

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2018 TO 6/30/2018

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit		2.20			16.00%	\$39.36	\$39.36
MACKINAW STATE FOREST	1	2.20	\$34.00	\$39.36	16.00%	\$39.36	\$39.36
Traverse City Management Unit		3.80		\$60.00	0.00%	\$60.00	\$60.00
PERE MARQUETTE STATE FOREST	1	3.80	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
NORTHERN LOWER PENNINSULA	2	6.00	\$50.47	\$52.43	4.00%	\$39.36	\$60.00
STATEWIDE	2	6.00	\$50.47	\$52.43	4.00%	\$39.36	\$60.00

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31
MACKINAW STATE FOREST	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31
NORTHERN LOWER PENNINSULA	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31
STATEWIDE	1	1.60	\$21.00	\$24.31	16.00%	\$24.31	\$24.31

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(4)	(2)	PRICE	(4)	COL. 4	(6)	(7)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	2.20	\$119.00	\$130.71	10.00%	\$130.71	\$130.71
Crystal Falls Management Unit			<u>\$23</u> 6.00 _	<u></u> <u> \$365.83</u>	<u>55.00%</u> _	<u>\$365</u> . <u>83</u>	<u>\$365.83</u>
COPPER COUNTRY STATE FOREST	2	30.70	\$227.62	\$348.98	53.00%	\$130.71	\$365.83
Gwinn Management Unit	1	1 <u>,548.40</u>	\$116.00	\$206.95	<u> 78.00%</u>	<u>\$206</u> .95	\$206.95
ESCANABA RIVER STATE FOREST	1	1,548.40	\$116.00	\$206.95	78.00%	\$206.95	\$206.95
Shingleton Management Unit	1	31.50	\$107.00	<u>\$125.00</u>	17.00%	\$125.00	\$125.00
LAKE SUPERIOR STATE FOREST	1	31.50	\$107.00	\$125.00	17.00%	\$125.00	\$125.00
UPPER PENNINSULA	4	1,610.60	\$117.95	\$208.05	76.00%	\$125.00	\$365.83
Gaylord Management Unit	7	500.70	\$58.12	\$83.22	43.00%	\$28.00	\$110.43
Pigeon River Country Management Unit	1	12.50	\$66.00	\$75.62	15.00%	\$75.62	\$75.62
_Atlanta Management Unit	1			\$109.85	39.00%	\$109.85	\$109.85
MACKINAW STATE FOREST	9	535.40	\$59.17	\$84.15	42.00%	\$28.00	\$110.43
Traverse City Management Unit	6	608.00	\$109.49	<u>\$144.93</u>	32.00%	\$104.00	\$334.81
PERE MARQUETTE STATE FOREST	6	608.00	\$109.49	\$144.93	32.00%	\$104.00	\$334.81
Roscommon Management Unit	2	8.30	\$128.00	\$284.54	122.00%	\$140.00	\$362.17
Grayling Management Unit	2	38.50	\$127.49	\$128.80	1.00%	<u>\$128.60</u>	\$129.00
AUSABLE STATE FOREST	4	46.80	\$127.58	\$156.42	23.00%	\$128.60	\$362.17
NORTHERN LOWER PENNINSULA	19	1,190.20	\$87.56	\$118.04	35.00%	\$28.00	\$362.17
STATEWIDE	23	2,800.80	\$105.04	\$169.80	62.00%	\$28.00	\$365.83

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	2.50	\$51.00	<u>\$51.00</u>	0.00%	\$51.00	\$51.00
ESCANABA RIVER STATE FOREST		2.50	\$51.00	\$51.00	0.00%	\$51.00	\$51.00
UPPER PENNINSULA	1	2.50	\$51.00	\$51.00	0.00%	\$51.00	\$51.00
Gaylord Management Unit	9	415.30	\$53.86	\$90.75	68.00%	\$28.00	\$241.14
Pigeon River Country Management Unit				\$61.50		\$61.50	\$61.50_
MACKINAW STATE FOREST	10	417.60	\$53.90	\$90.59	68.00%	\$28.00	\$241.14
Traverse City Management Unit	8	231.90	\$98.51	\$166.64	69.00%	\$74.00	\$404.74
Cadillac Management Unit		9.90_	\$104.00	\$200.04	92.00%	\$200.04	\$200.04
PERE MARQUETTE STATE FOREST	9	241.80	\$98.73	\$168.00	70.00%	\$74.00	\$404.74
Grayling Management Unit	1	27.50	\$75.00	\$126.58	69.00%	\$126.58	<u>\$126.58</u>
AUSABLE STATE FOREST	1	27.50	\$75.00	\$126.58	69.00%	\$126.58	\$126.58
NORTHERN LOWER PENNINSULA	20	686.90	\$70.53	\$119.28	69.00%	\$28.00	\$404.74
STATEWIDE	21	689.40	\$70.46	\$119.03	69.00%	\$28.00	\$404.74
BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE

BLACK ASH (41)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	9.60	\$73.00	<u>\$129.25</u>	77.00%	\$129.25	\$129.25
COPPER COUNTRY STATE FOREST	1	9.60	\$73.00	\$129.25	77.00%	\$129.25	\$129.25
UPPER PENNINSULA	1	9.60	\$73.00	\$129.25	77.00%	\$129.25	\$129.25
STATEWIDE	1	9.60	\$73.00	\$129.25	77.00%	\$129.25	\$129.25

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BLACK CHERRY (49)	# OF SALES SOLD (1)	TOTAL VOLUME	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	1.70	\$171.00	\$189.06	. ,	\$184.23	\$225.32
COPPER COUNTRY STATE FOREST			\$171.00	<u> </u>	11.00%	\$184.23	\$225.32
Gwinn Management Unit	2	22.80	\$109.21	\$112.01	3.00%	\$108.00	\$290.80
ESCANABA RIVER STATE FOREST		22.80	\$109.21	<u> </u>	3.00%	\$108.00	\$290.80
Shingleton Management Unit	2	0.40	\$103.50	\$103.50	0.00%	\$103.00	\$104.00
Newberry Management Unit	1	<u> </u>	<u>\$15</u> 0.00 _	<u> </u>	135.00% _	\$352.90_	\$352.90
LAKE SUPERIOR STATE FOREST	3	7.80	\$147.62	\$340.11	130.00%	\$103.00	\$352.90
UPPER PENNINSULA	7	32.30	\$121.73	\$171.15	41.00%	\$103.00	\$352.90
Gaylord Management Unit	4	39.40	\$201.52	\$393.27	95.00%	\$177.00	\$406.59
MACKINAW STATE FOREST	4	39.40	\$201.52	\$393.27	95.00%	\$177.00	\$406.59
Traverse City Management Unit	7	125.40	\$165.15	\$211.60		\$115.00	\$555.34
Cadillac Management Unit			\$119.52	<u></u> <u>\$137.16</u>		\$125.00	<u>\$180.45</u>
PERE MARQUETTE STATE FOREST	10	136.80	\$161.35	\$205.40	27.00%	\$115.00	\$555.34
NORTHERN LOWER PENNINSULA	14	176.20	\$170.33	\$247.41	45.00%	\$115.00	\$555.34
STATEWIDE	21	208.50	\$162.80	\$235.60	45.00%	\$103.00	\$555.34
BLACK SPRUCE (22)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
BLACK SPRUCE (22)	# OF SALES SOLD	TOTAL VOLUME	ADVERTISED	AVERAGE SOLD PRICE	FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
BLACK SPRUCE (22)	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
, <i>,</i>	SOLD (1)	(2)	ADVERTISED PRICE (3)	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5)	SOLD PRICE (6)	SOLD PRICE (7)
Cadillac Management Unit	(1)1	(2) 32.60	ADVERTISED PRICE (3) \$31.00	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5) 80.00%	SOLD PRICE (6)\$55.94	(7) \$55.94
Cadillac Management Unit PERE MARQUETTE STATE FOREST	(1)1	(2) 32.60 32.60	ADVERTISED PRICE (3)	(4) (55.94 \$55.94	FROM COL. 3 TO COL. 4 (5) 80.00% 80.00%	(6) \$55.94	(7) \$55.94 \$55.94
Cadillac Management Unit PERE MARQUETTE STATE FOREST NORTHERN LOWER PENNINSULA	(1)1	(2) 32.60 32.60 32.60	ADVERTISED PRICE (3) \$31.00 \$31.00	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5)	(6) (555.94 \$55.94	(7) \$55.94 \$55.94 \$55.94
Cadillac Management Unit PERE MARQUETTE STATE FOREST	(1)1	(2) 32.60 32.60	ADVERTISED PRICE (3)	(4) (55.94 \$55.94	FROM COL. 3 TO COL. 4 (5)	(6) \$55.94	(7) \$55.94 \$55.94
Cadillac Management Unit PERE MARQUETTE STATE FOREST NORTHERN LOWER PENNINSULA	(1) (1) 1 1	(2) 32.60 32.60 32.60	ADVERTISED PRICE (3) \$31.00 \$31.00	(4) 	FROM COL. 3 TO COL. 4 (5)	(6) (555.94 \$55.94	(7) \$55.94 \$55.94
Cadillac Management Unit PERE MARQUETTE STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE	(1) (1) 1 1 4 OF SALES	(2) 32.60 32.60 32.60 32.60	ADVERTISED PRICE (3)	\$55.94 \$55.94 \$55.94 \$55.94 \$55.94	FROM COL. 3 TO COL. 4 (5)	(6) \$55.94 \$55.94 \$55.94 MINIMUM	(7)\$55.94\$55.94\$55.94 MAXIMUM
Cadillac Management Unit PERE MARQUETTE STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE	(1) (1) 1 1 # OF SALES SOLD	(2) 32.60 32.60 32.60 32.60 TOTAL VOLUME	ADVERTISED PRICE (3) \$31.00 \$31.00 \$31.00 AVERAGE ADVERTISED PRICE	\$55.94 \$55.94 \$55.94 \$55.94 \$55.94 AVERAGE SOLD PRICE	FROM COL. 3 TO COL. 4 (5)	\$55.94 \$55.94 \$55.94 \$55.94 \$55.94 MINIMUM SOLD PRICE	(7) \$55.94 \$55.94 \$55.94 \$55.94 MAXIMUM SOLD PRICE
Cadillac Management Unit PERE MARQUETTE STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE IRONWOOD (61)	(1) (1) 1 1 # OF SALES SOLD	(2) 32.60 32.60 32.60 32.60 TOTAL VOLUME	ADVERTISED PRICE (3) \$31.00 \$31.00 \$31.00 \$31.00 AVERAGE ADVERTISED PRICE (3)	\$55.94 \$55.94 \$55.94 \$55.94 \$55.94 AVERAGE \$OLD PRICE	FROM COL. 3 TO COL. 4 (5)	(6) (555.94 \$55.94 \$55.94 \$55.94 MINIMUM SOLD PRICE (6)	(7)\$55.94\$55.94\$55.94 MAXIMUM SOLD PRICE (7)
Cadillac Management Unit PERE MARQUETTE STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE IRONWOOD (61) Gaylord Management Unit	(1) (1) 1 1 # OF SALES SOLD	(2) 32.60 32.60 32.60 32.60 TOTAL VOLUME (2) 2.90	ADVERTISED PRICE (3) \$31.00 \$31.00 \$31.00 \$31.00 AVERAGE ADVERTISED PRICE (3) \$42.00	\$55.94 \$55.94 \$55.94 \$55.94 \$55.94 AVERAGE \$OLD PRICE (4) \$42.00	FROM COL. 3 TO COL. 4 (5) 80.00% 80.00% 80.00% 80.00% **CHANGE FROM COL. 3 TO COL. 4 (5) 0.00% 0.00%	(6) (555.94 \$55.94 \$55.94 MINIMUM SOLD PRICE (6) \$42.00	\$55.94 \$55.94 \$55.94 \$55.94 \$55.94 MAXIMUM SOLD PRICE (7) \$42.00

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	21.70	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
Atlanta Management Unit					22.00%	<u> </u>	
MACKINAW STATE FOREST	2	36.10	\$54.81	\$58.95	8.00%	\$57.36	\$60.00
Traverse City Management Unit	4	96.00	\$30.54	\$37.54	23.00%	\$31.00	\$43.10
Cadillac Management Unit		2.20	\$38.00	\$72.49	91.00%	\$72.49	<u>\$72.49</u>
PERE MARQUETTE STATE FOREST	5	98.20	\$30.71	\$38.32	25.00%	\$31.00	\$72.49
NORTHERN LOWER PENNINSULA	7	134.30	\$37.19	\$43.86	18.00%	\$31.00	\$72.49
STATEWIDE	7	134.30	\$37.19	\$43.86	18.00%	\$31.00	\$72.49

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	21	1,499.60	\$56.43	\$88.01	56.00%	\$27.81	\$176.18
Pigeon River Country Management Unit	1	55.40	\$72.00	\$72.59	1.00%	\$72.59	\$72.59
Atlanta Management Unit		505.80		<u> </u>	24.00%	\$89.00	\$123.75
MACKINAW STATE FOREST	28	2,060.80	\$64.86	\$93.10	44.00%	\$27.81	\$176.18
Traverse City Management Unit	17	676.30	\$100.33	\$156.51	56.00%	\$88.00	\$470.22
Cadillac Management Unit	10	1,375.10	\$122.86	<u> </u>	42.00%	<u>\$126.00</u>	\$398.80
PERE MARQUETTE STATE FOREST	27	2,051.40	\$115.44	\$168.61	46.00%	\$88.00	\$470.22
Roscommon Management Unit	2	87.20	\$63.00	\$89.78	43.00%	\$75.00	\$153.56
Grayling Management Unit	2	167.70	\$81.97	\$86.56	6.00%	\$80.00	\$100.00
Gladwin Management Unit		278.60	\$66.28	\$77.86	17.00%	<u>\$75.00</u>	<u>\$79.00</u>
AUSABLE STATE FOREST	7	533.50	\$70.68	\$82.54	17.00%	\$75.00	\$153.56
NORTHERN LOWER PENNINSULA	62	4,645.70	\$87.86	\$125.23	43.00%	\$27.81	\$470.22
STATEWIDE	62	4,645.70	\$87.86	\$125.23	43.00%	\$27.81	\$470.22

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MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	220.40	\$105.00	\$165.39	58.00%	\$165.39	\$165.39
Atlanta Management Unit			<u>\$106.10</u>	\$130.51	23.00%	\$129.37	<u>\$175.11</u>
MACKINAW STATE FOREST	3	296.50	\$105.28	\$156.44	49.00%	\$129.37	\$175.11
Cadillac Management Unit	3	208.70	\$165.88	\$208.56	26.00%	\$200.00	\$296.34
PERE MARQUETTE STATE FOREST	3	208.70	\$165.88	\$208.56	26.00%	\$200.00	\$296.34
Roscommon Management Unit	2	73.60	\$123.54	\$136.52	11.00%	\$135.25	\$140.00
Grayling Management Unit	10	1,018.10	\$255.18	\$262.45	3.00%	\$209.44	\$312.66
Gladwin Management Unit	1	7.60	\$149.00	<u> </u>	7.00%	<u>\$160.00</u>	<u>\$160.00</u>
AUSABLE STATE FOREST	13	1,099.30	\$245.63	\$253.31	3.00%	\$135.25	\$312.66
NORTHERN LOWER PENNINSULA	19	1,604.50	\$209.32	\$229.59	10.00%	\$129.37	\$312.66
STATEWIDE	19	1,604.50	\$209.32	\$229.59	10.00%	\$129.37	\$312.66

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	50.50	\$37.30	\$38.46	3.00%	\$21.99	\$49.00
Pigeon River Country Management Unit	1	0.70	\$47.00	\$47.39	1.00%	\$47.39	\$47.39
Atlanta Management Unit	1	12.70	\$42.00	\$143.99	243.00%	<u>\$143.99</u>	<u>\$143.99</u>
MACKINAW STATE FOREST	4	63.90	\$38.34	\$59.53	55.00%	\$21.99	\$143.99
Traverse City Management Unit	1	0.50	\$47.00	\$50.59	8.00%	\$50.59	\$50.59
PERE MARQUETTE STATE FOREST	1	0.50	\$47.00	\$50.59	8.00%	\$50.59	\$50.59
Roscommon Management Unit	1	18.70	\$47.00	\$93.73	99.00%	\$93.73	\$93.73
AUSABLE STATE FOREST	1	18.70	\$47.00	\$93.73	99.00%	\$93.73	\$93.73
NORTHERN LOWER PENNINSULA	6	83.10	\$40.34	\$67.18	67.00%	\$21.99	\$143.99
STATEWIDE	6	83.10	\$40.34	\$67.18	67.00%	\$21.99	\$143.99

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	19.10	\$53.38	\$60.06	13.00%	\$48.75	\$64.64
Crystal Falls Management Unit		<u> </u>		<u> \$114.28</u>	24.00%	\$114.28_	<u>\$114.28</u>
COPPER COUNTRY STATE FOREST	3	20.50	\$56.01	\$63.77	14.00%	\$48.75	\$114.28
Gwinn Management Unit	1	12.10	\$83.00	\$148.08	78.00%	\$148.08	\$148.08
ESCANABA RIVER STATE FOREST		12.10	\$83.00	\$148.08	78.00%	\$148.08	\$148.08
Shingleton Management Unit	1	0.10	\$88.00	\$100.00	14.00%	\$100.00	\$100.00
Newberry Management Unit		1.60_		\$96.58	14.00%	\$96.58_	\$96.58_
LAKE SUPERIOR STATE FOREST	2	1.70	\$85.18	\$96.78	14.00%	\$96.58	\$100.00
UPPER PENNINSULA	6	34.30	\$66.98	\$95.15	42.00%	\$48.75	\$148.08
Gaylord Management Unit	1	13.90	\$61.00	\$61.00	0.00%	\$61.00	\$61.00
Pigeon River Country Management Unit	1	8.30	<u>\$52.00</u>	\$52.43	1.00%	\$52.43	\$52.43
MACKINAW STATE FOREST	2	22.20	\$57.64	\$57.80	0.00%	\$52.43	\$61.00
NORTHERN LOWER PENNINSULA	2	22.20	\$57.64	\$57.80	0.00%	\$52.43	\$61.00
STATEWIDE	8	56.50	\$63.31	\$80.47	27.00%	\$48.75	\$148.08

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	46.90	\$216.21	\$245.72		\$233.78	\$283.30
Crystal Falls Management Unit	<u> </u>		<u>\$187.00</u> _	<u>\$279.04</u>		\$232.30_	\$289.88
COPPER COUNTRY STATE FOREST	5	74.00	\$205.51	\$257.92	26.00%	\$232.30	\$289.88
Gwinn Management Unit	5				42.00%	<u> </u>	<u>\$149.86</u>
ESCANABA RIVER STATE FOREST	5	505.20	\$57.32	\$81.43	42.00%	\$39.00	\$149.86
Shingleton Management Unit	2	42.80	\$124.34	\$149.93	21.00%	\$124.00	\$200.00
Newberry Management Unit	2	117.10	\$100.33	\$207.02	106.00%	\$206.70	\$211.00
Sault Ste Marie (Naubinway Office)			\$128.85	<u></u> <u>\$196.67</u>	<u>53.00%</u>	\$140.82	<u>\$250.70</u>
LAKE SUPERIOR STATE FOREST	6	190.00	\$110.26	\$192.52	75.00%	\$124.00	\$250.70
UPPER PENNINSULA	16	769.20	\$84.65	\$125.85	49.00%	\$39.00	\$289.88
Gaylord Management Unit	19	543.60	\$139.56	\$170.03	22.00%	\$69.00	\$281.64
Pigeon River Country Management Unit	1	61.50	\$141.00	\$142.16	1.00%	\$142.16	\$142.16
Atlanta Management Unit			\$138.00	<u> \$181.83</u>	32.00% _	<u>\$155</u> . <u>98</u>	\$251.13
MACKINAW STATE FOREST	27	743.70	\$139.39	\$169.93	22.00%	\$69.00	\$281.64
Traverse City Management Unit	14	847.50	\$115.06	\$148.72	29.00%	\$28.06	\$330.77
Cadillac Management Unit	9		<u>\$109.97</u>	\$192.20	75.00%	\$129.00	<u>\$371.12</u>
PERE MARQUETTE STATE FOREST	23	1,136.40	\$113.77	\$159.78	40.00%	\$28.06	\$371.12
Roscommon Management Unit	2	16.20	\$67.00	\$106.54	59.00%	\$80.00	\$218.68
Grayling Management Unit	6	332.40	\$38.63	\$57.70	49.00%	\$42.00	\$81.64
Gladwin Management Unit	3	48.80	\$42.70	<u>\$61.06</u>	43.00%	<u> </u>	\$75.00
AUSABLE STATE FOREST	11	397.40	\$40.29	\$60.11	49.00%	\$42.00	\$218.68
NORTHERN LOWER PENNINSULA	61	2,277.50	\$109.31	\$145.70	33.00%	\$28.06	\$371.12
STATEWIDE	77	3,046.70	\$103.09	\$140.69	36.00%	\$28.06	\$371.12

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	150.50	\$165.00	\$261.42	58.00%	\$261.42	\$261.42
COPPER COUNTRY STATE FOREST	1	150.50	\$165.00	\$261.42	58.00%	\$261.42	\$261.42
Gwinn Management Unit	3	105.90	\$176.20	\$277.79	<u>58.00%</u>	\$195.00	\$305.07
ESCANABA RIVER STATE FOREST	3	105.90	\$176.20	\$277.79	58.00%	\$195.00	\$305.07
UPPER PENNINSULA	4	256.40	\$169.63	\$268.18	58.00%	\$195.00	\$305.07
Gaylord Management Unit	5	247.60	\$231.28	\$363.10	57.00%	\$228.00	\$399.79
Atlanta Management Unit		335.80	\$169.00 _	\$221.63	31.00%	\$169.00	<u>\$259.46</u>
MACKINAW STATE FOREST	10	583.40	\$195.43	\$281.67	44.00%	\$169.00	\$399.79
Traverse City Management Unit	12	402.30	\$175.12	\$346.57	98.00%	\$138.00	\$612.98
_Cadillac Management Unit		94.20	\$191.00	\$383.13	101.00%	<u>\$383</u> . <u>13</u>	<u>\$383.13</u>
PERE MARQUETTE STATE FOREST	13	496.50	\$178.14	\$353.50	98.00%	\$138.00	\$612.98
Grayling Management Unit	3	341.50	\$201.50	\$227.79	13.00%	\$223.00	\$238.17
AUSABLE STATE FOREST	3	341.50	\$201.50	\$227.79	13.00%	\$223.00	\$238.17
NORTHERN LOWER PENNINSULA	26	1,421.40	\$190.85	\$293.82	54.00%	\$138.00	\$612.98
STATEWIDE	30	1,677.80	\$187.61	\$289.90	55.00%	\$138.00	\$612.98

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	7.90	\$130.00	\$171.30	32.00%	\$171.30	\$171.30
Crystal Falls Management Unit	4		<u>\$13</u> 5.00	<u>\$155.18</u>		<u>\$140</u> . <u>39</u>	<u>\$218.20</u>
COPPER COUNTRY STATE FOREST	5	214.80	\$134.82	\$155.77	16.00%	\$140.39	\$218.20
Gwinn Management Unit	3	135.80	\$161.09	\$252.27	57.00%	<u>\$140.00</u>	\$310.42
ESCANABA RIVER STATE FOREST	3	135.80	\$161.09	\$252.27	57.00%	\$140.00	\$310.42
UPPER PENNINSULA	8	350.60	\$144.99	\$193.15	33.00%	\$140.00	\$310.42
Gaylord Management Unit	13	3,478.70	\$99.23	\$149.58	51.00%	\$106.10	\$211.73
Pigeon River Country Management Unit	1	259.00	\$106.00	\$126.00	19.00%	\$126.00	\$126.00
Atlanta Management Unit		1 <u>,874.5</u> 0	\$120.36	\$169.16	41.00% _	\$130.00	<u>\$182.69</u>
MACKINAW STATE FOREST	21	5,612.20	\$106.60	\$155.03	45.00%	\$106.10	\$211.73
Traverse City Management Unit	18	3,370.30	\$110.55	\$153.48	39.00%	\$65.00	\$252.42
Cadillac Management Unit	4	3 <u>,087.00</u>	\$113.19	<u>\$163.68</u>	45.00%	<u>\$160</u> . <u>00</u>	<u>\$231.64</u>
PERE MARQUETTE STATE FOREST	22	6,457.30	\$111.82	\$158.35	42.00%	\$65.00	\$252.42
Roscommon Management Unit	3	1,670.20	\$115.65	\$173.53	50.00%	\$130.00	\$193.51
Grayling Management Unit	9	846.40	\$125.53	\$141.06	12.00%	\$123.00	\$216.37
Gladwin Management Unit			\$135.00	<u>\$136.03</u>		\$135.00	<u>\$145.00</u>
AUSABLE STATE FOREST	14	2,598.80	\$119.48	\$161.77	35.00%	\$123.00	\$216.37
NORTHERN LOWER PENNINSULA	57	14,668.30	\$111.18	\$157.69	42.00%	\$65.00	\$252.42
STATEWIDE	65	15,018.90	\$111.97	\$158.52	42.00%	\$65.00	\$310.42

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	69.10	\$375.65	\$409.78		\$382.08	\$490.17
Crystal Falls Management Unit			<u> </u>	<u> \$689.04</u>		<u> </u>	<u>\$700.67</u>
COPPER COUNTRY STATE FOREST	5	81.70	\$387.21	\$452.85	17.00%	\$382.08	\$700.67
Gwinn Management Unit	4	628.80	\$287.31	\$342.74	19.00%	\$226.00	\$603.01
ESCANABA RIVER STATE FOREST	4	628.80	\$287.31	\$342.74	19.00%	\$226.00	\$603.01
Shingleton Management Unit	2	69.10	\$361.00	\$584.44	62.00%	\$361.00	\$600.00
Newberry Management Unit	1	204.10	\$366.00	\$519.26	42.00%	\$519.26	\$519.26
Sault Ste Marie (Naubinway Office)	4	257.10	<u>\$51</u> 7.13	\$ <u>57</u> 7.32	12.00%	<u>\$570</u> .16	<u>\$871.46</u>
LAKE SUPERIOR STATE FOREST	7	530.30	\$438.62	\$555.90	27.00%	\$361.00	\$871.46
UPPER PENNINSULA	16	1,240.80	\$358.56	\$441.09	23.00%	\$226.00	\$871.46
Gaylord Management Unit	10	764.00	\$269.49	\$494.76	84.00%	\$137.00	\$1,116.96
Atlanta Management Unit			\$406.00	\$1,004.20	147.00%	\$522.37	<u>\$1,160.8</u> 2
MACKINAW STATE FOREST	12	849.20	\$283.19	\$545.87	93.00%	\$137.00	\$1,160.82
Traverse City Management Unit	13	707.20	\$245.15	\$405.45	65.00%	\$63.15	\$772.72
Cadillac Management Unit	2	4.20	\$266.07	\$369.76	39.00%	\$275.00	<u>\$1,070.96</u>
PERE MARQUETTE STATE FOREST	15	711.40	\$245.27	\$405.24	65.00%	\$63.15	\$1,070.96
Roscommon Management Unit	2	17.90	\$316.00	\$562.22	78.00%	\$327.00	\$615.38
Grayling Management Unit		60.90	\$315.33	\$318.33		\$317.00	<u>\$318.98</u>
AUSABLE STATE FOREST	4	78.80	\$315.48	\$373.73	18.00%	\$317.00	\$615.38
NORTHERN LOWER PENNINSULA	31	1,639.40	\$268.29	\$476.57	78.00%	\$63.15	\$1,160.82
STATEWIDE	47	2,880.20	\$307.18	\$461.29	50.00%	\$63.15	\$1,160.82

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\$67.76

\$67.76

\$150.92

\$150.92

\$62.00

\$62.00

\$40.50

\$40.50

SAWTIMBER in MBF (see general note 3)

Grayling Management Unit

STATEWIDE

AUSABLE STATE FOREST

NORTHERN LOWER PENNINSULA

WHITE ASH (06)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	10.40	\$89.00	\$141.18	59.00%	\$141.18	\$141.18
Crystal Falls Management Unit		9.60		\$147.26	<u>55.</u> 00% _	\$147.26	<u>\$147.26</u>
COPPER COUNTRY STATE FOREST	2	20.00	\$91.88	\$144.10	57.00%	\$141.18	\$147.26
Gwinn Management Unit	2	13.80	<u>\$52.87</u>	\$80.34	52.00%	\$41.00	<u>\$1</u> 10.61
ESCANABA RIVER STATE FOREST	2	13.80	\$52.87	\$80.34	52.00%	\$41.00	\$110.61
Sault Ste Marie (Naubinway Office)	2	39.80	\$73.04	\$91.33	25.00%	\$75.21	<u>\$175.48</u>
LAKE SUPERIOR STATE FOREST	2	39.80	\$73.04	\$91.33	25.00%	\$75.21	\$175.48
UPPER PENNINSULA	6	73.60	\$74.38	\$103.61	39.00%	\$41.00	\$175.48
Gaylord Management Unit	1	141.90	\$82.00	\$82.00	0.00%	\$82.00	\$82.00
MACKINAW STATE FOREST	1	141.90	\$82.00	\$82.00	0.00%	\$82.00	\$82.00
Cadillac Management Unit		0.90		\$156.86	<u>87.00%</u>	<u>\$156.86</u>	<u>\$156.86</u>
PERE MARQUETTE STATE FOREST	1	0.90	\$84.00	\$156.86	87.00%	\$156.86	\$156.86
NORTHERN LOWER PENNINSULA	2	142.80	\$82.01	\$82.47	1.00%	\$82.00	\$156.86
STATEWIDE	8	216.40	\$79.42	\$89.66	13.00%	\$41.00	\$175.48
WHITE OAK (09)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(4)	(0)	PRICE	(1)	COL. 4	(0)	(=)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit		<u>170.50</u>	<u>\$5</u> 4.75	<u>\$74.11</u>	<u> 35.00%</u> _	<u>\$40</u> . <u>50</u>	<u>\$150.92</u>
PERE MARQUETTE STATE FOREST	8	170.50	\$54.75	\$74.11	35.00%	\$40.50	\$150.92

\$65.94

\$65.94

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22.00%

89.90

89.90

260.40

260.40

4

12

12

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	12.30	\$69.00	\$85.71	24.00%	\$85.71	<u>\$85.7</u> 1
COPPER COUNTRY STATE FOREST	1	12.30	\$69.00	\$85.71	24.00%	\$85.71	\$85.71
Gwinn Management Unit	3	35.00	<u>\$56.94</u>	\$75.55	33.00%	\$27.00	<u>\$103.4</u> 7
ESCANABA RIVER STATE FOREST	3	35.00	\$56.94	\$75.55	33.00%	\$27.00	\$103.47
Newberry Management Unit	2	107.90	\$58.40	\$94.24	61.00%	\$62.14	<u>\$105.8</u> 7
LAKE SUPERIOR STATE FOREST	2	107.90	\$58.40	\$94.24	61.00%	\$62.14	\$105.87
UPPER PENNINSULA	6	155.20	\$58.91	\$89.35	52.00%	\$27.00	\$105.87
Gaylord Management Unit	11	221.10	\$56.22	\$62.93	12.00%	\$31.26	\$98.87
Atlanta Management Unit				<u>\$110.79</u>	<u>17.00%</u> _	<u> </u>	<u> \$137.61</u>
MACKINAW STATE FOREST	15	292.30	\$65.64	\$74.59	14.00%	\$31.26	\$137.61
Traverse City Management Unit	16	333.70	\$59.96	\$77.19	29.00%	\$15.20	\$174.38
Cadillac Management Unit	4	90.00	\$59.98	<u></u> <u> \$188.84</u>	215.00%	\$108.65	\$268.01_
PERE MARQUETTE STATE FOREST	20	423.70	\$59.97	\$100.91	68.00%	\$15.20	\$268.01
Roscommon Management Unit	1	4.00	\$90.00	\$100.00	11.00%	\$100.00	\$100.00
Grayling Management Unit	2	143.70	\$88.00	\$94.77	8.00%	\$91.14	\$131.31
Gladwin Management Unit			\$88.00	\$90.93		\$88.00	\$99.00_
AUSABLE STATE FOREST	5	164.20	\$88.05	\$94.52	7.00%	\$88.00	\$131.31
NORTHERN LOWER PENNINSULA	40	880.20	\$67.09	\$90.98	36.00%	\$15.20	\$268.01
STATEWIDE	46	1,035.40	\$65.86	\$90.73	38.00%	\$15.20	\$268.01

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	24.60	\$40.00	\$52.71	32.00%	\$52.71	\$52.71
COPPER COUNTRY STATE FOREST		24.60	\$40.00	\$52.71	32.00%	\$52.71	\$52.71
Gwinn Management Unit	1	35.60	\$42.00	\$42.00	0.00%	\$42.00	\$42.00
ESCANABA RIVER STATE FOREST	1	35.60	\$42.00	\$42.00	0.00%	\$42.00	\$42.00
UPPER PENNINSULA	2	60.20	\$41.18	\$46.38	13.00%	\$42.00	\$52.71
Gaylord Management Unit	4	38.90	\$70.75	\$107.81	52.00%	\$31.26	\$145.81
Atlanta Management Unit	3				38.00%	\$84.81	\$90.58
MACKINAW STATE FOREST	7	112.10	\$66.35	\$95.21	43.00%	\$31.26	\$145.81
NORTHERN LOWER PENNINSULA	7	112.10	\$66.35	\$95.21	43.00%	\$31.26	\$145.81
STATEWIDE	9	172.30	\$57.55	\$78.15	36.00%	\$31.26	\$145.81

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1_	4.10	\$158.00	\$244.92	55.00%	\$244.92	<u>\$244.92</u>
COPPER COUNTRY STATE FOREST	1	4.10	\$158.00	\$244.92	55.00%	\$244.92	\$244.92
Gwinn Management Unit	1	3.10	<u>\$59.00</u>	\$59.00	0.00%	\$59.00	\$59.00
ESCANABA RIVER STATE FOREST	1	3.10	\$59.00	\$59.00	0.00%	\$59.00	\$59.00
Shingleton Management Unit	1	4.60	\$103.00	\$103.00	0.00%	\$103.00	\$103.00
Sault Ste Marie (Naubinway Office)				<u> \$101.12</u>	11.00%	\$100.28	\$105.22
LAKE SUPERIOR STATE FOREST	3	12.80	\$95.56	\$101.80	7.00%	\$100.28	\$105.22
UPPER PENNINSULA	5	20.00	\$102.70	\$124.50	21.00%	\$59.00	\$244.92
Gaylord Management Unit	2	1.60	\$61.50	<u>\$73.52</u>	20.00%	\$62.51	<u>\$150.5</u> 9
MACKINAW STATE FOREST	2	1.60	\$61.50	\$73.52	20.00%	\$62.51	\$150.59
NORTHERN LOWER PENNINSULA	2	1.60	\$61.50	\$73.52	20.00%	\$62.51	\$150.59
STATEWIDE	7	21.60	\$99.64	\$120.73	21.00%	\$59.00	\$244.92

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	875.00	\$14.52	\$31.52	117.00%	\$20.11	\$39.38
Crystal Falls Management Unit	6			\$20.13	23.00%	\$13.65	\$34.89
COPPER COUNTRY STATE FOREST	9	1,394.00	\$15.22	\$27.28	79.00%	\$13.65	\$39.38
Gwinn Management Unit	6	1,461.00	\$31.78	\$40.27	27.00%	\$16.00	\$57.27
ESCANABA RIVER STATE FOREST	6	1,461.00	\$31.78	\$40.27	27.00%	\$16.00	\$57.27
Shingleton Management Unit	2	162.00	\$21.91	\$21.91	0.00%	\$21.85	\$22.00
Newberry Management Unit	9	654.00	\$11.69	\$20.11	72.00%	\$10.90	\$27.89
Sault Ste Marie (Naubinway Office)	6	780.00	\$13.94	\$21.88	57.00%	\$11.99	\$34.11
Sault Ste Marie (Soo Office)			\$4.50	<u>\$10.16</u>	126.00%	<u> </u>	\$10.16_
LAKE SUPERIOR STATE FOREST	18	1,679.00	\$13.37	\$20.62	54.00%	\$10.16	\$34.11
UPPER PENNINSULA	33	4,534.00	\$19.87	\$29.00	46.00%	\$10.16	\$57.27
Gaylord Management Unit	7	1,217.00	\$19.66	\$29.08	48.00%	\$10.51	\$42.05
Pigeon River Country Management Unit	1	223.00	\$22.20	\$27.22	23.00%	\$27.22	\$27.22
Atlanta Management Unit		506.00		<u>\$73.59</u>	130.00%	\$35.83	\$100.20
MACKINAW STATE FOREST	14	1,946.00	\$23.15	\$40.44	75.00%	\$10.51	\$100.20
Traverse City Management Unit	3	278.00	\$13.97	\$15.02	8.00%	\$3.27	\$15.12
Cadillac Management Unit					105.00%	\$16.30	
PERE MARQUETTE STATE FOREST	4	315.00	\$13.26	\$15.17	14.00%	\$3.27	\$16.30
Roscommon Management Unit	2	86.00	\$16.47	\$25.92	57.00%	\$16.83	\$26.25
Grayling Management Unit				<u>\$13.66</u>		<u>\$10</u> .63_	
AUSABLE STATE FOREST	7	210.00	\$14.69	\$18.68	27.00%	\$10.63	\$26.25
NORTHERN LOWER PENNINSULA	25	2,471.00	\$21.17	\$35.37	67.00%	\$3.27	\$100.20
STATEWIDE	58	7,005.00	\$20.33	\$31.25	54.00%	\$3.27	\$100.20

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	43.00	\$14.10	\$20.11	43.00%	\$20.11	\$20.11
Crystal Falls Management Unit			<u> </u>	<u>\$18.14</u>	55.00%	<u>\$18</u> . <u>14</u>	\$1 <u>8.14</u>
COPPER COUNTRY STATE FOREST	2	120.00	\$12.56	\$18.85	50.00%	\$18.14	\$20.11
Gwinn Management Unit	1	2,725.00	<u>\$10.35</u>	<u>\$18.46</u>	78.00%	<u> </u>	\$18.46
ESCANABA RIVER STATE FOREST	1	2,725.00	\$10.35	\$18.46	78.00%	\$18.46	\$18.46
Sault Ste Marie (Naubinway Office)	1	34.00	\$9.50	\$25.45	168.00%	\$25.45	\$25.45
LAKE SUPERIOR STATE FOREST	1	34.00	\$9.50	\$25.45	168.00%	\$25.45	\$25.45
UPPER PENNINSULA	4	2,879.00	\$10.43	\$18.56	78.00%	\$18.14	\$25.45
Gaylord Management Unit	9	1,069.00	\$6.39	\$10.13	59.00%	\$3.65	\$31.72
Atlanta Management Unit				<u>\$18.77</u>	40.00% _	\$17.31_	\$20.65_
MACKINAW STATE FOREST	12	1,274.00	\$7.53	\$11.52	53.00%	\$3.65	\$31.72
Traverse City Management Unit	6	815.00	\$27.11	\$31.87	18.00%	\$18.20	\$60.29
PERE MARQUETTE STATE FOREST	6	815.00	\$27.11	\$31.87	18.00%	\$18.20	\$60.29
Roscommon Management Unit	2	25.00	\$7.80	\$13.44	72.00%	\$9.42	\$15.00
Grayling Management Unit					28.00%	<u> </u>	
AUSABLE STATE FOREST	3	83.00	\$7.80	\$11.04	42.00%	\$9.42	\$15.00
NORTHERN LOWER PENNINSULA	21	2,172.00	\$14.89	\$19.14	29.00%	\$3.65	\$60.29
STATEWIDE	25	5,051.00	\$12.35	\$18.81	52.00%	\$3.65	\$60.29

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	1	18.00	\$8.05	\$19.39	141.00%	\$19.39	\$19.39
LAKE SUPERIOR STATE FOREST	1	18.00	\$8.05	\$19.39	141.00%	\$19.39	\$19.39
UPPER PENNINSULA	1	18.00	\$8.05	\$19.39	141.00%	\$19.39	\$19.39
STATEWIDE	1	18.00	\$8.05	\$19.39	141.00%	\$19.39	\$19.39

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JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		<u> </u>		<u>\$61.83</u>		\$52.48_	
COPPER COUNTRY STATE FOREST	3	99.00	\$42.25	\$61.83	46.00%	\$52.48	\$62.80
Gwinn Management Unit			<u>\$46.98</u>		<u>10.00%</u>	<u>\$47</u> .49_	
ESCANABA RIVER STATE FOREST	3	249.00	\$46.98	\$51.51	10.00%	\$47.49	\$83.49
Shingleton Management Unit	2	358.00	\$42.93	\$46.21	8.00%	\$46.11	\$48.00
Newberry Management Unit	8	3,233.00	\$44.49	\$61.71	39.00%	\$35.15	\$65.06
Sault Ste Marie (Naubinway Office)	1	66.00	\$30.15	\$32.99	9.00%	\$32.99	\$32.99
Sault Ste Marie (Soo Office)		61.00		\$45.72		\$45.72	\$45.72
LAKE SUPERIOR STATE FOREST	12	3,718.00	\$43.60	\$59.45	36.00%	\$32.99	\$65.06
UPPER PENNINSULA	18	4,066.00	\$43.77	\$59.02	35.00%	\$32.99	\$83.49
Gaylord Management Unit	6	734.00	\$29.09	\$30.71	6.00%	\$28.60	\$41.75
Atlanta Management Unit	6			\$49.20	113.00%	\$25.37	\$61.87_
MACKINAW STATE FOREST	12	1,016.00	\$27.43	\$35.84	31.00%	\$25.37	\$61.87
Traverse City Management Unit	17	3,377.00	\$15.19	\$21.33	40.00%	\$3.63	\$37.09
Cadillac Management Unit	3	135.00	<u>\$19.40</u>	\$19.84	2.00%	<u>\$19.40</u>	\$21.05
PERE MARQUETTE STATE FOREST	20	3,512.00	\$15.36	\$21.28	39.00%	\$3.63	\$37.09
Roscommon Management Unit	1	49.00	\$18.45	\$30.00	63.00%	\$30.00	\$30.00
Grayling Management Unit	10	4,338.00	\$11.89	\$20.41	72.00%	\$12.25	\$28.76
Gladwin Management Unit						\$12.30	\$12.30_
AUSABLE STATE FOREST	12	4,402.00	\$11.97	\$20.48	71.00%	\$12.25	\$30.00
NORTHERN LOWER PENNINSULA	44	8,930.00	\$15.06	\$22.54	50.00%	\$3.63	\$61.87
STATEWIDE	62	12,996.00	\$24.04	\$33.96	41.00%	\$3.63	\$83.49
MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	2	85.00	\$7.96	\$14.18	78.00%	\$5.00	\$19.72
PERE MARQUETTE STATE FOREST		85.00	\$7.96	\$14.18	78.00%	\$5.00	\$19.72
Grayling Management Unit	1	130.00	\$3.75	\$5.06	35.00%	\$5.06	\$5.06
AUSABLE STATE FOREST	1	130.00	\$3.75	\$5.06	35.00%	\$5.06	\$5.06
NORTHERN LOWER PENNINSULA	3	215.00	\$5.42	\$8.66	60.00%	\$5.00	\$19.72
STATEWIDE	3	215.00	\$5.42	\$8.66	60.00%	\$5.00	\$19.72

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PULPWOOD in Cords (see general note	4)						
MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	160.00	\$27.11	\$49.63	83.00%	\$28.15	\$67.60
Crystal Falls Management Unit	6	4,445.00	\$35.23		<u>56.00%</u>	\$24.55	\$72.50
COPPER COUNTRY STATE FOREST	9	4,605.00	\$34.94	\$54.74	57.00%	\$24.55	\$72.50
Gwinn Management Unit	6	2,137.00	\$32.95	\$50.65	54.00%	<u>\$16.00</u>	\$60.75
ESCANABA RIVER STATE FOREST	6	2,137.00	\$32.95	\$50.65	54.00%	\$16.00	\$60.75
Shingleton Management Unit	4	372.00	\$33.70	\$41.74	24.00%	\$33.25	\$45.00
Newberry Management Unit	13	953.00	\$33.40	\$39.46	18.00%	\$29.75	\$48.00
Sault Ste Marie (Naubinway Office)	7	1,657.00	\$22.51	\$43.13	92.00%	\$32.68	\$52.85
Sault Ste Marie (Soo Office)	1	1,698.00	\$5.70	\$16.25	185.00%	\$16.25	<u>\$16.25</u>
LAKE SUPERIOR STATE FOREST	25	4,680.00	\$19.52	\$32.52	67.00%	\$16.25	\$52.85
UPPER PENNINSULA	40	11,422.00	\$28.25	\$44.87	59.00%	\$16.00	\$72.50
Gaylord Management Unit	25	9,939.00	\$19.56	\$26.78	37.00%	\$9.89	\$39.95
Pigeon River Country Management Unit	2	384.00	\$22.40	\$31.64	41.00%	\$29.99	\$40.06
Atlanta Management Unit	8	3,430.00	\$24.56		29.00%	\$24.75_	\$48.88
MACKINAW STATE FOREST	35	13,753.00	\$20.89	\$28.14	35.00%	\$9.89	\$48.88
Traverse City Management Unit	25	4,752.00	\$19.42	\$22.41	15.00%	\$4.91	\$41.78
Cadillac Management Unit	9	6,816.00	\$20.21	\$36.60	81.00%	\$22.14	\$60.00
PERE MARQUETTE STATE FOREST	34	11,568.00	\$19.89	\$30.77	55.00%	\$4.91	\$60.00
Roscommon Management Unit	3	1,372.00	\$30.20	\$43.62	44.00%	\$33.97	\$44.00
Grayling Management Unit	12	3,706.00	\$20.59	\$32.77	59.00%	\$19.26	\$58.48
Gladwin Management Unit	4	5,913.00	\$24.22	\$33.08	37.00%	\$21.25	\$35.00
AUSABLE STATE FOREST	19	10,991.00	\$23.74	\$34.29	44.00%	\$19.26	\$58.48
NORTHERN LOWER PENNINSULA	88	36,312.00	\$21.43	\$30.84	44.00%	\$4.91	\$60.00
STATEWIDE	128	47,734.00	\$23.06	\$34.20	48.00%	\$4.91	\$72.50

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FULF WOOD III Colus (see general note	5 4)						
MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	3,127.00	\$16.56	\$33.51	102.00%	\$26.14	\$41.07
Crystal Falls Management Unit		1 <u>,742.00</u>			46.00%	\$16.30	
COPPER COUNTRY STATE FOREST	10	4,869.00	\$19.04	\$33.76	77.00%	\$16.30	\$47.42
Gwinn Management Unit	6	10,135.00	<u>\$17.89</u>	\$24.66	38.00%	\$11.50	\$39.52
ESCANABA RIVER STATE FOREST	6	10,135.00	\$17.89	\$24.66	38.00%	\$11.50	\$39.52
Shingleton Management Unit	4	2,736.00	\$19.57	\$35.87	83.00%	\$20.00	\$40.00
Newberry Management Unit	13	2,657.00	\$17.04	\$25.15	48.00%	\$15.85	\$35.00
Sault Ste Marie (Naubinway Office)	6	4,797.00	\$25.45	\$32.04	26.00%	\$19.99	<u>\$45.4</u> 8
LAKE SUPERIOR STATE FOREST	23	10,190.00	\$21.68	\$31.27	44.00%	\$15.85	\$45.48
UPPER PENNINSULA	39	25,194.00	\$19.64	\$29.09	48.00%	\$11.50	\$47.42
Gaylord Management Unit	24	13,339.00	\$22.71	\$37.28	64.00%	\$10.85	\$109.72
Pigeon River Country Management Unit	1	261.00	\$19.00	\$29.99	58.00%	\$29.99	\$29.99
Atlanta Management Unit	9	3 <u>,784.00</u>			33.00%	\$19.80	\$40.05
MACKINAW STATE FOREST	34	17,384.00	\$22.04	\$34.81	58.00%	\$10.85	\$109.72
Traverse City Management Unit	31	7,603.00	\$18.54	\$22.99	24.00%	\$4.79	\$54.21
Cadillac Management Unit		2,906.00	<u>\$17.42</u>	\$29.72	71.00%	\$18.83	<u>\$54.4</u> 0
PERE MARQUETTE STATE FOREST	41	10,509.00	\$18.23	\$24.85	36.00%	\$4.79	\$54.40
Roscommon Management Unit	3	347.00	\$22.51	\$31.74	41.00%	\$23.21	\$34.00
Grayling Management Unit	12	2,717.00	\$19.90	\$35.97	81.00%	\$18.30	\$73.10
Gladwin Management Unit	6	2,192.00	<u>\$1</u> 3.38	\$20.61	54.00%	<u>\$15</u> .10	\$25.00
AUSABLE STATE FOREST	21	5,256.00	\$17.35	\$29.28	69.00%	\$15.10	\$73.10
NORTHERN LOWER PENNINSULA	96	33,149.00	\$20.09	\$30.78	53.00%	\$4.79	\$109.72
STATEWIDE	135	58,343.00	\$19.90	\$30.05	51.00%	\$4.79	\$109.72

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	282.00	<u>\$21.65</u>	\$25.14	<u>16.00%</u>	\$25.14	\$25.14
COPPER COUNTRY STATE FOREST	1	282.00	\$21.65	\$25.14	16.00%	\$25.14	\$25.14
Gwinn Management Unit	2	294.00	\$21.45	\$43.66	104.00%	<u>\$25</u> .40	\$44.78
ESCANABA RIVER STATE FOREST	2	294.00	\$21.45	\$43.66	104.00%	\$25.40	\$44.78
UPPER PENNINSULA	3	576.00	\$21.55	\$34.59	61.00%	\$25.14	\$44.78
Gaylord Management Unit	9	2,559.00	\$24.16	\$26.32	9.00%	\$23.80	\$48.04
Atlanta Management Unit		1,835.00	\$21.35	\$29.27	<u>37.00%</u>	\$21.35_	\$43.73_
MACKINAW STATE FOREST	16	4,394.00	\$22.99	\$27.55	20.00%	\$21.35	\$48.04
Traverse City Management Unit	17	2,050.00	\$15.49	\$20.26	31.00%	\$11.60	\$35.20
Cadillac Management Unit		<u>755.00</u>		<u>\$19.60</u>	<u>26.00%</u>	<u>\$17</u> . <u>15</u>	\$26.05_
PERE MARQUETTE STATE FOREST	22	2,805.00	\$15.51	\$20.08	29.00%	\$11.60	\$35.20
Roscommon Management Unit	2	281.00	\$17.76	\$23.82	34.00%	\$19.15	\$30.00
Grayling Management Unit	12	5,660.00	\$13.34	\$24.58	84.00%	\$14.00	\$46.41
Gladwin Management Unit				\$18.95	69.00%	<u>\$11</u> . <u>55</u>	\$22.00
AUSABLE STATE FOREST	19	6,526.00	\$13.34	\$24.04	80.00%	\$11.55	\$46.41
NORTHERN LOWER PENNINSULA	57	13,725.00	\$16.87	\$24.35	44.00%	\$11.55	\$48.04
STATEWIDE	60	14,301.00	\$17.06	\$24.77	45.00%	\$11.55	\$48.04

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	1,196.00	\$23.12	\$46.52	101.00%	\$20.11	\$55.97
Crystal Falls Management Unit			\$23.21		<u>54.00%</u>	<u>\$16.50</u>	\$48.40_
COPPER COUNTRY STATE FOREST	9	1,879.00	\$23.15	\$42.57	84.00%	\$16.50	\$55.97
Gwinn Management Unit	6	1,783.00	\$30.28	\$40.20	33.00%	\$16.00	<u>\$55.93</u>
ESCANABA RIVER STATE FOREST	6	1,783.00	\$30.28	\$40.20	33.00%	\$16.00	\$55.93
Shingleton Management Unit	3	891.00	\$29.71	\$31.58	6.00%	\$29.70	\$31.70
Newberry Management Unit	12	3,411.00	\$21.93	\$26.62	21.00%	\$19.50	\$41.47
Sault Ste Marie (Naubinway Office)	6	1,156.00	\$20.65	\$29.98	45.00%	\$17.99	\$52.73
Sault Ste Marie (Soo Office)					458.00%	\$25.40_	\$31.51
LAKE SUPERIOR STATE FOREST	23	5,747.00	\$22.05	\$28.27	28.00%	\$17.99	\$52.73
UPPER PENNINSULA	38	9,409.00	\$23.83	\$33.39	40.00%	\$16.00	\$55.97
Gaylord Management Unit	5	583.00	\$34.82	\$46.97	35.00%	\$19.39	\$71.11
Pigeon River Country Management Unit	1	11.00	\$34.35	\$34.64	1.00%	\$34.64	\$34.64
Atlanta Management Unit					38.00%	\$36.60	\$52.51
MACKINAW STATE FOREST	12	844.00	\$34.92	\$47.29	35.00%	\$19.39	\$71.11
Traverse City Management Unit	2	440.00	\$20.25	\$21.80	8.00%	\$4.79	\$22.12
Cadillac Management Unit		843.00			80.00%	\$27.70	<u>\$27.70</u>
PERE MARQUETTE STATE FOREST	3	1,283.00	\$17.03	\$25.68	51.00%	\$4.79	\$27.70
Grayling Management Unit	2	14.00	\$29.08	\$29.08	0.00%	\$28.05	\$30.10
AUSABLE STATE FOREST	2	14.00	\$29.08	\$29.08	0.00%	\$28.05	\$30.10
NORTHERN LOWER PENNINSULA	17	2,141.00	\$24.16	\$34.22	42.00%	\$4.79	\$71.11
STATEWIDE	55	11,550.00	\$23.89	\$33.54	40.00%	\$4.79	\$71.11

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	1	248.00	\$12.60	\$14.62	16.00%	\$14.62	\$14.62
Newberry Management Unit						<u>\$13</u> . <u>11</u>	
LAKE SUPERIOR STATE FOREST	2	267.00	\$12.56	\$14.51	16.00%	\$13.11	\$14.62
UPPER PENNINSULA	2	267.00	\$12.56	\$14.51	16.00%	\$13.11	\$14.62
Gaylord Management Unit	3	309.00	\$16.84	\$40.57	141.00%	\$8.55	\$57.52
Pigeon River Country Management Unit	1	2.00	\$22.10	\$32.26	46.00%	\$32.26	\$32.26
Atlanta Management Unit		142.00	\$24.25		276.00%	<u>\$91</u> . <u>12</u>	\$91.12
MACKINAW STATE FOREST	5	453.00	\$19.19	\$56.38	194.00%	\$8.55	\$91.12
Traverse City Management Unit	1	8.00	\$20.70	\$22.28	8.00%	\$22.28	\$22.28
PERE MARQUETTE STATE FOREST	1	8.00	\$20.70	\$22.28	8.00%	\$22.28	\$22.28
Roscommon Management Unit	1	124.00	\$20.70	\$22.43	8.00%	\$22.43	\$22.43
Grayling Management Unit			\$23.65	\$24.00		\$24.00_	\$24.00_
AUSABLE STATE FOREST	2	126.00	\$20.75	\$22.45	8.00%	\$22.43	\$24.00
NORTHERN LOWER PENNINSULA	8	587.00	\$19.54	\$48.63	149.00%	\$8.55	\$91.12
STATEWIDE	10	854.00	\$17.36	\$37.97	119.00%	\$8.55	\$91.12

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	501.00	\$12.68	\$34.37	171.00%	\$34.21	\$35.47
Crystal Falls Management Unit	. <u> </u>	6.00				\$27.04	\$27.04
COPPER COUNTRY STATE FOREST	3	507.00	\$12.83	\$34.28	167.00%	\$27.04	\$35.47
Gwinn Management Unit	3	142.00	\$28.24	\$30.04	6.00%	\$28.50	\$31.50
ESCANABA RIVER STATE FOREST	3	142.00	\$28.24	\$30.04	6.00%	\$28.50	\$31.50
Shingleton Management Unit	1	17.00	\$20.60	\$20.60	0.00%	\$20.60	\$20.60
Newberry Management Unit	7	1,504.00	\$20.30	\$24.54	21.00%	\$22.00	\$36.25
Sault Ste Marie (Naubinway Office)	3	572.00	\$12.48	\$14.70	18.00%	\$11.99	\$38.43
Sault Ste Marie (Soo Office)	. <u> </u>	<u>377.00</u>		<u>\$15.24</u>	170.00%	<u> </u>	<u>\$15.24</u>
LAKE SUPERIOR STATE FOREST	12	2,470.00	\$16.25	\$20.81	28.00%	\$11.99	\$38.43
UPPER PENNINSULA	18	3,119.00	\$16.24	\$23.42	44.00%	\$11.99	\$38.43
Gaylord Management Unit	5	223.00	\$17.83	\$28.00	57.00%	\$21.80	\$34.16
Atlanta Management Unit	6	328.00			40.00% _	\$25.71	<u>\$45.79</u>
MACKINAW STATE FOREST	11	551.00	\$20.69	\$30.21	46.00%	\$21.80	\$45.79
Traverse City Management Unit	2	12.00	\$20.25	\$58.02	187.00%	\$20.85	\$76.60
Cadillac Management Unit	1	56.00	\$21.10	<u>\$27.16</u>	29.00%	\$27.16	\$27.16
PERE MARQUETTE STATE FOREST	3	68.00	\$20.95	\$32.61	56.00%	\$20.85	\$76.60
Roscommon Management Unit	1	7.00	\$16.85	\$18.28	8.00%	\$18.28	\$18.28
Grayling Management Unit	3	100.00	\$9.99	\$10.64	7.00%	\$9.45	\$11.00
Gladwin Management Unit	4	<u> </u>		<u> \$19.13</u>	81.00%	<u> </u>	\$21.00
AUSABLE STATE FOREST	8	276.00	\$10.50	\$16.03	53.00%	\$9.45	\$21.00
NORTHERN LOWER PENNINSULA	22	895.00	\$17.57	\$26.02	48.00%	\$9.45	\$76.60
STATEWIDE	40	4,014.00	\$16.54	\$24.00	45.00%	\$9.45	\$76.60

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Daraga Managamant Unit	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit Crystal Falls Management Unit	1 5	236.00 2,418.00	\$57.30	\$76.82 \$04.70	34.00%	\$76.82	\$76.82
COPPER COUNTRY STATE FOREST	$\frac{5}{6}$		<u> \$5</u> 5.38	<u>\$91.79</u> \$90.46	<u> 66.00%</u> _ 63.00%	<u>\$70</u> . <u>43</u> \$70.43	<u>\$99.74</u> \$99.74
Gwinn Management Unit	3	158.00	\$61.36	\$95.43	56.00%	\$61.60	\$109.27
ESCANABA RIVER STATE FOREST	$\frac{3}{3}$		\$61.36	<u> </u>		\$61.60	\$109.27
Shingleton Management Unit	3	1,418.00	\$62.05	\$75.33	21.00%	\$62.00	\$77.20
Newberry Management Unit	10	16,140.00	\$71.42	\$92.56	30.00%	\$79.14	\$109.82
Sault Ste Marie (Naubinway Office)	5	5,120.00	\$82.74	\$102.48	24.00%	\$51.99	\$105.22
Sault Ste Marie (Soo Office)	1		\$22.35	\$45.72	105.00%	\$45.72	\$45.72
LAKE SUPERIOR STATE FOREST	19	22,691.00	\$73.36	\$93.70	28.00%	\$45.72	\$109.82
UPPER PENNINSULA	28	25,503.00	\$71.43	\$93.37	31.00%	\$45.72	\$109.82
Gaylord Management Unit	13	6,548.00	\$42.87	\$63.31	48.00%	\$45.49	\$90.78
Pigeon River Country Management Unit	1	190.00	\$44.90	\$52.00	16.00%	\$52.00	\$52.00
Atlanta Management Unit	9	<u>2,926.00</u>		\$70.87	44.00%	<u> </u>	
MACKINAW STATE FOREST	23	9,664.00	\$44.82	\$65.38	46.00%	\$45.49	\$90.78
Traverse City Management Unit	21	9,861.00	\$39.63	\$52.38	32.00%	\$9.94	\$75.00
Cadillac Management Unit	4	3,769.00	\$42.56	\$49.27	16.00%	\$43.35	\$70.00
PERE MARQUETTE STATE FOREST	25	13,630.00	\$40.44	\$51.52	27.00%	\$9.94	\$75.00
Roscommon Management Unit	3	1,537.00	\$40.40	\$64.40	59.00%	\$51.45	\$70.80
Grayling Management Unit	12	672.00	\$46.22	\$50.94	10.00%	\$42.04	\$70.80
Gladwin Management Unit	4			\$40.13	14.00%	<u>\$35</u> . <u>15</u>	\$45.00_
AUSABLE STATE FOREST	19	2,540.00	\$41.25	\$57.67	40.00%	\$35.15	\$70.80
NORTHERN LOWER PENNINSULA	67	25,834.00	\$42.16	\$57.31	36.00%	\$9.94	\$90.78
STATEWIDE	95	51,337.00	\$56.70	\$75.22	33.00%	\$9.94	\$109.82

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	1	3.00	\$26.45	\$27.00	2.00%	\$27.00	\$27.00
LAKE SUPERIOR STATE FOREST	1	3.00	\$26.45	\$27.00	2.00%	\$27.00	\$27.00
UPPER PENNINSULA	1	3.00	\$26.45	\$27.00	2.00%	\$27.00	\$27.00
Atlanta Management Unit	1_	17.00	\$26.45	\$50.23	90.00%	\$50.23	\$50.23
MACKINAW STATE FOREST	1	17.00	\$26.45	\$50.23	90.00%	\$50.23	\$50.23
NORTHERN LOWER PENNINSULA	1	17.00	\$26.45	\$50.23	90.00%	\$50.23	\$50.23
STATEWIDE	2	20.00	\$26.45	\$46.75	77.00%	\$27.00	\$50.23

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	229.00	\$19.49	\$35.12	80.00%	\$28.51	\$38.28
Crystal Falls Management Unit	3	430.00			119.00%	\$21.34_	\$32.93_
COPPER COUNTRY STATE FOREST	5	659.00	\$15.16	\$30.56	102.00%	\$21.34	\$38.28
Gwinn Management Unit	2	399.00	\$17.12	\$49.31	188.00%	\$21.00	\$50.19
ESCANABA RIVER STATE FOREST		399.00	\$17.12	\$49.31	188.00%	\$21.00	\$50.19
Shingleton Management Unit	1	136.00	\$14.75	\$14.75	0.00%	\$14.75	\$14.75
Newberry Management Unit	2	897.00	\$14.78	\$18.42	25.00%	\$17.80	\$27.55
Sault Ste Marie (Soo Office)		41.00		\$15.24	221.00%	\$15.24	\$15.24
LAKE SUPERIOR STATE FOREST	4	1,074.00	\$14.40	\$17.83	24.00%	\$14.75	\$27.55
UPPER PENNINSULA	11	2,132.00	\$15.14	\$27.66	83.00%	\$14.75	\$50.19
Gaylord Management Unit	1	3.00	\$14.85	\$90.61	510.00%	\$90.61	\$90.61
Atlanta Management Unit				<u> \$111.48</u>	250.00%	\$111.48_	<u>\$111.48</u>
MACKINAW STATE FOREST	2	19.00	\$29.17	\$108.18	271.00%	\$90.61	\$111.48
Traverse City Management Unit	1	40.00	\$20.70	\$22.28	8.00%	\$22.28	\$22.28
PERE MARQUETTE STATE FOREST	1	40.00	\$20.70	\$22.28	8.00%	\$22.28	\$22.28
Gladwin Management Unit	2	37.00	\$21.36	\$24.27	14.00%	\$21.00	\$32.00
AUSABLE STATE FOREST	2	37.00	\$21.36	\$24.27	14.00%	\$21.00	\$32.00
NORTHERN LOWER PENNINSULA	5	96.00	\$22.63	\$40.05	77.00%	\$21.00	\$111.48
STATEWIDE	16	2,228.00	\$15.46	\$28.19	82.00%	\$14.75	\$111.48

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WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	1	70.00	\$34.35	\$95.33		\$95.33	\$95.33
COPPER COUNTRY STATE FOREST	_{_1} -	70.00	\$34.35	\$95.33		\$95.33	\$95.33
Gwinn Management Unit	3	180.00	\$28.85	\$31.51	9.00%	\$11.75	\$31.76
ESCANABA RIVER STATE FOREST		180.00	\$28.85	<u> </u>	9.00%	<u> </u>	\$31.76
Shingleton Management Unit	3	385.00	\$27.13	\$28.11	4.00%	\$26.90	\$31.00
Newberry Management Unit	12	8,019.00	\$26.77	\$34.17	28.00%	\$23.10	\$41.47
Sault Ste Marie (Soo Office)	1			\$15.24	81.00%	\$15.24	<u>\$15.24</u>
LAKE SUPERIOR STATE FOREST	16	8,463.00	\$26.66	\$33.76	27.00%	\$15.24	\$41.47
UPPER PENNINSULA	20	8,713.00	\$26.77	\$34.21	28.00%	\$11.75	\$95.33
Gaylord Management Unit	12	1,304.00	\$28.29	\$35.65	26.00%	\$16.61	\$57.34
Pigeon River Country Management Unit	1	2.00	\$23.45	\$52.00	122.00%	\$52.00	\$52.00
Atlanta Management Unit		385.00	<u>\$49.12</u>	\$58.32	19.00%	<u>\$54</u> .75	<u>\$74.77</u>
MACKINAW STATE FOREST	21	1,691.00	\$33.02	\$40.83	24.00%	\$16.61	\$74.77
Traverse City Management Unit	19	1,486.00	\$13.27	\$17.56	32.00%	\$9.50	\$44.97
Cadillac Management Unit	4		\$21.79	\$23.74		\$21.25	\$30.55
PERE MARQUETTE STATE FOREST	23	1,585.00	\$13.80	\$17.94	30.00%	\$9.50	\$44.97
Roscommon Management Unit	2	53.00	\$26.41	\$36.74	39.00%	\$27.59	\$37.10
Grayling Management Unit	11	608.00	\$19.23	\$23.68	23.00%	\$16.09	\$49.60
Gladwin Management Unit	3	297.00	<u>\$1</u> 9.55	\$20.48	5.00%	\$19.40	\$31.00
AUSABLE STATE FOREST	16	958.00	\$19.73	\$23.41	19.00%	\$16.09	\$49.60
NORTHERN LOWER PENNINSULA	60	4,234.00	\$22.82	\$28.32	24.00%	\$9.50	\$74.77
STATEWIDE	80	12,947.00	\$25.48	\$32.28	27.00%	\$9.50	\$95.33