

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2019 TO 12/31/2019

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

NORTHERN LOWER PENNINSULA

STATEWIDE

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	55.50	\$81.35	\$111.31	37.00%	\$35.00	\$125.00
Crystal Falls Management Unit		1 <u>,390.40</u>	\$146.90 _	<u>\$179.59</u>	22.00% _	<u>\$107</u> .00	<u>\$205.00</u>
COPPER COUNTRY STATE FOREST	8	1,445.90	\$144.39	\$176.97	23.00%	\$35.00	\$205.00
Gwinn Management Unit	2	0.60	\$112.00	\$112.50		\$112.00	\$115.00
Escanaba Management Unit		<u> </u>	<u>\$10</u> 6.43 _	<u>\$185.20</u>	<u> 74.00%</u> _	<u>\$178</u> .89	<u>\$210.94</u>
ESCANABA RIVER STATE FOREST	4	45.30	\$106.50	\$184.24	73.00%	\$112.00	\$210.94
Sault Ste Marie (Soo Office)			\$124.00	\$124.00		\$124.00	\$124.00_
LAKE SUPERIOR STATE FOREST	1	10.00	\$124.00	\$124.00	0.00%	\$124.00	\$124.00
UPPER PENINSULA	13	1,501.20	\$143.11	\$176.84	24.00%	\$35.00	\$210.94
Gaylord Management Unit	2	11.90	\$58.00	\$64.57	11.00%	\$58.00	\$67.78
Pigeon River Country Management Unit		<u></u> <u></u> <u>5.40</u>				\$80.00	\$80.00
MACKINAW STATE FOREST	3	17.30	\$59.56	\$69.39	17.00%	\$58.00	\$80.00
Traverse City Management Unit	1	1.00	\$108.00	\$115.00	6.00%	\$115.00	\$115.00
Cadillac Management Unit			\$101.00	<u></u> <u>\$101.13</u>		\$101.13	\$101.13
PERE MARQUETTE STATE FOREST	2	55.70	\$101.13	\$101.38	0.00%	\$101.13	\$115.00
NORTHERN LOWER PENNINSULA	5	73.00	\$91.28	\$93.80	3.00%	\$58.00	\$115.00
STATEWIDE	18	1,574.20	\$140.70	\$172.99	23.00%	\$35.00	\$210.94
BEECH (07)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
						\$52.00	
MACKINAW STATE FOREST	1	50.80	\$52.00	\$52.00	0.00%	\$52.00	\$52.00
Traverse City Management Unit				\$170.91	90.00% _	\$100.00	\$232.94
PERE MARQUETTE STATE FOREST	3	24.10	\$89.82	\$170.91	90.00%	\$100.00	\$232.94

74.90

74.90

4

4

\$64.17

\$64.17

\$90.26

\$90.26

41.00%

41.00%

\$52.00

\$52.00

\$232.94

\$232.94

10/01/2019 to 12/31/2019

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SAWTIMBER in MBF (s	see general note 3)
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STATEWIDE

SAWTIMBER in MBF (see general note 3)							
BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	11.80	\$31.00	\$78.84	154.00%	\$78.84	\$78.84
COPPER COUNTRY STATE FOREST		11.80	\$31.00	\$78.84	154.00%	\$78.84	\$78.84
Escanaba Management Unit	1	2.30	\$56.00	\$56.00		\$56.00	\$56.00
ESCANABA RIVER STATE FOREST	1	2.30	\$56.00	\$56.00	0.00%	\$56.00	\$56.00
UPPER PENINSULA	2	14.10	\$35.08	\$75.11	114.00%	\$56.00	\$78.84
STATEWIDE	2	14.10	\$35.08	\$75.11	114.00%	\$56.00	\$78.84
BLACK CHERRY (49)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	1	17.40	\$187.00	\$187.00		\$187.00	\$187.00
Crystal Falls Management Unit	1	25.90	\$115.00	\$115.00		\$115.00	\$115.00
COPPER COUNTRY STATE FOREST		43.30	\$143.93	<u>\$143.93</u>		<u> </u>	\$187.00
Gwinn Management Unit	2	1.00	\$190.80	\$198.77		\$145.00	\$204.74
ESCANABA RIVER STATE FOREST	2	1.00	\$190.80	\$198.77	4.00%	\$145.00	\$204.74
UPPER PENINSULA	4	44.30	\$144.99	\$145.17	0.00%	\$115.00	\$204.74
Traverse City Management Unit	1	4.10	\$137.00	<u>\$145.00</u>	6.00%	\$145.00	\$145.00
PERE MARQUETTE STATE FOREST	1	4.10	\$137.00	\$145.00	6.00%	\$145.00	\$145.00
NORTHERN LOWER PENNINSULA	1	4.10	\$137.00	\$145.00	6.00%	\$145.00	\$145.00
STATEWIDE	5	48.40	\$144.31	\$145.16	1.00%	\$115.00	\$204.74
GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	113.30	\$73.00		0.00%	\$40.00	\$86.00
ESCANABA RIVER STATE FOREST	4	113.30	\$73.00	\$73.00	0.00%	\$40.00	\$86.00
UPPER PENINSULA	4	113.30	\$73.00	\$73.00	0.00%	\$40.00	\$86.00

113.30

\$73.00

\$73.00

0.00%

\$40.00

\$86.00

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JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	4.40	\$38.00	\$44.00	16.00%	\$44.00	\$44.00
MACKINAW STATE FOREST	1	4.40	\$38.00	\$44.00	16.00%	\$44.00	\$44.00
Traverse City Management Unit	1	0.90	\$23.00	\$28.58	24.00%	\$28.58	\$28.58
Cadillac Management Unit					<u>57.00%</u>	<u> </u>	\$40.72
PERE MARQUETTE STATE FOREST	2	79.40	\$25.97	\$40.58	56.00%	\$28.58	\$40.72
Roscommon Management Unit	3	96.20_	\$30.00	\$43.85	46.00%	\$37.66	\$46.08
AUSABLE STATE FOREST	3	96.20	\$30.00	\$43.85	46.00%	\$37.66	\$46.08
NORTHERN LOWER PENNINSULA	6	180.00	\$28.42	\$42.41	49.00%	\$28.58	\$46.08
STATEWIDE	6	180.00	\$28.42	\$42.41	49.00%	\$28.58	\$46.08

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	8	570.50	\$52.03	\$56.70	9.00%	\$42.00	\$64.27
Pigeon River Country Management Unit	4	135.90	<u>\$56.87</u>		10.00%	\$58.00	\$65.00
MACKINAW STATE FOREST	12	706.40	\$52.96	\$57.83	9.00%	\$42.00	\$65.00
Traverse City Management Unit	7	665.30	\$121.94	\$213.28	75.00%	\$132.01	\$329.00
Cadillac Management Unit	6	731.90	<u>\$105.36</u>	<u> </u>	57.00%	\$95.36	\$200.51
PERE MARQUETTE STATE FOREST	13	1,397.20	\$113.26	\$188.40	66.00%	\$95.36	\$329.00
Roscommon Management Unit	5	506.90	\$73.00	\$100.19	37.00%	\$85.00	\$107.60
Grayling Management Unit	2	25.20	\$67.55	\$77.81	15.00%	\$72.00	\$86.36
AUSABLE STATE FOREST	7	532.10	\$72.74	\$99.13	36.00%	\$72.00	\$107.60
NORTHERN LOWER PENNINSULA	32	2,635.70	\$88.92	\$135.38	52.00%	\$42.00	\$329.00
STATEWIDE	32	2,635.70	\$88.92	\$135.38	52.00%	\$42.00	\$329.00

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	11.70	\$125.00	\$200.00		\$200.00	\$200.00
ESCANABA RIVER STATE FOREST	1	11.70	\$125.00	\$200.00	60.00%	\$200.00	\$200.00
UPPER PENINSULA	1	11.70	\$125.00	\$200.00	60.00%	\$200.00	\$200.00
Gaylord Management Unit	1	38.60	\$85.00	\$90.41	6.00%	\$90.41	\$90.41
MACKINAW STATE FOREST	1	38.60	\$85.00	\$90.41	6.00%	\$90.41	\$90.41
Cadillac Management Unit	3	832.90	<u>\$158.79</u>	\$170.78	8.00%	\$154.00	\$182.04
PERE MARQUETTE STATE FOREST	3	832.90	\$158.79	\$170.78	8.00%	\$154.00	\$182.04
Roscommon Management Unit	5	494.10	\$126.96	\$149.52	18.00%	\$132.00	\$196.59
Grayling Management Unit		<u>821.90</u>	\$172.58	\$235.03	36.00%	\$112.00	\$244.92
AUSABLE STATE FOREST	12	1,316.00	\$155.45	\$202.92	31.00%	\$112.00	\$244.92
NORTHERN LOWER PENNINSULA	16	2,187.50	\$155.48	\$188.70	21.00%	\$90.41	\$244.92
STATEWIDE	17	2,199.20	\$155.32	\$188.76	22.00%	\$90.41	\$244.92

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	4	25.20	\$81.57	\$92.22	13.00%	\$73.00	\$113.00
COPPER COUNTRY STATE FOREST	4	25.20	\$81.57	\$92.22	13.00%	\$73.00	\$113.00
Escanaba Management Unit	1	39.50	\$84.00	\$84.00	0.00%	\$84.00	\$84.00
ESCANABA RIVER STATE FOREST	1	39.50	\$84.00	\$84.00	0.00%	\$84.00	\$84.00
Sault Ste Marie (Naubinway Office)	1	3.50	\$67.00	\$67.00	0.00%	\$67.00	\$67.00
Sault Ste Marie (Soo Office)	1	2.60	\$67.00	\$70.00	4.00%	\$70.00	\$70.00
Sault Ste Marie (Drummond Island)		9.90	<u>\$49.00</u>	\$50.73	4.00%	<u>\$50.73</u>	<u>\$50.73</u>
LAKE SUPERIOR STATE FOREST	3	16.00	\$55.86	\$57.42	3.00%	\$50.73	\$70.00
UPPER PENINSULA	8	80.70	\$77.66	\$81.30	5.00%	\$50.73	\$113.00
Gaylord Management Unit	2	1.50	\$38.27	\$44.29	16.00%	\$39.00	\$46.21
MACKINAW STATE FOREST		1.50	\$38.27	\$44.29	16.00%	\$39.00	\$46.21
NORTHERN LOWER PENNINSULA	2	1.50	\$38.27	\$44.29	16.00%	\$39.00	\$46.21
STATEWIDE	10	82.20	\$76.94	\$80.62	5.00%	\$39.00	\$113.00

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	352.90	\$190.80	\$208.00	9.00%	\$30.00	\$225.00
Crystal Falls Management Unit	6	<u> </u>	<u> </u>	\$134.10	88.00%	\$65.00	<u>\$183.99</u>
COPPER COUNTRY STATE FOREST	12	474.30	\$160.26	\$189.08	18.00%	\$30.00	\$225.00
Gwinn Management Unit	3	43.90	\$41.57	\$98.18	136.00%	\$33.00	\$101.41
Escanaba Management Unit		<u>279.10</u>	<u> </u>	<u>\$241.71</u>	36.00%	\$83.00	<u>\$255.81</u>
ESCANABA RIVER STATE FOREST	8	323.00	\$159.03	\$222.20	40.00%	\$33.00	\$255.81
Sault Ste Marie (Naubinway Office)	1	4.20	\$180.00	\$180.00	0.00%	\$180.00	\$180.00
Sault Ste Marie (Soo Office)			\$143.00	<u>\$365.96</u>	156.00%	\$365.96	<u>\$365.96</u>
LAKE SUPERIOR STATE FOREST	2	6.20	\$168.06	\$239.99	43.00%	\$180.00	\$365.96
UPPER PENINSULA	22	803.50	\$159.82	\$202.79	27.00%	\$30.00	\$365.96
Gaylord Management Unit	6	188.40	\$90.52	\$92.21	2.00%	\$70.00	\$125.56
Pigeon River Country Management Unit		3.30		<u> </u>		\$80.00	
MACKINAW STATE FOREST	7	191.70	\$90.32	\$92.00	2.00%	\$70.00	\$125.56
Traverse City Management Unit	7	120.70	\$117.71	\$163.24	39.00%	\$125.00	\$215.62
Cadillac Management Unit	6	393.00		<u>\$135.06</u>	37.00%	\$98.72	<u>\$150.38</u>
PERE MARQUETTE STATE FOREST	13	513.70	\$103.14	\$141.68	37.00%	\$98.72	\$215.62
Roscommon Management Unit	4	102.70	\$68.30	\$78.17	14.00%	\$69.00	\$88.00
Grayling Management Unit	3	62.00_		\$77.09	13.00%	\$67.00	\$90.61_
AUSABLE STATE FOREST	7	164.70	\$68.33	\$77.76	14.00%	\$67.00	\$90.61
NORTHERN LOWER PENNINSULA	27	870.10	\$93.73	\$118.64	27.00%	\$67.00	\$215.62
STATEWIDE	49	1,673.60	\$125.46	\$159.04	27.00%	\$30.00	\$365.96

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Crystal Falls Management Unit	1	1.30	\$139.00	\$139.00		\$139.00	\$139.00
COPPER COUNTRY STATE FOREST		1.30	\$139.00	\$139.00	0.00%	\$139.00	\$139.00
Escanaba Management Unit	1	154.70	\$162.00	\$225.00	39.00%	\$225.00	\$225.00
ESCANABA RIVER STATE FOREST	1	154.70	\$162.00	\$225.00	39.00%	\$225.00	\$225.00
Sault Ste Marie (Soo Office)	1	41.50	\$160.00	\$327.64	105.00%	\$327.64	\$327.64
LAKE SUPERIOR STATE FOREST	1	41.50	\$160.00	\$327.64	105.00%	\$327.64	\$327.64
UPPER PENINSULA	3	197.50	\$161.43	\$246.00	52.00%	\$139.00	\$327.64
Pigeon River Country Management Unit	3	156.00	\$173.35	\$174.94		\$167.00	<u>\$177.00</u>
MACKINAW STATE FOREST	3	156.00	\$173.35	\$174.94	1.00%	\$167.00	\$177.00
Traverse City Management Unit	6	296.70	\$184.02	\$235.07	28.00%	\$182.00	\$395.94
Cadillac Management Unit			\$202.11	\$205.88		\$174.27	<u>\$401.20</u>
PERE MARQUETTE STATE FOREST	12	552.40	\$192.40	\$221.56	15.00%	\$174.27	\$401.20
Roscommon Management Unit	3	137.50	\$246.20	\$260.59	6.00%	\$247.00	\$268.99
Grayling Management Unit	1	<u>162.50</u>	\$246.00	\$348.27	42.00%	\$348.27	\$348.27
AUSABLE STATE FOREST	4	300.00	\$246.09	\$308.08	25.00%	\$247.00	\$348.27
NORTHERN LOWER PENNINSULA	19	1,008.40	\$205.42	\$240.09	17.00%	\$167.00	\$401.20
STATEWIDE	22	1,205.90	\$198.22	\$241.06	22.00%	\$139.00	\$401.20

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		113.90	\$149.85	<u> </u>	0.00%	\$146.00	<u>\$158.00</u>
COPPER COUNTRY STATE FOREST	2	113.90	\$149.85	\$149.85	0.00%	\$146.00	\$158.00
Gwinn Management Unit		1 <u>,019.2</u> 0_	\$155.00	\$166.71		<u>\$166</u> . <u>71</u>	\$166.71_
ESCANABA RIVER STATE FOREST	1	1,019.20	\$155.00	\$166.71	8.00%	\$166.71	\$166.71
UPPER PENINSULA	3	1,133.10	\$154.48	\$165.01	7.00%	\$146.00	\$166.71
Gaylord Management Unit	5	1,476.50	\$134.87	\$140.27	4.00%	\$93.00	\$155.70
Pigeon River Country Management Unit	3	65.00_	\$110.69	\$126.62	14.00%	\$125.00	<u>\$137.00</u>
MACKINAW STATE FOREST	8	1,541.50	\$133.85	\$139.70	4.00%	\$93.00	\$155.70
Traverse City Management Unit	5	305.30	\$112.94	\$128.67	14.00%	\$111.00	\$141.65
Cadillac Management Unit		1 <u>,109.6</u> 0	\$113.78	<u>\$180.72</u>	<u>59.00%</u>	<u>\$107</u> . <u>00</u>	\$227.69_
PERE MARQUETTE STATE FOREST	12	1,414.90	\$113.60	\$169.49	49.00%	\$107.00	\$227.69
Roscommon Management Unit	4	1,441.20	\$117.84	\$154.94	31.00%	\$123.73	\$181.23
Grayling Management Unit	9	<u> </u>	\$112.92	<u> \$166.66</u>	48.00%	<u>\$105</u> . <u>00</u>	<u>\$198.00</u>
AUSABLE STATE FOREST	13	3,168.90	\$115.16	\$161.33	40.00%	\$105.00	\$198.00
NORTHERN LOWER PENNINSULA	33	6,125.30	\$119.50	\$157.77	32.00%	\$93.00	\$227.69
STATEWIDE	36	7,258.40	\$124.96	\$158.90	27.00%	\$93.00	\$227.69

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	936.90	\$313.66	\$426.83	36.00%	\$120.00	\$502.20
Crystal Falls Management Unit		819.30	\$241.38	\$366.94	52.00%	\$318.00	<u>\$522.99</u>
COPPER COUNTRY STATE FOREST	12	1,756.20	\$279.94	\$398.89	42.00%	\$120.00	\$522.99
Gwinn Management Unit	3	13.80	\$292.52	\$398.43	36.00%	\$241.00	\$480.39
Escanaba Management Unit		8.60	\$276.57	\$288.72		\$125.00	\$477.03
ESCANABA RIVER STATE FOREST	6	22.40	\$286.40	\$356.31	24.00%	\$125.00	\$480.39
Sault Ste Marie (Naubinway Office)	1	35.50	\$538.00	\$538.00	0.00%	\$538.00	\$538.00
Sault Ste Marie (Soo Office)	2	31.70	\$484.98	\$560.31	16.00%	\$455.00	\$686.83
Sault Ste Marie (Drummond Island)		14.90	\$358.00	<u>\$370.65</u>	4.00%	<u>\$370.65</u>	<u>\$370.65</u>
LAKE SUPERIOR STATE FOREST	4	82.10	\$484.86	\$516.24	6.00%	\$370.65	\$686.83
UPPER PENINSULA	22	1,860.70	\$289.06	\$403.56	40.00%	\$120.00	\$686.83
Gaylord Management Unit	7	195.50	\$261.09	\$276.64	6.00%	\$210.00	\$326.03
Pigeon River Country Management Unit		<u> 5.50</u>	\$298.00	\$326.00		\$326.00	\$326.00
MACKINAW STATE FOREST	8	201.00	\$262.10	\$277.99	6.00%	\$210.00	\$326.03
Traverse City Management Unit	2	16.20	\$293.64	\$306.17	4.00%	\$300.00	\$400.00
Cadillac Management Unit	2	31.20	\$356.23	\$356.69	0.00%	\$309.48	\$357.46
PERE MARQUETTE STATE FOREST	4	47.40	\$334.84	\$339.43	1.00%	\$300.00	\$400.00
Grayling Management Unit	1	29.40	\$252.00	\$252.00	0.00%	\$252.00	\$252.00
AUSABLE STATE FOREST		29.40	\$252.00	\$252.00	0.00%	\$252.00	\$252.00
NORTHERN LOWER PENNINSULA	13	277.80	\$273.44	\$285.72	4.00%	\$210.00	\$400.00
STATEWIDE	35	2,138.50	\$287.03	\$388.25	35.00%	\$120.00	\$686.83
WHITE ASH (06)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

WHITE ASH (06)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	44.30	\$71.74	\$85.65	19.00%	\$35.00	\$95.00
Crystal Falls Management Unit	2	25.70	\$55.00	<u>\$131.20</u>	139.00%	\$80.00	<u>\$135.29</u>
COPPER COUNTRY STATE FOREST	4	70.00	\$65.60	\$102.38	56.00%	\$35.00	\$135.29
Escanaba Management Unit	3	13.10	\$78.83	\$115.08	46.00%	\$77.00	<u>\$153.4</u> 8
ESCANABA RIVER STATE FOREST	3	13.10	\$78.83	\$115.08	46.00%	\$77.00	\$153.48
UPPER PENINSULA	7	83.10	\$67.68	\$104.38	54.00%	\$35.00	\$153.48
STATEWIDE	7	83.10	\$67.68	\$104.38	54.00%	\$35.00	\$153.48

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WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Escanaba Management Unit	1	9.10	\$111.00	\$200.00		\$200.00	\$200.00
ESCANABA RIVER STATE FOREST		9.10	\$111.00	\$200.00	80.00%	\$200.00	\$200.00
UPPER PENINSULA	1	9.10	\$111.00	\$200.00	80.00%	\$200.00	\$200.00
Pigeon River Country Management Unit	1	43.30	\$100.00	\$130.00	30.00%	\$130.00	\$130.00
MACKINAW STATE FOREST	1	43.30	\$100.00	\$130.00	30.00%	\$130.00	\$130.00
Traverse City Management Unit	2	75.50	\$48.93	\$54.72	12.00%	\$49.00	\$132.08
Cadillac Management Unit	3	304.50	\$104.53	<u> </u>	33.00%	\$115.00	<u>\$156.00</u>
PERE MARQUETTE STATE FOREST	5	380.00	\$93.48	\$122.25	31.00%	\$49.00	\$156.00
Roscommon Management Unit	2	18.30	\$118.00	\$160.71	36.00%	\$156.01	\$168.47
Grayling Management Unit		<u>110.80</u>			42.00%	<u> </u>	\$93.44
AUSABLE STATE FOREST	3	129.10	\$73.37	\$102.98	40.00%	\$93.44	\$168.47
NORTHERN LOWER PENNINSULA	9	552.40	\$89.29	\$118.35	33.00%	\$49.00	\$168.47
STATEWIDE	10	561.50	\$89.65	\$119.68	33.00%	\$49.00	\$200.00
WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit		<u>479.80</u>			20.00%	<u> </u>	
ESCANABA RIVER STATE FOREST	1	479.80	\$77.00	\$92.41	20.00%	\$92.41	\$92.41
UPPER PENINSULA	1	479.80	\$77.00	\$92.41	20.00%	\$92.41	\$92.41
Gaylord Management Unit	2	12.20	\$43.34	\$54.86	27.00%	\$53.75	\$55.00
Pigeon River Country Management Unit		5.70	\$54.00		0.00%	\$54.00	\$54.00
MACKINAW STATE FOREST	3	17.90	\$46.74	\$54.58	17.00%	\$53.75	\$55.00
Traverse City Management Unit	5	72.70	\$46.83	\$50.31	7.00%	\$47.00	\$119.84
Cadillac Management Unit	6	266.00	<u>\$14</u> 0.61	<u>\$158.05</u>	12.00%	<u>\$144.00</u>	<u>\$200.31</u>
PERE MARQUETTE STATE FOREST	11	338.70	\$120.48	\$134.92	12.00%	\$47.00	\$200.31
Roscommon Management Unit	4	405.50	\$55.26	\$57.26	4.00%	\$54.00	\$77.10
	3	152.20	\$50.88	\$72.44	42.00%	\$68.00	\$76.00
AUSABLE STATE FOREST	7	557.70	\$54.07	\$61.40	14.00%	\$54.00	\$77.10
NORTHERN LOWER PENNINSULA	21	914.30	\$78.53	\$88.50	13.00%	\$47.00	\$200.31
STATEWIDE	22	1,394.10	\$78.00	\$89.85	15.00%	\$47.00	\$200.31

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	1.30	\$50.00	\$50.00	0.00%	\$50.00	\$50.00
COPPER COUNTRY STATE FOREST	1	1.30	\$50.00	\$50.00	0.00%	\$50.00	\$50.00
UPPER PENINSULA	1	1.30	\$50.00	\$50.00	0.00%	\$50.00	\$50.00
Pigeon River Country Management Unit	1		\$60.00		13.00%	\$68.00	\$68.00
MACKINAW STATE FOREST	1	10.00	\$60.00	\$68.00	13.00%	\$68.00	\$68.00
NORTHERN LOWER PENNINSULA	1	10.00	\$60.00	\$68.00	13.00%	\$68.00	\$68.00
STATEWIDE	2	11.30	\$58.85	\$65.93	12.00%	\$50.00	\$68.00

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	31.40	\$159.61	\$201.41	26.00%	\$70.00	\$220.00
Crystal Falls Management Unit	3	7.10	<u> </u>	\$149.10	27.00%	\$106.00	<u>\$165.35</u>
COPPER COUNTRY STATE FOREST	8	38.50	\$151.81	\$191.76	26.00%	\$70.00	\$220.00
Escanaba Management Unit	1	16.90	\$100.00	\$100.00	0.00%	\$100.00	\$100.00
ESCANABA RIVER STATE FOREST	1	16.90	\$100.00	\$100.00	0.00%	\$100.00	\$100.00
Sault Ste Marie (Naubinway Office)	1	1.20	\$126.00	\$126.00	0.00%	\$126.00	\$126.00
LAKE SUPERIOR STATE FOREST	1	1.20	\$126.00	\$126.00	0.00%	\$126.00	\$126.00
UPPER PENINSULA	10	56.60	\$135.79	\$162.97	20.00%	\$70.00	\$220.00
STATEWIDE	10	56.60	\$135.79	\$162.97	20.00%	\$70.00	\$220.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	473.00	\$4.06	\$4.20	3.00%	\$2.00	\$14.40
Crystal Falls Management Unit		2 <u>,728.00</u>	<u> \$1</u> 7.42	<u>\$18.85</u>			\$29.19_
COPPER COUNTRY STATE FOREST	15	3,201.00	\$15.45	\$16.69	8.00%	\$2.00	\$29.19
Gwinn Management Unit	6	1,597.00	\$20.43	\$21.66	6.00%	\$18.60	\$40.41
Escanaba Management Unit			<u>\$20.56</u>			<u> </u>	\$30.00
ESCANABA RIVER STATE FOREST	13	2,490.00	\$20.48	\$21.85	7.00%	\$10.85	\$40.41
Sault Ste Marie (Soo Office)	4	216.00	\$11.41	\$14.80	30.00%	\$12.00	\$39.11
Sault Ste Marie (Drummond Island)				<u>\$9.89</u>			\$9.89_
LAKE SUPERIOR STATE FOREST	5	418.00	\$10.51	\$12.43	18.00%	\$9.89	\$39.11
UPPER PENINSULA	33	6,109.00	\$17.16	\$18.50	8.00%	\$2.00	\$40.41
Gaylord Management Unit	6	421.00	\$18.68	\$22.29	19.00%	\$5.66	\$32.14
Pigeon River Country Management Unit		<u>478.00</u>	\$20.22	\$23.51	16.00%	\$21.00	\$27.00
MACKINAW STATE FOREST	8	899.00	\$19.50	\$22.94	18.00%	\$5.66	\$32.14
Cadillac Management Unit		314.00		\$16.21	94.00%	<u>\$15.00</u>	<u>\$16.83</u>
PERE MARQUETTE STATE FOREST	3	314.00	\$8.37	\$16.21	94.00%	\$15.00	\$16.83
Roscommon Management Unit	4	164.00	\$29.34	\$31.54	7.00%	\$28.80	\$41.12
Grayling Management Unit	2		\$20.00	\$27.45	37.00%	\$20.00	\$47.92
AUSABLE STATE FOREST	6	179.00	\$28.55	\$31.20	9.00%	\$20.00	\$47.92
NORTHERN LOWER PENNINSULA	17	1,392.00	\$18.15	\$22.48	24.00%	\$5.66	\$47.92
STATEWIDE	50	7,501.00	\$17.34	\$19.24	11.00%	\$2.00	\$47.92

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BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	360.00	\$5.19	\$5.22	1.00%	\$5.00	\$5.75
Crystal Falls Management Unit	6	5,700.00	<u>\$1</u> 2.87	\$12.98		\$7.80	<u>\$44.43</u>
COPPER COUNTRY STATE FOREST	8	6,060.00	\$12.41	\$12.52	1.00%	\$5.00	\$44.43
Gwinn Management Unit	2	51.00	\$9.61	\$11.09	15.00%	\$8.35	\$15.00
Escanaba Management Unit		<u>577.00</u>		\$16.96	56.00%	<u> </u>	\$16.96
ESCANABA RIVER STATE FOREST	3	628.00	\$10.75	\$16.48	53.00%	\$8.35	\$16.96
UPPER PENINSULA	11	6,688.00	\$12.25	\$12.89	5.00%	\$5.00	\$44.43
Gaylord Management Unit	2	48.00	\$6.66	\$13.52	103.00%	\$8.55	\$15.00
Pigeon River Country Management Unit		35.00		\$17.00	114.00%	\$17.00	<u>\$17.00</u>
MACKINAW STATE FOREST	3	83.00	\$7.20	\$14.99	108.00%	\$8.55	\$17.00
Cadillac Management Unit	1	101.00	\$16.15	\$16.17	0.00%	\$16.17	\$16.17
PERE MARQUETTE STATE FOREST	1	101.00	\$16.15	\$16.17	0.00%	\$16.17	\$16.17
NORTHERN LOWER PENNINSULA	4	184.00	\$12.11	\$15.64	29.00%	\$8.55	\$17.00
STATEWIDE	15	6,872.00	\$12.25	\$12.96	6.00%	\$5.00	\$44.43

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JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
0/10/11 IIVE (02)	SOLD	101/12 10201112	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	3	41.00	\$24.47	\$25.14	3.00%	\$22.50	\$28.32
COPPER COUNTRY STATE FOREST	3	41.00	\$24.47	\$25.14	3.00%	\$22.50	\$28.32
Gwinn Management Unit		6.00		\$48.06	55.00%	\$48.06	\$48.06
ESCANABA RIVER STATE FOREST	1	6.00	\$31.10	\$48.06	55.00%	\$48.06	\$48.06
Sault Ste Marie (Soo Office)	2	64.00	\$37.65	\$60.38	60.00%	<u>\$55</u> .00	\$89.45
LAKE SUPERIOR STATE FOREST	2	64.00	\$37.65	\$60.38	60.00%	\$55.00	\$89.45
UPPER PENINSULA	6	111.00	\$32.43	\$46.70	44.00%	\$22.50	\$89.45
Gaylord Management Unit	3	770.00	\$17.60	\$20.18	15.00%	\$14.00	\$22.10
Pigeon River Country Management Unit		236.00	\$25.85			\$26.00	\$28.00
MACKINAW STATE FOREST	5	1,006.00	\$19.54	\$21.92	12.00%	\$14.00	\$28.00
Traverse City Management Unit	1	1,305.00	\$11.55	\$14.35	24.00%	\$14.35	\$14.35
Cadillac Management Unit				\$23.86	79.00%	<u>\$15</u> .01_	\$26.94
PERE MARQUETTE STATE FOREST	6	2,073.00	\$12.22	\$17.87	46.00%	\$14.35	\$26.94
Roscommon Management Unit	5	4,126.00	\$13.98	\$20.92	50.00%	\$13.95	\$21.43
Grayling Management Unit		6 <u>,45</u> 6.00			<u>78.00%</u> _	\$22.00	\$41.94_
AUSABLE STATE FOREST	15	10,582.00	\$18.77	\$31.84	70.00%	\$13.95	\$41.94
NORTHERN LOWER PENNINSULA	26	13,661.00	\$17.83	\$28.99	63.00%	\$13.95	\$41.94
STATEWIDE	32	13,772.00	\$17.95	\$29.13	62.00%	\$13.95	\$89.45

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	GGLB		PRICE	OGEDITAGE	COL. 4	002511402	GOEDTINGE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)	2	33.00	\$28.35	<u>\$57.98</u>	105.00%	\$39.87	<u>\$139.4</u> 5
LAKE SUPERIOR STATE FOREST	2	33.00	\$28.35	\$57.98	105.00%	\$39.87	\$139.45
UPPER PENINSULA	2	33.00	\$28.35	\$57.98	105.00%	\$39.87	\$139.45
Gaylord Management Unit	1	2.00	\$2.75	\$6.00	118.00%	\$6.00	\$6.00
MACKINAW STATE FOREST	1	2.00	\$2.75	\$6.00	118.00%	\$6.00	\$6.00
Roscommon Management Unit	1	131.00	\$7.50	\$10.71	43.00%	\$10.71	\$10.71
Grayling Management Unit	2	10.00	\$20.13	\$121.78	505.00%	\$7.50	<u>\$197.9</u> 6
AUSABLE STATE FOREST	3	141.00	\$8.40	\$18.59	121.00%	\$7.50	\$197.96
NORTHERN LOWER PENNINSULA	4	143.00	\$8.32	\$18.41	121.00%	\$6.00	\$197.96
STATEWIDE	6	176.00	\$12.07	\$25.83	114.00%	\$6.00	\$197.96

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	900.00	\$10.06	\$10.65	6.00%	\$5.00	\$21.00
Crystal Falls Management Unit	<u> 11</u> _	<u>11,993.00</u>			25.00%	<u>\$10</u> .40_	
COPPER COUNTRY STATE FOREST	16	12,893.00	\$38.31	\$47.91	25.00%	\$5.00	\$65.63
Gwinn Management Unit	6	6,446.00	\$30.42	\$44.78	47.00%	\$26.50	\$71.50
Escanaba Management Unit		1 <u>,44</u> 9.00_	\$28.55	\$36.37	27.00%	<u> </u>	\$50.00
ESCANABA RIVER STATE FOREST	13	7,895.00	\$30.08	\$43.24	44.00%	\$14.10	\$71.50
Sault Ste Marie (Soo Office)	7	1,894.00	\$18.65	\$30.24	62.00%	\$17.15	\$43.50
Sault Ste Marie (Drummond Island)		826.00_				<u>\$15</u> . <u>12</u>	\$1 <u>5.1</u> 2
LAKE SUPERIOR STATE FOREST	8	2,720.00	\$17.42	\$25.65	47.00%	\$15.12	\$43.50
UPPER PENINSULA	37	23,508.00	\$33.13	\$43.77	32.00%	\$5.00	\$71.50
Gaylord Management Unit	9	5,330.00	\$20.43	\$24.67	21.00%	\$15.50	\$29.25
Pigeon River Country Management Unit	6	<u>2,604.00</u>			<u>24.00%</u>	\$20.00	\$27.00
MACKINAW STATE FOREST	15	7,934.00	\$20.03	\$24.41	22.00%	\$15.50	\$29.25
Traverse City Management Unit	8	3,878.00	\$17.22	\$18.81	9.00%	\$16.85	\$22.52
Cadillac Management Unit	9	3 <u>,382.00</u>		\$26.83	45.00%	\$12.20	\$31.30
PERE MARQUETTE STATE FOREST	17	7,260.00	\$17.83	\$22.54	26.00%	\$12.20	\$31.30
Roscommon Management Unit	8	3,563.00	\$30.23	\$38.83	28.00%	\$30.15	\$45.00
Grayling Management Unit	9 _	2 <u>,343.00</u>			25.00%	<u>\$19.55</u>	\$35.00
AUSABLE STATE FOREST	17	5,906.00	\$27.94	\$35.52	27.00%	\$19.55	\$45.00
NORTHERN LOWER PENNINSULA	49	21,100.00	\$21.48	\$26.88	25.00%	\$12.20	\$45.00
STATEWIDE	86	44,608.00	\$27.62	\$35.78	30.00%	\$5.00	\$71.50

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	8,394.00	\$11.96	\$14.86	24.00%	\$2.00	\$22.05
Crystal Falls Management Unit	<u>13</u>	<u> </u>		\$26.62	49.00% _		
COPPER COUNTRY STATE FOREST	20	20,581.00	\$15.43	\$21.82	41.00%	\$2.00	\$47.94
Gwinn Management Unit	5	2,200.00	\$16.93	\$20.79	23.00%	\$14.35	\$23.92
Escanaba Management Unit	9	9 <u>,258.00</u>		\$29.89	21.00%	<u> </u>	\$41.74_
ESCANABA RIVER STATE FOREST	14	11,458.00	\$23.23	\$28.14	21.00%	\$14.35	\$41.74
Sault Ste Marie (Naubinway Office)	2	373.00	\$20.80	\$24.64	18.00%	\$20.80	\$24.99
Sault Ste Marie (Soo Office)	6	1,830.00	\$19.18	\$25.87	35.00%	\$18.15	\$37.39
Sault Ste Marie (Drummond Island)	1	259.00	<u>\$12.45</u>	\$12.89	4.00%	\$12.89	<u>\$12.89</u>
LAKE SUPERIOR STATE FOREST	9	2,462.00	\$18.72	\$24.32	30.00%	\$12.89	\$37.39
UPPER PENINSULA	43	34,501.00	\$18.26	\$24.10	32.00%	\$2.00	\$47.94
Gaylord Management Unit	9	4,205.00	\$27.24	\$34.39	26.00%	\$5.56	\$48.00
Pigeon River Country Management Unit	5	372.00_		\$21.33	14.00%	<u>\$19</u> . <u>00</u>	\$26.00
MACKINAW STATE FOREST	14	4,577.00	\$26.55	\$33.33	26.00%	\$5.56	\$48.00
Traverse City Management Unit	9	1,298.00	\$15.94	\$19.20	20.00%	\$15.55	\$21.87
Cadillac Management Unit		2,866.00		\$22.63	38.00%	\$11.30	\$28.07
PERE MARQUETTE STATE FOREST	19	4,164.00	\$16.22	\$21.56	33.00%	\$11.30	\$28.07
Roscommon Management Unit	10	1,299.00	\$20.54	\$28.86	41.00%	\$20.40	\$32.47
Grayling Management Unit	9	2,275.00_	\$35.42	\$43.39	23.00%	\$26.50	\$47.00
AUSABLE STATE FOREST	19	3,574.00	\$30.02	\$38.11	27.00%	\$20.40	\$47.00
NORTHERN LOWER PENNINSULA	52	12,315.00	\$24.06	\$30.74	28.00%	\$5.56	\$48.00
STATEWIDE	95	46,816.00	\$19.79	\$25.85	31.00%	\$2.00	\$48.00

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MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit			\$26.05	\$26.05		\$26.05	\$26.05
COPPER COUNTRY STATE FOREST	1	40.00	\$26.05	\$26.05	0.00%	\$26.05	\$26.05
Escanaba Management Unit		1 <u>,061.00</u>		\$40.00	<u>37.00%</u>	\$40.00	\$40.00
ESCANABA RIVER STATE FOREST	1	1,061.00	\$29.15	\$40.00	37.00%	\$40.00	\$40.00
Sault Ste Marie (Soo Office)		389.00	\$29.35	\$30.00		\$30.00	\$30.00
LAKE SUPERIOR STATE FOREST	1	389.00	\$29.35	\$30.00	2.00%	\$30.00	\$30.00
UPPER PENINSULA	3	1,490.00	\$29.12	\$37.01	27.00%	\$26.05	\$40.00
Gaylord Management Unit	1	135.00	\$21.00	\$29.14	39.00%	\$29.14	\$29.14
Pigeon River Country Management Unit	3	<u>431.00</u>		<u>\$48.55</u>	100.00%	\$20.00	\$52.92
MACKINAW STATE FOREST	4	566.00	\$23.51	\$43.92	87.00%	\$20.00	\$52.92
Traverse City Management Unit	6	1,069.00	\$11.08	\$12.37	12.00%	\$10.95	\$13.98
Cadillac Management Unit	8	<u> </u>	\$22.11	\$23.56		\$19.28_	\$31.70_
PERE MARQUETTE STATE FOREST	14	5,220.00	\$19.85	\$21.27	7.00%	\$10.95	\$31.70
Roscommon Management Unit	8	1,823.00	\$18.31	\$29.58	62.00%	\$18.30	\$32.00
Grayling Management Unit	<u> 10</u>	2,994.00_			41.00%	\$22.50	\$44.14_
AUSABLE STATE FOREST	18	4,817.00	\$20.98	\$30.97	48.00%	\$18.30	\$44.14
NORTHERN LOWER PENNINSULA	36	10,603.00	\$20.56	\$26.89	31.00%	\$10.95	\$52.92
STATEWIDE	39	12,093.00	\$21.62	\$28.13	30.00%	\$10.95	\$52.92

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	895.00	\$14.53	\$14.84	2.00%	\$4.50	\$30.50
Crystal Falls Management Unit		2,295.00_	<u> </u>		35.00%		\$37.81_
COPPER COUNTRY STATE FOREST	16	3,190.00	\$18.07	\$23.11	28.00%	\$4.50	\$37.81
Gwinn Management Unit	6	2,618.00	\$23.52	\$42.88	82.00%	\$18.50	\$48.14
Escanaba Management Unit		<u>816.00</u>				<u> </u>	\$34.58
ESCANABA RIVER STATE FOREST	13	3,434.00	\$23.78	\$38.85	63.00%	\$13.62	\$48.14
Sault Ste Marie (Soo Office)	3	120.00	\$22.78	\$32.97	45.00%	\$30.57	\$43.51
Sault Ste Marie (Drummond Island)		182.00_	\$23.05	\$23.86		\$23.86_	\$23.86
LAKE SUPERIOR STATE FOREST	4	302.00	\$22.94	\$27.48	20.00%	\$23.86	\$43.51
UPPER PENINSULA	33	6,926.00	\$21.11	\$31.10	47.00%	\$4.50	\$48.14
Gaylord Management Unit	1	197.00	\$5.35	\$5.36	0.00%	\$5.36	\$5.36
Pigeon River Country Management Unit		55.00_		\$26.89		\$25.00_	\$41.00
MACKINAW STATE FOREST	4	252.00	\$9.56	\$10.06	5.00%	\$5.36	\$41.00
Cadillac Management Unit	1	18.00	\$15.30	<u>\$17.16</u>	12.00%	<u>\$17.16</u>	<u>\$17.16</u>
PERE MARQUETTE STATE FOREST	1	18.00	\$15.30	\$17.16	12.00%	\$17.16	\$17.16
Roscommon Management Unit	2	14.00	\$20.20	\$21.40	6.00%	\$20.20	\$22.59
Grayling Management Unit		11.00	\$20.90	\$20.90	0.00%	\$20.90	\$20.90
AUSABLE STATE FOREST	4	25.00	\$20.51	\$21.18	3.00%	\$20.20	\$22.59
NORTHERN LOWER PENNINSULA	9	295.00	\$10.83	\$11.43	6.00%	\$5.36	\$41.00
STATEWIDE	42	7,221.00	\$20.69	\$30.30	46.00%	\$4.50	\$48.14

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Escanaba Management Unit	4	325.00	\$18.79	\$20.10		\$10.15	\$38.16
ESCANABA RIVER STATE FOREST	4	325.00	\$18.79	\$20.10	7.00%	\$10.15	\$38.16
Sault Ste Marie (Drummond Island)	1	121.00	\$4.30	<u>\$13.93</u>	224.00%	\$13.93	\$13.93
LAKE SUPERIOR STATE FOREST	1	121.00	\$4.30	\$13.93	224.00%	\$13.93	\$13.93
UPPER PENINSULA	5	446.00	\$14.86	\$18.43	24.00%	\$10.15	\$38.16
Gaylord Management Unit	1	459.00	\$3.45	\$5.00	45.00%	\$5.00	\$5.00
MACKINAW STATE FOREST		459.00	\$3.45	\$5.00	45.00%	\$5.00	\$5.00
NORTHERN LOWER PENNINSULA	1	459.00	\$3.45	\$5.00	45.00%	\$5.00	\$5.00
STATEWIDE	6	905.00	\$9.07	\$11.62	28.00%	\$5.00	\$38.16

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	74.00	\$2.70	\$2.75	2.00%	\$2.75	\$2.75
Crystal Falls Management Unit			<u>\$1</u> 2.69	\$38.12	200.00%	\$29.44	\$42.86
COPPER COUNTRY STATE FOREST	3	244.00	\$9.66	\$27.40	184.00%	\$2.75	\$42.86
Gwinn Management Unit	2	25.00	\$15.30	\$28.78	88.00%	\$20.20	\$34.50
ESCANABA RIVER STATE FOREST	2	25.00	\$15.30	\$28.78	88.00%	\$20.20	\$34.50
Sault Ste Marie (Soo Office)	4	217.00	\$13.90	\$19.54	41.00%	\$18.68	\$20.00
Sault Ste Marie (Drummond Island)		160.00		\$9.37	4.00%		\$9.37_
LAKE SUPERIOR STATE FOREST	5	377.00	\$11.84	\$15.22	29.00%	\$9.37	\$20.00
UPPER PENINSULA	10	646.00	\$11.15	\$20.35	83.00%	\$2.75	\$42.86
Gaylord Management Unit	3	72.00	\$12.30	\$14.95	22.00%	\$14.06	\$15.00
Pigeon River Country Management Unit	1	7.00	<u>\$19.90</u>	\$24.00	21.00%	\$24.00	\$24.00
MACKINAW STATE FOREST	4	79.00	\$12.98	\$15.75	21.00%	\$14.06	\$24.00
Cadillac Management Unit	1	24.00	\$20.40	\$21.05	3.00%	\$21.05	\$21.05
PERE MARQUETTE STATE FOREST		24.00	\$20.40	\$21.05	3.00%	\$21.05	\$21.05
Grayling Management Unit	1	6.00	\$11.85	\$11.85	0.00%	<u>\$11</u> .85	\$11.85
AUSABLE STATE FOREST		6.00	\$11.85	\$11.85	0.00%	\$11.85	\$11.85
NORTHERN LOWER PENNINSULA	6	109.00	\$14.55	\$16.70	15.00%	\$11.85	\$24.00
STATEWIDE	16	755.00	\$11.64	\$19.82	70.00%	\$2.75	\$42.86

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	5	7,308.00	\$52.39	\$90.34	72.00%	\$44.26	\$94.48
COPPER COUNTRY STATE FOREST	5	7,308.00	\$52.39	\$90.34	72.00%	\$44.26	\$94.48
Gwinn Management Unit	1	483.00	\$43.35	\$68.60	58.00%	\$68.60	\$68.60
Escanaba Management Unit		636.00_			18.00%	\$50.00	
ESCANABA RIVER STATE FOREST	4	1,119.00	\$47.28	\$63.34	34.00%	\$50.00	\$68.60
Sault Ste Marie (Soo Office)		<u>4,077.00</u>		\$92.59	38.00%	\$89.89	\$93.00
LAKE SUPERIOR STATE FOREST	3	4,077.00	\$67.04	\$92.59	38.00%	\$89.89	\$93.00
UPPER PENINSULA	12	12,504.00	\$56.71	\$88.66	56.00%	\$44.26	\$94.48
Gaylord Management Unit	6	1,699.00	\$54.58	\$57.51	5.00%	\$37.00	\$65.00
Pigeon River Country Management Unit			\$44.24		28.00%	\$50.00	
MACKINAW STATE FOREST	9	1,788.00	\$54.07	\$57.46	6.00%	\$37.00	\$65.00
Traverse City Management Unit	6	530.00	\$35.89	\$43.82	22.00%	\$35.85	\$50.00
Cadillac Management Unit		2,243.00_			65.00%	\$34.00	\$70.57_
PERE MARQUETTE STATE FOREST	15	2,773.00	\$37.42	\$58.94	58.00%	\$34.00	\$70.57
Roscommon Management Unit	5	1,009.00	\$43.16	\$67.06	55.00%	\$43.20	\$68.00
Grayling Management Unit		2,545.00			81.00%	\$41.85	\$166.12
AUSABLE STATE FOREST	16	3,554.00	\$45.09	\$78.47	74.00%	\$41.85	\$166.12
NORTHERN LOWER PENNINSULA	40	8,115.00	\$44.45	\$67.17	51.00%	\$34.00	\$166.12
STATEWIDE	52	20,619.00	\$51.88	\$80.20	55.00%	\$34.00	\$166.12

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	25.00	\$22.25	\$24.00	8.00%	\$24.00	\$24.00
MACKINAW STATE FOREST	1	25.00	\$22.25	\$24.00	8.00%	\$24.00	\$24.00
Grayling Management Unit	3	129.00	\$34.66	\$41.10	19.00%	\$34.90	\$92.29
AUSABLE STATE FOREST	3	129.00	\$34.66	\$41.10	19.00%	\$34.90	\$92.29
NORTHERN LOWER PENNINSULA	4	154.00	\$32.64	\$38.33	17.00%	\$24.00	\$92.29
STATEWIDE	4	154.00	\$32.64	\$38.33	17.00%	\$24.00	\$92.29

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TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	9.00	\$1.00	\$1.00	0.00%	\$1.00	\$1.00
Crystal Falls Management Unit			\$2.70	<u>\$7.54</u>	179.00%	\$1.00	\$9.48_
COPPER COUNTRY STATE FOREST	8	802.00	\$2.68	\$7.46	178.00%	\$1.00	\$9.48
Gwinn Management Unit	2	280.00	\$19.20	\$31.82	66.00%	\$14.25	\$32.34
Escanaba Management Unit		212.00	<u>\$1</u> 0.45	<u> </u>	4.00%	<u>\$6.40</u>	\$20.27
ESCANABA RIVER STATE FOREST	7	492.00	\$15.43	\$22.80	48.00%	\$6.40	\$32.34
UPPER PENINSULA	15	1,294.00	\$7.53	\$13.29	76.00%	\$1.00	\$32.34
Gaylord Management Unit		68.00	\$6.05	\$6.06	0.00%	\$6.06	\$6.06
MACKINAW STATE FOREST	1	68.00	\$6.05	\$6.06	0.00%	\$6.06	\$6.06
NORTHERN LOWER PENNINSULA	1	68.00	\$6.05	\$6.06	0.00%	\$6.06	\$6.06
STATEWIDE	16	1,362.00	\$7.45	\$12.93	74.00%	\$1.00	\$32.34

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WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	154.00	\$37.90	\$40.35	6.00%	\$40.35	\$40.35
COPPER COUNTRY STATE FOREST	1	154.00	\$37.90	\$40.35	6.00%	\$40.35	\$40.35
Gwinn Management Unit	1	649.00	\$36.70	\$40.41	10.00%	\$40.41	\$40.41
Escanaba Management Unit		1 <u>,437.00</u>		\$38.49		<u>\$18</u> . <u>15</u>	\$46.04
ESCANABA RIVER STATE FOREST	6	2,086.00	\$37.22	\$39.09	5.00%	\$18.15	\$46.04
Sault Ste Marie (Soo Office)	2	325.00	\$21.65	\$26.09	21.00%	\$25.00	\$29.09
LAKE SUPERIOR STATE FOREST	2	325.00	\$21.65	\$26.09	21.00%	\$25.00	\$29.09
UPPER PENINSULA	9	2,565.00	\$35.29	\$37.52	6.00%	\$18.15	\$46.04
Gaylord Management Unit	4	292.00	\$21.34	\$28.83	35.00%	\$21.00	\$45.60
Pigeon River Country Management Unit				\$29.42		\$28.00	\$35.00
MACKINAW STATE FOREST	6	351.00	\$22.32	\$28.93	30.00%	\$21.00	\$45.60
Traverse City Management Unit	8	202.00	\$13.27	\$16.31	23.00%	\$13.20	\$20.00
Cadillac Management Unit		1 <u>,033.00</u>		\$31.24	78.00% _	<u>\$18</u> .01	\$43.82
PERE MARQUETTE STATE FOREST	15	1,235.00	\$16.82	\$28.80	71.00%	\$13.20	\$43.82
Roscommon Management Unit	5	930.00	\$21.45	\$41.80	95.00%	\$23.00	\$54.91
Grayling Management Unit	. <u> </u>	1 <u>,09</u> 1.00		\$48.88	<u>77.</u> 00% _	\$24.40	\$98.25
AUSABLE STATE FOREST	16	2,021.00	\$24.82	\$45.62	84.00%	\$23.00	\$98.25
NORTHERN LOWER PENNINSULA	37	3,607.00	\$21.83	\$38.24	75.00%	\$13.20	\$98.25
STATEWIDE	46	6,172.00	\$27.43	\$37.94	38.00%	\$13.20	\$98.25