

# Michigan Department of Natural Resources Forest Resources Division Timber Sale Management System

#### AVERAGE STUMPAGE PRICE REPORT FOR 07/01/2014 TO 12/31/2014

#### PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

- Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.
- Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR FMFM appraisal process.
- Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.
- Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB. In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I Upper Peninsula and Region II Northern Lower Peninsula.

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SAWLOGS (MBF, see ge									
B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	168.00	\$84.51	\$68.00	80.46%	\$69.50	-17.76%	\$69.50	\$69.50
PIGEON RIVER FOREST MGT UNIT	1	97.00	\$83.71	\$59.00	70.48%	\$100.00	19.46%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	1	47.60	\$67.17	\$59.00	87.84%	\$150.00	123.31%	\$150.00	\$150.00
MACKINAW STATE FOREST	3	312.60	\$81.62	\$63.84	78.21%	\$91.22	11.76%	\$69.50	\$150.00
TRAVERSE CITY FOREST MGT UNI	2	32.80	\$72.31	\$58.00	80.21%	\$58.00	-19.79%	\$58.00	\$58.00
CADILLAC FOREST MGT UNIT	1	56.50	\$81.82	\$54.00	66.00%	\$108.00	32.00%	\$108.00	\$108.00
PERE MARQUETTE STATE FORES	3	89.30	\$78.33	\$55.47	70.82%	\$89.63	14.44%	\$58.00	\$108.00
ROSCOMMON FOREST MGT UNIT	2	91.50	\$122.66	\$92.32	75.26%	\$92.32	-24.74%	\$63.00	\$97.00
AUSABLE STATE FOREST		91.50	\$122.66	\$92.32	75.26%	\$92.32	-24.74%	\$63.00	\$97.00
NORTHERN LOWER PENINSULA	8	493.40	\$88.64	\$67.60	76.27%	\$91.14	2.82%	\$58.00	\$150.00
STATEWIDE	8				76.27%		2.82%	\$58.00	\$150.00
BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	1	37.20	\$120.00	\$72.00	60.00%	\$75.01	-37.49%	\$75.01	\$75.01
MACKINAW STATE FOREST		37.20	\$120.00	\$72.00	60.00%	\$75.01	-37.49%	\$75.01	\$75.01
NORTHERN LOWER PENINSULA	1	37.20	\$120.00	\$72.00	60.00%	\$75.01	-37.49%	\$75.01	\$75.01
STATEWIDE	1				60.00%		-37.49%	\$75.01	\$75.01
BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	3	202.00	\$197.22	\$119.77	60.73%	\$277.56	40.74%	\$255.00	\$365.00
NEWBERRY FOREST MGT UNIT	1	78.00	\$225.00	\$169.00	75.11%	\$357.92	59.08%	\$357.92	\$357.92
LAKE SUPERIOR STATE FOREST		78.00	\$225.00	\$169.00	75.11%	\$357.92	59.08%	\$357.92	\$357.92
UPPER PENINSULA	4				65.13%		46.35%	\$255.00	\$365.00
GAYLORD FOREST MGT UNIT	5	329.50	\$116.48	\$72.30	62.07%	\$85.60	-26.52%	\$52.00	\$120.00
PIGEON RIVER FOREST MGT UNIT	1	48.00	\$86.68	\$61.00	70.37%	\$61.00	-29.63%	\$61.00	\$61.00
MACKINAW STATE FOREST	6	377.50	\$112.69	\$70.86	62.88%	\$82.47	-26.82%	\$52.00	\$120.00
CADILLAC FOREST MGT UNIT	2	36.80	\$191.22	\$129.33	67.63%	\$322.17	68.48%	\$107.00	\$425.00
PERE MARQUETTE STATE FORES		36.80	\$191.22	\$129.33	67.63%	\$322.17	68.48%	\$107.00	\$425.00
NORTHERN LOWER PENINSULA	8	414.30	\$119.67	\$76.06	63.56%	\$103.76	-13.29%	\$52.00	\$425.00
STATEWIDE	12				64.40%		18.70%	\$52.00	\$425.00

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SAWLOGS (MBF, see ge	neral note 3	3)							
BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	4	293.70	\$94.20	\$33.59	35.66%	\$37.98	-59.69%	\$30.00	\$70.00
MACKINAW STATE FOREST	<u> </u>	293.70	\$94.20	\$33.59	35.66%	\$37.98	-59.69%	\$30.00	\$70.00
NORTHERN LOWER PENINSULA	4	293.70	\$94.20	\$33.59	35.66%	\$37.98	-59.69%	\$30.00	\$70.00
STATEWIDE	4				35.66%		-59.69%	\$30.00	\$70.00
BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	2	31.30	\$325.00	\$213.39	65.66%	\$292.70	-9.94%	\$211.00	\$450.00
PERE MARQUETTE STATE FORES		31.30	\$325.00	\$213.39	65.66%	\$292.70	-9.94%	\$211.00	\$450.00
NORTHERN LOWER PENINSULA	2	31.30	\$325.00	\$213.39	65.66%	\$292.70	-9.94%	\$211.00	\$450.00
STATEWIDE	2				65.66%		-9.94%	\$211.00	\$450.00
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ROSCOMMON FOREST MGT UNIT	1	121.30	\$36.48	\$29.00	79.50%	\$61.73	69.22%	\$61.73	\$61.73
AUSABLE STATE FOREST		121.30	\$36.48	\$29.00	79.50%	\$61.73	69.22%	\$61.73	\$61.73
NORTHERN LOWER PENINSULA	1	121.30	\$36.48	\$29.00	79.50%	\$61.73	69.22%	\$61.73	\$61.73
STATEWIDE	1				79.50%		69.22%	\$61.73	\$61.73
MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	4	225.60	\$88.91	\$59.24	66.63%	\$61.28	-31.08%	\$53.00	\$105.00
PIGEON RIVER FOREST MGT UNIT	2	218.70	\$81.38	\$57.10	70.16%	\$180.82	122.19%	\$100.00	\$192.06
ATLANTA FOREST MGT UNIT	2	98.30	\$107.62	\$78.14	72.61%	\$111.34	3.46%	\$82.00	\$120.00
MACKINAW STATE FOREST	8	542.60	\$89.26	\$61.80	69.23%	\$118.53	32.79%	\$53.00	\$192.06
TRAVERSE CITY FOREST MGT UNI	4	416.10	\$77.14	\$57.02	73.93%	\$156.20	102.51%	\$40.61	\$200.00
CADILLAC FOREST MGT UNIT	8	1,043.80	\$67.88	\$46.77	68.90%	\$171.22	152.23%	\$50.00	\$275.82
PERE MARQUETTE STATE FORES	<u></u>	1,459.90	\$70.52	\$49.69	70.47%	\$166.94	136.73%	\$40.61	\$275.82
GRAYLING FOREST MGT UNIT	2	128.40	\$55.14	\$29.75	53.96%	\$45.48	-17.53%	\$32.00	\$56.00
GLADWIN FOREST MGT UNIT	2	594.80	\$54.79	\$42.37	77.34%	\$175.01	219.42%	\$130.00	\$218.30
AUSABLE STATE FOREST	4	723.20	\$54.85	\$40.13	73.16%	\$152.01	177.13%	\$32.00	\$218.30
NORTHERN LOWER PENINSULA	24	2,725.70	\$70.09	\$49.57	70.72%	\$153.34	118.77%	\$32.00	\$275.82
STATEWIDE	24				70.72%		118.77%	\$32.00	\$275.82

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SAWLOGS (MBF, see ge MIXED		) TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
HARDWOOD	SOLD		AT TIME OF	ADVERTISED	COLUMN 4 TO	SOLD PRICE	FROM COL. 3	SOLD	SOLD PRICE
HARDWOOD	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	11.10	\$89.67	\$54.00	60.22%	\$590.00	557.97%	\$590.00	\$590.00
UPPER PENINSULA	1				60.22%		557.97%	\$590.00	\$590.00
GAYLORD FOREST MGT UNIT	6	182.10	\$99.12	\$68.94	69.55%	\$208.93	110.79%	\$64.00	\$490.18
PIGEON RIVER FOREST MGT UNIT	1	52.00	\$113.17	\$79.00	69.81%	\$81.00	-28.43%	\$81.00	\$81.00
MACKINAW STATE FOREST	<u> </u>	234.10	\$102.24	\$71.17	69.62%	\$180.51	76.56%	\$64.00	\$490.18
TRAVERSE CITY FOREST MGT UNI	3	59.50	\$135.69	\$103.66	76.39%	\$203.44	49.93%	\$90.61	\$251.00
CADILLAC FOREST MGT UNIT	1	13.10	\$132.28	\$86.00	65.01%	\$1,130.00	754.25%	\$1,130.00	\$1,130.00
PERE MARQUETTE STATE FORES	<u> </u>	72.60	\$135.08	\$100.47	74.38%	\$370.63	174.39%	\$90.61	\$1,130.00
GRAYLING FOREST MGT UNIT	1	20.40	\$120.75	\$63.00	52.17%	\$63.00	-47.83%	\$63.00	\$63.00
AUSABLE STATE FOREST	<u> </u>	20.40	\$120.75	\$63.00	52.17%	\$63.00	-47.83%	\$63.00	\$63.00
NORTHERN LOWER PENINSULA	12	327.10	\$110.68	\$77.17	69.72%	\$215.38	94.59%	\$63.00	\$1,130.00
STATEWIDE	13				69.47%		106.99%	\$63.00	\$1,130.00
MIXED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
OAK	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ATLANTA FOREST MGT UNIT	1	24.90	\$150.66	\$133.00	88.28%	\$150.00	-0.44%	\$150.00	\$150.00
MACKINAW STATE FOREST	1	24.90	\$150.66	\$133.00	88.28%	\$150.00	-0.44%	\$150.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	4	253.40	\$150.06	\$99.78	66.50%	\$196.53	30.97%	\$100.00	\$218.00
CADILLAC FOREST MGT UNIT	5	780.70	\$158.47	\$109.39	69.03%	\$480.11	202.97%	\$125.00	\$600.00
PERE MARQUETTE STATE FORES	9	1,034.10	\$156.41	\$107.04	68.43%	\$410.62	162.53%	\$100.00	\$600.00
ROSCOMMON FOREST MGT UNIT	4	259.10	\$123.28	\$92.88	75.33%	\$120.51	-2.25%	\$71.00	\$160.00
GRAYLING FOREST MGT UNIT	5	332.10	\$278.33	\$163.55	58.76%	\$331.43	19.08%	\$109.00	\$640.00
GLADWIN FOREST MGT UNIT	5	250.40	\$165.54	\$123.99	74.90%	\$222.27	34.27%	\$105.00	\$400.00
AUSABLE STATE FOREST	<u> </u>	841.60	\$197.04	\$130.02	65.99%	\$234.02	18.77%	\$71.00	\$640.00
NORTHERN LOWER PENINSULA	24	1,900.60	\$174.32	\$117.55	67.43%	\$329.00	88.73%	\$71.00	\$640.00
STATEWIDE	24				67.43%		88.73%	\$71.00	\$640.00
MIXED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
PINE	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	35.00	\$200.00	\$114.00	57.00%	\$285.71	42.86%	\$285.71	\$285.71
UPPER PENINSULA	1				57.00%		42.86%	\$285.71	\$285.71
STATEWIDE	1				57.00%		42.86%	\$285.71	\$285.71

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SAVILUGS (MBF, see ge	<u>merai note s</u>	) <u> </u>							
OTHER COMM. SP.	# OF SALES SOLD		AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GLADWIN FOREST MGT UNIT	. <u> </u>		\$100.00	\$50.00 	50.00%	\$50.00	50.00%	\$50.00	\$50.00 
AUSABLE STATE FOREST	1	200.80	\$100.00	\$50.00	50.00%	\$50.00	-50.00%	\$50.00	\$50.00
NORTHERN LOWER PENINSULA	1	200.80	\$100.00	\$50.00	50.00%	\$50.00	-50.00%	\$50.00	\$50.00
STATEWIDE	1				50.00%		-50.00%	\$50.00	\$50.00
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	16.20	\$250.00	\$88.00	35.20%	\$100.00	-60.00%	\$100.00	\$100.00
NEWBERRY FOREST MGT UNIT	2	60.00	\$277.50	\$139.73	50.35%	\$142.28	-48.73%	\$138.00	\$145.00
LAKE SUPERIOR STATE FOREST	2	60.00	\$277.50	\$139.73	50.35%	\$142.28	-48.73%	\$138.00	\$145.00
UPPER PENINSULA	3				47.39%		-50.93%	\$100.00	\$145.00
STATEWIDE	3				47.39%		-50.93%	\$100.00	\$145.00
RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	6		, ,	\$339.94	71.70%	\$525.00	10.73%	\$170.00	\$1,100.00
UPPER PENINSULA	6				71.70%		10.73%	\$170.00	\$1,100.00
GAYLORD FOREST MGT UNIT	1	20.90	\$120.08	\$72.00	59.96%	\$73.10	-39.12%	\$73.10	\$73.10
MACKINAW STATE FOREST	<u> </u>		\$120.08	\$72.00	59.96%	\$73.10	-39.12%	\$73.10	\$73.10
TRAVERSE CITY FOREST MGT UNI	4	104.60	\$179.28	\$122.95	68.58%	\$152.19	-15.11%	\$110.00	\$210.00
CADILLAC FOREST MGT UNIT	4	193.60	\$192.96	\$129.62	67.17%	\$258.04	33.73%	\$106.00	\$400.00
PERE MARQUETTE STATE FORES	<u> </u>	298.20	\$188.16	\$127.28	67.64%	\$220.91	17.40%	\$106.00	\$400.00
ROSCOMMON FOREST MGT UNIT	1	4.20	\$45.00	\$34.00	75.56%	\$34.00	-24.44%	\$34.00	\$34.00
GLADWIN FOREST MGT UNIT	1	105.10	\$71.65	\$54.00	75.37%	\$100.00	39.57%	\$100.00	\$100.00
AUSABLE STATE FOREST		109.30	\$70.63	\$53.23	75.37%	\$97.46	38.00%	\$34.00	\$100.00
NORTHERN LOWER PENINSULA	11	428.40	\$154.85	\$105.69	68.25%	\$182.20	17.66%	\$34.00	\$400.00
STATEWIDE	17				70.27%		13.60%	\$34.00	\$1,100.00

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RED OAK	# OF SALES SOLD	TOTAL VOLUME	AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	102.30	\$650.00	\$488.00	75.08%	\$600.00	-7.69%	\$600.00	\$600.00
ESCANABA FOREST MGT UNIT	1	37.60	\$224.60	\$135.00	60.11%	\$355.09	58.10%	\$355.09	\$355.09
ESCANABA RIVER STATE FOREST		37.60	\$224.60	\$135.00	60.11%	\$355.09	58.10%	\$355.09	\$355.09
UPPER PENINSULA	2				73.39%		-0.28%	\$355.09	\$600.00
GAYLORD FOREST MGT UNIT	2	31.00	\$223.01	\$182.39	81.79%	\$200.00	-10.32%	\$200.00	\$200.00
PIGEON RIVER FOREST MGT UNIT	1	80.50	\$206.00	\$169.00	82.04%	\$170.00	-17.48%	\$170.00	\$170.00
MACKINAW STATE FOREST	3	111.50	\$210.73	\$172.72	81.96%	\$178.34	-15.37%	\$170.00	\$200.00
TRAVERSE CITY FOREST MGT UNI	2	520.00	\$214.98	\$178.43	83.00%	\$413.34	92.27%	\$203.00	\$417.00
CADILLAC FOREST MGT UNIT	5	765.40	\$214.27	\$150.67	70.32%	\$366.38	70.99%	\$155.00	\$470.00
PERE MARQUETTE STATE FORES		1,285.40	\$214.56	\$161.90	75.46%	\$385.37	79.61%	\$155.00	\$470.00
ROSCOMMON FOREST MGT UNIT	1	41.90	\$213.29	\$160.00	75.02%	\$727.00	240.85%	\$727.00	\$727.00
GLADWIN FOREST MGT UNIT	2	349.10	\$274.81	\$196.30	71.43%	\$469.75	70.94%	\$181.00	\$500.00
AUSABLE STATE FOREST		391.00	\$268.22	\$192.41	71.74%	\$497.32	85.42%	\$181.00	\$727.00
NORTHERN LOWER PENINSULA	13	1,787.90	\$226.06	\$169.25	74.87%	\$396.94	75.60%	\$155.00	\$727.00
STATEWIDE	15				74.64%		63.73%	\$155.00	\$727.00

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RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	46.50	\$275.00	\$234.00	85.09%	\$334.00	21.45%	\$334.00	\$334.00
GWINN FOREST MGT UNIT	1	7.70	\$213.80	\$171.00	79.98%	\$200.00	-6.45%	\$200.00	\$200.00
ESCANABA RIVER STATE FOREST		7.70	\$213.80	\$171.00	79.98%	\$200.00	-6.45%	\$200.00	\$200.00
SHINGLETON FOREST MGT UNIT	3	74.10	\$193.77	\$120.25	62.06%	\$157.81	-18.56%	\$90.00	\$200.00
S STE MARIE FMU (NAUBINWAY)	3	328.70	\$231.15	\$198.78	86.00%	\$239.47	3.60%	\$170.00	\$300.00
LAKE SUPERIOR STATE FOREST	6	402.80	\$224.28	\$184.33	82.19%	\$224.45	0.08%	\$90.00	\$300.00
UPPER PENINSULA	8				82.51%		2.58%	\$90.00	\$334.00
GAYLORD FOREST MGT UNIT	6	803.80	\$228.09	\$178.08	78.07%	\$236.32	3.61%	\$127.00	\$301.50
PIGEON RIVER FOREST MGT UNIT	4	427.10	\$183.26	\$140.16	76.48%	\$209.94	14.56%	\$128.00	\$241.75
ATLANTA FOREST MGT UNIT	4	2,238.80	\$251.89	\$213.69	84.83%	\$292.40	16.08%	\$192.00	\$326.45
MACKINAW STATE FOREST	<u> </u>	3,469.70	\$237.93	\$196.39	82.54%	\$269.26	13.17%	\$127.00	\$326.45
TRAVERSE CITY FOREST MGT UNI	13	2,387.50	\$196.82	\$145.48	73.92%	\$190.29	-3.31%	\$123.00	\$230.67
CADILLAC FOREST MGT UNIT	5	334.20	\$154.54	\$105.32	68.15%	\$155.57	0.67%	\$91.00	\$400.00
PERE MARQUETTE STATE FORES	<u> </u>	2,721.70	\$191.62	\$140.55	73.35%	\$186.03	-2.92%	\$91.00	\$400.00
ROSCOMMON FOREST MGT UNIT	9	1,754.00	\$157.34	\$114.29	72.63%	\$178.69	13.56%	\$102.01	\$400.00
GRAYLING FOREST MGT UNIT	5	262.80	\$162.79	\$111.04	68.21%	\$132.05	-18.88%	\$99.00	\$234.00
GLADWIN FOREST MGT UNIT	2	249.80	\$143.72	\$110.59	76.95%	\$110.59	-23.05%	\$105.00	\$111.00
AUSABLE STATE FOREST	16	2,266.60	\$156.47	\$113.50	72.54%	\$165.78	5.94%	\$99.00	\$400.00
NORTHERN LOWER PENINSULA	48	8,458.00	\$201.20	\$156.21	77.64%	\$214.74	6.73%	\$91.00	\$400.00
STATEWIDE	56				77.92%		6.49%	\$90.00	\$400.00

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SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	12	1,042.60	\$1,079.40	\$835.56	77.41%	\$1,295.88	20.06%	\$322.00	\$2,000.00
CRYSTAL FALLS FOREST MGT UNI	3	104.20	\$728.16	\$433.41	59.52%	\$1,113.01	52.85%	\$950.00	\$1,180.87
GWINN FOREST MGT UNIT	1	0.80	\$643.44	\$534.00	82.99%	\$750.00	16.56%	\$750.00	\$750.00
ESCANABA RIVER STATE FOREST	<u> </u>	0.80	\$643.44	\$534.00	82.99%	\$750.00	16.56%	\$750.00	\$750.00
SHINGLETON FOREST MGT UNIT	4	28.80	\$861.03	\$577.83	67.11%	\$702.53	-18.41%	\$486.00	\$725.00
NEWBERRY FOREST MGT UNIT	1	192.80	\$896.87	\$726.00	80.95%	\$732.88	-18.28%	\$732.88	\$732.88
S STE MARIE FMU (DRUMMOND IS	2	42.40	\$815.23	\$576.22	70.68%	\$841.06	3.17%	\$830.00	\$900.00
LAKE SUPERIOR STATE FOREST	7	264.00	\$879.85	\$685.78	77.94%	\$746.94	-15.11%	\$486.00	\$900.00
UPPER PENINSULA	23				76.55%		16.09%	\$322.00	\$2,000.00
GAYLORD FOREST MGT UNIT	8	129.10	\$488.73	\$329.02	67.32%	\$489.70	0.20%	\$250.00	\$1,234.56
PIGEON RIVER FOREST MGT UNIT	1	31.00	\$408.86	\$286.00	69.95%	\$286.00	-30.05%	\$286.00	\$286.00
MACKINAW STATE FOREST	9	160.10	\$473.26	\$320.69	67.76%	\$450.26	-4.86%	\$250.00	\$1,234.56
TRAVERSE CITY FOREST MGT UNI	6	166.40	\$528.41	\$371.95	70.39%	\$568.02	7.50%	\$328.00	\$700.00
CADILLAC FOREST MGT UNIT	2	43.40	\$533.00	\$350.49	65.76%	\$350.49	-34.24%	\$347.00	\$352.00
PERE MARQUETTE STATE FORES	8	209.80	\$529.36	\$367.51	69.43%	\$523.02	-1.20%	\$328.00	\$700.00
NORTHERN LOWER PENINSULA	17	369.90	\$505.08	\$347.25	68.75%	\$491.53	-2.68%	\$250.00	\$1,234.56
STATEWIDE	40				75.65%		13.93%	\$250.00	\$2,000.00
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	77.10	\$100.00	\$60.00	60.00%	\$200.00	100.00%	\$200.00	\$200.00
S STE MARIE FMU (SOO MAINLAN	1	27.00	\$96.44	\$79.00	81.92%	\$125.00	29.61%	\$125.00	\$125.00
LAKE SUPERIOR STATE FOREST	1	27.00	\$96.44	\$79.00	81.92%	\$125.00	29.61%	\$125.00	\$125.00
UPPER PENINSULA	2				65.53%		82.23%	\$125.00	\$200.00
GAYLORD FOREST MGT UNIT	7	1,004.20	\$103.46	\$37.17	35.93%	\$54.73	-47.09%	\$25.00	\$125.00
MACKINAW STATE FOREST	7	1,004.20	\$103.46	\$37.17	35.93%	\$54.73	-47.09%	\$25.00	\$125.00
NORTHERN LOWER PENINSULA	7	1,004.20	\$103.46	\$37.17	35.93%	\$54.73	-47.09%	\$25.00	\$125.00
STATEWIDE	9				38.61%		-35.41%	\$25.00	\$200.00

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WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	1	15.70	\$106.36	\$87.00	81.80%	\$168.25	58.19%	\$168.25	\$168.25
MACKINAW STATE FOREST		15.70	\$106.36	\$87.00	81.80%	\$168.25	58.19%	\$168.25	\$168.25
TRAVERSE CITY FOREST MGT UNI	1	11.10	\$88.68	\$100.00	112.77%	\$100.00	12.77%	\$100.00	\$100.00
CADILLAC FOREST MGT UNIT	2	225.30	\$94.33	\$66.98	71.01%	\$66.98	-28.99%	\$53.00	\$70.00
PERE MARQUETTE STATE FORES		236.40	\$94.07	\$68.53	72.85%	\$68.53	-27.15%	\$53.00	\$100.00
NORTHERN LOWER PENINSULA	4	252.10	\$94.83	\$69.68	73.48%	\$74.74	-21.19%	\$53.00	\$168.25
STATEWIDE	4				73.48%		-21.19%	\$53.00	\$168.25
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	22.80	\$114.03	\$79.00	69.28%	\$100.00	-12.30%	\$100.00	\$100.00
ESCANABA RIVER STATE FOREST	<u> </u>		\$114.03	\$79.00	69.28%	\$100.00	-12.30%	\$100.00	\$100.00
SHINGLETON FOREST MGT UNIT	3	111.60	\$58.43	\$33.52	57.37%	\$34.44	-41.05%	\$19.90	\$57.00
LAKE SUPERIOR STATE FOREST		111.60	\$58.43	\$33.52	57.37%	\$34.44	-41.05%	\$19.90	\$57.00
UPPER PENINSULA	4				60.77%		-32.86%	\$19.90	\$100.00
PIGEON RIVER FOREST MGT UNIT	1	11.00	\$80.00	\$56.00	70.00%	\$100.00	25.00%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	1	14.20	\$80.00	\$72.00	90.00%	\$100.00	25.00%	\$100.00	\$100.00
MACKINAW STATE FOREST		25.20	\$80.00	\$65.02	81.27%	\$100.00	25.00%	\$100.00	\$100.00
NORTHERN LOWER PENINSULA	2	25.20	\$80.00	\$65.02	81.27%	\$100.00	25.00%	\$100.00	\$100.00
STATEWIDE	6				64.48%		-22.39%	\$19.90	\$100.00
WHITE SPRUCE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
CAVI ODD FODECT MOT UNIT	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	$\frac{1}{4}$	$   \frac{30.00}{20.00}$	\$160.00	\$117.00 	73.13%	<u>\$117.00</u>	<u>-26.88%</u>	\$117.00	\$117.00 \$117.00
MACKINAW STATE FOREST	1	30.00	*	\$117.00	73.13%	\$117.00	-26.88%	\$117.00	\$117.00 \$117.00
NORTHERN LOWER PENINSULA	1	30.00	\$160.00	\$117.00	73.13%	\$117.00	-26.88%	\$117.00	\$117.00
STATEWIDE	1				73.13%		-26.88%	\$117.00	\$117.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

SAWLOGS EXCLUSION	(IVIDE, SEE 9	jeneral note s	')	
B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	1	56.70	\$250.00	\$250.00
AUSABLE STATE FOREST		56.70	\$250.00	\$250.00
NORTHERN LOWER PENINSULA	1	56.70	\$250.00	\$250.00
STATEWIDE	1		\$250.00	\$250.00
MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	101.20	\$400.00	\$400.00
PERE MARQUETTE STATE FORES		101.20	\$400.00	\$400.00
NORTHERN LOWER PENINSULA	1	101.20	\$400.00	\$400.00
STATEWIDE	1		\$400.00	\$400.00
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
MIXED OAK	SOLD		MIN PRICE	MAX PRICE
		TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
	SOLD		\$975.40	MAX PRICE \$975.40
OAK	SOLD (1)	(2)		
OAK GLADWIN FOREST MGT UNIT	(1)	(2)	\$975.40	\$975.40
GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST	(1)	(2) 122.00 122.00 122.00	\$975.40 \$975.40 \$975.40 \$975.40	\$975.40 \$975.40 \$975.40 \$975.40
GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA	(1)	(2) 	\$975.40 \$975.40 \$975.40	\$975.40 \$975.40 \$975.40
GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE	(1)  (1)  1  1  1  # OF SALES	(2) 122.00 122.00 122.00	\$975.40 \$975.40 \$975.40 \$975.40	\$975.40 \$975.40 \$975.40 \$975.40
GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE	(1)  (1)  1  1  1  4 OF SALES SOLD	(2) 122.00 122.00 122.00 TOTAL VOLUME	\$975.40 \$975.40 \$975.40 \$975.40	\$975.40 \$975.40 \$975.40 \$975.40
GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE Q. ASPEN	(1)  (1)  1  1  1  # OF SALES SOLD  (1)	(2)  122.00 122.00 122.00  TOTAL VOLUME  (2)	\$975.40 \$975.40 \$975.40 \$975.40 MIN PRICE	\$975.40 \$975.40 \$975.40 \$975.40 MAX PRICE
GLADWIN FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE Q. ASPEN ROSCOMMON FOREST MGT UNIT	(1)  (1)  1  1  # OF SALES SOLD  (1)  1	(2)  122.00  122.00  122.00  170	\$975.40 \$975.40 \$975.40 \$975.40 MIN PRICE	\$975.40 \$975.40 \$975.40 \$975.40 MAX PRICE \$250.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
S STE MARIE FMU (SOO MAINLAN	1	33.50	\$937.39	\$937.39
LAKE SUPERIOR STATE FOREST		33.50	\$937.39	\$937.39
UPPER PENINSULA	1		\$937.39	\$937.39
PIGEON RIVER FOREST MGT UNIT	1	18.00	\$803.00	\$803.00
MACKINAW STATE FOREST	1	18.00	\$803.00	\$803.00
NORTHERN LOWER PENINSULA	1	18.00	\$803.00	\$803.00
STATEWIDE	2		\$803.00	\$937.39
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
S STE MARIE FMU (DRUMMOND IS	1	21.00	\$359.46	\$359.46
LAKE SUPERIOR STATE FOREST	1	21.00	\$359.46	\$359.46
UPPER PENINSULA	1		\$359.46	\$359.46
STATEWIDE	1		\$359.46	\$359.46
WHITE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
OAK	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	69.20	\$527.88	\$527.88
PERE MARQUETTE STATE FORES	1	69.20	\$527.88	\$527.88
NORTHERN LOWER PENINSULA	1	69.20	\$527.88	\$527.88
STATEWIDE	1		\$527.88	\$527.88

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B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	3	983.00	\$39.40	\$27.60	70.05%	\$44.83	13.77%	\$35.05	\$48.50
ESCANABA RIVER STATE FOREST		983.00	\$39.40	\$27.60	70.05%	\$44.83	13.77%	\$35.05	\$48.50
SHINGLETON FOREST MGT UNIT	1	161.00	\$29.68	\$16.90	56.94%	\$16.90	-43.06%	\$16.90	\$16.90
LAKE SUPERIOR STATE FOREST	1	161.00	\$29.68	\$16.90	56.94%	\$16.90	-43.06%	\$16.90	\$16.90
UPPER PENINSULA	4				68.61%		7.53%	\$16.90	\$48.50
GAYLORD FOREST MGT UNIT	4	1,600.00	\$19.14	\$13.87	72.46%	\$14.00	-26.88%	\$9.00	\$15.00
PIGEON RIVER FOREST MGT UNIT	1	411.00	\$18.42	\$12.90	70.03%	\$25.00	35.72%	\$25.00	\$25.00
ATLANTA FOREST MGT UNIT	1	420.00	\$17.53	\$17.55	100.11%	\$31.00	76.84%	\$31.00	\$31.00
MACKINAW STATE FOREST	6	2,431.00	\$18.74	\$14.34	76.52%	\$18.80	0.28%	\$9.00	\$31.00
TRAVERSE CITY FOREST MGT UNI	2	250.00	\$25.54	\$20.10	78.72%	\$20.10	-21.28%	\$18.95	\$22.60
CADILLAC FOREST MGT UNIT	2	1,820.00	\$26.69	\$14.32	53.66%	\$28.68	7.45%	\$22.05	\$50.00
PERE MARQUETTE STATE FORES	4	2,070.00	\$26.55	\$15.02	56.57%	\$27.65	4.12%	\$18.95	\$50.00
ROSCOMMON FOREST MGT UNIT	4	775.00	\$29.73	\$22.13	74.44%	\$31.56	6.18%	\$18.85	\$35.00
AUSABLE STATE FOREST	4	775.00	\$29.73	\$22.13	74.44%	\$31.56	6.18%	\$18.85	\$35.00
NORTHERN LOWER PENINSULA	14	5,276.00	\$23.42	\$15.75	67.26%	\$24.14	3.09%	\$9.00	\$50.00
STATEWIDE	18				67.61%		4.24%	\$9.00	\$50.00
BALSAM	# OF SALES	TOTAL VOLUME		AVERAGE	RATIO OF	AVERAGE		MINIMUM	MAXIMUM
FIR	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	390.00	\$22.30	\$18.95	84.98%	\$35.51	59.24%	\$35.51	\$35.51
GWINN FOREST MGT UNIT	7	1,534.00	\$40.90	\$27.87	68.15%	\$46.79	14.41%	\$28.25	\$55.10
ESCANABA RIVER STATE FOREST	7	1,534.00	\$40.90	\$27.87	68.15%	\$46.79	14.41%	\$28.25	\$55.10
SHINGLETON FOREST MGT UNIT	3	447.00	\$23.08	\$17.58	76.18%	\$22.60	-2.10%	\$12.00	\$26.30
NEWBERRY FOREST MGT UNIT	2	410.00	\$24.04	\$13.77	57.26%	\$23.83	-0.90%	\$21.45	\$30.00
S STE MARIE FMU (NAUBINWAY)	1	79.00	\$23.31	\$16.30	69.93%	\$29.63	27.11%	\$29.63	\$29.63
LAKE SUPERIOR STATE FOREST	6	936.00	\$23.52	\$15.80	67.19%	\$23.73	0.88%	\$12.00	\$30.00
UPPER PENINSULA	14				69.49%		15.39%	\$12.00	\$55.10
GAYLORD FOREST MGT UNIT	3	656.00	\$28.87	\$16.99	58.84%	\$57.27	98.34%	\$16.80	\$90.48
MACKINAW STATE FOREST	3	656.00	\$28.87	\$16.99	58.84%	\$57.27	98.34%	\$16.80	\$90.48
NORTHERN LOWER PENINSULA	3	656.00	\$28.87	\$16.99	58.84%	\$57.27	98.34%	\$16.80	\$90.48
STATEWIDE	17				67.69%		29.37%	\$12.00	\$90.48

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PULPWOOD (Cords, see	general no	te 3)						ŭ	
BALSAM POPLAR	# OF SALES SOLD		AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	1	151.00	\$42.10	\$27.35	64.96%	\$40.00	-4.99%	\$40.00	\$40.00
ESCANABA RIVER STATE FOREST	1	151.00	\$42.10	\$27.35	64.96%	\$40.00	-4.99%	\$40.00	\$40.00
NEWBERRY FOREST MGT UNIT	1	226.00	\$20.00	\$10.00	50.00%	\$20.00	0.00%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST		226.00	\$20.00	\$10.00	50.00%	\$20.00	0.00%	\$20.00	\$20.00
UPPER PENINSULA	2				58.75%		-2.92%	\$20.00	\$40.00
STATEWIDE	2				58.75%		-2.92%	\$20.00	\$40.00
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	181.00	\$18.00	\$9.20	51.11%	\$10.20	-43.33%	\$10.20	\$10.20
UPPER PENINSULA	1				51.11%		-43.33%	\$10.20	\$10.20
GAYLORD FOREST MGT UNIT	1	453.00	\$9.94	\$4.50	45.27%	\$5.00	-49.70%	\$5.00	\$5.00
MACKINAW STATE FOREST		453.00	\$9.94	\$4.50	45.27%	\$5.00	-49.70%	\$5.00	\$5.00
CADILLAC FOREST MGT UNIT	1	151.00	\$18.01	\$11.50	63.85%	\$33.50	86.01%	\$33.50	\$33.50
PERE MARQUETTE STATE FORES	1	151.00	\$18.01	\$11.50	63.85%	\$33.50	86.01%	\$33.50	\$33.50
NORTHERN LOWER PENINSULA	2	604.00	\$11.96	\$6.25	52.27%	\$12.13	1.40%	\$5.00	\$33.50
STATEWIDE	3				51.91%		-12.51%	\$5.00	\$33.50
BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
S STE MARIE FMU (SOO MAINLAN	1	3,027.00	\$34.14	\$24.90	72.93%	\$38.41	12.51%	\$38.41	\$38.41
S STE MARIE FMU (DRUMMOND IS	4	1,400.00	\$26.47	\$20.85	78.79%	\$28.05	6.00%	\$23.09	\$32.00
LAKE SUPERIOR STATE FOREST	5	4,427.00	\$31.71	\$23.62	74.48%	\$35.13	10.79%	\$23.09	\$38.41
UPPER PENINSULA	5				74.48%		10.79%	\$23.09	\$38.41
GAYLORD FOREST MGT UNIT	3	1,020.00	\$16.54	\$5.91	35.73%	\$6.69	-59.52%	\$5.50	\$12.00
MACKINAW STATE FOREST	3	1,020.00	\$16.54	\$5.91	35.73%	\$6.69	-59.52%	\$5.50	\$12.00
NORTHERN LOWER PENINSULA	3	1,020.00	\$16.54	\$5.91	35.73%	\$6.69	-59.52%	\$5.50	\$12.00
STATEWIDE	8				70.32%		3.25%	\$5.50	\$38.41

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BLACK SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	480.00	\$23.73	\$20.15	84.91%	\$35.51	49.64%	\$35.51	\$35.51
GWINN FOREST MGT UNIT	5	1,121.00	\$37.58	\$23.20	61.73%	\$39.20	4.30%	\$25.00	\$55.10
ESCANABA FOREST MGT UNIT	1	583.00	\$41.17	\$32.10	77.97%	\$33.50	-18.63%	\$33.50	\$33.50
ESCANABA RIVER STATE FOREST	6	1,704.00	\$38.81	\$26.24	67.62%	\$37.25	-4.02%	\$25.00	\$55.10
SHINGLETON FOREST MGT UNIT	8	6,927.00	\$31.87	\$18.85	59.17%	\$30.59	-4.01%	\$11.50	\$53.90
NEWBERRY FOREST MGT UNIT	4	2,263.00	\$32.55	\$20.58	63.23%	\$28.58	-12.19%	\$24.55	\$40.00
S STE MARIE FMU (SOO MAINLAN	2	807.00	\$33.31	\$23.52	70.63%	\$25.72	-22.79%	\$22.50	\$28.00
LAKE SUPERIOR STATE FOREST	14	9,997.00	\$32.14	\$19.62	61.06%	\$29.74	-7.45%	\$11.50	\$53.90
UPPER PENINSULA	21				62.83%		-5.25%	\$11.50	\$55.10
ATLANTA FOREST MGT UNIT	1	72.00	\$45.00	\$31.90	70.89%	\$50.00	11.11%	\$50.00	\$50.00
MACKINAW STATE FOREST		72.00	\$45.00	\$31.90	70.89%	\$50.00	11.11%	\$50.00	\$50.00
NORTHERN LOWER PENINSULA	1	72.00	\$45.00	\$31.90	70.89%	\$50.00	11.11%	\$50.00	\$50.00
STATEWIDE	22				62.89%		-5.12%	\$11.50	\$55.10
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	8	3,711.00	\$73.49	\$48.89	66.53%	\$68.99	-6.12%	\$42.61	\$73.11
ESCANABA RIVER STATE FOREST	8	3,711.00	\$73.49	\$48.89	66.53%	\$68.99	-6.12%	\$42.61	\$73.11
SHINGLETON FOREST MGT UNIT	7	7,596.00	\$59.08	\$43.83	74.19%	\$64.84	9.74%	\$25.00	\$74.55
S STE MARIE FMU (SOO MAINLAN	2	199.00	\$56.56	\$41.57	73.51%	\$41.70	-26.26%	\$30.95	\$44.00
LAKE SUPERIOR STATE FOREST	9	7,795.00	\$59.02	\$43.77	74.17%	\$64.25	8.86%	\$25.00	\$74.55
UPPER PENINSULA	17				71.33%		3.29%	\$25.00	\$74.55
GAYLORD FOREST MGT UNIT	3	217.00	\$25.40	\$17.36	68.33%	\$19.42	-23.54%	\$16.25	\$25.00
ATLANTA FOREST MGT UNIT	1	91.00	\$28.84	\$18.15	62.93%	\$109.95	281.24%	\$109.95	\$109.95
MACKINAW STATE FOREST	4	308.00	\$26.42	\$17.59	66.59%	\$46.17	74.77%	\$16.25	\$109.95
TRAVERSE CITY FOREST MGT UNI	3	3,450.00	\$14.00	\$10.15	72.48%	\$20.24	44.56%	\$11.60	\$28.25
CADILLAC FOREST MGT UNIT	1	326.00	\$19.72	\$9.90	50.20%	\$29.00	47.06%	\$29.00	\$29.00
PERE MARQUETTE STATE FORES	4	3,776.00	\$14.50	\$10.13	69.87%	\$21.00	44.86%	\$11.60	\$29.00
ROSCOMMON FOREST MGT UNIT	2	3,024.00	\$20.98	\$13.30	63.38%	\$21.52	2.58%	\$20.10	\$42.02
GRAYLING FOREST MGT UNIT	3	1,405.00	\$22.02	\$13.68	62.14%	\$15.38	-30.15%	\$12.90	\$28.50
GLADWIN FOREST MGT UNIT	2	6,385.00	\$22.95	\$18.17	79.16%	\$18.17	-20.84%	\$17.90	\$32.40
AUSABLE STATE FOREST	7	10,814.00	\$22.28	\$16.22	72.82%	\$18.74	-15.87%	\$12.90	\$42.02
NORTHERN LOWER PENINSULA	15	14,898.00	\$20.39	\$14.71	72.12%	\$19.88	-2.50%	\$11.60	\$109.95
STATEWIDE	32				71.56%		1.59%	\$11.60	\$109.95

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TOLI WOOD (Colds, see									
MISCELLANEOUS		TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	195.00	\$9.05	\$5.00	55.25%	\$5.00	-44.75%	\$5.00	\$5.00
UPPER PENINSULA	1				55.25%		-44.75%	\$5.00	\$5.00
GRAYLING FOREST MGT UNIT	2	647.00	\$10.00	\$10.00	100.00%	\$35.76	257.57%	\$11.00	\$123.80
AUSABLE STATE FOREST		647.00	\$10.00	\$10.00	100.00%	\$35.76	257.57%	\$11.00	\$123.80
NORTHERN LOWER PENINSULA	2	647.00	\$10.00	\$10.00	100.00%	\$35.76	257.57%	\$11.00	\$123.80
STATEWIDE	3				90.41%		192.78%	\$5.00	\$123.80
MIXED	# OF SALES	TOTAL VOLUME	AVG. PRICE	AVERAGE	RATIO OF	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
ASPEN	SOLD		AT TIME OF APPRAISAL	ADVERTISED PRICE	COLUMN 4 TO COLUMN 3	SOLD PRICE	FROM COL. 3 TO COL. 6	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	2	1,037.00	\$42.94	\$23.40	54.50%	\$30.67	-28.58%	\$22.20	\$32.00
GWINN FOREST MGT UNIT	5	6,562.00	\$50.49	\$34.41	68.14%	\$45.77	-9.36%	\$34.05	\$68.00
ESCANABA RIVER STATE FOREST	5	6,562.00	\$50.49	\$34.41	68.14%	\$45.77	-9.36%	\$34.05	\$68.00
SHINGLETON FOREST MGT UNIT	6	1,621.00	\$30.03	\$20.22	67.32%	\$38.25	27.35%	\$12.80	\$58.00
NEWBERRY FOREST MGT UNIT	7	2,966.00	\$31.19	\$19.35	62.03%	\$48.71	56.14%	\$24.23	\$91.00
S STE MARIE FMU (NAUBINWAY)	2	71.00	\$31.32	\$24.68	78.81%	\$32.02	2.23%	\$31.00	\$34.80
S STE MARIE FMU (SOO MAINLAN	2	884.00	\$25.19	\$19.29	76.58%	\$19.40	-23.01%	\$18.50	\$25.00
S STE MARIE FMU (DRUMMOND IS	1	648.00	\$21.31	\$15.15	71.09%	\$23.00	7.93%	\$23.00	\$23.00
LAKE SUPERIOR STATE FOREST	18	6,190.00	\$29.00	\$19.19	66.17%	\$38.90	34.14%	\$12.80	\$91.00
UPPER PENINSULA	25				66.41%		3.16%	\$12.80	\$91.00
GAYLORD FOREST MGT UNIT	10	4,392.00	\$21.92	\$15.66	71.44%	\$22.22	1.37%	\$12.75	\$32.75
PIGEON RIVER FOREST MGT UNIT	3	2,165.00	\$18.52	\$14.23	76.84%	\$23.18	25.18%	\$10.60	\$33.69
ATLANTA FOREST MGT UNIT	3	2,343.00	\$22.74	\$16.50	72.55%	\$33.44	47.02%	\$14.85	\$39.78
MACKINAW STATE FOREST	16	8,900.00	\$21.31	\$15.53	72.89%	\$25.41	19.23%	\$10.60	\$39.78
TRAVERSE CITY FOREST MGT UNI	9	3,012.00	\$24.75	\$16.45	66.46%	\$26.41	6.72%	\$8.61	\$40.01
CADILLAC FOREST MGT UNIT	10	8,942.10	\$25.58	\$18.05	70.55%	\$34.27	33.96%	\$15.00	\$50.00
PERE MARQUETTE STATE FORES	19	11,954.10	\$25.37	\$17.64	69.55%	\$32.29	27.26%	\$8.61	\$50.00
GRAYLING FOREST MGT UNIT	5	2,531.00	\$23.50	\$15.61	66.44%	\$27.28	16.08%	\$12.50	\$40.00
GLADWIN FOREST MGT UNIT	5	3,911.00	\$19.55	\$14.51	74.21%	\$19.40	-0.79%	\$8.50	\$39.00
AUSABLE STATE FOREST	10	6,442.00	\$21.10	\$14.94	70.81%	\$22.49	6.59%	\$8.50	\$40.00
NORTHERN LOWER PENINSULA	45	27,296.10	\$23.04	\$16.32	70.83%	\$27.73	20.37%	\$8.50	\$50.00
STATEWIDE	70				68.76%		12.30%	\$8.50	\$91.00

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MIXED HARDWOOD			AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
11/11(10)(100)	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	13	13,952.00	\$30.70	\$21.29	69.35%	\$33.94	10.55%	\$8.95	\$60.76
CRYSTAL FALLS FOREST MGT UNI	9	3,164.00	\$35.68	\$22.35	62.65%	\$41.94	17.56%	\$21.55	\$73.50
GWINN FOREST MGT UNIT	5	907.00	\$39.63	\$28.36	71.57%	\$46.48	17.29%	\$30.00	\$53.37
ESCANABA FOREST MGT UNIT	2	1,000.00	\$42.29	\$32.45	76.74%	\$35.58	-15.86%	\$30.00	\$36.00
ESCANABA RIVER STATE FOREST	7	1,907.00	\$41.02	\$30.51	74.36%	\$40.76	-0.63%	\$30.00	\$53.37
SHINGLETON FOREST MGT UNIT	10	2,782.00	\$31.36	\$21.58	68.82%	\$33.92	8.17%	\$8.10	\$59.00
NEWBERRY FOREST MGT UNIT	5	1,849.00	\$34.24	\$21.14	61.73%	\$41.32	20.66%	\$25.00	\$51.43
S STE MARIE FMU (NAUBINWAY)	2	301.00	\$34.37	\$26.50	77.11%	\$36.69	6.76%	\$34.80	\$38.00
S STE MARIE FMU (SOO MAINLAN	2	409.00	\$33.56	\$21.52	64.13%	\$21.92	-34.69%	\$20.00	\$27.00
S STE MARIE FMU (DRUMMOND IS	2	607.00	\$16.87	\$11.99	71.05%	\$31.47	86.52%	\$30.00	\$35.00
LAKE SUPERIOR STATE FOREST	21	5,948.00	\$31.08	\$20.71	66.63%	\$35.29	13.53%	\$8.10	\$59.00
UPPER PENINSULA	50				68.27%		11.13%	\$8.10	\$73.50
GAYLORD FOREST MGT UNIT	15	5,150.00	\$18.94	\$11.61	61.27%	\$27.96	47.63%	\$8.50	\$79.45
PIGEON RIVER FOREST MGT UNIT	3	806.00	\$16.73	\$11.62	69.45%	\$17.74	6.04%	\$11.10	\$24.26
ATLANTA FOREST MGT UNIT	3	390.00	\$18.38	\$14.99	81.57%	\$17.36	-5.54%	\$13.20	\$23.00
MACKINAW STATE FOREST	21	6,346.00	\$18.63	\$11.82	63.44%	\$26.01	39.66%	\$8.50	\$79.45
TRAVERSE CITY FOREST MGT UNI	7	2,771.00	\$16.20	\$11.40	70.37%	\$28.49	75.85%	\$5.61	\$55.00
CADILLAC FOREST MGT UNIT	4	1,347.20	\$17.22	\$10.62	61.68%	\$22.75	32.11%	\$11.75	\$30.00
PERE MARQUETTE STATE FORES	11	4,118.20	\$16.54	\$11.15	67.41%	\$26.61	60.95%	\$5.61	\$55.00
GRAYLING FOREST MGT UNIT	2	297.00	\$13.38	\$8.97	67.07%	\$8.97	-32.93%	\$8.05	\$10.85
GLADWIN FOREST MGT UNIT	1	64.00	\$13.00	\$6.50	50.00%	\$6.50	-50.00%	\$6.50	\$6.50
AUSABLE STATE FOREST	3	361.00	\$13.31	\$8.54	64.11%	\$8.54	-35.89%	\$6.50	\$10.85
NORTHERN LOWER PENINSULA	35	10,825.20	\$17.65	\$11.45	64.87%	\$25.66	45.35%	\$5.61	\$79.45
STATEWIDE	85				67.62%		17.70%	\$5.61	\$79.45

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## PULPWOOD (Cords, see general note 3)

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STATEWIDE

MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
S/ II (	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	384.00	\$29.31	\$22.85	77.96%	\$28.00	-4.47%	\$28.00	\$28.00
ESCANABA RIVER STATE FOREST		384.00	\$29.31	\$22.85	77.96%	\$28.00	-4.47%	\$28.00	\$28.00
UPPER PENINSULA	1				77.96%		-4.47%	\$28.00	\$28.00
GAYLORD FOREST MGT UNIT	1	122.00	\$13.26	\$9.70	73.15%	\$9.70	-26.85%	\$9.70	\$9.70
ATLANTA FOREST MGT UNIT	1	130.00	\$12.10	\$12.10	100.00%	\$20.00	65.29%	\$20.00	\$20.00
MACKINAW STATE FOREST		252.00	\$12.66	\$10.94	86.39%	\$15.01	18.58%	\$9.70	\$20.00
TRAVERSE CITY FOREST MGT UNI	4	2,095.00	\$14.42	\$11.28	78.26%	\$11.28	-21.74%	\$11.10	\$12.15
CADILLAC FOREST MGT UNIT	2	1,942.00	\$13.27	\$8.92	67.20%	\$8.92	-32.80%	\$8.70	\$10.50
PERE MARQUETTE STATE FORES	6	4,037.00	\$13.87	\$10.15	73.17%	\$10.15	-26.83%	\$8.70	\$12.15
ROSCOMMON FOREST MGT UNIT	2	980.00	\$12.20	\$8.55	70.11%	\$12.94	6.08%	\$9.45	\$20.18
GRAYLING FOREST MGT UNIT	5	2,634.00	\$11.72	\$6.70	57.20%	\$6.98	-40.46%	\$5.85	\$15.00
GLADWIN FOREST MGT UNIT	3	1,206.00	\$12.81	\$8.86	69.20%	\$9.03	-29.53%	\$6.50	\$12.20
AUSABLE STATE FOREST	10	4,820.00	\$12.09	\$7.62	63.03%	\$8.70	-28.01%	\$5.85	\$20.18
NORTHERN LOWER PENINSULA	18	9,109.00	\$12.89	\$8.83	68.50%	\$9.52	-26.18%	\$5.85	\$20.18
STATEWIDE	19				69.32%		-24.28%	\$5.85	\$28.00
MIXED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	264.00	\$75.00	\$48.75	65.00%	\$49.75	-33.67%	\$49.75	\$49.75
UPPER PENINSULA	1				65.00%		-33.67%	\$49.75	\$49.75
GRAYLING FOREST MGT UNIT	2	146.00	\$25.00	\$14.20	56.78%	\$14.20	-43.22%	\$13.25	\$14.75
AUSABLE STATE FOREST		146.00	\$25.00	\$14.20	56.78%	\$14.20	-43.22%	\$13.25	\$14.75
NORTHERN LOWER PENINSULA	2	146.00	\$25.00	\$14.20	56.78%	\$14.20	-43.22%	\$13.25	\$14.75

63.72%

-35.15%

\$13.25

\$49.75

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7.92%

1.74%

2.30%

2.30%

\$15.80

\$2.35

\$2.35

\$2.35

\$15.80

\$15.80

\$41.00

\$41.00

\$15.80

\$13.59

60.11%

57.94%

57.81%

57.81%

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PULPWOOD (Cords, see general note 3)

NEWBERRY FOREST MGT UNIT

LAKE SUPERIOR STATE FOREST

UPPER PENINSULA

STATEWIDE

1

2

3

3

2,101.00

2,514.00

\$14.64

\$13.36

\$8.80

\$7.74

MIXED SOFTWOOD	# OF SALES SOLD (1)	(2)	AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	3	643.00	\$21.04	\$14.63	69.53%	\$28.73	36.57%	\$8.00	\$45.63
CRYSTAL FALLS FOREST MGT UNI	9	1,413.00	•	\$26.76	63.26%	\$50.89	20.29%	\$25.95	\$83.91
GWINN FOREST MGT UNIT	2	277.00	\$39.33	\$25.33	64.40%	\$41.09	4.47%	\$35.00	\$42.50
ESCANABA FOREST MGT UNIT	1	361.00	\$49.02	\$38.25	78.03%	\$38.25	21.97%	\$38.25	\$38.25
ESCANABA RIVER STATE FOREST	3	638.00	\$44.81	\$32.64	72.84%	\$39.48	-11.89%	\$35.00	\$42.50
SHINGLETON FOREST MGT UNIT	1	39.00	\$24.82	\$9.70	39.08%	\$9.75	-60.72%	\$9.75	\$9.75
NEWBERRY FOREST MGT UNIT	4	1,645.00	\$27.39	\$17.14	62.58%	\$26.37	-3.71%	\$22.44	\$40.00
S STE MARIE FMU (SOO MAINLAN	1	711.00	\$23.29	\$15.15	65.05%	\$15.15	-34.95%	\$15.15	\$15.15
LAKE SUPERIOR STATE FOREST	6	2,395.00	\$26.13	\$16.43	62.87%	\$22.77	-12.86%	\$9.75	\$40.00
UPPER PENINSULA	21				65.29%		3.42%	\$8.00	\$83.91
GAYLORD FOREST MGT UNIT	1	106.00	\$35.26	\$21.90	62.11%	\$80.19	127.42%	\$80.19	\$80.19
PIGEON RIVER FOREST MGT UNIT	2	438.00	\$27.73	\$19.40	69.96%	\$36.29	30.87%	\$25.00	\$40.55
ATLANTA FOREST MGT UNIT	1	151.00	\$37.94	\$31.90	84.08%	\$31.90	-15.92%	\$31.90	\$31.90
MACKINAW STATE FOREST	4	695.00	\$31.10	\$22.50	72.35%	\$42.03	35.16%	\$25.00	\$80.19
GRAYLING FOREST MGT UNIT	2	280.00	\$18.15	\$11.05	60.88%	\$11.05	-39.12%	\$10.35	\$12.35
AUSABLE STATE FOREST		280.00	\$18.15	\$11.05	60.88%	\$11.05	-39.12%	\$10.35	\$12.35
NORTHERN LOWER PENINSULA	6	975.00	\$27.38	\$19.21	70.16%	\$33.13	21.02%	\$10.35	\$80.19
STATEWIDE	27				65.97%		5.88%	\$8.00	\$83.91
N. WHITE CEDAR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	1	44.00	·	\$19.75 - — — — —	55.03%	\$41.00	14.24%	\$41.00	\$41.00
ESCANABA RIVER STATE FOREST	1	44.00	\$35.89	\$19.75	55.03%	\$41.00	14.24%	\$41.00	\$41.00
SHINGLETON FOREST MGT UNIT	1	413.00	\$6.84	\$2.35	34.36%	\$2.35	-65.64%	\$2.35	\$2.35

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4.76%

59.50%

\$9.00

\$75.36

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PULPWOOD (Cords, see general note 3)

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STATEWIDE

PULPWOOD (Colds, see	<u> </u>								
OTHER COMM. SP.	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GRAYLING FOREST MGT UNIT	1	145.00	\$10.00	\$10.00	100.00%	\$15.00	50.00%	\$15.00	\$15.00
GLADWIN FOREST MGT UNIT	1	1,221.10	\$6.00	\$3.25	54.17%	\$3.25	-45.83%	\$3.25	\$3.25
AUSABLE STATE FOREST		1,366.10	\$6.42	\$3.97	61.74%	\$4.50	-30.00%	\$3.25	\$15.00
NORTHERN LOWER PENINSULA	2	1,366.10	\$6.42	\$3.97	61.74%	\$4.50	-30.00%	\$3.25	\$15.00
STATEWIDE	2				61.74%		-30.00%	\$3.25	\$15.00
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	199.00	\$28.67	\$9.50	33.14%	\$10.00	-65.12%	\$10.00	\$10.00
GWINN FOREST MGT UNIT	3	538.00	\$34.62	\$19.34	55.87%	\$57.39	65.78%	\$30.00	\$75.36
ESCANABA RIVER STATE FOREST	3	538.00	\$34.62	\$19.34	55.87%	\$57.39	65.78%	\$30.00	\$75.36
SHINGLETON FOREST MGT UNIT	3	438.00	\$28.51	\$21.72	76.18%	\$37.42	31.24%	\$17.25	\$59.00
NEWBERRY FOREST MGT UNIT	5	1,518.00	\$28.72	\$17.33	60.34%	\$26.15	-8.96%	\$21.23	\$40.00
S STE MARIE FMU (NAUBINWAY)	1	23.00	\$24.09	\$16.85	69.95%	\$34.80	44.46%	\$34.80	\$34.80
S STE MARIE FMU (SOO MAINLAN	2	318.00	\$22.33	\$12.80	57.33%	\$12.81	-42.64%	\$12.50	\$14.55
LAKE SUPERIOR STATE FOREST	<u> </u>	2,297.00	\$27.75	\$17.54	63.19%	\$26.54	-4.37%	\$12.50	\$59.00
UPPER PENINSULA	15				59.70%		6.53%	\$10.00	\$75.36
GAYLORD FOREST MGT UNIT	1	198.00	\$16.10	\$8.70	54.04%	\$9.00	-44.10%	\$9.00	\$9.00
MACKINAW STATE FOREST	1	198.00	\$16.10	\$8.70	54.04%	\$9.00	-44.10%	\$9.00	\$9.00
NORTHERN LOWER PENINSULA	1	198.00	\$16.10	\$8.70	54.04%	\$9.00	-44.10%	\$9.00	\$9.00

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PULPWOOD (Cords, see general note 3)

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Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	264.00	\$24.96	\$21.10	84.55%	\$34.80	39.44%	\$21.00	\$38.11
CRYSTAL FALLS FOREST MGT UNI	8	5,975.00	\$38.36	\$24.92	64.98%	\$54.99	43.36%	\$41.91	\$68.11
GWINN FOREST MGT UNIT	7	2,218.00	\$43.45	\$28.96	66.66%	\$47.23	8.70%	\$32.50	\$51.85
ESCANABA FOREST MGT UNIT	2	623.00	\$46.79	\$35.91	76.75%	\$36.10	-22.85%	\$30.00	\$36.60
ESCANABA RIVER STATE FOREST	9	2,841.00	\$44.19	\$30.49	69.00%	\$44.79	1.37%	\$30.00	\$51.85
UPPER PENINSULA	19				66.73%		28.70%	\$21.00	\$68.11
ROSCOMMON FOREST MGT UNIT	1	674.00	\$33.84	\$25.40	75.06%	\$35.00	3.43%	\$35.00	\$35.00
GRAYLING FOREST MGT UNIT	1	240.00	\$32.72	\$19.00	58.07%	\$19.00	-41.93%	\$19.00	\$19.00
GLADWIN FOREST MGT UNIT	1	56.00	\$40.67	\$21.95	53.97%	\$21.95	-46.03%	\$21.95	\$21.95
AUSABLE STATE FOREST	3	970.00	\$33.96	\$23.62	69.55%	\$30.29	-10.81%	\$19.00	\$35.00
NORTHERN LOWER PENINSULA	3	970.00	\$33.96	\$23.62	69.55%	\$30.29	-10.81%	\$19.00	\$35.00
STATEWIDE	22				66.97%		25.40%	\$19.00	\$68.11
RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	4	1,164.00	\$31.06	\$20.10	64.70%	\$47.78	53.85%	\$32.00	\$64.89
ESCANABA RIVER STATE FOREST	4	1,164.00	\$31.06	\$20.10	64.70%	\$47.78	53.85%	\$32.00	\$64.89
NEWBERRY FOREST MGT UNIT	1	342.00	\$34.83	\$20.90	60.01%	\$23.23	-33.30%	\$23.23	\$23.23
LAKE SUPERIOR STATE FOREST		342.00	\$34.83	\$20.90	60.01%	\$23.23	-33.30%	\$23.23	\$23.23
UPPER PENINSULA	5				63.54%		32.25%	\$23.23	\$64.89
GAYLORD FOREST MGT UNIT	4	1,058.00	\$18.28	\$12.08	66.10%	\$31.45	72.03%	\$10.00	\$50.00
PIGEON RIVER FOREST MGT UNIT	1	181.00	\$15.11	\$9.65	63.86%	\$55.00	264.00%	\$55.00	\$55.00
MACKINAW STATE FOREST		1,239.00	\$17.82	\$11.73	65.82%	\$34.89	95.81%	\$10.00	\$55.00
TRAVERSE CITY FOREST MGT UNI	4	434.00	\$19.83	\$14.94	75.36%	\$16.05	-19.08%	\$14.30	\$18.35
CADILLAC FOREST MGT UNIT	8	2,704.00	\$18.08	\$12.50	69.13%	\$49.11	171.68%	\$12.00	\$80.00
PERE MARQUETTE STATE FORES	<u></u>	3,138.00	\$18.32	\$12.83	70.06%	\$44.54	143.12%	\$12.00	\$80.00
ROSCOMMON FOREST MGT UNIT	3	622.00	\$11.93	\$8.60	72.08%	\$19.65	64.73%	\$8.65	\$35.00
GLADWIN FOREST MGT UNIT	2	1,051.00	\$12.13	\$8.00	65.97%	\$11.27	-7.09%	\$6.30	\$12.72
AUSABLE STATE FOREST	5	1,673.00	\$12.06	\$8.22	68.22%	\$14.39	19.32%	\$6.30	\$35.00
NORTHERN LOWER PENINSULA	22	6,050.00	\$16.48	\$11.33	68.75%	\$34.22	107.61%	\$6.30	\$80.00
STATEWIDE	27				67.05%		83.10%	\$6.30	\$80.00

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RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	357.00	\$44.71	\$29.05	64.97%	\$30.94	-30.80%	\$30.94	\$30.94
ESCANABA FOREST MGT UNIT	1	266.00	\$30.79	\$18.80	61.06%	\$19.00	-38.29%	\$19.00	\$19.00
ESCANABA RIVER STATE FOREST	1	266.00	\$30.79	\$18.80	61.06%	\$19.00	-38.29%	\$19.00	\$19.00
UPPER PENINSULA	2				63.65%		-33.34%	\$19.00	\$30.94
PIGEON RIVER FOREST MGT UNIT	1	211.00	\$16.94	\$10.85	64.05%	\$55.00	224.68%	\$55.00	\$55.00
MACKINAW STATE FOREST	1	211.00	\$16.94	\$10.85	64.05%	\$55.00	224.68%	\$55.00	\$55.00
CADILLAC FOREST MGT UNIT	4	2,941.80	\$20.42	\$14.20	69.51%	\$25.68	25.76%	\$18.50	\$63.00
PERE MARQUETTE STATE FORES	4	2,941.80	\$20.42	\$14.20	69.51%	\$25.68	25.76%	\$18.50	\$63.00
GLADWIN FOREST MGT UNIT	1	503.00	\$43.72	\$28.40	64.96%	\$30.00	-31.38%	\$30.00	\$30.00
AUSABLE STATE FOREST	1	503.00	\$43.72	\$28.40	64.96%	\$30.00	-31.38%	\$30.00	\$30.00
NORTHERN LOWER PENINSULA	6	3,655.80	\$23.43	\$15.96	68.11%	\$27.97	19.39%	\$18.50	\$63.00
STATEWIDE	8				67.13%		7.79%	\$18.50	\$63.00

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RED PINE		TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	626.00	\$68.06	\$57.85	85.00%	\$65.73	-3.42%	\$65.73	\$65.73
CRYSTAL FALLS FOREST MGT UNI	1	113.00	\$79.92	\$51.95	65.00%	\$70.11	-12.27%	\$70.11	\$70.11
GWINN FOREST MGT UNIT	2	456.00	\$73.29	\$44.69	60.98%	\$65.18	-11.06%	\$60.00	\$73.50
ESCANABA RIVER STATE FOREST		456.00	\$73.29	\$44.69	60.98%	\$65.18	-11.06%	\$60.00	\$73.50
SHINGLETON FOREST MGT UNIT	4	3,791.00	\$69.66	\$54.23	77.86%	\$95.50	37.10%	\$51.00	\$114.06
NEWBERRY FOREST MGT UNIT	1	1,273.00	\$79.42	\$62.75	79.01%	\$115.10	44.93%	\$115.10	\$115.10
S STE MARIE FMU (NAUBINWAY)	2	710.00	\$72.47	\$58.66	80.94%	\$106.76	47.32%	\$43.80	\$151.00
LAKE SUPERIOR STATE FOREST		5,774.00	\$72.16	\$56.65	78.52%	\$101.21	40.26%	\$43.80	\$151.00
UPPER PENINSULA	11				77.66%		32.19%	\$43.80	\$151.00
GAYLORD FOREST MGT UNIT	8	2,008.00	\$82.00	\$58.59	71.45%	\$100.76	22.87%	\$47.70	\$211.57
PIGEON RIVER FOREST MGT UNIT	1	332.00	\$65.84	\$46.75	71.01%	\$75.00	13.91%	\$75.00	\$75.00
ATLANTA FOREST MGT UNIT	4	867.00	\$96.11	\$69.45	72.26%	\$123.40	28.39%	\$58.80	\$195.10
MACKINAW STATE FOREST	<u></u>	3,207.00	\$84.15	\$60.30	71.66%	\$104.21	23.85%	\$47.70	\$211.57
TRAVERSE CITY FOREST MGT UNI	16	6,495.00	\$59.14	\$44.25	74.82%	\$59.71	0.96%	\$38.65	\$75.00
CADILLAC FOREST MGT UNIT	5	1,699.00	\$60.66	\$38.28	63.09%	\$59.15	-2.50%	\$40.00	\$82.96
PERE MARQUETTE STATE FORES		8,194.00	\$59.46	\$43.01	72.34%	\$59.59	0.23%	\$38.65	\$82.96
ROSCOMMON FOREST MGT UNIT	8	4,274.00	\$63.85	\$46.41	72.68%	\$68.78	7.71%	\$40.40	\$110.00
GRAYLING FOREST MGT UNIT	6	451.00	\$61.67	\$39.49	64.02%	\$40.21	-34.80%	\$33.20	\$56.40
GLADWIN FOREST MGT UNIT	3	640.00	\$57.98	\$45.04	77.68%	\$52.88	-8.79%	\$35.00	\$60.00
AUSABLE STATE FOREST	<u> </u>	5,365.00	\$62.97	\$45.66	72.52%	\$64.48	2.40%	\$33.20	\$110.00
NORTHERN LOWER PENINSULA	51	16,766.00	\$65.30	\$47.17	72.23%	\$69.69	6.72%	\$33.20	\$211.57
STATEWIDE	62				73.93%		14.72%	\$33.20	\$211.57
SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	1	89.00	\$38.60	\$27.00	69.95%	\$37.00	-4.15%	\$37.00	\$37.00
ESCANABA RIVER STATE FOREST	1	89.00	\$38.60	\$27.00	69.95%	\$37.00	-4.15%	\$37.00	\$37.00
UPPER PENINSULA	1				69.95%		-4.15%	\$37.00	\$37.00
STATEWIDE	1				69.95%		-4.15%	\$37.00	\$37.00

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TAMARACK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF	AVERAGE ADVERTISED	RATIO OF COLUMN 4 TO	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3	MINIMUM SOLD	MAXIMUM SOLD PRICE
	(1)	(2)	APPRAISAL (3)	PRICE (4)	COLUMN 3 (5)	(6)	TO COL. 6 (7)	PRICE (8)	(9)
GWINN FOREST MGT UNIT	2	164.00	\$28.13	\$16.15	57.41%	\$25.68	-8.69%	\$20.00	\$28.25
ESCANABA FOREST MGT UNIT	1	755.00	\$25.66	\$20.00	77.94%	\$25.00	-2.57%	\$25.00	\$25.00
ESCANABA RIVER STATE FOREST		919.00	\$26.10	\$19.31	73.99%	\$25.12	-3.75%	\$20.00	\$28.25
SHINGLETON FOREST MGT UNIT	1	34.00	\$28.36	\$9.65	34.03%	\$9.65	-65.97%	\$9.65	\$9.65
S STE MARIE FMU (SOO MAINLAN	1	115.00	\$28.92	\$16.50	57.05%	\$16.51	-42.91%	\$16.51	\$16.51
LAKE SUPERIOR STATE FOREST	2	149.00	\$28.79	\$14.94	51.88%	\$14.94	-48.09%	\$9.65	\$16.51
UPPER PENINSULA	5				70.64%		-10.48%	\$9.65	\$28.25
STATEWIDE	5				70.64%		-10.48%	\$9.65	\$28.25
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
S STE MARIE FMU (SOO MAINLAN	1	142.00	\$34.08	\$27.60	80.99%	\$28.01	-17.81%	\$28.01	\$28.01
S STE MARIE FMU (DRUMMOND IS	1	53.00	\$29.35	\$19.95	67.97%	\$19.99	-31.89%	\$19.99	\$19.99
LAKE SUPERIOR STATE FOREST		195.00	\$32.79	\$25.52	77.82%	\$25.83	-21.24%	\$19.99	\$28.01
UPPER PENINSULA	2				77.82%		-21.24%	\$19.99	\$28.01
GAYLORD FOREST MGT UNIT	3	1,003.00	\$16.23	\$6.32	38.97%	\$7.66	-52.78%	\$5.50	\$10.15
MACKINAW STATE FOREST		1,003.00	\$16.23	\$6.32	38.97%	\$7.66	-52.78%	\$5.50	\$10.15
NORTHERN LOWER PENINSULA	3	1,003.00	\$16.23	\$6.32	38.97%	\$7.66	-52.78%	\$5.50	\$10.15
STATEWIDE	5				49.93%		-43.88%	\$5.50	\$28.01
WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
CADILLAC FORCET MOT LIVIT	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	$\frac{4}{4}$	$  \frac{1,834.00}{1,834.00}$	<u>\$10.12</u> 	_ <u> </u>	66.67%	\$12.40 \$12.40	$\frac{22.49\%}{22.49\%}$	\$5.90 \$5.90	\$19.00 \$10.00
PERE MARQUETTE STATE FORES NORTHERN LOWER PENINSULA	4	1,834.00	+ -		66.67%	\$12.40 \$42.40	22.49%	*	\$19.00
	4	1,834.00	\$10.12	\$6.75	66.67%	\$12.40	22.49%	\$5.90	\$19.00
STATEWIDE	4				66.67%		22.49%	\$5.90	\$19.00

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55.88%

72.29%

\$5.55

\$75.01

PULPWOOD (Cords, see general note 3)

STATEWIDE

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WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	59.00	\$30.97	\$23.55	76.04%	\$38.50	24.31%	\$38.50	\$38.50
ESCANABA RIVER STATE FOREST		59.00	\$30.97	\$23.55	76.04%	\$38.50	24.31%	\$38.50	\$38.50
SHINGLETON FOREST MGT UNIT	4	635.00	\$19.69	\$11.53	58.56%	\$13.31	-32.39%	\$7.00	\$35.00
NEWBERRY FOREST MGT UNIT	3	296.00	\$31.06	\$20.18	64.98%	\$24.38	-21.52%	\$22.44	\$25.00
LAKE SUPERIOR STATE FOREST		931.00	\$23.31	\$14.28	61.28%	\$16.83	-27.78%	\$7.00	\$35.00
UPPER PENINSULA	8				62.42%		-23.74%	\$7.00	\$38.50
GAYLORD FOREST MGT UNIT	2	132.00	\$18.00	\$13.05	72.48%	\$23.09	28.28%	\$18.00	\$30.00
ATLANTA FOREST MGT UNIT	2	171.00	\$18.72	\$17.99	96.08%	\$22.69	21.20%	\$20.00	\$25.00
MACKINAW STATE FOREST	4	303.00	\$18.41	\$15.83	86.03%	\$22.86	24.22%	\$18.00	\$30.00
TRAVERSE CITY FOREST MGT UNI	1	268.00	\$15.14	\$11.50	75.96%	\$11.50	-24.04%	\$11.50	\$11.50
CADILLAC FOREST MGT UNIT	2	1,518.00	\$12.43	\$5.88	47.28%	\$36.43	193.17%	\$20.00	\$38.50
PERE MARQUETTE STATE FORES	3	1,786.00	\$12.83	\$6.72	52.36%	\$32.69	154.72%	\$11.50	\$38.50
ROSCOMMON FOREST MGT UNIT	3	944.00	\$31.51	\$23.62	74.97%	\$28.13	-10.73%	\$23.85	\$35.00
GRAYLING FOREST MGT UNIT	1	151.00	\$12.73	\$9.05	71.09%	\$9.05	-28.91%	\$9.05	\$9.05
AUSABLE STATE FOREST	4	1,095.00	\$28.92	\$21.61	74.73%	\$25.50	-11.83%	\$9.05	\$35.00
NORTHERN LOWER PENINSULA	11	3,184.00	\$18.89	\$12.71	67.26%	\$29.28	54.96%	\$9.05	\$38.50
STATEWIDE	19				65.90%		32.84%	\$7.00	\$38.50
WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	283.00	\$20.07	\$17.05	84.95%	\$35.51	76.93%	\$35.51	\$35.51
GWINN FOREST MGT UNIT	4	1,482.00	\$37.77	\$26.44	70.01%	\$41.05	8.69%	\$28.35	\$54.69
ESCANABA RIVER STATE FOREST		<u> </u>		<u> </u>	70.01%	<del>\$41.05</del>		\$28.35	
SHINGLETON FOREST MGT UNIT	2	454.00	\$26.43	\$20.70	78.31%	\$29.18	10.41%	\$12.25	\$36.20
S STE MARIE FMU (NAUBINWAY)	1	41.00		\$23.45	70.00%	\$39.11	16.75%	\$39.11	\$39.11
S STE MARIE FMU (SOO MAINLAN	1	99.00	\$28.47	\$22.80	80.08%	\$23.00	-19.21%	\$23.00	\$23.00
LAKE SUPERIOR STATE FOREST	$\frac{1}{4}$		\$27.26	<u> </u>	77.92%		5.79%	\$12.25	\$39.11
UPPER PENINSULA	9		Ψ21.20	ΨZ1.Z¬	72.75%		13.07%	\$12.25	\$54.69
GAYLORD FOREST MGT UNIT	1	195.00	\$7.50	\$5.55	74.00%	\$5.55	-26.00%	\$5.55	\$5.55
PIGEON RIVER FOREST MGT UNIT	2	874.00	\$18.72	\$13.10	69.98%	\$68.68	266.86%	\$55.31	\$75.01
MACKINAW STATE FOREST	$\frac{2}{3}$	1,069.00	\$16.67	- — — — <del>\$10.10</del> \$11.72	70.31%	<del>\$57.16</del>	242.83%	\$5.55	======================================
NORTHERN LOWER PENINSULA	3	1,069.00	\$16.67	\$11.72	70.31%	\$57.16	242.83%	\$5.55	\$75.01

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PULPWOOD EXCLUSION (Cords, see general note 3)

PULPWOOD EXCLUSION		- 3		
B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	1	239.00	\$236.01	\$236.01
AUSABLE STATE FOREST		239.00	\$236.01	\$236.01
NORTHERN LOWER PENINSULA	1	239.00	\$236.01	\$236.01
STATEWIDE	1		\$236.01	\$236.01
BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	840.00	\$182.31	\$182.31
ESCANABA RIVER STATE FOREST		840.00	\$182.31	\$182.31
UPPER PENINSULA	1		\$182.31	\$182.31
STATEWIDE	1		\$182.31	\$182.31
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
S STE MARIE FMU (NAUBINWAY)	<b>(1)</b>	(2) 118.00	\$559.00	\$559.00
S STE MARIE FMU (NAUBINWAY)  LAKE SUPERIOR STATE FOREST			\$559.00 \$559.00	\$559.00 \$559.00
	1	118.00		
LAKE SUPERIOR STATE FOREST UPPER PENINSULA GRAYLING FOREST MGT UNIT	1	118.00	\$559.00	\$559.00
LAKE SUPERIOR STATE FOREST UPPER PENINSULA	<u>1</u> 1	118.00 118.00	\$559.00 \$559.00 \$175.20	\$559.00 \$559.00
LAKE SUPERIOR STATE FOREST UPPER PENINSULA GRAYLING FOREST MGT UNIT	1 1 1	118.00 118.00  135.00	\$559.00 \$559.00 \$175.20	\$559.00 \$559.00 \$175.20
LAKE SUPERIOR STATE FOREST UPPER PENINSULA GRAYLING FOREST MGT UNIT AUSABLE STATE FOREST	1 1 1 1 1	118.00 118.00  135.00	\$559.00 \$559.00 \$175.20 \$175.20	\$559.00 \$559.00 \$175.20 \$175.20
LAKE SUPERIOR STATE FOREST UPPER PENINSULA GRAYLING FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED	1 1 1 1 1	118.00 118.00  135.00	\$559.00 \$559.00 \$175.20 \$175.20 \$175.20	\$559.00 \$559.00 \$175.20 \$175.20 \$175.20 \$559.00
LAKE SUPERIOR STATE FOREST UPPER PENINSULA GRAYLING FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE	1 1 1 1 1 1 1 1 2 # OF SALES	118.00 118.00 135.00 135.00 135.00	\$559.00 \$559.00 \$175.20 \$175.20 \$175.20 \$175.20	\$559.00 \$559.00 \$175.20 \$175.20 \$175.20 \$559.00
LAKE SUPERIOR STATE FOREST UPPER PENINSULA GRAYLING FOREST MGT UNIT AUSABLE STATE FOREST NORTHERN LOWER PENINSULA STATEWIDE MIXED	1 1 1 1 1 1 1 2 # OF SALES SOLD	118.00 118.00 135.00 135.00 135.00	\$559.00 \$559.00 \$175.20 \$175.20 \$175.20 \$175.20	\$559.00 \$559.00 \$175.20 \$175.20 \$175.20 \$559.00
LAKE SUPERIOR STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA  STATEWIDE  MIXED  OAK	1 1 1 1 1 1 1 2 # OF SALES SOLD (1)	118.00 118.00 135.00 135.00 135.00 TOTAL VOLUME	\$559.00 \$559.00 \$175.20 \$175.20 \$175.20 \$175.20 MIN PRICE	\$559.00 \$559.00 \$175.20 \$175.20 \$175.20 \$559.00 MAX PRICE
LAKE SUPERIOR STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA  STATEWIDE  MIXED  OAK  GRAYLING FOREST MGT UNIT	1 1 1 1 1 1 1 2 # OF SALES SOLD (1) 1	118.00 118.00 135.00 135.00 135.00 100 100 100 100 100 100 100 100 100	\$559.00 \$559.00 \$175.20 \$175.20 \$175.20 \$175.20 MIN PRICE	\$559.00 \$559.00 \$175.20 \$175.20 \$175.20 \$559.00 MAX PRICE
LAKE SUPERIOR STATE FOREST  UPPER PENINSULA  GRAYLING FOREST MGT UNIT  AUSABLE STATE FOREST  NORTHERN LOWER PENINSULA  STATEWIDE  MIXED  OAK  GRAYLING FOREST MGT UNIT  GLADWIN FOREST MGT UNIT	1 1 1 1 1 1 2 # OF SALES SOLD (1) 1 1	118.00 118.00 135.00 135.00 135.00 TOTAL VOLUME (2) 140.00 181.00	\$559.00 \$559.00 \$175.20 \$175.20 \$175.20 \$175.20 MIN PRICE \$44.00 \$135.95	\$559.00 \$559.00 \$175.20 \$175.20 \$175.20 \$559.00 MAX PRICE \$44.00 \$135.95

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PULPWOOD EXCLUSION (Cords, see general note 3)

PULPWOOD EXCLUSION	v (Coras, se	e general noi	.e ა)	
MIXED	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
PINE	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	323.00	\$347.74	\$347.74
AUSABLE STATE FOREST		323.00	\$347.74	\$347.74
NORTHERN LOWER PENINSULA	1	323.00	\$347.74	\$347.74
STATEWIDE	1		\$347.74	\$347.74
MIXED	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
SOFTWOOD	SOLD			
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	211.00	\$142.34	\$142.34
MACKINAW STATE FOREST		211.00	\$142.34	\$142.34
NORTHERN LOWER PENINSULA	1	211.00	\$142.34	\$142.34
STATEWIDE	1		\$142.34	\$142.34
N. WHITE	# OF SALES	TOTAL VOLUME	MIN PRICE	MAX PRICE
CEDAR	SOLD			
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	40.00	\$200.00	\$200.00
MACKINAW STATE FOREST	1	40.00	\$200.00	\$200.00
NORTHERN LOWER PENINSULA	1	40.00	\$200.00	\$200.00
STATEWIDE	1		\$200.00	\$200.00
RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	315.00	\$163.00	\$163.00
PERE MARQUETTE STATE FORES	1	315.00	\$163.00	\$163.00
NORTHERN LOWER PENINSULA	1	315.00	\$163.00	\$163.00
STATEWIDE	1		\$163.00	\$163.00
RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)	<b>***</b>	2000 15
GAYLORD FOREST MGT UNIT	$\frac{1}{4}$	$   \frac{15.00}{45.00}$	\$388.15	\$388.15
MACKINAW STATE FOREST	1	15.00	\$388.15	\$388.15
NORTHERN LOWER PENINSULA	1	15.00	\$388.15	\$388.15
STATEWIDE	1		\$388.15	\$388.15

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PULPWOOD EXCLUSION (Cords, see general note 3)

	( ,	- 9	,	
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	2	508.00	\$108.35	\$172.35
MACKINAW STATE FOREST		508.00	\$108.35	\$172.35
NORTHERN LOWER PENINSULA	2	508.00	\$108.35	\$172.35
STATEWIDE	2		\$108.35	\$172.35
WHITE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
PINE	SOLD			
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	89.00	\$128.10	\$128.10
MACKINAW STATE FOREST		89.00	\$128.10	\$128.10
NORTHERN LOWER PENINSULA	1	89.00	\$128.10	\$128.10

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