	18.83%	\$15.00	\$25.00
ATLANTA FOREST MGT UNIT	1	1,274.00	\$15.95	\$11.80	73.98%	\$11.80	-26.02%	\$11.80	\$11.80
MACKINAW STATE FOREST	5	3,081.00	\$15.95	\$11.38	71.33%	\$16.00	0.29%	\$11.80	\$25.00
ROSCOMMON FOREST MGT UNIT	5	3,336.00	\$37.35	\$26.17	70.06%	\$37.73	1.01%	\$25.40	\$66.00
GRAYLING FOREST MGT UNIT	2	698.00	\$17.03	\$14.38	84.44%	\$31.12	82.75%	\$25.00	\$120.00
AUSABLE STATE FOREST	7	4,034.00	\$33.84	\$24.13	71.31%	\$36.59	8.13%	\$25.00	\$120.00
NORTHERN LOWER PENINSULA	12	7,115.00	\$26.09	\$18.61	71.32%	\$27.67	6.05%	\$11.80	\$120.00
STATEWIDE	52				67.94%		20.75%	\$11.80	\$120.00

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PULPWOOD (Cords, see general note 3)

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RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	3	1,076.00	\$30.98	\$19.91	64.25%	\$49.07	58.39%	\$36.00	\$64.89
ESCANABA RIVER STATE FOREST	3	1,076.00	\$30.98	\$19.91	64.25%	\$49.07	58.39%	\$36.00	\$64.89
SHINGLETON FOREST MGT UNIT	1	315.00	\$29.24	\$16.35	55.92%	\$28.00	-4.24%	\$28.00	\$28.00
NEWBERRY FOREST MGT UNIT	1	169.00	\$29.24	\$17.55	60.02%	\$18.00	-38.44%	\$18.00	\$18.00
LAKE SUPERIOR STATE FOREST	2	484.00	\$29.24	\$16.77	57.35%	\$24.51	-16.18%	\$18.00	\$28.00
UPPER PENINSULA	5				62.19%		36.16%	\$18.00	\$64.89
GAYLORD FOREST MGT UNIT	4	953.00	\$17.41	\$12.62	72.49%	\$25.23	44.90%	\$14.00	\$41.50
PIGEON RIVER FOREST MGT UNIT	3	499.00	\$15.11	\$9.98	66.05%	\$44.65	195.50%	\$25.00	\$55.00
ATLANTA FOREST MGT UNIT	5	2,466.00	\$17.17	\$13.71	79.84%	\$13.72	-20.08%	\$11.85	\$16.05
MACKINAW STATE FOREST	12	3,918.00	\$16.97	\$12.97	76.44%	\$20.46	20.59%	\$11.85	\$55.00
TRAVERSE CITY FOREST MGT UNI	22	4,480.30	\$19.32	\$13.16	68.13%	\$21.45	11.04%	\$10.25	\$57.00
CADILLAC FOREST MGT UNIT	18	4,066.60	\$19.73	\$12.48	63.25%	\$40.83	106.95%	\$11.00	\$70.00
PERE MARQUETTE STATE FORES	40	8,546.90	\$19.51	\$12.84	65.79%	\$30.67	57.18%	\$10.25	\$70.00
ROSCOMMON FOREST MGT UNIT	7	1,689.00	\$10.93	\$7.05	64.48%	\$21.53	96.94%	\$8.60	\$40.00
GRAYLING FOREST MGT UNIT	4	1,337.00	\$15.93	\$12.09	75.86%	\$18.80	17.99%	\$8.15	\$40.00
GLADWIN FOREST MGT UNIT	9	3,171.00	\$11.85	\$7.60	64.11%	\$11.89	0.28%	\$4.45	\$51.85
AUSABLE STATE FOREST	20	6,197.00	\$12.48	\$8.42	67.44%	\$16.01	28.23%	\$4.45	\$51.85
NORTHERN LOWER PENINSULA	72	18,661.90	\$16.64	\$11.40	68.48%	\$23.66	42.14%	\$4.45	\$70.00
STATEWIDE	77				67.64%		41.35%	\$4.45	\$70.00

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RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	(1)	199.00	(5) \$23.60	\$21.70	91.95%	\$43.00	82.20%	(8) \$43.00	(9) \$43.00
ESCANABA FOREST MGT UNIT	4	1,228.00		\$21.70	74.94%		64.59%		\$43.00 \$72.00
			·					- <u> </u>	
ESCANABA RIVER STATE FOREST	5	1,427.00	\$31.15	\$23.91	76.73%	\$51.86	66.45%		\$72.00
UPPER PENINSULA	5				76.73%		66.45%	\$19.00	\$72.00
GAYLORD FOREST MGT UNIT	4	1,344.00	\$20.88	\$14.23	68.17%	\$43.32	107.49%	\$12.70	\$75.00
PIGEON RIVER FOREST MGT UNIT	2	493.00	\$16.94	\$10.45	61.69%	\$37.27	120.00%	\$24.00	\$55.00
ATLANTA FOREST MGT UNIT	5	2,435.00	\$20.66	\$16.33	79.05%	\$16.86	-18.41%	\$14.50	\$22.00
MACKINAW STATE FOREST	<u> </u>	4,272.00	\$20.30	\$14.99	73.86%	\$27.54	35.65%	\$12.70	\$75.00
TRAVERSE CITY FOREST MGT UNI	4	1,838.60	\$23.35	\$15.64	66.99%	\$21.04	-9.89%	\$16.50	\$30.00
CADILLAC FOREST MGT UNIT	8	3,788.50	\$20.21	\$13.26	65.61%	\$41.37	104.70%	\$14.90	\$100.00
PERE MARQUETTE STATE FORES	<u> </u>	5,627.10	\$21.24	\$14.04	66.10%	\$34.73	63.53%	\$14.90	\$100.00
ROSCOMMON FOREST MGT UNIT	1	738.00	\$43.72	\$30.60	69.99%	\$35.10	-19.72%	\$35.10	\$35.10
GRAYLING FOREST MGT UNIT	1	1,498.00	\$20.43	\$17.80	87.13%	\$17.80	-12.87%	\$17.80	\$17.80
GLADWIN FOREST MGT UNIT	1	503.00	\$43.72	\$28.40	64.96%	\$30.00	-31.38%	\$30.00	\$30.00
AUSABLE STATE FOREST	3	2,739.00	\$30.98	\$23.20	74.87%	\$24.70	-20.27%	\$17.80	\$35.10
NORTHERN LOWER PENINSULA	26	12,638.10	\$23.03	\$16.35	70.97%	\$30.12	30.79%	\$12.70	\$100.00
STATEWIDE	31				71.73%		35.52%	\$12.70	\$100.00

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RED PINE	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	2	831.00	\$67.49	\$56.55	83.80%	\$69.07	2.34%	\$65.73	\$79.25
CRYSTAL FALLS FOREST MGT UNI	5	1,796.00	\$77.81	\$49.05	63.04%	\$89.77	15.37%	\$66.00	\$115.00
GWINN FOREST MGT UNIT	3	484.00	\$68.10	\$45.07	66.17%	\$71.71	5.29%	\$65.10	\$80.00
ESCANABA FOREST MGT UNIT	3	786.00	\$73.57	\$48.44	65.84%	\$82.93	12.72%	\$50.40	\$110.00
ESCANABA RIVER STATE FOREST	6	1,270.00	\$71.49	\$47.15	65.96%	\$78.66	10.03%	\$50.40	\$110.00
SHINGLETON FOREST MGT UNIT	15	10,416.00	\$101.73	\$68.87	67.70%	\$117.53	15.53%	\$51.00	\$133.06
NEWBERRY FOREST MGT UNIT	12	9,293.00	\$99.66	\$84.82	85.11%	\$105.86	6.22%	\$72.50	\$123.11
S STE MARIE FMU (NAUBINWAY)	5	4,499.00	\$101.67	\$93.22	91.69%	\$129.70	27.57%	\$86.40	\$136.00
S STE MARIE FMU (SOO MAINLAN	2	257.00	\$97.38	\$68.95	70.81%	\$68.99	-29.15%	\$24.20	\$76.29
LAKE SUPERIOR STATE FOREST	34	24,465.00	\$100.88	\$79.40	78.71%	\$114.82	13.82%	\$24.20	\$136.00
UPPER PENINSULA	47				77.60%		13.54%	\$24.20	\$136.00
GAYLORD FOREST MGT UNIT	13	5,267.00	\$76.93	\$51.51	66.96%	\$81.04	5.34%	\$35.00	\$181.30
PIGEON RIVER FOREST MGT UNIT	4	1,141.00	\$65.84	\$46.32	70.36%	\$84.49	28.32%	\$46.10	\$204.00
ATLANTA FOREST MGT UNIT	17	6,052.00	\$75.34	\$58.15	77.19%	\$73.35	-2.64%	\$42.50	\$220.00
MACKINAW STATE FOREST	34	12,460.00	\$75.14	\$54.26	72.21%	\$77.62	3.30%	\$35.00	\$220.00
TRAVERSE CITY FOREST MGT UNI	28	11,410.40	\$57.64	\$42.87	74.37%	\$59.68	3.54%	\$30.85	\$132.90
CADILLAC FOREST MGT UNIT	14	3,638.60	\$61.51	\$38.81	63.10%	\$57.49	-6.53%	\$40.00	\$146.28
PERE MARQUETTE STATE FORES	42	15,049.00	\$58.57	\$41.88	71.51%	\$59.15	0.99%	\$30.85	\$146.28
ROSCOMMON FOREST MGT UNIT	18	7,400.00	\$64.62	\$46.54	72.02%	\$66.51	2.92%	\$40.40	\$94.78
GRAYLING FOREST MGT UNIT	12	5,196.30	\$60.07	\$39.51	65.77%	\$116.91	94.61%	\$35.40	\$195.00
GLADWIN FOREST MGT UNIT	6	4,047.00	\$58.73	\$45.16	76.90%	\$78.50	33.67%	\$58.00	\$233.88
AUSABLE STATE FOREST	36	16,643.30	\$61.77	\$44.01	71.25%	\$85.16	37.87%	\$35.40	\$233.88
NORTHERN LOWER PENINSULA	112	44,152.30	\$64.45	\$46.18	71.65%	\$74.17	15.07%	\$30.85	\$233.88
STATEWIDE	159				74.57%		14.32%	\$24.20	\$233.88
SCOTCH	# OF SALES	TOTAL VOLUME		AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
PINE	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	1	107.00	\$40.00	\$30.40	76.00%	\$42.46	6.15%	\$42.46	\$42.46
LAKE SUPERIOR STATE FOREST	1	107.00	\$40.00	\$30.40	76.00%	\$42.46	6.15%	\$42.46	\$42.46
UPPER PENINSULA	1				76.00%		6.15%	\$42.46	\$42.46
STATEWIDE	1				76.00%		6.15%	\$42.46	\$42.46

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SUGAR MAPLE		TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	2	939.00		\$8.53	70.00%	\$16.00	31.41%	\$13.00	\$18.00
MACKINAW STATE FOREST	2	939.00	\$12.18		70.00%	\$16.00	31.41%	\$13.00	\$18.00
TRAVERSE CITY FOREST MGT UNI	1	217.30	•	\$14.80	76.01%	\$29.70	52.54%	\$29.70	\$29.70
PERE MARQUETTE STATE FORES		217.30	\$19.47	\$14.80	76.01%	\$29.70	52.54%	\$29.70	\$29.70
NORTHERN LOWER PENINSULA	3	1,156.30	\$13.55	\$9.70	71.63%	\$18.58	37.12%	\$13.00	\$29.70
STATEWIDE	3				71.63%		37.12%	\$13.00	\$29.70
TAMARACK	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	765.00	Ŧ	\$30.75	79.95%	\$46.53	20.98%	\$46.53	\$46.53
CRYSTAL FALLS FOREST MGT UNI	6	1,384.00		\$22.72	61.54%	\$43.77	18.57%	\$22.00	\$71.82
GWINN FOREST MGT UNIT	5	1,305.00		\$28.52	72.95%	\$32.93	-15.78%	\$21.95	\$72.00
	7			\$19.44	52.22%	\$31.65	-14.97%	\$22.00	\$54.50
ESCANABA RIVER STATE FOREST	12	5,769.00		\$21.49	57.09%	\$31.94	-15.16%	\$21.95	\$72.00
SHINGLETON FOREST MGT UNIT	3	3,483.00		\$16.98	57.13%	\$38.05	28.05%	\$9.65	\$40.70
NEWBERRY FOREST MGT UNIT	3	686.00	• • •	\$21.68	73.83%	\$24.34	-17.12%	\$24.11	\$25.00
<u>S STE MARIE FMU (NAUBINWAY)</u>	1		·	\$14.20	50.07%	\$16.00	-43.58%	\$16.00	\$16.00
LAKE SUPERIOR STATE FOREST	7	4,276.00		\$17.66	59.62%	\$35.30	19.15%	\$9.65	\$40.70
UPPER PENINSULA	26				59.97%		1.65%	\$9.65	\$72.00
	1		· ·	\$7.20	72.00%	\$58.32	483.20%	\$58.32	\$58.32
PERE MARQUETTE STATE FORES	1	289.00	Ŧ	\$7.20	72.00%	\$58.32	483.20%	\$58.32	\$58.32
	1	289.00	-	\$7.20	72.00%	\$58.32	483.20%	\$58.32	\$58.32
STATEWIDE	27				60.05%		4.90%	\$9.65	\$72.00
WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
S STE MARIE FMU (SOO MAINLAN	2	174.00		\$26.85	80.84%	\$30.82	-7.19%	\$28.01	\$43.31
S STE MARIE FMU (DRUMMOND IS	- 1	53.00		\$19.95	67.97%	\$19.99	-31.89%	\$19.99	\$19.99
LAKE SUPERIOR STATE FOREST			· ·		78.11%	\$28.29	-12.43%	\$19.99	\$43.31
UPPER PENINSULA	3				78.11%		-12.43%	\$19.99	\$43.31
GAYLORD FOREST MGT UNIT	2	505.00	\$24.01	\$8.71	36.27%	\$8.71	-63.73%	\$5.50	\$14.70
MACKINAW STATE FOREST	2		· ·		36.27%	\$8.71	-63.73%	\$5.50	\$14.70
NORTHERN LOWER PENINSULA	2	505.00		\$8.71	36.27%	\$8.71	-63.73%	\$5.50	\$14.70
STATEWIDE	5				52.04%		-44.39%	\$5.50	\$43.31

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WHITE OAK	0	TOTAL VOLUME (2)	AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
	4	2,332.20	\$8.82	\$5.86	66.40%	\$15.06	70.80%	\$5.90	\$25.00
PERE MARQUETTE STATE FORES	4	2,332.20	\$8.82	\$5.86	66.40%	\$15.06	70.80%	\$5.90	\$25.00
GLADWIN FOREST MGT UNIT	1	336.00	\$9.03	\$7.75	85.83%	\$25.00	176.85%	\$25.00	\$25.00
AUSABLE STATE FOREST	1	336.00	\$9.03	\$7.75	85.83%	\$25.00	176.85%	\$25.00	\$25.00
NORTHERN LOWER PENINSULA	5	2,668.20	\$8.85	\$6.09	68.89%	\$16.32	84.44%	\$5.90	\$25.00
STATEWIDE	5				68.89%		84.44%	\$5.90	\$25.00
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	(2) 806.00		\$28.80	69.97%	\$53.00	28.77%	\$53.00	(9) \$53.00
GWINN FOREST MGT UNIT	1			\$28.80	76.04%	\$33.00	24.31%	\$38.50	\$33.00 \$38.50
ESCANABA FOREST MGT UNIT	1	59.00 36.00		\$23.55 \$24.65	76.04% 64.03%		-35.97%	\$38.50 \$24.65	\$38.50 \$24.65
			·			<u>\$24.65</u>		- <u> </u>	·
ESCANABA RIVER STATE FOREST	2	95.00		\$23.97	70.86%	\$33.25	-1.69%	\$24.65	\$38.50
SHINGLETON FOREST MGT UNIT	4	782.00		\$10.83	50.31%	\$14.16	-34.24%	\$7.00	\$25.00
NEWBERRY FOREST MGT UNIT	7		·	\$24.32	83.91%	\$61.15	111.01%	\$25.00	\$136.55
LAKE SUPERIOR STATE FOREST	11	2,960.00	\$27.01	\$20.75	76.84%	\$48.73	80.42%	\$7.00	\$136.55
UPPER PENINSULA	14				74.71%		63.43%	\$7.00	\$136.55
GAYLORD FOREST MGT UNIT	3			\$12.42	69.02%	\$65.38	263.22%	\$18.00	\$128.10
ATLANTA FOREST MGT UNIT	2	171.00	\$18.72	\$17.99	96.08%	\$22.69	21.20%	\$20.00	\$25.00
MACKINAW STATE FOREST	5	392.00	\$18.31	\$14.85	81.09%	\$46.76	155.30%	\$18.00	\$128.10
TRAVERSE CITY FOREST MGT UNI	9	3,127.00	\$15.94	\$9.78	61.34%	\$28.11	76.33%	\$10.00	\$81.00
CADILLAC FOREST MGT UNIT	6	1,831.00	\$13.50	\$7.89	58.41%	\$15.18	12.40%	\$10.00	\$25.00
PERE MARQUETTE STATE FORES	15	4,958.00	\$15.04	\$9.08	60.37%	\$23.33	55.14%	\$10.00	\$81.00
ROSCOMMON FOREST MGT UNIT	3	748.00	\$24.36	\$15.88	65.18%	\$15.96	-34.49%	\$9.00	\$23.85
GRAYLING FOREST MGT UNIT	2	1,022.00	\$17.58	\$10.65	60.58%	\$69.67	296.29%	\$50.00	\$100.00
GLADWIN FOREST MGT UNIT	3	1,306.00	\$28.27	\$17.39	61.51%	\$50.68	79.26%	\$9.75	\$110.37
AUSABLE STATE FOREST	8	3,076.00	\$23.77	\$14.78	62.20%	\$48.54	104.25%	\$9.00	\$110.37
NORTHERN LOWER PENINSULA	28	8,426.00	\$18.38	\$11.43	62.19%	\$33.63	82.96%	\$9.00	\$128.10
STATEWIDE	42				67.56%		74.58%	\$7.00	\$136.55

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PULPWOOD (Cords, see general note 3)

	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
WHITE	SOLD		AT TIME OF	ADVERTISED	COLUMN 4 TO	SOLD PRICE	FROM COL. 3	SOLD	SOLD PRICE
SPRUCE			APPRAISAL	PRICE	COLUMN 3		TO COL. 6	PRICE	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	283.00	\$20.07	\$17.05	84.95%	\$35.51	76.93%	\$35.51	\$35.51
CRYSTAL FALLS FOREST MGT UNI	1	41.00	\$38.11	\$21.35	56.02%	\$31.35	-17.74%	\$31.35	\$31.35
GWINN FOREST MGT UNIT	7	1,443.00	\$39.21	\$26.94	68.69%	\$38.05	-2.96%	\$20.40	\$62.10
ESCANABA RIVER STATE FOREST	7	1,443.00	\$39.21	\$26.94	68.69%	\$38.05	-2.96%	\$20.40	\$62.10
SHINGLETON FOREST MGT UNIT	5	1,094.00	\$46.10	\$30.26	65.65%	\$55.67	20.78%	\$12.25	\$75.00
NEWBERRY FOREST MGT UNIT	1	489.00	\$43.82	\$32.45	74.05%	\$52.45	19.69%	\$52.45	\$52.45
S STE MARIE FMU (SOO MAINLAN	1	7.00	\$50.21	\$32.65	65.03%	\$40.00	-20.33%	\$40.00	\$40.00
LAKE SUPERIOR STATE FOREST	7	1,590.00	\$45.41	\$30.95	68.14%	\$54.61	20.26%	\$12.25	\$75.00
UPPER PENINSULA	16				68.93%		12.53%	\$12.25	\$75.00
GAYLORD FOREST MGT UNIT	2	343.00	\$7.37	\$5.49	74.42%	\$35.52	381.87%	\$5.55	\$75.00
PIGEON RIVER FOREST MGT UNIT	1	281.00	\$18.72	\$13.10	69.98%	\$55.31	195.46%	\$55.31	\$55.31
MACKINAW STATE FOREST	3	624.00	\$12.48	\$8.91	71.42%	\$44.43	255.97%	\$5.55	\$75.00
NORTHERN LOWER PENINSULA	3	624.00	\$12.48	\$8.91	71.42%	\$44.43	255.97%	\$5.55	\$75.00
STATEWIDE	19				69.07%		25.71%	\$5.55	\$75.00

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PULPWOOD EXCLUSION (Cords, see general note 3)

B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)	\$ 110.00	A 440.00
		425.00	\$110.00	\$110.00
AUSABLE STATE FOREST	1	425.00		\$110.00
NORTHERN LOWER PENINSULA	1	425.00	\$110.00	\$110.00 \$110.00
	# OF SALES	TOTAL VOLUME	\$110.00 MIN PRICE	\$110.00 MAX PRICE
BALSAM	# OF SALLS SOLD			
FIR	(1)	(2)		
GWINN FOREST MGT UNIT	1	(2) 840.00	\$182.31	\$182.31
ESCANABA RIVER STATE FOREST			· ·	\$182.31
	1		\$182.31	\$182.31
ATLANTA FOREST MGT UNIT	1	320.00	\$546.48	\$546.48
MACKINAW STATE FOREST	$\frac{1}{1}$	320.00	\$546.48	\$546.48
NORTHERN LOWER PENINSULA	1	320.00	\$546.48	\$546.48
STATEWIDE	2		\$182.31	\$546.48
BLACK	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASH	SOLD			
	(1)	(2)		
ESCANABA FOREST MGT UNIT	(1) 1	(2) 800.00	\$152.00	\$152.00
			· <u>`</u>	\$152.00 \$152.00
ESCANABA FOREST MGT UNIT	1	800.00	· <u>`</u>	·
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST	$\frac{1}{1}$	800.00	\$152.00	\$152.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA	1 1 1 # OF SALES	800.00	\$152.00 \$152.00	\$152.00 \$152.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA STATEWIDE	1 1 1 1	800.00 800.00	\$152.00 \$152.00 \$152.00	\$152.00 \$152.00 \$152.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA STATEWIDE	1 1 1 # OF SALES	800.00 800.00	\$152.00 \$152.00 \$152.00	\$152.00 \$152.00 \$152.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA STATEWIDE	1 1 1 # OF SALES SOLD	800.00 800.00 TOTAL VOLUME	\$152.00 \$152.00 \$152.00	\$152.00 \$152.00 \$152.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA STATEWIDE JACK PINE	1 1 1 # OF SALES SOLD (1)	800.00 800.00 TOTAL VOLUME (2)	\$152.00 \$152.00 \$152.00 MIN PRICE \$160.00	\$152.00 \$152.00 \$152.00 MAX PRICE
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA STATEWIDE JACK PINE GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST ROSCOMMON FOREST MGT UNIT	1 1 1 # OF SALES SOLD (1) 2	800.00 800.00 TOTAL VOLUME (2) 423.00	\$152.00 \$152.00 \$152.00 MIN PRICE \$160.00 \$160.00	\$152.00 \$152.00 \$152.00 MAX PRICE \$264.50
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA STATEWIDE JACK PINE GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST ROSCOMMON FOREST MGT UNIT AUSABLE STATE FOREST	1 1 # OF SALES SOLD (1) 2 2 2 1 1	800.00 800.00 TOTAL VOLUME (2) 423.00 423.00	\$152.00 \$152.00 \$152.00 MIN PRICE \$160.00 \$160.00	\$152.00 \$152.00 \$152.00 MAX PRICE \$264.50 \$264.50 \$343.12 \$343.12
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA STATEWIDE JACK PINE GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST ROSCOMMON FOREST MGT UNIT	1 1 # OF SALES SOLD (1) 2 2 1	800.00 800.00 TOTAL VOLUME (2) 423.00 423.00 123.00	\$152.00 \$152.00 \$152.00 MIN PRICE \$160.00 \$160.00 \$343.12	\$152.00 \$152.00 \$152.00 MAX PRICE \$264.50 \$264.50 \$343.12

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PULPWOOD EXCLUSION (Cords, see general note 3)

MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASPEN	SOLD			
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	195.00	\$148.00	\$148.00
ATLANTA FOREST MGT UNIT	1	615.00	\$190.00	\$190.00
MACKINAW STATE FOREST	2	810.00	\$148.00	\$190.00
NORTHERN LOWER PENINSULA	2	810.00	\$148.00	\$190.00
STATEWIDE	2		\$148.00	\$190.00
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
HARDWOOD	SOLD			
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	342.00	\$208.77	\$208.77
UPPER PENINSULA	1		\$208.77	\$208.77
ATLANTA FOREST MGT UNIT	2	649.00	\$183.02	\$353.25
MACKINAW STATE FOREST	2	649.00	\$183.02	\$353.25
NORTHERN LOWER PENINSULA	2	649.00	\$183.02	\$353.25
STATEWIDE	3		\$183.02	\$353.25
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK				
	(1)	(2)		
ATLANTA FOREST MGT UNIT	2	668.00	\$83.74	\$164.64
MACKINAW STATE FOREST	2	668.00	\$83.74	\$164.64
TRAVERSE CITY FOREST MGT UNI	5	1,839.00	\$62.63	\$84.48
CADILLAC FOREST MGT UNIT	4		·	\$70.00
PERE MARQUETTE STATE FORES	9	4,026.80	\$43.00	\$84.48
ROSCOMMON FOREST MGT UNIT	2	2,491.00	\$60.15	\$64.50
GRAYLING FOREST MGT UNIT	2	1,100.00	\$102.77	\$175.00
GLADWIN FOREST MGT UNIT	1	759.00	\$50.00	\$50.00
AUSABLE STATE FOREST	5	4,350.00	\$50.00	\$175.00
NORTHERN LOWER PENINSULA	16	9,044.80	\$43.00	\$175.00
STATEWIDE	16		\$43.00	\$175.00
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
PINE	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	72.00	\$855.60	\$855.60
AUSABLE STATE FOREST	$\frac{1}{1}$			\$855.60
NORTHERN LOWER PENINSULA	1	72.00	\$855.60	\$855.60
STATEWIDE	1		\$855.60	\$855.60

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PULPWOOD EXCLUSION (Cords, see general note 3)

MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
SOFTWOOD	SOLD			
	(1)	(2)		
GAYLORD FOREST MGT UNIT	3	666.00	\$142.34	\$182.88
ATLANTA FOREST MGT UNIT	2	499.00	\$151.89	\$629.07
MACKINAW STATE FOREST	5	1,165.00	\$142.34	\$629.07
NORTHERN LOWER PENINSULA	5	1,165.00	\$142.34	\$629.07
STATEWIDE	5		\$142.34	\$629.07
N. WHITE CEDAR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	2	258.00	\$200.00	\$407.17
MACKINAW STATE FOREST	2	258.00	\$200.00	\$407.17
NORTHERN LOWER PENINSULA	2	258.00	\$200.00	\$407.17
STATEWIDE	2		\$200.00	\$407.17
RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1			\$108.00
MACKINAW STATE FOREST	1	370.00		\$108.00
TRAVERSE CITY FOREST MGT UNI	1	252.00	\$141.60	\$141.60
CADILLAC FOREST MGT UNIT	1	44.00	· ·	\$173.00
PERE MARQUETTE STATE FORES	2	296.00	\$141.60	\$173.00
	5	1,196.00	· ·	\$357.81
AUSABLE STATE FOREST	5	1,196.00	\$139.00	\$357.81
NORTHERN LOWER PENINSULA	8	1,862.00	\$108.00	\$357.81
STATEWIDE	8		\$108.00	\$357.81
RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	2	1,555.00	\$109.70	\$323.20
MACKINAW STATE FOREST	2	1,555.00	\$109.70	\$323.20
NORTHERN LOWER PENINSULA	2	1,555.00	\$109.70	\$323.20
STATEWIDE	2		\$109.70	\$323.20

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PULPWOOD EXCLUSION (Cords, see general note 3)

RED PINE	# OF SALES SOLD	TOTAL VOLUME	/	MAX PRICE
	(1)	(2)		
S STE MARIE FMU (NAUBINWAY)	1	33.00	\$400.00	\$400.00
LAKE SUPERIOR STATE FOREST	1		\$400.00	\$400.00
UPPER PENINSULA	1		\$400.00	\$400.00
GAYLORD FOREST MGT UNIT	1	15.00	\$388.15	\$388.15
ATLANTA FOREST MGT UNIT	3	1,985.00	\$288.30	\$309.61
MACKINAW STATE FOREST	4	2,000.00	\$288.30	\$388.15
TRAVERSE CITY FOREST MGT UNI	2	49.00	\$270.15	\$980.00
PERE MARQUETTE STATE FORES	2	49.00	\$270.15	\$980.00
GRAYLING FOREST MGT UNIT	1	735.00	\$387.36	\$387.36
GLADWIN FOREST MGT UNIT	3	402.00	\$270.01	\$983.93
AUSABLE STATE FOREST	4	1,137.00	\$270.01	\$983.93
NORTHERN LOWER PENINSULA	10	3,186.00	\$270.01	\$983.93
STATEWIDE	11		\$270.01	\$983.93
SCOTCH	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
SCOTCH PINE	SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
		TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
	SOLD		MIN PRICE \$398.93	MAX PRICE \$398.93
PINE	SOLD (1)	(2)		
PINE ATLANTA FOREST MGT UNIT	(1)	(2)	\$398.93	\$398.93
PINE ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST	SOLD (1) 	(2) 	\$398.93 \$398.93	\$398.93 \$398.93
ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA	SOLD (1) 	(2) 	\$398.93 \$398.93 \$398.93	\$398.93 \$398.93 \$398.93
PINE ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE	SOLD (1) 	(2) 170.00 170.00 170.00	\$398.93 \$398.93 \$398.93 \$398.93	\$398.93 \$398.93 \$398.93 \$398.93
PINE ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE WHITE	SOLD (1) 	(2) 170.00 170.00 170.00	\$398.93 \$398.93 \$398.93 \$398.93	\$398.93 \$398.93 \$398.93 \$398.93
PINE ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE WHITE	SOLD (1) 	(2) 170.00 170.00 170.00 TOTAL VOLUME	\$398.93 \$398.93 \$398.93 \$398.93	\$398.93 \$398.93 \$398.93 \$398.93
PINE ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE WHITE ASH	SOLD (1) (1) (1) (1) (1)	(2) <u>170.00</u> <u>170.00</u> 170.00 TOTAL VOLUME (2)	\$398.93 \$398.93 \$398.93 \$398.93 MIN PRICE \$107.52	\$398.93 \$398.93 \$398.93 \$398.93 MAX PRICE
PINE ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE WHITE ASH GAYLORD FOREST MGT UNIT	SOLD (1) (1) (1) # OF SALES SOLD (1) 2	(2) 170.00 170.00 170.00 TOTAL VOLUME (2) 934.00	\$398.93 \$398.93 \$398.93 \$398.93 MIN PRICE \$107.52	\$398.93 \$398.93 \$398.93 \$398.93 MAX PRICE \$131.77
PINE ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE WHITE ASH GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST	SOLD (1) 1 1 # OF SALES SOLD (1) 2 2	(2) 170.00 170.00 170.00 TOTAL VOLUME (2) 934.00 934.00	\$398.93 \$398.93 \$398.93 \$398.93 MIN PRICE \$107.52 \$107.52	\$398.93 \$398.93 \$398.93 \$398.93 MAX PRICE \$131.77 \$131.77
PINE ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE WHITE ASH GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST GLADWIN FOREST MGT UNIT	SOLD (1) (1) 1 # OF SALES SOLD (1) (1) 2 2 1	(2) 170.00 170.00 170.00 TOTAL VOLUME (2) 934.00 934.00 99.00	\$398.93 \$398.93 \$398.93 \$398.93 MIN PRICE \$107.52 \$107.52 \$65.51	\$398.93 \$398.93 \$398.93 \$398.93 MAX PRICE \$131.77 \$131.77 \$65.51

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PULPWOOD EXCLUSION (Cords, see general note 3)

WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	2	1,743.00	\$45.00	\$92.18
PERE MARQUETTE STATE FORES	2	1,743.00	\$45.00	\$92.18
NORTHERN LOWER PENINSULA	2	1,743.00	\$45.00	\$92.18
STATEWIDE	2		\$45.00	\$92.18
WHITE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
PINE				
	(1)	(2)		
GAYLORD FOREST MGT UNIT	3	492.00	\$143.20	\$268.25
ATLANTA FOREST MGT UNIT	1	923.00	\$164.38	\$164.38
MACKINAW STATE FOREST	4	1,415.00	\$143.20	\$268.25
ROSCOMMON FOREST MGT UNIT	1	582.00	\$171.00	\$171.00
GLADWIN FOREST MGT UNIT	1	50.00	\$201.26	\$201.26
AUSABLE STATE FOREST	2	632.00	\$171.00	\$201.26
		0.047.00	¢140.00	\$268.25
NORTHERN LOWER PENINSULA	6	2,047.00	\$143.20	\$200.25

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