

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2018 TO 3/31/2019

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	165.10	\$81.43	\$125.64	54.00%	\$68.00	\$139.09
Crystal Falls Management Unit		<u>719.20</u>	\$210.31	\$233.47	<u> 11.00%</u> _	<u>\$194</u> .00	<u>\$316.48</u>
COPPER COUNTRY STATE FOREST	12	884.30	\$186.24	\$213.33	15.00%	\$68.00	\$316.48
Gwinn Management Unit	2	1,550.30	\$153.00	\$204.97	34.00%	\$153.00	\$205.00
Escanaba Management Unit		120.60	<u>\$95.69</u>	<u> </u>	51.00%	<u>\$113.85</u>	\$272.68
ESCANABA RIVER STATE FOREST	7	1,670.90	\$148.86	\$200.61	35.00%	\$113.85	\$272.68
Shingleton Management Unit	2	7.90	\$142.14	\$174.27	23.00%	<u>\$150</u> .65	\$215.00
LAKE SUPERIOR STATE FOREST	2	7.90	\$142.14	\$174.27	23.00%	\$150.65	\$215.00
UPPER PENNINSULA	21	2,563.10	\$161.74	\$204.92	27.00%	\$68.00	\$316.48
Gaylord Management Unit	8	399.50	\$64.13	\$68.56	7.00%	\$52.00	\$90.00
Pigeon River Country Management Unit	1	8.10	\$58.00		2.00%	\$59.00	\$59.00
MACKINAW STATE FOREST	9	407.60	\$64.01	\$68.37	7.00%	\$52.00	\$90.00
Traverse City Management Unit	16	946.30	\$113.70	\$141.79	25.00%	\$71.00	\$420.62
Cadillac Management Unit			<u>\$107.72</u>	\$152.36	41.00%	<u>\$105</u> .00	<u>\$267.87</u>
PERE MARQUETTE STATE FOREST	21	1,198.60	\$112.44	\$144.01	28.00%	\$71.00	\$420.62
NORTHERN LOWER PENNINSULA	30	1,606.20	\$100.15	\$124.81	25.00%	\$52.00	\$420.62
STATEWIDE	51	4,169.30	\$138.01	\$174.06	26.00%	\$52.00	\$420.62
RECH (07)	# OF SALES	TOTAL VOLLIME	AVERAGE	AVERAGE	% CHANGE	MINIMIIM	MAXIMIIM

BEECH (07)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	10.50	\$79.00	\$101.02	28.00%	\$90.85	\$111.39
ESCANABA RIVER STATE FOREST	2	10.50	\$79.00	\$101.02	28.00%	\$90.85	\$111.39
UPPER PENNINSULA	2	10.50	\$79.00	\$101.02	28.00%	\$90.85	\$111.39
Gaylord Management Unit	6	154.80	\$65.81	\$69.12		<u>\$57</u> .00	\$81.42
MACKINAW STATE FOREST	6	154.80	\$65.81	\$69.12	5.00%	\$57.00	\$81.42
Traverse City Management Unit	17	565.90	\$105.04	\$123.72	18.00%	\$89.00	\$356.64
Cadillac Management Unit	6	327.10	\$107.56	\$112.09		\$84.98	\$137.39
PERE MARQUETTE STATE FOREST	23	893.00	\$105.97	\$119.46	13.00%	\$84.98	\$356.64
Grayling Management Unit	2	22.10	\$104.31	\$157.82	51.00%	<u>\$145</u> .06	<u>\$249.53</u>
AUSABLE STATE FOREST	2	22.10	\$104.31	\$157.82	51.00%	\$145.06	\$249.53
NORTHERN LOWER PENNINSULA	31	1,069.90	\$100.12	\$112.97	13.00%	\$57.00	\$356.64
STATEWIDE	33	1,080.40	\$99.92	\$112.85	13.00%	\$57.00	\$356.64

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BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	2	27.30	\$82.35	\$85.16		\$82.00	\$100.00
COPPER COUNTRY STATE FOREST		27.30	\$82.35	\$85.16	3.00%	\$82.00	\$100.00
Gwinn Management Unit	1	12.60	\$71.00	\$71.00	0.00%	\$71.00	\$71.00
Escanaba Management Unit		0.50_		\$93.72	42.00%	\$93.72	\$93.72
ESCANABA RIVER STATE FOREST	2	13.10	\$70.81	\$71.87	1.00%	\$71.00	\$93.72
UPPER PENNINSULA	4	40.40	\$78.61	\$80.85	3.00%	\$71.00	\$100.00
STATEWIDE	4	40.40	\$78.61	\$80.85	3.00%	\$71.00	\$100.00

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	25.20	\$197.24	\$270.88	37.00%	\$175.00	\$286.48
Crystal Falls Management Unit	2	1.90	\$108.74	\$123.31	13.00%	\$120.09	\$181.20
COPPER COUNTRY STATE FOREST	5	27.10	\$191.04	\$260.53	36.00%	\$120.09	\$286.48
Gwinn Management Unit	2	0.80	<u>\$152.13</u>	\$152.13	0.00%	\$151.00	\$154.00
ESCANABA RIVER STATE FOREST	2	0.80	\$152.13	\$152.13	0.00%	\$151.00	\$154.00
Shingleton Management Unit	2	0.40	\$109.50	\$120.16	10.00%	\$110.00	\$150.65
Newberry Management Unit	1	1.00_	\$229.00	\$231.77	1.00%	\$231.77	\$231.77
LAKE SUPERIOR STATE FOREST	3	1.40	\$194.86	\$199.88	3.00%	\$110.00	\$231.77
UPPER PENNINSULA	10	29.30	\$190.16	\$254.68	34.00%	\$110.00	\$286.48
Gaylord Management Unit	4	34.00	\$249.30	<u>\$258.41</u>	4.00%	\$223.00	\$313.00
MACKINAW STATE FOREST	4	34.00	\$249.30	\$258.41	4.00%	\$223.00	\$313.00
Traverse City Management Unit	25	361.50	\$146.82	\$173.15	18.00%	\$93.00	\$326.37
Cadillac Management Unit			\$123.29	\$186.36	51.00%	\$123.00	<u>\$372.56</u>
PERE MARQUETTE STATE FOREST	33	417.90	\$143.64	\$174.93	22.00%	\$93.00	\$372.56
Roscommon Management Unit	1	21.30	\$152.00	\$165.66	9.00%	\$165.66	\$165.66
AUSABLE STATE FOREST	1	21.30	\$152.00	\$165.66	9.00%	\$165.66	\$165.66
NORTHERN LOWER PENNINSULA	38	473.20	\$151.61	\$180.51	19.00%	\$93.00	\$372.56
STATEWIDE	48	502.50	\$153.86	\$184.84	20.00%	\$93.00	\$372.56

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GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	6	67.30		\$130.29	46.00%	\$101.20	<u>\$150.31</u>
ESCANABA RIVER STATE FOREST	6	67.30	\$89.51	\$130.29	46.00%	\$101.20	\$150.31
UPPER PENNINSULA	6	67.30	\$89.51	\$130.29	46.00%	\$101.20	\$150.31
STATEWIDE	6	67.30	\$89.51	\$130.29	46.00%	\$101.20	\$150.31

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	139.30	\$48.55	\$54.65	13.00%	\$53.00	\$60.00
Atlanta Management Unit	1	24.00		\$37.00	28.00%	\$37.00	\$37.00
MACKINAW STATE FOREST	5	163.30	\$45.68	\$52.06	14.00%	\$37.00	\$60.00
Traverse City Management Unit	3	62.60	\$16.45	\$20.22	23.00%	\$20.00	\$24.00
PERE MARQUETTE STATE FOREST	3	62.60	\$16.45	\$20.22	23.00%	\$20.00	\$24.00
Roscommon Management Unit	4	122.70	\$35.53	\$37.87	7.00%	\$27.00	\$42.81
Gladwin Management Unit	3	162.00	\$36.00	\$48.73	35.00%	\$48.00	\$50.03_
AUSABLE STATE FOREST	7	284.70	\$35.80	\$44.05	23.00%	\$27.00	\$50.03
NORTHERN LOWER PENNINSULA	15	510.60	\$36.59	\$43.69	19.00%	\$20.00	\$60.00
STATEWIDE	15	510.60	\$36.59	\$43.69	19.00%	\$20.00	\$60.00

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	20	1,050.20	\$62.87	\$67.44	7.00%	\$53.00	\$100.00
Pigeon River Country Management Unit	6	397.20	\$62.98	\$74.69	19.00%	\$62.00	\$78.86
Atlanta Management Unit		<u>451.60</u>		<u>\$128.66</u>	39.00%	\$103.40	<u>\$131.12</u>
MACKINAW STATE FOREST	31	1,899.00	\$69.94	\$83.51	19.00%	\$53.00	\$131.12
Traverse City Management Unit	30	2,116.40	\$106.54	\$165.94	56.00%	\$51.00	\$358.70
Cadillac Management Unit	15 _	2 <u>,621.1</u> 0		<u>\$129.90</u>	30.00%	\$93.00	<u>\$341.45</u>
PERE MARQUETTE STATE FOREST	45	4,737.50	\$102.89	\$146.00	42.00%	\$51.00	\$358.70
Roscommon Management Unit	11	1,527.90	\$61.27	\$93.01	52.00%	\$63.00	\$137.80
Grayling Management Unit	9	484.10	\$79.30	\$102.39	29.00%	\$80.00	\$123.44
Gladwin Management Unit					25.00%	<u> </u>	
AUSABLE STATE FOREST	21	2,299.80	\$63.41	\$90.86	43.00%	\$60.00	\$137.80
NORTHERN LOWER PENNINSULA	97	8,936.30	\$85.73	\$118.53	38.00%	\$51.00	\$358.70
STATEWIDE	97	8,936.30	\$85.73	\$118.53	38.00%	\$51.00	\$358.70

MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	1	17.90	\$118.00	\$152.69		\$152.69	\$152.69
ESCANABA RIVER STATE FOREST	- -		\$118.00	<u> </u>		\$152.69	\$152.69
UPPER PENNINSULA	1	17.90	\$118.00	\$152.69	29.00%	\$152.69	\$152.69
Gaylord Management Unit	2	18.40	\$114.11	\$119.84	5.00%	\$106.00	\$125.00
Pigeon River Country Management Unit	2	22.40	\$108.29	\$143.23	32.00%	\$137.36	\$157.89
Atlanta Management Unit	2	55.10	\$104.79	\$143.57	37.00%	\$123.00	\$144.47
MACKINAW STATE FOREST	6	95.90	\$107.40	\$138.94	29.00%	\$106.00	\$157.89
Traverse City Management Unit	2	291.80	\$120.81	\$120.81	0.00%	\$119.00	\$123.00
Cadillac Management Unit	3	1,000.80	\$116.18	\$215.59	86.00%	\$174.92	\$377.07
PERE MARQUETTE STATE FOREST	5	1,292.60	\$117.22	\$194.20	66.00%	\$119.00	\$377.07
Roscommon Management Unit	14	901.40	\$125.44	\$169.00	35.00%	\$59.00	\$250.68
Grayling Management Unit	19	2,330.10	\$206.41	\$260.15	26.00%	\$171.06	\$493.45
Gladwin Management Unit	3	244.30	<u>\$103.00</u>	\$118.44	15.00%	\$118.00	<u>\$120.07</u>
AUSABLE STATE FOREST	36	3,475.80	\$178.14	\$226.55	27.00%	\$59.00	\$493.45
NORTHERN LOWER PENNINSULA	47	4,864.30	\$160.56	\$216.23	35.00%	\$59.00	\$493.45
STATEWIDE	48	4,882.20	\$160.40	\$215.99	35.00%	\$59.00	\$493.45

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N. WHITE CEDAR (25)	<u> </u>	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLDPRICE	COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	3	23.00	\$47.17	\$52.02	10.00%	\$38.00	\$64.00
Pigeon River Country Management Unit		6.60_	<u>\$57.00</u>	\$58.00		\$58.00	<u>\$58.00</u>
MACKINAW STATE FOREST	4	29.60	\$49.36	\$53.35	8.00%	\$38.00	\$64.00
NORTHERN LOWER PENNINSULA	4	29.60	\$49.36	\$53.35	8.00%	\$38.00	\$64.00
STATEWIDE	4	29.60	\$49.36	\$53.35	8.00%	\$38.00	\$64.00

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE		% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	0.30	\$43.00	\$44.00	2.00%	\$44.00	\$44.00
Crystal Falls Management Unit		54.60	\$76.77 _	\$112.37	46.00%	\$75.00	\$146.40
COPPER COUNTRY STATE FOREST	6	54.90	\$76.59	\$112.00	46.00%	\$44.00	\$146.40
Gwinn Management Unit	3	13.20	\$90.00	\$90.00	0.00%	\$90.00	\$90.00
Escanaba Management Unit		30.80	\$77.74	\$111.46	43.00%	\$70.00	\$238.20
ESCANABA RIVER STATE FOREST	13	44.00	\$81.42	\$105.02	29.00%	\$70.00	\$238.20
Shingleton Management Unit	1	0.30	\$91.00	\$160.00	76.00%	\$160.00	\$160.00
LAKE SUPERIOR STATE FOREST	1	0.30	\$91.00	\$160.00	76.00%	\$160.00	\$160.00
UPPER PENNINSULA	20	99.20	\$78.78	\$109.05	38.00%	\$44.00	\$238.20
Gaylord Management Unit	4	15.50	\$50.63	\$55.72	10.00%	\$45.00	\$68.31
MACKINAW STATE FOREST	4	15.50	\$50.63	\$55.72	10.00%	\$45.00	\$68.31
Traverse City Management Unit	3	9.80	\$39.02	\$43.29	11.00%	\$30.00	\$56.72
PERE MARQUETTE STATE FOREST	3	9.80	\$39.02	\$43.29	11.00%	\$30.00	\$56.72
NORTHERN LOWER PENNINSULA	7	25.30	\$46.13	\$50.90	10.00%	\$30.00	\$68.31
STATEWIDE	27	124.50	\$72.14	\$97.23	35.00%	\$30.00	\$238.20

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	374.20	\$204.25	\$272.77	34.00%	\$145.71	\$662.72
Crystal Falls Management Unit			<u>\$13</u> 8 <u>.71</u> .	<u>\$187.04</u>	<u>35.00%</u>	<u>\$115</u> . <u>56</u>	<u>\$315.00</u>
COPPER COUNTRY STATE FOREST	18	423.90	\$196.57	\$262.72	34.00%	\$115.56	\$662.72
Gwinn Management Unit	3	88.20	\$62.00	\$62.00	0.00%	\$62.00	\$62.00
Escanaba Management Unit	<u> 12</u>	375.40	\$186.76	\$239.47	28.00%	<u>\$160</u> . <u>00</u>	<u>\$316.34</u>
ESCANABA RIVER STATE FOREST	15	463.60	\$163.02	\$205.71	26.00%	\$62.00	\$316.34
Shingleton Management Unit	6	52.00	\$118.64	\$199.34	68.00%	\$122.00	\$246.45
Newberry Management Unit	3	291.30	\$142.61	\$163.46	15.00%	\$147.00	\$255.00
Sault Ste Marie (Naubinway Office)	1	4.40	\$161.00	\$267.15	66.00%	\$267.15	\$267.15
Sault Ste Marie (Soo Office)		9.60	\$138.84	\$153.25	10.00%	\$86.00	\$290.00
LAKE SUPERIOR STATE FOREST	13	357.30	\$139.25	\$169.69	22.00%	\$86.00	\$290.00
UPPER PENNINSULA	46	1,244.80	\$167.62	\$214.78	28.00%	\$62.00	\$662.72
Gaylord Management Unit	15	405.50	\$122.55	\$128.95	5.00%	\$109.00	\$179.47
Pigeon River Country Management Unit	3	37.00	\$107.58	\$111.28	3.00%	\$110.00	\$114.00
Atlanta Management Unit	3	87.60	\$142.79	<u>\$170.66</u>	20.00%	\$150.00	<u> </u>
MACKINAW STATE FOREST	21	530.10	\$124.85	\$134.61	8.00%	\$109.00	\$183.56
Traverse City Management Unit	34	2,266.60	\$105.48	\$157.04	49.00%	\$65.00	\$398.45
Cadillac Management Unit	11		\$118.14	\$147.96	25.00%	\$86.00	\$335.76_
PERE MARQUETTE STATE FOREST	45	2,773.00	\$107.79	\$155.38	44.00%	\$65.00	\$398.45
Roscommon Management Unit	9	495.40	\$70.21	\$87.38	24.00%	\$65.00	\$187.99
Grayling Management Unit	4	117.80	\$53.99	\$112.40	108.00%	\$51.00	\$149.72
Gladwin Management Unit		8.00			35.00%	\$65.00_	\$65.00_
AUSABLE STATE FOREST	14	621.20	\$66.85	\$91.83	37.00%	\$51.00	\$187.99
NORTHERN LOWER PENNINSULA	80	3,924.30	\$103.61	\$142.51	38.00%	\$51.00	\$398.45
STATEWIDE	126	5,169.10	\$119.03	\$159.92	34.00%	\$51.00	\$662.72

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RED OAK (08)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	4.70	\$124.00	\$127.24		\$127.24	\$127.24
Crystal Falls Management Unit	1	17.60	\$187.00	\$187.00		\$187.00	\$187.00
COPPER COUNTRY STATE FOREST	<u> </u>	22.30	\$173.72	<u> </u>	0.00%	<u>\$127.24</u>	\$187.00
Gwinn Management Unit	1	76.40	\$208.00	\$208.00	0.00%	\$208.00	\$208.00
Escanaba Management Unit	2		\$152.19	\$221.70	46.00%	\$95.10	\$254.49
ESCANABA RIVER STATE FOREST	3	111.40	\$190.47	\$212.30	11.00%	\$95.10	\$254.49
Shingleton Management Unit	1	145.60	\$227.00	\$245.00	8.00%	\$245.00	\$245.00
Sault Ste Marie (Soo Office)		4.10	\$192.00	\$260.00	35.00%	\$260.00	\$260.00
LAKE SUPERIOR STATE FOREST	2	149.70	\$226.04	\$245.41	9.00%	\$245.00	\$260.00
UPPER PENNINSULA	7	283.40	\$207.94	\$226.81	9.00%	\$95.10	\$260.00
Gaylord Management Unit	5	334.00	\$247.82	\$285.95	15.00%	\$230.00	\$306.73
Pigeon River Country Management Unit	6	363.00	\$176.47	\$212.90	21.00%	\$166.00	\$231.09
Atlanta Management Unit			\$176.08 _	<u>\$247.79</u>	41.00%	\$183.00	\$261.92
MACKINAW STATE FOREST	18	1,203.90	\$196.10	\$247.86	26.00%	\$166.00	\$306.73
Traverse City Management Unit	11	112.90	\$205.06	\$245.34	20.00%	\$166.00	\$495.00
Cadillac Management Unit	10	2,767.40	\$189.00	<u> </u>	83.00%	<u>\$179.00</u>	<u>\$555.75</u>
PERE MARQUETTE STATE FOREST	21	2,880.30	\$189.63	\$342.38	81.00%	\$166.00	\$555.75
Roscommon Management Unit	5	1,087.00	\$274.80	\$347.81	27.00%	\$272.95	\$373.35
Grayling Management Unit		1,345.40	<u>\$25</u> 7.87	\$412.85	60.00%	\$250.00	<u>\$551.90</u>
AUSABLE STATE FOREST	12	2,432.40	\$265.44	\$383.78	45.00%	\$250.00	\$551.90
NORTHERN LOWER PENNINSULA	51	6,516.60	\$219.12	\$340.37	55.00%	\$166.00	\$555.75
STATEWIDE	58	6,800.00	\$218.65	\$335.64	54.00%	\$95.10	\$555.75

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Crystal Falls Management Unit	5	405.10	\$137.02	\$243.77		\$142.00	\$316.48
COPPER COUNTRY STATE FOREST		405.10	\$137.02	<u> </u>	78.00%	<u> </u>	\$316.48
Gwinn Management Unit	1	88.40	\$129.00	\$129.00	0.00%	\$129.00	\$129.00
ESCANABA RIVER STATE FOREST		88.40	\$129.00	\$129.00	0.00%	\$129.00	\$129.00
UPPER PENNINSULA	6	493.50	\$135.59	\$223.21	65.00%	\$129.00	\$316.48
Gaylord Management Unit	19	6,490.80	\$109.97	\$167.76	53.00%	\$107.00	\$200.19
Pigeon River Country Management Unit	11	1,765.80	\$107.08	\$158.04	48.00%	\$104.00	\$194.62
Atlanta Management Unit	9	<u>1,177.40</u>	\$129.61	\$139 <u>.9</u> 3	8.00%	<u>\$72</u> .00	<u>\$169.48</u>
MACKINAW STATE FOREST	39	9,434.00	\$111.88	\$162.47	45.00%	\$72.00	\$200.19
Traverse City Management Unit	22	6,877.90	\$104.99	\$147.97	41.00%	\$51.00	\$332.03
Cadillac Management Unit	9	6,560.30	\$116.48	\$177.25	52.00%	\$117.00	\$229.45
PERE MARQUETTE STATE FOREST	31	13,438.20	\$110.60	\$162.26	47.00%	\$51.00	\$332.03
Roscommon Management Unit	11	1,593.20	\$112.44	\$156.93	40.00%	\$97.00	\$298.88
Grayling Management Unit	17	1,933.70	\$115.51	\$150.21	30.00%	\$103.00	\$375.76
Gladwin Management Unit	3	1,855.30	\$167.00	\$196.10	17.00%	\$185.00	\$211.65
AUSABLE STATE FOREST	31	5,382.20	\$132.35	\$168.02	27.00%	\$97.00	\$375.76
NORTHERN LOWER PENNINSULA	101	28,254.40	\$115.17	\$163.43	42.00%	\$51.00	\$375.76
STATEWIDE	107	28,747.90	\$115.52	\$164.45	42.00%	\$51.00	\$375.76

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	11	729.20	\$332.65	\$404.80		\$231.91	\$640.60
Crystal Falls Management Unit			\$391.05	\$490.54	25.00%	\$353.00	\$950.05
COPPER COUNTRY STATE FOREST	18	1,238.80	\$356.67	\$440.07	23.00%	\$231.91	\$950.05
Gwinn Management Unit	3	263.10	\$323.91	\$430.49	33.00%	\$329.00	\$588.00
Escanaba Management Unit			\$264.45	\$372.92	41.00%	\$255.00	\$417.01
ESCANABA RIVER STATE FOREST	10	317.30	\$313.75	\$420.66	34.00%	\$255.00	\$588.00
Shingleton Management Unit	6	377.10	\$366.88	\$627.55	71.00%	\$407.00	\$660.60
Newberry Management Unit	3	13.10	\$403.56	\$435.41	8.00%	\$389.00	\$500.00
Sault Ste Marie (Naubinway Office)	1	8.70	\$520.00	\$719.37	38.00%	\$719.37	\$719.37
Sault Ste Marie (Soo Office)	1	76.60	\$394.00	\$558.00	42.00%	\$558.00	\$558.00
Sault Ste Marie (Drummond Island)			\$237.00	\$237.00		\$237.00	\$237.00
LAKE SUPERIOR STATE FOREST	12	513.10	\$364.94	\$585.20	60.00%	\$237.00	\$719.37
UPPER PENNINSULA	40	2,069.20	\$352.14	\$473.08	34.00%	\$231.91	\$950.05
Gaylord Management Unit	13	726.00	\$333.73	\$347.12	4.00%	\$267.00	\$460.00
Pigeon River Country Management Unit		39.00	\$337.00	\$340.00	1.00%	\$340.00	<u>\$340.00</u>
MACKINAW STATE FOREST	14	765.00	\$333.89	\$346.76	4.00%	\$267.00	\$460.00
Traverse City Management Unit	24	1,434.50	\$267.34	\$369.96	38.00%	\$141.00	\$767.16
Cadillac Management Unit		593.90	\$401.50	\$528.64	32.00%	\$430.22	<u>\$645.28</u>
PERE MARQUETTE STATE FOREST	31	2,028.40	\$306.62	\$416.42	36.00%	\$141.00	\$767.16
Roscommon Management Unit	1	6.00	\$330.00	\$383.89	16.00%	\$383.89	\$383.89
Grayling Management Unit		54.60	\$264.37	\$365.88	38.00%	\$346.50	<u>\$380.96</u>
AUSABLE STATE FOREST	3	60.60	\$270.86	\$367.66	36.00%	\$346.50	\$383.89
NORTHERN LOWER PENNINSULA	48	2,854.00	\$313.17	\$396.71	27.00%	\$141.00	\$767.16
STATEWIDE	88	4,923.20	\$329.55	\$428.81	30.00%	\$141.00	\$950.05

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	43.50	\$99.00	\$110.00	11.00%	\$110.00	\$110.00
Crystal Falls Management Unit	2	9.30	\$90.52	\$97.46		\$82.00_	\$114.68
COPPER COUNTRY STATE FOREST	3	52.80	\$97.51	\$107.79	11.00%	\$82.00	\$114.68
Gwinn Management Unit	2	10.50	\$61.97	\$61.97	0.00%	\$59.00	\$63.00
Escanaba Management Unit	6	34.70		\$111.60	76.00%	\$73.60	\$211.85
ESCANABA RIVER STATE FOREST	8	45.20	\$63.05	\$100.07	59.00%	\$59.00	\$211.85
UPPER PENNINSULA	11	98.00	\$81.61	\$104.23	28.00%	\$59.00	\$211.85
STATEWIDE	11	98.00	\$81.61	\$104.23	28.00%	\$59.00	\$211.85
WHITE OAK (09)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		4.30	<u>\$91.00</u>	<u> </u>	12.00%	\$101.80	<u>\$101.80</u>
ESCANABA RIVER STATE FOREST	1	4.30	\$91.00	\$101.80	12.00%	\$101.80	\$101.80
UPPER PENNINSULA	1	4.30	\$91.00	\$101.80	12.00%	\$101.80	\$101.80
Gaylord Management Unit	2	8.90	\$67.16	\$76.90	15.00%	\$62.00	\$88.00
Atlanta Management Unit	1	10.60	<u>\$73.00</u>	<u> </u>	39.00%	<u>\$101.41</u>	<u>\$101.4</u> 1
MACKINAW STATE FOREST	3	19.50	\$70.33	\$90.22	28.00%	\$62.00	\$101.41
Traverse City Management Unit	6	84.10	\$47.71	\$58.14	22.00%	\$38.00	\$103.47
Cadillac Management Unit	7	128.60	<u>\$5</u> 5.32	<u> </u>	219.00%	\$38.00	\$290.66
PERE MARQUETTE STATE FOREST	13	212.70	\$52.31	\$129.62	148.00%	\$38.00	\$290.66
Roscommon Management Unit	3	32.90	\$78.29	\$214.21	174.00%	\$83.00	\$296.26
Grayling Management Unit		302.30		\$121.68	49.00%	\$75.00	\$241.52
AUSABLE STATE FOREST	10	335.20	\$81.55	\$130.76	60.00%	\$75.00	\$296.26
NORTHERN LOWER PENNINSULA	26	567.40	\$70.20	\$128.94	84.00%	\$38.00	\$296.26
STATEWIDE	27	571.70	\$70.36	\$128.73	83.00%	\$38.00	\$296.26

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	3	100.30	\$91.88	\$141.34	54.00%	\$110.00	\$158.24
COPPER COUNTRY STATE FOREST	3	100.30	\$91.88	\$141.34	54.00%	\$110.00	\$158.24
Gwinn Management Unit	1	2.70	\$54.00	\$54.00	0.00%	\$54.00	\$54.00
Escanaba Management Unit	4	122.30	\$55.62		33.00%	\$58.12	\$76.68
ESCANABA RIVER STATE FOREST	5	125.00	\$55.59	\$73.33	32.00%	\$54.00	\$76.68
UPPER PENNINSULA	8	225.30	\$71.74	\$103.61	44.00%	\$54.00	\$158.24
Gaylord Management Unit	5	45.30	\$55.44	\$58.21	5.00%	\$56.00	\$66.92
Pigeon River Country Management Unit	10	185.90	\$54.52	\$61.08	12.00%	\$50.00	\$83.25
Atlanta Management Unit			\$116.99	<u>\$117.44</u>		\$69.00	<u>\$126.00</u>
MACKINAW STATE FOREST	17	317.10	\$71.58	\$75.93	6.00%	\$50.00	\$126.00
Traverse City Management Unit	27	1,202.70	\$52.19	\$65.58	26.00%	\$33.00	\$160.70
Cadillac Management Unit		141.20	\$108.76	\$227.02	109.00%	\$80.00	\$395.25
PERE MARQUETTE STATE FOREST	34	1,343.90	\$58.14	\$82.55	42.00%	\$33.00	\$395.25
Roscommon Management Unit	9	438.90	\$68.47	\$75.71	11.00%	\$54.00	\$90.91
Grayling Management Unit	5	73.60	\$63.92	\$71.09	11.00%	\$57.02	\$199.62
Gladwin Management Unit		<u>19.7</u> 0		\$75.01	44.00%	\$75.00	\$75.04
AUSABLE STATE FOREST	16	532.20	\$67.23	\$75.05	12.00%	\$54.00	\$199.62
NORTHERN LOWER PENNINSULA	67	2,193.20	\$62.29	\$79.77	28.00%	\$33.00	\$395.25
STATEWIDE	75	2,418.50	\$63.17	\$81.99	30.00%	\$33.00	\$395.25

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	11.20	\$60.00	\$96.44	61.00%	\$96.44	\$96.44
COPPER COUNTRY STATE FOREST		11.20	\$60.00	\$96.44	61.00%	\$96.44	\$96.44
UPPER PENNINSULA	1	11.20	\$60.00	\$96.44	61.00%	\$96.44	\$96.44
Gaylord Management Unit	3	43.60	\$75.33	\$81.32	8.00%	\$74.00	\$100.45
Pigeon River Country Management Unit	1	9.10	\$68.00	\$70.00	3.00%	\$70.00	\$70.00
Atlanta Management Unit	1	6.80	\$84.00	\$84.00	0.00%	\$84.00	\$84.00
MACKINAW STATE FOREST	5	59.50	\$75.20	\$79.90	6.00%	\$70.00	\$100.45
Traverse City Management Unit	1	13.90	\$34.00	\$44.00	29.00%	\$44.00	\$44.00
Cadillac Management Unit	2	100.70		\$78.84	41.00%	\$68.00	\$90.00
PERE MARQUETTE STATE FOREST	3	114.60	\$53.28	\$74.61	40.00%	\$44.00	\$90.00
NORTHERN LOWER PENNINSULA	8	174.10	\$60.77	\$76.42	26.00%	\$44.00	\$100.45
STATEWIDE	9	185.30	\$60.73	\$77.63	28.00%	\$44.00	\$100.45

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	52.50	\$141.34	\$199.13	41.00%	\$130.00	\$300.00
Crystal Falls Management Unit		0.40	\$147.00	\$147.00	0.00%	\$147.00	\$147.00
COPPER COUNTRY STATE FOREST	8	52.90	\$141.39	\$198.73	41.00%	\$130.00	\$300.00
Escanaba Management Unit	6	19.00	\$107.30	\$131.93	23.00%	\$95.00	\$154.78
ESCANABA RIVER STATE FOREST	6	19.00	\$107.30	\$131.93	23.00%	\$95.00	\$154.78
Shingleton Management Unit	1	0.10	\$73.00	\$133.60	83.00%	\$133.60	\$133.60
Newberry Management Unit	1	2.10	\$72.00	\$75.00	4.00%	\$75.00	\$75.00
LAKE SUPERIOR STATE FOREST	2	2.20	\$72.05	\$77.66	8.00%	\$75.00	\$133.60
UPPER PENNINSULA	16	74.10	\$130.59	\$178.01	36.00%	\$75.00	\$300.00
Gaylord Management Unit	1	3.50	\$73.00	\$75.00	3.00%	\$75.00	\$75.00
MACKINAW STATE FOREST	1	3.50	\$73.00	\$75.00	3.00%	\$75.00	\$75.00
Cadillac Management Unit	1	0.80	\$95.00	\$95.00	0.00%	\$95.00	\$95.00
PERE MARQUETTE STATE FOREST	1	0.80	\$95.00	\$95.00	0.00%	\$95.00	\$95.00
NORTHERN LOWER PENNINSULA	2	4.30	\$77.09	\$78.72	2.00%	\$75.00	\$95.00
STATEWIDE	18	78.40	\$127.65	\$172.56	35.00%	\$75.00	\$300.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	304.00	\$16.43	\$18.72	14.00%	\$13.56	\$33.19
Crystal Falls Management Unit		2,037.00	\$15.21		100.00%	\$12.80	\$55.11
COPPER COUNTRY STATE FOREST	20	2,341.00	\$15.37	\$28.94	88.00%	\$12.80	\$55.11
Gwinn Management Unit	7	1,129.00	\$29.55	\$30.94	5.00%	\$25.95	\$50.00
Escanaba Management Unit	13	2 <u>,515.00</u>	\$22.08		48.00%	\$20.00	\$45.81_
ESCANABA RIVER STATE FOREST	20	3,644.00	\$24.39	\$32.12	32.00%	\$20.00	\$50.00
Shingleton Management Unit	12	565.00	\$19.20	\$29.20	52.00%	\$14.10	\$78.36
Newberry Management Unit	6	831.00	\$14.66	\$18.85	29.00%	\$14.35	\$23.00
Sault Ste Marie (Naubinway Office)	3	160.00	\$18.25	\$21.65	19.00%	\$19.90	\$27.24
Sault Ste Marie (Soo Office)		1,029.00	<u></u>	<u>\$16.13</u>		<u> </u>	
LAKE SUPERIOR STATE FOREST	25	2,585.00	\$15.93	\$20.21	27.00%	\$9.70	\$78.36
UPPER PENNINSULA	65	8,570.00	\$19.38	\$27.66	43.00%	\$9.70	\$78.36
Gaylord Management Unit	7	1,910.00	\$33.39	\$37.45	12.00%	\$33.00	\$41.05
Pigeon River Country Management Unit	5	202.00	\$20.76	\$22.58	9.00%	\$22.00	\$42.07
Atlanta Management Unit		1,018.00				\$24.00	\$47.55
MACKINAW STATE FOREST	18	3,130.00	\$34.19	\$37.83	11.00%	\$22.00	\$47.55
Traverse City Management Unit		303.00			<u>51.00%</u>	\$10.80	<u>\$48.66</u>
PERE MARQUETTE STATE FOREST	8	303.00	\$9.53	\$14.43	51.00%	\$10.80	\$48.66
Roscommon Management Unit	6	410.00	\$16.80	\$36.89	120.00%	\$16.90	\$44.80
Grayling Management Unit				<u>\$27.55</u>	154.00%	\$12.90	\$31.54_
AUSABLE STATE FOREST	8	480.00	\$15.94	\$35.53	123.00%	\$12.90	\$44.80
NORTHERN LOWER PENNINSULA	34	3,913.00	\$30.04	\$35.73	19.00%	\$10.80	\$48.66
STATEWIDE	99	12,483.00	\$22.72	\$30.19	33.00%	\$9.70	\$78.36

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PULPWOOD in Cords (see general note 4)

STATEWIDE

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	(1)	476.00	\$8.61	\$9,20		\$7.39	\$13.00
Crystal Falls Management Unit	6	1.502.00	\$12.46	\$3.20 \$20.60		\$9.32	\$33.91
COPPER COUNTRY STATE FOREST	$ \frac{3}{11}$		\$11.54	<u> </u>		<u> </u>	\$33.91
Gwinn Management Unit	1	2,729.00	\$13.20	\$13.20	0.00%	\$13.20	\$13.20
ESCANABA RIVER STATE FOREST	<u> </u>	2,729.00	\$13.20	<u>\$13.20</u>	0.00%	<u>\$13.20</u>	\$13.20
Shingleton Management Unit	2	36.00	\$12.95	\$21.20	64.00%	\$18.60	\$22.67
LAKE SUPERIOR STATE FOREST	2	36.00	\$12.95	\$21.20	64.00%	\$18.60	\$22.67
UPPER PENNINSULA	14	4,743.00	\$12.50	\$15.20	22.00%	\$7.39	\$33.91
Gaylord Management Unit	5	430.00	\$7.27	\$11.06	52.00%	\$7.15	\$16.83
MACKINAW STATE FOREST	5	430.00	\$7.27	\$11.06	52.00%	\$7.15	\$16.83
Traverse City Management Unit	12	2,298.00	\$24.31	\$25.20		\$16.55	\$36.93
Cadillac Management Unit						<u>\$16</u> . <u>50</u>	\$28.63
PERE MARQUETTE STATE FOREST	17	2,639.00	\$23.98	\$24.93	4.00%	\$16.50	\$36.93
Grayling Management Unit				<u>\$38.90</u>		<u>\$10</u> . <u>10</u>	\$43.55
AUSABLE STATE FOREST	2	108.00	\$5.50	\$38.90	607.00%	\$10.10	\$43.55
NORTHERN LOWER PENNINSULA	24	3,177.00	\$21.09	\$23.52	12.00%	\$7.15	\$43.55
STATEWIDE	38	7,920.00	\$15.95	\$18.54	16.00%	\$7.15	\$43.55
HEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		658.00		<u>\$13.89</u>	0.00%	\$5.50	\$15.00
COPPER COUNTRY STATE FOREST	3	658.00	\$13.84	\$13.89	0.00%	\$5.50	\$15.00
Newberry Management Unit				\$15.23		\$15.00	\$17.13
LAKE SUPERIOR STATE FOREST	2	157.00	\$14.59	\$15.23	4.00%	\$15.00	\$17.13
UPPER PENNINSULA	5	815.00	\$13.99	\$14.15	1.00%	\$5.50	\$17.13

5

815.00

\$13.99

\$14.15

1.00%

\$5.50

\$17.13

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JACK PINE (32)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	7	487.00	\$33.20	\$37.17	12.00%	\$29.05	\$57.58
COPPER COUNTRY STATE FOREST	$\frac{7}{7}$	487.00	<u>\$33.20</u>	<u> </u>	12.00%	<u> </u>	\$57.58
Gwinn Management Unit		334.00	\$41.40	\$41.40		\$37.90	\$43.55
Escanaba Management Unit	1	12.00	\$42.20	\$57.15		\$57.15	\$57.15
ESCANABA RIVER STATE FOREST		346.00	<u> </u>	<u> </u>		<u> </u>	\$57.15
Shingleton Management Unit	10	8,290.00	\$40.24	\$49.67		\$27.85	\$60.04
Newberry Management Unit	6	1,520.00	\$44.45	\$54.35		\$45.00	\$56.14
Sault Ste Marie (Naubinway Office)	2	44.00	\$47.72	\$47.72		\$46.15	\$51.90
Sault Ste Marie (Soo Office)	1	1,204.00	\$31.85	\$40.21	26.00%	\$40.21	\$40.21
LAKE SUPERIOR STATE FOREST	<u> </u>	11,058.00	\$39.94	<u> </u>	23.00%	<u> </u>	\$60.04
UPPER PENNINSULA	31	11,891.00	\$39.70	\$48.57	22.00%	\$27.85	\$60.04
Gaylord Management Unit	6	1,880.00	\$24.37	\$28.02	15.00%	\$24.00	\$33.00
Pigeon River Country Management Unit	8	1,054.00	\$23.07	\$32.32	40.00%	\$25.50	\$37.01
_Atlanta Management Unit		3,188.00	\$23.20	\$28.31	22.00%	\$20.00	\$35.84
MACKINAW STATE FOREST	22	6,122.00	\$23.54	\$28.91	23.00%	\$20.00	\$37.01
Traverse City Management Unit	14	10,115.00	\$13.19	\$15.31	16.00%	\$8.00	\$37.61
Cadillac Management Unit			\$12.60	\$14.67	16.00%	\$12.25	\$21.01
PERE MARQUETTE STATE FOREST	20	10,380.00	\$13.18	\$15.29	16.00%	\$8.00	\$37.61
Roscommon Management Unit	10	1,984.00	\$17.23	\$19.62	14.00%	\$13.50	\$25.66
Grayling Management Unit	21	11,787.00	\$16.74	\$28.86	72.00%	\$15.60	\$80.99
Gladwin Management Unit		3,379.00	\$18.25	\$32.36	77.00%	\$30.00	\$35.02
AUSABLE STATE FOREST	34	17,150.00	\$17.10	\$28.48	67.00%	\$13.50	\$80.99
NORTHERN LOWER PENNINSULA	76	33,652.00	\$17.06	\$24.49	44.00%	\$8.00	\$80.99
STATEWIDE	107	45,543.00	\$22.97	\$30.78	34.00%	\$8.00	\$80.99

AVERAGE STUMPAGE PRICE REPORT

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MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	16.00	\$4.00	\$4.00	0.00%	\$4.00	\$4.00
Atlanta Management Unit		40.00_		\$7.13	43.00%	\$7.13	\$7.13_
MACKINAW STATE FOREST	2	56.00	\$4.71	\$6.24	32.00%	\$4.00	\$7.13
Traverse City Management Unit	1	213.00	\$7.15	\$7.15	0.00%	<u>\$7</u> .15	<u>\$7.1</u> 5
PERE MARQUETTE STATE FOREST	1	213.00	\$7.15	\$7.15	0.00%	\$7.15	\$7.15
Grayling Management Unit	6	1,282.00	\$7.19	\$50.92	608.00%	\$7.09	\$125.18
Gladwin Management Unit	1	95.00	\$3.75	\$5.00	33.00%	\$5.00	\$5.00
AUSABLE STATE FOREST	7	1,377.00	\$6.95	\$47.75	587.00%	\$5.00	\$125.18
NORTHERN LOWER PENNINSULA	10	1,646.00	\$6.90	\$41.09	496.00%	\$4.00	\$125.18
STATEWIDE	10	1,646.00	\$6.90	\$41.09	496.00%	\$4.00	\$125.18

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	1,011.00	\$28.56	\$34.70	21.00%	\$18.10	\$48.70
Crystal Falls Management Unit	<u> </u>	22,261.00	\$36.86		68.00% _	<u>\$28</u> . <u>15</u>	\$79.07_
COPPER COUNTRY STATE FOREST	21	23,272.00	\$36.50	\$60.68	66.00%	\$18.10	\$79.07
Gwinn Management Unit	6	2,523.00	\$36.25	\$39.63	9.00%	\$31.65	\$58.00
Escanaba Management Unit		7 <u>,389.00</u>	\$27.84	\$41.35	49.00%	<u>\$18</u> . <u>10</u>	\$50.38
ESCANABA RIVER STATE FOREST	20	9,912.00	\$29.98	\$40.91	36.00%	\$18.10	\$58.00
Shingleton Management Unit	15	3,930.00	\$30.80	\$38.97	27.00%	\$19.20	\$78.36
Newberry Management Unit	3	92.00	\$33.43	\$34.79	4.00%	\$32.14	\$37.00
Sault Ste Marie (Naubinway Office)	1	39.00	\$33.60	\$38.60	15.00%	\$38.60	\$38.60
Sault Ste Marie (Soo Office)	4	2,901.00	\$22.44	\$24.56	9.00%	\$15.00	\$30.50
Sault Ste Marie (Drummond Island)	1	1,058.00		\$8.15			\$8.15
LAKE SUPERIOR STATE FOREST	24	8,020.00	\$24.82	\$29.64	19.00%	\$8.15	\$78.36
UPPER PENNINSULA	65	41,204.00	\$32.66	\$49.89	53.00%	\$8.15	\$79.07
Gaylord Management Unit	26	10,571.00	\$21.84	\$27.44	26.00%	\$20.00	\$44.72
Pigeon River Country Management Unit	12	4,243.00	\$21.32	\$26.77	26.00%	\$22.00	\$44.19
Atlanta Management Unit	<u> </u>	9 <u>,064.00</u>	\$26.32		32.00%	<u> </u>	\$40.00
MACKINAW STATE FOREST	53	23,878.00	\$23.45	\$30.10	28.00%	\$17.00	\$44.72
Traverse City Management Unit	38	14,527.00	\$19.48	\$24.99	28.00%	\$9.55	\$46.91
Cadillac Management Unit		9 <u>,974.00</u>	\$20.63	\$25.38	23.00%	\$16.20_	\$36.06
PERE MARQUETTE STATE FOREST	55	24,501.00	\$19.95	\$25.15	26.00%	\$9.55	\$46.91
Roscommon Management Unit	14	11,317.00	\$30.03	\$37.25	24.00%	\$22.75	\$42.68
Grayling Management Unit	26	4,375.00	\$23.49	\$32.55	39.00%	\$18.11	\$69.28
Gladwin Management Unit	. <u> </u>	1 <u>,103.00</u>		\$35.00	77.00%	\$35.00	\$35.00
AUSABLE STATE FOREST	41	16,795.00	\$27.65	\$35.88	30.00%	\$18.11	\$69.28
NORTHERN LOWER PENNINSULA	149	65,174.00	\$23.22	\$29.73	28.00%	\$9.55	\$69.28
STATEWIDE	214	106,378.00	\$26.87	\$37.54	40.00%	\$8.15	\$79.07

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	12,044.00	\$16.65	\$19.80	19.00%	\$13.05	\$28.77
Crystal Falls Management Unit	16	8,970.00	\$21.56	\$30.58	42.00%	\$15.25	\$49.75
COPPER COUNTRY STATE FOREST	29	21,014.00	\$18.74	\$24.40	30.00%	\$13.05	\$49.75
Gwinn Management Unit	6	5,019.00	\$22.57	\$26.22	16.00%	\$20.50	\$50.00
Escanaba Management Unit		<u>16,483.00</u>		<u>\$36.10</u>	<u>34.00%</u>	<u>\$18</u> . <u>10</u>	\$45.81_
ESCANABA RIVER STATE FOREST	20	21,502.00	\$25.99	\$33.79	30.00%	\$18.10	\$50.00
Shingleton Management Unit	19	4,779.00	\$24.14	\$30.34	26.00%	\$15.05	\$78.36
Newberry Management Unit	7	11,200.00	\$19.41	\$20.92	8.00%	\$18.00	\$26.30
Sault Ste Marie (Naubinway Office)	3	270.00	\$28.54	\$30.50	7.00%	\$26.00	\$31.71
Sault Ste Marie (Soo Office)	4	1,257.00	\$22.75	\$27.02	19.00%	\$14.90	\$31.40
Sault Ste Marie (Drummond Island)		247.00	<u>\$1</u> 3.90	<u>\$1</u> 3.90	0.00%	\$13.90_	\$13.90_
LAKE SUPERIOR STATE FOREST	34	17,753.00	\$20.98	\$23.94	14.00%	\$13.90	\$78.36
UPPER PENNINSULA	83	60,269.00	\$21.99	\$27.62	26.00%	\$13.05	\$78.36
Gaylord Management Unit	39	10,555.00	\$26.14	\$37.19	42.00%	\$22.00	\$90.77
Pigeon River Country Management Unit	14	1,218.00	\$20.16	\$25.05	24.00%	\$19.85	\$47.43
Atlanta Management Unit	<u> 11</u> .	3 <u>,186.0</u> 0			60.00%	<u>\$15</u> . <u>00</u>	
MACKINAW STATE FOREST	64	14,959.00	\$24.39	\$35.17	44.00%	\$15.00	\$90.77
Traverse City Management Unit	44	27,216.00	\$17.10	\$21.76	27.00%	\$8.65	\$53.10
Cadillac Management Unit	31	10,304.00	\$16.54	\$22.85	38.00%		\$105.87_
PERE MARQUETTE STATE FOREST	75	37,520.00	\$16.95	\$22.06	30.00%	\$4.50	\$105.87
Roscommon Management Unit	19	4,303.00	\$23.11	\$27.60	19.00%	\$22.20	\$31.48
Grayling Management Unit	26	3,907.00	\$30.65	\$54.28	77.00%	\$20.46	\$190.61
Gladwin Management Unit		104.00	\$13.45	\$26.00	93.00%	\$26.00_	\$26.00
AUSABLE STATE FOREST	46	8,314.00	\$26.53	\$40.12	51.00%	\$20.46	\$190.61
NORTHERN LOWER PENNINSULA	185	60,793.00	\$20.09	\$27.76	38.00%	\$4.50	\$190.61
STATEWIDE	268	121,062.00	\$21.04	\$27.69	32.00%	\$4.50	\$190.61

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	2	1,436.00	\$26.30	\$49.74	89.00%	\$49.06	\$50.07
COPPER COUNTRY STATE FOREST		1,436.00	\$26.30	\$49.74	89.00%	\$49.06	\$50.07
Escanaba Management Unit	2		\$24.01	\$42.14	76.00%	\$18.10	\$45.81
ESCANABA RIVER STATE FOREST	2	777.00	\$24.01	\$42.14	76.00%	\$18.10	\$45.81
Shingleton Management Unit	1	789.00	\$30.95	\$30.95	0.00%	\$30.95	\$30.95
Sault Ste Marie (Soo Office)		5.00_	\$26.30		14.00%	\$30.00	\$30.00
LAKE SUPERIOR STATE FOREST	2	794.00	\$30.92	\$30.94	0.00%	\$30.00	\$30.95
UPPER PENNINSULA	6	3,007.00	\$26.93	\$42.81	59.00%	\$18.10	\$50.07
Gaylord Management Unit	7	903.00	\$22.13	\$33.09	50.00%	\$21.35	\$46.88
Pigeon River Country Management Unit	8	771.00	\$19.10	\$22.95	20.00%	\$18.30	\$27.32
Atlanta Management Unit	<u></u> <u>12</u>	3,522.00			83.00%	\$20.00	\$55.18_
MACKINAW STATE FOREST	27	5,196.00	\$20.32	\$34.04	68.00%	\$18.30	\$55.18
Traverse City Management Unit	15	1,729.00	\$15.08	\$15.92	6.00%	\$9.55	\$28.00
Cadillac Management Unit	<u></u> <u></u> <u>14</u> _	8 <u>,428.00</u>			86.00%	\$13.15	
PERE MARQUETTE STATE FOREST	29	10,157.00	\$18.02	\$31.44	74.00%	\$9.55	\$60.49
Roscommon Management Unit	15	4,888.00	\$18.44	\$22.63	23.00%	\$13.40	\$30.83
Grayling Management Unit	32	14,279.00	\$20.23	\$30.41	50.00%	\$15.26	\$72.69
Gladwin Management Unit				\$22.60	92.00% _	\$22.00	\$24.11_
AUSABLE STATE FOREST	50	19,854.00	\$19.50	\$28.22	45.00%	\$13.40	\$72.69
NORTHERN LOWER PENNINSULA	106	35,207.00	\$19.19	\$30.01	56.00%	\$9.55	\$72.69
STATEWIDE	112	38,214.00	\$19.80	\$31.02	57.00%	\$9.55	\$72.69

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	GOLD		PRICE	GOLDTRIOL	COL. 4	GOLDTRIOL	OOLD I NICL
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	288.00	\$31.61	\$34.78	10.00%	\$22.00	\$52.08
Crystal Falls Management Unit	12	5,294.00	\$21.05	\$43.57	107.00%	\$10.58	\$67.20
COPPER COUNTRY STATE FOREST	20	5,582.00	\$21.59	\$43.12	100.00%	\$10.58	\$67.20
Gwinn Management Unit	7	1,612.00	\$29.58	\$30.89	4.00%	\$27.15	\$50.00
Escanaba Management Unit	13	2,456.00	\$19.12	\$40.86	114.00%	\$17.05	\$57.89
ESCANABA RIVER STATE FOREST	20	4,068.00	\$23.26	\$36.91	59.00%	\$17.05	\$57.89
Shingleton Management Unit	12	5,041.00	\$30.09	\$68.86	129.00%	\$18.25	\$87.47
Newberry Management Unit	6	1,004.00	\$19.56	\$21.31	9.00%	\$20.11	\$34.64
Sault Ste Marie (Naubinway Office)	1	2.00	\$26.75	\$26.75	0.00%	\$26.75	\$26.75
Sault Ste Marie (Soo Office)	4	1,242.00	\$19.57	\$30.07	54.00%	\$17.00	\$34.52
Sault Ste Marie (Drummond Island)						<u>\$13</u> . <u>35</u>	\$13.35
LAKE SUPERIOR STATE FOREST	24	7,469.00	\$26.52	\$54.67	106.00%	\$13.35	\$87.47
UPPER PENNINSULA	64	17,119.00	\$24.14	\$46.68	93.00%	\$10.58	\$87.47
Gaylord Management Unit	9	305.00	\$33.63	\$36.47	8.00%	\$33.46	\$49.56
Pigeon River Country Management Unit	4	189.00	\$30.24	\$36.15	20.00%	\$30.00	\$45.00
Atlanta Management Unit						\$22.00	
MACKINAW STATE FOREST	19	790.00	\$32.09	\$35.28	10.00%	\$22.00	\$99.28
Traverse City Management Unit	3	466.00	\$11.78	\$22.08	87.00%	\$18.15	\$29.11
Cadillac Management Unit		2 <u>,25</u> 4.00	\$15.92	\$23.98	51.00%	\$23.65_	\$27.19
PERE MARQUETTE STATE FOREST	6	2,720.00	\$15.21	\$23.66	56.00%	\$18.15	\$29.11
Roscommon Management Unit	5	171.00	\$23.05	\$27.10	18.00%	\$24.75	\$36.65
Grayling Management Unit			\$21.66	\$21.69		<u>\$18</u> . <u>18</u>	\$26.50
AUSABLE STATE FOREST	8	328.00	\$22.39	\$24.51	9.00%	\$18.18	\$36.65
NORTHERN LOWER PENNINSULA	33	3,838.00	\$19.30	\$26.12	35.00%	\$18.15	\$99.28
STATEWIDE	97	20,957.00	\$23.25	\$42.92	85.00%	\$10.58	\$99.28

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	11	1,510.00	<u>\$19.09</u>	\$32.04	68.00%	\$16.95	\$61.62
ESCANABA RIVER STATE FOREST	11	1,510.00	\$19.09	\$32.04	68.00%	\$16.95	\$61.62
Shingleton Management Unit	3	443.00	\$6.45	\$7.20	12.00%	\$6.43	\$12.00
Newberry Management Unit	1	349.00	\$8.20	\$8.25	1.00%	\$8.25	\$8.25
LAKE SUPERIOR STATE FOREST	4	792.00	\$7.22	\$7.66	6.00%	\$6.43	\$12.00
UPPER PENNINSULA	15	2,302.00	\$15.01	\$23.65	58.00%	\$6.43	\$61.62
Gaylord Management Unit	5	250.00	\$21.77	\$23.56	8.00%	\$20.00	\$30.34
Pigeon River Country Management Unit	1	7.00	\$32.35	\$34.00	5.00%	\$34.00	\$34.00
Atlanta Management Unit	3	429.00	\$29.01		18.00%	\$21.00	\$35.00_
MACKINAW STATE FOREST	9	686.00	\$26.41	\$30.35	15.00%	\$20.00	\$35.00
Traverse City Management Unit	1	48.00	\$15.95	\$23.00	44.00%	\$23.00	\$23.00
PERE MARQUETTE STATE FOREST	1	48.00	\$15.95	\$23.00	44.00%	\$23.00	\$23.00
NORTHERN LOWER PENNINSULA	10	734.00	\$25.72	\$29.87	16.00%	\$20.00	\$35.00
STATEWIDE	25	3,036.00	\$17.60	\$25.15	43.00%	\$6.43	\$61.62

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	5	540.00	\$24.04	\$26.63	11.00%	\$16.30	\$40.41
COPPER COUNTRY STATE FOREST	5	540.00	\$24.04	\$26.63	11.00%	\$16.30	\$40.41
Gwinn Management Unit	2	190.00	\$27.95	\$27.95	0.00%	\$25.50	\$29.45
ESCANABA RIVER STATE FOREST	2	190.00	\$27.95	\$27.95	0.00%	\$25.50	\$29.45
Shingleton Management Unit	5	46.00	\$14.35	\$15.61	9.00%	\$10.90	\$25.25
Newberry Management Unit	3	63.00	\$18.34	\$21.62	18.00%	\$19.00	\$23.14
Sault Ste Marie (Soo Office)	4	970.00	\$14.90	\$19.04	28.00%	\$10.00	\$30.00
Sault Ste Marie (Drummond Island)		27.00			1.00%		\$9.20
LAKE SUPERIOR STATE FOREST	13	1,106.00	\$14.93	\$18.80	26.00%	\$9.20	\$30.00
UPPER PENNINSULA	20	1,836.00	\$18.96	\$22.05	16.00%	\$9.20	\$40.41
Gaylord Management Unit	3	133.00	\$20.79	\$22.65	9.00%	\$20.90	\$23.00
Pigeon River Country Management Unit	1	2.00	\$22.25	\$22.79	2.00%	\$22.79	\$22.79
Atlanta Management Unit		339.00	\$21.13	\$28.58	35.00%	\$15.00	\$36.00
MACKINAW STATE FOREST	7	474.00	\$21.04	\$26.89	28.00%	\$15.00	\$36.00
Traverse City Management Unit	2	21.00	\$15.24	\$22.26	46.00%	\$15.00	\$34.06
PERE MARQUETTE STATE FOREST	2	21.00	\$15.24	\$22.26	46.00%	\$15.00	\$34.06
Roscommon Management Unit	1	25.00	\$10.20	\$10.20	0.00%	\$10.20	\$10.20
Grayling Management Unit	2	127.00	<u> </u>	\$28.26	180.00%	<u>\$10</u> . <u>10</u>	\$29.65
AUSABLE STATE FOREST	3	152.00	\$10.12	\$25.29	150.00%	\$10.10	\$29.65
NORTHERN LOWER PENNINSULA	12	647.00	\$18.28	\$26.37	44.00%	\$10.10	\$36.00
STATEWIDE	32	2,483.00	\$18.78	\$23.18	23.00%	\$9.20	\$40.41

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		1,933.00	<u>\$5</u> 9.96	<u> </u>	22.00%	\$61.40	\$83.88
COPPER COUNTRY STATE FOREST	7	1,933.00	\$59.96	\$73.30	22.00%	\$61.40	\$83.88
Gwinn Management Unit	1	109.00	\$59.45	\$59.45	0.00%	\$59.45	\$59.45
Escanaba Management Unit	6	900.00	<u>\$53.13</u>	\$68.75	29.00%	\$47.65	\$74.42
ESCANABA RIVER STATE FOREST	7	1,009.00	\$53.81	\$67.74	26.00%	\$47.65	\$74.42
Shingleton Management Unit	12	8,438.00	\$59.20	\$78.48	33.00%	\$39.05	\$109.13
Newberry Management Unit	11	14,929.00	\$68.76	\$93.06	35.00%	\$79.43	\$118.05
Sault Ste Marie (Naubinway Office)	3	5,333.00	\$82.21	\$103.75	26.00%	\$101.78	\$108.00
Sault Ste Marie (Soo Office)		1,188.00	\$62.26	\$86.34	39.00%	\$48.00	\$99.06
LAKE SUPERIOR STATE FOREST	28	29,888.00	\$68.20	\$90.58	33.00%	\$39.05	\$118.05
UPPER PENNINSULA	42	32,830.00	\$67.27	\$88.86	32.00%	\$39.05	\$118.05
Gaylord Management Unit	21	9,168.00	\$47.86	\$71.77	50.00%	\$46.80	\$87.91
Pigeon River Country Management Unit	13	1,416.00	\$45.09	\$63.15	40.00%	\$45.15	\$74.00
Atlanta Management Unit	<u></u> <u>12</u>	3,180.00			19.00%	\$31.00	
MACKINAW STATE FOREST	46	13,764.00	\$47.84	\$67.73	42.00%	\$31.00	\$88.62
Traverse City Management Unit	25	8,371.00	\$36.09	\$44.67	24.00%	\$17.50	\$109.67
Cadillac Management Unit	13	8,464.00		\$51.57	33.00%	\$36.00	\$69.90
PERE MARQUETTE STATE FOREST	38	16,835.00	\$37.49	\$48.14	28.00%	\$17.50	\$109.67
Roscommon Management Unit	14	1,993.00	\$43.26	\$54.60	26.00%	\$35.00	\$117.49
Grayling Management Unit	23	5,943.00	\$41.37	\$51.18	24.00%	\$36.85	\$135.48
Gladwin Management Unit	3	2,550.00		\$46.98	41.00%	\$45.00	\$50.00
AUSABLE STATE FOREST	40	10,486.00	\$39.77	\$50.81	28.00%	\$35.00	\$135.48
NORTHERN LOWER PENNINSULA	124	41,085.00	\$41.54	\$55.39	33.00%	\$17.50	\$135.48
STATEWIDE	166	73,915.00	\$52.97	\$70.25	33.00%	\$17.50	\$135.48

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	3023		PRICE	3323111132	COL. 4	3323	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
ESCANABA RIVER STATE FOREST	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
Shingleton Management Unit		10.00	\$43.00	\$88.16	105.00%	\$88.16	\$88.16
LAKE SUPERIOR STATE FOREST	1	10.00	\$43.00	\$88.16	105.00%	\$88.16	\$88.16
UPPER PENNINSULA	2	403.00	\$36.03	\$37.35	4.00%	\$36.06	\$88.16
Pigeon River Country Management Unit	1	4.00	\$31.35	\$37.00	18.00%	\$37.00	\$37.00
MACKINAW STATE FOREST	1	4.00	\$31.35	\$37.00	18.00%	\$37.00	\$37.00
Roscommon Management Unit	1	173.00	\$24.00	\$24.00	0.00%	\$24.00	\$24.00
AUSABLE STATE FOREST	1	173.00	\$24.00	\$24.00	0.00%	\$24.00	\$24.00
NORTHERN LOWER PENNINSULA	2	177.00	\$24.17	\$24.29	0.00%	\$24.00	\$37.00
STATEWIDE	4	580.00	\$32.41	\$33.37	3.00%	\$24.00	\$88.16

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	194.00	\$20.55	\$20.55	0.00%	\$20.55	\$20.55
Crystal Falls Management Unit		322.00		\$30.78	114.00%	<u>\$14</u> . <u>11</u>	\$48.54
COPPER COUNTRY STATE FOREST	8	516.00	\$16.71	\$26.93	61.00%	\$14.11	\$48.54
Gwinn Management Unit	2	656.00	\$25.84	\$25.84	0.00%	\$25.35	\$26.20
Escanaba Management Unit	9			\$17.43	19.00%	\$14.30	\$31.19
ESCANABA RIVER STATE FOREST	11	1,427.00	\$19.81	\$21.30	8.00%	\$14.30	\$31.19
Shingleton Management Unit	3	113.00	\$8.01	\$12.13	51.00%	\$9.85	\$20.49
LAKE SUPERIOR STATE FOREST	3	113.00	\$8.01	\$12.13	51.00%	\$9.85	\$20.49
UPPER PENNINSULA	22	2,056.00	\$18.38	\$22.21	21.00%	\$9.85	\$48.54
Traverse City Management Unit	2	19.00	\$13.41	\$20.26	51.00%	\$12.50	\$33.56
PERE MARQUETTE STATE FOREST	2	19.00	\$13.41	\$20.26	51.00%	\$12.50	\$33.56
NORTHERN LOWER PENNINSULA	2	19.00	\$13.41	\$20.26	51.00%	\$12.50	\$33.56
STATEWIDE	24	2,075.00	\$18.34	\$22.19	21.00%	\$9.85	\$48.54

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Crystal Falls Management Unit	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		<u>295.00</u> 295.00	_ <u> </u>	<u>\$52.90</u> \$52.90	<u> 16.00%</u> 16.00%	<u>\$46.20</u> \$46.20	<u>\$58.13</u> \$58.13
	4		·	·		<u> </u>	
Gwinn Management Unit	1	25.00	\$28.35	\$28.35		\$28.35	\$28.35
Escanaba Management Unit	$ \frac{8}{9}$ $-$	2,350.00				\$24.85	
ESCANABA RIVER STATE FOREST	9	2,375.00	\$27.32	\$48.85		\$24.85	\$84.28
Shingleton Management Unit	12	4,354.00	\$26.39	\$31.78		\$17.80	\$40.00
Newberry Management Unit	10	3,258.00	\$24.79	\$30.30		\$24.95	\$34.11
Sault Ste Marie (Naubinway Office)	3	207.00	\$27.00	\$28.10		\$27.24	\$31.05
Sault Ste Marie (Soo Office)	$ \frac{1}{2}$ -					<u>\$17</u> .20	\$17.20
LAKE SUPERIOR STATE FOREST	26	7,952.00	\$25.60	\$30.84	20.00%	\$17.20	\$40.00
UPPER PENNINSULA	39	10,622.00	\$26.54	\$35.48	34.00%	\$17.20	\$84.28
Gaylord Management Unit	13	315.00	\$27.99	\$31.02	11.00%	\$27.85	\$45.00
Pigeon River Country Management Unit	13	843.00	\$26.75	\$38.33	43.00%	\$27.65	\$87.90
Atlanta Management Unit		670.00				\$33.00	
MACKINAW STATE FOREST	35	1,828.00	\$36.05	\$43.16	20.00%	\$27.65	\$87.90
Traverse City Management Unit	28	6,594.00	\$13.53	\$18.17	34.00%	\$8.80	\$41.75
Cadillac Management Unit	13	2,760.00		\$29.94	52.00%	\$14.35	\$42.55
PERE MARQUETTE STATE FOREST	41	9,354.00	\$15.35	\$21.64	41.00%	\$8.80	\$42.55
Roscommon Management Unit	14	1,935.00	\$22.79	\$28.12	23.00%	\$18.50	\$59.35
Grayling Management Unit	18	1,205.00	\$26.69	\$36.52	37.00%	\$21.31	\$148.63
Gladwin Management Unit		<u>251.00</u>		\$24.30	119.00% _	\$22.01_	\$25.00_
AUSABLE STATE FOREST	34	3,391.00	\$23.31	\$30.82	32.00%	\$18.50	\$148.63
NORTHERN LOWER PENNINSULA	110	14,573.00	\$19.80	\$26.48	34.00%	\$8.80	\$148.63
STATEWIDE	149	25,195.00	\$22.64	\$30.27	34.00%	\$8.80	\$148.63