

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2019 TO 9/30/2019

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit				<u> \$116.82</u>	28.00%	\$90.00	<u>\$126.65</u>
COPPER COUNTRY STATE FOREST	5	360.90	\$90.95	\$116.82	28.00%	\$90.00	\$126.65
Gwinn Management Unit		17.40	<u>\$153.00</u>	<u>\$153.00</u>	0.00%	<u>\$153.00</u>	<u>\$153.00</u>
ESCANABA RIVER STATE FOREST	1	17.40	\$153.00	\$153.00	0.00%	\$153.00	\$153.00
Sault Ste Marie (Naubinway Office)	1	27.30	\$133.00	\$229.11	72.00%	\$229.11	\$229.11
LAKE SUPERIOR STATE FOREST	1	27.30	\$133.00	\$229.11	72.00%	\$229.11	\$229.11
UPPER PENNINSULA	7	405.60	\$96.44	\$125.93	31.00%	\$90.00	\$229.11
Gaylord Management Unit	2	153.80	\$54.03	\$102.01	89.00%	\$58.00	\$102.30
Atlanta Management Unit		<u> </u>				\$62.00	
MACKINAW STATE FOREST	3	165.50	\$54.52	\$99.18	82.00%	\$58.00	\$102.30
Traverse City Management Unit	3	184.20	\$99.58	\$154.86	56.00%	\$106.00	\$157.24
Cadillac Management Unit			\$101.82	<u></u> <u>\$101.98</u>		\$100.00	<u>\$108.70</u>
PERE MARQUETTE STATE FOREST	5	295.20	\$100.42	\$134.97	34.00%	\$100.00	\$157.24
Roscommon Management Unit	1	7.10	\$88.00	\$88.00	0.00%	\$88.00	\$88.00
AUSABLE STATE FOREST	1	7.10	\$88.00	\$88.00	0.00%	\$88.00	\$88.00
NORTHERN LOWER PENNINSULA	9	467.80	\$83.99	\$121.60	45.00%	\$58.00	\$157.24
STATEWIDE	16	873.40	\$89.77	\$123.61	38.00%	\$58.00	\$229.11

BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	1	1.40	\$85.00	\$85.00	0.00%	\$85.00	\$85.00
LAKE SUPERIOR STATE FOREST	1	1.40	\$85.00	\$85.00	0.00%	\$85.00	\$85.00
UPPER PENNINSULA	1	1.40	\$85.00	\$85.00	0.00%	\$85.00	\$85.00
Traverse City Management Unit	3	91.00	\$84.51	\$97.65	16.00%	\$68.00	\$102.71
Cadillac Management Unit	3	69.50	<u>\$74.55</u>	\$77.72	4.00%	<u>\$73.00</u>	<u>\$104.00</u>
PERE MARQUETTE STATE FOREST	6	160.50	\$80.20	\$89.02	11.00%	\$68.00	\$104.00
Gladwin Management Unit	1	0.70	\$84.00	\$195.62	133.00%	\$195.62	\$195.62
AUSABLE STATE FOREST	1	0.70	\$84.00	\$195.62	133.00%	\$195.62	\$195.62
NORTHERN LOWER PENNINSULA	7	161.20	\$80.22	\$89.48	12.00%	\$68.00	\$195.62
STATEWIDE	8	162.60	\$80.26	\$89.44	11.00%	\$68.00	\$195.62

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SAWTIMBER in MBF (see general note 3)

NORTHERN LOWER PENNINSULA

STATEWIDE

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BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	7.40	\$49.30	\$59.76	21.00%	\$50.00	\$75.00
COPPER COUNTRY STATE FOREST	3	7.40	\$49.30	\$59.76	21.00%	\$50.00	\$75.00
UPPER PENNINSULA	3	7.40	\$49.30	\$59.76	21.00%	\$50.00	\$75.00
STATEWIDE	3	7.40	\$49.30	\$59.76	21.00%	\$50.00	\$75.00
BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	3.60	\$177.00	\$232.89	32.00%	\$190.00	\$308.77
COPPER COUNTRY STATE FOREST		3.60	\$177.00		32.00%	\$190.00	\$308.77
Gwinn Management Unit	1	0.80	\$105.00	\$105.00	0.00%	\$105.00	\$105.00
ESCANABA RIVER STATE FOREST	1	0.80	\$105.00	\$105.00	0.00%	\$105.00	\$105.00
Shingleton Management Unit	1	104.00	\$197.00	\$250.00	27.00%	\$250.00	\$250.00
Newberry Management Unit	1	1.60	\$197.00	\$201.00	2.00%	\$201.00	\$201.00
Sault Ste Marie (Naubinway Office)			\$197.00	\$328.08	67.00%	\$328.08	
LAKE SUPERIOR STATE FOREST	3	140.00	\$197.00	\$268.63	36.00%	\$201.00	\$328.08
UPPER PENNINSULA	6	144.40	\$195.99	\$266.83	36.00%	\$105.00	\$328.08
Gaylord Management Unit	2	35.00	\$202.59	<u>\$228.46</u>	13.00%	\$204.00	\$394.21
MACKINAW STATE FOREST	2	35.00	\$202.59	\$228.46	13.00%	\$204.00	\$394.21
Traverse City Management Unit	4	53.30	\$120.84	\$240.54	99.00%	\$150.00	\$266.38
Cadillac Management Unit		1.40	\$112.00	\$112.00	0.00%	\$112.00	\$112.00
PERE MARQUETTE STATE FOREST	5	54.70	\$120.61	\$237.25	97.00%	\$112.00	\$266.38

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\$233.82

\$254.18

\$112.00

\$105.00

\$394.21

\$394.21

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	8.40	\$78.05	\$64.85	17.00%	\$33.97	\$68.10
COPPER COUNTRY STATE FOREST	2	8.40	\$78.05	\$64.85	-17.00%	\$33.97	\$68.10
UPPER PENNINSULA	2	8.40	\$78.05	\$64.85	-17.00%	\$33.97	\$68.10
Gaylord Management Unit	1	2.50	\$42.00	\$45.00		\$45.00	\$45.00
MACKINAW STATE FOREST	1	2.50	\$42.00	\$45.00	7.00%	\$45.00	\$45.00
Cadillac Management Unit	2	76.00	\$30.54	\$30.46	0.00%	<u>\$27</u> .75	\$31.05
PERE MARQUETTE STATE FOREST	2	76.00	\$30.54	\$30.46	0.00%	\$27.75	\$31.05
NORTHERN LOWER PENNINSULA	3	78.50	\$30.91	\$30.92	0.00%	\$27.75	\$45.00
STATEWIDE	5	86.90	\$35.46	\$34.20	-4.00%	\$27.75	\$68.10

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	5	344.30	\$59.12	\$61.12	3.00%	\$49.00	\$66.00
Pigeon River Country Management Unit	1	53.50	\$59.00	\$67.55	14.00%	\$67.55	\$67.55
Atlanta Management Unit		<u>412.10</u>		<u>\$107.25</u>	<u> </u>	\$92.00	\$150.63
MACKINAW STATE FOREST	12	809.90	\$76.15	\$85.01	12.00%	\$49.00	\$150.63
Traverse City Management Unit	6	602.60	\$120.67	\$126.64	5.00%	\$120.94	\$135.00
Cadillac Management Unit		1 <u>,15</u> 3.20		\$101.51		\$80.00	<u>\$1</u> 18.47
PERE MARQUETTE STATE FOREST	14	1,755.80	\$106.60	\$110.14	3.00%	\$80.00	\$135.00
Roscommon Management Unit	6	1,123.60	\$67.20	\$97.35	45.00%	\$68.00	\$109.12
Grayling Management Unit		32.50	<u>\$75.00</u>	<u> </u>	<u> 76.00%</u>	<u>\$131.80</u>	<u>\$131.80</u>
AUSABLE STATE FOREST	7	1,156.10	\$67.42	\$98.32	46.00%	\$68.00	\$131.80
NORTHERN LOWER PENNINSULA	33	3,721.80	\$87.80	\$101.00	15.00%	\$49.00	\$150.63
STATEWIDE	33	3,721.80	\$87.80	\$101.00	15.00%	\$49.00	\$150.63

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\$60.45

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26.00%

26.00%

\$60.45

\$60.45

SAWTIMBER in MBF (see general note 3)

NORTHERN LOWER PENNINSULA

STATEWIDE

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	50.20	\$149.12	\$192.73	29.00%	\$175.00	\$200.00
ESCANABA RIVER STATE FOREST	3	50.20	\$149.12	\$192.73	29.00%	\$175.00	\$200.00
UPPER PENNINSULA	3	50.20	\$149.12	\$192.73	29.00%	\$175.00	\$200.00
Atlanta Management Unit	4	142.30	<u>\$94.00</u>	<u>\$120.38</u>	28.00%	\$99.00	<u>\$150.63</u>
MACKINAW STATE FOREST	4	142.30	\$94.00	\$120.38	28.00%	\$99.00	\$150.63
Cadillac Management Unit		45.30	\$151.77	\$151.77		\$130.00	\$164.00
PERE MARQUETTE STATE FOREST	2	45.30	\$151.77	\$151.77	0.00%	\$130.00	\$164.00
Roscommon Management Unit	6	418.70	\$125.77	\$199.63	59.00%	\$129.00	\$280.70
Grayling Management Unit	4	126.80	\$196.16	\$205.48	5.00%	\$204.00	\$216.00
Gladwin Management Unit		<u>171.9</u> 0_				<u>\$75</u> . <u>00</u>	
AUSABLE STATE FOREST	12	717.40	\$126.05	\$171.29	36.00%	\$75.00	\$280.70
NORTHERN LOWER PENNINSULA	18	905.00	\$122.30	\$162.30	33.00%	\$75.00	\$280.70
STATEWIDE	21	955.20	\$123.71	\$163.90	32.00%	\$75.00	\$280.70
N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		.—.
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit		<u> </u>	<u></u>	<u>\$60.45</u>	<u> </u>	<u>\$60</u> . <u>45</u>	
MACKINAW STATE FOREST	1	4.30	\$48.00	\$60.45	26.00%	\$60.45	\$60.45

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\$48.00

4.30

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1

1

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	18.10	\$60.26	\$65.67	9.00%	\$52.00	<u>\$150.37</u>
COPPER COUNTRY STATE FOREST	5	18.10	\$60.26	\$65.67	9.00%	\$52.00	\$150.37
Gwinn Management Unit	1	2.30	\$80.00	\$80.00	0.00%	\$80.00	\$80.00
ESCANABA RIVER STATE FOREST	1	2.30	\$80.00	\$80.00	0.00%	\$80.00	\$80.00
Shingleton Management Unit	2	14.30	\$77.00	\$139.28	81.00%	\$77.00	\$150.00
Newberry Management Unit		<u> </u>	<u> </u>	<u> </u>	0.00%	<u> </u>	\$77.00_
LAKE SUPERIOR STATE FOREST	3	16.10	\$77.00	\$132.32	72.00%	\$77.00	\$150.00
UPPER PENNINSULA	9	36.50	\$68.89	\$95.97	39.00%	\$52.00	\$150.37
Gaylord Management Unit		1.00	\$47.00	\$47.00	0.00%	\$47.00	\$47.00
MACKINAW STATE FOREST	1	1.00	\$47.00	\$47.00	0.00%	\$47.00	\$47.00
Traverse City Management Unit	1	4.40	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
PERE MARQUETTE STATE FOREST	1	4.40	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
NORTHERN LOWER PENNINSULA	2	5.40	\$44.56	\$44.56	0.00%	\$44.00	\$47.00
STATEWIDE	11	41.90	\$65.75	\$89.34	36.00%	\$44.00	\$150.37

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	647.10	\$218.70	\$270.75		\$200.00	\$413.03
Crystal Falls Management Unit			\$112.00	\$112.00		<u>\$112.00</u>	<u>\$112.00</u>
COPPER COUNTRY STATE FOREST	9	672.10	\$214.73	\$264.84	23.00%	\$112.00	\$413.03
Gwinn Management Unit	3	35.00	\$36.19	\$36.77	2.00%	\$25.00	\$47.00
Escanaba Management Unit		3.90	\$167.00	\$200.00	20.00%	\$200.00	\$200.00
ESCANABA RIVER STATE FOREST	4	38.90	\$49.31	\$53.14	8.00%	\$25.00	\$200.00
Shingleton Management Unit	3	232.60	\$130.21	\$220.13	69.00%	\$80.00	\$225.00
Newberry Management Unit	3	50.30	\$114.00	\$146.27	28.00%	\$140.00	\$153.00
Sault Ste Marie (Naubinway Office)		66.80	\$123.00	\$305.01	148.00%	\$305.01	\$305.01
LAKE SUPERIOR STATE FOREST	7	349.70	\$126.50	\$225.72	78.00%	\$80.00	\$305.01
UPPER PENNINSULA	20	1,060.70	\$179.57	\$244.18	36.00%	\$25.00	\$413.03
Gaylord Management Unit	6	155.50	\$100.18	\$102.89	3.00%	\$91.00	\$123.10
Pigeon River Country Management Unit	1	11.40	\$72.00	\$74.00	3.00%	\$74.00	\$74.00
Atlanta Management Unit			\$133.95	<u>\$160.75</u>	20.00%	\$145.00	\$178.30
MACKINAW STATE FOREST	10	184.60	\$101.68	\$106.65	5.00%	\$74.00	\$178.30
Traverse City Management Unit	8	141.90	\$115.79	\$146.95	27.00%	\$100.00	\$210.56
Cadillac Management Unit		443.10	\$99.07	\$120.78	22.00%	\$83.00	\$135.00
PERE MARQUETTE STATE FOREST	16	585.00	\$103.13	\$127.13	23.00%	\$83.00	\$210.56
Roscommon Management Unit	5	241.70	\$64.56	\$76.11	18.00%	\$65.00	\$109.12
Grayling Management Unit	3	17.90	\$72.66	\$92.65	28.00%	\$74.00	\$97.29
Gladwin Management Unit			\$41.05	\$50.99	24.00%	\$39.00	\$102.26
AUSABLE STATE FOREST	13	364.10	\$58.21	\$69.72	20.00%	\$39.00	\$109.12
NORTHERN LOWER PENNINSULA	39	1,133.70	\$88.47	\$105.36	19.00%	\$39.00	\$210.56
STATEWIDE	59	2,194.40	\$132.50	\$172.46	30.00%	\$25.00	\$413.03

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	27.80	\$160.95	<u> </u>	0.00%	\$161.00	<u>\$175.33</u>
COPPER COUNTRY STATE FOREST	2	27.80	\$160.95	\$161.67	0.00%	\$161.00	\$175.33
Escanaba Management Unit		116.60	<u>\$163.00</u>	\$216.02	33.00%	\$200.00	\$225.00
ESCANABA RIVER STATE FOREST	2	116.60	\$163.00	\$216.02	33.00%	\$200.00	\$225.00
UPPER PENNINSULA	4	144.40	\$162.61	\$205.55	26.00%	\$161.00	\$225.00
Gaylord Management Unit	2	74.90	\$242.44	\$254.13	5.00%	\$241.00	\$268.40
Pigeon River Country Management Unit	2	366.20	\$160.83	\$259.43	61.00%	\$248.79	\$260.39
Atlanta Management Unit	4	<u> </u>	\$210.00	\$226.32		\$210.00	\$336.51_
MACKINAW STATE FOREST	8	607.20	\$184.35	\$249.72	35.00%	\$210.00	\$336.51
Traverse City Management Unit	8	562.30	\$193.98	\$246.20	27.00%	\$200.00	\$333.89
Cadillac Management Unit	9	1 <u>,929.20</u>	\$207.24	\$238.42	15.00%	\$200.83	\$320.00
PERE MARQUETTE STATE FOREST	17	2,491.50	\$204.25	\$240.17	18.00%	\$200.00	\$333.89
Roscommon Management Unit	5	633.70	\$257.08	\$292.42	14.00%	\$255.00	\$403.07
Grayling Management Unit	2	596.00	\$305.00	\$305.00	0.00%	\$305.00	\$305.00
Gladwin Management Unit			\$276.44	<u> </u>	73.00% _	\$451.43	\$745.62
AUSABLE STATE FOREST	10	1,594.20	\$279.42	\$339.68	22.00%	\$255.00	\$745.62
NORTHERN LOWER PENNINSULA	35	4,692.90	\$227.21	\$275.21	21.00%	\$200.00	\$745.62
STATEWIDE	39	4,837.30	\$225.28	\$273.13	21.00%	\$161.00	\$745.62

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	728.00	\$131.00	\$202.16	54.00%	\$131.00	<u>\$281.71</u>
COPPER COUNTRY STATE FOREST	4	728.00	\$131.00	\$202.16	54.00%	\$131.00	\$281.71
UPPER PENNINSULA	4	728.00	\$131.00	\$202.16	54.00%	\$131.00	\$281.71
Gaylord Management Unit	8	1,162.50	\$113.53	\$161.41	42.00%	\$117.00	\$184.37
Pigeon River Country Management Unit	4	374.90	\$122.67	\$159.25	30.00%	\$145.05	\$281.41
Atlanta Management Unit	4 _	<u>477.50</u>	\$116.05	\$141.07	22.00%	\$117.30	<u>\$187.4</u> 8
MACKINAW STATE FOREST	16	2,014.90	\$115.83	\$156.19	35.00%	\$117.00	\$281.41
Traverse City Management Unit	10	2,575.20	\$108.14	\$159.49	47.00%	\$109.00	\$208.60
Cadillac Management Unit	7	<u>921.00</u>	\$117.47	\$140.74	20.00%	\$104.00	<u>\$221.39</u>
PERE MARQUETTE STATE FOREST	17	3,496.20	\$110.60	\$154.55	40.00%	\$104.00	\$221.39
Roscommon Management Unit	6	1,629.90	\$118.96	\$172.94	45.00%	\$127.00	\$239.08
Grayling Management Unit	8	2,723.00	\$107.30	\$178.88	67.00%	\$130.39	\$205.57
Gladwin Management Unit			\$139.05	\$152.25		\$150.00	<u>\$155.00</u>
AUSABLE STATE FOREST	16	4,382.20	\$111.85	\$176.49	58.00%	\$127.00	\$239.08
NORTHERN LOWER PENNINSULA	49	9,893.30	\$112.22	\$164.60	47.00%	\$104.00	\$281.41
STATEWIDE	53	10,621.30	\$113.50	\$167.18	47.00%	\$104.00	\$281.71

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4		MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	1,573.80	\$359.81	\$387.79	8.00%	\$359.00	\$717.78
Crystal Falls Management Unit		<u> 2.9</u> 0	\$289.00	\$289.00		\$289.00	\$289.00
COPPER COUNTRY STATE FOREST	7	1,576.70	\$359.68	\$387.61	8.00%	\$289.00	\$717.78
Gwinn Management Unit	3	50.50	\$259.05	\$453.14	75.00%	\$201.00	\$622.50
Escanaba Management Unit		1.00	\$266.00	<u> </u>	<u>50.</u> 00%	\$400.00	<u>\$400.00</u>
ESCANABA RIVER STATE FOREST	4	51.50	\$259.18	\$452.11	74.00%	\$201.00	\$622.50
Shingleton Management Unit	2	56.90	\$459.00	\$459.00	0.00%	\$459.00	\$459.00
Newberry Management Unit	1	2.60	\$306.00	\$311.00	2.00%	\$311.00	\$311.00
Sault Ste Marie (Naubinway Office)	1	319.20	\$499.00	\$900.85	81.00%	\$900.85	\$900.85
Sault Ste Marie (Drummond Island)			\$322.00	\$325.00		\$325.00	\$325.00
LAKE SUPERIOR STATE FOREST	5	444.10	\$466.68	\$755.98	62.00%	\$311.00	\$900.85
UPPER PENNINSULA	16	2,072.30	\$380.11	\$468.15	23.00%	\$201.00	\$900.85
Gaylord Management Unit	3	129.00	\$315.03	\$506.06	61.00%	\$283.00	\$552.17
Atlanta Management Unit			\$366.26	\$366.43	0.00%	\$363.92	\$367.00
MACKINAW STATE FOREST	5	142.50	\$319.89	\$492.84	54.00%	\$283.00	\$552.17
Traverse City Management Unit	3	439.80	\$258.92	\$473.14	83.00%	\$300.00	\$501.07
Cadillac Management Unit		63.20	\$351.76	<u> </u>		\$346.00	\$374.41_
PERE MARQUETTE STATE FOREST	6	503.00	\$270.58	\$458.18	69.00%	\$300.00	\$501.07
NORTHERN LOWER PENNINSULA	11	645.50	\$281.47	\$465.83	65.00%	\$283.00	\$552.17
STATEWIDE	27	2,717.80	\$356.68	\$467.60	31.00%	\$201.00	\$900.85

WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	56.40	\$82.57	<u>\$105.25</u>	27.00%	\$85.00	\$150.63
COPPER COUNTRY STATE FOREST	4	56.40	\$82.57	\$105.25	27.00%	\$85.00	\$150.63
Sault Ste Marie (Drummond Island)	1	2.40	\$51.00	\$55.00	8.00%	\$55.00	\$55.00
LAKE SUPERIOR STATE FOREST	1	2.40	\$51.00	\$55.00	8.00%	\$55.00	\$55.00
UPPER PENNINSULA	5	58.80	\$81.29	\$103.20	27.00%	\$55.00	\$150.63
STATEWIDE	5	58.80	\$81.29	\$103.20	27.00%	\$55.00	\$150.63

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WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	3323		PRICE	002511102	COL. 4	002311102	002511102
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	23.40	\$78.74	\$188.13	139.00%	\$104.22	\$200.00
ESCANABA RIVER STATE FOREST		23.40	\$78.74	\$188.13	139.00%	\$104.22	\$200.00
UPPER PENNINSULA	2	23.40	\$78.74	\$188.13	139.00%	\$104.22	\$200.00
Traverse City Management Unit	4	150.30	\$42.20	\$79.57	89.00%	\$43.46	\$97.05
Cadillac Management Unit			\$105.34	\$117.41	11.00%	\$84.00	\$125.00
PERE MARQUETTE STATE FOREST	9	396.70	\$81.42	\$103.07	27.00%	\$43.46	\$125.00
Roscommon Management Unit	4	76.50	\$115.04	\$142.13	24.00%	\$120.00	\$180.83
Grayling Management Unit	2	77.00	\$93.00	\$93.00	0.00%	\$93.00	\$93.00
Gladwin Management Unit						\$75.00	\$147.47
AUSABLE STATE FOREST	11	316.80	\$92.94	\$101.68	9.00%	\$75.00	\$180.83
NORTHERN LOWER PENNINSULA	20	713.50	\$86.54	\$102.45	18.00%	\$43.46	\$180.83
STATEWIDE	22	736.90	\$86.29	\$105.18	22.00%	\$43.46	\$200.00

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		42.80		<u>\$78.70</u>		\$75.00	\$80.24_
COPPER COUNTRY STATE FOREST	2	42.80	\$77.12	\$78.70	2.00%	\$75.00	\$80.24
UPPER PENNINSULA	2	42.80	\$77.12	\$78.70	2.00%	\$75.00	\$80.24
Gaylord Management Unit	1	17.80	\$65.00	\$71.50	10.00%	\$71.50	\$71.50
Pigeon River Country Management Unit	2	88.60	\$54.00	\$80.35	49.00%	\$72.13	\$122.04
Atlanta Management Unit		112.80			16.00%	\$83.00	\$120.30_
MACKINAW STATE FOREST	6	219.20	\$71.52	\$89.74	25.00%	\$71.50	\$122.04
Traverse City Management Unit	7	827.00	\$47.66	\$56.86	19.00%	\$49.00	\$104.83
Cadillac Management Unit		905.30	\$142.37	\$193.41	36.00%	\$113.10	\$383.12
PERE MARQUETTE STATE FOREST	13	1,732.30	\$97.16	\$128.22	32.00%	\$49.00	\$383.12
Roscommon Management Unit	4	211.90	\$56.13	\$68.71	22.00%	\$61.14	\$90.42
Grayling Management Unit	3	131.80	\$58.41	\$59.85	2.00%	\$57.00	\$91.23
Gladwin Management Unit		18.80	\$48.26	\$52.53	9.00%	\$44.00	\$56.00
AUSABLE STATE FOREST	10	362.50	\$56.55	\$64.65	14.00%	\$44.00	\$91.23
NORTHERN LOWER PENNINSULA	29	2,314.00	\$88.37	\$114.62	30.00%	\$44.00	\$383.12
STATEWIDE	31	2,356.80	\$88.16	\$113.96	29.00%	\$44.00	\$383.12

AVERAGE STUMPAGE PRICE REPORT

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SAWTIMBER in MBF (see general note 3)

NORTHERN LOWER PENNINSULA

STATEWIDE

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	0.60			3.00%	\$66.87	\$66.87
COPPER COUNTRY STATE FOREST	1	0.60	\$65.00	\$66.87	3.00%	\$66.87	\$66.87
UPPER PENNINSULA	1	0.60	\$65.00	\$66.87	3.00%	\$66.87	\$66.87
STATEWIDE	1	0.60	\$65.00	\$66.87	3.00%	\$66.87	\$66.87
YELLOW BIRCH (04)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	6	92.70	\$150.40	\$238.08		\$150.00	\$306.97
COPPER COUNTRY STATE FOREST	6	92.70	\$150.40	\$238.08	58.00%	\$150.00	\$306.97
Shingleton Management Unit	1	1.60	\$134.00	\$134.00	0.00%	\$134.00	\$134.00
Newberry Management Unit	. <u> </u>		\$127.00	\$140.00	10.00% _	\$140.00	\$140.00
LAKE SUPERIOR STATE FOREST	2	4.00	\$129.80	\$137.60	6.00%	\$134.00	\$140.00
UPPER PENNINSULA	8	96.70	\$149.55	\$233.92	56.00%	\$134.00	\$306.97
Gaylord Management Unit		0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
MACKINAW STATE FOREST	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00

\$130.00

\$149.47

0.00%

56.00%

\$130.00

\$233.49

\$130.00

\$130.00

\$130.00

\$306.97

0.40

97.10

1

9

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PULPWOOD in Cords (see general note 4	+)						
AUSTRIAN PINE (37)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit	1	22.00		\$20.47	46.00%	\$20.47	<u>\$20.47</u>
PERE MARQUETTE STATE FOREST	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
NORTHERN LOWER PENNINSULA	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
STATEWIDE	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

BALSAM FIR (20)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	9	505.00	\$15.67	\$19.08	22.00%	\$11.00	\$29.08
Crystal Falls Management Unit	3	362.00	\$16.03	\$16.03	0.00%	\$1.00	\$22.55
COPPER COUNTRY STATE FOREST	12	867.00	\$15.82	\$17.81	13.00%	\$1.00	\$29.08
Gwinn Management Unit	4	456.00	\$16.94	\$17.19	1.00%	\$13.50	\$26.95
Escanaba Management Unit	3		\$21.70	\$26.40	22.00%	\$21.70	\$43.83
ESCANABA RIVER STATE FOREST	7	524.00	\$17.56	\$18.38	5.00%	\$13.50	\$43.83
Shingleton Management Unit	2	208.00	\$14.22	\$14.22	0.00%	\$14.10	\$20.35
Newberry Management Unit	3	1,149.00	\$13.70	\$17.47	28.00%	\$14.00	\$18.11
Sault Ste Marie (Naubinway Office)	1	5.00	\$14.50	\$28.28	95.00%	\$28.28	\$28.28
Sault Ste Marie (Soo Office)	2		<u>\$15.25</u>			<u>\$15</u> .25	<u>\$16.00</u>
LAKE SUPERIOR STATE FOREST	8	1,541.00	\$13.95	\$16.83	21.00%	\$14.00	\$28.28
UPPER PENNINSULA	27	2,932.00	\$15.15	\$17.40	15.00%	\$1.00	\$43.83
Gaylord Management Unit	4	514.00	\$36.74	\$37.80	3.00%	\$30.05	\$41.36
Pigeon River Country Management Unit	3	469.00	\$18.44	\$22.00	19.00%	\$21.00	\$29.92
Atlanta Management Unit	4	449.00	\$33.79	\$52.25	55.00%	\$31.68	\$71.52
MACKINAW STATE FOREST	11	1,432.00	\$29.82	\$37.15	25.00%	\$21.00	\$71.52
Traverse City Management Unit	1	663.00	\$10.95	\$10.95	0.00%	\$10.95	\$10.95
Cadillac Management Unit	1	6.00	<u>\$10.80</u>		68.00%	\$18.12	\$18.12
PERE MARQUETTE STATE FOREST	2	669.00	\$10.95	\$11.01	1.00%	\$10.95	\$18.12
Roscommon Management Unit	3	188.00	\$27.65	\$35.37	28.00%	\$30.40	\$45.00
Grayling Management Unit	3	25.00	\$21.02	\$21.61	3.00%	\$20.35	\$22.88
AUSABLE STATE FOREST	6	213.00	\$26.87	\$33.76	26.00%	\$20.35	\$45.00
NORTHERN LOWER PENNINSULA	19	2,314.00	\$24.09	\$29.28	22.00%	\$10.95	\$71.52
STATEWIDE	46	5,246.00	\$19.09	\$22.64	19.00%	\$1.00	\$71.52

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLD PRICE	COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	713.00	\$6.89	\$7.47	8.00%		\$10.13
COPPER COUNTRY STATE FOREST	5	713.00	\$6.89	\$7.47	8.00%	\$6.90	\$10.13
UPPER PENNINSULA	5	713.00	\$6.89	\$7.47	8.00%	\$6.90	\$10.13
Atlanta Management Unit	1	53.00	\$7.80	\$8.00	3.00%	\$8.00	\$8.00
MACKINAW STATE FOREST	1	53.00	\$7.80	\$8.00	3.00%	\$8.00	\$8.00
Traverse City Management Unit	2	137.00	\$17.75	\$18.53	4.00%	\$18.50	\$18.90
Cadillac Management Unit		<u> </u>		<u>\$17.52</u>	0.00%	\$17.00_	\$18.42
PERE MARQUETTE STATE FOREST	4	314.00	\$17.60	\$17.96	2.00%	\$17.00	\$18.90
Roscommon Management Unit	1	13.00	\$23.90	\$23.90	0.00%	\$23.90	\$23.90
AUSABLE STATE FOREST	1	13.00	\$23.90	\$23.90	0.00%	\$23.90	\$23.90
NORTHERN LOWER PENNINSULA	6	380.00	\$16.45	\$16.78	2.00%	\$8.00	\$23.90
STATEWIDE	11	1,093.00	\$10.21	\$10.71	5.00%	\$6.90	\$23.90

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	3,936.00	\$33.99	\$58.60	72.00%	\$41.75	\$63.45
Crystal Falls Management Unit			\$1.00	\$1.00	0.00%		\$1.00_
COPPER COUNTRY STATE FOREST	7	3,960.00	\$33.79	\$58.25	72.00%	\$1.00	\$63.45
Gwinn Management Unit	1	3.00	\$19.00	\$19.00	0.00%	\$19.00	\$19.00
Escanaba Management Unit		5.00	\$37.60	\$45.80	22.00%	<u> </u>	\$45.80
ESCANABA RIVER STATE FOREST	2	8.00	\$30.63	\$35.75	17.00%	\$19.00	\$45.80
UPPER PENNINSULA	9	3,968.00	\$33.78	\$58.21	72.00%	\$1.00	\$63.45
Gaylord Management Unit	4	160.00	\$20.94	\$25.01	19.00%	\$18.27	\$28.00
Pigeon River Country Management Unit	4	304.00	\$25.93	\$32.49	25.00%	\$26.00	\$38.01
Atlanta Management Unit				\$24.90	16.00%	<u>\$21</u> .45_	\$34.69
MACKINAW STATE FOREST	12	648.00	\$23.43	\$28.49	22.00%	\$18.27	\$38.01
Traverse City Management Unit	4	853.00	\$11.35	\$11.53	2.00%	\$11.35	\$22.06
Cadillac Management Unit		1 <u>,778.00</u>		\$19.21	19.00% _	<u> </u>	\$28.30
PERE MARQUETTE STATE FOREST	9	2,631.00	\$14.59	\$16.72	15.00%	\$11.35	\$28.30
Roscommon Management Unit	4	355.00	\$14.26	\$16.91	19.00%	\$15.96	\$26.00
Grayling Management Unit	5	221.00	\$20.19	\$24.14	20.00%	\$20.83	\$40.89
Gladwin Management Unit					19.00% _	\$25.00	\$25.00
AUSABLE STATE FOREST	11	626.00	\$16.89	\$20.10	19.00%	\$15.96	\$40.89
NORTHERN LOWER PENNINSULA	32	3,905.00	\$16.42	\$19.22	17.00%	\$11.35	\$40.89
STATEWIDE	41	7,873.00	\$25.17	\$38.87	54.00%	\$1.00	\$63.45

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Atlanta Management Linit	(1)	51.00	\$5.00			(6) \$5.01	
Atlanta Management Unit	$\frac{1}{1}$	51.00		<u>\$5.01</u> \$5.01		<u> </u>	<u>\$5.01</u> \$5.01
Traverse City Management Unit	1	8.00	\$3.75	\$3.78	1.00%	\$3.78	\$3.78
PERE MARQUETTE STATE FOREST	_ <u> </u>	8.00	\$3.75		1.00%		\$3.78
Roscommon Management Unit	2	39.00	\$25.07	\$31.42	25.00%	\$30.00	\$33.46
Grayling Management Unit	3	273.00	\$7.83	\$13.64	74.00%	\$7.50	\$102.23
Gladwin Management Unit	1			\$12.00	20.00%	\$12.00	\$12.00
AUSABLE STATE FOREST	6	549.00	\$9.99	\$14.20	42.00%	\$7.50	\$102.23
NORTHERN LOWER PENNINSULA	8	608.00	\$9.49	\$13.29	40.00%	\$3.78	\$102.23
STATEWIDE	8	608.00	\$9.49	\$13.29	40.00%	\$3.78	\$102.23

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	4,486.00	\$24.49	\$29.58	21.00%	\$19.00	\$50.49
Crystal Falls Management Unit		1 <u>,042.00</u>			48.00%	\$36.10_	\$74.75
COPPER COUNTRY STATE FOREST	13	5,528.00	\$28.56	\$36.84	29.00%	\$19.00	\$74.75
Gwinn Management Unit	2	502.00	\$28.80	\$28.95	1.00%	\$18.00	\$36.95
Escanaba Management Unit	4	1 <u>,286.0</u> 0	\$28.81	\$41.38	44.00%	\$30.00	\$45.80
ESCANABA RIVER STATE FOREST	6	1,788.00	\$28.81	\$37.89	32.00%	\$18.00	\$45.80
Shingleton Management Unit	1	127.00	\$28.75	\$45.75	59.00%	\$45.75	\$45.75
Newberry Management Unit	3	657.00	\$24.55	\$26.93	10.00%	\$25.00	\$28.11
Sault Ste Marie (Soo Office)	2	937.00	\$21.00	\$24.27	16.00%	\$21.00	\$32.64
Sault Ste Marie (Drummond Island)		538.00	\$14.00	\$16.00	14.00%	<u>\$16.00</u>	\$16.00
LAKE SUPERIOR STATE FOREST	7	2,259.00	\$20.80	\$24.28	17.00%	\$16.00	\$45.75
UPPER PENNINSULA	26	9,575.00	\$26.78	\$34.07	27.00%	\$16.00	\$74.75
Gaylord Management Unit	7	4,712.00	\$21.69	\$30.78	42.00%	\$19.05	\$33.82
Pigeon River Country Management Unit	6	2,721.00	\$19.30	\$26.32	36.00%	\$19.00	\$43.40
Atlanta Management Unit	6	3,821.00_			21.00%	\$26.25	\$42.38
MACKINAW STATE FOREST	19	11,254.00	\$22.72	\$30.14	33.00%	\$19.00	\$43.40
Traverse City Management Unit	8	4,050.00	\$18.28	\$19.97	9.00%	\$18.50	\$28.00
Cadillac Management Unit		5,216.00		\$22.38	20.00%	\$14.75	\$30.00
PERE MARQUETTE STATE FOREST	18	9,266.00	\$18.52	\$21.33	15.00%	\$14.75	\$30.00
Roscommon Management Unit	8	8,263.00	\$30.02	\$44.07	47.00%	\$30.10	\$48.50
Grayling Management Unit	5	515.00	\$24.73	\$26.96	9.00%	\$24.30	\$43.13
Gladwin Management Unit		10,808.00			108.00%	<u>\$16</u> . <u>15</u>	\$44.21_
AUSABLE STATE FOREST	18	19,586.00	\$21.81	\$36.97	70.00%	\$16.15	\$48.50
NORTHERN LOWER PENNINSULA	55	40,106.00	\$21.30	\$31.44	48.00%	\$14.75	\$48.50
STATEWIDE	81	49,681.00	\$22.36	\$31.95	43.00%	\$14.75	\$74.75

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	14,057.00	\$14.66	\$16.82	15.00%	\$14.00	\$28.63
Crystal Falls Management Unit	3			<u>\$17.68</u>			\$24.60
COPPER COUNTRY STATE FOREST	14	14,641.00	\$14.78	\$16.85	14.00%	\$1.00	\$28.63
Gwinn Management Unit	4	2,731.00	\$17.07	\$17.36	2.00%	\$10.00	\$21.15
Escanaba Management Unit	4	953.00	\$26.06	<u>\$34.95</u>	34.00%	\$30.00	\$45.80
ESCANABA RIVER STATE FOREST	8	3,684.00	\$19.40	\$21.91	13.00%	\$10.00	\$45.80
Shingleton Management Unit	4	4,651.00	\$20.69	\$27.24	32.00%	\$15.00	\$45.10
Newberry Management Unit	3	1,414.00	\$15.90	\$16.52	4.00%	\$16.00	\$17.77
Sault Ste Marie (Naubinway Office)	2	2,298.00	\$21.35	\$38.80	82.00%	\$38.80	\$38.80
Sault Ste Marie (Soo Office)	2	250.00	\$18.30	\$21.13	15.00%	\$18.30	\$22.00
Sault Ste Marie (Drummond Island)		1 <u>,216.00</u>		\$13.00		\$13.00	\$13.00
LAKE SUPERIOR STATE FOREST	12	9,829.00	\$19.04	\$26.48	39.00%	\$13.00	\$45.10
UPPER PENNINSULA	34	28,154.00	\$16.87	\$20.88	24.00%	\$1.00	\$45.80
Gaylord Management Unit	7	3,357.00	\$27.68	\$32.45	17.00%	\$24.30	\$44.29
Pigeon River Country Management Unit	8	336.00	\$18.58	\$26.16	41.00%	\$20.00	\$43.40
Atlanta Management Unit	6	1 <u>,238.0</u> 0			36.00%	\$23.00	
MACKINAW STATE FOREST	21	4,931.00	\$25.82	\$31.65	23.00%	\$20.00	\$62.30
Traverse City Management Unit	11	3,920.00	\$15.25	\$19.01	25.00%	\$12.00	\$26.07
Cadillac Management Unit	<u></u> <u>12</u>	3 <u>,66</u> 1.00	\$15.49	\$23.85	<u>54.</u> 00% _	\$13.75_	\$35.00
PERE MARQUETTE STATE FOREST	23	7,581.00	\$15.37	\$21.35	39.00%	\$12.00	\$35.00
Roscommon Management Unit	8	1,997.00	\$21.17	\$27.12	28.00%	\$21.95	\$34.30
Grayling Management Unit	9	613.00	\$35.06	\$42.27	21.00%	\$35.15	\$60.18
Gladwin Management Unit	6	2 <u>,15</u> 8.00	\$12.57	\$22.46	<u> 79.00%</u> _	\$13.00	\$37.72
AUSABLE STATE FOREST	23	4,768.00	\$19.06	\$26.96	41.00%	\$13.00	\$60.18
NORTHERN LOWER PENNINSULA	67	17,280.00	\$19.37	\$25.84	33.00%	\$12.00	\$62.30
STATEWIDE	101	45,434.00	\$17.82	\$22.76	28.00%	\$1.00	\$62.30

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		1 <u>,045.00</u>	\$29.82	\$29.90	0.00%	<u>\$29</u> . <u>85</u>	\$31.45
COPPER COUNTRY STATE FOREST	2	1,045.00	\$29.82	\$29.90	0.00%	\$29.85	\$31.45
Escanaba Management Unit	4	1,192.00	\$28.27	\$44.77	<u>58.00%</u>	\$32.00	\$66.33
ESCANABA RIVER STATE FOREST	4	1,192.00	\$28.27	\$44.77	58.00%	\$32.00	\$66.33
UPPER PENNINSULA	6	2,237.00	\$28.99	\$37.82	30.00%	\$29.85	\$66.33
Gaylord Management Unit	4	302.00	\$23.55	\$24.39	4.00%	\$22.15	\$40.00
Pigeon River Country Management Unit	4	294.00	\$19.41	\$56.82	193.00%	\$23.93	\$61.11
Atlanta Management Unit		1 <u>,624.00</u>		\$40.09	29.00%	<u>\$31</u> .15_	\$50.13_
MACKINAW STATE FOREST	13	2,220.00	\$28.56	\$40.17	41.00%	\$22.15	\$61.11
Traverse City Management Unit	7	2,162.00	\$11.53	\$14.64	27.00%	\$11.70	\$21.16
Cadillac Management Unit	12 _	8,092.00_			44.00%	<u>\$18</u> .45_	
PERE MARQUETTE STATE FOREST	19	10,254.00	\$19.24	\$27.33	42.00%	\$11.70	\$38.90
Roscommon Management Unit	8	3,848.00	\$18.50	\$23.93	29.00%	\$18.55	\$29.62
Grayling Management Unit	9	2,840.00	\$23.98	\$27.96	17.00%	\$24.43	\$54.16
Gladwin Management Unit		2,867.00_		<u>\$15.71</u>	22.00%	\$12.85	\$35.84
AUSABLE STATE FOREST	23	9,555.00	\$18.44	\$22.66	23.00%	\$12.85	\$54.16
NORTHERN LOWER PENNINSULA	55	22,029.00	\$19.83	\$26.60	34.00%	\$11.70	\$61.11
STATEWIDE	61	24,266.00	\$20.68	\$27.63	34.00%	\$11.70	\$66.33

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	658.00	\$28.14	\$43.79	56.00%	\$25.00	\$51.37
Crystal Falls Management Unit		2,150.00	\$4.49	\$12.17	171.00%		\$71.75
COPPER COUNTRY STATE FOREST	11	2,808.00	\$10.03	\$19.58	95.00%	\$3.77	\$71.75
Gwinn Management Unit	4	457.00	\$13.93	\$14.48	4.00%	\$13.50	\$26.90
Escanaba Management Unit	4	317.00	\$26.90		17.00%	\$26.75	\$45.80
ESCANABA RIVER STATE FOREST	8	774.00	\$19.24	\$21.44	11.00%	\$13.50	\$45.80
Shingleton Management Unit	1	6.00	\$40.05	\$40.05	0.00%	\$40.05	\$40.05
Newberry Management Unit	3	533.00	\$16.75	\$22.31	33.00%	\$16.75	\$23.43
Sault Ste Marie (Naubinway Office)	1	659.00	\$25.80	\$56.23	118.00%	\$56.23	\$56.23
Sault Ste Marie (Soo Office)		236.00	\$31.20	\$31.65		\$31.20	\$32.00
LAKE SUPERIOR STATE FOREST	7	1,434.00	\$23.38	\$39.51	69.00%	\$16.75	\$56.23
UPPER PENNINSULA	26	5,016.00	\$15.27	\$25.57	67.00%	\$3.77	\$71.75
Gaylord Management Unit	2	399.00	\$33.60	\$35.02	4.00%	\$34.41	\$36.96
Pigeon River Country Management Unit	2	33.00	\$22.10	\$27.83	26.00%	\$27.00	\$36.13
Atlanta Management Unit			\$27.75	\$28.00		\$27.27	\$29.00
MACKINAW STATE FOREST	6	470.00	\$32.32	\$33.95	5.00%	\$27.00	\$36.96
Traverse City Management Unit	1	49.00	\$17.75	\$17.75	0.00%	\$17.75	\$17.75
Cadillac Management Unit		15.00	<u>\$16.50</u>	\$16.61	1.00%	\$16.61	<u>\$16.61</u>
PERE MARQUETTE STATE FOREST	2	64.00	\$17.46	\$17.48	0.00%	\$16.61	\$17.75
Roscommon Management Unit	3	51.00	\$20.11	\$25.70	28.00%	\$21.68	\$33.05
Grayling Management Unit			\$20.95	\$26.00	24.00%	\$26.00	\$26.00
AUSABLE STATE FOREST	4	66.00	\$20.30	\$25.77	27.00%	\$21.68	\$33.05
NORTHERN LOWER PENNINSULA	12	600.00	\$29.41	\$31.29	6.00%	\$16.61	\$36.96
STATEWIDE	38	5,616.00	\$16.78	\$26.18	56.00%	\$3.77	\$71.75

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	144.00	\$18.80	\$29.69	58.00%	\$28.00	\$45.80
ESCANABA RIVER STATE FOREST	3	144.00	\$18.80	\$29.69	58.00%	\$28.00	\$45.80
Newberry Management Unit	2	<u>197.00</u>	\$7.35	\$8.08	10.00%		\$8.11
LAKE SUPERIOR STATE FOREST	2	197.00	\$7.35	\$8.08	10.00%	\$8.01	\$8.11
UPPER PENNINSULA	5	341.00	\$12.19	\$17.21	41.00%	\$8.01	\$45.80
Gaylord Management Unit	1	137.00	\$19.65	\$21.61	10.00%	\$21.61	\$21.61
Pigeon River Country Management Unit	1	5.00	\$23.90	\$30.10	26.00%	\$30.10	\$30.10
Atlanta Management Unit				\$24.00	0.00%	\$24.00	\$24.00
MACKINAW STATE FOREST	3	181.00	\$20.68	\$22.36	8.00%	\$21.61	\$30.10
NORTHERN LOWER PENNINSULA	3	181.00	\$20.68	\$22.36	8.00%	\$21.61	\$30.10
STATEWIDE	8	522.00	\$15.13	\$18.99	26.00%	\$8.01	\$45.80

PAPER BIRCH (10)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	60.00	\$22.97	\$29.25		\$24.69	\$41.78
COPPER COUNTRY STATE FOREST		60.00	\$22.97	<u>\$29.25</u>		\$24.69	\$41.78
Gwinn Management Unit	1	145.00	\$8.15	\$9.00	10.00%	\$9.00	\$9.00
ESCANABA RIVER STATE FOREST		145.00	\$8.15	\$9.00	10.00%	\$9.00	\$9.00
Shingleton Management Unit	2	198.00	\$15.65	\$15.65	0.00%	\$15.65	\$15.65
Sault Ste Marie (Soo Office)	2	130.00	\$13.60	\$14.99	10.00%	\$13.60	\$15.00
LAKE SUPERIOR STATE FOREST	4	328.00	\$14.84	\$15.39	4.00%	\$13.60	\$15.65
UPPER PENNINSULA	7	533.00	\$13.93	\$15.21	9.00%	\$9.00	\$41.78
Gaylord Management Unit	2	53.00	\$19.23	\$20.23	5.00%	\$18.80	\$21.61
Pigeon River Country Management Unit	1	3.00	\$21.85	\$25.43	16.00%	\$25.43	\$25.43
Atlanta Management Unit	2	52.00	\$23.20	\$23.62		\$23.21	\$24.00
MACKINAW STATE FOREST	5	108.00	\$21.22	\$22.01	4.00%	\$18.80	\$25.43
Roscommon Management Unit	2	17.00	\$13.89	\$17.60	27.00%	\$16.25	\$22.00
Grayling Management Unit	1	4.00	\$16.85	\$18.23	8.00%	\$18.23	\$18.23
Gladwin Management Unit	2			\$40.75	188.00%	\$15.00	\$54.19
AUSABLE STATE FOREST	5	91.00	\$14.22	\$35.44	149.00%	\$15.00	\$54.19
NORTHERN LOWER PENNINSULA	10	199.00	\$18.02	\$28.15	56.00%	\$15.00	\$54.19
STATEWIDE	17	732.00	\$15.04	\$18.73	25.00%	\$9.00	\$54.19

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	3,038.00	\$56.06	\$64.87	16.00%	\$55.85	\$90.75
Crystal Falls Management Unit	. <u> </u>					\$44.75	\$44.75_
COPPER COUNTRY STATE FOREST	6	3,076.00	\$55.92	\$64.62	16.00%	\$44.75	\$90.75
Escanaba Management Unit		<u> 116.00</u>				<u> </u>	
ESCANABA RIVER STATE FOREST	4	116.00	\$48.47	\$51.67	7.00%	\$50.00	\$63.96
Shingleton Management Unit	2	4,524.00	\$52.30	\$95.60	83.00%	\$85.00	\$97.25
Sault Ste Marie (Soo Office)			<u>\$65.70</u>			<u>\$66</u> . <u>00</u>	
LAKE SUPERIOR STATE FOREST	3	4,542.00	\$52.35	\$95.49	82.00%	\$66.00	\$97.25
UPPER PENNINSULA	13	7,734.00	\$53.71	\$82.55	54.00%	\$44.75	\$97.25
Gaylord Management Unit	8	2,499.00	\$49.14	\$54.47	11.00%	\$44.90	\$84.00
Pigeon River Country Management Unit	4	687.00	\$49.62	\$66.75	35.00%	\$55.29	\$67.02
Atlanta Management Unit	5	<u>458.00</u>		<u> </u>	30.00%	\$44.45	\$75.19
MACKINAW STATE FOREST	17	3,644.00	\$48.64	\$57.23	18.00%	\$44.45	\$84.00
Traverse City Management Unit	10	3,345.00	\$33.80	\$52.15	54.00%	\$32.87	\$75.03
Cadillac Management Unit	9	<u>2,107.00</u>			72.00%	\$33.60	\$72.03
PERE MARQUETTE STATE FOREST	19	5,452.00	\$34.08	\$54.96	61.00%	\$32.87	\$75.03
Roscommon Management Unit	6	1,750.00	\$44.20	\$58.18	32.00%	\$44.00	\$74.67
Grayling Management Unit	9	3,724.00	\$39.56	\$64.07	62.00%	\$40.30	\$79.03
Gladwin Management Unit						\$34.00	\$35.00
AUSABLE STATE FOREST	17	5,565.00	\$40.90	\$61.73	51.00%	\$34.00	\$79.03
NORTHERN LOWER PENNINSULA	53	14,661.00	\$40.29	\$58.09	44.00%	\$32.87	\$84.00
STATEWIDE	66	22,395.00	\$44.93	\$66.54	48.00%	\$32.87	\$97.25
SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Grayling Management Unit	2	299.00	\$29.35	\$51.46	75.00%	\$51.11	\$51.61
AUSABLE STATE FOREST		299.00	\$29.35	<u> </u>		<u> </u>	\$51.61
NORTHERN LOWER PENNINSULA	2	299.00	\$29.35	\$51.46	75.00%	\$51.11	\$51.61
STATEWIDE	2	299.00	\$29.35	\$51.46	75.00%	\$51.11	\$51.61

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TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	221.00	\$18.55	\$37.19	100.00%	\$37.19	\$37.19
Crystal Falls Management Unit		2 <u>,239.0</u> 0		\$2.84	165.00% _		\$24.40_
COPPER COUNTRY STATE FOREST	3	2,460.00	\$2.64	\$5.92	124.00%	\$2.77	\$37.19
Escanaba Management Unit	3	105.00	\$13.50	\$24.79	84.00%	\$17.00	\$29.15
ESCANABA RIVER STATE FOREST	3	105.00	\$13.50	\$24.79	84.00%	\$17.00	\$29.15
Sault Ste Marie (Soo Office)	1	18.00	<u>\$1</u> 0.15	\$10.15	0.00%	<u> </u>	\$10.15
LAKE SUPERIOR STATE FOREST	1	18.00	\$10.15	\$10.15	0.00%	\$10.15	\$10.15
UPPER PENNINSULA	7	2,583.00	\$3.14	\$6.72	114.00%	\$2.77	\$37.19
Gaylord Management Unit		12.00	\$33.35	\$93.14	179.00%	<u>\$93</u> .14	\$93.14
MACKINAW STATE FOREST	1	12.00	\$33.35	\$93.14	179.00%	\$93.14	\$93.14
Gladwin Management Unit	2	98.00	\$29.50	\$30.71	4.00%	\$30.00	\$35.00
AUSABLE STATE FOREST	2	98.00	\$29.50	\$30.71	4.00%	\$30.00	\$35.00
NORTHERN LOWER PENNINSULA	3	110.00	\$29.92	\$37.52	25.00%	\$30.00	\$93.14
STATEWIDE	10	2,693.00	\$4.23	\$7.98	89.00%	\$2.77	\$93.14

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	177.00	\$37.67	\$39.07	4.00%	\$37.50	\$42.52
Crystal Falls Management Unit	1				0.00%	\$31.05	\$31.05
COPPER COUNTRY STATE FOREST	5	213.00	\$36.55	\$37.71	3.00%	\$31.05	\$42.52
Escanaba Management Unit	4	885.00	\$37.43	\$41.12	10.00%	\$36.90	\$49.07
ESCANABA RIVER STATE FOREST	4	885.00	\$37.43	\$41.12	10.00%	\$36.90	\$49.07
Shingleton Management Unit	1	89.00	\$21.85	\$32.85	50.00%	\$32.85	\$32.85
Newberry Management Unit	1	26.00	\$21.45	\$21.46	0.00%	\$21.46	\$21.46
Sault Ste Marie (Soo Office)						\$22.00	\$22.00
LAKE SUPERIOR STATE FOREST	3	128.00	\$21.72	\$29.43	35.00%	\$21.46	\$32.85
UPPER PENNINSULA	12	1,226.00	\$35.64	\$39.31	10.00%	\$21.46	\$49.07
Gaylord Management Unit	5	269.00	\$31.41	\$32.80	4.00%	\$28.10	\$37.00
Pigeon River Country Management Unit	6	172.00	\$26.52	\$36.65	38.00%	\$27.00	\$50.02
Atlanta Management Unit	4				26.00%	<u>\$33</u> .05	
MACKINAW STATE FOREST	15	729.00	\$31.00	\$37.35	20.00%	\$27.00	\$68.91
Traverse City Management Unit	7	2,461.00	\$13.63	\$15.36	13.00%	\$13.47	\$30.18
Cadillac Management Unit		2 <u>,20</u> 0.00		<u> \$18.41</u>		\$16.60	\$30.28
PERE MARQUETTE STATE FOREST	15	4,661.00	\$15.55	\$16.80	8.00%	\$13.47	\$30.28
Roscommon Management Unit	7	875.00	\$20.33	\$28.17	39.00%	\$20.60	\$75.59
Grayling Management Unit	7	1,644.00	\$29.84	\$41.09	38.00%	\$29.60	\$61.93
Gladwin Management Unit	3				18.00%	\$11.00	
AUSABLE STATE FOREST	17	2,881.00	\$24.50	\$33.53	37.00%	\$11.00	\$75.59
NORTHERN LOWER PENNINSULA	47	8,271.00	\$20.03	\$24.44	22.00%	\$11.00	\$75.59
STATEWIDE	59	9,497.00	\$22.04	\$26.36	20.00%	\$11.00	\$75.59