



# Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2020 TO 9/30/2020

## PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

## ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

## COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on bid date.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

<b>BASSWOOD (05)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Baraga Management Unit	1	8.50	\$63.00	\$68.70	9.00%	\$68.70	\$68.70
Crystal Falls Management Unit	2	24.30	\$77.50	\$166.24	115.00%	\$92.00	\$180.00
COPPER COUNTRY STATE FOREST	3	32.80	\$73.74	\$140.96	91.00%	\$68.70	\$180.00
Shingleton Management Unit	1	5.00	\$91.00	\$91.00	0.00%	\$91.00	\$91.00
LAKE SUPERIOR STATE FOREST	1	5.00	\$91.00	\$91.00	0.00%	\$91.00	\$91.00
UPPER PENINSULA	4	37.80	\$76.03	\$134.35	77.00%	\$68.70	\$180.00
Gaylord Management Unit	3	437.50	\$23.28	\$55.00	136.00%	\$40.00	\$61.08
Atlanta Management Unit	1	34.20	\$41.00	\$60.00	46.00%	\$60.00	\$60.00
MACKINAW STATE FOREST	4	471.70	\$24.57	\$55.36	125.00%	\$40.00	\$61.08
Traverse City Management Unit	1	7.90	\$69.00	\$69.00	0.00%	\$69.00	\$69.00
Cadillac Management Unit	1	6.00	\$64.00	\$98.21	53.00%	\$98.21	\$98.21
PERE MARQUETTE STATE FOREST	2	13.90	\$66.84	\$81.61	22.00%	\$69.00	\$98.21
Grayling Management Unit	1	4.70	\$48.00	\$48.00	0.00%	\$48.00	\$48.00
AUSABLE STATE FOREST	1	4.70	\$48.00	\$48.00	0.00%	\$48.00	\$48.00
NORTHERN LOWER PENNINSULA	7	490.30	\$25.99	\$56.03	116.00%	\$40.00	\$98.21
STATEWIDE	11	528.10	\$29.57	\$61.64	108.00%	\$40.00	\$180.00

<b>BEECH (07)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Gaylord Management Unit	1	84.30	\$24.00	\$110.14	359.00%	\$110.14	\$110.14
MACKINAW STATE FOREST	1	84.30	\$24.00	\$110.14	359.00%	\$110.14	\$110.14
Traverse City Management Unit	3	47.50	\$54.00	\$75.30	39.00%	\$58.49	\$102.24
Cadillac Management Unit	1	2.80	\$41.00	\$62.92	53.00%	\$62.92	\$62.92
PERE MARQUETTE STATE FOREST	4	50.30	\$53.28	\$74.61	40.00%	\$58.49	\$102.24
Grayling Management Unit	1	78.30	\$45.00	\$73.00	62.00%	\$73.00	\$73.00
AUSABLE STATE FOREST	1	78.30	\$45.00	\$73.00	62.00%	\$73.00	\$73.00
NORTHERN LOWER PENNINSULA	6	212.90	\$38.64	\$88.09	128.00%	\$58.49	\$110.14
STATEWIDE	6	212.90	\$38.64	\$88.09	128.00%	\$58.49	\$110.14

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SAWTIMBER in MBF (see general note 3)

<b>BLACK CHERRY (49)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Crystal Falls Management Unit	1	0.80	\$67.00	\$133.67	100.00%	\$133.67	\$133.67
COPPER COUNTRY STATE FOREST	1	0.80	\$67.00	\$133.67	100.00%	\$133.67	\$133.67
Shingleton Management Unit	1	12.80	\$104.00	\$154.00	48.00%	\$154.00	\$154.00
LAKE SUPERIOR STATE FOREST	1	12.80	\$104.00	\$154.00	48.00%	\$154.00	\$154.00
UPPER PENINSULA	2	13.60	\$101.82	\$152.80	50.00%	\$133.67	\$154.00
Gaylord Management Unit	1	1.80	\$197.00	\$198.24	1.00%	\$198.24	\$198.24
MACKINAW STATE FOREST	1	1.80	\$197.00	\$198.24	1.00%	\$198.24	\$198.24
Traverse City Management Unit	2	80.40	\$199.00	\$215.27	8.00%	\$199.00	\$215.54
Cadillac Management Unit	1	3.40	\$190.00	\$291.56	53.00%	\$291.56	\$291.56
PERE MARQUETTE STATE FOREST	3	83.80	\$198.63	\$218.37	10.00%	\$199.00	\$291.56
Gladwin Management Unit	1	20.60	\$183.00	\$346.58	89.00%	\$346.58	\$346.58
AUSABLE STATE FOREST	1	20.60	\$183.00	\$346.58	89.00%	\$346.58	\$346.58
NORTHERN LOWER PENNINSULA	5	106.20	\$195.57	\$242.90	24.00%	\$198.24	\$346.58
STATEWIDE	7	119.80	\$184.93	\$232.67	26.00%	\$133.67	\$346.58

<b>JACK PINE (32)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Cadillac Management Unit	1	98.20	\$13.00	\$17.22	32.00%	\$17.22	\$17.22
PERE MARQUETTE STATE FOREST	1	98.20	\$13.00	\$17.22	32.00%	\$17.22	\$17.22
NORTHERN LOWER PENNINSULA	1	98.20	\$13.00	\$17.22	32.00%	\$17.22	\$17.22
STATEWIDE	1	98.20	\$13.00	\$17.22	32.00%	\$17.22	\$17.22

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**SAWTIMBER in MBF (see general note 3)**

<b>MIXED ASPEN (80)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Gaylord Management Unit	11	760.10	\$37.11	\$52.40	41.00%	\$30.38	\$87.31
Atlanta Management Unit	2	109.00	\$46.22	\$59.82	29.00%	\$46.14	\$64.00
MACKINAW STATE FOREST	13	869.10	\$38.25	\$53.33	39.00%	\$30.38	\$87.31
Traverse City Management Unit	5	697.40	\$85.79	\$147.78	72.00%	\$85.00	\$255.59
Cadillac Management Unit	5	896.70	\$70.68	\$121.45	72.00%	\$55.00	\$152.03
PERE MARQUETTE STATE FOREST	10	1,594.10	\$77.29	\$132.97	72.00%	\$55.00	\$255.59
Grayling Management Unit	6	192.00	\$33.86	\$47.17	39.00%	\$33.00	\$58.00
Gladwin Management Unit	7	975.40	\$49.34	\$124.72	153.00%	\$70.00	\$225.12
AUSABLE STATE FOREST	13	1,167.40	\$46.79	\$111.96	139.00%	\$33.00	\$225.12
NORTHERN LOWER PENNINSULA	36	3,630.60	\$58.14	\$107.15	84.00%	\$30.38	\$255.59
STATEWIDE	36	3,630.60	\$58.14	\$107.15	84.00%	\$30.38	\$255.59

**MIXED OAK (70)**

<b>MIXED OAK (70)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Atlanta Management Unit	1	164.70	\$69.00	\$79.00	14.00%	\$79.00	\$79.00
MACKINAW STATE FOREST	1	164.70	\$69.00	\$79.00	14.00%	\$79.00	\$79.00
Cadillac Management Unit	2	579.00	\$91.29	\$95.65	5.00%	\$94.00	\$114.77
PERE MARQUETTE STATE FOREST	2	579.00	\$91.29	\$95.65	5.00%	\$94.00	\$114.77
Grayling Management Unit	6	126.00	\$138.89	\$240.22	73.00%	\$150.00	\$325.00
Gladwin Management Unit	4	242.70	\$57.67	\$208.46	261.00%	\$105.00	\$305.11
AUSABLE STATE FOREST	10	368.70	\$85.43	\$219.32	157.00%	\$105.00	\$325.00
NORTHERN LOWER PENNINSULA	13	1,112.40	\$86.05	\$134.18	56.00%	\$79.00	\$325.00
STATEWIDE	13	1,112.40	\$86.05	\$134.18	56.00%	\$79.00	\$325.00

**N. WHITE CEDAR (25)**

<b>N. WHITE CEDAR (25)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Gaylord Management Unit	1	52.80	\$16.00	\$24.43	53.00%	\$24.43	\$24.43
Atlanta Management Unit	1	20.10	\$7.00	\$12.04	72.00%	\$12.04	\$12.04
MACKINAW STATE FOREST	2	72.90	\$13.52	\$21.01	55.00%	\$12.04	\$24.43
NORTHERN LOWER PENNINSULA	2	72.90	\$13.52	\$21.01	55.00%	\$12.04	\$24.43
STATEWIDE	2	72.90	\$13.52	\$21.01	55.00%	\$12.04	\$24.43

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**PAPER BIRCH (10)**

	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
Baraga Management Unit	1	5.40	\$26.00	\$80.17	208.00%	\$80.17	\$80.17
Crystal Falls Management Unit	4	19.00	\$56.32	\$66.75	19.00%	\$50.00	\$123.70
COPPER COUNTRY STATE FOREST	5	24.40	\$49.61	\$69.72	41.00%	\$50.00	\$123.70
Shingleton Management Unit	1	0.80	\$48.00	\$75.00	56.00%	\$75.00	\$75.00
Newberry Management Unit	1	3.90	\$54.00	\$54.00	0.00%	\$54.00	\$54.00
Sault Ste Marie (Naubinway Office)	1	3.60	\$56.00	\$100.00	79.00%	\$100.00	\$100.00
LAKE SUPERIOR STATE FOREST	3	8.30	\$54.29	\$75.98	40.00%	\$54.00	\$100.00
UPPER PENINSULA	8	32.70	\$50.80	\$71.31	40.00%	\$50.00	\$123.70
Gaylord Management Unit	2	12.50	\$24.40	\$46.80	92.00%	\$34.00	\$55.33
Atlanta Management Unit	1	2.90	\$14.00	\$37.11	165.00%	\$37.11	\$37.11
MACKINAW STATE FOREST	3	15.40	\$22.44	\$44.97	100.00%	\$34.00	\$55.33
Grayling Management Unit	1	3.00	\$26.00	\$26.00	0.00%	\$26.00	\$26.00
AUSABLE STATE FOREST	1	3.00	\$26.00	\$26.00	0.00%	\$26.00	\$26.00
NORTHERN LOWER PENNINSULA	4	18.40	\$23.02	\$41.88	82.00%	\$26.00	\$55.33
STATEWIDE	12	51.10	\$40.79	\$60.71	49.00%	\$26.00	\$123.70

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RED MAPLE (03)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	13.10	\$127.00	\$142.58	12.00%	\$138.49	\$150.95
Crystal Falls Management Unit	2	21.40	\$89.35	\$90.13	1.00%	\$76.00	\$94.00
COPPER COUNTRY STATE FOREST	4	34.50	\$103.64	\$110.05	6.00%	\$76.00	\$150.95
Shingleton Management Unit	1	247.40	\$107.00	\$165.00	54.00%	\$165.00	\$165.00
Newberry Management Unit	3	73.20	\$73.01	\$73.60	1.00%	\$72.00	\$120.17
Sault Ste Marie (Naubinway Office)	1	6.40	\$118.00	\$150.00	27.00%	\$150.00	\$150.00
LAKE SUPERIOR STATE FOREST	5	327.00	\$99.61	\$144.25	45.00%	\$72.00	\$165.00
UPPER PENNSYLVANIA	9	361.50	\$99.99	\$140.98	41.00%	\$72.00	\$165.00
Gaylord Management Unit	8	332.50	\$40.77	\$97.57	139.00%	\$38.77	\$123.46
Atlanta Management Unit	2	42.50	\$41.62	\$72.17	73.00%	\$66.20	\$87.00
MACKINAW STATE FOREST	10	375.00	\$40.87	\$94.69	132.00%	\$38.77	\$123.46
Traverse City Management Unit	4	315.40	\$88.00	\$216.57	146.00%	\$88.00	\$249.06
Cadillac Management Unit	5	192.40	\$61.68	\$110.36	79.00%	\$55.00	\$152.03
PERE MARQUETTE STATE FOREST	9	507.80	\$78.03	\$176.33	126.00%	\$55.00	\$249.06
Grayling Management Unit	3	146.60	\$46.71	\$57.45	23.00%	\$47.00	\$58.00
Gladwin Management Unit	6	258.30	\$28.91	\$77.06	167.00%	\$35.51	\$129.49
AUSABLE STATE FOREST	9	404.90	\$35.35	\$69.96	98.00%	\$35.51	\$129.49
NORTHERN LOWER PENNSYLVANIA	28	1,287.70	\$53.79	\$119.11	121.00%	\$35.51	\$249.06
STATEWIDE	37	1,649.20	\$63.92	\$123.90	94.00%	\$35.51	\$249.06

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RED OAK (08)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Newberry Management Unit	1	6.80	\$130.00	\$162.49	25.00%	\$162.49	\$162.49
LAKE SUPERIOR STATE FOREST	1	6.80	\$130.00	\$162.49	25.00%	\$162.49	\$162.49
UPPER PENINSULA	1	6.80	\$130.00	\$162.49	25.00%	\$162.49	\$162.49
Gaylord Management Unit	3	125.40	\$117.21	\$143.60	23.00%	\$126.16	\$205.51
MACKINAW STATE FOREST	3	125.40	\$117.21	\$143.60	23.00%	\$126.16	\$205.51
Traverse City Management Unit	2	244.50	\$134.22	\$230.26	72.00%	\$204.47	\$300.00
Cadillac Management Unit	3	399.60	\$129.41	\$443.19	242.00%	\$152.03	\$574.23
PERE MARQUETTE STATE FOREST	5	644.10	\$131.24	\$362.36	176.00%	\$152.03	\$574.23
Grayling Management Unit	3	1,433.40	\$150.78	\$184.24	22.00%	\$168.65	\$384.80
Gladwin Management Unit	2	135.20	\$120.14	\$397.98	231.00%	\$358.16	\$398.95
AUSABLE STATE FOREST	5	1,568.60	\$148.14	\$202.67	37.00%	\$168.65	\$398.95
NORTHERN LOWER PENINSULA	13	2,338.10	\$141.83	\$243.49	72.00%	\$126.16	\$574.23
STATEWIDE	14	2,344.90	\$141.79	\$243.26	72.00%	\$126.16	\$574.23

RED PINE (31)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	3	455.00	\$88.29	\$218.87	148.00%	\$107.00	\$224.50
COPPER COUNTRY STATE FOREST	3	455.00	\$88.29	\$218.87	148.00%	\$107.00	\$224.50
UPPER PENINSULA	3	455.00	\$88.29	\$218.87	148.00%	\$107.00	\$224.50
Gaylord Management Unit	6	2,591.90	\$88.00	\$146.15	66.00%	\$95.00	\$169.77
Pigeon River Country Management Unit	1	15.50	\$97.00	\$121.25	25.00%	\$121.25	\$121.25
Atlanta Management Unit	1	166.00	\$99.00	\$149.00	51.00%	\$149.00	\$149.00
MACKINAW STATE FOREST	8	2,773.40	\$88.71	\$146.18	65.00%	\$95.00	\$169.77
Traverse City Management Unit	2	235.80	\$79.00	\$155.51	97.00%	\$140.00	\$164.00
Cadillac Management Unit	5	1,776.00	\$82.61	\$167.78	103.00%	\$152.89	\$229.25
PERE MARQUETTE STATE FOREST	7	2,011.80	\$82.19	\$166.34	102.00%	\$140.00	\$229.25
Grayling Management Unit	9	3,214.10	\$86.09	\$147.44	71.00%	\$71.00	\$246.55
Gladwin Management Unit	3	545.20	\$82.56	\$189.32	129.00%	\$166.66	\$209.85
AUSABLE STATE FOREST	12	3,759.30	\$85.57	\$153.51	79.00%	\$71.00	\$246.55
NORTHERN LOWER PENINSULA	27	8,544.50	\$85.79	\$154.15	80.00%	\$71.00	\$246.55
STATEWIDE	30	8,999.50	\$85.92	\$157.43	83.00%	\$71.00	\$246.55



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<b>SUGAR MAPLE (01)</b>		<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Baraga Management Unit	2	140.80	\$198.00	\$313.06	58.00%	\$201.27	\$316.24	
Crystal Falls Management Unit	6	36.20	\$188.68	\$246.51	31.00%	\$159.00	\$387.05	
COPPER COUNTRY STATE FOREST	8	177.00	\$196.09	\$299.45	53.00%	\$159.00	\$387.05	
Shingleton Management Unit	1	153.70	\$285.00	\$310.00	9.00%	\$310.00	\$310.00	
Newberry Management Unit	2	25.70	\$209.32	\$209.32	0.00%	\$209.00	\$210.00	
Sault Ste Marie (Naubinway Office)	1	9.80	\$385.00	\$400.00	4.00%	\$400.00	\$400.00	
LAKE SUPERIOR STATE FOREST	4	189.20	\$279.90	\$300.99	8.00%	\$209.00	\$400.00	
UPPER PENNINSULA	12	366.20	\$239.39	\$300.24	25.00%	\$159.00	\$400.00	
Gaylord Management Unit	5	311.30	\$127.46	\$311.00	144.00%	\$141.44	\$330.43	
Atlanta Management Unit	1	29.30	\$177.00	\$250.00	41.00%	\$250.00	\$250.00	
MACKINAW STATE FOREST	6	340.60	\$131.72	\$305.75	132.00%	\$141.44	\$330.43	
Traverse City Management Unit	4	112.20	\$183.58	\$235.74	28.00%	\$184.00	\$380.00	
Cadillac Management Unit	1	5.00	\$196.00	\$300.77	53.00%	\$300.77	\$300.77	
PERE MARQUETTE STATE FOREST	5	117.20	\$184.11	\$238.51	30.00%	\$184.00	\$380.00	
Grayling Management Unit	1	103.90	\$123.00	\$163.00	33.00%	\$163.00	\$163.00	
AUSABLE STATE FOREST	1	103.90	\$123.00	\$163.00	33.00%	\$163.00	\$163.00	
NORTHERN LOWER PENNINSULA	12	561.70	\$141.04	\$265.31	88.00%	\$141.44	\$380.00	
STATEWIDE	24	927.90	\$179.85	\$279.10	55.00%	\$141.44	\$400.00	

<b>WHITE ASH (06)</b>		<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Crystal Falls Management Unit	2	18.20	\$54.41	\$54.81	1.00%	\$50.00	\$62.00	
COPPER COUNTRY STATE FOREST	2	18.20	\$54.41	\$54.81	1.00%	\$50.00	\$62.00	
UPPER PENNINSULA	2	18.20	\$54.41	\$54.81	1.00%	\$50.00	\$62.00	
Gaylord Management Unit	1	2.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00	
MACKINAW STATE FOREST	1	2.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00	
NORTHERN LOWER PENNINSULA	1	2.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00	
STATEWIDE	3	20.20	\$54.97	\$55.33	1.00%	\$50.00	\$62.00	

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WHITE OAK (09)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Cadillac Management Unit	2	50.20	\$66.00	\$71.69	9.00%	\$66.00	\$101.28
PERE MARQUETTE STATE FOREST	2	50.20	\$66.00	\$71.69	9.00%	\$66.00	\$101.28
Grayling Management Unit	4	91.00	\$47.35	\$79.86	69.00%	\$48.00	\$145.09
Gladwin Management Unit	4	104.60	\$47.71	\$172.24	261.00%	\$78.00	\$202.25
AUSABLE STATE FOREST	8	195.60	\$47.54	\$129.26	172.00%	\$48.00	\$202.25
NORTHERN LOWER PENNINSULA	10	245.80	\$51.31	\$117.51	129.00%	\$48.00	\$202.25
STATEWIDE	10	245.80	\$51.31	\$117.51	129.00%	\$48.00	\$202.25

WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	1	46.00	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
COPPER COUNTRY STATE FOREST	1	46.00	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
Sault Ste Marie (Naubinway Office)	1	9.70	\$48.00	\$75.00	56.00%	\$75.00	\$75.00
LAKE SUPERIOR STATE FOREST	1	9.70	\$48.00	\$75.00	56.00%	\$75.00	\$75.00
UPPER PENNINSULA	2	55.70	\$44.70	\$49.40	11.00%	\$44.00	\$75.00
Gaylord Management Unit	2	75.50	\$32.00	\$46.36	45.00%	\$46.00	\$48.86
Atlanta Management Unit	1	26.40	\$60.00	\$76.00	27.00%	\$76.00	\$76.00
MACKINAW STATE FOREST	3	101.90	\$39.25	\$54.04	38.00%	\$46.00	\$76.00
Traverse City Management Unit	1	25.10	\$44.00	\$122.68	179.00%	\$122.68	\$122.68
Cadillac Management Unit	2	191.30	\$52.59	\$69.96	33.00%	\$32.00	\$90.33
PERE MARQUETTE STATE FOREST	3	216.40	\$51.59	\$76.08	47.00%	\$32.00	\$122.68
Gladwin Management Unit	1	24.30	\$40.00	\$55.00	38.00%	\$55.00	\$55.00
AUSABLE STATE FOREST	1	24.30	\$40.00	\$55.00	38.00%	\$55.00	\$55.00
NORTHERN LOWER PENNINSULA	7	342.60	\$47.10	\$68.03	44.00%	\$32.00	\$122.68
STATEWIDE	9	398.30	\$46.76	\$65.42	40.00%	\$32.00	\$122.68

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**YELLOW BIRCH (04)**

	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
Baraga Management Unit	1	0.80	\$97.00	\$105.78	9.00%	\$105.78	\$105.78
COPPER COUNTRY STATE FOREST	1	0.80	\$97.00	\$105.78	9.00%	\$105.78	\$105.78
Shingleton Management Unit	1	0.70	\$95.00	\$105.00	11.00%	\$105.00	\$105.00
Newberry Management Unit	1	2.40	\$96.00	\$96.00	0.00%	\$96.00	\$96.00
Sault Ste Marie (Naubinway Office)	1	3.40	\$105.00	\$125.00	19.00%	\$125.00	\$125.00
LAKE SUPERIOR STATE FOREST	3	6.50	\$100.60	\$112.14	11.00%	\$96.00	\$125.00
UPPER PENINSULA	4	7.30	\$100.21	\$111.44	11.00%	\$96.00	\$125.00
STATEWIDE	4	7.30	\$100.21	\$111.44	11.00%	\$96.00	\$125.00

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<b>BALSAM FIR (20)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Baraga Management Unit	2	150.00	\$3.75	\$14.27	281.00%	\$13.08	\$18.34
Crystal Falls Management Unit	7	941.00	\$13.33	\$19.22	44.00%	\$10.65	\$25.94
COPPER COUNTRY STATE FOREST	9	1,091.00	\$12.01	\$18.54	54.00%	\$10.65	\$25.94
Gwinn Management Unit	1	596.00	\$18.35	\$34.00	85.00%	\$34.00	\$34.00
ESCANABA RIVER STATE FOREST	1	596.00	\$18.35	\$34.00	85.00%	\$34.00	\$34.00
Shingleton Management Unit	1	301.00	\$14.25	\$28.42	99.00%	\$28.42	\$28.42
Newberry Management Unit	4	361.00	\$8.47	\$16.87	99.00%	\$8.99	\$27.30
Sault Ste Marie (Naubinway Office)	2	329.00	\$9.10	\$12.12	33.00%	\$11.33	\$12.50
LAKE SUPERIOR STATE FOREST	7	991.00	\$10.43	\$18.80	80.00%	\$8.99	\$28.42
UPPER PENINSULA	17	2,678.00	\$12.84	\$22.08	72.00%	\$8.99	\$34.00
Gaylord Management Unit	3	559.00	\$15.79	\$24.00	52.00%	\$15.94	\$46.71
Atlanta Management Unit	1	121.00	\$8.45	\$16.05	90.00%	\$16.05	\$16.05
MACKINAW STATE FOREST	4	680.00	\$14.48	\$22.59	56.00%	\$15.94	\$46.71
Grayling Management Unit	7	136.00	\$12.02	\$14.24	18.00%	\$10.85	\$25.00
Gladwin Management Unit	3	15.00	\$17.70	\$32.33	83.00%	\$28.46	\$35.00
AUSABLE STATE FOREST	10	151.00	\$12.58	\$16.04	28.00%	\$10.85	\$35.00
NORTHERN LOWER PENNSULVA	14	831.00	\$14.14	\$21.40	51.00%	\$10.85	\$46.71
STATEWIDE	31	3,509.00	\$13.15	\$21.92	67.00%	\$8.99	\$46.71

<b>BASSWOOD (05)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Baraga Management Unit	1	16.00	\$3.70	\$4.03	9.00%	\$4.03	\$4.03
Crystal Falls Management Unit	3	228.00	\$5.55	\$16.13	191.00%	\$5.45	\$18.00
COPPER COUNTRY STATE FOREST	4	244.00	\$5.43	\$15.33	182.00%	\$4.03	\$18.00
UPPER PENINSULA	4	244.00	\$5.43	\$15.33	182.00%	\$4.03	\$18.00
Gaylord Management Unit	1	520.00	\$3.65	\$9.91	172.00%	\$9.91	\$9.91
MACKINAW STATE FOREST	1	520.00	\$3.65	\$9.91	172.00%	\$9.91	\$9.91
Traverse City Management Unit	1	31.00	\$9.35	\$19.35	107.00%	\$19.35	\$19.35
PERE MARQUETTE STATE FOREST	1	31.00	\$9.35	\$19.35	107.00%	\$19.35	\$19.35
NORTHERN LOWER PENNSULVA	2	551.00	\$3.97	\$10.44	163.00%	\$9.91	\$19.35
STATEWIDE	6	795.00	\$4.42	\$11.94	170.00%	\$4.03	\$19.35

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<b>HEMLOCK (39)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Shingleton Management Unit	1	18.00	\$13.75	\$28.38	106.00%	\$28.38	\$28.38
LAKE SUPERIOR STATE FOREST	1	18.00	\$13.75	\$28.38	106.00%	\$28.38	\$28.38
UPPER PENINSULA	1	18.00	\$13.75	\$28.38	106.00%	\$28.38	\$28.38
STATEWIDE	1	18.00	\$13.75	\$28.38	106.00%	\$28.38	\$28.38

<b>JACK PINE (32)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Crystal Falls Management Unit	2	296.00	\$21.60	\$21.60	0.00%	\$21.60	\$21.60
COPPER COUNTRY STATE FOREST	2	296.00	\$21.60	\$21.60	0.00%	\$21.60	\$21.60
Gwinn Management Unit	1	46.00	\$31.70	\$48.00	51.00%	\$48.00	\$48.00
ESCANABA RIVER STATE FOREST	1	46.00	\$31.70	\$48.00	51.00%	\$48.00	\$48.00
Newberry Management Unit	5	6,718.00	\$23.69	\$46.96	98.00%	\$25.16	\$51.25
LAKE SUPERIOR STATE FOREST	5	6,718.00	\$23.69	\$46.96	98.00%	\$25.16	\$51.25
UPPER PENINSULA	8	7,060.00	\$23.66	\$45.91	94.00%	\$21.60	\$51.25
Gaylord Management Unit	1	699.00	\$11.50	\$18.76	63.00%	\$18.76	\$18.76
Atlanta Management Unit	1	15.00	\$15.70	\$27.00	72.00%	\$27.00	\$27.00
MACKINAW STATE FOREST	2	714.00	\$11.59	\$18.93	63.00%	\$18.76	\$27.00
Cadillac Management Unit	2	238.00	\$6.57	\$7.54	15.00%	\$7.52	\$12.12
PERE MARQUETTE STATE FOREST	2	238.00	\$6.57	\$7.54	15.00%	\$7.52	\$12.12
Grayling Management Unit	11	7,203.00	\$15.19	\$27.64	82.00%	\$15.40	\$48.41
Gladwin Management Unit	3	2,355.00	\$13.13	\$31.32	139.00%	\$26.24	\$68.11
AUSABLE STATE FOREST	14	9,558.00	\$14.68	\$28.55	94.00%	\$15.40	\$68.11
NORTHERN LOWER PENNINSULA	18	10,510.00	\$14.29	\$27.42	92.00%	\$7.52	\$68.11
STATEWIDE	26	17,570.00	\$18.05	\$34.85	93.00%	\$7.52	\$68.11

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MIXED ASPEN (80)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	163.00	\$14.30	\$16.10	13.00%	\$16.10	\$16.10
Crystal Falls Management Unit	8	15,290.00	\$31.47	\$47.53	51.00%	\$24.80	\$60.45
COPPER COUNTRY STATE FOREST	9	15,453.00	\$31.29	\$47.20	51.00%	\$16.10	\$60.45
Gwinn Management Unit	1	2,181.00	\$26.05	\$40.00	54.00%	\$40.00	\$40.00
ESCANABA RIVER STATE FOREST	1	2,181.00	\$26.05	\$40.00	54.00%	\$40.00	\$40.00
Shingleton Management Unit	1	17.00	\$23.10	\$35.49	54.00%	\$35.49	\$35.49
Newberry Management Unit	4	1,147.00	\$15.49	\$17.09	10.00%	\$14.40	\$28.16
Sault Ste Marie (Naubinway Office)	2	334.00	\$21.30	\$26.76	26.00%	\$25.00	\$35.15
LAKE SUPERIOR STATE FOREST	7	1,498.00	\$16.87	\$19.46	15.00%	\$14.40	\$35.49
UPPER PENINSULA	17	19,132.00	\$29.57	\$44.21	50.00%	\$14.40	\$60.45
Gaylord Management Unit	11	3,869.00	\$13.93	\$20.97	51.00%	\$11.42	\$33.61
Pigeon River Country Management Unit	1	7.00	\$13.20	\$16.50	25.00%	\$16.50	\$16.50
Atlanta Management Unit	2	1,598.00	\$14.12	\$27.22	93.00%	\$16.05	\$30.00
MACKINAW STATE FOREST	14	5,474.00	\$13.99	\$22.79	63.00%	\$11.42	\$33.61
Traverse City Management Unit	5	1,544.00	\$11.34	\$22.92	102.00%	\$16.35	\$36.08
Cadillac Management Unit	6	2,751.00	\$11.49	\$16.63	45.00%	\$8.67	\$26.80
PERE MARQUETTE STATE FOREST	11	4,295.00	\$11.43	\$18.89	65.00%	\$8.67	\$36.08
Grayling Management Unit	14	2,513.00	\$15.19	\$27.36	80.00%	\$12.60	\$48.57
Gladwin Management Unit	8	8,877.00	\$15.90	\$29.08	83.00%	\$25.83	\$35.82
AUSABLE STATE FOREST	22	11,390.00	\$15.74	\$28.70	82.00%	\$12.60	\$48.57
NORTHERN LOWER PENNINSULA	47	21,159.00	\$14.41	\$25.18	75.00%	\$8.67	\$48.57
STATEWIDE	64	40,291.00	\$21.61	\$34.21	58.00%	\$8.67	\$60.45

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MIXED HARDWOOD (99)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	1,251.00	\$7.30	\$22.89	214.00%	\$20.13	\$24.96
Crystal Falls Management Unit	8	2,893.00	\$17.34	\$26.14	51.00%	\$14.20	\$34.61
COPPER COUNTRY STATE FOREST	10	4,144.00	\$14.31	\$25.16	76.00%	\$14.20	\$34.61
Gwinn Management Unit	1	128.00	\$16.90	\$36.00	113.00%	\$36.00	\$36.00
ESCANABA RIVER STATE FOREST	1	128.00	\$16.90	\$36.00	113.00%	\$36.00	\$36.00
Shingleton Management Unit	1	5,185.00	\$18.10	\$35.10	94.00%	\$35.10	\$35.10
Newberry Management Unit	7	2,077.00	\$11.46	\$12.03	5.00%	\$11.35	\$43.37
Sault Ste Marie (Naubinway Office)	2	581.00	\$16.85	\$19.40	15.00%	\$17.50	\$20.00
LAKE SUPERIOR STATE FOREST	10	7,843.00	\$16.25	\$27.83	71.00%	\$11.35	\$43.37
UPPER PENINSULA	21	12,115.00	\$15.59	\$27.00	73.00%	\$11.35	\$43.37
Gaylord Management Unit	11	4,431.00	\$15.43	\$23.25	51.00%	\$14.09	\$53.36
Atlanta Management Unit	2	1,029.00	\$13.10	\$30.25	131.00%	\$20.06	\$35.00
MACKINAW STATE FOREST	13	5,460.00	\$14.99	\$24.57	64.00%	\$14.09	\$53.36
Traverse City Management Unit	5	2,031.00	\$10.72	\$20.63	92.00%	\$10.76	\$34.20
Cadillac Management Unit	7	1,636.00	\$10.15	\$14.92	47.00%	\$8.21	\$26.37
PERE MARQUETTE STATE FOREST	12	3,667.00	\$10.47	\$18.08	73.00%	\$8.21	\$34.20
Grayling Management Unit	12	3,019.00	\$21.46	\$38.82	81.00%	\$17.70	\$41.10
Gladwin Management Unit	10	3,075.00	\$10.93	\$22.26	104.00%	\$11.89	\$35.82
AUSABLE STATE FOREST	22	6,094.00	\$16.15	\$30.46	89.00%	\$11.89	\$41.10
NORTHERN LOWER PENNINSULA	47	15,221.00	\$14.36	\$25.37	77.00%	\$8.21	\$53.36
STATEWIDE	68	27,336.00	\$14.91	\$26.09	75.00%	\$8.21	\$53.36

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MIXED OAK (70)	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
Crystal Falls Management Unit COPPER COUNTRY STATE FOREST	1	384.00	\$16.70	\$27.25	63.00%	\$27.25	\$27.25
Newberry Management Unit LAKE SUPERIOR STATE FOREST	2	46.00	\$16.77	\$36.79	119.00%	\$25.16	\$43.00
UPPER PENINSULA	3	430.00	\$16.71	\$28.27	69.00%	\$25.16	\$43.00
Gaylord Management Unit	3	385.00	\$13.21	\$29.22	121.00%	\$13.94	\$53.32
Atlanta Management Unit MACKINAW STATE FOREST	1	1,097.00	\$23.40	\$35.00	50.00%	\$35.00	\$35.00
Traverse City Management Unit	4	1,482.00	\$20.75	\$33.50	61.00%	\$13.94	\$53.32
Cadillac Management Unit PERE MARQUETTE STATE FOREST	2	563.00	\$7.17	\$18.55	159.00%	\$17.00	\$19.12
Grayling Management Unit	7	2,957.00	\$14.11	\$16.53	17.00%	\$10.00	\$42.91
Gladwin Management Unit AUSABLE STATE FOREST	9	3,520.00	\$13.00	\$16.85	30.00%	\$10.00	\$42.91
NORTHERN LOWER PENNINSULA	13	4,351.00	\$15.83	\$38.28	142.00%	\$15.00	\$50.47
STATEWIDE	9	2,408.00	\$9.61	\$25.46	165.00%	\$13.02	\$30.28
	22	6,759.00	\$13.61	\$33.71	148.00%	\$13.02	\$50.47
	35	11,761.00	\$14.33	\$28.64	100.00%	\$10.00	\$53.32
	38	12,191.00	\$14.41	\$28.63	99.00%	\$10.00	\$53.32



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<b>MIXED SPRUCE (24)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Baraga Management Unit	2	47.00	\$6.55	\$12.70	94.00%	\$7.14	\$13.08
Crystal Falls Management Unit	8	1,653.00	\$10.84	\$18.97	75.00%	\$9.20	\$32.90
COPPER COUNTRY STATE FOREST	10	1,700.00	\$10.72	\$18.80	75.00%	\$7.14	\$32.90
Gwinn Management Unit	2	1,195.00	\$22.35	\$54.00	142.00%	\$54.00	\$54.00
ESCANABA RIVER STATE FOREST	2	1,195.00	\$22.35	\$54.00	142.00%	\$54.00	\$54.00
Shingleton Management Unit	1	97.00	\$16.40	\$35.15	114.00%	\$35.15	\$35.15
Newberry Management Unit	4	1,888.00	\$11.08	\$23.46	112.00%	\$9.99	\$33.15
Sault Ste Marie (Naubinway Office)	3	920.00	\$22.60	\$41.18	82.00%	\$24.53	\$51.15
LAKE SUPERIOR STATE FOREST	8	2,905.00	\$14.90	\$29.46	98.00%	\$9.99	\$51.15
UPPER PENINSULA	20	5,800.00	\$15.21	\$31.39	106.00%	\$7.14	\$54.00
Gaylord Management Unit	1	114.00	\$13.70	\$20.92	53.00%	\$20.92	\$20.92
Atlanta Management Unit	1	92.00	\$3.95	\$15.04	281.00%	\$15.04	\$15.04
MACKINAW STATE FOREST	2	206.00	\$9.35	\$18.29	96.00%	\$15.04	\$20.92
Grayling Management Unit	2	9.00	\$16.75	\$18.43	10.00%	\$16.75	\$20.53
Gladwin Management Unit	1	12.00	\$19.15	\$36.27	89.00%	\$36.27	\$36.27
AUSABLE STATE FOREST	3	21.00	\$18.12	\$28.62	58.00%	\$16.75	\$36.27
NORTHERN LOWER PENNINSULA	5	227.00	\$10.16	\$19.25	89.00%	\$15.04	\$36.27
STATEWIDE	25	6,027.00	\$15.02	\$30.94	106.00%	\$7.14	\$54.00

<b>N. WHITE CEDAR (25)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Newberry Management Unit	3	51.00	\$3.73	\$10.44	180.00%	\$10.00	\$12.33
LAKE SUPERIOR STATE FOREST	3	51.00	\$3.73	\$10.44	180.00%	\$10.00	\$12.33
UPPER PENINSULA	3	51.00	\$3.73	\$10.44	180.00%	\$10.00	\$12.33
Gaylord Management Unit	1	284.00	\$5.80	\$36.29	526.00%	\$36.29	\$36.29
Atlanta Management Unit	1	104.00	\$2.80	\$8.02	186.00%	\$8.02	\$8.02
MACKINAW STATE FOREST	2	388.00	\$5.00	\$28.71	474.00%	\$8.02	\$36.29
NORTHERN LOWER PENNINSULA	2	388.00	\$5.00	\$28.71	474.00%	\$8.02	\$36.29
STATEWIDE	5	439.00	\$4.85	\$26.59	448.00%	\$8.02	\$36.29

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**PAPER BIRCH (10)**

	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
Gwinn Management Unit	1	1.00	\$12.25	\$36.00	194.00%	\$36.00	\$36.00
ESCANABA RIVER STATE FOREST	1	1.00	\$12.25	\$36.00	194.00%	\$36.00	\$36.00
Shingleton Management Unit	1	20.00	\$13.70	\$32.15	135.00%	\$32.15	\$32.15
Newberry Management Unit	2	17.00	\$8.31	\$20.70	149.00%	\$10.00	\$25.16
LAKE SUPERIOR STATE FOREST	3	37.00	\$11.23	\$26.89	139.00%	\$10.00	\$32.15
UPPER PENNSULA	4	38.00	\$11.25	\$27.13	141.00%	\$10.00	\$36.00
Gaylord Management Unit	3	260.00	\$9.33	\$13.75	47.00%	\$9.00	\$14.43
Atlanta Management Unit	1	50.00	\$4.10	\$19.86	384.00%	\$19.86	\$19.86
MACKINAW STATE FOREST	4	310.00	\$8.49	\$14.74	74.00%	\$9.00	\$19.86
Grayling Management Unit	1	3.00	\$7.60	\$20.00	163.00%	\$20.00	\$20.00
Gladwin Management Unit	4	142.00	\$9.41	\$19.52	107.00%	\$17.14	\$80.51
AUSABLE STATE FOREST	5	145.00	\$9.38	\$19.53	108.00%	\$17.14	\$80.51
NORTHERN LOWER PENNSULA	9	455.00	\$8.77	\$16.26	85.00%	\$9.00	\$80.51
STATEWIDE	13	493.00	\$8.96	\$17.10	91.00%	\$9.00	\$80.51

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<b>RED PINE (31)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Crystal Falls Management Unit	4	2,274.00	\$39.92	\$68.34	71.00%	\$48.60	\$69.75
COPPER COUNTRY STATE FOREST	4	2,274.00	\$39.92	\$68.34	71.00%	\$48.60	\$69.75
Gwinn Management Unit	1	2,788.00	\$42.15	\$84.30	100.00%	\$84.30	\$84.30
ESCANABA RIVER STATE FOREST	1	2,788.00	\$42.15	\$84.30	100.00%	\$84.30	\$84.30
Newberry Management Unit	6	6,816.00	\$47.26	\$85.54	81.00%	\$60.19	\$114.30
LAKE SUPERIOR STATE FOREST	6	6,816.00	\$47.26	\$85.54	81.00%	\$60.19	\$114.30
UPPER PENINSULA	11	11,878.00	\$44.66	\$81.95	83.00%	\$48.60	\$114.30
Gaylord Management Unit	6	4,593.00	\$34.19	\$70.58	106.00%	\$40.00	\$78.49
Pigeon River Country Management Unit	1	68.00	\$37.00	\$46.25	25.00%	\$46.25	\$46.25
Atlanta Management Unit	1	482.00	\$43.05	\$60.00	39.00%	\$60.00	\$60.00
MACKINAW STATE FOREST	8	5,143.00	\$35.06	\$69.27	98.00%	\$40.00	\$78.49
Traverse City Management Unit	3	380.00	\$27.65	\$67.93	146.00%	\$51.12	\$70.00
Cadillac Management Unit	6	3,251.00	\$34.61	\$66.10	91.00%	\$24.39	\$80.77
PERE MARQUETTE STATE FOREST	9	3,631.00	\$33.88	\$66.29	96.00%	\$24.39	\$80.77
Grayling Management Unit	11	7,401.00	\$46.56	\$61.41	32.00%	\$36.55	\$140.99
Gladwin Management Unit	4	1,774.00	\$41.56	\$67.92	63.00%	\$52.99	\$83.43
AUSABLE STATE FOREST	15	9,175.00	\$45.59	\$62.67	37.00%	\$36.55	\$140.99
NORTHERN LOWER PENNINSULA	32	17,949.00	\$40.21	\$65.29	62.00%	\$24.39	\$140.99
STATEWIDE	43	29,827.00	\$41.98	\$71.93	71.00%	\$24.39	\$140.99

**SCOTCH PINE (38)**

<b>SCOTCH PINE (38)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Newberry Management Unit	2	429.00	\$24.55	\$24.98	2.00%	\$23.16	\$28.00
LAKE SUPERIOR STATE FOREST	2	429.00	\$24.55	\$24.98	2.00%	\$23.16	\$28.00
UPPER PENINSULA	2	429.00	\$24.55	\$24.98	2.00%	\$23.16	\$28.00
STATEWIDE	2	429.00	\$24.55	\$24.98	2.00%	\$23.16	\$28.00

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<b>TAMARACK (27)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Crystal Falls Management Unit	3	1,322.00	\$2.88	\$21.37	642.00%	\$2.40	\$23.94
COPPER COUNTRY STATE FOREST	3	1,322.00	\$2.88	\$21.37	642.00%	\$2.40	\$23.94
Gwinn Management Unit	1	1,249.00	\$18.35	\$34.00	85.00%	\$34.00	\$34.00
ESCANABA RIVER STATE FOREST	1	1,249.00	\$18.35	\$34.00	85.00%	\$34.00	\$34.00
Newberry Management Unit	1	46.00	\$4.85	\$13.18	172.00%	\$13.18	\$13.18
LAKE SUPERIOR STATE FOREST	1	46.00	\$4.85	\$13.18	172.00%	\$13.18	\$13.18
UPPER PENINSULA	5	2,617.00	\$10.30	\$27.25	165.00%	\$2.40	\$34.00
STATEWIDE	5	2,617.00	\$10.30	\$27.25	165.00%	\$2.40	\$34.00

PULPWOOD in Cords (see general note 4)

<b>WHITE PINE (30)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Crystal Falls Management Unit	1	152.00	\$20.65	\$21.00	2.00%	\$21.00	\$21.00
COPPER COUNTRY STATE FOREST	1	152.00	\$20.65	\$21.00	2.00%	\$21.00	\$21.00
Gwinn Management Unit	1	13.00	\$18.25	\$34.00	86.00%	\$34.00	\$34.00
ESCANABA RIVER STATE FOREST	1	13.00	\$18.25	\$34.00	86.00%	\$34.00	\$34.00
Shingleton Management Unit	1	154.00	\$17.45	\$30.71	76.00%	\$30.71	\$30.71
Newberry Management Unit	7	4,363.00	\$13.25	\$32.69	147.00%	\$12.10	\$42.27
Sault Ste Marie (Naubinway Office)	1	10.00	\$11.75	\$20.00	70.00%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	9	4,527.00	\$13.39	\$32.59	143.00%	\$12.10	\$42.27
UPPER PENINSULA	11	4,692.00	\$13.64	\$32.22	136.00%	\$12.10	\$42.27
Gaylord Management Unit	4	473.00	\$16.69	\$24.77	48.00%	\$16.54	\$31.00
Atlanta Management Unit	1	114.00	\$21.85	\$28.00	28.00%	\$28.00	\$28.00
MACKINAW STATE FOREST	5	587.00	\$17.69	\$25.40	44.00%	\$16.54	\$31.00
Traverse City Management Unit	1	89.00	\$8.50	\$26.43	211.00%	\$26.43	\$26.43
Cadillac Management Unit	6	1,212.00	\$7.21	\$16.36	127.00%	\$8.29	\$38.14
PERE MARQUETTE STATE FOREST	7	1,301.00	\$7.30	\$17.05	134.00%	\$8.29	\$38.14
Grayling Management Unit	8	886.00	\$18.57	\$32.13	73.00%	\$18.00	\$241.66
Gladwin Management Unit	5	1,479.00	\$19.14	\$29.49	54.00%	\$20.66	\$38.17
AUSABLE STATE FOREST	13	2,365.00	\$18.93	\$30.48	61.00%	\$18.00	\$241.66
NORTHERN LOWER PENNINSULA	25	4,253.00	\$15.20	\$25.67	69.00%	\$8.29	\$241.66
STATEWIDE	36	8,945.00	\$14.38	\$29.11	102.00%	\$8.29	\$241.66