

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2017 TO 6/30/2018

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

07/01/2017 to 6/30/2018

SAWTIMBER in MBF (see general note 3)

AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	6	10.90	<u>\$8</u> 4.17	<u>\$85.97</u>	2.00%	\$35.85	<u>\$141.00</u>
MACKINAW STATE FOREST	6	10.90	\$84.17	\$85.97	2.00%	\$35.85	\$141.00
Traverse City Management Unit	1	3.80	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
<u>Cadillac Management Unit</u>		2.40		<u>\$119.91</u>	103.00%	<u>\$119.91 \$</u>	<u>\$119.91</u>
PERE MARQUETTE STATE FOREST	2	6.20	\$59.61	\$83.19	40.00%	\$60.00	\$119.91
NORTHERN LOWER PENNINSULA	8	17.10	\$75.26	\$84.96	13.00%	\$35.85	\$141.00
STATEWIDE	8	17.10	\$75.26	\$84.96	13.00%	\$35.85	\$141.00
BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1		\$21.00	\$24.31		\$24.31	\$24.31
MACKINAW STATE FOREST	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31
NORTHERN LOWER PENNINSULA	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31
STATEWIDE	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31

Date: 08/23/2018 Page 3 of 33

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 4 of 33

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	224.60	\$124.63	\$134.43	8.00%	\$122.00	\$201.07
<u>Crystal Falls Management Unit</u>	<u>15</u>	1 <u>,600.60</u>	\$239.57	<u>\$296.43</u>	<u>24.00%</u>	<u>\$165</u> .00	<u>\$365.83</u>
COPPER COUNTRY STATE FOREST	25	1,825.20	\$225.43	\$276.50	23.00%	\$122.00	\$365.83
Gwinn Management Unit	7	1,631.10	\$116.96	\$203.72	74.00%	\$59.00	\$206.95
<u>Escanaba Management Unit</u>	9	<u> 68.30 </u>	<u>\$130.32</u>	<u>\$168.62</u>	29.00%	<u>\$116</u> .00	<u>\$189.15</u>
ESCANABA RIVER STATE FOREST	16	1,699.40	\$117.49	\$202.31	72.00%	\$59.00	\$206.95
Shingleton Management Unit	2		<u>\$108.71</u>	<u>\$125.00</u>		<u>\$125</u> .00	\$125.00
LAKE SUPERIOR STATE FOREST	2	37.30	\$108.71	\$125.00	15.00%	\$125.00	\$125.00
UPPER PENNINSULA	43	3,561.90	\$172.71	\$239.52	39.00%	\$59.00	\$365.83
Gaylord Management Unit	26	2,027.10	\$63.23	\$79.54	26.00%	\$28.00	\$137.27
Pigeon River Country Management Unit	3	77.90	\$68.75	\$71.27	4.00%	\$68.00	\$89.00
Atlanta Management Unit	9_	727.50		<u>\$101.92</u>		<u>\$58</u> .00	<u>\$127.20</u>
MACKINAW STATE FOREST	38	2,832.50	\$68.12	\$85.06	25.00%	\$28.00	\$137.27
Traverse City Management Unit	15	1,064.20	\$111.67	\$148.89	33.00%	\$104.00	\$334.81
<u>Cadillac Management Unit</u>	3	73.10	<u>\$95.98</u>	<u>\$149.17</u>	<u>55.00%</u>	<u>\$105</u> .00	\$180.02
PERE MARQUETTE STATE FOREST	18	1,137.30	\$110.67	\$148.90	35.00%	\$104.00	\$334.81
Roscommon Management Unit	2	8.30	\$128.00	\$284.54	122.00%	\$140.00	\$362.17
_Grayling Management Unit	4	59.70	<u>\$130.16</u>	<u>\$139.84</u>		<u>\$128</u> .60	<u>\$185.48</u>
AUSABLE STATE FOREST	6	68.00	\$129.89	\$157.51	21.00%	\$128.60	\$362.17
NORTHERN LOWER PENNINSULA	62	4,037.80	\$81.14	\$104.26	28.00%	\$28.00	\$362.17
STATEWIDE	105	7,599.70	\$124.06	\$167.66	35.00%	\$28.00	\$365.83

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 5 of 33

BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	2.50	\$51.00	\$51.00	0.00%	\$51.00	\$51.00
_Escanaba Management Unit	2			<u>\$103.39</u>	27.00% _	<u>\$79.00</u>	<u>\$111.80</u>
ESCANABA RIVER STATE FOREST	3	6.40	\$69.42	\$82.93	19.00%	\$51.00	\$111.80
UPPER PENNINSULA	3	6.40	\$69.42	\$82.93	19.00%	\$51.00	\$111.80
Gaylord Management Unit	37	1,309.30	\$51.24	\$82.36	61.00%	\$28.00	\$241.14
Pigeon River Country Management Unit	3	38.20	\$72.30	\$73.92	2.00%	\$61.50	\$88.00
Atlanta Management Unit	4			<u> \$93.93 </u>	<u> </u>	<u>\$79.00</u>	<u>\$133.89</u>
MACKINAW STATE FOREST	44	1,606.50	\$56.53	\$84.02	49.00%	\$28.00	\$241.14
Traverse City Management Unit	18	532.20	\$95.96	\$157.92	65.00%	\$74.00	\$404.74
Cadillac Management Unit	3		<u>\$83.29</u>	<u>\$131.95</u>	<u>58.00%</u>	\$120.02	<u>\$200.04</u>
PERE MARQUETTE STATE FOREST	21	623.80	\$94.10	\$154.11	64.00%	\$74.00	\$404.74
Grayling Management Unit	1	27.50	\$75.00	\$126.58	69.00%	\$126.58	\$126.58
AUSABLE STATE FOREST		27.50	\$75.00	\$126.58	69.00%	\$126.58	\$126.58
NORTHERN LOWER PENNINSULA	66	2,257.80	\$67.14	\$103.90	55.00%	\$28.00	\$404.74
STATEWIDE	69	2,264.20	\$67.14	\$103.85	55.00%	\$28.00	\$404.74

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	22.80	\$84.63	\$111.17	31.00%	\$96.00	\$129.25
Crystal Falls Management Unit	1	2.80	\$72.00	<u>\$134.69</u>	87.00%	<u>\$134.69</u>	<u>\$134.69</u>
COPPER COUNTRY STATE FOREST	4	25.60	\$83.25	\$113.74	37.00%	\$96.00	\$134.69
Escanaba Management Unit	5	12.20		<u>\$104.12</u>	<u>18.00%</u>		<u>\$112.67</u>
ESCANABA RIVER STATE FOREST	5	12.20	\$88.47	\$104.12	18.00%	\$95.21	\$112.67
UPPER PENNINSULA	9	37.80	\$84.93	\$110.64	30.00%	\$95.21	\$134.69
STATEWIDE	9	37.80	\$84.93	\$110.64	30.00%	\$95.21	\$134.69

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 6 of 33

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	93.20	\$136.65	\$230.58	69.00%	\$131.00	\$243.95
Crystal Falls Management Unit	2	<u> 145.90 </u>	<u></u>	<u>\$247.47</u>	<u> </u>	<u>\$200.00</u>	<u>\$254.8</u> 4
COPPER COUNTRY STATE FOREST	9	239.10	\$106.96	\$240.89	125.00%	\$131.00	\$254.84
Gwinn Management Unit	4	48.80	\$75.82	\$77.63	2.00%	\$39.00	\$290.80
Escanaba Management Unit	1			<u>\$153.34</u>	0.00%	<u>\$153</u> .34	<u>\$153.3</u> 4
ESCANABA RIVER STATE FOREST	5	51.80	\$80.29	\$82.01	2.00%	\$39.00	\$290.80
Shingleton Management Unit	6	8.20	\$93.59	\$134.62	44.00%	\$103.00	\$157.00
Newberry Management Unit	2	12.10	\$155.44	\$338.56	118.00%	\$315.98	\$352.90
Sault Ste Marie (Naubinway Office)	1	<u> </u>	\$126.00	<u>\$677.53</u>	438.00%	<u>\$677</u> .53	<u></u>
LAKE SUPERIOR STATE FOREST	9	21.40	\$130.22	\$277.84	113.00%	\$103.00	\$677.53
UPPER PENNINSULA	23	312.30	\$104.13	\$217.07	108.00%	\$39.00	\$677.53
Gaylord Management Unit		82.80	<u>\$20</u> 2.21	<u>\$316.95 (\$31</u>	<u> </u>	<u>\$161</u> .00	<u>\$468.7</u> 1
MACKINAW STATE FOREST	16	82.80	\$202.21	\$316.95	57.00%	\$161.00	\$468.7 <i>°</i>
Traverse City Management Unit	24	429.40	\$184.05	\$229.98	25.00%	\$115.00	\$555.34
Cadillac Management Unit	<u> </u>	58.60		<u>\$160.40</u>	<u>39.00%</u>	<u>\$119</u> .00	<u>\$316.4</u> 8
PERE MARQUETTE STATE FOREST	33	488.00	\$175.80	\$221.62	26.00%	\$115.00	\$555.34
Gladwin Management Unit	2	4.90	\$106.59	\$118.62	11.00%	\$100.00	\$201.38
AUSABLE STATE FOREST	2	4.90	\$106.59	\$118.62	11.00%	\$100.00	\$201.38
NORTHERN LOWER PENNINSULA	51	575.70	\$179.01	\$234.46	31.00%	\$100.00	\$555.34
STATEWIDE	74	888.00	\$152.68	\$228.34	50.00%	\$39.00	\$677.53
BLACK SPRUCE (22)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE

			TRICL		00L. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit	1		\$31.00	\$55.94	80.00%	\$55.94	\$55.94
PERE MARQUETTE STATE FOREST	1	32.60	\$31.00	\$55.94	80.00%	\$55.94	\$55.94
NORTHERN LOWER PENNINSULA	1	32.60	\$31.00	\$55.94	80.00%	\$55.94	\$55.94
STATEWIDE	1	32.60	\$31.00	\$55.94	80.00%	\$55.94	\$55.94

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 7 of 33

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	6	53.40	<u>\$95.24</u>	<u>\$122.73</u>	29.00%	<u>\$91.00</u>	<u>\$1</u> 32.25
ESCANABA RIVER STATE FOREST	6	53.40	\$95.24	\$122.73	29.00%	\$91.00	\$132.25
UPPER PENNINSULA	6	53.40	\$95.24	\$122.73	29.00%	\$91.00	\$132.25
STATEWIDE	6	53.40	\$95.24	\$122.73	29.00%	\$91.00	\$132.25

IRONWOOD (61)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	3	3.60	\$42.67	<u>\$51.89</u>	22.00%	\$42.00	\$100.00
MACKINAW STATE FOREST	3	3.60	\$42.67	\$51.89	22.00%	\$42.00	\$100.00
NORTHERN LOWER PENNINSULA	3	3.60	\$42.67	\$51.89	22.00%	\$42.00	\$100.00
STATEWIDE	3	3.60	\$42.67	\$51.89	22.00%	\$42.00	\$100.00

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	92.30	\$42.26	\$44.89	6.00%	\$24.00	\$60.00
_Atlanta Management Unit	3		\$48.60	<u> </u>	<u>14.00%</u>	<u>\$48.00</u>	<u> </u>
MACKINAW STATE FOREST	7	129.60	\$44.08	\$47.93	9.00%	\$24.00	\$60.00
Traverse City Management Unit	4	96.00	\$30.54	\$37.54	23.00%	\$31.00	\$43.10
<u>Cadillac Management Unit</u>	4		\$30.97	<u>\$31.49 </u>		\$30.00	<u>\$72.49</u>
PERE MARQUETTE STATE FOREST	8	241.90	\$30.80	\$33.89	10.00%	\$30.00	\$72.49
Roscommon Management Unit	5	172.60	\$33.67	\$42.34	26.00%	\$30.00	\$87.84
_Gladwin Management Unit	2	<u> 60.50 </u>	\$31.21	<u>\$38.33</u>	23.00%	<u>\$32.00</u>	<u>\$40.00</u>
AUSABLE STATE FOREST	7	233.10	\$33.03	\$41.30	25.00%	\$30.00	\$87.84
NORTHERN LOWER PENNINSULA	22	604.60	\$34.51	\$39.76	15.00%	\$24.00	\$87.84
STATEWIDE	22	604.60	\$34.51	\$39.76	15.00%	\$24.00	\$87.84

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 8 of 33

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	75	3,438.10	\$54.46	\$85.02	56.00%	\$27.81	\$185.85
Pigeon River Country Management Unit	4	410.50	\$68.81	\$80.56	17.00%	\$72.00	\$85.00
<u>Atlanta Management Unit</u>		2 <u>,715.00</u>		<u>\$116.82</u>		<u>\$62.00</u>	<u>\$179.65</u>
MACKINAW STATE FOREST	111	6,563.60	\$67.98	\$97.89	44.00%	\$27.81	\$185.85
Traverse City Management Unit	51	3,042.70	\$101.71	\$149.01	47.00%	\$82.15	\$470.22
<u>Cadillac Management Unit</u>	<u>26</u>	3 <u>,155.40</u>	<u>\$118.49</u>	<u>\$175.92</u>	<u> </u>	<u>\$64</u> .28	<u>\$398.80</u>
PERE MARQUETTE STATE FOREST	77	6,198.10	\$110.25	\$162.71	48.00%	\$64.28	\$470.22
Roscommon Management Unit	15	555.30	\$70.35	\$84.39	20.00%	\$62.00	\$160.56
Grayling Management Unit	8	520.60	\$71.19	\$105.60	48.00%	\$60.00	\$132.10
_Gladwin Management Unit	<u> </u>	460.30		<u>\$69.43</u>	<u> </u>	<u>\$33</u> .00	<u>\$79.5</u> 9
AUSABLE STATE FOREST	29	1,536.20	\$68.14	\$87.10	28.00%	\$33.00	\$160.56
NORTHERN LOWER PENNINSULA	217	14,297.90	\$86.32	\$124.83	45.00%	\$27.81	\$470.22
STATEWIDE	217	14,297.90	\$86.32	\$124.83	45.00%	\$27.81	\$470.22

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	12.00	<u>\$145.00</u>	<u>\$150.00</u>	3.00%	\$150.00	<u>\$150.00</u>
ESCANABA RIVER STATE FOREST	1	12.00	\$145.00	\$150.00	3.00%	\$150.00	\$150.00
UPPER PENNINSULA	1	12.00	\$145.00	\$150.00	3.00%	\$150.00	\$150.00
Gaylord Management Unit	4	237.70	\$104.00	\$160.21	54.00%	\$52.00	\$165.39
_Atlanta Management Unit			\$118.10	<u>\$139.83</u>	<u>18.00%</u>	<u>\$120.00</u>	<u>\$185.23</u>
MACKINAW STATE FOREST	18	1,006.20	\$114.77	\$144.64	26.00%	\$52.00	\$185.23
Traverse City Management Unit	6	755.20	\$96.12	\$152.45	59.00%	\$130.00	\$200.00
_Cadillac Management Unit	6		\$171.87	\$200.49	<u>17.00%</u>	<u>\$169.00</u>	<u>\$296.34</u>
PERE MARQUETTE STATE FOREST	12	1,171.60	\$123.04	\$169.53	38.00%	\$130.00	\$296.34
Roscommon Management Unit	16	1,084.50	\$119.34	\$155.03	30.00%	\$97.00	\$342.79
Grayling Management Unit	18	1,474.60	\$228.75	\$270.92	18.00%	\$134.00	\$567.03
<u>Gladwin Management Unit</u>	7	<u>756.70</u>	<u>\$144.04</u>	<u>\$197.88</u>	37.00%	<u>\$130.00</u>	<u>\$389.96</u>
AUSABLE STATE FOREST	41	3,315.80	\$173.64	\$216.35	25.00%	\$97.00	\$567.03
NORTHERN LOWER PENNINSULA	71	5,493.60	\$152.06	\$193.23	27.00%	\$52.00	\$567.03
STATEWIDE	72	5,505.60	\$152.05	\$193.14	27.00%	\$52.00	\$567.03

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 9 of 33

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
_Baraga Management Unit	1	26.10	<u>\$38.00</u>	<u>\$38.00 \$38.00</u>	0.00%	\$38.00	<u>\$38.00</u>
COPPER COUNTRY STATE FOREST	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
UPPER PENNINSULA	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
Atlanta Management Unit	2		\$81.00	<u>\$94.23</u>	<u> </u>	<u>\$85</u> .00	<u>\$107.80</u>
MACKINAW STATE FOREST	2	66.20	\$81.00	\$94.23	16.00%	\$85.00	\$107.80
NORTHERN LOWER PENNINSULA	2	66.20	\$81.00	\$94.23	16.00%	\$85.00	\$107.80
STATEWIDE	3	92.30	\$68.84	\$78.33	14.00%	\$38.00	\$107.80

N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE		MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	50.50	\$37.30	\$38.46	3.00%	\$21.99	\$49.00
Pigeon River Country Management Unit	4	68.20	\$42.17	\$59.55	41.00%	\$46.00	\$69.19
Atlanta Management Unit	2		\$48.53	<u>\$99.59</u>			<u>\$143.99</u>
MACKINAW STATE FOREST	8	155.30	\$42.09	\$62.13	48.00%	\$21.99	\$143.99
Traverse City Management Unit	1	0.50	\$47.00	<u>\$50.59</u>	8.00%	\$50.59	\$50.59
PERE MARQUETTE STATE FOREST	1	0.50	\$47.00	\$50.59	8.00%	\$50.59	\$50.59
Roscommon Management Unit	1		\$47.00		99.00%	<u>\$93</u> .73	\$93.73
AUSABLE STATE FOREST	1	18.70	\$47.00	\$93.73	99.00%	\$93.73	\$93.73
NORTHERN LOWER PENNINSULA	10	174.50	\$42.63	\$65.48	54.00%	\$21.99	\$143.99
STATEWIDE	10	174.50	\$42.63	\$65.48	54.00%	\$21.99	\$143.99

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 10 of 33

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	59.50	\$42.83	\$53.43	25.00%	\$48.75	\$64.64
Crystal Falls Management Unit	5			<u>\$122.96</u>	<u>31.00%</u>	<u>\$93</u> .00	<u>\$155.00</u>
COPPER COUNTRY STATE FOREST	9	88.90	\$59.65	\$76.42	28.00%	\$48.75	\$155.00
Gwinn Management Unit	4	59.50	\$71.55	\$118.84	66.00%	\$81.22	\$148.08
Escanaba Management Unit		<u> 63.60 </u>		<u>\$110.34</u>		<u>\$81</u> .00	<u>\$140.95 </u>
ESCANABA RIVER STATE FOREST	18	123.10	\$77.81	\$114.45	47.00%	\$81.00	\$148.08
Shingleton Management Unit	6	10.90	\$88.33	\$98.21	11.00%	\$75.00	\$151.74
Newberry Management Unit	6	49.30	\$81.10	\$104.52	29.00%	\$63.00	\$166.19
Sault Ste Marie (Soo Office)	<u> </u>	7.80		<u> </u>	<u> </u>	<u> </u>	<u>\$71.00</u>
LAKE SUPERIOR STATE FOREST	13	68.00	\$80.53	\$99.66	24.00%	\$63.00	\$166.19
UPPER PENNINSULA	40	280.00	\$72.71	\$98.78	36.00%	\$48.75	\$166.19
Gaylord Management Unit	8	32.40	\$58.05	\$72.41	25.00%	\$35.85	\$85.99
Pigeon River Country Management Unit	3	25.20	\$55.61	\$58.94	6.00%	\$52.43	\$64.00
Atlanta Management Unit	7		\$59.76	<u>\$68.18</u>	<u>14.00%</u>	<u>\$42</u> .50	<u>\$92.61</u>
MACKINAW STATE FOREST	18	118.40	\$58.41	\$67.37	15.00%	\$35.85	\$92.61
Traverse City Management Unit	5	14.30	\$27.65	\$33.53	21.00%	\$28.00	\$39.00
PERE MARQUETTE STATE FOREST	5	14.30	\$27.65	\$33.53	21.00%	\$28.00	\$39.00
NORTHERN LOWER PENNINSULA	23	132.70	\$55.09	\$63.72	16.00%	\$28.00	\$92.61
STATEWIDE	63	412.70	\$67.04	\$87.51	31.00%	\$28.00	\$166.19

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 11 of 33

RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	16	775.40	\$210.25	\$288.26	37.00%	\$195.48	\$442.81
Crystal Falls Management Unit	<u> </u>	<u> </u>	<u>\$19</u> 0.23 _	<u>\$249.25</u>	<u> </u>	<u>\$154</u> .00	<u>\$320.00</u>
COPPER COUNTRY STATE FOREST	29	946.50	\$206.63	\$281.21	36.00%	\$154.00	\$442.81
Gwinn Management Unit	15	635.20	\$63.98	\$87.38	37.00%	\$39.00	\$212.80
Escanaba Management Unit	<u> </u>		\$239.00	<u>\$276.78</u>	<u> </u>	<u>\$190.00</u>	<u>\$331.04</u>
ESCANABA RIVER STATE FOREST	34	957.60	\$122.90	\$151.15	23.00%	\$39.00	\$331.04
Shingleton Management Unit	12	92.50	\$119.60	\$145.55	22.00%	\$85.00	\$202.32
Newberry Management Unit	11	711.20	\$72.20	\$137.43	90.00%	\$39.00	\$271.38
Sault Ste Marie (Naubinway Office)	7	83.60	\$109.39	\$189.03	73.00%	\$82.23	\$533.76
Sault Ste Marie (Soo Office)	<u>3</u> 3		\$111.99 _	<u>\$297.58</u>		<u>\$60.00</u>	<u>\$344.17 (\$344.17</u>
LAKE SUPERIOR STATE FOREST	33	921.00	\$81.79	\$148.79	82.00%	\$39.00	\$533.76
UPPER PENNINSULA	96	2,825.10	\$137.55	\$193.95	41.00%	\$39.00	\$533.76
Gaylord Management Unit	58	1,956.70	\$148.75	\$184.28	24.00%	\$69.00	\$291.16
Pigeon River Country Management Unit	5	154.30	\$140.54	\$145.09	3.00%	\$133.00	\$155.00
Atlanta Management Unit		636.10	<u>\$135.15</u>	<u>\$182.24</u>	<u> </u>	<u>\$95.00</u>	<u>\$277.65</u>
MACKINAW STATE FOREST	92	2,747.10	\$145.14	\$181.60	25.00%	\$69.00	\$291.16
Traverse City Management Unit	44	1,937.10	\$121.43	\$150.43	24.00%	\$28.06	\$374.53
Cadillac Management Unit	26	759.60	\$118.13	\$176.21	49.00%	\$90.00	\$371.12
PERE MARQUETTE STATE FOREST	70	2,696.70	\$120.50	\$157.69	31.00%	\$28.06	\$374.53
Roscommon Management Unit	9	130.00	\$54.72	\$89.27	63.00%	\$42.00	\$218.68
Grayling Management Unit	8	360.30	\$39.05	\$57.66	48.00%	\$42.00	\$81.64
Gladwin Management Unit	7		\$33.65	\$44.56		<u>\$24</u> .00	<u></u>
AUSABLE STATE FOREST	24	652.70	\$40.83	\$60.70	49.00%	\$24.00	\$218.68
NORTHERN LOWER PENNINSULA	186	6,096.50	\$123.07	\$158.08	28.00%	\$24.00	\$374.53
STATEWIDE	282	8,921.60	\$127.66	\$169.44	33.00%	\$24.00	\$533.76

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 12 of 33

RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	252.90	\$169.53	\$245.33	45.00%	\$193.00	\$316.51
<u>Crystal Falls Management Unit</u>			<u>\$155.00</u>	<u>\$309.55</u>		<u>\$309</u> .55_	<u>\$309.55</u>
COPPER COUNTRY STATE FOREST	6	265.40	\$168.84	\$248.36	47.00%	\$193.00	\$316.51
Gwinn Management Unit	8	128.30	\$189.84	\$276.00	45.00%	\$92.00	\$305.07
<u>Escanaba Management Unit</u>	2	57.00	\$246.88	<u></u>	<u> </u>	<u>\$225</u> .14	<u>\$260.00</u>
ESCANABA RIVER STATE FOREST	10	185.30	\$207.39	\$269.04	30.00%	\$92.00	\$305.07
Shingleton Management Unit	2	6.20	\$262.98	\$300.56	14.00%	\$243.23	\$303.47
<u>Sault Ste Marie (Soo Office)</u>			\$260.00	<u></u>		<u>\$350.00</u>	<u>\$350.00</u>
LAKE SUPERIOR STATE FOREST	3	29.60	\$260.63	\$339.64	30.00%	\$243.23	\$350.00
UPPER PENNINSULA	19	480.30	\$189.37	\$261.96	38.00%	\$92.00	\$350.00
Gaylord Management Unit	16	1,386.40	\$200.80	\$314.18	56.00%	\$120.00	\$413.89
Pigeon River Country Management Unit	2	30.30	\$183.41	\$183.41	0.00%	\$178.00	\$185.00
<u>Atlanta Management Unit</u>	<u>28</u>	3 <u>,925.4</u> 0	<u>\$158.38</u>	<u>\$229.45</u>	<u> </u>	<u>\$116.00</u>	<u>\$344.79</u>
MACKINAW STATE FOREST	46	5,342.10	\$169.53	\$251.18	48.00%	\$116.00	\$413.89
Traverse City Management Unit	29	2,301.50	\$165.81	\$286.96	73.00%	\$138.00	\$612.98
<u>Cadillac Management Unit</u>	<u>15</u> _	853.20	\$200.84	<u>\$262.72</u>	<u>31.00%</u>	<u>\$88</u> .57	<u>\$383.13</u>
PERE MARQUETTE STATE FOREST	44	3,154.70	\$175.28	\$280.40	60.00%	\$88.57	\$612.98
Roscommon Management Unit	3	25.80	\$193.82	\$230.42	19.00%	\$190.00	\$319.81
Grayling Management Unit	8	1,766.30	\$251.22	<u>\$281.39</u>	<u>12.00%</u>	\$223.00	<u>\$370.00</u>
AUSABLE STATE FOREST	11	1,792.10	\$250.39	\$280.66	12.00%	\$190.00	\$370.00
NORTHERN LOWER PENNINSULA	101	10,288.90	\$185.38	\$265.28	43.00%	\$88.57	\$612.98
STATEWIDE	120	10,769.20	\$185.56	\$265.13	43.00%	\$88.57	\$612.98

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 13 of 33

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	377.40	\$133.16	\$134.39	1.00%	\$132.00	\$171.30
Crystal Falls Management Unit		2,298.80	\$128.44 _	<u>\$178.32</u>	<u> </u>	<u>\$140</u> .39	<u>\$218.20</u>
COPPER COUNTRY STATE FOREST	17	2,676.20	\$129.11	\$172.12	33.00%	\$132.00	\$218.20
Gwinn Management Unit	6	228.70	<u>\$16</u> 4.41	<u>\$219.00</u>	33.00%	<u>\$101</u> .00	\$310.42
ESCANABA RIVER STATE FOREST	6	228.70	\$164.41	\$219.00	33.00%	\$101.00	\$310.42
Shingleton Management Unit	1	7.70	\$135.00	\$135.23	0.00%	\$135.23	\$135.23
Newberry Management Unit	1	714.80	\$184.00	\$190.00	3.00%	\$190.00	\$190.00
Sault Ste Marie (Soo Office)	1		<u>\$142.00</u>	<u>\$179.00</u>	26.00%	<u>\$179</u> .00	<u>\$179.00</u>
LAKE SUPERIOR STATE FOREST	3	751.80	\$181.86	\$189.01	4.00%	\$135.23	\$190.00
UPPER PENNINSULA	26	3,656.70	\$142.16	\$178.53	26.00%	\$101.00	\$310.42
Gaylord Management Unit	38	8,481.50	\$106.07	\$143.80	36.00%	\$50.00	\$211.73
Pigeon River Country Management Unit	10	2,979.00	\$116.64	\$139.64	20.00%	\$122.00	\$199.52
Atlanta Management Unit	<u> </u>	<u> </u>	<u>\$127.69</u>	<u>\$158.40</u>	<u>24.00%</u>	<u>\$89</u> .00	<u>\$240.64</u>
MACKINAW STATE FOREST	84	24,155.40	\$118.73	\$150.96	27.00%	\$50.00	\$240.64
Traverse City Management Unit	45	11,371.70	\$116.94	\$149.67	28.00%	\$65.00	\$252.42
Cadillac Management Unit		8,920.40	<u>\$101.53</u>	<u>\$155.78</u>	<u> </u>	<u>\$65</u> .22	<u>\$335.41</u>
PERE MARQUETTE STATE FOREST	71	20,292.10	\$110.16	\$152.36	38.00%	\$65.00	\$335.41
Roscommon Management Unit	14	4,333.70	\$121.94	\$156.14	28.00%	\$117.00	\$194.23
Grayling Management Unit	16	5,468.60	\$127.42	\$163.52	28.00%	\$123.00	\$274.40
_Gladwin Management Unit	7	2,870.00	<u>\$116.98</u>	<u>\$178.72</u>	<u> </u>	<u> </u>	<u>\$279.04</u>
AUSABLE STATE FOREST	37	12,672.30	\$123.18	\$164.44	33.00%	\$70.00	\$279.04
NORTHERN LOWER PENNINSULA	192	57,119.80	\$116.68	\$154.45	32.00%	\$50.00	\$335.41
STATEWIDE	218	60,776.50	\$118.21	\$155.90	32.00%	\$50.00	\$335.41

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 14 of 33

SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	1,417.20	\$393.68	\$488.92	24.00%	\$375.00	\$575.97
Crystal Falls Management Unit			\$402.38	<u> </u>	<u> </u>	<u>\$312.00</u>	<u>\$1,127.95</u>
COPPER COUNTRY STATE FOREST	34	2,139.80	\$396.62	\$520.70	31.00%	\$312.00	\$1,127.95
Gwinn Management Unit	15	1,154.80	\$272.26	\$402.80	48.00%	\$149.00	\$953.89
Escanaba Management Unit		275.80	\$354.79	<u>\$402.56</u>	<u>13.00%</u>	<u>\$315</u> .00	<u>\$670.85</u>
ESCANABA RIVER STATE FOREST	31	1,430.60	\$288.17	\$402.75	40.00%	\$149.00	\$953.89
Shingleton Management Unit	10	152.90	\$297.21	\$422.00	42.00%	\$214.00	\$600.00
Newberry Management Unit	9	383.30	\$350.88	\$456.73	30.00%	\$200.00	\$519.26
Sault Ste Marie (Naubinway Office)	9	541.50	\$465.91	\$658.22	41.00%	\$450.00	\$1,971.65
Sault Ste Marie (Soo Office)	2		<u>\$216.61</u>	<u>\$228.47</u>		\$225.00	<u>\$499.00</u>
LAKE SUPERIOR STATE FOREST	30	1,117.20	\$394.54	\$541.57	37.00%	\$200.00	\$1,971.65
UPPER PENNINSULA	95	4,687.60	\$363.03	\$489.68	35.00%	\$149.00	\$1,971.65
Gaylord Management Unit	41	2,968.40	\$277.28	\$441.00	59.00%	\$137.00	\$1,116.96
Pigeon River Country Management Unit	2	124.40	\$308.77	\$380.34	23.00%	\$342.00	\$430.00
Atlanta Management Unit			\$417.04	<u> </u>	46.00%	<u>\$418.00</u>	<u>\$1,160.8</u> 2
MACKINAW STATE FOREST	55	3,543.00	\$296.15	\$460.19	55.00%	\$137.00	\$1,160.82
Traverse City Management Unit	27	1,593.30	\$267.24	\$374.26	40.00%	\$63.15	\$772.72
Cadillac Management Unit	5		<u>\$207.82</u>	<u>\$567.81</u>	173.00% _	<u>\$195</u> .74	<u>\$1,070.96</u>
PERE MARQUETTE STATE FOREST	32	1,655.90	\$264.99	\$381.58	44.00%	\$63.15	\$1,070.96
Roscommon Management Unit	2	17.90	\$316.00	\$562.22	78.00%	\$327.00	\$615.38
Grayling Management Unit	4	<u> </u>	\$332.97	<u>\$363.77</u>		<u>\$317</u> .00	<u>\$497.36</u>
AUSABLE STATE FOREST	6	115.80	\$330.35	\$394.45	19.00%	\$317.00	\$615.38
NORTHERN LOWER PENNINSULA	93	5,314.70	\$287.19	\$434.26	51.00%	\$63.15	\$1,160.82
STATEWIDE	188	10,002.30	\$322.73	\$460.23	43.00%	\$63.15	\$1,971.65

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 15 of 33

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	<u> </u>	\$38.00	<u>\$38.00 \$38.00</u>	0.00%	\$38.00	\$38.00
COPPER COUNTRY STATE FOREST	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
UPPER PENNINSULA	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
Atlanta Management Unit	1	30.80	\$66.00	\$71.86	9.00%	\$71.86	\$71.86
MACKINAW STATE FOREST	1	30.80	\$66.00	\$71.86	9.00%	\$71.86	\$71.86
NORTHERN LOWER PENNINSULA	1	30.80	\$66.00	\$71.86	9.00%	\$71.86	\$71.86
STATEWIDE	2	32.70	\$64.37	\$69.89	9.00%	\$38.00	\$71.86

WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	272.90	\$87.05	\$125.53	44.00%	\$87.00	\$141.18
Crystal Falls Management Unit	8	<u>123.80</u>	<u> </u>	<u>\$124.53</u>	<u> </u>	<u>\$90.00</u>	<u>\$176.24</u>
COPPER COUNTRY STATE FOREST	13	396.70	\$87.86	\$125.22	43.00%	\$87.00	\$176.24
Gwinn Management Unit	5	43.00	\$51.00	\$64.93	27.00%	\$41.00	\$110.61
<u>Escanaba Management Unit</u>	9			<u>\$85.21</u>	24.00%	<u> </u>	<u>\$102.24</u>
ESCANABA RIVER STATE FOREST	14	121.60	\$62.58	\$78.04	25.00%	\$41.00	\$110.61
Sault Ste Marie (Naubinway Office)	2	39.80	\$73.04	\$91.33	25.00%	\$75.21	\$175.48
Sault Ste Marie (Drummond Island)				<u></u>		<u>\$102.00</u>	<u></u>
LAKE SUPERIOR STATE FOREST	3	49.40	\$78.47	\$93.41	19.00%	\$75.21	\$175.48
UPPER PENNINSULA	30	567.70	\$81.63	\$112.35	38.00%	\$41.00	\$176.24
Gaylord Management Unit	16	2,727.30	\$78.69	\$114.72	46.00%	\$77.00	\$147.43
Atlanta Management Unit	<u> </u>			<u> </u>		<u> </u>	\$79.00
MACKINAW STATE FOREST	17	2,876.60	\$78.81	\$112.87	43.00%	\$77.00	\$147.43
Cadillac Management Unit	<u> </u>	0.90		<u>\$156.86</u>	87.00%	<u>\$156</u> .86	<u>\$156.86</u>
PERE MARQUETTE STATE FOREST	1	0.90	\$84.00	\$156.86	87.00%	\$156.86	\$156.86
NORTHERN LOWER PENNINSULA	18	2,877.50	\$78.81	\$112.88	43.00%	\$77.00	\$156.86
STATEWIDE	48	3,445.20	\$79.28	\$112.79	42.00%	\$41.00	\$176.24

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 16 of 33

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	<u>5.40</u>	<u>\$64.44</u>	<u> </u>	<u> </u>	<u>\$65</u> .00	<u>\$100.06</u>
ESCANABA RIVER STATE FOREST	2	5.40	\$64.44	\$72.79	13.00%	\$65.00	\$100.06
UPPER PENNINSULA	2	5.40	\$64.44	\$72.79	13.00%	\$65.00	\$100.06
Gaylord Management Unit	3	12.50	\$115.86	\$117.74	2.00%	\$116.00	\$119.00
Atlanta Management Unit	<u>3</u>		<u>\$72.00</u> _	<u>\$134.50</u>	<u> </u>	<u>\$97.20</u>	<u>\$135.36</u>
MACKINAW STATE FOREST	6	59.70	\$81.18	\$130.99	61.00%	\$97.20	\$135.36
Traverse City Management Unit	21	426.20	\$48.45	\$78.95	63.00%	\$40.50	\$150.92
Cadillac Management Unit	5		<u> </u>	<u>\$81.71</u>	<u>15.00%</u>	<u>\$62.89</u>	<u>\$130.05</u>
PERE MARQUETTE STATE FOREST	26	526.40	\$52.78	\$79.47	51.00%	\$40.50	\$150.92
Roscommon Management Unit	6	62.40	\$65.29	\$75.80	16.00%	\$62.00	\$91.88
Grayling Management Unit	8	217.90	\$68.95	\$79.29	15.00%	\$62.00	\$200.00
_Gladwin Management Unit	<u> </u>		<u>\$36.00</u>	<u>\$36.00 </u>	0.00%	\$36.00	<u>\$36.00</u>
AUSABLE STATE FOREST	15	310.90	\$64.97	\$74.33	14.00%	\$36.00	\$200.00
NORTHERN LOWER PENNINSULA	47	897.00	\$58.90	\$81.12	38.00%	\$36.00	\$200.00
STATEWIDE	49	902.40	\$58.93	\$81.07	38.00%	\$36.00	\$200.00

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 17 of 33

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	67.30	\$63.00	\$63.00	0.00%	\$63.00	\$63.00
Crystal Falls Management Unit		<u> </u>	<u>\$60.31</u>	<u>\$89.70</u>	<u> </u>	<u>\$59</u> .55	<u>\$100.01</u>
COPPER COUNTRY STATE FOREST	5	221.90	\$61.12	\$81.60	34.00%	\$59.55	\$100.01
Gwinn Management Unit	3	35.00	\$56.94	\$75.55	33.00%	\$27.00	\$103.47
<u> Escanaba Management Unit </u>	8		<u>\$61.70</u>	<u>\$72.47 </u>	<u> </u>	<u>\$52.00</u>	<u>\$102.24</u>
ESCANABA RIVER STATE FOREST	11	256.40	\$61.05	\$72.89	19.00%	\$27.00	\$103.47
Shingleton Management Unit	1	4.50	\$47.00	\$47.23	0.00%	\$47.23	\$47.23
Newberry Management Unit	5	567.00	\$62.53	\$84.61	35.00%	\$23.00	\$148.05
<u>Sault Ste Marie (Naubinway Office)</u>			\$44.00	<u>\$50.23 </u>	<u> </u>	<u>\$50</u> .23	<u>\$50.23</u>
LAKE SUPERIOR STATE FOREST	7	572.70	\$62.37	\$84.24	35.00%	\$23.00	\$148.05
UPPER PENNINSULA	23	1,051.00	\$61.78	\$80.92	31.00%	\$23.00	\$148.05
Gaylord Management Unit	21	401.20	\$61.00	\$66.25	9.00%	\$29.00	\$108.47
Pigeon River Country Management Unit	6	113.50	\$57.94	\$74.49	29.00%	\$59.00	\$106.75
Atlanta Management Unit	23	<u> 618.10 </u>	<u>\$87.93</u>	<u>\$98.19</u>	<u> </u>	<u>\$60.00</u>	<u>\$185.10</u>
MACKINAW STATE FOREST	50	1,132.80	\$75.39	\$84.51	12.00%	\$29.00	\$185.10
Traverse City Management Unit	36	897.90	\$63.14	\$79.49	26.00%	\$15.20	\$182.96
<u>Cadillac Management Unit</u>	<u>18</u>		\$61.08	<u>\$123.43</u>		<u>\$50</u> .51	<u>\$268.01</u>
PERE MARQUETTE STATE FOREST	54	1,242.50	\$62.57	\$91.68	47.00%	\$15.20	\$268.01
Roscommon Management Unit	10	147.30	\$102.92	\$118.17	15.00%	\$85.00	\$175.81
Grayling Management Unit	3	151.70	\$87.89	\$94.31	7.00%	\$86.00	\$131.31
_Gladwin Management Unit	5		<u>\$60.55</u>	<u>\$64.23 </u>	<u> 6.00% </u>	<u>\$49</u> .00	<u>\$100.00</u>
AUSABLE STATE FOREST	18	418.70	\$85.36	\$94.11	10.00%	\$49.00	\$175.81
NORTHERN LOWER PENNINSULA	122	2,794.00	\$71.18	\$89.13	25.00%	\$15.20	\$268.01
STATEWIDE	145	3,845.00	\$68.61	\$86.89	27.00%	\$15.20	\$268.01

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 18 of 33

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	83.10	<u>\$39.14</u>	<u>\$46.58 \$46.58 </u>	<u> </u>	<u>\$30</u> .00	<u>\$66.0</u> 0
COPPER COUNTRY STATE FOREST	8	83.10	\$39.14	\$46.58	19.00%	\$30.00	\$66.00
Gwinn Management Unit	1		<u>\$4</u> 2.00	\$42.00		<u>\$42</u> .00	\$42.00
ESCANABA RIVER STATE FOREST	1	35.60	\$42.00	\$42.00	0.00%	\$42.00	\$42.00
UPPER PENNINSULA	9	118.70	\$40.00	\$45.21	13.00%	\$30.00	\$66.00
Gaylord Management Unit	5	106.10	\$70.91	\$87.35	23.00%	\$31.26	\$145.81
Pigeon River Country Management Unit	3	82.30	\$60.07	\$76.08	27.00%	\$57.00	\$82.00
Atlanta Management Unit	4		\$65.93	<u>\$92.03</u>	<u> </u>	<u>\$84</u> .81	<u>\$130.45</u>
MACKINAW STATE FOREST	12	268.30	\$66.10	\$85.29	29.00%	\$31.26	\$145.81
NORTHERN LOWER PENNINSULA	12	268.30	\$66.10	\$85.29	29.00%	\$31.26	\$145.81
STATEWIDE	21	387.00	\$58.09	\$72.99	26.00%	\$30.00	\$145.81

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 19 of 33

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	94.90	\$159.03	\$229.67	44.00%	\$160.00	\$301.61
Crystal Falls Management Unit	5		\$128.49	<u>\$175.37</u>	<u></u>	<u>\$128.01 </u>	<u>\$325.00</u>
COPPER COUNTRY STATE FOREST	16	131.30	\$150.56	\$214.61	43.00%	\$128.01	\$325.00
Gwinn Management Unit	3	4.80	\$75.29	\$75.48	0.00%	\$59.00	\$113.70
Escanaba Management Unit	9		<u>\$130.03</u>	<u> \$161.43</u>	24.00%	<u>\$117.00</u>	<u>\$274.99</u>
ESCANABA RIVER STATE FOREST	12	25.40	\$119.69	\$145.18	21.00%	\$59.00	\$274.99
Shingleton Management Unit	2	5.10	\$102.71	\$103.71	1.00%	\$103.00	\$110.23
Newberry Management Unit	4	22.10	\$81.12	\$144.37	78.00%	\$100.00	\$240.58
Sault Ste Marie (Naubinway Office)	3	9.50	\$85.59	\$100.97	18.00%	\$100.00	\$105.22
Sault Ste Marie (Soo Office)		0.60	\$47.00	<u>\$50.00</u>		<u>\$50.00</u>	<u>\$50.00</u>
LAKE SUPERIOR STATE FOREST	10	37.30	\$84.66	\$126.24	49.00%	\$50.00	\$240.58
UPPER PENNINSULA	38	194.00	\$133.85	\$188.53	41.00%	\$50.00	\$325.00
Gaylord Management Unit	5	8.10	\$115.36	\$117.82	2.00%	\$62.51	\$178.00
MACKINAW STATE FOREST	5	8.10	\$115.36	\$117.82	2.00%	\$62.51	\$178.00
Traverse City Management Unit	2	2.00	\$148.40	\$149.05	0.00%	\$138.00	\$155.00
Cadillac Management Unit	1	1.80	\$118.00	\$145.71	23.00%	\$145.71	\$145.71
PERE MARQUETTE STATE FOREST	3	3.80	\$134.00	\$147.47	10.00%	\$138.00	\$155.00
NORTHERN LOWER PENNINSULA	8	11.90	\$121.31	\$127.29	5.00%	\$62.51	\$178.00
STATEWIDE	46	205.90	\$133.12	\$184.99	39.00%	\$50.00	\$325.00

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 20 of 33

BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	18	1,357.00	\$13.23	\$26.17	98.00%	\$8.00	\$39.38
Crystal Falls Management Unit	<u>29</u>	2,858.00	<u>\$18.05</u>	<u>\$24.10 </u>	<u> </u>	<u>\$13</u> .65	\$42.79_
COPPER COUNTRY STATE FOREST	47	4,215.00	\$16.50	\$24.76	50.00%	\$8.00	\$42.79
Gwinn Management Unit	24	4,835.00	\$37.83	\$41.81	11.00%	\$14.00	\$63.81
Escanaba Management Unit	<u>26</u>	6 <u>,227.00</u>	<u>\$26.68</u>	<u>\$35.88</u>	<u> </u>	<u>\$18.79</u>	\$67.26_
ESCANABA RIVER STATE FOREST	50	11,062.00	\$31.55	\$38.47	22.00%	\$14.00	\$67.26
Shingleton Management Unit	19	1,307.00	\$17.79	\$28.21	59.00%	\$8.26	\$46.13
Newberry Management Unit	20	4,060.00	\$9.68	\$15.93	65.00%	\$9.00	\$27.89
Sault Ste Marie (Naubinway Office)	13	2,189.00	\$11.76	\$22.47	91.00%	\$11.99	\$34.56
Sault Ste Marie (Soo Office)	4	522.00	\$11.19	\$16.34	46.00%	\$10.16	\$25.24
Sault Ste Marie (Drummond Island)	2		<u>\$9.10 </u>	<u>\$10.49</u>	<u> </u>	<u>\$9</u> .10	<u>\$10.58</u>
LAKE SUPERIOR STATE FOREST	58	8,741.00	\$11.46	\$19.01	66.00%	\$8.26	\$46.13
UPPER PENNINSULA	155	24,018.00	\$21.60	\$28.98	34.00%	\$8.00	\$67.26
Gaylord Management Unit	19	2,914.00	\$20.59	\$28.88	40.00%	\$10.51	\$55.33
Pigeon River Country Management Unit	5	895.00	\$21.96	\$29.12	33.00%	\$26.75	\$43.05
Atlanta Management Unit	27	2 <u>,171.00</u>	\$30.23	<u>\$52.18</u>	<u> </u>	<u>\$23.05</u>	<u>\$104.32</u>
MACKINAW STATE FOREST	51	5,980.00	\$24.30	\$37.38	54.00%	\$10.51	\$104.32
Traverse City Management Unit	15	1,569.00	\$13.39	\$18.41	37.00%	\$3.27	\$32.05
Cadillac Management Unit	7		\$8.96	<u>\$11.83</u>	<u>32.00%</u>	\$5.00	<u>\$16.3</u> 0
PERE MARQUETTE STATE FOREST	22	1,744.00	\$12.95	\$17.75	37.00%	\$3.27	\$32.05
Roscommon Management Unit	7	230.00	\$15.42	\$23.41	52.00%	\$13.20	\$26.25
Grayling Management Unit	7	210.00	\$12.57	\$15.49	23.00%	\$10.20	\$19.55
Gladwin Management Unit	2	58.00	<u>\$12.52</u>	<u>\$15.00</u>	<u>20.00%</u>	<u>\$6</u> .65	<u>\$15.6</u> 2
AUSABLE STATE FOREST	16	498.00	\$13.88	\$19.09	38.00%	\$6.65	\$26.25
NORTHERN LOWER PENNINSULA	89	8,222.00	\$21.26	\$32.11	51.00%	\$3.27	\$104.32
STATEWIDE	244	32,240.00	\$21.51	\$29.78	38.00%	\$3.27	\$104.32

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 21 of 33

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	782.00	\$16.26	\$19.47	20.00%	\$15.00	\$26.66
Crystal Falls Management Unit	<u> </u>	4 <u>,230.00</u>		<u>\$15.16</u>	<u>24.00%</u>	<u>\$10.65</u>	\$22.00
COPPER COUNTRY STATE FOREST	17	5,012.00	\$12.83	\$15.83	23.00%	\$10.65	\$26.66
Gwinn Management Unit	5	3,225.00	\$10.74	\$17.77	65.00%	\$5.60	\$18.46
Escanaba Management Unit	<u> </u>		<u>\$13.94</u>	<u>\$14.98</u>		<u>\$12.60</u>	<u>\$15.0</u> 0
ESCANABA RIVER STATE FOREST	7	3,333.00	\$10.84	\$17.68	63.00%	\$5.60	\$18.46
Shingleton Management Unit	1	21.00	\$12.95	\$25.00	93.00%	\$25.00	\$25.00
Sault Ste Marie (Naubinway Office)	1		\$9.50	<u>\$25.45 </u>		<u>\$25</u> .45	\$25.45
LAKE SUPERIOR STATE FOREST	2	55.00	\$10.82	\$25.28	134.00%	\$25.00	\$25.45
UPPER PENNINSULA	26	8,400.00	\$12.03	\$16.62	38.00%	\$5.60	\$26.66
Gaylord Management Unit	28	4,926.00	\$6.30	\$9.32	48.00%	\$3.65	\$31.72
Atlanta Management Unit	<u> </u>	2,327.00	<u></u>	<u>\$18.00 </u>	<u>30.00%</u>	<u>\$12</u> .45	\$27.95
MACKINAW STATE FOREST	42	7,253.00	\$8.71	\$12.10	39.00%	\$3.65	\$31.72
Traverse City Management Unit	14	1,809.00	\$26.48	\$36.16	37.00%	\$18.20	\$60.29
Cadillac Management Unit	4	248.00	\$15.32	<u>\$17.00</u>	<u>11.00%</u>	<u>\$15</u> .55	<u>\$17.9</u> 1
PERE MARQUETTE STATE FOREST	18	2,057.00	\$25.13	\$33.85	35.00%	\$15.55	\$60.29
Roscommon Management Unit	2	25.00	\$7.80	\$13.44	72.00%	\$9.42	\$15.00
Grayling Management Unit	2	<u> </u>	\$3.35	\$4.11	23.00% _	<u>\$1</u> .00	<u>\$10.0</u> 0
AUSABLE STATE FOREST	4	193.00	\$3.92	\$5.32	36.00%	\$1.00	\$15.00
NORTHERN LOWER PENNINSULA	64	9,503.00	\$12.16	\$16.67	37.00%	\$1.00	\$60.29
STATEWIDE	90	17.903.00	\$12.10	\$16.65	38.00%	\$1.00	\$60.29

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4		<u>\$1</u> 1.37	<u>\$20.55 </u>	81.00%	<u>\$10</u> .25	<u>\$21.93</u>
ESCANABA RIVER STATE FOREST	4	26.00	\$11.37	\$20.55	81.00%	\$10.25	\$21.93
Shingleton Management Unit	1	3.00	\$4.55	\$6.15	35.00%	\$6.15	\$6.15
Newberry Management Unit	<u>3</u>		<u>\$5.48</u>	<u>\$9.70</u>		\$4.00	<u>\$19.39</u>
LAKE SUPERIOR STATE FOREST	4	241.00	\$5.47	\$9.66	77.00%	\$4.00	\$19.39
UPPER PENNINSULA	8	267.00	\$6.05	\$10.72	77.00%	\$4.00	\$21.93
STATEWIDE	8	267.00	\$6.05	\$10.72	77.00%	\$4.00	\$21.93

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 22 of 33

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	2,722.00	\$47.37	\$57.32	21.00%	\$55.53	\$65.44
<u>Crystal Falls Management Unit</u>	9	1,550.00	<u>\$43.85</u> _	\$56.68	<u>29.00%</u>	\$43.56	<u>\$62.80</u>
COPPER COUNTRY STATE FOREST	12	4,272.00	\$46.09	\$57.09	24.00%	\$43.56	\$65.44
Gwinn Management Unit	10	2,184.00	\$45.39	\$61.22	35.00%	\$22.05	\$83.49
<u>Escanaba Management Unit</u>	1	2.00	<u>\$44.65</u>			<u>\$44</u> .65	\$44.65
ESCANABA RIVER STATE FOREST	11	2,186.00	\$45.39	\$61.21	35.00%	\$22.05	\$83.49
Shingleton Management Unit	17	9,413.00	\$44.88	\$63.35	41.00%	\$32.00	\$72.23
Newberry Management Unit	11	4,330.00	\$44.15	\$60.71	38.00%	\$35.15	\$65.06
Sault Ste Marie (Naubinway Office)	3	85.00	\$31.15	\$34.38	10.00%	\$32.99	\$42.03
Sault Ste Marie (Soo Office)			<u>\$14.75</u>	\$45.72	210.00%	<u>\$45</u> .72	<u>\$45.7</u> 2
LAKE SUPERIOR STATE FOREST	32	13,889.00	\$44.43	\$62.27	40.00%	\$32.00	\$72.23
UPPER PENNINSULA	55	20,347.00	\$44.89	\$61.07	36.00%	\$22.05	\$83.49
Gaylord Management Unit	18	2,221.00	\$25.04	\$36.51	46.00%	\$24.85	\$80.43
Pigeon River Country Management Unit	3	58.00	\$27.73	\$29.91	8.00%	\$24.95	\$40.07
Atlanta Management Unit		4,099.00	<u>\$24.74</u>	<u>\$32.39</u>	<u>31.00%</u>	<u>\$23.90</u>	<u>\$80.65</u>
MACKINAW STATE FOREST	45	6,378.00	\$24.87	\$33.80	36.00%	\$23.90	\$80.65
Traverse City Management Unit	35	5,849.00	\$14.52	\$20.06	38.00%	\$3.63	\$37.09
Cadillac Management Unit		3,055.00	<u>\$1</u> 3.79	\$25.63	<u> </u>	<u>\$14.40</u>	<u>\$38.89</u>
PERE MARQUETTE STATE FOREST	46	8,904.00	\$14.27	\$21.97	54.00%	\$3.63	\$38.89
Roscommon Management Unit	13	12,073.00	\$15.45	\$24.66	60.00%	\$12.35	\$45.00
Grayling Management Unit	19	5,459.00	\$12.72	\$19.79	56.00%	\$12.25	\$28.76
_Gladwin Management Unit	7	3,084.00		<u>\$16.38</u>	<u> </u>	<u> </u>	<u>\$21.00</u>
AUSABLE STATE FOREST	39	20,616.00	\$14.62	\$22.13	51.00%	\$7.90	\$45.00
NORTHERN LOWER PENNINSULA	130	35,898.00	\$16.35	\$24.16	48.00%	\$3.63	\$80.65
STATEWIDE	185	56,245.00	\$26.68	\$37.51	41.00%	\$3.63	\$83.49

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 23 of 33

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	1,747.00	\$4.08	\$8.11	99.00%	\$3.50	\$31.52
Atlanta Management Unit	7	2,143.00	\$4.47	\$74.58	<u>1,568.00%</u>	<u>\$4</u> .70	<u>\$212.7</u> 8
MACKINAW STATE FOREST	11	3,890.00	\$4.29	\$44.73	943.00%	\$3.50	\$212.78
Traverse City Management Unit	10	771.00	\$6.79	\$17.54	158.00%	\$3.00	\$104.78
Cadillac Management Unit	2		\$5.82		<u> </u>	\$3.09	<u>\$7.2</u> 0
PERE MARQUETTE STATE FOREST	12	888.00	\$6.66	\$16.15	142.00%	\$3.00	\$104.78
Grayling Management Unit	1		\$3.75	\$5.06	35.00%	\$5.06	\$5.06
AUSABLE STATE FOREST		130.00	\$3.75	\$5.06	35.00%	\$5.06	\$5.06
NORTHERN LOWER PENNINSULA	24	4,908.00	\$4.71	\$38.51	718.00%	\$3.00	\$212.78
STATEWIDE	24	4,908.00	\$4.71	\$38.51	718.00%	\$3.00	\$212.78

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 24 of 33

MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE		MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Paraga Managamant Linit	13	4,092.00	(3) \$18.43		113.00%	(0) \$16.95	\$67.60
Baraga Management Unit Crystal Falls Management Unit	36	26,475.00	\$18.43	\$39.28 \$50.70	45.00%	\$24.15	\$72.50
COPPER COUNTRY STATE FOREST	<u> 30</u> _ 49	<u>20,475.00</u> 30,567.00	<u></u> <u></u> \$32.76		<u>45.00%</u> _ 50.00%	<u>\$24</u> . <u>15</u> \$16.95	<u> </u>
Gwinn Management Unit	26	10,565.00	\$32.32	\$46.90	45.00%	\$15.55	\$60.75
Escanaba Management Unit	20 25	13,945.00	\$31.65	\$48.90	23.00%	\$24.35	\$56.44
ESCANABA RIVER STATE FOREST	_ <u></u> <u></u> 51		<u></u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Shingleton Management Unit	23	5,889.00	\$29.50	\$44.22	50.00%	\$12.16	\$50.58
Newberry Management Unit	26	9,205.00	\$27.13	\$44.09	63.00%	\$12.30	\$65.32
Sault Ste Marie (Naubinway Office)	16	3,920.00	\$19.95	\$38.90	95.00%	\$17.23	\$52.85
Sault Ste Marie (Soo Office)	6	3,033.00	\$10.00	\$19.54	95.00%	\$16.25	\$32.76
Sault Ste Marie (Drummond Island)	5	3,736.00	\$18.52	\$20.16	9.00%	\$10.05	\$21.91
LAKE SUPERIOR STATE FOREST	76	25,783.00	\$23.32	\$36.97	59.00%	\$10.05	\$65.32
UPPER PENNINSULA	176	80,860.00	\$29.50	\$43.23	47.00%	\$10.05	\$72.50
Gaylord Management Unit	90	25,934.00	\$18.39	\$30.04	63.00%	\$9.89	\$54.72
Pigeon River Country Management Unit	9	2,434.00	\$21.10	\$31.09	47.00%	\$21.80	\$40.06
Atlanta Management Unit	44 _	<u>19,539.00</u>	\$22.95	<u>\$32.40 </u>	<u> </u>	<u>\$18</u> .20	\$48.88_
MACKINAW STATE FOREST	143	47,907.00	\$20.39	\$31.06	52.00%	\$9.89	\$54.72
Traverse City Management Unit	65	31,293.00	\$19.84	\$27.07	36.00%	\$4.91	\$41.78
Cadillac Management Unit	28	<u> </u>	\$17.10	<u>\$31.88</u>	<u> </u>	<u>\$5.00</u>	<u>\$60.0</u> 0
PERE MARQUETTE STATE FOREST	93	49,369.00	\$18.83	\$28.83	53.00%	\$4.91	\$60.00
Roscommon Management Unit	25	10,662.00	\$31.91	\$40.41	27.00%	\$27.55	\$55.42
Grayling Management Unit	27	8,498.00	\$22.03	\$30.66	39.00%	\$1.00	\$58.48
_Gladwin Management Unit	8	9,564.00	\$22.20	<u>\$27.92 </u>		<u>\$13.90</u>	\$35.00
AUSABLE STATE FOREST	60	28,724.00	\$25.75	\$33.37	30.00%	\$1.00	\$58.48
NORTHERN LOWER PENNINSULA	296	126,000.00	\$21.00	\$30.71	46.00%	\$1.00	\$60.00
STATEWIDE	472	206,860.00	\$24.32	\$35.61	46.00%	\$1.00	\$72.50

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 25 of 33

MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	OOLD		PRICE	SOLD I NICL	COL. 4	SOLD I RIOL	JOED I NICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	21	18,965.00	\$17.11	\$23.38		\$17.00	\$41.07
Crystal Falls Management Unit	37	20,702.00	\$24.96	\$32.27	29.00%	\$16.30	\$50.55
COPPER COUNTRY STATE FOREST		39,667.00	\$21.21	\$28.02	32.00%	<u>\$16.30</u>	\$50.55
Gwinn Management Unit	30	22,440.00	\$18.86	\$28.02	49.00%	\$8.75	\$72.10
<u>Escanaba Management Unit</u>		<u>18,061.00</u>	\$31.95	<u>\$39.34</u>		<u>\$24</u> .00	<u>\$57.46</u>
ESCANABA RIVER STATE FOREST	56	40,501.00	\$24.70	\$33.07	34.00%	\$8.75	\$72.10
Shingleton Management Unit	26	7,981.00	\$18.44	\$29.30	59.00%	\$11.36	\$41.11
Newberry Management Unit	26	17,494.00	\$15.25	\$20.96	37.00%	\$7.00	\$44.08
Sault Ste Marie (Naubinway Office)	20	8,817.00	\$24.22	\$34.71	43.00%	\$19.99	\$59.23
Sault Ste Marie (Soo Office)	5	1,566.00	\$17.30	\$22.86	32.00%	\$12.00	\$30.38
Sault Ste Marie (Drummond Island)	<u> </u>	575.00	<u>\$8.41 \$8.41 </u>	<u>\$8.50</u>		<u> </u>	<u>\$15.63</u>
LAKE SUPERIOR STATE FOREST	81	36,433.00	\$18.10	\$26.00	44.00%	\$7.00	\$59.23
UPPER PENNINSULA	195	116,601.00	\$21.45	\$29.14	36.00%	\$7.00	\$72.10
Gaylord Management Unit	116	47,476.00	\$21.33	\$33.12	55.00%	\$10.85	\$157.22
Pigeon River Country Management Unit	9	1,588.00	\$19.78	\$26.39	33.00%	\$19.65	\$33.07
Atlanta Management Unit	53	<u>18,123.00</u>	<u>\$19.93 </u>	<u>\$25.98 (\$25.98</u>		<u>\$16</u> .55	<u>\$46.55</u>
MACKINAW STATE FOREST	178	67,187.00	\$20.92	\$31.03	48.00%	\$10.85	\$157.22
Traverse City Management Unit	80	26,139.00	\$18.57	\$25.47	37.00%	\$4.79	\$66.26
<u>Cadillac Management Unit</u>	47	9 <u>,740.00</u>	<u>\$17.60</u>	<u>\$25.24</u>	<u> </u>	<u>\$5</u> .00	<u>\$54.40</u>
PERE MARQUETTE STATE FOREST	127	35,879.00	\$18.31	\$25.41	39.00%	\$4.79	\$66.26
Roscommon Management Unit	22	2,435.00	\$18.52	\$31.51	70.00%	\$17.05	\$45.00
Grayling Management Unit	26	7,378.00	\$17.22	\$32.05	86.00%	\$2.00	\$73.10
<u>_Gladwin Management Unit</u>		3 <u>,426.00</u>	<u>\$14.20</u>	<u>\$19.27</u>	<u>36.00%</u>	<u>\$12</u> .70	<u>\$27.17</u>
AUSABLE STATE FOREST	59	13,239.00	\$16.68	\$28.64	72.00%	\$2.00	\$73.10
NORTHERN LOWER PENNINSULA	364	116,305.00	\$19.63	\$29.02	48.00%	\$2.00	\$157.22
STATEWIDE	559	232,906.00	\$20.54	\$29.08	42.00%	\$2.00	\$157.22

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 26 of 33

PULPWOOD in Cords (see general note 4)

NORTHERN LOWER PENNINSULA

STATEWIDE

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	282.00	\$21.65	\$25.14	16.00%	\$25.14	\$25.14
<u>Crystal Falls Management Unit</u>		7.00		<u>\$19.40</u>		<u>\$19</u> .40	<u>\$19.40</u>
COPPER COUNTRY STATE FOREST	2	289.00	\$21.60	\$25.00	16.00%	\$19.40	\$25.14
Gwinn Management Unit	4	402.00	\$20.78	\$41.56	100.00%	\$25.40	\$44.78
<u>Escanaba Management Unit</u>	2		<u>\$18.54</u>	<u>\$28.61 </u>	<u> </u>	<u>\$20.01</u>	\$30.00
ESCANABA RIVER STATE FOREST	6	849.00	\$19.60	\$34.75	77.00%	\$20.01	\$44.78
Shingleton Management Unit	1	53.00	<u>\$23.25</u>	<u>\$40.46</u>	<u> </u>	<u>\$40</u> .46	<u>\$40.46</u>
LAKE SUPERIOR STATE FOREST	1	53.00	\$23.25	\$40.46	74.00%	\$40.46	\$40.46
UPPER PENNINSULA	9	1,191.00	\$20.25	\$32.64	61.00%	\$19.40	\$44.78
Gaylord Management Unit	27	4,345.00	\$23.08	\$28.76	25.00%	\$12.00	\$61.97
Pigeon River Country Management Unit	2	57.00	\$21.60	\$21.60	0.00%	\$21.10	\$21.75
Atlanta Management Unit	<u> </u>	<u> </u>	<u>\$20.83</u>	<u>\$29.02</u>	<u> </u>	<u>\$19</u> .45	<u>\$59.19</u>
MACKINAW STATE FOREST	70	20,625.00	\$21.31	\$28.95	36.00%	\$12.00	\$61.97
Traverse City Management Unit	39	12,191.00	\$12.57	\$22.88	82.00%	\$9.05	\$40.64
<u>Cadillac Management Unit</u>	<u> </u>	4, <u>533.00</u>	<u>\$15.34</u>	<u>\$19.68</u>	<u>28.00%</u>	<u>\$4.00</u>	<u>\$40.01</u>
PERE MARQUETTE STATE FOREST	69	16,724.00	\$13.32	\$22.02	65.00%	\$4.00	\$40.64
Roscommon Management Unit	19	4,459.00	\$16.42	\$23.18	41.00%	\$12.60	\$35.78
Grayling Management Unit	21	9,514.00	\$13.03	\$21.68	66.00%	\$8.00	\$49.70
Gladwin Management Unit	<u> </u>		<u>\$1</u> 1.34	<u>\$15.29</u>	<u>35.00%</u>	<u>\$6</u> .10	\$32.00
AUSABLE STATE FOREST	52	18,928.00	\$13.39	\$20.36	52.00%	\$6.10	\$49.70
NORTHERN LOWER PENNINSULA	191	56,277.00	\$16.27	\$24.00	48.00%	\$4.00	\$61.97
STATEWIDE	200	57,468.00	\$16.35	\$24.18	48.00%	\$4.00	\$61.97
MIXED SOFTWOOD (98)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Roscommon Management Unit	1	34.00	\$14.72	\$45.00	206.00%	\$45.00	\$45.00
AUSABLE STATE FOREST	· <u> </u>		<u>\$14.72</u> _	<u> </u>		<u> </u>	<u> </u>

34.00

34.00

1

1

\$14.72

\$14.72

206.00%

206.00%

\$45.00

\$45.00

\$45.00

\$45.00

\$45.00

\$45.00

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 27 of 33

MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE		
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	18	2,310.00	\$20.40	\$36.21	78.00%	\$15.00	\$55.97
Crystal Falls Management Unit	33	3,931.00	\$23.14	\$32.25		\$16.50	\$55.63
COPPER COUNTRY STATE FOREST	<u></u> 51	6,241.00	\$22.12	\$33.72		\$15.00	\$55.97
Gwinn Management Unit	23	6,081.00	\$28.35	\$41.98	48.00%	\$9.95	\$55.93
Escanaba Management Unit	26	4,903.00	\$23.71	\$28.45	20.00%	\$18.79	\$44.00
ESCANABA RIVER STATE FOREST	49	10,984.00	\$26.28	\$35.94	37.00%	\$9.95	\$55.93
Shingleton Management Unit	22	8,511.00	\$27.97	\$38.75	39.00%	\$19.00	\$53.65
Newberry Management Unit	22	8,179.00	\$23.15	\$26.44	14.00%	\$14.90	\$42.02
Sault Ste Marie (Naubinway Office)	13	2,545.00	\$23.42	\$32.61	39.00%	\$17.99	\$52.73
Sault Ste Marie (Soo Office)	7	1,524.00	\$14.74	\$24.10	64.00%	\$10.00	\$47.86
Sault Ste Marie (Drummond Island)	3	3,422.00	<u>\$16.40</u>	<u>\$18.40</u>	<u>12.00%</u>	<u>\$10.00</u>	<u>\$19.35</u>
LAKE SUPERIOR STATE FOREST	67	24,181.00	\$23.39	\$30.14	29.00%	\$10.00	\$53.65
UPPER PENNINSULA	167	41,406.00	\$23.97	\$32.22	34.00%	\$9.95	\$55.97
Gaylord Management Unit	11	1,314.00	\$35.35	\$49.56	40.00%	\$17.00	\$202.07
Pigeon River Country Management Unit	4	199.00	\$30.06	\$39.28	31.00%	\$34.64	\$40.65
Atlanta Management Unit	<u>20</u>	1 <u>,47</u> 0.00	\$35.37	<u>\$43.37</u>	23.00% _	<u>\$28.50</u>	<u> </u>
MACKINAW STATE FOREST	35	2,983.00	\$35.01	\$45.83	31.00%	\$17.00	\$202.07
Traverse City Management Unit	11	1,361.00	\$21.10	\$25.58	21.00%	\$4.79	\$44.35
_Cadillac Management Unit			<u>\$15.35</u>	<u>\$27.70 </u>	<u> </u>	<u>\$27</u> .70	<u>\$27.70</u>
PERE MARQUETTE STATE FOREST	12	2,204.00	\$18.90	\$26.39	40.00%	\$4.79	\$44.35
Roscommon Management Unit	1	101.00	\$33.90	\$46.08	36.00%	\$46.08	\$46.08
Grayling Management Unit	2	14.00	\$29.08	\$29.08	0.00%	\$28.05	\$30.10
_Gladwin Management Unit			<u>\$16.05</u>	<u>\$16.05</u>		<u>\$16</u> .05	<u>\$16.05</u>
AUSABLE STATE FOREST	4	128.00	\$31.56	\$41.17	30.00%	\$16.05	\$46.08
NORTHERN LOWER PENNINSULA	51	5,315.00	\$28.24	\$37.65	33.00%	\$4.79	\$202.07
STATEWIDE	218	46,721.00	\$24.45	\$32.83	34.00%	\$4.79	\$202.07

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 28 of 33

	,						
N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	5.00	\$19.65	\$19.65		\$19.65	\$19.65
_Crystal Falls Management Unit			\$21.10	<u>\$21.10</u>		<u>\$21</u> .10	<u>\$21.10</u>
COPPER COUNTRY STATE FOREST	2	15.00	\$20.62	\$20.62	0.00%	\$19.65	\$21.10
Escanaba Management Unit	24	<u> </u>	\$24.57	<u>\$30.08 (\$30.08)</u>	22.00%	<u>\$21.85</u>	\$51.63
ESCANABA RIVER STATE FOREST	24	8,976.00	\$24.57	\$30.08	22.00%	\$21.85	\$51.63
Shingleton Management Unit	5	377.00	\$15.25	\$16.99	11.00%	\$14.62	\$38.06
Newberry Management Unit	4	1,314.00	\$11.04	\$12.01	9.00%	\$9.00	\$13.20
<u>Sault Ste Marie (Naubinway Office)</u>		505.00		<u>\$20.81</u>	<u>14.00%</u>	<u>\$20.00</u>	<u>\$25.01</u>
LAKE SUPERIOR STATE FOREST	13	2,196.00	\$13.41	\$14.89	11.00%	\$9.00	\$38.06
UPPER PENNINSULA	39	11,187.00	\$22.38	\$27.08	21.00%	\$9.00	\$51.63
Gaylord Management Unit	6	729.00	\$18.21	\$31.05	71.00%	\$8.55	\$61.06
Pigeon River Country Management Unit	4	73.00	\$20.18	\$30.25	50.00%	\$26.45	\$32.50
<u>Atlanta Management Unit</u>	2		\$21.67	<u>\$58.57</u>	170.00%	<u>\$26.69</u>	<u>\$91.12</u>
MACKINAW STATE FOREST	12	1,089.00	\$19.26	\$38.25	99.00%	\$8.55	\$91.12
Traverse City Management Unit	2		\$18.65	\$37.36	100.00%	\$22.28	\$54.60
PERE MARQUETTE STATE FOREST	2	15.00	\$18.65	\$37.36	100.00%	\$22.28	\$54.60
Roscommon Management Unit	1	124.00	\$20.70	\$22.43	8.00%	\$22.43	\$22.43
Grayling Management Unit	1	2.00	\$23.65	\$24.00	1.00%	\$24.00	\$24.00
Gladwin Management Unit		9.00		\$23.39		<u>\$23.39</u>	\$23.39
AUSABLE STATE FOREST	3	135.00	\$20.66	\$22.52	9.00%	\$22.43	\$24.00
NORTHERN LOWER PENNINSULA	17	1,239.00	\$19.40	\$36.52	88.00%	\$8.55	\$91.12
STATEWIDE	56	12,426.00	\$22.08	\$28.02	27.00%	\$8.55	\$91.12

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 29 of 33

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	8	915.00	\$11.39	\$25.64	125.00%	\$12.00	\$35.47
Crystal Falls Management Unit	6	639.00	\$22.81	\$33.16	45.00%	\$16.80	\$48.65
COPPER COUNTRY STATE FOREST	<u>14</u>	1,554.00	\$16.09	\$28.73	79.00%		\$48.65
Gwinn Management Unit	11	1,264.00	\$25.61	\$37.25	45.00%	\$13.75	\$44.79
Escanaba Management Unit	4		\$27.02	\$28.24	5.00%	<u>\$22.55</u>	<u>\$35.30</u>
ESCANABA RIVER STATE FOREST	15	1,436.00	\$25.77	\$36.17	40.00%	\$13.75	\$44.79
Shingleton Management Unit	11	527.00	\$24.86	\$27.25	10.00%	\$14.00	\$43.75
Newberry Management Unit	13	1,974.00	\$19.49	\$25.76	32.00%	\$10.00	\$41.10
Sault Ste Marie (Naubinway Office)	9	1,258.00	\$13.82	\$18.82	36.00%	\$11.99	\$38.43
Sault Ste Marie (Soo Office)	2	612.00	\$8.38	\$15.25	82.00%	\$15.24	\$15.27
Sault Ste Marie (Drummond Island)				<u>\$13.54</u>	<u> </u>	\$13.54	<u>\$13.5</u> 4
LAKE SUPERIOR STATE FOREST	36	4,788.00	\$16.49	\$21.69	32.00%	\$10.00	\$43.75
UPPER PENNINSULA	65	7,778.00	\$18.12	\$25.77	42.00%	\$10.00	\$48.65
Gaylord Management Unit	13	503.00	\$15.93	\$27.25	71.00%	\$18.01	\$43.78
Pigeon River Country Management Unit	2	51.00	\$19.75	\$26.93	36.00%	\$25.75	\$31.78
Atlanta Management Unit		1 <u>,014.00</u>	\$23.01	<u>\$31.01 </u>	<u>35.00%</u>	<u>\$22.90</u>	\$45.79
MACKINAW STATE FOREST	35	1,568.00	\$20.63	\$29.67	44.00%	\$18.01	\$45.79
Traverse City Management Unit	4	57.00	\$19.74	\$29.39	49.00%	\$20.85	\$76.60
<u>Cadillac Management Unit</u>	2	<u> 61.00 </u>	<u>\$19.70 </u>	<u>\$25.34</u>	29.00%	<u>\$5.00</u>	<u>\$27.16</u>
PERE MARQUETTE STATE FOREST	6	118.00	\$19.72	\$27.30	38.00%	\$5.00	\$76.60
Roscommon Management Unit	4	39.00	\$16.54	\$16.96	3.00%	\$13.20	\$20.00
Grayling Management Unit	3	100.00	\$9.99	\$10.64	7.00%	\$9.45	\$11.00
Gladwin Management Unit	6		<u>\$10.56</u>	<u>\$17.31</u>	<u> </u>	<u>\$9.50</u>	<u>\$21.00</u>
AUSABLE STATE FOREST	13	354.00	\$11.06	\$15.39	39.00%	\$9.45	\$21.00
NORTHERN LOWER PENNINSULA	54	2,040.00	\$18.92	\$27.05	43.00%	\$5.00	\$76.60
STATEWIDE	119	9,818.00	\$18.29	\$26.04	42.00%	\$5.00	\$76.60

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 30 of 33

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	1,669.00	\$54.87	\$81.69	49.00%	\$50.01	\$84.16
Crystal Falls Management Unit		<u> </u>	<u>\$56.18</u>	\$78.84	<u> </u>	\$55.65	
COPPER COUNTRY STATE FOREST	19	15,349.00	\$56.04	\$79.15	41.00%	\$50.01	\$99.74
Gwinn Management Unit	8	955.00	\$64.73	\$78.37	21.00%	\$30.10	\$109.27
Escanaba Management Unit	6	<u> </u>	<u>\$63.59</u>	<u>\$78.35</u>	<u> </u>	<u> </u>	<u>\$88.76</u>
ESCANABA RIVER STATE FOREST	14	1,129.00	\$64.55	\$78.37	21.00%	\$30.10	\$109.27
Shingleton Management Unit	22	17,030.00	\$62.94	\$83.43	33.00%	\$50.00	\$105.81
Newberry Management Unit	17	21,705.00	\$72.23	\$92.69	28.00%	\$53.00	\$109.82
Sault Ste Marie (Naubinway Office)	7	5,143.00	\$82.67	\$102.35	24.00%	\$51.99	\$105.22
<u>Sault Ste Marie (Soo Office)</u>	2		<u>\$65.19</u>	<u>\$88.84</u>	<u> </u>	<u>\$45</u> .72	
LAKE SUPERIOR STATE FOREST	48	44,226.00	\$69.81	\$90.22	29.00%	\$45.72	\$109.82
UPPER PENNINSULA	81	60,704.00	\$66.23	\$87.20	32.00%	\$30.10	\$109.82
Gaylord Management Unit	39	18,843.00	\$44.09	\$61.46	39.00%	\$22.00	\$118.30
Pigeon River Country Management Unit	11	3,480.00	\$49.57	\$59.43	20.00%	\$47.05	\$85.84
Atlanta Management Unit		<u>17,923.00</u>	<u>\$51.25</u>	<u>\$64.95</u>	27.00%	<u>\$39</u> .10	<u>\$178.46</u>
MACKINAW STATE FOREST	90	40,246.00	\$47.75	\$62.84	32.00%	\$22.00	\$178.46
Traverse City Management Unit	50	19,748.00	\$40.42	\$53.58	33.00%	\$9.94	\$111.39
Cadillac Management Unit	27	24,966.00	<u>\$36.74</u>		54.00%		<u>\$83.6</u> 1_
PERE MARQUETTE STATE FOREST	77	44,714.00	\$38.37	\$55.17	44.00%	\$8.60	\$111.39
Roscommon Management Unit	16	4,376.00	\$40.30	\$57.17	42.00%	\$41.05	\$107.32
Grayling Management Unit	21	6,165.00	\$40.30	\$62.34	55.00%	\$35.40	\$124.81
Gladwin Management Unit		6 <u>,656.00</u>	\$35.94	<u>\$46.58</u>		<u>\$20</u> .85	<u>\$60.00</u>
AUSABLE STATE FOREST	47	17,197.00	\$38.61	\$54.93	42.00%	\$20.85	\$124.81
NORTHERN LOWER PENNINSULA	214	102,157.00	\$42.11	\$58.15	38.00%	\$8.60	\$178.46
STATEWIDE	295	162,861.00	\$51.10	\$68.98	35.00%	\$8.60	\$178.46

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 31 of 33

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	2	257.00	\$34.26	\$36.12	5.00%	\$27.00	\$36.23
LAKE SUPERIOR STATE FOREST	2	257.00	\$34.26	\$36.12	5.00%	\$27.00	\$36.23
UPPER PENNINSULA	2	257.00	\$34.26	\$36.12	5.00%	\$27.00	\$36.23
Gaylord Management Unit	1	9.00	\$3.50	\$4.70	34.00%	\$4.70	\$4.70
Atlanta Management Unit	3		<u>\$12.55 </u>	<u>\$91.93</u>	<u> 633.00% </u>	<u>\$37</u> .71	<u>\$104.3</u> 1
MACKINAW STATE FOREST	4	94.00	\$11.69	\$83.58	615.00%	\$4.70	\$104.31
Traverse City Management Unit	2	122.00	\$3.43	\$5.09	48.00%	\$3.76	\$12.29
PERE MARQUETTE STATE FOREST	2	122.00	\$3.43	\$5.09	48.00%	\$3.76	\$12.29
NORTHERN LOWER PENNINSULA	6	216.00	\$7.02	\$39.24	459.00%	\$3.76	\$104.31
STATEWIDE	8	473.00	\$21.82	\$37.55	72.00%	\$3.76	\$104.31

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 32 of 33

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	462.00	\$19.26	\$29.59	54.00%	\$18.95	\$38.28
<u>Crystal Falls Management Unit</u>	9	<u> </u>	<u>\$12.90</u>	<u>\$21.36</u>		<u>\$11</u> .25	<u>\$32.93</u>
COPPER COUNTRY STATE FOREST	15	1,278.00	\$15.20	\$24.34	60.00%	\$11.25	\$38.28
Gwinn Management Unit	8	1,422.00	\$18.68	\$30.19	62.00%	\$20.07	\$50.19
<u>Escanaba Management Unit</u>		4,072.00	<u>\$18.05 </u>	<u>\$25.65</u>	<u> </u>	<u>\$15.03</u>	<u>\$42.00</u>
ESCANABA RIVER STATE FOREST	21	5,494.00	\$18.21	\$26.82	47.00%	\$15.03	\$50.19
Shingleton Management Unit	7	461.00	\$15.40	\$18.23	18.00%	\$14.75	\$29.03
Newberry Management Unit	3	947.00	\$14.61	\$18.11	24.00%	\$12.55	\$27.55
Sault Ste Marie (Naubinway Office)	1	7.00	\$15.00	\$15.23	2.00%	\$15.23	\$15.23
Sault Ste Marie (Soo Office)	1	41.00	\$4.75	\$15.24	221.00%	\$15.24	\$15.24
<u>Sault Ste Marie (Drummond Island)</u>	<u> </u>		<u>\$11.30</u>	<u>\$28.93 (\$28.93</u>	156.00%	<u>\$28.93</u>	<u>\$28.93</u>
LAKE SUPERIOR STATE FOREST	13	1,466.00	\$14.56	\$18.13	25.00%	\$12.55	\$29.03
UPPER PENNINSULA	49	8,238.00	\$17.09	\$24.89	46.00%	\$11.25	\$50.19
Gaylord Management Unit	2	85.00	\$20.69	\$27.32	32.00%	\$25.00	\$90.61
<u>Atlanta Management Unit</u>	3		\$32.65	<u>\$50.75</u>	<u> </u>	<u>\$41.07</u>	<u>\$111.48</u>
MACKINAW STATE FOREST	5	249.00	\$28.56	\$42.75	50.00%	\$25.00	\$111.48
Traverse City Management Unit	3	76.00	\$23.97	\$28.53	19.00%	\$22.28	\$45.66
PERE MARQUETTE STATE FOREST	3	76.00	\$23.97	\$28.53	19.00%	\$22.28	\$45.66
Gladwin Management Unit	3	351.00	\$15.04	\$15.35	2.00%	\$14.30	\$32.00
AUSABLE STATE FOREST		351.00	\$15.04	<u> </u>	2.00%	<u> </u>	\$32.00
NORTHERN LOWER PENNINSULA	11	676.00	\$21.03	\$26.92	28.00%	\$14.30	\$111.48
STATEWIDE	60	8,914.00	\$17.39	\$25.05	44.00%	\$11.25	\$111.48

07/01/2017 to 6/30/2018

Date: 08/23/2018 Page 33 of 33

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Daraga Managament Linit	(1)	(2) 17.00	(3) \$28.62	(4)	(5)	(6)	(7) \$47.32
Baraga Management Unit Crystal Falls Management Unit	2	517.00	\$20.02 \$29.63	\$30.90 \$54.97	8.00% 86.00%	\$28.71 \$29.00	\$47.32 \$95.33
COPPER COUNTRY STATE FOREST	<u> </u>	<u>517.00</u> 534.00	_ <u></u>	<u> </u>	<u>83.00%</u>	<u>\$29.00</u> \$28.71	<u> </u>
Gwinn Management Unit	5	186.00	\$29.02	\$31.62	9.00%	\$11.75	\$36.87
Escanaba Management Unit	18	1,383.00	\$31.04	\$31.62	12.00%	\$24.70	\$46.01
ESCANABA RIVER STATE FOREST		<u>1,569.00</u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Shingleton Management Unit	19	5,324.00	\$24.12	\$35.32	46.00%	\$15.00	\$46.72
Newberry Management Unit	20	10,028.00	\$27.17	\$33.57	24.00%	\$11.75	\$41.47
Sault Ste Marie (Naubinway Office)	5	143.00	\$17.32	\$19.30	11.00%	\$10.00	\$24.20
Sault Ste Marie (Soo Office)	1	59.00	\$8.40	\$15.24		\$15.24_	\$1 <u>5.2</u> 4_
LAKE SUPERIOR STATE FOREST	45	15,554.00	\$25.96	\$33.96	31.00%	\$10.00	\$46.72
UPPER PENNINSULA	76	17,657.00	\$26.50	\$34.60	31.00%	\$10.00	\$95.33
Gaylord Management Unit	27	2,219.00	\$29.84	\$35.85	20.00%	\$15.36	\$89.51
Pigeon River Country Management Unit	9	447.00	\$24.29	\$31.36	29.00%	\$23.95	\$70.98
Atlanta Management Unit	34	2,418.00	<u>\$42.39</u>	<u> </u>	72.00%	\$32.85	<u>\$156.67</u>
MACKINAW STATE FOREST	70	5,084.00	\$35.32	\$53.05	50.00%	\$15.36	\$156.67
Traverse City Management Unit	48	4,704.00	\$13.26	\$18.99	43.00%	\$9.50	\$59.82
Cadillac Management Unit	23	1,248.00	<u>\$14.84</u>	<u>\$28.33</u>		\$4.05	<u>\$67.21</u>
PERE MARQUETTE STATE FOREST	71	5,952.00	\$13.59	\$20.95	54.00%	\$4.05	\$67.21
Roscommon Management Unit	17	1,068.00	\$20.41	\$35.64	75.00%	\$20.25	\$93.11
Grayling Management Unit	13	880.00	\$21.19	\$24.81	17.00%	\$16.09	\$49.60
_Gladwin Management Unit	<u> </u>	1 <u>,355.00</u>		<u>\$17.75</u>		\$11.55	<u>\$31.00</u>
AUSABLE STATE FOREST	36	3,303.00	\$18.91	\$25.42	34.00%	\$11.55	\$93.11
NORTHERN LOWER PENNINSULA	177	14,339.00	\$22.52	\$33.36	48.00%	\$4.05	\$156.67
STATEWIDE	253	31,996.00	\$24.72	\$34.05	38.00%	\$4.05	\$156.67