

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2017 TO 12/31/2017

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	7.80	<u>\$10</u> 2.83	<u>\$102.89</u>	0.00%	\$35.85	<u>\$141.00</u>
MACKINAW STATE FOREST	4	7.80	\$102.83	\$102.89	0.00%	\$35.85	\$141.00
NORTHERN LOWER PENNINSULA	4	7.80	\$102.83	\$102.89	0.00%	\$35.85	\$141.00
STATEWIDE	4	7.80	\$102.83	\$102.89	0.00%	\$35.85	\$141.00

BASSWOOD (05)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	11	554.90	\$118.00	\$162.20	37.00%	\$78.00	\$201.07
Crystal Falls Management Unit	<u>18</u>	1,049.70	\$ <u>210.04</u>		<u>55.00%</u>	<u>\$165</u> .00	<u>\$449.03</u>
COPPER COUNTRY STATE FOREST	29	1,604.60	\$178.21	\$269.06	51.00%	\$78.00	\$449.03
Gwinn Management Unit	6	59.30	\$169.01	\$173.34	3.00%	\$59.00	\$211.01
<u>Escanaba Management Unit</u>			\$130.00	<u>\$155.13</u>	<u> </u>	<u>\$120.00</u>	<u>\$200.00</u>
ESCANABA RIVER STATE FOREST	16	167.20	\$143.83	\$161.59	12.00%	\$59.00	\$211.01
Shingleton Management Unit	2	12.10	\$134.00	\$142.39	6.00%	\$134.00	\$163.00
Newberry Management Unit	2	20.50	\$133.00	\$143.78	8.00%	\$141.00	\$150.04
<u>Sault Ste Marie (Soo Office)</u>	2	4.90		<u>\$158.12</u>	<u>14.00%</u>	<u>\$143.00</u>	<u>\$200.00</u>
LAKE SUPERIOR STATE FOREST	6	37.50	\$134.00	\$145.20	8.00%	\$134.00	\$200.00
UPPER PENNINSULA	51	1,809.30	\$174.11	\$256.56	47.00%	\$59.00	\$449.03
Gaylord Management Unit	23	1,713.10	\$65.57	\$80.65	23.00%	\$59.00	\$156.45
Pigeon River Country Management Unit	1	7.60	\$79.00	\$89.00	13.00%	\$89.00	\$89.00
Atlanta Management Unit	9			<u>\$107.53</u>		<u> </u>	<u></u>
MACKINAW STATE FOREST	33	2,414.10	\$70.19	\$88.40	26.00%	\$59.00	\$163.31
Traverse City Management Unit	15	944.20	\$104.51	\$153.28	47.00%	\$92.04	\$272.49
<u>Cadillac Management Unit</u>	3	<u>141.90</u>		<u>\$140.56</u>	<u> </u>	<u>\$105</u> .00	<u></u>
PERE MARQUETTE STATE FOREST	18	1,086.10	\$102.16	\$151.61	48.00%	\$92.04	\$272.49
Grayling Management Unit	6		\$84.76	<u>\$170.09</u>	101.00%	\$75.16	\$238.43
AUSABLE STATE FOREST	6	200.70	\$84.76	\$170.09	101.00%	\$75.16	\$238.43
NORTHERN LOWER PENNINSULA	57	3,700.90	\$80.37	\$111.38	39.00%	\$59.00	\$272.49
STATEWIDE	108	5,510.20	\$111.15	\$159.05	43.00%	\$59.00	\$449.03

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#### SAWTIMBER in MBF (see general note 3)

Baraga Management Unit

UPPER PENNINSULA

STATEWIDE

Escanaba Management Unit

COPPER COUNTRY STATE FOREST

ESCANABA RIVER STATE FOREST

BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1		<u>\$67.00</u>	<u> </u>	4.00%	<u>\$70</u> .00	\$70.00
ESCANABA RIVER STATE FOREST	1	16.90	\$67.00	\$70.00	4.00%	\$70.00	\$70.00
Shingleton Management Unit		7.50_	<u>\$61.00</u>	\$65.00		<u>\$65</u> .00	\$65.00
LAKE SUPERIOR STATE FOREST	1	7.50	\$61.00	\$65.00	7.00%	\$65.00	\$65.00
UPPER PENNINSULA	2	24.40	\$65.16	\$68.46	5.00%	\$65.00	\$70.00
Gaylord Management Unit	25	818.80	\$46.94	\$78.77	68.00%	\$36.00	\$189.35
Pigeon River Country Management Unit	1	6.10	\$78.00	\$88.00	13.00%	\$88.00	\$88.00
Atlanta Management Unit	3			<u>\$100.41</u>	24.00%	<u> </u>	<u>\$133.89</u>
MACKINAW STATE FOREST	29	997.40	\$53.00	\$82.57	56.00%	\$36.00	\$189.35
Traverse City Management Unit	14	507.50	\$89.89	\$123.21	37.00%	\$81.52	\$189.57
Cadillac Management Unit	3			<u>\$108.60</u>	<u>17.00%</u>		<u></u>
PERE MARQUETTE STATE FOREST	17	583.00	\$90.23	\$121.32	34.00%	\$65.29	\$189.57
Roscommon Management Unit	1	0.40	\$90.00	\$116.40	29.00%	\$116.40	\$116.40
Grayling Management Unit				<u>\$88.17</u>		<u>\$88</u> . <u>17</u>	<u>\$88.1</u> 7_
AUSABLE STATE FOREST	2	23.60	\$84.10	\$88.65	5.00%	\$88.17	\$116.40
NORTHERN LOWER PENNINSULA	48	1,604.00	\$66.99	\$96.74	44.00%	\$36.00	\$189.57
STATEWIDE	50	1,628.40	\$66.96	\$96.32	44.00%	\$36.00	\$189.57
BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)

**\$97.86** 

\$97.86

\$106.09

\$106.09

\$99.33

\$99.33

<u>\$94.34</u>

\$94.34

\$92.72

\$92.72

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\$94.05

4.00%

4.00%

14.00%

14.00%

6.00%

6.00%

\$40.00

\$40.00

\$100.00

\$100.00

\$40.00

\$40.00

\$105.00

\$105.00

\$109.54

\$109.54

\$109.54

\$109.54

21.60

21.60

4.70

4.70

26.30

26.30

6

6

3

3

9

9

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BLACK CHERRY (49)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE		
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	93.10	\$134.87	\$229.28	70.00%	\$89.00	\$243.95
Crystal Falls Management Unit	2	145.90	\$88.00	\$247.47	181.00%	\$200.00	\$254.84
COPPER COUNTRY STATE FOREST	9	239.00	<u> </u>	<u> </u>	126.00%	\$89.00	\$254.84
Gwinn Management Unit	3	33.60	\$61.13	\$63.88	4.00%	\$39.00	\$155.01
ESCANABA RIVER STATE FOREST		33.60	<u>\$61.13</u>	<u>\$63.88</u>	4.00%	<u> </u>	\$155.01
Shingleton Management Unit	5	17.70	\$118.48	\$138.19	17.00%	\$124.00	\$157.00
Newberry Management Unit	3	39.40	\$110.58	\$196.42	78.00%	\$90.00	\$200.06
Sault Ste Marie (Naubinway Office)	2		\$119.68 _	<u> </u>		\$375.00	<u>\$677.53</u>
LAKE SUPERIOR STATE FOREST	10	59.00	\$113.24	\$190.34	68.00%	\$90.00	\$677.53
UPPER PENNINSULA	22	331.60	\$102.93	\$213.60	108.00%	\$39.00	\$677.53
Gaylord Management Unit	10		\$178.62	\$263.56	48.00%	\$161.00	\$308.01
MACKINAW STATE FOREST	10	116.00	\$178.62	\$263.56	48.00%	\$161.00	\$308.01
Traverse City Management Unit	23	322.30	\$193.76	\$245.04	26.00%	\$160.42	\$443.10
Cadillac Management Unit	6		\$115.10	\$163.26	42.00%	\$119.00	\$316.48_
PERE MARQUETTE STATE FOREST	29	365.30	\$184.50	\$235.41	28.00%	\$119.00	\$443.10
Gladwin Management Unit	1	4.00	\$93.00	<u>\$100.00</u>	8.00%	\$100.00	\$100.00
AUSABLE STATE FOREST	1	4.00	\$93.00	\$100.00	8.00%	\$100.00	\$100.00
NORTHERN LOWER PENNINSULA	40	485.30	\$182.34	\$241.03	32.00%	\$100.00	\$443.10
STATEWIDE	62	816.90	\$150.10	\$229.89	53.00%	\$39.00	\$677.53
BLACK SPRUCE (22)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Roscommon Management Unit	1	16.20	\$40.00	\$51.68	29.00%	\$51.68	\$51.68
AUSABLE STATE FOREST	1	16.20	\$40.00	\$51.68			\$51.68
NORTHERN LOWER PENNINSULA	1	16.20	\$40.00	\$51.68	29.00%	\$51.68	\$51.68
STATEWIDE	1	16.20	\$40.00	\$51.68	29.00%	\$51.68	\$51.68

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SAWTIMBER in MBF (see general note 3)

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	1.50	\$93.00	\$96.91	4.00%	\$96.91	\$96.91
ESCANABA RIVER STATE FOREST	1	1.50	\$93.00	\$96.91	4.00%	\$96.91	\$96.91
UPPER PENNINSULA	1	1.50	\$93.00	\$96.91	4.00%	\$96.91	\$96.91
STATEWIDE	1	1.50	\$93.00	\$96.91	4.00%	\$96.91	\$96.91

IRONWOOD (61)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	0.60	<u>\$4</u> 5.00	<u>\$100.00</u>	122.00%	\$100.00	\$100.00
MACKINAW STATE FOREST	1	0.60	\$45.00	\$100.00	122.00%	\$100.00	\$100.00
NORTHERN LOWER PENNINSULA	1	0.60	\$45.00	\$100.00	122.00%	\$100.00	\$100.00
STATEWIDE	1	0.60	\$45.00	\$100.00	122.00%	\$100.00	\$100.00

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	40.20	\$47.24	\$52.53	11.00%	\$31.00	\$53.54
Atlanta Management Unit	<u> </u>		<u>\$50.00</u>	<u>\$55.80</u>	<u>12.00%</u>	<u>\$55</u> .80	<u>\$55.80</u>
MACKINAW STATE FOREST	3	58.60	\$48.11	\$53.56	11.00%	\$31.00	\$55.80
Cadillac Management Unit	3		<u>\$30.86</u>	<u>\$30.86 \$30.86 </u>		<u>\$30</u> .00	<u>\$38.0</u> 0
PERE MARQUETTE STATE FOREST	3	143.70	\$30.86	\$30.86	0.00%	\$30.00	\$38.00
Roscommon Management Unit	2	105.70	\$35.16	\$39.71	13.00%	\$36.00	\$58.14
_Gladwin Management Unit	<u> </u>		\$32.00	<u>\$32.00 </u>		\$32.00	<u>\$32.00</u>
AUSABLE STATE FOREST	3	118.30	\$34.83	\$38.89	12.00%	\$32.00	\$58.14
NORTHERN LOWER PENNINSULA	9	320.60	\$35.48	\$37.97	7.00%	\$30.00	\$58.14
STATEWIDE	9	320.60	\$35.48	\$37.97	7.00%	\$30.00	\$58.14

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	10.80	<u>\$23</u> 7.00	<u>\$237.00</u>	0.00%	\$237.00	<u>\$237.00</u>
COPPER COUNTRY STATE FOREST	1	10.80	\$237.00	\$237.00	0.00%	\$237.00	\$237.00
UPPER PENNINSULA	1	10.80	\$237.00	\$237.00	0.00%	\$237.00	\$237.00
STATEWIDE	1	10.80	\$237.00	\$237.00	0.00%	\$237.00	\$237.00

MIXED ASPEN (80)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	1	5.00	\$60.00	\$60.00		\$60.00	\$60.00
COPPER COUNTRY STATE FOREST	· <u> </u>	5.00	\$60.00	\$60.00		\$60.00	\$60.00
UPPER PENNINSULA	1	5.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
Gaylord Management Unit	43	2,101.50	\$51.12	\$73.16	43.00%	\$41.00	\$185.85
Pigeon River Country Management Unit	1	244.60	\$68.00	\$85.00	25.00%	\$85.00	\$85.00
_Atlanta Management Unit		1 <u>,839.80</u>		<u>\$115.53</u>	<u>48.00%</u>	<u> </u>	<u>\$148.29</u>
MACKINAW STATE FOREST	69	4,185.90	\$63.84	\$92.48	45.00%	\$41.00	\$185.85
Traverse City Management Unit	38	2,033.00	\$100.82	\$140.32	39.00%	\$82.15	\$259.43
Cadillac Management Unit	<u>18</u>	2,379.70	\$115.57	<u>\$149.83</u>	<u>30.00%</u>	\$90.00	<u>\$300.00</u>
PERE MARQUETTE STATE FOREST	56	4,412.70	\$108.78	\$145.45	34.00%	\$82.15	\$300.00
Roscommon Management Unit	14	455.70	\$72.31	\$82.50	14.00%	\$62.00	\$121.00
Grayling Management Unit	10	519.80	\$67.58	\$125.27	85.00%	\$60.00	\$183.64
_Gladwin Management Unit	1	<u> </u>	<u>\$33.00</u>	<u>\$33.00</u>		<u>\$33</u> .00	<u>\$33.0</u> 0
AUSABLE STATE FOREST	25	1,033.30	\$67.73	\$101.25	49.00%	\$33.00	\$183.64
NORTHERN LOWER PENNINSULA	150	9,631.90	\$84.84	\$117.69	39.00%	\$33.00	\$300.00
STATEWIDE	151	9,636.90	\$84.83	\$117.66	39.00%	\$33.00	\$300.00

MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	25.80	\$122.00	<u>\$122.00</u>	0.00%	\$122.00	\$122.00
MACKINAW STATE FOREST	1	25.80	\$122.00	\$122.00	0.00%	\$122.00	\$122.00
NORTHERN LOWER PENNINSULA	1	25.80	\$122.00	\$122.00	0.00%	\$122.00	\$122.00
STATEWIDE	1	25.80	\$122.00	\$122.00	0.00%	\$122.00	\$122.00

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	3	13.00	\$115.54	\$118.98	3.00%	\$108.00	\$123.00
<u>Atlanta Management Unit</u>	9_		<u>\$118.53</u>	<u>\$145.97</u>		<u>\$120.00</u>	<u>\$185.23</u>
MACKINAW STATE FOREST	12	230.00	\$118.36	\$144.44	22.00%	\$108.00	\$185.23
Traverse City Management Unit	7	810.10	\$97.31	\$151.95	56.00%	\$93.78	\$200.00
Cadillac Management Unit	7	532.80	<u>\$167.00</u>	<u>\$245.63 (\$245.63</u>	47.00%	<u>\$169.00</u>	<u>\$372.70</u>
PERE MARQUETTE STATE FOREST	14	1,342.90	\$124.96	\$189.12	51.00%	\$93.78	\$372.70
Roscommon Management Unit	15	844.30	\$118.46	\$163.26	38.00%	\$97.00	\$272.38
Grayling Management Unit	13	1,300.30	\$186.39	\$317.47	70.00%	\$134.00	\$567.03
<u>Gladwin Management Unit</u>	4		<u>\$143.67</u>	<u>\$201.27 </u>	<u> </u>	<u>\$130.00</u>	<u>\$389.96</u>
AUSABLE STATE FOREST	32	2,837.40	\$155.75	\$243.21	56.00%	\$97.00	\$567.03
NORTHERN LOWER PENNINSULA	58	4,410.30	\$144.42	\$221.59	53.00%	\$93.78	\$567.03
STATEWIDE	58	4,410.30	\$144.42	\$221.59	53.00%	\$93.78	\$567.03

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1		\$38.00	<u>\$38.00</u>	0.00%	\$38.00	\$38.00
COPPER COUNTRY STATE FOREST	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
UPPER PENNINSULA	1	26.10	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
Atlanta Management Unit	2		\$81.00	<u>\$94.23</u>		\$85.00	\$107.80
MACKINAW STATE FOREST	2	66.20	\$81.00	\$94.23	16.00%	\$85.00	\$107.80
NORTHERN LOWER PENNINSULA	2	66.20	\$81.00	\$94.23	16.00%	\$85.00	\$107.80
STATEWIDE	3	92.30	\$68.84	\$78.33	14.00%	\$38.00	\$107.80

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	6.00	\$52.00	\$54.05	4.00%	\$54.05	\$54.05
Pigeon River Country Management Unit	2	47.80	\$43.00	\$65.32	52.00%	\$50.10	\$69.19
<u>Atlanta Management Unit</u>		23.90		<u> </u>	<u> </u>	<u> </u>	<u>\$75.99</u>
MACKINAW STATE FOREST	4	77.70	\$46.46	\$67.73	46.00%	\$50.10	\$75.99
NORTHERN LOWER PENNINSULA	4	77.70	\$46.46	\$67.73	46.00%	\$50.10	\$75.99
STATEWIDE	4	77.70	\$46.46	\$67.73	46.00%	\$50.10	\$75.99

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	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
PAPER BIRCH (10)	# OF SALES SOLD		AVERAGE	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	SOLD		-	SOLD PRICE		SOLD PRICE	SOLD PRICE
	(1)	( <b>2</b> )	PRICE	(A)	COL. 4	(6)	(7)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	14.20	\$42.41	\$47.35		\$10.00	\$110.98
<u>Crystal Falls Management Unit</u>		<u>31.60</u>	<u>\$96.43</u>		<u>27.00%</u> _		<u>\$155.00</u>
COPPER COUNTRY STATE FOREST	9	45.80	\$79.68	\$99.31	25.00%	\$10.00	\$155.00
Gwinn Management Unit	4	50.50	\$68.22	\$108.53	59.00%	\$65.01	\$137.69
Escanaba Management Unit	7	21.00	\$84.98	\$106.10	25.00%	\$90.00	\$125.00
ESCANABA RIVER STATE FOREST	_ <u> </u>	71.50	\$73.14		47.00%	\$65.01	\$137.69
Shingleton Management Unit	4	14.30	\$95.94	\$114.20	19.00%	\$75.00	\$150.51
Newberry Management Unit	7	122.20	\$96.88	\$112.13	16.00%	\$63.00	\$155.22
Sault Ste Marie (Soo Office)		7.80	\$66.00	<u>\$71.00</u>	8.00%	\$71.00	<u> </u>
LAKE SUPERIOR STATE FOREST	12	144.30	\$95.11	\$110.11	16.00%	\$63.00	\$155.22
UPPER PENNINSULA	32	261.60	\$86.41	\$107.59	25.00%	\$10.00	\$155.22
Gaylord Management Unit	6	35.50	\$53.33	\$73.42	38.00%	\$35.85	\$106.80
Atlanta Management Unit	5 _		\$57.38	<u>\$78.32</u>	<u>36.00%</u>	<u>\$58</u> .00	<u>\$114.50</u>
MACKINAW STATE FOREST	11	57.00	\$54.86	\$75.27	37.00%	\$35.85	\$114.50
Traverse City Management Unit	5	12.20	<u>\$25.45</u>	\$33.28		\$28.00	<u>\$56.0</u> 1
PERE MARQUETTE STATE FOREST	5	12.20	\$25.45	\$33.28	31.00%	\$28.00	\$56.01
NORTHERN LOWER PENNINSULA	16	69.20	\$49.67	\$67.87	37.00%	\$28.00	\$114.50
STATEWIDE	48	330.80	\$78.72	\$99.28	26.00%	\$10.00	\$155.22

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	18	608.00	\$211.37	\$293.77	39.00%	\$43.00	\$442.81
Crystal Falls Management Unit	<u> </u>	<u> </u>	\$ <u>20</u> 3.83 _	<u>\$249.21</u>	<u>22.00%</u> _	<u>\$154</u> .00	<u>\$320.00</u>
COPPER COUNTRY STATE FOREST	30	773.70	\$209.75	\$284.23	36.00%	\$43.00	\$442.81
Gwinn Management Unit	11	295.60	\$116.15	\$135.82	17.00%	\$46.00	\$212.80
<u>Escanaba Management Unit</u>	<u> </u>	<u> </u>	<u>\$238.80</u>	<u>\$269.19</u>	<u> </u>	<u>\$178.00</u>	<u>\$331.04</u>
ESCANABA RIVER STATE FOREST	25	394.20	\$146.83	\$169.18	15.00%	\$46.00	\$331.04
Shingleton Management Unit	10	120.70	\$105.66	\$166.35	57.00%	\$85.00	\$263.00
Newberry Management Unit	18	1,041.20	\$86.46	\$132.28	53.00%	\$39.00	\$354.46
Sault Ste Marie (Naubinway Office)	5	51.10	\$92.95	\$183.66	98.00%	\$82.23	\$533.76
<u>Sault Ste Marie (Soo Office)</u>	5	51.50	<u>\$124.51</u>	<u>\$248.56</u>	100.00% _	<u>\$60</u> .00	<u>\$344.17 (\$3</u>
LAKE SUPERIOR STATE FOREST	38	1,264.50	\$90.11	\$142.34	58.00%	\$39.00	\$533.76
UPPER PENNINSULA	93	2,432.40	\$137.36	\$191.82	40.00%	\$39.00	\$533.76
Gaylord Management Unit	30	884.50	\$150.70	\$195.99	30.00%	\$101.00	\$292.07
Pigeon River Country Management Unit	1	9.50	\$122.00	\$133.00	9.00%	\$133.00	\$133.00
Atlanta Management Unit	<u> </u>		<u>\$125.85</u>	<u>\$178.45</u>	42.00%	<u>\$120.00</u>	<u>\$259.04</u>
MACKINAW STATE FOREST	50	1,185.50	\$144.36	\$191.18	32.00%	\$101.00	\$292.07
Traverse City Management Unit	35	1,203.70	\$128.87	\$162.84	26.00%	\$98.78	\$374.53
Cadillac Management Unit		579.00	<u>\$125.79</u>	<u>\$150.93</u>	20.00%	\$80.28	<u>\$273.5</u> 4
PERE MARQUETTE STATE FOREST	54	1,782.70	\$127.87	\$158.97	24.00%	\$80.28	\$374.53
Roscommon Management Unit	8	82.10	\$49.91	\$62.42	25.00%	\$42.00	\$122.88
Grayling Management Unit	5	76.40	\$47.87	\$56.24	17.00%	\$48.00	\$75.79
_Gladwin Management Unit	<u> </u>		\$24.69	<u>\$24.69 </u>		<u>\$24.00</u>	<u>\$51.00</u>
AUSABLE STATE FOREST	15	240.60	\$40.66	\$47.58	17.00%	\$24.00	\$122.88
NORTHERN LOWER PENNINSULA	119	3,208.80	\$127.42	\$162.52	28.00%	\$24.00	\$374.53
STATEWIDE	212	5,641.20	\$131.71	\$175.15	33.00%	\$24.00	\$533.76

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	58.30	\$189.21	\$194.21	3.00%	\$114.00	\$316.51
Crystal Falls Management Unit	1	<u>3.40</u>	<u>\$131.00</u>	<u>\$150.00</u>		<u>\$150</u> .00	<u>\$150.00</u>
COPPER COUNTRY STATE FOREST	5	61.70	\$186.00	\$191.77	3.00%	\$114.00	\$316.51
Gwinn Management Unit	6	26.70	\$239.79	\$253.42	6.00%	\$92.00	\$290.21
<u>Escanaba Management Unit</u>	<u>3</u> 3		\$240.09	<u>\$427.53</u>		<u>\$225</u> .14	<u>\$500.00</u>
ESCANABA RIVER STATE FOREST	9	70.70	\$239.98	\$361.78	51.00%	\$92.00	\$500.00
Shingleton Management Unit	1	0.30	\$243.00	\$243.23	0.00%	\$243.23	\$243.23
Sault Ste Marie (Soo Office)	2	27.10	<u>\$246.76</u>	<u>\$326.52</u>		<u>\$178.00</u>	\$350.00
LAKE SUPERIOR STATE FOREST	3	27.40	\$246.72	\$325.60	32.00%	\$178.00	\$350.00
UPPER PENNINSULA	17	159.80	\$220.29	\$289.94	32.00%	\$92.00	\$500.00
Gaylord Management Unit	12	1,016.90	\$167.85	\$312.11	86.00%	\$169.00	\$413.89
Pigeon River Country Management Unit	1	6.90	\$178.00	\$178.00	0.00%	\$178.00	\$178.00
<u>Atlanta Management Unit</u>		3 <u>,699.9</u> 0		<u>\$222.43</u>	<u>47.00%</u>	<u>\$135</u> .00	<u>\$300.34</u>
MACKINAW STATE FOREST	34	4,723.70	\$155.28	\$241.67	56.00%	\$135.00	\$413.89
Traverse City Management Unit	19	1,642.70	\$166.19	\$271.96	64.00%	\$148.00	\$431.18
Cadillac Management Unit		1,209.30	<u>\$22</u> 5.98	<u>\$274.23</u>	2 <u>1.00%</u>	<u>\$172.00</u>	<u>\$499.43</u>
PERE MARQUETTE STATE FOREST	35	2,852.00	\$191.54	\$272.92	42.00%	\$148.00	\$499.43
Roscommon Management Unit	5	185.10	\$192.69	\$287.52	49.00%	\$190.00	\$390.97
Grayling Management Unit	<u> </u>	3 <u>,222.80</u>	<u>\$250.19</u>	<u></u>	27.00%	<u>\$199</u> .00	<u>\$645.75</u>
AUSABLE STATE FOREST	18	3,407.90	\$247.06	\$315.31	28.00%	\$190.00	\$645.75
NORTHERN LOWER PENNINSULA	87	10,983.60	\$193.18	\$272.63	41.00%	\$135.00	\$645.75
STATEWIDE	104	11,143.40	\$193.56	\$272.88	41.00%	\$92.00	\$645.75

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	142.40	\$132.00	\$132.00	0.00%	\$132.00	\$132.00
Crystal Falls Management Unit	5	<u> </u>		<u>\$162.86</u>	<u> </u>	<u>\$133.00</u>	<u>\$200.85</u>
COPPER COUNTRY STATE FOREST	6	330.20	\$139.84	\$149.55	7.00%	\$132.00	\$200.85
Gwinn Management Unit	4		<u>\$175.62</u>	<u>\$244.72 </u>	<u> </u>	<u>\$101.00</u>	<u>\$272.54</u>
ESCANABA RIVER STATE FOREST	4	341.10	\$175.62	\$244.72	39.00%	\$101.00	\$272.54
Shingleton Management Unit	1	7.70	\$135.00	\$135.23	0.00%	\$135.23	\$135.23
Newberry Management Unit	2	1,019.70	\$178.02	\$185.86	4.00%	\$176.14	\$190.00
Sault Ste Marie (Soo Office)	<u> </u>		\$142.00 _	<u>\$179.00</u>		<u>\$179.00</u>	<u>\$179.00</u>
LAKE SUPERIOR STATE FOREST	4	1,056.70	\$176.71	\$185.30	5.00%	\$135.23	\$190.00
UPPER PENNINSULA	14	1,728.00	\$169.45	\$190.20	12.00%	\$101.00	\$272.54
Gaylord Management Unit	19	3,444.00	\$112.91	\$145.45	29.00%	\$95.00	\$301.87
Pigeon River Country Management Unit	8	2,374.70	\$121.18	\$143.14	18.00%	\$125.00	\$199.52
Atlanta Management Unit		9 <u>,851.60</u>	<u>\$13</u> 4.95 _	<u>\$157.91</u>	<u> </u>	<u>\$125.00</u>	<u>\$240.64</u>
MACKINAW STATE FOREST	56	15,670.30	\$128.02	\$152.93	19.00%	\$95.00	\$301.87
Traverse City Management Unit	28	6,828.40	\$115.86	\$164.28	42.00%	\$90.00	\$228.58
Cadillac Management Unit		5,494.90	<u>\$96.10 </u>	<u>\$152.72</u>	<u> </u>	<u>\$107.00</u>	<u>\$335.41</u>
PERE MARQUETTE STATE FOREST	48	12,323.30	\$107.05	\$159.12	49.00%	\$90.00	\$335.41
Roscommon Management Unit	9	2,554.70	\$135.26	\$143.97	6.00%	\$117.00	\$170.00
Grayling Management Unit	15	5,645.30	\$136.72	\$177.89	30.00%	\$146.00	\$274.40
Gladwin Management Unit	3	1,590.20	<u>\$117.54</u>	<u>\$136.84</u>	<u> </u>	<u> </u>	<u>\$160.00</u>
AUSABLE STATE FOREST	27	9,790.20	\$133.23	\$162.37	22.00%	\$70.00	\$274.40
NORTHERN LOWER PENNINSULA	131	37,783.80	\$122.53	\$157.40	28.00%	\$70.00	\$335.41

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	15	1,494.90	\$404.14	\$504.25	25.00%	\$84.00	\$590.00
Crystal Falls Management Unit			\$421.65	<u> </u>	<u> </u>	<u>\$312.00</u>	<u>\$1,127.95</u>
COPPER COUNTRY STATE FOREST	36	2,263.70	\$410.09	\$535.39	31.00%	\$84.00	\$1,127.95
Gwinn Management Unit	13	490.40	\$315.32	\$371.99	18.00%	\$149.00	\$953.89
Escanaba Management Unit			<u>\$337.02</u>	<u>\$447.62</u>		\$326.00	<u>\$670.85</u>
ESCANABA RIVER STATE FOREST	25	775.10	\$323.29	\$399.77	24.00%	\$149.00	\$953.89
Shingleton Management Unit	8	415.80	\$366.50	\$481.52	31.00%	\$214.00	\$751.00
Newberry Management Unit	14	759.40	\$401.31	\$488.15	22.00%	\$200.00	\$565.00
Sault Ste Marie (Naubinway Office)	8	522.00	\$482.78	\$789.98	64.00%	\$450.00	\$1,971.65
Sault Ste Marie (Soo Office)	5		\$375.82 _	<u>\$390.67</u>	<u> </u>	\$225.00	<u>\$640.00</u>
LAKE SUPERIOR STATE FOREST	35	1,782.60	\$415.83	\$570.32	37.00%	\$200.00	\$1,971.65
UPPER PENNINSULA	96	4,821.40	\$398.26	\$526.50	32.00%	\$84.00	\$1,971.65
Gaylord Management Unit	28	3,693.60	\$265.33	\$385.19	45.00%	\$238.00	\$572.04
Pigeon River Country Management Unit	1	70.20	\$314.00	\$342.00	9.00%	\$342.00	\$342.00
Atlanta Management Unit	8		<u>\$412.17</u>	<u> </u>		<u>\$418.00</u>	<u>\$1,080.53</u>
MACKINAW STATE FOREST	37	4,125.60	\$279.03	\$398.84	43.00%	\$238.00	\$1,080.53
Traverse City Management Unit	19	1,439.00	\$281.10	\$368.92	31.00%	\$237.00	\$751.70
Cadillac Management Unit	3		<u>\$177.25</u>	<u>\$268.00 </u>	<u>51.00%</u>	<u>\$123.09</u>	\$300.00
PERE MARQUETTE STATE FOREST	22	1,606.10	\$270.29	\$358.42	33.00%	\$123.09	\$751.70
Grayling Management Unit	7	438.90	<u>\$352.35</u>	<u>\$421.64</u>		<u>\$271.85</u>	\$503.00
AUSABLE STATE FOREST	7	438.90	\$352.35	\$421.64	20.00%	\$271.85	\$503.00
NORTHERN LOWER PENNINSULA	66	6,170.60	\$281.97	\$389.94	38.00%	\$123.09	\$1,080.53
STATEWIDE	162	10,992.00	\$332.98	\$449.84	35.00%	\$84.00	\$1,971.65

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# SAWTIMBER in MBF (see general note 3)

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	1.90	<u>\$38.00</u>	<u>\$38.00 \$38.00</u>	0.00%	\$38.00	<u>\$38.0</u> 0
COPPER COUNTRY STATE FOREST	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
UPPER PENNINSULA	1	1.90	\$38.00	\$38.00	0.00%	\$38.00	\$38.00
Atlanta Management Unit	1	<u> </u>	\$66.00	<u> </u>	9.00%	<u>\$71</u> .86	<u>\$71.86</u>
MACKINAW STATE FOREST	1	30.80	\$66.00	\$71.86	9.00%	\$71.86	\$71.86
NORTHERN LOWER PENNINSULA	1	30.80	\$66.00	\$71.86	9.00%	\$71.86	\$71.86
STATEWIDE	2	32.70	\$64.37	\$69.89	9.00%	\$38.00	\$71.86

WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	530.40	\$76.03	\$119.08	57.00%	\$87.00	\$141.04
Crystal Falls Management Unit	7	<u> </u>	<u>\$63.86</u>	<u>\$120.32</u>	<u> </u>	<u>\$90</u> .00	<u>\$1</u> 5 <u>5.0</u> 7_
COPPER COUNTRY STATE FOREST	12	613.80	\$74.37	\$119.25	60.00%	\$87.00	\$155.07
Gwinn Management Unit	5	33.80	\$51.26	\$59.93	17.00%	\$50.00	\$104.48
<u>Escanaba Management Unit</u>	7		\$60.28	<u>\$95.70</u>	<u>59.00%</u>	<u> </u>	<u>\$102.24</u>
ESCANABA RIVER STATE FOREST	12	103.00	\$57.32	\$83.96	46.00%	\$50.00	\$104.48
Newberry Management Unit	1	5.10	\$44.00	\$63.00	43.00%	\$63.00	\$63.00
Sault Ste Marie (Soo Office)	1	2.70	\$66.00	\$100.00	52.00%	\$100.00	\$100.00
Sault Ste Marie (Drummond Island)	<u> </u>	9.60	<u>\$101.00</u>	<u>\$102.00</u>		<u>\$102.00</u>	<u>\$102.00</u>
LAKE SUPERIOR STATE FOREST	3	17.40	\$78.86	\$90.26	14.00%	\$63.00	\$102.00
UPPER PENNINSULA	27	734.20	\$72.09	\$113.61	58.00%	\$50.00	\$155.07
Gaylord Management Unit	13	3,339.70	\$72.86	\$114.06	57.00%	\$77.00	\$147.43
Atlanta Management Unit	<u> </u>			<u> </u>		<u> </u>	\$79.00_
MACKINAW STATE FOREST	14	3,489.00	\$73.21	\$112.56	54.00%	\$77.00	\$147.43
Traverse City Management Unit	2	23.10	\$49.02	<u>\$61.71</u>		<u>\$60</u> .49	\$67.38
PERE MARQUETTE STATE FOREST	2	23.10	\$49.02	\$61.71	26.00%	\$60.49	\$67.38
NORTHERN LOWER PENNINSULA	16	3,512.10	\$73.05	\$112.23	54.00%	\$60.49	\$147.43
STATEWIDE	43	4,246.30	\$72.89	\$112.47	54.00%	\$50.00	\$155.07

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WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	<u> </u>	1.20	<u>\$66.00</u>	<u>\$100.06</u>	<u> </u>	<u>\$100.06</u>	<u>\$100.06</u>
ESCANABA RIVER STATE FOREST	1	1.20	\$66.00	\$100.06	52.00%	\$100.06	\$100.06
UPPER PENNINSULA	1	1.20	\$66.00	\$100.06	52.00%	\$100.06	\$100.06
Gaylord Management Unit	3	12.50	\$115.86	\$117.74	2.00%	\$116.00	\$119.00
_Atlanta Management Unit	4	<u>51.30</u>	\$71.92	<u>\$132.64</u>	<u> </u>	<u>\$97</u> .20	<u>\$135.36</u>
MACKINAW STATE FOREST	7	63.80	\$80.53	\$129.72	61.00%	\$97.20	\$135.36
Traverse City Management Unit	14	288.10	\$42.41	\$73.40	73.00%	\$42.63	\$154.58
Cadillac Management Unit	6		\$74.50	<u>\$100.57</u>	<u>35.00%</u>	<u>\$69</u> .00	<u>\$162.3</u> 2
PERE MARQUETTE STATE FOREST	20	432.60	\$53.13	\$82.47	55.00%	\$42.63	\$162.32
Roscommon Management Unit	7	57.40	\$65.81	\$77.08	17.00%	\$62.00	\$91.88
Grayling Management Unit	7	251.50	\$70.01	\$114.67	64.00%	\$64.00	\$200.00
_Gladwin Management Unit	1		\$36.00	<u>\$36.00</u>		<u>\$36.00</u>	<u>\$36.0</u> 0
AUSABLE STATE FOREST	15	339.50	\$66.24	\$101.23	53.00%	\$36.00	\$200.00
NORTHERN LOWER PENNINSULA	42	835.90	\$60.55	\$93.70	55.00%	\$36.00	\$200.00
STATEWIDE	43	837.10	\$60.55	\$93.71	55.00%	\$36.00	\$200.00

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	84.70	\$54.37	\$54.37	0.00%	\$21.00	\$63.00
<u>Crystal Falls Management Unit</u>	2		_ <u>\$5</u> 8.45 _		<u> </u>	<u>\$35</u> .00	<u>\$100.01</u>
COPPER COUNTRY STATE FOREST	4	114.40	\$55.43	\$64.29	16.00%	\$21.00	\$100.01
Gwinn Management Unit	1	1.60	\$85.00	\$86.11	1.00%	\$86.11	\$86.11
<u>Escanaba Management Unit</u>	5		<u>\$68.93</u>	<u>\$86.23 </u>	25.00%	<u>\$66.00</u>	<u>\$102.24</u>
ESCANABA RIVER STATE FOREST	6	129.80	\$69.13	\$86.23	25.00%	\$66.00	\$102.24
Shingleton Management Unit	1	4.50	\$47.00	\$47.23	0.00%	\$47.23	\$47.23
Newberry Management Unit	9	795.60	\$56.03	\$79.62	42.00%	\$23.00	\$148.05
Sault Ste Marie (Naubinway Office)	<u> </u>	<u> </u>		<u>\$50.23</u>	<u> </u>	<u>\$50.23</u>	\$50.23
LAKE SUPERIOR STATE FOREST	11	801.30	\$55.96	\$79.40	42.00%	\$23.00	\$148.05
UPPER PENNINSULA	21	1,045.50	\$57.53	\$78.59	37.00%	\$21.00	\$148.05
Gaylord Management Unit	6	172.40	\$69.67	\$72.36	4.00%	\$43.00	\$92.29
Pigeon River Country Management Unit	5	69.50	\$56.39	\$83.00	47.00%	\$60.05	\$106.75
Atlanta Management Unit	<u> </u>			<u>\$11</u> 7.25	<u>44.00%</u>	<u> </u>	<u>\$210.00</u>
MACKINAW STATE FOREST	27	599.60	\$75.09	\$100.37	34.00%	\$43.00	\$210.00
Traverse City Management Unit	23	648.20	\$65.18	\$86.06	32.00%	\$58.56	\$182.96
<u>Cadillac Management Unit</u>			<u>\$64.62</u>	<u>\$11</u> 1.77		<u>\$63</u> .00	<u>\$293.54</u>
PERE MARQUETTE STATE FOREST	35	848.00	\$65.04	\$92.12	42.00%	\$58.56	\$293.54
Roscommon Management Unit	9	133.60	\$104.55	\$113.33	8.00%	\$85.00	\$150.03
Grayling Management Unit	3	126.40	\$90.94	\$155.27	71.00%	\$86.00	\$186.09
Gladwin Management Unit	<u> </u>			<u>\$49.00</u>		<u>\$49.00</u>	<u>\$49.00</u>
AUSABLE STATE FOREST	13	340.80	\$86.33	\$113.63	32.00%	\$49.00	\$186.09
NORTHERN LOWER PENNINSULA	75	1,788.40	\$72.47	\$98.99	37.00%	\$43.00	\$293.54
STATEWIDE	96	2,833.90	\$66.96	\$91.46	37.00%	\$21.00	\$293.54

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SAWTIMBER in MBF (see general note 3)

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	30.50	\$49.69	<u>\$51.96</u>	5.00%	\$40.07	<u>\$66.7</u> 9
COPPER COUNTRY STATE FOREST	5	30.50	\$49.69	\$51.96	5.00%	\$40.07	\$66.79
UPPER PENNINSULA	5	30.50	\$49.69	\$51.96	5.00%	\$40.07	\$66.79
Pigeon River Country Management Unit	2	44.00	\$46.20	\$70.92	54.00%	\$57.00	\$74.35
Atlanta Management Unit	1	2.60	\$73.00	<u>\$114.38</u>	<u>57.00%</u>	<u>\$114.38</u>	<u>\$114.38</u>
MACKINAW STATE FOREST	3	46.60	\$47.69	\$73.34	54.00%	\$57.00	\$114.38
NORTHERN LOWER PENNINSULA	3	46.60	\$47.69	\$73.34	54.00%	\$57.00	\$114.38
STATEWIDE	8	77.10	\$48.48	\$64.88	34.00%	\$40.07	\$114.38

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	84.30	\$156.78	\$238.30		\$71.00	\$301.61
Crystal Falls Management Unit			_ <u>\$120.28</u> _	<u>\$163.62</u>	<u> 36.00%</u> _	<u>\$128.01 </u>	<u>\$325.00</u>
COPPER COUNTRY STATE FOREST	15	113.30	\$147.44	\$219.18	49.00%	\$71.00	\$325.00
Gwinn Management Unit	4	9.40	\$87.73	\$160.50	83.00%	\$66.00	\$185.00
<u>Escanaba Management Unit</u>	5		<u>\$111.96</u>	<u>\$171.53</u>	<u>53.00%</u>	<u>\$142.17</u>	<u>\$274.99</u>
ESCANABA RIVER STATE FOREST	9	23.00	\$102.06	\$167.02	64.00%	\$66.00	\$274.99
Shingleton Management Unit	3	1.90	\$121.05	\$125.01	3.00%	\$110.23	\$140.00
Newberry Management Unit	6	24.30	\$83.15	\$142.04	71.00%	\$100.00	\$240.58
Sault Ste Marie (Naubinway Office)	1	1.30	\$49.00	\$100.00	104.00%	\$100.00	\$100.00
Sault Ste Marie (Soo Office)	1	0.60	\$47.00	\$50.00		\$50.00	\$50.00_
LAKE SUPERIOR STATE FOREST		28.10	\$83.36	\$136.98	64.00%	\$50.00	\$240.58
UPPER PENNINSULA	35	164.40	\$130.14	\$197.84	52.00%	\$50.00	\$325.00
Gaylord Management Unit	4	4.60	\$155.07	\$184.16	19.00%	\$76.41	\$207.24
MACKINAW STATE FOREST	4	4.60	\$155.07	\$184.16	19.00%	\$76.41	\$207.24
Traverse City Management Unit	3	2.30	\$150.43	\$169.37	13.00%	\$138.00	\$304.80
Cadillac Management Unit	1		<u>\$11</u> 8.00	\$145.71	23.00%	\$145.71	<u>\$145.71</u>
PERE MARQUETTE STATE FOREST	4	4.10	\$136.20		17.00%	\$138.00	\$304.80
NORTHERN LOWER PENNINSULA	8	8.70	\$146.17	\$172.30	18.00%	\$76.41	\$304.80
STATEWIDE	43	173.10	\$130.94	\$196.55	50.00%	\$50.00	\$325.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	17	821.00	\$8.01	\$11.17	39.00%	\$3.00	\$29.33
_Crystal Falls Management Unit	<u> </u>	3,416.00	\$18.65 _	\$27.89	<u>50.00%</u>	\$11.65_	<u>\$63.2</u> 2
COPPER COUNTRY STATE FOREST	39	4,237.00	\$16.59	\$24.65	49.00%	\$3.00	\$63.22
Gwinn Management Unit	23	2,741.00	\$36.59	\$62.26	70.00%	\$14.00	\$136.07
Escanaba Management Unit	<u>23</u>	2,887.00	<u>\$26.75</u>	<u>\$39.78</u>	<u> </u>	<u>\$18.90</u>	<u>\$67.26</u>
ESCANABA RIVER STATE FOREST	46	5,628.00	\$31.54	\$50.73	61.00%	\$14.00	\$136.07
Shingleton Management Unit	12	926.00	\$15.33	\$29.21	91.00%	\$8.26	\$46.13
Newberry Management Unit	22	5,188.00	\$10.35	\$15.38	49.00%	\$9.00	\$31.11
Sault Ste Marie (Naubinway Office)	9	1,913.00	\$11.86	\$22.01	86.00%	\$15.23	\$37.52
Sault Ste Marie (Soo Office)	6	777.00		<u>\$16.91</u>	<u> </u>	<u>\$10.60</u>	<u>\$30.00</u>
LAKE SUPERIOR STATE FOREST	49	8,804.00	\$11.40	\$18.41	61.00%	\$8.26	\$46.13
UPPER PENNINSULA	134	18,669.00	\$18.65	\$29.57	59.00%	\$3.00	\$136.07
Gaylord Management Unit	13	2,118.00	\$21.50	\$29.60	38.00%	\$16.90	\$55.33
Pigeon River Country Management Unit	4	376.00	\$21.10	\$31.98	52.00%	\$23.35	\$43.05
Atlanta Management Unit	<u> </u>	1 <u>,999.00</u>	<u>\$24.74</u>	<u>\$40.15</u>	<u>    62.00%  </u>	<u>\$19.00 </u>	<u>\$104.32</u>
MACKINAW STATE FOREST	35	4,493.00	\$22.91	\$34.49	51.00%	\$16.90	\$104.32
Traverse City Management Unit	11	1,168.00	\$13.19	\$17.82	35.00%	\$12.96	\$32.05
_Cadillac Management Unit	4		\$11.23 _	<u>\$12.28</u>	9.00%	\$9.05	<u>\$13.55</u>
PERE MARQUETTE STATE FOREST	15	1,270.00	\$13.03	\$17.38	33.00%	\$9.05	\$32.05
Roscommon Management Unit	4	80.00	\$14.40	\$23.56	64.00%	\$14.70	\$28.96
Grayling Management Unit	5	191.00	\$12.30	\$17.88	45.00%	\$10.20	\$19.55
_Gladwin Management Unit	1	4.00	\$6.65	<u>\$6.65</u>		\$6.65	<u>\$6.65</u>
AUSABLE STATE FOREST	10	275.00	\$12.83	\$19.37	51.00%	\$6.65	\$28.96
NORTHERN LOWER PENNINSULA	60	6,038.00	\$20.37	\$30.20	48.00%	\$6.65	\$104.32
STATEWIDE	194	24,707.00	\$19.07	\$29.72	56.00%	\$3.00	\$136.07

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	666.00	\$16.16	\$19.49	21.00%	\$9.70	\$26.66
<u>Crystal Falls Management Unit</u>	13 _	2 <u>,738.00</u>		<u>\$16.54</u>	<u>35.00%</u>		\$22.00
COPPER COUNTRY STATE FOREST	18	3,404.00	\$13.05	\$17.12	31.00%	\$9.00	\$26.66
Gwinn Management Unit	6	252.00	\$12.63	\$13.27	5.00%	\$5.60	\$19.65
<u>    Escanaba Management Unit                                    </u>			<u>\$13.95 </u>	<u>\$15.00</u>	<u> </u>	\$15.00	<u>\$15.00</u>
ESCANABA RIVER STATE FOREST	7	359.00	\$13.03	\$13.78	6.00%	\$5.60	\$19.65
Shingleton Management Unit	1			\$22.00	100.00% _	<u>\$22.00</u>	\$22.00
LAKE SUPERIOR STATE FOREST	1	3.00	\$11.00	\$22.00	100.00%	\$22.00	\$22.00
UPPER PENNINSULA	26	3,766.00	\$13.05	\$16.80	29.00%	\$5.60	\$26.66
Gaylord Management Unit	23	4,207.00	\$6.65	\$8.99	35.00%	\$5.65	\$26.62
Atlanta Management Unit	<u>11</u> _	2 <u>,096.00</u>	<u>\$13.36 </u>	<u>\$18.09</u>			<u>\$21.14</u>
MACKINAW STATE FOREST	34	6,303.00	\$8.88	\$12.01	35.00%	\$5.65	\$26.62
Traverse City Management Unit	13	2,019.00	\$18.64	\$40.12	115.00%	\$14.41	\$45.22
<u>Cadillac Management Unit</u>	3		\$16.08 _	<u>\$17.11</u>	<u>    6.00% </u>	<u>\$15.55</u>	<u>\$17.91</u>
PERE MARQUETTE STATE FOREST	16	2,181.00	\$18.45	\$38.41	108.00%	\$14.41	\$45.22
Grayling Management Unit	4		<u>\$12.77</u>	<u>\$14.31 </u>	12.00%	\$13.41	<u>\$17.16</u>
AUSABLE STATE FOREST	4	268.00	\$12.77	\$14.31	12.00%	\$13.41	\$17.16
NORTHERN LOWER PENNINSULA	54	8,752.00	\$11.38	\$18.66	64.00%	\$5.65	\$45.22
STATEWIDE	80	12,518.00	\$11.88	\$18.10	52.00%	\$5.60	\$45.22

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PULPWOOD in Cords (see general note 4)

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	19.00	\$8.25	<u>\$8.25</u>	0.00%	<u>\$4</u> .35	<u>\$10.0</u> 5
COPPER COUNTRY STATE FOREST	2	19.00	\$8.25	\$8.25	0.00%	\$4.35	\$10.05
Escanaba Management Unit	5	55.00	<u>\$10.19</u>	\$17.49	72.00%		<u>\$21.93</u>
ESCANABA RIVER STATE FOREST	5	55.00	\$10.19	\$17.49	72.00%	\$8.45	\$21.93
Shingleton Management Unit	1	3.00	\$4.55	\$6.15	35.00%	\$6.15	\$6.15
Newberry Management Unit	3	229.00	\$5.36	<u>\$9.35</u>	<u>74.00%</u>	<u>\$4</u> .00	<u>\$20.1</u> 5
LAKE SUPERIOR STATE FOREST	4	232.00	\$5.35	\$9.31	74.00%	\$4.00	\$20.15
UPPER PENNINSULA	11	306.00	\$6.40	\$10.71	67.00%	\$4.00	\$21.93
Gaylord Management Unit	1	1.00	<u>\$11.30</u>	<u>\$11.31</u>	0.00%	<u>\$11.31</u>	\$11.31
MACKINAW STATE FOREST	1	1.00	\$11.30	\$11.31	0.00%	\$11.31	\$11.31
NORTHERN LOWER PENNINSULA	1	1.00	\$11.30	\$11.31	0.00%	\$11.31	\$11.31
STATEWIDE	12	307.00	\$6.42	\$10.72	67.00%	\$4.00	\$21.93

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	2,361.00	\$48.06	\$57.29	19.00%	\$55.53	\$65.44
Crystal Falls Management Unit	2		<u>\$48.10</u>	<u> </u>	<u> </u>	<u>\$51.87</u>	\$60.16_
COPPER COUNTRY STATE FOREST	4	2,655.00	\$48.06	\$57.59	20.00%	\$51.87	\$65.44
Gwinn Management Unit	8	2,321.00	\$46.79	\$63.26	35.00%	\$22.05	\$67.19
Escanaba Management Unit	1	7.00	\$46.35	<u>\$50.18</u>	<u> </u>	<u>\$50</u> . <u>18</u>	<u>    \$50.18    </u>
ESCANABA RIVER STATE FOREST	9	2,328.00	\$46.79	\$63.22	35.00%	\$22.05	\$67.19
Shingleton Management Unit	10	3,653.00	\$42.29	\$52.40	24.00%	\$41.25	\$60.21
Newberry Management Unit	9	11,362.00	\$44.43	\$55.84	26.00%	\$40.39	\$61.00
Sault Ste Marie (Naubinway Office)	3		<u>\$45.56</u>	<u>\$49.23</u>	<u> </u>	<u>\$33</u> .08	<u>\$76.16</u>
LAKE SUPERIOR STATE FOREST	22	15,110.00	\$43.92	\$54.96	25.00%	\$33.08	\$76.16
UPPER PENNINSULA	35	20,093.00	\$44.80	\$56.27	26.00%	\$22.05	\$76.16
Gaylord Management Unit	9	707.00	\$24.57	\$33.56	37.00%	\$25.20	\$63.09
Pigeon River Country Management Unit	3	96.00	\$25.41	\$29.63	17.00%	\$24.95	\$40.07
Atlanta Management Unit	<u> </u>	2,828.00	\$25.01	<u>\$31.96 </u>	<u>28.00%</u>	<u>\$24</u> .30	\$80.65
MACKINAW STATE FOREST	28	3,631.00	\$24.93	\$32.21	29.00%	\$24.30	\$80.65
Traverse City Management Unit	18	6,982.00	\$11.26	\$20.46	82.00%	\$9.85	\$25.00
Cadillac Management Unit	7	2,669.00	<u>\$13.37</u>	<u>\$26.89</u>	101.00% _	<u>\$14</u> .40	\$29.30_
PERE MARQUETTE STATE FOREST	25	9,651.00	\$11.84	\$22.24	88.00%	\$9.85	\$29.30
Roscommon Management Unit	9	4,424.00	\$15.70	\$22.58	44.00%	\$12.35	\$45.00
Grayling Management Unit	13	2,526.00	\$17.77	\$18.49	4.00%	\$13.85	\$26.66
Gladwin Management Unit	4	2 <u>,116.00</u>	<u>\$14.18</u>	<u>\$15.81</u>	<u> 11.00%</u>	<u> </u>	<u>\$21.00</u>
AUSABLE STATE FOREST	26	9,066.00	\$15.92	\$19.86	25.00%	\$7.90	\$45.00
NORTHERN LOWER PENNINSULA	79	22,348.00	\$15.62	\$22.89	47.00%	\$7.90	\$80.65
STATEWIDE	114	42,441.00	\$29.44	\$38.69	31.00%	\$7.90	\$80.65

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1		<u>\$11.45</u>	<u>\$11.77</u>	3.00%	<u>\$11</u> .77	<u>\$11.7</u> 7
COPPER COUNTRY STATE FOREST	1	115.00	\$11.45	\$11.77	3.00%	\$11.77	\$11.77
UPPER PENNINSULA	1	115.00	\$11.45	\$11.77	3.00%	\$11.77	\$11.77
Gaylord Management Unit	4	1,747.00	\$4.08	\$8.11	99.00%	\$3.50	\$31.52
Atlanta Management Unit	6	2,019.00	\$4.44	<u> </u>	<u>1,561.00%</u>	<u>\$4</u> .70	<u>\$212.78</u>
MACKINAW STATE FOREST	10	3,766.00	\$4.27	\$43.29	914.00%	\$3.50	\$212.78
Traverse City Management Unit	9	669.00	\$6.00	\$20.25	238.00%	\$3.00	\$104.78
<u>Cadillac Management Unit</u>	3	<u>117.00</u>	\$2.22	\$34.92		\$3.09	<u>\$58.04</u>
PERE MARQUETTE STATE FOREST	12	786.00	\$5.44	\$22.43	312.00%	\$3.00	\$104.78
NORTHERN LOWER PENNINSULA	22	4,552.00	\$4.47	\$39.69	788.00%	\$3.00	\$212.78
STATEWIDE	23	4,667.00	\$4.64	\$39.00	741.00%	\$3.00	\$212.78

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	11	3,479.00	\$14.65	\$34.60	136.00%	\$4.00	\$46.56
Crystal Falls Management Unit	25	18,149.00	\$34.95	\$48.59	39.00%	\$23.50	\$66.22
COPPER COUNTRY STATE FOREST	<u> </u>	21,628.00	\$31.68	\$46.34	46.00%	\$4.00	\$66.22
Gwinn Management Unit	29	9,299.00	\$32.55	\$43.77	34.00%	\$15.55	\$56.08
<u>Escanaba Management Unit</u>	21	9 <u>,207.00</u>	\$31.66	<u>\$40.53</u>		<u>\$26</u> .00	<u>\$56.44</u>
ESCANABA RIVER STATE FOREST	50	18,506.00	\$32.11	\$42.16	31.00%	\$15.55	\$56.44
Shingleton Management Unit	14	4,083.00	\$25.47	\$44.71	76.00%	\$12.16	\$47.16
Newberry Management Unit	21	7,762.00	\$24.45	\$40.79	67.00%	\$12.30	\$65.32
Sault Ste Marie (Naubinway Office)	14	2,945.00	\$19.89	\$36.73	85.00%	\$17.23	\$53.97
Sault Ste Marie (Soo Office)	9	2,631.00	\$16.77	\$24.12	44.00%	\$14.50	\$40.00
Sault Ste Marie (Drummond Island)	1		<u>\$10.00 </u>	<u>\$10.05</u>	<u> </u>	<u>\$10.05</u>	<u>\$10.05</u>
LAKE SUPERIOR STATE FOREST	59	17,561.00	\$22.66	\$38.28	69.00%	\$10.05	\$65.32
UPPER PENNINSULA	145	57,695.00	\$29.07	\$42.55	46.00%	\$4.00	\$66.22
Gaylord Management Unit	66	25,608.00	\$14.76	\$26.01	76.00%	\$8.50	\$53.27
Pigeon River Country Management Unit	5	1,739.00	\$19.89	\$31.43	58.00%	\$19.93	\$36.24
<u>Atlanta Management Unit</u>		<u>17,713.00</u>	\$20.51	<u>\$30.63 </u>	<u> </u>	<u>\$18</u> .20	<u>\$39.39</u>
MACKINAW STATE FOREST	106	45,060.00	\$17.22	\$28.04	63.00%	\$8.50	\$53.27
Traverse City Management Unit	46	20,018.00	\$19.97	\$26.54	33.00%	\$14.65	\$37.07
<u>Cadillac Management Unit</u>	22	<u> </u>	<u>\$15.24</u>	<u>\$25.98</u>		<u>\$12.90</u>	<u>\$37.65</u>
PERE MARQUETTE STATE FOREST	68	31,536.00	\$18.24	\$26.34	44.00%	\$12.90	\$37.65
Roscommon Management Unit	21	8,608.00	\$32.47	\$39.19	21.00%	\$27.55	\$50.00
Grayling Management Unit	25	8,387.00	\$22.11	\$29.16	32.00%	\$17.14	\$44.26
_Gladwin Management Unit	2	2,613.00	<u>\$16.41</u>	<u>\$16.75</u>		<u>\$13.90</u>	<u>\$31.77</u>
AUSABLE STATE FOREST	48	19,608.00	\$25.90	\$31.91	23.00%	\$13.90	\$50.00
NORTHERN LOWER PENNINSULA	222	96,204.00	\$19.32	\$28.27	46.00%	\$8.50	\$53.27
STATEWIDE	367	153,899.00	\$22.98	\$33.62	46.00%	\$4.00	\$66.22

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MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	23	20,257.00	\$18.45	\$21.02	14.00%	\$4.50	\$33.29
_Crystal Falls Management Unit	<u> </u>		<u>\$26.61</u>	\$33.49	<u>26.00%</u> _	<u>\$20.80</u>	<u>\$50.5</u> 5
COPPER COUNTRY STATE FOREST	53	40,490.00	\$22.53	\$27.25	21.00%	\$4.50	\$50.55
Gwinn Management Unit	43	13,009.00	\$20.02	\$27.89	39.00%	\$8.75	\$72.10
Escanaba Management Unit	<u>25</u>	8 <u>,334.00</u>		<u>\$38.21</u>	<u> </u>	<u>\$27.00</u>	<u>\$57.46</u>
ESCANABA RIVER STATE FOREST	68	21,343.00	\$24.79	\$31.92	29.00%	\$8.75	\$72.10
Shingleton Management Unit	25	5,586.00	\$17.67	\$24.68	40.00%	\$11.36	\$42.14
Newberry Management Unit	24	23,317.00	\$16.49	\$22.17	34.00%	\$7.00	\$44.08
Sault Ste Marie (Naubinway Office)	25	6,135.00	\$24.50	\$40.44	65.00%	\$20.00	\$149.57
Sault Ste Marie (Soo Office)	10	3,212.00	\$19.50	\$25.97	33.00%	\$12.00	\$40.00
Sault Ste Marie (Drummond Island)	1		\$7.00 _	\$7.05		\$7.05	<u>\$7.0</u> 5
LAKE SUPERIOR STATE FOREST	85	38,699.00	\$18.07	\$25.57	42.00%	\$7.00	\$149.57
UPPER PENNINSULA	206	100,532.00	\$21.29	\$27.59	30.00%	\$4.50	\$149.57
Gaylord Management Unit	106	37,197.00	\$17.82	\$30.18	69.00%	\$8.50	\$157.22
Pigeon River Country Management Unit	6	700.00	\$19.58	\$29.37	50.00%	\$19.36	\$33.07
Atlanta Management Unit	<u> </u>	<u>12,329.00</u>	<u>\$19.05</u>	\$26.41	<u> </u>	<u>\$17.65</u>	\$78.49
MACKINAW STATE FOREST	155	50,226.00	\$18.15	\$29.24	61.00%	\$8.50	\$157.22
Traverse City Management Unit	72	19,440.00	\$17.61	\$27.02	53.00%	\$12.85	\$86.12
<u>Cadillac Management Unit</u>	42	6 <u>,509.00</u>	\$18.21	<u>\$22.37</u>	23.00%	<u>\$12.84</u>	<u>\$45.06</u>
PERE MARQUETTE STATE FOREST	114	25,949.00	\$17.76	\$25.85	46.00%	\$12.84	\$86.12
Roscommon Management Unit	21	1,579.00	\$16.76	\$29.11	74.00%	\$17.05	\$45.00
Grayling Management Unit	28	8,019.00	\$14.99	\$27.05	80.00%	\$12.18	\$40.49
Gladwin Management Unit	<u>3</u>		<u>\$13.43</u>	<u>\$13.51</u>		<u>\$12.70</u>	<u>\$27.17</u>
AUSABLE STATE FOREST	52	10,492.00	\$15.12	\$26.20	73.00%	\$12.18	\$45.00
NORTHERN LOWER PENNINSULA	321	86,667.00	\$17.66	\$27.86	58.00%	\$8.50	\$157.22

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MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1		<u>\$10.15</u>	<u>\$11.15</u>	<u>10.00%</u>	\$11.15	<u>\$11.15</u>
COPPER COUNTRY STATE FOREST	1	14.00	\$10.15	\$11.15	10.00%	\$11.15	\$11.15
Gwinn Management Unit	3	114.00	\$18.62	\$34.64		\$12.70	\$37.84
Escanaba Management Unit	3		\$18.64	\$22.55		\$19.00	\$38.51
ESCANABA RIVER STATE FOREST	6	313.00	\$18.63	\$26.95	45.00%	\$12.70	\$38.51
Newberry Management Unit	<u> </u>		<u>\$19.05</u>	<u>\$23.14</u>		<u>\$23</u> .14	<u>\$23.14</u>
LAKE SUPERIOR STATE FOREST	1	25.00	\$19.05	\$23.14	21.00%	\$23.14	\$23.14
UPPER PENNINSULA	8	352.00	\$18.33	\$26.05	42.00%	\$11.15	\$38.51
Gaylord Management Unit	19	1,845.00	\$19.03	\$33.26	75.00%	\$17.85	\$61.97
Pigeon River Country Management Unit	1	13.00	\$21.10	\$21.10	0.00%	\$21.10	\$21.10
Atlanta Management Unit	<u>32</u>	<u>10,710.00</u>	<u>\$19.50</u>	<u>\$29.76</u>	<u> </u>	<u>\$17</u> .85	<u>\$59.19</u>
MACKINAW STATE FOREST	52	12,568.00	\$19.43	\$30.27	56.00%	\$17.85	\$61.97
Traverse City Management Unit	26	8,582.00	\$11.83	\$24.55	108.00%	\$9.05	\$37.14
<u>Cadillac Management Unit</u>	<u> 31</u>	7 <u>,039.0</u> 0	<u>\$1</u> 7.11		<u> </u>	<u>\$13.00</u>	<u>\$36.26</u>
PERE MARQUETTE STATE FOREST	57	15,621.00	\$14.21	\$22.93	61.00%	\$9.05	\$37.14
Roscommon Management Unit	23	4,065.00	\$16.10	\$22.33	39.00%	\$12.60	\$38.58
Grayling Management Unit	20	9,075.00	\$11.96	\$20.26	69.00%	\$9.32	\$49.70
_Gladwin Management Unit	5	3 <u>,692.0</u> 0	<u>\$1</u> 1.52 _	<u>\$15.30</u>	<u> </u>	<u>\$6</u> . <u>10</u>	<u>\$32.00</u>
AUSABLE STATE FOREST	48	16,832.00	\$12.86	\$19.67	53.00%	\$6.10	\$49.70
NORTHERN LOWER PENNINSULA	157	45,021.00	\$15.17	\$23.76	57.00%	\$6.10	\$61.97
STATEWIDE	165	45,373.00	\$15.19	\$23.78	57.00%	\$6.10	\$61.97
MIXED SOFTWOOD (98)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1		<u>\$4</u> 5.20	\$45.20	0.00%	\$45.20	\$45.20
MACKINAW STATE FOREST	1	331.00	\$45.20	\$45.20	0.00%	\$45.20	\$45.20
Roscommon Management Unit	1		<u>\$1</u> 4.72	\$45.00	206.00%	\$45.00	\$45.00
AUSABLE STATE FOREST	1	34.00	\$14.72	\$45.00	206.00%	\$45.00	\$45.00
NORTHERN LOWER PENNINSULA	2	365.00	\$42.36	\$45.18	7.00%	\$45.00	\$45.20
STATEWIDE	2	365.00	\$42.36	\$45.18	7.00%	\$45.00	\$45.20

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	16	1,548.00	\$16.96	\$26.48	56.00%	\$3.10	\$35.00
<u>Crystal Falls Management Unit</u>	<u> </u>	4,838.00	<u>\$25.36</u>	<u>\$32.68</u>	<u> </u>	<u>\$19.65</u>	<u>\$55.6</u> 3_
COPPER COUNTRY STATE FOREST	37	6,386.00	\$23.32	\$31.18	34.00%	\$3.10	\$55.63
Gwinn Management Unit	22	4,597.00	\$27.75	\$42.94	55.00%	\$9.95	\$51.12
Escanaba Management Unit		3,248.00	<u>\$24.72</u>	<u>\$31.52</u>		<u>\$22.45</u>	<u>\$45.56</u>
ESCANABA RIVER STATE FOREST	43	7,845.00	\$26.49	\$38.21	44.00%	\$9.95	\$51.12
Shingleton Management Unit	15	7,510.00	\$27.90	\$39.72	42.00%	\$27.20	\$50.17
Newberry Management Unit	18	7,348.00	\$24.47	\$27.52	12.00%	\$14.90	\$43.17
Sault Ste Marie (Naubinway Office)	11	2,844.00	\$27.68	\$34.71	25.00%	\$22.75	\$48.84
Sault Ste Marie (Soo Office)	11	1,660.00	\$19.60	\$24.25	24.00%	\$10.00	\$47.86
Sault Ste Marie (Drummond Island)	<u> </u>		\$9.95	<u>\$10.00</u>	<u> </u>	\$10.00	<u>\$10.00</u>
LAKE SUPERIOR STATE FOREST	56	19,491.00	\$25.75	\$32.88	28.00%	\$10.00	\$50.17
UPPER PENNINSULA	136	33,722.00	\$25.46	\$33.80	33.00%	\$3.10	\$55.63
Gaylord Management Unit	6	449.00	\$31.98	\$57.60	80.00%	\$32.62	\$202.07
Pigeon River Country Management Unit	3	203.00	\$27.93	\$37.01	33.00%	\$34.74	\$39.20
_Atlanta Management Unit	<u> </u>	1,655.00	<u>\$32.13</u> _	\$46.72	<u> </u>	<u>\$34.00</u>	<u>\$77.62</u>
MACKINAW STATE FOREST	24	2,307.00	\$31.73	\$47.99	51.00%	\$32.62	\$202.07
Traverse City Management Unit	9	921.00	\$21.51	\$27.38	27.00%	\$26.30	\$44.35
PERE MARQUETTE STATE FOREST	9	921.00	\$21.51	\$27.38	27.00%	\$26.30	\$44.35
Roscommon Management Unit	2	207.00	\$19.96	\$51.38	157.00%	\$30.77	\$51.68
Grayling Management Unit	1	45.00	\$29.15	\$29.15	0.00%	\$29.15	\$29.15
Gladwin Management Unit	<u> </u>	13.00		<u>\$16.05</u>		\$16.05	<u>\$16.05</u>
AUSABLE STATE FOREST	4	265.00	\$21.33	\$45.87	115.00%	\$16.05	\$51.68
NORTHERN LOWER PENNINSULA	37	3,493.00	\$28.25	\$42.39	50.00%	\$16.05	\$202.07
STATEWIDE	173	37,215.00	\$25.72	\$34.60	35.00%	\$3.10	\$202.07

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N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE		
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	2.00	<u>\$19.85</u>	<u>\$19.85</u>	0.00%	\$19.85	<u>\$19.85</u>
COPPER COUNTRY STATE FOREST	1	2.00	\$19.85	\$19.85	0.00%	\$19.85	\$19.85
Escanaba Management Unit	21	4,069.00	<u>\$26.50</u>	\$31.74		<u>\$21.85</u>	<u>\$51.6</u> 3_
ESCANABA RIVER STATE FOREST	21	4,069.00	\$26.50	\$31.74	20.00%	\$21.85	\$51.63
Shingleton Management Unit	5	386.00	\$25.64	\$33.93	32.00%	\$16.60	\$40.14
Newberry Management Unit	5	1,987.00	\$12.38	\$15.44	25.00%	\$9.00	\$24.00
<u>Sault Ste Marie (Naubinway Office)</u>		510.00	<u>\$18.28 </u>	<u>\$20.94</u>	<u> </u>	<u>\$20.00</u>	\$34.29
LAKE SUPERIOR STATE FOREST	15	2,883.00	\$15.20	\$18.88	24.00%	\$9.00	\$40.14
UPPER PENNINSULA	37	6,954.00	\$21.82	\$26.41	21.00%	\$9.00	\$51.63
Gaylord Management Unit	4	163.00	\$20.72	\$35.92	73.00%	\$25.05	\$63.82
Pigeon River Country Management Unit	2	53.00	\$20.10	\$31.47	57.00%	\$28.85	\$32.50
Atlanta Management Unit		738.00	<u>\$17.83</u>	<u>\$31.66 \$31.66 </u>	<u> </u>	<u>\$19.00</u>	\$38.23_
MACKINAW STATE FOREST	10	954.00	\$18.45	\$32.37	75.00%	\$19.00	\$63.82
Traverse City Management Unit	1	7.00	<u>\$16.30</u>	<u>\$54.60 </u>	235.00%	<u>\$54</u> .60	<u>\$54.60</u>
PERE MARQUETTE STATE FOREST	1	7.00	\$16.30	\$54.60	235.00%	\$54.60	\$54.60
NORTHERN LOWER PENNINSULA	11	961.00	\$18.43	\$32.54	77.00%	\$19.00	\$63.82
STATEWIDE	48	7,915.00	\$21.41	\$27.15	27.00%	\$9.00	\$63.82

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	375.00	\$7.22	\$11.30	57.00%	\$2.50	\$28.50
_Crystal Falls Management Unit	4		<u>\$2</u> 2.95	<u>\$35.20</u>	<u> </u>	<u>\$21</u> .20	<u>\$48.6</u> 5
COPPER COUNTRY STATE FOREST	12	785.00	\$15.44	\$23.78	54.00%	\$2.50	\$48.65
Gwinn Management Unit	12	1,365.00	\$26.87	\$37.90	41.00%	\$13.75	\$44.79
<u>Escanaba Management Unit</u>	<u> </u>		<u>\$26.00</u>	<u>\$35.30</u>	<u> </u>	<u>\$35.30</u>	<u>\$35.30</u>
ESCANABA RIVER STATE FOREST	13	1,383.00	\$26.85	\$37.87	41.00%	\$13.75	\$44.79
Shingleton Management Unit	7	601.00	\$25.09	\$29.91	19.00%	\$25.00	\$42.14
Newberry Management Unit	11	1,170.00	\$17.54	\$24.54	40.00%	\$10.00	\$41.10
Sault Ste Marie (Naubinway Office)	8	1,490.00	\$16.51	\$23.61	43.00%	\$14.20	\$44.68
Sault Ste Marie (Soo Office)	4		<u>\$13.09</u>	<u>\$15.38</u>	<u> </u>	<u>\$14.30</u>	<u>\$30.00</u>
LAKE SUPERIOR STATE FOREST	30	3,713.00	\$17.81	\$23.92	34.00%	\$10.00	\$44.68
UPPER PENNINSULA	55	5,881.00	\$19.62	\$27.18	39.00%	\$2.50	\$48.65
Gaylord Management Unit	8	451.00	\$14.20	\$22.76	60.00%	\$16.56	\$43.78
Pigeon River Country Management Unit	1	10.00	\$19.75	\$31.78	61.00%	\$31.78	\$31.78
Atlanta Management Unit			<u>\$20.38</u>	<u>\$29.29 \$29.29</u>	44.00%	<u>\$16</u> .25	<u>\$35.76</u>
MACKINAW STATE FOREST	22	950.00	\$17.44	\$26.22	50.00%	\$16.25	\$43.78
Traverse City Management Unit	1		<u>\$19.85 </u>	\$22.70	<u>14.00%</u>	<u>\$22.70</u>	\$22.70
PERE MARQUETTE STATE FOREST	1	20.00	\$19.85	\$22.70	14.00%	\$22.70	\$22.70
Roscommon Management Unit	5	57.00	\$15.56	\$20.45	31.00%	\$13.20	\$36.27
_Gladwin Management Unit			<u>\$9.50</u>	\$9 <u>.50</u>		<u>\$9.50</u>	\$ <u>9.5</u> 0
AUSABLE STATE FOREST	6	95.00	\$13.14	\$16.07	22.00%	\$9.50	\$36.27
NORTHERN LOWER PENNINSULA	29	1,065.00	\$17.10	\$25.24	48.00%	\$9.50	\$43.78
	84	6,946.00	\$19.23	\$26.89	40.00%		\$48.65

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	70.00	\$49.90	\$50.01	0.00%	\$50.01	\$50.01
<u>Crystal Falls Management Unit</u>	5	2 <u>,740.00</u>		<u> </u>	<u> </u>	<u>\$49</u> .85	<u>\$98.75 </u>
COPPER COUNTRY STATE FOREST	6	2,810.00	\$50.14	\$78.38	56.00%	\$49.85	\$98.75
Gwinn Management Unit	6	1,823.00	\$70.74	\$82.14	16.00%	\$30.10	\$87.70
<u>Escanaba Management Unit</u>	4	5 <u>,536.00</u>	<u>\$76.95 </u>	<u>\$89.72</u>	<u> </u>	<u>\$64</u> .66	<u>\$90.69</u>
ESCANABA RIVER STATE FOREST	10	7,359.00	\$75.41	\$87.84	16.00%	\$30.10	\$90.69
Shingleton Management Unit	12	6,810.00	\$59.00	\$71.53	21.00%	\$53.70	\$83.20
Newberry Management Unit	13	9,440.00	\$78.28	\$88.48	13.00%	\$36.00	\$95.70
Sault Ste Marie (Naubinway Office)	8	9,094.00	\$70.96	\$101.54	43.00%	\$67.15	\$140.11
<u>Sault Ste Marie (Soo Office)</u>	2		<u>\$68.83</u> _	<u>\$92.98</u>	<u> </u>	<u>\$90.51</u>	
LAKE SUPERIOR STATE FOREST	35	26,087.00	\$70.42	\$88.74	26.00%	\$36.00	\$140.11
UPPER PENNINSULA	51	36,256.00	\$69.86	\$87.75	26.00%	\$30.10	\$140.11
Gaylord Management Unit	20	8,783.00	\$43.46	\$60.92	40.00%	\$42.12	\$118.30
Pigeon River Country Management Unit	8	2,173.00	\$51.92	\$60.20	16.00%	\$52.11	\$85.84
<u>Atlanta Management Unit</u>		<u> </u>	<u>\$50.24</u>	<u>\$65.23</u>	<u> </u>	<u>\$45.00</u>	<u>\$144.79</u>
MACKINAW STATE FOREST	59	24,510.00	\$47.96	\$63.24	32.00%	\$42.12	\$144.79
Traverse City Management Unit	32	8,633.00	\$38.88	\$58.81	51.00%	\$26.80	\$111.39
<u>Cadillac Management Unit</u>		21 <u>,187.00</u>	\$36.61	<u>\$57.36</u>	<u>57.00%</u>	<u>\$27</u> .80	<u> </u>
PERE MARQUETTE STATE FOREST	52	29,820.00	\$37.27	\$57.78	55.00%	\$26.80	\$111.39
Roscommon Management Unit	14	2,165.00	\$43.51	\$50.85	17.00%	\$41.05	\$107.32
Grayling Management Unit	18	6,691.30	\$41.07	\$64.19	56.00%	\$35.40	\$158.48
_Gladwin Management Unit	4	4,964.00	\$36.89	\$46.62		<u>\$20</u> .85	\$60.00
AUSABLE STATE FOREST	36	13,820.30	\$39.95	\$55.79	40.00%	\$20.85	\$158.48
NORTHERN LOWER PENNINSULA	147	68,150.30	\$41.66	\$59.34	42.00%	\$20.85	\$158.48
STATEWIDE	198	104,406.30	\$51.45	\$69.21	35.00%	\$20.85	\$158.48

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)	1	32.00	<u>\$7.50</u>	<u>\$8.00</u>	7.00%		<u>\$8.0</u> 0
LAKE SUPERIOR STATE FOREST	1	32.00	\$7.50	\$8.00	7.00%	\$8.00	\$8.00
UPPER PENNINSULA	1	32.00	\$7.50	\$8.00	7.00%	\$8.00	\$8.00
Atlanta Management Unit	1		<u>\$26.60</u>	<u>\$37.71</u>	42.00%	<u>\$37</u> .71	<u>\$37.71</u>
MACKINAW STATE FOREST	1	2.00	\$26.60	\$37.71	42.00%	\$37.71	\$37.71
Traverse City Management Unit	2		<u>\$3.43</u>	\$5.09	<u>48.00%</u>	<u>\$3</u> .76	<u>\$12.29</u>
PERE MARQUETTE STATE FOREST	2	122.00	\$3.43	\$5.09	48.00%	\$3.76	\$12.29
NORTHERN LOWER PENNINSULA	3	124.00	\$3.80	\$5.61	48.00%	\$3.76	\$37.71
STATEWIDE	4	156.00	\$4.56	\$6.10	34.00%	\$3.76	\$37.71

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	417.00	\$18.62	\$24.83	33.00%	\$18.95	\$25.69
<u>Crystal Falls Management Unit</u>	7	1 <u>,293.00</u>		<u>\$17.61</u>	<u> </u>	<u>\$11</u> .25	<u>\$20.25</u>
COPPER COUNTRY STATE FOREST	12	1,710.00	\$15.70	\$19.37	23.00%	\$11.25	\$25.69
Gwinn Management Unit	7	989.00	\$19.41	\$22.31	15.00%	\$20.07	\$30.13
<u>Escanaba Management Unit</u>	9	2 <u>,112.00</u>	<u>\$16.61 </u>	<u>\$27.81</u>	<u> </u>	<u>\$15</u> .65	<u>\$39.19 </u>
ESCANABA RIVER STATE FOREST	16	3,101.00	\$17.50	\$26.05	49.00%	\$15.65	\$39.19
Shingleton Management Unit	8	374.00	\$15.52	\$19.44	25.00%	\$15.50	\$31.82
Newberry Management Unit	3	94.00	\$9.86	\$14.01	42.00%	\$11.00	\$21.25
Sault Ste Marie (Naubinway Office)	2	52.00	\$14.39	\$17.72	23.00%	\$15.23	\$18.11
<u>Sault Ste Marie (Soo Office)</u>	3		<u>\$15.47</u>	<u>\$18.32</u>	<u> </u>	<u>\$9.95</u>	\$20.00_
LAKE SUPERIOR STATE FOREST	16	552.00	\$14.44	\$18.29	27.00%	\$9.95	\$31.82
UPPER PENNINSULA	44	5,363.00	\$16.61	\$23.12	39.00%	\$9.95	\$39.19
Gaylord Management Unit	1	22.00	\$34.85	\$52.05	49.00%	\$52.05	\$52.05
<u>Atlanta Management Unit</u>	2		<u>\$33.08</u>	<u>\$47.91 </u>	<u> </u>	<u>\$41.07</u>	<u>\$139.56</u>
MACKINAW STATE FOREST	3	166.00	\$33.31	\$48.46	45.00%	\$41.07	\$139.56
Traverse City Management Unit	2	<u> </u>	<u>\$27.61</u>	<u>\$35.48</u>	29.00%	<u>\$31.57</u>	<u>\$45.66</u>
PERE MARQUETTE STATE FOREST	2	36.00	\$27.61	\$35.48	29.00%	\$31.57	\$45.66
Gladwin Management Unit	1		<u>\$1</u> 4.30	\$14.30		<u>\$14</u> .30	<u>\$14.30</u>
AUSABLE STATE FOREST	1	314.00	\$14.30	\$14.30	0.00%	\$14.30	\$14.30
NORTHERN LOWER PENNINSULA	6	516.00	\$21.35	\$26.77	25.00%	\$14.30	\$139.56
STATEWIDE	50	5,879.00	\$17.03	\$23.44	38.00%	\$9.95	\$139.56

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	33.00	\$18.89	\$18.94	0.00%	\$10.80	\$28.71
Crystal Falls Management Unit			_ <u>\$28.41</u> _	<u>\$40.68</u>	<u> </u>	<u>\$15.25</u>	\$60.02
COPPER COUNTRY STATE FOREST	6	314.00	\$27.41	\$38.40	40.00%	\$10.80	\$60.02
Gwinn Management Unit	3	42.00	\$41.12	\$41.72	1.00%	\$34.00	\$42.85
_Escanaba Management Unit	<u> </u>	1,097.00	<u>\$34.18</u>	<u>\$41.22</u>	<u>21.00%</u>	<u>\$28</u> .75	<u>\$48.93</u>
ESCANABA RIVER STATE FOREST	14	1,139.00	\$34.44	\$41.24	20.00%	\$28.75	\$48.93
Shingleton Management Unit	10	2,802.00	\$21.81	\$31.24	43.00%	\$21.00	\$41.69
Newberry Management Unit	16	3,854.00	\$26.79	\$33.58	25.00%	\$11.75	\$49.09
Sault Ste Marie (Naubinway Office)	7		<u>\$19.03 </u>	<u>\$21.28 </u>	<u> </u>	<u>\$10.00</u>	<u>\$34.29</u>
LAKE SUPERIOR STATE FOREST	33	6,778.00	\$24.59	\$32.39	32.00%	\$10.00	\$49.09
UPPER PENNINSULA	53	8,231.00	\$26.06	\$33.85	30.00%	\$10.00	\$60.02
Gaylord Management Unit	14	872.00	\$33.42	\$39.23	17.00%	\$21.55	\$89.51
Pigeon River Country Management Unit	6	269.00	\$23.56	\$34.49	46.00%	\$23.95	\$70.98
Atlanta Management Unit		2,132.00	\$33.75	<u> </u>	<u>    62.00% </u>	<u>\$21.95</u>	<u>\$156.67</u>
MACKINAW STATE FOREST	47	3,273.00	\$32.83	\$48.94	49.00%	\$21.55	\$156.67
Traverse City Management Unit	31	3,453.00	\$13.31	\$18.23	37.00%	\$10.20	\$59.82
_Cadillac Management Unit	<u>17</u>	1,033.00	<u>\$15.37</u>	<u>\$34.57</u>	125.00% _	<u>\$13.30</u>	<u>\$84.5</u> 3_
PERE MARQUETTE STATE FOREST	48	4,486.00	\$13.78	\$21.99	60.00%	\$10.20	\$84.53
Roscommon Management Unit	16	824.00	\$18.81	\$31.16	66.00%	\$19.05	\$70.30
Grayling Management Unit	7	645.00	\$23.95	\$40.31	68.00%	\$22.05	\$84.91
_Gladwin Management Unit			\$11.55	<u>\$11.55</u>		<u>\$11.55 </u>	<u>\$11.5</u> 5_
AUSABLE STATE FOREST	24	2,122.00	\$18.14	\$27.90	54.00%	\$11.55	\$84.91
NORTHERN LOWER PENNINSULA	119	9,881.00	\$21.03	\$32.19	53.00%	\$10.20	\$156.67
STATEWIDE	172	18,112.00	\$23.31	\$32.94	41.00%	\$10.00	\$156.67