

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2019 TO 12/31/2019

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	416.40	\$89.67	\$116.08	29.00%	\$35.00	\$126.65
Crystal Falls Management Unit	5 _	1 <u>,390.40</u>	\$146.90	<u>\$179.59</u>	<u>22.00%</u>	<u>\$107.00</u>	<u>\$205.00</u>
COPPER COUNTRY STATE FOREST	13	1,806.80	\$133.71	\$164.95	23.00%	\$35.00	\$205.00
Gwinn Management Unit	3	18.00	\$151.63	\$151.65	0.00%	\$112.00	\$153.00
Escanaba Management Unit	2		<u>\$106.43</u>	<u>\$185.20</u>	74.00%	<u>\$178</u> .89	<u>\$210.94</u>
ESCANABA RIVER STATE FOREST	5	62.70	\$119.40	\$175.57	47.00%	\$112.00	\$210.94
Sault Ste Marie (Naubinway Office)	1	27.30	\$133.00	\$229.11	72.00%	\$229.11	\$229.11
<u>Sault Ste Marie (Soo Office)</u>			\$124.00	<u>\$124.00</u>		<u>\$124.00</u>	<u>\$124.00</u>
LAKE SUPERIOR STATE FOREST	2	37.30	\$130.59	\$200.93	54.00%	\$124.00	\$229.11
UPPER PENINSULA	20	1,906.80	\$133.18	\$166.01	25.00%	\$35.00	\$229.11
Gaylord Management Unit	4	165.70	\$54.31	\$99.32	83.00%	\$58.00	\$102.30
Pigeon River Country Management Unit	1	5.40	\$63.00	\$80.00	27.00%	\$80.00	\$80.00
_Atlanta Management Unit			\$61.00	<u>\$62.00</u>		<u>\$62</u> .00	<u>\$62.00</u>
MACKINAW STATE FOREST	6	182.80	\$55.00	\$96.36	75.00%	\$58.00	\$102.30
Traverse City Management Unit	6	212.50	\$100.70	\$151.43	50.00%	\$106.00	\$157.24
<u>Cadillac Management Unit</u>	3	<u> </u>	<u>\$101.55</u>	<u>\$101.70</u>		<u>\$100.00</u>	<u>\$108.70</u>
PERE MARQUETTE STATE FOREST	9	378.20	\$101.07	\$129.64	28.00%	\$100.00	\$157.24
Roscommon Management Unit		7.10		\$88.00		\$88.00	<u>\$88.0</u> 0
AUSABLE STATE FOREST	1	7.10	\$88.00	\$88.00	0.00%	\$88.00	\$88.00
NORTHERN LOWER PENNINSULA	16	568.10	\$86.08	\$118.41	38.00%	\$58.00	\$157.24
STATEWIDE	36	2,474.90	\$122.37	\$155.08	27.00%	\$35.00	\$229.11

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	1	1.40	\$85.00	\$85.00	0.00%	\$85.00	\$85.00
LAKE SUPERIOR STATE FOREST		1.40	\$85.00	\$85.00	0.00%	\$85.00	\$85.00
UPPER PENINSULA	1	1.40	\$85.00	\$85.00	0.00%	\$85.00	\$85.00
Gaylord Management Unit	1	50.80	\$52.00	\$52.00	0.00%	\$52.00	\$52.00
MACKINAW STATE FOREST		50.80	\$52.00	\$52.00	0.00%	\$52.00	\$52.00
Traverse City Management Unit	8	118.20	\$85.74	\$113.22	32.00%	\$68.00	\$232.94
Cadillac Management Unit	5	74.80	\$74.55			<u>\$73</u> .00_	<u>\$104.00</u>
PERE MARQUETTE STATE FOREST	13	193.00	\$81.40	\$99.37	22.00%	\$68.00	\$232.94
Gladwin Management Unit	1	0.70	\$84.00	\$195.62	133.00%	\$195.62	\$195.62
AUSABLE STATE FOREST		0.70	\$84.00	\$195.62	133.00%	\$195.62	\$195.62
NORTHERN LOWER PENNINSULA	15	244.50	\$75.30	\$89.81	19.00%	\$52.00	\$232.94
STATEWIDE	16	245.90	\$75.35	\$89.78	19.00%	\$52.00	\$232.94

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	7.40	\$49.30	\$59.76	21.00%	\$50.00	\$75.00
Crystal Falls Management Unit			<u>\$31.00</u>	<u> </u>		<u> </u>	<u>\$78.8</u> 4_
COPPER COUNTRY STATE FOREST	4	19.20	\$38.05	\$71.49	88.00%	\$50.00	\$78.84
Escanaba Management Unit	1	2.30	<u>\$56.00</u>	<u> </u>		<u>\$56</u> .00	\$56.00
ESCANABA RIVER STATE FOREST	1	2.30	\$56.00	\$56.00	0.00%	\$56.00	\$56.00
UPPER PENINSULA	5	21.50	\$39.97	\$69.83	75.00%	\$50.00	\$78.84
STATEWIDE	5	21.50	\$39.97	\$69.83	75.00%	\$50.00	\$78.84

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SAW HIMBER III MBP (see general hole 5)							
BLACK CHERRY (49)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE		MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE	(A)	COL. 4	(6)	(7)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	21.00	\$185.29	\$194.87	5.00%	\$187.00	\$308.77
Crystal Falls Management Unit	$\frac{1}{4}$			<u>\$115.00</u>	<u> </u>	\$ <u>115.00</u>	<u></u>
COPPER COUNTRY STATE FOREST	4	46.90	\$146.47	\$150.76	3.00%	\$115.00	\$308.77
Gwinn Management Unit	3	<u>1.80</u>	<u>\$15</u> 2.67	<u>\$157.09</u>		<u>\$105.00</u>	<u>\$204.74</u>
ESCANABA RIVER STATE FOREST	3	1.80	\$152.67	\$157.09	3.00%	\$105.00	\$204.74
Shingleton Management Unit	1	104.00	\$197.00	\$250.00	27.00%	\$250.00	\$250.00
Newberry Management Unit	1	1.60	\$197.00	\$201.00	2.00%	\$201.00	\$201.00
<u>Sault Ste Marie (Naubinway Office)</u>	<u> </u>		<u>\$197.00</u>	<u>\$328.08 (\$328.08</u>		\$328.08	<u>\$328.08</u>
LAKE SUPERIOR STATE FOREST	3	140.00	\$197.00	\$268.63	36.00%	\$201.00	\$328.08
UPPER PENINSULA	10	188.70	\$184.02	\$238.27	29.00%	\$105.00	\$328.08
Gaylord Management Unit	2	35.00	\$202.59	<u>\$228.46</u>		\$204.00	\$394.21
MACKINAW STATE FOREST	2	35.00	\$202.59	\$228.46	13.00%	\$204.00	\$394.21
Traverse City Management Unit	6	58.30	\$122.22	\$232.51	90.00%	\$145.00	\$266.38
<u>Cadillac Management Unit</u>	1	<u> </u>	<u>\$112.00</u>	<u>\$112.00</u>	<u> </u>	<u>\$112.00</u>	<u>\$112.00</u>
PERE MARQUETTE STATE FOREST	7	59.70	\$121.98	\$229.68	88.00%	\$112.00	\$266.38
NORTHERN LOWER PENNINSULA	9	94.70	\$151.77	\$229.23	51.00%	\$112.00	\$394.21
STATEWIDE	19	283.40	\$173.24	\$235.25	36.00%	\$105.00	\$394.21
GREEN ASH (42)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
()	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	113.30	\$73.00	\$73.00	0.00%	\$40.00	\$86.00
ESCANABA RIVER STATE FOREST	4	113.30	\$73.00	\$73.00	0.00%	\$40.00	\$86.00
UPPER PENINSULA	4	113.30	\$73.00	\$73.00	0.00%	\$40.00	\$86.00
STATEWIDE	4	113.30	\$73.00	\$73.00	0.00%	\$40.00	\$86.00

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JACK PINE (32)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	8.40	\$78.05	\$64.85		\$33.97	\$68.10
COPPER COUNTRY STATE FOREST	2	8.40	\$78.05	<u>\$64.85</u>	-17.00%	<u> </u>	\$68.10
UPPER PENINSULA	2	8.40	\$78.05	\$64.85	-17.00%	\$33.97	\$68.10
Gaylord Management Unit	2	6.90	\$39.45	\$44.36	12.00%	\$44.00	\$45.00
MACKINAW STATE FOREST	2	6.90	\$39.45	\$44.36	12.00%	\$44.00	\$45.00
Traverse City Management Unit	2	23.70	\$23.00	\$26.10	13.00%	\$26.00	\$28.58
_Cadillac Management Unit	3_		<u>\$28.23</u>	\$35.67	26.00%	<u>\$27.75</u>	<u>\$40.72</u>
PERE MARQUETTE STATE FOREST	5	178.20	\$27.54	\$34.40	25.00%	\$26.00	\$40.72
Roscommon Management Unit	3	96.20	\$30.00	\$43.85	46.00%	\$37.66	\$46.08
Grayling Management Unit	1		<u>\$45.00</u>	\$57.99	29.00%	\$57.99_	\$57.99_
AUSABLE STATE FOREST	4	165.60	\$36.29	\$49.78	37.00%	\$37.66	\$57.99
NORTHERN LOWER PENNINSULA	11	350.70	\$31.90	\$41.86	31.00%	\$26.00	\$57.99
STATEWIDE	13	359.10	\$32.98	\$42.39	29.00%	\$26.00	\$68.10

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	13	914.80	\$54.70	\$58.37	7.00%	\$42.00	\$66.00
Pigeon River Country Management Unit	5	189.40	\$57.47	\$63.95	11.00%	\$58.00	\$67.55
_Atlanta Management Unit	6		<u>\$9</u> 2.59	<u>\$107.25</u>	<u> </u>	<u>\$92</u> .00	<u>\$150.63</u>
MACKINAW STATE FOREST	24	1,516.30	\$65.34	\$72.35	11.00%	\$42.00	\$150.63
Traverse City Management Unit	15	1,323.90	\$121.20	\$170.44	41.00%	\$120.94	\$329.00
_Cadillac Management Unit	<u> </u>	1 <u>,891.00</u>	<u>\$10</u> 1.60	<u>\$126.37</u>		<u>\$80</u> .00	<u>\$200.5</u> 1
PERE MARQUETTE STATE FOREST	31	3,214.90	\$109.67	\$144.52	32.00%	\$80.00	\$329.00
Roscommon Management Unit	11	1,630.50	\$69.00	\$98.23	42.00%	\$68.00	\$109.12
Grayling Management Unit	3_	57.70_	<u></u>	<u>\$108.22</u>	<u>51.00%</u>	<u>\$72</u> .00	<u>\$131.80</u>
AUSABLE STATE FOREST	14	1,688.20	\$69.09	\$98.58	43.00%	\$68.00	\$131.80
NORTHERN LOWER PENNINSULA	69	6,419.40	\$88.53	\$115.39	30.00%	\$42.00	\$329.00
STATEWIDE	69	6,419.40	\$88.53	\$115.39	30.00%	\$42.00	\$329.00

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\$60.45

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\$60.45

26.00%

26.00%

\$60.45

\$60.45

#### SAWTIMBER in MBF (see general note 3)

NORTHERN LOWER PENNINSULA

STATEWIDE

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<u>    Escanaba Management Unit                                    </u>	4 _	<u>61.90</u>	<u>\$144.56</u>	<u>\$194.11</u>	<u> </u>	<u>\$175.00</u>	<u>\$200.00</u>
ESCANABA RIVER STATE FOREST	4	61.90	\$144.56	\$194.11	34.00%	\$175.00	\$200.00
UPPER PENINSULA	4	61.90	\$144.56	\$194.11	34.00%	\$175.00	\$200.00
Gaylord Management Unit	1	38.60	\$85.00	\$90.41	6.00%	\$90.41	\$90.41
Atlanta_Management_Unit	4 .		<u></u>	<u>\$120.38</u>	<u> </u>	<u>\$99.00</u>	<u></u>
MACKINAW STATE FOREST	5	180.90	\$92.08	\$113.98	24.00%	\$90.41	\$150.63
Traverse City Management Unit	1	107.90	\$92.00	\$94.00	2.00%	\$94.00	\$94.00
<u>    Cadillac Management Unit                                    </u>	5		<u>\$158.43</u>	<u>\$169.80</u>		<u>\$130.00</u>	<u>\$182.04</u>
PERE MARQUETTE STATE FOREST	6	986.10	\$151.16	\$161.50	7.00%	\$94.00	\$182.04
Roscommon Management Unit	11	912.80	\$126.41	\$172.50	36.00%	\$129.00	\$280.70
Grayling Management Unit	13	1,779.90	\$184.73	\$258.23	40.00%	\$112.00	\$458.90
<u> </u>	2		<u> </u>	<u> </u>	<u> </u>	<u>\$75.00</u>	<u>\$80.00</u>
AUSABLE STATE FOREST	26	2,864.60	\$159.56	\$220.04	38.00%	\$75.00	\$458.90
NORTHERN LOWER PENNINSULA	37	4,031.60	\$154.48	\$200.97	30.00%	\$75.00	\$458.90
STATEWIDE	41	4,093.50	\$154.33	\$200.86	30.00%	\$75.00	\$458.90
N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit	1	4.30	\$48.00	<u>\$60.45</u>		<u>\$60</u> .45	\$60.45
MACKINAW STATE FOREST	1	4.30	\$48.00	\$60.45	26.00%	\$60.45	\$60.45

4.30

4.30

\$48.00

\$48.00

1

1

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	18.10	\$60.26	\$65.67	9.00%	\$52.00	\$150.37
Crystal Falls Management Unit	4			\$92.22	<u> </u>	<u> </u>	<u>\$113.00</u>
COPPER COUNTRY STATE FOREST	9	43.30	\$72.66	\$81.12	12.00%	\$52.00	\$150.37
Gwinn Management Unit	1	2.30	\$80.00	\$80.00	0.00%	\$80.00	\$80.00
<u>Escanaba Management Unit</u>				<u>\$84.00</u>		<u>\$84</u> .00	
ESCANABA RIVER STATE FOREST	2	41.80	\$83.78	\$83.78	0.00%	\$80.00	\$84.00
Shingleton Management Unit	2	14.30	\$77.00	\$139.28	81.00%	\$77.00	\$150.00
Newberry Management Unit	1	1.80	\$77.00	\$77.00	0.00%	\$77.00	\$77.00
Sault Ste Marie (Naubinway Office)	1	3.50	\$67.00	\$67.00	0.00%	\$67.00	\$67.00
Sault Ste Marie (Soo Office)	1	2.60	\$67.00	\$70.00	4.00%	\$70.00	\$70.00
<u>Sault Ste Marie (Drummond Island)</u>		<u> </u>	\$49.00	<u>\$50.73 </u>	4.00%	<u>\$50</u> .73	<u>\$50.73</u>
LAKE SUPERIOR STATE FOREST	6	32.10	\$66.46	\$94.99	43.00%	\$50.73	\$150.00
UPPER PENINSULA	17	117.20	\$74.93	\$85.87	15.00%	\$50.73	\$150.37
Gaylord Management Unit	3	2.50	<u>\$4</u> 1.76	\$45.37	9.00%	\$39.00	\$47.00
MACKINAW STATE FOREST	3	2.50	\$41.76	\$45.37	9.00%	\$39.00	\$47.00
Traverse City Management Unit	1	4.40	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
PERE MARQUETTE STATE FOREST		4.40	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
NORTHERN LOWER PENNINSULA	4	6.90	\$43.19	\$44.50	3.00%	\$39.00	\$47.00
STATEWIDE	21	124.10	\$73.16	\$83.57	14.00%	\$39.00	\$150.37

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	1,000.00	\$208.85	\$248.60	19.00%	\$30.00	\$413.03
<u>Crystal Falls Management Unit</u>	7	<u> </u>	<u>\$78.40</u> _	<u>\$130.33</u>	<u> </u>	<u>\$65</u> .00	<u>\$183.99</u>
COPPER COUNTRY STATE FOREST	21	1,146.40	\$192.19	\$233.50	21.00%	\$30.00	\$413.03
Gwinn Management Unit	6	78.90	\$39.19	\$70.94	81.00%	\$25.00	\$101.41
<u>Escanaba Management Unit</u>	<u> </u>		<u>\$177.37</u>	<u>\$241.14 </u>	<u> </u>	<u>\$83.00</u>	<u>\$255.81</u>
ESCANABA RIVER STATE FOREST	12	361.90	\$147.24	\$204.03	39.00%	\$25.00	\$255.81
Shingleton Management Unit	3	232.60	\$130.21	\$220.13	69.00%	\$80.00	\$225.00
Newberry Management Unit	3	50.30	\$114.00	\$146.27	28.00%	\$140.00	\$153.00
Sault Ste Marie (Naubinway Office)	2	71.00	\$126.37	\$297.62	136.00%	\$180.00	\$305.01
<u>Sault Ste Marie (Soo Office)</u>		2.00_	<u>\$143.00</u>	<u> </u>		<u>\$365</u> .96	<u>\$365.96 </u>
LAKE SUPERIOR STATE FOREST	9	355.90	\$127.23	\$225.97	78.00%	\$80.00	\$365.96
UPPER PENINSULA	42	1,864.20	\$171.06	\$226.34	32.00%	\$25.00	\$413.03
Gaylord Management Unit	12	343.90	\$94.89	\$97.04	2.00%	\$70.00	\$125.56
Pigeon River Country Management Unit	2	14.70	\$73.57	\$75.35	2.00%	\$74.00	\$80.00
<u>Atlanta Management Unit</u>	<u>3</u>	17.70	<u>\$133.95</u>	<u>\$160.75</u>		<u>\$145.00</u>	<u>\$178.30</u>
MACKINAW STATE FOREST	17	376.30	\$95.89	\$99.19	3.00%	\$70.00	\$178.30
Traverse City Management Unit	18	320.40	\$117.09	\$151.13	29.00%	\$100.00	\$215.62
<u>Cadillac Management Unit</u>			<u>\$98.78</u>	<u>\$125.97</u>		<u>\$83</u> .00	<u>\$150.38</u>
PERE MARQUETTE STATE FOREST	34	1,214.50	\$103.61	\$132.61	28.00%	\$83.00	\$215.62
Roscommon Management Unit	9	344.40	\$65.67	\$76.73	17.00%	\$65.00	\$109.12
Grayling Management Unit	7	258.60	\$71.87	\$94.00	31.00%	\$67.00	\$100.00
_Gladwin Management Unit	5		\$41.05 _	<u> </u>	24.00%	\$39.00	<u>\$102.26</u>
AUSABLE STATE FOREST	21	707.50	\$64.30	\$79.24	23.00%	\$39.00	\$109.12
NORTHERN LOWER PENNINSULA	72	2,298.30	\$90.25	\$110.71	23.00%	\$39.00	\$215.62
STATEWIDE	114	4,162.50	\$126.44	\$162.49	29.00%	\$25.00	\$413.03

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	27.80	\$160.95	\$161.67	0.00%	\$161.00	\$175.33
<u> </u>			\$139.00	<u>\$139.00</u>		<u>\$139.00</u>	<u>\$139.00</u>
COPPER COUNTRY STATE FOREST	3	29.10	\$159.97	\$160.66	0.00%	\$139.00	\$175.33
Escanaba Management Unit	3	271.30	\$162.43	<u>\$221.14</u>		\$200.00	\$225.00
ESCANABA RIVER STATE FOREST	3	271.30	\$162.43	\$221.14	36.00%	\$200.00	\$225.00
Sault Ste Marie (Soo Office)	1	41.50	<u>\$16</u> 0.00	<u>\$327.64</u>	105.00%	\$327.64	\$327.64
LAKE SUPERIOR STATE FOREST	1	41.50	\$160.00	\$327.64	105.00%	\$327.64	\$327.64
UPPER PENINSULA	7	341.90	\$161.93	\$228.92	41.00%	\$139.00	\$327.64
Gaylord Management Unit	2	74.90	\$242.44	\$254.13	5.00%	\$241.00	\$268.40
Pigeon River Country Management Unit	5	522.20	\$164.57	\$234.19	42.00%	\$167.00	\$260.39
<u>Atlanta Management Unit</u>	4	<u>    166.10 </u>	<u>\$210.00</u>	<u>\$226.32</u>	<u> </u>	<u>\$210.00</u>	<u>\$336.51</u>
MACKINAW STATE FOREST	11	763.20	\$182.10	\$234.43	29.00%	\$167.00	\$336.51
Traverse City Management Unit	14	859.00	\$190.54	\$242.36	27.00%	\$182.00	\$395.94
<u>    Cadillac Management Unit                                    </u>	15 _	2 <u>,184.90</u>	\$206.64	<u>\$234.61 (\$23</u>	<u> </u>	<u>\$174</u> .27	<u>\$401.20</u>
PERE MARQUETTE STATE FOREST	29	3,043.90	\$202.10	\$236.79	17.00%	\$174.27	\$401.20
Roscommon Management Unit	8	771.20	\$255.14	\$286.75	12.00%	\$247.00	\$403.07
Grayling Management Unit	3	758.50	\$292.36	\$314.27	7.00%	\$305.00	\$348.27
_Gladwin Management Unit	3 _		\$276.44	<u>\$478.56 </u>	73.00% _	<u>\$451</u> .43	<u>\$745.62</u>
AUSABLE STATE FOREST	14	1,894.20	\$274.14	\$334.68	22.00%	\$247.00	\$745.62
NORTHERN LOWER PENNINSULA	54	5,701.30	\$223.36	\$269.00	20.00%	\$167.00	\$745.62
STATEWIDE	61	6,043.20	\$219.88	\$266.73	21.00%	\$139.00	\$745.62

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	728.00	\$131.00	\$202.16	54.00%	\$131.00	\$281.71
<u>Crystal Falls Management Unit</u>	2	<u> </u>		<u>\$149.85</u>		<u>\$146</u> .00	<u>\$158.00</u>
COPPER COUNTRY STATE FOREST	6	841.90	\$133.55	\$195.08	46.00%	\$131.00	\$281.71
Gwinn Management Unit	1	<u> </u>	<u>\$155.00</u>	<u>\$166.71</u>	8.00%	<u>\$166</u> .71	<u>\$166.71</u>
ESCANABA RIVER STATE FOREST	1	1,019.20	\$155.00	\$166.71	8.00%	\$166.71	\$166.71
UPPER PENINSULA	7	1,861.10	\$145.30	\$179.54	24.00%	\$131.00	\$281.71
Gaylord Management Unit	13	2,639.00	\$125.47	\$149.58	19.00%	\$93.00	\$184.37
Pigeon River Country Management Unit	7	439.90	\$120.90	\$154.42	28.00%	\$125.00	\$281.41
Atlanta Management Unit		<u> </u>	<u>\$116.05</u>	<u>\$141.07</u>	<u>22.00%</u>	<u>\$117</u> .30	<u>\$187.48</u>
MACKINAW STATE FOREST	24	3,556.40	\$123.64	\$149.04	21.00%	\$93.00	\$281.41
Traverse City Management Unit	18	3,554.30	\$109.47	\$158.49	45.00%	\$109.00	\$263.75
Cadillac Management Unit	<u>16</u>	4,168.10	<u>\$121.22</u>	<u>\$156.63</u>	29.00%	<u>\$104.00</u>	<u>\$227.69</u>
PERE MARQUETTE STATE FOREST	34	7,722.40	\$115.81	\$157.48	36.00%	\$104.00	\$263.75
Roscommon Management Unit	10	3,071.10	\$118.44	\$164.49	39.00%	\$123.73	\$239.08
Grayling Management Unit	19	7,488.70	\$113.34	\$165.59	46.00%	\$105.00	\$205.57
<u>Gladwin Management Unit</u>	2		\$139.05	<u>\$152.25</u>	<u> </u>	<u>\$150</u> .00	<u>\$155.00</u>
AUSABLE STATE FOREST	31	10,589.10	\$114.89	\$165.23	44.00%	\$105.00	\$239.08
NORTHERN LOWER PENNINSULA	89	21,867.90	\$116.64	\$159.86	37.00%	\$93.00	\$281.41
STATEWIDE	96	23,729.00	\$118.89	\$161.41	36.00%	\$93.00	\$281.71

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	2,510.70	\$342.59	\$402.36	17.00%	\$120.00	\$717.78
Crystal Falls Management Unit	8		\$241.55 _	<u>\$366.67</u>	<u> </u>	<u>\$289</u> .00	<u> </u>
COPPER COUNTRY STATE FOREST	19	3,332.90	\$317.66	\$393.55	24.00%	\$120.00	\$717.78
Gwinn Management Unit	6	64.30	\$266.23	\$441.40	66.00%	\$201.00	\$622.50
<u>Escanaba Management Unit</u>	4	9.60	<u>\$275.47</u>	<u>\$300.31 (\$300.31 )</u>	<u> </u>	<u>\$125.00</u>	<u>\$477.03</u>
ESCANABA RIVER STATE FOREST	10	73.90	\$267.43	\$423.07	58.00%	\$125.00	\$622.50
Shingleton Management Unit	2	56.90	\$459.00	\$459.00	0.00%	\$459.00	\$459.00
Newberry Management Unit	1	2.60	\$306.00	\$311.00	2.00%	\$311.00	\$311.00
Sault Ste Marie (Naubinway Office)	2	354.70	\$502.90	\$864.53	72.00%	\$538.00	\$900.85
Sault Ste Marie (Soo Office)	2	31.70	\$484.98	\$560.31	16.00%	\$455.00	\$686.83
Sault Ste Marie (Drummond Island)	2		<u>\$328.68</u>	<u>\$333.47 (\$33</u>	<u> </u>	\$325.00	<u>\$370.65</u>
LAKE SUPERIOR STATE FOREST	9	526.20	\$469.52	\$718.58	53.00%	\$311.00	\$900.85
UPPER PENINSULA	38	3,933.00	\$337.04	\$437.59	30.00%	\$120.00	\$900.85
Gaylord Management Unit	10	324.50	\$282.54	\$367.84	30.00%	\$210.00	\$552.17
Pigeon River Country Management Unit	1	5.50	\$298.00	\$326.00	9.00%	\$326.00	\$326.00
<u>Atlanta Management Unit</u>	2		<u>\$366.26</u>	<u>\$366.43 </u>	<u> </u>	<u>\$363.92</u>	<u>\$367.00</u>
MACKINAW STATE FOREST	13	343.50	\$286.07	\$367.12	28.00%	\$210.00	\$552.17
Traverse City Management Unit	7	477.40	\$261.76	\$461.18	76.00%	\$300.00	\$501.07
Cadillac Management Unit	6	<u>100.90</u>	<u>\$35</u> 3.74	<u>\$355.33</u>	0.0%	\$309.48	<u>\$374.4</u> 1
PERE MARQUETTE STATE FOREST	13	578.30	\$277.81	\$442.71	59.00%	\$300.00	\$501.07
Grayling Management Unit	1		\$252.00	\$252.00	0.00%	\$252.00	\$252.00
AUSABLE STATE FOREST			\$252.00	<u> </u>	0.00%	\$252.00	\$252.00
NORTHERN LOWER PENNINSULA	27	951.20	\$279.99	\$409.52	46.00%	\$210.00	\$552.17
STATEWIDE	65	4,884.20	\$325.93	\$432.13	33.00%	\$120.00	\$900.85

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#### SAWTIMBER in MBF (see general note 3)

STATEWIDE

WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	0010		PRICE	001011401	COL. 4	001011101	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	100.70	\$77.81	\$96.63	24.00%	\$35.00	\$150.63
Crystal Falls Management Unit	2	25.70	\$55.00	\$131.20	139.00%	\$80.00	\$135.29
COPPER COUNTRY STATE FOREST	8	126.40	\$73.17	\$103.66	42.00%	\$35.00	\$150.63
Escanaba Management Unit	3		\$78.83	\$115.08	46.00%	\$77.00	\$153.48
ESCANABA RIVER STATE FOREST	3	13.10	\$78.83		46.00%	\$77.00	\$153.48
Sault Ste Marie (Drummond Island)	1	2.40	\$51.00	\$55.00	8.00%	\$55.00	\$55.00
LAKE SUPERIOR STATE FOREST	1	2.40	\$51.00	\$55.00	8.00%	\$55.00	\$55.00
UPPER PENINSULA	12	141.90	\$73.32	\$103.89	42.00%	\$35.00	\$153.48
STATEWIDE	12	141.90	\$73.32	\$103.89	42.00%	\$35.00	\$153.48
WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	32.50	\$87.78	\$191.45	118.00%	\$104.22	\$200.00
ESCANABA RIVER STATE FOREST	3	32.50	<u>\$87.78</u>	<u> </u>	118.00%	\$104.22	\$200.00
UPPER PENINSULA	3	32.50	\$87.78	\$191.45	118.00%	\$104.22	\$200.00
Pigeon River Country Management Unit	1	43.30	\$100.00	\$130.00	30.00%	\$130.00	\$130.00
MACKINAW STATE FOREST	- <u> </u>	43.30	<u> </u>	<u> </u>		\$130.00	\$130.00
Traverse City Management Unit	6	225.80	\$44.45	\$71.26	60.00%	\$43.46	\$132.08
Cadillac Management Unit	8	550.90	\$104.89	\$129.34	23.00%	\$84.00	<u>\$156.00</u>
PERE MARQUETTE STATE FOREST	14	776.70	\$87.32	\$112.46		\$43.46	\$156.00
Roscommon Management Unit	6	94.80	\$115.61	\$145.72	26.00%	\$120.00	\$180.83
Grayling Management Unit	4	472.10	\$81.24	\$87.68	8.00%	\$84.00	\$93.44
Gladwin Management Unit	5			<u>\$86.83</u>		<u> </u>	<u></u>
AUSABLE STATE FOREST	15	730.20	\$86.00	\$95.03	11.00%	\$75.00	\$180.83
NORTHERN LOWER PENNINSULA	30	1,550.20	\$87.05	\$104.74	20.00%	\$43.46	\$180.83

\$87.07

\$106.52

22.00%

\$43.46

\$200.00

33

1,582.70

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#### SAWTIMBER in MBF (see general note 3)

Pigeon River Country Management Unit

NORTHERN LOWER PENNINSULA

MACKINAW STATE FOREST

STATEWIDE

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	42.80	<u> </u>	<u>\$78.70</u>		<u> </u>	<u>\$80.2</u> 4
COPPER COUNTRY STATE FOREST	2	42.80	\$77.12	\$78.70	2.00%	\$75.00	\$80.24
<u>Gwinn Management Unit</u>	1	<u> </u>	<u>\$77.00</u>	<u>\$92.41</u>	<u>20.00%</u>	<u>\$92</u> .41	<u>\$92.4</u> 1
ESCANABA RIVER STATE FOREST	1	479.80	\$77.00	\$92.41	20.00%	\$92.41	\$92.41
UPPER PENINSULA	3	522.60	\$77.01	\$91.29	19.00%	\$75.00	\$92.41
Gaylord Management Unit	3	30.00	\$56.19	\$64.73	15.00%	\$53.75	\$71.50
Pigeon River Country Management Unit	3	94.30	\$54.00	\$78.76	46.00%	\$54.00	\$122.04
<u>Atlanta Management Unit</u>	<u>3</u>			<u> </u>	<u> </u>	<u>\$83</u> .00	<u>\$120.30</u>
MACKINAW STATE FOREST	9	237.10	\$69.65	\$87.09	25.00%	\$53.75	\$122.04
Traverse City Management Unit	14	972.90	\$47.55	\$56.75	19.00%	\$47.00	\$119.84
_Cadillac Management Unit		1 <u>,171.30</u>	\$141.97	<u>\$185.38</u>	<u>31.00%</u>	<u>\$113</u> .10	<u>\$383.12</u>
PERE MARQUETTE STATE FOREST	26	2,144.20	\$99.13	\$127.02	28.00%	\$47.00	\$383.12
Roscommon Management Unit	8	617.40	\$55.56	\$61.19	10.00%	\$54.00	\$90.42
Grayling Management Unit	7	425.20	\$55.58	\$63.74	15.00%	\$57.00	\$91.23
_Gladwin Management Unit	3		\$48.26	<u> </u>	9.00%	<u>\$44</u> .00	<u>\$56.00</u>
AUSABLE STATE FOREST	18	1,061.40	\$55.44	\$62.06	12.00%	\$44.00	\$91.23
NORTHERN LOWER PENNINSULA	53	3,442.70	\$83.63	\$104.24	25.00%	\$44.00	\$383.12
STATEWIDE	56	3,965.30	\$82.76	\$102.53	24.00%	\$44.00	\$383.12
WHITE SPRUCE (21)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	<u> </u>	<u>\$5</u> 4.74	<u>\$55.33</u>	<u> </u>	<u>\$50</u> .00	<u>\$66.8</u> 7_
COPPER COUNTRY STATE FOREST	2	1.90	\$54.74	\$55.33	1.00%	\$50.00	\$66.87
UPPER PENINSULA	2	1.90	\$54.74	\$55.33	1.00%	\$50.00	\$66.87

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\$68.00

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13.00%

13.00%

12.00%

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\$68.00

\$68.00

\$50.00

\$68.00

\$68.00

\$68.00

\$68.00

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	124.10	\$152.73	\$228.80	50.00%	\$70.00	\$306.97
Crystal Falls Management Unit	3	<u> </u>	<u>\$117.34</u>	<u>\$149.10</u>	27.00% _	<u>\$106.00</u>	<u></u>
COPPER COUNTRY STATE FOREST	14	131.20	\$150.81	\$224.49	49.00%	\$70.00	\$306.97
Escanaba Management Unit	1		\$100.00	<u>\$100.00</u>	0.00%	\$100.00	\$100.00
ESCANABA RIVER STATE FOREST	1	16.90	\$100.00	\$100.00	0.00%	\$100.00	\$100.00
Shingleton Management Unit	1	1.60	\$134.00	\$134.00	0.00%	\$134.00	\$134.00
Newberry Management Unit	1	2.40	\$127.00	\$140.00	10.00%	\$140.00	\$140.00
<u>Sault Ste Marie (Naubinway Office)</u>	1		\$126.00	<u>\$126.00</u>		<u>\$126.00</u>	<u>\$126.00</u>
LAKE SUPERIOR STATE FOREST	3	5.20	\$128.92	\$134.92	5.00%	\$126.00	\$140.00
UPPER PENINSULA	18	153.30	\$144.47	\$207.72	44.00%	\$70.00	\$306.97
Gaylord Management Unit	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
MACKINAW STATE FOREST	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
NORTHERN LOWER PENNINSULA	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
STATEWIDE	19	153.70	\$144.43	\$207.52	44.00%	\$70.00	\$306.97

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AUSTRIAN PINE (37)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
PERE MARQUETTE STATE FOREST		22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
NORTHERN LOWER PENNINSULA	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
STATEWIDE	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47

BALSAM FIR (20)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	13	978.00	\$10.06	\$11.89	18.00%	\$2.00	\$29.08
Crystal Falls Management Unit	14	3,090.00	\$17.26	\$18.52	7.00%	\$1.00	\$29.19
COPPER COUNTRY STATE FOREST		4,068.00	\$15.53	\$16.93	9.00%	\$1.00	\$29.19
Gwinn Management Unit	10	2,053.00	\$19.66	\$20.66	5.00%	\$13.50	\$40.41
<u>    Escanaba Management Unit                                    </u>			\$20.64	<u>\$22.49 </u>	9.00%	\$10.85	<u>\$43.83 </u>
ESCANABA RIVER STATE FOREST	20	3,014.00	\$19.97	\$21.25	6.00%	\$10.85	\$43.83
Shingleton Management Unit	2	208.00	\$14.22	\$14.22	0.00%	\$14.10	\$20.35
Newberry Management Unit	3	1,149.00	\$13.70	\$17.47	28.00%	\$14.00	\$18.11
Sault Ste Marie (Naubinway Office)	1	5.00	\$14.50	\$28.28	95.00%	\$28.28	\$28.28
Sault Ste Marie (Soo Office)	6	395.00	\$13.15	\$15.09	15.00%	\$12.00	\$39.11
<u>Sault Ste Marie (Drummond Island)</u>	1		\$9.55	<u> </u>	4.00%		<u>\$9.89</u>
LAKE SUPERIOR STATE FOREST	13	1,959.00	\$13.22	\$15.89	20.00%	\$9.89	\$39.11
UPPER PENINSULA	60	9,041.00	\$16.51	\$18.14	10.00%	\$1.00	\$43.83
Gaylord Management Unit	10	935.00	\$28.61	\$30.81	8.00%	\$5.66	\$41.36
Pigeon River Country Management Unit	5	947.00	\$19.34	\$22.76	18.00%	\$21.00	\$29.92
<u>Atlanta Management Unit</u>	4		<u>\$33.79</u>	<u>\$52.25</u>	<u>55.00%</u>	<u>\$31.68</u>	<u>\$71.52</u>
MACKINAW STATE FOREST	19	2,331.00	\$25.84	\$31.67	23.00%	\$5.66	\$71.52
Traverse City Management Unit	2	670.00	\$10.93	\$11.06	1.00%	\$10.95	\$21.34
_Cadillac Management Unit	4	320.00	\$8.41	<u>\$16.25</u>	93.00%	<u>\$15</u> .00	<u>\$18.12</u>
PERE MARQUETTE STATE FOREST	6	990.00	\$10.12	\$12.74	26.00%	\$10.95	\$21.34
Roscommon Management Unit	7	352.00	\$28.43	\$33.59	18.00%	\$28.80	\$45.00
Grayling Management Unit	5		\$20.64	<u>\$23.80 </u>	<u>15.00%</u>	<u>\$20.00</u>	\$47.92
AUSABLE STATE FOREST	12	392.00	\$27.64	\$32.59	18.00%	\$20.00	\$47.92
NORTHERN LOWER PENNINSULA	37	3,713.00	\$21.84	\$26.72	22.00%	\$5.66	\$71.52
STATEWIDE	97	12,754.00	\$18.06	\$20.64	14.00%	\$1.00	\$71.52

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLD FRICE	COL. 4	SOLD FRICE	SOLD FRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	1,073.00	\$6.32	\$6.72	6.00%	\$5.00	\$10.13
Crystal Falls Management Unit	6	5,700.00	\$12.87	\$12.98		\$7.80	\$44.43
COPPER COUNTRY STATE FOREST	13	6,773.00	\$11.83	\$11.98	1.00%	\$5.00	\$44.43
Gwinn Management Unit	2	51.00	\$9.61	\$11.09	15.00%	\$8.35	\$15.00
Escanaba Management Unit	1	<u>577.00</u>	<u>\$10.85 </u>	<u>\$16.96</u>	<u> </u>	<u>\$16.96</u>	<u>\$16.9</u> 6
ESCANABA RIVER STATE FOREST	3	628.00	\$10.75	\$16.48	53.00%	\$8.35	\$16.96
UPPER PENINSULA	16	7,401.00	\$11.74	\$12.37	5.00%	\$5.00	\$44.43
Gaylord Management Unit	2	48.00	\$6.66	\$13.52	103.00%	\$8.55	\$15.00
Pigeon River Country Management Unit	1	35.00	\$7.95	\$17.00	114.00%	\$17.00	\$17.00
Atlanta Management Unit	1	53.00	\$7.80	<u>\$8.00</u>	3.00%	\$8.00	\$8.00
MACKINAW STATE FOREST	4	136.00	\$7.44	\$12.27	65.00%	\$8.00	\$17.00
Traverse City Management Unit	4	205.00	\$18.03	\$20.54	14.00%	\$18.50	\$33.71
Cadillac Management Unit	3	278.00	\$17.00	<u>\$17.03</u>		<u>\$16.17</u>	\$18.42
PERE MARQUETTE STATE FOREST	7	483.00	\$17.44	\$18.52	6.00%	\$16.17	\$33.71
Roscommon Management Unit	1	13.00	<u>\$2</u> 3.90	\$23.90	0.00%	\$23.90	\$23.90
AUSABLE STATE FOREST	1	13.00	\$23.90	\$23.90	0.00%	\$23.90	\$23.90
NORTHERN LOWER PENNINSULA	12	632.00	\$15.42	\$17.28	12.00%	\$8.00	\$33.71
STATEWIDE	28	8,033.00	\$12.03	\$12.75	6.00%	\$5.00	\$44.43

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	3,936.00	\$33.99	\$58.60	72.00%	\$41.75	\$63.45
Crystal Falls Management Unit	4		<u></u>	<u>\$16.23</u>	<u> </u>	<u>\$1.00</u>	\$28.32
COPPER COUNTRY STATE FOREST	10	4,001.00	\$33.70	\$57.92	72.00%	\$1.00	\$63.45
Gwinn Management Unit	2	9.00	\$27.07	\$38.37	42.00%	\$19.00	\$48.06
<u>Escanaba Management Unit</u>		5.00	\$37.60	<u>\$45.80</u>	22.00%	<u>\$45</u> .80	\$45.80
ESCANABA RIVER STATE FOREST	3	14.00	\$30.83	\$41.03	33.00%	\$19.00	\$48.06
Sault Ste Marie (Soo Office)	2		\$37.65	\$60.38	60.00%	<u>\$55</u> .00	
LAKE SUPERIOR STATE FOREST	2	64.00	\$37.65	\$60.38	60.00%	\$55.00	\$89.45
UPPER PENINSULA	15	4,079.00	\$33.75	\$57.90	72.00%	\$1.00	\$89.45
Gaylord Management Unit	7	930.00	\$18.17	\$21.01	16.00%	\$14.00	\$28.00
Pigeon River Country Management Unit	6	540.00	\$25.89	\$30.34	17.00%	\$26.00	\$38.01
Atlanta Management Unit	4	<u>    184.00 </u>		<u>\$24.90 </u>	<u> </u>	<u>\$21</u> .45	\$34.69
MACKINAW STATE FOREST	17	1,654.00	\$21.06	\$24.49	16.00%	\$14.00	\$38.01
Traverse City Management Unit	7	3,357.00	\$11.39	\$15.29	34.00%	\$11.35	\$22.06
_Cadillac Management Unit		2,546.00	<u>\$15.30</u>	<u>\$20.61</u>	35.00%	<u>\$14</u> .00	\$28.30
PERE MARQUETTE STATE FOREST	17	5,903.00	\$13.08	\$17.59	34.00%	\$11.35	\$28.30
Roscommon Management Unit	9	4,481.00	\$14.00	\$20.60	47.00%	\$13.95	\$26.00
Grayling Management Unit	16	7,735.00	\$21.81	\$36.96	69.00%	\$20.83	\$41.94
Gladwin Management Unit	2	50.00	<u>\$20.98</u>	<u>\$25.00 </u>	<u> </u>	<u>\$25</u> .00	<u>\$25.00</u>
AUSABLE STATE FOREST	27	12,266.00	\$18.95	\$30.94	63.00%	\$13.95	\$41.94
NORTHERN LOWER PENNINSULA	61	19,823.00	\$17.38	\$26.42	52.00%	\$11.35	\$41.94
STATEWIDE	76	23,902.00	\$20.17	\$31.79	58.00%	\$1.00	\$89.45

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MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)	2	33.00	\$28.35	<u>\$57.98</u>	105.00%	\$39.87	<u>\$139.45</u>
LAKE SUPERIOR STATE FOREST	2	33.00	\$28.35	\$57.98	105.00%	\$39.87	\$139.45
UPPER PENINSULA	2	33.00	\$28.35	\$57.98	105.00%	\$39.87	\$139.45
Gaylord Management Unit	1	2.00	\$2.75	\$6.00	118.00%	\$6.00	\$6.00
_Atlanta Management Unit	1	51.00	\$5.00	<u>\$5.01</u>		\$5.01	\$5.01
MACKINAW STATE FOREST	2	53.00	\$4.92	\$5.05	3.00%	\$5.01	\$6.00
Traverse City Management Unit	2	275.00	\$11.03	<u>\$14.67</u>	33.00%	\$3.78	<u>\$15.00</u>
PERE MARQUETTE STATE FOREST	2	275.00	\$11.03	\$14.67	33.00%	\$3.78	\$15.00
Roscommon Management Unit	3	170.00	\$11.53	\$15.46	34.00%	\$10.71	\$33.46
Grayling Management Unit	5	283.00	\$8.26	\$17.46	111.00%	\$7.50	\$197.96
Gladwin Management Unit	1	237.00	\$10.00	<u>\$12.00</u>	20.00%	<u>\$12.00</u>	\$12.00
AUSABLE STATE FOREST	9	690.00	\$9.66	\$15.09	56.00%	\$7.50	\$197.96
NORTHERN LOWER PENNINSULA	13	1,018.00	\$9.79	\$14.46	48.00%	\$3.78	\$197.96

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	16	5,386.00	\$22.08	\$26.42	20.00%	\$5.00	\$50.49
_Crystal Falls Management Unit	<u> </u>	13,035.00	\$40.88		<u>27.00%</u>	<u>\$10</u> .40	\$74.75_
COPPER COUNTRY STATE FOREST	29	18,421.00	\$35.39	\$44.59	26.00%	\$5.00	\$74.75
Gwinn Management Unit	8	6,948.00	\$30.31	\$43.64	44.00%	\$18.00	\$71.50
<u>Escanaba Management Unit</u>		2,735.00	<u>\$28.67</u>	<u>\$38.73</u>	<u> </u>	<u>\$14</u> . <u>10</u>	<u>\$50.0</u> 0
ESCANABA RIVER STATE FOREST	19	9,683.00	\$29.85	\$42.25	42.00%	\$14.10	\$71.50
Shingleton Management Unit	1	127.00	\$28.75	\$45.75	59.00%	\$45.75	\$45.75
Newberry Management Unit	3	657.00	\$24.55	\$26.93	10.00%	\$25.00	\$28.11
Sault Ste Marie (Soo Office)	9	2,831.00	\$19.43	\$28.26	45.00%	\$17.15	\$43.50
<u>Sault Ste Marie (Drummond Island)</u>	2	1 <u>,364.00</u>	<u>\$14.36</u>	<u>\$15.47</u>	<u> </u>	<u>\$15</u> .12	<u>\$16.00</u>
LAKE SUPERIOR STATE FOREST	15	4,979.00	\$18.95	\$25.03	32.00%	\$15.12	\$45.75
UPPER PENINSULA	63	33,083.00	\$31.29	\$40.96	31.00%	\$5.00	\$74.75
Gaylord Management Unit	16	10,042.00	\$21.02	\$27.54	31.00%	\$15.50	\$33.82
Pigeon River Country Management Unit	12	5,325.00	\$19.25	\$25.13	31.00%	\$19.00	\$43.40
Atlanta Management Unit	<u> </u>	3,821.00	<u>\$26.42</u>	<u>\$32.09</u>	<u>21.00%</u>	<u>\$26.25</u>	<u>\$42.38</u>
MACKINAW STATE FOREST	34	19,188.00	\$21.61	\$27.77	29.00%	\$15.50	\$43.40
Traverse City Management Unit	18	8,551.00	\$17.77	\$19.60	10.00%	\$16.85	\$28.00
_Cadillac Management Unit	21	8,800.00	<u>\$18.60</u>	<u>\$24.04</u>	29.00%	<u>\$12</u> .20	\$31.30
PERE MARQUETTE STATE FOREST	39	17,351.00	\$18.19	\$21.85	20.00%	\$12.20	\$31.30
Roscommon Management Unit	16	11,826.00	\$30.08	\$42.49	41.00%	\$30.10	\$48.50
Grayling Management Unit	15	2,868.00	\$24.49	\$29.86	22.00%	\$19.55	\$43.13
_Gladwin Management Unit	5	10,808.00	<u></u>	\$32.02	108.00% _	<u>\$16</u> .15	<u>\$44.21</u>
AUSABLE STATE FOREST	36	25,502.00	\$23.23	\$36.63	58.00%	\$16.15	\$48.50
NORTHERN LOWER PENNINSULA	109	62,041.00	\$21.32	\$29.76	40.00%	\$12.20	\$48.50
STATEWIDE	172	95,124.00	\$24.79	\$33.65	36.00%	\$5.00	\$74.75

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	18	22,451.00	\$13.65	\$16.09	18.00%	\$2.00	\$28.63
<u>Crystal Falls Management Unit</u>	<u> </u>	<u> </u>	<u>\$17.82</u> _	\$26.21	<u> </u>	<u>\$1.00</u>	<u>\$47.94</u>
COPPER COUNTRY STATE FOREST	34	35,222.00	\$15.16	\$19.76	30.00%	\$1.00	\$47.94
Gwinn Management Unit	9	4,931.00	\$17.01	\$18.89	11.00%	\$10.00	\$23.92
<u>    Escanaba Management Unit                                    </u>	<u> </u>	10,211.00_	<u>\$24.86</u>		22.00% _	<u>\$16.35</u>	<u>\$45.80</u>
ESCANABA RIVER STATE FOREST	22	15,142.00	\$22.30	\$26.63	19.00%	\$10.00	\$45.80
Shingleton Management Unit	4	4,651.00	\$20.69	\$27.24	32.00%	\$15.00	\$45.10
Newberry Management Unit	3	1,414.00	\$15.90	\$16.52	4.00%	\$16.00	\$17.77
Sault Ste Marie (Naubinway Office)	4	2,671.00	\$21.27	\$36.82	73.00%	\$20.80	\$38.80
Sault Ste Marie (Soo Office)	8	2,080.00	\$19.08	\$25.30	33.00%	\$18.15	\$37.39
Sault Ste Marie (Drummond Island)	2	1 <u>,475.00</u>	<u>\$12.24</u>		<u>    6.00%  </u>	<u>\$12</u> .89	<u>\$13.00</u>
LAKE SUPERIOR STATE FOREST	21	12,291.00	\$18.98	\$26.05	37.00%	\$12.89	\$45.10
UPPER PENINSULA	77	62,655.00	\$17.64	\$22.65	28.00%	\$1.00	\$47.94
Gaylord Management Unit	16	7,562.00	\$27.44	\$33.53	22.00%	\$5.56	\$48.00
Pigeon River Country Management Unit	13	708.00	\$18.66	\$23.62	27.00%	\$19.00	\$43.40
Atlanta Management Unit	6	1 <u>,238.0</u> 0	<u>\$22.74</u>		<u> </u>	<u>\$23.00</u>	<u>\$62.30</u>
MACKINAW STATE FOREST	35	9,508.00	\$26.17	\$32.46	24.00%	\$5.56	\$62.30
Traverse City Management Unit	23	5,797.00	\$15.48	\$19.60	27.00%	\$12.00	\$34.71
<u>Cadillac Management Unit</u>		7,012.00_		\$23.14	46.00%	<u>\$11</u> .30	<u>\$35.00</u>
PERE MARQUETTE STATE FOREST	47	12,809.00	\$15.70	\$21.54	37.00%	\$11.30	\$35.00
Roscommon Management Unit	18	3,296.00	\$20.92	\$27.80	33.00%	\$20.40	\$34.30
Grayling Management Unit	19	3,826.00	\$35.51	\$43.61	23.00%	\$26.50	\$60.18
Gladwin Management Unit	<u> </u>	2,158.00	<u>\$12.57</u>	<u>\$22.46</u>		<u>\$13.00</u>	<u>\$37.72</u>
AUSABLE STATE FOREST	43	9,280.00	\$24.99	\$33.08	32.00%	\$13.00	\$60.18
NORTHERN LOWER PENNINSULA	125	31,597.00	\$21.58	\$28.21	31.00%	\$5.56	\$62.30
STATEWIDE	202	94,252.00	\$18.96	\$24.52	29.00%	\$1.00	\$62.30

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	1,045.00	\$29.82	\$29.90	0.00%	\$29.85	\$31.45
Crystal Falls Management Unit			<u>\$26.05</u>	\$26.05		<u>\$26.05</u>	<u>\$26.05</u>
COPPER COUNTRY STATE FOREST	3	1,085.00	\$29.68	\$29.75	0.00%	\$26.05	\$31.45
Escanaba Management Unit	5	2 <u>,253.00</u>	\$28.68	\$42.52	48.00%	\$32.00	\$66.33
ESCANABA RIVER STATE FOREST	5	2,253.00	\$28.68	\$42.52	48.00%	\$32.00	\$66.33
Sault Ste Marie (Soo Office)	1		<u>\$2</u> 9.35	<u>\$30.00</u>		\$30.00	<u>\$30.0</u> 0
LAKE SUPERIOR STATE FOREST	1	389.00	\$29.35	\$30.00	2.00%	\$30.00	\$30.00
UPPER PENINSULA	9	3,727.00	\$29.04	\$37.50	29.00%	\$26.05	\$66.33
Gaylord Management Unit	5	437.00	\$22.76	\$25.86	14.00%	\$22.15	\$40.00
Pigeon River Country Management Unit	7	725.00	\$22.31	\$51.90	133.00%	\$20.00	\$61.11
Atlanta Management Unit	5	1,624.00	<u>\$31.15</u>	<u>\$40.09</u>		<u>\$31</u> .15	<u>\$50.13</u>
MACKINAW STATE FOREST	17	2,786.00	\$27.53	\$40.93	49.00%	\$20.00	\$61.11
Traverse City Management Unit	14	3,529.00	\$11.36	\$14.32	26.00%	\$10.95	\$21.16
<u>Cadillac Management Unit</u>		<u> </u>	<u>\$21.57</u>	<u>\$28.30</u>	<u> 31.00%</u>	<u>\$18</u> .45	<u>\$38.90</u>
PERE MARQUETTE STATE FOREST	34	15,772.00	\$19.29	\$25.17	30.00%	\$10.95	\$38.90
Roscommon Management Unit	16	5,671.00	\$18.44	\$25.75	40.00%	\$18.30	\$32.00
Grayling Management Unit	22	8,337.00	\$23.51	\$30.69	31.00%	\$22.50	\$54.16
_Gladwin Management Unit	<u> </u>	2 <u>,867.00</u>	<u>\$12.87</u>	<u>\$15.71</u>	<u>22.00%</u>	<u>\$12.85</u>	<u>\$35.84</u>
AUSABLE STATE FOREST	44	16,875.00	\$20.00	\$26.48	32.00%	\$12.85	\$54.16
NORTHERN LOWER PENNINSULA	95	35,433.00	\$20.27	\$27.04	33.00%	\$10.95	\$61.11
STATEWIDE	104	39,160.00	\$21.11	\$28.03	33.00%	\$10.95	\$66.33

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	1,553.00	\$20.30	\$27.11	34.00%	\$4.50	\$51.37
Crystal Falls Management Unit	<u> </u>	4 <u>,445.00</u>		<u>\$19.48</u>	<u> </u>	<u>\$3.77</u>	<u>\$71.75</u>
COPPER COUNTRY STATE FOREST	27	5,998.00	\$14.31	\$21.46	50.00%	\$3.77	\$71.75
Gwinn Management Unit	10	3,075.00	\$22.09	\$38.66	75.00%	\$13.50	\$48.14
<u>Escanaba Management Unit</u>	<u> </u>	1 <u>,133.00</u>	\$25.25	<u>\$27.48 </u>	9.00%	<u>\$13.62</u>	<u>\$45.80</u>
ESCANABA RIVER STATE FOREST	21	4,208.00	\$22.94	\$35.65	55.00%	\$13.50	\$48.14
Shingleton Management Unit	1	6.00	\$40.05	\$40.05	0.00%	\$40.05	\$40.05
Newberry Management Unit	3	533.00	\$16.75	\$22.31	33.00%	\$16.75	\$23.43
Sault Ste Marie (Naubinway Office)	1	659.00	\$25.80	\$56.23	118.00%	\$56.23	\$56.23
Sault Ste Marie (Soo Office)	5	356.00	\$28.36	\$32.10	13.00%	\$30.57	\$43.51
Sault Ste Marie (Drummond Island)	<u> </u>		\$23.05	<u>\$23.86</u>	4.00%	<u>\$23.86</u>	\$23.86
LAKE SUPERIOR STATE FOREST	11	1,736.00	\$23.31	\$37.42	61.00%	\$16.75	\$56.23
UPPER PENINSULA	59	11,942.00	\$18.66	\$28.78	54.00%	\$3.77	\$71.75
Gaylord Management Unit	3	596.00	\$24.26	\$25.22	4.00%	\$5.36	\$36.96
Pigeon River Country Management Unit	5	88.00	\$23.67	\$27.24	15.00%	\$25.00	\$41.00
Atlanta Management Unit	2		<u>\$27.75</u> _	\$28.00		<u>\$27.27</u>	\$29.00
MACKINAW STATE FOREST	10	722.00	\$24.37	\$25.61	5.00%	\$5.36	\$41.00
Traverse City Management Unit	1	49.00	\$17.75	\$17.75	0.00%	\$17.75	\$17.75
<u>Cadillac Management Unit</u>	2			<u>\$16.91</u>		<u>\$16.61 </u>	<u>\$17.16</u>
PERE MARQUETTE STATE FOREST	3	82.00	\$16.98	\$17.41	3.00%	\$16.61	\$17.75
Roscommon Management Unit	5	65.00	\$20.13	\$24.77	23.00%	\$20.20	\$33.05
Grayling Management Unit	<u> </u>		\$20.93	<u>\$23.84</u>	<u>14.00%</u>	<u>\$20</u> .90	\$26.00
AUSABLE STATE FOREST	8	91.00	\$20.36	\$24.51	20.00%	\$20.20	\$33.05
NORTHERN LOWER PENNINSULA	21	895.00	\$23.29	\$24.75	6.00%	\$5.36	\$41.00
STATEWIDE	80	12,837.00	\$18.98	\$28.50	50.00%	\$3.77	\$71.75

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N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD						
			PRICE				
	(1)	(2)	(3)	(4)		(6)	(7)
<u>Escanaba Management Unit</u>	7	469.00	<u>\$18.79</u>	\$23.05	23.00%	<u>\$10</u> .15	<u>\$45.80</u>
ESCANABA RIVER STATE FOREST	7	469.00	\$18.79	\$23.05	23.00%	\$10.15	\$45.80
Newberry Management Unit	2	197.00	\$7.35	\$8.08	10.00%	\$8.01	\$8.11
Sault Ste Marie (Drummond Island)	1		\$4.30	<u>\$13.93</u>	224.00%	<u>\$13</u> .93	<u>\$13.93</u>
LAKE SUPERIOR STATE FOREST	3	318.00	\$6.19	\$10.30	66.00%	\$8.01	\$13.93
UPPER PENINSULA	10	787.00	\$13.70	\$17.90	31.00%	\$8.01	\$45.80
Gaylord Management Unit	2	596.00	\$7.17	\$8.82	23.00%	\$5.00	\$21.61
Pigeon River Country Management Unit	1	5.00	\$23.90	\$30.10	26.00%	\$30.10	\$30.10
Atlanta Management Unit	1		\$23.90	<u>\$24.00 </u>		<u>\$24</u> .00	<u>\$24.00</u>
MACKINAW STATE FOREST	4	640.00	\$8.32	\$9.91	19.00%	\$5.00	\$30.10
NORTHERN LOWER PENNINSULA	4	640.00	\$8.32	\$9.91	19.00%	\$5.00	\$30.10
STATEWIDE	14	1,427.00	\$11.29	\$14.32	27.00%	\$5.00	\$45.80

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(1)     (2)     (3)     (4)     (5)     (6)     (6)       Baraga Management Unit     3     134.00     \$11.78     \$14.61     24.00%     \$2.75       Crystal Falls Management Unit     2     170.00     \$12.29     \$27.76     126.00%     \$2.75       Gwinn Management Unit     3     170.00     \$9.20     \$11.91     29.00%     \$9.00       ESCANABA RIVER STATE FOREST     3     170.00     \$9.20     \$11.91     29.00%     \$9.00       ESCANABA RIVER STATE FOREST     3     170.00     \$9.20     \$11.91     29.00%     \$9.00       ESCANABA RIVER STATE FOREST     3     170.00     \$12.29     \$11.91     29.00%     \$9.00       Sault Ste Marie (Soo Office)     6     347.00     \$13.79     \$17.83     29.00%     \$13.60       Sault Ste Marie (Soo Office)     6     347.00     \$13.24     \$15.30     16.00%     \$9.37       LAKE SUPERIOR STATE FOREST     9     705.00     \$13.24     \$15.30     16.00%     \$2.75       Gaylord Management Unit     2	PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Crystal Falls Management Unit     2     170.00     \$12.69     \$38.12     200.00%     \$29.44     .       COPPER COUNTRY STATE FOREST     5     304.00     \$12.29     \$27.76     126.00%     \$2.75       Gwinn Management Unit     3     170.00     \$9.20     \$11.91     29.00%     \$9.00       Shingleton Management Unit     2     198.00     \$15.65     \$11.65     0.00%     \$15.65       Sault Ste Marie (Soo Office)     6     347.00     \$13.79     \$17.83     29.00%     \$9.37       LAKE SUPERIOR STATE FOREST     9     705.00     \$13.24     \$15.30     16.00%     \$9.37       LAKE SUPERIOR STATE FOREST     9     705.00     \$12.241     \$18.02     45.00%     \$2.75       Gaylord Management Unit     5     125.00     \$15.24     \$17.19     13.00%     \$14.06       Pigeon River Country Management Unit     2     10.00     \$20.49     \$24.43     19.00%     \$24.00       Atlanta Management Unit     2     10.00     \$20.49     \$24.43     19.00%     \$14.06 <t< th=""><th></th><th>(1)</th><th>(2)</th><th>(3)</th><th>(4)</th><th>(5)</th><th>(6)</th><th>(7)</th></t<>		(1)	(2)	(3)	(4)	(5)	(6)	(7)
COPPER COUNTRY STATE FOREST     5     304.00     \$12.29     \$27.76     126.00%     \$2.75       Gwinn Management Unit     3     170.00     \$9.20     \$11.91     29.00%     \$9.00       ESCANABA RIVER STATE FOREST     3     170.00     \$9.20     \$11.91     29.00%     \$9.00       Shingleton Management Unit     2     198.00     \$15.65     \$15.66     0.00%     \$15.65       Sault Ste Marie (Soo Office)     6     347.00     \$13.79     \$17.83     29.00%     \$13.60       Sault Ste Marie (Drummond Island)     1     160.00     \$9.05     \$9.37     4.00%     \$9.37       LAKE SUPERIOR STATE FOREST     9     705.00     \$13.24     \$15.30     16.00%     \$9.37       UPPER PENINSULA     17     1.179.00     \$12.41     \$18.02     45.00%     \$2.75       Gaylord Management Unit     2     10.00     \$20.49     \$24.43     19.00%     \$24.00       Atlanta Management Unit     2     52.00     \$23.20     \$23.62     .20.0%     \$23.21        Tr	Baraga Management Unit	3	134.00	\$11.78	\$14.61	24.00%	\$2.75	\$41.78
Gwinn Management Unit     3     170.00     \$9.20     \$11.91     29.00%     \$9.00       ESCANABA RIVER STATE FOREST     3     170.00     \$9.20     \$11.91     29.00%     \$9.00       Shingleton Management Unit     2     198.00     \$15.65     \$15.65     0.00%     \$15.65       Sault Ste Marie (Soo Office)     6     347.00     \$13.79     \$77.83     29.00%     \$9.37       LAKE SUPERIOR STATE FOREST     9     705.00     \$13.24     \$15.30     16.00%     \$9.37       UPPER PENINSULA     17     1.179.00     \$12.41     \$18.02     45.00%     \$2.75       Gaylord Management Unit     5     125.00     \$15.24     \$17.19     13.00%     \$14.06       Pigeon River Country Management Unit     2     10.00     \$20.49     \$24.43     19.00%     \$24.00       Atlanta Management Unit     1     8.00     \$17.74     \$19.36     9.00%     \$14.06       Traverse City Management Unit     1     8.00     \$21.35     \$28.00     \$14.06       Cadillac Management Unit     1<	Crystal Falls Management Unit	2	<u>170.00</u>		<u>\$38.12</u>	200.00%	<u>\$29</u> .44	<u>\$42.86</u>
ESCANABA RIVER STATE FOREST     3     170.00     \$9.20     \$11.91     29.00%     \$9.00       Shingleton Management Unit     2     198.00     \$15.65     \$15.65     0.00%     \$15.65       Sault Ste Marie (Soo Office)     6     347.00     \$13.79     \$17.83     29.00%     \$13.60       Sault Ste Marie (Drummond Island)     1     160.00     \$9.05     \$9.37     4.00%     \$9.37       LAKE SUPERIOR STATE FOREST     9     705.00     \$13.24     \$15.30     16.00%     \$9.37       UPPER PENINSULA     17     1,179.00     \$12.41     \$18.02     45.00%     \$2.75       Gaylord Management Unit     5     125.00     \$15.24     \$17.19     13.00%     \$14.06       Pigeon River Country Management Unit     2     10.00     \$20.49     \$24.43     19.00%     \$24.00       Atlanta Management Unit     2     52.00     \$23.20     \$23.62     2.00%     \$23.21        MACKINAW STATE FOREST     9     187.00     \$11.74     \$19.36     9.00%     \$24.00	COPPER COUNTRY STATE FOREST	5	304.00	\$12.29	\$27.76	126.00%	\$2.75	\$42.86
Shingleton Management Unit     2     198.00     \$15.65     \$15.65     0.00%     \$15.65       Sault Ste Marie (Soo Office)     6     347.00     \$13.79     \$17.83     29.00%     \$13.60       Sault Ste Marie (Drummond Island)     1     160.00     \$9.05     \$9.37     4.00%     \$9.37       LAKE SUPERIOR STATE FOREST     9     705.00     \$13.24     \$15.30     16.00%     \$9.37       UPPER PENINSULA     17     1,179.00     \$12.41     \$18.02     45.00%     \$2.75       Gaylord Management Unit     5     125.00     \$15.24     \$17.19     13.00%     \$14.06       Pigeon River Country Management Unit     2     10.00     \$20.49     \$24.43     19.00%     \$24.00       Atlanta Management Unit     2     52.00     \$23.20     \$23.62     2.00%     \$23.21        MACKINAW STATE FOREST     9     187.00     \$17.74     \$19.36     9.00%     \$14.06       Traverse City Management Unit     1     8.00     \$21.35     \$28.00     31.00%     \$22.05	Gwinn Management Unit	3		\$9.20	<u>\$11.91</u>	29.00%	<u>\$9</u> .00	\$34.50
Sault Ste Marie (Soo Office)     6     347.00     \$13.79     \$17.83     29.00%     \$13.60       Sault Ste Marie (Drummond Island)     1     160.00     \$9.05     \$9.37     4.00%     \$9.37       LAKE SUPERIOR STATE FOREST     9     705.00     \$13.24     \$15.30     16.00%     \$9.37       UPPER PENINSULA     17     1,179.00     \$12.41     \$18.02     45.00%     \$2.75       Gaylord Management Unit     5     125.00     \$15.24     \$17.19     13.00%     \$14.06       Pigeon River Country Management Unit     2     10.00     \$20.49     \$24.43     19.00%     \$24.00       Atlanta Management Unit     2     52.00     \$23.20     \$23.62     2.00%     \$23.21       MACKINAW STATE FOREST     9     187.00     \$17.74     \$19.36     9.00%     \$14.06       Traverse City Management Unit     1     8.00     \$21.35     \$28.00     31.00%     \$28.00       Cadillac Management Unit     1     2.00     \$20.40     \$21.05     3.00%     \$21.05     \$20.05	ESCANABA RIVER STATE FOREST	3	170.00	\$9.20	\$11.91	29.00%	\$9.00	\$34.50
Sault Ste Marie (Drummond Island)1160.00\$9.05\$9.374.00%\$9.37LAKE SUPERIOR STATE FOREST9705.00\$13.24\$15.3016.00%\$9.37UPPER PENINSULA171,179.00\$12.41\$18.0245.00%\$2.75Gaylord Management Unit5125.00\$15.24\$17.1913.00%\$14.06Pigeon River Country Management Unit210.00\$20.49\$24.4319.00%\$24.00Atlanta Management Unit252.00\$23.20\$23.622.00%\$23.21MACKINAW STATE FOREST9187.00\$17.74\$19.369.00%\$14.06Traverse City Management Unit18.00\$21.35\$28.0031.00%\$28.00Cadillac Management Unit124.00\$20.49\$21.053.00%\$21.05PERE MARQUETTE STATE FOREST232.00\$20.64\$22.7910.00%\$21.05Roscommon Management Unit217.00\$13.89\$17.6027.00%\$16.25Grayling Management Unit270.00\$14.15\$40.75188.00%\$15.00AUSABLE STATE FOREST7132.00\$14.80\$29.4299.00%\$11.85	Shingleton Management Unit	2	198.00	\$15.65	\$15.65	0.00%	\$15.65	\$15.65
LAKE SUPERIOR STATE FOREST     9     705.00     \$13.24     \$15.30     16.00%     \$9.37       UPPER PENINSULA     17     1,179.00     \$12.41     \$18.02     45.00%     \$2.75       Gaylord Management Unit     5     125.00     \$15.24     \$17.19     13.00%     \$14.06       Pigeon River Country Management Unit     2     10.00     \$20.49     \$24.43     19.00%     \$24.00       Atlanta Management Unit     2     52.00     \$23.20     \$23.62     2.00%     \$23.21       MACKINAW STATE FOREST     9     187.00     \$17.74     \$19.36     9.00%     \$14.06       Traverse City Management Unit     1     8.00     \$21.35     \$28.00     31.00%     \$24.00       Cadillac Management Unit     1     24.00     \$20.40     \$21.05     3.00%     \$21.05       PERE MARQUETTE STATE FOREST     2     32.00     \$20.64     \$22.79     10.00%     \$21.05       Roscommon Management Unit     2     17.00     \$13.89     \$17.60     27.00%     \$16.25       Grayling Management Uni	Sault Ste Marie (Soo Office)	6	347.00	\$13.79	\$17.83	29.00%	\$13.60	\$20.00
UPPER PENINSULA171,179.00\$12.41\$18.0245.00%\$2.75Gaylord Management Unit5125.00\$15.24\$17.1913.00%\$14.06Pigeon River Country Management Unit210.00\$20.49\$24.4319.00%\$24.00Atlanta Management Unit252.00\$23.20\$23.622.00%\$23.21MACKINAW STATE FOREST9187.00\$117.74\$19.369.00%\$14.06Traverse City Management Unit18.00\$21.35\$28.0031.00%\$28.00Cadillac Management Unit12.00\$20.40\$21.053.00%\$21.05PERE MARQUETTE STATE FOREST232.00\$20.64\$22.7910.00%\$21.05Roscommon Management Unit217.00\$13.89\$17.6027.00%\$16.25Grayling Management Unit345.00\$16.14\$16.271.00%\$11.85Gladwin Management Unit270.00\$14.15\$40.75188.00%\$15.00AUSABLE STATE FOREST7132.00\$14.80\$29.4299.00%\$11.85	Sault Ste Marie (Drummond Island)			\$9.05	<u>\$9.37</u>		<u>\$9</u> .37	<u>\$9.3</u> 7_
Gaylord Management Unit   5   125.00   \$15.24   \$17.19   13.00%   \$14.06     Pigeon River Country Management Unit   2   10.00   \$20.49   \$24.43   19.00%   \$24.00     Atlanta Management Unit   2   52.00   \$23.20   \$23.62   2.00%   \$23.21      MACKINAW STATE FOREST   9   187.00   \$17.74   \$19.36   9.00%   \$14.06     Traverse City Management Unit   1   8.00   \$21.35   \$28.00   31.00%   \$22.05      Cadillac Management Unit   1   8.00   \$21.35   \$28.00   31.00%   \$22.05      PERE MARQUETTE STATE FOREST   2   32.00   \$20.40   \$21.05   3.00%   \$21.05      Roscommon Management Unit   2   17.00   \$13.89   \$17.60   27.00%   \$16.25     Grayling Management Unit   3   45.00   \$16.14   \$16.27   1.00%   \$11.85     Gladwin Management Unit   2   70.00   \$14.15   \$40.75   188.00%   \$15.00     AUSABLE STATE FOREST   7   132.00   \$1	LAKE SUPERIOR STATE FOREST	9	705.00	\$13.24	\$15.30	16.00%	\$9.37	\$20.00
Pigeon River Country Management Unit   2   10.00   \$20.49   \$24.43   19.00%   \$24.00     Atlanta Management Unit   2   52.00   \$23.20   \$23.62   2.00%   \$23.21      MACKINAW STATE FOREST   9   187.00   \$17.74   \$19.36   9.00%   \$14.06     Traverse City Management Unit   1   8.00   \$21.35   \$28.00   31.00%   \$28.00     Cadillac Management Unit   1   24.00   \$20.40   \$21.05   3.00%   \$21.05      PERE MARQUETTE STATE FOREST   2   32.00   \$20.64   \$22.79   10.00%   \$21.05      Roscommon Management Unit   2   17.00   \$13.89   \$17.60   27.00%   \$16.25     Grayling Management Unit   3   45.00   \$16.14   \$16.27   1.00%   \$11.85     Gladwin Management Unit   2   70.00   \$14.15   \$40.75   188.00%   \$15.00      AUSABLE STATE FOREST   7   132.00   \$14.80   \$29.42   99.00%   \$11.85	UPPER PENINSULA	17	1,179.00	\$12.41	\$18.02	45.00%	\$2.75	\$42.86
Atlanta Management Unit   2   52.00   \$23.20   \$23.62   2.00%   \$23.21     MACKINAW STATE FOREST   9   187.00   \$17.74   \$19.36   9.00%   \$14.06     Traverse City Management Unit   1   8.00   \$21.35   \$28.00   31.00%   \$28.00     Cadillac Management Unit   1   24.00   \$20.40   \$21.05   3.00%   \$21.05   \$20.00     PERE MARQUETTE STATE FOREST   2   32.00   \$20.64   \$22.79   10.00%   \$21.05 </td <td>Gaylord Management Unit</td> <td>5</td> <td>125.00</td> <td>\$15.24</td> <td>\$17.19</td> <td>13.00%</td> <td>\$14.06</td> <td>\$21.61</td>	Gaylord Management Unit	5	125.00	\$15.24	\$17.19	13.00%	\$14.06	\$21.61
MACKINAW STATE FOREST     9     187.00     \$17.74     \$19.36     9.00%     \$14.06       Traverse City Management Unit     1     8.00     \$21.35     \$28.00     31.00%     \$28.00       Cadillac Management Unit     1     24.00     \$20.40     \$21.05     3.00%     \$21.05       PERE MARQUETTE STATE FOREST     2     32.00     \$20.64     \$22.79     10.00%     \$21.05       Roscommon Management Unit     2     17.00     \$13.89     \$17.60     27.00%     \$16.25       Grayling Management Unit     2     17.00     \$13.89     \$17.60     27.00%     \$16.25       Gladwin Management Unit     2     70.00     \$14.15     \$40.75     188.00%     \$15.00       AUSABLE STATE FOREST     7     132.00     \$14.80     \$29.42     99.00%     \$11.85	Pigeon River Country Management Unit	2	10.00	\$20.49	\$24.43	19.00%	\$24.00	\$25.43
Traverse City Management Unit   1   8.00   \$21.35   \$28.00   31.00%   \$28.00     Cadillac Management Unit   1   24.00   \$20.40   \$21.05   3.00%   \$21.05      PERE MARQUETTE STATE FOREST   2   32.00   \$20.64   \$22.79   10.00%   \$21.05      Roscommon Management Unit   2   17.00   \$13.89   \$17.60   27.00%   \$16.25     Grayling Management Unit   3   45.00   \$16.14   \$16.27   1.00%   \$11.85     Gladwin Management Unit   2   70.00   \$14.15   \$40.75   188.00%   \$15.00     AUSABLE STATE FOREST   7   132.00   \$14.80   \$29.42   99.00%   \$11.85	Atlanta Management Unit	2			\$23.62		<u>\$23</u> .21	\$24.00_
Cadillac Management Unit   1   24.00   \$20.40   \$21.05   3.00%   \$21.05     PERE MARQUETTE STATE FOREST   2   32.00   \$20.64   \$22.79   10.00%   \$21.05     Roscommon Management Unit   2   17.00   \$13.89   \$17.60   27.00%   \$16.25     Grayling Management Unit   3   45.00   \$16.14   \$16.27   1.00%   \$11.85     Gladwin Management Unit   2   70.00   \$14.15   \$40.75   188.00%   \$15.00   \$11.85     AUSABLE STATE FOREST   7   132.00   \$14.80   \$29.42   99.00%   \$11.85	MACKINAW STATE FOREST	9	187.00	\$17.74	\$19.36	9.00%	\$14.06	\$25.43
PERE MARQUETTE STATE FOREST     2     32.00     \$20.64     \$22.79     10.00%     \$21.05       Roscommon Management Unit     2     17.00     \$13.89     \$17.60     27.00%     \$16.25       Grayling Management Unit     3     45.00     \$16.14     \$16.27     1.00%     \$11.85       Gladwin Management Unit     2     70.00     \$14.15     \$40.75     188.00%     \$15.00       AUSABLE STATE FOREST     7     132.00     \$14.80     \$29.42     99.00%     \$11.85	Traverse City Management Unit	1	8.00	\$21.35	\$28.00	31.00%	\$28.00	\$28.00
Roscommon Management Unit     2     17.00     \$13.89     \$17.60     27.00%     \$16.25       Grayling Management Unit     3     45.00     \$16.14     \$16.27     1.00%     \$11.85       Gladwin Management Unit     2     70.00     \$14.15     \$40.75     188.00%     \$15.00       AUSABLE STATE FOREST     7     132.00     \$14.80     \$29.42     99.00%     \$11.85	Cadillac Management Unit	<u> </u>	24.00		<u>\$21.05 </u>		<u>\$21</u> .05	<u>\$21.05</u>
Grayling Management Unit   3   45.00   \$16.14   \$16.27   1.00%   \$11.85     Gladwin Management Unit   2   70.00   \$14.15   \$40.75   188.00%   \$15.00   \$15.00     AUSABLE STATE FOREST   7   132.00   \$14.80   \$29.42   99.00%   \$11.85	PERE MARQUETTE STATE FOREST	2	32.00	\$20.64	\$22.79	10.00%	\$21.05	\$28.00
Gladwin Management Unit   2   70.00   \$14.15   \$40.75   188.00%   \$15.00     AUSABLE STATE FOREST   7   132.00   \$14.80   \$29.42   99.00%   \$11.85	Roscommon Management Unit	2	17.00	\$13.89	\$17.60	27.00%	\$16.25	\$22.00
AUSABLE STATE FOREST     7     132.00     \$14.80     \$29.42     99.00%     \$11.85	Grayling Management Unit	3	45.00	\$16.14	\$16.27	1.00%	\$11.85	\$18.23
		2		<u></u>	<u>\$40.75</u>		<u>\$15</u> .00	<u>\$54.19</u>
NORTHERN LOWER PENNINSULA     18     351.00     \$16.89     \$23.46     39.00%     \$11.85	AUSABLE STATE FOREST	7	132.00	\$14.80	\$29.42	99.00%	\$11.85	\$54.19
	NORTHERN LOWER PENNINSULA	18	351.00	\$16.89	\$23.46	39.00%	\$11.85	\$54.19
STATEWIDE 35 1,530.00 \$13.44 <b>\$19.27</b> 43.00% \$2.75	STATEWIDE	35	1,530.00	\$13.44	\$19.27	43.00%	\$2.75	\$54.19

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### PULPWOOD in Cords (see general note 4)

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	3,038.00	\$56.06	\$64.87	16.00%	\$55.85	\$90.75
Crystal Falls Management Unit	<u> </u>	7 <u>,346.00</u>		<u>\$90.11</u>	<u> </u>	<u>\$44</u> .26	<u>    \$94.48    </u>
COPPER COUNTRY STATE FOREST	11	10,384.00	\$53.44	\$82.72	55.00%	\$44.26	\$94.48
Gwinn Management Unit	1	483.00	\$43.35	\$68.60	58.00%	\$68.60	\$68.60
<u>    Escanaba Management Unit                                    </u>	7		\$49.98	<u> </u>	<u> </u>	<u>\$50</u> .00	<u>\$63.96 </u>
ESCANABA RIVER STATE FOREST	8	1,235.00	\$47.39	\$62.24	31.00%	\$50.00	\$68.60
Shingleton Management Unit	2	4,524.00	\$52.30	\$95.60	83.00%	\$85.00	\$97.25
Sault Ste Marie (Soo Office)	4	4,095.00	<u>\$67.04</u>	<u>\$92.47</u>		<u>\$66</u> .00	<u>\$93.00</u>
LAKE SUPERIOR STATE FOREST	6	8,619.00	\$59.30	\$94.12	59.00%	\$66.00	\$97.25
UPPER PENINSULA	25	20,238.00	\$55.57	\$86.33	55.00%	\$44.26	\$97.25
Gaylord Management Unit	14	4,198.00	\$51.34	\$55.70	8.00%	\$37.00	\$84.00
Pigeon River Country Management Unit	7	776.00	\$49.01	\$65.59	34.00%	\$50.00	\$67.02
Atlanta_Management_Unit	5	458.00		<u> </u>	<u> </u>	<u>\$44</u> .45	<u>\$75.19</u>
MACKINAW STATE FOREST	26	5,432.00	\$50.43	\$57.30	14.00%	\$37.00	\$84.00
Traverse City Management Unit	19	6,453.00	\$34.67	\$51.67	49.00%	\$32.87	\$75.03
<u>    Cadillac Management Unit                                    </u>		10,642.00	\$36.22	<u>\$60.30</u>	<u> </u>	<u>\$33</u> .60	<u>\$72.03</u>
PERE MARQUETTE STATE FOREST	39	17,095.00	\$35.64	\$57.04	60.00%	\$32.87	\$75.03
Roscommon Management Unit	11	2,759.00	\$43.82	\$61.43	40.00%	\$43.20	\$74.67
Grayling Management Unit	22	10,884.00	\$42.00	\$85.22	103.00%	\$40.30	\$166.12
_ <u>Gladwin Management Uni</u> t	2		\$32.57	<u>\$34.32</u>		<u>\$34</u> .00	<u>\$35.00</u>
AUSABLE STATE FOREST	35	13,734.00	\$42.31	\$80.10	89.00%	\$34.00	\$166.12
NORTHERN LOWER PENNINSULA	100	36,261.00	\$40.38	\$65.81	63.00%	\$32.87	\$166.12
STATEWIDE	125	56,499.00	\$45.82	\$73.16	60.00%	\$32.87	\$166.12
SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE

	COLD		PRICE	COLDITAIOL	COL. 4	GOLD TRIOL	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	25.00	<u>\$22.25</u>	\$24.00	8.00%	\$24.00	\$24.00
MACKINAW STATE FOREST	1	25.00	\$22.25	\$24.00	8.00%	\$24.00	\$24.00
Grayling Management Unit	5	428.00	<u>\$30.95</u>	<u>\$48.34</u>	<u>56.00%</u>	<u>\$34</u> .90	<u>\$92.29</u>
AUSABLE STATE FOREST	5	428.00	\$30.95	\$48.34	56.00%	\$34.90	\$92.29
NORTHERN LOWER PENNINSULA	6	453.00	\$30.47	\$46.99	54.00%	\$24.00	\$92.29
STATEWIDE	6	453.00	\$30.47	\$46.99	54.00%	\$24.00	\$92.29

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TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	230.00	\$17.86	\$35.77	100.00%	\$1.00	\$37.19
Crystal Falls Management Unit	9	3,032.00	\$1.50 _	<u>\$4.07</u>		\$1.00	<u>\$24.40</u>
COPPER COUNTRY STATE FOREST	11	3,262.00	\$2.65	\$6.30	138.00%	\$1.00	\$37.19
Gwinn Management Unit	2	280.00	\$19.20	\$31.82	66.00%	\$14.25	\$32.34
<u>Escanaba Management Unit</u>	8		<u>\$11.46</u>	<u>\$15.48</u>	35.00%	<u>\$6.40</u>	<u>\$29.15</u>
ESCANABA RIVER STATE FOREST	10	597.00	\$15.09	\$23.15	53.00%	\$6.40	\$32.34
Sa <u>ult Ste Marie (Soo Offic</u> e)			<u>\$10.15</u>	<u>\$10.15</u>		<u>\$10</u> . <u>15</u>	<u>\$10.15</u>
LAKE SUPERIOR STATE FOREST	1	18.00	\$10.15	\$10.15	0.00%	\$10.15	\$10.15
UPPER PENINSULA	22	3,877.00	\$4.60	\$8.91	94.00%	\$1.00	\$37.19
	2	80.00	<u>\$10.15</u>	\$19.12	88.00%	\$6.06	<u>\$93.14</u>
MACKINAW STATE FOREST	2	80.00	\$10.15	\$19.12	88.00%	\$6.06	\$93.14
Gladwin Management Unit	2	98.00	\$29.50	\$30.71	4.00%	\$30.00	\$35.00
AUSABLE STATE FOREST	2	98.00	\$29.50	\$30.71	4.00%	\$30.00	\$35.00
NORTHERN LOWER PENNINSULA	4	178.00	\$20.80	\$25.50	23.00%	\$6.06	\$93.14
STATEWIDE	26	4,055.00	\$5.31	\$9.64	82.00%	\$1.00	\$93.14

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	177.00	\$37.67	\$39.07	4.00%	\$37.50	\$42.52
Crystal Falls Management Unit	<u> </u>		<u>\$36.60</u>			<u>\$31</u> .05	<u>\$40.35</u>
COPPER COUNTRY STATE FOREST	6	367.00	\$37.12	\$38.82	5.00%	\$31.05	\$42.52
Gwinn Management Unit	1	649.00	\$36.70	\$40.41	10.00%	\$40.41	\$40.41
Escanaba Management Unit	<u> </u>	2,322.00	<u>\$37.45</u>	<u>\$39.49 </u>		<u>\$18</u> .15	<u>\$49.07 \$49.07</u>
ESCANABA RIVER STATE FOREST	10	2,971.00	\$37.28	\$39.69	6.00%	\$18.15	\$49.07
Shingleton Management Unit	1	89.00	\$21.85	\$32.85	50.00%	\$32.85	\$32.85
Newberry Management Unit	1	26.00	\$21.45	\$21.46	0.00%	\$21.46	\$21.46
Sault Ste Marie (Soo Office)	3		<u>\$21.64</u>	<u>\$25.94</u>		<u>\$22</u> .00	\$29.09
LAKE SUPERIOR STATE FOREST	5	453.00	\$21.67	\$27.04	25.00%	\$21.46	\$32.85
UPPER PENINSULA	21	3,791.00	\$35.40	\$38.10	8.00%	\$18.15	\$49.07
Gaylord Management Unit	9	561.00	\$26.17	\$30.73	17.00%	\$21.00	\$45.60
Pigeon River Country Management Unit	8	231.00	\$26.68	\$34.81	30.00%	\$27.00	\$50.02
Atlanta Management Unit	4		\$33.29	\$42.02	<u>26.00%</u>	<u>\$33.05</u>	<u>\$68.9</u> 1
MACKINAW STATE FOREST	21	1,080.00	\$28.18	\$34.61	23.00%	\$21.00	\$68.91
Traverse City Management Unit	17	2,898.00	\$13.57	\$15.89	17.00%	\$13.20	\$30.18
Cadillac Management Unit		3 <u>,233.00</u>		\$22.51		<u>\$16</u> .60	<u>\$43.8</u> 2
PERE MARQUETTE STATE FOREST	32	6,131.00	\$15.71	\$19.38	23.00%	\$13.20	\$43.82
Roscommon Management Unit	12	1,805.00	\$20.90	\$35.20	68.00%	\$20.60	\$75.59
Grayling Management Unit	20	3,269.00	\$28.98	\$42.05	45.00%	\$24.40	\$98.25
Gladwin Management Unit	3		<u>\$10.32</u>	<u>\$12.17</u>	<u> </u>	<u>\$11</u> .00	<u>\$13.0</u> 0_
AUSABLE STATE FOREST	35	5,436.00	\$25.05	\$37.78	51.00%	\$11.00	\$98.25
NORTHERN LOWER PENNINSULA	88	12,647.00	\$20.79	\$28.59	38.00%	\$11.00	\$98.25
STATEWIDE	109	16,438.00	\$24.16	\$30.78	27.00%	\$11.00	\$98.25