

Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

AVERAGE STUMPAGE PRICE REPORT FOR 07/01/2007 TO 12/31/2007

PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR - FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

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SAWLOGS (MBF, see general note 3)

STATEWIDE

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B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	75.00	\$145.32	\$118.00	81.20%	\$118.00	-18.80%	\$118.00	\$118.00
ATLANTA FOREST MGT UNIT	2	51.20	\$107.89	\$98.30	91.11%	\$114.45	6.08%	\$100.00	\$150.00
MACKINAW STATE FOREST		126.20	\$130.13	\$110.01	84.53%	\$116.56	-10.43%	\$100.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	8	504.50	\$107.20	\$79.52	74.17%	\$93.61	-12.68%	\$74.00	\$110.00
CADILLAC FOREST MGT UNIT	6	622.40	\$96.00	\$71.42	74.40%	\$109.70	14.27%	\$67.00	\$219.00
PERE MARQUETTE STATE FORES	<u> </u>	1,126.90	\$101.02	\$75.05	74.29%	\$102.50	1.46%	\$67.00	\$219.00
ROSCOMMON FOREST MGT UNIT	1	296.90	\$43.00	\$30.00	69.77%	\$40.00	-6.98%	\$40.00	\$40.00
GRAYLING FOREST MGT UNIT	2	361.30	\$76.37	\$57.06	74.72%	\$57.06	-25.28%	\$55.00	\$60.00
AUSABLE STATE FOREST		658.20	\$61.32	\$44.85	73.15%	\$49.37	-19.49%	\$40.00	\$60.00
NORTHERN LOWER PENINSULA	20	1,911.30	\$89.27	\$66.96	75.01%	\$85.13	-4.64%	\$40.00	\$219.00
STATEWIDE	20				75.01%		-4.64%	\$40.00	\$219.00
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	28.20	\$342.33	\$137.00	40.02%	\$137.00	-59.98%	\$137.00	\$137.00
CRYSTAL FALLS FOREST MGT UNI	2	163.60	\$169.46	\$74.32	43.86%	\$157.52	-7.04%	\$40.00	\$210.00
GWINN FOREST MGT UNIT	3	57.50	\$191.21	\$110.66	57.87%	\$110.66	-42.13%	\$98.60	\$130.00
ESCANABA RIVER STATE FOREST		57.50	\$191.21	\$110.66	57.87%	\$110.66	-42.13%	\$98.60	\$130.00
UPPER PENINSULA	6				46.28%		-25.58%	\$40.00	\$210.00
GAYLORD FOREST MGT UNIT	4	306.00	\$88.83	\$51.82	58.34%	\$77.91	-12.29%	\$75.00	\$80.00
PIGEON RIVER FOREST MGT UNIT	4	509.00	\$78.27	\$45.89	58.63%	\$87.82	12.20%	\$55.00	\$189.00
ATLANTA FOREST MGT UNIT	1	44.20	\$84.80	\$21.00	24.76%	\$42.00	-50.47%	\$42.00	\$42.00
MACKINAW STATE FOREST	9	859.20	\$82.37	\$46.72	56.72%	\$81.93	-0.53%	\$42.00	\$189.00
TRAVERSE CITY FOREST MGT UNI	5	93.60	\$109.47	\$77.88	71.15%	\$81.55	-25.50%	\$59.00	\$100.00
CADILLAC FOREST MGT UNIT	1	41.70	\$113.14	\$85.00	75.13%	\$129.33	14.31%	\$129.33	\$129.33
PERE MARQUETTE STATE FORES	6	135.30	\$110.60	\$80.08	72.40%	\$96.28	-12.95%	\$59.00	\$129.33
GRAYLING FOREST MGT UNIT	1	99.00	\$120.00	\$67.00	55.83%	\$67.00	-44.17%	\$67.00	\$67.00
AUSABLE STATE FOREST	1	99.00	\$120.00	\$67.00	55.83%	\$67.00	-44.17%	\$67.00	\$67.00
NORTHERN LOWER PENINSULA	16	1,093.50	\$89.27	\$52.68	59.02%	\$82.36	-7.74%	\$42.00	\$189.00

54.80%

-13.65%

\$40.00

\$210.00

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SAWLOGS (MBF, See ge									
BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	3	70.20	` '	(4) \$263.50	64.28%	\$276.99	-32.43%	\$224.00	\$309.00
PERE MARQUETTE STATE FORES	$\frac{3}{3}$	$ \frac{70.20}{70.20}$	\$409.93	_ <u> </u>	- — — — — — — — — — — — — — — — — — — —	\$276.99	-32.43 <i>%</i> -32.43 <i>%</i>	\$224.00	\$309.00
NORTHERN LOWER PENINSULA	3	70.20		\$263.50	64.28%	\$276.99	-32.43%	\$224.00	\$309.00
STATEWIDE	3	70.20	ψ+00.00	Ψ203.50	64.28%	Ψ270.99	-32.43%	\$224.00	
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	4	393.10	` '	\$41.85	35.44%	\$59.78	-49.38%	\$45.00	\$70.00
PERE MARQUETTE STATE FORES		393.10	\$118.08	\$41.85	35.44%	\$59.78	-49.38%	\$45.00	\$70.00
ROSCOMMON FOREST MGT UNIT	4	147.20	\$100.94	\$54.05	53.54%	\$59.59	-40.96%	\$45.00	\$75.00
GRAYLING FOREST MGT UNIT	3	281.90	\$78.08	\$55.42	70.98%	\$87.15	11.61%	\$63.00	\$128.00
GLADWIN FOREST MGT UNIT	2	146.40	\$94.02	\$67.21	71.49%	\$67.21	-28.51%	\$65.00	\$75.00
AUSABLE STATE FOREST	9	575.50	\$87.98	\$58.07	66.00%	\$75.03	-14.72%	\$45.00	\$128.00
NORTHERN LOWER PENINSULA	13	968.60	\$100.20	\$51.49	51.38%	\$68.84	-31.30%	\$45.00	\$128.00
STATEWIDE	13				51.38%		-31.30%	\$45.00	\$128.00
MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	5	304.00	\$132.41	\$90.22	68.14%	\$107.29	-18.97%	\$98.00	\$124.00
ATLANTA FOREST MGT UNIT	3	134.00	\$142.24	\$115.16	80.97%	\$126.16	-11.30%	\$110.00	\$200.00
MACKINAW STATE FOREST	8	438.00	\$135.41	\$97.85	72.26%	\$113.06	-16.50%	\$98.00	\$200.00
TRAVERSE CITY FOREST MGT UNI	11	514.70	\$97.08	\$68.51	70.57%	\$82.80	-14.71%	\$25.20	\$130.50
CADILLAC FOREST MGT UNIT	6	438.60	\$94.16	\$59.14	62.81%	\$59.89	-36.39%	\$38.00	\$100.00
PERE MARQUETTE STATE FORES	<u> </u>	953.30	\$95.74	\$64.20	67.06%	\$72.26	-24.52%	\$25.20	\$130.50
GLADWIN FOREST MGT UNIT	9	888.80	\$62.14	\$47.69	76.75%	\$74.09	19.23%	\$37.00	\$100.00
AUSABLE STATE FOREST	9	888.80	\$62.14	\$47.69	76.75%	\$74.09	19.23%	\$37.00	\$100.00
NORTHERN LOWER PENINSULA	34	2,280.10	\$90.26	\$64.23	71.16%	\$80.81	-10.47%	\$25.20	\$200.00
STATEWIDE	34				71.16%		-10.47%	\$25.20	\$200.00

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SAWLOGS (MBF, see general note 3)

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MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	11.00	\$145.29	\$78.00	53.69%	\$180.00	23.89%	\$180.00	\$180.00
GWINN FOREST MGT UNIT	5	79.80	\$222.02	\$166.45	74.97%	\$181.70	-18.16%	\$140.00	\$210.00
ESCANABA FOREST MGT UNIT	4	70.50	\$172.16	\$154.32	89.64%	\$196.21	13.97%	\$131.00	\$210.00
ESCANABA RIVER STATE FOREST	9	150.30	\$198.63	\$160.76	80.94%	\$188.51	-5.10%	\$131.00	\$210.00
NEWBERRY FOREST MGT UNIT	2	89.80	\$223.00	\$80.00	35.87%	\$276.15	23.83%	\$250.00	\$290.00
LAKE SUPERIOR STATE FOREST		89.80	\$223.00	\$80.00	35.87%	\$276.15	23.83%	\$250.00	\$290.00
UPPER PENINSULA	12				62.56%		7.06%	\$131.00	\$290.00
TRAVERSE CITY FOREST MGT UNI	2	38.50	\$179.30	\$131.13	73.14%	\$141.10	-21.30%	\$117.00	\$175.00
CADILLAC FOREST MGT UNIT	2	21.00	\$206.26	\$80.53	39.04%	\$82.34	-60.08%	\$78.00	\$90.00
PERE MARQUETTE STATE FORES	4	59.50	\$188.81	\$113.27	59.99%	\$120.36	-36.25%	\$78.00	\$175.00
NORTHERN LOWER PENINSULA	4	59.50	\$188.81	\$113.27	59.99%	\$120.36	-36.25%	\$78.00	\$175.00
STATEWIDE	16				62.10%		-0.70%	\$78.00	\$290.00
MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	2	58.40	\$175.00	\$109.00	62.29%	\$109.00	-37.71%	\$109.00	\$109.00
ESCANABA RIVER STATE FOREST	2	58.40	\$175.00	\$109.00	62.29%	\$109.00	-37.71%	\$109.00	\$109.00
UPPER PENINSULA	2				62.29%		-37.71%	\$109.00	\$109.00
GAYLORD FOREST MGT UNIT	2	126.00	\$150.92	\$110.44	73.18%	\$110.44	-26.82%	\$86.00	\$130.00
ATLANTA FOREST MGT UNIT	3	114.10	\$199.29	\$106.98	53.68%	\$154.29	-22.58%	\$73.00	\$184.00
MACKINAW STATE FOREST	5	240.10	\$173.91	\$108.80	62.56%	\$131.28	-24.51%	\$73.00	\$184.00
TRAVERSE CITY FOREST MGT UNI	5	293.30	\$186.31	\$97.36	52.26%	\$211.41	13.47%	\$83.30	\$262.00
CADILLAC FOREST MGT UNIT	7	338.80	\$198.91	\$117.28	58.96%	\$130.57	-34.36%	\$108.00	\$216.85
PERE MARQUETTE STATE FORES	12	632.10	\$193.06	\$108.04	55.96%	\$168.08	-12.94%	\$83.30	\$262.00
ROSCOMMON FOREST MGT UNIT	3	121.50	\$265.78	\$137.19	51.62%	\$146.60	-44.84%	\$121.00	\$157.00
GRAYLING FOREST MGT UNIT	5	331.10	\$218.41	\$134.28	61.48%	\$191.61	-12.27%	\$104.50	\$380.00
GLADWIN FOREST MGT UNIT	11	1,210.40	\$189.03	\$132.53	70.11%	\$155.90	-17.53%	\$122.00	\$250.00
AUSABLE STATE FOREST	19	1,663.00	\$200.49	\$133.22	66.45%	\$162.33	-19.03%	\$104.50	\$380.00
NORTHERN LOWER PENINSULA	36	2,535.20	\$196.12	\$124.63	63.55%	\$160.82	-18.00%	\$73.00	\$380.00

63.52%

-18.39%

\$73.00

\$380.00

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SAWLOGS (MBF, see ge)							
PAPER	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
BIRCH	SOLD		APPRAISAL	PRICE	COLUMN 3	SOLD PRICE	TO COL. 6	PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	31.10	\$282.08	\$99.00	35.10%	\$99.00	-64.90%	\$99.00	\$99.00
GWINN FOREST MGT UNIT	1	15.50	\$282.08	\$72.00	25.52%	\$75.00	-73.41%	\$75.00	\$75.00
ESCANABA RIVER STATE FOREST		15.50	\$282.08	\$72.00	25.52%	\$75.00	-73.41%	\$75.00	\$75.00
UPPER PENINSULA	2				31.91%		-67.73%	\$75.00	\$99.00
STATEWIDE	2				31.91%		-67.73%	\$75.00	\$99.00
Q. ASPEN	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	1	5.00	\$150.00	\$133.00	88.67%	\$133.00	-11.33%	\$133.00	\$133.00
ATLANTA FOREST MGT UNIT	1	120.20	\$97.30	\$83.00	85.30%	\$170.00	74.72%	\$170.00	\$170.00
MACKINAW STATE FOREST		125.20	\$99.40	\$85.00	85.51%	\$168.52	69.53%	\$133.00	\$170.00
GRAYLING FOREST MGT UNIT	1	50.40	\$52.19	\$40.00	76.64%	\$66.22	26.88%	\$66.22	\$66.22
AUSABLE STATE FOREST	$\frac{1}{1}$	50.40	\$52.19	\$40.00	76.64%	\$66.22	26.88%	\$66.22	\$66.22
NORTHERN LOWER PENINSULA	3	175.60	\$85.85	\$72.08	83.96%	\$139.16	62.09%	\$66.22	\$170.00
STATEWIDE	3				83.96%		62.09%	\$66.22	\$170.00
RED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF	ADVERTISED	COLUMN 4 TO	AVERAGE SOLD PRICE	FROM COL. 3	SOLD	MAXIMUM SOLD PRICE
RED MAPLE		TOTAL VOLUME (2)							
	SOLD	(2)	AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
MAPLE	SOLD (1)	(2)	AT TIME OF APPRAISAL (3)	ADVERTISED PRICE (4)	COLUMN 4 TO COLUMN 3 (5)	SOLD PRICE (6)	FROM COL. 3 TO COL. 6 (7)	SOLD PRICE (8)	SOLD PRICE (9)
MAPLE BARAGA FOREST MGT UNIT	SOLD (1)	(2) 133.60	AT TIME OF APPRAISAL (3) \$303.24	ADVERTISED PRICE (4) \$135.35	COLUMN 4 TO COLUMN 3 (5) 44.63%	(6) \$256.84	FROM COL. 3 TO COL. 6 (7) -15.30%	SOLD PRICE (8) \$142.00	SOLD PRICE (9) \$501.00
MAPLE BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNI	(1) 4	(2) 133.60 1.90	AT TIME OF APPRAISAL (3) \$303.24 \$286.68	ADVERTISED PRICE (4) \$135.35	COLUMN 4 TO COLUMN 3 (5) 44.63% 57.90%	(6) \$256.84 \$166.00	FROM COL. 3 TO COL. 6 (7) -15.30%	\$OLD PRICE (8) \$142.00 \$166.00	(9) \$501.00 \$166.00
MAPLE BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT GWINN FOREST MGT UNIT	(1) 4 1 3	(2) 133.60 1.90 	AT TIME OF APPRAISAL (3) \$303.24 \$286.68 \$325.60	ADVERTISED PRICE (4) \$135.35 \$166.00 \$176.91	COLUMN 4 TO COLUMN 3 (5) 44.63% 57.90% 54.33%	(6) \$256.84 \$166.00 \$191.56	FROM COL. 3 TO COL. 6 (7) -15.30% -42.10% -41.17%	\$OLD PRICE (8) \$142.00 \$166.00	\$501.00 \$501.00 \$166.00 \$230.00
MAPLE BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST	(1) 4 1	(2) 133.60 1.90 	AT TIME OF APPRAISAL (3) \$303.24 \$286.68 \$325.60 \$325.60	ADVERTISED PRICE (4) \$135.35 \$166.00 \$176.91	COLUMN 4 TO COLUMN 3 (5) 44.63% 57.90% 54.33%	\$0LD PRICE (6) \$256.84 \$166.00 \$191.56 \$191.56	FROM COL. 3 TO COL. 6 (7) -15.30% -42.10% -41.17%	\$OLD PRICE (8) \$142.00 \$166.00 \$166.00	\$501.00 \$501.00 \$166.00 \$230.00
BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT	(1) 4 1	(2) 133.60 1.90 25.40 25.40 41.70	AT TIME OF APPRAISAL (3) \$303.24 \$286.68 \$325.60 \$251.49	ADVERTISED PRICE (4) \$135.35 \$166.00 \$176.91 \$176.91	COLUMN 4 TO COLUMN 3 (5) 44.63% 57.90% 54.33% 71.99%	\$0LD PRICE (6) \$256.84 \$166.00 \$191.56 \$191.56 \$181.78	FROM COL. 3 TO COL. 6 (7) -15.30% -42.10% -41.17% -41.17% -27.72%	\$0LD PRICE (8) \$142.00 \$166.00 \$166.00 \$80.00	\$501.00 \$501.00 \$166.00 \$230.00 \$230.00 \$221.00
BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT	(1) 4 1 3 3 2 3	(2) 133.60 1.90 25.40 25.40 41.70 78.30 120.00	\$303.24 \$286.68 \$325.60 \$251.49 \$276.01	ADVERTISED PRICE (4) \$135.35 \$166.00 \$176.91 \$181.06 \$156.96	COLUMN 4 TO COLUMN 3 (5) 44.63% 57.90% 54.33% 71.99% 56.87%	\$0LD PRICE (6) \$256.84 \$166.00 \$191.56 \$191.56 \$181.78 \$367.92	FROM COL. 3 TO COL. 6 (7) -15.30% -42.10% -41.17% -27.72% 33.30%	\$OLD PRICE (8) \$142.00 \$166.00 \$166.00 \$80.00 \$180.00	\$0LD PRICE (9) \$501.00 \$166.00 \$230.00 \$230.00 \$221.00 \$447.50
BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT LAKE SUPERIOR STATE FOREST	(1) 4 1	(2) 133.60 1.90 25.40 25.40 41.70 78.30 120.00	AT TIME OF APPRAISAL (3) \$303.24 \$286.68 \$325.60 \$325.60 \$251.49 \$276.01 \$267.49	ADVERTISED PRICE (4) \$135.35 \$166.00 \$176.91 \$181.06 \$156.96 \$165.33	COLUMN 4 TO COLUMN 3 (5) 44.63% 57.90% 54.33% 71.99% 56.87% 61.81%	\$0LD PRICE (6) \$256.84 \$166.00 \$191.56 \$191.56 \$181.78 \$367.92 \$303.24	FROM COL. 3 TO COL. 6 (7) -15.30% -42.10% -41.17% -41.17% -27.72% 33.30% 13.37%	\$0LD PRICE (8) \$142.00 \$166.00 \$166.00 \$80.00 \$80.00	\$501.00 \$501.00 \$166.00 \$230.00 \$230.00 \$221.00 \$447.50
BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT LAKE SUPERIOR STATE FOREST UPPER PENINSULA	(1) 4 1 3 3 2 3 5 13	(2) 133.60 1.90 25.40 25.40 41.70 78.30 120.00	\$303.24 \$286.68 \$325.60 \$251.49 \$267.49	\$135.35 \$166.00 \$176.91 \$176.91 \$181.06 \$156.96 \$165.33	COLUMN 4 TO COLUMN 3 (5) 44.63% 57.90% 54.33% 71.99% 56.87% 61.81% 52.48%	\$0LD PRICE (6) \$256.84 \$166.00 \$191.56 \$191.56 \$181.78 \$367.92 \$303.24	FROM COL. 3 TO COL. 6 (7) -15.30% -42.10% -41.17% -41.17% -27.72% 33.30% -6.81%	\$0LD PRICE (8) \$142.00 \$166.00 \$166.00 \$80.00 \$80.00 \$80.00	\$501.00 \$501.00 \$166.00 \$230.00 \$231.00 \$2447.50 \$447.50 \$501.00
BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT LAKE SUPERIOR STATE FOREST UPPER PENINSULA TRAVERSE CITY FOREST MGT UNI	(1) 4 1	(2) 133.60 1.90 25.40 25.40 41.70 78.30 120.00 1,163.20	AT TIME OF APPRAISAL (3) \$303.24 \$286.68 \$325.60 \$325.60 \$251.49 \$276.01 \$267.49 \$145.33	**ADVERTISED PRICE (4) \$135.35 \$166.00 \$176.91 \$176.91 \$181.06 \$156.96 \$165.33	COLUMN 4 TO COLUMN 3 (5) 44.63% 57.90% 54.33% 71.99% 56.87% 61.81% 52.48% 62.61%	\$0LD PRICE (6) \$256.84 \$166.00 \$191.56 \$191.56 \$181.78 \$367.92 \$303.24 \$99.61	FROM COL. 3 TO COL. 6 (7) -15.30% -42.10% -41.17% -27.72% 33.30% -33.37% -6.81% -31.46%	\$0LD PRICE (8) \$142.00 \$166.00 \$166.00 \$80.00 \$80.00 \$80.00 \$39.00	\$0LD PRICE (9) \$501.00 \$166.00 \$230.00 \$221.00 \$447.50 \$447.50 \$501.00 \$400.00
BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT LAKE SUPERIOR STATE FOREST UPPER PENINSULA TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT	(1) 4 1 3 3 23 5 13 14 5	(2) 133.60 1.90 25.40 25.40 41.70 78.30 120.00 1,163.20 281.10 1,444.30	AT TIME OF APPRAISAL (3) \$303.24 \$286.68 \$325.60 \$251.49 \$276.01 \$267.49 \$145.33 \$131.29	ADVERTISED PRICE (4) \$135.35 \$166.00 \$176.91 \$176.91 \$181.06 \$156.96 \$165.33 \$90.99 \$95.87	COLUMN 4 TO COLUMN 3 (5) 44.63% 57.90% 54.33% 71.99% 56.87% 61.81% 52.48% 62.61% 73.02%	\$256.84 \$166.00 \$191.56 \$191.56 \$181.78 \$367.92 \$303.24 \$99.61 \$118.13	FROM COL. 3 TO COL. 6 (7) -15.30% -42.10% -41.17% -41.17% -27.72% 33.30% 13.37% -6.81% -31.46% -10.02%	\$0LD PRICE (8) \$142.00 \$166.00 \$166.00 \$80.00 \$80.00 \$80.00 \$39.00 \$90.00	\$501.00 \$166.00 \$230.00 \$230.00 \$221.00 \$447.50 \$501.00 \$400.00 \$132.00
BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT LAKE SUPERIOR STATE FOREST UPPER PENINSULA TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES	(1) 4 1 3 3 3 2 3 5 13 14 5 19	(2) 133.60 1.90 25.40 25.40 41.70 78.30 120.00 1,163.20 281.10 1,444.30	AT TIME OF APPRAISAL (3) \$303.24 \$286.68 \$325.60 \$325.60 \$251.49 \$276.01 \$267.49 \$1145.33 \$131.29 \$142.60	**ADVERTISED PRICE (4) \$135.35 \$166.00 \$176.91 \$181.06 \$156.96 \$165.33 \$90.99 \$95.87 \$91.94	COLUMN 4 TO COLUMN 3 (5) 44.63% 57.90% 54.33% 71.99% 56.87% 61.81% 52.48% 62.61% 73.02% 64.47%	\$0LD PRICE (6) \$256.84 \$166.00 \$191.56 \$191.56 \$181.78 \$367.92 \$303.24 \$99.61 \$118.13 \$103.21	FROM COL. 3 TO COL. 6 (7) -15.30% -42.10% -41.17% -41.17% -27.72% 33.30% 13.37% -6.81% -31.46% -10.02% -27.62%	\$0LD PRICE (8) \$142.00 \$166.00 \$166.00 \$80.00 \$80.00 \$80.00 \$39.00 \$39.00	\$501.00 \$166.00 \$230.00 \$230.00 \$221.00 \$447.50 \$501.00 \$400.00 \$132.00
BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT LAKE SUPERIOR STATE FOREST UPPER PENINSULA TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GLADWIN FOREST MGT UNIT	(1) 4 1 3 3 23 5 13 145 19 10	133.60 1.90 25.40 41.70 78.30 120.00 1,163.20 281.10 1,444.30 611.30	AT TIME OF APPRAISAL (3) \$303.24 \$286.68 \$325.60 \$325.60 \$251.49 \$276.01 \$267.49 \$145.33 \$131.29 \$142.60 \$214.92	ADVERTISED PRICE (4) \$135.35 \$166.00 \$176.91 \$176.91 \$181.06 \$156.96 \$165.33 \$90.99 \$95.87 \$91.94 \$145.18	COLUMN 4 TO COLUMN 3 (5) 44.63% 57.90% 54.33% 71.99% 56.87% 61.81% 52.48% 62.61% 73.02% 64.47% 67.55%	\$0LD PRICE (6) \$256.84 \$166.00 \$191.56 \$191.56 \$181.78 \$367.92 \$303.24 \$99.61 \$118.13 \$103.21 \$188.29	FROM COL. 3 TO COL. 6 (7) -15.30% -42.10% -41.17% -27.72% 33.30% -6.81% -31.46% -10.02% -27.62% -12.39%	\$0LD PRICE (8) \$142.00 \$166.00 \$166.00 \$80.00 \$80.00 \$80.00 \$39.00 \$90.00 \$120.00	\$501.00 \$166.00 \$230.00 \$230.00 \$221.00 \$447.50 \$501.00 \$400.00 \$132.00 \$475.00
BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT NEWBERRY FOREST MGT UNIT LAKE SUPERIOR STATE FOREST UPPER PENINSULA TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST	(1) 4 1 3 3 3 2 -3 5 13 14 -5 19 -10 10	133.60 1.90 25.40 25.40 41.70 78.30 120.00 1,163.20 281.10 1,444.30 611.30 611.30 2,055.60	AT TIME OF APPRAISAL (3) \$303.24 \$286.68 \$325.60 \$325.60 \$251.49 \$276.01 \$267.49 \$145.33 \$131.29 \$142.60 \$214.92	ADVERTISED PRICE (4) \$135.35 \$166.00 \$176.91 \$181.06 \$156.96 \$165.33 \$90.99 \$95.87 \$91.94 \$145.18	COLUMN 4 TO COLUMN 3 (5) 44.63% 57.90% 54.33% 71.99% 56.87% 61.81% 52.48% 62.61% 73.02% 64.47% 67.55%	\$256.84 \$166.00 \$191.56 \$191.56 \$181.78 \$367.92 \$303.24 \$99.61 \$118.13 \$103.21 \$188.29	FROM COL. 3 TO COL. 6 (7) -15.30% -42.10% -41.17% -41.17% -27.72% 33.30% 13.37% -6.81% -10.02% -27.62% -12.39%	\$0LD PRICE (8) \$142.00 \$166.00 \$166.00 \$80.00 \$80.00 \$80.00 \$39.00 \$39.00 \$120.00 \$120.00	\$50LD PRICE (9) \$501.00 \$166.00 \$230.00 \$230.00 \$221.00 \$447.50 \$501.00 \$400.00 \$132.00 \$475.00

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RED OAK	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
CHINGLETON FOREST MOTUNIT	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	1	25.40	<u>\$364.88</u>	\$252.00 	69.06%	<u>\$300.00</u>	17.78%	\$300.00	<u>\$300.00</u>
LAKE SUPERIOR STATE FOREST	1	25.40	\$364.88	\$252.00	69.06%	\$300.00	-17.78%	\$300.00	\$300.00
UPPER PENINSULA	1				69.06%		-17.78%	\$300.00	\$300.00
GAYLORD FOREST MGT UNIT	5	150.00	\$348.07	\$208.67	59.95%	\$255.92	-26.47%	\$204.00	\$701.55
ATLANTA FOREST MGT UNIT	5	178.40	\$267.60	\$189.24	70.72%	\$306.30	14.46%	\$160.00	\$420.60
MACKINAW STATE FOREST	10	328.40	\$304.36	\$198.11	65.09%	\$283.29	-6.92%	\$160.00	\$701.55
TRAVERSE CITY FOREST MGT UNI	11	824.10	\$365.38	\$251.57	68.85%	\$279.09	-23.62%	\$160.00	\$315.00
CADILLAC FOREST MGT UNIT	14	1,096.90	\$430.13	\$260.00	60.45%	\$280.70	-34.74%	\$150.00	\$430.00
PERE MARQUETTE STATE FORES	25	1,921.00	\$402.36	\$256.38	63.72%	\$280.01	-30.41%	\$150.00	\$430.00
ROSCOMMON FOREST MGT UNIT	2	214.00	\$314.66	\$230.06	73.11%	\$317.48	0.90%	\$294.00	\$327.26
GRAYLING FOREST MGT UNIT	3	522.80	\$271.09	\$190.66	70.33%	\$349.14	28.79%	\$245.00	\$623.00
GLADWIN FOREST MGT UNIT	5	272.50	\$379.04	\$274.05	72.30%	\$484.55	27.84%	\$230.00	\$538.00
AUSABLE STATE FOREST	10	1,009.30	\$309.47	\$221.53	71.58%	\$378.99	22.46%	\$230.00	\$623.00
NORTHERN LOWER PENINSULA	45	3,258.70	\$363.71	\$239.72	65.91%	\$311.00	-14.49%	\$150.00	\$701.55
STATEWIDE	46				65.93%		-14.52%	\$150.00	\$701.55

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RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	24.40	\$218.00	\$122.00	55.96%	\$226.57	3.93%	\$226.57	\$226.57
GWINN FOREST MGT UNIT	1	6.90	\$200.00	\$160.00	80.00%	\$180.00	-10.00%	\$180.00	\$180.00
ESCANABA FOREST MGT UNIT	1	54.40	\$244.61	\$169.00	69.09%	\$170.00	-30.50%	\$170.00	\$170.00
ESCANABA RIVER STATE FOREST		61.30	\$239.59	\$167.99	70.11%	\$171.13	-28.58%	\$170.00	\$180.00
SHINGLETON FOREST MGT UNIT	9	557.30	\$253.46	\$172.12	67.91%	\$176.57	-30.34%	\$117.00	\$200.00
NEWBERRY FOREST MGT UNIT	5	316.70	\$291.10	\$181.76	62.44%	\$216.89	-25.49%	\$175.00	\$350.00
S STE MARIE FMU (NAUBINWAY)	9	3,567.90	\$245.45	\$184.29	75.08%	\$221.67	-9.68%	\$140.00	\$285.00
LAKE SUPERIOR STATE FOREST		4,441.90	\$249.71	\$182.58	73.12%	\$215.67	-13.63%	\$117.00	\$350.00
UPPER PENINSULA	26				73.00%		-13.74%	\$117.00	\$350.00
GAYLORD FOREST MGT UNIT	14	1,149.00	\$184.02	\$132.44	71.97%	\$149.41	-18.80%	\$103.00	\$304.23
PIGEON RIVER FOREST MGT UNIT	4	3,716.00	\$178.55	\$129.80	72.70%	\$225.87	26.50%	\$210.00	\$275.00
ATLANTA FOREST MGT UNIT	7	688.30	\$165.36	\$142.20	85.99%	\$179.86	8.76%	\$100.00	\$311.84
MACKINAW STATE FOREST	25	5,553.30	\$178.04	\$131.88	74.07%	\$204.35	14.77%	\$100.00	\$311.84
TRAVERSE CITY FOREST MGT UNI	19	1,407.40	\$193.89	\$138.44	71.40%	\$140.91	-27.32%	\$105.00	\$155.00
CADILLAC FOREST MGT UNIT	16	1,098.60	\$183.47	\$126.44	68.91%	\$179.93	-1.93%	\$88.00	\$397.84
PERE MARQUETTE STATE FORES	35	2,506.00	\$189.32	\$133.18	70.35%	\$158.02	-16.53%	\$88.00	\$397.84
ROSCOMMON FOREST MGT UNIT	6	193.30	\$217.28	\$145.64	67.03%	\$200.36	-7.79%	\$142.00	\$345.00
GRAYLING FOREST MGT UNIT	5	538.30	\$204.02	\$178.54	87.51%	\$182.28	-10.65%	\$142.00	\$215.00
GLADWIN FOREST MGT UNIT	5	468.40	\$210.06	\$190.74	90.80%	\$202.03	-3.82%	\$150.00	\$292.00
AUSABLE STATE FOREST	<u> 16</u>	1,200.00	\$208.52	\$178.00	85.37%	\$192.91	-7.49%	\$142.00	\$345.00
NORTHERN LOWER PENINSULA	76	9,259.30	\$185.05	\$138.21	74.69%	\$190.33	2.85%	\$88.00	\$397.84
STATEWIDE	102				74.02%		-3.74%	\$88.00	\$397.84

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SUGAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
MAPLE	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	11	720.80	\$1,051.01	\$575.27	54.74%	\$900.49	-14.32%	\$401.00	\$1,345.90
CRYSTAL FALLS FOREST MGT UNI	9	184.20	\$715.85	\$407.05	56.86%	\$439.87	-38.55%	\$385.00	\$792.00
GWINN FOREST MGT UNIT	6	85.80	\$1,064.95	\$549.39	51.59%	\$589.48	-44.65%	\$230.00	\$765.00
ESCANABA FOREST MGT UNIT	1	26.90	\$721.09	\$380.00	52.70%	\$410.00	-43.14%	\$410.00	\$410.00
ESCANABA RIVER STATE FOREST	7	112.70	\$982.87	\$508.96	51.78%	\$546.64	-44.38%	\$230.00	\$765.00
SHINGLETON FOREST MGT UNIT	4	204.50	\$794.06	\$481.99	60.70%	\$495.92	-37.55%	\$439.00	\$850.00
NEWBERRY FOREST MGT UNIT	4	178.50	\$944.19	\$567.24	60.08%	\$953.63	1.00%	\$500.00	\$984.00
S STE MARIE FMU (SOO MAINLAN	1	4.60	\$384.50	\$304.00	79.06%	\$330.00	-14.17%	\$330.00	\$330.00
LAKE SUPERIOR STATE FOREST	9	387.60	\$858.34	\$519.14	60.48%	\$704.74	-17.89%	\$330.00	\$984.00
UPPER PENINSULA	36				56.13%		-20.11%	\$230.00	\$1,345.90
GAYLORD FOREST MGT UNIT	7	271.00	\$651.65	\$485.14	74.45%	\$569.30	-12.64%	\$350.00	\$804.10
PIGEON RIVER FOREST MGT UNIT	5	302.00	\$526.06	\$255.13	48.50%	\$375.65	-28.59%	\$275.00	\$500.00
ATLANTA FOREST MGT UNIT	2	28.00	\$584.24	\$251.14	42.99%	\$314.29	-46.21%	\$200.00	\$400.00
MACKINAW STATE FOREST	14	601.00	\$585.40	\$358.66	61.27%	\$460.11	-21.40%	\$200.00	\$804.10
TRAVERSE CITY FOREST MGT UNI	17	715.30	\$629.34	\$379.53	60.31%	\$531.64	-15.53%	\$270.00	\$1,392.64
CADILLAC FOREST MGT UNIT	2	45.20	\$497.57	\$353.06	70.96%	\$390.17	-21.59%	\$210.00	\$428.33
PERE MARQUETTE STATE FORES	19	760.50	\$621.51	\$377.96	60.81%	\$523.23	-15.81%	\$210.00	\$1,392.64
GRAYLING FOREST MGT UNIT	2	53.10	\$252.38	\$159.05	63.02%	\$696.84	176.11%	\$500.00	\$760.00
AUSABLE STATE FOREST		53.10	\$252.38	\$159.05	63.02%	\$696.84	176.11%	\$500.00	\$760.00
NORTHERN LOWER PENINSULA	35	1,414.60	\$592.31	\$361.54	61.04%	\$502.93	-15.09%	\$200.00	\$1,392.64
STATEWIDE	71				58.03%		-18.17%	\$200.00	\$1,392.64
WHITE	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
ASH	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	2	152.00	\$87.20	\$63.51	72.84%	\$72.35	-17.03%	\$62.00	\$75.00
PIGEON RIVER FOREST MGT UNIT	1	142.00	\$85.09	\$60.00	70.51%	\$60.00	-29.49%	\$60.00	\$60.00
MACKINAW STATE FOREST	3	294.00	\$86.18	\$61.82	71.73%	\$66.38	-22.97%	\$60.00	\$75.00
TRAVERSE CITY FOREST MGT UNI	2	92.00	\$167.12	\$124.95	74.77%	\$124.95	-25.23%	\$60.00	\$133.50
PERE MARQUETTE STATE FORES	2	92.00	\$167.12	\$124.95	74.77%	\$124.95	-25.23%	\$60.00	\$133.50
GLADWIN FOREST MGT UNIT	1	114.00	\$84.49	\$53.00	62.73%	\$88.50	4.75%	\$88.50	\$88.50
AUSABLE STATE FOREST	1	114.00	\$84.49	\$53.00	62.73%	\$88.50	4.75%	\$88.50	\$88.50
NORTHERN LOWER PENINSULA	6	500.00	\$100.69	\$71.42	70.93%	\$82.20	-18.36%	\$60.00	\$133.50
STATEWIDE	6				70.93%		-18.36%	\$60.00	\$133.50

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SAWLOGS (MBF, see ge)							
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	16.00	\$140.52	\$76.00	54.08%	\$113.50	-19.23%	\$113.50	\$113.50
CADILLAC FOREST MGT UNIT	2	65.20	\$131.77	\$78.72	59.74%	\$80.07	-39.23%	\$74.00	\$110.00
PERE MARQUETTE STATE FORES	3	81.20	\$133.50	\$78.19	58.57%	\$86.66	-35.08%	\$74.00	\$113.50
NORTHERN LOWER PENINSULA	3	81.20	\$133.50	\$78.19	58.57%	\$86.66	-35.08%	\$74.00	\$113.50
STATEWIDE	3				58.57%		-35.08%	\$74.00	\$113.50
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	2	110.50	\$148.92	\$109.86	73.77%	\$166.33	11.69%	\$150.00	\$200.00
ESCANABA RIVER STATE FOREST		110.50	\$148.92	\$109.86	73.77%	\$166.33	11.69%	\$150.00	\$200.00
SHINGLETON FOREST MGT UNIT	3	80.70	\$155.00	\$110.76	71.46%	\$118.38	-23.63%	\$107.00	\$123.00
NEWBERRY FOREST MGT UNIT	1	64.50	\$175.84	\$59.00	33.55%	\$62.00	-64.74%	\$62.00	\$62.00
LAKE SUPERIOR STATE FOREST	4	145.20	\$164.26	\$87.77	53.43%	\$93.33	-43.18%	\$62.00	\$123.00
UPPER PENINSULA	6				61.74%		-20.78%	\$62.00	\$200.00
PIGEON RIVER FOREST MGT UNIT	1	14.00	\$99.73	\$70.00	70.19%	\$75.00	-24.80%	\$75.00	\$75.00
MACKINAW STATE FOREST	1	14.00	\$99.73	\$70.00	70.19%	\$75.00	-24.80%	\$75.00	\$75.00
TRAVERSE CITY FOREST MGT UNI	1	7.30	\$99.73	\$64.00	64.17%	\$64.00	-35.83%	\$64.00	\$64.00
CADILLAC FOREST MGT UNIT	2	188.00	\$97.14	\$51.19	52.70%	\$51.19	-47.30%	\$46.00	\$52.00
PERE MARQUETTE STATE FORES	3	195.30	\$97.23	\$51.67	53.14%	\$51.67	-46.86%	\$46.00	\$64.00
GRAYLING FOREST MGT UNIT	1	49.00	\$99.10	\$94.15	95.01%	\$94.15	-4.99%	\$94.15	\$94.15
AUSABLE STATE FOREST	1	49.00	\$99.10	\$94.15	95.01%	\$94.15	-4.99%	\$94.15	\$94.15
NORTHERN LOWER PENINSULA	5	258.30	\$97.72	\$60.72	62.14%	\$60.99	-37.59%	\$46.00	\$94.15
STATEWIDE	11				61.89%		-27.25%	\$46.00	\$200.00
WHITE SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	1	19.00	\$24.00	\$20.00	83.33%	\$21.00	-12.50%	\$21.00	\$21.00
MACKINAW STATE FOREST	1	19.00	\$24.00	\$20.00	83.33%	\$21.00	-12.50%	\$21.00	\$21.00
NORTHERN LOWER PENINSULA	1	19.00	\$24.00	\$20.00	83.33%	\$21.00	-12.50%	\$21.00	\$21.00
STATEWIDE	1				83.33%		-12.50%	\$21.00	\$21.00

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SAWLOGS (MBF, see general note 3)

YELLOW BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	23.30	\$433.02	\$170.47	39.37%	\$385.90	-10.88%	\$327.00	\$400.00
CRYSTAL FALLS FOREST MGT UNI	1	2.10	\$540.60	\$314.00	58.08%	\$314.00	-41.92%	\$314.00	\$314.00
UPPER PENINSULA	3				41.26%		-14.02%	\$314.00	\$400.00
STATEWIDE	3				41.26%		-14.02%	\$314.00	\$400.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

SAWLOGS EXCLUSION (мвг, see g	eneral note 3)	
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	1	14.10	\$578.00	\$578.00
AUSABLE STATE FOREST		14.10	\$578.00	\$578.00
NORTHERN LOWER PENINSULA	1	14.10	\$578.00	\$578.00
STATEWIDE	1		\$578.00	\$578.00
MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	24.60	\$800.00	\$800.00
PERE MARQUETTE STATE FORES		24.60	\$800.00	\$800.00
NORTHERN LOWER PENINSULA	1	24.60	\$800.00	\$800.00
STATEWIDE	1		\$800.00	\$800.00
MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
MIXED HARDWOOD		TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
	SOLD		MIN PRICE \$940.00	MAX PRICE \$940.00
HARDWOOD	SOLD (1)	(2)		
HARDWOOD CRYSTAL FALLS FOREST MGT UNI	SOLD (1)	(2) 47.00	\$940.00	\$940.00
HARDWOOD CRYSTAL FALLS FOREST MGT UNI UPPER PENINSULA STATEWIDE MIXED	SOLD (1) 1	(2) 47.00	\$940.00 \$940.00	\$940.00 \$940.00
HARDWOOD CRYSTAL FALLS FOREST MGT UNI UPPER PENINSULA STATEWIDE	(1) 1 1 # OF SALES	47.00	\$940.00 \$940.00 \$940.00	\$940.00 \$940.00 \$940.00
HARDWOOD CRYSTAL FALLS FOREST MGT UNI UPPER PENINSULA STATEWIDE MIXED	SOLD (1) 1 1 # OF SALES SOLD	(2) 47.00 TOTAL VOLUME	\$940.00 \$940.00 \$940.00	\$940.00 \$940.00 \$940.00
HARDWOOD CRYSTAL FALLS FOREST MGT UNI UPPER PENINSULA STATEWIDE MIXED OAK	(1) (1) 1 1 # OF SALES SOLD (1)	(2) 47.00 TOTAL VOLUME (2)	\$940.00 \$940.00 \$940.00 MIN PRICE	\$940.00 \$940.00 \$940.00 MAX PRICE
HARDWOOD CRYSTAL FALLS FOREST MGT UNI UPPER PENINSULA STATEWIDE MIXED OAK GAYLORD FOREST MGT UNIT	(1) 1 # OF SALES SOLD (1) 1	(2) 47.00 TOTAL VOLUME (2) 35.00	\$940.00 \$940.00 \$940.00 MIN PRICE \$725.00	\$940.00 \$940.00 \$940.00 MAX PRICE \$725.00
HARDWOOD CRYSTAL FALLS FOREST MGT UNI UPPER PENINSULA STATEWIDE MIXED OAK GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST	(1) (1) 1 # OF SALES SOLD (1) 1 1	(2) 47.00 TOTAL VOLUME (2) 35.00 35.00	\$940.00 \$940.00 \$940.00 MIN PRICE 	\$940.00 \$940.00 \$940.00 MAX PRICE \$725.00
HARDWOOD CRYSTAL FALLS FOREST MGT UNI UPPER PENINSULA STATEWIDE MIXED OAK GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST ROSCOMMON FOREST MGT UNIT	(1) (1) 1 1 # OF SALES SOLD (1) 1 1	(2) 47.00 TOTAL VOLUME (2) 35.00 35.00 11.10	\$940.00 \$940.00 \$940.00 MIN PRICE \$725.00 \$725.00 \$1,100.00	\$940.00 \$940.00 \$940.00 MAX PRICE \$725.00 \$725.00 \$1,100.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
WAPLE	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	52.10	\$620.00	\$620.00
CADILLAC FOREST MGT UNIT	1	43.40	\$806.33	\$806.33
PERE MARQUETTE STATE FORES		95.50	\$620.00	\$806.33
GLADWIN FOREST MGT UNIT	2	29.50	\$640.00	\$710.00
AUSABLE STATE FOREST		29.50	\$640.00	\$710.00
NORTHERN LOWER PENINSULA	4	125.00	\$620.00	\$806.33
STATEWIDE	4		\$620.00	\$806.33
RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
BARAGA FOREST MGT UNIT	1	32.20	\$920.71	\$920.71
UPPER PENINSULA	1		\$920.71	\$920.71
STATEWIDE	1		\$920.71	\$920.71

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B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	2	2,379.60	\$25.38	\$19.14	75.39%	\$36.01	41.86%	\$35.45	\$36.40
ESCANABA RIVER STATE FOREST		2,379.60	\$25.38	\$19.14	75.39%	\$36.01	41.86%	\$35.45	\$36.40
UPPER PENINSULA	2				75.39%		41.86%	\$35.45	\$36.40
GAYLORD FOREST MGT UNIT	5	7,218.00	\$31.21	\$24.95	79.95%	\$26.51	-15.07%	\$21.40	\$30.20
ATLANTA FOREST MGT UNIT	5	2,267.00	\$25.85	\$21.26	82.23%	\$26.16	1.18%	\$21.00	\$30.00
MACKINAW STATE FOREST	10	9,485.00	\$29.93	\$24.07	80.42%	\$26.42	-11.71%	\$21.00	\$30.20
TRAVERSE CITY FOREST MGT UNI	5	1,608.50	\$25.37	\$17.49	68.93%	\$24.24	-4.45%	\$16.65	\$28.00
CADILLAC FOREST MGT UNIT	8	2,662.60	\$24.05	\$20.90	86.91%	\$22.31	-7.24%	\$15.10	\$28.00
PERE MARQUETTE STATE FORES	13	4,271.10	\$24.55	\$19.62	79.91%	\$23.04	-6.15%	\$15.10	\$28.00
GRAYLING FOREST MGT UNIT	7	3,096.00	\$18.68	\$12.89	69.01%	\$17.33	-7.24%	\$12.00	\$31.00
GLADWIN FOREST MGT UNIT	1	1,818.00	\$25.97	\$19.00	73.16%	\$19.00	-26.84%	\$19.00	\$19.00
AUSABLE STATE FOREST	8	4,914.00	\$21.38	\$15.15	70.88%	\$17.95	-16.05%	\$12.00	\$31.00
NORTHERN LOWER PENINSULA	31	18,670.10	\$26.45	\$20.70	78.28%	\$23.42	-11.45%	\$12.00	\$31.00
STATEWIDE	33				77.97%		-5.64%	\$12.00	\$36.40
BALSAM FIR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	119.00	\$42.05	\$25.65	61.00%	\$26.00	-38.17%	\$26.00	\$26.00
GWINN FOREST MGT UNIT	13	1,856.30	\$45.07	\$23.47	52.07%	\$30.11	-33.20%	\$23.25	\$35.70
ESCANABA FOREST MGT UNIT	1	266.00	\$26.18	\$23.30	89.00%	\$26.00	-0.69%	\$26.00	\$26.00
ESCANABA RIVER STATE FOREST	14	2,122.30	\$42.70	\$23.45	54.91%	\$29.59	-30.70%	\$23.25	\$35.70
SHINGLETON FOREST MGT UNIT	2	197.00	\$13.23	\$8.45	63.85%	\$8.47	-35.99%	\$5.30	\$13.00
NEWBERRY FOREST MGT UNIT	3	287.00	\$24.52	\$11.20	45.67%	\$14.53	-40.74%	\$13.00	\$16.00
S STE MARIE FMU (NAUBINWAY)	1	231.00	\$22.33	\$13.40	60.01%	\$16.50	-26.11%	\$16.50	\$16.50
LAKE SUPERIOR STATE FOREST	6	715.00	\$20.70	\$11.15	53.87%	\$13.50	-34.81%	\$5.30	\$16.50
UPPER PENINSULA	21				55.05%		-31.59%	\$5.30	\$35.70
STATEWIDE	21				55.05%		-31.59%	\$5.30	\$35.70
BALSAM POPLAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	(1)	(2) 42.00	(3) \$25.00	(4) \$21.75	(5) 87.00%	(6) \$22.10	-11.60%	(8) \$22.10	\$22.10
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST			, ,	· · · · · · · · · · · · · · · · · · ·	ļ		` '	` '	
	1	42.00	\$25.00	\$21.75	87.00%	\$22.10	-11.60%	\$22.10	\$22.10

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BASSWOOD	# OF SALES SOLD (1)		AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	166.80		\$10.00	51.87%	\$10.00	-48.13%	\$10.00	\$10.00
UPPER PENINSULA	1				51.87%		-48.13%	\$10.00	\$10.00
GAYLORD FOREST MGT UNIT	3	1,283.00	\$10.57	\$5.85	55.37%	\$10.00	-5.39%	\$10.00	\$10.00
MACKINAW STATE FOREST		1,283.00	\$10.57	\$5.85	55.37%	\$10.00	-5.39%	\$10.00	\$10.00
GRAYLING FOREST MGT UNIT	1	496.00	\$11.05	\$7.10	64.25%	\$7.10	-35.75%	\$7.10	\$7.10
AUSABLE STATE FOREST		496.00	\$11.05	\$7.10	64.25%	\$7.10	-35.75%	\$7.10	\$7.10
NORTHERN LOWER PENINSULA	4	1,779.00	\$10.70	\$6.20	57.93%	\$9.19	-14.13%	\$7.10	\$10.00
STATEWIDE	5				57.05%		-19.04%	\$7.10	\$10.00
BLACK CHERRY	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	1	8.80	\$15.80	\$12.80	81.01%	\$19.40	22.78%	\$19.40	\$19.40
PERE MARQUETTE STATE FORES	1	8.80	\$15.80	\$12.80	81.01%	\$19.40	22.78%	\$19.40	\$19.40
NORTHERN LOWER PENINSULA	1	8.80	\$15.80	\$12.80	81.01%	\$19.40	22.78%	\$19.40	\$19.40
STATEWIDE	1				81.01%		22.78%	\$19.40	\$19.40
BLACK SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	10	2,074.20	\$41.78	\$26.43	63.25%	\$31.56	-24.47%	\$25.00	\$40.12
ESCANABA FOREST MGT UNIT	2	544.00	\$24.12	<u> </u>	79.53%	\$31.74	31.61%	\$28.00	\$35.00
ESCANABA RIVER STATE FOREST	12	2,618.20	\$38.11	\$24.92	65.39%	\$31.60	-17.09%	\$25.00	\$40.12
SHINGLETON FOREST MGT UNIT	10	4,611.00	\$34.85	\$21.34	61.25%	\$25.16	-27.81%	\$19.25	\$31.05
NEWBERRY FOREST MGT UNIT	3	2,174.00	\$37.30	\$13.87	37.18%	\$18.16	-51.33%	\$14.70	\$22.00
S STE MARIE FMU (NAUBINWAY)	1	560.00	\$32.61	\$18.24	55.93%	\$24.01	-26.37%	\$24.01	\$24.01
LAKE SUPERIOR STATE FOREST	14	7,345.00	\$35.40	\$18.90	53.37%	\$23.00	-35.04%	\$14.70	\$31.05
UPPER PENINSULA	26				56.70%		-30.06%	\$14.70	\$40.12
STATEWIDE	26				56.70%		-30.06%	\$14.70	\$40.12

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JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	3,763.00		\$31.47	49.02%	\$38.16	-40.56%	\$7.39	\$45.81
GWINN FOREST MGT UNIT	10	6,072.60	*	\$34.31	53.30%	\$43.72	-32.09%	\$35.00	\$55.00
ESCANABA RIVER STATE FOREST	<u> </u>	6,072.60	\$64.38	\$34.31	53.30%	\$43.72	-32.09%	\$35.00	\$55.00
SHINGLETON FOREST MGT UNIT	9	11,265.00	\$54.35	\$34.27	63.05%	\$38.75	-28.71%	\$21.51	\$45.65
NEWBERRY FOREST MGT UNIT	15	12,953.00	\$48.94	\$27.88	56.97%	\$32.95	-32.68%	\$15.65	\$40.00
S STE MARIE FMU (NAUBINWAY)	2	1,013.00	\$50.46	\$38.71	76.71%	\$39.31	-22.10%	\$33.00	\$40.00
LAKE SUPERIOR STATE FOREST		25,231.00	\$51.42	\$31.17	60.62%	\$35.79	-30.39%	\$15.65	\$45.65
UPPER PENINSULA	38				57.68%		-32.01%	\$7.39	\$55.00
GAYLORD FOREST MGT UNIT	1	1,024.00	\$22.75	\$11.40	50.11%	\$11.40	-49.89%	\$11.40	\$11.40
ATLANTA FOREST MGT UNIT	7	8,806.00	\$23.17	\$13.53	58.39%	\$18.53	-20.03%	\$14.01	\$52.00
MACKINAW STATE FOREST	8	9,830.00	\$23.12	\$13.31	57.54%	\$17.78	-23.09%	\$11.40	\$52.00
TRAVERSE CITY FOREST MGT UNI	7	1,893.70	\$26.25	\$13.06	49.74%	\$13.82	-47.37%	\$8.00	\$16.00
CADILLAC FOREST MGT UNIT	11	5,314.80	\$21.47	\$9.48	44.15%	\$14.12	-34.24%	\$7.95	\$30.45
PERE MARQUETTE STATE FORES	18	7,208.50	\$22.72	\$10.42	45.85%	\$14.04	-38.22%	\$7.95	\$30.45
ROSCOMMON FOREST MGT UNIT	7	2,432.00	\$24.82	\$14.94	60.20%	\$15.21	-38.74%	\$12.25	\$17.70
GRAYLING FOREST MGT UNIT	7	6,578.00	\$21.78	\$10.25	47.06%	\$14.64	-32.76%	\$7.90	\$17.10
GLADWIN FOREST MGT UNIT	3	1,298.00	\$20.15	\$15.23	75.60%	\$15.67	-22.25%	\$14.00	\$18.00
AUSABLE STATE FOREST	17	10,308.00	\$22.29	\$11.98	53.76%	\$14.90	-33.14%	\$7.90	\$18.00
NORTHERN LOWER PENINSULA	43	27,346.50	\$22.70	\$12.05	53.06%	\$15.71	-30.80%	\$7.90	\$52.00
STATEWIDE	81				56.56%		-31.71%	\$7.39	\$55.00

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MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	3	3,097.00	\$24.31	\$17.01	69.97%	\$37.59	54.67%	\$37.10	\$38.00
GWINN FOREST MGT UNIT	14	8,225.30	\$29.36	\$18.39	62.65%	\$32.53	10.79%	\$14.50	\$58.17
ESCANABA RIVER STATE FOREST	14	8,225.30	\$29.36	\$18.39	62.65%	\$32.53	10.79%	\$14.50	\$58.17
SHINGLETON FOREST MGT UNIT	7	5,198.00	\$28.25	\$19.06	67.47%	\$29.74	5.25%	\$21.75	\$35.00
NEWBERRY FOREST MGT UNIT	15	4,553.00	\$28.85	\$17.45	60.46%	\$23.02	-20.21%	\$9.50	\$28.20
S STE MARIE FMU (NAUBINWAY)	7	2,375.00	\$27.04	\$16.94	62.65%	\$20.02	-25.99%	\$13.11	\$26.50
S STE MARIE FMU (SOO MAINLAN	2	1,476.00	\$25.87	\$18.24	70.50%	\$19.77	-23.59%	\$19.00	\$19.82
LAKE SUPERIOR STATE FOREST	31	13,602.00	\$27.98	\$18.06	64.54%	\$24.71	-11.70%	\$9.50	\$35.00
UPPER PENINSULA	48				64.47%		3.25%	\$9.50	\$58.17
GAYLORD FOREST MGT UNIT	15	11,148.00	\$28.47	\$21.30	74.80%	\$25.08	-11.92%	\$16.70	\$33.52
PIGEON RIVER FOREST MGT UNIT	1	179.00	\$24.81	\$17.40	70.13%	\$17.80	-28.25%	\$17.80	\$17.80
ATLANTA FOREST MGT UNIT	3	1,532.00	\$24.80	\$21.26	85.74%	\$26.32	6.15%	\$21.00	\$41.01
MACKINAW STATE FOREST	19	12,859.00	\$27.98	\$21.24	75.90%	\$25.12	-10.21%	\$16.70	\$41.01
TRAVERSE CITY FOREST MGT UNI	16	6,298.00	\$25.39	\$17.56	69.15%	\$23.55	-7.27%	\$8.00	\$43.60
CADILLAC FOREST MGT UNIT	13	6,438.00	\$22.57	\$14.66	64.94%	\$19.43	-13.91%	\$12.45	\$45.90
PERE MARQUETTE STATE FORES	29	12,736.00	\$23.97	\$16.09	67.15%	\$21.47	-10.43%	\$8.00	\$45.90
ROSCOMMON FOREST MGT UNIT	2	633.60	\$20.05	\$13.23	65.97%	\$35.34	76.24%	\$30.00	\$40.61
GRAYLING FOREST MGT UNIT	2	363.00	\$20.64	\$15.34	74.30%	\$18.30	-11.35%	\$15.10	\$22.50
GLADWIN FOREST MGT UNIT	9	3,979.00	\$17.52	\$14.95	85.32%	\$20.18	15.22%	\$12.00	\$30.00
AUSABLE STATE FOREST	13	4,975.60	\$18.07	\$14.76	81.67%	\$21.98	21.63%	\$12.00	\$40.61
NORTHERN LOWER PENINSULA	61	30,570.60	\$24.70	\$18.04	73.05%	\$23.09	-6.51%	\$8.00	\$45.90
STATEWIDE	109				68.93%		-1.82%	\$8.00	\$58.17

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MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
DADACA FOREST MOTUNIT	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	11	6,491.80		\$12.28	46.89%	\$22.64	-13.56%	\$11.55	\$41.17
CRYSTAL FALLS FOREST MGT UNI	18	9,913.00	,	\$17.72	59.83%	\$30.17	1.89%	\$12.00	\$58.52
GWINN FOREST MGT UNIT	35	14,595.70	\$27.20	\$15.49	56.96%	\$24.41	-10.25%	\$13.10	\$42.90
ESCANABA FOREST MGT UNIT	10	1,630.00	\$25.31	\$21.76	85.98%	\$29.18	15.28%	\$18.60	\$50.18
ESCANABA RIVER STATE FOREST	45	16,225.70	\$27.01	\$16.12	59.69%	\$24.89	-7.85%	\$13.10	\$50.18
SHINGLETON FOREST MGT UNIT	12	5,984.00	\$25.15	\$16.04	63.79%	\$27.77	10.45%	\$10.00	\$35.00
NEWBERRY FOREST MGT UNIT	14	8,246.00	\$30.77	\$11.69	37.98%	\$21.42	-30.39%	\$12.12	\$45.00
S STE MARIE FMU (NAUBINWAY)	7	3,359.00	\$25.68	\$15.60	60.77%	\$19.30	-24.84%	\$12.75	\$25.20
S STE MARIE FMU (SOO MAINLAN	1	60.00	\$28.31	\$15.00	52.98%	\$16.10	-43.13%	\$16.10	\$16.10
LAKE SUPERIOR STATE FOREST	34	17,649.00	\$27.88	\$13.92	49.92%	\$23.15	-16.98%	\$10.00	\$45.00
UPPER PENINSULA	108				54.71%		-9.72%	\$10.00	\$58.52
GAYLORD FOREST MGT UNIT	15	7,341.00	\$27.96	\$12.78	45.70%	\$27.76	-0.74%	\$6.00	\$58.60
PIGEON RIVER FOREST MGT UNIT	2	857.00	\$14.84	\$8.99	60.57%	\$9.65	-34.95%	\$8.90	\$12.70
ATLANTA FOREST MGT UNIT	1	183.00	\$16.62	\$11.80	71.00%	\$12.00	-27.80%	\$12.00	\$12.00
MACKINAW STATE FOREST	18	8,381.00	\$26.37	\$12.37	46.91%	\$25.56	-3.08%	\$6.00	\$58.60
TRAVERSE CITY FOREST MGT UNI	11	4,065.00	\$16.96	\$9.82	57.92%	\$11.98	-29.38%	\$4.87	\$57.34
CADILLAC FOREST MGT UNIT	4	987.00	\$16.44	\$8.10	49.27%	\$10.14	-38.31%	\$8.00	\$12.20
PERE MARQUETTE STATE FORES	<u></u>	5,052.00	\$16.86	\$9.49	56.27%	\$11.62	-31.08%	\$4.87	\$57.34
GRAYLING FOREST MGT UNIT	3	1,858.00	\$9.88	\$5.11	51.75%	\$24.72	150.27%	\$14.25	\$30.84
AUSABLE STATE FOREST		1,858.00	\$9.88	\$5.11	51.75%	\$24.72	150.27%	\$14.25	\$30.84
NORTHERN LOWER PENINSULA	36	15,291.00	\$21.23	\$10.54	49.64%	\$20.85	-1.76%	\$4.87	\$58.60
STATEWIDE	144				53.75%		-8.21%	\$4.87	\$58.60

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MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	3	575.00	, , ,	\$17.29	87.68%	\$20.53	4.11%		\$22.10
ESCANABA RIVER STATE FOREST		575.00	\$19.72	\$17.29	87.68%	\$20.53	4.11%	\$19.75	\$22.10
UPPER PENINSULA	3				87.68%		4.11%	\$19.75	\$22.10
GAYLORD FOREST MGT UNIT	1	135.00	\$23.80	\$13.55	56.93%	\$14.00	-41.18%	\$14.00	\$14.00
ATLANTA FOREST MGT UNIT	3	592.00	\$12.68	\$6.98	55.05%	\$10.24	-19.28%	\$4.95	\$11.57
MACKINAW STATE FOREST		727.00	\$14.75	\$8.20	55.61%	\$10.94	-25.84%	\$4.95	\$14.00
TRAVERSE CITY FOREST MGT UNI	4	1,898.00	\$23.31	\$10.49	44.98%	\$10.49	-55.02%	\$7.00	\$11.45
CADILLAC FOREST MGT UNIT	7	2,271.50	\$20.87	\$13.39	64.16%	\$15.38	-26.34%	\$10.10	\$22.00
PERE MARQUETTE STATE FORES	$\frac{1}{11}$	4,169.50	\$21.98	\$12.07	54.90%	\$13.15	-40.18%	\$7.00	\$22.00
ROSCOMMON FOREST MGT UNIT	2	579.00	\$11.89	\$7.44	62.61%	\$12.67	6.57%	\$7.75	\$15.00
GRAYLING FOREST MGT UNIT	7	4,292.00	\$12.41	\$8.02	64.63%	\$10.43	-15.90%	\$7.50	\$14.25
GLADWIN FOREST MGT UNIT	8	4,386.00	\$14.74	\$10.05	68.19%	\$11.19	-24.10%	\$9.00	\$30.00
AUSABLE STATE FOREST		9,257.00	\$13.48	\$8.95	66.37%	\$10.93	-18.91%	\$7.50	\$30.00
NORTHERN LOWER PENINSULA	32	14,153.50	\$16.05	\$9.83	61.23%	\$11.59	-27.82%	\$4.95	\$30.00
STATEWIDE	35				62.49%		-26.30%	\$4.95	\$30.00
MIXED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)

MIXED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
TRAVERSE CITY FOREST MGT UNI	1	26.00	\$43.00	\$24.50	56.98%	\$38.40	-10.70%	\$38.40	\$38.40
CADILLAC FOREST MGT UNIT	1	150.00	\$35.00	\$19.25	55.00%	\$19.25	-45.00%	\$19.25	\$19.25
PERE MARQUETTE STATE FORES	2	176.00	\$36.18	\$20.03	55.35%	\$22.08	-38.98%	\$19.25	\$38.40
NORTHERN LOWER PENINSULA	2	176.00	\$36.18	\$20.03	55.35%	\$22.08	-38.98%	\$19.25	\$38.40
STATEWIDE	2				55.35%		-38.98%	\$19.25	\$38.40

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MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	293.90	\$13.86	\$4.85	34.99%	\$5.01	-63.85%	\$5.01	\$5.01
CRYSTAL FALLS FOREST MGT UNI	10	3,481.00	\$31.10	\$18.33	58.92%	\$31.03	-0.25%	\$16.00	\$62.20
GWINN FOREST MGT UNIT	3	1,435.30	\$28.98	\$15.64	53.98%	\$21.70	-25.11%	\$15.50	\$31.41
ESCANABA FOREST MGT UNIT	5	598.00	\$23.55	\$20.85	88.51%	\$27.11	15.09%	\$21.25	\$36.30
ESCANABA RIVER STATE FOREST	<u> </u>	2,033.30	\$27.38	\$17.17	62.71%	\$23.29	-14.94%	\$15.50	\$36.30
S STE MARIE FMU (NAUBINWAY)	7	2,495.00	\$29.04	\$16.15	55.59%	\$21.90	-24.59%	\$18.00	\$32.00
LAKE SUPERIOR STATE FOREST	<u> </u>	2,495.00	\$29.04	\$16.15	55.59%	\$21.90	-24.59%	\$18.00	\$32.00
UPPER PENINSULA	26				58.39%		-12.06%	\$5.01	\$62.20
GAYLORD FOREST MGT UNIT	1	213.00	\$9.19	\$6.15	66.92%	\$6.15	-33.08%	\$6.15	\$6.15
PIGEON RIVER FOREST MGT UNIT	2	157.00	\$29.16	\$21.28	72.97%	\$25.84	-11.38%	\$21.00	\$29.00
MACKINAW STATE FOREST	<u></u>	370.00	\$17.66	\$12.57	71.16%	\$14.51	-17.88%	\$6.15	\$29.00
NORTHERN LOWER PENINSULA	3	370.00	\$17.66	\$12.57	71.16%	\$14.51	-17.88%	\$6.15	\$29.00
STATEWIDE	29				58.73%		-12.22%	\$5.01	\$62.20
N. WHITE CEDAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	3	491.00	\$35.08	\$29.28	83.47%	\$32.62	-7.00%	\$29.40	\$35.00
ESCANABA RIVER STATE FOREST		491.00	\$35.08	\$29.28	83.47%	\$32.62	-7.00%	\$29.40	\$35.00
SHINGLETON FOREST MGT UNIT	5	849.00	\$35.72	\$22.98	64.33%	\$28.41	-20.46%	\$20.95	\$31.00
S STE MARIE FMU (NAUBINWAY)	1	458.00	\$37.01	\$22.20	59.98%	\$30.00	-18.94%	\$30.00	\$30.00
LAKE SUPERIOR STATE FOREST	6	1,307.00	\$36.17	\$22.70	62.77%	\$28.97	-19.91%	\$20.95	\$31.00
UPPER PENINSULA	9				68.30%		-16.46%	\$20.95	\$35.00
STATEWIDE	9				68.30%		-16.46%	\$20.95	\$35.00
OTHER COMM. SP.	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	2	236.00	\$15.49	\$15.01	96.92%	\$21.43	38.38%	\$21.01	\$22.10
ESCANABA RIVER STATE FOREST		236.00	\$15.49	\$15.01	96.92%	\$21.43	38.38%	\$21.01	\$22.10
UPPER PENINSULA	2				96.92%		38.38%	\$21.01	\$22.10
STATEWIDE	2				96.92%		38.38%	\$21.01	\$22.10

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PULPWOOD (Cords, see							1		
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	342.00	\$13.79	\$4.15	30.09%	\$4.50	-67.37%	\$4.50	\$4.50
CRYSTAL FALLS FOREST MGT UNI	1	106.00	\$26.27	\$13.20	50.25%	\$13.50	-48.61%	\$13.50	\$13.50
GWINN FOREST MGT UNIT	12	2,723.40	\$30.46	\$15.37	50.48%	\$28.50	-6.43%	\$9.50	\$58.16
ESCANABA FOREST MGT UNIT	3	247.00	\$25.84	\$22.00	85.15%	\$22.21	-14.03%	\$20.75	\$27.10
ESCANABA RIVER STATE FOREST	15	2,970.40	\$30.07	\$15.92	52.96%	\$27.97	-6.97%	\$9.50	\$58.16
SHINGLETON FOREST MGT UNIT	4	1,149.00	\$19.28	\$12.46	64.64%	\$29.83	54.73%	\$14.20	\$35.00
S STE MARIE FMU (NAUBINWAY)	4	2,328.00	\$18.09	\$11.57	63.96%	\$17.26	-4.56%	\$14.00	\$50.00
LAKE SUPERIOR STATE FOREST	<u> </u>	3,477.00	\$18.48	\$11.86	64.19%	\$21.41	15.88%	\$14.00	\$50.00
UPPER PENINSULA	25				56.72%		-0.35%	\$4.50	\$58.16
STATEWIDE	25				56.72%		-0.35%	\$4.50	\$58.16
Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	2	777.00	\$26.84	\$8.91	33.20%	\$10.60	-60.50%	\$10.60	\$10.60
CRYSTAL FALLS FOREST MGT UNI	22	18,455.40	\$32.52	\$19.92	61.23%	\$27.75	-14.68%	\$13.65	\$35.18
GWINN FOREST MGT UNIT	19	5,963.70	\$35.97	\$21.32	59.29%	\$27.47	-23.62%	\$19.10	\$51.27
ESCANABA FOREST MGT UNIT	13	4,769.00	\$27.79	\$23.81	85.71%	\$32.56	17.17%	\$20.35	\$40.70
ESCANABA RIVER STATE FOREST	32	10,732.70	\$32.33	\$22.43	69.38%	\$29.73	-8.05%	\$19.10	\$51.27
SHINGLETON FOREST MGT UNIT	1	108.00	\$25.00	\$15.50	62.00%	\$16.04	-35.84%	\$16.04	\$16.04
LAKE SUPERIOR STATE FOREST	1	108.00	\$25.00	\$15.50	62.00%	\$16.04	-35.84%	\$16.04	\$16.04
UPPER PENINSULA	57				63.54%		-13.35%	\$10.60	\$51.27
GAYLORD FOREST MGT UNIT	4	466.00	\$27.66	\$20.89	75.52%	\$20.89	-24.48%	\$14.25	\$23.05
PIGEON RIVER FOREST MGT UNIT	1	190.00	\$24.67	\$18.50	74.99%	\$21.50	-12.85%	\$21.50	\$21.50
ATLANTA FOREST MGT UNIT	1	1,390.00	\$15.00	\$13.50	90.00%	\$23.09	53.93%	\$23.09	\$23.09
MACKINAW STATE FOREST	6	2,046.00	\$18.78	\$15.65	83.31%	\$22.44	19.49%	\$14.25	\$23.09
TRAVERSE CITY FOREST MGT UNI	1	21.00	\$26.09	\$9.90	37.95%	\$9.90	-62.05%	\$9.90	\$9.90
CADILLAC FOREST MGT UNIT	1	468.10	\$22.86	\$13.25	57.96%	\$13.25	-42.04%	\$13.25	\$13.25
PERE MARQUETTE STATE FORES		489.10	\$23.00	\$13.11	56.99%	\$13.11	-43.01%	\$9.90	\$13.25
ROSCOMMON FOREST MGT UNIT	3	509.00	\$15.51	\$10.75	69.32%	\$25.29	63.09%	\$10.90	\$31.53
GRAYLING FOREST MGT UNIT	6	3,573.00	\$20.61	\$18.63	90.42%	\$44.05	113.79%	\$14.15	\$54.50
AUSABLE STATE FOREST	9	4,082.00	\$19.97	\$17.65	88.38%	\$41.71	108.88%	\$10.90	\$54.50
NORTHERN LOWER PENINSULA	17	6,617.10	\$19.83	\$16.69	84.20%	\$33.64	69.67%	\$9.90	\$54.50
STATEWIDE	74				66.00%		-3.47%	\$9.90	\$54.50

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RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	2	392.00	\$25.00	\$15.24	60.98%	\$21.86	-12.54%	\$21.00	\$22.16
ESCANABA RIVER STATE FOREST		392.00	\$25.00	\$15.24	60.98%	\$21.86	-12.54%	\$21.00	\$22.16
NEWBERRY FOREST MGT UNIT	1	51.00	\$28.97	\$6.95	23.99%	\$6.95	-76.01%	\$6.95	\$6.95
LAKE SUPERIOR STATE FOREST	1	51.00	\$28.97	\$6.95	23.99%	\$6.95	-76.01%	\$6.95	\$6.95
UPPER PENINSULA	3				56.13%		-20.86%	\$6.95	\$22.16
GAYLORD FOREST MGT UNIT	3	1,431.00	\$22.74	\$19.22	84.52%	\$25.71	13.03%	\$19.10	\$46.00
ATLANTA FOREST MGT UNIT	2	686.00	\$15.03	\$11.96	79.58%	\$18.48	22.97%	\$16.20	\$21.05
MACKINAW STATE FOREST	5	2,117.00	\$20.24	\$16.87	83.33%	\$23.37	15.42%	\$16.20	\$46.00
TRAVERSE CITY FOREST MGT UNI	10	3,435.10	\$23.33	\$14.60	62.58%	\$15.88	-31.94%	\$11.50	\$25.00
CADILLAC FOREST MGT UNIT	10	3,432.00	\$19.93	\$14.28	71.67%	\$20.91	4.91%	\$12.00	\$51.82
PERE MARQUETTE STATE FORES		6,867.10	\$21.63	\$14.44	66.77%	\$18.39	-14.97%	\$11.50	\$51.82
GLADWIN FOREST MGT UNIT	9	3,241.00	\$12.51	\$9.28	74.19%	\$23.08	84.43%	\$9.00	\$31.88
AUSABLE STATE FOREST	9	3,241.00	\$12.51	\$9.28	74.19%	\$23.08	84.43%	\$9.00	\$31.88
NORTHERN LOWER PENINSULA	34	12,225.10	\$18.97	\$13.50	71.13%	\$20.50	8.02%	\$9.00	\$51.82
STATEWIDE	37				70.43%		6.68%	\$6.95	\$51.82

RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	476.00		\$9.00	66.18%		-19.04%		\$11.01
ATLANTA FOREST MGT UNIT	2	849.00	\$18.85	\$12.13	64.34%	\$12.52	-33.58%	\$12.00	\$12.65
MACKINAW STATE FOREST	3	1,325.00	\$16.97	\$11.00	64.87%	\$11.98	-29.39%	\$11.01	\$12.65
TRAVERSE CITY FOREST MGT UNI	2	582.00	\$20.77	\$9.15	44.05%	\$11.00	-47.04%	\$8.20	\$13.51
CADILLAC FOREST MGT UNIT	3	1,288.30	\$14.10	\$11.69	82.91%	\$12.70	-9.91%	\$9.35	\$18.35
PERE MARQUETTE STATE FORES	5	1,870.30	\$16.18	\$10.90	67.38%	\$12.17	-24.75%	\$8.20	\$18.35
GRAYLING FOREST MGT UNIT	3	2,954.00	\$12.04	\$8.16	67.80%	\$10.74	-10.78%	\$8.75	\$17.65
AUSABLE STATE FOREST	3	2,954.00	\$12.04	\$8.16	67.80%	\$10.74	-10.78%	\$8.75	\$17.65
NORTHERN LOWER PENINSULA	11	6,149.30	\$14.36	\$9.61	66.91%	\$11.44	-20.30%	\$8.20	\$18.35
STATEWIDE	11				66.91%		-20.30%	\$8.20	\$18.35

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\$25.90

\$25.90

\$25.90

-35.97%

-35.97%

-35.97%

\$22.65

\$22.65

\$22.65

PULPWOOD (Cords, see general note 3)

LAKE SUPERIOR STATE FOREST

UPPER PENINSULA

STATEWIDE

2

2

RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	765.00	\$48.35	\$31.70	65.57%	\$68.91	42.52%	\$56.10	\$85.00
GWINN FOREST MGT UNIT	2	62.50	\$66.17	\$32.83	49.62%	\$34.38	-48.05%	\$30.10	\$40.00
ESCANABA RIVER STATE FOREST	2	62.50	\$66.17	\$32.83	49.62%	\$34.38	-48.05%	\$30.10	\$40.00
SHINGLETON FOREST MGT UNIT	9	6,458.00	\$56.68	\$32.67	57.64%	\$45.56	-19.62%	\$20.96	\$64.62
NEWBERRY FOREST MGT UNIT	7	2,926.00	\$53.77	\$28.66	53.31%	\$40.29	-25.06%	\$35.00	\$52.10
S STE MARIE FMU (NAUBINWAY)	9	6,400.00	\$59.85	\$45.32	75.72%	\$46.48	-22.33%	\$38.00	\$55.00
S STE MARIE FMU (SOO MAINLAN	2	1,036.00	\$55.16	\$35.70	64.72%	\$35.73	-35.23%	\$35.70	\$35.75
LAKE SUPERIOR STATE FOREST	27	16,820.00	\$57.29	\$36.97	64.54%	\$44.39	-22.51%	\$20.96	\$64.62
UPPER PENINSULA	31				64.52%		-20.22%	\$20.96	\$85.00
GAYLORD FOREST MGT UNIT	23	24,900.00	\$53.36	\$37.70	70.65%	\$48.69	-8.76%	\$33.72	\$105.22
ATLANTA FOREST MGT UNIT	9	3,363.00	\$41.69	\$29.20	70.05%	\$41.03	-1.58%	\$16.00	\$50.00
MACKINAW STATE FOREST	32	28,263.00	\$51.97	\$36.69	70.59%	\$47.78	-8.08%	\$16.00	\$105.22
TRAVERSE CITY FOREST MGT UNI	17	9,463.60	\$69.59	\$48.42	69.58%	\$61.00	-12.33%	\$43.18	\$71.50
CADILLAC FOREST MGT UNIT	26	13,781.10	\$63.79	\$41.40	64.90%	\$50.79	-20.38%	\$15.55	\$61.05
PERE MARQUETTE STATE FORES	43	23,244.70	\$66.15	\$44.25	66.90%	\$54.95	-16.93%	\$15.55	\$71.50
ROSCOMMON FOREST MGT UNIT	5	997.50	\$48.38	\$34.25	70.78%	\$42.32	-12.53%	\$33.65	\$50.92
GRAYLING FOREST MGT UNIT	6	3,480.00	\$42.57	\$29.77	69.94%	\$47.24	10.96%	\$18.50	\$54.46
GLADWIN FOREST MGT UNIT	4	1,318.00	\$48.38	\$42.04	86.89%	\$49.42	2.14%	\$30.00	\$68.00
AUSABLE STATE FOREST	15	5,795.50	\$44.89	\$33.33	74.25%	\$46.89	4.44%	\$18.50	\$68.00
NORTHERN LOWER PENINSULA	90	57,303.20	\$57.01	\$39.42	69.15%	\$50.60	-11.25%	\$15.55	\$105.22
STATEWIDE	121				68.06%		-13.36%	\$15.55	\$105.22
SCOTCH PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	(1)	612.00	, ,	\$20.65	53.99%	\$22.65	-40.78%	\$22.65	\$22.65
NEWBERRY FOREST MGT UNIT	1	800.00	*	\$20.85 \$25.85	67.58%	\$22.65 \$25.90	-32.29%	\$25.90	\$25.90
NEWBERKT FOREST WIGH UNIT			φ30.25	φ∠3.63	07.38%	⊅ ∠5.90	-32.29%	φ25.90	φ 2 0.90

\$38.25

\$23.60

61.69%

61.69%

61.69%

\$24.49

1,412.00

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SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	2	141.00	\$14.45	\$7.70	53.28%	\$20.61	42.61%	\$9.10	\$30.45
PERE MARQUETTE STATE FORES		141.00	\$14.45	\$7.70	53.28%	\$20.61	42.61%	\$9.10	\$30.45
GRAYLING FOREST MGT UNIT	2	1,045.00	\$11.47	\$7.77	67.73%	\$8.03	-29.97%	\$6.95	\$9.00
AUSABLE STATE FOREST		1,045.00	\$11.47	\$7.77	67.73%	\$8.03	-29.97%	\$6.95	\$9.00
NORTHERN LOWER PENINSULA	4	1,186.00	\$11.82	\$7.76	65.63%	\$9.52	-19.42%	\$6.95	\$30.45
STATEWIDE	4				65.63%		-19.42%	\$6.95	\$30.45
TAMARACK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	3	1,281.00	\$25.04	\$19.89	79.44%	\$21.70	-13.32%	\$20.00	\$23.00
ESCANABA RIVER STATE FOREST	3	1,281.00	\$25.04	\$19.89	79.44%	\$21.70	-13.32%	\$20.00	\$23.00
SHINGLETON FOREST MGT UNIT	3	787.00	\$14.04	\$9.02	64.24%	\$12.68	-9.72%	\$11.01	\$14.10
LAKE SUPERIOR STATE FOREST	3	787.00	\$14.04	\$9.02	64.24%	\$12.68	-9.72%	\$11.01	\$14.10
UPPER PENINSULA	6				75.55%		-12.40%	\$11.01	\$23.00
STATEWIDE	6				75.55%		-12.40%	\$11.01	\$23.00
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	397.00	\$12.57	\$10.30	81.94%	\$15.30	21.72%	\$15.30	\$15.30
PERE MARQUETTE STATE FORES		397.00	\$12.57	\$10.30	81.94%	\$15.30	21.72%	\$15.30	\$15.30
GRAYLING FOREST MGT UNIT	1	289.00	\$12.99	\$8.00	61.59%	\$17.51	34.80%	\$17.51	\$17.51
AUSABLE STATE FOREST	1	289.00	\$12.99	\$8.00	61.59%	\$17.51	34.80%	\$17.51	\$17.51
NORTHERN LOWER PENINSULA	2	686.00	\$12.75	\$9.33	73.20%	\$16.23	27.33%	\$15.30	\$17.51
STATEWIDE	2				73.20%		27.33%	\$15.30	\$17.51

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PULPWOOD (Cords, see general note 3)

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STATEWIDE

PULPWOOD (Cords, see									
WHITE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
PINE	SOLD		APPRAISAL	PRICE	COLUMN 4 TO	SOLD PRICE	TO COL. 3	PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
NEWBERRY FOREST MGT UNIT	1	207.00	\$26.61	\$13.30	49.98%	\$15.30	-42.50%	\$15.30	\$15.30
LAKE SUPERIOR STATE FOREST	1	207.00	\$26.61	\$13.30	49.98%	\$15.30	-42.50%	\$15.30	\$15.30
UPPER PENINSULA	1				49.98%		-42.50%	\$15.30	\$15.30
PIGEON RIVER FOREST MGT UNIT	1	95.00	\$16.02	\$12.00	74.91%	\$15.00	-6.37%	\$15.00	\$15.00
MACKINAW STATE FOREST	1	95.00	\$16.02	\$12.00	74.91%	\$15.00	-6.37%	\$15.00	\$15.00
CADILLAC FOREST MGT UNIT	2	1,052.30	\$14.62	\$3.40	23.28%	\$4.38	-70.05%	\$3.00	\$10.00
PERE MARQUETTE STATE FORES		1,052.30	\$14.62	\$3.40	23.28%	\$4.38	-70.05%	\$3.00	\$10.00
NORTHERN LOWER PENINSULA	3	1,147.30	\$14.74	\$4.12	27.93%	\$5.26	-64.32%	\$3.00	\$15.00
STATEWIDE	4				33.35%		-58.96%	\$3.00	\$15.30
WHITE	# OF SALES	TOTAL VOLUME		AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
SPRUCE	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)		(9)
CRYSTAL FALLS FOREST MGT UNI			()	(·/	(3)	(0)	(1)	(8)	(3)
CRISIAL FALLS FOREST MIGT UNI	1	104.00	\$45.00	\$17.60	39.11%	\$17.60	-60.89%	\$17.60	\$17.60
GWINN FOREST MGT UNIT	1		\$45.00						
	<u>'</u>		\$45.00 \$34.58	\$17.60	39.11%	\$17.60	-60.89%	\$17.60	\$17.60
GWINN FOREST MGT UNIT	<u>'</u>	707.90	\$45.00 \$34.58	\$17.60 \$21.80	39.11% 63.04%	\$17.60 \$37.12	-60.89% 7.35%	\$17.60 \$24.50	\$17.60 \$38.00
GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT	3	707.90 117.00 824.90	\$45.00 \$34.58 \$28.22 \$33.68	\$17.60 \$21.80 \$22.00	39.11% 63.04% 77.96%	\$17.60 \$37.12 \$22.00	-60.89% 7.35% -22.04%	\$17.60 \$24.50 \$22.00	\$17.60 \$38.00 \$22.00
GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST	3 1 4	707.90 117.00 824.90	\$45.00 \$34.58 \$28.22 \$33.68 \$32.61	\$17.60 \$21.80 \$22.00 \$21.83	39.11% 63.04% 77.96% 64.82%	\$17.60 \$37.12 \$22.00 \$34.97	-60.89% 7.35% 	\$17.60 \$24.50 \$22.00 \$22.00	\$17.60 \$38.00 \$22.00 \$38.00
GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST NEWBERRY FOREST MGT UNIT	3 1 4	707.90 117.00 824.90 136.00	\$45.00 \$34.58 \$28.22 \$33.68 \$32.61 \$40.05	\$17.60 \$21.80 \$22.00 \$21.83 \$17.77	39.11% 63.04% 77.96% 64.82% 54.49%	\$17.60 \$37.12 \$22.00 \$34.97 \$19.62	-60.89% 7.35% -22.04% 3.85% -39.83%	\$17.60 \$24.50 \$22.00 \$22.00 \$17.10	\$17.60 \$38.00 \$22.00 \$38.00 \$22.00
GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY)	3 1 4	707.90 117.00 824.90 136.00 224.00	\$45.00 \$34.58 \$28.22 \$33.68 \$32.61 \$40.05	\$17.60 \$21.80 \$22.00 \$21.83 \$17.77 \$24.05	39.11% 63.04% 77.96% 64.82% 54.49% 60.05%	\$17.60 \$37.12 \$22.00 \$34.97 \$19.62 \$27.50	-60.89% 7.35% -22.04% 3.85% -39.83% -31.34%	\$17.60 \$24.50 \$22.00 \$22.00 \$17.10 \$27.50	\$17.60 \$38.00 \$22.00 \$38.00 \$22.00 \$27.50
GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY) S STE MARIE FMU (SOO MAINLAN	3 	707.90 117.00 824.90 136.00 224.00 522.00	\$45.00 \$34.58 \$28.22 \$33.68 \$32.61 \$40.05 \$30.80	\$17.60 \$21.80 \$22.00 \$21.83 \$17.77 \$24.05 \$16.65	39.11% 63.04% 77.96% 64.82% 54.49% 60.05% 54.06%	\$17.60 \$37.12 \$22.00 \$34.97 \$19.62 \$27.50 \$16.75	-60.89% 7.35% -22.04% 3.85% -39.83% -31.34% -45.62%	\$17.60 \$24.50 \$22.00 \$22.00 \$17.10 \$27.50 \$16.75	\$17.60 \$38.00 \$22.00 \$38.00 \$22.00 \$27.50 \$16.75
GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY) S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST	3 1 4 2 1 1	707.90 117.00 824.90 136.00 224.00 522.00 882.00	\$45.00 \$34.58 \$28.22 \$33.68 \$32.61 \$40.05 \$30.80	\$17.60 \$21.80 \$22.00 \$21.83 \$17.77 \$24.05 \$16.65	39.11% 63.04% 77.96% 64.82% 54.49% 60.05% 54.06%	\$17.60 \$37.12 \$22.00 \$34.97 \$19.62 \$27.50 \$16.75 \$19.92	-60.89% 7.35% -22.04% 3.85% -39.83% -31.34% -45.62% -40.40%	\$17.60 \$24.50 \$22.00 \$17.10 \$27.50 \$16.75	\$17.60 \$38.00 \$22.00 \$38.00 \$22.00 \$27.50 \$16.75
GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST NEWBERRY FOREST MGT UNIT S STE MARIE FMU (NAUBINWAY) S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST UPPER PENINSULA	3 1 4 2 1 1	707.90 117.00 824.90 136.00 224.00 522.00 882.00	\$45.00 \$34.58 \$28.22 \$33.68 \$32.61 \$40.05 \$30.80 \$33.43	\$17.60 \$21.80 \$22.00 \$21.83 \$17.77 \$24.05 \$16.65 \$18.70	39.11% 63.04% 77.96% 64.82% 54.49% 60.05% 54.06% 55.95%	\$17.60 \$37.12 \$22.00 \$34.97 \$19.62 \$27.50 \$16.75 \$19.92	-60.89% 7.35% -22.04% 3.85% -39.83% -31.34% -45.62% -40.40% -22.10%	\$17.60 \$24.50 \$22.00 \$22.00 \$17.10 \$27.50 \$16.75 \$16.75	\$17.60 \$38.00 \$22.00 \$38.00 \$22.00 \$27.50 \$16.75 \$27.50 \$38.00

60.14%

-17.35%

\$16.75

\$38.00

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PULPWOOD EXCLUSION (Cords, see general note 3)

PULPWOOD EXCLUSION				
B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	5.90	\$2,310.26	\$2,310.26
PERE MARQUETTE STATE FORES	<u> </u>	5.90	\$2,310.26	\$2,310.26
NORTHERN LOWER PENINSULA	1	5.90	\$2,310.26	\$2,310.26
STATEWIDE	1		\$2,310.26	\$2,310.26
BALSAM	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
FIR	SOLD			
	(1)	(2)		
GWINN FOREST MGT UNIT	1	226.00	\$136.60	\$136.60
ESCANABA RIVER STATE FOREST	<u> </u>	226.00	\$136.60	\$136.60
UPPER PENINSULA	1		\$136.60	\$136.60
STATEWIDE	1		\$136.60	\$136.60
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
HARDWOOD	SOLD			
HARDWOOD				
HARDWOOD	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	(1)	(2) 1,153.00	\$62.45	\$102.18
			\$62.45 \$99.92	\$102.18 \$99.92
CRYSTAL FALLS FOREST MGT UNI	3	1,153.00	·	
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT	3	1,153.00 61.80	\$99.92	\$99.92
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST	$\frac{1}{1}$	1,153.00 61.80	\$99.92	\$99.92 \$99.92
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA	3 	1,153.00 61.80 61.80	\$99.92 \$99.92 \$62.45 \$69.94	\$99.92 \$99.92 \$102.18
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT	3 	1,153.00 61.80 61.80 1,298.00	\$99.92 \$99.92 \$62.45 \$69.94	\$99.92 \$99.92 \$102.18 \$99.35
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST	$ \begin{array}{r} 3 \\ \hline 1 \\ \hline 1 \\ \hline 4 \\ \hline \frac{3}{3} \end{array} $	1,153.00 61.80 61.80 1,298.00 1,298.00	\$99.92 \$99.92 \$62.45 \$69.94	\$99.92 \$99.92 \$102.18 \$99.35
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA	3	1,153.00 61.80 61.80 1,298.00 1,298.00	\$99.92 \$99.92 \$62.45 \$69.94 \$69.94 \$62.45	\$99.92 \$99.92 \$102.18 \$99.35 \$99.35
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE	$ \begin{array}{r} 3 \\ \frac{1}{1} \\ \hline 4 \\ \frac{3}{3} \\ \hline 3 \\ \hline 7 \end{array} $	1,153.00	\$99.92 \$99.92 \$62.45 \$69.94 \$69.94 \$62.45	\$99.92 \$99.92 \$102.18 \$99.35 \$99.35 \$99.35 \$102.18
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED	3	1,153.00	\$99.92 \$99.92 \$62.45 \$69.94 \$69.94 \$62.45	\$99.92 \$99.92 \$102.18 \$99.35 \$99.35 \$99.35 \$102.18
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED	3	1,153.00 61.80 61.80 1,298.00 1,298.00 1,298.00 	\$99.92 \$99.92 \$62.45 \$69.94 \$69.94 \$62.45	\$99.92 \$99.92 \$102.18 \$99.35 \$99.35 \$99.35 \$102.18
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED OAK	3	1,153.00 61.80 61.80 1,298.00 1,298.00 1,298.00 1,298.00 TOTAL VOLUME	\$99.92 \$99.92 \$62.45 \$69.94 \$69.94 \$62.45 MIN PRICE	\$99.92 \$99.92 \$102.18 \$99.35 \$99.35 \$99.35 \$102.18 MAX PRICE
CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED OAK GAYLORD FOREST MGT UNIT	3 1 1 4 3 3 3 7 # OF SALES SOLD (1) 1	1,153.00 61.80 61.80 1,298.00 1,298.00 1,298.00 TOTAL VOLUME (2) 216.00	\$99.92 \$99.92 \$62.45 \$69.94 \$69.94 \$62.45 MIN PRICE	\$99.92 \$99.92 \$102.18 \$99.35 \$99.35 \$102.18 MAX PRICE

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PULPWOOD EXCLUSION (Cords, see general note 3)

PULPWOOD EXCLUSION	i (Coras, se	e general noi	.e 3)	
MIXED SOFTWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
331 1 11 13 2	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	154.00	\$106.84	\$106.84
UPPER PENINSULA	1		\$106.84	\$106.84
STATEWIDE	1		\$106.84	\$106.84
PAPER	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
BIRCH	SOLD (1)	(2)		
GWINN FOREST MGT UNIT	1	106.00	\$158.85	\$158.85
ESCANABA RIVER STATE FOREST			. — :— — —	\$158.85
UPPER PENINSULA	1		\$158.85	\$158.85
STATEWIDE	1		\$158.85	\$158.85
RED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
MAPLE	SOLD			
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	427.00	\$93.00	\$93.00
PERE MARQUETTE STATE FORES		427.00	\$93.00	\$93.00
GRAYLING FOREST MGT UNIT	1	157.00	\$65.30	\$65.30
AUSABLE STATE FOREST	1	157.00	\$65.30	\$65.30
NORTHERN LOWER PENINSULA	2	584.00	\$65.30	\$93.00
STATEWIDE	2		\$65.30	\$93.00
SCOTCH PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	58.00	\$101.00	\$101.00
AUSABLE STATE FOREST		58.00	\$101.00	\$101.00
NORTHERN LOWER PENINSULA	1	58.00	\$101.00	\$101.00
STATEWIDE	1		\$101.00	\$101.00
WHITE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
SPRUCE	(1)	(2)		
GWINN FOREST MGT UNIT	1	24.50	\$124.00	\$124.00
ESCANABA RIVER STATE FOREST		<u></u>	\$124.00	\$124.00
UPPER PENINSULA	1		\$124.00	\$124.00
STATEWIDE	1		\$124.00	\$124.00

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