

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2021 TO 12/31/2021

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

#### 01/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

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AMERICAN ELM (02)		TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
			-				
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
LAKE SUPERIOR STATE FOREST		0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
UPPER PENINSULA	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
STATEWIDE	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00

BASSWOOD (05)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	19	1,016.30	\$28.39	\$46.04	62.00%	\$20.00	\$110.48
Crystal Falls Management Unit	18	771.80	\$60.95	\$76.07 \$76.07	25.00%	\$44.44	\$161.58
COPPER COUNTRY STATE FOREST	$  \frac{10}{37}$ $-$		<u> </u>	<u> </u>		<u> </u>	\$161.58
Gwinn Management Unit	5	107.10	\$42.26	\$99.73	136.00%	\$70.16	\$154.70
Escanaba Management Unit	6	118.60	\$36.59	\$52.70	44.00%	\$33.00	\$95.55
ESCANABA RIVER STATE FOREST		225.70	\$39.28	<u> </u>	91.00%	\$33.00	\$154.70
Shingleton Management Unit	5	240.80	\$79.65	\$89.08	12.00%	\$49.00	\$125.00
Sault Ste Marie (Soo Office)	1	63.00	\$49.00	\$70.56	44.00%	\$70.56	\$70.56
Sault Ste Marie (Drummond Island)	1	11.40	\$25.00	\$25.00	0.00%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	7	315.20	\$71.55	\$83.06	16.00%	\$25.00	\$125.00
UPPER PENINSULA	55	2,329.00	\$46.08	\$63.81	38.00%	\$20.00	\$161.58
Gaylord Management Unit	35	2,886.40	\$45.70	\$91.28	100.00%	\$30.00	\$233.03
Pigeon River Country Management Unit	4	54.30	\$45.68	\$64.30	41.00%	\$53.00	\$70.00
Atlanta Management Unit		394.50	\$45.78	\$96.95	112.00%	\$46.00	<u>\$151.8</u> 7
MACKINAW STATE FOREST	45	3,335.20	\$45.71	\$91.51	100.00%	\$30.00	\$233.03
Traverse City Management Unit	18	964.90	\$70.78	\$157.52	123.00%	\$67.00	\$375.06
Cadillac Management Unit		236.00	\$71.72	\$112.86	57.00%	<u>\$110.01</u>	\$244.37
PERE MARQUETTE STATE FOREST		1,200.90	\$70.97	\$148.74	110.00%	\$67.00	\$375.06
NORTHERN LOWER PENNINSULA	65	4,536.10	\$52.40	\$106.66	104.00%	\$30.00	\$375.06
STATEWIDE	120	6,865.10	\$50.25	\$92.12	83.00%	\$20.00	\$375.06

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SAWTIMBER in MBF (see general note 3)

BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Escanaba Management Unit	3	57.20	\$47.44	\$50.68		\$50.00	\$51.00
ESCANABA RIVER STATE FOREST		57.20		\$50.68		\$50.00	\$51.00
Newberry Management Unit	1	15.90	\$48.00	\$49.00	2.00%	\$49.00	\$49.00
Sault Ste Marie (Naubinway Office)	1	3.10	\$29.00	\$63.00	117.00%	\$63.00	\$63.00
Sault Ste Marie (Soo Office)	2	7.50	\$37.80	\$67.07	77.00%	\$41.76	\$105.03
Sault Ste Marie (Drummond Island)			<u>\$16.00</u>	\$20.00	25.00%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	5	27.70	\$41.73	\$54.20	30.00%	\$20.00	\$105.03
UPPER PENINSULA	8	84.90	\$45.57	\$51.83	14.00%	\$20.00	\$105.03
Gaylord Management Unit	14	565.10	\$53.85	\$92.96	73.00%	\$52.00	\$161.97
Pigeon River Country Management Unit	2	8.70	\$52.55	\$62.40	19.00%	\$59.00	\$67.00
Atlanta Management Unit				<u>\$61.00</u>	0.00%	\$61.00	\$61.00
MACKINAW STATE FOREST	18	654.10	\$54.71	\$88.63	62.00%	\$52.00	\$161.97
Traverse City Management Unit	25	942.40	\$57.83	\$163.33	182.00%	\$52.00	\$398.43
Cadillac Management Unit	4	66.20	\$53.84	\$127.21	136.00%	\$39.00	<u>\$217.69</u>
PERE MARQUETTE STATE FOREST	29	1,008.60	\$57.57	\$160.96	180.00%	\$39.00	\$398.43
Roscommon Management Unit	1_	76.40	\$60.00	<u>\$136.98</u>	128.00%	<u>\$136.98</u>	<u>\$136.98</u>
AUSABLE STATE FOREST	1	76.40	\$60.00	\$136.98	128.00%	\$136.98	\$136.98
NORTHERN LOWER PENNINSULA	48	1,739.10	\$56.60	\$132.70	134.00%	\$39.00	\$398.43
STATEWIDE	56	1,824.00	\$56.09	\$128.94	130.00%	\$20.00	\$398.43

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	61.40	\$12.83	\$34.50	169.00%	\$14.00	\$62.59
Crystal Falls Management Unit	3	26.20_		\$16.79	0.00%	\$15.00	\$3 <u>1.1</u> 6_
COPPER COUNTRY STATE FOREST	17	87.60	\$14.01	\$29.20	108.00%	\$14.00	\$62.59
Gwinn Management Unit	1	6.00	\$24.00	\$30.07	25.00%	\$30.07	\$30.07
Escanaba Management Unit	4	53.30	\$26.47	\$27.70	5.00%	\$14.00	\$47.00
ESCANABA RIVER STATE FOREST	5	59.30	\$26.22	\$27.94	7.00%	\$14.00	\$47.00
UPPER PENINSULA	22	146.90	\$18.94	\$28.70	52.00%	\$14.00	\$62.59
STATEWIDE	22	146.90	\$18.94	\$28.70	52.00%	\$14.00	\$62.59

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SAWTIMBER in MBF (see general note 3)

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	15.80	\$36.18	\$60.90	68.00%	\$31.00	\$102.14
		7.00		\$47.87	14.00%	\$44.73	<u>\$51.00</u>
COPPER COUNTRY STATE FOREST	6	22.80	\$37.97	\$56.90	50.00%	\$31.00	\$102.14
Gwinn Management Unit	2	55.00	\$78.12	\$132.30	69.00%	\$112.99	\$132.44
	3	10.00_				\$54.20_	<u>\$150.02</u>
ESCANABA RIVER STATE FOREST	5	65.00	\$75.49	\$122.10	62.00%	\$54.20	\$150.02
Shingleton Management Unit	4	206.30	\$91.03	\$131.28	44.00%	\$126.00	\$242.12
Newberry Management Unit	2	38.60	\$106.00	\$200.19	89.00%	\$198.51	\$201.82
Sault Ste Marie (Naubinway Office)	3	17.10	\$105.35	\$187.40	78.00%	\$123.54	\$260.79
Sault Ste Marie (Soo Office)		<u> 3.70</u>	\$102.00	<u>\$145.88</u>	43.00%	<u> </u>	<u>\$145.88</u>
LAKE SUPERIOR STATE FOREST	10	265.70	\$94.28	\$145.11	54.00%	\$123.54	\$260.79
UPPER PENINSULA	21	353.50	\$87.19	\$135.19	55.00%	\$31.00	\$260.79
Gaylord Management Unit	10	137.80	\$137.55	\$202.16	47.00%	\$120.00	\$366.68
Atlanta Management Unit	1	8.90	<u>\$138.00</u>	<u>\$138.00</u>	0.00%	\$138.00	\$138.00
MACKINAW STATE FOREST	11	146.70	\$137.58	\$198.27	44.00%	\$120.00	\$366.68
Traverse City Management Unit	31	538.60	\$147.83	\$267.39	81.00%	\$144.00	\$1,206.08
_Cadillac Management Unit		24.80	\$100.22	\$206.12	106.00%	\$79.00	\$290.14
PERE MARQUETTE STATE FOREST	36	563.40	\$145.74	\$264.69	82.00%	\$79.00	\$1,206.08
NORTHERN LOWER PENNINSULA	47	710.10	\$144.05	\$250.97	74.00%	\$79.00	\$1,206.08
STATEWIDE	68	1,063.60	\$125.15	\$212.49	70.00%	\$31.00	\$1,206.08

BLACK SPRUCE (22)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00
PERE MARQUETTE STATE FOREST	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00
NORTHERN LOWER PENNINSULA	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00
STATEWIDE	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00

01/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Escanaba Management Unit		648.80	\$50.03	\$54.87	10.00%	\$31.00	\$58.66
ESCANABA RIVER STATE FOREST	7	648.80	\$50.03	\$54.87	10.00%	\$31.00	\$58.66
UPPER PENINSULA	7	648.80	\$50.03	\$54.87	10.00%	\$31.00	\$58.66
STATEWIDE	7	648.80	\$50.03	\$54.87	10.00%	\$31.00	\$58.66

JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	1.20	\$23.00	\$27.11	18.00%	\$27.11	\$27.11
Atlanta Management Unit			\$23.99		28.00%	\$29.00	\$33.00_
MACKINAW STATE FOREST	3	57.90	\$23.97	\$30.74	28.00%	\$27.11	\$33.00
Traverse City Management Unit	10	128.80	\$16.73	\$25.72	54.00%	\$17.16	\$40.82
Cadillac Management Unit	9		\$18.55		86.00%	\$19.00	\$43.29
PERE MARQUETTE STATE FOREST	19	929.70	\$18.30	\$33.35	82.00%	\$17.16	\$43.29
Roscommon Management Unit	3	68.50	\$27.24	\$41.31	52.00%	\$35.26	\$57.96
Grayling Management Unit		69.30	\$30.53	\$41.25	35.00%	\$33.12	\$45.84_
AUSABLE STATE FOREST	6	137.80	\$28.89	\$41.28	43.00%	\$33.12	\$57.96
NORTHERN LOWER PENNINSULA	28	1,125.40	\$19.89	\$34.19	72.00%	\$17.16	\$57.96
STATEWIDE	28	1,125.40	\$19.89	\$34.19	72.00%	\$17.16	\$57.96

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# AVERAGE STUMPAGE PRICE REPORT 01/01/2021 to 12/31/2021

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SAWTIMBER in MBF (see general note 3)

MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	49	2,928.20	\$41.46	\$79.40	92.00%	\$40.00	\$169.54
Pigeon River Country Management Unit	9	348.30	\$44.99	\$81.83	82.00%	\$49.00	\$207.19
Atlanta Management Unit		1,662.90_	\$104.95	<u>\$182.90</u>	74.00%	\$52.00_	\$1,018.31_
MACKINAW STATE FOREST	87	4,939.40	\$63.08	\$114.42	81.00%	\$40.00	\$1,018.31
Traverse City Management Unit	55	2,796.00	\$86.03	\$170.23	98.00%	\$79.00	\$355.86
Cadillac Management Unit	26	<u>4,608.30</u>		<u> \$151.88</u>	96.00%	<u> </u>	\$203.99_
PERE MARQUETTE STATE FOREST	81	7,404.30	\$80.63	\$158.81	97.00%	\$61.00	\$355.86
Roscommon Management Unit	10	1,620.40	\$64.07	\$144.19	125.00%	\$64.00	\$237.71
Grayling Management Unit	11	888.40	\$29.60	\$69.26	134.00%	\$25.00	\$101.77
Gladwin Management Unit		1,336.40_		<u> </u>	93.00%	<u> </u>	\$398.22
AUSABLE STATE FOREST	31	3,845.20	\$55.01	\$117.74	114.00%	\$25.00	\$398.22
NORTHERN LOWER PENNINSULA	199	16,188.90	\$69.19	\$135.51	96.00%	\$25.00	\$1,018.31
STATEWIDE	199	16,188.90	\$69.19	\$135.51	96.00%	\$25.00	\$1,018.31

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	12.30	\$78.94	\$91.94	16.00%	\$78.00	<u>\$107.17</u>
ESCANABA RIVER STATE FOREST	4	12.30	\$78.94	\$91.94	16.00%	\$78.00	\$107.17
UPPER PENINSULA	4	12.30	\$78.94	\$91.94	16.00%	\$78.00	\$107.17
Gaylord Management Unit	1	3.50	\$61.00	\$95.12	56.00%	\$95.12	\$95.12
Atlanta Management Unit		302.80	<u>\$7</u> 0.95	\$106.24	50.00%	\$50.00	\$214.22
MACKINAW STATE FOREST	8	306.30	\$70.84	\$106.11	50.00%	\$50.00	\$214.22
Traverse City Management Unit	7	262.60	\$62.61	\$100.29	60.00%	\$55.00	\$154.33
Cadillac Management Unit		877.20		\$79.99	96.00%	\$50.00	<u>\$110.00</u>
PERE MARQUETTE STATE FOREST	16	1,139.80	\$45.88	\$84.67	85.00%	\$50.00	\$154.33
Roscommon Management Unit	12	1,305.00	\$75.67	\$185.06	145.00%	\$70.00	\$389.09
Grayling Management Unit	21	1,159.40	\$119.17	\$197.61	66.00%	\$63.00	\$403.87
Gladwin Management Unit			\$91.50	\$135.00	48.00%	\$84.60	<u>\$536.51</u>
AUSABLE STATE FOREST	44	3,233.20	\$95.03	\$177.66	87.00%	\$63.00	\$536.51
NORTHERN LOWER PENNINSULA	68	4,679.30	\$81.48	\$150.32	84.00%	\$50.00	\$536.51
STATEWIDE	72	4,691.60	\$81.47	\$150.17	84.00%	\$50.00	\$536.51

#### 01/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

SAWTIMBER IN MBF (see general note 3)							
N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
MACKINAW STATE FOREST	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
NORTHERN LOWER PENNINSULA	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
STATEWIDE	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09

PAPER BIRCH (10)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	14	225.70	\$25.31	\$40.91	62.00%	\$23.00	\$80.64
Crystal Falls Management Unit				<u>\$140.95</u>	135.00%	<u> </u>	<u>\$292.55</u>
COPPER COUNTRY STATE FOREST	34	631.10	\$47.60	\$105.18	121.00%	\$16.00	\$292.55
Gwinn Management Unit	5	122.90	\$67.11	\$93.83	40.00%	\$70.00	\$200.00
Escanaba Management Unit		65.40	\$45.05		120.00%	\$47.00	<u>\$144.59</u>
ESCANABA RIVER STATE FOREST	15	188.30	\$59.45	\$95.65	61.00%	\$47.00	\$200.00
Shingleton Management Unit	2	2.50	\$53.92	\$171.53	218.00%	\$170.90	\$178.72
Newberry Management Unit	7	43.80	\$25.14	\$61.29	144.00%	\$23.00	\$114.15
Sault Ste Marie (Naubinway Office)	1	11.80	\$69.00	\$180.09	161.00%	\$180.09	\$180.09
Sault Ste Marie (Soo Office)	1	0.80	\$32.00	\$46.08	44.00%	\$46.08	\$46.08
Sault Ste Marie (Drummond Island)		6.40	\$17.00	\$17.00	0.00%	\$17.00	\$17.00
LAKE SUPERIOR STATE FOREST	13	65.30	\$33.45	\$82.45	146.00%	\$17.00	\$180.09
UPPER PENINSULA	62	884.70	\$49.08	\$101.47	107.00%	\$16.00	\$292.55
Gaylord Management Unit	3	7.20	\$29.04	\$49.30	70.00%	\$27.00	\$95.97
Atlanta Management Unit	1	8.70	\$26.00	\$26.00	0.00%	\$26.00	\$26.00
MACKINAW STATE FOREST	4	15.90	\$27.38	\$36.55	33.00%	\$26.00	\$95.97
Traverse City Management Unit	3	6.50	\$25.60	\$83.37	226.00%	\$33.00	\$103.36
PERE MARQUETTE STATE FOREST	3	6.50	\$25.60	\$83.37	226.00%	\$33.00	\$103.36
Roscommon Management Unit	1	23.60	\$27.00		128.00%	\$61.64	\$61.64
AUSABLE STATE FOREST	1	23.60	\$27.00	\$61.64	128.00%	\$61.64	\$61.64
NORTHERN LOWER PENNINSULA	8	46.00	\$26.93	\$56.04	108.00%	\$26.00	\$103.36
STATEWIDE	70	930.70	\$47.98	\$99.23	107.00%	\$16.00	\$292.55

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01/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

SAW TIMBER III MBF (see general note 3)							
RED MAPLE (03)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	30	1,917.70	\$56.13	\$140.89	151.00%	\$36.00	\$293.07
Crystal Falls Management Unit	25		<u> </u>	<u> \$153.99</u>	<u> </u>	<u>\$57</u> . <u>00</u>	\$312.21_
COPPER COUNTRY STATE FOREST	55	2,661.00	\$64.81	\$144.55	123.00%	\$36.00	\$312.21
Gwinn Management Unit	7	315.30	\$82.84	\$168.60	104.00%	\$85.00	\$267.28
Escanaba Management Unit		1 <u>,078.7</u> 0	<u> </u>	<u></u> <u>\$137.15</u>	86.00%	<u> </u>	\$198.23
ESCANABA RIVER STATE FOREST	24	1,394.00	\$75.91	\$144.27	90.00%	\$75.00	\$267.28
Shingleton Management Unit	9	1,108.60	\$97.24	\$170.74	76.00%	\$100.05	\$228.99
Newberry Management Unit	12	351.90	\$66.12	\$140.80	113.00%	\$75.00	\$222.94
Sault Ste Marie (Naubinway Office)	10	228.90	\$115.07	\$286.35	149.00%	\$90.00	\$431.46
Sault Ste Marie (Soo Office)	8	329.50	\$73.77	\$129.35	75.00%	\$61.00	\$343.99
Sault Ste Marie (Drummond Island)		0.60	\$51.00	<u>\$51.00</u>	0.00%	<u> </u>	\$51.00_
LAKE SUPERIOR STATE FOREST	40	2,019.50	\$89.99	\$171.84	91.00%	\$51.00	\$431.46
UPPER PENINSULA	119	6,074.50	\$75.73	\$153.56	103.00%	\$36.00	\$431.46
Gaylord Management Unit	41	1,223.80	\$68.17	\$143.66	111.00%	\$53.93	\$240.27
Pigeon River Country Management Unit	10	117.50	\$50.44	\$72.88	44.00%	\$45.00	\$129.59
Atlanta Management Unit	21		<u></u>		49.00%	\$55.00	\$322.21_
MACKINAW STATE FOREST	72	1,734.40	\$64.69	\$125.98	95.00%	\$45.00	\$322.21
Traverse City Management Unit	60	2,354.20	\$117.48	\$229.01	95.00%	\$95.00	\$463.83
Cadillac Management Unit		1 <u>,755.10</u>	\$59.63	<u> </u>	<u>52.00%</u>	<u> </u>	\$182.81_
PERE MARQUETTE STATE FOREST	87	4,109.30	\$92.77	\$170.00	83.00%	\$59.00	\$463.83
Roscommon Management Unit	9	280.50	\$58.28	\$131.51	126.00%	\$61.00	\$200.53
Grayling Management Unit	10	233.30	\$39.11	\$71.49	83.00%	\$35.00	\$156.14
Gladwin Management Unit		453.40	\$35.75		<u>77.00%</u>	\$39.00	<u>\$214.10</u>
AUSABLE STATE FOREST	29	967.20	\$43.09	\$84.97	97.00%	\$35.00	\$214.10
NORTHERN LOWER PENNINSULA	188	6,810.90	\$78.57	\$146.72	87.00%	\$35.00	\$463.83
STATEWIDE	307	12,885.40	\$77.23	\$149.94	94.00%	\$35.00	\$463.83

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01/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

RED OAK (08)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	6	218.30	\$66.46	\$174.69	163.00%	\$70.19	\$223.23
COPPER COUNTRY STATE FOREST	6	218.30	\$66.46	\$174.69	163.00%	\$70.19	\$223.23
Gwinn Management Unit	2	15.70	\$126.62	\$134.03	6.00%	\$100.00	\$135.62
Escanaba Management Unit		225.80	\$120.94	<u>\$176.15</u>	46.00%	\$120.00	\$306.95
ESCANABA RIVER STATE FOREST	8	241.50	\$121.31	\$173.41	43.00%	\$100.00	\$306.95
Sault Ste Marie (Soo Office)	2	124.30	\$108.52	\$343.11	216.00%	\$125.00	\$529.04
Sault Ste Marie (Drummond Island)						\$60.00	\$60.00
LAKE SUPERIOR STATE FOREST	3	128.20	\$107.05	\$334.50	212.00%	\$60.00	\$529.04
UPPER PENINSULA	17	588.00	\$97.84	\$209.00	114.00%	\$60.00	\$529.04
Gaylord Management Unit	9	461.50	\$85.54	\$99.73	17.00%	\$83.00	\$149.96
Pigeon River Country Management Unit	3	25.00	\$138.06	\$384.90	179.00%	\$158.00	\$636.27
Atlanta Management Unit	23	2 <u>,013.9</u> 0	\$173.81	<u>\$305.35</u>	76.00%	\$173.00	<u>\$906.55</u>
MACKINAW STATE FOREST	35	2,500.40	\$157.16	\$268.19	71.00%	\$83.00	\$906.55
Traverse City Management Unit	28	1,578.60	\$119.73	\$200.31	67.00%	\$119.00	\$436.39
Cadillac Management Unit	12		\$168.57	\$288.61	71.00%	\$135.00	\$620.09
PERE MARQUETTE STATE FOREST	40	2,377.00	\$136.14	\$229.97	69.00%	\$119.00	\$620.09
Roscommon Management Unit	2	160.20	\$119.28	\$265.98	123.00%	\$221.31	\$320.85
Grayling Management Unit	16	3,074.50	\$110.45	\$255.29	131.00%	\$80.00	\$354.56
Gladwin Management Unit		125.50	\$113.34	\$126.91	12.00%	\$121.00	\$133.77
AUSABLE STATE FOREST	21	3,360.20	\$110.98	\$251.01	126.00%	\$80.00	\$354.56
NORTHERN LOWER PENNINSULA	96	8,237.60	\$132.26	\$250.15	89.00%	\$80.00	\$906.55
STATEWIDE	113	8,825.60	\$129.96	\$247.41	90.00%	\$60.00	\$906.55

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SAWTIMBER in MBF (see general note 3)

RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	13	3,365.70	<u>\$101.98</u>	<u> </u>	58.00%	\$90.00	\$355.84
COPPER COUNTRY STATE FOREST	13	3,365.70	\$101.98	\$161.56	58.00%	\$90.00	\$355.84
Gwinn Management Unit	2	65.50		\$142.87	70.00%	<u>\$100.97</u>	<u>\$150.96</u>
ESCANABA RIVER STATE FOREST	2	65.50	\$84.00	\$142.87	70.00%	\$100.97	\$150.96
UPPER PENINSULA	15	3,431.20	\$101.64	\$161.20	59.00%	\$90.00	\$355.84
Gaylord Management Unit	26	5,572.20	\$80.06	\$154.34	93.00%	\$87.00	\$218.59
Pigeon River Country Management Unit	11	1,166.10	\$79.73	\$129.61	63.00%	\$77.00	\$226.35
Atlanta Management Unit		3,069.00_		<u></u> <u> \$192.98</u>	159.00%	<u> </u>	\$287.24_
MACKINAW STATE FOREST	59	9,807.30	\$78.24	\$163.49	109.00%	\$50.00	\$287.24
Traverse City Management Unit	51	6,941.10	\$79.37	\$153.28	93.00%	\$79.00	\$370.26
Cadillac Management Unit	28	6,560.80		<u></u> <u> \$148.01</u>	66.00%	\$68.00	\$378.20_
PERE MARQUETTE STATE FOREST	79	13,501.90	\$84.20	\$150.72	79.00%	\$68.00	\$378.20
Roscommon Management Unit	8	3,467.60	\$93.91	\$161.37	72.00%	\$115.85	\$247.76
Grayling Management Unit	28	8,284.00	\$89.74	\$172.39	92.00%	\$78.00	\$280.07
Gladwin Management Unit	8	753.60	<u>\$10</u> 1.15	<u> </u>	59.00%	\$102.00	<u>\$441.1</u> 0
AUSABLE STATE FOREST	44	12,505.20	\$91.59	\$168.61	84.00%	\$78.00	\$441.10
NORTHERN LOWER PENNINSULA	182	35,814.40	\$85.15	\$160.46	88.00%	\$50.00	\$441.10
STATEWIDE	197	39,245.60	\$86.59	\$160.53	85.00%	\$50.00	\$441.10

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76
PERE MARQUETTE STATE FOREST	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76
NORTHERN LOWER PENNINSULA	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76
STATEWIDE	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76

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SAWTIMBER in MBF (see general note 3)

NORTHERN LOWER PENNINSULA

STATEWIDE

SUGAR MAPLE (01)	# OF SALES	TOTAL VOLUME	AVERAGE	<b>AVERAGE</b>	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	31	3,493.50	\$119.38	\$300.81	152.00%	\$71.00	\$478.93
Crystal Falls Management Unit		1 <u>,267.3</u> 0	<u>\$15</u> 1 <u>.74</u>	\$284.66		\$96.00_	<u>\$594.26</u>
COPPER COUNTRY STATE FOREST	54	4,760.80	\$127.99	\$296.51	132.00%	\$71.00	\$594.26
Gwinn Management Unit	7	1,343.40	\$194.86	\$338.32	74.00%	\$216.46	\$597.60
Escanaba Management Unit	9		\$103.67	\$228.49		\$115.00	<u>\$289.60</u>
ESCANABA RIVER STATE FOREST	16	1,548.10	\$182.80	\$323.80	77.00%	\$115.00	\$597.60
Shingleton Management Unit	8	2,946.00	\$292.30	\$579.00	98.00%	\$405.10	\$687.91
Newberry Management Unit	4	152.60	\$216.89	\$385.46	78.00%	\$223.00	\$398.47
Sault Ste Marie (Naubinway Office)	9	688.10	\$311.41	\$577.08	85.00%	\$328.57	\$778.59
Sault Ste Marie (Soo Office)	5	430.10	\$244.31	\$490.38	101.00%	\$303.89	\$687.98
Sault Ste Marie (Drummond Island)			\$163.24	<u>\$163.38</u>		<u> </u>	<u>\$164.00</u>
LAKE SUPERIOR STATE FOREST	29	4,348.40	\$284.03	\$550.56	94.00%	\$143.74	\$778.59
UPPER PENINSULA	99	10,657.30	\$199.62	\$404.13	102.00%	\$71.00	\$778.59
Gaylord Management Unit	37	5,536.80	\$313.68	\$682.73	118.00%	\$188.00	\$1,104.38
Pigeon River Country Management Unit	4	34.90	\$409.30	\$415.94	2.00%	\$231.03	\$451.00
Atlanta Management Unit	9		\$321.69	<u>\$719.43</u>	124.00%	\$295.00	<u>\$1,561.88</u>
MACKINAW STATE FOREST	50	5,799.30	\$314.57	\$682.57	117.00%	\$188.00	\$1,561.88
Traverse City Management Unit	32	2,875.00	\$175.58	\$374.09	113.00%	\$161.00	\$498.65
Cadillac Management Unit		355.20	\$125.42	<u> </u>	32.00%	\$80.00	\$285.28
PERE MARQUETTE STATE FOREST	39	3,230.20	\$170.07	\$351.18	106.00%	\$80.00	\$498.65
Roscommon Management Unit	1	2.10	\$308.00	\$2,275.60	639.00%	\$2,275.60	\$2,275.60
Grayling Management Unit	3	39.50	\$116.35	\$143.13	23.00%	<u>\$117.00</u>	\$194.12
AUSABLE STATE FOREST	4	41.60	\$126.03	\$250.78	99.00%	\$117.00	\$2,275.60
NORTHERN LOWER PENNINSULA	93	9,071.10	\$262.24	\$562.58	115.00%	\$80.00	\$2,275.60
STATEWIDE	192	19,728.40	\$228.41	\$476.99	109.00%	\$71.00	\$2,275.60
TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
TAWARACK (21)	SOLD	TO IT LE VOLONIE	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	0025		PRICE		COL. 4	<b>5</b> 525 111162	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	4.70	\$12.00	\$22.00	, , ,	\$22.00	\$22.00
PERE MARQUETTE STATE FOREST	- — — — <u> </u>		<u> </u>	\$22.00		<u> </u>	\$22.00
			· · · · · · · · · · · · · · · · · · ·			•	•

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SAWTIMBER in MBF (see general note 3)

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	273.00	\$28.10	\$73.32	161.00%	\$25.00	\$102.81
Crystal Falls Management Unit			<u> \$47.86</u> .		<u>18.00%</u>	\$49.00	<u>\$114.49</u>
COPPER COUNTRY STATE FOREST	21	536.20	\$37.80	\$65.13	72.00%	\$25.00	\$114.49
Escanaba Management Unit	4			\$46.53	48.00%	\$19.13	\$70.00
ESCANABA RIVER STATE FOREST	4	75.00	\$31.50	\$46.53	48.00%	\$19.13	\$70.00
Sault Ste Marie (Naubinway Office)	1	18.40	\$32.00	\$73.00	128.00%	\$73.00	\$73.00
Sault Ste Marie (Soo Office)	1	22.10	\$32.00	\$46.08	44.00%	\$46.08	\$46.08
Sault Ste Marie (Drummond Island)	1	8.10_		\$20.00		\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	3	48.60	\$30.00	\$51.93	73.00%	\$20.00	\$73.00
UPPER PENINSULA	28	659.80	\$36.51	\$62.05	70.00%	\$19.13	\$114.49
Gaylord Management Unit	2	577.10	\$33.38	\$132.12	296.00%	\$61.23	\$245.60
MACKINAW STATE FOREST	2	577.10	\$33.38	\$132.12	296.00%	\$61.23	\$245.60
Traverse City Management Unit	1	0.60	<u>\$55.00</u>	<u>\$55.00</u>	0.00%	<u>\$55</u> .00	\$55.00
PERE MARQUETTE STATE FOREST	1	0.60	\$55.00	\$55.00	0.00%	\$55.00	\$55.00
NORTHERN LOWER PENNINSULA	3	577.70	\$33.41	\$132.04	295.00%	\$55.00	\$245.60
STATEWIDE	31	1,237.50	\$35.06	\$94.72	170.00%	\$19.13	\$245.60

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SAWTIMBER in MBF (see general note 3)

WHITE OAK (09)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		<u> 7.40</u>		<u>\$84.15</u>	11.00%	<u> </u>	<u>\$150.02</u>
ESCANABA RIVER STATE FOREST	3	7.40	\$75.78	\$84.15	11.00%	\$76.00	\$150.02
UPPER PENINSULA	3	7.40	\$75.78	\$84.15	11.00%	\$76.00	\$150.02
Atlanta Management Unit	3	29.00	<u>\$74.75</u>	<u>\$115.94</u>	55.00%	<u>\$76</u> .83	\$205.30
MACKINAW STATE FOREST	3	29.00	\$74.75	\$115.94	55.00%	\$76.83	\$205.30
Traverse City Management Unit	15	550.20	\$71.95	\$129.09	79.00%	\$74.84	\$232.56
Cadillac Management Unit			\$58.50	<u>\$139.46</u>	138.00%	\$72.00	\$241.02
PERE MARQUETTE STATE FOREST	22	671.80	\$69.51	\$130.96	88.00%	\$72.00	\$241.02
Roscommon Management Unit	4	46.20	\$76.87	\$101.52	32.00%	\$76.00	\$154.81
Grayling Management Unit	15	532.30	\$61.97	\$145.97	136.00%	\$41.83	\$271.51
Gladwin Management Unit	4			\$145.73	62.00%	\$97.00	\$205.45
AUSABLE STATE FOREST	23	653.60	\$66.23	\$142.80	116.00%	\$41.83	\$271.51
NORTHERN LOWER PENNINSULA	48	1,354.40	\$68.04	\$136.35	100.00%	\$41.83	\$271.51
STATEWIDE	51	1,361.80	\$68.08	\$136.07	100.00%	\$41.83	\$271.51

01/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit				<u>\$81.59</u>	163.00%	\$81.59	
COPPER COUNTRY STATE FOREST	1	113.00	\$31.00	\$81.59	163.00%	\$81.59	\$81.59
Gwinn Management Unit	2	88.50	\$33.00	\$72.76	120.00%	\$39.67	\$72.99
Escanaba Management Unit					43.00%	\$60.01	
ESCANABA RIVER STATE FOREST	3	96.40	\$33.74	\$71.72	113.00%	\$39.67	\$72.99
Shingleton Management Unit		5.10	<u>\$51.00</u>	<u>\$100.05</u>	96.00%	<u>\$100.05</u>	<u>\$100.05</u>
LAKE SUPERIOR STATE FOREST	1	5.10	\$51.00	\$100.05	96.00%	\$100.05	\$100.05
UPPER PENINSULA	5	214.50	\$32.71	\$77.59	137.00%	\$39.67	\$100.05
Gaylord Management Unit	12	773.90	\$30.20	\$48.75	61.00%	\$32.00	\$59.48
Pigeon River Country Management Unit	7	150.00	\$50.66	\$96.57	91.00%	\$60.01	\$117.06
Atlanta Management Unit	16 _	488.70			69.00%	\$35.00	<u>\$146.10</u>
MACKINAW STATE FOREST	35	1,412.60	\$35.66	\$60.19	69.00%	\$32.00	\$146.10
Traverse City Management Unit	43	2,321.80	\$38.32	\$61.84	61.00%	\$34.00	\$116.47
Cadillac Management Unit	<u>10</u> _	1,117.20_		<u>\$97.54</u>	71.00%	\$70.00	\$169.42
PERE MARQUETTE STATE FOREST	53	3,439.00	\$44.39	\$73.44	65.00%	\$34.00	\$169.42
Roscommon Management Unit	7	286.10	\$43.14	\$102.63	138.00%	\$45.38	\$200.53
Grayling Management Unit	13	676.90	\$33.01	\$76.83	133.00%	\$36.05	\$158.92
Gladwin Management Unit		<u> </u>			157.00%	<u>\$53</u> . <u>51</u>	\$275.31_
AUSABLE STATE FOREST	23	1,119.70	\$36.41	\$86.63	138.00%	\$36.05	\$275.31
NORTHERN LOWER PENNINSULA	111	5,971.30	\$40.83	\$72.78	78.00%	\$32.00	\$275.31
STATEWIDE	116	6,185.80	\$40.55	\$72.95	80.00%	\$32.00	\$275.31

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SAWTIMBER in MBF (see general note 3)

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	29.40	\$18.59	\$32.71	76.00%	\$30.01	\$88.86
Crystal Falls Management Unit				\$29.38		\$29.00	\$31.00
COPPER COUNTRY STATE FOREST	6	51.50	\$23.22	\$31.28	35.00%	\$29.00	\$88.86
UPPER PENINSULA	6	51.50	\$23.22	\$31.28	35.00%	\$29.00	\$88.86
Gaylord Management Unit	3	56.40	\$32.00	\$42.80	34.00%	\$38.00	\$49.42
Pigeon River Country Management Unit	1	14.50	\$33.00	\$34.00	3.00%	\$34.00	\$34.00
Atlanta Management Unit		3.60_		<u>\$5</u> 7.61	52.00% _	<u>\$57</u> . <u>61</u>	\$57.61_
MACKINAW STATE FOREST	5	74.50	\$32.48	\$41.81	29.00%	\$34.00	\$57.61
Traverse City Management Unit	1	44.00	\$33.00	\$47.28	43.00%	\$47.28	\$47.28
Cadillac Management Unit	2	186.70	\$31.72	\$67.26	112.00%	\$64.31	<u>\$74.60</u>
PERE MARQUETTE STATE FOREST	3	230.70	\$31.97	\$63.45	98.00%	\$47.28	\$74.60
NORTHERN LOWER PENNINSULA	8	305.20	\$32.09	\$58.17	81.00%	\$34.00	\$74.60
STATEWIDE	14	356.70	\$30.81	\$54.29	76.00%	\$29.00	\$88.86

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01/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	3025		PRICE	3025111102	COL. 4	302511432	332311132
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	29	308.70	\$34.09	\$54.35	59.00%	\$22.00	\$163.69
Crystal Falls Management Unit					<u>81.</u> 00% _	<u> </u>	<u> </u>
COPPER COUNTRY STATE FOREST	37	336.60	\$35.16	\$56.91	62.00%	\$22.00	\$217.51
Gwinn Management Unit	2	3.40	\$29.88	\$127.93	328.00%	\$122.22	\$132.44
Escanaba Management Unit		73.70	\$26.18	\$39.09	49.00%	\$22.32	\$92.82
ESCANABA RIVER STATE FOREST	7	77.10	\$26.35	\$43.01	63.00%	\$22.32	\$132.44
Shingleton Management Unit	4	11.70	\$36.03	\$82.93	130.00%	\$31.00	\$150.00
Newberry Management Unit	4	17.00	\$28.11	\$121.80	333.00%	\$58.00	\$154.97
Sault Ste Marie (Soo Office)	1	0.50	\$33.00	\$157.40	377.00%	\$157.40	\$157.40
Sault Ste Marie (Drummond Island)		0.70	\$21.00	\$25.00	19.00%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	10	29.90	\$31.12	\$104.92	237.00%	\$25.00	\$157.40
UPPER PENINSULA	54	443.60	\$33.36	\$57.73	73.00%	\$22.00	\$217.51
Gaylord Management Unit	3	9.30	\$39.68	\$121.32	206.00%	\$40.71	\$148.51
Atlanta Management Unit		0.50	\$35.00	\$35.00	0.00%	\$35.00	\$35.00
MACKINAW STATE FOREST	4	9.80	\$39.44	\$116.91	196.00%	\$35.00	\$148.51
Cadillac Management Unit	1	1.20	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
PERE MARQUETTE STATE FOREST	1	1.20	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
NORTHERN LOWER PENNINSULA	5	11.00	\$38.52	\$107.54	179.00%	\$31.00	\$148.51
STATEWIDE	59	454.60	\$33.48	\$58.93	76.00%	\$22.00	\$217.51

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01/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	23	1,553.00	\$2.37	\$5.32	124.00%	\$2.00	\$13.44
Crystal Falls Management Unit		4 <u>,013.00</u>	<u>\$10.03</u>				\$20.18_
COPPER COUNTRY STATE FOREST	54	5,566.00	\$7.90	\$9.78	24.00%	\$2.00	\$20.18
Gwinn Management Unit	13	2,210.00	\$14.34	\$19.76	38.00%	\$11.60	\$74.68
Escanaba Management Unit		2,318.00	<u></u>	<u>\$17.97</u>	<u> </u>		\$35.05_
ESCANABA RIVER STATE FOREST	32	4,528.00	\$13.19	\$18.85	43.00%	\$7.07	\$74.68
Shingleton Management Unit	11	941.00	\$12.01	\$16.81	40.00%	\$7.80	\$24.12
Newberry Management Unit	18	2,111.00	\$9.23	\$16.93	83.00%	\$8.50	\$30.66
Sault Ste Marie (Naubinway Office)	10	1,596.00	\$9.08	\$18.20	100.00%	\$10.25	\$32.66
Sault Ste Marie (Soo Office)	6	717.00	\$8.64	\$17.70	105.00%	\$7.40	\$44.52
Sault Ste Marie (Drummond Island)		2,000.00					\$7.19_
LAKE SUPERIOR STATE FOREST	48	7,365.00	\$8.62	\$14.44	68.00%	\$4.55	\$44.52
UPPER PENINSULA	134	17,459.00	\$9.58	\$14.10	47.00%	\$2.00	\$74.68
Gaylord Management Unit	20	2,713.00	\$15.92	\$30.30	90.00%	\$16.87	\$94.36
Pigeon River Country Management Unit	8	322.00	\$23.91	\$36.51	53.00%	\$21.00	\$51.36
Atlanta Management Unit		4 <u>,135.4</u> 0			62.00% _	<u>\$15</u> .00	\$83.97_
MACKINAW STATE FOREST	53	7,170.40	\$17.83	\$30.50	71.00%	\$15.00	\$94.36
Traverse City Management Unit	11	155.00	\$7.98	\$15.33	92.00%	\$7.50	\$28.90
Cadillac Management Unit	6			\$12.28	53.00%	\$8.90	\$19.56
PERE MARQUETTE STATE FOREST		242.00	\$8.00	\$14.23	78.00%	\$7.50	\$28.90
Roscommon Management Unit	5	257.00	\$18.23	\$28.50	56.00%	\$20.00	\$47.78
Grayling Management Unit	11	117.00	\$12.36	\$19.86	61.00%	\$10.00	\$47.38
Gladwin Management Unit	2		\$14.98	\$29.01	94.00%	\$26.75	\$29.15
AUSABLE STATE FOREST	18	720.00	\$15.71	\$27.34	74.00%	\$10.00	\$47.78
NORTHERN LOWER PENNINSULA	88	8,132.40	\$17.35	\$29.74	71.00%	\$7.50	\$94.36
STATEWIDE	222	25,591.40	\$12.05	\$19.07	58.00%	\$2.00	\$94.36

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PULPWOOD in Cords (see general note 4)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	22	2,135.00	\$2.87	\$5.26	83.00%	\$2.00	\$12.55
Crystal Falls Management Unit	9	1 <u>,617.00</u> _			70.00% _		
COPPER COUNTRY STATE FOREST	31	3,752.00	\$4.50	\$7.86	75.00%	\$2.00	\$19.66
Gwinn Management Unit	2	173.00	<u>\$5.65</u>	\$20.19	257.00%	\$19.96	\$21.55
ESCANABA RIVER STATE FOREST	2	173.00	\$5.65	\$20.19	257.00%	\$19.96	\$21.55
Shingleton Management Unit	1	290.00	\$5.60	<u>\$12.57</u>	124.00%	\$12.57	<u>\$12.5</u> 7
LAKE SUPERIOR STATE FOREST	1	290.00	\$5.60	\$12.57	124.00%	\$12.57	\$12.57
UPPER PENINSULA	34	4,215.00	\$4.62	\$8.69	88.00%	\$2.00	\$21.55
Gaylord Management Unit	25	3,995.00	\$6.46	\$15.51	140.00%	\$5.05	\$35.17
Pigeon River Country Management Unit	4	242.00	\$6.41	\$12.63	97.00%	\$10.00	\$20.82
Atlanta Management Unit				\$14.74	121.00%		\$31.82
MACKINAW STATE FOREST	37	4,986.00	\$6.49	\$15.26	135.00%	\$5.05	\$35.17
Traverse City Management Unit	8	1,097.00	\$9.73	\$25.14	158.00%	\$8.85	\$45.77
Cadillac Management Unit	2			\$22.04	129.00% _	\$20.00	\$39.00
PERE MARQUETTE STATE FOREST	10	1,349.00	\$9.71	\$24.56	153.00%	\$8.85	\$45.77
NORTHERN LOWER PENNINSULA	47	6,335.00	\$7.18	\$17.24	140.00%	\$5.05	\$45.77
STATEWIDE	81	10,550.00	\$6.16	\$13.82	124.00%	\$2.00	\$45.77

HEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	<b>AVERAGE</b>	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	38.00	\$2.75	\$3.55	29.00%	\$3.00	\$3.61
COPPER COUNTRY STATE FOREST	2	38.00	\$2.75	\$3.55	29.00%	\$3.00	\$3.61
Shingleton Management Unit	3	50.00	\$14.15	\$20.09	42.00%	\$14.10	\$24.12
Newberry Management Unit		2.00_	\$16.50	<u>\$16.50</u>	0.00%	\$16.50_	\$16.50
LAKE SUPERIOR STATE FOREST	4	52.00	\$14.24	\$19.95	40.00%	\$14.10	\$24.12
UPPER PENINSULA	6	90.00	\$9.39	\$13.02	39.00%	\$3.00	\$24.12
STATEWIDE	6	90.00	\$9.39	\$13.02	39.00%	\$3.00	\$24.12

01/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	192.00	\$16.65	\$32.04	92.00%	\$32.04	\$32.04
Crystal Falls Management Unit		1,225.00_		\$43.38	181.00%	\$23.01	
COPPER COUNTRY STATE FOREST	6	1,417.00	\$15.60	\$41.85	168.00%	\$23.01	\$50.44
Gwinn Management Unit	7	2,803.00	\$18.15	\$30.05	66.00%	\$18.65	\$41.08
Escanaba Management Unit						\$29.10	\$29.10
ESCANABA RIVER STATE FOREST	8	2,805.00	\$18.16	\$30.05	65.00%	\$18.65	\$41.08
Shingleton Management Unit	10	3,282.00	\$19.91	\$29.53	48.00%	\$14.60	\$56.26
Newberry Management Unit	14	5,713.00	\$24.36	\$31.64	30.00%	\$22.75	\$52.55
Sault Ste Marie (Naubinway Office)	1	3.00	\$20.10	\$20.10	0.00%	\$20.10	\$20.10
Sault Ste Marie (Soo Office)			<u> </u>		<u>17.00%</u> _	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	26	9,122.00	\$22.66	\$30.72	36.00%	\$14.60	\$56.26
UPPER PENINSULA	40	13,344.00	\$20.97	\$31.76	51.00%	\$14.60	\$56.26
Gaylord Management Unit	11	2,372.00	\$11.49	\$32.24	181.00%	\$11.05	\$41.14
Pigeon River Country Management Unit	4	337.00	\$12.67	\$31.75	151.00%	\$16.02	\$40.57
Atlanta Management Unit	<u>18</u>	5,281.00_		\$20.03	33.00%	<u> </u>	\$64.80_
MACKINAW STATE FOREST	33	7,990.00	\$13.91	\$24.15	74.00%	\$10.00	\$64.80
Traverse City Management Unit	30	2,889.00	\$8.20	\$16.81	105.00%	\$7.60	\$31.98
Cadillac Management Unit		4,468.00	\$9.83	\$17.99	83.00%		\$25.51
PERE MARQUETTE STATE FOREST	47	7,357.00	\$9.19	\$17.53	91.00%	\$7.60	\$31.98
Roscommon Management Unit	9	914.00	\$13.51	\$22.15	64.00%	\$13.03	\$33.90
Grayling Management Unit	29	14,686.00	\$15.14	\$29.05	92.00%	\$11.15	\$46.32
Gladwin Management Unit		509.00_		\$34.99	123.00%	\$20.00	\$58.86_
AUSABLE STATE FOREST	44	16,109.00	\$15.07	\$28.85	91.00%	\$11.15	\$58.86
NORTHERN LOWER PENNINSULA	124	31,456.00	\$13.40	\$25.01	87.00%	\$7.60	\$64.80
STATEWIDE	164	44,800.00	\$15.65	\$27.02	73.00%	\$7.60	\$64.80

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PULPWOOD in Cords (see general note 4)

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	3	218.00	\$4.69	\$271.63	5,692.00%	\$9.00	\$313.43
MACKINAW STATE FOREST	3	218.00	\$4.69	\$271.63	5,692.00%	\$9.00	\$313.43
Traverse City Management Unit	4	497.00	\$3.02	\$4.43	47.00%	\$2.90	<u>\$15.00</u>
PERE MARQUETTE STATE FOREST	4	497.00	\$3.02	\$4.43	47.00%	\$2.90	\$15.00
Grayling Management Unit		793.00	\$4.94	\$13.37	171.00%	\$2.00	\$25.00
AUSABLE STATE FOREST	7	793.00	\$4.94	\$13.37	171.00%	\$2.00	\$25.00
NORTHERN LOWER PENNINSULA	14	1,508.00	\$4.27	\$47.76	1,019.00%	\$2.00	\$313.43
STATEWIDE	14	1,508.00	\$4.27	\$47.76	1,019.00%	\$2.00	\$313.43

01/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

**Grayling Management Unit** 

Gladwin Management Unit

AUSABLE STATE FOREST

STATEWIDE

NORTHERN LOWER PENNINSULA

MIXED ASPEN (80) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM **MAXIMUM** SOLD **SOLD PRICE SOLD PRICE** SOLD PRICE **ADVERTISED** FROM COL. 3 TO PRICE COL. 4 (1) (5) (7) (4) (6)(2)(3)Baraga Management Unit 10.538.00 21 \$5.24 \$18.35 250.00% \$5.00 \$37.01 \$23.29 Crystal Falls Management Unit 33 44,328.00 \$37.34 60.00% \$6.00 \$56.58 COPPER COUNTRY STATE FOREST \$19.82 54 54,866.00 \$33.69 70.00% \$5.00 \$56.58 Gwinn Management Unit 13 9,059.00 \$18.18 \$28.61 57.00% \$14.80 \$34.24 \$9.88 Escanaba Management Unit 19 10,258.00 \$16.19 \$28.97 79.00% \$46.90 **ESCANABA RIVER STATE FOREST** 32 19,317.00 \$17.12 \$28.80 68.00% \$9.88 \$46.90 Shingleton Management Unit 14 8,054.00 \$22.26 \$41.53 87.00% \$18.65 \$44.21 **Newberry Management Unit** 18 166.00% \$52.55 5,442.00 \$13.80 \$36.66 \$12.85 Sault Ste Marie (Naubinway Office) 9 2.552.00 \$17.77 \$28.12 58.00% \$20.00 \$47.66 Sault Ste Marie (Soo Office) 8 5,331.00 \$16.36 \$29.76 82.00% \$13.50 \$43.00 Sault Ste Marie (Drummond Island) 3 8,023.00 \$10.79 \$11.13 3.00% \$9.00 \$12.32 52 \$52.55 LAKE SUPERIOR STATE FOREST 29,402.00 \$16.10 80.00% \$9.00 \$29.03 **UPPER PENINSULA** 138 103.585.00 \$18.26 \$31.46 72.00% \$5.00 \$56.58 **Gaylord Management Unit** 56 22,168.90 \$15.08 \$10.50 \$71.49 \$31.83 111.00% Pigeon River Country Management Unit 12 5.868.00 \$14.01 \$29.12 108.00% \$17.00 \$36.84 Atlanta Management Unit 35 26,716.50 \$27.03 \$46.52 72.00% \$14.00 \$136.16 MACKINAW STATE FOREST 103 54,753.40 \$20.80 \$38.71 86.00% \$10.50 \$136.16 73 Traverse City Management Unit 23,352.00 \$12.70 \$23.25 83.00% \$11.90 \$40.59 Cadillac Management Unit 36 20.680.00 \$14.07 \$27.97 99.00% \$10.80 \$58.09 PERE MARQUETTE STATE FOREST 109 44,032.00 \$13.34 \$25.47 91.00% \$10.80 \$58.09 Roscommon Management Unit 12 \$18.30 \$42.97 \$51.46 15,723.00 135.00% \$18.00 33 \$58.23

\$14.73

\$18.38

\$17.30

\$17.42

\$17.77

\$42.92

\$35.09

\$40.09

\$35.09

\$33.57

191.00%

91.00%

132.00%

101.00%

89.00%

\$10.20

\$17.84

\$10.20

\$10.20

\$5.00

\$48.26

\$58.23

\$136.16

\$136.16

12,959.00

16.396.00

45,078.00

143,863.40

247,448.40

11

56

268

406

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PULPWOOD in Cords (see general note 4)

MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
MINED HARDWOOD (33)	SOLD	TO THE VOLUME	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	3323		PRICE	0020111102	COL. 4	3323 32	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	32	39,109.00	\$3.92	\$8.20	109.00%	\$4.30	\$19.48
Crystal Falls Management Unit	33 _	27,320.00	\$14.38	\$22.54	57.00%		\$44.10
COPPER COUNTRY STATE FOREST	65	66,429.00	\$8.22	\$14.10	72.00%	\$4.30	\$44.10
Gwinn Management Unit	12	12,916.00	\$13.36	\$20.04	50.00%	\$12.50	\$28.91
Escanaba Management Unit		<u> </u>		\$21.47	39.00%		
ESCANABA RIVER STATE FOREST	31	25,484.00	\$14.42	\$20.74	44.00%	\$9.56	\$41.25
Shingleton Management Unit	16	16,413.00	\$15.95	\$24.41	53.00%	\$9.75	\$33.66
Newberry Management Unit	20	13,710.00	\$11.44	\$20.32	78.00%	\$10.90	\$64.94
Sault Ste Marie (Naubinway Office)	16	7,573.00	\$13.42	\$21.44	60.00%	\$12.35	\$58.07
Sault Ste Marie (Soo Office)	8	4,011.00	\$11.35	\$18.18	60.00%	\$8.70	\$43.00
Sault Ste Marie (Drummond Island)							\$8.73_
LAKE SUPERIOR STATE FOREST	63	42,418.00	\$13.45	\$21.67	61.00%	\$6.50	\$64.94
UPPER PENINSULA	159	134,331.00	\$11.05	\$17.75	61.00%	\$4.30	\$64.94
Gaylord Management Unit	67	30,461.20	\$16.35	\$30.10	84.00%	\$9.00	\$92.71
Pigeon River Country Management Unit	15	2,103.00	\$12.00	\$22.68	89.00%	\$13.00	\$37.36
Atlanta Management Unit	36 _	<u>11,522.2</u> 0			61.00%	\$12.00	\$141.32
MACKINAW STATE FOREST	118	44,086.40	\$18.24	\$32.11	76.00%	\$9.00	\$141.32
Traverse City Management Unit	80	28,631.00	\$12.26	\$24.43	99.00%	\$11.75	\$43.20
Cadillac Management Unit	41 _	<u>11,603.00</u>	\$10.05	\$23.22	131.00%		\$45.80_
PERE MARQUETTE STATE FOREST	121	40,234.00	\$11.63	\$24.08	107.00%	\$7.80	\$45.80
Roscommon Management Unit	12	4,354.00	\$13.94	\$28.39	104.00%	\$12.66	\$36.48
Grayling Management Unit	35	5,236.00	\$22.65	\$44.53	97.00%	\$14.85	\$189.19
Gladwin Management Unit	14	6 <u>,736.00</u>		\$28.62	103.00%	<u>\$15</u> . <u>65</u>	\$44.21_
AUSABLE STATE FOREST	61	16,326.00	\$16.80	\$33.66	100.00%	\$12.66	\$189.19
NORTHERN LOWER PENNINSULA	300	100,646.40	\$15.36	\$29.15	90.00%	\$7.80	\$189.19
STATEWIDE	459	234,977.40	\$12.89	\$22.63	76.00%	\$4.30	\$189.19

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01/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6 _			<u>\$20.58</u>	<u>31.00%</u>	<u> </u>	\$33.29_
COPPER COUNTRY STATE FOREST	6	294.00	\$15.73	\$20.58	31.00%	\$16.53	\$33.29
Gwinn Management Unit	2	49.00	\$18.30	\$19.38	6.00%	\$18.00	\$19.44
Escanaba Management Unit	9	404.00_			61.00%	\$17.30	\$41.25_
ESCANABA RIVER STATE FOREST	11	453.00	\$18.08	\$28.04	55.00%	\$17.30	\$41.25
Shingleton Management Unit	1	15.00	\$16.55	\$33.66	103.00%	\$33.66	\$33.66
Newberry Management Unit	1	5.00	\$17.45	\$17.45	0.00%	\$17.45	\$17.45
Sault Ste Marie (Soo Office)	2	286.00	\$17.05	\$30.28	78.00%	\$17.55	\$43.00
Sault Ste Marie (Drummond Island)		5.00		<u> </u>		<u> </u>	\$10.00_
LAKE SUPERIOR STATE FOREST	5	311.00	\$16.91	\$29.91	77.00%	\$10.00	\$43.00
UPPER PENINSULA	22	1,058.00	\$17.08	\$26.52	55.00%	\$10.00	\$43.00
Gaylord Management Unit	16	1,765.00	\$9.13	\$21.04	130.00%	\$8.15	\$31.24
Pigeon River Country Management Unit	6	65.00	\$28.57	\$105.22	268.00%	\$30.00	\$169.14
Atlanta Management Unit	<u> 36</u>	7 <u>,252.60</u>		<u>\$66.15</u>	<u> 79.00%</u>	\$18.00	<u>\$271.28</u>
MACKINAW STATE FOREST	58	9,082.60	\$31.51	\$57.67	83.00%	\$8.15	\$271.28
Traverse City Management Unit	42	7,610.00	\$10.03	\$27.47	174.00%	\$10.35	\$51.70
Cadillac Management Unit		3,997.00	<u>\$1</u> 2.99	\$33.72	160.00%	<u>\$10.45</u>	\$72.47
PERE MARQUETTE STATE FOREST	67	11,607.00	\$11.05	\$29.62	168.00%	\$10.35	\$72.47
Roscommon Management Unit	14	4,592.00	\$14.10	\$30.66	117.00%	\$16.00	\$61.51
Grayling Management Unit	35	14,213.00	\$20.82	\$42.45	104.00%	\$14.90	\$144.44
Gladwin Management Unit	<u> 11</u> _	4 <u>,388.00</u>	<u>\$1</u> 5.12			\$18.00	
AUSABLE STATE FOREST	60	23,193.00	\$18.41	\$37.82	105.00%	\$14.90	\$144.44
NORTHERN LOWER PENNINSULA	185	43,882.60	\$19.17	\$39.76	107.00%	\$8.15	\$271.28
STATEWIDE	207	44,940.60	\$19.12	\$39.45	106.00%	\$8.15	\$271.28

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PULPWOOD in Cords (see general note 4)

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	23	2,110.00	\$2.80	\$5.95	113.00%	\$2.66	\$13.86
Crystal Falls Management Unit	31 -	3 <u>,706.00</u>		<u>\$14.54</u>	60.00% _	<u>\$3</u> . <u>10</u>	\$47.15_
COPPER COUNTRY STATE FOREST	54	5,816.00	\$6.79	\$11.42	68.00%	\$2.66	\$47.15
Gwinn Management Unit	13	2,098.00	\$15.96	\$19.66	23.00%	\$14.90	\$34.39
Escanaba Management Unit	<u>18</u>	1 <u>,623.00</u>		<u>\$17.52</u>	35.00%		\$35.05
ESCANABA RIVER STATE FOREST	31	3,721.00	\$14.64	\$18.72	28.00%	\$7.55	\$35.05
Shingleton Management Unit	12	3,905.00	\$9.16	\$24.68	169.00%	\$7.00	\$36.17
Newberry Management Unit	18	7,343.00	\$12.48	\$36.94	196.00%	\$14.00	\$52.98
Sault Ste Marie (Naubinway Office)	9	1,692.00	\$20.78	\$34.50	66.00%	\$20.95	\$40.77
Sault Ste Marie (Soo Office)	5	538.00	\$12.92	\$18.19	41.00%	\$12.45	\$26.00
Sault Ste Marie (Drummond Island)		1 <u>,141.00</u>		<u>\$9.89</u>			\$11.29_
LAKE SUPERIOR STATE FOREST	47	14,619.00	\$12.36	\$30.58	147.00%	\$7.00	\$52.98
UPPER PENINSULA	132	24,156.00	\$11.37	\$24.14	112.00%	\$2.66	\$52.98
Gaylord Management Unit	12	727.00	\$11.50	\$18.52	61.00%	\$12.75	\$33.83
Pigeon River Country Management Unit	8	210.00	\$13.91	\$22.14	59.00%	\$14.00	\$55.30
Atlanta Management Unit	21	1 <u>,675.00</u>		\$14.06	<u> </u>		\$30.95_
MACKINAW STATE FOREST	41	2,612.00	\$9.00	\$15.95	77.00%	\$6.65	\$55.30
Traverse City Management Unit	6	1,458.00	\$15.83	\$35.62	125.00%	\$21.69	\$46.66
Cadillac Management Unit	4	669.00	<u>\$11.65</u>	\$27.59	137.00%	\$11.29	\$30.45
PERE MARQUETTE STATE FOREST	10	2,127.00	\$14.52	\$33.09	128.00%	\$11.29	\$46.66
Grayling Management Unit	3	312.00	\$12.90	\$24.41	89.00%	\$12.80	\$25.00
Gladwin Management Unit				\$26.73	81.00%	\$26.33	\$27.82
AUSABLE STATE FOREST	5	338.00	\$13.05	\$24.59	88.00%	\$12.80	\$27.82
NORTHERN LOWER PENNINSULA	56	5,077.00	\$11.58	\$23.71	105.00%	\$6.65	\$55.30
STATEWIDE	188	29,233.00	\$11.41	\$24.07	111.00%	\$2.66	\$55.30

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01/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	9	736.00	<u>\$10.94</u>	<u>\$14.89</u>	36.00%	\$9.45	\$29.10
ESCANABA RIVER STATE FOREST	9	736.00	\$10.94	\$14.89	36.00%	\$9.45	\$29.10
Shingleton Management Unit	1	13.00	\$4.45	\$4.45	0.00%	\$4.45	\$4.45
Newberry Management Unit	7	2,577.00	\$4.15	\$8.79	112.00%	\$4.80	\$15.18
Sault Ste Marie (Naubinway Office)	2	644.00	\$4.48	\$6.27	40.00%	\$4.55	\$7.00
Sault Ste Marie (Drummond Island)		1 <u>,108.00</u>	\$2.50	\$2.75	10.00%	\$2.75	\$2.75_
LAKE SUPERIOR STATE FOREST	11	4,342.00	\$3.78	\$6.86	81.00%	\$2.75	\$15.18
UPPER PENINSULA	20	5,078.00	\$4.82	\$8.03	67.00%	\$2.75	\$29.10
Gaylord Management Unit	7	550.00	\$5.87	\$23.18	295.00%	\$6.10	\$32.23
Atlanta Management Unit	3	187.00	<u>\$14.63</u>	\$30.25	107.00%	\$13.00	\$32.84
MACKINAW STATE FOREST	10	737.00	\$8.09	\$24.98	209.00%	\$6.10	\$32.84
NORTHERN LOWER PENNINSULA	10	737.00	\$8.09	\$24.98	209.00%	\$6.10	\$32.84
STATEWIDE	30	5,815.00	\$5.23	\$10.17	94.00%	\$2.75	\$32.84

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PULPWOOD in Cords (see general note 4)

PAPER BIRCH (10)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	2,081.00	\$3.46	\$6.73	95.00%	\$3.55	\$11.05
Crystal Falls Management Unit	<u> 11</u> _	<u>958.00</u>		<u> \$14.36</u>		<u>\$4</u> . <u>15</u>	\$22.69
COPPER COUNTRY STATE FOREST	23	3,039.00	\$4.84	\$9.13	89.00%	\$3.55	\$22.69
Gwinn Management Unit	4	230.00	\$13.95	\$21.54	54.00%	\$16.17	\$23.54
Escanaba Management Unit	<u> </u>	<u> 34.00</u> _	<u>\$1</u> 3.90	<u>\$13.90</u>		<u> </u>	\$13.90_
ESCANABA RIVER STATE FOREST	5	264.00	\$13.94	\$20.56	47.00%	\$13.90	\$23.54
Shingleton Management Unit	9	694.00	\$12.12	\$21.35	76.00%	\$9.80	\$32.96
Newberry Management Unit	7	605.00	\$10.28	\$17.47	70.00%	\$10.60	\$24.87
Sault Ste Marie (Naubinway Office)	1	14.00	\$9.70	\$9.70	0.00%	\$9.70	\$9.70
Sault Ste Marie (Soo Office)	5	556.00	\$9.37	\$14.55	55.00%	\$8.00	\$43.00
Sault Ste Marie (Drummond Island)		332.00_	\$5.95		14.00%		\$8.73_
LAKE SUPERIOR STATE FOREST	25	2,201.00	\$9.97	\$16.30	63.00%	\$5.05	\$43.00
UPPER PENINSULA	53	5,504.00	\$7.33	\$12.55	71.00%	\$3.55	\$43.00
Gaylord Management Unit	10	236.00	\$7.47	\$13.29	78.00%	\$7.55	\$16.02
Pigeon River Country Management Unit	1	15.00	\$7.60	\$15.00	97.00%	\$15.00	\$15.00
Atlanta Management Unit	9	457.00_	\$7.92	\$20.27	156.00%		\$27.24
MACKINAW STATE FOREST	20	708.00	\$7.76	\$17.83	130.00%	\$7.35	\$27.24
Traverse City Management Unit	3	25.00	\$8.82	\$17.03	93.00%	\$15.00	\$19.10
Cadillac Management Unit		5.00_	<u>\$6.55</u>	\$32.75	400.00%	\$32.75	\$32.75
PERE MARQUETTE STATE FOREST	4	30.00	\$8.44	\$19.65	133.00%	\$15.00	\$32.75
Gladwin Management Unit	8	253.00	<u>\$1</u> 3.72	\$28.96	111.00%	\$15.00	<u>\$55.78</u>
AUSABLE STATE FOREST	8	253.00	\$13.72	\$28.96	111.00%	\$15.00	\$55.78
NORTHERN LOWER PENNINSULA	32	991.00	\$9.31	\$20.73	123.00%	\$7.35	\$55.78
STATEWIDE	85	6,495.00	\$7.63	\$13.80	81.00%	\$3.55	\$55.78

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PULPWOOD in Cords (see general note 4)

RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	13 _	4 <u>,202.00</u> _		\$49.84	47.00%	<u> </u>	\$97.55
COPPER COUNTRY STATE FOREST	13	4,202.00	\$33.81	\$49.84	47.00%	\$40.00	\$97.55
Gwinn Management Unit	6	1,828.00	\$41.23	\$78.73	91.00%	\$42.00	\$119.72
Escanaba Management Unit		2,636.00_		<u>\$79.81</u>	100.00%	\$42.60	
ESCANABA RIVER STATE FOREST	14	4,464.00	\$40.41	\$79.37	96.00%	\$42.00	\$119.72
Shingleton Management Unit	11	17,697.00	\$42.51	\$77.14	81.00%	\$24.51	\$96.96
Newberry Management Unit	17	16,923.00	\$47.89	\$72.40	51.00%	\$47.00	\$88.25
Sault Ste Marie (Naubinway Office)	7	10,634.00	\$49.68	\$118.87	139.00%	\$50.03	\$134.69
Sault Ste Marie (Soo Office)	3	2,490.00	\$50.59	\$81.62	61.00%	\$48.00	\$82.60
Sault Ste Marie (Drummond Island)				\$25.50		\$25.50	\$25.50_
LAKE SUPERIOR STATE FOREST	39	48,010.00	\$46.32	\$84.66	83.00%	\$24.51	\$134.69
UPPER PENINSULA	66	56,676.00	\$44.93	\$81.66	82.00%	\$24.51	\$134.69
Gaylord Management Unit	31	12,394.60	\$35.44	\$67.43	90.00%	\$33.00	\$104.13
Pigeon River Country Management Unit	11	2,016.00	\$35.77	\$61.67	72.00%	\$34.00	\$91.78
Atlanta Management Unit	24 _	3,182.30_	\$28.24	<u>\$5</u> 1.48	82.00%	<u> </u>	<u> </u>
MACKINAW STATE FOREST	66	17,592.90	\$34.18	\$63.89	87.00%	\$15.00	\$179.13
Traverse City Management Unit	53	14,849.00	\$29.22	\$60.74	108.00%	\$30.00	\$139.89
Cadillac Management Unit	30	25,845.00	\$36.45		70.00%	\$29.00	\$89.27
PERE MARQUETTE STATE FOREST	83	40,694.00	\$33.81	\$61.47	82.00%	\$29.00	\$139.89
Roscommon Management Unit	12	2,981.00	\$36.01	\$60.50	68.00%	\$34.50	\$206.19
Grayling Management Unit	33	16,906.00	\$33.15	\$57.80	74.00%	\$24.60	\$255.73
Gladwin Management Unit	10 _	<u>2,789.00</u>	<u> </u>	<u>\$77.11</u>	85.00%	\$43.00	\$188.35_
AUSABLE STATE FOREST	55	22,676.00	\$34.56	\$60.53	75.00%	\$24.60	\$255.73
NORTHERN LOWER PENNINSULA	204	80,962.90	\$34.10	\$61.73	81.00%	\$15.00	\$255.73
STATEWIDE	270	137,638.90	\$38.56	\$69.94	81.00%	\$15.00	\$255.73

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PULPWOOD in Cords (see general note 4)

SCOTCH PINE (38)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		2.00	<u>\$1</u> 2.65	<u>\$16.08</u>	27.00%	<u>\$16</u> .08	\$16.08
ESCANABA RIVER STATE FOREST	1	2.00	\$12.65	\$16.08	27.00%	\$16.08	\$16.08
Newberry Management Unit	1	876.00	\$20.95	\$21.00	0.00%	\$21.00	\$21.00
Sault Ste Marie (Soo Office)		<u></u> 7.00_			508.00%	\$87.27	\$87.27_
LAKE SUPERIOR STATE FOREST	2	883.00	\$20.90	\$21.53	3.00%	\$21.00	\$87.27
UPPER PENINSULA	3	885.00	\$20.88	\$21.51	3.00%	\$16.08	\$87.27
Gaylord Management Unit	2	84.00	\$13.98	\$17.37	24.00%	\$13.50	\$43.03
Atlanta Management Unit					<u>54.00%</u>	<u> </u>	\$36.54
MACKINAW STATE FOREST	4	139.00	\$15.42	\$21.22	38.00%	\$13.50	\$43.03
Traverse City Management Unit	4_	95.00_		\$18.21	40.00%	\$12.00	\$31.00
PERE MARQUETTE STATE FOREST	4	95.00	\$12.98	\$18.21	40.00%	\$12.00	\$31.00
Grayling Management Unit	2	36.00	\$20.16	\$30.87	53.00%	\$19.85	\$59.51
Gladwin Management Unit					95.00%	<u>\$27</u> . <u>98</u>	\$27.98_
AUSABLE STATE FOREST	3	49.00	\$18.62	\$30.10	62.00%	\$19.85	\$59.51
NORTHERN LOWER PENNINSULA	11	283.00	\$15.16	\$21.75	43.00%	\$12.00	\$59.51
STATEWIDE	14	1,168.00	\$19.49	\$21.57	11.00%	\$12.00	\$87.27

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PULPWOOD in Cords (see general note 4)

TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	1,000.00	\$4.93	\$10.85	120.00%	\$4.00	\$11.15
Crystal Falls Management Unit		<u>910.00</u>					
COPPER COUNTRY STATE FOREST	14	1,910.00	\$5.89	\$9.25	57.00%	\$2.00	\$14.00
Gwinn Management Unit	2	138.00	\$10.05	\$10.18	1.00%	\$9.10	\$11.03
Escanaba Management Unit	9 _	654.00_		<u>\$17.80</u>	56.00%	\$11.00	\$29.10_
ESCANABA RIVER STATE FOREST	11	792.00	\$11.19	\$16.47	47.00%	\$9.10	\$29.10
Shingleton Management Unit	6	164.00	\$2.90	\$4.12	42.00%	\$1.80	\$5.00
Newberry Management Unit	3	149.00	\$4.94	\$8.64	75.00%	\$6.73	\$10.00
Sault Ste Marie (Naubinway Office)	4	313.00	\$3.70	\$5.94	61.00%	\$4.00	\$14.40
Sault Ste Marie (Soo Office)	2	21.00	\$3.73	\$10.45	180.00%	\$3.00	\$12.78
Sault Ste Marie (Drummond Island)		18.00_	\$2.45	<u>\$14.49</u>	491.00%	\$14.49	
LAKE SUPERIOR STATE FOREST	16	665.00	\$3.75	\$6.47	73.00%	\$1.80	\$14.49
UPPER PENINSULA	41	3,367.00	\$6.71	\$10.40	55.00%	\$1.80	\$29.10
Gaylord Management Unit	1	50.00	\$5.15	\$10.00	94.00%	\$10.00	\$10.00
Atlanta Management Unit		43.00_		<u>\$9.12</u>	48.00%		\$11.99_
MACKINAW STATE FOREST	4	93.00	\$5.63	\$9.59	70.00%	\$5.00	\$11.99
Traverse City Management Unit	3	92.00	\$6.55	\$9.73	49.00%	\$8.00	<u>\$15.43</u>
PERE MARQUETTE STATE FOREST	3	92.00	\$6.55	\$9.73	49.00%	\$8.00	\$15.43
Grayling Management Unit	1	61.00	\$10.20	\$10.20	0.00%	\$10.20	\$10.20
Gladwin Management Unit	4			\$11.58		\$11.00	\$25.67_
AUSABLE STATE FOREST	5	322.00	\$10.68	\$11.32	6.00%	\$10.20	\$25.67
NORTHERN LOWER PENNINSULA	12	507.00	\$9.00	\$10.71	19.00%	\$5.00	\$25.67
STATEWIDE	53	3,874.00	\$7.01	\$10.44	49.00%	\$1.80	\$29.10

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PULPWOOD in Cords (see general note 4)

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		<u>489.00</u>			<u>87.00%</u>	<u> </u>	\$23.29
COPPER COUNTRY STATE FOREST	5	489.00	\$11.90	\$22.26	87.00%	\$16.08	\$23.29
Gwinn Management Unit	5	561.00	\$15.60	\$15.78	1.00%	\$15.10	\$22.14
Escanaba Management Unit	<u> 11</u> _	1,668.00_		\$32.84	87.00%	\$17.55	\$46.56
ESCANABA RIVER STATE FOREST	16	2,229.00	\$17.10	\$28.55	67.00%	\$15.10	\$46.56
Shingleton Management Unit	13	6,308.00	\$14.80	\$22.33	51.00%	\$9.00	\$38.13
Newberry Management Unit	20	12,660.00	\$15.46	\$23.22	50.00%	\$15.56	\$47.33
Sault Ste Marie (Naubinway Office)	5	296.00	\$11.19	\$11.34	1.00%	\$8.40	\$16.01
Sault Ste Marie (Drummond Island)		<u> </u>		<u>\$7.00</u>			\$7.00
LAKE SUPERIOR STATE FOREST	39	19,435.00	\$15.11	\$22.61	50.00%	\$7.00	\$47.33
UPPER PENINSULA	60	22,153.00	\$15.24	\$23.20	52.00%	\$7.00	\$47.33
Gaylord Management Unit	21	3,301.00	\$15.15	\$32.95	117.00%	\$15.15	\$45.83
Pigeon River Country Management Unit	9	614.00	\$21.62	\$39.01	80.00%	\$24.15	\$84.90
Atlanta Management Unit	26	1,749.30		\$22.66	72.00%		\$42.93
MACKINAW STATE FOREST	56	5,664.30	\$15.24	\$30.43	100.00%	\$8.00	\$84.90
Traverse City Management Unit	53	7,313.00	\$11.87	\$25.67	116.00%	\$10.70	\$72.76
Cadillac Management Unit		3 <u>,984.00</u>		\$18.89	73.00%	<u> </u>	
PERE MARQUETTE STATE FOREST	72	11,297.00	\$11.52	\$23.28	102.00%	\$10.40	\$72.76
Roscommon Management Unit	12	1,225.00	\$19.65	\$52.52	167.00%	\$20.91	\$139.99
Grayling Management Unit	27	2,513.00	\$15.54	\$31.06	100.00%	\$11.20	\$73.89
Gladwin Management Unit					85.00%	<u> </u>	
AUSABLE STATE FOREST	47	4,404.00	\$16.81	\$36.91	120.00%	\$11.20	\$139.99
NORTHERN LOWER PENNINSULA	175	21,365.30	\$13.60	\$27.98	106.00%	\$8.00	\$139.99
STATEWIDE	235	43,518.30	\$14.43	\$25.55	77.00%	\$7.00	\$139.99

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