

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2017 TO 12/31/2017

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

Date: 03/09/2018 Page 3 of 33

AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	7.80	\$102.83	\$102.89	0.00%	\$35.85	\$141.00
MACKINAW STATE FOREST	4	7.80	\$102.83	\$102.89	0.00%	\$35.85	\$141.00
NORTHERN LOWER PENNINSULA	4	7.80	\$102.83	\$102.89	0.00%	\$35.85	\$141.00
STATEWIDE	4	7.80	\$102.83	\$102.89	0.00%	\$35.85	\$141.00

BASSWOOD (05)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Daraga Managament Unit	13	572.40	\$116.74	` '	` '		` '
Baraga Management Unit	_		•	\$165.45	42.00%	\$78.00	\$272.05
Crystal Falls Management Unit		1,260.10	\$189.16 _	\$319.94		\$85.00	<u>\$449.03</u>
COPPER COUNTRY STATE FOREST	33	1,832.50	\$166.54	\$271.68	63.00%	\$78.00	\$449.03
Gwinn Management Unit	7	67.20	\$176.89	\$181.73	3.00%	\$59.00	\$244.69
Escanaba Management Unit	<u></u>	<u>107.9</u> 0	<u>\$13</u> 0.00 _	<u></u> <u>\$155.13</u>	<u> </u>	\$120.00	<u>\$200.00</u>
ESCANABA RIVER STATE FOREST	17	175.10	\$147.99	\$165.34	12.00%	\$59.00	\$244.69
Shingleton Management Unit	2	12.10	\$134.00	\$142.39	6.00%	\$134.00	\$163.00
Newberry Management Unit	2	20.50	\$133.00	\$143.78	8.00%	\$141.00	\$150.04
Sault Ste Marie (Soo Office)	2	4.90	\$138.18	\$158.12	14.00%	\$143.00	\$200.00
LAKE SUPERIOR STATE FOREST	6	37.50	\$134.00	\$145.20	8.00%	\$134.00	\$200.00
UPPER PENNINSULA	56	2,045.10	\$164.35	\$260.26	58.00%	\$59.00	\$449.03
Gaylord Management Unit	23	1,713.10	\$65.57	\$80.65	23.00%	\$59.00	\$156.45
Pigeon River Country Management Unit	2	69.30	\$96.81	\$102.88	6.00%	\$89.00	\$104.59
Atlanta Management Unit	10	790.10	\$80.85	<u> </u>	37.00%	\$74.00	<u>\$163.31</u>
MACKINAW STATE FOREST	35	2,572.50	\$71.10	\$90.47	27.00%	\$59.00	\$163.31
Traverse City Management Unit	17	974.60	\$104.37	\$153.61	47.00%	\$92.04	\$272.49
Cadillac Management Unit	5	222.40	\$80.50	\$151.20	88.00%	\$71.19	\$171.71
PERE MARQUETTE STATE FOREST	22	1,197.00	\$99.93	\$153.16	53.00%	\$71.19	\$272.49
Grayling Management Unit	8	266.70	\$83.09	\$178.26	115.00%	\$75.16	\$238.43
AUSABLE STATE FOREST	8	266.70	\$83.09	\$178.26	115.00%	\$75.16	\$238.43
NORTHERN LOWER PENNINSULA	65	4,036.20	\$80.45	\$114.87	43.00%	\$59.00	\$272.49
STATEWIDE	121	6,081.30	\$108.66	\$163.76	51.00%	\$59.00	\$449.03

Date: 03/09/2018 Page 4 of 33

BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Escanaba Management Unit	2	22.20	\$68.67	<u>\$71.20</u>	4.00%	\$70.00	<u>\$75.0</u> 1
ESCANABA RIVER STATE FOREST	2	22.20	\$68.67	\$71.20	4.00%	\$70.00	\$75.01
Shingleton Management Unit	1	7.50	\$61.00	\$65.00		\$65.00	<u>\$65.00</u>
LAKE SUPERIOR STATE FOREST	1	7.50	\$61.00	\$65.00	7.00%	\$65.00	\$65.00
UPPER PENNINSULA	3	29.70	\$66.73	\$69.63	4.00%	\$65.00	\$75.01
Gaylord Management Unit	26	819.20	\$46.95	\$78.78	68.00%	\$36.00	\$189.35
Pigeon River Country Management Unit	2	11.60	\$71.36	\$78.33	10.00%	\$67.61	\$88.00
Atlanta Management Unit	4	219.90_		<u>\$154.95</u>	101.00%	<u>\$79</u> . <u>00</u>	\$353.44
MACKINAW STATE FOREST	32	1,050.70	\$53.56	\$94.72	77.00%	\$36.00	\$353.44
Traverse City Management Unit	16	515.30	\$89.94	\$123.79	38.00%	\$81.52	\$210.79
Cadillac Management Unit				<u></u> <u>\$127.39</u>	36.00%	<u>\$65</u> .29_	\$245.29
PERE MARQUETTE STATE FOREST	21	603.80	\$90.45	\$124.31	37.00%	\$65.29	\$245.29
Roscommon Management Unit	1	0.40	\$90.00	\$116.40	29.00%	\$116.40	\$116.40
Grayling Management Unit	4	93.70_		<u>\$105.47</u>	29.00%	<u>\$88</u> . <u>17</u>	\$125.04
AUSABLE STATE FOREST	5	94.10	\$81.78	\$105.52	29.00%	\$88.17	\$125.04
NORTHERN LOWER PENNINSULA	58	1,748.60	\$67.81	\$105.52	56.00%	\$36.00	\$353.44
STATEWIDE	61	1,778.30	\$67.80	\$104.92	55.00%	\$36.00	\$353.44
BLACK ASH (41)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	22.10	\$93.23	\$96.66	4.00%	\$40.00	\$105.00

BEAGA (11)	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	22.10	\$93.23	\$96.66	4.00%	\$40.00	<u>\$105.00</u>
COPPER COUNTRY STATE FOREST	7	22.10	\$93.23	\$96.66	4.00%	\$40.00	\$105.00
Escanaba Management Unit	3	4.70	\$92.72	<u>\$106.09</u>	14.00%	\$100.00	<u>\$109.54</u>
ESCANABA RIVER STATE FOREST	3	4.70	\$92.72	\$106.09	14.00%	\$100.00	\$109.54
UPPER PENNINSULA	10	26.80	\$93.14	\$98.31	6.00%	\$40.00	\$109.54
STATEWIDE	10	26.80	\$93.14	\$98.31	6.00%	\$40.00	\$109.54

Date: 03/09/2018 Page 5 of 33

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	158.70	\$151.18	\$206.68	37.00%	\$89.00	\$243.95
Crystal Falls Management Unit		145.90_		<u> </u>	181.00%	\$200.00	<u>\$254.84</u>
COPPER COUNTRY STATE FOREST	13	304.60	\$120.92	\$226.22	87.00%	\$89.00	\$254.84
Gwinn Management Unit	3	33.60	\$61.13	\$63.88	4.00%	\$39.00	\$155.01
ESCANABA RIVER STATE FOREST	3	33.60	\$61.13	\$63.88	4.00%	\$39.00	\$155.01
Shingleton Management Unit	6	18.10	\$120.55	\$139.82	16.00%	\$124.00	\$212.00
Newberry Management Unit	3	39.40	\$110.58	\$196.42	78.00%	\$90.00	\$200.06
Sault Ste Marie (Naubinway Office)	3	5.00_	\$151.50	<u>\$51</u> 3.64	239.00%	\$375.00	\$677.53
LAKE SUPERIOR STATE FOREST	12	62.50	\$116.74	\$205.41	76.00%	\$90.00	\$677.53
UPPER PENNINSULA	28	400.70	\$115.25	\$209.36	82.00%	\$39.00	\$677.53
Gaylord Management Unit	10	116.00	\$178.62	\$263.56	48.00%	\$161.00	\$308.01
MACKINAW STATE FOREST	10	116.00	\$178.62	\$263.56	48.00%	\$161.00	\$308.01
Traverse City Management Unit	28	340.90	\$196.44	\$247.76	26.00%	\$160.42	\$495.05
Cadillac Management Unit		46.20	\$115.44	\$172.34	49.00%	<u>\$119.00</u>	<u>\$316.48</u>
PERE MARQUETTE STATE FOREST	35	387.10	\$186.77	\$238.76	28.00%	\$119.00	\$495.05
Gladwin Management Unit	1	4.00	\$93.00	<u>\$100.00</u>	8.00%	\$100.00	<u>\$100.00</u>
AUSABLE STATE FOREST	1	4.00	\$93.00	\$100.00	8.00%	\$100.00	\$100.00
NORTHERN LOWER PENNINSULA	46	507.10	\$184.17	\$243.34	32.00%	\$100.00	\$495.05
STATEWIDE	74	907.80	\$153.75	\$228.34	49.00%	\$39.00	\$677.53

BLACK SPRUCE (22)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Roscommon Management Unit	1	16.20	\$40.00	\$51.68	29.00%	\$51.68	\$51.68
AUSABLE STATE FOREST	1	16.20	\$40.00	\$51.68	29.00%	\$51.68	\$51.68
NORTHERN LOWER PENNINSULA	1	16.20	\$40.00	\$51.68	29.00%	\$51.68	\$51.68
STATEWIDE	1	16.20	\$40.00	\$51.68	29.00%	\$51.68	\$51.68

Date: 03/09/2018 Page 6 of 33

\$58.14

\$30.00

14.00%

\$39.78

SAWTIMBER in MBF (see general note 3)

STATEWIDE

SAWTIMBER in MBF (see general note 3	<u> </u>						
GREEN ASH (42)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	2.30	\$92.30	\$98.33	7.00%	\$96.91	\$101.00
ESCANABA RIVER STATE FOREST			\$92.30	<u> </u>	7.00%	<u> </u>	\$101.00
UPPER PENNINSULA	2	2.30	\$92.30	\$98.33	7.00%	\$96.91	\$101.00
Gladwin Management Unit	1	6.90	\$60.00	\$60.64	1.00%	\$60.64	\$60.64
AUSABLE STATE FOREST		6.90	\$60.00	\$60.64	1.00%	\$60.64	\$60.64
NORTHERN LOWER PENNINSULA	1	6.90	\$60.00	\$60.64	1.00%	\$60.64	\$60.64
STATEWIDE	3	9.20	\$68.08	\$70.06	3.00%	\$60.64	\$101.00
IRONWOOD (61)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit		0.60		<u>\$100.00</u>	122.00%	\$100.00	\$100.00
MACKINAW STATE FOREST	1	0.60	\$45.00	\$100.00	122.00%	\$100.00	\$100.00
NORTHERN LOWER PENNINSULA	1	0.60	\$45.00	\$100.00	122.00%	\$100.00	\$100.00
STATEWIDE	1	0.60	\$45.00	\$100.00	122.00%	\$100.00	\$100.00
JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	40.20	\$47.24	\$52.53	11.00%	\$31.00	\$53.54
Atlanta Management Unit		<u>18.40</u>			<u>12.00%</u>	\$55.80	\$55.80_
MACKINAW STATE FOREST	3	58.60	\$48.11	\$53.56	11.00%	\$31.00	\$55.80
Traverse City Management Unit	1	12.90	\$23.00	\$35.00	52.00%	\$35.00	\$35.00
Cadillac Management Unit	3					\$30.00	\$38.00
PERE MARQUETTE STATE FOREST	4	156.60	\$30.22	\$31.20	3.00%	\$30.00	\$38.00
Roscommon Management Unit	3	164.10	\$34.75	\$43.64	26.00%	\$36.00	\$58.14
						\$32.00	\$32.00
AUSABLE STATE FOREST	4	176.70	\$34.55	\$42.81	24.00%	\$32.00	\$58.14
NORTHERN LOWER PENNINSULA	11	391.90	\$34.85	\$39.78	14.00%	\$30.00	\$58.14

11

391.90

\$34.85

Date: 03/09/2018 Page 7 of 33

SAWTIMBER in MBF (see general note	e 3)						
MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	. <u> </u>		\$237.00	<u>\$237.00</u>		\$237.00	<u>\$237.0</u> 0
COPPER COUNTRY STATE FOREST	1	10.80	\$237.00	\$237.00	0.00%	\$237.00	\$237.00
UPPER PENNINSULA	1	10.80	\$237.00	\$237.00	0.00%	\$237.00	\$237.00
STATEWIDE	1	10.80	\$237.00	\$237.00	0.00%	\$237.00	\$237.00
MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit						\$60.00	
COPPER COUNTRY STATE FOREST	1	5.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
UPPER PENNINSULA	1	5.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
Gaylord Management Unit	50	2,308.70	\$51.48	\$73.88	44.00%	\$41.00	\$185.85
Pigeon River Country Management Unit	3	321.40	\$70.87	\$87.35	23.00%	\$84.52	\$149.00
Atlanta Management Unit	<u> 31</u> .	1,907.60		\$115.96		\$67.00	\$151.20
MACKINAW STATE FOREST	84	4,537.70	\$63.91	\$92.53	45.00%	\$41.00	\$185.85
Traverse City Management Unit	45	2,759.10	\$103.43	\$145.17	40.00%	\$82.15	\$259.43
Cadillac Management Unit		3,103.30	\$111.52	<u> \$178.58</u>		\$62.00	\$346.7
PERE MARQUETTE STATE FOREST	74	5,862.40	\$107.71	\$162.86	51.00%	\$62.00	\$346.7
Roscommon Management Unit	21	1,557.00	\$78.25	\$94.15	20.00%	\$62.00	\$121.00
Grayling Management Unit	13	767.50	\$67.71	\$114.85	70.00%	\$60.00	\$183.64
Gladwin Management Unit	3					\$33.00	
AUSABLE STATE FOREST	37	2,994.10	\$75.47	\$96.49	28.00%	\$33.00	\$183.64
NORTHERN LOWER PENNINSULA	195	13,394.20	\$85.67	\$124.19	45.00%	\$33.00	\$346.71
STATEWIDE	196	13,399.20	\$85.66	\$124.17	45.00%	\$33.00	\$346.71
MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	25.80	\$122.00	\$122.00		\$122.00	\$122.00
MACKINAW STATE FOREST	1	25.80	\$122.00	\$122.00	0.00%	\$122.00	\$122.00
NORTHERN LOWER PENNINSULA	1	25.80	\$122.00	\$122.00	0.00%	\$122.00	\$122.00
STATEWIDE	1	25.80	\$122.00	\$122.00	0.00%	\$122.00	\$122.00

Date: 03/09/2018 Page 8 of 33

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	3	13.00	\$115.54	\$118.98	3.00%	\$108.00	\$123.00
Atlanta Management Unit	<u> 19</u>	<u></u>	<u>\$11</u> 5.48 _	<u>\$155.73</u>	<u> 35.</u> 0 <u>0%</u> _	<u>\$115</u> .00	\$263.94
MACKINAW STATE FOREST	22	744.10	\$115.48	\$155.09	34.00%	\$108.00	\$263.94
Traverse City Management Unit	8	915.30	\$99.12	\$154.47	56.00%	\$93.78	\$200.00
Cadillac Management Unit	9	616.30	<u>\$167.92</u>	\$256.00	<u>52.00%</u> _	\$169.00	\$372.70
PERE MARQUETTE STATE FOREST	17	1,531.60	\$126.80	\$195.33	54.00%	\$93.78	\$372.70
Roscommon Management Unit	23	1,200.50	\$117.43	\$159.39	36.00%	\$97.00	\$272.38
Grayling Management Unit	17	1,389.00	\$183.01	\$307.59	68.00%	\$110.00	\$567.03
Gladwin Management Unit	6		\$143.47 _	\$211.06	47.00%	\$130.00	\$389.96
AUSABLE STATE FOREST	46	3,373.60	\$150.48	\$232.42	54.00%	\$97.00	\$567.03
NORTHERN LOWER PENNINSULA	85	5,649.30	\$139.45	\$212.18	52.00%	\$93.78	\$567.03
STATEWIDE	85	5,649.30	\$139.45	\$212.18	52.00%	\$93.78	\$567.03
MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
COPPER COUNTRY STATE FOREST	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
UPPER PENNINSULA	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
Atlanta Management Unit	2	66.20		\$94.23	16.00%	\$85.00	<u>\$107.80</u>
MACKINAW STATE FOREST	2	66.20	\$81.00	\$94.23	16.00%	\$85.00	\$107.80
NORTHERN LOWER PENNINSULA	2	66.20	\$81.00	\$94.23	16.00%	\$85.00	\$107.80
STATEWIDE	3	92.30	\$68.84	\$78.33	14.00%	\$38.00	\$107.80
N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
						(2)	(7)
	(1)	(2)	(3)	(4)	(5)	(6)	(/)
Gaylord Management Unit	(1)	(2) 42.50	(3) \$58.87	(4) \$59.16	(5) 0.00%	(6) \$54.05	(7) \$60.00
Gaylord Management Unit Pigeon River Country Management Unit	(1) 2 2	(2) 42.50 47.80	\$58.87	(4) \$59.16 \$65.32	0.00%	\$54.05	\$60.00
Pigeon River Country Management Unit	2	42.50		\$59.16			\$60.00 \$69.19
•	2	42.50 47.80	\$58.87 \$43.00	\$59.16 \$65.32	0.00% 52.00%	\$54.05 \$50.10	\$60.00 \$69.19 \$75.99
Pigeon River Country Management Unit  Atlanta Management Unit	2 2 1	42.50 47.80 23 <u>.</u> 90	\$58.87 \$43.00 <u>\$52.00</u>	\$59.16 \$65.32 <u>\$75.99</u>	0.00% 52.00% <u>46.00%</u>	\$54.05 \$50.10 <u>\$75</u> .99	\$60.00 \$69.19 \$7 <u>5.99</u> \$75.99

Date: 03/09/2018 Page 9 of 33

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	20.30	\$50.45	\$54.99	9.00%	\$10.00	\$110.98
Crystal Falls Management Unit		31.60		\$122.67	27.00%	\$93.00	<u>\$155.00</u>
COPPER COUNTRY STATE FOREST	13	51.90	\$78.45	\$96.20	23.00%	\$10.00	\$155.00
Gwinn Management Unit	5	55.40	\$67.23	\$103.97	55.00%	\$57.00	\$137.69
Escanaba Management Unit				<u>\$110.60</u>	20.00%	\$90.00	\$125.02
ESCANABA RIVER STATE FOREST	15	83.80	\$75.63	\$106.22	40.00%	\$57.00	\$137.69
Shingleton Management Unit	5	17.30	\$85.89	\$123.01	43.00%	\$75.00	\$165.00
Newberry Management Unit	7	122.20	\$96.88	\$112.13	16.00%	\$63.00	\$155.22
Sault Ste Marie (Soo Office)		7 <u>.8</u> 0_		\$71.00		\$71.00	
LAKE SUPERIOR STATE FOREST	13	147.30	\$93.95	\$111.23	18.00%	\$63.00	\$165.00
UPPER PENNINSULA	41	283.00	\$85.68	\$106.99	25.00%	\$10.00	\$165.00
Gaylord Management Unit	9	40.00	\$53.59	\$77.77	45.00%	\$35.85	\$137.41
Pigeon River Country Management Unit	1	0.80	\$38.00	\$40.15	6.00%	\$40.15	\$40.15
Atlanta Management Unit		21.50_		\$78.32	36.00%	\$58.00	<u>\$114.50</u>
MACKINAW STATE FOREST	15	62.30	\$54.70	\$77.47	42.00%	\$35.85	\$137.41
Traverse City Management Unit	5	12.20	\$25.45	\$33.28	31.00%	\$28.00	\$56.01
PERE MARQUETTE STATE FOREST	5	12.20	\$25.45	\$33.28	31.00%	\$28.00	\$56.01
Gladwin Management Unit	1	3.80	\$38.00	\$38.40		\$38.40	\$38.40
AUSABLE STATE FOREST	1	3.80	\$38.00	\$38.40	1.00%	\$38.40	\$38.40
NORTHERN LOWER PENNINSULA	21	78.30	\$49.33	\$68.69	39.00%	\$28.00	\$137.41
STATEWIDE	62	361.30	\$77.80	\$98.69	27.00%	\$10.00	\$165.00

Date: 03/09/2018 Page 10 of 33

RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	23	780.30	\$213.39	\$295.77	39.00%	\$43.00	\$442.81
Crystal Falls Management Unit		<u>188.5</u> 0	\$202.47	<u>\$266.45</u>	<u>32.</u> 00% _	<u>\$154</u> .00	<u>\$528.92</u>
COPPER COUNTRY STATE FOREST	37	968.80	\$211.27	\$290.07	37.00%	\$43.00	\$528.92
Gwinn Management Unit	13	473.90	\$124.35	\$151.66	22.00%	\$46.00	\$212.80
Escanaba Management Unit			\$236.81	<u>\$262.81</u>	<u> 11.00%</u>	\$178.00	\$331.04
ESCANABA RIVER STATE FOREST	31	660.70	\$156.14	\$183.08	17.00%	\$46.00	\$331.04
Shingleton Management Unit	12	125.80	\$106.82	\$170.17	59.00%	\$85.00	\$273.00
Newberry Management Unit	19	1,046.50	\$86.78	\$132.37	53.00%	\$39.00	\$354.46
Sault Ste Marie (Naubinway Office)	7	109.30	\$137.86	\$263.78	91.00%	\$82.23	\$533.76
Sault Ste Marie (Soo Office)		<u>51.50</u>	\$124.51	\$248.56	100.00%	\$60.00	\$344.17_
LAKE SUPERIOR STATE FOREST	43	1,333.10	\$94.32	\$151.20	60.00%	\$39.00	\$533.76
UPPER PENNINSULA	111	2,962.60	\$146.35	\$203.72	39.00%	\$39.00	\$533.76
Gaylord Management Unit	34	935.30	\$151.01	\$200.42	33.00%	\$101.00	\$310.88
Pigeon River Country Management Unit	3	54.90	\$122.21	\$129.09	6.00%	\$124.00	\$133.00
Atlanta Management Unit	22	325.20	\$130.21	<u></u> <u> \$179.97</u>	38.00%	\$120.00	\$259.04_
MACKINAW STATE FOREST	59	1,315.40	\$144.67	\$192.39	33.00%	\$101.00	\$310.88
Traverse City Management Unit	41	1,335.20	\$130.92	\$169.08	29.00%	\$98.78	\$403.14
Cadillac Management Unit	28		\$132.75	\$186.67	41.00%	\$76.03	\$373.60
PERE MARQUETTE STATE FOREST	69	2,089.20	\$131.58	\$175.43	33.00%	\$76.03	\$403.14
Roscommon Management Unit	13	208.80	\$46.44	\$76.40	65.00%	\$42.00	\$122.88
Grayling Management Unit	7	99.20	\$49.97	\$60.81	22.00%	\$48.00	\$87.99
Gladwin Management Unit	4			\$52.22		\$24.00	\$70.74
AUSABLE STATE FOREST	24	515.70	\$48.54	\$63.67	31.00%	\$24.00	\$122.88
NORTHERN LOWER PENNINSULA	152	3,920.30	\$125.05	\$166.42	33.00%	\$24.00	\$403.14
STATEWIDE	263	6,882.90	\$134.22	\$182.47	36.00%	\$24.00	\$533.76

Date: 03/09/2018 Page 11 of 33

RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	63.80	\$189.62	\$209.92	11.00%	\$114.00	\$376.42
Crystal Falls Management Unit		3.40	\$131.00	\$150.00	15.00%	\$150.00	<u>\$150.00</u>
COPPER COUNTRY STATE FOREST	6	67.20	\$186.65	\$206.89	11.00%	\$114.00	\$376.42
Gwinn Management Unit	6	26.70	\$239.79	\$253.42	6.00%	\$92.00	\$290.21
Escanaba Management Unit	4	45.10_	\$239.14	\$422.60	77.00%	\$225.04	<u>\$5</u> 00.00
ESCANABA RIVER STATE FOREST	10	71.80	\$239.38	\$359.69	50.00%	\$92.00	\$500.00
Shingleton Management Unit	1	0.30	\$243.00	\$243.23	0.00%	\$243.23	\$243.23
Sault Ste Marie (Soo Office)		27.10	\$246.76	<u>\$326.52</u>	32.00%	\$178.00	\$350.00
LAKE SUPERIOR STATE FOREST	3	27.40	\$246.72	\$325.60	32.00%	\$178.00	\$350.00
UPPER PENNINSULA	19	166.40	\$219.29	\$292.37	33.00%	\$92.00	\$500.00
Gaylord Management Unit	17	1,926.20	\$160.26	\$291.21	82.00%	\$169.00	\$413.89
Pigeon River Country Management Unit	1	6.90	\$178.00	\$178.00	0.00%	\$178.00	\$178.00
Atlanta Management Unit	<u> 24</u> _	3 <u>,784.2</u> 0	\$152.13	\$223.43	47.00%	\$135.00	<u>\$300.34</u>
MACKINAW STATE FOREST	42	5,717.30	\$154.90	\$246.21	59.00%	\$135.00	\$413.89
Traverse City Management Unit	21	1,650.80	\$166.53	\$271.98	63.00%	\$148.00	\$431.18
Cadillac Management Unit	22	1 <u>,766.60</u>	\$225.77	<u> \$318.13</u>	41.00%	\$172.00	<u>\$6</u> 1 <u>9.8</u> 1_
PERE MARQUETTE STATE FOREST	43	3,417.40	\$197.15	\$295.84	50.00%	\$148.00	\$619.81
Roscommon Management Unit	7	379.90	\$191.73	\$255.37	33.00%	\$190.00	\$390.97
Grayling Management Unit	15	3,291.60	\$249.81	\$321.90	29.00%	\$192.00	\$645.75
Gladwin Management Unit			\$222.00	<u>\$224.35</u>		\$224.35	<u>\$224.35</u>
AUSABLE STATE FOREST	23	3,709.70	\$243.58	\$314.08	29.00%	\$190.00	\$645.75
NORTHERN LOWER PENNINSULA	108	12,844.40	\$191.75	\$279.01	46.00%	\$135.00	\$645.75
STATEWIDE	127	13,010.80	\$192.10	\$279.19	45.00%	\$92.00	\$645.75

Date: 03/09/2018 Page 12 of 33

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	773.80	\$136.08	\$154.85	14.00%	\$132.00	\$160.00
Crystal Falls Management Unit		<u> 187.8</u> 0	<u> \$14</u> 5.79 _	<u>\$162.86</u>	<u>12.00%</u> _	<u>\$133</u> .00	<u>\$200.85</u>
COPPER COUNTRY STATE FOREST	7	961.60	\$137.98	\$156.41	13.00%	\$132.00	\$200.85
Gwinn Management Unit			\$176.16	\$240.69	37.00%	\$96.00	\$272.54
ESCANABA RIVER STATE FOREST	7	365.70	\$176.16	\$240.69	37.00%	\$96.00	\$272.54
Shingleton Management Unit	1	7.70	\$135.00	\$135.23	0.00%	\$135.23	\$135.23
Newberry Management Unit	2	1,019.70	\$178.02	\$185.86	4.00%	\$176.14	\$190.00
Sault Ste Marie (Soo Office)			\$142.00	<u>\$179.00</u>	26.00%	\$179.00	\$179.00
LAKE SUPERIOR STATE FOREST	4	1,056.70	\$176.71	\$185.30	5.00%	\$135.23	\$190.00
UPPER PENNINSULA	18	2,384.00	\$161.00	\$182.14	13.00%	\$96.00	\$272.54
Gaylord Management Unit	20	3,508.20	\$113.69	\$145.71	28.00%	\$95.00	\$301.87
Pigeon River Country Management Unit	12	3,775.00	\$131.11	\$152.02	16.00%	\$125.00	\$200.00
Atlanta_Management_Unit	46	<u>14,380.30</u>	\$135.44	\$162.37	20.00%	\$125.00	<u>\$254.54</u>
MACKINAW STATE FOREST	78	21,663.50	\$131.16	\$157.87	20.00%	\$95.00	\$301.87
Traverse City Management Unit	31	7,135.00	\$116.36	\$162.70	40.00%	\$90.00	\$228.58
Cadillac Management Unit	<u>31</u>	6,035.00		<u> </u>	60.00%	\$88.00	<u> </u>
PERE MARQUETTE STATE FOREST	62	13,170.00	\$106.82	\$158.14	48.00%	\$88.00	\$412.48
Roscommon Management Unit	16	2,852.00	\$136.65	\$153.98	13.00%	\$117.00	\$346.23
Grayling Management Unit	24	6,230.60	\$134.76	\$177.32	32.00%	\$105.00	\$307.39
Gladwin Management Unit	4	1 <u>,602.7</u> 0	\$117.84	<u>\$137.23</u>	16.00%	\$70.00	\$186.96
AUSABLE STATE FOREST	44	10,685.30	\$132.73	\$165.08	24.00%	\$70.00	\$346.23
NORTHERN LOWER PENNINSULA	184	45,518.80	\$124.49	\$159.64	28.00%	\$70.00	\$412.48
STATEWIDE	202	47,902.80	\$126.31	\$160.76	27.00%	\$70.00	\$412.48

Date: 03/09/2018 Page 13 of 33

SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	20	1,829.50	\$401.60	\$528.66	32.00%	\$84.00	\$877.94
Crystal Falls Management Unit	23	1 <u>,043.7</u> 0_	<u> </u>	<u>\$606.89</u>		\$312.00	<u>\$1,127.95</u>
COPPER COUNTRY STATE FOREST	43	2,873.20	\$411.60	\$557.08	35.00%	\$84.00	\$1,127.95
Gwinn Management Unit	15	508.80	\$319.12	\$373.87	17.00%	\$149.00	\$953.89
Escanaba Management Unit	<u>13</u> _		\$339.17	<u>\$449.79</u>	33.00%	\$326.00	<u>\$670.85</u>
ESCANABA RIVER STATE FOREST	28	801.70	\$326.44	\$401.61	23.00%	\$149.00	\$953.89
Shingleton Management Unit	9	416.90	\$366.78	\$481.49	31.00%	\$214.00	\$751.00
Newberry Management Unit	14	759.40	\$401.31	\$488.15	22.00%	\$200.00	\$565.00
Sault Ste Marie (Naubinway Office)	10	595.60	\$510.60	\$811.95	59.00%	\$450.00	\$1,971.65
Sault Ste Marie (Soo Office)		<u>85.4</u> 0	\$375.82	<u>\$390.67</u>		\$225.00	<u>\$640.00</u>
LAKE SUPERIOR STATE FOREST	38	1,857.30	\$427.44	\$586.01	37.00%	\$200.00	\$1,971.65
UPPER PENNINSULA	109	5,532.20	\$404.57	\$544.26	35.00%	\$84.00	\$1,971.65
Gaylord Management Unit	28	3,693.60	\$265.33	\$385.19	45.00%	\$238.00	\$572.04
Pigeon River Country Management Unit	2	86.80	\$346.13	\$373.98	8.00%	\$342.00	\$509.22
Atlanta Management Unit		<u>431.10</u>	\$403.46	<u>\$561.86</u>	39.00%	<u> </u>	<u>\$1,080.53</u>
MACKINAW STATE FOREST	39	4,211.50	\$281.13	\$403.04	43.00%	\$238.00	\$1,080.53
Traverse City Management Unit	21	1,455.30	\$281.34	\$372.62	32.00%	\$237.00	\$971.37
Cadillac Management Unit			\$176.30	\$337.29	91.00%	\$123.09	\$431.72
PERE MARQUETTE STATE FOREST	26	1,752.30	\$263.53	\$366.63	39.00%	\$123.09	\$971.37
Grayling Management Unit	11	813.60	\$354.03	\$484.25	37.00%	\$271.85	\$917.86
AUSABLE STATE FOREST	11	813.60	\$354.03	\$484.25	37.00%	\$271.85	\$917.86
NORTHERN LOWER PENNINSULA	76	6,777.40	\$285.33	\$403.38	41.00%	\$123.09	\$1,080.53
STATEWIDE	185	12,309.60	\$338.92	\$466.69	38.00%	\$84.00	\$1,971.65

Date: 03/09/2018 Page 14 of 33

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
COPPER COUNTRY STATE FOREST	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
UPPER PENNINSULA	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
Atlanta Management Unit	1	30.80	\$66.00	\$71.86	9.00%	<u>\$71</u> .86	<u>\$71.86</u>
MACKINAW STATE FOREST	1	30.80	\$66.00	\$71.86	9.00%	\$71.86	\$71.86
NORTHERN LOWER PENNINSULA	1	30.80	\$66.00	\$71.86	9.00%	\$71.86	\$71.86
STATEWIDE	2	32.70	\$64.37	\$69.89	9.00%	\$38.00	\$71.86

WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	530.40	\$76.03	\$119.08	57.00%	\$87.00	\$141.04
Crystal Falls Management Unit			<u>\$62.16</u>	<u>\$120.89</u>	94.00%	\$90.00	<u>\$155.07</u>
COPPER COUNTRY STATE FOREST	13	620.20	\$74.02	\$119.35	61.00%	\$87.00	\$155.07
Gwinn Management Unit	6	46.50	\$48.46	\$54.76	13.00%	\$41.00	\$104.48
Escanaba Management Unit			\$60.28		59.00%	\$75.00	\$102.24
ESCANABA RIVER STATE FOREST	13	115.70	\$55.53	\$79.24	43.00%	\$41.00	\$104.48
Newberry Management Unit	1	5.10	\$44.00	\$63.00	43.00%	\$63.00	\$63.00
Sault Ste Marie (Soo Office)	1	2.70	\$66.00	\$100.00	52.00%	\$100.00	\$100.00
Sault Ste Marie (Drummond Island)		9.60	\$101.00	\$102.00		\$102.00	\$102.00
LAKE SUPERIOR STATE FOREST	3	17.40	\$78.86	\$90.26	14.00%	\$63.00	\$102.00
UPPER PENNINSULA	29	753.30	\$71.29	\$112.51	58.00%	\$41.00	\$155.07
Gaylord Management Unit	13	3,339.70	\$72.86	\$114.06	57.00%	\$77.00	\$147.43
Atlanta Management Unit					10.00%	\$79.00	\$99.97_
MACKINAW STATE FOREST	15	3,530.00	\$73.02	\$112.42	54.00%	\$77.00	\$147.43
Traverse City Management Unit	2	23.10	\$49.02	\$61.71	26.00%	\$60.49	\$67.38
PERE MARQUETTE STATE FOREST	2	23.10	\$49.02	\$61.71	26.00%	\$60.49	\$67.38
NORTHERN LOWER PENNINSULA	17	3,553.10	\$72.87	\$112.09	54.00%	\$60.49	\$147.43
STATEWIDE	46	4,306.40	\$72.59	\$112.16	55.00%	\$41.00	\$155.07

Date: 03/09/2018 Page 15 of 33

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	1.20	\$66.00	<u>\$100.06</u>	52.00%	\$100.06	<u>\$100.0</u> 6
ESCANABA RIVER STATE FOREST	1	1.20	\$66.00	\$100.06	52.00%	\$100.06	\$100.06
UPPER PENNINSULA	1	1.20	\$66.00	\$100.06	52.00%	\$100.06	\$100.06
Gaylord Management Unit	4	18.80	\$104.85	\$121.43	16.00%	\$116.00	\$128.75
Atlanta Management Unit		60.30	\$71.04	<u>\$134.98</u>	90.00%	\$97.20	<u>\$148.33</u>
MACKINAW STATE FOREST	9	79.10	\$79.07	\$131.76	67.00%	\$97.20	\$148.33
Traverse City Management Unit	14	288.10	\$42.41	\$73.40	73.00%	\$42.63	\$154.58
Cadillac Management Unit	9	383.80	<u>\$5</u> 9.12	<u>\$104.87</u>	<u>77.00%</u>	\$69.00	<u>\$162.32</u>
PERE MARQUETTE STATE FOREST	23	671.90	\$51.95	\$91.37	76.00%	\$42.63	\$162.32
Roscommon Management Unit	9	120.50	\$64.34	\$83.31	29.00%	\$62.00	\$91.88
Grayling Management Unit	8	275.20	\$69.07	\$109.88	59.00%	\$59.00	\$200.00
Gladwin Management Unit	2	34.40	\$38.54	\$39.09	1.00%	\$36.00	\$64.00
AUSABLE STATE FOREST	19	430.10	\$65.30	\$96.77	48.00%	\$36.00	\$200.00
NORTHERN LOWER PENNINSULA	51	1,181.10	\$58.63	\$96.04	64.00%	\$36.00	\$200.00
STATEWIDE	52	1,182.30	\$58.64	\$96.05	64.00%	\$36.00	\$200.00

Date: 03/09/2018 Page 16 of 33

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	84.70	\$54.37	\$54.37	0.00%	\$21.00	\$63.00
Crystal Falls Management Unit					<u>58.00%</u>	<u>\$35</u> . <u>00</u>	<u>\$100.01</u>
COPPER COUNTRY STATE FOREST	4	114.40	\$55.43	\$64.29	16.00%	\$21.00	\$100.01
Gwinn Management Unit	2	2.40	\$80.67	\$81.41	1.00%	\$72.00	\$86.11
Escanaba Management Unit	6				25.00%	\$66.00	\$102.24
ESCANABA RIVER STATE FOREST	8	133.40	\$69.27	\$85.91	24.00%	\$66.00	\$102.24
Shingleton Management Unit	1	4.50	\$47.00	\$47.23	0.00%	\$47.23	\$47.23
Newberry Management Unit	9	795.60	\$56.03	\$79.62	42.00%	\$23.00	\$148.05
Sault Ste Marie (Naubinway Office)	<u> </u>	<u> </u>			14.00%	\$50.23	\$50.23
LAKE SUPERIOR STATE FOREST	11	801.30	\$55.96	\$79.40	42.00%	\$23.00	\$148.05
UPPER PENNINSULA	23	1,049.10	\$57.59	\$78.58	36.00%	\$21.00	\$148.05
Gaylord Management Unit	8	201.70	\$70.72	\$76.90		\$43.00	\$151.65
Pigeon River Country Management Unit	10	183.80	\$64.56	\$79.34		\$60.05	\$138.16
Atlanta Management Unit	<u></u> <u>21</u> _			<u>\$120.36</u>		\$63.52	<u>\$261.93</u>
MACKINAW STATE FOREST	39	762.30	\$74.25	\$98.97	33.00%	\$43.00	\$261.93
Traverse City Management Unit	28	888.50	\$70.64	\$91.89	30.00%	\$58.56	\$224.61
Cadillac Management Unit	<u> 20</u> _			<u> \$116.16</u>	87.00% _	\$52.00	\$293.54
PERE MARQUETTE STATE FOREST	48	1,188.90	\$68.48	\$98.02	43.00%	\$52.00	\$293.54
Roscommon Management Unit	13	233.80	\$129.96	\$139.77	8.00%	\$85.00	\$213.00
Grayling Management Unit	6	179.70	\$87.49	\$140.44	61.00%	\$86.00	\$186.09
Gladwin Management Unit						\$49.00	\$90.00
AUSABLE STATE FOREST	21	503.50	\$100.90	\$124.53	23.00%	\$49.00	\$213.00
NORTHERN LOWER PENNINSULA	108	2,454.70	\$76.92	\$103.75	35.00%	\$43.00	\$293.54
STATEWIDE	131	3,503.80	\$71.13	\$96.22	35.00%	\$21.00	\$293.54

Date: 03/09/2018 Page 17 of 33

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	37.10	\$44.76	\$46.63	4.00%	\$22.00	\$66.79
COPPER COUNTRY STATE FOREST	6	37.10	\$44.76	\$46.63	4.00%	\$22.00	\$66.79
UPPER PENNINSULA	6	37.10	\$44.76	\$46.63	4.00%	\$22.00	\$66.79
Gaylord Management Unit	1	20.90	\$74.00	\$74.00	0.00%	\$74.00	\$74.00
Pigeon River Country Management Unit	2	44.00	\$46.20	\$70.92	54.00%	\$57.00	\$74.35
Atlanta Management Unit		2.60_		<u> \$114.38</u>	57.00%	\$114.38	\$114.38
MACKINAW STATE FOREST	4	67.50	\$55.84	\$73.55	32.00%	\$57.00	\$114.38
NORTHERN LOWER PENNINSULA	4	67.50	\$55.84	\$73.55	32.00%	\$57.00	\$114.38
STATEWIDE	10	104.60	\$51.91	\$64.00	23.00%	\$22.00	\$114.38

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Dana and Maria and and Maria	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	16	112.40	\$156.51	\$232.94		\$71.00	\$401.51
Crystal Falls Management Unit	$   \frac{3}{12}$ $-$			<u>\$163.62</u>		<u>\$128.01</u>	\$325.00
COPPER COUNTRY STATE FOREST	19	141.40	\$149.08	\$218.73	47.00%	\$71.00	\$401.51
Gwinn Management Unit	5	37.80	\$81.92	\$100.02	22.00%	\$66.00	\$185.00
Escanaba Management Unit			\$105.38	\$156.12	48.00%	\$101.00	\$274.99
ESCANABA RIVER STATE FOREST	12	55.40	\$89.38	\$117.84	32.00%	\$66.00	\$274.99
Shingleton Management Unit	4	2.30	\$136.87	\$148.66	9.00%	\$110.23	\$261.00
Newberry Management Unit	7	26.30	\$88.46	\$142.87	62.00%	\$100.00	\$240.58
Sault Ste Marie (Naubinway Office)	1	1.30	\$49.00	\$100.00	104.00%	\$100.00	\$100.00
Sault Ste Marie (Soo Office)	1	0.60	\$47.00	\$50.00	6.00%	\$50.00	\$50.00
LAKE SUPERIOR STATE FOREST	13	30.50	\$89.62	\$139.65	56.00%	\$50.00	\$261.00
UPPER PENNINSULA	44	227.30	\$126.55	\$183.53	45.00%	\$50.00	\$401.51
Gaylord Management Unit	4	4.60	\$155.07	\$184.16	19.00%	\$76.41	\$207.24
MACKINAW STATE FOREST	4	4.60	\$155.07	\$184.16	19.00%	\$76.41	\$207.24
Traverse City Management Unit	3	2.30	\$150.43	\$169.37	13.00%	\$138.00	\$304.80
Cadillac Management Unit	1	1.80	\$118.00	\$145.71	23.00%	\$145.71	\$145.71
PERE MARQUETTE STATE FOREST	4	4.10	\$136.20	\$158.98	17.00%	\$138.00	\$304.80
NORTHERN LOWER PENNINSULA	8	8.70	\$146.17	\$172.30	18.00%	\$76.41	\$304.80
STATEWIDE	52	236.00	\$127.27	\$183.11	44.00%	\$50.00	\$401.51

Date: 03/09/2018 Page 18 of 33

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	24	2,153.00	\$13.39	\$14.67	10.00%	\$3.00	\$29.33
Crystal Falls Management Unit	24	3 <u>,608.00</u>			<u>49.00%</u>	<u>\$11</u> . <u>65</u>	
COPPER COUNTRY STATE FOREST	48	5,761.00	\$16.60	\$22.76	37.00%	\$3.00	\$63.22
Gwinn Management Unit	29	4,066.00	\$32.57	\$56.38	73.00%	\$14.00	\$136.07
Escanaba Management Unit		3 <u>,186.00</u>	\$26.84		45.00%	<u> </u>	
ESCANABA RIVER STATE FOREST	56	7,252.00	\$30.05	\$48.72	62.00%	\$14.00	\$136.07
Shingleton Management Unit	17	1,155.00	\$15.03	\$26.34	75.00%	\$8.26	\$46.13
Newberry Management Unit	24	5,338.00	\$10.49	\$15.38	47.00%	\$9.00	\$31.11
Sault Ste Marie (Naubinway Office)	11	2,288.00	\$12.04	\$20.97	74.00%	\$15.23	\$37.52
Sault Ste Marie (Soo Office)	6	<u>777.00</u>	<u>\$1</u> 2.56		35.00%	<u>\$10.60</u>	\$30.00
LAKE SUPERIOR STATE FOREST	58	9,558.00	\$11.58	\$18.17	57.00%	\$8.26	\$46.13
UPPER PENNINSULA	162	22,571.00	\$18.80	\$29.16	55.00%	\$3.00	\$136.07
Gaylord Management Unit	14	2,251.00	\$21.55	\$29.18	35.00%	\$16.90	\$55.33
Pigeon River Country Management Unit	7	453.00	\$21.02	\$30.31	44.00%	\$20.95	\$43.05
Atlanta Management Unit		<u> </u>		<u>\$40.13</u>	62.00%	\$19.00	<u>\$104.32</u>
MACKINAW STATE FOREST	40	4,705.00	\$22.86	\$33.95	49.00%	\$16.90	\$104.32
Traverse City Management Unit	11	1,168.00	\$13.19	\$17.82	35.00%	\$12.96	\$32.05
Cadillac Management Unit	6	534.00	\$10.88	\$14.82	36.00%	\$9.05	\$16.28_
PERE MARQUETTE STATE FOREST	17	1,702.00	\$12.46	\$16.88	35.00%	\$9.05	\$32.05
Roscommon Management Unit	6	547.00	\$18.42	\$20.33	10.00%	\$14.70	\$28.96
Grayling Management Unit	7	349.00	\$12.69	\$16.07	27.00%	\$10.20	\$42.20
Gladwin Management Unit		4.00		\$6.65	0.00%		\$6.65_
AUSABLE STATE FOREST	14	900.00	\$16.14	\$18.61	15.00%	\$6.65	\$42.20
NORTHERN LOWER PENNINSULA	71	7,307.00	\$19.61	\$28.09	43.00%	\$6.65	\$104.32
STATEWIDE	233	29,878.00	\$18.99	\$28.89	52.00%	\$3.00	\$136.07

Date: 03/09/2018 Page 19 of 33

TOLI WOOD III OOIGS (See general flote 4)							
BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	697.00	\$15.87	\$19.13	21.00%	\$9.44	\$28.91
Crystal Falls Management Unit	<u> </u>	3,074.00	<u>\$12.09</u>	\$16.06	33.00%	\$9.00	\$22.00
COPPER COUNTRY STATE FOREST	22	3,771.00	\$12.79	\$16.63	30.00%	\$9.00	\$28.91
Gwinn Management Unit	7	337.00	\$13.36	\$17.35	30.00%	\$5.60	\$29.44
Escanaba Management Unit	<u> </u>		\$13.95	<u>\$15.00</u>		<u> </u>	\$15.00
ESCANABA RIVER STATE FOREST	8	444.00	\$13.50	\$16.78	24.00%	\$5.60	\$29.44
Shingleton Management Unit		3.00	<u>\$1</u> 1.00	\$22.00	100.00%	\$22.00	\$22.00
LAKE SUPERIOR STATE FOREST	1	3.00	\$11.00	\$22.00	100.00%	\$22.00	\$22.00
UPPER PENNINSULA	31	4,218.00	\$12.86	\$16.65	29.00%	\$5.60	\$29.44
Gaylord Management Unit	23	4,207.00	\$6.65	\$8.99	35.00%	\$5.65	\$26.62
Atlanta Management Unit	13	2,294.00	\$13.09	\$18.14	39.00%	\$8.25	\$33.58
MACKINAW STATE FOREST	36	6,501.00	\$8.92	\$12.22	37.00%	\$5.65	\$33.58
Traverse City Management Unit	14	2,043.00	\$18.56	\$39.98	115.00%	\$14.41	\$45.22
Cadillac Management Unit			<u>\$14.62</u>	\$23.15	<u>58.00%</u>	<u>\$11</u> .95	\$31.28
PERE MARQUETTE STATE FOREST	19	2,330.00	\$18.08	\$37.90	110.00%	\$11.95	\$45.22
Grayling Management Unit	6	399.00	\$11.93	\$20.65	73.00%	\$13.41	\$35.72
AUSABLE STATE FOREST	6	399.00	\$11.93	\$20.65	73.00%	\$13.41	\$35.72
NORTHERN LOWER PENNINSULA	61	9,230.00	\$11.36	\$19.07	68.00%	\$5.65	\$45.22
STATEWIDE	92	13,448.00	\$11.83	\$18.31	55.00%	\$5.60	\$45.22

Date: 03/09/2018 Page 20 of 33

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	20.00		\$8.52	0.00%	\$4.35	\$13.55
COPPER COUNTRY STATE FOREST	3	20.00	\$8.51	\$8.52	0.00%	\$4.35	\$13.55
Escanaba Management Unit	6	60.00	<u>\$1</u> 1.21	\$17.82	59.00%	\$8.45	\$21.93
ESCANABA RIVER STATE FOREST	6	60.00	\$11.21	\$17.82	59.00%	\$8.45	\$21.93
Shingleton Management Unit	1	3.00	\$4.55	\$6.15	35.00%	\$6.15	\$6.15
Newberry Management Unit		229.00		<u>\$9.35</u>	<u> 74.00%</u>		\$20.15_
LAKE SUPERIOR STATE FOREST	4	232.00	\$5.35	\$9.31	74.00%	\$4.00	\$20.15
UPPER PENNINSULA	13	312.00	\$6.68	\$10.89	63.00%	\$4.00	\$21.93
Gaylord Management Unit	1	1.00	<u>\$11.30</u>	\$11.31	0.00%	\$11.31	<u>\$11.31</u>
MACKINAW STATE FOREST	1	1.00	\$11.30	\$11.31	0.00%	\$11.31	\$11.31
NORTHERN LOWER PENNINSULA	1	1.00	\$11.30	\$11.31	0.00%	\$11.31	\$11.31
STATEWIDE	14	313.00	\$6.70	\$10.90	63.00%	\$4.00	\$21.93

Date: 03/09/2018 Page 21 of 33

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	2,370.00	\$48.06	\$57.25	19.00%	\$47.50	\$65.44
Crystal Falls Management Unit			\$48.10		25.00%	<u>\$51</u> .87	
COPPER COUNTRY STATE FOREST	5	2,664.00	\$48.06	\$57.55	20.00%	\$47.50	\$65.44
Gwinn Management Unit	12	3,147.00	\$44.97	\$64.17	43.00%	\$22.05	\$69.09
Escanaba Management Unit	3		\$48.29		14.00%	<u>\$50</u> .01	<u>\$55.5</u> 0
ESCANABA RIVER STATE FOREST	15	3,218.00	\$45.04	\$63.96	42.00%	\$22.05	\$69.09
Shingleton Management Unit	16	6,200.00	\$44.11	\$58.42	32.00%	\$31.55	\$72.23
Newberry Management Unit	11	11,576.00	\$44.34	\$55.53	25.00%	\$31.75	\$61.00
Sault Ste Marie (Naubinway Office)			\$45.56	\$49.23		\$33.08	<u>\$76.1</u> 6
LAKE SUPERIOR STATE FOREST	30	17,871.00	\$44.26	\$56.50	28.00%	\$31.55	\$76.16
UPPER PENNINSULA	50	23,753.00	\$44.80	\$57.63	29.00%	\$22.05	\$76.16
Gaylord Management Unit	9	707.00	\$24.57	\$33.56	37.00%	\$25.20	\$63.09
Pigeon River Country Management Unit	6	143.00	\$26.24	\$37.36	42.00%	\$24.95	\$78.47
Atlanta Management Unit	34	8,306.00	\$25.26	\$31.80	26.00%	\$24.30	\$80.65
MACKINAW STATE FOREST	49	9,156.00	\$25.23	\$32.02	27.00%	\$24.30	\$80.65
Traverse City Management Unit	20	7,387.00	\$11.40	\$20.10	76.00%	\$9.85	\$25.00
Cadillac Management Unit	15	3,789.00	\$14.60	\$25.34	74.00%	\$14.40	
PERE MARQUETTE STATE FOREST	35	11,176.00	\$12.48	\$21.87	75.00%	\$9.85	\$69.88
Roscommon Management Unit	16	5,968.00	\$15.69	\$22.29	42.00%	\$2.00	\$45.00
Grayling Management Unit	19	14,275.00	\$18.50	\$22.62	22.00%	\$13.85	\$31.46
Gladwin Management Unit	4	2,116.00	\$14.18	\$15.81	11.00%		\$21.00
AUSABLE STATE FOREST	39	22,359.00	\$17.34	\$21.88	26.00%	\$2.00	\$45.00
NORTHERN LOWER PENNINSULA	123	42,691.00	\$17.76	\$24.06	35.00%	\$2.00	\$80.65
STATEWIDE	173	66,444.00	\$27.43	\$36.06	31.00%	\$2.00	\$80.65

Date: 03/09/2018 Page 22 of 33

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	115.00	<u>\$11.45</u>	\$11.77	3.00%	\$11.77	<u>\$11.77</u>
COPPER COUNTRY STATE FOREST	1	115.00	\$11.45	\$11.77	3.00%	\$11.77	\$11.77
UPPER PENNINSULA	1	115.00	\$11.45	\$11.77	3.00%	\$11.77	\$11.77
Gaylord Management Unit	4	1,747.00	\$4.08	\$8.11	99.00%	\$3.50	\$31.52
Atlanta Management Unit		2 <u>,019.00</u>		\$73.74		<u> </u>	\$212.78_
MACKINAW STATE FOREST	10	3,766.00	\$4.27	\$43.29	914.00%	\$3.50	\$212.78
Traverse City Management Unit	9	669.00	\$6.00	\$20.25	238.00%	\$3.00	\$104.78
Cadillac Management Unit	4		\$2.47	\$29.84	1,108.00%	\$3.09	\$58.04
PERE MARQUETTE STATE FOREST	13	814.00	\$5.37	\$21.96	309.00%	\$3.00	\$104.78
Grayling Management Unit	1	69.00	\$7.50	\$19.34	158.00%	\$19.34	\$19.34
AUSABLE STATE FOREST		69.00	\$7.50	\$19.34	158.00%	\$19.34	\$19.34
NORTHERN LOWER PENNINSULA	24	4,649.00	\$4.51	\$39.20	769.00%	\$3.00	\$212.78
STATEWIDE	25	4,764.00	\$4.68	\$38.54	724.00%	\$3.00	\$212.78

Date: 03/09/2018 Page 23 of 33

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	17	4,138.00	\$15.69	\$32.77	109.00%	\$4.00	\$46.56
Crystal Falls Management Unit		<u> </u>	\$34.60	<u> </u>	38.00%	\$23.50	\$66.22
COPPER COUNTRY STATE FOREST	46	23,932.00	\$31.33	\$45.19	44.00%	\$4.00	\$66.22
Gwinn Management Unit	43	12,567.00	\$31.17	\$43.96	41.00%	\$15.55	\$58.98
Escanaba Management Unit		9 <u>,374.0</u> 0	\$31.73	<u>\$40.59</u>	28.00%	\$26.00_	\$56.44
ESCANABA RIVER STATE FOREST	68	21,941.00	\$31.41	\$42.52	35.00%	\$15.55	\$58.98
Shingleton Management Unit	22	5,647.00	\$26.27	\$41.97	60.00%	\$12.16	\$47.16
Newberry Management Unit	23	7,857.00	\$24.58	\$40.72	66.00%	\$12.30	\$65.32
Sault Ste Marie (Naubinway Office)	16	3,412.00	\$20.03	\$35.16	76.00%	\$17.23	\$53.97
Sault Ste Marie (Soo Office)	9	2,631.00	\$16.77	\$24.12	44.00%	\$14.50	\$40.00
Sault Ste Marie (Drummond Island)	1	140.00	\$10.00	<u>\$10.05</u>	1.00%	<u>\$10.05</u>	\$10.05
LAKE SUPERIOR STATE FOREST	71	19,687.00	\$23.13	\$37.68	63.00%	\$10.05	\$65.32
UPPER PENNINSULA	185	65,560.00	\$28.89	\$42.04	46.00%	\$4.00	\$66.22
Gaylord Management Unit	72	27,097.00	\$14.79	\$26.66	80.00%	\$8.50	\$53.27
Pigeon River Country Management Unit	9	2,170.00	\$19.29	\$29.04	51.00%	\$16.75	\$37.56
Atlanta Management Unit		<u>21,469.00</u>	\$19.89	\$29.85	50.00%	\$13.60	\$40.82
MACKINAW STATE FOREST	135	50,736.00	\$17.14	\$28.11	64.00%	\$8.50	\$53.27
Traverse City Management Unit	55	24,047.00	\$20.27	\$27.72	37.00%	\$14.65	\$44.14
Cadillac Management Unit		21,277.00	<u> </u>		47.00%	\$12.90	\$44.28
PERE MARQUETTE STATE FOREST	89	45,324.00	\$18.48	\$26.08	41.00%	\$12.90	\$44.28
Roscommon Management Unit	31	18,319.00	\$34.75	\$44.14	27.00%	\$27.55	\$111.54
Grayling Management Unit	36	11,157.00	\$21.52	\$31.65	47.00%	\$13.45	\$48.11
Gladwin Management Unit	4	7 <u>,730.00</u>	\$31.49	\$33.58	7.00%	\$13.90	\$43.00
AUSABLE STATE FOREST	71	37,206.00	\$30.11	\$38.20	27.00%	\$13.45	\$111.54
NORTHERN LOWER PENNINSULA	295	133,266.00	\$21.21	\$30.24	43.00%	\$8.50	\$111.54
STATEWIDE	480	198,826.00	\$23.75	\$34.13	44.00%	\$4.00	\$111.54

Date: 03/09/2018 Page 24 of 33

MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	32	28,716.00	\$18.99	\$22.73	20.00%	\$4.50	\$45.93
Crystal Falls Management Unit		24,040.00_			31.00%	\$20.80	\$50.55_
COPPER COUNTRY STATE FOREST	67	52,756.00	\$22.19	\$27.92	26.00%	\$4.50	\$50.55
Gwinn Management Unit	55	17,732.00	\$20.09	\$28.38	41.00%	\$8.75	\$72.10
Escanaba Management Unit						\$27.00	\$57.46
ESCANABA RIVER STATE FOREST	84	28,142.00	\$24.80	\$32.70	32.00%	\$8.75	\$72.10
Shingleton Management Unit	37	7,255.00	\$18.79	\$26.66	42.00%	\$11.36	\$45.13
Newberry Management Unit	27	23,512.00	\$16.60	\$22.23	34.00%	\$7.00	\$44.08
Sault Ste Marie (Naubinway Office)	32	8,081.00	\$27.07	\$42.12	56.00%	\$20.00	\$149.57
Sault Ste Marie (Soo Office)	10	3,212.00	\$19.50	\$25.97	33.00%	\$12.00	\$40.00
Sault Ste Marie (Drummond Island)		449.00		<u>\$7.05</u>			\$7.05
LAKE SUPERIOR STATE FOREST	107	42,509.00	\$19.08	\$26.89	41.00%	\$7.00	\$149.57
UPPER PENNINSULA	258	123,407.00	\$21.71	\$28.65	32.00%	\$4.50	\$149.57
Gaylord Management Unit	114	38,832.00	\$17.68	\$30.15	71.00%	\$8.50	\$157.22
Pigeon River Country Management Unit	11	1,283.00	\$20.27	\$26.20	29.00%	\$18.05	\$37.71
Atlanta Management Unit		<u>14,135.00</u>		\$26.62	42.00%	<u>\$15</u> . <u>05</u>	\$78.49
MACKINAW STATE FOREST	186	54,250.00	\$18.00	\$29.13	62.00%	\$8.50	\$157.22
Traverse City Management Unit	85	20,517.00	\$17.65	\$26.97	53.00%	\$12.85	\$86.12
Cadillac Management Unit	<u> </u>	9,765.00			36.00%	\$12.84	<u>\$161.16</u>
PERE MARQUETTE STATE FOREST	152	30,282.00	\$18.22	\$26.78	47.00%	\$12.84	\$161.16
Roscommon Management Unit	31	4,058.00	\$18.29	\$25.93	42.00%	\$17.05	\$45.00
Grayling Management Unit	47	12,117.00	\$13.97	\$25.77	84.00%	\$7.95	\$40.49
Gladwin Management Unit		3 <u>,641.00</u>	\$28.52			<u> </u>	\$37.21
AUSABLE STATE FOREST	85	19,816.00	\$17.53	\$26.73	52.00%	\$7.95	\$45.00
NORTHERN LOWER PENNINSULA	423	104,348.00	\$17.98	\$27.99	56.00%	\$7.95	\$161.16
STATEWIDE	681	227,755.00	\$20.00	\$28.35	42.00%	\$4.50	\$161.16

Date: 03/09/2018 Page 25 of 33

MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	1	14.00	\$10.15	\$11.15		\$11.15	\$11.15
COPPER COUNTRY STATE FOREST		14.00	\$10.15	<u> </u>	10.00%	\$11.15	\$11.15
Gwinn Management Unit	4	126.00	\$18.66	\$33.16	78.00%	\$12.70	\$37.84
Escanaba Management Unit	3	199.00	\$18.64	\$22.55	21.00%	\$19.00	\$38.51
ESCANABA RIVER STATE FOREST	<u> </u>	325.00	\$18.65	\$26.66	43.00%		\$38.51
Shingleton Management Unit	1	1.00	\$21.65	\$31.27	44.00%	\$31.27	\$31.27
Newberry Management Unit	1			\$23.14	21.00%	\$23.14_	\$23.14
LAKE SUPERIOR STATE FOREST		26.00	\$19.15	\$23.45	22.00%	\$23.14	\$31.27
UPPER PENNINSULA	10	365.00	\$18.36	\$25.84	41.00%	\$11.15	\$38.51
Gaylord Management Unit	23	3,251.00	\$18.84	\$33.12	76.00%	\$17.85	\$61.97
Pigeon River Country Management Unit	2	28.00	\$23.48	\$23.48	0.00%	\$21.10	\$25.55
Atlanta Management Unit		<u> </u>		\$28.10	49.00%		\$59.19_
MACKINAW STATE FOREST	77	18,656.00	\$18.82	\$28.97	54.00%	\$8.50	\$61.97
Traverse City Management Unit	29	9,151.00	\$11.73	\$23.80	103.00%	\$9.05	\$38.58
Cadillac Management Unit	43	11,248.00	<u>\$16.99</u>	\$24.51	44.00%	\$13.00	\$67.75
PERE MARQUETTE STATE FOREST	72	20,399.00	\$14.63	\$24.19	65.00%	\$9.05	\$67.75
Roscommon Management Unit	32	5,942.00	\$15.68	\$22.16	41.00%	\$12.60	\$38.58
Grayling Management Unit	27	10,537.00	\$11.71	\$19.28	65.00%	\$9.32	\$49.70
Gladwin Management Unit	7	4,443.00	<u>\$1</u> 1.58	\$14.90	29.00%		\$32.00
AUSABLE STATE FOREST	66	20,922.00	\$12.81	\$19.17	50.00%	\$6.10	\$49.70
NORTHERN LOWER PENNINSULA	215	59,977.00	\$15.30	\$23.93	56.00%	\$6.10	\$67.75
STATEWIDE	225	60,342.00	\$15.32	\$23.94	56.00%	\$6.10	\$67.75

Date: 03/09/2018 Page 26 of 33

MIXED SOFTWOOD (98)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	2	433.00	\$24.02	\$30.03	25.00%	\$22.95	\$31.00
COPPER COUNTRY STATE FOREST	2	433.00	\$24.02	\$30.03	25.00%	\$22.95	\$31.00
UPPER PENNINSULA	2	433.00	\$24.02	\$30.03	25.00%	\$22.95	\$31.00
Atlanta Management Unit	1	331.00	\$45.20	\$45.20	0.00%	\$45.20	\$45.20
MACKINAW STATE FOREST	1	331.00	\$45.20	\$45.20	0.00%	\$45.20	\$45.20
Roscommon Management Unit	1	34.00	\$14.72	\$45.00	206.00%	\$45.00	\$45.00
AUSABLE STATE FOREST	1	34.00	\$14.72	\$45.00	206.00%	\$45.00	\$45.00
NORTHERN LOWER PENNINSULA	2	365.00	\$42.36	\$45.18	7.00%	\$45.00	\$45.20
STATEWIDE	4	798.00	\$32.41	\$36.96	14.00%	\$22.95	\$45.20

Date: 03/09/2018 Page 27 of 33

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	25	4,005.00	\$16.65	\$23.03	38.00%	\$3.10	\$38.10
Crystal Falls Management Unit	23	5,580.00				<u>\$19</u> . <u>65</u>	\$55.63
COPPER COUNTRY STATE FOREST	48	9,585.00	\$21.57	\$29.78	38.00%	\$3.10	\$55.63
Gwinn Management Unit	31	6,085.00	\$26.24	\$41.69	59.00%	\$9.95	\$51.12
Escanaba Management Unit	25	<u> </u>	\$24.78		29.00%	<u>\$22</u> .45_	\$45.56
ESCANABA RIVER STATE FOREST	56	9,569.00	\$25.71	\$38.12	48.00%	\$9.95	\$51.12
Shingleton Management Unit	21	9,428.00	\$27.01	\$37.67	39.00%	\$27.20	\$50.17
Newberry Management Unit	20	8,117.00	\$24.31	\$27.75	14.00%	\$14.90	\$43.17
Sault Ste Marie (Naubinway Office)	13	4,061.00	\$28.35	\$38.86	37.00%	\$22.75	\$52.49
Sault Ste Marie (Soo Office)	11	1,660.00	\$19.60	\$24.25	24.00%	\$10.00	\$47.86
Sault Ste Marie (Drummond Island)		129.00				<u> </u>	\$10.00
LAKE SUPERIOR STATE FOREST	66	23,395.00	\$25.68	\$33.33	30.00%	\$10.00	\$52.49
UPPER PENNINSULA	170	42,549.00	\$24.76	\$33.61	36.00%	\$3.10	\$55.63
Gaylord Management Unit	7	519.00	\$32.64	\$54.81	68.00%	\$32.62	\$202.07
Pigeon River Country Management Unit	4	219.00	\$28.13	\$36.54	30.00%	\$30.60	\$39.20
Atlanta Management Unit	16	1 <u>,773.00</u>			61.00%	\$34.00	<u>\$100.00</u>
MACKINAW STATE FOREST	27	2,511.00	\$31.31	\$50.01	60.00%	\$30.60	\$202.07
Traverse City Management Unit	9	921.00	\$21.51	\$27.38	27.00%	\$26.30	\$44.35
Cadillac Management Unit	4	390.00	\$12.63		53.00%	\$14.87	\$20.00
PERE MARQUETTE STATE FOREST	13	1,311.00	\$18.87	\$24.97	32.00%	\$14.87	\$44.35
Roscommon Management Unit	3	220.00	\$20.63	\$50.24	144.00%	\$30.77	\$51.68
Grayling Management Unit	1	45.00	\$29.15	\$29.15	0.00%	\$29.15	\$29.15
Gladwin Management Unit				<u>\$16.05</u>		<u>\$16</u> . <u>05</u>	\$16.05
AUSABLE STATE FOREST	5	278.00	\$21.79	\$45.23	108.00%	\$16.05	\$51.68
NORTHERN LOWER PENNINSULA	45	4,100.00	\$26.69	\$41.68	56.00%	\$14.87	\$202.07
STATEWIDE	215	46,649.00	\$24.93	\$34.32	38.00%	\$3.10	\$202.07

Date: 03/09/2018 Page 28 of 33

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	6.00	\$24.42	\$29.95	23.00%	\$19.85	\$35.00
COPPER COUNTRY STATE FOREST	2	6.00	\$24.42	\$29.95	23.00%	\$19.85	\$35.00
Escanaba Management Unit		4,205.00	<u>\$26.78</u>	\$31.88	<u> </u>	<u>\$21.85</u>	\$51.63
ESCANABA RIVER STATE FOREST	24	4,205.00	\$26.78	\$31.88	19.00%	\$21.85	\$51.63
Shingleton Management Unit	7	409.00	\$25.48	\$33.33	31.00%	\$16.60	\$41.00
Newberry Management Unit	6	2,131.00	\$12.82	\$16.08	25.00%	\$9.00	\$25.00
Sault Ste Marie (Naubinway Office)		1 <u>,304.00</u>	<u>\$1</u> 8.66	\$22.33	20.00%	\$20.00	
LAKE SUPERIOR STATE FOREST	19	3,844.00	\$16.15	\$20.04	24.00%	\$9.00	\$41.00
UPPER PENNINSULA	45	8,055.00	\$21.71	\$26.23	21.00%	\$9.00	\$51.63
Gaylord Management Unit	5	525.00	\$20.50	\$25.29	23.00%	\$20.50	\$63.82
Pigeon River Country Management Unit	3	142.00	\$24.83	\$30.05	21.00%	\$28.85	\$32.50
Atlanta Management Unit		1 <u>,297.00</u>	<u>\$1</u> 8.68	\$27.28	46.00%	\$19.00	
MACKINAW STATE FOREST	13	1,964.00	\$19.61	\$26.95	37.00%	\$19.00	\$63.82
Traverse City Management Unit	1	7.00	\$16.30	\$54.60	235.00%	\$54.60	\$54.60
Cadillac Management Unit		372.00	\$18.35	\$28.13	53.00%	\$28.13	\$28.13
PERE MARQUETTE STATE FOREST	2	379.00	\$18.31	\$28.62	56.00%	\$28.13	\$54.60
NORTHERN LOWER PENNINSULA	15	2,343.00	\$19.40	\$27.22	40.00%	\$19.00	\$63.82
STATEWIDE	60	10,398.00	\$21.19	\$26.45	25.00%	\$9.00	\$63.82

Date: 03/09/2018 Page 29 of 33

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	1,368.00	\$8.37	\$13.19	58.00%	\$2.50	\$28.77
Crystal Falls Management Unit		<u>410.00</u>			53.00%	\$21.20	\$48.65_
COPPER COUNTRY STATE FOREST	17	1,778.00	\$11.73	\$18.27	56.00%	\$2.50	\$48.65
Gwinn Management Unit	20	1,524.00	\$26.92	\$37.78	40.00%	\$13.75	\$45.22
Escanaba Management Unit			<u>\$26.00</u>		36.00%	\$35.30	\$35.30
ESCANABA RIVER STATE FOREST	21	1,542.00	\$26.91	\$37.75	40.00%	\$13.75	\$45.22
Shingleton Management Unit	11	738.00	\$24.29	\$28.26	16.00%	\$20.69	\$42.14
Newberry Management Unit	13	1,366.00	\$17.98	\$23.98	33.00%	\$10.00	\$41.10
Sault Ste Marie (Naubinway Office)	10	2,115.00	\$16.47	\$22.72	38.00%	\$14.20	\$44.68
Sault Ste Marie (Soo Office)					<u> 17.00%</u> _	\$14.30	\$30.00
LAKE SUPERIOR STATE FOREST	38	4,671.00	\$17.82	\$23.26	31.00%	\$10.00	\$44.68
UPPER PENNINSULA	76	7,991.00	\$18.22	\$24.94	37.00%	\$2.50	\$48.65
Gaylord Management Unit	9	463.00	\$14.58	\$23.09	58.00%	\$16.56	\$43.78
Pigeon River Country Management Unit	1	10.00	\$19.75	\$31.78	61.00%	\$31.78	\$31.78
Atlanta Management Unit	<u> 13</u>	<u>489.00</u>	\$20.38	\$29.29	44.00%	<u> </u>	\$35.76
MACKINAW STATE FOREST	23	962.00	\$17.58	\$26.33	50.00%	\$16.25	\$43.78
Traverse City Management Unit	1	20.00	\$19.85	\$22.70	14.00%	\$22.70	\$22.70
Cadillac Management Unit		60.00		\$26.09	47.00%	\$25.03	\$26.66
PERE MARQUETTE STATE FOREST	3	80.00	\$18.24	\$25.24	38.00%	\$22.70	\$26.66
Roscommon Management Unit	6	84.00	\$18.93	\$22.47	19.00%	\$13.20	\$36.27
Grayling Management Unit	1	50.00	\$26.35	\$33.74	28.00%	\$33.74	\$33.74
Gladwin Management Unit					0.00%		\$9.50_
AUSABLE STATE FOREST	8	172.00	\$19.01	\$22.88	20.00%	\$9.50	\$36.27
NORTHERN LOWER PENNINSULA	34	1,214.00	\$17.83	\$25.77	45.00%	\$9.50	\$43.78
STATEWIDE	110	9,205.00	\$18.17	\$25.05	38.00%	\$2.50	\$48.65

Date: 03/09/2018 Page 30 of 33

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	1,014.00	\$49.60	\$64.68	30.00%	\$36.45	\$66.05
Crystal Falls Management Unit		2 <u>,740.00</u>	<u> \$5</u> 0.15 _	<u>\$79.10</u>	<u> 58.00%</u> _	<u>\$49</u> . <u>85</u> _	
COPPER COUNTRY STATE FOREST	8	3,754.00	\$50.00	\$75.21	50.00%	\$36.45	\$98.75
Gwinn Management Unit	10	3,077.00	\$66.15	\$88.10	33.00%	\$30.10	\$104.57
Escanaba Management Unit		6 <u>,502.00</u>			<u>17.00%</u> _	<u> </u>	\$90.69_
ESCANABA RIVER STATE FOREST	16	9,579.00	\$71.92	\$87.57	22.00%	\$30.10	\$104.57
Shingleton Management Unit	19	17,053.00	\$58.95	\$81.21	38.00%	\$44.22	\$106.00
Newberry Management Unit	15	9,551.00	\$78.06	\$88.14	13.00%	\$36.00	\$95.70
Sault Ste Marie (Naubinway Office)	10	10,623.00	\$74.14	\$103.32	39.00%	\$67.15	\$140.11
Sault Ste Marie (Soo Office)					35.00%	<u>\$90</u> . <u>51</u>	
LAKE SUPERIOR STATE FOREST	46	37,970.00	\$68.20	\$89.37	31.00%	\$36.00	\$140.11
UPPER PENNINSULA	70	51,303.00	\$67.56	\$88.00	30.00%	\$30.10	\$140.11
Gaylord Management Unit	23	9,398.00	\$43.76	\$62.09	42.00%	\$42.12	\$226.01
Pigeon River Country Management Unit	12	3,544.00	\$52.52	\$65.64	25.00%	\$52.11	\$88.76
Atlanta Management Unit	49	<u>22,650.00</u>			40.00%	\$45.00	<u>\$144.79</u>
MACKINAW STATE FOREST	84	35,592.00	\$47.92	\$66.49	39.00%	\$42.12	\$226.01
Traverse City Management Unit	35	9,310.00	\$38.93	\$58.21	50.00%	\$26.80	\$111.39
Cadillac Management Unit	32	22,444.00	\$36.64		55.00%	\$27.80	\$90.33
PERE MARQUETTE STATE FOREST	67	31,754.00	\$37.31	\$57.33	54.00%	\$26.80	\$111.39
Roscommon Management Unit	21	2,757.00	\$44.52	\$53.01	19.00%	\$41.05	\$117.48
Grayling Management Unit	28	13,491.30	\$36.01	\$60.37	68.00%	\$32.77	\$158.48
Gladwin Management Unit		4 <u>,988.00</u>	\$36.94	<u>\$46.63</u>	26.00%	\$20.85	
AUSABLE STATE FOREST	54	21,236.30	\$37.33	\$56.19	51.00%	\$20.85	\$158.48
NORTHERN LOWER PENNINSULA	205	88,582.30	\$41.58	\$60.73	46.00%	\$20.85	\$226.01
STATEWIDE	275	139,885.30	\$51.11	\$70.73	38.00%	\$20.85	\$226.01

Date: 03/09/2018 Page 31 of 33

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Sault Ste Marie (Soo Office)	1	32.00	\$7.50	\$8.00		\$8.00	\$8.00
LAKE SUPERIOR STATE FOREST		32.00	\$7.50	\$8.00	7.00%	\$8.00	\$8.00
UPPER PENNINSULA	1	32.00	\$7.50	\$8.00	7.00%	\$8.00	\$8.00
Atlanta Management Unit	2	19.00	\$19.58	\$99.78	410.00%	\$37.71	\$107.08
MACKINAW STATE FOREST	2	19.00	\$19.58	\$99.78	410.00%	\$37.71	\$107.08
Traverse City Management Unit	2	122.00	\$3.43	\$5.09	48.00%	\$3.76	\$12.29
PERE MARQUETTE STATE FOREST	2	122.00	\$3.43	\$5.09	48.00%	\$3.76	\$12.29
NORTHERN LOWER PENNINSULA	4	141.00	\$5.60	\$17.85	219.00%	\$3.76	\$107.08
STATEWIDE	5	173.00	\$5.95	\$16.03	169.00%	\$3.76	\$107.08

Date: 03/09/2018 Page 32 of 33

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	646.00	\$20.22	\$24.24	20.00%	\$11.50	\$25.69
Crystal Falls Management Unit		1 <u>,293.0</u> 0		<u>\$17.61</u>	19.00% _	<u>\$11</u> .25_	\$20.25
COPPER COUNTRY STATE FOREST	14	1,939.00	\$16.58	\$19.82	20.00%	\$11.25	\$25.69
Gwinn Management Unit	10	1,162.00	\$18.51	\$23.91	29.00%	\$12.05	\$36.45
Escanaba Management Unit	12	<u>2,364.00</u>		\$27.71	66.00%	<u>\$15</u> .65_	\$39.19
ESCANABA RIVER STATE FOREST	22	3,526.00	\$17.32	\$26.46	53.00%	\$12.05	\$39.19
Shingleton Management Unit	9	2,380.00	\$13.27	\$24.13	82.00%	\$15.50	\$31.82
Newberry Management Unit	4	925.00	\$11.92	\$19.39	63.00%	\$11.00	\$21.25
Sault Ste Marie (Naubinway Office)	3	117.00	\$13.15	\$18.00	37.00%	\$15.23	\$18.23
Sault Ste Marie (Soo Office)		32.00			18.00%	<u>\$9</u> .95	\$20.00
LAKE SUPERIOR STATE FOREST	19	3,454.00	\$12.92	\$22.60	75.00%	\$9.95	\$31.82
UPPER PENNINSULA	55	8,919.00	\$15.46	\$23.52	52.00%	\$9.95	\$39.19
Gaylord Management Unit	1	22.00	\$34.85	\$52.05	49.00%	\$52.05	\$52.05
Atlanta Management Unit		144.00		<u>\$47.91</u>	45.00%	<u> </u>	\$139.56_
MACKINAW STATE FOREST	3	166.00	\$33.31	\$48.46	45.00%	\$41.07	\$139.56
Traverse City Management Unit	2	36.00	\$27.61	\$35.48	29.00%	\$31.57	\$45.66
Cadillac Management Unit				\$22.19	<u>51.00%</u>	<u>\$22</u> . <u>19</u>	\$22.19_
PERE MARQUETTE STATE FOREST	3	47.00	\$24.59	\$32.37	32.00%	\$22.19	\$45.66
Gladwin Management Unit		314.00		\$14.30	0.00%	\$14.30	\$14.30
AUSABLE STATE FOREST	1	314.00	\$14.30	\$14.30	0.00%	\$14.30	\$14.30
NORTHERN LOWER PENNINSULA	7	527.00	\$21.21	\$26.67	26.00%	\$14.30	\$139.56
STATEWIDE	62	9,446.00	\$15.78	\$23.70	50.00%	\$9.95	\$139.56

Date: 03/09/2018 Page 33 of 33

WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	33.00	\$18.89	\$18.94	0.00%	\$10.80	\$28.71
Crystal Falls Management Unit	4	281.00	\$28.41	\$40.68	43.00%	\$15.25	\$60.02
COPPER COUNTRY STATE FOREST	$ \frac{1}{6}$	314.00	\$27.41	\$38.40	40.00%	\$10.80	\$60.02
Gwinn Management Unit	4	62.00	\$39.50	\$39.91	1.00%	\$34.00	\$42.85
Escanaba Management Unit	13	1,175.00	\$34.62	\$41.20	19.00%	\$28.75	\$48.93
ESCANABA RIVER STATE FOREST		1,237.00	\$34.86	\$41.14	18.00%	\$28.75	\$48.93
Shingleton Management Unit	17	4,130.00	\$22.99	\$30.10	31.00%	\$21.00	\$52.12
Newberry Management Unit	18	4,031.00	\$26.42	\$33.20	26.00%	\$11.75	\$49.09
Sault Ste Marie (Naubinway Office)		347.00		\$20.71	15.00%	<u> </u>	\$34.29
LAKE SUPERIOR STATE FOREST	43	8,508.00	\$24.41	\$31.19	28.00%	\$10.00	\$52.12
UPPER PENNINSULA	66	10,059.00	\$25.79	\$32.64	27.00%	\$10.00	\$60.02
Gaylord Management Unit	16	1,006.00	\$33.41	\$41.62	25.00%	\$21.55	\$192.72
Pigeon River Country Management Unit	11	677.00	\$27.01	\$32.65	21.00%	\$23.95	\$70.98
Atlanta Management Unit	41	2,383.00		\$55.41	65.00% _	\$21.95_	\$156.67_
MACKINAW STATE FOREST	68	4,066.00	\$32.46	\$48.21	49.00%	\$21.55	\$192.72
Traverse City Management Unit	37	4,668.00	\$14.52	\$18.74	29.00%	\$10.20	\$59.82
Cadillac Management Unit	28	1 <u>,95</u> 0.00		\$28.19	81.00%	\$12.40	\$84.53
PERE MARQUETTE STATE FOREST	65	6,618.00	\$14.82	\$21.52	45.00%	\$10.20	\$84.53
Roscommon Management Unit	23	1,414.00	\$19.29	\$29.41	52.00%	\$17.31	\$70.30
Grayling Management Unit	15	1,242.00	\$21.57	\$37.19	72.00%	\$13.85	\$96.37
Gladwin Management Unit		<u></u>		\$13.10		<u>\$11</u> . <u>55</u>	\$30.24_
AUSABLE STATE FOREST	40	3,368.00	\$18.61	\$28.83	55.00%	\$11.55	\$96.37
NORTHERN LOWER PENNINSULA	173	14,052.00	\$20.83	\$31.00	49.00%	\$10.20	\$192.72
STATEWIDE	239	24,111.00	\$22.90	\$31.68	38.00%	\$10.00	\$192.72