

Michigan Department of Natural Resources Forest Resources Division Timber Sale Management System

AVERAGE STUMPAGE PRICE REPORT FOR 04/01/2015 TO 09/30/2015

PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "Nobid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR - FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

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B.T. ASPEN		TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	3	252.50	\$78.90	\$61.25	77.63%	\$82.02	3.96%	\$72.00	\$100.00
ATLANTA FOREST MGT UNIT	3	252.30	\$67.17	\$49.64	73.91%	\$52.42	-21.95%	\$48.00	\$100.00
MACKINAW STATE FOREST	6	504.80	\$73.04	\$55.45	75.92%	\$67.23	-7.95%	\$48.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	2	511.30	\$80.01	\$54.00	67.50%	\$99.44	24.29%	\$54.00	\$100.00
PERE MARQUETTE STATE FORES	2	511.30	\$80.01	\$54.00	67.50%	\$99.44	24.29%	\$54.00	\$100.00
ROSCOMMON FOREST MGT UNIT	2	88.80	\$86.29	\$65.00	75.33%	\$69.25	-19.75%	\$65.00	\$70.00
AUSABLE STATE FOREST	2	88.80	\$86.29	\$65.00	75.33%	\$69.25	-19.75%	\$65.00	\$70.00
NORTHERN LOWER PENINSULA	10	1,104.90	\$77.33	\$55.55	71.83%	\$82.30	6.43%	\$48.00	\$100.00
STATEWIDE	10				71.83%		6.43%	\$48.00	\$100.00
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	3	176.30	\$236.85	\$134.82	56.92%	\$230.04	-2.88%	\$165.00	\$454.55
ESCANABA FOREST MGT UNIT	$\frac{1}{4}$	105.00	\$291.84 \$291.84	\$137.00	46.94%	\$137.00		\$137.00	\$137.00 \$137.00
	4	105.00	 ⁴ 291.04	\$137.00	46.94%	\$137.00	-53.06%	\$137.00	
UPPER PENINSULA GAYLORD FOREST MGT UNIT	2	1/2 50	¢02.42	¢71.06	52.70%	¢02.42	-24.12%	\$137.00	\$454.55 \$100.00
ATLANTA FOREST MGT UNIT	2	143.50	\$92.42	\$71.26	77.11%	• • •	-0.32% -18.85%	\$90.00	\$100.00
MACKINAW STATE FOREST	$\frac{1}{3}$		<u> </u>	<u>\$75.00</u> \$73.10	<u>81.15%</u> <u>79.10%</u>		<u>-18.85%</u> 	\$75.00 \$75.00	<u>\$75.00</u> \$100.00
TRAVERSE CITY FOREST MGT UNI	3	63.60	\$92.42	\$128.00	64.87%	\$83.69 \$128.00	-9.43%	\$128.00	\$100.00
PERE MARQUETTE STATE FORES	<u>_</u>		\$197.33 \$197.33	<u></u>	<u>64.87%</u>		<u></u>	\$128.00	\$128.00
NORTHERN LOWER PENINSULA	4	63.60 346.40	\$197.33	\$128.00	74.48%	\$128.00 \$91.83	-35.13%	\$75.00	\$128.00
STATEWIDE	8		φ111.00 	φο σ .το	60.28%		-17.78%	\$75.00	\$128.00 \$454.55
BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)		AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	29.20	\$100.17	\$57.00	56.90%	\$57.00	-43.10%	\$57.00	\$57.00
PIGEON RIVER FOREST MGT UNIT	1	11.40	\$65.23	\$40.00	61.32%	\$40.00	-38.68%	\$40.00	\$40.00
MACKINAW STATE FOREST	2	40.60	\$90.36	\$52.23	57.80%	\$52.23	-42.20%	\$40.00	\$57.00
TRAVERSE CITY FOREST MGT UNI	1	87.60	\$95.64	\$71.00	74.24%	\$143.00	49.52%	\$143.00	\$143.00
PERE MARQUETTE STATE FORES		<u> </u>	\$95.64	\$71.00	74.24%	\$143.00	49.52%	\$143.00	\$143.00
GRAYLING FOREST MGT UNIT	1	18.10	\$73.63	\$53.00	71.98%	\$53.00	-28.02%	\$53.00	\$53.00
AUSABLE STATE FOREST	1	<u> </u>		\$53.00	71.98%	\$53.00	-28.02%	\$53.00	\$53.00
NORTHERN LOWER PENINSULA	4	146.30	\$91.45	\$63.56	69.50%	\$106.67	16.65%	\$40.00	\$143.00
STATEWIDE	4				69.50%		16.65%	\$40.00	\$143.00

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BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
	1	10.60	\$573.46	\$310.00	54.06%	\$372.00	35.13%	\$372.00	\$372.00
ESCANABA RIVER STATE FOREST	1	10.60	\$573.46	\$310.00	54.06%	\$372.00	-35.13%	\$372.00	\$372.00
UPPER PENINSULA	1				54.06%		-35.13%	\$372.00	\$372.00
GAYLORD FOREST MGT UNIT	1		\$408.78	\$298.00	72.90%	\$400.00		\$400.00	\$400.00
MACKINAW STATE FOREST	1	31.10	\$408.78	\$298.00	72.90%	\$400.00	-2.15%	\$400.00	\$400.00
TRAVERSE CITY FOREST MGT UNI	1	21.30	\$408.78	\$290.00	70.94%	\$400.00	-2.15%	\$400.00	\$400.00
PERE MARQUETTE STATE FORES	1	21.30	\$408.78	\$290.00	70.94%	\$400.00	-2.15%	\$400.00	\$400.00
NORTHERN LOWER PENINSULA	2	52.40	\$408.78	\$294.75	72.10%	\$400.00	-2.15%	\$400.00	\$400.00
STATEWIDE	3				68.12%		-9.44%	\$372.00	\$400.00
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	75.60	\$27.00	\$22.00	81.48%	\$22.00	-18.52%	\$22.00	\$22.00
PERE MARQUETTE STATE FORES	$\frac{1}{1}$		<u> </u>		81.48%	\$22.00	-18.52%	\$22.00	\$22.00
ROSCOMMON FOREST MGT UNIT	1	158.10	\$37.00	\$28.00	75.68%	\$30.00	-18.92%	\$30.00	\$30.00
AUSABLE STATE FOREST	<u> </u>		<u> </u>					\$30.00	\$30.00
NORTHERN LOWER PENINSULA	2	233.70	\$33.77	\$26.06	77.18%	\$27.41	-18.82%	\$22.00	\$30.00
STATEWIDE	2				77.18%		-18.82%	\$22.00	\$30.00
MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	5	343.10	\$122.17	\$97.60	79.88%	\$128.97	5.56%	\$100.00	\$185.00
PIGEON RIVER FOREST MGT UNIT	1	70.00	\$79.59	\$56.00	70.36%	\$150.00	88.47%	\$150.00	\$150.00
ATLANTA FOREST MGT UNIT	6	1,222.50	\$118.29	\$96.65	81.71%	\$99.50	-15.88%	\$95.00	\$150.00
MACKINAW STATE FOREST	12	1,635.60	\$117.45	\$95.11	80.98%	\$107.84	-8.18%	\$95.00	\$185.00
TRAVERSE CITY FOREST MGT UNI	7	546.40	\$112.39	\$72.66	64.65%	\$153.91	36.94%	\$100.00	\$224.40
CADILLAC FOREST MGT UNIT	6	214.70	\$81.41	\$56.77	69.74%	\$121.67	49.45%	\$46.00	\$200.00
PERE MARQUETTE STATE FORES	<u> </u>	761.10	\$103.65	\$68.18	65.78%	\$144.81	39.71%	\$46.00	\$224.40
ROSCOMMON FOREST MGT UNIT	4	290.70	\$70.52	\$43.62	61.85%	\$139.91	98.40%	\$40.00	\$200.00
GRAYLING FOREST MGT UNIT	2	197.90	\$81.55	\$62.13	76.18%	\$116.80	43.21%	\$39.00	\$150.00
GLADWIN FOREST MGT UNIT	2	237.00	\$49.00	\$37.62	76.77%	\$37.62	-23.23%	\$36.00	\$44.00
AUSABLE STATE FOREST	8	725.60	\$66.50	\$46.71	70.24%	\$100.19	50.67%	\$36.00	\$200.00
NORTHERN LOWER PENINSULA	33	3,122.30	\$102.24	\$77.30	75.60%	\$115.08	12.55%	\$36.00	\$224.40
STATEWIDE	33				75.60%		12.55%	\$36.00	\$224.40

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	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
MIXED	# OF SALLS SOLD		AT TIME OF	ADVERTISED	COLUMN 4 TO	SOLD PRICE	FROM COL. 3	SOLD	SOLD PRICE
HARDWOOD			APPRAISAL	PRICE	COLUMN 3		TO COL. 6	PRICE	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	2	91.30	\$135.58	\$68.50	50.52%	\$122.84	-9.40%	\$100.00	\$250.00
ESCANABA FOREST MGT UNIT	3	264.00	\$260.34	\$168.42	64.69%	\$213.58	-17.96%	\$122.00	\$350.00
ESCANABA RIVER STATE FOREST	3	264.00	\$260.34	\$168.42	64.69%	\$213.58	-17.96%	\$122.00	\$350.00
UPPER PENINSULA	5				62.53%		-16.65%	\$100.00	\$350.00
GAYLORD FOREST MGT UNIT	2	48.00	\$152.25	\$123.71	81.25%	\$211.56	38.96%	\$100.00	\$250.00
MACKINAW STATE FOREST	2	48.00	\$152.25	\$123.71	81.25%	\$211.56	38.96%	\$100.00	\$250.00
TRAVERSE CITY FOREST MGT UNI	1	7.60	\$141.55	\$110.00	77.71%	\$300.00	111.94%	\$300.00	\$300.00
PERE MARQUETTE STATE FORES	1	7.60	\$141.55	\$110.00	77.71%	\$300.00	111.94%	\$300.00	\$300.00
NORTHERN LOWER PENINSULA	3	55.60	\$150.79	\$121.83	80.80%	\$223.65	48.32%	\$100.00	\$300.00
STATEWIDE	8				64.24%		-10.57%	\$100.00	\$350.00
MIXED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
OAK	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ATLANTA FOREST MGT UNIT	2	131.40	\$150.66	\$115.87	76.91%	\$133.45	-11.42%	\$125.00	\$175.00
MACKINAW STATE FOREST	2	131.40	\$150.66	\$115.87	76.91%	\$133.45	-11.42%	\$125.00	\$175.00
TRAVERSE CITY FOREST MGT UNI	5	142.80	\$186.46	\$108.29	58.08%	\$228.62	22.62%	\$50.00	\$300.00
CADILLAC FOREST MGT UNIT	3	73.20	\$242.77	\$183.29	75.50%	\$184.07	-24.18%	\$150.00	\$201.00
PERE MARQUETTE STATE FORES	8	216.00	\$205.54	\$133.71	65.05%	\$213.53	3.88%	\$50.00	\$300.00
ROSCOMMON FOREST MGT UNIT	8	802.80	\$139.13	\$105.39	75.75%	\$189.86	36.47%	\$95.00	\$290.04
GRAYLING FOREST MGT UNIT	6	742.60	\$173.43	\$131.32	75.72%	\$217.90	25.65%	\$116.00	\$593.33
GLADWIN FOREST MGT UNIT	6	510.90	\$151.06	\$116.66	77.23%	\$268.71	77.88%	\$104.00	\$406.50
AUSABLE STATE FOREST	20	2,056.30	\$154.48	\$117.55	76.10%	\$219.58	42.14%	\$95.00	\$593.33
NORTHERN LOWER PENINSULA	30	2,403.70	\$158.86	\$118.91	74.86%	\$214.33	34.92%	\$50.00	\$593.33
STATEWIDE	30				74.86%		34.92%	\$50.00	\$593.33
MIXED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
PINE	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ROSCOMMON FOREST MGT UNIT	2	41.00	\$180.00	\$116.41	64.67%	\$138.59	-23.01%	\$130.00	\$150.00
AUSABLE STATE FOREST	2	41.00	\$180.00	\$116.41	64.67%	\$138.59	-23.01%	\$130.00	\$150.00
NORTHERN LOWER PENINSULA	2	41.00	\$180.00	\$116.41	64.67%	\$138.59	-23.01%	\$130.00	\$150.00
STATEWIDE	2				64.67%		-23.01%	\$130.00	\$150.00

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PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	1	28.80	\$114.22	\$80.00	70.04%	\$85.00	-25.58%	\$85.00	\$85.00
MACKINAW STATE FOREST	1		\$114.22	\$80.00	70.04%	\$85.00	-25.58%	\$85.00	\$85.00
NORTHERN LOWER PENINSULA	1	28.80	\$114.22	\$80.00	70.04%	\$85.00	-25.58%	\$85.00	\$85.00
STATEWIDE	1				70.04%		-25.58%	\$85.00	\$85.00
Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	2	188.50	\$40.69	\$29.74	73.10%	\$60.48	48.63%	\$50.00	\$100.00
ATLANTA FOREST MGT UNIT	1	169.90	\$40.69	\$29.00	71.27%	\$29.00	-28.73%	\$29.00	\$29.00
MACKINAW STATE FOREST	3	358.40	\$40.69	\$29.39	72.23%	\$45.56	11.96%	\$29.00	\$100.00
ROSCOMMON FOREST MGT UNIT	1	100.90	\$63.00	\$55.00	87.30%	\$60.00	-4.76%	\$60.00	\$60.00
GRAYLING FOREST MGT UNIT	1	49.50	\$40.69	\$29.00	71.27%	\$100.00	145.76%	\$100.00	\$100.00
AUSABLE STATE FOREST	2	150.40	\$55.66	\$46.44	83.44%	\$73.16	31.46%	\$60.00	\$100.00
NORTHERN LOWER PENINSULA	5	508.80	\$45.11	\$34.43	76.32%	\$53.72	19.07%	\$29.00	\$100.00
STATEWIDE	5				76.32%		19.07%	\$29.00	\$100.00

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SAWLOGS (MBF, see general note 3)

SAWLOOD (INDI , See ge		/							
RED	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL, 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
MAPLE	SOLD		APPRAISAL	PRICE	COLUMN 3	SOLD FRICE	TO COL. 6	PRICE	SOLD FRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	7	463.50	\$556.58	\$432.10	77.64%	\$472.63	-15.08%	\$364.00	\$549.35
GWINN FOREST MGT UNIT	1	17.10	\$573.46	\$298.00	51.97%	\$366.00	-36.18%	\$366.00	\$366.00
ESCANABA FOREST MGT UNIT	2	74.40	\$573.46	\$290.74	50.70%	\$301.65	-47.40%	\$258.00	\$350.00
ESCANABA RIVER STATE FOREST	3	91.50	\$573.46	\$292.10	50.94%	\$313.68	-45.30%	\$258.00	\$366.00
SHINGLETON FOREST MGT UNIT	3	57.50	\$219.79	\$116.67	53.08%	\$138.34	-37.06%	\$100.00	\$200.00
NEWBERRY FOREST MGT UNIT	2	47.00	\$203.00	\$141.10	69.51%	\$161.60	-20.40%	\$150.00	\$200.00
LAKE SUPERIOR STATE FOREST	5	104.50	\$212.24	\$127.66	60.15%	\$148.80	-29.89%	\$100.00	\$200.00
UPPER PENINSULA	15				72.26%		-20.84%	\$100.00	\$549.35
GAYLORD FOREST MGT UNIT	2	92.60	\$88.98	\$85.13	95.66%	\$93.47	5.04%	\$92.00	\$100.00
PIGEON RIVER FOREST MGT UNIT	1	20.30	\$114.37	\$73.00	63.83%	\$150.00	31.15%	\$150.00	\$150.00
ATLANTA FOREST MGT UNIT	4	315.00	\$92.42	\$72.49	78.43%	\$483.55	423.21%	\$67.00	\$930.00
MACKINAW STATE FOREST	7	427.90	\$92.72	\$75.25	81.16%	\$383.31	313.42%	\$67.00	\$930.00
TRAVERSE CITY FOREST MGT UNI	9	371.10	\$254.17	\$169.12	66.54%	\$257.37	1.26%	\$138.00	\$530.00
CADILLAC FOREST MGT UNIT	2	18.50	\$132.83	\$83.27	62.69%	\$83.27	-37.31%	\$78.00	\$93.00
PERE MARQUETTE STATE FORES	<u> </u>	389.60	\$248.41	\$165.04	66.44%	\$249.10	0.28%	\$78.00	\$530.00
GLADWIN FOREST MGT UNIT	3	90.60	\$73.20	\$53.71	73.37%	\$53.71	-26.63%	\$49.00	\$57.00
AUSABLE STATE FOREST	3	90.60	\$73.20	\$53.71	73.37%	\$53.71	-26.63%	\$49.00	\$57.00
NORTHERN LOWER PENINSULA	21	908.10	\$157.57	\$111.62	70.84%	\$292.85	85.86%	\$49.00	\$930.00
STATEWIDE	36				71.83%		11.25%	\$49.00	\$930.00

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SAWLOGS (MDF, see ge		/			· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·		
RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	2	228.60	\$256.64	\$212.50	82.80%	\$522.02	103.40%	\$510.00	\$565.62
ESCANABA RIVER STATE FOREST	2	228.60	\$256.64	\$212.50	82.80%	\$522.02	103.40%	\$510.00	\$565.62
UPPER PENINSULA	2				82.80%		103.40%	\$510.00	\$565.62
GAYLORD FOREST MGT UNIT	1	55.00	\$233.67	\$175.00	74.89%	\$180.00	-22.97%	\$180.00	\$180.00
PIGEON RIVER FOREST MGT UNIT	2	196.30	\$206.00	\$165.84	80.51%	\$245.19	19.02%	\$200.00	\$250.00
ATLANTA FOREST MGT UNIT	4	201.00	\$231.02	\$197.94	85.68%	\$207.51	-10.18%	\$200.00	\$220.00
MACKINAW STATE FOREST	7	452.30	\$220.48	\$181.22	82.19%	\$220.52	0.02%	\$180.00	\$250.00
TRAVERSE CITY FOREST MGT UNI	4	457.00	\$317.22	\$237.57	74.89%	\$419.83	32.35%	\$203.00	\$450.00
CADILLAC FOREST MGT UNIT	2	164.00	\$227.79	\$150.93	66.26%	\$547.27	140.25%	\$180.00	\$584.24
PERE MARQUETTE STATE FORES	6	621.00	\$293.60	\$214.69	73.12%	\$453.49	54.46%	\$180.00	\$584.24
GRAYLING FOREST MGT UNIT	1	451.20	\$237.00	\$199.00	83.97%	\$199.00	-16.03%	\$199.00	\$199.00
GLADWIN FOREST MGT UNIT	1	26.00	\$274.81	\$223.00	81.15%	\$223.00	-18.85%	\$223.00	\$223.00
AUSABLE STATE FOREST	2	477.20	\$239.06	\$200.31	83.79%	\$200.31	-16.21%	\$199.00	\$223.00
NORTHERN LOWER PENINSULA	15	1,550.50	\$255.49	\$200.50	78.48%	\$307.61	20.40%	\$180.00	\$584.24
STATEWIDE	17				79.04%		31.11%	\$180.00	\$584.24
RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	104.20	\$178.97	\$140.00	78.23%	\$250.00	39.69%	\$250.00	\$250.00
SHINGLETON FOREST MGT UNIT	2	121.80	\$309.21	\$235.40	76.13%	\$240.87	-22.10%	\$220.00	\$256.00
LAKE SUPERIOR STATE FOREST	2	121.80	\$309.21	\$235.40	76.13%	\$240.87	-22.10%	\$220.00	\$256.00
UPPER PENINSULA	3				76.82%		-1.64%	\$220.00	\$256.00
GAYLORD FOREST MGT UNIT	3	405.00	\$226.39	\$156.35	69.06%	\$181.48	-19.84%	\$170.00	\$200.00
PIGEON RIVER FOREST MGT UNIT	1	299.00	\$183.26	\$121.00	66.03%	\$341.00	86.07%	\$341.00	\$341.00
ATLANTA FOREST MGT UNIT	9	3,396.90	\$219.20	\$191.90	87.54%	\$277.32	26.51%	\$175.00	\$528.00
MACKINAW STATE FOREST	13	4,100.90	\$217.29	\$183.22	84.32%	\$272.50	25.41%	\$170.00	\$528.00
TRAVERSE CITY FOREST MGT UNI	7	1,341.20	\$196.87	\$147.01	74.67%	\$183.81	-6.64%	\$142.00	\$250.00
CADILLAC FOREST MGT UNIT	3	762.80	\$177.20	\$120.27	67.87%	\$130.65	-26.27%	\$118.00	\$133.00
PERE MARQUETTE STATE FORES	<u> </u>	2,104.00	\$189.74	\$137.31	72.37%	\$164.54	-13.28%	\$118.00	\$250.00
ROSCOMMON FOREST MGT UNIT	9	2,651.40	\$179.83	\$128.32	71.36%	\$210.60	17.11%	\$109.00	\$265.07
GRAYLING FOREST MGT UNIT	9	4,533.30	\$200.06	\$178.74	89.34%	\$264.11	32.02%	\$92.00	\$388.00
GLADWIN FOREST MGT UNIT	5	1,137.50	\$173.78	\$137.16	78.93%	\$218.39	25.67%	\$137.00	\$280.05
AUSABLE STATE FOREST	23	8,322.20	\$190.02	\$156.99	82.62%	\$240.81	26.73%	\$92.00	\$388.00
NORTHERN LOWER PENINSULA	46	14,527.10	\$197.68	\$161.55	81.72%	\$238.71	20.76%	\$92.00	\$528.00
STATEWIDE	49				81.63%		20.33%	\$92.00	\$528.00

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SAWLOGS (WIDF, see gel	# OF SALES	/	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
SUGAR	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF	ADVERTISED	COLUMN 4 TO	SOLD PRICE	FROM COL. 3	SOLD	SOLD PRICE
MAPLE			APPRAISAL	PRICE	COLUMN 3		TO COL. 6	PRICE	(0)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	7	348.50	. ,	\$1,036.95	80.96%	\$1,148.66	-10.32%	\$1,063.00	\$1,341.92
CRYSTAL FALLS FOREST MGT UNI	4	159.90		\$501.30	48.54%	\$698.97	-32.33%	\$500.00	\$757.58
GWINN FOREST MGT UNIT	3	65.20	\$1,090.71	\$563.01	51.62%	\$631.07	-42.14%	\$266.20	\$1,100.00
ESCANABA FOREST MGT UNIT	2	152.40	\$1,130.30	\$538.44	47.64%	\$688.58		\$600.00	\$695.07
ESCANABA RIVER STATE FOREST	5	217.60	\$1,118.44	\$545.80	48.80%	\$671.35	-39.97%	\$266.20	\$1,100.00
SHINGLETON FOREST MGT UNIT	9	608.50	\$783.64	\$544.17	69.44%	\$735.83	-6.10%	\$539.00	\$1,200.00
NEWBERRY FOREST MGT UNIT	2	17.30	\$805.27	\$609.18	75.65%	\$803.47	-0.22%	\$600.00	\$1,000.00
S STE MARIE FMU (NAUBINWAY)	3	20.30	\$891.69	\$773.50	86.75%	\$974.58	9.30%	\$785.00	\$1,000.00
LAKE SUPERIOR STATE FOREST	<u> </u>	646.10	\$787.61	\$553.11	70.23%	\$745.14	-5.39%	\$539.00	\$1,200.00
UPPER PENINSULA	30				67.29%		-16.44%	\$266.20	\$1,341.92
GAYLORD FOREST MGT UNIT	3	142.00	\$605.79	\$462.13	76.28%	\$534.15	-11.83%	\$500.00	\$550.00
PIGEON RIVER FOREST MGT UNIT	1	5.00	\$408.86	\$253.00	61.88%	\$253.00	-38.12%	\$253.00	\$253.00
ATLANTA FOREST MGT UNIT	2	85.70	\$605.79	\$483.36	79.79%	\$487.05	-19.60%	\$485.00	\$500.00
MACKINAW STATE FOREST	6	232.70	\$601.56	\$465.45	77.37%	\$510.76	-15.09%	\$253.00	\$550.00
TRAVERSE CITY FOREST MGT UNI	4	209.50	\$477.53	\$336.32	70.43%	\$405.75	-15.03%	\$313.00	\$1,000.00
PERE MARQUETTE STATE FORES	4	209.50	\$477.53	\$336.32	70.43%	\$405.75	-15.03%	\$313.00	\$1,000.00
GRAYLING FOREST MGT UNIT	1	25.50	\$315.00	\$227.00	72.06%	\$227.00	-27.94%	\$227.00	\$227.00
AUSABLE STATE FOREST	1	25.50	\$315.00	\$227.00	72.06%	\$227.00	-27.94%	\$227.00	\$227.00
NORTHERN LOWER PENINSULA	11	467.70	\$530.38	\$394.61	74.40%	\$448.25	-15.48%	\$227.00	\$1,000.00
STATEWIDE	41				68.38%		-16.29%	\$227.00	\$1,341.92
WHITE	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
ASH	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	3	848.00	\$73.66	\$51.74	70.24%	\$113.22	53.70%	\$58.00	\$115.00
MACKINAW STATE FOREST	3	848.00	\$73.66	\$51.74	70.24%	\$113.22	53.70%	\$58.00	\$115.00
NORTHERN LOWER PENINSULA	3	848.00	\$73.66	\$51.74	70.24%	\$113.22	53.70%	\$58.00	\$115.00
STATEWIDE	3				70.24%		53.70%	\$58.00	\$115.00

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OANLOOD (MDI, see ge		,							
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	5	223.10	\$95.94	\$73.81	76.93%	\$85.44	-10.95%	\$66.00	\$150.00
PERE MARQUETTE STATE FORES	5	223.10	\$95.94	\$73.81	76.93%	\$85.44	-10.95%	\$66.00	\$150.00
GLADWIN FOREST MGT UNIT	1	37.10	\$84.97	\$56.00	65.91%	\$83.00	-2.32%	\$83.00	\$83.00
AUSABLE STATE FOREST	1	37.10	\$84.97	\$56.00	65.91%	\$83.00	-2.32%	\$83.00	\$83.00
NORTHERN LOWER PENINSULA	6	260.20	\$94.37	\$71.27	75.52%	\$85.09	-9.84%	\$66.00	\$150.00
STATEWIDE	6				75.52%		-9.84%	\$66.00	\$150.00
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	26.30	\$105.66	\$73.00	69.09%	\$82.00	-22.39%	\$82.00	\$82.00
PERE MARQUETTE STATE FORES	1		\$105.66	\$73.00	69.09%	\$82.00	-22.39%	\$82.00	\$82.00
GRAYLING FOREST MGT UNIT	1	150.80	\$85.49	\$48.00	56.15%	\$192.00	124.59%	\$192.00	\$192.00
GLADWIN FOREST MGT UNIT	1	201.80	\$51.43	\$44.00	85.55%	\$150.00	191.66%	\$150.00	\$150.00
AUSABLE STATE FOREST	2	352.60	\$66.00	\$45.71	69.26%	\$167.96	154.50%	\$150.00	\$192.00
NORTHERN LOWER PENINSULA	3	378.90	\$68.75	\$47.60	69.24%	\$162.00	135.63%	\$82.00	\$192.00
STATEWIDE	3				69.24%		135.63%	\$82.00	\$192.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME		MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	72.60	\$902.00	\$902.00
MACKINAW STATE FOREST	1	72.60	\$902.00	\$902.00
ROSCOMMON FOREST MGT UNIT	1	42.00	\$343.35	\$343.35
GRAYLING FOREST MGT UNIT	1	333.00	\$785.00	\$785.00
AUSABLE STATE FOREST	2	375.00	\$343.35	\$785.00
NORTHERN LOWER PENINSULA	3	447.60	\$343.35	\$902.00
STATEWIDE	3		\$343.35	\$902.00
BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
CRYSTAL FALLS FOREST MGT UNI	1	17.90	\$711.80	\$711.80
UPPER PENINSULA	1		\$711.80	\$711.80
ATLANTA FOREST MGT UNIT	1	32.10	\$1,083.00	\$1,083.00
MACKINAW STATE FOREST	1	32.10	\$1,083.00	\$1,083.00
TRAVERSE CITY FOREST MGT UNI	1	53.60	\$1,116.11	\$1,116.11
PERE MARQUETTE STATE FORES	1	53.60	\$1,116.11	\$1,116.11
NORTHERN LOWER PENINSULA	2	85.70	\$1,083.00	\$1,116.11
STATEWIDE	3		\$711.80	\$1,116.11
BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
GAYLORD FOREST MGT UNIT	1	80.10	\$890.00	\$890.00
MACKINAW STATE FOREST	1	80.10	\$890.00	\$890.00
TRAVERSE CITY FOREST MGT UNI		81.30	\$517.00	\$579.96
PERE MARQUETTE STATE FORES	2	81.30	\$517.00	\$579.96
NORTHERN LOWER PENINSULA	3	161.40	\$517.00	\$890.00
STATEWIDE	3		\$517.00	\$890.00
BLACK	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
CHERRY	SOLD (1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	15.20	\$2,358.00	\$2,358.00
PERE MARQUETTE STATE FORES	1		\$2,358.00	\$2,358.00
NORTHERN LOWER PENINSULA	1	15.20	\$2,358.00	\$2,358.00
STATEWIDE	1		\$2,358.00	\$2,358.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

MIXED	# OF SALES	TOTAL VOLUME	,	MAX PRICE
ASPEN	SOLD			
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	2	71.80	\$500.00	\$683.37
CADILLAC FOREST MGT UNIT	2	371.20	\$529.38	\$610.00
PERE MARQUETTE STATE FORES	4	443.00	\$500.00	\$683.37
GLADWIN FOREST MGT UNIT	1	31.80	\$350.00	\$350.00
AUSABLE STATE FOREST	1	31.80	\$350.00	\$350.00
NORTHERN LOWER PENINSULA	5	474.80	\$350.00	\$683.37
STATEWIDE	5		\$350.00	\$683.37
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK	SOLD			
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	51.40	\$800.00	\$800.00
PERE MARQUETTE STATE FORES	1	51.40	\$800.00	\$800.00
ROSCOMMON FOREST MGT UNIT	1	35.00	\$835.00	\$835.00
AUSABLE STATE FOREST	1	35.00	\$835.00	\$835.00
NORTHERN LOWER PENINSULA	2	86.40	\$800.00	\$835.00
STATEWIDE	2		\$800.00	\$835.00
RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	SOLD			
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	82.40	\$1,000.00	\$1,000.00
CADILLAC FOREST MGT UNIT	1	58.60	\$1,050.00	\$1,050.00
PERE MARQUETTE STATE FORES	2	141.00	\$1,000.00	\$1,050.00
NORTHERN LOWER PENINSULA	2	141.00	\$1,000.00	\$1,050.00
STATEWIDE	2		\$1,000.00	\$1,050.00
RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	SOLD			
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	174.00	\$670.00	\$670.00
MACKINAW STATE FOREST	1	174.00	\$670.00	\$670.00
NORTHERN LOWER PENINSULA	1	174.00	\$670.00	\$670.00
STATEWIDE	1		\$670.00	\$670.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	6.90	\$3,494.32	\$3,494.32
GWINN FOREST MGT UNIT	1	5.30	\$5,575.00	\$5,575.00
ESCANABA RIVER STATE FOREST	1	5.30	\$5,575.00	\$5,575.00
UPPER PENINSULA	2		\$3,494.32	\$5,575.00
GAYLORD FOREST MGT UNIT	1	21.70	\$5,748.35	\$5,748.35
MACKINAW STATE FOREST	1	21.70	\$5,748.35	\$5,748.35
NORTHERN LOWER PENINSULA	1	21.70	\$5,748.35	\$5,748.35
STATEWIDE	3		\$3,494.32	\$5,748.35
WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
UAN	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	13.50	\$665.76	\$665.76
PERE MARQUETTE STATE FORES	1	13.50	\$665.76	\$665.76
NORTHERN LOWER PENINSULA	1	13.50	\$665.76	\$665.76
STATEWIDE	1		\$665.76	\$665.76
WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	163.40	\$549.00	\$549.00
AUSABLE STATE FOREST	1	163.40	\$549.00	\$549.00
NORTHERN LOWER PENINSULA	1	163.40	\$549.00	\$549.00
STATEWIDE	1		\$549.00	\$549.00

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PULPWOOD (Cords, see general note 3)

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	3		\$19.30	(4)	85.77%	\$18.62	-3.54%	(8) \$15.00	(9) \$25.00
ATLANTA FOREST MGT UNIT	6	3,799.00		\$16.30	89.07%	\$17.17	-6.15%	\$13.00	\$25.00
MACKINAW STATE FOREST	9		\$18.63		87.95%			\$13.00	\$25.00
TRAVERSE CITY FOREST MGT UNI	3	2,020.20	+	\$16.75	67.04%	\$25.55	2.29%	\$21.45	\$29.70
CADILLAC FOREST MGT UNIT	6	2,548.30		\$17.68	70.47%	\$65.59	161.42%	\$30.00	\$70.00
PERE MARQUETTE STATE FORES		4,568.50	\$25.04		68.96%	\$47.88	91.22%	\$21.45	\$70.00
ROSCOMMON FOREST MGT UNIT	7	1,939.00	\$37.28	\$26.99	72.39%	\$38.72	3.86%	\$25.95	\$65.00
GRAYLING FOREST MGT UNIT	1	1,545.00		\$15.25	86.99%	\$15.25	-13.01%	\$15.25	\$15.25
AUSABLE STATE FOREST	8	3,484.00	·	\$21.78	76.37%	\$28.31	-0.74%	\$15.25	\$65.00
NORTHERN LOWER PENINSULA	26	13,707.50		\$18.05	77.53%	\$30.43	30.74%	\$13.00	\$70.00
STATEWIDE	26				77.53%		30.74%	\$13.00	\$70.00
BALSAM FIR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	611.00	\$35.51	\$28.40	79.98%	\$45.55	28.27%	\$45.55	\$45.55
CRYSTAL FALLS FOREST MGT UNI	1	102.00	\$33.59	\$15.80	47.04%	\$25.80	-23.19%	\$25.80	\$25.80
GWINN FOREST MGT UNIT	6	1,066.00	\$40.53	\$26.27	64.82%	\$46.85	15.59%	\$24.85	\$65.26
ESCANABA RIVER STATE FOREST	6	1,066.00	\$40.53	\$26.27	64.82%	\$46.85	15.59%	\$24.85	\$65.26
SHINGLETON FOREST MGT UNIT	3	150.00	\$27.77	\$17.96	64.69%	\$23.55	-15.19%	\$20.00	\$30.00
NEWBERRY FOREST MGT UNIT	1	153.00	\$26.28	\$17.10	65.07%	\$18.11	-31.09%	\$18.11	\$18.11
S STE MARIE FMU (SOO MAINLAN	2	311.00	\$16.13	\$15.58	96.58%	\$15.81	-1.97%	\$15.60	\$20.00
LAKE SUPERIOR STATE FOREST	6	614.00	\$21.50	\$16.54	76.92%	\$18.28	-15.01%	\$15.60	\$30.00
UPPER PENINSULA	14				70.07%		12.38%	\$15.60	\$65.26
GAYLORD FOREST MGT UNIT	3	522.00	\$39.56	\$25.70	64.96%	\$26.81	-32.23%	\$25.00	\$30.00
MACKINAW STATE FOREST	3	522.00	\$39.56	\$25.70	64.96%	\$26.81	-32.23%	\$25.00	\$30.00
TRAVERSE CITY FOREST MGT UNI	1	57.00	\$20.00	\$13.00	65.00%	\$13.00	-35.00%	\$13.00	\$13.00
CADILLAC FOREST MGT UNIT	1	149.00	\$10.00	\$6.50	65.00%	\$13.00	30.00%	\$13.00	\$13.00
PERE MARQUETTE STATE FORES	2	206.00	\$12.77	\$8.30	65.00%	\$13.00	1.83%	\$13.00	\$13.00
NORTHERN LOWER PENINSULA	5	728.00	\$31.98	\$20.77	64.96%	\$22.90	-28.38%	\$13.00	\$30.00
STATEWIDE	19				68.93%		3.33%	\$13.00	\$65.26

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PULPWOOD (Cords, see general note 3)

BALSAM POPLAR	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	1	122.00	\$30.99	\$19.50	62.92%	\$19.50	-37.08%	\$19.50	\$19.50
ESCANABA RIVER STATE FOREST	1	122.00	\$30.99	\$19.50	62.92%	\$19.50	-37.08%	\$19.50	\$19.50
S STE MARIE FMU (SOO MAINLAN	1	77.00	\$20.00	\$14.80	74.00%	\$14.80	-26.00%	\$14.80	\$14.80
LAKE SUPERIOR STATE FOREST	1	77.00	\$20.00	\$14.80	74.00%	\$14.80	-26.00%	\$14.80	\$14.80
UPPER PENINSULA	2				66.13%		-33.87%	\$14.80	\$19.50
GAYLORD FOREST MGT UNIT	1	110.00	\$15.95	\$12.00	75.24%	\$20.00	25.39%	\$20.00	\$20.00
MACKINAW STATE FOREST	1	110.00	\$15.95	\$12.00	75.24%	\$20.00	25.39%	\$20.00	\$20.00
GRAYLING FOREST MGT UNIT	1	63.00	\$19.15	\$17.05	89.03%	\$20.00	4.44%	\$20.00	\$20.00
AUSABLE STATE FOREST	1	63.00	\$19.15	\$17.05	89.03%	\$20.00	4.44%	\$20.00	\$20.00
NORTHERN LOWER PENINSULA	2	173.00	\$17.12	\$13.84	80.86%	\$20.00	16.85%	\$20.00	\$20.00
STATEWIDE	4				71.40%		-15.73%	\$14.80	\$20.00
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	2	2,626.00	\$20.32	\$13.16	64.76%	\$41.40	103.75%	\$39.00	\$56.16
ESCANABA FOREST MGT UNIT	1	884.00	\$43.35	\$23.40	53.98%	\$50.92	17.46%	\$50.92	\$50.92
ESCANABA RIVER STATE FOREST	1	884.00	\$43.35	\$23.40	53.98%	\$50.92	17.46%	\$50.92	\$50.92
UPPER PENINSULA	3				60.25%		67.68%	\$39.00	\$56.16
GAYLORD FOREST MGT UNIT	3	1,014.00	\$10.32	\$6.80	65.93%	\$12.06	16.88%	\$12.00	\$12.50
MACKINAW STATE FOREST	3	1,014.00	\$10.32	\$6.80	65.93%	\$12.06	16.88%	\$12.00	\$12.50
NORTHERN LOWER PENINSULA	3	1,014.00	\$10.32	\$6.80	65.93%	\$12.06	16.88%	\$12.00	\$12.50
STATEWIDE	6				60.83%		62.48%	\$12.00	\$56.16

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BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	3	237.00	\$33.28	\$21.68	65.14%				
	3			•		\$44.68	34.26%	\$25.00	\$51.00
NEWBERRY FOREST MGT UNIT	1	51.00	\$36.24	\$26.45	72.99%	\$40.00	10.38%	\$40.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	1	572.00	\$33.59	\$27.50	81.87%	\$48.00	42.90%	\$48.00	\$48.00
S STE MARIE FMU (DRUMMOND IS	1	195.00	\$27.95	\$21.50	76.92%	\$21.50	-23.08%	\$21.50	\$21.50
LAKE SUPERIOR STATE FOREST	6	1,055.00	\$32.61	\$25.03	76.77%	\$41.97	28.72%	\$21.50	\$51.00
UPPER PENINSULA	6				76.77%		28.72%	\$21.50	\$51.00
GAYLORD FOREST MGT UNIT	2	727.00	\$16.43	\$9.60	58.42%	\$12.42	-24.40%	\$10.90	\$14.00
PIGEON RIVER FOREST MGT UNIT	1	152.00	\$9.85	\$6.20	62.94%	\$6.20	-37.06%	\$6.20	\$6.20
MACKINAW STATE FOREST	3	879.00	\$15.29	\$9.01	58.92%	\$11.35	-25.81%	\$6.20	\$14.00
TRAVERSE CITY FOREST MGT UNI	1	264.00	\$13.40	\$10.30	76.87%	\$29.70	121.64%	\$29.70	\$29.70
PERE MARQUETTE STATE FORES	1	264.00	\$13.40	\$10.30	76.87%	\$29.70	121.64%	\$29.70	\$29.70
NORTHERN LOWER PENINSULA	4	1,143.00	\$14.86	\$9.31	62.66%	\$15.59	4.91%	\$6.20	\$29.70
STATEWIDE	10				72.11%		20.85%	\$6.20	\$51.00
BLACK ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	95.00	\$34.88	\$20.95	60.06%	\$42.95	23.14%	\$42.95	\$42.95
SHINGLETON FOREST MGT UNIT	1	47.00	\$32.01	\$21.10	65.92%	\$21.10	-34.08%	\$21.10	\$21.10
LAKE SUPERIOR STATE FOREST	1	47.00	\$32.01	\$21.10	65.92%	\$21.10	-34.08%	\$21.10	\$21.10
UPPER PENINSULA	2				61.89%		5.27%	\$21.10	\$42.95
STATEWIDE	2				61.89%		5.27%	\$21.10	\$42.95

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BLACK SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	219.00	\$40.35	\$25.40	62.95%		-36.56%		\$25.60
GWINN FOREST MGT UNIT	5	6,009.00	\$50.68	\$39.13	77.21%	\$43.98	-13.23%	\$25.55	\$75.01
ESCANABA FOREST MGT UNIT	1	296.00	\$36.67	\$22.00	59.99%	\$50.00	36.35%	\$50.00	\$50.00
ESCANABA RIVER STATE FOREST	6	6,305.00	\$50.02	\$38.33	76.62%	\$44.26	-11.52%	\$25.55	\$75.01
SHINGLETON FOREST MGT UNIT	8	3,119.00	\$32.43	\$19.85	61.22%	\$39.71	22.44%	\$15.00	\$50.35
NEWBERRY FOREST MGT UNIT	7	4,133.00	\$33.08	\$22.67	68.52%	\$24.91	-24.69%	\$21.00	\$31.00
S STE MARIE FMU (SOO MAINLAN	1	95.00	\$33.75	\$26.65	78.96%	\$28.90	-14.37%	\$28.90	\$28.90
LAKE SUPERIOR STATE FOREST	<u>16</u>	7,347.00	\$32.81	\$21.52	65.60%	\$31.25	-4.77%	\$15.00	\$50.35
UPPER PENINSULA	23				71.70%		-9.03%	\$15.00	\$75.01
TRAVERSE CITY FOREST MGT UNI	1	349.00	\$12.03	\$7.80	64.84%	\$62.20	417.04%	\$62.20	\$62.20
PERE MARQUETTE STATE FORES	1	349.00	\$12.03	\$7.80	64.84%	\$62.20	417.04%	\$62.20	\$62.20
ROSCOMMON FOREST MGT UNIT	1	171.00	\$18.72	\$11.45	61.16%	\$12.00	-35.90%	\$12.00	\$12.00
GRAYLING FOREST MGT UNIT	1	317.00	\$31.78	\$16.55	52.08%	\$16.55	-47.92%	\$16.55	\$16.55
AUSABLE STATE FOREST	2	488.00	\$27.20	\$14.76	54.27%	\$14.96	-45.02%	\$12.00	\$16.55
NORTHERN LOWER PENINSULA	3	837.00	\$20.88	\$11.86	56.81%	\$34.65	66.00%	\$12.00	\$62.20
STATEWIDE	26				71.26%		-6.78%	\$12.00	\$75.01

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PULPWOOD (Cords, see general note 3)

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STATEWIDE

JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	3	1,575.00	\$73.33	\$51.29	69.95%	\$53.61	-26.90%	\$48.11	\$54.04
ESCANABA RIVER STATE FOREST	3	1,575.00	\$73.33	\$51.29	69.95%	\$53.61	-26.90%	\$48.11	\$54.04
SHINGLETON FOREST MGT UNIT	7	7,088.00	\$61.70	\$41.14	66.68%	\$68.02	10.25%	\$48.00	\$101.00
NEWBERRY FOREST MGT UNIT	8	11,283.00	\$64.92	\$44.74	68.92%	\$55.97	-13.79%	\$39.95	\$68.50
LAKE SUPERIOR STATE FOREST	<u> </u>	18,371.00	\$63.68	\$43.35	68.09%	\$60.62	-4.80%	\$39.95	\$101.00
UPPER PENINSULA	18				68.25%		-6.79%	\$39.95	\$101.00
GAYLORD FOREST MGT UNIT	1	1,857.00	\$34.06	\$22.80	66.94%	\$25.00	-26.60%	\$25.00	\$25.00
MACKINAW STATE FOREST	1	1,857.00	\$34.06	\$22.80	66.94%	\$25.00	-26.60%	\$25.00	\$25.00
TRAVERSE CITY FOREST MGT UNI	3	1,833.00	\$14.07	\$10.39	73.87%	\$10.54	-25.11%	\$10.00	\$11.65
CADILLAC FOREST MGT UNIT	2	2,148.00	\$13.66	\$7.09	51.89%	\$32.94	141.12%	\$25.00	\$43.00
PERE MARQUETTE STATE FORES	5	3,981.00	\$13.85	\$8.61	62.17%	\$22.63	63.38%	\$10.00	\$43.00
ROSCOMMON FOREST MGT UNIT	3	1,362.00	\$22.23	\$14.99	67.42%	\$42.93	93.10%	\$40.00	\$48.00
GRAYLING FOREST MGT UNIT	2	377.00	\$27.46	\$19.18	69.84%	\$26.14	-4.81%	\$11.00	\$28.40
GLADWIN FOREST MGT UNIT	4	5,534.00	\$27.44	\$20.45	74.51%	\$21.09	-23.15%	\$17.70	\$32.75
AUSABLE STATE FOREST	9	7,273.00	\$26.47	\$19.36	73.15%	\$25.44	-3.87%	\$11.00	\$48.00
NORTHERN LOWER PENINSULA	15	13,111.00	\$23.71	\$16.58	69.94%	\$24.53	3.43%	\$10.00	\$48.00
STATEWIDE	33				68.58%		-4.80%	\$10.00	\$101.00
MISCELLANEOUS	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GRAYLING FOREST MGT UNIT	1	72.00	\$10.00	\$10.00	100.00%	\$35.00	250.00%	\$35.00	\$35.00
AUSABLE STATE FOREST	1	72.00	\$10.00	\$10.00	100.00%	\$35.00	250.00%	\$35.00	\$35.00
NORTHERN LOWER PENINSULA	1	72.00	\$10.00	\$10.00	100.00%	\$35.00	250.00%	\$35.00	\$35.00

100.00%

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250.00%

\$35.00

\$35.00

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MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	574.00		\$35.19	85.07%	\$42.91	3.76%	\$38.41	\$53.89
CRYSTAL FALLS FOREST MGT UNI	16	9,463.00	\$47.70	\$29.33	61.49%	\$56.97	19.45%	\$32.15	\$89.77
GWINN FOREST MGT UNIT	5	2,543.00	\$37.46	\$25.73	68.69%	\$37.02	-1.18%	\$28.00	\$52.00
ESCANABA RIVER STATE FOREST	5	2,543.00	\$37.46	\$25.73	68.69%	\$37.02	-1.18%	\$28.00	\$52.00
SHINGLETON FOREST MGT UNIT	4	701.00	\$36.84	\$25.10	68.13%	\$58.61	59.09%	\$25.00	\$65.00
NEWBERRY FOREST MGT UNIT	5	1,948.00	\$39.88	\$33.12	83.05%	\$40.61	1.85%	\$26.50	\$50.00
S STE MARIE FMU (NAUBINWAY)	3	1,217.00	\$35.01	\$30.59	87.37%	\$65.48	87.04%	\$65.00	\$66.58
S STE MARIE FMU (SOO MAINLAN	4	1,611.00	\$25.20	\$21.83	86.63%	\$22.29	-11.57%	\$18.70	\$30.53
S STE MARIE FMU (DRUMMOND IS	1	488.00	\$24.42	\$18.80	76.99%	\$18.80	-23.01%	\$18.80	\$18.80
LAKE SUPERIOR STATE FOREST	<u> </u>	5,965.00	\$33.30	\$27.44	82.41%	\$41.07	23.33%	\$18.70	\$66.58
UPPER PENINSULA	40				68.51%		17.41%	\$18.70	\$89.77
GAYLORD FOREST MGT UNIT	6	3,233.00	\$21.49	\$13.45	62.62%	\$29.46	37.12%	\$16.00	\$35.00
PIGEON RIVER FOREST MGT UNIT	3	1,701.00	\$15.12	\$10.35	68.48%	\$43.12	185.18%	\$20.00	\$51.10
ATLANTA FOREST MGT UNIT	7	5,147.00	\$19.15	\$14.84	77.51%	\$15.99	-16.49%	\$14.00	\$25.00
MACKINAW STATE FOREST	<u>16</u>	10,081.00	\$19.22	\$13.64	70.97%	\$24.89	29.50%	\$14.00	\$51.10
TRAVERSE CITY FOREST MGT UNI	8	2,775.00	\$27.37	\$17.38	63.48%	\$22.32	-18.44%	\$19.65	\$30.05
CADILLAC FOREST MGT UNIT	10	5,481.60	\$28.15	\$19.04	67.65%	\$37.99	34.95%	\$17.85	\$65.00
PERE MARQUETTE STATE FORES	<u>18</u>	8,256.60	\$27.89	\$18.48	66.28%	\$32.72	17.34%	\$17.85	\$65.00
ROSCOMMON FOREST MGT UNIT	4	1,804.00	\$28.70	\$20.08	69.95%	\$33.74	17.55%	\$15.25	\$41.00
GRAYLING FOREST MGT UNIT	8	4,292.00	\$21.27	\$14.52	68.28%	\$49.52	132.82%	\$12.90	\$100.00
GLADWIN FOREST MGT UNIT	6	6,264.00	\$20.24	\$15.75	77.79%	\$27.68	36.77%	\$16.20	\$100.00
AUSABLE STATE FOREST	18	12,360.00	\$21.83	\$15.95	73.07%	\$36.15	65.58%	\$12.90	\$100.00
NORTHERN LOWER PENINSULA	52	30,697.60	\$22.60	\$15.87	70.23%	\$31.53	39.50%	\$12.90	\$100.00
STATEWIDE	92				69.33%		27.89%	\$12.90	\$100.00

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PULPWOOD (Cords, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD	/	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	12	10,351.00	\$34.29	\$27.44	80.03%	\$50.06	45.99%	\$18.10	\$85.87
CRYSTAL FALLS FOREST MGT UNI	18	8,950.00	\$39.63	\$23.78	60.00%	\$46.91	18.36%	\$23.50	\$89.00
GWINN FOREST MGT UNIT	10	4,330.00	\$44.73	\$28.99	64.82%	\$47.73	6.71%	\$28.70	\$86.24
ESCANABA FOREST MGT UNIT	9	11,259.00	\$45.89	\$29.80	64.93%	\$60.97	32.86%	\$29.85	\$72.00
ESCANABA RIVER STATE FOREST	19	15,589.00	\$45.57	\$29.57	64.90%	\$57.29	25.73%	\$28.70	\$86.24
SHINGLETON FOREST MGT UNIT	11	7,674.00	\$32.90	\$18.67	56.74%	\$37.09	12.72%	\$15.00	\$60.00
NEWBERRY FOREST MGT UNIT	4	1,579.00	\$37.14	\$31.19	83.98%	\$35.56	-4.25%	\$26.18	\$40.00
S STE MARIE FMU (NAUBINWAY)	1	379.00	\$34.45	\$29.30	85.05%	\$68.00	97.39%	\$68.00	\$68.00
S STE MARIE FMU (SOO MAINLAN	2	86.00	\$30.51	\$21.42	70.22%	\$23.00	-24.60%	\$21.70	\$25.00
LAKE SUPERIOR STATE FOREST	<u>18</u>	9,718.00	\$33.63	\$21.14	62.87%	\$37.92	12.76%	\$15.00	\$68.00
UPPER PENINSULA	67				66.60%		25.92%	\$15.00	\$89.00
GAYLORD FOREST MGT UNIT	6	3,634.00	\$17.45	\$14.60	83.66%	\$21.65	24.07%	\$16.00	\$35.00
PIGEON RIVER FOREST MGT UNIT	1	150.00	\$15.35	\$9.65	62.87%	\$9.65	-37.13%	\$9.65	\$9.65
ATLANTA FOREST MGT UNIT	7	3,358.00	\$17.01	\$12.59	74.02%	\$18.37	8.01%	\$12.40	\$85.00
MACKINAW STATE FOREST	14	7,142.00	\$17.20	\$13.55	78.78%	\$19.86	15.45%	\$9.65	\$85.00
TRAVERSE CITY FOREST MGT UNI	6	2,471.00	\$17.78	\$10.16	57.10%	\$16.93	-4.81%	\$8.20	\$47.07
CADILLAC FOREST MGT UNIT	2	467.00	\$17.33	\$13.10	75.57%	\$30.52	76.11%	\$30.00	\$32.85
PERE MARQUETTE STATE FORES	8	2,938.00	\$17.71	\$10.62	59.97%	\$19.09	7.78%	\$8.20	\$47.07
GRAYLING FOREST MGT UNIT	2	316.00	\$12.10	\$7.64	63.16%	\$50.82	320.04%	\$40.00	\$57.36
GLADWIN FOREST MGT UNIT	1	972.00	\$10.63	\$7.55	71.03%	\$7.55	-28.97%	\$7.55	\$7.55
AUSABLE STATE FOREST	3	1,288.00	\$10.99	\$7.57	68.90%	\$18.17	65.29%	\$7.55	\$57.36
				.		A	17.070/	A7 5 5	\$05.00
NORTHERN LOWER PENINSULA	25	11,368.00	\$16.63	\$12.12	72.87%	\$19.47	17.07%	\$7.55	\$85.00

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MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	2	1,014.00	\$12.10	\$9.32	77.06%	\$11.38	-5.94%	\$10.00	\$18.00
MACKINAW STATE FOREST	2	1,014.00	\$12.10	\$9.32	77.06%	\$11.38	-5.94%	\$10.00	\$18.00
TRAVERSE CITY FOREST MGT UNI	6	943.00	\$13.09	\$9.05	69.17%	\$13.74	4.99%	\$8.40	\$25.00
CADILLAC FOREST MGT UNIT	1	259.00	\$13.00	\$11.55	88.85%	\$11.55	-11.15%	\$11.55	\$11.55
PERE MARQUETTE STATE FORES	7	1,202.00	\$13.07	\$9.59	73.38%	\$13.27	1.53%	\$8.40	\$25.00
ROSCOMMON FOREST MGT UNIT	8	3,013.00	\$10.11	\$7.09	70.18%	\$18.53	83.30%	\$6.65	\$35.00
GRAYLING FOREST MGT UNIT	3	3,039.00	\$11.15	\$9.46	84.84%	\$10.95	-1.81%	\$8.60	\$35.00
GLADWIN FOREST MGT UNIT	4	1,802.00	\$12.35	\$9.76	79.04%	\$22.24	80.06%	\$7.35	\$37.00
AUSABLE STATE FOREST	15	7,854.00	\$11.03	\$8.62	78.20%	\$16.45	49.15%	\$6.65	\$37.00
NORTHERN LOWER PENINSULA	24	10,070.00	\$11.38	\$8.81	77.42%	\$15.56	36.73%	\$6.65	\$37.00
STATEWIDE	24				77.42%		36.73%	\$6.65	\$37.00
MIXED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	76.00	\$49.75	\$24.90	50.05%	\$30.90	-37.89%	\$30.90	\$30.90
UPPER PENINSULA	1				50.05%		-37.89%	\$30.90	\$30.90
GRAYLING FOREST MGT UNIT	1	54.00	\$36.90	\$19.55	52.98%	\$80.00	116.80%	\$80.00	\$80.00
AUSABLE STATE FOREST	1	54.00	\$36.90	\$19.55	52.98%	\$80.00	116.80%	\$80.00	\$80.00
NORTHERN LOWER PENINSULA	1	54.00	\$36.90	\$19.55	52.98%	\$80.00	116.80%	\$80.00	\$80.00
STATEWIDE	2				51.06%		15.50%	\$30.90	\$80.00

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MIXED	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
SOFTWOOD	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
BARAGA FOREST MGT UNIT	5	3,363.00	\$31.47	\$23.98	76.22%	\$35.72	13.50%	\$20.05	\$49.37
CRYSTAL FALLS FOREST MGT UNI	15	4,999.00	\$50.05	\$31.11	62.16%	\$50.89	1.68%	\$26.25	\$73.00
GWINN FOREST MGT UNIT	5	2,154.00	\$39.62	\$28.05	70.79%	\$34.76	-12.28%	\$28.00	\$58.05
ESCANABA FOREST MGT UNIT	7	3,196.00	\$44.50	\$29.04	65.26%	\$50.77	14.08%	\$29.00	\$67.86
ESCANABA RIVER STATE FOREST	<u> </u>	5,350.00	\$42.54	\$28.64	67.33%	\$44.32	4.19%	\$28.00	\$67.86
NEWBERRY FOREST MGT UNIT	1	63.00	\$35.78	\$26.10	72.95%	\$40.00	11.79%	\$40.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	4	1,650.00	\$41.37	\$35.99	86.99%	\$65.44	58.19%	\$60.00	\$73.55
S STE MARIE FMU (SOO MAINLAN	1	244.00	\$23.29	\$17.25	74.07%	\$17.25	-25.93%	\$17.25	\$17.25
S STE MARIE FMU (DRUMMOND IS	1	265.00	\$26.19	\$20.15	76.94%	\$20.15	-23.06%	\$20.15	\$20.15
LAKE SUPERIOR STATE FOREST	7		\$37.42	\$31.76	84.89%	\$54.03	44.39%	\$17.25	\$73.55
UPPER PENINSULA	39				68.99%		9.74%	\$17.25	\$73.55
GAYLORD FOREST MGT UNIT	1	188.00	\$38.65	\$23.95	61.97%	\$69.00	78.53%	\$69.00	\$69.00
PIGEON RIVER FOREST MGT UNIT	1	90.00	\$27.73	\$18.60	67.08%	\$20.00	-27.88%	\$20.00	\$20.00
ATLANTA FOREST MGT UNIT	3	1,592.00	\$38.65	\$26.04	67.36%	\$26.30	-31.94%	\$25.00	\$30.15
MACKINAW STATE FOREST	5	1,870.00	\$38.12	\$25.47	66.80%	\$30.29	-20.54%	\$20.00	\$69.00
CADILLAC FOREST MGT UNIT	1	242.00	\$14.50	\$7.70	53.10%	\$33.90	133.79%	\$33.90	\$33.90
PERE MARQUETTE STATE FORES	1	242.00	\$14.50	\$7.70	53.10%	\$33.90	133.79%	\$33.90	\$33.90
GRAYLING FOREST MGT UNIT	1	197.00	\$26.91	\$14.00	52.03%	\$14.00	-47.97%	\$14.00	\$14.00
AUSABLE STATE FOREST	1	197.00	\$26.91	\$14.00	52.03%	\$14.00	-47.97%	\$14.00	\$14.00
NORTHERN LOWER PENINSULA	7	2,309.00	\$34.69	\$22.63	65.22%	\$29.28	-15.60%	\$14.00	\$69.00
STATEWIDE	46				68.59%		7.02%	\$14.00	\$73.55
N. WHITE	# OF SALES	TOTAL VOLUME		AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
CEDAR	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	5	2,101.00	\$43.06	\$27.19	63.14%	\$43.62	1.30%	\$27.60	\$61.90
ESCANABA RIVER STATE FOREST	5	2,101.00	\$43.06	\$27.19	63.14%	\$43.62	1.30%	\$27.60	\$61.90
SHINGLETON FOREST MGT UNIT	1	132.00	\$13.59	\$7.75	57.03%	\$20.00	47.17%	\$20.00	\$20.00
NEWBERRY FOREST MGT UNIT	1	319.00	\$13.96	\$9.90	70.92%	\$10.23	-26.72%	\$10.23	\$10.23
LAKE SUPERIOR STATE FOREST	2	451.00	\$13.85	\$9.27	66.93%	\$13.09	-5.50%	\$10.23	\$20.00
UPPER PENINSULA	7				63.38%		0.86%	\$10.23	\$61.90
GAYLORD FOREST MGT UNIT	1	34.00	\$42.60	\$29.80	69.95%	\$50.00	17.37%	\$50.00	\$50.00
MACKINAW STATE FOREST	1	34.00	\$42.60	\$29.80	69.95%	\$50.00	17.37%	\$50.00	\$50.00
NORTHERN LOWER PENINSULA	1	34.00	\$42.60	\$29.80	69.95%	\$50.00	17.37%	\$50.00	\$50.00
STATEWIDE	8				63.48%		1.10%	\$10.23	\$61.90

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PAPER BIRCH	0	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	4	1,230.00	\$40.71	\$24.09	59.16%	\$51.75	27.11%	\$30.00	\$62.34
GWINN FOREST MGT UNIT	1	24.00	\$38.84	\$24.45	62.95%	\$72.00	85.38%	\$72.00	\$72.00
ESCANABA RIVER STATE FOREST	1	24.00	\$38.84	\$24.45	62.95%	\$72.00	85.38%	\$72.00	\$72.00
SHINGLETON FOREST MGT UNIT	1	75.00	\$24.66	\$16.30	66.10%	\$16.30	-33.90%	\$16.30	\$16.30
NEWBERRY FOREST MGT UNIT	1	275.00	\$25.06	\$16.30	65.04%	\$26.18	4.47%	\$26.18	\$26.18
S STE MARIE FMU (NAUBINWAY)	1	114.00	\$23.67	\$20.80	87.87%	\$50.00	111.24%	\$50.00	\$50.00
LAKE SUPERIOR STATE FOREST	3	464.00	\$24.65	\$17.41	70.60%	\$30.44	23.45%	\$16.30	\$50.00
UPPER PENINSULA	8				61.31%		27.31%	\$16.30	\$72.00
ATLANTA FOREST MGT UNIT	2	612.00	\$10.05	\$6.98	69.42%	\$91.07	806.19%	\$9.00	\$125.00
MACKINAW STATE FOREST	2	612.00	\$10.05	\$6.98	69.42%	\$91.07	806.19%	\$9.00	\$125.00
NORTHERN LOWER PENINSULA	2	612.00	\$10.05	\$6.98	69.42%	\$91.07	806.19%	\$9.00	\$125.00
STATEWIDE	10				62.04%		97.15%	\$9.00	\$125.00
Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	4	529.00	\$50.48	\$37.56	74.39%	\$41.16	-18.47%	\$21.25	\$47.92
CRYSTAL FALLS FOREST MGT UNI	4	1,842.00	\$50.58	\$32.40	64.06%	\$39.34	-22.21%	\$30.55	\$45.96
GWINN FOREST MGT UNIT	6	3,952.00	\$45.37	\$29.68	65.41%	\$73.08	61.06%	\$28.45	\$78.00
ESCANABA FOREST MGT UNIT	7	4,585.00	\$47.30	\$33.18	70.16%	\$57.59	21.77%	\$32.50	\$72.00
ESCANABA RIVER STATE FOREST	13	8,537.00	\$46.41	\$31.56	68.01%	\$64.76	39.55%	\$28.45	\$78.00
UPPER PENINSULA	21				67.63%		25.40%	\$21.25	\$78.00
GAYLORD FOREST MGT UNIT	3	943.00	\$15.95	\$10.97	68.75%	\$22.58	41.55%	\$20.00	\$25.00
ATLANTA FOREST MGT UNIT	1	1,274.00	\$15.95	\$11.80	73.98%	\$11.80	-26.02%	\$11.80	\$11.80
MACKINAW STATE FOREST	4	2,217.00	\$15.95	\$11.45	71.76%	\$16.38	2.72%	\$11.80	\$25.00
ROSCOMMON FOREST MGT UNIT	3	1,216.00	\$36.25	\$25.40	70.07%	\$56.33	55.40%	\$25.40	\$66.00
GRAYLING FOREST MGT UNIT	2	698.00	\$17.03	\$14.38	84.44%	\$31.12	82.75%	\$25.00	\$120.00
AUSABLE STATE FOREST	5	1,914.00	\$29.24	\$21.38	73.12%	\$47.14	61.21%	\$25.00	\$120.00
NORTHERN LOWER PENINSULA	9	4,131.00	\$22.11	\$16.05	72.59%	\$30.63	38.56%	\$11.80	\$120.00
STATEWIDE	30				68.37%		27.38%	\$11.80	\$120.00

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RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	1	315.00	\$29.24	\$16.35	55.92%	\$28.00	-4.24%	\$28.00	\$28.00
NEWBERRY FOREST MGT UNIT	1	169.00	\$29.24	\$17.55	60.02%	\$18.00	-38.44%	\$18.00	\$18.00
LAKE SUPERIOR STATE FOREST	2	484.00	\$29.24	\$16.77	57.35%	\$24.51	-16.18%	\$18.00	\$28.00
UPPER PENINSULA	2				57.35%		-16.18%	\$18.00	\$28.00
GAYLORD FOREST MGT UNIT	2	251.00	\$17.08	\$12.24	71.66%	\$18.51	8.35%	\$15.00	\$20.00
PIGEON RIVER FOREST MGT UNIT	2	318.00	\$15.11	\$10.17	67.29%	\$38.76	156.50%	\$25.00	\$50.00
ATLANTA FOREST MGT UNIT	2	1,289.00	\$17.08	\$12.63	73.93%	\$12.65	-25.91%	\$12.60	\$13.00
MACKINAW STATE FOREST	6	1,858.00	\$16.74	\$12.15	72.59%	\$17.91	6.98%	\$12.60	\$50.00
TRAVERSE CITY FOREST MGT UNI	10	1,498.30	\$22.17	\$15.09	68.06%	\$24.38	9.95%	\$10.25	\$30.05
CADILLAC FOREST MGT UNIT	11	1,875.60	\$20.49	\$12.52	61.08%	\$39.64	93.47%	\$12.20	\$60.00
PERE MARQUETTE STATE FORES	21	3,373.90	\$21.24	\$13.66	64.32%	\$32.86	54.75%	\$10.25	\$60.00
ROSCOMMON FOREST MGT UNIT	4	1,010.00	\$11.93	\$8.45	70.82%	\$24.97	109.29%	\$8.60	\$40.00
GRAYLING FOREST MGT UNIT	3	1,257.00	\$16.18	\$12.35	76.34%	\$18.08	11.74%	\$8.15	\$40.00
GLADWIN FOREST MGT UNIT	4	1,188.00	\$11.79	\$8.49	71.99%	\$17.04	44.50%	\$7.90	\$51.85
AUSABLE STATE FOREST	<u> </u>	3,455.00	\$13.43	\$9.88	73.59%	\$19.74	46.97%	\$7.90	\$51.85
NORTHERN LOWER PENINSULA	38	8,686.90	\$17.17	\$11.84	68.93%	\$24.45	42.37%	\$7.90	\$60.00
STATEWIDE	40				67.92%		37.29%	\$7.90	\$60.00
RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	2	586.00	\$34.12	\$26.91	78.88%	\$67.44	97.67%	\$58.01	\$72.00
ESCANABA RIVER STATE FOREST	2	586.00	\$34.12	\$26.91	78.88%	\$67.44	97.67%	\$58.01	\$72.00
UPPER PENINSULA	2				78.88%		97.67%	\$58.01	\$72.00
GAYLORD FOREST MGT UNIT	1	328.00	\$19.81	\$14.45	72.94%	\$15.00	-24.28%	\$15.00	\$15.00
PIGEON RIVER FOREST MGT UNIT	1	282.00	\$16.94	\$10.15	59.92%	\$24.00	41.68%	\$24.00	\$24.00
ATLANTA FOREST MGT UNIT	3	1,216.00	\$20.89	\$17.37	83.12%	\$18.35	-12.19%	\$14.50	\$22.00
MACKINAW STATE FOREST	5	1,826.00	\$20.09	\$15.73	78.29%	\$18.62	-7.32%	\$14.50	\$24.00
TRAVERSE CITY FOREST MGT UNI	3	1,495.60	\$23.59	\$15.65	66.36%	\$20.13	-14.64%	\$16.50	\$30.00
CADILLAC FOREST MGT UNIT	4	1,317.50	\$21.00	\$13.06	62.21%	\$66.91	218.68%	\$14.90	\$100.00
PERE MARQUETTE STATE FORES	7	2,813.10	\$22.37	\$14.44	64.54%	\$42.04	87.90%	\$14.90	\$100.00
GRAYLING FOREST MGT UNIT	1	1,498.00	\$20.43	\$17.80	87.13%	\$17.80	-12.87%	\$17.80	\$17.80
AUSABLE STATE FOREST	1	1,498.00	\$20.43	\$17.80	87.13%	\$17.80	-12.87%	\$17.80	\$17.80
NORTHERN LOWER PENINSULA	13	6,137.10	\$21.22	\$15.64	73.72%	\$29.16	37.40%	\$14.50	\$100.00
STATEWIDE	15				74.41%		45.42%	\$14.50	\$100.00

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RED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
			APPRAISAL	PRICE	COLUMN 3		TO COL. 6	PRICE	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	205.00	\$65.73	\$52.60	80.02%	\$79.25	20.57%	\$79.25	\$79.25
CRYSTAL FALLS FOREST MGT UNI	1	250.00	\$91.47	\$42.10	46.03%	\$85.00	-7.07%	\$85.00	\$85.00
GWINN FOREST MGT UNIT	1	116.00	\$67.91	\$46.85	68.99%	\$80.00	17.80%	\$80.00	\$80.00
ESCANABA FOREST MGT UNIT	2	397.00	\$78.78	\$56.41	71.61%	\$56.41	-28.39%	\$50.40	\$56.70
ESCANABA RIVER STATE FOREST	3	513.00	\$76.32	\$54.25	71.08%	\$61.75	-19.10%	\$50.40	\$80.00
SHINGLETON FOREST MGT UNIT	6	2,100.00	\$102.77	\$66.90	65.10%	\$106.65	3.78%	\$76.00	\$120.00
NEWBERRY FOREST MGT UNIT	4	1,495.00	\$107.78	\$94.34	87.53%	\$103.98	-3.53%	\$72.50	\$110.00
S STE MARIE FMU (NAUBINWAY)	3	3,125.00	\$101.67	\$90.34	88.86%	\$131.62	29.46%	\$86.40	\$136.00
S STE MARIE FMU (SOO MAINLAN	1	221.00	\$101.67	\$76.25	75.00%	\$76.29	-24.96%	\$76.29	\$76.29
LAKE SUPERIOR STATE FOREST	<u> </u>	6,941.00	\$103.32	\$83.66	80.97%	\$116.35	12.62%	\$72.50	\$136.00
UPPER PENINSULA	19				79.46%		10.62%	\$50.40	\$136.00
GAYLORD FOREST MGT UNIT	3	2,024.00	\$78.82	\$54.42	69.04%	\$85.18	8.07%	\$60.00	\$117.31
PIGEON RIVER FOREST MGT UNIT	1	155.00	\$65.84	\$41.50	63.03%	\$170.00	158.20%	\$170.00	\$170.00
ATLANTA FOREST MGT UNIT	6	4,468.00	\$75.38	\$58.91	78.15%	\$74.89	-0.65%	\$52.75	\$164.86
MACKINAW STATE FOREST	<u> </u>	6,647.00	\$76.20	\$57.14	74.98%	\$80.24	5.30%	\$52.75	\$170.00
TRAVERSE CITY FOREST MGT UNI	8	2,782.40	\$57.72	\$42.32	73.32%	\$65.86	14.10%	\$41.10	\$90.15
CADILLAC FOREST MGT UNIT	2	967.60	\$65.69	\$40.85	62.19%	\$54.88	-16.45%	\$40.90	\$146.28
PERE MARQUETTE STATE FORES	<u> </u>	3,750.00	\$59.78	\$41.94	70.17%	\$63.03	5.44%	\$40.90	\$146.28
ROSCOMMON FOREST MGT UNIT	9	3,260.00	\$64.75	\$44.38	68.53%	\$54.38	-16.03%	\$41.20	\$80.00
GRAYLING FOREST MGT UNIT	9	2,556.30	\$60.75	\$44.07	72.54%	\$95.18	56.68%	\$35.40	\$168.00
GLADWIN FOREST MGT UNIT	4	3,626.00	\$58.66	\$45.18	77.02%	\$79.70	35.88%	\$58.00	\$233.88
AUSABLE STATE FOREST	22	9,442.30	\$61.33	\$44.60	72.72%	\$75.15	22.54%	\$35.40	\$233.88
NORTHERN LOWER PENINSULA	42	19,839.30	\$66.02	\$48.30	73.16%	\$74.56	12.94%	\$35.40	\$233.88
STATEWIDE	61				75.54%		12.07%	\$35.40	\$233.88
SCOTCH	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
PINE	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SHINGLETON FOREST MGT UNIT	1	107.00	\$40.00	\$30.40	76.00%	\$42.46	6.15%	\$42.46	\$42.46
LAKE SUPERIOR STATE FOREST			\$40.00	\$30.40	76.00%	\$42.46	6.15%	\$42.46	\$42.46
UPPER PENINSULA	1				76.00%		6.15%	\$42.46	\$42.46
STATEWIDE	1				76.00%		6.15%	\$42.46	\$42.46

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SUGAR MAPLE	Č.	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	2	939.00	\$12.18	\$8.53	70.00%	\$16.00	31.41%	\$13.00	\$18.00
MACKINAW STATE FOREST	2	939.00	\$12.18	\$8.53	70.00%	\$16.00	31.41%	\$13.00	\$18.00
TRAVERSE CITY FOREST MGT UNI	1	217.30	\$19.47	\$14.80	76.01%	\$29.70	52.54%	\$29.70	\$29.70
PERE MARQUETTE STATE FORES	1	217.30	\$19.47	\$14.80	76.01%	\$29.70	52.54%	\$29.70	\$29.70
NORTHERN LOWER PENINSULA	3	1,156.30	\$13.55	\$9.70	71.63%	\$18.58	37.12%	\$13.00	\$29.70
STATEWIDE	3				71.63%		37.12%	\$13.00	\$29.70
TAMARACK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	765.00	\$38.46	\$30.75	79.95%	\$46.53	20.98%	\$46.53	\$46.53
CRYSTAL FALLS FOREST MGT UNI	4	815.00	\$35.93	\$21.39	59.54%	\$45.17	25.72%	\$22.00	\$61.00
GWINN FOREST MGT UNIT	5	1,305.00	\$39.10	\$28.52	72.95%	\$32.93	-15.78%	\$21.95	\$72.00
ESCANABA FOREST MGT UNIT	2	1,118.00	\$29.94	\$19.91	66.53%	\$33.99	13.54%	\$25.00	\$49.10
ESCANABA RIVER STATE FOREST	7	2,423.00	\$34.87	\$24.55	70.40%	\$33.42	-4.16%	\$21.95	\$72.00
SHINGLETON FOREST MGT UNIT	2	3,449.00	\$29.73	\$17.05	57.35%	\$38.33	28.94%	\$22.00	\$40.70
NEWBERRY FOREST MGT UNIT	3	686.00	\$29.37	\$21.68	73.83%	\$24.34	-17.12%	\$24.11	\$25.00
LAKE SUPERIOR STATE FOREST	5	4,135.00	\$29.67	\$17.82	60.05%	\$36.01	21.37%	\$22.00	\$40.70
UPPER PENINSULA	17				65.49%		13.69%	\$21.95	\$72.00
STATEWIDE	17				65.49%		13.69%	\$21.95	\$72.00
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	1	176.00	\$28.86	\$14.70	50.94%	\$14.70	-49.06%	\$14.70	\$14.70
MACKINAW STATE FOREST	1	176.00	\$28.86	\$14.70	50.94%	\$14.70	-49.06%	\$14.70	\$14.70
NORTHERN LOWER PENINSULA	1	176.00	\$28.86	\$14.70	50.94%	\$14.70	-49.06%	\$14.70	\$14.70
STATEWIDE	1				50.94%		-49.06%	\$14.70	\$14.70
WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	1	429.20	\$7.91	\$6.90	87.23%	\$25.00	216.06%	\$25.00	\$25.00
PERE MARQUETTE STATE FORES	1	429.20	\$7.91	\$6.90	87.23%	\$25.00	216.06%	\$25.00	\$25.00
GLADWIN FOREST MGT UNIT	1	336.00	\$9.03	\$7.75	85.83%	\$25.00	176.85%	\$25.00	\$25.00
AUSABLE STATE FOREST	1	336.00	\$9.03	\$7.75	85.83%	\$25.00	176.85%	\$25.00	\$25.00
NORTHERN LOWER PENINSULA	2	765.20	\$8.40	\$7.27	86.57%	\$25.00	197.56%	\$25.00	\$25.00
STATEWIDE	2				86.57%		197.56%	\$25.00	\$25.00

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WHITE PINE	# OF SALES SOLD (1)	/	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	36.00	\$38.50	\$24.65	64.03%	\$24.65	-35.97%	\$24.65	\$24.65
ESCANABA RIVER STATE FOREST	1	36.00	\$38.50	\$24.65	64.03%	\$24.65	-35.97%	\$24.65	\$24.65
NEWBERRY FOREST MGT UNIT	3	1,377.00	\$28.32	\$24.53	86.62%	\$51.87	83.17%	\$30.00	\$55.00
LAKE SUPERIOR STATE FOREST	3	1,377.00	\$28.32	\$24.53	86.62%	\$51.87	83.17%	\$30.00	\$55.00
UPPER PENINSULA	4				85.84%		79.08%	\$24.65	\$55.00
TRAVERSE CITY FOREST MGT UNI	1	539.00	\$24.67	\$13.80	55.94%	\$20.00	-18.93%	\$20.00	\$20.00
CADILLAC FOREST MGT UNIT	2	200.00	\$15.80	\$11.78	74.54%	\$13.67	-13.50%	\$10.90	\$15.00
PERE MARQUETTE STATE FORES	3	739.00	\$22.27	\$13.25	59.51%	\$18.29	-17.89%	\$10.90	\$20.00
ROSCOMMON FOREST MGT UNIT	2	550.00	\$21.68	\$13.01	59.99%	\$13.12	-39.50%	\$9.00	\$16.50
GRAYLING FOREST MGT UNIT	2	1,022.00	\$17.58	\$10.65	60.58%	\$69.67	296.29%	\$50.00	\$100.00
GLADWIN FOREST MGT UNIT	2	659.00	\$30.12	\$24.89	82.62%	\$90.86	201.62%	\$50.00	\$110.37
AUSABLE STATE FOREST	6	2,231.00	\$22.30	\$15.44	69.23%	\$61.99	178.00%	\$9.00	\$110.37
NORTHERN LOWER PENINSULA	9	2,970.00	\$22.29	\$14.89	66.82%	\$51.11	129.31%	\$9.00	\$110.37
STATEWIDE	13				74.02%		110.28%	\$9.00	\$110.37
WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	41.00	\$38.11	\$21.35	56.02%	\$31.35	-17.74%	\$31.35	\$31.35
GWINN FOREST MGT UNIT	5	527.00	\$36.97	\$24.48	66.21%	\$44.18	19.50%	\$20.40	\$62.10
ESCANABA RIVER STATE FOREST	5	527.00	\$36.97	\$24.48	66.21%	\$44.18	19.50%	\$20.40	\$62.10
SHINGLETON FOREST MGT UNIT	4	961.00	\$49.50	\$32.75	66.17%	\$61.68	24.62%	\$18.00	\$75.00
S STE MARIE FMU (SOO MAINLAN	1	7.00	\$50.21	\$32.65	65.03%	\$40.00	-20.33%	\$40.00	\$40.00
LAKE SUPERIOR STATE FOREST	5	968.00	\$49.50	\$32.75	66.17%	\$61.53	24.29%	\$18.00	\$75.00
UPPER PENINSULA	11				65.95%		21.98%	\$18.00	\$75.00
			^	¢c 40	75.00%	\$75.00	941.67%	\$75.00	\$75.00
GAYLORD FOREST MGT UNIT	1	148.00	\$7.20	\$5.40	75.0078	φ/ 0.00	011.01 /0	ψ10.00	ψ/ 0.00
GAYLORD FOREST MGT UNIT	<u> </u>	148.00 148.00	<u> </u>	<u>\$5.40</u>	75.00%	\$75.00	941.67%	\$75.00	\$75.00
	·							- <u> </u>	

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PULPWOOD EXCLUSION (Cords, see general note 3)

BALSAM	# OF SALES	TOTAL VOLUME		MAX PRICE
FIR	SOLD			
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	320.00	\$546.48	\$546.48
MACKINAW STATE FOREST	1	320.00	\$546.48	\$546.48
NORTHERN LOWER PENINSULA	1	320.00	\$546.48	\$546.48
STATEWIDE	1		\$546.48	\$546.48
BLACK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
ASH	SOLD			
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	800.00	\$152.00	\$152.00
ESCANABA RIVER STATE FOREST	1	800.00	\$152.00	\$152.00
UPPER PENINSULA	1		\$152.00	\$152.00
STATEWIDE	1		\$152.00	\$152.00
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	170.00	`	\$160.00
MACKINAW STATE FOREST	1	170.00		\$160.00
ROSCOMMON FOREST MGT UNIT	1	123.00	· ·	\$343.12
AUSABLE STATE FOREST	1	123.00	•	\$343.12
NORTHERN LOWER PENINSULA	2	293.00		\$343.12
STATEWIDE	2		\$160.00	\$343.12
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
HARDWOOD				
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	342.00	\$208.77	\$208.77
UPPER PENINSULA	1		\$208.77	\$208.77
ATLANTA FOREST MGT UNIT	1		\$353.25	\$353.25
MACKINAW STATE FOREST	1	31.00	\$353.25	\$353.25
NORTHERN LOWER PENINSULA	1	31.00	\$353.25	\$353.25
STATEWIDE	2		\$208.77	\$353.25

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PULPWOOD EXCLUSION (Cords, see general note 3)

MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK				
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	3	1,364.00	\$62.63	\$84.48
CADILLAC FOREST MGT UNIT	4	2,187.80	\$43.00	\$70.00
PERE MARQUETTE STATE FORES	7	3,551.80	\$43.00	\$84.48
ROSCOMMON FOREST MGT UNIT	1	486.00	\$60.15	\$60.15
GRAYLING FOREST MGT UNIT	2	1,100.00	\$102.77	\$175.00
GLADWIN FOREST MGT UNIT	1	759.00	\$50.00	\$50.00
AUSABLE STATE FOREST	4	2,345.00	\$50.00	\$175.00
NORTHERN LOWER PENINSULA	11	5,896.80	\$43.00	\$175.00
STATEWIDE	11		\$43.00	\$175.00
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
PINE	SOLD			
	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	72.00	\$855.60	\$855.60
AUSABLE STATE FOREST	1	72.00	\$855.60	\$855.60
NORTHERN LOWER PENINSULA	1	72.00	\$855.60	\$855.60
STATEWIDE	1		\$855.60	\$855.60
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
SOFTWOOD	SOLD			
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	357.00	\$160.50	\$160.50
ATLANTA FOREST MGT UNIT	2	499.00	\$151.89	\$629.07
MACKINAW STATE FOREST	3	856.00	\$151.89	\$629.07
NORTHERN LOWER PENINSULA	3	856.00	\$151.89	\$629.07
STATEWIDE	3		\$151.89	\$629.07
RED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
MAPLE	SOLD			
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	370.00	\$108.00	\$108.00
MACKINAW STATE FOREST	1	370.00	\$108.00	\$108.00
CADILLAC FOREST MGT UNIT	1	44.00	\$173.00	\$173.00
PERE MARQUETTE STATE FORES	1	44.00	\$173.00	\$173.00
GRAYLING FOREST MGT UNIT	4	925.00	\$154.27	\$357.81
AUSABLE STATE FOREST	4	925.00	\$154.27	\$357.81
NORTHERN LOWER PENINSULA	6	1,339.00	\$108.00	\$357.81
STATEWIDE	6		\$108.00	\$357.81

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PULPWOOD EXCLUSION (Cords, see general note 3)

RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
S STE MARIE FMU (NAUBINWAY)	1	33.00	\$400.00	\$400.00
LAKE SUPERIOR STATE FOREST	1	33.00	\$400.00	\$400.00
UPPER PENINSULA	1		\$400.00	\$400.00
ATLANTA FOREST MGT UNIT	3	1,985.00	\$288.30	\$309.61
MACKINAW STATE FOREST	3	1,985.00	\$288.30	\$309.61
GRAYLING FOREST MGT UNIT	1	735.00	\$387.36	\$387.36
GLADWIN FOREST MGT UNIT	2	347.00	\$270.01	\$983.93
AUSABLE STATE FOREST	3	1,082.00	\$270.01	\$983.93
NORTHERN LOWER PENINSULA	6	3,067.00	\$270.01	\$983.93
STATEWIDE	7		\$270.01	\$983.93
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	2	934.00	\$107.52	\$131.77
MACKINAW STATE FOREST	2	934.00	\$107.52	\$131.77
GLADWIN FOREST MGT UNIT	1	99.00	\$65.51	\$65.51
AUSABLE STATE FOREST	1	99.00	\$65.51	\$65.51
NORTHERN LOWER PENINSULA	3	1,033.00	\$65.51	\$131.77
STATEWIDE	3		\$65.51	\$131.77
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
CADILLAC FOREST MGT UNIT	1	686.00	\$45.00	\$45.00
PERE MARQUETTE STATE FORES		686.00	\$45.00	\$45.00
NORTHERN LOWER PENINSULA	1	686.00	\$45.00	\$45.00
STATEWIDE	1		\$45.00	\$45.00

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PULPWOOD EXCLUSION (Cords, see general note 3)

WHITE PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	97.00	\$143.20	\$143.20
ATLANTA FOREST MGT UNIT	1	923.00	\$164.38	\$164.38
MACKINAW STATE FOREST	2	1,020.00	\$143.20	\$164.38
ROSCOMMON FOREST MGT UNIT	1	582.00	\$171.00	\$171.00
AUSABLE STATE FOREST	1	582.00	\$171.00	\$171.00
NORTHERN LOWER PENINSULA	3	1,602.00	\$143.20	\$171.00
STATEWIDE	3		\$143.20	\$171.00

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