



Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2020 TO 6/30/2020

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on bid date.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.
In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

BASSWOOD (05)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	4.70	\$23.00	\$23.00	0.00%	\$23.00	\$23.00
Crystal Falls Management Unit	2	637.20	\$100.47	\$118.45	18.00%	\$115.00	\$153.94
COPPER COUNTRY STATE FOREST	3	641.90	\$99.90	\$117.75	18.00%	\$23.00	\$153.94
Gwinn Management Unit	2	4.50	\$104.00	\$128.60	24.00%	\$104.00	\$150.12
Escanaba Management Unit	3	11.60	\$64.26	\$91.15	42.00%	\$70.00	\$120.00
ESCANABA RIVER STATE FOREST	5	16.10	\$75.37	\$101.62	35.00%	\$70.00	\$150.12
Shingleton Management Unit	4	124.70	\$94.30	\$161.13	71.00%	\$108.00	\$201.00
Sault Ste Marie (Naubinway Office)	1	18.10	\$108.00	\$126.25	17.00%	\$126.25	\$126.25
LAKE SUPERIOR STATE FOREST	5	142.80	\$96.03	\$156.71	63.00%	\$108.00	\$201.00
UPPER PENINSULA	13	800.80	\$98.72	\$124.38	26.00%	\$23.00	\$201.00
Gaylord Management Unit	1	20.80	\$58.00	\$70.00	21.00%	\$70.00	\$70.00
Pigeon River Country Management Unit	1	8.30	\$40.00	\$40.00	0.00%	\$40.00	\$40.00
Atlanta Management Unit	2	723.80	\$35.00	\$75.13	115.00%	\$75.00	\$84.20
MACKINAW STATE FOREST	4	752.90	\$35.69	\$74.60	109.00%	\$40.00	\$84.20
Traverse City Management Unit	5	450.40	\$76.14	\$124.33	63.00%	\$105.58	\$159.43
PERE MARQUETTE STATE FOREST	5	450.40	\$76.14	\$124.33	63.00%	\$105.58	\$159.43
Grayling Management Unit	2	233.30	\$47.00	\$82.47	75.00%	\$52.22	\$85.00
AUSABLE STATE FOREST	2	233.30	\$47.00	\$82.47	75.00%	\$52.22	\$85.00
NORTHERN LOWER PENNINSULA	11	1,436.60	\$50.21	\$91.47	82.00%	\$40.00	\$159.43
STATEWIDE	24	2,237.40	\$67.57	\$103.25	53.00%	\$23.00	\$201.00

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SAWTIMBER in MBF (see general note 3)

BEECH (07)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Newberry Management Unit	3	5.20	\$51.00	\$92.34	81.00%	\$60.00	\$102.02
LAKE SUPERIOR STATE FOREST	3	5.20	\$51.00	\$92.34	81.00%	\$60.00	\$102.02
UPPER PENINSULA	3	5.20	\$51.00	\$92.34	81.00%	\$60.00	\$102.02
Atlanta Management Unit	2	59.30	\$41.00	\$60.55	48.00%	\$50.00	\$109.03
MACKINAW STATE FOREST	2	59.30	\$41.00	\$60.55	48.00%	\$50.00	\$109.03
Traverse City Management Unit	4	48.50	\$54.55	\$95.75	76.00%	\$50.00	\$112.81
Cadillac Management Unit	1	29.20	\$47.00	\$47.09	0.00%	\$47.09	\$47.09
PERE MARQUETTE STATE FOREST	5	77.70	\$51.71	\$77.46	50.00%	\$47.09	\$112.81
Grayling Management Unit	1	101.70	\$49.00	\$49.00	0.00%	\$49.00	\$49.00
AUSABLE STATE FOREST	1	101.70	\$49.00	\$49.00	0.00%	\$49.00	\$49.00
NORTHERN LOWER PENNINSULA	8	238.70	\$47.89	\$61.13	28.00%	\$47.09	\$112.81
STATEWIDE	11	243.90	\$47.96	\$61.80	29.00%	\$47.09	\$112.81

BLACKASH (41)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	41.40	\$14.00	\$18.63	33.00%	\$14.00	\$19.00
COPPER COUNTRY STATE FOREST	2	41.40	\$14.00	\$18.63	33.00%	\$14.00	\$19.00
UPPER PENINSULA	2	41.40	\$14.00	\$18.63	33.00%	\$14.00	\$19.00
STATEWIDE	2	41.40	\$14.00	\$18.63	33.00%	\$14.00	\$19.00

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SAWTIMBER in MBF (see general note 3)

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
BLACK CHERRY (49)							
Baraga Management Unit	2	5.50	\$30.00	\$30.00	0.00%	\$30.00	\$30.00
COPPER COUNTRY STATE FOREST	2	5.50	\$30.00	\$30.00	0.00%	\$30.00	\$30.00
Gwinn Management Unit	2	2.10	\$63.14	\$65.31	3.00%	\$60.00	\$97.17
ESCANABA RIVER STATE FOREST	2	2.10	\$63.14	\$65.31	3.00%	\$60.00	\$97.17
Shingleton Management Unit	5	20.00	\$136.47	\$188.81	38.00%	\$148.00	\$250.01
Newberry Management Unit	2	1.50	\$148.00	\$152.87	3.00%	\$149.00	\$153.84
Sault Ste. Marie (Naubinway Office)	3	32.90	\$148.00	\$209.62	42.00%	\$152.25	\$270.73
LAKE SUPERIOR STATE FOREST	10	54.40	\$143.76	\$200.41	39.00%	\$148.00	\$270.73
UPPER PENINSULA	14	62.00	\$130.94	\$180.71	38.00%	\$30.00	\$270.73
Gaylord Management Unit	1	39.00	\$202.00	\$242.00	20.00%	\$242.00	\$242.00
MACKINAW STATE FOREST	1	39.00	\$202.00	\$242.00	20.00%	\$242.00	\$242.00
Traverse City Management Unit	5	93.70	\$179.15	\$339.71	90.00%	\$199.09	\$606.01
PERE MARQUETTE STATE FOREST	5	93.70	\$179.15	\$339.71	90.00%	\$199.09	\$606.01
NORTHERN LOWER PENINSULA	6	132.70	\$185.86	\$311.00	67.00%	\$199.09	\$606.01
STATEWIDE	20	194.70	\$168.37	\$269.51	60.00%	\$30.00	\$606.01

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
GREEN ASH (42)							
Escanaba Management Unit	7	254.10	\$36.53	\$99.25	172.00%	\$65.00	\$100.00
ESCANABA RIVER STATE FOREST	7	254.10	\$36.53	\$99.25	172.00%	\$65.00	\$100.00
UPPER PENINSULA	7	254.10	\$36.53	\$99.25	172.00%	\$65.00	\$100.00
STATEWIDE	7	254.10	\$36.53	\$99.25	172.00%	\$65.00	\$100.00

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
JACK PINE (32)							
Roscommon Management Unit	1	13.30	\$23.00	\$37.72	64.00%	\$37.72	\$37.72
Grayling Management Unit	1	16.80	\$24.00	\$40.00	67.00%	\$40.00	\$40.00
AUSABLE STATE FOREST	2	30.10	\$23.56	\$38.99	65.00%	\$37.72	\$40.00
NORTHERN LOWER PENINSULA	2	30.10	\$23.56	\$38.99	65.00%	\$37.72	\$40.00
STATEWIDE	2	30.10	\$23.56	\$38.99	65.00%	\$37.72	\$40.00

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MIXED ASPEN (80)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gaylord Management Unit	4	386.90	\$42.16	\$79.03	87.00%	\$51.00	\$90.00
Pigeon River Country Management Unit	1	242.40	\$35.00	\$42.82	22.00%	\$42.82	\$42.82
Atlanta Management Unit	8	314.00	\$62.73	\$80.58	28.00%	\$52.68	\$111.37
MACKINAW STATE FOREST	13	943.30	\$47.17	\$70.24	49.00%	\$42.82	\$111.37
Traverse City Management Unit	14	939.80	\$84.82	\$133.62	58.00%	\$85.00	\$205.64
Cadillac Management Unit	2	275.10	\$75.35	\$91.75	22.00%	\$76.15	\$100.00
PERE MARQUETTE STATE FOREST	16	1,214.90	\$82.68	\$124.14	50.00%	\$76.15	\$205.64
Grayling Management Unit	7	507.60	\$41.55	\$60.93	47.00%	\$40.00	\$75.36
Gladwin Management Unit	3	606.50	\$45.79	\$64.94	42.00%	\$57.00	\$71.48
AUSABLE STATE FOREST	10	1,114.10	\$43.86	\$63.11	44.00%	\$40.00	\$75.36
NORTHERN LOWER PENNINSULA	39	3,272.30	\$59.22	\$87.83	48.00%	\$40.00	\$205.64
STATEWIDE	39	3,272.30	\$59.22	\$87.83	48.00%	\$40.00	\$205.64

MIXED OAK (70)

MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Atlanta Management Unit	2	30.90	\$69.00	\$70.75	3.00%	\$69.00	\$90.59
MACKINAW STATE FOREST	2	30.90	\$69.00	\$70.75	3.00%	\$69.00	\$90.59
Traverse City Management Unit	1	26.60	\$92.00	\$117.34	28.00%	\$117.34	\$117.34
Cadillac Management Unit	5	193.90	\$98.80	\$120.68	22.00%	\$101.00	\$150.00
PERE MARQUETTE STATE FOREST	6	220.50	\$97.98	\$120.27	23.00%	\$101.00	\$150.00
Roscommon Management Unit	1	143.20	\$92.00	\$150.89	64.00%	\$150.89	\$150.89
Grayling Management Unit	1	11.40	\$142.00	\$154.00	8.00%	\$154.00	\$154.00
Gladwin Management Unit	4	228.70	\$97.09	\$116.99	20.00%	\$100.00	\$169.76
AUSABLE STATE FOREST	6	383.30	\$96.53	\$130.76	35.00%	\$100.00	\$169.76
NORTHERN LOWER PENNINSULA	14	634.70	\$95.69	\$124.19	30.00%	\$69.00	\$169.76
STATEWIDE	14	634.70	\$95.69	\$124.19	30.00%	\$69.00	\$169.76

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N. WHITE CEDAR (25)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gaylord Management Unit	1	6.10	\$20.00	\$31.00	55.00%	\$31.00	\$31.00
Pigeon River Country Management Unit	1	112.00	\$20.00	\$28.16	41.00%	\$28.16	\$28.16
Atlanta Management Unit	1	5.60	\$28.00	\$30.00	7.00%	\$30.00	\$30.00
MACKINAW STATE FOREST	3	123.70	\$20.36	\$28.38	39.00%	\$28.16	\$31.00
NORTHERN LOWER PENNINSULA	3	123.70	\$20.36	\$28.38	39.00%	\$28.16	\$31.00
STATEWIDE	3	123.70	\$20.36	\$28.38	39.00%	\$28.16	\$31.00

PAPER BIRCH (10)

PAPER BIRCH (10)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	1	12.60	\$53.00	\$153.94	190.00%	\$153.94	\$153.94
COPPER COUNTRY STATE FOREST	1	12.60	\$53.00	\$153.94	190.00%	\$153.94	\$153.94
Gwinn Management Unit	2	1.30	\$71.15	\$118.65	67.00%	\$93.75	\$140.00
Escanaba Management Unit	5	8.00	\$43.73	\$87.65	100.00%	\$65.00	\$100.38
ESCANABA RIVER STATE FOREST	7	9.30	\$47.56	\$91.99	93.00%	\$65.00	\$140.00
Shingleton Management Unit	3	2.60	\$44.35	\$134.74	204.00%	\$100.00	\$185.38
Newberry Management Unit	3	9.20	\$53.22	\$128.58	142.00%	\$55.00	\$184.96
Sault Ste Marie (Naubinway Office)	4	30.00	\$46.00	\$127.65	178.00%	\$46.00	\$185.69
LAKE SUPERIOR STATE FOREST	10	41.80	\$47.49	\$128.29	170.00%	\$46.00	\$185.69
UPPER PENNINSULA	18	63.70	\$48.59	\$128.07	164.00%	\$46.00	\$185.69
Traverse City Management Unit	1	1.40	\$25.00	\$25.79	3.00%	\$25.79	\$25.79
PERE MARQUETTE STATE FOREST	1	1.40	\$25.00	\$25.79	3.00%	\$25.79	\$25.79
Grayling Management Unit	1	3.10	\$29.00	\$41.00	41.00%	\$41.00	\$41.00
AUSABLE STATE FOREST	1	3.10	\$29.00	\$41.00	41.00%	\$41.00	\$41.00
NORTHERN LOWER PENNINSULA	2	4.50	\$27.76	\$36.27	31.00%	\$25.79	\$41.00
STATEWIDE	20	68.20	\$47.21	\$122.01	158.00%	\$25.79	\$185.69

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RED MAPLE (03)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	103.30	\$49.00	\$109.92	124.00%	\$100.00	\$125.00
Crystal Falls Management Unit	1	29.80	\$78.00	\$250.00	221.00%	\$250.00	\$250.00
COPPER COUNTRY STATE FOREST	3	133.10	\$55.49	\$141.28	155.00%	\$100.00	\$250.00
Gwinn Management Unit	6	137.10	\$58.93	\$175.28	197.00%	\$60.00	\$217.72
Escanaba Management Unit	11	110.90	\$111.92	\$170.08	52.00%	\$100.00	\$225.85
ESCANABA RIVER STATE FOREST	17	248.00	\$82.63	\$172.96	109.00%	\$60.00	\$225.85
Shingleton Management Unit	5	67.90	\$107.72	\$190.52	77.00%	\$117.00	\$251.01
Newberry Management Unit	7	187.00	\$89.17	\$134.21	51.00%	\$92.28	\$206.81
Sault Ste Marie (Naubinway Office)	5	107.10	\$142.00	\$162.59	15.00%	\$142.00	\$265.67
LAKE SUPERIOR STATE FOREST	17	362.00	\$108.28	\$153.17	41.00%	\$92.28	\$265.67
UPPER PENINSULA	37	743.10	\$90.26	\$157.64	75.00%	\$60.00	\$265.67
Gaylord Management Unit	2	83.40	\$78.06	\$94.16	21.00%	\$70.00	\$95.00
Atlanta Management Unit	3	15.90	\$80.98	\$125.13	55.00%	\$64.04	\$254.94
MACKINAW STATE FOREST	5	99.30	\$78.53	\$99.12	26.00%	\$64.04	\$254.94
Traverse City Management Unit	14	403.40	\$85.15	\$148.00	74.00%	\$82.94	\$203.33
PERE MARQUETTE STATE FOREST	14	403.40	\$85.15	\$148.00	74.00%	\$82.94	\$203.33
Grayling Management Unit	3	43.90	\$38.43	\$45.21	18.00%	\$26.00	\$60.00
Gladwin Management Unit	4	201.60	\$28.54	\$43.06	51.00%	\$25.00	\$45.00
AUSABLE STATE FOREST	7	245.50	\$30.31	\$43.44	43.00%	\$25.00	\$60.00
NORTHERN LOWER PENNINSULA	26	748.20	\$66.28	\$107.21	62.00%	\$25.00	\$254.94
STATEWIDE	63	1,491.30	\$78.23	\$132.34	69.00%	\$25.00	\$265.67

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SAWTIMBER in MBF (see general note 3)

RED OAK (08)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	1.70	\$48.00	\$48.00	0.00%	\$48.00	\$48.00
COPPER COUNTRY STATE FOREST	1	1.70	\$48.00	\$48.00	0.00%	\$48.00	\$48.00
Gwinn Management Unit	1	1.20	\$132.00	\$135.00	2.00%	\$135.00	\$135.00
Escanaba Management Unit	1	135.90	\$120.00	\$250.95	109.00%	\$250.95	\$250.95
ESCANABA RIVER STATE FOREST	2	137.10	\$120.11	\$249.94	108.00%	\$135.00	\$250.95
Shingleton Management Unit	1	23.60	\$98.00	\$115.46	18.00%	\$115.46	\$115.46
LAKE SUPERIOR STATE FOREST	1	23.60	\$98.00	\$115.46	18.00%	\$115.46	\$115.46
UPPER PENINSULA	4	162.40	\$116.14	\$228.28	97.00%	\$48.00	\$250.95
Gaylord Management Unit	2	32.80	\$126.00	\$141.51	12.00%	\$141.00	\$144.00
Pigeon River Country Management Unit	1	36.00	\$124.00	\$124.00	0.00%	\$124.00	\$124.00
Atlanta Management Unit	3	116.70	\$147.00	\$297.00	102.00%	\$213.19	\$573.23
MACKINAW STATE FOREST	6	185.50	\$138.82	\$235.93	70.00%	\$124.00	\$573.23
Traverse City Management Unit	10	1,183.70	\$121.25	\$203.47	68.00%	\$127.17	\$372.50
Cadillac Management Unit	3	207.20	\$141.39	\$324.08	129.00%	\$145.00	\$375.75
PERE MARQUETTE STATE FOREST	13	1,390.90	\$124.25	\$221.44	78.00%	\$127.17	\$375.75
Grayling Management Unit	3	478.70	\$105.25	\$218.11	107.00%	\$170.00	\$230.00
AUSABLE STATE FOREST	3	478.70	\$105.25	\$218.11	107.00%	\$170.00	\$230.00
NORTHERN LOWER PENNINSULA	22	2,055.10	\$121.14	\$221.97	83.00%	\$124.00	\$573.23
STATEWIDE	26	2,217.50	\$120.77	\$222.43	84.00%	\$48.00	\$573.23

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RED PINE (31)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gwinn Management Unit	4	882.80	\$93.55	\$135.58	45.00%	\$108.78	\$155.00
ESCANABA RIVER STATE FOREST	4	882.80	\$93.55	\$135.58	45.00%	\$108.78	\$155.00
UPPER PENINSULA	4	882.80	\$93.55	\$135.58	45.00%	\$108.78	\$155.00
Gaylord Management Unit	3	354.30	\$96.71	\$115.13	19.00%	\$95.00	\$148.00
Pigeon River Country Management Unit	3	150.20	\$76.67	\$126.24	65.00%	\$69.00	\$261.07
Atlanta Management Unit	4	144.50	\$101.42	\$104.30	3.00%	\$100.00	\$150.00
MACKINAW STATE FOREST	10	649.00	\$93.12	\$115.29	24.00%	\$69.00	\$261.07
Traverse City Management Unit	8	1,046.80	\$83.59	\$126.15	51.00%	\$100.00	\$184.00
Cadillac Management Unit	3	226.40	\$83.00	\$94.99	14.00%	\$83.00	\$100.00
PERE MARQUETTE STATE FOREST	11	1,273.20	\$83.49	\$120.61	44.00%	\$83.00	\$184.00
Roscommon Management Unit	3	879.50	\$86.00	\$180.16	109.00%	\$140.00	\$182.06
Grayling Management Unit	4	222.00	\$88.00	\$99.07	13.00%	\$95.00	\$110.00
Gladwin Management Unit	2	25.80	\$88.07	\$129.45	47.00%	\$106.00	\$132.53
AUSABLE STATE FOREST	9	1,127.30	\$86.44	\$163.03	89.00%	\$95.00	\$182.06
NORTHERN LOWER PENNINSULA	30	3,049.50	\$86.63	\$135.16	56.00%	\$69.00	\$261.07
STATEWIDE	34	3,932.30	\$88.18	\$135.25	53.00%	\$69.00	\$261.07

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SUGAR MAPLE (01)		# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	438.80	\$82.00	\$162.89	99.00%	\$150.00	\$170.00	
Crystal Falls Management Unit	3	171.40	\$188.81	\$273.70	45.00%	\$205.26	\$375.00	
COPPER COUNTRY STATE FOREST	5	610.20	\$112.00	\$194.02	73.00%	\$150.00	\$375.00	
Gwinn Management Unit	6	128.50	\$226.47	\$458.10	102.00%	\$200.00	\$1,020.74	
Escanaba Management Unit	5	43.30	\$138.55	\$231.29	67.00%	\$150.00	\$285.00	
ESCANABA RIVER STATE FOREST	11	171.80	\$204.31	\$400.93	96.00%	\$150.00	\$1,020.74	
Shingleton Management Unit	5	907.70	\$259.87	\$520.46	100.00%	\$282.24	\$551.01	
Newberry Management Unit	4	328.10	\$243.02	\$417.30	72.00%	\$246.00	\$616.55	
Sault Ste Marie (Naubinway Office)	5	496.30	\$441.00	\$515.27	17.00%	\$441.00	\$602.17	
LAKE SUPERIOR STATE FOREST	14	1,732.10	\$308.58	\$499.43	62.00%	\$246.00	\$616.55	
UPPER PENINSULA	30	2,514.10	\$253.74	\$418.57	65.00%	\$150.00	\$1,020.74	
Gaylord Management Unit	2	63.80	\$251.28	\$290.95	16.00%	\$281.00	\$300.00	
Pigeon River Country Management Unit	1	5.40	\$184.00	\$184.00	0.00%	\$184.00	\$184.00	
Atlanta Management Unit	3	140.10	\$268.00	\$276.16	3.00%	\$268.00	\$388.67	
MACKINAW STATE FOREST	6	209.30	\$260.73	\$278.29	7.00%	\$184.00	\$388.67	
Traverse City Management Unit	9	646.10	\$227.68	\$267.49	17.00%	\$189.81	\$506.82	
PERE MARQUETTE STATE FOREST	9	646.10	\$227.68	\$267.49	17.00%	\$189.81	\$506.82	
Grayling Management Unit	3	309.90	\$189.00	\$231.39	22.00%	\$211.00	\$563.66	
AUSABLE STATE FOREST	3	309.90	\$189.00	\$231.39	22.00%	\$211.00	\$563.66	
NORTHERN LOWER PENNINSULA	18	1,165.30	\$223.33	\$259.83	16.00%	\$184.00	\$563.66	
STATEWIDE	48	3,679.40	\$244.11	\$368.30	51.00%	\$150.00	\$1,020.74	

WHITE ASH (06)

WHITE ASH (06)		# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	0.80	\$20.00	\$20.00	0.00%	\$20.00	\$20.00	
Crystal Falls Management Unit	1	8.40	\$52.00	\$102.63	97.00%	\$102.63	\$102.63	
COPPER COUNTRY STATE FOREST	2	9.20	\$49.22	\$95.44	94.00%	\$20.00	\$102.63	
Escanaba Management Unit	1	1.90	\$65.00	\$100.00	54.00%	\$100.00	\$100.00	
ESCANABA RIVER STATE FOREST	1	1.90	\$65.00	\$100.00	54.00%	\$100.00	\$100.00	
UPPER PENINSULA	3	11.10	\$51.92	\$96.22	85.00%	\$20.00	\$102.63	
STATEWIDE	3	11.10	\$51.92	\$96.22	85.00%	\$20.00	\$102.63	

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WHITE OAK (09)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	1	11.00	\$54.00	\$167.91	211.00%	\$167.91	\$167.91
ESCANABA RIVER STATE FOREST	1	11.00	\$54.00	\$167.91	211.00%	\$167.91	\$167.91
UPPER PENINSULA	1	11.00	\$54.00	\$167.91	211.00%	\$167.91	\$167.91
Traverse City Management Unit	4	102.70	\$38.82	\$123.09	217.00%	\$100.00	\$126.45
Cadillac Management Unit	3	85.50	\$68.02	\$91.34	34.00%	\$69.14	\$125.00
PERE MARQUETTE STATE FOREST	7	188.20	\$52.08	\$108.67	109.00%	\$69.14	\$126.45
Roscommon Management Unit	1	29.20	\$81.00	\$132.85	64.00%	\$132.85	\$132.85
Grayling Management Unit	1	9.00	\$26.00	\$26.00	0.00%	\$26.00	\$26.00
Gladwin Management Unit	1	6.20	\$42.00	\$42.00	0.00%	\$42.00	\$42.00
AUSABLE STATE FOREST	3	44.40	\$64.41	\$98.51	53.00%	\$26.00	\$132.85
NORTHERN LOWER PENINSULA	10	232.60	\$54.44	\$106.73	96.00%	\$26.00	\$132.85
STATEWIDE	11	243.60	\$54.42	\$109.49	101.00%	\$26.00	\$167.91

WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gwinn Management Unit	3	196.80	\$48.00	\$52.45	9.00%	\$48.00	\$75.00
ESCANABA RIVER STATE FOREST	3	196.80	\$48.00	\$52.45	9.00%	\$48.00	\$75.00
UPPER PENINSULA	3	196.80	\$48.00	\$52.45	9.00%	\$48.00	\$75.00
Pigeon River Country Management Unit	1	25.70	\$38.00	\$97.88	158.00%	\$97.88	\$97.88
Atlanta Management Unit	2	20.80	\$61.00	\$72.19	18.00%	\$61.00	\$80.08
MACKINAW STATE FOREST	3	46.50	\$48.29	\$86.39	79.00%	\$61.00	\$97.88
Traverse City Management Unit	11	647.50	\$32.72	\$86.31	164.00%	\$35.00	\$222.19
Cadillac Management Unit	3	931.50	\$98.80	\$99.68	1.00%	\$99.00	\$105.00
PERE MARQUETTE STATE FOREST	14	1,579.00	\$71.70	\$94.20	31.00%	\$35.00	\$222.19
Roscommon Management Unit	1	48.60	\$37.00	\$37.84	2.00%	\$37.84	\$37.84
Grayling Management Unit	2	22.20	\$36.00	\$52.54	46.00%	\$40.00	\$65.31
AUSABLE STATE FOREST	3	70.80	\$36.69	\$42.45	16.00%	\$37.84	\$65.31
NORTHERN LOWER PENINSULA	20	1,696.30	\$69.60	\$91.83	32.00%	\$35.00	\$222.19
STATEWIDE	23	1,893.10	\$67.35	\$87.73	30.00%	\$35.00	\$222.19

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WHITE SPRUCE (21)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gaylord Management Unit	1	1.90	\$34.00	\$51.00	50.00%	\$51.00	\$51.00
Pigeon River Country Management Unit	1	76.00	\$34.00	\$47.87	41.00%	\$47.87	\$47.87
Atlanta Management Unit	1	25.60	\$49.00	\$55.00	12.00%	\$55.00	\$55.00
MACKINAW STATE FOREST	3	103.50	\$37.71	\$49.69	32.00%	\$47.87	\$55.00
NORTHERN LOWER PENNINSULA	3	103.50	\$37.71	\$49.69	32.00%	\$47.87	\$55.00
STATEWIDE	3	103.50	\$37.71	\$49.69	32.00%	\$47.87	\$55.00

YELLOW BIRCH (04)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	61.90	\$45.00	\$72.27	61.00%	\$45.00	\$125.00
COPPER COUNTRY STATE FOREST	2	61.90	\$45.00	\$72.27	61.00%	\$45.00	\$125.00
Gwinn Management Unit	1	0.20	\$57.00	\$57.00	0.00%	\$57.00	\$57.00
Escanaba Management Unit	1	2.80	\$52.00	\$100.00	92.00%	\$100.00	\$100.00
ESCANABA RIVER STATE FOREST	2	3.00	\$52.33	\$97.13	86.00%	\$57.00	\$100.00
Shingleton Management Unit	2	0.50	\$100.00	\$142.40	42.00%	\$104.00	\$200.00
Newberry Management Unit	3	1.90	\$105.47	\$148.46	41.00%	\$110.00	\$175.96
Sault Ste Marie (Naubinway Office)	1	1.00	\$104.00	\$275.54	165.00%	\$275.54	\$275.54
LAKE SUPERIOR STATE FOREST	6	3.40	\$104.24	\$184.94	77.00%	\$104.00	\$275.54
UPPER PENNINSULA	10	68.30	\$48.27	\$78.97	64.00%	\$45.00	\$275.54
STATEWIDE	10	68.30	\$48.27	\$78.97	64.00%	\$45.00	\$275.54

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PULPWOOD in Cords (see general note 4)

	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
BALSAM FIR (20)							
Baraga Management Unit	2	321.00	\$1.75	\$4.37	150.00%	\$2.00	\$6.00
Crystal Falls Management Unit	3	1,289.00	\$10.89	\$33.13	204.00%	\$20.50	\$36.34
COPPER COUNTRY STATE FOREST	5	1,610.00	\$9.07	\$27.40	202.00%	\$2.00	\$36.34
Gwinn Management Unit	8	1,562.00	\$18.25	\$40.36	121.00%	\$13.00	\$49.41
Escanaba Management Unit	11	1,547.00	\$12.41	\$19.69	59.00%	\$13.00	\$44.31
ESCANABA RIVER STATE FOREST	19	3,109.00	\$15.34	\$30.08	96.00%	\$13.00	\$49.41
Shingleton Management Unit	7	592.00	\$9.21	\$26.11	183.00%	\$10.20	\$30.36
Newberry Management Unit	11	686.00	\$9.37	\$19.95	113.00%	\$9.00	\$25.29
Sault Ste Marie (Naubinway Office)	6	636.00	\$8.68	\$16.96	95.00%	\$8.85	\$26.76
LAKE SUPERIOR STATE FOREST	24	1,914.00	\$9.09	\$20.86	129.00%	\$8.85	\$30.36
UPPER PENINSULA	48	6,633.00	\$12.02	\$26.77	123.00%	\$2.00	\$49.41
Gaylord Management Unit	3	103.00	\$16.07	\$20.89	30.00%	\$20.00	\$24.00
Pigeon River Country Management Unit	2	403.00	\$14.40	\$54.96	282.00%	\$50.26	\$57.84
Atlanta Management Unit	6	584.00	\$20.78	\$30.14	45.00%	\$17.15	\$35.00
MACKINAW STATE FOREST	11	1,090.00	\$17.97	\$38.45	114.00%	\$17.15	\$57.84
Traverse City Management Unit	1	23.00	\$6.70	\$6.91	3.00%	\$6.91	\$6.91
PERE MARQUETTE STATE FOREST	1	23.00	\$6.70	\$6.91	3.00%	\$6.91	\$6.91
Grayling Management Unit	4	207.00	\$14.36	\$30.05	109.00%	\$15.84	\$33.50
AUSABLE STATE FOREST	4	207.00	\$14.36	\$30.05	109.00%	\$15.84	\$33.50
NORTHERN LOWER PENNINSULA	16	1,320.00	\$17.21	\$36.58	113.00%	\$6.91	\$57.84
STATEWIDE	64	7,953.00	\$12.88	\$28.40	120.00%	\$2.00	\$57.84

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BASSWOOD (05)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	2	2,009.00	\$7.12	\$10.03	41.00%	\$8.20	\$19.12
COPPER COUNTRY STATE FOREST	2	2,009.00	\$7.12	\$10.03	41.00%	\$8.20	\$19.12
Gwinn Management Unit	2	27.00	\$7.75	\$12.89	66.00%	\$7.75	\$23.18
ESCANABA RIVER STATE FOREST	2	27.00	\$7.75	\$12.89	66.00%	\$7.75	\$23.18
Shingleton Management Unit	2	131.00	\$6.40	\$20.84	226.00%	\$7.25	\$21.61
LAKE SUPERIOR STATE FOREST	2	131.00	\$6.40	\$20.84	226.00%	\$7.25	\$21.61
UPPER PENINSULA	6	2,167.00	\$7.09	\$10.72	51.00%	\$7.25	\$23.18
Gaylord Management Unit	1	75.00	\$7.60	\$8.00	5.00%	\$8.00	\$8.00
Pigeon River Country Management Unit	1	25.00	\$4.25	\$4.25	0.00%	\$4.25	\$4.25
Atlanta Management Unit	1	1,279.00	\$5.80	\$5.80	0.00%	\$5.80	\$5.80
MACKINAW STATE FOREST	3	1,379.00	\$5.87	\$5.89	0.00%	\$4.25	\$8.00
Traverse City Management Unit	1	7.00	\$9.35	\$21.60	131.00%	\$21.60	\$21.60
PERE MARQUETTE STATE FOREST	1	7.00	\$9.35	\$21.60	131.00%	\$21.60	\$21.60
Grayling Management Unit	2	432.00	\$5.90	\$10.98	86.00%	\$6.55	\$12.00
AUSABLE STATE FOREST	2	432.00	\$5.90	\$10.98	86.00%	\$6.55	\$12.00
NORTHERN LOWER PENNINSULA	6	1,818.00	\$5.89	\$7.16	22.00%	\$4.25	\$21.60
STATEWIDE	12	3,985.00	\$6.54	\$9.09	39.00%	\$4.25	\$23.18

HEMLOCK (39)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Shingleton Management Unit	2	110.00	\$13.49	\$32.80	143.00%	\$14.78	\$34.41
Newberry Management Unit	1	6.00	\$1.00	\$1.03	3.00%	\$1.03	\$1.03
LAKE SUPERIOR STATE FOREST	3	116.00	\$12.84	\$31.16	143.00%	\$1.03	\$34.41
UPPER PENINSULA	3	116.00	\$12.84	\$31.16	143.00%	\$1.03	\$34.41
STATEWIDE	3	116.00	\$12.84	\$31.16	143.00%	\$1.03	\$34.41

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JACK PINE (32)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	1	196.00	\$31.60	\$58.60	85.00%	\$58.60	\$58.60
COPPER COUNTRY STATE FOREST	1	196.00	\$31.60	\$58.60	85.00%	\$58.60	\$58.60
Gwinn Management Unit	2	227.00	\$31.10	\$53.16	71.00%	\$45.60	\$59.12
ESCANABA RIVER STATE FOREST	2	227.00	\$31.10	\$53.16	71.00%	\$45.60	\$59.12
Shingleton Management Unit	3	1,587.00	\$22.22	\$53.58	141.00%	\$33.24	\$55.73
Newberry Management Unit	6	4,232.00	\$28.60	\$43.84	53.00%	\$38.86	\$50.55
LAKE SUPERIOR STATE FOREST	9	5,819.00	\$26.86	\$46.50	73.00%	\$33.24	\$55.73
UPPER PENINSULA	12	6,242.00	\$27.17	\$47.12	73.00%	\$33.24	\$59.12
Gaylord Management Unit	4	537.00	\$11.61	\$20.26	75.00%	\$15.00	\$21.00
Atlanta Management Unit	4	196.00	\$18.82	\$19.89	6.00%	\$15.55	\$24.00
MACKINAW STATE FOREST	8	733.00	\$13.54	\$20.16	49.00%	\$15.00	\$24.00
Traverse City Management Unit	5	117.00	\$8.39	\$10.90	30.00%	\$8.45	\$27.36
Cadillac Management Unit	3	2,157.00	\$10.58	\$18.59	76.00%	\$10.45	\$25.00
PERE MARQUETTE STATE FOREST	8	2,274.00	\$10.47	\$18.20	74.00%	\$8.45	\$27.36
Roscommon Management Unit	2	177.00	\$11.30	\$16.92	50.00%	\$11.56	\$18.53
Grayling Management Unit	2	484.00	\$15.80	\$22.64	43.00%	\$15.80	\$23.00
Gladwin Management Unit	1	3.00	\$13.05	\$69.98	436.00%	\$69.98	\$69.98
AUSABLE STATE FOREST	5	664.00	\$14.59	\$21.33	46.00%	\$11.56	\$69.98
NORTHERN LOWER PENNINSULA	21	3,671.00	\$11.83	\$19.15	62.00%	\$8.45	\$69.98
STATEWIDE	33	9,913.00	\$21.49	\$36.77	71.00%	\$8.45	\$69.98

MISC. SPECIES (90)

MISC. SPECIES (90)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Grayling Management Unit	1	87.00	\$4.50	\$4.50	0.00%	\$4.50	\$4.50
AUSABLE STATE FOREST	1	87.00	\$4.50	\$4.50	0.00%	\$4.50	\$4.50
NORTHERN LOWER PENNINSULA	1	87.00	\$4.50	\$4.50	0.00%	\$4.50	\$4.50
STATEWIDE	1	87.00	\$4.50	\$4.50	0.00%	\$4.50	\$4.50

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MIXED ASPEN (80)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	3	11,404.00	\$29.48	\$54.87	86.00%	\$44.05	\$68.95
COPPER COUNTRY STATE FOREST	3	11,404.00	\$29.48	\$54.87	86.00%	\$44.05	\$68.95
Gwinn Management Unit	6	9,638.00	\$26.28	\$49.03	87.00%	\$19.00	\$56.19
Escanaba Management Unit	12	3,767.00	\$19.84	\$32.98	66.00%	\$20.00	\$46.63
ESCANABA RIVER STATE FOREST	18	13,405.00	\$24.47	\$44.52	82.00%	\$19.00	\$56.19
Shingleton Management Unit	6	3,358.00	\$19.10	\$42.69	124.00%	\$30.01	\$44.57
Newberry Management Unit	9	1,755.00	\$19.38	\$36.48	88.00%	\$17.20	\$46.14
Sault Ste Marie (Naubinway Office)	5	1,626.00	\$18.90	\$44.23	134.00%	\$18.20	\$46.62
LAKE SUPERIOR STATE FOREST	20	6,739.00	\$19.13	\$41.44	117.00%	\$17.20	\$46.62
UPPER PENINSULA	41	31,548.00	\$25.14	\$47.60	89.00%	\$17.20	\$68.95
Gaylord Management Unit	5	1,370.00	\$15.45	\$25.36	64.00%	\$24.00	\$30.00
Pigeon River Country Management Unit	3	1,540.00	\$13.80	\$18.05	31.00%	\$13.10	\$19.43
Atlanta Management Unit	9	4,895.00	\$19.39	\$25.30	30.00%	\$15.75	\$27.00
MACKINAW STATE FOREST	17	7,805.00	\$17.60	\$23.88	36.00%	\$13.10	\$30.00
Traverse City Management Unit	14	4,846.00	\$10.75	\$21.16	97.00%	\$11.76	\$31.60
Cadillac Management Unit	4	1,328.00	\$12.02	\$28.76	139.00%	\$12.00	\$30.80
PERE MARQUETTE STATE FOREST	18	6,174.00	\$11.02	\$22.80	107.00%	\$11.76	\$31.60
Roscommon Management Unit	2	81.00	\$22.90	\$26.56	16.00%	\$23.42	\$37.56
Grayling Management Unit	8	3,917.00	\$15.83	\$26.59	68.00%	\$8.50	\$35.00
Gladwin Management Unit	4	4,114.00	\$15.04	\$26.95	79.00%	\$15.00	\$31.14
AUSABLE STATE FOREST	14	8,112.00	\$15.50	\$26.77	73.00%	\$8.50	\$37.56
NORTHERN LOWER PENNINSULA	49	22,091.00	\$14.99	\$24.64	64.00%	\$8.50	\$37.56
STATEWIDE	90	53,639.00	\$20.96	\$38.15	82.00%	\$8.50	\$68.95

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PULPWOOD in Cords (see general note 4)

MIXED HARDWOOD (99)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	5,225.00	\$3.05	\$6.26	105.00%	\$4.50	\$7.00
Crystal Falls Management Unit	4	4,129.00	\$16.30	\$34.65	113.00%	\$22.85	\$51.31
COPPER COUNTRY STATE FOREST	6	9,354.00	\$8.90	\$18.79	111.00%	\$4.50	\$51.31
Gwinn Management Unit	10	2,618.00	\$15.85	\$34.12	115.00%	\$16.35	\$48.61
Escanaba Management Unit	11	13,803.00	\$17.57	\$28.53	62.00%	\$20.00	\$46.63
ESCANABA RIVER STATE FOREST	21	16,421.00	\$17.30	\$29.43	70.00%	\$16.35	\$48.61
Shingleton Management Unit	7	9,926.00	\$13.50	\$32.98	144.00%	\$25.24	\$41.77
Newberry Management Unit	12	6,937.00	\$11.62	\$25.44	119.00%	\$11.40	\$37.95
Sault Ste Marie (Naubinway Office)	6	4,489.00	\$16.71	\$30.55	83.00%	\$16.30	\$41.75
LAKE SUPERIOR STATE FOREST	25	21,352.00	\$13.57	\$30.02	121.00%	\$11.40	\$41.77
UPPER PENINSULA	52	47,127.00	\$13.94	\$27.58	98.00%	\$4.50	\$51.31
Gaylord Management Unit	6	1,416.00	\$24.43	\$31.72	30.00%	\$10.00	\$36.00
Pigeon River Country Management Unit	3	651.00	\$12.89	\$15.69	22.00%	\$12.16	\$18.30
Atlanta Management Unit	9	1,931.00	\$17.96	\$22.08	23.00%	\$15.29	\$68.02
MACKINAW STATE FOREST	18	3,998.00	\$19.43	\$24.45	26.00%	\$10.00	\$68.02
Traverse City Management Unit	16	6,824.00	\$10.76	\$18.39	71.00%	\$10.37	\$32.14
Cadillac Management Unit	4	534.00	\$11.43	\$14.70	29.00%	\$11.52	\$20.00
PERE MARQUETTE STATE FOREST	20	7,358.00	\$10.81	\$18.12	68.00%	\$10.37	\$32.14
Roscommon Management Unit	2	217.00	\$14.65	\$22.45	53.00%	\$14.98	\$24.03
Grayling Management Unit	8	2,899.00	\$21.95	\$34.01	55.00%	\$23.40	\$40.00
Gladwin Management Unit	4	1,901.00	\$11.13	\$17.32	56.00%	\$10.00	\$23.35
AUSABLE STATE FOREST	14	5,017.00	\$17.53	\$27.19	55.00%	\$10.00	\$40.00
NORTHERN LOWER PENNINSULA	52	16,373.00	\$14.97	\$22.45	50.00%	\$10.00	\$68.02
STATEWIDE	104	63,500.00	\$14.21	\$26.26	85.00%	\$4.50	\$68.02

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MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	7.00	\$7.60	\$8.00	5.00%	\$8.00	\$8.00
COPPER COUNTRY STATE FOREST	1	7.00	\$7.60	\$8.00	5.00%	\$8.00	\$8.00
Gwinn Management Unit	1	47.00	\$22.90	\$26.75	17.00%	\$26.75	\$26.75
Escanaba Management Unit	2	590.00	\$21.30	\$37.37	75.00%	\$37.14	\$46.63
ESCANABA RIVER STATE FOREST	3	637.00	\$21.42	\$36.58	71.00%	\$26.75	\$46.63
Shingleton Management Unit	2	257.00	\$15.87	\$22.38	41.00%	\$22.20	\$27.34
Newberry Management Unit	1	4.00	\$20.95	\$22.10	5.00%	\$22.10	\$22.10
LAKE SUPERIOR STATE FOREST	3	261.00	\$15.95	\$22.38	40.00%	\$22.10	\$27.34
UPPER PENINSULA	7	905.00	\$19.73	\$32.26	64.00%	\$8.00	\$46.63
Gaylord Management Unit	2	530.00	\$13.90	\$19.43	40.00%	\$19.00	\$20.00
Pigeon River Country Management Unit	1	81.00	\$24.50	\$24.50	0.00%	\$24.50	\$24.50
Atlanta Management Unit	6	790.00	\$24.66	\$30.40	23.00%	\$24.86	\$37.31
MACKINAW STATE FOREST	9	1,401.00	\$20.58	\$25.91	26.00%	\$19.00	\$37.31
Traverse City Management Unit	13	2,566.00	\$7.02	\$12.59	79.00%	\$7.10	\$20.66
Cadillac Management Unit	5	2,509.00	\$15.82	\$23.55	49.00%	\$15.90	\$30.00
PERE MARQUETTE STATE FOREST	18	5,075.00	\$11.37	\$18.01	58.00%	\$7.10	\$30.00
Roscommon Management Unit	3	914.00	\$14.75	\$23.67	60.00%	\$14.75	\$24.19
Grayling Management Unit	5	978.00	\$11.72	\$18.12	55.00%	\$16.70	\$28.00
Gladwin Management Unit	4	1,266.00	\$7.91	\$15.18	92.00%	\$12.00	\$15.60
AUSABLE STATE FOREST	12	3,158.00	\$11.07	\$18.55	68.00%	\$12.00	\$28.00
NORTHERN LOWER PENNINSULA	39	9,634.00	\$12.61	\$19.33	53.00%	\$7.10	\$37.31
STATEWIDE	46	10,539.00	\$13.22	\$20.44	55.00%	\$7.10	\$46.63

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MIXED SPRUCE (24)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	900.00	\$3.60	\$6.46	79.00%	\$4.00	\$7.00
Crystal Falls Management Unit	3	1,824.00	\$10.66	\$22.40	110.00%	\$20.53	\$48.01
COPPER COUNTRY STATE FOREST	5	2,724.00	\$8.33	\$17.13	106.00%	\$4.00	\$48.01
Gwinn Management Unit	4	852.00	\$21.01	\$55.12	162.00%	\$21.15	\$74.54
Escanaba Management Unit	11	1,157.00	\$14.88	\$23.71	59.00%	\$13.00	\$46.63
ESCANABA RIVER STATE FOREST	15	2,009.00	\$17.48	\$37.03	112.00%	\$13.00	\$74.54
Shingleton Management Unit	7	646.00	\$16.46	\$29.11	77.00%	\$20.00	\$40.54
Newberry Management Unit	11	3,121.00	\$12.01	\$23.59	96.00%	\$11.70	\$32.81
Sault Ste Marie (Naubinway Office)	4	586.00	\$22.42	\$31.52	41.00%	\$21.40	\$45.54
LAKE SUPERIOR STATE FOREST	22	4,353.00	\$14.07	\$25.47	81.00%	\$11.70	\$45.54
UPPER PENINSULA	42	9,086.00	\$13.10	\$25.53	95.00%	\$4.00	\$74.54
Gaylord Management Unit	1	4.00	\$13.70	\$21.00	53.00%	\$21.00	\$21.00
Pigeon River Country Management Unit	2	190.00	\$13.65	\$18.99	39.00%	\$16.70	\$19.22
Atlanta Management Unit	6	291.00	\$11.46	\$14.86	30.00%	\$8.42	\$20.00
MACKINAW STATE FOREST	9	485.00	\$12.34	\$16.53	34.00%	\$8.42	\$21.00
Grayling Management Unit	2	129.00	\$16.54	\$24.02	45.00%	\$24.00	\$25.00
AUSABLE STATE FOREST	2	129.00	\$16.54	\$24.02	45.00%	\$24.00	\$25.00
NORTHERN LOWER PENNINSULA	11	614.00	\$13.22	\$18.11	37.00%	\$8.42	\$25.00
STATEWIDE	53	9,700.00	\$13.11	\$25.06	91.00%	\$4.00	\$74.54

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PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	8	836.00	\$11.16	\$21.91	96.00%	\$18.00	\$25.00
ESCANABA RIVER STATE FOREST	8	836.00	\$11.16	\$21.91	96.00%	\$18.00	\$25.00
Shingleton Management Unit	1	20.00	\$4.10	\$15.75	284.00%	\$15.75	\$15.75
Newberry Management Unit	3	80.00	\$5.15	\$5.82	13.00%	\$5.18	\$15.78
Sault Ste Marie (Naubinway Office)	1	6.00	\$5.50	\$19.95	263.00%	\$19.95	\$19.95
LAKE SUPERIOR STATE FOREST	5	106.00	\$4.97	\$8.50	71.00%	\$5.18	\$19.95
UPPER PENINSULA	13	942.00	\$10.47	\$20.40	95.00%	\$5.18	\$25.00
Gaylord Management Unit	1	55.00	\$6.10	\$16.00	162.00%	\$16.00	\$16.00
Pigeon River Country Management Unit	1	114.00	\$6.10	\$8.59	41.00%	\$8.59	\$8.59
Atlanta Management Unit	1	51.00	\$7.95	\$8.00	1.00%	\$8.00	\$8.00
MACKINAW STATE FOREST	3	220.00	\$6.53	\$10.31	58.00%	\$8.00	\$16.00
NORTHERN LOWER PENINSULA	3	220.00	\$6.53	\$10.31	58.00%	\$8.00	\$16.00
STATEWIDE	16	1,162.00	\$9.72	\$18.49	90.00%	\$5.18	\$25.00

PAPER BIRCH (10)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	1	84.00	\$9.60	\$25.00	160.00%	\$25.00	\$25.00
COPPER COUNTRY STATE FOREST	1	84.00	\$9.60	\$25.00	160.00%	\$25.00	\$25.00
Gwinn Management Unit	6	301.00	\$9.39	\$32.13	242.00%	\$9.40	\$35.58
Escanaba Management Unit	2	219.00	\$8.50	\$21.32	151.00%	\$20.00	\$25.15
ESCANABA RIVER STATE FOREST	8	520.00	\$9.01	\$27.58	206.00%	\$9.40	\$35.58
Shingleton Management Unit	4	718.00	\$10.66	\$26.39	148.00%	\$20.23	\$27.34
Sault Ste Marie (Naubinway Office)	2	180.00	\$7.88	\$9.64	22.00%	\$8.30	\$10.05
LAKE SUPERIOR STATE FOREST	6	898.00	\$10.10	\$23.03	128.00%	\$8.30	\$27.34
UPPER PENINSULA	15	1,502.00	\$9.69	\$24.72	155.00%	\$8.30	\$35.58
Gaylord Management Unit	1	25.00	\$9.45	\$16.00	69.00%	\$16.00	\$16.00
Atlanta Management Unit	2	80.00	\$11.13	\$12.31	11.00%	\$11.10	\$16.21
MACKINAW STATE FOREST	3	105.00	\$10.73	\$13.19	23.00%	\$11.10	\$16.21
Grayling Management Unit	4	82.00	\$8.52	\$12.12	42.00%	\$8.55	\$18.89
AUSABLE STATE FOREST	4	82.00	\$8.52	\$12.12	42.00%	\$8.55	\$18.89
NORTHERN LOWER PENINSULA	7	187.00	\$9.76	\$12.72	30.00%	\$8.55	\$18.89
STATEWIDE	22	1,689.00	\$9.70	\$23.39	141.00%	\$8.30	\$35.58

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PULPWOOD in Cords (see general note 4)

RED PINE (31)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	1	997.00	\$49.55	\$75.41	52.00%	\$75.41	\$75.41
COPPER COUNTRY STATE FOREST	1	997.00	\$49.55	\$75.41	52.00%	\$75.41	\$75.41
Gwinn Management Unit	4	1,244.00	\$44.30	\$60.22	36.00%	\$45.55	\$83.49
Escanaba Management Unit	5	3,170.00	\$30.48	\$78.37	157.00%	\$38.00	\$82.19
ESCANABA RIVER STATE FOREST	9	4,414.00	\$34.37	\$73.26	113.00%	\$38.00	\$83.49
Shingleton Management Unit	3	10,500.00	\$51.63	\$96.70	87.00%	\$73.72	\$99.28
Newberry Management Unit	7	9,540.00	\$55.40	\$97.23	76.00%	\$54.00	\$110.22
LAKE SUPERIOR STATE FOREST	10	20,040.00	\$53.42	\$96.95	81.00%	\$54.00	\$110.22
UPPER PENINSULA	20	25,451.00	\$49.97	\$92.00	84.00%	\$38.00	\$110.22
Gaylord Management Unit	3	1,254.00	\$39.82	\$51.26	29.00%	\$40.00	\$62.10
Pigeon River Country Management Unit	3	72.00	\$33.97	\$44.02	30.00%	\$40.00	\$52.94
Atlanta Management Unit	6	229.00	\$43.03	\$45.25	5.00%	\$38.07	\$61.56
MACKINAW STATE FOREST	12	1,555.00	\$40.02	\$50.04	25.00%	\$38.07	\$62.10
Traverse City Management Unit	9	1,552.00	\$27.26	\$51.81	90.00%	\$27.30	\$70.00
Cadillac Management Unit	4	177.00	\$33.55	\$36.90	10.00%	\$33.67	\$40.00
PERE MARQUETTE STATE FOREST	13	1,729.00	\$27.91	\$50.28	80.00%	\$27.30	\$70.00
Roscommon Management Unit	3	899.00	\$32.80	\$72.15	120.00%	\$53.00	\$78.51
Grayling Management Unit	4	332.00	\$42.52	\$48.21	13.00%	\$44.00	\$55.00
Gladwin Management Unit	2	108.00	\$40.02	\$59.47	49.00%	\$55.00	\$62.54
AUSABLE STATE FOREST	9	1,339.00	\$35.79	\$65.19	82.00%	\$44.00	\$78.51
NORTHERN LOWER PENNINSULA	34	4,623.00	\$34.27	\$54.52	59.00%	\$27.30	\$78.51
STATEWIDE	54	30,074.00	\$47.56	\$86.24	81.00%	\$27.30	\$110.22

SCOTCH PINE (38)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Roscommon Management Unit	1	112.00	\$26.95	\$66.16	145.00%	\$66.16	\$66.16
Grayling Management Unit	1	7.00	\$26.75	\$40.00	50.00%	\$40.00	\$40.00
AUSABLE STATE FOREST	2	119.00	\$26.94	\$64.62	140.00%	\$40.00	\$66.16
NORTHERN LOWER PENNINSULA	2	119.00	\$26.94	\$64.62	140.00%	\$40.00	\$66.16
STATEWIDE	2	119.00	\$26.94	\$64.62	140.00%	\$40.00	\$66.16

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TAMARACK (27)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	1	935.00	\$2.10	\$9.66	360.00%	\$9.66	\$9.66
COPPER COUNTRY STATE FOREST	1	935.00	\$2.10	\$9.66	360.00%	\$9.66	\$9.66
Escanaba Management Unit	4	105.00	\$9.02	\$15.36	70.00%	\$12.00	\$21.50
ESCANABA RIVER STATE FOREST	4	105.00	\$9.02	\$15.36	70.00%	\$12.00	\$21.50
Shingleton Management Unit	1	19.00	\$5.65	\$14.71	160.00%	\$14.71	\$14.71
Newberry Management Unit	1	67.00	\$8.30	\$10.00	20.00%	\$10.00	\$10.00
LAKE SUPERIOR STATE FOREST	2	86.00	\$7.71	\$11.04	43.00%	\$10.00	\$14.71
UPPER PENINSULA	7	1,126.00	\$3.17	\$10.30	225.00%	\$9.66	\$21.50
Atlanta Management Unit	1	2.00	\$14.00	\$18.38	31.00%	\$18.38	\$18.38
MACKINAW STATE FOREST	1	2.00	\$14.00	\$18.38	31.00%	\$18.38	\$18.38
NORTHERN LOWER PENNINSULA	1	2.00	\$14.00	\$18.38	31.00%	\$18.38	\$18.38
STATEWIDE	8	1,128.00	\$3.19	\$10.31	223.00%	\$9.66	\$21.50

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WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gwinn Management Unit	4	612.00	\$21.63	\$24.97	15.00%	\$21.45	\$44.78
Escanaba Management Unit	7	1,863.00	\$19.39	\$31.01	60.00%	\$20.00	\$46.63
ESCANABA RIVER STATE FOREST	11	2,475.00	\$19.94	\$29.51	48.00%	\$20.00	\$46.63
Shingleton Management Unit	5	3,812.00	\$16.32	\$34.64	112.00%	\$20.23	\$34.95
Newberry Management Unit	9	3,787.00	\$15.17	\$24.93	64.00%	\$14.60	\$32.44
Sault Ste Marie (Naubinway Office)	1	82.00	\$13.30	\$14.30	8.00%	\$14.30	\$14.30
LAKE SUPERIOR STATE FOREST	15	7,681.00	\$15.72	\$29.64	89.00%	\$14.30	\$34.95
UPPER PENNSYLVANIA	26	10,156.00	\$16.75	\$29.61	77.00%	\$14.30	\$46.63
Gaylord Management Unit	1	123.00	\$16.45	\$25.00	52.00%	\$25.00	\$25.00
Pigeon River Country Management Unit	2	130.00	\$16.95	\$22.26	31.00%	\$20.74	\$23.87
Atlanta Management Unit	6	167.00	\$22.41	\$26.95	20.00%	\$22.45	\$61.10
MACKINAW STATE FOREST	9	420.00	\$18.98	\$24.92	31.00%	\$20.74	\$61.10
Traverse City Management Unit	12	2,551.00	\$8.67	\$13.89	60.00%	\$8.80	\$25.59
Cadillac Management Unit	4	1,128.00	\$12.00	\$17.47	46.00%	\$12.00	\$27.77
PERE MARQUETTE STATE FOREST	16	3,679.00	\$9.69	\$14.99	55.00%	\$8.80	\$27.77
Roscommon Management Unit	2	335.00	\$17.50	\$58.67	235.00%	\$55.23	\$92.35
Grayling Management Unit	5	346.00	\$21.91	\$25.33	16.00%	\$24.00	\$40.00
Gladwin Management Unit	1	3.00	\$19.60	\$107.89	450.00%	\$107.89	\$107.89
AUSABLE STATE FOREST	8	684.00	\$19.74	\$42.02	113.00%	\$24.00	\$107.89
NORTHERN LOWER PENNSYLVANIA	33	4,783.00	\$11.94	\$19.73	65.00%	\$8.80	\$107.89
STATEWIDE	59	14,939.00	\$15.21	\$26.44	74.00%	\$8.80	\$107.89