

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2022 TO 12/31/2022

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

01/01/2022 to 12/31/2022

SAWTIMBER in MBF (see general note 3)

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AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	COL. 4 (5)	(6)	(7)
Traverse City Management Unit	1	1.60	\$96.00	<u>\$310.00</u>	223.00%	\$310.00	\$310.00
PERE MARQUETTE STATE FOREST	1	1.60	\$96.00	\$310.00	223.00%	\$310.00	\$310.00
NORTHERN LOWER PENNINSULA	1	1.60	\$96.00	\$310.00	223.00%	\$310.00	\$310.00
STATEWIDE	1	1.60	\$96.00	\$310.00	223.00%	\$310.00	\$310.00
BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
,	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit		<u> </u>				\$22.00	<u>\$22.00</u>
ESCANABA RIVER STATE FOREST	1	2.30	\$22.00	\$22.00	0.00%	\$22.00	\$22.00
UPPER PENINSULA	1	2.30	\$22.00	\$22.00	0.00%	\$22.00	\$22.00
STATEWIDE	1	2.30	\$22.00	\$22.00	0.00%	\$22.00	\$22.00
BALSAM POPLAR (15)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit						\$35.00	\$35.00
ESCANABA RIVER STATE FOREST	1	4.30	\$35.00	\$35.00	0.00%	\$35.00	\$35.00
UPPER PENINSULA	1	4.30	\$35.00	\$35.00	0.00%	\$35.00	\$35.00
STATEWIDE	1	4.30	\$35.00	\$35.00	0.00%	\$35.00	\$35.00

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SAWTIMBER in MBF (see general note 3)

BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	15	1,393.60	\$36.29	\$141.44	290.00%	\$29.26	\$562.36
Crystal Falls Management Unit		<u> </u>		<u>\$100.00</u>	156.00%	\$100.00	\$100.00_
COPPER COUNTRY STATE FOREST	16	1,469.30	\$36.43	\$139.30	282.00%	\$29.26	\$562.36
Gwinn Management Unit	5	285.50	\$48.29	\$50.94	5.00%	\$43.00	\$177.77
Escanaba Management Unit		108.50	<u>\$28.67</u>	<u>\$52.74</u>	<u>84.00%</u>	\$27.00	<u>\$87.14</u>
ESCANABA RIVER STATE FOREST	13	394.00	\$42.89	\$51.43	20.00%	\$27.00	\$177.77
Shingleton Management Unit	5	39.70	\$49.80	\$107.34	116.00%	\$51.00	\$126.00
Newberry Management Unit				\$45.80		\$39.00	\$47.02
LAKE SUPERIOR STATE FOREST	7	52.80	\$48.80	\$92.07	89.00%	\$39.00	\$126.00
UPPER PENINSULA	36	1,916.10	\$38.10	\$119.93	215.00%	\$27.00	\$562.36
Gaylord Management Unit	24	4,440.50	\$49.48	\$93.37	89.00%	\$40.00	\$200.79
Pigeon River Country Management Unit	6	398.50	\$44.15	\$77.37	75.00%	\$48.00	\$91.57
Atlanta Management Unit		<u>630.10</u>		<u>\$96.14</u>	86.00%	<u> </u>	<u>\$150.12</u>
MACKINAW STATE FOREST	38	5,469.10	\$49.34	\$92.53	88.00%	\$40.00	\$200.79
Traverse City Management Unit	16	1,285.30	\$96.20	\$159.87	66.00%	\$87.90	\$263.30
Cadillac Management Unit		<u> </u>		<u> \$160.18</u>	<u>85.00%</u>	<u>\$118.56</u>	<u>\$207.59</u>
PERE MARQUETTE STATE FOREST	19	1,465.00	\$95.03	\$159.91	68.00%	\$87.90	\$263.30
Roscommon Management Unit				\$170.42	179.00%	\$170.42	<u>\$170.42</u>
AUSABLE STATE FOREST	1	13.00	\$61.00	\$170.42	179.00%	\$170.42	\$170.42
NORTHERN LOWER PENNINSULA	58	6,947.10	\$59.00	\$106.88	81.00%	\$40.00	\$263.30
STATEWIDE	94	8,863.20	\$54.48	\$109.70	101.00%	\$27.00	\$562.36

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SAWTIMBER in MBF (see general note 3)

BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	37.60	\$29.00	\$29.00	0.00%	\$29.00	\$29.00
		<u> 7.80</u>				<u> </u>	<u>\$102.27</u>
ESCANABA RIVER STATE FOREST	4	45.40	\$28.69	\$37.04	29.00%	\$29.00	\$102.27
Newberry Management Unit	1	1.60	\$30.00	\$34.00	13.00%	\$34.00	\$34.00
Sault Ste Marie (Naubinway Office)	2	8.30	\$28.27	\$110.64	291.00%	\$100.00	\$114.24
Sault Ste Marie (Soo Office)	1	0.40		\$114.67	341.00%	<u>\$114.67</u>	<u>\$114.67</u>
LAKE SUPERIOR STATE FOREST	4	10.30	\$28.45	\$98.89	248.00%	\$34.00	\$114.67
UPPER PENINSULA	8	55.70	\$28.64	\$48.48	69.00%	\$29.00	\$114.67
Gaylord Management Unit	15	725.90	\$46.72	\$70.45	51.00%	\$45.00	\$200.61
Pigeon River Country Management Unit	3	113.20	\$45.40	\$56.26	24.00%	\$44.73	\$78.80
Atlanta Management Unit	5	<u>171.20</u>	\$46.13	<u> </u>	140.00%	<u>\$61.97</u>	<u>\$153.1</u> 0
MACKINAW STATE FOREST	23	1,010.30	\$46.47	\$75.71	63.00%	\$44.73	\$200.61
Traverse City Management Unit	12	205.80	\$96.43	\$160.54	66.00%	\$91.00	\$354.78
Cadillac Management Unit			\$94.98	\$217.23	129.00%	\$125.42	\$371.21
PERE MARQUETTE STATE FOREST	14	231.50	\$96.27	\$166.83	73.00%	\$91.00	\$371.21
Grayling Management Unit	2	21.30	<u>\$43.68</u>	\$65.58	50.00%	<u>\$64.81</u>	\$69.00
AUSABLE STATE FOREST	2	21.30	\$43.68	\$65.58	50.00%	\$64.81	\$69.00
NORTHERN LOWER PENNINSULA	39	1,263.10	\$55.55	\$92.24	66.00%	\$44.73	\$371.21
STATEWIDE	47	1,318.80	\$54.42	\$90.39	66.00%	\$29.00	\$371.21

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	OOLD		PRICE	OOLD I MOL	COL. 4	COLDITUOL	302B11110E
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	15.40	\$12.86	\$35.70	178.00%	\$23.17	\$40.05
Crystal Falls Management Unit		2.10	\$27.00	\$27.00	0.00%	<u>\$27.00</u>	\$27.00
COPPER COUNTRY STATE FOREST	4	17.50	\$14.55	\$34.65	138.00%	\$23.17	\$40.05
Gwinn Management Unit		16.00	<u>\$1</u> 4.00	\$14.00	0.00%	\$14.00	\$14.00
ESCANABA RIVER STATE FOREST	1	16.00	\$14.00	\$14.00	0.00%	\$14.00	\$14.00
UPPER PENINSULA	5	33.50	\$14.29	\$24.79	73.00%	\$14.00	\$40.05
STATEWIDE	5	33.50	\$14.29	\$24.79	73.00%	\$14.00	\$40.05

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\$87.35

\$30.34

SAWTIMBER in MBF (see general note 3)

STATEWIDE

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		<u> </u>		<u>\$132.70</u>		\$31.00	<u>\$206.82</u>
COPPER COUNTRY STATE FOREST	6	164.00	\$70.94	\$132.70	87.00%	\$31.00	\$206.82
Gwinn Management Unit			<u> </u>	<u></u> <u>\$130.59</u>	<u>75.</u> 00% _	\$75.00	\$221.31_
ESCANABA RIVER STATE FOREST	3	54.70	\$74.58	\$130.59	75.00%	\$75.00	\$221.31
Shingleton Management Unit	5	72.40	\$73.32	\$160.83	119.00%	\$98.56	\$211.92
Newberry Management Unit	2	12.60	\$80.00	\$225.81	182.00%	\$143.87	\$235.24
Sault Ste Marie (Naubinway Office)	2	10.00	\$78.80	\$120.00	52.00%	\$100.00	\$150.00
Sault Ste Marie (Soo Office)		5.60		\$263.91	190.00%	\$263.91	\$263.91
LAKE SUPERIOR STATE FOREST	10	100.60	\$75.68	\$170.65	125.00%	\$98.56	\$263.91
UPPER PENINSULA	19	319.30	\$73.06	\$144.30	98.00%	\$31.00	\$263.91
Gaylord Management Unit	8	38.10	\$92.32	\$149.07	61.00%	\$75.00	\$262.41
Atlanta Management Unit	1	1.30	<u>\$128.00</u>	<u>\$128.00</u>	0.00%	<u>\$128.00</u>	\$128.00
MACKINAW STATE FOREST	9	39.40	\$93.50	\$148.38	59.00%	\$75.00	\$262.41
Traverse City Management Unit	24	742.10	\$143.28	\$235.39	64.00%	\$131.17	\$654.00
Cadillac Management Unit		69.80	\$136.22	<u>\$310.47</u>	128.00%	<u>\$161</u> .00	\$427.33
PERE MARQUETTE STATE FOREST	29	811.90	\$142.67	\$241.84	70.00%	\$131.17	\$654.00
Roscommon Management Unit	3	55.00	\$134.99	\$216.30	60.00%	\$176.80	\$233.00
Grayling Management Unit	1	2.30	\$139.00	\$174.97	26.00%	\$174.97	\$174.97
Gladwin Management Unit		25.90	\$132.43	\$283.78	114.00%	\$150.00	\$361.28_
AUSABLE STATE FOREST	6	83.20	\$134.30	\$236.16	76.00%	\$150.00	\$361.28
NORTHERN LOWER PENNINSULA	44	934.50	\$139.86	\$237.40	70.00%	\$75.00	\$654.00
STATEWIDE	63	1,253.80	\$122.84	\$213.69	74.00%	\$31.00	\$654.00
GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Escanaba Management Unit	3	113.60	\$30.00	\$61.60	105.00%	\$30.34	\$87.35
ESCANABA RIVER STATE FOREST	$\frac{3}{3}$	113.60	\$30.00	\$61.60	105.00%	\$30.34	\$87.35
UPPER PENINSULA	3	113.60	\$30.00	\$61.60	105.00%	\$30.34	\$87.35

113.60

3

\$30.00

105.00%

\$61.60

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SAWTIMBER in MBF (see general note 3)

Grayling Management Unit

Gladwin Management Unit

AUSABLE STATE FOREST

STATEWIDE

NORTHERN LOWER PENNINSULA

HEMLOCK (39) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD SOLD PRICE FROM COL. 3 TO **SOLD PRICE** SOLD PRICE **ADVERTISED** PRICE COL. 4 (4) (2) (1) (5) (3)(6)(7) **Shingleton Management Unit** 1.20 \$28.00 \$40.73 45.00% \$40.73 \$40.73 1 LAKE SUPERIOR STATE FOREST \$28.00 1 1.20 \$40.73 45.00% \$40.73 \$40.73 **UPPER PENINSULA** 1 1.20 \$28.00 45.00% \$40.73 \$40.73 \$40.73 **STATEWIDE** 1 1.20 \$28.00 \$40.73 45.00% \$40.73 \$40.73 IRONWOOD (61) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **ADVERTISED** SOLD PRICE FROM COL. 3 TO SOLD PRICE SOLD PRICE PRICE COL. 4 (1) (2)(4) (5) (6)(7) (3)0.60 \$39.00 0.00% Gwinn Management Unit 1 \$39.00 \$39.00 \$39.00 **ESCANABA RIVER STATE FOREST** 1 0.60 \$39.00 \$39.00 0.00% \$39.00 \$39.00 \$39.00 UPPER PENINSULA 1 0.60 \$39.00 \$39.00 0.00% \$39.00 **STATEWIDE** \$39.00 1 0.60 \$39.00 0.00% \$39.00 \$39.00 JACK PINE (32) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **ADVERTISED** SOLD PRICE FROM COL. 3 TO SOLD PRICE SOLD PRICE **PRICE** COL. 4 (7) (1) (2)(4) (6)(3)(5) Gaylord Management Unit 5 145.50 \$35.21 \$44.72 27.00% \$35.00 \$91.72 Pigeon River Country Management Unit \$27.00 \$54.55 1 14.50 \$54.55 102.00% \$54.55 Atlanta Management Unit 62.00 \$24.28 \$94.81 290.00% \$31.44 \$118.94 MACKINAW STATE FOREST 8 222.00 \$31.62 \$59.35 88.00% \$31.44 \$118.94 6 261.60 \$27.26 49.00% \$29.00 \$47.28 Traverse City Management Unit \$40.60 9 Cadillac Management Unit 819.50 \$15.61 \$24.65 58.00% \$11.00 \$76.04 PERF MARQUETTE STATE FOREST 15 1,081.10 \$18.43 55.00% \$11.00 \$76.04 \$28.51 Roscommon Management Unit 7 \$20.33 95.00% \$23.00 \$51.28 413.00 \$39.73

7

1

15

38

38

367.00

42.80

822.80

2.125.90

2,125.90

\$31.75

\$31.00

\$25.98

\$22.73

\$22.73

\$50.80

\$33.34

\$44.34

\$37.86

\$37.86

60.00%

8.00%

71.00%

67.00%

67.00%

\$32.10

\$33.34

\$23.00

\$11.00

\$11.00

\$68.31

\$33.34

\$68.31

\$118.94

\$118.94

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SAWTIMBER in MBF (see general note 3)

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	50.90		<u>\$12.00</u>	140.00%	\$12.00	\$12.00
MACKINAW STATE FOREST	1	50.90	\$5.00	\$12.00	140.00%	\$12.00	\$12.00
Traverse City Management Unit		10.80	\$17.00	\$17.00	0.00%	\$17.00	<u>\$17.00</u>
PERE MARQUETTE STATE FOREST	1	10.80	\$17.00	\$17.00	0.00%	\$17.00	\$17.00
NORTHERN LOWER PENNINSULA	2	61.70	\$7.10	\$12.88	81.00%	\$12.00	\$17.00
STATEWIDE	2	61.70	\$7.10	\$12.88	81.00%	\$12.00	\$17.00

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit		<u>105.10</u>	<u>\$7</u> 3.64	<u>\$73.64</u>	0.00%	<u>\$73</u> .00_	\$74.00_
ESCANABA RIVER STATE FOREST	2	105.10	\$73.64	\$73.64	0.00%	\$73.00	\$74.00
UPPER PENINSULA	2	105.10	\$73.64	\$73.64	0.00%	\$73.00	\$74.00
Gaylord Management Unit	38	2,528.20	\$45.49	\$85.30	88.00%	\$37.00	\$199.30
Pigeon River Country Management Unit	10	642.50	\$39.98	\$71.21	78.00%	\$40.00	\$121.76
Atlanta Management Unit	23	2,469.40		\$144.19	48.00%	\$80.00	\$202.92
MACKINAW STATE FOREST	71	5,640.10	\$67.60	\$109.48	62.00%	\$37.00	\$202.92
Traverse City Management Unit	42	3,144.10	\$93.81	\$165.29	76.00%	\$55.00	\$260.63
_Cadillac Management Unit	<u> 26</u>	6,594.10		\$142.96	95.00%	\$44.00	\$343.35
PERE MARQUETTE STATE FOREST	68	9,738.20	\$79.83	\$150.17	88.00%	\$44.00	\$343.35
Roscommon Management Unit	21	2,429.60	\$73.26	\$130.57	78.00%	\$76.00	\$170.91
Grayling Management Unit	10	1,218.40	\$49.72	\$112.82	127.00%	\$60.31	\$151.54
Gladwin Management Unit	12	2,953.40	\$71.01	\$124.71	76.00%	\$80.00_	\$173.95
AUSABLE STATE FOREST	43	6,601.40	\$67.91	\$124.67	84.00%	\$60.31	\$173.95
NORTHERN LOWER PENNINSULA	182	21,979.70	\$73.11	\$132.07	81.00%	\$37.00	\$343.35
STATEWIDE	184	22,084.80	\$73.11	\$131.79	80.00%	\$37.00	\$343.35

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SAWTIMBER in MBF (see general note 3)

SAWTIMBER in MBF (see general note 3) MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gaylord Management Unit	4	197.50	\$80.37	\$90.14	, ,	\$58.00	\$115.00
Pigeon River Country Management Unit	1	6.00	\$93.00	\$348.38	275.00%	\$348.38	\$348.38
Atlanta Management Unit	7	711.70	\$88.03	\$186.62		\$45.00	\$307.89
MACKINAW STATE FOREST	<u> </u>	915.20	\$86.41	<u> </u>	93.00%	\$45.00	\$348.38
Traverse City Management Unit	6	582.70	\$48.74	\$98.78	103.00%	\$26.00	\$125.13
Cadillac Management Unit	13	1,401.40	\$49.31	\$107.85	119.00%	\$49.00	\$234.52
PERE MARQUETTE STATE FOREST	19	1,984.10	\$49.14	\$105.18	114.00%	\$26.00	\$234.52
Roscommon Management Unit	19	2,180.50	\$96.84	\$189.76	96.00%	\$100.00	\$377.56
Grayling Management Unit	34	3,433.50	\$103.81	\$211.77	104.00%	\$81.00	\$446.75
Gladwin Management Unit		676.90		\$102.58	82.00%	<u>\$55</u> .53	<u>\$232.97</u>
AUSABLE STATE FOREST	63	6,290.90	\$96.30	\$192.39	100.00%	\$55.53	\$446.75
NORTHERN LOWER PENNINSULA	94	9,190.20	\$85.13	\$171.02	101.00%	\$26.00	\$446.75
STATEWIDE	94	9,190.20	\$85.13	\$171.02	101.00%	\$26.00	\$446.75
MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
		(2)	PRICE		COL. 4		
Atlanta Managament Unit	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Atlanta Management Unit	(1)	26.60	PRICE (3) \$28.38	(4) <u>\$140.43</u>	COL. 4 (5) 395.00%	(6) <u>\$45</u> .00	(7) \$461.13
MACKINAW STATE FOREST	(1)	<u>26.60</u> 26.60	PRICE (3) \$28.38 \$28.38	(4) <u>\$140.43</u> \$140.43	COL. 4 (5) 395.00% 395.00%	(6) \$45.00 \$45.00	(7) \$461.13 \$461.13
	(1)	26.60	PRICE (3) \$28.38	(4) <u>\$140.43</u>	COL. 4 (5) 395.00%	(6) <u>\$45</u> .00	(7) \$461.13 \$461.13
MACKINAW STATE FOREST NORTHERN LOWER PENNINSULA	(1) <u>2</u> 2 2	26.60 26.60 26.60	PRICE (3) \$28.38 \$28.38 \$28.38 \$28.38 \$400000000000000000000000000000000000	(4) \$140.43 \$140.43	COL. 4 (5) 395.00% 395.00% 395.00% 395.00% % CHANGE FROM COL. 3 TO	(6) \$45.00 \$45.00 \$45.00	(7) \$461.13 \$461.13
MACKINAW STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE	(1) 2 2 2 2 4 OF SALES SOLD	26.60 26.60 26.60 26.60 TOTAL VOLUME	PRICE (3) \$28.38 \$28.38 \$28.38 \$28.38 AVERAGE ADVERTISED PRICE	(4)\$140.43 \$140.43 \$140.43 \$140.43 AVERAGE SOLD PRICE	COL. 4 (5) 395.00% 395.00% 395.00% 395.00% % CHANGE FROM COL. 3 TO COL. 4	(6) \$45.00 \$45.00 \$45.00 \$45.00 MINIMUM SOLD PRICE	(7) \$461.13 \$461.13 \$461.13 MAXIMUM SOLD PRICE
MACKINAW STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE N. WHITE CEDAR (25)	(1) 2 2 2 2 # OF SALES SOLD (1)	26.60 26.60 26.60 26.60 TOTAL VOLUME	PRICE (3) \$28.38 \$28.38 \$28.38 \$28.38 AVERAGE ADVERTISED PRICE (3)	(4) \$140.43 \$140.43 \$140.43 \$140.43 AVERAGE SOLD PRICE (4)	COL. 4 (5) 395.00% 395.00% 395.00% 395.00% % CHANGE FROM COL. 3 TO COL. 4 (5)	(6) \$45.00 \$45.00 \$45.00 \$45.00 MINIMUM SOLD PRICE (6)	(7)\$461.13 \$461.13 \$461.13 \$461.13 MAXIMUM SOLD PRICE (7)
MACKINAW STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE N. WHITE CEDAR (25) Atlanta Management Unit	(1) 2 2 2 2 # OF SALES SOLD (1) 4	26.60 26.60 26.60 26.60 TOTAL VOLUME (2) 96.50	PRICE (3) \$28.38 \$28.38 \$28.38 \$28.38 AVERAGE ADVERTISED PRICE (3) \$38.70	(4)\$140.43 \$140.43 \$140.43 \$140.43 AVERAGE SOLD PRICE (4)\$75.32	COL. 4 (5) 395.00% 395.00% 395.00% 395.00% % CHANGE FROM COL. 3 TO COL. 4 (5) 95.00%	(6) \$45.00 \$45.00 \$45.00 \$45.00 MINIMUM SOLD PRICE (6) \$42.26	(7)\$461.13 \$461.13 \$461.13 \$461.13 MAXIMUM SOLD PRICE (7)\$202.20
MACKINAW STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE N. WHITE CEDAR (25)	(1) 2 2 2 2 # OF SALES SOLD (1)	26.60 26.60 26.60 26.60 TOTAL VOLUME	PRICE (3) \$28.38 \$28.38 \$28.38 \$28.38 AVERAGE ADVERTISED PRICE (3)	(4) \$140.43 \$140.43 \$140.43 \$140.43 AVERAGE SOLD PRICE (4)	COL. 4 (5) 395.00% 395.00% 395.00% 395.00% % CHANGE FROM COL. 3 TO COL. 4 (5) 95.00%	(6) \$45.00 \$45.00 \$45.00 \$45.00 MINIMUM SOLD PRICE (6)	(7) \$461.13 \$461.13 \$461.13 MAXIMUM SOLD PRICE

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STATEWIDE

PAPER BIRCH (10) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE SOLD PRICE ADVERTISED** FROM COL. 3 TO SOLD PRICE PRICE COL. 4 (1) (2)(4) (5) (3)(6)(7) Baraga Management Unit 17 295.90 \$66.56 \$127.40 91.00% \$22.00 \$241.09 Crystal Falls Management Unit 2.40 \$78.00 \$78.00 0.00% \$78.00 \$78.00 COPPER COUNTRY STATE FOREST \$241.09 18 298.30 \$66.65 \$127.01 91.00% \$22.00 Gwinn Management Unit 5 47.40 \$46.75 \$84.11 80.00% \$47.00 \$166.69 Escanaba Management Unit 12 99.20 \$54.31 \$110.95 104.00% \$48.00 \$158.17 **ESCANABA RIVER STATE FOREST** 17 146.60 \$51.87 \$102.27 97.00% \$47.00 \$166.69 Shingleton Management Unit 8 52.70 \$74.27 \$183.14 147.00% \$85.00 \$219.92 Newberry Management Unit 11 \$35.87 125.00% \$25.00 \$173.72 51.50 \$80.76 Sault Ste Marie (Naubinway Office) 6 117.30 \$44.39 \$70.90 60.00% \$52.00 \$100.00 2 Sault Ste Marie (Soo Office) 23.40 \$58.00 \$58.00 0.00% \$58.00 \$58.00 LAKE SUPERIOR STATE FOREST 27 244.90 \$50.33 \$95.89 91.00% \$25.00 \$219.92 **UPPER PENINSULA** 62 689.80 \$57.71 92.00% \$22.00 \$241.09 \$110.70 \$35.63 \$60.07 \$99.42 Atlanta Management Unit 6 67.70 69.00% \$30.00 MACKINAW STATE FOREST 6 67.70 \$35.63 \$60.07 69.00% \$30.00 \$99.42 Traverse City Management Unit 3 45.40 \$31.36 84.00% \$32.04 \$103.09 \$57.78 Cadillac Management Unit 2.80 \$28.00 \$62.59 124.00% \$62.59 \$62.59 PERE MARQUETTE STATE FOREST 4 48.20 \$31.17 \$58.06 86.00% \$32.04 \$103.09 2 Roscommon Management Unit 32.60 \$29.78 \$107.46 261.00% \$57.03 \$170.42 AUSABLE STATE FOREST 2 32.60 \$29.78 \$107.46 261.00% \$57.03 \$170.42 NORTHERN LOWER PENNINSULA 12 148.50 \$32.89 \$69.82 112.00% \$30.00 \$170.42

\$53.32

\$103.46

94.00%

838.30

74

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\$241.09

\$22.00

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SAW HIVIDER III WIDF (see general hote 3)		,	-				
RED MAPLE (03)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	26	1,142.20	\$91.88	\$190.49	107.00%	\$70.00	\$315.41
Crystal Falls Management Unit		<u> </u>		\$252.73	193.00% _	\$250.00	<u>\$276.80</u>
COPPER COUNTRY STATE FOREST	28	1,236.30	\$91.46	\$195.23	113.00%	\$70.00	\$315.41
Gwinn Management Unit	12	1,874.20	\$108.53	\$195.02	80.00%	\$110.00	\$393.98
Escanaba Management Unit			<u> </u>	\$286.64	<u>167.</u> 00% _	\$85.00	<u>\$438.06</u>
ESCANABA RIVER STATE FOREST	27	2,597.00	\$108.23	\$220.52	104.00%	\$85.00	\$438.06
Shingleton Management Unit	16	799.00	\$91.88	\$168.19	83.00%	\$81.00	\$273.32
Newberry Management Unit	16	826.10	\$79.92	\$174.93	119.00%	\$53.00	\$260.12
Sault Ste Marie (Naubinway Office)	11	338.00	\$139.32	\$189.76	36.00%	\$120.00	\$325.00
Sault Ste Marie (Soo Office)	5	334.40	\$39.71	\$82.79	108.00%	\$52.00	\$89.48
Sault Ste Marie (Drummond Island)		4.30	\$39.65_		1.00% _	\$36.00	\$43.00
LAKE SUPERIOR STATE FOREST	50	2,301.80	\$86.88	\$161.13	85.00%	\$36.00	\$325.00
UPPER PENINSULA	105	6,135.10	\$96.84	\$193.14	99.00%	\$36.00	\$438.06
Gaylord Management Unit	25	1,206.20	\$78.85	\$134.77	71.00%	\$64.00	\$264.45
Pigeon River Country Management Unit	8	79.80	\$35.97	\$86.39	140.00%	\$40.00	\$159.31
Atlanta Management Unit		906.80		<u></u> <u>\$118.03</u>	<u>135.</u> 0 <u>0%</u> _	<u> </u>	\$398.35_
MACKINAW STATE FOREST	53	2,192.80	\$65.50	\$126.08	92.00%	\$40.00	\$398.35
Traverse City Management Unit	41	2,922.10	\$119.84	\$206.54	72.00%	\$60.00	\$475.16
Cadillac Management Unit		1,242.40	<u> </u>	<u>\$133.41</u>	<u>116.</u> 0 <u>0%</u> _	<u> </u>	\$265.50
PERE MARQUETTE STATE FOREST	58	4,164.50	\$102.49	\$184.72	80.00%	\$60.00	\$475.16
Roscommon Management Unit	14	612.50	\$66.57	\$122.01	83.00%	\$63.00	\$193.48
Grayling Management Unit	13	192.50	\$45.68	\$118.72	160.00%	\$49.46	\$180.54
Gladwin Management Unit	12	1,207.50	\$37.27 _		125.00%	\$21.39	\$134.20
AUSABLE STATE FOREST	39	2,012.50	\$46.99	\$98.76	110.00%	\$21.39	\$193.48
NORTHERN LOWER PENNINSULA	150	8,369.80	\$79.46	\$148.69	87.00%	\$21.39	\$475.16
STATEWIDE	255	14,504.90	\$86.81	\$167.49	93.00%	\$21.39	\$475.16

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	40.50	\$101.07	\$294.41	191.00%	\$279.72	\$301.25
		<u>159.70</u>		<u>\$230.62</u>		\$230.62	<u>\$230.62</u>
COPPER COUNTRY STATE FOREST	4	200.20	\$94.63	\$243.53	157.00%	\$230.62	\$301.25
Gwinn Management Unit	2	94.90		\$292.95	274.00%	\$110.00	<u>\$295.49</u>
ESCANABA RIVER STATE FOREST	2	94.90	\$78.23	\$292.95	274.00%	\$110.00	\$295.49
Shingleton Management Unit	2	37.30	\$115.00	\$267.14	132.00%	\$150.00	\$276.28
Newberry Management Unit	1	2.10	\$115.00	\$234.21	104.00%	\$234.21	\$234.21
Sault Ste Marie (Soo Office)	1	3.70	\$88.00	\$479.14	444.00%	\$479.14	\$479.14
Sault Ste Marie (Drummond Island)				<u> </u>	23.00%	\$100.00	<u>\$100.00</u>
LAKE SUPERIOR STATE FOREST	5	51.10	\$107.72	\$254.97	137.00%	\$100.00	\$479.14
UPPER PENINSULA	11	346.20	\$92.07	\$258.76	181.00%	\$100.00	\$479.14
Gaylord Management Unit	8	313.50	\$81.11	\$121.66	50.00%	\$70.00	\$155.65
Pigeon River Country Management Unit	4	110.00	\$139.33	\$181.13	30.00%	\$136.00	\$296.99
Atlanta_Management Unit	<u></u> <u>19</u>	2 <u>,533.00</u>	\$169.00	\$263.10	<u>56.00%</u>	<u> </u>	<u>\$526.74</u>
MACKINAW STATE FOREST	31	2,956.50	\$158.57	\$245.05	55.00%	\$67.00	\$526.74
Traverse City Management Unit	28	2,782.00	\$105.86	\$178.48	69.00%	\$51.00	\$329.42
Cadillac Management Unit	22	5,443.90	\$145.31	\$254.69	75.00%	<u>\$146.39</u>	<u>\$497.27</u>
PERE MARQUETTE STATE FOREST	50	8,225.90	\$131.97	\$228.91	73.00%	\$51.00	\$497.27
Roscommon Management Unit	4	439.20	\$100.95	\$235.08	133.00%	\$120.00	\$266.70
Grayling Management Unit	6	684.70	\$140.45	\$186.23	33.00%	\$168.29	\$200.00
Gladwin Management Unit	5		\$114.70 _	\$134.22	<u>17.00%</u> _	\$90.00	<u>\$374.66</u>
AUSABLE STATE FOREST	15	1,419.00	\$122.87	\$190.53	55.00%	\$90.00	\$374.66
NORTHERN LOWER PENNINSULA	96	12,601.40	\$137.19	\$228.38	66.00%	\$51.00	\$526.74
STATEWIDE	107	12,947.60	\$135.98	\$229.19	69.00%	\$51.00	\$526.74

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NORTHERN LOWER PENNINSULA

STATEWIDE

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	3,874.60	\$82.52	\$153.82		\$79.00	\$212.15
Crystal Falls Management Unit		<u></u>		<u> \$139.05</u>		<u>\$127</u> . <u>60</u>	<u>\$153.00</u>
COPPER COUNTRY STATE FOREST	16	4,680.10	\$83.48	\$151.28	81.00%	\$79.00	\$212.15
Gwinn Management Unit		690.30		\$194.29	130.00%	\$141.00	\$382.62
ESCANABA RIVER STATE FOREST	6	690.30	\$84.60	\$194.29	130.00%	\$141.00	\$382.62
Shingleton Management Unit		49.90	\$94.00	<u>\$118.21</u>	26.00%	\$118.21	\$118.21
LAKE SUPERIOR STATE FOREST		49.90	\$94.00	\$118.21	26.00%	\$118.21	\$118.21
UPPER PENINSULA	23	5,420.30	\$83.72	\$156.45	87.00%	\$79.00	\$382.62
Gaylord Management Unit	19	7,031.80	\$93.41	\$215.91	131.00%	\$72.00	\$265.98
Pigeon River Country Management Unit	21	3,050.80	\$97.21	\$196.16	102.00%	\$95.00	\$270.17
Atlanta Management Unit		5,937.20	\$132.44	\$223.30	69.00%	<u>\$115.00</u>	\$349.87
MACKINAW STATE FOREST	66	16,019.80	\$108.60	\$214.89	98.00%	\$72.00	\$349.87
Traverse City Management Unit	44	6,805.60	\$99.56	\$163.23	64.00%	\$41.00	\$281.90
Cadillac Management Unit		4,262.50		<u> </u>	73.00%	\$45.00	\$311.82
PERE MARQUETTE STATE FOREST	69	11,068.10	\$91.86	\$153.35	67.00%	\$41.00	\$311.82
Roscommon Management Unit	18	2,646.90	\$91.82	\$186.07	103.00%	\$75.00	\$277.62
Grayling Management Unit	37	5,864.90	\$94.41	\$180.49	91.00%	\$73.00	\$347.36
Gladwin Management Unit	4			\$101.66	<u>27.</u> 00% _	<u> </u>	\$272.97_
AUSABLE STATE FOREST	59	8,750.10	\$93.23	\$180.03	93.00%	\$56.94	\$347.36
NORTHERN LOWER PENNINSULA	194	35,838.00	\$99.68	\$187.37	88.00%	\$41.00	\$349.87
STATEWIDE	217	41,258.30	\$97.58	\$183.31	88.00%	\$41.00	\$382.62
ROCK ELM (53)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Caylard Managament Unit	(1)		· ·	· ·	. ,	• •	1 1
Gaylord Management Unit			<u>\$27.00</u>	<u>\$40.00</u>		\$40.00 \$40.00	<u>\$40.00</u> \$40.00
IVIAUNIIVAVV STATE FUREST	1	0.80	\$27.00	\$40.00	46.00%	\$40.00	ф4 0.00

0.80

0.80

1

1

\$27.00

\$27.00

48.00%

48.00%

\$40.00

\$40.00

\$40.00

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\$40.00

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SAWTIMBER in MBF (see general note 3)

SCOTCH PINE (38)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	6.60	\$24.00		157.00%	\$61.78	\$61.78
MACKINAW STATE FOREST	1	6.60	\$24.00	\$61.78	157.00%	\$61.78	\$61.78
Cadillac Management Unit		15.10	\$26.00	\$26.00	0.00%	\$26.00	\$26.00
PERE MARQUETTE STATE FOREST	1	15.10	\$26.00	\$26.00	0.00%	\$26.00	\$26.00
NORTHERN LOWER PENNINSULA	2	21.70	\$25.39	\$36.88	45.00%	\$26.00	\$61.78
STATEWIDE	2	21.70	\$25.39	\$36.88	45.00%	\$26.00	\$61.78

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SAWTIMBER in MBF (see general note 3)

SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	30	1,804.60	\$170.16	\$349.83	106.00%	\$154.00	\$525.68
Crystal Falls Management Unit			\$155.91	<u>\$373.16</u>	139.00%	\$300.00	<u>\$375.00</u>
COPPER COUNTRY STATE FOREST	33	1,987.90	\$168.85	\$351.98	108.00%	\$154.00	\$525.68
Gwinn Management Unit	12	2,012.30	\$188.02	\$291.60	55.00%	\$180.00	\$594.76
Escanaba Management Unit	10 _		\$131.61	\$338.35	157.00%	\$130.00	\$409.09
ESCANABA RIVER STATE FOREST	22	2,250.70	\$182.04	\$296.55	63.00%	\$130.00	\$594.76
Shingleton Management Unit	12	3,484.20	\$304.20	\$529.77	74.00%	\$339.00	\$821.56
Newberry Management Unit	8	347.30	\$187.05	\$464.29	148.00%	\$197.08	\$554.27
Sault Ste Marie (Naubinway Office)	4	126.40	\$330.45	\$469.60	42.00%	\$350.00	\$504.81
Sault Ste Marie (Soo Office)	2	530.20	\$279.78	\$399.64	43.00%	\$349.74	\$579.61
Sault Ste Marie (Drummond Island)		45.80				\$78.00	<u>\$154.00</u>
LAKE SUPERIOR STATE FOREST	29	4,533.90	\$291.00	\$503.48	73.00%	\$78.00	\$821.56
UPPER PENINSULA	84	8,772.50	\$235.37	\$416.06	77.00%	\$78.00	\$821.56
Gaylord Management Unit	25	4,099.80	\$349.48	\$463.49	33.00%	\$255.00	\$1,292.47
Pigeon River Country Management Unit	8	417.30	\$310.96	\$457.86	47.00%	\$270.00	\$698.48
Atlanta Management Unit	<u> </u>	<u>433.30</u>	\$289.54	\$370.43	<u> 28.00%</u> _	<u>\$311</u> .01	<u>\$546.73</u>
MACKINAW STATE FOREST	42	4,950.40	\$340.99	\$454.87	33.00%	\$255.00	\$1,292.47
Traverse City Management Unit	23	2,399.70	\$231.75	\$417.01	80.00%	\$196.00	\$747.59
Cadillac Management Unit		229.80	<u>\$106.12</u>	\$275.87	160.00%	\$98.00	<u>\$475.70</u>
PERE MARQUETTE STATE FOREST	28	2,629.50	\$220.77	\$404.67	83.00%	\$98.00	\$747.59
Roscommon Management Unit	1	14.50	\$237.00	\$670.98	183.00%	\$670.98	\$670.98
Grayling Management Unit	3	167.60	\$150.45	\$321.73	114.00%	\$153.49	\$2,107.66
Gladwin Management Unit	<u> </u>		\$301.00	<u>\$805.51</u>	168.00%	<u>\$805</u> . <u>51</u>	<u>\$805.51</u>
AUSABLE STATE FOREST	5	220.70	\$182.47	\$429.29	135.00%	\$153.49	\$2,107.66
NORTHERN LOWER PENNINSULA	75	7,800.60	\$295.98	\$437.23	48.00%	\$98.00	\$2,107.66
STATEWIDE	159	16,573.10	\$263.90	\$426.02	61.00%	\$78.00	\$2,107.66

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SAWTIMBER in MBF (see general note 3)

WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	(-)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	553.30	\$40.69	\$130.71	221.00%	\$86.24	\$154.40
Crystal Falls Management Unit		<u></u> 9.10_				\$31.00	\$31.00_
COPPER COUNTRY STATE FOREST	7	562.40	\$40.54	\$129.10	218.00%	\$31.00	\$154.40
Escanaba Management Unit	2	13.80	\$34.00	<u>\$100.29</u>	195.00%	\$76.96	<u>\$113.9</u> 7
ESCANABA RIVER STATE FOREST	2	13.80	\$34.00	\$100.29	195.00%	\$76.96	\$113.97
UPPER PENINSULA	9	576.20	\$40.38	\$128.41	218.00%	\$31.00	\$154.40
Gaylord Management Unit	1	12.20	\$63.00	\$377.09	499.00%	\$377.09	\$377.09
MACKINAW STATE FOREST	1	12.20	\$63.00	\$377.09	499.00%	\$377.09	\$377.09
Gladwin Management Unit		2.40	\$38.00	\$80.03	111.00%	\$80.03	\$80.03
AUSABLE STATE FOREST	1	2.40	\$38.00	\$80.03	111.00%	\$80.03	\$80.03
NORTHERN LOWER PENNINSULA	2	14.60	\$58.89	\$328.26	457.00%	\$80.03	\$377.09
STATEWIDE	11	590.80	\$40.84	\$133.35	227.00%	\$31.00	\$377.09

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	78.80	\$75.37	\$117.39	56.00%	\$72.00	\$139.36
Atlanta Management Unit		<u> </u>		<u>\$188.10</u>	158.00% _	\$78.27	<u> </u>
MACKINAW STATE FOREST	9	273.50	\$73.63	\$167.73	128.00%	\$72.00	\$478.80
Traverse City Management Unit	14	592.00	\$56.13	\$102.44	83.00%	\$25.00	\$204.46
Cadillac Management Unit		643.40	\$58.73	\$73.27	25.00%	\$44.00	\$273.89
PERE MARQUETTE STATE FOREST	21	1,235.40	\$57.48	\$87.25	52.00%	\$25.00	\$273.89
Roscommon Management Unit	8	208.60	\$59.76	\$102.41	71.00%	\$62.00	\$199.97
Grayling Management Unit	20	753.80	\$70.82	\$119.09	68.00%	\$55.00	\$196.89
Gladwin Management Unit			\$56.05	<u>\$74.85</u>	34.00%	\$40.50	\$100.04
AUSABLE STATE FOREST	33	1,021.10	\$67.71	\$113.14	67.00%	\$40.50	\$199.97
NORTHERN LOWER PENNINSULA	63	2,530.00	\$63.36	\$106.40	68.00%	\$25.00	\$478.80
STATEWIDE	63	2,530.00	\$63.36	\$106.40	68.00%	\$25.00	\$478.80

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01/01/2022 to 12/31/2022

SAWTIMBER in MBF (see general note 3)

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		<u> </u>				<u> </u>	<u>\$62.00</u>
COPPER COUNTRY STATE FOREST	1	1.70	\$62.00	\$62.00	0.00%	\$62.00	\$62.00
Gwinn Management Unit				\$100.10		\$89.32	\$106.00
ESCANABA RIVER STATE FOREST	2	13.00	\$49.46	\$100.10	102.00%	\$89.32	\$106.00
Newberry Management Unit	5	108.00	\$46.72	\$114.36	145.00%	\$49.00	\$124.25
Sault Ste Marie (Naubinway Office)		2.40			306.00%	<u> </u>	
LAKE SUPERIOR STATE FOREST	6	110.40	\$46.05	\$113.29	146.00%	\$49.00	\$124.25
UPPER PENINSULA	9	125.10	\$46.63	\$111.22	139.00%	\$49.00	\$124.25
Gaylord Management Unit	13	586.60	\$39.00	\$67.89	74.00%	\$35.00	\$94.34
Pigeon River Country Management Unit	12	285.80	\$64.44	\$140.84	119.00%	\$55.00	\$206.66
Atlanta Management Unit		1 <u>,954.50</u>		<u>\$187.01</u>	202.00%	<u> </u>	<u>\$540.63</u>
MACKINAW STATE FOREST	38	2,826.90	\$57.45	\$157.63	174.00%	\$35.00	\$540.63
Traverse City Management Unit	44	4,122.50	\$42.82	\$91.83	114.00%	\$40.00	\$149.80
Cadillac Management Unit		1 <u>,166.5</u> 0		\$128.03		\$31.00_	\$276.63
PERE MARQUETTE STATE FOREST	61	5,289.00	\$45.82	\$99.82	118.00%	\$31.00	\$276.63
Roscommon Management Unit	15	998.50	\$52.28	\$106.01	103.00%	\$46.00	\$308.25
Grayling Management Unit	22	1,049.40	\$60.28	\$115.06	91.00%	\$42.00	\$178.24
Gladwin Management Unit				<u>\$104.95</u>	77.00%	<u>\$63</u> .45_	<u>\$160.57</u>
AUSABLE STATE FOREST	42	2,188.90	\$56.56	\$110.28	95.00%	\$42.00	\$308.25
NORTHERN LOWER PENNINSULA	141	10,304.80	\$51.30	\$117.90	130.00%	\$31.00	\$540.63
STATEWIDE	150	10,429.90	\$51.24	\$117.82	130.00%	\$31.00	\$540.63

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SAWTIMBER in MBF (see general note 3)

WHITE SPRUCE (21)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	14.80	\$19.80	\$47.82	142.00%	\$17.00	\$50.12
Crystal Falls Management Unit	<u> </u>	6.90_		<u>\$1</u> 7.00		\$17.00	
COPPER COUNTRY STATE FOREST	4	21.70	\$18.91	\$38.02	101.00%	\$17.00	\$50.12
Gwinn Management Unit		95.70	\$26.74	\$38.33	43.00%	\$16.00	
ESCANABA RIVER STATE FOREST	6	95.70	\$26.74	\$38.33	43.00%	\$16.00	\$68.23
UPPER PENINSULA	10	117.40	\$25.29	\$38.27	51.00%	\$16.00	\$68.23
Gaylord Management Unit	1	6.80	\$19.00	\$29.00	53.00%	\$29.00	\$29.00
Atlanta Management Unit	3	63.80	\$20.06	\$45.05	<u>125.00%</u>	\$25.00	<u>\$100.71</u>
MACKINAW STATE FOREST	4	70.60	\$19.96	\$43.50	118.00%	\$25.00	\$100.71
Traverse City Management Unit		71.20		\$31.04	0.00%	\$31.04	\$31.04
PERE MARQUETTE STATE FOREST	1	71.20	\$31.00	\$31.04	0.00%	\$31.04	\$31.04
NORTHERN LOWER PENNINSULA	5	141.80	\$25.50	\$37.25	46.00%	\$25.00	\$100.71
STATEWIDE	15	259.20	\$25.41	\$37.71	48.00%	\$16.00	\$100.71

01/01/2022 to 12/31/2022

SAWTIMBER in MBF (see general note 3)

YELLOW BIRCH (04)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	80.50	\$34.79	\$112.41	223.00%	\$30.00	\$258.73
Crystal Falls Management Unit	<u> </u>			<u>\$45.00</u>		<u> </u>	\$45.00_
COPPER COUNTRY STATE FOREST	11	97.40	\$36.56	\$100.72	175.00%	\$30.00	\$258.73
Gwinn Management Unit	3	25.20	\$25.57	\$41.78	63.00%	\$26.00	\$116.56
Escanaba Management Unit	<u> </u>		\$25.89		113.00%	<u>\$27</u> . <u>18</u>	\$76.55
ESCANABA RIVER STATE FOREST	8	59.50	\$25.75	\$49.54	92.00%	\$26.00	\$116.56
Shingleton Management Unit	5	41.90	\$60.69	\$159.83	163.00%	\$64.00	\$280.27
Newberry Management Unit	3	16.60	\$66.86	\$247.84	271.00%	\$47.00	\$361.05
Sault Ste Marie (Naubinway Office)		<u>19.5</u> 0_		<u></u> <u>\$128.39</u>	41.00%	\$92.00	<u>\$167.40</u>
LAKE SUPERIOR STATE FOREST	11	78.00	\$69.65	\$170.70	145.00%	\$47.00	\$361.05
UPPER PENINSULA	30	234.90	\$44.81	\$110.99	148.00%	\$26.00	\$361.05
Gaylord Management Unit	2	4.10	\$73.59	\$164.93	124.00%	\$110.00	\$235.12
Atlanta Management Unit	<u> </u>	<u> </u>			106.00%	\$80.39	
MACKINAW STATE FOREST	3	8.80	\$55.11	\$119.78	117.00%	\$80.39	\$235.12
Traverse City Management Unit	4	11.60	\$75.63	\$232.58	208.00%	\$135.77	\$494.54
PERE MARQUETTE STATE FOREST	4	11.60	\$75.63	\$232.58	208.00%	\$135.77	\$494.54
NORTHERN LOWER PENNINSULA	7	20.40	\$66.78	\$183.92	175.00%	\$80.39	\$494.54
STATEWIDE	37	255.30	\$46.56	\$116.82	151.00%	\$26.00	\$494.54

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DI II DIMOOD in Cords (see general note 1)

PULPWOOD in Cords (see general note 4	.)						
AUSTRIAN PINE (37)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	3025		PRICE	OGEDITAGE	COL. 4	0020111102	002511102
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit		4.00	\$9.20	<u>\$10.00</u>	9.00%	<u>\$10</u> .00	<u>\$10.00</u>
PERE MARQUETTE STATE FOREST	1	4.00	\$9.20	\$10.00	9.00%	\$10.00	\$10.00
NORTHERN LOWER PENNINSULA	1	4.00	\$9.20	\$10.00	9.00%	\$10.00	\$10.00
STATEWIDE	1	4.00	\$9.20	\$10.00	9.00%	\$10.00	\$10.00
BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE

BALSAM FIR (20)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	34	4,765.00	\$4.73	\$13.53	186.00%	\$2.75	\$41.34
Crystal Falls Management Unit	4	236.00	\$6.30	\$9.52	51.00%	\$6.05	\$12.00
COPPER COUNTRY STATE FOREST	<u> </u>	5,001.00	<u> </u>	<u> </u>		<u> </u>	\$41.34
Gwinn Management Unit	17	2,143.00	\$10.30	\$16.70	62.00%	\$9.80	\$106.22
Escanaba Management Unit		1,814.00	\$10.56	\$20.57	95.00%	\$9.80_	\$44.53
ESCANABA RIVER STATE FOREST	32	3,957.00	\$10.42	\$18.48	77.00%	\$9.80	\$106.22
Shingleton Management Unit	16	1,212.00	\$8.81	\$14.80	68.00%	\$7.95	\$27.43
Newberry Management Unit	27	1,831.00	\$8.42	\$15.46	84.00%	\$5.05	\$32.34
Sault Ste Marie (Naubinway Office)	14	2,273.00	\$7.86	\$15.68	99.00%	\$7.00	\$27.25
Sault Ste Marie (Soo Office)	7	838.00	\$6.58	\$11.19	70.00%	\$6.32	\$18.73
Sault Ste Marie (Drummond Island)	4	625.00	\$5.23	\$5.44		\$4.00	\$5.75
LAKE SUPERIOR STATE FOREST	68	6,779.00	\$7.78	\$13.96	79.00%	\$4.00	\$32.34
UPPER PENINSULA	138	15,737.00	\$7.50	\$14.90	99.00%	\$2.75	\$106.22
Gaylord Management Unit	8	299.00	\$16.94	\$25.48	50.00%	\$15.60	\$43.76
Pigeon River Country Management Unit	11	1,346.00	\$17.61	\$31.70	80.00%	\$19.78	\$50.69
Atlanta Management Unit	20	3,459.00		\$42.87	158.00%	<u>\$16.40</u>	\$115.66
MACKINAW STATE FOREST	39	5,104.00	\$16.92	\$38.91	130.00%	\$15.60	\$115.66
Traverse City Management Unit	6	885.00	\$7.86	\$15.58	98.00%	\$8.11	\$29.56
Cadillac Management Unit	4	128.00	\$8.19	\$42.08	414.00%	\$18.70	\$68.96
PERE MARQUETTE STATE FOREST		1,013.00	\$7.90	\$18.93	140.00%	\$8.11	\$68.96
Roscommon Management Unit	12	1,015.00	\$18.15	\$47.28	160.00%	\$17.90	\$73.43
Grayling Management Unit	5	164.00	\$8.61	\$18.77	118.00%	\$14.74	\$23.88
Gladwin Management Unit		145.00	<u>\$1</u> 5.90	\$17.10	8.00%	\$17.10	<u>\$17.1</u> 0
AUSABLE STATE FOREST	18	1,324.00	\$16.72	\$40.44	142.00%	\$14.74	\$73.43
NORTHERN LOWER PENNINSULA	67	7,441.00	\$15.65	\$36.46	133.00%	\$8.11	\$115.66
STATEWIDE	205	23,178.00	\$10.12	\$21.82	116.00%	\$2.75	\$115.66

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\$45.94

\$3.10

01/01/2022 to 12/31/2022

Page 21 of 32 PULPWOOD in Cords (see general note 4)

BASSWOOD (05) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE** FROM COL. 3 TO **SOLD PRICE** SOLD PRICE **ADVERTISED** PRICE COL. 4 (1) (4) (2) (5) (6)(3)(7) Baraga Management Unit 1.964.00 15 \$3.23 \$10.78 234.00% \$3.10 \$29.11 Crystal Falls Management Unit 88.00 \$5.20 \$5.20 0.00% \$5.20 \$5.20 COPPER COUNTRY STATE FOREST 2,052.00 \$29.11 16 \$3.32 \$10.54 217.00% \$3.10 \$4.92 \$4.45 \$4.92 **Gwinn Management Unit** 1 6.00 \$4.92 11.00% ESCANABA RIVER STATE FOREST 1 6.00 \$4.45 \$4.92 11.00% \$4.92 \$4.92 17 **UPPER PENINSULA** 2.058.00 \$3.32 \$10.52 217.00% \$3.10 \$29.11 **Gaylord Management Unit** 22 6,599.00 \$9.96 \$20.17 103.00% \$6.60 \$38.73 Pigeon River Country Management Unit 5 1,094.00 \$12.30 \$28.49 132.00% \$16.17 \$34.19 Atlanta Management Unit 3 507.00 \$10.11 \$19.93 97.00% \$12.25 \$45.94 MACKINAW STATE FOREST 30 8,200.00 \$10.28 107.00% \$21.27 \$6.60 \$45.94 Traverse City Management Unit 9 1,245.00 \$16.51 \$27.24 65.00% \$14.00 \$30.98 3 \$26.64 Cadillac Management Unit 271.00 \$15.59 \$25.92 66.00% \$13.91 PERE MARQUETTE STATE FOREST 12 1,516.00 \$16.34 \$27.01 65.00% \$13.91 \$30.98 \$11.09 \$11.09 **Grayling Management Unit** 1 17.00 \$6.50 71.00% \$11.09 AUSABLE STATE FOREST 1 17.00 71.00% \$11.09 \$6.50 \$11.09 \$11.09 \$45.94 NORTHERN LOWER PENNINSULA 43 9,733.00 \$11.22 \$22.14 97.00% \$6.60

HEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	791.00	\$6.35	\$6.45	2.00%	\$6.45	\$6.45
COPPER COUNTRY STATE FOREST	1	791.00	\$6.35	\$6.45	2.00%	\$6.45	\$6.45
Shingleton Management Unit	3	39.00	\$13.28	\$16.54	25.00%	\$13.75	\$29.60
Newberry Management Unit	2	7.00_		\$5.25	425.00%		\$8.43_
LAKE SUPERIOR STATE FOREST	5	46.00	\$11.41	\$14.83	30.00%	\$1.00	\$29.60
UPPER PENINSULA	6	837.00	\$6.63	\$6.91	4.00%	\$1.00	\$29.60
STATEWIDE	6	837.00	\$6.63	\$6.91	4.00%	\$1.00	\$29.60

\$9.84

\$20.11

104.00%

11,791.00

60

STATEWIDE

01/01/2022 to 12/31/2022

PULPWOOD in Cords (see general note 4)

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	6,012.00	\$25.08	\$55.56	122.00%	\$25.00	\$70.78
Crystal Falls Management Unit		1 <u>,090.00</u> _		\$43.75	<u>83.00%</u>	\$33.53	\$43.85_
COPPER COUNTRY STATE FOREST	11	7,102.00	\$24.89	\$53.75	116.00%	\$25.00	\$70.78
Gwinn Management Unit		7,888.00		\$61.41	210.00%	\$23.45	\$64.78
ESCANABA RIVER STATE FOREST	7	7,888.00	\$19.83	\$61.41	210.00%	\$23.45	\$64.78
Shingleton Management Unit	14	4,802.00	\$15.83	\$40.49	156.00%	\$15.75	\$59.86
Newberry Management Unit	23	15,362.00	\$18.06	\$37.63	108.00%	\$16.25	\$60.14
Sault Ste Marie (Naubinway Office)	6	1,049.00	\$20.54	\$36.43	77.00%	\$21.00	\$41.72
Sault Ste Marie (Soo Office)		<u>975.00</u>		<u>\$13.88</u>		<u>\$12</u> .30	\$1 <u>5.5</u> 5_
LAKE SUPERIOR STATE FOREST	46	22,188.00	\$17.51	\$37.15	112.00%	\$12.30	\$60.14
UPPER PENINSULA	64	37,178.00	\$19.41	\$45.47	134.00%	\$12.30	\$70.78
Gaylord Management Unit	10	2,556.00	\$18.32	\$30.09	64.00%	\$12.70	\$51.24
Pigeon River Country Management Unit	8	239.00	\$15.11	\$24.78	64.00%	\$15.00	\$31.08
Atlanta Management Unit		2,363.00_		\$21.12	129.00%		\$65.87_
MACKINAW STATE FOREST	35	5,158.00	\$14.01	\$25.73	84.00%	\$5.00	\$65.87
Traverse City Management Unit	21	4,556.00	\$11.62	\$31.23	169.00%	\$6.90	\$62.61
Cadillac Management Unit	13 _	8,176.00_		<u>\$19.89</u>	105.00%	\$10.25	\$94.71_
PERE MARQUETTE STATE FOREST	34	12,732.00	\$10.38	\$23.95	131.00%	\$6.90	\$94.71
Roscommon Management Unit	15	7,766.00	\$9.06	\$21.92	142.00%	\$8.55	\$39.33
Grayling Management Unit	36	35,598.00	\$14.64	\$28.94	98.00%	\$15.01	\$96.18
Gladwin Management Unit		1 <u>,157.00</u> _	<u> </u>		76.00%		
AUSABLE STATE FOREST	56	44,521.00	\$13.64	\$27.59	102.00%	\$8.55	\$96.18
NORTHERN LOWER PENNINSULA	125	62,411.00	\$13.01	\$26.69	105.00%	\$5.00	\$96.18
STATEWIDE	189	99,589.00	\$15.40	\$33.70	119.00%	\$5.00	\$96.18

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PULPWOOD in Cords (see general note 4)

MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	127.00	\$1.10	\$1.20	9.00%	\$1.20	\$1.20
ESCANABA RIVER STATE FOREST	1	127.00	\$1.10	\$1.20	9.00%	\$1.20	\$1.20
UPPER PENINSULA	1	127.00	\$1.10	\$1.20	9.00%	\$1.20	\$1.20
Gaylord Management Unit	2	213.00	\$4.03	<u>\$132.77</u>	3,195.00%	\$35.00	\$295.30
MACKINAW STATE FOREST	2	213.00	\$4.03	\$132.77	3,195.00%	\$35.00	\$295.30
Traverse City Management Unit	4		\$2.48	\$13.83	<u>458.00%</u>		<u>\$450.00</u>
PERE MARQUETTE STATE FOREST	4	394.00	\$2.48	\$13.83	458.00%	\$1.11	\$450.00
Grayling Management Unit		1,327.00	\$5.56	\$16.67	200.00%	\$2.25	\$25.56
AUSABLE STATE FOREST	13	1,327.00	\$5.56	\$16.67	200.00%	\$2.25	\$25.56
NORTHERN LOWER PENNINSULA	19	1,934.00	\$4.76	\$28.88	507.00%	\$1.11	\$450.00
STATEWIDE	20	2,061.00	\$4.54	\$27.17	498.00%	\$1.11	\$450.00

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PULPWOOD in Cords (see general note 4)

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLD FRICE	COL. 4	30LD FRICE	SOLD FRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	36	46,857.00	\$18.86	\$47.79	153.00%	\$12.41	\$74.53
Crystal Falls Management Unit	5	5,530.00	\$20.65	\$41.25	100.00%	\$25.00	\$45.60
COPPER COUNTRY STATE FOREST	<u> </u>	52,387.00	\$19.04	<u> </u>		<u> </u>	\$74.53
Gwinn Management Unit	24	12,471.00	\$16.75	\$35.47	112.00%	\$15.70	\$71.03
Escanaba Management Unit	16 _	4 <u>,873.00</u>	\$18.18	\$39.86	119.00%	<u>\$15</u> .75_	\$53.32_
ESCANABA RIVER STATE FOREST	40	17,344.00	\$17.15	\$36.70	114.00%	\$15.70	\$71.03
Shingleton Management Unit	17	4,801.00	\$20.68	\$34.57	67.00%	\$16.70	\$43.23
Newberry Management Unit	33	10,114.00	\$19.90	\$40.87	105.00%	\$12.35	\$59.95
Sault Ste Marie (Naubinway Office)	15	3,387.00	\$15.02	\$30.15	101.00%	\$12.60	\$39.88
Sault Ste Marie (Soo Office)	7	3,522.00	\$12.10	\$15.39	27.00%	\$10.73	\$34.44
Sault Ste Marie (Drummond Island)		5,119.00			4.00%		\$10.00_
LAKE SUPERIOR STATE FOREST	77	26,943.00	\$16.19	\$28.92	79.00%	\$4.65	\$59.95
UPPER PENINSULA	158	96,674.00	\$17.91	\$40.17	124.00%	\$4.65	\$74.53
Gaylord Management Unit	38	8,148.00	\$17.87	\$30.73	72.00%	\$14.55	\$67.82
Pigeon River Country Management Unit	20	4,512.00	\$17.36	\$34.55	99.00%	\$18.30	\$46.44
Atlanta Management Unit	35 _	<u>31,425.00</u>	\$25.56		65.00%	<u> </u>	<u>\$106.13</u>
MACKINAW STATE FOREST	93	44,085.00	\$23.30	\$39.29	69.00%	\$11.05	\$106.13
Traverse City Management Unit	51	18,827.00	\$14.34	\$30.79	115.00%	\$10.00	\$78.90
Cadillac Management Unit		29,241.00	<u>\$19.27</u>	\$43.27	125.00%	\$10.30	\$68.53
PERE MARQUETTE STATE FOREST	80	48,068.00	\$17.34	\$38.38	121.00%	\$10.00	\$78.90
Roscommon Management Unit	22	12,917.00	\$24.44	\$51.66	111.00%	\$16.50	\$73.88
Grayling Management Unit	38	7,546.00	\$25.04	\$44.16	76.00%	\$20.35	\$149.62
Gladwin Management Unit	13 _	<u> </u>			126.00%	<u>\$13</u> . <u>66</u>	
AUSABLE STATE FOREST	73	39,127.00	\$22.61	\$47.54	110.00%	\$13.66	\$149.62
NORTHERN LOWER PENNINSULA	246	131,280.00	\$20.91	\$41.42	98.00%	\$10.00	\$149.62
STATEWIDE	404	227,954.00	\$19.64	\$40.89	108.00%	\$4.65	\$149.62

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PULPWOOD in Cords (see general note 4)

MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	40	36,402.00	\$8.57	\$23.49	174.00%	\$4.50	\$61.15
Crystal Falls Management Unit		2,050.00		<u>\$16.39</u>	34.00% _	\$13.00_	
COPPER COUNTRY STATE FOREST	47	38,452.00	\$8.77	\$23.11	164.00%	\$4.50	\$61.15
Gwinn Management Unit	24	25,055.00	\$12.16	\$20.58		\$11.00	\$41.67
Escanaba Management Unit		<u>10,943.00</u>				<u>\$13</u> . <u>25</u>	
ESCANABA RIVER STATE FOREST	46	35,998.00	\$12.58	\$23.21	84.00%	\$11.00	\$84.69
Shingleton Management Unit	25	13,830.00	\$12.74	\$23.09	81.00%	\$10.30	\$35.68
Newberry Management Unit	44	16,078.00	\$9.48	\$23.19	145.00%	\$6.90	\$36.25
Sault Ste Marie (Naubinway Office)	15	7,340.00	\$10.27	\$15.04	46.00%	\$8.25	\$32.22
Sault Ste Marie (Soo Office)	9	10,560.00	\$7.56	\$19.51	158.00%	\$7.25	\$22.67
Sault Ste Marie (Drummond Island)	4	1 <u>,425.00</u>					\$8.37_
LAKE SUPERIOR STATE FOREST	97	49,233.00	\$10.01	\$20.67	106.00%	\$3.75	\$36.25
UPPER PENINSULA	190	123,683.00	\$10.37	\$22.17	114.00%	\$3.75	\$84.69
Gaylord Management Unit	44	24,776.00	\$15.79	\$25.49	61.00%	\$13.45	\$99.84
Pigeon River Country Management Unit	19	4,773.00	\$14.66	\$29.44	101.00%	\$15.90	\$48.70
Atlanta Management Unit	37	<u>15,545.0</u> 0	\$20.96		85.00% _		
MACKINAW STATE FOREST	100	45,094.00	\$17.45	\$30.46	75.00%	\$9.76	\$99.84
Traverse City Management Unit	93	23,228.00	\$16.13	\$34.64	115.00%	\$7.55	\$167.29
Cadillac Management Unit	64	12,472.00	<u>\$1</u> 5.10		105.00%	\$8.25	<u>\$67.78</u>
PERE MARQUETTE STATE FOREST	157	35,700.00	\$15.77	\$33.38	112.00%	\$7.55	\$167.29
Roscommon Management Unit	24	6,205.00	\$14.74	\$29.94	103.00%	\$13.00	\$41.05
Grayling Management Unit	38	5,403.00	\$24.37	\$45.87	88.00%	\$19.70	\$372.64
Gladwin Management Unit	21	<u> </u>	\$14.80	\$29.07	<u> </u>	\$8.67	\$68.71_
AUSABLE STATE FOREST	83	21,088.00	\$17.23	\$33.63	95.00%	\$8.67	\$372.64
NORTHERN LOWER PENNINSULA	340	101,882.00	\$16.82	\$32.14	91.00%	\$7.55	\$372.64
STATEWIDE	530	225,565.00	\$13.28	\$26.67	101.00%	\$3.75	\$372.64

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PULPWOOD in Cords (see general note 4)

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	3	26.00	\$11.11	\$14.27	28.00%	\$13.34	\$19.41
		258.00		\$13.41	19.00%	<u> </u>	\$13.41
COPPER COUNTRY STATE FOREST	4	284.00	\$11.28	\$13.49	20.00%	\$13.34	\$19.41
Gwinn Management Unit	2	176.00	\$14.42	\$52.16	262.00%	\$24.55	\$54.36
ESCANABA RIVER STATE FOREST	2	176.00	\$14.42	\$52.16	262.00%	\$24.55	\$54.36
Shingleton Management Unit	2	145.00	\$16.45	\$26.57	62.00%	\$18.00	\$27.63
Newberry Management Unit	1	33.00	\$15.05	\$15.05	0.00%	\$15.05	\$15.05
Sault Ste Marie (Soo Office)	1	8.00	\$11.35	\$46.74	312.00%	\$46.74	\$46.74
Sault Ste Marie (Drummond Island)				\$24.75	106.00%	<u> </u>	\$24.75_
LAKE SUPERIOR STATE FOREST	5	204.00	\$15.63	\$25.34	62.00%	\$15.05	\$46.74
UPPER PENINSULA	11	664.00	\$13.45	\$27.38	104.00%	\$13.34	\$54.36
Gaylord Management Unit	14	2,452.00	\$16.28	\$59.28	264.00%	\$8.25	\$213.39
Pigeon River Country Management Unit	6	190.00	\$42.66	\$98.43	131.00%	\$37.10	\$248.14
Atlanta Management Unit		6,663.00_			155.00%	\$21.85	<u>\$263.19</u>
MACKINAW STATE FOREST	49	9,305.00	\$32.52	\$87.39	169.00%	\$8.25	\$263.19
Traverse City Management Unit	32	6,495.00	\$15.49	\$34.12	120.00%	\$10.00	\$62.36
Cadillac Management Unit		8,636.00		\$40.10	86.00%	\$16.20	\$90.31_
PERE MARQUETTE STATE FOREST	77	15,131.00	\$18.98	\$37.54	98.00%	\$10.00	\$90.31
Roscommon Management Unit	22	5,222.00	\$15.63	\$30.72	97.00%	\$14.55	\$59.37
Grayling Management Unit	42	15,137.00	\$23.47	\$43.40	85.00%	\$19.00	\$136.06
		3,957.00		\$23.15	99.00%	<u>\$7.70</u>	\$49.10_
AUSABLE STATE FOREST	78	24,316.00	\$19.86	\$37.38	88.00%	\$7.70	\$136.06
NORTHERN LOWER PENNINSULA	204	48,752.00	\$22.00	\$46.97	114.00%	\$7.70	\$263.19
STATEWIDE	215	49,416.00	\$21.89	\$46.71	113.00%	\$7.70	\$263.19

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PULPWOOD in Cords (see general note 4)

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	31	6,216.00	\$6.90	\$19.51		\$3.05	\$94.77
Crystal Falls Management Unit		245.00					\$32.92
COPPER COUNTRY STATE FOREST	35	6,461.00	\$6.95	\$19.31		\$3.05	\$94.77
Gwinn Management Unit	18	2,711.00	\$11.03	\$18.92		\$10.30	\$35.73
Escanaba Management Unit		1,093.00	<u> </u>			<u> </u>	
ESCANABA RIVER STATE FOREST	34	3,804.00	\$10.87	\$20.88	92.00%	\$10.10	\$69.81
Shingleton Management Unit	19	4,657.00	\$14.59	\$27.92		\$12.35	\$50.99
Newberry Management Unit	30	6,848.00	\$17.52	\$20.48		\$6.55	\$37.29
Sault Ste Marie (Naubinway Office)	14	3,099.00	\$9.48	\$16.18		\$8.50	\$35.87
Sault Ste Marie (Soo Office)	7	3,344.00	\$7.12	\$7.54		\$5.75	\$16.38
Sault Ste Marie (Drummond Island)	4						
LAKE SUPERIOR STATE FOREST	74	18,476.00	\$13.21	\$18.86	43.00%	\$4.00	\$50.99
UPPER PENINSULA	143	28,741.00	\$11.49	\$19.23	67.00%	\$3.05	\$94.77
Gaylord Management Unit	5	77.00	\$9.04	\$17.82	97.00%	\$9.30	\$24.28
Pigeon River Country Management Unit	7	432.00	\$12.41	\$25.57	106.00%	\$15.00	\$30.03
Atlanta Management Unit	20 _	1 <u>,014.00</u>				<u>\$7</u> .96	
MACKINAW STATE FOREST	32	1,523.00	\$9.34	\$24.42	161.00%	\$7.96	\$47.98
Traverse City Management Unit	5	622.00	\$18.18	\$25.00	38.00%	\$15.52	\$44.67
Cadillac Management Unit	1	5.00	<u>\$1</u> 4.60	\$47.53	226.00%	\$47.53	<u>\$47.53</u>
PERE MARQUETTE STATE FOREST	6	627.00	\$18.16	\$25.18	39.00%	\$15.52	\$47.53
Roscommon Management Unit	4	77.00	\$14.54	\$42.43	192.00%	\$27.53	\$73.54
Grayling Management Unit	4	184.00	\$13.06	\$29.92	129.00%	\$10.95	\$38.33
Gladwin Management Unit		22.00	<u>\$12.65</u>	\$13.60	8.00%	\$13.60	<u>\$13.60</u>
AUSABLE STATE FOREST		283.00	\$13.43	\$32.06	139.00%	\$10.95	\$73.54
NORTHERN LOWER PENNINSULA	47	2,433.00	\$12.09	\$25.50	111.00%	\$7.96	\$73.54
STATEWIDE	190	31,174.00	\$11.54	\$19.72	71.00%	\$3.05	\$94.77

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PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	GGLB		PRICE	002511402	COL. 4	GGEBTTMGE	COLDITAGE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	2	889.00	\$6.30	\$11.26	79.00%	\$6.30	\$12.00
Escanaba Management Unit				\$10.79	72.00%	\$5.85	\$20.23
ESCANABA RIVER STATE FOREST	10	1,471.00	\$6.29	\$11.07	76.00%	\$5.85	\$20.23
Shingleton Management Unit	6	4,105.00	\$6.19	\$8.59	39.00%	\$3.15	\$15.43
Newberry Management Unit	8	2,851.00	\$3.38	\$4.34	28.00%	\$2.00	\$9.05
Sault Ste Marie (Naubinway Office)	4	1,429.00	\$3.62	\$5.28	46.00%	\$3.90	\$12.00
Sault Ste Marie (Soo Office)	1	17.00	\$3.65	\$3.65	0.00%	\$3.65	\$3.65
Sault Ste Marie (Drummond Island)	2	1 <u>,014.00</u>		<u>\$4.10</u>			\$5.00_
LAKE SUPERIOR STATE FOREST	21	9,416.00	\$4.70	\$6.31	34.00%	\$2.00	\$15.43
UPPER PENINSULA	31	10,887.00	\$4.91	\$6.95	42.00%	\$2.00	\$20.23
Atlanta Management Unit		702.00	<u>\$19.05</u>	\$29.07	53.00%	\$18.59	\$47.19
MACKINAW STATE FOREST	7	702.00	\$19.05	\$29.07	53.00%	\$18.59	\$47.19
Roscommon Management Unit	1	5.00	\$13.75	\$89.52	551.00%	\$89.52	\$89.52
Gladwin Management Unit		4.00	\$14.00	\$37.68	169.00%	\$37.68	\$37.68
AUSABLE STATE FOREST	2	9.00	\$13.86	\$66.48	380.00%	\$37.68	\$89.52
NORTHERN LOWER PENNINSULA	9	711.00	\$18.99	\$29.54	56.00%	\$18.59	\$89.52
STATEWIDE	40	11,598.00	\$5.78	\$8.34	44.00%	\$2.00	\$89.52

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PULPWOOD in Cords (see general note 4)

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	7	891.00	\$4.66	\$7.51	61.00%	\$3.45	\$11.04
Crystal Falls Management Unit				\$13.00	65.00%	\$13.00	\$13.00_
COPPER COUNTRY STATE FOREST	8	917.00	\$4.75	\$7.67	61.00%	\$3.45	\$13.00
Gwinn Management Unit	7	311.00	\$10.09	\$22.81	126.00%	\$7.11	\$46.97
ESCANABA RIVER STATE FOREST	7	311.00	\$10.09	\$22.81	126.00%	\$7.11	\$46.97
Shingleton Management Unit	14	1,186.00	\$10.59	\$25.99	145.00%	\$8.55	\$32.14
Newberry Management Unit	9	225.00	\$9.13	\$13.80	51.00%	\$8.05	\$19.63
Sault Ste Marie (Naubinway Office)	5	676.00	\$3.96	\$10.16	157.00%	\$6.00	\$23.10
Sault Ste Marie (Soo Office)	2	261.00	\$6.24	\$6.24	0.00%	\$5.80	\$6.55
Sault Ste Marie (Drummond Island)				\$5.07			\$9.50_
LAKE SUPERIOR STATE FOREST	32	2,418.00	\$7.97	\$17.69	122.00%	\$3.65	\$32.14
UPPER PENINSULA	47	3,646.00	\$7.34	\$15.61	113.00%	\$3.45	\$46.97
Gaylord Management Unit	2	149.00	\$7.09	\$10.91	54.00%	\$9.00	\$11.94
Atlanta Management Unit		534.00	<u>\$1</u> 0.28	\$18.10	76.00%	\$11.25	\$33.21
MACKINAW STATE FOREST	9	683.00	\$9.59	\$16.53	72.00%	\$9.00	\$33.21
Traverse City Management Unit	3	56.00	\$13.13	\$21.03	60.00%	\$15.21	\$31.52
Cadillac Management Unit		102.00	<u>\$1</u> 0.77	\$24.83	131.00%	\$24.25	\$25.00
PERE MARQUETTE STATE FOREST	5	158.00	\$11.61	\$23.48	102.00%	\$15.21	\$31.52
Grayling Management Unit	2	45.00	\$17.73	\$34.54	95.00%	\$33.39	\$35.75
Gladwin Management Unit	6	595.00	<u>\$18.20</u>	\$36.04	98.00%		\$62.31
AUSABLE STATE FOREST	8	640.00	\$18.17	\$35.93	98.00%	\$8.68	\$62.31
NORTHERN LOWER PENNINSULA	22	1,481.00	\$13.51	\$25.66	90.00%	\$8.68	\$62.31
STATEWIDE	69	5,127.00	\$9.12	\$18.51	103.00%	\$3.45	\$62.31

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PULPWOOD in Cords (see general note 4)

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	6,336.00	\$30.33	\$57.72	90.00%	\$30.80	\$94.64
Crystal Falls Management Unit		1 <u>,407.0</u> 0_			117.00% _	<u>\$58</u> .40_	
COPPER COUNTRY STATE FOREST	16	7,743.00	\$29.82	\$58.09	95.00%	\$30.80	\$94.64
Gwinn Management Unit	7	2,043.00	\$43.50	\$78.22	80.00%	\$45.05	\$394.89
Escanaba Management Unit		526.00		<u> </u>	<u>54.00%</u> _	<u> </u>	\$91.45_
ESCANABA RIVER STATE FOREST	11	2,569.00	\$44.94	\$78.14	74.00%	\$45.05	\$394.89
Shingleton Management Unit	16	8,898.00	\$45.17	\$91.14	102.00%	\$38.45	\$126.79
Newberry Management Unit	27	21,835.00	\$43.67	\$99.32	127.00%	\$34.10	\$131.98
Sault Ste Marie (Naubinway Office)	8	8,003.00	\$53.63	\$107.33	100.00%	\$61.00	\$127.53
Sault Ste Marie (Soo Office)		1,399.00	\$46.01	\$46.01	0.00%	\$34.50	<u>\$48.65</u>
LAKE SUPERIOR STATE FOREST	55	40,135.00	\$46.07	\$97.24	111.00%	\$34.10	\$131.98
UPPER PENINSULA	82	50,447.00	\$43.52	\$90.26	107.00%	\$30.80	\$394.89
Gaylord Management Unit	20	9,500.00	\$40.01	\$78.68	97.00%	\$35.25	\$113.60
Pigeon River Country Management Unit	22	5,629.00	\$40.61	\$86.51	113.00%	\$45.12	\$114.87
Atlanta Management Unit		8,479.00	<u>\$38.51</u>		115.00%	<u>\$19.27</u>	<u>\$175.95</u>
MACKINAW STATE FOREST	70	23,608.00	\$39.61	\$82.01	107.00%	\$19.27	\$175.95
Traverse City Management Unit	44	20,759.00	\$40.95	\$73.10	79.00%	\$16.85	\$139.85
Cadillac Management Unit	27	<u>17,691.00</u>	\$34.24		87.00%	<u>\$19.80</u>	\$141.14
PERE MARQUETTE STATE FOREST	71	38,450.00	\$37.86	\$68.90	82.00%	\$16.85	\$141.14
Roscommon Management Unit	21	4,044.00	\$34.61	\$68.70	98.00%	\$29.00	\$162.70
Grayling Management Unit	39	14,164.00	\$33.48	\$59.51	78.00%	\$31.10	\$194.35
Gladwin Management Unit	6	581.00	\$32.94	\$49.50	50.00%	\$28.73	\$215.53
AUSABLE STATE FOREST	66	18,789.00	\$33.71	\$61.18	81.00%	\$28.73	\$215.53
NORTHERN LOWER PENNINSULA	207	80,847.00	\$37.41	\$70.94	90.00%	\$16.85	\$215.53
STATEWIDE	289	131,294.00	\$39.76	\$78.36	97.00%	\$16.85	\$394.89

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PULPWOOD in Cords (see general note 4)

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	3	689.00	\$11.01	\$13.73	25.00%	\$12.00	\$21.25
Sault Ste Marie (Soo Office)			\$7.95	<u>\$7.95</u>	0.00%		\$8.30
LAKE SUPERIOR STATE FOREST	5	725.00	\$10.86	\$13.44	24.00%	\$7.40	\$21.25
UPPER PENINSULA	5	725.00	\$10.86	\$13.44	24.00%	\$7.40	\$21.25
Gaylord Management Unit	2	55.00	\$12.03	\$34.95	191.00%	\$12.55	\$38.22
Atlanta Management Unit				<u>\$1</u> 9.66	40.00%	\$19.66_	\$19.66
MACKINAW STATE FOREST	3	70.00	\$12.46	\$31.68	154.00%	\$12.55	\$38.22
Cadillac Management Unit	1	502.00	<u>\$13.05</u>	\$25.25	93.00%	<u>\$25.25</u>	<u>\$25.25</u>
PERE MARQUETTE STATE FOREST	1	502.00	\$13.05	\$25.25	93.00%	\$25.25	\$25.25
NORTHERN LOWER PENNINSULA	4	572.00	\$12.98	\$26.04	101.00%	\$12.55	\$38.22
STATEWIDE	9	1,297.00	\$11.79	\$19.00	61.00%	\$7.40	\$38.22

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		621.00			147.00% _		\$21.04_
COPPER COUNTRY STATE FOREST	11	621.00	\$3.73	\$9.22	147.00%	\$2.67	\$21.04
Gwinn Management Unit	6		\$9.58	\$20.11	110.00% _		\$29.42
ESCANABA RIVER STATE FOREST	6	380.00	\$9.58	\$20.11	110.00%	\$9.05	\$29.42
Shingleton Management Unit	7	1,231.00	\$2.84	\$3.76	32.00%	\$2.05	\$10.07
Newberry Management Unit	8	349.00	\$2.95	\$3.70	25.00%	\$1.50	\$10.00
Sault Ste Marie (Naubinway Office)	3	368.00	\$2.05	\$4.54	121.00%	\$2.25	\$9.25
Sault Ste Marie (Soo Office)	2	147.00	\$2.71	\$2.71	0.00%	\$2.50	\$2.80
Sault Ste Marie (Drummond Island)			\$2.35	<u>\$2.35</u>	0.00%		\$2.35
LAKE SUPERIOR STATE FOREST	21	2,100.00	\$2.71	\$3.81	41.00%	\$1.50	\$10.07
UPPER PENINSULA	38	3,101.00	\$3.76	\$6.89	83.00%	\$1.50	\$29.42
Atlanta Management Unit	2	21.00	\$4.69	\$8.87	89.00%	\$6.06	\$10.00
MACKINAW STATE FOREST	2	21.00	\$4.69	\$8.87	89.00%	\$6.06	\$10.00
Grayling Management Unit	2	38.00	\$5.83	\$15.12	159.00%	\$10.00	\$15.40
Gladwin Management Unit			\$5.32		164.00% _		\$16.26_
AUSABLE STATE FOREST	4	49.00	\$5.72	\$14.87	160.00%	\$3.93	\$16.26
NORTHERN LOWER PENNINSULA	6	70.00	\$5.41	\$13.07	142.00%	\$3.93	\$16.26
STATEWIDE	44	3,171.00	\$3.79	\$7.03	85.00%	\$1.50	\$29.42

01/01/2022 to 12/31/2022

PULPWOOD in Cords (see general note 4)

WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
,	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	1,357.00	\$15.76	\$19.76	25.00%	\$13.00	\$42.84
Crystal Falls Management Unit		60.00_		\$13.66	12.00%	<u>\$13.66</u>	\$13.66
COPPER COUNTRY STATE FOREST	6	1,417.00	\$15.61	\$19.51	25.00%	\$13.00	\$42.84
Gwinn Management Unit	3	54.00	\$11.43	\$41.07	259.00%	\$23.35	\$96.03
Escanaba Management Unit	10	<u>2,468.00</u>		<u> </u>	114.00%	<u> </u>	
ESCANABA RIVER STATE FOREST	13	2,522.00	\$24.07	\$51.92	116.00%	\$19.47	\$96.03
Shingleton Management Unit	20	5,413.00	\$12.30	\$32.08	161.00%	\$10.00	\$48.03
Newberry Management Unit	28	14,995.00	\$13.16	\$28.38	116.00%	\$8.95	\$42.97
Sault Ste Marie (Naubinway Office)	10	907.00	\$7.74	\$20.86	170.00%	\$6.25	\$29.98
Sault Ste Marie (Soo Office)	4 _	538.00					
LAKE SUPERIOR STATE FOREST	62	21,853.00	\$12.63	\$28.52	126.00%	\$6.25	\$48.03
UPPER PENINSULA	81	25,792.00	\$13.92	\$30.31	118.00%	\$6.25	\$96.03
Gaylord Management Unit	16	2,370.00	\$20.48	\$44.92	119.00%	\$17.95	\$63.67
Pigeon River Country Management Unit	14	696.00	\$24.11	\$38.23	59.00%	\$23.80	\$74.07
Atlanta Management Unit		<u>2,411.00</u>	<u>\$14.96</u>	\$30.86	106.00%		\$64.43
MACKINAW STATE FOREST	52	5,477.00	\$18.51	\$37.88	105.00%	\$8.00	\$74.07
Traverse City Management Unit	46	8,426.00	\$16.56	\$35.40	114.00%	\$15.00	\$74.37
Cadillac Management Unit		3,747.00	<u>\$12.41</u>	\$28.60	130.00%	\$6.75	<u>\$57.53</u>
PERE MARQUETTE STATE FOREST	66	12,173.00	\$15.28	\$33.31	118.00%	\$6.75	\$74.37
Roscommon Management Unit	21	2,573.00	\$25.83	\$62.23	141.00%	\$21.55	\$186.34
Grayling Management Unit	34	3,967.00	\$20.85	\$39.46	89.00%	\$17.20	\$97.14
Gladwin Management Unit		343.00	\$23.32	\$49.34	112.00%	\$12.96_	\$121.63
AUSABLE STATE FOREST	63	6,883.00	\$22.83	\$48.46	112.00%	\$12.96	\$186.34
NORTHERN LOWER PENNINSULA	181	24,533.00	\$18.12	\$38.58	113.00%	\$6.75	\$186.34
STATEWIDE	262	50,325.00	\$15.97	\$34.34	115.00%	\$6.25	\$186.34

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