

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2018 TO 9/30/2018

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit			<u>\$148.00</u> _	<u>\$225.18</u>	<u> 52.00%</u> _	<u>\$148</u> . <u>00</u>	\$227.00
COPPER COUNTRY STATE FOREST	2	17.40	\$148.00	\$225.18	52.00%	\$148.00	\$227.00
Gwinn Management Unit	1	5.40	\$122.00	\$122.00	0.00%	\$122.00	\$122.00
Escanaba Management Unit			\$98.05_	\$109.96		\$79.00	\$184.23
ESCANABA RIVER STATE FOREST	4	31.40	\$102.17	\$112.03	10.00%	\$79.00	\$184.23
Shingleton Management Unit			\$155.00 _	<u> \$168.14</u>		\$155.00	\$176.11
LAKE SUPERIOR STATE FOREST	2	19.60	\$155.00	\$168.14	8.00%	\$155.00	\$176.11
UPPER PENNINSULA	8	68.40	\$128.97	\$156.89	22.00%	\$79.00	\$227.00
Traverse City Management Unit	2	3.60	\$111.14	\$122.78	10.00%	<u>\$122.43</u>	\$122.84
PERE MARQUETTE STATE FOREST	2	3.60	\$111.14	\$122.78	10.00%	\$122.43	\$122.84
Grayling Management Unit	1	8.30	<u>\$118.00</u>	<u>\$130.00</u>	10.00%	\$130.00	<u>\$130.0</u> 0
AUSABLE STATE FOREST	1	8.30	\$118.00	\$130.00	10.00%	\$130.00	\$130.00
NORTHERN LOWER PENNINSULA	3	11.90	\$115.92	\$127.82	10.00%	\$122.43	\$130.00
STATEWIDE	11	80.30	\$127.03	\$152.58	20.00%	\$79.00	\$227.00
BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
						SOLDTRICL	SOLD PRICE
	(1)	(2)	PRICE	(4)	COL. 4		
Traverse City Management Unit	(1)	(2)		(4) \$124.54		(6) \$115.00	(7)
Traverse City Management Unit PERE MARQUETTE STATE FOREST			PRICE (3)	(4) <u>\$124.54</u> \$124.54	COL. 4 (5)	(6)	(7) \$128.99
		40.40	PRICE (3) <u>\$11</u> 3.18	\$124.54	COL. 4 (5) 10.00%	(6) \$115.00	(7) \$128.99 \$128.99
PERE MARQUETTE STATE FOREST	$\frac{3}{3}$	40.40 40.40	PRICE (3)  \$113.18  \$113.18	<u>\$124.54</u> \$124.54	COL. 4 (5) 10.00% 10.00%	(6) \$115.00 \$115.00	(7) \$128.99 \$128.99
PERE MARQUETTE STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE	$\frac{3}{3}$	40.40 40.40 40.40	PRICE (3)  \$113.18  \$113.18  \$113.18  \$113.18  AVERAGE ADVERTISED	\$124.54 \$124.54 \$124.54	COL. 4 (5)  10.00% 10.00% 10.00%  10.00%  % CHANGE FROM COL. 3 TO	(6) \$115.00 \$115.00 \$115.00	(7) \$128.99 \$128.99 \$128.99
PERE MARQUETTE STATE FOREST NORTHERN LOWER PENNINSULA	3 3 3 # OF SALES SOLD	40.40 40.40 40.40 40.40 TOTAL VOLUME	PRICE (3)  \$113.18  \$113.18  \$113.18  \$113.18  AVERAGE ADVERTISED PRICE	\$124.54 \$124.54 \$124.54 \$124.54 AVERAGE SOLD PRICE	COL. 4 (5)  10.00% 10.00% 10.00%  10.00%  % CHANGE FROM COL. 3 TO COL. 4	(6) \$115.00 \$115.00 \$115.00 \$115.00 MINIMUM SOLD PRICE	(7) \$128.99 \$128.99 \$128.99 \$128.99 MAXIMUM SOLD PRICE
PERE MARQUETTE STATE FOREST  NORTHERN LOWER PENNINSULA  STATEWIDE  BLACK ASH (41)	3 3 3 4 OF SALES	40.40 40.40 40.40 40.40 TOTAL VOLUME	PRICE (3)  \$113.18  \$113.18  \$113.18  \$113.18  AVERAGE ADVERTISED PRICE (3)	\$124.54 \$124.54 \$124.54 \$124.54 AVERAGE SOLD PRICE (4)	COL. 4 (5)  10.00%  10.00%  10.00%  10.00%  % CHANGE FROM COL. 3 TO COL. 4 (5)	(6) \$115.00 \$115.00 \$115.00 \$115.00 MINIMUM SOLD PRICE (6)	(7) \$128.99 \$128.99 \$128.99 \$128.99 MAXIMUM SOLD PRICE (7)
PERE MARQUETTE STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE	3 3 3 # OF SALES SOLD (1)	40.40 40.40 40.40 40.40 TOTAL VOLUME	PRICE (3)  \$113.18  \$113.18  \$113.18  \$113.18  AVERAGE ADVERTISED PRICE	\$124.54 \$124.54 \$124.54 \$124.54 AVERAGE SOLD PRICE	COL. 4 (5)  10.00% 10.00% 10.00%  10.00%  % CHANGE FROM COL. 3 TO COL. 4	(6) \$115.00 \$115.00 \$115.00 \$115.00 MINIMUM SOLD PRICE	(7) \$128.99 \$128.99 \$128.99 \$128.99  MAXIMUM SOLD PRICE  (7) \$61.00
PERE MARQUETTE STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE  BLACK ASH (41)  Gwinn Management Unit	3 3 3 # OF SALES SOLD (1)	40.40 40.40 40.40 40.40 TOTAL VOLUME (2) 0.50	PRICE (3)  \$113.18  \$113.18  \$113.18  \$113.18  AVERAGE ADVERTISED PRICE (3)  \$61.00	\$124.54 \$124.54 \$124.54 \$124.54 AVERAGE SOLD PRICE (4) \$61.00	COL. 4 (5)  10.00%  10.00%  10.00%  % CHANGE FROM COL. 3 TO COL. 4 (5)  0.00%	(6) \$115.00 \$115.00 \$115.00 \$115.00 MINIMUM SOLD PRICE (6) \$61.00	(7)  \$128.99 \$128.99 \$128.99 \$128.99  MAXIMUM SOLD PRICE  (7) \$61.00 \$84.40
PERE MARQUETTE STATE FOREST NORTHERN LOWER PENNINSULA STATEWIDE BLACK ASH (41)  Gwinn Management Unit Escanaba Management Unit	3 3 3 3 # OF SALES SOLD (1)	40.40 40.40 40.40 40.40 TOTAL VOLUME (2) 0.50 2.40	PRICE (3)  \$113.18  \$113.18  \$113.18  \$113.18  AVERAGE ADVERTISED PRICE (3)  \$61.00  \$78.00	\$124.54 \$124.54 \$124.54 \$124.54 AVERAGE SOLD PRICE (4) \$61.00 \$84.40	COL. 4 (5)  10.00% 10.00% 10.00%  **CHANGE FROM COL. 3 TO COL. 4 (5)  0.00% 8.00%	(6)  \$115.00 \$115.00 \$115.00 \$115.00  MINIMUM SOLD PRICE  (6) \$61.00 \$84.40	(7) \$128.99 \$128.99 \$128.99 \$128.99 MAXIMUM SOLD PRICE

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SAWTIMBER in MBF (see general note 3)

STATEWIDE

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Crystal Falls Management Unit	2	23.50	\$120.00	\$131.17	9.00%	\$120.00	\$184.05
COPPER COUNTRY STATE FOREST		23.50	\$120.00	\$131.17	9.00%	\$120.00	\$184.05
Shingleton Management Unit	1	1.10	\$100.00	\$177.72		\$177.72	<u>\$177.72</u>
LAKE SUPERIOR STATE FOREST	1	1.10	\$100.00	\$177.72	78.00%	\$177.72	\$177.72
UPPER PENNINSULA	3	24.60	\$119.11	\$133.26	12.00%	\$120.00	\$184.05
Traverse City Management Unit	2	4.30	\$172.00	\$364.02	112.00%	\$172.00	\$407.91
PERE MARQUETTE STATE FOREST	2	4.30	\$172.00	\$364.02	112.00%	\$172.00	\$407.91
NORTHERN LOWER PENNINSULA	2	4.30	\$172.00	\$364.02	112.00%	\$172.00	\$407.91
STATEWIDE	5	28.90	\$126.98	\$167.59	32.00%	\$120.00	\$407.91
GREEN ASH (42)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	8.80	\$76.50	\$85.28	11.00%	\$61.00	\$143.63
ESCANABA RIVER STATE FOREST	3	8.80	\$76.50	\$85.28	11.00%	\$61.00	\$143.63
UPPER PENNINSULA	3	8.80	\$76.50	\$85.28	11.00%	\$61.00	\$143.63

\$76.50

\$85.28

11.00%

\$61.00

\$143.63

8.80

3

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	526.20	\$60.00	\$70.36	17.00%	\$61.27	\$77.04
Pigeon River Country Management Unit	2	164.80	\$71.95	\$98.70	37.00%	\$80.00	\$99.69
Atlanta Management Unit				<u></u> <u>\$164.09</u>	86.00%	\$1 <u>63</u> .46	<u>\$170.69</u>
MACKINAW STATE FOREST	7	827.90	\$67.01	\$91.50	37.00%	\$61.27	\$170.69
Traverse City Management Unit	5	105.20	\$101.69	\$108.15	6.00%	\$91.20	\$124.61
Cadillac Management Unit		<u>331.90</u>	\$124.86 _	<u>\$157.43</u>	26.00%	<u> </u>	<u> </u>
PERE MARQUETTE STATE FOREST	8	437.10	\$119.29	\$145.57	22.00%	\$91.20	\$171.27
Roscommon Management Unit	2	219.30	\$63.51	\$69.09	9.00%	\$60.00	\$70.37
Grayling Management Unit	2	179.70	\$79.00	\$118.51	50.00%	\$90.00	\$300.00
Gladwin Management Unit		11.70	\$45.00	\$45.00	0.00%	<u>\$45</u> .00	\$45.00
AUSABLE STATE FOREST	5	410.70	\$69.76	\$90.03	29.00%	\$45.00	\$300.00
NORTHERN LOWER PENNINSULA	20	1,675.70	\$81.32	\$105.24	29.00%	\$45.00	\$300.00
STATEWIDE	20	1,675.70	\$81.32	\$105.24	29.00%	\$45.00	\$300.00

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	42.80	\$145.00	\$158.69	9.00%	\$150.38	\$226.38
ESCANABA RIVER STATE FOREST	3	42.80	\$145.00	\$158.69	9.00%	\$150.38	\$226.38
UPPER PENNINSULA	3	42.80	\$145.00	\$158.69	9.00%	\$150.38	\$226.38
Atlanta Management Unit	1	2.40	\$105.00	<u>\$105.00</u>	0.00%	\$105.00	\$105.00
MACKINAW STATE FOREST	1	2.40	\$105.00	\$105.00	0.00%	\$105.00	\$105.00
Roscommon Management Unit	2	55.20	\$112.87	\$122.34	8.00%	\$108.00	\$131.56
Grayling Management Unit	4	575.70	<u>\$198.34</u>	\$338.79	71.00%	\$308.00	<u>\$500.00</u>
AUSABLE STATE FOREST	6	630.90	\$190.87	\$319.85	68.00%	\$108.00	\$500.00
NORTHERN LOWER PENNINSULA	7	633.30	\$190.54	\$319.04	67.00%	\$105.00	\$500.00
STATEWIDE	10	676.10	\$187.66	\$308.89	65.00%	\$105.00	\$500.00

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28.00%

\$75.41

\$64.00

\$88.22

SAWTIMBER in MBF (see general note 3)

STATEWIDE

OAWTHVIDER III WIDE (See general note	<u> </u>						
MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	<u> </u>	<u> 26.70</u>		<u>\$201.31</u>	210.00%	<u>\$201</u> .31	<u>\$201.31</u>
MACKINAW STATE FOREST	1	26.70	\$65.00	\$201.31	210.00%	\$201.31	\$201.31
NORTHERN LOWER PENNINSULA	1	26.70	\$65.00	\$201.31	210.00%	\$201.31	\$201.31
STATEWIDE	1	26.70	\$65.00	\$201.31	210.00%	\$201.31	\$201.31
N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	<u></u>			<u>\$65.49</u>		<u>\$65</u> .49_	
MACKINAW STATE FOREST	1	12.70	\$51.00	\$65.49	28.00%	\$65.49	\$65.49
NORTHERN LOWER PENNINSULA	1	12.70	\$51.00	\$65.49	28.00%	\$65.49	\$65.49
STATEWIDE	1	12.70	\$51.00	\$65.49	28.00%	\$65.49	\$65.49
PAPER BIRCH (10)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
		(2)	PRICE		COL. 4	(2)	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	<u> </u>					\$88.22	
ESCANABA RIVER STATE FOREST	<u> </u>	0.40	\$83.00	\$88.22	6.00%	\$88.22	\$88.22
Shingleton Management Unit	<u> </u>	<u></u> <u> 1.00</u> _	<u></u>	<u>\$64.00</u>		<u> </u>	
LAKE SUPERIOR STATE FOREST	1	1.00	\$64.00	\$64.00	0.00%	\$64.00	\$64.00
UPPER PENNINSULA	2	1.40	\$69.43	\$70.92	2.00%	\$64.00	\$88.22
Gaylord Management Unit	1	8.40	\$61.00	\$78.33		\$78.33	\$78.33
Pigeon River Country Management Unit	<u> </u>	<u> 3.80</u>		<u>\$70.62</u>	<u>38.00%</u>	<u> </u>	\$70.62
MACKINAW STATE FOREST	2	12.20	\$57.89	\$75.93	31.00%	\$70.62	\$78.33
NORTHERN LOWER PENNINSULA	2	12.20	\$57.89	\$75.93	31.00%	\$70.62	\$78.33

13.60

4

\$59.07

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit			\$125.00 _	<u></u> <u>\$149.85</u>		<u>\$125</u> . <u>00</u>	<u>\$191.72</u>
COPPER COUNTRY STATE FOREST	2	109.00	\$125.00	\$149.85	20.00%	\$125.00	\$191.72
Gwinn Management Unit	1	3.40	\$52.00	\$52.00	0.00%	\$52.00	\$52.00
Escanaba Management Unit			\$206.00	\$257.98	25.00%	\$211.53	\$321.61
ESCANABA RIVER STATE FOREST	4	37.30	\$191.96	\$239.21	25.00%	\$52.00	\$321.61
Shingleton Management Unit	4	30.80	\$91.58	\$111.39	22.00%	\$89.00	\$201.42
Newberry Management Unit	1	69.90	\$103.00	\$111.11	8.00%	\$111.11	<u> </u>
LAKE SUPERIOR STATE FOREST	5	100.70	\$99.51	\$111.19	12.00%	\$89.00	\$201.42
UPPER PENNINSULA	11	247.00	\$124.72	\$147.59	18.00%	\$52.00	\$321.61
Gaylord Management Unit	1	65.40	\$139.00	\$178.48	28.00%	\$178.48	\$178.48
Pigeon River Country Management Unit	2	51.40	\$109.00	\$146.69	35.00%	\$112.00	\$150.93
Atlanta Management Unit		<u>57.8</u> 0	\$137.00	<u>\$215.57</u>	<u>57.00%</u>	\$201.31	\$254.47
MACKINAW STATE FOREST	5	174.60	\$129.51	\$181.40	40.00%	\$112.00	\$254.47
Traverse City Management Unit	5	76.00	\$111.76	\$186.77	67.00%	\$91.20	\$232.83
Cadillac Management Unit	3	70.20	<u>\$126.41</u>	<u>\$160.71</u>	27.00%	<u>\$140.75</u>	<u>\$171.27</u>
PERE MARQUETTE STATE FOREST	8	146.20	\$118.79	\$174.26	47.00%	\$91.20	\$232.83
Roscommon Management Unit	1	1.50	\$67.00	\$70.37	5.00%	\$70.37	\$70.37
Grayling Management Unit	1	17.40	\$43.00	\$100.00	133.00%	\$100.00	\$100.00
		109.80	\$27.12		229.00%	\$29.00	\$93.48
AUSABLE STATE FOREST	5	128.70	\$29.73	\$90.48	204.00%	\$29.00	\$100.00
NORTHERN LOWER PENNINSULA	18	449.50	\$97.45	\$153.05	57.00%	\$29.00	\$254.47
STATEWIDE	29	696.50	\$107.12	\$151.11	41.00%	\$29.00	\$321.61

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit	1	4.90	\$186.00	<u>\$186.00</u>	0.00%	\$186.00	<u>\$186.00</u>
MACKINAW STATE FOREST	1	4.90	\$186.00	\$186.00	0.00%	\$186.00	\$186.00
Traverse City Management Unit	6	164.10	\$208.66	\$326.70	57.00%	\$185.40	\$465.00
Cadillac Management Unit	2	37.10_	\$197.00	\$394.15	100.00%	\$255.61	\$420.35_
PERE MARQUETTE STATE FOREST	8	201.20	\$206.51	\$339.14	64.00%	\$185.40	\$465.00
Roscommon Management Unit	1	8.50	\$210.00	\$210.00	0.00%	\$210.00	\$210.00
AUSABLE STATE FOREST	1	8.50	\$210.00	\$210.00	0.00%	\$210.00	\$210.00
NORTHERN LOWER PENNINSULA	10	214.60	\$206.18	\$330.53	60.00%	\$185.40	\$465.00
STATEWIDE	10	214.60	\$206.18	\$330.53	60.00%	\$185.40	\$465.00

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	20.60	\$89.00	\$191.15	115.00%	\$191.15	<u>\$191.15</u>
COPPER COUNTRY STATE FOREST	1	20.60	\$89.00	\$191.15	115.00%	\$191.15	\$191.15
UPPER PENNINSULA	1	20.60	\$89.00	\$191.15	115.00%	\$191.15	\$191.15
Gaylord Management Unit	1	51.20	\$51.00	\$71.00	39.00%	\$71.00	\$71.00
Pigeon River Country Management Unit	1	12.40	\$105.00	\$145.39	38.00%	\$145.39	\$145.39
Atlanta Management Unit		242.20	\$119.00	\$124.75		\$121.00	\$221.04
MACKINAW STATE FOREST	5	305.80	\$107.05	\$116.59	9.00%	\$71.00	\$221.04
Traverse City Management Unit	4	732.40	\$110.16	\$115.53	5.00%	\$90.20	\$145.00
Cadillac Management Unit			\$117.00	\$132.38	13.00%	<u>\$124</u> .75	<u> \$151.81</u>
PERE MARQUETTE STATE FOREST		760.40	\$110.42	\$116.15	5.00%	\$90.20	\$151.81
Roscommon Management Unit	3	1,213.20	\$113.77	\$155.64	37.00%	\$131.56	\$165.43
Grayling Management Unit	4	386.00	\$123.00	\$154.21	25.00%	\$130.00	\$300.00
Gladwin Management Unit		113.30	<u>\$115.03</u>	\$130.54	13.00%	<u>\$116.00</u>	<u>\$251.05</u>
AUSABLE STATE FOREST	9	1,712.50	\$115.93	\$153.66	33.00%	\$116.00	\$300.00
NORTHERN LOWER PENNINSULA	20	2,778.70	\$113.45	\$139.32	23.00%	\$71.00	\$300.00
STATEWIDE	21	2,799.30	\$113.27	\$139.70	23.00%	\$71.00	\$300.00

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	(1)				,		
Crystal Falls Management Unit		<u> </u>	<u>\$292.00</u> _	<u> </u>	30.00%_	\$292.00	\$447.86
COPPER COUNTRY STATE FOREST	2	169.90	\$292.00	\$378.23	30.00%	\$292.00	\$447.86
Escanaba Management Unit		<u> 9.2</u> 0_	\$217.82	<u>\$227.55</u>		\$212.00	\$498.03
ESCANABA RIVER STATE FOREST	2	9.20	\$217.82	\$227.55	4.00%	\$212.00	\$498.03
Shingleton Management Unit	3	106.30	\$329.83	\$409.81	24.00%	\$287.02	\$553.89
Newberry Management Unit	1	5.60_	\$343.00	\$351.00		\$351.00	\$351.00
LAKE SUPERIOR STATE FOREST	4	111.90	\$330.49	\$406.86	23.00%	\$287.02	\$553.89
UPPER PENNINSULA	8	291.00	\$304.45	\$384.48	26.00%	\$212.00	\$553.89
Pigeon River Country Management Unit	2	9.10	\$335.49	\$386.77	15.00%	\$342.50	\$451.39
Atlanta Management Unit	1	1.20	\$457.00	\$848.85	86.00%	\$848.85	\$848.85
MACKINAW STATE FOREST		10.30	\$349.65	\$440.61	26.00%	\$342.50	\$848.85
Traverse City Management Unit	4	19.40	\$266.60	\$299.25	12.00%	\$225.49	\$317.40
PERE MARQUETTE STATE FOREST	4	19.40	\$266.60	\$299.25	12.00%	\$225.49	\$317.40
NORTHERN LOWER PENNINSULA	7	29.70	\$295.40	\$348.28	18.00%	\$225.49	\$848.85
STATEWIDE	15	320.70	\$303.62	\$381.12	26.00%	\$212.00	\$848.85

WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	1.50	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
ESCANABA RIVER STATE FOREST	1	1.50	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
UPPER PENNINSULA	1	1.50	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
STATEWIDE	1	1.50	\$44.00	\$44.00	0.00%	\$44.00	\$44.00

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WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	8.40	\$58.00	\$63.08	9.00%	\$62.76	\$63.16
ESCANABA RIVER STATE FOREST		8.40	\$58.00	\$63.08	9.00%	\$62.76	\$63.16
UPPER PENNINSULA	2	8.40	\$58.00	\$63.08	9.00%	\$62.76	\$63.16
Atlanta Management Unit	1	18.40	\$87.00	\$87.00	0.00%	\$87.00	\$87.00
MACKINAW STATE FOREST		18.40	\$87.00	\$87.00	0.00%	\$87.00	\$87.00
Traverse City Management Unit	3	153.60	\$57.56	\$61.04	6.00%	\$58.00	\$123.47
Cadillac Management Unit	1	11.30	\$61.00	\$79.15	30.00%	\$79.15	\$79.15
PERE MARQUETTE STATE FOREST	4	164.90	\$57.80	\$62.28	8.00%	\$58.00	\$123.47
Grayling Management Unit	4	108.10	<u>\$5</u> 8.37	<u>\$154.15</u>	164.00%	\$99.19	\$350.00
AUSABLE STATE FOREST	4	108.10	\$58.37	\$154.15	164.00%	\$99.19	\$350.00
NORTHERN LOWER PENNINSULA	9	291.40	\$59.86	\$97.92	64.00%	\$58.00	\$350.00
STATEWIDE	11	299.80	\$59.80	\$96.94	62.00%	\$58.00	\$350.00

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		<u>54.80</u>			<u>51.00%</u>	\$58.43_	
ESCANABA RIVER STATE FOREST	2	54.80	\$54.00	\$81.38	51.00%	\$58.43	\$84.31
Newberry Management Unit	2	68.70		<u> </u>	<u>50.</u> 00%	\$60.00	\$102.39
LAKE SUPERIOR STATE FOREST	2	68.70	\$67.87	\$101.71	50.00%	\$60.00	\$102.39
UPPER PENNINSULA	4	123.50	\$61.72	\$92.69	50.00%	\$58.43	\$102.39
Pigeon River Country Management Unit	1	6.70	\$56.00	\$77.54	38.00%	\$77.54	\$77.54
Atlanta Management Unit	2		\$109.58	\$121.09	11.00%	\$110.00	\$136.52
MACKINAW STATE FOREST	3	18.90	\$90.59	\$105.65	17.00%	\$77.54	\$136.52
Traverse City Management Unit	3	34.90	\$48.53	\$48.79	1.00%	\$48.10	\$65.59
Cadillac Management Unit	3			<u>\$223.15</u>	158.00%	<u> </u>	<u>\$313.13</u>
PERE MARQUETTE STATE FOREST	6	62.90	\$65.50	\$126.41	93.00%	\$48.10	\$313.13
Roscommon Management Unit	1	25.40	\$89.00	\$100.26	13.00%	\$100.26	\$100.26
Grayling Management Unit	3	69.70	\$71.00	\$94.63	33.00%	\$88.41	\$124.26
Gladwin Management Unit		520.60		<u>\$66.99</u>	68.00%	\$55.23	
AUSABLE STATE FOREST	6	615.70	\$45.44	\$71.49	57.00%	\$55.23	\$124.26
NORTHERN LOWER PENNINSULA	15	697.50	\$48.47	\$77.37	60.00%	\$48.10	\$313.13
STATEWIDE	19	821.00	\$50.46	\$79.67	58.00%	\$48.10	\$313.13

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Gaylord Management Unit	1	74.70	\$66.00	\$84.75		\$84.75	\$84.75
Pigeon River Country Management Unit	1	36.70	\$70.00	\$96.92	38.00%	\$96.92	\$96.92
Atlanta Management Unit		4.60		\$118.88	86.00%	<u>\$118.88</u>	\$118.88
MACKINAW STATE FOREST		116.00	\$67.19	\$89.95	34.00%	\$84.75	\$118.88
Grayling Management Unit	1	23.80	\$64.00	\$80.00	25.00%	\$80.00	\$80.00
AUSABLE STATE FOREST	1	23.80	\$64.00	\$80.00	25.00%	\$80.00	\$80.00
NORTHERN LOWER PENNINSULA	4	139.80	\$66.64	\$88.26	32.00%	\$80.00	\$118.88
STATEWIDE	4	139.80	\$66.64	\$88.26	32.00%	\$80.00	\$118.88
YELLOW BIRCH (04)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	4.70	\$88.00	\$88.00	0.00%	\$88.00	\$88.00
COPPER COUNTRY STATE FOREST	1	4.70	\$88.00	\$88.00	0.00%	\$88.00	\$88.00
Escanaba Management Unit	1	1.40_			0.00%	\$85.00	
ESCANABA RIVER STATE FOREST	1	1.40	\$85.00	\$85.00	0.00%	\$85.00	\$85.00
Shingleton Management Unit	1	5.00_				\$82.00	
LAKE SUPERIOR STATE FOREST	1	5.00	\$82.00	\$82.00	0.00%	\$82.00	\$82.00
UPPER PENNINSULA	3	11.10	\$84.92	\$84.92	0.00%	\$82.00	\$88.00
STATEWIDE	3	11.10	\$84.92	\$84.92	0.00%	\$82.00	\$88.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	2	160.00	\$12.05	\$17.27	43.00%	\$12.05	\$87.95
COPPER COUNTRY STATE FOREST		160.00	\$12.05	\$17.27	43.00%	\$12.05	\$87.95
Gwinn Management Unit	2	628.00	\$24.58	\$24.58	0.00%	\$24.55	\$31.25
Escanaba Management Unit	4	502.00	\$25.46	\$36.57	44.00%	\$17.95	\$45.11
ESCANABA RIVER STATE FOREST	6	1,130.00	\$24.97	\$29.91	20.00%	\$17.95	\$45.11
Shingleton Management Unit	5	518.00	\$18.41	\$29.04	58.00%	\$16.00	\$39.08
Newberry Management Unit	3	268.00	\$12.02	\$13.39	11.00%	\$11.45	\$27.88
Sault Ste Marie (Drummond Island)		17.00		\$13.30		\$13.30	\$13.30
LAKE SUPERIOR STATE FOREST	9	803.00	\$16.17	\$23.48	45.00%	\$11.45	\$39.08
UPPER PENNINSULA	17	2,093.00	\$20.60	\$26.48	29.00%	\$11.45	\$87.95
Gaylord Management Unit	2	1,835.00	\$22.25	\$57.74	160.00%	\$47.59	\$59.84
Pigeon River Country Management Unit	2	270.00	\$21.85	\$27.88	28.00%	\$25.00	\$30.25
Atlanta Management Unit		<u>478.00</u>		\$48.33	23.00%	\$45.29	<u>\$72.72</u>
MACKINAW STATE FOREST	6	2,583.00	\$25.34	\$52.88	109.00%	\$25.00	\$72.72
Traverse City Management Unit	1	3.00	\$11.05	\$29.28	165.00%	\$29.28	\$29.28
Cadillac Management Unit			\$8.85	\$11.48	30.00%	\$11.48	\$11.48
PERE MARQUETTE STATE FOREST		137.00	\$8.90	\$11.87	33.00%	\$11.48	\$29.28
Grayling Management Unit		41.00	<u>\$11.60</u>	\$30.00	159.00%	\$30.00	\$30.00
AUSABLE STATE FOREST	1	41.00	\$11.60	\$30.00	159.00%	\$30.00	\$30.00
NORTHERN LOWER PENNINSULA	9	2,761.00	\$24.32	\$50.50	108.00%	\$11.48	\$72.72
STATEWIDE	26	4,854.00	\$22.72	\$40.14	77.00%	\$11.45	\$87.95

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BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		53.00	\$7.60		326.00%	\$32.39	\$32.39
COPPER COUNTRY STATE FOREST	1	53.00	\$7.60	\$32.39	326.00%	\$32.39	\$32.39
Gwinn Management Unit		73.00	<u>\$1</u> 0.65	<u>\$10.65</u>	0.00%	<u>\$10</u> .65	<u>\$10.65</u>
ESCANABA RIVER STATE FOREST	1	73.00	\$10.65	\$10.65	0.00%	\$10.65	\$10.65
Shingleton Management Unit	1	21.00	\$10.80	\$11.76	9.00%	<u>\$11</u> .76	\$11.76
LAKE SUPERIOR STATE FOREST	1	21.00	\$10.80	\$11.76	9.00%	\$11.76	\$11.76
UPPER PENNINSULA	3	147.00	\$9.57	\$18.65	95.00%	\$10.65	\$32.39
Pigeon River Country Management Unit		4.00		<u>\$10.00</u>	17.00%	<u>\$10</u> .00	\$10.00
MACKINAW STATE FOREST	1	4.00	\$8.55	\$10.00	17.00%	\$10.00	\$10.00
Traverse City Management Unit	1	14.00	\$27.10	\$29.99	11.00%	\$29.99	\$29.99
Cadillac Management Unit		9.00_		\$32.96	30.00%	\$32.96_	
PERE MARQUETTE STATE FOREST	2	23.00	\$26.43	\$31.15	18.00%	\$29.99	\$32.96
Grayling Management Unit	1	25.00	<u>\$12.50</u>	\$30.00	140.00%	\$30.00	\$30.00
AUSABLE STATE FOREST	1	25.00	\$12.50	\$30.00	140.00%	\$30.00	\$30.00
NORTHERN LOWER PENNINSULA	4	52.00	\$18.36	\$28.97	58.00%	\$10.00	\$32.96
STATEWIDE	7	199.00	\$11.87	\$21.34	80.00%	\$10.00	\$32.96

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit			\$28.35		115.00%	\$60.89	
COPPER COUNTRY STATE FOREST	1	47.00	\$28.35	\$60.89	115.00%	\$60.89	\$60.89
Gwinn Management Unit	2	712.00	\$45.80	\$50.15	9.00%	\$50.00	\$52.55
Escanaba Management Unit			\$46.85	<u>\$79.48</u>	70.00%	<u> </u>	\$79.48_
ESCANABA RIVER STATE FOREST	3	752.00	\$45.85	\$51.71	13.00%	\$50.00	\$79.48
Shingleton Management Unit	2	376.00	\$38.23	\$44.96	18.00%	\$41.20	\$45.00
Newberry Management Unit		63.00				\$37.30	
LAKE SUPERIOR STATE FOREST	3	439.00	\$38.10	\$43.86	15.00%	\$37.30	\$45.00
UPPER PENNINSULA	7	1,238.00	\$42.44	\$49.27	16.00%	\$37.30	\$79.48
Atlanta Management Unit	2	22.00	\$24.30	\$73.64	203.00%	\$24.30	<u>\$101.84</u>
MACKINAW STATE FOREST	2	22.00	\$24.30	\$73.64	203.00%	\$24.30	\$101.84
Traverse City Management Unit	3	988.00	\$14.01	\$14.03	0.00%	\$12.08	\$15.13
Cadillac Management Unit	<u> </u>	<u> </u>	<u>\$16.65</u>	\$23.52	41.00%	\$23.52	\$23.52
PERE MARQUETTE STATE FOREST	4	1,137.00	\$14.36	\$15.27	6.00%	\$12.08	\$23.52
Roscommon Management Unit	2	160.00	\$17.68	\$25.88	46.00%	\$22.25	\$32.80
Grayling Management Unit	5	2,216.00	\$14.85	\$19.62	32.00%	\$13.85	\$30.00
Gladwin Management Unit	<u> </u>			<u>\$9.89</u>	0.00%		\$9.89_
AUSABLE STATE FOREST	8	2,587.00	\$14.62	\$19.22	31.00%	\$9.89	\$32.80
NORTHERN LOWER PENNINSULA	14	3,746.00	\$14.59	\$18.34	26.00%	\$9.89	\$101.84
STATEWIDE	21	4,984.00	\$21.51	\$26.02	21.00%	\$9.89	\$101.84

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	6.00	\$5.00	\$15.10	202.00%	\$15.10	<b>\$15.10</b>
MACKINAW STATE FOREST	1	6.00	\$5.00	\$15.10	202.00%	\$15.10	\$15.10
Traverse City Management Unit	1	15.00	\$9.00	\$47.72	430.00%	\$47.72	\$47.72
PERE MARQUETTE STATE FOREST	1	15.00	\$9.00	\$47.72	430.00%	\$47.72	\$47.72
Grayling Management Unit	1	229.00	\$3.75	\$6.56	75.00%	\$6.56	\$6.56
AUSABLE STATE FOREST	1	229.00	\$3.75	\$6.56	75.00%	\$6.56	\$6.56
NORTHERN LOWER PENNINSULA	3	250.00	\$4.10	\$9.23	125.00%	\$6.56	\$47.72
STATEWIDE	3	250.00	\$4.10	\$9.23	125.00%	\$6.56	\$47.72

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MIXED ASPEN (80)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	2	618.00	\$25.35	\$53.69	,	\$38.88	\$54.45
COPPER COUNTRY STATE FOREST		618.00	\$25.35	\$53.69		\$38.88	\$54.45
Gwinn Management Unit	3	1,826.00	\$31.43	\$36.42	16.00%	\$31.96	\$50.00
Escanaba Management Unit	4	1,659.00	\$29.09	\$44.57	53.00%	\$19.50	\$45.67
ESCANABA RIVER STATE FOREST	<u> </u>	3,485.00	\$30.32	\$40.30	33.00%	<u> </u>	\$50.00
Shingleton Management Unit	3	98.00	\$26.54	\$28.62	8.00%	\$27.50	\$31.11
Newberry Management Unit	2	99.00	\$30.68	\$34.81	13.00%	\$32.70	\$35.00
Sault Ste Marie (Drummond Island)	1	2,283.00				\$14.10	\$14.10
LAKE SUPERIOR STATE FOREST		2,480.00	\$15.25	\$15.50	2.00%	\$14.10	\$35.00
UPPER PENNINSULA	15	6,583.00	\$24.18	\$32.22	33.00%	\$14.10	\$54.45
Gaylord Management Unit	2	3,610.00	\$22.40	\$27.90	25.00%	\$22.87	\$28.76
Pigeon River Country Management Unit	2	1,448.00	\$23.30	\$29.42	26.00%	\$25.00	\$32.26
Atlanta Management Unit	3	1,351.00	\$24.30	\$39.14	61.00%	\$23.95	\$45.14
MACKINAW STATE FOREST	7	6,409.00	\$23.00	\$30.61	33.00%	\$22.87	\$45.14
Traverse City Management Unit	5	519.00	\$19.08	\$20.24	6.00%	\$16.34	\$22.41
Cadillac Management Unit	3	2,424.00	\$22.56		35.00%	\$25.48	\$35.29
PERE MARQUETTE STATE FOREST	8	2,943.00	\$21.94	\$28.65	31.00%	\$16.34	\$35.29
Roscommon Management Unit	2	769.00	\$30.17	\$48.59	61.00%	\$28.30	\$49.97
Grayling Management Unit	5	1,095.00	\$22.89	\$46.98	105.00%	\$34.50	\$80.00
Gladwin Management Unit	3	2,251.00		\$17.24		\$16.82	\$18.15
AUSABLE STATE FOREST	10	4,115.00	\$21.08	\$31.01	47.00%	\$16.82	\$80.00
NORTHERN LOWER PENNINSULA	25	13,467.00	\$22.18	\$30.31	37.00%	\$16.34	\$80.00
STATEWIDE	40	20,050.00	\$22.84	\$30.93	35.00%	\$14.10	\$80.00

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		3 <u>,417.00</u>	<u> </u>	\$25.67	59.00%	<u>\$24</u> .77	\$34.69_
COPPER COUNTRY STATE FOREST	3	3,417.00	\$16.15	\$25.67	59.00%	\$24.77	\$34.69
Gwinn Management Unit	3	436.00	\$17.74	\$22.09	25.00%	\$16.65	\$50.00
Escanaba Management Unit	4	2,823.00	\$28.29		31.00%	\$25.10	\$45.51
ESCANABA RIVER STATE FOREST	7	3,259.00	\$26.88	\$35.00	30.00%	\$16.65	\$50.00
Shingleton Management Unit	5	1,509.00	\$20.40	\$27.23	33.00%	\$20.00	\$40.28
Newberry Management Unit	2	1,119.00	\$15.69	\$15.98	2.00%	\$15.50	\$16.01
Sault Ste Marie (Drummond Island)		<u>111.00</u>	\$18.20	\$18.20		\$18.20	\$18.20
LAKE SUPERIOR STATE FOREST	8	2,739.00	\$18.39	\$22.27	21.00%	\$15.50	\$40.28
UPPER PENNINSULA	18	9,415.00	\$20.52	\$27.91	36.00%	\$15.50	\$50.00
Gaylord Management Unit	2	551.00	\$24.65	\$29.29	19.00%	\$25.17	\$31.65
Pigeon River Country Management Unit	2	304.00	\$19.80	\$38.25	93.00%	\$23.00	\$50.44
Atlanta Management Unit		1,021.00	<u>\$19.50</u>	\$26.98	38.00%	\$25.16	\$36.22
MACKINAW STATE FOREST	6	1,876.00	\$21.06	\$29.48	40.00%	\$23.00	\$50.44
Traverse City Management Unit	8	883.00	\$18.44	\$19.73	7.00%	\$15.43	\$20.99
Cadillac Management Unit	3	620.00	\$17.70	\$21.40	21.00%	\$19.29	\$24.59
PERE MARQUETTE STATE FOREST	11	1,503.00	\$18.13	\$20.42	13.00%	\$15.43	\$24.59
Roscommon Management Unit	2	123.00	\$22.76	\$35.19	55.00%	\$21.60	\$39.77
Grayling Management Unit	5	932.00	\$24.01	\$36.82	53.00%	\$22.45	\$42.09
Gladwin Management Unit	3	1 <u>,34</u> 6.00_		<u>\$11.84</u>		<u>\$11</u> . <u>60</u>	\$12.55
AUSABLE STATE FOREST	10	2,401.00	\$17.04	\$22.73	33.00%	\$11.60	\$42.09
NORTHERN LOWER PENNINSULA	27	5,780.00	\$18.63	\$24.32	31.00%	\$11.60	\$50.44
STATEWIDE	45	15,195.00	\$19.80	\$26.54	34.00%	\$11.60	\$50.44

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	875.00	\$26.05	\$41.45	59.00%	\$28.19	\$45.11
ESCANABA RIVER STATE FOREST	4	875.00	\$26.05	\$41.45	59.00%	\$28.19	\$45.11
UPPER PENNINSULA	4	875.00	\$26.05	\$41.45	59.00%	\$28.19	\$45.11
Pigeon River Country Management Unit	1	10.00	\$21.20	\$23.00	8.00%	\$23.00	\$23.00
Atlanta Management Unit		198.00	\$21.15	\$22.66		\$21.10	\$40.40
MACKINAW STATE FOREST	3	208.00	\$21.15	\$22.68	7.00%	\$21.10	\$40.40
Traverse City Management Unit	6	1,111.00	\$17.09	\$17.78	4.00%	\$14.73	\$20.11
Cadillac Management Unit		89.00	<u>\$14.75</u>	<u>\$17.30</u>	17.00%	\$15.73	<u>\$19.14</u>
PERE MARQUETTE STATE FOREST	8	1,200.00	\$16.92	\$17.74	5.00%	\$14.73	\$20.11
Roscommon Management Unit	2	343.00	\$17.13	\$29.47	72.00%	\$19.40	\$35.24
Grayling Management Unit	7	5,239.00	\$16.11	\$33.41	107.00%	\$20.24	\$71.32
Gladwin Management Unit		3.00	<u>\$9.15</u>	\$9.33	2.00%	\$9.33	\$9.33
AUSABLE STATE FOREST	10	5,585.00	\$16.17	\$33.15	105.00%	\$9.33	\$71.32
NORTHERN LOWER PENNINSULA	21	6,993.00	\$16.45	\$30.20	84.00%	\$9.33	\$71.32
STATEWIDE	25	7,868.00	\$17.52	\$31.45	80.00%	\$9.33	\$71.32

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	2	578.00	\$16.15	\$25.55	58.00%	\$16.15	\$34.69
COPPER COUNTRY STATE FOREST	2	578.00	\$16.15	\$25.55	58.00%	\$16.15	\$34.69
Gwinn Management Unit	2	417.00	\$26.23	\$26.86	2.00%	\$25.25	\$35.00
Escanaba Management Unit	4	551.00	\$20.32	\$29.28	44.00%	\$14.35	\$44.40
ESCANABA RIVER STATE FOREST	6	968.00	\$22.86	\$28.24	24.00%	\$14.35	\$44.40
Shingleton Management Unit	4	2,812.00	\$23.65	\$29.43	24.00%	\$26.16	\$40.28
Newberry Management Unit	3	656.00	\$20.16	\$21.25	5.00%	\$21.11	\$38.97
Sault Ste Marie (Drummond Island)	1	234.00	\$21.15	\$21.15	0.00%	\$21.15	\$21.15
LAKE SUPERIOR STATE FOREST	8	3,702.00	\$22.87	\$27.46	20.00%	\$21.11	\$40.28
UPPER PENNINSULA	16	5,248.00	\$22.13	\$27.39	24.00%	\$14.35	\$44.40
Gaylord Management Unit	2	265.00	\$38.70	\$48.35	25.00%	\$39.52	\$49.69
Pigeon River Country Management Unit	2	56.00	\$34.82	\$46.08	32.00%	\$34.40	\$48.32
Atlanta Management Unit				\$46.28	42.00%	\$45.29	\$60.46
MACKINAW STATE FOREST		520.00	\$35.93	\$47.31	32.00%	\$34.40	\$60.46
Grayling Management Unit	1	34.00	\$28.25	\$30.00	6.00%	\$30.00	\$30.00
Gladwin Management Unit		52.00	\$23.13	\$23.45		<u>\$23</u> .05	\$24.45
AUSABLE STATE FOREST	3	86.00	\$25.16	\$26.04	3.00%	\$23.05	\$30.00
NORTHERN LOWER PENNINSULA	9	606.00	\$34.40	\$44.29	29.00%	\$23.05	\$60.46
STATEWIDE	25	5,854.00	\$23.40	\$29.14	25.00%	\$14.35	\$60.46

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Escanaba Management Unit	3	163.00	\$16.62	\$22.59	<u></u>	\$20.00	\$35.28
ESCANABA RIVER STATE FOREST	<u> </u>	163.00	<u> </u>	<u> </u>		\$20.00 \$20.00	\$35.28
Shingleton Management Unit	2	270.00	\$10.61	\$12.93	22.00%	\$12.00	\$16.50
Newberry Management Unit	1			\$11.52		\$11.52	\$11.52
LAKE SUPERIOR STATE FOREST	3	662.00	\$10.93	\$12.10	11.00%	\$11.52	\$16.50
UPPER PENNINSULA	6	825.00	\$12.06	\$14.17	17.00%	\$11.52	\$35.28
Gaylord Management Unit	1	31.00	\$25.45	\$32.68	28.00%	\$32.68	\$32.68
Pigeon River Country Management Unit	1	7.00	\$30.80	\$42.65	38.00%	\$42.65	\$42.65
Atlanta Management Unit	1				96.00%	\$60.39	\$60.39
MACKINAW STATE FOREST	3	110.00	\$29.29	\$51.45	76.00%	\$32.68	\$60.39
NORTHERN LOWER PENNINSULA	3	110.00	\$29.29	\$51.45	76.00%	\$32.68	\$60.39
STATEWIDE	9	935.00	\$14.08	\$18.56	32.00%	\$11.52	\$60.39

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	2	100.00	\$22.68	\$22.88	1.00%	\$22.35	\$31.25
ESCANABA RIVER STATE FOREST	2	100.00	\$22.68	\$22.88	1.00%	\$22.35	\$31.25
Shingleton Management Unit	1	92.00	\$17.70	\$18.95	7.00%	\$18.95	\$18.95
Newberry Management Unit	2	176.00	\$18.28	\$24.24	33.00%	\$20.00	\$38.66
Sault Ste Marie (Drummond Island)						<u> </u>	\$1 <u>5.25</u>
LAKE SUPERIOR STATE FOREST	4	346.00	\$17.44	\$20.81	19.00%	\$15.25	\$38.66
UPPER PENNINSULA	6	446.00	\$18.62	\$21.27	14.00%	\$15.25	\$38.66
Gaylord Management Unit	1	64.00	\$20.45	\$26.26	28.00%	\$26.26	\$26.26
Atlanta Management Unit	2	149.00	\$23.25	\$36.99	59.00%	\$35.23	\$43.19
MACKINAW STATE FOREST	3	213.00	\$22.41	\$33.77	51.00%	\$26.26	\$43.19
Gladwin Management Unit	3	173.00	\$10.51	\$10.60	1.00%	\$10.44	\$11.25
AUSABLE STATE FOREST	3	173.00	\$10.51	\$10.60	1.00%	\$10.44	\$11.25
NORTHERN LOWER PENNINSULA	6	386.00	\$17.08	\$23.38	37.00%	\$10.44	\$43.19
STATEWIDE	12	832.00	\$17.90	\$22.25	24.00%	\$10.44	\$43.19

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PULPWOOD in Cords (see general note 4)

STATEWIDE

PULPWOOD in Cords (see general note	4)						
RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	28.00	\$39.40	\$84.62	115.00%	\$84.62	\$84.62
COPPER COUNTRY STATE FOREST	1	28.00	\$39.40	\$84.62	115.00%	\$84.62	\$84.62
Gwinn Management Unit	1	49.00	\$58.80	\$58.80	0.00%	\$58.80	\$58.80
Escanaba Management Unit		45.00	<u>\$5</u> 8.75			\$63.57_	
ESCANABA RIVER STATE FOREST	3	94.00	\$58.78	\$63.78	9.00%	\$58.80	\$91.72
Shingleton Management Unit	2	826.00	\$54.05	\$62.46		\$58.50	\$62.62
Newberry Management Unit		1 <u>,984.00</u>		<u>\$77.01</u>		<u>\$75</u> . <u>00</u>	
LAKE SUPERIOR STATE FOREST	4	2,810.00	\$67.02	\$72.73	9.00%	\$58.50	\$77.81
UPPER PENNINSULA	8	2,932.00	\$66.49	\$72.56	9.00%	\$58.50	\$91.72
Gaylord Management Unit	1	100.00	\$21.65	\$22.00	2.00%	\$22.00	\$22.00
Pigeon River Country Management Unit	1	5.00	\$44.55	\$61.69		\$61.69	\$61.69
Atlanta_Management_Unit		<u>467.00</u>	<u></u>			<u> </u>	\$90.46_
MACKINAW STATE FOREST	5	572.00	\$43.90	\$46.45	6.00%	\$22.00	\$90.46
Traverse City Management Unit	4	2,280.00	\$39.60	\$43.10		\$32.22	\$46.00
Cadillac Management Unit				<u> </u>		\$54.88_	
PERE MARQUETTE STATE FOREST	6	2,503.00	\$39.84	\$44.48	12.00%	\$32.22	\$58.65
Roscommon Management Unit	3	1,608.00	\$40.13	\$72.08		\$49.97	\$78.13
Grayling Management Unit	6	1,064.00	\$46.74	\$58.74		\$43.65	\$81.82
Gladwin Management Unit	<u> </u>		\$29.92			\$28.07	\$30.30
AUSABLE STATE FOREST	11	2,912.00	\$41.71	\$63.73	53.00%	\$28.07	\$81.82
NORTHERN LOWER PENNINSULA	22	5,987.00	\$41.14	\$54.03	31.00%	\$22.00	\$90.46
STATEWIDE	30	8,919.00	\$49.47	\$60.12	22.00%	\$22.00	\$91.72
SCOTCH PINE (38)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4	(6)	(7)
Newberry Management Unit	(1)	210.00	\$30.05	( <del>4</del> ) \$81.91	(5) 173.00%	(6)	\$81.91
LAKE SUPERIOR STATE FOREST	_		<del> 30.05</del> - \$30.05	<u>\$61.91</u> \$81.91			\$81.91
UPPER PENNINSULA	1	210.00	\$30.05	\$81.91	173.00%	\$81.91	\$81.91
	1			·			
Grayling Management Unit						\$51.54	<u>\$51.54</u>
AUSABLE STATE FOREST		82.00	\$29.45	\$51.54	75.00%	\$51.54	\$51.54
NORTHERN LOWER PENNINSULA	1	82.00	\$29.45	\$51.54	75.00%	\$51.54	\$51.54

2

292.00

\$29.88

146.00%

\$73.38

\$51.54

\$81.91

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	2	127.00	\$10.70	<u>\$16.21</u>	51.00%	\$10.70	\$22.98
COPPER COUNTRY STATE FOREST	2	127.00	\$10.70	\$16.21	51.00%	\$10.70	\$22.98
Gwinn Management Unit	1	2.00	\$18.15	\$18.15	0.00%	\$18.15	\$18.15
Escanaba Management Unit	4	350.00		\$22.33	28.00%	\$12.80	
ESCANABA RIVER STATE FOREST	5	352.00	\$17.39	\$22.30	28.00%	\$12.80	\$37.99
Shingleton Management Unit	2	396.00	\$11.15	\$11.69	5.00%	\$11.00	\$14.11
Sault Ste Marie (Drummond Island)				\$12.70		\$12.70	<u>\$12.70</u>
LAKE SUPERIOR STATE FOREST	3	404.00	\$11.18	\$11.71	5.00%	\$11.00	\$14.11
UPPER PENNINSULA	10	883.00	\$13.59	\$16.58	22.00%	\$10.70	\$37.99
Atlanta Management Unit	1	7.00	\$32.65	\$40.26	23.00%	\$40.26	\$40.26
MACKINAW STATE FOREST	1	7.00	\$32.65	\$40.26	23.00%	\$40.26	\$40.26
Gladwin Management Unit	1	9.00	\$16.15	\$16.22	0.00%	\$16.22	\$16.22
AUSABLE STATE FOREST	1	9.00	\$16.15	\$16.22	0.00%	\$16.22	\$16.22
NORTHERN LOWER PENNINSULA	2	16.00	\$23.37	\$26.74	14.00%	\$16.22	\$40.26
STATEWIDE	12	899.00	\$13.76	\$16.76	22.00%	\$10.70	\$40.26

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TOLI WOOD III Oordo (occ general note	· ¬)						
WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	<b>AVERAGE</b>	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	42.00	\$27.50	<u>\$59.06</u>	115.00%	\$59.06	<u>\$59.06</u>
COPPER COUNTRY STATE FOREST	1	42.00	\$27.50	\$59.06	115.00%	\$59.06	\$59.06
Escanaba Management Unit	2	295.00	<u>\$25.95</u>	\$64.36	148.00%	\$28.08	<u>\$71.77</u>
ESCANABA RIVER STATE FOREST	2	295.00	\$25.95	\$64.36	148.00%	\$28.08	\$71.77
Shingleton Management Unit	3	555.00	\$22.81	\$28.33	24.00%	\$22.00	\$28.76
Newberry Management Unit	3	<u>913.00</u>	\$25.32	\$37.42	48.00%	\$25.71	\$42.19_
LAKE SUPERIOR STATE FOREST	6	1,468.00	\$24.37	\$33.99	39.00%	\$22.00	\$42.19
UPPER PENNINSULA	9	1,805.00	\$24.70	\$39.54	60.00%	\$22.00	\$71.77
Pigeon River Country Management Unit	2	46.00	\$23.58	\$30.34	29.00%	\$23.75	\$33.23
Atlanta Management Unit		92.00_			19.00% _	<u> </u>	\$101.51_
MACKINAW STATE FOREST	5	138.00	\$44.31	\$53.51	21.00%	\$23.75	\$101.51
Traverse City Management Unit	5	186.00	\$12.46	\$12.52	0.00%	\$11.37	\$15.52
Cadillac Management Unit	3	112.00		\$22.66	14.00%	\$21.64	\$27.57_
PERE MARQUETTE STATE FOREST	8	298.00	\$15.26	\$16.33	7.00%	\$11.37	\$27.57
Roscommon Management Unit	3	165.00	\$26.13	\$34.68	33.00%	\$30.45	\$39.77
Grayling Management Unit	6	659.00	\$18.57	\$51.97	180.00%	\$17.35	\$114.55
Gladwin Management Unit	3	1 <u>,607.00</u>		<u>\$10.95</u>		<u>\$10</u> . <u>69</u>	\$11.55
AUSABLE STATE FOREST	12	2,431.00	\$14.03	\$23.68	69.00%	\$10.69	\$114.55
NORTHERN LOWER PENNINSULA	25	2,867.00	\$15.61	\$24.35	56.00%	\$10.69	\$114.55
STATEWIDE	34	4,672.00	\$19.13	\$30.22	58.00%	\$10.69	\$114.55