

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2023 TO 9/30/2023

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

04/01/2023 to 9/30/2023

SAWTIMBER in MBF (see general note 3)

STATEWIDE

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\$306.19

\$32.00

37.00%

\$99.81

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
PERE MARQUETTE STATE FOREST	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
NORTHERN LOWER PENNINSULA	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
STATEWIDE	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	3323		PRICE	00251102	COL. 4	3323 / / // 32	3323
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		762.10	\$84.78	<u> </u>	35.00%	<u>\$75.00</u>	<u>\$217.10</u>
COPPER COUNTRY STATE FOREST	8	762.10	\$84.78	\$114.65	35.00%	\$75.00	\$217.10
Gwinn Management Unit	9	301.00	\$33.85	\$48.33	43.00%	\$32.00	\$68.34
Escanaba Management Unit						\$47.00_	\$47.00
ESCANABA RIVER STATE FOREST	10	307.30	\$34.12	\$48.30	42.00%	\$32.00	\$68.34
Shingleton Management Unit				<u> </u>	121.00%	<u>\$100.41</u>	\$203.41
LAKE SUPERIOR STATE FOREST	2	39.40	\$89.00	\$196.61	121.00%	\$100.41	\$203.41
UPPER PENINSULA	20	1,108.80	\$70.89	\$99.17	40.00%	\$32.00	\$217.10
Gaylord Management Unit	2	296.00	\$71.74	\$71.74	0.00%	\$69.00	\$80.00
Pigeon River Country Management Unit	1	5.40	\$79.00	\$269.79	242.00%	\$269.79	\$269.79
Atlanta Management Unit				<u> \$138.93</u>	<u>74.00%</u> _	\$138.93_	\$138.93
MACKINAW STATE FOREST	4	382.10	\$73.59	\$88.73	21.00%	\$69.00	\$269.79
Traverse City Management Unit			\$108.29	\$214.50	98.00%	\$127.84	\$306.19
PERE MARQUETTE STATE FOREST	3	39.50	\$108.29	\$214.50	98.00%	\$127.84	\$306.19
Grayling Management Unit	1			\$114.99	32.00%	\$114.99	<u>\$114.99</u>
AUSABLE STATE FOREST	1	26.80	\$87.00	\$114.99	32.00%	\$114.99	\$114.99
NORTHERN LOWER PENNINSULA	8	448.40	\$77.45	\$101.38	31.00%	\$69.00	\$306.19

\$72.78

28

1,557.20

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	0.90	\$45.00	\$45.00	0.00%	\$45.00	\$45.00
ESCANABA RIVER STATE FOREST	1	0.90	\$45.00	\$45.00	0.00%	\$45.00	\$45.00
Shingleton Management Unit	1	7.30	\$30.00	\$53.17	77.00%	<u>\$53</u> .17	\$53.17
LAKE SUPERIOR STATE FOREST	1	7.30	\$30.00	\$53.17	77.00%	\$53.17	\$53.17
UPPER PENINSULA	2	8.20	\$31.65	\$52.27	65.00%	\$45.00	\$53.17
Gaylord Management Unit	2	89.70	\$58.02	\$58.02	0.00%	\$52.00	\$60.00
Atlanta Management Unit		6.50_		\$112.88	74.00%	\$112.88	\$112.88
MACKINAW STATE FOREST	3	96.20	\$58.49	\$61.73	6.00%	\$52.00	\$112.88
Traverse City Management Unit	4	20.10	\$130.78	\$250.33	91.00%	\$146.00	\$310.14
Cadillac Management Unit			\$157.00	<u>\$157.00</u>		\$157.00	<u>\$157.00</u>
PERE MARQUETTE STATE FOREST	5	48.80	\$146.20	\$195.44	34.00%	\$146.00	\$310.14
NORTHERN LOWER PENNINSULA	8	145.00	\$88.01	\$106.73	21.00%	\$52.00	\$310.14
STATEWIDE	10	153.20	\$84.99	\$103.81	22.00%	\$45.00	\$310.14
BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		4.60		<u>\$17.55</u>	3.00%	\$17.55	\$17.55
COPPER COUNTRY STATE FOREST	1	4.60	\$17.00	\$17.55	3.00%	\$17.55	\$17.55
Gwinn Management Unit	1	48.20	\$16.00	\$25.00	56.00%	\$25.00	\$25.00
ESCANABA RIVER STATE FOREST	1	48.20	\$16.00	\$25.00	56.00%	\$25.00	\$25.00
UPPER PENINSULA	2	52.80	\$16.09	\$24.35	51.00%	\$17.55	\$25.00
STATEWIDE	2	52.80	\$16.09	\$24.35	51.00%	\$17.55	\$25.00

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BLACK CHERRY (49)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	14.60_		\$48.00	0.00%	\$48.00	\$48.00
COPPER COUNTRY STATE FOREST	2	14.60	\$48.00	\$48.00	0.00%	\$48.00	\$48.00
Gwinn Management Unit	4	43.90				\$75.21	<u>\$85.01</u>
ESCANABA RIVER STATE FOREST	4	43.90	\$83.61	\$83.65	0.00%	\$75.21	\$85.01
Shingleton Management Unit	4	52.30	\$109.04	\$134.24	23.00%	\$112.00	\$226.34
Sault Ste Marie (Naubinway Office)		93.60_	\$102.14	<u>\$135.31</u>	32.00%	\$89.00	\$229.64
LAKE SUPERIOR STATE FOREST	7	145.90	\$104.62	\$134.93	29.00%	\$89.00	\$229.64
UPPER PENINSULA	13	204.40	\$96.06	\$117.70	23.00%	\$48.00	\$229.64
Traverse City Management Unit	5	57.40	\$167.34	\$263.05	57.00%	\$183.00	\$495.26
Cadillac Management Unit	4		\$192.83	<u>\$405.38</u>	110.00%	\$213.28	<u>\$458.67</u>
PERE MARQUETTE STATE FOREST	9	293.30	\$187.84	\$377.53	101.00%	\$183.00	\$495.26
Grayling Management Unit	1	0.80	\$218.00	\$235.00	8.00%	\$235.00	\$235.00
Gladwin Management Unit		3.40	\$213.00	\$292.17	37.00%	\$292.17	\$292.17
AUSABLE STATE FOREST	2	4.20	\$213.95	\$281.28	31.00%	\$235.00	\$292.17
NORTHERN LOWER PENNINSULA	11	297.50	\$188.21	\$376.17	100.00%	\$183.00	\$495.26
STATEWIDE	24	501.90	\$150.68	\$270.91	80.00%	\$48.00	\$495.26

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Pigeon River Country Management Unit	1	42.00	\$36.00	\$40.00		\$40.00	\$40.00
MACKINAW STATE FOREST	<u> </u>	42.00	\$36.00	<u>\$40.00</u>	11.00%	\$40.00	\$40.00
Traverse City Management Unit	3	193.50	\$40.21	\$53.37	33.00%	\$50.00	\$66.56
_Cadillac Management Unit	2			\$38.25	34.00%	\$26.00	\$49.52
PERE MARQUETTE STATE FOREST	5	219.80	\$38.82	\$51.56	33.00%	\$26.00	\$66.56
Roscommon Management Unit	1	13.60	\$43.00	\$43.00	0.00%	\$43.00	\$43.00
Grayling Management Unit	1			\$48.00	4.00%	\$48.00	\$48.00
AUSABLE STATE FOREST		42.90	\$45.05	\$46.41	3.00%	\$43.00	\$48.00
NORTHERN LOWER PENNINSULA	8	304.70	\$39.31	\$49.24	25.00%	\$26.00	\$66.56
STATEWIDE	8	304.70	\$39.31	\$49.24	25.00%	\$26.00	\$66.56

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	140.90	\$60.87	\$60.87	0.00%	\$54.00	\$62.00
Pigeon River Country Management Unit	8	613.70	\$49.64	\$65.75	32.00%	\$32.00	\$130.33
Atlanta Management Unit	14 _	1,989.00	\$101.09	<u>\$170.00</u>	68.00%	\$74.00	<u>\$286.46</u>
MACKINAW STATE FOREST	24	2,743.60	\$87.52	\$141.08	61.00%	\$32.00	\$286.46
Traverse City Management Unit	15	1,033.00	\$124.24	\$189.31	52.00%	\$120.00	\$370.44
Cadillac Management Unit		2,018.40	\$103.39	<u>\$11</u> 7.91	14.00%	<u> </u>	<u>\$148.19</u>
PERE MARQUETTE STATE FOREST	21	3,051.40	\$110.45	\$142.08	29.00%	\$97.00	\$370.44
Roscommon Management Unit	3	198.70	\$104.39	\$106.70	2.00%	\$95.00	\$108.00
Grayling Management Unit	4	315.60	\$96.75	\$125.88	30.00%	\$101.94	\$145.00
Gladwin Management Unit	13 _	2,505.60	<u>\$78.59</u>		14.00%	\$69.00	<u>\$124.1</u> 5
AUSABLE STATE FOREST	20	3,019.90	\$82.19	\$94.29	15.00%	\$69.00	\$145.00
NORTHERN LOWER PENNINSULA	65	8,814.90	\$93.63	\$125.40	34.00%	\$32.00	\$370.44
STATEWIDE	65	8,814.90	\$93.63	\$125.40	34.00%	\$32.00	\$370.44

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	5	736.70	<u>\$150.54</u>	<u>\$183.74</u>	22.00%	\$155.22	\$322.85
MACKINAW STATE FOREST	5	736.70	\$150.54	\$183.74	22.00%	\$155.22	\$322.85
Traverse City Management Unit	2	89.10	\$100.00	\$102.95	3.00%	\$100.00	\$110.00
Cadillac Management Unit	2	284.10	<u>\$11</u> 0.00	<u> </u>	1.00%	<u>\$110.14</u>	<u>\$115.00</u>
PERE MARQUETTE STATE FOREST	4	373.20	\$107.61	\$108.81	1.00%	\$100.00	\$115.00
Roscommon Management Unit	2	158.80	\$133.56	\$141.39	6.00%	\$135.00	\$143.00
Grayling Management Unit	8	232.50	\$153.54	\$291.98	90.00%	\$141.64	\$437.00
Gladwin Management Unit	12	1,724.60	<u>\$100.26</u>	\$160.86	60.00%	\$87.00	\$363.78
AUSABLE STATE FOREST	22	2,115.90	\$108.62	\$173.81	60.00%	\$87.00	\$437.00
NORTHERN LOWER PENNINSULA	31	3,225.80	\$118.07	\$168.56	43.00%	\$87.00	\$437.00
STATEWIDE	31	3,225.80	\$118.07	\$168.56	43.00%	\$87.00	\$437.00

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	71.30	\$96.62	\$294.14	204.00%	\$56.00	\$341.79
COPPER COUNTRY STATE FOREST	3	71.30	\$96.62	\$294.14	204.00%	\$56.00	\$341.79
Gwinn Management Unit	9	100.20	\$64.43	\$97.01	51.00%	\$54.00	\$156.40
Escanaba Management Unit	4		\$102.11	<u></u> <u>\$138.53</u>	36.00%	\$88.00	<u>\$198.26</u>
ESCANABA RIVER STATE FOREST	13	188.40	\$82.07	\$116.45	42.00%	\$54.00	\$198.26
Shingleton Management Unit	6	63.90	\$103.66	\$115.06	11.00%	\$80.00	\$200.81
Newberry Management Unit	1	3.20	\$44.00	\$174.56	297.00%	\$174.56	\$174.56
Sault Ste Marie (Naubinway Office)	4	17.90_			55.00%	<u> </u>	\$122.18
LAKE SUPERIOR STATE FOREST	11	85.00	\$89.27	\$108.09	21.00%	\$46.00	\$200.81
UPPER PENINSULA	27	344.70	\$86.86	\$151.14	74.00%	\$46.00	\$341.79
Pigeon River Country Management Unit	1	3.30	\$36.00	\$36.00	0.00%	\$36.00	\$36.00
MACKINAW STATE FOREST	1	3.30	\$36.00	\$36.00	0.00%	\$36.00	\$36.00
Traverse City Management Unit	2	5.50	\$47.60	\$74.51	57.00%	\$51.69	\$108.75
Cadillac Management Unit		27.70		\$55.82	19.00%	\$45.73	<u>\$105.85</u>
PERE MARQUETTE STATE FOREST	5	33.20	\$46.88	\$58.92	26.00%	\$45.73	\$108.75
Gladwin Management Unit	1	4.10	\$60.00	\$70.00	17.00%	\$70.00	\$70.00
AUSABLE STATE FOREST	1	4.10	\$60.00	\$70.00	17.00%	\$70.00	\$70.00
NORTHERN LOWER PENNINSULA	7	40.60	\$47.32	\$58.17	23.00%	\$36.00	\$108.75
STATEWIDE	34	385.30	\$82.69	\$141.35	71.00%	\$36.00	\$341.79

04/01/2023 to 9/30/2023

SAWTIMBER in MBF (see general note 3)

STATEWIDE

RED MAPLE (03)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		786.40	<u>\$72.22</u>	<u>\$115.95</u>	61.00%	\$56.33	<u>\$235.59</u>
COPPER COUNTRY STATE FOREST	13	786.40	\$72.22	\$115.95	61.00%	\$56.33	\$235.59
Gwinn Management Unit	13	923.70	\$127.39	\$173.93	37.00%	\$126.00	\$465.84
Escanaba Management Unit	4		\$129.66	\$172.28	33.00%	\$125.00	\$198.26_
ESCANABA RIVER STATE FOREST	17	1,012.00	\$127.59	\$173.78	36.00%	\$125.00	\$465.84
Shingleton Management Unit	8	1,457.70	\$93.20	\$102.90	10.00%	\$75.00	\$259.85
Newberry Management Unit	8	943.10	\$100.83	\$111.81	11.00%	\$61.00	\$199.73
Sault Ste Marie (Naubinway Office)	5	394.70	\$123.54	\$288.89	134.00%	\$125.00	\$427.69
Sault Ste Marie (Soo Office)		8.60	\$137.00	<u> \$150.00</u>		\$150.00	\$150.00
LAKE SUPERIOR STATE FOREST	22	2,804.10	\$100.17	\$132.22	32.00%	\$61.00	\$427.69
UPPER PENINSULA	52	4,602.50	\$101.43	\$138.58	37.00%	\$56.33	\$465.84
Gaylord Management Unit	1	18.40	\$118.00	\$118.00	0.00%	\$118.00	\$118.00
Pigeon River Country Management Unit	6	110.90	\$53.71	\$58.49	9.00%	\$36.00	\$162.92
Atlanta Management Unit				\$143.21	64.00%	\$63.00	\$219.38_
MACKINAW STATE FOREST	13	285.30	\$76.38	\$108.65	42.00%	\$36.00	\$219.38
Traverse City Management Unit	17	672.50	\$146.29	\$220.30	51.00%	\$143.00	\$423.26
Cadillac Management Unit		1 <u>,069.40</u>	\$96.32	\$146.39	52.00%	\$96.00	\$250.00
PERE MARQUETTE STATE FOREST	24	1,741.90	\$115.62	\$174.92	51.00%	\$96.00	\$423.26
Roscommon Management Unit	1	11.40	\$68.00	\$90.00	32.00%	\$90.00	\$90.00
Grayling Management Unit	6	158.90	\$106.86	\$130.25	22.00%	\$96.15	\$203.65
Gladwin Management Unit	<u> 11</u> _	<u> </u>			<u> 31.00%</u> _	\$65.00	\$155.19_
AUSABLE STATE FOREST	18	1,078.00	\$72.14	\$92.83	29.00%	\$65.00	\$203.65
NORTHERN LOWER PENNINSULA	55	3,105.20	\$96.92	\$140.34	45.00%	\$36.00	\$423.26

\$99.61

\$139.29

40.00%

\$36.00

\$465.84

107

7,707.70

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SAWTIMBER in MBF (see general note 3)

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	1	168.10	\$89.00	<u>\$120.00</u>	35.00%	\$120.00	\$120.00
LAKE SUPERIOR STATE FOREST	1	168.10	\$89.00	\$120.00	35.00%	\$120.00	\$120.00
UPPER PENINSULA	1	168.10	\$89.00	\$120.00	35.00%	\$120.00	\$120.00
Pigeon River Country Management Unit	3	24.10	\$150.94	\$154.77	3.00%	\$75.00	\$193.02
Atlanta Management Unit	<u> 11</u>	1 <u>,140.7</u> 0	\$184.23	\$262.50	42.00%	<u>\$125.00</u>	<u>\$510.46</u>
MACKINAW STATE FOREST	14	1,164.80	\$183.54	\$260.27	42.00%	\$75.00	\$510.46
Traverse City Management Unit	9	366.60	\$111.57	\$159.11	43.00%	\$109.00	\$256.86
Cadillac Management Unit			\$190.99	\$250.50	31.00%	<u>\$195.00</u>	\$420.68
PERE MARQUETTE STATE FOREST	12	551.70	\$138.21	\$189.77	37.00%	\$109.00	\$420.68
Roscommon Management Unit	1	124.00	\$101.00	\$155.00	53.00%	\$155.00	\$155.00
Grayling Management Unit	3	1,018.80	\$145.31	\$174.74	20.00%	\$155.00	\$202.22
Gladwin Management Unit	1	20.50	<u>\$15</u> 0.00	<u> </u>	127.00%	<u>\$340.64</u>	<u>\$340.64</u>
AUSABLE STATE FOREST	5	1,163.30	\$140.67	\$175.56	25.00%	\$155.00	\$340.64
NORTHERN LOWER PENNINSULA	31	2,879.80	\$157.54	\$212.55	35.00%	\$75.00	\$510.46
STATEWIDE	32	3,047.90	\$153.76	\$207.44	35.00%	\$75.00	\$510.46

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	46.60	\$79.00	\$79.00	0.00%	\$55.00	\$103.00
COPPER COUNTRY STATE FOREST		46.60	\$79.00	\$79.00	0.00%	\$55.00	\$103.00
Gwinn Management Unit	5	100.00	\$156.26	\$341.55	119.00%	\$124.00	\$443.13
ESCANABA RIVER STATE FOREST	5	100.00	\$156.26	\$341.55	119.00%	\$124.00	\$443.13
UPPER PENINSULA	7	146.60	\$131.70	\$258.09	96.00%	\$55.00	\$443.13
Gaylord Management Unit	1	538.40	\$179.00	\$179.00	0.00%	\$179.00	\$179.00
Pigeon River Country Management Unit	6	303.00	\$110.74	\$141.42	28.00%	\$50.00	\$266.31
Atlanta Management Unit	14	1 <u>,671.8</u> 0	\$164.90	<u> \$218.30</u>	32.00%	\$77.00	\$295.08
MACKINAW STATE FOREST	21	2,513.20	\$161.39	\$200.61	24.00%	\$50.00	\$295.08
Traverse City Management Unit	16	2,434.50	\$128.98	\$158.39	23.00%	\$132.00	\$249.99
_Cadillac Management Unit	4	2,122.80	\$95.46	\$118.19	24.00%	\$93.00	\$299.52
PERE MARQUETTE STATE FOREST	20	4,557.30	\$113.36	\$139.67	23.00%	\$93.00	\$299.52
Roscommon Management Unit	1	12.70	\$114.00	\$125.00	10.00%	\$125.00	\$125.00
Grayling Management Unit	13	1,336.90	\$124.22	\$185.94	50.00%	\$86.84	\$297.23
Gladwin Management Unit	10	965.60	<u>\$11</u> 9.50	<u>\$178.16</u>	49.00%	\$123.55	\$252.53
AUSABLE STATE FOREST	24	2,315.20	\$122.20	\$182.36	49.00%	\$86.84	\$297.23
NORTHERN LOWER PENNINSULA	65	9,385.70	\$128.40	\$166.52	30.00%	\$50.00	\$299.52
STATEWIDE	72	9,532.30	\$128.45	\$167.93	31.00%	\$50.00	\$443.13

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SAWTIMBER in MBF (see general note 3)

SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	1 <u>,530.40</u>	\$140.24	\$206.51	47.00%	\$125.00	\$363.25
COPPER COUNTRY STATE FOREST	11	1,530.40	\$140.24	\$206.51	47.00%	\$125.00	\$363.25
Gwinn Management Unit	13	1,533.60	\$175.88	\$215.21	22.00%	\$173.00	\$364.96
Escanaba Management Unit			\$214.19	\$421.98	97.00%	\$251.30	<u>\$705.57</u>
ESCANABA RIVER STATE FOREST	16	1,611.50	\$177.74	\$225.20	27.00%	\$173.00	\$705.57
Shingleton Management Unit	8	626.90	\$309.74	\$336.93	9.00%	\$220.00	\$456.42
Newberry Management Unit	4	247.40	\$289.46	\$306.06	6.00%	\$184.00	\$387.07
Sault Ste Marie (Naubinway Office)	4	173.30	\$285.65	\$399.44	40.00%	\$261.00	\$492.09
Sault Ste Marie (Soo Office)			\$398.00	\$450.00	13.00%	\$450.00	\$450.00
LAKE SUPERIOR STATE FOREST	17	1,081.00	\$303.97	\$343.38	13.00%	\$184.00	\$492.09
UPPER PENINSULA	44	4,222.90	\$196.46	\$248.68	27.00%	\$125.00	\$705.57
Gaylord Management Unit	2	446.10	\$301.53	\$304.50	1.00%	\$287.00	\$340.00
Pigeon River Country Management Unit	1	4.10	\$262.00	\$262.00	0.00%	\$262.00	\$262.00
Atlanta Management Unit			\$314.66	<u>\$1,175.48</u>	274.00%	\$187.00	<u>\$1,302.02</u>
MACKINAW STATE FOREST	5	496.90	\$302.44	\$386.01	28.00%	\$187.00	\$1,302.02
Traverse City Management Unit	7	117.60	\$307.12	\$366.66	19.00%	\$289.47	\$419.93
Cadillac Management Unit			\$278.00	<u>\$567.89</u>	104.00% _	<u>\$567.89</u>	<u>\$567.89</u>
PERE MARQUETTE STATE FOREST	8	142.30	\$302.07	\$401.59	33.00%	\$289.47	\$567.89
Grayling Management Unit		14.00	\$328.00	<u>\$433.51</u>	32.00%	\$433.51	<u>\$433.51</u>
AUSABLE STATE FOREST	1	14.00	\$328.00	\$433.51	32.00%	\$433.51	\$433.51
NORTHERN LOWER PENNINSULA	14	653.20	\$302.90	\$390.42	29.00%	\$187.00	\$1,302.02
STATEWIDE	58	4,876.10	\$210.72	\$267.67	27.00%	\$125.00	\$1,302.02

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	164.60	\$40.05	<u>\$148.78</u>	271.00%	\$35.00	<u>\$170.1</u> 2
COPPER COUNTRY STATE FOREST	2	164.60	\$40.05	\$148.78	271.00%	\$35.00	\$170.12
Gwinn Management Unit	1	10.90	\$55.00	\$55.00	0.00%	\$55.00	\$55.00
Escanaba Management Unit				<u>\$157.71</u>	59.00%	<u> </u>	<u> </u>
ESCANABA RIVER STATE FOREST	2	39.50	\$86.86	\$129.37	49.00%	\$55.00	\$157.71
UPPER PENINSULA	4	204.10	\$49.11	\$145.02	195.00%	\$35.00	\$170.12
Gaylord Management Unit	1	8.80	\$99.00	\$99.00	0.00%	\$99.00	\$99.00
MACKINAW STATE FOREST	1	8.80	\$99.00	\$99.00	0.00%	\$99.00	\$99.00
NORTHERN LOWER PENNINSULA	1	8.80	\$99.00	\$99.00	0.00%	\$99.00	\$99.00
STATEWIDE	5	212.90	\$51.17	\$143.12	180.00%	\$35.00	\$170.12

WHITE OAK (09)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	5	49.50	\$73.94	\$75.79	3.00%	\$70.00	\$171.55
Cadillac Management Unit		4.80_			<u>17.00%</u>	<u>\$90</u> . <u>12</u>	\$90.12
PERE MARQUETTE STATE FOREST	6	54.30	\$74.21	\$77.06	4.00%	\$70.00	\$171.55
Roscommon Management Unit	2	29.40	\$87.51	\$92.02	5.00%	\$81.00	\$96.00
Grayling Management Unit	3	120.10	\$93.54	\$168.55	80.00%	\$103.00	\$202.59
Gladwin Management Unit		106.40_		<u> </u>	10.00%	\$98.03_	\$125.26
AUSABLE STATE FOREST	8	255.90	\$93.87	\$133.65	42.00%	\$81.00	\$202.59
NORTHERN LOWER PENNINSULA	14	310.20	\$90.43	\$123.75	37.00%	\$70.00	\$202.59
STATEWIDE	14	310.20	\$90.43	\$123.75	37.00%	\$70.00	\$202.59

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WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(4)	(2)	PRICE	(4)	COL. 4	(6)	(7)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit							\$134.11
ESCANABA RIVER STATE FOREST	5	78.20	\$65.81	\$72.11		\$60.00	\$134.11
Shingleton Management Unit		<u> 0.20</u> _	<u>\$5</u> 5.50	<u>\$55.50</u>		<u>\$37</u> . <u>00</u>	
LAKE SUPERIOR STATE FOREST	2	0.20	\$55.50	\$55.50	0.00%	\$37.00	\$74.00
UPPER PENINSULA	7	78.40	\$65.78	\$72.07	10.00%	\$37.00	\$134.11
Pigeon River Country Management Unit	7	176.10	\$101.67	\$132.25	30.00%	\$68.00	\$189.63
Atlanta Management Unit		170.30	<u>\$15</u> 0.07	\$236.28	57.00%	\$110.90	\$329.07
MACKINAW STATE FOREST	14	346.40	\$125.47	\$183.40	46.00%	\$68.00	\$329.07
Traverse City Management Unit	14	696.90	\$76.13	\$113.62	49.00%	\$65.00	\$167.67
Cadillac Management Unit	6	<u>497.80</u>		\$105.53	11.00%	\$84.34_	<u>\$132.31</u>
PERE MARQUETTE STATE FOREST	20	1,194.70	\$83.99	\$110.25	31.00%	\$65.00	\$167.67
Roscommon Management Unit	1	41.80	\$65.00	\$80.00	23.00%	\$80.00	\$80.00
Grayling Management Unit	9	371.00	\$79.18	\$106.27	34.00%	\$78.64	\$139.57
Gladwin Management Unit		<u>979.50</u>			25.00%	\$69.43	\$99.32
AUSABLE STATE FOREST	18	1,392.30	\$72.39	\$92.52	28.00%	\$69.43	\$139.57
NORTHERN LOWER PENNINSULA	52	2,933.40	\$83.38	\$110.47	32.00%	\$65.00	\$329.07
STATEWIDE	59	3,011.80	\$82.92	\$109.47	32.00%	\$37.00	\$329.07
WHITE SPRUCE (21)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	15.80	\$19.00	\$19.00	0.00%	\$19.00	<u>\$19.00</u>
ESCANABA RIVER STATE FOREST	1	15.80	\$19.00	\$19.00	0.00%	\$19.00	\$19.00
UPPER PENINSULA	1	15.80	\$19.00	\$19.00	0.00%	\$19.00	\$19.00
Pigeon River Country Management Unit	1	52.70	\$31.00	<u>\$79.58</u>	157.00%	<u>\$79</u> .58	<u>\$79.58</u>
MACKINAW STATE FOREST	1	52.70	\$31.00	\$79.58	157.00%	\$79.58	\$79.58
Traverse City Management Unit	1	29.50	\$31.00	\$131.72	325.00%	\$131.72	\$131.72
Cadillac Management Unit	3	20.10	\$42.48	\$121.26	185.00%	\$37.60	\$162.61_
PERE MARQUETTE STATE FOREST	4	49.60	\$35.65	\$127.48	258.00%	\$37.60	\$162.61
NORTHERN LOWER PENNINSULA	5	102.30	\$33.26	\$102.80	209.00%	\$37.60	\$162.61
STATEWIDE	6	118.10	\$31.35	\$91.59	192.00%	\$19.00	\$162.61

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YELLOW BIRCH (04)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		59.80	<u>\$77.95</u>	\$187.96	141.00%	\$49.00	\$326.40
COPPER COUNTRY STATE FOREST	5	59.80	\$77.95	\$187.96	141.00%	\$49.00	\$326.40
Gwinn Management Unit	3	50.00	\$32.12	\$34.31	7.00%	\$32.00	\$75.21
Escanaba Management Unit		5.90_	\$122.00	<u></u> <u> \$194.35</u>	59.00%	\$194.35	\$194.35
ESCANABA RIVER STATE FOREST	4	55.90	\$41.61	\$51.20	23.00%	\$32.00	\$194.35
Newberry Management Unit	2	30.30	\$151.42	\$171.98	14.00%	\$143.00	\$218.71
Sault Ste Marie (Naubinway Office)		13.40_		<u>\$121.54</u>	25.00%	\$121.00	<u>\$123.00</u>
LAKE SUPERIOR STATE FOREST	4	43.70	\$134.86	\$156.52	16.00%	\$121.00	\$218.71
UPPER PENINSULA	13	159.40	\$80.81	\$131.38	63.00%	\$32.00	\$326.40
STATEWIDE	13	159.40	\$80.81	\$131.38	63.00%	\$32.00	\$326.40

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	1 <u>,309.00</u> _		<u>\$12.10</u>		<u> </u>	\$23.76
COPPER COUNTRY STATE FOREST	13	1,309.00	\$8.46	\$12.10	43.00%	\$4.00	\$23.76
Gwinn Management Unit	14	5,042.00	\$15.47	\$18.33	18.00%	\$14.20	\$29.00
Escanaba Management Unit					32.00%	\$11.66	\$27.20
ESCANABA RIVER STATE FOREST	18	5,731.00	\$15.03	\$18.00	20.00%	\$11.66	\$29.00
Shingleton Management Unit	12	3,708.00	\$11.68	\$17.96	54.00%	\$4.65	\$39.49
Newberry Management Unit	14	2,526.00	\$11.17	\$16.35	46.00%	\$7.55	\$33.64
Sault Ste Marie (Naubinway Office)	6	636.00	\$11.29	\$21.18	88.00%	\$11.00	\$36.34
Sault Ste Marie (Soo Office)					46.00%	<u>\$11</u> .01	\$32.00
LAKE SUPERIOR STATE FOREST	34	7,070.00	\$11.50	\$17.71	54.00%	\$4.65	\$39.49
UPPER PENINSULA	65	14,110.00	\$12.65	\$17.31	37.00%	\$4.00	\$39.49
Pigeon River Country Management Unit	9	2,720.00	\$22.82	\$31.69	39.00%	\$9.30	\$42.33
Atlanta_Management_Unit				<u>\$37.38</u>		<u>\$22</u> .33	
MACKINAW STATE FOREST	20	3,375.00	\$24.37	\$32.79	35.00%	\$9.30	\$64.86
Traverse City Management Unit	2	36.00	\$29.95	\$29.95	0.00%	\$29.95	\$29.95
Cadillac Management Unit		2,239.00_			30.00%	<u>\$27</u> .95	
PERE MARQUETTE STATE FOREST	6	2,275.00	\$31.75	\$41.10	29.00%	\$27.95	\$82.72
Grayling Management Unit	4	86.00	\$31.07	\$59.85	93.00%	\$16.25	\$143.16
Gladwin Management Unit		9.00_	\$38.43	\$48.31	26.00%	\$39.00	\$59.94
AUSABLE STATE FOREST	6	95.00	\$31.77	\$58.76	85.00%	\$16.25	\$143.16
NORTHERN LOWER PENNINSULA	32	5,745.00	\$27.41	\$36.51	33.00%	\$9.30	\$143.16
STATEWIDE	97	19,855.00	\$16.92	\$22.86	35.00%	\$4.00	\$143.16

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	1,306.00	\$6.42	\$11.18	74.00%	\$4.00	\$14.48
COPPER COUNTRY STATE FOREST	7	1,306.00	\$6.42	\$11.18	74.00%	\$4.00	\$14.48
Gwinn Management Unit	1	128.00	\$8.65	\$8.65	0.00%	\$8.65	\$8.65
Escanaba Management Unit		38.00_			59.00%	\$14.58_	\$14.58
ESCANABA RIVER STATE FOREST	2	166.00	\$8.76	\$10.01	14.00%	\$8.65	\$14.58
Shingleton Management Unit	1	24.00	\$9.45	\$9.45	0.00%	\$9.45	\$9.45
LAKE SUPERIOR STATE FOREST	1	24.00	\$9.45	\$9.45	0.00%	\$9.45	\$9.45
UPPER PENINSULA	10	1,496.00	\$6.73	\$11.02	64.00%	\$4.00	\$14.58
Gaylord Management Unit	2	301.00	\$14.26	\$14.26	0.00%	\$13.60	\$15.70
Pigeon River Country Management Unit	1	17.00	\$15.35	\$45.84	199.00%	\$45.84	\$45.84
Atlanta Management Unit	1	149.00	<u>\$1</u> 5.65	\$27.18	74.00%	\$27.18	<u>\$27.18</u>
MACKINAW STATE FOREST	4	467.00	\$14.74	\$19.53	32.00%	\$13.60	\$45.84
Traverse City Management Unit	2	64.00	\$19.56	\$31.66	62.00%	\$26.60	\$39.56
Cadillac Management Unit	1	38.00	<u>\$1</u> 8.55	\$21.07	14.00%	\$21.07	\$21.07_
PERE MARQUETTE STATE FOREST	3	102.00	\$19.19	\$27.72	44.00%	\$21.07	\$39.56
Grayling Management Unit	1	52.00	\$16.30	\$21.54	32.00%	\$21.54	\$21.54
AUSABLE STATE FOREST	1	52.00	\$16.30	\$21.54	32.00%	\$21.54	\$21.54
NORTHERN LOWER PENNINSULA	8	621.00	\$15.60	\$21.04	35.00%	\$13.60	\$45.84
STATEWIDE	18	2,117.00	\$9.33	\$13.96	50.00%	\$4.00	\$45.84

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	2.00	\$4.80	\$5.16	8.00%	<u>\$5.16</u>	\$5.16
COPPER COUNTRY STATE FOREST	1	2.00	\$4.80	\$5.16	8.00%	\$5.16	\$5.16
Shingleton Management Unit	2	92.00	\$6.80	\$6.80	0.00%	\$6.75	\$6.85
Newberry Management Unit	2	90.00	\$8.02	\$8.46	5.00%	\$7.80	\$15.24
Sault Ste Marie (Naubinway Office)		1 <u>,910.00</u>		<u> </u>	138.00%	\$16.06	\$16.06
LAKE SUPERIOR STATE FOREST	5	2,092.00	\$6.81	\$15.33	125.00%	\$6.75	\$16.06
UPPER PENINSULA	6	2,094.00	\$6.80	\$15.32	125.00%	\$5.16	\$16.06
STATEWIDE	6	2,094.00	\$6.80	\$15.32	125.00%	\$5.16	\$16.06

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JACK PINE (32)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	315.00	\$36.35	(4) \$48.12	32.00%	\$48.12	\$48.12
COPPER COUNTRY STATE FOREST	<u> </u>		<u>\$30.33 </u>		<u>32.00%</u> _ 32.00%	040 .12_ \$48.12	<u> </u>
	4	494.00					\$56.81
Gwinn Management Unit	$\frac{4}{4}$	<u>494.00</u> 494.00	<u>\$42.35</u> \$42.35	<u>\$51.22</u> \$51.22	<u>21.00%</u> _ 21.00%	<u>\$39</u> .90 \$39.90	<u> </u>
Shingleton Management Unit	8	4,324.00	\$26.99	\$28.07	4.00%	\$9.15	\$63.91
Newberry Management Unit	15	9,843.00	\$28.42	\$28.07 \$63.48	123.00%	\$30.00	\$134.57
Sault Ste Marie (Soo Office)	13	9,843.00	\$49.20	\$63.46 \$49.20	0.00%	\$49.20	\$49.20
LAKE SUPERIOR STATE FOREST	$\frac{1}{24}$		 34 9.20 - \$28.07				<u> </u>
UPPER PENINSULA	29	15,036.00	\$28.71	\$52.51	83.00%	\$9.15	\$134.57
Pigeon River Country Management Unit	5	342.00	\$15.52	\$16.34	5.00%	\$4.75	\$19.00
Atlanta Management Unit	7	2,397.00_	\$15.32	\$16.15	5.00%	\$13.62	\$33.24
MACKINAW STATE FOREST	12	2,739.00	\$15.34	\$16.18	5.00%	\$4.75	\$33.24
Traverse City Management Unit	12	2,512.00	\$21.67	\$34.04	57.00%	\$20.40	\$43.27
Cadillac Management Unit			<u>\$1</u> 5.25	\$17.65	16.00%	<u>\$15.20</u>	\$30.04
PERE MARQUETTE STATE FOREST	14	3,196.00	\$20.30	\$30.54	50.00%	\$15.20	\$43.27
Roscommon Management Unit	2	72.00	\$13.15	\$15.99	22.00%	\$14.00	\$25.00
Grayling Management Unit	12	7,981.00	\$21.51	\$29.74	38.00%	\$14.51	\$51.66
Gladwin Management Unit	3		\$25.24	\$33.47	33.00%	\$30.35	\$43.58
AUSABLE STATE FOREST		8,128.00	\$21.47	\$29.65	38.00%	\$14.00	\$51.66
NORTHERN LOWER PENNINSULA	43	14,063.00	\$20.01	\$27.23	36.00%	\$4.75	\$51.66
STATEWIDE	72	29,099.00	\$24.51	\$40.29	64.00%	\$4.75	\$134.57

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	32.00	\$11.25	\$35.82	218.00%	\$35.82	\$35.82
PERE MARQUETTE STATE FOREST	1	32.00	\$11.25	\$35.82	218.00%	\$35.82	\$35.82
Grayling Management Unit	2	335.00	\$6.89	\$21.24	208.00%	\$7.50	\$30.07
				\$7.00			\$7.00_
AUSABLE STATE FOREST	3	697.00	\$6.95	\$13.85	99.00%	\$7.00	\$30.07
NORTHERN LOWER PENNINSULA	4	729.00	\$7.14	\$14.81	107.00%	\$7.00	\$35.82
STATEWIDE	4	729.00	\$7.14	\$14.81	107.00%	\$7.00	\$35.82

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	23,604.00	\$24.13	\$29.33	22.00%	\$13.95	\$55.99
COPPER COUNTRY STATE FOREST	13	23,604.00	\$24.13	\$29.33	22.00%	\$13.95	\$55.99
Gwinn Management Unit	13	25,379.00	\$25.27	\$38.75	53.00%	\$23.15	\$50.25
Escanaba Management Unit		5,628.00_				\$28.00	\$54.56
ESCANABA RIVER STATE FOREST	18	31,007.00	\$25.93	\$38.80	50.00%	\$23.15	\$54.56
Shingleton Management Unit	10	11,904.00	\$24.46	\$39.32	61.00%	\$22.00	\$55.04
Newberry Management Unit	14	2,573.00	\$29.21	\$39.05	34.00%	\$16.65	\$53.29
Sault Ste Marie (Naubinway Office)	4	1,677.00	\$25.79	\$48.61	88.00%	\$26.10	\$51.64
Sault Ste Marie (Soo Office)		1,016.00_		<u>\$19.45</u>		<u>\$16</u> . <u>05</u>	\$21.00
LAKE SUPERIOR STATE FOREST	30	17,170.00	\$24.92	\$39.01	57.00%	\$16.05	\$55.04
UPPER PENINSULA	61	71,781.00	\$25.10	\$35.74	42.00%	\$13.95	\$55.99
Gaylord Management Unit	3	273.00	\$29.02	\$46.67	61.00%	\$20.80	\$52.40
Pigeon River Country Management Unit	12	7,066.00	\$23.68	\$27.77	17.00%	\$9.50	\$64.34
Atlanta Management Unit	16	<u> </u>			35.00%	<u>\$13</u> .91	
MACKINAW STATE FOREST	31	25,504.00	\$26.59	\$34.83	31.00%	\$9.50	\$66.61
Traverse City Management Unit	20	6,626.00	\$22.06	\$29.21	32.00%	\$20.70	\$64.75
Cadillac Management Unit		<u> </u>			29.00%	<u>\$28.55</u>	\$50.07_
PERE MARQUETTE STATE FOREST	28	17,426.00	\$26.37	\$34.29	30.00%	\$20.70	\$64.75
Roscommon Management Unit	2	1,879.00	\$42.03	\$69.34	65.00%	\$50.00	\$70.00
Grayling Management Unit	14	5,650.00	\$29.22	\$42.84	47.00%	\$19.09	\$65.34
Gladwin Management Unit		<u>18,442.00</u>		\$38.40	21.00%	\$29.40	<u>\$50.28</u>
AUSABLE STATE FOREST	30	25,971.00	\$31.85	\$41.60	31.00%	\$19.09	\$70.00
NORTHERN LOWER PENNINSULA	89	68,901.00	\$28.52	\$37.25	31.00%	\$9.50	\$70.00
STATEWIDE	150	140,682.00	\$26.77	\$36.48	36.00%	\$9.50	\$70.00

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MIXED HARDWOOD (99)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	(1)	18,182.00	\$10.69	(4) \$14.66	37.00%	(8)	\$29.87
COPPER COUNTRY STATE FOREST	$\frac{15}{15}$	18,182.00	<u> </u>	<u> </u>	<u> </u>	<u> </u>	\$29.87
Gwinn Management Unit	16	17,231.00	\$15.44	\$21.09	37.00%	\$14.85	\$32.00
Escanaba Management Unit	4	2.814.00	\$17.38	\$23.97	38.00%	\$18.11	\$36.23
ESCANABA RIVER STATE FOREST		20,045.00	\$15.71	\$21.50	37.00%	\$14.85	\$36.23
Shingleton Management Unit	12	13,427.00	\$15.59	\$25.67	65.00%	\$6.50	\$40.26
Newberry Management Unit	18	8,052.00	\$14.82	\$19.50	32.00%	\$9.50	\$28.73
Sault Ste Marie (Naubinway Office)	10	8,157.00	\$10.89	\$24.94	129.00%	\$10.70	\$35.24
Sault Ste Marie (Soo Office)	2	876.00	\$20.73	\$21.18	2.00%	\$13.01	\$22.00
LAKE SUPERIOR STATE FOREST	42	30,512.00	\$14.28	\$23.72	66.00%	\$6.50	\$40.26
UPPER PENINSULA	77	68,739.00	\$13.75	\$20.68	50.00%	\$6.50	\$40.26
Gaylord Management Unit	6	1,624.00	\$18.99	\$22.30	17.00%	\$16.55	\$46.20
Pigeon River Country Management Unit	11	1,412.00	\$17.31	\$23.22	34.00%	\$6.60	\$50.83
Atlanta Management Unit	<u>16</u> _	4 <u>,466.00</u>	\$28.34		35.00%	\$14.22	
MACKINAW STATE FOREST	33	7,502.00	\$24.24	\$32.05	32.00%	\$6.60	\$63.86
Traverse City Management Unit	31	4,750.00	\$25.70	\$29.64	15.00%	\$24.05	\$80.02
Cadillac Management Unit	13	5,126.00	\$20.98	\$27.72	32.00%	\$19.61	\$44.00_
PERE MARQUETTE STATE FOREST	44	9,876.00	\$23.25	\$28.64	23.00%	\$19.61	\$80.02
Roscommon Management Unit	2	344.00	\$22.78	\$25.18	11.00%	\$25.00	\$25.25
Grayling Management Unit	14	2,482.00	\$29.35	\$43.91	50.00%	\$21.12	\$60.73
Gladwin Management Unit	20	8,235.00	\$20.53	\$26.69	30.00%	\$20.05	\$39.51
AUSABLE STATE FOREST	36	11,061.00	\$22.58	\$30.51	35.00%	\$20.05	\$60.73
NORTHERN LOWER PENNINSULA	113	28,439.00	\$23.25	\$30.27	30.00%	\$6.60	\$80.02
STATEWIDE	190	97,178.00	\$16.53	\$23.48	42.00%	\$6.50	\$80.02

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PULPWOOD in Cords (see general note 4)

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	GGLB		PRICE	COLDITAGE	COL. 4	COLDITAGE	COLDITAGE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	1	563.00	\$22.50	\$22.50	0.00%	\$22.50	\$22.50
Newberry Management Unit	1	3.00	\$31.90	\$32.10	1.00%	\$32.10	\$32.10
Sault Ste Marie (Soo Office)		6.00_				<u> </u>	\$42.80_
LAKE SUPERIOR STATE FOREST	3	572.00	\$22.76	\$22.76	0.00%	\$22.50	\$42.80
UPPER PENINSULA	3	572.00	\$22.76	\$22.76	0.00%	\$22.50	\$42.80
Pigeon River Country Management Unit	3	46.00	\$51.37	\$52.47	2.00%	\$21.95	\$65.40
Atlanta Management Unit	<u> 18</u>	5,501.00_			<u>24.00%</u>	<u> </u>	
MACKINAW STATE FOREST	21	5,547.00	\$33.49	\$41.37	24.00%	\$16.17	\$78.16
Traverse City Management Unit	14	1,686.00	\$26.68	\$35.87	34.00%	\$22.23	\$60.00
Cadillac Management Unit			\$28.55		39.00%	\$25.10_	\$44.00_
PERE MARQUETTE STATE FOREST	20	2,481.00	\$27.28	\$37.05	36.00%	\$22.23	\$60.00
Roscommon Management Unit	2	929.00	\$21.78	\$30.88	42.00%	\$25.70	\$37.00
Grayling Management Unit	12	2,751.00	\$28.82	\$36.21	26.00%	\$27.97	\$50.43
Gladwin Management Unit	14	4,165.00_	\$16.58	\$21.68	31.00%	<u>\$15</u> .90_	\$39.27_
AUSABLE STATE FOREST	28	7,845.00	\$21.49	\$27.87	30.00%	\$15.90	\$50.43
NORTHERN LOWER PENNINSULA	69	15,873.00	\$26.59	\$34.02	28.00%	\$15.90	\$78.16
STATEWIDE	72	16,445.00	\$26.45	\$33.63	27.00%	\$15.90	\$78.16

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	4 <u>,97</u> 0.00_			<u>85.00%</u>	<u> </u>	\$30.00
COPPER COUNTRY STATE FOREST	14	4,970.00	\$12.53	\$23.21	85.00%	\$6.66	\$30.00
Gwinn Management Unit	16	3,061.00	\$21.60	\$26.14	21.00%	\$19.10	\$46.55
Escanaba Management Unit		318.00			37.00%	\$15.60	\$36.23
ESCANABA RIVER STATE FOREST	20	3,379.00	\$20.99	\$25.63	22.00%	\$15.60	\$46.55
Shingleton Management Unit	13	5,689.00	\$18.32	\$24.34	33.00%	\$7.25	\$50.20
Newberry Management Unit	16	1,090.00	\$11.65	\$17.64	51.00%	\$6.55	\$25.78
Sault Ste Marie (Naubinway Office)	6	721.00	\$10.78	\$19.12	77.00%	\$14.30	\$39.31
Sault Ste Marie (Soo Office)				\$22.32	166.00%		\$31.00
LAKE SUPERIOR STATE FOREST	37	7,788.00	\$16.32	\$22.85	40.00%	\$5.50	\$50.20
UPPER PENINSULA	71	16,137.00	\$16.13	\$23.54	46.00%	\$5.50	\$50.20
Pigeon River Country Management Unit	7	434.00	\$16.02	\$25.17	57.00%	\$7.75	\$37.17
Atlanta Management Unit		1 <u>,080.0</u> 0_		\$13.26	18.00%	<u> </u>	\$44.79
MACKINAW STATE FOREST	15	1,514.00	\$12.58	\$16.67	33.00%	\$7.75	\$44.79
Traverse City Management Unit	3	337.00	\$19.73	\$39.33	99.00%	\$27.85	\$41.99
Cadillac Management Unit		<u> </u>	\$23.59	\$26.62	13.00%	\$24.08_	\$29.11
PERE MARQUETTE STATE FOREST	7	516.00	\$21.07	\$34.92	66.00%	\$24.08	\$41.99
Grayling Management Unit	2	232.00	\$20.15	\$61.86	207.00%	\$60.37	<u>\$62.97</u>
AUSABLE STATE FOREST	2	232.00	\$20.15	\$61.86	207.00%	\$60.37	\$62.97
NORTHERN LOWER PENNINSULA	24	2,262.00	\$15.29	\$25.47	67.00%	\$7.75	\$62.97
STATEWIDE	95	18,399.00	\$16.03	\$23.78	48.00%	\$5.50	\$62.97

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N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		98.00_		<u>\$10.90</u>		<u> </u>	\$10.90
ESCANABA RIVER STATE FOREST	1	98.00	\$10.90	\$10.90	0.00%	\$10.90	\$10.90
Shingleton Management Unit	6	218.00	\$5.08	\$9.45	86.00%	\$3.65	\$15.45
Newberry Management Unit	5	290.00	\$5.09	\$15.19	198.00%	\$3.95	\$26.27
Sault Ste Marie (Naubinway Office)			\$2.58	<u>\$6.71</u>	160.00%		\$8.54_
LAKE SUPERIOR STATE FOREST	14	772.00	\$4.23	\$10.67	152.00%	\$3.65	\$26.27
UPPER PENINSULA	15	870.00	\$4.98	\$10.69	115.00%	\$3.65	\$26.27
Pigeon River Country Management Unit	1	28.00	\$25.05	\$58.94	135.00%	\$58.94	\$58.94
Atlanta Management Unit	3		\$13.28	\$13.81	4.00%	\$13.50	\$38.28
MACKINAW STATE FOREST	4	314.00	\$14.33	\$17.84	24.00%	\$13.50	\$58.94
NORTHERN LOWER PENNINSULA	4	314.00	\$14.33	\$17.84	24.00%	\$13.50	\$58.94
STATEWIDE	19	1.184.00	\$7.46	\$12.59	69.00%	\$3.65	\$58.94

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PULPWOOD in Cords (see general note 4)

PAPER BIRCH (10) # OF SALES TOTAL VOLUME

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	666.00_	\$4.88		30.00%	\$2.50	\$6.82
COPPER COUNTRY STATE FOREST	4	666.00	\$4.88	\$6.32	30.00%	\$2.50	\$6.82
Gwinn Management Unit	4	389.00	\$20.50	\$27.03	32.00%	\$21.80	\$32.00
Escanaba Management Unit	4	678.00_		<u> </u>	162.00%		\$36.23
ESCANABA RIVER STATE FOREST	8	1,067.00	\$10.90	\$18.84	73.00%	\$9.00	\$36.23
Shingleton Management Unit	8	1,325.00	\$15.34	\$18.17	18.00%	\$12.00	\$32.03
Newberry Management Unit	1	2.00	\$9.00	\$22.53	150.00%	\$22.53	\$22.53
Sault Ste Marie (Naubinway Office)	3	493.00	\$6.65	\$13.04	96.00%	\$6.65	\$22.36
Sault Ste Marie (Soo Office)		32.00_				<u> </u>	
LAKE SUPERIOR STATE FOREST	13	1,852.00	\$12.97	\$16.71	29.00%	\$6.65	\$32.03
UPPER PENINSULA	25	3,585.00	\$10.85	\$15.42	42.00%	\$2.50	\$36.23
Pigeon River Country Management Unit	2	25.00	\$10.02	\$10.02	0.00%	\$5.95	\$11.60
Atlanta Management Unit		<u>455.00</u>	<u>\$1</u> 3.35		44.00%		\$38.39
MACKINAW STATE FOREST	9	480.00	\$13.18	\$18.76	42.00%	\$5.95	\$38.39
Traverse City Management Unit	3	51.00	\$17.06	\$25.46	49.00%	\$16.85	\$28.13
Cadillac Management Unit				\$20.31	12.00%	<u> </u>	\$20.61_
PERE MARQUETTE STATE FOREST	5	209.00	\$17.88	\$21.57	21.00%	\$16.85	\$28.13
Grayling Management Unit	3	86.00	\$23.58	\$29.79	26.00%	\$25.00	\$32.25
Gladwin Management Unit	4	234.00_	\$22.05	\$28.34	29.00%	\$21.90	\$30.00
AUSABLE STATE FOREST	7	320.00	\$22.46	\$28.73	28.00%	\$21.90	\$32.25
NORTHERN LOWER PENNINSULA	21	1,009.00	\$17.10	\$22.50	32.00%	\$5.95	\$38.39
STATEWIDE	46	4,594.00	\$12.22	\$16.97	39.00%	\$2.50	\$38.39

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PULPWOOD in Cords (see general note 4)

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RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	2,760.00			<u>155.00%</u> _	\$20.50	\$70.25
COPPER COUNTRY STATE FOREST	5	2,760.00	\$20.90	\$53.33	155.00%	\$20.50	\$70.25
Gwinn Management Unit	<u> </u>	<u>412.00</u>			<u> </u>	<u>\$55</u> . <u>60</u>	\$79.17_
ESCANABA RIVER STATE FOREST	5	412.00	\$58.72	\$64.23	9.00%	\$55.60	\$79.17
Shingleton Management Unit	10	12,206.00	\$68.38	\$125.98	84.00%	\$31.70	\$159.15
Newberry Management Unit	18	15,287.00	\$74.14	\$100.38	35.00%	\$50.40	\$116.64
Sault Ste Marie (Naubinway Office)	4	9,145.00	\$95.47	\$147.69	55.00%	\$85.55	\$166.00
Sault Ste Marie (Soo Office)	<u> </u>	406.00				\$75.01	\$75.01
LAKE SUPERIOR STATE FOREST	33	37,044.00	\$77.51	\$120.22	55.00%	\$31.70	\$166.00
UPPER PENINSULA	43	40,216.00	\$73.43	\$115.05	57.00%	\$20.50	\$166.00
Gaylord Management Unit	1	221.00	\$71.80	\$73.00	2.00%	\$73.00	\$73.00
Pigeon River Country Management Unit	7	422.00	\$47.13	\$52.73	12.00%	\$22.70	\$68.77
Atlanta Management Unit	<u> </u>	5 <u>,293.00</u>	<u></u>		<u> 19.</u> 00% _	\$23.20_	\$191.80
MACKINAW STATE FOREST	24	5,936.00	\$47.41	\$55.89	18.00%	\$22.70	\$191.80
Traverse City Management Unit	16	7,181.00	\$57.64	\$62.50	8.00%	\$50.58	\$100.00
Cadillac Management Unit		7 <u>,287.00</u>			33.00%	\$42.68	\$78.50
PERE MARQUETTE STATE FOREST	21	14,468.00	\$51.37	\$61.20	19.00%	\$42.68	\$100.00
Roscommon Management Unit	1	24.00	\$40.45	\$50.00	24.00%	\$50.00	\$50.00
Grayling Management Unit	12	2,573.00	\$40.68	\$58.74	44.00%	\$28.37	\$72.37
Gladwin Management Unit	<u> </u>	2 <u>,189.00</u>			<u> </u>	<u> </u>	\$114.92
AUSABLE STATE FOREST	23	4,786.00	\$45.69	\$65.10	42.00%	\$28.37	\$114.92
NORTHERN LOWER PENNINSULA	68	25,190.00	\$49.36	\$60.69	23.00%	\$22.70	\$191.80
STATEWIDE	111	65,406.00	\$64.16	\$94.12	47.00%	\$20.50	\$191.80
SCOTCH PINE (38)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit		124.00	\$11.71	\$12.73	9.00%	\$12.01	\$13.10
PERE MARQUETTE STATE FOREST	2	124.00	\$11.71	\$12.73	9.00%	\$12.01	\$13.10
Grayling Management Unit	2	302.00	\$9.30	\$11.12	20.00%	\$10.71	\$16.37
Gladwin Management Unit				\$26.11	87.00% _	\$26.11	\$26.11
AUSABLE STATE FOREST	3	314.00	\$9.47	\$11.70	24.00%	\$10.71	\$26.11
NORTHERN LOWER PENNINSULA	5	438.00	\$10.11	\$11.99	19.00%	\$10.71	\$26.11
STATEWIDE	5	438.00	\$10.11	\$11.99	19.00%	\$10.71	\$26.11

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	642.00	\$7.80	<u>\$7.80</u>	0.00%	\$7.80	<u>\$7.80</u>
COPPER COUNTRY STATE FOREST	1	642.00	\$7.80	\$7.80	0.00%	\$7.80	\$7.80
Gwinn Management Unit	7	326.00	\$29.92	\$30.44	2.00%	\$26.20	\$36.00
Escanaba Management Unit	3	216.00_			15.00%	<u> </u>	\$27.80_
ESCANABA RIVER STATE FOREST	10	542.00	\$23.13	\$24.24	5.00%	\$7.47	\$36.00
Shingleton Management Unit	3	155.00	\$1.32	\$2.48	88.00%	\$2.00	\$4.35
LAKE SUPERIOR STATE FOREST	3	155.00	\$1.32	\$2.48	88.00%	\$2.00	\$4.35
UPPER PENINSULA	14	1,339.00	\$13.25	\$13.84	4.00%	\$2.00	\$36.00
Atlanta Management Unit		3.00	\$8.50	\$19.88	134.00%	<u>\$19</u> .88	\$19.88
MACKINAW STATE FOREST	1	3.00	\$8.50	\$19.88	134.00%	\$19.88	\$19.88
Traverse City Management Unit	1	15.00	\$19.35	\$19.35	0.00%	\$19.35	\$19.35
Cadillac Management Unit		25.00_		\$9.25		\$9.25	\$9.25_
PERE MARQUETTE STATE FOREST	2	40.00	\$12.94	\$13.04	1.00%	\$9.25	\$19.35
Gladwin Management Unit		9.00	<u>\$16.55</u>	<u>\$16.90</u>		<u>\$16</u> .90	<u>\$16.90</u>
AUSABLE STATE FOREST	1	9.00	\$16.55	\$16.90	2.00%	\$16.90	\$16.90
NORTHERN LOWER PENNINSULA	4	52.00	\$13.31	\$14.10	6.00%	\$9.25	\$19.88
STATEWIDE	18	1,391.00	\$13.26	\$13.85	4.00%	\$2.00	\$36.00

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Gwinn Management Unit	5	424.00	\$28.37	<u>\$31.15</u>	10.00%	\$25.70	<u>\$59.43</u>
ESCANABA RIVER STATE FOREST	5	424.00	\$28.37	\$31.15	10.00%	\$25.70	\$59.43
Shingleton Management Unit	12	3,104.00	\$25.19	\$33.59	33.00%	\$10.35	\$83.18
Newberry Management Unit	18	6,923.00	\$20.95	\$32.10	53.00%	\$14.25	\$42.27
Sault Ste Marie (Naubinway Office)	6	1,011.00	\$19.12	\$26.54	39.00%	\$19.15	\$49.60
Sault Ste Marie (Soo Office)		<u>473.00</u>	\$21.31			<u>\$21</u> . <u>11</u>	
LAKE SUPERIOR STATE FOREST	38	11,511.00	\$21.95	\$31.57	44.00%	\$10.35	\$83.18
UPPER PENINSULA	43	11,935.00	\$22.18	\$31.55	42.00%	\$10.35	\$83.18
Pigeon River Country Management Unit	10	798.00	\$22.85	\$28.28	24.00%	\$8.70	\$45.69
Atlanta Management Unit	9		\$23.65		98.00%	\$14.63_	\$54.23_
MACKINAW STATE FOREST	19	1,639.00	\$23.26	\$37.80	63.00%	\$8.70	\$54.23
Traverse City Management Unit	14	1,654.00	\$26.75	\$31.40	17.00%	\$23.85	\$59.50
Cadillac Management Unit		2 <u>,751.00</u>			63.00%	<u>\$18</u> .70_	\$45.29_
PERE MARQUETTE STATE FOREST	20	4,405.00	\$22.70	\$32.42	43.00%	\$18.70	\$59.50
Roscommon Management Unit	1	48.00	\$21.05	\$35.00	66.00%	\$35.00	\$35.00
Grayling Management Unit	12	1,098.00	\$26.84	\$33.04	23.00%	\$26.68	\$90.08
Gladwin Management Unit	9 _	1 <u>,261.0</u> 0_			<u>34.</u> 00% _	<u>\$31</u> .96_	
AUSABLE STATE FOREST	22	2,407.00	\$28.65	\$37.23	30.00%	\$26.68	\$90.08
NORTHERN LOWER PENNINSULA	61	8,451.00	\$24.50	\$34.84	42.00%	\$8.70	\$90.08
STATEWIDE	104	20,386.00	\$23.14	\$32.91	42.00%	\$8.70	\$90.08