

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2018 TO 3/31/2019

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit		2.20			16.00%	\$39.36	\$39.36
MACKINAW STATE FOREST	1	2.20	\$34.00	\$39.36	16.00%	\$39.36	\$39.36
Traverse City Management Unit		3.80		\$60.00	0.00%	\$60.00	\$60.00
PERE MARQUETTE STATE FOREST	1	3.80	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
NORTHERN LOWER PENNINSULA	2	6.00	\$50.47	\$52.43	4.00%	\$39.36	\$60.00
STATEWIDE	2	6.00	\$50.47	\$52.43	4.00%	\$39.36	\$60.00

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31
MACKINAW STATE FOREST	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31
NORTHERN LOWER PENNINSULA	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31
STATEWIDE	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	167.30	\$81.92	\$125.71	53.00%	\$68.00	\$139.09
Crystal Falls Management Unit			\$209.85	\$238.21	14.00%	\$148.00	\$365.83
COPPER COUNTRY STATE FOREST	16	932.40	\$186.89	\$218.02	17.00%	\$68.00	\$365.83
Gwinn Management Unit	5	3,108.00	\$134.51	\$205.76	53.00%	\$122.00	\$206.95
Escanaba Management Unit	<u>11</u> _	356.00	\$105.33	<u>\$140.84</u>	34.00%	\$79.00	\$272.68
ESCANABA RIVER STATE FOREST	16	3,464.00	\$131.51	\$199.09	51.00%	\$79.00	\$272.68
Shingleton Management Unit		59.00	<u>\$127.65</u>	\$145.93	14.00%	\$125.00	<u>\$215.00</u>
LAKE SUPERIOR STATE FOREST	5	59.00	\$127.65	\$145.93	14.00%	\$125.00	\$215.00
UPPER PENNINSULA	37	4,455.40	\$143.05	\$202.35	41.00%	\$68.00	\$365.83
Gaylord Management Unit	17	984.90	\$61.22	\$74.35	21.00%	\$28.00	\$110.43
Pigeon River Country Management Unit	2	20.60	\$62.85	\$69.09	10.00%	\$59.00	\$75.62
Atlanta Management Unit			<u> </u>	<u>\$109.85</u>	39.00%	<u>\$109</u> .85	<u>\$109.85</u>
MACKINAW STATE FOREST	20	1,027.70	\$61.64	\$75.01	22.00%	\$28.00	\$110.43
Traverse City Management Unit	24	1,557.90	\$112.05	\$142.97	28.00%	\$71.00	\$420.62
Cadillac Management Unit	5	252.30	\$107.72	<u>\$152.36</u>	41.00%	\$105.00	\$267.87
PERE MARQUETTE STATE FOREST	29	1,810.20	\$111.45	\$144.28	29.00%	\$71.00	\$420.62
Roscommon Management Unit	2	8.30	\$128.00	\$284.54	122.00%	\$140.00	\$362.17
Grayling Management Unit		46.80	\$125.81	\$129.01		\$128.60	<u>\$130.00</u>
AUSABLE STATE FOREST	5	55.10	\$126.14	\$152.44	21.00%	\$128.60	\$362.17
NORTHERN LOWER PENNINSULA	54	2,893.00	\$94.03	\$119.83	27.00%	\$28.00	\$420.62
STATEWIDE	91	7,348.40	\$123.75	\$169.86	37.00%	\$28.00	\$420.62

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<u>10.00%</u>

2.00%

16.00%

16.00%

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\$73.01

\$89.21

\$89.21

<u>\$7</u>3.58

\$71.28

\$77.21

\$77.21

\$66.00

\$61.00

\$61.00

\$61.00

\$93.72

\$93.72

\$129.25

\$129.25

SAWTIMBER in MBF (see general note 3)

Escanaba Management Unit

UPPER PENNINSULA

STATEWIDE

ESCANABA RIVER STATE FOREST

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BEECH (07)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	2.50	\$51.00	\$51.00	0.00%	\$51.00	\$51.00
Escanaba Management Unit	3	14.30		\$100.96	28.00%	<u> </u>	\$111.39_
ESCANABA RIVER STATE FOREST	4	16.80	\$74.83	\$93.52	25.00%	\$51.00	\$111.39
UPPER PENNINSULA	4	16.80	\$74.83	\$93.52	25.00%	\$51.00	\$111.39
Gaylord Management Unit	15	570.10	\$57.11	\$198.23	247.00%	\$28.00	\$1,613.22
Pigeon River Country Management Unit				<u>\$61.50</u>		\$61.50	
MACKINAW STATE FOREST	16	572.40	\$57.12	\$197.68	246.00%	\$28.00	\$1,613.22
Traverse City Management Unit	28	838.20	\$103.63	\$135.63	31.00%	\$74.00	\$404.74
Cadillac Management Unit		337.00	\$107.46	\$114.68		\$84.98_	\$200.04_
PERE MARQUETTE STATE FOREST	35	1,175.20	\$104.73	\$129.62	24.00%	\$74.00	\$404.74
Grayling Management Unit	3	49.60	\$88.06	<u>\$140.50</u>	60.00%	\$126.58	\$249.53
AUSABLE STATE FOREST	3	49.60	\$88.06	\$140.50	60.00%	\$126.58	\$249.53
NORTHERN LOWER PENNINSULA	54	1,797.20	\$89.11	\$151.60	70.00%	\$28.00	\$1,613.22
STATEWIDE	58	1,814.00	\$88.97	\$151.06	70.00%	\$28.00	\$1,613.22
BLACK ASH (41)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	36.90	\$79.92	\$96.63	21.00%	\$82.00	\$129.25
COPPER COUNTRY STATE FOREST	3	36.90	\$79.92	\$96.63	21.00%	\$82.00	\$129.25
Gwinn Management Unit	2	13.10	\$70.62	\$70.62	0.00%	\$61.00	\$71.00

3.80

16.90

53.80

53.80

3

5

8

8

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	26.90	\$195.58	\$265.71	36.00%	\$175.00	\$286.48
	4	25.40	\$119.16	\$130.59	10.00%	\$120.00	<u>\$184.05</u>
COPPER COUNTRY STATE FOREST	9	52.30	\$158.47	\$200.09	26.00%	\$120.00	\$286.48
Gwinn Management Unit	4	23.60	\$110.66	\$113.37	2.00%	\$108.00	\$290.80
	1	1.60	<u>\$153.00</u>	\$195.17	28.00%	<u>\$195</u> .17	<u>\$195.17</u>
ESCANABA RIVER STATE FOREST	5	25.20	\$113.35	\$118.56	5.00%	\$108.00	\$290.80
Shingleton Management Unit	5	1.90	\$102.74	\$149.98	46.00%	\$103.00	\$177.72
Newberry Management Unit		8.40	\$159.40	\$338.48	112.00%	\$231.77	\$352.90
LAKE SUPERIOR STATE FOREST	7	10.30	\$148.95	\$303.71	104.00%	\$103.00	\$352.90
UPPER PENNINSULA	21	87.80	\$144.40	\$188.84	31.00%	\$103.00	\$352.90
Gaylord Management Unit	9	77.20	\$225.15	\$327.02	45.00%	\$177.00	\$406.59
MACKINAW STATE FOREST	9	77.20	\$225.15	\$327.02	45.00%	\$177.00	\$406.59
Traverse City Management Unit	36	550.00	\$152.28	\$184.61	21.00%	\$93.00	\$555.34
Cadillac Management Unit	11 _	67.80	\$122.66	\$178.09	45.00%	\$123.00	\$372.56
PERE MARQUETTE STATE FOREST	47	617.80	\$149.03	\$183.90	23.00%	\$93.00	\$555.34
Roscommon Management Unit	1	21.30	\$152.00	\$165.66	9.00%	\$165.66	\$165.66
AUSABLE STATE FOREST	1	21.30	\$152.00	\$165.66	9.00%	\$165.66	\$165.66
NORTHERN LOWER PENNINSULA	57	716.30	\$157.32	\$198.78	26.00%	\$93.00	\$555.34
STATEWIDE	78	804.10	\$155.91	\$197.69	27.00%	\$93.00	\$555.34

BLACK SPRUCE (22)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit	1	32.60	\$31.00	\$55.94	80.00%	\$55.94	\$55.94
PERE MARQUETTE STATE FOREST	1	32.60	\$31.00	\$55.94	80.00%	\$55.94	\$55.94
NORTHERN LOWER PENNINSULA	1	32.60	\$31.00	\$55.94	80.00%	\$55.94	\$55.94
STATEWIDE	1	32.60	\$31.00	\$55.94	80.00%	\$55.94	\$55.94

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\$72.49

\$20.00

SAWTIMBER in MBF (see general note 3)

STATEWIDE

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit				\$124.69	42.00%	\$61.00	<u>\$150.31</u>
ESCANABA RIVER STATE FOREST	11	82.60	\$87.79	\$124.69	42.00%	\$61.00	\$150.31
UPPER PENNINSULA	11	82.60	\$87.79	\$124.69	42.00%	\$61.00	\$150.31
STATEWIDE	11	82.60	\$87.79	\$124.69	42.00%	\$61.00	\$150.31
IRONWOOD (61)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit						\$42.00_	
MACKINAW STATE FOREST	1	2.90	\$42.00	\$42.00	0.00%	\$42.00	\$42.00
NORTHERN LOWER PENNINSULA	1	2.90	\$42.00	\$42.00	0.00%	\$42.00	\$42.00
STATEWIDE	1	2.90	\$42.00	\$42.00	0.00%	\$42.00	\$42.00
JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	5	161.00	\$50.10	\$55.37	11.00%	\$53.00	\$60.00
Atlanta Management Unit			\$35.75	\$44.64	25.00%	\$37.00_	\$57.36_
MACKINAW STATE FOREST	7	199.40	\$47.33	\$53.30	13.00%	\$37.00	\$60.00
Traverse City Management Unit	7	158.60	\$24.98	\$30.70	23.00%	\$20.00	\$43.10
Cadillac Management Unit			\$38.00	\$72.49	91.00% _	\$72.49	
PERE MARQUETTE STATE FOREST	8	160.80	\$25.16	\$31.28	24.00%	\$20.00	\$72.49
Roscommon Management Unit	5	148.70	\$35.79	\$41.87	17.00%	\$27.00	\$60.76
Gladwin Management Unit					35.00%	<u> </u>	
AUSABLE STATE FOREST	8	310.70	\$35.90	\$45.45	27.00%	\$27.00	\$60.76
NORTHERN LOWER PENNINSULA	23	670.90	\$36.72	\$44.39	21.00%	\$20.00	\$72.49

23

670.90

\$36.72

\$44.39

21.00%

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	49	3,259.50	\$59.54	\$76.36	28.00%	\$27.81	\$176.18
Pigeon River Country Management Unit	9	617.40	\$66.18	\$80.91	22.00%	\$62.00	\$99.69
Atlanta Management Unit	14	1,094.30		\$124.67	38.00%	\$89.00_	\$170.69
MACKINAW STATE FOREST	72	4,971.20	\$67.15	\$87.56	30.00%	\$27.81	\$176.18
Traverse City Management Unit	54	2,965.30	\$105.01	\$161.62	54.00%	\$51.00	\$470.22
Cadillac Management Unit	33 _	4 <u>,909.50</u>	<u> </u>	<u>\$150.70</u>	36.00%	\$93.00_	\$398.80_
PERE MARQUETTE STATE FOREST	87	7,874.80	\$108.74	\$154.82	42.00%	\$51.00	\$470.22
Roscommon Management Unit	18	2,209.70	\$61.17	\$86.79	42.00%	\$59.00	\$153.56
Grayling Management Unit	15	1,308.90	\$85.96	\$105.90	23.00%	\$80.00	\$300.00
Gladwin Management Unit		931.20		\$62.43	16.00%	\$45.00	\$80.00
AUSABLE STATE FOREST	41	4,449.80	\$66.96	\$87.31	30.00%	\$45.00	\$300.00
NORTHERN LOWER PENNINSULA	200	17,295.80	\$86.03	\$118.12	37.00%	\$27.81	\$470.22
STATEWIDE	200	17,295.80	\$86.03	\$118.12	37.00%	\$27.81	\$470.22

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	6	163.30	\$138.88	\$168.51	21.00%	\$150.38	\$226.38
ESCANABA RIVER STATE FOREST	6	163.30	\$138.88	\$168.51	21.00%	\$150.38	\$226.38
UPPER PENNINSULA	6	163.30	\$138.88	\$168.51	21.00%	\$150.38	\$226.38
Gaylord Management Unit	4	244.10	\$105.75	\$160.95	52.00%	\$106.00	\$165.39
Pigeon River Country Management Unit	2	22.40	\$108.29	\$143.23	32.00%	\$137.36	\$157.89
Atlanta Management Unit	5	133.60	<u>\$105.54</u>	\$135.44	28.00%	<u>\$105</u> .00	<u>\$175.11</u>
MACKINAW STATE FOREST	11	400.10	\$105.82	\$151.44	43.00%	\$105.00	\$175.11
Traverse City Management Unit	2	291.80	\$120.81	\$120.81	0.00%	\$119.00	\$123.00
Cadillac Management Unit	6	1,209.50	\$124.75	\$214.38	72.00%	<u>\$174</u> .92	\$377.07
PERE MARQUETTE STATE FOREST	8	1,501.30	\$123.99	\$196.19	58.00%	\$119.00	\$377.07
Roscommon Management Unit	21	1,246.70	\$122.69	\$171.16	40.00%	\$59.00	\$250.68
Grayling Management Unit	35	4,254.50	\$218.00	\$271.12	24.00%	\$171.06	\$500.00
Gladwin Management Unit	6	332.00	\$107.49	<u>\$119.10</u>	11.00%	\$106.02	<u>\$160.00</u>
AUSABLE STATE FOREST	62	5,833.20	\$191.34	\$241.10	26.00%	\$59.00	\$500.00
NORTHERN LOWER PENNINSULA	81	7,734.60	\$173.84	\$227.75	31.00%	\$59.00	\$500.00
STATEWIDE	87	7,897.90	\$173.12	\$226.52	31.00%	\$59.00	\$500.00

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	26.70	\$65.00	<u>\$201.31</u>	210.00%	\$201.31	<u>\$201.31</u>
MACKINAW STATE FOREST	1	26.70	\$65.00	\$201.31	210.00%	\$201.31	\$201.31
NORTHERN LOWER PENNINSULA	1	26.70	\$65.00	\$201.31	210.00%	\$201.31	\$201.31
STATEWIDE	1	26.70	\$65.00	\$201.31	210.00%	\$201.31	\$201.31

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	6	86.20	\$41.95	\$46.06	10.00%	\$21.99	\$65.49
Pigeon River Country Management Unit	2	7.30	\$56.04	\$56.98	2.00%	\$47.39	\$58.00
Atlanta Management Unit		12.70	\$42.00	\$143.99	243.00%	<u>\$143.99</u>	\$143.99
MACKINAW STATE FOREST	9	106.20	\$42.93	\$58.52	36.00%	\$21.99	\$143.99
Traverse City Management Unit	1	0.50	\$47.00	\$50.59	8.00%	\$50.59	\$50.59
PERE MARQUETTE STATE FOREST	1	0.50	\$47.00	\$50.59	8.00%	\$50.59	\$50.59
Roscommon Management Unit	1	18.70_	\$47.00	\$93.73	99.00%	\$93.73	\$93.73
AUSABLE STATE FOREST	1	18.70	\$47.00	\$93.73	99.00%	\$93.73	\$93.73
NORTHERN LOWER PENNINSULA	11	125.40	\$43.55	\$63.74	46.00%	\$21.99	\$143.99
STATEWIDE	11	125.40	\$43.55	\$63.74	46.00%	\$21.99	\$143.99

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	30.30	\$54.58	\$59.93	10.00%	\$44.00	\$64.64
Crystal Falls Management Unit		<u> </u>		\$103.51	59.00% _	\$75.00	<u>\$146.4</u> 0
COPPER COUNTRY STATE FOREST	12	172.20	\$63.13	\$95.84	52.00%	\$44.00	\$146.40
Gwinn Management Unit	5	25.40	\$86.67	\$117.71	36.00%	\$90.00	\$148.08
Escanaba Management Unit	<u></u> <u>13</u> _			<u>\$112.10</u>	43.00% _	\$70.00	<u>\$238.20</u>
ESCANABA RIVER STATE FOREST	18	62.40	\$81.90	\$114.39	40.00%	\$70.00	\$238.20
Shingleton Management Unit	3	1.40	\$71.50	\$87.14	22.00%	\$64.00	\$160.00
Newberry Management Unit		1.60_		\$96.58	14.00%	\$96.58_	\$96.58_
LAKE SUPERIOR STATE FOREST	4	3.00	\$78.70	\$92.18	17.00%	\$64.00	\$160.00
UPPER PENNINSULA	34	237.60	\$68.25	\$100.67	48.00%	\$44.00	\$238.20
Gaylord Management Unit	6	37.80	\$56.75	\$62.69	10.00%	\$45.00	\$78.33
Pigeon River Country Management Unit		12.10	<u>\$51.69</u>	\$58.14	12.00%	<u>\$52.43</u>	\$70.62
MACKINAW STATE FOREST	8	49.90	\$55.52	\$61.58	11.00%	\$45.00	\$78.33
Traverse City Management Unit	3	9.80	\$39.02	\$43.29	11.00%	\$30.00	\$56.72
PERE MARQUETTE STATE FOREST	3	9.80	\$39.02	\$43.29	11.00%	\$30.00	\$56.72
Gladwin Management Unit	1	2.40	\$45.00	\$103.22	129.00%	\$103.22	\$103.22
AUSABLE STATE FOREST		2.40	\$45.00	\$103.22	129.00%	\$103.22	\$103.22
NORTHERN LOWER PENNINSULA	12	62.10	\$52.51	\$60.31	15.00%	\$30.00	\$103.22
STATEWIDE	46	299.70	\$64.99	\$92.30	42.00%	\$30.00	\$238.20

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	15	422.60	\$205.65	\$269.60	31.00%	\$145.71	\$662.72
Crystal Falls Management Unit			\$138.66 _	<u> \$184.37</u>	<u> 33.</u> 00% _	<u>\$115.56</u>	<u>\$315.00</u>
COPPER COUNTRY STATE FOREST	28	623.90	\$184.03	\$242.10	32.00%	\$115.56	\$662.72
Gwinn Management Unit	10	597.10	\$57.98	\$78.39	35.00%	\$39.00	\$149.86
Escanaba Management Unit	20	<u>494.80</u>	\$188.47	\$242.62	29.00%	\$160.00	\$321.61_
ESCANABA RIVER STATE FOREST	30	1,091.90	\$117.11	\$152.81	30.00%	\$39.00	\$321.61
Shingleton Management Unit	12	125.60	\$113.95	\$160.93	41.00%	\$89.00	\$246.45
Newberry Management Unit	6	478.30	\$126.47	\$166.48	32.00%	\$111.11	\$255.00
Sault Ste Marie (Naubinway Office)	3	34.50	\$132.95	\$205.66	55.00%	\$140.82	\$267.15
Sault Ste Marie (Soo Office)	3	9.60_	\$138.84	\$153.25	10.00%	\$86.00	\$290.00
LAKE SUPERIOR STATE FOREST	24	648.00	\$124.57	\$167.29	34.00%	\$86.00	\$290.00
UPPER PENNINSULA	82	2,363.80	\$136.82	\$180.35	32.00%	\$39.00	\$662.72
Gaylord Management Unit	41	1,182.40	\$134.74	\$146.99	9.00%	\$69.00	\$281.64
Pigeon River Country Management Unit	6	149.90	\$121.78	\$136.09	12.00%	\$110.00	\$150.93
Atlanta Management Unit	12		\$139.27	<u>\$185.25</u>	33.00%	\$150.00	\$254.47_
MACKINAW STATE FOREST	59	1,616.30	\$134.34	\$152.70	14.00%	\$69.00	\$281.64
Traverse City Management Unit	56	3,263.90	\$108.28	\$156.81	45.00%	\$28.06	\$398.45
Cadillac Management Unit	24	878.70	<u> </u>	<u>\$163.37</u>	40.00%	\$86.00	<u>\$371.12</u>
PERE MARQUETTE STATE FOREST	80	4,142.60	\$110.01	\$158.20	44.00%	\$28.06	\$398.45
Roscommon Management Unit	15	597.40	\$70.32	\$87.68	25.00%	\$65.00	\$218.68
Grayling Management Unit	11	467.60	\$42.67	\$73.06	71.00%	\$42.00	\$149.72
Gladwin Management Unit	10	472.30	\$42.06	\$63.07	50.00%	\$29.00	\$93.48_
AUSABLE STATE FOREST	36	1,537.30	\$53.22	\$75.67	42.00%	\$29.00	\$218.68
NORTHERN LOWER PENNINSULA	175	7,296.20	\$103.43	\$139.59	35.00%	\$28.06	\$398.45
STATEWIDE	257	9,660.00	\$111.60	\$149.57	34.00%	\$28.06	\$662.72

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	155.20	\$163.76	\$257.36		\$127.24	\$261.42
Crystal Falls Management Unit	1		\$187.00	\$187.00	0.00%	\$187.00	<u>\$187.00</u>
COPPER COUNTRY STATE FOREST	3	172.80	\$166.13	\$250.19	51.00%	\$127.24	\$261.42
Gwinn Management Unit	4	182.30	\$189.53	\$248.54	31.00%	\$195.00	\$305.07
Escanaba Management Unit		126.60	\$166.32	\$226.87	36.00%	<u>\$95</u> .10	<u>\$280.00</u>
ESCANABA RIVER STATE FOREST	9	308.90	\$180.02	\$239.66	33.00%	\$95.10	\$305.07
Shingleton Management Unit	1	145.60	\$227.00	\$245.00	8.00%	\$245.00	\$245.00
Sault Ste Marie (Soo Office)		4.10	\$192.00	\$260.00	35.00%	\$260.00	<u>\$260.00</u>
LAKE SUPERIOR STATE FOREST	2	149.70	\$226.04	\$245.41	9.00%	\$245.00	\$260.00
UPPER PENNINSULA	14	631.40	\$187.13	\$243.91	30.00%	\$95.10	\$305.07
Gaylord Management Unit	13	777.10	\$239.91	\$326.74	36.00%	\$228.00	\$424.85
Pigeon River Country Management Unit	8	379.90	\$177.59	\$212.15	19.00%	\$166.00	\$231.09
Atlanta Management Unit	12		<u>\$17</u> 3.26	<u>\$237.37</u>	37.00%	<u>\$169</u> .00	<u>\$261.92</u>
MACKINAW STATE FOREST	33	1,999.70	\$199.98	\$267.31	34.00%	\$166.00	\$424.85
Traverse City Management Unit	29	679.30	\$188.20	\$324.94	73.00%	\$138.00	\$612.98
Cadillac Management Unit		3 <u>,974.70</u>	\$184.35	<u> \$312.97</u>		\$175.00	<u>\$555.75</u>
PERE MARQUETTE STATE FOREST	47	4,654.00	\$184.91	\$314.72	70.00%	\$138.00	\$612.98
Roscommon Management Unit	6	1,095.50	\$274.30	\$346.74	26.00%	\$210.00	\$373.35
Grayling Management Unit	11	1,708.40	\$245.94	\$373.24	52.00%	\$205.00	\$551.90
Gladwin Management Unit			\$265.00	<u>\$266.00</u>		\$266.00	\$266.00
AUSABLE STATE FOREST	18	2,818.00	\$257.06	\$362.40	41.00%	\$205.00	\$551.90
NORTHERN LOWER PENNINSULA	98	9,471.70	\$209.56	\$318.90	52.00%	\$138.00	\$612.98
STATEWIDE	112	10,103.10	\$208.16	\$314.21	51.00%	\$95.10	\$612.98

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	1,519.40	\$131.99	\$156.44		\$156.36	\$171.30
Crystal Falls Management Unit	10	632.60	\$134.80	\$213.08	58.00%	\$140.39	\$316.48
COPPER COUNTRY STATE FOREST		2,152.00	\$132.82	\$173.09	30.00%	\$140.39	\$316.48
Gwinn Management Unit	4	224.20	\$148.43	\$203.66	37.00%	\$129.00	\$310.42
ESCANABA RIVER STATE FOREST	4	224.20	\$148.43	\$203.66	37.00%	\$129.00	\$310.42
UPPER PENNINSULA	16	2,376.20	\$134.29	\$175.97	31.00%	\$129.00	\$316.48
Gaylord Management Unit	37	13,092.40	\$107.27	\$156.09	46.00%	\$71.00	\$211.73
Pigeon River Country Management Unit	15	2,425.30	\$106.44	\$155.43	46.00%	\$104.00	\$194.62
Atlanta Management Unit	<u> 19</u>	3 <u>,294.1</u> 0	\$123.57	<u>\$155.45</u>	26.00%	\$72.00	\$221.04
MACKINAW STATE FOREST	71	18,811.80	\$110.01	\$155.89	42.00%	\$71.00	\$221.04
Traverse City Management Unit	46	11,301.00	\$107.10	\$147.86	38.00%	\$51.00	\$332.03
Cadillac Management Unit	23	<u>12,290.10</u>	\$114.13	\$167 <u>.2</u> 6	47.00%	\$102.73	\$231.64
PERE MARQUETTE STATE FOREST	69	23,591.10	\$110.76	\$157.97	43.00%	\$51.00	\$332.03
Roscommon Management Unit	21	6,466.10	\$114.94	\$164.46	43.00%	\$97.00	\$298.88
Grayling Management Unit	34	3,485.90	\$120.74	\$149.18	24.00%	\$103.00	\$375.76
Gladwin Management Unit		<u>2,050.80</u>	\$162.85	<u>\$19</u> 0.07	17.00%	\$116.00	\$251.05
AUSABLE STATE FOREST	62	12,002.80	\$124.81	\$164.40	32.00%	\$97.00	\$375.76
NORTHERN LOWER PENNINSULA	202	54,405.70	\$113.60	\$158.67	40.00%	\$51.00	\$375.76
STATEWIDE	218	56,781.90	\$114.47	\$159.39	39.00%	\$51.00	\$375.76

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	798.30	\$336.37	\$405.24	20.00%	\$231.91	\$640.60
Crystal Falls Management Unit	<u>13</u>		\$368.26	\$468.82	<u>27.</u> 00% _	\$292.00	<u>\$950.05</u>
COPPER COUNTRY STATE FOREST	27	1,498.60	\$351.28	\$434.95	24.00%	\$231.91	\$950.05
Gwinn Management Unit	8	898.70	\$298.02	\$368.08	24.00%	\$226.00	\$603.01
Escanaba Management Unit	<u>13</u>	<u>161.5</u> 0	\$275.00	<u> </u>	<u>37.00%</u> _	\$212.00	\$498.03
ESCANABA RIVER STATE FOREST	21	1,060.20	\$294.51	\$369.55	25.00%	\$212.00	\$603.01
Shingleton Management Unit	11	552.50	\$359.01	\$580.26	62.00%	\$287.02	\$660.60
Newberry Management Unit	5	222.80	\$367.63	\$510.10	39.00%	\$351.00	\$519.26
Sault Ste Marie (Naubinway Office)	5	265.80	\$517.23	\$581.97	13.00%	\$570.16	\$871.46
Sault Ste Marie (Soo Office)	1	76.60	\$394.00	\$558.00	42.00%	\$558.00	\$558.00
Sault Ste Marie (Drummond Island)			\$237.00	\$237.00	0.00%	\$237.00	\$237.00
LAKE SUPERIOR STATE FOREST	23	1,155.30	\$395.42	\$554.48	40.00%	\$237.00	\$871.46
UPPER PENNINSULA	71	3,714.10	\$348.80	\$453.46	30.00%	\$212.00	\$950.05
Gaylord Management Unit	27	1,716.70	\$309.55	\$410.57	33.00%	\$137.00	\$1,116.96
Pigeon River Country Management Unit	3	48.10	\$336.72	\$348.85	4.00%	\$340.00	\$451.39
Atlanta Management Unit	3		\$406.71 _	\$1 <u>,00</u> 2.05	146.00% _	\$522.37	\$1,160.82
MACKINAW STATE FOREST	33	1,851.20	\$314.79	\$436.57	39.00%	\$137.00	\$1,160.82
Traverse City Management Unit	41	2,161.10	\$260.07	\$380.94	46.00%	\$63.15	\$772.72
Cadillac Management Unit	9	<u>598.1</u> 0	\$400.55	<u> </u>	32.00%	\$275.00	<u>\$1,070.96</u>
PERE MARQUETTE STATE FOREST	50	2,759.20	\$290.52	\$412.71	42.00%	\$63.15	\$1,070.96
Roscommon Management Unit	3	23.90	\$319.51	\$517.45	62.00%	\$327.00	\$615.38
Grayling Management Unit	4	115.50	\$291.24	<u>\$340.80</u>	17.00%	\$317.00	\$380.96
AUSABLE STATE FOREST	7	139.40	\$296.09	\$371.09	25.00%	\$317.00	\$615.38
NORTHERN LOWER PENNINSULA	90	4,749.80	\$300.14	\$420.79	40.00%	\$63.15	\$1,160.82
STATEWIDE	161	8,463.90	\$321.50	\$435.13	35.00%	\$63.15	\$1,160.82

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	53.90	\$97.07	\$116.02	20.00%	\$110.00	\$141.18
Crystal Falls Management Unit	3			\$122.76	32.00%	\$82.00	<u>\$147.26</u>
COPPER COUNTRY STATE FOREST	5	72.80	\$95.96	\$117.77	23.00%	\$82.00	\$147.26
Gwinn Management Unit	4	24.30	\$56.80	\$72.41	27.00%	\$41.00	\$110.61
Escanaba Management Unit			\$62.94	<u> </u>	61.00%	\$44.00	<u>\$211.85</u>
ESCANABA RIVER STATE FOREST	14	100.10	\$61.45	\$94.11	53.00%	\$41.00	\$211.85
Sault Ste Marie (Naubinway Office)	2	39.80	\$73.04	\$91.33	25.00%	<u>\$75</u> .21	<u>\$175.4</u> 8
LAKE SUPERIOR STATE FOREST	2	39.80	\$73.04	\$91.33	25.00%	\$75.21	\$175.48
UPPER PENNINSULA	21	212.70	\$75.43	\$101.69	35.00%	\$41.00	\$211.85
Gaylord Management Unit	1	141.90	\$82.00	\$82.00	0.00%	\$82.00	\$82.00
MACKINAW STATE FOREST		141.90	\$82.00	\$82.00	0.00%	\$82.00	\$82.00
Cadillac Management Unit	1	0.90	\$84.00	\$156.86	87.00%	\$156.86	\$156.86
PERE MARQUETTE STATE FOREST	1	0.90	\$84.00	\$156.86	87.00%	\$156.86	\$156.86
NORTHERN LOWER PENNINSULA	2	142.80	\$82.01	\$82.47	1.00%	\$82.00	\$156.86
STATEWIDE	23	355.50	\$78.07	\$93.97	20.00%	\$41.00	\$211.85

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WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	5	27.60	\$87.51	<u> </u>	19.00%	\$62.76	<u>\$149.27</u>
ESCANABA RIVER STATE FOREST	5	27.60	\$87.51	\$103.88	19.00%	\$62.76	\$149.27
UPPER PENNINSULA	5	27.60	\$87.51	\$103.88	19.00%	\$62.76	\$149.27
Gaylord Management Unit	2	8.90	\$67.16	\$76.90	15.00%	\$62.00	\$88.00
Atlanta Management Unit				\$92.27	13.00%	\$87.00	\$101.41_
MACKINAW STATE FOREST	4	37.90	\$78.42	\$88.66	13.00%	\$62.00	\$101.41
Traverse City Management Unit	17	408.20	\$54.36	\$65.90	21.00%	\$38.00	\$150.92
Cadillac Management Unit	9	165.90	<u>\$56.60</u>	<u>\$151.68</u>	168.00%	\$38.00	\$290.66
PERE MARQUETTE STATE FOREST	26	574.10	\$55.01	\$90.69	65.00%	\$38.00	\$290.66
Roscommon Management Unit	4	51.30	\$67.78	\$162.13	139.00%	\$69.01	\$296.26
Grayling Management Unit	16	551.30	\$74.33	\$115.06	55.00%	\$62.00	\$350.00
Gladwin Management Unit	2			\$73.14	9.00%	\$69.00	\$79.78
AUSABLE STATE FOREST	22	622.90	\$73.55	\$117.57	60.00%	\$62.00	\$350.00
NORTHERN LOWER PENNINSULA	52	1,234.90	\$65.08	\$104.19	60.00%	\$38.00	\$350.00
STATEWIDE	57	1,262.50	\$65.57	\$104.18	59.00%	\$38.00	\$350.00

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WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	81.40	\$92.00	\$115.57	26.00%	\$115.57	\$115.57
Crystal Falls Management Unit	4	112.60	\$89.38	\$135.26		\$85.71	\$158.24
COPPER COUNTRY STATE FOREST		194.00	\$90.48		40.00%	\$85.71	\$158.24
Gwinn Management Unit	4	37.70	\$56.73	\$74.01	30.00%	\$27.00	\$103.47
Escanaba Management Unit	9	289.50	\$56.31	\$72.62	29.00%	\$52.00	\$117.63
ESCANABA RIVER STATE FOREST	13	327.20	\$56.36	\$72.78	29.00%	\$27.00	\$117.63
Newberry Management Unit	4	176.60	\$62.09	\$97.15	56.00%	\$60.00	\$105.87
LAKE SUPERIOR STATE FOREST		176.60	\$62.09	\$97.15	56.00%	\$60.00	\$105.87
UPPER PENNINSULA	22	697.80	\$67.29	\$94.02	40.00%	\$27.00	\$158.24
Gaylord Management Unit	18	318.10	\$55.49	\$64.57	16.00%	\$31.26	\$98.87
Pigeon River Country Management Unit	13	199.60	\$54.46	\$62.55	15.00%	\$50.00	\$108.91
Atlanta Management Unit		169.30	\$107.16 _	<u>\$114.91</u>		\$69.00	\$137.61
MACKINAW STATE FOREST	39	687.00	\$67.92	\$76.39	12.00%	\$31.26	\$137.61
Traverse City Management Unit	47	1,588.70	\$53.82	\$67.81	26.00%	\$15.20	\$174.38
Cadillac Management Unit		358.50	\$88.86	<u>\$180.39</u>	103.00%	\$80.00	\$395.25
PERE MARQUETTE STATE FOREST	64	1,947.20	\$60.27	\$88.54	47.00%	\$15.20	\$395.25
Roscommon Management Unit	12	484.80	\$70.42	\$78.19	11.00%	\$54.00	\$105.01
Grayling Management Unit	10	287.00	\$77.70	\$88.67	14.00%	\$57.02	\$199.62
Gladwin Management Unit		556.80		\$67.98	63.00% _	\$55.23	\$99.00
AUSABLE STATE FOREST	28	1,328.60	\$59.97	\$76.18	27.00%	\$54.00	\$199.62
NORTHERN LOWER PENNINSULA	131	3,962.80	\$61.50	\$82.29	34.00%	\$15.20	\$395.25
STATEWIDE	153	4,660.60	\$62.37	\$84.04	35.00%	\$15.20	\$395.25

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	3	41.50	\$48.56	\$66.11		\$52.71	\$96.44
COPPER COUNTRY STATE FOREST		41.50	\$48.56	\$66.11	36.00%	\$52.71	\$96.44
Gwinn Management Unit	1	35.60	\$42.00	\$42.00	0.00%	\$42.00	\$42.00
ESCANABA RIVER STATE FOREST	1	35.60	\$42.00	\$42.00	0.00%	\$42.00	\$42.00
UPPER PENNINSULA	4	77.10	\$45.53	\$54.98	21.00%	\$42.00	\$96.44
Gaylord Management Unit	8	157.20	\$69.77	\$89.51	28.00%	\$31.26	\$145.81
Pigeon River Country Management Unit	2	45.80	\$69.60	\$91.57	32.00%	\$70.00	\$96.92
Atlanta Management Unit		84.60	\$65.61	\$89.81	37.00%	\$84.00	<u>\$118.88</u>
MACKINAW STATE FOREST	15	287.60	\$68.52	\$89.92	31.00%	\$31.26	\$145.81
Traverse City Management Unit	1	13.90	\$34.00	\$44.00	29.00%	\$44.00	\$44.00
Cadillac Management Unit	2	100.70	<u>\$55.94</u>	<u>\$78.84</u>	41.00%	\$68.00	\$90.00
PERE MARQUETTE STATE FOREST	3	114.60	\$53.28	\$74.61	40.00%	\$44.00	\$90.00
Grayling Management Unit	1	23.80	\$64.00	\$80.00	25.00%	\$80.00	\$80.00
AUSABLE STATE FOREST	1	23.80	\$64.00	\$80.00	25.00%	\$80.00	\$80.00
NORTHERN LOWER PENNINSULA	19	426.00	\$64.17	\$85.25	33.00%	\$31.26	\$145.81
STATEWIDE	23	503.10	\$61.31	\$80.61	31.00%	\$31.26	\$145.81

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	52.50	\$141.34	\$199.13	41.00%	\$130.00	\$300.00
Crystal Falls Management Unit			\$125.70 _	<u>\$171.86</u>	<u>37.00%</u>	<u> </u>	<u>\$288.01</u>
COPPER COUNTRY STATE FOREST	11	62.60	\$138.82	\$194.73	40.00%	\$88.00	\$300.00
Gwinn Management Unit	1	3.10	\$59.00	\$59.00	0.00%	\$59.00	\$59.00
Escanaba Management Unit	. <u> </u>	21.90	\$106.54	\$130.12	22.00%	<u> </u>	<u> \$154.78</u>
ESCANABA RIVER STATE FOREST	9	25.00	\$100.64	\$121.30	21.00%	\$59.00	\$154.78
Shingleton Management Unit	3	9.70	\$91.87	\$92.49	1.00%	\$82.00	\$133.60
Newberry Management Unit	1	2.10	\$72.00	\$75.00	4.00%	\$75.00	\$75.00
Sault Ste Marie (Naubinway Office)	2			<u>\$101.12</u>	11.00%	\$100.28	\$105.22
LAKE SUPERIOR STATE FOREST	6	20.00	\$89.59	\$94.19	5.00%	\$75.00	\$133.60
UPPER PENNINSULA	26	107.60	\$120.80	\$158.98	32.00%	\$59.00	\$300.00
Gaylord Management Unit	3	5.10	\$69.39	<u>\$74.54</u>		\$62.51	<u>\$150.59</u>
MACKINAW STATE FOREST	3	5.10	\$69.39	\$74.54	7.00%	\$62.51	\$150.59
Cadillac Management Unit	1	0.80	\$95.00	\$95.00	0.00%	\$95.00	\$95.00
PERE MARQUETTE STATE FOREST	1	0.80	\$95.00	\$95.00	0.00%	\$95.00	\$95.00
NORTHERN LOWER PENNINSULA	4	5.90	\$72.86	\$77.31	6.00%	\$62.51	\$150.59
STATEWIDE	30	113.50	\$118.31	\$154.73	31.00%	\$59.00	\$300.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	1,210.00	\$15.16	\$28.04	85.00%	\$13.56	\$39.38
	24	3 <u>,185.00</u>	<u> \$1</u> 5.46 _	<u>\$27.15</u>	<u> 76.00%</u> _	<u>\$12</u> . <u>05</u>	<u>\$87.95</u>
COPPER COUNTRY STATE FOREST	35	4,395.00	\$15.38	\$27.40	78.00%	\$12.05	\$87.95
Gwinn Management Unit	18	3,673.00	\$29.70	\$36.41	23.00%	\$16.00	\$57.27
Escanaba Management Unit	<u>22</u>	3,794.00	<u>\$23.02</u>	<u>\$32.80</u>	42.00%	<u> </u>	\$45.81_
ESCANABA RIVER STATE FOREST	40	7,467.00	\$26.31	\$34.58	31.00%	\$16.00	\$57.27
Shingleton Management Unit	19	1,245.00	\$19.22	\$28.18	47.00%	\$14.10	\$78.36
Newberry Management Unit	19	1,875.00	\$12.90	\$17.91	39.00%	\$9.58	\$27.89
Sault Ste Marie (Naubinway Office)	9	940.00	\$14.68	\$21.85	49.00%	\$11.99	\$34.11
Sault Ste Marie (Soo Office)	5	1,112.00	\$14.04	\$15.69	12.00%	\$9.70	\$17.06
Sault Ste Marie (Drummond Island)				<u>\$13.30</u>	0.00%	\$13.30	\$13.30_
LAKE SUPERIOR STATE FOREST	53	5,189.00	\$14.98	\$20.60	38.00%	\$9.58	\$78.36
UPPER PENNINSULA	128	17,051.00	\$20.04	\$28.47	42.00%	\$9.58	\$87.95
Gaylord Management Unit	17	4,972.00	\$25.91	\$42.88	65.00%	\$10.51	\$59.84
Pigeon River Country Management Unit	8	695.00	\$21.65	\$26.13	21.00%	\$22.00	\$42.07
Atlanta Management Unit	14	2,002.00		\$51.27	39.00% _	\$24.00	\$100.20_
MACKINAW STATE FOREST	39	7,669.00	\$28.40	\$43.55	53.00%	\$10.51	\$100.20
Traverse City Management Unit	12	584.00	\$11.65	\$14.79	27.00%	\$3.27	\$48.66
Cadillac Management Unit	3	186.00	\$8.55	\$12.32	44.00%	<u>\$10.00</u>	<u>\$16.30</u>
PERE MARQUETTE STATE FOREST	15	770.00	\$10.90	\$14.19	30.00%	\$3.27	\$48.66
Roscommon Management Unit	11	556.00	\$16.75	\$33.89	102.00%	\$16.83	\$44.80
Grayling Management Unit		235.00		\$20.64	67.00%	\$10.63	\$31.54_
AUSABLE STATE FOREST	19	791.00	\$15.44	\$29.96	94.00%	\$10.63	\$44.80
NORTHERN LOWER PENNINSULA	73	9,230.00	\$25.83	\$39.94	55.00%	\$3.27	\$100.20
STATEWIDE	201	26,281.00	\$22.08	\$32.50	47.00%	\$3.27	\$100.20

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	519.00	\$9.06	\$10.10	11.00%	\$7.39	\$20.11
Crystal Falls Management Unit		1,632.00		\$20.87	70.00%		\$33.91_
COPPER COUNTRY STATE FOREST	14	2,151.00	\$11.50	\$18.27	59.00%	\$7.39	\$33.91
Gwinn Management Unit		5,527.00		<u>\$15.76</u>	34.00%	<u>\$10</u> .65	\$18.46
ESCANABA RIVER STATE FOREST	3	5,527.00	\$11.76	\$15.76	34.00%	\$10.65	\$18.46
Shingleton Management Unit	3	57.00	\$12.16	\$17.72	46.00%	\$11.76	\$22.67
Sault Ste Marie (Naubinway Office)		34.00		\$25.45	168.00%	\$25.45	\$25.45_
LAKE SUPERIOR STATE FOREST	4	91.00	\$11.16	\$20.61	85.00%	\$11.76	\$25.45
UPPER PENNINSULA	21	7,769.00	\$11.68	\$16.51	41.00%	\$7.39	\$33.91
Gaylord Management Unit	16	1,738.00	\$6.77	\$9.74	44.00%	\$3.65	\$31.72
Pigeon River Country Management Unit	1	4.00	\$8.55	\$10.00	17.00%	\$10.00	\$10.00
Atlanta Management Unit			<u> </u>	<u> </u>	40.00%	<u>\$17</u> .31	\$20.65
MACKINAW STATE FOREST	20	1,947.00	\$7.47	\$10.69	43.00%	\$3.65	\$31.72
Traverse City Management Unit	19	3,127.00	\$25.05	\$26.96	8.00%	\$16.55	\$60.29
Cadillac Management Unit	6	350.00	\$21.86	\$23.31		\$16.50	\$32.96
PERE MARQUETTE STATE FOREST	25	3,477.00	\$24.73	\$26.60	8.00%	\$16.50	\$60.29
Roscommon Management Unit	2	25.00	\$7.80	\$13.44	72.00%	\$9.42	\$15.00
Grayling Management Unit	4		\$7.11	\$28.96	307.00%	\$10.00	\$43.55
AUSABLE STATE FOREST	6	216.00	\$7.19	\$27.16	278.00%	\$9.42	\$43.55
NORTHERN LOWER PENNINSULA	51	5,640.00	\$18.10	\$21.13	17.00%	\$3.65	\$60.29
STATEWIDE	72	13,409.00	\$14.38	\$18.45	28.00%	\$3.65	\$60.29
HEMLOCK (20)	# OF CALEC	TOTAL VOLUME	AVEDACE	AVEDACE	% CHANCE	MINIMITA	

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	658.00		\$13.89	0.00%	\$5.50	\$15.00
COPPER COUNTRY STATE FOREST	3	658.00	\$13.84	\$13.89	0.00%	\$5.50	\$15.00
Newberry Management Unit	3	175.00	\$13.92	\$15.66	13.00%	\$15.00	\$19.39
LAKE SUPERIOR STATE FOREST	3	175.00	\$13.92	\$15.66	13.00%	\$15.00	\$19.39
UPPER PENNINSULA	6	833.00	\$13.86	\$14.26	3.00%	\$5.50	\$19.39
STATEWIDE	6	833.00	\$13.86	\$14.26	3.00%	\$5.50	\$19.39

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JACK PINE (32)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	12	692.00	\$34.92	\$42.72		\$29.05	\$62.80
COPPER COUNTRY STATE FOREST	<u> </u>		_ <u> </u>	<u> </u>		<u> </u>	\$62.80
Gwinn Management Unit	10	4,661.00	\$45.55	\$55.26		\$37.90	\$83.49
Escanaba Management Unit	2	52.00	\$45.78	\$74.33		\$57.15	\$79.48
ESCANABA RIVER STATE FOREST	<u> </u>	4,713.00	\$45.55	<u> </u>	22.00%	\$37.90	\$83.49
Shingleton Management Unit	14	9,024.00	\$40.26	\$49.33	23.00%	\$27.85	\$60.04
Newberry Management Unit	16	4,947.00	\$43.93	\$58.26		\$28.27	\$65.06
Sault Ste Marie (Naubinway Office)	3	110.00	\$37.18	\$38.88	5.00%	\$32.99	\$51.90
Sault Ste Marie (Soo Office)	2	1,265.00	\$31.03	\$40.48	30.00%	\$40.21	\$45.72
LAKE SUPERIOR STATE FOREST	35	15,346.00	\$40.66	\$51.41	26.00%	\$27.85	\$65.06
UPPER PENNINSULA	59	20,751.00	\$41.58	\$52.04	25.00%	\$27.85	\$83.49
Gaylord Management Unit	13	2,639.00	\$25.71	\$28.79	12.00%	\$24.00	\$41.75
Pigeon River Country Management Unit	8	1,054.00	\$23.07	\$32.32	40.00%	\$25.50	\$37.01
Atlanta Management Unit		3,492.00	\$23.20	\$30.28	31.00%	\$20.00	<u>\$101.84</u>
MACKINAW STATE FOREST	37	7,185.00	\$24.10	\$30.03	25.00%	\$20.00	\$101.84
Traverse City Management Unit	34	14,480.00	\$13.71	\$16.63	21.00%	\$3.63	\$37.61
Cadillac Management Unit	13		<u>\$14.21</u>	\$17.71	25.00%	\$12.15	\$23.52
PERE MARQUETTE STATE FOREST	47	15,362.00	\$13.74	\$16.69	21.00%	\$3.63	\$37.61
Roscommon Management Unit	17	2,448.00	\$17.39	\$20.96	21.00%	\$13.50	\$32.80
Grayling Management Unit	40	19,728.00	\$15.99	\$25.79	61.00%	\$12.25	\$80.99
Gladwin Management Unit		3,605.00	\$17.73	\$30.96	75.00%		\$35.02
AUSABLE STATE FOREST	62	25,781.00	\$16.37	\$26.05	59.00%	\$9.89	\$80.99
NORTHERN LOWER PENNINSULA	146	48,328.00	\$16.68	\$23.67	42.00%	\$3.63	\$101.84
STATEWIDE	205	69,079.00	\$24.16	\$32.19	33.00%	\$3.63	\$101.84

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MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	16.00	\$4.00	\$4.00	0.00%	\$4.00	\$4.00
Atlanta Management Unit					63.00%	<u> </u>	<u>\$15.1</u> 0_
MACKINAW STATE FOREST	3	62.00	\$4.74	\$7.09	50.00%	\$4.00	\$15.10
Traverse City Management Unit	4	313.00	\$7.46	\$11.00	47.00%		\$47.72
PERE MARQUETTE STATE FOREST	4	313.00	\$7.46	\$11.00	47.00%	\$5.00	\$47.72
Grayling Management Unit	8	1,641.00	\$6.43	\$41.10	539.00%	\$5.06	\$125.18
Gladwin Management Unit		95.00_		<u>\$5.00</u>	33.00% _		\$5.00_
AUSABLE STATE FOREST	9	1,736.00	\$6.29	\$39.12	522.00%	\$5.00	\$125.18
NORTHERN LOWER PENNINSULA	16	2,111.00	\$6.42	\$34.01	430.00%	\$4.00	\$125.18
STATEWIDE	16	2,111.00	\$6.42	\$34.01	430.00%	\$4.00	\$125.18

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	1,804.00	\$29.24	\$36.51	25.00%	\$18.10	\$67.60
		29,697.00			65.00%	\$24.55	<u>\$79.07</u>
COPPER COUNTRY STATE FOREST	36	31,501.00	\$36.14	\$59.05	63.00%	\$18.10	\$79.07
Gwinn Management Unit	19	9,614.00	\$33.95	\$48.00		\$16.00	\$61.42
Escanaba Management Unit		<u>10,918.00</u>				<u>\$18</u> . <u>10</u>	\$50.38
ESCANABA RIVER STATE FOREST	42	20,532.00	\$30.87	\$44.63	45.00%	\$16.00	\$61.42
Shingleton Management Unit	22	4,400.00	\$30.95	\$38.97	26.00%	\$19.20	\$78.36
Newberry Management Unit	18	1,144.00	\$33.17	\$38.69	17.00%	\$29.75	\$48.00
Sault Ste Marie (Naubinway Office)	8	1,696.00	\$22.76	\$43.03	89.00%	\$32.68	\$52.85
Sault Ste Marie (Soo Office)	5	4,599.00	\$16.26	\$21.49	32.00%	\$15.00	\$30.50
Sault Ste Marie (Drummond Island)		3,341.00		\$12.22	0.00%		\$14.10
LAKE SUPERIOR STATE FOREST	55	15,180.00	\$21.62	\$28.22	31.00%	\$8.15	\$78.36
UPPER PENNINSULA	133	67,213.00	\$31.25	\$47.68	53.00%	\$8.15	\$79.07
Gaylord Management Unit	62	25,973.00	\$21.11	\$27.60	31.00%	\$9.89	\$51.66
Pigeon River Country Management Unit	17	6,110.00	\$21.85	\$27.71	27.00%	\$22.00	\$44.19
Atlanta Management Unit	26	<u>13,845.00</u>			<u>34.00%</u>	\$17.00	\$48.88
MACKINAW STATE FOREST	105	45,928.00	\$22.59	\$29.67	31.00%	\$9.89	\$51.66
Traverse City Management Unit	72	20,736.00	\$19.51	\$24.13	24.00%	\$4.91	\$46.91
Cadillac Management Unit	35	<u>22,141.00</u>	\$20.79		46.00%	\$16.20	\$60.00
PERE MARQUETTE STATE FOREST	107	42,877.00	\$20.17	\$27.29	35.00%	\$4.91	\$60.00
Roscommon Management Unit	23	15,751.00	\$29.98	\$39.71	32.00%	\$22.75	\$50.63
Grayling Management Unit	47	11,937.00	\$21.51	\$31.97	49.00%	\$18.11	\$80.00
Gladwin Management Unit	<u> 11</u> _	<u> </u>	\$20.98	\$27.07	29.00%	\$16.82	\$35.00
AUSABLE STATE FOREST	81	40,016.00	\$24.68	\$33.51	36.00%	\$16.82	\$80.00
NORTHERN LOWER PENNINSULA	293	128,821.00	\$22.43	\$30.07	34.00%	\$4.91	\$80.00
STATEWIDE	426	196,034.00	\$25.46	\$36.11	42.00%	\$4.91	\$80.00

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	17	15,275.00	\$16.64	\$22.66	36.00%	\$13.05	\$41.07
		<u> 15,254.00</u>	\$20.65	\$30.38	47.00%	<u>\$15.25</u>	<u>\$49.75</u>
COPPER COUNTRY STATE FOREST	46	30,529.00	\$18.64	\$26.52	42.00%	\$13.05	\$49.75
Gwinn Management Unit	18	16,125.00	\$19.45	\$25.74	32.00%	\$11.50	\$50.00
Escanaba Management Unit		25,955.00		<u>\$37.39</u>	36.00%	<u>\$18</u> . <u>10</u>	
ESCANABA RIVER STATE FOREST	41	42,080.00	\$24.42	\$32.92	35.00%	\$11.50	\$65.47
Shingleton Management Unit	28	9,024.00	\$22.13	\$31.49	42.00%	\$15.05	\$78.36
Newberry Management Unit	23	15,054.00	\$18.68	\$21.45	15.00%	\$15.50	\$49.85
Sault Ste Marie (Naubinway Office)	9	5,067.00	\$25.61	\$31.96	25.00%	\$19.99	\$45.48
Sault Ste Marie (Soo Office)	4	1,257.00	\$22.75	\$27.02	19.00%	\$14.90	\$31.40
Sault Ste Marie (Drummond Island)		358.00			0.00%	\$13.90	\$18.20
LAKE SUPERIOR STATE FOREST	66	30,760.00	\$20.96	\$26.28	25.00%	\$13.90	\$78.36
UPPER PENNINSULA	153	103,369.00	\$21.68	\$29.06	34.00%	\$11.50	\$78.36
Gaylord Management Unit	74	27,456.00	\$24.54	\$35.67	45.00%	\$10.85	\$110.94
Pigeon River Country Management Unit	18	1,871.00	\$19.94	\$27.98	40.00%	\$19.85	\$50.44
Atlanta Management Unit		7 <u>,991.00</u>			45.00%	<u>\$15</u> . <u>00</u>	\$40.05
MACKINAW STATE FOREST	114	37,318.00	\$23.33	\$33.83	45.00%	\$10.85	\$110.94
Traverse City Management Unit	87	36,825.00	\$17.50	\$21.91	25.00%	\$4.79	\$54.21
Cadillac Management Unit	51	<u> </u>		\$24.22	44.00%		<u>\$105.87</u>
PERE MARQUETTE STATE FOREST	138	51,383.00	\$17.30	\$22.56	30.00%	\$4.50	\$105.87
Roscommon Management Unit	27	5,390.00	\$23.03	\$29.11	26.00%	\$21.60	\$43.67
Grayling Management Unit	45	8,385.00	\$25.19	\$44.78	78.00%	\$18.30	\$190.61
Gladwin Management Unit		6,695.00		<u>\$17.69</u>	45.00%	\$11.60_	\$26.00
AUSABLE STATE FOREST	85	20,470.00	\$20.39	\$31.79	56.00%	\$11.60	\$190.61
NORTHERN LOWER PENNINSULA	337	109,171.00	\$19.94	\$28.14	41.00%	\$4.50	\$190.61
STATEWIDE	490	212,540.00	\$20.79	\$28.59	38.00%	\$4.50	\$190.61

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PULPWOOD in Cords (see general note 4)

AUSABLE STATE FOREST

STATEWIDE

NORTHERN LOWER PENNINSULA

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	282.00	\$21.65	\$25.14	16.00%	\$25.14	\$25.14
Crystal Falls Management Unit	2	1 <u>,436.00</u>	\$26.30	\$49.74	89.00%	<u> </u>	\$50.07
COPPER COUNTRY STATE FOREST	3	1,718.00	\$25.54	\$45.70	79.00%	\$25.14	\$50.07
Gwinn Management Unit	2	294.00	\$21.45	\$43.66	104.00%	\$25.40	\$44.78
Escanaba Management Unit		2,875.00	\$26.26		<u>49.00%</u>	<u>\$18.10</u>	<u>\$45.81</u>
ESCANABA RIVER STATE FOREST	10	3,169.00	\$25.82	\$39.54	53.00%	\$18.10	\$45.81
Shingleton Management Unit	1	789.00	\$30.95	\$30.95	0.00%	\$30.95	\$30.95
Sault Ste Marie (Soo Office)	1	5.00			14.00%	\$30.00	\$30.00
LAKE SUPERIOR STATE FOREST		794.00	\$30.92	\$30.94	0.00%	\$30.00	\$30.95
UPPER PENNINSULA	15	5,681.00	\$26.45	\$40.20	52.00%	\$18.10	\$50.07
Gaylord Management Unit	19	4,181.00	\$23.27	\$29.67	28.00%	\$21.35	\$48.04
Pigeon River Country Management Unit	10	861.00	\$19.31	\$23.33	21.00%	\$18.30	\$27.32
Atlanta Management Unit	<u></u> 21 _	5 <u>,55</u> 5.00	\$20.56		64.00% _	\$20.00	\$55.18
MACKINAW STATE FOREST	50	10,597.00	\$21.53	\$31.30	45.00%	\$18.30	\$55.18
Traverse City Management Unit	38	4,890.00	\$15.71	\$18.16	16.00%	\$9.55	\$35.20
Cadillac Management Unit		<u>11,527.00</u>	<u>\$1</u> 7.28	\$31.81	84.00%	<u>\$12.82</u>	<u>\$60.49</u>
PERE MARQUETTE STATE FOREST	67	16,417.00	\$16.81	\$27.74	65.00%	\$9.55	\$60.49
Roscommon Management Unit	23	6,241.00	\$18.23	\$23.08	27.00%	\$13.40	\$35.24
Grayling Management Unit	54	27,365.00	\$17.56	\$29.00	65.00%	\$9.20	\$72.69
Gladwin Management Unit	<u></u> <u>12</u> _	2 <u>,010.00</u>			<u> 75.00%</u> _		\$24.11
AUSABLE STATE FOREST	89	35,616.00	\$17.31	\$27.42	58.00%	\$9.20	\$72.69
NORTHERN LOWER PENNINSULA	206	62,630.00	\$17.89	\$28.16	57.00%	\$9.20	\$72.69
STATEWIDE	221	68,311.00	\$18.60	\$29.16	57.00%	\$9.20	\$72.69
MIXED PINE (35)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	OOLD FRICE	COL. 4	30LD FRIGE	OCD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)

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\$47.00

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FULFWOOD III Colds (see general note 4	<u> </u>				0/ 0////		
MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	1,528.00	\$24.99	\$43.92		\$20.11	\$55.97
Crystal Falls Management Unit		7 <u>,538.00</u>			91.00% _	<u>\$10.58</u>	
COPPER COUNTRY STATE FOREST	36	9,066.00	\$21.88	\$41.23	88.00%	\$10.58	\$67.20
Gwinn Management Unit	18	4,090.00	\$29.80	\$36.16	21.00%	\$16.00	\$59.72
Escanaba Management Unit		3 <u>,404.00</u>			94.00%	\$14.35	\$57.89
ESCANABA RIVER STATE FOREST	40	7,494.00	\$25.07	\$36.86	47.00%	\$14.35	\$59.72
Shingleton Management Unit	19	8,744.00	\$27.98	\$52.38	87.00%	\$18.25	\$87.47
Newberry Management Unit	22	5,100.00	\$21.18	\$24.85	17.00%	\$19.50	\$41.47
Sault Ste Marie (Naubinway Office)	7	1,158.00	\$20.66	\$29.97	45.00%	\$17.99	\$52.73
Sault Ste Marie (Soo Office)	6	1,531.00	\$16.91	\$30.20	79.00%	\$17.00	\$34.52
Sault Ste Marie (Drummond Island)		414.00		\$17.76	0.00% _	\$13.35_	\$21.15
LAKE SUPERIOR STATE FOREST	56	16,947.00	\$24.18	\$39.72	64.00%	\$13.35	\$87.47
UPPER PENNINSULA	132	33,507.00	\$23.76	\$39.49	66.00%	\$10.58	\$87.47
Gaylord Management Unit	16	1,153.00	\$35.40	\$44.51	26.00%	\$19.39	\$71.11
Pigeon River Country Management Unit	7	256.00	\$31.42	\$38.26	22.00%	\$30.00	\$48.32
Atlanta Management Unit			\$33.10	\$41.98	27.00%	\$22.00	\$99.28
MACKINAW STATE FOREST	37	2,154.00	\$34.13	\$42.89	26.00%	\$19.39	\$99.28
Traverse City Management Unit	5	906.00	\$15.90	\$21.95	38.00%	\$4.79	\$29.11
Cadillac Management Unit	4	3,097.00	<u>\$1</u> 5.76	\$25.00	59.00%	<u>\$23.65</u>	\$27.70
PERE MARQUETTE STATE FOREST	9	4,003.00	\$15.79	\$24.31	54.00%	\$4.79	\$29.11
Roscommon Management Unit	6	176.00	\$23.14	\$27.75	20.00%	\$24.75	\$50.00
Grayling Management Unit	6	205.00	\$23.26	\$23.57	1.00%	\$18.18	\$30.10
Gladwin Management Unit	2	52.00	<u>\$23.13</u>	\$23.45		<u>\$23.05</u>	\$24.45
AUSABLE STATE FOREST	14	433.00	\$23.20	\$25.26	9.00%	\$18.18	\$50.00
NORTHERN LOWER PENNINSULA	60	6,590.00	\$22.27	\$30.44	37.00%	\$4.79	\$99.28
STATEWIDE	192	40,097.00	\$23.51	\$38.00	62.00%	\$4.79	\$99.28

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1 OLI WOOD III OOIGO (OCC GCIICIGI IIOCC	, i,						
N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
		(2)	PRICE		COL. 4	(0)	(-)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	<u> </u>	2,396.00_	<u> \$1</u> 9.14 _		47.00% _	<u>\$16</u> . <u>95</u>	
ESCANABA RIVER STATE FOREST	17	2,396.00	\$19.14	\$28.17	47.00%	\$16.95	\$61.62
Shingleton Management Unit	6	961.00	\$9.21	\$10.72	16.00%	\$6.43	\$16.50
Newberry Management Unit	3	760.00	\$9.82	\$10.06	2.00%	\$8.25	<u>\$13.1</u> 1
LAKE SUPERIOR STATE FOREST	9	1,721.00	\$9.48	\$10.43	10.00%	\$6.43	\$16.50
UPPER PENNINSULA	26	4,117.00	\$15.10	\$20.75	37.00%	\$6.43	\$61.62
Gaylord Management Unit	9	590.00	\$19.38	\$32.95	70.00%	\$8.55	\$57.52
Pigeon River Country Management Unit	3	16.00	\$30.39	\$37.57	24.00%	\$32.26	\$42.65
Atlanta Management Unit		643.00		<u>\$49.74</u>		\$21.00	
MACKINAW STATE FOREST	17	1,249.00	\$24.04	\$41.65	73.00%	\$8.55	\$91.12
Traverse City Management Unit	2	56.00	\$16.63	\$22.90	38.00%	\$22.28	\$23.00
PERE MARQUETTE STATE FOREST	2	56.00	\$16.63	\$22.90	38.00%	\$22.28	\$23.00
Roscommon Management Unit	1	124.00	\$20.70	\$22.43	8.00%	\$22.43	\$22.43
Grayling Management Unit			<u>\$23.65</u>	\$24.00	1.00%	\$24.00	\$24.00
AUSABLE STATE FOREST	2	126.00	\$20.75	\$22.45	8.00%	\$22.43	\$24.00
NORTHERN LOWER PENNINSULA	21	1,431.00	\$23.46	\$39.23	67.00%	\$8.55	\$91.12
STATEWIDE	47	5,548.00	\$17.26	\$25.52	48.00%	\$6.43	\$91.12

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	583.00	\$13.60	\$33.48	146.00%	\$28.06	\$35.47
Crystal Falls Management Unit	8 _	1 <u>,329.00</u>			42.00% _	<u>\$16</u> .30_	\$40.41_
COPPER COUNTRY STATE FOREST	11	1,912.00	\$19.19	\$31.53	64.00%	\$16.30	\$40.41
Gwinn Management Unit		432.00	\$26.83	\$27.46		\$22.35	\$31.50
ESCANABA RIVER STATE FOREST	7	432.00	\$26.83	\$27.46	2.00%	\$22.35	\$31.50
Shingleton Management Unit	7	155.00	\$17.02	\$18.14	7.00%	\$10.90	\$25.25
Newberry Management Unit	13	1,866.00	\$19.47	\$23.61	21.00%	\$12.42	\$38.66
Sault Ste Marie (Naubinway Office)	3	572.00	\$12.48	\$14.70	18.00%	\$11.99	\$38.43
Sault Ste Marie (Soo Office)	5	1,347.00	\$12.31	\$17.97	46.00%	\$10.00	\$30.00
Sault Ste Marie (Drummond Island)							\$15.25_
LAKE SUPERIOR STATE FOREST	30	4,045.00	\$15.85	\$20.01	26.00%	\$9.20	\$38.66
UPPER PENNINSULA	48	6,389.00	\$17.59	\$23.96	36.00%	\$9.20	\$40.41
Gaylord Management Unit	10	433.00	\$19.20	\$26.33	37.00%	\$20.90	\$35.76
Pigeon River Country Management Unit	1	2.00	\$22.25	\$22.79	2.00%	\$22.79	\$22.79
Atlanta Management Unit	<u> 11</u> _	<u>816.00</u>	\$22.12	\$31.38	42.00% _	<u> </u>	\$45.79
MACKINAW STATE FOREST	22	1,251.00	\$21.11	\$29.62	40.00%	\$15.00	\$45.79
Traverse City Management Unit	4	33.00	\$17.06	\$35.26	107.00%	\$15.00	\$76.60
Cadillac Management Unit			\$21.10	\$27.16	29.00%	<u>\$27</u> . <u>16</u>	\$27.16
PERE MARQUETTE STATE FOREST	5	89.00	\$19.60	\$30.16	54.00%	\$15.00	\$76.60
Roscommon Management Unit	3	39.00	\$11.37	\$11.62	2.00%	\$10.05	\$18.28
Grayling Management Unit	5	227.00	\$10.05	\$20.50	104.00%	\$9.45	\$29.65
Gladwin Management Unit		342.00	\$10.53	<u> </u>	41.00%	<u> </u>	\$21.00
AUSABLE STATE FOREST	15	608.00	\$10.40	\$16.73	61.00%	\$9.45	\$29.65
NORTHERN LOWER PENNINSULA	42	1,948.00	\$17.70	\$25.62	45.00%	\$9.45	\$76.60
STATEWIDE	90	8,337.00	\$17.62	\$24.35	38.00%	\$9.20	\$76.60

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RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	1,219.00	\$59.28	\$77.72	31.00%	\$76.82	\$77.93
Crystal Falls Management Unit	<u> </u>	4 <u>,732.00</u>			45.00%	<u> </u>	\$99.88_
COPPER COUNTRY STATE FOREST	18	5,951.00	\$57.83	\$82.27	42.00%	\$59.40	\$99.88
Gwinn Management Unit	5	316.00	\$60.30	\$77.34	28.00%	\$58.80	\$109.27
Escanaba Management Unit	<u> 10</u>	1,082.00	<u>\$5</u> 3.89	<u>\$68.65</u>	27.00%	<u> </u>	
ESCANABA RIVER STATE FOREST	15	1,398.00	\$55.34	\$70.62	28.00%	\$47.65	\$109.27
Shingleton Management Unit	17	10,682.00	\$59.18	\$76.83	30.00%	\$39.05	\$109.13
Newberry Management Unit	24	33,798.00	\$69.64	\$90.81	30.00%	\$44.54	\$118.05
Sault Ste Marie (Naubinway Office)	8	10,453.00	\$82.47	\$103.13	25.00%	\$51.99	\$108.00
Sault Ste Marie (Soo Office)	3	1 <u>,201.00</u>			39.00%	<u> </u>	
LAKE SUPERIOR STATE FOREST	52	56,134.00	\$69.87	\$90.34	29.00%	\$39.05	\$118.05
UPPER PENNINSULA	85	63,483.00	\$68.42	\$89.15	30.00%	\$39.05	\$118.05
Gaylord Management Unit	40	19,310.00	\$46.03	\$67.53	47.00%	\$22.00	\$90.78
Pigeon River Country Management Unit	17	1,839.00	\$45.02	\$62.67	39.00%	\$45.15	\$74.00
Atlanta Management Unit	24	6 <u>,573.00</u>	\$49.05		29.00%	\$31.00	\$90.46
MACKINAW STATE FOREST	81	27,722.00	\$46.68	\$66.21	42.00%	\$22.00	\$90.78
Traverse City Management Unit	52	20,989.00	\$38.21	\$48.53	27.00%	\$9.94	\$109.67
Cadillac Management Unit	28	22,602.00	\$40.12		29.00%	\$36.00	
PERE MARQUETTE STATE FOREST	80	43,591.00	\$39.20	\$50.11	28.00%	\$9.94	\$109.67
Roscommon Management Unit	24	5,919.00	\$42.00	\$63.68	52.00%	\$35.00	\$117.49
Grayling Management Unit	44	9,173.00	\$43.36	\$52.74	22.00%	\$36.85	\$135.48
Gladwin Management Unit	9	3 <u>,121.00</u>	\$33.24		35.00%	\$28.07	\$50.00
AUSABLE STATE FOREST	77	18,213.00	\$41.18	\$54.96	33.00%	\$28.07	\$135.48
NORTHERN LOWER PENNINSULA	238	89,526.00	\$41.92	\$56.08	34.00%	\$9.94	\$135.48
STATEWIDE	323	153,009.00	\$52.92	\$69.80	32.00%	\$9.94	\$135.48

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SCOTCH PINE (38)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
ESCANABA RIVER STATE FOREST	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
Shingleton Management Unit	2	13.00	\$39.18	\$74.05	89.00%	\$27.00	\$88.16
Newberry Management Unit		210.00_			173.00%	\$81.91	\$81.91
LAKE SUPERIOR STATE FOREST	3	223.00	\$30.58	\$81.45	166.00%	\$27.00	\$88.16
UPPER PENNINSULA	4	616.00	\$33.94	\$52.49	55.00%	\$27.00	\$88.16
Pigeon River Country Management Unit	1	4.00	\$31.35	\$37.00	18.00%	\$37.00	\$37.00
Atlanta Management Unit			\$26.45	<u>\$5</u> 0.23	90.00%	\$50.23	\$50.23
MACKINAW STATE FOREST	2	21.00	\$27.38	\$47.71	74.00%	\$37.00	\$50.23
Roscommon Management Unit	1	173.00	\$24.00	\$24.00	0.00%	\$24.00	\$24.00
Grayling Management Unit	2	106.00		<u> </u>	57.00%	\$31.95	\$51.54
AUSABLE STATE FOREST	3	279.00	\$26.29	\$32.78	25.00%	\$24.00	\$51.54
NORTHERN LOWER PENNINSULA	5	300.00	\$26.36	\$33.82	28.00%	\$24.00	\$51.54
STATEWIDE	9	916.00	\$31.46	\$46.38	47.00%	\$24.00	\$88.16

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1 OLI WOOD III Colds (see general note 4	r <i>)</i>						
TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
		(2)	PRICE	(1)	COL. 4	(2)	(-)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	423.00	\$19.98	\$28.44		\$20.55	\$38.28
Crystal Falls Management Unit	<u></u> 13	<u>885.00</u>	<u> \$1</u> 3.13	<u>\$27.30</u>		<u> </u>	
COPPER COUNTRY STATE FOREST	16	1,308.00	\$15.34	\$27.67	80.00%	\$10.70	\$48.54
Gwinn Management Unit	5	1,057.00	\$22.54	\$34.69	54.00%	\$18.15	\$50.19
Escanaba Management Unit	16	1 <u>,937.00</u>	<u> </u>		23.00%	\$12.80	\$48.59
ESCANABA RIVER STATE FOREST	21	2,994.00	\$18.42	\$25.10	36.00%	\$12.80	\$50.19
Shingleton Management Unit	6	645.00	\$11.36	\$12.41	9.00%	\$9.85	\$20.49
Newberry Management Unit	2	897.00	\$14.78	\$18.42	25.00%	\$17.80	\$27.55
Sault Ste Marie (Soo Office)	1	41.00	\$4.75	\$15.24	221.00%	\$15.24	\$15.24
Sault Ste Marie (Drummond Island)		8.00				\$12.70	
LAKE SUPERIOR STATE FOREST	10	1,591.00	\$13.13	\$15.87	21.00%	\$9.85	\$27.55
UPPER PENNINSULA	47	5,893.00	\$16.30	\$23.18	42.00%	\$9.85	\$50.19
Gaylord Management Unit	1	3.00	\$14.85	\$90.61	510.00%	\$90.61	\$90.61
Atlanta Management Unit					180.00%	\$40.26	<u>\$111.48</u>
MACKINAW STATE FOREST	3	26.00	\$30.10	\$89.90	199.00%	\$40.26	\$111.48
Traverse City Management Unit	3	59.00	<u>\$18.35</u>	\$21.63	18.00%	\$12.50	\$33.56
PERE MARQUETTE STATE FOREST	3	59.00	\$18.35	\$21.63	18.00%	\$12.50	\$33.56
Gladwin Management Unit	3	46.00	\$20.34	\$22.70	12.00%	\$16.22	\$32.00
AUSABLE STATE FOREST	3	46.00	\$20.34	\$22.70	12.00%	\$16.22	\$32.00
NORTHERN LOWER PENNINSULA	9	131.00	\$21.38	\$35.55	66.00%	\$12.50	\$111.48
STATEWIDE	56	6,024.00	\$16.42	\$23.45	43.00%	\$9.85	\$111.48

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	98.00	\$46.15	\$48.11	4.00%	\$48.11	\$48.11
Crystal Falls Management Unit		<u>407.00</u>	<u> </u>		45.00%	<u>\$46</u> . <u>20</u>	
COPPER COUNTRY STATE FOREST	7	505.00	\$42.73	\$58.36	37.00%	\$46.20	\$95.33
Gwinn Management Unit	4	205.00	\$28.79	\$31.12	8.00%	\$11.75	\$31.76
Escanaba Management Unit	<u> 14</u> _	<u>2,943.00</u>		<u>\$48.66</u>	<u>78.00%</u>	\$24.85	
ESCANABA RIVER STATE FOREST	18	3,148.00	\$27.40	\$47.52	73.00%	\$11.75	\$84.28
Shingleton Management Unit	18	5,294.00	\$26.07	\$31.16	20.00%	\$17.80	\$40.00
Newberry Management Unit	26	12,587.00	\$25.80	\$32.84	27.00%	\$16.48	\$42.19
Sault Ste Marie (Naubinway Office)	3	207.00	\$27.00	\$28.10	4.00%	\$27.24	\$31.05
Sault Ste Marie (Soo Office)		<u> </u>		\$16.60	14.00% _	<u>\$15</u> .24_	
LAKE SUPERIOR STATE FOREST	49	18,280.00	\$25.77	\$32.13	25.00%	\$15.24	\$42.19
UPPER PENNINSULA	74	21,933.00	\$26.40	\$34.94	32.00%	\$11.75	\$95.33
Gaylord Management Unit	29	1,872.00	\$28.08	\$37.11	32.00%	\$16.61	\$100.46
Pigeon River Country Management Unit	18	949.00	\$26.65	\$37.73	42.00%	\$23.75	\$87.90
Atlanta Management Unit	20	1 <u>,147.00</u>	\$50.98	\$56.89	12.00%	\$33.00	\$101.51
MACKINAW STATE FOREST	67	3,968.00	\$34.36	\$42.98	25.00%	\$16.61	\$101.51
Traverse City Management Unit	53	8,448.00	\$13.47	\$17.98	33.00%	\$8.80	\$44.97
Cadillac Management Unit	24	3,249.00		\$28.87	46.00%	\$14.35_	\$42.55
PERE MARQUETTE STATE FOREST	77	11,697.00	\$15.21	\$21.00	38.00%	\$8.80	\$44.97
Roscommon Management Unit	23	2,270.00	\$23.29	\$29.46	26.00%	\$18.50	\$59.35
Grayling Management Unit	37	2,648.00	\$23.00	\$36.81	60.00%	\$16.09	\$148.63
Gladwin Management Unit		2,155.00		\$13.82	14.00%	<u>\$10.69</u>	\$31.00_
AUSABLE STATE FOREST	68	7,073.00	\$19.78	\$27.45	39.00%	\$10.69	\$148.63
NORTHERN LOWER PENNINSULA	212	22,738.00	\$19.98	\$26.84	34.00%	\$8.80	\$148.63
STATEWIDE	286	44,671.00	\$23.13	\$30.82	33.00%	\$8.80	\$148.63