

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2021 TO 3/31/2021

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	370.70	\$22.70	\$48.14	112.00%	\$20.00	\$110.48
Crystal Falls Management Unit				<u>\$105.83</u>	39.00%	\$76.00	<u>\$113.84</u>
COPPER COUNTRY STATE FOREST	12	538.80	\$39.33	\$66.14	68.00%	\$20.00	\$113.84
Escanaba Management Unit	1	60.90	\$40.00	\$50.00	25.00%	\$50.00	\$50.00
ESCANABA RIVER STATE FOREST	1	60.90	\$40.00	\$50.00	25.00%	\$50.00	\$50.00
Shingleton Management Unit	1	6.90	\$86.00	<u>\$125.00</u>	45.00%	\$125.00	\$125.00
LAKE SUPERIOR STATE FOREST	1	6.90	\$86.00	\$125.00	45.00%	\$125.00	\$125.00
UPPER PENINSULA	14	606.60	\$39.93	\$65.19	63.00%	\$20.00	\$125.00
Gaylord Management Unit	8	546.50	\$36.26	\$94.24	160.00%	\$30.00	\$119.33
Pigeon River Country Management Unit	1	17.70		\$60.97	<u>56.00%</u>	\$60.97	<u>\$60.97</u>
MACKINAW STATE FOREST	9	564.20	\$36.34	\$93.20	156.00%	\$30.00	\$119.33
Traverse City Management Unit	4	180.40	\$59.82	\$174.18	191.00%	\$80.00	\$202.98
PERE MARQUETTE STATE FOREST	4	180.40	\$59.82	\$174.18	191.00%	\$80.00	\$202.98
NORTHERN LOWER PENNINSULA	13	744.60	\$42.03	\$112.82	168.00%	\$30.00	\$202.98
STATEWIDE	27	1,351.20	\$41.09	\$91.43	123.00%	\$20.00	\$202.98

BEECH (07)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	13.40	\$44.00	\$50.00	14.00%	\$50.00	\$50.00
ESCANABA RIVER STATE FOREST	1	13.40	\$44.00	\$50.00	14.00%	\$50.00	\$50.00
Newberry Management Unit	1	15.90	\$48.00	\$49.00	2.00%	\$49.00	\$49.00
LAKE SUPERIOR STATE FOREST	1	15.90	\$48.00	\$49.00	2.00%	\$49.00	\$49.00
UPPER PENINSULA	2	29.30	\$46.17	\$49.46	7.00%	\$49.00	\$50.00
Gaylord Management Unit	3	100.40	\$52.14	\$87.31	67.00%	\$52.92	<u>\$161.97</u>
MACKINAW STATE FOREST	3	100.40	\$52.14	\$87.31	67.00%	\$52.92	\$161.97
Traverse City Management Unit	4	68.00	\$45.09	\$120.25	167.00%	\$60.00	\$150.82
PERE MARQUETTE STATE FOREST	4	68.00	\$45.09	\$120.25	167.00%	\$60.00	\$150.82
NORTHERN LOWER PENNINSULA	7	168.40	\$49.30	\$100.61	104.00%	\$52.92	\$161.97
STATEWIDE	9	197.70	\$48.83	\$93.03	91.00%	\$49.00	\$161.97

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BLACK ASH (41)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	. <u> </u>			<u>\$34.61</u>	409.00%	\$15.00	\$39.20_
COPPER COUNTRY STATE FOREST	3	24.90	\$6.80	\$34.61	409.00%	\$15.00	\$39.20
UPPER PENINSULA	3	24.90	\$6.80	\$34.61	409.00%	\$15.00	\$39.20
STATEWIDE	3	24.90	\$6.80	\$34.61	409.00%	\$15.00	\$39.20
BLACK CHERRY (49)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	11.60	\$31.00	\$46.34	49.00%	\$31.00	\$51.00
Crystal Falls Management Unit						\$51.00	\$51.00_
COPPER COUNTRY STATE FOREST	3	15.10	\$35.64	\$47.42	33.00%	\$31.00	\$51.00
Gwinn Management Unit		0.40		\$112.99	20.00%	\$112.99	<u>\$112.99</u>
ESCANABA RIVER STATE FOREST	1	0.40	\$94.00	\$112.99	20.00%	\$112.99	\$112.99
Shingleton Management Unit	2	0.80	\$98.00	\$218.09	123.00%	\$146.00	\$242.12
LAKE SUPERIOR STATE FOREST	2	0.80	\$98.00	\$218.09	123.00%	\$146.00	\$242.12
UPPER PENINSULA	6	16.30	\$40.13	\$57.41	43.00%	\$31.00	\$242.12
Gaylord Management Unit	3	67.90	\$145.89	\$253.49	74.00%	\$135.34	\$297.45
MACKINAW STATE FOREST	3	67.90	\$145.89	\$253.49	74.00%	\$135.34	\$297.45
Traverse City Management Unit	3	78.90	\$149.73	\$194.62		\$170.00	\$266.76
Cadillac Management Unit	. <u> </u>		<u>\$144.00</u>	<u></u> <u>\$184.81</u>	<u>28.00%</u>	<u>\$184</u> .81	\$184.81_
PERE MARQUETTE STATE FOREST	4	81.00	\$149.58	\$194.37	30.00%	\$170.00	\$266.76
NORTHERN LOWER PENNINSULA	7	148.90	\$147.90	\$221.33	50.00%	\$135.34	\$297.45
STATEWIDE	13	165.20	\$137.27	\$205.15	49.00%	\$31.00	\$297.45
GREEN ASH (42)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit						\$50.00	\$54.00
ESCANABA RIVER STATE FOREST	3	48.80	\$53.81	\$53.84		\$50.00	\$54.00
UPPER PENINSULA	3	48.80	\$53.81	\$53.84	0.00%	\$50.00	\$54.00
STATEWIDE	3	48.80	\$53.81	\$53.84	0.00%	\$50.00	\$54.00

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JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	25.70	\$30.00	\$33.00	10.00%	\$33.00	\$33.00
MACKINAW STATE FOREST	1	25.70	\$30.00	\$33.00	10.00%	\$33.00	\$33.00
Traverse City Management Unit	1	1.00	\$17.00	\$40.82	140.00%	\$40.82	\$40.82
Cadillac Management Unit				\$25.00	14.00%	\$25.00	\$25.00
PERE MARQUETTE STATE FOREST	2	27.20	\$21.82	\$25.58	17.00%	\$25.00	\$40.82
Roscommon Management Unit	2	26.00	\$26.00	\$51.20	97.00%	\$47.11	\$57.96
Grayling Management Unit		7 <u>.9</u> 0_		<u>\$45.84</u>	118.00%	<u> </u>	\$45.84_
AUSABLE STATE FOREST	3	33.90	\$24.83	\$49.95	101.00%	\$45.84	\$57.96
NORTHERN LOWER PENNINSULA	6	86.80	\$25.42	\$37.30	47.00%	\$25.00	\$57.96
STATEWIDE	6	86.80	\$25.42	\$37.30	47.00%	\$25.00	\$57.96

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	10	439.10	\$44.16	\$73.33	66.00%	\$45.79	\$142.85
Pigeon River Country Management Unit	3	178.40	\$43.24	\$97.62	126.00%	\$65.00	\$106.96
Atlanta Management Unit	11	149.20	\$47.00	\$77.13	64.00%	<u>\$77.13</u>	\$77.13
MACKINAW STATE FOREST	14	766.70	\$44.50	\$79.72	79.00%	\$45.79	\$142.85
Traverse City Management Unit	11	530.90	\$83.39	\$138.35	66.00%	\$80.00	\$167.53
Cadillac Management Unit	2	65.90		\$122.67	44.00%	\$121.17	\$128.37
PERE MARQUETTE STATE FOREST	13	596.80	\$83.58	\$136.62	63.00%	\$80.00	\$167.53
Roscommon Management Unit	4	326.80	\$63.59	\$99.63	57.00%	\$69.00	\$124.25
Gladwin Management Unit		89.80	<u>\$56.00</u>	<u> </u>	99.00%	<u>\$107.01</u>	<u>\$145.77</u>
AUSABLE STATE FOREST	6	416.60	\$61.96	\$102.23	65.00%	\$69.00	\$145.77
NORTHERN LOWER PENNINSULA	33	1,780.10	\$61.69	\$104.06	69.00%	\$45.79	\$167.53
STATEWIDE	33	1,780.10	\$61.69	\$104.06	69.00%	\$45.79	\$167.53

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4		MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	. <u> </u>	3.50_		<u>\$95.12</u>	<u>56.00%</u> _	<u> </u>	\$95.12
MACKINAW STATE FOREST	1	3.50	\$61.00	\$95.12	56.00%	\$95.12	\$95.12
Roscommon Management Unit	6	467.60	\$75.97	\$129.18	70.00%	\$100.00	\$181.61
Grayling Management Unit	4	67.30	\$111.36	\$275.59	147.00%	\$72.28	\$403.87
Gladwin Management Unit	2	180.10		\$160.47	78.00%	<u>\$160.35</u>	<u>\$160.52</u>
AUSABLE STATE FOREST	12	715.00	\$82.83	\$150.84	82.00%	\$72.28	\$403.87
NORTHERN LOWER PENNINSULA	13	718.50	\$82.73	\$150.57	82.00%	\$72.28	\$403.87
STATEWIDE	13	718.50	\$82.73	\$150.57	82.00%	\$72.28	\$403.87

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	68.10	\$27.49	\$41.70	52.00%	\$23.00	\$80.64
Crystal Falls Management Unit	<u> </u>		<u> </u>	<u>\$78.89</u>	<u>34.00%</u>	<u> </u>	<u>\$1</u> 13.84
COPPER COUNTRY STATE FOREST	12	115.90	\$40.39	\$57.04	41.00%	\$23.00	\$113.84
Gwinn Management Unit	1	10.40	\$79.00	\$200.00	153.00%	\$200.00	\$200.00
Escanaba Management Unit	3	3.30		<u>\$73.94</u>	39.00%	\$57.00	\$100.00
ESCANABA RIVER STATE FOREST	4	13.70	\$72.75	\$169.64	133.00%	\$57.00	\$200.00
Shingleton Management Unit	1	0.20	\$53.00	\$178.72	237.00%	\$178.72	\$178.72
Newberry Management Unit	. <u> </u>	0.70	\$25.00	\$29.00	16.00%	\$29.00	\$29.00_
LAKE SUPERIOR STATE FOREST	2	0.90	\$31.22	\$62.27	99.00%	\$29.00	\$178.72
UPPER PENINSULA	18	130.50	\$43.72	\$68.90	58.00%	\$23.00	\$200.00
Gaylord Management Unit	1	0.70	\$26.00	\$39.59	52.00%	\$39.59	\$39.59
MACKINAW STATE FOREST	1	0.70	\$26.00	\$39.59	52.00%	\$39.59	\$39.59
Traverse City Management Unit	2	5.20	\$24.00	\$95.97	300.00%	\$48.45	<u>\$103.3</u> 6
PERE MARQUETTE STATE FOREST	2	5.20	\$24.00	\$95.97	300.00%	\$48.45	\$103.36
NORTHERN LOWER PENNINSULA	3	5.90	\$24.24	\$89.28	268.00%	\$39.59	\$103.36
STATEWIDE	21	136.40	\$42.88	\$69.78	63.00%	\$23.00	\$200.00

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SAWTIMBER in MBF (see general note 3)

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RED MAPLE (03)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	8	685.00	\$42.91	\$112.47		\$36.00	\$202.36
Crystal Falls Management Unit	10			\$146.82	54.00%	\$93.00	\$232.86
COPPER COUNTRY STATE FOREST	18	843.10	\$52.75	\$118.91	125.00%	\$36.00	\$232.86
Gwinn Management Unit	1	35.20	\$83.00	\$85.00	2.00%	\$85.00	\$85.00
Escanaba Management Unit	4	35.00	\$73.58		27.00%	\$76.00	\$125.00
ESCANABA RIVER STATE FOREST	5	70.20	\$78.30	\$89.30	14.00%	\$76.00	\$125.00
Shingleton Management Unit	2	34.70	\$96.00	\$208.18	117.00%	\$150.50	\$228.99
Newberry Management Unit	3	18.90	\$71.00	\$120.87	70.00%	\$93.00	\$150.00
Sault Ste Marie (Naubinway Office)	2	12.40	\$92.00	\$186.67	103.00%	\$104.23	\$235.29
LAKE SUPERIOR STATE FOREST	7	66.00	\$88.09	\$179.14	103.00%	\$93.00	\$235.29
UPPER PENINSULA	30	979.30	\$56.96	\$120.85	112.00%	\$36.00	\$235.29
Gaylord Management Unit	9	162.70	\$52.32	\$143.59	174.00%	\$53.93	\$216.53
Pigeon River Country Management Unit	3	18.90	\$53.44	\$93.31	75.00%	\$76.00	\$129.59
Atlanta Management Unit		34.90	\$60.00	\$98.46	64.00%	\$98.46	<u>\$98.4</u> 6
MACKINAW STATE FOREST	13	216.50	\$53.66	\$131.93	146.00%	\$53.93	\$216.53
Traverse City Management Unit	14	567.00	\$101.48	\$298.25	194.00%	\$95.00	\$388.73
Cadillac Management Unit		5.10		\$90.88		\$90.88	\$90.88
PERE MARQUETTE STATE FOREST	15	572.10	\$101.34	\$296.40	192.00%	\$90.88	\$388.73
Roscommon Management Unit	4	58.40	\$58.46	\$88.92	52.00%	\$63.00	\$115.55
Grayling Management Unit	3	61.30	\$36.53	\$49.72	36.00%	\$35.00	\$76.00
Gladwin Management Unit		83.50		\$47.30	39.00%	\$42.81	\$87.46
AUSABLE STATE FOREST	9	203.20	\$41.79	\$59.99	44.00%	\$35.00	\$115.55
NORTHERN LOWER PENNINSULA	37	991.80	\$78.73	\$212.06	169.00%	\$35.00	\$388.73
STATEWIDE	67	1,971.10	\$67.91	\$166.74	146.00%	\$35.00	\$388.73

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	12.10	\$114.00	\$114.00	0.00%	\$114.00	\$114.00
COPPER COUNTRY STATE FOREST		12.10	\$114.00	\$114.00	0.00%	\$114.00	\$114.00
Escanaba Management Unit	2	4.80	\$129.00	\$150.00	16.00%	\$150.00	<u>\$150.0</u> 0
ESCANABA RIVER STATE FOREST	2	4.80	\$129.00	\$150.00	16.00%	\$150.00	\$150.00
UPPER PENINSULA	3	16.90	\$118.26	\$124.22	5.00%	\$114.00	\$150.00
Gaylord Management Unit	1	224.40	\$83.00	\$83.00	0.00%	\$83.00	\$83.00
Pigeon River Country Management Unit	2	12.90	\$135.30	\$597.73	342.00%	\$304.85	\$636.27
Atlanta Management Unit			\$159.00	\$243.21	<u>53.00%</u>	\$230.00	\$260.91_
MACKINAW STATE FOREST	5	603.00	\$130.21	\$191.17	47.00%	\$83.00	\$636.27
Traverse City Management Unit	9	699.30	\$121.84	\$238.76	96.00%	\$144.00	\$415.90
_Cadillac Management Unit	2		\$192.00	\$383.70	100.00%	\$200.00	\$504.87_
PERE MARQUETTE STATE FOREST		808.50	\$131.31	\$258.34	97.00%	\$144.00	\$504.87
Roscommon Management Unit	1	88.30	\$113.00	\$221.31	96.00%	\$221.31	\$221.31
Grayling Management Unit	4	225.40	\$106.19	\$261.84	147.00%	\$92.36	\$297.92
Gladwin Management Unit	1	47.70	\$109.00	<u>\$133.77</u>	23.00%	\$133.77	<u>\$133.77</u>
AUSABLE STATE FOREST	6	361.40	\$108.23	\$235.03	117.00%	\$92.36	\$297.92
NORTHERN LOWER PENNINSULA	22	1,772.90	\$126.23	\$230.74	83.00%	\$83.00	\$636.27
STATEWIDE	25	1,789.80	\$126.16	\$229.74	82.00%	\$83.00	\$636.27

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SAWTIMBER in MBF (see general note 3)

STATEWIDE

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		215.40		\$206.02	119.00%	\$90.00	<u>\$355.84</u>
COPPER COUNTRY STATE FOREST	5	215.40	\$94.21	\$206.02	119.00%	\$90.00	\$355.84
Gwinn Management Unit	2	65.50		\$142.87	70.00%	<u>\$100</u> .97	<u>\$150.96</u>
ESCANABA RIVER STATE FOREST	2	65.50	\$84.00	\$142.87	70.00%	\$100.97	\$150.96
UPPER PENINSULA	7	280.90	\$91.83	\$191.29	108.00%	\$90.00	\$355.84
Gaylord Management Unit	4	325.30	\$84.55	\$123.23	46.00%	\$109.47	\$127.60
Pigeon River Country Management Unit	3	153.00	\$83.46	\$141.19	69.00%	\$94.00	\$226.35
Atlanta Management Unit		<u>401.20</u>		<u>\$147.66</u>	62.00%	\$124.00	<u>\$150.00</u>
MACKINAW STATE FOREST	11	879.50	\$87.42	\$137.50	57.00%	\$94.00	\$226.35
Traverse City Management Unit	11	1,522.10	\$78.00	\$137.68	77.00%	\$90.00	\$370.26
Cadillac Management Unit		374.50	\$102.00	<u>\$124.36</u>	22.00%	<u>\$121</u> . <u>17</u>	<u>\$125.00</u>
PERE MARQUETTE STATE FOREST	13	1,896.60	\$82.74	\$135.05	63.00%	\$90.00	\$370.26
Roscommon Management Unit	6	3,408.20	\$93.95	\$161.68	72.00%	\$118.29	\$216.09
Grayling Management Unit	7	2,971.90	\$85.86	\$191.84	123.00%	\$97.00	\$265.31
Gladwin Management Unit			\$103.00	<u></u> <u>\$136.86</u>	33.00%	\$133.77	<u>\$160.35</u>
AUSABLE STATE FOREST	15	6,771.60	\$90.92	\$173.48	91.00%	\$97.00	\$265.31
NORTHERN LOWER PENNINSULA	39	9,547.70	\$88.97	\$162.53	83.00%	\$90.00	\$370.26

\$89.06

\$163.35

83.00%

\$90.00

\$370.26

46

9,828.60

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	1,141.10	\$94.43	\$196.42	108.00%	\$71.00	\$432.89
Crystal Falls Management Unit		230.40	\$124.71	\$288.67	131.00%	\$188.00	\$362.22
COPPER COUNTRY STATE FOREST	16	1,371.50	\$99.52	\$211.92	113.00%	\$71.00	\$432.89
Gwinn Management Unit	1	26.80	\$201.00	\$300.00	49.00%	\$300.00	\$300.00
Escanaba Management Unit	2	18.50	<u>\$103.65</u>	\$ <u>173.38</u>	67.00%	<u>\$150</u> .00	<u>\$175.00</u>
ESCANABA RIVER STATE FOREST	3	45.30	\$161.24	\$248.29	54.00%	\$150.00	\$300.00
Shingleton Management Unit	2	413.70	\$265.00	\$530.01	100.00%	\$502.24	\$532.00
Sault Ste Marie (Naubinway Office)	2	103.20	\$290.00	<u>\$416.18</u>	44.00%	\$328.57	\$435.31_
LAKE SUPERIOR STATE FOREST	4	516.90	\$269.99	\$507.29	88.00%	\$328.57	\$532.00
UPPER PENINSULA	23	1,933.70	\$146.53	\$291.73	99.00%	\$71.00	\$532.00
Gaylord Management Unit	8	840.70	\$228.06	\$489.52	115.00%	\$188.00	\$699.55
Pigeon River Country Management Unit	1	0.90	\$222.00	\$342.95	54.00%	\$342.95	\$342.95
MACKINAW STATE FOREST	9	841.60	\$228.06	\$489.37	115.00%	\$188.00	\$699.55
Traverse City Management Unit	6	416.30	<u>\$135.97</u>	\$452.64	233.00%	<u>\$161</u> .00	<u>\$475.6</u> 7
PERE MARQUETTE STATE FOREST	6	416.30	\$135.97	\$452.64	233.00%	\$161.00	\$475.67
Grayling Management Unit	2	26.70	\$117.00	\$118.69	1.00%	\$117.00	<u>\$135.00</u>
AUSABLE STATE FOREST	2	26.70	\$117.00	\$118.69	1.00%	\$117.00	\$135.00
NORTHERN LOWER PENNINSULA	17	1,284.60	\$195.91	\$469.76	140.00%	\$117.00	\$699.55
STATEWIDE	40	3,218.30	\$166.24	\$362.79	118.00%	\$71.00	\$699.55

WHITE ASH (06)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	53.50	\$14.87	\$62.40	320.00%	\$40.00	\$63.82
Crystal Falls Management Unit					40.00%	\$53.00	<u>\$113.84</u>
COPPER COUNTRY STATE FOREST	8	69.30	\$22.25	\$63.28	184.00%	\$40.00	\$113.84
Escanaba Management Unit		38.30	\$36.00	\$50.00	39.00%	\$50.00	\$50.00
ESCANABA RIVER STATE FOREST	1	38.30	\$36.00	\$50.00	39.00%	\$50.00	\$50.00
UPPER PENINSULA	9	107.60	\$27.15	\$58.56	116.00%	\$40.00	\$113.84
Gaylord Management Unit	1	355.20	\$33.00	\$61.23	86.00%	\$61.23	\$61.23
MACKINAW STATE FOREST	1	355.20	\$33.00	\$61.23	86.00%	\$61.23	\$61.23
NORTHERN LOWER PENNINSULA	1	355.20	\$33.00	\$61.23	86.00%	\$61.23	\$61.23
STATEWIDE	10	462.80	\$31.64	\$60.61	92.00%	\$40.00	\$113.84

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WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	3	143.60	\$70.27	\$130.18	85.00%	\$74.84	\$184.64
Cadillac Management Unit	1			\$143.26	120.00%	\$143.26	\$143.26
PERE MARQUETTE STATE FOREST	4	169.50	\$69.46	\$132.18	90.00%	\$74.84	\$184.64
Roscommon Management Unit	3	36.80	\$78.62	\$108.04	37.00%	\$85.36	\$154.81
Grayling Management Unit	2	59.10	\$41.00	\$179.94	339.00%	\$41.83	\$194.68
Gladwin Management Unit	1	42.80		\$133.77	47.00%	\$133.77	\$133.77
AUSABLE STATE FOREST	6	138.70	\$66.41	\$146.62	121.00%	\$41.83	\$194.68
NORTHERN LOWER PENNINSULA	10	308.20	\$68.09	\$138.68	104.00%	\$41.83	\$194.68
STATEWIDE	10	308.20	\$68.09	\$138.68	104.00%	\$41.83	\$194.68

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	2	88.50	\$33.00		120.00%	\$39.67	\$72.99
ESCANABA RIVER STATE FOREST	2	88.50	\$33.00	\$72.76	120.00%	\$39.67	\$72.99
UPPER PENINSULA	2	88.50	\$33.00	\$72.76	120.00%	\$39.67	\$72.99
Gaylord Management Unit	4	188.60	\$26.13	\$44.54	70.00%	\$33.49	\$46.06
Pigeon River Country Management Unit	2	11.50	\$48.04	\$95.75	99.00%	\$76.21	\$117.06
Atlanta Management Unit	2	69.70	\$53.00	\$99.13	87.00%	\$86.97	\$110.00
MACKINAW STATE FOREST	8	269.80	\$34.01	\$60.83	79.00%	\$33.49	\$117.06
Traverse City Management Unit	11	979.90	\$41.00	\$62.85	53.00%	\$41.00	\$99.43
Cadillac Management Unit		21.00	\$67.00	\$70.00	4.00%	\$70.00	\$70.00
PERE MARQUETTE STATE FOREST	12	1,000.90	\$41.55	\$63.00	52.00%	\$41.00	\$99.43
Roscommon Management Unit	4	106.00	\$42.43	\$62.47	47.00%	\$45.38	\$66.91
Grayling Management Unit	5	481.40	\$31.84	\$65.04	104.00%	\$36.05	\$158.92
Gladwin Management Unit		129.50	\$39.00		61.00%	\$53.51_	\$72.89
AUSABLE STATE FOREST	11	716.90	\$34.70	\$64.28	85.00%	\$36.05	\$158.92
NORTHERN LOWER PENNINSULA	31	1,987.60	\$38.05	\$63.17	66.00%	\$33.49	\$158.92
STATEWIDE	33	2,076.10	\$37.84	\$63.58	68.00%	\$33.49	\$158.92

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	25.80	\$16.81	\$30.19	80.00%	\$30.01	\$33.14
Crystal Falls Management Unit		17.90		\$29.00	0.00%	\$29.00	\$29.00
COPPER COUNTRY STATE FOREST	3	43.70	\$21.81	\$29.70	36.00%	\$29.00	\$33.14
UPPER PENINSULA	3	43.70	\$21.81	\$29.70	36.00%	\$29.00	\$33.14
Cadillac Management Unit	1	133.10	\$30.00	\$64.31	114.00%	\$64.31	\$64.31
PERE MARQUETTE STATE FOREST	1	133.10	\$30.00	\$64.31	114.00%	\$64.31	\$64.31
NORTHERN LOWER PENNINSULA	1	133.10	\$30.00	\$64.31	114.00%	\$64.31	\$64.31
STATEWIDE	4	176.80	\$27.97	\$55.76	99.00%	\$29.00	\$64.31

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	76.50	\$30.76	\$60.25	96.00%	\$22.00	\$161.52
Crystal Falls Management Unit	3	5.80		\$97.06	83.00%	\$53.00	<u>\$113.84</u>
COPPER COUNTRY STATE FOREST	11	82.30	\$32.32	\$62.84	94.00%	\$22.00	\$161.52
Escanaba Management Unit	1	6.80	\$38.00	\$50.00	32.00%	\$50.00	\$50.00
ESCANABA RIVER STATE FOREST	1	6.80	\$38.00	\$50.00	32.00%	\$50.00	\$50.00
UPPER PENINSULA	12	89.10	\$32.76	\$61.86	89.00%	\$22.00	\$161.52
Gaylord Management Unit	2	7.60	\$40.72	\$118.72	192.00%	\$40.71	\$148.51
MACKINAW STATE FOREST	2	7.60	\$40.72	\$118.72	192.00%	\$40.71	\$148.51
NORTHERN LOWER PENNINSULA	2	7.60	\$40.72	\$118.72	192.00%	\$40.71	\$148.51
STATEWIDE	14	96.70	\$33.38	\$66.33	99.00%	\$22.00	\$161.52

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BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	262.00	\$2.08	\$3.93	89.00%	\$2.00	\$9.00
Crystal Falls Management Unit	10 _	1 <u>,131.00</u>			<u>20.</u> 00% _	\$13.59_	\$20.13
COPPER COUNTRY STATE FOREST	17	1,393.00	\$11.94	\$14.61	22.00%	\$2.00	\$20.13
Gwinn Management Unit	3	238.00	\$20.15	\$20.57	2.00%	\$20.15	\$24.22
Escanaba Management Unit		629.00		<u>\$1</u> 7 <u>.56</u>	33.00%	<u>\$13</u> . <u>45</u>	\$29.10
ESCANABA RIVER STATE FOREST	8	867.00	\$15.13	\$18.39	22.00%	\$13.45	\$29.10
Shingleton Management Unit	2	162.00	\$13.35	\$21.47	61.00%	\$19.00	\$24.12
Newberry Management Unit		351.00			24.00%		\$20.00
LAKE SUPERIOR STATE FOREST	7	513.00	\$10.39	\$14.47	39.00%	\$9.53	\$24.12
UPPER PENINSULA	32	2,773.00	\$12.65	\$15.76	25.00%	\$2.00	\$29.10
Gaylord Management Unit	4	375.00	\$12.99	\$26.65	105.00%	\$16.87	\$29.00
Pigeon River Country Management Unit	3	145.00	\$23.17	\$42.41	83.00%	\$28.00	\$51.36
Atlanta Management Unit			<u> </u>	\$23.14	64.00% _	<u>\$23</u> .14_	\$23.14_
MACKINAW STATE FOREST	8	578.00	\$15.65	\$30.25	93.00%	\$16.87	\$51.36
Traverse City Management Unit	5	57.00	\$7.28	\$14.83	104.00%	\$7.50	\$19.35
Cadillac Management Unit				<u>\$14.53</u>	61.00% _	<u>\$10</u> . <u>10</u>	\$16.00
PERE MARQUETTE STATE FOREST	7	69.00	\$7.59	\$14.77	95.00%	\$7.50	\$19.35
Roscommon Management Unit	2	74.00	\$19.91	\$23.00	16.00%	\$22.00	\$24.84
Grayling Management Unit	5	83.00	\$12.83	\$21.23	65.00%	\$14.19	\$47.38
Gladwin Management Unit				\$26.75	<u> 74.00%</u> _	<u>\$26</u> .75_	\$26.75
AUSABLE STATE FOREST	8	177.00	\$16.08	\$22.59	40.00%	\$14.19	\$47.38
NORTHERN LOWER PENNINSULA	23	824.00	\$15.07	\$27.31	81.00%	\$7.50	\$51.36
STATEWIDE	55	3,597.00	\$13.21	\$18.41	39.00%	\$2.00	\$51.36

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
		(-)	PRICE		COL. 4	(-)	( <del>-</del> )
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	818.00	\$1.98	\$6.52	229.00%	\$2.00	\$9.12
Crystal Falls Management Unit		<u>674.00</u>		<u>\$15.58</u>		<u> </u>	
COPPER COUNTRY STATE FOREST	11	1,492.00	\$3.74	\$10.61	184.00%	\$2.00	\$19.66
UPPER PENINSULA	11	1,492.00	\$3.74	\$10.61	184.00%	\$2.00	\$19.66
Gaylord Management Unit	7	1,347.00	\$5.57	\$13.70	146.00%	\$5.05	\$21.14
Pigeon River Country Management Unit					202.00%	\$15.24_	<u>\$15.24</u>
MACKINAW STATE FOREST	8	1,393.00	\$5.56	\$13.75	147.00%	\$5.05	\$21.14
Traverse City Management Unit		90.00	\$8.85	\$12.78	44.00%	\$12.78	\$12.78
PERE MARQUETTE STATE FOREST	1	90.00	\$8.85	\$12.78	44.00%	\$12.78	\$12.78
PERE MARQUETTE STATE FOREST  NORTHERN LOWER PENNINSULA	9	90.00	\$8.85 \$5.76	\$12.78 \$13.69		\$12.78 \$5.05	\$12.78 \$21.14

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	2	42.00	\$13.75	\$20.06	46.00%	\$14.10	\$24.12
LAKE SUPERIOR STATE FOREST	2	42.00	\$13.75	\$20.06	46.00%	\$14.10	\$24.12
UPPER PENINSULA	2	42.00	\$13.75	\$20.06	46.00%	\$14.10	\$24.12
STATEWIDE	2	42.00	\$13.75	\$20.06	46.00%	\$14.10	\$24.12

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit				\$24.58	19.00%	\$23.01_	\$36.95
COPPER COUNTRY STATE FOREST	2	80.00	\$20.69	\$24.58	19.00%	\$23.01	\$36.95
Gwinn Management Unit	2	300.00	\$26.40	\$31.42	19.00%	\$26.57	\$31.73
Escanaba Management Unit				\$29.10		\$29.10	\$29.10
ESCANABA RIVER STATE FOREST	3	302.00	\$26.40	\$31.41	19.00%	\$26.57	\$31.73
Shingleton Management Unit	4	303.00	\$27.30	\$42.74	57.00%	\$27.48	\$56.26
Newberry Management Unit				\$26.06		\$26.00	\$30.00
LAKE SUPERIOR STATE FOREST	7	1,033.00	\$25.78	\$30.95	20.00%	\$26.00	\$56.26
UPPER PENINSULA	12	1,415.00	\$25.63	\$30.69	20.00%	\$23.01	\$56.26
Gaylord Management Unit	1	2.00	\$10.20	\$13.14	29.00%	\$13.14	\$13.14
Pigeon River Country Management Unit	2	242.00	\$12.54	\$29.61	136.00%	\$19.00	\$31.34
Atlanta Management Unit		2,848.00_		\$23.47	35.00%	\$19.00	
MACKINAW STATE FOREST	6	3,092.00	\$16.97	\$23.94	41.00%	\$13.14	\$64.80
Traverse City Management Unit	7	1,155.00	\$8.00	\$13.41	68.00%	\$8.43	\$28.81
Cadillac Management Unit		<u></u>		\$20.00	83.00%	\$20.00	\$20.00
PERE MARQUETTE STATE FOREST	8	1,916.00	\$9.15	\$16.03	75.00%	\$8.43	\$28.81
Roscommon Management Unit	6	356.00	\$12.97	\$28.23	118.00%	\$13.03	\$33.90
Grayling Management Unit	7	1,788.00	\$11.42	\$30.00	163.00%	\$14.75	\$35.17
Gladwin Management Unit					214.00%	\$32.10	\$58.86_
AUSABLE STATE FOREST	15	2,427.00	\$11.87	\$31.11	162.00%	\$13.03	\$58.86
NORTHERN LOWER PENNINSULA	29	7,435.00	\$13.29	\$24.24	82.00%	\$8.43	\$64.80
STATEWIDE	41	8,850.00	\$15.26	\$25.27	66.00%	\$8.43	\$64.80

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	200.00	\$4.56	<u>\$295.27</u>	6,375.00%	\$10.76	<u>\$313.43</u>
MACKINAW STATE FOREST	2	200.00	\$4.56	\$295.27	6,375.00%	\$10.76	\$313.43
Traverse City Management Unit	2	439.00	\$2.75	\$3.07	12.00%	\$2.90	\$3.38
PERE MARQUETTE STATE FOREST	2	439.00	\$2.75	\$3.07	12.00%	\$2.90	\$3.38
Grayling Management Unit	2	388.00		\$13.37	154.00%		\$15.00
AUSABLE STATE FOREST	2	388.00	\$5.27	\$13.37	154.00%	\$8.03	\$15.00
NORTHERN LOWER PENNINSULA	6	1,027.00	\$4.05	\$63.86	1,477.00%	\$2.90	\$313.43
STATEWIDE	6	1,027.00	\$4.05	\$63.86	1,477.00%	\$2.90	\$313.43

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MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	1,669.00	\$3.17	\$8.15	157.00%	\$5.00	\$11.05
Crystal Falls Management Unit	12 _	<u>17,140.00</u>		\$41.68	48.00%	\$26.58_	\$52.75
COPPER COUNTRY STATE FOREST	20	18,809.00	\$25.89	\$38.70	49.00%	\$5.00	\$52.75
Gwinn Management Unit	3	824.00	\$24.75	\$28.80	16.00%	\$24.91	\$29.75
Escanaba Management Unit		1 <u>,053.00</u>		<u>\$25.56</u>	46.00%	<u>\$17</u> . <u>65</u>	\$29.10
ESCANABA RIVER STATE FOREST	8	1,877.00	\$20.70	\$26.98	30.00%	\$17.65	\$29.75
Shingleton Management Unit	4	6,265.00	\$22.15	\$43.97	99.00%	\$24.11	\$44.21
Newberry Management Unit		676.00		\$20.92	51.00%	<u> </u>	\$30.00
LAKE SUPERIOR STATE FOREST	9	6,941.00	\$21.34	\$41.72	96.00%	\$14.00	\$44.21
UPPER PENINSULA	37	27,627.00	\$24.40	\$38.67	58.00%	\$5.00	\$52.75
Gaylord Management Unit	13	3,007.00	\$12.84	\$31.55	146.00%	\$10.50	\$48.60
Pigeon River Country Management Unit	3	2,404.00	\$12.45	\$28.66	130.00%	\$22.86	\$34.00
Atlanta Management Unit				\$21.24	46.00%	<u>\$14</u> . <u>55</u>	\$23.88_
MACKINAW STATE FOREST	19	5,673.00	\$12.75	\$29.85	134.00%	\$10.50	\$48.60
Traverse City Management Unit	14	9,191.00	\$12.63	\$24.83	97.00%	\$11.90	\$35.60
Cadillac Management Unit		<u> </u>		<u>\$31.10</u>	112.00%	<u> </u>	\$31.30_
PERE MARQUETTE STATE FOREST	17	11,210.00	\$13.00	\$25.96	100.00%	\$11.90	\$35.60
Roscommon Management Unit	6	3,774.00	\$17.29	\$37.04	114.00%	\$18.00	\$42.64
Grayling Management Unit	8	1,406.00	\$14.77	\$19.19	30.00%	\$14.05	\$49.35
Gladwin Management Unit			<u>\$1</u> 5.60		133.00%	\$36.23	\$36.44_
AUSABLE STATE FOREST	16	6,076.00	\$16.45	\$32.80	99.00%	\$14.05	\$49.35
NORTHERN LOWER PENNINSULA	52	22,959.00	\$13.85	\$28.73	107.00%	\$10.50	\$49.35
STATEWIDE	89	50,586.00	\$19.61	\$34.16	74.00%	\$5.00	\$52.75

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	14,841.00	\$3.21	\$8.48	164.00%	\$4.50	\$13.34
Crystal Falls Management Unit		7 <u>,482.00</u>	<u>\$16.69</u>	\$24.38	46.00%	\$10.85	\$36.96
COPPER COUNTRY STATE FOREST	22	22,323.00	\$7.73	\$13.81	79.00%	\$4.50	\$36.96
Gwinn Management Unit	3	1,736.00	\$18.30	\$22.19	21.00%	\$18.42	\$22.50
Escanaba Management Unit		3,244.00	<u>\$16.95</u>	\$22.83	35.00%	\$20.00	<u>\$29.1</u> 0
ESCANABA RIVER STATE FOREST		4,980.00	\$17.42	\$22.61	30.00%	\$18.42	\$29.10
Shingleton Management Unit	5	3,456.00	\$17.15	\$27.30	59.00%	\$18.00	\$33.66
Newberry Management Unit	6	1,419.00	\$11.73	\$17.02	45.00%	\$12.00	\$64.94
Sault Ste Marie (Naubinway Office)	3	1,033.00		\$16.69	4.00%	\$16.01	\$58.07
LAKE SUPERIOR STATE FOREST	14	5,908.00	\$15.65	\$22.97	47.00%	\$12.00	\$64.94
UPPER PENINSULA	44	33,211.00	\$10.59	\$16.76	58.00%	\$4.50	\$64.94
Gaylord Management Unit	14	5,510.00	\$15.84	\$25.65	62.00%	\$13.20	\$57.69
Pigeon River Country Management Unit	3	787.00	\$11.18	\$22.72	103.00%	\$18.29	\$26.49
Atlanta Management Unit	3	320.00	<u>\$1</u> 6.35	<u>\$26.53</u>	62.00%	\$16.35	\$26.83
MACKINAW STATE FOREST	20	6,617.00	\$15.31	\$25.34	66.00%	\$13.20	\$57.69
Traverse City Management Unit	15	8,351.00	\$11.51	\$21.65	88.00%	\$14.22	\$33.73
Cadillac Management Unit		1,385.00	<u>\$1</u> 0.39	\$23.57	127.00%		\$23.77
PERE MARQUETTE STATE FOREST	18	9,736.00	\$11.35	\$21.92	93.00%	\$9.14	\$33.73
Roscommon Management Unit	6	730.00	\$12.68	\$29.81	135.00%	\$12.66	\$34.33
Grayling Management Unit	8	889.00	\$20.72	\$41.37	100.00%	\$22.00	\$60.69
Gladwin Management Unit	2	827.00	\$11.20	\$30.76	175.00%	\$30.61	\$30.79
AUSABLE STATE FOREST	16	2,446.00	\$15.10	\$34.33	127.00%	\$12.66	\$60.69
NORTHERN LOWER PENNINSULA	54	18,799.00	\$13.23	\$24.74	87.00%	\$9.14	\$60.69
STATEWIDE	98	52,010.00	\$11.55	\$19.65	70.00%	\$4.50	\$64.94

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	42.00	<u>\$18.55</u>	<u>\$18.55</u>	0.00%	\$18.55	\$18.55
COPPER COUNTRY STATE FOREST	1	42.00	\$18.55	\$18.55	0.00%	\$18.55	\$18.55
Escanaba Management Unit	2	36.00	\$18.50	\$28.43	54.00%	\$28.10	\$29.10
ESCANABA RIVER STATE FOREST	2	36.00	\$18.50	\$28.43	54.00%	\$28.10	\$29.10
Shingleton Management Unit	1	15.00	\$16.55	\$33.66	103.00%	\$33.66	\$33.66
LAKE SUPERIOR STATE FOREST	1	15.00	\$16.55	\$33.66	103.00%	\$33.66	\$33.66
UPPER PENINSULA	4	93.00	\$18.21	\$24.81	36.00%	\$18.55	\$33.66
Gaylord Management Unit	3	324.00	\$8.25	\$8.83	7.00%	\$8.15	\$26.03
Pigeon River Country Management Unit	3	44.00	\$20.33	\$131.75	548.00%	\$30.00	\$169.14
Atlanta Management Unit		<u> </u>			<u>21.00%</u>	\$20.65	\$33.89_
MACKINAW STATE FOREST	10	1,281.00	\$17.63	\$24.78	41.00%	\$8.15	\$169.14
Traverse City Management Unit	11	3,728.00	\$8.70	\$25.23	190.00%	\$10.71	\$51.70
Cadillac Management Unit		427.00_			124.00%	\$37.00	\$37.00
PERE MARQUETTE STATE FOREST	12	4,155.00	\$9.50	\$26.44	178.00%	\$10.71	\$51.70
Roscommon Management Unit	7	1,560.00	\$13.95	\$28.45	104.00%	\$17.74	\$40.56
Grayling Management Unit	7	942.00	\$17.42	\$52.77	203.00%	\$19.12	\$66.20
Gladwin Management Unit		943.00_			171.00%	\$29.15	\$35.34_
AUSABLE STATE FOREST	16	3,445.00	\$14.38	\$36.26	152.00%	\$17.74	\$66.20
NORTHERN LOWER PENNINSULA	38	8,881.00	\$12.57	\$30.01	139.00%	\$8.15	\$169.14
STATEWIDE	42	8,974.00	\$12.63	\$29.95	137.00%	\$8.15	\$169.14

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MIXED SPRUCE (24)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	6	437.00	\$3.07	\$5.18	· · · · · · · · · · · · · · · · · · ·	\$3.00	\$11.05
Crystal Falls Management Unit	10	1,230.00	\$11.84	\$3.10 \$21.21		\$11.18	\$47.15
COPPER COUNTRY STATE FOREST	$\frac{10}{16}$	1,230.00 1,667.00	<u> </u>	<u> <del>\$2</del> 1.21</u> \$17.01		<u> </u>	\$47.15
Gwinn Management Unit	3	267.00	\$23.15	\$25.84		\$23.30	\$27.83
Escanaba Management Unit	4	630.00	\$14.48	\$17.85		\$14.65	\$29.10
ESCANABA RIVER STATE FOREST	$\frac{4}{7}$		<u> </u>	<u> </u>		<u> </u>	\$29.10
Shingleton Management Unit	3	910.00	\$11.30	\$17.32	53.00%	\$16.20	\$36.17
Newberry Management Unit	4	2,635.00	\$11.97	\$22.84		\$14.00	\$30.00
LAKE SUPERIOR STATE FOREST	7	3,545.00	\$11.80	\$21.42		<u> </u>	\$36.17
UPPER PENINSULA	30	6,109.00	\$11.95	\$20.04	68.00%	\$3.00	\$47.15
Gaylord Management Unit	3	25.00	\$8.80	\$14.56	65.00%	\$13.42	\$16.00
Pigeon River Country Management Unit	3	42.00	\$12.60	\$28.26	124.00%	\$19.00	\$31.22
Atlanta Management Unit				\$9.85	48.00%		\$10.91
MACKINAW STATE FOREST	8	87.00	\$10.14	\$20.09	98.00%	\$6.65	\$31.22
Traverse City Management Unit	1	29.00	\$10.20	\$21.69	113.00%	\$21.69	\$21.69
Cadillac Management Unit		99.00	<u>\$1</u> 0.09	<u>\$11.36</u>	13.00%	\$11.29	<u>\$15.00</u>
PERE MARQUETTE STATE FOREST	3	128.00	\$10.11	\$13.70	36.00%	\$11.29	\$21.69
Grayling Management Unit	3	312.00	\$12.90	\$24.41	89.00%	\$12.80	\$25.00
Gladwin Management Unit		7.00	\$18.30	\$27.82	52.00%	\$27.82	\$27.82
AUSABLE STATE FOREST	4	319.00	\$13.02	\$24.49	88.00%	\$12.80	\$27.82
NORTHERN LOWER PENNINSULA	15	534.00	\$11.85	\$21.19	79.00%	\$6.65	\$31.22
STATEWIDE	45	6,643.00	\$11.95	\$20.13	68.00%	\$3.00	\$47.15

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	528.00	\$11.51	\$14.57	27.00%	\$11.50	\$29.10
ESCANABA RIVER STATE FOREST	4	528.00	\$11.51	\$14.57	27.00%	\$11.50	\$29.10
Newberry Management Unit	2	114.00	\$4.15	\$7.50	81.00%	\$7.50	\$7.50
LAKE SUPERIOR STATE FOREST	2	114.00	\$4.15	\$7.50	81.00%	\$7.50	\$7.50
UPPER PENINSULA	6	642.00	\$10.20	\$13.31	30.00%	\$7.50	\$29.10
Gaylord Management Unit	1	7.00	\$10.75	\$21.00	95.00%	\$21.00	\$21.00
MACKINAW STATE FOREST	1	7.00	\$10.75	\$21.00	95.00%	\$21.00	\$21.00
NORTHERN LOWER PENNINSULA	1	7.00	\$10.75	\$21.00	95.00%	\$21.00	\$21.00
STATEWIDE	7	649.00	\$10.21	\$13.40	31.00%	\$7.50	\$29.10
PAPER BIRCH (10)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	3023		PRICE	302511102	COL. 4	002511402	3025 111102
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	349.00	\$4.59	\$5.38	17.00%	\$5.00	\$11.05
Crystal Falls Management Unit		570.00			53.00%		\$22.69
COPPER COUNTRY STATE FOREST	9	919.00	\$8.12	\$11.79	45.00%	\$5.00	\$22.69
Gwinn Management Unit	2	202.00	<u>\$1</u> 3.95	\$21.45	54.00%	\$16.77	\$22.50
ESCANABA RIVER STATE FOREST	2	202.00	\$13.95	\$21.45	54.00%	\$16.77	\$22.50
Shingleton Management Unit	3	303.00	\$13.55	\$29.42	117.00%	\$14.60	\$32.96
Newberry Management Unit	3		\$10.08	\$18.86	87.00%	\$17.34	\$20.00
LAKE SUPERIOR STATE FOREST	6	377.00	\$12.87	\$27.35	113.00%	\$14.60	\$32.96
UPPER PENINSULA	17	1,498.00	\$10.10	\$17.01	68.00%	\$5.00	\$32.96
Gaylord Management Unit	3	38.00	\$7.65	\$11.20	46.00%	\$9.85	\$16.02
Atlanta Management Unit		13.00		\$12.72	64.00%	\$12.72	\$12.72
MACKINAW STATE FOREST	4	51.00	\$7.68	\$11.58	51.00%	\$9.85	\$16.02
Traverse City Management Unit	2	13.00	\$9.30	<u>\$18.90</u>	103.00%	<u>\$18.78</u>	<u>\$19.10</u>
PERE MARQUETTE STATE FOREST	2	13.00	\$9.30	\$18.90	103.00%	\$18.78	\$19.10
Gladwin Management Unit	2	43.00	\$9.50	\$34.78	266.00%	\$32.10	\$48.57
AUSABLE STATE FOREST	2	43.00	\$9.50	\$34.78	266.00%	\$32.10	\$48.57
NORTHERN LOWER PENNINSULA	8	107.00	\$8.61	\$21.80	153.00%	\$9.85	\$48.57
STATEWIDE	25	1,605.00	\$10.00	\$17.33	73.00%	\$5.00	\$48.57

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	5	858.00	\$38.52	\$57.34	49.00%	\$40.00	<u>\$97.55</u>
COPPER COUNTRY STATE FOREST	5	858.00	\$38.52	\$57.34	49.00%	\$40.00	\$97.55
Gwinn Management Unit	2	394.00	\$39.80	\$107.94	171.00%	\$75.51	\$119.72
Escanaba Management Unit	2	<u>178.00</u>		<u>\$50.10</u>	<u> 19.</u> 00% _	<u>\$50</u> . <u>10</u>	<u>\$50.1</u> 0_
ESCANABA RIVER STATE FOREST	4	572.00	\$40.47	\$89.94	122.00%	\$50.10	\$119.72
Shingleton Management Unit	4	6,684.00	\$47.15	\$74.26	57.00%	\$49.00	\$77.14
Newberry Management Unit		1 <u>,628.00</u>			40.00% _	\$51.00	\$87.23
LAKE SUPERIOR STATE FOREST	7	8,312.00	\$47.86	\$73.61	54.00%	\$49.00	\$87.23
UPPER PENINSULA	16	9,742.00	\$46.61	\$73.14	57.00%	\$40.00	\$119.72
Gaylord Management Unit	5	344.00	\$34.04	\$44.08	29.00%	\$39.00	\$55.07
Pigeon River Country Management Unit	3	302.00	\$37.04	\$66.06	78.00%	\$49.00	\$91.78
Atlanta Management Unit		467.00				\$34.90_	\$57.27
MACKINAW STATE FOREST	12	1,113.00	\$35.45	\$49.90	41.00%	\$34.90	\$91.78
Traverse City Management Unit	11	1,871.00	\$26.89	\$53.38	99.00%	\$33.85	\$139.89
Cadillac Management Unit	$  \frac{2}{12}$	973.00		\$49.21		\$49.00	\$50.49
PERE MARQUETTE STATE FOREST	13	2,844.00	\$32.63	\$51.95	59.00%	\$33.85	\$139.89
Roscommon Management Unit	7	2,890.00	\$36.06	\$58.77	63.00%	\$39.27	\$62.63
Grayling Management Unit Gladwin Management Unit	8 2	3,573.00 1,416.00	\$33.87 \$37.10	\$63.02 \$77.87	86.00% 110.00%	\$35.20 \$72.89	\$95.18 \$79.19
AUSABLE STATE FOREST	$ \frac{2}{17}$		<del> 35</del> 7.10 _ \$35.25	<u>\$77.87</u> \$64.13			<u> </u>
NORTHERN LOWER PENNINSULA	42	11,836.00	\$34.64	\$59.87	73.00%	\$33.85	\$139.89
			· .				
STATEWIDE	58	21,578.00	\$40.04	\$65.86	64.00%	\$33.85	\$139.89
SCOTCH PINE (38)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
(55)	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	1	876.00	\$20.95	\$21.00	0.00%	\$21.00	\$21.00
LAKE SUPERIOR STATE FOREST	1	876.00	\$20.95	\$21.00	0.00%	\$21.00	\$21.00
UPPER PENINSULA	1	876.00	\$20.95	\$21.00	0.00%	\$21.00	\$21.00
Grayling Management Unit	1	10.00	\$20.95	\$59.51	184.00%	\$59.51	\$59.51
AUSABLE STATE FOREST		10.00	\$20.95		184.00%		\$59.51
NORTHERN LOWER PENNINSULA	1	10.00	\$20.95	\$59.51	184.00%	\$59.51	\$59.51
STATEWIDE	2	886.00	\$20.95	\$21.43	2.00%	\$21.00	\$59.51

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TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	85.00	\$6.72	\$8.06	20.00%	\$4.00	\$9.00
Crystal Falls Management Unit		234.00	\$8.78		16.00%	\$8.20	\$14.00_
COPPER COUNTRY STATE FOREST	5	319.00	\$8.23	\$9.61	17.00%	\$4.00	\$14.00
Escanaba Management Unit	3	425.00	\$11.94	<u>\$17.23</u>	44.00%	\$12.05	\$29.10
ESCANABA RIVER STATE FOREST	3	425.00	\$11.94	\$17.23	44.00%	\$12.05	\$29.10
Shingleton Management Unit	1	96.00	\$3.25	\$5.00	54.00%	\$5.00	\$5.00
Newberry Management Unit				<u>\$10.00</u>	105.00% _	<u> </u>	\$10.00_
LAKE SUPERIOR STATE FOREST	3	183.00	\$4.02	\$7.38	84.00%	\$5.00	\$10.00
UPPER PENINSULA	11	927.00	\$9.10	\$12.66	39.00%	\$4.00	\$29.10
Grayling Management Unit	1	61.00	\$10.20	\$10.20	0.00%	\$10.20	\$10.20
Gladwin Management Unit			\$10.75	\$21.40	99.00%	\$21.40	\$21.40
AUSABLE STATE FOREST	2	63.00	\$10.22	\$10.56	3.00%	\$10.20	\$21.40
NORTHERN LOWER PENNINSULA	2	63.00	\$10.22	\$10.56	3.00%	\$10.20	\$21.40
STATEWIDE	13	990.00	\$9.17	\$12.53	37.00%	\$4.00	\$29.10

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit						\$16.55	\$18.67
COPPER COUNTRY STATE FOREST	3	84.00	\$16.20	\$18.06	11.00%	\$16.55	\$18.67
Gwinn Management Unit	2	232.00	\$16.30	\$16.50	1.00%	\$16.40	\$19.59
Escanaba Management Unit	4					<u>\$17</u> . <u>55</u>	\$29.10
ESCANABA RIVER STATE FOREST	6	625.00	\$17.09	\$22.38	31.00%	\$16.40	\$29.10
Shingleton Management Unit	4	3,895.00	\$16.90	\$27.46	62.00%	\$18.00	\$30.14
Newberry Management Unit	6_	1 <u>,435.0</u> 0			11.00%	\$15.63	\$26.10_
LAKE SUPERIOR STATE FOREST	10	5,330.00	\$16.64	\$24.83	49.00%	\$15.63	\$30.14
UPPER PENINSULA	19	6,039.00	\$16.68	\$24.48	47.00%	\$15.63	\$30.14
Gaylord Management Unit	4	681.00	\$13.30	\$30.84	132.00%	\$20.48	\$45.71
Pigeon River Country Management Unit	3	160.00	\$17.88	\$50.09	180.00%	\$25.00	\$84.26
Atlanta Management Unit	3	<u> </u>		\$23.57	35.00%	<u> </u>	\$28.63
MACKINAW STATE FOREST	10	960.00	\$14.57	\$33.15	128.00%	\$17.45	\$84.26
Traverse City Management Unit	12	3,783.00	\$10.65	\$23.93	125.00%	\$10.70	\$72.76
Cadillac Management Unit	2		\$12.15	\$20.91	72.00%	\$20.19	\$21.00
PERE MARQUETTE STATE FOREST	14	3,910.00	\$10.70	\$23.83	123.00%	\$10.70	\$72.76
Roscommon Management Unit	7	774.00	\$19.23	\$48.94	154.00%	\$20.91	\$72.45
Grayling Management Unit	7	1,461.00	\$15.34	\$26.12	70.00%	\$16.25	\$59.39
Gladwin Management Unit		534.00		\$30.61	88.00%	\$26.24	\$36.38
AUSABLE STATE FOREST	16	2,769.00	\$16.61	\$33.37	101.00%	\$16.25	\$72.45
NORTHERN LOWER PENNINSULA	40	7,639.00	\$13.33	\$28.46	114.00%	\$10.70	\$84.26
STATEWIDE	59	13,678.00	\$14.81	\$26.70	80.00%	\$10.70	\$84.26