

Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

AVERAGE STUMPAGE PRICE REPORT FOR 07/01/2010 TO 09/30/2010

PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

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SAWLOGS (MBF, see ge		3)							
B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	29.40	\$119.02	\$88.00	73.94%	\$100.00	-15.98%	\$100.00	\$100.00
MACKINAW STATE FOREST	${1}$		\$119.02	\$88.00	73.94%	\$100.00	-15.98%	\$100.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	3	222.30	\$77.29	\$49.23	63.69%	\$70.03	-9.39%	\$54.00	\$100.00
PERE MARQUETTE STATE FORES		222.30	\$77.29	\$49.23	63.69%	\$70.03	-9.39%	\$54.00	\$100.00
NORTHERN LOWER PENINSULA	4	251.70	\$82.16	\$53.76	65.42%	\$73.53	-10.50%	\$54.00	\$100.00
STATEWIDE	4				65.42%		-10.50%	\$54.00	\$100.00
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
ODVOTAL FALLO FORFOT MOTUNI	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1		*	\$166.00	90.10%	\$180.00	-2.30%	\$180.00	\$180.00
UPPER PENINSULA	1			ΦΕΟ ΟΟ	90.10%	^F7.77	-2.30%	\$180.00	\$180.00
GAYLORD FOREST MGT UNIT	2		*	\$50.00	61.67%	\$57.77	-28.75%	\$50.00	\$100.00
PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST	$\frac{1}{2}$	140.00	<u>\$80.41</u>	\$61.00 	75.86%	\$228.96	184.74%	\$228.96	\$228.96
	3	235.90	\$80.68	\$56.53	70.06%	\$159.37	97.52%	\$50.00	\$228.96
TRAVERSE CITY FOREST MGT UNI	$\frac{2}{2}$	$\frac{48.10}{49.10}$	· — — <u>-</u>	\$52.66 	67.21%	\$332.83	324.77%	\$120.00	\$379.17
PERE MARQUETTE STATE FORES	2	48.10	+	\$52.66	67.21%	\$332.83	324.77%	\$120.00	\$379.17
NORTHERN LOWER PENINSULA STATEWIDE	5	284.00	\$80.29	\$55.87	69.59%	\$188.75	135.08% 80.78%	\$50.00	\$379.17 \$379.17
-					77.70%			\$50.00	
BLACK CHERRY	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	2	3.90	\$574.92	\$158.23	27.52%	\$219.77	-61.77%	\$219.00	\$220.00
UPPER PENINSULA	2				27.52%		-61.77%	\$219.00	\$220.00
STATEWIDE	2				27.52%		-61.77%	\$219.00	\$220.00
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	1	51.90	\$30.00	\$17.00	56.67%	\$47.26	57.53%	\$47.26	\$47.26
PERE MARQUETTE STATE FORES	1	51.90	\$30.00	\$17.00	56.67%	\$47.26	57.53%	\$47.26	\$47.26
NORTHERN LOWER PENINSULA	1	51.90	\$30.00	\$17.00	56.67%	\$47.26	57.53%	\$47.26	\$47.26
STATEWIDE	1				56.67%		57.53%	\$47.26	\$47.26

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SAWLOGS (MBF, see ge	neral note 3	3)							
MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	2	133.00	\$89.04	\$60.11	67.50%	\$70.05	-21.32%	\$59.00	\$80.00
ATLANTA FOREST MGT UNIT	1	163.30	\$67.01	\$64.00	95.51%	\$64.00	-4.49%	\$64.00	\$64.00
MACKINAW STATE FOREST		296.30	\$76.90	\$62.25	80.95%	\$66.72	-13.24%	\$59.00	\$80.00
TRAVERSE CITY FOREST MGT UNI	1	19.50	\$67.74	\$53.00	78.24%	\$53.00	-21.76%	\$53.00	\$53.00
CADILLAC FOREST MGT UNIT	2	149.00	\$71.58	\$49.71	69.44%	\$69.95	-2.28%	\$42.00	\$100.00
PERE MARQUETTE STATE FORES		168.50	\$71.14	\$50.09	70.41%	\$67.99	-4.43%	\$42.00	\$100.00
ROSCOMMON FOREST MGT UNIT	1	189.00	\$48.96	\$41.00	83.74%	\$100.00	104.25%	\$100.00	\$100.00
GLADWIN FOREST MGT UNIT	1	283.60	\$51.91	\$40.00	77.06%	\$125.00	140.80%	\$125.00	\$125.00
AUSABLE STATE FOREST		472.60	\$50.73	\$40.40	79.64%	\$115.00	126.69%	\$100.00	\$125.00
NORTHERN LOWER PENINSULA	8	937.40	\$62.67	\$49.05	78.27%	\$91.29	45.67%	\$42.00	\$125.00
STATEWIDE	8				78.27%		45.67%	\$42.00	\$125.00
MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	1	67.00	\$168.84	\$118.00	69.89%	\$118.00	-30.11%	\$118.00	\$118.00
ATLANTA FOREST MGT UNIT	1	5.60	\$135.07	\$99.00	73.30%	\$200.00	48.07%	\$200.00	\$200.00
MACKINAW STATE FOREST		72.60	\$166.24	\$116.53	70.10%	\$124.33	-25.21%	\$118.00	\$200.00
TRAVERSE CITY FOREST MGT UNI	2	44.50	\$100.39	\$74.27	73.99%	\$140.29	39.74%	\$76.00	\$225.00
CADILLAC FOREST MGT UNIT	1	201.60	\$92.18	\$78.00	84.62%	\$200.00	116.97%	\$200.00	\$200.00
PERE MARQUETTE STATE FORES		246.10	\$93.66	\$77.33	82.56%	\$189.20	102.00%	\$76.00	\$225.00
NORTHERN LOWER PENINSULA	5	318.70	\$110.20	\$86.26	78.28%	\$174.42	58.28%	\$76.00	\$225.00
STATEWIDE	5				78.28%		58.28%	\$76.00	\$225.00
MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	1	260.30	\$122.44	\$96.00	78.41%	\$96.00	-21.59%	\$96.00	\$96.00
MACKINAW STATE FOREST		260.30	\$122.44	\$96.00	78.41%	\$96.00	-21.59%	\$96.00	\$96.00
TRAVERSE CITY FOREST MGT UNI	2	40.70	\$124.87	\$95.49	76.47%	\$196.56	57.41%	\$100.00	\$250.00
CADILLAC FOREST MGT UNIT	2	51.20	\$109.97	\$58.06	52.80%	\$88.73	-19.32%	\$88.65	\$89.00
PERE MARQUETTE STATE FORES		91.90	\$116.57	\$74.64	64.03%	\$136.48	17.08%	\$88.65	\$250.00
GLADWIN FOREST MGT UNIT	3	818.00	\$148.97	\$102.73	68.96%	\$125.44	-15.79%	\$94.00	\$201.50
AUSABLE STATE FOREST	<u></u>	818.00	\$148.97	\$102.73	68.96%	\$125.44	-15.79%	\$94.00	\$201.50
NORTHERN LOWER PENINSULA	8	1,170.20	\$140.52	\$99.03	70.47%	\$119.76	-14.77%	\$88.65	\$250.00
STATEWIDE	8				70.47%		-14.77%	\$88.65	\$250.00

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SAWLOGS (MBF, see general note 3)

STATEWIDE

RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
BARAGA FOREST MGT UNIT	(1)	(2) 54.40	(3) \$173.55	(4) \$174.00	(5) 100,26%	(6) \$250.00	(7) 44.05%	(8) \$250.00	(9) \$250.00
UPPER PENINSULA	1	34.40	φ173.33		100.26%	\$250.00	44.05%	\$250.00	\$250.00
TRAVERSE CITY FOREST MGT UNI	4	168.70		\$65.23	55.47%	\$134.96	14.77%	\$86.00	\$230.00
CADILLAC FOREST MGT UNIT	1	73.80	*	\$74.00	75.00%	\$134.90	21.62%	\$120.00	\$120.00
PERE MARQUETTE STATE FORES	$\frac{1}{5}$			- 	60.71%			\$86.00	\$225.00
ROSCOMMON FOREST MGT UNIT		72.50		\$96.00	76.80%	\$150.41	20.00%	\$150.00	\$150.00
GLADWIN FOREST MGT UNIT	1	130.20	,	\$96.00 \$114.50	76.80% 84.98%	\$280.00	107.81%	\$280.00	\$130.00
AUSABLE STATE FOREST									
NORTHERN LOWER PENINSULA	- 2	202.70 445.20	•	\$107.88 \$86.10	82.19%	\$233.50	77.90% 46.96%	\$150.00	\$280.00
	,	445.20	\$120.08	\$60.10	71.35%	\$177.35		\$86.00	\$280.00
STATEWIDE	8				75.67%		46.52%	\$86.00	\$280.00
	# OF SALES								
RED OAK	SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
		(2)	AT TIME OF APPRAISAL (3)	ADVERTISED PRICE (4)	COLUMN 4 TO COLUMN 3 (5)	SOLD PRICE (6)	FROM COL. 3 TO COL. 6 (7)	SOLD PRICE (8)	SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	SOLD	(2) 133.00	AT TIME OF APPRAISAL (3) \$256.60	ADVERTISED PRICE (4) \$223.00	COLUMN 4 TO COLUMN 3 (5) 86.91%	(6) \$223.00	FROM COL. 3 TO COL. 6 (7) -13.09%	SOLD PRICE (8) \$223.00	(9) \$223.00
PIGEON RIVER FOREST MGT UNIT	(1) 11	(2) 133.00 65.90	AT TIME OF APPRAISAL (3) \$256.60 \$178.71	ADVERTISED PRICE (4) \$223.00 \$163.00	COLUMN 4 TO COLUMN 3 (5) 86.91% 91.21%	(6) \$223.00 \$163.00	FROM COL. 3 TO COL. 6 (7) -13.09% -8.79%	SOLD PRICE (8) \$223.00 \$163.00	(9) \$223.00 \$163.00
PIGEON RIVER FOREST MGT UNIT	SOLD	(2) 133.00	AT TIME OF APPRAISAL (3) \$256.60 \$178.71	ADVERTISED PRICE (4) \$223.00	COLUMN 4 TO COLUMN 3 (5) 86.91%	(6) \$223.00	FROM COL. 3 TO COL. 6 (7) -13.09%	SOLD PRICE (8) \$223.00	(9) \$223.00 \$163.00 \$223.00
PIGEON RIVER FOREST MGT UNIT	(1) 11	(2) 133.00 65.90	AT TIME OF APPRAISAL (3) \$256.60 \$178.71 \$230.79	ADVERTISED PRICE (4) \$223.00 \$163.00	COLUMN 4 TO COLUMN 3 (5) 86.91% 91.21%	(6) \$223.00 \$163.00	FROM COL. 3 TO COL. 6 (7) -13.09% -8.79%	SOLD PRICE (8) \$223.00 \$163.00	(9) \$223.00 \$163.00
PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST	(1) 11	(2) 133.00 65.90 198.90	AT TIME OF APPRAISAL (3) \$256.60 \$178.71 \$230.79 \$128.20	ADVERTISED PRICE (4) \$223.00 \$163.00 \$203.12	COLUMN 4 TO COLUMN 3 (5) 86.91% 91.21% 88.01%	(6) \$223.00 \$163.00 \$203.12	FROM COL. 3 TO COL. 6 (7) -13.09% -8.79% -11.99%	\$OLD PRICE (8) \$223.00 \$163.00	(9) \$223.00 \$163.00 \$223.00
PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI	SOLD (1) 1	(2) 133.00 65.90 198.90 284.00	AT TIME OF APPRAISAL (3) \$256.60 \$178.71 \$230.79 \$128.20 \$214.14	ADVERTISED PRICE (4) \$223.00 \$163.00 \$203.12 \$92.00	COLUMN 4 TO COLUMN 3 (5) 86.91% 91.21% 88.01% 71.76%	\$0LD PRICE (6) \$223.00 \$163.00 \$203.12 \$284.50	FROM COL. 3 TO COL. 6 (7) -13.09% -8.79% -11.99% 121.92%	\$OLD PRICE (8) \$223.00 \$163.00 \$163.00 \$284.50	\$223.00 \$163.00 \$223.00 \$223.00 \$284.50
PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI CADILLAC FOREST MGT UNIT	(1) 1	(2) 133.00 65.90 198.90 284.00 47.50	AT TIME OF APPRAISAL (3) \$256.60 \$178.71 \$230.79 \$128.20 \$214.14 \$140.51	ADVERTISED PRICE (4) \$223.00 \$163.00 \$203.12 \$92.00 \$141.18	COLUMN 4 TO COLUMN 3 (5) 86.91% 91.21% 88.01% 71.76% 65.93%	\$0LD PRICE (6) \$223.00 \$163.00 \$203.12 \$284.50 \$146.25	FROM COL. 3 TO COL. 6 (7) -13.09% -8.79% -11.99% 121.92% -31.70%	\$OLD PRICE (8) \$223.00 \$163.00 \$163.00 \$284.50 \$122.29	(9) \$223.00 \$163.00 \$223.00 \$284.50 \$246.00
PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES	(1) 1	(2) 133.00 65.90 198.90 284.00 47.50 331.50	AT TIME OF APPRAISAL (3) \$256.60 \$178.71 \$230.79 \$128.20 \$214.14 \$140.51 \$277.15	ADVERTISED PRICE (4) \$223.00 \$163.00 \$203.12 \$92.00 \$141.18 \$99.05	COLUMN 4 TO COLUMN 3 (5) 86.91% 91.21% 88.01% 71.76% 65.93% 70.49%	\$223.00 \$163.00 \$203.12 \$284.50 \$146.25 \$264.69	FROM COL. 3 TO COL. 6 (7) -13.09% -8.79% -11.99% 121.92% -31.70% -88.37%	\$OLD PRICE (8) \$223.00 \$163.00 \$163.00 \$284.50 \$122.29	(9) \$223.00 \$163.00 \$223.00 \$224.50 \$246.00 \$284.50
PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT	(1) 1	(2) 133.00 65.90 198.90 284.00 47.50 331.50 144.90	AT TIME OF APPRAISAL (3) \$256.60 \$178.71 \$230.79 \$128.20 \$214.14 \$140.51 \$277.15 \$276.78	ADVERTISED PRICE (4) \$223.00 \$163.00 \$203.12 \$92.00 \$141.18 \$99.05 \$216.00	COLUMN 4 TO COLUMN 3 (5) 86.91% 91.21% 88.01% 71.76% 65.93% 70.49% 77.94%	\$223.00 \$163.00 \$203.12 \$284.50 \$146.25 \$264.69 \$438.00	FROM COL. 3 TO COL. 6 (7) -13.09% -8.79% -11.99% 121.92% -31.70% 88.37% 58.04%	\$OLD PRICE (8) \$223.00 \$163.00 \$163.00 \$284.50 \$122.29 \$122.29 \$438.00	\$223.00 \$163.00 \$223.00 \$223.00 \$284.50 \$246.00 \$284.50 \$438.00

78.86%

47.84%

\$122.29

\$438.00

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RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	230.90	\$241.57	\$140.00	57.95%	\$190.00	-21.35%	\$190.00	\$190.00
ESCANABA RIVER STATE FOREST		230.90	\$241.57	\$140.00	57.95%	\$190.00	-21.35%	\$190.00	\$190.00
SHINGLETON FOREST MGT UNIT	5	428.50	\$154.63	\$100.18	64.79%	\$131.58	-14.91%	\$115.00	\$150.00
NEWBERRY FOREST MGT UNIT	3	477.10	\$178.44	\$115.48	64.71%	\$175.42	-1.70%	\$150.00	\$380.00
LAKE SUPERIOR STATE FOREST	8	905.60	\$167.18	\$108.24	64.75%	\$154.67	-7.48%	\$115.00	\$380.00
UPPER PENINSULA	9				62.92%		-11.21%	\$115.00	\$380.00
PIGEON RIVER FOREST MGT UNIT	2	297.00	\$166.23	\$111.65	67.17%	\$128.05	-22.97%	\$115.00	\$140.00
ATLANTA FOREST MGT UNIT	3	902.20	\$145.78	\$120.25	82.49%	\$202.47	38.88%	\$180.01	\$265.29
MACKINAW STATE FOREST	5	1,199.20	\$150.85	\$118.12	78.31%	\$184.04	22.00%	\$115.00	\$265.29
TRAVERSE CITY FOREST MGT UNI	9	2,977.60	\$161.55	\$114.61	70.94%	\$164.51	1.83%	\$88.00	\$232.52
CADILLAC FOREST MGT UNIT	2	48.90	\$172.71	\$104.56	60.54%	\$156.02	-9.66%	\$133.19	\$212.37
PERE MARQUETTE STATE FORES	<u></u>	3,026.50	\$161.73	\$114.45	70.76%	\$164.38	1.63%	\$88.00	\$232.52
ROSCOMMON FOREST MGT UNIT	3	484.10	\$156.28	\$127.26	81.43%	\$237.17	51.77%	\$136.00	\$250.00
GRAYLING FOREST MGT UNIT	2	191.00	\$208.55	\$132.64	63.60%	\$397.91	90.80%	\$353.00	\$440.00
GLADWIN FOREST MGT UNIT	3	1,865.90	\$197.40	\$149.19	75.58%	\$244.39	23.80%	\$158.00	\$348.50
AUSABLE STATE FOREST	8	2,541.00	\$190.40	\$143.76	75.51%	\$254.55	33.69%	\$136.00	\$440.00
NORTHERN LOWER PENINSULA	24	6,766.70	\$170.57	\$126.11	73.93%	\$201.72	18.26%	\$88.00	\$440.00
STATEWIDE	33				72.26%		13.78%	\$88.00	\$440.00

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SAWLOGS (MBF, see ger					,				1
SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	7	423.80	\$612.90	\$590.72	96.38%	\$894.84	46.00%	\$200.00	\$1,040.00
CRYSTAL FALLS FOREST MGT UNI	2	86.10	\$635.78	\$264.16	41.55%	\$509.89	-19.80%	\$405.00	\$538.00
GWINN FOREST MGT UNIT	2	40.00	\$313.22	\$250.61	80.01%	\$698.83	123.11%	\$300.00	\$730.00
ESCANABA RIVER STATE FOREST	2	40.00	\$313.22	\$250.61	80.01%	\$698.83	123.11%	\$300.00	\$730.00
SHINGLETON FOREST MGT UNIT	3	212.20	\$770.21	\$552.93	71.79%	\$813.68	5.64%	\$724.00	\$1,200.00
S STE MARIE FMU (NAUBINWAY)	3	89.30	\$624.91	\$497.54	79.62%	\$1,170.60	87.33%	\$750.00	\$1,200.00
LAKE SUPERIOR STATE FOREST	6	301.50	\$727.17	\$536.52	73.78%	\$919.39	26.43%	\$724.00	\$1,200.00
UPPER PENINSULA	17				81.44%		33.32%	\$200.00	\$1,200.00
GAYLORD FOREST MGT UNIT	3	96.50	\$389.35	\$289.25	74.29%	\$724.77	86.15%	\$320.50	\$1,722.50
PIGEON RIVER FOREST MGT UNIT	1	59.00	\$351.80	\$285.00	81.01%	\$285.00	-18.99%	\$285.00	\$285.00
ATLANTA FOREST MGT UNIT	2	25.10	\$365.68	\$291.25	79.65%	\$391.73	7.12%	\$325.00	\$450.00
MACKINAW STATE FOREST	6	180.60	\$373.79	\$288.14	77.09%	\$534.82	43.08%	\$285.00	\$1,722.50
TRAVERSE CITY FOREST MGT UNI	6	121.40	\$337.89	\$192.75	57.04%	\$283.94	-15.96%	\$182.00	\$410.00
CADILLAC FOREST MGT UNIT	2	50.30	\$296.61	\$229.58	77.40%	\$738.60	149.02%	\$350.00	\$1,688.81
PERE MARQUETTE STATE FORES	8	171.70	\$325.79	\$203.54	62.47%	\$417.14	28.04%	\$182.00	\$1,688.81
NORTHERN LOWER PENINSULA	14	352.30	\$350.40	\$246.91	70.46%	\$477.46	36.26%	\$182.00	\$1,722.50
STATEWIDE	31				79.42%		33.86%	\$182.00	\$1,722.50
WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	2	86.30	\$173.95	\$110.25	63.38%	\$113.38	-34.82%	\$110.00	\$150.00
ATLANTA FOREST MGT UNIT	1	10.20	\$173.95	\$137.00	78.76%	\$138.00	-20.67%	\$138.00	\$138.00
MACKINAW STATE FOREST		96.50	\$173.95	\$113.08	65.01%	\$115.99	-33.32%	\$110.00	\$150.00
NORTHERN LOWER PENINSULA	3	96.50	\$173.95	\$113.08	65.01%	\$115.99	-33.32%	\$110.00	\$150.00
STATEWIDE	3				65.01%		-33.32%	\$110.00	\$150.00
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	6.80		\$50.00	77.95%	\$50.00	-22.05%	\$50.00	\$50.00
PERE MARQUETTE STATE FORES	$\frac{1}{1}$	$\frac{6.80}{6.80}$	\$64.14	<u> </u>	77.95%		-22.05%	\$50.00	\$50.00
NORTHERN LOWER PENINSULA	1	6.80	\$64.14	\$50.00	77.95%	\$50.00	-22.05%	\$50.00	\$50.00
STATEWIDE	1		ψο τ. ι τ		77.95%		-22.05%	\$50.00	\$50.00

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WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	100.40	\$85.67	\$86.00	100.39%	\$150.00	75.09%	\$150.00	\$150.00
ESCANABA RIVER STATE FOREST		100.40	\$85.67	\$86.00	100.39%	\$150.00	75.09%	\$150.00	\$150.00
SHINGLETON FOREST MGT UNIT	1	69.60	\$74.50	\$51.00	68.46%	\$65.00	-12.75%	\$65.00	\$65.00
LAKE SUPERIOR STATE FOREST		69.60	\$74.50	\$51.00	68.46%	\$65.00	-12.75%	\$65.00	\$65.00
UPPER PENINSULA	2				88.38%		42.05%	\$65.00	\$150.00
STATEWIDE	2				88.38%		42.05%	\$65.00	\$150.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

SAWLOGS EXCLUSION ((MBF, see g	enerai note 3	·)	
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GRAYLING FOREST MGT UNIT	2	161.50	\$346.00	\$390.00
AUSABLE STATE FOREST		161.50	\$346.00	\$390.00
NORTHERN LOWER PENINSULA	2	161.50	\$346.00	\$390.00
STATEWIDE	2		\$346.00	\$390.00
MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	50.10	\$234.20	\$234.20
MACKINAW STATE FOREST	1	50.10	\$234.20	\$234.20
TRAVERSE CITY FOREST MGT UNI	1	40.30	\$776.00	\$776.00
PERE MARQUETTE STATE FORES	1	40.30	\$776.00	\$776.00
ROSCOMMON FOREST MGT UNIT	1	238.50	\$319.00	\$319.00
AUSABLE STATE FOREST	1	238.50	\$319.00	\$319.00
NORTHERN LOWER PENINSULA	3	328.90	\$234.20	\$776.00
STATEWIDE	3		\$234.20	\$776.00
MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	13.70	\$850.00	\$850.00
ESCANABA RIVER STATE FOREST		13.70	\$850.00	\$850.00
UPPER PENINSULA	1		\$850.00	\$850.00
STATEWIDE	1		\$850.00	\$850.00
MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
<i>57</i> ii ((1)	(2)		
GRAYLING FOREST MGT UNIT	1	28.10	\$407.00	\$407.00
AUSABLE STATE FOREST			\$407.00	\$407.00
NORTHERN LOWER PENINSULA	1	28.10	\$407.00	\$407.00
STATEWIDE	1		\$407.00	\$407.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

SAWLOGS EXCLUSION (ivior, see g	jeneral note s))	
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
S STE MARIE FMU (NAUBINWAY)	1	67.10	\$450.00	\$450.00
LAKE SUPERIOR STATE FOREST		<u></u>	\$450.00	\$450.00
UPPER PENINSULA	1		\$450.00	\$450.00
STATEWIDE	1		\$450.00	\$450.00
Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	1	66.00	\$312.00	\$312.00
AUSABLE STATE FOREST		66.00	\$312.00	\$312.00
NORTHERN LOWER PENINSULA	1	66.00	\$312.00	\$312.00
STATEWIDE	1		\$312.00	\$312.00
RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	49.70	\$1,042.60	\$1,042.60
MACKINAW STATE FOREST		49.70	\$1,042.60	\$1,042.60
NORTHERN LOWER PENINSULA	1	49.70	\$1,042.60	\$1,042.60
STATEWIDE	1		\$1,042.60	\$1,042.60
WHITE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
PINE	(1)	(2)		
PIGEON RIVER FOREST MGT UNIT	1	85.00	\$366.00	\$366.00
MACKINAW STATE FOREST	1	85.00	\$366.00	\$366.00
NORTHERN LOWER PENINSULA	1	85.00	\$366.00	\$366.00
STATEWIDE	1		\$366.00	\$366.00

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B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
GWINN FOREST MGT UNIT	1	76.00	\$33.15	\$23.20	69.98%	\$29.50	-11.01%	\$29.50	\$29.50
ESCANABA RIVER STATE FOREST		76.00	\$33.15	\$23.20	69.98%	\$29.50	-11.01%	\$29.50	\$29.50
UPPER PENINSULA	1				69.98%		-11.01%	\$29.50	\$29.50
GAYLORD FOREST MGT UNIT	1	40.00	\$24.94	\$17.20	68.97%	\$20.00	-19.81%	\$20.00	\$20.00
MACKINAW STATE FOREST	1	40.00	\$24.94	\$17.20	68.97%	\$20.00	-19.81%	\$20.00	\$20.00
TRAVERSE CITY FOREST MGT UNI	5	1,293.00	\$19.07	\$11.72	61.44%	\$27.59	44.71%	\$11.00	\$48.18
PERE MARQUETTE STATE FORES	5	1,293.00	\$19.07	\$11.72	61.44%	\$27.59	44.71%	\$11.00	\$48.18
ROSCOMMON FOREST MGT UNIT	4	2,992.00	\$16.49	\$12.06	73.12%	\$27.52	66.90%	\$10.20	\$34.86
AUSABLE STATE FOREST	4	2,992.00	\$16.49	\$12.06	73.12%	\$27.52	66.90%	\$10.20	\$34.86
NORTHERN LOWER PENINSULA	10	4,325.00	\$17.34	\$12.00	69.22%	\$27.47	58.45%	\$10.20	\$48.18
STATEWIDE	11				69.25%		56.19%	\$10.20	\$48.18
BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
TIK	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
ESCANABA FOREST MGT UNIT	1	282.10	\$31.18	\$21.50	68.95%	\$39.17	25.63%	\$39.17	\$39.17
ESCANABA RIVER STATE FOREST		282.10	\$31.18	\$21.50	68.95%	\$39.17	25.63%	\$39.17	\$39.17
NEWBERRY FOREST MGT UNIT	1	211.00	\$22.50	\$12.60	56.00%	\$30.55	35.78%	\$30.55	\$30.55
S STE MARIE FMU (NAUBINWAY)	1	31.00	\$26.09	\$16.45	63.05%	\$20.00	-23.34%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST		242.00	\$22.96	\$13.09	57.03%	\$29.20	27.17%	\$20.00	\$30.55
UPPER PENINSULA	3				64.34%		26.22%	\$20.00	\$39.17
STATEWIDE	3				64.34%		26.22%	\$20.00	\$39.17
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
PIGEON RIVER FOREST MGT UNIT	1	440.00	\$8.22	\$6.00	72.99%	\$6.00	-27.01%	\$6.00	\$6.00
MACKINAW STATE FOREST	1	440.00	\$8.22	\$6.00	72.99%		-27.01%	\$6.00	\$6.00
NORTHERN LOWER PENINSULA	1	440.00	\$8.22	\$6.00	72.99%	\$6.00	-27.01%	\$6.00	\$6.00
STATEWIDE	1				72.99%		-27.01%	\$6.00	\$6.00

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BLACK SPRUCE	SOLD (1)	TOTAL VOLUME (2)	AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	124.00		\$22.30 - — — — — — — — — — — — — — — — — — — —	69.88%	\$35.75	12.03%	\$35.75	\$35.75
ESCANABA RIVER STATE FOREST	1	124.00	\$31.91	\$22.30	69.88%	\$35.75	12.03%	\$35.75	\$35.75
SHINGLETON FOREST MGT UNIT	2	895.00	\$24.57	\$15.26	62.10%	\$33.70	37.18%	\$15.00	\$36.00
S STE MARIE FMU (NAUBINWAY)	1	60.00	<u> </u>	\$14.75	62.90%	\$25.00		\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	3	955.00	\$24.50	\$15.22	62.15%	\$33.15	35.35%	\$15.00	\$36.00
UPPER PENINSULA	4				63.27%		31.97%	\$15.00	\$36.00
STATEWIDE	4				63.27%		31.97%	\$15.00	\$36.00
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	3	. ,	` '	\$31.15	68.47%	\$46.67	2.57%	\$46.67	\$46.67
ESCANABA RIVER STATE FOREST	$\frac{3}{3}$				68.47%	\$46.67	2.57%	\$46.67	\$46.67
SHINGLETON FOREST MGT UNIT	2			\$27.52	63.04%	\$29.77	-31.81%	\$23.56	\$31.90
LAKE SUPERIOR STATE FOREST	$ \frac{1}{2}$			\$27.52	63.04%		-31.81%	\$23.56	\$31.90
UPPER PENINSULA	5				66.99%		-6.77%	\$23.56	\$46.67
ATLANTA FOREST MGT UNIT	3	425.00	\$17.84	\$10.11	56.64%	\$28.70	60.84%	\$15.00	\$33.65
MACKINAW STATE FOREST		425.00	\$17.84	\$10.11	56.64%	\$28.70	60.84%	\$15.00	\$33.65
TRAVERSE CITY FOREST MGT UNI	2	162.00	\$9.88	\$7.16	72.45%	\$7.16	-27.55%	\$5.00	\$8.50
CADILLAC FOREST MGT UNIT	3	1,700.00	\$13.44	\$6.95	51.74%	\$12.98	-3.36%	\$7.83	\$16.15
PERE MARQUETTE STATE FORES		1,862.00	\$13.13	\$6.97	53.10%	\$12.48	-4.95%	\$5.00	\$16.15
GRAYLING FOREST MGT UNIT	2	1,598.00	\$12.84	\$8.62	67.08%	\$8.62	-32.92%	\$7.75	\$13.85
GLADWIN FOREST MGT UNIT	1	2,687.00	\$13.78	\$10.35	75.11%	\$10.35	-24.89%	\$10.35	\$10.35
AUSABLE STATE FOREST	3	4,285.00	\$13.43	\$9.70	72.25%	\$9.70	-27.75%	\$7.75	\$13.85
NORTHERN LOWER PENINSULA	11	6,572.00	\$13.63	\$8.96	65.70%	\$11.72	-14.03%	\$5.00	\$33.65
STATEWIDE	16				66.08%		-11.88%	\$5.00	\$46.67
MISCELLANEOUS	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	1	128.00	\$43.69	\$15.00	34.33%	\$16.00	-63.38%	\$16.00	\$16.00
PERE MARQUETTE STATE FORES	1	128.00	\$43.69	\$15.00	34.33%	\$16.00	-63.38%	\$16.00	\$16.00
NORTHERN LOWER PENINSULA	1	128.00	\$43.69	\$15.00	34.33%	\$16.00	-63.38%	\$16.00	\$16.00
STATEWIDE	1				34.33%		-63.38%	\$16.00	\$16.00

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MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	3	2,872.00	\$32.87	\$23.00	69.96%	\$38.50	17.13%	\$38.00	\$40.00
SHINGLETON FOREST MGT UNIT	1	106.00	\$20.58	\$8.65	42.03%	\$11.00	-46.55%	\$11.00	\$11.00
NEWBERRY FOREST MGT UNIT	2	746.00	\$25.18	\$15.81	62.78%	\$32.55	29.29%	\$30.55	\$35.00
S STE MARIE FMU (NAUBINWAY)	2	644.00	\$22.00	\$14.27	64.88%	\$28.89	31.30%	\$27.00	\$29.00
LAKE SUPERIOR STATE FOREST		1,496.00	\$23.49	\$14.64	62.34%	\$29.45	25.39%	\$11.00	\$35.00
UPPER PENINSULA	8				67.89%		19.37%	\$11.00	\$40.00
PIGEON RIVER FOREST MGT UNIT	3	960.00	\$22.78	\$14.73	64.66%	\$43.62	91.48%	\$15.95	\$56.60
ATLANTA FOREST MGT UNIT	4	2,597.00	\$27.46	\$24.24	88.27%	\$24.39	-11.19%	\$18.55	\$26.15
MACKINAW STATE FOREST	7	3,557.00	\$26.20	\$21.67	82.73%	\$29.58	12.91%	\$15.95	\$56.60
TRAVERSE CITY FOREST MGT UNI	5	2,470.30	\$18.46	\$12.08	65.41%	\$16.12	-12.69%	\$11.90	\$22.65
CADILLAC FOREST MGT UNIT	3	3,666.00	\$20.24	\$15.16	74.88%	\$21.49	6.15%	\$14.00	\$23.80
PERE MARQUETTE STATE FORES	8	6,136.30	\$19.53	\$13.92	71.28%	\$19.33	-1.02%	\$11.90	\$23.80
ROSCOMMON FOREST MGT UNIT	2	3,053.00	\$16.30	\$12.88	79.06%	\$19.05	16.90%	\$13.00	\$25.95
GRAYLING FOREST MGT UNIT	2	1,377.00	\$12.84	\$9.32	72.62%	\$9.95	-22.48%	\$8.95	\$15.00
GLADWIN FOREST MGT UNIT	1	861.00	\$13.11	\$11.00	83.91%	\$22.00	67.81%	\$22.00	\$22.00
AUSABLE STATE FOREST	5	5,291.00	\$14.88	\$11.65	78.31%	\$17.16	15.36%	\$8.95	\$25.95
NORTHERN LOWER PENINSULA	20	14,984.30	\$19.47	\$14.96	76.83%	\$21.00	7.85%	\$8.95	\$56.60
STATEWIDE	28				74.08%		11.39%	\$8.95	\$56.60

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MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	8	3,285.90	\$17.87	\$13.37	74.84%	\$21.13	18.27%	\$10.00	\$29.20
CRYSTAL FALLS FOREST MGT UNI	7	4,652.90	\$32.05	\$24.01	74.91%	\$46.41	44.79%	\$20.35	\$62.67
GWINN FOREST MGT UNIT	2	422.00	\$31.40	\$21.52	68.54%	\$27.19	-13.41%	\$25.00	\$29.25
ESCANABA FOREST MGT UNIT	4	2,078.30	\$31.73	\$23.50	74.07%	\$32.66	2.92%	\$28.40	\$36.10
ESCANABA RIVER STATE FOREST	6	2,500.30	\$31.67	\$23.17	73.14%	\$31.73	0.19%	\$25.00	\$36.10
SHINGLETON FOREST MGT UNIT	5	2,815.00	\$21.64	\$15.87	73.30%	\$25.66	18.58%	\$11.00	\$28.00
NEWBERRY FOREST MGT UNIT	2	986.00	\$29.44	\$15.41	52.34%	\$29.72	0.94%	\$29.55	\$30.00
S STE MARIE FMU (NAUBINWAY)	5	2,044.00	\$24.31	\$18.65	76.72%	\$30.58	25.79%	\$25.00	\$32.00
LAKE SUPERIOR STATE FOREST	12	5,845.00	\$23.89	\$16.76	70.16%	\$28.07	17.48%	\$11.00	\$32.00
UPPER PENINSULA	33				73.02%		23.92%	\$10.00	\$62.67
GAYLORD FOREST MGT UNIT	2	1,978.00	\$13.95	\$6.67	47.85%	\$18.17	30.32%	\$10.00	\$24.22
PIGEON RIVER FOREST MGT UNIT	3	1,713.00	\$13.06	\$8.58	65.71%	\$18.69	43.11%	\$8.40	\$44.00
ATLANTA FOREST MGT UNIT	2	335.00	\$14.38	\$9.30	64.68%	\$10.66	-25.89%	\$10.00	\$15.00
MACKINAW STATE FOREST	7	4,026.00	\$13.60	\$7.70	56.62%	\$17.77	30.60%	\$8.40	\$44.00
TRAVERSE CITY FOREST MGT UNI	8	3,293.00	\$12.32	\$8.06	65.46%	\$17.08	38.68%	\$7.50	\$50.67
CADILLAC FOREST MGT UNIT	1	674.30	\$10.70	\$9.30	86.92%	\$12.00	12.15%	\$12.00	\$12.00
PERE MARQUETTE STATE FORES	9	3,967.30	\$12.04	\$8.27	68.70%	\$16.22	34.68%	\$7.50	\$50.67
NORTHERN LOWER PENINSULA	16	7,993.30	\$12.83	\$7.99	62.25%	\$17.00	32.50%	\$7.50	\$50.67
STATEWIDE	49				70.93%		25.58%	\$7.50	\$62.67
MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	2	909.00	\$8.25	\$6.75	81.86%	\$7.63	-7.47%	\$6.90	\$15.00
MACKINAW STATE FOREST	2	909.00	\$8.25	\$6.75	81.86%	\$7.63	-7.47%	\$6.90	\$15.00
TRAVERSE CITY FOREST MGT UNI	4	625.00	\$16.23	\$9.69	59.69%	\$14.33	-11.72%	\$7.00	\$21.50
PERE MARQUETTE STATE FORES	4	625.00	\$16.23	\$9.69	59.69%	\$14.33	-11.72%	\$7.00	\$21.50
GRAYLING FOREST MGT UNIT	2	411.00	\$13.67	\$7.70	56.35%	\$7.70	-43.65%	\$7.30	\$10.00
AUSABLE STATE FOREST	2	411.00	\$13.67	\$7.70	56.35%	\$7.70	-43.65%	\$7.30	\$10.00
NORTHERN LOWER PENINSULA	8	1,945.00	\$11.96	\$7.90	66.03%	\$9.80	-18.07%	\$6.90	\$21.50
STATEWIDE	8				66.03%		-18.07%	\$6.90	\$21.50

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MIXED SOFTWOOD	# OF SALES SOLD		AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
SOFTWOOD	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	3	392.60	\$15.49	\$5.06	32.66%	\$20.25	30.70%	\$10.00	\$23.59
CRYSTAL FALLS FOREST MGT UNI	5	2,470.00	\$31.31	\$24.06	76.84%	\$51.15	63.35%	\$37.50	\$66.90
ESCANABA FOREST MGT UNIT	1	546.00	\$28.62	\$22.30	77.92%	\$36.17	26.38%	\$36.17	\$36.17
ESCANABA RIVER STATE FOREST		546.00	\$28.62	\$22.30	77.92%	\$36.17	26.38%	\$36.17	\$36.17
S STE MARIE FMU (NAUBINWAY)	1	694.00	\$18.00	\$12.05	66.94%	\$32.00	77.78%	\$32.00	\$32.00
LAKE SUPERIOR STATE FOREST		694.00	\$18.00	\$12.05	66.94%	\$32.00	77.78%	\$32.00	\$32.00
UPPER PENINSULA	10				73.48%		58.00%	\$10.00	\$66.90
STATEWIDE	10				73.48%		58.00%	\$10.00	\$66.90
N. WHITE CEDAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	200.00	\$29.51	\$24.20	82.01%	\$35.00	18.60%	\$35.00	\$35.00
ESCANABA RIVER STATE FOREST	1	200.00	\$29.51	\$24.20	82.01%	\$35.00	18.60%	\$35.00	\$35.00
SHINGLETON FOREST MGT UNIT	1	131.00	\$26.55	\$11.15	42.00%	\$17.00	-35.97%	\$17.00	\$17.00
S STE MARIE FMU (NAUBINWAY)	1	564.00	\$20.02	\$13.00	64.94%	\$35.00	74.83%	\$35.00	\$35.00
LAKE SUPERIOR STATE FOREST	2	695.00	\$21.25	\$12.65	59.53%	\$31.61	48.73%	\$17.00	\$35.00
UPPER PENINSULA	3				65.95%		40.13%	\$17.00	\$35.00
STATEWIDE	3				65.95%		40.13%	\$17.00	\$35.00
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	1	85.00	\$17.60	\$7.40	42.05%	\$11.00	-37.50%	\$11.00	\$11.00
S STE MARIE FMU (NAUBINWAY)	2	926.00	\$18.88	\$11.90	63.03%	\$19.81	4.95%	\$18.00	\$20.00
LAKE SUPERIOR STATE FOREST	3	1,011.00	\$18.77	\$11.52	61.38%	\$19.07	1.60%	\$11.00	\$20.00
UPPER PENINSULA	3				61.38%		1.60%	\$11.00	\$20.00
STATEWIDE	3				61.38%		1.60%	\$11.00	\$20.00

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Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	414.00	\$16.49	\$6.60	40.02%	\$23.00	39.48%	\$23.00	\$23.00
CRYSTAL FALLS FOREST MGT UNI	5	8,231.90	\$26.51	\$22.49	84.84%	\$44.71	68.67%	\$36.59	\$52.00
GWINN FOREST MGT UNIT	2	2,178.00	\$31.79	\$21.22	66.73%	\$41.89	31.76%	\$33.65	\$46.01
ESCANABA FOREST MGT UNIT	3	2,289.90	\$33.47	\$25.60	76.47%	\$43.43	29.74%	\$36.50	\$50.40
ESCANABA RIVER STATE FOREST		4,467.90	\$32.65	\$23.46	71.85%	\$42.68	30.70%	\$33.65	\$50.40
UPPER PENINSULA	11				78.91%		53.20%	\$23.00	\$52.00
ROSCOMMON FOREST MGT UNIT	4	2,045.00	\$13.09	\$9.55	72.92%	\$20.88	59.51%	\$7.05	\$31.10
AUSABLE STATE FOREST		2,045.00	\$13.09	\$9.55	72.92%	\$20.88	59.51%	\$7.05	\$31.10
NORTHERN LOWER PENINSULA	4	2,045.00	\$13.09	\$9.55	72.92%	\$20.88	59.51%	\$7.05	\$31.10
STATEWIDE	15				78.50%		53.62%	\$7.05	\$52.00
RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ATLANTA FOREST MGT UNIT	1	348.00	\$16.85	\$14.30	84.87%	\$14.30	-15.13%	\$14.30	\$14.30
MACKINAW STATE FOREST	1	348.00	\$16.85	\$14.30	84.87%	\$14.30	-15.13%	\$14.30	\$14.30
TRAVERSE CITY FOREST MGT UNI	4	952.10	\$16.06	\$9.53	59.33%	\$10.84	-32.48%	\$8.50	\$12.50
CADILLAC FOREST MGT UNIT	3	843.00	\$17.49	\$12.94	73.96%	\$20.44	16.86%	\$12.00	\$23.80
PERE MARQUETTE STATE FORES	<u> </u>	1,795.10	\$16.73	\$11.13	66.51%	\$15.35	-8.26%	\$8.50	\$23.80
ROSCOMMON FOREST MGT UNIT	1	205.00	\$8.21	\$7.15	87.09%	\$20.00	143.61%	\$20.00	\$20.00
GRAYLING FOREST MGT UNIT	1	343.00	\$10.18	\$7.00	68.76%	\$7.00	-31.24%	\$7.00	\$7.00
AUSABLE STATE FOREST		548.00	\$9.44	\$7.06	74.72%	\$11.86	25.63%	\$7.00	\$20.00
NORTHERN LOWER PENINSULA	10	2,691.10	\$15.26	\$10.71	70.16%	\$14.50	-4.97%	\$7.00	\$23.80
STATEWIDE	10				70.16%		-4.97%	\$7.00	\$23.80
RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	1,020.00	\$16.61	\$11.15	67.13%	\$11.15	-32.87%	\$11.15	\$11.15
CADILLAC FOREST MGT UNIT	1	78.00	\$15.70	\$18.85	120.06%	\$21.94	39.75%	\$21.94	\$21.94
PERE MARQUETTE STATE FORES		1,098.00	\$16.55	\$11.70	70.70%	\$11.92	-27.98%	\$11.15	\$21.94
ROSCOMMON FOREST MGT UNIT	1	929.00	\$12.00	\$9.10	75.83%	\$9.10	-24.17%	\$9.10	\$9.10
AUSABLE STATE FOREST	<u> </u>	929.00	\$12.00	\$9.10	75.83%	\$9.10	-24.17%	\$9.10	\$9.10
NORTHERN LOWER PENINSULA	3	2,027.00	\$14.46	\$10.51	72.65%	\$10.63	-26.53%	\$9.10	\$21.94
STATEWIDE	3				72.65%		-26.53%	\$9.10	\$21.94

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RED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
GWINN FOREST MGT UNIT	(1)	(2) 622.00	(3) \$41.43	(4) \$34.75	(5) 83.87%	(6) \$59.05	(7) 42.52%	(8) \$49.84	(9) \$61.75
ESCANABA FOREST MGT UNIT	1	176.00	* -	\$30.20	82.07%	\$85.00	130.98%	\$85.00	\$85.00
ESCANABA RIVER STATE FOREST	$\frac{1}{3}$	798.00	\$40.41	\$30.20 \$33.75	83.51%		60.28%	\$49.84	\$85.00
SHINGLETON FOREST MGT UNIT	7	7,632.00	\$41.31	\$28.71	69.50%	\$60.93	47.49%	\$32.80	\$75.31
NEWBERRY FOREST MGT UNIT	3	2,941.00	* -	\$23.89	55.49%	\$58.14	35.04%	\$52.60	\$65.00
S STE MARIE FMU (NAUBINWAY)	1	261.00	·	\$20.55	73.00%	\$55.00	95.38%	\$55.00	\$55.00
LAKE SUPERIOR STATE FOREST	${11}$	10,834.00	\$41.46	\$27.21	65.61%	\$60.03	44.77%	\$32.80	\$75.31
UPPER PENINSULA	14				66.81%		45.80%	\$32.80	\$85.00
ATLANTA FOREST MGT UNIT	5	2,116.00	\$40.29	\$26.01	64.55%	\$55.31	37.27%	\$35.00	\$60.01
MACKINAW STATE FOREST	<u> </u>	2,116.00	\$40.29	\$26.01	64.55%	\$55.31	37.27%	\$35.00	\$60.01
TRAVERSE CITY FOREST MGT UNI	12	21,893.40	\$61.08	\$38.22	62.58%	\$67.15	9.94%	\$30.00	\$110.00
CADILLAC FOREST MGT UNIT	2	562.00	\$52.70	\$34.57	65.61%	\$54.21	2.87%	\$46.80	\$63.59
PERE MARQUETTE STATE FORES	$\frac{1}{14}$	22,455.40	\$60.87	\$38.13	62.65%	\$66.82	9.78%	\$30.00	\$110.00
ROSCOMMON FOREST MGT UNIT	3	1,439.00	\$33.76	\$25.59	75.80%	\$53.54	58.59%	\$40.00	\$128.00
GRAYLING FOREST MGT UNIT	2	212.00	\$39.23	\$30.24	77.07%	\$33.20	-15.37%	\$27.25	\$40.00
GLADWIN FOREST MGT UNIT	3	3,254.00	\$43.28	\$32.33	74.70%	\$49.66	14.74%	\$32.50	\$79.09
AUSABLE STATE FOREST	8	4,905.00	\$40.31	\$30.26	75.07%	\$50.08	24.24%	\$27.25	\$128.00
NORTHERN LOWER PENINSULA	27	29,476.40	\$55.97	\$35.95	64.24%	\$63.21	12.94%	\$27.25	\$128.00
STATEWIDE	41				64.82%		20.36%	\$27.25	\$128.00
SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ATLANTA FOREST MGT UNIT	1	209.00	\$8.00	\$5.40	67.50%	\$24.75	209.38%	\$24.75	\$24.75
MACKINAW STATE FOREST		209.00	\$8.00	\$5.40	67.50%	\$24.75	209.38%	\$24.75	\$24.75
CADILLAC FOREST MGT UNIT	1	773.40	\$9.25	\$6.50	70.27%	\$15.00	62.16%	\$15.00	\$15.00
PERE MARQUETTE STATE FORES	1	773.40	\$9.25	\$6.50	70.27%	\$15.00	62.16%	\$15.00	\$15.00
NORTHERN LOWER PENINSULA	2	982.40	\$8.98	\$6.27	69.75%	\$17.07	90.05%	\$15.00	\$24.75
STATEWIDE	2				69.75%		90.05%	\$15.00	\$24.75

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1 OEI WOOD (Colds, see general note 3)										
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)	
SHINGLETON FOREST MGT UNIT	1	246.00	\$26.81	\$19.05	71.06%	\$20.00	-25.40%	\$20.00	\$20.00	
NEWBERRY FOREST MGT UNIT	1	746.00	\$25.00	\$13.50	54.00%	\$30.51	22.04%	\$30.51	\$30.51	
LAKE SUPERIOR STATE FOREST		992.00	\$25.45	\$14.88	58.46%	\$27.90	9.65%	\$20.00	\$30.51	
UPPER PENINSULA	2				58.46%		9.65%	\$20.00	\$30.51	
TRAVERSE CITY FOREST MGT UNI	1	96.00	\$5.70	\$3.90	68.42%	\$3.90	-31.58%	\$3.90	\$3.90	
PERE MARQUETTE STATE FORES		96.00	\$5.70	\$3.90	68.42%	\$3.90	-31.58%	\$3.90	\$3.90	
NORTHERN LOWER PENINSULA	1	96.00	\$5.70	\$3.90	68.42%	\$3.90	-31.58%	\$3.90	\$3.90	
STATEWIDE	3				58.67%		8.77%	\$3.90	\$30.51	
STATEWIDE WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	58.67% RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	8.77% % CHANGE FROM COL. 3 TO COL. 6 (7)	\$3.90 MINIMUM SOLD PRICE (8)	\$30.51 MAXIMUM SOLD PRICE (9)	
WHITE	# OF SALES SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE	
WHITE SPRUCE	# OF SALES SOLD	(2)	AT TIME OF APPRAISAL (3)	ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)	
WHITE SPRUCE CRYSTAL FALLS FOREST MGT UNI	# OF SALES SOLD	(2)	AT TIME OF APPRAISAL (3) \$26.77 \$23.25	ADVERTISED PRICE (4) \$17.15	RATIO OF COLUMN 4 TO COLUMN 3 (5) 64.06%	AVERAGE SOLD PRICE (6) \$40.00	% CHANGE FROM COL. 3 TO COL. 6 (7) 49.42%	MINIMUM SOLD PRICE (8) \$40.00	MAXIMUM SOLD PRICE (9) \$40.00	
WHITE SPRUCE CRYSTAL FALLS FOREST MGT UNI NEWBERRY FOREST MGT UNIT	# OF SALES SOLD	(2) 204.00 231.00	AT TIME OF APPRAISAL (3) \$26.77 \$23.25 \$21.98	ADVERTISED PRICE (4) \$17.15	RATIO OF COLUMN 4 TO COLUMN 3 (5) 64.06%	AVERAGE SOLD PRICE (6) \$40.00 \$30.55	% CHANGE FROM COL. 3 TO COL. 6 (7) 49.42% 31.40%	MINIMUM SOLD PRICE (8) \$40.00	MAXIMUM SOLD PRICE (9) \$40.00 \$30.55	
WHITE SPRUCE CRYSTAL FALLS FOREST MGT UNI NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY)	# OF SALES SOLD	(2) 204.00 231.00 35.00	AT TIME OF APPRAISAL (3) \$26.77 \$23.25 \$21.98	ADVERTISED PRICE (4) \$17.15 \$14.65 \$14.30	RATIO OF COLUMN 4 TO COLUMN 3 (5) 64.06% 63.01% 65.06%	AVERAGE SOLD PRICE (6) \$40.00 \$30.55 \$20.00	% CHANGE FROM COL. 3 TO COL. 6 (7) 49.42% 31.40% -9.01%	MINIMUM SOLD PRICE (8) \$40.00 \$30.55 \$20.00	MAXIMUM SOLD PRICE (9) \$40.00 \$30.55 \$20.00	

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PULPWOOD EXCLUSION (Cords, see general note 3)

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# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
(1)	(2)		
1	317.00	\$92.14	\$92.14
<u>_</u>	317.00	\$92.14	\$92.14
1		\$92.14	\$92.14
1		\$92.14	\$92.14
# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
(1)	(2)		
2	277.00	\$166.00	\$224.00
2		\$166.00	\$224.00
2		\$166.00	\$224.00
# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
(1)	(2)		
1	93.00	\$124.00	\$124.00
2	1,912.00	\$52.20	\$70.34
<u> </u>	2,005.00	\$52.20	\$124.00
3	2,005.00	\$52.20	\$124.00
3		\$52.20	\$124.00
# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
(1)	(2)		
1	826.00	\$141.36	\$141.36
	826.00	\$141.36	\$141.36
1	826.00	\$141.36	\$141.36
1		\$141.36	\$141.36
	# OF SALES SOLD (1) 1 1 1 1 4 OF SALES SOLD (1) 2 2 2 # OF SALES SOLD (1) 1 2 3 3 # OF SALES SOLD (1) 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	# OF SALES SOLD (1) (2) 1 317.00 1 317.00 1 # OF SALES SOLD (1) (2) 2 277.00 2 2 777.00 2 1,912.00 3 2,005.00 3 2,005.00 3 2,005.00 4 OF SALES SOLD (1) (2) 1 826.00 1 826.00 1 826.00	SOLD (1) (2) 1 317.00 \$92.14 1 317.00 \$92.14 1

Date: 10/2

10/29/2010

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