

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2021 TO 12/31/2021

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

10/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	397.10	\$31.94	\$32.54	2.00%	\$29.40	\$34.03
Crystal Falls Management Unit		<u>419.60</u>			<u> 14.00%</u> _	<u> </u>	<u>\$104.00</u>
COPPER COUNTRY STATE FOREST	11	816.70	\$41.65	\$45.65	10.00%	\$29.40	\$104.00
Gwinn Management Unit	2	27.20	\$59.00	\$73.11	24.00%	\$70.16	\$75.00
Escanaba Management Unit		40.10		<u>\$55.15</u>	67.00%	\$33.00_	\$95.55_
ESCANABA RIVER STATE FOREST	5	67.30	\$43.51	\$62.41	43.00%	\$33.00	\$95.55
Shingleton Management Unit	1	12.70	\$49.00	\$49.00	0.00%	\$49.00	\$49.00
Sault Ste Marie (Drummond Island)		11.40		\$25.00		\$25.00	\$25.00_
LAKE SUPERIOR STATE FOREST	2	24.10	\$37.65	\$37.65	0.00%	\$25.00	\$49.00
UPPER PENINSULA	18	908.10	\$41.68	\$46.68	12.00%	\$25.00	\$104.00
Gaylord Management Unit	11	913.20	\$44.50	\$117.34	164.00%	\$49.00	\$171.83
Pigeon River Country Management Unit	1	24.20	\$53.00	\$70.00	32.00%	\$70.00	\$70.00
Atlanta Management Unit					25.00%	<u> </u>	
MACKINAW STATE FOREST	14	994.00	\$45.04	\$113.11	151.00%	\$46.00	\$171.83
Traverse City Management Unit	6	197.50	\$85.79	\$158.12	84.00%	\$98.00	\$260.00
PERE MARQUETTE STATE FOREST	6	197.50	\$85.79	\$158.12	84.00%	\$98.00	\$260.00
NORTHERN LOWER PENNINSULA	20	1,191.50	\$51.80	\$120.57	133.00%	\$46.00	\$260.00
STATEWIDE	38	2,099.60	\$47.42	\$88.61	87.00%	\$25.00	\$260.00

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10/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

UPPER PENINSULA

STATEWIDE

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17.00%

17.00%

\$30.12

\$30.12

\$15.00

\$15.00

\$47.00

\$47.00

BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		5.50_			62.00%	\$50.15	\$50.15_
ESCANABA RIVER STATE FOREST	1	5.50	\$31.00	\$50.15	62.00%	\$50.15	\$50.15
Sault Ste Marie (Naubinway Office)	1	3.10	\$29.00	\$63.00	117.00%	\$63.00	\$63.00
Sault Ste Marie (Drummond Island)				\$20.00	25.00%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	2	4.30	\$25.37	\$51.00	101.00%	\$20.00	\$63.00
UPPER PENINSULA	3	9.80	\$28.53	\$50.52	77.00%	\$20.00	\$63.00
Gaylord Management Unit	5	135.10	\$49.16	\$98.86	101.00%	\$52.00	\$132.91
Pigeon River Country Management Unit		<u> 3.7</u> 0		<u>\$67.00</u>	20.00%	<u> </u>	
MACKINAW STATE FOREST	6	138.80	\$49.34	\$98.01	99.00%	\$52.00	\$132.91
Traverse City Management Unit		358.50		\$221.68	224.00%	<u>\$63</u> .00	<u>\$398.43</u>
PERE MARQUETTE STATE FOREST	10	358.50	\$68.33	\$221.68	224.00%	\$63.00	\$398.43
NORTHERN LOWER PENNINSULA	16	497.30	\$63.03	\$187.16	197.00%	\$52.00	\$398.43
STATEWIDE	19	507.10	\$62.37	\$184.52	196.00%	\$20.00	\$398.43
BLACK ASH (41)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	18.40	\$17.86	\$29.08	63.00%	\$19.00	\$40.06
Crystal Falls Management Unit						<u>\$15</u> . <u>00</u>	\$17.00_
COPPER COUNTRY STATE FOREST	5	43.80	\$16.98	\$21.69	28.00%	\$15.00	\$40.06
Gwinn Management Unit	1	6.00	\$24.00	\$30.07	25.00%	\$30.07	\$30.07
Escanaba Management Unit						<u> </u>	\$47.00
ESCANABA RIVER STATE FOREST	3	28.40	\$39.51	\$43.11	9.00%	\$30.07	\$47.00

\$25.84

\$25.84

72.20

72.20

8

8

#### 10/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

BLACK CHERRY (49) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE ADVERTISED** FROM COL. 3 TO **SOLD PRICE** SOLD PRICE PRICE COL. 4 (1) (2) (4) (5) (3) (6)(7) Crystal Falls Management Unit 3.50 \$33.00 \$44.73 36.00% \$44.73 \$44.73 1 **COPPER COUNTRY STATE FOREST** 1 3.50 \$33.00 \$44.73 36.00% \$44.73 \$44.73 \$150.02 Escanaba Management Unit 1 0.40 \$75.00 \$150.02 100.00% \$150.02 **ESCANABA RIVER STATE FOREST** 1 0.40 \$75.00 \$150.02 100.00% \$150.02 \$150.02 1 6.00 \$106.00 42.00% \$150.00 \$150.00 Sault Ste Marie (Naubinway Office) \$150.00 LAKE SUPERIOR STATE FOREST 6.00 \$106.00 42.00% \$150.00 \$150.00 1 \$150.00 **UPPER PENINSULA** 3 \$150.02 9.90 \$78.94 \$112.78 43.00% \$44.73 **Gaylord Management Unit** 61.50 \$128.43 16.00% \$120.00 \$192.72 4 \$148.92 MACKINAW STATE FOREST 4 61.50 \$128.43 16.00% \$120.00 \$192.72 \$148.92 13 Traverse City Management Unit 142.20 \$151.92 \$201.76 33.00% \$147.00 \$475.71 PERE MARQUETTE STATE FOREST 13 142.20 \$151.92 \$201.76 33.00% \$147.00 \$475.71 NORTHERN LOWER PENNINSULA 17 203.70 \$144.83 \$185.81 28.00% \$120.00 \$475.71 STATEWIDE 20 213.60 \$141.77 \$182.42 29.00% \$44.73 \$475.71

BLACK SPRUCE (22)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00
PERE MARQUETTE STATE FOREST	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00
NORTHERN LOWER PENNINSULA	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00
STATEWIDE	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00

GREEN ASH (42)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	37.00	\$30.38	\$54.22	78.00%	\$31.00	\$58.66
ESCANABA RIVER STATE FOREST	3	37.00	\$30.38	\$54.22	78.00%	\$31.00	\$58.66
UPPER PENINSULA	3	37.00	\$30.38	\$54.22	78.00%	\$31.00	\$58.66
STATEWIDE	3	37.00	\$30.38	\$54.22	78.00%	\$31.00	\$58.66

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SAWTIMBER in MBF (see general note 3)

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	1.20	\$23.00	\$27.11	18.00%	\$27.11	\$27.11
Atlanta Management Unit	1	31.00	<u>\$1</u> 9.00	\$29.00	53.00%	\$29.00	\$29.00
MACKINAW STATE FOREST	2	32.20	\$19.15	\$28.93	51.00%	\$27.11	\$29.00
Traverse City Management Unit	8	118.40	\$16.79	\$25.57	52.00%	\$17.16	\$36.53
Cadillac Management Unit		66.70		\$42.09	122.00%	\$32.00	\$43.29_
PERE MARQUETTE STATE FOREST	10	185.10	\$17.59	\$31.52	79.00%	\$17.16	\$43.29
Roscommon Management Unit	1	42.50	\$28.00	\$35.26	26.00%	<u>\$35.26</u>	<u>\$35.26</u>
AUSABLE STATE FOREST	1	42.50	\$28.00	\$35.26	26.00%	\$35.26	\$35.26
NORTHERN LOWER PENNINSULA	13	259.80	\$19.48	\$31.81	63.00%	\$17.16	\$43.29
STATEWIDE	13	259.80	\$19.48	\$31.81	63.00%	\$17.16	\$43.29

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	14	922.80	\$42.47	\$98.90	133.00%	\$45.00	\$169.54
Pigeon River Country Management Unit	2	48.90	\$48.39	\$51.53	6.00%	\$49.00	\$62.00
Atlanta Management Unit		528.40	\$109.23	<u>\$169.91</u>	56.00%	\$52.00	\$400.00
MACKINAW STATE FOREST	26	1,500.10	\$66.18	\$122.37	85.00%	\$45.00	\$400.00
Traverse City Management Unit	18	932.50	\$92.66	\$165.56	79.00%	\$88.00	\$355.86
Cadillac Management Unit		740.10		\$131.61	103.00%	\$96.00	\$136.07
PERE MARQUETTE STATE FOREST	23	1,672.60	\$80.36	\$150.54	87.00%	\$88.00	\$355.86
Roscommon Management Unit	3	472.10	\$68.00	\$175.15	158.00%	\$85.63	\$237.71
Grayling Management Unit	1_		\$24.00	\$25.00	4.00%	\$25.00	\$25.00
AUSABLE STATE FOREST	4	527.10	\$63.41	\$159.48	152.00%	\$25.00	\$237.71
NORTHERN LOWER PENNINSULA	53	3,699.80	\$72.19	\$140.39	94.00%	\$25.00	\$400.00
STATEWIDE	53	3,699.80	\$72.19	\$140.39	94.00%	\$25.00	\$400.00

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SAWTIMBER in MBF (see general note 3)

MIXED OAK (70)	SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		<u> </u>	<u>\$78.64</u>	<u>\$92.01</u>	<u>17.00%</u>	\$78.00	<u>\$100.02</u>
ESCANABA RIVER STATE FOREST	2	7.70	\$78.64	\$92.01	17.00%	\$78.00	\$100.02
UPPER PENINSULA	2	7.70	\$78.64	\$92.01	17.00%	\$78.00	\$100.02
Atlanta Management Unit	3	117.50	\$59.99	\$97.99	63.00%	\$50.00	<u>\$105.1</u> 3
MACKINAW STATE FOREST	3	117.50	\$59.99	\$97.99	63.00%	\$50.00	\$105.13
Traverse City Management Unit	3	116.40	\$60.44	\$84.29	39.00%	\$77.00	\$154.33
Cadillac Management Unit		442.60			104.00% _	\$61.00	<u> \$103.95</u>
PERE MARQUETTE STATE FOREST	8	559.00	\$46.29	\$86.19	86.00%	\$61.00	\$154.33
Roscommon Management Unit	3	647.70	\$78.00	\$209.94	169.00%	\$141.86	\$389.09
Grayling Management Unit	1			\$92.00	0.00%	\$92.00	\$92.00
AUSABLE STATE FOREST	4	726.40	\$79.52	\$197.16	148.00%	\$92.00	\$389.09
NORTHERN LOWER PENNINSULA	15	1,402.90	\$64.64	\$144.64	124.00%	\$50.00	\$389.09
STATEWIDE	17	1,410.60	\$64.72	\$144.35	123.00%	\$50.00	\$389.09

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	79.70	\$23.95	\$35.28	47.00%	\$30.05	\$65.06
Crystal Falls Management Unit				\$129.69	89.00%	\$48.00	\$156.06
COPPER COUNTRY STATE FOREST	13	375.60	\$59.09	\$109.65	86.00%	\$30.05	\$156.06
Gwinn Management Unit	3	112.30	\$66.00	\$83.93	27.00%	\$70.00	\$105.24
Escanaba Management Unit	4		\$55.05	<u> </u>	41.00% _	<u> </u>	\$144.59_
ESCANABA RIVER STATE FOREST	7	126.80	\$64.75	\$83.23	29.00%	\$56.00	\$144.59
Sault Ste Marie (Drummond Island)	2	6.40	\$17.00	<u>\$17.00</u>	0.00%	\$17.00	\$17.00
LAKE SUPERIOR STATE FOREST	2	6.40	\$17.00	\$17.00	0.00%	\$17.00	\$17.00
UPPER PENINSULA	22	508.80	\$59.97	\$101.90	70.00%	\$17.00	\$156.06
Gaylord Management Unit	1	2.20	\$34.00	\$95.97	182.00%	\$95.97	\$95.97
MACKINAW STATE FOREST	1	2.20	\$34.00	\$95.97	182.00%	\$95.97	\$95.97
Traverse City Management Unit	1	1.30	\$32.00	\$33.00	3.00%	\$33.00	\$33.00
PERE MARQUETTE STATE FOREST	1	1.30	\$32.00	\$33.00	3.00%	\$33.00	\$33.00
NORTHERN LOWER PENNINSULA	2	3.50	\$33.26	\$72.58	118.00%	\$33.00	\$95.97
STATEWIDE	24	512.30	\$59.79	\$101.70	70.00%	\$17.00	\$156.06

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10/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

RED MAPLE (03) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE SOLD PRICE ADVERTISED** FROM COL. 3 TO SOLD PRICE PRICE COL. 4 (1) (5) (2)(4) (3)(6)(7) Baraga Management Unit 8 600.20 \$63.72 \$212.51 234.00% \$64.00 \$293.07 Crystal Falls Management Unit 9 413.70 \$89.11 \$137.94 55.00% \$57.00 \$259.40 COPPER COUNTRY STATE FOREST \$74.08 \$293.07 17 1,013.90 \$182.08 146.00% \$57.00 Gwinn Management Unit 3 117.70 \$95.00 \$135.66 43.00% \$100.00 \$165.38 Escanaba Management Unit 6 188.90 \$74.25 \$123.89 67.00% \$75.00 \$198.23 **ESCANABA RIVER STATE FOREST** 9 306.60 \$82.21 \$128.41 56.00% \$75.00 \$198.23 Shingleton Management Unit 3 103.10 \$92.06 \$126.06 37.00% \$100.05 \$166.00 Sault Ste Marie (Naubinway Office) 2 \$167.00 28.00% \$205.00 \$241.00 44.10 \$214.47 Sault Ste Marie (Soo Office) 1 3.70 \$70.00 \$75.00 7.00% \$75.00 \$75.00 Sault Ste Marie (Drummond Island) 1 0.60 \$51.00 \$51.00 0.00% \$51.00 \$51.00 7 LAKE SUPERIOR STATE FOREST 151.50 \$113.18 33.00% \$51.00 \$241.00 \$150.25 **UPPER PENINSULA** 33 1,472.00 \$79.80 110.00% \$51.00 \$293.07 \$167.63 **Gaylord Management Unit** 10 187.90 \$77.50 \$118.11 52.00% \$78.00 \$159.49 Pigeon River Country Management Unit 44.10 \$45.91 25.00% \$75.00 3 \$57.37 \$45.00 Atlanta Management Unit 182.70 \$49.21 35.00% \$55.00 \$89.62 \$66.30 MACKINAW STATE FOREST 21 414.70 \$61.67 \$88.83 44.00% \$45.00 \$159.49 Traverse City Management Unit 20 666.50 \$131.41 \$214.51 63.00% \$112.00 \$463.83 Cadillac Management Unit 5 276.20 \$53.23 \$124.76 134.00% \$68.00 \$175.21 PERE MARQUETTE STATE FOREST 25 942.70 \$108.50 73.00% \$68.00 \$463.83 \$188.21 Roscommon Management Unit 2 68.20 \$61.00 \$181.48 198.00% \$76.82 \$200.53 1 **Grayling Management Unit** 6.90 \$44.00 \$45.00 2.00% \$45.00 \$45.00 3 AUSABLE STATE FOREST 75.10 \$59.44 184.00% \$45.00 \$200.53 \$168.94 NORTHERN LOWER PENNINSULA 49 1,432.50 \$92.37 72.00% \$45.00 \$463.83 \$158.43 STATEWIDE 82 2,904.50 \$86.00 \$163.09 90.00% \$45.00 \$463.83

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10/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

RED OAK (08)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		<u> </u>		<u>\$179.87</u>	194.00%	<u>\$70</u> . <u>19</u>	<u>\$184.46</u>
COPPER COUNTRY STATE FOREST	2	196.70	\$61.20	\$179.87	194.00%	\$70.19	\$184.46
Gwinn Management Unit	1	0.70	\$97.00	\$100.00	3.00%	\$100.00	\$100.00
Escanaba Management Unit				\$145.77	47.00%	\$120.00	<u>\$150.02</u>
ESCANABA RIVER STATE FOREST	3	55.80	\$98.97	\$145.20	47.00%	\$100.00	\$150.02
Sault Ste Marie (Soo Office)	1	57.20	\$115.00	\$125.00	9.00%	\$125.00	\$125.00
Sault Ste Marie (Drummond Island)		3.90		<u> </u>		<u> </u>	
LAKE SUPERIOR STATE FOREST	2	61.10	\$111.49	\$120.85	8.00%	\$60.00	\$125.00
UPPER PENINSULA	7	313.60	\$77.72	\$162.20	109.00%	\$60.00	\$184.46
Gaylord Management Unit	3	95.00	\$85.76	\$107.10	25.00%	\$86.00	\$111.23
Pigeon River Country Management Unit	1	12.10	\$141.00	\$158.00	12.00%	\$158.00	\$158.00
Atlanta Management Unit		<u> </u>	\$168.57	<u>\$335.51</u>	<u> </u>	\$173.00	\$450.00
MACKINAW STATE FOREST	12	252.90	\$136.15	\$241.22	77.00%	\$86.00	\$450.00
Traverse City Management Unit	7	419.90	\$117.84	\$135.08	15.00%	\$119.00	\$173.00
Cadillac Management Unit		343.20	\$152.62	\$285.83	87.00%	\$180.00	\$487.06
PERE MARQUETTE STATE FOREST	11	763.10	\$133.48	\$202.87	52.00%	\$119.00	\$487.06
Roscommon Management Unit	1	71.90	\$127.00	\$320.85	153.00%	\$320.85	\$320.85
Grayling Management Unit		<u>9.5</u> 0_	\$115.00 _	<u> </u>		<u>\$115</u> . <u>00</u>	<u>\$115.00</u>
AUSABLE STATE FOREST	2	81.40	\$125.60	\$296.83	136.00%	\$115.00	\$320.85
NORTHERN LOWER PENNINSULA	25	1,097.40	\$133.51	\$218.68	64.00%	\$86.00	\$487.06
STATEWIDE	32	1,411.00	\$121.11	\$206.13	70.00%	\$60.00	\$487.06

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**AVERAGE** 

**AVERAGE** 

% CHANGE

10/01/2021 to 12/31/2021

# OF SALES TOTAL VOLUME

SAWTIMBER in MBF (see general note 3)

RED PINE (31)

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MINIMUM

MAXIMUM

NED I IIIE (01)	SOLD	(2)	ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
Crystal Falls Management Unit	(1)	(2) 354.40	(3) \$73.00	(4) \$153.72	(5) 111.00%	(6) \$153.00	( <b>7</b> ) \$158.12
COPPER COUNTRY STATE FOREST			<u> </u>	<u> </u>		<u> </u>	\$158.12
UPPER PENINSULA	2	354.40	\$73.00	\$153.72	111.00%	\$153.00	\$158.12
Gaylord Management Unit	8	3,608.50	\$76.79	\$171.70	124.00%	\$87.22	\$218.59
Pigeon River Country Management Unit	3	364.60	\$77.50	\$128.48	66.00%	\$77.00	\$132.55
Atlanta Management Unit	6	1,714.50	\$69.41	\$243.69	251.00%	<u>\$50.00</u>	\$287.24
MACKINAW STATE FOREST	17	5,687.60	\$74.61	\$190.63	156.00%	\$50.00	\$287.24
Traverse City Management Unit	18	2,995.20	\$80.15	\$170.50	113.00%	\$90.00	\$210.00
Cadillac Management Unit	6	1,522.70	\$77.84	\$175.85	126.00%	<u> </u>	\$192.81_
PERE MARQUETTE STATE FOREST	24	4,517.90	\$79.37	\$172.30	117.00%	\$90.00	\$210.00
Roscommon Management Unit	1	46.90	\$92.00	\$115.85	26.00%	\$115.85	\$115.85
Grayling Management Unit	1	6.10		\$78.00	0.00%	\$78.00	\$78.00
AUSABLE STATE FOREST	2	53.00	\$90.39	\$111.49	23.00%	\$78.00	\$115.85
NORTHERN LOWER PENNINSULA	43	10,258.50	\$76.79	\$182.15	137.00%	\$50.00	\$287.24
STATEWIDE	45	10,612.90	\$76.66	\$181.20	136.00%	\$50.00	\$287.24
SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76
PERE MARQUETTE STATE FOREST	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76
NORTHERN LOWER PENNINSULA	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76
STATEWIDE	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76

10/01/2021 to 12/31/2021

Date: 01/18/2022 Page 11 of 25

83.00%

83.00%

\$22.00

\$22.00

\$22.00

\$22.00

\$22.00

\$22.00

SAWTIMBER in MBF (see general note 3)

NORTHERN LOWER PENNINSULA

STATEWIDE

SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	1,406.60	\$139.30	\$377.40	171.00%	\$187.55	\$478.93
			<u>\$168.19</u>	<u> \$242.05</u>	<u> </u>	<u> </u>	<u>\$594.26</u>
COPPER COUNTRY STATE FOREST	17	1,906.80	\$146.88	\$341.89	133.00%	\$96.00	\$594.26
Gwinn Management Unit	3	724.10	\$209.00	\$277.01	33.00%	\$235.00	\$350.00
Escanaba Management Unit			\$114.60	\$241.83	111.00%	\$150.00	<u>\$285.85</u>
ESCANABA RIVER STATE FOREST	6	811.10	\$198.87	\$273.24	37.00%	\$150.00	\$350.00
Shingleton Management Unit	3	215.70	\$324.07	\$445.35	37.00%	\$405.10	\$461.00
Sault Ste Marie (Naubinway Office)	2	147.50	\$347.00	\$379.65	9.00%	\$379.00	\$385.00
Sault Ste Marie (Drummond Island)			\$164.00	<u> \$164.00</u>	0.00%	<u> </u>	\$164.00_
LAKE SUPERIOR STATE FOREST	7	490.80	\$289.34	\$352.46	22.00%	\$164.00	\$461.00
UPPER PENINSULA	30	3,208.70	\$181.81	\$326.15	79.00%	\$96.00	\$594.26
Gaylord Management Unit	12	1,346.40	\$364.62	\$497.93	37.00%	\$362.00	\$837.98
Pigeon River Country Management Unit	1	20.90	\$447.00	\$451.00	1.00%	\$451.00	\$451.00
Atlanta Management Unit	3		\$436.45	<u> </u>	28.00%	\$403.00	\$600.74_
MACKINAW STATE FOREST	16	1,406.90	\$367.86	\$498.98	36.00%	\$362.00	\$837.98
Traverse City Management Unit	11	1,185.80	\$204.97	\$421.89	106.00%	<u>\$164.00</u>	<u>\$475.7</u> 1
PERE MARQUETTE STATE FOREST	11	1,185.80	\$204.97	\$421.89	106.00%	\$164.00	\$475.71
Roscommon Management Unit		2.10	\$308.00	\$2,275.60	639.00%	\$2,275.60	\$2,275.60
AUSABLE STATE FOREST	1	2.10	\$308.00	\$2,275.60	639.00%	\$2,275.60	\$2,275.60
NORTHERN LOWER PENNINSULA	28	2,594.80	\$293.38	\$465.19	59.00%	\$164.00	\$2,275.60
STATEWIDE	58	5,803.50	\$231.69	\$388.32	68.00%	\$96.00	\$2,275.60
TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	4.70	\$12.00	\$22.00	83.00%	\$22.00	\$22.00
PERE MARQUETTE STATE FOREST		<u> </u>	\$12.00	\$22.00	83.00%	\$22.00	\$22.00

1

1

4.70

4.70

\$12.00

\$12.00

#### 10/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

TOTAL VOLUME **AVERAGE** % CHANGE WHITE ASH (06) # OF SALES **AVERAGE** MINIMUM **MAXIMUM** SOLD **SOLD PRICE** FROM COL. 3 TO **SOLD PRICE** SOLD PRICE **ADVERTISED** PRICE COL. 4 (1) (2) (5) (4) (6)(3) (7) Baraga Management Unit 3 167.30 \$32.20 \$84.11 161.00% \$31.00 \$102.81 Crystal Falls Management Unit 2 0.00% 221.80 \$49.28 \$49.28 \$49.00 \$53.00 COPPER COUNTRY STATE FOREST \$102.81 5 389.10 \$41.93 53.00% \$64.25 \$31.00 25.20 \$53.77 74.00% \$50.15 Escanaba Management Unit 2 \$30.82 \$70.00 ESCANABA RIVER STATE FOREST 2 25.20 \$30.82 \$53.77 74.00% \$50.15 \$70.00 Sault Ste Marie (Naubinway Office) 1 18.40 \$32.00 \$73.00 128.00% \$73.00 \$73.00 Sault Ste Marie (Drummond Island) 1 8.10 \$20.00 \$20.00 0.00% \$20.00 \$20.00 LAKE SUPERIOR STATE FOREST 2 26.50 \$28.33 100.00% \$20.00 \$73.00 \$56.80 \$102.81 **UPPER PENINSULA** 9 440.80 \$40.48 \$63.21 56.00% \$20.00 Traverse City Management Unit \$55.00 \$55.00 \$55.00 \$55.00 1 0.60 0.00% PERE MARQUETTE STATE FOREST 1 0.60 \$55.00 \$55.00 0.00% \$55.00 \$55.00 \$55.00 NORTHERN LOWER PENNINSULA 1 0.60 \$55.00 \$55.00 0.00% \$55.00 10 STATEWIDE 441.40 \$40.50 \$63.19 56.00% \$20.00 \$102.81

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4		MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		<u> </u>	<u> </u>	<u>\$84.15</u>	<u> 11.00%</u> _	\$76.00	\$150.02
ESCANABA RIVER STATE FOREST	3	7.40	\$75.78	\$84.15	11.00%	\$76.00	\$150.02
UPPER PENINSULA	3	7.40	\$75.78	\$84.15	11.00%	\$76.00	\$150.02
Atlanta Management Unit	1_	22.80	<u>\$75.00</u>	<u>\$119.81</u>	60.00%	\$119.81	<u>\$119.81</u>
MACKINAW STATE FOREST	1	22.80	\$75.00	\$119.81	60.00%	\$119.81	\$119.81
Traverse City Management Unit	3	97.60	\$73.88	\$92.72	26.00%	\$83.90	\$226.36
Cadillac Management Unit		57.80		<u></u> <u> \$151.24</u>	153.00%	\$72.00	\$241.02
PERE MARQUETTE STATE FOREST	6	155.40	\$68.61	\$114.48	67.00%	\$72.00	\$241.02
Grayling Management Unit	1	15.20	\$67.00	\$67.00	0.00%	\$67.00	\$67.00
AUSABLE STATE FOREST	1	15.20	\$67.00	\$67.00	0.00%	\$67.00	\$67.00
NORTHERN LOWER PENNINSULA	8	193.40	\$69.24	\$111.38	61.00%	\$67.00	\$241.02
STATEWIDE	11	200.80	\$69.48	\$110.37	59.00%	\$67.00	\$241.02

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10/01/2021 to 12/31/2021

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SAWTIMBER in MBF (see general note 3)

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		7 <u>.9</u> 0_		<u>\$60.01</u>	43.00%	<u>\$60</u> .01	
ESCANABA RIVER STATE FOREST	1	7.90	\$42.00	\$60.01	43.00%	\$60.01	\$60.01
Shingleton Management Unit		5.10		\$100.05	96.00%	<u>\$100</u> . <u>05</u>	<u>\$100.05</u>
LAKE SUPERIOR STATE FOREST	1	5.10	\$51.00	\$100.05	96.00%	\$100.05	\$100.05
UPPER PENINSULA	2	13.00	\$45.53	\$75.72	66.00%	\$60.01	\$100.05
Gaylord Management Unit	1	21.00	\$35.00	\$50.00	43.00%	\$50.00	\$50.00
Atlanta Management Unit	4	173.30	\$33.93	<u>\$5</u> 4.95	62.00%	\$40.00	<u>\$100.00</u>
MACKINAW STATE FOREST	5	194.30	\$34.05	\$54.42	60.00%	\$40.00	\$100.00
Traverse City Management Unit	14	717.60	\$35.85	\$53.74	50.00%	\$34.00	\$108.19
Cadillac Management Unit	1	141.10		\$101.11	77.00%	\$ <u>101</u> . <u>11</u>	\$101.11
PERE MARQUETTE STATE FOREST	15	858.70	\$39.33	\$61.53	56.00%	\$34.00	\$108.19
Roscommon Management Unit	1	33.70	\$46.00	\$200.53	336.00%	\$200.53	\$200.53
AUSABLE STATE FOREST	1	33.70	\$46.00	\$200.53	336.00%	\$200.53	\$200.53
NORTHERN LOWER PENNINSULA	21	1,086.70	\$38.59	\$64.57	67.00%	\$34.00	\$200.53
STATEWIDE	23	1,099.70	\$38.67	\$64.70	67.00%	\$34.00	\$200.53

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	17.00	\$32.00	\$45.00	41.00%	\$45.00	\$45.00
Pigeon River Country Management Unit	1	14.50	\$33.00	\$34.00	3.00%	\$34.00	\$34.00
MACKINAW STATE FOREST	2	31.50	\$32.46	\$39.94	23.00%	\$34.00	\$45.00
NORTHERN LOWER PENNINSULA	2	31.50	\$32.46	\$39.94	23.00%	\$34.00	\$45.00
STATEWIDE	2	31.50	\$32.46	\$39.94	23.00%	\$34.00	\$45.00

10/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	89.90	\$31.91	\$44.38	39.00%	\$32.44	\$157.63
Crystal Falls Management Unit		16.30_		\$79.14	57.00%	\$48.00	<u>\$1</u> 02.00
COPPER COUNTRY STATE FOREST	10	106.20	\$34.74	\$49.71	43.00%	\$32.44	\$157.63
Gwinn Management Unit	1	1.50	\$31.00	\$122.22	294.00%	\$122.22	\$122.22
Escanaba Management Unit		19.50_				\$31.00_	\$31.00_
ESCANABA RIVER STATE FOREST	2	21.00	\$31.00	\$37.52	21.00%	\$31.00	\$122.22
Shingleton Management Unit	2	4.70	\$33.09	\$33.09	0.00%	\$31.00	\$38.00
Sault Ste Marie (Drummond Island)		0.70_		\$25.00	19.00%	\$25.00_	\$25.00
LAKE SUPERIOR STATE FOREST	3	5.40	\$31.52	\$32.04	2.00%	\$25.00	\$38.00
UPPER PENINSULA	15	132.60	\$34.01	\$47.06	38.00%	\$25.00	\$157.63
Gaylord Management Unit	1	1.70_	\$35.00	\$132.91	280.00%	\$132.91	\$132.91
MACKINAW STATE FOREST	1	1.70	\$35.00	\$132.91	280.00%	\$132.91	\$132.91
NORTHERN LOWER PENNINSULA	1	1.70	\$35.00	\$132.91	280.00%	\$132.91	\$132.91
STATEWIDE	16	134.30	\$34.03	\$48.15	41.00%	\$25.00	\$157.63

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10/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLDTRICE	COL. 4	SOLD I NICL	SOLDTRICL
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	693.00	\$2.03	\$7.32	261.00%	\$2.02	\$8.14
Crystal Falls Management Unit	<u> </u>	1 <u>,562.0</u> 0		\$7.80		<u> </u>	
COPPER COUNTRY STATE FOREST	16	2,255.00	\$5.93	\$7.65	29.00%	\$2.02	\$11.15
Gwinn Management Unit	3	1,035.00	\$12.90	\$15.22	18.00%	\$13.25	\$24.80
Escanaba Management Unit		<u>867.00</u>		<u>\$15.36</u>	<u>25.00%</u>	<u> </u>	\$25.00
ESCANABA RIVER STATE FOREST	9	1,902.00	\$12.63	\$15.28	21.00%	\$12.70	\$25.00
Shingleton Management Unit	4	322.00	\$11.52	\$17.38	51.00%	\$9.70	\$20.23
Sault Ste Marie (Naubinway Office)	3	89.00	\$10.05	\$17.55	75.00%	\$12.96	\$20.50
Sault Ste Marie (Drummond Island)		496.00	<u>\$4.55</u>	<u>\$4.55</u>	0.00%	\$4.55	\$4.55_
LAKE SUPERIOR STATE FOREST	9	907.00	\$7.56	\$10.38	37.00%	\$4.55	\$20.50
UPPER PENINSULA	34	5,064.00	\$8.74	\$11.01	26.00%	\$2.02	\$25.00
Gaylord Management Unit	4	491.00	\$17.55	\$22.55	28.00%	\$17.55	\$25.00
Pigeon River Country Management Unit	2	28.00	\$19.70	\$21.00	7.00%	\$21.00	\$21.00
Atlanta Management Unit	12 _	2,221.00_			59.00%	\$15.00	\$79.50_
MACKINAW STATE FOREST	18	2,740.00	\$18.37	\$28.17	53.00%	\$15.00	\$79.50
Traverse City Management Unit	3	73.00	\$8.63	\$13.04	51.00%	\$12.00	\$20.00
PERE MARQUETTE STATE FOREST	3	73.00	\$8.63	\$13.04	51.00%	\$12.00	\$20.00
Grayling Management Unit				\$10.00		\$10.00	\$10.00
AUSABLE STATE FOREST	1	8.00	\$9.25	\$10.00	8.00%	\$10.00	\$10.00
NORTHERN LOWER PENNINSULA	22	2,821.00	\$18.09	\$27.72	53.00%	\$10.00	\$79.50
STATEWIDE	56	7,885.00	\$12.08	\$16.99	41.00%	\$2.02	\$79.50

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10/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	742.00	\$3.39	\$3.65	8.00%	\$3.40	\$10.38
Crystal Falls Management Unit		510.00_	<u>\$6.95</u>		0.00%		\$7.30_
COPPER COUNTRY STATE FOREST	6	1,252.00	\$4.84	\$5.00	3.00%	\$3.40	\$10.38
UPPER PENINSULA	6	1,252.00	\$4.84	\$5.00	3.00%	\$3.40	\$10.38
Gaylord Management Unit	7	1,073.00	\$6.85	\$19.45	184.00%	\$7.69	\$29.29
Pigeon River Country Management Unit	1	63.00	\$8.55	\$12.00	40.00%	\$12.00	\$12.00
Atlanta Management Unit					212.00%	\$20.17	\$31.82
MACKINAW STATE FOREST	10	1,490.00	\$7.00	\$19.82	183.00%	\$7.69	\$31.82
Traverse City Management Unit		215.00_	\$12.11	\$36.38	200.00%	\$13.00	\$45.77
PERE MARQUETTE STATE FOREST	3	215.00	\$12.11	\$36.38	200.00%	\$13.00	\$45.77
NORTHERN LOWER PENNINSULA	13	1,705.00	\$7.64	\$21.91	187.00%	\$7.69	\$45.77
STATEWIDE	19	2,957.00	\$6.46	\$14.75	128.00%	\$3.40	\$45.77

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	38.00	<u>\$2.75</u>	\$3.55	29.00%	\$3.00	\$3.61
COPPER COUNTRY STATE FOREST	2	38.00	\$2.75	\$3.55	29.00%	\$3.00	\$3.61
Shingleton Management Unit	1	8.00	\$16.25	\$20.21	24.00%	\$20.21	\$20.21
LAKE SUPERIOR STATE FOREST	1	8.00	\$16.25	\$20.21	24.00%	\$20.21	\$20.21
UPPER PENINSULA	3	46.00	\$5.10	\$6.44	26.00%	\$3.00	\$20.21
STATEWIDE	3	46.00	\$5.10	\$6.44	26.00%	\$3.00	\$20.21

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\$13.80

\$13.80

\$13.80

\$15.00

\$15.00

\$15.00

PULPWOOD in Cords (see general note 4)

PERE MARQUETTE STATE FOREST

NORTHERN LOWER PENNINSULA

STATEWIDE

FULF WOOD III Colus (see general note -	<u>†)</u>						
JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	2	996.00	<u>\$1</u> 3.75	\$43.84	219.00%	\$43.75	\$45.21
COPPER COUNTRY STATE FOREST	2	996.00	\$13.75	\$43.84	219.00%	\$43.75	\$45.21
Shingleton Management Unit	2	97.00	\$17.75	\$34.15	92.00%	\$15.55	\$39.61
Sault Ste Marie (Soo Office)			<u> </u>	\$20.00	<u>17.</u> 00% _	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	3	221.00	\$17.41	\$26.21	51.00%	\$15.55	\$39.61
UPPER PENINSULA	5	1,217.00	\$14.42	\$40.64	182.00%	\$15.55	\$45.21
Gaylord Management Unit	3	1,250.00	\$12.67	\$40.35	218.00%	\$11.45	\$41.14
Atlanta Management Unit		1,031.00	\$11.64	\$13.81	<u> 19.00%</u> _	\$10.00	\$22.56
MACKINAW STATE FOREST	10	2,281.00	\$12.20	\$28.35	132.00%	\$10.00	\$41.14
Traverse City Management Unit	9	1,175.00	\$8.54	\$17.09	100.00%	\$8.43	\$25.00
Cadillac Management Unit				\$22.16	134.00% _	\$15.18	\$25.51
PERE MARQUETTE STATE FOREST	16	1,656.00	\$8.81	\$18.56	111.00%	\$8.43	\$25.51
Roscommon Management Unit	1	481.00	\$13.85	\$17.44	26.00%	\$17.44	\$17.44
Grayling Management Unit			<u></u>	<u>\$14.38</u>		<u>\$13</u> . <u>10</u>	\$16.05
AUSABLE STATE FOREST	3	534.00	\$13.90	\$17.14	23.00%	\$13.10	\$17.44
NORTHERN LOWER PENNINSULA	29	4,471.00	\$11.15	\$23.39	110.00%	\$8.43	\$41.14
STATEWIDE	34	5,688.00	\$11.85	\$27.08	129.00%	\$8.43	\$45.21
MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	2	58.00			192.00%	\$13.80	

\$5.04

\$5.04

\$5.04

\$14.71

\$14.71

\$14.71

192.00%

192.00%

192.00%

2

2

2

58.00

58.00

58.00

10/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	462.00	\$10.24	\$14.15	38.00%	\$11.70	\$15.02
Crystal Falls Management Unit	<u>10</u> _	<u> </u>			<u>87.</u> 00%	\$13.20	
COPPER COUNTRY STATE FOREST	14	18,467.00	\$20.04	\$37.38	87.00%	\$11.70	\$56.58
Gwinn Management Unit	3	3,054.00	\$15.90	\$29.11	83.00%	\$16.00	\$34.10
Escanaba Management Unit		4,303.00_			<u>56.00%</u>	\$17.00	\$38.11_
ESCANABA RIVER STATE FOREST	9	7,357.00	\$16.34	\$27.26	67.00%	\$16.00	\$38.11
Shingleton Management Unit	5	469.00	\$20.83	\$27.97	34.00%	\$23.35	\$34.71
Sault Ste Marie (Naubinway Office)	2	207.00	\$15.50	\$21.45	38.00%	\$20.00	\$31.12
Sault Ste Marie (Soo Office)	1	35.00	\$16.20	\$18.00	11.00%	\$18.00	\$18.00
Sault Ste Marie (Drummond Island)		2,885.00_					\$9.00_
LAKE SUPERIOR STATE FOREST	10	3,596.00	\$10.91	\$12.28	13.00%	\$9.00	\$34.71
UPPER PENINSULA	33	29,420.00	\$18.00	\$31.78	77.00%	\$9.00	\$56.58
Gaylord Management Unit	17	5,801.90	\$16.50	\$38.02	130.00%	\$17.35	\$71.49
Pigeon River Country Management Unit	3	1,709.00	\$15.47	\$31.67	105.00%	\$17.00	\$34.00
Atlanta Management Unit	<u> </u>	<u> </u>		<u>\$39.23</u>	40.00%	<u> </u>	\$60.00
MACKINAW STATE FOREST	33	16,326.90	\$22.60	\$38.01	68.00%	\$14.00	\$71.49
Traverse City Management Unit	24	4,582.00	\$12.84	\$23.62	84.00%	\$12.70	\$40.24
Cadillac Management Unit	9 _	2,864.00_			146.00%	<u>\$15</u> . <u>00</u>	\$58.09_
PERE MARQUETTE STATE FOREST	33	7,446.00	\$13.41	\$28.06	109.00%	\$12.70	\$58.09
Roscommon Management Unit	3	5,626.00	\$19.65	\$46.75	138.00%	\$24.74	\$51.46
Grayling Management Unit		426.00	\$20.08	\$20.40		\$20.00	\$24.10
AUSABLE STATE FOREST	5	6,052.00	\$19.68	\$44.90	128.00%	\$20.00	\$51.46
NORTHERN LOWER PENNINSULA	71	29,824.90	\$19.71	\$36.92	87.00%	\$12.70	\$71.49
STATEWIDE	104	59,244.90	\$18.86	\$34.37	82.00%	\$9.00	\$71.49

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10/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	10,183.00	\$4.20	\$8.71	107.00%	\$4.30	\$19.13
Crystal Falls Management Unit	<u>10</u>	9 <u>,833.0</u> 0	<u> \$1</u> 2.64	\$20.29	61.00%		\$30.00
COPPER COUNTRY STATE FOREST	18	20,016.00	\$8.35	\$14.40	72.00%	\$4.30	\$30.00
Gwinn Management Unit	3	3,508.00	\$12.15	\$18.51	52.00%	\$12.50	\$28.10
Escanaba Management Unit	6	3 <u>,524.00</u>	<u>\$1</u> 5.05	\$24.65	64.00%	\$16.00	\$30.00
ESCANABA RIVER STATE FOREST	9	7,032.00	\$13.60	\$21.59	59.00%	\$12.50	\$30.00
Shingleton Management Unit	5	1,169.00	\$15.13	\$26.23	73.00%	\$15.20	\$30.54
Sault Ste Marie (Naubinway Office)	3	1,695.00	\$12.40	\$18.24	47.00%	\$16.00	\$20.25
Sault Ste Marie (Soo Office)	1	100.00	\$10.10	\$14.00	39.00%	\$14.00	\$14.00
Sault Ste Marie (Drummond Island)						<u> </u>	\$6.50_
LAKE SUPERIOR STATE FOREST	11	3,646.00	\$12.10	\$18.49	53.00%	\$6.50	\$30.54
UPPER PENINSULA	38	30,694.00	\$10.00	\$16.53	65.00%	\$4.30	\$30.54
Gaylord Management Unit	17	8,013.20	\$16.28	\$28.79	77.00%	\$16.45	\$59.69
Pigeon River Country Management Unit	4	314.00	\$13.56	\$24.84	83.00%	\$13.00	\$28.00
Atlanta Management Unit	<u> 13</u>	3 <u>,418.00</u>		\$32.04	43.00%	\$12.00	\$55.00
MACKINAW STATE FOREST	34	11,745.20	\$17.98	\$29.63	65.00%	\$12.00	\$59.69
Traverse City Management Unit	25	7,003.00	\$13.70	\$30.46	122.00%	\$12.40	\$43.20
Cadillac Management Unit	9 _	1 <u>,362.00</u>			205.00%	\$12.26_	\$45.80_
PERE MARQUETTE STATE FOREST	34	8,365.00	\$13.28	\$31.00	133.00%	\$12.26	\$45.80
Roscommon Management Unit	3	1,931.00	\$14.90	\$25.03	68.00%	\$18.76	\$32.08
Grayling Management Unit			\$20.94	\$21.92		\$20.45	\$34.00
AUSABLE STATE FOREST	5	2,124.00	\$15.45	\$24.75	60.00%	\$18.76	\$34.00
NORTHERN LOWER PENNINSULA	73	22,234.20	\$15.97	\$29.68	86.00%	\$12.00	\$59.69
STATEWIDE	111	52,928.20	\$12.51	\$22.06	76.00%	\$4.30	\$59.69

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10/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit				<u>\$16.64</u>	16.00%	<u>\$16.53</u>	\$18.66
COPPER COUNTRY STATE FOREST	2	173.00	\$14.33	\$16.64	16.00%	\$16.53	\$18.66
Gwinn Management Unit	1	2.00	\$17.10	\$18.00	5.00%	\$18.00	\$18.00
Escanaba Management Unit				\$26.72	53.00%	\$17.30	\$30.00
ESCANABA RIVER STATE FOREST	5	137.00	\$17.42	\$26.59	53.00%	\$17.30	\$30.00
Sault Ste Marie (Soo Office)	1	143.00	\$17.55	\$17.55	0.00%	\$17.55	\$17.55
Sault Ste Marie (Drummond Island)		5.00		<u>\$1</u> 0.00		<u> </u>	\$10.00_
LAKE SUPERIOR STATE FOREST	2	148.00	\$17.28	\$17.29	0.00%	\$10.00	\$17.55
UPPER PENINSULA	9	458.00	\$16.21	\$19.83	22.00%	\$10.00	\$30.00
Gaylord Management Unit	6	657.00	\$9.38	\$24.08	157.00%	\$10.05	\$31.24
Pigeon River Country Management Unit	1	7.00	\$57.35	\$59.00	3.00%	\$59.00	\$59.00
Atlanta Management Unit	<u> </u>	1 <u>,404.00</u>	<u> </u>	<u> </u>	<u>53.00%</u>	<u> </u>	<u>\$271.28</u>
MACKINAW STATE FOREST	20	2,068.00	\$28.39	\$46.50	64.00%	\$10.05	\$271.28
Traverse City Management Unit	15	1,002.00	\$12.83	\$31.18	143.00%	\$12.42	\$49.86
Cadillac Management Unit	<u> </u>	1 <u>,54</u> 1.00_	<u>\$1</u> 3.96		290.00%	\$16.50	\$72.47_
PERE MARQUETTE STATE FOREST	25	2,543.00	\$13.51	\$45.29	235.00%	\$12.42	\$72.47
Roscommon Management Unit	4	2,623.00	\$14.20	\$32.19	127.00%	\$17.88	\$61.51
Grayling Management Unit		<u></u>				<u> </u>	\$26.40_
AUSABLE STATE FOREST	6	3,324.00	\$15.82	\$30.30	92.00%	\$17.88	\$61.51
NORTHERN LOWER PENNINSULA	51	7,935.00	\$18.36	\$39.32	114.00%	\$10.05	\$271.28
STATEWIDE	60	8,393.00	\$18.24	\$38.26	110.00%	\$10.00	\$271.28

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PULPWOOD in Cords (see general note 4)

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLD FRICE	COL. 4	SOLD FRICE	SOLD FRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	921.00	\$2.42	\$8.06	233.00%	\$2.66	\$8.68
Crystal Falls Management Unit		1 <u>,044.0</u> 0			<u>55.</u> 00% _		
COPPER COUNTRY STATE FOREST	16	1,965.00	\$5.14	\$9.99	94.00%	\$2.66	\$18.09
Gwinn Management Unit	3	886.00	\$13.25	\$17.11	29.00%	\$15.00	\$20.09
Escanaba Management Unit		826.00_		<u>\$1</u> 7 <u>.35</u>	45.00%	\$12.65_	\$30.00
ESCANABA RIVER STATE FOREST	9	1,712.00	\$12.63	\$17.23	36.00%	\$12.65	\$30.00
Shingleton Management Unit	3	305.00	\$11.73	\$22.02	88.00%	\$9.75	\$27.21
Sault Ste Marie (Naubinway Office)	2	260.00	\$20.35	\$22.58	11.00%	\$22.00	\$30.00
Sault Ste Marie (Drummond Island)		<u>826.00</u>		<u>\$9.35</u>			\$9.35_
LAKE SUPERIOR STATE FOREST	7	1,391.00	\$11.93	\$14.60	22.00%	\$9.35	\$30.00
UPPER PENINSULA	32	5,068.00	\$9.54	\$13.70	44.00%	\$2.66	\$30.00
Gaylord Management Unit	1	175.00	\$11.15	\$20.00	79.00%	\$20.00	\$20.00
Pigeon River Country Management Unit	2	30.00	\$14.24	\$18.33	29.00%	\$14.00	\$24.00
Atlanta Management Unit	10 _	1 <u>,384.00</u>			80.00%		\$29.38
MACKINAW STATE FOREST	13	1,589.00	\$7.79	\$13.87	78.00%	\$9.00	\$29.38
Traverse City Management Unit	3	385.00	<u>\$1</u> 8.78	\$26.33	40.00%	\$25.00	\$31.00
PERE MARQUETTE STATE FOREST	3	385.00	\$18.78	\$26.33	40.00%	\$25.00	\$31.00
NORTHERN LOWER PENNINSULA	16	1,974.00	\$9.93	\$16.30	64.00%	\$9.00	\$31.00
STATEWIDE	48	7,042.00	\$9.65	\$14.43	50.00%	\$2.66	\$31.00

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## 10/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	149.00		\$12.44	36.00%	\$9.45	\$14.06
ESCANABA RIVER STATE FOREST	4	149.00	\$9.15	\$12.44	36.00%	\$9.45	\$14.06
Sault Ste Marie (Naubinway Office)	1	453.00	\$4.45	\$7.00	57.00%	\$7.00	\$7.00
Sault Ste Marie (Drummond Island)	1	1 <u>,108.00</u>		\$2.75	10.00%	\$2.75_	\$2.75_
LAKE SUPERIOR STATE FOREST	2	1,561.00	\$3.07	\$3.98	30.00%	\$2.75	\$7.00
UPPER PENINSULA	6	1,710.00	\$3.60	\$4.72	31.00%	\$2.75	\$14.06
Gaylord Management Unit	1	17.00	\$12.80	\$20.50	60.00%	\$20.50	\$20.50
Atlanta Management Unit	2		\$16.98	\$31.71	87.00%	<u>\$13</u> . <u>00</u>	\$32.84_
MACKINAW STATE FOREST	3	158.00	\$16.53	\$30.51	85.00%	\$13.00	\$32.84
NORTHERN LOWER PENNINSULA	3	158.00	\$16.53	\$30.51	85.00%	\$13.00	\$32.84
STATEWIDE	9	1,868.00	\$4.69	\$6.90	47.00%	\$2.75	\$32.84

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	907.00	\$3.05	\$8.70	185.00%	\$8.01	\$9.08
COPPER COUNTRY STATE FOREST	3	907.00	\$3.05	\$8.70	185.00%	\$8.01	\$9.08
Shingleton Management Unit	3	47.00	\$11.39	\$13.05	15.00%	\$9.80	\$20.21
Sault Ste Marie (Drummond Island)		178.00	\$5.05	\$5.14		\$5.05	\$5.25
LAKE SUPERIOR STATE FOREST	5	225.00	\$6.37	\$6.79	7.00%	\$5.05	\$20.21
UPPER PENINSULA	8	1,132.00	\$3.71	\$8.32	124.00%	\$5.05	\$20.21
Gaylord Management Unit	2	18.00	\$7.41	\$9.09	23.00%	\$9.00	\$9.31
Atlanta Management Unit		130.00			32.00%	<u> </u>	\$14.22
MACKINAW STATE FOREST	7	148.00	\$9.01	\$11.83	31.00%	\$9.00	\$14.22
Traverse City Management Unit	1	12.00	\$8.30	\$15.00	81.00%	\$15.00	\$15.00
Cadillac Management Unit		5.00		\$32.75	400.00%	\$32.75	\$32.75
PERE MARQUETTE STATE FOREST	2	17.00	\$7.79	\$20.22	160.00%	\$15.00	\$32.75
NORTHERN LOWER PENNINSULA	9	165.00	\$8.89	\$12.70	43.00%	\$9.00	\$32.75
STATEWIDE	17	1,297.00	\$4.37	\$8.88	103.00%	\$5.05	\$32.75

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PULPWOOD in Cords (see general note 4)

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	(1)	418.00	\$22.25	( <del>4</del> ) \$45.18	, ,	\$42.25	\$48.83
COPPER COUNTRY STATE FOREST	$\frac{2}{2}$		<u> </u>	<u> <del>\$4</del>5.18</u> \$45.18	103.00%		\$48.83
Gwinn Management Unit		8.00	\$40.05	\$42.10	5.00%	\$42.10	\$42.10
Escanaba Management Unit	3	103.00	\$43.04	\$46.36		\$42.60	\$50.01
ESCANABA RIVER STATE FOREST			<del> </del>	\$46.05	8.00%	— — — — <u>— — —                         </u>	\$50.01
Shingleton Management Unit	3	3,148.00	\$44.37	\$93.06	110.00%	\$70.23	\$96.96
Sault Ste Marie (Soo Office)	1	46.00	\$47.25	\$48.00	2.00%	\$48.00	\$48.00
Sault Ste Marie (Drummond Island)			\$25.40	\$25.50		\$25.50_	\$25.50
LAKE SUPERIOR STATE FOREST	5	3,460.00	\$42.95	\$87.27	103.00%	\$25.50	\$96.96
UPPER PENINSULA	11	3,989.00	\$40.78	\$81.71	100.00%	\$25.50	\$96.96
Gaylord Management Unit	10	7,082.00	\$34.24	\$68.82	101.00%	\$34.10	\$89.78
Pigeon River Country Management Unit	3	204.00	\$34.86	\$76.56	120.00%	\$34.00	\$85.87
Atlanta Management Unit		1 <u>,493.00</u>			120.00% _	\$15.00	\$90.49_
MACKINAW STATE FOREST	20	8,779.00	\$32.91	\$67.13	104.00%	\$15.00	\$90.49
Traverse City Management Unit	19	6,347.00	\$30.78	\$64.29	109.00%	\$36.00	\$87.50
Cadillac Management Unit		4 <u>,171.00</u>			106.00%	\$52.00	\$89.27_
PERE MARQUETTE STATE FOREST	26	10,518.00	\$32.02	\$66.42	107.00%	\$36.00	\$89.27
Roscommon Management Unit	2	25.00	\$34.60	\$55.29	60.00%	\$43.57	\$80.21
Grayling Management Unit		<u></u>				\$26.25_	\$35.00
AUSABLE STATE FOREST	4	392.00	\$32.17	\$36.23	13.00%	\$26.25	\$80.21
NORTHERN LOWER PENNINSULA	50	19,689.00	\$32.42	\$66.14	104.00%	\$15.00	\$90.49
STATEWIDE	61	23,678.00	\$33.82	\$68.76	103.00%	\$15.00	\$96.96
SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit		32.00	\$21.20		72.00%	\$36.54	\$36.54
MACKINAW STATE FOREST		32.00	\$21.20	\$36.54	72.00%	\$36.54	\$36.54
Traverse City Management Unit	2	84.00	\$12.80	\$17.72	38.00%	\$12.00	<u>\$17.86</u>
PERE MARQUETTE STATE FOREST		84.00	\$12.80	\$17.72	38.00%	\$12.00	\$17.86
NORTHERN LOWER PENNINSULA	3	116.00	\$15.12	\$22.91	52.00%	\$12.00	\$36.54
STATEWIDE	3	116.00	\$15.12	\$22.91	52.00%	\$12.00	\$36.54

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PULPWOOD in Cords (see general note 4)

TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	901.00	\$4.70	\$11.15	137.00%	\$11.15	\$11.15
Crystal Falls Management Unit	4	216.00					\$4.75_
COPPER COUNTRY STATE FOREST	5	1,117.00	\$4.51	\$9.72	116.00%	\$2.95	\$11.15
Gwinn Management Unit	1	77.00	\$10.80	\$11.03	2.00%	\$11.03	\$11.03
Escanaba Management Unit	4	224.00			<u>81.00%</u>	<u> </u>	\$25.00_
ESCANABA RIVER STATE FOREST	5	301.00	\$10.54	\$16.92	61.00%	\$11.00	\$25.00
Shingleton Management Unit	1	37.00	\$2.60	\$2.60	0.00%	\$2.60	\$2.60
Sault Ste Marie (Naubinway Office)				\$6.00	74.00%		\$6.00_
LAKE SUPERIOR STATE FOREST	2	217.00	\$3.31	\$5.42	64.00%	\$2.60	\$6.00
UPPER PENINSULA	12	1,635.00	\$5.46	\$10.47	92.00%	\$2.60	\$25.00
Atlanta Management Unit	3	43.00	\$6.18	\$9.12	48.00%	<u>\$5</u> .00	<u>\$11.99</u>
MACKINAW STATE FOREST	3	43.00	\$6.18	\$9.12	48.00%	\$5.00	\$11.99
Traverse City Management Unit	2	84.00		\$9.33	52.00%		\$15.43
PERE MARQUETTE STATE FOREST	2	84.00	\$6.14	\$9.33	52.00%	\$8.00	\$15.43
NORTHERN LOWER PENNINSULA	5	127.00	\$6.15	\$9.26	51.00%	\$5.00	\$15.43
STATEWIDE	17	1,762.00	\$5.51	\$10.39	89.00%	\$2.60	\$25.00

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PULPWOOD in Cords (see general note 4)

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLD PRICE	COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	301.00	\$18.57	\$22.48	21.00%	\$18.65	\$25.00
ESCANABA RIVER STATE FOREST	3	301.00	\$18.57	\$22.48	21.00%	\$18.65	\$25.00
Shingleton Management Unit	4	426.00	\$13.60	\$24.33	79.00%	\$10.15	\$38.13
Sault Ste Marie (Drummond Island)		<u> </u>		\$7.00		\$7.00_	\$7.00
LAKE SUPERIOR STATE FOREST	5	597.00	\$11.67	\$19.37	66.00%	\$7.00	\$38.13
UPPER PENINSULA	8	898.00	\$13.98	\$20.41	46.00%	\$7.00	\$38.13
Gaylord Management Unit	5	141.00	\$17.61	\$21.95	25.00%	\$20.00	\$26.00
Pigeon River Country Management Unit	1	38.00	\$24.15	\$39.00	61.00%	\$39.00	\$39.00
Atlanta Management Unit				\$19.64	68.00%		\$30.00
MACKINAW STATE FOREST	16	915.00	\$13.14	\$20.80	58.00%	\$8.00	\$39.00
Traverse City Management Unit	16	1,118.00	\$13.96	\$27.19	95.00%	\$13.93	\$46.27
Cadillac Management Unit		<u>551.00</u>		\$25.06	140.00%	<u>\$10</u> .45	\$37.30
PERE MARQUETTE STATE FOREST	21	1,669.00	\$12.80	\$26.48	107.00%	\$10.45	\$46.27
Roscommon Management Unit	2	56.00	\$20.90	\$123.75	492.00%	\$26.32	\$139.99
	2	44.00		<u>\$17.99</u>	11.00%	<u>\$14</u> . <u>10</u>	\$20.00
AUSABLE STATE FOREST	4	100.00	\$18.81	\$77.22	311.00%	\$14.10	\$139.99
NORTHERN LOWER PENNINSULA	41	2,684.00	\$13.14	\$26.44	101.00%	\$8.00	\$139.99
STATEWIDE	49	3,582.00	\$13.35	\$24.93	87.00%	\$7.00	\$139.99