

Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

AVERAGE STUMPAGE PRICE REPORT FOR 07/01/2008 TO 09/30/2008

PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

07/01/2008 to 09/30/2008

Date:

Page 3 of 16

10/16/2008

SAWLOGS (MBF, see general note 3)

ATTIME OF APPRIASAL (1) (2) (2) (3) (4) (3) (5) (5) (5) (5) (7) (6) (7) (7) (6) (7) (7) (7) (8) (1) (7) (8) (1) (1) (8) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1	SAWLOGS (MBF, see ge									
MACKINAW STATE FOREST	B.T. ASPEN	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	MAXIMUM SOLD PRICE (9)
RAVERSE CITY FOREST MGT UNIT	ATLANTA FOREST MGT UNIT	2	94.90	\$104.10	\$93.07	89.41%	\$173.89	67.04%	\$130.00	\$200.00
PERE MARQUETTE STATE FORES 1 81.40 \$96.64 \$72.00 74.50% \$72.00 -26.50% \$72.00 \$	MACKINAW STATE FOREST		94.90	\$104.10	\$93.07	89.41%	\$173.89	67.04%	\$130.00	\$200.00
ROSCOMMON FOREST MGT UNIT 2 362.60 \$85.11 \$65.00 76.37% \$65.00 -23.63% \$65.00 \$85.00 \$	TRAVERSE CITY FOREST MGT UNI	1	81.40	\$96.64	\$72.00	74.50%	\$72.00	-25.50%	\$72.00	\$72.00
RAYLING FOREST MGT UNIT 2 362.60 \$62.91 \$59.72 94.92% \$104.76 66.51% \$100.00 \$125.00 \$125.00 \$100.00 \$125.00 \$125.00 \$100.00 \$125.00 \$	PERE MARQUETTE STATE FORES	<u>_</u>	81.40	\$96.64	\$72.00	74.50%	\$72.00	-25.50%	\$72.00	\$72.00
AUSABLE STATE FOREST 3 425.40 \$66.19 \$60.50 91.40% \$98.89 49.40% \$65.00 \$125.00	ROSCOMMON FOREST MGT UNIT	1	62.80	\$85.11	\$65.00	76.37%	\$65.00	-23.63%	\$65.00	\$65.00
STATEWIDE 6	GRAYLING FOREST MGT UNIT	2	362.60	\$62.91	\$59.72	94.92%	\$104.76	66.51%	\$100.00	\$125.00
STATEWIDE 6 SOLD AVERAGE A	AUSABLE STATE FOREST		425.40	\$66.19	\$60.50	91.40%	\$98.89	49.40%	\$65.00	\$125.00
# OF SALES SOLD (1)	NORTHERN LOWER PENINSULA	6	601.70	\$76.29	\$67.19	88.07%	\$107.08	40.36%	\$65.00	\$200.00
ATTIME OF APPRAISAL (1) (2) (2) (3) (4) (4) (5) (6) (6) (7) (6) (8) (7) (6) (8) (9) (9) (9) (10) (10) (10) (10) (10) (10) (10) (10	STATEWIDE	6				88.07%		40.36%	\$65.00	\$200.00
ROSCOMMON FOREST MGT UNIT 2 41.90 \$89.25 \$74.52 83.50% \$74.52 -16.50% \$71.00 \$77.00 \$346.00 \$63.00 \$63.00 \$63.00 \$63.00 \$63.00 \$63.00 \$60.00 \$	JACK PINE	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	MAXIMUM SOLD PRICE
SLADWIN FOREST MGT UNIT 1 14.70 \$94.02 \$60.00 63.82% \$60.00 -36.18% \$60.00 \$60.			` '				, ,	` '		
AUSABLE STATE FOREST 3 56.60 \$90.49 \$70.75 78.19% \$70.75 -21.81% \$60.00 \$77.00 NORTHERN LOWER PENINSULA 3 56.60 \$90.49 \$70.75 78.19% \$70.75 -21.81% \$60.00 \$77.00 STATEWIDE 3		2		*	•		,		*	·
NORTHERN LOWER PENINSULA 3 56.60 \$90.49 \$70.75 78.19% \$70.75 -21.81% \$60.00 \$77.00		1		. — —						
STATEWIDE 3				*					*	
MIXED				\$90.49	\$70.75	78.19%	\$70.75		*	
ASPEN SOLD (1) (2) AT TIME OF APPRAISAL (3) (3) GLADWIN FOREST MGT UNIT (2) 2 200.10 \$61.79 \$51.23 82.91% (4) SOLD PRICE (6) (6) (7) (8) SOLD PRICE (7) (8) (9) \$53.00 \$53.00 \$53.00 \$53.00 \$53.00 \$546.00 \$53.00 \$55.23 FROM COL. 3 TO COL. 6 (8) (9) \$55.23 FROM COL. 3 TO COL. 6 (8) (9) \$55.20 \$55.20 FROM COL. 3 TO COL. 6 (8) (9) \$55.20 \$55.20 FROM COL. 3 TO COL. 6 (8) (9) \$55.20 \$55.20 FROM COL. 3 TO COL. 6 (8) (9) \$55.20 FROM COL. 3 TO COL. 6 (8) (9) FROM COL. 3 TO										\$77.00
AUSABLE STATE FOREST 2 200.10 \$61.79 \$51.23 82.91% \$51.23 -17.09% \$46.00 \$53.00 NORTHERN LOWER PENINSULA 2 200.10 \$61.79 \$51.23 82.91% \$51.23 -17.09% \$46.00 \$53.00 STATEWIDE 2 82.91% 17.09% \$46.00 \$53.00 MIXED HARDWOOD #OF SALES SOLD (1) (2) APPRAISAL (3) #OF SALES (1) (3) \$166.91 \$134.00 80.28% \$265.32 58.96% \$265.32 \$265.32 NORTHERN LOWER PENINSULA 1 18.50 \$166.91 \$134.00 80.28% \$265.32 58.96% \$265.32 \$265.32	MIXED ASPEN	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
NORTHERN LOWER PENINSULA 2 200.10 \$61.79 \$51.23 82.91% \$51.23 -17.09% \$46.00 \$53.00 \$5	GLADWIN FOREST MGT UNIT	2	200.10	\$61.79	\$51.23	82.91%	\$51.23	-17.09%	\$46.00	\$53.00
MIXED	AUSABLE STATE FOREST		200.10	\$61.79	\$51.23	82.91%	\$51.23	-17.09%	\$46.00	\$53.00
MIXED HARDWOOD # OF SALES SOLD (1) TOTAL VOLUME (2) AVG. PRICE AT TIME OF APPRAISAL (3) AVERAGE ADVERTISED PRICE (4) RATIO OF COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE (6) % CHANGE FROM COL. 3 TO COL. 6 (8) MINIMUM SOLD PRICE (8) MAXIMUM SOLD PRICE (9) GLADWIN FOREST MGT UNIT 1 18.50 \$166.91 \$134.00 80.28% \$265.32 58.96% \$265.32 \$265.32 AUSABLE STATE FOREST 1 18.50 \$166.91 \$134.00 80.28% \$265.32 58.96% \$265.32 \$265.32 NORTHERN LOWER PENINSULA 1 18.50 \$166.91 \$134.00 80.28% \$265.32 58.96% \$265.32 \$265.32	NORTHERN LOWER PENINSULA	2	200.10	\$61.79	\$51.23	82.91%	\$51.23	-17.09%	\$46.00	\$53.00
HARDWOOD SOLD (1) (2) AT TIME OF APPRAISAL (3) AT TIME OF APPRAISAL (4) AT TIME OF APPRAISAL (3) ADVERTISED COLUMN 4 TO COLUMN 3 (6) AT TIME OF APPRAISAL (4) ADVERTISED COLUMN 4 TO COLUMN 4 TO COLUMN 3 (6) AT TIME OF APPRAISAL (4) ADVERTISED PRICE (4) ADVERTISED COLUMN 4 TO COLUMN 4 TO COLUMN 4 TO COLUMN 4 TO COLUMN 3 (6) AT TIME OF APPRAISAL (4) ADVERTISED PRICE (4) ADVERTISED COLUMN 4 TO COLUMN 4 TO COLUMN 4 TO COLUMN 4 TO COLUMN 3 (6) AT TIME OF APPRAISAL (4) ADVERTISED PRICE (4) ADVERTISED COLUMN 4 TO COLUMN 4 TO COLUMN 4 TO COLUMN 4 TO COLUMN 3 (6) AT TIME OF APPRAISAL (4) ADVERTISED COLUMN 4 TO	STATEWIDE	2				82.91%		-17.09%	\$46.00	\$53.00
(1) (2) (3) (4) (5) (6) (7) (8) (9) GLADWIN FOREST MGT UNIT 1 18.50 \$166.91 \$134.00 80.28% \$265.32 58.96% \$265.32 \$265.32 AUSABLE STATE FOREST 1 18.50 \$166.91 \$134.00 80.28% \$265.32 58.96% \$265.32 \$265.32 NORTHERN LOWER PENINSULA 1 18.50 \$166.91 \$134.00 80.28% \$265.32 58.96% \$265.32 \$265.32	MIXED HARDWOOD		TOTAL VOLUME	AT TIME OF	ADVERTISED	COLUMN 4 TO		FROM COL. 3	SOLD	MAXIMUM SOLD PRICE
AUSABLE STATE FOREST 1 18.50 \$166.91 \$134.00 80.28% \$265.32 58.96% \$265.32 \$265.32 NORTHERN LOWER PENINSULA 1 18.50 \$166.91 \$134.00 80.28% \$265.32 58.96% \$265.32 \$265.32		(1)	(2)				(6)			(9)
NORTHERN LOWER PENINSULA 1 18.50 \$166.91 \$134.00 80.28% \$265.32 58.96% \$265.32 \$265.32	GLADWIN FOREST MGT UNIT	1	18.50	\$166.91	\$134.00	80.28%	\$265.32	58.96%	\$265.32	\$265.32
	AUSABLE STATE FOREST — — —	<u> </u>	<u> 18.50</u>	\$166.91	\$134.00	80.28%	\$265.32	58.96%	\$265.32	\$265.32
STATEWIDE 1 80.28% 58.96% \$265.32 \$265.32	NORTHERN LOWER PENINSULA	1	18.50	\$166.91	\$134.00	80.28%	\$265.32	58.96%	\$265.32	\$265.32
	STATEWIDE	1				80.28%		58.96%	\$265.32	\$265.32

07/01/2008 to 09/30/2008

Date: 10/16/2008

Page 4 of 16

SAWLOGS (MBF, see general note 3)

SAWLOGS (MBF, see ge									
MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	128.40	\$180.00	\$125.00	69.44%	\$158.80	-11.78%	\$158.80	\$158.80
PERE MARQUETTE STATE FORES		128.40	\$180.00	\$125.00	69.44%	\$158.80	-11.78%	\$158.80	\$158.80
ROSCOMMON FOREST MGT UNIT	3	39.30	\$185.29	\$114.59	61.84%	\$114.59	-38.16%	\$99.00	\$137.00
GRAYLING FOREST MGT UNIT	5	300.40	\$169.16	\$120.05	70.97%	\$165.66	-2.07%	\$103.00	\$301.00
GLADWIN FOREST MGT UNIT	5	352.90	\$173.09	\$118.42	68.41%	\$128.97	-25.49%	\$104.00	\$253.44
AUSABLE STATE FOREST	13	692.60	\$172.08	\$118.91	69.10%	\$144.07	-16.28%	\$99.00	\$301.00
NORTHERN LOWER PENINSULA	14	821.00	\$173.32	\$119.86	69.16%	\$146.37	-15.55%	\$99.00	\$301.00
STATEWIDE	14				69.16%		-15.55%	\$99.00	\$301.00
N. WHITE CEDAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
ATLANTA FOREST MOTUNIT	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ATLANTA FOREST MGT UNIT	$\frac{1}{4}$	115.50	\$35.00	\$39.00	111.43%	\$100.00	185.71%	\$100.00	\$100.00
MACKINAW STATE FOREST NORTHERN LOWER PENINSULA	1	115.50	\$35.00 \$35.00	\$39.00 \$39.00	111.43%	\$100.00	185.71%	\$100.00 \$100.00	\$100.00 \$100.00
STATEWIDE	1	115.50	\$35.00	\$39.00	111.43%	\$100.00	185.71% 185.71%	\$100.00	\$100.00
Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GRAYLING FOREST MGT UNIT	2	37.00	\$59.50	\$41.03	68.95%	\$189.89	219.15%	\$30.00	\$276.50
GLADWIN FOREST MGT UNIT	1	59.10	\$55.86	\$46.00	82.35%	\$52.00	-6.91%	\$52.00	\$52.00
AUSABLE STATE FOREST		<u> </u>	\$57.26	\$44.09	76.99%	\$105.09	83.53%	\$30.00	\$276.50
NORTHERN LOWER PENINSULA	3	96.10	\$57.26	\$44.09	76.99%	\$105.09	83.53%	\$30.00	\$276.50
STATEWIDE	3				76.99%		83.53%	\$30.00	\$276.50
RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	2	29.00	\$271.64	\$135.68	49.95%	\$194.89	-28.26%	\$128.00	\$250.00
UPPER PENINSULA	2				49.95%		-28.26%	\$128.00	\$250.00
ROSCOMMON FOREST MGT UNIT	1	10.70	\$224.14	\$159.00	70.94%	\$635.00	183.31%	\$635.00	\$635.00
GLADWIN FOREST MGT UNIT	4	114.90	\$210.21	\$172.25	81.94%	\$216.69	3.08%	\$175.00	\$260.00
AUSABLE STATE FOREST	5	125.60	\$211.40	\$171.12	80.95%	\$252.33	19.36%	\$175.00	\$635.00
NORTHERN LOWER PENINSULA	5	125.60	\$211.40	\$171.12	80.95%	\$252.33	19.36%	\$175.00	\$635.00
STATEWIDE	7				73.85%		8.47%	\$128.00	\$635.00

07/01/2008 to 09/30/2008

Date: 10

10/16/2008

SAWLOGS (MBF, see general note 3)

Page 5 of 16

RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
S STE MARIE FMU (SOO MAINLAN	1	4.20	\$440.00	\$343.00	77.95%	\$343.00	-22.05%	\$343.00	\$343.00
LAKE SUPERIOR STATE FOREST	1	4.20	\$440.00	\$343.00	77.95%	\$343.00	-22.05%	\$343.00	\$343.00
UPPER PENINSULA	1				77.95%		-22.05%	\$343.00	\$343.00
TRAVERSE CITY FOREST MGT UNI	1	26.10	\$469.00	\$150.00	31.98%	\$150.00	-68.02%	\$150.00	\$150.00
CADILLAC FOREST MGT UNIT	1	264.50	\$283.49	\$275.00	97.01%	\$301.00	6.18%	\$301.00	\$301.00
PERE MARQUETTE STATE FORES	2	290.60	\$300.15	\$263.77	87.88%	\$287.44	-4.24%	\$150.00	\$301.00
ROSCOMMON FOREST MGT UNIT	2	46.80	\$372.84	\$266.03	71.35%	\$266.03	-28.65%	\$172.00	\$286.00
GRAYLING FOREST MGT UNIT	4	410.10	\$214.62	\$183.39	85.45%	\$313.15	45.91%	\$137.00	\$486.00
AUSABLE STATE FOREST	6	456.90	\$230.83	\$191.85	83.12%	\$308.33	33.57%	\$137.00	\$486.00
NORTHERN LOWER PENINSULA	8	747.50	\$257.78	\$219.81	85.27%	\$300.21	16.46%	\$137.00	\$486.00
STATEWIDE	9				85.20%		16.09%	\$137.00	\$486.00
RED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNIT	1	77.00	\$170.00	\$100.00	58.82%	\$150.00	-11.76%	\$150.00	\$150.00
SHINGLETON FOREST MGT UNIT	1	18.60	\$209.88	\$134.00	63.85%	\$155.08	-26.11%	·	\$155.08
NEWBERRY FOREST MGT UNIT	3	265.80	·	\$150.61	70.58%	\$175.31	-17.84%	*	\$185.00
S STE MARIE FMU (SOO MAINLAN	2	14.30	\$168.02	\$156.71	93.27%	\$156.71	6.73%		\$170.01
LAKE SUPERIOR STATE FOREST	6	298.70	\$211.00	\$149.87	71.03%	\$173.16	-17.93%	\$147.00	\$185.00
UPPER PENINSULA	7		******		68.93%	4	-16.87%	\$147.00	\$185.00
TRAVERSE CITY FOREST MGT UNI	4	339.50	\$184.39	\$130.71	70.89%	\$153.72	16.63%	\$127.00	\$195.00
PERE MARQUETTE STATE FORES	4	339.50	\$184.39	\$130.71	70.89%	\$153.72	-16.63%		\$195.00
ROSCOMMON FOREST MGT UNIT	2	140.00	\$210.74	\$166.65	79.08%	\$252.71	19.92%	\$236.00	\$336.00
GRAYLING FOREST MGT UNIT	3	131.30	\$183.53	\$160.48	87.44%	\$265.65	44.74%	·	\$460.00
GLADWIN FOREST MGT UNIT	9	648.10	\$203.43	\$149.76 	73.62%	\$235.38	15.70%	\$131.00	<u>\$400.00</u>
AUSABLE STATE FOREST	14	919.40	\$201.70	\$153.87	76.28%	\$242.34	20.15%	\$131.00	\$460.00
NORTHERN LOWER PENINSULA STATEWIDE	18 25	1,258.90	\$197.04	\$147.62	74.92% 73.51%	\$218.44	10.87% 4.35%	\$127.00 \$127.00	\$460.00 \$460.00

07/01/2008 to 09/30/2008 10/16/2008

Date:

Page 6 of 16

SAWLOGS (MBF, see general note 3)

SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	5		\$988.96	\$645.16	65.24%	\$904.94	-8.50%	\$484.00	\$993.00
GWINN FOREST MGT UNIT	1	4.40	\$409.15	\$520.51	127.22%	\$520.51	27.22%	\$520.51	\$520.51
ESCANABA RIVER STATE FOREST	<u>_</u>	4.40	\$409.15	\$520.51	127.22%	\$520.51	27.22%	\$520.51	\$520.51
SHINGLETON FOREST MGT UNIT	1	8.30	\$734.78	\$551.00	74.99%	\$600.00	-18.34%	\$600.00	\$600.00
S STE MARIE FMU (SOO MAINLAN	1	5.40	\$931.75	\$727.00	78.03%	\$727.00	-21.97%	\$727.00	\$727.00
S STE MARIE FMU (DRUMMOND IS)	1	1.10	\$988.78	\$989.00	100.02%	\$989.00	0.02%	\$989.00	\$989.00
LAKE SUPERIOR STATE FOREST	3	14.80	\$825.53	\$647.77	78.47%	\$675.25	-18.20%	\$600.00	\$989.00
UPPER PENINSULA	9				67.32%		-8.91%	\$484.00	\$993.00
STATEWIDE	9				67.32%		-8.91%	\$484.00	\$993.00
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	14.20	\$123.00	\$75.00	60.98%	\$75.00	-39.02%	\$75.00	\$75.00
PERE MARQUETTE STATE FORES	${1}$		\$123.00	\$75.00	60.98%		-39.02%	\$75.00	\$75.00
NORTHERN LOWER PENINSULA	1	14.20	\$123.00	\$75.00	60.98%	\$75.00	-39.02%	\$75.00	\$75.00
STATEWIDE	1				60.98%		-39.02%	\$75.00	\$75.00
WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GRAYLING FOREST MGT UNIT	1	14.00	\$139.78	\$99.00	70.83%	\$120.00	-14.15%	\$120.00	\$120.00
AUSABLE STATE FOREST	1	14.00	\$139.78	\$99.00	70.83%	\$120.00	-14.15%	\$120.00	\$120.00
NORTHERN LOWER PENINSULA	1	14.00	\$139.78	\$99.00	70.83%	\$120.00	-14.15%	\$120.00	\$120.00
STATEWIDE	1				70.83%		-14.15%	\$120.00	\$120.00

07/01/2008 to 09/30/2008

SAWLOGS EXCLUSION (MBF, see general note 3)

SAWLOGS EXCLUSION	(IVIBE, See g	eneral note 3)	
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	133.50	\$175.00	\$175.00
AUSABLE STATE FOREST		133.50	\$175.00	\$175.00
NORTHERN LOWER PENINSULA	1	133.50	\$175.00	\$175.00
STATEWIDE	1		\$175.00	\$175.00
MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GLADWIN FOREST MGT UNIT	1	69.00	\$1,252.78	\$1,252.78
AUSABLE STATE FOREST	<u> </u>	69.00	\$1,252.78	\$1,252.78
NORTHERN LOWER PENINSULA	1	69.00	\$1,252.78	\$1,252.78
STATEWIDE	1		\$1,252.78	\$1,252.78
RED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
MAPLE	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	1	23.00	\$720.00	\$720.00
GLADWIN FOREST MGT UNIT	1	16.00	\$850.00	\$850.00
AUSABLE STATE FOREST		39.00	\$720.00	\$850.00
NORTHERN LOWER PENINSULA	2	39.00	\$720.00	\$850.00
STATEWIDE	2		\$720.00	\$850.00
RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	28.30	\$1,806.10	\$1,806.10
MACKINAW STATE FOREST	1	28.30	\$1,806.10	\$1,806.10
GLADWIN FOREST MGT UNIT	1	44.00	\$1,808.00	\$1,808.00
AUSABLE STATE FOREST		44.00	\$1,808.00	\$1,808.00
NORTHERN LOWER PENINSULA	2	72.30	\$1,806.10	\$1,808.00
STATEWIDE	2		\$1,806.10	\$1,808.00

Date: 10/16/2008

Page 7 of 16

07/01/2008 to 09/30/2008

SAWLOGS EXCLUSION (MBF, see general note 3)

RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	46.00	\$725.50	\$725.50
PERE MARQUETTE STATE FORES		46.00	\$725.50	\$725.50
ROSCOMMON FOREST MGT UNIT	1	8.90	\$771.00	\$771.00
AUSABLE STATE FOREST		8.90	\$771.00	\$771.00
NORTHERN LOWER PENINSULA	2	54.90	\$725.50	\$771.00
STATEWIDE	2		\$725.50	\$771.00

Date: 10/16/2008

Page 8 of 16

07/01/2008 to 09/30/2008

Date: 10/16/2008

Page 9 of 16

PULPWOOD (Cords, see	general no	te 3)							
B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	6	3,360.00	\$26.71	\$22.96	85.98%	\$28.15	5.40%	\$22.00	\$37.04
MACKINAW STATE FOREST	<u> </u>	3,360.00	\$26.71	\$22.96	85.98%	\$28.15	5.40%	\$22.00	\$37.04
CADILLAC FOREST MGT UNIT	1	747.80	\$22.57	\$20.30	89.94%	\$20.30	-10.06%	\$20.30	\$20.30
PERE MARQUETTE STATE FORES	1	747.80	\$22.57	\$20.30	89.94%	\$20.30	-10.06%	\$20.30	\$20.30
ROSCOMMON FOREST MGT UNIT	3	486.00	\$18.16	\$12.57	69.23%	\$38.63	112.73%	\$17.05	\$51.00
GRAYLING FOREST MGT UNIT	3	1,112.00	\$21.46	\$13.40	62.45%	\$22.39	4.32%	\$11.43	\$35.00
AUSABLE STATE FOREST	6	1,598.00	\$20.46	\$13.15	64.28%	\$27.33	33.58%	\$11.43	\$51.00
NORTHERN LOWER PENINSULA	13	5,705.80	\$24.42	\$19.87	81.37%	\$26.89	10.14%	\$11.43	\$51.00
STATEWIDE	13				81.37%		10.14%	\$11.43	\$51.00
BALSAM FIR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
GWINN FOREST MGT UNIT	(1)		(3) \$30.90	(4) \$21.20	(5) 68.61%	\$27.05	(7) -12.47%	(8) \$21.25	(9) \$32.00
ESCANABA RIVER STATE FOREST	· — — — - 4	464.80	. <u> </u>	\$21.20 \$21.20	68.61%	\$27.05 \$27.05	-12.47 %	\$21.25	\$32.00
UPPER PENINSULA	4		ψ30.90	Ψ21.20	68.61%	\$27.05	-12.47%	\$21.25	\$32.00
STATEWIDE	4				68.61%		-12.47%	\$21.25	\$32.00
BALSAM	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
POPLAR	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	. <u> </u>		. <u>— — -</u> — –	\$17.00 	76.92%	\$29.00	31.22%	\$29.00	\$29.00
ESCANABA RIVER STATE FOREST	1	35.30	\$22.10	\$17.00	76.92%	\$29.00	31.22%	\$29.00	\$29.00
UPPER PENINSULA	1				76.92%		31.22%	\$29.00	\$29.00
STATEWIDE	1				76.92%		31.22%	\$29.00	\$29.00
BLACK SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	4	618.00	\$33.70	\$22.04	65.39%	\$31.45	-6.68%	\$27.00	\$37.77
ESCANABA RIVER STATE FOREST	4	618.00	\$33.70	\$22.04	65.39%	\$31.45	-6.68%	\$27.00	\$37.77
SHINGLETON FOREST MGT UNIT	1	852.00	\$21.94	\$18.45	84.09%	\$26.45	20.56%	\$26.45	\$26.45
NEWBERRY FOREST MGT UNIT	5	4,011.00	\$21.57	\$14.03	65.04%	\$21.13	-2.04%	\$15.00	\$34.00
S STE MARIE FMU (SOO MAINLAN	2	2,163.00	\$24.65	\$17.75	72.01%	\$27.54	11.72%	\$26.90	\$28.50
LAKE SUPERIOR STATE FOREST	8	7,026.00	\$22.56	\$15.71	69.63%	\$23.75	5.25%	\$15.00	\$34.00
UPPER PENINSULA	12				69.14%		3.87%	\$15.00	\$37.77
STATEWIDE	12				69.14%		3.87%	\$15.00	\$37.77

07/01/2008 to 09/30/2008

Date:

10/16/2008

Page 10 of 16

JACK PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	606.50	\$39.67	\$20.25	51.05%	\$44.73	12.76%	\$44.73	\$44.73
GWINN FOREST MGT UNIT	2	606.60	\$43.40	\$34.51	79.51%	\$37.98	-12.48%	\$36.00	\$40.10
ESCANABA RIVER STATE FOREST	2	606.60	\$43.40	\$34.51	79.51%	\$37.98	-12.48%	\$36.00	\$40.10
SHINGLETON FOREST MGT UNIT	2	648.00	\$36.41	\$26.37	72.42%	\$30.55	-16.09%	\$30.00	\$35.26
NEWBERRY FOREST MGT UNIT	11	16,309.00	\$34.74	\$22.35	64.34%	\$39.46	13.59%	\$34.55	\$42.75
LAKE SUPERIOR STATE FOREST	13	16,957.00	\$34.80	\$22.50	64.67%	\$39.12	12.40%	\$30.00	\$42.75
UPPER PENINSULA	16				64.76%		11.39%	\$30.00	\$44.73
ATLANTA FOREST MGT UNIT	4	1,618.30	\$20.44	\$13.42	65.67%	\$22.12	8.22%	\$18.25	\$52.00
MACKINAW STATE FOREST	4	1,618.30	\$20.44	\$13.42	65.67%	\$22.12	8.22%	\$18.25	\$52.00
CADILLAC FOREST MGT UNIT	1	381.40	\$12.66	\$8.75	69.12%	\$8.75	-30.88%	\$8.75	\$8.75
PERE MARQUETTE STATE FORES	1	381.40	\$12.66	\$8.75	69.12%	\$8.75	-30.88%	\$8.75	\$8.75
ROSCOMMON FOREST MGT UNIT	3	920.00	\$21.95	\$16.15	73.59%	\$16.15	-26.41%	\$13.50	\$17.85
GRAYLING FOREST MGT UNIT	4	2,916.00	\$15.72	\$9.75	62.04%	\$14.86	-5.45%	\$9.00	\$43.00
GLADWIN FOREST MGT UNIT	5	2,285.00	\$20.15	\$15.03	74.59%	\$15.03	-25.41%	\$13.00	\$16.10
AUSABLE STATE FOREST	12	6,121.00	\$18.31	\$12.68	69.28%	\$15.12	-17.43%	\$9.00	\$43.00
NORTHERN LOWER PENINSULA	17	8,120.70	\$18.47	\$12.65	68.47%	\$16.21	-12.20%	\$8.75	\$52.00
STATEWIDE	33				65.47%		6.92%	\$8.75	\$52.00

MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	5	3,862.00		\$19.41	74.68%		20.24%	\$21.63	\$39.00
NEWBERRY FOREST MGT UNIT	5	2,683.00	·	\$19.41 \$18.96	81.19%	• -	25.41%	\$20.10	\$39.00
	_	•		·		•			·
S STE MARIE FMU (SOO MAINLAN	5	2,678.00	\$26.22	\$18.32	69.86%	\$20.83	-20.54%	\$17.90	\$28.10
S STE MARIE FMU (DRUMMOND IS)	2	4,914.00	\$16.08	\$12.85	79.89%	\$20.26	25.96%	\$14.00	\$20.80
LAKE SUPERIOR STATE FOREST	<u> </u>	14,137.00	\$22.09	\$16.84	76.22%	\$25.08	13.56%	\$14.00	\$39.00
UPPER PENINSULA	17				76.22%		13.56%	\$14.00	\$39.00
ATLANTA FOREST MGT UNIT	2	929.00	\$25.34	\$21.84	86.17%	\$42.51	67.78%	\$40.10	\$46.66
MACKINAW STATE FOREST		929.00	\$25.34	\$21.84	86.17%	\$42.51	67.78%	\$40.10	\$46.66
TRAVERSE CITY FOREST MGT UNI	2	675.00	\$22.34	\$17.78	79.58%	\$35.40	58.48%	\$31.00	\$41.50
CADILLAC FOREST MGT UNIT	1	380.00	\$17.76	\$15.45	86.99%	\$22.00	23.87%	\$22.00	\$22.00
PERE MARQUETTE STATE FORES		1,055.00	\$20.69	\$16.94	81.87%	\$30.57	47.78%	\$22.00	\$41.50
GLADWIN FOREST MGT UNIT	8	6,703.00	\$18.15	\$17.75	97.82%	\$18.96	4.48%	\$13.55	\$37.82
AUSABLE STATE FOREST	8	6,703.00	\$18.15	\$17.75	97.82%	\$18.96	4.48%	\$13.55	\$37.82
NORTHERN LOWER PENINSULA	13	8,687.00	\$19.22	\$18.09	94.09%	\$22.89	19.07%	\$13.55	\$46.66
STATEWIDE	30				82.45%		15.48%	\$13.55	\$46.66

07/01/2008 to 09/30/2008

Date:

10/16/2008

Page 11 of 16

PULPWOOD (Cords, see	general not		AVC DDICE	AVERACE	DATIO OF	AVEDACE	0/ CHANCE	NAINIINAI I N A	
MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	5	1,794.00	\$22.87	\$12.10	52.90%	\$30.29	32.43%	\$14.40	\$41.00
CRYSTAL FALLS FOREST MGT UNI	3	2,276.00	\$30.43	\$22.53	74.03%	\$46.66	53.34%	\$33.93	\$51.83
GWINN FOREST MGT UNIT	6	1,056.60	\$25.11	\$21.70	86.41%	\$31.73	26.36%	\$14.20	\$40.77
ESCANABA RIVER STATE FOREST	6	1,056.60	\$25.11	\$21.70	86.41%	\$31.73	26.36%	\$14.20	\$40.77
SHINGLETON FOREST MGT UNIT	4	1,821.00	\$26.00	\$19.75	75.97%	\$27.60	6.14%	\$20.30	\$40.00
NEWBERRY FOREST MGT UNIT	2	502.00	\$21.42	\$15.80	73.79%	\$21.18	-1.14%	\$17.00	\$25.00
S STE MARIE FMU (SOO MAINLAN	5	1,153.00	\$26.94	\$15.02	55.75%	\$26.20	-2.75%	\$17.40	\$45.72
S STE MARIE FMU (DRUMMOND IS)	1	177.00	\$9.01	\$9.50	105.44%	\$9.50	5.44%	\$9.50	\$9.50
LAKE SUPERIOR STATE FOREST	12	3,653.00	\$24.84	\$17.22	69.31%	\$25.40	2.22%	\$9.50	\$45.72
UPPER PENINSULA	26				69.78%		26.04%	\$9.50	\$51.83
STATEWIDE	26				69.78%		26.04%	\$9.50	\$51.83
MIXED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
OAK	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
TRAVERSE CITY FOREST MGT UNI	1	326.00	\$21.20	\$6.00	28.30%	\$6.00	-71.70%	\$6.00	\$6.00
PERE MARQUETTE STATE FORES		326.00	\$21.20	\$6.00	28.30%	\$6.00	-71.70%	\$6.00	\$6.00
ROSCOMMON FOREST MGT UNIT	1	196.00	\$9.15	\$6.20	67.76%	\$17.05	86.34%	\$17.05	\$17.05
GRAYLING FOREST MGT UNIT	2	620.00	\$16.42	\$9.07	55.26%	\$10.00	-39.09%	\$10.00	\$10.00
GLADWIN FOREST MGT UNIT	2	527.00	\$12.37	\$8.76	70.77%	\$8.76	-29.23%	\$7.40	\$9.65
AUSABLE STATE FOREST		1,343.00	\$13.77	\$8.53	61.94%	\$10.54	-23.45%	\$7.40	\$17.05
NORTHERN LOWER PENINSULA	6	1,669.00	\$15.22	\$8.04	52.79%	\$9.65	-36.57%	\$6.00	\$17.05
STATEWIDE	6				52.79%		-36.57%	\$6.00	\$17.05
MIXED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
SOFTWOOD	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	5	3,240.00	\$31.12	\$23.37	75.09%	\$39.20	25.99%	\$23.02	\$58.94
NEWBERRY FOREST MGT UNIT	1	282.00	\$22.09	\$12.60	57.04%	\$18.00	-18.52%	\$18.00	\$18.00
LAKE SUPERIOR STATE FOREST		282.00	\$22.09	\$12.60	57.04%	\$18.00	-18.52%	\$18.00	\$18.00
UPPER PENINSULA	6				74.04%		23.40%	\$18.00	\$58.94
GLADWIN FOREST MGT UNIT	1	91.00	\$33.22	\$30.60	92.11%	\$60.59	82.39%	\$60.59	\$60.59
								- — — — -	
AUSABLE STATE FOREST	<u> </u>	91.00	\$33.22	\$30.60	92.11%	\$60.59	82.39%	\$60.59	\$60.59
AUSABLE STATE FOREST NORTHERN LOWER PENINSULA	<u></u>	91.00 91.00	\$33.22 \$33.22	\$30.60 \$30.60	92.11% 92.11%	· · · · · · · · · · · · · · · · · · ·	82.39% 82.39%	\$60.59 \$60.59	\$60.59 \$60.59

07/01/2008 to 09/30/2008

Date: 1

10/16/2008

Page 12 of 16

ATTIME OF APPRIASAL FOREST MGT UNIT 3 568.00 328.83 \$16.41 56.91% \$22.33 -22.55% \$21.15 \$25.00	PULPVVOOD (Cords, see	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
NEWBERRY FOREST MGT UNIT 1 56.83.00 \$28.83 \$16.41 \$56.91% \$22.33 \$-22.55% \$21.15 \$25.00 \$2	N. WHITE		TOTAL VOLUME						_	SOLD PRICE
NEWBERRY FOREST MGT UNIT 3 583.00 \$28.83 \$16.41 56.891% \$22.33 .22.55% \$21.15 \$25.00 LAKE SUPERIOR STATE FOREST 3 563.00 \$28.83 \$16.41 56.891% \$22.33 .22.55% \$21.15 \$25.00 ATLANTA FOREST MGT UNIT 1 1,217.00 \$10.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NATLANTA FOREST MGT UNIT 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 882.32 NORTHERN LOWER PENINSULA 1 1 2,00.00 \$19.90 109.00% \$82.32 723.20% \$82.32 882.32 NORTHERN LOWER PENINSULA 1 1 2,00.00 \$19.90 109.00% \$82.32 723.20% \$82.32 882.32 NORTHERN LOWER PENINSULA 1 1 2,00.00 \$19.90 109.00% \$82.32 723.20% \$82.32 723.20% \$82.32 882.32 NORTHERN LOWER PENINSULA 1 1 2,00.00 \$19.90 109.00% \$82.00 8.50.00 8.	CEDAR	(1)	(2)				(6)			(0)
ARE SUPERIOR STATE FOREST 3 583.00 \$28.83 \$16.41 56.91% \$22.33 .22.55% \$21.15 \$25.00 PIPER PENINSULA 3	NEWDEDDY FORCET MOT LINIT		` '				` '			
ATTEMPT ATTE			· — — — — —		_ — — — — — —				- — <u>-</u> — -	
ATLANTA FOREST MGT UNIT 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 MACKINAW STATE FOREST 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 \$82.32 NGRTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.				\$28.83	\$16.41		•			
MACKINAW STATE FOREST 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 SATEWINED 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 SATEWINED 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 SATEWINED 1 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 SATEWINED 1 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 SATEWINED 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 SATEWINED 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.32 SATEWINED 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 729.064% \$20.00 \$82.32 \$82.				*****	******				•	
NORTHERN LOWER PENINSULA 1 1,217.00 \$10.00 \$10.90 109.00% \$82.32 723.20% \$82.32 \$82.3		_ — — — — —								
STATEWIDE # 0F SALES SOLD TOTAL VOLUME AVG. PRICE SILES SOLD (1) (2) (3) (4) (4) (5) (6) (6) (7) (7) (8) (8) (9) (9) (1) (1) (2) (3) (4) (4) (5) (6) (7) (7) (8) (8) (9) (1) (1) (1) (2) (3) (4) (4) (5) (6) (7) (7) (8) (8) (1) (1) (1) (1) (2) (3) (4) (4) (5) (6) (7) (7) (8) (8) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1		'	,	*	*		· · · · · · · · · · · · · · · · · · ·		*	*
PAPER BIRCH "OF SALES SOLD" (1) (2) (2) (2) (3) (4) (6) (6) (6) (6) (7) (7) (8) (8) (1) (1) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (2) (3) (3) (4) (5) (6) (6) (7) (7) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1			· · · · · · · · · · · · · · · · · · ·	·	*		·			•
ATTIME OF APPRAISAL (1) (2) ATTIME OF APPRAISAL (3) APPRAISAL (4) (5) COLUMN 3 (5) (6) (7) (7) (7) (8) COLUMN 3 (6) (7) (7) (8) (8) (9) COLUMN 3 (7) (7) (7) (8) (8) (9) COLUMN 3 (7) (7) (7) (8) COLUMN 3 (7) (7) (7) (8) COLUMN 3 (7) (7) (7) (8) COLUMN 3	STATEWIDE									·
(1) (2) (3) (4) (5) (6) (7) (6) (9) (9) (9) (1) (2) (3) (4) (5) (5) (6) (7) (6) (9) (1) (2) (3) (4) (5) (5) (6) (7) (6) (7) (6) (7) (6) (7) (7) (8) (7)	PAPER BIRCH		TOTAL VOLUME	AT TIME OF	ADVERTISED	COLUMN 4 TO		FROM COL. 3	SOLD	MAXIMUM SOLD PRICE
SECANABA RIVER STATE FOREST 1 303.00 \$24.08 \$15.65 64.99% \$32.76 36.05% \$32.76 \$32		(1)	(2)				(6)			(9)
SCANABA RIVER STATE FOREST 1 303.00 \$24.08 \$15.65 64.99% \$32.76 36.05% \$32.76 \$32.	CRYSTAL FALLS FOREST MGT UNI	1	1,503.00	\$19.39	\$16.50	85.10%	\$45.01	132.13%	\$45.01	\$45.01
NEWBERRY FOREST MGT UNIT 1 204.00 \$21.29 \$11.50 54.02% \$20.00 -6.06% \$20.00	GWINN FOREST MGT UNIT	1	303.00	\$24.08	\$15.65	64.99%	\$32.76	36.05%	\$32.76	\$32.76
AKE SUPERIOR STATE FOREST 1 204.00 \$21.29 \$11.50 54.02% \$20.00 -6.06% \$20.00 \$20.00 \$45.01 \$1.00	ESCANABA RIVER STATE FOREST	- <u>-</u>	303.00	\$24.08	\$15.65	64.99%	\$32.76	36.05%	\$32.76	\$32.76
PPER PENINSULA 3	NEWBERRY FOREST MGT UNIT	1	204.00	\$21.29	\$11.50	54.02%	\$20.00	-6.06%	\$20.00	\$20.00
AVERAGE SOLD TOTAL VOLUME AVERAGE AV	LAKE SUPERIOR STATE FOREST		204.00	\$21.29	\$11.50	54.02%	\$20.00	-6.06%	\$20.00	\$20.00
Q. ASPEN #OF SALES SOLD (1) (2) **TIME OF APPRAISAL (2) **(1) **(2) **(2) **(3) **(2) **(4) **(4) **(5) **(6) **(6) **(6) **(6) **(6) **(6) **(6) **(7) **(6) **(7) **(7) **(8) **(1) **(9) **(9) **(9) **(9) **(9) **(9) **(9) **(9) **(9) **(1) **(1) **(1) **(1) **(1) **(2) **(1) **(2) **(1) **(2) **(1) **(2) **(1) **(2) **(1) **(2) **(1) **(2) **(1) **(2) **(1) **(1) **(1) **(1) **(1) **(1) **(1) **(1) **(1) **(1) **(1) **(1) **(1) **(1) **(2) **(1) **(1) **(2) **(1) **(1) **(2) **(1) **(1) **(2) **(1) **(2) **(1) **(1) **(2) **(1) **(1) **(2) **(1) **(2) **(1) **(1) **(2) **(1) **(2) **(1) **(1) **(2) **(1) **(1) **(2) **(1) **(1) **(2) **(1) **(1) **(1) **(2) **(1) **(1) **(1) **(2) **(1) **(1) **(2) **(1) **(2) **(1) **(2) **(1) **(1) **(2) **(2) **(1) **(1) **(2) **(2) **(1) **(2) **(2) **(1) **(2) **(2) **(2) **(1) **(2) **(2) **(2) **(1) **(2) **(2) **(2) **(1) **(2) **(2) **(2) **(1) **(1) **(2) **(2) **(2) **(1) **(2) **(2) **(2) **(1) **(1) **(1) **(2) **(2) **(1)	UPPER PENINSULA	3				78.19%		100.22%	\$20.00	\$45.01
AT TIME OF APPRAISAL (2) AT TIME OF APPRAISAL (3) ADVERTISED PRICE COLUMN 4 TO COLUMN 3 (6) BARAGA FOREST MGT UNIT 2 1,027.00 \$21.56 \$12.25 \$56.82% \$34.71 61.00% \$18.10 \$41.00 CRYSTAL FALLS FOREST MGT UNIT 13 6,526.40 \$28.53 \$22.53 78.96% \$35.62 24.87% \$19.95 \$44.26 ESCANABA RIVER STATE FOREST 13 6,526.40 \$28.53 \$22.53 78.96% \$35.62 24.87% \$19.95 \$44.26 ESCANABA RIVER STATE FOREST MGT UNI 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 ERRE MARQUETTE STATE FORES 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 ERRE MARQUETTE STATE FOREST MGT UNIT 4 735.00 \$20.80 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 ERROSCOMMON FOREST MGT UNIT 4 735.00 \$20.80 \$15.85 76.22% \$16.82 -19.11% \$12.15 \$20.00 GRAYLING FOREST MGT UNIT 5 895.00 \$22.58 \$16.29 72.16% \$23.31 3.22% \$9.50 \$37.50 ENCRY MGT UNIT 1 136.00 \$27.99 \$20.40 72.88% \$25.25 -9.79% \$25.25 \$25.25 AUSABLE STATE FOREST 10 1,766.00 \$22.25 \$16.43 73.81% \$20.00 -5.69% \$9.50 \$37.50 ENCRY HERN LOWER PENINSULA 11 2,401.00 \$21.21 \$15.32 72.24% \$20.00 -5.69% \$9.50 \$37.50	STATEWIDE	3				78.19%		100.22%	\$20.00	\$45.01
ATTIME OF PRICE (3) APPRAISAL (3) PRICE (3) (4) (5) (6) (7) (8) (9) (9) (9) (9) (10) (10) (10) (10) (10) (10) (10) (10	O ASPEN	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
BARAGA FOREST MGT UNIT 2 1,027.00 \$21.56 \$12.25 56.82% \$34.71 61.00% \$18.10 \$41.00 CRYSTAL FALLS FOREST MGT UNIT 6 9,225.00 \$26.88 \$20.46 76.12% \$38.82 44.40% \$25.05 \$52.35 GWINN FOREST MGT UNIT 13 6,526.40 \$28.53 \$22.53 78.96% \$35.62 24.87% \$19.95 \$44.26 \$25.00 SECANABA RIVER STATE FOREST 13 6,526.40 \$28.53 \$22.53 78.96% \$35.62 24.87% \$19.95 \$44.26 \$25.00 SECANABA RIVER STATE FOREST 13 6,526.40 \$28.53 \$22.53 78.96% \$35.62 24.87% \$19.95 \$44.26 \$25.00 SECANABA RIVER STATE FOREST 13 6,526.40 \$28.53 \$22.53 78.96% \$35.62 24.87% \$19.95 \$44.26 \$25.00 SECANABA RIVER STATE FOREST MGT UNIT 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 \$17.90 SECANABA RIVER STATE FORES 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 \$17.90 SECANABA RIVER STATE FOREST MGT UNIT 4 735.00 \$20.80 \$15.85 76.22% \$16.82 -19.11% \$12.15 \$20.00 SECANABA RIVER STATE FOREST MGT UNIT 5 895.00 \$22.58 \$16.29 72.16% \$23.31 3.22% \$9.50 \$37.50 SECANABA RIVER STATE FOREST MGT UNIT 1 136.00 \$27.99 \$20.40 72.88% \$25.25 -9.79% \$25.25 \$25.25 AUSABLE STATE FOREST 10 1,766.00 \$22.25 \$16.43 73.81% \$20.76 -6.73% \$9.50 \$37.50 NORTHERN LOWER PENINSULA 11 2,401.00 \$21.21 \$15.32 72.24% \$20.00 -5.69% \$9.50 \$37.50	G. AOI EN	SOLD					SOLD PRICE			SOLD PRICE
BARAGA FOREST MGT UNIT 2 1,027.00 \$21.56 \$12.25 56.82% \$34.71 61.00% \$18.10 \$41.00 CRYSTAL FALLS FOREST MGT UNIT 6 9,225.00 \$26.88 \$20.46 76.12% \$38.82 44.40% \$25.05 \$52.35 GWINN FOREST MGT UNIT 13 6,526.40 \$28.53 \$22.53 78.96% \$35.62 24.87% \$19.95 \$44.26 \$25.00 \$25.0		(1)	(2)				(6)			(9)
GWINN FOREST MGT UNIT 13 6,526.40 \$28.53 \$22.53 78.96% \$35.62 24.87% \$19.95 \$44.26 ESCANABA RIVER STATE FOREST 13 6,526.40 \$28.53 \$22.53 78.96% \$35.62 24.87% \$19.95 \$44.26 UPPER PENINSULA 21 76.34% 37.23% \$18.10 \$52.35 TRAVERSE CITY FOREST MGT UNII 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 \$17.90 PERE MARQUETTE STATE FORES 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 \$17.90 ROSCOMMON FOREST MGT UNIT 4 735.00 \$20.80 \$15.85 76.22% \$16.82 -19.11% \$12.15 \$20.00 GRAYLING FOREST MGT UNIT 5 895.00 \$22.58 \$16.29 72.16% \$23.31 3.22% \$9.50 \$37.50 GLADWIN FOREST MGT UNIT 1 136.00 \$27.99 \$20.40 72.88%	BARAGA FOREST MGT UNIT			` '		. , ,		, ,	, ,	, ,
GWINN FOREST MGT UNIT 13 6,526.40 \$28.53 \$22.53 78.96% \$35.62 24.87% \$19.95 \$44.26 ESCANABA RIVER STATE FOREST 13 6,526.40 \$28.53 \$22.53 78.96% \$35.62 24.87% \$19.95 \$44.26 UPPER PENINSULA 21 76.34% 37.23% \$18.10 \$52.35 TRAVERSE CITY FOREST MGT UNII 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 \$17.90 PERE MARQUETTE STATE FORES 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 \$17.90 ROSCOMMON FOREST MGT UNIT 4 735.00 \$20.80 \$15.85 76.22% \$16.82 -19.11% \$12.15 \$20.00 GRAYLING FOREST MGT UNIT 5 895.00 \$22.58 \$16.29 72.16% \$23.31 3.22% \$9.50 \$37.50 GLADWIN FOREST MGT UNIT 1 136.00 \$27.99 \$20.40 72.88%	CRYSTAL FALLS FOREST MGT UNI	6					<u> </u>	44.40%		
UPPER PENINSULA 21 76.34% 37.23% \$18.10 \$52.35 TRAVERSE CITY FOREST MGT UNI 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 \$17.90 PERE MARQUETTE STATE FORES 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 \$17.90 ROSCOMMON FOREST MGT UNIT 4 735.00 \$20.80 \$15.85 76.22% \$16.82 -19.11% \$12.15 \$20.00 GRAYLING FOREST MGT UNIT 5 895.00 \$22.58 \$16.29 72.16% \$23.31 3.22% \$9.50 \$37.50 GLADWIN FOREST MGT UNIT 1 136.00 \$27.99 \$20.40 72.88% \$25.25 -9.79% \$25.25 \$25.25 AUSABLE STATE FOREST 10 1,766.00 \$22.25 \$16.43 73.81% \$20.00 -6.73% \$9.50 \$37.50 NORTHERN LOWER PENINSULA 11 2,401.00 \$21.21 \$15.32 72.24% \$20.00	GWINN FOREST MGT UNIT	13	6,526.40	\$28.53	\$22.53	78.96%	\$35.62	24.87%	\$19.95	\$44.26
UPPER PENINSULA 21 76.34% 37.23% \$18.10 \$52.35 TRAVERSE CITY FOREST MGT UNI 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 \$17.90 PERE MARQUETTE STATE FORES 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 \$17.90 ROSCOMMON FOREST MGT UNIT 4 735.00 \$20.80 \$15.85 76.22% \$16.82 -19.11% \$12.15 \$20.00 GRAYLING FOREST MGT UNIT 5 895.00 \$22.58 \$16.29 72.16% \$23.31 3.22% \$9.50 \$37.50 GLADWIN FOREST MGT UNIT 1 136.00 \$27.99 \$20.40 72.88% \$25.25 -9.79% \$25.25 \$25.25 AUSABLE STATE FOREST 10 1,766.00 \$22.25 \$16.43 73.81% \$20.00 -6.73% \$9.50 \$37.50 NORTHERN LOWER PENINSULA 11 2,401.00 \$21.21 \$15.32 72.24%	ESCANABA RIVER STATE FOREST		6,526.40	\$28.53		78.96%	\$35.62	24.87%	\$19.95	\$44.26
PERE MARQUETTE STATE FORES 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 \$17.90 ROSCOMMON FOREST MGT UNIT 4 735.00 \$20.80 \$15.85 76.22% \$16.82 -19.11% \$12.15 \$20.00 GRAYLING FOREST MGT UNIT 5 895.00 \$22.58 \$16.29 72.16% \$23.31 3.22% \$9.50 \$37.50 GLADWIN FOREST MGT UNIT 1 136.00 \$27.99 \$20.40 72.88% \$25.25 -9.79% \$25.25 \$25.25 AUSABLE STATE FOREST 10 1,766.00 \$22.25 \$16.43 73.81% \$20.76 -6.73% \$9.50 \$37.50 NORTHERN LOWER PENINSULA 11 2,401.00 \$21.21 \$15.32 72.24% \$20.00 -5.69% \$9.50 \$37.50	UPPER PENINSULA	21				76.34%	•	37.23%	\$18.10	\$52.35
PERE MARQUETTE STATE FORES 1 635.00 \$18.30 \$12.25 66.94% \$17.90 -2.19% \$17.90 \$	TRAVERSE CITY FOREST MGT UNI	1	635.00	\$18.30	\$12.25	66.94%	\$17.90	-2.19%	\$17.90	\$17.90
GRAYLING FOREST MGT UNIT 5 895.00 \$22.58 \$16.29 72.16% \$23.31 3.22% \$9.50 \$37.50 GLADWIN FOREST MGT UNIT 1 136.00 \$27.99 \$20.40 72.88% \$25.25 -9.79% \$25.25 \$25.25 AUSABLE STATE FOREST 10 1,766.00 \$22.25 \$16.43 73.81% \$20.76 -6.73% \$9.50 \$37.50 NORTHERN LOWER PENINSULA 11 2,401.00 \$21.21 \$15.32 72.24% \$20.00 -5.69% \$9.50 \$37.50	PERE MARQUETTE STATE FORES	<u>-</u>	635.00	\$18.30		66.94%	· ·		\$17.90	\$17.90
GLADWIN FOREST MGT UNIT 1 136.00 \$27.99 \$20.40 72.88% \$25.25 -9.79% \$25.25 \$25.25 AUSABLE STATE FOREST 10 1,766.00 \$22.25 \$16.43 73.81% \$20.76 -6.73% \$9.50 \$37.50 NORTHERN LOWER PENINSULA 11 2,401.00 \$21.21 \$15.32 72.24% \$20.00 -5.69% \$9.50 \$37.50	ROSCOMMON FOREST MGT UNIT	4	735.00	\$20.80	\$15.85	76.22%	\$16.82	-19.11%	\$12.15	\$20.00
GLADWIN FOREST MGT UNIT 1 136.00 \$27.99 \$20.40 72.88% \$25.25 -9.79% \$25.25 \$25.25 AUSABLE STATE FOREST 10 1,766.00 \$22.25 \$16.43 73.81% \$20.76 -6.73% \$9.50 \$37.50 NORTHERN LOWER PENINSULA 11 2,401.00 \$21.21 \$15.32 72.24% \$20.00 -5.69% \$9.50 \$37.50	GRAYLING FOREST MGT UNIT	5		·	·		•			·
AUSABLE STATE FOREST 10 1,766.00 \$22.25 \$16.43 73.81% \$20.76 -6.73% \$9.50 \$37.50 NORTHERN LOWER PENINSULA 11 2,401.00 \$21.21 \$15.32 72.24% \$20.00 -5.69% \$9.50 \$37.50	GLADWIN FOREST MGT UNIT	1		·	·		•		·	
NORTHERN LOWER PENINSULA 11 2,401.00 \$21.21 \$15.32 72.24% \$20.00 -5.69% \$9.50 \$37.50	AUSABLE STATE FOREST		. — — — — —	. <u> </u>	_ — — — - — —					
	NORTHERN LOWER PENINSULA						•			•
	STATEWIDE	32		•					•	

07/01/2008 to 09/30/2008

Date: 10/16/2008

Page 13 of 16

PULPWOOD (Cords, see general note 3)

2

STATEWIDE

RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	1	473.00	\$18.17	\$12.15	66.87%	\$12.15	-33.13%	\$12.15	\$12.15
MACKINAW STATE FOREST	1	473.00	\$18.17	\$12.15	66.87%	\$12.15	-33.13%	\$12.15	\$12.15
TRAVERSE CITY FOREST MGT UNI	1	102.00	\$21.90	\$14.65	66.89%	\$16.00	-26.94%	\$16.00	\$16.00
CADILLAC FOREST MGT UNIT	2	615.30	\$16.96	\$13.40	79.02%	\$16.55	-2.42%	\$13.50	\$19.80
PERE MARQUETTE STATE FORES	3	717.30	\$17.66	\$13.58	76.88%	\$16.47	-6.74%	\$13.50	\$19.80
ROSCOMMON FOREST MGT UNIT	1	127.00	\$9.08	\$6.15	67.73%	\$17.05	87.78%	\$17.05	\$17.05
GRAYLING FOREST MGT UNIT	2	893.00	\$9.53	\$6.80	71.28%	\$13.86	45.37%	\$8.25	\$15.00
GLADWIN FOREST MGT UNIT	3	949.00	\$13.26	\$11.85	89.35%	\$11.85	-10.65%	\$10.60	\$12.95
AUSABLE STATE FOREST		1,969.00	\$11.30	\$9.19	81.32%	\$13.10	15.88%	\$8.25	\$17.05
NORTHERN LOWER PENINSULA	10	3,159.30	\$13.78	\$10.63	77.17%	\$13.72	-0.39%	\$8.25	\$19.80
STATEWIDE	10				77.17%		-0.39%	\$8.25	\$19.80
RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	1	127.00	\$11.98	\$6.00	50.08%	\$18.51	54.51%	\$18.51	\$18.51
MACKINAW STATE FOREST		127.00	\$11.98	\$6.00	50.08%	\$18.51	54.51%	\$18.51	\$18.51
GRAYLING FOREST MGT UNIT	1	700.00	\$9.23	\$7.50	81.26%	\$7.50	-18.74%	\$7.50	\$7.50
AUSABLE STATE FOREST		700.00	\$9.23	\$7.50	81.26%	\$7.50	-18.74%	\$7.50	\$7.50
NORTHERN LOWER PENINSULA	2	827.00	\$9.65	\$7.27	75.32%	\$9.19	-4.78%	\$7.50	\$18.51

75.32%

-4.78%

\$7.50

\$18.51

07/01/2008 to 09/30/2008

Date: 10

10/16/2008

Page 14 of 16

RED PINE	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD (1)	(2)	AT TIME OF APPRAISAL (3)	ADVERTISED PRICE (4)	COLUMN 4 TO COLUMN 3 (5)	SOLD PRICE (6)	FROM COL. 3 TO COL. 6 (7)	SOLD PRICE (8)	SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	1,026.00	\$61.89	\$45.00	72.71%	\$52.75	-14.77%	\$52.75	\$52.75
SHINGLETON FOREST MGT UNIT	1	912.00	\$44.27	\$34.10	77.03%	\$46.10	4.13%	\$46.10	\$46.10
S STE MARIE FMU (SOO MAINLAN	2	469.00	\$35.99	\$31.06	86.29%	\$31.15	-13.45%	\$27.50	\$32.02
LAKE SUPERIOR STATE FOREST	3	1,381.00	\$41.46	\$33.07	79.76%	\$41.02	-1.05%	\$27.50	\$46.10
UPPER PENINSULA	4				76.05%		-8.26%	\$27.50	\$52.75
ATLANTA FOREST MGT UNIT	2	1,791.00	\$35.14	\$25.13	71.50%	\$37.86	7.74%	\$31.26	\$38.00
MACKINAW STATE FOREST		1,791.00	\$35.14	\$25.13	71.50%	\$37.86	7.74%	\$31.26	\$38.00
TRAVERSE CITY FOREST MGT UNI	5	5,123.30	\$58.66	\$43.79	74.64%	\$78.68	34.13%	\$40.70	\$88.02
CADILLAC FOREST MGT UNIT	2	400.40	\$45.11	\$37.19	82.45%	\$37.90	-15.98%	\$36.80	\$38.35
PERE MARQUETTE STATE FORES	7	5,523.70	\$57.68	\$43.31	75.09%	\$75.73	31.29%	\$36.80	\$88.02
ROSCOMMON FOREST MGT UNIT	2	292.00	\$51.52	\$27.08	52.55%	\$27.08	-47.45%	\$26.00	\$33.85
GRAYLING FOREST MGT UNIT	6	1,433.00	\$35.65	\$25.35	71.09%	\$33.35	-6.47%	\$25.00	\$38.76
GLADWIN FOREST MGT UNIT	10	4,462.00	\$45.15	\$31.12	68.91%	\$71.12	57.52%	\$29.00	\$99.10
AUSABLE STATE FOREST	18	6,187.00	\$43.25	\$29.59	68.41%	\$60.30	39.40%	\$25.00	\$99.10
NORTHERN LOWER PENINSULA	27	13,501.70	\$48.08	\$34.61	71.99%	\$63.63	32.35%	\$25.00	\$99.10
STATEWIDE	31				72.62%		25.98%	\$25.00	\$99.10
TAMARACK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	2	237.00	\$22.03	\$13.88	63.02%	\$21.76	-1.24%	\$15.20	\$25.77
ESCANABA RIVER STATE FOREST		237.00	\$22.03	\$13.88	63.02%	\$21.76	-1.24%	\$15.20	\$25.77
NEWBERRY FOREST MGT UNIT	1	568.00	\$15.00	\$8.10	54.00%	\$9.00	-40.00%	\$9.00	\$9.00
LAKE SUPERIOR STATE FOREST		568.00	\$15.00	\$8.10	54.00%	\$9.00	-40.00%	\$9.00	\$9.00
UPPER PENINSULA	3				57.43%		-25.27%	\$9.00	\$25.77
STATEWIDE	3				57.43%		-25.27%	\$9.00	\$25.77
WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GRAYLING FOREST MGT UNIT	1	220.00	\$12.30	\$10.10	82.11%	\$10.10	-17.89%	\$10.10	\$10.10
AUSABLE STATE FOREST	<u>_</u>	220.00	\$12.30	\$10.10	82.11%	\$10.10	-17.89%	\$10.10	\$10.10
NORTHERN LOWER PENINSULA	1	220.00	\$12.30	\$10.10	82.11%	\$10.10	-17.89%	\$10.10	\$10.10
STATEWIDE	1				82.11%		-17.89%	\$10.10	\$10.10

07/01/2008 to 09/30/2008

Date: 10/1

10/16/2008

Page 15 of 16

WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GRAYLING FOREST MGT UNIT	1	202.00	\$16.20	\$7.05	43.52%	\$7.05	56.48%	\$7.05	\$7.05
AUSABLE STATE FOREST	1	202.00	\$16.20	\$7.05	43.52%	\$7.05	-56.48%	\$7.05	\$7.05
NORTHERN LOWER PENINSULA	1	202.00	\$16.20	\$7.05	43.52%	\$7.05	-56.48%	\$7.05	\$7.05
STATEWIDE	1				43.52%		-56.48%	\$7.05	\$7.05
WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	255.50		\$31.55	84.99%		48.17%	(8) \$55.00	\$55.00
ESCANABA RIVER STATE FOREST	<u> </u>	255.50	\$37.12	\$31.55	84.99%	\$55.00	48.17%	\$55.00	\$55.00
NEWBERRY FOREST MGT UNIT	1	128.00	\$19.62	\$14.70	74.92%	\$28.00	42.71%	\$28.00	\$28.00
S STE MARIE FMU (SOO MAINLAN	1	115.00	\$25.00	\$14.75	59.00%	\$14.75	-41.00%	\$14.75	\$14.75
S STE MARIE FMU (DRUMMOND IS)	1	3,169.00	\$25.00	\$14.50	58.00%	\$22.40	-10.40%	\$22.40	\$22.40
LAKE SUPERIOR STATE FOREST	3	3,412.00	\$24.80	\$14.52	58.54%	\$22.35	-9.86%	\$14.75	\$28.00
UPPER PENINSULA	4				61.20%		-4.01%	\$14.75	\$55.00
STATEWIDE	4				61.20%		-4.01%	\$14.75	\$55.00

07/01/2008 to 09/30/2008

PULPWOOD EXCLUSION (Cords, see general note 3)

PULPWOOD EXCLUSION				
BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	114.00	\$85.00	\$85.00
ESCANABA RIVER STATE FOREST	<u>_</u>	114.00	\$85.00	\$85.00
UPPER PENINSULA	1		\$85.00	\$85.00
STATEWIDE	1		\$85.00	\$85.00
BLACK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
CHERRY				
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	147.00	\$31.00	\$31.00
PERE MARQUETTE STATE FORES	1	147.00	\$31.00	\$31.00
NORTHERN LOWER PENINSULA	1	147.00	\$31.00	\$31.00
STATEWIDE	1	TOTAL VOLUME	\$31.00	\$31.00
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
HARDWOOD	(4)	(2)		
CIMINI FOREST MOT LINIT	(1)	(2)	Ф 70 4Г	Ф 7 0.4 <i>Г</i>
GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST	$\frac{1}{1}$	155.50 155.50	\$78.45 \$78.45	\$78.45 \$78.45
UPPER PENINSULA	1	155.50	\$78.45	\$78.45 \$78.45
STATEWIDE	1		\$78.45	\$78.45
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK	SOLD			
OAK	(1)	(2)		
GLADWIN FOREST MGT UNIT	1	268.00	\$51.97	\$51.97
AUSABLE STATE FOREST	${1}$	268.00	\$51.97	\$51.97
NORTHERN LOWER PENINSULA	1	268.00	\$51.97	\$51.97
STATEWIDE	1		\$51.97	\$51.97
RED OAK	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
	SOLD			
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	121.00	\$48.34	\$48.34
MACKINAW STATE FOREST		121.00	\$48.34	\$48.34
NORTHERN LOWER PENINSULA	1	121.00	\$48.34	\$48.34

Date: 10/16/2008

Page 16 of 16