

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2017 TO 6/30/2017

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average price sold for the period. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to provide a 'room to bid'. Therefore, a number greater than 15% to 20% indicates that current prices are increasing over past prices. A number less than 15% to 20% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	4	400.70	\$115.11	\$171.35	49.00%	\$78.00	\$174.20
CRYSTAL FALLS MANAGEMENT UNIT			<u>\$178.68</u>	\$369.29	107.00%	\$172.00	\$475.00
COPPER COUNTRY STATE FOREST	12	962.90	\$152.23	\$286.92	88.00%	\$78.00	\$475.00
GWINN MANAGEMENT UNIT	4	56.50	\$170.86	\$174.95	2.00%	\$140.00	\$211.01
ESCANABA MANAGEMENT UNIT		<u>71.60</u>	<u>\$126.73</u>	\$146.54	16.00%	\$120.00	\$200.00
ESCANABA RIVER STATE FOREST	9	128.10	\$146.19	\$159.07	9.00%	\$120.00	\$211.01
SHINGLETON MANAGEMENT UNIT	2	12.10	\$134.00	\$142.39	6.00%	\$134.00	\$163.00
NEWBERRY MANAGEMENT UNIT	2	20.50	\$133.00	\$143.78	8.00%	\$141.00	\$150.00
SAULT STE MARIE (SOO OFFICE)		4.90	\$138.18	<u>\$158.12</u>	14.00%	\$143.00	<u>\$200.00</u>
LAKE SUPERIOR STATE FOREST	6	37.50	\$134.00	\$145.20	8.00%	\$134.00	\$200.00
UPPER PENNINSULA	27	1,128.50	\$150.94	\$267.70	77.00%	\$78.00	\$475.00
GAYLORD MANAGEMENT UNIT	10	583.50	\$64.82	\$89.50	38.00%	\$51.00	\$250.00
ATLANTA MANAGEMENT UNIT		58.50		\$154.37	81.00%	\$74.00	\$87.00
MACKINAW STATE FOREST	13	642.00	\$66.69	\$95.41	43.00%	\$51.00	\$250.00
TRAVERSE CITY MANAGEMENT UNIT	8	581.30	\$98.53	\$164.00	66.00%	\$70.00	\$228.00
CADILLAC MANAGEMENT UNIT				\$150.00	83.00%	\$150.00	\$150.00
PERE MARQUETTE STATE FOREST	9	692.70	\$95.87	\$161.75	69.00%	\$70.00	\$228.00
GRAYLING MANAGEMENT UNIT	4	179.50	\$78.83	\$171.29	117.00%	\$75.00	\$259.00
AUSABLE STATE FOREST		179.50	\$78.83	\$171.29	117.00%	\$75.00	\$259.00
NORTHERN LOWER PENNINSULA	26	1,514.20	\$81.48	\$134.75	65.00%	\$51.00	\$259.00
STATEWIDE	53	2,642.70	\$111.14	\$191.52	72.00%	\$51.00	\$475.00

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
ESCANABA MANAGEMENT UNIT	1	16.90	\$67.00	<u>\$70.00</u>	4.00%	\$70.00	\$70.00
ESCANABA RIVER STATE FOREST	1	16.90	\$67.00	\$70.00	4.00%	\$70.00	\$70.00
SHINGLETON MANAGEMENT UNIT	1	7.50	\$61.00	\$65.00		\$65.00	\$65.00
LAKE SUPERIOR STATE FOREST	1	7.50	\$61.00	\$65.00	7.00%	\$65.00	\$65.00
UPPER PENNINSULA	2	24.40	\$65.16	\$68.46	5.00%	\$65.00	\$70.00
GAYLORD MANAGEMENT UNIT	5	152.70	\$50.49	\$83.10	65.00%	\$37.00	\$3,050.00
MACKINAW STATE FOREST	5	152.70	\$50.49	\$83.10	65.00%	\$37.00	\$3,050.00
TRAVERSE CITY MANAGEMENT UNIT	7	346.00	\$87.58	\$128.11	46.00%	\$62.00	\$200.00
CADILLAC MANAGEMENT UNIT		62.90_		<u>\$101.53</u>	13.00%	<u> </u>	<u>\$135.00</u>
PERE MARQUETTE STATE FOREST	9	408.90	\$87.89	\$124.02	41.00%	\$61.00	\$200.00
ROSCOMMON MANAGEMENT UNIT	1	0.40	\$90.00	\$116.40	29.00%	\$90.00	\$90.00
GRAYLING MANAGEMENT UNIT		23.20		\$88.17		\$84.00	
AUSABLE STATE FOREST	2	23.60	\$84.10	\$88.65	5.00%	\$84.00	\$90.00
NORTHERN LOWER PENNINSULA	16	585.20	\$77.98	\$111.92	44.00%	\$37.00	\$3,050.00
STATEWIDE	18	609.60	\$77.46	\$110.18	42.00%	\$37.00	\$3,050.00

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	4	8.40	\$96.31	<u>\$97.60</u>	1.00%	\$40.00	\$105.00
COPPER COUNTRY STATE FOREST	4	8.40	\$96.31	\$97.60	1.00%	\$40.00	\$105.00
UPPER PENNINSULA	4	8.40	\$96.31	\$97.60	1.00%	\$40.00	\$105.00
STATEWIDE	4	8.40	\$96.31	\$97.60	1.00%	\$40.00	\$105.00

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
BARAGA MANAGEMENT UNIT	(1)	(2)	(3) \$96.96	(4) \$122.55	(5) 26.00%	(6) \$89.00	(7) \$200.00
COPPER COUNTRY STATE FOREST	$ \frac{3}{3}$ $-$		_ <u> </u>	<u>\$122.55</u> \$122.55	<u>26.00%</u> _ 26.00%		\$200.00
GWINN MANAGEMENT UNIT	1	7.60	\$111.00	\$120.00	8.00%	\$120.00	\$120.00
ESCANABA RIVER STATE FOREST	<u> </u>		_ <u> </u>	<u> </u>		\$120.00	\$120.00
SHINGLETON MANAGEMENT UNIT	3	10.80	\$136.48	\$138.19	1.00%	\$124.00	\$143.00
NEWBERRY MANAGEMENT UNIT	3	39.40	\$110.58	\$196.42	78.00%	\$90.00	\$200.00
SAULT STE MARIE (NAUBINWAY OFFICE)	1	0.80	\$111.00	\$375.00	238.00%	\$375.00	\$375.00
LAKE SUPERIOR STATE FOREST		<u> </u>	\$116.07		61.00%	\$90.00	\$375.00
UPPER PENNINSULA	11	61.20	\$114.63	\$175.85	53.00%	\$89.00	\$375.00
GAYLORD MANAGEMENT UNIT	3	82.20	\$168.87	\$281.81	67.00%	\$169.00	\$300.00
MACKINAW STATE FOREST		82.20	\$168.87	\$281.81	67.00%	\$169.00	\$300.00
TRAVERSE CITY MANAGEMENT UNIT	8	56.20	\$197.55	\$246.05	25.00%	\$122.00	\$1,700.00
CADILLAC MANAGEMENT UNIT			\$95.00	\$150.00	58.00% _	\$150.00	\$150.00
PERE MARQUETTE STATE FOREST	9	58.20	\$194.03	\$242.75	25.00%	\$122.00	\$1,700.00
NORTHERN LOWER PENNINSULA	12	140.40	\$179.30	\$265.62	48.00%	\$122.00	\$1,700.00
STATEWIDE	23	201.60	\$159.67	\$238.37	49.00%	\$89.00	\$1,700.00
BLACK SPRUCE (22)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	1		PRICE		COL. 4		
	(1)	(2)	PRICE (3)	(4)	(5)	(6)	(7)
ROSCOMMON MANAGEMENT UNIT	(1) <u>1</u>	(2) 16.20		(4) <u>\$5</u> 1.68		(6) \$50.00	(7) \$50.00
ROSCOMMON MANAGEMENT UNIT AUSABLE STATE FOREST	(1) 1	` '	(3)		(5)		` '
	(1) 	16.20	(3) \$40.00		(5) 29.00%	<u>\$50</u> .00	\$50.00
AUSABLE STATE FOREST		16.20 16.20	(3) \$40.00 \$40.00	<u>\$51.68</u> \$51.68	(5) 29.00% 29.00%	\$50.00 \$50.00	\$50.00 \$50.00
AUSABLE STATE FOREST NORTHERN LOWER PENNINSULA	<u>1</u> 1	16.20 16.20 16.20	(3) \$40.00 \$40.00 \$40.00 \$40.00 AVERAGE ADVERTISED	<u>\$51.68</u> \$51.68 \$51.68	(5) 29.00% 29.00% 29.00% 29.00% % CHANGE FROM COL. 3 TO	\$50.00 \$50.00 \$50.00	\$50.00 \$50.00 \$50.00
AUSABLE STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE	1 1 1 1 1 4 OF SALES SOLD	16.20 16.20 16.20 16.20 TOTAL VOLUME	(3) \$40.00 \$40.00 \$40.00 \$40.00 AVERAGE ADVERTISED PRICE	\$51.68 \$51.68 \$51.68 \$51.68 AVERAGE SOLD PRICE	(5) 29.00% 29.00% 29.00% 29.00% % CHANGE FROM COL. 3 TO COL. 4	\$50.00 \$50.00 \$50.00 \$50.00 MINIMUM SOLD PRICE	\$50.00 \$50.00 \$50.00 \$50.00 MAXIMUM SOLD PRICE
AUSABLE STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE MISC. SPECIES (90)	1 1 1 # OF SALES	16.20 16.20 16.20 16.20	(3) \$40.00 \$40.00 \$40.00 \$40.00 AVERAGE ADVERTISED	\$51.68 \$51.68 \$51.68 \$51.68 AVERAGE SOLD PRICE (4)	(5) 29.00% 29.00% 29.00% 29.00% % CHANGE FROM COL. 3 TO	\$50.00 \$50.00 \$50.00 \$50.00 MINIMUM SOLD PRICE (6)	\$50.00 \$50.00 \$50.00 \$50.00 MAXIMUM SOLD PRICE (7)
AUSABLE STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE	1 1 1 1 1 4 OF SALES SOLD	16.20 16.20 16.20 16.20 TOTAL VOLUME	(3)	\$51.68 \$51.68 \$51.68 \$51.68 AVERAGE SOLD PRICE	(5) 29.00% 29.00% 29.00% 29.00% % CHANGE FROM COL. 3 TO COL. 4 (5)	\$50.00 \$50.00 \$50.00 \$50.00 MINIMUM SOLD PRICE	\$50.00 \$50.00 \$50.00 \$50.00 MAXIMUM SOLD PRICE
AUSABLE STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE MISC. SPECIES (90) BARAGA MANAGEMENT UNIT	1 1 1 1 1 4 OF SALES SOLD	16.20 16.20 16.20 16.20 TOTAL VOLUME (2) 10.80	(3) \$40.00 \$40.00 \$40.00 \$40.00 AVERAGE ADVERTISED PRICE (3) \$237.00	\$51.68 \$51.68 \$51.68 \$51.68 AVERAGE SOLD PRICE (4) \$237.00	(5) 29.00% 29.00% 29.00% 29.00% % CHANGE FROM COL. 3 TO COL. 4 (5) 0.00%	\$50.00 \$50.00 \$50.00 \$50.00 MINIMUM SOLD PRICE (6) \$237.00	\$50.00 \$50.00 \$50.00 \$50.00 MAXIMUM SOLD PRICE (7) \$237.00

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SAWTIMBER in MBF (see general note 3)

STATEWIDE

MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
CRYSTAL FALLS MANAGEMENT UNIT		5.00_				\$60.00	\$60.00
COPPER COUNTRY STATE FOREST	1	5.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
UPPER PENNINSULA	1	5.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
GAYLORD MANAGEMENT UNIT	12	1,031.50	\$51.78	\$64.88	25.00%	\$41.00	\$63.55
ATLANTA MANAGEMENT UNIT	8 .			\$118.97	<u>59.</u> 00% _	<u>\$70</u> .00	\$100.00
MACKINAW STATE FOREST	20	1,568.00	\$59.73	\$83.39	40.00%	\$41.00	\$100.00
TRAVERSE CITY MANAGEMENT UNIT	13	500.80	\$105.94	\$148.48	40.00%	\$79.00	\$240.00
CADILLAC MANAGEMENT UNIT	6	858.80	\$117.93	\$132.05	12.00% _	\$114.00	\$229.68
PERE MARQUETTE STATE FOREST	19	1,359.60	\$113.51	\$138.10	22.00%	\$79.00	\$240.00
ROSCOMMON MANAGEMENT UNIT	5	60.40	\$74.09	\$93.62	26.00%	\$75.00	\$121.00
GRAYLING MANAGEMENT UNIT	4			\$147.73	109.00% _	\$62.00	\$150.00
AUSABLE STATE FOREST	9	227.30	\$71.66	\$133.35	86.00%	\$62.00	\$150.00
NORTHERN LOWER PENNINSULA	48	3,154.90	\$83.77	\$110.57	32.00%	\$41.00	\$240.00
STATEWIDE	49	3,159.90	\$83.73	\$110.49	32.00%	\$41.00	\$240.00
MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
GAYLORD MANAGEMENT UNIT		25.80	\$122.00	\$122.00	0.00%	\$122.00	\$122.00
MACKINAW STATE FOREST	1	25.80	\$122.00	\$122.00	0.00%	\$122.00	\$122.00
NORTHERN LOWER PENNINSULA	1	25.80	\$122.00	\$122.00	0.00%	\$122.00	\$122.00

\$122.00

\$122.00

0.00%

\$122.00

\$122.00

25.80

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\$54.05

\$54.05

\$54.05

\$54.05

4.00%

4.00%

\$54.05

\$54.05

SAWTIMBER in MBF (see general note 3)

NORTHERN LOWER PENNINSULA

STATEWIDE

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
GAYLORD MANAGEMENT UNIT	1	2.50	\$108.00	\$108.00	0.00%	\$108.00	\$108.00
ATLANTA MANAGEMENT UNIT			\$105.09	<u></u> <u>\$150.39</u>	43.00%	<u>\$150</u> .00_	<u>\$150.00</u>
MACKINAW STATE FOREST	3	16.20	\$105.54	\$143.85	36.00%	\$108.00	\$150.00
TRAVERSE CITY MANAGEMENT UNIT	3	110.50	\$103.58	\$151.42	46.00%	\$78.00	\$150.00
CADILLAC MANAGEMENT UNIT	4	325.10	\$160.04	<u>\$279.65</u>	<u>75.00%</u>	<u>\$155</u> . <u>00</u>	<u>\$400.00</u>
PERE MARQUETTE STATE FOREST	7	435.60	\$145.72	\$247.12	70.00%	\$78.00	\$400.00
ROSCOMMON MANAGEMENT UNIT	6	169.60	\$118.28	\$233.89	98.00%	\$119.00	\$610.00
GRAYLING MANAGEMENT UNIT	5	843.80	\$195.36	\$332.43		\$153.00	<u>\$406.78</u>
AUSABLE STATE FOREST	11	1,013.40	\$182.46	\$315.93	73.00%	\$119.00	\$610.00
NORTHERN LOWER PENNINSULA	21	1,465.20	\$170.69	\$293.57	72.00%	\$78.00	\$610.00
STATEWIDE	21	1,465.20	\$170.69	\$293.57	72.00%	\$78.00	\$610.00
N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
GAYLORD MANAGEMENT UNIT	1	6.00	\$52.00	\$54.05	4.00%	<u>\$54</u> .05	\$54.05
MACKINAW STATE FOREST	1	6.00	\$52.00	\$54.05	4.00%	\$54.05	\$54.05

\$52.00

\$52.00

6.00

6.00

1

1

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	3	4.90	\$39.39	\$39.94	1.00%	\$10.00	\$108.00
CRYSTAL FALLS MANAGEMENT UNIT			<u>\$11</u> 7.00	<u>\$117.00</u>		<u>\$117</u> . <u>00</u>	<u>\$117.00</u>
COPPER COUNTRY STATE FOREST	4	8.50	\$72.26	\$72.57	0.00%	\$10.00	\$117.00
GWINN MANAGEMENT UNIT	1	3.10	\$62.00	\$65.01	5.00%	\$65.01	\$65.01
ESCANABA MANAGEMENT UNIT			\$113.00	\$120.43		\$120.00	\$120.00
ESCANABA RIVER STATE FOREST	2	5.10	\$82.00	\$86.74	6.00%	\$65.01	\$120.00
SHINGLETON MANAGEMENT UNIT	1	6.00	\$107.00	\$150.51	41.00%	\$150.00	\$150.00
NEWBERRY MANAGEMENT UNIT			\$106.17	<u></u> <u>\$119.41</u>	12.00%	\$104.00	\$119.00
LAKE SUPERIOR STATE FOREST	4	84.60	\$106.23	\$121.61	14.00%	\$104.00	\$150.00
UPPER PENNINSULA	10	98.20	\$102.03	\$115.56	13.00%	\$10.00	\$150.00
GAYLORD MANAGEMENT UNIT	2	20.00	\$52.43	\$65.62	25.00%	\$51.00	\$64.00
ATLANTA MANAGEMENT UNIT				<u> \$114.50</u>	88.00%	<u> </u>	\$61.00
MACKINAW STATE FOREST	3	22.40	\$53.35	\$70.86	33.00%	\$51.00	\$64.00
TRAVERSE CITY MANAGEMENT UNIT	1	0.50	\$33.00	\$56.01	70.00%	\$33.00	\$33.00
PERE MARQUETTE STATE FOREST	1	0.50	\$33.00	\$56.01	70.00%	\$33.00	\$33.00
NORTHERN LOWER PENNINSULA	4	22.90	\$52.90	\$70.53	33.00%	\$33.00	\$64.00
STATEWIDE	14	121.10	\$92.74	\$107.04	15.00%	\$10.00	\$150.00

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	9	70.50	\$195.86	\$248.78		\$43.00	\$375.00
CRYSTAL FALLS MANAGEMENT UNIT	2		\$276.31	\$278.26		\$261.00	\$301.00
COPPER COUNTRY STATE FOREST	11	96.10	\$217.29	\$256.63	18.00%	\$43.00	\$375.00
GWINN MANAGEMENT UNIT	4	179.30	\$135.04	\$152.75	13.00%	\$120.00	\$153.01
ESCANABA MANAGEMENT UNIT	4	9.80	\$192.91	\$215.88	12.00%	\$178.00	\$245.00
ESCANABA RIVER STATE FOREST	8	189.10	\$138.04	\$156.02	13.00%	\$120.00	\$245.00
SHINGLETON MANAGEMENT UNIT	6	103.30	\$109.47	\$176.25	61.00%	\$102.00	\$263.00
NEWBERRY MANAGEMENT UNIT	10	463.30	\$112.55	\$147.54	31.00%	\$75.00	\$375.00
SAULT STE MARIE (NAUBINWAY OFFICE)	1	0.90	\$152.00	\$179.76	18.00%	\$173.00	\$173.00
SAULT STE MARIE (SOO OFFICE)			\$148.23	<u></u> <u>\$155.74</u>		<u>\$91</u> . <u>10</u>	\$160.00
LAKE SUPERIOR STATE FOREST	19	585.30	\$113.15	\$152.91	35.00%	\$75.00	\$375.00
UPPER PENNINSULA	38	870.50	\$130.05	\$165.03	27.00%	\$43.00	\$375.00
GAYLORD MANAGEMENT UNIT	11	244.80	\$149.91	\$205.49	37.00%	\$104.00	\$250.00
ATLANTA MANAGEMENT UNIT		50.30	\$130.78	<u></u> \$197.44	51.00%	\$120.00	\$138.00
MACKINAW STATE FOREST	16	295.10	\$146.65	\$204.11	39.00%	\$104.00	\$250.00
TRAVERSE CITY MANAGEMENT UNIT	13	356.10	\$133.67	\$194.25	45.00%	\$95.00	\$600.00
CADILLAC MANAGEMENT UNIT	6	190.30	\$134.41	<u>\$146.17</u>	9.00%	\$75.00	\$200.05
PERE MARQUETTE STATE FOREST	19	546.40	\$133.93	\$177.50	33.00%	\$75.00	\$600.00
ROSCOMMON MANAGEMENT UNIT	4	18.10	\$50.14	\$101.64	103.00%	\$56.00	\$125.00
GRAYLING MANAGEMENT UNIT	3	48.50	\$50.08		11.00%	\$48.00	\$55.00
AUSABLE STATE FOREST	7	66.60	\$50.10	\$68.19	36.00%	\$48.00	\$125.00
NORTHERN LOWER PENNINSULA	42	908.10	\$131.91	\$178.13	35.00%	\$48.00	\$600.00
STATEWIDE	80	1,778.60	\$131.00	\$171.72	31.00%	\$43.00	\$600.00

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	2	2.20	\$129.59	\$129.59	0.00%	\$114.00	\$163.00
CRYSTAL FALLS MANAGEMENT UNIT		3.40	\$131.00	<u>\$150.00</u>	15.00%	\$150.00	<u>\$150.00</u>
COPPER COUNTRY STATE FOREST	3	5.60	\$130.45	\$141.98	9.00%	\$114.00	\$163.00
GWINN MANAGEMENT UNIT	1	4.30	\$164.00	\$180.00	10.00%	\$180.00	\$180.00
ESCANABA MANAGEMENT UNIT			\$245.00	\$493.37	101.00%	\$300.00	<u>\$500.00</u>
ESCANABA RIVER STATE FOREST	3	37.50	\$235.71	\$457.44	94.00%	\$180.00	\$500.00
SAULT STE MARIE (SOO OFFICE)	1	3.70	\$163.00	\$178.00	9.00%	\$178.00	<u>\$178.0</u> 0
LAKE SUPERIOR STATE FOREST	1	3.70	\$163.00	\$178.00	9.00%	\$178.00	\$178.00
UPPER PENNINSULA	7	46.80	\$217.37	\$397.60	83.00%	\$114.00	\$500.00
GAYLORD MANAGEMENT UNIT	5	322.30	\$180.62	\$294.54	63.00%	\$169.00	\$181.00
ATLANTA MANAGEMENT UNIT	6	635.80	\$142.76	<u></u> \$196.98	38.00%	\$140.00	<u>\$160.00</u>
MACKINAW STATE FOREST	11	958.10	\$155.49	\$229.80	48.00%	\$140.00	\$181.00
TRAVERSE CITY MANAGEMENT UNIT	6	144.20	\$189.78	\$266.53	40.00%	\$156.00	\$254.70
CADILLAC MANAGEMENT UNIT	6		\$241.24 _	\$293.42	22.00%	\$244.00	\$325.00
PERE MARQUETTE STATE FOREST	12	718.40	\$230.91	\$288.02	25.00%	\$156.00	\$325.00
ROSCOMMON MANAGEMENT UNIT	3	165.10	\$192.46	\$297.58	55.00%	\$198.00	\$475.00
GRAYLING MANAGEMENT UNIT		1 <u>,798.00</u>	\$239.92	<u></u> <u>\$334.86</u>	40.00%	\$199.00	<u>\$645.75</u>
AUSABLE STATE FOREST	11	1,963.10	\$235.93	\$331.73	41.00%	\$198.00	\$645.75
NORTHERN LOWER PENNINSULA	34	3,639.60	\$213.77	\$296.27	39.00%	\$140.00	\$645.75
STATEWIDE	41	3,686.40	\$213.81	\$297.56	39.00%	\$114.00	\$645.75

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
CRYSTAL FALLS MANAGEMENT UNIT	1	15.10	\$133.00	<u>\$133.00</u>	0.00%	\$133.00	\$133.00
COPPER COUNTRY STATE FOREST	1	15.10	\$133.00	\$133.00	0.00%	\$133.00	\$133.00
GWINN MANAGEMENT UNIT	1	248.20	\$178.00	\$272.54	53.00%	\$283.68	\$283.68
ESCANABA RIVER STATE FOREST	1	248.20	\$178.00	\$272.54	53.00%	\$283.68	\$283.68
NEWBERRY MANAGEMENT UNIT	1	304.90	\$164.00	<u>\$176.14</u>		\$176.00	\$176.00
LAKE SUPERIOR STATE FOREST	1	304.90	\$164.00	\$176.14	7.00%	\$176.00	\$176.00
UPPER PENNINSULA	3	568.20	\$169.29	\$217.10	28.00%	\$133.00	\$283.68
GAYLORD MANAGEMENT UNIT	6	142.90	\$147.39	\$180.33	22.00%	\$150.00	\$163.60
PIGEON RIVER COUNTRY MANAGEMENT UNIT	2	245.90	\$137.00	\$166.26	21.00%	\$138.00	\$180.00
ATLANTA MANAGEMENT UNIT	11	3,958.00	\$144.44	\$166.73	15.00%	\$128.00	<u>\$210.00</u>
MACKINAW STATE FOREST	19	4,346.80	\$144.12	\$167.15	16.00%	\$128.00	\$210.00
TRAVERSE CITY MANAGEMENT UNIT	8	2,252.00	\$111.66	\$181.10	62.00%	\$100.05	\$203.61
CADILLAC MANAGEMENT UNIT		69.40	<u>\$128.91</u>	<u>\$129.97</u>	1.00%	<u>\$113.00</u>	<u>\$130.00</u>
PERE MARQUETTE STATE FOREST	10	2,321.40	\$112.18	\$179.57	60.00%	\$100.05	\$203.61
ROSCOMMON MANAGEMENT UNIT	4	637.60	\$134.61	\$161.82	20.00%	\$154.00	\$162.00
GRAYLING MANAGEMENT UNIT		1,023.10	\$177.20	\$224.26	27.00%	\$146.00	\$250.00
AUSABLE STATE FOREST	12	1,660.70	\$160.85	\$200.29	25.00%	\$146.00	\$250.00
NORTHERN LOWER PENNINSULA	41	8,328.90	\$138.55	\$177.22	28.00%	\$100.05	\$250.00
STATEWIDE	44	8,897.10	\$140.51	\$179.77	28.00%	\$100.05	\$283.68

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SUGAR MAPLE (01)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
BARAGA MANAGEMENT UNIT	8	514.50	\$409.46	\$505.27		\$84.00	\$590.00
CRYSTAL FALLS MANAGEMENT UNIT			\$473.85	\$643.93	36.00%	\$315.00	\$1,052.47
COPPER COUNTRY STATE FOREST	16	874.50	\$435.97	\$562.35	29.00%	\$84.00	\$1,052.47
GWINN MANAGEMENT UNIT	6	253.70	\$409.83	\$415.24	1.00%	\$360.00	\$541.01
ESCANABA MANAGEMENT UNIT	4	132.30	\$306.00	<u>\$471.21</u>	54.00%	\$326.00	<u>\$550.00</u>
ESCANABA RIVER STATE FOREST	10	386.00	\$374.24	\$434.42	16.00%	\$326.00	\$550.00
SHINGLETON MANAGEMENT UNIT	5	351.80	\$396.45	\$527.84	33.00%	\$386.00	\$751.00
NEWBERRY MANAGEMENT UNIT	7	581.40	\$422.14	\$519.62	23.00%	\$250.00	\$565.00
SAULT STE MARIE (NAUBINWAY OFFICE)	4	240.20	\$558.96	\$857.45	53.00%	\$550.00	\$846.00
SAULT STE MARIE (SOO OFFICE)	3	45.90	\$512.83	\$530.26		\$382.00	<u>\$640.00</u>
LAKE SUPERIOR STATE FOREST	19	1,219.30	\$445.10	\$588.95	32.00%	\$250.00	\$846.00
UPPER PENNINSULA	45	2,479.80	\$430.85	\$555.51	29.00%	\$84.00	\$1,052.47
GAYLORD MANAGEMENT UNIT	12	2,235.50	\$261.01	\$361.14	38.00%	\$249.00	\$600.00
ATLANTA MANAGEMENT UNIT		40.60	\$409.00	<u>\$767.73</u>	88.00%	\$409.00	\$409.00
MACKINAW STATE FOREST	13	2,276.10	\$263.65	\$368.40	40.00%	\$249.00	\$600.00
TRAVERSE CITY MANAGEMENT UNIT	9	930.00	\$276.71	\$366.98	33.00%	\$188.00	\$4,050.00
CADILLAC MANAGEMENT UNIT		164.00	\$177.01	\$269.36	52.00%	\$115.00	\$300.00
PERE MARQUETTE STATE FOREST	11	1,094.00	\$261.77	\$352.34	35.00%	\$115.00	\$4,050.00
GRAYLING MANAGEMENT UNIT	5	401.90	\$351.46	\$420.08	20.00%	\$259.00	\$503.00
AUSABLE STATE FOREST	5	401.90	\$351.46	\$420.08	20.00%	\$259.00	\$503.00
NORTHERN LOWER PENNINSULA	29	3,772.00	\$272.46	\$369.25	36.00%	\$115.00	\$4,050.00
STATEWIDE	74	6,251.80	\$335.28	\$443.13	32.00%	\$84.00	\$4,050.00

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	2	270.60	\$65.53	\$113.24	73.00%	\$110.00	\$113.37
CRYSTAL FALLS MANAGEMENT UNIT	3	48.60_		<u>\$136.24</u>	190.00%	<u> </u>	\$250.00_
COPPER COUNTRY STATE FOREST	5	319.20	\$62.70	\$116.74	86.00%	\$95.00	\$250.00
GWINN MANAGEMENT UNIT	2	4.60	\$58.46	\$74.45	27.00%	\$65.01	\$145.00
ESCANABA MANAGEMENT UNIT	3	43.50_			61.00%	\$75.00_	<u>\$100.00</u>
ESCANABA RIVER STATE FOREST	5	48.10	\$58.90	\$92.77	58.00%	\$65.01	\$145.00
NEWBERRY MANAGEMENT UNIT	1	5.10	\$44.00	\$63.00	43.00%	\$63.00	\$63.00
SAULT STE MARIE (SOO OFFICE)		2.70_		<u>\$100.00</u>	52.00%	\$100.00	\$100.00
LAKE SUPERIOR STATE FOREST	2	7.80	\$51.62	\$75.81	47.00%	\$63.00	\$100.00
UPPER PENNINSULA	12	375.10	\$61.98	\$112.82	82.00%	\$63.00	\$250.00
GAYLORD MANAGEMENT UNIT	4	818.90	\$56.21	\$105.09	87.00%	\$59.00	\$200.00
MACKINAW STATE FOREST	4	818.90	\$56.21	\$105.09	87.00%	\$59.00	\$200.00
TRAVERSE CITY MANAGEMENT UNIT	2	23.10	\$49.02	\$61.71	26.00%	\$46.00	\$63.00
PERE MARQUETTE STATE FOREST	2	23.10	\$49.02	\$61.71	26.00%	\$46.00	\$63.00
NORTHERN LOWER PENNINSULA	6	842.00	\$56.01	\$103.90	86.00%	\$46.00	\$200.00
STATEWIDE	18	1,217.10	\$57.85	\$106.65	84.00%	\$46.00	\$250.00

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
ATLANTA MANAGEMENT UNIT	1	4.10	\$71.00	\$111.21	57.00%	\$71.00	\$71.00
MACKINAW STATE FOREST	1	4.10	\$71.00	\$111.21	57.00%	\$71.00	\$71.00
TRAVERSE CITY MANAGEMENT UNIT	4	124.80	\$43.71	\$64.60	48.00%	\$41.00	\$125.00
CADILLAC MANAGEMENT UNIT	3			<u> </u>	62.00%	\$70.00	\$384.00
PERE MARQUETTE STATE FOREST	7	203.00	\$54.83	\$85.08	55.00%	\$41.00	\$384.00
ROSCOMMON MANAGEMENT UNIT	3	7.20	\$65.17	\$78.64	21.00%	\$63.00	\$69.00
GRAYLING MANAGEMENT UNIT	3	123.50		\$142.31	106.00%	\$64.00	<u>\$100.00</u>
AUSABLE STATE FOREST	6	130.70	\$68.72	\$138.80	102.00%	\$63.00	\$100.00
NORTHERN LOWER PENNINSULA	14	337.80	\$60.40	\$106.18	76.00%	\$41.00	\$384.00
STATEWIDE	14	337.80	\$60.40	\$106.18	76.00%	\$41.00	\$384.00

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SAWTIMBER in MBF (see general note 3)							
WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	17.40	\$21.00	\$21.00	0.00%	\$21.00	\$21.00
CRYSTAL FALLS MANAGEMENT UNIT	1	3.40	\$31.00	\$35.00	13.00%	\$35.00	\$35.00
COPPER COUNTRY STATE FOREST	<u> </u>	20.80	\$22.63	\$23.29	3.00%	\$21.00	\$35.00
GWINN MANAGEMENT UNIT	1	1.60	\$85.00	\$86.11	1.00%	\$85.00	\$85.00
ESCANABA MANAGEMENT UNIT		73.30	\$72.00	\$94.50	31.00%	\$72.00	\$95.00
ESCANABA RIVER STATE FOREST		74.90	\$72.28	\$94.32	30.00%	\$72.00	\$95.00
NEWBERRY MANAGEMENT UNIT	6	336.50	\$45.83		66.00%	\$27.00	\$228.32
LAKE SUPERIOR STATE FOREST	6	336.50	\$45.83	\$75.91	66.00%	\$27.00	\$228.32
UPPER PENNINSULA	11	432.20	\$49.30	\$76.57	55.00%	\$21.00	\$228.32
GAYLORD MANAGEMENT UNIT	3	20.70	\$75.29	\$84.60	12.00%	\$72.00	\$89.65
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	10.60	\$58.00	\$60.05	4.00%	\$60.00	\$60.00
ATLANTA MANAGEMENT UNIT				\$133.62	73.00%	\$76.00	\$210.00
MACKINAW STATE FOREST	11	194.20	\$75.80	\$124.38	64.00%	\$60.00	\$210.00
TRAVERSE CITY MANAGEMENT UNIT	6	94.40	\$66.57	\$119.40	79.00%	\$52.00	\$185.00
CADILLAC MANAGEMENT UNIT				\$208.10	188.00% _	\$66.00	\$3,379.35
PERE MARQUETTE STATE FOREST	8	103.20	\$67.04	\$126.97	89.00%	\$52.00	\$3,379.35
ROSCOMMON MANAGEMENT UNIT	3	16.90	\$111.17	\$132.58	19.00%	\$97.00	\$130.00
GRAYLING MANAGEMENT UNIT		<u> 118.4</u> 0		<u></u> <u>\$159.95</u>	<u>75.</u> 00% _	\$92.00	\$186.09_
AUSABLE STATE FOREST	5	135.30	\$93.76	\$156.53	67.00%	\$92.00	\$186.09
NORTHERN LOWER PENNINSULA	24	432.70	\$79.33	\$135.05	70.00%	\$52.00	\$3,379.35
STATEWIDE	35	864.90	\$64.32	\$105.83	65.00%	\$21.00	\$3,379.35
WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	0.30	\$65.00	\$66.79	3.00%	\$65.00	\$65.00
COPPER COUNTRY STATE FOREST	1	0.30	\$65.00	\$66.79	3.00%	\$65.00	\$65.00
UPPER PENNINSULA	1	0.30	\$65.00	\$66.79	3.00%	\$65.00	\$65.00
ATLANTA MANAGEMENT UNIT	1	2.60	\$73.00	<u>\$114.38</u>	57.00%	\$73.01	\$73.01
MACKINAW STATE FOREST	1	2.60	\$73.00	\$114.38	57.00%	\$73.01	\$73.01
NORTHERN LOWER PENNINSULA	1	2.60	\$73.00	\$114.38	57.00%	\$73.01	\$73.01
STATEWIDE	2	2.90	\$72.17	\$109.46	52.00%	\$65.00	\$73.01

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	5	13.50	\$142.98	\$190.93	34.00%	\$71.00	\$240.00
COPPER COUNTRY STATE FOREST	5	13.50	\$142.98	\$190.93	34.00%	\$71.00	\$240.00
GWINN MANAGEMENT UNIT	2	7.70	\$83.92	\$172.64	106.00%	\$66.00	\$185.00
ESCANABA MANAGEMENT UNIT		5.50		\$200.00	111.00%	\$200.00	\$200.00
ESCANABA RIVER STATE FOREST	3	13.20	\$88.54	\$184.04	108.00%	\$66.00	\$200.00
SHINGLETON MANAGEMENT UNIT	2	1.40	\$128.57	\$130.29	1.00%	\$123.00	\$140.00
NEWBERRY MANAGEMENT UNIT			\$103.55	<u> \$118.64</u>	15.00%	<u>\$117</u> . <u>00</u>	\$120.00
LAKE SUPERIOR STATE FOREST	4	3.60	\$113.28	\$123.17	9.00%	\$117.00	\$140.00
UPPER PENNINSULA	12	30.30	\$115.73	\$179.88	55.00%	\$66.00	\$240.00
GAYLORD MANAGEMENT UNIT	2	3.60	\$163.00	\$199.99	23.00%	\$163.00	\$200.00
MACKINAW STATE FOREST	2	3.60	\$163.00	\$199.99	23.00%	\$163.00	\$200.00
TRAVERSE CITY MANAGEMENT UNIT	1	0.30	\$164.00	\$304.80	86.00%	\$164.00	\$164.00
PERE MARQUETTE STATE FOREST		0.30	\$164.00	\$304.80	86.00%	\$164.00	\$164.00
NORTHERN LOWER PENNINSULA	3	3.90	\$163.08	\$208.05	28.00%	\$163.00	\$200.00
STATEWIDE	15	34.20	\$121.13	\$183.09	51.00%	\$66.00	\$240.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	7	524.00	\$5.25	\$6.14	17.00%	\$3.00	\$23.57
CRYSTAL FALLS MANAGEMENT UNIT		1,726.00			<u>58.00%</u>	\$11.65	<u>\$140.50</u>
COPPER COUNTRY STATE FOREST	15	2,250.00	\$16.05	\$24.81	55.00%	\$3.00	\$140.50
GWINN MANAGEMENT UNIT	9	1,432.00	\$34.80	\$79.53	129.00%	\$36.75	\$226.00
ESCANABA MANAGEMENT UNIT		511.00	<u>\$24.49</u>	\$38.58	58.00%	\$18.90	<u>\$48.51</u>
ESCANABA RIVER STATE FOREST	16	1,943.00	\$32.09	\$68.76	114.00%	\$18.90	\$226.00
SHINGLETON MANAGEMENT UNIT	1	81.00	\$15.65	\$36.34	132.00%	\$40.00	\$40.00
NEWBERRY MANAGEMENT UNIT	12	1,974.00	\$12.37	\$16.40	33.00%	\$13.00	\$31.11
SAULT STE MARIE (NAUBINWAY OFFICE)	4	521.00	\$15.47	\$20.22	31.00%	\$17.45	\$36.11
SAULT STE MARIE (SOO OFFICE)		338.00			27.00%	<u>\$10</u> .60	\$30.00
LAKE SUPERIOR STATE FOREST	20	2,914.00	\$13.05	\$17.61	35.00%	\$10.60	\$40.00
UPPER PENNINSULA	51	7,107.00	\$19.20	\$33.87	76.00%	\$3.00	\$226.00
GAYLORD MANAGEMENT UNIT	6	492.00	\$21.96	\$31.51	43.00%	\$16.90	\$39.95
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	16.00	\$20.30	\$23.35	15.00%	\$20.50	\$20.50
ATLANTA MANAGEMENT UNIT		1 <u>,501.00</u>			61.00%	<u> </u>	\$32.00
MACKINAW STATE FOREST	14	2,009.00	\$23.39	\$36.60	56.00%	\$16.90	\$39.95
TRAVERSE CITY MANAGEMENT UNIT	1	97.00	<u>\$12.50</u>		4.00%	\$12.50	<u>\$12.50</u>
PERE MARQUETTE STATE FOREST	1	97.00	\$12.50	\$12.96	4.00%	\$12.50	\$12.50
ROSCOMMON MANAGEMENT UNIT	1	4.00	\$12.95	\$28.96	124.00%	\$30.00	\$30.00
GRAYLING MANAGEMENT UNIT	3	105.00	<u>\$13.11</u>	<u>\$1</u> 7.67	35.00%	\$13.60	<u>\$19.50</u>
AUSABLE STATE FOREST	4	109.00	\$13.10	\$18.08	38.00%	\$13.60	\$30.00
NORTHERN LOWER PENNINSULA	19	2,215.00	\$22.41	\$34.65	55.00%	\$12.50	\$39.95
STATEWIDE	70	9,322.00	\$19.97	\$34.06	71.00%	\$3.00	\$226.00

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	2	72.00	\$12.18	\$12.18	0.00%	\$9.70	\$12.45
CRYSTAL FALLS MANAGEMENT UNIT		<u> </u>			44.00%		\$19.38_
COPPER COUNTRY STATE FOREST	8	1,513.00	\$11.82	\$16.77	42.00%	\$9.00	\$19.38
GWINN MANAGEMENT UNIT	5	249.00	\$12.72	\$13.36	5.00%	\$10.00	\$19.65
ESCANABA RIVER STATE FOREST	5	249.00	\$12.72	\$13.36	5.00%	\$10.00	\$19.65
SHINGLETON MANAGEMENT UNIT	1_	3.00	<u>\$1</u> 1.00	\$22.00	100.00%	\$22.00	\$22.00
LAKE SUPERIOR STATE FOREST	1	3.00	\$11.00	\$22.00	100.00%	\$22.00	\$22.00
UPPER PENNINSULA	14	1,765.00	\$11.95	\$16.30	36.00%	\$9.00	\$22.00
GAYLORD MANAGEMENT UNIT	10	1,257.00	\$7.98	\$8.98	13.00%	\$5.15	\$10.00
ATLANTA MANAGEMENT UNIT	4			\$17.89	80.00%	\$8.25	\$10.20
MACKINAW STATE FOREST	14	1,460.00	\$8.26	\$10.22	24.00%	\$5.15	\$10.20
TRAVERSE CITY MANAGEMENT UNIT	6	1,140.00	\$13.38	\$41.14	207.00%	\$13.25	\$176.00
PERE MARQUETTE STATE FOREST	6	1,140.00	\$13.38	\$41.14	207.00%	\$13.25	\$176.00
GRAYLING MANAGEMENT UNIT	4	268.00	\$12.77	\$14.31	12.00%	\$12.45	\$16.85
AUSABLE STATE FOREST		268.00	\$12.77	\$14.31	12.00%	\$12.45	\$16.85
NORTHERN LOWER PENNINSULA	24	2,868.00	\$10.72	\$22.89	114.00%	\$5.15	\$176.00
STATEWIDE	38	4,633.00	\$11.18	\$20.38	82.00%	\$5.15	\$176.00

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	2	19.00		\$8.25	0.00%	\$4.35	\$10.05
COPPER COUNTRY STATE FOREST	2	19.00	\$8.25	\$8.25	0.00%	\$4.35	\$10.05
ESCANABA MANAGEMENT UNIT	2	30.00		\$14.78	60.00%		\$15.00
ESCANABA RIVER STATE FOREST	2	30.00	\$9.22	\$14.78	60.00%	\$8.45	\$15.00
NEWBERRY MANAGEMENT UNIT	1	9.00	\$7.55	\$20.15	167.00%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	1	9.00	\$7.55	\$20.15	167.00%	\$20.00	\$20.00
UPPER PENNINSULA	5	58.00	\$8.64	\$13.48	56.00%	\$4.35	\$20.00
GAYLORD MANAGEMENT UNIT		1.00	\$11.30	\$11.31	0.00%	\$11.30	\$11.30
MACKINAW STATE FOREST	1	1.00	\$11.30	\$11.31	0.00%	\$11.30	\$11.30
NORTHERN LOWER PENNINSULA	1	1.00	\$11.30	\$11.31	0.00%	\$11.30	\$11.30
STATEWIDE	6	59.00	\$8.69	\$13.44	55.00%	\$4.35	\$20.00

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LACK DIME (22)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	SOLD		PRICE	SOLD FRICE	COL. 4	SOLD FRICE	30LD FRICE
	(1)	(2)	(3)	(4)		(6)	(7)
CIA/ININI MANNA CEMENIT LINUT	(1)				(5)		
GWINN MANAGEMENT UNIT	1	386.00	\$54.85	\$67.19		\$66.32	\$66.32
ESCANABA MANAGEMENT UNIT	<u> </u>	<u>7.00</u>		<u>\$50.18</u>		\$50.00_	
ESCANABA RIVER STATE FOREST	2	393.00	\$54.70	\$66.89	22.00%	\$50.00	\$66.32
SHINGLETON MANAGEMENT UNIT	2	461.00	\$39.90	\$47.28	18.00%	\$40.00	\$60.00
NEWBERRY MANAGEMENT UNIT	6	10,265.00	\$44.57	\$55.63	25.00%	\$46.11	\$57.20
SAULT STE MARIE (NAUBINWAY OFFICE)	2	89.00_	\$46.68	\$50.32	8.00%	\$48.11	\$83.65
LAKE SUPERIOR STATE FOREST	10	10,815.00	\$44.39	\$55.23	24.00%	\$40.00	\$83.65
UPPER PENNINSULA	12	11,208.00	\$44.75	\$55.64	24.00%	\$40.00	\$83.65
GAYLORD MANAGEMENT UNIT	2	39.00	\$24.05	\$37.72	57.00%	\$24.05	\$42.30
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	80.00	\$25.50	\$29.62	16.00%	\$26.00	\$26.00
ATLANTA MANAGEMENT UNIT	6	224.00	\$26.73	\$27.91		\$24.30	<u>\$30.3</u> 0
MACKINAW STATE FOREST	9	343.00	\$26.14	\$29.43	13.00%	\$24.05	\$42.30
TRAVERSE CITY MANAGEMENT UNIT	3	5,598.00	\$10.70	\$21.78	104.00%	\$10.70	\$25.00
CADILLAC MANAGEMENT UNIT	1	8.00	\$15.80	\$15.80	0.00%	\$15.80	\$15.80
PERE MARQUETTE STATE FOREST	4	5,606.00	\$10.71	\$21.77	103.00%	\$10.70	\$25.00
ROSCOMMON MANAGEMENT UNIT	1	13.00	\$14.85	\$21.42	44.00%	\$18.00	\$18.00
GRAYLING MANAGEMENT UNIT	4	1 <u>,405.00</u>	\$19.26	\$19.37		\$18.80	<u>\$19.35</u>
AUSABLE STATE FOREST	5	1,418.00	\$19.22	\$19.39	1.00%	\$18.00	\$19.35
NORTHERN LOWER PENNINSULA	18	7,367.00	\$13.06	\$21.67	66.00%	\$10.70	\$42.30
STATEWIDE	30	18,575.00	\$32.18	\$42.17	31.00%	\$10.70	\$83.65

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	115.00	\$11.45	<u>\$11.77</u>	3.00%	\$11.45	<u>\$11.4</u> 5
COPPER COUNTRY STATE FOREST	1	115.00	\$11.45	\$11.77	3.00%	\$11.45	\$11.45
UPPER PENNINSULA	1	115.00	\$11.45	\$11.77	3.00%	\$11.45	\$11.45
TRAVERSE CITY MANAGEMENT UNIT	4	166.00	\$6.12	\$28.80	371.00%	\$6.00	\$800.00
CADILLAC MANAGEMENT UNIT		110.00_	\$2.17	\$36.95	1,603.00%	\$20.00	\$75.00
PERE MARQUETTE STATE FOREST	6	276.00	\$4.54	\$32.05	606.00%	\$6.00	\$800.00
NORTHERN LOWER PENNINSULA	6	276.00	\$4.54	\$32.05	606.00%	\$6.00	\$800.00
STATEWIDE	7	391.00	\$6.58	\$26.08	296.00%	\$6.00	\$800.00

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MIXED ASPEN (80)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
BARAGA MANAGEMENT UNIT	3	794.00	\$8.30	\$10.60		\$4.00	\$32.00
CRYSTAL FALLS MANAGEMENT UNIT	8	4,134.00	\$35.95	\$10.00 \$45.43		\$23.50	\$49.95
COPPER COUNTRY STATE FOREST	$\frac{3}{11}$	4,928.00	<u></u>			<u> </u>	\$49.95
GWINN MANAGEMENT UNIT	17	6.206.00	\$33.40	\$42.87	28.00%	\$22.05	\$54.00
ESCANABA MANAGEMENT UNIT	6	2,400.00	\$31.07	\$45.05	45.00%	\$26.00	\$48.51
ESCANABA RIVER STATE FOREST	<u> </u>	8,606.00	\$32.75	<u> </u>	33.00%	\$22.05	\$54.00
SHINGLETON MANAGEMENT UNIT	3	901.00	\$22.08	\$46.27	110.00%	\$25.70	\$47.00
NEWBERRY MANAGEMENT UNIT	10	1,773.00	\$25.75	\$33.14	29.00%	\$17.25	\$43.00
SAULT STE MARIE (NAUBINWAY OFFICE)	7	798.00	\$25.48	\$37.81	48.00%	\$18.75	\$62.14
SAULT STE MARIE (SOO OFFICE)	4	1,296.00	\$18.11	\$24.54	36.00%	<u> </u>	\$40.00
LAKE SUPERIOR STATE FOREST	24	4,768.00	\$22.93	\$34.07	49.00%	\$14.50	\$62.14
UPPER PENNINSULA	58	18,302.00	\$29.86	\$40.04	34.00%	\$4.00	\$62.14
GAYLORD MANAGEMENT UNIT	25	14,553.00	\$13.37	\$21.30	59.00%	\$8.50	\$34.85
PIGEON RIVER COUNTRY MANAGEMENT UNIT	2	233.00	\$17.00	\$20.14	18.00%	\$17.50	\$42.25
ATLANTA MANAGEMENT UNIT	12	<u>10,486.00</u>	\$20.05	\$31.36	<u>56.</u> 00% _	\$18.20	\$25.00
MACKINAW STATE FOREST	39	25,272.00	\$16.18	\$25.47	57.00%	\$8.50	\$42.25
TRAVERSE CITY MANAGEMENT UNIT	15	3,364.00	\$21.26	\$28.78	35.00%	\$15.40	\$35.00
CADILLAC MANAGEMENT UNIT	7	2,665.00	<u>\$16.42</u>	<u>\$19.51</u>	19.00%	<u>\$16</u> .15	\$20.00
PERE MARQUETTE STATE FOREST	22	6,029.00	\$19.12	\$24.68	29.00%	\$15.40	\$35.00
ROSCOMMON MANAGEMENT UNIT	8	1,208.00	\$35.19	\$42.88	22.00%	\$35.45	\$45.00
GRAYLING MANAGEMENT UNIT	12	3,668.00	\$20.50	\$28.94	41.00%	<u>\$17</u> .10	\$35.00
AUSABLE STATE FOREST	20	4,876.00	\$24.14	\$32.40	34.00%	\$17.10	\$45.00
NORTHERN LOWER PENNINSULA	81	36,177.00	\$17.74	\$26.27	48.00%	\$8.50	\$45.00
STATEWIDE	139	54,479.00	\$21.81	\$30.90	42.00%	\$4.00	\$62.14

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	10	9,219.00	\$19.10	\$20.88	9.00%	\$4.50	\$33.29
CRYSTAL FALLS MANAGEMENT UNIT	<u> </u>	6 <u>,878.00</u>			15.00% _	\$22.15_	\$35.45
COPPER COUNTRY STATE FOREST	21	16,097.00	\$23.49	\$26.42	12.00%	\$4.50	\$35.45
GWINN MANAGEMENT UNIT	25	6,458.00	\$22.70	\$32.56	43.00%	\$16.60	\$112.02
ESCANABA MANAGEMENT UNIT	9	1 <u>,965.0</u> 0			<u>18.00%</u> _	\$27.00	\$50.00
ESCANABA RIVER STATE FOREST	34	8,423.00	\$24.48	\$33.32	36.00%	\$16.60	\$112.02
SHINGLETON MANAGEMENT UNIT	10	2,208.00	\$19.86	\$29.74	50.00%	\$19.70	\$42.00
NEWBERRY MANAGEMENT UNIT	13	9,034.00	\$19.15	\$26.56	39.00%	\$17.00	\$36.00
SAULT STE MARIE (NAUBINWAY OFFICE)	13	2,278.00	\$28.06	\$44.81	60.00%	\$22.35	\$534.55
SAULT STE MARIE (SOO OFFICE)		1 <u>,646.00</u>		\$28.93	34.00% _	<u>\$16</u> . <u>10</u>	\$40.00
LAKE SUPERIOR STATE FOREST	41	15,166.00	\$20.86	\$30.02	44.00%	\$16.10	\$534.55
UPPER PENNINSULA	96	39,686.00	\$22.69	\$29.26	29.00%	\$4.50	\$534.55
GAYLORD MANAGEMENT UNIT	39	14,256.00	\$14.83	\$29.82	101.00%	\$8.50	\$169.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	2	90.00	\$16.80	\$19.60	17.00%	\$17.00	\$20.00
ATLANTA MANAGEMENT UNIT	<u> </u>	<u>3,454.00</u>	<u> </u>		<u>55.00%</u>	<u> </u>	<u>\$1,504.56</u>
MACKINAW STATE FOREST	55	17,800.00	\$15.54	\$29.52	90.00%	\$8.50	\$1,504.56
TRAVERSE CITY MANAGEMENT UNIT	31	6,515.00	\$16.93	\$29.18	72.00%	\$11.95	\$601.08
CADILLAC MANAGEMENT UNIT	14	2,112.00	\$18.37	\$22.42	22.00%	\$12.00	\$26.00
PERE MARQUETTE STATE FOREST	45	8,627.00	\$17.28	\$27.52	59.00%	\$11.95	\$601.08
ROSCOMMON MANAGEMENT UNIT	9	424.00	\$17.90	\$23.90	34.00%	\$17.05	\$46.95
GRAYLING MANAGEMENT UNIT		3,602.00	\$13.37	\$22.23	66.00%	\$12. <u>15</u>	\$41.00
AUSABLE STATE FOREST	26	4,026.00	\$13.85	\$22.41	62.00%	\$12.15	\$46.95
NORTHERN LOWER PENNINSULA	126	30,453.00	\$15.81	\$28.01	77.00%	\$8.50	\$1,504.56
STATEWIDE	222	70,139.00	\$19.70	\$28.72	46.00%	\$4.50	\$1,504.56

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
CRYSTAL FALLS MANAGEMENT UNIT	1	14.00	<u>\$1</u> 0.15	<u>\$11.15</u>	10.00%	<u>\$11</u> .15	<u>\$11.15</u>
COPPER COUNTRY STATE FOREST	1	14.00	\$10.15	\$11.15	10.00%	\$11.15	\$11.15
GWINN MANAGEMENT UNIT	1	6.00	\$12.70	\$12.70	0.00%	\$12.70	\$12.70
ESCANABA MANAGEMENT UNIT				\$23.70	25.00%	\$19.00	\$48.51_
ESCANABA RIVER STATE FOREST	3	143.00	\$18.74	\$23.24	24.00%	\$12.70	\$48.51
NEWBERRY MANAGEMENT UNIT	1	25.00	<u>\$1</u> 9.05	\$23.14	21.00%	\$23.14	\$23.14
LAKE SUPERIOR STATE FOREST	1	25.00	\$19.05	\$23.14	21.00%	\$23.14	\$23.14
UPPER PENNINSULA	5	182.00	\$18.12	\$22.29	23.00%	\$11.15	\$48.51
GAYLORD MANAGEMENT UNIT	6	692.00	\$19.03	\$31.51	66.00%	\$17.85	\$19.15
ATLANTA MANAGEMENT UNIT	<u> 11</u> _	2 <u>,145.00</u>		\$24.70	36.00% _	<u> </u>	\$29.00
MACKINAW STATE FOREST	17	2,837.00	\$18.38	\$26.36	43.00%	\$17.85	\$29.00
TRAVERSE CITY MANAGEMENT UNIT	8	1,302.00	\$12.53	\$21.71	73.00%	\$9.75	\$30.00
CADILLAC MANAGEMENT UNIT	13	3,835.00	<u>\$1</u> 8.06	\$22.39	24.00%	<u>\$17.65</u>	\$22.71
PERE MARQUETTE STATE FOREST	21	5,137.00	\$16.66	\$22.21	33.00%	\$9.75	\$30.00
ROSCOMMON MANAGEMENT UNIT	12	1,075.00	\$16.05	\$26.20	63.00%	\$15.55	\$40.00
	12 _	5,326.00		\$22.06	93.00%		\$28.00
AUSABLE STATE FOREST	24	6,401.00	\$12.21	\$22.76	86.00%	\$9.30	\$40.00
NORTHERN LOWER PENNINSULA	62	14,375.00	\$15.02	\$23.27	55.00%	\$9.30	\$40.00
STATEWIDE	67	14,557.00	\$15.06	\$23.26	54.00%	\$9.30	\$48.51

MIXED SOFTWOOD (98)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
ATLANTA MANAGEMENT UNIT	1	331.00	\$45.20	\$45.20	0.00%	\$45.20	\$45.20
MACKINAW STATE FOREST		331.00	\$45.20	\$45.20	0.00%	\$45.20	\$45.20
NORTHERN LOWER PENNINSULA	1	331.00	\$45.20	\$45.20	0.00%	\$45.20	\$45.20
STATEWIDE	1	331.00	\$45.20	\$45.20	0.00%	\$45.20	\$45.20

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	6	551.00	\$15.66	\$29.42		\$3.10	\$36.00
CRYSTAL FALLS MANAGEMENT UNIT	6	2,465.00	\$28.09	\$34.61	23.00%	\$19.90	\$38.00
COPPER COUNTRY STATE FOREST	12	3,016.00	\$25.82	\$33.66	30.00%	\$3.10	\$38.00
GWINN MANAGEMENT UNIT	9	1,177.00	\$30.76	\$42.42	38.00%	\$29.90	\$45.00
ESCANABA MANAGEMENT UNIT		1 <u>,209.00</u>	\$25.29	\$35.62	41.00%	\$25.60_	\$50.00
ESCANABA RIVER STATE FOREST	14	2,386.00	\$27.99	\$38.97	39.00%	\$25.60	\$50.00
SHINGLETON MANAGEMENT UNIT	4	538.00	\$30.43	\$47.61	56.00%	\$27.20	\$50.00
NEWBERRY MANAGEMENT UNIT	9	2,735.00	\$25.13	\$29.96	19.00%	\$18.50	\$43.14
SAULT STE MARIE (NAUBINWAY OFFICE)	5	1,682.00	\$28.96	\$33.80	17.00%	\$22.75	\$47.00
SAULT STE MARIE (SOO OFFICE)		425.00	\$27.46	\$29.23		\$21.00	\$40.00
LAKE SUPERIOR STATE FOREST	24	5,380.00	\$27.04	\$32.87	22.00%	\$18.50	\$50.00
UPPER PENNINSULA	50	10,782.00	\$26.91	\$34.44	28.00%	\$3.10	\$50.00
GAYLORD MANAGEMENT UNIT	3	223.00	\$27.71	\$38.37	38.00%	\$32.62	\$36.15
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	90.00	\$30.45	\$34.74	14.00%	\$30.50	\$30.50
ATLANTA MANAGEMENT UNIT	9	1,071.00	\$28.65	\$49.42	72.00%	\$34.00	\$45.00
MACKINAW STATE FOREST	13	1,384.00	\$28.61	\$46.69	63.00%	\$30.50	\$45.00
ROSCOMMON MANAGEMENT UNIT	2	207.00	\$19.96	\$51.38	157.00%	\$30.76	\$50.00
GRAYLING MANAGEMENT UNIT	1	45.00	\$29.15	\$29.15	0.00%	\$29.15	\$29.15
AUSABLE STATE FOREST	3	252.00	\$21.60	\$47.41	119.00%	\$29.15	\$50.00
NORTHERN LOWER PENNINSULA	16	1,636.00	\$27.53	\$46.80	70.00%	\$29.15	\$50.00
STATEWIDE	66	12,418.00	\$26.99	\$36.07	34.00%	\$3.10	\$50.00

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	2.00	<u>\$19.85</u>	<u>\$19.85</u>	0.00%	<u>\$19.85</u>	\$19.85
COPPER COUNTRY STATE FOREST	1	2.00	\$19.85	\$19.85	0.00%	\$19.85	\$19.85
ESCANABA MANAGEMENT UNIT	6	1,003.00		\$33.78		\$25.00	\$48.51
ESCANABA RIVER STATE FOREST	6	1,003.00	\$31.17	\$33.78	8.00%	\$25.00	\$48.51
SHINGLETON MANAGEMENT UNIT	1	257.00	\$28.30	\$40.14	42.00%	\$40.00	\$40.00
NEWBERRY MANAGEMENT UNIT	2	692.00	\$14.92	\$21.87	47.00%	\$14.75	\$24.00
SAULT STE MARIE (NAUBINWAY OFFICE)		<u> 5.0</u> 0		\$34.29	36.00%	\$33.00_	\$33.00
LAKE SUPERIOR STATE FOREST	4	954.00	\$18.58	\$26.86	45.00%	\$14.75	\$40.00
UPPER PENNINSULA	11	1,959.00	\$25.03	\$30.40	21.00%	\$14.75	\$48.51
GAYLORD MANAGEMENT UNIT	2	65.00	\$21.62	\$38.77	79.00%	\$25.05	\$1,708.97
ATLANTA MANAGEMENT UNIT	3			\$32.87	88.00%	<u>\$19</u> . <u>00</u>	\$40.00
MACKINAW STATE FOREST	5	658.00	\$17.91	\$33.45	87.00%	\$19.00	\$1,708.97
NORTHERN LOWER PENNINSULA	5	658.00	\$17.91	\$33.45	87.00%	\$19.00	\$1,708.97
STATEWIDE	16	2,617.00	\$23.24	\$31.16	34.00%	\$14.75	\$1,708.97

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TOLI WOOD III OOIGS (SEE GENERAL HOLE +	<u>, </u>						
PAPER BIRCH (10)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	3	188.00	\$3.64	\$3.81	5.00%	\$2.50	\$15.00
CRYSTAL FALLS MANAGEMENT UNIT			\$20.05	\$32.11	60.00%	\$20.05	\$20.05
COPPER COUNTRY STATE FOREST	4	215.00	\$5.70	\$7.36	29.00%	\$2.50	\$20.05
GWINN MANAGEMENT UNIT	4	243.00	\$34.22	\$36.71		\$31.20	\$41.27
ESCANABA RIVER STATE FOREST	4	243.00	\$34.22	\$36.71	7.00%	\$31.20	\$41.27
SHINGLETON MANAGEMENT UNIT	1	109.00	\$25.05	\$42.14	68.00%	\$42.00	\$42.00
NEWBERRY MANAGEMENT UNIT	6	801.00	\$18.13	\$23.08	27.00%	\$12.00	\$28.14
SAULT STE MARIE (NAUBINWAY OFFICE)	3	817.00	\$17.80	\$24.63	38.00%	\$14.20	\$43.00
SAULT STE MARIE (SOO OFFICE)	3			\$15.50	15.00%	\$14.30	\$30.00
LAKE SUPERIOR STATE FOREST	13	1,944.00	\$17.86	\$23.96	34.00%	\$12.00	\$43.00
UPPER PENNINSULA	21	2,402.00	\$18.43	\$23.76	29.00%	\$2.50	\$43.00
GAYLORD MANAGEMENT UNIT	2	180.00	\$14.10	\$16.75	19.00%	\$13.95	\$16.25
ATLANTA MANAGEMENT UNIT			\$17.46	\$28.90	66.00%	<u>\$16.01</u>	\$18.15_
MACKINAW STATE FOREST	7	343.00	\$15.70	\$22.52	43.00%	\$13.95	\$18.15
ROSCOMMON MANAGEMENT UNIT	2	25.00	\$14.39	\$25.28	76.00%	\$16.05	\$40.00
AUSABLE STATE FOREST	2	25.00	\$14.39	\$25.28	76.00%	\$16.05	\$40.00
NORTHERN LOWER PENNINSULA	9	368.00	\$15.61	\$22.71	45.00%	\$13.95	\$40.00
STATEWIDE	30	2,770.00	\$18.05	\$23.62	31.00%	\$2.50	\$43.00

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
CRYSTAL FALLS MANAGEMENT UNIT		<u>189.00</u>		<u>\$49.85</u>		\$49.85_	\$49.85
COPPER COUNTRY STATE FOREST	1	189.00	\$49.85	\$49.85	0.00%	\$49.85	\$49.85
GWINN MANAGEMENT UNIT	1	1,026.00	\$74.90	\$87.70	17.00%	\$86.57	\$86.57
_ESCANABA MANAGEMENT UNIT		5 <u>,522.00</u>			<u>17.00%</u>	<u>\$64</u> . <u>10</u>	\$90.37
ESCANABA RIVER STATE FOREST	3	6,548.00	\$76.65	\$89.46	17.00%	\$64.10	\$90.37
SHINGLETON MANAGEMENT UNIT	3	1,373.00	\$53.56	\$61.54	15.00%	\$53.70	\$70.00
NEWBERRY MANAGEMENT UNIT	8	4,698.00	\$80.56	\$84.63	5.00%	\$36.00	\$85.17
SAULT STE MARIE (NAUBINWAY OFFICE)	7	9,090.00	\$70.96	\$101.56	43.00%	\$83.65	\$140.50
SAULT STE MARIE (SOO OFFICE)	<u> </u>	408.00	<u> </u>	<u>\$95.00</u>	35.00%	<u> </u>	\$95.00
LAKE SUPERIOR STATE FOREST	19	15,569.00	\$72.31	\$92.75	28.00%	\$36.00	\$140.50
UPPER PENNINSULA	23	22,306.00	\$73.39	\$91.42	25.00%	\$36.00	\$140.50
GAYLORD MANAGEMENT UNIT	6	661.00	\$46.79	\$62.78	34.00%	\$49.55	\$62.50
PIGEON RIVER COUNTRY MANAGEMENT UNIT	2	209.00	\$55.30	\$60.88	10.00%	\$55.30	\$56.00
ATLANTA MANAGEMENT UNIT	12	5 <u>,991.00</u>	\$49.86	<u>\$63.99</u>	28.00%	\$45.00	\$105.00
MACKINAW STATE FOREST	20	6,861.00	\$49.73	\$63.78	28.00%	\$45.00	\$105.00
TRAVERSE CITY MANAGEMENT UNIT	10	2,725.00	\$37.33	\$64.16	72.00%	\$26.75	\$74.50
CADILLAC MANAGEMENT UNIT	2	1,278.00	\$48.94		6.00%	\$42.15	\$52.00
PERE MARQUETTE STATE FOREST	12	4,003.00	\$41.04	\$60.28	47.00%	\$26.75	\$74.50
ROSCOMMON MANAGEMENT UNIT	7	656.00	\$42.84	\$55.54	30.00%	\$46.60	\$75.00
GRAYLING MANAGEMENT UNIT	9	1,198.30	\$47.92	\$66.24	38.00%	\$39.75	\$500.00
AUSABLE STATE FOREST	16	1,854.30	\$46.12	\$62.45	35.00%	\$39.75	\$500.00
NORTHERN LOWER PENNINSULA	48	12,718.30	\$46.47	\$62.48	34.00%	\$26.75	\$500.00
STATEWIDE	71	35,024.30	\$63.62	\$80.91	27.00%	\$26.75	\$500.00
SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
SAULT STE MARIE (SOO OFFICE)	1	32.00	\$7.50	\$8.00	7.00%	\$8.00	\$8.00
LAKE SUPERIOR STATE FOREST		32.00	\$7.50	\$8.00	7.00%	\$8.00	\$8.00
UPPER PENNINSULA	1	32.00	\$7.50	\$8.00	7.00%	\$8.00	\$8.00
STATEWIDE	1	32.00	\$7.50	\$8.00	7.00%	\$8.00	\$8.00

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	184.00	\$18.10	\$25.69	42.00%	\$25.00	\$25.00
CRYSTAL FALLS MANAGEMENT UNIT	3	1 <u>,102.00</u>	<u> \$1</u> 5.10	<u></u>	21.00%	\$12.05_	\$20.25
COPPER COUNTRY STATE FOREST	4	1,286.00	\$15.53	\$19.35	25.00%	\$12.05	\$25.00
GWINN MANAGEMENT UNIT	2	10.00	\$24.60	\$29.43	20.00%	\$28.00	\$30.13
ESCANABA MANAGEMENT UNIT	4			<u>\$19.87</u>	13.00%	\$17.60_	\$48.51_
ESCANABA RIVER STATE FOREST	6	96.00	\$18.33	\$20.86	14.00%	\$17.60	\$48.51
SHINGLETON MANAGEMENT UNIT	2	49.00	\$14.48	\$17.83	23.00%	\$15.00	\$40.00
NEWBERRY MANAGEMENT UNIT	2	44.00	\$8.00	\$15.66	96.00%	\$11.00	\$21.25
SAULT STE MARIE (NAUBINWAY OFFICE)	1	45.00	\$14.30	\$18.11	27.00%	\$18.11	\$18.11
SAULT STE MARIE (SOO OFFICE)	3	32.00	<u>\$15.47</u>		18.00%		\$20.00
LAKE SUPERIOR STATE FOREST	8	170.00	\$12.94	\$17.43	35.00%	\$9.95	\$40.00
UPPER PENNINSULA	18	1,552.00	\$15.42	\$19.24	25.00%	\$9.95	\$48.51
GAYLORD MANAGEMENT UNIT	1	22.00	\$34.85	\$52.05	49.00%	\$34.85	\$34.85
ATLANTA MANAGEMENT UNIT		10.00		<u></u> \$139.56	301.00%	<u>\$19,180</u> .19	<u>\$19,180.19</u>
MACKINAW STATE FOREST	2	32.00	\$34.83	\$79.40	128.00%	\$34.85	\$19,180.19
NORTHERN LOWER PENNINSULA	2	32.00	\$34.83	\$79.40	128.00%	\$34.85	\$19,180.19
STATEWIDE	20	1,584.00	\$15.81	\$20.45	29.00%	\$9.95	\$19,180.19

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	18.00	\$10.80	\$10.80	0.00%	\$10.80	\$10.80
CRYSTAL FALLS MANAGEMENT UNIT	<u> </u>	<u>67.00</u>		<u>\$26.62</u>		<u>\$15</u> . <u>25</u>	\$27.95_
COPPER COUNTRY STATE FOREST	3	85.00	\$23.19	\$23.27	0.00%	\$10.80	\$27.95
GWINN MANAGEMENT UNIT	1	36.00	\$42.30	\$42.85	1.00%	\$42.30	\$42.30
ESCANABA MANAGEMENT UNIT				<u>\$48.14</u>	33.00%	<u>\$36</u> . <u>15</u>	\$48.51_
ESCANABA RIVER STATE FOREST	3	599.00	\$36.52	\$47.82	31.00%	\$36.15	\$48.51
SHINGLETON MANAGEMENT UNIT	2	604.00	\$21.79	\$41.41	90.00%	\$40.00	\$48.00
NEWBERRY MANAGEMENT UNIT	9	2,031.00	\$24.84	\$35.56	43.00%	\$14.75	\$59.00
SAULT STE MARIE (NAUBINWAY OFFICE)	3		\$21.92	\$25.52	16.00%	<u>\$21</u> .40_	\$33.00
LAKE SUPERIOR STATE FOREST	14	2,650.00	\$24.13	\$36.83	53.00%	\$14.75	\$59.00
UPPER PENNINSULA	20	3,334.00	\$26.33	\$38.46	46.00%	\$10.80	\$59.00
GAYLORD MANAGEMENT UNIT	6	324.00	\$32.74	\$44.63	36.00%	\$30.95	\$43.25
PIGEON RIVER COUNTRY MANAGEMENT UNIT	2	67.00	\$23.70	\$36.22	53.00%	\$24.00	\$205.00
ATLANTA MANAGEMENT UNIT	12	1,318.00	\$31.44		39.00%	\$21.95_	\$3,500.00
MACKINAW STATE FOREST	20	1,709.00	\$31.38	\$43.58	39.00%	\$21.95	\$3,500.00
TRAVERSE CITY MANAGEMENT UNIT	6	420.00	\$13.91	\$20.11	45.00%	\$10.20	\$180.00
CADILLAC MANAGEMENT UNIT	3				123.00%	\$15.45	\$381.89_
PERE MARQUETTE STATE FOREST	9	593.00	\$14.56	\$24.73	70.00%	\$10.20	\$381.89
ROSCOMMON MANAGEMENT UNIT	6	148.00	\$19.52	\$32.38	66.00%	\$19.05	\$278.22
GRAYLING MANAGEMENT UNIT	5		\$22.77	\$49.77	119.00%	\$22.05	\$790.70
AUSABLE STATE FOREST	11	521.00	\$21.85	\$44.83	105.00%	\$19.05	\$790.70
NORTHERN LOWER PENNINSULA	40	2,823.00	\$26.09	\$39.85	53.00%	\$10.20	\$3,500.00
STATEWIDE	60	6,157.00	\$26.22	\$39.10	49.00%	\$10.20	\$3,500.00