

Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

AVERAGE STUMPAGE PRICE REPORT FOR 01/01/2009 TO 06/30/2009

PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

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Date:

-12.18%

73.17%

\$49.00

\$260.00

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SAWLOGS (MBF, see general note 3)

STATEWIDE

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B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	4	108.80	\$110.23	\$82.31	74.67%	\$104.64	-5.07%	\$80.00	\$131.00
ATLANTA FOREST MGT UNIT	3	364.30	\$100.17	\$95.73	95.57%	\$109.02	8.83%	\$70.00	\$119.00
MACKINAW STATE FOREST	7	473.10	\$102.49	\$92.65	90.40%	\$108.02	5.39%	\$70.00	\$131.00
TRAVERSE CITY FOREST MGT UNI	4	141.40	\$92.47	\$69.82	75.50%	\$78.15	-15.49%	\$60.00	\$83.70
CADILLAC FOREST MGT UNIT	3	912.60	\$82.06	\$38.63	47.07%	\$62.04	-24.39%	\$60.00	\$100.00
PERE MARQUETTE STATE FORES	₇	1,054.00	\$83.46	\$42.81	51.30%	\$64.20	-23.07%	\$60.00	\$100.00
ROSCOMMON FOREST MGT UNIT	2	156.40	\$63.36	\$52.20	82.39%	\$52.20	-17.61%	\$48.00	\$53.00
GRAYLING FOREST MGT UNIT	2	165.70	\$65.21	\$65.31	100.15%	\$65.31	0.15%	\$62.00	\$67.00
AUSABLE STATE FOREST		322.10	\$64.31	\$58.95	91.65%	\$58.95	-8.35%	\$48.00	\$67.00
NORTHERN LOWER PENINSULA	18	1,849.20	\$84.99	\$58.37	68.68%	\$74.50	-12.35%	\$48.00	\$131.00
STATEWIDE	18				68.68%		-12.35%	\$48.00	\$131.00
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	8	1,286.30	\$172.53	\$129.92	75.30%	\$147.76	-14.36%	\$113.00	\$260.00
GWINN FOREST MGT UNIT	1	7.20	\$126.06	\$63.00	49.98%	\$64.00	-49.23%	\$64.00	\$64.00
ESCANABA RIVER STATE FOREST		7.20	\$126.06	\$63.00	49.98%	\$64.00	-49.23%	\$64.00	\$64.00
UPPER PENINSULA	9				75.20%		-14.50%	\$64.00	\$260.00
GAYLORD FOREST MGT UNIT	7	672.00	\$86.52	\$57.22	66.13%	\$77.00	-11.01%	\$49.00	\$100.00
PIGEON RIVER FOREST MGT UNIT	2	129.00	\$87.46	\$58.52	66.91%	\$110.92	26.83%	\$80.00	\$161.41
ATLANTA FOREST MGT UNIT	2	219.40	\$89.95	\$72.00	80.04%	\$76.04	-15.47%	\$72.00	\$80.00
MACKINAW STATE FOREST	<u> </u>	1,020.40	\$87.38	\$60.56	69.31%	\$81.08	-7.21%	\$49.00	\$161.41
TRAVERSE CITY FOREST MGT UNI	1	47.00	\$77.11	\$32.00	41.50%	\$50.00	-35.16%	\$50.00	\$50.00
PERE MARQUETTE STATE FORES	1	47.00	\$77.11	\$32.00	41.50%	\$50.00	-35.16%	\$50.00	\$50.00
GRAYLING FOREST MGT UNIT	1	55.50	\$80.00	\$60.00	75.00%	\$98.64	23.30%	\$98.64	\$98.64
AUSABLE STATE FOREST	1	55.50	\$80.00	\$60.00	75.00%	\$98.64	23.30%	\$98.64	\$98.64
NORTHERN LOWER PENINSULA	13	1,122.90	\$86.58	\$59.34	68.53%	\$80.65	-6.86%	\$49.00	\$161.41

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BEECH	# OF SALES SOLD (1)		AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	1.00	\$80.00	\$57.00	71.25%	\$57.00	-28.75%	\$57.00	\$57.00
MACKINAW STATE FOREST		1.00	\$80.00	\$57.00	71.25%	\$57.00	-28.75%	\$57.00	\$57.00
GRAYLING FOREST MGT UNIT	1	30.00	\$80.00	\$50.00	62.50%	\$50.00	-37.50%	\$50.00	\$50.00
AUSABLE STATE FOREST		30.00	\$80.00	\$50.00	62.50%	\$50.00	-37.50%	\$50.00	\$50.00
NORTHERN LOWER PENINSULA	2	31.00	\$80.00	\$50.23	62.78%	\$50.23	-37.22%	\$50.00	\$57.00
STATEWIDE	2				62.78%		-37.22%	\$50.00	\$57.00
BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	17.40	\$300.00	\$213.00	71.00%	\$213.00	-29.00%	\$213.00	\$213.00
ESCANABA RIVER STATE FOREST	<u>_</u>		\$300.00	\$213.00	71.00%	\$213.00	-29.00%	\$213.00	\$213.00
UPPER PENINSULA	1				71.00%		-29.00%	\$213.00	\$213.00
GAYLORD FOREST MGT UNIT	1	7.00	\$164.30	\$128.00	77.91%	\$280.00	70.42%	\$280.00	\$280.00
MACKINAW STATE FOREST		7.00	\$164.30	\$128.00	77.91%	\$280.00	70.42%	\$280.00	\$280.00
TRAVERSE CITY FOREST MGT UNI	3	94.60	\$193.51	\$59.90	30.95%	\$62.27	-67.82%	\$57.00	\$155.00
PERE MARQUETTE STATE FORES	3	94.60	\$193.51	\$59.90	30.95%	\$62.27	-67.82%	\$57.00	\$155.00
NORTHERN LOWER PENINSULA	4	101.60	\$191.50	\$64.59	33.73%	\$77.27	-59.65%	\$57.00	\$280.00
STATEWIDE	5				41.61%		-53.17%	\$57.00	\$280.00
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	26.90	\$61.08	\$27.00	44.20%	\$27.00	-55.80%	\$27.00	\$27.00
PERE MARQUETTE STATE FORES	1	26.90	\$61.08	\$27.00	44.20%	\$27.00	-55.80%	\$27.00	\$27.00
ROSCOMMON FOREST MGT UNIT	1	94.10	\$60.26	\$46.00	76.34%	\$46.00	-23.66%	\$46.00	\$46.00
GRAYLING FOREST MGT UNIT	1	92.40	\$93.10	\$82.00	88.08%	\$82.00	-11.92%	\$82.00	\$82.00
AUSABLE STATE FOREST	2	186.50	\$76.53	\$63.84	83.41%	\$63.84	-16.59%	\$46.00	\$82.00
NORTHERN LOWER PENINSULA	3	213.40	\$74.58	\$59.19	79.37%	\$59.19	-20.63%	\$27.00	\$82.00
STATEWIDE	3				79.37%		-20.63%	\$27.00	\$82.00

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SAWLOGS (MBF, see general note 3)

	" OF OM FO	TOTAL VOLUME	AVO DRIGE	4)/ED46E	DATIGOE	A)/EDAGE	OV OURNOE	N 41 N 11 N 41 1 N 4	N 4 A X/IN 41 18 4
MIXED	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
ASPEN			APPRAISAL	PRICE	COLUMN 3	COLDITAGE	TO COL. 6	PRICE	COLDITAGE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
S STE MARIE FMU (SOO MAINLAN	1	83.50	\$67.65	\$56.00	82.78%	\$83.50	23.43%	\$83.50	\$83.50
LAKE SUPERIOR STATE FOREST	1	83.50	\$67.65	\$56.00	82.78%	\$83.50	23.43%	\$83.50	\$83.50
UPPER PENINSULA	1				82.78%		23.43%	\$83.50	\$83.50
GAYLORD FOREST MGT UNIT	3	73.00	\$117.07	\$75.92	64.85%	\$109.52	-6.45%	\$63.00	\$128.00
ATLANTA FOREST MGT UNIT	1	50.50	\$126.80	\$75.00	59.15%	\$80.00	-36.91%	\$80.00	\$80.00
MACKINAW STATE FOREST	4	123.50	\$121.05	\$75.54	62.41%	\$97.45	-19.50%	\$63.00	\$128.00
TRAVERSE CITY FOREST MGT UNI	6	413.70	\$75.05	\$51.88	69.14%	\$63.66	-15.17%	\$47.00	\$130.19
CADILLAC FOREST MGT UNIT	2	35.80	\$100.04	\$58.40	58.38%	\$64.35	-35.68%	\$58.00	\$90.00
PERE MARQUETTE STATE FORES	8	449.50	\$77.04	\$52.40	68.02%	\$63.72	-17.29%	\$47.00	\$130.19
ROSCOMMON FOREST MGT UNIT	1	43.90	\$63.36	\$51.00	80.49%	\$75.00	18.37%	\$75.00	\$75.00
GRAYLING FOREST MGT UNIT	2	194.00	\$52.15	\$46.85	89.82%	\$46.85	-10.18%	\$46.00	\$47.00
AUSABLE STATE FOREST	3	237.90	\$54.22	\$47.61	87.81%	\$52.04	-4.02%	\$46.00	\$75.00
NORTHERN LOWER PENINSULA	15	810.90	\$77.05	\$54.52	70.76%	\$65.43	-15.08%	\$46.00	\$130.19
STATEWIDE	16				71.76%		-11.88%	\$46.00	\$130.19
MIXED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE		MINIMUM	MAXIMUM
HARDWOOD	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD	SOLD PRICE
	(1)	(0)						PRICE	
ODVOTAL FALLO FODEOT MOTURE	(/	(2)	(3)	(4)	(5)	(6)	(7)	PRICE (8)	(9)
CRYSTAL FALLS FOREST MGT UNI		300.70	(3) \$216.62			(6) \$171.09			(9) \$180.00
ESCANABA FOREST MGT UNIT			` '	(4)	(5)		(7)	(8)	
	3	300.70	\$216.62	(4) \$160.62	(5) 74.15%	\$171.09	(7) -21.02%	(8) \$160.00	\$180.00
ESCANABA FOREST MGT UNIT	3	300.70 567.70	\$216.62 \$196.21	\$160.62 \$139.92	(5) 74.15% 71.31%	\$171.09 \$155.99	-21.02% -20.50%	\$160.00 \$141.00	\$180.00 \$185.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST	3 	300.70 567.70	\$216.62 \$196.21 \$196.21	\$160.62 \$139.92 \$139.92	(5) 74.15% 71.31% 71.31%	\$171.09 \$155.99 \$155.99	-21.02% -20.50% -20.50%	(8) \$160.00 \$141.00 \$141.00	\$180.00 \$185.00 \$185.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA	3 	300.70 567.70 567.70	\$216.62 \$196.21 \$196.21	(4) \$160.62 \$139.92 \$139.92	(5) 74.15% 71.31% 71.31% 72.36%	\$171.09 \$155.99 \$155.99	-21.02% -20.50% -20.50% -20.69%	(8) \$160.00 \$141.00 \$141.00	\$180.00 \$185.00 \$185.00 \$185.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT	3 4 4 7 2 2	300.70 567.70 567.70 67.00	\$216.62 \$196.21 \$196.21 \$146.17	\$160.62 \$139.92 \$139.92 \$104.12	(5) 74.15% 71.31% 71.31% 72.36% 71.23%	\$171.09 \$155.99 \$155.99 \$135.07	-21.02% -20.50% -20.50% -20.69% -7.59%	(8) \$160.00 \$141.00 \$141.00 \$134.00	\$180.00 \$185.00 \$185.00 \$185.00 \$146.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST	3 4 4 7 2 2	300.70 567.70 567.70 67.00	\$216.62 \$196.21 \$196.21 \$146.17	\$160.62 \$139.92 \$139.92 \$104.12	(5) 74.15% 71.31% 71.31% 72.36% 71.23%	\$171.09 \$155.99 \$155.99 \$135.07	-21.02% -20.50% -20.50% -20.69% -7.59%	(8) \$160.00 \$141.00 \$141.00 \$134.00 \$134.00	\$180.00 \$185.00 \$185.00 \$185.00 \$146.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI	3	300.70 567.70 567.70 67.00 69.00	\$216.62 \$196.21 \$196.21 \$146.17 \$146.17 \$137.29	\$160.62 \$139.92 \$139.92 \$104.12 \$104.12 \$110.00	(5) 74.15% 71.31% 71.31% 72.36% 71.23% 71.23% 80.12%	\$171.09 \$155.99 \$155.99 \$135.07 \$135.07 \$110.00	-21.02% -20.50% -20.50% -20.69% -7.59% -7.59% -19.88%	(8) \$160.00 \$141.00 \$141.00 \$134.00 \$134.00 \$110.00	\$180.00 \$185.00 \$185.00 \$185.00 \$146.00 \$146.00 \$110.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT	3 4 4 7 2 2 1 3	300.70 567.70 567.70 67.00 67.00 69.00 330.60	\$216.62 \$196.21 \$196.21 \$146.17 \$146.17 \$137.29 \$135.12	\$160.62 \$139.92 \$139.92 \$104.12 \$104.12 \$110.00 \$83.10	(5) 74.15% 71.31% 71.31% 72.36% 71.23% 71.23% 80.12% 61.50%	\$171.09 \$155.99 \$155.99 \$135.07 \$135.07 \$110.00 \$92.18	-21.02% -20.50% -20.50% -20.69% -7.59% -7.59% -19.88% -31.78%	(8) \$160.00 \$141.00 \$141.00 \$134.00 \$134.00 \$110.00 \$81.00	\$180.00 \$185.00 \$185.00 \$185.00 \$146.00 \$146.00 \$110.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES	3 4 4 7 2 2 1 3	300.70 567.70 567.70 67.00 67.00 69.00 330.60 399.60	\$216.62 \$196.21 \$196.21 \$146.17 \$146.17 \$137.29 \$135.12 \$135.50	\$160.62 \$139.92 \$139.92 \$104.12 \$104.12 \$110.00 \$83.10 \$87.75	(5) 74.15% 71.31% 71.31% 72.36% 71.23% 80.12% 61.50%	\$171.09 \$155.99 \$155.99 \$135.07 \$135.07 \$1300 \$92.18 \$95.26	-21.02% -20.50% -20.50% -20.69% -7.59% -7.59% -19.88% -31.78% -29.70%	(8) \$160.00 \$141.00 \$141.00 \$141.00 \$134.00 \$134.00 \$110.00 \$81.00	\$180.00 \$185.00 \$185.00 \$185.00 \$146.00 \$146.00 \$110.00 \$110.00
ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA PIGEON RIVER FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES GRAYLING FOREST MGT UNIT	3	300.70 567.70 567.70 67.00 69.00 330.60 399.60 18.00	\$216.62 \$196.21 \$196.21 \$146.17 \$146.17 \$137.29 \$135.12 \$135.50 \$165.30	\$160.62 \$139.92 \$139.92 \$104.12 \$104.12 \$110.00 \$83.10 \$87.75	(5) 74.15% 71.31% 71.31% 72.36% 71.23% 71.23% 80.12% 61.50% 64.76% 75.02%	\$171.09 \$155.99 \$155.99 \$135.07 \$135.07 \$135.07 \$110.00 \$92.18 \$95.26 \$125.00	-21.02% -20.50% -20.50% -20.69% -7.59% -7.59% -19.88% -31.78% -29.70% -24.38%	(8) \$160.00 \$141.00 \$141.00 \$134.00 \$134.00 \$110.00 \$81.00 \$125.00	\$180.00 \$185.00 \$185.00 \$185.00 \$146.00 \$146.00 \$110.00 \$110.00 \$125.00

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SAVILOGS (MBF, See ge					1				
MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ATLANTA FOREST MGT UNIT	1	230.00	\$92.72	\$57.00	61.48%	\$125.00	34.81%	\$125.00	\$125.00
MACKINAW STATE FOREST		230.00	\$92.72	\$57.00	61.48%	\$125.00	34.81%	\$125.00	\$125.00
TRAVERSE CITY FOREST MGT UNI	5	546.10	\$183.47	\$131.97	71.93%	\$132.22	-27.94%	\$89.00	\$157.50
PERE MARQUETTE STATE FORES	5	546.10	\$183.47	\$131.97	71.93%	\$132.22	-27.94%	\$89.00	\$157.50
ROSCOMMON FOREST MGT UNIT	6	330.60	\$133.66	\$86.91	65.03%	\$96.04	-28.15%	\$86.00	\$165.00
GRAYLING FOREST MGT UNIT	3	549.20	\$112.58	\$89.06	79.11%	\$160.58	42.64%	\$121.50	\$219.00
AUSABLE STATE FOREST	9	879.80	\$120.50	\$88.25	73.24%	\$136.33	13.14%	\$86.00	\$219.00
NORTHERN LOWER PENINSULA	15	1,655.90	\$137.41	\$98.33	71.56%	\$133.40	-2.92%	\$86.00	\$219.00
STATEWIDE	15				71.56%		-2.92%	\$86.00	\$219.00
N. WHITE CEDAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
PIGEON RIVER FOREST MGT UNIT	1	231.00	\$75.00	\$50.00	66.67%	\$77.86	3.81%	\$77.86	\$77.86
MACKINAW STATE FOREST		231.00	\$75.00	\$50.00	66.67%	\$77.86	3.81%	\$77.86	\$77.86
NORTHERN LOWER PENINSULA	1	231.00	\$75.00	\$50.00	66.67%	\$77.86	3.81%	\$77.86	\$77.86
STATEWIDE	1				66.67%		3.81%	\$77.86	\$77.86
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	51.10	\$100.00	\$48.00	48.00%	\$55.00	-45.00%	\$55.00	\$55.00
UPPER PENINSULA	1				48.00%		-45.00%	\$55.00	\$55.00
STATEWIDE	4				48.00%		-45.00%	\$55.00	\$55.00

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RED MAPLE	# OF SALES SOLD	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
BARAGA FOREST MGT UNIT	(1)	57.10	\$262.65	(4) \$119.61	(5) 45.54%	\$148.84	(7) -43.33%	(8) \$100.00	(9) \$180.00
	4		•	*		•		*	
ESCANABA FOREST MGT UNIT	1	10.60	\$191.56	\$157.00	81.96%	\$157.00	18.04%	\$157.00	\$157.00
ESCANABA RIVER STATE FOREST	1	10.60	\$191.56	\$157.00	81.96%	\$157.00	-18.04%	\$157.00	\$157.00
SHINGLETON FOREST MGT UNIT	1	11.90	\$220.30	\$163.00	73.99%	\$165.00	-25.10%	\$165.00	\$165.00
LAKE SUPERIOR STATE FOREST	<u> </u>	11.90	\$220.30	\$163.00	73.99%	\$165.00	-25.10%	\$165.00	\$165.00
UPPER PENINSULA	6				53.10%		-38.28%	\$100.00	\$180.00
GAYLORD FOREST MGT UNIT	5	153.00	\$109.12	\$65.47	60.00%	\$129.21	18.41%	\$70.64	\$155.00
MACKINAW STATE FOREST		153.00	\$109.12	\$65.47	60.00%	\$129.21	18.41%	\$70.64	\$155.00
TRAVERSE CITY FOREST MGT UNI	8	220.40	\$123.42	\$80.15	64.94%	\$92.35	-25.18%	\$80.00	\$131.00
CADILLAC FOREST MGT UNIT	4	338.20	\$121.68	\$86.68	71.23%	\$98.95	-18.68%	\$58.00	\$110.00
PERE MARQUETTE STATE FORES	<u></u>	558.60	\$122.36	\$84.10	68.73%	\$96.34	-21.27%	\$58.00	\$131.00
ROSCOMMON FOREST MGT UNIT	2	64.10	\$174.78	\$105.75	60.51%	\$168.18	-3.77%	\$116.00	\$207.64
GRAYLING FOREST MGT UNIT	1	10.00	\$139.75	\$80.00	57.25%	\$80.00	-42.75%	\$80.00	\$80.00
AUSABLE STATE FOREST		74.10	\$170.05	\$102.28	60.14%	\$156.28	-8.10%	\$80.00	\$207.64
NORTHERN LOWER PENINSULA	20	785.70	\$124.28	\$82.19	66.13%	\$108.40	-12.78%	\$58.00	\$207.64
STATEWIDE	26				63.95%		-17.05%	\$58.00	\$207.64

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RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	23.30	\$920.71	\$368.00	39.97%	\$368.00	-60.03%	\$368.00	\$368.00
CRYSTAL FALLS FOREST MGT UNI	2	138.50	\$300.00	\$264.59	88.20%	\$286.70	-4.43%	\$285.00	\$287.00
ESCANABA FOREST MGT UNIT	1	130.80	\$200.00	\$140.00	70.00%	\$140.00	-30.00%	\$140.00	\$140.00
ESCANABA RIVER STATE FOREST	1	130.80	\$200.00	\$140.00	70.00%	\$140.00	-30.00%	\$140.00	\$140.00
SHINGLETON FOREST MGT UNIT	1	49.80	\$300.00	\$273.00	91.00%	\$285.00	-5.00%	\$285.00	\$285.00
LAKE SUPERIOR STATE FOREST	1	49.80	\$300.00	\$273.00	91.00%	\$285.00	-5.00%	\$285.00	\$285.00
UPPER PENINSULA	5				74.09%		-22.40%	\$140.00	\$368.00
GAYLORD FOREST MGT UNIT	1	23.00	\$317.49	\$257.00	80.95%	\$285.00	-10.23%	\$285.00	\$285.00
PIGEON RIVER FOREST MGT UNIT	3	365.00	\$284.33	\$197.42	69.43%	\$203.30	-28.50%	\$173.38	\$301.00
ATLANTA FOREST MGT UNIT	5	377.00	\$293.02	\$240.17	81.96%	\$312.12	6.52%	\$155.00	\$526.22
MACKINAW STATE FOREST	9	765.00	\$289.61	\$220.28	76.06%	\$259.38	-10.44%	\$155.00	\$526.22
TRAVERSE CITY FOREST MGT UNI	1	36.30	\$283.40	\$185.00	65.28%	\$190.00	-32.96%	\$190.00	\$190.00
CADILLAC FOREST MGT UNIT	3	168.20	\$264.00	\$204.27	77.38%	\$251.16	-4.86%	\$200.00	\$500.00
PERE MARQUETTE STATE FORES	4	204.50	\$267.45	\$200.85	75.10%	\$240.30	-10.15%	\$190.00	\$500.00
ROSCOMMON FOREST MGT UNIT	7	475.60	\$356.70	\$235.67	66.07%	\$255.09	-28.49%	\$186.00	\$300.00
GRAYLING FOREST MGT UNIT	6	626.40	\$314.39	\$284.80	90.59%	\$294.31	-6.39%	\$243.00	\$351.00
AUSABLE STATE FOREST	13	1,102.00	\$332.65	\$263.60	79.24%	\$277.38	-16.61%	\$186.00	\$351.00
NORTHERN LOWER PENINSULA	26	2,071.50	\$310.32	\$241.40	77.79%	\$267.08	-13.94%	\$155.00	\$526.22
STATEWIDE	31				77.28%		-15.11%	\$140.00	\$526.22

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RED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	15.50	\$163.49	\$131.00	80.13%	\$311.00	90.23%	\$311.00	\$311.00
SHINGLETON FOREST MGT UNIT	6	625.00	\$218.62	\$154.14	70.50%	\$155.14	-29.04%	\$150.00	\$175.00
NEWBERRY FOREST MGT UNIT	4	244.60	\$205.67	\$179.38	87.22%	\$208.47	1.36%	\$175.00	\$225.00
S STE MARIE FMU (NAUBINWAY)	1	273.90	\$218.50	\$168.00	76.89%	\$174.00	-20.37%	\$174.00	\$174.00
LAKE SUPERIOR STATE FOREST	<u> </u>	1,143.50	\$215.82	\$162.86	75.46%	\$171.07	-20.74%	\$150.00	\$225.00
UPPER PENINSULA	12				75.51%		-19.61%	\$150.00	\$311.00
GAYLORD FOREST MGT UNIT	14	4,548.60	\$187.63	\$140.24	74.75%	\$148.44	-20.89%	\$120.00	\$295.25
PIGEON RIVER FOREST MGT UNIT	3	1,934.00	\$188.47	\$133.91	71.05%	\$138.06	-26.75%	\$135.25	\$145.00
ATLANTA FOREST MGT UNIT	5	3,399.60	\$179.21	\$169.43	94.54%	\$180.46	0.70%	\$100.00	\$208.00
MACKINAW STATE FOREST		9,882.20	\$184.90	\$149.04	80.61%	\$157.42	-14.86%	\$100.00	\$295.25
TRAVERSE CITY FOREST MGT UNI	23	6,671.70	\$156.46	\$121.01	77.34%	\$159.28	1.80%	\$103.00	\$339.00
CADILLAC FOREST MGT UNIT	6	881.80	\$152.25	\$125.73	82.58%	\$179.43	17.85%	\$91.00	\$285.00
PERE MARQUETTE STATE FORES		7,553.50	\$155.97	\$121.56	77.94%	\$161.63	3.63%	\$91.00	\$339.00
ROSCOMMON FOREST MGT UNIT	12	2,322.70	\$169.04	\$129.38	76.53%	\$151.79	-10.20%	\$121.00	\$211.00
GRAYLING FOREST MGT UNIT	17	5,330.30	\$180.69	\$161.69	89.48%	\$195.25	8.06%	\$116.00	\$382.00
AUSABLE STATE FOREST	29	7,653.00	\$177.15	\$151.88	85.73%	\$182.06	2.77%	\$116.00	\$382.00
NORTHERN LOWER PENINSULA	80	25,088.70	\$173.83	\$141.64	81.48%	\$166.21	-4.38%	\$91.00	\$382.00
STATEWIDE	92				81.16%		-5.21%	\$91.00	\$382.00

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SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	8	744.60	\$969.33	\$539.66	55.67%	\$615.83	-36.47%	\$242.00	\$727.00
CRYSTAL FALLS FOREST MGT UNI	12	588.90	\$470.01	\$344.69	73.34%	\$402.36	-14.39%	\$365.00	\$920.00
GWINN FOREST MGT UNIT	7	69.10	\$482.37	\$324.93	67.36%	\$411.16	-14.76%	\$303.00	\$985.00
ESCANABA FOREST MGT UNIT	5	54.90	\$510.07	\$366.69	71.89%	\$404.34	-20.73%	\$305.00	\$850.00
ESCANABA RIVER STATE FOREST	<u> </u>	124.00	\$494.64	\$343.42	69.43%	\$408.14	-17.49%	\$303.00	\$985.00
SHINGLETON FOREST MGT UNIT	2	131.30	\$740.57	\$553.83	74.78%	\$591.99	-20.06%	\$575.25	\$990.00
NEWBERRY FOREST MGT UNIT	2	84.40	\$702.12	\$545.47	77.69%	\$816.92	16.35%	\$410.00	\$889.00
S STE MARIE FMU (NAUBINWAY)	2	45.00	\$702.87	\$505.55	71.93%	\$650.00	-7.52%	\$650.00	\$650.00
LAKE SUPERIOR STATE FOREST	6	260.70	\$721.61	\$542.79	75.22%	\$674.82	-6.48%	\$410.00	\$990.00
UPPER PENINSULA	38				63.21%		-26.12%	\$242.00	\$990.00
GAYLORD FOREST MGT UNIT	14	439.00	\$453.44	\$336.20	74.14%	\$363.74	-19.78%	\$263.00	\$575.00
PIGEON RIVER FOREST MGT UNIT	3	42.00	\$455.51	\$317.36	69.67%	\$317.36	-30.33%	\$296.00	\$342.00
ATLANTA FOREST MGT UNIT	1	7.50	\$314.29	\$167.00	53.14%	\$750.00	138.63%	\$750.00	\$750.00
MACKINAW STATE FOREST	<u></u>	488.50	\$451.48	\$331.99	73.53%	\$365.68	-19.00%	\$263.00	\$750.00
TRAVERSE CITY FOREST MGT UNI	12	384.30	\$504.33	\$228.04	45.22%	\$245.21	-51.38%	\$136.00	\$380.00
CADILLAC FOREST MGT UNIT	5	155.30	\$429.75	\$289.58	67.38%	\$302.19	-29.68%	\$268.00	\$332.00
PERE MARQUETTE STATE FORES	<u></u>	539.60	\$482.87	\$245.75	50.89%	\$261.61	-45.82%	\$136.00	\$380.00
GRAYLING FOREST MGT UNIT	3	84.00	\$329.56	\$239.31	72.61%	\$239.31	-27.39%	\$205.00	\$255.00
AUSABLE STATE FOREST		84.00	\$329.56	\$239.31	72.61%	\$239.31	-27.39%	\$205.00	\$255.00
NORTHERN LOWER PENINSULA	38	1,112.10	\$457.50	\$283.14	61.89%	\$305.64	-33.19%	\$136.00	\$750.00
STATEWIDE	76				62.83%		-28.17%	\$136.00	\$990.00
WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
NEWBERRY FOREST MGT UNIT	1	9.00	\$130.00	\$94.00	72.31%	\$96.00	-26.15%	\$96.00	\$96.00
LAKE SUPERIOR STATE FOREST	$\frac{1}{1}$	<u> </u>	\$130.00	\$94.00	72.31%		-26.15%	\$96.00	\$96.00
UPPER PENINSULA	1				72.31%		-26.15%	\$96.00	\$96.00
GAYLORD FOREST MGT UNIT	1	130.00	\$77.53	\$64.00	82.55%	\$283.55	265.73%	\$283.55	\$283.55
ATLANTA FOREST MGT UNIT	2	149.00	·	\$75.37	80.39%	\$78.33	-16.44%	\$71.00	\$80.00
MACKINAW STATE FOREST	<u>_</u>				81.30%	\$173.95	101.82%	\$71.00	\$283.55
NORTHERN LOWER PENINSULA	3	279.00	\$86.19	\$70.07	81.30%	\$173.95	101.82%	\$71.00	\$283.55
STATEWIDE	4				80.88%		95.88%	\$71.00	\$283.55

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SAVILOGS (MDI , See ge			BBIG=	A) (ED A O E	DATIO 07	A) /ED A O.	a, a,,,,,,		
WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	124.70	\$160.00	\$90.00	56.25%	\$90.00	-43.75%	\$90.00	\$90.00
ESCANABA RIVER STATE FOREST	1	124.70	\$160.00	\$90.00	56.25%	\$90.00	-43.75%	\$90.00	\$90.00
SHINGLETON FOREST MGT UNIT	1	142.80	\$84.53	\$67.00	79.26%	\$75.00	-11.27%	\$75.00	\$75.00
LAKE SUPERIOR STATE FOREST	1	142.80	\$84.53	\$67.00	79.26%	\$75.00	-11.27%	\$75.00	\$75.00
UPPER PENINSULA	2				64.92%		-31.51%	\$75.00	\$90.00
PIGEON RIVER FOREST MGT UNIT	2	100.00	\$145.11	\$89.60	61.75%	\$90.80	-37.43%	\$77.00	\$100.00
MACKINAW STATE FOREST	2	100.00	\$145.11	\$89.60	61.75%	\$90.80	-37.43%	\$77.00	\$100.00
GRAYLING FOREST MGT UNIT	2	67.00	\$85.81	\$69.54	81.04%	\$73.51	-14.34%	\$65.00	\$80.00
AUSABLE STATE FOREST	2	67.00	\$85.81	\$69.54	81.04%	\$73.51	-14.34%	\$65.00	\$80.00
NORTHERN LOWER PENINSULA	4	167.00	\$121.32	\$81.55	67.22%	\$83.86	-30.87%	\$65.00	\$100.00
STATEWIDE	6				65.81%		-31.26%	\$65.00	\$100.00
WHITE SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
		TOTAL VOLUME (2)		ADVERTISED			FROM COL. 3	SOLD	
	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
SPRUCE	SOLD (1)	(2)	AT TIME OF APPRAISAL (3)	ADVERTISED PRICE (4)	COLUMN 4 TO COLUMN 3 (5)	SOLD PRICE (6)	FROM COL. 3 TO COL. 6 (7)	SOLD PRICE (8)	SOLD PRICE (9)
SPRUCE CADILLAC FOREST MGT UNIT	SOLD (1)	(2)	AT TIME OF APPRAISAL (3) \$16.80	ADVERTISED PRICE (4) \$13.00	COLUMN 4 TO COLUMN 3 (5) 77.38%	(6) \$14.26	FROM COL. 3 TO COL. 6 (7) -15.12%	SOLD PRICE (8) \$14.26	(9) \$14.26
SPRUCE CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES	SOLD (1)	(2)	AT TIME OF APPRAISAL (3) \$16.80	ADVERTISED PRICE (4)	COLUMN 4 TO COLUMN 3 (5) 77.38%	(6) \$14.26 \$14.26	FROM COL. 3 TO COL. 6 (7) -15.12%	SOLD PRICE (8) \$14.26 \$14.26	(9) \$14.26 \$14.26
CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES NORTHERN LOWER PENINSULA	(1)	(2) 67.70 67.70 67.70	AT TIME OF APPRAISAL (3) \$16.80	ADVERTISED PRICE (4)	COLUMN 4 TO COLUMN 3 (5) 77.38% 77.38%	(6) \$14.26 \$14.26 \$14.26	FROM COL. 3 TO COL. 6 (7) -15.12% -15.12%	\$0LD PRICE (8) \$14.26 \$14.26	(9) \$14.26 \$14.26 \$14.26
SPRUCE CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES NORTHERN LOWER PENINSULA STATEWIDE YELLOW	(1) (1) 1 1 1 # OF SALES	(2) 67.70 67.70 67.70	AT TIME OF APPRAISAL (3) \$16.80 \$16.80 AVG. PRICE AT TIME OF	ADVERTISED PRICE (4) \$13.00 \$13.00 \$13.00 AVERAGE ADVERTISED	77.38% 77.38% 77.38% 77.38% 77.38% 77.38% 70.50	\$14.26 \$14.26 \$14.26 \$14.26 AVERAGE	FROM COL. 3 TO COL. 6 (7) -15.12% -15.12% -15.12% % CHANGE FROM COL. 3	\$0LD PRICE (8) \$14.26 \$14.26 \$14.26 MINIMUM SOLD	(9) \$14.26 \$14.26 \$14.26 \$14.26 MAXIMUM
SPRUCE CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES NORTHERN LOWER PENINSULA STATEWIDE YELLOW	(1) (1) 1 1 1 # OF SALES SOLD	(2) 67.70 67.70 67.70 TOTAL VOLUME	AT TIME OF APPRAISAL (3) \$16.80 \$16.80 \$16.80 AVG. PRICE AT TIME OF APPRAISAL	ADVERTISED PRICE (4) \$13.00 \$13.00 \$13.00 AVERAGE ADVERTISED PRICE	77.38% 77.38% 77.38% 77.38% 77.38% 77.38% 70.38% RATIO OF COLUMN 4 TO COLUMN 3	\$14.26 \$14.26 \$14.26 \$14.26 AVERAGE SOLD PRICE	FROM COL. 3 TO COL. 6 (7) -15.12% -15.12% -15.12% % CHANGE FROM COL. 3 TO COL. 6	\$0LD PRICE (8) \$14.26 \$14.26 \$14.26 MINIMUM SOLD PRICE	\$14.26 \$14.26 \$14.26 \$14.26 \$14.26 MAXIMUM SOLD PRICE
SPRUCE CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES NORTHERN LOWER PENINSULA STATEWIDE YELLOW BIRCH	(1) (1) 1 1 # OF SALES SOLD (1)	(2) 67.70 67.70 67.70 TOTAL VOLUME (2)	AT TIME OF APPRAISAL (3) \$16.80 \$16.80 AVG. PRICE AT TIME OF APPRAISAL (3)	ADVERTISED PRICE (4) \$13.00 \$13.00 \$13.00 AVERAGE ADVERTISED PRICE (4)	77.38% 77.38% 77.38% 77.38% 77.38% RATIO OF COLUMN 4 TO COLUMN 3 (5)	\$14.26 \$14.26 \$14.26 \$14.26 \$14.26 AVERAGE SOLD PRICE (6)	FROM COL. 3 TO COL. 6 (7) -15.12% -15.12% -15.12% % CHANGE FROM COL. 3 TO COL. 6 (7)	\$0LD PRICE (8) \$14.26 \$14.26 \$14.26 MINIMUM SOLD PRICE (8)	(9)
CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES NORTHERN LOWER PENINSULA STATEWIDE YELLOW BIRCH ESCANABA FOREST MGT UNIT	(1) (1) 1 1 # OF SALES SOLD (1)	(2)	AT TIME OF APPRAISAL (3) \$16.80 \$16.80 \$16.80 AVG. PRICE AT TIME OF APPRAISAL (3) \$314.00	ADVERTISED PRICE (4) \$13.00 \$13.00 \$13.00 AVERAGE ADVERTISED PRICE (4) \$150.00	77.38% 77.38% 77.38% 77.38% 77.38% 77.38% 77.38% 77.38% 47.77%	\$14.26 \$14.26 \$14.26 \$14.26 AVERAGE SOLD PRICE (6) \$800.00	FROM COL. 3 TO COL. 6 (7) -15.12% -15.12% -15.12% % CHANGE FROM COL. 3 TO COL. 6 (7) 154.78%	\$0LD PRICE (8) \$14.26 \$14.26 \$14.26 \$14.26 MINIMUM SOLD PRICE (8) \$800.00	\$14.26 \$14.26 \$14.26 \$14.26 \$14.26 \$14.26 MAXIMUM SOLD PRICE (9) \$800.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

SAWLOGS EXCLUSION (MBF, see g	eneral note 3	5)	
B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
PIGEON RIVER FOREST MGT UNIT	1	130.00	\$250.00	\$250.00
MACKINAW STATE FOREST	1	130.00	\$250.00	\$250.00
NORTHERN LOWER PENINSULA	1	130.00	\$250.00	\$250.00
STATEWIDE	1		\$250.00	\$250.00
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	1	207.30	\$335.00	\$335.00
AUSABLE STATE FOREST		207.30	\$335.00	\$335.00
NORTHERN LOWER PENINSULA	1	207.30	\$335.00	\$335.00
STATEWIDE	1		\$335.00	\$335.00
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASPEN	SOLD			
	(1)	(2)		
PIGEON RIVER FOREST MGT UNIT	1	72.00	\$361.88	\$361.88
MACKINAW STATE FOREST		72.00	\$361.88	\$361.88
TRAVERSE CITY FOREST MGT UNI	2	158.70	\$276.00	\$336.00
PERE MARQUETTE STATE FORES	2	158.70	\$276.00	\$336.00
ROSCOMMON FOREST MGT UNIT	1	23.70	\$241.00	\$241.00
AUSABLE STATE FOREST	1	23.70	\$241.00	\$241.00
NORTHERN LOWER PENINSULA	4	254.40	\$241.00	\$361.88
STATEWIDE	4		\$241.00	\$361.88
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
HARDWOOD	(1)	(2)		
GWINN FOREST MGT UNIT	1	20.50	\$355.00	\$355.00
ESCANABA RIVER STATE FOREST	1		\$355.00	\$355.00
UPPER PENINSULA	1		\$355.00	\$355.00
TRAVERSE CITY FOREST MGT UNI	2	78.00	\$353.00	\$632.00
PERE MARQUETTE STATE FORES			\$353.00	\$632.00
NORTHERN LOWER PENINSULA	2	78.00	\$353.00	\$632.00
STATEWIDE	3		\$353.00	\$632.00

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\$704.99

\$771.00

SAWLOGS EXCLUSION (MBF, see general note 3)

STATEWIDE

SAVILOGS LACEUSION	(IVIDI, SEE G	eneral note 3	')	
MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
<i>57</i> ii t	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	1	25.80	\$491.00	\$491.00
GRAYLING FOREST MGT UNIT	2	122.80	\$507.66	\$510.00
AUSABLE STATE FOREST	3	148.60	\$491.00	\$510.00
NORTHERN LOWER PENINSULA	3	148.60	\$491.00	\$510.00
STATEWIDE	3		\$491.00	\$510.00
RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	1	22.00	\$735.00	\$735.00
AUSABLE STATE FOREST		22.00	\$735.00	\$735.00
NORTHERN LOWER PENINSULA	1	22.00	\$735.00	\$735.00
STATEWIDE	1		\$735.00	\$735.00
RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	21.60	\$740.00	\$740.00
UPPER PENINSULA	1		\$740.00	\$740.00
TRAVERSE CITY FOREST MGT UNI	1	9.30	\$725.23	\$725.23
PERE MARQUETTE STATE FORES	1	9.30	\$725.23	\$725.23
ROSCOMMON FOREST MGT UNIT	1	44.30	\$704.99	\$704.99
GRAYLING FOREST MGT UNIT	1	35.20	\$771.00	\$771.00
AUSABLE STATE FOREST	2	79.50	\$704.99	\$771.00
NORTHERN LOWER PENINSULA	3	88.80	\$704.99	\$771.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

SAVILOGS EXCLUSION (wor, see y	eneral note 3	' <i>)</i>	
RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	20.00	\$450.00	\$450.00
MACKINAW STATE FOREST	<u> </u>	20.00	\$450.00	\$450.00
TRAVERSE CITY FOREST MGT UNI	1	44.00	\$445.00	\$445.00
CADILLAC FOREST MGT UNIT	1	58.90	\$906.23	\$906.23
PERE MARQUETTE STATE FORES		102.90	\$445.00	\$906.23
ROSCOMMON FOREST MGT UNIT	3	51.40	\$570.00	\$1,400.00
GRAYLING FOREST MGT UNIT	1	25.00	\$650.00	\$650.00
AUSABLE STATE FOREST	<u> </u>	<u>76.40</u>	\$570.00	\$1,400.00
NORTHERN LOWER PENINSULA	7	199.30	\$445.00	\$1,400.00
STATEWIDE	7		\$445.00	\$1,400.00
SUGAR	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
MAPLE	SOLD			
	(1)	(2)		
NEWBERRY FOREST MGT UNIT	1	7.50	\$1,523.20	\$1,523.20
LAKE SUPERIOR STATE FOREST		7.50	\$1,523.20	\$1,523.20
UPPER PENINSULA	1		\$1,523.20	\$1,523.20
GAYLORD FOREST MGT UNIT	1	16.60	\$2,507.80	\$2,507.80
MACKINAW STATE FOREST		16.60	\$2,507.80	\$2,507.80
NORTHERN LOWER PENINSULA	1	16.60	\$2,507.80	\$2,507.80
STATEWIDE	2		\$1,523.20	\$2,507.80
WHITE	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
PINE	SOLD			
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	123.80	\$335.00	\$335.00
ESCANABA RIVER STATE FOREST		123.80	\$335.00	\$335.00
UPPER PENINSULA	1		\$335.00	\$335.00
STATEWIDE	1		\$335.00	\$335.00

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B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
GWINN FOREST MGT UNIT	4	593.00	\$36.01	\$22.37	62.11%	\$32.83	-8.82%	\$25.00	\$36.51
ESCANABA RIVER STATE FOREST	4	593.00	\$36.01	\$22.37	62.11%	\$32.83	-8.82%	\$25.00	\$36.51
UPPER PENINSULA	4				62.11%		-8.82%	\$25.00	\$36.51
GAYLORD FOREST MGT UNIT	5	3,208.00	\$25.28	\$20.03	79.25%	\$20.37	-19.42%	\$18.95	\$24.01
PIGEON RIVER FOREST MGT UNIT	5	4,068.00	\$25.23	\$16.91	67.03%	\$22.93	-9.09%	\$15.50	\$28.95
ATLANTA FOREST MGT UNIT	3	1,487.00	\$21.29	\$21.01	98.68%	\$23.04	8.22%	\$21.00	\$24.00
MACKINAW STATE FOREST	13	8,763.00	\$24.58	\$18.75	76.28%	\$22.01	-10.43%	\$15.50	\$28.95
TRAVERSE CITY FOREST MGT UNI	1	149.00	\$23.00	\$20.00	86.96%	\$20.00	-13.04%	\$20.00	\$20.00
CADILLAC FOREST MGT UNIT	5	3,036.40	\$24.07	\$12.79	53.15%	\$19.18	-20.35%	\$15.70	\$28.00
PERE MARQUETTE STATE FORES	6	3,185.40	\$24.02	\$13.13	54.66%	\$19.21	-20.02%	\$15.70	\$28.00
ROSCOMMON FOREST MGT UNIT	8	2,238.40	\$14.92	\$10.85	72.73%	\$27.61	85.06%	\$9.10	\$51.60
GRAYLING FOREST MGT UNIT	3	756.00	\$16.08	\$16.07	99.95%	\$18.52	15.19%	\$15.30	\$24.50
AUSABLE STATE FOREST	<u> </u>	2,994.40	\$15.21	\$12.17	79.99%	\$25.32	66.41%	\$9.10	\$51.60
NORTHERN LOWER PENINSULA	30	14,942.80	\$22.58	\$16.23	71.88%	\$22.08	-2.23%	\$9.10	\$51.60
STATEWIDE	34				71.30%		-2.63%	\$9.10	\$51.60
BALSAM	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
FIR	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	386.00	\$26.00	\$15.05	57.88%	\$17.77	-31.65%	\$17.77	\$17.77
GWINN FOREST MGT UNIT	4	580.40	\$32.88	\$23.45	71.32%	\$36.17	10.03%	\$28.20	\$42.93
ESCANABA RIVER STATE FOREST	<u> </u>	580.40	\$32.88	\$23.45	71.32%	\$36.17	10.03%	\$28.20	\$42.93
UPPER PENINSULA	5				66.69%		-4.34%	\$17.77	\$42.93
STATEWIDE	5				66.69%		-4.34%	\$17.77	\$42.93
BALSAM	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
POPLAR	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	2	431.00	\$22.10	\$17.94	81.19%	\$25.75	16.53%	\$21.00	\$33.05
ESCANABA RIVER STATE FOREST		431.00	\$22.10	\$17.94	81.19%	\$25.75	16.53%	\$21.00	\$33.05
UPPER PENINSULA	2				81.19%		16.53%	\$21.00	\$33.05
STATEWIDE	2				81.19%		16.53%	\$21.00	\$33.05

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PULPWOOD (Cords, see	general not								
BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	449.00	\$10.39	\$7.80	75.07%	\$8.00	-23.00%	\$8.00	\$8.00
UPPER PENINSULA	1				75.07%		-23.00%	\$8.00	\$8.00
GAYLORD FOREST MGT UNIT	1	77.00	\$10.49	\$7.35	70.07%	\$7.35	-29.93%	\$7.35	\$7.35
PIGEON RIVER FOREST MGT UNIT	1	215.00	\$10.49	\$7.35	70.07%	\$16.00	52.53%	\$16.00	\$16.00
MACKINAW STATE FOREST		292.00	\$10.49	\$7.35	70.07%	\$13.72	30.78%	\$7.35	\$16.00
TRAVERSE CITY FOREST MGT UNI	1	239.00	\$9.99	\$3.90	39.04%	\$5.00	-49.95%	\$5.00	\$5.00
PERE MARQUETTE STATE FORES		239.00	\$9.99	\$3.90	39.04%	\$5.00	-49.95%	\$5.00	\$5.00
GRAYLING FOREST MGT UNIT	1	248.00	\$9.50	\$7.55	79.47%	\$10.00	5.26%	\$10.00	\$10.00
AUSABLE STATE FOREST		248.00	\$9.50	\$7.55	79.47%	\$10.00	5.26%	\$10.00	\$10.00
NORTHERN LOWER PENINSULA	4	779.00	\$10.02	\$6.36	63.42%	\$9.86	-1.61%	\$5.00	\$16.00
STATEWIDE	5				67.78%		-9.61%	\$5.00	\$16.00
BLACK CHERRY	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
TRAVERSE SITVES REST MOTUM	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
TRAVERSE CITY FOREST MGT UNI	$\frac{2}{1}$		<u>\$10.92</u>	\$6.97 	63.84%	\$ 7.05	<u>-35.49%</u>	\$6.20	\$12.00
PERE MARQUETTE STATE FORES	2	1,164.00	\$10.92	\$6.97	63.84%	\$7.05	-35.49%	\$6.20	\$12.00
NORTHERN LOWER PENINSULA	2	1,164.00	\$10.92	\$6.97	63.84%	\$7.05	-35.49%	\$6.20	\$12.00
STATEWIDE	2				63.84%		-35.49%	\$6.20	\$12.00
BLACK SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	171.00	\$30.38	\$24.30	79.99%	\$24.30	-20.01%	\$24.30	\$24.30
GWINN FOREST MGT UNIT	4	1,185.50	\$30.26	\$25.61	84.63%	\$31.48 	4.03%	\$25.00	\$35.73
ESCANABA RIVER STATE FOREST	4	1,185.50	\$30.26	\$25.61	84.63%	\$31.48	4.03%	\$25.00	\$35.73
SHINGLETON FOREST MGT UNIT	7	3,936.00	\$25.06	\$16.86	67.28%	\$22.31	-10.98%	\$17.50	\$27.00
NEWBERRY FOREST MGT UNIT	3	709.00	\$23.83	\$16.30	68.39%	\$25.78	8.22%	\$21.05	\$32.00
S STE MARIE FMU (SOO MAINLAN	1		<u>\$24.65</u>	\$18.75 - — — — —	76.06%	\$24.09	2.27%	\$24.09	\$24.09
LAKE SUPERIOR STATE FOREST	11	5,816.00	\$24.83	\$17.17	69.16%	\$23.09	-6.99%	\$17.50	\$32.00
UPPER PENINSULA	16				72.46%		-5.22%	\$17.50	\$35.73
GRAYLING FOREST MGT UNIT	1	103.00	\$14.00	\$7.15 	51.07%		48.93%	\$7.15	\$7.15
AUSABLE STATE FOREST	1	103.00	\$14.00	\$7.15	51.07%	\$7.15	-48.93%	\$7.15	\$7.15
NORTHERN LOWER PENINSULA	1	103.00	\$14.00	\$7.15	51.07%	\$7.15	-48.93%	\$7.15	\$7.15
STATEWIDE	17				72.29%		-5.56%	\$7.15	\$35.73

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JACK PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	606.70	\$39.67	\$29.75	74.99%	\$46.79	17.95%	\$46.79	\$46.79
GWINN FOREST MGT UNIT	13	10,556.00	\$43.59	\$36.31	83.30%	\$44.01	0.96%	\$35.11	\$51.81
ESCANABA RIVER STATE FOREST	13	10,556.00	\$43.59	\$36.31	83.30%	\$44.01	0.96%	\$35.11	\$51.81
SHINGLETON FOREST MGT UNIT	10	10,715.00	\$37.73	\$26.17	69.36%	\$34.03	-9.83%	\$26.00	\$52.12
NEWBERRY FOREST MGT UNIT	6	5,534.00	\$34.45	\$25.81	74.92%	\$39.91	15.84%	\$36.10	\$45.00
LAKE SUPERIOR STATE FOREST	16	16,249.00	\$36.62	\$26.05	71.14%	\$36.03	-1.60%	\$26.00	\$52.12
UPPER PENINSULA	30				76.41%		-0.07%	\$26.00	\$52.12
GAYLORD FOREST MGT UNIT	3	4,072.00	\$18.71	\$12.22	65.31%	\$15.74	-15.89%	\$12.00	\$26.70
PIGEON RIVER FOREST MGT UNIT	4	1,628.00	\$18.30	\$12.01	65.63%	\$19.03	3.98%	\$14.00	\$25.00
ATLANTA FOREST MGT UNIT	3	772.00	\$18.74	\$11.51	61.42%	\$25.71	37.18%	\$15.50	\$47.77
MACKINAW STATE FOREST	10	6,472.00	\$18.61	\$12.08	64.92%	\$17.76	-4.60%	\$12.00	\$47.77
TRAVERSE CITY FOREST MGT UNI	7	4,963.00	\$15.46	\$9.22	59.66%	\$10.65	-31.08%	\$6.55	\$15.90
CADILLAC FOREST MGT UNIT	2	691.10	\$12.64	\$8.28	65.50%	\$8.88	-29.78%	\$8.00	\$9.25
PERE MARQUETTE STATE FORES	9	5,654.10	\$15.11	\$9.11	60.26%	\$10.44	-30.95%	\$6.55	\$15.90
ROSCOMMON FOREST MGT UNIT	4	3,117.00	\$17.39	\$11.96	68.78%	\$13.88	-20.15%	\$10.95	\$18.50
GRAYLING FOREST MGT UNIT	8	3,872.00	\$16.06	\$10.55	65.72%	\$10.55	-34.28%	\$8.50	\$13.30
AUSABLE STATE FOREST	<u></u>	6,989.00	\$16.65	\$11.18	67.14%	\$12.04	-27.70%	\$8.50	\$18.50
NORTHERN LOWER PENINSULA	31	19,115.10	\$16.86	\$10.87	64.49%	\$13.50	-19.93%	\$6.55	\$47.77
STATEWIDE	61				73.67%		-4.64%	\$6.55	\$52.12

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MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	14	7,609.00	\$32.83	\$25.63	78.06%	\$32.93	0.29%	\$15.00	\$48.82
GWINN FOREST MGT UNIT	2	587.00	\$32.00	\$25.20	78.74%	\$25.20	-21.26%	\$24.00	\$26.90
ESCANABA FOREST MGT UNIT	1	241.00	\$31.58	\$28.75	91.04%	\$32.60	3.23%	\$32.60	\$32.60
ESCANABA RIVER STATE FOREST		828.00	\$31.88	\$26.23	82.28%	\$27.35	-14.20%	\$24.00	\$32.60
SHINGLETON FOREST MGT UNIT	6	3,154.00	\$23.88	\$21.27	89.04%	\$29.61	23.97%	\$15.10	\$33.15
NEWBERRY FOREST MGT UNIT	5	1,579.00	\$23.46	\$18.99	80.95%	\$21.11	-10.04%	\$18.00	\$23.90
S STE MARIE FMU (NAUBINWAY)	1	159.00	\$21.81	\$19.20	88.03%	\$22.00	0.87%	\$22.00	\$22.00
S STE MARIE FMU (SOO MAINLAN	1	1,246.00	\$22.61	\$19.25	85.14%	\$19.66	-13.05%	\$19.66	\$19.66
LAKE SUPERIOR STATE FOREST	₁₃	6,138.00	\$23.46	\$20.22	86.17%	\$25.21	7.43%	\$15.10	\$33.15
UPPER PENINSULA	30				81.10%		1.83%	\$15.00	\$48.82
GAYLORD FOREST MGT UNIT	7	2,338.00	\$26.98	\$19.36	71.76%	\$22.33	-17.25%	\$17.60	\$27.70
PIGEON RIVER FOREST MGT UNIT	1	778.00	\$26.63	\$18.65	70.03%	\$20.00	-24.90%	\$20.00	\$20.00
ATLANTA FOREST MGT UNIT	3	889.00	\$26.58	\$21.70	81.65%	\$22.22	-16.37%	\$18.00	\$23.95
MACKINAW STATE FOREST	<u></u>	4,005.00	\$26.82	\$19.74	73.60%	\$21.85	-18.53%	\$17.60	\$27.70
TRAVERSE CITY FOREST MGT UNI	16	5,917.30	\$22.06	\$15.63	70.85%	\$18.34	-16.85%	\$12.50	\$29.85
CADILLAC FOREST MGT UNIT	3	1,258.10	\$22.71	\$15.21	66.99%	\$17.19	-24.28%	\$14.00	\$18.00
PERE MARQUETTE STATE FORES	<u>19</u>	7,175.40	\$22.17	\$15.56	70.16%	\$18.14	-18.18%	\$12.50	\$29.85
ROSCOMMON FOREST MGT UNIT	3	727.00	\$18.52	\$13.88	74.94%	\$14.98	-19.09%	\$12.25	\$20.00
GRAYLING FOREST MGT UNIT	4	980.00	\$16.53	\$13.52	81.80%	\$15.76	-4.64%	\$8.45	\$18.90
AUSABLE STATE FOREST	7	1,707.00	\$17.37	\$13.67	78.68%	\$15.43	-11.20%	\$8.45	\$20.00
NORTHERN LOWER PENINSULA	37	12,887.40	\$22.98	\$16.61	72.26%	\$18.94	-17.61%	\$8.45	\$29.85
STATEWIDE	67				77.45%		-6.21%	\$8.45	\$48.82

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MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	9			\$9.36	39.90%	\$17.10	-27.07%	\$2.40	\$26.00
CRYSTAL FALLS FOREST MGT UNI	28	18,650.00	\$28.80	\$21.88	75.97%	\$32.42	12.54%	\$15.00	\$60.00
GWINN FOREST MGT UNIT	15	4,314.40	\$24.60	\$16.56	67.33%	\$24.83	0.94%	\$15.00	\$45.00
ESCANABA FOREST MGT UNIT	19	9,882.00	\$30.33	\$26.49	87.34%	\$31.69	4.47%	\$25.67	\$53.00
ESCANABA RIVER STATE FOREST	34	14,196.40	\$28.59	\$23.47	82.11%	\$29.60	3.55%	\$15.00	\$53.00
SHINGLETON FOREST MGT UNIT	8	4,035.00	\$25.89	\$21.20	81.86%	\$23.75	-8.27%	\$15.68	\$32.50
NEWBERRY FOREST MGT UNIT	9	4,398.00	\$24.02	\$15.86	66.01%	\$21.99	-8.45%	\$17.00	\$28.50
S STE MARIE FMU (NAUBINWAY)	3	1,247.00	\$21.87	\$16.32	74.61%	\$25.57	16.92%	\$21.00	\$26.00
S STE MARIE FMU (SOO MAINLAN	1	342.00	\$16.10	\$15.45	95.96%	\$15.45	-4.04%	\$15.45	\$15.45
LAKE SUPERIOR STATE FOREST	21	10,022.00	\$24.24	\$18.05	74.47%	\$22.92	-5.42%	\$15.45	\$32.50
UPPER PENINSULA	92				74.32%		2.80%	\$2.40	\$60.00
GAYLORD FOREST MGT UNIT	22	9,229.00	\$17.03	\$8.96	52.61%	\$14.01	-17.71%	\$2.30	\$37.72
PIGEON RIVER FOREST MGT UNIT	3	1,278.00	\$17.38	\$11.27	64.86%	\$24.36	40.13%	\$11.30	\$40.03
ATLANTA FOREST MGT UNIT	3	2,313.00	\$12.46	\$7.86	63.10%	\$10.33	-17.08%	\$9.50	\$11.00
MACKINAW STATE FOREST		12,820.00	\$16.24	\$8.99	55.37%	\$14.38	-11.45%	\$2.30	\$40.03
TRAVERSE CITY FOREST MGT UNI	10	2,237.00	\$11.41	\$7.60	66.58%	\$11.44	0.25%	\$6.75	\$56.88
CADILLAC FOREST MGT UNIT	6	5,492.00	\$11.65	\$7.67	65.84%	\$12.75	9.43%	\$7.00	\$20.00
PERE MARQUETTE STATE FORES	<u> </u>	7,729.00	\$11.58	\$7.65	66.05%	\$12.37	6.82%	\$6.75	\$56.88
GRAYLING FOREST MGT UNIT	3	2,385.00	\$9.40	\$6.29	66.96%	\$15.32	62.95%	\$10.00	\$19.80
AUSABLE STATE FOREST		2,385.00	\$9.40	\$6.29	66.96%	\$15.32	62.95%	\$10.00	\$19.80
NORTHERN LOWER PENINSULA	47	22,934.00	\$13.96	\$8.26	59.17%	\$13.80	-1.13%	\$2.30	\$56.88
STATEWIDE	139				71.34%		2.03%	\$2.30	\$60.00

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PULPWOOD (Cords, see general note 3)

MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	3	1,098.00	\$18.66	\$16.63	89.11%	\$20.96	12.30%	\$18.10	\$22.00
ESCANABA RIVER STATE FOREST		1,098.00	\$18.66	\$16.63	89.11%	\$20.96	12.30%	\$18.10	\$22.00
UPPER PENINSULA	3				89.11%		12.30%	\$18.10	\$22.00
GAYLORD FOREST MGT UNIT	1	448.00	\$12.97	\$8.70	67.08%	\$8.70	-32.92%	\$8.70	\$8.70
ATLANTA FOREST MGT UNIT	1	1,175.00	\$9.93	\$6.05	60.93%	\$7.85	-20.95%	\$7.85	\$7.85
MACKINAW STATE FOREST		1,623.00	\$10.77	\$6.78	62.97%	\$8.08	-24.93%	\$7.85	\$8.70
TRAVERSE CITY FOREST MGT UNI	5	4,507.70	\$10.28	\$6.38	62.09%	\$17.89	74.01%	\$6.60	\$22.75
PERE MARQUETTE STATE FORES		4,507.70	\$10.28	\$6.38	62.09%	\$17.89	74.01%	\$6.60	\$22.75
ROSCOMMON FOREST MGT UNIT	5	2,080.00	\$13.51	\$8.59	63.57%	\$14.93	10.47%	\$7.15	\$20.83
GRAYLING FOREST MGT UNIT	7	3,695.00	\$21.70	\$16.55	76.26%	\$18.46	-14.97%	\$12.20	\$35.00
AUSABLE STATE FOREST	<u></u>	5,775.00	\$18.75	\$13.68	72.97%	\$17.18	-8.37%	\$7.15	\$35.00
NORTHERN LOWER PENINSULA	19	11,905.70	\$14.46	\$9.98	69.02%	\$16.21	12.13%	\$6.60	\$35.00
STATEWIDE	22				71.16%		12.15%	\$6.60	\$35.00
STATEWIDE MIXED SOFTWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
MIXED SOFTWOOD BARAGA FOREST MGT UNIT	# OF SALES SOLD (1)	TOTAL VOLUME (2) 52.00	AVG. PRICE AT TIME OF APPRAISAL (3) \$27.84	AVERAGE ADVERTISED PRICE (4) \$2.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 7.18%	AVERAGE SOLD PRICE (6) \$2.00	% CHANGE FROM COL. 3 TO COL. 6 (7) -92.82%	MINIMUM SOLD PRICE (8) \$2.00	MAXIMUM SOLD PRICE (9) \$2.00
MIXED SOFTWOOD BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNI	# OF SALES SOLD (1) 12	(2) 52.00 3,491.00	AVG. PRICE AT TIME OF APPRAISAL (3) \$27.84 \$29.16	AVERAGE ADVERTISED PRICE (4) \$2.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 7.18% 66.06%	AVERAGE SOLD PRICE (6) \$2.00 \$31.64	% CHANGE FROM COL. 3 TO COL. 6 (7) -92.82% 8.49%	MINIMUM SOLD PRICE (8) \$2.00	MAXIMUM SOLD PRICE (9) \$2.00
MIXED SOFTWOOD BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT ESCANABA FOREST MGT UNIT	# OF SALES SOLD (1) 1 12 5	(2) 52.00 3,491.00 1,149.00	AVG. PRICE AT TIME OF APPRAISAL (3) \$27.84 \$29.16 \$25.54	AVERAGE ADVERTISED PRICE (4) \$2.00 \$19.27 \$21.43	RATIO OF COLUMN 4 TO COLUMN 3 (5) 7.18% 66.06% 83.92%	AVERAGE SOLD PRICE (6) \$2.00 \$31.64 \$28.62	% CHANGE FROM COL. 3 TO COL. 6 (7) -92.82% 8.49% 12.08%	MINIMUM SOLD PRICE (8) \$2.00 \$17.60 \$23.13	MAXIMUM SOLD PRICE (9) \$2.00 \$42.82 \$32.50
MIXED SOFTWOOD BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST	# OF SALES SOLD (1) 12	(2) 52.00 3,491.00	AVG. PRICE AT TIME OF APPRAISAL (3) \$27.84 \$29.16 \$25.54	AVERAGE ADVERTISED PRICE (4) \$2.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 7.18% 66.06% 83.92% 83.92%	AVERAGE SOLD PRICE (6) \$2.00 \$31.64	% CHANGE FROM COL. 3 TO COL. 6 (7) -92.82% 8.49% 12.08%	MINIMUM SOLD PRICE (8) \$2.00 \$17.60 \$23.13 \$23.13	MAXIMUM SOLD PRICE (9) \$2.00 \$42.82 \$32.50 \$32.50
MIXED SOFTWOOD BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA	# OF SALES SOLD (1) 1 12 5	(2) 52.00 3,491.00 1,149.00	AVG. PRICE AT TIME OF APPRAISAL (3) \$27.84 \$29.16 \$25.54	AVERAGE ADVERTISED PRICE (4) \$2.00 \$19.27 \$21.43	RATIO OF COLUMN 4 TO COLUMN 3 (5) 7.18% 66.06% 83.92%	AVERAGE SOLD PRICE (6) \$2.00 \$31.64 \$28.62 \$28.62	% CHANGE FROM COL. 3 TO COL. 6 (7) -92.82% 8.49% 12.08%	MINIMUM SOLD PRICE (8) \$2.00 \$17.60 \$23.13 \$23.13	MAXIMUM SOLD PRICE (9) \$2.00 \$42.82 \$32.50 \$32.50 \$42.82
MIXED SOFTWOOD BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT	# OF SALES SOLD (1) 12	(2) 52.00 3,491.00 1,149.00 1,149.00 158.00	AVG. PRICE AT TIME OF APPRAISAL (3) \$27.84 \$29.16 \$25.54 \$25.54	AVERAGE ADVERTISED PRICE (4) \$2.00 \$19.27 \$21.43 \$21.43	RATIO OF COLUMN 4 TO COLUMN 3 (5) 7.18% 66.06% 83.92% 83.92% 69.37% 50.86%	AVERAGE SOLD PRICE (6) \$2.00 \$31.64 \$28.62	% CHANGE FROM COL. 3 TO COL. 6 (7) -92.82% 8.49% 12.08% 12.08% 8.18% -44.05%	MINIMUM SOLD PRICE (8) \$2.00 \$17.60 \$23.13 \$23.13 \$2.00 \$5.00	MAXIMUM SOLD PRICE (9) \$2.00 \$42.82 \$32.50 \$42.82 \$11.05
MIXED SOFTWOOD BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST	# OF SALES SOLD (1) 1 12 5 5 18	(2) 52.00 3,491.00 1,149.00 1,149.00 158.00 158.00	AVG. PRICE AT TIME OF APPRAISAL (3) \$27.84 \$29.16 \$25.54 \$25.54 \$11.06	AVERAGE ADVERTISED PRICE (4) \$2.00 \$19.27 \$21.43	RATIO OF COLUMN 4 TO COLUMN 3 (5) 7.18% 66.06% 83.92% 83.92% 69.37% 50.86%	AVERAGE SOLD PRICE (6) \$2.00 \$31.64 \$28.62 \$28.62 \$6.19	% CHANGE FROM COL. 3 TO COL. 6 (7) -92.82% 8.49% 12.08% 8.18% -44.05% -44.05%	MINIMUM SOLD PRICE (8) \$2.00 \$17.60 \$23.13 \$23.13	MAXIMUM SOLD PRICE (9) \$2.00 \$42.82 \$32.50 \$32.50 \$42.82 \$11.05 \$11.05
MIXED SOFTWOOD BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST GRAYLING FOREST MGT UNIT	# OF SALES SOLD (1) 1 12 5 5 18 2	(2) 52.00 3,491.00 1,149.00 1,149.00 158.00 158.00 51.00	AVG. PRICE AT TIME OF APPRAISAL (3) \$27.84 \$29.16 \$25.54 \$25.54 \$11.06 \$11.06	AVERAGE ADVERTISED PRICE (4) \$2.00 \$19.27 \$21.43 \$21.43	RATIO OF COLUMN 4 TO COLUMN 3 (5) 7.18% 66.06% 83.92% 69.37% 50.86% 50.31%	AVERAGE SOLD PRICE (6) \$2.00 \$31.64 \$28.62 \$28.62 \$6.19	% CHANGE FROM COL. 3 TO COL. 6 (7) -92.82% 8.49% 12.08% 12.08% 8.18% -44.05%	MINIMUM SOLD PRICE (8) \$2.00 \$17.60 \$23.13 \$23.13 \$2.00 \$5.00 \$5.00 \$7.30	MAXIMUM SOLD PRICE (9) \$2.00 \$42.82 \$32.50 \$32.50 \$42.82 \$11.05 \$7.30
MIXED SOFTWOOD BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST	# OF SALES SOLD (1) 12	(2) 52.00 3,491.00 1,149.00 1,149.00 158.00 158.00	AVG. PRICE AT TIME OF APPRAISAL (3) \$27.84 \$29.16 \$25.54 \$25.54 \$11.06	AVERAGE ADVERTISED PRICE (4) \$2.00 \$19.27 \$21.43 \$21.43 \$5.62	RATIO OF COLUMN 4 TO COLUMN 3 (5) 7.18% 66.06% 83.92% 83.92% 69.37% 50.86%	AVERAGE SOLD PRICE (6) \$2.00 \$31.64 \$28.62 \$28.62 \$6.19	% CHANGE FROM COL. 3 TO COL. 6 (7) -92.82% 8.49% 12.08% 8.18% -44.05% -44.05%	MINIMUM SOLD PRICE (8) \$2.00 \$17.60 \$23.13 \$23.13 \$2.00 \$5.00	MAXIMUM SOLD PRICE (9) \$2.00 \$42.82 \$32.50 \$32.50 \$42.82 \$11.05 \$11.05
MIXED SOFTWOOD BARAGA FOREST MGT UNIT CRYSTAL FALLS FOREST MGT UNIT ESCANABA FOREST MGT UNIT ESCANABA RIVER STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT MACKINAW STATE FOREST GRAYLING FOREST MGT UNIT	# OF SALES SOLD (1) 12	(2) 52.00 3,491.00 1,149.00 1,149.00 158.00 158.00 51.00	AVG. PRICE AT TIME OF APPRAISAL (3) \$27.84 \$29.16 \$25.54 \$25.54 \$11.06 \$11.06	AVERAGE ADVERTISED PRICE (4) \$2.00 \$19.27 \$21.43 \$21.43 \$5.62 \$5.62 \$7.30	RATIO OF COLUMN 4 TO COLUMN 3 (5) 7.18% 66.06% 83.92% 69.37% 50.86% 50.31%	AVERAGE SOLD PRICE (6) \$2.00 \$31.64 \$28.62 \$28.62 \$6.19 \$6.19 \$7.30	% CHANGE FROM COL. 3 TO COL. 6 (7) -92.82% 8.49% 12.08% 12.08% 8.18% -44.05% -44.05% -49.69%	MINIMUM SOLD PRICE (8) \$2.00 \$17.60 \$23.13 \$23.13 \$2.00 \$5.00 \$5.00 \$7.30	MAXIMUM SOLD PRICE (9) \$2.00 \$42.82 \$32.50 \$32.50 \$42.82 \$11.05 \$7.30

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PULPWOOD (Cords, see	0								
N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	1.	1,068.00	\$28.80	\$16.15	56.08%	\$19.53	-32.19%	\$19.53	\$19.53
LAKE SUPERIOR STATE FOREST	$\frac{1}{1}$		\$28.80	<u> </u>	56.08%	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	-32.19%	\$19.53	
UPPER PENINSULA	1				56.08%		-32.19%	\$19.53	\$19.53
PIGEON RIVER FOREST MGT UNIT	1	925.00	\$12.15	\$8.50	69.96%	\$23.00	89.30%	\$23.00	\$23.00
MACKINAW STATE FOREST	$\frac{1}{1}$	925.00	\$12.15	\$8.50	69.96%	\$23.00	89.30%	\$23.00	\$23.00
NORTHERN LOWER PENINSULA	1	925.00	\$12.15	\$8.50	69.96%	\$23.00	89.30%	\$23.00	\$23.00
STATEWIDE	2				59.79%		0.32%	\$19.53	\$23.00
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	3	692.00	\$25.05	\$17.08	68.19%	\$25.84	3.15%	\$19.50	\$36.81
GWINN FOREST MGT UNIT	3	500.20	\$23.49	\$16.03	68.26%	\$22.50	-4.21%	\$14.35	\$32.26
ESCANABA RIVER STATE FOREST	$\frac{3}{3}$		\$23.49	<u> </u>	68.26%	\$22.50	-4.21%	\$14.35	\$32.26
SHINGLETON FOREST MGT UNIT	2	515.00	\$29.02	\$15.52	53.46%	\$17.36	-40.18%	\$15.54	\$18.50
S STE MARIE FMU (SOO MAINLAN	1	702.00	\$23.72	\$14.95	63.03%	\$19.66	-17.12%	\$19.66	\$19.66
LAKE SUPERIOR STATE FOREST	$\frac{1}{3}$		\$25.96	<u> </u>	58.50%	\$18.69	-28.02%	\$15.54	
UPPER PENINSULA	9				63.16%		-14.51%	\$14.35	\$36.81
STATEWIDE	9				63.16%		-14.51%	\$14.35	\$36.81
Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	2	696.20	\$24.30	\$10.60	43.64%	\$20.11	-17.23%	\$14.05	\$27.00
CRYSTAL FALLS FOREST MGT UNI	13	6,600.00	\$30.49	\$19.69	64.57%	\$25.43	-16.61%	\$18.77	\$33.51
GWINN FOREST MGT UNIT	15	8,200.90	\$28.11	\$21.04	74.84%	\$29.31	4.23%	\$19.40	\$38.50
ESCANABA FOREST MGT UNIT	18		\$32.35	\$27.73	85.72% - — — — —	\$31.94 	1.26%	\$26.27	\$40.00
ESCANABA RIVER STATE FOREST	33	16,992.90	\$30.31	\$24.50	80.85%	\$30.67	1.20%	\$19.40	\$40.00
UPPER PENINSULA	48		*	*****	75.52%		-4.11%	\$14.05	\$40.00
GAYLORD FOREST MGT UNIT	1	249.00	\$20.35	\$16.05	78.87%	\$17.00	-16.46%	\$17.00	\$17.00
PIGEON RIVER FOREST MGT UNIT	4		\$20.44	\$14.23	69.62%		<u>-26.13%</u>	\$15.00	\$16.00
MACKINAW STATE FOREST	5	1,479.00	\$20.43	\$14.54	71.17%	\$15.42	-24.51%	\$15.00	\$17.00
ROSCOMMON FOREST MGT UNIT	$\frac{3}{2}$	478.00	\$15.03	\$10.49	69.79%	\$11.25 	-25.09%	\$9.95	\$20.00
AUSABLE STATE FOREST	3	478.00	\$15.03	\$10.49	69.79%	\$11.25	-25.09%	\$9.95	\$20.00
NORTHERN LOWER PENINSULA	8	1,957.00	\$19.11	\$13.55	70.91%	\$14.40	-24.62%	\$9.95	\$20.00
STATEWIDE	56				75.30%		-5.11%	\$9.95	\$40.00

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RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	2	195.00	\$21.86	\$17.05	78.00%	\$19.78	-9.53%		\$23.03
ESCANABA RIVER STATE FOREST	$ \frac{1}{2}$	195.00	\$21.86	\$17.05	78.00%	\$19.78	-9.53%	\$18.15	\$23.03
NEWBERRY FOREST MGT UNIT	1	997.00	\$25.85	\$17.30	66.92%	\$20.00	-22.63%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST		997.00	\$25.85	\$17.30	66.92%	\$20.00	-22.63%	\$20.00	\$20.00
UPPER PENINSULA	3				68.50%		-20.77%	\$18.15	\$23.03
GAYLORD FOREST MGT UNIT	2	415.00	\$23.03	\$13.49	58.59%	\$16.58	-28.02%	\$13.80	\$24.18
PIGEON RIVER FOREST MGT UNIT	3	354.00	\$21.71	\$14.67	67.57%	\$18.60	-14.33%	\$15.00	\$24.75
ATLANTA FOREST MGT UNIT	1	64.00	\$23.03	\$18.90	82.07%	\$18.90	-17.93%	\$18.90	\$18.90
MACKINAW STATE FOREST	6	833.00	\$22.47	\$14.41	64.12%	\$17.61	-21.61%	\$13.80	\$24.75
TRAVERSE CITY FOREST MGT UNI	4	2,416.00	\$18.47	\$12.56	68.02%	\$12.71	-31.18%	\$9.90	\$14.05
CADILLAC FOREST MGT UNIT	4	1,942.00	\$16.62	\$12.37	74.42%	\$17.06	2.63%	\$11.40	\$28.00
PERE MARQUETTE STATE FORES	8	4,358.00	\$17.64	\$12.47	70.71%	\$14.65	-16.99%	\$9.90	\$28.00
ROSCOMMON FOREST MGT UNIT	3	378.00	\$18.94	\$12.59	66.48%	\$12.72	-32.83%	\$9.00	\$15.70
GRAYLING FOREST MGT UNIT	1	291.00	\$6.35	\$3.30	51.97%	\$3.30	-48.03%	\$3.30	\$3.30
AUSABLE STATE FOREST	4	669.00	\$13.46	\$8.55	63.50%	\$8.62	-35.95%	\$3.30	\$15.70
NORTHERN LOWER PENINSULA	18	5,860.00	\$17.85	\$12.30	68.91%	\$14.38	-19.45%	\$3.30	\$28.00
STATEWIDE	21				68.82%		-19.74%	\$3.30	\$28.00
RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE

RED OAK	# OF SALES SOLD (1)	(2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	360.00	\$21.01	\$13.70	65.21%	\$23.00	9.47%	\$23.00	\$23.00
ESCANABA FOREST MGT UNIT	1	980.00	\$21.01	\$18.50	88.05%	\$20.00	-4.81%	\$20.00	\$20.00
ESCANABA RIVER STATE FOREST		1,340.00	\$21.01	\$17.21	81.92%	\$20.81	-0.97%	\$20.00	\$23.00
UPPER PENINSULA	2				81.92%		-0.97%	\$20.00	\$23.00
STATEWIDE	2				81.92%		-0.97%	\$20.00	\$23.00

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RED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	3	1,110.00	\$59.78	\$45.50	76.12%	\$49.33	-17.48%	\$47.80	\$51.00
GWINN FOREST MGT UNIT	2	1,630.00	\$34.38	\$24.10	70.10%	\$41.82	21.65%	\$40.64	\$43.69
ESCANABA FOREST MGT UNIT	1	153.00	\$34.38	\$29.90	86.97%	\$34.75	1.08%	\$34.75	\$34.75
ESCANABA RIVER STATE FOREST	3	1,783.00	\$34.38	\$24.60	71.55%	\$41.22	19.89%	\$34.75	\$43.69
SHINGLETON FOREST MGT UNIT	8	10,831.00	\$44.42	\$37.52	84.48%	\$42.41	-4.52%	\$28.50	\$57.23
NEWBERRY FOREST MGT UNIT	3	940.00	\$38.19	\$34.62	90.65%	\$43.54	13.99%	\$35.00	\$50.00
S STE MARIE FMU (NAUBINWAY)	1	540.00	\$45.21	\$39.80	88.03%	\$40.00	-11.52%	\$40.00	\$40.00
LAKE SUPERIOR STATE FOREST	<u></u>	12,311.00	\$43.98	\$37.40	85.05%	\$42.39	-3.61%	\$28.50	\$57.23
UPPER PENINSULA	18				82.93%		-2.83%	\$28.50	\$57.23
GAYLORD FOREST MGT UNIT	21	19,286.00	\$46.42	\$34.23	73.74%	\$38.92	-16.15%	\$32.40	\$51.51
PIGEON RIVER FOREST MGT UNIT	4	1,640.00	\$46.32	\$32.13	69.36%	\$32.15	-30.61%	\$30.10	\$34.70
ATLANTA FOREST MGT UNIT	3	4,141.00	\$34.93	\$26.86	76.89%	\$65.55	87.66%	\$23.00	\$86.81
MACKINAW STATE FOREST		25,067.00	\$44.52	\$32.88	73.85%	\$42.88	-3.68%	\$23.00	\$86.81
TRAVERSE CITY FOREST MGT UNI	26	17,614.30	\$56.12	\$41.52	73.98%	\$46.59	-16.98%	\$30.25	\$58.51
CADILLAC FOREST MGT UNIT	6	4,680.80	\$52.86	\$44.73	84.62%	\$69.24	30.97%	\$34.80	\$81.00
PERE MARQUETTE STATE FORES	32	22,295.10	\$55.43	\$42.19	76.11%	\$51.34	-7.38%	\$30.25	\$81.00
ROSCOMMON FOREST MGT UNIT	13	5,357.00	\$33.33	\$23.29	69.86%	\$26.97	-19.09%	\$21.90	\$51.50
GRAYLING FOREST MGT UNIT	17	11,052.00	\$43.60	\$35.37	81.12%	\$40.04	-8.17%	\$26.10	\$55.00
AUSABLE STATE FOREST	30	16,409.00	\$40.25	\$31.42	78.07%	\$35.77	-11.12%	\$21.90	\$55.00
NORTHERN LOWER PENINSULA	90	63,771.10	\$47.24	\$35.76	75.70%	\$44.01	-6.83%	\$21.90	\$86.81
STATEWIDE	108				77.02%		-6.10%	\$21.90	\$86.81

SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	1	275.00	\$6.61	\$5.50	83.21%	\$8.00	21.03%	\$8.00	\$8.00
MACKINAW STATE FOREST		275.00	\$6.61	\$5.50	83.21%	\$8.00	21.03%	\$8.00	\$8.00
TRAVERSE CITY FOREST MGT UNI	1	230.00	\$15.24	\$9.30	61.02%	\$34.00	123.10%	\$34.00	\$34.00
CADILLAC FOREST MGT UNIT	1	434.10	\$9.00	\$6.15	68.33%	\$9.25	2.78%	\$9.25	\$9.25
PERE MARQUETTE STATE FORES		664.10	\$11.16	\$7.24	64.88%	\$17.82	59.68%	\$9.25	\$34.00
GRAYLING FOREST MGT UNIT	1	196.00	\$7.47	\$7.40	99.06%	\$11.40	52.61%	\$11.40	\$11.40
AUSABLE STATE FOREST	1	196.00	\$7.47	\$7.40	99.06%	\$11.40	52.61%	\$11.40	\$11.40
NORTHERN LOWER PENINSULA	4	1,135.10	\$9.42	\$6.85	72.67%	\$14.33	52.14%	\$8.00	\$34.00
STATEWIDE	4				72.67%		52.14%	\$8.00	\$34.00

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PULPWOOD (Cords, see general note 3)

TAMARACK	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	2	824.00	` '	\$18.31	81.54%		2.92%	\$23.07	\$23.13
ESCANABA RIVER STATE FOREST		824.00	\$22.45	\$18.31	81.54%	\$23.11	2.92%	\$23.07	\$23.13
NEWBERRY FOREST MGT UNIT	1	123.00	\$10.30	\$8.15	79.13%	\$10.00	-2.91%	\$10.00	\$10.00
LAKE SUPERIOR STATE FOREST	1	123.00	\$10.30	\$8.15	79.13%	\$10.00	-2.91%	\$10.00	\$10.00
UPPER PENINSULA	3				81.39%		2.55%	\$10.00	\$23.13
STATEWIDE	3				81.39%		2.55%	\$10.00	\$23.13
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ROSCOMMON FOREST MGT UNIT	1			\$6.65	71.89%		-13.51%		\$8.00
GRAYLING FOREST MGT UNIT	1	604.00	\$12.30	\$9.10	73.98%	\$9.10	-26.02%	\$9.10	\$9.10
AUSABLE STATE FOREST		646.00	\$12.10	\$8.94	73.88%		-25.39%	\$8.00	\$9.10
NORTHERN LOWER PENINSULA	2	646.00	\$12.10	\$8.94	73.88%	\$9.03	-25.39%	\$8.00	\$9.10
STATEWIDE	2				73.88%		-25.39%	\$8.00	\$9.10
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	1			\$9.60	64.00%		119.67%	\$32.95	\$32.95
MACKINAW STATE FOREST		282.00	\$15.00	\$9.60	64.00%		119.67%	\$32.95	\$32.95
TRAVERSE CITY FOREST MGT UNI	1	1,971.00	\$5.40	\$3.50	64.81%	\$16.75	210.19%	\$16.75	\$16.75
CADILLAC FOREST MGT UNIT	1	327.00	\$9.25	\$5.10	55.14%	\$9.10	-1.62%	\$9.10	\$9.10
PERE MARQUETTE STATE FORES		2,298.00	\$5.95	\$3.73	62.67%	\$15.66	163.31%	\$9.10	\$16.75
NORTHERN LOWER PENINSULA	3	2,580.00	\$6.94	\$4.37	62.99%	\$17.55	153.00%	\$9.10	\$32.95
STATEWIDE	3				62.99%		153.00%	\$9.10	\$32.95

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WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	273.00	\$17.60	\$10.20	57.95%	\$26.77	52.10%	\$26.77	\$26.77
GWINN FOREST MGT UNIT	2	193.20	\$28.49	\$18.52	64.99%	\$21.09	-25.98%	\$16.30	\$35.10
ESCANABA FOREST MGT UNIT	1	244.00	\$22.00	\$20.00	90.91%	\$24.65	12.05%	\$24.65	\$24.65
ESCANABA RIVER STATE FOREST	3	437.20	\$24.87	\$19.34	77.79%	\$23.08	-7.21%	\$16.30	\$35.10
UPPER PENINSULA	4				71.71%		10.97%	\$16.30	\$35.10
CADILLAC FOREST MGT UNIT	1	816.00	\$6.65	\$5.00	75.19%	\$8.36	25.71%	\$8.36	\$8.36
PERE MARQUETTE STATE FORES	1	816.00	\$6.65	\$5.00	75.19%	\$8.36	25.71%	\$8.36	\$8.36
NORTHERN LOWER PENINSULA	1	816.00	\$6.65	\$5.00	75.19%	\$8.36	25.71%	\$8.36	\$8.36
STATEWIDE	5				72.60%		14.76%	\$8.36	\$35.10
YELLOW BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	49.00	\$30.89	\$20.00	64.75%	\$20.00	-35.25%	\$20.00	\$20.00
ESCANABA RIVER STATE FOREST		49.00	\$30.89	\$20.00	64.75%	\$20.00	-35.25%	\$20.00	\$20.00
UPPER PENINSULA	1				64.75%		-35.25%	\$20.00	\$20.00
STATEWIDE	1				64.75%		-35.25%	\$20.00	\$20.00

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PULPWOOD EXCLUSION (Cords, see general note 3)

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BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
FIK	(1)	(2)		
GWINN FOREST MGT UNIT	1	98.70	\$127.60	\$127.60
ESCANABA RIVER STATE FOREST	1	98.70	\$127.60	\$127.60
UPPER PENINSULA	1		\$127.60	\$127.60
STATEWIDE	1		\$127.60	\$127.60
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASPEN	SOLD			
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	256.00	\$95.00	\$95.00
PERE MARQUETTE STATE FORES		256.00	\$95.00	\$95.00
NORTHERN LOWER PENINSULA	1	256.00	\$95.00	\$95.00
STATEWIDE	1		\$95.00	\$95.00
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
HARDWOOD	SOLD			
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	129.00	\$110.43	\$110.43
GWINN FOREST MGT UNIT	2	636.50	\$67.85	\$104.42
ESCANABA RIVER STATE FOREST		636.50	\$67.85	\$104.42
UPPER PENINSULA	3		\$67.85	\$110.43
STATEWIDE	3		\$67.85	\$110.43

BOLTS (MBF, see general note 3)

MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	20.50	\$108.00	\$91.80	85.00%	\$100.10	-7.31%	\$100.10	\$100.10
ESCANABA RIVER STATE FOREST	1	20.50	\$108.00	\$91.80	85.00%	\$100.10	-7.31%	\$100.10	\$100.10
UPPER PENINSULA	1				85.00%		-7.31%	\$100.10	\$100.10
STATEWIDE	1				85.00%		-7.31%	\$100.10	\$100.10

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BOLTS EXCLUSION (MBF, see general note 3)

MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE	
O/ II ((1)	(2)			
ESCANABA FOREST MGT UNIT	2	171.10	\$191.00	\$204.00	
ESCANABA RIVER STATE FOREST		171.10	\$191.00	\$204.00	
UPPER PENINSULA	2		\$191.00	\$204.00	
STATEWIDE	2		\$191.00	\$204.00	

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