

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2019 TO 12/31/2019

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	611.30	\$86.25	\$118.11		\$35.00	\$139.09
Crystal Falls Management Unit		1 <u>,841.90</u>	<u>\$15</u> 7 <u>.25</u>	<u> \$185.13</u>		<u> </u>	<u>\$316.48</u>
COPPER COUNTRY STATE FOREST	22	2,453.20	\$139.56	\$168.43	21.00%	\$35.00	\$316.48
Gwinn Management Unit	7	36.60	\$152.84	\$175.47	15.00%	\$112.00	\$257.17
Escanaba Management Unit	6			<u>\$150.87</u>		<u> </u>	<u>\$210.94</u>
ESCANABA RIVER STATE FOREST	13	194.80	\$108.18	\$155.49	44.00%	\$70.00	\$257.17
Shingleton Management Unit	1	0.80	\$142.00	\$142.00	0.00%	\$142.00	\$142.00
Sault Ste Marie (Naubinway Office)	3	88.60	\$127.35	\$193.80	52.00%	\$177.38	\$229.11
Sault Ste Marie (Soo Office)			\$124.00	\$124.00		\$124.00	\$124.00
LAKE SUPERIOR STATE FOREST	5	99.40	\$127.13	\$186.36	47.00%	\$124.00	\$229.11
UPPER PENINSULA	40	2,747.40	\$136.88	\$168.16	23.00%	\$35.00	\$316.48
Gaylord Management Unit	6	281.60	\$57.12	\$86.76	52.00%	\$58.00	\$102.30
Pigeon River Country Management Unit	3	25.50	\$58.12	\$65.85		\$59.00	\$80.00
Atlanta Management Unit					<u>51.00%</u>	\$62.00	\$129.40
MACKINAW STATE FOREST	13	800.80	\$59.17	\$88.74	50.00%	\$58.00	\$129.40
Traverse City Management Unit	16	573.40	\$96.02	\$155.87	62.00%	\$71.00	\$420.62
Cadillac Management Unit			\$101.69	\$127.52	25.00%	\$100.00	<u>\$267.87</u>
PERE MARQUETTE STATE FOREST	23	841.70	\$97.83	\$146.83	50.00%	\$71.00	\$420.62
Roscommon Management Unit	1	7.10	\$88.00	\$88.00	0.00%	\$88.00	\$88.00
Grayling Management Unit		<u> </u>	\$114.00	\$122.48		\$114.00	\$124.00
AUSABLE STATE FOREST	3	193.20	\$113.04	\$121.21	7.00%	\$88.00	\$124.00
NORTHERN LOWER PENNINSULA	39	1,835.70	\$82.57	\$118.80	44.00%	\$58.00	\$420.62
STATEWIDE	79	4,583.10	\$115.13	\$148.39	29.00%	\$35.00	\$420.62

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BEECH (07)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	10.50	\$79.00	<u>\$101.02</u>	28.00%	\$90.85	<u>\$111.39</u>
ESCANABA RIVER STATE FOREST	2	10.50	\$79.00	\$101.02	28.00%	\$90.85	\$111.39
Shingleton Management Unit	1	1.40	\$85.00	\$85.00	0.00%	\$85.00	\$85.00
Sault Ste Marie (Naubinway Office)		1.80_	\$111.00	<u></u> <u> \$195.34</u>	76.00%	\$195.34_	\$195.34_
LAKE SUPERIOR STATE FOREST	2	3.20	\$99.63	\$147.07	48.00%	\$85.00	\$195.34
UPPER PENINSULA	4	13.70	\$83.82	\$111.78	33.00%	\$85.00	\$195.34
Gaylord Management Unit	2	83.00	\$57.04	\$60.38	6.00%	\$52.00	\$73.59
Pigeon River Country Management Unit			\$150.00	<u>\$102.73</u>	32.00%	\$102.73	<u>\$102.73</u>
MACKINAW STATE FOREST	3	97.20	\$70.62	\$66.56	-6.00%	\$52.00	\$102.73
Traverse City Management Unit	20	528.20	\$93.33	\$117.91	26.00%	\$68.00	\$356.64
Cadillac Management Unit	9	<u> </u>	\$75.99		14.00%	\$73.00	\$130.00
PERE MARQUETTE STATE FOREST	29	655.30	\$89.97	\$111.81	24.00%	\$68.00	\$356.64
Grayling Management Unit	3	60.30	\$111.07	\$128.25	15.00%	\$113.00	\$145.06
Gladwin Management Unit		0.70		\$195.62	133.00%	<u>\$195.62</u>	<u>\$195.62</u>
AUSABLE STATE FOREST	4	61.00	\$110.76	\$129.02	16.00%	\$113.00	\$195.62
NORTHERN LOWER PENNINSULA	36	813.50	\$89.22	\$107.70	21.00%	\$52.00	\$356.64
STATEWIDE	40	827.20	\$89.13	\$107.76	21.00%	\$52.00	\$356.64

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	9.30	\$52.91	\$63.97	21.00%	\$50.00	\$80.40
Crystal Falls Management Unit	2	25.20_			50.00%	\$61.09	\$78.84_
COPPER COUNTRY STATE FOREST	6	34.50	\$48.17	\$67.94	41.00%	\$50.00	\$80.40
Escanaba Management Unit	2	2.80	\$57.79	\$62.74	9.00%	\$56.00	\$93.72
ESCANABA RIVER STATE FOREST	2	2.80	\$57.79	\$62.74	9.00%	\$56.00	\$93.72
UPPER PENINSULA	8	37.30	\$48.89	\$67.55	38.00%	\$50.00	\$93.72
STATEWIDE	8	37.30	\$48.89	\$67.55	38.00%	\$50.00	\$93.72

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	37.00	\$191.22	\$205.74	8.00%	\$187.00	\$308.77
Crystal Falls Management Unit			\$115.00	<u> </u>		\$115.00	<u>\$115.00</u>
COPPER COUNTRY STATE FOREST	5	62.90	\$159.83	\$168.37	5.00%	\$115.00	\$308.77
Gwinn Management Unit	4	2.30	\$138.83	\$144.75	4.00%	\$100.34	\$204.74
ESCANABA RIVER STATE FOREST	4	2.30	\$138.83	\$144.75	4.00%	\$100.34	\$204.74
Shingleton Management Unit	3	104.40	\$196.68	\$249.48	27.00%	\$110.00	\$250.00
Newberry Management Unit	2	2.70	\$172.96	\$179.00	3.00%	\$147.00	\$201.00
Sault Ste Marie (Naubinway Office)	2		\$166.31	\$298.19	79.00%	\$270.63	\$328.08
LAKE SUPERIOR STATE FOREST	7	178.80	\$184.14	\$267.95	46.00%	\$110.00	\$328.08
UPPER PENINSULA	16	244.00	\$177.45	\$241.12	36.00%	\$100.34	\$328.08
Gaylord Management Unit	4	52.90	\$225.79	\$248.18	10.00%	\$204.00	\$394.21
MACKINAW STATE FOREST	4	52.90	\$225.79	\$248.18	10.00%	\$204.00	\$394.21
Traverse City Management Unit	19	204.30	\$132.95	\$197.13	48.00%	\$93.00	\$305.61
Cadillac Management Unit		27.80	<u>\$11</u> 6.80	\$188.63	61.00%	\$112.00	<u>\$372.56</u>
PERE MARQUETTE STATE FOREST	25	232.10	\$131.01	\$196.11	50.00%	\$93.00	\$372.56
Roscommon Management Unit	1	21.30	\$152.00	\$165.66	9.00%	\$165.66	\$165.66
Grayling Management Unit	1	0.90	<u>\$149.00</u>	<u>\$149.00</u>	0.00%	<u>\$149.00</u>	<u>\$149.00</u>
AUSABLE STATE FOREST	2	22.20	\$151.88	\$164.98	9.00%	\$149.00	\$165.66
NORTHERN LOWER PENNINSULA	31	307.20	\$148.84	\$202.83	36.00%	\$93.00	\$394.21
STATEWIDE	47	551.20	\$161.50	\$219.78	36.00%	\$93.00	\$394.21

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	10	181.10	\$75.97	\$84.38	11.00%	\$40.00	\$127.30
ESCANABA RIVER STATE FOREST	10	181.10	\$75.97	\$84.38	11.00%	\$40.00	\$127.30
UPPER PENINSULA	10	181.10	\$75.97	\$84.38	11.00%	\$40.00	\$127.30
STATEWIDE	10	181.10	\$75.97	\$84.38	11.00%	\$40.00	\$127.30

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	8.40	<u>\$78.05</u>		17.00%	\$33.97	\$68.10
COPPER COUNTRY STATE FOREST	2	8.40	\$78.05	\$64.85	-17.00%	\$33.97	\$68.10
UPPER PENINSULA	2	8.40	\$78.05	\$64.85	-17.00%	\$33.97	\$68.10
Gaylord Management Unit	3	29.90	\$47.57	\$53.31	12.00%	\$44.00	\$56.00
Atlanta Management Unit			\$29.00	\$37.00	28.00%	\$37.00	\$37.00
MACKINAW STATE FOREST	4	53.90	\$39.30	\$46.05	17.00%	\$37.00	\$56.00
Traverse City Management Unit	6	49.80	\$23.61	\$25.69	9.00%	\$24.00	\$28.58
Cadillac Management Unit	4	205.00	\$24.23	\$30.09	24.00%	\$13.00	\$40.72
PERE MARQUETTE STATE FOREST	10	254.80	\$24.11	\$29.23	21.00%	\$13.00	\$40.72
Roscommon Management Unit	8	285.80	\$31.39	\$42.15	34.00%	\$32.49	\$63.14
Grayling Management Unit	3	160.40	\$41.05	\$50.59	23.00%	\$42.71	\$57.99
		162.00	\$36.00	\$48.73	35.00%	<u> </u>	\$50.03_
AUSABLE STATE FOREST	14	608.20	\$35.17	\$46.13	31.00%	\$32.49	\$63.14
NORTHERN LOWER PENNINSULA	28	916.90	\$32.34	\$41.43	28.00%	\$13.00	\$63.14
STATEWIDE	30	925.30	\$32.75	\$41.64	27.00%	\$13.00	\$68.10

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	23	1,597.00	\$57.57	\$70.00	22.00%	\$42.00	\$103.41
Pigeon River Country Management Unit	11	792.00	\$60.87	\$75.86	25.00%	\$58.00	\$128.37
Atlanta Management Unit	19	2,020.20_		\$120.03	<u> 26.00%</u>	\$82.84	\$185.25
MACKINAW STATE FOREST	53	4,409.20	\$75.41	\$93.97	25.00%	\$42.00	\$185.25
Traverse City Management Unit	36	2,744.60	\$113.04	\$177.81	57.00%	\$51.00	\$358.70
Cadillac Management Unit	32	3,703.80_	\$102.64	\$154.33	<u>50.00%</u>	\$54.00	<u>\$341.45</u>
PERE MARQUETTE STATE FOREST	68	6,448.40	\$107.07	\$164.32	53.00%	\$51.00	\$358.70
Roscommon Management Unit	24	3,287.50	\$65.42	\$99.17	52.00%	\$68.00	\$149.21
Grayling Management Unit	18	1,076.10	\$75.60	\$95.17	26.00%	\$70.14	\$131.80
Gladwin Management Unit		951.10_	\$42.52	\$48.54	14.00%	\$40.00	\$60.00
AUSABLE STATE FOREST	47	5,314.70	\$63.38	\$89.30	41.00%	\$40.00	\$149.21
NORTHERN LOWER PENNINSULA	168	16,172.30	\$84.08	\$120.49	43.00%	\$40.00	\$358.70
STATEWIDE	168	16,172.30	\$84.08	\$120.49	43.00%	\$40.00	\$358.70

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Escanaba Management Unit	4	61.90	\$144.56	\$194.11	34.00%	\$175.00	\$200.00
ESCANABA RIVER STATE FOREST		61.90	\$144.56	\$194.11	34.00%	\$175.00	\$200.00
UPPER PENINSULA	4	61.90	\$144.56	\$194.11	34.00%	\$175.00	\$200.00
Gaylord Management Unit	2	43.60	\$86.83	\$92.20	6.00%	\$90.41	\$106.00
Pigeon River Country Management Unit	3	30.20	\$109.25	\$157.07	44.00%	\$137.36	\$196.83
Atlanta Management Unit	12 _	400.90_	\$100.19	\$123.43	23.00%	\$91.12_	\$159.01_
MACKINAW STATE FOREST	17	474.70	\$99.54	\$122.70	23.00%	\$90.41	\$196.83
Traverse City Management Unit	6	332.40	\$111.22	\$113.53	2.00%	\$94.00	\$141.29
Cadillac Management Unit		1,932.70	\$136.65	\$196.39	44.00%	<u>\$130</u> .00	\$428.75
PERE MARQUETTE STATE FOREST	17	2,265.10	\$132.92	\$184.23	39.00%	\$94.00	\$428.75
Roscommon Management Unit	23	2,385.00	\$126.65	\$169.34	34.00%	\$120.00	\$347.98
Grayling Management Unit	35	4,318.60	\$195.53	\$264.49	35.00%	\$112.00	\$493.45
Gladwin Management Unit		<u>770.50</u>			11.00%	<u>\$75</u> .00	\$120.07
AUSABLE STATE FOREST	66	7,474.10	\$162.34	\$216.81	34.00%	\$75.00	\$493.45
NORTHERN LOWER PENNINSULA	100	10,213.90	\$152.90	\$205.21	34.00%	\$75.00	\$493.45
STATEWIDE	104	10,275.80	\$152.85	\$205.14	34.00%	\$75.00	\$493.45

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLDTRICL	COL. 4	SOLDTRICL	SOLDTRICL
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	9.60	\$39.00	<u>\$55.56</u>	42.00%	\$55.56	\$55.56
MACKINAW STATE FOREST	1	9.60	\$39.00	\$55.56	42.00%	\$55.56	\$55.56
Roscommon Management Unit	1	14.50	\$41.00	\$80.46	96.00%	\$80.46	\$80.46
AUSABLE STATE FOREST	1	14.50	\$41.00	\$80.46	96.00%	\$80.46	\$80.46
NORTHERN LOWER PENNINSULA	2	24.10	\$40.20	\$70.54	75.00%	\$55.56	\$80.46
STATEWIDE	2	24.10	\$40.20	\$70.54	75.00%	\$55.56	\$80.46

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SAWTIMBER in MBF (see general note 3)							
N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit	2	10.90	<u>\$53.45</u>	<u>\$58.97</u>	10.00%	\$58.00	\$60.45
MACKINAW STATE FOREST	2	10.90	\$53.45	\$58.97	10.00%	\$58.00	\$60.45
NORTHERN LOWER PENNINSULA	2	10.90	\$53.45	\$58.97	10.00%	\$58.00	\$60.45
STATEWIDE	2	10.90	\$53.45	\$58.97	10.00%	\$58.00	\$60.45
PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	20.30	\$61.10	\$67.29	10.00%	\$44.00	\$150.37
Crystal Falls Management Unit		64.70			24.00%	<u>\$73.00</u>	<u>\$145.32</u>
COPPER COUNTRY STATE FOREST	14	85.00	\$74.24	\$90.12	21.00%	\$44.00	\$150.37
Gwinn Management Unit	1	2.30	\$80.00	\$80.00	0.00%	\$80.00	\$80.00
Escanaba Management Unit	•	00.50	ቀ 02 05	\$92.93	12.00%	\$74.00	\$115.11
	6	60.50		<u> </u>	12.0070		Ψ110.11
ESCANABA RIVER STATE FOREST	<u> </u>	62.80		<u> </u>		\$74.00	\$115.11
	- — — — <u>6</u> - 7 - 2		- — — — — -		12.00%		

	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	20.30	\$61.10	\$67.29	10.00%	\$44.00	\$150.37
Crystal Falls Management Unit		64.70			<u>24.</u> 00%	\$73.00_	\$145.32
COPPER COUNTRY STATE FOREST	14	85.00	\$74.24	\$90.12	21.00%	\$44.00	\$150.37
Gwinn Management Unit	1	2.30	\$80.00	\$80.00	0.00%	\$80.00	\$80.00
Escanaba Management Unit		60.50			12.00%	\$74.00	\$115.11_
ESCANABA RIVER STATE FOREST	7	62.80	\$82.74	\$92.45	12.00%	\$74.00	\$115.11
Shingleton Management Unit	2	14.30	\$77.00	\$139.28	81.00%	\$77.00	\$150.00
Newberry Management Unit	2	14.40	\$76.13	\$119.00	56.00%	\$77.00	\$125.00
Sault Ste Marie (Naubinway Office)	1	3.50	\$67.00	\$67.00	0.00%	\$67.00	\$67.00
Sault Ste Marie (Soo Office)	1	2.60	\$67.00	\$70.00	4.00%	\$70.00	\$70.00
Sault Ste Marie (Drummond Island)		9.90				\$50.73_	
LAKE SUPERIOR STATE FOREST	7	44.70	\$69.15	\$103.45	50.00%	\$50.73	\$150.00
UPPER PENINSULA	28	192.50	\$75.83	\$93.98	24.00%	\$44.00	\$150.37
Gaylord Management Unit	4	3.60	\$45.19	\$48.01	6.00%	\$39.00	\$54.00
Pigeon River Country Management Unit		6.10	\$46.00		14.00%	\$52.66	\$52.66_
MACKINAW STATE FOREST	5	9.70	\$45.70	\$50.93	11.00%	\$39.00	\$54.00
Traverse City Management Unit	4	14.20	\$40.56	\$43.51	7.00%	\$30.00	\$56.72
PERE MARQUETTE STATE FOREST	4	14.20	\$40.56	\$43.51	7.00%	\$30.00	\$56.72
Roscommon Management Unit	1	1.30	\$43.00	\$88.67	106.00%	\$88.67	\$88.67
Gladwin Management Unit	2	16.20	\$42.06	<u>\$50.81</u>	21.00%	\$45.00	<u>\$56.4</u> 7
AUSABLE STATE FOREST	3	17.50	\$42.13	\$53.62	27.00%	\$45.00	\$88.67
NORTHERN LOWER PENNINSULA	12	41.40	\$42.43	\$49.52	17.00%	\$30.00	\$88.67
STATEWIDE	40	233.90	\$69.92	\$86.11	23.00%	\$30.00	\$150.37

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	20	1,208.90	\$203.92	\$243.40	19.00%	\$30.00	\$413.03
Crystal Falls Management Unit	<u>12</u> _	<u>170.1</u> 0_	<u>\$84.51</u>	\$132.02	<u>56.</u> 00% _	<u> </u>	\$315.00_
COPPER COUNTRY STATE FOREST	32	1,379.00	\$189.19	\$229.66	21.00%	\$30.00	\$413.03
Gwinn Management Unit	10	84.60	\$40.45	\$71.84	78.00%	\$25.00	\$101.41
Escanaba Management Unit		<u>476.90</u>	<u> </u>	<u> </u>	31.00%	\$83.00	\$268.38
ESCANABA RIVER STATE FOREST	24	561.50	\$157.23	\$208.48	33.00%	\$25.00	\$268.38
Shingleton Management Unit	7	250.20	\$129.25	\$214.12	66.00%	\$80.00	\$246.45
Newberry Management Unit	9	378.40	\$133.21	\$146.26	10.00%	\$110.00	\$158.82
Sault Ste Marie (Naubinway Office)	6	102.60	\$126.24	\$272.60	116.00%	\$180.00	\$305.01
Sault Ste Marie (Soo Office)			\$128.22	\$293.38	129.00%	\$86.00	<u>\$365.96</u>
LAKE SUPERIOR STATE FOREST	24	733.90	\$130.87	\$187.60	43.00%	\$80.00	\$365.96
UPPER PENINSULA	80	2,674.40	\$166.48	\$213.67	28.00%	\$25.00	\$413.03
Gaylord Management Unit	18	399.40	\$98.78	\$102.93	4.00%	\$70.00	\$149.44
Pigeon River Country Management Unit	6	115.40	\$93.42	\$103.63	11.00%	\$74.00	\$119.05
Atlanta Management Unit	12	<u> </u>	\$148.50	<u>\$177.51</u>	20.00%	\$118.07	\$243.67
MACKINAW STATE FOREST	36	711.40	\$111.65	\$123.65	11.00%	\$70.00	\$243.67
Traverse City Management Unit	41	2,065.80	\$105.66	\$162.77	54.00%	\$74.00	\$393.38
	28	1,211.90	\$99.35	<u>\$138.35</u>	39.00% _	\$83.00	\$335.76
PERE MARQUETTE STATE FOREST	69	3,277.70	\$103.33	\$153.74	49.00%	\$74.00	\$393.38
Roscommon Management Unit	19	826.60	\$66.40	\$88.04	33.00%	\$65.00	\$187.99
Grayling Management Unit	12	371.90	\$67.61	\$88.22	30.00%	\$60.27	\$115.00
Gladwin Management Unit	10				19.00%	\$39.00	\$102.26_
AUSABLE STATE FOREST	41	1,764.90	\$59.17	\$76.29	29.00%	\$39.00	\$187.99
NORTHERN LOWER PENNINSULA	146	5,754.00	\$90.81	\$126.27	39.00%	\$39.00	\$393.38
STATEWIDE	226	8,428.40	\$114.82	\$154.00	34.00%	\$25.00	\$413.03

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RED OAK (08)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	3	32.50	\$155.61	\$156.69		\$127.24	\$175.33
Crystal Falls Management Unit	2	18.90	\$183.70	\$183.70		\$139.00	\$187.00
COPPER COUNTRY STATE FOREST	<u> </u>	<u> </u>	\$165.94	<u> </u>	0.00%	\$127.24	\$187.00
Gwinn Management Unit	1	209.20	\$180.00	\$180.00	0.00%	\$180.00	\$180.00
Escanaba Management Unit		384.60	<u>\$164.02</u>	\$226.49	38.00%	<u>\$192.48</u>	\$250.85
ESCANABA RIVER STATE FOREST	6	593.80	\$169.65	\$210.11	24.00%	\$180.00	\$250.85
Sault Ste Marie (Soo Office)	1	41.50	\$160.00	\$327.64	105.00%	\$327.64	\$327.64
LAKE SUPERIOR STATE FOREST		41.50	\$160.00	\$327.64	105.00%	\$327.64	\$327.64
UPPER PENINSULA	12	686.70	\$168.79	\$213.96	27.00%	\$127.24	\$327.64
Gaylord Management Unit	4	99.30	\$236.96	\$248.35	5.00%	\$230.00	\$268.40
Pigeon River Country Management Unit	9	736.90	\$163.65	\$226.04	38.00%	\$166.00	\$260.39
Atlanta Management Unit		3 <u>,139.8</u> 0	\$204.32	<u> </u>	36.00%	\$185.35	\$336.51
MACKINAW STATE FOREST	32	3,976.00	\$197.60	\$268.00	36.00%	\$166.00	\$336.51
Traverse City Management Unit	24	1,433.10	\$208.88	\$243.92	17.00%	\$166.00	\$495.00
Cadillac Management Unit	27	3,584.60	\$208.66	<u>\$266.01</u>	27.00%	\$125.00	<u>\$555.75</u>
PERE MARQUETTE STATE FOREST	51	5,017.70	\$208.72	\$259.70	24.00%	\$125.00	\$555.75
Roscommon Management Unit	14	1,967.90	\$266.27	\$324.88	22.00%	\$247.00	\$531.69
Grayling Management Unit	12	1,859.70	\$283.24	\$348.68	23.00%	\$250.00	\$436.44
Gladwin Management Unit			\$274.32	<u> </u>	69.00%	\$223.00	<u>\$745.62</u>
AUSABLE STATE FOREST	31	4,216.90	\$274.50	\$348.23	27.00%	\$223.00	\$745.62
NORTHERN LOWER PENNINSULA	114	13,210.60	\$226.37	\$290.46	28.00%	\$125.00	\$745.62
STATEWIDE	126	13,897.30	\$223.53	\$286.68	28.00%	\$125.00	\$745.62

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	728.00	\$131.00	\$202.16	54.00%	\$131.00	\$281.71
Crystal Falls Management Unit	4	182.80	\$148.73	\$192.89	30.00%	\$142.00	<u>\$316.48</u>
COPPER COUNTRY STATE FOREST	8	910.80	\$134.56	\$200.30	49.00%	\$131.00	\$316.48
Gwinn Management Unit	4	1,066.20	\$152.78	\$164.12	7.00%	\$101.00	\$166.71
ESCANABA RIVER STATE FOREST	4	1,066.20	\$152.78	\$164.12	7.00%	\$101.00	\$166.71
UPPER PENINSULA	12	1,977.00	\$144.39	\$180.79	25.00%	\$101.00	\$316.48
Gaylord Management Unit	18	3,634.30	\$122.57	\$154.20	26.00%	\$93.00	\$190.00
Pigeon River Country Management Unit	19	3,105.90	\$115.21	\$167.80	46.00%	\$120.00	\$281.41
Atlanta Management Unit		2 <u>,991.50</u>	<u> \$11</u> 5.15 _	<u></u> <u>\$158.96</u>	<u>38.00%</u>	\$83.00	<u>\$198.31</u>
MACKINAW STATE FOREST	57	9,731.70	\$117.94	\$160.00	36.00%	\$83.00	\$281.41
Traverse City Management Unit	36	5,995.60	\$104.17	\$158.26	52.00%	\$51.00	\$332.03
Cadillac Management Unit		5,025.30	\$121.63	<u>\$154.22</u>	27.00%	\$60.00	\$229.45
PERE MARQUETTE STATE FOREST	61	11,020.90	\$112.13	\$156.42	39.00%	\$51.00	\$332.03
Roscommon Management Unit	19	4,471.20	\$118.40	\$159.40	35.00%	\$120.00	\$298.88
Grayling Management Unit	45	10,446.60	\$111.53	\$159.70	43.00%	\$99.75	\$205.57
Gladwin Management Unit		1 <u>,884.60</u>	\$166.57	\$195.42	17.00%	\$150.00	\$211.65
AUSABLE STATE FOREST	69	16,802.40	\$119.53	\$163.63	37.00%	\$99.75	\$298.88
NORTHERN LOWER PENNINSULA	187	37,555.00	\$116.95	\$160.57	37.00%	\$51.00	\$332.03
STATEWIDE	199	39,532.00	\$118.32	\$161.58	37.00%	\$51.00	\$332.03

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	17	2,961.90	\$332.72	\$414.84	25.00%	\$120.00	\$802.10
Crystal Falls Management Unit		928.80	\$249.41	\$367.08	47.00% _	\$117.00	<u>\$7</u> 40.39_
COPPER COUNTRY STATE FOREST	31	3,890.70	\$312.83	\$403.43	29.00%	\$117.00	\$802.10
Gwinn Management Unit	10	203.40	\$267.63	\$420.29	57.00%	\$201.00	\$622.50
Escanaba Management Unit	9	40.50	\$249.12	<u> \$318.80</u>	28.00%	\$125.00	\$477.03
ESCANABA RIVER STATE FOREST	19	243.90	\$264.55	\$403.44	53.00%	\$125.00	\$622.50
Shingleton Management Unit	6	111.90	\$436.81	\$484.75	11.00%	\$435.00	\$600.38
Newberry Management Unit	5	18.40	\$379.30	\$384.93	1.00%	\$311.00	\$450.00
Sault Ste Marie (Naubinway Office)	6	832.40	\$460.18	\$815.29	77.00%	\$538.00	\$900.85
Sault Ste Marie (Soo Office)	2	31.70	\$484.98	\$560.31	16.00%	\$455.00	\$686.83
Sault Ste Marie (Drummond Island)			\$328.68	\$333.47		\$325.00	\$370.65
LAKE SUPERIOR STATE FOREST	21	1,074.70	\$447.27	\$729.98	63.00%	\$311.00	\$900.85
UPPER PENINSULA	71	5,209.30	\$338.30	\$470.80	39.00%	\$117.00	\$900.85
Gaylord Management Unit	15	508.70	\$302.32	\$372.36	23.00%	\$210.00	\$552.17
Pigeon River Country Management Unit	4	91.00	\$332.17	\$359.32	8.00%	\$326.00	\$396.66
Atlanta Management Unit	6_	309.50	\$441.24 _	<u> \$481.00</u>		\$363.92	<u>\$5</u> 14.62
MACKINAW STATE FOREST	25	909.20	\$352.60	\$408.04	16.00%	\$210.00	\$552.17
Traverse City Management Unit	22	1,305.60	\$250.51	\$365.73	46.00%	\$141.00	\$1,001.53
Cadillac Management Unit	12	494.00	\$380.29	<u> </u>	23.00%	<u>\$309.48</u>	<u>\$645.28</u>
PERE MARQUETTE STATE FOREST	34	1,799.60	\$286.14	\$393.89	38.00%	\$141.00	\$1,001.53
Roscommon Management Unit	1	6.00	\$330.00	\$383.89	16.00%	\$383.89	\$383.89
Grayling Management Unit			\$273.06	\$327.46	20.00%	\$252.00	\$380.96
AUSABLE STATE FOREST	6	311.20	\$274.15	\$328.55	20.00%	\$252.00	\$383.89
NORTHERN LOWER PENNINSULA	65	3,020.00	\$304.91	\$391.42	28.00%	\$141.00	\$1,001.53
STATEWIDE	136	8,229.30	\$326.05	\$441.67	35.00%	\$117.00	\$1,001.53

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLD FRICE	COL. 4	30LD FRICE	30LD FRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	141.40	\$80.74	\$99.21	23.00%	\$35.00	\$150.63
Crystal Falls Management Unit				\$123.32	108.00%	\$80.00	<u>\$135.29</u>
COPPER COUNTRY STATE FOREST	10	172.00	\$76.93	\$103.50	35.00%	\$35.00	\$150.63
Escanaba Management Unit	6	26.90	\$70.96	\$98.70	39.00%	\$73.60	<u>\$153.4</u> 8
ESCANABA RIVER STATE FOREST	6	26.90	\$70.96	\$98.70	39.00%	\$73.60	\$153.48
Sault Ste Marie (Naubinway Office)	1	16.30	\$76.00	\$113.27	49.00%	\$113.27	\$113.27
Sault Ste Marie (Drummond Island)		2.40		\$55.00	8.00%	\$55.00	<u>\$55.00</u>
LAKE SUPERIOR STATE FOREST	2	18.70	\$72.79	\$105.79	45.00%	\$55.00	\$113.27
UPPER PENINSULA	18	217.60	\$75.84	\$103.10	36.00%	\$35.00	\$153.48
STATEWIDE	18	217.60	\$75.84	\$103.10	36.00%	\$35.00	\$153.48

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		<u> </u>	<u> </u>	<u> \$191.45</u>		<u>\$104</u> .22_	<u>\$200.00</u>
ESCANABA RIVER STATE FOREST	3	32.50	\$87.78	\$191.45	118.00%	\$104.22	\$200.00
UPPER PENINSULA	3	32.50	\$87.78	\$191.45	118.00%	\$104.22	\$200.00
Gaylord Management Unit	1	5.10	\$71.00	\$88.00	24.00%	\$88.00	\$88.00
Pigeon River Country Management Unit	1	43.30	\$100.00	\$130.00	30.00%	\$130.00	\$130.00
_Atlanta Management Unit	3	52.80	\$85.67	\$142.24	66.00%	\$85.95	\$176.83
MACKINAW STATE FOREST	5	101.20	\$91.06	\$134.27	47.00%	\$85.95	\$176.83
Traverse City Management Unit	14	429.10	\$45.39	\$61.06	35.00%	\$38.00	\$132.08
Cadillac Management Unit	17	747.70	\$96.02	\$141.63	48.00%	\$84.00	\$290.66
PERE MARQUETTE STATE FOREST	31	1,176.80	\$77.56	\$112.25	45.00%	\$38.00	\$290.66
Roscommon Management Unit	9	145.00	\$104.61	\$159.08	52.00%	\$83.00	\$296.26
Grayling Management Unit	9	702.80	\$82.16	\$97.65	19.00%	\$84.00	\$241.52
Gladwin Management Unit	6_			\$92.59	10.00%	\$75.00	\$147.47
AUSABLE STATE FOREST	24	1,029.50	\$85.73	\$105.41	23.00%	\$75.00	\$296.26
NORTHERN LOWER PENNINSULA	60	2,307.50	\$81.79	\$110.16	35.00%	\$38.00	\$296.26
STATEWIDE	63	2,340.00	\$81.88	\$111.29	36.00%	\$38.00	\$296.26

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	42.80	\$77.12	\$78.70	2.00%	\$75.00	\$80.24
Crystal Falls Management Unit		0.50		\$158.24	133.00% _	\$158.24	\$158.24_
COPPER COUNTRY STATE FOREST	3	43.30	\$77.01	\$79.62	3.00%	\$75.00	\$158.24
Gwinn Management Unit	1	479.80	\$77.00	\$92.41	20.00%	\$92.41	\$92.41
Escanaba Management Unit	4	146.40	\$52.20		32.00%	\$45.00	\$76.68
ESCANABA RIVER STATE FOREST	5	626.20	\$71.20	\$86.86	22.00%	\$45.00	\$92.41
Newberry Management Unit	1	3.10	\$68.00	<u>\$71.00</u>	4.00%	\$71.00	\$71.00
LAKE SUPERIOR STATE FOREST	1	3.10	\$68.00	\$71.00	4.00%	\$71.00	\$71.00
UPPER PENINSULA	9	672.60	\$71.56	\$86.32	21.00%	\$45.00	\$158.24
Gaylord Management Unit	5	65.60	\$55.43	\$60.77	10.00%	\$53.75	\$71.50
Pigeon River Country Management Unit	14	461.50	\$53.22	\$63.94	20.00%	\$36.00	\$122.04
Atlanta Management Unit	<u> 11</u> _	371.30		<u>\$105.89</u>	22.00%	<u> </u>	<u>\$135.22</u>
MACKINAW STATE FOREST	30	898.40	\$67.17	\$81.05	21.00%	\$36.00	\$135.22
Traverse City Management Unit	36	1,531.80	\$47.01	\$62.39	33.00%	\$33.00	\$160.70
Cadillac Management Unit	19	1,332.50	\$138.46	\$189.25	37.00%	\$80.00	\$395.25
PERE MARQUETTE STATE FOREST	55	2,864.30	\$89.56	\$121.41	36.00%	\$33.00	\$395.25
Roscommon Management Unit	14	968.10	\$56.11	\$66.89	19.00%	\$54.00	\$90.42
Grayling Management Unit	17	680.80	\$57.73	\$68.48	19.00%	\$57.00	\$91.23
Gladwin Management Unit	6	58.20		\$58.27	20.00%	\$44.00	\$75.04
AUSABLE STATE FOREST	37	1,707.10	\$56.49	\$67.23	19.00%	\$44.00	\$91.23
NORTHERN LOWER PENNINSULA	122	5,469.80	\$75.56	\$97.87	30.00%	\$33.00	\$395.25
STATEWIDE	131	6,142.40	\$75.12	\$96.61	29.00%	\$33.00	\$395.25

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	1.90	<u>\$54.74</u>	\$55.33	1.00%	\$50.00	\$66.87
COPPER COUNTRY STATE FOREST	2	1.90	\$54.74	\$55.33	1.00%	\$50.00	\$66.87
UPPER PENINSULA	2	1.90	\$54.74	\$55.33	1.00%	\$50.00	\$66.87
Pigeon River Country Management Unit	3	29.80	\$65.32	\$72.14	10.00%	\$68.00	<u>\$77.84</u>
MACKINAW STATE FOREST	3	29.80	\$65.32	\$72.14	10.00%	\$68.00	\$77.84
Grayling Management Unit	1	134.90	\$64.00	\$75.00	17.00%	\$75.00	\$75.00
AUSABLE STATE FOREST	1	134.90	\$64.00	\$75.00	17.00%	\$75.00	\$75.00
NORTHERN LOWER PENNINSULA	4	164.70	\$64.24	\$74.48	16.00%	\$68.00	\$77.84
STATEWIDE	6	166.60	\$64.13	\$74.26	16.00%	\$50.00	\$77.84
YELLOW BIRCH (04)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	16	160.00	\$145.50	\$214.59	47.00%	\$70.00	\$306.97
Crystal Falls Management Unit		<u></u> 7.50	\$118.92	\$148.99	25.00%	\$106.00	\$165.35
COPPER COUNTRY STATE FOREST	20	167.50	\$144.31	\$211.65	47.00%	\$70.00	\$306.97
Escanaba Management Unit	5	28.30	\$102.98	\$115.91	13.00%	\$95.00	<u>\$154.78</u>
ESCANABA RIVER STATE FOREST	5	28.30	\$102.98	\$115.91	13.00%	\$95.00	\$154.78
Shingleton Management Unit	1	1.60	\$134.00	\$134.00	0.00%	\$134.00	\$134.00
Newberry Management Unit	2	4.50	\$101.33	\$109.67	8.00%	\$75.00	\$140.00
Sault Ste Marie (Naubinway Office)			\$126.00	\$126.00	0.00%	\$126.00	<u>\$126.00</u>
LAKE SUPERIOR STATE FOREST	4	7.30	\$112.55	\$117.68	5.00%	\$75.00	\$140.00
UPPER PENINSULA	29	203.10	\$137.41	\$194.93	42.00%	\$70.00	\$306.97
Gaylord Management Unit	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
MACKINAW STATE FOREST	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
NORTHERN LOWER PENNINSULA	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
STATEWIDE	30	203.50	\$137.39	\$194.80	42.00%	\$70.00	\$306.97

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PULPWOOD in Cords (see general note 4))						
AUSTRIAN PINE (37)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit	1	22.00		\$20.47	46.00%	\$20.47	\$20.47
PERE MARQUETTE STATE FOREST	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
NORTHERN LOWER PENNINSULA	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
STATEWIDE	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	18	1,210.00	\$11.00	\$12.56	14.00%	\$2.00	\$29.08
Crystal Falls Management Unit	<u> </u>	4 <u>,436.00</u>	_ <u> \$1</u> 7 <u>.44</u> _	<u>\$19.47</u>	<u> </u>		\$55.11_
COPPER COUNTRY STATE FOREST	39	5,646.00	\$16.06	\$17.99	12.00%	\$1.00	\$55.11
Gwinn Management Unit	21	4,324.00	\$21.98	\$29.69	35.00%	\$13.50	\$98.29
Escanaba Management Unit	<u> 21</u>	2,308.00	\$21.32	\$25.51	20.00%	\$10.85	\$44.57
ESCANABA RIVER STATE FOREST	42	6,632.00	\$21.75	\$28.24	30.00%	\$10.85	\$98.29
Shingleton Management Unit	11	635.00	\$18.16	\$22.07	22.00%	\$14.10	\$30.00
Newberry Management Unit	12	2,864.00	\$13.81	\$18.11	31.00%	\$12.00	\$27.73
Sault Ste Marie (Naubinway Office)	9	427.00	\$16.86	\$19.43	15.00%	\$15.00	\$28.28
Sault Ste Marie (Soo Office)	7	518.00	\$12.33	\$13.81	12.00%	\$9.70	\$39.11
Sault Ste Marie (Drummond Island)							\$9.89_
LAKE SUPERIOR STATE FOREST	40	4,646.00	\$14.34	\$17.94	25.00%	\$9.70	\$39.11
UPPER PENINSULA	121	16,924.00	\$17.82	\$21.99	23.00%	\$1.00	\$98.29
Gaylord Management Unit	12	1,432.00	\$29.95	\$31.82	6.00%	\$5.66	\$41.36
Pigeon River Country Management Unit	9	1,551.00	\$19.57	\$25.90	32.00%	\$18.00	\$45.85
Atlanta Management Unit	<u> 12</u>			<u> </u>	35.00%	\$23.56_	\$71.52
MACKINAW STATE FOREST	33	3,736.00	\$26.30	\$31.99	22.00%	\$5.66	\$71.52
Traverse City Management Unit	6	744.00	\$11.04	\$11.73	6.00%	\$10.80	\$21.34
Cadillac Management Unit	4	320.00	\$8.41	<u>\$16.25</u>	93.00%	<u>\$15</u> .00	\$18.12
PERE MARQUETTE STATE FOREST	10	1,064.00	\$10.25	\$13.08	28.00%	\$10.80	\$21.34
Roscommon Management Unit	12	1,115.00	\$23.25	\$39.40	69.00%	\$24.40	\$58.34
Grayling Management Unit	12		\$16.54	\$26.44	60.00% _	\$15.25	\$47.92
AUSABLE STATE FOREST	<u> </u>	1,368.00	\$22.01	<u> </u>	68.00%		\$58.34
NORTHERN LOWER PENNINSULA	67	6,168.00	\$22.58	\$29.84	32.00%	\$5.66	\$71.52
STATEWIDE	188	23,092.00	\$19.09	\$24.09	26.00%	\$1.00	\$98.29

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PULPWOOD in Cords (see general note 4)

UPPER PENINSULA

STATEWIDE

BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	1,731.00	\$6.72	\$7.31	9.00%	\$5.00	\$10.13
Crystal Falls Management Unit		7 <u>,141.00</u>					
COPPER COUNTRY STATE FOREST	22	8,872.00	\$11.97	\$12.44		\$5.00	\$44.43
Gwinn Management Unit	4	90.00	\$10.81	\$11.85		\$8.35	\$15.00
Escanaba Management Unit						\$16.96	\$16.96
ESCANABA RIVER STATE FOREST	5	667.00	\$10.84	\$16.27	50.00%	\$8.35	\$16.96
Shingleton Management Unit	1	47.00	\$11.55	\$20.35		\$20.35	\$20.35
Sault Ste Marie (Naubinway Office)	$ \frac{1}{2}$					\$26.05	\$26.05
LAKE SUPERIOR STATE FOREST	2	223.00	\$11.27	\$24.85		\$20.35	\$26.05
UPPER PENINSULA	29	9,762.00	\$11.88	\$12.99	9.00%	\$5.00	\$44.43
Gaylord Management Unit	4	337.00	\$7.35	\$12.31	67.00%	\$8.55	\$16.83
Pigeon River Country Management Unit	2	65.00	\$7.97	\$13.38	68.00%	\$9.16	\$17.00
Atlanta_Management_Unit				\$8.00			\$8.00_
MACKINAW STATE FOREST	7	455.00	\$7.49	\$11.96	60.00%	\$8.00	\$17.00
Traverse City Management Unit	11	1,114.00	\$19.44	\$21.27	9.00%	\$16.55	\$36.93
Cadillac Management Unit				\$20.41	<u>22.00%</u>	<u>\$16</u> . <u>17</u>	\$44.52
PERE MARQUETTE STATE FOREST	18	1,602.00	\$18.63	\$21.01	13.00%	\$16.17	\$44.52
Roscommon Management Unit	1	13.00	\$23.90	\$23.90	0.00%	\$23.90	\$23.90
Grayling Management Unit	4					<u>\$10</u> . <u>10</u>	\$43.55
AUSABLE STATE FOREST	5	529.00	\$17.40	\$31.73	82.00%	\$10.10	\$43.55
NORTHERN LOWER PENNINSULA	30	2,586.00	\$16.42	\$21.61	32.00%	\$8.00	\$44.52
STATEWIDE	59	12,348.00	\$12.83	\$14.79	15.00%	\$5.00	\$44.52
HEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
		453	PRICE		COL. 4	(-)	<i>(</i> —)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	$ \frac{2}{3}$						
COPPER COUNTRY STATE FOREST	2	617.00	\$14.01	\$14.01	0.00%	\$5.50	\$15.00
Shingleton Management Unit	2	37.00	\$10.42	\$18.93		\$10.15	\$19.99
Newberry Management Unit						\$15.00	
LAKE SUPERIOR STATE FOREST	4	256.00	\$14.95	\$16.49	10.00%	\$10.15	\$19.99

873.00

873.00

6

6

\$14.29

\$14.29

\$14.74

\$14.74

3.00%

3.00%

\$5.50

\$5.50

\$19.99

\$19.99

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FULF WOOD III Colus (see general note 2	<u>+)</u>						
JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	4,031.00	\$33.95	\$58.13	71.00%	\$38.46	\$63.45
Crystal Falls Management Unit	6		\$24.36	\$26.12			\$35.05
COPPER COUNTRY STATE FOREST	13	4,262.00	\$33.43	\$56.39	69.00%	\$1.00	\$63.45
Gwinn Management Unit	8	920.00	\$37.14	\$41.71	12.00%	\$19.00	\$48.83
Escanaba Management Unit	2		\$40.85		32.00%	\$45.80	\$57.15
ESCANABA RIVER STATE FOREST	10	937.00	\$37.21	\$41.93	13.00%	\$19.00	\$57.15
Shingleton Management Unit	8	3,673.00	\$35.22	\$42.19	20.00%	\$27.85	\$60.04
Newberry Management Unit	8	7,954.00	\$47.32	\$55.36	17.00%	\$45.00	\$60.15
Sault Ste Marie (Naubinway Office)	4	64.00	\$46.55	\$46.72	0.00%	\$38.65	\$51.90
Sault Ste Marie (Soo Office)	3	1,268.00	\$32.14	\$41.23	28.00%	\$40.21	\$89.45
LAKE SUPERIOR STATE FOREST	23	12,959.00	\$42.40	\$50.20	18.00%	\$27.85	\$89.45
UPPER PENINSULA	46	18,158.00	\$40.03	\$51.23	28.00%	\$1.00	\$89.45
Gaylord Management Unit	10	1,319.00	\$19.15	\$22.43	17.00%	\$14.00	\$28.00
Pigeon River Country Management Unit	12	1,691.00	\$24.05	\$33.77	40.00%	\$25.85	\$46.57
Atlanta Management Unit	18	3,937.00	\$22.85	\$28.46	25.00%	\$19.45	\$41.27
MACKINAW STATE FOREST	40	6,947.00	\$22.44	\$28.61	27.00%	\$14.00	\$46.57
Traverse City Management Unit	17	4,610.00	\$11.20	\$17.35	55.00%	\$8.00	\$37.61
Cadillac Management Unit	16	3,512.00	\$12.99	\$21.07	62.00%	\$12.90	\$29.38
PERE MARQUETTE STATE FOREST	33	8,122.00	\$11.97	\$18.96	58.00%	\$8.00	\$37.61
Roscommon Management Unit	18	5,625.00	\$14.46	\$20.51	42.00%	\$13.95	\$26.00
Grayling Management Unit	43	20,067.00	\$19.17	\$32.91	72.00%	\$17.00	\$80.99
Gladwin Management Unit	5	3,429.00	\$18.29	\$32.25	76.00%	\$25.00	\$35.02
AUSABLE STATE FOREST	66	29,121.00	\$18.15	\$30.43	68.00%	\$13.95	\$80.99
NORTHERN LOWER PENNINSULA	139	44,190.00	\$17.69	\$28.04	59.00%	\$8.00	\$80.99
STATEWIDE	185	62,348.00	\$24.20	\$34.79	44.00%	\$1.00	\$89.45

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)	2	33.00	\$28.35	\$57.98		\$39.87	\$139.45
LAKE SUPERIOR STATE FOREST	<u> </u>	33.00	\$28.35	<u> </u>	105.00%	<u> </u>	\$139.45
UPPER PENINSULA	2	33.00	\$28.35	\$57.98	105.00%	\$39.87	\$139.45
Gaylord Management Unit	1	2.00	\$2.75	\$6.00	118.00%	\$6.00	\$6.00
Atlanta Management Unit		91.00		\$5.94	19.00%	\$5.01	<u>\$7.13</u>
MACKINAW STATE FOREST	3	93.00	\$4.95	\$5.94	20.00%	\$5.01	\$7.13
Traverse City Management Unit	3	488.00	\$9.34	\$11.39	22.00%	\$3.78	\$15.00
PERE MARQUETTE STATE FOREST	3	488.00	\$9.34	\$11.39	22.00%	\$3.78	\$15.00
Roscommon Management Unit	3	170.00	\$11.53	\$15.46	34.00%	\$10.71	\$33.46
Grayling Management Unit	10	958.00	\$7.73	\$40.49	424.00%	\$3.85	\$197.96
Gladwin Management Unit		332.00	\$8.21	\$10.00	22.00%		\$12.00
AUSABLE STATE FOREST	15	1,460.00	\$8.28	\$30.64	270.00%	\$3.85	\$197.96
NORTHERN LOWER PENNINSULA	21	2,041.00	\$8.38	\$24.91	197.00%	\$3.78	\$197.96
STATEWIDE	23	2,074.00	\$8.70	\$25.44	192.00%	\$3.78	\$197.96

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	19	5,950.00	\$22.35	\$26.68	19.00%	\$5.00	\$50.49
Crystal Falls Management Unit		<u>28,472.00</u>	\$41.29		36.00%	<u>\$10</u> .40_	
COPPER COUNTRY STATE FOREST	40	34,422.00	\$38.01	\$51.22	35.00%	\$5.00	\$79.07
Gwinn Management Unit	20	19,019.00	\$32.29	\$47.97	49.00%	\$18.00	\$84.32
Escanaba Management Unit		7 <u>,221.00</u>		<u>\$37.68</u>	32.00%	<u> </u>	\$50.00
ESCANABA RIVER STATE FOREST	42	26,240.00	\$31.26	\$45.14	44.00%	\$14.10	\$84.32
Shingleton Management Unit	10	2,058.00	\$27.87	\$40.57	46.00%	\$19.20	\$50.03
Newberry Management Unit	10	2,243.00	\$27.70	\$30.93	12.00%	\$25.00	\$40.05
Sault Ste Marie (Naubinway Office)	6	1,414.00	\$34.45	\$36.16	5.00%	\$30.00	\$41.72
Sault Ste Marie (Soo Office)	10	3,564.00	\$18.52	\$25.53		\$15.00	\$43.50
Sault Ste Marie (Drummond Island)		1 <u>,364.00</u>				\$15.12	\$16.00
LAKE SUPERIOR STATE FOREST	38	10,643.00	\$23.85	\$29.70	25.00%	\$15.00	\$50.03
UPPER PENINSULA	120	71,305.00	\$33.41	\$45.77	37.00%	\$5.00	\$84.32
Gaylord Management Unit	26	16,732.00	\$21.29	\$27.18	28.00%	\$15.50	\$33.82
Pigeon River Country Management Unit	23	9,784.00	\$19.93	\$25.95	30.00%	\$14.00	\$44.19
Atlanta Management Unit		22,294.00			29.00%	\$22.23	\$48.92
MACKINAW STATE FOREST	76	48,810.00	\$23.66	\$30.50	29.00%	\$14.00	\$48.92
Traverse City Management Unit	44	17,590.00	\$18.37	\$21.27	16.00%	\$9.55	\$46.91
Cadillac Management Unit	38	22,862.00	\$20.40	\$25.49	25.00%	\$11.00	\$36.06
PERE MARQUETTE STATE FOREST	82	40,452.00	\$19.52	\$23.65	21.00%	\$9.55	\$46.91
Roscommon Management Unit	32	24,940.00	\$29.87	\$40.67	36.00%	\$28.16	\$54.02
Grayling Management Unit	52	14,913.00	\$23.53	\$32.57	38.00%	\$19.55	\$69.28
Gladwin Management Unit		<u> </u>		<u>\$27.57</u>	69.00%	<u>\$16</u> . <u>15</u>	\$44.21_
AUSABLE STATE FOREST	94	59,319.00	\$23.84	\$34.34	44.00%	\$16.15	\$69.28
NORTHERN LOWER PENNINSULA	252	148,581.00	\$22.60	\$30.17	33.00%	\$9.55	\$69.28
STATEWIDE	372	219,886.00	\$26.11	\$35.23	35.00%	\$5.00	\$84.32

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	25	29,386.00	\$13.94	\$16.42	18.00%	\$2.00	\$28.63
		<u> 18,665.00</u>	<u>\$1</u> 9.12	\$26.87	41.00%		\$49.75
COPPER COUNTRY STATE FOREST	50	48,051.00	\$15.95	\$20.48	28.00%	\$1.00	\$49.75
Gwinn Management Unit	22	7,470.00	\$17.37	\$22.41	29.00%	\$10.00	\$43.47
Escanaba Management Unit		20,873.00	\$25.52		29.00%	\$16.35_	
ESCANABA RIVER STATE FOREST	46	28,343.00	\$23.37	\$30.07	29.00%	\$10.00	\$61.87
Shingleton Management Unit	14	8,112.00	\$20.95	\$26.96	29.00%	\$15.00	\$49.73
Newberry Management Unit	16	13,142.00	\$17.82	\$20.30	14.00%	\$13.95	\$30.50
Sault Ste Marie (Naubinway Office)	20	7,086.00	\$22.11	\$31.63	43.00%	\$20.80	\$41.52
Sault Ste Marie (Soo Office)	9	2,148.00	\$18.94	\$24.97	32.00%	\$14.90	\$37.39
Sault Ste Marie (Drummond Island)		1,475.00			6.00%	\$12.89	\$13.00
LAKE SUPERIOR STATE FOREST	61	31,963.00	\$19.38	\$24.48	26.00%	\$12.89	\$49.73
UPPER PENINSULA	157	108,357.00	\$18.90	\$24.17	28.00%	\$1.00	\$61.87
Gaylord Management Unit	34	11,057.00	\$27.53	\$36.65	33.00%	\$5.56	\$83.97
Pigeon River Country Management Unit	28	2,390.00	\$19.87	\$24.59	24.00%	\$15.00	\$47.43
Atlanta_Management Unit		9,712.00			36.00%	<u>\$18</u> . <u>06</u>	
MACKINAW STATE FOREST	88	23,159.00	\$24.56	\$32.78	33.00%	\$5.56	\$83.97
Traverse City Management Unit	53	23,842.00	\$15.74	\$19.49	24.00%	\$8.65	\$53.10
Cadillac Management Unit		<u>17,039.00</u>			38.00%		<u>\$105.87</u>
PERE MARQUETTE STATE FOREST	106	40,881.00	\$15.99	\$20.76	30.00%	\$8.65	\$105.87
Roscommon Management Unit	40	7,691.00	\$21.69	\$27.75	28.00%	\$20.40	\$40.23
Grayling Management Unit	54	11,671.00	\$33.05	\$44.07	33.00%	\$26.50	\$153.02
Gladwin Management Unit	14	6,673.00		<u>\$19.12</u>	<u>58.00%</u>	\$12.00	\$37.72
AUSABLE STATE FOREST	108	26,035.00	\$24.32	\$32.86	35.00%	\$12.00	\$153.02
NORTHERN LOWER PENNINSULA	302	90,075.00	\$20.60	\$27.35	33.00%	\$5.56	\$153.02
STATEWIDE	459	198,432.00	\$19.68	\$25.61	30.00%	\$1.00	\$153.02

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	1,045.00	\$29.82	\$29.90	0.00%	\$29.85	\$31.45
Crystal Falls Management Unit		40.00	<u>\$26.05</u>	\$26.05	0.00%	\$26.05	\$26.05
COPPER COUNTRY STATE FOREST	3	1,085.00	\$29.68	\$29.75	0.00%	\$26.05	\$31.45
Gwinn Management Unit	1	1,714.00	\$29.65	\$35.00	18.00%	\$35.00	\$35.00
Escanaba Management Unit		<u>2,897.00</u>	<u>\$28.78</u>	\$42.86	49.00%	\$29.35	
ESCANABA RIVER STATE FOREST	9	4,611.00	\$29.10	\$39.94	37.00%	\$29.35	\$66.33
Sault Ste Marie (Soo Office)		389.00	\$29.35	\$30.00	2.00%	\$30.00	\$30.00
LAKE SUPERIOR STATE FOREST	1	389.00	\$29.35	\$30.00	2.00%	\$30.00	\$30.00
UPPER PENINSULA	13	6,085.00	\$29.22	\$37.49	28.00%	\$26.05	\$66.33
Gaylord Management Unit	7	536.00	\$22.45	\$25.31	13.00%	\$22.15	\$40.00
Pigeon River Country Management Unit	14	1,300.00	\$20.51	\$40.28	96.00%	\$18.30	\$61.11
Atlanta Management Unit	<u> 27</u>	<u> </u>		\$42.00	<u>54.00%</u>	\$20.00	
MACKINAW STATE FOREST	48	14,447.00	\$26.43	\$41.23	56.00%	\$18.30	\$84.06
Traverse City Management Unit	27	6,226.00	\$11.93	\$13.99	17.00%	\$9.35	\$22.10
Cadillac Management Unit	<u>37</u>	22,315.00		\$29.50	41.00%	\$12.00	
PERE MARQUETTE STATE FOREST	64	28,541.00	\$18.92	\$26.11	38.00%	\$9.35	\$60.49
Roscommon Management Unit	29	11,830.00	\$18.24	\$25.36	39.00%	\$17.30	\$34.75
Grayling Management Unit	62	21,237.00	\$22.05	\$33.25	51.00%	\$20.50	\$72.69
Gladwin Management Unit	<u> 13</u> _	5 <u>,447.00</u>		\$17.08	34.00%	\$12.85	\$35.84_
AUSABLE STATE FOREST	104	38,514.00	\$19.56	\$28.54	46.00%	\$12.85	\$72.69
NORTHERN LOWER PENNINSULA	216	81,502.00	\$20.56	\$29.94	46.00%	\$9.35	\$84.06
STATEWIDE	229	87,587.00	\$21.16	\$30.46	44.00%	\$9.35	\$84.06

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MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	18	1.750.00	\$21.43	\$27.48	· · ·	\$4.50	\$51.37
Crystal Falls Management Unit	19	7,344.00	\$16.04	\$27.46 \$31.45		\$3.77	\$71.75
COPPER COUNTRY STATE FOREST	$\frac{19}{37}$	9,094.00	_ <u> </u>	<u>\$31.43</u> \$30.68		<u> </u>	\$71.75
Gwinn Management Unit	22	5,711.00	\$23.13	\$38.46		\$13.50	\$71.53
Escanaba Management Unit	21	3,335.00	\$21.31	\$36.50	71.00%	\$13.62	\$57.89
ESCANABA RIVER STATE FOREST	= $=$ $=$ $=$ $=$ $=$ $=$ $=$ $=$ $=$	9,046.00	\$22.46	\$37.74	68.00%	<u> </u>	\$71.53
Shingleton Management Unit	10	2,643.00	\$31.48	\$38.30	22.00%	\$24.80	\$50.04
Newberry Management Unit	13	2,721.00	\$18.64	\$22.44	20.00%	\$16.75	\$31.06
Sault Ste Marie (Naubinway Office)	8	1,846.00	\$22.70	\$42.18	86.00%	\$22.40	\$56.23
Sault Ste Marie (Soo Office)	6	563.00	\$23.87	\$26.55	11.00%	\$17.00	\$43.51
Sault Ste Marie (Drummond Island)	1	182.00	\$23.05	\$23.86	4.00%	\$23.86	\$23.86
LAKE SUPERIOR STATE FOREST	38	7,955.00	\$24.32	\$32.61	34.00%	\$16.75	\$56.23
UPPER PENINSULA	118	26,095.00	\$21.15	\$33.72	59.00%	\$3.77	\$71.75
Gaylord Management Unit	7	733.00	\$25.95	\$27.03	4.00%	\$5.36	\$36.96
Pigeon River Country Management Unit	9	178.00	\$24.33	\$29.03	19.00%	\$20.00	\$45.00
Atlanta Management Unit			\$21.95	\$28.09	28.00%	\$26.39	\$99.28
MACKINAW STATE FOREST	22	1,066.00	\$25.10	\$27.52	10.00%	\$5.36	\$99.28
Traverse City Management Unit	3	158.00	\$17.21	\$25.45	48.00%	\$17.75	\$29.11
Cadillac Management Unit		37.00	<u>\$1</u> 6.13	\$18.02	12.00%	\$16.61	\$27.19
PERE MARQUETTE STATE FOREST	6	195.00	\$17.01	\$24.04	41.00%	\$16.61	\$29.11
Roscommon Management Unit	11	174.00	\$22.00	\$27.07	23.00%	\$20.20	\$40.38
Grayling Management Unit	<u></u> <u> 11</u> _	1,069.00	\$17.74	\$28.66	62.00%	\$17.28	\$36.89
AUSABLE STATE FOREST	22	1,243.00	\$18.34	\$28.43	55.00%	\$17.28	\$40.38
NORTHERN LOWER PENNINSULA	50	2,504.00	\$21.11	\$27.70	31.00%	\$5.36	\$99.28
STATEWIDE	168	28,599.00	\$21.15	\$33.19	57.00%	\$3.77	\$99.28

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TOET WOOD IN COIGO (OCO GONOTAI NOC							
N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	443		PRICE	(4)	COL. 4		<i>(</i> —)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		1 <u>,515.00</u>			23.00%	<u>\$10</u> . <u>15</u>	\$45.80_
ESCANABA RIVER STATE FOREST	15	1,515.00	\$18.73	\$22.96	23.00%	\$10.15	\$45.80
Shingleton Management Unit	3	226.00	\$6.13	\$14.10	130.00%	\$7.50	\$15.00
Newberry Management Unit	3	546.00	\$7.89	\$8.19	4.00%	\$8.01	\$8.25
Sault Ste Marie (Naubinway Office)	2	454.00	\$7.80	\$8.21	5.00%	\$8.11	\$9.27
Sault Ste Marie (Drummond Island)		121.00	\$4.30	\$13.93	224.00%	\$13.93	\$13.93
LAKE SUPERIOR STATE FOREST	9	1,347.00	\$7.24	\$9.70	34.00%	\$7.50	\$15.00
UPPER PENINSULA	24	2,862.00	\$13.33	\$16.72	25.00%	\$7.50	\$45.80
Gaylord Management Unit	4	702.00	\$9.41	\$11.11	18.00%	\$5.00	\$24.00
Pigeon River Country Management Unit	2	12.00	\$28.83	\$32.38	12.00%	\$30.10	\$34.00
Atlanta Management Unit		441.00	\$29.10		17.00%	\$24.00	\$35.00
MACKINAW STATE FOREST		1,155.00	\$17.13	\$20.08	17.00%	\$5.00	\$35.00
NORTHERN LOWER PENNINSULA	8	1,155.00	\$17.13	\$20.08	17.00%	\$5.00	\$35.00
STATEWIDE	32	4,017.00	\$14.42	\$17.69	23.00%	\$5.00	\$45.80

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
5 M	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	134.00	\$11.78	\$14.61	24.00%	\$2.75	\$41.78
Crystal Falls Management Unit	$ \frac{5}{2}$					\$16.30	\$42.86
COPPER COUNTRY STATE FOREST	8	721.00	\$19.45	\$25.98		\$2.75	\$42.86
Gwinn Management Unit				<u>\$18.17</u>	28.00% _	<u> </u>	\$34.50
ESCANABA RIVER STATE FOREST	10	557.00	\$14.15	\$18.17	28.00%	\$9.00	\$34.50
Shingleton Management Unit	5	334.00	\$14.21	\$18.31	29.00%	\$15.15	\$24.56
Newberry Management Unit	5	235.00	\$18.11	\$19.12	6.00%	\$18.61	\$20.50
Sault Ste Marie (Naubinway Office)	6	203.00	\$13.75	\$14.62	6.00%	\$11.10	\$18.32
Sault Ste Marie (Soo Office)	7	412.00	\$13.19	\$16.60	26.00%	\$10.00	\$20.00
Sault Ste Marie (Drummond Island)	. <u> </u>						\$9.37_
LAKE SUPERIOR STATE FOREST	24	1,344.00	\$13.90	\$16.31	17.00%	\$9.37	\$24.56
UPPER PENINSULA	42	2,622.00	\$15.48	\$19.36	25.00%	\$2.75	\$42.86
Gaylord Management Unit	6	138.00	\$15.67	\$17.55	12.00%	\$14.06	\$21.61
Pigeon River Country Management Unit	4	27.00	\$21.57	\$24.85	15.00%	\$22.79	\$25.43
Atlanta Management Unit		123.00		\$27.98	21.00%	\$20.84	\$32.80
MACKINAW STATE FOREST	15	288.00	\$19.42	\$22.69	17.00%	\$14.06	\$32.80
Traverse City Management Unit	1	8.00	\$21.35	\$28.00	31.00%	\$28.00	\$28.00
Cadillac Management Unit	3		\$21.03	\$45.24	115.00%	\$20.00	\$79.43
PERE MARQUETTE STATE FOREST	4	122.00	\$21.05	\$44.11	110.00%	\$20.00	\$79.43
Roscommon Management Unit	2	17.00	\$13.89	\$17.60	27.00%	\$16.25	\$22.00
Grayling Management Unit	6	148.00	\$15.56	\$15.64	1.00%	\$11.85	\$18.23
Gladwin Management Unit				\$40.75	188.00%	<u>\$15</u> . <u>00</u>	\$54.19_
AUSABLE STATE FOREST	10	235.00	\$15.02	\$23.26	55.00%	\$11.85	\$54.19
NORTHERN LOWER PENNINSULA	29	645.00	\$18.12	\$26.95	49.00%	\$11.85	\$79.43
STATEWIDE	71	3,267.00	\$16.00	\$20.86	30.00%	\$2.75	\$79.43

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	3,038.00	\$56.06	\$64.87	16.00%	\$55.85	\$90.75
Crystal Falls Management Unit		7 <u>,925.0</u> 0			67.00% _	<u> </u>	
COPPER COUNTRY STATE FOREST	14	10,963.00	\$53.85	\$82.06	52.00%	\$44.26	\$94.48
Gwinn Management Unit	6	1,550.00	\$47.93	\$61.06	27.00%	\$46.28	\$68.60
Escanaba Management Unit		2,137.00	<u>\$51.54</u>		26.00%	\$34.35	\$86.36
ESCANABA RIVER STATE FOREST	22	3,687.00	\$50.02	\$63.39	27.00%	\$34.35	\$86.36
Shingleton Management Unit	10	14,717.00	\$54.23	\$76.92	42.00%	\$39.05	\$109.13
Newberry Management Unit	11	18,635.00	\$71.55	\$92.08	29.00%	\$79.43	\$118.05
Sault Ste Marie (Naubinway Office)	6	10,325.00	\$82.79	\$104.44	26.00%	\$91.81	\$112.26
Sault Ste Marie (Soo Office)	6	5,283.00			38.00%	\$48.00	\$99.06_
LAKE SUPERIOR STATE FOREST	33	48,960.00	\$68.11	\$90.02	32.00%	\$39.05	\$118.05
UPPER PENINSULA	69	63,610.00	\$64.60	\$87.11	35.00%	\$34.35	\$118.05
Gaylord Management Unit	19	7,599.00	\$50.14	\$64.91	29.00%	\$37.00	\$84.00
Pigeon River Country Management Unit	20	2,313.00	\$47.66	\$67.70	42.00%	\$45.15	\$82.16
Atlanta Management Unit	23	5 <u>,15</u> 7.00	\$45.19		35.00%	\$33.00	\$88.62
MACKINAW STATE FOREST	62	15,069.00	\$48.06	\$63.96	33.00%	\$33.00	\$88.62
Traverse City Management Unit	38	11,363.00	\$34.39	\$48.94	42.00%	\$17.50	\$109.67
Cadillac Management Unit	33	14,264.00	\$36.50	\$58.54	60.00%	<u>\$19.00</u>	<u>\$72.03</u>
PERE MARQUETTE STATE FOREST	71	25,627.00	\$35.57	\$54.29	53.00%	\$17.50	\$109.67
Roscommon Management Unit	21	3,920.00	\$44.41	\$61.85	39.00%	\$43.20	\$117.49
Grayling Management Unit	57	19,339.00	\$40.96	\$70.81	73.00%	\$32.00	\$166.12
Gladwin Management Unit		2,648.00	\$33.27	\$46.51	40.00%	\$32.05	\$50.00
AUSABLE STATE FOREST	84	25,907.00	\$40.70	\$66.97	65.00%	\$32.00	\$166.12
NORTHERN LOWER PENNINSULA	217	66,603.00	\$40.39	\$61.41	52.00%	\$17.50	\$166.12
STATEWIDE	286	130,213.00	\$52.22	\$73.96	42.00%	\$17.50	\$166.12

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
ESCANABA RIVER STATE FOREST	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
UPPER PENINSULA	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
Gaylord Management Unit	1	25.00	\$22.25	\$24.00	8.00%	\$24.00	\$24.00
MACKINAW STATE FOREST	1	25.00	\$22.25	\$24.00	8.00%	\$24.00	\$24.00
Grayling Management Unit	8	540.00	\$29.58	\$45.89	55.00%	\$25.60	\$92.29
AUSABLE STATE FOREST	8	540.00	\$29.58	\$45.89	55.00%	\$25.60	\$92.29
NORTHERN LOWER PENNINSULA	9	565.00	\$29.25	\$44.92	54.00%	\$24.00	\$92.29
STATEWIDE	10	958.00	\$31.96	\$41.29	29.00%	\$24.00	\$92.29

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	424.00	\$19.09	\$28.81	51.00%	\$1.00	\$37.19
Crystal Falls Management Unit	<u>12</u> _	3 <u>,108.00</u>	\$1.79	<u>\$4.35</u>	143.00% _		\$48.54_
COPPER COUNTRY STATE FOREST	15	3,532.00	\$3.87	\$7.28	88.00%	\$1.00	\$48.54
Gwinn Management Unit	8	650.00	\$20.40	\$28.48	40.00%	\$14.25	\$32.34
Escanaba Management Unit	<u>17</u>	928.00		\$16.23	21.00%		\$30.92_
ESCANABA RIVER STATE FOREST	25	1,578.00	\$16.31	\$21.27	30.00%	\$6.40	\$32.34
Shingleton Management Unit	2	654.00	\$7.01	\$14.33	104.00%	\$10.00	\$15.00
Sault Ste Marie (Naubinway Office)	1	32.00	\$10.30	\$15.00	46.00%	\$15.00	\$15.00
Sault Ste Marie (Soo Office)				<u>\$10.15</u>	0.00% _	<u> </u>	
LAKE SUPERIOR STATE FOREST	4	704.00	\$7.24	\$14.26	97.00%	\$10.00	\$15.00
UPPER PENINSULA	44	5,814.00	\$7.65	\$11.92	56.00%	\$1.00	\$48.54
Gaylord Management Unit	2	80.00	\$10.15	\$19.12	88.00%	\$6.06	\$93.14
Atlanta Management Unit				<u> </u>	848.00%	<u>\$151</u> .70	<u>\$151.70</u>
MACKINAW STATE FOREST	3	87.00	\$10.62	\$29.79	181.00%	\$6.06	\$151.70
Grayling Management Unit	1	11.00	\$28.95	\$30.49	5.00%	\$30.49	\$30.49
Gladwin Management Unit			\$29.50	<u>\$30.71</u>		\$30.00	\$35.00_
AUSABLE STATE FOREST	3	109.00	\$29.44	\$30.69	4.00%	\$30.00	\$35.00
NORTHERN LOWER PENNINSULA	6	196.00	\$21.09	\$30.29	44.00%	\$6.06	\$151.70
STATEWIDE	50	6,010.00	\$8.09	\$12.52	55.00%	\$1.00	\$151.70

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TOLI WOOD III Oolds (See general note 4	<u>/</u>						
WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	177.00	\$37.67	\$39.07	4.00%	\$37.50	\$42.52
Crystal Falls Management Unit		255.00	\$38.53	\$43.57	13.00%	\$31.05	<u>\$58.13</u>
COPPER COUNTRY STATE FOREST	7	432.00	\$38.17	\$41.73	9.00%	\$31.05	\$58.13
Gwinn Management Unit	4	744.00	\$36.87	\$41.20	12.00%	\$29.50	\$58.67
Escanaba Management Unit	18	5,533.00_		\$48.48	47.00%	<u>\$18</u> . <u>15</u>	\$84.28
ESCANABA RIVER STATE FOREST	22	6,277.00	\$33.36	\$47.61	43.00%	\$18.15	\$84.28
Shingleton Management Unit	9	3,490.00	\$20.07	\$23.21	16.00%	\$17.80	\$35.02
Newberry Management Unit	13	6,066.00	\$26.46	\$29.87	13.00%	\$21.46	\$34.11
Sault Ste Marie (Naubinway Office)	4	657.00	\$24.06	\$24.40	1.00%	\$22.70	\$31.05
Sault Ste Marie (Soo Office)	4	<u>471.00</u>	\$20.39	\$23.47	15.00%	\$17.20	\$29.09
LAKE SUPERIOR STATE FOREST	30	10,684.00	\$23.95	\$27.08	13.00%	\$17.20	\$35.02
UPPER PENINSULA	59	17,393.00	\$27.70	\$34.85	26.00%	\$17.20	\$84.28
Gaylord Management Unit	14	777.00	\$26.65	\$30.85	16.00%	\$21.00	\$45.60
Pigeon River Country Management Unit	21	1,227.00	\$27.15	\$33.92	25.00%	\$26.00	\$105.16
Atlanta Management Unit	19	1 <u>,609.00</u>		\$39.52	30.00%	\$23.56_	
MACKINAW STATE FOREST	54	3,613.00	\$28.50	\$35.76	25.00%	\$21.00	\$105.16
Traverse City Management Unit	39	5,774.00	\$13.02	\$17.79	37.00%	\$8.80	\$41.75
Cadillac Management Unit	27	6,310.00_		\$25.77	37.00%	\$14.35	\$43.82
PERE MARQUETTE STATE FOREST	66	12,084.00	\$16.01	\$21.96	37.00%	\$8.80	\$43.82
Roscommon Management Unit	23	3,406.00	\$21.10	\$31.70	50.00%	\$20.60	\$75.59
Grayling Management Unit	46	5,748.00	\$27.93	\$40.23	44.00%	\$24.00	\$112.24
Gladwin Management Unit			\$10.34	\$16.74	62.00%	\$11.00	\$25.00
AUSABLE STATE FOREST	76	9,947.00	\$24.19	\$35.44	47.00%	\$11.00	\$112.24
NORTHERN LOWER PENNINSULA	196	25,644.00	\$20.94	\$29.13	39.00%	\$8.80	\$112.24
STATEWIDE	255	43,037.00	\$23.68	\$31.44	33.00%	\$8.80	\$112.24