

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2020 TO 9/30/2021

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

#### 10/01/2020 to 9/30/2021

SAWTIMBER in MBF (see general note 3)

SAW HIMDER III MDF (See general note 3)							
AMERICAN ELM (02)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
LAKE SUPERIOR STATE FOREST	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
UPPER PENINSULA	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
STATEWIDE	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	20	812.50	\$35.85	\$57.92	62.00%	\$20.00	\$110.48
Crystal Falls Management Unit	<u>10</u> _	<u>352.20</u>	<u>\$7</u> 3.00	<u>\$97.55</u>	<u>34.00%</u> _	<u> </u>	<u>\$161.58</u>
COPPER COUNTRY STATE FOREST	30	1,164.70	\$47.08	\$69.90	48.00%	\$20.00	\$161.58
Gwinn Management Unit	5	82.90	\$38.06	\$108.01	184.00%	\$78.00	\$154.70
Escanaba Management Unit		117.20		\$60.07	21.00%	\$33.00	<u>\$152.19</u>
ESCANABA RIVER STATE FOREST	15	200.10	\$44.90	\$79.93	78.00%	\$33.00	\$154.70
Shingleton Management Unit	5	231.80	\$81.51	\$91.58	12.00%	\$76.00	\$125.00
Sault Ste Marie (Soo Office)	1	63.00	\$49.00	\$70.56	44.00%	\$70.56	\$70.56
Sault Ste Marie (Drummond Island)	2	32.20	\$66.00		5.00%	\$66.00	\$70.00
LAKE SUPERIOR STATE FOREST	8	327.00	\$73.72	\$85.32	16.00%	\$66.00	\$125.00
UPPER PENINSULA	53	1,691.80	\$51.97	\$74.07	43.00%	\$20.00	\$161.58
Gaylord Management Unit	28	2,338.20	\$44.20	\$79.15	79.00%	\$30.00	\$233.03
Pigeon River Country Management Unit	2	25.30	\$39.00	\$60.98	56.00%	\$60.97	\$61.01
Atlanta Management Unit	4		\$45.00	\$102.61	128.00% _	\$80.35	<u>\$151.87</u>
MACKINAW STATE FOREST	34	2,701.40	\$44.25	\$81.92	85.00%	\$30.00	\$233.03
Traverse City Management Unit	15	1,061.80	\$66.05	\$137.91	109.00%	\$67.00	\$375.06
Cadillac Management Unit		261.50	<u>\$70.39</u>	<u> </u>	57.00%	<u>\$58</u> .00	<u>\$244.37</u>
PERE MARQUETTE STATE FOREST	20	1,323.30	\$66.91	\$132.49	98.00%	\$58.00	\$375.06
NORTHERN LOWER PENNINSULA	54	4,024.70	\$51.70	\$98.54	91.00%	\$30.00	\$375.06
STATEWIDE	107	5,716.50	\$51.78	\$91.30	76.00%	\$20.00	\$375.06

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10/01/2020 to 9/30/2021

SAWTIMBER in MBF (see general note 3)

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BEECH (07)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		<u>54.5</u> 0_	<u> </u>	<u>\$50.95</u>		<u> </u>	<u>\$100.00</u>
ESCANABA RIVER STATE FOREST	4	54.50	\$48.97	\$50.95	4.00%	\$45.00	\$100.00
Newberry Management Unit	1	15.90	\$48.00	\$49.00	2.00%	\$49.00	\$49.00
Sault Ste Marie (Soo Office)		<u> 7.50</u>			<u>77.00%</u>	<u> </u>	<u>\$105.03</u>
LAKE SUPERIOR STATE FOREST	3	23.40	\$44.73	\$54.79	22.00%	\$41.76	\$105.03
UPPER PENINSULA	7	77.90	\$47.70	\$52.10	9.00%	\$41.76	\$105.03
Gaylord Management Unit	11	439.80	\$55.13	\$90.78	65.00%	\$52.92	\$161.97
Atlanta Management Unit				<u>\$61.00</u>		<u> </u>	
MACKINAW STATE FOREST	13	520.10	\$56.03	\$86.18	54.00%	\$52.92	\$161.97
Traverse City Management Unit	24	791.20	\$51.93	\$115.51	122.00%	\$52.00	\$254.02
Cadillac Management Unit				<u>\$106.75</u>	114.00%	\$39.00	\$217.69
PERE MARQUETTE STATE FOREST	29	902.40	\$51.67	\$114.43	121.00%	\$39.00	\$254.02
Roscommon Management Unit	1	76.40	\$60.00	<u>\$136.98</u>	128.00%	<u>\$136.98</u>	\$136.98
AUSABLE STATE FOREST	1	76.40	\$60.00	\$136.98	128.00%	\$136.98	\$136.98
NORTHERN LOWER PENNINSULA	43	1,498.90	\$53.61	\$105.78	97.00%	\$39.00	\$254.02
STATEWIDE	50	1,576.80	\$53.32	\$103.13	93.00%	\$39.00	\$254.02

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	62.30	\$12.60	\$33.28	164.00%	\$14.00	\$62.59
Crystal Falls Management Unit	. <u> </u>	0.80_		<u>\$31.16</u>		<u>\$31</u> .16_	\$31.16
COPPER COUNTRY STATE FOREST	15	63.10	\$12.83	\$33.26	159.00%	\$14.00	\$62.59
Escanaba Management Unit	4	38.10		\$19.57	3.00%	\$14.00	\$45.00
ESCANABA RIVER STATE FOREST	4	38.10	\$18.91	\$19.57	3.00%	\$14.00	\$45.00
UPPER PENINSULA	19	101.20	\$15.12	\$28.11	86.00%	\$14.00	\$62.59
STATEWIDE	19	101.20	\$15.12	\$28.11	86.00%	\$14.00	\$62.59

# 10/01/2020 to 9/30/2021

SAWTIMBER in MBF (see general note 3)

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	15.80	\$36.18	\$60.90	68.00%	\$31.00	\$102.14
Crystal Falls Management Unit		3.50_		<u>\$51.00</u>		<u> </u>	\$51.00
COPPER COUNTRY STATE FOREST	5	19.30	\$38.87	\$59.11	52.00%	\$31.00	\$102.14
Gwinn Management Unit	2	55.00	\$78.12	\$132.30	69.00%	\$112.99	\$132.44
Escanaba Management Unit	2	<u> </u>				\$54.20_	\$77.00
ESCANABA RIVER STATE FOREST	4	64.60	\$75.50	\$121.93	61.00%	\$54.20	\$132.44
Shingleton Management Unit	6	208.90	\$90.96	\$132.28	45.00%	\$119.32	\$242.12
Newberry Management Unit	2	38.60	\$106.00	\$200.19	89.00%	\$198.51	\$201.82
Sault Ste Marie (Naubinway Office)	2	11.10	\$105.00	\$207.62	98.00%	\$123.54	\$260.79
Sault Ste Marie (Soo Office)		3.70	\$102.00	\$145.88	43.00%	<u>\$145.88</u>	<u>\$145.88</u>
LAKE SUPERIOR STATE FOREST	11	262.30	\$93.92	\$145.65	55.00%	\$119.32	\$260.79
UPPER PENINSULA	20	346.20	\$87.42	\$136.40	56.00%	\$31.00	\$260.79
Gaylord Management Unit	7	78.00	\$145.75	\$243.76	67.00%	\$135.34	\$366.68
Atlanta Management Unit		8.90	\$138.00	<u>\$138.00</u>		\$138.00	<u>\$138.00</u>
MACKINAW STATE FOREST	8	86.90	\$144.95	\$232.93	61.00%	\$135.34	\$366.68
Traverse City Management Unit	24	541.60	\$163.54	\$272.91	67.00%	\$144.00	\$1,206.08
_Cadillac Management Unit		63.90	\$124.86	\$180.26	44.00%	\$79.00	\$362.31
PERE MARQUETTE STATE FOREST	32	605.50	\$159.46	\$263.13	65.00%	\$79.00	\$1,206.08
NORTHERN LOWER PENNINSULA	40	692.40	\$157.64	\$259.34	65.00%	\$79.00	\$1,206.08
STATEWIDE	60	1,038.60	\$134.23	\$218.36	63.00%	\$31.00	\$1,206.08

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	7	618.60	\$51.13	\$55.17	8.00%	\$41.00	\$111.21
ESCANABA RIVER STATE FOREST	7	618.60	\$51.13	\$55.17	8.00%	\$41.00	\$111.21
UPPER PENINSULA	7	618.60	\$51.13	\$55.17	8.00%	\$41.00	\$111.21
STATEWIDE	7	618.60	\$51.13	\$55.17	8.00%	\$41.00	\$111.21

10/01/2020 to 9/30/2021

SAWTIMBER in MBF (see general note 3)

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JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	45.20	\$20.00	\$28.59	43.00%	\$28.59	\$28.59
Atlanta Management Unit					10.00%	\$33.00_	\$33.00
MACKINAW STATE FOREST	2	70.90	\$23.62	\$30.19	28.00%	\$28.59	\$33.00
Traverse City Management Unit	4	50.00	\$18.23	\$27.11	49.00%	\$18.19	\$40.82
Cadillac Management Unit		<u>734.20</u>			83.00%	<u>\$19</u> . <u>00</u>	\$37.12
PERE MARQUETTE STATE FOREST	11	784.20	\$18.49	\$33.46	81.00%	\$18.19	\$40.82
Roscommon Management Unit	4	111.80	\$23.70	\$41.91	77.00%	\$30.00	\$57.96
Grayling Management Unit		69.30	\$30.53	\$41.25	35.00%	\$33.12_	\$45.84_
AUSABLE STATE FOREST	7	181.10	\$26.31	\$41.66	58.00%	\$30.00	\$57.96
NORTHERN LOWER PENNINSULA	20	1,036.20	\$20.21	\$34.67	72.00%	\$18.19	\$57.96
STATEWIDE	20	1,036.20	\$20.21	\$34.67	72.00%	\$18.19	\$57.96

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	44	2,296.70	\$40.72	\$74.92	84.00%	\$40.00	\$182.39
Pigeon River Country Management Unit	5	231.20	\$42.79	\$91.01	113.00%	\$65.00	\$207.19
Atlanta Management Unit		1 <u>,134.5</u> 0	\$102.95	<u>\$188.95</u>	<u>84.00%</u> _	<u>\$77</u> . <u>13</u>	\$1,018.31_
MACKINAW STATE FOREST	68	3,662.40	\$60.13	\$111.26	85.00%	\$40.00	\$1,018.31
Traverse City Management Unit	52	3,019.90	\$82.32	\$159.75	94.00%	\$79.00	\$324.97
Cadillac Management Unit		5,331.30		<u>\$154.80</u>	92.00%	\$43.00	\$203.99
PERE MARQUETTE STATE FOREST	81	8,351.20	\$81.27	\$156.59	93.00%	\$43.00	\$324.97
Roscommon Management Unit	16	2,401.30	\$59.81	\$123.71	107.00%	\$57.95	\$191.19
Grayling Management Unit	10	833.40	\$29.97	\$72.18	141.00%	\$31.79	\$101.77
Gladwin Management Unit	10 _	1 <u>,33</u> 6.40		<u></u> <u>\$117.88</u>	93.00%	\$59.64_	\$398.22
AUSABLE STATE FOREST	36	4,571.10	\$54.69	\$112.61	106.00%	\$31.79	\$398.22
NORTHERN LOWER PENNINSULA	185	16,584.70	\$69.28	\$134.46	94.00%	\$31.79	\$1,018.31
STATEWIDE	185	16,584.70	\$69.28	\$134.46	94.00%	\$31.79	\$1,018.31

10/01/2020 to 9/30/2021

SAWTIMBER in MBF (see general note 3)

STATEWIDE

NORTHERN LOWER PENNINSULA

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\$2.00

\$2.00

54.00%

54.00%

\$3.07

\$3.07

\$3.09

\$3.09

SAW HIMBER III MBF (see general note 3)		<u>,                                      </u>					
MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	<b>AVERAGE</b>	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	8.10	\$45.98	\$54.30	18.00%	\$5.00	<u>\$107.17</u>
ESCANABA RIVER STATE FOREST	3	8.10	\$45.98	\$54.30	18.00%	\$5.00	\$107.17
UPPER PENINSULA	3	8.10	\$45.98	\$54.30	18.00%	\$5.00	\$107.17
Gaylord Management Unit	1	3.50	\$61.00	\$95.12	56.00%	\$95.12	\$95.12
Atlanta Management Unit	4 _		<u> </u>	<u> </u>	43.00%	<u> </u>	<u>\$214.22</u>
MACKINAW STATE FOREST	5	188.80	\$77.59	\$111.17	43.00%	\$78.00	\$214.22
Traverse City Management Unit	6	160.70	\$66.49	\$110.89	67.00%	\$55.00	\$148.75
Cadillac Management Unit	5	613.00	<u>\$4</u> 0.56	<u>\$78.06</u>	92.00%	<u>\$50.00</u>	<u>\$110.00</u>
PERE MARQUETTE STATE FOREST	11	773.70	\$45.95	\$84.88	85.00%	\$50.00	\$148.75
Roscommon Management Unit	19	1,103.60	\$78.33	\$141.02	80.00%	\$70.00	\$373.69
Grayling Management Unit	20	1,080.70	\$121.15	\$205.30	69.00%	\$63.00	\$403.87
Gladwin Management Unit	<u> 11</u> _			<u>\$135.00</u>	48.00%	<u> </u>	<u>\$536.51</u>
AUSABLE STATE FOREST	50	2,953.10	\$97.43	\$162.98	67.00%	\$63.00	\$536.51
NORTHERN LOWER PENNINSULA	66	3,915.60	\$86.30	\$145.05	68.00%	\$50.00	\$536.51
STATEWIDE	69	3,923.70	\$86.22	\$144.86	68.00%	\$5.00	\$536.51
N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
MACKINAW STATE FOREST	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09

\$2.00

\$2.00

51.60

51.60

2

2

10/01/2020 to 9/30/2021

SAWTIMBER in MBF (see general note 3)

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	154.40	\$26.98	\$43.93	63.00%	\$23.00	\$80.64
Crystal Falls Management Unit	<u> 11</u> _	<u>109.5</u> 0_		\$171.40	<u>364.00%</u> _	<u>\$16</u> . <u>00</u>	\$292.55_
COPPER COUNTRY STATE FOREST	22	263.90	\$31.11	\$96.82	211.00%	\$16.00	\$292.55
Gwinn Management Unit	4	43.00	\$83.77	\$154.45	84.00%	\$90.00	\$200.13
Escanaba Management Unit	9			<u>\$101.95</u>	125.00%	\$47.00	<u>\$112.05</u>
ESCANABA RIVER STATE FOREST	13	102.70	\$61.43	\$123.93	102.00%	\$47.00	\$200.13
Shingleton Management Unit	3	4.40	\$51.36	\$120.88	135.00%	\$54.24	\$178.72
Newberry Management Unit	8	112.40	\$29.33	\$43.41	48.00%	\$23.00	\$114.15
Sault Ste Marie (Naubinway Office)	1	11.80	\$69.00	\$180.09	161.00%	\$180.09	\$180.09
Sault Ste Marie (Soo Office)	1	0.80	\$32.00	\$46.08	44.00%	\$46.08	\$46.08
Sault Ste Marie (Drummond Island)		<u> 3.8</u> 0				\$35.00_	\$35.00
LAKE SUPERIOR STATE FOREST	14	133.20	\$33.75	\$57.86	71.00%	\$23.00	\$180.09
UPPER PENINSULA	49	499.80	\$38.04	\$92.01	142.00%	\$16.00	\$292.55
Gaylord Management Unit	2	5.00	\$26.86	\$28.76	7.00%	\$27.00	\$39.59
Atlanta Management Unit		<u> </u>				\$26.00	\$26.00
MACKINAW STATE FOREST	3	13.70	\$26.31	\$27.01	3.00%	\$26.00	\$39.59
Traverse City Management Unit	5	15.90	\$25.41	\$57.66	127.00%	\$24.00	\$103.36
Cadillac Management Unit				<u>\$34.16</u>	22.00%	<u>\$28</u> . <u>15</u>	\$48.77_
PERE MARQUETTE STATE FOREST	7	18.30	\$25.75	\$54.58	112.00%	\$24.00	\$103.36
Roscommon Management Unit	1	23.60	\$27.00	\$61.64	128.00%	<u>\$61</u> .64	\$61.64
AUSABLE STATE FOREST	1	23.60	\$27.00	\$61.64	128.00%	\$61.64	\$61.64
NORTHERN LOWER PENNINSULA	11	55.60	\$26.42	\$50.78	92.00%	\$24.00	\$103.36
STATEWIDE	60	555.40	\$36.88	\$87.88	138.00%	\$16.00	\$292.55

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RED MAPLE (03)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	28	1,980.60	\$63.77	\$109.30	71.00%	\$36.00	\$221.36
Crystal Falls Management Unit	16	329.60		\$174.12	105.00%	\$93.00	\$312.21_
COPPER COUNTRY STATE FOREST	44	2,310.20	\$66.77	\$118.55	78.00%	\$36.00	\$312.21
Gwinn Management Unit	8	322.80	\$77.97	\$172.92	122.00%	\$85.00	\$267.28
Escanaba Management Unit	<u>21</u>	1 <u>,31</u> 8.40		<u>\$136.46</u>	66.00%	<u> </u>	<u>\$227.57</u>
ESCANABA RIVER STATE FOREST	29	1,641.20	\$81.35	\$143.63	77.00%	\$76.00	\$267.28
Shingleton Management Unit	10	1,121.50	\$97.20	\$176.73	82.00%	\$89.01	\$228.99
Newberry Management Unit	13	382.00	\$64.30	\$133.09	107.00%	\$43.00	\$222.94
Sault Ste Marie (Naubinway Office)	8	184.80	\$102.68	\$303.50	196.00%	\$90.00	\$431.46
Sault Ste Marie (Soo Office)	9	384.60	\$75.53	\$126.94	68.00%	\$61.00	\$343.99
Sault Ste Marie (Drummond Island)		3.10				\$62.00	
LAKE SUPERIOR STATE FOREST	41	2,076.00	\$87.57	\$170.59	95.00%	\$43.00	\$431.46
UPPER PENINSULA	114	6,027.40	\$77.90	\$143.30	84.00%	\$36.00	\$431.46
Gaylord Management Unit	37	1,131.40	\$65.36	\$141.90	117.00%	\$48.79	\$240.27
Pigeon River Country Management Unit	6	69.30	\$53.59	\$83.40	56.00%	\$69.75	\$129.59
Atlanta Management Unit	13			<u>\$104.59</u>	<u>59.00%</u>	\$68.00	\$322.21_
MACKINAW STATE FOREST	56	1,411.10	\$64.86	\$133.47	106.00%	\$48.79	\$322.21
Traverse City Management Unit	54	2,695.70	\$102.96	\$211.43	105.00%	\$95.00	\$461.03
Cadillac Management Unit	30	1 <u>,99</u> 1.90		\$99.19	53.00%	<u> </u>	<u>\$261.98</u>
PERE MARQUETTE STATE FOREST	84	4,687.60	\$86.67	\$163.73	89.00%	\$40.00	\$461.03
Roscommon Management Unit	12	428.90	\$57.30	\$111.17	94.00%	\$61.00	\$155.19
Grayling Management Unit	9	226.40	\$38.96	\$72.29	86.00%	\$35.00	\$156.14
Gladwin Management Unit	10	<u>453.40</u>				\$39.00	<u>\$214.10</u>
AUSABLE STATE FOREST	31	1,108.70	\$44.74	\$83.58	87.00%	\$35.00	\$214.10
NORTHERN LOWER PENNINSULA	171	7,207.40	\$75.95	\$145.48	92.00%	\$35.00	\$461.03
STATEWIDE	285	13,234.80	\$76.84	\$144.49	88.00%	\$35.00	\$461.03

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	GOLDTRICE	COL. 4	GOLDTRICE	GOLDTRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	47.00	\$112.80	<u>\$119.27</u>	6.00%	\$109.00	\$223.23
COPPER COUNTRY STATE FOREST	6	47.00	\$112.80	\$119.27	6.00%	\$109.00	\$223.23
Gwinn Management Unit	2	16.10	\$128.41	\$140.03	9.00%	\$135.62	\$200.13
		311.90	\$134.43	\$200.67	49.00%	\$133.00	\$306.95
ESCANABA RIVER STATE FOREST	10	328.00	\$134.13	\$197.69	47.00%	\$133.00	\$306.95
Shingleton Management Unit	1	192.10	\$133.00	\$144.27	8.00%	\$144.27	\$144.27
Sault Ste Marie (Soo Office)			\$103.00	\$529.04	414.00% _	\$529.04	<u>\$529.04</u>
LAKE SUPERIOR STATE FOREST	2	259.20	\$125.23	\$243.88	95.00%	\$144.27	\$529.04
UPPER PENINSULA	18	634.20	\$128.92	\$210.76	63.00%	\$109.00	\$529.04
Gaylord Management Unit	9	1,042.20	\$88.97	\$160.88	81.00%	\$83.00	\$197.26
Pigeon River Country Management Unit	3	17.10	\$129.58	\$531.97	311.00%	\$304.85	\$636.27
Atlanta Management Unit	15	1 <u>,868.1</u> 0	\$174.22	\$302.99	<u>74.00%</u>	\$175.00	<u>\$906.55</u>
MACKINAW STATE FOREST	27	2,927.40	\$143.61	\$253.74	77.00%	\$83.00	\$906.55
Traverse City Management Unit	34	2,495.50	\$118.06	\$216.36	83.00%	\$119.00	\$436.39
Cadillac Management Unit	15	1,217.60	\$170.83	\$247.86	45.00%	\$91.00	\$620.09
PERE MARQUETTE STATE FOREST	49	3,713.10	\$135.36	\$226.69	67.00%	\$91.00	\$620.09
Roscommon Management Unit	3	1,083.60	\$119.51	\$175.90	47.00%	\$154.62	\$221.31
Grayling Management Unit	15	3,065.00	\$110.44	\$255.73	132.00%	\$80.00	\$354.56
Gladwin Management Unit		125.50	\$113.34	\$126.91	12.00%	\$121.00	\$133.77
AUSABLE STATE FOREST	21	4,274.10	\$112.82	\$231.70	105.00%	\$80.00	\$354.56
NORTHERN LOWER PENNINSULA	97	10,914.60	\$128.75	\$235.91	83.00%	\$80.00	\$906.55
STATEWIDE	115	11,548.80	\$128.76	\$234.53	82.00%	\$80.00	\$906.55

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**Grayling Management Unit** 

Gladwin Management Unit

AUSABLE STATE FOREST

STATEWIDE

NORTHERN LOWER PENNINSULA

RED PINE (31) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE SOLD PRICE** SOLD PRICE **ADVERTISED** FROM COL. 3 TO PRICE COL. 4 (1) (2) (5) (4) (7) (3) (6)Crystal Falls Management Unit 11 3,011.30 \$105.39 \$162.48 54.00% \$90.00 \$355.84 COPPER COUNTRY STATE FOREST 11 3,011.30 \$105.39 \$162.48 54.00% \$90.00 \$355.84 78.00% \$155.00 Gwinn Management Unit 3 1,228.10 \$86.84 \$154.35 \$100.97 ESCANABA RIVER STATE FOREST 3 1,228.10 \$86.84 \$154.35 78.00% \$100.97 \$155.00 **UPPER PENINSULA** 14 4,239.40 \$100.02 \$160.13 60.00% \$90.00 \$355.84 **Gaylord Management Unit** \$142.49 69.00% \$406.10 26 4,004.70 \$84.41 \$85.00 Pigeon River Country Management Unit 9 1,229.70 \$88.64 \$140.92 59.00% \$94.00 \$226.35 Atlanta Management Unit 16 1,354.50 \$80.65 \$128.79 60.00% \$73.00 \$157.48 MACKINAW STATE FOREST 51 6,588.90 \$84.43 \$139.38 65.00% \$73.00 \$406.10 46 Traverse City Management Unit 6,549.20 \$77.96 \$143.22 84.00% \$77.03 \$370.26 29 Cadillac Management Unit 6,344.10 \$92.97 \$142.68 53.00% \$68.00 \$378.20 PERE MARQUETTE STATE FOREST 75 12,893.30 \$85.35 \$142.95 67.00% \$68.00 \$378.20 Roscommon Management Unit 16 6,964.00 \$92.16 \$166.37 81.00% \$98.40 \$299.75

\$89.75

\$101.15

\$91.34

\$87.88

\$89.17

\$172.46

\$160.37

\$169.24

\$154.14

\$154.78

92.00%

59.00%

85.00%

75.00%

74.00%

\$91.07

\$91.07

\$68.00

\$68.00

\$102.00

\$280.07

\$441.10

\$441.10

\$441.10

\$441.10

8,277.90

15,995.50

35,477.70

39,717.10

753.60

27

8

51

177

191

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SUGAR MAPLE (01)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
		(7)	PRICE		COL. 4	(-)	<i>(</i> —)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	29	2,677.80	\$116.31	\$240.31	107.00%	\$71.00	\$445.12
Crystal Falls Management Unit	<u> </u>	<u>767.1</u> 0	<u> </u>	<u>\$312.44</u>		\$175.00	<u>\$551.26</u>
COPPER COUNTRY STATE FOREST	43	3,444.90	\$121.81	\$256.37	110.00%	\$71.00	\$551.26
Gwinn Management Unit	8	862.50	\$193.54	\$380.74	97.00%	\$216.46	\$597.60
Escanaba Management Unit	<u> </u>		<u> </u>	<u>\$207.58</u>	<u>51.00%</u>	<u> </u>	<u>\$289.60</u>
ESCANABA RIVER STATE FOREST	23	1,156.40	\$179.19	\$336.73	88.00%	\$115.00	\$597.60
Shingleton Management Unit	8	2,786.60	\$289.51	\$583.94	102.00%	\$300.00	\$687.91
Newberry Management Unit	5	159.00	\$213.19	\$374.98	76.00%	\$125.00	\$398.47
Sault Ste Marie (Naubinway Office)	7	540.60	\$301.70	\$630.95	109.00%	\$328.57	\$778.59
Sault Ste Marie (Soo Office)	7	440.50	\$245.01	\$485.70	98.00%	\$280.00	\$687.98
Sault Ste Marie (Drummond Island)		<u> </u>	\$197.57	<u></u> <u>\$197.69</u>		\$143.74	\$199.00_
LAKE SUPERIOR STATE FOREST	30	4,094.80	\$279.60	\$555.61	99.00%	\$125.00	\$778.59
UPPER PENINSULA	96	8,696.10	\$203.74	\$407.96	100.00%	\$71.00	\$778.59
Gaylord Management Unit	30	5,269.30	\$275.02	\$687.26	150.00%	\$151.05	\$1,104.38
Pigeon River Country Management Unit	2	2.60	\$225.92	\$269.77	19.00%	\$231.03	\$342.95
Atlanta Management Unit		<u>188.00</u>	<u>\$29</u> 7 <u>.52</u> _	<u>\$753.02</u>		\$295.00	<u>\$1,561.88</u>
MACKINAW STATE FOREST	38	5,459.90	\$275.77	\$689.32	150.00%	\$151.05	\$1,561.88
Traverse City Management Unit	30	2,735.30	\$151.28	\$297.86	97.00%	\$144.34	\$498.65
Cadillac Management Unit	<u> </u>	<u>473.70</u>	\$132.15	<u>\$176.75</u>	34.00%	\$80.00	\$297.32
PERE MARQUETTE STATE FOREST	41	3,209.00	\$148.45	\$279.98	89.00%	\$80.00	\$498.65
Roscommon Management Unit	1	4.60	\$117.00	\$117.00	0.00%	\$117.00	\$117.00
Grayling Management Unit		39.50_	\$116.35	\$143.13	23.00%	\$117.00	\$194.12
AUSABLE STATE FOREST	4	44.10	\$116.42	\$140.40	21.00%	\$117.00	\$194.12
NORTHERN LOWER PENNINSULA	83	8,713.00	\$228.07	\$535.78	135.00%	\$80.00	\$1,561.88
STATEWIDE	179	17,409.10	\$215.92	\$471.94	119.00%	\$71.00	\$1,561.88

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SAWTIMBER in MBF (see general note 3	3)						
WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	125.50	\$25.37	\$54.81	116.00%	\$25.00	\$91.35
Crystal Falls Management Unit	6	<u> </u>			138.00% _	\$53.00_	<u>\$114.49_</u>
COPPER COUNTRY STATE FOREST	19	166.90	\$29.07	\$65.05	124.00%	\$25.00	\$114.49
Escanaba Management Unit		87.50	\$44.64	\$55.10	23.00%	<u>\$19.13</u>	<u>\$152.19</u>
ESCANABA RIVER STATE FOREST	7	87.50	\$44.64	\$55.10	23.00%	\$19.13	\$152.19
Sault Ste Marie (Soo Office)	1	22.10	\$32.00	\$46.08	44.00%	\$46.08	\$46.08
Sault Ste Marie (Drummond Island)			\$42.00		19.00%	\$42.00	\$50.00
LAKE SUPERIOR STATE FOREST	3	130.50	\$40.31	\$49.19	22.00%	\$42.00	\$50.00
UPPER PENINSULA	29	384.90	\$36.42	\$57.41	58.00%	\$19.13	\$152.19
Gaylord Management Unit	2	577.10	\$33.38	\$132.12	296.00%	\$61.23	\$245.60
MACKINAW STATE FOREST	2	577.10	\$33.38	\$132.12	296.00%	\$61.23	\$245.60
NORTHERN LOWER PENNINSULA	2	577.10	\$33.38	\$132.12	296.00%	\$61.23	\$245.60
STATEWIDE	31	962.00	\$34.60	\$102.23	195.00%	\$19.13	\$245.60
WHITE OAK (09)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	29.60	\$62.24	\$126.58	103.00%	\$59.00	<u>\$184.02</u>
ESCANABA RIVER STATE FOREST	2	29.60	\$62.24	\$126.58	103.00%	\$59.00	\$184.02
UPPER PENINSULA	2	29.60	\$62.24	\$126.58	103.00%	\$59.00	\$184.02
Atlanta Management Unit	2	6.20	<u>\$73.84</u>	<u> </u>	38.00%	<u>\$76.83</u>	\$205.30
MACKINAW STATE FOREST	2	6.20	\$73.84	\$101.70	38.00%	\$76.83	\$205.30
Traverse City Management Unit	21	900.70	\$60.73	\$134.01	121.00%	\$47.00	\$232.56
Cadillac Management Unit				<u> \$113.02</u>	111.00%	\$35.00	<u>\$230.15</u>
PERE MARQUETTE STATE FOREST	26	977.40	\$60.17	\$132.37	120.00%	\$35.00	\$232.56
Roscommon Management Unit	9	130.80	\$74.09	\$123.82	67.00%	\$76.00	\$160.25
Grayling Management Unit	14	517.10	\$61.82	\$148.29	140.00%	\$41.83	\$271.51
Gladwin Management Unit	4	<u></u> 75.10		\$145.73	62.00%	\$97.00	\$205.45
AUSABLE STATE FOREST	27	723.00	\$66.96	\$143.60	114.00%	\$41.83	\$271.51
NORTHERN LOWER PENNINSULA	55	1,706.60	\$63.10	\$137.01	117.00%	\$35.00	\$271.51
STATEWIDE	57	1,736.20	\$63.08	\$136.83	117.00%	\$35.00	\$271.51

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		113.00	\$31.00		163.00%	\$81.59	
COPPER COUNTRY STATE FOREST	1	113.00	\$31.00	\$81.59	163.00%	\$81.59	\$81.59
Gwinn Management Unit	2	88.50	\$33.00	\$72.76	120.00%	\$39.67	<u>\$72.99</u>
ESCANABA RIVER STATE FOREST	2	88.50	\$33.00	\$72.76	120.00%	\$39.67	\$72.99
UPPER PENINSULA	3	201.50	\$31.88	\$77.71	144.00%	\$39.67	\$81.59
Gaylord Management Unit	12	786.50	\$30.06	\$48.38	61.00%	\$32.00	\$59.48
Pigeon River Country Management Unit	8	264.50	\$48.68	\$91.78	89.00%	\$60.01	\$132.42
Atlanta Management Unit	12	315.40	\$42.90	<u>\$73.84</u>	72.00%	\$35.00	<u>\$146.10</u>
MACKINAW STATE FOREST	32	1,366.40	\$36.63	\$62.66	71.00%	\$32.00	\$146.10
Traverse City Management Unit	41	2,335.10	\$40.76	\$65.80	61.00%	\$35.00	\$116.47
Cadillac Management Unit		1 <u>,525.20</u>		<u>\$103.99</u>	73.00%	\$58.31_	<u>\$214.13</u>
PERE MARQUETTE STATE FOREST	58	3,860.30	\$48.38	\$80.89	67.00%	\$35.00	\$214.13
Roscommon Management Unit	12	786.20	\$40.38	\$84.37	109.00%	\$45.38	\$123.32
Grayling Management Unit	13	676.90	\$33.01	\$76.83	133.00%	\$36.05	\$158.92
Gladwin Management Unit					157.00%	<u>\$53</u> . <u>51</u>	\$275.31_
AUSABLE STATE FOREST	28	1,619.80	\$37.15	\$82.71	123.00%	\$36.05	\$275.31
NORTHERN LOWER PENNINSULA	118	6,846.50	\$43.38	\$77.68	79.00%	\$32.00	\$275.31
STATEWIDE	121	7,048.00	\$43.05	\$77.68	80.00%	\$32.00	\$275.31

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	29.40	\$18.59	\$32.71	76.00%	\$30.01	\$88.86
Crystal Falls Management Unit				\$29.38		\$29.00_	\$31.00
COPPER COUNTRY STATE FOREST	6	51.50	\$23.22	\$31.28	35.00%	\$29.00	\$88.86
UPPER PENINSULA	6	51.50	\$23.22	\$31.28	35.00%	\$29.00	\$88.86
Gaylord Management Unit	2	39.40	\$32.00	\$41.86	31.00%	\$38.00	\$49.42
Atlanta Management Unit		3.60		<u>\$5</u> 7.61	<u>52.00%</u>	<u>\$57</u> . <u>61</u>	
MACKINAW STATE FOREST	3	43.00	\$32.50	\$43.17	33.00%	\$38.00	\$57.61
Traverse City Management Unit	1	44.00	\$33.00	\$47.28	43.00%	\$47.28	\$47.28
Cadillac Management Unit		186.70		\$67.26	112.00%	\$64.31	<u>\$74.60</u>
PERE MARQUETTE STATE FOREST	3	230.70	\$31.97	\$63.45	98.00%	\$47.28	\$74.60
NORTHERN LOWER PENNINSULA	6	273.70	\$32.05	\$60.27	88.00%	\$38.00	\$74.60
STATEWIDE	12	325.20	\$30.65	\$55.68	82.00%	\$29.00	\$88.86

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	26	281.10	\$40.06	\$60.24	50.00%	\$22.00	\$163.69
Crystal Falls Management Unit	6_	11.60		\$93.66	120.00%	\$45.00	<u>\$217.51</u>
COPPER COUNTRY STATE FOREST	32	292.70	\$40.16	\$61.56	53.00%	\$22.00	\$217.51
Gwinn Management Unit	3	5.10	\$47.82	\$146.79	207.00%	\$90.00	\$200.00
Escanaba Management Unit	8 .				50.00%	\$22.32	<u>\$110.00</u>
ESCANABA RIVER STATE FOREST	11	80.40	\$34.88	\$57.03	64.00%	\$22.32	\$200.00
Shingleton Management Unit	4	10.40	\$61.58	\$126.72	106.00%	\$38.00	\$162.71
Newberry Management Unit	5	57.40	\$35.07	\$62.82	79.00%	\$38.00	\$154.97
Sault Ste Marie (Soo Office)	1	0.50	\$33.00	\$157.40	377.00%	\$157.40	\$157.40
Sault Ste Marie (Drummond Island)		1.50		<u> </u>	47.00%	\$100.00	<u>\$100.00</u>
LAKE SUPERIOR STATE FOREST	11	69.80	\$39.71	\$73.82	86.00%	\$38.00	\$162.71
UPPER PENINSULA	54	442.90	\$39.13	\$62.67	60.00%	\$22.00	\$217.51
Gaylord Management Unit	2	7.60	\$40.72	\$118.72	192.00%	\$40.71	\$148.51
Atlanta Management Unit	1	0.50		\$35.00	0.00%	\$35.00	\$35.00
MACKINAW STATE FOREST	3	8.10	\$40.37	\$113.56	181.00%	\$35.00	\$148.51
Cadillac Management Unit	1	1.20	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
PERE MARQUETTE STATE FOREST	1	1.20	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
NORTHERN LOWER PENNINSULA	4	9.30	\$39.16	\$102.90	163.00%	\$31.00	\$148.51
STATEWIDE	58	452.20	\$39.13	\$63.50	62.00%	\$22.00	\$217.51

10/01/2020 to 9/30/2021

PULPWOOD in Cords (see general note 4)

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BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	20	1,059.00	\$2.53	\$3.43	36.00%	\$2.00	\$13.44
Crystal Falls Management Unit	<u> 21</u>	2 <u>,451.00</u>	<u>\$1</u> 1.55			<u>\$3</u> . <u>15</u>	\$2 <u>0.1</u> 8
COPPER COUNTRY STATE FOREST	41	3,510.00	\$8.83	\$10.71	21.00%	\$2.00	\$20.18
Gwinn Management Unit	14	2,270.00	\$18.43	\$23.44	27.00%	\$11.60	\$74.68
Escanaba Management Unit	<u>25</u>	2,814.00_		\$23.11	84.00%		
ESCANABA RIVER STATE FOREST	39	5,084.00	\$15.20	\$23.26	53.00%	\$7.07	\$74.68
Shingleton Management Unit	13	973.00	\$12.10	\$17.13	42.00%	\$7.80	\$32.54
Newberry Management Unit	19	2,224.00	\$9.02	\$16.33	81.00%	\$5.10	\$30.66
Sault Ste Marie (Naubinway Office)	9	1,572.00	\$9.00	\$18.23	103.00%	\$8.35	\$32.66
Sault Ste Marie (Soo Office)	8	786.00	\$8.44	\$16.71	98.00%	\$6.40	\$44.52
Sault Ste Marie (Drummond Island)	3	1,555.00_		\$7.17	10.00%	<u>\$6</u> .65	<u>\$7.1</u> 9
LAKE SUPERIOR STATE FOREST	52	7,110.00	\$8.82	\$14.90	69.00%	\$5.10	\$44.52
UPPER PENINSULA	132	15,704.00	\$10.89	\$16.67	53.00%	\$2.00	\$74.68
Gaylord Management Unit	18	2,238.00	\$15.55	\$31.95	105.00%	\$14.00	\$94.36
Pigeon River Country Management Unit	8	420.00	\$23.10	\$35.85	55.00%	\$21.29	\$87.48
Atlanta Management Unit	<u> 13</u>	1 <u>,914.4</u> 0_	<u>\$1</u> 8.68		66.00%	<u>\$15</u> .60	
MACKINAW STATE FOREST	39	4,572.40	\$17.55	\$31.89	82.00%	\$14.00	\$94.36
Traverse City Management Unit	11	122.00	\$7.61	\$15.80	108.00%	\$7.50	\$28.90
Cadillac Management Unit	<u> 11</u>	642.00_		\$13.32	59.00%	<u> </u>	\$30.05
PERE MARQUETTE STATE FOREST	22	764.00	\$8.28	\$13.71	66.00%	\$7.50	\$30.05
Roscommon Management Unit	11	520.00	\$19.59	\$31.52	61.00%	\$20.00	\$61.53
Grayling Management Unit	10	109.00	\$12.59	\$20.58	63.00%	\$12.80	\$47.38
Gladwin Management Unit		346.00		\$29.01	94.00%	\$26.75	<u>\$29.15</u>
AUSABLE STATE FOREST	23	975.00	\$17.17	\$29.41	71.00%	\$12.80	\$61.53
NORTHERN LOWER PENNINSULA	84	6,311.40	\$16.37	\$29.30	79.00%	\$7.50	\$94.36
STATEWIDE	216	22,015.40	\$12.46	\$20.29	63.00%	\$2.00	\$94.36

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PULPWOOD in Cords (see general note 4)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	22	1,802.00	\$3.26	\$6.05	86.00%	\$2.00	\$12.55
Crystal Falls Management Unit		1,107.00_		\$13.27	104.00%		
COPPER COUNTRY STATE FOREST	29	2,909.00	\$4.50	\$8.80	96.00%	\$2.00	\$19.66
Gwinn Management Unit	2	173.00	\$5.65	\$20.19	257.00%	\$19.96	\$21.55
Escanaba Management Unit						<u> </u>	\$9.40_
ESCANABA RIVER STATE FOREST	3	209.00	\$6.30	\$18.33	191.00%	\$9.40	\$21.55
Shingleton Management Unit				\$12.57	124.00%	\$12.57	\$12.57
LAKE SUPERIOR STATE FOREST	1	290.00	\$5.60	\$12.57	124.00%	\$12.57	\$12.57
UPPER PENINSULA	33	3,408.00	\$4.70	\$9.71	107.00%	\$2.00	\$21.55
Gaylord Management Unit	22	3,562.00	\$6.13	\$13.18	115.00%	\$5.05	\$35.17
Pigeon River Country Management Unit	2	71.00	\$5.05	\$17.20	241.00%	\$15.24	\$20.82
Atlanta Management Unit	6	395.00_		<u>\$7.92</u>	28.00%		\$19.38
MACKINAW STATE FOREST	30	4,028.00	\$6.12	\$12.73	108.00%	\$5.05	\$35.17
Traverse City Management Unit	7	1,499.00	\$9.19	\$19.92	117.00%	\$8.85	\$32.74
Cadillac Management Unit	3	273.00_		\$20.71	123.00%	<u> </u>	\$39.00
PERE MARQUETTE STATE FOREST	10	1,772.00	\$9.20	\$20.04	118.00%	\$4.75	\$39.00
NORTHERN LOWER PENNINSULA	40	5,800.00	\$7.06	\$14.96	112.00%	\$4.75	\$39.00
STATEWIDE	73	9,208.00	\$6.19	\$13.02	110.00%	\$2.00	\$39.00

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	2	42.00	\$13.75	\$20.06	46.00%	\$14.10	\$24.12
Newberry Management Unit	1	2.00	<u>\$16.50</u>	<u>\$16.50</u>	0.00%	<u>\$16.50</u>	\$16.50
LAKE SUPERIOR STATE FOREST	3	44.00	\$13.88	\$19.90	43.00%	\$14.10	\$24.12
UPPER PENINSULA	3	44.00	\$13.88	\$19.90	43.00%	\$14.10	\$24.12
STATEWIDE	3	44 00	\$13.88	\$19.90	43.00%	\$14 10	\$24 12

10/01/2020 to 9/30/2021

PULPWOOD in Cords (see general note 4)

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JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	(7)
B	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	192.00	\$16.65	\$32.04		\$32.04	\$32.04
Crystal Falls Management Unit	$  \frac{3}{4}$					\$23.01	
COPPER COUNTRY STATE FOREST	4	421.00	\$19.98	\$37.13		\$23.01	\$50.44
Gwinn Management Unit	9	2,996.00	\$19.02	\$30.16		\$18.65	\$41.08
Escanaba Management Unit		<u>8.00</u> _	<u> \$1</u> 5.14 _	<u>\$18.55</u>		<u> </u>	
ESCANABA RIVER STATE FOREST	12	3,004.00	\$19.01	\$30.13	58.00%	\$5.00	\$41.08
Shingleton Management Unit	12	3,425.00	\$20.35	\$30.15		\$14.60	\$56.26
Newberry Management Unit	14	5,713.00	\$24.36	\$31.64	30.00%	\$22.75	\$52.55
Sault Ste Marie (Naubinway Office)				\$20.10		<u>\$20</u> . <u>10</u>	\$20.10
LAKE SUPERIOR STATE FOREST	27	9,141.00	\$22.86	\$31.08	36.00%	\$14.60	\$56.26
UPPER PENINSULA	43	12,566.00	\$21.84	\$31.05	42.00%	\$5.00	\$56.26
Gaylord Management Unit	11	1,668.00	\$10.51	\$20.85		\$11.05	\$36.81
Pigeon River Country Management Unit	3	324.00	\$12.69	\$32.38	155.00%	\$19.00	\$40.57
Atlanta_Management Unit	<u> 11</u> .	4,250.00_	<u> </u>	\$21.53	35.00%	\$12.80	\$64.80_
MACKINAW STATE FOREST	25	6,242.00	\$14.30	\$21.91	53.00%	\$11.05	\$64.80
Traverse City Management Unit	28	2,319.00	\$8.29	\$16.25	96.00%	\$7.60	\$49.00
_Cadillac Management Unit		3,993.00			77.00%		\$21.74
PERE MARQUETTE STATE FOREST	39	6,312.00	\$9.29	\$17.03	83.00%	\$7.60	\$49.00
Roscommon Management Unit	16	2,233.00	\$11.93	\$25.14	111.00%	\$12.00	\$37.37
Grayling Management Unit	27	14,633.00	\$15.14	\$29.10	92.00%	\$11.15	\$46.32
					123.00%	\$20.00	\$58.86_
AUSABLE STATE FOREST	49	17,375.00	\$14.75	\$28.77	95.00%	\$11.15	\$58.86
NORTHERN LOWER PENNINSULA	113	29,929.00	\$13.50	\$24.86	84.00%	\$7.60	\$64.80
STATEWIDE	156	42,495.00	\$15.97	\$26.69	67.00%	\$5.00	\$64.80

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PULPWOOD in Cords (see general note 4)

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	5	528.00	\$4.92	<u>\$353.81</u>	7,091.00%	\$6.66	\$433.63
MACKINAW STATE FOREST	5	528.00	\$4.92	\$353.81	7,091.00%	\$6.66	\$433.63
Traverse City Management Unit	2	439.00	\$2.75	\$3.07	12.00%	\$2.90	\$3.38
PERE MARQUETTE STATE FOREST	2	439.00	\$2.75	\$3.07	12.00%	\$2.90	\$3.38
Grayling Management Unit		793.00	\$4.94	\$13.37	171.00%	\$2.00	\$25.00
AUSABLE STATE FOREST	7	793.00	\$4.94	\$13.37	171.00%	\$2.00	\$25.00
NORTHERN LOWER PENNINSULA	14	1,760.00	\$4.39	\$112.93	2,472.00%	\$2.00	\$433.63
STATEWIDE	14	1,760.00	\$4.39	\$112.93	2,472.00%	\$2.00	\$433.63

10/01/2020 to 9/30/2021

PULPWOOD in Cords (see general note 4)

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	20	10,362.00	\$5.02	\$18.21	263.00%	\$4.90	\$37.01
Crystal Falls Management Unit	23 _	<u>26,323.00</u>			46.00%		\$52.75_
COPPER COUNTRY STATE FOREST	43	36,685.00	\$19.60	\$31.63	61.00%	\$4.90	\$52.75
Gwinn Management Unit	14	9,668.00	\$21.83	\$28.87	32.00%	\$14.80	\$37.50
Escanaba Management Unit		9,371.00	<u>\$16.38</u>	\$30.90	89.00%	<u>\$5.00</u>	<u>\$46.90</u>
ESCANABA RIVER STATE FOREST	40	19,039.00	\$19.15	\$29.87	56.00%	\$5.00	\$46.90
Shingleton Management Unit	13	7,956.00	\$22.19	\$41.43	87.00%	\$18.60	\$44.21
Newberry Management Unit	19	6,139.00	\$13.21	\$33.48	153.00%	\$8.65	\$52.55
Sault Ste Marie (Naubinway Office)	10	2,533.00	\$18.22	\$28.16	55.00%	\$21.35	\$47.66
Sault Ste Marie (Soo Office)	9	5,540.00	\$16.25	\$29.43	81.00%	\$13.50	\$43.00
Sault Ste Marie (Drummond Island)	3	6,615.00_				\$12.32	\$12.85_
LAKE SUPERIOR STATE FOREST	54	28,783.00	\$16.46	\$29.60	80.00%	\$8.65	\$52.55
UPPER PENINSULA	137	84,507.00	\$18.43	\$30.54	66.00%	\$4.90	\$52.75
Gaylord Management Unit	50	18,261.00	\$14.41	\$29.12	102.00%	\$10.50	\$50.05
Pigeon River Country Management Unit	10	3,707.00	\$12.61	\$28.17	123.00%	\$12.55	\$36.84
Atlanta Management Unit	22 _	<u>17,900.50</u>			89.00%	<u>\$14</u> . <u>55</u>	<u>\$136.16</u>
MACKINAW STATE FOREST	82	39,868.50	\$19.69	\$38.45	95.00%	\$10.50	\$136.16
Traverse City Management Unit	67	24,835.00	\$12.31	\$23.13	88.00%	\$11.90	\$40.59
Cadillac Management Unit	36	26,685.00	<u>\$13.56</u>	\$25.93	91.00%	<u>\$6.40</u>	\$44.29
PERE MARQUETTE STATE FOREST	103	51,520.00	\$12.96	\$24.58	90.00%	\$6.40	\$44.29
Roscommon Management Unit	20	19,778.00	\$19.17	\$35.70	86.00%	\$18.00	\$51.40
Grayling Management Unit	31	12,533.00	\$14.54	\$43.69	200.00%	\$10.20	\$58.23
Gladwin Management Unit		<u>16,396.00</u>	\$18.38	\$35.09	91.00%	\$17.84	\$48.26
AUSABLE STATE FOREST	62	48,707.00	\$17.71	\$37.55	112.00%	\$10.20	\$58.23
NORTHERN LOWER PENNINSULA	247	140,095.50	\$16.53	\$33.04	100.00%	\$6.40	\$136.16
STATEWIDE	384	224,602.50	\$17.24	\$32.10	86.00%	\$4.90	\$136.16

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10/01/2020 to 9/30/2021

PULPWOOD in Cords (see general note 4)

MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
MIXED HARDWOOD (33)	SOLD	TO IT LE VOLONIE	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	30	36,799.00	\$4.09	\$7.69	88.00%	\$4.50	\$19.48
Crystal Falls Management Unit	23	<u> </u>		\$23.80	55.00%	\$4.60	\$44.10
COPPER COUNTRY STATE FOREST	53	54,286.00	\$7.72	\$12.88	67.00%	\$4.50	\$44.10
Gwinn Management Unit	13	14,082.00	\$15.47	\$22.09	43.00%	\$15.00	\$32.00
Escanaba Management Unit	<u>31</u> _	<u>21,647.00</u>		\$27.81	51.00%		\$41.25
ESCANABA RIVER STATE FOREST	44	35,729.00	\$17.23	\$25.56	48.00%	\$5.00	\$41.25
Shingleton Management Unit	17	19,101.00	\$15.85	\$23.73	50.00%	\$9.75	\$33.66
Newberry Management Unit	21	14,968.00	\$11.06	\$19.39	75.00%	\$9.25	\$64.94
Sault Ste Marie (Naubinway Office)	16	5,978.00	\$13.75	\$22.54	64.00%	\$12.35	\$58.07
Sault Ste Marie (Soo Office)	10	5,146.00	\$11.61	\$18.40	58.00%	\$8.70	\$43.00
Sault Ste Marie (Drummond Island)	3	1 <u>,269.00</u>		\$10.51	0.00%		\$10.55
LAKE SUPERIOR STATE FOREST	67	46,462.00	\$13.42	\$21.23	58.00%	\$8.70	\$64.94
UPPER PENINSULA	164	136,477.00	\$12.15	\$19.04	57.00%	\$4.50	\$64.94
Gaylord Management Unit	61	26,615.00	\$16.53	\$30.32	83.00%	\$9.00	\$92.71
Pigeon River Country Management Unit	14	1,717.00	\$11.56	\$22.82	97.00%	\$10.70	\$37.36
Atlanta Management Unit	23 _	8 <u>,104.2</u> 0	\$25.22		67.00% _	<u>\$16</u> . <u>35</u>	\$141.32
MACKINAW STATE FOREST	98	36,436.20	\$18.23	\$32.60	79.00%	\$9.00	\$141.32
Traverse City Management Unit	77	35,527.00	\$11.36	\$22.58	99.00%	\$11.75	\$42.98
Cadillac Management Unit	44 _	<u> </u>	\$9.86	<u>\$19.51</u>	<u> 98.00%</u> _	\$5.50_	\$44.32_
PERE MARQUETTE STATE FOREST	121	51,755.00	\$10.89	\$21.62	99.00%	\$5.50	\$44.32
Roscommon Management Unit	21	4,391.00	\$13.71	\$27.13	98.00%	\$12.66	\$36.48
Grayling Management Unit	33	5,043.00	\$22.71	\$45.40	100.00%	\$14.85	\$189.19
Gladwin Management Unit	14	6,736.00	<u>\$1</u> 4.10	\$28.62	103.00%	<u>\$15.65</u>	\$44.21
AUSABLE STATE FOREST	68	16,170.00	\$16.68	\$33.45	101.00%	\$12.66	\$189.19
NORTHERN LOWER PENNINSULA	287	104,361.20	\$14.35	\$27.29	90.00%	\$5.50	\$189.19
STATEWIDE	451	240,838.20	\$13.10	\$22.61	73.00%	\$4.50	\$189.19

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10/01/2020 to 9/30/2021

PULPWOOD in Cords (see general note 4)

STATEWIDE

MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	121.00		\$26.22	48.00%	\$18.00	\$33.29
COPPER COUNTRY STATE FOREST	4	121.00	\$17.73	\$26.22	48.00%	\$18.00	\$33.29
Gwinn Management Unit	2	50.00	\$18.54	\$19.57	6.00%	\$19.44	\$21.56
Escanaba Management Unit	<u> 11</u> _	1,455.00_	\$20.08		<u>57.00%</u>		\$41.25
ESCANABA RIVER STATE FOREST	13	1,505.00	\$20.03	\$31.09	55.00%	\$5.00	\$41.25
Shingleton Management Unit	2	695.00	\$13.57	\$32.56	140.00%	\$32.54	\$33.66
Newberry Management Unit	1	5.00	\$17.45	\$17.45	0.00%	\$17.45	\$17.45
Sault Ste Marie (Soo Office)		143.00	\$16.55	\$43.00	160.00%	\$43.00	\$43.00
LAKE SUPERIOR STATE FOREST	4	843.00	\$14.10	\$34.24	143.00%	\$17.45	\$43.00
UPPER PENINSULA	21	2,469.00	\$17.89	\$31.93	78.00%	\$5.00	\$43.00
Gaylord Management Unit	15	2,216.00	\$10.70	\$16.47	54.00%	\$8.15	\$31.13
Pigeon River Country Management Unit	5	60.00	\$22.58	\$104.30	362.00%	\$21.40	\$169.14
Atlanta Management Unit	23	5,848.60_			85.00%	\$20.65_	\$224.71_
MACKINAW STATE FOREST	43	8,124.60	\$29.68	\$54.48	84.00%	\$8.15	\$224.71
Traverse City Management Unit	42	11,742.00	\$8.51	\$22.87	169.00%	\$7.10	\$51.70
Cadillac Management Unit		5 <u>,957.00</u>			101.00%	<u> </u>	\$37.00
PERE MARQUETTE STATE FOREST	66	17,699.00	\$9.74	\$23.41	140.00%	\$7.10	\$51.70
Roscommon Management Unit	22	4,695.00	\$14.43	\$25.83	79.00%	\$14.25	\$41.70
Grayling Management Unit	33	13,512.00	\$20.76	\$43.44	109.00%	\$14.90	\$144.44
Gladwin Management Unit	<u> 11</u> _	4,388.00_		\$30.31	100.00%	<u>\$18</u> . <u>00</u>	\$51.09
AUSABLE STATE FOREST	66	22,595.00	\$18.35	\$37.23	103.00%	\$14.25	\$144.44
NORTHERN LOWER PENNINSULA	175	48,418.60	\$17.10	\$35.07	105.00%	\$7.10	\$224.71

\$17.14

104.00%

\$5.00

\$224.71

\$34.92

50,887.60

196

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PULPWOOD in Cords (see general note 4)

STATEWIDE

MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	19	1,394.00	\$3.26	\$4.31	32.00%	\$2.70	\$13.86
Crystal Falls Management Unit	<u> </u>	2 <u>,662.00</u>			62.00%		\$47.15_
COPPER COUNTRY STATE FOREST	40	4,056.00	\$7.46	\$11.76	58.00%	\$2.70	\$47.15
Gwinn Management Unit	13	2,436.00	\$21.68	\$24.05	11.00%	\$14.90	\$42.00
Escanaba Management Unit	<u> </u>	1 <u>,869.00</u>			<u>52.00%</u>	<u>\$7.55</u>	\$35.10
ESCANABA RIVER STATE FOREST	36	4,305.00	\$18.83	\$23.60	25.00%	\$7.55	\$42.00
Shingleton Management Unit	15	5,449.00	\$10.21	\$21.84	114.00%	\$7.00	\$36.17
Newberry Management Unit	19	7,566.00	\$12.30	\$36.04	193.00%	\$6.65	\$52.98
Sault Ste Marie (Naubinway Office)	10	1,497.00	\$20.84	\$37.03	78.00%	\$20.10	\$61.31
Sault Ste Marie (Soo Office)	6	554.00	\$12.92	\$18.04	40.00%	\$12.45	\$26.00
Sault Ste Marie (Drummond Island)		351.00				<u> </u>	\$11.29
LAKE SUPERIOR STATE FOREST	53	15,417.00	\$12.38	\$29.91	142.00%	\$6.65	\$61.31
UPPER PENINSULA	129	23,778.00	\$12.71	\$25.67	102.00%	\$2.70	\$61.31
Gaylord Management Unit	13	926.00	\$11.64	\$20.31	74.00%	\$12.75	\$33.83
Pigeon River Country Management Unit	6	102.00	\$12.33	\$27.99	127.00%	\$19.00	\$55.30
Atlanta Management Unit	<u> </u>			\$19.13	150.00% _		\$30.95
MACKINAW STATE FOREST	30	1,319.00	\$10.82	\$20.65	91.00%	\$6.65	\$55.30
Traverse City Management Unit	3	1,073.00	\$14.77	\$38.95	164.00%	\$21.69	\$46.66
Cadillac Management Unit		684.00		\$27.29	134.00%	\$11.29	\$30.45
PERE MARQUETTE STATE FOREST	8	1,757.00	\$13.57	\$34.41	154.00%	\$11.29	\$46.66
Grayling Management Unit	3	312.00	\$12.90	\$24.41	89.00%	\$12.80	\$25.00
Gladwin Management Unit		26.00		\$26.73	81.00%	\$26.33	\$27.82
AUSABLE STATE FOREST	5	338.00	\$13.05	\$24.59	88.00%	\$12.80	\$27.82
NORTHERN LOWER PENNINSULA	43	3,414.00	\$12.45	\$28.12	126.00%	\$6.65	\$55.30

\$12.68

105.00%

\$25.98

\$2.70

\$61.31

172

27,192.00

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10/01/2020 to 9/30/2021

PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		1,032.00		\$17.15	49.00%	\$10.95	\$30.42
ESCANABA RIVER STATE FOREST	14	1,032.00	\$11.49	\$17.15	49.00%	\$10.95	\$30.42
Shingleton Management Unit	4	1,634.00	\$4.81	\$8.68	80.00%	\$4.45	\$11.67
Newberry Management Unit	7	2,577.00	\$4.15	\$8.79	112.00%	\$4.80	\$15.18
Sault Ste Marie (Naubinway Office)	1	191.00	\$4.55	\$4.55	0.00%	\$4.55	\$4.55
Sault Ste Marie (Drummond Island)	1			\$4.20	0.00%	\$4.20	\$4.20
LAKE SUPERIOR STATE FOREST	13	4,908.00	\$4.39	\$8.12	85.00%	\$4.20	\$15.18
UPPER PENINSULA	27	5,940.00	\$5.62	\$9.69	72.00%	\$4.20	\$30.42
Gaylord Management Unit	6	533.00	\$5.64	\$23.27	313.00%	\$6.10	\$32.23
Atlanta Management Unit	1	46.00	\$7.40	\$25.78	248.00%	<u>\$25</u> .78	\$25.78
MACKINAW STATE FOREST	7	579.00	\$5.78	\$23.47	306.00%	\$6.10	\$32.23
NORTHERN LOWER PENNINSULA	7	579.00	\$5.78	\$23.47	306.00%	\$6.10	\$32.23
STATEWIDE	34	6,519.00	\$5.64	\$10.91	93.00%	\$4.20	\$32.23

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10/01/2020 to 9/30/2021

PULPWOOD in Cords (see general note 4)

STATEWIDE

PAPER BIRCH (10) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE SOLD PRICE** SOLD PRICE **ADVERTISED** FROM COL. 3 TO PRICE COL. 4 (1) (4) (2)(5) (6)(3)(7) Baraga Management Unit 11 1.268.00 \$4.19 \$5.59 33.00% \$3.55 \$11.05 Crystal Falls Management Unit 11 958.00 \$7.84 \$14.36 83.00% \$4.15 \$22.69 COPPER COUNTRY STATE FOREST 22 63.00% \$3.55 \$22.69 2,226.00 \$5.76 \$9.36 Gwinn Management Unit 5 287.00 \$13.94 \$20.03 44.00% \$13.90 \$23.54 Escanaba Management Unit 3 120.00 \$13.92 \$26.46 90.00% \$13.90 \$35.10 **ESCANABA RIVER STATE FOREST** 8 407.00 \$13.93 \$21.92 57.00% \$13.90 \$35.10 Shingleton Management Unit 8 677.00 \$12.11 \$21.46 77.00% \$9.80 \$32.96 Newberry Management Unit 7 605.00 70.00% \$10.28 \$17.47 \$10.60 \$24.87 Sault Ste Marie (Naubinway Office) 2 20.00 \$9.70 \$9.70 0.00% \$9.70 \$9.70 Sault Ste Marie (Soo Office) 6 560.00 \$9.35 \$14.59 56.00% \$8.00 \$43.00 Sault Ste Marie (Drummond Island) 3 240.00 \$7.02 \$8.13 16.00% \$7.05 \$8.73 26 LAKE SUPERIOR STATE FOREST 2,102.00 \$10.24 65.00% \$7.05 \$43.00 \$16.85 **UPPER PENINSULA** 56 4.735.00 \$8.45 \$13.77 63.00% \$3.55 \$43.00 **Gaylord Management Unit** 9 224.00 \$7.48 81.00% \$7.55 \$16.02 \$13.54 Pigeon River Country Management Unit 1 15.00 \$7.60 \$15.00 97.00% \$15.00 \$15.00 Atlanta Management Unit 4 327.00 \$7.40 \$23.47 217.00% \$7.35 \$27.24 MACKINAW STATE FOREST 14 566.00 \$7.44 \$19.32 160.00% \$7.35 \$27.24 Traverse City Management Unit 5 109.00 \$8.77 \$15.12 72.00% \$9.57 \$28.13 PERE MARQUETTE STATE FOREST 5 109.00 \$8.77 \$15.12 72.00% \$9.57 \$28.13 Roscommon Management Unit 1 35.00 \$9.30 \$22.49 142.00% \$22.49 \$22.49 8 Gladwin Management Unit 253.00 \$13.72 \$28.96 111.00% \$15.00 \$55.78 9 AUSABLE STATE FOREST 288.00 \$13.19 114.00% \$15.00 \$55.78 \$28.18 NORTHERN LOWER PENNINSULA 28 963.00 \$9.31 131.00% \$7.35 \$55.78 \$21.49

\$8.60

\$15.07

75.00%

\$3.55

\$55.78

84

5,698.00

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PULPWOOD in Cords (see general note 4)

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	<u> 11</u>	3,784.00	\$35.09	<u>\$50.35</u>	43.00%	\$40.00	\$97.55
COPPER COUNTRY STATE FOREST	11	3,784.00	\$35.09	\$50.35	43.00%	\$40.00	\$97.55
Gwinn Management Unit	7	3,208.00	\$42.35	\$72.81	72.00%	\$42.00	\$119.72
Escanaba Management Unit	<u>13</u> _	5,008.00	\$42.07	\$77.42	84.00%		\$88.14_
ESCANABA RIVER STATE FOREST	20	8,216.00	\$42.18	\$75.62	79.00%	\$5.00	\$119.72
Shingleton Management Unit	14	17,002.00	\$43.41	\$74.04	71.00%	\$24.51	\$95.79
Newberry Management Unit	17	16,923.00	\$47.89	\$72.40	51.00%	\$47.00	\$88.25
Sault Ste Marie (Naubinway Office)	10	16,239.00	\$50.10	\$112.76	125.00%	\$50.03	\$134.69
Sault Ste Marie (Soo Office)		<u> </u>			62.00%	\$82.10	
LAKE SUPERIOR STATE FOREST	43	52,608.00	\$47.25	\$85.85	82.00%	\$24.51	\$134.69
UPPER PENINSULA	74	64,608.00	\$45.90	\$82.47	80.00%	\$5.00	\$134.69
Gaylord Management Unit	29	8,644.60	\$35.28	\$61.97	76.00%	\$33.00	\$104.13
Pigeon River Country Management Unit	9	1,875.00	\$36.45	\$61.27	68.00%	\$40.12	\$91.78
Atlanta Management Unit		1 <u>,689.30</u>			<u>53.00%</u> _	\$26.50	<u>\$179.13</u>
MACKINAW STATE FOREST	55	12,208.90	\$34.72	\$59.63	72.00%	\$26.50	\$179.13
Traverse City Management Unit	47	11,835.00	\$27.60	\$54.99	99.00%	\$26.00	\$139.89
Cadillac Management Unit	<u>31</u> _	<u>23,683.00</u>			65.00% _	\$29.00	<u>\$186.17</u>
PERE MARQUETTE STATE FOREST	78	35,518.00	\$34.06	\$59.39	74.00%	\$26.00	\$186.17
Roscommon Management Unit	21	6,269.00	\$37.15	\$62.93	69.00%	\$34.50	\$206.19
Grayling Management Unit	31	16,539.00	\$33.18	\$58.31	76.00%	\$24.60	\$255.73
Gladwin Management Unit	10	2 <u>,789.00</u>	\$41.59		85.00% _	<u>\$43</u> . <u>00</u>	<u>\$188.35</u>
AUSABLE STATE FOREST	62	25,597.00	\$35.07	\$61.49	75.00%	\$24.60	\$255.73
NORTHERN LOWER PENNINSULA	195	73,323.90	\$34.52	\$60.16	74.00%	\$24.60	\$255.73
STATEWIDE	269	137,931.90	\$39.85	\$70.61	77.00%	\$5.00	\$255.73

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PULPWOOD in Cords (see general note 4)

SCOTCH PINE (38)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		<u></u>	<u> </u>	<u>\$16.08</u>	<u>27.00%</u>	<u>\$16</u> . <u>08</u>	
ESCANABA RIVER STATE FOREST	1	2.00	\$12.65	\$16.08	27.00%	\$16.08	\$16.08
Newberry Management Unit	1	876.00	\$20.95	\$21.00	0.00%	\$21.00	\$21.00
Sault Ste Marie (Soo Office)					508.00%	\$87.27	
LAKE SUPERIOR STATE FOREST	2	883.00	\$20.90	\$21.53	3.00%	\$21.00	\$87.27
UPPER PENINSULA	3	885.00	\$20.88	\$21.51	3.00%	\$16.08	\$87.27
Gaylord Management Unit	2	84.00	\$13.98	\$17.37	24.00%	\$13.50	\$43.03
Atlanta Management Unit					11.00%	\$14.00	\$14.00_
MACKINAW STATE FOREST	3	107.00	\$13.70	\$16.64	21.00%	\$13.50	\$43.03
Traverse City Management Unit		11.00_		\$21.92	<u>53.00%</u>	\$14.35	\$31.00
PERE MARQUETTE STATE FOREST	2	11.00	\$14.35	\$21.92	53.00%	\$14.35	\$31.00
Grayling Management Unit	2	36.00	\$20.16	\$30.87	53.00%	\$19.85	\$59.51
Gladwin Management Unit		13.00_		\$27.98	95.00%	\$27.98_	\$27.98
AUSABLE STATE FOREST	3	49.00	\$18.62	\$30.10	62.00%	\$19.85	\$59.51
NORTHERN LOWER PENNINSULA	8	167.00	\$15.18	\$20.94	38.00%	\$13.50	\$59.51
STATEWIDE	11	1,052.00	\$19.97	\$21.42	7.00%	\$13.50	\$87.27

10/01/2020 to 9/30/2021

PULPWOOD in Cords (see general note 4)

STATEWIDE

TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	99.00	\$6.99	\$8.14	16.00%	\$4.00	\$9.00
Crystal Falls Management Unit	<u> </u>	694.00_	\$7.95		9.00%	\$2.00	\$14.00
COPPER COUNTRY STATE FOREST	9	793.00	\$7.83	\$8.59	10.00%	\$2.00	\$14.00
Gwinn Management Unit	2	874.00	\$16.40	\$20.40	24.00%	\$9.10	\$21.25
Escanaba Management Unit	<u> 12</u>	<u>859.00</u>		<u>\$19.98</u>	<u>84.00%</u>		\$33.62
ESCANABA RIVER STATE FOREST	14	1,733.00	\$13.67	\$20.19	48.00%	\$9.10	\$33.62
Shingleton Management Unit	9	278.00	\$3.71	\$4.66	26.00%	\$1.80	\$13.54
Newberry Management Unit	4	182.00	\$4.57	\$7.60	66.00%	\$2.90	\$10.00
Sault Ste Marie (Naubinway Office)	3	133.00	\$4.05	\$5.86	45.00%	\$4.00	\$14.40
Sault Ste Marie (Soo Office)	2	21.00	\$3.73	\$10.45	180.00%	\$3.00	\$12.78
Sault Ste Marie (Drummond Island)		18.00	\$2.45	<u>\$14.49</u>	491.00%	\$14.49_	\$14.49
LAKE SUPERIOR STATE FOREST	19	632.00	\$3.99	\$6.23	56.00%	\$1.80	\$14.49
UPPER PENINSULA	42	3,158.00	\$10.26	\$14.49	41.00%	\$1.80	\$33.62
Gaylord Management Unit	1	50.00	\$5.15	\$10.00	94.00%	\$10.00	\$10.00
MACKINAW STATE FOREST	1	50.00	\$5.15	\$10.00	94.00%	\$10.00	\$10.00
Traverse City Management Unit	1	8.00	\$10.90	\$14.00	28.00%	\$14.00	\$14.00
Cadillac Management Unit		9.00		\$12.47		\$12.47	\$12.47
PERE MARQUETTE STATE FOREST	2	17.00	\$11.43	\$13.19	15.00%	\$12.47	\$14.00
Grayling Management Unit	1	61.00	\$10.20	\$10.20	0.00%	\$10.20	\$10.20
Gladwin Management Unit	4			\$11.58		\$11.00	\$25.67
AUSABLE STATE FOREST	5	322.00	\$10.68	\$11.32	6.00%	\$10.20	\$25.67
NORTHERN LOWER PENNINSULA	8	389.00	\$10.00	\$11.23	12.00%	\$10.00	\$25.67

\$10.24

\$14.13

38.00%

50

3,547.00

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\$33.62

\$1.80

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PULPWOOD in Cords (see general note 4)

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WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit					<u> </u>	<u> </u>	\$23.29
COPPER COUNTRY STATE FOREST	5	489.00	\$11.90	\$22.26	87.00%	\$16.08	\$23.29
Gwinn Management Unit	7	1,494.00	\$17.25	\$25.75	49.00%	\$15.10	\$32.00
Escanaba Management Unit	<u></u> <u>17</u> .	3,006.00_	<u>\$1</u> 8.31	\$33.92	85.00%		\$46.56_
ESCANABA RIVER STATE FOREST	24	4,500.00	\$17.96	\$31.21	74.00%	\$5.00	\$46.56
Shingleton Management Unit	15	6,814.00	\$15.11	\$22.32	48.00%	\$9.00	\$32.54
Newberry Management Unit	20	12,660.00	\$15.46	\$23.22	50.00%	\$15.56	\$47.33
Sault Ste Marie (Naubinway Office)		309.00	\$11.11 .				\$22.01_
LAKE SUPERIOR STATE FOREST	42	19,783.00	\$15.27	\$22.73	49.00%	\$8.40	\$47.33
UPPER PENINSULA	71	24,772.00	\$15.69	\$24.26	55.00%	\$5.00	\$47.33
Gaylord Management Unit	19	3,619.00	\$15.10	\$31.79	111.00%	\$15.15	\$45.83
Pigeon River Country Management Unit	9	696.00	\$17.83	\$43.93	146.00%	\$25.00	\$84.90
Atlanta Management Unit	<u> </u>	1 <u>,013.30</u> _	<u> \$1</u> 4.21 .	\$24.85		<u>\$11</u> .25	
MACKINAW STATE FOREST	44	5,328.30	\$15.29	\$32.06	110.00%	\$11.25	\$84.90
Traverse City Management Unit	51	8,628.00	\$10.77	\$25.64	138.00%	\$8.54	\$72.76
Cadillac Management Unit	<u> </u>	5 <u>,162.00</u>			66.00%		\$44.24_
PERE MARQUETTE STATE FOREST	75	13,790.00	\$11.03	\$23.16	110.00%	\$6.25	\$72.76
Roscommon Management Unit	21	4,518.00	\$19.82	\$38.00	92.00%	\$19.90	\$72.45
Grayling Management Unit	25	2,469.00	\$15.53	\$31.29	101.00%	\$11.20	\$73.89
Gladwin Management Unit					<u>85.00%</u>	<u> </u>	\$36.38
AUSABLE STATE FOREST	54	7,653.00	\$18.14	\$35.16	94.00%	\$11.20	\$73.89
NORTHERN LOWER PENNINSULA	173	26,771.30	\$13.91	\$28.36	104.00%	\$6.25	\$84.90
STATEWIDE	244	51,543.30	\$14.77	\$26.39	79.00%	\$5.00	\$84.90