

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2022 TO 3/31/2023

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<u>Escanaba Management Unit</u>	1	1.20	<u>\$72.00</u>	<u> </u>	0.00%	\$72.00	\$72.00
ESCANABA RIVER STATE FOREST	1	1.20	\$72.00	\$72.00	0.00%	\$72.00	\$72.00
UPPER PENINSULA	1	1.20	\$72.00	\$72.00	0.00%	\$72.00	\$72.00
Gaylord Management Unit	1	3.10	\$34.00	\$2,332.77	6,761.00%	\$2,332.77	\$2,332.77
MACKINAW STATE FOREST		3.10	\$34.00	\$2,332.77	6,761.00%	\$2,332.77	\$2,332.77
NORTHERN LOWER PENNINSULA	1	3.10	\$34.00	\$2,332.77	6,761.00%	\$2,332.77	\$2,332.77
STATEWIDE	2	4.30	\$44.60	\$1,701.86	3,716.00%	\$72.00	\$2,332.77

BASSWOOD (05)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	7	591.20	\$71.39	\$233.84		\$70.08	\$562.36
COPPER COUNTRY STATE FOREST	<u>7</u> 7	591.20		<u> </u>	228.00%	\$70.08	\$562.36
Gwinn Management Unit	1	12.00	\$33.00	\$33.00	0.00%	\$33.00	\$33.00
Escanaba Management Unit	<u>10</u>	225.80	\$35.38	<u>\$66.87</u>		<u>\$27</u> .00	<u>\$92.4</u> 7_
ESCANABA RIVER STATE FOREST	11	237.80	\$35.26	\$65.16	85.00%	\$27.00	\$92.47
Shingleton Management Unit	2	15.90	\$51.00	\$92.12	81.00%	\$51.00	\$95.48
<u>Newberry Management Unit</u>	1	2.00	\$39.00	<u>\$39.00</u>		<u>\$39</u> .00	<u>\$39.00 \$39.00</u>
LAKE SUPERIOR STATE FOREST	3	17.90	\$49.66	\$86.19	74.00%	\$39.00	\$95.48
UPPER PENINSULA	21	846.90	\$60.78	\$183.35	202.00%	\$27.00	\$562.36
Gaylord Management Unit		2,279.50	<u>\$63.28</u>	<u>\$121.08</u>	91.00%	<u>\$65</u> .00	\$228.82
MACKINAW STATE FOREST	13	2,279.50	\$63.28	\$121.08	91.00%	\$65.00	\$228.82
Traverse City Management Unit	6	76.00	\$91.71	\$104.74	14.00%	\$89.11	\$263.30
PERE MARQUETTE STATE FOREST	6	76.00	\$91.71	\$104.74	14.00%	\$89.11	\$263.30
Roscommon Management Unit	1	13.00	\$61.00	\$170.42	179.00%	\$170.42	\$170.42
Grayling Management Unit	1	2.50		<u> </u>	<u> 6.00% </u>	<u> </u>	<u>\$73.00</u>
AUSABLE STATE FOREST	2	15.50	\$62.29	\$154.71	148.00%	\$73.00	\$170.42
NORTHERN LOWER PENNINSULA	21	2,371.00	\$64.19	\$120.78	88.00%	\$65.00	\$263.30
STATEWIDE	42	3,217.90	\$63.29	\$137.25	117.00%	\$27.00	\$562.36

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SAW HIMBER III MIDE (See general hole 5)							
BEECH (07)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	13.40	\$32.00	\$32.00	0.00%	\$32.00	\$32.00
<u> Escanaba Management Unit </u>		<u> </u>	\$26.00	<u>\$102.27</u>		<u>\$102.27</u>	<u>\$102.27</u>
ESCANABA RIVER STATE FOREST	2	15.20	\$31.29	\$40.32	29.00%	\$32.00	\$102.27
Sault Ste Marie (Soo Office)	1	0.40	<u>\$26.00</u>	<u></u>		<u>\$114</u> .67	<u>\$1</u> 14.67
LAKE SUPERIOR STATE FOREST	1	0.40	\$26.00	\$114.67	341.00%	\$114.67	\$114.67
UPPER PENINSULA	3	15.60	\$31.15	\$42.23	36.00%	\$32.00	\$114.67
Gaylord Management Unit	7		\$52.80	\$169.89	222.00%	\$59.30	\$255.73
MACKINAW STATE FOREST	7	113.30	\$52.80	\$169.89	222.00%	\$59.30	\$255.73
Traverse City Management Unit	2	41.90	<u>\$116.02</u>	<u>\$211.12</u>	<u> </u>	\$114.00	\$354.78
PERE MARQUETTE STATE FOREST	2	41.90	\$116.02	\$211.12	82.00%	\$114.00	\$354.78
Grayling Management Unit		5.80	<u>\$68.00</u>	<u> \$154.11</u>	127.00%	<u>\$154</u> . <u>11</u>	<u>\$154.11</u>
AUSABLE STATE FOREST	1	5.80	\$68.00	\$154.11	127.00%	\$154.11	\$154.11
NORTHERN LOWER PENNINSULA	10	161.00	\$69.80	\$180.05	158.00%	\$59.30	\$354.78
STATEWIDE	13	176.60	\$66.38	\$167.88	153.00%	\$32.00	\$354.78
BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLD PRICE	COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	13.40	\$12.99	\$35.05	170.00%	\$23.17	\$37.38
COPPER COUNTRY STATE FOREST		<u></u>	<u></u>	<u> </u>		<u>\$23</u> .17 \$23.17	<u> </u>
UPPER PENINSULA	2	13.40	\$12.99	\$35.05	170.00%	\$23.17	\$37.38
			-	-		-	
STATEWIDE	2	13.40	\$12.99	\$35.05	170.00%	\$23.17	\$37.38

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BLACK CHERRY (49)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>		<u> </u>	<u>\$86.94</u>	<u> </u>	<u> </u>	<u>\$90.00</u>
COPPER COUNTRY STATE FOREST	3	21.20	\$75.09	\$86.94	16.00%	\$74.67	\$90.00
Gwinn Management Unit	1	26.20	\$94.00	\$125.00	33.00%	\$125.00	\$125.00
Escanaba Management Unit	<u>1</u>	0.60	<u>\$115.00</u>	<u>\$115.00</u>		<u>\$115</u> .00	<u>\$115.00</u>
ESCANABA RIVER STATE FOREST	2	26.80	\$94.47	\$124.78	32.00%	\$115.00	\$125.00
Shingleton Management Unit	3	20.00	\$100.92	\$151.64	50.00%	\$90.00	\$176.96
Sault Ste Marie (Soo Office)		5.60	<u>\$91.00</u>	<u>\$263.91 </u>	<u>190.00%</u> _	<u>\$263.91</u>	<u>\$263.9</u> 1
LAKE SUPERIOR STATE FOREST	4	25.60	\$98.75	\$176.20	78.00%	\$90.00	\$263.91
UPPER PENINSULA	9	73.60	\$90.38	\$131.76	46.00%	\$74.67	\$263.91
Gaylord Management Unit	7			<u>\$150.00</u>	<u> </u>	<u>\$94</u> .07	<u>\$239.27</u>
MACKINAW STATE FOREST	7	65.80	\$87.33	\$150.00	72.00%	\$94.07	\$239.27
Traverse City Management Unit	11	177.20	\$139.67	\$243.13	74.00%	\$131.17	\$504.79
<u> Cadillac Management Unit </u>	2	<u> </u>	<u>\$190.25</u>	<u>\$207.07</u>	<u> </u>	<u>\$205.68</u>	<u>\$2</u> 1 <u>1.2</u> 4
PERE MARQUETTE STATE FOREST	13	199.60	\$145.34	\$239.08	64.00%	\$131.17	\$504.79
<u>Roscommon Management Unit</u>			<u>\$131.00</u> _	<u>\$230.06</u>	<u> </u>	<u>\$230.06</u>	<u>\$2</u> 3 <u>0.0</u> 6
AUSABLE STATE FOREST	1	21.90	\$131.00	\$230.06	76.00%	\$230.06	\$230.06
NORTHERN LOWER PENNINSULA	21	287.30	\$130.96	\$217.99	66.00%	\$94.07	\$504.79
STATEWIDE	30	360.90	\$122.69	\$200.41	63.00%	\$74.67	\$504.79
IRONWOOD (61)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	1.50	\$34.00	<u>\$35.54</u>	5.00%	\$35.54	<u>\$35.5</u> 4
MACKINAW STATE FOREST	1	1.50	\$34.00	\$35.54	5.00%	\$35.54	\$35.54
NORTHERN LOWER PENNINSULA	1	1.50	\$34.00	\$35.54	5.00%	\$35.54	\$35.54
STATEWIDE	1	1.50	\$34.00	\$35.54	5.00%	\$35.54	\$35.54

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	OOLD		PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	71.40	\$36.00	\$38.00	6.00%	\$38.00	\$38.00
<u>Atlanta Management Unit</u>			\$24.00	<u>\$118.94</u>		<u>\$118</u> .94	<u></u>
MACKINAW STATE FOREST	2	116.30	\$31.37	\$69.25	121.00%	\$38.00	\$118.94
Traverse City Management Unit	2	59.40	\$41.94	\$43.72	4.00%	\$31.00	\$47.28
<u> Cadillac Management Uni</u> t	<u> </u>		<u>\$19.52</u>	<u>\$36.08 (\$36.08)</u>	85.00%	\$25.61	<u> </u>
PERE MARQUETTE STATE FOREST	8	347.70	\$23.35	\$37.38	60.00%	\$25.61	\$59.47
Roscommon Management Unit	5	195.60	\$24.09	\$57.41	138.00%	\$15.00	\$91.06
<u> Gladwin Management Unit </u>			\$32.00	<u> </u>	123.00%	\$71.25	<u>\$71.2</u> 5
AUSABLE STATE FOREST	6	574.30	\$29.31	\$66.54	127.00%	\$15.00	\$91.06
NORTHERN LOWER PENNINSULA	16	1,038.30	\$27.54	\$57.08	107.00%	\$15.00	\$118.94
STATEWIDE	16	1,038.30	\$27.54	\$57.08	107.00%	\$15.00	\$118.94
MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
					FROM COL 3 TO		

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	10.80	<u>\$17.00</u>	<u>\$17.00</u>	0.00%	\$17.00	\$17.00
PERE MARQUETTE STATE FOREST	1	10.80	\$17.00	\$17.00	0.00%	\$17.00	\$17.00
NORTHERN LOWER PENNINSULA	1	10.80	\$17.00	\$17.00	0.00%	\$17.00	\$17.00
STATEWIDE	1	10.80	\$17.00	\$17.00	0.00%	\$17.00	\$17.00

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	24	1,721.80	\$56.67	\$93.53	65.00%	\$51.48	\$207.96
Pigeon River Country Management Unit	4	382.80	\$42.74	\$84.31	97.00%	\$60.03	\$119.15
<u>Atlanta Management Unit</u>	3	249.00		<u>\$110.99</u>	24.00%		<u>\$128.44</u>
MACKINAW STATE FOREST	31	2,353.60	\$57.85	\$93.87	62.00%	\$51.48	\$207.96
Traverse City Management Unit	12	426.50	\$97.00	\$124.99	29.00%	\$94.12	\$322.93
<u>Cadillac Management Unit</u>		4,236.40	\$73.71	<u> </u>		<u>\$69.00</u>	<u>\$206.49</u>
PERE MARQUETTE STATE FOREST	30	4,662.90	\$75.84	\$153.07	102.00%	\$69.00	\$322.93
Roscommon Management Unit	10	1,407.50	\$75.25	\$144.56	92.00%	\$90.48	\$170.91
_Grayling Management Unit	4	433.50	\$68.90	<u></u>		<u>\$71.00</u>	<u>\$240.88</u>
AUSABLE STATE FOREST	14	1,841.00	\$73.76	\$148.11	101.00%	\$71.00	\$240.88
NORTHERN LOWER PENNINSULA	75	8,857.50	\$70.63	\$136.31	93.00%	\$51.48	\$322.93
STATEWIDE	75	8,857.50	\$70.63	\$136.31	93.00%	\$51.48	\$322.93

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	3	557.40	\$123.45	\$206.55	67.00%	\$115.00	\$237.94
<u>Atlanta Management Unit</u>	2	<u>570.20</u>		<u>\$224.88</u>	124.00%	<u>\$45</u> .00	<u>\$234.00</u>
MACKINAW STATE FOREST	5	1,127.60	\$111.70	\$215.82	93.00%	\$45.00	\$237.94
Traverse City Management Unit	3	328.90	\$45.17	\$84.89	88.00%	\$26.00	\$110.00
_Cadillac Management Unit	5	1,203.10	\$71.69	<u>\$165.76</u>	131.00%	<u>\$114</u> .13	<u>\$192.99</u>
PERE MARQUETTE STATE FOREST	8	1,532.00	\$66.00	\$148.40	125.00%	\$26.00	\$192.99
Roscommon Management Unit	9	493.70	\$100.80	\$191.31	90.00%	\$47.00	\$296.32
Grayling Management Unit	9	1,384.20	\$131.80	\$171.40	30.00%	\$137.00	\$250.00
_Gladwin Management Unit	1		\$67.00	<u>\$151.59</u>	126.00%	<u>\$151.59</u>	<u>\$151.59</u>
AUSABLE STATE FOREST	19	2,049.30	\$118.91	\$174.54	47.00%	\$47.00	\$296.32
NORTHERN LOWER PENNINSULA	32	4,708.90	\$99.97	\$175.92	76.00%	\$26.00	\$296.32
STATEWIDE	32	4,708.90	\$99.97	\$175.92	76.00%	\$26.00	\$296.32

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	1	534.30	\$34.00	\$86.25	154.00%	\$86.25	\$86.25
LAKE SUPERIOR STATE FOREST	1	534.30	\$34.00	\$86.25	154.00%	\$86.25	\$86.25
UPPER PENINSULA	1	534.30	\$34.00	\$86.25	154.00%	\$86.25	\$86.25
Gaylord Management Unit	1	74.90	\$33.00	\$117.35	256.00%	\$117.35	\$117.35
MACKINAW STATE FOREST		74.90	\$33.00	\$117.35	256.00%	\$117.35	\$117.35
NORTHERN LOWER PENNINSULA	1	74.90	\$33.00	\$117.35	256.00%	\$117.35	\$117.35
STATEWIDE	2	609.20	\$33.88	\$90.07	166.00%	\$86.25	\$117.35

PAPER BIRCH (10)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	9	272.00	\$79.73	\$136.65		\$84.00	\$218.84
COPPER COUNTRY STATE FOREST	9	272.00	\$79.73	<u> </u>	71.00%	<u> </u>	\$218.84
Gwinn Management Unit	3	26.80	\$46.55	\$105.36	126.00%	\$55.00	\$166.69
Escanaba Management Unit	11	53.90	\$57.30	\$121.55		<u>\$70.00</u>	\$184.47_
ESCANABA RIVER STATE FOREST	14	80.70	\$53.73	\$116.17	116.00%	\$55.00	\$184.47
Shingleton Management Unit	2	21.90	\$98.71	\$193.31	96.00%	\$191.00	\$194.03
Newberry Management Unit	1	9.80	\$25.00	\$25.00	0.00%	\$25.00	\$25.00
<u>Sault Ste Marie (Naubinway Office)</u>	1		\$41.00	<u>\$68.00</u>		<u>\$68</u> .00	<u>\$68.0</u> 0_
LAKE SUPERIOR STATE FOREST	4	92.00	\$53.03	\$93.25	76.00%	\$25.00	\$194.03
UPPER PENINSULA	27	444.70	\$69.49	\$123.96	78.00%	\$25.00	\$218.84
Gaylord Management Unit	5	26.00	\$40.63		97.00%	\$44.94	<u>\$113.1</u> 3
MACKINAW STATE FOREST	5	26.00	\$40.63	\$80.03	97.00%	\$44.94	\$113.13
Traverse City Management Unit	2	13.40	\$39.39	\$67.03	70.00%	\$32.04	<u>\$103.09</u>
PERE MARQUETTE STATE FOREST	2	13.40	\$39.39	\$67.03	70.00%	\$32.04	\$103.09
Roscommon Management Unit	1	14.50	\$32.00	\$170.42	433.00%	\$170.42	\$170.42
AUSABLE STATE FOREST	1	14.50	\$32.00	\$170.42	433.00%	\$170.42	\$170.42
NORTHERN LOWER PENNINSULA	8	53.90	\$38.00	\$101.12	166.00%	\$32.04	\$170.42
STATEWIDE	35	498.60	\$66.08	\$121.49	84.00%	\$25.00	\$218.84

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RED MAPLE (03)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	15	737.60	\$101.73	\$154.41	52.00%	\$72.00	\$255.61
COPPER COUNTRY STATE FOREST	<u> </u>	737.60	<u> </u>	<u> </u>	52.00%	\$72.00	\$255.61
Gwinn Management Unit	5	177.70	\$120.73	\$204.05	69.00%	\$129.97	\$393.98
Escanaba Management Unit	12		<u>\$161.52</u>	<u>\$212.48</u>		<u>\$123.00</u>	\$321.84
ESCANABA RIVER STATE FOREST	17	521.70	\$147.62	\$209.61	42.00%	\$123.00	\$393.98
Shingleton Management Unit	6	213.20	\$94.46	\$212.79	125.00%	\$125.05	\$273.32
Newberry Management Unit	4	111.80	\$88.43	\$125.12	41.00%	\$53.00	\$176.04
Sault Ste Marie (Naubinway Office)	7	106.00	\$117.06	\$163.86	40.00%	\$120.00	\$268.47
Sault Ste Marie (Soo Office)	2	261.80	\$36.23	\$89.89	148.00%	\$89.48	\$118.67
<u>Sault Ste Marie (Drummond Island)</u>		2.50	\$43.00	\$43.00		<u>\$43</u> .00	<u>\$43.00</u>
LAKE SUPERIOR STATE FOREST	20	695.30	\$74.83	\$144.35	93.00%	\$43.00	\$273.32
UPPER PENINSULA	52	1,954.60	\$104.41	\$165.56	59.00%	\$43.00	\$393.98
Gaylord Management Unit	17	821.30	\$94.28	\$191.32	103.00%	\$85.00	\$348.95
Pigeon River Country Management Unit	2	31.60	\$33.83	\$128.65	280.00%	\$80.53	\$159.31
Atlanta Management Unit	2		<u>\$60.34</u>	<u>\$74.21 </u>		<u>\$65</u> .00	<u>\$105.85</u>
MACKINAW STATE FOREST	21	874.20	\$91.27	\$186.20	104.00%	\$65.00	\$348.95
Traverse City Management Unit	15	806.50	\$124.51	\$158.33	27.00%	\$112.00	\$516.99
<u>Cadillac Management Unit</u>				<u>\$170.88</u>	123.00%	<u> </u>	<u>\$281.44</u>
PERE MARQUETTE STATE FOREST	26	1,286.10	\$106.61	\$163.01	53.00%	\$70.00	\$516.99
Roscommon Management Unit	6	203.60	\$68.06	\$136.45	100.00%	\$31.00	\$191.59
Grayling Management Unit	5_		<u>\$73.44</u>	<u>\$174.38</u>		<u> </u>	<u>\$223.46</u>
AUSABLE STATE FOREST	11	283.60	\$69.58	\$147.15	111.00%	\$31.00	\$223.46
NORTHERN LOWER PENNINSULA	58	2,443.90	\$96.82	\$169.47	75.00%	\$31.00	\$516.99
STATEWIDE	110	4,398.50	\$100.19	\$167.73	67.00%	\$31.00	\$516.99

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	2.70	<u>\$116.00</u>	<u>\$279.72</u>	141.00%	\$279.72	<u>\$279.72</u>
COPPER COUNTRY STATE FOREST	1	2.70	\$116.00	\$279.72	141.00%	\$279.72	\$279.72
Gwinn Management Unit	2	402.90	\$115.62	\$174.71	51.00%	\$138.16	\$295.49
Escanaba Management Unit	2		\$148.40	<u>\$180.26</u>		<u>\$131.00</u>	<u>\$187.62</u>
ESCANABA RIVER STATE FOREST	4	531.30	\$123.54	\$176.05	43.00%	\$131.00	\$295.49
Sault Ste Marie (Soo Office)	2	16.80	\$181.63	\$217.64	20.00%	\$194.25	\$231.67
<u>Sault Ste Marie (Drummond Island)</u>		<u> </u>		<u>\$100.00</u>	<u>23.00%</u>	<u>\$100.00</u>	<u>\$100.00</u>
LAKE SUPERIOR STATE FOREST	3	24.80	\$149.17	\$179.69	20.00%	\$100.00	\$231.67
UPPER PENINSULA	8	558.80	\$124.64	\$176.71	42.00%	\$100.00	\$295.49
Gaylord Management Unit	4	103.60	\$81.76	\$98.20	20.00%	\$82.00	\$110.46
Pigeon River Country Management Unit	1	72.20	\$136.00	\$136.00	0.00%	\$136.00	\$136.00
Atlanta Management Unit	2	<u> 16.10 </u>		<u>\$102.33</u>	8.00%	<u>\$67.00</u>	<u>\$234.29</u>
MACKINAW STATE FOREST	7	191.90	\$103.23	\$112.77	9.00%	\$67.00	\$234.29
Traverse City Management Unit	10	1,484.70	\$102.70	\$137.00	33.00%	\$51.00	\$329.42
Cadillac Management Unit	<u>15</u> _	3 <u>,354.50</u>	\$145.87	<u>\$263.25 </u>	<u> </u>	<u>\$146.39</u>	<u>\$497.27</u>
PERE MARQUETTE STATE FOREST	25	4,839.20	\$132.62	\$224.52	69.00%	\$51.00	\$497.27
Roscommon Management Unit	3	413.30	\$99.00	\$241.54	144.00%	\$120.00	\$266.70
Grayling Management Unit	3 _	<u> </u>	<u>\$11</u> 7.24	<u> \$211.46</u>	<u> </u>	<u>\$127.00</u>	<u>\$223.46</u>
AUSABLE STATE FOREST	6	1,262.00	\$111.26	\$221.31	99.00%	\$120.00	\$266.70
NORTHERN LOWER PENNINSULA	38	6,293.10	\$127.44	\$220.47	73.00%	\$51.00	\$497.27
STATEWIDE	46	6,851.90	\$127.21	\$216.90	71.00%	\$51.00	\$497.27

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5		<u>\$90.87</u>	<u>\$155.07</u>	71.00%	\$97.44	<u>\$212.15</u>
COPPER COUNTRY STATE FOREST	5	342.20	\$90.87	\$155.07	71.00%	\$97.44	\$212.15
<u>Gwinn Management Unit</u>	<u>3</u>	<u> </u>	<u>\$112.53</u>	<u>\$247.35</u>	120.00%	<u>\$144.50</u>	<u>\$382.6</u> 2
ESCANABA RIVER STATE FOREST	3	151.50	\$112.53	\$247.35	120.00%	\$144.50	\$382.62
Newberry Management Unit	<u> </u>	5.80	<u>\$106.00</u>	<u>\$171.04</u>	61.00%	\$171.04	<u>\$171.04</u>
LAKE SUPERIOR STATE FOREST	1	5.80	\$106.00	\$171.04	61.00%	\$171.04	\$171.04
UPPER PENINSULA	9	499.50	\$97.61	\$183.24	88.00%	\$97.44	\$382.62
Gaylord Management Unit	14	2,115.60	\$138.12	\$185.79	35.00%	\$142.00	\$216.00
Pigeon River Country Management Unit	10	1,615.50	\$117.55	\$202.12	72.00%	\$104.00	\$230.94
Atlanta Management Unit	<u> </u>		<u>\$141.79</u>	<u>\$164.02</u>	<u> </u>	<u>\$123.00</u>	<u>\$198.6</u> 1_
MACKINAW STATE FOREST	27	3,827.10	\$129.53	\$192.14	48.00%	\$104.00	\$230.94
Traverse City Management Unit	22	3,517.60	\$102.75	\$179.45	75.00%	\$41.00	\$289.98
<u> Cadillac Management Unit </u>	<u> </u>	1 <u>,216.60</u>		<u>\$164.75</u>	88.00%	<u>\$77.73</u>	<u>\$216.39</u>
PERE MARQUETTE STATE FOREST	31	4,734.20	\$98.86	\$175.67	78.00%	\$41.00	\$289.98
Roscommon Management Unit	9	838.10	\$95.46	\$228.11	139.00%	\$66.00	\$312.39
Grayling Management Unit	10	685.50	\$113.13	\$192.00	70.00%	\$117.00	\$240.45
Gladwin Management Unit	<u> </u>	1 <u>,028.70</u>	<u>\$118.00</u>	<u>\$166.75</u>	<u> </u>	<u>\$166.75</u>	<u>\$166.75</u>
AUSABLE STATE FOREST	20	2,552.30	\$109.29	\$193.68	77.00%	\$66.00	\$312.39
NORTHERN LOWER PENNINSULA	78	11,113.60	\$111.82	\$185.48	66.00%	\$41.00	\$312.39
STATEWIDE	87	11,613.10	\$111.21	\$185.38	67.00%	\$41.00	\$382.62

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	<u> </u>	<u>\$184.95</u>	<u></u>	<u> </u>	<u>\$165.55</u>	<u>\$507.80</u>
COPPER COUNTRY STATE FOREST	16	887.80	\$184.95	\$325.25	76.00%	\$165.55	\$507.80
Gwinn Management Unit	5	1,667.40	\$183.72	\$251.45	37.00%	\$165.79	\$594.76
<u>Escanaba Management Unit</u>	<u> </u>		<u>\$194.19</u>	<u></u>	<u>96.00%</u>	<u>\$130.00</u>	<u>\$514.00</u>
ESCANABA RIVER STATE FOREST	16	1,816.40	\$184.58	\$261.98	42.00%	\$130.00	\$594.76
Shingleton Management Unit	6	622.60	\$282.48	\$536.26	90.00%	\$300.13	\$694.00
Newberry Management Unit	1	16.80	\$300.00	\$431.15	44.00%	\$431.15	\$431.15
Sault Ste Marie (Naubinway Office)	2	6.50	\$327.00	\$407.92	25.00%	\$390.22	\$422.17
Sault Ste Marie (Soo Office)	2	417.40	\$280.26	\$350.00	25.00%	\$349.74	\$396.45
Sault Ste Marie (Drummond Island)	2	<u> </u>	\$154.00	<u></u>	<u> </u>	<u>\$154.00</u>	<u>\$154.00</u>
LAKE SUPERIOR STATE FOREST	13	1,074.40	\$280.83	\$457.53	63.00%	\$154.00	\$694.00
UPPER PENINSULA	45	3,778.60	\$212.03	\$332.45	57.00%	\$130.00	\$694.00
Gaylord Management Unit	17	4,517.40	\$302.65	\$421.53	39.00%	\$280.51	\$664.57
Pigeon River Country Management Unit	1		\$307.00	<u>\$698.48</u>	128.00%	<u>\$698</u> .48	<u>\$698.48</u>
MACKINAW STATE FOREST	18	4,549.30	\$302.68	\$423.47	40.00%	\$280.51	\$698.48
Traverse City Management Unit	7	954.20	\$225.92	\$450.71	99.00%	\$264.00	\$747.59
<u>Cadillac Management Unit</u>	3		\$247.01	<u>\$295.60 </u>		<u>\$278.00</u>	<u>\$315.28</u>
PERE MARQUETTE STATE FOREST	10	972.90	\$226.32	\$447.73	98.00%	\$264.00	\$747.59
Roscommon Management Unit	1	14.50	\$237.00	\$670.98	183.00%	\$670.98	\$670.98
Grayling Management Unit	2	<u> </u>	<u>\$26</u> 6.35	<u>\$437.39</u>	<u> </u>	<u>\$237.00</u>	<u>\$462.33</u>
AUSABLE STATE FOREST		174.40	\$263.91	\$456.81	73.00%	\$237.00	\$670.98
NORTHERN LOWER PENNINSULA	31	5,696.60	\$288.45	\$428.63	49.00%	\$237.00	\$747.59
STATEWIDE	76	9,475.20	\$257.98	\$390.27	51.00%	\$130.00	\$747.59

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SAWTIMBER in MBF (see general note 3)

WHITE ASH (06)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
WHITE ASH (00)	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	0020		PRICE	COLDINICE	COL. 4	COLDITAIOL	0010110101
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<u>Baraga Management Unit</u>	3	257.10	<u>\$46.37</u>	<u>\$114.76</u>	147.00%	\$86.24	<u>\$186.4</u> 5
COPPER COUNTRY STATE FOREST	3	257.10	\$46.37	\$114.76	147.00%	\$86.24	\$186.45
<u> Escanaba Management Unit </u>		14.10	<u>\$102.00</u>	<u>\$102.00 </u>	0.00%	<u>\$102</u> .00	<u></u>
ESCANABA RIVER STATE FOREST	1	14.10	\$102.00	\$102.00	0.00%	\$102.00	\$102.00
UPPER PENINSULA	4	271.20	\$49.26	\$114.10	132.00%	\$86.24	\$186.45
Gaylord Management Unit	2	27.30		<u>\$191.89</u>	123.00%	<u>\$100.00</u>	<u>\$253.9</u> 0
MACKINAW STATE FOREST	2	27.30	\$86.00	\$191.89	123.00%	\$100.00	\$253.90
NORTHERN LOWER PENNINSULA	2	27.30	\$86.00	\$191.89	123.00%	\$100.00	\$253.90
STATEWIDE	6	298.50	\$52.62	\$121.21	130.00%	\$86.24	\$253.90
WHITE OAK (09)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	ADVERTISED	AVERAGE SOLD PRICE	FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
WHITE OAK (09)	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	SOLD (1)	(2)	ADVERTISED PRICE (3)	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5)	SOLD PRICE (6)	SOLD PRICE (7)
<u>Gaylord Management Unit</u>	(1)	(2) 73.50	ADVERTISED PRICE (3) 	SOLD PRICE (4) <u>\$119.23</u>	FROM COL. 3 TO COL. 4 (5) <u>6.00%</u>	SOLD PRICE (6) \$1 <u>09</u> .00	SOLD PRICE (7) <u>\$119.50</u>
<u>Gaylord Management Unit</u>	SOLD (1)	(2)	ADVERTISED PRICE (3)	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5)	SOLD PRICE (6)	SOLD PRICE (7)
<u>Gaylord Management Unit</u>	(1)	(2) 73.50	ADVERTISED PRICE (3) 	SOLD PRICE (4) <u>\$119.23</u>	FROM COL. 3 TO COL. 4 (5) <u>6.00%</u>	SOLD PRICE (6) \$1 <u>09</u> .00	SOLD PRICE (7) <u>\$119.50</u>
<u>Gaylord Management Unit</u> MACKINAW STATE FOREST	SOLD (1) 	(2) <u>73.50</u> 73.50	ADVERTISED PRICE (3) 	SOLD PRICE (4) <u>\$119.23</u> \$119.23	FROM COL. 3 TO COL. 4 (5) 	SOLD PRICE (6) 	SOLD PRICE (7)
Gaylord Management Unit	SOLD (1) 	(2) <u>73.50</u> 73.50 450.60	ADVERTISED PRICE (3) 	SOLD PRICE (4) 	FROM COL. 3 TO COL. 4 (5) 	SOLD PRICE (6) (6) (109.00 \$109.00 \$25.00	(7) (7) (7) (119.50)
Gaylord Management Unit MACKINAW STATE FOREST Traverse City Management Unit Cadillac Management Unit PERE MARQUETTE STATE FOREST Roscommon Management Unit	SOLD (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	(2) 73.50 73.50 450.60 473.10 923.70 90.30	ADVERTISED PRICE (3) 	SOLD PRICE (4) (4) (4) (4) (4) (4) (4) (4) (4) (4)	FROM COL. 3 TO COL. 4 (5) 	SOLD PRICE (6) \$109.00 \$109.00 \$25.00 \$44.00	(7) (7) (7) (119.50)
Gaylord Management Unit MACKINAW STATE FOREST Traverse City Management Unit Cadillac Management Unit PERE MARQUETTE STATE FOREST	$\begin{array}{c c} \text{SOLD} \\ (1) \\ \hline $	(2) $ 73.50$ $- 73.50$ $- 450.60$ $- 473.10$ $- 923.70$ $- 90.30$ $- 171.70$	ADVERTISED PRICE (3) 	SOLD PRICE (4) (4) (4) (4) (5) (4) (5) (4) (5) (4) (5) (5) (6) (6) (6) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7	FROM COL. 3 TO COL. 4 (5) 	SOLD PRICE (6) (6) (109.00 \$109.00 \$25.00 \$44.00 \$25.00	SOLD PRICE (7) (7) (119.50) \$119.50 \$197.40 \$189.81 \$197.40 \$146.35 \$115.45
Gaylord Management Unit MACKINAW STATE FOREST Traverse City Management Unit Cadillac Management Unit PERE MARQUETTE STATE FOREST Roscommon Management Unit	SOLD (1)	(2) 73.50 73.50 450.60 473.10 923.70 90.30	ADVERTISED PRICE (3) 	SOLD PRICE (4) (4) (119.23 \$119.23 \$104.02 (\$128.95 \$116.79 \$113.59	FROM COL. 3 TO COL. 4 (5) 	SOLD PRICE (6) (6) (109.00 \$109.00 \$25.00 \$25.00 \$44.00 \$25.00 \$72.53	SOLD PRICE (7) (7) (119.50) \$119.50 \$197.40 \$189.81 \$197.40 \$197.40 \$146.35
Gaylord Management Unit MACKINAW STATE FOREST Traverse City Management Unit Cadillac Management Unit PERE MARQUETTE STATE FOREST Roscommon Management Unit Grayling Management Unit	$ \begin{array}{c} \text{SOLD} \\ (1) \\ \hline 2 \\ \hline 2 \\ \hline 2 \\ \hline 6 \\ \hline 7 \\ \hline 13 \\ \hline 3 \\ 6 \\ \hline \end{array} $	(2) $- 73.50$ $- 73.50$ $- 450.60$ $- 473.10$ $- 923.70$ $- 90.30$ $- 171.70$	ADVERTISED PRICE (3) 	SOLD PRICE (4) (4) (4) (4) (5) (5) (4) (5) (5) (5) (5) (6) (6) (6) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7	FROM COL. 3 TO COL. 4 (5) 	SOLD PRICE (6) (6) (109.00 \$109.00 \$25.00 \$44.00 \$25.00 \$72.53 \$77.00	SOLD PRICE (7) (7) (119.50 \$119.50 \$197.40 \$189.81 \$197.40 \$146.35 \$115.45

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1		<u> </u>	<u> </u>		<u>\$73.00</u>	<u>\$73.00</u>
ESCANABA RIVER STATE FOREST	1	35.50	\$73.00	\$73.00	0.00%	\$73.00	\$73.00
Shingleton Management Unit	1	4.70		\$75.03	21.00%	<u>\$75.03</u>	\$75.03
LAKE SUPERIOR STATE FOREST		4.70	\$62.00	\$75.03	21.00%	\$75.03	\$75.03
UPPER PENINSULA	2	40.20	\$71.71	\$73.24	2.00%	\$73.00	\$75.03
Gaylord Management Unit	9	1,431.60	\$43.23	\$72.12	67.00%	\$41.79	\$108.00
Pigeon River Country Management Unit	5	149.90	\$75.89	\$170.00	124.00%	\$98.76	\$206.66
Atlanta Management Unit	2	47.30	<u>\$117.91</u>	<u>\$148.92</u>	26.00%	<u>\$126.71</u>	<u>\$166.5</u> 0
MACKINAW STATE FOREST	16	1,628.80	\$48.40	\$83.36	72.00%	\$41.79	\$206.66
Traverse City Management Unit	16	874.10	\$49.11	\$91.40	86.00%	\$47.00	\$154.44
Cadillac Management Unit				\$139.26	86.00%	<u>\$58.77</u>	<u>\$276.63</u>
PERE MARQUETTE STATE FOREST	27	1,799.60	\$62.36	\$116.01	86.00%	\$47.00	\$276.63
Roscommon Management Unit	6	113.00	\$52.26	\$129.43	148.00%	\$27.00	\$308.25
Grayling Management Unit	4	85.80	\$68.99	\$79.84	16.00%	\$63.00	\$87.27
Gladwin Management Unit	1	43.40	\$68.00	\$121.27	78.00%	\$121.27	\$121.27
AUSABLE STATE FOREST	<u> </u>	242.20	<u> </u>	<u> </u>	81.00%	\$27.00	\$308.25
NORTHERN LOWER PENNINSULA	54	3,670.60	\$56.08	\$101.15	80.00%	\$27.00	\$308.25
STATEWIDE	56	3,710.80	\$56.25	\$100.85	79.00%	\$27.00	\$308.25
WHITE SPRUCE (21)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4	001011101	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<u> </u>	1	6.70	\$21.00	<u></u>	288.00%	\$81.51	\$81.51
ESCANABA RIVER STATE FOREST	1	6.70	\$21.00	\$81.51	288.00%	\$81.51	\$81.51
UPPER PENINSULA	1	6.70	\$21.00	\$81.51	288.00%	\$81.51	\$81.51
Gaylord Management Unit	1	95.40	\$28.00	\$38.78	39.00%	\$38.78	\$38.78
Pigeon River Country Management Unit	1	11.50	\$29.00	\$40.02	38.00%	\$40.02	\$40.02
_Atlanta Management Unit	1		<u>\$19.00</u>	<u>\$25.00</u>		<u>\$25</u> .00	\$25.00
MACKINAW STATE FOREST	3	136.80	\$26.12	\$35.87	37.00%	\$25.00	\$40.02
Traverse City Management Unit	2	97.20	\$31.54	<u>\$50.93</u>	61.00%	\$31.04	<u>\$105.39</u>
PERE MARQUETTE STATE FOREST	2	97.20	\$31.54	\$50.93	61.00%	\$31.04	\$105.39
NORTHERN LOWER PENNINSULA	5	234.00	\$28.37	\$42.13	49.00%	\$25.00	\$105.39
STATEWIDE	6	240.70	\$28.16	\$43.22	53.00%	\$25.00	\$105.39

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	<u> 61.00 </u>	<u>\$46.78</u>	<u>\$100.13</u>	<u>114.00%</u>	<u>\$46.34</u>	<u>\$227.37</u>
COPPER COUNTRY STATE FOREST	8	61.00	\$46.78	\$100.13	114.00%	\$46.34	\$227.37
	5_		\$43.46	<u>\$59.46</u>	<u>37.00%</u>	<u>\$36</u> .00	<u>\$90.59</u>
ESCANABA RIVER STATE FOREST	5	10.60	\$43.46	\$59.46	37.00%	\$36.00	\$90.59
Shingleton Management Unit	1	9.10	\$63.00	\$280.27	345.00%	\$280.27	\$280.27
Newberry Management Unit	2	4.90	\$62.92	\$83.09	32.00%	\$47.00	\$183.05
<u>Sault Ste Marie (Naubinway Office)</u>	2	<u> </u>		<u>\$124.90</u>	<u> </u>	<u>\$92.00</u>	<u>\$131.00</u>
LAKE SUPERIOR STATE FOREST	5	31.90	\$79.26	\$162.80	105.00%	\$47.00	\$280.27
UPPER PENINSULA	18	103.50	\$56.45	\$115.28	104.00%	\$36.00	\$280.27
Gaylord Management Unit	1	2.30	<u>\$103.00</u>	\$110.00	7.00%	\$110.00	<u>\$110.00</u>
MACKINAW STATE FOREST	1	2.30	\$103.00	\$110.00	7.00%	\$110.00	\$110.00
NORTHERN LOWER PENNINSULA	1	2.30	\$103.00	\$110.00	7.00%	\$110.00	\$110.00
STATEWIDE	19	105.80	\$57.46	\$115.16	100.00%	\$36.00	\$280.27

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Baraga Management Unit	(1) 20	(2) 2,312.00	(3) \$5.15	(4)	(5) 219.00%	(6) \$3.60	(7) \$47.98
COPPER COUNTRY STATE FOREST	<u> 20</u> - 20 -	<u>2,312.00</u> 2,312.00	<u></u> <u></u>	<u>\$16.42</u> \$16.42		<u> </u>	<u> </u>
Gwinn Management Unit	5	672.00	\$9.52	\$40.15		\$10.85	\$106.22
Escanaba Management Unit	13	1,653.00	\$9.52 \$12.25	\$40.15	46.00%	\$9.80	\$106.22 \$28.56
ESCANABA RIVER STATE FOREST	_ <u> </u>		<u></u> <u></u>	<u>\$17.83</u> \$24.28	<u>40.00 %</u> _ 112.00%	<u> </u>	<u> </u>
	7	447.00	-				\$30.47
Shingleton Management Unit Newberry Management Unit	1	927.00	\$8.60 \$8.05	\$25.11 \$15.60	192.00% 74.00%	\$18.00 \$5.05	\$30.47 \$21.01
Sault Ste Marie (Naubinway Office)	5	1,219.00	\$8.95 \$9.96	\$15.60		\$5.05 \$9.40	\$21.01 \$25.01
Sault Ste Marie (Naubinway Office)	9	175.00	\$9.90 \$5.55	\$17.92	151.00%	\$6.32	\$23.01
Sault Ste Marie (Stor Onice) Sault Ste Marie (Drummond Island)	2	542.00	\$5.65	\$13.91		\$5.65	\$5.75
LAKE SUPERIOR STATE FOREST	<u></u>	<u></u>	<u></u> <u></u>		<u>0.00%</u> _ 87.00%	<u>\$3.05</u> \$5.05	<u> </u>
UPPER PENINSULA	64	7,947.00	\$8.41	\$18.55		\$3.60	\$106.22
Gaylord Management Unit	8	1,886.00	\$19.58	\$27.48	40.00%	\$18.46	\$51.89
Pigeon River Country Management Unit	7	1,486.00	\$18.81	\$37.98		\$22.40	\$54.52
Atlanta Management Unit	3	443.00	\$20.92	\$26.74		\$20.00	\$38.24
MACKINAW STATE FOREST	_ <u> </u>	3,815.00	\$19.44	\$31.48	62.00%	\$18.46	\$54.52
Cadillac Management Unit	4	325.00	\$20.76	\$30.13	45.00%	\$27.00	\$50.91
PERE MARQUETTE STATE FOREST		325.00	\$20.76	\$30.13	45.00%	\$27.00	\$50.91
Roscommon Management Unit	5	477.00	\$19.97	\$64.11	221.00%	\$11.80	\$73.43
Grayling Management Unit	2	38.00	\$11.20	\$21.63	93.00%	\$14.27	\$29.81
Gladwin Management Unit			\$26.60_	\$30.32	<u>14.00%</u>	\$30.32_	\$30.32_
AUSABLE STATE FOREST		549.00	<u>\$19.78</u>	<u> </u>	199.00%		\$73.43
NORTHERN LOWER PENNINSULA	30	4,689.00	\$19.57	\$34.62	77.00%	\$11.80	\$73.43
STATEWIDE	94	12,636.00	\$12.55	\$24.52	95.00%	\$3.60	\$106.22

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POLPWOOD IN Colds (see general note 4	+)						
BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5		\$3.91	<u>\$9.43</u>	141.00%	<u>\$6</u> .14	<u>\$16.39</u>
COPPER COUNTRY STATE FOREST	5	374.00	\$3.91	\$9.43	141.00%	\$6.14	\$16.39
			<u>\$6.85</u>	<u>\$17.17</u>		<u>\$17</u> . <u>17</u>	<u>\$17.1</u> 7
ESCANABA RIVER STATE FOREST	1	81.00	\$6.85	\$17.17	151.00%	\$17.17	\$17.17
Sault Ste Marie (Naubinway Office)		5.00	<u>\$6.85</u>	<u>\$11.38</u>		<u>\$11</u> .38	<u>\$11.38</u>
LAKE SUPERIOR STATE FOREST	1	5.00	\$6.85	\$11.38	66.00%	\$11.38	\$11.38
UPPER PENINSULA	7	460.00	\$4.46	\$10.82	143.00%	\$6.14	\$17.17
Gaylord Management Unit	12	3,572.00	<u>\$1</u> 3.17	\$24.03	82.00%	<u>\$14</u> .10	\$37.98
MACKINAW STATE FOREST	12	3,572.00	\$13.17	\$24.03	82.00%	\$14.10	\$37.98
Traverse City Management Unit	1	36.00	\$17.70	\$29.14	65.00%	\$29.14	\$29.14
Cadillac Management Unit			<u></u>	<u>\$17.95</u>		<u>\$17</u> .95	<u>\$17.95</u>
PERE MARQUETTE STATE FOREST	2	58.00	\$17.79	\$24.90	40.00%	\$17.95	\$29.14
NORTHERN LOWER PENNINSULA	14	3,630.00	\$13.24	\$24.04	82.00%	\$14.10	\$37.98
STATEWIDE	21	4,090.00	\$12.26	\$22.56	84.00%	\$6.14	\$37.98
HEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	1,283.00	\$5.33	<u>\$10.36</u>	94.00%	<u>\$6</u> .45	\$16.65
COPPER COUNTRY STATE FOREST	2	1,283.00	\$5.33	\$10.36	94.00%	\$6.45	\$16.65
Newberry Management Unit			\$9.65	<u>\$13.87</u>	44.00%	<u>\$13</u> .87	<u>\$13.87</u>
LAKE SUPERIOR STATE FOREST	1	17.00	\$9.65	\$13.87	44.00%	\$13.87	\$13.87
UPPER PENINSULA	3	1,300.00	\$5.39	\$10.41	93.00%	\$6.45	\$16.65
STATEWIDE	3	1,300.00	\$5.39	\$10.41	93.00%	\$6.45	\$16.65

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FOLF WOOD IN COIDS (See general not	e 4)						
JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	OOLD		PRICE	OOLDTINIOL	COL. 4	OOLD I NICL	OOLD I NICL
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	2,622.00	\$26.40	\$68.51	160.00%	\$31.85	\$70.78
COPPER COUNTRY STATE FOREST		2,622.00	\$26.40	\$68.51	160.00%	\$31.85	\$70.78
Gwinn Management Unit	3	8,801.00	\$39.86	\$59.50	49.00%	\$50.00	\$59.83
ESCANABA RIVER STATE FOREST	3	8,801.00	\$39.86	\$59.50	49.00%	\$50.00	\$59.83
Shingleton Management Unit	3	842.00	\$26.18	\$51.09	95.00%	\$22.30	\$52.51
Newberry Management Unit	4	598.00	\$24.65	\$46.57	89.00%	\$37.90	\$72.57
Sault Ste Marie (Naubinway Office)	3	427.00	\$23.65	\$41.74	76.00%	\$21.14	\$42.42
Sault Ste Marie (Soo Office)	1		\$27.85	<u> </u>		<u> </u>	<u>\$79.99</u>
LAKE SUPERIOR STATE FOREST	11	1,963.00	\$25.25	\$49.09	94.00%	\$21.14	\$79.99
UPPER PENINSULA	17	13,386.00	\$35.08	\$59.74	70.00%	\$21.14	\$79.99
Gaylord Management Unit	5	1,207.00	\$22.90	\$31.14	36.00%	\$21.15	\$53.70
Pigeon River Country Management Unit	2	14.00	\$15.40	\$17.71	15.00%	\$16.10	\$21.74
Atlanta Management Unit	3	<u>561.00</u>	\$9.81	<u>\$12.15</u>	<u>24.00%</u>	<u>\$5</u> .00	<u>\$18.85</u>
MACKINAW STATE FOREST	10	1,782.00	\$18.72	\$25.05	34.00%	\$5.00	\$53.70
Traverse City Management Unit	16	2,282.00	\$13.75	\$28.80	109.00%	\$6.90	\$84.24
Cadillac Management Unit	6	<u> </u>	\$14.03	<u>\$21.66</u>	<u>54.00%</u>	<u>\$15</u> .46	<u>\$39.89</u>
PERE MARQUETTE STATE FOREST	22	5,675.00	\$13.92	\$24.53	76.00%	\$6.90	\$84.24
Roscommon Management Unit	9	1,715.00	\$12.61	\$18.65	48.00%	\$5.50	\$32.54
Grayling Management Unit	12	4,569.00	\$17.91	\$37.02	107.00%	\$16.00	\$75.62
<u> </u>	1	<u> 6,239.00 </u>	<u>\$15.70</u>	\$35.37	125.00%	<u>\$35</u> .37	<u>\$35.3</u> 7
AUSABLE STATE FOREST	22	12,523.00	\$16.08	\$33.68	109.00%	\$5.50	\$75.62
NORTHERN LOWER PENNINSULA	54	19,980.00	\$15.70	\$30.31	93.00%	\$5.00	\$84.24
STATEWIDE	71	33,366.00	\$23.48	\$42.12	79.00%	\$5.00	\$84.24

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	248.00	\$5.00	<u>\$5.00</u>	0.00%	\$5.00	<u>\$5.00</u>
MACKINAW STATE FOREST	1	248.00	\$5.00	\$5.00	0.00%	\$5.00	\$5.00
Traverse City Management Unit	3	83.00	\$7.65	\$61.48	704.00%	\$8.25	\$450.00
Cadillac Management Unit			\$3.25	<u>\$71.28</u>	2,093.00%	<u>\$71.28</u>	<u>\$71.28</u>
PERE MARQUETTE STATE FOREST	4	276.00	\$4.57	\$68.33	1,395.00%	\$8.25	\$450.00
Grayling Management Unit	2	320.00	<u>\$5.52</u>	<u>\$9.60</u>	74.00%	<u>\$5</u> .85	<u>\$9.7</u>
AUSABLE STATE FOREST	2	320.00	\$5.52	\$9.60	74.00%	\$5.85	\$9.77
NORTHERN LOWER PENNINSULA	7	844.00	\$5.06	\$27.45	442.00%	\$5.00	\$450.00
STATEWIDE	7	844.00	\$5.06	\$27.45	442.00%	\$5.00	\$450.00

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MIXED ASPEN (80)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	20	21,936.00	\$21.05	\$51.74	146.00%	\$17.45	\$122.98
COPPER COUNTRY STATE FOREST		21,936.00	<u>\$21.05</u>	<u> </u>	146.00%	<u> </u>	\$122.98
Gwinn Management Unit	8	6,134.00	\$21.55	\$37.20	73.00%	\$23.05	\$71.03
	13	4,115.00	\$23.14	\$35.70	54.00%	\$16.10	\$48.01
ESCANABA RIVER STATE FOREST		10,249.00	\$22.19	\$36.60	65.00%		\$71.03
Shingleton Management Unit	7	2,234.00	\$19.34	\$45.44	135.00%	\$18.45	\$51.00
Newberry Management Unit	7	705.00	\$25.72	\$33.49	30.00%	\$12.35	\$47.47
Sault Ste Marie (Naubinway Office)	8	4,537.00	\$20.42	\$45.33	122.00%	\$17.20	\$51.03
Sault Ste Marie (Soo Office)	4	876.00	\$9.00	\$20.50	128.00%	\$10.73	\$31.71
<u>Sault Ste Marie (Drummond Island)</u>	4	3 <u>,868.00</u>	\$9.40	<u>\$9.79</u>		<u>\$9</u> .40	<u>\$10.0</u> 0
LAKE SUPERIOR STATE FOREST	30	12,220.00	\$16.22	\$31.64	95.00%	\$9.40	\$51.03
UPPER PENINSULA	71	44,405.00	\$19.98	\$42.71	114.00%	\$9.40	\$122.98
Gaylord Management Unit	25	8,766.00	\$21.51	\$34.64	61.00%	\$21.30	\$80.38
Pigeon River Country Management Unit	9	3,545.00	\$21.17	\$46.82	121.00%	\$19.25	\$54.04
<u>Atlanta Management Unit</u>	5	2,447.00	<u>\$27.04</u>	<u>\$35.45</u>	<u>31.00%</u>	<u>\$11</u> .05	<u>\$37.64</u>
MACKINAW STATE FOREST	39	14,758.00	\$22.35	\$37.70	69.00%	\$11.05	\$80.38
Traverse City Management Unit	20	5,271.00	\$17.31	\$26.01	50.00%	\$16.42	\$66.53
Cadillac Management Unit		<u> </u>	\$23.54	\$45.57		<u>\$21</u> .70	<u>\$68.53</u>
PERE MARQUETTE STATE FOREST	38	23,857.00	\$22.17	\$41.25	86.00%	\$16.42	\$68.53
Roscommon Management Unit	11	5,320.00	\$27.09	\$56.66	109.00%	\$12.90	\$73.88
Grayling Management Unit	11	3,587.00	\$26.18	\$33.95	30.00%	\$21.65	\$94.93
Gladwin Management Unit	<u> </u>	4.00	\$29.95	<u>\$30.32</u>		<u>\$30</u> .32	\$30.32
AUSABLE STATE FOREST	23	8,911.00	\$26.73	\$47.51	78.00%	\$12.90	\$94.93
NORTHERN LOWER PENNINSULA	100	47,526.00	\$23.08	\$41.32	79.00%	\$11.05	\$94.93
STATEWIDE	171	91,931.00	\$21.58	\$41.99	95.00%	\$9.40	\$122.98

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MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE		MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(4)	(2)	PRICE	(A)	COL. 4	(\mathbf{C})	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit				\$24.71		<u>\$9.25</u>	\$54.79
COPPER COUNTRY STATE FOREST	22	18,214.00	\$9.91	\$24.71	149.00%	\$9.25	\$54.79
Gwinn Management Unit	8	6,991.00	\$12.41	\$32.19	159.00%	\$14.45	\$41.67
Escanaba Management Unit		8,805.00		<u>\$28.98</u>	<u> </u>	<u>\$13.35</u>	
ESCANABA RIVER STATE FOREST	37	15,796.00	\$15.16	\$30.40	101.00%	\$13.35	\$84.69
Shingleton Management Unit	8	4,480.00	\$12.56	\$30.15	140.00%	\$13.00	\$36.00
Newberry Management Unit	9	2,558.00	\$12.19	\$18.12	49.00%	\$6.90	\$40.92
Sault Ste Marie (Naubinway Office)	11	2,422.00	\$9.39	\$18.34	95.00%	\$8.70	\$28.32
Sault Ste Marie (Soo Office)	6	6,585.00	\$8.23	\$22.84	178.00%	\$9.82	\$37.59
<u>Sault Ste Marie (Drummond Island)</u>	3		\$8.05	<u>\$8.16</u>			<u>\$8.3</u> 7_
LAKE SUPERIOR STATE FOREST	37	16,886.00	\$10.14	\$22.69	124.00%	\$6.90	\$40.92
UPPER PENINSULA	96	50,896.00	\$11.62	\$25.80	122.00%	\$6.90	\$84.69
Gaylord Management Unit	27	18,626.00	\$16.97	\$28.47	68.00%	\$17.09	\$61.43
Pigeon River Country Management Unit	7	769.00	\$17.79	\$34.92	96.00%	\$16.29	\$48.70
_Atlanta Management Unit	7	636.00	\$23.03	<u>\$27.26 </u>	<u> </u>	<u>\$9.76</u>	\$34.55
MACKINAW STATE FOREST	41	20,031.00	\$17.20	\$28.68	67.00%	\$9.76	\$61.43
Traverse City Management Unit	40	7,407.00	\$18.04	\$44.83	149.00%	\$7.55	\$97.55
Cadillac Management Unit	37	5,580.00			103.00%	<u>\$16.60</u>	<u>\$67.78</u>
PERE MARQUETTE STATE FOREST	77	12,987.00	\$17.81	\$40.87	129.00%	\$7.55	\$97.55
Roscommon Management Unit	12	2,867.00	\$14.87	\$33.67	126.00%	\$7.50	\$73.77
Grayling Management Unit	14	2,671.00	\$27.06	\$39.04	44.00%	\$29.45	\$65.00
Gladwin Management Unit	1		<u>\$18.90</u>	\$20.21	7.00%	<u>\$20.21</u>	<u>\$20.21</u>
AUSABLE STATE FOREST	27	5,573.00	\$20.74	\$36.16	74.00%	\$7.50	\$73.77
NORTHERN LOWER PENNINSULA	145	38,591.00	\$17.91	\$33.86	89.00%	\$7.50	\$97.55
STATEWIDE	241	89,487.00	\$14.33	\$29.28	104.00%	\$6.90	\$97.55

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TOLI WOOD III COIUS (See general note	<u>+)</u>						
MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
_Baraga Management Unit			\$8.05	<u>\$19.41</u>	141.00%	<u>\$19</u> .41	<u>\$19.41</u>
COPPER COUNTRY STATE FOREST	1	2.00	\$8.05	\$19.41	141.00%	\$19.41	\$19.41
Gwinn Management Unit	1	163.00	\$14.35	\$54.36	279.00%	\$54.36	\$54.36
Escanaba Management Unit	2			<u>\$22.39</u>	<u>12.00%</u>	<u>\$17</u> .80	\$23.50
ESCANABA RIVER STATE FOREST	3	332.00	\$17.23	\$38.08	121.00%	\$17.80	\$54.36
Shingleton Management Unit	1	7.00	\$25.30	\$30.52	21.00%	\$30.52	\$30.52
Sault Ste Marie (Soo Office)	1	317.00	\$19.00	\$46.58	145.00%	\$46.58	\$46.58
<u>Sault Ste Marie (Drummond Island)</u>				\$24.75	106.00%	<u>\$24</u> .75	<u>\$24.75 </u>
LAKE SUPERIOR STATE FOREST	3	342.00	\$18.76	\$45.10	140.00%	\$24.75	\$46.58
UPPER PENINSULA	7	676.00	\$17.98	\$41.58	131.00%	\$17.80	\$54.36
Gaylord Management Unit	7	864.00	\$39.06	\$48.22	23.00%	\$31.18	\$60.45
Pigeon River Country Management Unit	1	109.00	\$42.25	\$42.25	0.00%	\$42.25	\$42.25
<u>Atlanta Management Unit</u>	3					<u>\$21</u> .85	<u>\$295.4</u> 2
MACKINAW STATE FOREST	11	1,761.00	\$45.17	\$64.94	44.00%	\$21.85	\$295.42
Traverse City Management Unit	11	3,528.00	\$15.13	\$35.60	135.00%	\$12.00	\$55.00
<u>Cadillac Management Unit</u>	30	6,764.00	<u>\$23.46</u>	\$42.85	<u> </u>	<u>\$21</u> .95_	<u>\$90.31</u>
PERE MARQUETTE STATE FOREST	41	10,292.00	\$20.61	\$40.36	96.00%	\$12.00	\$90.31
Roscommon Management Unit	11	2,382.00	\$16.18	\$34.27	112.00%	\$7.70	\$49.53
Grayling Management Unit	14	5,374.00	\$26.93	\$37.14	38.00%	\$28.05	\$60.00
	1	565.00	<u>\$15.05</u>	\$23.24	54.00%	\$23.24	\$23.24
AUSABLE STATE FOREST	26	8,321.00	\$23.05	\$35.37	53.00%	\$7.70	\$60.00
NORTHERN LOWER PENNINSULA	78	20,374.00	\$23.73	\$40.45	70.00%	\$7.70	\$295.42
STATEWIDE	85	21,050.00	\$23.54	\$40.49	72.00%	\$7.70	\$295.42

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PULPWOOD in Cords (see general note 4)

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	2 <u>,177.00</u>	<u>\$10.00</u>	<u>\$17.24</u>		<u>\$5</u> .50	<u>\$94.77</u>
COPPER COUNTRY STATE FOREST	19	2,177.00	\$10.00	\$17.24	72.00%	\$5.50	\$94.77
Gwinn Management Unit	6	2,560.00	\$10.73	\$40.46	277.00%	\$12.30	\$42.98
Escanaba Management Unit	<u> </u>	1 <u>,573.00</u>	\$14.96	<u>\$18.97</u>	27.00%	<u>\$10.40</u>	<u>\$69.8</u> 1_
ESCANABA RIVER STATE FOREST	18	4,133.00	\$12.34	\$32.28	162.00%	\$10.40	\$69.81
Shingleton Management Unit	7	941.00	\$17.28	\$36.10	109.00%	\$15.05	\$46.76
Newberry Management Unit	5	865.00	\$9.39	\$10.09	7.00%	\$6.55	\$31.01
Sault Ste Marie (Naubinway Office)	7	666.00	\$9.81	\$17.66	80.00%	\$9.35	\$32.54
Sault Ste Marie (Soo Office)	3	45.00	\$4.40	\$7.14	62.00%	\$5.62	\$12.90
Sault Ste Marie (Drummond Island)	3	<u>517.00</u>	\$5.50	<u>\$5.53</u>		<u>\$5</u> .10	<u>\$10.00</u>
LAKE SUPERIOR STATE FOREST	25	3,034.00	\$11.19	\$19.00	70.00%	\$5.10	\$46.76
UPPER PENINSULA	62	9,344.00	\$11.42	\$24.46	114.00%	\$5.10	\$94.77
Gaylord Management Unit	4	342.00	\$15.41	\$26.14	70.00%	\$20.70	\$30.01
Pigeon River Country Management Unit	3	93.00	\$14.85	\$31.57	113.00%	\$22.46	\$39.27
<u>Atlanta Management Unit</u>	<u> </u>		<u>\$7.71</u>	<u>\$20.58</u>		<u>\$11.54</u>	\$24.00
MACKINAW STATE FOREST	11	647.00	\$12.81	\$25.10	96.00%	\$11.54	\$39.27
Traverse City Management Unit	2	<u> </u>	<u>\$15.81</u>	<u>\$33.99</u>		<u>\$15</u> .52	<u>\$60.3</u> 3
PERE MARQUETTE STATE FOREST	2	364.00	\$15.81	\$33.99	115.00%	\$15.52	\$60.33
Roscommon Management Unit	3	39.00	\$15.33	\$51.77	238.00%	\$8.00	\$73.54
Grayling Management Unit	1	<u>55.00</u>	<u>\$17.50</u>	<u>\$24.24 \$24.24</u>	<u> </u>	<u>\$24</u> .24	<u>\$24.2</u> 4
AUSABLE STATE FOREST	4	94.00	\$16.60	\$35.66	115.00%	\$8.00	\$73.54
NORTHERN LOWER PENNINSULA	17	1,105.00	\$14.12	\$28.92	105.00%	\$8.00	\$73.54
STATEWIDE	79	10,449.00	\$11.71	\$24.94	113.00%	\$5.10	\$94.77

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PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	10	2,122.00	\$7.67	\$14.55	90.00%	\$5.85	\$27.40
ESCANABA RIVER STATE FOREST	10	2,122.00	\$7.67	\$14.55	90.00%	\$5.85	\$27.40
Shingleton Management Unit	2	215.00	\$4.64	\$11.88	156.00%	\$6.95	\$15.43
Newberry Management Unit	4	3,368.00	\$2.56	\$8.12	217.00%	\$2.00	\$17.93
Sault Ste Marie (Naubinway Office)	3	1,017.00	\$3.91	\$3.99	2.00%	\$3.90	\$7.90
	2	1,014.00	\$3.90	<u>\$4.10</u>		<u>\$3.90</u>	\$5.00_
LAKE SUPERIOR STATE FOREST		5,614.00	\$3.12	\$6.79	118.00%	\$2.00	\$17.93
UPPER PENINSULA	21	7,736.00	\$4.37	\$8.92	104.00%	\$2.00	\$27.40
Gaylord Management Unit	3	572.00	<u>\$18.91</u>	\$38.59	104.00%	<u>\$24.35</u>	\$38.85
MACKINAW STATE FOREST	3	572.00	\$18.91	\$38.59	104.00%	\$24.35	\$38.85
NORTHERN LOWER PENNINSULA	3	572.00	\$18.91	\$38.59	104.00%	\$24.35	\$38.85
STATEWIDE	24	8,308.00	\$5.37	\$10.96	104.00%	\$2.00	\$38.85

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PULPWOOD in Cords (see general note 4)

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	1 <u>,154.00</u>	<u>\$4.87</u>	<u>\$7.37</u>	<u>51.00%</u>	<u>\$3.45</u>	<u>\$8.5</u> 4
COPPER COUNTRY STATE FOREST	5	1,154.00	\$4.87	\$7.37	51.00%	\$3.45	\$8.54
Gwinn Management Unit	3	251.00	\$14.19	\$33.25	134.00%	\$18.60	\$46.97
<u> Escanaba Management Unit </u>	<u> </u>		<u>\$18.60</u>	<u>\$28.56 </u>	<u>54.00%</u>	<u>\$28.56</u>	\$28.56
ESCANABA RIVER STATE FOREST	4	282.00	\$14.67	\$32.73	123.00%	\$18.60	\$46.97
Shingleton Management Unit	5	169.00	\$14.68	\$25.36	73.00%	\$15.00	\$30.52
Newberry Management Unit	1	30.00	\$8.05	\$8.05	0.00%	\$8.05	\$8.05
Sault Ste Marie (Naubinway Office)	2	71.00	\$6.60	\$10.78	63.00%	\$10.00	\$19.25
Sault Ste Marie (Soo Office)	2	157.00	\$12.45	\$45.58	266.00%	\$43.64	\$46.60
<u>Sault Ste Marie (Drummond Island)</u>	2		\$5.05	<u>\$5.07</u>		\$3.65	\$ <u>9.5</u> 0_
LAKE SUPERIOR STATE FOREST	12	497.00	\$11.06	\$25.76	133.00%	\$3.65	\$46.60
UPPER PENINSULA	21	1,933.00	\$7.90	\$15.80	100.00%	\$3.45	\$46.97
Gaylord Management Unit	3	126.00	\$10.82	\$29.50	173.00%	\$13.07	\$30.00
<u>Atlanta Management Unit</u>	<u> </u>	55.00	\$9.40	\$22.00		\$22.00	\$22.00
MACKINAW STATE FOREST	4	181.00	\$10.39	\$27.22	162.00%	\$13.07	\$30.00
Traverse City Management Unit	1		<u>\$17.80</u>	<u>\$31.52</u>	77.00%	<u>\$31.52</u>	\$31.52
PERE MARQUETTE STATE FOREST	1	17.00	\$17.80	\$31.52	77.00%	\$31.52	\$31.52
Grayling Management Unit	<u> </u>		<u>\$23.15</u>	\$28.02		\$28.02	\$28.02
AUSABLE STATE FOREST	1	61.00	\$23.15	\$28.02	21.00%	\$28.02	\$28.02
NORTHERN LOWER PENNINSULA	6	259.00	\$13.88	\$27.69	99.00%	\$13.07	\$31.52
STATEWIDE	27	2,192.00	\$8.60	\$17.20	100.00%	\$3.45	\$46.97

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RED PINE (31)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	5	1,213.00	\$33.41	\$75.49		\$34.43	\$94.64
COPPER COUNTRY STATE FOREST	<u> </u>	1,213.00	\$33.41	\$75.49	126.00%	\$34.43	\$94.64
Gwinn Management Unit	3	2,233.00	\$43.26	\$94.78	119.00%	\$80.00	\$394.89
Escanaba Management Unit	5	384.00	\$57.17	\$69.60	22.00%	\$55.05	\$91.45
ESCANABA RIVER STATE FOREST	8	2,617.00	\$45.30		101.00%	\$55.05	\$394.89
Shingleton Management Unit	6	5,059.00	\$57.19	\$106.49	86.00%	\$49.20	\$126.67
Newberry Management Unit	5	3,452.00	\$63.30	\$105.35	66.00%	\$71.02	\$137.25
Sault Ste Marie (Naubinway Office)	7	13,638.00	\$73.10	\$139.39	91.00%	\$63.11	\$156.11
<u>Sault Ste Marie (Soo Office)</u>	2	1,726.00	\$72.22		28.00%	<u>\$71.79</u>	<u>\$94.13</u>
LAKE SUPERIOR STATE FOREST		23,875.00	\$68.25		82.00%	\$49.20	\$156.11
UPPER PENINSULA	33	27,705.00	\$64.56	\$118.85	84.00%	\$34.43	\$394.89
Gaylord Management Unit	15	7,990.00	\$50.55	\$78.59	55.00%	\$51.42	\$100.13
Pigeon River Country Management Unit	10	2,661.00	\$46.52	\$93.55	101.00%	\$48.10	\$108.31
Atlanta Management Unit	3	215.00	\$43.07	\$48.98	<u>14.00%</u>	<u>\$19</u> .27_	\$7 <u>3.8</u> 0
MACKINAW STATE FOREST	28	10,866.00	\$49.42	\$81.67	65.00%	\$19.27	\$108.31
Traverse City Management Unit	23	13,790.00	\$45.70	\$77.60	70.00%	\$16.85	\$136.52
_Cadillac Management Unit	9	3,023.00	\$40.43		109.00% _	<u>\$35</u> . <u>18</u>	<u>\$121.46</u>
PERE MARQUETTE STATE FOREST	32	16,813.00	\$44.76	\$78.88	76.00%	\$16.85	\$136.52
Roscommon Management Unit	9	1,150.00	\$35.18	\$80.93	130.00%	\$24.50	\$98.70
Grayling Management Unit	10	1,286.00	\$37.65	\$58.51	55.00%	\$38.65	\$77.19
_ <u>Gladwin Management Unit</u>	1	3 <u>,196.0</u> 0	\$32.20	\$71.75	123.00%	<u>\$71</u> .75	<u>\$71.75</u>
AUSABLE STATE FOREST	20	5,632.00	\$34.05	\$70.60	107.00%	\$24.50	\$98.70
NORTHERN LOWER PENNINSULA	80	33,311.00	\$44.47	\$78.39	76.00%	\$16.85	\$136.52
STATEWIDE	113	61,016.00	\$53.59	\$96.76	81.00%	\$16.85	\$394.89

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	50.00	<u>\$12.35</u>	<u>\$13.00</u>	5.00%	<u>\$13.00</u>	<u>\$13.00</u>
MACKINAW STATE FOREST	1	50.00	\$12.35	\$13.00	5.00%	\$13.00	\$13.00
Grayling Management Unit	2	79.00	<u>\$12.35</u>	<u>\$12.55 </u>		\$12.36	\$16.04
AUSABLE STATE FOREST	2	79.00	\$12.35	\$12.55	2.00%	\$12.36	\$16.04
NORTHERN LOWER PENNINSULA	3	129.00	\$12.35	\$12.72	3.00%	\$12.36	\$16.04
STATEWIDE	3	129.00	\$12.35	\$12.72	3.00%	\$12.36	\$16.04

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	6	280.00	\$4.10	\$20.82		\$5.38	\$23.65
COPPER COUNTRY STATE FOREST	6	280.00	\$4.10	\$20.82	408.00%	\$5.38	\$23.65
Gwinn Management Unit	2	1,681.00	\$11.05	\$42.59	285.00%	\$37.86	\$42.76
<u> Escanaba Management Unit </u>	4	715.00	\$26.53	<u>\$27.05</u>		<u>\$24</u> .60	\$30.30
ESCANABA RIVER STATE FOREST	6	2,396.00	\$15.67	\$37.95	142.00%	\$24.60	\$42.76
Shingleton Management Unit	2	7.00	\$2.05	\$3.18	55.00%	\$2.05	\$3.63
Newberry Management Unit	2	167.00	\$2.43	\$2.43	0.00%	\$1.50	\$2.70
Sault Ste Marie (Naubinway Office)	1	202.00	\$2.25	\$2.25	0.00%	\$2.25	\$2.25
Sault Ste Marie (Drummond Island)	1	5.00	\$2.35	\$2.35	0.00%	<u>\$2.35</u>	<u>\$2.35</u>
LAKE SUPERIOR STATE FOREST	6	381.00	\$2.33	\$2.35	1.00%	\$1.50	\$3.63
UPPER PENINSULA	18	3,057.00	\$12.95	\$31.94	147.00%	\$1.50	\$42.76
STATEWIDE	18	3,057.00	\$12.95	\$31.94	147.00%	\$1.50	\$42.76

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	COLD		PRICE	COLDITAGE	COL. 4	COLDITAIOL	COLDITIOL
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	41.00	<u>\$12.70</u>	<u>\$22.25 </u>	75.00%	\$21.02	<u>\$22.46</u>
COPPER COUNTRY STATE FOREST	2	41.00	\$12.70	\$22.25	75.00%	\$21.02	\$22.46
Gwinn Management Unit	2	29.00	\$32.26	\$44.45	38.00%	\$33.70	\$96.03
<u>Escanaba Management Unit</u>		1,589.00	\$30.01	<u>\$47.63</u>	<u>59.00%</u>	<u>\$25</u> .50	<u>\$61.60</u>
ESCANABA RIVER STATE FOREST	12	1,618.00	\$30.05	\$47.57	58.00%	\$25.50	\$96.03
Shingleton Management Unit	5	2,423.00	\$20.79	\$45.81	120.00%	\$17.30	\$46.76
Newberry Management Unit	6	1,514.00	\$14.91	\$26.38	77.00%	\$8.95	\$51.19
Sault Ste Marie (Naubinway Office)	7	1,317.00	\$14.65	\$33.15	126.00%	\$13.55	\$39.46
<u>Sault Ste Marie (Soo Office)</u>	2	578.00	\$21.17	<u>\$58.61</u>	<u> </u>	<u>\$21</u> .02	<u>\$61.18</u>
LAKE SUPERIOR STATE FOREST	20	5,832.00	\$17.92	\$39.17	119.00%	\$8.95	\$61.18
UPPER PENINSULA	34	7,491.00	\$20.51	\$40.89	99.00%	\$8.95	\$96.03
Gaylord Management Unit	14	3,176.00	\$30.34	\$52.51	73.00%	\$23.76	\$77.02
Pigeon River Country Management Unit	7	580.00	\$26.33	\$36.73	39.00%	\$23.80	\$71.06
Atlanta Management Unit	5		<u></u>	<u>\$23.62 </u>		<u>\$8.00</u>	\$27.53_
MACKINAW STATE FOREST	26	4,108.00	\$28.74	\$47.81	66.00%	\$8.00	\$77.02
Traverse City Management Unit	17	2,311.00	\$19.97	\$32.86	65.00%	\$19.20	\$72.68
Cadillac Management Unit		2,525.00	<u>\$16.66</u>	<u>\$30.52</u>	<u> </u>	<u>\$14</u> .94	\$60.22_
PERE MARQUETTE STATE FOREST	31	4,836.00	\$18.24	\$31.64	73.00%	\$14.94	\$72.68
Roscommon Management Unit	10	411.00	\$31.70	\$75.74	139.00%	\$15.55	\$244.40
Grayling Management Unit	6	366.00	\$24.36	\$31.24	28.00%	\$25.60	\$132.31
Gladwin Management Unit	<u> </u>			\$35.37	<u> </u>	<u>\$35</u> .37	\$3 <u>5.3</u> 7
AUSABLE STATE FOREST	17	1,044.00	\$29.22	\$49.82	70.00%	\$15.55	\$244.40
NORTHERN LOWER PENNINSULA	74	9,988.00	\$23.71	\$40.19	70.00%	\$8.00	\$244.40
STATEWIDE	108	17,479.00	\$22.34	\$40.49	81.00%	\$8.00	\$244.40