

Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

AVERAGE STUMPAGE PRICE REPORT FOR 07/01/2012 TO 12/31/2012

PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "Nobid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR - FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

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SAWLOGS (MBF, see general note 3)

B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	4	239.10	\$101.74	\$68.98	67.80%	\$80.20	-21.17%	\$67.00	\$100.00
ATLANTA FOREST MGT UNIT	4	150.20	\$103.03	\$68.95	66.92%	\$68.95	-33.08%	\$61.00	\$82.00
MACKINAW STATE FOREST	8	389.30	\$102.24	\$68.97	67.46%	\$75.86	-25.80%	\$61.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	3	96.50	\$95.32	\$72.17	75.71%	\$75.22	-21.09%	\$74.00	\$80.00
CADILLAC FOREST MGT UNIT	4	177.60	\$72.64	\$53.19	73.23%	\$53.19	-26.77%	\$47.30	\$74.00
PERE MARQUETTE STATE FORES	7	274.10	\$80.63	\$59.88	74.26%	\$60.95	-24.41%	\$47.30	\$80.00
ROSCOMMON FOREST MGT UNIT	2	320.90	\$45.00	\$33.88	75.29%	\$33.88	-24.71%	\$33.75	\$34.00
GRAYLING FOREST MGT UNIT	1	84.30	\$53.30	\$42.00	78.80%	\$220.00	312.76%	\$220.00	\$220.00
AUSABLE STATE FOREST	3	405.20	\$46.73	\$35.57	76.12%	\$72.60	55.37%	\$33.75	\$220.00
NORTHERN LOWER PENINSULA	18	1,068.60	\$75.65	\$53.97	71.35%	\$70.80	-6.41%	\$33.75	\$220.00
STATEWIDE	18				71.35%		-6.41%	\$33.75	\$220.00
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	23.00	\$241.00	\$150.00	62.24%	\$175.00	-27.39%	\$175.00	\$175.00
GWINN FOREST MGT UNIT	1	23.50	\$184.60	\$122.00	66.09%	\$126.00	-31.74%	\$126.00	\$126.00
ESCANABA RIVER STATE FOREST		23.50	\$184.60	\$122.00	66.09%	\$126.00	-31.74%	\$126.00	\$126.00
UPPER PENINSULA	2				63.93%		-29.30%	\$126.00	\$175.00
GAYLORD FOREST MGT UNIT	5	617.90	\$135.25	\$93.60	69.21%	\$120.60	-10.83%	\$92.00	\$300.00
PIGEON RIVER FOREST MGT UNIT	3	327.10	\$102.85	\$70.29	68.35%	\$72.77	-29.25%	\$66.00	\$100.00
ATLANTA FOREST MGT UNIT	1	184.80	\$135.96	\$106.00	77.96%	\$106.00	-22.04%	\$106.00	\$106.00
MACKINAW STATE FOREST	9	1,129.80	\$125.98	\$88.88	70.55%	\$104.36	-17.16%	\$66.00	\$300.00
TRAVERSE CITY FOREST MGT UNI	5	64.10	\$146.95	\$110.30	75.06%	\$164.30	11.81%	\$91.00	\$200.00
CADILLAC FOREST MGT UNIT	4	147.70	\$130.00	\$86.00	66.15%	\$300.00	130.77%	\$300.00	\$300.00
CADILLAC FOREST MGT UNIT	1	147.70	+						
PERE MARQUETTE STATE FORES				\$93.36	69.09%	\$258.93	91.62%	\$91.00	\$300.00
			\$135.13	\$93.36 \$89.59	69.09% 70.31%	\$258.93 \$128.76	<u>91.62%</u> 1.05%	\$91.00 \$66.00	\$300.00 \$300.00

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SAWLOGS (MBF, see general note 3)

BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	1	33.60	\$374.01	\$225.00	60.16%	\$225.00	-39.84%	\$225.00	\$225.00
S STE MARIE FMU (NAUBINWAY)	1	1.80	\$400.00	\$292.00	73.00%	\$600.00	50.00%	\$600.00	\$600.00
LAKE SUPERIOR STATE FOREST	2	35.40	\$375.33	\$228.41	60.85%	\$244.07	-34.97%	\$225.00	\$600.00
UPPER PENINSULA	2				60.85%		-34.97%	\$225.00	\$600.00
TRAVERSE CITY FOREST MGT UNI	2	62.40	\$317.47	\$247.38	77.92%	\$353.85	11.46%	\$250.00	\$400.00
PERE MARQUETTE STATE FORES	2	62.40	\$317.47	\$247.38	77.92%	\$353.85	11.46%	\$250.00	\$400.00
NORTHERN LOWER PENINSULA	2	62.40	\$317.47	\$247.38	77.92%	\$353.85	11.46%	\$250.00	\$400.00
STATEWIDE	4				71.07%		-7.18%	\$225.00	\$600.00
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	1	73.60	\$80.00	\$54.00	67.50%	\$54.00	-32.50%	\$54.00	\$54.00
MACKINAW STATE FOREST	1	73.60	\$80.00	\$54.00	67.50%	\$54.00	-32.50%	\$54.00	\$54.00
TRAVERSE CITY FOREST MGT UNI	1	25.20	\$53.35	\$37.00	69.35%	\$37.00	-30.65%	\$37.00	\$37.00
CADILLAC FOREST MGT UNIT	1	34.10	\$60.91	\$29.00	47.61%	\$52.00	-14.63%	\$52.00	\$52.00
PERE MARQUETTE STATE FORES	2	59.30	\$57.70	\$32.40	56.15%	\$45.63	-20.92%	\$37.00	\$52.00
GRAYLING FOREST MGT UNIT	5	265.40	\$43.93	\$31.97	72.78%	\$50.37	14.67%	\$24.00	\$88.50
AUSABLE STATE FOREST	5	265.40	\$43.93	\$31.97	72.78%	\$50.37	14.67%	\$24.00	\$88.50
	5	200.40	φ10.00	\$ 51161					
NORTHERN LOWER PENINSULA	8	398.30	\$52.64	\$36.10	68.58%	\$50.34	-4.38%	\$24.00	\$88.50

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MIXED	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
ASPEN			APPRAISAL	PRICE	COLUMN 3		TO COL. 6	PRICE	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
S STE MARIE FMU (DRUMMOND IS	1			<u>\$30.00</u>	85.86%	\$264.04	655.70%	\$264.04	\$264.04
LAKE SUPERIOR STATE FOREST	1	35.60	\$34.94	\$30.00	85.86%	\$264.04	655.70%	\$264.04	\$264.04
	1				85.86%	****	655.70%	\$264.04	\$264.04
GAYLORD FOREST MGT UNIT	2	71.00	\$112.78	\$74.07	65.68%	\$82.75	-26.63%	\$75.00	\$100.00
PIGEON RIVER FOREST MGT UNIT	$\frac{1}{2}$	126.00		<u>\$66.00</u>	70.38%	\$202.00	115.42%	\$202.00	\$202.00
MACKINAW STATE FOREST	3	197.00	\$100.62	\$68.91	68.48%	\$159.02	58.04%	\$75.00	\$202.00
TRAVERSE CITY FOREST MGT UNI	-	287.40		\$78.81	66.29%	\$84.97	-28.53%	\$73.34	\$100.00
	4	131.40		\$61.52	68.23%	\$119.33	32.34%	\$80.00	\$145.00
PERE MARQUETTE STATE FORES	9	418.80	\$109.88	\$73.39	66.79%	\$95.75	-12.85%	\$73.34	\$145.00
ROSCOMMON FOREST MGT UNIT	2			\$52.94	74.92%	\$52.94	-25.08%	\$51.00	\$54.00
GRAYLING FOREST MGT UNIT	2	474.20		\$45.98	62.96%	\$45.98	-37.04%	\$40.00	\$49.00
GLADWIN FOREST MGT UNIT	3	200.20	\$73.68	\$55.33	75.09%	\$56.43	23.41%	\$52.00	\$61.95
AUSABLE STATE FOREST	7	872.40	\$72.64	\$49.70	68.43%	\$49.96	-31.23%	\$40.00	\$61.95
NORTHERN LOWER PENINSULA	19	1,488.20	\$86.82	\$58.91	67.85%	\$77.28	-10.99%	\$40.00	\$202.00
STATEWIDE	20				68.02%		-4.63%	\$40.00	\$264.04
MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	24.20	\$340.48	\$222.73	65.42%	\$288.64	-15.23%	\$275.00	\$300.00
GWINN FOREST MGT UNIT	1	13.50	\$267.48	\$144.00	53.84%	\$144.00	-46.16%	\$144.00	\$144.00
ESCANABA RIVER STATE FOREST			\$267.48	\$144.00	53.84%	\$144.00	-46.16%	\$144.00	\$144.00
SHINGLETON FOREST MGT UNIT	1	17.00	\$350.03	\$266.00	75.99%	\$300.00	-14.29%	\$300.00	\$300.00
LAKE SUPERIOR STATE FOREST			\$350.03	\$266.00	75.99%	\$300.00	-14.29%	\$300.00	\$300.00
UPPER PENINSULA	4				66.60%		-21.19%	\$144.00	\$300.00
GAYLORD FOREST MGT UNIT	1	36.00	\$118.98	\$79.00	66.40%	\$79.00	-33.60%	\$79.00	\$79.00
PIGEON RIVER FOREST MGT UNIT	1	39.00	\$110.71	\$77.00	69.55%	\$77.00	-30.45%	\$77.00	\$77.00
MACKINAW STATE FOREST	2	75.00	\$114.68	\$77.96	67.98%	\$77.96	-32.02%	\$77.00	\$79.00
TRAVERSE CITY FOREST MGT UNI	6	251.80	\$129.89	\$121.22	93.32%	\$121.32	-6.59%	\$85.00	\$125.61
CADILLAC FOREST MGT UNIT	1	17.10	\$185.00	\$133.00	71.89%	\$150.00	-18.92%	\$150.00	\$150.00
PERE MARQUETTE STATE FORES	7		\$133.39	\$121.97	91.43%	\$123.15	-7.68%	\$85.00	\$150.00
NORTHERN LOWER PENINSULA	9	343.90	\$129.31	\$112.37	86.90%	\$113.29	-12.39%	\$77.00	\$150.00
STATEWIDE	13				81.10%		-14.90%	\$77.00	\$300.00

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SAWLOGS (MDF, see ge		/							
MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	4	207.30	\$164.49	\$104.02	63.24%	\$128.67	-21.78%	\$84.00	\$243.60
MACKINAW STATE FOREST	4	207.30	\$164.49	\$104.02	63.24%	\$128.67	-21.78%	\$84.00	\$243.60
TRAVERSE CITY FOREST MGT UNI	2	103.50	\$148.20	\$105.87	71.44%	\$289.98	95.67%	\$225.00	\$315.88
CADILLAC FOREST MGT UNIT	6	481.90	\$129.54	\$72.11	55.67%	\$161.71	24.84%	\$70.00	\$265.32
PERE MARQUETTE STATE FORES	8	585.40	\$132.84	\$78.08	58.78%	\$184.39	38.81%	\$70.00	\$315.88
ROSCOMMON FOREST MGT UNIT	2	203.40	\$181.95	\$135.78	74.62%	\$135.78	-25.38%	\$106.00	\$148.00
GRAYLING FOREST MGT UNIT	11	1,375.30	\$186.09	\$138.37	74.36%	\$148.10	-20.42%	\$107.00	\$181.50
GLADWIN FOREST MGT UNIT	3	106.70	\$166.85	\$110.64	66.31%	\$110.64	-33.69%	\$109.00	\$123.00
AUSABLE STATE FOREST	<u> </u>	1,685.40	\$184.37	\$136.30	73.93%	\$144.24	-21.77%	\$106.00	\$181.50
NORTHERN LOWER PENINSULA	28	2,478.10	\$170.53	\$119.85	70.28%	\$152.42	-10.62%	\$70.00	\$315.88
STATEWIDE	28				70.28%		-10.62%	\$70.00	\$315.88
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
S STE MARIE FMU (SOO MAINLAN	2	46.40	\$270.50	\$206.81	76.45%	\$282.00	4.25%	\$184.00	\$300.00
LAKE SUPERIOR STATE FOREST	2	46.40	\$270.50	\$206.81	76.45%	\$282.00	4.25%	\$184.00	\$300.00
UPPER PENINSULA	2				76.45%		4.25%	\$184.00	\$300.00
STATEWIDE	2				76.45%		4.25%	\$184.00	\$300.00
Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
PIGEON RIVER FOREST MGT UNIT	1	18.50	\$60.80	\$46.00	75.66%	\$80.00	31.58%	\$80.00	\$80.00
ATLANTA FOREST MGT UNIT	1	64.20	\$35.00	\$21.00	60.00%	\$50.00	42.86%	\$50.00	\$50.00
MACKINAW STATE FOREST	2	82.70	\$40.77	\$26.59	65.22%	\$56.71	39.09%	\$50.00	\$80.00
CADILLAC FOREST MGT UNIT	1	23.60	\$67.57	\$36.00	53.28%	\$70.00	3.60%	\$70.00	\$70.00
PERE MARQUETTE STATE FORES	1	23.60	\$67.57	\$36.00	53.28%	\$70.00	3.60%	\$70.00	\$70.00
ROSCOMMON FOREST MGT UNIT	2	221.10	\$51.08	\$38.05	74.49%	\$38.05	-25.51%	\$34.00	\$44.00
GRAYLING FOREST MGT UNIT	2	162.30	\$50.89	\$33.40	65.63%	\$169.95	233.94%	\$25.00	\$197.60
AUSABLE STATE FOREST	4	383.40	\$51.00	\$36.08	70.75%	\$93.88	84.09%	\$25.00	\$197.60
NORTHERN LOWER PENINSULA	7	489.70	\$50.07	\$34.47	68.85%	\$86.46	72.67%	\$25.00	\$197.60
STATEWIDE	7				68.85%		72.67%	\$25.00	\$197.60

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SAWLOGS (MBF, see general note 3)

RED	# OF SALES	7 TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
MAPLE	SOLD		AT TIME OF	ADVERTISED	COLUMN 4 TO	SOLD PRICE	FROM COL. 3	SOLD	SOLD PRICE
MAPLE	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	2	136.40	\$149.77	\$105.00	70.11%	\$297.33	98.53%	\$191.00	\$450.00
SHINGLETON FOREST MGT UNIT	2	53.00	\$197.95	\$169.80	85.78%	\$189.43	-4.30%	\$175.00	\$200.00
NEWBERRY FOREST MGT UNIT	8	228.60	\$226.63	\$136.11	60.06%	\$208.47	-8.01%	\$150.00	\$242.00
LAKE SUPERIOR STATE FOREST	<u> </u>		\$221.23	\$142.45	64.39%	\$204.89	-7.39%	\$150.00	\$242.00
UPPER PENINSULA	12				65.80%		18.77%	\$150.00	\$450.00
GAYLORD FOREST MGT UNIT	2	48.00	\$177.72	\$134.44	75.65%	\$134.44	-24.35%	\$117.00	\$144.00
ATLANTA FOREST MGT UNIT	2	48.50	\$96.26	\$52.40	54.44%	\$70.16	-27.11%	\$42.00	\$199.00
MACKINAW STATE FOREST	4	96.50	\$136.78	\$93.21	68.14%	\$102.13	-25.33%	\$42.00	\$199.00
TRAVERSE CITY FOREST MGT UNI	6	277.40	\$154.18	\$117.34	76.11%	\$227.30	47.42%	\$97.00	\$369.44
CADILLAC FOREST MGT UNIT	3	135.90	\$96.73	\$65.29	67.50%	\$103.17	6.66%	\$56.00	\$128.00
PERE MARQUETTE STATE FORES	9	413.30	\$135.29	\$100.22	74.08%	\$186.48	37.84%	\$56.00	\$369.44
ROSCOMMON FOREST MGT UNIT	4	252.70	\$105.20	\$79.07	75.16%	\$99.54	-5.38%	\$75.00	\$123.50
GLADWIN FOREST MGT UNIT	3	64.30	\$119.31	\$95.74	80.24%	\$98.14	-17.74%	\$85.00	\$114.00
AUSABLE STATE FOREST	7	317.00	\$108.06	\$82.45	76.30%	\$99.26	-8.15%	\$75.00	\$123.50
NORTHERN LOWER PENINSULA	20	826.80	\$125.02	\$92.59	74.06%	\$143.19	14.53%	\$42.00	\$369.44
STATEWIDE	32				70.39%		16.42%	\$42.00	\$450.00

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RED OAK	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	4	350.60	\$256.99	\$160.08	62.29%	\$161.31	-37.23%	\$138.00	\$165.00
ESCANABA RIVER STATE FOREST	4	350.60	\$256.99	\$160.08	62.29%	\$161.31	-37.23%	\$138.00	\$165.00
S STE MARIE FMU (SOO MAINLAN	1	8.90	\$285.00	\$236.55	83.00%	\$301.09	5.65%	\$301.09	\$301.09
LAKE SUPERIOR STATE FOREST	1	8.90	\$285.00	\$236.55	83.00%	\$301.09	5.65%	\$301.09	\$301.09
UPPER PENINSULA	5				62.86%		-36.06%	\$138.00	\$301.09
GAYLORD FOREST MGT UNIT	3	180.00	\$265.71	\$179.87	67.69%	\$181.50	-31.69%	\$135.00	\$211.00
PIGEON RIVER FOREST MGT UNIT	1	25.00	\$292.90	\$234.00	79.89%	\$234.00	-20.11%	\$234.00	\$234.00
ATLANTA FOREST MGT UNIT	10	1,406.20	\$267.25	\$205.26	76.80%	\$275.94	3.25%	\$158.00	\$650.00
MACKINAW STATE FOREST	<u> </u>	1,611.20	\$267.47	\$202.87	75.85%	\$264.73	-1.02%	\$135.00	\$650.00
TRAVERSE CITY FOREST MGT UNI	5	325.60	\$214.12	\$154.33	72.07%	\$296.85	38.64%	\$130.00	\$351.32
CADILLAC FOREST MGT UNIT	7	642.20	\$231.23	\$144.60	62.54%	\$310.86	34.44%	\$140.00	\$457.00
PERE MARQUETTE STATE FORES	<u> </u>	967.80	\$225.47	\$147.88	65.58%	\$306.15	35.78%	\$130.00	\$457.00
ROSCOMMON FOREST MGT UNIT	2	81.00	\$320.33	\$240.21	74.99%	\$240.80	-24.83%	\$230.00	\$242.70
GRAYLING FOREST MGT UNIT	2	725.00	\$301.68	\$244.49	81.04%	\$298.72	-0.98%	\$229.00	\$337.00
AUSABLE STATE FOREST	4	806.00	\$303.55	\$244.06	80.40%	\$292.90	-3.51%	\$229.00	\$337.00
NORTHERN LOWER PENINSULA	30	3,385.00	\$264.06	\$196.95	74.59%	\$283.28	7.28%	\$130.00	\$650.00
STATEWIDE	35				73.49%		3.21%	\$130.00	\$650.00

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RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	(2) 86.80	(3) \$209.70	(4)	67.24%		3.11%	(8) \$215.00	(9) \$220.00
GWINN FOREST MGT UNIT	1	15.70	\$194.55	\$101.00	51.91%	•	-38.32%	\$120.00	\$120.00
ESCANABA FOREST MGT UNIT	1	11.40	\$384.78	\$215.00	55.88%		-44.12%	\$215.00	\$215.00
ESCANABA RIVER STATE FOREST	2		\$274.57	\$148.96	54.25%	\$159.96	-41.74%	\$120.00	\$215.00
SHINGLETON FOREST MGT UNIT	6	400.90	\$225.80	\$149.09	66.03%	\$164.00	-27.37%	\$51.00	\$223.00
NEWBERRY FOREST MGT UNIT	8	1,107.10	\$176.18	\$119.51	67.84%	\$157.28	-10.73%	\$110.00	\$176.00
S STE MARIE FMU (NAUBINWAY)	3	128.30	\$196.46	\$191.59	97.52%	\$474.33	141.44%	\$250.00	\$500.00
S STE MARIE FMU (SOO MAINLAN	1	15.30	\$192.25	\$192.00	99.87%	\$192.00	-0.13%	\$192.00	\$192.00
LAKE SUPERIOR STATE FOREST	<u> </u>	1,651.60	\$189.95	\$132.96	70.00%	\$183.86	-3.21%	\$51.00	\$500.00
UPPER PENINSULA	22				69.51%		-3.71%	\$51.00	\$500.00
GAYLORD FOREST MGT UNIT	7	1,079.60	\$201.10	\$174.18	86.62%	\$286.20	42.32%	\$159.00	\$370.00
PIGEON RIVER FOREST MGT UNIT	4	539.00	\$197.06	\$128.00	64.95%	\$292.01	48.18%	\$175.00	\$323.00
ATLANTA FOREST MGT UNIT	8	2,832.20	\$193.24	\$151.84	78.58%	\$205.95	6.58%	\$131.00	\$328.01
MACKINAW STATE FOREST	<u> </u>	4,450.80	\$195.61	\$154.37	78.92%	\$235.84	20.57%	\$131.00	\$370.00
TRAVERSE CITY FOREST MGT UNI	23	4,468.50	\$185.26	\$142.97	77.17%	\$239.37	29.21%	\$10.00	\$430.00
CADILLAC FOREST MGT UNIT	6	486.70	\$191.90	\$127.05	66.21%	\$186.14	-3.00%	\$106.00	\$250.00
PERE MARQUETTE STATE FORES	29	4,955.20	\$185.91	\$141.40	76.06%	\$234.14	25.94%	\$10.00	\$430.00
ROSCOMMON FOREST MGT UNIT	4	385.40	\$193.60	\$137.64	71.10%	\$159.20	-17.77%	\$140.00	\$200.00
GRAYLING FOREST MGT UNIT	10	1,541.60	\$197.88	\$156.71	79.19%	\$182.79	-7.63%	\$137.00	\$487.00
GLADWIN FOREST MGT UNIT	1	26.60	\$195.62	\$156.00	79.75%	\$163.80	-16.27%	\$163.80	\$163.80
AUSABLE STATE FOREST	<u> </u>	1,953.60	\$197.01	\$152.94	77.63%	\$177.88	-9.71%	\$137.00	\$487.00
NORTHERN LOWER PENINSULA	63	11,359.60	\$191.62	\$148.47	77.48%	\$225.13	17.49%	\$10.00	\$487.00
STATEWIDE	85				76.41%		14.63%	\$10.00	\$500.00

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SUGAR	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
MAPLE	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	8	606.80	\$701.73	\$402.87	57.41%	\$724.64	3.26%	\$267.00	\$935.00
GWINN FOREST MGT UNIT	3	94.20	\$593.98	\$345.75	58.21%	\$525.86	-11.47%	\$250.00	\$750.00
ESCANABA FOREST MGT UNIT	1	4.30	\$635.00	\$273.00	42.99%	\$273.00	-57.01%	\$273.00	\$273.00
ESCANABA RIVER STATE FOREST	4	98.50	\$595.77	\$342.58	57.50%	\$514.82	-13.59%	\$250.00	\$750.00
SHINGLETON FOREST MGT UNIT	5	303.00	\$875.44	\$696.88	79.60%	\$763.42	-12.80%	\$655.12	\$825.00
NEWBERRY FOREST MGT UNIT	5	253.20	\$1,118.10	\$695.63	62.22%	\$856.28	-23.42%	\$580.00	\$1,000.00
S STE MARIE FMU (NAUBINWAY)	5	122.60	\$854.85	\$637.79	74.61%	\$968.92	13.34%	\$501.00	\$1,500.00
S STE MARIE FMU (SOO MAINLAN	1	7.00	\$619.36	\$489.30	79.00%	\$498.42	-19.53%	\$498.42	\$498.42
S STE MARIE FMU (DRUMMOND IS	1	108.30	\$763.85	\$588.00	76.98%	\$875.40	14.60%	\$875.40	\$875.40
LAKE SUPERIOR STATE FOREST	17	794.10	\$932.16	\$670.68	71.95%	\$837.69	-10.13%	\$498.42	\$1,500.00
UPPER PENINSULA	29				66.20%		-5.64%	\$250.00	\$1,500.00
GAYLORD FOREST MGT UNIT	6	340.80	\$573.38	\$396.20	69.10%	\$403.80	-29.57%	\$300.00	\$472.00
PIGEON RIVER FOREST MGT UNIT	3	84.70	\$427.15	\$268.03	62.75%	\$273.73	-35.92%	\$250.00	\$330.00
ATLANTA FOREST MGT UNIT	3	73.70	\$514.89	\$301.19	58.50%	\$504.22	-2.07%	\$290.00	\$1,634.40
MACKINAW STATE FOREST	12	499.20	\$539.93	\$360.42	66.75%	\$396.56	-26.55%	\$250.00	\$1,634.40
TRAVERSE CITY FOREST MGT UNI	10	313.40	\$314.06	\$251.56	80.10%	\$804.99	156.32%	\$177.00	\$1,262.00
CADILLAC FOREST MGT UNIT	2	103.40	\$355.92	\$241.10	67.74%	\$400.00	12.38%	\$400.00	\$400.00
PERE MARQUETTE STATE FORES	12	416.80	\$324.45	\$248.96	76.73%	\$704.52	117.15%	\$177.00	\$1,262.00
ROSCOMMON FOREST MGT UNIT	1	2.10	\$420.42	\$315.00	74.93%	\$315.00	-25.07%	\$315.00	\$315.00
GRAYLING FOREST MGT UNIT	3	101.40	\$426.51	\$288.67	67.68%	\$310.77	-27.14%	\$183.00	\$400.00
AUSABLE STATE FOREST	4	103.50	\$426.39	\$289.21	67.83%	\$310.85	-27.10%	\$183.00	\$400.00
NORTHERN LOWER PENINSULA	28	1,019.50	\$440.31	\$307.63	69.87%	\$513.76	16.68%	\$177.00	\$1,634.40
STATEWIDE	57				67.18%		0.35%	\$177.00	\$1,634.40
WHITE	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
ASH	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
PIGEON RIVER FOREST MGT UNIT	1	55.00	\$97.74	\$93.00	95.15%	\$260.75	166.78%	\$260.75	\$260.75
MACKINAW STATE FOREST	1	55.00	\$97.74	\$93.00	95.15%	\$260.75	166.78%	\$260.75	\$260.75
CADILLAC FOREST MGT UNIT	2	204.40	\$79.05	\$52.83	66.84%	\$193.43	144.71%	\$125.00	\$200.00
PERE MARQUETTE STATE FORES	2	204.40	\$79.05	\$52.83	66.84%	\$193.43	144.71%	\$125.00	\$200.00
ROSCOMMON FOREST MGT UNIT	1	314.40	\$113.84	\$85.00	74.67%	\$130.50	14.63%	\$130.50	\$130.50
AUSABLE STATE FOREST		314.40	\$113.84	\$85.00	74.67%	\$130.50	14.63%	\$130.50	\$130.50
NORTHERN LOWER PENINSULA	4	573.80	\$99.90	\$74.31	74.38%	\$165.40	65.56%	\$125.00	\$260.75
STATEWIDE	4				74.38%		65.56%	\$125.00	\$260.75

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WHITE	# OF SALES SOLD) TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
OAK	SOLD		APPRAISAL	PRICE	COLUMIN 4 TO COLUMIN 3	SOLD PRICE	TO COL. 3	PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
TRAVERSE CITY FOREST MGT UNI	2	51.70	\$34.41	\$100.00	290.66%	\$108.12	214.27%	\$100.00	\$120.00
CADILLAC FOREST MGT UNIT	1	56.50	\$109.60	\$68.00	62.04%	\$70.00	-36.13%	\$70.00	\$70.00
PERE MARQUETTE STATE FORES	3	108.20	\$73.67	\$83.29	113.06%	\$88.22	19.74%	\$70.00	\$120.00
NORTHERN LOWER PENINSULA	3	108.20	\$73.67	\$83.29	113.06%	\$88.22	19.74%	\$70.00	\$120.00
STATEWIDE	3				113.06%		19.74%	\$70.00	\$120.00
WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	4	292.20	\$160.44	\$99.14	61.79%	\$125.81	-21.59%	\$58.00	\$156.52
ESCANABA RIVER STATE FOREST	4	292.20	\$160.44	\$99.14	61.79%	\$125.81	-21.59%	\$58.00	\$156.52
UPPER PENINSULA	4				61.79%		-21.59%	\$58.00	\$156.52
GAYLORD FOREST MGT UNIT	1	45.00	\$149.67	\$123.00	82.18%	\$123.00	-17.82%	\$123.00	\$123.00
PIGEON RIVER FOREST MGT UNIT	1	19.30	\$117.79	\$88.00	74.71%	\$100.00	-15.10%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	1	39.30	\$149.67	\$90.00	60.13%	\$100.00	-33.19%	\$100.00	\$100.00
MACKINAW STATE FOREST	3	103.60	\$143.73	\$103.96	72.33%	\$109.99	-23.47%	\$100.00	\$123.00
TRAVERSE CITY FOREST MGT UNI	1	9.10	\$86.00	\$51.00	59.30%	\$53.00	-38.37%	\$53.00	\$53.00
CADILLAC FOREST MGT UNIT	1	25.60	\$54.78	\$28.00	51.11%	\$28.00	-48.89%	\$28.00	\$28.00
PERE MARQUETTE STATE FORES	2	34.70	\$62.97	\$34.03	54.05%	\$34.56	-45.12%	\$28.00	\$53.00
GLADWIN FOREST MGT UNIT	1	19.10	\$104.95	\$89.00	84.80%	\$93.45	-10.96%	\$93.45	\$93.45
AUSABLE STATE FOREST	1	19.10	\$104.95	\$89.00	84.80%	\$93.45	-10.96%	\$93.45	\$93.45
NORTHERN LOWER PENINSULA	6	157.40	\$121.22	\$86.73	71.55%	\$91.35	-24.64%	\$28.00	\$123.00
STATEWIDE	10				64.61%		-22.47%	\$28.00	\$156.52
YELLOW BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	16.40	\$521.12	\$130.00	24.95%	\$150.00	-71.22%	\$150.00	\$150.00
UPPER PENINSULA	1				24.95%		-71.22%	\$150.00	\$150.00
STATEWIDE	1				24.95%		-71.22%	\$150.00	\$150.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	209.90	\$265.32	\$265.32
PERE MARQUETTE STATE FORES	1	209.90	\$265.32	\$265.32
NORTHERN LOWER PENINSULA	1	209.90	\$265.32	\$265.32
STATEWIDE	1		\$265.32	\$265.32
BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
GAYLORD FOREST MGT UNIT	1	20.00	\$814.46	\$814.46
MACKINAW STATE FOREST	1		\$814.46	\$814.46
NORTHERN LOWER PENINSULA	1	20.00	\$814.46	\$814.46
STATEWIDE	1		\$814.46	\$814.46
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	47.60	\$634.52	\$634.52
PERE MARQUETTE STATE FORES	1	47.60	\$634.52	\$634.52
NORTHERN LOWER PENINSULA	1	47.60	\$634.52	\$634.52
STATEWIDE	1		\$634.52	\$634.52
MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
GLADWIN FOREST MGT UNIT	1	123.70	\$399.99	\$399.99
AUSABLE STATE FOREST	1	123.70	\$399.99	\$399.99
NORTHERN LOWER PENINSULA	1	123.70	\$399.99	\$399.99
STATEWIDE	1		\$399.99	\$399.99
MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	<u> </u>	\$720.00	\$720.00
ESCANABA RIVER STATE FOREST	1	66.30	\$720.00	\$720.00
S STE MARIE FMU (NAUBINWAY)	1	1.10	\$1,000.00	\$1,000.00
LAKE SUPERIOR STATE FOREST	1	1.10	\$1,000.00	\$1,000.00
UPPER PENINSULA	2		\$720.00	\$1,000.00
STATEWIDE	2		\$720.00	\$1,000.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK	(1)	(2)		
CADILLAC FOREST MGT UNIT	2	64.50	\$800.00	\$915.00
PERE MARQUETTE STATE FORES	2	64.50	\$800.00	\$915.00
GLADWIN FOREST MGT UNIT	1	68.40	\$764.45	\$764.45
AUSABLE STATE FOREST	1	68.40	\$764.45	\$764.45
NORTHERN LOWER PENINSULA	3	132.90	\$764.45	\$915.00
STATEWIDE	3		\$764.45	\$915.00
RED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
MAPLE				
	(1)	(2)		
S STE MARIE FMU (NAUBINWAY)	1	4.30	\$600.00	\$600.00
LAKE SUPERIOR STATE FOREST	1	4.30	\$600.00	\$600.00
UPPER PENINSULA	1		\$600.00	\$600.00
TRAVERSE CITY FOREST MGT UNI	1	5.50	\$799.40	\$799.40
PERE MARQUETTE STATE FORES	1	5.50	\$799.40	\$799.40
NORTHERN LOWER PENINSULA	1	5.50	\$799.40	\$799.40
STATEWIDE	2		\$600.00	\$799.40
RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	89.70	\$619.10	\$619.10
UPPER PENINSULA	1		\$619.10	\$619.10
GAYLORD FOREST MGT UNIT	1	220.00	\$535.01	\$535.01
MACKINAW STATE FOREST	1	220.00	\$535.01	\$535.01
CADILLAC FOREST MGT UNIT	3	53.50	\$864.90	\$1,919.24
PERE MARQUETTE STATE FORES	3	53.50	\$864.90	\$1,919.24
NORTHERN LOWER PENINSULA	4	273.50	\$535.01	\$1,919.24
STATEWIDE	5		\$535.01	\$1,919.24
SUGAR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
MAPLE	(1)	(2)		
S STE MARIE FMU (NAUBINWAY)	1	(2) 16.40	\$2,900.00	\$2,900.00
LAKE SUPERIOR STATE FOREST		<u> </u>	\$2,900.00	\$2,900.00
UPPER PENINSULA	1	10.40	\$2,900.00	\$2,900.00
STATEWIDE	1		\$2,900.00	\$2,900.00 \$2,900.00
	1		ψ2,300.00	ψ2,300.00

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B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
NEWBERRY FOREST MGT UNIT	3	943.00	\$43.09	\$25.64	59.49%	\$36.65	-14.95%	\$27.05	\$40.00
LAKE SUPERIOR STATE FOREST	3	943.00	\$43.09	\$25.64	59.49%	\$36.65	-14.95%	\$27.05	\$40.00
UPPER PENINSULA	3				59.49%		-14.95%	\$27.05	\$40.00
GAYLORD FOREST MGT UNIT	4	2,004.00	\$25.00	\$14.35	57.40%	\$15.31	-38.77%	\$9.50	\$21.00
ATLANTA FOREST MGT UNIT	7	3,511.00	\$25.07	\$19.49	77.73%	\$19.74	-21.25%	\$14.75	\$24.05
MACKINAW STATE FOREST	11	5,515.00	\$25.04	\$17.62	70.36%	\$18.13	-27.61%	\$9.50	\$24.05
TRAVERSE CITY FOREST MGT UNI	7	1,879.80	\$24.25	\$18.25	75.23%	\$31.47	29.75%	\$16.00	\$40.00
CADILLAC FOREST MGT UNIT	11	6,601.00	\$22.68	\$16.22	71.51%	\$26.65	17.50%	\$10.10	\$41.50
PERE MARQUETTE STATE FORES	18	8,480.80	\$23.03	\$16.67	72.37%	\$27.72	20.36%	\$10.10	\$41.50
ROSCOMMON FOREST MGT UNIT	6	5,743.00	\$27.07	\$19.47	71.92%	\$41.02	51.53%	\$16.70	\$69.50
GRAYLING FOREST MGT UNIT	2	440.00	\$35.24	\$19.49	55.32%	\$20.29	-42.43%	\$12.00	\$21.35
AUSABLE STATE FOREST	8	6,183.00	\$27.66	\$19.47	70.41%	\$39.55	43.01%	\$12.00	\$69.50
NORTHERN LOWER PENINSULA	37	20,178.80	\$25.00	\$17.79	71.16%	\$28.72	14.90%	\$9.50	\$69.50
STATEWIDE	40				70.29%		12.68%	\$9.50	\$69.50

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BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	222.00	\$35.28	\$21.20	60.09%	\$22.30	-36.79%	\$22.30	\$22.30
CRYSTAL FALLS FOREST MGT UNI	1	49.00	\$42.00	\$18.90	45.00%	\$34.74	-17.29%	\$34.74	\$34.74
GWINN FOREST MGT UNIT	6	853.00	\$42.23	\$28.40	67.24%	\$35.88	-15.04%	\$19.00	\$45.09
ESCANABA RIVER STATE FOREST	6	853.00	\$42.23	\$28.40	67.24%	\$35.88	-15.04%	\$19.00	\$45.09
SHINGLETON FOREST MGT UNIT	4	589.00	\$23.11	\$13.77	59.57%	\$19.67	-14.90%	\$8.51	\$40.00
NEWBERRY FOREST MGT UNIT	2	123.00	\$24.86	\$17.05	68.57%	\$29.29	17.82%	\$1.00	\$30.00
S STE MARIE FMU (NAUBINWAY)	3	1,091.00	\$28.90	\$16.38	56.69%	\$25.76	-10.86%	\$18.00	\$45.00
S STE MARIE FMU (SOO MAINLAN	5	1,006.00	\$22.74	\$15.62	68.70%	\$21.33	-6.18%	\$13.50	\$23.47
S STE MARIE FMU (DRUMMOND IS	1	212.00	\$13.00	\$9.10	70.00%	\$20.00	53.85%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	<u>15</u>	3,021.00	\$24.44	\$15.13	61.93%	\$22.84	-6.55%	\$1.00	\$45.00
UPPER PENINSULA	23				63.12%		-11.27%	\$1.00	\$45.09
GAYLORD FOREST MGT UNIT	2	565.00	\$12.61	\$7.97	63.22%	\$20.83	65.21%	\$10.00	\$41.55
MACKINAW STATE FOREST	2	565.00	\$12.61	\$7.97	63.22%	\$20.83	65.21%	\$10.00	\$41.55
CADILLAC FOREST MGT UNIT	1	145.00	\$15.00	\$8.70	58.00%	\$8.70	-42.00%	\$8.70	\$8.70
PERE MARQUETTE STATE FORES	1	145.00	\$15.00	\$8.70	58.00%	\$8.70	-42.00%	\$8.70	\$8.70
GRAYLING FOREST MGT UNIT	1	78.00	\$19.00	\$11.00	57.89%	\$11.00	-42.11%	\$11.00	\$11.00
AUSABLE STATE FOREST	1	78.00	\$19.00	\$11.00	57.89%	\$11.00	-42.11%	\$11.00	\$11.00
NORTHERN LOWER PENINSULA	4	788.00	\$13.68	\$8.41	61.44%	\$17.63	28.83%	\$8.70	\$41.55
STATEWIDE	27				62.98%		-7.96%	\$1.00	\$45.09
BALSAM POPLAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	261.00	\$35.70	\$25.00	70.03%	\$38.00	6.44%	\$38.00	\$38.00
ESCANABA FOREST MGT UNIT	1	44.00	\$32.00	\$17.60	55.00%	\$17.60	-45.00%	\$17.60	\$17.60
ESCANABA RIVER STATE FOREST	1	44.00	\$32.00	\$17.60	55.00%	\$17.60	-45.00%	\$17.60	\$17.60
S STE MARIE FMU (NAUBINWAY)	1	380.00	\$9.00	\$4.70	52.22%	\$20.00	122.22%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	1	380.00	\$9.00	\$4.70	52.22%	\$20.00	122.22%	\$20.00	\$20.00
UPPER PENINSULA	3				64.23%		29.31%	\$17.60	\$38.00
ATLANTA FOREST MGT UNIT	1	103.00	\$9.90	\$3.85	38.89%	\$3.85	-61.11%	\$3.85	\$3.85
MACKINAW STATE FOREST	1	103.00	\$9.90	\$3.85	38.89%	\$3.85	-61.11%	\$3.85	\$3.85
NORTHERN LOWER PENINSULA	1	103.00	\$9.90	\$3.85	38.89%	\$3.85	-61.11%	\$3.85	\$3.85
STATEWIDE	4				62.52%		23.23%	\$3.85	\$38.00

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BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
GAYLORD FOREST MGT UNIT	3	2,966.00	\$11.88	\$4.78	40.25%	\$8.07	-32.11%	\$7.60	\$9.00
PIGEON RIVER FOREST MGT UNIT	3	834.00	\$10.89	\$6.88	63.19%	\$7.74	-28.92%	\$6.65	\$10.00
ATLANTA FOREST MGT UNIT	1	782.00	\$11.17	\$7.80	69.83%	\$7.80	-30.17%	\$7.80	\$7.80
MACKINAW STATE FOREST	7	4,582.00	\$11.58	\$5.68	49.05%	\$7.96	-31.24%	\$6.65	\$10.00
NORTHERN LOWER PENINSULA	7	4,582.00	\$11.58	\$5.68	49.05%	\$7.96	-31.24%	\$6.65	\$10.00
STATEWIDE	7				49.05%		-31.24%	\$6.65	\$10.00
BEECH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	4	2,230.00	\$15.07	\$11.46	76.03%	\$35.99	138.84%	\$32.76	\$45.57
NEWBERRY FOREST MGT UNIT	1	862.00	\$12.35	\$5.45	44.13%	\$22.75	84.21%	\$22.75	\$22.75
S STE MARIE FMU (NAUBINWAY)	4	2,201.00	\$20.39	\$12.98	63.64%	\$41.01	101.08%	\$21.00	\$42.05
LAKE SUPERIOR STATE FOREST	9	5,293.00	\$16.84	\$11.11	65.98%	\$35.92	113.30%	\$21.00	\$45.57
UPPER PENINSULA	9				65.98%		113.30%	\$21.00	\$45.57
GAYLORD FOREST MGT UNIT	1	153.00	\$16.58	\$11.25	67.85%	\$67.61	307.78%	\$67.61	\$67.61
MACKINAW STATE FOREST	1	153.00	\$16.58	\$11.25	67.85%	\$67.61	307.78%	\$67.61	\$67.61
NORTHERN LOWER PENINSULA	1	153.00	\$16.58	\$11.25	67.85%	\$67.61	307.78%	\$67.61	\$67.61
STATEWIDE	10				66.03%		118.68%	\$21.00	\$67.61
BLACK SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	3		\$50.85	\$23.73	46.66%	\$23.73	-53.33%	\$18.25	\$36.51
CRYSTAL FALLS FOREST MGT UNI	1	196.00	\$38.00	\$17.10	45.00%	\$43.39	14.18%	\$43.39	\$43.39
GWINN FOREST MGT UNIT	6	1,182.00	\$52.33	\$34.62	66.16%	\$42.11	-19.52%	\$23.00	\$63.80
ESCANABA FOREST MGT UNIT	2	711.00	\$44.93	<u>\$27.96</u>	62.25%	\$34.30	-23.64%	\$13.45	\$35.00
ESCANABA RIVER STATE FOREST SHINGLETON FOREST MGT UNIT	8	1,893.00 6.158.00	\$49.55 \$37.17	\$32.12 \$26.03	64.83% 70.03%	\$39.18 \$40.53	-20.93%	\$13.45 \$10.75	\$63.80 \$55.25
NEWBERRY FOREST MGT UNIT	2	469.00		\$26.03	70.03% 51.87%	• • • • •	-45.30%	\$10.75 \$1.00	ຈວວ.2ວ \$19.88
S STE MARIE FMU (NAUBINWAY)	2	378.00		\$10.01	69.85%	\$19.84 \$34.74	-45.50%	\$1.00 \$31.88	\$19.88 \$40.00
S STE MARIE FMU (NAOBINWAY)	4	378.00		\$17.46	85.86%	\$34.74 \$34.64	38.95% 29.80%	\$31.00 \$15.25	\$40.00 \$41.00
S STE MARIE FMU (DRUMMOND IS	4	298.00	\$20.09 \$14.86	\$22.91	84.12%	\$34.64 \$23.00	29.80% 54.78%	\$13.23	\$41.00 \$23.00
LAKE SUPERIOR STATE FOREST	$\frac{1}{22}$		\$14.80	<u></u>	73.74%	<u>\$25.00</u> \$36.98	<u></u>	<u>\$23.00</u> \$1.00	\$55.25
UPPER PENINSULA	34		φ32.30	\$24.01	69.27%	\$30.90	1.27%	\$1.00	\$63.80
STATEWIDE	34				69.27%		1.27%	\$1.00	\$63.80

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JACK PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	358.00	\$25.60	\$17.15	66.99%	\$86.83	239.18%	\$86.83	\$86.83
GWINN FOREST MGT UNIT	7	3,471.00	\$65.75	\$38.67	58.81%	\$72.22	9.84%	\$18.77	\$88.10
ESCANABA RIVER STATE FOREST	7	3,471.00	\$65.75	\$38.67	58.81%	\$72.22	9.84%	\$18.77	\$88.10
SHINGLETON FOREST MGT UNIT	9	7,440.00	\$65.79	\$44.44	67.54%	\$55.59	-15.50%	\$41.10	\$63.11
NEWBERRY FOREST MGT UNIT	10	13,986.00	\$62.40	\$36.22	58.05%	\$61.06	-2.14%	\$1.00	\$73.10
S STE MARIE FMU (NAUBINWAY)	2	240.00	\$29.80	\$25.05	84.07%	\$33.75	13.26%	\$25.00	\$40.00
S STE MARIE FMU (SOO MAINLAN	1	321.00	\$31.10	\$24.60	79.10%	\$47.50	52.73%	\$47.50	\$47.50
LAKE SUPERIOR STATE FOREST	22	21,987.00	\$62.73	\$38.71	61.71%	\$58.71	-6.41%	\$1.00	\$73.10
UPPER PENINSULA	30				61.33%		-2.72%	\$1.00	\$88.10
GAYLORD FOREST MGT UNIT	6	2,790.00	\$40.76	\$27.52	67.53%	\$31.56	-22.56%	\$22.50	\$48.00
PIGEON RIVER FOREST MGT UNIT	1	40.00	\$39.68	\$23.80	59.98%	\$25.00	-37.00%	\$25.00	\$25.00
ATLANTA FOREST MGT UNIT	3	1,825.00	\$39.56	\$26.67	67.40%	\$27.04	-31.64%	\$24.25	\$27.55
MACKINAW STATE FOREST	<u> </u>	4,655.00	\$40.28	\$27.15	67.41%	\$29.74	-26.18%	\$22.50	\$48.00
TRAVERSE CITY FOREST MGT UNI	7	2,954.00	\$22.43	\$11.45	51.04%	\$11.47	-48.83%	\$5.00	\$19.15
CADILLAC FOREST MGT UNIT	8	4,383.90	\$18.66	\$11.78	63.11%	\$16.77	-10.14%	\$11.00	\$30.00
PERE MARQUETTE STATE FORES	<u> </u>	7,337.90	\$20.18	\$11.65	57.71%	\$14.64	-27.45%	\$5.00	\$30.00
ROSCOMMON FOREST MGT UNIT	5	981.00	\$29.79	\$21.90	73.51%	\$40.04	34.45%	\$15.50	\$137.00
GRAYLING FOREST MGT UNIT	10	5,890.00	\$32.33	\$18.61	57.58%	\$25.36	-21.55%	\$7.90	\$50.00
GLADWIN FOREST MGT UNIT	1	29.00	\$25.87	\$20.00	77.31%	\$40.49	56.51%	\$40.49	\$40.49
AUSABLE STATE FOREST	<u> </u>	6,900.00	\$31.94	\$19.09	59.76%	\$27.51	-13.86%	\$7.90	\$137.00
NORTHERN LOWER PENINSULA	41	18,892.90	\$29.43	\$18.18	61.80%	\$23.06	-21.64%	\$5.00	\$137.00
STATEWIDE	71				61.45%		-7.56%	\$1.00	\$137.00
MISCELLANEOUS	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE	MINIMUM SOLD	
	SOLD		APPRAISAL	ADVERTISED PRICE	COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	130.00	\$26.30	\$20.00	76.05%	\$35.00	33.08%	\$35.00	\$35.00
UPPER PENINSULA	1				76.05%		33.08%	\$35.00	\$35.00
CADILLAC FOREST MGT UNIT	1	225.00	\$7.50	\$5.00	66.67%	\$20.00	166.67%	\$20.00	\$20.00
PERE MARQUETTE STATE FORES	1	225.00	\$7.50	\$5.00	66.67%	\$20.00	166.67%	\$20.00	\$20.00
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NORTHERN LOWER PENINSULA	1	225.00	\$7.50	\$5.00	66.67%	\$20.00	166.67%	\$20.00	\$20.00

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MIXED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
ASPEN	SOLD		AT TIME OF APPRAISAL	ADVERTISED	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD	SOLD PRICE
	(1)	(2)	(3)	PRICE (4)	(5)	(6)	(7)	PRICE (8)	(9)
CRYSTAL FALLS FOREST MGT UNI	18	17,623.80	\$46.26	\$28.86	62.38%	\$47.33	2.31%	\$27.50	\$70.76
GWINN FOREST MGT UNIT	6	1,304.00	\$48.24	\$21.74	45.06%	\$34.79	-27.88%	\$20.19	\$54.00
ESCANABA RIVER STATE FOREST	6	1,304.00	\$48.24	\$21.74	45.06%	\$34.79	-27.88%	\$20.19	\$54.00
SHINGLETON FOREST MGT UNIT	9	5,922.00	\$33.85	\$23.80	70.33%	\$39.88	17.82%	\$10.01	\$54.60
NEWBERRY FOREST MGT UNIT	9	3,060.00	\$36.96	\$23.24	62.88%	\$31.61	-14.47%	\$1.00	\$50.00
S STE MARIE FMU (NAUBINWAY)	11	3,302.00	\$32.14	\$23.02	71.65%	\$38.08	18.51%	\$21.00	\$48.00
S STE MARIE FMU (SOO MAINLAN	3	3,054.00	\$22.72	\$15.15	66.69%	\$21.75	-4.24%	\$12.55	\$23.47
S STE MARIE FMU (DRUMMOND IS	3	3,560.00	\$21.24	\$15.03	70.73%	\$16.11	-24.17%	\$13.15	\$21.00
LAKE SUPERIOR STATE FOREST	35	18,898.00	\$29.88	\$20.52	68.69%	\$30.82	3.15%	\$1.00	\$54.60
UPPER PENINSULA	59				64.09%		1.32%	\$1.00	\$70.76
GAYLORD FOREST MGT UNIT	5	2,409.00	\$24.77	\$16.03	64.72%	\$31.81	28.43%	\$17.50	\$36.20
PIGEON RIVER FOREST MGT UNIT	3	1,027.00	\$24.75	\$18.45	74.56%	\$22.33	-9.79%	\$20.00	\$26.00
ATLANTA FOREST MGT UNIT	8	5,007.00	\$26.26	\$20.47	77.96%	\$20.58	-21.64%	\$16.75	\$24.65
MACKINAW STATE FOREST	16	8,443.00	\$25.65	\$18.96	73.91%	\$24.00	-6.46%	\$16.75	\$36.20
TRAVERSE CITY FOREST MGT UNI	10	3,002.00	\$29.49	\$17.98	60.98%	\$21.00	-28.78%	\$15.00	\$45.25
CADILLAC FOREST MGT UNIT	7	4,077.00	\$23.36	\$15.62	66.87%	\$33.87	44.99%	\$15.60	\$48.00
PERE MARQUETTE STATE FORES	<u> </u>	7,079.00	\$25.96	\$16.62	64.03%	\$28.41	9.45%	\$15.00	\$48.00
ROSCOMMON FOREST MGT UNIT	2	2,049.00	\$25.92	\$22.83	88.07%	\$51.91	100.29%	\$30.00	\$57.75
GRAYLING FOREST MGT UNIT	9	4,256.00	\$23.20	\$13.30	57.33%	\$13.73	-40.80%	\$6.70	\$18.20
GLADWIN FOREST MGT UNIT	9	7,500.30	\$25.97	\$19.53	75.20%	\$25.01	-3.71%	\$17.85	\$53.09
AUSABLE STATE FOREST	20	13,805.30	\$25.11	\$18.10	72.08%	\$25.53	1.66%	\$6.70	\$57.75
NORTHERN LOWER PENINSULA	53	29,327.30	\$25.47	\$17.99	70.63%	\$25.78	1.22%	\$6.70	\$57.75
STATEWIDE	112				66.32%		1.29%	\$1.00	\$70.76

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PULPWOOD (Cords, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	11	9,633.00	\$25.00	\$14.38	57.51%	\$23.08	-7.69%	\$11.01	\$42.11
CRYSTAL FALLS FOREST MGT UNI	15	7,487.00	\$42.40	\$25.16	59.35%	\$42.60	0.49%	\$22.65	\$58.12
GWINN FOREST MGT UNIT	10	4,341.00	\$38.67	\$22.63	58.52%	\$36.52	-5.55%	\$18.00	\$48.50
ESCANABA FOREST MGT UNIT	7	3,400.00	\$42.36	\$25.92	61.18%	\$38.54	-9.01%	\$16.03	\$42.89
ESCANABA RIVER STATE FOREST	<u> </u>	7,741.00	\$40.29	\$24.07	59.75%	\$37.41	-7.15%	\$16.03	\$48.50
SHINGLETON FOREST MGT UNIT	12	10,599.00	\$28.75	\$19.69	68.49%	\$38.28	33.17%	\$8.65	\$49.99
NEWBERRY FOREST MGT UNIT	15	7,222.00	\$29.46	\$15.16	51.47%	\$35.07	19.05%	\$1.00	\$44.02
S STE MARIE FMU (NAUBINWAY)	15	3,378.00	\$27.60	\$19.75	71.56%	\$35.24	27.69%	\$21.80	\$60.00
S STE MARIE FMU (SOO MAINLAN	3	1,035.00	\$21.09	\$13.80	65.44%	\$24.85	17.86%	\$11.85	\$32.09
S STE MARIE FMU (DRUMMOND IS	1	949.00	\$13.00	\$9.25	71.15%	\$9.25	-28.85%	\$9.25	\$9.25
LAKE SUPERIOR STATE FOREST	46	23,183.00	\$27.81	\$17.60	63.27%	\$35.05	26.01%	\$1.00	\$60.00
UPPER PENINSULA	89				60.81%		8.48%	\$1.00	\$60.00
GAYLORD FOREST MGT UNIT	6	3,205.00	\$22.05	\$10.85	49.22%	\$12.56	-43.01%	\$6.50	\$20.00
PIGEON RIVER FOREST MGT UNIT	1	541.00	\$24.09	\$16.85	69.95%	\$23.00	-4.52%	\$23.00	\$23.00
ATLANTA FOREST MGT UNIT	8	2,367.00	\$19.28	\$12.34	63.99%	\$24.53	27.21%	\$10.30	\$85.32
MACKINAW STATE FOREST	<u> </u>	6,113.00	\$21.16	\$11.96	56.52%	\$18.12	-14.36%	\$6.50	\$85.32
TRAVERSE CITY FOREST MGT UNI	14	4,669.00	\$20.64	\$14.50	70.24%	\$16.47	-20.22%	\$10.75	\$18.10
CADILLAC FOREST MGT UNIT	5	1,754.00	\$25.47	\$16.44	64.55%	\$18.84	-26.02%	\$15.00	\$29.75
PERE MARQUETTE STATE FORES	<u> </u>	6,423.00	\$21.96	\$15.03	68.44%	\$17.12	-22.05%	\$10.75	\$29.75
GRAYLING FOREST MGT UNIT	3	1,343.00	\$22.23	\$14.01	63.03%	\$14.20	-36.15%	\$9.30	\$16.00
GLADWIN FOREST MGT UNIT	1	59.00	\$18.05	\$12.45	68.98%	\$12.45	-31.02%	\$12.45	\$12.45
AUSABLE STATE FOREST	4	1,402.00	\$22.06	\$13.95	63.24%	\$14.12	-35.98%	\$9.30	\$16.00
NORTHERN LOWER PENINSULA	38	13,938.00	\$21.62	\$13.57	62.79%	\$17.26	-20.18%	\$6.50	\$85.32
STATEWIDE	127				61.14%		3.73%	\$1.00	\$85.32

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PULPWOOD (Cords, see general note 3)

FULFWOOD (Colus, see	U	,							
MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	179.00		\$14.30	66.11%	\$18.00	-16.78%	\$18.00	(3) \$18.00
ATLANTA FOREST MGT UNIT	5	2,135.00		\$11.10	57.32%	\$26.11	34.83%	\$5.90	\$44.85
MACKINAW STATE FOREST	6	2,314.00	\$19.54	\$11.35	58.07%	\$25.48	30.41%	\$5.90	\$44.85
TRAVERSE CITY FOREST MGT UNI	3	1,994.00	\$17.53	\$12.09	68.96%	\$16.70	-4.75%	\$10.20	\$24.96
CADILLAC FOREST MGT UNIT	7	3,675.30	\$15.68	\$10.47	66.78%	\$18.11	15.46%	\$9.40	\$33.19
PERE MARQUETTE STATE FORES	10	5,669.30	\$16.34	\$11.04	67.60%	\$17.61	7.83%	\$9.40	\$33.19
ROSCOMMON FOREST MGT UNIT	6	1,587.00	\$19.16	\$14.27	74.47%	\$14.77	-22.92%	\$13.00	\$20.00
GRAYLING FOREST MGT UNIT	13	6,968.00	\$18.82	\$10.28	54.65%	\$11.10	-40.99%	\$4.80	\$20.40
GLADWIN FOREST MGT UNIT	3	1,203.00	\$19.42	\$14.64	75.38%	\$28.89	48.75%	\$15.70	\$40.64
AUSABLE STATE FOREST	22	9,758.00	\$18.95	\$11.47	60.53%	\$13.89	-26.67%	\$4.80	\$40.64
NORTHERN LOWER PENINSULA	38	17,741.30	\$18.19	\$11.32	62.22%	\$16.59	-8.77%	\$4.80	\$44.85
STATEWIDE	38				62.22%		-8.77%	\$4.80	\$44.85
MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	150.00	\$39.00	\$25.00	64.10%	\$67.50	73.08%	\$67.50	\$67.50
NEWBERRY FOREST MGT UNIT	8	32,125.00	\$64.96	\$1.00	1.54%	\$8.79	-86.47%	\$3.00	\$15.23
LAKE SUPERIOR STATE FOREST	8	32,125.00	\$64.96	\$1.00	1.54%	\$8.79	-86.47%	\$3.00	\$15.23
UPPER PENINSULA	9				1.71%		-86.03%	\$3.00	\$67.50
TRAVERSE CITY FOREST MGT UNI	1	149.00	\$12.73	\$8.80	69.13%	\$8.80	-30.87%	\$8.80	\$8.80
CADILLAC FOREST MGT UNIT	1	152.00	\$11.50	\$8.00	69.57%	\$30.50	165.22%	\$30.50	\$30.50
PERE MARQUETTE STATE FORES	2	301.00	\$12.11	\$8.40	69.34%	\$19.76	63.17%	\$8.80	\$30.50
NORTHERN LOWER PENINSULA	2	301.00	\$12.11	\$8.40	69.34%	\$19.76	63.17%	\$8.80	\$30.50
STATEWIDE	11				1.83%		-85.77%	\$3.00	\$67.50

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PULPWOOD (Cords, see general note 3)

BARAGA FOREST MGT UNIT 2 1.284.00 \$26.32 \$16.61 65.12% \$17.48 -33.59% \$7.00 \$22.48 CRYSTAL FALLS FOREST MGT UNIT 3 7.349.00 \$54.33 \$34.77 63.99% \$38.87 -28.46% \$38.65 \$33.10 ESCANABA FOREST MGT UNIT 1 19.00 \$50.00 \$54.33 \$34.77 63.99% \$38.87 -28.46% \$38.65 \$33.10 SHINGLETON FOREST MGT UNIT 1 19.00 \$20.02 \$16.00 48.97% \$18.00 40.04% \$18.00 \$40.00 S STE MARIE FOREST MGT UNIT 10 1,172.00 \$24.66 \$14.20 \$7.59% \$23.16 -6.08% \$10.00 \$34.00 AKE SUPERIOR STATE FOREST 16 2.022.00 \$26.26 \$16.58 63.16% \$24.05 -8.40% \$40.00 \$32.59 PIGE ON RIVER FOREST MGT UNIT 1 143.00 \$27.37 \$17.80 65.03% \$40.94 49.58% \$40.94 \$40.96% \$22.59 PIGE ON RIVER FOREST MGT UNIT 1 143.00 \$27.37 \$17.80 65.03% \$40.94 \$40.94% </th <th>MIXED SOFTWOOD</th> <th># OF SALES SOLD (1)</th> <th>TOTAL VOLUME (2)</th> <th>AT TIME OF APPRAISAL (3)</th> <th>AVERAGE ADVERTISED PRICE (4)</th> <th>RATIO OF COLUMN 4 TO COLUMN 3 (5)</th> <th>AVERAGE SOLD PRICE (6)</th> <th>% CHANGE FROM COL. 3 TO COL. 6 (7)</th> <th>MINIMUM SOLD PRICE (8)</th> <th>MAXIMUM SOLD PRICE (9)</th>	MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT 3 536.00 \$54.33 \$34.77 63.99% \$38.87 -28.46% \$38.65 \$39.10 ESCANABA RIVER STATE FOREST 3 536.00 \$54.33 \$34.77 63.99% \$38.87 -28.46% \$38.66 \$39.10 SHINGLETON FOREST MGT UNIT 1 19.00 \$30.02 \$15.00 49.97% \$18.00 -40.04% \$18.00 \$40.00% S STE MARIE FMU (NUDINWAY) 5 831.00 \$24.66 \$14.20 \$52.56 -6.08% \$10.00 \$40.00% LAKE SUPERIOR STATE FOREST 16 2.022.00 \$26.26 \$16.88 63.16% \$22.46 -10.47% \$20.00 \$38.00 UPPER PENNUSULA 34 58.88% 13.82% \$10.00 \$26.25 PIGEON RIVER FOREST MGT UNIT 1 143.00 \$27.37 \$17.80 65.03% \$40.94 \$40.94 ACKINIX STATE FOREST 5 869.00 \$31.30 \$13.85 63.42% \$44.72 42.86% \$20		2	,				•		· ·	
ESCANABA RIVER STATE FOREST 3 536.00 \$54.33 \$34.77 63.99% \$38.87 -28.46% \$38.65 \$38.10 SHINGLETON FOREST MGT UNIT 1 19.00 \$30.02 \$15.00 49.97% \$18.00 -40.04% \$18.00 \$40.00 NEWBERY FOREST MGT UNIT 10 1,172.00 \$24.66 \$14.20 57.59% \$22.16 -6.08% \$1.00 \$40.00 STE MARIE FMU (NAUBINWAY) 5 831.00 \$28.42 \$119.98 70.30% \$22.405 -8.40% \$1.00 \$40.00 LAKE SUPERIOR STATE FOREST 16 2,022.00 \$26.26 \$16.58 63.16% \$24.05 -8.40% \$1.00 \$40.00 UPPER PENINSULA 34 59.88% 13.82% \$10.00 \$26.28 \$17.70 \$17.80 \$6.03% \$40.94 \$40.94 ALANTA FOREST MGT UNIT 1 143.00 \$26.63 \$17.70 \$17.70 \$17.70 \$17.70 \$17.70 \$18.70 \$10.00% \$17.70 \$18.70		-	,				\$41.94		·	
SHINGLETON FOREST MGT UNIT 1 19.00 \$30.02 \$15.00 49.97% \$18.00 -40.04% \$18.00 \$18.00 NEWBERRY FOREST MGT UNIT 10 1.172.00 \$24.66 \$14.20 57.59% \$23.16 -6.08% \$1.00 \$40.00 S STE MARIE FMU (NAUBINWAY) 5 831.00 \$26.26 \$16.58 63.16% \$24.40 -10.47% \$20.00 \$38.00 LAKE SUPERIOR STATE FOREST 16 2.022.00 \$26.26 \$16.58 63.16% \$24.45 -10.47% \$40.00 \$40.00 UPPER PENINSULA 34			536.00	·	_ <u> </u>	63.99%	\$38.87		\$38.65	·
NEWBERRY FOREST MGT UNIT 10 1,172.00 \$24.66 \$14.20 57.59% \$22.16 -6.08% \$1.00 \$40.00 S STE MARIE FMU (NAUBINWAY) 5 831.00 \$28.42 \$19.98 70.30% \$22.16 -6.08% \$1.00 \$38.00 LAKE SUPERIOR STATE FOREST 16 2.022.00 \$26.26 \$16.58 63.16% \$22.45 -0.47% \$20.00 \$38.00 LAKE SUPERIOR STATE FOREST 16 2.022.00 \$26.26 \$11.68 63.16% \$24.05 -0.40% \$1.00 \$40.00 UPPER PENNSULA 34	ESCANABA RIVER STATE FOREST	3	536.00	\$54.33	\$34.77	63.99%	\$38.87	-28.46%	\$38.65	\$39.10
S TE MARIE FMU (NAUBINWAY) 5 831.00 \$28.42 \$19.98 70.30% \$25.44 -10.47% \$20.00 \$38.00 LAKE SUPERIOR STATE FOREST 16 2.022.00 \$26.26 \$16.58 63.16% \$24.05 -8.40% \$1.00 \$40.00 UPPER PENINSULA 34 59.88% 13.82% \$1.00 \$52.59 PIGEON RIVER FOREST MGT UNIT 1 143.00 \$27.37 \$17.80 66.03% \$40.94 49.58% \$40.94 MACKINAW STATE FOREST 5 869.00 \$31.30 \$19.85 63.42% \$44.72 42.86% \$20.00 \$78.42 ROSCOMMON FOREST MGT UNIT 1 154.00 \$22.50 \$18.70 68.00% \$17.70 32.00% \$17.70 \$18.70 AUSABLE STATE FOREST 2 280.00 \$26.69 \$18.15 68.00% \$18.16 -32.00% \$17.70 \$17.70 \$18.70 AUSABLE STATE FOREST 2 280.00 \$26.69 \$18.15 68.00% \$18.17 -32.00% \$17.70 \$18.70 NORTHERN LOWER PENINSULA<	SHINGLETON FOREST MGT UNIT	1	19.00	\$30.02	\$15.00	49.97%	\$18.00	-40.04%	\$18.00	\$18.00
LAKE SUPERIOR STATE FOREST 16 2,022.00 \$26,26 \$16,58 63,16% \$24,05 -8,40% \$1.00 \$40,00 UPPER PENINSULA 34 59,88% 59,88% 59,88% \$40,94 49,58% \$40,94 \$40,96 \$51,00 \$51,77 \$51,42 \$62,60 \$18,15 \$63,07% \$18,70 \$32,00% \$17,70 \$18,70 \$32,00%	NEWBERRY FOREST MGT UNIT	10	1,172.00	\$24.66	\$14.20	57.59%	\$23.16	-6.08%	\$1.00	\$40.00
UPPER PENINSULA 34 59.88% -13.82% \$1.00 \$52.59 PIGEON RIVER FOREST MGT UNIT 1 143.00 \$27.37 \$17.80 65.03% \$40.94 49.58% \$40.94 \$40.94 ATLANA FOREST MGT UNIT 4 726.00 \$32.08 \$20.26 63.14% \$45.47 41.74% \$20.00 \$78.42 MACKINAW STATE FOREST 5 869.00 \$31.30 \$19.85 63.42% \$44.72 42.86% \$20.00 \$78.42 ROSCOMMON FOREST MGT UNIT 1 154.00 \$22.60 \$18.70 68.00% \$11.70 -32.00% \$17.70 \$18.70 AUSABLE STATE FOREST 2 280.00 \$22.69 \$18.15 68.00% \$18.15 -32.00% \$17.70 \$18.70 \$18.70 \$18.70 \$18.70 \$18.70 \$18.70 \$18.70 \$18.70 \$18.70 \$18.70 \$18.70 \$20.0% \$17.70 \$78.42 NORTHERN LOWER PENINSULA 7 1.149.00 \$30.18 \$19.44 64.4	S STE MARIE FMU (NAUBINWAY)	5	831.00	\$28.42	\$19.98	70.30%	\$25.44	-10.47%	\$20.00	\$38.00
PIGEON RIVER FOREST MGT UNIT 1 143.00 \$27.37 \$17.80 65.03% \$40.94 49.58% \$40.94 ATLANTA FOREST MGT UNIT 4 726.00 \$32.08 \$20.26 63.14% \$45.47 41.74% \$20.00 \$78.42 MACKINAW STATE FOREST 5 869.00 \$31.30 \$19.85 63.42% \$44.72 42.86% \$20.00 \$78.42 ROSCOMMON FOREST MGT UNIT 1 154.00 \$26.03 \$17.70 68.00% \$11.70 -32.00% \$17.70 \$18.70 AUSABLE STATE FOREST 2 280.00 \$26.69 \$18.15 68.00% \$18.15 -32.00% \$18.70 \$18.70 NORTHERN LOWER PENINSULA 7 1.149.00 \$20.69 \$18.15 68.00% \$17.70 \$18.70 \$78.42 STATEWIDE 41	LAKE SUPERIOR STATE FOREST	16	2,022.00	\$26.26	\$16.58	63.16%	\$24.05	-8.40%	\$1.00	\$40.00
ATLANTA FOREST MGT UNIT 4 726.00 \$32.08 \$20.26 63.14% \$45.47 41.74% \$20.00 \$78.42 MACKINAW STATE FOREST 5 869.00 \$31.30 \$19.85 63.42% \$44.72 42.86% \$20.00 \$78.42 ROSCOMMON FOREST MGT UNIT 1 154.00 \$26.03 \$17.70 68.00% \$17.70 -32.00% \$17.70 \$17.70 GLADWIN FOREST MGT UNIT 1 126.00 \$27.50 \$18.70 68.00% \$18.70 -32.00% \$17.70 \$18.70 AUSABLE STATE FOREST 2 280.00 \$26.69 \$18.15 68.00% \$18.15 -32.00% \$17.70 \$18.70 NORTHERN LOWER PENINSULA 7 1.149.00 \$30.18 \$19.44 64.40% \$38.25 26.73% \$17.70 \$78.42 N. WHITE # OF SALES DOTAL VOLUME AVERAGE RATIO OF AVERAGE \$60.00% \$10.00 \$78.42 SCANABA FOREST MGT UNIT 1 984.00 \$49.39 \$31.10 62.97% \$45.00 -8.89% \$45.00 SCANABA RIVER STATE FOREST </td <td>UPPER PENINSULA</td> <td>34</td> <td></td> <td></td> <td></td> <td>59.88%</td> <td></td> <td>-13.82%</td> <td>\$1.00</td> <td>\$52.59</td>	UPPER PENINSULA	34				59.88%		-13.82%	\$1.00	\$52.59
MACKINAW STATE FOREST 5 869.00 \$31.30 \$19.85 63.42% \$44.72 42.86% \$20.00 \$78.42 ROSCOMMON FOREST MGT UNIT 1 154.00 \$26.03 \$17.70 68.00% \$17.70 -32.00% \$18.70 \$17.70 \$17.70 \$17.70 \$17.70 \$18.70 \$18.70 \$32.00% \$18.70 \$18.70 \$32.00% \$18.70 \$18.70 \$32.00% \$18.70 \$18.70 \$32.00% \$18.70 \$18.70 \$32.00% \$18.70 \$18.70 \$32.00% \$18.70 \$18.70 \$32.00% \$18.70 \$18.70 \$32.00% \$18.70 \$18.70 \$32.00% \$18.70 \$18.70 \$32.00% \$18.70 \$18.70 \$32.00% \$17.70 \$18.70 \$18.70 \$32.00% \$17.70 \$18.70 \$18.70 \$32.00% \$17.70 \$18.70 \$32.00% \$17.70 \$18.70 \$32.00% \$17.70 \$18.70 \$32.00% \$17.70 \$18.70 \$32.00% \$17.70 \$18.70 \$32.00% \$17.70 \$18.70 \$32.00%	PIGEON RIVER FOREST MGT UNIT	1	143.00	\$27.37	\$17.80	65.03%	\$40.94	49.58%	\$40.94	\$40.94
ROSCOMMON FOREST MGT UNIT 1 154.00 \$26.03 \$17.70 68.00% \$17.70 -32.00% \$17.70 \$17.70 GLADWIN FOREST MGT UNIT 1 126.00 \$27.50 \$18.70 68.00% \$18.70 -32.00% \$18.70 \$18.70 AUSABLE STATE FOREST 2 280.00 \$26.69 \$18.15 68.00% \$18.15 -32.00% \$17.70 \$18.70 AUSABLE STATE FOREST 2 280.00 \$26.69 \$18.15 68.00% \$18.15 -32.00% \$17.70 \$18.70 NORTHERN LOWER PENINSULA 7 1,149.00 \$30.18 \$19.44 64.40% \$38.25 26.73% \$17.70 \$78.42 N. WHITE 40F SALES TOTAL VOLUME AVERAGE AVERAGE COLUMN 4 TO OCOLO.8 MINIMUM SOLD \$10.00 \$78.42 CEDAR (1) 2 782.00 \$49.39 \$31.10 62.97% \$45.00 -8.89% \$45.00 ESCANABA FOREST MGT UNIT 1 984.00 \$49.39 \$31.1	ATLANTA FOREST MGT UNIT	4	726.00	\$32.08	\$20.26	63.14%	\$45.47	41.74%	\$20.00	\$78.42
GLADWIN FOREST MGT UNIT 1 126.00 \$27.50 \$18.70 68.00% \$18.70 -32.00% \$18.70 \$18.70 AUSABLE STATE FOREST 2 280.00 \$26.69 \$18.15 68.00% \$18.70 -32.00% \$18.70 \$18.70 NORTHERN LOWER PENINSULA 7 1,149.00 \$30.18 \$19.44 64.40% \$38.25 26.73% \$17.70 \$78.42 STATEWIDE 41	MACKINAW STATE FOREST	5	869.00	\$31.30	\$19.85	63.42%	\$44.72	42.86%	\$20.00	\$78.42
AUSABLE STATE FOREST 2 280.00 \$26.69 \$18.15 68.00% \$18.15 -32.00% \$17.70 \$18.70 NORTHERN LOWER PENINSULA 7 1,149.00 \$30.18 \$19.44 64.40% \$38.25 26.73% \$17.70 \$78.42 STATEWIDE 41 60.20% 11.00% \$1.00 \$78.42 N. WHITE CEDAR # OF SALES SOLD (1) TOTAL VOLUME (2) AVG. PRICE AT TIME OF APPRAISAL AVERAGE AVERAGE (4) RATIO OF COLUMN 3 (5) AVERAGE (6) MINIMUM FROM COL.3 TO COL.6 MINIMUM SOLD PRICE (9) ESCANABA FOREST MGT UNIT 1 984.00 \$49.39 \$31.10 62.97% \$45.00 -8.89% \$45.00 \$45.00 SHINGLETON FOREST MGT UNIT 2 782.00 \$21.48 \$8.26 38.44% \$8.90 -58.58% \$8.65 \$10.00 S STE MARIE FMU (NAUBINWAY) 1 356.00 \$30.34 \$15.80 52.08% \$37.00 \$37.00 \$37.00 LAKE SUPERIOR STATE FOREST 3 1,138.00 \$24.25 \$10.	ROSCOMMON FOREST MGT UNIT	1	154.00	\$26.03	\$17.70	68.00%	\$17.70	-32.00%	\$17.70	\$17.70
NORTHERN LOWER PENINSULA 7 1,149.00 \$30.18 \$19.44 64.40% \$38.25 26.73% \$17.70 \$78.42 STATEWIDE 41 60.20% 11.00% \$1.00 \$78.42 N. WHITE CEDAR # OF SALES SOLD (1) TOTAL VOLUME (2) AVERAGE (2) AVERAGE (4) RATIO OF COLUMN 3 (5) AVERAGE SOLD PRICE (6) AVERAGE (6) % CHANGE FROM COL. 3 (7) MINIMUM SOLD PRICE (8) MAXIMUM SOLD PRICE (9) ESCANABA FOREST MGT UNIT 1 984.00 \$49.39 \$31.10 62.97% \$45.00 -8.89% \$45.00 \$445.00 SHINGLETON FOREST MGT UNIT 2 782.00 \$21.48 \$8.26 38.44% \$8.90 -58.58% \$8.65 \$10.00 S STE MARIE FMU (NAUBINWAY) 1 356.00 \$30.34 \$15.80 52.08% \$37.00 \$37.00 \$37.00 LAKE SUPERIOR STATE FOREST 3 1,138.00 \$24.25 \$10.62 43.77% \$17.69 -27.07% \$8.65 \$37.00 LAKE SUPERIOR STATE FOREST 3 <	GLADWIN FOREST MGT UNIT	1	126.00	\$27.50	\$18.70	68.00%	\$18.70	-32.00%	\$18.70	\$18.70
STATEWIDE 41 60.20% -11.00% \$1.00 \$78.42 N. WHITE CEDAR # OF SALES SOLD TOTAL VOLUME (1) AVG. PRICE (2) AVG. PRICE AT TIME OF APPRAISAL (3) AVERAGE AVVERTISED PRICE (4) RATIO OF COLUMN 3 (5) AVERAGE SOLD PRICE (6) % CHANGE FROM COL.3 TO COL. 6 (7) MINIMUM SOLD PRICE (8) MAXIMUM SOLD PRICE (9) ESCANABA FOREST MGT UNIT 1 984.00 \$49.39 \$31.10 62.97% \$45.00 -8.89% \$45.00 \$45.00 ESCANABA RIVER STATE FOREST 1 984.00 \$49.39 \$31.10 62.97% \$45.00 -8.89% \$45.00 \$45.00 SINGLETON FOREST MGT UNIT 2 782.00 \$21.48 \$8.26 38.44% \$8.90 -58.58% \$8.65 \$10.00 S STE MARIE FMU (NAUBINWAY) 1 356.00 \$30.34 \$15.80 52.08% \$37.00 21.95% \$37.00 \$37.00 LAKE SUPERIOR STATE FOREST 3 1,138.00 \$24.25 \$10.62 43.77% \$17.69 -27.07% \$8.65 \$37.00	AUSABLE STATE FOREST	2	280.00	\$26.69	\$18.15	68.00%	\$18.15	-32.00%	\$17.70	\$18.70
N. WHITE CEDAR # OF SALES SOLD TOTAL VOLUME (1) AVG. PRICE AT TIME OF APPRAISAL (3) AVERAGE ADVERTISED PRICE (4) RATIO OF COLUMN 4 TO COLUMN 3 (5) AVERAGE SOLD PRICE (6) % CHANGE FROM COL. 3 TO COL. 6 (7) MINIMUM SOLD PRICE (8) MAXIMUM SOLD PRICE (9) ESCANABA FOREST MGT UNIT 1 984.00 \$49.39 \$31.10 62.97% \$45.00 -8.89% \$45.00 \$45.00 ESCANABA RIVER STATE FOREST 1 984.00 \$49.39 \$31.10 62.97% \$45.00 -8.89% \$45.00 \$45.00 SHINGLETON FOREST MGT UNIT 2 782.00 \$21.48 \$8.26 38.44% \$8.90 -58.58% \$8.65 \$10.00 S STE MARIE FMU (NAUBINWAY) 1 356.00 \$30.34 \$15.80 52.08% \$37.00 21.95% \$37.00 \$37.00 LAKE SUPERIOR STATE FOREST 3 1,138.00 \$24.25 \$10.62 43.77% \$17.69 -27.07% \$8.65 \$37.00 UPPER PENINSULA 4 56.02% 15.47% \$8.65 \$45.00	NORTHERN LOWER PENINSULA	7	1,149.00	\$30.18	\$19.44	64.40%	\$38.25	26.73%	\$17.70	\$78.42
NUMBE SOLD AT TIME OF APPRAISAL (1) AT TIME OF APPRAISAL (3) ADVERTISED PRICE (4) COLUMN 4 TO COLUMN 3 (5) SOLD PRICE (6) FROM COL. 3 TO COL. 6 (7) SOLD PRICE (8) SOLD PRICE (9) ESCANABA FOREST MGT UNIT 1 984.00 \$49.39 \$31.10 62.97% \$45.00 -8.89% \$45.00	STATEWIDE	41				60.20%		-11.00%	\$1.00	\$78.42
ESCANABA FOREST MGT UNIT1984.00\$49.39\$31.1062.97%\$45.00-8.89%\$45.00\$45.00ESCANABA RIVER STATE FOREST1984.00\$49.39\$31.1062.97%\$45.00-8.89%\$45.00\$45.00SHINGLETON FOREST MGT UNIT2782.00\$21.48\$8.2638.44%\$8.90-58.58%\$8.65\$10.00S STE MARIE FMU (NAUBINWAY)1356.00\$30.34\$15.8052.08%\$37.0021.95%\$37.00\$37.00LAKE SUPERIOR STATE FOREST31,138.00\$24.25\$10.6243.77%\$17.69-27.07%\$8.65\$37.00UPPER PENINSULA456.02%15.47%\$8.65\$45.00ATLANTA FOREST MGT UNIT1119.00\$30.34\$23.6577.95%\$37.1022.28%\$37.10\$37.10NORTHERN LOWER PENINSULA1119.00\$30.34\$23.6577.95%\$37.1022.28%\$37.10\$37.10		SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
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NORTHERN LOWER PENINSULA 1 119.00 \$30.34 \$23.65 77.95% \$37.10 22.28% \$37.10 \$37.10				·						
							•			
	STATEWIDE	5	119.00	φ30.34 	\$23.00	57.01%	\$37.10	-13.76%	\$37.10 \$8.65	\$37.10 \$45.00

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PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
BIRON	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	1	450.00	\$20.69	\$5.15	24.89%	\$12.50	-39.58%	\$12.50	\$12.50
CRYSTAL FALLS FOREST MGT UNI	6	1,525.50	\$45.67	\$26.97	59.05%	\$39.19	-14.20%	\$25.70	\$41.20
GWINN FOREST MGT UNIT	4	904.00	\$42.40	\$26.84	63.30%	\$34.57	-18.48%	\$18.00	\$45.00
ESCANABA FOREST MGT UNIT	1	191.00	\$52.80	\$33.80	64.02%	\$33.80	-35.98%	\$33.80	\$33.80
ESCANABA RIVER STATE FOREST	5	1,095.00	\$44.22	\$28.05	63.45%	\$34.43	-22.12%	\$18.00	\$45.00
SHINGLETON FOREST MGT UNIT	3	610.00	\$20.20	\$11.96	59.21%	\$15.90	-21.29%	\$6.85	\$35.11
NEWBERRY FOREST MGT UNIT	2	136.00	\$23.06	\$11.92	51.68%	\$12.91	-44.01%	\$1.00	\$13.00
S STE MARIE FMU (NAUBINWAY)	6	735.00	\$21.14	\$12.47	59.00%	\$31.02	46.71%	\$26.00	\$45.00
S STE MARIE FMU (SOO MAINLAN	3	2,116.00	\$17.23	\$9.61	55.74%	\$21.25	23.30%	\$8.70	\$23.47
S STE MARIE FMU (DRUMMOND IS	1	156.00	\$8.20	\$5.65	68.90%	\$5.65	-31.10%	\$5.65	\$5.65
LAKE SUPERIOR STATE FOREST	<u> </u>	3,753.00	\$18.32	\$10.47	57.16%	\$21.34	16.51%	\$1.00	\$45.00
UPPER PENINSULA	27				57.85%		-6.59%	\$1.00	\$45.00
GAYLORD FOREST MGT UNIT	1	170.00	\$21.45	\$16.10	75.06%	\$16.10	-24.94%	\$16.10	\$16.10
MACKINAW STATE FOREST	1	170.00	\$21.45	\$16.10	75.06%	\$16.10	-24.94%	\$16.10	\$16.10
ROSCOMMON FOREST MGT UNIT	1	33.00	\$21.45	\$15.00	69.93%	\$20.00	-6.76%	\$20.00	\$20.00
AUSABLE STATE FOREST	1		\$21.45	\$15.00	69.93%	\$20.00	-6.76%	\$20.00	\$20.00
NORTHERN LOWER PENINSULA	2	203.00	\$21.45	\$15.92	74.22%	\$16.73	-21.99%	\$16.10	\$20.00
STATEWIDE	29				58.21%		-6.93%	\$1.00	\$45.00

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Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	799.00	\$34.04	\$27.25	80.05%	\$27.25	-19.95%	\$27.25	\$27.25
CRYSTAL FALLS FOREST MGT UNI	2	217.60	\$43.18	\$21.01	48.66%	\$36.81	-14.75%	\$23.51	\$49.13
GWINN FOREST MGT UNIT	6	2,205.00	\$45.53	\$34.42	75.59%	\$41.68	-8.46%	\$25.21	\$52.50
ESCANABA FOREST MGT UNIT	8	2,642.00	\$45.28	\$27.98	61.79%	\$38.48	-15.01%	\$18.60	\$47.97
ESCANABA RIVER STATE FOREST	<u> </u>	4,847.00	\$45.39	\$30.91	68.09%	\$39.94	-12.02%	\$18.60	\$52.50
UPPER PENINSULA	17				68.64%		-12.96%	\$18.60	\$52.50
GAYLORD FOREST MGT UNIT	3	1,294.00	\$14.37	\$8.25	57.41%	\$13.67	-4.90%	\$6.05	\$15.00
PIGEON RIVER FOREST MGT UNIT	1	361.00	\$22.44	\$16.85	75.09%	\$20.00	-10.87%	\$20.00	\$20.00
ATLANTA FOREST MGT UNIT	6	3,459.00	\$15.69	\$10.07	64.16%	\$20.95	33.51%	\$5.30	\$91.41
MACKINAW STATE FOREST	<u> </u>	5,114.00	\$15.83	\$10.09	63.70%	\$19.04	20.25%	\$5.30	\$91.41
TRAVERSE CITY FOREST MGT UNI	3	532.20	\$22.55	\$16.45	72.95%	\$23.23	3.00%	\$16.80	\$28.01
CADILLAC FOREST MGT UNIT	4	1,347.00	\$18.29	\$11.42	62.42%	\$29.33	60.37%	\$15.10	\$31.15
PERE MARQUETTE STATE FORES	7	1,879.20	\$19.50	\$12.84	65.87%	\$27.60	41.58%	\$15.10	\$31.15
ROSCOMMON FOREST MGT UNIT	8	7,266.00	\$38.09	\$26.33	69.12%	\$50.16	31.70%	\$24.60	\$67.20
GRAYLING FOREST MGT UNIT	5	2,432.00	\$26.34	\$18.22	69.18%	\$18.63	-29.27%	\$14.80	\$23.00
AUSABLE STATE FOREST	<u> </u>	9,698.00	\$35.14	\$24.30	69.13%	\$42.26	20.24%	\$14.80	\$67.20
NORTHERN LOWER PENINSULA	30	16,691.20	\$27.47	\$18.65	67.91%	\$33.49	21.94%	\$5.30	\$91.41
STATEWIDE	47				68.17%		9.42%	\$5.30	\$91.41

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RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	1			\$10.05	45.07%	\$15.00	-32.74%	\$15.00	\$15.00
	3		·	\$12.63	53.74%	\$14.04		\$13.10	\$17.00
LAKE SUPERIOR STATE FOREST	4	889.00	\$23.28	\$12.15	52.19%	\$14.22	-38.94%	\$13.10	\$17.00
UPPER PENINSULA	4				52.19%		-38.94%	\$13.10	\$17.00
GAYLORD FOREST MGT UNIT	6			\$20.04	63.84%	\$24.19	-22.94%	\$10.35	\$48.00
PIGEON RIVER FOREST MGT UNIT	2	283.00	\$23.10	\$14.37	62.19%	\$15.65	-32.24%	\$15.00	\$16.00
	6	1,487.00	\$30.63	\$16.24	53.03%	\$18.04	-41.11%	\$16.05	\$21.25
MACKINAW STATE FOREST	14	2,698.00	\$30.10	\$17.35	57.64%	\$19.90	-33.88%	\$10.35	\$48.00
TRAVERSE CITY FOREST MGT UNI	10	1,599.80	\$25.81	\$19.44	75.31%	\$22.18	-14.08%	\$14.30	\$26.38
CADILLAC FOREST MGT UNIT	18	5,826.10	\$22.08	\$14.36	65.05%	\$38.50	74.35%	\$11.00	\$82.00
PERE MARQUETTE STATE FORES	28	7,425.90	\$22.89	\$15.46	67.54%	\$34.98	52.87%	\$11.00	\$82.00
ROSCOMMON FOREST MGT UNIT	5	1,512.00	\$15.31	\$11.42	74.60%	\$13.47	-12.02%	\$8.50	\$20.05
GRAYLING FOREST MGT UNIT	4	1,321.00	\$15.35	\$6.62	43.12%	\$6.62	-56.88%	\$3.90	\$14.30
GLADWIN FOREST MGT UNIT	7	1,635.00	\$16.29	\$12.33	75.67%	\$12.43	-23.70%	\$8.25	\$16.50
AUSABLE STATE FOREST	<u>16</u>	4,468.00	\$15.68	\$10.33	65.90%	\$11.06	-29.44%	\$3.90	\$20.05
NORTHERN LOWER PENINSULA	58	14,591.90	\$22.01	\$14.24	64.68%	\$24.87	12.98%	\$3.90	\$82.00
STATEWIDE	62				63.92%		9.84%	\$3.90	\$82.00
RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	3	1,469.00	\$20.00	\$15.02	75.10%	\$30.34	51.69%	\$20.00	\$44.81
ESCANABA RIVER STATE FOREST	3	1,469.00	\$20.00	\$15.02	75.10%	\$30.34	51.69%	\$20.00	\$44.81
NEWBERRY FOREST MGT UNIT	2	17.00	\$20.00	\$1.00	5.00%	\$9.03	-54.85%	\$1.00	\$10.10
LAKE SUPERIOR STATE FOREST	2		\$20.00	\$1.00	5.00%	\$9.03	-54.85%	\$1.00	\$10.10
UPPER PENINSULA	5				74.29%		50.47%	\$1.00	\$44.81
GAYLORD FOREST MGT UNIT	2	669.00	\$20.43	\$12.23	59.85%	\$12.23	-40.15%	\$11.45	\$13.70
ATLANTA FOREST MGT UNIT	4	2,987.00	\$20.43	\$12.61	61.70%	\$26.95	31.90%	\$12.05	\$35.00
MACKINAW STATE FOREST	6	3,656.00	\$20.43	\$12.54	61.36%	\$24.25	18.71%	\$11.45	\$35.00
TRAVERSE CITY FOREST MGT UNI	1	229.00	\$12.42	\$9.60	77.29%	\$12.25	-1.37%	\$12.25	\$12.25
CADILLAC FOREST MGT UNIT	4	1,558.30	\$16.09	\$11.90	73.98%	\$11.90	-26.02%	\$6.95	\$16.10
PERE MARQUETTE STATE FORES	5	1,787.30	\$15.62	\$11.61	74.32%	\$11.95	-23.51%	\$6.95	\$16.10
NORTHERN LOWER PENINSULA	11	5,443.30	\$18.85	\$12.23	64.89%	\$20.21	7.23%	\$6.95	\$35.00
STATEWIDE	16				67.00%		16.94%	\$1.00	\$44.81

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RED PINE	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
CRYSTAL FALLS FOREST MGT UNI	2	442.00	\$84.63	\$34.70	41.00%	\$73.70	-12.91%	\$66.21	\$95.00
GWINN FOREST MGT UNIT	2	111.00	\$61.46	\$29.03	47.23%	\$36.92	-39.92%	\$30.00	\$40.11
ESCANABA FOREST MGT UNIT	1	125.00	\$68.13	\$43.60	64.00%	\$43.60	-36.00%	\$43.60	\$43.60
ESCANABA RIVER STATE FOREST	3	236.00	\$64.99	\$36.75	56.54%	\$40.46	-37.75%	\$30.00	\$43.60
SHINGLETON FOREST MGT UNIT	8	1,698.00	\$83.69	\$56.76	67.82%	\$59.43	-28.99%	\$23.00	\$81.60
NEWBERRY FOREST MGT UNIT	12	7,357.00	\$70.20	\$20.76	29.58%	\$44.49	-36.62%	\$8.00	\$75.70
S STE MARIE FMU (NAUBINWAY)	5	1,680.00	\$72.71	\$66.58	91.57%	\$81.16	11.61%	\$63.05	\$100.91
S STE MARIE FMU (SOO MAINLAN	1	715.00	\$71.94	\$69.80	97.03%	\$93.00	29.27%	\$93.00	\$93.00
LAKE SUPERIOR STATE FOREST	26	11,450.00	\$72.68	\$35.89	49.38%	\$55.11	-24.17%	\$8.00	\$100.91
UPPER PENINSULA	31				49.15%		-23.93%	\$8.00	\$100.91
GAYLORD FOREST MGT UNIT	8	4,420.00	\$75.62	\$52.40	69.29%	\$57.38	-24.12%	\$43.00	\$68.00
PIGEON RIVER FOREST MGT UNIT	3	461.00	\$69.47	\$53.46	76.96%	\$64.10	-7.74%	\$57.85	\$90.50
ATLANTA FOREST MGT UNIT	7	4,046.00	\$73.01	\$55.25	75.68%	\$135.45	85.52%	\$52.40	\$166.00
MACKINAW STATE FOREST	18	8,927.00	\$74.12	\$53.75	72.51%	\$93.11	25.62%	\$43.00	\$166.00
TRAVERSE CITY FOREST MGT UNI	22	10,346.20	\$67.89	\$42.85	63.12%	\$60.47	-10.92%	\$5.00	\$200.06
CADILLAC FOREST MGT UNIT	9	3,712.90	\$53.94	\$39.82	73.82%	\$57.57	6.72%	\$32.20	\$81.00
PERE MARQUETTE STATE FORES	31	14,059.10	\$64.20	\$42.05	65.50%	\$59.70	-7.01%	\$5.00	\$200.06
ROSCOMMON FOREST MGT UNIT	4	1,746.00	\$56.89	\$38.90	68.38%	\$68.59	20.57%	\$43.40	\$70.00
GRAYLING FOREST MGT UNIT	15	6,869.00	\$48.43	\$42.25	87.24%	\$67.86	40.12%	\$15.00	\$202.40
GLADWIN FOREST MGT UNIT	2	113.00	\$57.80	\$41.62	72.01%	\$42.17	-27.04%	\$40.70	\$46.62
AUSABLE STATE FOREST	21	8,728.00	\$50.25	\$41.57	82.74%	\$67.68	34.69%	\$15.00	\$202.40
NORTHERN LOWER PENINSULA	70	31,714.10	\$63.15	\$45.21	71.59%	\$71.30	12.90%	\$5.00	\$202.40
STATEWIDE	101				64.71%		1.62%	\$5.00	\$202.40
SUGAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
MAPLE			APPRAISAL	PRICE	COLUMN 3		TO COL. 6	PRICE	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	1		\$9.14	\$6.75	73.85%	\$39.39	330.96%	\$39.39	\$39.39
PIGEON RIVER FOREST MGT UNIT	3	903.00		\$7.01	62.97%	\$9.22	-17.16%	•	\$13.00
ATLANTA FOREST MGT UNIT		547.00	·	<u> </u>	69.65%	\$20.00	71.97%	- <u> </u>	<u>\$20.00</u>
MACKINAW STATE FOREST	5		\$10.90	\$7.29	66.90%	\$18.31	68.06%	\$6.60	\$39.39
TRAVERSE CITY FOREST MGT UNI	$\frac{1}{1}$	97.00	\$17.82	<u>\$10.55</u>	59.20%	<u>\$14.00</u>	-21.44%	\$14.00	\$14.00 \$14.00
PERE MARQUETTE STATE FORES	1	97.00	\$17.82	\$10.55	59.20%	\$14.00	-21.44%	\$14.00	\$14.00
NORTHERN LOWER PENINSULA	6	1,893.00	\$11.25	\$7.46	66.27%	\$18.09	60.80%	\$6.60	\$39.39
STATEWIDE	6				66.27%		60.80%	\$6.60	\$39.39

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TAMARACK	# OF SALES SOLD (1)	/	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
BARAGA FOREST MGT UNIT	2		(3) \$40.95	(4) \$23.70	(5) 57.89%	(6) \$23.71	(7) -42.09%	(8) \$20.51	(9) \$24.61
ESCANABA FOREST MGT UNIT	2		\$37.30	\$21.48	57.58%	\$26.63	-28.61%	\$13.75	\$30.00
ESCANABA RIVER STATE FOREST	$\frac{2}{2}$		\$37.30	<u> </u>	57.58%	\$26.63	-28.61%	<u>\$13.75</u>	\$30.00
SHINGLETON FOREST MGT UNIT	1	352.00	\$31.49	\$21.10	67.01%	\$35.00	11.15%	\$35.00	\$35.00
S STE MARIE FMU (SOO MAINLAN	2	2,520.00	\$22.39	\$16.99	75.86%	\$28.92	29.15%	\$24.90	\$33.59
LAKE SUPERIOR STATE FOREST	3	2,872.00	\$23.51	\$17.49	74.41%	\$29.67	26.19%	\$24.90	\$35.00
UPPER PENINSULA	7				69.82%		10.51%	\$13.75	\$35.00
STATEWIDE	7				69.82%		10.51%	\$13.75	\$35.00
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ROSCOMMON FOREST MGT UNIT	1	950.00	\$17.80	<u>\$12.45</u>	69.94%	\$27.05	51.97%	\$27.05	\$27.05
AUSABLE STATE FOREST	1	950.00	\$17.80	\$12.45	69.94%	\$27.05	51.97%	\$27.05	\$27.05
NORTHERN LOWER PENINSULA	1	950.00	\$17.80	\$12.45	69.94%	\$27.05	51.97%	\$27.05	\$27.05
STATEWIDE WHITE OAK	4 OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	69.94% RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	51.97% % CHANGE FROM COL. 3 TO COL. 6 (7)	\$27.05 MINIMUM SOLD PRICE (8)	\$27.05 MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	776.30	\$15.12	\$8.75	57.87%	\$8.75	-42.13%	\$8.75	\$8.75
PERE MARQUETTE STATE FORES	1	776.30	\$15.12	\$8.75	57.87%	\$8.75	-42.13%	\$8.75	\$8.75
ROSCOMMON FOREST MGT UNIT	1	128.00	\$12.36	\$9.15	74.03%	\$9.15	-25.97%	\$9.15	\$9.15
	1	262.00	\$12.35	\$7.40	59.92%	\$7.40		\$7.40	\$7.40
AUSABLE STATE FOREST	2	390.00	\$12.35	\$7.97	64.55%	\$7.97	-35.45%	\$7.40	\$9.15
NORTHERN LOWER PENINSULA	3	1,166.30	\$14.19	\$8.49	59.81%	\$8.49	-40.19%	\$7.40	\$9.15
STATEWIDE	3				59.81%		-40.19%	\$7.40	\$9.15

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FULFWOOD (Colus, see	general no								
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	4	1,104.00	\$28.88	\$18.49	64.02%	\$30.98	7.29%	\$10.01	\$49.50
NEWBERRY FOREST MGT UNIT	6	1,383.00	\$27.61	\$6.60	23.90%	\$23.88	-13.52%	\$1.00	\$45.00
LAKE SUPERIOR STATE FOREST	10	2,487.00	\$28.17	\$11.88	42.15%	\$27.03	-4.05%	\$1.00	\$49.50
UPPER PENINSULA	10				42.15%		-4.05%	\$1.00	\$49.50
GAYLORD FOREST MGT UNIT	1	120.00	\$25.44	\$21.90	86.08%	\$21.90	-13.92%	\$21.90	\$21.90
PIGEON RIVER FOREST MGT UNIT	1	175.00	\$12.33	\$9.75	79.08%	\$12.00	-2.68%	\$12.00	\$12.00
ATLANTA FOREST MGT UNIT	1	75.00	\$18.39	\$11.95	64.98%	\$48.85	165.63%	\$48.85	\$48.85
MACKINAW STATE FOREST	3	370.00	\$17.81	\$14.14	79.37%	\$22.68	27.34%	\$12.00	\$48.85
TRAVERSE CITY FOREST MGT UNI	3	1,220.00	\$10.36	\$7.97	76.94%	\$8.87	-14.35%	\$7.70	\$10.16
CADILLAC FOREST MGT UNIT	11	2,550.50	\$13.10	\$7.94	60.63%	\$14.63	11.67%	\$7.00	\$30.00
PERE MARQUETTE STATE FORES	<u> </u>	3,770.50	\$12.21	\$7.95	65.11%	\$12.77	4.53%	\$7.00	\$30.00
GRAYLING FOREST MGT UNIT	1	122.00	\$10.95	\$7.65	69.86%	\$65.02	493.79%	\$65.02	\$65.02
GLADWIN FOREST MGT UNIT	1	77.00	\$21.32	\$16.00	75.05%	\$16.80	-21.20%	\$16.80	\$16.80
AUSABLE STATE FOREST	2	199.00	\$14.96	\$10.88	72.72%	\$46.36	209.85%	\$16.80	\$65.02
NORTHERN LOWER PENINSULA	19	4,339.50	\$12.82	\$8.61	67.21%	\$15.15	18.23%	\$7.00	\$65.02
STATEWIDE	29				53.24%		5.81%	\$1.00	\$65.02
WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	5,077.00	\$62.99	\$25.00	39.69%	\$63.96	1.55%	\$58.05	\$66.10
GWINN FOREST MGT UNIT	5	329.00	\$48.95	\$26.13	53.38%	\$30.89	-36.89%	\$22.00	\$38.00
ESCANABA RIVER STATE FOREST	5	329.00	\$48.95	\$26.13	53.38%	\$30.89	-36.89%	\$22.00	\$38.00
S STE MARIE FMU (NAUBINWAY)	3	733.00	\$25.03	\$16.92	67.60%	\$38.59	54.19%	\$36.00	\$40.00
S STE MARIE FMU (SOO MAINLAN	3	1,426.00	\$24.06	\$17.08	71.02%	\$22.40	-6.87%	\$14.30	\$23.47
S STE MARIE FMU (DRUMMOND IS	3	1,415.00	\$12.66	\$7.45	58.84%	\$45.63	260.37%	\$7.55	\$63.21
LAKE SUPERIOR STATE FOREST	9	3,574.00	\$19.74	\$13.24	67.04%	\$34.92	76.86%	\$7.55	\$63.21
UPPER PENINSULA	16				44.98%		13.10%	\$7.55	\$66.10
GAYLORD FOREST MGT UNIT	1	502.00	\$28.56	\$11.40	39.92%	\$12.00	-57.98%	\$12.00	\$12.00
MACKINAW STATE FOREST	1	502.00	\$28.56	\$11.40	39.92%	\$12.00	-57.98%	\$12.00	\$12.00
NORTHERN LOWER PENINSULA	1	502.00	\$28.56	\$11.40	39.92%	\$12.00	-57.98%	\$12.00	\$12.00
STATEWIDE	17				44.81%		10.68%	\$7.55	\$66.10

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PULPWOOD EXCLUSION (Cords, see general note 3)

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B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	73.00	\$120.00	\$120.00
MACKINAW STATE FOREST	1	73.00	\$120.00	\$120.00
NORTHERN LOWER PENINSULA	1	73.00	\$120.00	\$120.00
STATEWIDE	1		\$120.00	\$120.00
BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	115.00	\$109.57	\$109.57
ATLANTA FOREST MGT UNIT	1	223.00	\$208.94	\$208.94
MACKINAW STATE FOREST	2	338.00	\$109.57	\$208.94
NORTHERN LOWER PENINSULA	2	338.00	\$109.57	\$208.94
STATEWIDE	2		\$109.57	\$208.94
BLACK SPRUCE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	94.00	\$105.10	\$105.10
AUSABLE STATE FOREST	1	94.00	\$105.10	\$105.10
NORTHERN LOWER PENINSULA	1	94.00	\$105.10	\$105.10
STATEWIDE	1		\$105.10	\$105.10
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	162.00	\$171.00	\$171.00
MACKINAW STATE FOREST	1	162.00	\$171.00	\$171.00
NORTHERN LOWER PENINSULA	1	162.00	\$171.00	\$171.00
STATEWIDE	1		\$171.00	\$171.00

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PULPWOOD EXCLUSION (Cords, see general note 3)

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MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	105.00	\$176.28	\$176.28
ESCANABA RIVER STATE FOREST	1	105.00	\$176.28	\$176.28
UPPER PENINSULA	1		\$176.28	\$176.28
GAYLORD FOREST MGT UNIT	1	396.00	\$142.60	\$142.60
MACKINAW STATE FOREST	1	396.00	\$142.60	\$142.60
TRAVERSE CITY FOREST MGT UNI	1	232.00	\$96.80	\$96.80
PERE MARQUETTE STATE FORES	1	232.00	\$96.80	\$96.80
NORTHERN LOWER PENINSULA	2	628.00	\$96.80	\$142.60
STATEWIDE	3		\$96.80	\$176.28
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK	SOLD			
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	60.00	\$49.13	\$49.13
PERE MARQUETTE STATE FORES	1	60.00	\$49.13	\$49.13
GRAYLING FOREST MGT UNIT	1	904.00	\$47.23	\$47.23
AUSABLE STATE FOREST	1	904.00	\$47.23	\$47.23
NORTHERN LOWER PENINSULA	2	964.00	\$47.23	\$49.13
STATEWIDE	2		\$47.23	\$49.13
PAPER	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
BIRCH	SOLD			
	(1)	(2)		
S STE MARIE FMU (SOO MAINLAN	1	75.00	\$101.71	\$101.71
LAKE SUPERIOR STATE FOREST	1	75.00	\$101.71	\$101.71
UPPER PENINSULA	1		\$101.71	\$101.71
STATEWIDE	1		\$101.71	\$101.71
RED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
MAPLE	SOLD			
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	198.00	\$141.15	\$141.15
MACKINAW STATE FOREST	1	198.00	\$141.15	\$141.15
NORTHERN LOWER PENINSULA	1	198.00	\$141.15	\$141.15
STATEWIDE	1		\$141.15	\$141.15

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PULPWOOD EXCLUSION (Cords, see general note 3)

RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	95.00	\$476.44	\$476.44
MACKINAW STATE FOREST	1	95.00	\$476.44	\$476.44
NORTHERN LOWER PENINSULA	1	95.00	\$476.44	\$476.44
STATEWIDE	1		\$476.44	\$476.44

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