

Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

AVERAGE STUMPAGE PRICE REPORT FOR 07/01/2011 TO 12/31/2011

PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

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Date:

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SAWLOGS (MBF, see ge B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRIC
GAYLORD FOREST MGT UNIT	1	105.00	` '	\$73.00	70.70%	\$100.00	-3.15%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	3		*	\$66.60	73.12%	\$90.05	-1.13%	\$63.00	\$200.00
MACKINAW STATE FOREST	$ \frac{3}{4}$		- — <u> </u>	_ <u> </u>		\$92.47		\$63.00	\$200.00
TRAVERSE CITY FOREST MGT UNI	16		**	\$78.18	74.67%	*-	-4.22%	\$60.00	\$201.9
CADILLAC FOREST MGT UNIT	2		·	\$66.32	79.82%	·	-0.39%	\$75.00	\$85.0
PERE MARQUETTE STATE FORES	$\frac{2}{18}$		- — — <u>-</u> — –		- — — — — — — — — — — — — — — — — — — —	\$97.39		\$60.00	\$201.9
GRAYLING FOREST MGT UNIT	10	32.60		\$49.00	63.42%	•	-36.58%	\$49.00	\$49.0
AUSABLE STATE FOREST	$\frac{1}{1}$	$ \frac{32.60}{32.60}$	- — — <u>-</u> — –	<u> </u>	63.42%	\$49.00	-36.58%	\$49.00	
NORTHERN LOWER PENINSULA	23		·	\$72.99	74.26%	\$94.65	-3.70%	\$49.00	\$201.9
STATEWIDE	23				74.26%		-3.70%	\$49.00	\$201.9
BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUN SOLD PRIC
CRYSTAL FALLS FOREST MGT UNI	(1)	. , ,	ì '	\$113.00	65.01%	` '	3.56%	\$180.00	\$180.0
GWINN FOREST MGT UNIT	2			\$113.00	62.77%		-4.24%	\$180.00	\$231.5
ESCANABA RIVER STATE FOREST	$\frac{2}{2}$	$ \frac{73.50}{73.50}$	- — — — — —			\$184.60	-4.24%	\$127.00	\$231.5 \$231.5
UPPER PENINSULA	3		ψ192.70	ψ121.00	63.39%	\$104.00	-2.08%	\$127.00	\$231.5
GAYLORD FOREST MGT UNIT	1	45.50		\$89.00	92.06%		313.74%		\$400.0
PIGEON RIVER FOREST MGT UNIT	. 1	2.00	*	\$81.00	64.63%	*	-34.57%	\$82.00	\$82.0
MACKINAW STATE FOREST	$ \frac{1}{2}$		- — — — — —	<u> </u>	90.58%	\$386.61	294.96%	\$82.00	\$400.0
TRAVERSE CITY FOREST MGT UNI		9.50		\$95.00	62.22%	·	-37.78%	\$95.00	\$95.0
CADILLAC FOREST MGT UNIT	1	27.40		\$60.00	92.31%	•	53.85%	\$100.00	\$100.0
PERE MARQUETTE STATE FORES	$ \frac{1}{2}$		- — <u> </u>		- — — — — — — — — — — — — — — — — — — —		<u> </u>	\$95.00	\$100.0
NORTHERN LOWER PENINSULA	4			\$80.07	85.75%	\$260.74	179.23%	\$82.00	\$400.0
STATEWIDE	7				69.80%	*	49.90%	¥	\$400.0
BEECH	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUN
BLLGIT	SOLD (1)	(2)	AT TIME OF APPRAISAL (3)	ADVERTISED PRICE (4)	COLUMN 4 TO COLUMN 3 (5)	SOLD PRICE (6)	FROM COL. 3 TO COL. 6 (7)	SOLD PRICE (8)	SOLD PRI
GRAYLING FOREST MGT UNIT	1			\$84.00	63.88%	```	101.54%	\$265.00	\$265.0
AUSABLE STATE FOREST	$\frac{1}{1}$	122.00	- — — — — —		63.88%	\$265.00	101.54%	\$265.00	\$265.0
NORTHERN LOWER PENINSULA	1		•	\$84.00	63.88%	·	101.54%	\$265.00	\$265.0
STATEWIDE	1				63.88%	*	101.54%	•	\$265.0

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SAWLOGS (MBF see general note 3)

SAWLOGS (MBF, see ge	eneral note 3	3)							
BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	9.20	\$300.40	\$243.00	80.89%	\$250.00	-16.78%	\$250.00	\$250.00
PERE MARQUETTE STATE FORES	1	9.20	\$300.40	\$243.00	80.89%	\$250.00	-16.78%	\$250.00	\$250.00
NORTHERN LOWER PENINSULA	1	9.20	\$300.40	\$243.00	80.89%	\$250.00	-16.78%	\$250.00	\$250.00
STATEWIDE	1				80.89%		-16.78%	\$250.00	\$250.00
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	62.00	\$28.91	\$21.00	72.64%	\$21.00	-27.36%	\$21.00	\$21.00
PERE MARQUETTE STATE FORES	· — — — 		======================================	\$21.00	72.64%	\$21.00 \$21.00	-27.36%	\$21.00	\$21.00
ROSCOMMON FOREST MGT UNIT	1	53.70	\$52.81	\$40.00	75.74%	\$40.00	-24.26%	\$40.00	\$40.00
GRAYLING FOREST MGT UNIT	3	307.00	\$52.10	\$40.35	77.45%	\$40.35	-22.55%	\$37.00	\$41.00
GLADWIN FOREST MGT UNIT	1	22.80	\$53.61	\$47.00	87.67%	\$47.00	-12.33%	\$47.00	\$47.00
AUSABLE STATE FOREST	- 	383.50	\$52.29	<u> </u>	77.83%	\$40.70	-22.17%	\$37.00	\$47.00
NORTHERN LOWER PENINSULA	6	445.50	\$49.03	\$37.95	77.40%	\$37.95	-22.60%	\$21.00	\$47.00
STATEWIDE	6				77.40%		-22.60%	\$21.00	\$47.00
STATEWIDE	•						0070	Ψ=1.00	
MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
MIXED	# OF SALES	TOTAL VOLUME (2)	AT TIME OF	ADVERTISED	RATIO OF COLUMN 4 TO		% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM
MIXED	# OF SALES SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
MIXED ASPEN	# OF SALES SOLD (1)	(2)	AT TIME OF APPRAISAL (3)	ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN	# OF SALES SOLD (1)	(2)	AT TIME OF APPRAISAL (3) \$83.50	ADVERTISED PRICE (4) \$63.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45%	(6) \$85.00	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8) \$85.00	MAXIMUM SOLD PRICE (9) \$85.00
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST	# OF SALES SOLD (1)	(2)	AT TIME OF APPRAISAL (3) \$83.50 \$83.50	ADVERTISED PRICE (4) \$63.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45%	(6) \$85.00	% CHANGE FROM COL. 3 TO COL. 6 (7) 1.80%	MINIMUM SOLD PRICE (8) \$85.00	MAXIMUM SOLD PRICE (9) \$85.00
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST UPPER PENINSULA	# OF SALES SOLD (1) 1 1	(2) 34.70 34.70	AT TIME OF APPRAISAL (3) \$83.50 \$83.50	ADVERTISED PRICE (4) \$63.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45% 75.45%	(6) \$85.00 \$85.00	% CHANGE FROM COL. 3 TO COL. 6 (7) 1.80% 1.80%	MINIMUM SOLD PRICE (8) \$85.00 \$85.00	MAXIMUM SOLD PRICE (9) \$85.00 \$85.00
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT	# OF SALES SOLD (1) 1 1 1	(2) 34.70 34.70 39.40	AT TIME OF APPRAISAL (3) \$83.50 \$83.50 \$83.41	ADVERTISED PRICE (4) \$63.00 \$63.00 \$72.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45% 75.45% 86.32%	\$85.00 \$85.00 \$80.00	% CHANGE FROM COL. 3 TO COL. 6 (7) 1.80% 1.80% -4.09%	MINIMUM SOLD PRICE (8) \$85.00 \$85.00 \$80.00	MAXIMUM SOLD PRICE (9) \$85.00 \$85.00 \$85.00
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT	# OF SALES SOLD (1) 1 1 1 1	(2) 	AT TIME OF APPRAISAL (3) \$83.50 \$83.50 \$83.41 \$78.99	ADVERTISED PRICE (4) \$63.00 \$63.00 \$72.00 \$51.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45% 75.45% 86.32% 64.57%	\$5.00 \$85.00 \$85.00 \$85.00 \$80.00 \$52.00	% CHANGE FROM COL. 3 TO COL. 6 (7) 1.80% 1.80% -4.09% -34.17%	MINIMUM SOLD PRICE (8) \$85.00 \$85.00 \$80.00 \$52.00	MAXIMUM SOLD PRICE (9) \$85.00 \$85.00 \$80.00 \$52.00
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT	# OF SALES SOLD (1) 1 1 1 1 4	(2) 34.70 34.70 39.40 5.00 434.80	\$83.50 \$83.50 \$83.41 \$78.99 \$78.82	ADVERTISED PRICE (4) \$63.00 \$63.00 \$72.00 \$51.00 \$67.88	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45% 75.45% 86.32% 64.57% 86.12%	(6) \$85.00 \$85.00 \$80.00 \$52.00 \$98.29	% CHANGE FROM COL. 3 TO COL. 6 (7) 1.80% 1.80% -4.09% -34.17% 24.70%	MINIMUM SOLD PRICE (8) \$85.00 \$85.00 \$80.00 \$52.00 \$64.00	MAXIMUM SOLD PRICE (9) \$85.00 \$85.00 \$80.00 \$135.28
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST	# OF SALES SOLD (1) 1 1 1 1 1 4 6	34.70 34.70 39.40 5.00 434.80 479.20	\$83.50 \$83.50 \$83.41 \$78.99 \$79.20	ADVERTISED PRICE (4) \$63.00 \$63.00 \$72.00 \$51.00 \$67.88 \$68.04	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45% 75.45% 86.32% 64.57% 86.12% 85.91%	\$0LD PRICE (6) \$85.00 \$80.00 \$52.00 \$98.29 \$96.30	% CHANGE FROM COL. 3 TO COL. 6 (7) 1.80% 1.80% -4.09% -34.17% 24.70% 21.59%	MINIMUM SOLD PRICE (8) \$85.00 \$85.00 \$80.00 \$52.00 \$64.00	MAXIMUM SOLD PRICE (9) \$85.00 \$85.00 \$85.00 \$80.00 \$52.00 \$135.28
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNI	# OF SALES SOLD (1) 1 1 1 1 4 6 4	34.70 34.70 39.40 5.00 434.80 479.20 112.90	AT TIME OF APPRAISAL (3) \$83.50 \$83.50 \$83.41 \$78.99 \$78.82 \$79.20 \$93.65	\$63.00 \$63.00 \$63.00 \$72.00 \$51.00 \$67.88 \$68.04	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45% 75.45% 86.32% 64.57% 86.12% 85.91% 69.63%	\$5.00 \$85.00 \$85.00 \$85.00 \$80.00 \$52.00 \$98.29 \$96.30 \$84.03	% CHANGE FROM COL. 3 TO COL. 6 (7) 1.80% 1.80% -4.09% -34.17% 24.70% 21.59% -10.27%	\$85.00 \$85.00 \$85.00 \$85.00 \$85.00 \$64.00 \$65.00	MAXIMUM SOLD PRICE (9) \$85.00 \$85.00 \$80.00 \$135.28 \$135.28
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT	# OF SALES SOLD (1) 1 1 1 4 6 4 2	(2) 34.70 34.70 39.40 5.00 434.80 479.20 112.90 91.70	\$83.50 \$83.50 \$83.50 \$83.41 \$78.99 \$78.82 \$79.20 \$93.65 \$97.39	\$63.00 \$63.00 \$63.00 \$72.00 \$51.00 \$67.88 \$68.04 \$65.21 \$71.28	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45% 75.45% 86.32% 64.57% 86.12% 85.91% 69.63% 73.18%	\$0LD PRICE (6) \$85.00 \$85.00 \$80.00 \$52.00 \$98.29 \$96.30 \$84.03 \$126.12	% CHANGE FROM COL. 3 TO COL. 6 (7) 1.80% 1.80% -4.09% -34.17% 24.70% 21.59% -10.27% 29.49%	MINIMUM SOLD PRICE (8) \$85.00 \$85.00 \$80.00 \$52.00 \$64.00 \$52.00 \$64.00 \$90.00	MAXIMUM SOLD PRICE (9) \$85.00 \$85.00 \$85.00 \$135.28 \$135.28 \$105.00 \$135.00
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES	# OF SALES SOLD (1) 1 1 1 1 4 6 4 2 6	34.70 34.70 39.40 5.00 434.80 479.20 112.90 91.70 204.60	\$83.50 \$83.50 \$83.41 \$78.99 \$78.82 \$79.20 \$93.65 \$97.39	\$63.00 \$63.00 \$72.00 \$51.00 \$67.88 \$68.04 \$65.21 \$71.28	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45% 75.45% 86.32% 64.57% 86.12% 85.91% 69.63% 73.18%	\$0LD PRICE (6) \$85.00 \$80.00 \$52.00 \$98.29 \$96.30 \$84.03 \$126.12 \$102.89	% CHANGE FROM COL. 3 TO COL. 6 (7) 1.80% 1.80% 1.80% -4.09% -34.17% 24.70% 21.59% -10.27% 29.49% 7.94%	MINIMUM SOLD PRICE (8) \$85.00 \$85.00 \$80.00 \$52.00 \$64.00 \$52.00 \$65.00	MAXIMUM SOLD PRICE (9) \$85.00 \$85.00 \$85.00 \$85.00 \$135.28 \$135.28 \$105.00 \$135.00 \$135.00
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT	# OF SALES SOLD (1) 1 1 1 1 4 6 4 2 6 1	34.70 34.70 39.40 5.00 434.80 479.20 112.90 91.70 204.60 93.30	AT TIME OF APPRAISAL (3) \$83.50 \$83.50 \$83.41 \$78.99 \$78.82 \$79.20 \$93.65 \$97.39 \$95.33	\$63.00 \$63.00 \$63.00 \$72.00 \$51.00 \$67.88 \$68.04 \$65.21 \$71.28 \$67.93 \$65.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45% 75.45% 86.32% 64.57% 86.12% 85.91% 69.63% 73.18% 71.26% 66.22%	\$5.00 \$85.00 \$85.00 \$85.00 \$80.00 \$52.00 \$98.29 \$96.30 \$84.03 \$126.12 \$102.89 \$65.00	% CHANGE FROM COL. 3 TO COL. 6 (7) 1.80% 1.80% 1.80% -4.09% -34.17% 24.70% 21.59% -10.27% 29.49% 7.94% -33.78%	\$85.00 \$85.00 \$85.00 \$85.00 \$85.00 \$64.00 \$52.00 \$65.00 \$90.00 \$65.00	MAXIMUM SOLD PRICE (9) \$85.00 \$85.00 \$80.00 \$135.28 \$135.28 \$135.28 \$105.00 \$135.00 \$65.00
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT GRAYLING FOREST MGT UNIT	# OF SALES SOLD (1) 1 1 1 4 6 4 6 1 1 1 1 1 1 1 1 1 1 1 1	(2) 34.70 39.40 5.00 434.80 479.20 112.90 91.70 204.60 93.30 24.90	AT TIME OF APPRAISAL (3) \$83.50 \$83.50 \$83.50 \$83.41 \$78.99 \$78.82 \$79.20 \$93.65 \$97.39 \$95.33 \$98.16 \$54.67	### ADVERTISED PRICE (4) \$63.00	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45% 75.45% 86.32% 64.57% 86.12% 85.91% 69.63% 73.18% 71.26% 66.22% 89.63%	\$0LD PRICE (6) \$85.00 \$85.00 \$80.00 \$52.00 \$98.29 \$96.30 \$84.03 \$126.12 \$102.89 \$65.00 \$92.33	% CHANGE FROM COL. 3 TO COL. 6 (7) 1.80% 1.80% -4.09% -34.17% 24.70% 21.59% -10.27% 29.49% 7.94% -33.78% 68.89%	MINIMUM SOLD PRICE (8) \$85.00 \$85.00 \$80.00 \$52.00 \$64.00 \$52.00 \$65.00 \$65.00 \$65.00 \$92.33	MAXIMUM SOLD PRICE (9) \$85.00 \$85.00 \$85.00 \$85.00 \$135.28 \$135.28 \$105.00 \$135.00 \$135.00 \$135.00
MIXED ASPEN S STE MARIE FMU (SOO MAINLAN LAKE SUPERIOR STATE FOREST UPPER PENINSULA GAYLORD FOREST MGT UNIT PIGEON RIVER FOREST MGT UNIT ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST TRAVERSE CITY FOREST MGT UNIT CADILLAC FOREST MGT UNIT PERE MARQUETTE STATE FORES ROSCOMMON FOREST MGT UNIT GRAYLING FOREST MGT UNIT GLADWIN FOREST MGT UNIT	# OF SALES SOLD (1) 1 1 1 1 4 6 4 2 6 1 1 7	(2) 34.70 34.70 39.40 5.00 434.80 479.20 112.90 91.70 204.60 93.30 24.90 700.50	AT TIME OF APPRAISAL (3) \$83.50 \$83.50 \$83.41 \$78.99 \$78.82 \$79.20 \$93.65 \$97.39 \$95.33 \$98.16 \$54.67 \$55.75	\$63.00 \$63.00 \$72.00 \$51.00 \$67.88 \$68.04 \$65.21 \$71.28 \$67.93 \$65.00 \$49.00 \$48.89	RATIO OF COLUMN 4 TO COLUMN 3 (5) 75.45% 75.45% 86.32% 64.57% 86.12% 85.91% 69.63% 73.18% 71.26% 66.22% 89.63% 87.69%	\$0LD PRICE (6) \$85.00 \$85.00 \$80.00 \$52.00 \$98.29 \$96.30 \$84.03 \$126.12 \$102.89 \$65.00 \$92.33 \$69.03	% CHANGE FROM COL. 3 TO COL. 6 (7) 1.80% 1.80% 1.80% -4.09% -34.17% 24.70% 21.59% -10.27% 29.49% 7.94% -33.78% 68.89% 23.82%	MINIMUM SOLD PRICE (8) \$85.00 \$85.00 \$86.00 \$64.00 \$65.00 \$65.00 \$90.00 \$65.00 \$65.00 \$92.33 \$36.00	MAXIMUM SOLD PRICE (9) \$85.00 \$85.00 \$85.00 \$85.00 \$135.28 \$135.28 \$105.00 \$135.00 \$135.00 \$225.00

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STATEWIDE

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MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
CRYSTAL FALLS FOREST MGT UNI	3	60.70	\$280.59	\$182.19	64.93%	\$201.25	-28.28%	\$151.00	\$281.50
ESCANABA FOREST MGT UNIT	2	66.40	\$156.67	\$105.96	67.64%	\$157.96	0.83%	\$121.00	\$180.00
ESCANABA RIVER STATE FOREST		66.40	\$156.67	\$105.96	67.64%	\$157.96	0.83%	\$121.00	\$180.00
S STE MARIE FMU (SOO MAINLAN	1	15.10	\$135.00	\$135.00	100.00%	\$150.00	11.11%	\$150.00	\$150.00
LAKE SUPERIOR STATE FOREST	1	15.10	\$135.00	\$135.00	100.00%	\$150.00	11.11%	\$150.00	\$150.00
UPPER PENINSULA	6				68.31%		-15.28%	\$121.00	\$281.50
PIGEON RIVER FOREST MGT UNIT	1	6.00	\$87.61	\$67.00	76.48%	\$110.00	25.56%	\$110.00	\$110.00
MACKINAW STATE FOREST		6.00	\$87.61	\$67.00	76.48%	\$110.00	25.56%	\$110.00	\$110.00
TRAVERSE CITY FOREST MGT UNI	3	82.40	\$97.94	\$73.12	74.66%	\$129.81	32.54%	\$100.00	\$180.31
PERE MARQUETTE STATE FORES	3	82.40	\$97.94	\$73.12	74.66%	\$129.81	32.54%	\$100.00	\$180.31
GRAYLING FOREST MGT UNIT	1	125.00	\$163.13	\$95.00	58.24%	\$95.00	-41.76%	\$95.00	\$95.00
GLADWIN FOREST MGT UNIT	2	144.50	\$82.97	\$68.47	82.52%	\$68.47	-17.48%	\$66.00	\$71.00
AUSABLE STATE FOREST		269.50	\$120.15	\$80.78	67.23%	\$80.78	-32.77%	\$66.00	\$95.00
NORTHERN LOWER PENINSULA	7	357.90	\$114.49	\$78.78	68.81%	\$92.55	-19.16%	\$66.00	\$180.31
STATEWIDE	13				68.60%		-17.54%	\$66.00	\$281.50
MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ATLANTA FOREST MGT UNIT	1			\$104.00	74.33%	\$230.00	<u> 64.39%</u>	\$230.00	<u>\$230.00</u>
MACKINAW STATE FOREST	1	81.50	\$139.91	\$104.00	74.33%	\$230.00	64.39%	\$230.00	\$230.00
TRAVERSE CITY FOREST MGT UNI	7	453.40	·	\$97.29	70.19%	\$131.16	-5.37%	\$110.00	\$200.00
CADILLAC FOREST MGT UNIT	1	64.00	<u>\$147.09</u>	\$103.00	70.03%	<u>\$103.00</u>	29.97%	\$103.00	<u>\$103.00</u>
PERE MARQUETTE STATE FORES	8	517.40	\$139.65	\$97.99	70.17%	\$127.68	-8.57%	\$103.00	\$200.00
ROSCOMMON FOREST MGT UNIT	5	445.10	\$154.74	\$107.44	69.43%	\$148.09	-4.30%	\$90.00	\$280.00
GRAYLING FOREST MGT UNIT	5	348.90	\$176.55	\$154.39	87.45%	\$185.89	5.29%	\$136.00	\$267.87
GLADWIN FOREST MGT UNIT	7	601.80	\$148.89	\$114.44	76.86%	\$213.95	43.70%	\$110.00	\$400.00
AUSABLE STATE FOREST	<u></u>	1,395.80	\$157.67	\$122.19	77.50%	\$185.93	17.93%	\$90.00	\$400.00
NORTHERN LOWER PENINSULA	26	1,994.70	\$152.27	\$115.17	75.64%	\$172.62	13.37%	\$90.00	\$400.00

75.64%

13.37%

\$90.00

\$400.00

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SAWLOGS (MBF, see ge		3)							
MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GLADWIN FOREST MGT UNIT	(1)	41.60	` '	\$102.00	85.00%	\$102.00	-15.00%	\$102.00	\$102.00
AUSABLE STATE FOREST	· — — — <u>'</u>	$ \frac{41.60}{41.60}$. — — — — —	\$102.00 \$102.00	85.00% 85.00%	\$102.00	-15.00% -15.00%	\$102.00	\$102.00
NORTHERN LOWER PENINSULA	1	41.60		\$102.00	85.00%	\$102.00	-15.00%	\$102.00	\$102.00
STATEWIDE	1				85.00%		-15.00%	\$102.00	\$102.00
MIXED SOFTWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
001111000	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	1	58.00	\$93.00	\$55.00	59.14%	\$125.00	34.41%	\$125.00	\$125.00
PERE MARQUETTE STATE FORES			\$93.00	\$55.00	59.14%	\$125.00	34.41%	\$125.00	\$125.00
NORTHERN LOWER PENINSULA	1	58.00	\$93.00	\$55.00	59.14%	\$125.00	34.41%	\$125.00	\$125.00
STATEWIDE	1				59.14%		34.41%	\$125.00	\$125.00
N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
CADILLAC FOREST MGT UNIT		30.60	(3) \$57.10	(4) \$40.00	(5) 70.05%	(6)	(7) 40.11%	(8)	(9) \$80.00
PERE MARQUETTE STATE FORES	$ \frac{1}{1}$	$ \frac{30.60}{30.60}$			70.05%				\$80.00
NORTHERN LOWER PENINSULA	1	30.60	*	\$40.00	70.05%	\$80.00	40.11%	\$80.00 \$80.00	\$80.00
STATEWIDE	1	30.00	ψ57.10	ψ40.00	70.05%	φου.υυ	40.11%	\$80.00	\$80.00
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE
S STE MARIE FMU (SOO MAINLAN	1	8.20	\$270.50	\$235.00	86.88%	\$250.00	-7.58%	\$250.00	\$250.00
LAKE SUPERIOR STATE FOREST	1	8.20	\$270.50	\$235.00	86.88%	\$250.00	-7.58%	\$250.00	\$250.00
UPPER PENINSULA	1				86.88%		-7.58%	\$250.00	\$250.00
STATEWIDE	1				86.88%		-7.58%	\$250.00	\$250.00
Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
PIGEON RIVER FOREST MGT UNIT	. — — — <u> </u>	$\frac{27.00}{27.00}$	· — — <u>·</u> — –	\$50.00	80.83%	\$120.00	93.99%	\$120.00	\$120.00
MACKINAW STATE FOREST	1	27.00	\$61.86	\$50.00	80.83%	\$120.00	93.99%	\$120.00	\$120.00
ROSCOMMON FOREST MGT UNIT	$\frac{1}{4}$	191.80	. <u> </u>	\$41.00	82.00%	\$41.00	-18.00%	\$41.00	\$41.00
AUSABLE STATE FOREST	1	191.80		\$41.00	82.00%	\$41.00	-18.00%	\$41.00	\$41.00
NORTHERN LOWER PENINSULA STATEWIDE	2		\$51.46	\$42.11	81.83% 81.83%	\$50.75	-1.39% -1.39%	\$41.00 \$41.00	\$120.00 \$120.00
SIAIEWIDE	2				01.03%		-1.39%	φ41.00	φ1∠0.00

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RED #OF SALES TOTAL VOLUME AVERAGE AT TIME OF APPRAISAL AT TIME OF APPRAISAL COLUMN 4 TO COLUMN 3 (6) (7)	% CHANGE	MINIMUM	MAXIMUM
Care Care	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
SHINGLETON FOREST MGT UNIT 3 93.00 \$213.19 \$103.42 48.51% \$161.18 LAKE SUPERIOR STATE FOREST 3 93.00 \$213.19 \$103.42 48.51% \$161.18 UPPER PENINSULA 4	(7)	(8)	(9)
LAKE SUPERIOR STATE FOREST 3 93.00 \$213.19 \$103.42 48.51% \$161.18 UPPER PENINSULA 4	-29.79%	\$200.00	\$200.00
UPPER PENINSULA 4	-24.39%	\$85.00	\$360.00
ATLANTA FOREST MGT UNIT 2 113.40 \$80.36 \$56.34 70.11% \$202.77 MACKINAW STATE FOREST 2 113.40 \$80.36 \$56.34 70.11% \$202.77 TRAVERSE CITY FOREST MGT UNI 6 254.20 \$106.26 \$78.37 73.75% \$115.10 CADILLAC FOREST MGT UNIT 1 15.40 \$80.00 \$73.00 91.25% \$200.00 PERE MARQUETTE STATE FORES 7 269.60 \$104.76 \$78.07 74.52% \$119.95 ROSCOMMON FOREST MGT UNIT 4 120.90 \$155.13 \$106.91 68.91% \$106.91 GLADWIN FOREST MGT UNIT 8 415.60 \$114.24 \$92.95 81.36% \$94.73 AUSABLE STATE FOREST 12 536.50 \$123.46 \$96.09 77.83% \$97.48 NORTHERN LOWER PENINSULA 21 919.50 \$112.66 \$85.90 76.25% \$117.05 STATEWIDE 25	-24.39%	\$85.00	\$360.00
MACKINAW STATE FOREST 2 113.40 \$80.36 \$56.34 70.11% \$202.77 TRAVERSE CITY FOREST MGT UNI 6 254.20 \$106.26 \$78.37 73.75% \$115.10 CADILLAC FOREST MGT UNIT 1 15.40 \$80.00 \$73.00 91.25% \$200.00 PERE MARQUETTE STATE FORES 7 269.60 \$104.76 \$78.07 74.52% \$119.95 ROSCOMMON FOREST MGT UNIT 4 120.90 \$155.13 \$106.91 68.91% \$106.91 GLADWIN FOREST MGT UNIT 8 415.60 \$114.24 \$92.95 81.36% \$94.73 AUSABLE STATE FOREST 12 536.50 \$123.46 \$96.09 77.83% \$97.48 NORTHERN LOWER PENINSULA 21 919.50 \$112.66 \$85.90 76.25% \$117.05 STATEWIDE 25 TOTAL VOLUME SOLD AVERAGE ATT TIME OF APPRAISAL (3) AVERAGE ADVERTISED PRICE COLUMN 4 TO	-25.13%	\$85.00	\$360.00
TRAVERSE CITY FOREST MGT UNI CADILLAC FOREST MGT UNIT 1 15.40 \$80.00 \$73.00 91.25% \$200.00 PERE MARQUETTE STATE FORES 7 269.60 \$104.76 \$78.07 74.52% \$119.95 ROSCOMMON FOREST MGT UNIT 4 120.90 \$155.13 \$106.91 68.91% \$106.91 GLADWIN FOREST MGT UNIT 8 415.60 \$114.24 \$92.95 81.36% \$94.73 AUSABLE STATE FOREST 12 536.50 \$123.46 \$96.09 77.83% \$97.48 NORTHERN LOWER PENINSULA 21 919.50 \$112.66 \$85.90 76.25% \$117.05 STATEWIDE 25	152.32%	\$47.00	\$303.00
CADILLAC FOREST MGT UNIT 1 15.40 \$80.00 \$73.00 91.25% \$200.00 PERE MARQUETTE STATE FORES 7 269.60 \$104.76 \$78.07 74.52% \$119.95 ROSCOMMON FOREST MGT UNIT 4 120.90 \$155.13 \$106.91 68.91% \$106.91 GLADWIN FOREST MGT UNIT 8 415.60 \$114.24 \$92.95 81.36% \$94.73 AUSABLE STATE FOREST 12 536.50 \$123.46 \$96.09 77.83% \$97.48 NORTHERN LOWER PENINSULA 21 919.50 \$112.66 \$85.90 76.25% \$117.05 STATEWIDE 25	152.32%	\$47.00	\$303.00
PERE MARQUETTE STATE FORES 7 269.60 \$104.76 \$78.07 74.52% \$119.95 ROSCOMMON FOREST MGT UNIT 4 120.90 \$155.13 \$106.91 68.91% \$106.91 GLADWIN FOREST MGT UNIT 8 415.60 \$114.24 \$92.95 81.36% \$94.73 AUSABLE STATE FOREST 12 536.50 \$123.46 \$96.09 77.83% \$97.48 NORTHERN LOWER PENINSULA 21 919.50 \$112.66 \$85.90 76.25% \$117.05 STATEWIDE 25	8.32%	\$65.00	\$150.00
ROSCOMMON FOREST MGT UNIT 4 120.90 \$155.13 \$106.91 68.91% \$106.91 GLADWIN FOREST MGT UNIT 8 415.60 \$114.24 \$92.95 81.36% \$94.73 AUSABLE STATE FOREST 12 536.50 \$123.46 \$96.09 77.83% \$97.48 NORTHERN LOWER PENINSULA 21 919.50 \$112.66 \$85.90 76.25% \$117.05 STATEWIDE 25	150.00%	\$200.00	\$200.00
GLADWIN FOREST MGT UNIT 8	14.50%	\$65.00	\$200.00
AUSABLE STATE FOREST 12 536.50 \$123.46 \$96.09 77.83% \$97.48 NORTHERN LOWER PENINSULA 21 919.50 \$112.66 \$85.90 76.25% \$117.05 STATEWIDE 25	-31.09%	\$100.00	\$114.00
NORTHERN LOWER PENINSULA 21 919.50 \$112.66 \$85.90 76.25% \$117.05	-17.08%	\$72.00	\$183.00
RED OAK # OF SALES SOLD TOTAL VOLUME AVG. PRICE AT TIME OF APPRAISAL (3) AVERAGE AT TIME OF APPRAISAL (3) AVERAGE COLUMN 4 TO COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE COLUMN 4 TO COLUMN 3 (5) AVERAGE AT TIME OF APPRAISAL (3) AVERAGE AT TIME OF APPRAISAL (3) AVERAGE COLUMN 4 TO COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE COLUMN 4 TO COLUMN 4 TO COLUMN 4 TO COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE SO	-21.04%	\$72.00	\$183.00
RED OAK # OF SALES SOLD TOTAL VOLUME AVG. PRICE AT TIME OF APPRAISAL (3) AVERAGE ADVERTISED PRICE (4) RATIO OF COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE (6) CRYSTAL FALLS FOREST MGT UNI 1 46.60 \$199.00 \$150.00 75.38% \$151.00 UPPER PENINSULA 1 75.38% ATLANTA FOREST MGT UNIT 6 188.20 \$231.40 \$192.67 83.27% \$198.81 MACKINAW STATE FOREST 6 188.20 \$231.40 \$192.67 83.27% \$198.81 TRAVERSE CITY FOREST MGT UNI 12 594.50 \$231.75 \$171.39 73.95% \$214.59 CADILLAC FOREST MGT UNIT 4 225.00 \$203.53 \$172.43 84.72% \$177.07 PERE MARQUETTE STATE FORES 16 819.50 \$224.00 \$171.67 76.64% \$204.29 ROSCOMMON FOREST MGT UNIT 1 42.00 \$366.79 \$253.00 68.98% \$253.00 GRAYLING FOREST MGT UNIT 1 42.00 \$361.93 \$2	3.90%	\$47.00	\$303.00
AT TIME OF APPRAISAL (3) ADVERTISED PRICE (4) COLUMN 4 TO COLUMN 3 (5) (6)	-1.36%	\$47.00	\$360.00
(1) (2) APPRAISAL (3) (4) COLUMN 3 (5) (6) CRYSTAL FALLS FOREST MGT UNI 1 46.60 \$199.00 \$150.00 75.38% \$151.00 UPPER PENINSULA 1 75.38% ATLANTA FOREST MGT UNIT 6 188.20 \$231.40 \$192.67 83.27% \$198.81 MACKINAW STATE FOREST 6 188.20 \$231.40 \$192.67 83.27% \$198.81 TRAVERSE CITY FOREST MGT UNI 12 594.50 \$231.75 \$171.39 73.95% \$214.59 CADILLAC FOREST MGT UNIT 4 225.00 \$203.53 \$172.43 84.72% \$177.07 PERE MARQUETTE STATE FORES 16 819.50 \$224.00 \$171.67 76.64% \$204.29 ROSCOMMON FOREST MGT UNIT 1 64.20 \$366.79 \$253.00 68.98% \$253.00 GRAYLING FOREST MGT UNIT 1 42.00 \$361.93 \$289.00 79.85% \$289.00	% CHANGE	MINIMUM	MAXIMUM
(1) (2) (3) (4) (5) (6) CRYSTAL FALLS FOREST MGT UNI 1 46.60 \$199.00 \$150.00 75.38% \$151.00 UPPER PENINSULA 1 75.38% ATLANTA FOREST MGT UNIT 6 188.20 \$231.40 \$192.67 83.27% \$198.81 MACKINAW STATE FOREST 6 188.20 \$231.40 \$192.67 83.27% \$198.81 TRAVERSE CITY FOREST MGT UNI 12 594.50 \$231.75 \$171.39 73.95% \$214.59 CADILLAC FOREST MGT UNIT 4 225.00 \$203.53 \$172.43 84.72% \$177.07 PERE MARQUETTE STATE FORES 16 819.50 \$224.00 \$171.67 76.64% \$204.29 ROSCOMMON FOREST MGT UNIT 1 64.20 \$366.79 \$253.00 68.98% \$253.00 GRAYLING FOREST MGT UNIT 1 42.00 \$361.93 \$289.00 79.85% \$289.00	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
UPPER PENINSULA 1 75.38% ATLANTA FOREST MGT UNIT 6 188.20 \$231.40 \$192.67 83.27% \$198.81 MACKINAW STATE FOREST 6 188.20 \$231.40 \$192.67 83.27% \$198.81 TRAVERSE CITY FOREST MGT UNI 12 594.50 \$231.75 \$171.39 73.95% \$214.59 CADILLAC FOREST MGT UNIT 4 225.00 \$203.53 \$172.43 84.72% \$177.07 PERE MARQUETTE STATE FORES 16 819.50 \$224.00 \$171.67 76.64% \$204.29 ROSCOMMON FOREST MGT UNIT 1 64.20 \$366.79 \$253.00 68.98% \$253.00 GRAYLING FOREST MGT UNIT 1 42.00 \$361.93 \$289.00 79.85% \$289.00	(7)	(8)	(9)
ATLANTA FOREST MGT UNIT 6 188.20 \$231.40 \$192.67 83.27% \$198.81 MACKINAW STATE FOREST 6 188.20 \$231.40 \$192.67 83.27% \$198.81 TRAVERSE CITY FOREST MGT UNI 12 594.50 \$231.75 \$171.39 73.95% \$214.59 CADILLAC FOREST MGT UNIT 4 225.00 \$203.53 \$172.43 84.72% \$177.07 PERE MARQUETTE STATE FORES 16 819.50 \$224.00 \$171.67 76.64% \$204.29 ROSCOMMON FOREST MGT UNIT 1 64.20 \$366.79 \$253.00 68.98% \$253.00 GRAYLING FOREST MGT UNIT 1 42.00 \$361.93 \$289.00 79.85% \$289.00	-24.12%	\$151.00	\$151.00
MACKINAW STATE FOREST 6 188.20 \$231.40 \$192.67 83.27% \$198.81 TRAVERSE CITY FOREST MGT UNI 12 594.50 \$231.75 \$171.39 73.95% \$214.59 CADILLAC FOREST MGT UNIT 4 225.00 \$203.53 \$172.43 84.72% \$177.07 PERE MARQUETTE STATE FORES 16 819.50 \$224.00 \$171.67 76.64% \$204.29 ROSCOMMON FOREST MGT UNIT 1 64.20 \$366.79 \$253.00 68.98% \$253.00 GRAYLING FOREST MGT UNIT 1 42.00 \$361.93 \$289.00 79.85% \$289.00	-24.12%	\$151.00	\$151.00
TRAVERSE CITY FOREST MGT UNI 12 594.50 \$231.75 \$171.39 73.95% \$214.59 CADILLAC FOREST MGT UNIT 4 225.00 \$203.53 \$172.43 84.72% \$177.07 PERE MARQUETTE STATE FORES 16 819.50 \$224.00 \$171.67 76.64% \$204.29 ROSCOMMON FOREST MGT UNIT 1 64.20 \$366.79 \$253.00 68.98% \$253.00 GRAYLING FOREST MGT UNIT 1 42.00 \$361.93 \$289.00 79.85% \$289.00	-14.08%	\$129.00	\$300.00
CADILLAC FOREST MGT UNIT 4 225.00 \$203.53 \$172.43 84.72% \$177.07 PERE MARQUETTE STATE FORES 16 819.50 \$224.00 \$171.67 76.64% \$204.29 ROSCOMMON FOREST MGT UNIT 1 64.20 \$366.79 \$253.00 68.98% \$253.00 GRAYLING FOREST MGT UNIT 1 42.00 \$361.93 \$289.00 79.85% \$289.00	-14.08%	\$129.00	\$300.00
PERE MARQUETTE STATE FORES 16 819.50 \$224.00 \$171.67 76.64% \$204.29 ROSCOMMON FOREST MGT UNIT 1 64.20 \$366.79 \$253.00 68.98% \$253.00 GRAYLING FOREST MGT UNIT 1 42.00 \$361.93 \$289.00 79.85% \$289.00	-7.40%	\$136.00	\$582.91
ROSCOMMON FOREST MGT UNIT 1 64.20 \$366.79 \$253.00 68.98% \$253.00 GRAYLING FOREST MGT UNIT 1 42.00 \$361.93 \$289.00 79.85% \$289.00	-13.00%	\$145.00	\$237.00
GRAYLING FOREST MGT UNIT 1 42.00 \$361.93 \$289.00 79.85% \$289.00	-8.80%	\$136.00	\$582.91
	-31.02%	\$253.00	\$253.00
GLADWIN FOREST MGT UNIT 3 108.10 \$287.73 \$231.51 80.46% \$231.51	-20.15%	\$289.00	\$289.00
4201101	-19.54%	\$199.00	\$245.00
AUSABLE STATE FOREST 5 214.30 \$325.96 \$249.22 76.46% \$249.22	-23.54%	\$199.00	\$289.00
NORTHERN LOWER PENINSULA 27 1,222.00 \$243.02 \$188.51 77.57% \$211.33	-13.04%	\$129.00	\$582.91
STATEWIDE 28 77.50%		\$129.00	\$582.91

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RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	4	179.70	\$178.15	\$135.71	76.18%	\$194.55	9.20%	\$123.75	\$210.00
ESCANABA FOREST MGT UNIT	2	165.60	\$201.52	\$169.51	84.11%	\$207.07	2.75%	\$200.00	\$215.00
ESCANABA RIVER STATE FOREST	6	345.30	\$189.36	\$151.92	80.23%	\$200.55	5.91%	\$123.75	\$215.00
SHINGLETON FOREST MGT UNIT	4	362.00	\$192.25	\$142.31	74.02%	\$203.69	5.95%	\$95.00	\$260.00
NEWBERRY FOREST MGT UNIT	5	96.40	\$172.71	\$121.50	70.35%	\$175.94	1.87%	\$110.00	\$200.00
S STE MARIE FMU (NAUBINWAY)	1	537.50	\$168.68	\$152.00	90.11%	\$297.81	76.55%	\$297.81	\$297.81
LAKE SUPERIOR STATE FOREST	10	995.90	\$177.64	\$145.53	81.92%	\$251.80	41.75%	\$95.00	\$297.81
UPPER PENINSULA	16				81.47%		32.08%	\$95.00	\$297.81
GAYLORD FOREST MGT UNIT	5	1,764.70	\$150.09	\$128.65	85.72%	\$218.35	45.48%	\$200.00	\$220.00
PIGEON RIVER FOREST MGT UNIT	3	666.00	\$157.11	\$133.72	85.11%	\$193.89	23.41%	\$150.00	\$200.00
ATLANTA FOREST MGT UNIT	6	2,614.70	\$154.65	\$132.41	85.62%	\$189.21	22.35%	\$89.00	\$203.50
MACKINAW STATE FOREST	14	5,045.40	\$153.38	\$131.27	85.58%	\$200.02	30.41%	\$89.00	\$220.00
TRAVERSE CITY FOREST MGT UNI	20	3,051.00	\$169.93	\$139.63	82.17%	\$183.99	8.28%	\$126.00	\$614.00
CADILLAC FOREST MGT UNIT	9	731.90	\$147.30	\$110.85	75.26%	\$153.35	4.11%	\$104.00	\$300.00
PERE MARQUETTE STATE FORES		3,782.90	\$165.55	\$134.06	80.98%	\$178.06	7.56%	\$104.00	\$614.00
ROSCOMMON FOREST MGT UNIT	5	451.30	\$175.07	\$142.52	81.41%	\$162.56	-7.14%	\$130.00	\$192.24
GRAYLING FOREST MGT UNIT	1	49.20	\$222.76	\$196.00	87.99%	\$250.00	12.23%	\$250.00	\$250.00
GLADWIN FOREST MGT UNIT	8	2,272.00	\$204.92	\$171.71	83.79%	\$198.97	-2.91%	\$131.00	\$238.50
AUSABLE STATE FOREST	<u> </u>	2,772.50	\$200.38	\$167.39	83.54%	\$193.95	-3.21%	\$130.00	\$250.00
NORTHERN LOWER PENINSULA	57	11,600.80	\$168.58	\$140.81	83.53%	\$191.41	13.54%	\$89.00	\$614.00
STATEWIDE	73				83.30%		15.58%	\$89.00	\$614.00

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SAWLOGS (MBF, see general note 3)

STATEWIDE

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SUGAR MAPLE	# OF SALES SOLD	/	AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
IVIAI LL	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	3	69.10	\$774.08	\$588.68	76.05%	\$885.15	14.35%	\$683.00	\$1,000.00
CRYSTAL FALLS FOREST MGT UNI	3	45.90	\$410.71	\$291.80	71.05%	\$431.29	5.01%	\$325.00	\$610.00
GWINN FOREST MGT UNIT	3	143.80	\$698.87	\$440.25	62.99%	\$595.34	-14.81%	\$425.00	\$783.63
ESCANABA FOREST MGT UNIT	2	22.30	\$693.70	\$465.00	67.03%	\$606.00	-12.64%	\$606.00	\$606.00
ESCANABA RIVER STATE FOREST		166.10	\$698.18	\$443.57	63.53%	\$596.77	-14.52%	\$425.00	\$783.63
SHINGLETON FOREST MGT UNIT	4	89.50	\$873.04	\$614.41	70.38%	\$1,008.38	15.50%	\$595.00	\$1,100.01
NEWBERRY FOREST MGT UNIT	3	31.60	\$732.76	\$549.67	75.01%	\$1,119.35	52.76%	\$750.00	\$1,800.00
LAKE SUPERIOR STATE FOREST		121.10	\$836.44	\$597.52	71.44%	\$1,037.34	24.02%	\$595.00	\$1,800.00
UPPER PENINSULA	18				69.10%		5.56%	\$325.00	\$1,800.00
GAYLORD FOREST MGT UNIT	5	226.10	\$444.05	\$359.13	80.88%	\$754.30	69.87%	\$362.00	\$1,340.35
MACKINAW STATE FOREST	5	226.10	\$444.05	\$359.13	80.88%	\$754.30	69.87%	\$362.00	\$1,340.35
TRAVERSE CITY FOREST MGT UNI	5	94.70	\$323.96	\$272.81	84.21%	\$411.88	27.14%	\$170.00	\$993.97
CADILLAC FOREST MGT UNIT	1	8.60	\$200.00	\$182.00	91.00%	\$285.00	42.50%	\$285.00	\$285.00
PERE MARQUETTE STATE FORES	6	103.30	\$313.64	\$265.25	84.57%	\$401.31	27.95%	\$170.00	\$993.97
GLADWIN FOREST MGT UNIT	1	37.50	\$529.08	\$397.00	75.04%	\$397.00	-24.96%	\$397.00	\$397.00
AUSABLE STATE FOREST		37.50	\$529.08	\$397.00	75.04%	\$397.00	-24.96%	\$397.00	\$397.00
NORTHERN LOWER PENINSULA	12	366.90	\$416.02	\$336.57	80.90%	\$618.40	48.65%	\$170.00	\$1,340.35
STATEWIDE	30				73.17%		20.43%	\$170.00	\$1,800.00
WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
TRAVERSE CITY FOREST MGT UNI	1	60.00	\$35.67	\$27.00	75.69%	\$30.00	15.90%	\$30.00	\$30.00
PERE MARQUETTE STATE FORES	1	60.00	\$35.67	\$27.00	75.69%	\$30.00	-15.90%	\$30.00	\$30.00
GLADWIN FOREST MGT UNIT	1		\$72.69	\$51.00	70.16%	\$51.00	29.84%	\$51.00	\$51.00
AUSABLE STATE FOREST	1	89.40	\$72.69	\$51.00	70.16%	\$51.00	-29.84%	\$51.00	\$51.00
NORTHERN LOWER PENINSULA	2	149.40	\$57.82	\$41.36	71.53%	\$42.57	-26.38%	\$30.00	\$51.00

71.53%

-26.38%

\$30.00

\$51.00

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SAWLOGS (MBF, see general note 3)

WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	3	269.30	\$142.63	\$105.97	74.30%	\$174.59	22.41%	\$105.00	\$200.00
ESCANABA RIVER STATE FOREST		269.30	\$142.63	\$105.97	74.30%	\$174.59	22.41%	\$105.00	\$200.00
SHINGLETON FOREST MGT UNIT	1	20.10	\$65.38	\$45.00	68.83%	\$70.00	7.07%	\$70.00	\$70.00
LAKE SUPERIOR STATE FOREST		20.10	\$65.38	\$45.00	68.83%	\$70.00	7.07%	\$70.00	\$70.00
UPPER PENINSULA	4				74.12%		21.90%	\$70.00	\$200.00
PIGEON RIVER FOREST MGT UNIT	1	307.00	\$67.66	\$51.00	75.38%	\$150.00	121.70%	\$150.00	\$150.00
MACKINAW STATE FOREST		307.00	\$67.66	\$51.00	75.38%	\$150.00	121.70%	\$150.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	3	148.30	\$59.04	\$40.88	69.25%	\$125.57	112.70%	\$49.00	\$162.74
CADILLAC FOREST MGT UNIT	2	92.80	\$56.45	\$47.62	84.35%	\$75.93	34.49%	\$37.00	\$81.00
PERE MARQUETTE STATE FORES		241.10	\$58.04	\$43.47	74.90%	\$106.47	83.42%	\$37.00	\$162.74
NORTHERN LOWER PENINSULA	6	548.10	\$63.43	\$47.69	75.19%	\$130.85	106.29%	\$37.00	\$162.74
STATEWIDE	10				74.62%		61.29%	\$37.00	\$200.00
YELLOW BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	1	4.40	\$302.88	\$227.00	74.95%	\$265.00	12.51% 	\$265.00	\$265.00
LAKE SUPERIOR STATE FOREST	1	4.40	\$302.88	\$227.00	74.95%	\$265.00	-12.51%	\$265.00	\$265.00
UPPER PENINSULA	1				74.95%		-12.51%	\$265.00	\$265.00
STATEWIDE	1				74.95%		-12.51%	\$265.00	\$265.00

07/01/2011 to 12/31/2011

SAWLOGS EXCLUSION (MBF, see general note 3)

SAVILOGS LACEUSION	(IVIDI, SEE G	jeneral note 3))	
B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	2	83.10	\$310.00	\$392.90
PERE MARQUETTE STATE FORES		83.10	\$310.00	\$392.90
NORTHERN LOWER PENINSULA	2	83.10	\$310.00	\$392.90
STATEWIDE	2		\$310.00	\$392.90
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASPEN	SOLD			
	(1)	(2)		
GLADWIN FOREST MGT UNIT	2	152.80	\$325.00	\$349.50
AUSABLE STATE FOREST		152.80	\$325.00	\$349.50
NORTHERN LOWER PENINSULA	2	152.80	\$325.00	\$349.50
STATEWIDE	2		\$325.00	\$349.50
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK	SOLD			
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	34.90	\$537.00	\$537.00
CADILLAC FOREST MGT UNIT	1	25.50	\$628.15	\$628.15
PERE MARQUETTE STATE FORES		60.40	\$537.00	\$628.15
GLADWIN FOREST MGT UNIT	1	37.40	\$837.21	\$837.21
AUSABLE STATE FOREST	1	37.40	\$837.21	\$837.21
NORTHERN LOWER PENINSULA	3	97.80	\$537.00	\$837.21
STATEWIDE	3		\$537.00	\$837.21
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
DIKUH	(1)	(2)		
NEWBERRY FOREST MGT UNIT	1	3.60	\$710.00	\$710.00
LAKE SUPERIOR STATE FOREST	1	3.60	\$710.00	\$710.00
UPPER PENINSULA	1		\$710.00	\$710.00
STATEWIDE	1		\$710.00	\$710.00
RED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
MAPLE	SOLD			
	(1)	(2)		
BARAGA FOREST MGT UNIT	1	14.80	\$640.00	\$640.00
UPPER PENINSULA	1		\$640.00	\$640.00
STATEWIDE	1		\$640.00	\$640.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

CRYSTAL FALLS FOREST MGT UNI 1 24.90 \$1,399.44 \$1,399.44 UPPER PENINSULA 1 \$1,399.44 \$1,399.44 GRAYLING FOREST MGT UNIT 1 18.20 \$1,311.30 \$1,311.30 GLADWIN FOREST MGT UNIT 1 38.60 \$2,931.26 \$2,931.26 AUSABLE STATE FOREST 2 56.80 \$1,311.30 \$2,931.26 NORTHERN LOWER PENINSULA 2 56.80 \$1,311.30 \$2,931.26 STATEWIDE 3 \$1,311.30 \$2,931.26 STATEWIDE SOLD (1) (2) STATEWIDE SOLD (1) (2) STATEWIDE SOLD \$1,301.30 \$2,931.26 STATEWIDE SOLD \$1,301.30 \$1,301.3	RED OAK	# OF SALES	TOTAL VOLUME		MAX PRICE
CRYSTAL FALLS FOREST MGT UNI 1 24.90 \$1,399.44 \$1,399.44 UPPER PENINSULA 1 \$1,399.44 \$1,399.44 GRAYLING FOREST MGT UNIT 1 18.20 \$1,311.30 \$1,311.30 GLADWIN FOREST MGT UNIT 1 38.60 \$2,931.26 \$2,931.26 AUSABLE STATE FOREST 2 56.80 \$1,311.30 \$2,931.26 NORTHERN LOWER PENINSULA 2 56.80 \$1,311.30 \$2,931.26 STATEWIDE # OF SALES SOLD TOTAL VOLUME MIN PRICE MAX PRICE RED PINE # OF SALES SOLD TOTAL VOLUME MIN PRICE MAX PRICE S STE MARIE FMU (NAUBINWAY) 1 20.50 \$875.73 \$875.73 UPPER PENINSULA 1 \$875.73 \$875.73 UPPER PENINSULA 1 \$875.73 \$875.73 ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,091.53 \$1,091.53 AUSABLE STA		SOLD			
UPPER PENINSULA 1 \$1,399.44 \$1,399.44 GRAYLING FOREST MGT UNIT 1 18.20 \$1,311.30 \$1,311.30 GLADWIN FOREST MGT UNIT 1 38.60 \$2,931.26 \$2,931.26 AUSABLE STATE FOREST 2 56.80 \$1,311.30 \$2,931.26 NORTHERN LOWER PENINSULA 2 56.80 \$1,311.30 \$2,931.26 STATEWIDE # OF SALES SOLD TOTAL VOLUME MIN PRICE MAX PRICE RED PINE # OF SALES SOLD TOTAL VOLUME MIN PRICE MAX PRICE S STE MARIE FMU (NAUBINWAY) 1 20.50 \$875.73 \$875.73 LAKE SUPERIOR STATE FOREST 1 20.50 \$875.73 \$875.73 UPPER PENINSULA 1 \$875.73 \$875.73 ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,304.79 \$1,304.79 GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSA		(1)	(2)		
GRAYLING FOREST MGT UNIT 1 18.20 \$1,311.30 \$1,311.30 GLADWIN FOREST MGT UNIT 1 38.60 \$2,931.26 \$2,931.26 AUSABLE STATE FOREST 2 56.80 \$1,311.30 \$2,931.26 NORTHERN LOWER PENINSULA 2 56.80 \$1,311.30 \$2,931.26 STATEWIDE 3 \$1,311.30 \$2,931.26 RED PINE # OF SALES SOLD TOTAL VOLUME SOLD MIN PRICE MAX PRICE S STE MARIE FMU (NAUBINWAY) 1 20.50 \$875.73 \$875.73 LAKE SUPERIOR STATE FOREST 1 20.50 \$875.73 \$875.73 UPPER PENINSULA 1 \$875.73 \$875.73 ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,304.79 \$1,304.79 GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER	CRYSTAL FALLS FOREST MGT UNI	1	24.90	\$1,399.44	\$1,399.44
GLADWIN FOREST MGT UNIT 1 38.60 \$2,931.26 \$2,931.26 AUSABLE STATE FOREST 2 56.80 \$1,311.30 \$2,931.26 NORTHERN LOWER PENINSULA 2 56.80 \$1,311.30 \$2,931.26 STATEWIDE 3 \$1,311.30 \$2,931.26 RED PINE # OF SALES SOLD TOTAL VOLUME MIN PRICE MAX PRICE STATE FOREST 1 20.50 \$875.73 \$875.73 LAKE SUPERIOR STATE FOREST 1 20.50 \$875.73 \$875.73 UPPER PENINSULA 1 \$875.73 \$875.73 ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79	UPPER PENINSULA	1		\$1,399.44	\$1,399.44
AUSABLE STATE FOREST 2 56.80 \$1,311.30 \$2,931.26 NORTHERN LOWER PENINSULA 2 56.80 \$1,311.30 \$2,931.26 STATEWIDE 3 \$1,311.30 \$2,931.26 RED PINE #OF SALES SOLD (1) (2) MIN PRICE MAX PRICE S STE MARIE FMU (NAUBINWAY) 1 20.50 \$875.73 \$875.73 LAKE SUPERIOR STATE FOREST 1 20.50 \$875.73 \$875.73 UPPER PENINSULA 1 \$875.73 \$875.73 ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,304.79 \$1,304.79 GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79	GRAYLING FOREST MGT UNIT	1	18.20	\$1,311.30	\$1,311.30
NORTHERN LOWER PENINSULA 2 56.80 \$1,311.30 \$2,931.26 STATEWIDE # OF SALES SOLD TOTAL VOLUME MIN PRICE MAX PRICE S STE MARIE FMU (NAUBINWAY) 1 20.50 \$875.73 \$875.73 LAKE SUPERIOR STATE FOREST 1 20.50 \$875.73 \$875.73 UPPER PENINSULA 1 \$875.73 \$875.73 ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,304.79 \$1,304.79 GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79	GLADWIN FOREST MGT UNIT	1	38.60	\$2,931.26	\$2,931.26
STATEWIDE 3 \$1,311.30 \$2,931.26 RED PINE # OF SALES SOLD TOTAL VOLUME MIN PRICE MAX PRICE S STE MARIE FMU (NAUBINWAY) 1 20.50 \$875.73 \$875.73 LAKE SUPERIOR STATE FOREST 1 20.50 \$875.73 \$875.73 UPPER PENINSULA 1 \$875.73 \$875.73 ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,304.79 \$1,304.79 GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79	AUSABLE STATE FOREST		56.80	\$1,311.30	\$2,931.26
RED PINE # OF SALES SOLD TOTAL VOLUME SOLD MIN PRICE MAX PRICE S STE MARIE FMU (NAUBINWAY) 1 20.50 \$875.73 \$875.73 LAKE SUPERIOR STATE FOREST 1 20.50 \$875.73 \$875.73 UPPER PENINSULA 1 \$875.73 \$875.73 ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,304.79 \$1,304.79 GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79	NORTHERN LOWER PENINSULA	2	56.80	\$1,311.30	\$2,931.26
SOLD (1) (2) S STE MARIE FMU (NAUBINWAY) LAKE SUPERIOR STATE FOREST UPPER PENINSULA ATLANTA FOREST MGT UNIT MACKINAW STATE FOREST GRAYLING FOREST MGT UNIT GRAYLING FOREST MGT UNIT MUSABLE STATE FOREST NORTHERN LOWER PENINSULA (2) 8875.73 \$875.73 \$875.73 \$875.73 \$875.73 \$875.73 \$875.73 \$1,304.79 \$1,304.79 \$1,304.79 \$1,304.79 \$1,304.79 \$1,304.79 \$1,304.79 \$1,091.53 \$1,091.53 \$1,091.53 \$1,091.53 \$1,091.53 \$1,091.53 \$1,091.53 \$1,091.53	STATEWIDE	3		\$1,311.30	\$2,931.26
S STE MARIE FMU (NAUBINWAY) 1 20.50 \$875.73 \$875.73 LAKE SUPERIOR STATE FOREST 1 20.50 \$875.73 \$875.73 UPPER PENINSULA 1 \$875.73 \$875.73 ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,304.79 \$1,304.79 GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79	RED PINE		TOTAL VOLUME	MIN PRICE	MAX PRICE
S STE MARIE FMU (NAUBINWAY) 1 20.50 \$875.73 \$875.73 LAKE SUPERIOR STATE FOREST 1 20.50 \$875.73 \$875.73 UPPER PENINSULA 1 \$875.73 \$875.73 ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,304.79 \$1,304.79 GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79		SOLD			
LAKE SUPERIOR STATE FOREST 1 20.50 \$875.73 \$875.73 UPPER PENINSULA 1 \$875.73 \$875.73 ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,304.79 \$1,304.79 GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79		(1)	(2)		
UPPER PENINSULA 1 \$875.73 \$875.73 ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,304.79 \$1,304.79 GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79	S STE MARIE FMU (NAUBINWAY)	1	20.50	\$875.73	\$875.73
ATLANTA FOREST MGT UNIT 1 10.60 \$1,304.79 \$1,304.79 MACKINAW STATE FOREST 1 10.60 \$1,304.79 \$1,304.79 GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79	LAKE SUPERIOR STATE FOREST		20.50	\$875.73	\$875.73
MACKINAW STATE FOREST 1 10.60 \$1,304.79 \$1,304.79 GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79	UPPER PENINSULA	1		\$875.73	\$875.73
GRAYLING FOREST MGT UNIT 1 68.00 \$1,091.53 \$1,091.53 AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79	ATLANTA FOREST MGT UNIT	1	10.60	\$1,304.79	\$1,304.79
AUSABLE STATE FOREST 1 68.00 \$1,091.53 \$1,091.53 NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79	MACKINAW STATE FOREST		10.60	\$1,304.79	\$1,304.79
NORTHERN LOWER PENINSULA 2 78.60 \$1,091.53 \$1,304.79	GRAYLING FOREST MGT UNIT	1	68.00	\$1,091.53	\$1,091.53
	AUSABLE STATE FOREST		68.00	\$1,091.53	\$1,091.53
STATEWIDE 3 \$875.73 \$1.304.79	NORTHERN LOWER PENINSULA	2	78.60	\$1,091.53	\$1,304.79
· · · · · · · · · · · · · · · · · · ·	STATEWIDE	3		\$875.73	\$1,304.79
SUGAR # OF SALES TOTAL VOLUME MIN PRICE MAX PRICE	SUGAR		TOTAL VOLUME	MIN PRICE	MAX PRICE
MAPLE	MAPLE	SOLD			
(1) (2)		(1)	(2)		
SHINGLETON FOREST MGT UNIT 1 4.40 \$2,300.00 \$2,300.00	SHINGLETON FOREST MGT UNIT	1	4.40	\$2,300.00	\$2,300.00
LAKE SUPERIOR STATE FOREST 1 4.40 \$2,300.00 \$2,300.00	LAKE SUPERIOR STATE FOREST		4.40	\$2,300.00	\$2,300.00
UPPER PENINSULA 1 \$2,300.00 \$2,300.00	UPPER PENINSULA	1		\$2,300.00	\$2,300.00
STATEWIDE 1 \$2,300.00 \$2,300.00	STATEWIDE	1		\$2,300.00	\$2,300.00
WHITE # OF SALES TOTAL VOLUME MIN PRICE MAX PRICE	WHITE		TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK	OAK	SOLD			
(1) (2)		(1)	(2)		
TRAVERSE CITY FOREST MGT UNI 1 17.20 \$250.00 \$250.00	TRAVERSE CITY FOREST MGT UNI	1	17.20	\$250.00	\$250.00
PERE MARQUETTE STATE FORES 1 17.20 \$250.00 \$250.00	PERE MARQUETTE STATE FORES		17.20	\$250.00	\$250.00
NORTHERN LOWER PENINSULA 1 17.20 \$250.00 \$250.00	NORTHERN LOWER PENINSULA	1	17.20	\$250.00	\$250.00
STATEWIDE 1 \$250.00 \$250.00	STATEWIDE	1		\$250.00	\$250.00

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STATEWIDE

PULPWOOD (Cords, see	gonoral not	to 3)						raye	13 01 29
B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
SHINGLETON FOREST MGT UNIT	(1)	` '	(3) \$53.86	(4) \$40.40	(5) 75.01%	,	-21.28%	(8) \$42.40	(9)
LAKE SUPERIOR STATE FOREST	$\frac{1}{4}$		\$53.86 \$53.86	- — — — \$40.40 \$40.40	. — — — —			\$42.40 \$42.40	\$42.40 \$42.40
UPPER PENINSULA	1	141.00	φου.σο 	\$40.40	75.01% 75.01%	\$42.4U	-21.28% -21.28%	\$42.40	\$42.40 \$42.40
GAYLORD FOREST MGT UNIT	2	677.00	\$19.95	\$14.86		\$15.96		\$14.80	\$20.00
ATLANTA FOREST MGT UNIT	8	677.00 3,126.00	\$19.95 \$18.98	\$14.00 \$15.08	74.48% 79.48%	\$15.96 \$19.01	-19.98% 0.19%	\$14.60	\$20.00 \$31.52
MACKINAW STATE FOREST	$\frac{6}{10}$	<u> </u>	\$19.15		78.55%	\$19.01 \$18.47	-3.55%	\$10.20	\$31.52
TRAVERSE CITY FOREST MGT UNI	18	3,701.30	\$19.15	\$13.04	74.78%	\$22.11	12.70%	\$10.20	\$48.20
CADILLAC FOREST MGT UNIT	5	2,366.90	\$16.18	\$12.50	77.23%	\$32.33	99.76%	\$13.00	\$37.00
PERE MARQUETTE STATE FORES	$\frac{3}{23}$	$\frac{2,300.90}{6.068.20}$	\$18.28	<u> </u>	75.62%	\$26.09	$-\frac{99.70\%}{42.77\%}$	\$12.80	\$48.20
ROSCOMMON FOREST MGT UNIT	1	275.00	\$23.85	\$16.70	70.02%	\$16.70	-29.98%	\$16.70	\$16.70
GRAYLING FOREST MGT UNIT	2	924.00	\$14.26	\$9.90	69.44%	\$36.75	157.70%	\$10.70	\$50.00
AUSABLE STATE FOREST	$\frac{2}{3}$	<u> </u>	\$16.46		69.63%	\$32.15	95.33%	\$10.50 \$10.50	\$50.00
NORTHERN LOWER PENINSULA	36	11,070.20	\$18.38	\$13.99	76.09%	\$24.13	31.29%	\$10.30	\$50.00
STATEWIDE	37		ψ10.30		76.05%		29.40%	\$10.20	\$50.00
	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
BALSAM FIR	SOLD (1)	(2)	AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3 (5)	SOLD PRICE (6)	FROM COL. 3 TO COL. 6 (7)	SOLD PRICE	SOLD PRICE (9)
GWINN FOREST MGT UNIT	7	` '	(3) \$36.02	(4) \$27.46	76.23%	\$44.49	23.51%	(8) \$35.13	\$55.17
ESCANABA RIVER STATE FOREST	$\frac{7}{7}$	$ \frac{1,193.00}{1,193.00}$	\$36.02	\$27.46	76.23%	\$44.49 \$44.49	$\frac{23.51\%}{23.51\%}$	\$35.13	
NEWBERRY FOREST MGT UNIT	1	287.00	\$28.43	\$15.65	55.05%	\$25.75	-9.43%	\$25.75	\$25.75
S STE MARIE FMU (SOO MAINLAN	2	916.00	\$28.43 \$18.95	\$13.63 \$12.59	66.46%	\$23.73 \$27.09	42.94%	\$25.73	\$33.00
S STE MARIE FMU (DRUMMOND IS	2	724.00	\$13.00	\$12.59 \$12.54	96.43%	\$27.09 \$13.36	2.79%	\$13.08	\$33.00 \$17.01
LAKE SUPERIOR STATE FOREST	$\frac{2}{5}$		\$18.13	\$13.03	71.87%			\$13.08	\$33.00
UPPER PENINSULA	12	1,927.00	φ10.13	φ13.03	74.28%	\$21.73	21.88%	\$13.08	\$55.00
GAYLORD FOREST MGT UNIT	12	228.00	\$5.50	\$3.70	67.27%	\$4.00	-27.27%	\$4.00	\$4.00
PIGEON RIVER FOREST MGT UNIT	1	70.00	\$22.39	\$3.70 \$14.80	66.10%	\$4.00 \$20.00	-10.67%	\$20.00	\$20.00
ATLANTA FOREST MGT UNIT	2	70.00 548.00	\$26.57	\$14.00 \$16.05	60.40%	·	-39.12%	\$13.00	
MACKINAW STATE FOREST	$\frac{2}{4}$		\$20.57	\$10.05 \$12.62	61.41%		39.12% 35.70%	\$13.00	\$18.00 \$20.00
TRAVERSE CITY FOREST MGT UNI	2	214.00	\$20.55 \$24.76	\$12.62	59.17%	\$34.10	37.73%	\$24.74	\$20.00
PERE MARQUETTE STATE FORES	$\frac{2}{2}$		\$24.76	\$14.65 \$14.65	59.17%	\$34.10 \$34.10	$\frac{37.73\%}{37.73\%}$	\$24.74	\$50.76
NORTHERN LOWER PENINSULA	6		\$24.76	\$13.03	60.89%	\$17.43	-18.55%	\$4.00	\$50.76
NONTHERN LOWER PENINSULA	0	1,000.00	φ21.40	φ13.03	00.09%	\$17.43	-10.55%	φ4.00	φυ0.76

71.26%

\$4.00

12.77%

\$55.17

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PULPWOOD (Colds, see	generarno	le 3)							
BALSAM POPLAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	(1)	102.00	, ,	\$17.15	65.96%	\$45.00	73.08%	\$45.00	\$45.00
ESCANABA RIVER STATE FOREST				- — — — — —	- — — — — — -				
	1	102.00		\$17.15	65.96%	\$45.00	73.08%	\$45.00	\$45.00
UPPER PENINSULA	1				65.96%		73.08%	\$45.00	\$45.00
STATEWIDE	1				65.96%		73.08%	\$45.00	\$45.00
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	46.00	\$25.00	\$11.25	45.00%	\$20.00	-20.00%	\$20.00	\$20.00
UPPER PENINSULA	1				45.00%		-20.00%	\$20.00	\$20.00
PIGEON RIVER FOREST MGT UNIT	1	66.00	\$10.80	\$8.00	74.07%	\$8.00	-25.93%	\$8.00	\$8.00
MACKINAW STATE FOREST	<u> </u>	66.00	\$10.80	\$8.00	74.07%	\$8.00	-25.93%	\$8.00	\$8.00
NORTHERN LOWER PENINSULA	1	66.00	\$10.80	\$8.00	74.07%	\$8.00	-25.93%	\$8.00	\$8.00
STATEWIDE	2				56.13%		-22.27%	\$8.00	\$20.00
BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	4	1,030.00	\$12.35	\$8.23	66.65%	\$15.07	22.04%	\$5.96	\$34.00
LAKE SUPERIOR STATE FOREST	4	1,030.00	\$12.35	\$8.23	66.65%	\$15.07	22.04%	\$5.96	\$34.00
UPPER PENINSULA	4				66.65%		22.04%	\$5.96	\$34.00
GAYLORD FOREST MGT UNIT	2	192.00	\$26.31	\$14.69	55.84%	\$15.24	-42.08%	\$15.00	\$15.50
MACKINAW STATE FOREST		192.00	\$26.31	\$14.69	55.84%	\$15.24	-42.08%	\$15.00	\$15.50
GRAYLING FOREST MGT UNIT	1	823.00	\$16.85	\$10.30	61.13%	\$21.00	24.63%	\$21.00	\$21.00
AUSABLE STATE FOREST	$\frac{1}{1}$	823.00	\$16.85	\$10.30	61.13%	\$21.00	24.63%	\$21.00	\$21.00
NORTHERN LOWER PENINSULA	3	1,015.00	\$18.64	\$11.13	59.72%	\$19.91	6.82%	\$15.00	\$21.00
STATEWIDE	7				62.51%		12.94%	\$5.96	\$34.00

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BLACK SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	230.00	\$37.05	\$24.00	64.78%	\$38.00	2.56%	\$38.00	\$38.00
GWINN FOREST MGT UNIT	6	1,572.00	\$34.28	\$26.55	77.47%	\$59.72	74.23%	\$36.55	\$72.11
ESCANABA FOREST MGT UNIT	1	560.00	\$28.33	\$19.55	69.01%	\$36.75	29.72%	\$36.75	\$36.75
ESCANABA RIVER STATE FOREST	7	2,132.00	\$32.71	\$24.71	75.54%	\$53.69	64.10%	\$36.55	\$72.11
SHINGLETON FOREST MGT UNIT	7	2,148.00	\$35.95	\$28.10	78.17%	\$46.36	28.96%	\$26.70	\$59.14
NEWBERRY FOREST MGT UNIT	2	543.00	\$35.78	\$21.10	58.98%	\$30.35	-15.16%	\$30.01	\$31.00
S STE MARIE FMU (SOO MAINLAN	1	929.00	\$21.10	\$13.75	65.17%	\$25.00	18.48%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	<u> </u>	3,620.00	\$32.11	\$23.37	72.77%	\$38.48	19.82%	\$25.00	\$59.14
UPPER PENINSULA	18				73.41%		34.94%	\$25.00	\$72.11
GAYLORD FOREST MGT UNIT	1	219.00	\$6.00	\$4.00	66.67%	\$5.00	-16.67%	\$5.00	\$5.00
MACKINAW STATE FOREST		219.00	\$6.00	\$4.00	66.67%	\$5.00	-16.67%	\$5.00	\$5.00
TRAVERSE CITY FOREST MGT UNI	1	182.00	\$25.32	\$14.00	55.29%	\$30.00	18.48%	\$30.00	\$30.00
PERE MARQUETTE STATE FORES		182.00	\$25.32	\$14.00	55.29%	\$30.00	18.48%	\$30.00	\$30.00
NORTHERN LOWER PENINSULA	2	401.00	\$14.77	\$8.54	57.82%	\$16.35	10.68%	\$5.00	\$30.00
STATEWIDE	20				72.95%		34.23%	\$5.00	\$72.11

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JACK PINE	# OF SALES SOLD (1)	· · · · · · · · · · · · · · · · · · ·	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	6	2,327.00	\$58.60	\$39.79	67.89%	\$60.52	3.27%	\$48.20	\$76.00
ESCANABA RIVER STATE FOREST	6	2,327.00	\$58.60	\$39.79	67.89%	\$60.52	3.27%	\$48.20	\$76.00
SHINGLETON FOREST MGT UNIT	9	12,474.00	\$63.11	\$49.77	78.87%	\$64.78	2.65%	\$51.50	\$81.11
NEWBERRY FOREST MGT UNIT	9	10,727.00	\$55.83	\$33.89	60.70%	\$65.60	17.50%	\$46.50	\$72.00
S STE MARIE FMU (NAUBINWAY)	2	776.00	\$29.80	\$20.61	69.15%	\$58.91	97.70%	\$33.30	\$65.00
LAKE SUPERIOR STATE FOREST		23,977.00	\$58.78	\$41.72	70.99%	\$64.96	10.52%	\$33.30	\$81.11
UPPER PENINSULA	26				70.71%		9.88%	\$33.30	\$81.11
PIGEON RIVER FOREST MGT UNIT	2	127.00	\$33.21	\$22.61	68.08%	\$26.38	-20.58%	\$26.00	\$27.00
ATLANTA FOREST MGT UNIT	2	470.00	\$20.02	\$12.20	60.95%	\$12.79	-36.11%	\$12.15	\$14.00
MACKINAW STATE FOREST		597.00	\$22.83	\$14.42	63.15%	\$15.68	-31.30%	\$12.15	\$27.00
TRAVERSE CITY FOREST MGT UNI	11	6,277.90	\$15.89	\$10.97	69.04%	\$22.84	43.74%	\$10.05	\$36.20
CADILLAC FOREST MGT UNIT	3	1,961.80	\$10.28	\$8.01	77.90%	\$29.30	185.06%	\$7.65	\$32.42
PERE MARQUETTE STATE FORES	14	8,239.70	\$14.55	\$10.27	70.53%	\$24.38	67.50%	\$7.65	\$36.20
ROSCOMMON FOREST MGT UNIT	3	569.00	\$18.27	\$12.72	69.63%	\$42.56	132.97%	\$19.35	\$45.50
GRAYLING FOREST MGT UNIT	6	4,973.00	\$29.01	\$20.88	71.98%	\$24.10	-16.95%	\$10.80	\$39.00
GLADWIN FOREST MGT UNIT	3	1,435.00	\$25.05	\$20.72	82.73%	\$23.41	-6.53%	\$19.95	\$31.00
AUSABLE STATE FOREST	<u></u>	6,977.00	\$27.32	\$20.19	73.88%	\$25.46	-6.81%	\$10.80	\$45.50
NORTHERN LOWER PENINSULA	30	15,813.70	\$20.50	\$14.80	72.19%	\$24.53	19.65%	\$7.65	\$45.50
STATEWIDE	56				70.97%		11.58%	\$7.65	\$81.11

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PULPWOOD (Cords, see general note 3)

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MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	13		` ′	\$26.22	65.77%	\$49.35	23.82%	\$30.00	\$72.89
GWINN FOREST MGT UNIT	3	1,127.00	\$25.25	\$19.57	77.52%	\$51.52	104.06%	\$45.51	\$58.19
ESCANABA RIVER STATE FOREST	3	1,127.00	\$25.25	\$19.57	77.52%	\$51.52	104.06%	\$45.51	\$58.19
SHINGLETON FOREST MGT UNIT	7	3,281.00	\$35.83	\$27.42	76.53%	\$40.93	14.25%	\$17.00	\$49.11
NEWBERRY FOREST MGT UNIT	3	1,847.00	\$37.03	\$26.10	70.47%	\$39.57	6.86%	\$22.00	\$40.00
S STE MARIE FMU (SOO MAINLAN	4	2,096.00	\$21.06	\$18.69	88.73%	\$30.74	45.97%	\$25.00	\$35.00
S STE MARIE FMU (DRUMMOND IS	3	3,416.00	\$10.40	\$10.77	103.59%	\$23.62	127.11%	\$16.21	\$33.53
LAKE SUPERIOR STATE FOREST	17	10,640.00	\$24.96	\$20.13	80.61%	\$33.13	32.71%	\$16.21	\$49.11
UPPER PENINSULA	33				71.61%		30.16%	\$16.21	\$72.89
GAYLORD FOREST MGT UNIT	3	756.00	\$29.56	\$25.90	87.61%	\$35.72	20.83%	\$23.00	\$55.30
PIGEON RIVER FOREST MGT UNIT	3	983.00	\$22.81	\$15.75	69.06%	\$24.33	6.68%	\$22.00	\$25.00
ATLANTA FOREST MGT UNIT	8	6,080.00	\$29.37	\$20.82	70.91%	\$24.29	-17.27%	\$16.55	\$42.87
MACKINAW STATE FOREST	14	7,819.00	\$28.56	\$20.68	72.39%	\$25.40	-11.06%	\$16.55	\$55.30
TRAVERSE CITY FOREST MGT UNI	16	3,973.50	\$20.35	\$15.21	74.76%	\$24.22	19.01%	\$10.60	\$33.43
CADILLAC FOREST MGT UNIT	7	5,289.00	\$22.33	\$16.50	73.91%	\$30.74	37.70%	\$15.40	\$60.53
PERE MARQUETTE STATE FORES	23	9,262.50	\$21.48	\$15.95	74.26%	\$27.94	30.10%	\$10.60	\$60.53
ROSCOMMON FOREST MGT UNIT	1	764.00	\$17.74	\$12.40	69.90%	\$30.00	69.11%	\$30.00	\$30.00
GRAYLING FOREST MGT UNIT	3	1,435.00	\$14.61	\$11.40	78.05%	\$20.55	40.66%	\$12.00	\$29.95
GLADWIN FOREST MGT UNIT	16	16,251.00	\$18.56	\$15.45	83.24%	\$22.78	22.69%	\$12.50	\$64.25
AUSABLE STATE FOREST	20	18,450.00	\$18.22	\$15.01	82.38%	\$22.90	25.69%	\$12.00	\$64.25
NORTHERN LOWER PENINSULA	57	35,531.50	\$21.35	\$16.50	77.31%	\$24.77	16.03%	\$10.60	\$64.25
STATEWIDE	90				74.51%		22.97%	\$10.60	\$72.89

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PULPWOOD	(Cords.	see general	note 3)
I OLI WOOD	(Coras,	occ general	11010 0)

MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	3	2,811.00	\$27.17	\$20.52	75.54%	\$28.88	6.31%	\$20.00	\$38.00
CRYSTAL FALLS FOREST MGT UNI	15	7,686.00	\$37.03	\$23.71	64.04%	\$46.23	24.85%	\$30.00	\$69.54
GWINN FOREST MGT UNIT	10	3,664.00	\$33.17	\$21.52	64.89%	\$40.62	22.45%	\$27.50	\$58.12
ESCANABA FOREST MGT UNIT	9	3,207.10	\$31.02	\$24.13	77.81%	\$38.77	25.01%	\$23.20	\$51.79
ESCANABA RIVER STATE FOREST	19	6,871.10	\$32.16	\$22.74	70.71%	\$39.76	23.60%	\$23.20	\$58.12
SHINGLETON FOREST MGT UNIT	8	3,280.00	\$27.63	\$18.40	66.58%	\$29.43	6.52%	\$13.51	\$45.05
NEWBERRY FOREST MGT UNIT	4	741.00	\$26.42	\$16.37	61.96%	\$37.44	41.72%	\$24.00	\$40.50
S STE MARIE FMU (NAUBINWAY)	1	575.00	\$24.18	\$16.95	70.10%	\$42.00	73.70%	\$42.00	\$42.00
S STE MARIE FMU (SOO MAINLAN	2	535.00	\$17.31	\$10.54	60.89%	\$19.87	14.78%	\$17.50	\$25.00
LAKE SUPERIOR STATE FOREST	15	5,131.00	\$25.99	\$17.12	65.87%	\$31.00	19.26%	\$13.51	\$45.05
UPPER PENINSULA	52				67.67%		21.44%	\$13.51	\$69.54
GAYLORD FOREST MGT UNIT	2	591.00	\$14.87	\$9.28	62.41%	\$35.83	140.93%	\$24.10	\$47.20
PIGEON RIVER FOREST MGT UNIT	2	157.00	\$15.54	\$10.05	64.65%	\$23.90	53.78%	\$13.00	\$66.50
ATLANTA FOREST MGT UNIT	2	1,161.00	\$18.18	\$12.26	67.45%	\$33.23	82.78%	\$12.35	\$48.00
MACKINAW STATE FOREST	6	1,909.00	\$16.94	\$11.16	65.87%	\$33.27	96.40%	\$12.35	\$66.50
TRAVERSE CITY FOREST MGT UNI	5	1,442.00	\$13.34	\$9.01	67.50%	\$22.14	65.90%	\$12.50	\$34.00
CADILLAC FOREST MGT UNIT	3	906.00	\$16.49	\$13.06	79.21%	\$30.63	85.74%	\$28.00	\$34.08
PERE MARQUETTE STATE FORES	8	2,348.00	\$14.56	\$10.57	72.62%	\$25.42	74.58%	\$12.50	\$34.08
GRAYLING FOREST MGT UNIT	2	1,336.00	\$9.90	\$7.48	75.52%	\$36.89	272.64%	\$35.00	\$37.25
GLADWIN FOREST MGT UNIT	2	581.00	\$13.80	\$9.59	69.51%	\$9.59	-30.49%	\$7.15	\$14.35
AUSABLE STATE FOREST	4	1,917.00	\$11.08	\$8.12	73.25%	\$28.62	158.24%	\$7.15	\$37.25
NORTHERN LOWER PENINSULA	18	6,174.00	\$14.22	\$9.99	70.28%	\$28.84	102.87%	\$7.15	\$66.50
STATEWIDE	70				67.96%		30.34%	\$7.15	\$69.54

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1 OLI WOOD (OOIGS, 300	general not	.0 0)							
MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	2	606.00	\$8.98	\$6.36	70.90%	\$30.16	235.94%	\$24.26	\$44.00
MACKINAW STATE FOREST		606.00	\$8.98	\$6.36	70.90%	\$30.16	235.94%	\$24.26	\$44.00
TRAVERSE CITY FOREST MGT UNI	15	4,760.90	\$11.04	\$8.59	77.82%	\$13.54	22.60%	\$6.15	\$23.09
CADILLAC FOREST MGT UNIT	2	503.50	\$9.55	\$7.30	76.46%	\$7.69	-19.45%	\$6.25	\$11.25
PERE MARQUETTE STATE FORES	<u></u>	5,264.40	\$10.90	\$8.47	77.71%	\$12.98	19.07%	\$6.15	\$23.09
ROSCOMMON FOREST MGT UNIT	5	2,025.00	\$24.06	\$17.72	73.66%	\$22.64	-5.90%	\$14.40	\$44.00
GRAYLING FOREST MGT UNIT	4	893.00	\$15.43	\$11.77	76.25%	\$27.57	78.68%	\$9.00	\$53.00
GLADWIN FOREST MGT UNIT	8	2,087.00	\$15.66	\$12.81	81.83%	\$20.02	27.89%	\$11.45	\$50.00
AUSABLE STATE FOREST		5,005.00	\$19.02	\$14.61	76.84%	\$22.43	17.95%	\$9.00	\$53.00
NORTHERN LOWER PENINSULA	36	10,875.40	\$14.53	\$11.18	76.95%	\$18.28	25.86%	\$6.15	\$53.00
STATEWIDE	36				76.95%		25.86%	\$6.15	\$53.00
MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GLADWIN FOREST MGT UNIT	1	140.00	\$45.00	\$36.90	82.00%	\$36.90	-18.00%	\$36.90	\$36.90
AUSABLE STATE FOREST	$\frac{1}{1}$	140.00	\$45.00	\$36.90	82.00%	\$36.90	-18.00%	\$36.90	\$36.90
NORTHERN LOWER PENINSULA	1	140.00	\$45.00	\$36.90	82.00%	\$36.90	-18.00%	\$36.90	\$36.90
STATEWIDE	1				82.00%		-18.00%	\$36.90	\$36.90

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PULPWOOD (Cords, see	general no	te 3)							
MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	13			\$26.84	60.98%	\$44.85	1.88%	\$32.00	\$54.50
GWINN FOREST MGT UNIT	1	125.00	\$28.29	\$20.10	71.05%	\$38.00	34.32%	\$38.00	\$38.00
ESCANABA FOREST MGT UNIT	4	860.00	\$36.23	\$27.11	74.83%	\$44.37	22.50%	\$42.50	\$45.05
ESCANABA RIVER STATE FOREST	5	985.00	\$35.22	\$26.22	74.44%	\$43.57	23.70%	\$38.00	\$45.05
SHINGLETON FOREST MGT UNIT	1	129.00	\$31.29	\$21.90	69.99%	\$22.00	-29.69%	\$22.00	\$22.00
NEWBERRY FOREST MGT UNIT	1	151.00	\$18.00	\$9.70	53.89%	\$39.19	117.72%	\$39.19	\$39.19
S STE MARIE FMU (NAUBINWAY)	1	423.00	\$27.97	\$19.55	69.90%	\$29.40	5.11%	\$29.40	\$29.40
LAKE SUPERIOR STATE FOREST	3	703.00	\$26.44	\$17.87	67.58%	\$30.14	14.02%	\$22.00	\$39.19
UPPER PENINSULA	21				62.96%		5.19%	\$22.00	\$54.50
GAYLORD FOREST MGT UNIT	1	95.00	\$26.81	\$20.40	76.09%	\$21.00	-21.67%	\$21.00	\$21.00
ATLANTA FOREST MGT UNIT	1	231.00	\$26.85	\$22.00	81.94%	\$23.00	-14.34%	\$23.00	\$23.00
MACKINAW STATE FOREST	2	326.00	\$26.84	\$21.53	80.23%	\$22.42	-16.47%	\$21.00	\$23.00
TRAVERSE CITY FOREST MGT UNI	2	163.00	\$25.20	\$19.53	77.50%	\$19.53	-22.50%	\$19.50	\$19.80
CADILLAC FOREST MGT UNIT	2	483.00	\$19.78	\$15.38	77.73%	\$22.16	12.01%	\$10.00	\$29.00
PERE MARQUETTE STATE FORES	4	646.00	\$21.15	\$16.42	77.66%	\$21.49	1.64%	\$10.00	\$29.00
GRAYLING FOREST MGT UNIT	1	102.00	\$21.57	\$18.55	86.00%	\$18.55	-14.00%	\$18.55	\$18.55
GLADWIN FOREST MGT UNIT	1	517.00	\$29.72	\$24.00	80.75%	\$27.50	-7.47%	\$27.50	\$27.50
AUSABLE STATE FOREST	2	619.00	\$28.38	\$23.10	81.41%	\$26.03	-8.29%	\$18.55	\$27.50
NORTHERN LOWER PENINSULA	8	1,591.00	\$25.13	\$20.07	79.87%	\$23.45	-6.69%	\$10.00	\$29.00
STATEWIDE	29				64.96%		3.78%	\$10.00	\$54.50
N. WHITE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE

N. WHITE CEDAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	272.00	\$30.88	\$21.30	68.98%	\$36.50	18.20%	\$36.50	\$36.50
ESCANABA RIVER STATE FOREST	1	272.00	\$30.88	\$21.30	68.98%	\$36.50	18.20%	\$36.50	\$36.50
SHINGLETON FOREST MGT UNIT	1	143.00	\$30.34	\$8.20	27.03%	\$13.00	-57.15%	\$13.00	\$13.00
LAKE SUPERIOR STATE FOREST	1	143.00	\$30.34	\$8.20	27.03%	\$13.00	-57.15%	\$13.00	\$13.00
UPPER PENINSULA	2				54.69%		-7.47%	\$13.00	\$36.50
ATLANTA FOREST MGT UNIT	2	227.00	\$35.34	\$26.31	74.46%	\$26.71	-24.41%	\$24.00	\$29.50
MACKINAW STATE FOREST		227.00	\$35.34	\$26.31	74.46%	\$26.71	-24.41%	\$24.00	\$29.50
CADILLAC FOREST MGT UNIT	1	89.00	\$31.20	\$15.00	48.08%	\$30.00	-3.85%	\$30.00	\$30.00
PERE MARQUETTE STATE FORES	1	89.00	\$31.20	\$15.00	48.08%	\$30.00	-3.85%	\$30.00	\$30.00
NORTHERN LOWER PENINSULA	3	316.00	\$34.17	\$23.13	67.68%	\$27.64	-19.12%	\$24.00	\$30.00
STATEWIDE	5				60.65%		-12.81%	\$13.00	\$36.50

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OTHER COMM. SP. ROSCOMMON FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE PAPER BIRCH CRYSTAL FALLS FOREST MGT UNIT GWINN FOREST MGT UNIT ESCANABA FOREST MGT UNIT	# OF SALES SOLD (1)	TOTAL VOLUME	AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM
AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE PAPER BIRCH CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT	(-)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	SOLD PRICE
NORTHERN LOWER PENINSULA STATEWIDE PAPER BIRCH CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT	1	287.00	\$10.00	\$6.00	60.00%	\$6.00	-40.00%	\$6.00	\$6.00
STATEWIDE PAPER BIRCH CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT	<u> </u>	287.00	\$10.00	\$6.00	60.00%	\$6.00	-40.00%	\$6.00	\$6.00
PAPER BIRCH CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT	1	287.00	\$10.00	\$6.00	60.00%	\$6.00	-40.00%	\$6.00	\$6.00
BIRCH CRYSTAL FALLS FOREST MGT UNI GWINN FOREST MGT UNIT	1				60.00%		-40.00%	\$6.00	\$6.00
GWINN FOREST MGT UNIT	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
	4	1,015.00	\$49.71	\$27.79	55.89%	\$38.06	-23.44%	\$33.15	\$49.10
ESCANABA FOREST MGT UNIT	5	1,108.00	\$37.71	\$22.62	59.98%	\$41.94	11.22%	\$21.95	\$55.71
	3	316.00	\$36.77	\$26.71	72.64%	\$44.11	19.95%	\$42.50	\$45.05
ESCANABA RIVER STATE FOREST	8	1,424.00	\$37.50	\$23.53	62.74%	\$42.42	13.12%	\$21.95	\$55.71
SHINGLETON FOREST MGT UNIT	4	1,805.00	\$21.72	\$15.20	70.01%	\$28.85	32.83%	\$10.00	\$40.09
NEWBERRY FOREST MGT UNIT	2	539.00	\$21.71	\$13.62	62.74%	\$15.34	-29.32%	\$15.10	\$18.00
S STE MARIE FMU (SOO MAINLAN	1	266.00	\$17.54	\$14.55	82.95%	\$19.00	8.32%	\$19.00	\$19.00
S STE MARIE FMU (DRUMMOND IS	1	102.00	\$8.20	\$7.70	93.90%	\$17.01	107.44%	\$17.01	\$17.01
LAKE SUPERIOR STATE FOREST	8	2,712.00	\$20.80	\$14.54	69.93%	\$24.75	19.02%	\$10.00	\$40.09
UPPER PENINSULA	20				63.11%		3.68%	\$10.00	\$55.71
ATLANTA FOREST MGT UNIT	1	267.00	\$23.83	\$15.95	66.93%	\$16.00	-32.86%	\$16.00	\$16.00
MACKINAW STATE FOREST	1	267.00	\$23.83	\$15.95	66.93%	\$16.00	-32.86%	\$16.00	\$16.00
NORTHERN LOWER PENINSULA	1	267.00	\$23.83	\$15.95	66.93%	\$16.00	-32.86%	\$16.00	\$16.00
STATEWIDE									

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STATEWIDE

Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
CRYSTAL FALLS FOREST MGT UNI	5	3,331.00	\$42.72	\$24.06	56.33%	\$46.59	9.06%	\$36.75	\$49.48
GWINN FOREST MGT UNIT	15	4,764.00	\$38.80	\$29.57	76.22%	\$48.13	24.05%	\$28.10	\$75.00
ESCANABA FOREST MGT UNIT	10	4,307.30		\$30.83	73.07%	\$43.87	3.99%	\$31.40	\$93.85
ESCANABA RIVER STATE FOREST	<u></u>	9,071.30	\$40.41	\$30.17	74.66%	\$46.11	14.11%	\$28.10	\$93.85
UPPER PENINSULA	30				69.53%		12.70%	\$28.10	\$93.85
GAYLORD FOREST MGT UNIT	1	562.00	\$14.47	\$9.70	67.04%	\$10.00	-30.89%	\$10.00	\$10.00
PIGEON RIVER FOREST MGT UNIT	2	825.00	\$18.62	\$13.28	71.32%	\$18.99	1.98%	\$15.00	\$29.75
MACKINAW STATE FOREST	${3}$	1,387.00	\$16.94	\$11.83	69.84%	\$15.35	-9.40%	\$10.00	\$29.75
ROSCOMMON FOREST MGT UNIT	4	4,000.00	\$34.40	\$23.09	67.13%	\$42.52	23.60%	\$25.30	\$57.00
GRAYLING FOREST MGT UNIT	2	741.00	\$26.62	\$18.00	67.62%	\$18.00	-32.38%	\$17.30	\$20.25
AUSABLE STATE FOREST	<u> </u>	4,741.00	\$33.18	\$22.30	67.20%	\$38.68	16.58%	\$17.30	\$57.00
NORTHERN LOWER PENINSULA	9	6,128.00	\$29.51	\$19.93	67.54%	\$33.40	13.21%	\$10.00	\$57.00
STATEWIDE	39				69.01%		12.83%	\$10.00	\$93.85
RED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
MAPLE	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	1	120.00	\$36.45	\$22.60	62.00%	\$32.45	-10.97%	\$32.45	\$32.45
ESCANABA RIVER STATE FOREST	${1}$	120.00	\$36.45	\$22.60	62.00%	\$32.45	-10.97%	\$32.45	\$32.45
SHINGLETON FOREST MGT UNIT	1	167.00	\$22.30	\$16.30	73.09%	\$25.25	13.23%	\$25.25	\$25.25
NEWBERRY FOREST MGT UNIT	1	383.00	\$23.80	\$13.55	56.93%	\$29.00	21.85%	\$29.00	\$29.00
LAKE SUPERIOR STATE FOREST		550.00	\$23.34	\$14.39	61.62%	\$27.86	19.35%	\$25.25	\$29.00
UPPER PENINSULA	3				61.72%		11.64%	\$25.25	\$32.45
GAYLORD FOREST MGT UNIT	2	535.00	\$12.65	\$7.72	61.01%	\$54.39	330.09%	\$52.50	\$55.00
ATLANTA FOREST MGT UNIT	4	1,170.00	\$13.84	\$8.68	62.77%	\$29.32	111.89%	\$7.00	\$87.55
MACKINAW STATE FOREST	6	1,705.00	\$13.46	\$8.38	62.25%	\$37.19	176.21%	\$7.00	\$87.55
TRAVERSE CITY FOREST MGT UNI	13	1,285.20	\$19.27	\$14.26	74.00%	\$18.48	-4.10%	\$10.10	\$57.59
CADILLAC FOREST MGT UNIT	5	1,361.40	\$16.76	\$11.82	70.48%	\$36.14	115.59%	\$23.45	\$89.08
PERE MARQUETTE STATE FORES	<u></u>	2,646.60	\$17.98	\$13.00	72.31%	\$27.57	53.30%	\$10.10	\$89.08
ROSCOMMON FOREST MGT UNIT	4	1,018.00	\$14.78	\$10.04	67.89%	\$18.27	23.60%	\$7.00	\$28.00
GRAYLING FOREST MGT UNIT	1	197.00	\$7.62	\$5.65	74.15%	\$43.29	468.11%	\$43.29	\$43.29
GLADWIN FOREST MGT UNIT	7	2,651.00	\$11.65	\$10.80	92.74%	\$12.10	3.82%	\$7.50	\$37.87
	_								<u> </u>
AUSABLE STATE FOREST	12	3,866.00	\$12.27	\$10.34	84.27%	\$15.31	24.79%	\$7.00	\$43.29

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58.86%

73.45%

\$7.00

\$89.08

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RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
ATLANTA FOREST MGT UNIT	(1)	(2)	(3)	(4) \$16.75	(5)	(6)	(7)	(8)	(9)
	$\frac{1}{1}$	281.00	\$23.93	- — — — — — —	70.00%	\$17.00 	-28.96%	\$17.00 \$17.00	\$17.00
MACKINAW STATE FOREST CADILLAC FOREST MGT UNIT	3	281.00	\$23.93	\$16.75	70.00%	\$17.00	-28.96%	\$17.00	\$17.00
		513.00	<u>\$13.11</u>	- — — \$9.90 - — — — \$9.90	75.48%	\$25.64	95.57%	\$13.65 	\$30.00
PERE MARQUETTE STATE FORES	3	513.00	\$13.11	\$9.90	75.48%	\$25.64	95.57%	\$13.65	\$30.00
GRAYLING FOREST MGT UNIT		219.00	\$28.82	\$21.35	74.08%	<u>\$21.35</u>	-25.92%	\$21.35	\$21.35
AUSABLE STATE FOREST	1	219.00	\$28.82	\$21.35	74.08%	\$21.35	-25.92%	\$21.35	\$21.35
NORTHERN LOWER PENINSULA	5	1,013.00	\$19.51	\$14.27	73.17%	\$22.32	14.40%	\$13.65	\$30.00
STATEWIDE	5 # OF CALES	TOTAL VOLUME	AVC PRICE	A\/EDACE	73.17%		14.40%	\$13.65	\$30.00
RED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
GWINN FOREST MGT UNIT	4	1,090.00	\$53.19	\$33.38	62.76%	\$66.69	25.38%	\$61.88	\$76.00
ESCANABA FOREST MGT UNIT	1	853.00	\$53.03	\$44.00	82.97%	\$93.85	76.98%	\$93.85	\$93.85
ESCANABA RIVER STATE FOREST	<u></u>	1,943.00	\$53.12	\$38.04	71.62%	\$78.61	48.00%	\$61.88	\$93.85
SHINGLETON FOREST MGT UNIT	10	4,648.00	\$70.74	\$57.11	80.73%	\$81.41	15.08%	\$32.00	\$95.11
NEWBERRY FOREST MGT UNIT	4	438.00	\$47.29	\$31.61	66.84%	\$69.52	47.00%	\$60.00	\$70.00
S STE MARIE FMU (NAUBINWAY)	4	5,202.60	\$65.73	\$48.27	73.43%	\$77.60	18.05%	\$65.00	\$90.10
S STE MARIE FMU (SOO MAINLAN	1	390.00	\$51.54	\$51.00	98.95%	\$81.10	57.35%	\$81.10	\$81.10
LAKE SUPERIOR STATE FOREST	<u></u>	10,678.60	\$66.64	\$51.53	77.33%	\$79.05	18.63%	\$32.00	\$95.11
UPPER PENINSULA	24				76.61%		22.35%	\$32.00	\$95.11
GAYLORD FOREST MGT UNIT	6	5,207.00	\$43.58	\$36.05	82.72%	\$98.54	126.11%	\$61.00	\$110.20
PIGEON RIVER FOREST MGT UNIT	3	447.00	\$44.85	\$34.44	76.79%	\$106.50	137.44%	\$35.00	\$137.00
ATLANTA FOREST MGT UNIT	4	2,770.00	\$45.22	\$38.14	84.35%	\$66.40	46.85%	\$45.00	\$100.00
MACKINAW STATE FOREST	<u></u>	8,424.00	\$44.19	\$36.65	82.95%	\$88.39	100.05%	\$35.00	\$137.00
TRAVERSE CITY FOREST MGT UNI	24	15,239.30	\$55.22	\$43.24	78.30%	\$67.43	22.11%	\$40.15	\$105.00
CADILLAC FOREST MGT UNIT	9	4,041.80	\$47.18	\$36.18	76.69%	\$90.27	91.33%	\$34.95	\$120.00
PERE MARQUETTE STATE FORES	${33}$	19,281.10	\$53.53	\$41.76	78.00%	\$72.22	34.90%	\$34.95	\$120.00
ROSCOMMON FOREST MGT UNIT	5	1,981.00	\$60.21	\$45.80	76.06%	\$56.84	-5.60%	\$43.55	\$68.70
GRAYLING FOREST MGT UNIT	3	545.00	\$34.99	\$28.90	82.59%	\$59.46	69.96%	\$53.00	\$75.00
GLADWIN FOREST MGT UNIT	6	6,065.00	\$46.80	\$39.00	83.33%	\$58.34	24.66%	\$34.70	\$70.00
AUSABLE STATE FOREST	<u></u>	8,591.00	\$49.14	\$39.92	81.25%	\$58.06	18.16%	\$34.70	\$75.00
NORTHERN LOWER PENINSULA	60	36,296.10	\$50.32	\$40.14	79.76%	\$72.62	44.30%	\$34.70	\$137.00
					78.79%		37.53%	\$32.00	\$137.00

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PULPWOOD (Cords, see									
SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	121.00	\$7.73	\$5.50	71.15%	\$5.50	-28.85%	\$5.50	\$5.50
MACKINAW STATE FOREST	<u>_</u>	121.00	\$7.73	\$5.50	71.15%	\$5.50	-28.85%	\$5.50	\$5.50
TRAVERSE CITY FOREST MGT UNI	1	89.20	\$11.26	\$8.00	71.05%	\$10.75	-4.53%	\$10.75	\$10.75
CADILLAC FOREST MGT UNIT	1	215.00	\$8.20	\$6.90	84.15%	\$15.15	84.76%	\$15.15	\$15.15
PERE MARQUETTE STATE FORES	2	304.20	\$9.10	\$7.22	79.39%	\$13.86	52.35%	\$10.75	\$15.15
NORTHERN LOWER PENINSULA	3	425.20	\$8.71	\$6.73	77.31%	\$11.48	31.84%	\$5.50	\$15.15
STATEWIDE	3				77.31%		31.84%	\$5.50	\$15.15
TAMARACK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	72.00	\$31.49	\$18.25	57.95%	\$25.25	-19.82%	\$25.25	\$25.25
ESCANABA FOREST MGT UNIT	1	900.00	\$28.77	\$19.85	69.00%	\$38.10	32.43%	\$38.10	\$38.10
ESCANABA RIVER STATE FOREST		972.00	\$28.97	\$19.73	68.11%	\$37.15	28.22%	\$25.25	\$38.10
UPPER PENINSULA	2				68.11%		28.22%	\$25.25	\$38.10
STATEWIDE	2				68.11%		28.22%	\$25.25	\$38.10
WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	62.00	\$16.84	\$10.60	62.95%	\$10.60	-37.05%	\$10.60	\$10.60
CADILLAC FOREST MGT UNIT	1	54.00	\$18.65	\$13.00	69.71%	\$15.01	-19.52%	\$15.01	\$15.01
PERE MARQUETTE STATE FORES	2	116.00	\$17.68	\$11.72	66.26%	\$12.65	-28.44%	\$10.60	\$15.01
NORTHERN LOWER PENINSULA	2	116.00	\$17.68	\$11.72	66.26%	\$12.65	-28.44%	\$10.60	\$15.01
STATEWIDE	2				66.26%		-28.44%	\$10.60	\$15.01
WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
TRAVERSE CITY FOREST MGT UNI	1	142.00	<u>\$10.61</u>	\$5.85	55.14%		34.02%	\$7.00	\$7.00
PERE MARQUETTE STATE FORES	1	142.00	\$10.61	\$5.85	55.14%	\$7.00	-34.02%	\$7.00	\$7.00
NORTHERN LOWER PENINSULA	1	142.00	\$10.61	\$5.85	55.14%	\$7.00	-34.02%	\$7.00	\$7.00
STATEWIDE	1				55.14%		-34.02%	\$7.00	\$7.00

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PULPWOOD (Cords, see general note 3)

S STE MARIE FMU (SOO MAINLAN

S STE MARIE FMU (DRUMMOND IS

LAKE SUPERIOR STATE FOREST

UPPER PENINSULA

STATEWIDE

2

2

5

10

10

752.00

1,034.00

2,057.00

\$22.57

\$12.47

\$16.55

WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	2	631.20	\$25.44	\$20.28	79.70%	\$47.64	87.29%	\$45.00	\$52.35
ESCANABA RIVER STATE FOREST		631.20	\$25.44	\$20.28	79.70%	\$47.64	87.29%	\$45.00	\$52.35
SHINGLETON FOREST MGT UNIT	3	461.00	\$28.74	\$21.89	76.17%	\$26.17	-8.96%	\$24.85	\$28.10
S STE MARIE FMU (NAUBINWAY)	1	66.00	\$29.42	\$20.00	67.98%	\$23.00	-21.82%	\$23.00	\$23.00
LAKE SUPERIOR STATE FOREST	4	527.00	\$28.83	\$21.66	75.13%	\$25.77	-10.60%	\$23.00	\$28.10
UPPER PENINSULA	6				77.48%		39.70%	\$23.00	\$52.35
PIGEON RIVER FOREST MGT UNIT	2	197.00	\$27.81	\$18.90	67.98%	\$26.04	-6.36%	\$20.00	\$30.00
MACKINAW STATE FOREST		197.00	\$27.81	\$18.90	67.98%	\$26.04	-6.36%	\$20.00	\$30.00
TRAVERSE CITY FOREST MGT UNI	6	1,139.30	\$9.06	\$6.53	72.10%	\$13.20	45.65%	\$4.65	\$22.25
CADILLAC FOREST MGT UNIT	3	821.00	\$10.39	\$9.30	89.53%	\$15.36	47.91%	\$8.00	\$20.00
PERE MARQUETTE STATE FORES	9	1,960.30	\$9.62	\$7.69	79.98%	\$14.10	46.67%	\$4.65	\$22.25
NORTHERN LOWER PENINSULA	11	2,157.30	\$11.28	\$8.71	77.28%	\$15.19	34.73%	\$4.65	\$30.00
STATEWIDE	17				77.39%		37.52%	\$4.65	\$52.35
WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	1,098.00	\$31.33	\$23.49	74.98%	\$69.67	122.36%	\$41.00	\$74.17
GWINN FOREST MGT UNIT	1	190.00	\$33.50	\$27.50	82.09%	\$45.00	34.33%	\$45.00	\$45.00
ESCANABA FOREST MGT UNIT	2	517.20	\$36.54	\$29.29	80.16%	\$43.19	18.19%	\$40.05	\$45.00
ESCANABA RIVER STATE FOREST		707.20	\$35.73	\$28.81	80.64%	\$43.68	22.26%	\$40.05	\$45.00
NEWBERRY FOREST MGT UNIT	1	271.00	\$15.38	\$9.70	63.07%	\$40.70	164.63%	\$40.70	\$40.70

\$20.32

\$11.04

\$14.26

90.01%

88.55%

86.16%

80.57%

80.57%

\$49.57

\$14.87

\$30.96

119.59%

19.25%

87.09%

82.56%

82.56%

\$45.00

\$14.00

\$14.00

\$14.00

\$14.00

\$55.81

\$16.21

\$55.81

\$74.17

\$74.17

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PULPWOOD EXCLUSION (Cords, see general note 3)

FULF WOOD EXCLUSION	n (Corus, se	e general not	.e 3)	
BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	3	250.00	\$140.00	\$318.00
ESCANABA FOREST MGT UNIT	1	233.00	\$177.00	\$177.00
ESCANABA RIVER STATE FOREST	4	483.00	\$140.00	\$318.00
UPPER PENINSULA	4		\$140.00	\$318.00
GLADWIN FOREST MGT UNIT	1	161.00	\$112.82	\$112.82
AUSABLE STATE FOREST		161.00	\$112.82	\$112.82
NORTHERN LOWER PENINSULA	1	161.00	\$112.82	\$112.82
STATEWIDE	5		\$112.82	\$318.00
BALSAM	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
POPLAR	SOLD			
	(1)	(2)		
GWINN FOREST MGT UNIT	1	106.00	\$223.00	\$223.00
ESCANABA RIVER STATE FOREST		106.00	\$223.00	\$223.00
UPPER PENINSULA	1		\$223.00	\$223.00
ATLANTA FOREST MGT UNIT	1	588.00	\$94.57	\$94.57
MACKINAW STATE FOREST	<u> </u>	588.00	\$94.57	\$94.57
NORTHERN LOWER PENINSULA	1	588.00	\$94.57	\$94.57
STATEWIDE	2		\$94.57	\$223.00
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	77.00	\$267.57	\$267.57
MACKINAW STATE FOREST	<u> </u>	77.00	\$267.57	\$267.57
CADILLAC FOREST MGT UNIT	1	62.00	\$166.79	\$166.79
PERE MARQUETTE STATE FORES		62.00	\$166.79	\$166.79
NORTHERN LOWER PENINSULA	2	139.00	\$166.79	\$267.57
STATEWIDE	2		\$166.79	\$267.57

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PULPWOOD EXCLUSION (Cords, see general note 3)

MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASPEN				
	(1)	(2)		
PIGEON RIVER FOREST MGT UNIT	1	72.00	\$180.00	\$180.00
MACKINAW STATE FOREST		72.00	\$180.00	\$180.00
GLADWIN FOREST MGT UNIT	3	1,240.00	\$101.00	\$149.00
AUSABLE STATE FOREST		1,240.00	\$101.00	\$149.00
NORTHERN LOWER PENINSULA	4	1,312.00	\$101.00	\$180.00
STATEWIDE	4		\$101.00	\$180.00
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
HARDWOOD	SOLD			
	(1)	(2)		
GWINN FOREST MGT UNIT	1	5.00	\$265.00	\$265.00
ESCANABA RIVER STATE FOREST		5.00	\$265.00	\$265.00
UPPER PENINSULA	1		\$265.00	\$265.00
ATLANTA FOREST MGT UNIT	1	189.00	\$116.00	\$116.00
MACKINAW STATE FOREST		189.00	\$116.00	\$116.00
NORTHERN LOWER PENINSULA	1	189.00	\$116.00	\$116.00
STATEWIDE	2		\$116.00	\$265.00
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
SOFTWOOD	SOLD			
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	588.00	\$175.17	\$175.17
ESCANABA FOREST MGT UNIT	1	126.00	\$214.00	\$214.00
ESCANABA RIVER STATE FOREST		126.00	\$214.00	\$214.00
UPPER PENINSULA	2		\$175.17	\$214.00
PIGEON RIVER FOREST MGT UNIT	1	78.00	\$170.00	\$170.00
MACKINAW STATE FOREST		78.00	\$170.00	\$170.00
ROSCOMMON FOREST MGT UNIT	1	279.00	\$154.00	\$154.00
AUSABLE STATE FOREST		279.00	\$154.00	\$154.00
NORTHERN LOWER PENINSULA	2	357.00	\$154.00	\$170.00
STATEWIDE	4		\$154.00	\$214.00

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PULPWOOD EXCLUSION (Cords, see general note 3)

PULPWOOD EXCLUSION	, ,			
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	56.00	\$265.00	\$265.00
ESCANABA RIVER STATE FOREST	<u> </u>	56.00	\$265.00	\$265.00
UPPER PENINSULA	1		\$265.00	\$265.00
STATEWIDE	1		\$265.00	\$265.00
RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	56.00	\$265.00	\$265.00
ESCANABA RIVER STATE FOREST	<u> </u>	56.00	\$265.00	\$265.00
UPPER PENINSULA	1		\$265.00	\$265.00
ATLANTA FOREST MGT UNIT	1	123.00	\$280.68	\$280.68
MACKINAW STATE FOREST		123.00	\$280.68	\$280.68
GLADWIN FOREST MGT UNIT	1	601.00	\$105.23	\$105.23
AUSABLE STATE FOREST	1	601.00	\$105.23	\$105.23
NORTHERN LOWER PENINSULA	2	724.00	\$105.23	\$280.68
STATEWIDE	3		\$105.23	\$280.68
RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	2	580.00	\$87.55	\$99.08
MACKINAW STATE FOREST		580.00	\$87.55	\$99.08
NORTHERN LOWER PENINSULA	2	580.00	\$87.55	\$99.08
STATEWIDE	2		\$87.55	\$99.08

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\$102.00

\$75.00

248.00

\$102.00

\$102.00

PULPWOOD EXCLUSION (Cords, see general note 3)

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RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	181.00	\$247.00	\$247.00
ESCANABA RIVER STATE FOREST		181.00	\$247.00	\$247.00
UPPER PENINSULA	1		\$247.00	\$247.00
PIGEON RIVER FOREST MGT UNIT	1	24.00	\$250.00	\$250.00
MACKINAW STATE FOREST		24.00	\$250.00	\$250.00
TRAVERSE CITY FOREST MGT UNI	1	9.00	\$439.13	\$439.13
PERE MARQUETTE STATE FORES		9.00	\$439.13	\$439.13
GLADWIN FOREST MGT UNIT	1	53.00	\$1,106.94	\$1,106.94
AUSABLE STATE FOREST		53.00	\$1,106.94	\$1,106.94
NORTHERN LOWER PENINSULA	3	86.00	\$250.00	\$1,106.94
STATEWIDE	4		\$247.00	\$1,106.94
SUGAR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
MAPLE	(1)	(2)		
GWINN FOREST MGT UNIT	1	294.00	\$75.00	\$75.00
ESCANABA RIVER STATE FOREST		294.00	\$75.00	\$75.00
UPPER PENINSULA	1		\$75.00	\$75.00
GAYLORD FOREST MGT UNIT	1	248.00	\$102.00	\$102.00
MACKINAW STATE FOREST		248.00	\$102.00	\$102.00

WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	206.00	\$105.00	\$105.00
MACKINAW STATE FOREST		206.00	\$105.00	\$105.00
NORTHERN LOWER PENINSULA	1	206.00	\$105.00	\$105.00
STATEWIDE	1		\$105.00	\$105.00

1

2

NORTHERN LOWER PENINSULA

STATEWIDE

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