

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2017 TO 9/30/2018

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<u> </u>	2	<u>3.10</u>	<u> </u>	<u>\$43.41</u>	<u> </u>	<u>\$39</u> .36	<u>\$53.32</u>
MACKINAW STATE FOREST	2	3.10	\$37.19	\$43.41	17.00%	\$39.36	\$53.32
Traverse City Management Unit	1	3.80	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
<u>Cadillac Management Unit</u>	<u> </u>			<u>\$119.91</u>	103.00%	<u>\$119.91 \$</u>	<u>\$119.91</u>
PERE MARQUETTE STATE FOREST	2	6.20	\$59.61	\$83.19	40.00%	\$60.00	\$119.91
NORTHERN LOWER PENNINSULA	4	9.30	\$52.14	\$69.93	34.00%	\$39.36	\$119.91
STATEWIDE	4	9.30	\$52.14	\$69.93	34.00%	\$39.36	\$119.91
BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1		\$21.00	\$24.31		\$24.31	\$24.31
MACKINAW STATE FOREST	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31
NORTHERN LOWER PENNINSULA	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31
STATEWIDE	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	111.30	\$121.20	\$140.97	16.00%	\$122.00	\$201.07
Crystal Falls Management Unit	9 _	1 <u>,139.8</u> 0	\$235.34	<u>\$304.01</u>	<u>29.00%</u>	<u>\$148.00</u>	<u>\$365.83</u>
COPPER COUNTRY STATE FOREST	16	1,251.10	\$225.18	\$289.50	29.00%	\$122.00	\$365.83
Gwinn Management Unit	6	1,633.70	\$116.95	\$203.56	74.00%	\$122.00	\$206.95
_Escanaba Management Unit	8	<u> 59.80 </u>	<u>\$112.38</u>	<u>\$139.71</u>	24.00%	<u> </u>	<u>\$184.23</u>
ESCANABA RIVER STATE FOREST	14	1,693.50	\$116.79	\$201.31	72.00%	\$79.00	\$206.95
Shingleton Management Unit	4	56.90	<u>\$12</u> 4.66	<u>\$139.86</u>		<u>\$125</u> .00	<u>\$176.1</u> 1
LAKE SUPERIOR STATE FOREST	4	56.90	\$124.66	\$139.86	12.00%	\$125.00	\$176.11
UPPER PENNINSULA	34	3,001.50	\$162.12	\$236.90	46.00%	\$79.00	\$365.83
Gaylord Management Unit	17	1,016.20	\$59.73	\$86.15	44.00%	\$28.00	\$133.33
Pigeon River Country Management Unit	2	70.30	\$67.64	\$69.35	3.00%	\$68.00	\$75.62
_Atlanta Management Unit	3 _			<u> </u>	9.00%	<u>\$58</u> .00	<u>\$109.85</u>
MACKINAW STATE FOREST	22	1,179.10	\$62.20	\$85.69	38.00%	\$28.00	\$133.33
Traverse City Management Unit	17	1,067.80	\$111.67	\$148.80	33.00%	\$104.00	\$334.81
_Cadillac Management Unit	2	47.10	\$91.00	<u>\$173.56</u>		<u>\$112.37</u>	\$180.02
PERE MARQUETTE STATE FOREST	19	1,114.90	\$110.80	\$149.84	35.00%	\$104.00	\$334.81
Roscommon Management Unit	2	8.30	\$128.00	\$284.54	122.00%	\$140.00	\$362.17
_Grayling Management Unit	5 _		<u>\$128.67</u>	<u>\$138.64</u>	<u> </u>	<u>\$128</u> .60	<u>\$185.48</u>
AUSABLE STATE FOREST	7	76.30	\$128.60	\$154.51	20.00%	\$128.60	\$362.17
NORTHERN LOWER PENNINSULA	48	2,370.30	\$87.20	\$118.08	35.00%	\$28.00	\$362.17
STATEWIDE	82	5,371.80	\$129.06	\$184.47	43.00%	\$28.00	\$365.83

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	2.50	\$51.00	\$51.00	0.00%	\$51.00	\$51.00
<u>Escanaba Management Unit</u>	2	<u>3.90</u>		<u>\$103.39</u>	<u>27.00%</u>	<u> </u>	<u>\$111.80</u>
ESCANABA RIVER STATE FOREST	3	6.40	\$69.42	\$82.93	19.00%	\$51.00	\$111.80
UPPER PENNINSULA	3	6.40	\$69.42	\$82.93	19.00%	\$51.00	\$111.80
Gaylord Management Unit	21	950.30	\$54.39	\$90.03	66.00%	\$28.00	\$241.14
Pigeon River Country Management Unit	2	32.10	\$71.21	\$71.25	0.00%	\$61.50	\$72.00
Atlanta Management Unit		<u> </u>	\$81.00	<u>\$81.00</u>		<u>\$81.00</u>	<u>\$81.00</u>
MACKINAW STATE FOREST	24	1,068.90	\$57.04	\$88.74	56.00%	\$28.00	\$241.14
Traverse City Management Unit	20	562.50	\$97.18	\$155.38	60.00%	\$74.00	\$404.74
<u>Cadillac Management Unit</u>	2		\$79.51	<u>\$130.05</u>		\$120.02	<u>\$200.04</u>
PERE MARQUETTE STATE FOREST	22	641.50	\$95.00	\$152.26	60.00%	\$74.00	\$404.74
Grayling Management Unit	1	27.50	\$75.00	\$126.58	69.00%	\$126.58	\$126.58
AUSABLE STATE FOREST	1	27.50	\$75.00	\$126.58	69.00%	\$126.58	\$126.58
NORTHERN LOWER PENNINSULA	47	1,737.90	\$71.34	\$112.78	58.00%	\$28.00	\$404.74
STATEWIDE	50	1,744.30	\$71.33	\$112.67	58.00%	\$28.00	\$404.74

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	16.00	\$79.80	\$117.62	47.00%	\$100.17	\$129.25
<u>Crystal Falls Management Unit</u>	<u> </u>		\$72.00	<u>\$134.69</u>	87.00%	<u>\$134.69</u>	<u>\$134.69</u>
COPPER COUNTRY STATE FOREST	3	18.80	\$78.64	\$120.16	53.00%	\$100.17	\$134.69
Gwinn Management Unit	1	0.50	\$61.00	\$61.00	0.00%	\$61.00	\$61.00
<u>Escanaba Management Unit</u>	4			<u>\$98.56 \$98.56 </u>	<u>17.00%</u>		<u>\$112.67</u>
ESCANABA RIVER STATE FOREST	5	11.40	\$83.26	\$96.91	16.00%	\$61.00	\$112.67
UPPER PENNINSULA	8	30.20	\$80.38	\$111.38	39.00%	\$61.00	\$134.69
STATEWIDE	8	30.20	\$80.38	\$111.38	39.00%	\$61.00	\$134.69

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\$55.94

\$55.94

\$55.94

\$55.94

80.00%

80.00%

\$55.94

\$55.94

SAWTIMBER in MBF (see general note 3)

NORTHERN LOWER PENNINSULA

STATEWIDE

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	92.40	\$136.70	\$231.44	69.00%	\$141.00	\$243.95
Crystal Falls Management Unit	2			<u>\$131.17</u>	<u> </u>	<u>\$120.00</u>	<u>\$184.05</u>
COPPER COUNTRY STATE FOREST	8	115.90	\$133.31	\$211.11	58.00%	\$120.00	\$243.95
Gwinn Management Unit	2	22.80	\$109.21	\$112.01	3.00%	\$108.00	\$290.80
<u>Escanaba Management Unit</u>				<u></u>		<u>\$153</u> .34	<u>\$153.34</u>
ESCANABA RIVER STATE FOREST	3	25.80	\$114.30	\$116.81	2.00%	\$108.00	\$290.80
Shingleton Management Unit	5	2.40	\$105.96	\$144.12	36.00%	\$103.00	\$177.72
Newberry Management Unit	2			<u></u>	1 <u>18.00%</u>	<u>\$315</u> .98	<u>\$352.90</u>
LAKE SUPERIOR STATE FOREST	7	14.50	\$147.25	\$306.38	108.00%	\$103.00	\$352.90
UPPER PENNINSULA	18	156.20	\$131.47	\$204.38	55.00%	\$103.00	\$352.90
Gaylord Management Unit	11	54.60	\$200.74	\$373.97	86.00%	\$177.00	\$468.71
MACKINAW STATE FOREST	11	54.60	\$200.74	\$373.97	86.00%	\$177.00	\$468.71
Traverse City Management Unit	22	352.40	\$179.97	\$208.78	16.00%	\$115.00	\$555.34
<u>Cadillac Management Unit</u>	5			<u>\$173.63</u>	<u>54.00%</u>	<u>\$125</u> .00	<u>\$2</u> 4 <u>7.38</u>
PERE MARQUETTE STATE FOREST	27	375.10	\$175.90	\$206.65	17.00%	\$115.00	\$555.34
Gladwin Management Unit	2	4.90	\$106.59	<u>\$118.62</u>	11.00%	\$100.00	\$201.38
AUSABLE STATE FOREST	2	4.90	\$106.59	\$118.62	11.00%	\$100.00	\$201.38
NORTHERN LOWER PENNINSULA	40	434.60	\$178.24	\$226.68	27.00%	\$100.00	\$555.34
STATEWIDE	58	590.80	\$165.87	\$220.78	33.00%	\$100.00	\$555.34
BLACK SPRUCE (22)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit			\$31.00	<u>\$55.94</u>	80.00%	\$55.94	\$55.94
PERE MARQUETTE STATE FOREST	1	32.60	\$31.00	\$55.94	80.00%	\$55.94	\$55.94

1

1

32.60

32.60

\$31.00

\$31.00

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GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	8	60.70	\$92.58	<u>\$117.94</u>	27.00%	\$61.00	<u>\$143.63</u>
ESCANABA RIVER STATE FOREST	8	60.70	\$92.58	\$117.94	27.00%	\$61.00	\$143.63
UPPER PENNINSULA	8	60.70	\$92.58	\$117.94	27.00%	\$61.00	\$143.63
STATEWIDE	8	60.70	\$92.58	\$117.94	27.00%	\$61.00	\$143.63

IRONWOOD (61)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gaylord Management Unit	3	3.60	\$42.67	\$51.89		\$42.00	\$100.00
MACKINAW STATE FOREST	3	3.60	\$42.67			\$42.00	\$100.00
NORTHERN LOWER PENNINSULA	3	3.60	\$42.67	\$51.89	22.00%	\$42.00	\$100.00
STATEWIDE	3	3.60	\$42.67	\$51.89	22.00%	\$42.00	\$100.00

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	92.30	\$42.26	\$44.89	6.00%	\$24.00	\$60.00
<u>Atlanta Management Unit</u>	<u>3</u>		\$48.60	<u>\$55.46</u>	<u>14.00%</u>	<u>\$48.00</u>	<u> </u>
MACKINAW STATE FOREST	7	129.60	\$44.08	\$47.93	9.00%	\$24.00	\$60.00
Traverse City Management Unit	4	96.00	\$30.54	\$37.54	23.00%	\$31.00	\$43.10
Cadillac Management Unit	<u> </u>		\$38.00	<u> </u>		<u> </u>	<u>\$72.49</u>
PERE MARQUETTE STATE FOREST	5	98.20	\$30.71	\$38.32	25.00%	\$31.00	\$72.49
Roscommon Management Unit	5	172.60	\$33.67	\$42.34	26.00%	\$30.00	\$87.84
_Gladwin Management Unit	2			<u>\$38.33</u>		<u>\$32.00</u>	\$40.00
AUSABLE STATE FOREST	7	233.10	\$33.03	\$41.30	25.00%	\$30.00	\$87.84
NORTHERN LOWER PENNINSULA	19	460.90	\$35.64	\$42.53	19.00%	\$24.00	\$87.84
STATEWIDE	19	460.90	\$35.64	\$42.53	19.00%	\$24.00	\$87.84

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	64	3,539.60	\$55.71	\$85.77	54.00%	\$27.81	\$185.85
Pigeon River Country Management Unit	5	330.70	\$70.97	\$86.32	22.00%	\$72.00	\$99.69
<u>Atlanta Management Unit</u>		1 <u>,628.10</u>		<u>\$121.91</u>		<u>\$62.00</u>	<u>\$179.65</u>
MACKINAW STATE FOREST	91	5,498.40	\$66.80	\$96.50	44.00%	\$27.81	\$185.85
Traverse City Management Unit	49	2,829.80	\$102.29	\$145.42	42.00%	\$88.00	\$470.22
<u>Cadillac Management Unit</u>	<u> 22</u>	2,489.30	<u>\$117.45</u>	<u>\$188.35</u>		<u>\$64</u> .28	<u>\$398.80</u>
PERE MARQUETTE STATE FOREST	71	5,319.10	\$109.38	\$165.51	51.00%	\$64.28	\$470.22
Roscommon Management Unit	11	536.80	\$67.97	\$81.76	20.00%	\$60.00	\$160.56
Grayling Management Unit	7	464.30	\$78.56	\$101.90	30.00%	\$61.00	\$300.00
<u>_Gladwin Management Unit</u>	7	472.00		<u>\$68.82</u>	<u> </u>	<u>\$33</u> .00	<u>\$79.5</u> 9_
AUSABLE STATE FOREST	25	1,473.10	\$69.27	\$83.96	21.00%	\$33.00	\$300.00
NORTHERN LOWER PENNINSULA	187	12,290.60	\$85.53	\$124.86	46.00%	\$27.81	\$470.22
STATEWIDE	187	12,290.60	\$85.53	\$124.86	46.00%	\$27.81	\$470.22

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	54.80	\$145.00	<u>\$156.79</u>	8.00%	<u>\$150</u> .00	<u>\$226.38</u>
ESCANABA RIVER STATE FOREST	4	54.80	\$145.00	\$156.79	8.00%	\$150.00	\$226.38
UPPER PENNINSULA	4	54.80	\$145.00	\$156.79	8.00%	\$150.00	\$226.38
Gaylord Management Unit	4	237.70	\$104.00	\$160.21	54.00%	\$52.00	\$165.39
_Atlanta Management Unit			\$118.06	<u></u>	<u>16.00%</u>	<u>\$105</u> .00	<u></u>
MACKINAW STATE FOREST	17	951.20	\$114.55	\$142.44	24.00%	\$52.00	\$175.11
Traverse City Management Unit	5	713.40	\$97.18	\$149.67	54.00%	\$130.00	\$190.40
<u>Cadillac Management Unit</u>	3		<u>\$165.88</u>	<u>\$208.56</u>		<u>\$200</u> .00	<u>\$296.34</u>
PERE MARQUETTE STATE FOREST	8	922.10	\$112.73	\$163.00	45.00%	\$130.00	\$296.34
Roscommon Management Unit	13	772.30	\$119.73	\$157.98	32.00%	\$108.00	\$342.79
Grayling Management Unit	21	2,048.30	\$220.30	\$290.13	32.00%	\$153.00	\$567.03
_Gladwin Management Unit	5	<u>547.50</u>	<u>\$137.20</u>	<u>\$150.99</u>	<u> </u>	<u>\$130.00</u>	<u></u>
AUSABLE STATE FOREST	39	3,368.10	\$183.73	\$237.21	29.00%	\$108.00	\$567.03
NORTHERN LOWER PENNINSULA	64	5,241.40	\$158.68	\$206.96	30.00%	\$52.00	\$567.03
STATEWIDE	68	5,296.20	\$158.54	\$206.44	30.00%	\$52.00	\$567.03

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	2	53.50	\$73.02	\$154.47	112.00%	\$107.80	\$201.31
MACKINAW STATE FOREST	2	53.50	\$73.02	\$154.47	112.00%	\$107.80	\$201.31
NORTHERN LOWER PENNINSULA	2	53.50	\$73.02	\$154.47	112.00%	\$107.80	\$201.31
STATEWIDE	2	53.50	\$73.02	\$154.47	112.00%	\$107.80	\$201.31

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	3	63.20	\$40.05	\$43.89	10.00%	\$21.99	\$65.49
Pigeon River Country Management Unit	3	58.50	\$42.04	\$61.12	45.00%	\$46.00	\$69.19
_Atlanta Management Unit	2		\$48.53	<u>\$99.59</u>		<u> </u>	<u>\$143.99</u>
MACKINAW STATE FOREST	8	158.30	\$42.75	\$63.14	48.00%	\$21.99	\$143.99
Traverse City Management Unit	1	0.50	\$47.00	\$50.59	8.00%	\$50.59	\$50.59
PERE MARQUETTE STATE FOREST	1	0.50	\$47.00	\$50.59	8.00%	\$50.59	\$50.59
Roscommon Management Unit	1	18.70	\$47.00		99.00%	<u>\$93</u> .73	<u>\$93.73</u>
AUSABLE STATE FOREST	1	18.70	\$47.00	\$93.73	99.00%	\$93.73	\$93.73
NORTHERN LOWER PENNINSULA	10	177.50	\$43.21	\$66.32	53.00%	\$21.99	\$143.99
STATEWIDE	10	177.50	\$43.21	\$66.32	53.00%	\$21.99	\$143.99

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	59.50	\$42.83	\$53.43	25.00%	\$48.75	\$64.64
Crystal Falls Management Unit	3			<u>\$122.87</u>	<u>32.00%</u>	<u>\$93.00</u>	<u>\$155.00</u>
COPPER COUNTRY STATE FOREST	7	87.90	\$59.02	\$75.86	29.00%	\$48.75	\$155.00
Gwinn Management Unit	2	27.20	\$67.46	\$142.31	111.00%	\$137.69	\$148.08
Escanaba Management Unit		<u>54.90</u>	\$84.84	<u>\$109.16</u>	29.00%	<u>\$81.00</u>	<u>\$140.95</u>
ESCANABA RIVER STATE FOREST	14	82.10	\$79.08	\$120.14	52.00%	\$81.00	\$148.08
Shingleton Management Unit	4	3.60	\$82.47	\$112.34	36.00%	\$64.00	\$151.74
Newberry Management Unit	<u> </u>	<u> </u>		<u>\$105.73</u>	22.00% _	\$86.61	\$166.19
LAKE SUPERIOR STATE FOREST	7	21.50	\$86.10	\$106.84	24.00%	\$64.00	\$166.19
UPPER PENNINSULA	28	191.50	\$70.66	\$98.32	39.00%	\$48.75	\$166.19
Gaylord Management Unit	7	40.20	\$58.91	\$74.09	26.00%	\$59.00	\$85.99
Pigeon River Country Management Unit	4	29.00	\$55.00	\$60.47	10.00%	\$52.43	\$70.62
Atlanta Management Unit	3	41.70	\$61.05	<u>\$65.61</u>		\$42.50	<u>\$80.1</u> 5
MACKINAW STATE FOREST	14	110.90	\$58.69	\$67.34	15.00%	\$42.50	\$85.99
Traverse City Management Unit	4		\$27.62	<u>\$33.94</u>	23.00%	\$30.86	\$39.00
PERE MARQUETTE STATE FOREST	4	13.30	\$27.62	\$33.94	23.00%	\$30.86	\$39.00
NORTHERN LOWER PENNINSULA	18	124.20	\$55.37	\$63.77	15.00%	\$30.86	\$85.99
STATEWIDE	46	315.70	\$64.64	\$84.73	31.00%	\$30.86	\$166.19

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	537.10	\$205.38	\$298.11	45.00%	\$195.48	\$442.81
Crystal Falls Management Unit	7	<u> </u>	<u>\$152.66</u>	\$200.32	<u> </u>	<u>\$125.00</u>	<u>\$320.00</u>
COPPER COUNTRY STATE FOREST	19	705.30	\$192.80	\$274.79	43.00%	\$125.00	\$442.81
Gwinn Management Unit	10	523.70	\$58.83	\$82.53	40.00%	\$39.00	\$212.80
<u>Escanaba Management Unit</u>			<u>\$234.68</u>	<u>\$272.19</u>	<u>16.00%</u>	<u>\$190.00</u>	<u>\$321.61</u>
ESCANABA RIVER STATE FOREST	27	824.00	\$122.92	\$151.65	23.00%	\$39.00	\$321.61
Shingleton Management Unit	12	105.90	\$117.47	\$141.86	21.00%	\$89.00	\$202.32
Newberry Management Unit	5	242.90	\$101.75	\$193.10	90.00%	\$111.11	\$271.38
Sault Ste Marie (Naubinway Office)	3	33.40	\$135.68	\$197.00	45.00%	\$140.82	\$250.70
Sault Ste Marie (Soo Office)	1_	27.70_		<u>\$344.17</u>		<u>\$344</u> . <u>17</u>	<u></u>
LAKE SUPERIOR STATE FOREST	21	409.90	\$109.81	\$190.39	73.00%	\$89.00	\$344.17
UPPER PENNINSULA	67	1,939.20	\$145.57	\$204.62	41.00%	\$39.00	\$442.81
Gaylord Management Unit	49	1,688.00	\$147.08	\$181.77	24.00%	\$69.00	\$291.16
Pigeon River Country Management Unit	6	196.20	\$133.18	\$146.09	10.00%	\$112.00	\$155.00
Atlanta Management Unit		480.30	<u>\$140.07</u>	<u>\$187.55</u>	<u>34.00%</u>	<u>\$95.00</u>	<u>\$277.65</u>
MACKINAW STATE FOREST	76	2,364.50	\$144.51	\$179.98	25.00%	\$69.00	\$291.16
Traverse City Management Unit	42	1,924.20	\$121.10	\$150.38	24.00%	\$28.06	\$374.53
Cadillac Management Unit		<u>550.10</u>	<u>\$114.89</u>	<u>\$185.16</u>	<u> </u>	<u>\$111.11</u>	<u>\$371.12</u>
PERE MARQUETTE STATE FOREST	64	2,474.30	\$119.72	\$158.11	32.00%	\$28.06	\$374.53
Roscommon Management Unit	6	67.50	\$59.62	\$124.83	109.00%	\$57.00	\$218.68
Grayling Management Unit	8	364.20	\$39.09	\$59.89	53.00%	\$42.00	\$100.00
Gladwin Management Unit	9	270.10	\$30.86	<u>\$62.68</u>	103.00% _	<u>\$24</u> .00	<u>\$100.00</u>
AUSABLE STATE FOREST	23	701.80	\$37.90	\$67.21	77.00%	\$24.00	\$218.68
NORTHERN LOWER PENNINSULA	163	5,540.60	\$119.93	\$155.93	30.00%	\$24.00	\$374.53
STATEWIDE	230	7,479.80	\$126.58	\$168.55	33.00%	\$24.00	\$442.81

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	198.50	\$163.10	\$259.68	59.00%	\$216.00	\$316.51
<u>Crystal Falls Management Unit</u>			\$155.00	<u>\$309.55 (\$309.55</u>		\$309.55	<u>\$309.55</u>
COPPER COUNTRY STATE FOREST	5	211.00	\$162.62	\$262.63	61.00%	\$216.00	\$316.51
Gwinn Management Unit	5	121.20	\$186.62	\$277.63	49.00%	\$195.00	\$305.07
<u>Escanaba Management Unit</u>	2	57.00	<u>\$246.88</u>	<u>\$253.39</u>	3.00%	<u>\$225</u> .14	<u>\$260.00</u>
ESCANABA RIVER STATE FOREST	7	178.20	\$205.89	\$269.88	31.00%	\$195.00	\$305.07
Shingleton Management Unit	1	5.90	<u>\$26</u> 4.00	<u>\$303.47</u>		\$303.47	\$303.47
LAKE SUPERIOR STATE FOREST	1	5.90	\$264.00	\$303.47	15.00%	\$303.47	\$303.47
UPPER PENNINSULA	13	395.10	\$183.65	\$266.51	45.00%	\$195.00	\$316.51
Gaylord Management Unit	11	710.80	\$239.28	\$305.72	28.00%	\$120.00	\$399.79
Pigeon River Country Management Unit	2	28.30	\$185.17	\$185.17	0.00%	\$185.00	\$186.00
_Atlanta Management Unit	<u>17</u>	1 <u>,629.00</u>	<u>\$168.51</u>	<u>\$227.65</u>	<u>35.00%</u>	<u>\$116.00</u>	<u>\$344.79</u>
MACKINAW STATE FOREST	30	2,368.10	\$189.95	\$250.58	32.00%	\$116.00	\$399.79
Traverse City Management Unit	29	2,075.50	\$170.93	\$310.74	82.00%	\$138.00	\$612.98
_Cadillac Management Unit	12	754.60	<u>\$19</u> 3.76	<u>\$269.39</u>	39.00%	\$88.57	\$420.35
PERE MARQUETTE STATE FOREST	41	2,830.10	\$177.01	\$299.71	69.00%	\$88.57	\$612.98
Roscommon Management Unit	3	22.70	\$197.74	\$230.66	17.00%	\$190.00	\$319.81
_Grayling Management Unit	6	<u>549.90</u>	\$200.11	<u>\$251.81 (\$251.81</u>	<u>26.00%</u>	\$223.00	<u>\$370.00</u>
AUSABLE STATE FOREST	9	572.60	\$200.02	\$250.97	25.00%	\$190.00	\$370.00
NORTHERN LOWER PENNINSULA	80	5,770.80	\$184.61	\$274.71	49.00%	\$88.57	\$612.98
STATEWIDE	93	6,165.90	\$184.55	\$274.19	49.00%	\$88.57	\$612.98

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	235.00	\$133.87	\$135.83	1.00%	\$134.60	\$171.30
Crystal Falls Management Unit	<u>12</u>	2 <u>,185.2</u> 0	<u>\$127.24</u>	<u>\$179.85</u>	<u>41.00%</u>	<u>\$140.39</u>	<u>\$218.20</u>
COPPER COUNTRY STATE FOREST	14	2,420.20	\$127.88	\$175.58	37.00%	\$134.60	\$218.20
Gwinn Management Unit	4		<u>\$16</u> 1.89	<u>\$244.00 </u>	51.00%	<u>\$140.00</u>	\$310.42
ESCANABA RIVER STATE FOREST	4	151.10	\$161.89	\$244.00	51.00%	\$140.00	\$310.42
Sault Ste Marie (Soo Office)	1	29.30	\$142.00	\$179.00	26.00%	\$179.00	\$179.00
LAKE SUPERIOR STATE FOREST		29.30	\$142.00	\$179.00	26.00%	\$179.00	\$179.00
UPPER PENNINSULA	19	2,600.60	\$130.01	\$179.59	38.00%	\$134.60	\$310.42
Gaylord Management Unit	37	7,936.50	\$102.95	\$143.05	39.00%	\$50.00	\$211.73
Pigeon River Country Management Unit	8	1,820.60	\$114.67	\$135.11	18.00%	\$122.00	\$199.52
Atlanta Management Unit	<u> </u>	<u> </u>	<u>\$127.54</u>	<u>\$15</u> 7.59	24.00%	<u>\$89</u> .00	<u>\$221.04</u>
MACKINAW STATE FOREST	75	22,414.10	\$117.78	\$150.62	28.00%	\$50.00	\$221.04
Traverse City Management Unit	44	10,071.10	\$116.18	\$144.75	25.00%	\$65.00	\$252.42
_Cadillac Management Unit		4 <u>,505.2</u> 0	<u>\$107.26</u>	<u></u>	<u>52.00%</u>	<u>\$65</u> .22	<u>\$239.87</u>
PERE MARQUETTE STATE FOREST	61	14,576.30	\$113.42	\$150.33	33.00%	\$65.00	\$252.42
Roscommon Management Unit	15	5,370.50	\$119.47	\$155.63	30.00%	\$117.00	\$194.23
Grayling Management Unit	17	2,747.80	\$129.57	\$172.45	33.00%	\$123.00	\$300.00
_Gladwin Management Unit	8	2 <u>,770.90</u>	<u>\$115.21</u>	<u></u>	<u>55.00%</u>	<u> </u>	<u>\$279.04</u>
AUSABLE STATE FOREST	40	10,889.20	\$120.94	\$165.61	37.00%	\$70.00	\$300.00
NORTHERN LOWER PENNINSULA	176	47,879.60	\$117.17	\$153.94	31.00%	\$50.00	\$300.00
STATEWIDE	195	50,480.20	\$117.84	\$155.26	32.00%	\$50.00	\$310.42

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SAWTIMBER in MBF (see general note 3)

MACKINAW STATE FOREST

STATEWIDE

NORTHERN LOWER PENNINSULA

SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	1,062.10	\$381.20	\$493.37	29.00%	\$375.00	\$575.97
Crystal Falls Management Unit		<u> </u>	<u>\$387.73</u> _	<u>\$541.83</u>	<u> </u>	<u>\$292</u> .00	<u></u>
COPPER COUNTRY STATE FOREST	22	1,555.50	\$383.27	\$508.74	33.00%	\$292.00	\$865.00
Gwinn Management Unit	8	918.10	\$287.28	\$422.69	47.00%	\$226.00	\$664.00
Escanaba Management Unit	<u> </u>	<u> 159.90 </u>	<u>\$338.39</u>	<u>\$361.79</u>		<u>\$212.00</u>	<u>\$498.03</u>
ESCANABA RIVER STATE FOREST	21	1,078.00	\$294.86	\$413.66	40.00%	\$212.00	\$664.00
Shingleton Management Unit	10	195.20	\$346.24	\$479.34	38.00%	\$287.02	\$600.00
Newberry Management Unit	4	232.80	\$367.93	\$510.99	39.00%	\$351.00	\$519.26
Sault Ste Marie (Naubinway Office)	5		<u>\$518.05</u>	<u> </u>	<u> </u>	<u>\$570</u> .16	<u></u>
LAKE SUPERIOR STATE FOREST	19	687.70	\$418.46	\$527.18	26.00%	\$287.02	\$871.46
UPPER PENNINSULA	62	3,321.20	\$361.86	\$481.69	33.00%	\$212.00	\$871.46
Gaylord Management Unit	30	2,069.80	\$281.57	\$458.66	63.00%	\$137.00	\$1,116.96
Pigeon River Country Management Unit	3	63.30	\$306.82	\$423.79	38.00%	\$342.50	\$451.39
Atlanta Management Unit	6		\$428.46	<u> </u>	93.00%	\$443.92	<u>\$1,160.8</u> 2
MACKINAW STATE FOREST	39	2,263.30	\$290.73	\$478.83	65.00%	\$137.00	\$1,160.82
Traverse City Management Unit	29	1,489.90	\$265.86	\$366.51	38.00%	\$63.15	\$772.72
Cadillac Management Unit	5		<u>\$207.82</u>	<u>\$567.81</u>	173.00% _	<u>\$195</u> .74	<u>\$1,070.96</u>
PERE MARQUETTE STATE FOREST	34	1,552.50	\$263.52	\$374.63	42.00%	\$63.15	\$1,070.96
Roscommon Management Unit	2	17.90	\$316.00	\$562.22	78.00%	\$327.00	\$615.38
Grayling Management Unit	4		\$332.97	\$ <u>363.77</u>	9.00%	<u>\$317.00</u>	<u>\$497.36</u>
AUSABLE STATE FOREST	6	115.80	\$330.35	\$394.45	19.00%	\$317.00	\$615.38
NORTHERN LOWER PENNINSULA	79	3,931.60	\$281.15	\$435.20	55.00%	\$63.15	\$1,160.82
STATEWIDE	141	7,252.80	\$318.11	\$456.49	44.00%	\$63.15	\$1,160.82
TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	30.80	\$66.00	\$71.86	9.00%	\$71.86	\$71.86

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	16.00	\$87.91	\$134.21	53.00%	\$100.00	\$141.18
Crystal Falls Management Unit	5		<u></u>	<u>\$133.20</u>	<u>47.00%</u>	<u>\$92.00</u>	<u>\$176.24</u>
COPPER COUNTRY STATE FOREST	8	108.60	\$90.14	\$133.35	48.00%	\$92.00	\$176.24
Gwinn Management Unit	2	13.80	\$52.87	\$80.34	52.00%	\$41.00	\$110.61
<u>Escanaba Management Unit</u>	7	56.40	\$71.26	<u> </u>	<u>10.00%</u>	\$44.00	<u>\$98.17</u>
ESCANABA RIVER STATE FOREST	9	70.20	\$67.64	\$78.63	16.00%	\$41.00	\$110.61
Sault Ste Marie (Naubinway Office)	2		<u>\$7</u> 3.04	\$91.33	25.00%	\$75.21	<u>\$175.48</u>
LAKE SUPERIOR STATE FOREST	2	39.80	\$73.04	\$91.33	25.00%	\$75.21	\$175.48
UPPER PENNINSULA	19	218.60	\$79.80	\$108.13	36.00%	\$41.00	\$176.24
Gaylord Management Unit	9	1,144.60		<u>\$121.73</u>	49.00%	\$82.00	\$146.62
MACKINAW STATE FOREST	9	1,144.60	\$81.50	\$121.73	49.00%	\$82.00	\$146.62
Cadillac Management Unit	1	0.90	\$84.00	<u>\$156.86</u>	87.00%	\$156.86	\$156.86
PERE MARQUETTE STATE FOREST	1	0.90	\$84.00	\$156.86	87.00%	\$156.86	\$156.86
NORTHERN LOWER PENNINSULA	10	1,145.50	\$81.50	\$121.76	49.00%	\$82.00	\$156.86
STATEWIDE	29	1,364.10	\$81.23	\$119.57	47.00%	\$41.00	\$176.24

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WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4		\$60.52	<u>\$66.88 (566.88</u>	<u>11.00%</u>	<u>\$62.76</u>	<u>\$100.06</u>
ESCANABA RIVER STATE FOREST	4	13.80	\$60.52	\$66.88	11.00%	\$62.76	\$100.06
UPPER PENNINSULA	4	13.80	\$60.52	\$66.88	11.00%	\$62.76	\$100.06
Gaylord Management Unit	3	12.50	\$115.86	\$117.74	2.00%	\$116.00	\$119.00
_Atlanta_Management_Unit				<u>\$87.00</u>		<u>\$87</u> .00	<u>\$87.00</u>
MACKINAW STATE FOREST	4	30.90	\$98.67	\$99.43	1.00%	\$87.00	\$119.00
Traverse City Management Unit	17	422.80	\$54.49	\$71.80	32.00%	\$40.50	\$150.92
_Cadillac Management Unit	5 _		\$62.30	<u>\$80.50</u>	29.00%	<u>\$62</u> .89	<u>\$130.05</u>
PERE MARQUETTE STATE FOREST	22	492.00	\$55.59	\$73.03	31.00%	\$40.50	\$150.92
Roscommon Management Unit	4	34.40	\$62.28	\$65.37	5.00%	\$62.00	\$90.22
Grayling Management Unit	12	326.00	\$65.44	\$104.11	59.00%	\$62.00	\$350.00
_Gladwin Management Unit			\$36.00	<u>\$36.00 </u>		<u>\$36</u> .00	<u>\$36.00</u>
AUSABLE STATE FOREST	17	391.00	\$62.86	\$95.37	52.00%	\$36.00	\$350.00
NORTHERN LOWER PENNINSULA	43	913.90	\$60.16	\$83.48	39.00%	\$36.00	\$350.00
STATEWIDE	47	927.70	\$60.16	\$83.23	38.00%	\$36.00	\$350.00

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	3		<u>\$59.96 </u>	<u>\$87.58</u>	<u> </u>	<u>\$59.55 </u>	<u>\$89.43</u>
COPPER COUNTRY STATE FOREST	3	128.30	\$59.96	\$87.58	46.00%	\$59.55	\$89.43
Gwinn Management Unit	3	35.00	\$56.94	\$75.55	33.00%	\$27.00	\$103.47
<u>Escanaba Management Unit</u>	9		<u>\$59.96 </u>	<u> </u>		<u>\$52.00</u>	<u>\$84.31</u>
ESCANABA RIVER STATE FOREST	12	306.30	\$59.61	\$73.94	24.00%	\$27.00	\$103.47
Newberry Management Unit	4		<u>\$62.09</u>	<u>\$97.15</u>	<u>56.00%</u>	<u>\$60</u> .00	<u>\$105.87</u>
LAKE SUPERIOR STATE FOREST	4	176.60	\$62.09	\$97.15	56.00%	\$60.00	\$105.87
UPPER PENNINSULA	19	611.20	\$60.40	\$83.51	38.00%	\$27.00	\$105.87
Gaylord Management Unit	20	398.70	\$60.98	\$66.26	9.00%	\$29.00	\$108.47
Pigeon River Country Management Unit	4	77.60	\$59.18	\$69.11	17.00%	\$59.00	\$93.33
Atlanta Management Unit		515.50		<u>\$99.99 (\$99.99</u>	<u> </u>	<u>\$60.00</u>	<u>\$185.10</u>
MACKINAW STATE FOREST	44	991.80	\$75.55	\$84.01	11.00%	\$29.00	\$185.10
Traverse City Management Unit	33	885.20	\$62.44	\$78.96	26.00%	\$15.20	\$182.96
<u>Cadillac Management Unit</u>	<u> </u>		<u>\$63.47</u>	<u>\$136.55</u>	1 <u>15.00%</u> _	<u>\$50.51 </u>	<u></u>
PERE MARQUETTE STATE FOREST	49	1,212.40	\$62.72	\$94.51	51.00%	\$15.20	\$313.13
Roscommon Management Unit	8	85.20	\$97.66	\$119.91	23.00%	\$100.00	\$175.81
Grayling Management Unit	6	221.40	\$82.58	\$94.41	14.00%	\$86.00	\$131.31
_Gladwin Management Unit	7		<u>\$43.75</u>		<u> </u>	<u>\$49</u> .00	<u>\$100.00</u>
AUSABLE STATE FOREST	21	946.90	\$57.68	\$77.81	35.00%	\$49.00	\$175.81
NORTHERN LOWER PENNINSULA	114	3,151.10	\$65.24	\$86.19	32.00%	\$15.20	\$313.13
STATEWIDE	133	3,762.30	\$64.46	\$85.75	33.00%	\$15.20	\$313.13

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	79.60	<u>\$37.96</u>	<u>\$45.73 </u>		\$30.00	<u>\$52.7</u> 1
COPPER COUNTRY STATE FOREST	7	79.60	\$37.96	\$45.73	20.00%	\$30.00	\$52.71
			\$42.00	\$42.00		<u>\$42.00</u>	\$42.00
ESCANABA RIVER STATE FOREST	1	35.60	\$42.00	\$42.00	0.00%	\$42.00	\$42.00
UPPER PENNINSULA	8	115.20	\$39.21	\$44.57	14.00%	\$30.00	\$52.71
Gaylord Management Unit	6	180.80	\$68.88	\$86.27	25.00%	\$31.26	\$145.81
Pigeon River Country Management Unit	3	110.30	\$64.40	\$84.52	31.00%	\$74.35	\$96.92
Atlanta Management Unit	5 _		\$65.83	<u>\$93.50</u>	<u> </u>	<u>\$84</u> .81	<u>\$130.45</u>
MACKINAW STATE FOREST	14	375.60	\$66.88	\$87.38	31.00%	\$31.26	\$145.81
Grayling Management Unit		23.80	\$64.00		25.00%	<u>\$80.00 </u>	<u>\$80.0</u> 0
AUSABLE STATE FOREST	1	23.80	\$64.00	\$80.00	25.00%	\$80.00	\$80.00
NORTHERN LOWER PENNINSULA	15	399.40	\$66.71	\$86.94	30.00%	\$31.26	\$145.81

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YELLOW BIRCH (04)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	83.90	\$156.80	\$230.80	47.00%	\$160.00	\$301.61
Crystal Falls Management Unit	4	<u> </u>	<u>\$136.31</u>	<u>\$167.09</u>		<u>\$88.00 </u>	<u>\$244.92</u>
COPPER COUNTRY STATE FOREST	12	98.50	\$153.76	\$221.36	44.00%	\$88.00	\$301.61
Gwinn Management Unit	1	3.10	\$59.00	\$59.00	0.00%	\$59.00	\$59.00
<u>Escanaba Management Unit</u>	7	14.70	<u>\$129.73</u>	<u>\$158.61</u>	22.00%	<u>\$85</u> .00	<u>\$186.79</u>
ESCANABA RIVER STATE FOREST	8	17.80	\$117.42	\$141.26	20.00%	\$59.00	\$186.79
Shingleton Management Unit	2	9.60	\$92.06	\$92.06	0.00%	\$82.00	\$103.00
Newberry Management Unit	1	0.20	\$114.00	\$240.58	111.00%	\$240.58	\$240.58
Sault Ste Marie (Naubinway Office)	2	8.20		<u>\$101.12</u>	<u> 11.00%</u>	<u>\$100</u> .28	<u>\$105.22</u>
LAKE SUPERIOR STATE FOREST	5	18.00	\$92.00	\$97.84	6.00%	\$82.00	\$240.58
UPPER PENNINSULA	25	134.30	\$140.67	\$194.19	38.00%	\$59.00	\$301.61
Gaylord Management Unit	3	7.10	<u>\$113.79</u>	<u>\$116.50 </u>		<u>\$62</u> .51	<u>\$150.59</u>
MACKINAW STATE FOREST	3	7.10	\$113.79	\$116.50	2.00%	\$62.51	\$150.59
Traverse City Management Unit	2	2.00	\$148.40	\$149.05	0.00%	\$138.00	\$155.00
Cadillac Management Unit	1		\$118.00	<u>\$145.71</u>	23.00%	<u>\$145.71</u>	<u>\$145.71</u>
PERE MARQUETTE STATE FOREST	3	3.80	\$134.00	\$147.47	10.00%	\$138.00	\$155.00
NORTHERN LOWER PENNINSULA	6	10.90	\$120.83	\$127.29	5.00%	\$62.51	\$155.00
STATEWIDE	31	145.20	\$139.18	\$189.17	36.00%	\$59.00	\$301.61

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BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE		MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	11	1,072.00	(3) \$13.31	\$27.73	108.00%	\$8.00	\$39.38
Crystal Falls Management Unit	19	1,520.00	\$17.83	\$27.73	25.00%	\$12.05	\$39.36
COPPER COUNTRY STATE FOREST	_ <u> </u>		<u>17.83</u> _ \$15.96	<u>\$24.52</u>	<u> 25.00%</u> _ 54.00%	<u> </u>	<u> </u>
Gwinn Management Unit	15	4,583.00	\$35.46	\$38.59	9.00%	\$16.00	\$57.27
Escanaba Management Unit	23	5,602.00	\$26.54	\$32.83	24.00%	\$17.95	\$45.11
ESCANABA RIVER STATE FOREST	38	10,185.00	\$30.56	\$35.42	16.00%	\$16.00	\$57.27
Shingleton Management Unit	15	1,008.00	\$20.25	\$28.15	39.00%	\$16.00	\$40.46
Newberry Management Unit	16	1,747.00	\$11.67	\$20.71	77.00%	\$10.90	\$27.89
Sault Ste Marie (Naubinway Office)	8	797.00	\$13.96	\$22.10	58.00%	\$11.99	\$34.56
Sault Ste Marie (Soo Office)	3	313.00	\$12.33	\$19.03	54.00%	\$10.16	\$25.24
Sault Ste Marie (Drummond Island)	3		\$9.21		<u>15.00%</u>	<u>\$9</u> .10	<u>\$13.30</u>
LAKE SUPERIOR STATE FOREST	45	4,545.00	\$13.65	\$20.97	54.00%	\$9.10	\$40.46
UPPER PENNINSULA	113	17,322.00	\$23.94	\$30.00	25.00%	\$8.00	\$87.95
Gaylord Management Unit	18	4,411.00	\$21.44	\$40.86	91.00%	\$10.51	\$59.84
Pigeon River Country Management Unit	6	1,008.00	\$22.08	\$28.80	30.00%	\$25.00	\$43.05
Atlanta Management Unit		2,288.00	\$32.63 _		<u> </u>	<u>\$23</u> .05	<u>\$100.20</u>
MACKINAW STATE FOREST	45	7,707.00	\$24.84	\$42.64	72.00%	\$10.51	\$100.20
Traverse City Management Unit	15	1,483.00	\$13.22	\$18.52	40.00%	\$3.27	\$32.05
Cadillac Management Unit	6		<u>\$8.01</u>	<u>\$11.19</u>	<u> </u>	<u>\$5.00</u>	<u>\$16.30</u>
PERE MARQUETTE STATE FOREST	21	1,719.00	\$12.51	\$17.52	40.00%	\$3.27	\$32.05
Roscommon Management Unit	5	158.00	\$15.87	\$23.28	47.00%	\$13.20	\$26.25
Grayling Management Unit	7	178.00	\$12.79	\$17.17	34.00%	\$10.20	\$30.00
_Gladwin Management Unit	2	58.00	<u></u>	<u>\$15.00</u>	20.00% _	<u>\$6</u> .65	<u>\$15.62</u>
AUSABLE STATE FOREST	14	394.00	\$13.98	\$19.30	38.00%	\$6.65	\$30.00
NORTHERN LOWER PENNINSULA	80	9,820.00	\$22.25	\$37.31	68.00%	\$3.27	\$100.20
STATEWIDE	193	27,142.00	\$23.33	\$32.64	40.00%	\$3.27	\$100.20

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	227.00	\$15.05	\$16.36	9.00%	\$15.00	\$20.1 ⁻
Crystal Falls Management Unit	5	2,986.00	<u>\$1</u> 1.84	\$15.08	27.00%	\$12.16	\$32.3
COPPER COUNTRY STATE FOREST	9	3,213.00	\$12.07	\$15.17	26.00%	\$12.16	\$32.39
Gwinn Management Unit	5	3,295.00	\$10.74	\$17.62	64.00%	\$10.65	\$18.46
Escanaba Management Unit	1		<u>\$12.60</u>	<u>\$12.60</u>		<u>\$12</u> .60	<u> </u>
ESCANABA RIVER STATE FOREST	6	3,296.00	\$10.74	\$17.62	64.00%	\$10.65	\$18.40
Shingleton Management Unit	2	42.00	\$11.88	\$18.38	55.00%	\$11.76	\$25.00
Sault Ste Marie (Naubinway Office)	1		\$9.50	\$25.45		\$25.45	\$25.4
LAKE SUPERIOR STATE FOREST	3	76.00	\$10.81	\$21.54	99.00%	\$11.76	\$25.4
UPPER PENNINSULA	18	6,585.00	\$11.39	\$16.47	45.00%	\$10.65	\$32.39
Gaylord Management Unit	19	2,139.00	\$6.63	\$9.69	46.00%	\$3.65	\$31.72
Pigeon River Country Management Unit	1	4.00	\$8.55	\$10.00	17.00%	\$10.00	\$10.00
Atlanta Management Unit	7	434.00		<u>\$17.50</u>	24.00%	<u>\$12</u> .45	<u>\$27.9</u>
MACKINAW STATE FOREST	27	2,577.00	\$7.90	\$11.01	39.00%	\$3.65	\$31.72
Traverse City Management Unit	14	1,813.00	\$26.48	\$36.06	36.00%	\$18.20	\$60.29
Cadillac Management Unit	4	<u>147.00</u>	<u>\$14.83</u>	<u>\$18.13</u>	22.00%	<u>\$15</u> .55	<u>\$32.9</u>
PERE MARQUETTE STATE FOREST	18	1,960.00	\$25.61	\$34.72	36.00%	\$15.55	\$60.29
Roscommon Management Unit	2	25.00	\$7.80	\$13.44	72.00%	\$9.42	\$15.00
Grayling Management Unit	3		\$4.53	\$7.46		\$1.00	<u>\$30.0</u>
AUSABLE STATE FOREST	5	218.00	\$4.91		66.00%	\$1.00	\$30.00
NORTHERN LOWER PENNINSULA	50	4,755.00	\$15.06	\$20.65	37.00%	\$1.00	\$60.29
STATEWIDE	68	11,340.00	\$12.93	\$18.22	41.00%	\$1.00	\$60.29

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	6.00	\$10.92	\$15.97	46.00%	\$10.25	<u>\$19.71</u>
ESCANABA RIVER STATE FOREST	3	6.00	\$10.92	\$15.97	46.00%	\$10.25	\$19.71
Newberry Management Unit	1		\$8.05	<u>\$19.39</u>	141.00%	\$19.39	<u>\$19.39</u>
LAKE SUPERIOR STATE FOREST	1	18.00	\$8.05	\$19.39	141.00%	\$19.39	\$19.39
UPPER PENNINSULA	4	24.00	\$8.77	\$18.53	111.00%	\$10.25	\$19.71
STATEWIDE	4	24.00	\$8.77	\$18.53	111.00%	\$10.25	\$19.71

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	2,303.00	\$47.24	\$55.84	18.00%	\$55.53	\$57.50
Crystal Falls Management Unit	8	1 <u>,303.00</u>	<u>\$42.33</u> _	<u>\$56.09</u>	<u> </u>	<u>\$43</u> . <u>56</u>	<u>\$62.8</u> 0_
COPPER COUNTRY STATE FOREST	10	3,606.00	\$45.47	\$55.93	23.00%	\$43.56	\$62.80
Gwinn Management Unit	9	2,819.00	\$45.48	\$58.59	29.00%	\$47.49	\$83.49
<u>Escanaba Management Unit</u>	2	42.00	<u>\$46.75</u>	<u> </u>	<u> </u>	<u>\$44</u> .65	<u>\$79.48</u>
ESCANABA RIVER STATE FOREST	11	2,861.00	\$45.50	\$58.87	29.00%	\$44.65	\$83.49
Shingleton Management Unit	12	7,304.00	\$45.79	\$65.40	43.00%	\$32.00	\$72.23
Newberry Management Unit	10	3,987.00	\$43.81	\$60.90	39.00%	\$35.15	\$65.06
Sault Ste Marie (Naubinway Office)	2	79.00	\$31.32	\$34.48	10.00%	\$32.99	\$42.03
Sault Ste Marie (Soo Office)				<u>\$45.72</u>	210.00% _	<u>\$45</u> .72	<u>\$45.7</u> 2
LAKE SUPERIOR STATE FOREST	25	11,431.00	\$44.84	\$63.51	42.00%	\$32.00	\$72.23
UPPER PENNINSULA	46	17,898.00	\$45.07	\$61.24	36.00%	\$32.00	\$83.49
Gaylord Management Unit	17	2,219.00	\$25.04	\$36.51	46.00%	\$24.85	\$80.43
Pigeon River Country Management Unit	2	47.00	\$28.39	\$31.07	9.00%	\$30.00	\$40.07
Atlanta Management Unit	23	4,021.00	<u>\$24.74</u>	<u>\$31.92 </u>	<u> </u>	<u>\$23.90</u>	<u>\$101.84</u>
MACKINAW STATE FOREST	42	6,287.00	\$24.87	\$33.54	35.00%	\$23.90	\$101.84
Traverse City Management Unit	32	6,400.00	\$14.59	\$19.65	35.00%	\$3.63	\$37.09
Cadillac Management Unit	6	543.00	<u>\$16.64</u>	<u>\$18.72</u>	<u> </u>	<u>\$15</u> .20	<u>\$38.89</u>
PERE MARQUETTE STATE FOREST	38	6,943.00	\$14.75	\$19.58	33.00%	\$3.63	\$38.89
Roscommon Management Unit	11	12,135.00	\$15.44	\$24.67	60.00%	\$15.60	\$43.61
Grayling Management Unit	22	7,059.00	\$12.99	\$19.72	52.00%	\$12.25	\$30.00
Gladwin Management Unit	6	2 <u>,110.00</u>	<u>\$1</u> 2.52	<u>\$13.28</u>	<u> 6.00% </u>	\$7.90	<u>\$19.35</u>
AUSABLE STATE FOREST	39	21,304.00	\$14.34	\$21.90	53.00%	\$7.90	\$43.61
NORTHERN LOWER PENNINSULA	119	34,534.00	\$16.34	\$23.55	44.00%	\$3.63	\$101.84
STATEWIDE	165	52,432.00	\$26.15	\$36.42	39.00%	\$3.63	\$101.84

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	2	130.00	\$5.00	<u>\$84.87</u>	1,597.00%	<u>\$15</u> .10	<u>\$88.25</u>
MACKINAW STATE FOREST	2	130.00	\$5.00	\$84.87	1,597.00%	\$15.10	\$88.25
Traverse City Management Unit	9	745.00	\$7.02	\$16.48	135.00%	\$3.00	\$47.72
Cadillac Management Unit	2		\$5.82	<u>\$6.95</u>	<u> </u>	\$3.09	<u>\$7.20</u>
PERE MARQUETTE STATE FOREST	11	862.00	\$6.86	\$15.19	121.00%	\$3.00	\$47.72
Grayling Management Unit	2	359.00	<u>\$3.75</u>	\$6.02		\$5.06	\$6.56
AUSABLE STATE FOREST	2	359.00	\$3.75	\$6.02	61.00%	\$5.06	\$6.56
NORTHERN LOWER PENNINSULA	15	1,351.00	\$5.85	\$19.46	233.00%	\$3.00	\$88.25
STATEWIDE	15	1,351.00	\$5.85	\$19.46	233.00%	\$3.00	\$88.25

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	3,634.00	\$18.69	\$41.13	120.00%	\$28.15	\$67.60
Crystal Falls Management Unit		<u> </u>	<u>\$35.35</u> _	<u>\$52.33</u>	<u> </u>	<u>\$24</u> .15	<u>\$72.5</u> 0
COPPER COUNTRY STATE FOREST	31	19,940.00	\$32.31	\$50.29	56.00%	\$24.15	\$72.50
Gwinn Management Unit	19	9,863.00	\$32.30	\$45.17	40.00%	\$16.00	\$60.75
<u>Escanaba Management Unit</u>		<u> </u>	\$30.88	<u>\$38.66</u>		<u>\$19.50</u>	<u>\$45.67</u>
ESCANABA RIVER STATE FOREST	42	21,842.00	\$31.52	\$41.60	32.00%	\$16.00	\$60.75
Shingleton Management Unit	17	2,852.00	\$32.89	\$43.49	32.00%	\$21.50	\$50.58
Newberry Management Unit	21	4,846.00	\$31.55	\$50.30	59.00%	\$29.75	\$65.32
Sault Ste Marie (Naubinway Office)	9	1,773.00	\$22.54	\$42.01	86.00%	\$25.78	\$52.85
Sault Ste Marie (Soo Office)	3	1,836.00	\$6.86	\$17.37	153.00%	\$16.25	\$32.76
Sault Ste Marie (Drummond Island)	5	5 <u>,879.00</u>	<u>\$17.01</u>	<u>\$18.05</u>		<u>\$14.10</u>	<u>\$21.91</u>
LAKE SUPERIOR STATE FOREST	55	17,186.00	\$23.23	\$33.77	45.00%	\$14.10	\$65.32
UPPER PENNINSULA	128	58,968.00	\$29.37	\$42.26	44.00%	\$14.10	\$72.50
Gaylord Management Unit	75	25,063.00	\$19.60	\$30.39	55.00%	\$9.89	\$54.72
Pigeon River Country Management Unit	10	2,928.00	\$22.51	\$29.60	31.00%	\$21.80	\$40.06
Atlanta Management Unit	<u> </u>	<u>15,416.00</u>	<u>\$23.79</u>	<u>\$33.68</u>	<u> </u>	<u>\$18.20</u>	<u>\$48.88</u>
MACKINAW STATE FOREST	119	43,407.00	\$21.28	\$31.51	48.00%	\$9.89	\$54.72
Traverse City Management Unit	60	29,425.00	\$19.69	\$27.32	39.00%	\$4.91	\$41.78
Cadillac Management Unit	22	<u> </u>	<u>\$18.48</u>	<u>\$32.48</u>	<u> </u>	\$5.00	<u>\$60.00</u>
PERE MARQUETTE STATE FOREST	82	44,682.00	\$19.28	\$29.08	51.00%	\$4.91	\$60.00
Roscommon Management Unit	18	8,494.00	\$33.28	\$40.90	23.00%	\$28.30	\$55.42
Grayling Management Unit	28	8,158.00	\$22.08	\$32.22	46.00%	\$1.00	\$80.00
Gladwin Management Unit		<u> </u>	\$20.92	<u>\$25.67</u>		<u>\$13.90</u>	\$35.00
AUSABLE STATE FOREST	56	28,051.00	\$25.00	\$32.19	29.00%	\$1.00	\$80.00
NORTHERN LOWER PENNINSULA	257	116,140.00	\$21.41	\$30.74	44.00%	\$1.00	\$80.00
STATEWIDE	385	175,108.00	\$24.09	\$34.62	44.00%	\$1.00	\$80.00

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MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	13,269.00	\$16.55	\$23.85	44.00%	\$17.00	\$41.07
Crystal Falls Management Unit	<u> </u>	12,328.00	\$22.62	\$30.14	<u>33.00%</u>	<u>\$16.30</u>	\$50.55_
COPPER COUNTRY STATE FOREST	37	25,597.00	\$19.47	\$26.88	38.00%	\$16.30	\$50.55
Gwinn Management Unit	17	16,244.00	\$19.25	\$29.94	56.00%	\$11.50	\$50.00
<u>Escanaba Management Unit</u>		<u> </u>	<u>\$30.88</u>	<u>\$38.20 </u>	24.00%	<u>\$24</u> .00	<u>\$45.5</u> 1
ESCANABA RIVER STATE FOREST	40	33,392.00	\$25.23	\$34.18	35.00%	\$11.50	\$50.00
Shingleton Management Unit	18	6,365.00	\$20.22	\$33.09	64.00%	\$20.00	\$40.46
Newberry Management Unit	20	5,436.00	\$16.81	\$28.40	69.00%	\$15.50	\$44.08
Sault Ste Marie (Naubinway Office)	8	4,960.00	\$25.63	\$32.26	26.00%	\$19.99	\$45.48
Sault Ste Marie (Soo Office)	2	816.00	\$19.25	\$27.66	44.00%	\$22.00	\$30.38
Sault Ste Marie (Drummond Island)	4	237.00	<u>\$15.67</u>	<u>\$15.79</u>	<u> </u>	<u>\$13.50</u>	<u>\$18.20</u>
LAKE SUPERIOR STATE FOREST	52	17,814.00	\$20.58	\$30.95	50.00%	\$13.50	\$45.48
UPPER PENNINSULA	129	76,803.00	\$22.23	\$31.00	39.00%	\$11.50	\$50.55
Gaylord Management Unit	76	33,885.00	\$22.45	\$36.16	61.00%	\$10.85	\$109.72
Pigeon River Country Management Unit	9	1,424.00	\$19.77	\$27.58	40.00%	\$19.65	\$50.44
_Atlanta Management Unit		11,080.00	\$20.35	<u>\$26.27</u>	29.00% _	<u>\$16.55</u>	<u>\$41.10</u>
MACKINAW STATE FOREST	121	46,389.00	\$21.87	\$33.54	53.00%	\$10.85	\$109.72
Traverse City Management Unit	70	25,209.00	\$18.65	\$25.59	37.00%	\$4.79	\$66.26
_Cadillac Management Unit		7,512.00	<u>\$17.06</u>	<u>\$25.52</u>	<u> </u>	<u>\$5.00</u>	<u>\$54.40</u>
PERE MARQUETTE STATE FOREST	102	32,721.00	\$18.28	\$25.57	40.00%	\$4.79	\$66.26
Roscommon Management Unit	16	1,564.00	\$20.50	\$31.35	53.00%	\$17.05	\$42.11
Grayling Management Unit	29	7,673.00	\$18.43	\$33.71	83.00%	\$2.00	\$73.10
<u>Gladwin Management Unit</u>		4,719.00	<u>\$13.37</u>	<u>\$17.07</u>		<u>\$11.60</u>	<u>\$25.99</u>
AUSABLE STATE FOREST	57	13,956.00	\$16.95	\$27.82	64.00%	\$2.00	\$73.10
NORTHERN LOWER PENNINSULA	280	93,066.00	\$19.87	\$29.88	50.00%	\$2.00	\$109.72
STATEWIDE	409	169,869.00	\$20.94	\$30.38	45.00%	\$2.00	\$109.72

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	282.00	\$21.65	\$25.14	16.00%	\$25.14	\$25.14
Crystal Falls Management Unit			<u></u>	<u>\$19.40</u>		<u>\$19</u> .40	<u>\$19.40</u>
COPPER COUNTRY STATE FOREST	2	289.00	\$21.60	\$25.00	16.00%	\$19.40	\$25.14
Gwinn Management Unit	3	353.00	\$21.07	\$42.69	103.00%	\$25.40	\$44.78
<u>Escanaba Management Unit</u>	6	<u> </u>	\$23.51	<u>\$37.11 \$37.11 </u>	<u>58.00%</u>	<u>\$20</u> .01	<u>\$45.11</u>
ESCANABA RIVER STATE FOREST	9	1,675.00	\$23.00	\$38.28	66.00%	\$20.01	\$45.11
Shingleton Management Unit	1	53.00	<u>\$23.25</u>	<u>\$40.46 \$40.46 </u>	74.00%	<u>\$40</u> .46	<u>\$40.46</u>
LAKE SUPERIOR STATE FOREST	1	53.00	\$23.25	\$40.46	74.00%	\$40.46	\$40.46
UPPER PENNINSULA	12	2,017.00	\$22.80	\$36.44	60.00%	\$19.40	\$45.11
Gaylord Management Unit	23	3,607.00	\$24.56	\$27.56	12.00%	\$12.00	\$61.97
Pigeon River Country Management Unit	2	54.00	\$21.65	\$21.98	2.00%	\$21.75	\$23.00
Atlanta Management Unit	<u> </u>	<u>11,267.00</u>	\$21.60	<u>\$27.05</u>		<u>\$19</u> .45	<u>\$43.73</u>
MACKINAW STATE FOREST	55	14,928.00	\$22.32	\$27.16	22.00%	\$12.00	\$61.97
Traverse City Management Unit	37	11,346.00	\$13.45	\$24.12	79.00%	\$11.53	\$40.64
<u>Cadillac Management Unit</u>				<u>\$19.60</u>		<u>\$4</u> .00	\$40.01_
PERE MARQUETTE STATE FOREST	57	14,386.00	\$13.70	\$23.16	69.00%	\$4.00	\$40.64
Roscommon Management Unit	15	3,757.00	\$16.60	\$24.31	46.00%	\$16.00	\$35.78
Grayling Management Unit	27	14,508.00	\$14.20	\$26.12	84.00%	\$8.00	\$71.32
_Gladwin Management Unit	<u> </u>	3 <u>,351.00</u>	<u>\$10.11</u>	<u>\$13.25</u>	<u>31.00%</u>	<u>\$6</u> .10	\$22.00
AUSABLE STATE FOREST	52	21,616.00	\$13.99	\$23.81	70.00%	\$6.10	\$71.32
NORTHERN LOWER PENNINSULA	164	50,930.00	\$16.35	\$24.61	51.00%	\$4.00	\$71.32
STATEWIDE	176	52,947.00	\$16.59	\$25.06	51.00%	\$4.00	\$71.32

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MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	1,382.00	\$22.21	\$43.50	96.00%	\$15.00	\$55.97
Crystal Falls Management Unit	<u>23</u>	2 <u>,489.00</u>	<u>\$22.62</u>	\$32.01	<u> </u>	\$ <u>16</u> . <u>15</u>	<u>\$50.7</u> 9_
COPPER COUNTRY STATE FOREST	35	3,871.00	\$22.47	\$36.11	61.00%	\$15.00	\$55.97
Gwinn Management Unit	15	4,171.00	\$28.64	\$41.60	45.00%	\$16.00	\$55.93
Escanaba Management Unit		5 <u>,253.00</u>	<u>\$23.30</u>	<u>\$28.31</u>	<u>22.00%</u>	<u>\$14.35</u>	<u>\$44.40</u>
ESCANABA RIVER STATE FOREST	39	9,424.00	\$25.66	\$34.19	33.00%	\$14.35	\$55.93
Shingleton Management Unit	17	7,197.00	\$24.05	\$37.02	54.00%	\$19.00	\$53.65
Newberry Management Unit	18	4,309.00	\$21.67	\$26.30	21.00%	\$19.50	\$42.02
Sault Ste Marie (Naubinway Office)	7	1,383.00	\$21.41	\$29.73	39.00%	\$17.99	\$52.73
Sault Ste Marie (Soo Office)	5	1,006.00	\$14.73	\$27.01	83.00%	\$25.00	\$47.86
Sault Ste Marie (Drummond Island)	3	3 <u>,527.00</u>		<u>\$18.89</u>	<u> </u>	\$16.65	<u>\$21.15</u>
LAKE SUPERIOR STATE FOREST	50	17,422.00	\$21.28	\$29.54	39.00%	\$16.65	\$53.65
UPPER PENNINSULA	124	30,717.00	\$22.77	\$31.80	40.00%	\$14.35	\$55.97
Gaylord Management Unit	13	1,579.00	\$35.91	\$49.36	37.00%	\$17.00	\$202.07
Pigeon River Country Management Unit	5	216.00	\$31.09	\$41.06	32.00%	\$34.40	\$48.32
Atlanta Management Unit	<u> </u>	1 <u>,370.00</u>	<u>\$33.90</u>	\$44.00	<u> </u>	<u>\$28.50</u>	<u>\$72.04</u>
MACKINAW STATE FOREST	36	3,165.00	\$34.71	\$46.47	34.00%	\$17.00	\$202.07
Traverse City Management Unit	10	1,333.00	\$20.98	\$25.53	22.00%	\$4.79	\$44.35
Cadillac Management Unit	1		\$15.35	<u>\$27.70</u>	<u> </u>	<u>\$27.70</u>	<u>\$27.70</u>
PERE MARQUETTE STATE FOREST	11	2,176.00	\$18.80	\$26.37	40.00%	\$4.79	\$44.35
Roscommon Management Unit	1	101.00	\$33.90	\$46.08	36.00%	\$46.08	\$46.08
Grayling Management Unit	3	48.00	\$28.49	\$29.73	4.00%	\$28.05	\$30.10
_Gladwin Management Unit	3		<u>\$21.72</u>	<u>\$21.97</u>	<u> </u>	<u>\$16.05</u>	\$24.45
AUSABLE STATE FOREST	7	214.00	\$28.99	\$35.09	21.00%	\$16.05	\$46.08
NORTHERN LOWER PENNINSULA	54	5,555.00	\$28.26	\$38.16	35.00%	\$4.79	\$202.07
STATEWIDE	178	36,272.00	\$23.61	\$32.77	39.00%	\$4.79	\$202.07

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	5.00	\$19.65	\$19.65	0.00%	\$19.65	\$19.65
<u>Crystal Falls Management Unit</u>		10.00	<u>\$21.10</u>	<u>\$21.10</u>		<u>\$21.10</u>	<u>\$21.10</u>
COPPER COUNTRY STATE FOREST	2	15.00	\$20.62	\$20.62	0.00%	\$19.65	\$21.10
Escanaba Management Unit	21	7,820.00	\$24.27	\$28.84	<u>19.00%</u>	\$20.00	\$43.00
ESCANABA RIVER STATE FOREST	21	7,820.00	\$24.27	\$28.84	19.00%	\$20.00	\$43.00
Shingleton Management Unit	3	518.00	\$11.56	\$13.74	19.00%	\$12.00	\$16.50
<u>Newberry Management Unit</u>	2		\$11.19	<u>\$11.59</u>	4.00%	<u>\$11.52</u>	<u>\$13.11</u>
LAKE SUPERIOR STATE FOREST	5	929.00	\$11.40	\$12.79	12.00%	\$11.52	\$16.50
UPPER PENNINSULA	28	8,764.00	\$22.90	\$27.13	18.00%	\$11.52	\$43.00
Gaylord Management Unit	6	738.00	\$18.47	\$30.22	64.00%	\$8.55	\$57.52
Pigeon River Country Management Unit	4	65.00	\$21.40	\$31.91	49.00%	\$26.45	\$42.65
Atlanta Management Unit	3	<u>359.00</u>	\$23.50	<u>\$58.93</u>	<u> </u>	<u>\$26.69</u>	<u>\$91.12</u>
MACKINAW STATE FOREST	13	1,162.00	\$20.19	\$39.19	94.00%	\$8.55	\$91.12
Traverse City Management Unit	2		<u>\$18.65</u>	<u>\$37.36</u>		<u>\$22</u> .28	<u>\$54.60</u>
PERE MARQUETTE STATE FOREST	2	15.00	\$18.65	\$37.36	100.00%	\$22.28	\$54.60
Roscommon Management Unit	1	124.00	\$20.70	\$22.43	8.00%	\$22.43	\$22.43
Grayling Management Unit	1	2.00	\$23.65	\$24.00	1.00%	\$24.00	\$24.00
_Gladwin Management Unit		<u> </u>	\$19.40	<u>\$23.39</u>	<u>21.00%</u>	<u>\$23.39</u>	<u>\$23.39</u>
AUSABLE STATE FOREST	3	135.00	\$20.66	\$22.52	9.00%	\$22.43	\$24.00
NORTHERN LOWER PENNINSULA	18	1,312.00	\$20.22	\$37.45	85.00%	\$8.55	\$91.12
STATEWIDE	46	10,076.00	\$22.55	\$28.47	26.00%	\$8.55	\$91.12

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLD FRICE	COL. 4	SOLD FRICE	SOLD FRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	834.00	\$11.32	\$25.64	127.00%	\$12.00	\$35.47
Crystal Falls Management Unit	3	256.00	\$22.29	\$29.79		\$16.80	\$30.75_
COPPER COUNTRY STATE FOREST	8	1,090.00	\$13.90	\$26.61	91.00%	\$12.00	\$35.47
Gwinn Management Unit	7	796.00	\$23.77	\$39.24	65.00%	\$22.35	\$44.79
Escanaba Management Unit	4		\$27.02 _	<u>\$28.24 </u>	5.00%	<u>\$22.55</u>	<u>\$35.30</u>
ESCANABA RIVER STATE FOREST	11	968.00	\$24.35	\$37.29	53.00%	\$22.35	\$44.79
Shingleton Management Unit	7	147.00	\$18.84	\$21.92	16.00%	\$14.00	\$43.75
Newberry Management Unit	13	2,080.00	\$19.61	\$25.88	32.00%	\$20.00	\$41.10
Sault Ste Marie (Naubinway Office)	4	585.00	\$12.53	\$14.74	18.00%	\$11.99	\$38.43
Sault Ste Marie (Soo Office)	1	377.00	\$5.65	\$15.24	170.00%	\$15.24	\$15.24
Sault Ste Marie (Drummond Island)	2			<u>\$13.81</u>	<u>13.00%</u>	\$13.54	<u>\$15.25</u>
LAKE SUPERIOR STATE FOREST	27	3,684.00	\$16.03	\$21.24	33.00%	\$11.99	\$43.75
UPPER PENNINSULA	46	5,742.00	\$17.03	\$24.97	47.00%	\$11.99	\$44.79
Gaylord Management Unit	12	557.00	\$16.45	\$26.93	64.00%	\$18.91	\$40.25
Pigeon River Country Management Unit	2	51.00	\$19.75	\$26.93	36.00%	\$25.75	\$31.78
Atlanta Management Unit	15 _	<u> </u>	<u>\$23.44</u>	<u>\$32.47</u>	<u> </u>	<u>\$23</u> .14	<u>\$45.79</u>
MACKINAW STATE FOREST	29	1,465.00	\$20.66	\$30.17	46.00%	\$18.91	\$45.79
Traverse City Management Unit	4	57.00	\$19.74	\$29.39	49.00%	\$20.85	\$76.60
Cadillac Management Unit	2		\$19.70 _	<u>\$25.34</u>		\$5.00	<u>\$27.16</u>
PERE MARQUETTE STATE FOREST	6	118.00	\$19.72	\$27.30	38.00%	\$5.00	\$76.60
Roscommon Management Unit	2	9.00	\$16.86	\$18.66	11.00%	\$18.28	\$20.00
Grayling Management Unit	3	100.00	\$9.99	\$10.64	7.00%	\$9.45	\$11.00
_Gladwin Management Unit	9		<u>\$10.54</u>	<u>\$14.32</u>	<u>36.00%</u>	\$9.50	<u>\$21.00</u>
AUSABLE STATE FOREST	14	497.00	\$10.54	\$13.66	30.00%	\$9.45	\$21.00
NORTHERN LOWER PENNINSULA	49	2,080.00	\$18.19	\$26.06	43.00%	\$5.00	\$76.60
STATEWIDE	95	7,822.00	\$17.34	\$25.26	46.00%	\$5.00	\$76.60

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	1,599.00	\$55.08	\$83.08	51.00%	\$76.82	\$84.16
Crystal Falls Management Unit	<u> </u>	11,662.00	\$57.23	<u> </u>	<u>38.00%</u>	<u>\$55</u> .65	
COPPER COUNTRY STATE FOREST	16	13,261.00	\$56.97	\$79.66	40.00%	\$55.65	\$99.74
Gwinn Management Unit	6	539.00	\$64.45	\$79.24	23.00%	\$58.80	\$109.27
Escanaba Management Unit	8		<u>\$62.59</u>	<u> </u>	22.00%	<u>\$52</u> .40	<u>\$91.72</u>
ESCANABA RIVER STATE FOREST	14	758.00	\$63.91	\$78.44	23.00%	\$52.40	\$109.27
Shingleton Management Unit	17	15,767.00	\$63.51	\$85.51	35.00%	\$50.00	\$105.81
Newberry Management Unit	15	21,483.00	\$70.56	\$91.25	29.00%	\$71.64	\$109.82
Sault Ste Marie (Naubinway Office)	6	5,139.00	\$82.68	\$102.38	24.00%	\$51.99	\$105.22
Sault Ste Marie (Soo Office)	2		<u>\$65.19</u>	<u></u>	<u> </u>	<u>\$45</u> .72	
LAKE SUPERIOR STATE FOREST	40	42,737.00	\$69.37	\$90.45	30.00%	\$45.72	\$109.82
UPPER PENNINSULA	70	56,756.00	\$66.40	\$87.77	32.00%	\$45.72	\$109.82
Gaylord Management Unit	38	17,851.00	\$43.81	\$61.78	41.00%	\$22.00	\$118.30
Pigeon River Country Management Unit	9	2,929.00	\$49.11	\$59.87	22.00%	\$47.05	\$85.84
Atlanta Management Unit		<u> </u>	<u>\$51.29</u>	<u>\$64.76 \$64.76</u>		<u>\$39</u> .10	<u>\$178.46</u>
MACKINAW STATE FOREST	80	38,191.00	\$47.63	\$62.99	32.00%	\$22.00	\$178.46
Traverse City Management Unit	47	21,282.00	\$40.42	\$52.60	30.00%	\$9.94	\$111.39
Cadillac Management Unit		9,047.00	\$38.06		<u> </u>	\$8.60	<u>\$83.61</u>
PERE MARQUETTE STATE FOREST	65	30,329.00	\$39.72	\$54.65	38.00%	\$8.60	\$111.39
Roscommon Management Unit	15	5,786.00	\$40.06	\$60.78	52.00%	\$41.05	\$78.13
Grayling Management Unit	24	4,269.00	\$44.96	\$63.46	41.00%	\$35.40	\$124.81
Gladwin Management Unit		5,665.00	\$34.33	<u>\$43.12</u>		<u>\$20</u> .85	\$60.00
AUSABLE STATE FOREST	49	15,720.00	\$39.33	\$55.14	40.00%	\$20.85	\$124.81
NORTHERN LOWER PENNINSULA	194	84,240.00	\$43.23	\$58.52	35.00%	\$8.60	\$178.46
STATEWIDE	264	140,996.00	\$52.56	\$70.30	34.00%	\$8.60	\$178.46

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	2	257.00	\$34.26	\$36.12	5.00%	\$27.00	\$36.23
Newberry Management Unit			\$30.05	<u>\$81.91</u>	173.00% _	<u>\$81.91 \$81.91 </u>	<u>\$81.9</u> 1_
LAKE SUPERIOR STATE FOREST	3	467.00	\$32.37	\$56.71	75.00%	\$27.00	\$81.91
UPPER PENNINSULA	3	467.00	\$32.37	\$56.71	75.00%	\$27.00	\$81.91
Gaylord Management Unit	1	9.00	\$3.50	\$4.70	34.00%	\$4.70	\$4.70
Atlanta Management Unit	<u> </u>		\$12.55	<u> </u>		<u>\$37.71 </u>	<u>\$104.31</u>
MACKINAW STATE FOREST	4	94.00	\$11.69	\$83.58	615.00%	\$4.70	\$104.31
Traverse City Management Unit	2	122.00	\$3.43	\$5.09	48.00%	\$3.76	<u>\$12.29</u>
PERE MARQUETTE STATE FOREST	2	122.00	\$3.43	\$5.09	48.00%	\$3.76	\$12.29
Grayling Management Unit	1		\$29.45	\$51.54	75.00%	<u>\$51.54</u>	<u>\$51.5</u> 4
AUSABLE STATE FOREST	1	82.00	\$29.45	\$51.54	75.00%	\$51.54	\$51.54
NORTHERN LOWER PENNINSULA	7	298.00	\$13.19	\$42.63	223.00%	\$3.76	\$104.31
STATEWIDE	10	765.00	\$24.90	\$51.23	106.00%	\$3.76	\$104.31

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	229.00	\$19.49	\$35.12	80.00%	\$28.51	\$38.28
<u>Crystal Falls Management Unit</u>	<u> </u>		<u></u>	\$21.42	<u> </u>	<u>\$10</u> .70	<u>\$32.93 </u>
COPPER COUNTRY STATE FOREST	10	1,096.00	\$14.13	\$24.28	72.00%	\$10.70	\$38.28
Gwinn Management Unit	6	650.00	\$16.57	\$38.98	135.00%	\$18.15	\$50.19
<u>Escanaba Management Unit</u>	<u> </u>	4,422.00	<u></u>	<u>\$25.39</u>	<u> </u>	<u>\$12.80</u>	<u>\$42.00</u>
ESCANABA RIVER STATE FOREST	23	5,072.00	\$17.81	\$27.13	52.00%	\$12.80	\$50.19
Shingleton Management Unit	5	652.00	\$12.56	\$13.86	10.00%	\$11.00	\$20.00
Newberry Management Unit	2	897.00	\$14.78	\$18.42	25.00%	\$17.80	\$27.55
Sault Ste Marie (Soo Office)	1	41.00	\$4.75	\$15.24	221.00%	\$15.24	\$15.24
Sault Ste Marie (Drummond Island)	2	<u>18.00</u>		\$21.72	<u> </u>	<u>\$12</u> .70	<u>\$28.93</u>
LAKE SUPERIOR STATE FOREST	10	1,608.00	\$13.59	\$16.53	22.00%	\$11.00	\$28.93
UPPER PENNINSULA	43	7,776.00	\$16.42	\$24.54	49.00%	\$10.70	\$50.19
Gaylord Management Unit	2	85.00	\$20.69	\$27.32	32.00%	\$25.00	\$90.61
Atlanta Management Unit	<u> </u>	<u>171.00</u>	\$32.65	<u>\$50.32</u>	<u>54.00%</u>	<u>\$40</u> .26	<u>\$111.48</u>
MACKINAW STATE FOREST	6	256.00	\$28.68	\$42.68	49.00%	\$25.00	\$111.48
Traverse City Management Unit	3		\$23.97	<u>\$28.53</u>	<u> </u>	<u>\$22</u> .28	<u>\$45.66</u>
PERE MARQUETTE STATE FOREST	3	76.00	\$23.97	\$28.53	19.00%	\$22.28	\$45.66
Gladwin Management Unit	4		<u>\$15.07</u>	\$15.37		<u>\$14</u> .30	\$32.00
AUSABLE STATE FOREST	4	360.00	\$15.07	\$15.37	2.00%	\$14.30	\$32.00
NORTHERN LOWER PENNINSULA	13	692.00	\$21.08	\$26.92	28.00%	\$14.30	\$111.48
STATEWIDE	56	8,468.00	\$16.80	\$24.73	47.00%	\$10.70	\$111.48

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	2.00	\$28.80	\$47.32	64.00%	\$47.32	\$47.32
<u>Crystal Falls Management Unit</u> <u>COPPER COUNTRY STATE FOREST</u>		<u>345.00</u> 347.00	<u>\$29.77 _</u> \$29.76	<u>\$61.60</u> \$61.52	<u>107.00%</u> 107.00%	\$ <u>29</u> .00 \$29.00	<u>\$95.33</u> \$95.33
	_						
Gwinn Management Unit	3	180.00	\$28.85	\$31.51	9.00%	\$11.75	\$31.76
	<u> </u>	1,656.00	_ <u>\$30.07</u> _	<u>\$39.86</u>	<u></u>	<u>\$24</u> .70	<u>\$71.77</u>
ESCANABA RIVER STATE FOREST	21	1,836.00	\$29.95	\$39.04	30.00%	\$11.75	\$71.77
Shingleton Management Unit	16	4,435.00	\$25.08	\$37.04	48.00%	\$15.00	\$46.72
Newberry Management Unit	18	9,232.00	\$26.61	\$34.34	29.00%	\$23.10	\$42.19
Sault Ste Marie (Naubinway Office)	1	36.00	\$13.45	\$15.18	13.00%	\$15.18	\$15.18
Sault Ste Marie (Soo Office)		59.00	<u>\$8.40</u>		<u>81.00%</u>	\$15.24	\$15.24_
LAKE SUPERIOR STATE FOREST	36	13,762.00	\$26.01	\$35.08	35.00%	\$15.00	\$46.72
UPPER PENNINSULA	63	15,945.00	\$26.54	\$36.11	36.00%	\$11.75	\$95.33
Gaylord Management Unit	25	2,191.00	\$29.82	\$35.83	20.00%	\$15.36	\$89.51
Pigeon River Country Management Unit	8	332.00	\$24.62	\$34.55	40.00%	\$23.75	\$70.98
<u>Atlanta Management Unit</u>		1 <u>,888.00</u>	\$45.04	<u> </u>	<u> </u>	<u>\$32.85</u>	<u>\$149.25</u>
MACKINAW STATE FOREST	61	4,411.00	\$35.94	\$50.42	40.00%	\$15.36	\$149.25
Traverse City Management Unit	42	4,454.00	\$13.18	\$18.82	43.00%	\$9.50	\$59.82
Cadillac Management Unit		1,043.00		\$31.24	104.00%	\$4.05	<u>\$67.2</u> 1_
PERE MARQUETTE STATE FOREST	59	5,497.00	\$13.58	\$21.17	56.00%	\$4.05	\$67.21
Roscommon Management Unit	14	785.00	\$23.09	\$35.41	53.00%	\$20.25	\$93.11
Grayling Management Unit	19	1,539.00	\$20.07	\$36.44	82.00%	\$16.09	\$114.55
_Gladwin Management Unit	9	2,962.00	<u>\$13.36</u>	<u>\$14.06</u>	5.00%	<u>\$10.69</u>	\$31.00
AUSABLE STATE FOREST	42	5,286.00	\$16.76	\$23.75	42.00%	\$10.69	\$114.55
NORTHERN LOWER PENNINSULA	162	15,194.00	\$21.18	\$30.56	44.00%	\$4.05	\$149.25
STATEWIDE	225	31,139.00	\$23.92	\$33.40	40.00%	\$4.05	\$149.25