

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2022 TO 3/31/2022

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

#### 01/01/2022 to 3/31/2022

STATEWIDE

Date: 04/15/2022 Page 3 of 24

SAWTIMBER in MBF (see general note 3)	)						
AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	1.60	\$96.00	\$310.00	223.00%	\$310.00	\$310.00
PERE MARQUETTE STATE FOREST	- <u>— — — —</u> 1		\$96.00	<u> </u>	223.00%	\$310.00	\$310.00
NORTHERN LOWER PENNINSULA	1	1.60	\$96.00	\$310.00	223.00%	\$310.00	\$310.00
STATEWIDE	1	1.60	\$96.00	\$310.00	223.00%	\$310.00	\$310.00
BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	54.20	\$25.00	\$32.06	28.00%	\$29.26	\$32.86
Crystal Falls Management Unit				<u>\$100.00</u>	156.00% _	<u>\$100</u> .00	<u>\$100.00</u>
COPPER COUNTRY STATE FOREST	3	129.90	\$33.16	\$71.65	116.00%	\$29.26	\$100.00
Gwinn Management Unit						\$80.00	
ESCANABA RIVER STATE FOREST	1	8.10	\$55.00	\$80.00	45.00%	\$80.00	\$80.00
Shingleton Management Unit	3	23.80		<u>\$117.50</u>	140.00%	<u>\$101</u> .83	\$126.00
LAKE SUPERIOR STATE FOREST	3	23.80	\$49.00	\$117.50	140.00%	\$101.83	\$126.00
UPPER PENINSULA	7	161.80	\$36.58	\$78.81	115.00%	\$29.26	\$126.00
Gaylord Management Unit	6	537.10	\$53.25	\$61.92	16.00%	\$40.00	\$166.09
Pigeon River Country Management Unit	3	251.30	\$46.17	\$74.74	62.00%	\$65.00	\$80.00
Atlanta_Management Unit				<u>\$86.65</u>	<u>78.00%</u> _	<u>\$61</u> .97_	<u>\$1</u> 10.00_
MACKINAW STATE FOREST	11	941.20	\$50.61	\$69.36	37.00%	\$40.00	\$166.09
Traverse City Management Unit	6	356.90	\$86.11	\$149.84		\$87.90	\$156.53
Cadillac Management Unit				<u> \$186.86</u>		<u>\$118</u> . <u>56</u>	<u>\$207.59</u>
PERE MARQUETTE STATE FOREST	8	459.10	\$86.36	\$158.08	83.00%	\$87.90	\$207.59
NORTHERN LOWER PENNINSULA	19	1,400.30	\$62.33	\$98.44	58.00%	\$40.00	\$207.59

\$59.66

62.00%

\$96.41

\$29.26

\$207.59

26

1,562.10

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 4 of 24

SAWTIMBER in MBF (see general note 3)

STATEWIDE

BEECH (07)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit		<u></u> <u> 1.60</u>		<u>\$34.00</u>	<u> </u>	<u> </u>	\$34.00_
LAKE SUPERIOR STATE FOREST	1	1.60	\$30.00	\$34.00	13.00%	\$34.00	\$34.00
UPPER PENINSULA	1	1.60	\$30.00	\$34.00	13.00%	\$34.00	\$34.00
Gaylord Management Unit	4	214.40	\$51.63	\$70.31	36.00%	\$57.00	\$151.13
Pigeon River Country Management Unit	2	105.70	\$45.50	\$57.07	25.00%	\$54.00	\$78.80
Atlanta Management Unit		65.30			74.00%	\$61.97_	
MACKINAW STATE FOREST	8	385.40	\$48.23	\$66.99	39.00%	\$54.00	\$151.13
Traverse City Management Unit	6	136.30	\$90.16	\$152.90	70.00%	\$100.00	\$173.29
Cadillac Management Unit				\$125.42	41.00% _	\$125.42	<u>\$125.42</u>
PERE MARQUETTE STATE FOREST	7	152.40	\$90.04	\$149.99	67.00%	\$100.00	\$173.29
Grayling Management Unit	1	3.90	\$69.00	\$69.00	0.00%	\$69.00	\$69.00
AUSABLE STATE FOREST	1	3.90	\$69.00	\$69.00	0.00%	\$69.00	\$69.00
NORTHERN LOWER PENNINSULA	16	541.70	\$60.15	\$90.36	50.00%	\$54.00	\$173.29
STATEWIDE	17	543.30	\$60.06	\$90.19	50.00%	\$34.00	\$173.29
BLACK ASH (41)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
BLACK ASH (41)	# OF SALES	TOTAL VOLUME	ADVERTISED	SOLD PRICE	FROM COL. 3 TO		SOLD PRICE
	SOLD		PRICE	SOLDTRICL	COL. 4	SOLDTRICL	SOLDTRICL
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	2.10	\$27.00	\$27.00	0.00%	\$27.00	\$27.00
COPPER COUNTRY STATE FOREST	<u> </u>	2.10	\$27.00	\$27.00	0.00%	\$27.00	\$27.00
UPPER PENINSULA	1	2.10	\$27.00	\$27.00	0.00%	\$27.00	\$27.00

2.10

\$27.00

0.00%

\$27.00

\$27.00

\$27.00

1

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 5 of 24

BLACK CHERRY (49)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	11.30	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
COPPER COUNTRY STATE FOREST	1	11.30	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
Shingleton Management Unit	3	5.10		\$198.48	160.00%	\$164.90	<u>\$211.92</u>
LAKE SUPERIOR STATE FOREST	3	5.10	\$76.43	\$198.48	160.00%	\$164.90	\$211.92
UPPER PENINSULA	4	16.40	\$45.13	\$83.08	84.00%	\$31.00	\$211.92
Gaylord Management Unit	1	15.20	\$111.00	<u>\$177.82</u>	60.00%	<u>\$177</u> .82	<u>\$177.82</u>
MACKINAW STATE FOREST	1	15.20	\$111.00	\$177.82	60.00%	\$177.82	\$177.82
Traverse City Management Unit	9	423.60	\$148.49	\$256.44	73.00%	\$140.50	\$654.00
Cadillac Management Unit	<u> </u>	3.30_	\$134.00	\$242.19	81.00%	\$242.19	\$242.19
PERE MARQUETTE STATE FOREST	10	426.90	\$148.37	\$256.33	73.00%	\$140.50	\$654.00
Roscommon Management Unit	2	33.10	\$137.62	\$207.19	51.00%	\$176.80	\$233.00
Grayling Management Unit		2.30	\$139.00	<u></u> <u> \$174.97</u>	26.00%	\$174.97	<u>\$174.97</u>
AUSABLE STATE FOREST	3	35.40	\$137.71	\$205.10	49.00%	\$174.97	\$233.00
NORTHERN LOWER PENNINSULA	14	477.50	\$146.39	\$250.03	71.00%	\$140.50	\$654.00
STATEWIDE	18	493.90	\$143.03	\$244.49	71.00%	\$31.00	\$654.00

HEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	1	1.20	\$28.00	\$40.73	45.00%	\$40.73	\$40.73
LAKE SUPERIOR STATE FOREST	1	1.20	\$28.00	\$40.73	45.00%	\$40.73	\$40.73
UPPER PENINSULA	1	1.20	\$28.00	\$40.73	45.00%	\$40.73	\$40.73
STATEWIDE	1	1.20	\$28.00	\$40.73	45.00%	\$40.73	\$40.73

01/01/2022 to 3/31/2022

SAWTIMBER in MBF (see general note 3)

AUSABLE STATE FOREST

STATEWIDE

NORTHERN LOWER PENNINSULA

SAWTIMBER in MBF (see general note 3)	)						
JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	74.10	\$34.44	<u>\$51.19</u>	49.00%	\$35.00	\$91.72
MACKINAW STATE FOREST	4	74.10	\$34.44	\$51.19	49.00%	\$35.00	\$91.72
Traverse City Management Unit	2	49.50	<u>\$1</u> 8.00	\$31.28	74.00%	\$29.00	\$34.66
PERE MARQUETTE STATE FOREST	2	49.50	\$18.00	\$31.28	74.00%	\$29.00	\$34.66
Roscommon Management Unit	3	128.80	\$22.81	\$24.93	9.00%	\$23.00	\$29.59
Grayling Management Unit	1	50.10_	\$32.00	\$32.10	0.00%	\$32.10	\$32.10

\$25.38

\$26.39

\$26.39

\$26.94

\$33.59

\$33.59

6.00%

27.00%

27.00%

178.90

302.50

302.50

4

10

10

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	15	1,308.80	\$43.82	\$90.68	107.00%	\$37.00	\$121.56
Pigeon River Country Management Unit	4	188.20	\$40.69	\$72.15	77.00%	\$60.00	\$83.18
Atlanta Management Unit	1	23.20	\$101.00	\$101.00	0.00%	\$101.00	<u>\$101.00</u>
MACKINAW STATE FOREST	20	1,520.20	\$44.30	\$88.55	100.00%	\$37.00	\$121.56
Traverse City Management Unit	20	1,807.90	\$92.29	\$172.08	86.00%	\$55.00	\$260.63
Cadillac Management Unit		<u>772.70</u>	<u>\$75.81</u>	\$121.12	60.00%	\$60.00	<u>\$317.15</u>
PERE MARQUETTE STATE FOREST	27	2,580.60	\$87.35	\$156.82	80.00%	\$55.00	\$317.15
Roscommon Management Unit	7	883.10	\$73.29	\$111.71	52.00%	\$80.00	\$147.49
AUSABLE STATE FOREST	7	883.10	\$73.29	\$111.71	52.00%	\$80.00	\$147.49
NORTHERN LOWER PENNINSULA	54	4,983.90	\$71.73	\$128.00	78.00%	\$37.00	\$317.15
STATEWIDE	54	4,983.90	\$71.73	\$128.00	78.00%	\$37.00	\$317.15

Date: 04/15/2022 Page 6 of 24

\$32.10

\$91.72

\$91.72

\$23.00

\$23.00

\$23.00

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 7 of 24

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	3323		PRICE	3325111132	COL. 4	332311432	3025111102
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	3	119.10	\$58.23	<u>\$73.78</u>	27.00%	\$58.00	<u>\$110.40</u>
MACKINAW STATE FOREST	3	119.10	\$58.23	\$73.78	27.00%	\$58.00	\$110.40
Traverse City Management Unit	2	246.10	\$53.16	\$118.28	122.00%	\$32.00	\$125.13
Cadillac Management Unit		469.60_			127.00%	\$49.00	<u>\$134.03</u>
PERE MARQUETTE STATE FOREST	4	715.70	\$44.84	\$100.88	125.00%	\$32.00	\$134.03
Roscommon Management Unit	8	1,224.80	\$89.35	\$184.56	107.00%	\$100.00	\$377.56
Grayling Management Unit	<u>14</u> _	1 <u>,268.1</u> 0_	<u>\$10</u> 1.77	<u>\$173.04</u>		\$110.00	<u>\$446.75</u>
AUSABLE STATE FOREST	22	2,492.90	\$95.67	\$178.70	87.00%	\$100.00	\$446.75
NORTHERN LOWER PENNINSULA	29	3,327.70	\$83.39	\$158.21	90.00%	\$32.00	\$446.75
STATEWIDE	29	3,327.70	\$83.39	\$158.21	90.00%	\$32.00	\$446.75

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	23.60	\$23.00	\$41.40	80.00%	\$23.00	\$59.32
Crystal Falls Management Unit		<u> </u>	<u> </u>	<u>\$78.00</u>		<u> </u>	\$78.00_
COPPER COUNTRY STATE FOREST	4	26.00	\$28.08	\$44.78	59.00%	\$23.00	\$78.00
Gwinn Management Unit	2	4.80	\$52.00	\$81.88	57.00%	\$80.00	\$85.01
ESCANABA RIVER STATE FOREST	2	4.80	\$52.00	\$81.88	57.00%	\$80.00	\$85.01
Shingleton Management Unit	4	20.20	\$39.18	\$189.72	384.00%	\$110.00	\$219.92
Newberry Management Unit	1	3.00	\$34.00	\$115.00	238.00%	\$115.00	\$115.00
Sault Ste Marie (Naubinway Office)	1	8.80	\$45.00	\$80.00	<u>78.00%</u>	\$80.00	\$80.00
LAKE SUPERIOR STATE FOREST	6	32.00	\$40.29	\$152.54	279.00%	\$80.00	\$219.92
UPPER PENINSULA	12	62.80	\$36.13	\$102.53	184.00%	\$23.00	\$219.92
Atlanta Management Unit	1	18.40	\$35.00	\$61.97	77.00%	\$61.97	\$61.97
MACKINAW STATE FOREST	1	18.40	\$35.00	\$61.97	77.00%	\$61.97	\$61.97
Traverse City Management Unit	1	32.00	\$28.00	\$53.91	93.00%	\$53.91	\$53.91
PERE MARQUETTE STATE FOREST	1	32.00	\$28.00	\$53.91	93.00%	\$53.91	\$53.91
Roscommon Management Unit	1	18.10	\$28.00	\$57.03	104.00%	\$57.03	\$57.03
AUSABLE STATE FOREST		18.10	\$28.00	\$57.03	104.00%	\$57.03	\$57.03
NORTHERN LOWER PENNINSULA	3	68.50	\$29.88	\$56.90	90.00%	\$53.91	\$61.97
STATEWIDE	15	131.30	\$32.87	\$78.72	139.00%	\$23.00	\$219.92

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 8 of 24

RED MAPLE (03)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
,	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	281.30	\$81.57	\$274.22	236.00%	\$70.00	\$315.41
Crystal Falls Management Unit		94.10_		\$252.73	193.00%	\$250.00	<u>\$276.80</u>
COPPER COUNTRY STATE FOREST	7	375.40	\$82.76	\$268.83	225.00%	\$70.00	\$315.41
Gwinn Management Unit	2	23.90	\$93.00	\$229.12	146.00%	\$205.00	\$233.26
ESCANABA RIVER STATE FOREST	2	23.90	\$93.00	\$229.12	146.00%	\$205.00	\$233.26
Shingleton Management Unit	7	238.10	\$86.65	\$225.57	160.00%	\$146.00	\$248.45
Newberry Management Unit	3	87.70	\$75.93	\$139.22	83.00%	\$111.00	\$203.92
Sault Ste Marie (Naubinway Office)	1	7.30	\$157.00	\$200.00	27.00%	\$200.00	\$200.00
Sault Ste Marie (Soo Office)		6.40			0.00%	\$52.00	\$52.00
LAKE SUPERIOR STATE FOREST	12	339.50	\$84.74	\$199.44	135.00%	\$52.00	\$248.45
UPPER PENINSULA	21	738.80	\$84.00	\$235.66	181.00%	\$52.00	\$315.41
Gaylord Management Unit	8	223.00	\$79.17	\$127.64	61.00%	\$64.00	\$207.02
Pigeon River Country Management Unit	1	11.10	\$40.00	\$62.64	57.00%	\$62.64	\$62.64
Atlanta Management Unit		85.40		\$92.47	132.00%	\$88.12	\$92.95
MACKINAW STATE FOREST	11	319.50	\$67.31	\$115.98	72.00%	\$62.64	\$207.02
Traverse City Management Unit	17	1,438.20	\$113.32	\$221.91	96.00%	\$60.00	\$305.50
_Cadillac Management Unit			<u>\$5</u> 1.89	\$124.65	140.00%	<u>\$104.51</u>	<u>\$148.65</u>
PERE MARQUETTE STATE FOREST	20	1,517.80	\$110.10	\$216.81	97.00%	\$60.00	\$305.50
Roscommon Management Unit	6	329.80	\$65.93	\$108.14	64.00%	\$63.00	\$129.79
Grayling Management Unit	4	25.20	<u>\$50.00</u>	<u> </u>	<u> 17.00%</u>	<u>\$50.00</u>	\$66.87
AUSABLE STATE FOREST	10	355.00	\$64.80	\$104.61	61.00%	\$50.00	\$129.79
NORTHERN LOWER PENNINSULA	41	2,192.30	\$96.53	\$183.95	91.00%	\$50.00	\$305.50
STATEWIDE	62	2,931.10	\$93.37	\$196.98	111.00%	\$50.00	\$315.41

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 9 of 24

RED OAK (08)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	37.80	\$100.00	\$295.46	195.00%	\$292.57	\$301.25
Crystal Falls Management Unit				\$230.62	148.00%	\$230.62	<u>\$230.62</u>
COPPER COUNTRY STATE FOREST	3	197.50	\$94.34	\$243.03	158.00%	\$230.62	\$301.25
Shingleton Management Unit	2	37.30	\$115.00	\$267.14	132.00%	\$150.00	\$276.28
Newberry Management Unit		2.10	\$115.00	\$234.21	104.00%	\$234.21_	\$234.21_
LAKE SUPERIOR STATE FOREST	3	39.40	\$115.00	\$265.38	131.00%	\$150.00	\$276.28
UPPER PENINSULA	6	236.90	\$97.78	\$246.75	152.00%	\$150.00	\$301.25
Gaylord Management Unit	5	268.40	\$80.14	\$126.81	58.00%	\$70.00	\$155.65
Pigeon River Country Management Unit	1	7.10	\$140.00	\$170.47	22.00%	\$170.47	\$170.47
Atlanta Management Unit			\$162.20	<u>\$230.83</u>	42.00%	<u>\$169</u> .79	\$308.42
MACKINAW STATE FOREST	9	359.90	\$100.56	\$152.06	51.00%	\$70.00	\$308.42
Traverse City Management Unit	8	741.90	\$108.55	\$233.31	115.00%	\$110.39	\$251.53
Cadillac Management Unit		1 <u>,688.7</u> 0	\$142.10	<u>\$227.32</u>	60.00%	<u>\$164</u> . <u>00</u>	\$352.91_
PERE MARQUETTE STATE FOREST	14	2,430.60	\$131.86	\$229.15	74.00%	\$110.39	\$352.91
Grayling Management Unit	1	230.40	\$140.00	\$168.29	20.00%	\$168.29	\$168.29
AUSABLE STATE FOREST	1	230.40	\$140.00	\$168.29	20.00%	\$168.29	\$168.29
NORTHERN LOWER PENNINSULA	24	3,020.90	\$128.75	\$215.32	67.00%	\$70.00	\$352.91
STATEWIDE	30	3,257.80	\$126.50	\$217.61	72.00%	\$70.00	\$352.91

## 01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 10 of 24

RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	616.80	\$89.00	\$130.17	46.00%	\$110.02	\$154.00
Crystal Falls Management Unit				<u></u> <u> \$139.05</u>	<u>58.00%</u>	\$127.60	<u>\$153.00</u>
COPPER COUNTRY STATE FOREST	4	1,422.30	\$88.49	\$135.20	53.00%	\$110.02	\$154.00
Gwinn Management Unit		191.10		<u>\$189.15</u>	125.00%	\$189.15	<u>\$189.15</u>
ESCANABA RIVER STATE FOREST	1	191.10	\$84.00	\$189.15	125.00%	\$189.15	\$189.15
UPPER PENINSULA	5	1,613.40	\$87.96	\$141.59	61.00%	\$110.02	\$189.15
Gaylord Management Unit	10	1,743.40	\$84.65	\$156.13	84.00%	\$72.00	\$220.12
Pigeon River Country Management Unit	4	660.90	\$69.98	\$141.13	102.00%	\$95.00	\$161.55
Atlanta Management Unit			\$106.00	<u> \$194.60</u>	<u>84.00%</u>	<u> </u>	<u>\$194.60</u>
MACKINAW STATE FOREST	15	2,447.50	\$81.07	\$152.76	88.00%	\$72.00	\$220.12
Traverse City Management Unit	15	2,927.90	\$95.71	\$169.63	77.00%	\$100.00	\$248.74
Cadillac Management Unit		<u> </u>		<u>\$152.57</u>	110.00%	\$60.00	<u>\$300.96</u>
PERE MARQUETTE STATE FOREST	22	3,922.20	\$89.87	\$165.31	84.00%	\$60.00	\$300.96
Roscommon Management Unit	9	776.00	\$89.75	\$173.21	93.00%	\$75.00	\$197.28
Grayling Management Unit	10	348.20		<u>\$167.32</u>	85.00%	\$89.00	\$251.48
AUSABLE STATE FOREST	19	1,124.20	\$89.97	\$171.38	90.00%	\$75.00	\$251.48
NORTHERN LOWER PENNINSULA	56	7,493.90	\$87.01	\$162.12	86.00%	\$60.00	\$300.96
STATEWIDE	61	9,107.30	\$87.18	\$158.48	82.00%	\$60.00	\$300.96

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	6.60	\$24.00	\$61.78	157.00%	\$61.78	\$61.78
MACKINAW STATE FOREST	1	6.60	\$24.00	\$61.78	157.00%	\$61.78	\$61.78
NORTHERN LOWER PENNINSULA	1	6.60	\$24.00	\$61.78	157.00%	\$61.78	\$61.78
STATEWIDE	1	6.60	\$24.00	\$61.78	157.00%	\$61.78	\$61.78

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 11 of 24

SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4		MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	281.40	\$172.56	\$439.07	154.00%	\$154.00	\$525.68
Crystal Falls Management Unit		<u>183.30</u>	<u> </u>	<u>\$373.16</u>		\$300.00	<u>\$375.0</u> 0_
COPPER COUNTRY STATE FOREST	8	464.70	\$165.99	\$413.07	149.00%	\$154.00	\$525.68
Gwinn Management Unit	2	24.70	\$186.00	\$292.25	57.00%	\$233.26	\$295.00
ESCANABA RIVER STATE FOREST	2	24.70	\$186.00	\$292.25	57.00%	\$233.26	\$295.00
Shingleton Management Unit	6	1,270.70	\$313.86	\$674.02	115.00%	\$436.00	\$821.56
Newberry Management Unit		22.10	\$245.50	\$460.44	88.00%	\$325.00	<u>\$553.49</u>
LAKE SUPERIOR STATE FOREST	8	1,292.80	\$312.69	\$670.37	114.00%	\$325.00	\$821.56
UPPER PENINSULA	18	1,782.20	\$272.69	\$598.04	119.00%	\$154.00	\$821.56
Gaylord Management Unit	7	776.50	\$386.07	\$474.01	23.00%	\$297.00	\$650.69
Pigeon River Country Management Unit	4	244.20	\$344.20	\$470.98	37.00%	\$285.00	\$525.36
Atlanta Management Unit		128.00	<u> </u>	<u>\$400.21</u>	<u>17.00%</u>	\$396.00	<u>\$401.55</u>
MACKINAW STATE FOREST	13	1,148.70	\$372.20	\$465.14	25.00%	\$285.00	\$650.69
Traverse City Management Unit	9	248.20	\$202.01	\$317.41	57.00%	\$210.06	\$599.09
Cadillac Management Unit		<u> </u>		<u>\$248.73</u>	155.00%	\$98.00_	<u>\$318.09</u>
PERE MARQUETTE STATE FOREST	12	419.40	\$159.34	\$289.38	82.00%	\$98.00	\$599.09
Grayling Management Unit	1	119.10	\$165.00	<u>\$300.00</u>	82.00%	\$300.00	\$300.00
AUSABLE STATE FOREST	1	119.10	\$165.00	\$300.00	82.00%	\$300.00	\$300.00
NORTHERN LOWER PENNINSULA	26	1,687.20	\$304.66	\$409.79	35.00%	\$98.00	\$650.69
STATEWIDE	44	3,469.40	\$288.23	\$506.49	76.00%	\$98.00	\$821.56

WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	9.10	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
COPPER COUNTRY STATE FOREST	1	9.10	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
UPPER PENINSULA	1	9.10	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
STATEWIDE	1	9.10	\$31.00	\$31.00	0.00%	\$31.00	\$31.00

#### 01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 12 of 24

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	78.80	<u>\$75.37</u>	<u>\$117.39</u>	56.00%	\$72.00	<u>\$139.36</u>
MACKINAW STATE FOREST	2	78.80	\$75.37	\$117.39	56.00%	\$72.00	\$139.36
Traverse City Management Unit	3	87.50	<u>\$72.10</u>	\$82.32	14.00%	\$45.00	<u>\$167.32</u>
PERE MARQUETTE STATE FOREST	3	87.50	\$72.10	\$82.32	14.00%	\$45.00	\$167.32
Roscommon Management Unit	3	57.10	\$69.65	\$70.79	2.00%	\$69.00	\$96.65
Grayling Management Unit		<u>449.70</u>		\$102.02	37.00%	<u> </u>	<u>\$171.06</u>
AUSABLE STATE FOREST	11	506.80	\$74.12	\$98.50	33.00%	\$69.00	\$171.06
NORTHERN LOWER PENNINSULA	16	673.10	\$74.01	\$98.61	33.00%	\$45.00	\$171.06
STATEWIDE	16	673.10	\$74.01	\$98.61	33.00%	\$45.00	\$171.06

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit		4.60	\$43.00		108.00%	\$89.32	\$89.32
ESCANABA RIVER STATE FOREST	1	4.60	\$43.00	\$89.32	108.00%	\$89.32	\$89.32
Newberry Management Unit	2	9.00	\$43.00	\$83.22	94.00%	\$49.00	\$97.88
LAKE SUPERIOR STATE FOREST	2	9.00	\$43.00	\$83.22	94.00%	\$49.00	\$97.88
UPPER PENINSULA	3	13.60	\$43.00	\$85.28	98.00%	\$49.00	\$97.88
Gaylord Management Unit	8	133.00	\$35.18	\$59.47	69.00%	\$35.00	\$94.34
Pigeon River Country Management Unit	3	48.40	\$53.89	\$71.25	32.00%	\$68.81	\$94.85
Atlanta Management Unit		27.80			84.00%	\$67.93	
MACKINAW STATE FOREST	12	209.20	\$39.75	\$63.32	59.00%	\$35.00	\$94.85
Traverse City Management Unit	13	2,086.10	\$38.57	\$84.23	118.00%	\$40.00	\$110.50
Cadillac Management Unit	3				101.00%	\$75.63	\$146.14
PERE MARQUETTE STATE FOREST	16	2,327.70	\$39.56	\$85.51	116.00%	\$40.00	\$146.14
Roscommon Management Unit	6	398.10	\$48.61	\$87.87	81.00%	\$46.00	\$120.17
Grayling Management Unit	6	98.60		<u>\$108.29</u>	95.00%	\$42.00	<u>\$150.00</u>
AUSABLE STATE FOREST	12	496.70	\$50.00	\$91.92	84.00%	\$42.00	\$150.00
NORTHERN LOWER PENNINSULA	40	3,033.60	\$41.28	\$85.03	106.00%	\$35.00	\$150.00
STATEWIDE	43	3,047.20	\$41.29	\$85.03	106.00%	\$35.00	\$150.00

#### 01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 13 of 24

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	1.00	\$17.00	\$17.00	0.00%	\$17.00	\$17.00
Crystal Falls Management Unit	1	6.90_		\$17.00		\$17.00	\$17.00
COPPER COUNTRY STATE FOREST	2	7.90	\$17.00	\$17.00	0.00%	\$17.00	\$17.00
Gwinn Management Unit	1	30.60	\$32.00	\$68.23	113.00%	\$68.23	\$68.23
ESCANABA RIVER STATE FOREST	1	30.60	\$32.00	\$68.23	113.00%	\$68.23	\$68.23
UPPER PENINSULA	3	38.50	\$28.92	\$57.72	100.00%	\$17.00	\$68.23
STATEWIDE	3	38.50	\$28.92	\$57.72	100.00%	\$17.00	\$68.23
VELLOW BIDCH (04)	# OF SALES	TOTAL VOLUME	AVEDACE	<b>∆\/ED∆</b> ○E	0/ CHANCE	MINIMITM	

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	12.00	\$29.73	\$133.74	350.00%	\$30.00	\$158.35
Crystal Falls Management Unit	. <u> </u>		\$45.00	\$45.00	0.00%	\$45.00	\$45.00
COPPER COUNTRY STATE FOREST	4	28.90	\$38.66	\$81.85	112.00%	\$30.00	\$158.35
Gwinn Management Unit	1	2.50	\$24.00	\$80.00	233.00%	\$80.00	\$80.00
ESCANABA RIVER STATE FOREST	1	2.50	\$24.00	\$80.00	233.00%	\$80.00	\$80.00
Shingleton Management Unit	3	31.00	\$59.82	\$130.04	117.00%	\$101.83	\$270.86
LAKE SUPERIOR STATE FOREST	3	31.00	\$59.82	\$130.04	117.00%	\$101.83	\$270.86
UPPER PENINSULA	8	62.40	\$48.59	\$105.72	118.00%	\$30.00	\$270.86
Traverse City Management Unit	1	5.70	\$59.00	\$213.89	263.00%	\$213.89	\$213.89
PERE MARQUETTE STATE FOREST		5.70	\$59.00	\$213.89	263.00%	\$213.89	\$213.89
NORTHERN LOWER PENNINSULA	1	5.70	\$59.00	\$213.89	263.00%	\$213.89	\$213.89
STATEWIDE	9	68.10	\$49.46	\$114.77	132.00%	\$30.00	\$270.86

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 14 of 24

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
D M (111.7)	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	190.00	\$2.90	\$3.65		\$2.85	\$5.00
Crystal Falls Management Unit	$\frac{4}{7}$						\$12.00
COPPER COUNTRY STATE FOREST		426.00	\$4.78	\$6.90		\$2.85	\$12.00
Gwinn Management Unit		<u>801.00</u>		<u> \$19.77</u>	82.00%	<u> </u>	\$42.07_
ESCANABA RIVER STATE FOREST	5	801.00	\$10.85	\$19.77	82.00%	\$11.54	\$42.07
Shingleton Management Unit	6	120.00	\$9.10	\$23.85	162.00%	\$9.25	\$27.35
Newberry Management Unit	6	427.00	\$9.11	\$13.79	51.00%	\$10.00	\$26.80
Sault Ste Marie (Naubinway Office)	1	64.00	\$10.00	\$13.00	30.00%	\$13.00	\$13.00
Sault Ste Marie (Soo Office)		32.00_		\$7 <u>.10</u>	0.00%	<u> </u>	\$7.10_
LAKE SUPERIOR STATE FOREST	14	643.00	\$9.10	\$15.26	68.00%	\$7.10	\$27.35
UPPER PENINSULA	26	1,870.00	\$8.86	\$15.29	73.00%	\$2.85	\$42.07
Gaylord Management Unit	5	150.00	\$17.36	\$31.75	83.00%	\$17.60	\$43.76
Pigeon River Country Management Unit	2	226.00	\$19.69	\$35.00	78.00%	\$35.00	\$35.00
Atlanta Management Unit		398.00_		\$24.73	71.00%	\$22.31_	\$30.47_
MACKINAW STATE FOREST	9	774.00	\$16.56	\$29.09	76.00%	\$17.60	\$43.76
Traverse City Management Unit	4	613.00	\$8.27	\$12.26	48.00%	\$8.11	\$29.56
_Cadillac Management Unit		7.00	\$5.55	\$18.70	237.00%	\$18.70	\$18.70
PERE MARQUETTE STATE FOREST	5	620.00	\$8.24	\$12.33	50.00%	\$8.11	\$29.56
Roscommon Management Unit	5	405.00	\$16.36	\$32.33	98.00%	\$17.90	\$36.01
AUSABLE STATE FOREST	5	405.00	\$16.36	\$32.33	98.00%	\$17.90	\$36.01
NORTHERN LOWER PENNINSULA	19	1,799.00	\$13.65	\$24.04	76.00%	\$8.11	\$43.76
STATEWIDE	45	3,669.00	\$11.21	\$19.58	75.00%	\$2.85	\$43.76

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 15 of 24

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	126.00	\$2.80	\$3.52	26.00%	\$3.10	\$3.81
Crystal Falls Management Unit				\$5.20	0.00%	\$5.20	\$5.20
COPPER COUNTRY STATE FOREST	3	214.00	\$3.79	\$4.21	11.00%	\$3.10	\$5.20
UPPER PENINSULA	3	214.00	\$3.79	\$4.21	11.00%	\$3.10	\$5.20
Gaylord Management Unit	7	726.00	\$9.23	\$16.02	74.00%	\$6.60	\$34.89
Pigeon River Country Management Unit	2	623.00_		\$34.13	239.00%	\$34.00	
MACKINAW STATE FOREST	9	1,349.00	\$9.62	\$24.38	153.00%	\$6.60	\$34.89
Traverse City Management Unit	5	460.00	\$13.96	\$23.82	71.00%	\$14.19	\$26.79
Cadillac Management Unit	2	166.00		\$26.18	59.00%	\$13.91	\$26.64_
PERE MARQUETTE STATE FOREST	7	626.00	\$14.62	\$24.45	67.00%	\$13.91	\$26.79
NORTHERN LOWER PENNINSULA	16	1,975.00	\$11.20	\$24.40	118.00%	\$6.60	\$34.89
STATEWIDE	19	2,189.00	\$10.48	\$22.43	114.00%	\$3.10	\$34.89

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	2	34.00	\$13.21	<u>\$16.96</u>	28.00%	\$15.27	\$29.60
LAKE SUPERIOR STATE FOREST	2	34.00	\$13.21	\$16.96	28.00%	\$15.27	\$29.60
UPPER PENINSULA	2	34.00	\$13.21	\$16.96	28.00%	\$15.27	\$29.60
STATEWIDE	2	34.00	\$13.21	\$16.96	28.00%	\$15.27	\$29.60

**AVERAGE** 

**AVERAGE** 

% CHANGE

01/01/2022 to 3/31/2022

# OF SALES TOTAL VOLUME

Date: 04/15/2022 Page 16 of 24

MINIMUM

MAXIMUM

PULPWOOD in Cords (see general note 4)

JACK PINE (32)

6/16/11 III (62)	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	84.00	\$23.00	\$25.00	9.00%	\$25.00	\$25.00
Crystal Falls Management Unit		1,090.00			<u> 83.00%</u> _	<u>\$33</u> . <u>53</u>	\$43.85_
COPPER COUNTRY STATE FOREST	3	1,174.00	\$23.79	\$42.40	78.00%	\$25.00	\$43.85
Gwinn Management Unit	3	3,630.00		\$59.51	261.00%	\$23.45	
ESCANABA RIVER STATE FOREST	3	3,630.00	\$16.47	\$59.51	261.00%	\$23.45	\$63.99
Shingleton Management Unit	5	199.00	\$15.59	\$33.94	118.00%	\$24.00	\$40.01
Newberry Management Unit	3	1,721.00	\$17.40	\$21.07	21.00%	\$17.40	\$26.11
Sault Ste Marie (Soo Office)		<u>495.00</u>				\$12.30	\$12.30
LAKE SUPERIOR STATE FOREST	9	2,415.00	\$16.21	\$20.33	25.00%	\$12.30	\$40.01
UPPER PENINSULA	15	7,219.00	\$17.57	\$43.62	148.00%	\$12.30	\$63.99
Gaylord Management Unit	7	1,345.00	\$15.02	\$26.81	78.00%	\$12.70	\$51.24
Pigeon River Country Management Unit	1	5.00	\$13.05	\$30.00	130.00%	\$30.00	\$30.00
Atlanta Management Unit		<u> 5.00</u>			<u>85.</u> 00%	\$20.32	\$20.32
MACKINAW STATE FOREST	9	1,355.00	\$14.99	\$26.80	79.00%	\$12.70	\$51.24
Traverse City Management Unit	5	526.00	\$9.12	\$36.72	303.00%	\$10.01	\$56.20
Cadillac Management Unit					212.00%	\$25.26	\$25.26
PERE MARQUETTE STATE FOREST	6	566.00	\$9.05	\$35.91	297.00%	\$10.01	\$56.20
Roscommon Management Unit	6	1,455.00	\$10.74	\$14.44	34.00%	\$11.50	\$39.33
Grayling Management Unit	<u>12</u> .	3 <u>,495.0</u> 0			<u>52.00%</u>	<u>\$15</u> .90_	
AUSABLE STATE FOREST	18	4,950.00	\$14.41	\$21.33	48.00%	\$11.50	\$41.25
NORTHERN LOWER PENNINSULA	33	6,871.00	\$14.08	\$23.61	68.00%	\$10.01	\$56.20
STATEWIDE	48	14,090.00	\$15.87	\$33.87	113.00%	\$10.01	\$63.99
MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	80.00	\$7.00	\$295.30	4,119.00%	\$295.30	\$295.30
MACKINAW STATE FOREST	1	80.00	\$7.00	\$295.30	4,119.00%	\$295.30	\$295.30
Grayling Management Unit	8	987.00	\$5.50	\$17.38	216.00%	\$5.50	\$25.56
AUSABLE STATE FOREST	8	987.00	\$5.50	\$17.38	216.00%	\$5.50	\$25.56
NORTHERN LOWER PENNINSULA	9	1,067.00	\$5.61	\$38.21	581.00%	\$5.50	\$295.30
STATEWIDE	9	1,067.00	\$5.61	\$38.21	581.00%	\$5.50	\$295.30

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 17 of 24

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	4	944.00	\$10.02	\$19.04	90.00%	\$12.41	\$26.96
Crystal Falls Management Unit	5	5,530.00_			100.00% _	\$25.00_	
COPPER COUNTRY STATE FOREST	9	6,474.00	\$19.10	\$38.01	99.00%	\$12.41	\$45.60
Gwinn Management Unit	8	5,066.00	<u>\$1</u> 5.75	\$36.73	133.00%	\$16.78	\$41.33
ESCANABA RIVER STATE FOREST	8	5,066.00	\$15.75	\$36.73	133.00%	\$16.78	\$41.33
Shingleton Management Unit	7	2,450.00	\$21.86	\$40.23	84.00%	\$26.51	\$43.23
Newberry Management Unit	5	1,220.00	\$18.58	\$25.85	39.00%	\$18.40	\$40.78
Sault Ste Marie (Naubinway Office)	1	62.00	\$15.45	\$22.00	42.00%	\$22.00	\$22.00
Sault Ste Marie (Soo Office)		<u>627.00</u>			0.00%	<u> </u>	\$11.90_
LAKE SUPERIOR STATE FOREST	14	4,359.00	\$19.42	\$31.87	64.00%	\$11.90	\$43.23
UPPER PENINSULA	31	15,899.00	\$18.12	\$35.92	98.00%	\$11.90	\$45.60
Gaylord Management Unit	16	4,994.00	\$17.23	\$33.08	92.00%	\$14.55	\$67.82
Pigeon River Country Management Unit	4	2,118.00	\$16.33	\$37.56	130.00%	\$34.00	\$39.00
Atlanta Management Unit		2,500.00_	\$24.52		147.00% _	\$25.60	<u>\$106.13</u>
MACKINAW STATE FOREST	23	9,612.00	\$18.93	\$41.21	118.00%	\$14.55	\$106.13
Traverse City Management Unit	22	7,455.00	\$12.76	\$27.90	119.00%	\$10.00	\$47.47
Cadillac Management Unit		<u>4,370.00</u>		\$38.46	151.00% _	\$11.40	
PERE MARQUETTE STATE FOREST	31	11,825.00	\$13.71	\$31.80	132.00%	\$10.00	\$68.15
Roscommon Management Unit	10	4,820.00	\$22.89	\$40.93	79.00%	\$16.50	\$47.39
Grayling Management Unit	<u> 11</u> _	2,527.00_	\$25.01	\$45.38	81.00% _	\$23.60_	\$149.62
AUSABLE STATE FOREST	21	7,347.00	\$23.62	\$42.46	80.00%	\$16.50	\$149.62
NORTHERN LOWER PENNINSULA	75	28,784.00	\$17.98	\$37.67	110.00%	\$10.00	\$149.62
STATEWIDE	106	44,683.00	\$18.03	\$37.04	105.00%	\$10.00	\$149.62

01/01/2022 to 3/31/2022

PULPWOOD in Cords (see general note 4)

STATEWIDE

MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	4,381.00	\$4.50	\$12.50	178.00%	\$4.50	\$19.87
Crystal Falls Management Unit		2 <u>,05</u> 0.00			<u>34.00%</u>	\$13.00	\$18.00_
COPPER COUNTRY STATE FOREST	12	6,431.00	\$6.96	\$13.74	97.00%	\$4.50	\$19.87
Gwinn Management Unit	5	1,097.00		\$21.27	93.00%	\$11.00	\$27.32
ESCANABA RIVER STATE FOREST	5	1,097.00	\$11.00	\$21.27	93.00%	\$11.00	\$27.32
Shingleton Management Unit	11	5,236.00	\$13.04	\$26.11	100.00%	\$20.37	\$33.15
Newberry Management Unit	6	2,037.00	\$11.04	\$16.56	50.00%	\$10.65	\$36.25
Sault Ste Marie (Naubinway Office)	1	315.00	\$11.80	\$18.00	53.00%	\$18.00	\$18.00
Sault Ste Marie (Soo Office)				<u>\$7.25</u>			\$7.25_
LAKE SUPERIOR STATE FOREST	19	7,948.00	\$12.22	\$22.48	84.00%	\$7.25	\$36.25
UPPER PENINSULA	36	15,476.00	\$9.95	\$18.76	89.00%	\$4.50	\$36.25
Gaylord Management Unit	18	5,740.00	\$17.05	\$25.75	51.00%	\$13.45	\$99.84
Pigeon River Country Management Unit	6	2,397.00	\$13.30	\$31.96	140.00%	\$26.70	\$37.48
Atlanta Management Unit		2,307.00		\$26.27	36.00%	\$22.31_	\$39.56_
MACKINAW STATE FOREST	27	10,444.00	\$16.69	\$27.29	64.00%	\$13.45	\$99.84
Traverse City Management Unit	41	9,000.00	\$13.99	\$29.15	108.00%	\$10.00	\$56.63
Cadillac Management Unit	<u>19</u> _	2 <u>,35</u> 8.00			148.00% _	<u> </u>	\$48.22_
PERE MARQUETTE STATE FOREST	60	11,358.00	\$13.76	\$29.72	116.00%	\$10.00	\$56.63
Roscommon Management Unit	10	2,575.00	\$14.96	\$26.21	75.00%	\$13.00	\$41.05
Grayling Management Unit	12	1 <u>,963.0</u> 0		\$42.09	70.00%	\$24.60	\$85.00
AUSABLE STATE FOREST	22	4,538.00	\$19.18	\$33.08	72.00%	\$13.00	\$85.00
NORTHERN LOWER PENNINSULA	109	26,340.00	\$15.86	\$29.34	85.00%	\$10.00	\$99.84

\$13.67

\$25.42

86.00%

\$4.50

\$99.84

41,816.00

145

Date: 04/15/2022 Page 18 of 24

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 19 of 24

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	24.00	\$11.37	\$13.84	22.00%	\$13.34	\$14.85
Crystal Falls Management Unit					19.00%	\$13.41	\$13.41_
COPPER COUNTRY STATE FOREST	3	282.00	\$11.31	\$13.45	19.00%	\$13.34	\$14.85
Shingleton Management Unit	2	145.00	<u>\$16.45</u>	\$26.57	62.00%	\$18.00	\$27.63
LAKE SUPERIOR STATE FOREST	2	145.00	\$16.45	\$26.57	62.00%	\$18.00	\$27.63
UPPER PENINSULA	5	427.00	\$13.05	\$17.90	37.00%	\$13.34	\$27.63
Gaylord Management Unit	10	2,166.00	\$14.08	\$62.55	344.00%	\$8.25	\$213.39
Pigeon River Country Management Unit	1	15.00	\$57.85	\$72.91	26.00%	\$72.91	\$72.91
Atlanta Management Unit	3			<u></u> <u>\$170.79</u>	381.00%	<u> </u>	<u>\$252.04</u>
MACKINAW STATE FOREST	14	2,364.00	\$16.02	\$70.99	343.00%	\$8.25	\$252.04
Traverse City Management Unit	8	1,685.00	\$14.60	\$27.38	88.00%	\$10.00	\$55.51
Cadillac Management Unit	<u></u> 11	2,310.00_		\$45.10	136.00%	\$22.00	\$62.71
PERE MARQUETTE STATE FOREST	19	3,995.00	\$17.22	\$37.62	118.00%	\$10.00	\$62.71
Roscommon Management Unit	9	1,845.00	\$15.16	\$22.34	47.00%	\$14.55	\$38.41
Grayling Management Unit	<u>13</u>	5,104.00_	\$23.10	\$44.22	91.00%	\$23.27	\$55.00
AUSABLE STATE FOREST	22	6,949.00	\$20.99	\$38.41	83.00%	\$14.55	\$55.00
NORTHERN LOWER PENNINSULA	55	13,308.00	\$18.98	\$43.96	132.00%	\$8.25	\$252.04
STATEWIDE	60	13,735.00	\$18.79	\$43.15	130.00%	\$8.25	\$252.04

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 20 of 24

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	3	497.00	\$3.23	\$4.94	53.00%	\$3.25	\$5.00
Crystal Falls Management Unit	4	245.00		\$14.36	79.00%		\$32.92
COPPER COUNTRY STATE FOREST	7	742.00	\$4.82	\$8.05	67.00%	\$3.25	\$32.92
Gwinn Management Unit	7	823.00	\$10.68	\$24.92	133.00%	\$10.80	\$31.71
ESCANABA RIVER STATE FOREST	7	823.00	\$10.68	\$24.92	133.00%	\$10.80	\$31.71
Shingleton Management Unit	4	392.00	\$13.58	\$27.81	105.00%	\$15.27	\$33.15
Newberry Management Unit	7	2,904.00	\$20.20	\$20.92	4.00%	\$19.80	\$36.25
Sault Ste Marie (Naubinway Office)	1	175.00	\$19.00	\$25.00	32.00%	\$25.00	\$25.00
Sault Ste Marie (Soo Office)	1	1,710.00	<u>\$7.30</u>	\$7.30	0.00%		\$7.30
LAKE SUPERIOR STATE FOREST	13	5,181.00	\$15.40	\$17.08	11.00%	\$7.30	\$36.25
UPPER PENINSULA	27	6,746.00	\$13.66	\$17.04	25.00%	\$3.25	\$36.25
Gaylord Management Unit	2	19.00	\$10.02	\$18.42	84.00%	\$15.00	\$24.28
Pigeon River Country Management Unit	2	36.00	\$12.13	\$30.00	147.00%	\$30.00	\$30.00
Atlanta Management Unit	2			\$13.84	90.00%	<u>\$13</u> . <u>01</u>	\$14.23
MACKINAW STATE FOREST	6	80.00	\$10.12	\$22.20	119.00%	\$13.01	\$30.00
Traverse City Management Unit	3	301.00	\$19.78	\$28.46	44.00%	\$27.00	\$44.67
Cadillac Management Unit	1	5.00		\$47.53	226.00%	\$47.53_	\$47.53
PERE MARQUETTE STATE FOREST	4	306.00	\$19.70	\$28.77	46.00%	\$27.00	\$47.53
Roscommon Management Unit	1	29.00	\$13.15	\$27.53	109.00%	\$27.53	\$27.53
Grayling Management Unit	1		\$13.15	\$25.44	93.00%	\$25.44	\$25.44
AUSABLE STATE FOREST		45.00	\$13.15	\$26.79	104.00%	\$25.44	\$27.53
NORTHERN LOWER PENNINSULA	12	431.00	\$17.24	\$27.34	59.00%	\$13.01	\$47.53
STATEWIDE	39	7,177.00	\$13.88	\$17.66	27.00%	\$3.25	\$47.53

#### 01/01/2022 to 3/31/2022

PERE MARQUETTE STATE FOREST

NORTHERN LOWER PENNINSULA

STATEWIDE

Date: 04/15/2022 Page 21 of 24

\$17.43

\$17.43

\$31.53

\$15.21

\$9.00

\$3.70

PULPWOOD in Cords (see general not	.e 4)						
N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
		(0)	PRICE		COL. 4	(0)	( <del>-</del> )
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	2	685.00	\$3.75	\$15.42	311.00%	\$15.42	\$15.43
Newberry Management Unit  LAKE SUPERIOR STATE FOREST							\$6.11_
	4	1,451.00	\$4.33	\$10.46	142.00%	\$6.00	\$15.43
UPPER PENINSULA	4	1,451.00	\$4.33	\$10.46	142.00%	\$6.00	\$15.43
Atlanta Management Unit					<u>65.</u> 00%	<u>\$18</u> . <u>59</u>	
MACKINAW STATE FOREST	1	3.00	\$11.25	\$18.59	65.00%	\$18.59	\$18.59
Roscommon Management Unit		5.00			551.00%	\$89.52	\$89.52
AUSABLE STATE FOREST	1	5.00	\$13.75	\$89.52	551.00%	\$89.52	\$89.52
NORTHERN LOWER PENNINSULA	2	8.00	\$12.81	\$62.92	391.00%	\$18.59	\$89.52
STATEWIDE	6	1,459.00	\$4.38	\$10.75	145.00%	\$6.00	\$89.52
PAPER BIRCH (10)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
TAI LIT BIITOTT (10)	SOLD	1017 E VOLONIE	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	15.00	\$3.70	\$3.70	0.00%	\$3.70	\$3.70
Crystal Falls Management Unit	1	26.00					ψ0.70
COPPER COUNTRY STATE FOREST					65.00%	\$13.00	<u>\$13.00</u>
COLLECT COOLULTS OF CHARLES OF CHARLES			<u>\$7.90</u> \$6.36	<u>\$13.00</u> \$9.60		<u>\$13.00</u> \$3.70	
Gwinn Management Unit	<u>2</u>						\$13.00
		41.00	\$6.36	\$9.60	51.00%	\$3.70	\$13.00 \$13.00
Gwinn Management Unit	3	41.00 117.00	\$6.36 \$10.94	\$9.60 \$18.18	51.00% 66.00%	\$3.70 \$7.11	\$13.00 \$13.00 \$26.27
Gwinn Management Unit  ESCANABA RIVER STATE FOREST	3	41.00 117.00 117.00	\$6.36 \$10.94 \$10.94	\$9.60 \$18.18 \$18.18	51.00% 66.00% 66.00%	\$3.70 \$7.11 \$7.11	\$13.00 \$13.00 \$26.27 \$26.27
Gwinn Management Unit  ESCANABA RIVER STATE FOREST  Shingleton Management Unit	3 3	41.00 117.00 117.00 214.00	\$6.36 \$10.94 \$10.94 \$11.78	\$9.60 \$18.18 \$18.18 \$26.19	51.00% 66.00% 66.00% 122.00%	\$3.70 \$7.11 \$7.11 \$15.27	\$13.00 \$13.00 \$26.27 \$26.27 \$31.53
Gwinn Management Unit  ESCANABA RIVER STATE FOREST  Shingleton Management Unit  Newberry Management Unit	3 3	41.00 117.00 117.00 214.00 7.00	\$6.36 \$10.94 \$10.94 \$11.78 \$9.60	\$9.60 \$18.18 \$18.18 \$26.19 \$11.26	51.00% 66.00% 66.00% 122.00% 17.00%	\$3.70 \$7.11 \$7.11 \$15.27 \$9.60	\$13.00 \$13.00 \$13.00 \$26.27 \$26.27 \$31.53 \$12.50
Gwinn Management Unit  ESCANABA RIVER STATE FOREST  Shingleton Management Unit Newberry Management Unit Sault Ste Marie (Soo Office)		41.00 117.00 117.00 214.00 7.00 109.00	\$6.36 \$10.94 \$10.94 \$11.78 \$9.60 \$5.80	\$9.60 \$18.18 \$18.18 \$26.19 \$11.26 \$5.80	51.00% 66.00% 66.00% 122.00% 17.00% 0.00%	\$3.70 \$7.11 \$7.11 \$15.27 \$9.60 \$5.80	\$13.00 \$13.00 \$13.00 \$26.27 \$26.27 \$31.53 \$12.50 \$5.80
Gwinn Management Unit  ESCANABA RIVER STATE FOREST  Shingleton Management Unit Newberry Management Unit Sault Ste Marie (Soo Office)  LAKE SUPERIOR STATE FOREST	$\frac{3}{3}$ $\frac{5}{2}$ $\frac{1}{8}$	41.00 117.00 117.00 214.00 7.00 109.00 330.00	\$6.36 \$10.94 \$10.94 \$11.78 \$9.60 \$5.80 \$9.76	\$9.60 \$18.18 \$18.18 \$26.19 \$11.26 \$5.80 \$19.14	51.00% 66.00% 66.00% 122.00% 17.00% 0.00% 96.00%	\$3.70 \$7.11 \$7.11 \$15.27 \$9.60 \$5.80 \$5.80	\$13.00 \$13.00 \$26.27 \$26.27 \$31.53 \$12.50 \$5.80 \$31.53
Gwinn Management Unit  ESCANABA RIVER STATE FOREST  Shingleton Management Unit Newberry Management Unit Sault Ste Marie (Soo Office)  LAKE SUPERIOR STATE FOREST  UPPER PENINSULA	5 2 1 8	41.00 117.00 117.00 214.00 7.00 109.00 330.00 488.00	\$6.36 \$10.94 \$10.94 \$11.78 \$9.60 \$5.80 \$9.76	\$9.60 \$18.18 \$18.18 \$26.19 \$11.26 \$5.80 \$19.14 \$18.11	51.00% 66.00% 66.00% 122.00% 17.00% 0.00% 96.00% 86.00%	\$3.70 \$7.11 \$7.11 \$15.27 \$9.60 \$5.80 \$5.80 \$3.70	\$13.00 \$13.00 \$26.27 \$26.27 \$31.53 \$12.50 \$5.80 \$31.53
Gwinn Management Unit  ESCANABA RIVER STATE FOREST  Shingleton Management Unit Newberry Management Unit Sault Ste Marie (Soo Office)  LAKE SUPERIOR STATE FOREST  UPPER PENINSULA  Gaylord Management Unit		41.00 117.00 117.00 214.00 7.00 109.00 330.00 488.00 149.00	\$6.36 \$10.94 \$10.94 \$11.78 \$9.60 \$5.80 \$9.76 \$9.76	\$9.60 \$18.18 \$18.18 \$26.19 \$11.26 \$5.80 \$19.14 \$18.11	51.00% 66.00% 66.00% 122.00% 17.00% 0.00% 96.00% 86.00%	\$3.70 \$7.11 \$7.11 \$15.27 \$9.60 \$5.80 \$5.80 \$3.70	\$13.00 \$13.00 \$26.27 \$26.27 \$31.53 \$12.50 \$5.80 \$31.53 \$31.53

2

4

17

39.00

188.00

676.00

\$11.09

\$7.92

\$9.25

\$16.46

\$12.06

\$16.43

48.00%

52.00%

78.00%

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 22 of 24

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	1,551.00	\$27.40	\$53.72	96.00%	\$48.01	\$70.00
Crystal Falls Management Unit		1 <u>,407.00</u>			117.00%	<u>\$58</u> .40_	
COPPER COUNTRY STATE FOREST	4	2,958.00	\$27.45	\$56.59	106.00%	\$48.01	\$70.00
Gwinn Management Unit		663.00			113.00%	\$45.05	\$92.92
ESCANABA RIVER STATE FOREST	2	663.00	\$43.29	\$92.34	113.00%	\$45.05	\$92.92
Shingleton Management Unit	5	2,088.00	\$40.82	\$85.25	109.00%	\$66.31	\$93.27
Newberry Management Unit	6	3,108.00	\$39.51	\$108.28	174.00%	\$34.10	\$116.20
Sault Ste Marie (Naubinway Office)	1	1,122.00	\$65.40	\$73.56	12.00%	\$73.56	\$73.56
Sault Ste Marie (Soo Office)						\$34.50	\$34.50
LAKE SUPERIOR STATE FOREST	13	6,565.00	\$44.16	\$92.24	109.00%	\$34.10	\$116.20
UPPER PENINSULA	19	10,186.00	\$39.25	\$81.90	109.00%	\$34.10	\$116.20
Gaylord Management Unit	10	3,333.00	\$38.02	\$63.85	68.00%	\$35.25	\$96.04
Pigeon River Country Management Unit	5	1,493.00	\$33.22	\$84.28	154.00%	\$52.37	\$88.00
Atlanta Management Unit					90.00%	<u>\$51</u> .95_	
MACKINAW STATE FOREST	17	4,877.00	\$36.44	\$69.99	92.00%	\$35.25	\$96.04
Traverse City Management Unit	15	4,137.00	\$35.01	\$71.42	104.00%	\$35.05	\$139.85
Cadillac Management Unit		6,015.00			121.00%	\$24.90_	<u>\$107.47</u>
PERE MARQUETTE STATE FOREST	24	10,152.00	\$32.21	\$68.74	113.00%	\$24.90	\$139.85
Roscommon Management Unit	10	2,206.00	\$34.13	\$62.43	83.00%	\$29.00	\$162.70
Grayling Management Unit	10	444.00		<u> \$61.15</u>	95.00%	<u>\$31</u> .10	\$194.35
AUSABLE STATE FOREST	20	2,650.00	\$33.65	\$62.21	85.00%	\$29.00	\$194.35
NORTHERN LOWER PENNINSULA	61	17,679.00	\$33.60	\$68.11	103.00%	\$24.90	\$194.35
STATEWIDE	80	27,865.00	\$35.66	\$73.15	105.00%	\$24.90	\$194.35

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 23 of 24

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	2	586.00	\$11.67	\$12.40	6.00%	\$12.00	\$21.11
Sault Ste Marie (Soo Office)		14.00_	\$7.40	\$7 <u>.40</u>	0.00%		\$7.40_
LAKE SUPERIOR STATE FOREST	3	600.00	\$11.57	\$12.29	6.00%	\$7.40	\$21.11
UPPER PENINSULA	3	600.00	\$11.57	\$12.29	6.00%	\$7.40	\$21.11
Gaylord Management Unit	1	48.00		\$38.22	220.00%	\$38.22	\$38.22
MACKINAW STATE FOREST	1	48.00	\$11.95	\$38.22	220.00%	\$38.22	\$38.22
NORTHERN LOWER PENNINSULA	1	48.00	\$11.95	\$38.22	220.00%	\$38.22	\$38.22
STATEWIDE	4	648.00	\$11.60	\$14.21	23.00%	\$7.40	\$38.22

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	3	224.00	\$9.05	\$23.09	155.00%	\$9.05	\$29.42
ESCANABA RIVER STATE FOREST	3	224.00	\$9.05	\$23.09	155.00%	\$9.05	\$29.42
Shingleton Management Unit	1	175.00	\$2.25	\$7.23	221.00%	\$7.23	\$7.23
Newberry Management Unit	4	125.00	\$3.55	\$5.61	58.00%	\$3.55	\$10.00
Sault Ste Marie (Soo Office)				<u>\$2.50</u>		\$2.50	\$2.50_
LAKE SUPERIOR STATE FOREST	6	346.00	\$2.75	\$6.02	119.00%	\$2.50	\$10.00
UPPER PENINSULA	9	570.00	\$5.23	\$12.73	143.00%	\$2.50	\$29.42
STATEWIDE	9	570.00	\$5.23	\$12.73	143.00%	\$2.50	\$29.42

01/01/2022 to 3/31/2022

Date: 04/15/2022 Page 24 of 24

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	21.00	\$12.25	\$13.00	6.00%	\$13.00	\$13.00
Crystal Falls Management Unit	. <u> </u>					<u>\$13</u> . <u>66</u>	\$13.66_
COPPER COUNTRY STATE FOREST	2	81.00	\$12.25	\$13.49	10.00%	\$13.00	\$13.66
Gwinn Management Unit	1	41.00	\$8.70	\$37.83	335.00%	\$37.83	\$37.83
ESCANABA RIVER STATE FOREST	1	41.00	\$8.70	\$37.83	335.00%	\$37.83	\$37.83
Shingleton Management Unit	7	1,417.00	\$11.32	\$32.59	188.00%	\$22.10	\$42.16
Newberry Management Unit	6	860.00	\$12.75	\$20.88	64.00%	\$12.75	\$37.29
Sault Ste Marie (Naubinway Office)	2	74.00	\$6.14	\$15.82	158.00%	\$6.25	\$18.89
Sault Ste Marie (Soo Office)	1	<u>456.00</u>	\$9.25	\$9.25	0.00%	\$9.25	\$9.25
LAKE SUPERIOR STATE FOREST	16	2,807.00	\$11.28	\$24.77	120.00%	\$6.25	\$42.16
UPPER PENINSULA	19	2,929.00	\$11.28	\$24.64	118.00%	\$6.25	\$42.16
Gaylord Management Unit	9	1,193.00	\$18.10	\$35.08	94.00%	\$17.95	\$49.23
Pigeon River Country Management Unit	3	107.00	\$21.86	\$41.03	88.00%	\$35.00	\$46.90
Atlanta Management Unit			\$12.35	\$24.08	95.00%	\$22.86	\$50.53
MACKINAW STATE FOREST	14	1,436.00	\$17.83	\$34.49	93.00%	\$17.95	\$50.53
Traverse City Management Unit	14	4,602.00	\$14.04	\$34.13	143.00%	\$15.00	\$52.08
	4	535.00		\$29.21	208.00%	\$20.61	\$32.34
PERE MARQUETTE STATE FOREST	18	5,137.00	\$13.57	\$33.62	148.00%	\$15.00	\$52.08
Roscommon Management Unit	9	1,217.00	\$23.56	\$37.23	58.00%	\$21.55	\$60.96
Grayling Management Unit	9	338.00		\$42.79	114.00%	\$17.20	\$65.00
AUSABLE STATE FOREST	18	1,555.00	\$22.78	\$38.44	69.00%	\$17.20	\$65.00
NORTHERN LOWER PENNINSULA	50	8,128.00	\$16.08	\$34.69	116.00%	\$15.00	\$65.00
STATEWIDE	69	11,057.00	\$14.81	\$32.03	116.00%	\$6.25	\$65.00