

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2023 TO 12/31/2023

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	5.50		\$56.44	71.00%	<u>\$52.10</u>	\$72.00
ESCANABA RIVER STATE FOREST	2	5.50	\$32.91	\$56.44	71.00%	\$52.10	\$72.00
UPPER PENINSULA	2	5.50	\$32.91	\$56.44	71.00%	\$52.10	\$72.00
Gaylord Management Unit	1_	3.10	\$34.00	\$2,332.77	6,761.00%	\$2,332.77	\$2,332.77
MACKINAW STATE FOREST	1	3.10	\$34.00	\$2,332.77	6,761.00%	\$2,332.77	\$2,332.77
NORTHERN LOWER PENNINSULA	1	3.10	\$34.00	\$2,332.77	6,761.00%	\$2,332.77	\$2,332.77
STATEWIDE	3	8.60	\$33.30	\$876.98	2,534.00%	\$52.10	\$2,332.77

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
PERE MARQUETTE STATE FOREST		60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
NORTHERN LOWER PENNINSULA	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
STATEWIDE	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97

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SAWTIMBER in MBF (see general note 3)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	1,427.20	\$87.46	<u>\$158.82</u>	82.00%	\$75.00	\$224.27
COPPER COUNTRY STATE FOREST	14	1,427.20	\$87.46	\$158.82	82.00%	\$75.00	\$224.27
Gwinn Management Unit	13	388.70	\$33.37	\$49.84	49.00%	\$17.00	\$73.42
Escanaba Management Unit		1,772.90	<u>\$10</u> 7.86	\$122.09	13.00%	\$22.00	<u>\$184.33</u>
ESCANABA RIVER STATE FOREST	33	2,161.60	\$94.46	\$109.09	15.00%	\$17.00	\$184.33
Shingleton Management Unit	4	496.90	<u>\$119.38</u>	<u>\$161.91</u>	36.00%	\$100.41	\$203.41
LAKE SUPERIOR STATE FOREST	4	496.90	\$119.38	\$161.91	36.00%	\$100.41	\$203.41
UPPER PENINSULA	51	4,085.70	\$95.05	\$132.89	40.00%	\$17.00	\$224.27
Gaylord Management Unit	15	2,139.60	\$65.44	\$120.82	85.00%	\$42.00	\$228.82
Pigeon River Country Management Unit	4	99.40	\$44.47	\$60.04	35.00%	\$32.00	\$269.79
Atlanta Management Unit				<u></u> <u> \$138.93</u>	74.00%	\$138.93	\$138.93
MACKINAW STATE FOREST	20	2,319.70	\$65.05	\$118.84	83.00%	\$32.00	\$269.79
Traverse City Management Unit	5	129.10	\$98.47	<u>\$204.62</u>	108.00%	<u>\$127.84</u>	<u>\$306.1</u> 9
PERE MARQUETTE STATE FOREST	5	129.10	\$98.47	\$204.62	108.00%	\$127.84	\$306.19
Grayling Management Unit	3	38.00	\$85.59	\$109.53	28.00%	\$73.00	\$114.99
AUSABLE STATE FOREST	3	38.00	\$85.59	\$109.53	28.00%	\$73.00	\$114.99
NORTHERN LOWER PENNINSULA	28	2,486.80	\$67.10	\$123.16	84.00%	\$32.00	\$306.19
STATEWIDE	79	6,572.50	\$84.47	\$129.20	53.00%	\$17.00	\$306.19

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	13.40	\$32.00	\$32.00	0.00%	\$32.00	\$32.00
Escanaba Management Unit		1.90		\$39.23	0.00%	\$34.03	\$45.00
ESCANABA RIVER STATE FOREST	3	15.30	\$32.90	\$32.90	0.00%	\$32.00	\$45.00
Shingleton Management Unit	1	7.30	\$30.00	\$53.17	77.00%	\$53.17	\$53.17
LAKE SUPERIOR STATE FOREST	1	7.30	\$30.00	\$53.17	77.00%	\$53.17	\$53.17
UPPER PENINSULA	4	22.60	\$31.96	\$39.45	23.00%	\$32.00	\$53.17
Gaylord Management Unit	8	201.80	\$55.19	\$120.79	119.00%	\$52.00	\$255.73
Pigeon River Country Management Unit	2	91.80	\$86.48	\$86.48	0.00%	\$54.00	\$89.00
Atlanta Management Unit		6.50		\$112.88	<u> 74.00%</u> _	\$112.88	\$112.88_
MACKINAW STATE FOREST	11	300.10	\$64.97	\$110.12	69.00%	\$52.00	\$255.73
Traverse City Management Unit	6	114.00	\$116.57	\$202.83	74.00%	\$129.00	\$310.14
Cadillac Management Unit		30.50	\$157.18	<u> \$157.18</u>	0.00% _	\$157.00	\$160.00
PERE MARQUETTE STATE FOREST	8	144.50	\$125.14	\$193.19	54.00%	\$129.00	\$310.14
Grayling Management Unit	2	14.20	\$49.07	\$86.61	77.00%	\$40.00	<u>\$154.1</u> 1
AUSABLE STATE FOREST	2	14.20	\$49.07	\$86.61	77.00%	\$40.00	\$154.11
NORTHERN LOWER PENNINSULA	21	458.80	\$83.43	\$135.56	62.00%	\$40.00	\$310.14
STATEWIDE	25	481.40	\$81.02	\$131.05	62.00%	\$32.00	\$310.14
BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE

BLACK ASH (41)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	5.80	<u>\$13.90</u>	\$24.26	75.00%	\$17.55	\$50.00
COPPER COUNTRY STATE FOREST	2	5.80	\$13.90	\$24.26	75.00%	\$17.55	\$50.00
Gwinn Management Unit	2	51.10	<u>\$16.06</u>	\$24.55	53.00%	\$17.00	\$25.00
ESCANABA RIVER STATE FOREST	2	51.10	\$16.06	\$24.55	53.00%	\$17.00	\$25.00
UPPER PENINSULA	4	56.90	\$15.84	\$24.52	55.00%	\$17.00	\$50.00
STATEWIDE	4	56.90	\$15.84	\$24.52	55.00%	\$17.00	\$50.00

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	4	21.10	\$55.19	\$66.51	21.00%	\$48.00	\$111.64
COPPER COUNTRY STATE FOREST		21.10	\$55.19	\$66.51		<u> </u>	\$111.64
Gwinn Management Unit	5	70.10	\$87.49	\$99.11	13.00%	\$75.21	\$125.00
Escanaba Management Unit	3	4.00_	\$75.43	\$75.43		\$53.00	\$115.00
ESCANABA RIVER STATE FOREST	8	74.10	\$86.84	\$97.83	13.00%	\$53.00	\$125.00
Shingleton Management Unit	8	98.30	\$106.57	\$135.05	27.00%	\$90.00	\$226.34
Sault Ste Marie (Naubinway Office)	3	93.60_	\$102.14	\$135.31	32.00%	\$89.00	\$229.64
LAKE SUPERIOR STATE FOREST	11	191.90	\$104.41	\$135.18	29.00%	\$89.00	\$229.64
UPPER PENINSULA	23	287.10	\$96.26	\$120.49	25.00%	\$48.00	\$229.64
Gaylord Management Unit	5	55.70	\$88.29	\$151.23	71.00%	\$94.07	\$239.27
MACKINAW STATE FOREST	5	55.70	\$88.29	\$151.23	71.00%	\$94.07	\$239.27
Traverse City Management Unit	17	451.10	\$185.75	\$244.27	32.00%	\$178.00	\$495.26
Cadillac Management Unit			\$195.53	\$386.01	97.00%	\$205.68	\$458.67
PERE MARQUETTE STATE FOREST	24	717.30	\$189.38	\$296.87	57.00%	\$178.00	\$495.26
Grayling Management Unit	1	0.80	\$218.00	\$235.00	8.00%	\$235.00	\$235.00
Gladwin Management Unit	1	3.40	\$213.00	<u>\$292.17</u>	37.00%	\$292.17	\$292.17
AUSABLE STATE FOREST	2	4.20	\$213.95	\$281.28	31.00%	\$235.00	\$292.17
NORTHERN LOWER PENNINSULA	31	777.20	\$182.27	\$286.35	57.00%	\$94.07	\$495.26
STATEWIDE	54	1,064.30	\$159.07	\$241.61	52.00%	\$48.00	\$495.26

IRONWOOD (61)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	1.50	\$34.00	\$35.54	5.00%	\$35.54	\$35.54
MACKINAW STATE FOREST	1	1.50	\$34.00	\$35.54	5.00%	\$35.54	\$35.54
NORTHERN LOWER PENNINSULA	1	1.50	\$34.00	\$35.54	5.00%	\$35.54	\$35.54
STATEWIDE	1	1.50	\$34.00	\$35.54	5.00%	\$35.54	\$35.54

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\$15.00

\$15.00

SAWTIMBER in MBF (see general note 3)

STATEWIDE

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit	1	42.00	\$36.00	\$40.00	11.00%	\$40.00	\$40.00
Atlanta Management Unit		32.10				\$32.00	\$47.00_
MACKINAW STATE FOREST	3	74.10	\$36.92	\$39.59	7.00%	\$32.00	\$47.00
Traverse City Management Unit	7	238.10	\$40.98	\$53.39	30.00%	\$35.00	\$66.75
Cadillac Management Unit	6	<u> </u>			67.00%	\$26.00	
PERE MARQUETTE STATE FOREST	13	344.00	\$36.26	\$50.10	38.00%	\$26.00	\$66.75
Roscommon Management Unit	5	192.50	\$25.70	\$56.93	122.00%	\$15.00	\$91.06
Grayling Management Unit	1	29.30	\$46.00	\$48.00	4.00%	\$48.00	\$48.00
Gladwin Management Unit		<u>497.00</u>		<u>\$70.69</u>	<u>96.00%</u>	<u> </u>	\$7 <u>1.25</u>
AUSABLE STATE FOREST	9	718.80	\$33.68	\$66.08	96.00%	\$15.00	\$91.06
NORTHERN LOWER PENNINSULA	25	1,136.90	\$34.67	\$59.52	72.00%	\$15.00	\$91.06
STATEWIDE	25	1,136.90	\$34.67	\$59.52	72.00%	\$15.00	\$91.06
MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit		20.60		\$15.00	0.00%	\$15.00	\$15.00
MACKINAW STATE FOREST	1	20.60	\$15.00	\$15.00	0.00%	\$15.00	\$15.00
NORTHERN LOWER PENNINSULA	1	20.60	\$15.00	\$15.00	0.00%	\$15.00	\$15.00

\$15.00

\$15.00

0.00%

20.60

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	2.40	\$46.00	\$46.00	0.00%	\$46.00	\$46.00
ESCANABA RIVER STATE FOREST	1	2.40	\$46.00	\$46.00	0.00%	\$46.00	\$46.00
Sault Ste Marie (Naubinway Office)	1		<u>\$46.00</u>	\$46.00	0.00%	\$46.00	\$46.00
LAKE SUPERIOR STATE FOREST	1	17.10	\$46.00	\$46.00	0.00%	\$46.00	\$46.00
UPPER PENINSULA	2	19.50	\$46.00	\$46.00	0.00%	\$46.00	\$46.00
Gaylord Management Unit	26	2,252.70	\$56.57	\$84.98	50.00%	\$32.00	\$207.96
Pigeon River Country Management Unit	13	1,447.30	\$51.64	\$66.24	28.00%	\$32.00	\$130.33
Atlanta Management Unit	19	2,534.00	\$102.28	<u> </u>	54.00%	\$42.00	<u>\$286.46</u>
MACKINAW STATE FOREST	58	6,234.00	\$74.00	\$110.31	49.00%	\$32.00	\$286.46
Traverse City Management Unit	35	2,265.00	\$123.57	\$198.98	61.00%	\$120.00	\$370.44
Cadillac Management Unit	22	3,146.50	\$101.50	<u>\$134.81</u>	33.00%	\$97.00	<u>\$206.49</u>
PERE MARQUETTE STATE FOREST	57	5,411.50	\$110.74	\$161.67	46.00%	\$97.00	\$370.44
Roscommon Management Unit	13	1,149.20	\$102.39	\$121.05	18.00%	\$95.00	\$135.88
Grayling Management Unit	9	1,043.70	\$88.64	\$141.28	59.00%	\$71.00	\$240.88
Gladwin Management Unit	15	3,293.90	\$75.82		20.00%	\$69.00	<u>\$124.1</u> 5
AUSABLE STATE FOREST	37	5,486.80	\$83.82	\$106.94	28.00%	\$69.00	\$240.88
NORTHERN LOWER PENNINSULA	152	17,132.30	\$88.75	\$125.45	41.00%	\$32.00	\$370.44
STATEWIDE	154	17,151.80	\$88.70	\$125.36	41.00%	\$32.00	\$370.44

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SAWTIMBER in MBF (see general note 3)

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		44.40_	\$114.46	<u>\$130.46</u>	14.00%	\$114.00	<u>\$150.00</u>
ESCANABA RIVER STATE FOREST	2	44.40	\$114.46	\$130.46	14.00%	\$114.00	\$150.00
UPPER PENINSULA	2	44.40	\$114.46	\$130.46	14.00%	\$114.00	\$150.00
Gaylord Management Unit	2	479.00	\$125.00	\$221.53	77.00%	\$125.00	\$237.94
Atlanta Management Unit		1,852.90_	\$135.87	\$191 <u>.5</u> 3	41.00%	<u>\$148.63</u>	\$322.85
MACKINAW STATE FOREST	13	2,331.90	\$133.64	\$197.69	48.00%	\$125.00	\$322.85
Traverse City Management Unit	3	199.20	\$101.66	\$160.98	58.00%	\$100.00	\$207.94
Cadillac Management Unit		3 <u>,257.70</u>	\$104.89	<u>\$147.33</u>	40.00%	\$110.00	\$192.99
PERE MARQUETTE STATE FOREST	14	3,456.90	\$104.71	\$148.11	41.00%	\$100.00	\$207.94
Roscommon Management Unit	9	451.20	\$116.97	\$147.98	27.00%	\$47.00	\$203.14
Grayling Management Unit	19	1,712.90	\$135.38	\$187.59	39.00%	\$137.00	\$437.00
Gladwin Management Unit	15	2,263.90	<u>\$100.95</u>	<u>\$161.91</u>	60.00%	\$87.00	\$363.78
AUSABLE STATE FOREST	43	4,428.00	\$115.90	\$170.42	47.00%	\$47.00	\$437.00
NORTHERN LOWER PENNINSULA	70	10,216.80	\$116.16	\$169.10	46.00%	\$47.00	\$437.00
STATEWIDE	72	10,261.20	\$116.16	\$168.93	45.00%	\$47.00	\$437.00

N. WHITE CEDAR (25)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Newberry Management Unit	1	534.30	\$34.00	\$86.25		\$86.25	\$86.25
LAKE SUPERIOR STATE FOREST	<u> </u>	534.30	\$34.00	\$86.25	154.00%	\$86.25	\$86.25
UPPER PENINSULA	1	534.30	\$34.00	\$86.25	154.00%	\$86.25	\$86.25
Gaylord Management Unit	2	79.90	\$35.07	\$114.14	225.00%	\$66.00	\$117.35
Atlanta Management Unit		125.60	\$20.00	\$20.00	0.00%	\$20.00	\$20.00
MACKINAW STATE FOREST	3	205.50	\$25.86	\$56.60	119.00%	\$20.00	\$117.35
NORTHERN LOWER PENNINSULA	3	205.50	\$25.86	\$56.60	119.00%	\$20.00	\$117.35
STATEWIDE	4	739.80	\$31.74	\$78.01	146.00%	\$20.00	\$117.35

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SAWTIMBER in MBF (see general note 3)

STATEWIDE

PAPER BIRCH (10) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE SOLD PRICE** SOLD PRICE **ADVERTISED** FROM COL. 3 TO PRICE COL. 4 (1) (5) (2)(4) (7) (3)(6)Baraga Management Unit 10 248.20 \$87.78 \$201.34 129.00% \$56.00 \$341.79 COPPER COUNTRY STATE FOREST 10 248.20 \$87.78 \$201.34 129.00% \$56.00 \$341.79 Gwinn Management Unit 15 203.40 \$68.16 \$108.68 59.00% \$37.00 \$156.40 22 286.00 Escanaba Management Unit \$116.22 \$135.88 17.00% \$46.00 \$198.26 ESCANABA RIVER STATE FOREST 37 489.40 \$96.25 \$124.58 29.00% \$37.00 \$198.26 7 Shingleton Management Unit 69.10 \$103.46 \$120.78 17.00% \$80.00 \$200.81 **Newberry Management Unit** 2 20.20 \$31.38 \$52.06 66.00% \$29.00 \$174.56 Sault Ste Marie (Naubinway Office) 6 57.10 \$35.13 81.00% \$122.18 \$63.76 \$27.00 Sault Ste Marie (Soo Office) 1 2.80 \$65.00 \$65.00 0.00% \$65.00 \$65.00 LAKE SUPERIOR STATE FOREST 16 149.20 \$66.83 \$88.61 33.00% \$27.00 \$200.81 **UPPER PENINSULA** 63 886.80 \$88.93 \$140.01 57.00% \$27.00 \$341.79 Gaylord Management Unit 6 37.40 \$46.53 \$73.92 59.00% \$44.94 \$113.13 Pigeon River Country Management Unit \$36.00 3.30 \$36.00 \$36.00 0.00% \$36.00 MACKINAW STATE FOREST 7 40.70 \$45.68 \$70.85 55.00% \$36.00 \$113.13 Traverse City Management Unit 4 7.90 \$48.23 \$70.17 45.00% \$44.00 \$108.75 Cadillac Management Unit 3 27.70 \$46.73 19.00% \$45.73 \$105.85 \$55.82 PERE MARQUETTE STATE FOREST 7 35.60 \$47.06 \$59.01 25.00% \$44.00 \$108.75 Roscommon Management Unit 2 \$56.00 \$58.14 4.00% \$56.00 \$58.77 9.20 Grayling Management Unit 1 7.60 \$50.00 \$142.12 \$142.12 184.00% \$142.12 Gladwin Management Unit 4.10 \$60.00 \$70.00 17.00% \$70.00 \$70.00 4 AUSABLE STATE FOREST 20.90 \$54.60 \$91.00 67.00% \$56.00 \$142.12 NORTHERN LOWER PENNINSULA 18 97.20 \$48.11 \$70.85 47.00% \$142.12 \$36.00

\$84.90

\$133.18

57.00%

984.00

81

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\$341.79

\$27.00

01/01/2023 to 12/31/2023

SAWTIMBER in MBF (see general note 3)

RED MAPLE (03)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		1,663.90	\$89.78	\$155.02	73.00%	\$45.00	\$242.67
COPPER COUNTRY STATE FOREST	27	1,663.90	\$89.78	\$155.02	73.00%	\$45.00	\$242.67
Gwinn Management Unit	20	1,236.50	\$123.33	\$169.52	37.00%	\$63.00	\$465.84
Escanaba Management Unit	23 _	802.50	\$137.67	<u> \$157.13</u>	<u> 14.</u> 00% _	\$72.00	\$235.19
ESCANABA RIVER STATE FOREST	43	2,039.00	\$128.97	\$164.64	28.00%	\$63.00	\$465.84
Shingleton Management Unit	14	1,830.20	\$92.85	\$119.87	29.00%	\$75.00	\$259.85
Newberry Management Unit	12	1,177.80	\$94.66	\$106.93	13.00%	\$40.00	\$199.73
Sault Ste Marie (Naubinway Office)	12	472.10	\$122.68	\$275.01	124.00%	\$91.00	\$427.69
Sault Ste Marie (Soo Office)			\$103.01	<u>\$120.76</u>	<u> 17.</u> 00% _	\$83.00	<u>\$150.00</u>
LAKE SUPERIOR STATE FOREST	42	3,500.30	\$97.54	\$136.45	40.00%	\$40.00	\$427.69
UPPER PENINSULA	112	7,203.20	\$104.65	\$148.72	42.00%	\$40.00	\$465.84
Gaylord Management Unit	18	723.60	\$99.85	\$206.30	107.00%	\$90.48	\$348.95
Pigeon River Country Management Unit	9	148.10	\$53.98	\$61.39	14.00%	\$36.00	\$162.92
Atlanta Management Unit	10			<u></u> <u>\$113.14</u>	48.00% _	\$35.00	\$219.38
MACKINAW STATE FOREST	37	1,127.20	\$88.49	\$166.14	88.00%	\$35.00	\$348.95
Traverse City Management Unit	38	1,586.30	\$143.99	\$198.38	38.00%	\$140.00	\$516.99
Cadillac Management Unit		1 <u>,45</u> 1.60		<u> \$148.77</u>	<u>54.</u> 00% _	<u> </u>	\$281.44
PERE MARQUETTE STATE FOREST	57	3,037.90	\$121.45	\$174.68	44.00%	\$88.58	\$516.99
Roscommon Management Unit	7	179.80	\$86.22	\$101.67	18.00%	\$31.00	\$135.88
Grayling Management Unit	14	372.60	\$90.28	\$132.46	47.00%	\$74.00	\$223.46
Gladwin Management Unit	<u> 13</u>	1 <u>,223.2</u> 0			34.00% _	<u> </u>	<u>\$155.19</u>
AUSABLE STATE FOREST	34	1,775.60	\$73.02	\$98.80	35.00%	\$31.00	\$223.46
NORTHERN LOWER PENNINSULA	128	5,940.70	\$100.72	\$150.38	49.00%	\$31.00	\$516.99
STATEWIDE	240	13,143.90	\$102.87	\$149.47	45.00%	\$31.00	\$516.99

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SAWTIMBER in MBF (see general note 3)

RED OAK (08)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		118.30	\$107.68	<u>\$110.70</u>		\$110.00	\$137.47
COPPER COUNTRY STATE FOREST	2	118.30	\$107.68	\$110.70	3.00%	\$110.00	\$137.47
Gwinn Management Unit	1	309.30	\$127.00	\$138.16	9.00%	\$138.16	\$138.16
Escanaba Management Unit	4		\$138.78	<u></u> <u>\$168.05</u>	21.00%	\$93.00	\$187.62
ESCANABA RIVER STATE FOREST	5	489.40	\$131.33	\$149.16	14.00%	\$93.00	\$187.62
Shingleton Management Unit	1	168.10	\$89.00	\$120.00	35.00%	\$120.00	\$120.00
Sault Ste Marie (Soo Office)			\$181.63	<u>\$217.64</u>	20.00%	<u>\$194</u> . <u>25</u>	\$231.67_
LAKE SUPERIOR STATE FOREST	3	184.90	\$97.42	\$128.87	32.00%	\$120.00	\$231.67
UPPER PENINSULA	10	792.60	\$119.89	\$138.69	16.00%	\$93.00	\$231.67
Gaylord Management Unit	3	81.00	\$82.53	\$101.36	23.00%	\$82.00	\$110.46
Pigeon River Country Management Unit	7	107.60	\$97.55	\$103.87	6.00%	\$31.00	\$193.02
Atlanta Management Unit	<u>14</u> _	1 <u>,179.00</u>	\$183.22	<u>\$259.53</u>	42.00%	<u> </u>	<u>\$510.46</u>
MACKINAW STATE FOREST	24	1,367.60	\$170.52	\$237.92	40.00%	\$31.00	\$510.46
Traverse City Management Unit	18	1,821.90	\$108.88	\$200.51	84.00%	\$106.00	\$319.15
Cadillac Management Unit		2,740.80	\$165.47	<u> </u>	<u>57.00%</u>	\$175.00	\$420.68
PERE MARQUETTE STATE FOREST	34	4,562.70	\$142.87	\$235.68	65.00%	\$106.00	\$420.68
Roscommon Management Unit	3	370.00	\$136.90	\$155.00	13.00%	\$155.00	\$155.00
Grayling Management Unit	8	2,458.20	\$134.56	\$201.78	50.00%	\$70.00	\$239.97
Gladwin Management Unit		61.40	\$150.00	<u>\$258.01</u>	72.00%	\$208.90	\$340.64
AUSABLE STATE FOREST	14	2,889.60	\$135.19	\$196.98	46.00%	\$70.00	\$340.64
NORTHERN LOWER PENNINSULA	72	8,819.90	\$144.64	\$223.35	54.00%	\$31.00	\$510.46
STATEWIDE	82	9,612.50	\$142.60	\$216.37	52.00%	\$31.00	\$510.46

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STATEWIDE

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	516.60_		<u> \$131.75</u>	<u>34.00%</u>	<u>\$55</u> .00	<u>\$173.32</u>
COPPER COUNTRY STATE FOREST	6	516.60	\$97.96	\$131.75	34.00%	\$55.00	\$173.32
Gwinn Management Unit	7	213.80	\$135.02	\$267.56	98.00%	\$124.00	\$443.13
Escanaba Management Unit		698.90	\$103.36	\$136.72	32.00%	\$70.00	<u>\$140.00</u>
ESCANABA RIVER STATE FOREST	9	912.70	\$110.78	\$167.37	51.00%	\$70.00	\$443.13
Newberry Management Unit	1	5.80	<u>\$106.00</u>	<u> </u>	61.00%	<u>\$171</u> .04	<u>\$171.04</u>
LAKE SUPERIOR STATE FOREST	1	5.80	\$106.00	\$171.04	61.00%	\$171.04	\$171.04
UPPER PENINSULA	16	1,435.10	\$106.14	\$154.56	46.00%	\$55.00	\$443.13
Gaylord Management Unit	18	3,324.80	\$150.82	\$169.86	13.00%	\$102.00	\$216.00
Pigeon River Country Management Unit	15	1,322.30	\$133.52	\$156.82	17.00%	\$50.00	\$278.52
Atlanta Management Unit	<u> </u>	3,734.60_	\$152.11	<u> \$187.70</u>	23.00%	\$77.00	\$295.08
MACKINAW STATE FOREST	58	8,381.70	\$148.67	\$175.75	18.00%	\$50.00	\$295.08
Traverse City Management Unit	38	7,031.10	\$119.46	\$181.48	52.00%	\$24.00	\$289.98
Cadillac Management Unit	<u> </u>	2,674.70	<u>\$93.68</u>	\$124.49	33.00%	\$93.00	\$299.52
PERE MARQUETTE STATE FOREST	53	9,705.80	\$112.36	\$165.77	48.00%	\$24.00	\$299.52
Roscommon Management Unit	9	434.70	\$147.45	\$179.07	21.00%	\$66.00	\$312.39
Grayling Management Unit	24	2,425.30	\$124.04	\$183.63	48.00%	\$86.84	\$297.23
Gladwin Management Unit	<u> 13</u>	2 <u>,913.20</u>	\$121.97	\$176.22	44.00%	\$123.55	<u>\$252.53</u>
AUSABLE STATE FOREST	46	5,773.20	\$124.76	\$179.55	44.00%	\$66.00	\$312.39
NORTHERN LOWER PENNINSULA	157	23,860.70	\$128.11	\$172.61	35.00%	\$24.00	\$312.39

\$126.86

\$171.59

35.00%

\$24.00

\$443.13

173

25,295.80

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		2,618.70	<u>\$166.03</u>	\$255.69	<u>54.00%</u>	\$125.00	<u>\$394.02</u>
COPPER COUNTRY STATE FOREST	23	2,618.70	\$166.03	\$255.69	54.00%	\$125.00	\$394.02
Gwinn Management Unit	21	3,799.30	\$177.28	\$228.22	29.00%	\$82.00	\$364.96
Escanaba Management Unit	<u> 24</u>	<u>1,5</u> 11.90	\$189.49	\$269.18	42.00%	\$134.00	<u>\$705.57</u>
ESCANABA RIVER STATE FOREST	45	5,311.20	\$180.75	\$239.88	33.00%	\$82.00	\$705.57
Shingleton Management Unit	14	1,929.60	\$320.44	\$464.42	45.00%	\$220.00	\$549.96
Newberry Management Unit	5	264.20	\$290.13	\$314.01	8.00%	\$184.00	\$431.15
Sault Ste Marie (Naubinway Office)	7	193.60	\$281.86	\$388.18	38.00%	\$237.46	\$492.09
Sault Ste Marie (Soo Office)			\$299.54	<u> </u>		\$227.00	<u>\$450.00</u>
LAKE SUPERIOR STATE FOREST	29	2,469.30	\$313.48	\$437.65	40.00%	\$184.00	\$549.96
UPPER PENINSULA	97	10,399.20	\$208.56	\$290.82	39.00%	\$82.00	\$705.57
Gaylord Management Unit	19	4,548.20	\$306.09	\$418.80	37.00%	\$226.00	\$664.57
Pigeon River Country Management Unit	5	90.60	\$173.25	\$199.25	15.00%	\$76.00	\$318.15
Atlanta Management Unit			\$314.66	<u>\$1,175.48</u>	274.00%	\$187.00	<u>\$1,302.02</u>
MACKINAW STATE FOREST	26	4,685.50	\$303.60	\$422.09	39.00%	\$76.00	\$1,302.02
Traverse City Management Unit	14	664.10	\$245.98	\$300.58	22.00%	\$245.00	\$615.29
Cadillac Management Unit		52.50	\$274.41	\$428.11	<u>56.00%</u>	\$278.00	<u>\$567.89</u>
PERE MARQUETTE STATE FOREST	19	716.60	\$248.06	\$309.92	25.00%	\$245.00	\$615.29
Grayling Management Unit	5	254.80	\$280.73	\$413.47	47.00%	\$150.00	\$462.33
AUSABLE STATE FOREST	5	254.80	\$280.73	\$413.47	47.00%	\$150.00	\$462.33
NORTHERN LOWER PENNINSULA	50	5,656.90	\$295.54	\$407.49	38.00%	\$76.00	\$1,302.02
STATEWIDE	147	16,056.10	\$239.21	\$331.93	39.00%	\$76.00	\$1,302.02

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WHITE ASH (06)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		<u>171.00</u>	<u> \$41.14</u>	<u>\$150.19</u>	265.00%	<u>\$35</u> .00_	<u>\$186.45</u>
COPPER COUNTRY STATE FOREST	3	171.00	\$41.14	\$150.19	265.00%	\$35.00	\$186.45
Gwinn Management Unit	2	25.30	\$73.21	\$100.65	37.00%	\$55.00	\$135.21
Escanaba Management Unit		239.00			24.00%	\$67.00	\$157.71_
ESCANABA RIVER STATE FOREST	10	264.30	\$78.65	\$98.62	25.00%	\$55.00	\$157.71
UPPER PENINSULA	13	435.30	\$63.91	\$118.87	86.00%	\$35.00	\$186.45
Gaylord Management Unit	3	36.10	\$89.17	<u>\$169.25</u>	90.00%	\$99.00	\$253.90
MACKINAW STATE FOREST	3	36.10	\$89.17	\$169.25	90.00%	\$99.00	\$253.90
NORTHERN LOWER PENNINSULA	3	36.10	\$89.17	\$169.25	90.00%	\$99.00	\$253.90
STATEWIDE	16	471.40	\$65.85	\$122.73	86.00%	\$35.00	\$253.90
WHITE OAK (09)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	9.50	\$71.00	\$71.00	0.00%	\$71.00	\$71.00
ESCANABA RIVER STATE FOREST	1	9.50	\$71.00	\$71.00	0.00%	\$71.00	\$71.00
UPPER PENINSULA	1	9.50	\$71.00	\$71.00	0.00%	\$71.00	\$71.00
Gaylord Management Unit	2	73 50	\$112.00	¢110.22	6.00%	\$100.00	\$110.50

	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	9.50	\$71.00	\$71.00	0.00%	\$71.00	\$71.00
ESCANABA RIVER STATE FOREST	1	9.50	\$71.00	\$71.00	0.00%	\$71.00	\$71.00
UPPER PENINSULA	1	9.50	\$71.00	\$71.00	0.00%	\$71.00	\$71.00
Gaylord Management Unit	2	73.50	\$112.90	\$119.23	6.00%	\$109.00	\$119.50
Pigeon River Country Management Unit	1	8.40	\$54.00	\$70.00	30.00%	\$70.00	\$70.00
Atlanta Management Unit	3			\$87.86		\$86.05	\$90.00
MACKINAW STATE FOREST		155.00	\$96.73	\$101.77	5.00%	\$70.00	\$119.50
Traverse City Management Unit	10	364.90	\$70.01	\$114.16	63.00%	\$68.00	\$197.40
Cadillac Management Unit	9	531.70	\$68.92	<u>\$136.11</u>	97.00%	\$60.00	\$200.00
PERE MARQUETTE STATE FOREST	19	896.60	\$69.37	\$127.18	83.00%	\$60.00	\$200.00
Roscommon Management Unit	5	109.00	\$82.76	\$88.22	7.00%	\$81.00	\$96.00
Grayling Management Unit	9	291.80	\$82.52	\$121.53	47.00%	\$77.00	\$202.59
Gladwin Management Unit	4	143.80	\$94.44	\$112.19	19.00%	\$98.03	\$130.46
AUSABLE STATE FOREST	18	544.60	\$85.72	\$112.40	31.00%	\$77.00	\$202.59
NORTHERN LOWER PENNINSULA	43	1,596.20	\$77.60	\$119.67	54.00%	\$60.00	\$202.59
STATEWIDE	44	1,605.70	\$77.56	\$119.38	54.00%	\$60.00	\$202.59

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit		113.70		\$72.39	6.00%	\$60.00	<u>\$134.11</u>
ESCANABA RIVER STATE FOREST	6	113.70	\$68.06	\$72.39	6.00%	\$60.00	\$134.11
Shingleton Management Unit		4.90			20.00%	\$37.00	\$75.03
LAKE SUPERIOR STATE FOREST	3	4.90	\$61.73	\$74.23	20.00%	\$37.00	\$75.03
UPPER PENINSULA	9	118.60	\$67.79	\$72.47	7.00%	\$37.00	\$134.11
Gaylord Management Unit	8	1,237.90	\$45.65	\$68.00	49.00%	\$38.00	\$108.00
Pigeon River Country Management Unit	13	267.40	\$97.80	\$139.51	43.00%	\$68.00	\$230.77
Atlanta Management Unit	<u>12</u> _	343.00	<u>\$14</u> 4.38	<u></u> <u>\$190.99</u>	<u>32.00%</u>	<u> </u>	<u>\$329.07</u>
MACKINAW STATE FOREST	33	1,848.30	\$71.52	\$101.17	41.00%	\$38.00	\$329.07
Traverse City Management Unit	29	1,881.80	\$75.07	\$123.81	65.00%	\$60.00	\$188.39
Cadillac Management Unit	16 _	1,246.20_		<u></u> <u>\$113.18</u>	27.00%	\$84.00	\$203.64
PERE MARQUETTE STATE FOREST	45	3,128.00	\$80.77	\$119.58	48.00%	\$60.00	\$203.64
Roscommon Management Unit	6	146.60	\$58.19	\$75.16	29.00%	\$27.00	\$135.88
Grayling Management Unit	15	561.20	\$77.22	\$100.19	30.00%	\$63.00	\$139.57
Gladwin Management Unit	<u> 11</u> _	1,621.30_			33.00%	\$69.43	\$121.27
AUSABLE STATE FOREST	32	2,329.10	\$70.24	\$92.84	32.00%	\$27.00	\$139.57
NORTHERN LOWER PENNINSULA	110	7,305.40	\$75.07	\$106.40	42.00%	\$27.00	\$329.07
STATEWIDE	119	7,424.00	\$74.96	\$105.85	41.00%	\$27.00	\$329.07

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	3	23.70			87.00%	\$19.00	\$81.51
ESCANABA RIVER STATE FOREST	3	23.70	\$19.67	\$36.77	87.00%	\$19.00	\$81.51
UPPER PENINSULA	3	23.70	\$19.67	\$36.77	87.00%	\$19.00	\$81.51
Gaylord Management Unit	2	115.80	\$32.93	\$41.81	27.00%	\$38.78	\$56.00
Pigeon River Country Management Unit		64.20		\$72.49	137.00%	\$40.02	\$79.58
MACKINAW STATE FOREST	4	180.00	\$32.12	\$52.76	64.00%	\$38.78	\$79.58
Traverse City Management Unit	2	55.50	\$31.94	\$119.39	274.00%	\$105.39	\$131.72
_Cadillac Management Unit	4	22.40		\$116.88	153.00%	\$37.60	<u>\$162.61</u>
PERE MARQUETTE STATE FOREST	6	77.90	\$36.02	\$118.66	229.00%	\$37.60	\$162.61
NORTHERN LOWER PENNINSULA	10	257.90	\$33.29	\$72.66	118.00%	\$37.60	\$162.61
STATEWIDE	13	281.60	\$32.15	\$69.64	117.00%	\$19.00	\$162.61

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	149.90	\$92.02	<u>\$191.43</u>	108.00%	\$49.00	\$326.40
COPPER COUNTRY STATE FOREST	13	149.90	\$92.02	\$191.43	108.00%	\$49.00	\$326.40
Gwinn Management Unit	5	59.70	\$30.49	\$34.92	15.00%	\$18.00	\$120.32
Escanaba Management Unit	8	19.90_		<u></u> <u> \$115.85</u>	50.00%	\$36.00	<u>\$195.16</u>
ESCANABA RIVER STATE FOREST	13	79.60	\$42.20	\$55.15	31.00%	\$18.00	\$195.16
Shingleton Management Unit	1	54.10	\$111.00	\$205.01	85.00%	\$205.01	\$205.01
Newberry Management Unit	4	75.80	\$109.01	\$118.54	9.00%	\$80.00	\$218.71
Sault Ste Marie (Naubinway Office)	3	24.20	\$82.05	\$98.64	20.00%	\$70.23	\$123.00
Sault Ste Marie (Soo Office)	1	1.80	<u>\$74.00</u>	\$74.00	0.00%	\$74.00	<u>\$74.00</u>
LAKE SUPERIOR STATE FOREST	9	155.90	\$105.11	\$144.94	38.00%	\$70.23	\$218.71
UPPER PENINSULA	35	385.40	\$87.03	\$144.48	66.00%	\$18.00	\$326.40
STATEWIDE	35	385.40	\$87.03	\$144.48	66.00%	\$18.00	\$326.40

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PULPWOOD in Cords (see general note 4)

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		2,055.00		\$15.14	<u>78.00%</u>	\$4.00	\$47.98
COPPER COUNTRY STATE FOREST	28	2,055.00	\$8.52	\$15.14	78.00%	\$4.00	\$47.98
Gwinn Management Unit	23	6,285.00	\$14.74	\$20.40	38.00%	\$5.15	\$48.55
Escanaba Management Unit	30 _	3,807.00_		\$14.20	20.00%		\$28.56
ESCANABA RIVER STATE FOREST	53	10,092.00	\$13.66	\$18.06	32.00%	\$5.15	\$48.55
Shingleton Management Unit	18	4,022.00	\$11.49	\$18.62	62.00%	\$4.65	\$39.49
Newberry Management Unit	19	3,553.00	\$10.45	\$15.86	52.00%	\$5.00	\$33.64
Sault Ste Marie (Naubinway Office)	15	2,866.00	\$10.00	\$16.09	61.00%	\$5.45	\$36.34
Sault Ste Marie (Soo Office)		337.00		<u>\$15.63</u>	30.00%	<u>\$10.45</u>	\$32.00_
LAKE SUPERIOR STATE FOREST	56	10,778.00	\$10.77	\$16.94	57.00%	\$4.65	\$39.49
UPPER PENINSULA	137	22,925.00	\$11.84	\$17.27	46.00%	\$4.00	\$48.55
Gaylord Management Unit	9	1,963.00	\$19.87	\$27.31	37.00%	\$10.00	\$51.89
Pigeon River Country Management Unit	15	3,847.00	\$21.79	\$34.28	57.00%	\$9.30	\$54.52
Atlanta Management Unit		967.00			19.00%		\$64.86_
MACKINAW STATE FOREST	41	6,777.00	\$22.21	\$32.24	45.00%	\$9.30	\$64.86
Traverse City Management Unit	6	145.00	\$30.52	\$32.25	6.00%	\$29.65	\$43.42
Cadillac Management Unit		2 <u>,547.00</u>			30.00% _	<u> </u>	
PERE MARQUETTE STATE FOREST	14	2,692.00	\$30.53	\$39.42	29.00%	\$26.11	\$82.72
Roscommon Management Unit	4	109.00	\$29.84	\$32.08	8.00%	\$11.80	\$44.84
Grayling Management Unit	7	230.00	\$30.11	\$44.90	49.00%	\$14.27	\$143.16
Gladwin Management Unit					<u>17.</u> 00% _	\$30.32	
AUSABLE STATE FOREST	14	382.00	\$29.92	\$40.03	34.00%	\$11.80	\$143.16
NORTHERN LOWER PENNINSULA	69	9,851.00	\$24.78	\$34.50	39.00%	\$9.30	\$143.16
STATEWIDE	206	32,776.00	\$15.73	\$22.45	43.00%	\$4.00	\$143.16

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PULPWOOD in Cords (see general note 4)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> 11</u> _	1,508.00_	\$6.61		91.00%		\$26.24
COPPER COUNTRY STATE FOREST	11	1,508.00	\$6.61	\$12.62	91.00%	\$4.00	\$26.24
Gwinn Management Unit	3	220.00	\$8.27	\$13.20	60.00%	\$4.40	\$24.58
	16	3,024.00_	\$7.55	<u>\$11.05</u>	46.00%		\$34.39
ESCANABA RIVER STATE FOREST	19	3,244.00	\$7.60	\$11.19	47.00%	\$4.40	\$34.39
Shingleton Management Unit	1	24.00	\$9.45	\$9.45	0.00%	\$9.45	\$9.45
Sault Ste Marie (Naubinway Office)	1	5.00		\$11.38	66.00%	\$11.38	\$11.38
LAKE SUPERIOR STATE FOREST	2	29.00	\$9.00	\$9.78	9.00%	\$9.45	\$11.38
UPPER PENINSULA	32	4,781.00	\$7.29	\$11.64	60.00%	\$4.00	\$34.39
Gaylord Management Unit	15	3,428.00	\$13.30	\$22.02	66.00%	\$9.00	\$37.98
Pigeon River Country Management Unit	4	290.00	\$9.40	\$16.75	78.00%	\$10.60	\$45.84
Atlanta Management Unit		149.00_		<u>\$27.18</u>	74.00%	\$27.18	\$27.18
MACKINAW STATE FOREST	20	3,867.00	\$13.10	\$21.83	67.00%	\$9.00	\$45.84
Traverse City Management Unit	4	217.00	\$17.33	\$22.80	32.00%	\$16.00	\$39.56
Cadillac Management Unit	2	60.00	\$18.33	\$19.93	9.00%	\$17.95	\$21.07
PERE MARQUETTE STATE FOREST	6	277.00	\$17.55	\$22.18	26.00%	\$16.00	\$39.56
Grayling Management Unit	2			\$21.00	28.00%	\$20.10	\$21.54
AUSABLE STATE FOREST		83.00	\$16.47	\$21.00	28.00%	\$20.10	\$21.54
NORTHERN LOWER PENNINSULA	28	4,227.00	\$13.46	\$21.83	62.00%	\$9.00	\$45.84
STATEWIDE	60	9,008.00	\$10.19	\$16.42	61.00%	\$4.00	\$45.84

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	519.00	\$4.04	<u>\$16.35</u>	305.00%	<u>\$5.16</u>	\$16.65
COPPER COUNTRY STATE FOREST	5	519.00	\$4.04	\$16.35	305.00%	\$5.16	\$16.65
Shingleton Management Unit	2	92.00	\$6.80	\$6.80	0.00%	\$6.75	\$6.85
Newberry Management Unit	2	25.00	\$9.84	\$14.31	45.00%	\$13.87	\$15.24
Sault Ste Marie (Naubinway Office)		1 <u>,910.00</u>			138.00%	\$16.06	\$16.06_
LAKE SUPERIOR STATE FOREST	5	2,027.00	\$6.79	\$15.62	130.00%	\$6.75	\$16.06
UPPER PENINSULA	10	2,546.00	\$6.23	\$15.77	153.00%	\$5.16	\$16.65
STATEWIDE	10	2,546.00	\$6.23	\$15.77	153.00%	\$5.16	\$16.65

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PULPWOOD in Cords (see general note 4)

JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	1,486.00		\$49.82	26.00%	\$31.85	\$61.81
COPPER COUNTRY STATE FOREST	4	1,486.00	\$39.69	\$49.82	26.00%	\$31.85	\$61.81
Gwinn Management Unit	7	9,295.00	\$39.99	\$59.06	48.00%	\$39.90	\$59.83
Escanaba Management Unit					0.00%	<u> </u>	\$38.45_
ESCANABA RIVER STATE FOREST	9	9,310.00	\$39.99	\$59.03	48.00%	\$38.40	\$59.83
Shingleton Management Unit	10	5,131.00	\$26.89	\$31.89	19.00%	\$9.15	\$63.91
Newberry Management Unit	19	10,441.00	\$28.20	\$62.51	122.00%	\$30.00	\$134.57
Sault Ste Marie (Naubinway Office)	3	513.00	\$22.73	\$37.78	66.00%	\$18.30	\$42.42
Sault Ste Marie (Soo Office)		<u> </u>			<u> </u>	<u> </u>	
LAKE SUPERIOR STATE FOREST	35	16,263.00	\$27.72	\$52.11	88.00%	\$9.15	\$134.57
UPPER PENINSULA	48	27,059.00	\$32.60	\$54.36	67.00%	\$9.15	\$134.57
Gaylord Management Unit	7	404.00	\$17.50	\$21.14	21.00%	\$9.85	\$53.70
Pigeon River Country Management Unit	10	426.00	\$14.95	\$16.94		\$4.75	\$23.00
Atlanta Management Unit		3,623.00_			15.00%		\$33.24_
MACKINAW STATE FOREST	32	4,453.00	\$14.69	\$16.98	16.00%	\$4.75	\$53.70
Traverse City Management Unit	26	4,134.00	\$22.46	\$32.02	43.00%	\$10.00	\$84.24
Cadillac Management Unit		1 <u>,269.00</u>		\$23.98	63.00%	<u>\$13</u> .46_	\$38.48_
PERE MARQUETTE STATE FOREST	35	5,403.00	\$20.65	\$30.13	46.00%	\$10.00	\$84.24
Roscommon Management Unit	9	1,845.00	\$12.79	\$17.98	41.00%	\$5.50	\$25.00
Grayling Management Unit	26	13,393.00	\$20.47	\$32.50	59.00%	\$14.51	\$75.62
Gladwin Management Unit		7 <u>,527.00</u>	<u> </u>	\$35.12	105.00% _	<u>\$30</u> . <u>35</u>	\$43.58_
AUSABLE STATE FOREST	41	22,765.00	\$18.75	\$32.19	72.00%	\$5.50	\$75.62
NORTHERN LOWER PENNINSULA	108	32,621.00	\$18.51	\$29.77	61.00%	\$4.75	\$84.24
STATEWIDE	156	59,680.00	\$24.90	\$40.92	64.00%	\$4.75	\$134.57

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PULPWOOD in Cords (see general note 4)

MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	164.00	\$1.00	\$1.76	<u>76.00%</u>	\$1.00	\$2.10
ESCANABA RIVER STATE FOREST	2	164.00	\$1.00	\$1.76	76.00%	\$1.00	\$2.10
UPPER PENINSULA	2	164.00	\$1.00	\$1.76	76.00%	\$1.00	\$2.10
Pigeon River Country Management Unit	1	21.00	\$7.50	\$7.50	0.00%	\$7.50	\$7.50
Atlanta Management Unit	. <u> </u>			<u>\$5.00</u>			\$5.00_
MACKINAW STATE FOREST	2	269.00	\$5.20	\$5.20	0.00%	\$5.00	\$7.50
Traverse City Management Unit	2	165.00	\$5.20	\$10.26	97.00%	\$4.11	\$35.82
Cadillac Management Unit		943.00			553.00%	\$52.47	\$71.28
PERE MARQUETTE STATE FOREST	4	1,108.00	\$8.11	\$49.46	510.00%	\$4.11	\$71.28
Grayling Management Unit	5	782.00	\$6.43	\$15.95	148.00%	\$5.85	\$30.07
Gladwin Management Unit				<u>\$7.00</u>	0.00%	\$7.00	\$7.00_
AUSABLE STATE FOREST	6	1,144.00	\$6.61	\$13.12	98.00%	\$5.85	\$30.07
NORTHERN LOWER PENNINSULA	12	2,521.00	\$7.12	\$28.25	297.00%	\$4.11	\$71.28
STATEWIDE	14	2,685.00	\$6.74	\$26.63	295.00%	\$1.00	\$71.28

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PULPWOOD in Cords (see general note 4)

MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		33,873.00	\$23.87	<u>\$30.59</u>	28.00%	\$11.30	\$122.98
COPPER COUNTRY STATE FOREST	28	33,873.00	\$23.87	\$30.59	28.00%	\$11.30	\$122.98
Gwinn Management Unit	26	37,843.00	\$25.20	\$37.34	48.00%	\$9.65	\$53.18
Escanaba Management Unit	31 _	38,720.00_			39.00%	<u>\$13</u> . <u>15</u>	
ESCANABA RIVER STATE FOREST	57	76,563.00	\$27.13	\$38.83	43.00%	\$9.65	\$57.53
Shingleton Management Unit	18	13,698.00	\$23.94	\$40.46	69.00%	\$22.00	\$55.04
Newberry Management Unit	20	3,469.00	\$27.11	\$35.99	33.00%	\$11.15	\$53.29
Sault Ste Marie (Naubinway Office)	12	7,889.00	\$22.37	\$44.03	97.00%	\$15.00	\$51.64
Sault Ste Marie (Soo Office)		2,041.00_		<u>\$18.53</u>	<u>17.00%</u>	\$12.95_	
LAKE SUPERIOR STATE FOREST	58	27,097.00	\$23.28	\$39.28	69.00%	\$11.15	\$55.04
UPPER PENINSULA	143	137,533.00	\$25.57	\$36.89	44.00%	\$9.65	\$122.98
Gaylord Management Unit	30	10,984.00	\$21.27	\$31.51	48.00%	\$13.00	\$80.38
Pigeon River Country Management Unit	22	13,580.00	\$22.91	\$31.46	37.00%	\$9.50	\$64.34
Atlanta Management Unit	26	22,336.00_			32.00%		\$66.61
MACKINAW STATE FOREST	78	46,900.00	\$24.75	\$33.86	37.00%	\$9.45	\$80.38
Traverse City Management Unit	46	14,838.00	\$21.61	\$26.81	24.00%	\$16.00	\$66.53
Cadillac Management Unit	<u> </u>	<u>17,208.00</u>		<u>\$37.54</u>	<u>30.00%</u>	<u>\$28</u> . <u>15</u>	
PERE MARQUETTE STATE FOREST	72	32,046.00	\$25.46	\$32.57	28.00%	\$16.00	\$66.53
Roscommon Management Unit	13	6,381.00	\$43.90	\$56.53	29.00%	\$12.90	\$70.00
Grayling Management Unit	29	9,747.00	\$28.09	\$39.16	39.00%	\$15.00	\$94.93
Gladwin Management Unit	<u>17</u>	<u>19,900.00</u> _			<u> 23.00%</u> _	<u>\$29</u> .40_	
AUSABLE STATE FOREST	59	36,028.00	\$32.73	\$41.94	28.00%	\$12.90	\$94.93
NORTHERN LOWER PENNINSULA	209	114,974.00	\$27.45	\$36.03	31.00%	\$9.45	\$94.93
STATEWIDE	352	252,507.00	\$26.42	\$36.50	38.00%	\$9.45	\$122.98

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PULPWOOD in Cords (see general note 4)

MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	31	33,802.00		\$16.26	42.00%	\$5.05	\$29.87
COPPER COUNTRY STATE FOREST	31	33,802.00	\$11.44	\$16.26	42.00%	\$5.05	\$29.87
Gwinn Management Unit	27	28,934.00	\$14.88	\$23.91	61.00%	\$8.45	\$40.55
Escanaba Management Unit	44 _	24,280.00_		\$20.87	34.00%		\$41.54_
ESCANABA RIVER STATE FOREST	71	53,214.00	\$15.20	\$22.52	48.00%	\$7.50	\$41.54
Shingleton Management Unit	20	19,144.00	\$16.38	\$29.75	82.00%	\$6.50	\$44.75
Newberry Management Unit	27	10,852.00	\$13.72	\$18.59	35.00%	\$6.30	\$40.92
Sault Ste Marie (Naubinway Office)	20	10,719.00	\$10.72	\$23.34	118.00%	\$7.85	\$35.24
Sault Ste Marie (Soo Office)		1 <u>,440.00</u>			<u>26.00%</u>	<u> </u>	
LAKE SUPERIOR STATE FOREST	74	42,155.00	\$14.31	\$25.01	75.00%	\$6.30	\$44.75
UPPER PENINSULA	176	129,171.00	\$13.92	\$21.69	56.00%	\$5.05	\$44.75
Gaylord Management Unit	37	18,821.00	\$17.24	\$27.69	61.00%	\$10.60	\$63.15
Pigeon River Country Management Unit	24	3,805.00	\$16.68	\$20.92	25.00%	\$6.60	\$50.83
Atlanta Management Unit	27	5,721.00	\$26.60		31.00%		
MACKINAW STATE FOREST	88	28,347.00	\$19.06	\$28.21	48.00%	\$6.60	\$63.86
Traverse City Management Unit	75	13,032.00	\$23.73	\$28.75	21.00%	\$10.00	\$80.02
Cadillac Management Unit	40 _	7 <u>,90</u> 9.00		\$29.36	40.00% _	<u>\$19.61</u>	
PERE MARQUETTE STATE FOREST	115	20,941.00	\$22.70	\$28.98	28.00%	\$10.00	\$80.02
Roscommon Management Unit	12	1,655.00	\$21.23	\$24.83	17.00%	\$7.50	\$73.77
Grayling Management Unit	32	6,482.00	\$27.11	\$42.55	57.00%	\$16.00	\$75.87
Gladwin Management Unit	25 _	<u>10,407.00</u>			<u>33.</u> 00% _	\$20.05	
AUSABLE STATE FOREST	69	18,544.00	\$22.83	\$32.28	41.00%	\$7.50	\$75.87
NORTHERN LOWER PENNINSULA	272	67,832.00	\$21.21	\$29.56	39.00%	\$6.60	\$80.02
STATEWIDE	448	197,003.00	\$16.43	\$24.40	49.00%	\$5.05	\$80.02

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PULPWOOD in Cords (see general note 4)

MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	109.00	\$22.00	\$22.00		\$22.00	\$22.00
COPPER COUNTRY STATE FOREST	<u> </u>		<u> </u>	<u> </u>		<u> </u>	\$22.00
Escanaba Management Unit	4	677.00	\$21.61	\$22.20	3.00%	\$17.80	\$27.05
ESCANABA RIVER STATE FOREST	<u> </u>	677.00	\$21.61	\$22.20	3.00%	<u>\$17.80</u>	\$27.05
Shingleton Management Unit	2	570.00	\$22.53	\$22.60	0.00%	\$22.50	\$30.52
Newberry Management Unit	1	3.00	\$31.90	\$32.10	1.00%	\$32.10	\$32.10
Sault Ste Marie (Soo Office)		323.00	\$19.44	\$46.51		\$42.80	\$46.58
LAKE SUPERIOR STATE FOREST	5	896.00	\$21.45	\$31.25	46.00%	\$22.50	\$46.58
UPPER PENINSULA	10	1,682.00	\$21.55	\$27.01	25.00%	\$17.80	\$46.58
Gaylord Management Unit	6	674.00	\$40.93	\$52.15	27.00%	\$40.00	\$120.56
Pigeon River Country Management Unit	7	210.00	\$30.09	\$36.82	22.00%	\$20.00	\$65.40
Atlanta Management Unit	30	8,305.00		\$44.96	29.00%	\$11.55	<u>\$295.42</u>
MACKINAW STATE FOREST	43	9,189.00	\$35.30	\$45.30	28.00%	\$11.55	\$295.42
Traverse City Management Unit	26	4,495.00	\$26.81	\$42.80	60.00%	\$10.00	\$80.74
Cadillac Management Unit	36	9,884.00	\$28.08	\$37.48	33.00%	\$25.10	\$58.57
PERE MARQUETTE STATE FOREST	62	14,379.00	\$27.68	\$39.14	41.00%	\$10.00	\$80.74
Roscommon Management Unit	13	2,892.00	\$22.00	\$26.95	23.00%	\$7.70	\$37.00
Grayling Management Unit	30	9,061.00	\$27.62	\$38.03	38.00%	\$14.00	\$60.00
Gladwin Management Unit	18	5,624.00	<u>\$16.40</u>	\$22.12	35.00%	<u>\$15.90</u>	\$39.27
AUSABLE STATE FOREST	61	17,577.00	\$23.11	\$31.12	35.00%	\$7.70	\$60.00
NORTHERN LOWER PENNINSULA	166	41,145.00	\$27.43	\$37.09	35.00%	\$7.70	\$295.42
STATEWIDE	176	42,827.00	\$27.20	\$36.69	35.00%	\$7.70	\$295.42

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PULPWOOD in Cords (see general note 4)

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	30	6,555.00	\$12.45	\$22.21	78.00%	\$6.66	\$30.00
COPPER COUNTRY STATE FOREST	30	6,555.00	\$12.45	\$22.21	78.00%	\$6.66	\$30.00
Gwinn Management Unit	28	7,000.00	\$18.02	\$31.44	74.00%	\$11.30	\$46.55
Escanaba Management Unit	27	3,403.00		\$20.25	29.00%		\$36.23
ESCANABA RIVER STATE FOREST	55	10,403.00	\$17.25	\$27.78	61.00%	\$6.70	\$46.55
Shingleton Management Unit	18	6,415.00	\$18.28	\$26.10	43.00%	\$7.25	\$50.20
Newberry Management Unit	21	2,354.00	\$7.99	\$11.03	38.00%	\$4.35	\$31.01
Sault Ste Marie (Naubinway Office)	13	2,893.00	\$9.18	\$17.72	93.00%	\$10.00	\$39.31
Sault Ste Marie (Soo Office)		355.00		\$20.35	125.00%	\$5.50_	\$31.00
LAKE SUPERIOR STATE FOREST	57	12,017.00	\$13.80	\$20.96	52.00%	\$4.35	\$50.20
UPPER PENINSULA	142	28,975.00	\$14.73	\$23.69	61.00%	\$4.35	\$50.20
Gaylord Management Unit	5	361.00	\$15.35	\$25.52	66.00%	\$14.30	\$30.01
Pigeon River Country Management Unit	10	520.00	\$15.93	\$26.31	65.00%	\$7.75	\$39.27
Atlanta Management Unit	<u> 11</u> _	1,241.00_		\$12.20	19.00%		\$44.79
MACKINAW STATE FOREST	26	2,122.00	\$12.53	\$17.92	43.00%	\$3.30	\$44.79
Traverse City Management Unit	4	487.00	\$18.66	\$45.80	145.00%	\$27.85	\$60.33
Cadillac Management Unit		190.00	\$23.76	\$26.62	12.00%	\$24.08	\$29.11
PERE MARQUETTE STATE FOREST	9	677.00	\$20.09	\$40.42	101.00%	\$24.08	\$60.33
Roscommon Management Unit	1	5.00	\$8.00	\$8.00	0.00%	\$8.00	\$8.00
Grayling Management Unit	4	326.00	\$22.05	\$53.54	143.00%	\$24.24	\$62.97
AUSABLE STATE FOREST	5	331.00	\$21.84	\$52.85	142.00%	\$8.00	\$62.97
NORTHERN LOWER PENNINSULA	40	3,130.00	\$15.15	\$26.48	75.00%	\$3.30	\$62.97
STATEWIDE	182	32,105.00	\$14.77	\$23.96	62.00%	\$3.30	\$62.97

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PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
, ,	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		2,158.00		\$14.22	<u>74.00%</u>	<u>\$5</u> .05	\$27.40
ESCANABA RIVER STATE FOREST	11	2,158.00	\$8.16	\$14.22	74.00%	\$5.05	\$27.40
Shingleton Management Unit	8	314.00	\$5.02	\$8.87	77.00%	\$3.65	\$16.31
Newberry Management Unit	8	2,859.00	\$2.98	\$10.56	254.00%	\$2.65	\$26.27
Sault Ste Marie (Naubinway Office)	7	1,854.00	\$2.48	\$6.86	177.00%	\$3.00	\$8.54
Sault Ste Marie (Soo Office)	<u> </u>					<u> </u>	\$5.10_
LAKE SUPERIOR STATE FOREST	24	5,050.00	\$2.93	\$9.07	210.00%	\$2.65	\$26.27
UPPER PENINSULA	35	7,208.00	\$4.50	\$10.61	136.00%	\$2.65	\$27.40
Gaylord Management Unit	4	584.00	\$19.00	\$38.28	101.00%	\$23.40	\$38.85
Pigeon River Country Management Unit	1	28.00	\$25.05	\$58.94	135.00%	\$58.94	\$58.94
Atlanta Management Unit		648.00_		<u>\$10.45</u>			\$38.28_
MACKINAW STATE FOREST	9	1,260.00	\$14.62	\$24.43	67.00%	\$7.80	\$58.94
Traverse City Management Unit				\$28.15	0.00%	<u>\$28</u> . <u>15</u>	\$28.15
PERE MARQUETTE STATE FOREST	1	16.00	\$28.15	\$28.15	0.00%	\$28.15	\$28.15
NORTHERN LOWER PENNINSULA	10	1,276.00	\$14.79	\$24.47	65.00%	\$7.80	\$58.94
STATEWIDE	45	8,484.00	\$6.05	\$12.70	110.00%	\$2.65	\$58.94

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PULPWOOD in Cords (see general note 4)

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	(7)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		1 <u>,338.00</u> _	\$4.83	<u>\$7.18</u>			
COPPER COUNTRY STATE FOREST	11	1,338.00	\$4.83	\$7.18		\$2.15	\$10.11
Gwinn Management Unit	9	972.00	\$18.08	\$29.60	64.00%	\$6.35	\$38.55
Escanaba Management Unit		1,470.00_	\$5.70		98.00%	<u>\$5</u> . <u>15</u>	\$36.23_
ESCANABA RIVER STATE FOREST	25	2,442.00	\$10.63	\$18.56	75.00%	\$5.15	\$38.55
Shingleton Management Unit	12	1,488.00	\$15.28	\$19.00	24.00%	\$12.00	\$32.03
Newberry Management Unit	3	306.00	\$5.63	\$5.72	2.00%	\$5.60	\$22.53
Sault Ste Marie (Naubinway Office)	7	1,657.00	\$6.06	\$9.13	51.00%	\$3.35	\$22.36
Sault Ste Marie (Soo Office)					159.00%	<u>\$10</u> . <u>50</u>	\$46.60_
LAKE SUPERIOR STATE FOREST	27	3,732.00	\$10.13	\$14.39	42.00%	\$3.35	\$46.60
UPPER PENINSULA	63	7,512.00	\$9.35	\$14.46	55.00%	\$2.15	\$46.60
Gaylord Management Unit	3	126.00	\$10.82	\$29.50	173.00%	\$13.07	\$30.00
Pigeon River Country Management Unit	2	25.00	\$10.02	\$10.02	0.00%	\$5.95	\$11.60
Atlanta Management Unit				\$22.42	97.00%		\$38.39_
MACKINAW STATE FOREST	16	884.00	\$11.27	\$23.08	105.00%	\$5.95	\$38.39
Traverse City Management Unit	5	65.00	\$17.06	\$24.59	44.00%	\$16.85	\$28.13
Cadillac Management Unit				\$20.42	13.00%	<u> </u>	\$29.23_
PERE MARQUETTE STATE FOREST	8	225.00	\$17.82	\$21.62	21.00%	\$16.85	\$29.23
Roscommon Management Unit	2	14.00	\$21.55	\$29.84	38.00%	\$21.55	\$38.12
Grayling Management Unit	6	163.00	\$22.68	\$29.29	29.00%	\$15.00	\$41.23
Gladwin Management Unit					32.00%	<u> </u>	\$31.09_
AUSABLE STATE FOREST	14	485.00	\$22.16	\$29.10	31.00%	\$15.00	\$41.23
NORTHERN LOWER PENNINSULA	38	1,594.00	\$15.51	\$24.71	59.00%	\$5.95	\$41.23
STATEWIDE	101	9,106.00	\$10.43	\$16.25	56.00%	\$2.15	\$46.60

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PULPWOOD in Cords (see general note 4)

RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	5,209.00	\$29.72	\$72.11	143.00%	\$20.50	<u>\$104.09</u>
COPPER COUNTRY STATE FOREST	9	5,209.00	\$29.72	\$72.11	143.00%	\$20.50	\$104.09
Gwinn Management Unit	8	2,658.00	\$45.94	\$87.58	91.00%	\$55.60	\$92.48
Escanaba Management Unit	10 _	<u>2,449.00</u>		<u>\$5</u> 1.29	16.00%	\$24.35	\$66.24_
ESCANABA RIVER STATE FOREST	18	5,107.00	\$45.10	\$70.18	56.00%	\$24.35	\$92.48
Shingleton Management Unit	16	18,817.00	\$67.81	\$123.32	82.00%	\$31.70	\$159.15
Newberry Management Unit	22	18,683.00	\$72.14	\$101.38	41.00%	\$50.40	\$137.25
Sault Ste Marie (Naubinway Office)	11	22,488.00	\$82.35	\$143.74	75.00%	\$49.95	\$166.00
Sault Ste Marie (Soo Office)	4	4 <u>,345.0</u> 0		<u>\$85.96</u>	24.00%	<u> </u>	
LAKE SUPERIOR STATE FOREST	53	64,333.00	\$74.26	\$121.56	64.00%	\$31.70	\$166.00
UPPER PENINSULA	80	74,649.00	\$69.16	\$114.60	66.00%	\$20.50	\$166.00
Gaylord Management Unit	19	9,335.00	\$55.40	\$67.93	23.00%	\$31.40	\$94.00
Pigeon River Country Management Unit	17	2,250.00	\$58.27	\$65.90	13.00%	\$22.70	\$75.50
Atlanta Management Unit	27	8,682.00_		<u>\$54.98</u>	22.00%	\$14.00	<u>\$191.80</u>
MACKINAW STATE FOREST	63	20,267.00	\$51.37	\$62.16	21.00%	\$14.00	\$191.80
Traverse City Management Unit	40	19,533.00	\$52.86	\$69.99	32.00%	\$10.00	\$136.52
Cadillac Management Unit	<u>17</u>	<u>11,454.00</u>		<u>\$63.45</u>	41.00%	<u> </u>	<u>\$121.46</u>
PERE MARQUETTE STATE FOREST	57	30,987.00	\$50.01	\$67.57	35.00%	\$10.00	\$136.52
Roscommon Management Unit	9	326.00	\$51.07	\$67.15	31.00%	\$24.50	\$87.10
Grayling Management Unit	23	4,217.00	\$40.08	\$58.52	46.00%	\$28.37	\$77.19
Gladwin Management Unit	13 _	8 <u>,346.0</u> 0		<u>\$74.06</u>	<u>64.00%</u> _	<u>\$53</u> . <u>61</u>	
AUSABLE STATE FOREST	45	12,889.00	\$43.59	\$68.80	58.00%	\$24.50	\$114.92
NORTHERN LOWER PENNINSULA	165	64,143.00	\$49.15	\$66.11	35.00%	\$10.00	\$191.80
STATEWIDE	245	138,792.00	\$59.91	\$92.19	54.00%	\$10.00	\$191.80

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PULPWOOD in Cords (see general note 4)

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	50.00	\$12.35	\$13.00	5.00%	\$13.00	\$13.00
Atlanta Management Unit	1	8.00		\$14.47		\$14.47	\$14.47_
MACKINAW STATE FOREST		58.00	\$12.58	\$13.20	5.00%	\$13.00	\$14.47
Cadillac Management Unit	2	124.00	\$11.71	\$12.73	9.00%	\$12.01	\$13.10
PERE MARQUETTE STATE FOREST	2	124.00	\$11.71	\$12.73	9.00%	\$12.01	\$13.10
Grayling Management Unit	4	381.00	\$9.93	\$11.42	15.00%	\$10.71	\$16.37
Gladwin Management Unit	1_			\$26.11	87.00%	\$26.11	\$26.11
AUSABLE STATE FOREST	5	393.00	\$10.05	\$11.87	18.00%	\$10.71	\$26.11
NORTHERN LOWER PENNINSULA	9	575.00	\$10.67	\$12.19	14.00%	\$10.71	\$26.11
STATEWIDE	9	575.00	\$10.67	\$12.19	14.00%	\$10.71	\$26.11

TAMARACK (27)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	3	946.00	\$7.20	\$10.89		\$7.80	\$23.65
COPPER COUNTRY STATE FOREST		946.00	\$7.20	\$10.89		 	\$23.65
Gwinn Management Unit	12	2,251.00	\$15.89	\$39.75	150.00%	\$26.20	\$42.76
Escanaba Management Unit	14	1,678.00		\$21.80	29.00%	\$7.47	\$30.30_
ESCANABA RIVER STATE FOREST	26	3,929.00	\$16.33	\$32.08	96.00%	\$7.47	\$42.76
Shingleton Management Unit	4	160.00	\$1.35	\$2.51	86.00%	\$2.00	\$4.35
Sault Ste Marie (Naubinway Office)	2	64.00	\$1.05	\$1.60	52.00%	\$1.00	\$3.96_
LAKE SUPERIOR STATE FOREST	6	224.00	\$1.26	\$2.25	79.00%	\$1.00	\$4.35
UPPER PENINSULA	35	5,099.00	\$13.97	\$26.84	92.00%	\$1.00	\$42.76
Atlanta Management Unit	1	3.00	\$8.50	\$19.88	134.00%	\$19.88	\$19.88
MACKINAW STATE FOREST	1	3.00	\$8.50	\$19.88	134.00%	\$19.88	\$19.88
Traverse City Management Unit	1	15.00	\$19.35	\$19.35	0.00%	\$19.35	\$19.35
Cadillac Management Unit	1			\$9.25		\$9.25	\$9.25_
PERE MARQUETTE STATE FOREST		40.00	\$12.94	\$13.04	1.00%	\$9.25	\$19.35
Gladwin Management Unit	2	28.00	\$18.42	\$58.12	216.00%	\$16.90	\$77.64
AUSABLE STATE FOREST		28.00	\$18.42	<u> </u>	216.00%	\$16.90	\$77.64
NORTHERN LOWER PENNINSULA	5	71.00	\$14.91	\$31.10	109.00%	\$9.25	\$77.64
STATEWIDE	40	5,170.00	\$13.98	\$26.90	92.00%	\$1.00	\$77.64

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PULPWOOD in Cords (see general note 4)

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		41.00_	<u> </u>	\$22.25		\$21.02	\$22.46
COPPER COUNTRY STATE FOREST	2	41.00	\$12.70	\$22.25	75.00%	\$21.02	\$22.46
Gwinn Management Unit	7	949.00	\$25.91	\$35.94	39.00%	\$25.70	\$59.43
Escanaba Management Unit	<u>10</u> _	1,094.00_				<u>\$16</u> . <u>65</u>	\$41.69_
ESCANABA RIVER STATE FOREST	17	2,043.00	\$29.76	\$34.86	17.00%	\$16.65	\$59.43
Shingleton Management Unit	15	5,498.00	\$23.29	\$39.03	68.00%	\$10.35	\$83.18
Newberry Management Unit	24	7,445.00	\$20.46	\$33.16	62.00%	\$9.05	\$51.19
Sault Ste Marie (Naubinway Office)	14	2,332.00	\$16.73	\$30.34	81.00%	\$10.35	\$49.60
Sault Ste Marie (Soo Office)		1,090.00		<u>\$41.48</u>		<u>\$21</u> .02	<u>\$61.18</u>
LAKE SUPERIOR STATE FOREST	58	16,365.00	\$20.96	\$35.28	68.00%	\$9.05	\$83.18
UPPER PENINSULA	77	18,449.00	\$21.91	\$35.21	61.00%	\$9.05	\$83.18
Gaylord Management Unit	15	2,739.00	\$31.67	\$49.57	57.00%	\$21.00	\$77.02
Pigeon River Country Management Unit	21	1,612.00	\$22.35	\$30.28	35.00%	\$8.70	\$47.44
Atlanta Management Unit	19	1,274.00_		\$42.37		<u>\$10</u> .45_	\$74.72
MACKINAW STATE FOREST	55	5,625.00	\$27.40	\$42.41	55.00%	\$8.70	\$77.02
Traverse City Management Unit	31	4,305.00	\$24.91	\$34.18	37.00%	\$10.00	\$72.68
Cadillac Management Unit	<u>21</u>	5,603.00_			76.00%	<u>\$18</u> . <u>65</u>	
PERE MARQUETTE STATE FOREST	52	9,908.00	\$22.96	\$36.23	58.00%	\$10.00	\$72.68
Roscommon Management Unit	10	424.00	\$39.12	\$61.47	57.00%	\$15.55	\$244.40
Grayling Management Unit	20	1,834.00	\$25.90	\$31.74	23.00%	\$25.60	\$132.31
Gladwin Management Unit	<u>12</u> _	2,749.00_			43.00%	<u>\$31</u> .96_	
AUSABLE STATE FOREST	42	5,007.00	\$29.51	\$40.69	38.00%	\$15.55	\$244.40
NORTHERN LOWER PENNINSULA	149	20,540.00	\$25.77	\$39.01	51.00%	\$8.70	\$244.40
STATEWIDE	226	38,989.00	\$23.95	\$37.21	55.00%	\$8.70	\$244.40

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