

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2019 TO 9/30/2019

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	9	555.80	\$86.74	\$118.79		\$68.00	\$139.09
Crystal Falls Management Unit	5	451.50	\$189.12	\$202.17		\$60.00	\$316.48
COPPER COUNTRY STATE FOREST	$\frac{1}{14}$	1,007.30	\$132.63	<u> </u>		\$60.00	\$316.48
Gwinn Management Unit	5	36.00	\$153.52	\$176.52	15.00%	\$153.00	\$257.17
Escanaba Management Unit	4	113.50		\$137 <u>.35</u>	45.00%	\$70.00	\$143.50
ESCANABA RIVER STATE FOREST	9	149.50	\$108.70	\$146.78	35.00%	\$70.00	\$257.17
Shingleton Management Unit	1	0.80	\$142.00	\$142.00	0.00%	\$142.00	\$142.00
Sault Ste Marie (Naubinway Office)	3		\$127.35	\$193.80	52.00%	\$177.38	\$229.11
LAKE SUPERIOR STATE FOREST	4	89.40	\$127.48	\$193.34	52.00%	\$142.00	\$229.11
UPPER PENNINSULA	27	1,246.20	\$129.39	\$157.70	22.00%	\$60.00	\$316.48
Gaylord Management Unit	4	269.70	\$57.08	\$87.73	54.00%	\$58.00	\$102.30
Pigeon River Country Management Unit	2	20.10	\$56.81	\$62.04	9.00%	\$59.00	\$64.10
Atlanta Management Unit	4 .	<u>493.70</u>			<u>51.00%</u>	\$62.00	<u>\$129.40</u>
MACKINAW STATE FOREST	10	783.50	\$59.16	\$89.17	51.00%	\$58.00	\$129.40
Traverse City Management Unit	13	545.10	\$95.40	\$157.26	65.00%	\$71.00	\$420.62
Cadillac Management Unit		213.60	\$101.87	<u>\$134.28</u>	32.00%	\$100.00	\$267.87
PERE MARQUETTE STATE FOREST	19	758.70	\$97.22	\$150.79	55.00%	\$71.00	\$420.62
Roscommon Management Unit	1	7.10	\$88.00	\$88.00	0.00%	\$88.00	\$88.00
Grayling Management Unit	2	186.10	\$114.00	\$122.48		\$114.00	\$124.00
AUSABLE STATE FOREST	3	193.20	\$113.04	\$121.21	7.00%	\$88.00	\$124.00
NORTHERN LOWER PENNINSULA	32	1,735.40	\$81.80	\$119.68	46.00%	\$58.00	\$420.62
STATEWIDE	59	2,981.60	\$101.69	\$135.57	33.00%	\$58.00	\$420.62

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	10.50	<u> </u>	<u>\$101.02</u>	28.00%	\$90.85	<u>\$111.39</u>
ESCANABA RIVER STATE FOREST	2	10.50	\$79.00	\$101.02	28.00%	\$90.85	\$111.39
Shingleton Management Unit	1	1.40	\$85.00	\$85.00	0.00%	\$85.00	\$85.00
Sault Ste Marie (Naubinway Office)		1.80_	\$111.00	<u></u> <u> \$195.34</u>	76.00%	\$195.34_	\$195.34_
LAKE SUPERIOR STATE FOREST	2	3.20	\$99.63	\$147.07	48.00%	\$85.00	\$195.34
UPPER PENNINSULA	4	13.70	\$83.82	\$111.78	33.00%	\$85.00	\$195.34
Gaylord Management Unit	1	32.20	\$65.00	\$73.59	13.00%	\$73.59	\$73.59
Pigeon River Country Management Unit		14.20	\$150.00	<u>\$102.73</u>	32.00%	\$102.73	<u>\$102.73</u>
MACKINAW STATE FOREST	2	46.40	\$91.01	\$82.51	-9.00%	\$73.59	\$102.73
Traverse City Management Unit	15	501.00	\$93.52	\$115.33	23.00%	\$68.00	\$356.64
Cadillac Management Unit		121.80			14.00%	\$73.00	\$130.00
PERE MARQUETTE STATE FOREST	22	622.80	\$90.11	\$109.79	22.00%	\$68.00	\$356.64
Grayling Management Unit	3	60.30	\$111.07	\$128.25	15.00%	\$113.00	\$145.06
Gladwin Management Unit	. <u> </u>	0.70_		<u> \$195.62</u>	133.00% _	\$195.62	<u>\$195.62</u>
AUSABLE STATE FOREST	4	61.00	\$110.76	\$129.02	16.00%	\$113.00	\$195.62
NORTHERN LOWER PENNINSULA	28	730.20	\$91.89	\$109.66	19.00%	\$68.00	\$356.64
STATEWIDE	32	743.90	\$91.74	\$109.70	20.00%	\$68.00	\$356.64

BLACK ASH (41)		TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	9.30	\$52.91	\$63.97	21.00%	\$50.00	\$80.40
Crystal Falls Management Unit		13.40_				\$61.09	\$61.09_
COPPER COUNTRY STATE FOREST	5	22.70	\$57.10	\$62.27	9.00%	\$50.00	\$80.40
Escanaba Management Unit	1	0.50			42.00%	\$93.72	\$93.72
ESCANABA RIVER STATE FOREST	1	0.50	\$66.00	\$93.72	42.00%	\$93.72	\$93.72
UPPER PENNINSULA	6	23.20	\$57.29	\$62.95	10.00%	\$50.00	\$93.72
STATEWIDE	6	23.20	\$57.29	\$62.95	10.00%	\$50.00	\$93.72

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE	(4)	COL. 4	(6)	(7)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	<u>19.6</u> 0_	<u>\$19</u> 4.96	<u> </u>	<u> 14.00%</u> .	<u>\$190</u> . <u>00</u>	<u>\$308.77</u>
COPPER COUNTRY STATE FOREST	3	19.60	\$194.96	\$222.37	14.00%	\$190.00	\$308.77
Gwinn Management Unit	2	1.30	\$98.85	<u>\$103.21</u>	4.00%	\$100.34	<u>\$105.00</u>
ESCANABA RIVER STATE FOREST	2	1.30	\$98.85	\$103.21	4.00%	\$100.34	\$105.00
Shingleton Management Unit	3	104.40	\$196.68	\$249.48	27.00%	\$110.00	\$250.00
Newberry Management Unit	2	2.70	\$172.96	\$179.00	3.00%	\$147.00	\$201.00
Sault Ste Marie (Naubinway Office)	2	71.70	\$166.31	\$298.19	79.00%	\$270.63	<u>\$328.08</u>
LAKE SUPERIOR STATE FOREST		178.80	\$184.14	\$267.95	46.00%	\$110.00	\$328.08
UPPER PENNINSULA	12	199.70	\$184.65	\$262.40	42.00%	\$100.34	\$328.08
Gaylord Management Unit	4	52.90	\$225.79	\$248.18	10.00%	\$204.00	\$394.21
MACKINAW STATE FOREST	4	52.90	\$225.79	\$248.18	10.00%	\$204.00	\$394.21
Traverse City Management Unit	17	199.30	\$132.84	\$198.39	49.00%	\$93.00	\$305.61
Cadillac Management Unit	6	27.80_	\$116.80	\$188.63	61.00%	\$112.00	\$372.56
PERE MARQUETTE STATE FOREST		227.10	\$130.88	\$197.19	51.00%	\$93.00	\$372.56
Roscommon Management Unit	1	21.30	\$152.00	\$165.66	9.00%	\$165.66	\$165.66
Grayling Management Unit	1	0.90_	\$149.00	\$149.00	0.00%	\$149.00	\$149.00
AUSABLE STATE FOREST		22.20	\$151.88	\$164.98	9.00%	\$149.00	\$165.66
NORTHERN LOWER PENNINSULA	29	302.20	\$149.04	\$203.75	37.00%	\$93.00	\$394.21
STATEWIDE	41	501.90	\$163.21	\$227.09	39.00%	\$93.00	\$394.21

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	6	67.80	\$80.94	\$103.39	28.00%	\$65.00	\$127.30
ESCANABA RIVER STATE FOREST	6	67.80	\$80.94	\$103.39	28.00%	\$65.00	\$127.30
UPPER PENNINSULA	6	67.80	\$80.94	\$103.39	28.00%	\$65.00	\$127.30
STATEWIDE	6	67.80	\$80.94	\$103.39	28.00%	\$65.00	\$127.30

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	8.40	\$78.05	\$64.85	-17.00%	\$33.97	\$68.10
COPPER COUNTRY STATE FOREST	2	8.40	\$78.05	\$64.85	-17.00%	\$33.97	\$68.10
UPPER PENNINSULA	2	8.40	\$78.05	\$64.85	-17.00%	\$33.97	\$68.10
Gaylord Management Unit	2	25.50	\$49.22	\$54.92	12.00%	\$45.00	\$56.00
Atlanta Management Unit	1		\$29.00	\$37.00	28.00%	\$37.00	\$37.00
MACKINAW STATE FOREST	3	49.50	\$39.41	\$46.23	17.00%	\$37.00	\$56.00
Traverse City Management Unit	4	26.10	\$24.16	\$25.32	5.00%	\$24.00	\$26.76
Cadillac Management Unit		126.50	<u>\$23.14</u>	\$23.49	2.00%	<u>\$13.00</u>	\$31.05
PERE MARQUETTE STATE FOREST	7	152.60	\$23.31	\$23.80	2.00%	\$13.00	\$31.05
Roscommon Management Unit	5	189.60	\$32.10	\$41.29	29.00%	\$32.49	\$63.14
Grayling Management Unit	2	91.00	\$38.04	\$44.95	18.00%	\$42.71	\$45.00
Gladwin Management Unit	3	162.00	\$36.00	\$48.73	35.00%	\$48.00	<u>\$50.03</u>
AUSABLE STATE FOREST	10	442.60	\$34.75	\$44.77	29.00%	\$32.49	\$63.14
NORTHERN LOWER PENNINSULA	20	644.70	\$32.40	\$39.92	23.00%	\$13.00	\$63.14
STATEWIDE	22	653.10	\$32.99	\$40.24	22.00%	\$13.00	\$68.10

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(4)	(2)	PRICE	(4)	COL. 4	(C)	(7)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	15	1,026.50	\$60.66	\$77.39	28.00%	\$49.00	\$103.41
Pigeon River Country Management Unit	7	656.10	\$61.70	\$78.62	27.00%	\$62.00	\$128.37
Atlanta Management Unit	19	2,020.20	\$95.21	\$120.03	26.00%	\$82.84	\$185.25
MACKINAW STATE FOREST	41	3,702.80	\$79.69	<u> </u>	27.00%	\$49.00	\$185.25
Traverse City Management Unit	27	2,023.30	\$109.98	\$167.39	52.00%	\$51.00	\$358.70
Cadillac Management Unit	24	2,966.00	\$101.99	\$151.62	49.00%	<u>\$54</u> .00	<u>\$341.45</u>
PERE MARQUETTE STATE FOREST	51	4,989.30	\$105.23	\$158.02	50.00%	\$51.00	\$358.70
Roscommon Management Unit	19	2,780.60	\$64.04	\$98.98	55.00%	\$68.00	\$149.21
Grayling Management Unit	16	1,050.90	\$75.80	\$95.59	26.00%	\$70.14	\$131.80
Gladwin Management Unit	5	951.10	\$42.52	\$48.54	14.00%	\$40.00	\$60.00
AUSABLE STATE FOREST	<u> </u>	4,782.60	\$62.34		41.00%	\$40.00	\$149.21
NORTHERN LOWER PENNINSULA	132	13,474.70	\$82.99	\$117.53	42.00%	\$40.00	\$358.70
STATEWIDE	132	13,474.70	\$82.99	\$117.53	42.00%	\$40.00	\$358.70

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3		<u>\$14</u> 9.12	<u></u> <u> \$192.73</u>	29.00%	\$175.00	\$200.00
ESCANABA RIVER STATE FOREST	3	50.20	\$149.12	\$192.73	29.00%	\$175.00	\$200.00
UPPER PENNINSULA	3	50.20	\$149.12	\$192.73	29.00%	\$175.00	\$200.00
Gaylord Management Unit	1	5.00	\$101.00	\$106.00	5.00%	\$106.00	\$106.00
Pigeon River Country Management Unit	3	30.20	\$109.25	\$157.07	44.00%	\$137.36	\$196.83
Atlanta Management Unit	12	400.90	\$100.19	\$123.43	23.00%	\$91.12_	\$159.01_
MACKINAW STATE FOREST	16	436.10	\$100.82	\$125.56	25.00%	\$91.12	\$196.83
Traverse City Management Unit	5	224.50	\$120.46	\$122.92	2.00%	\$115.00	\$141.29
Cadillac Management Unit	8 _	1,099.80	\$119.88	\$215.78	80.00%	\$130.00	\$428.75
PERE MARQUETTE STATE FOREST	13	1,324.30	\$119.98	\$200.04	67.00%	\$115.00	\$428.75
Roscommon Management Unit	18	1,890.90	\$126.57	\$174.52	38.00%	\$120.00	\$347.98
Grayling Management Unit	26	2,665.50	\$202.77	\$265.85	31.00%	\$182.09	\$493.45
Gladwin Management Unit	8 _	<u> </u>			11.00%	<u>\$75</u> . <u>00</u>	\$120.07
AUSABLE STATE FOREST	52	5,326.90	\$158.95	\$208.94	31.00%	\$75.00	\$493.45
NORTHERN LOWER PENNINSULA	81	7,087.30	\$148.09	\$202.14	36.00%	\$75.00	\$493.45
STATEWIDE	84	7,137.50	\$148.10	\$202.08	36.00%	\$75.00	\$493.45

MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	9.60	\$39.00		42.00%	\$55.56	\$55.56
MACKINAW STATE FOREST	1	9.60	\$39.00	\$55.56	42.00%	\$55.56	\$55.56
Roscommon Management Unit	1	14.50	\$41.00	\$80.46	96.00%	\$80.46	\$80.46
AUSABLE STATE FOREST	1	14.50	\$41.00	\$80.46	96.00%	\$80.46	\$80.46
NORTHERN LOWER PENNINSULA	2	24.10	\$40.20	\$70.54	75.00%	\$55.56	\$80.46
STATEWIDE	2	24.10	\$40.20	\$70.54	75.00%	\$55.56	\$80.46

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit	2	10.90	\$53.45	\$58.97	10.00%	\$58.00	\$60.45
MACKINAW STATE FOREST		10.90	\$53.45	\$58.97	10.00%	\$58.00	\$60.45
NORTHERN LOWER PENNINSULA	2	10.90	\$53.45	\$58.97	10.00%	\$58.00	\$60.45
STATEWIDE	2	10.90	\$53.45	\$58.97	10.00%	\$58.00	\$60.45
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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	20.30	\$61.10	\$67.29	10.00%	\$44.00	\$150.37
Crystal Falls Management Unit		<u></u>	<u>\$76.31</u> _	<u>\$100.52</u>	<u>32.00%</u> _	\$75.00_	\$145.32
COPPER COUNTRY STATE FOREST	10	59.80	\$71.15	\$89.24	25.00%	\$44.00	\$150.37
Gwinn Management Unit	1	2.30	\$80.00	\$80.00	0.00%	\$80.00	\$80.00
Escanaba Management Unit	5	21.00	\$80.68	<u> </u>	36.00%	<u>\$74</u> .00	<u>\$115.11</u>
ESCANABA RIVER STATE FOREST	6	23.30	\$80.61	\$106.78	32.00%	\$74.00	\$115.11
Shingleton Management Unit	2	14.30	\$77.00	\$139.28	81.00%	\$77.00	\$150.00
Newberry Management Unit	2	14.40	\$76.13	<u>\$11</u> 9.00	56.00%	\$77.00	\$125.00
LAKE SUPERIOR STATE FOREST	4	28.70	\$76.56	\$129.10	69.00%	\$77.00	\$150.00
UPPER PENNINSULA	20	111.80	\$74.51	\$103.13	38.00%	\$44.00	\$150.37
Gaylord Management Unit	2	2.10	\$50.14	\$50.67	1.00%	\$47.00	\$54.00
Pigeon River Country Management Unit		6.10	\$46.00		14.00%	\$52.66	
MACKINAW STATE FOREST	3	8.20	\$47.06	\$52.15	11.00%	\$47.00	\$54.00
Traverse City Management Unit	4	14.20	\$40.56	\$43.51		\$30.00	\$56.72
PERE MARQUETTE STATE FOREST	4	14.20	\$40.56	\$43.51	7.00%	\$30.00	\$56.72
Roscommon Management Unit	1	1.30	\$43.00	\$88.67	106.00%	\$88.67	\$88.67
Gladwin Management Unit	2	16.20	\$42.06	\$50.81	21.00%	\$45.00	\$56.47
AUSABLE STATE FOREST	3	17.50	\$42.13	\$53.62	27.00%	\$45.00	\$88.67
NORTHERN LOWER PENNINSULA	10	39.90	\$42.59	\$49.72	17.00%	\$30.00	\$88.67
STATEWIDE	30	151.70	\$66.11	\$89.08	35.00%	\$30.00	\$150.37

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	856.00	\$209.34	\$258.00	23.00%	\$145.71	\$413.03
Crystal Falls Management Unit	6_	<u> </u>	<u>\$11</u> 7 <u>.00</u> _	<u> \$126.84</u>		<u> </u>	<u>\$315.00</u>
COPPER COUNTRY STATE FOREST	20	904.70	\$204.37	\$250.94	23.00%	\$46.00	\$413.03
Gwinn Management Unit	7	40.70	\$39.25	\$43.44	11.00%	\$25.00	\$96.64
Escanaba Management Unit		<u> </u>	\$178.56	<u>\$220.03</u>	23.00%	\$125.00	\$268.38_
ESCANABA RIVER STATE FOREST	16	238.50	\$154.78	\$189.90	23.00%	\$25.00	\$268.38
Shingleton Management Unit	7	250.20	\$129.25	\$214.12	66.00%	\$80.00	\$246.45
Newberry Management Unit	9	378.40	\$133.21	\$146.26	10.00%	\$110.00	\$158.82
Sault Ste Marie (Naubinway Office)	5	98.40	\$123.95	\$276.56	123.00%	\$190.49	\$305.01
Sault Ste Marie (Soo Office)	1	0.70	\$86.00	\$86.00	0.00%	\$86.00	\$86.00
LAKE SUPERIOR STATE FOREST	22	727.70	\$130.55	\$187.15	43.00%	\$80.00	\$305.01
UPPER PENNINSULA	58	1,870.90	\$169.34	\$218.35	29.00%	\$25.00	\$413.03
Gaylord Management Unit	12	211.00	\$106.15	\$112.50	6.00%	\$91.00	\$149.44
Pigeon River Country Management Unit	5	112.10	\$93.84	\$104.32	11.00%	\$74.00	\$119.05
Atlanta Management Unit		<u> </u>	\$148.50	<u>\$177.51</u>	20.00%	<u>\$118.07</u>	<u>\$243.67</u>
MACKINAW STATE FOREST	29	519.70	\$119.52	\$135.33	13.00%	\$74.00	\$243.67
Traverse City Management Unit	31	1,887.30	\$104.48	\$163.56	57.00%	\$74.00	\$393.38
Cadillac Management Unit				\$142.67	43.00%	\$83.00	\$335.76_
PERE MARQUETTE STATE FOREST	51	2,648.20	\$103.16	\$157.56	53.00%	\$74.00	\$393.38
Roscommon Management Unit	15	723.90	\$66.13	\$89.44	35.00%	\$65.00	\$187.99
Grayling Management Unit	8	131.20	\$59.90	\$77.45	29.00%	\$60.27	\$115.00
Gladwin Management Unit			\$43.08	\$51.31	19.00%	\$39.00	\$102.26
AUSABLE STATE FOREST	33	1,421.50	\$56.37	\$73.14	30.00%	\$39.00	\$187.99
NORTHERN LOWER PENNINSULA	113	4,589.40	\$90.52	\$128.89	42.00%	\$39.00	\$393.38
STATEWIDE	171	6,460.30	\$113.34	\$154.80	37.00%	\$25.00	\$413.03

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	3	32.50	\$155.61	\$156.69	1.00%	\$127.24	\$175.33
	1		\$187.00	\$187.00		\$187.00	\$187.00_
COPPER COUNTRY STATE FOREST		50.10	\$166.64	\$167.34	0.00%	\$127.24	\$187.00
Gwinn Management Unit	1	209.20	\$180.00	\$180.00	0.00%	\$180.00	\$180.00
Escanaba Management Unit	4	229.90	<u>\$165.38</u>	<u>\$227.50</u>	38.00%	<u>\$192.48</u>	<u>\$250.85</u>
ESCANABA RIVER STATE FOREST	5	439.10	\$172.34	\$204.87	19.00%	\$180.00	\$250.85
UPPER PENNINSULA	9	489.20	\$171.76	\$201.02	17.00%	\$127.24	\$250.85
Gaylord Management Unit	4	99.30	\$236.96	\$248.35	5.00%	\$230.00	\$268.40
Pigeon River Country Management Unit	6	580.90	\$161.04	\$239.76	49.00%	\$166.00	\$260.39
Atlanta Management Unit		3,139.80	\$204.32	<u>\$278.47</u>	36.00%	<u>\$185.35</u>	<u>\$336.5</u> 1
MACKINAW STATE FOREST	29	3,820.00	\$198.59	\$271.80	37.00%	\$166.00	\$336.51
Traverse City Management Unit	18	1,136.40	\$215.37	\$246.23	14.00%	\$166.00	\$495.00
Cadillac Management Unit	21 _	3,328.90	\$209.17	\$270.63	29.00%	\$125.00	<u>\$555.75</u>
PERE MARQUETTE STATE FOREST	39	4,465.30	\$210.75	\$264.42	25.00%	\$125.00	\$555.75
Roscommon Management Unit	11	1,830.40	\$267.78	\$329.71	23.00%	\$255.00	\$531.69
Grayling Management Unit	11	1,697.20	\$286.81	\$348.72	22.00%	\$250.00	\$436.44
Gladwin Management Unit			\$274.32	<u> </u>	69.00% _	\$223.00	<u>\$745.62</u>
AUSABLE STATE FOREST	27	3,916.90	\$276.67	\$351.30	27.00%	\$223.00	\$745.62
NORTHERN LOWER PENNINSULA	95	12,202.20	\$228.10	\$294.62	29.00%	\$125.00	\$745.62
STATEWIDE	104	12,691.40	\$225.93	\$291.01	29.00%	\$125.00	\$745.62

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	4	728.00	\$131.00	\$202.16	<u></u>	\$131.00	\$281.71
Crystal Falls Management Unit	2	68.90	\$146.90	\$264.06	80.00%	\$142.00	\$316.48
COPPER COUNTRY STATE FOREST		796.90	\$132.37		57.00%	\$131.00	\$316.48
Gwinn Management Unit	3	47.00	\$104.74	\$107.86		\$101.00	\$132.00
ESCANABA RIVER STATE FOREST		47.00	\$104.74	\$107.86	3.00%	\$101.00	\$132.00
UPPER PENNINSULA	9	843.90	\$130.84	\$201.96	54.00%	\$101.00	\$316.48
Gaylord Management Unit	13	2,157.80	\$114.16	\$163.74	43.00%	\$117.00	\$190.00
Pigeon River Country Management Unit	16	3,040.90	\$115.30	\$168.68	46.00%	\$120.00	\$281.41
Atlanta Management Unit		2,991.50	\$115.15	\$158.96	38.00%	\$83.00	<u>\$198.31</u>
MACKINAW STATE FOREST	49	8,190.20	\$114.95	\$163.83	43.00%	\$83.00	\$281.41
Traverse City Management Unit	28	5,016.50	\$102.45	\$158.73	55.00%	\$51.00	\$332.03
Cadillac Management Unit		1,778.20	\$120.43	\$141.60	18.00%	\$60.00	<u>\$229.45</u>
PERE MARQUETTE STATE FOREST	44	6,794.70	\$107.15	\$154.25	44.00%	\$51.00	\$332.03
Roscommon Management Unit	15	3,030.00	\$118.66	\$161.52	36.00%	\$120.00	\$298.88
Grayling Management Unit	34	5,680.90	\$107.11	\$161.13	50.00%	\$99.75	\$205.57
Gladwin Management Unit		1,884.60	<u>\$166.57</u>	\$195.42	17.00%	<u>\$150</u> .00	<u>\$2</u> 1 <u>1.6</u> 5
AUSABLE STATE FOREST	54	10,595.50	\$120.99	\$167.34	38.00%	\$99.75	\$298.88
NORTHERN LOWER PENNINSULA	147	25,580.40	\$115.38	\$162.74	41.00%	\$51.00	\$332.03
STATEWIDE	156	26,424.30	\$115.87	\$163.99	42.00%	\$51.00	\$332.03

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	2,025.00	\$341.54	\$409.29	20.00%	\$231.91	\$802.10
		<u>109.50</u>	\$309.49	<u>\$368.09</u>	<u> 19.00%</u> _	<u>\$117</u> . <u>00</u>	<u>\$740.39</u>
COPPER COUNTRY STATE FOREST	19	2,134.50	\$339.89	\$407.17	20.00%	\$117.00	\$802.10
Gwinn Management Unit	7	189.60	\$265.82	\$421.88	59.00%	\$201.00	\$622.50
Escanaba Management Unit	6 _	<u></u>	\$241.71	<u>\$326.91</u>	35.00%	\$190.00	<u>\$400.00</u>
ESCANABA RIVER STATE FOREST	13	221.50	\$262.35	\$408.20	56.00%	\$190.00	\$622.50
Shingleton Management Unit	6	111.90	\$436.81	\$484.75	11.00%	\$435.00	\$600.38
Newberry Management Unit	5	18.40	\$379.30	\$384.93	1.00%	\$311.00	\$450.00
Sault Ste Marie (Naubinway Office)	5	796.90	\$456.71	\$827.64	81.00%	\$696.83	\$900.85
Sault Ste Marie (Drummond Island)	1	65.40	\$322.00	\$325.00		\$325.00	\$325.00
LAKE SUPERIOR STATE FOREST	17	992.60	\$444.16	\$747.66	68.00%	\$311.00	\$900.85
UPPER PENNINSULA	49	3,348.60	\$365.67	\$508.17	39.00%	\$117.00	\$900.85
Gaylord Management Unit	8	313.20	\$328.05	\$432.12	32.00%	\$283.00	\$552.17
Pigeon River Country Management Unit	3	85.50	\$334.37	\$361.47	8.00%	\$340.00	\$396.66
Atlanta Management Unit	6	309.50	\$441.24	<u>\$481.00</u>	9.00% _	\$363.92	<u>\$514.62</u>
MACKINAW STATE FOREST	17	708.20	\$378.28	\$444.95	18.00%	\$283.00	\$552.17
Traverse City Management Unit	18	1,268.00	\$249.19	\$367.05	47.00%	\$141.00	\$1,001.53
Cadillac Management Unit	9	456.30	\$382.21	<u>\$477.48</u>	25.00%	\$346.00	<u>\$645.28</u>
PERE MARQUETTE STATE FOREST	27	1,724.30	\$284.39	\$396.27	39.00%	\$141.00	\$1,001.53
Roscommon Management Unit	1	6.00	\$330.00	\$383.89	16.00%	\$383.89	\$383.89
Grayling Management Unit	4	275.80	\$275.30	<u> </u>	22.00%	\$290.00	\$380.96
AUSABLE STATE FOREST	5	281.80	\$276.47	\$336.53	22.00%	\$290.00	\$383.89
NORTHERN LOWER PENNINSULA	49	2,714.30	\$308.07	\$402.77	31.00%	\$141.00	\$1,001.53
STATEWIDE	98	6,062.90	\$339.88	\$460.98	36.00%	\$117.00	\$1,001.53

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	97.10	\$84.85	\$105.40	24.00%	\$85.00	\$150.63
Crystal Falls Management Unit		4.90_				\$82.00	
COPPER COUNTRY STATE FOREST	6	102.00	\$84.71	\$104.27	23.00%	\$82.00	\$150.63
Escanaba Management Unit	3	13.80			31.00%	\$73.60	\$93.12
ESCANABA RIVER STATE FOREST	3	13.80	\$63.48	\$83.14	31.00%	\$73.60	\$93.12
Sault Ste Marie (Naubinway Office)	1	16.30	\$76.00	\$113.27	49.00%	\$113.27	\$113.27
Sault Ste Marie (Drummond Island)		2.40		\$55.00		<u>\$55</u> .00	\$55.00_
LAKE SUPERIOR STATE FOREST	2	18.70	\$72.79	\$105.79	45.00%	\$55.00	\$113.27
UPPER PENNINSULA	11	134.50	\$80.88	\$102.32	27.00%	\$55.00	\$150.63
STATEWIDE	11	134.50	\$80.88	\$102.32	27.00%	\$55.00	\$150.63

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit			<u> </u>	<u> \$188.13</u>	139.00% _	\$104.22	\$200.00
ESCANABA RIVER STATE FOREST	2	23.40	\$78.74	\$188.13	139.00%	\$104.22	\$200.00
UPPER PENNINSULA	2	23.40	\$78.74	\$188.13	139.00%	\$104.22	\$200.00
Gaylord Management Unit	1	5.10	\$71.00	\$88.00	24.00%	\$88.00	\$88.00
Atlanta Management Unit	3	52.80	\$85.67	\$142.24	66.00%	\$85.95	\$176.83
MACKINAW STATE FOREST	4	57.90	\$84.38	\$137.46	63.00%	\$85.95	\$176.83
Traverse City Management Unit	12	353.60	\$44.64	\$62.41	40.00%	\$38.00	\$97.05
Cadillac Management Unit	14	443.20	<u>\$90.17</u>	<u> </u>	59.00%	\$84.00	<u>\$290.66</u>
PERE MARQUETTE STATE FOREST	26	796.80	\$69.96	\$107.48	54.00%	\$38.00	\$290.66
Roscommon Management Unit	7	126.70	\$102.67	\$158.85	55.00%	\$83.00	\$296.26
Grayling Management Unit	7	307.70	\$86.29	\$111.77	30.00%	\$93.00	\$241.52
Gladwin Management Unit	6	<u> </u>	\$84.43		10.00%	<u>\$75</u> .00	<u>\$147.4</u> 7
AUSABLE STATE FOREST	20	616.10	\$89.11	\$115.80	30.00%	\$75.00	\$296.26
NORTHERN LOWER PENNINSULA	50	1,470.80	\$78.55	\$112.14	43.00%	\$38.00	\$296.26
STATEWIDE	52	1,494.20	\$78.55	\$113.33	44.00%	\$38.00	\$296.26

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	42.80	\$77.12	\$78.70	2.00%	\$75.00	\$80.24
Crystal Falls Management Unit		0.50		\$158.24	133.00% _	\$158.24	\$158.24_
COPPER COUNTRY STATE FOREST	3	43.30	\$77.01	\$79.62	3.00%	\$75.00	\$158.24
Escanaba Management Unit	4	146.40	\$52.20	\$68.68	32.00%	\$45.00	<u>\$76.68</u>
ESCANABA RIVER STATE FOREST	4	146.40	\$52.20	\$68.68	32.00%	\$45.00	\$76.68
Newberry Management Unit	1	3.10	\$68.00	<u>\$71.00</u>	4.00%	<u>\$71</u> .00	\$71.00
LAKE SUPERIOR STATE FOREST	1	3.10	\$68.00	\$71.00	4.00%	\$71.00	\$71.00
UPPER PENNINSULA	8	192.80	\$58.03	\$71.18	23.00%	\$45.00	\$158.24
Gaylord Management Unit	3	53.40	\$58.19	\$62.12	7.00%	\$57.00	\$71.50
Pigeon River Country Management Unit	13	455.80	\$53.21	\$64.07	20.00%	\$36.00	\$122.04
Atlanta Management Unit	<u> 11</u> .	371.30		\$105.89	22.00%	\$69.45	\$135.22
MACKINAW STATE FOREST	27	880.50	\$67.58	\$81.58	21.00%	\$36.00	\$135.22
Traverse City Management Unit	29	1,385.90	\$47.02	\$63.05	34.00%	\$33.00	\$160.70
Cadillac Management Unit	<u>13</u> .	1 <u>,066.5</u> 0	\$137.93 _	<u></u> <u>\$197.04</u>	43.00%	\$80.00	\$395.25
PERE MARQUETTE STATE FOREST	42	2,452.40	\$86.56	\$121.32	40.00%	\$33.00	\$395.25
Roscommon Management Unit	10	562.60	\$56.71	\$73.84	30.00%	\$60.00	\$90.42
Grayling Management Unit	13	387.40	\$60.33	\$70.75	17.00%	\$57.00	\$91.23
Gladwin Management Unit	6				20.00%	\$44.00	
AUSABLE STATE FOREST	29	1,008.20	\$57.62	\$71.75	25.00%	\$44.00	\$91.23
NORTHERN LOWER PENNINSULA	98	4,341.10	\$75.99	\$101.75	34.00%	\$33.00	\$395.25
STATEWIDE	106	4,533.90	\$75.22	\$100.45	34.00%	\$33.00	\$395.25

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SAWTIMBER in MBF (see general note	3)						
WHITE SPRUCE (21)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	0.60_				<u> </u>	
COPPER COUNTRY STATE FOREST	1	0.60	\$65.00	\$66.87	3.00%	\$66.87	\$66.87
UPPER PENNINSULA	1	0.60	\$65.00	\$66.87	3.00%	\$66.87	\$66.87
Pigeon River Country Management Unit	2	19.80	\$68.00	\$74.24	9.00%	\$70.00	\$77.84
MACKINAW STATE FOREST	2	19.80	\$68.00	\$74.24	9.00%	\$70.00	\$77.84
Grayling Management Unit						\$75.00	
AUSABLE STATE FOREST	1	134.90	\$64.00	\$75.00	17.00%	\$75.00	\$75.00
NORTHERN LOWER PENNINSULA	3	154.70	\$64.51	\$74.90	16.00%	\$70.00	\$77.84
STATEWIDE	4	155.30	\$64.51	\$74.87	16.00%	\$66.87	\$77.84
YELLOW BIRCH (04)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	128.60	\$142.05	\$217.80	53.00%	\$130.00	\$306.97
Crystal Falls Management Unit	1	0.40	\$147.00	\$147.00	0.00%	\$147.00	\$147.00
COPPER COUNTRY STATE FOREST	12	129.00	\$142.07	\$217.58	53.00%	\$130.00	\$306.97
Escanaba Management Unit	4	11.40	\$107.40	\$139.49	30.00%	\$95.00	<u>\$154.78</u>
ESCANABA RIVER STATE FOREST	4	11.40	\$107.40	\$139.49	30.00%	\$95.00	\$154.78
Shingleton Management Unit	1	1.60	\$134.00	\$134.00	0.00%	\$134.00	\$134.00
Newberry Management Unit		4.50	\$101.33	\$109.67	8.00%	\$75.00	<u>\$140.00</u>
LAKE SUPERIOR STATE FOREST	3	6.10	\$109.90	\$116.05	6.00%	\$75.00	\$140.00
UPPER PENNINSULA	19	146.50	\$138.03	\$207.28	50.00%	\$75.00	\$306.97
Gaylord Management Unit	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
MACKINAW STATE FOREST	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
NORTHERN LOWER PENNINSULA	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
STATEWIDE	20	146.90	\$138.01	\$207.07	50.00%	\$75.00	\$306.97

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AUSTRIAN PINE (37)		TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
7 (8 6 ) T (17 ) T (17 )	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	_	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit		22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
PERE MARQUETTE STATE FOREST	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
NORTHERN LOWER PENNINSULA	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
STATEWIDE	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
DALSAM FID (20)	# OF CALES	TOTAL VOLUME	AVEDACE	AVEDACE	0/ CHANCE	MINIMITM	

BALSAM FIR (20)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	14	737.00	\$15.46	\$17.93	16.00%	\$11.00	\$29.08
Crystal Falls Management Unit		1 <u>,708.00</u>	<u></u>	<u>\$20.46</u>	<u> </u>		\$55.11_
COPPER COUNTRY STATE FOREST	24	2,445.00	\$16.87	\$19.70	17.00%	\$1.00	\$55.11
Gwinn Management Unit	15	2,727.00	\$22.88	\$34.40	50.00%	\$13.50	\$98.29
Escanaba Management Unit	14	1,415.00	\$21.80	\$27.61	27.00%	\$16.50	\$44.57
ESCANABA RIVER STATE FOREST	29	4,142.00	\$22.51	\$32.08	43.00%	\$13.50	\$98.29
Shingleton Management Unit	11	635.00	\$18.16	\$22.07	22.00%	\$14.10	\$30.00
Newberry Management Unit	12	2,864.00	\$13.81	\$18.11	31.00%	\$12.00	\$27.73
Sault Ste Marie (Naubinway Office)	9	427.00	\$16.86	\$19.43	15.00%	\$15.00	\$28.28
Sault Ste Marie (Soo Office)			\$12.99	<u>\$13.10</u>	<u>1.</u> 00% _		\$16.00_
LAKE SUPERIOR STATE FOREST	35	4,228.00	\$14.72	\$18.48	26.00%	\$9.70	\$30.00
UPPER PENNINSULA	88	10,815.00	\$18.19	\$23.96	32.00%	\$1.00	\$98.29
Gaylord Management Unit	6	1,011.00	\$34.64	\$35.79	3.00%	\$30.05	\$41.36
Pigeon River Country Management Unit	7	1,073.00	\$19.28	\$26.96	40.00%	\$18.00	\$45.85
Atlanta Management Unit	12		\$33.25	\$44.84	35.00%	\$23.56	\$71.52
MACKINAW STATE FOREST	25	2,837.00	\$28.46	\$34.85	22.00%	\$18.00	\$71.52
Traverse City Management Unit	5	737.00	\$11.06	\$11.63	5.00%	\$10.80	\$21.26
Cadillac Management Unit		6.00	<u>\$10.80</u>	\$18.12	68.00%	\$18.12	\$18.12
PERE MARQUETTE STATE FOREST	6	743.00	\$11.06	\$11.69	6.00%	\$10.80	\$21.26
Roscommon Management Unit	8	951.00	\$22.20	\$40.75	84.00%	\$24.40	\$58.34
Grayling Management Unit		238.00		\$26.38	62.00%	<u>\$15</u> .25	\$45.39
AUSABLE STATE FOREST	18	1,189.00	\$21.02	\$37.87	80.00%	\$15.25	\$58.34
NORTHERN LOWER PENNINSULA	49	4,769.00	\$23.89	\$32.00	34.00%	\$10.80	\$71.52
STATEWIDE	137	15,584.00	\$19.93	\$26.42	33.00%	\$1.00	\$98.29

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	1,371.00	\$7.13	\$7.85	10.00%	\$6.90	\$10.13
Crystal Falls Management Unit		1 <u>,441.00</u> _	<u> </u>	<u>\$16.51</u>	12.00%		
COPPER COUNTRY STATE FOREST	14	2,812.00	\$11.03	\$12.29	11.00%	\$6.90	\$33.91
Gwinn Management Unit		39.00_				\$12.35	\$13.30
ESCANABA RIVER STATE FOREST	2	39.00	\$12.38	\$12.84	4.00%	\$12.35	\$13.30
Shingleton Management Unit	1	47.00	\$11.55	\$20.35	76.00%	\$20.35	\$20.35
Sault Ste Marie (Naubinway Office)		176.00		\$26.05	133.00%	\$26.05	\$26.05
LAKE SUPERIOR STATE FOREST	2	223.00	\$11.27	\$24.85	120.00%	\$20.35	\$26.05
UPPER PENNINSULA	18	3,074.00	\$11.07	\$13.21	19.00%	\$6.90	\$33.91
Gaylord Management Unit	2	289.00	\$7.46	\$12.11	62.00%	\$8.66	\$16.83
Pigeon River Country Management Unit	1	30.00	\$8.00	\$9.16	15.00%	\$9.16	\$9.16
Atlanta_Management_Unit		53.00_					\$8.00
MACKINAW STATE FOREST	4	372.00	\$7.55	\$11.29	50.00%	\$8.00	\$16.83
Traverse City Management Unit	9	1,046.00	\$19.50	\$21.05	8.00%	\$16.55	\$36.93
Cadillac Management Unit				\$21.51	27.00%	\$16.98_	\$44.52
PERE MARQUETTE STATE FOREST	15	1,433.00	\$18.80	\$21.18	13.00%	\$16.55	\$44.52
Roscommon Management Unit	1	13.00	\$23.90	\$23.90	0.00%	\$23.90	\$23.90
Grayling Management Unit	4	516.00	\$17.24	\$31.93	85.00%	\$10.10	\$43.55
AUSABLE STATE FOREST	5	529.00	\$17.40	\$31.73	82.00%	\$10.10	\$43.55
NORTHERN LOWER PENNINSULA	24	2,334.00	\$16.69	\$21.99	32.00%	\$8.00	\$44.52
STATEWIDE	42	5,408.00	\$13.49	\$17.00	26.00%	\$6.90	\$44.52

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		617.00			0.00%	\$5.50	\$15.00
COPPER COUNTRY STATE FOREST	2	617.00	\$14.01	\$14.01	0.00%	\$5.50	\$15.00
Shingleton Management Unit	2	37.00	\$10.42	\$18.93	82.00%	\$10.15	\$19.99
Newberry Management Unit		219.00_		<u>\$16.08</u>		\$15.00	\$18.00
LAKE SUPERIOR STATE FOREST	4	256.00	\$14.95	\$16.49	10.00%	\$10.15	\$19.99
UPPER PENNINSULA	6	873.00	\$14.29	\$14.74	3.00%	\$5.50	\$19.99
STATEWIDE	6	873.00	\$14.29	\$14.74	3.00%	\$5.50	\$19.99

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	4,031.00	\$33.95	\$58.13	71.00%	\$38.46	\$63.45
Crystal Falls Management Unit	3	<u>190.00</u>				<u> </u>	\$35.05
COPPER COUNTRY STATE FOREST	10	4,221.00	\$33.51	\$56.70	69.00%	\$1.00	\$63.45
Gwinn Management Unit	7	914.00	\$37.18	\$41.67	12.00%	\$19.00	\$48.83
Escanaba Management Unit		<u>17.0</u> 0			32.00%	<u> </u>	\$57.15
ESCANABA RIVER STATE FOREST	9	931.00	\$37.25	\$41.89	12.00%	\$19.00	\$57.15
Shingleton Management Unit	8	3,673.00	\$35.22	\$42.19	20.00%	\$27.85	\$60.04
Newberry Management Unit	8	7,954.00	\$47.32	\$55.36	17.00%	\$45.00	\$60.15
Sault Ste Marie (Naubinway Office)	4	64.00	\$46.55	\$46.72	0.00%	\$38.65	\$51.90
Sault Ste Marie (Soo Office)		1 <u>,204.00</u>		\$40.21	26.00%	\$40.21	\$40.21_
LAKE SUPERIOR STATE FOREST	21	12,895.00	\$42.43	\$50.15	18.00%	\$27.85	\$60.15
UPPER PENNINSULA	40	18,047.00	\$40.07	\$51.26	28.00%	\$1.00	\$63.45
Gaylord Management Unit	7	549.00	\$21.32	\$25.58	20.00%	\$18.27	\$28.00
Pigeon River Country Management Unit	10	1,455.00	\$23.76	\$34.77	46.00%	\$25.85	\$46.57
Atlanta_Management Unit	<u>18</u> .	3,937.00		\$28.46	25.00%	<u>\$19</u> .45_	\$41.27
MACKINAW STATE FOREST	35	5,941.00	\$22.93	\$29.74	30.00%	\$18.27	\$46.57
Traverse City Management Unit	14	2,106.00	\$10.95	\$18.28	67.00%	\$8.00	\$37.61
Cadillac Management Unit	11	2,744.00	\$12.89	\$20.29	57.00%	\$12.90	\$29.38
PERE MARQUETTE STATE FOREST	25	4,850.00	\$12.05	\$19.42	61.00%	\$8.00	\$37.61
Roscommon Management Unit	13	1,499.00	\$15.77	\$19.37	23.00%	\$15.96	\$26.00
Grayling Management Unit	32	12,553.00	\$17.56	\$30.25	72.00%	\$17.00	\$80.99
Gladwin Management Unit	5	3,429.00		\$32.25	76.00%	\$25.00	\$35.02
AUSABLE STATE FOREST	50	17,481.00	\$17.55	\$29.71	69.00%	\$15.96	\$80.99
NORTHERN LOWER PENNINSULA	110	28,272.00	\$17.74	\$27.95	58.00%	\$8.00	\$80.99
STATEWIDE	150	46,319.00	\$26.44	\$37.03	40.00%	\$1.00	\$80.99

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MISC. SPECIES (90)		TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	2	91.00	\$5.00	<u>\$5.94</u>	19.00%	<u>\$5.01</u>	<u>\$7.13</u>
MACKINAW STATE FOREST	2	91.00	\$5.00	\$5.94	19.00%	\$5.01	\$7.13
Traverse City Management Unit	2	221.00	\$7.03	\$7.03	0.00%	\$3.78	\$7.15
PERE MARQUETTE STATE FOREST	2	221.00	\$7.03	\$7.03	0.00%	\$3.78	\$7.15
Roscommon Management Unit	2	39.00	\$25.07	\$31.42	25.00%	\$30.00	\$33.46
Grayling Management Unit	8	948.00	\$7.60	\$39.63	421.00%	\$3.85	\$125.18
Gladwin Management Unit		332.00_		\$10.00	22.00%		<u>\$12.00</u>
AUSABLE STATE FOREST	12	1,319.00	\$8.27	\$31.93	286.00%	\$3.85	\$125.18
NORTHERN LOWER PENNINSULA	16	1,631.00	\$7.92	\$27.10	242.00%	\$3.78	\$125.18
STATEWIDE	16	1,631.00	\$7.92	\$27.10	242.00%	\$3.78	\$125.18

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	5,050.00	\$24.54	\$29.53	20.00%	\$18.10	\$50.49
Crystal Falls Management Unit		<u> </u>			44.00% _	\$28.40	\$79.07_
COPPER COUNTRY STATE FOREST	24	21,529.00	\$37.83	\$53.20	41.00%	\$18.10	\$79.07
Gwinn Management Unit	14	12,573.00	\$33.25	\$49.60	49.00%	\$18.00	\$84.32
Escanaba Management Unit		5,772.00_	\$28.54		33.00%	\$21.00	\$46.16
ESCANABA RIVER STATE FOREST	29	18,345.00	\$31.77	\$45.96	45.00%	\$18.00	\$84.32
Shingleton Management Unit	10	2,058.00	\$27.87	\$40.57	46.00%	\$19.20	\$50.03
Newberry Management Unit	10	2,243.00	\$27.70	\$30.93	12.00%	\$25.00	\$40.05
Sault Ste Marie (Naubinway Office)	6	1,414.00	\$34.45	\$36.16	5.00%	\$30.00	\$41.72
Sault Ste Marie (Soo Office)	3	1,670.00	\$18.37	\$20.20	10.00%	\$15.00	\$32.64
Sault Ste Marie (Drummond Island)		538.00			14.00%	\$16.00	\$16.00
LAKE SUPERIOR STATE FOREST	30	7,923.00	\$26.05	\$31.09	19.00%	\$15.00	\$50.03
UPPER PENNINSULA	83	47,797.00	\$33.55	\$46.75	39.00%	\$15.00	\$84.32
Gaylord Management Unit	17	11,402.00	\$21.70	\$28.36	31.00%	\$19.05	\$33.82
Pigeon River Country Management Unit	17	7,180.00	\$20.19	\$26.70	32.00%	\$14.00	\$44.19
Atlanta Management Unit		22,294.00_			29.00%	\$22.23	\$48.92
MACKINAW STATE FOREST	61	40,876.00	\$24.36	\$31.68	30.00%	\$14.00	\$48.92
Traverse City Management Unit	34	13,089.00	\$18.74	\$21.96	17.00%	\$9.55	\$46.91
Cadillac Management Unit	27	19,278.00	<u>\$20.76</u>	\$25.31	22.00%	\$11.00	\$36.06
PERE MARQUETTE STATE FOREST	61	32,367.00	\$19.94	\$23.95	20.00%	\$9.55	\$46.91
Roscommon Management Unit	24	21,377.00	\$29.81	\$40.98	37.00%	\$28.16	\$54.02
Grayling Management Unit	42	12,560.00	\$23.36	\$32.96	41.00%	\$20.00	\$69.28
Gladwin Management Unit		<u>19,466.00</u>	\$16.34	\$27.57	69.00%	<u>\$16</u> . <u>15</u>	\$44.21
AUSABLE STATE FOREST	76	53,403.00	\$23.38	\$34.21	46.00%	\$16.15	\$69.28
NORTHERN LOWER PENNINSULA	198	126,646.00	\$22.82	\$30.77	35.00%	\$9.55	\$69.28
STATEWIDE	281	174,443.00	\$25.76	\$35.15	36.00%	\$9.55	\$84.32

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POLPWOOD in Cords (see general note 2	<u> </u>						
MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	18	20,992.00	\$14.73	\$17.04		\$13.05	\$28.63
Crystal Falls Management Unit		6 <u>,478.00</u>		<u>\$27.35</u>		<u> </u>	\$49.75
COPPER COUNTRY STATE FOREST	30	27,470.00	\$16.34	\$19.47	19.00%	\$1.00	\$49.75
Gwinn Management Unit	17	5,270.00	\$17.55	\$23.09	32.00%	\$10.00	\$43.47
Escanaba Management Unit	15	<u>11,615.00</u>			34.00%	\$22.50	\$61.87_
ESCANABA RIVER STATE FOREST	32	16,885.00	\$23.46	\$31.38	34.00%	\$10.00	\$61.87
Shingleton Management Unit	14	8,112.00	\$20.95	\$26.96	29.00%	\$15.00	\$49.73
Newberry Management Unit	16	13,142.00	\$17.82	\$20.30	14.00%	\$13.95	\$30.50
Sault Ste Marie (Naubinway Office)	18	6,713.00	\$22.18	\$32.02	44.00%	\$21.55	\$41.52
Sault Ste Marie (Soo Office)	3	318.00	\$17.57	\$19.80	13.00%	\$14.90	\$22.00
Sault Ste Marie (Drummond Island)		1 <u>,216.00</u>	\$12.20	\$13.00		\$13.00	\$13.00
LAKE SUPERIOR STATE FOREST	52	29,501.00	\$19.44	\$24.49	26.00%	\$13.00	\$49.73
UPPER PENNINSULA	114	73,856.00	\$19.21	\$24.20	26.00%	\$1.00	\$61.87
Gaylord Management Unit	25	6,852.00	\$27.70	\$38.03	37.00%	\$24.30	\$83.97
Pigeon River Country Management Unit	23	2,018.00	\$20.08	\$25.19	25.00%	\$15.00	\$47.43
Atlanta Management Unit		9 <u>,712.00</u>	\$22.35		36.00%	<u> </u>	\$62.30
MACKINAW STATE FOREST	74	18,582.00	\$24.08	\$32.64	36.00%	\$15.00	\$83.97
Traverse City Management Unit	41	21,965.00	\$15.72	\$19.37	23.00%	\$8.65	\$53.10
Cadillac Management Unit	41	<u>13,688.00</u>	\$16.36	\$22.58	38.00%		<u>\$105.87</u>
PERE MARQUETTE STATE FOREST	82	35,653.00	\$15.96	\$20.60	29.00%	\$8.65	\$105.87
Roscommon Management Unit	30	6,392.00	\$21.92	\$27.53	26.00%	\$21.12	\$40.23
Grayling Management Unit	44	8,458.00	\$32.08	\$44.15	38.00%	\$29.00	\$153.02
Gladwin Management Unit	14	6,673.00	\$12.10	\$19.12	58.00%	<u>\$12.00</u>	\$37.72
AUSABLE STATE FOREST	88	21,523.00	\$22.87	\$31.45	38.00%	\$12.00	\$153.02
NORTHERN LOWER PENNINSULA	244	75,758.00	\$19.91	\$26.64	34.00%	\$8.65	\$153.02
STATEWIDE	358	149,614.00	\$19.57	\$25.43	30.00%	\$1.00	\$153.02

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	1,045.00	\$29.82	\$29.90	0.00%	\$29.85	<u>\$31.45</u>
COPPER COUNTRY STATE FOREST	2	1,045.00	\$29.82	\$29.90	0.00%	\$29.85	\$31.45
Gwinn Management Unit	1	1,714.00	\$29.65	\$35.00	18.00%	\$35.00	\$35.00
Escanaba Management Unit		1 <u>,836.00</u>			56.00%	\$29.35	
ESCANABA RIVER STATE FOREST	8	3,550.00	\$29.09	\$39.92	37.00%	\$29.35	\$66.33
UPPER PENNINSULA	10	4,595.00	\$29.25	\$37.64	29.00%	\$29.35	\$66.33
Gaylord Management Unit	6	401.00	\$22.93	\$24.02	5.00%	\$22.15	\$40.00
Pigeon River Country Management Unit	11	869.00	\$18.63	\$36.18	94.00%	\$18.30	\$61.11
Atlanta Management Unit	27	<u> </u>		\$42.00	<u>54.00%</u> _	\$20.00	
MACKINAW STATE FOREST	44	13,881.00	\$26.55	\$41.12	55.00%	\$18.30	\$84.06
Traverse City Management Unit	20	4,859.00	\$12.17	\$14.03	15.00%	\$9.35	\$22.10
Cadillac Management Unit		<u>18,164.00</u>	\$20.59	\$30.86	50.00%	\$12.00	<u>\$60.49</u>
PERE MARQUETTE STATE FOREST	49	23,023.00	\$18.81	\$27.31	45.00%	\$9.35	\$60.49
Roscommon Management Unit	21	10,007.00	\$18.23	\$24.58	35.00%	\$17.30	\$34.75
Grayling Management Unit	49	15,740.00	\$21.62	\$33.65	56.00%	\$20.50	\$72.69
Gladwin Management Unit	13 _	<u>5,447.00</u>		<u>\$17.08</u>	34.00%	\$12.85_	\$35.84_
AUSABLE STATE FOREST	83	31,194.00	\$18.98	\$27.85	47.00%	\$12.85	\$72.69
NORTHERN LOWER PENNINSULA	176	68,098.00	\$20.47	\$30.37	48.00%	\$9.35	\$84.06
STATEWIDE	186	72,693.00	\$21.02	\$30.83	47.00%	\$9.35	\$84.06

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MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	855.00	\$28.65	\$40.71	42.00%	\$22.00	\$51.37
Crystal Falls Management Unit	9	5,049.00	<u>\$14.49</u>	\$33.77	133.00%		\$71.75
COPPER COUNTRY STATE FOREST	21	5,904.00	\$16.54	\$34.78	110.00%	\$3.77	\$71.75
Gwinn Management Unit	16	3,093.00	\$22.81	\$34.72	52.00%	\$13.50	\$71.53
Escanaba Management Unit		2 <u>,519.00</u>	\$20.24	\$39.93	<u> </u>	<u>\$18</u> . <u>10</u>	\$57.89
ESCANABA RIVER STATE FOREST	30	5,612.00	\$21.65	\$37.06	71.00%	\$13.50	\$71.53
Shingleton Management Unit	10	2,643.00	\$31.48	\$38.30	22.00%	\$24.80	\$50.04
Newberry Management Unit	13	2,721.00	\$18.64	\$22.44	20.00%	\$16.75	\$31.06
Sault Ste Marie (Naubinway Office)	8	1,846.00	\$22.70	\$42.18	86.00%	\$22.40	\$56.23
Sault Ste Marie (Soo Office)	3	443.00	\$24.17	\$24.81		\$17.00	\$32.00
LAKE SUPERIOR STATE FOREST	34	7,653.00	\$24.37	\$32.82	35.00%	\$16.75	\$56.23
UPPER PENNINSULA	85	19,169.00	\$21.16	\$34.66	64.00%	\$3.77	\$71.75
Gaylord Management Unit	6	536.00	\$33.52	\$35.00	4.00%	\$33.46	\$36.96
Pigeon River Country Management Unit	6	123.00	\$24.20	\$29.98	24.00%	\$20.00	\$45.00
Atlanta Management Unit	6	<u>15</u> 5.00	\$21.95		28.00%	\$26.39	\$99.28
MACKINAW STATE FOREST	18	814.00	\$29.91	\$32.92	10.00%	\$20.00	\$99.28
Traverse City Management Unit	3	158.00	\$17.21	\$25.45	48.00%	\$17.75	\$29.11
Cadillac Management Unit	2	19.00	<u>\$16.92</u>	<u>\$18.84</u>	11.00%	\$16.61	\$27.19
PERE MARQUETTE STATE FOREST	5	177.00	\$17.18	\$24.74	44.00%	\$16.61	\$29.11
Roscommon Management Unit	9	160.00	\$22.15	\$27.57	24.00%	\$20.42	\$40.38
	9	1,058.00	<u>\$17.71</u>	\$28.74	62.00%	\$17.28	\$36.89
AUSABLE STATE FOREST	18	1,218.00	\$18.30	\$28.58	56.00%	\$17.28	\$40.38
NORTHERN LOWER PENNINSULA	41	2,209.00	\$22.49	\$29.87	33.00%	\$16.61	\$99.28
STATEWIDE	126	21,378.00	\$21.30	\$34.17	60.00%	\$3.77	\$99.28

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	11	1,190.00	<u>\$18.72</u>	\$23.74	27.00%	<u>\$15.00</u>	\$45.80
ESCANABA RIVER STATE FOREST	11	1,190.00	\$18.72	\$23.74	27.00%	\$15.00	\$45.80
Shingleton Management Unit	3	226.00	\$6.13	\$14.10	130.00%	\$7.50	\$15.00
Newberry Management Unit	3	546.00	\$7.89	\$8.19	4.00%	\$8.01	\$8.25
Sault Ste Marie (Naubinway Office)		454.00	\$7.80	\$8.21	5.00%	\$8.11	\$9.27_
LAKE SUPERIOR STATE FOREST	8	1,226.00	\$7.53	\$9.29	23.00%	\$7.50	\$15.00
UPPER PENNINSULA	19	2,416.00	\$13.04	\$16.41	26.00%	\$7.50	\$45.80
Gaylord Management Unit	3	243.00	\$20.66	\$22.65	10.00%	\$21.61	\$24.00
Pigeon River Country Management Unit	2	12.00	\$28.83	\$32.38	12.00%	\$30.10	\$34.00
Atlanta Management Unit		441.00	\$29.10	\$34.03	17.00%	\$24.00	\$35.00
MACKINAW STATE FOREST	7	696.00	\$26.14	\$30.03	15.00%	\$21.61	\$35.00
NORTHERN LOWER PENNINSULA	7	696.00	\$26.14	\$30.03	15.00%	\$21.61	\$35.00
STATEWIDE	26	3,112.00	\$15.97	\$19.45	22.00%	\$7.50	\$45.80

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	60.00	\$22.97	\$29.25	27.00%	\$24.69	\$41.78
Crystal Falls Management Unit		<u></u>				<u>\$16</u> . <u>30</u>	\$24.85
COPPER COUNTRY STATE FOREST	5	477.00	\$24.45	\$25.25	3.00%	\$16.30	\$41.78
Gwinn Management Unit	8	532.00	\$14.10	\$17.67	25.00%		\$25.00
ESCANABA RIVER STATE FOREST	8	532.00	\$14.10	\$17.67	25.00%	\$9.00	\$25.00
Shingleton Management Unit	5	334.00	\$14.21	\$18.31	29.00%	\$15.15	\$24.56
Newberry Management Unit	5	235.00	\$18.11	\$19.12	6.00%	\$18.61	\$20.50
Sault Ste Marie (Naubinway Office)	6	203.00	\$13.75	\$14.62	6.00%	\$11.10	\$18.32
Sault Ste Marie (Soo Office)	3	<u> </u>	\$12.40			<u> </u>	\$15.00
LAKE SUPERIOR STATE FOREST	19	967.00	\$14.70	\$16.73	14.00%	\$10.00	\$24.56
UPPER PENNINSULA	32	1,976.00	\$16.89	\$19.04	13.00%	\$9.00	\$41.78
Gaylord Management Unit	3	66.00	\$19.34	\$20.38	5.00%	\$18.80	\$21.61
Pigeon River Country Management Unit	3	20.00	\$22.15	\$25.15	14.00%	\$22.79	\$25.43
Atlanta Management Unit		123.00	\$23.14	\$27.98	21.00%	\$20.84	\$32.80
MACKINAW STATE FOREST	11	209.00	\$21.85	\$25.31	16.00%	\$18.80	\$32.80
Cadillac Management Unit	2	90.00	\$21.20	\$51.70	144.00%	\$20.00	\$79.43
PERE MARQUETTE STATE FOREST	2	90.00	\$21.20	\$51.70	144.00%	\$20.00	\$79.43
Roscommon Management Unit	2	17.00	\$13.89	\$17.60	27.00%	\$16.25	\$22.00
Grayling Management Unit	4	107.00	\$15.36	\$15.48	1.00%	\$13.83	\$18.23
Gladwin Management Unit	2		<u>\$1</u> 4.15	\$40.75	188.00%	\$15.00	<u>\$54.19</u>
AUSABLE STATE FOREST	8	194.00	\$14.79	\$24.78	68.00%	\$13.83	\$54.19
NORTHERN LOWER PENNINSULA	21	493.00	\$18.95	\$29.92	58.00%	\$13.83	\$79.43
STATEWIDE	53	2,469.00	\$17.30	\$21.21	23.00%	\$9.00	\$79.43

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	0022		PRICE	0020111102	COL. 4	30231132	3323
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	3,038.00	\$56.06	\$64.87	16.00%	\$55.85	\$90.75
Crystal Falls Management Unit	4	617.00		\$68.57	14.00%	\$44.75	\$77.00
COPPER COUNTRY STATE FOREST	9	3,655.00	\$56.75	\$65.49	15.00%	\$44.75	\$90.75
Gwinn Management Unit	5	1,067.00	\$50.00	\$57.64	15.00%	\$46.28	\$66.00
Escanaba Management Unit	13	1 <u>,50</u> 1.00	\$52.08	\$67.52	30.00% _	\$34.35_	\$86.36
ESCANABA RIVER STATE FOREST	18	2,568.00	\$51.22	\$63.42	24.00%	\$34.35	\$86.36
Shingleton Management Unit	10	14,717.00	\$54.23	\$76.92	42.00%	\$39.05	\$109.13
Newberry Management Unit	11	18,635.00	\$71.55	\$92.08	29.00%	\$79.43	\$118.05
Sault Ste Marie (Naubinway Office)	6	10,325.00	\$82.79	\$104.44	26.00%	\$91.81	\$112.26
Sault Ste Marie (Soo Office)		1 <u>,206.00</u>			38.00% _	<u> </u>	\$99.06_
LAKE SUPERIOR STATE FOREST	30	44,883.00	\$68.21	\$89.79	32.00%	\$39.05	\$118.05
UPPER PENNINSULA	57	51,106.00	\$66.54	\$86.73	30.00%	\$34.35	\$118.05
Gaylord Management Unit	13	5,900.00	\$48.86	\$67.04	37.00%	\$44.90	\$84.00
Pigeon River Country Management Unit	17	2,224.00	\$47.80	\$68.15	43.00%	\$45.15	\$82.16
Atlanta Management Unit	23	<u>5,157.00</u>			35.00%	\$33.00	\$88.62
MACKINAW STATE FOREST	53	13,281.00	\$47.26	\$64.83	37.00%	\$33.00	\$88.62
Traverse City Management Unit	29	8,255.00	\$33.93	\$48.11	42.00%	\$17.50	\$109.67
Cadillac Management Unit		5,729.00	\$36.30	\$55.60	53.00%	\$19.00	\$72.03
PERE MARQUETTE STATE FOREST	51	13,984.00	\$34.90	\$51.18	47.00%	\$17.50	\$109.67
Roscommon Management Unit	16	2,911.00	\$44.85	\$60.04	34.00%	\$44.00	\$117.49
Grayling Management Unit	44	12,179.00	\$39.60	\$55.87	41.00%	\$32.00	\$93.47
Gladwin Management Unit		2,648.00		\$46.51	40.00% _	\$32.05	\$50.00
AUSABLE STATE FOREST	66	17,738.00	\$39.51	\$55.16	40.00%	\$32.00	\$117.49
NORTHERN LOWER PENNINSULA	170	45,003.00	\$40.36	\$56.78	41.00%	\$17.50	\$117.49
STATEWIDE	227	96,109.00	\$54.28	\$72.70	34.00%	\$17.50	\$118.05

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
ESCANABA RIVER STATE FOREST	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
UPPER PENNINSULA	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
Grayling Management Unit	5	411.00	\$27.99	\$47.39	69.00%	\$25.60	<u>\$54.96</u>
AUSABLE STATE FOREST	5	411.00	\$27.99	\$47.39	69.00%	\$25.60	\$54.96
NORTHERN LOWER PENNINSULA	5	411.00	\$27.99	\$47.39	69.00%	\$25.60	\$54.96
STATEWIDE	6	804.00	\$31.83	\$41.85	31.00%	\$25.60	\$54.96

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	415.00	\$19.48	\$29.41	51.00%	\$20.55	\$37.19
Crystal Falls Management Unit		2,315.00	<u> \$1.48</u> _		120.00% _	<u> </u>	\$48.54_
COPPER COUNTRY STATE FOREST	7	2,730.00	\$4.22	\$7.23	71.00%	\$2.77	\$48.54
Gwinn Management Unit	6	370.00	\$21.30	\$25.95	22.00%	\$18.70	\$31.51
Escanaba Management Unit		<u>716.00</u>		<u> </u>	24.00%	\$10.00	\$30.92
ESCANABA RIVER STATE FOREST	18	1,086.00	\$16.71	\$20.58	23.00%	\$10.00	\$31.51
Shingleton Management Unit	2	654.00	\$7.01	\$14.33	104.00%	\$10.00	\$15.00
Sault Ste Marie (Naubinway Office)	1	32.00	\$10.30	\$15.00	46.00%	\$15.00	\$15.00
Sault Ste Marie (Soo Office)		18.00_		<u>\$10.15</u>	0.00%	<u>\$10</u> . <u>15</u>	\$10.15
LAKE SUPERIOR STATE FOREST	4	704.00	\$7.24	\$14.26	97.00%	\$10.00	\$15.00
UPPER PENNINSULA	29	4,520.00	\$7.69	\$11.53	50.00%	\$2.77	\$48.54
Gaylord Management Unit	1	12.00	\$33.35	\$93.14	179.00%	\$93.14	\$93.14
Atlanta Management Unit	1	7.00	<u>\$16.00</u>	<u> </u>	848.00%	<u>\$151.70</u>	<u>\$151.70</u>
MACKINAW STATE FOREST	2	19.00	\$26.96	\$114.71	325.00%	\$93.14	\$151.70
Grayling Management Unit	1	11.00	\$28.95	\$30.49	5.00%	\$30.49	\$30.49
Gladwin Management Unit	2	98.00	\$29.50	\$30.71	4.00%	\$30.00	\$35.00
AUSABLE STATE FOREST	3	109.00	\$29.44	\$30.69	4.00%	\$30.00	\$35.00
NORTHERN LOWER PENNINSULA	5	128.00	\$29.08	\$43.16	48.00%	\$30.00	\$151.70
STATEWIDE	34	4,648.00	\$8.28	\$12.40	50.00%	\$2.77	\$151.70

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	177.00	\$37.67	\$39.07	4.00%	\$37.50	\$42.52
Crystal Falls Management Unit		<u></u>			23.00% _	<u>\$31</u> .05_	
COPPER COUNTRY STATE FOREST	6	278.00	\$38.33	\$42.49	11.00%	\$31.05	\$58.13
Gwinn Management Unit	3	95.00	\$38.06	\$46.61	22.00%	\$29.50	\$58.67
Escanaba Management Unit	13	4 <u>,09</u> 6.00	\$31.28	<u>\$5</u> 1.98	66.00%	\$24.85	
ESCANABA RIVER STATE FOREST	16	4,191.00	\$31.44	\$51.86	65.00%	\$24.85	\$84.28
Shingleton Management Unit	9	3,490.00	\$20.07	\$23.21	16.00%	\$17.80	\$35.02
Newberry Management Unit	13	6,066.00	\$26.46	\$29.87	13.00%	\$21.46	\$34.11
Sault Ste Marie (Naubinway Office)	4	657.00	\$24.06	\$24.40	1.00%	\$22.70	\$31.05
Sault Ste Marie (Soo Office)		<u>146.00</u>	\$17.57		0.00%	\$17.20	\$22.00
LAKE SUPERIOR STATE FOREST	28	10,359.00	\$24.03	\$27.11	13.00%	\$17.20	\$35.02
UPPER PENNINSULA	50	14,828.00	\$26.39	\$34.39	30.00%	\$17.20	\$84.28
Gaylord Management Unit	10	485.00	\$29.85	\$32.07	7.00%	\$28.10	\$37.00
Pigeon River Country Management Unit	19	1,168.00	\$27.15	\$34.15	26.00%	\$26.00	\$105.16
Atlanta Management Unit		1 <u>,60</u> 9.00_	\$30.43		30.00% _	\$23.56_	\$85.81_
MACKINAW STATE FOREST	48	3,262.00	\$29.17	\$36.49	25.00%	\$23.56	\$105.16
Traverse City Management Unit	29	5,337.00	\$13.01	\$17.70	36.00%	\$8.80	\$41.75
Cadillac Management Unit		5,277.00	\$18.99	\$24.70	30.00%	<u>\$14.35</u>	\$42.55
PERE MARQUETTE STATE FOREST	49	10,614.00	\$15.98	\$21.18	33.00%	\$8.80	\$42.55
Roscommon Management Unit	18	2,476.00	\$20.97	\$27.90	33.00%	\$20.60	\$75.59
Grayling Management Unit	33	4,123.00	\$27.86	\$39.14	40.00%	\$24.00	\$112.24
Gladwin Management Unit			\$10.34	\$16.74	62.00%	\$11.00	\$25.00
AUSABLE STATE FOREST	58	7,392.00	\$23.67	\$32.97	39.00%	\$11.00	\$112.24
NORTHERN LOWER PENNINSULA	155	21,268.00	\$20.68	\$27.62	34.00%	\$8.80	\$112.24
STATEWIDE	205	36,096.00	\$23.02	\$30.40	32.00%	\$8.80	\$112.24