

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2021 TO 9/30/2021

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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AMERICAN ELM (02)	<u> </u>	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
LAKE SUPERIOR STATE FOREST		0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
UPPER PENINSULA	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
STATEWIDE	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	248.50	\$31.22	\$64.49	107.00%	\$31.00	\$106.29
<u> </u>	4 _	<u> </u>	<u> </u>	<u>\$89.99</u>	<u>28.00%</u>	<u> </u>	<u></u>
COPPER COUNTRY STATE FOREST	14	432.60	\$47.83	\$75.34	58.00%	\$31.00	\$161.58
Gwinn Management Unit	3	79.90	\$36.56	\$108.80	198.00%	\$80.17	\$154.70
<u> Escanaba Management Unit </u>	2		\$33.00	<u> </u>	<u>71.00%</u>	<u>\$33.00</u>	<u>\$61.05</u>
ESCANABA RIVER STATE FOREST	5	97.50	\$35.92	\$99.34	177.00%	\$33.00	\$154.70
Shingleton Management Unit	3	221.20	\$81.22	\$90.26	11.00%	\$76.00	\$93.00
<u>Sault Ste Marie (Soo Office)</u>				<u> </u>	44.00%	<u> </u>	\$70.56_
LAKE SUPERIOR STATE FOREST	4	284.20	\$74.07	\$85.89	16.00%	\$70.56	\$93.00
UPPER PENINSULA	23	814.30	\$55.56	\$81.90	47.00%	\$31.00	\$161.58
Gaylord Management Unit	16	1,426.70	\$50.09	\$73.46	47.00%	\$43.00	\$233.03
Pigeon River Country Management Unit	1	7.60	\$39.00	\$61.01	56.00%	\$61.01	\$61.01
_Atlanta Management Unit	4	<u> </u>	<u>\$45.00</u>	<u>\$102.61 \$102.61 </u>	128.00%	<u>\$80</u> .35	<u>\$151.87</u>
MACKINAW STATE FOREST	21	1,772.20	\$49.07	\$78.96	61.00%	\$43.00	\$233.03
Traverse City Management Unit	8	587.00	\$69.10	\$152.19	120.00%	\$67.00	\$375.06
Cadillac Management Unit		5.00_	<u> </u>	<u> </u>	<u>314.00%</u>	<u>\$244</u> .37	<u>\$244.37</u>
PERE MARQUETTE STATE FOREST	9	592.00	\$69.01	\$152.97	122.00%	\$67.00	\$375.06
NORTHERN LOWER PENNINSULA	30	2,364.20	\$54.07	\$97.50	80.00%	\$43.00	\$375.06
STATEWIDE	53	3,178.50	\$54.45	\$93.50	72.00%	\$31.00	\$375.06

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	38.30	\$51.00	\$51.00	0.00%	\$51.00	\$51.00
ESCANABA RIVER STATE FOREST		38.30	\$51.00	\$51.00	0.00%	\$51.00	\$51.00
<u>Sault Ste Marie (Soo Office)</u>	2	7.50	\$37.80	\$67.07	77.00%	<u>\$41</u> .76	<u>\$105.03</u>
LAKE SUPERIOR STATE FOREST	2	7.50	\$37.80	\$67.07	77.00%	\$41.76	\$105.03
UPPER PENINSULA	3	45.80	\$48.84	\$53.63	10.00%	\$41.76	\$105.03
Gaylord Management Unit	6	329.60	\$56.30	\$92.27	64.00%	\$61.00	\$141.86
Atlanta Management Unit	2		\$61.00	<u>\$61.00</u>		<u>\$61</u> .00	
MACKINAW STATE FOREST	8	409.90	\$57.22	\$86.14	51.00%	\$61.00	\$141.86
Traverse City Management Unit	11	515.90	\$52.22	\$128.47	146.00%	\$52.00	\$254.02
Cadillac Management Unit	<u>3</u> 3		\$59.92	<u>\$185.36</u>		<u>\$39</u> .00	<u>\$217.69</u>
PERE MARQUETTE STATE FOREST	14	537.00	\$52.52	\$130.70	149.00%	\$39.00	\$254.02
Roscommon Management Unit	1	76.40	\$60.00	\$136.98	128.00%	\$136.98	\$136.98
AUSABLE STATE FOREST	1	76.40	\$60.00	\$136.98	128.00%	\$136.98	\$136.98
NORTHERN LOWER PENNINSULA	23	1,023.30	\$54.96	\$113.32	106.00%	\$39.00	\$254.02
STATEWIDE	26	1,069.10	\$54.70	\$110.76	102.00%	\$39.00	\$254.02

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	18.10	\$16.02	\$39.86	149.00%	\$14.00	\$62.59
<u>Crystal Falls Management Unit</u>	1	0.80	<u>\$31.00</u>	<u>\$31.16 \$31.16 </u>		\$31.16	<u>\$31.16</u>
COPPER COUNTRY STATE FOREST	9	18.90	\$16.65	\$39.50	137.00%	\$14.00	\$62.59
<u>Escanaba Management Unit</u>	2		<u>\$1</u> 4.00	<u>\$14.00</u>	0.00%	<u>\$14</u> .00	<u>\$14.00</u>
ESCANABA RIVER STATE FOREST	2	30.90	\$14.00	\$14.00	0.00%	\$14.00	\$14.00
UPPER PENINSULA	11	49.80	\$15.01	\$23.68	58.00%	\$14.00	\$62.59
STATEWIDE	11	49.80	\$15.01	\$23.68	58.00%	\$14.00	\$62.59

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\$55.00

\$55.00

SAWTIMBER in MBF (see general note 3)

STATEWIDE

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
_Baraga Management Unit	2	4.20	<u>\$50.50</u>	<u>\$101.11</u>	100.00% _	<u>\$100</u> .65	<u>\$102.14</u>
COPPER COUNTRY STATE FOREST	2	4.20	\$50.50	\$101.11	100.00%	\$100.65	\$102.14
Gwinn Management Unit	1	54.60	\$78.00	\$132.44	70.00%	\$132.44	\$132.44
<u> Escanaba Management Unit </u>	2	9.60	<u>\$6</u> 0.48			<u>\$54</u> .20	<u>\$77.00</u>
ESCANABA RIVER STATE FOREST	3	64.20	\$75.38	\$121.98	62.00%	\$54.20	\$132.44
Shingleton Management Unit	2	205.50	\$91.00	\$130.95	44.00%	\$126.00	\$140.00
Newberry Management Unit	2	38.60	\$106.00	\$200.19	89.00%	\$198.51	\$201.82
Sault Ste Marie (Naubinway Office)	2	11.10	\$105.00	\$207.62	98.00%	\$123.54	\$260.79
<u>Sault Ste Marie (Soo Office)</u>	<u> </u>		<u>\$102.00</u>	<u>\$145.88 (\$145.88</u>	43.00%	<u>\$145.88</u>	<u>\$145.88</u>
LAKE SUPERIOR STATE FOREST	7	258.90	\$93.99	\$144.77	54.00%	\$123.54	\$260.79
UPPER PENINSULA	12	327.30	\$89.78	\$139.74	56.00%	\$54.20	\$260.79
Gaylord Management Unit	3	8.40	\$136.83	\$177.03	29.00%	\$138.00	\$366.68
<u>Atlanta Management Unit</u>	<u> </u>	<u> </u>	<u>\$138.00</u>	<u>\$138.00</u>		<u>\$138.00</u>	<u>\$138.00</u>
MACKINAW STATE FOREST	4	17.30	\$137.43	\$156.95	14.00%	\$138.00	\$366.68
Traverse City Management Unit	15	317.50	\$145.53	\$314.86	116.00%	\$144.00	\$1,206.08
<u> Cadillac Management</u> <u>Uni</u> t <u> </u>	4	22.70	<u>\$96.17</u>	<u>\$208.09 (\$208.09</u>	116.00% _	<u> </u>	<u>\$290.14</u>
PERE MARQUETTE STATE FOREST	19	340.20	\$142.24	\$307.74	116.00%	\$79.00	\$1,206.08
NORTHERN LOWER PENNINSULA	23	357.50	\$142.01	\$300.44	112.00%	\$79.00	\$1,206.08
STATEWIDE	35	684.80	\$117.05	\$223.64	91.00%	\$54.20	\$1,206.08
GREEN ASH (42)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Escanaba Management Unit	1	563.00	\$51.00	\$55.00	8.00%	\$55.00	\$55.00
ESCANABA RIVER STATE FOREST	1	563.00	\$51.00	\$55.00	8.00%	\$55.00	\$55.00
UPPER PENINSULA	1	563.00	\$51.00	\$55.00	8.00%	\$55.00	\$55.00

563.00

1

\$51.00

\$55.00

8.00%

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	9.40	\$16.00	\$26.00	63.00%	\$26.00	\$26.00
Cadillac Management Unit	6		<u>\$18.38</u>	<u>\$34.23</u>	<u> </u>	<u>\$19</u> .00	<u>\$37.12</u>
PERE MARQUETTE STATE FOREST	7	717.40	\$18.35	\$34.12	86.00%	\$19.00	\$37.12
Grayling Management Unit	2	61.40	\$31.75	<u>\$40.66 </u>	28.00%	<u>\$33</u> .12	\$40.87
AUSABLE STATE FOREST	2	61.40	\$31.75	\$40.66	28.00%	\$33.12	\$40.87
NORTHERN LOWER PENNINSULA	9	778.80	\$19.41	\$34.63	78.00%	\$19.00	\$40.87
STATEWIDE	9	778.80	\$19.41	\$34.63	78.00%	\$19.00	\$40.87

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	25	1,566.30	\$40.11	\$69.61	74.00%	\$40.00	\$118.75
Pigeon River Country Management Unit	2	52.80	\$41.28	\$68.68	66.00%	\$66.01	\$207.19
Atlanta Management Unit	<u> </u>		<u>\$111.42</u>	<u>\$205.89</u>	85.00%	<u>\$108</u> .00	<u>\$1,018.3</u> 1
MACKINAW STATE FOREST	45	2,604.40	\$67.11	\$121.15	81.00%	\$40.00	\$1,018.31
Traverse City Management Unit	26	1,332.60	\$82.45	\$186.20	126.00%	\$79.00	\$324.97
_Cadillac Management Unit	<u> </u>	3,603.20		<u>\$156.9</u> 4	97.00%	<u>\$61</u> .00	<u>\$203.99</u>
PERE MARQUETTE STATE FOREST	43	4,935.80	\$80.28	\$164.84	105.00%	\$61.00	\$324.97
Roscommon Management Unit	3	821.50	\$62.00	\$144.13	132.00%	\$64.00	\$168.80
Grayling Management Unit	10	833.40	\$29.97	\$72.18	141.00%	\$31.79	\$101.77
Gladwin Management Unit	<u> </u>	1,246.60		<u></u>	93.00%	<u>\$59</u> .64	<u>\$398.22</u>
AUSABLE STATE FOREST	21	2,901.50	\$52.49	\$112.38	114.00%	\$31.79	\$398.22
NORTHERN LOWER PENNINSULA	109	10,441.70	\$69.27	\$139.37	101.00%	\$31.79	\$1,018.31
STATEWIDE	109	10,441.70	\$69.27	\$139.37	101.00%	\$31.79	\$1,018.31

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	4.60	\$79.43	\$91.81	16.00%	\$80.00	\$107.17
ESCANABA RIVER STATE FOREST	2	4.60	\$79.43	\$91.81	16.00%	\$80.00	\$107.17
UPPER PENINSULA	2	4.60	\$79.43	\$91.81	16.00%	\$80.00	\$107.17
Atlanta Management Unit	4	185.30	<u>\$77.91</u>	<u>\$111.47</u>	43.00%	<u>\$78.00</u>	<u>\$2</u> 14.22
MACKINAW STATE FOREST	4	185.30	\$77.91	\$111.47	43.00%	\$78.00	\$214.22
Traverse City Management Unit	4	146.20	\$64.35	\$113.03	76.00%	\$55.00	\$148.75
<u>Cadillac Management Unit</u>	4		\$39.15	<u> </u>		<u>\$50.00</u>	<u>\$110.00</u>
PERE MARQUETTE STATE FOREST	8	580.80	\$45.49	\$83.20	83.00%	\$50.00	\$148.75
Roscommon Management Unit	3	189.70	\$67.00	\$237.84	255.00%	\$70.00	\$373.69
Grayling Management Unit	16	1,013.40	\$121.80	\$200.63	65.00%	\$63.00	\$357.54
Gladwin Management Unit	9	588.70	\$91.96	\$127.21		\$84.60	\$536.51
AUSABLE STATE FOREST	28	1,791.80	\$106.19		70.00%	\$63.00	\$536.51
NORTHERN LOWER PENNINSULA	40	2,557.90	\$90.36	\$153.37	70.00%	\$50.00	\$536.51
STATEWIDE	42	2,562.50	\$90.34	\$153.26	70.00%	\$50.00	\$536.51
N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE

	(1)	(2)	PRICE (3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
MACKINAW STATE FOREST	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
NORTHERN LOWER PENNINSULA	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
STATEWIDE	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09

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APER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	77.90	\$24.81	\$45.98	85.00%	\$25.00	\$67.19
<u>Crystal Falls Management Unit</u>	4	<u>61.70</u>	\$20.01	<u>\$243.07</u>	<u> </u>	<u>\$16.00</u>	<u>\$292.55</u>
COPPER COUNTRY STATE FOREST	9	139.60	\$22.69	\$133.09	487.00%	\$16.00	\$292.55
Gwinn Management Unit	1	0.20	\$73.00	\$132.44	81.00%	\$132.44	\$132.44
<u>Escanaba Management Unit</u>	3	47.60	\$41.45	<u>\$107.29</u>	<u> </u>	\$47.00	<u>\$112.05</u>
ESCANABA RIVER STATE FOREST	4	47.80	\$41.59	\$107.39	158.00%	\$47.00	\$132.44
Shingleton Management Unit	1	2.30	\$54.00	\$170.90	216.00%	\$170.90	\$170.90
Newberry Management Unit	6	43.10	\$25.14	\$61.82	146.00%	\$23.00	\$114.15
Sault Ste Marie (Naubinway Office)	1	11.80	\$69.00	\$180.09	161.00%	\$180.09	\$180.09
<u>Sault Ste Marie (Soo Office)</u>		0.80	\$32.00	\$46.08	<u> </u>	<u>\$46.08</u>	\$46.08
LAKE SUPERIOR STATE FOREST	9	58.00	\$35.31	\$89.99	155.00%	\$23.00	\$180.09
UPPER PENINSULA	22	245.40	\$29.35	\$117.90	302.00%	\$16.00	\$292.55
Gaylord Management Unit	1	4.30	\$27.00	\$27.00	0.00%	\$27.00	\$27.00
Atlanta Management Unit	1	8.70	\$26.00	\$26.00		<u>\$26.00</u>	\$26.00
MACKINAW STATE FOREST	2	13.00	\$26.33	\$26.33	0.00%	\$26.00	\$27.00
Roscommon Management Unit	1	23.60	\$27.00	\$61.64	128.00%	\$61.64	\$61.64
AUSABLE STATE FOREST		23.60	\$27.00	\$61.64	128.00%	5 61.64	\$61.64
NORTHERN LOWER PENNINSULA	3	36.60	\$26.76	\$49.10	83.00%	\$26.00	\$61.64
STATEWIDE	25	282.00	\$29.01	\$108.97	276.00%	\$16.00	\$292.55

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	632.50	\$63.25	\$103.71	64.00%	\$63.00	\$221.36
Crystal Falls Management Unit	6	<u> </u>	<u>\$75.04</u> _	<u>\$199.30</u>		<u>\$100.00</u>	<u></u>
COPPER COUNTRY STATE FOREST	20	804.00	\$65.76	\$124.10	89.00%	\$63.00	\$312.21
Gwinn Management Unit	3	162.40	\$74.00	\$210.60	185.00%	\$112.24	\$267.28
Escanaba Management Unit	7	<u> </u>	<u> </u>	<u>\$141.87</u>	<u> </u>	<u>\$80.00</u>	<u>\$191.2</u> 9
ESCANABA RIVER STATE FOREST	10	1,017.20	\$73.84	\$152.84	107.00%	\$80.00	\$267.28
Shingleton Management Unit	4	970.80	\$97.83	\$174.15	78.00%	\$146.00	\$202.00
Newberry Management Unit	9	333.00	\$65.85	\$141.93	116.00%	\$75.00	\$222.94
Sault Ste Marie (Naubinway Office)	6	172.40	\$103.45	\$311.91	202.00%	\$90.00	\$431.46
<u>Sault Ste Marie (Soo Office)</u>	7		<u> </u>	<u>\$129.97</u>	<u>76.00%</u>	<u>\$61</u> .00	<u>\$343.99</u>
LAKE SUPERIOR STATE FOREST	26	1,802.00	\$88.12	\$173.38	97.00%	\$61.00	\$431.46
UPPER PENINSULA	56	3,623.20	\$79.15	\$156.68	98.00%	\$61.00	\$431.46
Gaylord Management Unit	22	873.20	\$69.12	\$149.17	116.00%	\$58.00	\$240.27
Pigeon River Country Management Unit	3	50.40	\$53.65	\$79.68	49.00%	\$69.75	\$120.37
Atlanta Management Unit			<u>\$67.05</u>	<u>\$105.80</u>	<u>58.00%</u>	<u>\$68</u> .00	<u>\$322.21</u>
MACKINAW STATE FOREST	37	1,099.10	\$68.08	\$139.06	104.00%	\$58.00	\$322.21
Traverse City Management Unit	26	1,120.70	\$117.30	\$202.60	73.00%	\$116.00	\$461.03
Cadillac Management Unit		1,301.30	<u>\$58.03</u>	\$78.56	<u> </u>	<u>\$59.00</u>	<u>\$182.8</u> 1_
PERE MARQUETTE STATE FOREST	45	2,422.00	\$85.45	\$135.95	59.00%	\$59.00	\$461.03
Roscommon Management Unit	3	153.90	\$57.00	\$125.53	120.00%	\$61.00	\$155.19
Grayling Management Unit	6	165.10	\$39.86	\$80.68	102.00%	\$39.00	\$156.14
Gladwin Management Unit	8		\$36.15	<u>\$66.69</u>		<u>\$39</u> .00	<u>\$214.10</u>
AUSABLE STATE FOREST	17	688.90	\$41.70	\$83.19	99.00%	\$39.00	\$214.10
NORTHERN LOWER PENNINSULA	99	4,210.00	\$73.76	\$128.13	74.00%	\$39.00	\$461.03
STATEWIDE	155	7,833.20	\$76.25	\$141.34	85.00%	\$39.00	\$461.03

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<u>Baraga Management Unit</u>	3	9.50	<u>\$114.91</u>	<u>\$144.65</u>	<u> </u>	<u>\$122.37</u>	<u>\$223.23</u>
COPPER COUNTRY STATE FOREST	3	9.50	\$114.91	\$144.65	26.00%	\$122.37	\$223.23
Gwinn Management Unit	1	15.00	\$128.00	\$135.62	6.00%	\$135.62	\$135.62
<u> Escanaba Management Unit </u>	2		\$128.00	<u>\$186.99</u>	<u> </u>	<u>\$150</u> .00	<u>\$306.95</u>
ESCANABA RIVER STATE FOREST	3	180.90	\$128.00	\$182.73	43.00%	\$135.62	\$306.95
Sault Ste Marie (Soo Office)	1		<u>\$10</u> 3.00	<u>\$529.04</u>	414.00%	<u>\$529</u> .04	\$529.04
LAKE SUPERIOR STATE FOREST	1	67.10	\$103.00	\$529.04	414.00%	\$529.04	\$529.04
UPPER PENINSULA	7	257.50	\$121.00	\$271.57	124.00%	\$122.37	\$529.04
Gaylord Management Unit	5	142.10	\$89.40	\$121.23	36.00%	\$98.00	\$149.96
<u>Atlanta Management Unit</u>	<u>13</u>	1 <u>,502.40</u>	<u>\$177.92</u>	<u></u>	<u> </u>	<u>\$175.00</u>	<u>\$906.55 </u>
MACKINAW STATE FOREST	18	1,644.50	\$170.27	\$300.58	77.00%	\$98.00	\$906.55
Traverse City Management Unit	12	459.40	\$118.27	\$201.40	70.00%	\$119.00	\$436.39
_Cadillac Management Unit	5	<u>130.90</u>	<u>\$163.88</u>	<u>\$296.43 (\$296.43</u>	<u> </u>	<u>\$135.00</u>	<u>\$620.09</u>
PERE MARQUETTE STATE FOREST	17	590.30	\$128.38	\$222.47	73.00%	\$119.00	\$620.09
Grayling Management Unit	11	2,839.60	\$110.77	\$255.24	130.00%	\$80.00	\$354.56
_Gladwin Management Unit	2	77.80	<u>\$116.00</u>	<u>\$122.70</u>	<u> 6.00% </u>	<u>\$121.00</u>	<u>\$126.00</u>
AUSABLE STATE FOREST	13	2,917.40	\$110.91	\$251.71	127.00%	\$80.00	\$354.56
NORTHERN LOWER PENNINSULA	48	5,152.20	\$131.86	\$263.96	100.00%	\$80.00	\$906.55
STATEWIDE	55	5,409.70	\$131.34	\$264.32	101.00%	\$80.00	\$906.55

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	6	2,795.90	\$106.25	\$159.13	50.00%	\$115.00	\$191.53
COPPER COUNTRY STATE FOREST	6	2,795.90	\$106.25	\$159.13	50.00%	\$115.00	\$191.53
UPPER PENINSULA	6	2,795.90	\$106.25	\$159.13	50.00%	\$115.00	\$191.53
Gaylord Management Unit	14	1,638.40	\$86.38	\$122.27	42.00%	\$87.00	\$160.60
Pigeon River Country Management Unit	3	493.60	\$81.08	\$132.94	64.00%	\$98.00	\$182.08
Atlanta Management Unit	12	953.30	\$76.19	<u>\$120.85</u>	<u> </u>	<u>\$73.00</u>	<u>\$157.48</u>
MACKINAW STATE FOREST	29	3,085.30	\$82.38	\$123.54	50.00%	\$73.00	\$182.08
Traverse City Management Unit	22	2,423.80	\$79.26	\$141.78	79.00%	\$79.00	\$249.63
Cadillac Management Unit	<u>18</u>	4,124.20	\$91.03	<u>\$141.15</u>	<u>55.00%</u>	<u>\$68</u> .00	<u>\$378.20</u>
PERE MARQUETTE STATE FOREST	40	6,548.00	\$86.67	\$141.39	63.00%	\$68.00	\$378.20
Roscommon Management Unit	1	12.50	\$91.00	\$247.76	172.00%	\$247.76	\$247.76
Grayling Management Unit	20	5,306.00	\$91.93	\$161.61	76.00%	\$91.07	\$280.07
_Gladwin Management Unit	6	<u></u>		<u>\$185.78</u>	<u> </u>	<u>\$102.00</u>	<u>\$441.10</u>
AUSABLE STATE FOREST	27	5,680.60	\$92.38	\$163.34	77.00%	\$91.07	\$441.10
NORTHERN LOWER PENNINSULA	96	15,313.90	\$87.93	\$145.93	66.00%	\$68.00	\$441.10
STATEWIDE	102	18,109.80	\$90.76	\$147.97	63.00%	\$68.00	\$441.10

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	945.80	\$119.84	\$312.84	161.00%	\$113.00	\$445.12
Crystal Falls Management Unit	7	<u>536.70</u>	\$148.00 _	<u>\$322.64</u>	L1 <u>18.00%</u> _	<u>\$175</u> .00	<u>\$551.26</u>
COPPER COUNTRY STATE FOREST	21	1,482.50	\$130.03	\$316.39	143.00%	\$113.00	\$551.26
Gwinn Management Unit	3	592.50	\$177.29	\$414.99	134.00%	\$216.46	\$597.60
<u>Escanaba Management Unit</u>	4		\$94.09	<u>\$227.06 ي </u>	141.00%	<u>\$115</u> .00	<u>\$289.60</u>
ESCANABA RIVER STATE FOREST	7	691.70	\$165.36	\$388.04	135.00%	\$115.00	\$597.60
Shingleton Management Unit	3	2,316.60	\$294.22	\$600.20	104.00%	\$411.00	\$687.91
Newberry Management Unit	4	152.60	\$216.89	\$385.46	78.00%	\$223.00	\$398.47
Sault Ste Marie (Naubinway Office)	5	437.40	\$304.47	\$681.62	124.00%	\$425.14	\$778.59
Sault Ste Marie (Soo Office)	5	430.10	\$244.31	\$490.38	101.00%	\$303.89	\$687.98
Sault Ste Marie (Drummond Island)	<u> </u>	<u> </u>	\$139.00	<u>\$143.74</u>	<u> </u>	<u>\$143</u> .74	<u>\$143.74</u>
LAKE SUPERIOR STATE FOREST	18	3,340.70	\$285.42	\$586.36	105.00%	\$143.74	\$778.59
UPPER PENINSULA	46	5,514.90	\$228.59	\$488.92	114.00%	\$113.00	\$778.59
Gaylord Management Unit	17	3,349.70	\$314.69	\$805.50	156.00%	\$241.00	\$1,104.38
Pigeon River Country Management Unit	1	1.70	\$228.00	\$231.03	1.00%	\$231.03	\$231.03
Atlanta Management Unit	6		<u>\$297.52</u>	<u> </u>		<u>\$295</u> .00	<u> \$1,561.88</u>
MACKINAW STATE FOREST	24	3,539.40	\$313.73	\$802.44	156.00%	\$231.03	\$1,561.88
Traverse City Management Unit	15	1,272.90	\$161.15	\$303.87	89.00%	\$171.00	\$498.65
<u>Cadillac Management Unit</u>	5		<u>\$95.80</u>	<u>\$180.62</u>	<u> </u>	<u>\$80</u> .00	<u>\$285.28</u>
PERE MARQUETTE STATE FOREST	20	1,309.70	\$159.32	\$300.40	89.00%	\$80.00	\$498.65
Grayling Management Unit	<u> </u>		<u>\$115.00</u>	<u>\$194.12 (\$194.12</u>	<u> </u>	<u>\$194</u> .12	<u></u>
AUSABLE STATE FOREST	1	12.80	\$115.00	\$194.12	69.00%	\$194.12	\$194.12
NORTHERN LOWER PENNINSULA	45	4,861.90	\$271.61	\$665.60	145.00%	\$80.00	\$1,561.88
STATEWIDE	91	10,376.80	\$248.75	\$571.70	130.00%	\$80.00	\$1,561.88

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	52.20	\$28.50	\$49.95	75.00%	\$25.00	\$91.35
<u> Crystal Falls Management Unit </u>			\$36.00	<u></u>	2 <u>18.00%</u>	<u>\$114</u> .49	<u>\$114.49</u>
COPPER COUNTRY STATE FOREST	8	77.80	\$30.97	\$71.19	130.00%	\$25.00	\$114.49
Escanaba Management Unit	1		<u>\$18.00</u>	<u>\$19.13</u>	6.00%	<u>\$19</u> .13	<u>\$19.1</u> 3
ESCANABA RIVER STATE FOREST	1	11.50	\$18.00	\$19.13	6.00%	\$19.13	\$19.13
Sault Ste Marie (Soo Office)	1	22.10	\$32.00	<u>\$46.08 \$46.08 </u>	44.00%	<u>\$46</u> .08	<u>\$46.08</u>
LAKE SUPERIOR STATE FOREST	1	22.10	\$32.00	\$46.08	44.00%	\$46.08	\$46.08
UPPER PENINSULA	10	111.40	\$29.83	\$60.83	104.00%	\$19.13	\$114.49
Gaylord Management Unit	1	221.90	\$34.00	\$245.60	622.00%	\$245.60	\$245.60
MACKINAW STATE FOREST	1	221.90	\$34.00	\$245.60	622.00%	\$245.60	\$245.60
NORTHERN LOWER PENNINSULA	1	221.90	\$34.00	\$245.60	622.00%	\$245.60	\$245.60
STATEWIDE	11	333.30	\$32.61	\$183.84	464.00%	\$19.13	\$245.60

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	2	6.20	\$73.84	<u>\$101.70</u>		\$76.83	<u>\$205.30</u>
MACKINAW STATE FOREST	2	6.20	\$73.84	\$101.70	38.00%	\$76.83	\$205.30
Traverse City Management Unit	9	309.00	\$72.12	\$140.06	94.00%	\$87.00	\$232.56
<u>Cadillac Management Unit</u>	3			<u>\$118.92</u>	128.00%	<u>\$96</u> .00	<u>\$230.15</u>
PERE MARQUETTE STATE FOREST	12	346.90	\$69.94	\$137.75	97.00%	\$87.00	\$232.56
Roscommon Management Unit	1	9.40	\$70.00	\$76.00	9.00%	\$76.00	\$76.00
Grayling Management Unit	12	458.00	\$64.51	\$144.20	124.00%	\$46.00	\$271.51
Gladwin Management Unit	3			<u>\$161.58</u>	83.00% _	<u> </u>	<u>\$205.45</u>
AUSABLE STATE FOREST	16	499.70	\$66.16	\$144.04	118.00%	\$46.00	\$271.51
NORTHERN LOWER PENNINSULA	30	852.80	\$67.75	\$141.18	108.00%	\$46.00	\$271.51
STATEWIDE	30	852.80	\$67.75	\$141.18	108.00%	\$46.00	\$271.51

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1		\$31.00	<u>\$81.59</u>	163.00%	<u>\$81</u> .59	<u>\$81.59</u>
COPPER COUNTRY STATE FOREST	1	113.00	\$31.00	\$81.59	163.00%	\$81.59	\$81.59
UPPER PENINSULA	1	113.00	\$31.00	\$81.59	163.00%	\$81.59	\$81.59
Gaylord Management Unit	7	564.30	\$31.38	\$50.10	60.00%	\$32.00	\$59.48
Pigeon River Country Management Unit	3	39.30	\$53.09	\$67.60	27.00%	\$60.01	\$69.06
Atlanta_Management_Unit		245.70	\$40.04	<u>\$66.67</u>		\$35.00	<u></u>
MACKINAW STATE FOREST	20	849.30	\$34.89	\$55.70	60.00%	\$32.00	\$146.10
Traverse City Management Unit	18	624.30	\$36.93	\$69.57	88.00%	\$35.00	\$116.47
<u>Cadillac Management Unit</u>	6	<u> </u>	\$55.29	<u>\$97.33</u>	<u>76.00%</u>	<u> </u>	<u></u>
PERE MARQUETTE STATE FOREST	24	1,435.60	\$47.30	\$85.26	80.00%	\$35.00	\$140.00
Roscommon Management Unit	2	146.40	\$43.00	\$109.17	154.00%	\$98.17	\$117.07
Grayling Management Unit	8	195.50	\$35.89	\$105.84	195.00%	\$42.00	\$132.47
Gladwin Management Unit		27.20	\$38.00	<u>\$275.31 (\$275.31</u>		<u>\$275.31</u>	<u></u>
AUSABLE STATE FOREST	11	369.10	\$38.87	\$119.65	208.00%	\$42.00	\$275.31
NORTHERN LOWER PENNINSULA	55	2,654.00	\$42.16	\$80.58	91.00%	\$32.00	\$275.31
STATEWIDE	56	2,767.00	\$41.70	\$80.62	93.00%	\$32.00	\$275.31

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	3.60	\$31.33	\$50.76	62.00%	\$31.71	\$88.86
<u> Crystal Falls Management Unit </u>	1	4.20	\$31.00	<u>\$31.00 </u>		\$31.00	<u>\$31.00</u>
COPPER COUNTRY STATE FOREST	3	7.80	\$31.15	\$40.12	29.00%	\$31.00	\$88.86
UPPER PENINSULA	3	7.80	\$31.15	\$40.12	29.00%	\$31.00	\$88.86
Gaylord Management Unit	2	39.40	\$32.00	\$41.86	31.00%	\$38.00	\$49.42
Atlanta_Management_Unit	<u> </u>		\$38.00	<u>\$57.61</u>	<u>52.00%</u>	\$57.61	<u>\$57.61</u>
MACKINAW STATE FOREST	3	43.00	\$32.50	\$43.17	33.00%	\$38.00	\$57.61
Traverse City Management Unit	1		\$33.00	<u>\$47.28</u>	43.00%	<u>\$47.28</u>	<u>\$47.28</u>
PERE MARQUETTE STATE FOREST	1	44.00	\$33.00	\$47.28	43.00%	\$47.28	\$47.28
NORTHERN LOWER PENNINSULA	4	87.00	\$32.75	\$45.25	38.00%	\$38.00	\$57.61
STATEWIDE	7	94.80	\$32.62	\$44.83	37.00%	\$31.00	\$88.86

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'ELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	142.30	\$37.25	\$57.48	54.00%	\$34.00	\$163.69
Crystal Falls Management Unit		<u> </u>	<u>\$32.03</u> _	<u>\$90.26</u>		<u>\$45.00</u>	<u>\$217.51</u>
COPPER COUNTRY STATE FOREST	16	148.10	\$37.05	\$58.76	59.00%	\$34.00	\$217.51
Gwinn Management Unit	1	1.90	\$29.00	\$132.44	357.00%	\$132.44	\$132.44
<u>Escanaba Management Unit</u>	<u>3</u>	47.40	\$22.50	<u>\$40.86</u>	<u> </u>	<u>\$22.32</u>	<u>\$92.82 </u>
ESCANABA RIVER STATE FOREST	4	49.30	\$22.75	\$44.39	95.00%	\$22.32	\$132.44
Shingleton Management Unit	2	7.00	\$38.00	\$116.40	206.00%	\$38.00	\$150.00
Newberry Management Unit	4	17.00	\$28.11	\$121.80	333.00%	\$58.00	\$154.97
<u>Sault Ste Marie (Soo Office)</u>		0.50	\$33.00	<u>\$157.40</u>		<u>\$157</u> .40	<u>\$157.40</u>
LAKE SUPERIOR STATE FOREST	7	24.50	\$31.03	\$120.98	290.00%	\$38.00	\$157.40
UPPER PENINSULA	27	221.90	\$33.21	\$62.44	88.00%	\$22.32	\$217.51
Atlanta Management Unit	1	0.50	<u>\$35.00</u>	<u>\$35.00</u>		\$35.00	\$35.00
MACKINAW STATE FOREST	1	0.50	\$35.00	\$35.00	0.00%	\$35.00	\$35.00
Cadillac Management Unit	1		\$31.00	\$31.00	0.00%	\$31.00	\$31.00
PERE MARQUETTE STATE FOREST	1	1.20	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
NORTHERN LOWER PENNINSULA	2	1.70	\$32.18	\$32.18	0.00%	\$31.00	\$35.00
STATEWIDE	29	223.60	\$33.20	\$62.21	87.00%	\$22.32	\$217.51

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BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE		
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	598.00	\$2.89	\$3.62	25.00%	\$2.80	\$13.44
Crystal Falls Management Unit	10	1,320.00	\$9.26	\$11.10	20.00%	\$3.15	\$20.18
COPPER COUNTRY STATE FOREST		<u>1,918.00</u>	<u></u>	<u> </u>		\$2.80	\$20.18
Gwinn Management Unit	7	937.00	\$14.45	\$24.58	70.00%	\$11.60	\$74.68
Escanaba Management Unit	8	822.00	\$11.01	\$21.03	91.00%	\$7.07	\$35.05
ESCANABA RIVER STATE FOREST	<u> </u>	1,759.00	<u>\$12.85</u>	\$22.92	78.00%	<u> </u>	\$74.68
Shingleton Management Unit	5	457.00	\$11.87	\$14.75	24.00%	\$7.80	\$22.47
Newberry Management Unit	13	1,760.00	\$9.27	\$18.06	95.00%	\$8.50	\$30.66
Sault Ste Marie (Naubinway Office)	7	1,507.00	\$9.02	\$18.24	102.00%	\$10.25	\$32.66
Sault Ste Marie (Soo Office)	6	717.00	\$8.64	\$17.70	105.00%	\$7.40	\$44.52
Sault Ste Marie (Drummond Island)	1	1,504.00	\$6.50	<u>\$7.19</u>	<u> 11.00%</u>	\$7.19	<u> \$7.1</u> 9
LAKE SUPERIOR STATE FOREST	32	5,945.00	\$8.63	\$15.06	75.00%	\$7.19	\$44.52
UPPER PENINSULA	68	9,622.00	\$9.13	\$15.24	67.00%	\$2.80	\$74.68
Gaylord Management Unit	12	1,847.00	\$16.08	\$33.10	106.00%	\$18.30	\$94.36
Pigeon River Country Management Unit	2	131.00	\$26.20	\$34.87	33.00%	\$26.28	\$35.00
Atlanta Management Unit	12	1,856.40		<u>\$31.19</u>	<u>66.00%</u>	<u>\$15.60</u>	
MACKINAW STATE FOREST	26	3,834.40	\$17.76	\$32.24	82.00%	\$15.60	\$94.36
Traverse City Management Unit	3	25.00	\$7.65	\$23.14	202.00%	\$19.02	\$28.90
Cadillac Management Unit	2	45.00	<u> </u>	<u>\$13.46</u>	<u> </u>	<u>\$10.64</u>	<u>\$14.73</u>
PERE MARQUETTE STATE FOREST	5	70.00	\$7.43	\$16.91	128.00%	\$10.64	\$28.90
Roscommon Management Unit	3	183.00	\$17.55	\$30.73	75.00%	\$20.00	\$47.78
Grayling Management Unit	5	26.00	\$11.81	\$18.50	57.00%	\$12.80	\$25.10
Gladwin Management Unit	1	326.00	<u>\$1</u> 4.95	<u>\$29.15</u>	<u> </u>	<u>\$29</u> . <u>15</u>	<u>\$29.15</u>
AUSABLE STATE FOREST	9	535.00	\$15.69	\$29.17	86.00%	\$12.80	\$47.78
NORTHERN LOWER PENNINSULA	40	4,439.40	\$17.34	\$31.63	82.00%	\$10.64	\$94.36
STATEWIDE	108	14,061.40	\$11.72	\$20.41	74.00%	\$2.80	\$94.36

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FULFWOOD IN COIds (see general note 4	<u>/</u>						
BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	575.00	\$3.45	\$5.56	61.00%	\$3.30	\$12.55
<u>Crystal Falls Management Unit</u>	3	<u> </u>	\$7.50 _	<u>\$9.68</u>	<u> </u>	<u>\$7.25</u>	<u>\$10.00</u>
COPPER COUNTRY STATE FOREST	14	1,008.00	\$5.19	\$7.33	41.00%	\$3.30	\$12.55
Gwinn Management Unit	2		\$5.65	<u>\$20.19 </u>	257.00%	<u>\$19</u> .96	\$21.55
ESCANABA RIVER STATE FOREST	2	173.00	\$5.65	\$20.19	257.00%	\$19.96	\$21.55
Shingleton Management Unit	<u> </u>		<u>\$5.60</u>	<u>\$12.57 </u>	124.00%	<u>\$12</u> .57	<u>\$12.57</u>
LAKE SUPERIOR STATE FOREST	1	290.00	\$5.60	\$12.57	124.00%	\$12.57	\$12.57
UPPER PENINSULA	17	1,471.00	\$5.33	\$9.88	85.00%	\$3.30	\$21.55
Gaylord Management Unit	11	1,575.00	\$6.96	\$14.39	107.00%	\$6.20	\$35.17
Pigeon River Country Management Unit	1	25.00	\$5.05	\$20.82	312.00%	\$20.82	\$20.82
_Atlanta Management Unit	6		\$6.20	<u>\$7.92</u>		<u>\$6</u> .25	<u>\$19.38</u>
MACKINAW STATE FOREST	18	1,995.00	\$6.79	\$13.19	94.00%	\$6.20	\$35.17
Traverse City Management Unit	4	792.00	\$9.18	\$23.49	156.00%	\$8.85	\$32.74
Cadillac Management Unit		27.00	<u>\$10.85</u>	<u>\$39.00 </u>		<u>\$39.00</u>	<u>\$39.00 </u>
PERE MARQUETTE STATE FOREST	5	819.00	\$9.24	\$24.00	160.00%	\$8.85	\$39.00
NORTHERN LOWER PENNINSULA	23	2,814.00	\$7.50	\$16.33	118.00%	\$6.20	\$39.00
STATEWIDE	40	4,285.00	\$6.75	\$14.12	109.00%	\$3.30	\$39.00
HEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
()	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	1	2.00	\$16.50	\$16.50	0.00%	\$16.50	\$16.50
LAKE SUPERIOR STATE FOREST	1	2.00	\$16.50	\$16.50	0.00%	\$16.50	\$16.50
UPPER PENINSULA	1	2.00	\$16.50	\$16.50	0.00%	\$16.50	\$16.50
STATEWIDE	1	2.00	\$16.50	\$16.50	0.00%	\$16.50	\$16.50

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ACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	192.00	\$16.65	\$32.04	92.00%	\$32.04	\$32.04
Crystal Falls Management Unit		<u>149.00</u>	<u>\$23.90</u>	<u>\$50.44</u>	1 <u>11.00%</u> _	<u>\$50</u> .44	<u>\$50.4</u> 4
COPPER COUNTRY STATE FOREST	2	341.00	\$19.82	\$40.08	102.00%	\$32.04	\$50.44
Gwinn Management Unit	5	2,503.00	<u>\$17.16</u>	\$29.89	74.00%	<u>\$18</u> .65	\$41.08
ESCANABA RIVER STATE FOREST	5	2,503.00	\$17.16	\$29.89	74.00%	\$18.65	\$41.08
Shingleton Management Unit	4	2,882.00	\$19.21	\$27.99	46.00%	\$14.60	\$46.59
Newberry Management Unit	11	4,983.00	\$24.25	\$32.46	34.00%	\$22.75	\$52.55
<u>Sault Ste Marie (Naubinway Office)</u>	1		\$20.10	<u>\$20.10 </u>		<u>\$20</u> .10	\$20.10
LAKE SUPERIOR STATE FOREST	16	7,868.00	\$22.40	\$30.82	38.00%	\$14.60	\$52.55
UPPER PENINSULA	23	10,712.00	\$21.09	\$30.90	47.00%	\$14.60	\$52.55
Gaylord Management Unit	7	1,120.00	\$10.17	\$23.22	128.00%	\$11.05	\$36.81
Pigeon River Country Management Unit	1	82.00	\$13.15	\$40.57	209.00%	\$40.57	\$40.57
<u>Atlanta Management Unit</u>		1 <u>,402.00</u>		<u>\$17.60</u>	<u> </u>	<u>\$12</u> .80	\$30.15
MACKINAW STATE FOREST	16	2,604.00	\$11.78	\$20.74	76.00%	\$11.05	\$40.57
Traverse City Management Unit	14	559.00	\$7.90	\$23.25	194.00%	\$7.60	\$31.98
<u>Cadillac Management Unit</u>	9	3,226.00	<u>\$9.63</u>	<u>\$16.90</u>	<u> </u>	<u>\$8</u> .60	<u>\$21.7</u> 4
PERE MARQUETTE STATE FOREST	23	3,785.00	\$9.37	\$17.84	90.00%	\$7.60	\$31.98
Roscommon Management Unit	2	77.00	\$13.85	\$23.51	70.00%	\$16.00	\$31.62
Grayling Management Unit	20	12,845.00	\$15.66	\$28.98	85.00%	\$11.15	\$46.32
<u>Gladwin Management Unit</u>	4	226.00	<u>\$18.75</u>	\$26.53		<u>\$20</u> .00	<u>\$32.9</u> 7
AUSABLE STATE FOREST	26	13,148.00	\$15.70	\$28.91	84.00%	\$11.15	\$46.32
NORTHERN LOWER PENNINSULA	65	19,537.00	\$13.95	\$25.67	84.00%	\$7.60	\$46.32
STATEWIDE	88	30,249.00	\$16.48	\$27.52	67.00%	\$7.60	\$52.55
IISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	
Gaylord Management Unit	<u> </u>		\$6.10	\$9.00	48.00%	<u>\$9</u> .00	\$9.00	
MACKINAW STATE FOREST	1	18.00	\$6.10	\$9.00	48.00%	\$9.00	\$9.00	
Grayling Management Unit	5	405.00	\$4.63	<u>\$13.37</u>		<u>\$2</u> .00	\$25.00	
AUSABLE STATE FOREST	5	405.00	\$4.63	\$13.37	189.00%	\$2.00	\$25.00	
NORTHERN LOWER PENNINSULA	6	423.00	\$4.70	\$13.18	180.00%	\$2.00	\$25.00	
STATEWIDE	6	423.00	\$4.70	\$13.18	180.00%	\$2.00	\$25.00	

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	OOLD		PRICE	OOLDTRICE	COL. 4	GOLDINICL	OOLDTRIOL
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	8,407.00	\$5.37	\$20.61	284.00%	\$5.70	\$37.01
Crystal Falls Management Unit	11	9,183.00	\$20.17	\$28.00		\$6.00	\$36.32_
COPPER COUNTRY STATE FOREST		17,590.00	\$13.10	\$24.47	87.00%	\$5.70	\$37.01
Gwinn Management Unit	7	5,181.00	\$18.48	\$28.28	53.00%	\$14.80	\$34.24
<u>Escanaba Management Unit</u>	8	4,902.00	\$15.49	<u>\$32.35</u>	109.00% _	<u>\$9</u> .88	<u>\$46.90</u>
ESCANABA RIVER STATE FOREST	15	10,083.00	\$17.03	\$30.26	78.00%	\$9.88	\$46.90
Shingleton Management Unit	5	1,320.00	\$23.28	\$34.74	49.00%	\$18.65	\$37.09
Newberry Management Unit	13	4,766.00	\$13.79	\$38.89	182.00%	\$12.85	\$52.55
Sault Ste Marie (Naubinway Office)	7	2,345.00	\$17.97	\$28.71	60.00%	\$25.01	\$47.66
Sault Ste Marie (Soo Office)	7	5,296.00	\$16.36	\$29.84	82.00%	\$13.50	\$43.00
Sault Ste Marie (Drummond Island)	<u> </u>	<u> </u>		<u>\$12.32</u>		<u>\$12.32</u>	\$12.32_
LAKE SUPERIOR STATE FOREST	33	18,865.00	\$15.17	\$27.56	82.00%	\$12.32	\$52.55
UPPER PENINSULA	68	46,538.00	\$14.79	\$26.98	82.00%	\$5.70	\$52.55
Gaylord Management Unit	26	13,360.00	\$14.97	\$29.20	95.00%	\$15.30	\$50.05
Pigeon River Country Management Unit	3	660.00	\$13.46	\$30.21	124.00%	\$21.22	\$36.84
Atlanta Management Unit	<u> </u>	<u> </u>	\$26.73	<u>\$50.53</u>	<u> </u>	<u>\$23.60</u>	<u>\$136.16</u>
MACKINAW STATE FOREST	48	31,658.50	\$21.49	\$41.11	91.00%	\$15.30	\$136.16
Traverse City Management Unit	35	9,579.00	\$12.70	\$21.56	70.00%	\$12.65	\$40.59
Cadillac Management Unit		14,603.00	<u>\$13.89</u>	<u>\$26.63 </u>	<u> </u>	<u>\$10</u> .80	<u>\$44.29</u>
PERE MARQUETTE STATE FOREST	57	24,182.00	\$13.42	\$24.62	83.00%	\$10.80	\$44.29
Roscommon Management Unit	3	6,323.00	\$17.70	\$43.14	144.00%	\$21.00	\$48.19
Grayling Management Unit	23	11,127.00	\$14.52	\$46.79	222.00%	\$10.20	\$58.23
Gladwin Management Unit	<u> </u>	<u> </u>	<u>\$18.54</u>	<u>\$35.02</u>	89.00%	<u>\$17</u> .84	\$48.26_
AUSABLE STATE FOREST	35	32,950.00	\$17.02	\$40.55	138.00%	\$10.20	\$58.23
NORTHERN LOWER PENNINSULA	140	88,790.50	\$17.63	\$36.41	107.00%	\$10.20	\$136.16
STATEWIDE	208	135,328.50	\$16.65	\$33.17	99.00%	\$5.70	\$136.16

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	15	14,085.00	\$4.45	\$7.54	69.00%	\$4.50	\$19.48
Crystal Falls Management Unit	<u>10</u>		<u>\$1</u> 4.37	\$23.37	<u> </u>	\$4.60	\$44.10
COPPER COUNTRY STATE FOREST	25	24,090.00	\$8.57	\$14.11	65.00%	\$4.50	\$44.10
Gwinn Management Unit	6	7,672.00	\$12.80	\$20.24	58.00%	\$15.00	\$28.91
<u> Escanaba Management Unit </u>	8	5,800.00		<u>\$18.77</u>	25.00% _	<u>\$9</u> .56	\$41.25
ESCANABA RIVER STATE FOREST	14	13,472.00	\$13.73	\$19.61	43.00%	\$9.56	\$41.25
Shingleton Management Unit	6	11,788.00	\$15.67	\$23.39	49.00%	\$9.75	\$25.54
Newberry Management Unit	14	12,291.00	\$11.41	\$20.70	81.00%	\$10.90	\$39.04
Sault Ste Marie (Naubinway Office)	10	4,845.00	\$13.23	\$23.57	78.00%	\$12.35	\$37.96
Sault Ste Marie (Soo Office)	7	3,911.00	\$11.38	\$18.28	61.00%	\$8.70	\$43.00
Sault Ste Marie (Drummond Island)	1			<u>\$8.73</u>	<u> 6.00% </u>	<u></u>	<u>\$8.73</u>
LAKE SUPERIOR STATE FOREST	38	32,864.00	\$13.20	\$21.79	65.00%	\$8.70	\$43.00
UPPER PENINSULA	77	70,426.00	\$11.72	\$18.75	60.00%	\$4.50	\$44.10
Gaylord Management Unit	36	16,938.00	\$16.54	\$32.17	94.00%	\$9.00	\$92.71
Pigeon River Country Management Unit	5	804.00	\$12.06	\$22.19	84.00%	\$18.50	\$37.36
Atlanta Management Unit	<u>20</u>	7 <u>,784.2</u> 0	<u>\$25.59</u>	<u>\$42.78</u>	<u> </u>	<u>\$24</u> .85	<u>\$141.32</u>
MACKINAW STATE FOREST	61	25,526.20	\$19.16	\$35.09	83.00%	\$9.00	\$141.32
Traverse City Management Unit	40	13,277.00	\$11.98	\$23.00	92.00%	\$11.75	\$42.98
Cadillac Management Unit		<u> 6,936.00 </u>	<u>\$9.76 </u>	<u>\$21.66 </u>	122.00%	<u> </u>	\$44.32
PERE MARQUETTE STATE FOREST	66	20,213.00	\$11.22	\$22.54	101.00%	\$7.80	\$44.32
Roscommon Management Unit	3	1,693.00	\$13.40	\$31.60	136.00%	\$25.00	\$36.48
Grayling Management Unit	25	4,154.00	\$23.14	\$46.26	100.00%	\$14.85	\$189.19
Gladwin Management Unit	<u> </u>	<u>5,909.00</u>	<u></u>	<u>\$28.33</u>		<u>\$15.65</u>	\$44.21_
AUSABLE STATE FOREST	40	11,756.00	\$17.40	\$35.14	102.00%	\$14.85	\$189.19
NORTHERN LOWER PENNINSULA	167	57,495.20	\$16.01	\$30.69	92.00%	\$7.80	\$189.19
STATEWIDE	244	127,921.20	\$13.65	\$24.11	77.00%	\$4.50	\$189.19

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TOLI WOOD IN COIDS (SEE GENERALING							
MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Ba <u>raga Management Unit</u>	3	79.00	<u>\$1</u> 7.30	<u>\$30.29 </u>	75.00%	<u>\$18</u> .00	\$33.29
COPPER COUNTRY STATE FOREST	3	79.00	\$17.30	\$30.29	75.00%	\$18.00	\$33.29
Gwinn Management Unit	1	47.00	\$18.35	\$19.44	6.00%	\$19.44	\$19.44
Escanaba Management Unit	3	233.00	<u>\$18.35</u>	<u>\$30.56 </u>	67.00%	<u>\$26</u> .79	<u>\$41.2</u> 5
ESCANABA RIVER STATE FOREST	4	280.00	\$18.35	\$28.70	56.00%	\$19.44	\$41.25
Newberry Management Unit	1	5.00	\$17.45	\$17.45	0.00%	\$17.45	\$17.45
<u>Sault Ste Marie (Soo Office)</u>	1		<u>\$16.55</u>	\$43.00		<u>\$43</u> .00	<u>\$43.0</u> 0
LAKE SUPERIOR STATE FOREST	2	148.00	\$16.58	\$42.14	154.00%	\$17.45	\$43.00
UPPER PENINSULA	9	507.00	\$17.67	\$32.87	86.00%	\$17.45	\$43.00
Gaylord Management Unit	7	784.00	\$9.30	\$23.55	153.00%	\$10.20	\$31.13
Pigeon River Country Management Unit	1	10.00	\$33.20	\$33.30	0.00%	\$33.30	\$33.30
Atlanta Management Unit		4,935.60	\$39.93	<u> </u>		\$35.65	<u>\$224.7</u> 1
MACKINAW STATE FOREST	27	5,729.60	\$35.72	\$69.04	93.00%	\$10.20	\$224.71
Traverse City Management Unit	16	2,880.00	\$10.76	\$29.08	170.00%	\$10.35	\$47.45
Cadillac Management Unit	12	1,685.00	\$11.00	<u>\$16.38</u>	49.00%	<u>\$10</u> .45	<u>\$34.6</u> 4
PERE MARQUETTE STATE FOREST	28	4,565.00	\$10.85	\$24.39	125.00%	\$10.35	\$47.45
Roscommon Management Unit	3	409.00	\$14.00	\$29.35	110.00%	\$16.00	\$38.12
Grayling Management Unit	26	12,570.00	\$21.01	\$42.75	103.00%	\$14.90	\$144.44
<u>Gladwin Management Unit</u>	9	3,445.00	<u>\$15.97 </u>	<u>\$29.66 </u>		<u>\$18</u> .00	<u>\$51.0</u> 9
AUSABLE STATE FOREST	38	16,424.00	\$19.78	\$39.67	101.00%	\$14.90	\$144.44
NORTHERN LOWER PENNINSULA	93	26,718.60	\$21.67	\$43.36	100.00%	\$10.20	\$224.71
STATEWIDE	102	27,225.60	\$21.60	\$43.16	100.00%	\$10.20	\$224.71

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	752.00	\$3.10	\$3.83	24.00%	\$2.70	\$13.86
Crystal Falls Management Unit	<u> </u>	1 <u>,432.00</u>	_ <u>\$7.79</u> _	<u>\$10.89</u>	<u> </u>	<u>\$3</u> .10	<u>\$25.22</u>
COPPER COUNTRY STATE FOREST	22	2,184.00	\$6.18	\$8.46	37.00%	\$2.70	\$25.22
Gwinn Management Unit	7	945.00	\$16.48	\$20.30	23.00%	\$14.90	\$34.39
<u>Escanaba Management Unit</u>	8_	<u> 167.00 </u>	<u>\$11.91</u>	<u>\$17.06</u>	<u> </u>	<u> </u>	<u>\$35.05</u>
ESCANABA RIVER STATE FOREST	15	1,112.00	\$15.79	\$19.81	25.00%	\$7.55	\$35.05
Shingleton Management Unit	6	2,690.00	\$8.14	\$27.48	238.00%	\$7.00	\$35.76
Newberry Management Unit	14	4,708.00	\$12.76	\$44.83	251.00%	\$17.15	\$52.98
Sault Ste Marie (Naubinway Office)	7	1,432.00	\$20.86	\$36.67	76.00%	\$20.95	\$40.77
Sault Ste Marie (Soo Office)	5	538.00	\$12.92	\$18.19	41.00%	\$12.45	\$26.00
Sault Ste Marie (Drummond Island)			<u>\$10.90 </u>	<u>\$11.29</u>		<u>\$11</u> .29	\$11.29
LAKE SUPERIOR STATE FOREST	33	9,683.00	\$12.62	\$36.23	187.00%	\$7.00	\$52.98
UPPER PENINSULA	70	12,979.00	\$11.81	\$30.15	155.00%	\$2.70	\$52.98
Gaylord Management Unit	8	527.00	\$11.74	\$18.22	55.00%	\$12.75	\$33.83
Pigeon River Country Management Unit	2	48.00	\$12.08	\$23.14	92.00%	\$21.00	\$55.30
Atlanta Management Unit	9_	271.00	<u>\$7.74</u>	<u>\$19.81</u>		<u>\$6</u> .80	<u>\$30.95</u>
MACKINAW STATE FOREST	19	846.00	\$10.48	\$19.01	81.00%	\$6.80	\$55.30
Traverse City Management Unit	2	1,044.00	\$14.90	\$39.43	165.00%	\$30.00	\$46.66
Cadillac Management Unit	1	2.00	<u>\$18.95</u>	<u>\$18.95</u>		<u>\$18</u> .95	<u>\$18.9</u> 5_
PERE MARQUETTE STATE FOREST	3	1,046.00	\$14.91	\$39.39	164.00%	\$18.95	\$46.66
Gladwin Management Unit	1	19.00	\$13.50	\$26.33	95.00%	\$26.33	\$26.33
AUSABLE STATE FOREST	<u>1</u>	19.00	\$13.50	\$26.33	95.00%	\$26.33	\$26.33
NORTHERN LOWER PENNINSULA	23	1,911.00	\$12.93	\$30.24	134.00%	\$6.80	\$55.30
STATEWIDE	93	14,890.00	\$11.95	\$30.16	152.00%	\$2.70	\$55.30

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<u>Escanaba Management Unit</u>	<u> </u>	59.00	<u>\$10.40</u>	<u>\$24.00 </u>	131.00%	<u>\$24.00</u>	\$24.00
ESCANABA RIVER STATE FOREST	1	59.00	\$10.40	\$24.00	131.00%	\$24.00	\$24.00
Shingleton Management Unit	1	13.00	\$4.45	\$4.45	0.00%	\$4.45	\$4.45
Newberry Management Unit	5	2,463.00	\$4.15	\$8.85	113.00%	\$4.80	\$15.18
<u>Sault Ste Marie (Naubinway Office)</u>	1	<u>191.00</u>	\$4.55	<u>\$4.55</u>		\$4.55	\$4.55
LAKE SUPERIOR STATE FOREST	7	2,667.00	\$4.18	\$8.52	104.00%	\$4.45	\$15.18
UPPER PENINSULA	8	2,726.00	\$4.32	\$8.85	105.00%	\$4.45	\$24.00
Gaylord Management Unit	5	526.00	\$5.58	\$23.30	318.00%	\$6.10	\$32.23
Atlanta Management Unit	1		\$7.40	<u>\$25.78</u>	248.00%	<u>\$25.78</u>	\$25.78
MACKINAW STATE FOREST	6	572.00	\$5.72	\$23.50	311.00%	\$6.10	\$32.23
NORTHERN LOWER PENNINSULA	6	572.00	\$5.72	\$23.50	311.00%	\$6.10	\$32.23
STATEWIDE	14	3,298.00	\$4.56	\$11.39	150.00%	\$4.45	\$32.23

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	825.00	\$3.42	\$5.14	50.00%	\$3.55	\$8.28
Crystal Falls Management Unit	6		\$4.24	\$12.36		\$4.15_	\$19.33_
COPPER COUNTRY STATE FOREST		1,213.00	\$3.68	\$7.45	102.00%	\$3.55	\$19.33
Gwinn Management Unit	2	28.00	\$13.93	\$22.22	60.00%	\$16.17	\$23.54
<u>Escanaba Management Unit</u>	1		<u>\$13.90</u>	<u>\$13.90</u>	0.00%	<u>\$13.90</u>	<u>\$13.90</u>
ESCANABA RIVER STATE FOREST	3	62.00	\$13.92	\$17.66	27.00%	\$13.90	\$23.54
Shingleton Management Unit	3	344.00	\$10.96	\$15.38	40.00%	\$9.80	\$25.37
Newberry Management Unit	4	531.00	\$10.31	\$17.28	68.00%	\$10.60	\$24.87
Sault Ste Marie (Naubinway Office)	1	14.00	\$9.70	\$9.70	0.00%	\$9.70	\$9.70
Sault Ste Marie (Soo Office)	5	556.00	\$9.37	\$14.55	55.00%	\$8.00	\$43.00
Sault Ste Marie (Drummond Island)	1		\$7.00	<u>\$8.73</u>	25.00%	\$8.73	<u>\$8.7</u> 3
LAKE SUPERIOR STATE FOREST	14	1,599.00	\$9.80	\$15.03	53.00%	\$8.00	\$43.00
UPPER PENINSULA	28	2,874.00	\$7.30	\$11.89	63.00%	\$3.55	\$43.00
Gaylord Management Unit	5	180.00	\$7.43	\$14.15	90.00%	\$7.55	\$16.00
Pigeon River Country Management Unit	1	15.00	\$7.60	\$15.00	97.00%	\$15.00	\$15.00
_Atlanta Management Unit	3	<u>314.00</u>	\$7.39	<u>\$23.92</u>	224.00%	\$7.35	<u>\$27.2</u> 4
MACKINAW STATE FOREST	9	509.00	\$7.41	\$20.20	173.00%	\$7.35	\$27.24
Gladwin Management Unit	6	210.00	<u>\$14.59</u>	<u>\$27.77</u>	90.00%	\$15.00	\$55.78
AUSABLE STATE FOREST	6	210.00	\$14.59	\$27.77	90.00%	\$15.00	\$55.78
NORTHERN LOWER PENNINSULA	15	719.00	\$9.51	\$22.41	136.00%	\$7.35	\$55.78
STATEWIDE	43	3,593.00	\$7.75	\$13.99	81.00%	\$3.55	\$55.78

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FULFWOOD III COIds (see general note	/						
RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	6	2,926.00	<u>\$34.08</u>	<u>\$48.30</u>	<u> </u>	<u>\$40</u> .00	<u>\$70.05</u>
COPPER COUNTRY STATE FOREST	6	2,926.00	\$34.08	\$48.30	42.00%	\$40.00	\$70.05
Gwinn Management Unit	3	1,426.00	\$41.64	\$70.87	70.00%	\$42.00	\$72.90
<u> Escanaba Management Unit </u>		2,355.00	<u>\$39.54</u>	<u></u>	1 <u>11.00%</u> _	<u>\$53</u> .59	<u>\$88.1</u> 4
ESCANABA RIVER STATE FOREST	6	3,781.00	\$40.33	\$78.75	95.00%	\$42.00	\$88.14
Shingleton Management Unit	4	7,865.00	\$37.83	\$73.22	94.00%	\$24.51	\$90.41
Newberry Management Unit	14	15,295.00	\$47.58	\$72.55	52.00%	\$47.00	\$88.25
Sault Ste Marie (Naubinway Office)	7	10,634.00	\$49.68	\$118.87	139.00%	\$50.03	\$134.69
<u>Sault Ste Marie (Soo Office)</u>	2	2,444.00	<u> </u>	<u></u>	<u>62.00%</u>	<u>\$82</u> . <u>10</u>	<u>\$82.6</u> 0_
LAKE SUPERIOR STATE FOREST	27	36,238.00	\$46.29	\$86.94	88.00%	\$24.51	\$134.69
UPPER PENINSULA	39	42,945.00	\$44.93	\$83.59	86.00%	\$24.51	\$134.69
Gaylord Management Unit	16	4,968.60	\$37.26	\$67.07	80.00%	\$33.00	\$104.13
Pigeon River Country Management Unit	3	1,226.00	\$36.15	\$57.60	59.00%	\$40.12	\$80.05
Atlanta Management Unit	<u> </u>	1 <u>,222.30</u>		\$46.66		<u>\$26</u> .50	<u></u>
MACKINAW STATE FOREST	32	7,416.90	\$35.52	\$62.14	75.00%	\$26.50	\$179.13
Traverse City Management Unit	23	6,631.00	\$28.37	\$59.41	109.00%	\$30.00	\$80.35
<u>Cadillac Management Unit</u>	<u> </u>	<u> </u>		<u>\$60.90</u>		<u>\$29</u> .00	<u> </u>
PERE MARQUETTE STATE FOREST	42	25,641.00	\$34.11	\$60.52	77.00%	\$29.00	\$80.35
Roscommon Management Unit	3	66.00	\$34.15	\$138.13	304.00%	\$34.50	\$206.19
Grayling Management Unit	23	12,966.00	\$32.99	\$57.01	73.00%	\$24.60	\$255.73
Gladwin Management Unit	8_	1 <u>,373.00</u>	<u>\$46.22</u>	\$76.32		<u>\$43</u> .00	<u></u>
AUSABLE STATE FOREST	34	14,405.00	\$34.25	\$59.22	73.00%	\$24.60	\$255.73
NORTHERN LOWER PENNINSULA	108	47,462.90	\$34.37	\$60.38	76.00%	\$24.60	\$255.73
STATEWIDE	147	90,407.90	\$39.39	\$71.40	81.00%	\$24.51	\$255.73

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1		<u>\$12.65</u>	<u>\$16.08</u>	27.00%	<u>\$16.08</u>	<u>\$16.08</u>
ESCANABA RIVER STATE FOREST	1	2.00	\$12.65	\$16.08	27.00%	\$16.08	\$16.08
Sault Ste Marie (Soo Office)	1	7.00	<u>\$1</u> 4.35	<u>\$87.27</u>	<u>508.00%</u>	<u>\$87</u> .27	<u>\$87.27</u>
LAKE SUPERIOR STATE FOREST	1	7.00	\$14.35	\$87.27	508.00%	\$87.27	\$87.27
UPPER PENINSULA	2	9.00	\$13.97	\$71.45	411.00%	\$16.08	\$87.27
Gaylord Management Unit	2	84.00	\$13.98	\$17.37	24.00%	\$13.50	\$43.03
Atlanta Management Unit	<u> </u>			<u>\$14.00</u>	<u> </u>	<u>\$14.00</u>	<u>\$14.00</u>
MACKINAW STATE FOREST	3	107.00	\$13.70	\$16.64	21.00%	\$13.50	\$43.03
Traverse City Management Unit	2		<u>\$1</u> 4.35	<u>\$21.92 </u>	53.00%	<u>\$14</u> .35	\$31.00
PERE MARQUETTE STATE FOREST	2	11.00	\$14.35	\$21.92	53.00%	\$14.35	\$31.00
Grayling Management Unit	1	26.00	\$19.85	\$19.85	0.00%	\$19.85	\$19.85
Gladwin Management Unit	1			<u>\$27.98</u>	95.00%	<u>\$27</u> .98	<u>\$27.98</u>
AUSABLE STATE FOREST	2	39.00	\$18.02	\$22.56	25.00%	\$19.85	\$27.98
NORTHERN LOWER PENNINSULA	7	157.00	\$14.82	\$18.48	25.00%	\$13.50	\$43.03
STATEWIDE	9	166.00	\$14.77	\$21.35	45.00%	\$13.50	\$87.27

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	14.00	\$8.60	\$8.60	0.00%	\$8.60	\$8.60
<u>Crystal Falls Management Unit</u>	<u> </u>	<u> </u>	<u>\$7.53</u> _	<u>\$7.88</u>	<u>5.00%</u>	<u>\$2.00</u>	<u>\$10.35</u>
COPPER COUNTRY STATE FOREST	4	474.00	\$7.56	\$7.91	5.00%	\$2.00	\$10.35
Gwinn Management Unit	1	61.00	\$9.10	\$9.10	0.00%	\$9.10	\$9.10
<u>Escanaba Management Unit</u>	2	5.00		<u>\$15.43 </u>	<u> </u>	<u>\$15.00</u>	<u>\$16.08</u>
ESCANABA RIVER STATE FOREST	3	66.00	\$9.24	\$9.58	4.00%	\$9.10	\$16.08
Shingleton Management Unit	4	31.00	\$2.19	\$3.22	47.00%	\$1.80	\$5.00
Newberry Management Unit	1	62.00	\$5.05	\$6.73	33.00%	\$6.73	\$6.73
Sault Ste Marie (Naubinway Office)	3	133.00	\$4.05	\$5.86	45.00%	\$4.00	\$14.40
Sault Ste Marie (Soo Office)	2	21.00	\$3.73	\$10.45	180.00%	\$3.00	\$12.78
Sault Ste Marie (Drummond Island)	<u> </u>		\$2.45	<u>\$14.49</u>		<u>\$14.49</u>	\$14.49
LAKE SUPERIOR STATE FOREST	11	265.00	\$3.93	\$6.71	71.00%	\$1.80	\$14.49
UPPER PENINSULA	18	805.00	\$6.50	\$7.65	18.00%	\$1.80	\$16.08
Gaylord Management Unit	1	50.00	\$5.15	\$10.00	94.00%	\$10.00	\$10.00
MACKINAW STATE FOREST	1	50.00	\$5.15	\$10.00	94.00%	\$10.00	\$10.00
Traverse City Management Unit	1	8.00	\$10.90	\$14.00	28.00%	\$14.00	\$14.00
PERE MARQUETTE STATE FOREST	1	8.00	\$10.90	\$14.00	28.00%	\$14.00	\$14.00
Gladwin Management Unit	3	259.00	<u>\$10.79</u>	\$11.50		<u>\$11</u> .00	\$25.67
AUSABLE STATE FOREST	3	259.00	\$10.79	\$11.50	7.00%	\$11.00	\$25.67
NORTHERN LOWER PENNINSULA	5	317.00	\$9.90	\$11.33	14.00%	\$10.00	\$25.67
STATEWIDE	23	1,122.00	\$7.46	\$8.69	16.00%	\$1.80	\$25.67

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	2		<u>\$11.01</u>	<u>\$23.13 (\$23.13</u>		<u>\$16</u> .08	<u>\$23.29</u>
COPPER COUNTRY STATE FOREST	2	405.00	\$11.01	\$23.13	110.00%	\$16.08	\$23.29
Gwinn Management Unit	3	329.00	\$15.10	\$15.28	1.00%	\$15.10	\$22.14
Escanaba Management Unit	4_	974.00	<u>\$17.32</u>	<u>\$38.87</u>	124.00%	<u>\$18.30</u>	\$46.56_
ESCANABA RIVER STATE FOREST	7	1,303.00	\$16.76	\$32.91	96.00%	\$15.10	\$46.56
Shingleton Management Unit	5	1,987.00	\$10.95	\$11.83	8.00%	\$9.00	\$22.47
Newberry Management Unit	14	11,225.00	\$15.40	\$23.93	55.00%	\$15.56	\$47.33
<u>Sault Ste Marie (Naubinway Office)</u>	5		<u></u>	<u>\$11.34</u>	<u> </u>		<u>\$16.01</u>
LAKE SUPERIOR STATE FOREST	24	13,508.00	\$14.66	\$21.87	49.00%	\$8.40	\$47.33
UPPER PENINSULA	33	15,216.00	\$14.74	\$22.85	55.00%	\$8.40	\$47.33
Gaylord Management Unit	12	2,479.00	\$15.52	\$34.16	120.00%	\$15.15	\$45.83
Pigeon River Country Management Unit	3	216.00	\$21.61	\$44.37	105.00%	\$33.10	\$84.90
Atlanta Management Unit	<u> </u>		<u>\$13.78</u>	<u>\$25.02</u>	<u> </u>	\$11.25	<u>\$42.93</u>
MACKINAW STATE FOREST	28	3,589.30	\$15.45	\$32.49	110.00%	\$11.25	\$84.90
Traverse City Management Unit	25	2,412.00	\$12.80	\$27.70	116.00%	\$11.90	\$46.31
_Cadillac Management Unit		2,671.00	<u>\$10.66 </u>	<u>\$15.42</u>	<u> </u>	<u>\$10.40</u>	<u>\$44.24</u>
PERE MARQUETTE STATE FOREST	35	5,083.00	\$11.68	\$21.25	82.00%	\$10.40	\$46.31
Roscommon Management Unit	3	395.00	\$20.30	\$49.42	143.00%	\$21.00	\$55.27
Grayling Management Unit	18	1,008.00	\$15.81	\$38.78	145.00%	\$11.20	\$73.89
Gladwin Management Unit	6		<u>\$16.61</u>	<u>\$29.05 (\$29.05</u>	75.00%	<u>\$16</u> .40	<u>\$32.43</u>
AUSABLE STATE FOREST	27	1,535.00	\$17.03	\$40.68	139.00%	\$11.20	\$73.89
NORTHERN LOWER PENNINSULA	90	10,207.30	\$13.81	\$28.13	104.00%	\$10.40	\$84.90