

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2016 TO 9/30/2017

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

#### AVERAGE STUMPAGE PRICE REPORT

#### 10/01/2016 to 9/30/2017

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SAWTIMBER in MBF (see general note 3)

NORTHERN LOWER PENNINSULA

STATEWIDE

AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	GGLB		PRICE	OOLD I MIOL	COL. 4	002511102	COLDITAGE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
GAYLORD MANAGEMENT UNIT	4	7.80	\$102.83	<u>\$102.89</u>	0.00%	\$35.00	<u>\$141.00</u>
MACKINAW STATE FOREST	4	7.80	\$102.83	\$102.89	0.00%	\$35.00	\$141.00
NORTHERN LOWER PENNINSULA	4	7.80	\$102.83	\$102.89	0.00%	\$35.00	\$141.00
STATEWIDE	4	7.80	\$102.83	\$102.89	0.00%	\$35.00	\$141.00
BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
TRAVERSE CITY MANAGEMENT UNIT	1	15.80	\$38.00	\$39.28	3.00%	\$38.00	\$38.00
CADILLAC MANAGEMENT UNIT	1	3.50_			<u>37.00%</u>	\$29.00	\$29.00
PERE MARQUETTE STATE FOREST	2	19.30	\$36.37	\$39.39	8.00%	\$29.00	\$38.00

\$36.37

\$36.37

\$39.39

\$39.39

8.00%

8.00%

\$29.00

\$29.00

\$38.00

\$38.00

19.30

19.30

2

2

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BASSWOOD (05)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
BARAGA MANAGEMENT UNIT	11	586.50	\$114.10	\$161.94		\$78.00	\$290.00
CRYSTAL FALLS MANAGEMENT UNIT	21	1.300.60	\$190.00	\$317.07		\$85.00	\$475.00
COPPER COUNTRY STATE FOREST	<u> </u>	1,887.10	\$166.41	\$268.85		\$78.00	\$475.00
GWINN MANAGEMENT UNIT	9	84.10	\$190.34	\$228.14	20.00%	\$59.00	\$441.00
ESCANABA MANAGEMENT UNIT	12	124.90	\$145.50	\$167.19	15.00%	\$120.00	\$255.00
ESCANABA RIVER STATE FOREST	21	209.00	\$163.54	\$191.72	17.00%	\$59.00	\$441.00
SHINGLETON MANAGEMENT UNIT	2	12.10	\$134.00	\$142.39	6.00%	\$134.00	\$163.00
NEWBERRY MANAGEMENT UNIT	2	20.50	\$133.00	\$143.78	8.00%	\$141.00	\$150.00
SAULT STE MARIE (SOO OFFICE)	3	9.50	<u>\$15</u> 1.65	\$203.37	34.00%	\$143.00	\$250.00
LAKE SUPERIOR STATE FOREST	7	42.10	\$137.50	\$156.83	14.00%	\$134.00	\$250.00
UPPER PENNINSULA	60	2,138.20	\$165.56	\$259.11	57.00%	\$59.00	\$475.00
GAYLORD MANAGEMENT UNIT	20	1,781.20	\$64.57	\$76.14	18.00%	\$51.00	\$250.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	3	210.10	\$83.53	\$186.23	123.00%	\$89.00	\$180.00
ATLANTA MANAGEMENT UNIT	<u> </u>	957.80		\$103.21	31.00%	\$68.00	
MACKINAW STATE FOREST	34	2,949.10	\$70.47	\$92.78	32.00%	\$51.00	\$250.00
TRAVERSE CITY MANAGEMENT UNIT	16	735.20	\$98.01	\$155.07	58.00%	\$70.00	\$228.00
CADILLAC MANAGEMENT UNIT		232.40		\$150.09	86.00%	\$70.00	<u>\$600.00</u>
PERE MARQUETTE STATE FOREST	23	967.60	\$93.86	\$153.87	64.00%	\$70.00	\$600.00
GRAYLING MANAGEMENT UNIT	6	245.50	\$78.61	\$179.85	129.00%	\$75.00	\$259.00
AUSABLE STATE FOREST	6	245.50	\$78.61	\$179.85	129.00%	\$75.00	\$259.00
NORTHERN LOWER PENNINSULA	63	4,162.20	\$76.39	\$112.12	47.00%	\$51.00	\$600.00
STATEWIDE	123	6,300.40	\$106.65	\$162.00	52.00%	\$51.00	\$600.00

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
ESCANABA MANAGEMENT UNIT	5	50.60	\$66.55	\$99.15	49.00%	\$70.00	\$150.00
ESCANABA RIVER STATE FOREST	5	50.60	\$66.55	\$99.15	49.00%	\$70.00	\$150.00
SHINGLETON MANAGEMENT UNIT	1	7.50	\$61.00	\$65.00		\$65.00	\$65.00
LAKE SUPERIOR STATE FOREST		7.50	\$61.00	\$65.00	7.00%	\$65.00	\$65.00
UPPER PENNINSULA	6	58.10	\$65.83	\$94.74	44.00%	\$65.00	\$150.00
GAYLORD MANAGEMENT UNIT	23	629.70	\$41.61	\$60.45	45.00%	\$26.00	\$3,650.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	3	60.80	\$77.54	\$128.27	65.00%	\$64.00	\$88.00
ATLANTA MANAGEMENT UNIT			\$60.06	<u> </u>	151.00%	<u>\$79.00</u>	<u>\$1,126.00</u>
MACKINAW STATE FOREST	31	1,055.40	\$50.06	\$95.60	91.00%	\$26.00	\$3,650.00
TRAVERSE CITY MANAGEMENT UNIT	14	498.70	\$89.01	\$130.14	46.00%	\$62.00	\$1,003.00
CADILLAC MANAGEMENT UNIT		108.10		\$142.70	63.00%	\$61.00	\$700.00
PERE MARQUETTE STATE FOREST	21	606.80	\$88.79	\$132.38	49.00%	\$61.00	\$1,003.00
ROSCOMMON MANAGEMENT UNIT	1	0.40	\$90.00	\$116.40	29.00%	\$90.00	\$90.00
GRAYLING MANAGEMENT UNIT	4	93.70		\$105.47	29.00%	\$81.00	\$110.00
AUSABLE STATE FOREST	5	94.10	\$81.78	\$105.52	29.00%	\$81.00	\$110.00
NORTHERN LOWER PENNINSULA	57	1,756.30	\$65.14	\$108.84	67.00%	\$26.00	\$3,650.00
STATEWIDE	63	1,814.40	\$65.16	\$108.38	66.00%	\$26.00	\$3,650.00
DI ACK ACH (41)	# OF CALE	TOTAL VOLUME	AVEDACE	AVEDACE	0/ CHANCE	NAINIINALINA	MANIMINA

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	8	25.40	\$85.78	<u>\$120.38</u>	40.00%	\$40.00	\$250.00
COPPER COUNTRY STATE FOREST	8	25.40	\$85.78	\$120.38	40.00%	\$40.00	\$250.00
GWINN MANAGEMENT UNIT	1	0.10	\$118.00	\$118.00	0.00%	\$118.00	\$118.00
ESCANABA MANAGEMENT UNIT	4	8.00	\$96.88	\$112.94	17.00%	\$94.00	<u>\$157.00</u>
ESCANABA RIVER STATE FOREST	5	8.10	\$97.14	\$113.00	16.00%	\$94.00	\$157.00
UPPER PENNINSULA	13	33.50	\$88.53	\$118.60	34.00%	\$40.00	\$250.00
STATEWIDE	13	33.50	\$88.53	\$118.60	34.00%	\$40.00	\$250.00

**AVERAGE** 

**AVERAGE** 

% CHANGE

# OF SALES TOTAL VOLUME

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MINIMUM

MAXIMUM

SAWTIMBER in MBF (see general note 3) BLACK CHERRY (49)

STATEWIDE

	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	9	69.10	\$170.84	\$172.11	1.00%	\$89.00	\$200.00
CRYSTAL FALLS MANAGEMENT UNIT				\$247.47	181.00% _	\$200.00	\$300.00
COPPER COUNTRY STATE FOREST	11	215.00	\$114.63	\$223.25	95.00%	\$89.00	\$300.00
GWINN MANAGEMENT UNIT	6	34.80	\$68.95	\$72.51	5.00%	\$39.00	\$288.00
ESCANABA RIVER STATE FOREST	6	34.80	\$68.95	\$72.51	5.00%	\$39.00	\$288.00
SHINGLETON MANAGEMENT UNIT	7	35.80	\$220.15	\$238.79	8.00%	\$124.00	\$340.00
NEWBERRY MANAGEMENT UNIT	3	39.40	\$110.58	\$196.42	78.00%	\$90.00	\$200.00
SAULT STE MARIE (NAUBINWAY OFFICE)	3		\$151.50	<u>\$513.64</u>	239.00%	\$375.00	<u>\$4,965.00</u>
LAKE SUPERIOR STATE FOREST	13	80.20	\$162.04	\$235.11	45.00%	\$90.00	\$4,965.00
UPPER PENNINSULA	30	330.00	\$121.33	\$210.24	73.00%	\$39.00	\$4,965.00
GAYLORD MANAGEMENT UNIT	8	110.40	<u>\$178.11</u>	\$262.58	47.00%	\$161.00	\$300.00
MACKINAW STATE FOREST	8	110.40	\$178.11	\$262.58	47.00%	\$161.00	\$300.00
TRAVERSE CITY MANAGEMENT UNIT	29	471.30	\$241.04	\$280.09	16.00%	\$122.00	\$1,700.00
CADILLAC MANAGEMENT UNIT	10	<u> </u>	\$144.24	<u></u> <u>\$167.76</u>	<u> </u>	\$119.00_	\$6,299.58_
PERE MARQUETTE STATE FOREST	39	865.70	\$196.94	\$228.91	16.00%	\$119.00	\$6,299.58
NORTHERN LOWER PENNINSULA	47	976.10	\$194.81	\$232.72	19.00%	\$119.00	\$6,299.58
STATEWIDE	77	1,306.10	\$176.24	\$227.04	29.00%	\$39.00	\$6,299.58
BLACK SPRUCE (22)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
( /	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
ROSCOMMON MANAGEMENT UNIT	1	16.20	\$40.00	<u>\$51.68</u>	29.00%	\$50.00	\$50.00
AUSABLE STATE FOREST		16.20	\$40.00	\$51.68	29.00%	\$50.00	\$50.00
NORTHERN LOWER PENNINSULA	1	16.20	\$40.00	\$51.68	29.00%	\$50.00	\$50.00

\$40.00

\$51.68

29.00%

\$50.00

\$50.00

16.20

1

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10/01/2016 to 9/30/2017

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SAWTIMBER in MBF (see general note 3)

STATEWIDE

SAWTIMBER in MBF (see general note		,					
GREEN ASH (42)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
ESCANABA MANAGEMENT UNIT	6	77.70	\$88.97	\$126.93	· '	\$77.00	\$157.00
ESCANABA RIVER STATE FOREST	$   \frac{3}{6}$		\$88.97	\$126.93		\$77.00	\$157.00
UPPER PENNINSULA	6	77.70	\$88.97	\$126.93	43.00%	\$77.00	\$157.00
GLADWIN MANAGEMENT UNIT	1	6.90	\$60.00	\$60.64	1.00%	\$60.00	\$60.00
AUSABLE STATE FOREST	<u> </u>	6.90	\$60.00	\$60.64	1.00%	\$60.00	\$60.00
NORTHERN LOWER PENNINSULA	1	6.90	\$60.00	\$60.64	1.00%	\$60.00	\$60.00
STATEWIDE	7	84.60	\$86.60	\$121.52	40.00%	\$60.00	\$157.00
JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
TRAVERSE CITY MANAGEMENT UNIT	1	12.90	\$23.00	\$35.00		\$35.00	\$35.00
CADILLAC MANAGEMENT UNIT		<u>143.70</u>		<u>\$30.86</u>		<u> </u>	\$38.00
PERE MARQUETTE STATE FOREST	4	156.60	\$30.22	\$31.20	3.00%	\$30.00	\$38.00
ROSCOMMON MANAGEMENT UNIT				<u>\$47.71</u>	40.00%	\$34.00	\$45.00_
AUSABLE STATE FOREST	2	82.90	\$34.00	\$47.71	40.00%	\$34.00	\$45.00
NORTHERN LOWER PENNINSULA	6	239.50	\$31.53	\$36.92	17.00%	\$30.00	\$45.00
STATEWIDE	6	239.50	\$31.53	\$36.92	17.00%	\$30.00	\$45.00
MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT		10.80	\$237.00	\$237.00	0.00%	\$237.00	<u>\$237.00</u>
COPPER COUNTRY STATE FOREST	1	10.80	\$237.00	\$237.00	0.00%	\$237.00	\$237.00
UPPER PENNINSULA	1	10.80	\$237.00	\$237.00	0.00%	\$237.00	\$237.00
TRAVERSE CITY MANAGEMENT UNIT		11.20	\$6.00	\$10.35		\$6.00	\$6.00
PERE MARQUETTE STATE FOREST	1	11.20	\$6.00	\$10.35	73.00%	\$6.00	\$6.00
NORTHERN LOWER PENNINSULA	1	11.20	\$6.00	\$10.35	73.00%	\$6.00	\$6.00

22.00

\$119.40

\$121.61

2.00%

\$6.00

\$237.00

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MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
, ,	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
CRYSTAL FALLS MANAGEMENT UNIT	1	5.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
COPPER COUNTRY STATE FOREST	1	5.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
UPPER PENNINSULA	1	5.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
GAYLORD MANAGEMENT UNIT	32	1,663.40	\$51.98	\$65.82	27.00%	\$41.00	\$125.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	5	499.70	\$72.23	\$89.91	24.00%	\$75.00	\$149.00
ATLANTA MANAGEMENT UNIT	32	2,035.60	\$77.93	<u>\$11</u> 3.45	46.00%	\$51.00	<u>\$110.00</u>
MACKINAW STATE FOREST	69	4,198.70	\$66.97	\$91.78	37.00%	\$41.00	\$149.00
TRAVERSE CITY MANAGEMENT UNIT	42	1,759.50	\$106.09	\$153.26	44.00%	\$79.00	\$282.00
CADILLAC MANAGEMENT UNIT	28	2,840.50	\$111.51	\$169.45	52.00%	\$62.00	<u>\$527.00</u>
PERE MARQUETTE STATE FOREST	70	4,600.00	\$109.44	\$163.26	49.00%	\$62.00	\$527.00
ROSCOMMON MANAGEMENT UNIT	26	1,867.70	\$78.77	\$103.27	31.00%	\$62.00	\$200.00
GRAYLING MANAGEMENT UNIT	18	1,684.60	\$71.77	\$100.11	39.00%	\$55.50	\$150.00
GLADWIN MANAGEMENT UNIT	4	636.00				\$85.00	<u>\$150.00</u>
AUSABLE STATE FOREST	48	4,188.30	\$76.58	\$99.60	30.00%	\$55.50	\$200.00
NORTHERN LOWER PENNINSULA	187	12,987.00	\$85.11	\$119.62	41.00%	\$41.00	\$527.00
STATEWIDE	188	12,992.00	\$85.10	\$119.60	41.00%	\$41.00	\$527.00
MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMIIM	MAXIMUM

MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
GAYLORD MANAGEMENT UNIT	1	25.80	\$122.00	\$122.00	0.00%	\$122.00	<u>\$122.00</u>
MACKINAW STATE FOREST	1	25.80	\$122.00	\$122.00	0.00%	\$122.00	\$122.00
NORTHERN LOWER PENNINSULA	1	25.80	\$122.00	\$122.00	0.00%	\$122.00	\$122.00
STATEWIDE	1	25.80	\$122.00	\$122.00	0.00%	\$122.00	\$122.00

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
GAYLORD MANAGEMENT UNIT	(1)	2.50	\$108.00	(4) \$108.00	0.00%	\$108.00	\$108.00
ATLANTA MANAGEMENT UNIT	15	611.10	\$100.00	\$108.00 \$159.36	40.00%	\$110.00	\$320.00
MACKINAW STATE FOREST	<del></del>	613.60	\$113.67	<u>\$159.15</u>		\$108.00	\$320.00
TRAVERSE CITY MANAGEMENT UNIT	9	767.00	\$124.00	\$155.24	25.00%	\$78.00	\$200.00
CADILLAC MANAGEMENT UNIT	11	662.40	\$168.00	\$258.62	54.00%	\$155.00	\$419.00
PERE MARQUETTE STATE FOREST		1,429.40	\$144.39	\$203.15	41.00%	\$78.00	\$419.00
ROSCOMMON MANAGEMENT UNIT	27	1,543.80	\$122.28	\$163.38	34.00%	\$97.00	\$610.00
GRAYLING MANAGEMENT UNIT	22	2,074.70	\$170.82	\$234.17	37.00%	\$110.00	\$406.78
GLADWIN MANAGEMENT UNIT	6	340.80	\$156.40	\$296.82	90.00%	\$143.00	<u>\$410.00</u>
AUSABLE STATE FOREST	55	3,959.30	\$150.65	\$211.96	41.00%	\$97.00	\$610.00
NORTHERN LOWER PENNINSULA	91	6,002.30	\$145.38	\$204.46	41.00%	\$78.00	\$610.00
STATEWIDE	91	6,002.30	\$145.38	\$204.46	41.00%	\$78.00	\$610.00
MIXED PINE (35)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
CRYSTAL FALLS MANAGEMENT UNIT	1	26.40	\$90.00	\$101.00	12.00%	\$101.00	\$101.00
COPPER COUNTRY STATE FOREST	_ <u> </u>	26.40	\$90.00	<u> </u>	12.00%	\$101.00	\$101.00
UPPER PENNINSULA	1	26.40	\$90.00	\$101.00	12.00%	\$101.00	\$101.00
STATEWIDE	1	26.40	\$90.00	\$101.00	12.00%	\$101.00	\$101.00
MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
COPPER COUNTRY STATE FOREST	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
UPPER PENNINSULA	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
ATLANTA MANAGEMENT UNIT	1	39.40	\$81.00	\$85.00	5.00%	\$85.00	\$85.00
MACKINAW STATE FOREST	_ <u> </u>	39.40	\$81.00		5.00%		\$85.00
NORTHERN LOWER PENNINSULA	1	39.40	\$81.00	\$85.00	5.00%	\$85.00	\$85.00
STATEWIDE	2	65.50	\$63.87	\$66.27	4.00%	\$38.00	\$85.00

#### AVERAGE STUMPAGE PRICE REPORT

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\$130.00

\$130.00

\$130.00

\$130.00

\$130.00

\$130.00

\$130.00

\$130.00

SAWTIMBER in MBF (see general note 3)

ATLANTA MANAGEMENT UNIT

NORTHERN LOWER PENNINSULA

MACKINAW STATE FOREST

STATEWIDE

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
GAYLORD MANAGEMENT UNIT	2	42.50	\$58.87	\$59.16	0.00%	\$54.05	\$60.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT				<u>\$5</u> 4.06		<u>\$50</u> . <u>10</u>	\$55.90_
MACKINAW STATE FOREST	4	73.00	\$55.66	\$57.03	2.00%	\$50.10	\$60.00
NORTHERN LOWER PENNINSULA	4	73.00	\$55.66	\$57.03	2.00%	\$50.10	\$60.00
STATEWIDE	4	73.00	\$55.66	\$57.03	2.00%	\$50.10	\$60.00
NORWAY SPRUCE (23)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	30LD FRICE	COL. 4	30LD FRICE	30LD FRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)

\$62.00

\$62.00

\$62.00

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SAWTINDER III WDI (See general note 3)		1					
PAPER BIRCH (10)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	7	11.00	\$55.90	\$58.15	4.00%	\$10.00	\$108.00
CRYSTAL FALLS MANAGEMENT UNIT	4		\$63.83	\$184.12	188.00%	<u>\$115.00</u>	\$200.00
COPPER COUNTRY STATE FOREST	11	34.50	\$61.30	\$143.96	135.00%	\$10.00	\$200.00
GWINN MANAGEMENT UNIT	4	40.30	\$71.81	\$91.34	27.00%	\$57.00	\$100.01
ESCANABA MANAGEMENT UNIT	12		\$95.44	<u>\$117.51</u>	23.00%	<u> </u>	\$200.00
ESCANABA RIVER STATE FOREST	16	64.20	\$80.61	\$101.08	25.00%	\$57.00	\$200.00
SHINGLETON MANAGEMENT UNIT	6	17.90	\$87.80	\$123.75	41.00%	\$75.00	\$165.00
NEWBERRY MANAGEMENT UNIT	6	110.00	\$98.08	\$114.96	17.00%	\$63.00	\$168.00
SAULT STE MARIE (SOO OFFICE)		7.80	\$66.00	<u>\$71.00</u>		\$71.00	\$71.00
LAKE SUPERIOR STATE FOREST	13	135.70	\$94.88	\$113.59	20.00%	\$63.00	\$168.00
UPPER PENNINSULA	40	234.40	\$86.03	\$114.64	33.00%	\$10.00	\$200.00
GAYLORD MANAGEMENT UNIT	7	25.10	\$52.75	\$73.39	39.00%	\$35.00	\$23,100.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	0.80	\$38.00	\$40.15	6.00%	\$38.00	\$38.00
ATLANTA MANAGEMENT UNIT	5	21.50	\$57.38	\$78.32	36.00%	\$56.00	\$61.00
MACKINAW STATE FOREST	13	47.40	\$54.60	\$75.07	37.00%	\$35.00	\$23,100.00
TRAVERSE CITY MANAGEMENT UNIT	7	16.50	<u>\$4</u> 0.75	\$46.81	15.00%	\$28.00	<u>\$53.00</u>
PERE MARQUETTE STATE FOREST	7	16.50	\$40.75	\$46.81	15.00%	\$28.00	\$53.00
GLADWIN MANAGEMENT UNIT	1	3.80	\$38.00	\$38.40		\$38.00	\$38.00
AUSABLE STATE FOREST	1	3.80	\$38.00	\$38.40	1.00%	\$38.00	\$38.00
NORTHERN LOWER PENNINSULA	21	67.70	\$50.29	\$66.12	31.00%	\$28.00	\$23,100.00
STATEWIDE	61	302.10	\$78.02	\$103.76	33.00%	\$10.00	\$23,100.00

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	20	511.20	\$214.67	\$277.89	29.00%	\$43.00	\$425.00
CRYSTAL FALLS MANAGEMENT UNIT	<u> </u>		\$217.01 _	\$292.68	<u>35.00%</u> _		<u>\$520.00</u>
COPPER COUNTRY STATE FOREST	35	720.40	\$215.35	\$282.18	31.00%	\$43.00	\$520.00
GWINN MANAGEMENT UNIT	16	498.50	\$131.67	\$163.20	24.00%	\$46.00	\$1,350.00
ESCANABA MANAGEMENT UNIT	<u> 20</u>		\$239.06	\$326.46	<u> 37.00%</u> _	\$178.00	<u>\$405.00</u>
ESCANABA RIVER STATE FOREST	36	1,060.90	\$188.60	\$249.75	32.00%	\$46.00	\$1,350.00
SHINGLETON MANAGEMENT UNIT	13	218.00	\$132.70	\$170.10	28.00%	\$85.00	\$273.00
NEWBERRY MANAGEMENT UNIT	18	1,006.80	\$86.18	\$126.89	47.00%	\$39.00	\$375.00
SAULT STE MARIE (NAUBINWAY OFFICE)	7	109.30	\$137.86	\$263.78	91.00%	\$82.23	\$470.00
SAULT STE MARIE (SOO OFFICE)	5		\$127.49	\$159.36	25.00% _	\$60.00	\$250.00_
LAKE SUPERIOR STATE FOREST	43	1,363.60	\$98.66	\$145.47	47.00%	\$39.00	\$470.00
UPPER PENNINSULA	114	3,144.90	\$155.73	\$211.96	36.00%	\$39.00	\$1,350.00
GAYLORD MANAGEMENT UNIT	26	696.90	\$152.38	\$200.18	31.00%	\$104.00	\$250.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	6	97.10	\$127.75	\$164.02	28.00%	\$115.00	\$180.00
ATLANTA MANAGEMENT UNIT		425.90	\$133.80	\$172.97	<u> 29.00%</u>	\$120.00	\$200.00
MACKINAW STATE FOREST	52	1,219.90	\$143.94	\$187.80	30.00%	\$104.00	\$250.00
TRAVERSE CITY MANAGEMENT UNIT	44	1,795.60	\$149.70	\$190.37	27.00%	\$95.00	\$1,149.00
CADILLAC MANAGEMENT UNIT	27		\$129.60	\$181.30	40.00% _	\$75.00	\$583.00
PERE MARQUETTE STATE FOREST	71	2,549.20	\$143.76	\$187.69	31.00%	\$75.00	\$1,149.00
ROSCOMMON MANAGEMENT UNIT	17	296.00	\$45.93	\$69.29	51.00%	\$42.00	\$182.35
GRAYLING MANAGEMENT UNIT	8	147.20	\$51.38	\$60.51	18.00%	\$48.00	\$67.00
GLADWIN MANAGEMENT UNIT		<u> </u>	\$63.40		21.00% _	\$51.00	\$100.00
AUSABLE STATE FOREST	30	617.80	\$52.16	\$69.34	33.00%	\$42.00	\$182.35
NORTHERN LOWER PENNINSULA	153	4,386.90	\$130.91	\$171.05	31.00%	\$42.00	\$1,149.00
STATEWIDE	267	7,531.80	\$141.27	\$188.13	33.00%	\$39.00	\$1,350.00

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	5	62.60	\$190.07	\$207.35		\$114.00	\$375.00
CRYSTAL FALLS MANAGEMENT UNIT	<u> </u>	<u> 3.40</u>	<u> \$131.00</u> _	<u>\$150.00</u>		<u>\$150</u> . <u>00</u>	<u>\$150.00</u>
COPPER COUNTRY STATE FOREST	6	66.00	\$187.03	\$204.39	9.00%	\$114.00	\$375.00
GWINN MANAGEMENT UNIT	5	36.60	\$205.18	\$363.49	77.00%	\$92.00	\$427.31
ESCANABA MANAGEMENT UNIT			\$222.48	<u>\$321.58</u>	45.00%	\$225.00	<u>\$500.00</u>
ESCANABA RIVER STATE FOREST	10	149.10	\$218.23	\$331.87	52.00%	\$92.00	\$500.00
SHINGLETON MANAGEMENT UNIT	1	0.30	\$243.00	\$243.23	0.00%	\$243.23	\$243.23
SAULT STE MARIE (SOO OFFICE)			\$246.76	\$326.52	32.00%	\$178.00	<u>\$350.00</u>
LAKE SUPERIOR STATE FOREST	3	27.40	\$246.72	\$325.60	32.00%	\$178.00	\$350.00
UPPER PENNINSULA	19	242.50	\$212.96	\$296.46	39.00%	\$92.00	\$500.00
GAYLORD MANAGEMENT UNIT	15	1,907.20	\$159.67	\$291.92	83.00%	\$112.00	\$212.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	6.90	\$178.00	\$178.00	0.00%	\$178.00	\$178.00
_ATLANTA MANAGEMENT UNIT	<u>27</u>	4,021.30	\$155.60	\$214.84	38.00%	\$135.00	<u>\$700.00</u>
MACKINAW STATE FOREST	43	5,935.40	\$156.94	\$239.56	53.00%	\$112.00	\$700.00
TRAVERSE CITY MANAGEMENT UNIT	22	1,605.50	\$224.42	\$272.04	21.00%	\$148.00	\$285.00
CADILLAC MANAGEMENT UNIT	<u> </u>	1 <u>,290.2</u> 0	\$233.60	<u>\$341.28</u>	46.00%	\$172.00	<u>\$534.13</u>
PERE MARQUETTE STATE FOREST	40	2,895.70	\$228.51	\$302.89	33.00%	\$148.00	\$534.13
ROSCOMMON MANAGEMENT UNIT	8	401.60	\$191.59	\$253.93	33.00%	\$170.00	\$475.00
GRAYLING MANAGEMENT UNIT	13	3,412.50	\$257.83	\$321.66	25.00%	\$192.00	\$645.75
GLADWIN MANAGEMENT UNIT			\$222.00	<u>\$224.35</u>		\$222.00	\$222.00
AUSABLE STATE FOREST	22	3,852.30	\$250.57	\$313.64	25.00%	\$170.00	\$645.75
NORTHERN LOWER PENNINSULA	105	12,683.40	\$201.72	\$276.52	37.00%	\$112.00	\$700.00
STATEWIDE	124	12,925.90	\$201.93	\$276.89	37.00%	\$92.00	\$700.00

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RED PINE (31)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
BARAGA MANAGEMENT UNIT	(1)	773.80	\$136.08	\$154.85		\$132.00	\$160.00
CRYSTAL FALLS MANAGEMENT UNIT	6	459.50	\$130.08 \$122.88	\$154.65 \$218.35		\$132.00 \$133.00	\$100.00 \$511.94
COPPER COUNTRY STATE FOREST	$\frac{6}{8}$			<u>\$218.33</u> \$178.51			\$511.94 \$511.94
GWINN MANAGEMENT UNIT	8	485.10	\$166.65	\$224.62		\$96.00	\$283.68
ESCANABA RIVER STATE FOREST	<u> </u>	<u>485.10</u> 485.10	<u> \$166.65</u> _ \$166.65	<u>\$224.62</u> \$224.62			\$283.68
			*	•		· · · · · · · · · · · · · · · · · · ·	
SHINGLETON MANAGEMENT UNIT	2	63.50	\$189.48	\$192.15		\$135.23	\$200.00
NEWBERRY MANAGEMENT UNIT	<u> </u>	1 <u>,019.7</u> 0	\$178.02	<u>\$185.86</u>		<u>\$176</u> . <u>00</u>	<u>\$190.00</u>
LAKE SUPERIOR STATE FOREST	4	1,083.20	\$178.69	\$186.22	4.00%	\$135.23	\$200.00
UPPER PENNINSULA	20	2,801.60	\$155.68	\$189.48	22.00%	\$96.00	\$511.94
GAYLORD MANAGEMENT UNIT	10	832.80	\$145.98	\$155.24	6.00%	\$145.00	\$180.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	10	2,823.10	\$135.22	\$158.53	17.00%	\$138.00	\$200.00
ATLANTA MANAGEMENT UNIT		<u>10,367.40</u>	\$141.35	\$170.43	21.00%	\$125.00	\$234.00
MACKINAW STATE FOREST	66	14,023.30	\$140.39	\$167.13	19.00%	\$125.00	\$234.00
TRAVERSE CITY MANAGEMENT UNIT	31	8,814.20	\$122.47	\$161.02	31.00%	\$79.00	\$203.61
CADILLAC MANAGEMENT UNIT	36	7,141.10	\$101.61	\$151.96	50.00%	\$88.00	\$3,000.00
PERE MARQUETTE STATE FOREST	67	15,955.30	\$113.13	\$156.97	39.00%	\$79.00	\$3,000.00
ROSCOMMON MANAGEMENT UNIT	18	1,430.70	\$144.28	\$181.68	26.00%	\$132.00	\$600.00
GRAYLING MANAGEMENT UNIT	38	7,096.10	\$146.83	\$182.68	24.00%	\$105.00	\$447.50
GLADWIN MANAGEMENT UNIT			\$150.70	\$174.06	16.00%	\$160.00	\$185.00
AUSABLE STATE FOREST	61	9,048.90	\$146.65	\$182.02	24.00%	\$105.00	\$600.00
NORTHERN LOWER PENNINSULA	194	39,027.50	\$130.70	\$166.43	27.00%	\$79.00	\$3,000.00
STATEWIDE	214	41,829.10	\$132.37	\$167.97	27.00%	\$79.00	\$3,000.00

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	18	1,396.50	\$408.90	\$524.46	28.00%	\$84.00	\$877.94
CRYSTAL FALLS MANAGEMENT UNIT	<u> 25</u>	1 <u>,13</u> 1.20	\$453.93	\$626.82	38.00% _	\$312.00	\$3,995.00_
COPPER COUNTRY STATE FOREST	43	2,527.70	\$429.06	\$570.26	33.00%	\$84.00	\$3,995.00
GWINN MANAGEMENT UNIT	19	664.10	\$381.76	\$461.30	21.00%	\$149.00	\$1,080.00
ESCANABA MANAGEMENT UNIT	<u> </u>	404.10	\$373.86	<u> </u>	30.00% _	\$324.00	\$850.00
ESCANABA RIVER STATE FOREST	34	1,068.20	\$378.77	\$470.59	24.00%	\$149.00	\$1,080.00
SHINGLETON MANAGEMENT UNIT	11	467.60	\$400.94	\$513.46	28.00%	\$214.00	\$800.00
NEWBERRY MANAGEMENT UNIT	13	737.50	\$401.62	\$488.38	22.00%	\$200.00	\$565.00
SAULT STE MARIE (NAUBINWAY OFFICE)	10	595.60	\$510.60	\$811.95	59.00%	\$450.00	\$2,096.00
SAULT STE MARIE (SOO OFFICE)	6		\$384.26 _	\$398.59		\$225.00	\$640.00
LAKE SUPERIOR STATE FOREST	40	1,890.20	\$434.97	\$592.29	36.00%	\$200.00	\$2,096.00
UPPER PENNINSULA	117	5,486.10	\$421.30	\$558.45	33.00%	\$84.00	\$3,995.00
GAYLORD MANAGEMENT UNIT	24	3,250.10	\$264.02	\$369.65	40.00%	\$238.00	\$600.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	3	403.60	\$347.60	\$693.22	99.00%	\$342.00	\$845.00
ATLANTA MANAGEMENT UNIT	<u>10</u>		\$401.00	<u>\$535.74</u>	<u>34.00%</u> _	\$358.00	<u>\$1,950.00</u>
MACKINAW STATE FOREST	37	4,160.50	\$288.82	\$421.27	46.00%	\$238.00	\$1,950.00
TRAVERSE CITY MANAGEMENT UNIT	20	1,585.50	\$279.21	\$400.27	43.00%	\$188.00	\$4,573.87
CADILLAC MANAGEMENT UNIT		371.90	\$174.90	\$316.02	<u> 81.00%</u> _	\$115.00	\$433.00
PERE MARQUETTE STATE FOREST	28	1,957.40	\$259.39	\$384.26	48.00%	\$115.00	\$4,573.87
GRAYLING MANAGEMENT UNIT	10	1,065.80	\$386.04	\$482.78	25.00%	\$259.00	\$503.00
AUSABLE STATE FOREST	10	1,065.80	\$386.04	\$482.78	25.00%	\$259.00	\$503.00
NORTHERN LOWER PENNINSULA	75	7,183.70	\$295.22	\$420.31	42.00%	\$115.00	\$4,573.87
STATEWIDE	192	12,669.80	\$349.82	\$480.12	37.00%	\$84.00	\$4,573.87
TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
COPPER COUNTRY STATE FOREST	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
UPPER PENNINSULA	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
STATEWIDE	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	5	548.80	\$75.06	\$117.97	57.00%	\$87.00	\$129.00
CRYSTAL FALLS MANAGEMENT UNIT				\$122.09		<u> </u>	\$260.00
COPPER COUNTRY STATE FOREST	12	635.00	\$73.14	\$118.53	62.00%	\$87.00	\$260.00
GWINN MANAGEMENT UNIT	7	47.10	\$49.14	\$55.36	13.00%	\$41.00	\$145.00
ESCANABA MANAGEMENT UNIT					<u>58.</u> 00% _	\$71.00	\$111.00
ESCANABA RIVER STATE FOREST	14	115.80	\$56.21	\$79.85	42.00%	\$41.00	\$145.00
NEWBERRY MANAGEMENT UNIT	1	5.10	\$44.00	\$63.00	43.00%	\$63.00	\$63.00
SAULT STE MARIE (SOO OFFICE)	1	2.70	\$66.00	\$100.00	52.00%	\$100.00	\$100.00
SAULT STE MARIE (DRUMMOND ISLAND)		<u> </u>	\$101.00	<u>\$102.00</u>		\$102.00	<u>\$1</u> 02.00
LAKE SUPERIOR STATE FOREST	3	17.40	\$78.86	\$90.26	14.00%	\$63.00	\$102.00
UPPER PENNINSULA	29	768.20	\$70.71	\$112.06	58.00%	\$41.00	\$260.00
GAYLORD MANAGEMENT UNIT	11	2,401.60	\$69.69	\$108.10	55.00%	\$59.00	\$200.00
ATLANTA MANAGEMENT UNIT		<u> </u>			10.00% _	<u> </u>	\$79.00
MACKINAW STATE FOREST	13	2,591.90	\$70.14	\$106.29	52.00%	\$57.00	\$200.00
TRAVERSE CITY MANAGEMENT UNIT	2	23.10	\$49.02	\$61.71	26.00%	\$46.00	\$63.00
PERE MARQUETTE STATE FOREST	2	23.10	\$49.02	\$61.71	26.00%	\$46.00	\$63.00
NORTHERN LOWER PENNINSULA	15	2,615.00	\$69.95	\$105.90	51.00%	\$46.00	\$200.00
STATEWIDE	44	3,383.20	\$70.12	\$107.30	53.00%	\$41.00	\$260.00

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WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
ESCANABA MANAGEMENT UNIT	1	5.20	<u>\$90.00</u>	<u> </u>	11.00%	<u>\$100.00</u>	<u>\$100.00</u>
ESCANABA RIVER STATE FOREST	1	5.20	\$90.00	\$100.00	11.00%	\$100.00	\$100.00
UPPER PENNINSULA	1	5.20	\$90.00	\$100.00	11.00%	\$100.00	\$100.00
GAYLORD MANAGEMENT UNIT	1	6.30	\$83.00	\$128.75	55.00%	\$83.00	\$83.00
ATLANTA MANAGEMENT UNIT	6_			\$156.34	65.00% _	\$71.00	\$200.00_
MACKINAW STATE FOREST	7	96.10	\$93.91	\$154.53	65.00%	\$71.00	\$200.00
TRAVERSE CITY MANAGEMENT UNIT	19	769.80	\$56.03	\$79.76	42.00%	\$41.00	\$239.00
CADILLAC MANAGEMENT UNIT		359.80	<u>\$5</u> 8.67	<u> </u>	82.00%	\$70.00	\$384.00
PERE MARQUETTE STATE FOREST	26	1,129.60	\$56.87	\$88.38	55.00%	\$41.00	\$384.00
ROSCOMMON MANAGEMENT UNIT	9	132.30	\$64.82	\$83.03	28.00%	\$62.00	\$71.00
GRAYLING MANAGEMENT UNIT	5	212.60	\$66.92	\$112.31	68.00%	\$59.00	\$100.00
GLADWIN MANAGEMENT UNIT	. <u> </u>	3.80				<u> </u>	
AUSABLE STATE FOREST	15	348.70	\$66.04	\$100.68	52.00%	\$59.00	\$100.00
NORTHERN LOWER PENNINSULA	48	1,574.40	\$61.16	\$95.14	56.00%	\$41.00	\$384.00
STATEWIDE	49	1,579.60	\$61.26	\$95.16	55.00%	\$41.00	\$384.00

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WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
BARAGA MANAGEMENT UNIT	(1)	84.70	\$54.37	\$54.37	0.00%	\$21.00	\$63.00
CRYSTAL FALLS MANAGEMENT UNIT	2	29.70	\$58.45	\$94.57 \$92.57	58.00%	\$35.00	\$100.00
COPPER COUNTRY STATE FOREST	<u> </u>	<u></u>	\$55.43	<u> </u>		<u>\$21.00</u>	\$100.00
GWINN MANAGEMENT UNIT	4	23.80	\$79.02	\$98.13	24.00%	\$72.00	\$100.00
ESCANABA MANAGEMENT UNIT	10	362.40	\$78.85	\$92.03	17.00%	\$72.00	\$2,200.00
ESCANABA RIVER STATE FOREST	<u> </u>	386.20	\$78.86	<u>\$92.41</u>	<u> </u>	\$72.00	\$2,200.00
SHINGLETON MANAGEMENT UNIT	2	59.60	\$42.38	\$49.79	17.00%	\$47.23	\$50.00
NEWBERRY MANAGEMENT UNIT	9	795.60	\$56.03	\$79.62	42.00%	\$23.00	\$228.32
SAULT STE MARIE (NAUBINWAY OFFICE)	1	1.20	\$44.00	\$50.23	14.00%	<u>\$50.23</u>	\$50.23
LAKE SUPERIOR STATE FOREST	12	856.40	\$55.06	\$77.51	41.00%	\$23.00	\$228.32
UPPER PENNINSULA	30	1,357.00	\$61.86	\$80.63	30.00%	\$21.00	\$2,200.00
GAYLORD MANAGEMENT UNIT	6	52.50	\$75.65	\$94.28	25.00%	\$60.00	\$89.65
PIGEON RIVER COUNTRY MANAGEMENT UNIT	10	188.30	\$66.06	\$77.65	18.00%	\$60.00	\$557.63
ATLANTA MANAGEMENT UNIT	18	499.00		<u>\$114.85</u>	33.00% _	\$62.00	\$9,974.41_
MACKINAW STATE FOREST	34	739.80	\$80.58	\$103.92	29.00%	\$60.00	\$9,974.41
TRAVERSE CITY MANAGEMENT UNIT	31	1,150.70	\$83.22	\$104.29	25.00%	\$52.00	\$451.00
CADILLAC MANAGEMENT UNIT		312.10		\$105.79	85.00% _	<u>\$51</u> .00	<u>\$3,379.35</u>
PERE MARQUETTE STATE FOREST	51	1,462.80	\$77.64	\$104.61	35.00%	\$51.00	\$3,379.35
ROSCOMMON MANAGEMENT UNIT	12	240.40	\$126.92	\$137.88	9.00%	\$85.00	\$18,480.21
GRAYLING MANAGEMENT UNIT	5	171.70	\$87.56	\$142.97	63.00%	\$90.00	\$186.09
GLADWIN MANAGEMENT UNIT				<u></u> <u>\$114.98</u>	24.00% _	\$90.00	<u>\$150.00</u>
AUSABLE STATE FOREST	20	437.40	\$109.50	\$138.55	27.00%	\$85.00	\$18,480.21
NORTHERN LOWER PENNINSULA	105	2,640.00	\$83.74	\$110.04	31.00%	\$51.00	\$18,480.21
STATEWIDE	135	3,997.00	\$76.32	\$100.06	31.00%	\$21.00	\$18,480.21

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	3	10.40	\$38.05	\$38.10	0.00%	\$22.00	\$66.00
COPPER COUNTRY STATE FOREST	3	10.40	\$38.05	\$38.10	0.00%	\$22.00	\$66.00
UPPER PENNINSULA	3	10.40	\$38.05	\$38.10	0.00%	\$22.00	\$66.00
GAYLORD MANAGEMENT UNIT	1	20.90	\$74.00	\$74.00	0.00%	\$74.00	\$74.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	8.70	\$47.00	\$57.00	21.00%	\$57.00	\$57.00
ATLANTA MANAGEMENT UNIT	1	2.60	<u>\$73.00</u>	<u>\$114.38</u>	57.00%	<u>\$73.01</u>	<u>\$73.01</u>
MACKINAW STATE FOREST	3	32.20	\$66.62	\$72.67	9.00%	\$57.00	\$74.00
NORTHERN LOWER PENNINSULA	3	32.20	\$66.62	\$72.67	9.00%	\$57.00	\$74.00
STATEWIDE	6	42.60	\$59.65	\$64.23	8.00%	\$22.00	\$74.00

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	13	57.10	\$162.00	\$212.54	31.00%	\$71.00	\$400.00
CRYSTAL FALLS MANAGEMENT UNIT			<u>\$11</u> 7.00	<u></u> <u> \$164.43</u>	41.00%	\$117.00	\$325.00_
COPPER COUNTRY STATE FOREST	15	83.60	\$147.73	\$197.29	34.00%	\$71.00	\$400.00
GWINN MANAGEMENT UNIT	6	37.90	\$81.98	\$100.02	22.00%	\$66.00	\$185.00
ESCANABA MANAGEMENT UNIT	9	42.40		\$184.19	85.00%	<u>\$101</u> .00	\$305.00
ESCANABA RIVER STATE FOREST	15	80.30	\$91.33	\$144.47	58.00%	\$66.00	\$305.00
SHINGLETON MANAGEMENT UNIT	4	2.30	\$136.87	\$148.66	9.00%	\$110.23	\$261.00
NEWBERRY MANAGEMENT UNIT	6	26.10	\$88.27	\$142.12	61.00%	\$100.00	\$153.00
SAULT STE MARIE (NAUBINWAY OFFICE)	1	1.30	\$49.00	\$100.00	104.00%	\$100.00	\$100.00
SAULT STE MARIE (SOO OFFICE)		0.60			6.00%	\$50.00	\$50.00
LAKE SUPERIOR STATE FOREST	12	30.30	\$89.46	\$138.99	55.00%	\$50.00	\$261.00
UPPER PENNINSULA	42	194.20	\$115.32	\$166.35	44.00%	\$50.00	\$400.00
GAYLORD MANAGEMENT UNIT	4	4.60	\$155.07	\$184.16	19.00%	\$75.00	\$200.00
ATLANTA MANAGEMENT UNIT	1	1.60	\$228.00	<u> </u>	10.00%	\$228.00	\$228.00
MACKINAW STATE FOREST	5	6.20	\$173.89	\$201.07	16.00%	\$75.00	\$228.00
TRAVERSE CITY MANAGEMENT UNIT	1	0.30	\$164.00	\$304.80	86.00%	\$164.00	\$164.00
PERE MARQUETTE STATE FOREST	1	0.30	\$164.00	\$304.80	86.00%	\$164.00	\$164.00
NORTHERN LOWER PENNINSULA	6	6.50	\$173.43	\$205.86	19.00%	\$75.00	\$228.00
STATEWIDE	48	200.70	\$117.20	\$167.63	43.00%	\$50.00	\$400.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	22	2,221.00	\$13.30	\$15.06	13.00%	\$3.00	\$29.33
CRYSTAL FALLS MANAGEMENT UNIT	<u>30</u> _	4 <u>,615.0</u> 0	<u>\$1</u> 8.95		45.00%	<u>\$11</u> . <u>65</u>	\$140.50
COPPER COUNTRY STATE FOREST	52	6,836.00	\$17.12	\$23.42	37.00%	\$3.00	\$140.50
GWINN MANAGEMENT UNIT	32	4,630.00	\$33.02	\$57.10	73.00%	\$14.00	\$226.00
ESCANABA MANAGEMENT UNIT	<u> 26</u>	3,504.00	\$28.00		39.00% _	<u> </u>	\$169.00_
ESCANABA RIVER STATE FOREST	58	8,134.00	\$30.86	\$49.26	60.00%	\$14.00	\$226.00
SHINGLETON MANAGEMENT UNIT	19	1,419.00	\$15.67	\$26.86	71.00%	\$8.26	\$46.00
NEWBERRY MANAGEMENT UNIT	21	4,705.00	\$10.38	\$14.19	37.00%	\$9.00	\$31.11
SAULT STE MARIE (NAUBINWAY OFFICE)	11	2,288.00	\$12.04	\$20.97	74.00%	\$15.23	\$36.11
SAULT STE MARIE (SOO OFFICE)	<u> </u>	1 <u>,249.00</u>		\$20.23	34.00%	\$10.60	\$30.00_
LAKE SUPERIOR STATE FOREST	56	9,661.00	\$12.17	\$18.44	52.00%	\$8.26	\$46.00
UPPER PENNINSULA	166	24,631.00	\$19.71	\$30.00	52.00%	\$3.00	\$226.00
GAYLORD MANAGEMENT UNIT	10	963.00	\$20.82	\$29.47	42.00%	\$16.90	\$39.95
PIGEON RIVER COUNTRY MANAGEMENT UNIT	8	832.00	\$19.11	\$27.59	44.00%	\$20.50	\$91.66
ATLANTA MANAGEMENT UNIT	<u> </u>	1 <u>,941.00</u>	\$25.52		<u>59.</u> 00% _	\$19.00_	<u>\$5,450.00</u>
MACKINAW STATE FOREST	36	3,736.00	\$22.88	\$34.80	52.00%	\$16.90	\$5,450.00
TRAVERSE CITY MANAGEMENT UNIT	9	825.00	\$14.24	\$21.11	48.00%	\$12.50	\$138.00
CADILLAC MANAGEMENT UNIT	6	588.00	<u>\$1</u> 1.29	\$18.15	61.00%	\$9.20	\$100.00
PERE MARQUETTE STATE FOREST	15	1,413.00	\$13.01	\$19.88	53.00%	\$9.20	\$138.00
ROSCOMMON MANAGEMENT UNIT	5	543.00	\$18.44	\$20.36	10.00%	\$14.70	\$30.00
GRAYLING MANAGEMENT UNIT	7	367.00	\$13.26	\$17.03	28.00%	\$12.95	\$45.00
GLADWIN MANAGEMENT UNIT				\$26.49	26.00%	\$21.05	\$21.05_
AUSABLE STATE FOREST	13	980.00	\$16.69	\$19.55	17.00%	\$12.95	\$45.00
NORTHERN LOWER PENNINSULA	64	6,129.00	\$19.62	\$28.92	47.00%	\$9.20	\$5,450.00
STATEWIDE	230	30,760.00	\$19.69	\$29.78	51.00%	\$3.00	\$5,450.00

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	7	1,035.00	\$12.67	\$21.48	70.00%	\$9.40	\$29.33
CRYSTAL FALLS MANAGEMENT UNIT		3,379.00_	<u>\$1</u> 2.64	\$16.25	29.00%		\$22.00
COPPER COUNTRY STATE FOREST	24	4,414.00	\$12.65	\$17.48	38.00%	\$9.00	\$29.33
GWINN MANAGEMENT UNIT	10	519.00	\$13.98	\$18.55	33.00%	\$5.60	\$41.25
ESCANABA MANAGEMENT UNIT	1	107.00	<u>\$1</u> 3.95	\$15.00	8.00%	<u>\$15.00</u>	<u>\$15.00</u>
ESCANABA RIVER STATE FOREST	11	626.00	\$13.97	\$17.94	28.00%	\$5.60	\$41.25
SHINGLETON MANAGEMENT UNIT	1	3.00	\$11.00	\$22.00	100.00%	\$22.00	\$22.00
LAKE SUPERIOR STATE FOREST	1	3.00	\$11.00	\$22.00	100.00%	\$22.00	\$22.00
UPPER PENNINSULA	36	5,043.00	\$12.81	\$17.54	37.00%	\$5.60	\$41.25
GAYLORD MANAGEMENT UNIT	20	4,388.00	\$6.49	\$8.67	34.00%	\$4.60	\$406.30
ATLANTA MANAGEMENT UNIT	14	2,350.00	\$12.95	<u>\$17.90</u>	38.00%	\$8.25	\$70.00
MACKINAW STATE FOREST	34	6,738.00	\$8.74	\$11.89	36.00%	\$4.60	\$406.30
TRAVERSE CITY MANAGEMENT UNIT	13	1,583.00	\$13.78	\$35.09	155.00%	\$12.45	\$2,500.00
CADILLAC MANAGEMENT UNIT				\$23.61	66.00%	<u>\$10</u> . <u>85</u>	<u>\$110.00</u>
PERE MARQUETTE STATE FOREST	18	1,844.00	\$13.84	\$33.46	142.00%	\$10.85	\$2,500.00
GRAYLING MANAGEMENT UNIT	6	399.00	\$11.93	\$20.65	73.00%	\$10.20	\$341.00
AUSABLE STATE FOREST	6	399.00	\$11.93	\$20.65	73.00%	\$10.20	\$341.00
NORTHERN LOWER PENNINSULA	58	8,981.00	\$9.93	\$16.71	68.00%	\$4.60	\$2,500.00
STATEWIDE	94	14,024.00	\$10.97	\$17.01	55.00%	\$4.60	\$2,500.00

#### AVERAGE STUMPAGE PRICE REPORT

10/01/2016 to 9/30/2017

PULPWOOD in Cords (see general note 4)

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
BARAGA MANAGEMENT UNIT	3	20.00	\$8.51	\$8.52		\$4.35	\$13.50
COPPER COUNTRY STATE FOREST	$\frac{3}{3}$	20.00		<u> </u>		\$4.35	\$13.50
ESCANABA MANAGEMENT UNIT	8	155.00	\$13.52	\$16.06	19.00%	\$8.45	\$42.10
ESCANABA RIVER STATE FOREST		155.00	\$13.52	\$16.06	19.00%	\$8.45	\$42.10
SHINGLETON MANAGEMENT UNIT	1	3.00	\$4.55	\$6.15	35.00%	\$6.15	\$6.15
NEWBERRY MANAGEMENT UNIT	3	229.00	\$5.36	\$9.35	74.00%	\$4.00	\$20.00
SAULT STE MARIE (SOO OFFICE)		12.00_		\$16.79	158.00%	\$82.77	\$82.77
LAKE SUPERIOR STATE FOREST	5	244.00	\$5.41	\$9.68	79.00%	\$4.00	\$82.77
UPPER PENNINSULA	16	419.00	\$8.56	\$11.98	40.00%	\$4.00	\$82.77
GAYLORD MANAGEMENT UNIT	1	1.00	\$11.30	\$11.31	0.00%	\$11.30	\$11.30
MACKINAW STATE FOREST		1.00	\$11.30	\$11.31	0.00%	\$11.30	\$11.30
TRAVERSE CITY MANAGEMENT UNIT	1	2.00	\$7.50	\$3.86	-49.00%	\$7.50	\$7.50
PERE MARQUETTE STATE FOREST		2.00	\$7.50	\$3.86	-49.00%	\$7.50	\$7.50
NORTHERN LOWER PENNINSULA	2	3.00	\$8.77	\$6.34	-28.00%	\$7.50	\$11.30
STATEWIDE	18	422.00	\$8.56	\$11.94	39.00%	\$4.00	\$82.77

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	2	428.00	\$48.09	\$65.06	35.00%	\$47.50	\$65.44
CRYSTAL FALLS MANAGEMENT UNIT		5 <u>,631.00</u>			26.00%	<u>\$30</u> .75_	\$65.90
COPPER COUNTRY STATE FOREST	8	6,059.00	\$50.77	\$64.09	26.00%	\$30.75	\$65.90
GWINN MANAGEMENT UNIT	10	1,347.00	\$45.13	\$66.07	46.00%	\$22.05	\$72.78
ESCANABA MANAGEMENT UNIT		91.00	\$45.48	\$51.20	13.00%	\$33.00	\$67.00
ESCANABA RIVER STATE FOREST	15	1,438.00	\$45.15	\$65.13	44.00%	\$22.05	\$72.78
SHINGLETON MANAGEMENT UNIT	17	5,596.00	\$43.87	\$59.66	36.00%	\$31.55	\$72.23
NEWBERRY MANAGEMENT UNIT	10	10,885.00	\$44.53	\$55.30	24.00%	\$31.75	\$61.00
SAULT STE MARIE (NAUBINWAY OFFICE)	3	95.00	\$45.56	\$49.23	8.00%	\$32.99	\$83.65
LAKE SUPERIOR STATE FOREST	30	16,576.00	\$44.31	\$56.74	28.00%	\$31.55	\$83.65
UPPER PENNINSULA	53	24,073.00	\$45.99	\$59.09	28.00%	\$22.05	\$83.65
GAYLORD MANAGEMENT UNIT	3	41.00	\$24.02	\$37.25	55.00%	\$24.05	\$42.30
PIGEON RIVER COUNTRY MANAGEMENT UNIT	5	138.00	\$26.29	\$37.26	42.00%	\$24.95	\$106.09
ATLANTA MANAGEMENT UNIT	30	6,634.00	\$25.13	\$33.53	33.00%	\$24.25	<u>\$100.00</u>
MACKINAW STATE FOREST	38	6,813.00	\$25.14	\$33.63	34.00%	\$24.05	\$106.09
TRAVERSE CITY MANAGEMENT UNIT	22	7,567.00	\$11.00	\$19.58	78.00%	\$9.85	\$797.05
CADILLAC MANAGEMENT UNIT	19	4,000.00	\$15.02	\$25.21	68.00% _	\$12.60	\$209.00
PERE MARQUETTE STATE FOREST	41	11,567.00	\$12.39	\$21.52	74.00%	\$9.85	\$797.05
ROSCOMMON MANAGEMENT UNIT	20	2,880.00	\$16.69	\$21.18	27.00%	\$2.00	\$45.00
GRAYLING MANAGEMENT UNIT	23	19,196.00	\$18.26	\$24.22	33.00%	\$6.20	\$46.00
GLADWIN MANAGEMENT UNIT	4	2,132.00	\$21.39	\$26.01	22.00%	\$18.70	\$35.00
AUSABLE STATE FOREST	<u> </u>	24,208.00	\$18.35	\$24.02	31.00%	\$2.00	\$46.00
NORTHERN LOWER PENNINSULA	126	42,588.00	\$17.82	\$24.88	40.00%	\$2.00	\$797.05
STATEWIDE	179	66,661.00	\$27.99	\$37.23	33.00%	\$2.00	\$797.05

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	115.00	\$11.45	\$11.77	3.00%	\$11.45	\$1 <u>1.4</u> 5
COPPER COUNTRY STATE FOREST	1	115.00	\$11.45	\$11.77	3.00%	\$11.45	\$11.45
SHINGLETON MANAGEMENT UNIT	1	10.00	\$19.00	\$20.00	5.00%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	1	10.00	\$19.00	\$20.00	5.00%	\$20.00	\$20.00
UPPER PENNINSULA	2	125.00	\$12.05	\$12.43	3.00%	\$11.45	\$20.00
GAYLORD MANAGEMENT UNIT	4	1,747.00	\$4.08	\$8.11	99.00%	\$3.50	\$31.52
ATLANTA MANAGEMENT UNIT		2,019.00				\$4.45	<u>\$1,4</u> 73.00
MACKINAW STATE FOREST	10	3,766.00	\$4.27	\$43.29	914.00%	\$3.50	\$1,473.00
TRAVERSE CITY MANAGEMENT UNIT	13	510.00	\$4.76	\$22.53	373.00%	\$2.75	\$2,169.72
CADILLAC MANAGEMENT UNIT	3	<u>138.00</u>					\$75.00
PERE MARQUETTE STATE FOREST	16	648.00	\$4.27	\$24.37	471.00%	\$2.75	\$2,169.72
ROSCOMMON MANAGEMENT UNIT	1	56.00	\$8.50	\$10.03	18.00%	\$10.00	\$10.00
GRAYLING MANAGEMENT UNIT		69.00_			158.00%		\$7.50_
AUSABLE STATE FOREST	2	125.00	\$7.95	\$15.17	91.00%	\$7.50	\$10.00
NORTHERN LOWER PENNINSULA	28	4,539.00	\$4.37	\$39.82	811.00%	\$2.75	\$2,169.72
STATEWIDE	30	4,664.00	\$4.58	\$39.08	753.00%	\$2.75	\$2,169.72

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	17	3,105.00	\$14.81	\$21.27	44.00%	\$4.00	\$40.10
CRYSTAL FALLS MANAGEMENT UNIT	<u> 35</u>	23,215.00	\$36.59		36.00%	\$23.50	\$66.15
COPPER COUNTRY STATE FOREST	52	26,320.00	\$34.02	\$46.39	36.00%	\$4.00	\$66.15
GWINN MANAGEMENT UNIT	48	15,078.00	\$32.41	\$45.10	39.00%	\$15.55	\$59.16
ESCANABA MANAGEMENT UNIT		7 <u>,918.00</u>	<u>\$33.17</u>	\$43.20	30.00%	\$26.00	<u>\$55.20</u>
ESCANABA RIVER STATE FOREST	76	22,996.00	\$32.67	\$44.44	36.00%	\$15.55	\$59.16
SHINGLETON MANAGEMENT UNIT	23	6,034.00	\$27.15	\$41.86	54.00%	\$12.16	\$47.00
NEWBERRY MANAGEMENT UNIT	19	6,326.00	\$23.53	\$35.98	53.00%	\$12.30	\$75.00
SAULT STE MARIE (NAUBINWAY OFFICE)	16	3,412.00	\$20.03	\$35.16	76.00%	\$17.23	\$62.14
SAULT STE MARIE (SOO OFFICE)	10	5,765.00	\$18.69	\$28.21	51.00%	\$14.50	\$40.00
SAULT STE MARIE (DRUMMOND ISLAND)	1	140.00	\$10.00		1.00%	<u>\$10.05</u>	<u>\$10.05</u>
LAKE SUPERIOR STATE FOREST	69	21,677.00	\$22.61	\$35.26	56.00%	\$10.05	\$75.00
UPPER PENNINSULA	197	70,993.00	\$30.10	\$42.36	41.00%	\$4.00	\$75.00
GAYLORD MANAGEMENT UNIT	48	20,523.00	\$13.84	\$23.60	71.00%	\$8.50	\$52.50
PIGEON RIVER COUNTRY MANAGEMENT UNIT	12	2,753.00	\$17.45	\$26.35	51.00%	\$16.75	\$71.55
ATLANTA MANAGEMENT UNIT		24,369.00	\$19.74	\$28.91	46.00%	\$13.60	\$60.00
MACKINAW STATE FOREST	114	47,645.00	\$17.06	\$26.48	55.00%	\$8.50	\$71.55
TRAVERSE CITY MANAGEMENT UNIT	56	12,080.00	\$21.45	\$28.73	34.00%	\$14.65	\$60.00
CADILLAC MANAGEMENT UNIT	32	<u>20,154.00</u>	<u>\$1</u> 7.05	\$24.18	42.00%	\$12.90	\$66.30
PERE MARQUETTE STATE FOREST	88	32,234.00	\$18.70	\$25.88	38.00%	\$12.90	\$66.30
ROSCOMMON MANAGEMENT UNIT	37	21,181.00	\$36.46	\$46.70	28.00%	\$27.55	\$197.40
GRAYLING MANAGEMENT UNIT	41	16,835.00	\$19.70	\$31.32	59.00%	\$6.00	\$49.00
GLADWIN MANAGEMENT UNIT		5,947.00	\$37.39			\$23.45_	\$43.00
AUSABLE STATE FOREST	83	43,963.00	\$30.17	\$40.00	33.00%	\$6.00	\$197.40
NORTHERN LOWER PENNINSULA	285	123,842.00	\$22.14	\$31.12	41.00%	\$6.00	\$197.40
STATEWIDE	482	194,835.00	\$25.04	\$35.22	41.00%	\$4.00	\$197.40

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	31	25,012.00	\$19.02	\$23.63	24.00%	\$4.50	\$45.93
CRYSTAL FALLS MANAGEMENT UNIT	42				39.00% _	\$20.45	
COPPER COUNTRY STATE FOREST	73	54,828.00	\$23.07	\$30.81	34.00%	\$4.50	\$83.26
GWINN MANAGEMENT UNIT	72	19,829.00	\$21.57	\$29.10	35.00%	\$8.75	\$266.42
ESCANABA MANAGEMENT UNIT	<u> </u>	<u>17,295.00</u>			27.00%	\$27.00	\$66.02
ESCANABA RIVER STATE FOREST	103	37,124.00	\$27.92	\$36.42	30.00%	\$8.75	\$266.42
SHINGLETON MANAGEMENT UNIT	39	10,095.00	\$22.25	\$28.32	27.00%	\$11.36	\$45.13
NEWBERRY MANAGEMENT UNIT	24	22,406.00	\$16.59	\$21.24	28.00%	\$7.00	\$36.00
SAULT STE MARIE (NAUBINWAY OFFICE)	32	8,081.00	\$27.07	\$42.12	56.00%	\$20.00	\$15,920.00
SAULT STE MARIE (SOO OFFICE)	9	2,714.00	\$20.15	\$25.68	27.00%	\$12.00	\$40.00
SAULT STE MARIE (DRUMMOND ISLAND)				<u>\$7.05</u>			\$7.05_
LAKE SUPERIOR STATE FOREST	105	43,745.00	\$19.95	\$26.86	35.00%	\$7.00	\$15,920.00
UPPER PENNINSULA	281	135,697.00	\$23.39	\$31.07	33.00%	\$4.50	\$15,920.00
GAYLORD MANAGEMENT UNIT	91	31,504.00	\$16.36	\$27.02	65.00%	\$4.55	\$604.28
PIGEON RIVER COUNTRY MANAGEMENT UNIT	12	1,817.00	\$19.96	\$27.77	39.00%	\$17.00	\$116.33
ATLANTA MANAGEMENT UNIT	<u> </u>	<u>17,706.00</u>	<u>\$1</u> 7.95		44.00% _	<u>\$14</u> . <u>65</u>	\$1,504.56
MACKINAW STATE FOREST	164	51,027.00	\$17.04	\$26.61	56.00%	\$4.55	\$1,504.56
TRAVERSE CITY MANAGEMENT UNIT	98	21,602.00	\$18.89	\$25.86	37.00%	\$3.50	\$5,800.00
CADILLAC MANAGEMENT UNIT	<u> </u>	<u>11,116.00</u>		\$28.75	45.00% _		\$2,732.00
PERE MARQUETTE STATE FOREST	176	32,718.00	\$19.19	\$26.84	40.00%	\$3.50	\$5,800.00
ROSCOMMON MANAGEMENT UNIT	34	5,246.00	\$18.59	\$25.08	35.00%	\$17.05	\$46.95
GRAYLING MANAGEMENT UNIT	44	9,668.00	\$12.20	\$22.76	87.00%	\$7.95	\$41.00
GLADWIN MANAGEMENT UNIT	10	3,328.00			11.00%	<u> </u>	\$37.21_
AUSABLE STATE FOREST	88	18,242.00	\$17.37	\$25.43	46.00%	\$7.95	\$46.95
NORTHERN LOWER PENNINSULA	428	101,987.00	\$17.79	\$26.47	49.00%	\$3.50	\$5,800.00
STATEWIDE	709	237,684.00	\$20.99	\$29.10	39.00%	\$3.50	\$15,920.00

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PULPWOOD in Cords (see general note 4)

STATEWIDE

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
CRYSTAL FALLS MANAGEMENT UNIT		14.00	<u>\$1</u> 0.15	<u> </u>	10.00%	<u> </u>	\$11.15
COPPER COUNTRY STATE FOREST	1	14.00	\$10.15	\$11.15	10.00%	\$11.15	\$11.15
GWINN MANAGEMENT UNIT	4	208.00	\$16.25	\$19.73	21.00%	\$12.70	\$33.48
ESCANABA MANAGEMENT UNIT	4	509.00		\$27.89	115.00%	\$19.00	\$48.51_
ESCANABA RIVER STATE FOREST	8	717.00	\$13.91	\$25.52	83.00%	\$12.70	\$48.51
SHINGLETON MANAGEMENT UNIT	1	1.00	\$21.65	\$31.27	44.00%	\$30.00	\$30.00
NEWBERRY MANAGEMENT UNIT				\$23.14	21.00%	<u> </u>	\$23.14_
LAKE SUPERIOR STATE FOREST	2	26.00	\$19.15	\$23.45	22.00%	\$23.14	\$30.00
UPPER PENNINSULA	11	757.00	\$14.02	\$25.19	80.00%	\$11.15	\$48.51
GAYLORD MANAGEMENT UNIT	14	2,836.00	\$17.98	\$33.03	84.00%	\$13.40	\$30.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	2	28.00	\$23.48	\$23.48	0.00%	\$21.10	\$25.55
ATLANTA MANAGEMENT UNIT	49	<u>14,924.00</u>		\$27.10	<u>57.00%</u>		<u>\$1</u> 19.75
MACKINAW STATE FOREST	65	17,788.00	\$17.39	\$28.04	61.00%	\$8.50	\$119.75
TRAVERSE CITY MANAGEMENT UNIT	40	10,385.00	\$13.96	\$18.51	33.00%	\$9.00	\$133.13
CADILLAC MANAGEMENT UNIT	43	9 <u>,88</u> 5.00		\$25.32	46.00%		\$66.00
PERE MARQUETTE STATE FOREST	83	20,270.00	\$15.59	\$21.83	40.00%	\$3.75	\$133.13
ROSCOMMON MANAGEMENT UNIT	36	7,752.00	\$15.70	\$21.59	38.00%	\$12.60	\$49.53
GRAYLING MANAGEMENT UNIT	34	15,307.00	\$10.35	\$16.88		\$3.00	\$35.00
GLADWIN MANAGEMENT UNIT		2,840.00			31.00%	<u>\$11</u> .90_	\$32.00
AUSABLE STATE FOREST	77	25,899.00	\$12.29	\$18.38	50.00%	\$3.00	\$49.53
NORTHERN LOWER PENNINSULA	225	63,957.00	\$14.76	\$22.16	50.00%	\$3.00	\$133.13
STATEWIDE	236	64,714.00	\$14.75	\$22.20	51.00%	\$3.00	\$133.13
MIXED PINE (35)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
,	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	(7)
ODAY/ INIO MANIA CEMENT LINIT	(1)	(2)	(3)	(4)	(5)	(6)	(7)
GRAYLING MANAGEMENT UNIT	<u> </u>	1,335.00				\$62.05	
AUSABLE STATE FOREST	4	1,335.00	\$62.76	\$67.03	7.00%	\$62.05	\$80.00
NORTHERN LOWER PENNINSULA	4	1,335.00	\$62.76	\$67.03	7.00%	\$62.05	\$80.00

1,335.00

4

\$62.76

7.00%

\$67.03

\$62.05

\$80.00

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MIXED SOFTWOOD (98)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
CRYSTAL FALLS MANAGEMENT UNIT	3	921.00	\$25.60	\$39.02	52.00%	\$22.95	\$47.00
COPPER COUNTRY STATE FOREST	3	921.00	\$25.60	\$39.02	52.00%	\$22.95	\$47.00
SAULT STE MARIE (SOO OFFICE)		346.00	<u>\$10.05</u>	\$10.05	0.00%	<u>\$10.05</u>	\$10.05
LAKE SUPERIOR STATE FOREST	1	346.00	\$10.05	\$10.05	0.00%	\$10.05	\$10.05
UPPER PENNINSULA	4	1,267.00	\$21.35	\$31.11	46.00%	\$10.05	\$47.00
ATLANTA MANAGEMENT UNIT	3	1,677.00	\$33.28	\$33.28	0.00%	\$26.30	\$45.20
MACKINAW STATE FOREST	3	1,677.00	\$33.28	\$33.28	0.00%	\$26.30	\$45.20
ROSCOMMON MANAGEMENT UNIT	1	34.00	\$14.72	\$45.00	206.00%	\$45.00	\$45.00
GRAYLING MANAGEMENT UNIT		986.30	\$23.01	\$28.01	22.00%	<u>\$17</u> . <u>05</u>	\$45.00
AUSABLE STATE FOREST	4	1,020.30	\$22.74	\$28.58	26.00%	\$17.05	\$45.00
NORTHERN LOWER PENNINSULA	7	2,697.30	\$29.29	\$31.51	8.00%	\$17.05	\$45.20
STATEWIDE	11	3,964.30	\$26.76	\$31.38	17.00%	\$10.05	\$47.00

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	22	3,963.00	\$16.61	\$23.13	39.00%	\$3.10	\$38.10
CRYSTAL FALLS MANAGEMENT UNIT	27	<u>6,246.00</u>	\$25.05		42.00%	<u>\$16</u> . <u>00</u>	
COPPER COUNTRY STATE FOREST	49	10,209.00	\$21.77	\$30.80	41.00%	\$3.10	\$65.90
GWINN MANAGEMENT UNIT	33	5,914.00	\$27.56	\$41.26	50.00%	\$9.95	\$54.00
ESCANABA MANAGEMENT UNIT		3,077.00	<u>\$27.01</u>	\$36.57	35.00%	\$20.80	<u>\$65.00</u>
ESCANABA RIVER STATE FOREST	56	8,991.00	\$27.37	\$39.65	45.00%	\$9.95	\$65.00
SHINGLETON MANAGEMENT UNIT	22	7,823.00	\$30.58	\$35.75	17.00%	\$27.20	\$50.00
NEWBERRY MANAGEMENT UNIT	18	8,030.00	\$24.33	\$27.63	14.00%	\$14.90	\$43.14
SAULT STE MARIE (NAUBINWAY OFFICE)	13	4,061.00	\$28.35	\$38.86	37.00%	\$22.75	\$52.49
SAULT STE MARIE (SOO OFFICE)	10	1,154.00	\$22.24	\$24.58	11.00%	\$10.00	\$40.00
SAULT STE MARIE (DRUMMOND ISLAND)		129.00				\$10.00	\$10.00
LAKE SUPERIOR STATE FOREST	64	21,197.00	\$27.21	\$32.51	19.00%	\$10.00	\$52.49
UPPER PENNINSULA	169	40,397.00	\$25.87	\$33.67	30.00%	\$3.10	\$65.90
GAYLORD MANAGEMENT UNIT	4	293.00	\$29.89	\$38.02	27.00%	\$32.62	\$36.90
PIGEON RIVER COUNTRY MANAGEMENT UNIT	6	901.00	\$23.26	\$42.17	81.00%	\$21.50	\$46.50
ATLANTA MANAGEMENT UNIT	<u> 15</u>	2,127.00			81.00%	<u>\$34</u> .00_	<u>\$100.00</u>
MACKINAW STATE FOREST	25	3,321.00	\$28.49	\$50.09	76.00%	\$21.50	\$100.00
TRAVERSE CITY MANAGEMENT UNIT	5	273.00	\$21.23	\$35.09	65.00%	\$21.10	\$36.99
CADILLAC MANAGEMENT UNIT	4	390.00			53.00%	\$13.00_	\$20.00
PERE MARQUETTE STATE FOREST	9	663.00	\$16.17	\$25.78	59.00%	\$13.00	\$36.99
ROSCOMMON MANAGEMENT UNIT	3	220.00	\$20.63	\$50.24	144.00%	\$30.76	\$50.00
GRAYLING MANAGEMENT UNIT	1	45.00	\$29.15	\$29.15	0.00%	\$29.15	\$29.15
GLADWIN MANAGEMENT UNIT		60.00	\$23.20	\$29.20	26.00%	\$23.20	\$23.20
AUSABLE STATE FOREST	5	325.00	\$22.28	\$43.44	95.00%	\$23.20	\$50.00
NORTHERN LOWER PENNINSULA	39	4,309.00	\$26.13	\$45.85	75.00%	\$13.00	\$100.00
STATEWIDE	208	44,706.00	\$25.89	\$34.84	35.00%	\$3.10	\$100.00

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	2	6.00	\$24.42	\$29.95	23.00%	\$19.85	\$35.00
CRYSTAL FALLS MANAGEMENT UNIT					25.00%	\$36.50	
COPPER COUNTRY STATE FOREST	3	8.00	\$27.44	\$33.88	23.00%	\$19.85	\$36.50
ESCANABA MANAGEMENT UNIT	23	6,860.00	\$30.36	\$35.92	18.00%	\$25.00	\$50.50
ESCANABA RIVER STATE FOREST	23	6,860.00	\$30.36	\$35.92	18.00%	\$25.00	\$50.50
SHINGLETON MANAGEMENT UNIT	8	499.00	\$22.24	\$28.67	29.00%	\$7.50	\$41.00
NEWBERRY MANAGEMENT UNIT	6	2,131.00	\$12.82	\$16.08	25.00%	\$9.00	\$25.00
SAULT STE MARIE (NAUBINWAY OFFICE)	6	1,304.00	\$18.66	\$22.33	20.00%	\$20.00	\$33.00
SAULT STE MARIE (SOO OFFICE)	<u> </u>	<u> </u>	\$29.00			\$29.00	\$29.00
LAKE SUPERIOR STATE FOREST	21	3,950.00	\$16.00	\$19.79	24.00%	\$7.50	\$41.00
UPPER PENNINSULA	47	10,818.00	\$25.12	\$30.03	20.00%	\$7.50	\$50.50
GAYLORD MANAGEMENT UNIT	4	449.00	\$20.55	\$25.13	22.00%	\$20.50	\$1,863.39
PIGEON RIVER COUNTRY MANAGEMENT UNIT	3	132.00	\$27.01	\$29.12	8.00%	\$27.65	\$29.00
ATLANTA MANAGEMENT UNIT		1 <u>,15</u> 6.00	<u>\$1</u> 8.65		47.00%	\$19.00	\$40.00
MACKINAW STATE FOREST	12	1,737.00	\$19.78	\$26.92	36.00%	\$19.00	\$1,863.39
TRAVERSE CITY MANAGEMENT UNIT	1	14.00	\$33.20	\$34.15	3.00%	\$33.20	\$33.20
CADILLAC MANAGEMENT UNIT		372.00			<u>53.00%</u> _	<u> </u>	\$19.01_
PERE MARQUETTE STATE FOREST	2	386.00	\$18.89	\$28.35	50.00%	\$19.01	\$33.20
NORTHERN LOWER PENNINSULA	14	2,123.00	\$19.62	\$27.18	39.00%	\$19.00	\$1,863.39
STATEWIDE	61	12,941.00	\$24.22	\$29.56	22.00%	\$7.50	\$1,863.39

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	12	1,265.00	\$8.26	\$13.19	60.00%	\$2.50	\$28.77
CRYSTAL FALLS MANAGEMENT UNIT	6	636.00_			<u>37.00%</u>	<u>\$20</u> . <u>05</u>	
COPPER COUNTRY STATE FOREST	18	1,901.00	\$13.21	\$19.36	47.00%	\$2.50	\$45.11
GWINN MANAGEMENT UNIT	23	1,266.00	\$30.64	\$35.33	15.00%	\$13.75	\$55.00
ESCANABA MANAGEMENT UNIT					0.00%	\$39.20_	\$39.20_
ESCANABA RIVER STATE FOREST	24	1,292.00	\$30.81	\$35.41	15.00%	\$13.75	\$55.00
SHINGLETON MANAGEMENT UNIT	12	886.00	\$28.93	\$32.13	11.00%	\$20.69	\$48.50
NEWBERRY MANAGEMENT UNIT	10	1,067.00	\$18.24	\$22.32	22.00%	\$10.00	\$28.14
SAULT STE MARIE (NAUBINWAY OFFICE)	10	2,115.00	\$16.47	\$22.72	38.00%	\$14.20	\$43.00
SAULT STE MARIE (SOO OFFICE)		1,194.00		\$24.40	14.00%	\$14.30	\$30.00
LAKE SUPERIOR STATE FOREST	37	5,262.00	\$20.06	\$24.61	23.00%	\$10.00	\$48.50
UPPER PENNINSULA	79	8,455.00	\$20.16	\$25.08	24.00%	\$2.50	\$55.00
GAYLORD MANAGEMENT UNIT	5	202.00	\$15.07	\$18.95	26.00%	\$13.95	\$100.00
ATLANTA MANAGEMENT UNIT		469.00_	\$20.37		45.00%	<u>\$16</u> . <u>01</u>	\$30.00
MACKINAW STATE FOREST	17	671.00	\$18.77	\$26.32	40.00%	\$13.95	\$100.00
CADILLAC MANAGEMENT UNIT	2	60.00	<u>\$17.71</u>	\$26.09	47.00%	\$18.02	\$25.03
PERE MARQUETTE STATE FOREST	2	60.00	\$17.71	\$26.09	47.00%	\$18.02	\$25.03
ROSCOMMON MANAGEMENT UNIT	5	82.00	\$18.98	\$22.53	19.00%	\$13.20	\$40.00
GRAYLING MANAGEMENT UNIT	2		\$27.21	\$32.63	20.00%	\$30.00	\$45.50
AUSABLE STATE FOREST	7	153.00	\$22.80	\$27.22	19.00%	\$13.20	\$45.50
NORTHERN LOWER PENNINSULA	26	884.00	\$19.40	\$26.46	36.00%	\$13.20	\$100.00
STATEWIDE	105	9,339.00	\$20.09	\$25.21	25.00%	\$2.50	\$100.00

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	3	1,014.00	\$49.60	\$64.68	30.00%	\$36.45	\$66.05
CRYSTAL FALLS MANAGEMENT UNIT	9	5,632.00_			<u>33.00%</u>	<u>\$49</u> . <u>85</u>	\$75.11_
COPPER COUNTRY STATE FOREST	12	6,646.00	\$50.68	\$67.30	33.00%	\$36.45	\$75.11
GWINN MANAGEMENT UNIT	10	2,837.00	\$65.93	\$88.92	35.00%	\$30.10	\$102.67
ESCANABA MANAGEMENT UNIT		10,425.00	<u>\$70.32</u>		27.00%	\$61.80	\$93.00
ESCANABA RIVER STATE FOREST	18	13,262.00	\$69.38	\$89.41	29.00%	\$30.10	\$102.67
SHINGLETON MANAGEMENT UNIT	19	15,812.00	\$59.67	\$79.55	33.00%	\$44.22	\$106.00
NEWBERRY MANAGEMENT UNIT	14	7,015.00	\$82.76	\$86.72	5.00%	\$36.00	\$95.70
SAULT STE MARIE (NAUBINWAY OFFICE)	10	10,623.00	\$74.14	\$103.32	39.00%	\$67.15	\$140.50
SAULT STE MARIE (SOO OFFICE)	2	412.00			35.00%	\$64.60	\$95.00
LAKE SUPERIOR STATE FOREST	45	33,862.00	\$69.12	\$88.68	28.00%	\$36.00	\$140.50
UPPER PENNINSULA	75	53,770.00	\$66.91	\$86.22	29.00%	\$30.10	\$140.50
GAYLORD MANAGEMENT UNIT	12	2,760.00	\$48.40	\$63.02	30.00%	\$49.55	\$5,000.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	10	2,138.00	\$53.24	\$68.47	29.00%	\$45.00	\$90.64
ATLANTA MANAGEMENT UNIT	<u> </u>	<u>19,956.00</u>	\$48.45	<u> </u>	39.00%	<u>\$43</u> . <u>60</u>	\$105.00
MACKINAW STATE FOREST	71	24,854.00	\$48.86	\$66.77	37.00%	\$43.60	\$5,000.00
TRAVERSE CITY MANAGEMENT UNIT	35	10,510.00	\$40.93	\$52.20	28.00%	\$26.75	\$1,530.00
CADILLAC MANAGEMENT UNIT	37	25,630.00	\$38.56	\$55.75	45.00%	\$27.60	\$88.00
PERE MARQUETTE STATE FOREST	72	36,140.00	\$39.25	\$54.72	39.00%	\$26.75	\$1,530.00
ROSCOMMON MANAGEMENT UNIT	24	2,304.00	\$47.46	\$58.51	23.00%	\$41.85	\$680.00
GRAYLING MANAGEMENT UNIT	39	16,571.30	\$41.20	\$58.60	42.00%	\$30.00	\$610.00
GLADWIN MANAGEMENT UNIT	6	2,702.00	<u>\$5</u> 0.36		26.00%	\$47.20	\$66.24
AUSABLE STATE FOREST	69	21,577.30	\$43.02	\$59.19	38.00%	\$30.00	\$680.00
NORTHERN LOWER PENNINSULA	212	82,571.30	\$43.13	\$59.51	38.00%	\$26.75	\$5,000.00
STATEWIDE	287	136,341.30	\$52.50	\$70.04	33.00%	\$26.75	\$5,000.00

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
SAULT STE MARIE (SOO OFFICE)	1	32.00	\$7.50	\$8.00	7.00%	\$8.00	\$8.00
LAKE SUPERIOR STATE FOREST	1	32.00	\$7.50	\$8.00	7.00%	\$8.00	\$8.00
UPPER PENNINSULA	1	32.00	\$7.50	\$8.00	7.00%	\$8.00	\$8.00
ATLANTA MANAGEMENT UNIT	1	17.00	<u>\$18.75</u>	<u>\$107.08</u>	471.00%	\$100.00	\$100.00
MACKINAW STATE FOREST	1	17.00	\$18.75	\$107.08	471.00%	\$100.00	\$100.00
NORTHERN LOWER PENNINSULA	1	17.00	\$18.75	\$107.08	471.00%	\$100.00	\$100.00
STATEWIDE	2	49.00	\$11.40	\$42.37	272.00%	\$8.00	\$100.00

TAMARACK (27)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
BARAGA MANAGEMENT UNIT	(1)	646.00	\$20.22			\$11.50	\$25.50
CRYSTAL FALLS MANAGEMENT UNIT	8	1.314.00	\$15.42	\$24.24 \$48.27	18.00%	\$11.25	\$65.90
COPPER COUNTRY STATE FOREST	$\frac{6}{15}$		<del>\$15.42</del> - \$17.00	<u>\$18.27</u> \$20.24			\$65.90
		· · · · · · · · · · · · · · · · · · ·	<u> </u>			•	
GWINN MANAGEMENT UNIT	9	985.00	\$19.26	\$24.70		\$12.05	\$44.35
ESCANABA MANAGEMENT UNIT		943.00_		\$27.42		\$14.25_	\$55.00
ESCANABA RIVER STATE FOREST	22	1,928.00	\$18.90	\$26.04	38.00%	\$12.05	\$55.00
SHINGLETON MANAGEMENT UNIT	9	2,395.00	\$13.68	\$24.21	77.00%	\$15.00	\$40.00
NEWBERRY MANAGEMENT UNIT	4	925.00	\$11.92	\$19.39	63.00%	\$11.00	\$21.25
SAULT STE MARIE (NAUBINWAY OFFICE)	3	117.00	\$13.15	\$18.00	37.00%	\$15.23	\$18.23
SAULT STE MARIE (SOO OFFICE)					18.00%		\$20.00
LAKE SUPERIOR STATE FOREST	19	3,469.00	\$13.21	\$22.66	72.00%	\$9.95	\$40.00
UPPER PENNINSULA	56	7,357.00	\$15.71	\$22.90	46.00%	\$9.95	\$65.90
GAYLORD MANAGEMENT UNIT	1	22.00	\$34.85	\$52.05	49.00%	\$34.85	\$34.85
ATLANTA MANAGEMENT UNIT	2	12.00	\$32.68	\$120.33	268.00%	\$22.10	\$19,180.19
MACKINAW STATE FOREST	3	34.00	\$34.09	\$76.15	123.00%	\$22.10	\$19,180.19
TRAVERSE CITY MANAGEMENT UNIT	3	49.00	\$17.22	\$18.19	6.00%	\$16.00	\$20.20
CADILLAC MANAGEMENT UNIT		11.00	<u>\$14.70</u>	\$22.19	51.00%	<u>\$15.00</u>	<u>\$15.00</u>
PERE MARQUETTE STATE FOREST	4	60.00	\$16.76	\$18.92	13.00%	\$15.00	\$20.20
GLADWIN MANAGEMENT UNIT	1	107.00	\$20.40	\$53.59	163.00%	\$261.00	\$261.00
AUSABLE STATE FOREST		107.00	\$20.40	\$53.59	163.00%	\$261.00	\$261.00
NORTHERN LOWER PENNINSULA	8	201.00	\$21.63	\$47.06	118.00%	\$15.00	\$19,180.19
STATEWIDE	64	7,558.00	\$15.87	\$23.54	48.00%	\$9.95	\$19,180.19

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WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
WITHE TIME (50)	SOLD	TOTAL VOLUME	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	2	33.00	\$18.89	\$18.94	0.00%	\$10.80	\$28.71
CRYSTAL FALLS MANAGEMENT UNIT	4			\$40.68	43.00%	\$15.25	
COPPER COUNTRY STATE FOREST	6	314.00	\$27.41	\$38.40	40.00%	\$10.80	\$60.01
GWINN MANAGEMENT UNIT	7	201.00	\$43.44	\$45.11	4.00%	\$34.00	\$55.44
ESCANABA MANAGEMENT UNIT	15	2,599.00	\$35.38	\$50.47	43.00%	\$32.60	<u>\$79.10</u>
ESCANABA RIVER STATE FOREST	22	2,800.00	\$35.96	\$50.08	39.00%	\$32.60	\$79.10
SHINGLETON MANAGEMENT UNIT	17	4,920.00	\$25.03	\$30.15	20.00%	\$21.00	\$50.00
NEWBERRY MANAGEMENT UNIT	16	3,917.00	\$26.44	\$33.28	26.00%	\$11.75	\$59.00
SAULT STE MARIE (NAUBINWAY OFFICE)	8	347.00	\$17.97	\$20.71	15.00%	\$10.00	\$33.00
SAULT STE MARIE (SOO OFFICE)		11.00		\$22.94		\$22.80	\$22.80_
LAKE SUPERIOR STATE FOREST	42	9,195.00	\$25.36	\$31.12	23.00%	\$10.00	\$59.00
UPPER PENNINSULA	70	12,309.00	\$27.83	\$35.62	28.00%	\$10.00	\$79.10
GAYLORD MANAGEMENT UNIT	10	486.00	\$32.87	\$47.68	45.00%	\$30.70	\$1,000.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	12	656.00	\$26.99	\$30.33	12.00%	\$23.95	\$205.00
ATLANTA MANAGEMENT UNIT	<u> 36</u>	<u>2,616.00</u>		<u>\$55.77</u>		<u>\$21</u> .95	\$3,500.00
MACKINAW STATE FOREST	58	3,758.00	\$30.70	\$50.28	64.00%	\$21.95	\$3,500.00
TRAVERSE CITY MANAGEMENT UNIT	40	4,166.00	\$16.96	\$20.45	21.00%	\$10.20	\$4,850.10
CADILLAC MANAGEMENT UNIT	<u> 31</u>	2,289.00		\$26.19	99.00%	\$10.00	\$381.89
PERE MARQUETTE STATE FOREST	71	6,455.00	\$15.61	\$22.49	44.00%	\$10.00	\$4,850.10
ROSCOMMON MANAGEMENT UNIT	26	1,743.00	\$18.82	\$27.13	44.00%	\$17.20	\$290.00
GRAYLING MANAGEMENT UNIT	18	1,690.00	\$21.46	\$33.95	58.00%	\$13.85	\$22,250.00
GLADWIN MANAGEMENT UNIT	3	318.00		\$27.86	33.00%	\$21.65	\$30.24
AUSABLE STATE FOREST	47	3,751.00	\$20.19	\$30.26	50.00%	\$13.85	\$22,250.00
NORTHERN LOWER PENNINSULA	176	13,964.00	\$20.90	\$32.06	53.00%	\$10.00	\$22,250.00
STATEWIDE	246	26,273.00	\$24.15	\$33.73	40.00%	\$10.00	\$22,250.00