

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2018 TO 12/31/2018

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	78.50	\$104.95	\$115.88	10.00%	\$95.00	\$120.00
Crystal Falls Management Unit		<u> </u>	<u>\$224.16</u>	<u>\$257.92</u>	<u> </u>	<u>\$148.00</u>	<u>\$261.47</u>
COPPER COUNTRY STATE FOREST	9	440.80	\$202.93	\$232.62	15.00%	\$95.00	\$261.47
Gwinn Management Unit	4	1,559.60	\$152.89	\$204.58	34.00%	\$122.00	\$205.00
_Escanaba Management Unit	8	244.30	<u>\$110.10</u>	<u>\$141.93</u>	29.00%	<u>\$79.00</u>	<u>\$272.68</u>
ESCANABA RIVER STATE FOREST	12	1,803.90	\$147.10	\$196.10	33.00%	\$79.00	\$272.68
Shingleton Management Unit	4	27.50	<u>\$151.31</u>	<u>\$169.90 \$169.90 </u>	12.00%	\$150.65	<u>\$215.00</u>
LAKE SUPERIOR STATE FOREST	4	27.50	\$151.31	\$169.90	12.00%	\$150.65	\$215.00
UPPER PENNINSULA	25	2,272.20	\$157.98	\$202.87	28.00%	\$79.00	\$272.68
Gaylord Management Unit	8	<u> </u>	<u>\$65.47</u>	<u>\$68.76 \$68.76 </u>	5.00%	\$52.00	\$90.00
MACKINAW STATE FOREST	8	368.30	\$65.47	\$68.76	5.00%	\$52.00	\$90.00
Traverse City Management Unit	8	589.00	\$126.20	\$131.44	4.00%	\$108.00	\$256.65
_Cadillac Management Unit	2			<u>\$145.18</u>	<u>30.00%</u>	<u>\$112.00</u>	<u>\$164.87</u>
PERE MARQUETTE STATE FOREST	10	761.10	\$122.99	\$134.54	9.00%	\$108.00	\$256.65
Grayling Management Unit	1		<u>\$118.00</u>	<u>\$130.00</u>	<u>10.00%</u>	<u>\$130</u> .00	<u>\$130.00</u>
AUSABLE STATE FOREST	1	8.30	\$118.00	\$130.00	10.00%	\$130.00	\$130.00
NORTHERN LOWER PENNINSULA	19	1,137.70	\$104.33	\$113.21	9.00%	\$52.00	\$256.65
STATEWIDE	44	3,409.90	\$140.08	\$172.95	23.00%	\$52.00	\$272.68

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BEECH (07)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	3.80	\$79.00	<u>\$100.78</u>		<u>\$100</u> .78	<u>\$100.78</u>
ESCANABA RIVER STATE FOREST	1	3.80	\$79.00	\$100.78	28.00%	\$100.78	\$100.78
UPPER PENNINSULA	1	3.80	\$79.00	\$100.78	28.00%	\$100.78	\$100.78
Gaylord Management Unit	5	122.60	<u>\$66.03</u>	<u>\$67.95</u>	3.00%	<u>\$57</u> .00	<u>\$81.4</u> 2
MACKINAW STATE FOREST	5	122.60	\$66.03	\$67.95	3.00%	\$57.00	\$81.42
Traverse City Management Unit	8	196.30	\$126.61	\$133.20	5.00%	\$115.00	\$143.34
Cadillac Management Unit	3	278.40	\$112.80	<u>\$114.70</u>		<u>\$108</u> .00	<u>\$137.39</u>
PERE MARQUETTE STATE FOREST	11	474.70	\$118.51	\$122.35	3.00%	\$108.00	\$143.34
Grayling Management Unit	1	2.70	<u>\$85.00</u>	<u>\$249.53 (\$249.53</u>	194.00%	\$249.53	<u>\$249.5</u> 3
AUSABLE STATE FOREST	1	2.70	\$85.00	\$249.53	194.00%	\$249.53	\$249.53
NORTHERN LOWER PENNINSULA	17	600.00	\$107.64	\$111.81	4.00%	\$57.00	\$249.53
STATEWIDE	18	603.80	\$107.46	\$111.74	4.00%	\$57.00	\$249.53

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	27.30		<u>\$85.16</u>	3.00%	\$82.00	<u>\$100.00</u>
COPPER COUNTRY STATE FOREST	2	27.30	\$82.35	\$85.16	3.00%	\$82.00	\$100.00
Gwinn Management Unit	2	13.10	\$70.62	\$70.62	0.00%	\$61.00	\$71.00
<u>Escanaba Management Unit</u>	2		<u> </u>	<u> </u>		<u>\$66</u> .00	
ESCANABA RIVER STATE FOREST	4	16.40	\$71.45	\$72.38	1.00%	\$61.00	\$84.40
UPPER PENNINSULA	6	43.70	\$78.26	\$80.37	3.00%	\$61.00	\$100.00
STATEWIDE	6	43.70	\$78.26	\$80.37	3.00%	\$61.00	\$100.00

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SAW HIMBER III MBF (see general hole 3)							
BLACK CHERRY (49)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	25.20	\$197.24	\$270.88	37.00%	\$175.00	\$286.48
Crystal Falls Management Unit	4		_ <u>\$119.16</u> _	<u>\$130.59</u>	<u> </u>	<u>\$120</u> .00	<u>\$184.05</u>
COPPER COUNTRY STATE FOREST	7	50.60	\$158.05	\$200.46	27.00%	\$120.00	\$286.48
Gwinn Management Unit	2	0.80	\$152.13	\$152.13	0.00%	\$151.00	\$154.00
<u>Escanaba Management Unit</u>		<u> </u>	<u>\$15</u> 3.00 _	<u>\$195.17</u>	<u> </u>	<u>\$195</u> . <u>17</u>	<u>\$195.1</u> 7_
ESCANABA RIVER STATE FOREST	3	2.40	\$152.71	\$180.82	18.00%	\$151.00	\$195.17
Shingleton Management Unit	2	1.20	\$100.67	\$175.46	74.00%	\$150.65	\$177.72
Newberry Management Unit	1	<u> </u>	\$229.00 _	<u>\$231.77</u>		<u>\$231.77</u>	<u>\$231.77 \$231.77</u>
LAKE SUPERIOR STATE FOREST	3	2.20	\$159.00	\$201.06	26.00%	\$150.65	\$231.77
UPPER PENNINSULA	13	55.20	\$157.85	\$199.63	26.00%	\$120.00	\$286.48
Gaylord Management Unit	3		\$230.54	<u>\$232.09</u>		\$223.00	\$313.00
MACKINAW STATE FOREST	3	19.90	\$230.54	\$232.09	1.00%	\$223.00	\$313.00
Traverse City Management Unit	17	288.30	\$153.66	\$174.62	14.00%	\$149.00	\$407.91
<u>Cadillac Management Unit</u>	4	<u> </u>	<u>\$129.40</u>	\$183.14	<u> </u>	<u>\$123.00</u>	<u>\$293.13</u>
PERE MARQUETTE STATE FOREST	21	322.30	\$151.10	\$175.52	16.00%	\$123.00	\$407.91
NORTHERN LOWER PENNINSULA	24	342.20	\$155.72	\$178.81	15.00%	\$123.00	\$407.91
STATEWIDE	37	397.40	\$156.02	\$181.70	16.00%	\$120.00	\$407.91
GREEN ASH (42)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	6	36.30	\$85.31	\$129.12	51.00%	\$61.00	\$150.31
ESCANABA RIVER STATE FOREST	6	36.30	\$85.31	\$129.12	51.00%	<u>\$61.00</u>	\$150.31
UPPER PENNINSULA	6	36.30	\$85.31	\$129.12	51.00%	\$61.00	\$150.31
STATEWIDE	6	36.30	\$85.31	\$129.12	51.00%	\$61.00	\$150.31

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SAWTIMBER in MBF (see general note 3)

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	3		\$48.27	<u>\$54.39</u>	<u> </u>	<u>\$53</u> .00	<u>\$60.0</u> 0
MACKINAW STATE FOREST	3	116.30	\$48.27	\$54.39	13.00%	\$53.00	\$60.00
Traverse City Management Unit		59.10	<u>\$16.00 </u>	\$20.00		<u>\$20</u> .00	\$20.00
PERE MARQUETTE STATE FOREST	1	59.10	\$16.00	\$20.00	25.00%	\$20.00	\$20.00
Roscommon Management Unit	3		<u>\$35.90</u>	<u>\$43.66 \$43.66 </u>	22.00%	<u>\$27</u> .00	\$60.76
AUSABLE STATE FOREST	3	108.40	\$35.90	\$43.66	22.00%	\$27.00	\$60.76
NORTHERN LOWER PENNINSULA	7	283.80	\$36.82	\$43.13	17.00%	\$20.00	\$60.76
STATEWIDE	7	283.80	\$36.82	\$43.13	17.00%	\$20.00	\$60.76

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLD PRICE	COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	20	1,444.70	\$62.25	\$71.27	14.00%	\$53.00	\$111.52
Pigeon River Country Management Unit	5	314.80	\$68.56	\$87.10	27.00%	\$63.00	\$99.69
Atlanta Management Unit	4		<u>\$89.58</u>	<u>\$160.20</u>	<u> </u>	<u>\$110</u> .00	<u>\$170.69</u>
MACKINAW STATE FOREST	29	1,907.00	\$65.41	\$80.76	23.00%	\$53.00	\$170.69
Traverse City Management Unit	21	952.40	\$108.96	\$130.58	20.00%	\$62.00	\$274.67
<u>Cadillac Management Unit</u>		2,739.60	<u>\$105.60</u>	<u>\$122.65</u>	<u>16.00%</u>	<u>\$93</u> .00	<u>\$250.00</u>
PERE MARQUETTE STATE FOREST	34	3,692.00	\$106.47	\$124.70	17.00%	\$62.00	\$274.67
Roscommon Management Unit	9	912.90	\$61.17	\$69.17	13.00%	\$59.00	\$75.95
Grayling Management Unit	6	782.40	\$89.98	\$108.07	20.00%	\$80.00	\$300.00
_Gladwin Management Unit	4		\$49.31	<u>\$52.57</u>		<u>\$45</u> .00	
AUSABLE STATE FOREST	19	2,060.10	\$70.01	\$81.00	16.00%	\$45.00	\$300.00
NORTHERN LOWER PENNINSULA	82	7,659.10	\$86.44	\$102.00	18.00%	\$45.00	\$300.00
STATEWIDE	82	7,659.10	\$86.44	\$102.00	18.00%	\$45.00	\$300.00

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	6	163.30	\$138.88	\$168.51	21.00%	\$150.38	\$226.38
ESCANABA RIVER STATE FOREST	<u> </u>	163.30		<u> </u>	21.00%	\$150.38	\$226.38
UPPER PENNINSULA	6	163.30	\$138.88	\$168.51	21.00%	\$150.38	\$226.38
Gaylord Management Unit	2	18.70	\$115.88	\$123.34	6.00%	\$119.14	\$125.00
Atlanta Management Unit	2	4.70		<u>\$113.81</u>		<u>\$105.00</u>	<u></u>
MACKINAW STATE FOREST	4	23.40	\$115.47	\$121.42	5.00%	\$105.00	\$125.00
Traverse City Management Unit	1		<u>\$123.00</u>	<u>\$123.00 </u>	0.00%	\$123.00	<u>\$123.0</u> 0
PERE MARQUETTE STATE FOREST	1	131.90	\$123.00	\$123.00	0.00%	\$123.00	\$123.00
Roscommon Management Unit	12	382.60	\$116.19	\$170.86	47.00%	\$59.00	\$230.00
Grayling Management Unit	13	1,588.30	\$208.20	\$277.43	33.00%	\$171.06	\$500.00
Gladwin Management Unit	2			<u>\$11</u> 7.25		<u>\$106.02</u>	<u>\$142.0</u> 0
AUSABLE STATE FOREST	27	2,051.00	\$187.49	\$251.30	34.00%	\$59.00	\$500.00
NORTHERN LOWER PENNINSULA	32	2,206.30	\$182.87	\$242.25	32.00%	\$59.00	\$500.00
STATEWIDE	38	2,369.60	\$179.84	\$237.17	32.00%	\$59.00	\$500.00
MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit				<u>\$201.31</u>	210.00%	\$201.31	<u>\$201.3</u> 1
MACKINAW STATE FOREST	1	26.70	\$65.00	\$201.31	210.00%	\$201.31	\$201.31
	1	26 70	\$65.00	\$201.31	210 00%	\$201.31	\$201.31

NORTHERN LOWER PENNINSULA	1	26.70	\$65.00	\$201.31	210.00%	\$201.31	\$201.31
STATEWIDE	1	26.70	\$65.00	\$201.31	210.00%	\$201.31	\$201.31

N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4		\$48.54	<u>\$56.81</u>	<u>17.00%</u>	\$38.00	<u>\$65.49</u>
MACKINAW STATE FOREST	4	35.70	\$48.54	\$56.81	17.00%	\$38.00	\$65.49
NORTHERN LOWER PENNINSULA	4	35.70	\$48.54	\$56.81	17.00%	\$38.00	\$65.49
STATEWIDE	4	35.70	\$48.54	\$56.81	17.00%	\$38.00	\$65.49

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	10.90	\$57.00	\$60.14	6.00%	\$60.14	\$60.14
Crystal Falls Management Unit	4	<u> </u>		<u>\$104.53</u>	74.00% _	<u>\$88</u> .97	<u>\$146.40</u>
COPPER COUNTRY STATE FOREST	5	111.90	\$59.83	\$100.21	67.00%	\$60.14	\$146.40
Gwinn Management Unit	4	13.30	\$90.00	\$90.08	0.00%	\$90.00	\$100.00
Escanaba Management Unit	<u> </u>		<u>\$75.93</u>	<u>\$115.24</u>	<u> </u>	<u> </u>	<u>\$238.20</u>
ESCANABA RIVER STATE FOREST	12	29.30	\$82.31	\$103.82	26.00%	\$70.00	\$238.20
Shingleton Management Unit	2	1.30	\$70.23		23.00%	\$64.00	<u>\$160.0</u> 0
LAKE SUPERIOR STATE FOREST	2	1.30	\$70.23	\$86.15	23.00%	\$64.00	\$160.00
UPPER PENNINSULA	19	142.50	\$64.55	\$100.82	56.00%	\$60.14	\$238.20
Gaylord Management Unit	4	22.80	\$54.33	\$64.13	18.00%	\$45.00	\$78.33
Pigeon River Country Management Unit	1		\$51.00	<u>\$70.62</u>		<u>\$70</u> .62	<u>\$70.62</u>
MACKINAW STATE FOREST	5	26.60	\$53.86	\$65.06	21.00%	\$45.00	\$78.33
Gladwin Management Unit	1	2.40	\$45.00	\$103.22	129.00%	\$103.22	\$103.22
AUSABLE STATE FOREST	1	2.40	\$45.00	\$103.22	129.00%	\$103.22	\$103.22
NORTHERN LOWER PENNINSULA	6	29.00	\$53.12	\$68.22	28.00%	\$45.00	\$103.22
STATEWIDE	25	171.50	\$62.62	\$95.31	52.00%	\$45.00	\$238.20

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	260.00	\$225.71	\$319.65	42.00%	\$224.00	\$662.72
<u>Crystal Falls Management Unit</u>	<u> </u>	<u> </u>	<u>\$130.94</u>	<u>\$168.89</u>	<u> </u>	<u>\$115.56</u>	<u>\$260.25</u>
COPPER COUNTRY STATE FOREST	16	424.80	\$188.94	\$261.16	38.00%	\$115.56	\$662.72
Gwinn Management Unit	5	91.90	\$61.63	\$61.66	0.00%	\$52.00	\$72.00
<u>Escanaba Management Unit</u>		<u></u>	\$192.46	<u>\$252.86</u>	<u>31.00%</u>	<u>\$160</u> .00	<u>\$321.61</u>
ESCANABA RIVER STATE FOREST	19	403.80	\$162.69	\$209.35	29.00%	\$52.00	\$321.61
Shingleton Management Unit	8	80.10	\$108.17	\$165.49	53.00%	\$89.00	\$227.69
Newberry Management Unit	3	129.40	\$122.31	\$164.67	35.00%	\$111.11	\$255.00
Sault Ste Marie (Soo Office)	2		<u>\$143.00</u>	<u> \$158.53</u>	<u> </u>	<u>\$145</u> .55	<u>\$290.00</u>
LAKE SUPERIOR STATE FOREST	13	218.40	\$117.97	\$164.72	40.00%	\$89.00	\$290.00
UPPER PENNINSULA	48	1,047.00	\$164.01	\$221.06	35.00%	\$52.00	\$662.72
Gaylord Management Unit	18	616.50	\$130.76	\$140.10	7.00%	\$109.00	\$246.06
Pigeon River Country Management Unit	4	73.10	\$109.12	\$136.44	25.00%	\$111.00	\$150.93
Atlanta Management Unit	<u> </u>		<u>\$140.21</u>	<u>\$191.16</u>	<u> </u>	<u>\$150.00</u>	<u>\$254.47</u>
MACKINAW STATE FOREST	26	784.30	\$129.88	\$145.92	12.00%	\$109.00	\$254.47
Traverse City Management Unit	24	714.20	\$112.24	\$146.46	30.00%	\$65.00	\$398.45
Cadillac Management Unit	7		<u>\$125.28</u>	<u>\$131.68</u>	5.00%	<u>\$86</u> .00	<u>\$171.27</u>
PERE MARQUETTE STATE FOREST	31	1,091.00	\$116.74	\$141.35	21.00%	\$65.00	\$398.45
Roscommon Management Unit	8	266.00	\$72.50	\$84.91	17.00%	\$65.00	\$115.48
Grayling Management Unit	3	92.00	\$49.49	\$126.47	156.00%	\$51.00	\$149.72
Gladwin Management Unit	<u> </u>		\$41.87	<u>\$63.26</u>	<u>51.00%</u>	\$29.00	<u>\$93.48</u>
AUSABLE STATE FOREST	17	773.50	\$53.31	\$78.23	47.00%	\$29.00	\$149.72
NORTHERN LOWER PENNINSULA	74	2,648.80	\$102.11	\$124.27	22.00%	\$29.00	\$398.45
STATEWIDE	122	3,695.80	\$119.65	\$151.69	27.00%	\$29.00	\$662.72

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	76.40	\$208.00	\$208.00	0.00%	\$208.00	\$208.00
<u>Escanaba Management Unit</u>	5		\$166.32	<u>\$226.87</u>	<u> </u>	<u>\$95</u> .10	<u>\$280.00</u>
ESCANABA RIVER STATE FOREST	6	203.00	\$182.00	\$219.77	21.00%	\$95.10	\$280.00
Shingleton Management Unit	1	145.60	\$227.00	\$245.00	8.00%	\$245.00	\$245.00
<u>Sault Ste Marie (Soo Office)</u>	<u> </u>	4.10	\$192.00	<u>\$260.00</u>	35.00%	\$260.00	\$260.00
LAKE SUPERIOR STATE FOREST	2	149.70	\$226.04	\$245.41	9.00%	\$245.00	\$260.00
UPPER PENNINSULA	8	352.70	\$200.70	\$230.65	15.00%	\$95.10	\$280.00
Gaylord Management Unit	6	505.10	\$245.10	\$313.56	28.00%	\$237.00	\$424.85
Pigeon River Country Management Unit	4	165.20	\$198.63	\$219.86	11.00%	\$186.00	\$229.16
Atlanta Management Unit	2	<u> </u>	\$198.09 _	<u>\$200.82</u>	<u> </u>	<u>\$183.00</u>	<u>\$210.00</u>
MACKINAW STATE FOREST	12	704.40	\$231.92	\$286.13	23.00%	\$183.00	\$424.85
Traverse City Management Unit	10	206.10	\$212.78	\$321.00	51.00%	\$185.40	\$486.22
<u>Cadillac Management Unit</u>	<u> </u>	3 <u>,202.90</u>	<u>\$174.75</u>	<u>\$304.60</u>	<u> </u>	<u>\$175.00</u>	<u>\$420.35</u>
PERE MARQUETTE STATE FOREST	21	3,409.00	\$177.05	\$305.59	73.00%	\$175.00	\$486.22
Roscommon Management Unit	2	22.90	\$241.44	\$249.58	3.00%	\$210.00	\$272.95
Grayling Management Unit	2	307.20	\$189.19	\$527.62	179.00%	\$205.00	\$551.90
Gladwin Management Unit	<u> </u>	<u> </u>	\$265.00 _	<u>\$266.00</u>	<u> </u>	<u>\$266</u> .00	<u>\$266.00</u>
AUSABLE STATE FOREST	5	344.20	\$195.77	\$498.41	155.00%	\$205.00	\$551.90
NORTHERN LOWER PENNINSULA	38	4,457.60	\$187.17	\$317.41	70.00%	\$175.00	\$551.90
STATEWIDE	46	4,810.30	\$188.16	\$311.05	65.00%	\$95.10	\$551.90

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ED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	1,511.50	\$132.00	\$156.36	18.00%	\$156.36	\$156.36
Crystal Falls Management Unit	4	<u>356.80</u>	<u>\$132.34</u>	<u>\$236.81 ي</u>	<u> </u>	<u>\$163.00</u>	<u>\$254.35</u>
COPPER COUNTRY STATE FOREST	5	1,868.30	\$132.07	\$171.72	30.00%	\$156.36	\$254.35
<u>Gwinn Management Unit</u>	1		<u>\$129.00</u>	<u>\$129.00 \$129.00 </u>	0.00%	\$129.00	<u>\$129.00</u>
ESCANABA RIVER STATE FOREST	1	88.40	\$129.00	\$129.00	0.00%	\$129.00	\$129.00
UPPER PENNINSULA	6	1,956.70	\$131.93	\$169.79	29.00%	\$129.00	\$254.35
Gaylord Management Unit	20	8,810.10	\$109.79	\$156.83	43.00%	\$71.00	\$200.19
Pigeon River Country Management Unit	6	834.60	\$104.45	\$138.48	33.00%	\$104.00	\$170.18
<u>Atlanta Management Unit</u>	6	1,053.90	<u>\$132.12</u>	<u>\$139.12</u>		<u>\$72.00</u>	<u>\$221.04</u>
MACKINAW STATE FOREST	32	10,698.60	\$111.57	\$153.66	38.00%	\$71.00	\$221.04
Traverse City Management Unit	13	5,510.80	\$109.72	\$139.84	27.00%	\$90.20	\$185.00
Cadillac Management Unit	13	8,483.80	<u>\$113.54</u>	\$ <u>170.51</u>	<u>50.00%</u>	<u>\$102.73</u>	<u>\$186.50</u>
PERE MARQUETTE STATE FOREST	26	13,994.60	\$112.04	\$158.43	41.00%	\$90.20	\$186.50
Roscommon Management Unit	13	4,117.30	\$113.65	\$160.82	42.00%	\$97.00	\$219.05
Grayling Management Unit	14	1,450.90	\$124.23	\$149.62	20.00%	\$128.00	\$375.76
Gladwin Management Unit	2		<u>\$115.03</u>	<u>\$130.54</u>	<u> </u>	<u>\$116.00</u>	<u>\$251.05</u>
AUSABLE STATE FOREST	29	5,681.50	\$116.38	\$157.36	35.00%	\$97.00	\$375.76
NORTHERN LOWER PENNINSULA	87	30,374.70	\$112.68	\$156.55	39.00%	\$71.00	\$375.76
STATEWIDE	93	32,331.40	\$113.85	\$157.35	38.00%	\$71.00	\$375.76

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	479.40	\$376.60	\$470.30	25.00%	\$360.00	\$640.60
Crystal Falls Management Unit	<u> </u>	<u>623.50</u>	\$368.13	<u>\$473.07</u>	<u>29.00%</u> _	<u>\$292</u> .00	<u>\$950.0</u>
COPPER COUNTRY STATE FOREST	15	1,102.90	\$371.81	\$471.87	27.00%	\$292.00	\$950.0
Gwinn Management Unit	4	269.90	\$322.95	\$427.10	32.00%	\$296.00	\$588.00
_Escanaba Management Unit		<u>136.90</u>	<u>\$27</u> 9.28	\$382.03		<u>\$212.00</u>	<u>\$498.0</u> 3
ESCANABA RIVER STATE FOREST	14	406.80	\$308.26	\$411.94	34.00%	\$212.00	\$588.00
Shingleton Management Unit	7	472.10	\$356.90	\$582.54	63.00%	\$287.02	\$660.60
Newberry Management Unit	3	12.00	\$385.67	\$421.94	9.00%	\$351.00	\$500.00
Sault Ste Marie (Soo Office)	1	76.60	\$394.00	\$558.00	42.00%	\$558.00	\$558.00
Sault Ste Marie (Drummond Island)	<u> </u>		\$237.00	<u></u>		<u>\$237</u> .00	<u>\$237.0</u> 0
LAKE SUPERIOR STATE FOREST	12	598.30	\$354.70	\$554.46	56.00%	\$237.00	\$660.60
UPPER PENNINSULA	41	2,108.00	\$354.69	\$483.74	36.00%	\$212.00	\$950.0
Gaylord Management Unit	13	779.60	\$342.54	\$353.26	3.00%	\$267.00	\$460.00
Pigeon River Country Management Unit	2	9.10	\$335.49	\$386.77	15.00%	\$342.50	\$451.3
Atlanta Management Unit	<u> </u>		\$457.00	<u>\$848.85</u>	<u> </u>	<u>\$848</u> .85	<u></u>
MACKINAW STATE FOREST	16	789.90	\$342.63	\$354.40	3.00%	\$267.00	\$848.8
Traverse City Management Unit	14	626.80	\$298.14	\$447.17	50.00%	\$225.49	\$667.0
Cadillac Management Unit	2	235.80	\$424.67	<u> </u>		<u>\$515</u> .00	<u>\$600.0</u> 0
PERE MARQUETTE STATE FOREST	16	862.60	\$332.73	\$486.13	46.00%	\$225.49	\$667.02
NORTHERN LOWER PENNINSULA	32	1,652.50	\$337.46	\$423.16	25.00%	\$225.49	\$848.8
STATEWIDE	73	3,760.50	\$347.12	\$457.12	32.00%	\$212.00	\$950.0
WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE

	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	43.50	\$99.00	\$110.00	11.00%	\$110.00	\$110.00
Crystal Falls Management Unit	1	4.40		<u>\$114.68</u>	<u>15.00%</u>	<u>\$114.68</u>	<u>\$114.68</u>
COPPER COUNTRY STATE FOREST	2	47.90	\$99.09	\$110.43	11.00%	\$110.00	\$114.68
Gwinn Management Unit	2	10.50	\$61.97	\$61.97	0.00%	\$59.00	\$63.00
<u>Escanaba Management Unit</u>	7			<u>\$105.06</u>		<u>\$44</u> .00	<u>\$211.85</u>
ESCANABA RIVER STATE FOREST	9	72.50	\$62.70	\$98.82	58.00%	\$44.00	\$211.85
UPPER PENNINSULA	11	120.40	\$77.18	\$103.44	34.00%	\$44.00	\$211.85
STATEWIDE	11	120.40	\$77.18	\$103.44	34.00%	\$44.00	\$211.85

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WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	5	27.60		<u>\$103.88</u>	<u> </u>	\$62.76	<u>\$149.27</u>
ESCANABA RIVER STATE FOREST	5	27.60	\$87.51	\$103.88	19.00%	\$62.76	\$149.27
UPPER PENNINSULA	5	27.60	\$87.51	\$103.88	19.00%	\$62.76	\$149.27
Gaylord Management Unit	1	3.80	\$62.00	\$62.00	0.00%	\$62.00	\$62.00
<u>Atlanta Management Unit</u>	<u> </u>			<u>\$87.00</u>		<u>\$87.00</u>	<u>\$87.0</u> 0_
MACKINAW STATE FOREST	2	22.20	\$82.72	\$82.72	0.00%	\$62.00	\$87.00
Traverse City Management Unit	6	180.70	\$57.03	\$64.73	14.00%	\$54.00	\$123.47
<u>Cadillac Management Unit</u>	<u> </u>	56.10	<u>\$53.29</u>	<u> </u>		<u>\$38.00</u>	<u>\$79.15</u>
PERE MARQUETTE STATE FOREST	9	236.80	\$56.14	\$62.89	12.00%	\$38.00	\$123.47
Roscommon Management Unit	2	21.30	\$49.14	\$75.34	53.00%	\$69.01	\$115.48
Grayling Management Unit	7	230.70	\$67.87	\$130.87	93.00%	\$75.00	\$350.00
_Gladwin Management Unit	2			<u> </u>	9.00%	<u>\$69</u> .00	<u> </u>
AUSABLE STATE FOREST	11	272.30	\$66.34	\$122.22	84.00%	\$69.00	\$350.00
NORTHERN LOWER PENNINSULA	22	531.30	\$62.48	\$94.13	51.00%	\$38.00	\$350.00
STATEWIDE	27	558.90	\$63.72	\$94.61	48.00%	\$38.00	\$350.00

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	81.40	\$92.00	\$115.57	26.00%	\$115.57	\$115.57
Crystal Falls Management Unit	2			<u>\$141.26</u>	<u> </u>	<u>\$110.00</u>	<u>\$149.09</u>
COPPER COUNTRY STATE FOREST	3	181.20	\$92.00	\$129.72	41.00%	\$110.00	\$149.09
Gwinn Management Unit	1	2.70	\$54.00	\$54.00	0.00%	\$54.00	\$54.00
_Escanaba Management Unit	6	<u>171.00</u>	<u>\$56.84</u>	<u> </u>	<u>26.00%</u>	<u>\$52</u> .00	<u>\$117.63</u>
ESCANABA RIVER STATE FOREST	7	173.70	\$56.80	\$71.21	25.00%	\$52.00	\$117.63
Newberry Management Unit	2			<u>\$101.71</u>	50.00%	<u>\$60</u> .00	<u>\$102.39</u>
LAKE SUPERIOR STATE FOREST	2	68.70	\$67.87	\$101.71	50.00%	\$60.00	\$102.39
UPPER PENNINSULA	12	423.60	\$73.65	\$101.18	37.00%	\$52.00	\$149.09
Gaylord Management Unit	5	61.40	\$53.25	\$74.62	40.00%	\$50.00	\$95.59
Pigeon River Country Management Unit	6	60.30	\$53.39	\$66.21	24.00%	\$56.00	\$108.91
Atlanta Management Unit	<u> </u>		\$116.07	<u>\$11</u> 7.89		<u>\$69</u> .00	<u></u>
MACKINAW STATE FOREST	15	219.80	\$81.32	\$91.63	13.00%	\$50.00	\$136.52
Traverse City Management Unit	13	739.00	\$56.71	\$59.71	5.00%	\$48.10	\$114.98
Cadillac Management Unit	7		\$86.97	<u>\$122.05 </u>	40.00%	<u>\$90</u> .00	<u>\$313.13</u>
PERE MARQUETTE STATE FOREST	20	868.90	\$61.24	\$69.03	13.00%	\$48.10	\$313.13
Roscommon Management Unit	7	329.80	\$75.36	\$79.66	6.00%	\$54.00	\$105.01
Grayling Management Unit	6	104.00	\$68.04	\$85.02	25.00%	\$57.02	\$199.62
_Gladwin Management Unit	2	520.60	\$39.89	<u>\$66.99</u>	68.00%	<u>\$55</u> .23	\$95.00
AUSABLE STATE FOREST	15	954.40	\$55.21	\$73.33	33.00%	\$54.00	\$199.62
NORTHERN LOWER PENNINSULA	50	2,043.10	\$60.58	\$73.47	21.00%	\$48.10	\$313.13

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	16.90	<u>\$61.01</u>	<u>\$85.61 </u>	40.00%	\$64.32	<u>\$96.44</u>
COPPER COUNTRY STATE FOREST	2	16.90	\$61.01	\$85.61	40.00%	\$64.32	\$96.44
UPPER PENNINSULA	2	16.90	\$61.01	\$85.61	40.00%	\$64.32	\$96.44
Gaylord Management Unit	4	118.30	\$69.44	\$83.49	20.00%	\$74.00	\$100.45
Pigeon River Country Management Unit	1	36.70	\$70.00	\$96.92	38.00%	\$96.92	\$96.92
Atlanta Management Unit	2		\$75.93	<u>\$98.07</u>	29.00%		<u>\$118.88</u>
MACKINAW STATE FOREST	7	166.40	\$70.01	\$87.45	25.00%	\$74.00	\$118.88
Traverse City Management Unit	1	13.90	\$34.00	\$44.00	29.00%	\$44.00	\$44.00
Cadillac Management Unit	2		\$55.94	<u> </u>	<u> </u>	<u>\$68.00</u>	<u>\$90.00</u>
PERE MARQUETTE STATE FOREST	3	114.60	\$53.28	\$74.61	40.00%	\$44.00	\$90.00
Grayling Management Unit	1	23.80	\$64.00	<u>\$80.00 \$80.00 </u>	25.00%	\$80.00	\$80.00
AUSABLE STATE FOREST	1	23.80	\$64.00	\$80.00	25.00%	\$80.00	\$80.00
NORTHERN LOWER PENNINSULA	11	304.80	\$63.25	\$82.04	30.00%	\$44.00	\$118.88
STATEWIDE	13	321.70	\$63.13	\$82.23	30.00%	\$44.00	\$118.88

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	24.00	\$175.70	\$242.30	38.00%	\$178.00	\$300.00
<u>Crystal Falls Management Unit</u>	2	5.60	\$100.54	<u>\$120.14</u>	<u>19.00%</u>	\$88.00	<u>\$288.01</u>
COPPER COUNTRY STATE FOREST	6	29.60	\$161.48	\$219.19	36.00%	\$88.00	\$300.00
Escanaba Management Unit	4		<u>\$105.60</u>	<u>\$119.95</u>	<u>14.00%</u>	<u>\$85.00</u>	<u>\$149.25</u>
ESCANABA RIVER STATE FOREST	4	10.50	\$105.60	\$119.95	14.00%	\$85.00	\$149.25
Shingleton Management Unit	2	5.10				\$82.00	\$133.60
LAKE SUPERIOR STATE FOREST	2	5.10	\$81.82	\$83.01	1.00%	\$82.00	\$133.60
UPPER PENNINSULA	12	45.20	\$139.51	\$180.77	30.00%	\$82.00	\$300.00
Gaylord Management Unit	1		\$73.00	\$75.00		<u>\$75</u> .00	\$75.00
MACKINAW STATE FOREST	1	3.50	\$73.00	\$75.00	3.00%	\$75.00	\$75.00
Cadillac Management Unit	1	0.80	\$95.00	<u>\$95.00</u>	0.00%	\$95.00	\$95.00
PERE MARQUETTE STATE FOREST	1	0.80	\$95.00	\$95.00	0.00%	\$95.00	\$95.00
NORTHERN LOWER PENNINSULA	2	4.30	\$77.09	\$78.72	2.00%	\$75.00	\$95.00
STATEWIDE	14	49.50	\$134.09	\$171.91	28.00%	\$75.00	\$300.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	130.00	\$21.05	\$26.40	25.00%	\$21.00	\$33.19
Crystal Falls Management Unit	<u>14</u>	1,723.00	<u>\$14.42</u>	<u>\$32.28</u>	124.00% _	<u>\$12.05</u>	<u>\$87.95</u>
COPPER COUNTRY STATE FOREST	19	1,853.00	\$14.89	\$31.87	114.00%	\$12.05	\$87.95
Gwinn Management Unit	11	2,203.00	\$28.33	\$33.90	20.00%	\$24.55	\$54.61
Escanaba Management Unit	<u> </u>	2,805.00	\$23.09	<u>\$33.60 </u>	46.00%	<u>\$17</u> .95	<u>\$45.81 </u>
ESCANABA RIVER STATE FOREST	26	5,008.00	\$25.40	\$33.73	33.00%	\$17.95	\$54.61
Shingleton Management Unit	12	818.00	\$18.30	\$29.45	61.00%	\$14.10	\$78.36
Newberry Management Unit	7	844.00	\$13.23	\$17.76	34.00%	\$9.58	\$27.88
Sault Ste Marie (Soo Office)	3	906.00	\$15.50	\$17.01	10.00%	\$15.50	\$17.06
Sault Ste Marie (Drummond Island)		17.00	<u></u>	<u>\$13.30</u>		<u>\$13.30</u>	<u>\$13.30</u>
LAKE SUPERIOR STATE FOREST	23	2,585.00	\$15.63	\$21.17	35.00%	\$9.58	\$78.36
UPPER PENNINSULA	68	9,446.00	\$20.66	\$29.93	45.00%	\$9.58	\$87.95
Gaylord Management Unit	8	3,258.00	\$27.24	\$49.44	81.00%	\$33.09	\$59.84
Pigeon River Country Management Unit	6	289.00	\$21.82	\$27.89	28.00%	\$25.00	\$42.07
Atlanta Management Unit	6	1 <u>,311.00</u>	<u>\$38.78</u>	<u>\$44.59</u>	<u>15.00%</u>	<u>\$24</u> .00	<u>\$72.7</u> 2
MACKINAW STATE FOREST	20	4,858.00	\$30.03	\$46.85	56.00%	\$24.00	\$72.72
Traverse City Management Unit	5	232.00	\$8.76	\$13.56	55.00%	\$12.00	\$48.66
Cadillac Management Unit	2		\$8.70	<u>\$11.33</u>		<u>\$10</u> .00	<u>\$11.48</u>
PERE MARQUETTE STATE FOREST	7	381.00	\$8.73	\$12.69	45.00%	\$10.00	\$48.66
Roscommon Management Unit	8	188.00	\$17.02	\$21.18	24.00%	\$16.90	\$32.52
Grayling Management Unit	3	<u>111.00</u>	\$11.13	\$28.45	156.00%	<u>\$12</u> .90	<u>\$31.5</u> 4
AUSABLE STATE FOREST	11	299.00	\$14.83	\$23.88	61.00%	\$12.90	\$32.52
NORTHERN LOWER PENNINSULA	38	5,538.00	\$27.75	\$43.26	56.00%	\$10.00	\$72.72
STATEWIDE	106	14,984.00	\$23.28	\$34.85	50.00%	\$9.58	\$87.95

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BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	160.00	\$11.39	\$12.72		\$11.40	\$13.00
Crystal Falls Management Unit	<u> </u>	<u>853.00</u>	<u></u>	\$24.11		\$12.96	\$32.39
COPPER COUNTRY STATE FOREST	7	1,013.00	\$11.12	\$22.31	101.00%	\$11.40	\$32.39
<u>Gwinn Management Unit</u>	2	2,802.00	<u>\$13.13</u>	<u>\$13.13</u>	0.00%	\$10.65	<u>\$13.2</u>
ESCANABA RIVER STATE FOREST	2	2,802.00	\$13.13	\$13.13	0.00%	\$10.65	\$13.20
Shingleton Management Unit	3	57.00	<u>\$12.16</u>	<u>\$17.72</u>	46.00%	<u>\$11</u> .76	\$22.67
LAKE SUPERIOR STATE FOREST	3	57.00	\$12.16	\$17.72	46.00%	\$11.76	\$22.67
UPPER PENNINSULA	12	3,872.00	\$12.59	\$15.60	24.00%	\$10.65	\$32.39
Gaylord Management Unit	5	380.00	\$7.29	\$8.34	14.00%	\$7.15	\$10.00
Pigeon River Country Management Unit	<u> </u>	4.00	<u> </u>	<u>\$10.00</u>	<u>17.00%</u>	\$10.00	<u>\$10.0</u>
MACKINAW STATE FOREST	6	384.00	\$7.31	\$8.36	14.00%	\$7.15	\$10.00
Traverse City Management Unit	6	1,403.00	\$27.29	\$27.69	1.00%	\$24.00	\$29.99
Cadillac Management Unit	4		<u>\$25.93</u>	<u>\$27.71 \$27.71 </u>		<u>\$16.50</u>	\$32.96
PERE MARQUETTE STATE FOREST	10	1,608.00	\$27.12	\$27.70	2.00%	\$16.50	\$32.96
Grayling Management Unit	1	25.00	\$12.50	\$30.00	140.00%	\$30.00	\$30.00
AUSABLE STATE FOREST	1	25.00	\$12.50	\$30.00	140.00%	\$30.00	\$30.00
NORTHERN LOWER PENNINSULA	17	2,017.00	\$23.16	\$24.04	4.00%	\$7.15	\$32.96
STATEWIDE	29	5,889.00	\$16.21	\$18.49	14.00%	\$7.15	\$32.96
IEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE

			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	41.00	<u>\$11.25</u>	<u>\$12.00</u>		\$12.00	<u>\$12.00</u>
COPPER COUNTRY STATE FOREST	1	41.00	\$11.25	\$12.00	7.00%	\$12.00	\$12.00
Newberry Management Unit		17.00	\$11.25	<u>\$17.13</u>	<u>52.00%</u>	\$17.13	<u>\$17.13</u>
LAKE SUPERIOR STATE FOREST	1	17.00	\$11.25	\$17.13	52.00%	\$17.13	\$17.13
UPPER PENNINSULA	2	58.00	\$11.25	\$13.50	20.00%	\$12.00	\$17.13
STATEWIDE	2	58.00	\$11.25	\$13.50	20.00%	\$12.00	\$17.13

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ACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	7	427.00	\$36.02	<u>\$43.24</u>	20.00%	\$29.37	\$60.89
COPPER COUNTRY STATE FOREST	7	427.00	\$36.02	\$43.24	20.00%	\$29.37	\$60.89
Gwinn Management Unit	6	4,147.00	\$45.68	\$56.33	23.00%	\$37.90	\$58.00
Escanaba Management Unit	1		\$46.85	<u>\$79.48</u>		<u>\$79.48</u>	<u>\$79.48</u>
ESCANABA RIVER STATE FOREST	7	4,187.00	\$45.70	\$56.55	24.00%	\$37.90	\$79.48
Shingleton Management Unit	6	6,457.00	\$40.50	\$49.97	23.00%	\$38.24	\$55.60
Newberry Management Unit	4		\$40.42	<u>\$44.81</u>	<u> 11.00%</u>	<u>\$28.27</u>	<u>\$53.85</u>
LAKE SUPERIOR STATE FOREST	10	7,066.00	\$40.49	\$49.53	22.00%	\$28.27	\$55.60
UPPER PENNINSULA	24	11,680.00	\$42.19	\$51.82	23.00%	\$28.27	\$79.48
Gaylord Management Unit	4	1,516.00	\$25.17	\$28.62	14.00%	\$26.00	\$33.00
Pigeon River Country Management Unit	5	155.00	\$25.00	\$28.80	15.00%	\$25.50	\$37.01
<u>Atlanta Management Unit</u>	<u>3</u>		<u>\$27.74</u>	<u>\$40.98 </u>	48.00%	<u>\$24.30</u>	<u>\$101.84</u>
MACKINAW STATE FOREST	12	1,753.00	\$25.27	\$29.22	16.00%	\$24.30	\$101.84
Traverse City Management Unit	9	9,999.00	\$13.58	\$14.20	5.00%	\$9.24	\$25.08
Ca <u>dillac Management Unit</u>	6		<u>\$13.50</u>	<u>\$17.43</u>	29.00%	<u>\$12.15</u>	\$23.52
PERE MARQUETTE STATE FOREST	15	10,632.00	\$13.57	\$14.39	6.00%	\$9.24	\$25.08
Roscommon Management Unit	11	1,989.00	\$17.35	\$20.52	18.00%	\$13.50	\$32.80
Grayling Management Unit	17	6,508.00	\$17.10	\$23.76	39.00%	\$13.85	\$35.34
Gladwin Management Unit			\$9.85	<u>\$9.89</u>			<u>\$9.89</u>
AUSABLE STATE FOREST	29	8,708.00	\$16.98	\$22.68	34.00%	\$9.89	\$35.34
NORTHERN LOWER PENNINSULA	56	21,093.00	\$15.95	\$19.05	19.00%	\$9.24	\$101.84
STATEWIDE	80	32,773.00	\$25.30	\$30.73	21.00%	\$9.24	\$101.84

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AISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Gaylord Management Unit	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	I	16.00	\$4.00	\$4.00		\$4.00	\$4.00
Atlanta Management Unit		<u> </u>	\$5.00	<u>\$15.10</u>	<u> </u>	<u>\$15</u> .10	<u>\$15.10</u>
MACKINAW STATE FOREST	2	22.00	\$4.27	\$7.03	65.00%	\$4.00	\$15.10
Traverse City Management Unit			<u>\$9.00</u>	<u>\$47.72</u>	430.00%	<u>\$47</u> .72	\$47.72
PERE MARQUETTE STATE FOREST	1	15.00	\$9.00	\$47.72	430.00%	\$47.72	\$47.72
Grayling Management Unit	4	855.00	<u>\$5.95</u>	<u>\$38.63 </u>	549.00%	<u>\$6</u> .56	<u>\$94.75 </u>
AUSABLE STATE FOREST	4	855.00	\$5.95	\$38.63	549.00%	\$6.56	\$94.75
NORTHERN LOWER PENNINSULA	7	892.00	\$5.96	\$38.00	538.00%	\$4.00	\$94.75
STATEWIDE	7	892.00	\$5.96	\$38.00	538.00%	\$4.00	\$94.75

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	1,495.00	\$30.60	\$36.87	20.00%	\$30.30	\$48.70
Crystal Falls Management Unit	<u> </u>	<u>17,556.00</u>	<u>\$36.30</u>	\$60.15	<u> </u>	<u>\$28</u> . <u>15</u>	<u>\$70.42</u>
COPPER COUNTRY STATE FOREST	20	19,051.00	\$35.85	\$58.32	63.00%	\$28.15	\$70.42
Gwinn Management Unit	12	7,406.00	\$34.22	\$47.35	38.00%	\$31.65	\$61.42
<u>Escanaba Management Unit</u>	<u> </u>	7 <u>,252.00</u>	<u>\$27.70</u>	\$43.14	<u> </u>	<u>\$18</u> .10	<u>\$50.38</u>
ESCANABA RIVER STATE FOREST	28	14,658.00	\$30.99	\$45.27	46.00%	\$18.10	\$61.42
Shingleton Management Unit	12	2,279.00	\$32.83	\$36.64	12.00%	\$20.65	\$78.36
Newberry Management Unit	3	147.00	\$32.74	\$35.53	9.00%	\$32.70	\$37.00
Sault Ste Marie (Soo Office)	3	2,168.00	\$24.95	\$27.79	11.00%	\$27.50	\$30.50
Sault Ste Marie (Drummond Island)	2	3 <u>,341.00</u>		\$12.22		<u></u>	<u>\$14.10</u>
LAKE SUPERIOR STATE FOREST	20	7,935.00	\$21.99	\$23.92	9.00%	\$8.15	\$78.36
UPPER PENNINSULA	68	41,644.00	\$31.50	\$47.17	50.00%	\$8.15	\$78.36
Gaylord Management Unit	29	10,559.00	\$22.31	\$29.67	33.00%	\$20.00	\$51.66
Pigeon River Country Management Unit	9	3,011.00	\$22.51	\$27.54	22.00%	\$22.20	\$35.86
Atlanta Management Unit	<u> </u>	4 <u>,035.00</u>	<u>\$25.36</u>	<u>\$36.01 </u>	<u> </u>	<u>\$17.00</u>	<u>\$45.14</u>
MACKINAW STATE FOREST	47	17,605.00	\$23.04	\$30.76	34.00%	\$17.00	\$51.66
Traverse City Management Unit	26	7,378.00	\$20.15	\$26.88	33.00%	\$11.05	\$41.36
<u>Cadillac Management Unit</u>	<u> </u>	8 <u>,351.00</u>	\$20.23	\$26.70		\$16.20	\$35.29_
PERE MARQUETTE STATE FOREST	41	15,729.00	\$20.19	\$26.78	33.00%	\$11.05	\$41.36
Roscommon Management Unit	12	5,350.00	\$30.29	\$41.60	37.00%	\$22.75	\$50.63
Grayling Management Unit	18	4,433.00	\$20.44	\$30.59	50.00%	\$18.11	\$80.00
_Gladwin Management Unit	6	5,312.00	<u>\$17.63</u>	<u>\$18.73</u>	<u> 6.00% </u>	<u>\$16.82</u>	\$22.00
AUSABLE STATE FOREST	36	15,095.00	\$22.94	\$30.32	32.00%	\$16.82	\$80.00
NORTHERN LOWER PENNINSULA	124	48,429.00	\$22.09	\$29.33	33.00%	\$11.05	\$80.00
STATEWIDE	192	90,073.00	\$26.44	\$37.58	42.00%	\$8.15	\$80.00

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	8,392.00	\$18.34	\$21.78	19.00%	\$17.50	\$28.77
Crystal Falls Management Unit	<u> </u>	10,603.00	<u>\$19.87</u>	<u>\$30.51</u>	<u> </u>	<u>\$16</u> .25	\$44.92
COPPER COUNTRY STATE FOREST	26	18,995.00	\$19.19	\$26.66	39.00%	\$16.25	\$44.92
Gwinn Management Unit	11	5,860.00	\$22.12	\$27.72	25.00%	\$16.65	\$50.00
<u>Escanaba Management Unit</u>	<u> </u>	17,442.00	<u>\$27.68</u>	<u>\$38.29 </u>	<u>38.00%</u>	<u>\$18</u> .10	\$65.47
ESCANABA RIVER STATE FOREST	27	23,302.00	\$26.28	\$35.63	36.00%	\$16.65	\$65.47
Shingleton Management Unit	18	5,146.00	\$23.46	\$29.15	24.00%	\$18.85	\$78.36
Newberry Management Unit	6	3,953.00	\$19.65	\$22.56	15.00%	\$15.50	\$49.85
Sault Ste Marie (Soo Office)	3	1,189.00	\$23.20	\$27.71	19.00%	\$24.00	\$31.40
Sault Ste Marie (Drummond Island)	2		<u>\$15.23</u>	<u>\$15.23</u>		<u>\$13.90</u>	<u>\$18.20</u>
LAKE SUPERIOR STATE FOREST	29	10,646.00	\$21.74	\$26.08	20.00%	\$13.90	\$78.36
UPPER PENNINSULA	82	52,943.00	\$22.83	\$30.49	34.00%	\$13.90	\$78.36
Gaylord Management Unit	34	11,239.00	\$25.92	\$36.02	39.00%	\$22.00	\$110.94
Pigeon River Country Management Unit	8	821.00	\$20.12	\$29.87	48.00%	\$20.70	\$50.44
Atlanta Management Unit	<u> </u>	2,590.00	<u>\$19.72</u>	<u>\$31.37</u>	<u> </u>	<u>\$15.00</u>	\$36.22
MACKINAW STATE FOREST	50	14,650.00	\$24.50	\$34.85	42.00%	\$15.00	\$110.94
Traverse City Management Unit	32	11,797.00	\$19.27	\$24.85	29.00%	\$14.00	\$48.82
<u>Cadillac Management Unit</u>		4,519.00	\$16.23	<u>\$22.79 </u>	<u>40.00%</u>	\$4.50	\$53.44_
PERE MARQUETTE STATE FOREST	52	16,316.00	\$18.43	\$24.28	32.00%	\$4.50	\$53.44
Roscommon Management Unit	11	2,008.00	\$23.59	\$30.07	27.00%	\$21.60	\$43.67
Grayling Management Unit	16	2,218.00	\$22.04	\$56.54	157.00%	\$20.46	\$190.61
_Gladwin Management Unit	6	4,399.00		<u>\$16.03</u>	<u>38.00%</u>	<u>\$11.60</u>	<u>\$21.00</u>
AUSABLE STATE FOREST	33	8,625.00	\$17.10	\$29.72	74.00%	\$11.60	\$190.61
NORTHERN LOWER PENNINSULA	135	39,591.00	\$20.39	\$29.38	44.00%	\$4.50	\$190.61
STATEWIDE	217	92,534.00	\$21.78	\$30.01	38.00%	\$4.50	\$190.61

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MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	2	1,436.00	\$26.30	\$49.74	89.00%	\$49.06	\$50.07
COPPER COUNTRY STATE FOREST		<u>1,436.00</u> 1,436.00	_ <u></u>	<u>\$49.74</u> \$49.74	<u> 89.00%</u>	<u> </u>	<u> </u>
Escanaba Management Unit	8	2,875.00	\$26.26	\$39.11	49.00%	\$18.10	\$45.81
ESCANABA RIVER STATE FOREST	- <u> </u>	2,875.00	\$26.26	\$39.11	49.00%	<u> </u>	\$45.81
Shingleton Management Unit	1	789.00	\$30.95	\$30.95	0.00%	\$30.95	\$30.95
Sault Ste Marie (Soo Office)	1	5.00	<u>\$26.30</u>	\$30.00	<u>14.00%</u>	\$30.00	<u>\$30.00</u>
LAKE SUPERIOR STATE FOREST	2	794.00	\$30.92	\$30.94	0.00%	\$30.00	\$30.95
UPPER PENNINSULA	12	5,105.00	\$27.00	\$40.83	51.00%	\$18.10	\$50.07
Gaylord Management Unit	8	1,523.00	\$21.92	\$35.74	63.00%	\$21.35	\$46.88
Pigeon River Country Management Unit	4	357.00	\$20.68	\$24.88	20.00%	\$23.00	\$27.00
<u>Atlanta Management Unit</u>	5		<u>\$21.77</u>	<u>\$22.71 </u>		<u>\$21</u> .00	<u>\$40.40</u>
MACKINAW STATE FOREST	17	2,314.00	\$21.70	\$31.62	46.00%	\$21.00	\$46.88
Traverse City Management Unit	13	1,983.00	\$17.49	\$18.39	5.00%	\$12.00	\$28.00
<u>Cadillac Management Unit</u>	14	5 <u>,345.00</u>	\$14.59	<u>\$27.69</u>	<u> </u>	<u>\$12</u> .82	<u>\$38.4</u> 7
PERE MARQUETTE STATE FOREST	27	7,328.00	\$15.38	\$25.17	64.00%	\$12.00	\$38.47
Roscommon Management Unit	13	1,749.00	\$17.65	\$22.50	27.00%	\$13.40	\$35.24
Grayling Management Unit	21	11,794.00	\$16.80	\$28.69	71.00%	\$9.20	\$71.32
<u>Gladwin Management Unit</u>			<u>\$10.17</u>	<u>\$16.49</u>	<u> </u>	<u>\$9</u> .33	<u>\$22.30</u>
AUSABLE STATE FOREST	38	14,281.00	\$16.56	\$27.30	65.00%	\$9.20	\$71.32
NORTHERN LOWER PENNINSULA	82	23,923.00	\$16.69	\$27.07	62.00%	\$9.20	\$71.32
STATEWIDE	94	29,028.00	\$18.51	\$29.49	59.00%	\$9.20	\$71.32
MIXED PINE (35)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Grayling Management Unit	1	184.00	\$47.00	\$82.00	74.00%	\$82.00	\$82.00
AUSABLE STATE FOREST	_ <u> </u>	184.00	\$47.00	\$82.00		\$82.00	\$82.00
NORTHERN LOWER PENNINSULA	1	184.00	\$47.00	\$82.00	74.00%	\$82.00	\$82.00
STATEWIDE	1	184.00	\$47.00	\$82.00	74.00%	\$82.00	\$82.00

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	135.00	\$33.82	\$40.58	20.00%	\$32.40	\$52.08
Crystal Falls Management Unit	<u>14</u>	4,220.00	\$21.07 _	<u>\$34.71</u>	<u> </u>	<u>\$10</u> . <u>58</u>	<u>\$57.79</u>
COPPER COUNTRY STATE FOREST	19	4,355.00	\$21.46	\$34.90	63.00%	\$10.58	\$57.79
Gwinn Management Unit	10	2,272.00	\$29.46	\$33.13	12.00%	\$25.25	\$59.72
<u>Escanaba Management Unit</u>	<u> </u>	1,428.00	<u>\$19.97 </u>	<u>\$30.31</u>	<u> </u>	<u>\$14.35</u>	<u>\$44.80 </u>
ESCANABA RIVER STATE FOREST	25	3,700.00	\$25.80	\$32.04	24.00%	\$14.35	\$59.72
Shingleton Management Unit	11	6,836.00	\$26.98	\$55.99	108.00%	\$18.25	\$87.47
Newberry Management Unit	6	786.00	\$19.80	\$22.16	12.00%	\$21.11	\$38.97
Sault Ste Marie (Soo Office)	3	1,035.00	\$20.25	\$32.68	61.00%	\$20.25	\$34.52
Sault Ste Marie (Drummond Island)	2		<u>\$17.76</u>	<u>\$17.76</u>		<u>\$13.35</u>	<u>\$21.15</u>
LAKE SUPERIOR STATE FOREST	22	9,071.00	\$25.17	\$48.66	93.00%	\$13.35	\$87.47
UPPER PENNINSULA	66	17,126.00	\$24.36	\$41.57	71.00%	\$10.58	\$87.47
Gaylord Management Unit	7	433.00	\$36.84	\$44.23	20.00%	\$33.60	\$49.69
Pigeon River Country Management Unit	4	216.00	\$31.59	\$38.23	21.00%	\$34.00	\$48.32
Atlanta Management Unit	6		\$32.07	<u>\$38.49</u>	<u>20.00%</u>	<u>\$22.00</u>	<u>\$60.46</u>
MACKINAW STATE FOREST	17	1,135.00	\$33.80	\$40.63	20.00%	\$22.00	\$60.46
Traverse City Management Unit	1	357.00	\$10.20	\$20.00	96.00%	\$20.00	\$20.00
<u>Cadillac Management Unit</u>	2	2,250.00	\$15.91	<u>\$23.98 (\$23.98</u>	<u>51.00%</u>	<u>\$23</u> .65	\$24.00
PERE MARQUETTE STATE FOREST	3	2,607.00	\$15.13	\$23.43	55.00%	\$20.00	\$24.00
Roscommon Management Unit	4	135.00	\$22.44	\$25.76	15.00%	\$24.75	\$50.00
Grayling Management Unit	3	184.00	\$23.03	\$23.36	1.00%	\$21.26	\$30.00
<u>Gladwin Management Unit</u>	2	52.00	\$23.13	<u>\$23.45 </u>	<u> </u>	<u>\$23.05</u>	\$24.45
AUSABLE STATE FOREST	9	371.00	\$22.83	\$24.24	6.00%	\$21.26	\$50.00
NORTHERN LOWER PENNINSULA	29	4,113.00	\$20.98	\$28.25	35.00%	\$20.00	\$60.46
STATEWIDE	95	21,239.00	\$23.71	\$38.99	64.00%	\$10.58	\$87.47

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		1,756.00	<u>\$18.90</u>	<u>\$28.83</u>	53.00%	\$16.95	<u>\$61.62</u>
ESCANABA RIVER STATE FOREST	11	1,756.00	\$18.90	\$28.83	53.00%	\$16.95	\$61.62
Shingleton Management Unit	4	653.00	\$8.15	\$9.13	12.00%	\$6.43	\$16.50
Newberry Management Unit				<u>\$11.52</u>		\$11.52	<u>\$11.52</u>
LAKE SUPERIOR STATE FOREST	5	1,045.00	\$9.28	\$10.02	8.00%	\$6.43	\$16.50
UPPER PENNINSULA	16	2,801.00	\$15.31	\$21.81	42.00%	\$6.43	\$61.62
Gaylord Management Unit	4	175.00	\$22.31	\$24.90	12.00%	\$20.00	\$32.68
Pigeon River Country Management Unit	1	7.00	\$30.80	\$42.65	38.00%	\$42.65	\$42.65
_Atlanta Management Unit	3		\$27.91	<u>\$50.23</u>	<u> </u>	<u>\$21.00</u>	<u>\$60.39</u>
MACKINAW STATE FOREST	8	281.00	\$24.50	\$34.27	40.00%	\$20.00	\$60.39
Traverse City Management Unit	1	48.00	<u>\$15.95</u>	\$23.00	44.00%	\$23.00	\$23.00
PERE MARQUETTE STATE FOREST	1	48.00	\$15.95	\$23.00	44.00%	\$23.00	\$23.00
NORTHERN LOWER PENNINSULA	9	329.00	\$23.25	\$32.62	40.00%	\$20.00	\$60.39
STATEWIDE	25	3,130.00	\$16.15	\$22.95	42.00%	\$6.43	\$61.62

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PAPER BIRCH (10)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	82.00	\$19.25	\$28.06	46.00%	\$28.06	\$28.06
<u>Crystal Falls Management Unit</u>	4	906.00	\$20.22	\$33.46	<u> </u>	<u>\$17</u> .25	<u>\$40.41 </u>
COPPER COUNTRY STATE FOREST	5	988.00	\$20.14	\$33.01	64.00%	\$17.25	\$40.41
Gwinn Management Unit	4	290.00	<u>\$26.14</u>	\$26.21	0.00%	<u>\$22</u> .35	\$31.25
ESCANABA RIVER STATE FOREST	4	290.00	\$26.14	\$26.21	0.00%	\$22.35	\$31.25
Shingleton Management Unit	5	128.00	\$16.70	\$18.05	8.00%	\$10.90	\$25.25
Newberry Management Unit	4	336.00	\$15.87	\$19.79	25.00%	\$12.42	\$38.66
Sault Ste Marie (Soo Office)	3	905.00	\$15.25	\$19.69	29.00%	\$18.00	\$30.00
Sault Ste Marie (Drummond Island)	2		<u>\$13.68 </u>	<u>\$13.69</u>		<u>\$9</u> .20	<u>\$15.25</u>
LAKE SUPERIOR STATE FOREST	14	1,474.00	\$15.40	\$19.14	24.00%	\$9.20	\$38.66
UPPER PENNINSULA	23	2,752.00	\$18.23	\$24.87	36.00%	\$9.20	\$40.41
Gaylord Management Unit	4	197.00	\$20.71	\$24.79	20.00%	\$20.90	\$35.76
Atlanta Management Unit	4			<u>\$31.24</u>	<u> </u>	<u>\$15</u> .00	<u>\$43.19</u>
MACKINAW STATE FOREST	8	678.00	\$21.45	\$29.37	37.00%	\$15.00	\$43.19
Traverse City Management Unit	2	21.00	\$15.24	\$22.26	46.00%	<u>\$15</u> .00	\$34.06
PERE MARQUETTE STATE FOREST	2	21.00	\$15.24	\$22.26	46.00%	\$15.00	\$34.06
Roscommon Management Unit	2	32.00	\$10.17	\$10.17	0.00%	\$10.05	\$10.20
Grayling Management Unit	2	127.00	\$10.10	\$28.26	180.00%	\$10.10	\$29.65
_Gladwin Management Unit	3		<u>\$10.51</u>	<u>\$10.60</u>		<u>\$10</u> .44	<u>\$11.25</u>
AUSABLE STATE FOREST	7	332.00	\$10.32	\$17.31	68.00%	\$10.05	\$29.65
NORTHERN LOWER PENNINSULA	17	1,031.00	\$17.74	\$25.34	43.00%	\$10.05	\$43.19
STATEWIDE	40	3,783.00	\$18.10	\$25.00	38.00%	\$9.20	\$43.19

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RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	983.00	\$59.75	\$77.93	30.00%	\$77.93	\$77.93
Crystal Falls Management Unit	<u> </u>	<u> </u>	<u>\$59.12</u>	\$76.27		<u>\$59</u> .40	\$99.88
COPPER COUNTRY STATE FOREST	9	2,718.00	\$59.35	\$76.87	30.00%	\$59.40	\$99.88
Gwinn Management Unit	2	158.00	\$59.25	\$59.25	0.00%	\$58.80	\$59.45
<u>Escanaba Management Unit</u>	4			<u>\$68.18 \$68.18 </u>	<u>18.00%</u>	<u>\$57</u> .35	<u>\$91.72</u>
ESCANABA RIVER STATE FOREST	6	340.00	\$58.42	\$64.03	10.00%	\$57.35	\$91.72
Shingleton Management Unit	8	4,736.00	\$57.40	\$70.80	23.00%	\$43.80	\$82.56
Newberry Management Unit	8	8,041.00	\$66.48	<u>\$86.94</u>		\$44.54	\$107.00
LAKE SUPERIOR STATE FOREST	16	12,777.00	\$63.12	\$80.96	28.00%	\$43.80	\$107.00
UPPER PENNINSULA	31	15,835.00	\$62.37	\$79.90	28.00%	\$43.80	\$107.00
Gaylord Management Unit	23	9,888.00	\$47.45	\$66.71	41.00%	\$22.00	\$87.91
Pigeon River Country Management Unit	7	1,023.00	\$44.98	\$62.51	39.00%	\$47.00	\$72.09
<u>Atlanta Management Unit</u>	<u> </u>	1 <u>,631.00</u>		<u> </u>		<u>\$31</u> .00	<u>\$90.46</u>
MACKINAW STATE FOREST	38	12,542.00	\$47.96	\$64.70	35.00%	\$22.00	\$90.46
Traverse City Management Unit	15	6,251.00	\$39.26	\$44.91	14.00%	\$32.22	\$91.21
<u>Cadillac Management Unit</u>	<u> </u>	<u> </u>	\$39.95		2 <u>28.00%</u>	\$38.24	<u>\$81.80</u>
PERE MARQUETTE STATE FOREST	29	21,844.00	\$39.76	\$49.46	24.00%	\$32.22	\$91.21
Roscommon Management Unit	15	3,762.00	\$42.11	\$62.17	48.00%	\$35.00	\$78.13
Grayling Management Unit	16	3,492.00	\$46.13	\$56.35	22.00%	\$43.65	\$135.48
Gladwin Management Unit	2	240.00	\$29.92	\$29.94	0.00%	\$28.07	\$30.30
AUSABLE STATE FOREST		7,494.00	\$43.59	\$58.42	34.00%	\$28.07	\$135.48
NORTHERN LOWER PENNINSULA	100	41,880.00	\$42.90	\$55.63	30.00%	\$22.00	\$135.48
STATEWIDE	131	57,715.00	\$48.24	\$62.29	29.00%	\$22.00	\$135.48

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	1	10.00	\$43.00	\$88.16	105.00%	\$88.16	\$88.16
<u>Newberry Management Unit</u>			\$30.05	<u>\$81.91</u>	173.00% _	<u>\$81</u> .91_	<u>\$81.9</u> 1_
LAKE SUPERIOR STATE FOREST	2	220.00	\$30.64	\$82.19	168.00%	\$81.91	\$88.16
UPPER PENNINSULA	2	220.00	\$30.64	\$82.19	168.00%	\$81.91	\$88.16
Pigeon River Country Management Unit	1	4.00	\$31.35	\$37.00		<u>\$37</u> .00	\$37.00
MACKINAW STATE FOREST	1	4.00	\$31.35	\$37.00	18.00%	\$37.00	\$37.00
Roscommon Management Unit	1	173.00	\$24.00	\$24.00	0.00%	\$24.00	\$24.00
_Grayling Management Unit	2		\$30.02	<u>\$47.10</u>	<u>57.00%</u>	<u>\$31</u> .95	<u>\$51.54</u>
AUSABLE STATE FOREST	3	279.00	\$26.29	\$32.78	25.00%	\$24.00	\$51.54
NORTHERN LOWER PENNINSULA	4	283.00	\$26.36	\$32.84	25.00%	\$24.00	\$51.54
STATEWIDE	6	503.00	\$28.23	\$54.43	93.00%	\$24.00	\$88.16

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		<u>379.00</u>	_ <u>_ \$13.34</u>			<u>\$10.70</u>	
COPPER COUNTRY STATE FOREST	7	379.00	\$13.34	\$28.72	115.00%	\$10.70	\$40.35
Gwinn Management Unit	3	658.00	\$25.82	\$25.82	0.00%	\$18.15	\$26.20
<u> Escanaba Management Unit </u>		1 <u>,388.00</u>		<u>\$21.25</u>		<u>\$12.80</u>	\$48.59_
ESCANABA RIVER STATE FOREST	13	2,046.00	\$19.73	\$22.72	15.00%	\$12.80	\$48.59
Shingleton Management Unit	4	422.00	\$10.95	\$12.16	11.00%	\$9.85	\$20.49
<u>Sault Ste Marie (Drummond Island)</u>	1	8.00	\$12.70	<u>\$12.70</u>		<u>\$12.70</u>	<u>\$12.7</u> 0_
LAKE SUPERIOR STATE FOREST	5	430.00	\$10.98	\$12.17	11.00%	\$9.85	\$20.49
UPPER PENNINSULA	25	2,855.00	\$17.56	\$21.93	25.00%	\$9.85	\$48.59
Atlanta Management Unit	1	7.00	<u>\$32.65</u>	<u>\$40.26 </u>	23.00%	<u>\$40</u> .26	\$40.26
MACKINAW STATE FOREST	1	7.00	\$32.65	\$40.26	23.00%	\$40.26	\$40.26
Traverse City Management Unit	2		<u>\$1</u> 3.41	\$20.26	51.00%	\$12.50	\$33.56
PERE MARQUETTE STATE FOREST	2	19.00	\$13.41	\$20.26	51.00%	\$12.50	\$33.56
Gladwin Management Unit	1	9.00	<u>\$16.15</u>	\$16.22	0.00%	<u>\$16</u> .22	\$16.22
AUSABLE STATE FOREST	1	9.00	\$16.15	\$16.22	0.00%	\$16.22	\$16.22
NORTHERN LOWER PENNINSULA	4	35.00	\$17.96	\$23.22	29.00%	\$12.50	\$40.26
STATEWIDE	29	2,890.00	\$17.57	\$21.94	25.00%	\$9.85	\$48.59

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WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	98.00	\$46.15	\$48.11	4.00%	\$48.11	\$48.11
Crystal Falls Management Unit	4_	272.00	<u>\$43.31</u>	<u>\$52.60</u>	<u>21.00%</u>	<u>\$46</u> .20	<u>\$59.06</u>
COPPER COUNTRY STATE FOREST	5	370.00	\$44.06	\$51.41	17.00%	\$46.20	\$59.06
Gwinn Management Unit	1	25.00	\$28.35	\$28.35	0.00%	\$28.35	\$28.35
Escanaba Management Unit	8			\$46.57	<u>71.00%</u>	<u>\$25.90</u>	<u> </u>
ESCANABA RIVER STATE FOREST	9	638.00	\$27.30	\$45.86	68.00%	\$25.90	\$71.77
Shingleton Management Unit	10	3,297.00	\$28.18	\$35.38	26.00%	\$18.90	\$40.00
Newberry Management Unit	<u> </u>	2,353.00	<u>\$23.55 </u>	<u>\$28.61 </u>	<u>21.00%</u>	<u>\$16</u> .48	<u>\$42.19</u>
LAKE SUPERIOR STATE FOREST	18	5,650.00	\$26.25	\$32.56	24.00%	\$16.48	\$42.19
UPPER PENNINSULA	32	6,658.00	\$27.34	\$34.89	28.00%	\$16.48	\$71.77
Gaylord Management Unit	12	352.00	\$27.40	\$46.20	69.00%	\$27.85	\$100.46
Pigeon River Country Management Unit	9	460.00	\$25.69	\$40.57	58.00%	\$23.75	\$71.96
Atlanta Management Unit	8	<u>583.00</u>	\$55.56 _	<u>\$57.90</u>		<u>\$33.00</u>	<u>\$101.51</u>
MACKINAW STATE FOREST	29	1,395.00	\$38.61	\$49.23	28.00%	\$23.75	\$101.51
Traverse City Management Unit	16	4,315.00	\$14.21	\$17.42	23.00%	\$11.37	\$24.09
Cadillac Management Unit	9_		<u>\$19.63 </u>	<u>\$22.76 </u>	<u> </u>	<u>\$18</u> .40	\$32.00
PERE MARQUETTE STATE FOREST	25	4,739.00	\$14.69	\$17.90	22.00%	\$11.37	\$32.00
Roscommon Management Unit	14	1,224.00	\$24.58	\$27.79	13.00%	\$18.50	\$45.57
Grayling Management Unit	16	1,134.00	\$21.41	\$44.35	107.00%	\$17.35	\$148.63
Gladwin Management Unit	3	1,607.00	<u>\$10.92</u>	<u>\$10.95 </u>		<u>\$10.69</u>	<u>\$11.55</u>
AUSABLE STATE FOREST	33	3,965.00	\$18.14	\$25.70	42.00%	\$10.69	\$148.63
NORTHERN LOWER PENNINSULA	87	10,099.00	\$19.35	\$25.29	31.00%	\$10.69	\$148.63