

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2018 TO 6/30/2019

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
D M	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	273.40	\$86.41	\$120.56		\$68.00	\$139.09
Crystal Falls Management Unit	<u> </u>		<u>\$204.72</u> _	\$226.99		\$60.00	\$316.48
COPPER COUNTRY STATE FOREST	18	1,087.20	\$174.97	\$200.22	14.00%	\$60.00	\$316.48
Gwinn Management Unit	8	1,578.20	\$152.91	\$204.51	34.00%	\$122.00	\$257.17
Escanaba Management Unit	12	<u>357.80</u>	\$105.15	<u>\$140.48</u>	34.00%	\$70.00	\$272.68
ESCANABA RIVER STATE FOREST	20	1,936.00	\$144.08	\$192.68	34.00%	\$70.00	\$272.68
Shingleton Management Unit	5	28.30	\$151.04	\$169.11	12.00%	\$142.00	\$215.00
Sault Ste Marie (Naubinway Office)	2	61.30	\$124.83	<u>\$178.07</u>	43.00%	\$177.38	\$180.20
LAKE SUPERIOR STATE FOREST	7	89.60	\$133.11	\$175.24	32.00%	\$142.00	\$215.00
UPPER PENNINSULA	45	3,112.80	\$154.55	\$194.81	26.00%	\$60.00	\$316.48
Gaylord Management Unit	10	484.20	\$64.43	\$68.76	7.00%	\$52.00	\$90.00
Pigeon River Country Management Unit	2	20.10	\$56.81	\$62.04	9.00%	\$59.00	\$64.10
Atlanta Management Unit		482.00	\$60.38	\$91.77	52.00%	\$63.08	<u>\$129.40</u>
MACKINAW STATE FOREST	15	986.30	\$62.30	\$79.87	28.00%	\$52.00	\$129.40
Traverse City Management Unit	18	949.90	\$113.69	\$141.71	25.00%	\$71.00	\$420.62
Cadillac Management Unit	6	274.70	<u>\$108.23</u>	\$154.16	42.00%	<u>\$105</u> .00	<u>\$267.87</u>
PERE MARQUETTE STATE FOREST	24	1,224.60	\$112.47	\$144.50	28.00%	\$71.00	\$420.62
Grayling Management Unit			\$114.17	\$122.80		\$114.00	<u>\$130.00</u>
AUSABLE STATE FOREST	3	194.40	\$114.17	\$122.80	8.00%	\$114.00	\$130.00
NORTHERN LOWER PENNINSULA	42	2,405.30	\$92.03	\$116.25	26.00%	\$52.00	\$420.62
STATEWIDE	87	5,518.10	\$127.30	\$160.56	26.00%	\$52.00	\$420.62

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	14.30	\$79.00	\$100.96		\$90.85	\$111.39
ESCANABA RIVER STATE FOREST		14.30	\$79.00	\$100.96	28.00%	\$90.85	\$111.39
Sault Ste Marie (Naubinway Office)	1_	1.80	<u>\$111.00</u>	<u>\$195.34</u>	76.00%	<u>\$195</u> .34	<u>\$195.3</u> 4
LAKE SUPERIOR STATE FOREST	1	1.80	\$111.00	\$195.34	76.00%	\$195.34	\$195.34
UPPER PENNINSULA	4	16.10	\$82.58	\$111.51	35.00%	\$90.85	\$195.34
Gaylord Management Unit	6	154.80	\$65.81	\$69.12	5.00%	\$57.00	\$81.42
Pigeon River Country Management Unit		14.20	\$150.00	\$102.73	32.00%	\$102.73	\$102.73
MACKINAW STATE FOREST	7	169.00	\$72.89	\$71.95	-1.00%	\$57.00	\$102.73
Traverse City Management Unit	20	606.30	\$105.59	\$123.77	17.00%	\$89.00	\$356.64
Cadillac Management Unit		330.70	\$107.31	\$112.27		\$84.98	\$137.39
PERE MARQUETTE STATE FOREST		937.00	\$106.19	\$119.71	13.00%	\$84.98	\$356.64
Grayling Management Unit	4	63.00	\$109.95	\$133.45	21.00%	\$113.00	\$249.53
AUSABLE STATE FOREST	4	63.00	\$109.95	\$133.45	21.00%	\$113.00	\$249.53
NORTHERN LOWER PENNINSULA	38	1,169.00	\$101.58	\$113.55	12.00%	\$57.00	\$356.64
STATEWIDE	42	1,185.10	\$101.32	\$113.52	12.00%	\$57.00	\$356.64

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	29.20	\$81.35	\$84.85	4.00%	\$80.40	\$100.00
Crystal Falls Management Unit		13.40				<u> </u>	\$61.09_
COPPER COUNTRY STATE FOREST	4	42.60	\$74.64	\$77.38	4.00%	\$61.09	\$100.00
Gwinn Management Unit	2	13.10	\$70.62	\$70.62	0.00%	\$61.00	\$71.00
Escanaba Management Unit		3.80	<u>\$73.58</u>	\$81.27	10.00%	\$66.00	\$93.72
ESCANABA RIVER STATE FOREST	5	16.90	\$71.28	\$73.01	2.00%	\$61.00	\$93.72
UPPER PENNINSULA	9	59.50	\$73.68	\$76.14	3.00%	\$61.00	\$100.00
STATEWIDE	9	59.50	\$73.68	\$76.14	3.00%	\$61.00	\$100.00

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\$150.31

\$150.31

\$61.00

\$61.00

SAWTIMBER in MBF (see general note 3)

**UPPER PENNINSULA** 

STATEWIDE

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	41.20	\$197.92	\$251.12	27.00%	\$175.00	\$286.48
Crystal Falls Management Unit	4		<u>\$11</u> 9 <u>.16</u> _	<u></u> <u>\$130.59</u>	<u> 10.00%</u> _	<u>\$120</u> .00	<u> </u>
COPPER COUNTRY STATE FOREST	8	66.60	\$167.88	\$205.15	22.00%	\$120.00	\$286.48
Gwinn Management Unit	3	1.30	\$127.85	\$132.21	3.00%	\$100.34	\$154.00
Escanaba Management Unit		1.60	\$153.00	<u>\$195.17</u>	28.00%	\$195.17	<u>\$1</u> 9 <u>5.1</u> 7_
ESCANABA RIVER STATE FOREST	4	2.90	\$141.72	\$166.95	18.00%	\$100.34	\$195.17
Shingleton Management Unit	4	1.60	\$104.19	\$160.29	54.00%	\$110.00	\$177.72
Newberry Management Unit	2	2.10	\$181.33	\$187.37	3.00%	\$147.00	\$231.77
Sault Ste Marie (Naubinway Office)		37.30	\$138.00	\$270.63	96.00%	\$270.63	<u>\$270.63</u>
LAKE SUPERIOR STATE FOREST	7	41.00	\$138.90	\$262.06	89.00%	\$110.00	\$270.63
UPPER PENNINSULA	19	110.50	\$156.44	\$225.26	44.00%	\$100.34	\$286.48
Gaylord Management Unit	5	37.80	\$249.77	<u>\$257.96</u>	3.00%	\$223.00	\$313.00
MACKINAW STATE FOREST	5	37.80	\$249.77	\$257.96	3.00%	\$223.00	\$313.00
Traverse City Management Unit	30	434.30	\$148.14	\$177.44	20.00%	\$93.00	\$407.91
Cadillac Management Unit			\$124.00	<u>\$187.31</u>	51.00%	\$123.00	\$372.56
PERE MARQUETTE STATE FOREST	39	494.70	\$145.19	\$178.64	23.00%	\$93.00	\$407.91
Roscommon Management Unit	1	21.30	\$152.00	\$165.66	9.00%	\$165.66	\$165.66
Grayling Management Unit		0.90	\$149.00 _	<u></u> <u>\$149.00</u>		\$149.00	\$149.00
AUSABLE STATE FOREST	2	22.20	\$151.88	\$164.98	9.00%	\$149.00	\$165.66
NORTHERN LOWER PENNINSULA	46	554.70	\$152.58	\$183.50	20.00%	\$93.00	\$407.91
STATEWIDE	65	665.20	\$153.22	\$190.44	24.00%	\$93.00	\$407.91
GREEN ASH (42)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		104.10	\$82.46	<u>\$112.36</u>	36.00%	\$61.00	<u>\$150.3</u> 1
ESCANABA RIVER STATE FOREST	12	104.10	\$82.46	\$112.36	36.00%	\$61.00	\$150.31

12

12

104.10

104.10

\$82.46

\$82.46

\$112.36

\$112.36

36.00%

36.00%

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	139.30	\$48.55	\$54.65	13.00%	\$53.00	\$60.00
Atlanta Management Unit	1		\$29.00	\$37.00	28.00%	\$37.00	\$37.00
MACKINAW STATE FOREST	5	163.30	\$45.68	\$52.06	14.00%	\$37.00	\$60.00
Traverse City Management Unit	5	85.20	\$18.50	\$21.63	17.00%	\$20.00	\$26.76
Cadillac Management Unit	1	50.50	<u>\$12.00</u>	\$13.00	8.00%	<u>\$13.00</u>	<u>\$13.00</u>
PERE MARQUETTE STATE FOREST	6	135.70	\$16.08	\$18.42	15.00%	\$13.00	\$26.76
Roscommon Management Unit	8	298.00	\$33.48	\$42.15	26.00%	\$27.00	\$63.14
Grayling Management Unit	2	91.00	\$38.04	\$44.95	18.00%	\$42.71	\$45.00
Gladwin Management Unit	3	<u>162.00</u>	\$36.00	\$48.73	35.00%	\$48.00	\$50.03
AUSABLE STATE FOREST	13	551.00	\$34.98	\$44.55	27.00%	\$27.00	\$63.14
NORTHERN LOWER PENNINSULA	24	850.00	\$34.02	\$41.82	23.00%	\$13.00	\$63.14
STATEWIDE	24	850.00	\$34.02	\$41.82	23.00%	\$13.00	\$63.14

MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	30	2,126.90	\$61.99	\$75.87	22.00%	\$53.00	\$111.52
Pigeon River Country Management Unit	11	917.40	\$64.21	\$82.18	28.00%	\$62.00	\$128.37
Atlanta Management Unit	<u> 17</u>	1 <u>,75</u> 5.60	\$95.35	<u>\$126.40</u>	33.00%	\$82.84	\$185.25
MACKINAW STATE FOREST	58	4,799.90	\$74.62	\$95.56	28.00%	\$53.00	\$185.25
Traverse City Management Unit	42	2,373.10	\$106.86	\$162.97	53.00%	\$51.00	\$358.70
Cadillac Management Unit	29	4 <u>,55</u> 2.40	\$104.86	<u> \$146.88</u>	40.00%	\$54.00	\$341.45
PERE MARQUETTE STATE FOREST	71	6,925.50	\$105.54	\$152.39	44.00%	\$51.00	\$358.70
Roscommon Management Unit	22	2,569.90	\$61.64	\$89.10	45.00%	\$59.00	\$149.21
Grayling Management Unit	21	1,800.80	\$81.97	\$100.36	22.00%	\$70.14	\$300.00
Gladwin Management Unit	9	1,315.90	\$44.40	\$49.65	12.00%	\$40.00	\$80.00
AUSABLE STATE FOREST	52	5,686.60	\$64.09	\$83.54	30.00%	\$40.00	\$300.00
NORTHERN LOWER PENNINSULA	181	17,412.00	\$83.48	\$114.24	37.00%	\$40.00	\$358.70
STATEWIDE	181	17,412.00	\$83.48	\$114.24	37.00%	\$40.00	\$358.70

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	6	163.30	\$138.88	<u>\$168.51</u>	21.00%	\$150.38	\$226.38
ESCANABA RIVER STATE FOREST	6	163.30	\$138.88	\$168.51	21.00%	\$150.38	\$226.38
UPPER PENNINSULA	6	163.30	\$138.88	\$168.51	21.00%	\$150.38	\$226.38
Gaylord Management Unit	3	23.70	\$112.74	\$119.68	6.00%	\$106.00	\$125.00
Pigeon River Country Management Unit	3	30.20	\$109.25	\$157.07	44.00%	\$137.36	\$196.83
Atlanta Management Unit			\$103.77	\$124.91	20.00%	<u>\$91</u> . <u>12</u>	\$159.01_
MACKINAW STATE FOREST	16	317.20	\$104.96	\$127.58	22.00%	\$91.12	\$196.83
Traverse City Management Unit	6	356.40	\$121.40	\$122.95	1.00%	\$115.00	\$141.29
Cadillac Management Unit	6	1,054.50	\$118.51	<u>\$218.53</u>	84.00%	\$170.23	\$428.75
PERE MARQUETTE STATE FOREST	12	1,410.90	\$119.24	\$194.39	63.00%	\$115.00	\$428.75
Roscommon Management Unit	24	1,854.80	\$124.61	\$168.10	35.00%	\$59.00	\$347.98
Grayling Management Unit	35	4,127.00	\$205.07	\$272.17	33.00%	\$171.06	\$500.00
Gladwin Management Unit		<u>678.70</u>		<u></u> <u>\$103.87</u>	11.00%	<u> </u>	\$142.00_
AUSABLE STATE FOREST	67	6,660.50	\$171.28	\$226.03	32.00%	\$59.00	\$500.00
NORTHERN LOWER PENNINSULA	95	8,388.60	\$160.02	\$216.99	36.00%	\$59.00	\$500.00
STATEWIDE	101	8,551.90	\$159.61	\$216.06	35.00%	\$59.00	\$500.00

MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	2	36.30	\$58.12	\$162.76	180.00%	\$55.56	\$201.31
MACKINAW STATE FOREST	2	36.30	\$58.12	\$162.76	180.00%	\$55.56	\$201.31
Roscommon Management Unit	1	14.50	\$41.00	\$80.46	96.00%	\$80.46	\$80.46
AUSABLE STATE FOREST	1	14.50	\$41.00	\$80.46	96.00%	\$80.46	\$80.46
NORTHERN LOWER PENNINSULA	3	50.80	\$53.24	\$139.27	162.00%	\$55.56	\$201.31
STATEWIDE	3	50.80	\$53.24	\$139.27	162.00%	\$55.56	\$201.31

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	35.70	\$48.54	\$56.81	17.00%	\$38.00	\$65.49
Pigeon River Country Management Unit	1	6.60_				\$58.00	
MACKINAW STATE FOREST	5	42.30	\$49.86	\$57.00	14.00%	\$38.00	\$65.49
NORTHERN LOWER PENNINSULA	5	42.30	\$49.86	\$57.00	14.00%	\$38.00	\$65.49
STATEWIDE	5	42.30	\$49.86	\$57.00	14.00%	\$38.00	\$65.49

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	13.10	\$58.86	\$63.58	8.00%	\$44.00	\$86.40
Crystal Falls Management Unit		<u>140.5</u> 0	<u> </u>	<u> \$103.40</u>		<u>\$75</u> . <u>00</u>	\$146.40
COPPER COUNTRY STATE FOREST	10	153.60	\$64.19	\$100.01	56.00%	\$44.00	\$146.40
Gwinn Management Unit	4	13.30	\$90.00	\$90.08	0.00%	\$90.00	\$100.00
Escanaba Management Unit	<u></u> 13			<u>\$112.10</u>	43.00% _	\$70.00	\$238.20_
ESCANABA RIVER STATE FOREST	17	50.30	\$81.63	\$106.28	30.00%	\$70.00	\$238.20
Shingleton Management Unit	2	1.30	\$70.23	\$86.15	23.00%	\$64.00	\$160.00
Newberry Management Unit			\$76.00	\$125.00	64.00%	\$125.00	\$125.00
LAKE SUPERIOR STATE FOREST	3	13.90	\$75.46	\$121.37	61.00%	\$64.00	\$160.00
UPPER PENNINSULA	30	217.80	\$68.94	\$102.82	49.00%	\$44.00	\$238.20
Gaylord Management Unit	5	23.90	\$54.27	\$63.67	17.00%	\$45.00	\$78.33
Pigeon River Country Management Unit	2	9.90		<u>\$59.55</u>	24.00% _	<u> </u>	\$70.62_
MACKINAW STATE FOREST	7	33.80	\$52.41	\$62.46	19.00%	\$45.00	\$78.33
Traverse City Management Unit	3	9.80	\$39.02	\$43.29	11.00%	\$30.00	\$56.72
PERE MARQUETTE STATE FOREST	3	9.80	\$39.02	\$43.29	11.00%	\$30.00	\$56.72
Roscommon Management Unit	1	1.30	\$43.00	\$88.67	106.00%	\$88.67	\$88.67
Gladwin Management Unit	3		\$42.44	<u> </u>	36.00% _	<u> </u>	\$103.22
AUSABLE STATE FOREST	4	19.90	\$42.48	\$59.60	40.00%	\$45.00	\$103.22
NORTHERN LOWER PENNINSULA	14	63.50	\$47.23	\$58.61	24.00%	\$30.00	\$103.22
STATEWIDE	44	281.30	\$64.04	\$92.84	45.00%	\$30.00	\$238.20

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	468.90	\$205.50	\$274.59	34.00%	\$145.71	\$662.72
Crystal Falls Management Unit	<u> 13</u> _	<u> 188.5</u> 0	<u></u>	<u>\$165.57</u>	<u>28.</u> 00% _	<u>\$46</u> . <u>00</u>	<u>\$315.00</u>
COPPER COUNTRY STATE FOREST	27	657.40	\$183.81	\$243.33	32.00%	\$46.00	\$662.72
Gwinn Management Unit	9	97.60	\$61.42	\$62.99	3.00%	\$52.00	\$96.64
Escanaba Management Unit		505.80	\$187.22	\$240.43	28.00%	\$125.00	\$321.61_
ESCANABA RIVER STATE FOREST	31	603.40	\$166.87	\$211.73	27.00%	\$52.00	\$321.61
Shingleton Management Unit	12	97.70	\$109.68	\$159.94	46.00%	\$89.00	\$246.45
Newberry Management Unit	9	457.50	\$132.24	\$151.46	15.00%	\$110.00	\$255.00
Sault Ste Marie (Naubinway Office)	4	31.60	\$125.96	\$216.40	72.00%	\$190.49	\$267.15
Sault Ste Marie (Soo Office)	3	9.60	\$138.84	\$153.25	10.00%	\$86.00	\$290.00
LAKE SUPERIOR STATE FOREST	28	596.40	\$128.32	\$156.32	22.00%	\$86.00	\$290.00
UPPER PENNINSULA	86	1,857.20	\$160.49	\$205.12	28.00%	\$46.00	\$662.72
Gaylord Management Unit	24	672.00	\$130.10	\$140.04	8.00%	\$109.00	\$246.06
Pigeon River Country Management Unit	8	173.80	\$101.70	\$119.82	18.00%	\$76.00	\$150.93
Atlanta Management Unit	<u> 13</u>	273.60	\$146.57	<u> \$183.32</u>	25.00%	\$118.07	\$254.47_
MACKINAW STATE FOREST	45	1,119.40	\$129.72	\$147.48	14.00%	\$76.00	\$254.47
Traverse City Management Unit	47	2,459.60	\$106.08	\$159.55	50.00%	\$65.00	\$398.45
Cadillac Management Unit	19	694.60	<u>\$114.16</u>	\$150.67	32.00%	\$86.00	<u>\$335.76</u>
PERE MARQUETTE STATE FOREST	66	3,154.20	\$107.86	\$157.60	46.00%	\$65.00	\$398.45
Roscommon Management Unit	18	748.20	\$68.91	\$92.14	34.00%	\$65.00	\$187.99
Grayling Management Unit	8	205.30	\$54.12	\$98.09	81.00%	\$51.00	\$149.72
Gladwin Management Unit	<u></u> 11		\$42.75	\$57.01	33.00%	\$29.00	\$93.48_
AUSABLE STATE FOREST	37	1,830.90	\$54.71	\$75.97	39.00%	\$29.00	\$187.99
NORTHERN LOWER PENNINSULA	148	6,104.50	\$95.93	\$131.26	37.00%	\$29.00	\$398.45
STATEWIDE	234	7,961.70	\$110.99	\$148.49	34.00%	\$29.00	\$662.72

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	4.70	\$124.00	\$127.24	3.00%	\$127.24	\$127.24
Crystal Falls Management Unit		17.60_	\$187.00	<u>\$187.00</u>	0.00%	\$187.00	<u>\$187.00</u>
COPPER COUNTRY STATE FOREST	2	22.30	\$173.72	\$174.40	0.00%	\$127.24	\$187.00
Gwinn Management Unit	2	285.60	\$187.49	\$187.49	0.00%	\$180.00	\$208.00
Escanaba Management Unit		239.90	\$167.03	\$232.75	39.00%	<u> </u>	<u>\$280.00</u>
ESCANABA RIVER STATE FOREST	9	525.50	\$178.15	\$208.15	17.00%	\$95.10	\$280.00
Shingleton Management Unit	1	145.60	\$227.00	\$245.00	8.00%	\$245.00	\$245.00
Sault Ste Marie (Soo Office)		4.10	\$192.00	\$260.00	35.00%	\$260.00	<u>\$260.00</u>
LAKE SUPERIOR STATE FOREST	2	149.70	\$226.04	\$245.41	9.00%	\$245.00	\$260.00
UPPER PENNINSULA	13	697.50	\$188.29	\$215.07	14.00%	\$95.10	\$280.00
Gaylord Management Unit	8	529.50	\$243.95	\$309.74	27.00%	\$230.00	\$424.85
Pigeon River Country Management Unit	8	379.90	\$177.59	\$212.15	19.00%	\$166.00	\$231.09
Atlanta Management Unit	<u> 17</u> _	3,007.80	\$203.94	\$280.47	38.00%	\$183.00	<u>\$325.19</u>
MACKINAW STATE FOREST	33	3,917.20	\$206.79	\$277.80	34.00%	\$166.00	\$424.85
Traverse City Management Unit	20	780.20	\$230.10	\$266.00	16.00%	\$166.00	\$495.00
Cadillac Management Unit	23	4 <u>,602.60</u>	\$186.02	<u>\$307.78</u>	65.00%	\$125.00	<u>\$555.75</u>
PERE MARQUETTE STATE FOREST	43	5,382.80	\$192.41	\$301.72	57.00%	\$125.00	\$555.75
Roscommon Management Unit	8	1,219.60	\$272.84	\$347.58	27.00%	\$210.00	\$531.69
Grayling Management Unit	11	1,408.40	\$257.81	\$406.25	58.00%	\$205.00	\$551.90
Gladwin Management Unit	3		\$251.08	\$256.29		\$223.00	<u>\$308.04</u>
AUSABLE STATE FOREST	22	2,666.90	\$264.59	\$377.23	43.00%	\$205.00	\$551.90
NORTHERN LOWER PENNINSULA	98	11,966.90	\$213.20	\$310.72	46.00%	\$125.00	\$555.75
STATEWIDE	111	12,664.40	\$211.83	\$305.45	44.00%	\$95.10	\$555.75

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	1	1,511.50	\$132.00	\$156.36	<u></u>	\$156.36	\$156.36
Crystal Falls Management Unit	6	425.70	\$134.70	\$241.22	79.00%	\$142.00	\$316.48
COPPER COUNTRY STATE FOREST		1,937.20	\$132.59	\$175.01	32.00%	\$142.00	\$316.48
Gwinn Management Unit	4	135.40	\$120.58	\$121.66	1.00%	\$101.00	\$132.00
ESCANABA RIVER STATE FOREST	4	135.40	\$120.58	\$121.66	1.00%	\$101.00	\$132.00
UPPER PENNINSULA	11	2,072.60	\$131.81	\$171.52	30.00%	\$101.00	\$316.48
Gaylord Management Unit	25	9,805.40	\$110.31	\$157.81	43.00%	\$71.00	\$200.19
Pigeon River Country Management Unit	18	3,500.60	\$111.93	\$162.49	45.00%	\$104.00	\$205.39
Atlanta Management Unit	22	3,567.90	\$120.04	\$155.50	30.00%	\$72.00	<u>\$221.04</u>
MACKINAW STATE FOREST	65	16,873.90	\$112.70	\$158.29	40.00%	\$71.00	\$221.04
Traverse City Management Unit	31	7,952.10	\$105.65	\$145.39	38.00%	\$51.00	\$332.03
Cadillac Management Unit		<u>9,341.00</u>	<u>\$114.46</u>	\$167 <u>.9</u> 4	47.00%	\$60.00	\$229.45
PERE MARQUETTE STATE FOREST	53	17,293.10	\$110.41	\$157.57	43.00%	\$51.00	\$332.03
Roscommon Management Unit	22	5,517.40	\$114.84	\$157.63	37.00%	\$97.00	\$298.88
Grayling Management Unit	40	4,408.80	\$112.62	\$146.38	30.00%	\$99.75	\$375.76
Gladwin Management Unit		1 <u>,968.60</u>	\$164.01	\$192.33	17.00%	\$116.00	\$251.05
AUSABLE STATE FOREST	67	11,894.80	\$122.15	\$159.20	30.00%	\$97.00	\$375.76
NORTHERN LOWER PENNINSULA	185	46,061.80	\$114.28	\$158.26	38.00%	\$51.00	\$375.76
STATEWIDE	196	48,134.40	\$115.04	\$158.83	38.00%	\$51.00	\$375.76

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	13	930.60	\$328.69	\$477.07	45.00%	\$231.91	\$802.10
Crystal Falls Management Unit	14		\$359.65	\$458.06	27.00%	\$117.00	\$950.05
COPPER COUNTRY STATE FOREST		1,660.70	\$342.30	\$468.71	37.00%	\$117.00	\$950.05
Gwinn Management Unit	8	409.00	\$304.36	\$421.47	38.00%	\$296.00	\$588.00
Escanaba Management Unit	15	167.80	\$272.22	\$371.45	36.00%	\$190.00	\$498.03
ESCANABA RIVER STATE FOREST	23	576.80	\$295.01	\$406.92	38.00%	\$190.00	\$588.00
Shingleton Management Unit	11	527.10	\$362.85	\$575.11	58.00%	\$287.02	\$660.60
Newberry Management Unit	7	27.80	\$388.91	\$407.82	5.00%	\$335.00	\$500.00
Sault Ste Marie (Naubinway Office)	4	477.70	\$428.46	\$778.72	82.00%	\$696.83	\$890.02
Sault Ste Marie (Soo Office)	1	76.60	\$394.00	\$558.00	42.00%	\$558.00	\$558.00
Sault Ste Marie (Drummond Island)			\$237.00	<u>\$23</u> 7.00		\$237.00	\$237.00
LAKE SUPERIOR STATE FOREST	24	1,146.80	\$388.76	\$643.64	66.00%	\$237.00	\$890.02
UPPER PENNINSULA	74	3,384.30	\$349.99	\$517.46	48.00%	\$117.00	\$950.05
Gaylord Management Unit	18	963.80	\$341.51	\$358.43	5.00%	\$267.00	\$460.00
Pigeon River Country Management Unit	5	94.60	\$334.48	\$363.90	9.00%	\$340.00	\$451.39
Atlanta Management Unit			\$444.71	\$487.69	10.00%	<u>\$420.99</u>	\$848.85
MACKINAW STATE FOREST	28	1,355.60	\$363.65	\$387.15	6.00%	\$267.00	\$848.85
Traverse City Management Unit	29	1,455.00	\$267.34	\$369.50	38.00%	\$141.00	\$1,001.53
Cadillac Management Unit		628.90	\$401.19	\$ <u>531.95</u>	33.00%	\$430.22	\$645.28
PERE MARQUETTE STATE FOREST	37	2,083.90	\$307.73	\$418.52	36.00%	\$141.00	\$1,001.53
Roscommon Management Unit	1	6.00	\$330.00	\$383.89	16.00%	\$383.89	\$383.89
Grayling Management Unit	4	275.80	\$275.30	\$335.50	22.00%	\$290.00	\$380.96
AUSABLE STATE FOREST	5	281.80	\$276.47	\$336.53	22.00%	\$290.00	\$383.89
NORTHERN LOWER PENNINSULA	70	3,721.30	\$325.73	\$400.89	23.00%	\$141.00	\$1,001.53
STATEWIDE	144	7,105.60	\$337.28	\$456.41	35.00%	\$117.00	\$1,001.53

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	84.20	\$93.68	\$107.87	15.00%	\$105.60	\$110.00
Crystal Falls Management Unit		9.30	\$90.52	\$97.46		\$82.00	<u>\$114.68</u>
COPPER COUNTRY STATE FOREST	4	93.50	\$93.37	\$106.84	14.00%	\$82.00	\$114.68
Gwinn Management Unit	2	10.50	\$61.97	\$61.97	0.00%	\$59.00	\$63.00
Escanaba Management Unit	10			<u> \$101.07</u>	61.00%	<u> </u>	\$211.85
ESCANABA RIVER STATE FOREST	12	86.30	\$62.82	\$96.31	53.00%	\$44.00	\$211.85
Sault Ste Marie (Naubinway Office)		16.30	<u>\$76.00</u>	\$113.27	49.00%	<u>\$113.27</u>	<u>\$113.27</u>
LAKE SUPERIOR STATE FOREST	1	16.30	\$76.00	\$113.27	49.00%	\$113.27	\$113.27
UPPER PENNINSULA	17	196.10	\$78.48	\$102.74	31.00%	\$44.00	\$211.85
STATEWIDE	17	196.10	\$78.48	\$102.74	31.00%	\$44.00	\$211.85

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	5	27.60		\$103.88	19.00%	\$62.76	\$149.27
ESCANABA RIVER STATE FOREST	5	27.60	\$87.51	\$103.88	19.00%	\$62.76	\$149.27
UPPER PENNINSULA	5	27.60	\$87.51	\$103.88	19.00%	\$62.76	\$149.27
Gaylord Management Unit	2	8.90	\$67.16	\$76.90	15.00%	\$62.00	\$88.00
Atlanta Management Unit	4		\$86.02	\$127.96	49.00%	\$85.95	\$176.83
MACKINAW STATE FOREST	6	80.10	\$83.92	\$122.29	46.00%	\$62.00	\$176.83
Traverse City Management Unit	14	384.00	\$51.42	\$56.78	10.00%	\$38.00	\$123.47
Cadillac Management Unit	12	252.90	\$67.21	\$149.61	123.00%	\$38.00	<u>\$290.66</u>
PERE MARQUETTE STATE FOREST	26	636.90	\$57.69	\$93.64	62.00%	\$38.00	\$290.66
Roscommon Management Unit	5	71.50	\$73.49	\$151.85	107.00%	\$69.01	\$296.26
Grayling Management Unit	12	461.40	\$75.96	\$124.46	64.00%	\$75.00	\$350.00
Gladwin Management Unit	3		\$83.17	<u> </u>	28.00%	\$69.00	<u>\$143.75</u>
AUSABLE STATE FOREST	20	571.60	\$76.14	\$126.68	66.00%	\$69.00	\$350.00
NORTHERN LOWER PENNINSULA	52	1,288.60	\$67.50	\$110.08	63.00%	\$38.00	\$350.00
STATEWIDE	57	1,316.20	\$67.92	\$109.95	62.00%	\$38.00	\$350.00

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WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	81.40	\$92.00	\$115.57		\$115.57	\$115.57
Crystal Falls Management Unit	3	100.30	\$91.88	\$141.34		\$110.00	\$158.24
COPPER COUNTRY STATE FOREST		181.70	\$91.93	<u> </u>		\$110.00	\$158.24
Gwinn Management Unit	1	2.70	\$54.00	\$54.00	0.00%	\$54.00	\$54.00
Escanaba Management Unit	10	317.40	<u>\$54.70</u>	\$70.19	28.00%	\$45.00	<u>\$117.63</u>
ESCANABA RIVER STATE FOREST	11	320.10	\$54.69	\$70.05	28.00%	\$45.00	\$117.63
Newberry Management Unit	3	71.80	\$67.88	\$100.39	48.00%	\$60.00	\$102.39
LAKE SUPERIOR STATE FOREST	3	71.80	\$67.88	\$100.39	48.00%	\$60.00	\$102.39
UPPER PENNINSULA	18	573.60	\$68.14	\$92.78	36.00%	\$45.00	\$158.24
Gaylord Management Unit	7	97.00	\$53.81	\$68.31	27.00%	\$50.00	\$95.59
Pigeon River Country Management Unit	17	427.50	\$53.07	\$60.99	15.00%	\$36.00	\$108.91
Atlanta Management Unit		<u>356.60</u>		<u> \$111.05</u>		<u>\$69</u> .00	<u>\$136.52</u>
MACKINAW STATE FOREST	36	881.10	\$70.03	\$82.06	17.00%	\$36.00	\$136.52
Traverse City Management Unit	35	1,297.90	\$52.13	\$65.09	25.00%	\$33.00	\$160.70
Cadillac Management Unit	14		\$101.37	<u></u> <u>\$174.86</u>	72.00%	\$80.00	<u>\$395.25</u>
PERE MARQUETTE STATE FOREST	49	1,589.00	\$61.15	\$85.20	39.00%	\$33.00	\$395.25
Roscommon Management Unit	13	680.50	\$65.93	\$78.26	19.00%	\$54.00	\$105.01
Grayling Management Unit	16	359.60	\$63.26	\$78.87	25.00%	\$57.02	\$199.62
Gladwin Management Unit	5				64.00%	\$47.00	\$95.00
AUSABLE STATE FOREST	34	1,600.10	\$56.43	\$74.30	32.00%	\$47.00	\$199.62
NORTHERN LOWER PENNINSULA	119	4,070.20	\$61.22	\$80.24	31.00%	\$33.00	\$395.25
STATEWIDE	137	4,643.80	\$62.07	\$81.78	32.00%	\$33.00	\$395.25

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	16.90	\$61.01	\$85.61	40.00%	\$64.32	\$96.44
COPPER COUNTRY STATE FOREST	2	16.90	\$61.01	\$85.61	40.00%	\$64.32	\$96.44
UPPER PENNINSULA	2	16.90	\$61.01	\$85.61	40.00%	\$64.32	\$96.44
Gaylord Management Unit	4	118.30	\$69.44	\$83.49	20.00%	\$74.00	\$100.45
Pigeon River Country Management Unit	3	56.50	\$69.30	\$88.97	28.00%	\$70.00	\$96.92
Atlanta Management Unit		11.40	\$75.93		29.00%	\$84.00	\$118.88
MACKINAW STATE FOREST	9	186.20	\$69.79	\$86.04	23.00%	\$70.00	\$118.88
Traverse City Management Unit	1	13.90	\$34.00	\$44.00	29.00%	\$44.00	\$44.00
Cadillac Management Unit		100.70	\$55.94	\$78.84	41.00%	\$68.00	\$90.00
PERE MARQUETTE STATE FOREST	3	114.60	\$53.28	\$74.61	40.00%	\$44.00	\$90.00
Grayling Management Unit	2	158.70	\$64.00	\$75.75	18.00%	\$75.00	\$80.00
AUSABLE STATE FOREST	2	158.70	\$64.00	\$75.75	18.00%	\$75.00	\$80.00
NORTHERN LOWER PENNINSULA	14	459.50	\$63.67	\$79.64	25.00%	\$44.00	\$118.88
STATEWIDE	16	476.40	\$63.58	\$79.85	26.00%	\$44.00	\$118.88

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	59.90	\$142.62	\$196.24	38.00%	\$130.00	\$300.00
Crystal Falls Management Unit	3	6.00_	\$103.63	<u>\$121.93</u>	18.00%	\$88.00	\$288.01_
COPPER COUNTRY STATE FOREST	12	65.90	\$139.07	\$189.48	36.00%	\$88.00	\$300.00
Escanaba Management Unit		21.90	\$106.54	\$130.12	22.00%	\$85.00	<u>\$154.78</u>
ESCANABA RIVER STATE FOREST	8	21.90	\$106.54	\$130.12	22.00%	\$85.00	\$154.78
Shingleton Management Unit	2	5.10	\$81.82	\$83.01	1.00%	\$82.00	\$133.60
Newberry Management Unit				<u>\$75.00</u>		\$75.00	
LAKE SUPERIOR STATE FOREST	3	7.20	\$78.96	\$80.68	2.00%	\$75.00	\$133.60
UPPER PENNINSULA	23	95.00	\$127.01	\$167.55	32.00%	\$75.00	\$300.00
Gaylord Management Unit		3.50	\$73.00	\$75.00	3.00%	\$75.00	\$75.00
MACKINAW STATE FOREST	1	3.50	\$73.00	\$75.00	3.00%	\$75.00	\$75.00
Cadillac Management Unit		0.80	<u>\$95.00</u>	\$95.00	0.00%	\$95.00	\$95.00
PERE MARQUETTE STATE FOREST	1	0.80	\$95.00	\$95.00	0.00%	\$95.00	\$95.00
NORTHERN LOWER PENNINSULA	2	4.30	\$77.09	\$78.72	2.00%	\$75.00	\$95.00
STATEWIDE	25	99.30	\$124.85	\$163.70	31.00%	\$75.00	\$300.00

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POLPWOOD in Cords (see general note 2	<u>+)</u>						
BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	<b>AVERAGE</b>	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	362.00	\$17.16	\$19.36	13.00%	\$13.56	\$33.19
Crystal Falls Management Unit		3,069.00	\$15.94	\$27.62	73.00%	\$6.80	\$87.95
COPPER COUNTRY STATE FOREST	31	3,431.00	\$16.07	\$26.75	66.00%	\$6.80	\$87.95
Gwinn Management Unit	22	4,474.00	\$26.17	\$35.91	37.00%	\$20.00	\$98.29
Escanaba Management Unit		4,152.00	\$22.67	\$31.68	40.00%	<u>\$16.50</u>	\$45.81
ESCANABA RIVER STATE FOREST	48	8,626.00	\$24.49	\$33.87	38.00%	\$16.50	\$98.29
Shingleton Management Unit	21	1,245.00	\$18.91	\$28.23	49.00%	\$14.10	\$78.36
Newberry Management Unit	16	2,559.00	\$13.67	\$18.29	34.00%	\$9.58	\$27.88
Sault Ste Marie (Naubinway Office)	8	422.00	\$16.89	\$19.32	14.00%	\$15.00	\$27.24
Sault Ste Marie (Soo Office)	4	1,029.00	\$14.81	\$16.13	9.00%	\$9.70	\$17.06
Sault Ste Marie (Drummond Island)			\$13.30	<u>\$1</u> 3.30	0.00%	\$13.30	
LAKE SUPERIOR STATE FOREST	50	5,272.00	\$15.39	\$20.28	32.00%	\$9.58	\$78.36
UPPER PENNINSULA	129	17,329.00	\$20.05	\$28.33	41.00%	\$6.80	\$98.29
Gaylord Management Unit	10	3,755.00	\$27.94	\$47.35	69.00%	\$33.00	\$59.84
Pigeon River Country Management Unit	10	893.00	\$20.54	\$29.87	45.00%	\$18.00	\$45.85
Atlanta Management Unit	14	1,615.00	\$37.59	\$42.58	13.00%	\$23.56_	\$72.72
MACKINAW STATE FOREST	34	6,263.00	\$29.37	\$43.63	49.00%	\$18.00	\$72.72
Traverse City Management Unit	9	306.00	\$9.54	\$14.58	53.00%	\$10.80	\$48.66
Cadillac Management Unit	2	149.00	\$8.70	\$11.33	30.00%	<u>\$10.00</u>	<u>\$11.48</u>
PERE MARQUETTE STATE FOREST	11	455.00	\$9.27	\$13.51	46.00%	\$10.00	\$48.66
Roscommon Management Unit	13	951.00	\$20.10	\$37.94	89.00%	\$16.90	\$58.34
Grayling Management Unit	<u> 10</u>	324.00		\$27.46	94.00%	\$12.90	\$45.39_
AUSABLE STATE FOREST	23	1,275.00	\$18.59	\$35.28	90.00%	\$12.90	\$58.34
NORTHERN LOWER PENNINSULA	68	7,993.00	\$26.51	\$40.58	53.00%	\$10.00	\$72.72
STATEWIDE	197	25,322.00	\$22.09	\$32.20	46.00%	\$6.80	\$98.29

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	818.00	\$8.17	\$9.14	12.00%	\$7.39	\$13.00
Crystal Falls Management Unit	<u></u> 10	2,294.00_		\$19.34	45.00% _		
COPPER COUNTRY STATE FOREST	16	3,112.00	\$12.01	\$16.66	39.00%	\$7.39	\$33.91
Gwinn Management Unit	4	2,841.00	<u>\$13.12</u>	<u>\$13.13</u>	0.00%	<u>\$10.65</u>	\$13.30
ESCANABA RIVER STATE FOREST	4	2,841.00	\$13.12	\$13.13	0.00%	\$10.65	\$13.30
Shingleton Management Unit	4	104.00	\$11.88	\$18.91	59.00%	\$11.76	\$22.67
Sault Ste Marie (Naubinway Office)				\$26.05	133.00% _	<u>\$26</u> . <u>05</u>	\$26.05
LAKE SUPERIOR STATE FOREST	5	280.00	\$11.45	\$23.40	104.00%	\$11.76	\$26.05
UPPER PENNINSULA	25	6,233.00	\$12.49	\$15.35	23.00%	\$7.39	\$33.91
Gaylord Management Unit	7	669.00	\$7.37	\$9.97	35.00%	\$7.15	\$16.83
Pigeon River Country Management Unit	2	34.00_		\$9.26	15.00%		\$10.00
MACKINAW STATE FOREST	9	703.00	\$7.40	\$9.93	34.00%	\$7.15	\$16.83
Traverse City Management Unit	13	2,312.00	\$24.33	\$25.23	4.00%	\$16.55	\$36.93
_Cadillac Management Unit		415.00	\$21.14	\$26.28	24.00%	\$16.50	\$44.52_
PERE MARQUETTE STATE FOREST	21	2,727.00	\$23.84	\$25.39	7.00%	\$16.50	\$44.52
Grayling Management Unit	5	541.00	\$17.02	\$31.84	87.00%	\$10.10	\$43.55
AUSABLE STATE FOREST	5	541.00	\$17.02	\$31.84	87.00%	\$10.10	\$43.55
NORTHERN LOWER PENNINSULA	35	3,971.00	\$20.00	\$23.53	18.00%	\$7.15	\$44.52
STATEWIDE	60	10,204.00	\$15.41	\$18.54	20.00%	\$7.15	\$44.52

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	658.00	\$13.84	<u>\$13.89</u>	0.00%	\$5.50	\$15.00
COPPER COUNTRY STATE FOREST	3	658.00	\$13.84	\$13.89	0.00%	\$5.50	\$15.00
Shingleton Management Unit	2	37.00	\$10.42	\$18.93	82.00%	\$10.15	\$19.99
Newberry Management Unit	3	236.00		\$16.16		\$15.00	<u>\$18.00</u>
LAKE SUPERIOR STATE FOREST	5	273.00	\$14.72	\$16.53	12.00%	\$10.15	\$19.99
UPPER PENNINSULA	8	931.00	\$14.10	\$14.66	4.00%	\$5.50	\$19.99
STATEWIDE	8	931.00	\$14.10	\$14.66	4.00%	\$5.50	\$19.99

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	95.00	\$32.05	\$38.46	20.00%	\$38.46	\$38.46
Crystal Falls Management Unit					<u>17.</u> 00% _	\$29.05	
COPPER COUNTRY STATE FOREST	10	688.00	\$33.47	\$39.38	18.00%	\$29.05	\$60.89
Gwinn Management Unit	12	5,058.00	\$44.16	\$53.71	22.00%	\$30.10	\$58.00
Escanaba Management Unit		52.00	\$45.78	\$74.33	62.00%	<u> </u>	
ESCANABA RIVER STATE FOREST	14	5,110.00	\$44.18	\$53.92	22.00%	\$30.10	\$79.48
Shingleton Management Unit	14	10,130.00	\$38.58	\$47.15	22.00%	\$27.85	\$60.04
Newberry Management Unit	12	8,563.00	\$46.83	\$54.61	17.00%	\$28.27	\$60.15
Sault Ste Marie (Naubinway Office)	4	64.00	\$46.55	\$46.72	0.00%	\$38.65	\$51.90
Sault Ste Marie (Soo Office)		1 <u>,204.00</u>		\$40.21	26.00%	<u> </u>	\$40.21_
LAKE SUPERIOR STATE FOREST	31	19,961.00	\$41.74	\$49.93	20.00%	\$27.85	\$60.15
UPPER PENNINSULA	55	25,759.00	\$42.00	\$50.44	20.00%	\$27.85	\$79.48
Gaylord Management Unit	7	1,905.00	\$24.41	\$28.05	15.00%	\$24.00	\$33.00
Pigeon River Country Management Unit	11	1,306.00	\$23.40	\$34.60	48.00%	\$25.50	\$46.57
Atlanta Management Unit		3,835.00		<u>\$28.90</u>	26.00%	<u>\$19</u> .45_	<u>\$101.84</u>
MACKINAW STATE FOREST	35	7,046.00	\$23.47	\$29.72	27.00%	\$19.45	\$101.84
Traverse City Management Unit	19	11,252.00	\$13.25	\$15.16	14.00%	\$8.00	\$37.61
Cadillac Management Unit	12 _	1 <u>,59</u> 9.00		\$20.37	114.00%	<u>\$12</u> . <u>15</u>	\$29.38_
PERE MARQUETTE STATE FOREST	31	12,851.00	\$12.79	\$15.81	24.00%	\$8.00	\$37.61
Roscommon Management Unit	20	3,133.00	\$16.94	\$20.38	20.00%	\$13.50	\$32.80
Grayling Management Unit	44	18,840.00	\$17.37	\$28.08	62.00%	\$13.85	\$80.99
Gladwin Management Unit	4	3,590.00			75.00%		
AUSABLE STATE FOREST	68	25,563.00	\$17.37	\$27.55	59.00%	\$9.89	\$80.99
NORTHERN LOWER PENNINSULA	134	45,460.00	\$17.02	\$24.57	44.00%	\$8.00	\$101.84
STATEWIDE	189	71,219.00	\$26.06	\$33.93	30.00%	\$8.00	\$101.84

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MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	16.00	\$4.00	\$4.00	0.00%	\$4.00	\$4.00
Atlanta Management Unit		46.00_		\$8.17	63.00%	\$7.13	<u>\$15.10</u>
MACKINAW STATE FOREST	3	62.00	\$4.74	\$7.09	50.00%	\$4.00	\$15.10
Traverse City Management Unit	2	228.00		\$9.82	35.00%		\$47.72
PERE MARQUETTE STATE FOREST	2	228.00	\$7.27	\$9.82	35.00%	\$7.15	\$47.72
Grayling Management Unit	9	1,530.00	\$6.64	\$43.71	558.00%	\$3.85	\$125.18
Gladwin Management Unit		95.00_			33.00%	<u>\$5</u> .00	\$5.00
AUSABLE STATE FOREST	10	1,625.00	\$6.47	\$41.45	541.00%	\$3.85	\$125.18
NORTHERN LOWER PENNINSULA	15	1,915.00	\$6.51	\$36.57	462.00%	\$3.85	\$125.18
STATEWIDE	15	1,915.00	\$6.51	\$36.57	462.00%	\$3.85	\$125.18

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	2,059.00	\$29.03	\$34.76	20.00%	\$18.10	\$48.70
Crystal Falls Management Unit		32,993.00_			55.00%	\$28.15	
COPPER COUNTRY STATE FOREST	31	35,052.00	\$38.22	\$58.56	53.00%	\$18.10	\$79.07
Gwinn Management Unit	24	19,477.00	\$33.73	\$49.28	46.00%	\$26.20	\$84.32
Escanaba Management Unit		<u>11,738.00</u>			46.00%	<u>\$18</u> . <u>10</u>	\$50.38
ESCANABA RIVER STATE FOREST	51	31,215.00	\$31.57	\$46.09	46.00%	\$18.10	\$84.32
Shingleton Management Unit	21	4,210.00	\$30.53	\$38.28	25.00%	\$19.20	\$78.36
Newberry Management Unit	10	1,733.00	\$29.33	\$32.83	12.00%	\$27.00	\$40.05
Sault Ste Marie (Naubinway Office)	6	1,414.00	\$34.45	\$36.16	5.00%	\$30.00	\$41.72
Sault Ste Marie (Soo Office)	4	2,901.00	\$22.44	\$24.56	9.00%	\$15.00	\$30.50
Sault Ste Marie (Drummond Island)		3 <u>,341.00</u>					\$14.10
LAKE SUPERIOR STATE FOREST	43	13,599.00	\$24.55	\$28.04	14.00%	\$8.15	\$78.36
UPPER PENNINSULA	125	79,866.00	\$33.30	\$48.49	46.00%	\$8.15	\$84.32
Gaylord Management Unit	39	17,249.00	\$22.07	\$28.50	29.00%	\$20.00	\$51.66
Pigeon River Country Management Unit	20	7,470.00	\$21.45	\$27.18	27.00%	\$14.00	\$44.19
Atlanta Management Unit		22,508.00			33.00%	<u> </u>	\$48.92
MACKINAW STATE FOREST	89	47,227.00	\$24.26	\$31.70	31.00%	\$14.00	\$51.66
Traverse City Management Unit	52	16,417.00	\$19.49	\$24.66	27.00%	\$9.55	\$46.91
Cadillac Management Unit	32	22,413.00	\$21.04	\$26.51	26.00%	\$11.00	\$36.06
PERE MARQUETTE STATE FOREST	84	38,830.00	\$20.38	\$25.73	26.00%	\$9.55	\$46.91
Roscommon Management Unit	28	18,464.00	\$29.85	\$39.78	33.00%	\$22.75	\$54.02
Grayling Management Unit	55	16,478.00	\$22.53	\$32.51	44.00%	\$18.11	\$80.00
Gladwin Management Unit	11	<u>13,970.00</u>		\$20.76	18.00%	\$16.82	\$35.00
AUSABLE STATE FOREST	94	48,912.00	\$23.88	\$31.90	34.00%	\$16.82	\$80.00
NORTHERN LOWER PENNINSULA	267	134,969.00	\$23.01	\$30.05	31.00%	\$9.55	\$80.00
STATEWIDE	392	214,835.00	\$26.83	\$36.91	38.00%	\$8.15	\$84.32

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PULPWOOD In Cords (see general note		TOTAL MOLLINAT	A)/EDAOE	A)/EDAOE	O/ OLIANIOE	B 418 118 41 18 4	N
MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLD PRICE	COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	16	15,327.00	\$16.77	\$19.84	18.00%	\$13.05	\$28.77
Crystal Falls Management Unit		16,497.00	\$20.62	\$29.73	44.00%		\$49.75
COPPER COUNTRY STATE FOREST	42	31,824.00	\$18.76	\$24.96	33.00%	\$8.00	\$49.75
Gwinn Management Unit	24	8,399.00	\$20.89	\$28.18	35.00%	\$16.15	\$50.00
Escanaba Management Unit	27	28,104.00	\$27.10		37.00%	<u>\$18</u> . <u>10</u>	\$65.47
ESCANABA RIVER STATE FOREST	51	36,503.00	\$25.67	\$35.05	37.00%	\$16.15	\$65.47
Shingleton Management Unit	28	8,607.00	\$22.59	\$28.12	24.00%	\$15.05	\$78.36
Newberry Management Unit	19	15,681.00	\$18.45	\$21.21	15.00%	\$13.95	\$49.85
Sault Ste Marie (Naubinway Office)	16	4,415.00	\$22.62	\$28.49	26.00%	\$21.55	\$41.52
Sault Ste Marie (Soo Office)	4	1,257.00	\$22.75	\$27.02	19.00%	\$14.90	\$31.40
Sault Ste Marie (Drummond Island)	2	358.00	<u>\$15.23</u>	\$15.23	0.00%	\$13.90	\$18.20
LAKE SUPERIOR STATE FOREST	69	30,318.00	\$20.37	\$24.40	20.00%	\$13.90	\$78.36
UPPER PENNINSULA	162	98,645.00	\$21.82	\$28.52	31.00%	\$8.00	\$78.36
Gaylord Management Unit	52	14,734.00	\$26.35	\$37.77	43.00%	\$22.00	\$110.94
Pigeon River Country Management Unit	23	2,503.00	\$20.30	\$26.59	31.00%	\$15.00	\$50.44
Atlanta Management Unit	<u> 28</u> _	<u>11,064.00</u>	\$21.69		41.00%	<u>\$15</u> . <u>00</u>	\$37.83
MACKINAW STATE FOREST	103	28,301.00	\$23.99	\$33.96	42.00%	\$15.00	\$110.94
Traverse City Management Unit	62	29,842.00	\$17.19	\$21.58	26.00%	\$8.65	\$53.10
Cadillac Management Unit		14,546.00	<u>\$16.53</u>	\$22.33	35.00%	\$4.50	<u>\$105.87</u>
PERE MARQUETTE STATE FOREST	111	44,388.00	\$16.97	\$21.83	29.00%	\$4.50	\$105.87
Roscommon Management Unit	33	6,403.00	\$22.68	\$28.46	25.00%	\$21.12	\$43.67
Grayling Management Unit	51	10,063.00	\$29.69	\$46.99	58.00%	\$20.46	\$190.61
Gladwin Management Unit	14	<u>8,914.00</u>	<u>\$1</u> 1.76	\$16.79	43.00%	\$11.60	\$26.00
AUSABLE STATE FOREST	98	25,380.00	\$21.62	\$31.71	47.00%	\$11.60	\$190.61
NORTHERN LOWER PENNINSULA	312	98,069.00	\$20.20	\$27.89	38.00%	\$4.50	\$190.61
STATEWIDE	474	196,714.00	\$21.01	\$28.21	34.00%	\$4.50	\$190.61

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\$82.00

\$82.00

PULPWOOD in Cords (see general note 4)

STATEWIDE

PULPWOOD in Cords (see general note 4	<u> </u>						
MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	( <del>-</del> )
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	. <u> </u>	1,436.00				\$49.06	\$50.07_
COPPER COUNTRY STATE FOREST	2	1,436.00	\$26.30	\$49.74		\$49.06	\$50.07
Gwinn Management Unit	1	1,714.00	\$29.65	\$35.00		\$35.00	\$35.00
Escanaba Management Unit	. <u> </u>	3 <u>,51</u> 9.00				<u>\$18</u> . <u>10</u>	\$46.16_
ESCANABA RIVER STATE FOREST	12	5,233.00	\$27.72	\$38.37	38.00%	\$18.10	\$46.16
Shingleton Management Unit	1	789.00	\$30.95	\$30.95	0.00%	\$30.95	\$30.95
Sault Ste Marie (Soo Office)	. <u> </u>	<u> 5.0</u> 0				\$30.00	
LAKE SUPERIOR STATE FOREST	2	794.00	\$30.92	\$30.94	0.00%	\$30.00	\$30.95
UPPER PENNINSULA	16	7,463.00	\$27.79	\$39.77	43.00%	\$18.10	\$50.07
Gaylord Management Unit	10	1,622.00	\$21.87	\$34.95	60.00%	\$21.35	\$46.88
Pigeon River Country Management Unit	11	932.00	\$19.17	\$25.35	32.00%	\$18.30	\$49.82
Atlanta Management Unit		<u> </u>	\$26.44	<u> </u>	<u>57.</u> 00% _	\$20.00	
MACKINAW STATE FOREST	48	13,975.00	\$25.43	\$39.69	56.00%	\$18.30	\$84.06
Traverse City Management Unit	26	4,680.00	\$14.71	\$15.60	6.00%	\$9.35	\$28.00
Cadillac Management Unit	31	<u> </u>	\$18.14	\$29.83	64.00%	\$12.00	\$60.49
PERE MARQUETTE STATE FOREST	57	20,097.00	\$17.34	\$26.51	53.00%	\$9.35	\$60.49
Roscommon Management Unit	26	7,908.00	\$17.97	\$24.44	36.00%	\$13.40	\$35.24
Grayling Management Unit	61	24,694.00	\$19.04	\$31.94	68.00%	\$9.20	\$72.69
Gladwin Management Unit	. <u> </u>	3 <u>,31</u> 8.00					\$24.11_
AUSABLE STATE FOREST	98	35,920.00	\$18.16	\$29.01	60.00%	\$9.20	\$72.69
NORTHERN LOWER PENNINSULA	203	69,992.00	\$19.38	\$30.43	57.00%	\$9.20	\$84.06
STATEWIDE	219	77,455.00	\$20.19	\$31.33	55.00%	\$9.20	\$84.06
MIXED PINE (35)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Grayling Management Unit		184.00	\$47.00	\$82.00		\$82.00	\$82.00
AUSABLE STATE FOREST	1	184.00	\$47.00	\$82.00	74.00%	\$82.00	\$82.00
NORTHERN LOWER PENNINSULA	1	184.00	\$47.00	\$82.00	74.00%	\$82.00	\$82.00

1

184.00

\$47.00

74.00%

\$82.00

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FULFWOOD III Colds (see general note 4		TOTAL \ (OLLUME	A) /ED A OE	A) /ED A O E	0/ 01/14/105		N 4 N X ( N 4 )   N 4
MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	(=)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	332.00	\$31.75	\$34.56		\$22.00	\$52.08
Crystal Falls Management Unit	20	7 <u>,119.00</u>				<u>\$10.58</u>	
COPPER COUNTRY STATE FOREST	29	7,451.00	\$21.87	\$40.57	86.00%	\$10.58	\$67.20
Gwinn Management Unit	22	4,908.00	\$26.71	\$35.87	34.00%	\$21.52	\$71.53
Escanaba Management Unit	25	3,630.00			89.00%	\$14.35	\$57.89
ESCANABA RIVER STATE FOREST	47	8,538.00	\$23.67	\$36.30	53.00%	\$14.35	\$71.53
Shingleton Management Unit	20	9,473.00	\$28.23	\$51.07	81.00%	\$18.25	\$87.47
Newberry Management Unit	16	2,974.00	\$19.28	\$22.39	16.00%	\$18.20	\$38.97
Sault Ste Marie (Naubinway Office)	7	1,187.00	\$20.98	\$34.38	64.00%	\$22.40	\$46.25
Sault Ste Marie (Soo Office)	4	1,242.00	\$19.57	\$30.07	54.00%	\$17.00	\$34.52
Sault Ste Marie (Drummond Island)		414.00		<u> </u>	0.00% _	\$13.35_	\$21.15
LAKE SUPERIOR STATE FOREST	49	15,290.00	\$24.94	\$41.59	67.00%	\$13.35	\$87.47
UPPER PENNINSULA	125	31,279.00	\$23.86	\$39.90	67.00%	\$10.58	\$87.47
Gaylord Management Unit	11	570.00	\$35.98	\$41.99	17.00%	\$33.46	\$49.69
Pigeon River Country Management Unit	8	306.00	\$29.65	\$36.04	22.00%	\$20.00	\$48.32
Atlanta Management Unit		603.00	\$29.74		23.00% _	\$22.00	\$99.28
MACKINAW STATE FOREST	29	1,479.00	\$32.13	\$38.51	20.00%	\$20.00	\$99.28
Traverse City Management Unit	3	466.00	\$11.78	\$22.08	87.00%	\$18.15	\$29.11
Cadillac Management Unit	3	2,254.00	<u>\$15.92</u>	\$23.98	51.00%	<u>\$23.65</u>	\$27.19
PERE MARQUETTE STATE FOREST	6	2,720.00	\$15.21	\$23.66	56.00%	\$18.15	\$29.11
Roscommon Management Unit	10	244.00	\$22.74	\$26.95	19.00%	\$20.42	\$50.00
Grayling Management Unit	11	1,227.00	\$18.47	\$27.96	51.00%	\$17.28	\$36.89
Gladwin Management Unit		52.00	<u>\$23.13</u>	\$23.45		<u>\$23.05</u>	\$24.45
AUSABLE STATE FOREST	23	1,523.00	\$19.31	\$27.65	43.00%	\$17.28	\$50.00
NORTHERN LOWER PENNINSULA	58	5,722.00	\$20.67	\$28.56	38.00%	\$17.28	\$99.28
STATEWIDE	183	37,001.00	\$23.37	\$38.15	63.00%	\$10.58	\$99.28

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	19	2,802.00	\$18.83	\$26.62	41.00%	\$15.00	\$61.62
ESCANABA RIVER STATE FOREST	19	2,802.00	\$18.83	\$26.62	41.00%	\$15.00	\$61.62
Shingleton Management Unit	7	879.00	\$7.63	\$10.41	36.00%	\$6.43	\$16.50
Newberry Management Unit	2	741.00	\$9.76	\$9.98	2.00%	\$8.25	\$11.52
Sault Ste Marie (Naubinway Office)		<u>454.00</u>	\$7.80	\$8.21			\$9.27_
LAKE SUPERIOR STATE FOREST	11	2,074.00	\$8.43	\$9.77	16.00%	\$6.43	\$16.50
UPPER PENNINSULA	30	4,876.00	\$14.41	\$19.46	35.00%	\$6.43	\$61.62
Gaylord Management Unit	6	281.00	\$22.18	\$24.56	11.00%	\$20.00	\$32.68
Pigeon River Country Management Unit	2	14.00	\$31.58	\$38.33	21.00%	\$34.00	\$42.65
Atlanta Management Unit	4		\$29.27	\$38.01	30.00%	\$21.00	\$60.39
MACKINAW STATE FOREST	12	796.00	\$26.80	\$33.27	24.00%	\$20.00	\$60.39
Traverse City Management Unit	1	48.00	<u>\$15.95</u>	\$23.00	44.00%	\$23.00	\$23.00
PERE MARQUETTE STATE FOREST	1	48.00	\$15.95	\$23.00	44.00%	\$23.00	\$23.00
NORTHERN LOWER PENNINSULA	13	844.00	\$26.19	\$32.68	25.00%	\$20.00	\$60.39
STATEWIDE	43	5,720.00	\$16.14	\$21.41	33.00%	\$6.43	\$61.62

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	1	82.00	\$19.25	\$28.06		\$28.06	\$28.06
Crystal Falls Management Unit	7	1,323.00	\$21.62	\$30.69	42.00%	\$16.30	\$40.41
COPPER COUNTRY STATE FOREST		1,405.00	\$21.48	<u> </u>	42.00%	<u> </u>	\$40.41
Gwinn Management Unit	11	677.00	\$20.53	\$23.18	13.00%	\$16.15	\$31.25
ESCANABA RIVER STATE FOREST		677.00	\$20.53	<u> </u>	13.00%	<u> </u>	\$31.25
Shingleton Management Unit	8	264.00	\$14.33	\$20.18	41.00%	\$10.90	\$25.25
Newberry Management Unit	9	571.00	\$16.79	\$19.52	16.00%	\$12.42	\$38.66
Sault Ste Marie (Naubinway Office)	6	203.00	\$13.75	\$14.62	6.00%	\$11.10	\$18.32
Sault Ste Marie (Soo Office)	4	970.00	\$14.90	\$19.04	28.00%	\$10.00	\$30.00
Sault Ste Marie (Drummond Island)	2		\$13.68	\$13.69			\$15.25
LAKE SUPERIOR STATE FOREST		2,113.00	\$15.17	\$18.62	23.00%	\$9.20	\$38.66
UPPER PENNINSULA	48	4,195.00	\$18.15	\$23.35	29.00%	\$9.20	\$40.41
Gaylord Management Unit	5	210.00	\$20.65	\$24.56	19.00%	\$20.90	\$35.76
Pigeon River Country Management Unit	2	17.00	\$22.21	\$25.10	13.00%	\$22.79	\$25.41
Atlanta Management Unit		552.00	\$21.92	\$31.23	42.00%	\$15.00	<u>\$43.19</u>
MACKINAW STATE FOREST	14	779.00	\$21.59	\$29.30	36.00%	\$15.00	\$43.19
Traverse City Management Unit	2	21.00	\$15.24	\$22.26	46.00%	\$15.00	\$34.06
Cadillac Management Unit	2	90.00_	\$21.20	\$51.70	144.00%	\$20.00	\$79.43
PERE MARQUETTE STATE FOREST		111.00	\$20.07	\$46.13	130.00%	\$15.00	\$79.43
Roscommon Management Unit	2	32.00	\$10.17	\$10.17	0.00%	\$10.05	\$10.20
Grayling Management Unit	5	230.00	\$12.43	\$22.49	81.00%	\$10.10	\$29.65
Gladwin Management Unit			\$10.51	\$10.60		\$10.44	\$11.25
AUSABLE STATE FOREST	10	435.00	\$11.50	\$16.85	47.00%	\$10.05	\$29.65
NORTHERN LOWER PENNINSULA	28	1,325.00	\$18.15	\$26.62	47.00%	\$10.05	\$79.43
STATEWIDE	76	5,520.00	\$18.15	\$24.13	33.00%	\$9.20	\$79.43

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FULF WOOD III Colus (see general note 4)	<u>)</u>	, <u> </u>					
RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	983.00	\$59.75	\$77.93	30.00%	\$77.93	\$77.93
Crystal Falls Management Unit		2 <u>,314.00</u>			25.00% _	<u> </u>	\$99.88
COPPER COUNTRY STATE FOREST	12	3,297.00	\$59.66	\$75.69	27.00%	\$59.40	\$99.88
Gwinn Management Unit	7	1,225.00	\$51.20	\$57.85	13.00%	\$46.28	\$66.00
Escanaba Management Unit	<u> 13</u>	1 <u>,567.00</u>	<u>\$5</u> 3.00		30.00%	<u> </u>	\$91.72
ESCANABA RIVER STATE FOREST	20	2,792.00	\$52.21	\$63.98	23.00%	\$34.35	\$91.72
Shingleton Management Unit	16	14,929.00	\$55.82	\$69.32	24.00%	\$39.05	\$109.13
Newberry Management Unit	19	26,676.00	\$70.02	\$90.53	29.00%	\$44.54	\$118.05
Sault Ste Marie (Naubinway Office)	6	10,325.00	\$82.79	\$104.44	26.00%	\$91.81	\$112.26
Sault Ste Marie (Soo Office)		1,188.00	\$62.26	\$86.34	39.00%	\$48.00	\$99.06
LAKE SUPERIOR STATE FOREST	43	53,118.00	\$68.34	\$87.18	28.00%	\$39.05	\$118.05
UPPER PENNINSULA	75	59,207.00	\$67.10	\$85.44	27.00%	\$34.35	\$118.05
Gaylord Management Unit	28	13,289.00	\$47.76	\$69.15	45.00%	\$22.00	\$87.91
Pigeon River Country Management Unit	20	2,560.00	\$46.18	\$66.27	44.00%	\$45.15	\$82.16
Atlanta Management Unit	26	6,330.00	\$47.23	<u>\$59.31</u>	26.00%	\$31.00	\$90.46
MACKINAW STATE FOREST	74	22,179.00	\$47.43	\$66.01	39.00%	\$22.00	\$90.46
Traverse City Management Unit	34	11,161.00	\$36.95	\$45.10	22.00%	\$17.50	\$109.67
Cadillac Management Unit		19,215.00	\$39.46		31.00%	<u>\$19.00</u>	\$81.80
PERE MARQUETTE STATE FOREST	61	30,376.00	\$38.54	\$49.26	28.00%	\$17.50	\$109.67
Roscommon Management Unit	25	4,923.00	\$42.99	\$62.33	45.00%	\$35.00	\$117.49
Grayling Management Unit	51	11,947.00	\$41.52	\$53.46	29.00%	\$32.00	\$135.48
Gladwin Management Unit		<u> </u>	\$33.00	\$45.48	38.00% _	\$28.07	\$50.00
AUSABLE STATE FOREST	82	19,667.00	\$40.68	\$54.54	34.00%	\$28.07	\$135.48
NORTHERN LOWER PENNINSULA	217	72,222.00	\$41.85	\$55.84	33.00%	\$17.50	\$135.48
STATEWIDE	292	131,429.00	\$53.22	\$69.18	30.00%	\$17.50	\$135.48

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	GOLD		PRICE	SOLDTRICL	COL. 4	GOLDTRICL	GOLD I RIGE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
ESCANABA RIVER STATE FOREST	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
Shingleton Management Unit	1	10.00	\$43.00	\$88.16	105.00%	\$88.16	\$88.16
Newberry Management Unit		210.00_	\$30.05	\$81.91	173.00%	\$81.91	
LAKE SUPERIOR STATE FOREST	2	220.00	\$30.64	\$82.19	168.00%	\$81.91	\$88.16
UPPER PENNINSULA	3	613.00	\$33.98	\$52.62	55.00%	\$36.06	\$88.16
Pigeon River Country Management Unit	1	4.00	\$31.35	\$37.00	18.00%	\$37.00	\$37.00
MACKINAW STATE FOREST	1	4.00	\$31.35	\$37.00	18.00%	\$37.00	\$37.00
Roscommon Management Unit	1	173.00	\$24.00	\$24.00	0.00%	\$24.00	\$24.00
Grayling Management Unit		218.00_	\$27.10	\$41.68	54.00%	\$25.60	<u>\$54.96</u>
AUSABLE STATE FOREST	6	391.00	\$25.73	\$33.86	32.00%	\$24.00	\$54.96
NORTHERN LOWER PENNINSULA	7	395.00	\$25.79	\$33.89	31.00%	\$24.00	\$54.96
STATEWIDE	10	1,008.00	\$30.77	\$45.28	47.00%	\$24.00	\$88.16

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	194.00	\$20.55	\$20.55	0.00%	\$20.55	\$20.55
Crystal Falls Management Unit	<u>10</u> _	<u>455.00</u>	<u>\$1</u> 3.39	\$26.52	98.00%	<u>\$10.70</u>	\$48.54_
COPPER COUNTRY STATE FOREST	11	649.00	\$15.53	\$24.73	59.00%	\$10.70	\$48.54
Gwinn Management Unit	9	1,028.00	\$24.19	\$25.87	7.00%	\$18.15	\$31.51
Escanaba Management Unit	19	1 <u>,99</u> 9.00		\$19.83	23.00%	\$10.00	\$48.59
ESCANABA RIVER STATE FOREST	28	3,027.00	\$18.86	\$21.88	16.00%	\$10.00	\$48.59
Shingleton Management Unit	6	1,076.00	\$8.55	\$13.48	58.00%	\$9.85	\$20.49
Sault Ste Marie (Naubinway Office)	1	32.00	\$10.30	\$15.00	46.00%	\$15.00	\$15.00
Sault Ste Marie (Drummond Island)		8.00		\$12.70	0.00% _	\$12.70	
LAKE SUPERIOR STATE FOREST	8	1,116.00	\$8.63	\$13.52	57.00%	\$9.85	\$20.49
UPPER PENNINSULA	47	4,792.00	\$16.03	\$20.32	27.00%	\$9.85	\$48.59
Atlanta Management Unit	2	14.00	\$24.33	<u>\$95.98</u>	294.00%	\$40.26	<u>\$151.70</u>
MACKINAW STATE FOREST	2	14.00	\$24.33	\$95.98	294.00%	\$40.26	\$151.70
Traverse City Management Unit				\$20.26	<u>51.</u> 00%	\$12.50	\$33.56
PERE MARQUETTE STATE FOREST	2	19.00	\$13.41	\$20.26	51.00%	\$12.50	\$33.56
Grayling Management Unit	1	11.00	\$28.95	\$30.49	5.00%	\$30.49	\$30.49
Gladwin Management Unit		9.00	<u>\$1</u> 6.15	\$16.22	0.00%	<u>\$16.22</u>	\$16.22
AUSABLE STATE FOREST	2	20.00	\$23.19	\$24.07	4.00%	\$16.22	\$30.49
NORTHERN LOWER PENNINSULA	6	53.00	\$19.98	\$41.70	109.00%	\$12.50	\$151.70
STATEWIDE	53	4,845.00	\$16.07	\$20.55	28.00%	\$9.85	\$151.70

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PULPWOOD In Cords (see general note 4	)						
WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	440	(2)	PRICE	440	COL. 4	(2)	( <del>-</del> )
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	98.00	\$46.15	\$48.11	4.00%	\$48.11	\$48.11
Crystal Falls Management Unit			<u>\$4</u> 3 <u>.47</u>			<u>\$46</u> . <u>20</u>	<u>\$59.0</u> 6_
COPPER COUNTRY STATE FOREST	6	435.00	\$44.08	\$52.42	19.00%	\$46.20	\$59.06
Gwinn Management Unit	4	120.00	\$36.03	\$42.80	19.00%	\$28.35	\$58.67
Escanaba Management Unit		3,824.00	\$29.22	\$53.62	84.00%	\$24.85_	\$84.28_
ESCANABA RIVER STATE FOREST	21	3,944.00	\$29.42	\$53.30	81.00%	\$24.85	\$84.28
Shingleton Management Unit	18	6,698.00	\$24.04	\$29.07	21.00%	\$17.80	\$40.00
Newberry Management Unit	20	8,393.00	\$25.66	\$29.55	15.00%	\$16.48	\$42.19
Sault Ste Marie (Naubinway Office)	4	657.00	\$24.06	\$24.40	1.00%	\$22.70	\$31.05
Sault Ste Marie (Soo Office)						\$17.20	\$17.20_
LAKE SUPERIOR STATE FOREST	43	15,881.00	\$24.84	\$29.03	17.00%	\$16.48	\$42.19
UPPER PENNINSULA	70	20,260.00	\$26.14	\$34.26	31.00%	\$16.48	\$84.28
Gaylord Management Unit	17	568.00	\$27.59	\$40.48	47.00%	\$27.85	\$100.46
Pigeon River Country Management Unit	22	1,456.00	\$26.76	\$35.88	34.00%	\$23.75	\$105.16
Atlanta Management Unit		1 <u>,904.00</u>		<u> </u>	19.00%	\$23.56_	\$101.51_
MACKINAW STATE FOREST	62	3,928.00	\$32.18	\$40.86	27.00%	\$23.56	\$105.16
Traverse City Management Unit	38	7,191.00	\$13.51	\$18.34	36.00%	\$8.80	\$41.75
Cadillac Management Unit	21	3,501.00	<u>\$19.89</u>	\$28.41	43.00%	<u>\$14.35</u>	\$42.55
PERE MARQUETTE STATE FOREST	59	10,692.00	\$15.60	\$21.64	39.00%	\$8.80	\$42.55
Roscommon Management Unit	25	2,825.00	\$22.73	\$27.77	22.00%	\$18.50	\$59.35
Grayling Management Unit	42	3,613.00	\$24.93	\$39.88	60.00%	\$17.35	\$148.63
Gladwin Management Unit		<u>2,038.00</u>			20.00%	\$10.69	\$25.00
AUSABLE STATE FOREST	74	8,476.00	\$20.80	\$29.38	41.00%	\$10.69	\$148.63
NORTHERN LOWER PENNINSULA	195	23,096.00	\$20.33	\$27.75	36.00%	\$8.80	\$148.63
STATEWIDE	265	43,356.00	\$23.05	\$30.79	34.00%	\$8.80	\$148.63