

# Department of Natural Resources State of Michigan

### AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2017 TO 9/30/2017

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
GAYLORD MANAGEMENT UNIT	4	7.80	\$102.83	\$102.89	0.00%	\$35.00	<u>\$141.00</u>
MACKINAW STATE FOREST	4	7.80	\$102.83	\$102.89	0.00%	\$35.00	\$141.00
NORTHERN LOWER PENNINSULA	4	7.80	\$102.83	\$102.89	0.00%	\$35.00	\$141.00
STATEWIDE	4	7.80	\$102.83	\$102.89	0.00%	\$35.00	\$141.00

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	3	113.30	\$128.00	\$128.00	0.00%	\$128.00	\$128.00
CRYSTAL FALLS MANAGEMENT UNIT		<u>478.20</u>	\$246.34	<u>\$275.79</u>	12.00%	<u>\$165</u> .00	\$311.00
COPPER COUNTRY STATE FOREST	11	591.50	\$223.67	\$247.48	11.00%	\$128.00	\$311.00
GWINN MANAGEMENT UNIT	2	2.80	\$131.64	\$140.81	7.00%	\$59.00	\$172.00
_ESCANABA MANAGEMENT UNIT	4		\$137.09	\$174.52	27.00%	\$130.00	\$185.00
ESCANABA RIVER STATE FOREST	6	37.30	\$136.68	\$171.99	26.00%	\$59.00	\$185.00
UPPER PENNINSULA	17	628.80	\$218.51	\$243.00	11.00%	\$59.00	\$311.00
GAYLORD MANAGEMENT UNIT	9	1,010.90	\$66.74	\$72.90	9.00%	\$59.00	\$100.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	7.60	\$79.00	\$89.00	13.00%	\$89.00	\$89.00
ATLANTA MANAGEMENT UNIT	6	634.90	\$81.17	\$103.21	27.00%	\$77.00	\$84.00
MACKINAW STATE FOREST	16	1,653.40	\$72.34	\$84.61	17.00%	\$59.00	\$100.00
CADILLAC MANAGEMENT UNIT	1	26.00	\$105.00	\$105.00	0.00%	\$105.00	\$105.00
PERE MARQUETTE STATE FOREST		26.00	\$105.00	\$105.00	0.00%	\$105.00	\$105.00
NORTHERN LOWER PENNINSULA	17	1,679.40	\$72.84	\$84.93	17.00%	\$59.00	\$105.00
STATEWIDE	34	2,308.20	\$112.53	\$127.99	14.00%	\$59.00	\$311.00

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
GAYLORD MANAGEMENT UNIT	16	359.00	\$42.93	\$62.04	45.00%	\$34.00	\$3,650.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	6.10	\$78.00	\$88.00	13.00%	\$88.00	\$88.00
ATLANTA MANAGEMENT UNIT				<u>\$100.41</u>	24.00%	\$79.00	
MACKINAW STATE FOREST	20	537.60	\$55.51	\$74.65	34.00%	\$34.00	\$3,650.00
TRAVERSE CITY MANAGEMENT UNIT	1	10.10	\$97.00	\$166.29	71.00%	\$97.00	\$97.00
CADILLAC MANAGEMENT UNIT		12.60	\$107.00	<u></u> <u> \$143.89</u>	34.00%	\$107.00	<u>\$107.00</u>
PERE MARQUETTE STATE FOREST	2	22.70	\$102.55	\$153.86	50.00%	\$97.00	\$107.00
NORTHERN LOWER PENNINSULA	22	560.30	\$57.41	\$77.86	36.00%	\$34.00	\$3,650.00
STATEWIDE	22	560.30	\$57.41	\$77.86	36.00%	\$34.00	\$3,650.00

BLACK ASH (41)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	6.80		\$96.00	0.00%	\$96.00	\$96.00
COPPER COUNTRY STATE FOREST	1	6.80	\$96.00	\$96.00	0.00%	\$96.00	\$96.00
ESCANABA MANAGEMENT UNIT	2	3.70	\$94.00	<u>\$107.74</u>	15.00%	\$94.00	\$100.00
ESCANABA RIVER STATE FOREST	2	3.70	\$94.00	\$107.74	15.00%	\$94.00	\$100.00
UPPER PENNINSULA	3	10.50	\$95.30	\$100.14	5.00%	\$94.00	\$100.00
STATEWIDE	3	10.50	\$95.30	\$100.14	5.00%	\$94.00	\$100.00

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BARAGA MANAGEMENT UNIT 1 0.80 \$131.00 \$131.00 0.00% \$131.00 \$100.00% \$131.00 \$100.00% \$100	SAWTIMBER in MBF (see general note 3				A) (=== 1	0/ 0////0=		
BARAGA MANAGEMENT UNIT	BLACK CHERRY (49)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
10   (2)   (3)   (4)   (5)   (6)   (7)   (7)		SOLD			SOLD PRICE		SOLD PRICE	SOLD PRICE
BARAGA MANAGEMENT UNIT 1 0.80 \$131.00 \$131.00 0.00% \$131.00 \$32 COPPER COUNTRY STATE FOREST 3 146.70 \$88.23 \$246.24 180.00% \$131.00 \$30 COPPER COUNTRY STATE FOREST 3 146.70 \$88.23 \$246.55 \$47.48 2.00% \$39.00 \$16 SECANABA RIVER STATE FOREST 2 2.60.0 \$46.55 \$47.48 2.00% \$39.00 \$16 SECANABA RIVER STATE FOREST 2 2.60.0 \$46.55 \$47.48 2.00% \$39.00 \$16 SECANABA RIVER STATE FOREST 2 2.60.0 \$46.55 \$47.48 2.00% \$39.00 \$16 SININGLETON MANAGEMENT UNIT 2 6.90 \$80.30 \$138.19 \$3.00% \$135.00 \$16 SININGLETON MANAGEMENT UNIT 2 6.90 \$80.30 \$138.19 \$3.00% \$135.00 \$47 LAKE SUPERIOR STATE FOREST 3 8.00 \$85.21 \$212.35 \$123.00% \$135.00 \$47 LAKE SUPERIOR STATE FOREST 3 8.00 \$85.21 \$212.35 \$123.00% \$135.00 \$47 LAKE SUPERIOR STATE FOREST 5 2.82.0 \$205.06 \$206.63 \$102.00% \$39.00 \$47 CAPULORD MANAGEMENT UNIT 5 2.82.0 \$205.06 \$206.64 \$1.00% \$361.00 \$24 MACKINAW STATE FOREST 5 2.82.0 \$205.06 \$206.64 \$1.00% \$361.00 \$24 MACKINAW STATE FOREST 5 2.82.0 \$205.06 \$206.54 \$1.00% \$161.00 \$24 MACKINAW STATE FOREST 6 8 117.20 \$176.36 \$274.78 \$7.00% \$119.00 \$6.29 PERE MARQUETTE STATE FOREST 8 117.20 \$176.36 \$274.78 \$7.00% \$119.00 \$6.29 STATEWINE 21 3.26.10 \$13.00 \$39.00 \$96.91 \$4.00% \$39.00 \$6.29 STATEWINE 221 326.10 \$13.00 \$39.01 \$39.01 \$30.00 STATEWINE 21 1 1.50 \$39.00 \$96.91 \$4.00% \$93.00 \$6.29 STATEWINE 21 1 1.50 \$39.00 \$96.91 \$4.00% \$93.00 \$6.29 STATEWINE 21 1 1.50 \$39.00 \$96.91 \$4.00% \$93.00 \$6.29 STATEWINE 21 1 1.50 \$39.00 \$96.91 \$4.00% \$93.00 \$6.29 STATEWINE 21 1 1.50 \$39.00 \$96.91 \$4.00% \$93.00 \$6.29 STATEWINE 21 1 1.50 \$93.00 \$96.91 \$4.00% \$93.00 \$6.29 STATEWINE 21 1 1.50 \$93.00 \$96.91 \$4.00% \$93.00 \$6.29 STATEWINE 21 1 1.50 \$93.00 \$96.91 \$4.00% \$93.00 \$6.29 STATEWINE 21 \$1.50 \$1.50 \$96.91 \$4.00% \$93.00 \$6.29 STATEWINE 21 \$1.50 \$93.00 \$96.91 \$4.00% \$93.00 \$6.20 STATEWINE 21 \$1.50 \$93.00 \$96.91 \$4.00% \$93.00 \$6.20 STATEWINE 21 \$1.50 \$93		(1)	(2)		(4)		(6)	(7)
CRYSTAL FALLS MANAGEMENT UNIT         2         145,90         \$88.00         \$247,47         181,00%         \$200,00         \$30           COPPER COUNTRY STATE FOREST         3         146,70         \$88.23         \$246.84         180,00%         \$131,00         \$30           GWINN MANAGEMENT UNIT         2         26,00         \$46,55         \$47,48         2,00%         \$39,00         \$15           EGCANABA RIVER STATE FOREST         2         26,00         \$46,55         \$47,48         2,00%         \$39,00         \$15           SHINGLETON MANAGEMENT UNIT         2         6,90         \$90,30         \$138,49         55,00%         \$130,00         \$47           SAULT STE MARIE (NAUBINWAY OFFICE)         1         1,10         \$126,00         \$677,53         438,00%         \$470,00         \$47           LAKE SUPERIOR STATE FOREST         3         8.0         \$325,50         \$216,63         160,00%         \$39,00         \$47           UPPER PENNINSULA         8         180,70         \$82,55         \$216,63         10,00%         \$161,00         \$24           TAVERSE CITY MANAGEMENT UNIT         5         28,20         \$205,06         \$206,54         1,00%         \$161,00         \$24           TAVERAGE	BARAGA MANAGEMENT UNIT		` '	1 1				\$131.00
SWINN MANAGEMENT UNIT   2   26.00   \$46.55   \$47.48   2.00%   \$39.00   \$15	CRYSTAL FALLS MANAGEMENT UNIT	2	145.90			181.00%		\$300.00
ESCANABA RIVER STATE FOREST         2         26.00         \$46.55         \$47.48         2.00%         \$39.00         \$15           SAULT STE MARIE (NAUBINYAY OFFICE)         1         1.10         \$126.00         \$57.53         438.00%         \$135.00         \$47           LAKE SUPERIOR STATE FOREST         3         8.00         \$95.21         \$212.35         123.00%         \$135.00         \$47           LAKE SUPERIOR STATE FOREST         3         8.00         \$95.21         \$212.35         123.00%         \$135.00         \$47           UPPER PENNINSULA         8         180.70         \$82.55         \$216.63         162.00%         \$39.00         \$47           GAYLORD MANAGEMENT UNIT         5         2.82.0         \$205.06         \$206.54         1.00%         \$161.00         \$24           MACKINAW STATE FOREST         5         2.82.0         \$205.06         \$206.54         1.00%         \$161.00         \$24           TRAVERSE CITY MANAGEMENT UNIT         4         81.30         \$201.09         \$328.97         64.00%         \$162.00         \$30           CADILLAC MANAGEMENT UNIT         4         35.90         \$117.09         \$152.04         30.00%         \$119.00         \$6.29           STATEWIDE </td <td>COPPER COUNTRY STATE FOREST</td> <td></td> <td>146.70</td> <td>\$88.23</td> <td>\$246.84</td> <td>180.00%</td> <td>\$131.00</td> <td>\$300.00</td>	COPPER COUNTRY STATE FOREST		146.70	\$88.23	\$246.84	180.00%	\$131.00	\$300.00
SHINGLETON MANAGEMENT UNIT   2   6.90   \$90.30   \$138.19   \$53.00%   \$135.00   \$15	GWINN MANAGEMENT UNIT	2		\$46.55	\$47.48	2.00%	\$39.00	\$155.0°
SAULT STE MARIE (NAUBINWAY OFFICE)   1	ESCANABA RIVER STATE FOREST		26.00	\$46.55	\$47.48	2.00%	\$39.00	\$155.0
LAKE SUPERIOR STATE FOREST 3 8.00 \$95.21 \$212.35 123.00% \$135.00 \$47 UPPER PENNINSULA 8 180.70 \$82.55 \$216.63 162.00% \$39.00 \$47 UPPER PENNINSULA 8 180.70 \$82.55 \$216.63 162.00% \$39.00 \$47 \$47 UPPER PENNINSULA 8 180.70 \$82.55 \$216.63 162.00% \$39.00 \$47 \$47 UPPER PENNINSULA 8 180.70 \$82.55 \$216.63 162.00% \$39.00 \$47 \$48 UPPER PENNINSULA 8 180.70 \$82.55 \$216.63 162.00% \$39.00 \$47 \$48 UPPER PENNINSULA 8 180.70 \$205.06 \$206.54 1.00% \$161.00 \$24 \$48 UPPER PENNINSULA 8 181.30 \$201.09 \$328.97 64.00% \$161.00 \$24 \$48 UPPER PENNINSULA 13 145.40 \$117.09 \$127.09 \$152.04 30.00% \$119.00 \$6.29 \$47 UPPER PENNINSULA 13 145.40 \$181.12 \$261.54 \$44.00% \$119.00 \$6.29 \$47 UPPER PENNINSULA 13 145.40 \$181.12 \$261.54 \$44.00% \$119.00 \$6.29 \$47 UPPER PENNINSULA 13 145.40 \$181.12 \$261.54 \$44.00% \$119.00 \$6.29 \$47 UPPER PENNINSULA 13 15.00 \$93.00 \$96.91 \$40.00% \$93.00 \$6.29 \$47 UPPER PENNINSULA 14 15.50 \$93.00 \$96.91 \$40.00% \$93.00 \$93.00 \$94 UPPER PENNINSULA 15.50 \$93.00 \$96.91 \$40.00% \$93.00 \$94 UPPER PENNINSULA 15.50 \$93.00 \$96.91 \$96.91 \$96.91 \$96.91 \$96.91 \$96.91 \$96.91 \$96.91 \$96.91 \$96.91 \$96.91 \$96	SHINGLETON MANAGEMENT UNIT	2	6.90	\$90.30	\$138.19	53.00%	\$135.00	\$157.00
UPPER PENNINSULA   8   180.70   \$82.55   \$216.63   162.00%   \$39.00   \$47	SAULT STE MARIE (NAUBINWAY OFFICE)	1	1.10	\$126.00 _	<u>\$677.53</u>	438.00% _	\$470.00	\$470.00
GAYLORD MANAGEMENT UNIT   5   28.20   \$205.06   \$206.54   1.00%   \$161.00   \$24	LAKE SUPERIOR STATE FOREST	3	8.00	\$95.21	\$212.35	123.00%	\$135.00	\$470.00
MACKINAW STATE FOREST   5   28.20   \$205.06   \$206.54   1.00%   \$161.00   \$24	UPPER PENNINSULA	8	180.70	\$82.55	\$216.63	162.00%	\$39.00	\$470.00
TRAVERSE CITY MANAGEMENT UNIT 4 81.30 \$201.09 \$328.97 64.00% \$162.00 \$30 CADILLAC MANAGEMENT UNIT 4 35.90 \$117.09 \$152.04 30.00% \$119.00 \$6.29 PERE MARQUETTE STATE FOREST 8 117.20 \$175.36 \$274.78 57.00% \$119.00 \$6.29 NORTHERN LOWER PENNINSULA 13 145.40 \$181.12 \$261.54 44.00% \$119.00 \$6.29 STATEWIDE 21 326.10 \$126.50 \$236.65 87.00% \$39.00 \$6.29  SREEN ASH (42) #OF SALES SOLD (2) \$0.00% \$9.00 \$1.00% \$9.00 \$	GAYLORD MANAGEMENT UNIT		28.20	\$205.06	<u>\$206.54</u>		<u>\$161</u> .00	\$241.00
CADILLAC MANAGEMENT UNIT         4         35.90         \$117.09         \$152.04         30.00%         \$119.00         \$6,29           PERE MARQUETTE STATE FOREST         8         117.20         \$175.36         \$274.78         57.00%         \$119.00         \$6,29           NORTHERN LOWER PENNINSULA         13         145.40         \$181.12         \$261.54         44.00%         \$119.00         \$6,29           STATEWIDE         21         326.10         \$126.50         \$236.65         87.00%         \$39.00         \$6,29           SREEN ASH (42)         # OF SALES SOLD         TOTAL VOLUME ADVERTISED PRICE (3)         AVERAGE ADVERTISED PRICE (3)         AVERAGE SOLD PRICE (50.44         MINIMUM SOLD PRICE (60.20.44         SOLD PRICE (50.44         (5)         (6)         (7)           ESCANABA MANAGEMENT UNIT         1         1.50         \$93.00         \$96.91         4.00%         \$93.00 </td <td>MACKINAW STATE FOREST</td> <td>5</td> <td>28.20</td> <td>\$205.06</td> <td>\$206.54</td> <td>1.00%</td> <td>\$161.00</td> <td>\$241.00</td>	MACKINAW STATE FOREST	5	28.20	\$205.06	\$206.54	1.00%	\$161.00	\$241.00
Pere Marquette State Forest   8	TRAVERSE CITY MANAGEMENT UNIT	4	81.30	\$201.09	\$328.97	64.00%	\$162.00	\$308.34
NORTHERN LOWER PENNINSULA   13	CADILLAC MANAGEMENT UNIT	4		- — — — — -	<u>\$152.04</u>	30.00%	<u>\$119</u> .00	\$6,299.5
STATEWIDE   21   326.10   \$126.50   \$236.65   87.00%   \$39.00   \$6.29	PERE MARQUETTE STATE FOREST			\$175.36	\$274.78	57.00%	\$119.00	\$6,299.58
# OF SALES SOLD   # OF SALES S	NORTHERN LOWER PENNINSULA	13	145.40	\$181.12	\$261.54	44.00%	\$119.00	\$6,299.58
SOLD   SOLD   PRICE   PRICE   (4)   SOLD PRICE   FROM COL. 3 TO COL. 4   (5)   SOLD PRICE   COL. 4   (5)   SOLD PRICE   SOLD PRICE   COL. 4   (5)   SOLD PRICE   COL. 4   (5)   SOLD PRICE   SOLD PRICE   COL. 4   (5)   SOLD PRICE   SOLD PR	STATEWIDE	21	326.10	\$126.50	\$236.65	87.00%	\$39.00	\$6,299.58
SOLD   CADILLAC MANAGEMENT UNIT   SOLD   SOLD   SOLD   CADILLAC MANAGEMENT UNIT   SOLD   S	GREEN ASH (42)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
(1)   (2)   (3)   (4)   (5)   (6)   (7)		SOLD			SOLD PRICE		SOLD PRICE	SOLD PRICE
SCANABA MANAGEMENT UNIT								
SCANABA RIVER STATE FOREST   1   1.50   \$93.00   \$96.91   4.00%   \$93.00   \$90.00		(1)	·	` ′				, ,
UPPER PENNINSULA         1         1.50         \$93.00         \$96.91         4.00%         \$93.00         \$9           STATEWIDE         1         1.50         \$93.00         \$96.91         4.00%         \$93.00         \$9           ACK PINE (32)         # OF SALES SOLD         TOTAL VOLUME (2)         AVERAGE ADVERTISED PRICE (3)         AVERAGE SOLD PRICE SOLD PRICE (4)         % CHANGE FROM COL. 3 TO COL. 4 (5)         MINIMUM SOLD PRICE SOLD PRICE SOLD PRICE SOLD PRICE (5)         SOLD PRICE (5)         (6)         (7)           CADILLAC MANAGEMENT UNIT         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3           PERE MARQUETTE STATE FOREST         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3           NORTHERN LOWER PENNINSULA         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3				- — — — — — -				
STATEWIDE         1         1.50         \$93.00         \$96.91         4.00%         \$93.00         \$9           ACK PINE (32)         # OF SALES SOLD         TOTAL VOLUME SOLD         AVERAGE ADVERTISED PRICE (3)         AVERAGE SOLD PRICE SOLD PRICE (4)         % CHANGE FROM COL. 3 TO COL. 4 (5)         MINIMUM SOLD PRICE SOLD PRICE SOLD PRICE SOLD PRICE SOLD PRICE (5)         (6)         (7)           CADILLAC MANAGEMENT UNIT         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3           PERE MARQUETTE STATE FOREST         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3           NORTHERN LOWER PENNINSULA         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3		1			• • • • • • • • • • • • • • • • • • • •			\$93.00
ACK PINE (32)  # OF SALES SOLD  (1)  (2)  CADILLAC MANAGEMENT UNIT  PERE MARQUETTE STATE FOREST  NORTHERN LOWER PENNINSULA  # OF SALES SOLD  # OF SALES SOLD  # OF SALES SOLD  # OTAL VOLUME ADVERTISED PRICE (3)  # OF SALES SOLD PRICE (3)  AVERAGE SOLD PRICE (4)  # OF SALES SOLD PRICE (4)  # OF SALES SOLD PRICE (5)  # OF SALES SOLD PRICE (6)  # OTAL VOLUME ADVERTISED PRICE (3)  # OTAL VOLUME SOLD PRICE (4)  # OF SALES SOLD PRICE (5)  # OF SALES SOLD PRICE (6)  # OTAL VOLUME SOLD PRICE (7)  # OTAL VOLUME SOLD PRICE (6)  # OTAL VOLUME SOLD PRICE (7)  # OTAL VOLUME SOLD PRICE (6)  # OTAL VOLUME SOLD PRICE (7)  # OTAL VOLUME SOLD PRICE (8)  # OTAL VOLUME SOLD PRICE (9)  # OTAL VOLUME SOLD PRICE (1)  # OTAL VOLUME SOLD PRIC		1	1.50	\$93.00	\$96.91	4.00%	\$93.00	\$93.00
SOLD   ADVERTISED   PRICE   FROM COL. 3 TO   COL. 4   (6)   (7)	STATEWIDE	1	1.50	\$93.00	\$96.91	4.00%	\$93.00	\$93.00
CADILLAC MANAGEMENT UNIT   3   143.70   \$30.86   \$30.86   0.00%   \$30.00	JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
CADILLAC MANAGEMENT UNIT         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3           PERE MARQUETTE STATE FOREST         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3           NORTHERN LOWER PENNINSULA         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3		SOLD			SOLD PRICE		SOLD PRICE	SOLD PRICE
CADILLAC MANAGEMENT UNIT         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3           PERE MARQUETTE STATE FOREST         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3           NORTHERN LOWER PENNINSULA         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3								
PERE MARQUETTE STATE FOREST         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3           NORTHERN LOWER PENNINSULA         3         143.70         \$30.86         \$30.86         0.00%         \$30.00         \$3								
NORTHERN LOWER PENNINSULA 3 143.70 \$30.86 <b>\$30.86</b> 0.00% \$30.00 \$3	CADILLAC MANAGEMENT UNIT							
				· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·			\$38.00
STATEWIDE 3 143.70 \$30.86 <b>\$30.86</b> 0.00% \$30.00 \$3	NORTHERN LOWER PENNINSULA	3	143.70	\$30.86	\$30.86	0.00%	\$30.00	\$38.00
	STATEWIDE	3	143.70	\$30.86	\$30.86	0.00%	\$30.00	\$38.00

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MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
MIXED ASI EN (66)	SOLD	TO THE VOLUME	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
GAYLORD MANAGEMENT UNIT	13	424.70	\$50.93	\$60.61	19.00%	\$45.00	\$75.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	244.60	\$68.00	\$85.00	25.00%	\$85.00	\$85.00
ATLANTA MANAGEMENT UNIT	13	1,223.80		\$115.34	47.00%	\$78.00	
MACKINAW STATE FOREST	27	1,893.10	\$70.97	\$99.14	40.00%	\$45.00	\$86.00
TRAVERSE CITY MANAGEMENT UNIT	7	318.10	\$96.57	\$167.46	73.00%	\$79.00	\$282.00
CADILLAC MANAGEMENT UNIT		998.00	\$123.21	\$138.75	<u> 13.</u> 00% _	\$90.00	<u>\$131.0</u> 0
PERE MARQUETTE STATE FOREST	14	1,316.10	\$116.77	\$145.69	25.00%	\$79.00	\$282.00
ROSCOMMON MANAGEMENT UNIT	6	237.80	\$69.42	\$76.20	10.00%	\$62.00	\$91.00
GRAYLING MANAGEMENT UNIT	3	236.00		\$122.73	<u> </u>	\$60.00	\$132.10
AUSABLE STATE FOREST	9	473.80	\$66.04	\$99.38	50.00%	\$60.00	\$132.10
NORTHERN LOWER PENNINSULA	50	3,683.00	\$86.70	\$115.81	34.00%	\$45.00	\$282.00
STATEWIDE	50	3,683.00	\$86.70	\$115.81	34.00%	\$45.00	\$282.00
MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL 3 TO	SOLD PRICE	SOLD PRICE

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
ATLANTA MANAGEMENT UNIT	2	57.40	\$118.00	<u> </u>	52.00%	\$118.00	<u>\$118.00</u>
MACKINAW STATE FOREST	2	57.40	\$118.00	\$179.43	52.00%	\$118.00	\$118.00
TRAVERSE CITY MANAGEMENT UNIT	1	41.80	\$78.00	\$200.00	156.00%	\$200.00	\$200.00
CADILLAC MANAGEMENT UNIT		207.70	\$177.89	\$192.38		\$169.00	\$240.00
PERE MARQUETTE STATE FOREST	4	249.50	\$161.16	\$193.66	20.00%	\$169.00	\$240.00
ROSCOMMON MANAGEMENT UNIT	5	367.40	\$117.55	\$143.93	22.00%	\$97.00	\$150.00
GRAYLING MANAGEMENT UNIT	1	2.00	\$134.00	\$134.00	0.00%	\$134.00	\$134.00
GLADWIN MANAGEMENT UNIT		209.20	\$161.96	\$320.62	98.00%	\$149.00	\$410.00
AUSABLE STATE FOREST	8	578.60	\$133.66	\$207.78	55.00%	\$97.00	\$410.00
NORTHERN LOWER PENNINSULA	14	885.50	\$140.39	\$201.96	44.00%	\$97.00	\$410.00
STATEWIDE	14	885.50	\$140.39	\$201.96	44.00%	\$97.00	\$410.00

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
COPPER COUNTRY STATE FOREST	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
UPPER PENNINSULA	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
ATLANTA MANAGEMENT UNIT	1	39.40	\$81.00	\$85.00	5.00%	\$85.00	\$85.00
MACKINAW STATE FOREST		39.40	\$81.00	\$85.00	5.00%	\$85.00	\$85.00
NORTHERN LOWER PENNINSULA	1	39.40	\$81.00	\$85.00	5.00%	\$85.00	\$85.00
STATEWIDE	2	65.50	\$63.87	\$66.27	4.00%	\$38.00	\$85.00
N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(2)	(4)	(E)	(6)	(7)

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	9.70	\$43.00	\$50.10	17.00%	\$50.10	\$50.10
MACKINAW STATE FOREST	1	9.70	\$43.00	\$50.10	17.00%	\$50.10	\$50.10
NORTHERN LOWER PENNINSULA	1	9.70	\$43.00	\$50.10	17.00%	\$50.10	\$50.10
STATEWIDE	1	9.70	\$43.00	\$50.10	17.00%	\$50.10	\$50.10

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
CRYSTAL FALLS MANAGEMENT UNIT	2	1.00	<u>\$115.00</u>	\$125.69	9.00%	\$115.00	<u>\$129.5</u> 8
COPPER COUNTRY STATE FOREST	2	1.00	\$115.00	\$125.69	9.00%	\$115.00	\$129.58
GWINN MANAGEMENT UNIT	2	32.30	\$75.00	\$99.08	32.00%	\$75.00	\$100.01
ESCANABA MANAGEMENT UNIT	3	<u> 9.10</u>		<u> \$116.50</u>	52.00%	\$84.00	\$125.00_
ESCANABA RIVER STATE FOREST	5	41.40	\$75.36	\$102.91	37.00%	\$75.00	\$125.00
SHINGLETON MANAGEMENT UNIT	3	8.30	\$87.94	\$87.96	0.00%	\$75.00	\$99.00
NEWBERRY MANAGEMENT UNIT	3	31.40	\$77.84	\$103.83	33.00%	\$63.00	\$168.00
SAULT STE MARIE (SOO OFFICE)		<u>7.80</u>		<u>\$71.00</u>		\$71.00	\$71.00_
LAKE SUPERIOR STATE FOREST	7	47.50	\$77.66	\$95.66	23.00%	\$63.00	\$168.00
UPPER PENNINSULA	14	89.90	\$77.02	\$99.33	29.00%	\$63.00	\$168.00
GAYLORD MANAGEMENT UNIT	2	0.60	\$41.67	\$42.61	2.00%	\$35.00	\$75.00
ATLANTA MANAGEMENT UNIT	4	19.10	<u>\$56.93</u>	<u> </u>	30.00%	<u>\$56</u> .00	<u>\$59.00</u>
MACKINAW STATE FOREST	6	19.70	\$56.46	\$72.83	29.00%	\$35.00	\$75.00
TRAVERSE CITY MANAGEMENT UNIT	1	1.00	\$28.00	\$28.00	0.00%	\$28.00	\$28.00
PERE MARQUETTE STATE FOREST		1.00	\$28.00	\$28.00	0.00%	\$28.00	\$28.00
NORTHERN LOWER PENNINSULA	7	20.70	\$55.09	\$70.66	28.00%	\$28.00	\$75.00
STATEWIDE	21	110.60	\$72.91	\$93.97	29.00%	\$28.00	\$168.00

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	4	238.30	\$221.24	\$266.06	20.00%	\$226.00	\$425.00
CRYSTAL FALLS MANAGEMENT UNIT		<u> 111.9</u> 0	<u>\$18</u> 3.17	\$225.98	23.00% _	<u>\$154</u> .00	<u>\$3</u> 16.35
COPPER COUNTRY STATE FOREST	12	350.20	\$209.08	\$253.25	21.00%	\$154.00	\$425.00
GWINN MANAGEMENT UNIT	6	114.90	\$87.08	\$108.47	25.00%	\$46.00	\$135.01
ESCANABA MANAGEMENT UNIT			\$242.17	\$290.02	<u>20.00%</u>	\$243.00	\$305.00_
ESCANABA RIVER STATE FOREST	11	170.90	\$137.90	\$167.96	22.00%	\$46.00	\$305.00
SHINGLETON MANAGEMENT UNIT	4	17.40	\$83.02	\$107.55	30.00%	\$85.00	\$150.00
NEWBERRY MANAGEMENT UNIT	7	538.20	\$62.86	\$108.88	73.00%	\$39.00	\$168.00
SAULT STE MARIE (NAUBINWAY OFFICE)	4	50.20	\$91.89	\$183.73	100.00%	\$82.23	\$470.00
SAULT STE MARIE (SOO OFFICE)					10.00% _	<u> </u>	<u>\$150.00</u>
LAKE SUPERIOR STATE FOREST	17	611.80	\$65.94	\$114.73	74.00%	\$39.00	\$470.00
UPPER PENNINSULA	40	1,132.90	\$121.04	\$165.58	37.00%	\$39.00	\$470.00
GAYLORD MANAGEMENT UNIT	10	334.10	\$155.27	\$195.83	26.00%	\$134.00	\$176.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	9.50	\$122.00	\$133.00	9.00%	\$133.00	\$133.00
ATLANTA MANAGEMENT UNIT	10	213.60	\$124.59	<u>\$179.33</u>	44.00% _	\$120.00	\$133.00
MACKINAW STATE FOREST	21	557.20	\$142.94	\$188.43	32.00%	\$120.00	\$176.00
TRAVERSE CITY MANAGEMENT UNIT	7	88.90	\$120.36	\$182.64	52.00%	\$95.00	\$303.00
CADILLAC MANAGEMENT UNIT		279.70	\$126.57	\$154.72	22.00%	\$90.00	\$200.00
PERE MARQUETTE STATE FOREST	14	368.60	\$125.08	\$161.45	29.00%	\$90.00	\$303.00
ROSCOMMON MANAGEMENT UNIT	4	64.00	\$49.84	\$51.33	3.00%	\$42.00	\$57.00
GRAYLING MANAGEMENT UNIT	1	13.50	\$43.00	\$52.20	21.00%	\$52.20	\$52.20
GLADWIN MANAGEMENT UNIT		2.10	\$51.00	\$51.00	0.00% _	<u> </u>	\$51.00
AUSABLE STATE FOREST	6	79.60	\$48.71	\$51.47	6.00%	\$42.00	\$57.00
NORTHERN LOWER PENNINSULA	41	1,005.40	\$128.93	\$167.70	30.00%	\$42.00	\$303.00
STATEWIDE	81	2,138.30	\$124.75	\$166.57	34.00%	\$39.00	\$470.00

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	<u> </u>		\$193.00	<u>\$193.00</u>		\$193.00	\$193.00_
COPPER COUNTRY STATE FOREST	1	54.40	\$193.00	\$193.00	0.00%	\$193.00	\$193.00
GWINN MANAGEMENT UNIT	3	<u> 7.10</u>	\$244.96	\$248.09		\$92.00	\$268.00
ESCANABA RIVER STATE FOREST	3	7.10	\$244.96	\$248.09	1.00%	\$92.00	\$268.00
SHINGLETON MANAGEMENT UNIT	1	0.30	\$243.00	\$243.23	0.00%	\$243.23	\$243.23
SAULT STE MARIE (SOO OFFICE)			\$260.00	<u> </u>	35.00%	\$350.00	\$350.00
LAKE SUPERIOR STATE FOREST	2	23.70	\$259.78	\$348.65	34.00%	\$243.23	\$350.00
UPPER PENNINSULA	6	85.20	\$215.91	\$240.89	12.00%	\$92.00	\$350.00
GAYLORD MANAGEMENT UNIT	5	675.60	\$160.31	\$323.09	102.00%	\$126.00	\$212.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	6.90	\$178.00	\$178.00	0.00%	\$178.00	\$178.00
ATLANTA MANAGEMENT UNIT	<u> </u>	2,296.40	\$151.18	\$230.73	53.00%	\$135.00	\$166.00
MACKINAW STATE FOREST	17	2,978.90	\$153.32	\$251.56	64.00%	\$126.00	\$212.00
TRAVERSE CITY MANAGEMENT UNIT	6	390.10	\$156.60	\$177.14	13.00%	\$148.00	\$184.00
CADILLAC MANAGEMENT UNIT	5	<u>135.70</u>	\$239.17 _	\$261.59		\$172.00_	\$263.00_
PERE MARQUETTE STATE FOREST	11	525.80	\$177.91	\$198.94	12.00%	\$148.00	\$263.00
ROSCOMMON MANAGEMENT UNIT	1	11.60	\$198.00	\$215.00	9.00%	\$215.00	\$215.00
GRAYLING MANAGEMENT UNIT		1 <u>,216.40</u>	\$274.32	<u>\$294.77</u>		\$278.00	<u>\$351.00</u>
AUSABLE STATE FOREST	3	1,228.00	\$273.60	\$294.01	7.00%	\$215.00	\$351.00
NORTHERN LOWER PENNINSULA	31	4,732.70	\$187.26	\$256.73	37.00%	\$126.00	\$351.00
STATEWIDE	37	4,817.90	\$187.77	\$256.45	37.00%	\$92.00	\$351.00

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RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	142.40	\$132.00	\$132.00	0.00%	\$132.00	\$132.00
CRYSTAL FALLS MANAGEMENT UNIT			\$142.00 _	\$155.32		\$142.00_	<u>\$160.00</u>
COPPER COUNTRY STATE FOREST	4	276.60	\$136.85	\$143.31	5.00%	\$132.00	\$160.00
GWINN MANAGEMENT UNIT			\$169.33	\$170.33		\$101.00	\$174.00
ESCANABA RIVER STATE FOREST	2	77.60	\$169.33	\$170.33	1.00%	\$101.00	\$174.00
SHINGLETON MANAGEMENT UNIT	1	7.70	\$135.00	\$135.23	0.00%	\$135.23	\$135.23
NEWBERRY MANAGEMENT UNIT		<u></u>	\$184.00 _	\$190.00		\$190.00	<u>\$190.00</u>
LAKE SUPERIOR STATE FOREST	2	722.50	\$183.48	\$189.42	3.00%	\$135.23	\$190.00
UPPER PENNINSULA	8	1,076.70	\$170.48	\$176.20	3.00%	\$101.00	\$190.00
GAYLORD MANAGEMENT UNIT	2	596.20	\$142.93	\$147.49	3.00%	\$145.00	\$161.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	3	1,170.80	\$119.57	\$146.74	23.00%	\$140.00	\$155.00
ATLANTA MANAGEMENT UNIT	<u> </u>		\$126.84	<u></u> <u>\$166.04</u>	31.00%	\$125.00	<u>\$146.03</u>
MACKINAW STATE FOREST	14	2,047.10	\$127.37	\$149.60	17.00%	\$125.00	\$161.00
TRAVERSE CITY MANAGEMENT UNIT	5	2,033.00	\$118.24	\$161.72	37.00%	\$79.00	\$163.50
CADILLAC MANAGEMENT UNIT	<u> 11</u>	4,443.20	\$95.82	<u> </u>	55.00%	\$107.00	\$3,000.00
PERE MARQUETTE STATE FOREST	16	6,476.20	\$102.86	\$152.68	48.00%	\$79.00	\$3,000.00
ROSCOMMON MANAGEMENT UNIT	2	176.40	\$140.89	\$168.35	19.00%	\$139.00	\$170.00
GRAYLING MANAGEMENT UNIT	3	3,106.80	\$124.97	\$154.46	24.00%	\$152.00	\$177.42
GLADWIN MANAGEMENT UNIT		212.40	\$139.00 _	<u> </u>	15.00%	\$160.00	\$160.00
AUSABLE STATE FOREST	6	3,495.60	\$126.63	\$155.50	23.00%	\$139.00	\$177.42
NORTHERN LOWER PENNINSULA	36	12,018.90	\$113.94	\$152.97	34.00%	\$79.00	\$3,000.00
STATEWIDE	44	13,095.60	\$118.59	\$154.88	31.00%	\$79.00	\$3,000.00

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	3	355.10	\$431.02	\$475.61	10.00%	\$432.00	\$553.75
CRYSTAL FALLS MANAGEMENT UNIT	<u> 11</u> _	399.10	\$373.50	<u> </u>	46.00%	\$312.00	<u>\$3,995.0</u> 0
COPPER COUNTRY STATE FOREST	14	754.20	\$400.58	\$513.28	28.00%	\$312.00	\$3,995.00
GWINN MANAGEMENT UNIT	7	236.70	\$214.03	\$325.63	52.00%	\$149.00	\$1,080.00
ESCANABA MANAGEMENT UNIT	5	125.10	\$365.68	<u>\$441.80</u>	21.00%	\$373.00	\$850.00_
ESCANABA RIVER STATE FOREST	12	361.80	\$266.46	\$365.80	37.00%	\$149.00	\$1,080.00
SHINGLETON MANAGEMENT UNIT	3	64.00	\$201.86	\$226.87	12.00%	\$214.00	\$500.00
NEWBERRY MANAGEMENT UNIT	6	156.10	\$325.17	\$372.01	14.00%	\$200.00	\$396.00
SAULT STE MARIE (NAUBINWAY OFFICE)	4	281.80	\$417.86	\$732.48	75.00%	\$450.00	\$2,096.00
SAULT STE MARIE (SOO OFFICE)		39.50_	\$216.61	\$228.47		\$225.00	\$499.00_
LAKE SUPERIOR STATE FOREST	15	541.40	\$350.92	\$532.00	52.00%	\$200.00	\$2,096.00
UPPER PENNINSULA	41	1,657.40	\$355.08	\$487.20	37.00%	\$149.00	\$3,995.00
GAYLORD MANAGEMENT UNIT	11	898.60	\$267.40	\$400.31	50.00%	\$238.00	\$597.37
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	70.20	\$314.00	\$342.00	9.00%	\$342.00	\$342.00
ATLANTA MANAGEMENT UNIT		321.20	\$412.57	<u>\$521.60</u>	26.00%	\$392.00	\$1,950.00
MACKINAW STATE FOREST	19	1,290.00	\$306.08	\$427.34	40.00%	\$238.00	\$1,950.00
TRAVERSE CITY MANAGEMENT UNIT	2	122.80	\$283.83	\$456.41	61.00%	\$237.00	\$294.00
PERE MARQUETTE STATE FOREST		122.80	\$283.83	\$456.41	61.00%	\$237.00	\$294.00
NORTHERN LOWER PENNINSULA	21	1,412.80	\$304.15	\$429.86	41.00%	\$237.00	\$1,950.00
STATEWIDE	62	3,070.20	\$331.64	\$460.82	39.00%	\$149.00	\$3,995.00

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
COPPER COUNTRY STATE FOREST	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
UPPER PENNINSULA	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
STATEWIDE	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00

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SAWTIMBER in MBF (see general note 3)

ROSCOMMON MANAGEMENT UNIT

NORTHERN LOWER PENNINSULA

AUSABLE STATE FOREST

STATEWIDE

SAWTIMBER in MBF (see general note 3)							
WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	2	256.90	\$87.00	\$124.99	` '	\$87.00	\$129.00
CRYSTAL FALLS MANAGEMENT UNIT	3	31.20	\$87.00	\$98.80		\$90.00	\$125.00
COPPER COUNTRY STATE FOREST	<u> </u>	288.10	\$87.00		40.00%	<u> </u>	\$129.00
GWINN MANAGEMENT UNIT	3	29.20	\$50.12	\$57.64	15.00%	\$50.00	\$85.00
ESCANABA MANAGEMENT UNIT	3			\$99.25	61.00%	\$71.00	<u>\$100.00</u>
ESCANABA RIVER STATE FOREST	6	52.90	\$55.34	\$76.28	38.00%	\$50.00	\$100.00
SAULT STE MARIE (DRUMMOND ISLAND)	1	9.60	\$101.00	<u>\$102.00</u>	1.00%	\$102.00	\$102.00
LAKE SUPERIOR STATE FOREST	1	9.60	\$101.00	\$102.00	1.00%	\$102.00	\$102.00
UPPER PENNINSULA	12	350.60	\$82.61	\$114.68	39.00%	\$50.00	\$129.00
GAYLORD MANAGEMENT UNIT	7	1,582.70	\$76.66	\$109.65	43.00%	\$77.00	\$132.00
ATLANTA MANAGEMENT UNIT		149.30				\$79.00	\$79.00
MACKINAW STATE FOREST	8	1,732.00	\$77.04	\$107.01	39.00%	\$77.00	\$132.00
NORTHERN LOWER PENNINSULA	8	1,732.00	\$77.04	\$107.01	39.00%	\$77.00	\$132.00
STATEWIDE	20	2,082.60	\$77.97	\$108.30	39.00%	\$50.00	\$132.00
WHITE OAK (09)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
ATLANTA MANAGEMENT UNIT		<u> </u>		<u> \$134.50</u>		\$72.00_	\$72.00
MACKINAW STATE FOREST	3	47.20	\$72.00	\$134.50	87.00%	\$72.00	\$72.00
TRAVERSE CITY MANAGEMENT UNIT	7	157.00	\$41.10	\$80.67		\$41.00	\$199.00
CADILLAC MANAGEMENT UNIT						\$83.00	
PERE MARQUETTE STATE FOREST	8	199.30	\$49.99	\$81.16	62.00%	\$41.00	\$199.00

2

2

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13

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28.00

274.50

274.50

\$69.00

\$69.00

\$55.71

\$55.71

28.00%

28.00%

64.00%

64.00%

\$88.61

\$88.61

\$91.10

\$91.10

\$69.00

\$69.00

\$41.00

\$41.00

\$69.00

\$69.00

\$199.00

\$199.00

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\$57.00

\$66.00

\$57.00

\$57.00

NORTHERN LOWER PENNINSULA

STATEWIDE

SAWTIMBER in MBF (see general note 3)							
WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	67.30	\$63.00	\$63.00	0.00%	\$63.00	\$63.00
CRYSTAL FALLS MANAGEMENT UNIT				<u> </u>	61.00% _	<u>\$100</u> .00	<u>\$100.00</u>
COPPER COUNTRY STATE FOREST	2	93.60	\$62.72	\$73.40	17.00%	\$63.00	\$100.00
ESCANABA MANAGEMENT UNIT	1 _	4.90	\$72.00	<u>\$102.24</u>	42.00%	\$100.00	<u>\$100.00</u>
ESCANABA RIVER STATE FOREST	1	4.90	\$72.00	\$102.24	42.00%	\$100.00	\$100.00
SHINGLETON MANAGEMENT UNIT	1	4.50	\$47.00	\$47.23	0.00%	\$47.23	\$47.23
NEWBERRY MANAGEMENT UNIT	3	459.10	\$63.50	\$82.34	30.00%	\$23.00	\$220.50
SAULT STE MARIE (NAUBINWAY OFFICE)		<u> </u>			<u> </u>	\$50.23	\$50.23
LAKE SUPERIOR STATE FOREST	5	464.80	\$63.29	\$81.92	29.00%	\$23.00	\$220.50
UPPER PENNINSULA	8	563.30	\$63.27	\$80.68	28.00%	\$23.00	\$220.50
GAYLORD MANAGEMENT UNIT	1	2.50	\$64.00	\$65.55	2.00%	\$64.00	\$64.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	3	42.60	\$55.38	\$84.76	53.00%	\$67.05	\$116.00
ATLANTA MANAGEMENT UNIT	5				<u> 10.</u> 00% _	<u> </u>	
MACKINAW STATE FOREST	9	159.90	\$76.20	\$90.07	18.00%	\$64.00	\$116.00
TRAVERSE CITY MANAGEMENT UNIT	6	47.60	\$65.36	\$66.74	2.00%	\$52.00	\$79.00
CADILLAC MANAGEMENT UNIT	<u> </u>	<u> </u>	<u></u>		<u> </u>	<u>\$63</u> .00	<u>\$150.00</u>
PERE MARQUETTE STATE FOREST	11	93.00	\$62.56	\$78.29	25.00%	\$52.00	\$150.00
ROSCOMMON MANAGEMENT UNIT			<u>\$104.00</u>	<u> \$111.28</u>		<u> </u>	\$125.00_
AUSABLE STATE FOREST	3	87.50	\$104.00	\$111.28	7.00%	\$85.00	\$125.00
NORTHERN LOWER PENNINSULA	23	340.40	\$79.62	\$92.30	16.00%	\$52.00	\$150.00
STATEWIDE	31	903.70	\$69.43	\$85.06	23.00%	\$23.00	\$220.50
WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	3.50	\$66.00	\$66.00	0.00%	\$66.00	\$66.00
COPPER COUNTRY STATE FOREST	<u> </u>		<u> </u>	<u> </u>			\$66.00
UPPER PENNINSULA	1	3.50	\$66.00	\$66.00	0.00%	\$66.00	\$66.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	8.70	\$47.00	\$57.00	21.00%	\$57.00	\$57.00
MACKINAW STATE FOREST		8.70	\$47.00	\$57.00	21.00%	\$57.00	\$57.00

1

2

8.70

12.20

\$47.00

\$52.45

\$57.00

\$59.58

21.00%

14.00%

07/01/2017 to 9/30/2017

SAWTIMBER in MBF (see general note 3)

YELLOW BIRCH (04)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	3	11.00	\$176.00	\$221.00	26.00%	\$176.00	\$275.00
CRYSTAL FALLS MANAGEMENT UNIT			<u>\$11</u> 7.00	\$164.43	41.00%	<u>\$117</u> . <u>00</u>	\$325.00_
COPPER COUNTRY STATE FOREST	5	37.50	\$134.31	\$181.03	35.00%	\$117.00	\$325.00
GWINN MANAGEMENT UNIT	2	1.70	\$105.00	\$105.52	0.00%	\$105.00	\$105.01
ESCANABA MANAGEMENT UNIT	3	<u> </u>	\$122.00	<u>\$152.45</u>	25.00%	\$122.00	<u>\$305.00</u>
ESCANABA RIVER STATE FOREST	5	9.00	\$118.79	\$143.58	21.00%	\$105.00	\$305.00
SHINGLETON MANAGEMENT UNIT	1	0.50	\$100.00	\$110.23	10.00%	\$110.23	\$110.23
NEWBERRY MANAGEMENT UNIT	3	21.90	\$80.82	\$143.49	78.00%	\$100.00	\$150.00
SAULT STE MARIE (NAUBINWAY OFFICE)	1	1.30	\$49.00	\$100.00	104.00%	\$100.00	\$100.00
SAULT STE MARIE (SOO OFFICE)						<u>\$50</u> . <u>00</u>	\$50.00_
LAKE SUPERIOR STATE FOREST	6	24.30	\$78.68	\$138.17	76.00%	\$50.00	\$150.00
UPPER PENNINSULA	16	70.80	\$113.24	\$161.56	43.00%	\$50.00	\$325.00
GAYLORD MANAGEMENT UNIT	2	1.00	\$126.50	\$127.21	1.00%	\$75.00	<u>\$178.00</u>
MACKINAW STATE FOREST	2	1.00	\$126.50	\$127.21	1.00%	\$75.00	\$178.00
NORTHERN LOWER PENNINSULA	2	1.00	\$126.50	\$127.21	1.00%	\$75.00	\$178.00
STATEWIDE	18	71.80	\$113.43	\$161.08	42.00%	\$50.00	\$325.00

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BALSAM FIR (20)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
BARAGA MANAGEMENT UNIT	7	285.00	\$12.94	\$20.32	57.00%	\$10.95	\$29.33
CRYSTAL FALLS MANAGEMENT UNIT	12	1,498.00	\$17.63	\$25.23		\$14.05	\$42.79
COPPER COUNTRY STATE FOREST	<u> </u>	1,783.00	\$16.88	<u> </u>		\$10.95	\$42.79
GWINN MANAGEMENT UNIT	11	880.00	\$40.73	\$46.26	14.00%	\$14.00	\$56.76
ESCANABA MANAGEMENT UNIT		1,127.00	\$26.80	\$51.32	91.00%	\$28.00	\$169.00
ESCANABA RIVER STATE FOREST	18	2,007.00	\$32.91	\$49.10	49.00%	\$14.00	\$169.00
SHINGLETON MANAGEMENT UNIT	9	817.00	\$15.15	\$28.82	90.00%	\$8.26	\$46.00
NEWBERRY MANAGEMENT UNIT	7	2,581.00	\$8.58	\$12.42	45.00%	\$9.00	\$17.14
SAULT STE MARIE (NAUBINWAY OFFICE)	5	1,392.00	\$10.50	\$22.68	116.00%	\$15.23	\$25.00
SAULT STE MARIE (SOO OFFICE)					30.00% _	\$12.31	
LAKE SUPERIOR STATE FOREST	22	4,999.00	\$10.22	\$17.95	76.00%	\$8.26	\$46.00
UPPER PENNINSULA	59	8,789.00	\$16.75	\$26.38	57.00%	\$8.26	\$169.00
GAYLORD MANAGEMENT UNIT	3	338.00	\$18.55	\$29.20	57.00%	\$22.20	\$28.70
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	157.00	\$21.05	\$29.05	38.00%	\$29.05	\$29.05
ATLANTA MANAGEMENT UNIT			\$26.84	<u> </u>	<u> 76.00%</u> _	\$28.25	<u>\$5,450.00</u>
MACKINAW STATE FOREST	12	856.00	\$22.50	\$36.73	63.00%	\$22.20	\$5,450.00
TRAVERSE CITY MANAGEMENT UNIT	1	89.00	\$16.10	\$16.96	5.00%	\$16.10	\$16.10
CADILLAC MANAGEMENT UNIT			\$11.82	\$13.25	12.00%	\$9.20	\$12.95
PERE MARQUETTE STATE FOREST	3	162.00	\$14.17	\$15.29	8.00%	\$9.20	\$16.10
ROSCOMMON MANAGEMENT UNIT	2	72.00	\$14.44	\$23.71	64.00%	\$14.70	\$25.00
GRAYLING MANAGEMENT UNIT				\$19.55	70.00% _	<u> </u>	\$19.55_
AUSABLE STATE FOREST	3	145.00	\$12.96	\$21.62	67.00%	\$14.70	\$25.00
NORTHERN LOWER PENNINSULA	18	1,163.00	\$20.15	\$31.86	58.00%	\$9.20	\$5,450.00
STATEWIDE	77	9,952.00	\$17.15	\$27.02	58.00%	\$8.26	\$5,450.00

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	2	555.00	\$16.75	\$20.75	24.00%	\$16.75	\$26.66
CRYSTAL FALLS MANAGEMENT UNIT		1 <u>,29</u> 7.00		\$16.03	25.00%	<u>\$10</u> . <u>65</u>	\$22.00
COPPER COUNTRY STATE FOREST	9	1,852.00	\$14.01	\$17.44	24.00%	\$10.65	\$26.66
GWINN MANAGEMENT UNIT	1	3.00	\$5.60	\$5.60	0.00%	\$5.60	\$5.60
ESCANABA MANAGEMENT UNIT		107.00	<u>\$1</u> 3.95	\$15.00	8.00%	<u>\$15.00</u>	<u>\$15.00</u>
ESCANABA RIVER STATE FOREST	2	110.00	\$13.72	\$14.74	7.00%	\$5.60	\$15.00
UPPER PENNINSULA	11	1,962.00	\$13.99	\$17.29	24.00%	\$5.60	\$26.66
GAYLORD MANAGEMENT UNIT	9	2,787.00	\$6.05	\$9.03	49.00%	\$5.65	\$406.30
_ATLANTA MANAGEMENT UNIT		1,893.00	<u>\$13.73</u>	\$18.11	32.00%	\$12.80	<u>\$14.60</u>
MACKINAW STATE FOREST	16	4,680.00	\$9.15	\$12.70	39.00%	\$5.65	\$406.30
TRAVERSE CITY MANAGEMENT UNIT	1	10.00	\$26.25	\$45.00	71.00%	\$26.25	\$26.25
CADILLAC MANAGEMENT UNIT		110.00	<u>\$16.80</u>	<u>\$16.80</u>	0.00%	<u>\$16.80</u>	<u>\$16.80</u>
PERE MARQUETTE STATE FOREST	2	120.00	\$17.59	\$19.15	9.00%	\$16.80	\$26.25
NORTHERN LOWER PENNINSULA	18	4,800.00	\$9.36	\$12.86	37.00%	\$5.65	\$406.30
STATEWIDE	29	6,762.00	\$10.71	\$14.15	32.00%	\$5.60	\$406.30

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
ESCANABA MANAGEMENT UNIT	1	20.00	\$11.50	\$21.93		\$42.10	\$42.10
ESCANABA RIVER STATE FOREST	<u> </u>	20.00	<u> </u>	<u>\$21.93</u>	91.00%	<u> </u>	\$42.10
SHINGLETON MANAGEMENT UNIT	1	3.00	\$4.55	\$6.15	35.00%	\$6.15	\$6.15
NEWBERRY MANAGEMENT UNIT		220.00	\$5.27		69.00%	\$4.00	\$9.00_
LAKE SUPERIOR STATE FOREST	3	223.00	\$5.26	\$8.87	69.00%	\$4.00	\$9.00
UPPER PENNINSULA	4	243.00	\$5.78	\$9.95	72.00%	\$4.00	\$42.10
STATEWIDE	4	243.00	\$5.78	\$9.95	72.00%	\$4.00	\$42.10

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JACK PINE (32)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
BARAGA MANAGEMENT UNIT	1	419.00	\$48.10	\$65.44	36.00%	\$65.44	\$65.44
CRYSTAL FALLS MANAGEMENT UNIT	2	294.00	\$48.10	\$59.99	25.00%	\$48.10	\$60.15
COPPER COUNTRY STATE FOREST	$\frac{1}{3}$	713.00	\$48.10	\$63.19	31.00%	\$48.10	\$65.44
GWINN MANAGEMENT UNIT	3	77.00	\$45.94	\$55.30	20.00%	\$22.05	\$63.62
ESCANABA RIVER STATE FOREST		77.00	\$45.94	\$55.30	20.00%	\$22.05	\$63.62
SHINGLETON MANAGEMENT UNIT	7	2,485.00	\$41.18	\$54.52	32.00%	\$41.25	\$57.51
NEWBERRY MANAGEMENT UNIT	2	406.00	\$46.38	\$55.26	19.00%	\$37.50	\$61.00
SAULT STE MARIE (NAUBINWAY OFFICE)	1	6.00	\$28.95	\$33.08	14.00%	\$32.99	\$32.99
LAKE SUPERIOR STATE FOREST	10	2,897.00	\$41.89	\$54.58	30.00%	\$32.99	\$61.00
UPPER PENNINSULA	16	3,687.00	\$43.17	\$56.26	30.00%	\$22.05	\$65.44
GAYLORD MANAGEMENT UNIT	1	2.00	\$23.40	\$28.00	20.00%	\$28.00	\$28.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	11.00	\$24.95	\$24.95	0.00%	\$24.95	\$24.95
ATLANTA MANAGEMENT UNIT	3		\$24.60		145.00% _	\$24.25	<u>\$100.00</u>
MACKINAW STATE FOREST	5	113.00	\$24.61	\$56.36	129.00%	\$24.25	\$100.00
TRAVERSE CITY MANAGEMENT UNIT	6	437.00	\$12.37	\$12.40	0.00%	\$9.85	\$14.80
CADILLAC MANAGEMENT UNIT	6	2,661.00	<u>\$1</u> 3.36	\$26.92	101.00%	<u>\$12.60</u>	\$29.30
PERE MARQUETTE STATE FOREST	12	3,098.00	\$13.22	\$24.87	88.00%	\$9.85	\$29.30
ROSCOMMON MANAGEMENT UNIT	4	98.00	\$19.38	\$25.12	30.00%	\$12.35	\$45.00
GRAYLING MANAGEMENT UNIT	2	616.00	\$17.29	\$19.92	15.00%	\$15.15	\$25.60
GLADWIN MANAGEMENT UNIT	2	1,185.00	<u>\$1</u> 7.85	\$20.75	16.00%	<u>\$18.70</u>	\$21.00
AUSABLE STATE FOREST	8	1,899.00	\$17.75	\$20.71	17.00%	\$12.35	\$45.00
NORTHERN LOWER PENNINSULA	25	5,110.00	\$15.16	\$24.02	58.00%	\$9.85	\$100.00
STATEWIDE	41	8,797.00	\$26.90	\$37.53	40.00%	\$9.85	\$100.00

MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
GAYLORD MANAGEMENT UNIT	4	1,747.00	\$4.08	\$8.11	99.00%	\$3.50	\$31.52
ATLANTA MANAGEMENT UNIT	6	2,019.00	\$4.44	\$73.74	<u>1,561.00%</u>	\$4.45	<u>\$1,4</u> 73.00
MACKINAW STATE FOREST	10	3,766.00	\$4.27	\$43.29	914.00%	\$3.50	\$1,473.00
TRAVERSE CITY MANAGEMENT UNIT	2	41.00	\$3.47	\$47.82	1,278.00%	\$3.25	\$2,169.72
PERE MARQUETTE STATE FOREST	2	41.00	\$3.47	\$47.82	1,278.00%	\$3.25	\$2,169.72
NORTHERN LOWER PENNINSULA	12	3,807.00	\$4.26	\$43.34	917.00%	\$3.25	\$2,169.72
STATEWIDE	12	3,807.00	\$4.26	\$43.34	917.00%	\$3.25	\$2,169.72

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	6	458.00	\$16.35	\$24.60	50.00%	\$16.95	\$31.01
CRYSTAL FALLS MANAGEMENT UNIT	14	10,787.00		\$48.41	43.00%	\$25.00	\$66.15
COPPER COUNTRY STATE FOREST	20	11,245.00	\$33.15	\$47.44	43.00%	\$16.95	\$66.15
GWINN MANAGEMENT UNIT	10	2,528.00	\$31.77	\$46.09	45.00%	\$15.55	\$53.63
ESCANABA MANAGEMENT UNIT	<u> </u>	<u>3,625.00</u>			29.00%	\$29.00	\$55.20
ESCANABA RIVER STATE FOREST	16	6,153.00	\$32.51	\$44.08	36.00%	\$15.55	\$55.20
SHINGLETON MANAGEMENT UNIT	9	3,135.00	\$26.32	\$44.39	69.00%	\$12.16	\$47.00
NEWBERRY MANAGEMENT UNIT	7	4,458.00	\$22.40	\$37.13	66.00%	\$12.30	\$75.00
SAULT STE MARIE (NAUBINWAY OFFICE)	7	2,147.00	\$17.81	\$36.33	104.00%	\$17.23	\$45.00
SAULT STE MARIE (SOO OFFICE)	3	1,197.00	\$14.82	\$22.86	54.00%	\$20.21	\$22.87
SAULT STE MARIE (DRUMMOND ISLAND)		140.00	<u>\$1</u> 0.00			<u> </u>	\$10.05
LAKE SUPERIOR STATE FOREST	27	11,077.00	\$21.65	\$37.15	72.00%	\$10.05	\$75.00
UPPER PENNINSULA	63	28,475.00	\$28.54	\$42.71	50.00%	\$10.05	\$75.00
GAYLORD MANAGEMENT UNIT	17	4,481.00	\$14.84	\$26.38	78.00%	\$10.85	\$33.95
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	954.00	\$20.10	\$33.10	65.00%	\$33.10	\$33.10
ATLANTA MANAGEMENT UNIT	<u> 13</u>	<u>5,474.0</u> 0			46.00%	<u>\$20</u> .95_	\$39.20
MACKINAW STATE FOREST	31	10,909.00	\$18.35	\$29.00	58.00%	\$10.85	\$39.20
TRAVERSE CITY MANAGEMENT UNIT	10	2,387.00	\$21.44	\$22.50	5.00%	\$14.65	\$23.00
CADILLAC MANAGEMENT UNIT	9	5,243.00		\$29.48	89.00%	\$12.90	\$37.81
PERE MARQUETTE STATE FOREST	19	7,630.00	\$17.43	\$27.29	57.00%	\$12.90	\$37.81
ROSCOMMON MANAGEMENT UNIT	9	2,937.00	\$27.50	\$41.13	50.00%	\$27.55	\$50.00
GRAYLING MANAGEMENT UNIT	4	1,435.00	\$22.39	\$34.24	53.00%	\$18.40	\$37.50
GLADWIN MANAGEMENT UNIT		<u>416.00</u>	\$29.65	\$31.77		\$29.65	\$29.65
AUSABLE STATE FOREST	14	4,788.00	\$26.15	\$38.25	46.00%	\$18.40	\$50.00
NORTHERN LOWER PENNINSULA	64	23,327.00	\$19.65	\$30.34	54.00%	\$10.85	\$50.00
STATEWIDE	127	51,802.00	\$24.54	\$37.14	51.00%	\$10.05	\$75.00

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	8	5,696.00	\$18.39	\$22.28	21.00%	\$19.06	\$31.67
CRYSTAL FALLS MANAGEMENT UNIT		13,402.00_	\$24.36	\$31.22	28.00% _	\$20.80	
COPPER COUNTRY STATE FOREST	24	19,098.00	\$22.58	\$28.55	26.00%	\$19.06	\$50.01
GWINN MANAGEMENT UNIT	16	6,632.00	\$17.83	\$22.93	29.00%	\$8.75	\$266.42
ESCANABA MANAGEMENT UNIT		3,736.00			26.00%	\$34.00	\$56.20
ESCANABA RIVER STATE FOREST	23	10,368.00	\$23.68	\$30.10	27.00%	\$8.75	\$266.42
SHINGLETON MANAGEMENT UNIT	13	3,125.00	\$15.76	\$20.59	31.00%	\$11.36	\$41.00
NEWBERRY MANAGEMENT UNIT	8	13,177.00	\$14.64	\$17.47	19.00%	\$7.00	\$26.11
SAULT STE MARIE (NAUBINWAY OFFICE)	12	3,857.00	\$22.40	\$37.86	69.00%	\$20.00	\$59.23
SAULT STE MARIE (SOO OFFICE)	3	750.00	\$15.17	\$17.64	16.00%	\$12.00	\$22.70
SAULT STE MARIE (DRUMMOND ISLAND)		449.00		<u>\$7.05</u>			\$7.05
LAKE SUPERIOR STATE FOREST	37	21,358.00	\$16.06	\$21.40	33.00%	\$7.00	\$59.23
UPPER PENNINSULA	84	50,824.00	\$20.07	\$25.86	29.00%	\$7.00	\$266.42
GAYLORD MANAGEMENT UNIT	42	14,142.00	\$18.79	\$25.67	37.00%	\$12.50	\$604.28
PIGEON RIVER COUNTRY MANAGEMENT UNIT	2	468.00	\$19.80	\$30.48	54.00%	\$19.80	\$30.50
ATLANTA MANAGEMENT UNIT	<u> </u>	8 <u>,064.0</u> 0			33.00% _	<u>\$18</u> .90_	<u>\$550.00</u>
MACKINAW STATE FOREST	63	22,674.00	\$18.99	\$25.78	36.00%	\$12.50	\$604.28
TRAVERSE CITY MANAGEMENT UNIT	18	1,813.00	\$17.50	\$21.06	20.00%	\$12.85	\$19.75
CADILLAC MANAGEMENT UNIT	18	2,848.00		\$23.66	24.00%	\$14.80	\$27.00
PERE MARQUETTE STATE FOREST	36	4,661.00	\$18.44	\$22.65	23.00%	\$12.85	\$27.00
ROSCOMMON MANAGEMENT UNIT	8	994.00	\$15.93	\$32.22	102.00%	\$17.70	\$45.00
GRAYLING MANAGEMENT UNIT	2	637.00	\$12.55	\$19.03	52.00%	\$17.99	\$23.50
GLADWIN MANAGEMENT UNIT	2	53.00	\$24.97	\$26.37	6.00%	\$23.65	\$25.35
AUSABLE STATE FOREST	12	1,684.00	\$14.94	\$27.05	81.00%	\$17.70	\$45.00
NORTHERN LOWER PENNINSULA	111	29,019.00	\$18.67	\$25.35	36.00%	\$12.50	\$604.28
STATEWIDE	195	79,843.00	\$19.56	\$25.67	31.00%	\$7.00	\$604.28

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
GWINN MANAGEMENT UNIT	<u> </u>	<u> </u>	<u> </u>	<u>\$33.48</u>		<u> </u>	\$33.48_
ESCANABA RIVER STATE FOREST	1	49.00	\$18.70	\$33.48	79.00%	\$33.48	\$33.48
UPPER PENNINSULA	1	49.00	\$18.70	\$33.48	79.00%	\$33.48	\$33.48
GAYLORD MANAGEMENT UNIT	4	738.00	\$15.83	\$34.65	119.00%	\$13.40	\$30.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	13.00	\$21.10	\$21.10	0.00%	\$21.10	\$21.10
ATLANTA MANAGEMENT UNIT	<u> 13</u>	5,154.00_		\$33.08	73.00%	<u>\$18</u> .45	<u> </u>
MACKINAW STATE FOREST	18	5,905.00	\$18.74	\$33.25	77.00%	\$13.40	\$119.75
TRAVERSE CITY MANAGEMENT UNIT	8	1,956.00	\$10.04	\$12.80	27.00%	\$9.05	\$43.82
CADILLAC MANAGEMENT UNIT	<u> </u>	1 <u>,582.00</u>			18.00%	\$12.70	\$20.90_
PERE MARQUETTE STATE FOREST	20	3,538.00	\$13.02	\$15.89	22.00%	\$9.05	\$43.82
ROSCOMMON MANAGEMENT UNIT	6	1,045.00	\$16.02	\$21.20	32.00%	\$12.60	\$25.00
GRAYLING MANAGEMENT UNIT	1	245.00	\$9.50	\$9.50	0.00%	\$9.50	\$9.50
GLADWIN MANAGEMENT UNIT		1,607.00_	<u>\$1</u> 3.90	\$19.53	41.00%	<u> </u>	\$32.00
AUSABLE STATE FOREST	10	2,897.00	\$14.29	\$19.28	35.00%	\$9.50	\$32.00
NORTHERN LOWER PENNINSULA	48	12,340.00	\$16.06	\$25.00	56.00%	\$9.05	\$119.75
STATEWIDE	49	12,389.00	\$16.07	\$25.03	56.00%	\$9.05	\$119.75

MIXED SOFTWOOD (98)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
ROSCOMMON MANAGEMENT UNIT	1	34.00	\$14.72	\$45.00	206.00%	\$45.00	\$45.00
AUSABLE STATE FOREST		34.00	\$14.72	\$45.00	206.00%	\$45.00	\$45.00
NORTHERN LOWER PENNINSULA	1	34.00	\$14.72	\$45.00	206.00%	\$45.00	\$45.00
STATEWIDE	1	34.00	\$14.72	\$45.00	206.00%	\$45.00	\$45.00

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1 OLI WOOD III OOIGO (GEE GENERAL NOTE 4)							
MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	6	928.00	\$17.71	\$25.37	43.00%	\$17.65	\$30.00
CRYSTAL FALLS MANAGEMENT UNIT	<u> 12</u>	2,020.00			41.00%	<u> </u>	<u>\$60.15</u>
COPPER COUNTRY STATE FOREST	18	2,948.00	\$20.49	\$28.98	41.00%	\$17.65	\$60.15
GWINN MANAGEMENT UNIT	10	2,327.00	\$27.44	\$39.95	46.00%	\$9.95	\$50.69
ESCANABA MANAGEMENT UNIT	6		\$25.29		36.00%	<u>\$25</u> .80	<u>\$42.10</u>
ESCANABA RIVER STATE FOREST	16	2,528.00	\$27.27	\$39.52	45.00%	\$9.95	\$50.69
SHINGLETON MANAGEMENT UNIT	9	4,126.00	\$31.85	\$35.41	11.00%	\$31.05	\$48.10
NEWBERRY MANAGEMENT UNIT	7	4,526.00	\$24.13	\$25.82	7.00%	\$14.90	\$34.11
SAULT STE MARIE (NAUBINWAY OFFICE)	6	1,162.00	\$25.83	\$36.02	39.00%	\$28.23	\$45.00
SAULT STE MARIE (SOO OFFICE)	2	518.00	\$14.74	\$18.45	25.00%	\$10.00	\$18.55
SAULT STE MARIE (DRUMMOND ISLAND)		129.00		<u> </u>		\$10.00	
LAKE SUPERIOR STATE FOREST	25	10,461.00	\$26.72	\$30.18	13.00%	\$10.00	\$48.10
UPPER PENNINSULA	59	15,937.00	\$25.66	\$31.44	23.00%	\$9.95	\$60.15
PIGEON RIVER COUNTRY MANAGEMENT UNIT	1	39.00	\$31.20	\$39.20	26.00%	\$39.20	\$39.20
ATLANTA MANAGEMENT UNIT	4		\$40.20	\$42.46	6.00%	\$40.00	\$42.65
MACKINAW STATE FOREST	5	338.00	\$39.16	\$42.08	7.00%	\$39.20	\$42.65
TRAVERSE CITY MANAGEMENT UNIT	1	28.00	\$26.80	\$28.23		\$26.80	\$26.80
PERE MARQUETTE STATE FOREST	1	28.00	\$26.80	\$28.23	5.00%	\$26.80	\$26.80
NORTHERN LOWER PENNINSULA	6	366.00	\$38.21	\$41.02	7.00%	\$26.80	\$42.65
STATEWIDE	65	16,303.00	\$25.94	\$31.65	22.00%	\$9.95	\$60.15

07/01/2017 to 9/30/2017

PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
ESCANABA MANAGEMENT UNIT	6	1,319.00	\$25.41	\$36.48	44.00%	\$27.85	\$50.50
ESCANABA RIVER STATE FOREST	6	1,319.00	\$25.41	\$36.48	44.00%	\$27.85	\$50.50
SHINGLETON MANAGEMENT UNIT	4	129.00	\$20.35	\$21.54	6.00%	\$16.60	\$40.00
NEWBERRY MANAGEMENT UNIT	3	1,295.00	\$11.03	\$12.00	9.00%	\$9.00	\$13.20
SAULT STE MARIE (NAUBINWAY OFFICE)		505.00_		\$20.81	<u>14.00%</u>	\$20.00	\$25.00
LAKE SUPERIOR STATE FOREST	11	1,929.00	\$13.53	\$14.94	10.00%	\$9.00	\$40.00
UPPER PENNINSULA	17	3,248.00	\$18.36	\$23.69	29.00%	\$9.00	\$50.50
GAYLORD MANAGEMENT UNIT	1	22.00	\$19.85	\$61.06	208.00%	\$1,863.39	\$1,863.39
PIGEON RIVER COUNTRY MANAGEMENT UNIT			<u>\$1</u> 9.85	\$28.85	45.00%	\$28.85	\$28.85
MACKINAW STATE FOREST	2	37.00	\$19.85	\$48.00	142.00%	\$28.85	\$1,863.39
NORTHERN LOWER PENNINSULA	2	37.00	\$19.85	\$48.00	142.00%	\$28.85	\$1,863.39
STATEWIDE	19	3,285.00	\$18.37	\$23.96	30.00%	\$9.00	\$1,863.39

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	3	81.00	\$12.06	\$25.67	113.00%	\$12.05	\$28.50
CRYSTAL FALLS MANAGEMENT UNIT					<u>53.</u> 00% _	\$21.20_	
COPPER COUNTRY STATE FOREST	6	464.00	\$21.22	\$33.71	59.00%	\$12.05	\$45.11
GWINN MANAGEMENT UNIT	6	568.00	<u>\$27.66</u>	\$31.92	15.00%	\$13.75	\$37.88
ESCANABA RIVER STATE FOREST	6	568.00	\$27.66	\$31.92	15.00%	\$13.75	\$37.88
SHINGLETON MANAGEMENT UNIT	5	472.00	\$25.34	\$27.29	8.00%	\$25.00	\$41.00
NEWBERRY MANAGEMENT UNIT	2	70.00	\$12.77	\$18.33	44.00%	\$10.00	\$21.00
SAULT STE MARIE (NAUBINWAY OFFICE)	5	673.00	\$14.94	\$22.37	50.00%	\$17.23	\$39.99
SAULT STE MARIE (SOO OFFICE)				\$15.27	20.00%	\$15.27	\$1 <u>5.2</u> 7_
LAKE SUPERIOR STATE FOREST	13	1,450.00	\$17.87	\$22.62	27.00%	\$10.00	\$41.00
UPPER PENNINSULA	25	2,482.00	\$20.74	\$26.82	29.00%	\$10.00	\$45.11
GAYLORD MANAGEMENT UNIT	2	10.00	\$15.82	\$38.63	144.00%	\$14.90	\$100.00
ATLANTA MANAGEMENT UNIT		306.00_		\$29.81	36.00%	<u>\$21</u> . <u>65</u>	\$30.00
MACKINAW STATE FOREST	9	316.00	\$21.72	\$30.09	39.00%	\$14.90	\$100.00
ROSCOMMON MANAGEMENT UNIT	2	30.00	\$16.45	\$16.45	0.00%	\$13.20	<u>\$17.1</u> 0
AUSABLE STATE FOREST	2	30.00	\$16.45	\$16.45	0.00%	\$13.20	\$17.10
NORTHERN LOWER PENNINSULA	11	346.00	\$21.26	\$28.90	36.00%	\$13.20	\$100.00
STATEWIDE	36	2,828.00	\$20.80	\$27.08	30.00%	\$10.00	\$100.00

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	1	70.00	\$49.90	\$50.01	0.00%	\$50.01	\$50.01
CRYSTAL FALLS MANAGEMENT UNIT		2,046.00			<u>54.</u> 00% _	<u>\$68</u> . <u>15</u>	
COPPER COUNTRY STATE FOREST	4	2,116.00	\$50.00	\$76.06	52.00%	\$50.01	\$75.11
GWINN MANAGEMENT UNIT	3	<u>465.00</u>	\$64.43	\$75.30	17.00%	\$30.10	\$75.49
ESCANABA RIVER STATE FOREST	3	465.00	\$64.43	\$75.30	17.00%	\$30.10	\$75.49
SHINGLETON MANAGEMENT UNIT	7	2,089.00	\$55.12	\$59.45	8.00%	\$55.50	\$65.00
NEWBERRY MANAGEMENT UNIT	4	2,206.00	\$88.62	\$92.54	4.00%	\$53.00	\$95.70
SAULT STE MARIE (NAUBINWAY OFFICE)		4.00		<u>\$67.15</u>		<u>\$67</u> . <u>15</u>	\$67.15
LAKE SUPERIOR STATE FOREST	12	4,299.00	\$72.32	\$76.44	6.00%	\$53.00	\$95.70
UPPER PENNINSULA	19	6,880.00	\$64.92	\$76.25	17.00%	\$30.10	\$95.70
GAYLORD MANAGEMENT UNIT	2	1,092.00	\$46.63	\$52.60	13.00%	\$49.70	\$55.60
PIGEON RIVER COUNTRY MANAGEMENT UNIT	3	556.00	\$51.97	\$57.13	10.00%	\$52.00	\$61.55
ATLANTA MANAGEMENT UNIT	10	<u> </u>			26.00%	<u> </u>	<u>\$100.00</u>
MACKINAW STATE FOREST	15	2,627.00	\$48.74	\$57.08	17.00%	\$49.70	\$100.00
TRAVERSE CITY MANAGEMENT UNIT	7	746.00	\$38.05	\$49.69	31.00%	\$26.75	\$55.00
CADILLAC MANAGEMENT UNIT	11	<u>16,142.00</u>	\$36.08	\$54.74	52.00%	\$27.60	<u>\$70.00</u>
PERE MARQUETTE STATE FOREST	18	16,888.00	\$36.16	\$54.52	51.00%	\$26.75	\$70.00
ROSCOMMON MANAGEMENT UNIT	4	198.00	\$45.76	\$72.83	59.00%	\$44.65	\$200.00
GRAYLING MANAGEMENT UNIT	3	2,960.00	\$35.89	\$59.44	66.00%	\$50.85	\$60.50
GLADWIN MANAGEMENT UNIT	2	1,231.00	\$42.18	\$59.26	40.00%	\$47.90	<u>\$60.00</u>
AUSABLE STATE FOREST	9	4,389.00	\$38.10	\$59.99	57.00%	\$44.65	\$200.00
NORTHERN LOWER PENNINSULA	42	23,904.00	\$37.90	\$55.80	47.00%	\$26.75	\$200.00
STATEWIDE	61	30,784.00	\$43.94	\$60.37	37.00%	\$26.75	\$200.00

07/01/2017 to 9/30/2017

PULPWOOD in Cords (see general note 4)

TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
BARAGA MANAGEMENT UNIT	4	233.00	\$19.03	\$24.16	27.00%	\$18.95	\$25.50
CRYSTAL FALLS MANAGEMENT UNIT			\$11.36	\$12.12		<u>\$11</u> .25	\$15.78_
COPPER COUNTRY STATE FOREST	7	309.00	\$17.14	\$21.20	24.00%	\$11.25	\$25.50
GWINN MANAGEMENT UNIT	3	774.00	\$20.46	\$22.77	11.00%	\$22.00	\$23.51
ESCANABA RIVER STATE FOREST	3	774.00	\$20.46	\$22.77	11.00%	\$22.00	\$23.51
SHINGLETON MANAGEMENT UNIT	4	205.00	\$16.23	\$19.50	20.00%	\$16.00	\$37.00
NEWBERRY MANAGEMENT UNIT	1	50.00	\$11.50	\$12.55	9.00%	\$12.55	\$12.55
SAULT STE MARIE (NAUBINWAY OFFICE)	1	7.00	<u>\$1</u> 5.00	\$15.23	2.00%	<u>\$15</u> .23	\$15.23
LAKE SUPERIOR STATE FOREST	6	262.00	\$15.30	\$18.06	18.00%	\$12.55	\$37.00
UPPER PENNINSULA	16	1,345.00	\$18.69	\$21.49	15.00%	\$11.25	\$37.00
STATEWIDE	16	1,345.00	\$18.69	\$21.49	15.00%	\$11.25	\$37.00

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WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
BARAGA MANAGEMENT UNIT	(1)	15.00	\$28.60	\$28.71	0.00%	\$28.71	\$28.71
CRYSTAL FALLS MANAGEMENT UNIT	2	214.00	\$29.00	\$45.09		\$35.50	\$60.01
COPPER COUNTRY STATE FOREST	$\frac{2}{3}$	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	\$60.01
GWINN MANAGEMENT UNIT	2	6.00	\$34.02	\$34.96	3.00%	\$34.00	\$34.05
ESCANABA MANAGEMENT UNIT	2	22.00	\$36.14	\$38.81	7.00%	\$36.15	\$45.00
ESCANABA RIVER STATE FOREST	<u> </u>	28.00	\$35.69	\$37.98	6.00%	\$34.00	\$45.00
SHINGLETON MANAGEMENT UNIT	6	1,444.00	\$20.68	\$27.32	32.00%	\$21.00	\$35.00
NEWBERRY MANAGEMENT UNIT	5	1,709.00	\$29.17	\$31.45	8.00%	\$11.75	\$32.60
SAULT STE MARIE (NAUBINWAY OFFICE)	4	107.00	<u>\$18.62</u>	\$20.68	11.00%	<u>\$10.00</u>	\$25.00
LAKE SUPERIOR STATE FOREST	15	3,260.00	\$25.06	\$29.27	17.00%	\$10.00	\$35.00
UPPER PENNINSULA	22	3,517.00	\$25.40	\$30.30	19.00%	\$10.00	\$60.01
GAYLORD MANAGEMENT UNIT	2	28.00	\$32.02	\$37.59	17.00%	\$30.70	\$41.00
PIGEON RIVER COUNTRY MANAGEMENT UNIT	3	161.00	\$23.41	\$24.47	5.00%	\$23.95	\$31.00
ATLANTA MANAGEMENT UNIT	9	622.00_			121.00%	\$35.65_	<u>\$481.03</u>
MACKINAW STATE FOREST	14	811.00	\$33.50	\$67.47	101.00%	\$23.95	\$481.03
TRAVERSE CITY MANAGEMENT UNIT	11	436.00	\$13.79	\$17.97	30.00%	\$10.20	\$424.50
CADILLAC MANAGEMENT UNIT	9	317.00	\$15.07	\$16.73	11.00%	\$13.55_	\$20.60
PERE MARQUETTE STATE FOREST	20	753.00	\$14.33	\$17.45	22.00%	\$10.20	\$424.50
ROSCOMMON MANAGEMENT UNIT	6	448.00	\$17.84	\$35.68	100.00%	\$22.00	\$290.00
AUSABLE STATE FOREST	6	448.00	\$17.84	\$35.68	100.00%	\$22.00	\$290.00
NORTHERN LOWER PENNINSULA	40	2,012.00	\$22.84	\$41.67	82.00%	\$10.20	\$481.03
STATEWIDE	62	5,529.00	\$24.47	\$34.44	41.00%	\$10.00	\$481.03