

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2018 TO 3/31/2019

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	165.10	\$81.43	\$125.64	54.00%	\$68.00	\$139.09
Crystal Falls Management Unit	7	736.60	\$208.83	<u>\$233.27</u>	<u> </u>	<u>\$148.00</u>	<u>\$316.48 (\$3</u>
COPPER COUNTRY STATE FOREST	14	901.70	\$185.51	\$213.56	15.00%	\$68.00	\$316.48
Gwinn Management Unit	4	1,559.60	\$152.89	\$204.58	34.00%	\$122.00	\$205.00
<u>Escanaba Management Unit</u>	<u> </u>		\$105.33	<u>\$140.84</u>		<u> </u>	<u>\$272.68</u>
ESCANABA RIVER STATE FOREST	15	1,915.60	\$144.05	\$192.73	34.00%	\$79.00	\$272.68
Shingleton Management Unit	4	27.50	<u>\$15</u> 1.31	<u>\$169.90 </u>	<u>12.00%</u>	<u>\$150.65</u>	<u>\$215.00</u>
LAKE SUPERIOR STATE FOREST	4	27.50	\$151.31	\$169.90	12.00%	\$150.65	\$215.00
UPPER PENNINSULA	33	2,844.80	\$157.26	\$199.12	27.00%	\$68.00	\$316.48
Gaylord Management Unit	10	484.20	\$64.43	\$68.76	7.00%	\$52.00	\$90.00
Pigeon River Country Management Unit	<u> </u>	<u> </u>	\$58.00	<u> </u>		\$59.00	<u>\$59.00</u>
MACKINAW STATE FOREST	11	492.30	\$64.33	\$68.60	7.00%	\$52.00	\$90.00
Traverse City Management Unit	18	949.90	\$113.69	\$141.71	25.00%	\$71.00	\$420.62
Cadillac Management Unit	5_	<u></u>	<u>\$107.72</u>	<u>\$152.36</u>	<u> </u>	<u>\$105.00</u>	<u>\$267.87</u>
PERE MARQUETTE STATE FOREST	23	1,202.20	\$112.44	\$143.95	28.00%	\$71.00	\$420.62
Grayling Management Unit	1	8.30	<u>\$118.00</u>	<u>\$130.00</u>		\$130.00	\$130.00
AUSABLE STATE FOREST		8.30	\$118.00		10.00%	\$130.00	\$130.00
NORTHERN LOWER PENNINSULA	35	1,702.80	\$98.55	\$122.10	24.00%	\$52.00	\$420.62
STATEWIDE	68	4,547.60	\$135.28	\$170.28	26.00%	\$52.00	\$420.62

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BEECH (07)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	14.30	<u>\$79.00</u>	<u>\$100.96</u>	28.00%	<u>\$90</u> .85	<u>\$111.3</u> 9
ESCANABA RIVER STATE FOREST	3	14.30	\$79.00	\$100.96	28.00%	\$90.85	\$111.39
UPPER PENNINSULA	3	14.30	\$79.00	\$100.96	28.00%	\$90.85	\$111.39
Gaylord Management Unit	6	<u> </u>	<u>\$65.81</u>	<u>\$69.12</u>	5.00%	\$57.00	<u>\$81.4</u> 2
MACKINAW STATE FOREST	6	154.80	\$65.81	\$69.12	5.00%	\$57.00	\$81.42
Traverse City Management Unit	20	606.30	\$105.59	\$123.77	17.00%	\$89.00	\$356.64
Cadillac Management Unit	6		<u>\$107.56</u>	<u>\$112.09</u>	4.00%	<u>\$84</u> .98	<u>\$137.39</u>
PERE MARQUETTE STATE FOREST	26	933.40	\$106.28	\$119.68	13.00%	\$84.98	\$356.64
Grayling Management Unit	2	22.10	<u>\$10</u> 4.31	<u>\$157.82</u>	<u>51.00%</u>	<u>\$145</u> .06	<u>\$2</u> 49.53
AUSABLE STATE FOREST	2	22.10	\$104.31	\$157.82	51.00%	\$145.06	\$249.53
NORTHERN LOWER PENNINSULA	34	1,110.30	\$100.60	\$113.39	13.00%	\$57.00	\$356.64
STATEWIDE	37	1,124.60	\$100.32	\$113.23	13.00%	\$57.00	\$356.64

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	27.30	<u>\$82.35</u>	<u>\$85.16</u>	3.00%	\$82.00	<u>\$100.00</u>
COPPER COUNTRY STATE FOREST	2	27.30	\$82.35	\$85.16	3.00%	\$82.00	\$100.00
Gwinn Management Unit	2	13.10	\$70.62	\$70.62	0.00%	\$61.00	\$71.00
<u>Escanaba Management Unit</u>	3		<u>\$73.58</u>	<u>\$81.27</u>	<u>10.00%</u>	<u>\$66</u> .00	<u>\$93.72</u>
ESCANABA RIVER STATE FOREST	5	16.90	\$71.28	\$73.01	2.00%	\$61.00	\$93.72
UPPER PENNINSULA	7	44.20	\$78.12	\$80.52	3.00%	\$61.00	\$100.00
STATEWIDE	7	44.20	\$78.12	\$80.52	3.00%	\$61.00	\$100.00

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SAWTIMBER in MBF (see general note 3)

STATEWIDE

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	25.20	\$197.24	\$270.88	37.00%	\$175.00	\$286.48
<u>Crystal Falls Management Unit</u>	4		<u>\$119.16</u>	<u></u>	<u> </u>	<u>\$120.00</u>	<u>\$184.05</u>
COPPER COUNTRY STATE FOREST	7	50.60	\$158.05	\$200.46	27.00%	\$120.00	\$286.48
Gwinn Management Unit	2	0.80	\$152.13	\$152.13	0.00%	\$151.00	\$154.00
<u>Escanaba Management Unit</u>	<u> </u>	1.60	<u>\$153.00</u>	<u>\$195.17</u>		<u>\$195</u> . <u>17</u>	<u>\$195.1</u> 7
ESCANABA RIVER STATE FOREST	3	2.40	\$152.71	\$180.82	18.00%	\$151.00	\$195.17
Shingleton Management Unit	3	1.50	\$102.53	\$162.37	58.00%	\$110.00	\$177.72
<u>Newberry Management Unit</u>	1	<u>1.00</u>	\$229.00	<u>\$231.77 </u>	<u> </u>	<u>\$231.77</u>	<u>\$231.7</u> 7_
LAKE SUPERIOR STATE FOREST	4	2.50	\$153.12	\$190.13	24.00%	\$110.00	\$231.77
UPPER PENNINSULA	14	55.50	\$157.59	\$199.14	26.00%	\$110.00	\$286.48
Gaylord Management Unit	5		<u>\$249.77</u>	<u>\$257.96 (\$257.96</u>		\$223.00	\$313.00
MACKINAW STATE FOREST	5	37.80	\$249.77	\$257.96	3.00%	\$223.00	\$313.00
Traverse City Management Unit	29	424.60	\$148.48	\$176.64	19.00%	\$93.00	\$407.91
<u>Cadillac Management Unit</u>	<u> </u>	56.40	<u>\$123.29</u>	<u>\$186.36</u>	<u> 51.00%</u>	<u>\$123.00</u>	<u>\$372.56</u>
PERE MARQUETTE STATE FOREST	37	481.00	\$145.53	\$177.78	22.00%	\$93.00	\$407.91
Roscommon Management Unit	<u> </u>		<u>\$152.00</u>	<u>\$165.66</u>	9.00%	<u>\$165.66</u>	<u>\$165.66</u>
AUSABLE STATE FOREST	1	21.30	\$152.00	\$165.66	9.00%	\$165.66	\$165.66
NORTHERN LOWER PENNINSULA	43	540.10	\$153.08	\$182.91	19.00%	\$93.00	\$407.91
STATEWIDE	57	595.60	\$153.50	\$184.43	20.00%	\$93.00	\$407.91
GREEN ASH (42)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit				<u>\$124.69</u>	42.00%	\$61.00	<u>\$150.31</u>
ESCANABA RIVER STATE FOREST	11	82.60	\$87.79	\$124.69	42.00%	\$61.00	\$150.31
UPPER PENNINSULA	11	82.60	\$87.79	\$124.69	42.00%	\$61.00	\$150.31

11

82.60

\$87.79

\$124.69

42.00%

\$61.00

\$150.31

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SAWTIMBER in MBF (see general note 3)

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	139.30	\$48.55	\$54.65	13.00%	\$53.00	\$60.00
Atlanta Management Unit	1		\$29.00	<u>\$37.00 </u>		<u>\$37</u> .00	<u>\$37.00</u>
MACKINAW STATE FOREST	5	163.30	\$45.68	\$52.06	14.00%	\$37.00	\$60.00
Traverse City Management Unit	3	62.60	<u>\$16.45</u>	\$20.22	23.00%	\$20.00	\$24.00
PERE MARQUETTE STATE FOREST	3	62.60	\$16.45	\$20.22	23.00%	\$20.00	\$24.00
Roscommon Management Unit	5	148.70	\$35.79	\$41.87	17.00%	\$27.00	\$60.76
Gladwin Management Unit	3		\$36.00	<u>\$48.73</u>	<u> </u>	<u>\$48</u> .00	<u>\$50.0</u> 3
AUSABLE STATE FOREST	8	310.70	\$35.90	\$45.45	27.00%	\$27.00	\$60.76
NORTHERN LOWER PENNINSULA	16	536.60	\$36.61	\$44.52	22.00%	\$20.00	\$60.76
STATEWIDE	16	536.60	\$36.61	\$44.52	22.00%	\$20.00	\$60.76

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	28	1,759.90	\$62.20	\$70.20	13.00%	\$53.00	\$111.52
Pigeon River Country Management Unit	8	562.00	\$65.61	\$81.73	25.00%	\$62.00	\$99.69
_Atlanta_Management_Unit	<u> </u>	588.50		<u>\$136.90</u>	<u>50.00%</u>	<u>\$103</u> .40	<u>\$170.69</u>
MACKINAW STATE FOREST	44	2,910.40	\$68.78	\$85.91	25.00%	\$53.00	\$170.69
Traverse City Management Unit	37	2,289.00	\$106.39	\$163.14	53.00%	\$51.00	\$358.70
<u>Cadillac Management</u> Unit		3,534.40	\$106.37	<u>\$141.42</u>		<u>\$93.00</u>	<u>\$341.45</u>
PERE MARQUETTE STATE FOREST	60	5,823.40	\$106.37	\$149.96	41.00%	\$51.00	\$358.70
Roscommon Management Unit	16	2,122.50	\$61.10	\$86.67	42.00%	\$59.00	\$137.80
Grayling Management Unit	13	1,141.20	\$86.54	\$108.74	26.00%	\$80.00	\$300.00
_Gladwin Management Unit	5		\$48.73	<u>\$55.84</u>	<u>15.00%</u>	\$45.00	\$80.00
AUSABLE STATE FOREST	34	3,916.30	\$66.45	\$87.96	32.00%	\$45.00	\$300.00
NORTHERN LOWER PENNINSULA	138	12,650.10	\$85.37	\$116.03	36.00%	\$45.00	\$358.70
STATEWIDE	138	12,650.10	\$85.37	\$116.03	36.00%	\$45.00	\$358.70

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	6	163.30	<u>\$138.88</u>	<u>\$168.51</u>	21.00%	<u>\$150</u> .38	<u>\$226.38</u>
ESCANABA RIVER STATE FOREST	6	163.30	\$138.88	\$168.51	21.00%	\$150.38	\$226.38
UPPER PENNINSULA	6	163.30	\$138.88	\$168.51	21.00%	\$150.38	\$226.38
Gaylord Management Unit	3	23.70	\$112.74	\$119.68	6.00%	\$106.00	\$125.00
Pigeon River Country Management Unit	2	22.40	\$108.29	\$143.23	32.00%	\$137.36	\$157.89
Atlanta Management Unit	3	57.50		<u>\$141.96</u>		<u>\$105.00</u>	<u>\$144.47</u>
MACKINAW STATE FOREST	8	103.60	\$107.37	\$137.14	28.00%	\$105.00	\$157.89
Traverse City Management Unit	2	291.80	\$120.81	\$120.81	0.00%	\$119.00	\$123.00
_Cadillac Management Unit	3	1 <u>,000.80</u>	<u>\$116.18</u>	<u></u>	<u> </u>	<u>\$174</u> .92	<u>\$377.07</u>
PERE MARQUETTE STATE FOREST	5	1,292.60	\$117.22	\$194.20	66.00%	\$119.00	\$377.07
Roscommon Management Unit	19	1,173.10	\$122.63	\$173.33	41.00%	\$59.00	\$250.68
Grayling Management Unit	25	3,236.40	\$206.31	\$273.84	33.00%	\$171.06	\$500.00
_Gladwin Management Unit	5 _		\$106.52	<u>\$118.14</u>	<u> 11.00%</u>	<u>\$106</u> .02	<u>\$142.00</u>
AUSABLE STATE FOREST	49	4,733.90	\$178.73	\$238.27	33.00%	\$59.00	\$500.00
NORTHERN LOWER PENNINSULA	62	6,130.10	\$164.56	\$227.26	38.00%	\$59.00	\$500.00
STATEWIDE	68	6,293.40	\$163.89	\$225.74	38.00%	\$59.00	\$500.00

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1		\$65.00	<u>\$201.31</u>	210.00%	\$201.31	<u>\$201.31 </u>
MACKINAW STATE FOREST	1	26.70	\$65.00	\$201.31	210.00%	\$201.31	\$201.31
NORTHERN LOWER PENNINSULA	1	26.70	\$65.00	\$201.31	210.00%	\$201.31	\$201.31
STATEWIDE	1	26.70	\$65.00	\$201.31	210.00%	\$201.31	\$201.31

N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	35.70	\$48.54	\$56.81	17.00%	\$38.00	\$65.49
Pigeon River Country Management Unit		6.60_	<u>\$5</u> 7.00	<u>\$58.00</u>		<u>\$58</u> .00	<u>\$58.00</u>
MACKINAW STATE FOREST	5	42.30	\$49.86	\$57.00	14.00%	\$38.00	\$65.49
NORTHERN LOWER PENNINSULA	5	42.30	\$49.86	\$57.00	14.00%	\$38.00	\$65.49
STATEWIDE	5	42.30	\$49.86	\$57.00	14.00%	\$38.00	\$65.49

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PAPER BIRCH (10)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	11.20	\$56.63	\$59.71	5.00%	\$44.00	\$60.14
_Crystal Falls Management Unit	7	<u>140.50</u>	\$64.68	<u>\$103.40</u>	<u> </u>	<u> </u>	<u>\$146.40</u>
COPPER COUNTRY STATE FOREST	9	151.70	\$64.09	\$100.18	56.00%	\$44.00	\$146.40
Gwinn Management Unit	4	13.30	\$90.00	\$90.08	0.00%	\$90.00	\$100.00
Escanaba Management Unit	13		\$78.62	<u>\$112.10</u>	43.00%	<u>\$70.00</u>	<u>\$238.20</u>
ESCANABA RIVER STATE FOREST	17	50.30	\$81.63	\$106.28	30.00%	\$70.00	\$238.20
Shingleton Management Unit	2		\$70.23		23.00%	<u>\$64.00</u>	\$160.00
LAKE SUPERIOR STATE FOREST	2	1.30	\$70.23	\$86.15	23.00%	\$64.00	\$160.00
UPPER PENNINSULA	28	203.30	\$68.47	\$101.60	48.00%	\$44.00	\$238.20
Gaylord Management Unit	5	23.90	\$54.27	\$63.67	17.00%	\$45.00	\$78.33
Pigeon River Country Management Unit	1	3.80	\$51.00	<u> </u>		\$70.62	<u>\$70.62</u>
MACKINAW STATE FOREST	6	27.70	\$53.82	\$64.62	20.00%	\$45.00	\$78.33
Traverse City Management Unit	3	9.80	\$39.02	\$43.29	11.00%	\$30.00	\$56.72
PERE MARQUETTE STATE FOREST	3	9.80	\$39.02	\$43.29	11.00%	\$30.00	\$56.72
Gladwin Management Unit	1	2.40	\$45.00	<u>\$103.22</u>	129.00%	\$103.22	\$103.22
AUSABLE STATE FOREST	1	2.40	\$45.00	\$103.22	129.00%	\$103.22	\$103.22
NORTHERN LOWER PENNINSULA	10	39.90	\$49.66	\$61.70	24.00%	\$30.00	\$103.22
STATEWIDE	38	243.20	\$65.38	\$95.05	45.00%	\$30.00	\$238.20

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	SOLD		ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	375.70	\$204.33	\$272.58	33.00%	\$145.71	\$662.72
Crystal Falls Management Unit	$ \frac{11}{22} -$	<u>174.20</u>	<u>\$13</u> 1 <u>.14</u>	<u>\$169.64</u>	<u> </u>	<u>\$115.56</u>	<u>\$315.00</u>
COPPER COUNTRY STATE FOREST	23	549.90	\$181.14	\$239.97	32.00%	\$115.56	\$662.72
Gwinn Management Unit	5	91.90	\$61.63	\$61.66	0.00%	\$52.00	\$72.00
Escanaba Management Unit	<u>20</u>	494.80	\$188.47	<u>\$242.62</u>		<u>\$160.00</u>	<u>\$321.61 </u>
ESCANABA RIVER STATE FOREST	25	586.70	\$168.60	\$214.28	27.00%	\$52.00	\$321.61
Shingleton Management Unit	10	82.80	\$108.58	\$166.62	53.00%	\$89.00	\$246.45
Newberry Management Unit	4	361.20	\$134.95	\$153.33	14.00%	\$111.11	\$255.00
Sault Ste Marie (Naubinway Office)	1	4.40	\$161.00	\$267.15	66.00%	\$267.15	\$267.15
<u>Sault Ste Marie (Soo Office)</u>	3	<u> </u>	<u>\$138.84</u>	<u>\$153.25</u>	<u> </u>	<u>\$86</u> .00	<u>\$290.00</u>
LAKE SUPERIOR STATE FOREST	18	458.00	\$130.51	\$156.83	20.00%	\$86.00	\$290.00
UPPER PENNINSULA	66	1,594.60	\$161.99	\$206.64	28.00%	\$52.00	\$662.72
Gaylord Management Unit	22	638.80	\$130.64	\$139.95	7.00%	\$109.00	\$246.06
Pigeon River Country Management Unit	5	88.40	\$108.40	\$131.87	22.00%	\$110.00	\$150.93
<u>Atlanta Management Unit</u>	5		<u>\$140.49</u>	<u>\$188.51</u>		<u>\$150.00</u>	<u>\$254.47</u>
MACKINAW STATE FOREST	32	872.60	\$130.03	\$147.23	13.00%	\$109.00	\$254.47
Traverse City Management Unit	42	2,416.40	\$105.90	\$159.65	51.00%	\$65.00	\$398.45
Cadillac Management Unit	15	589.80	\$119.57	\$149.26	25.00%	\$86.00	\$335.76
PERE MARQUETTE STATE FOREST	57	3,006.20	<u> </u>		45.00%	<u> </u>	\$398.45
Roscommon Management Unit	13	581.20	\$70.41	\$87.15	24.00%	\$65.00	\$187.99
Grayling Management Unit	5	135.20	\$52.58	\$110.81	111.00%	\$51.00	\$149.72
<u>Gladwin Management Unit</u>	7_	423.50	\$41.98	<u>\$63.30</u>	<u> </u>	<u>\$29.00</u>	<u>\$93.48</u>
AUSABLE STATE FOREST	25	1,139.90	\$57.73	\$81.10	40.00%	\$29.00	\$187.99
NORTHERN LOWER PENNINSULA	114	5,018.70	\$100.76	\$138.42	37.00%	\$29.00	\$398.45
STATEWIDE	180	6,613.30	\$115.53	\$154.87	34.00%	\$29.00	\$662.72

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RED OAK (08)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	4.70	\$124.00	\$127.24	3.00%	\$127.24	\$127.24
Crystal Falls Management Unit	<u> </u>		<u>\$187.00</u>	<u>\$187.00</u>		<u>\$187</u> .00	<u>\$187.0</u> 0_
COPPER COUNTRY STATE FOREST	2	22.30	\$173.72	\$174.40	0.00%	\$127.24	\$187.00
Gwinn Management Unit	1	76.40	\$208.00	\$208.00	0.00%	\$208.00	\$208.00
Escanaba Management Unit	<u> </u>		<u>\$166.32</u>	<u>\$226.87</u>	<u>36.00%</u>	<u>\$95</u> .10	<u>\$280.00</u>
ESCANABA RIVER STATE FOREST	6	203.00	\$182.00	\$219.77	21.00%	\$95.10	\$280.00
Shingleton Management Unit	1	145.60	\$227.00	\$245.00	8.00%	\$245.00	\$245.00
<u>Sault Ste Marie (Soo Office)</u>	<u> </u>	4.10		<u>\$260.00</u>	35.00%	<u>\$260</u> .00	<u>\$260.00</u>
LAKE SUPERIOR STATE FOREST	2	149.70	\$226.04	\$245.41	9.00%	\$245.00	\$260.00
UPPER PENNINSULA	10	375.00	\$199.09	\$227.31	14.00%	\$95.10	\$280.00
Gaylord Management Unit	8	529.50	\$243.95	\$309.74	27.00%	\$230.00	\$424.85
Pigeon River Country Management Unit	8	379.90	\$177.59	\$212.15	19.00%	\$166.00	\$231.09
Atlanta Management Unit	7	<u>506.90</u>		<u>\$247.79</u>	<u> </u>	<u>\$183.00</u>	<u>\$261.92</u>
MACKINAW STATE FOREST	23	1,416.30	\$201.86	\$261.39	29.00%	\$166.00	\$424.85
Traverse City Management Unit	17	277.00	\$207.19	\$293.54	42.00%	\$166.00	\$495.00
<u>Cadillac Management Unit</u>		3,880.50	<u>\$184.19</u>	<u>\$311.27 </u>	<u> </u>	<u>\$175</u> .00	<u>\$5555.75</u>
PERE MARQUETTE STATE FOREST	34	4,157.50	\$185.72	\$310.09	67.00%	\$166.00	\$555.75
Roscommon Management Unit	6	1,095.50	\$274.30	\$346.74	26.00%	\$210.00	\$373.35
Grayling Management Unit	8	1,366.90	\$257.04	\$409.58	59.00%	\$205.00	\$551.90
_Gladwin Management Unit	<u> </u>		<u>\$265.00</u>	<u>\$266.00 </u>		<u>\$266</u> .00	<u>\$266.00</u>
AUSABLE STATE FOREST	15	2,476.50	\$264.72	\$380.97	44.00%	\$205.00	\$551.90
NORTHERN LOWER PENNINSULA	72	8,050.30	\$212.86	\$323.32	52.00%	\$166.00	\$555.75
STATEWIDE	82	8,425.30	\$212.25	\$319.05	50.00%	\$95.10	\$555.75

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	1,511.50	\$132.00	\$156.36	18.00%	\$156.36	\$156.36
<u>Crystal Falls Management Unit</u>		425.70	\$134.70	<u>\$241.22</u>	<u> </u>	<u>\$142.00</u>	<u>\$316.48</u>
COPPER COUNTRY STATE FOREST	7	1,937.20	\$132.59	\$175.01	32.00%	\$142.00	\$316.48
<u>Gwinn Management Unit</u>	1		<u>\$129.00</u>	<u>\$129.00 \$129.00 </u>		\$129.00	<u>\$129.00</u>
ESCANABA RIVER STATE FOREST	1	88.40	\$129.00	\$129.00	0.00%	\$129.00	\$129.00
UPPER PENNINSULA	8	2,025.60	\$132.44	\$173.00	31.00%	\$129.00	\$316.48
Gaylord Management Unit	24	9,613.70	\$110.17	\$158.44	44.00%	\$71.00	\$200.19
Pigeon River Country Management Unit	14	2,166.30	\$106.50	\$158.95	49.00%	\$104.00	\$194.62
<u>Atlanta Management Unit</u>	<u>12</u>	1 <u>,419.60</u>		<u>\$137.34</u>		<u>\$72.00</u>	<u>\$221.04</u>
MACKINAW STATE FOREST	50	13,199.60	\$111.47	\$156.26	40.00%	\$71.00	\$221.04
Traverse City Management Unit	28	7,930.70	\$105.63	\$145.47	38.00%	\$51.00	\$332.03
<u>Cadillac Management Unit</u>	<u>19</u>	9,203.10	\$114.44	<u>\$168.46</u>	47.00%	<u>\$102.73</u>	<u>\$229.45</u>
PERE MARQUETTE STATE FOREST	47	17,133.80	\$110.36	\$157.82	43.00%	\$51.00	\$332.03
Roscommon Management Unit	18	4,795.90	\$114.70	\$161.30	41.00%	\$97.00	\$298.88
Grayling Management Unit	25	2,639.50	\$119.20	\$151.79	27.00%	\$103.00	\$375.76
<u>Gladwin Management Unit</u>	5	1 <u>,968.60</u>	<u>\$164.01</u>	<u>\$192.33</u>	<u> </u>	<u>\$116.00</u>	<u>\$251.05</u>
AUSABLE STATE FOREST	48	9,404.00	\$126.28	\$165.13	31.00%	\$97.00	\$375.76
NORTHERN LOWER PENNINSULA	145	39,737.40	\$114.50	\$159.03	39.00%	\$51.00	\$375.76
STATEWIDE	153	41,763.00	\$115.37	\$159.71	38.00%	\$51.00	\$375.76

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	729.20	\$332.65	\$404.80	22.00%	\$231.91	\$640.60
Crystal Falls Management Unit	<u> </u>	<u></u>	<u>\$366.75</u> _	<u>\$464.79</u>	27.00% _	<u>\$292.00</u>	<u>\$950.05</u>
COPPER COUNTRY STATE FOREST	22	1,416.90	\$349.20	\$433.92	24.00%	\$231.91	\$950.05
Gwinn Management Unit	4	269.90	\$322.95	\$427.10	32.00%	\$296.00	\$588.00
<u>Escanaba Management Unit</u>			<u>\$275.00</u>	<u>\$377.72</u>	<u>37.00%</u>	\$212.00	<u>\$498.03</u>
ESCANABA RIVER STATE FOREST	17	431.40	\$305.00	\$408.62	34.00%	\$212.00	\$588.00
Shingleton Management Unit	9	483.40	\$358.73	\$579.67	62.00%	\$287.02	\$660.60
Newberry Management Unit	4	18.70	\$385.43	\$410.14	6.00%	\$351.00	\$500.00
Sault Ste Marie (Naubinway Office)	1	8.70	\$520.00	\$719.37	38.00%	\$719.37	\$719.37
Sault Ste Marie (Soo Office)	1	76.60	\$394.00	\$558.00	42.00%	\$558.00	\$558.00
Sault Ste Marie (Drummond Island)	1		<u>\$237.00</u>	<u>\$237.00</u>		\$237.00	<u>\$237.00</u>
LAKE SUPERIOR STATE FOREST	16	625.00	\$358.77	\$553.27	54.00%	\$237.00	\$719.37
UPPER PENNINSULA	55	2,473.30	\$343.91	\$459.66	34.00%	\$212.00	\$950.05
Gaylord Management Unit	17	952.70	\$341.67	\$357.96	5.00%	\$267.00	\$460.00
Pigeon River Country Management Unit	3	48.10	\$336.72	\$348.85	4.00%	\$340.00	\$451.39
Atlanta Management Unit	1	<u>1.20</u>	<u>\$457.00</u>	<u>\$848.85</u>	<u> </u>		<u></u>
MACKINAW STATE FOREST	21	1,002.00	\$341.57	\$358.11	5.00%	\$267.00	\$848.85
Traverse City Management Unit	28	1,453.90	\$267.33	\$369.02	38.00%	\$141.00	\$767.16
Cadillac Management Unit	7	593.90	<u>\$40</u> 1.50	<u> \$528.64</u>		\$430.22	<u>\$645.28</u>
PERE MARQUETTE STATE FOREST	35	2,047.80	\$306.24	\$415.31	36.00%	\$141.00	\$767.16
Roscommon Management Unit	1	6.00	\$330.00	\$383.89	16.00%	\$383.89	\$383.89
Grayling Management Unit	2	54.60	<u>\$264.37</u>	<u>\$365.88</u>	<u>38.00%</u>	\$346.50	<u>\$380.96</u>
AUSABLE STATE FOREST	3	60.60	\$270.86	\$367.66	36.00%	\$346.50	\$383.89
NORTHERN LOWER PENNINSULA	59	3,110.40	\$316.93	\$395.96	25.00%	\$141.00	\$848.85
STATEWIDE	114	5,583.70	\$328.88	\$424.18	29.00%	\$141.00	\$950.05

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	43.50	\$99.00	\$110.00	11.00%	\$110.00	\$110.00
<u>Crystal Falls Management Unit</u>	2	9.30		<u> </u>	<u> </u>	<u>\$82</u> .00	<u>\$114.68</u>
COPPER COUNTRY STATE FOREST	3	52.80	\$97.51	\$107.79	11.00%	\$82.00	\$114.68
Gwinn Management Unit	2	10.50	\$61.97	\$61.97	0.00%	\$59.00	\$63.00
<u>Escanaba Management Unit</u>		75.80		<u>\$101.07</u>	<u> </u>	<u>\$44</u> .00	<u>\$211.85</u>
ESCANABA RIVER STATE FOREST	12	86.30	\$62.82	\$96.31	53.00%	\$44.00	\$211.85
UPPER PENNINSULA	15	139.10	\$75.99	\$100.67	32.00%	\$44.00	\$211.85
STATEWIDE	15	139.10	\$75.99	\$100.67	32.00%	\$44.00	\$211.85

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<u>Escanaba Management Unit</u>	5	27.60		<u>\$103.88</u>	<u> </u>	<u>\$62</u> .76	<u>\$149.27</u>
ESCANABA RIVER STATE FOREST	5	27.60	\$87.51	\$103.88	19.00%	\$62.76	\$149.27
UPPER PENNINSULA	5	27.60	\$87.51	\$103.88	19.00%	\$62.76	\$149.27
Gaylord Management Unit	2	8.90	\$67.16	\$76.90	15.00%	\$62.00	\$88.00
_Atlanta Management Unit	2			<u>\$92.27</u>	<u>13.00%</u>	<u>\$87</u> .00	<u>\$101.4</u> 1
MACKINAW STATE FOREST	4	37.90	\$78.42	\$88.66	13.00%	\$62.00	\$101.41
Traverse City Management Unit	9	237.70	\$54.08	\$60.01	11.00%	\$38.00	\$123.47
_Cadillac Management Unit	9		\$56.60	<u>\$151.68</u>		\$38.00	<u>\$290.66</u>
PERE MARQUETTE STATE FOREST	18	403.60	\$55.11	\$97.69	77.00%	\$38.00	\$290.66
Roscommon Management Unit	4	51.30	\$67.78	\$162.13	139.00%	\$69.01	\$296.26
Grayling Management Unit	12	461.40	\$75.96	\$124.46	64.00%	\$75.00	\$350.00
_Gladwin Management Unit	2		\$67.00	<u>\$73.14</u>	9.00%	<u>\$69</u> .00	<u>\$79.78</u>
AUSABLE STATE FOREST	18	533.00	\$74.83	\$126.13	69.00%	\$69.00	\$350.00
NORTHERN LOWER PENNINSULA	40	974.50	\$66.81	\$112.89	69.00%	\$38.00	\$350.00
STATEWIDE	45	1,002.10	\$67.38	\$112.64	67.00%	\$38.00	\$350.00

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	81.40	\$92.00	\$115.57	26.00%	\$115.57	\$115.57
Crystal Falls Management Unit	3	<u>100.30</u>	<u>\$91.88</u> _	<u>\$141.34</u>	<u>54.00%</u>	\$110.00	\$158.24
COPPER COUNTRY STATE FOREST	4	181.70	\$91.93	\$129.80	41.00%	\$110.00	\$158.24
Gwinn Management Unit	1	2.70	\$54.00	\$54.00	0.00%	\$54.00	\$54.00
Escanaba Management Unit	9	<u> </u>	<u>\$5</u> 6.31	<u> </u>	<u> </u>	<u>\$52.00</u>	<u>\$117.63</u>
ESCANABA RIVER STATE FOREST	10	292.20	\$56.29	\$72.45	29.00%	\$52.00	\$117.63
Newberry Management Unit	2	<u></u>	<u>\$67.87</u>	<u>\$101.71</u>	<u>50.00%</u>	<u>\$60.00</u>	<u>\$102.39</u>
LAKE SUPERIOR STATE FOREST	2	68.70	\$67.87	\$101.71	50.00%	\$60.00	\$102.39
UPPER PENNINSULA	16	542.60	\$69.69	\$95.36	37.00%	\$52.00	\$158.24
Gaylord Management Unit	7	97.00	\$53.81	\$68.31	27.00%	\$50.00	\$95.59
Pigeon River Country Management Unit	13	199.60	\$54.46	\$62.55	15.00%	\$50.00	\$108.91
Atlanta Management Unit	4	<u> </u>	<u>\$116.07</u>	<u>\$11</u> 7.89		<u>\$69.00</u>	<u>\$136.52</u>
MACKINAW STATE FOREST	24	394.70	\$69.61	\$77.72	12.00%	\$50.00	\$136.52
Traverse City Management Unit	31	1,255.00	\$52.19	\$65.32	25.00%	\$33.00	\$160.70
Cadillac Management Unit			<u>\$98.54</u>	<u>\$17</u> 7.56	80.00%	\$80.00	\$395.25
PERE MARQUETTE STATE FOREST	44	1,523.50	\$60.36	\$85.10	41.00%	\$33.00	\$395.25
Roscommon Management Unit	11	480.80	\$70.26	\$78.01	11.00%	\$54.00	\$105.01
Grayling Management Unit	8	143.30	\$67.36	\$82.54	23.00%	\$57.02	\$199.62
_Gladwin Management Unit	4	540.30	\$40.33	<u>\$67.28</u>		\$55.23	<u>\$95.00</u>
AUSABLE STATE FOREST	23	1,164.40	\$56.01	\$73.59	31.00%	\$54.00	\$199.62
NORTHERN LOWER PENNINSULA	91	3,082.60	\$59.90	\$79.81	33.00%	\$33.00	\$395.25

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2		<u>\$61.01</u>	<u>\$85.61</u>	40.00%	\$64.32	<u>\$96.4</u> 4
COPPER COUNTRY STATE FOREST	2	16.90	\$61.01	\$85.61	40.00%	\$64.32	\$96.44
UPPER PENNINSULA	2	16.90	\$61.01	\$85.61	40.00%	\$64.32	\$96.44
Gaylord Management Unit	4	118.30	\$69.44	\$83.49	20.00%	\$74.00	\$100.45
Pigeon River Country Management Unit	2	45.80	\$69.60	\$91.57	32.00%	\$70.00	\$96.92
_Atlanta Management Unit	2		<u>\$75.93</u>	<u>\$98.07</u>	29.00%	\$84.00	<u>\$118.88</u>
MACKINAW STATE FOREST	8	175.50	\$69.90	\$86.54	24.00%	\$70.00	\$118.88
Traverse City Management Unit	1	13.90	\$34.00	\$44.00	29.00%	\$44.00	\$44.00
_Cadillac Management Unit	2	<u>100.70</u>	<u>\$5</u> 5.94 _	<u>\$78.84</u>		<u>\$68.00</u>	\$90.00_
PERE MARQUETTE STATE FOREST	3	114.60	\$53.28	\$74.61	40.00%	\$44.00	\$90.00
Grayling Management Unit	1	23.80	\$64.00	\$80.00	25.00%	\$80.00	\$80.00
AUSABLE STATE FOREST	1	23.80	\$64.00	\$80.00	25.00%	\$80.00	\$80.00
NORTHERN LOWER PENNINSULA	12	313.90	\$63.39	\$81.69	29.00%	\$44.00	\$118.88
STATEWIDE	14	330.80	\$63.27	\$81.89	29.00%	\$44.00	\$118.88

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	52.50	\$141.34	\$199.13	41.00%	\$130.00	\$300.00
Crystal Falls Management Unit	<u>3</u> 3	<u> </u>	<u>\$103.63</u>	<u> </u>	<u> </u>	<u>\$88</u> .00	<u>\$288.01</u>
COPPER COUNTRY STATE FOREST	10	58.50	\$137.48	\$191.21	39.00%	\$88.00	\$300.00
Escanaba Management Unit	8		<u>\$106.54</u>	<u>\$130.12</u>	22.00%	<u>\$85</u> .00	<u>\$154.78</u>
ESCANABA RIVER STATE FOREST	8	21.90	\$106.54	\$130.12	22.00%	\$85.00	\$154.78
Shingleton Management Unit	2	5.10	\$81.82	\$83.01	1.00%	\$82.00	\$133.60
Newberry Management Unit	1	2.10	\$72.00	<u>\$75.00</u>	4.00%	<u>\$75.00</u>	\$75.00
LAKE SUPERIOR STATE FOREST	3	7.20	\$78.96	\$80.68	2.00%	\$75.00	\$133.60
UPPER PENNINSULA	21	87.60	\$124.93	\$166.85	34.00%	\$75.00	\$300.00
Gaylord Management Unit	1		\$73.00	\$75.00		<u>\$75</u> .00	\$75.00
MACKINAW STATE FOREST	1	3.50	\$73.00	\$75.00	3.00%	\$75.00	\$75.00
Cadillac Management Unit	1	0.80	\$95.00	\$95.00	0.00%	\$95.00	\$95.00
PERE MARQUETTE STATE FOREST	1	0.80	\$95.00	\$95.00	0.00%	\$95.00	\$95.00
NORTHERN LOWER PENNINSULA	2	4.30	\$77.09	\$78.72	2.00%	\$75.00	\$95.00
STATEWIDE	23	91.90	\$122.69	\$162.73	33.00%	\$75.00	\$300.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	335.00	\$16.83	\$18.93	12.00%	\$13.56	\$33.19
Crystal Falls Management Unit	<u> 18</u> _	2,666.00	<u>\$15.28</u>	\$28.52	<u> </u>	<u>\$12.05</u>	<u>\$87.9</u> 5_
COPPER COUNTRY STATE FOREST	26	3,001.00	\$15.45	\$27.45	78.00%	\$12.05	\$87.95
Gwinn Management Unit	12	2,212.00	\$28.33	\$33.87	20.00%	\$24.55	\$54.61
Escanaba Management Unit		<u>3,794.00</u>		<u>\$32.80</u>	42.00%	<u>\$17.95</u>	<u>\$45.81</u>
ESCANABA RIVER STATE FOREST	34	6,006.00	\$24.98	\$33.20	33.00%	\$17.95	\$54.61
Shingleton Management Unit	17	1,083.00	\$18.82	\$29.12	55.00%	\$14.10	\$78.36
Newberry Management Unit	10	1,221.00	\$13.55	\$16.73	23.00%	\$9.58	\$27.88
Sault Ste Marie (Naubinway Office)	3	160.00	\$18.25	\$21.65	19.00%	\$19.90	\$27.24
Sault Ste Marie (Soo Office)	4	1,029.00	\$14.81	\$16.13	9.00%	\$9.70	\$17.06
Sault Ste Marie (Drummond Island)	1		<u>\$13.30</u>	<u>\$13.30</u>		\$13.30	<u>\$13.30</u>
LAKE SUPERIOR STATE FOREST	35	3,510.00	\$15.76	\$20.59	31.00%	\$9.58	\$78.36
UPPER PENNINSULA	95	12,517.00	\$20.11	\$28.28	41.00%	\$9.58	\$87.95
Gaylord Management Unit	10	3,755.00	\$27.94	\$47.35	69.00%	\$33.00	\$59.84
Pigeon River Country Management Unit	7	472.00	\$21.39	\$25.61	20.00%	\$22.00	\$42.07
Atlanta Management Unit		1 <u>,496.00</u>	<u>\$38.62</u>	<u>\$43.72</u>	<u> </u>	<u>\$24.00</u>	<u>\$72.72</u>
MACKINAW STATE FOREST	25	5,723.00	\$30.19	\$44.61	48.00%	\$22.00	\$72.72
Traverse City Management Unit	9	306.00	\$9.54	\$14.58	53.00%	\$10.80	\$48.66
Cadillac Management Unit	2		\$8.70	<u>\$11.33</u>		<u>\$10.00</u>	<u>\$11.48</u>
PERE MARQUETTE STATE FOREST	11	455.00	\$9.27	\$13.51	46.00%	\$10.00	\$48.66
Roscommon Management Unit	9	470.00	\$16.80	\$35.35	110.00%	\$16.90	\$44.80
Grayling Management Unit	3		<u></u>	<u>\$28.45</u>		<u>\$12.90</u>	<u>\$31.54</u>
AUSABLE STATE FOREST	12	581.00	\$15.72	\$34.03	116.00%	\$12.90	\$44.80
NORTHERN LOWER PENNINSULA	48	6,759.00	\$27.54	\$41.61	51.00%	\$10.00	\$72.72
STATEWIDE	143	19,276.00	\$22.71	\$32.95	45.00%	\$9.58	\$87.95

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FULFWOOD III COIUS (See general note 4	.)						
BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	476.00	\$8.61	\$9.20		\$7.39	\$13.00
Crystal Falls Management Unit	7	1,555.00	\$12.30	\$21.00		\$9.32	\$33.91
COPPER COUNTRY STATE FOREST	<u></u>	2,031.00	<u> </u>	\$18.24		\$7.39	\$33.91
Gwinn Management Unit	2	2,802.00	\$13.13	\$13.13	0.00%	\$10.65	\$13.20
ESCANABA RIVER STATE FOREST	2	2,802.00	<u>\$13.13</u>	<u> </u>	0.00%	<u> </u>	\$13.20
Shingleton Management Unit	3	57.00	\$12.16	\$17.72	46.00%	\$11.76	\$22.67
LAKE SUPERIOR STATE FOREST	3	57.00	\$12.16	\$17.72	46.00%	\$11.76	\$22.67
UPPER PENNINSULA	17	4,890.00	\$12.42	\$15.31	23.00%	\$7.39	\$33.91
Gaylord Management Unit	7	669.00	\$7.37	\$9.97	35.00%	\$7.15	\$16.83
Pigeon River Country Management Unit		<u> </u>	\$8.55	<u>\$10.00</u>	<u> </u>	<u>\$10</u> .00	<u>\$10.00</u>
MACKINAW STATE FOREST	8	673.00	\$7.37	\$9.97	35.00%	\$7.15	\$16.83
Traverse City Management Unit	13	2,312.00	\$24.33	\$25.23	4.00%	\$16.55	\$36.93
<u>Cadillac Management Unit</u>	6		<u>\$21.86</u>	<u>\$23.31</u>		<u>\$16.50</u>	<u>\$32.96</u>
PERE MARQUETTE STATE FOREST	19	2,662.00	\$24.00	\$24.98	4.00%	\$16.50	\$36.93
Grayling Management Unit	3	<u>133.00</u>	\$6.81	<u>\$37.23</u>		<u>\$10</u> .10	\$43.55
AUSABLE STATE FOREST	3	133.00	\$6.81	\$37.23	447.00%	\$10.10	\$43.55
NORTHERN LOWER PENNINSULA	30	3,468.00	\$20.12	\$22.54	12.00%	\$7.15	\$43.55
STATEWIDE	47	8,358.00	\$15.61	\$18.31	17.00%	\$7.15	\$43.55
HEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3		<u>\$13.84</u>	<u></u>			<u>\$15.00</u>

		036.00	<u></u>	<u>\$13.69</u>	0.00%	<u></u>	<u></u>
COPPER COUNTRY STATE FOREST	3	658.00	\$13.84	\$13.89	0.00%	\$5.50	\$15.00
Newberry Management Unit	2	157.00	<u>\$14.59</u>	<u>\$15.23</u>	4.00%	<u>\$15.00</u>	<u>\$17.13</u>
LAKE SUPERIOR STATE FOREST	2	157.00	\$14.59	\$15.23	4.00%	\$15.00	\$17.13
UPPER PENNINSULA	5	815.00	\$13.99	\$14.15	1.00%	\$5.50	\$17.13
STATEWIDE	5	815.00	\$13.99	\$14.15	1.00%	\$5.50	\$17.13

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JACK PINE (32)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	9	593.00	\$33.69	\$39.53		\$29.05	\$60.89
COPPER COUNTRY STATE FOREST	<u> </u>	593.00	\$33.69	\$39.53		\$29.05	\$60.89
Gwinn Management Unit	7	4,412.00	\$45.47	\$55.48	22.00%	\$37.90	\$58.00
Escanaba Management Unit	2	52.00	<u>\$45.78</u>	<u> </u>	62.00%	<u>\$57</u> . <u>15</u>	<u>\$79.48</u>
ESCANABA RIVER STATE FOREST	9	4,464.00	\$45.47	\$55.70	22.00%	\$37.90	\$79.48
Shingleton Management Unit	12	8,666.00	\$40.15	\$49.46	23.00%	\$27.85	\$60.04
Newberry Management Unit	8	1,714.00	\$42.89	\$51.73	21.00%	\$28.27	\$56.14
Sault Ste Marie (Naubinway Office)	2	44.00	\$47.72	\$47.72	0.00%	\$46.15	\$51.90
<u>Sault Ste Marie (Soo Office)</u>	<u> </u>	1,204.00	\$31.85	<u>\$40.21</u>		<u>\$40</u> .21	<u>\$40.21 </u>
LAKE SUPERIOR STATE FOREST	23	11,628.00	\$39.73	\$48.83	23.00%	\$27.85	\$60.04
UPPER PENNINSULA	41	16,685.00	\$41.05	\$50.34	23.00%	\$27.85	\$79.48
Gaylord Management Unit	7	1,905.00	\$24.41	\$28.05	15.00%	\$24.00	\$33.00
Pigeon River Country Management Unit	8	1,054.00	\$23.07	\$32.32	40.00%	\$25.50	\$37.01
Atlanta Management Unit		3,210.00	<u>\$23.20</u>	<u>\$28.62</u>	23.00%	<u>\$20.00</u>	<u>\$101.84</u>
MACKINAW STATE FOREST	25	6,169.00	\$23.55	\$29.08	23.00%	\$20.00	\$101.84
Traverse City Management Unit	17	11,103.00	\$13.26	\$15.19	15.00%	\$8.00	\$37.61
<u>Cadillac Management Unit</u>			\$13.27	<u>\$17.33</u>		<u>\$12</u> . <u>15</u>	<u>\$23.5</u> 2
PERE MARQUETTE STATE FOREST	27	11,850.00	\$13.26	\$15.33	16.00%	\$8.00	\$37.61
Roscommon Management Unit	16	2,399.00	\$17.37	\$20.77	20.00%	\$13.50	\$32.80
Grayling Management Unit	30	15,390.00	\$17.14	\$27.31	59.00%	\$13.85	\$80.99
_Gladwin Management Unit	4	3 <u>,590.00</u>	<u></u>	<u>\$31.04</u>		<u>\$9</u> .89	<u>\$35.02</u>
AUSABLE STATE FOREST	50	21,379.00	\$17.27	\$27.20	57.00%	\$9.89	\$80.99
NORTHERN LOWER PENNINSULA	102	39,398.00	\$17.05	\$23.92	40.00%	\$8.00	\$101.84
STATEWIDE	143	56,083.00	\$24.19	\$31.78	31.00%	\$8.00	\$101.84

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	16.00	\$4.00	\$4.00	0.00%	\$4.00	\$4.00
Atlanta Management Unit	2		\$5.00	<u>\$8.17</u>	<u> </u>	<u>\$7.13</u>	<u>\$15.10</u>
MACKINAW STATE FOREST	3	62.00	\$4.74	\$7.09	50.00%	\$4.00	\$15.10
Traverse City Management Unit	2	228.00	\$7.27	\$9.82	35.00%	\$7.15	\$47.72
PERE MARQUETTE STATE FOREST	2	228.00	\$7.27	\$9.82	35.00%	\$7.15	\$47.72
Grayling Management Unit	7	1,511.00	\$6.67	\$44.20	563.00%	\$6.56	\$125.18
Gladwin Management Unit	1		\$3.75	<u>\$5.00</u>		\$5.00	\$5.00
AUSABLE STATE FOREST	8	1,606.00	\$6.49	\$41.88	545.00%	\$5.00	\$125.18
NORTHERN LOWER PENNINSULA	13	1,896.00	\$6.53	\$36.89	465.00%	\$4.00	\$125.18
STATEWIDE	13	1,896.00	\$6.53	\$36.89	465.00%	\$4.00	\$125.18

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	1,644.00	\$29.44	\$35.23	20.00%	\$18.10	\$48.70
Crystal Falls Management Unit		25 <u>,252.00</u>	\$36.80	<u>\$61.39</u>	<u> </u>	<u>\$28</u> . <u>15</u>	<u>\$79.0</u> 7
COPPER COUNTRY STATE FOREST	27	26,896.00	\$36.35	\$59.79	64.00%	\$18.10	\$79.07
Gwinn Management Unit	13	7,477.00	\$34.24	\$47.25	38.00%	\$31.65	\$61.42
<u>Escanaba Management Unit</u>	23	<u>10,918.00</u>	\$28.16	<u>\$41.66</u>	<u>48.00%</u>	<u>\$18</u> .10	<u> \$50.38 </u>
ESCANABA RIVER STATE FOREST	36	18,395.00	\$30.63	\$43.93	43.00%	\$18.10	\$61.42
Shingleton Management Unit	18	4,028.00	\$30.69	\$38.72	26.00%	\$19.20	\$78.36
Newberry Management Unit	5	191.00	\$32.01	\$34.80	9.00%	\$32.14	\$37.00
Sault Ste Marie (Naubinway Office)	1	39.00	\$33.60	\$38.60	15.00%	\$38.60	\$38.60
Sault Ste Marie (Soo Office)	4	2,901.00	\$22.44	\$24.56	9.00%	\$15.00	\$30.50
Sault Ste Marie (Drummond Island)	2	3 <u>,341.00</u>		<u>\$12.22</u>		<u></u>	<u>\$14.10</u>
LAKE SUPERIOR STATE FOREST	30	10,500.00	\$22.56	\$26.30	17.00%	\$8.15	\$78.36
UPPER PENNINSULA	93	55,791.00	\$31.87	\$48.26	51.00%	\$8.15	\$79.07
Gaylord Management Unit	37	16,034.00	\$22.08	\$28.64	30.00%	\$20.00	\$51.66
Pigeon River Country Management Unit	15	5,726.00	\$21.82	\$27.44	26.00%	\$22.00	\$44.19
<u>Atlanta Management Unit</u>		<u>10,415.00</u>	\$26.06	<u>\$35.34</u>	<u> </u>	<u>\$17.00</u>	<u>\$45.14</u>
MACKINAW STATE FOREST	70	32,175.00	\$23.32	\$30.60	31.00%	\$17.00	\$51.66
Traverse City Management Unit	47	15,984.00	\$19.53	\$24.64	26.00%	\$9.55	\$46.91
<u>Cadillac Management Unit</u>		<u>15,325.00</u>	\$21.04	<u>\$27.42 </u>	<u> </u>	<u>\$16</u> .20	<u>\$36.06 </u>
PERE MARQUETTE STATE FOREST	73	31,309.00	\$20.27	\$26.00	28.00%	\$9.55	\$46.91
Roscommon Management Unit	20	14,379.00	\$29.95	\$39.34	31.00%	\$22.75	\$50.63
Grayling Management Unit	35	8,231.00	\$21.93	\$31.61	44.00%	\$18.11	\$80.00
_Gladwin Management Unit	7	6 <u>,415.00</u>	<u>\$18.00</u>	<u>\$21.53 </u>	20.00%	<u>\$16.82</u>	<u>\$35.00</u>
AUSABLE STATE FOREST	62	29,025.00	\$25.04	\$33.21	33.00%	\$16.82	\$80.00
NORTHERN LOWER PENNINSULA	205	92,509.00	\$22.83	\$29.86	31.00%	\$9.55	\$80.00
STATEWIDE	298	148,300.00	\$26.23	\$36.78	40.00%	\$8.15	\$80.00

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	12,148.00	\$16.66	\$19.87	19.00%	\$13.05	\$28.77
Crystal Falls Management Unit	22		\$20.28	\$29.89	47.00%	<u>\$15</u> .25_	<u>\$49.7</u> 5
COPPER COUNTRY STATE FOREST	36	25,660.00	\$18.56	\$25.15	36.00%	\$13.05	\$49.75
Gwinn Management Unit	12	5,990.00	\$22.08	\$27.56	25.00%	\$16.65	\$50.00
<u>Escanaba Management Unit</u>	23	25,955.00	\$27.51	<u>\$37.39</u>	<u> </u>	<u>\$18</u> .10	<u>\$65.47</u>
ESCANABA RIVER STATE FOREST	35	31,945.00	\$26.49	\$35.54	34.00%	\$16.65	\$65.47
Shingleton Management Unit	24	6,288.00	\$23.25	\$29.59	27.00%	\$15.05	\$78.36
Newberry Management Unit	10	12,397.00	\$19.03	\$20.66	9.00%	\$15.50	\$49.85
Sault Ste Marie (Naubinway Office)	3	270.00	\$28.54	\$30.50	7.00%	\$26.00	\$31.71
Sault Ste Marie (Soo Office)	4	1,257.00	\$22.75	\$27.02	19.00%	\$14.90	\$31.40
Sault Ste Marie (Drummond Island)	2			<u>\$15.23</u>		<u>\$13.90 </u>	\$18.20
LAKE SUPERIOR STATE FOREST	43	20,570.00	\$20.61	\$23.81	16.00%	\$13.90	\$78.36
UPPER PENNINSULA	114	78,175.00	\$22.34	\$29.04	30.00%	\$13.05	\$78.36
Gaylord Management Unit	50	14,117.00	\$26.27	\$35.91	37.00%	\$22.00	\$110.94
Pigeon River Country Management Unit	17	1,610.00	\$20.09	\$27.65	38.00%	\$19.85	\$50.44
Atlanta Management Unit	<u> </u>	4 <u>,207.00</u>	<u>\$20.05</u>	<u>\$31.03</u>	<u>55.00%</u>	<u>\$15.00</u>	\$36.22
MACKINAW STATE FOREST	80	19,934.00	\$24.46	\$34.22	40.00%	\$15.00	\$110.94
Traverse City Management Unit	56	29,222.00	\$17.22	\$21.62	26.00%	\$8.65	\$53.10
Cadillac Management Unit	41	<u> </u>	<u>\$16.63</u>	<u>\$22.85</u>	<u>37.00%</u>	<u>\$4</u> .50	<u>\$105.87</u>
PERE MARQUETTE STATE FOREST	97	40,874.00	\$17.05	\$21.97	29.00%	\$4.50	\$105.87
Roscommon Management Unit	24	5,043.00	\$23.07	\$28.93	25.00%	\$21.60	\$43.67
Grayling Management Unit	33	5,668.00	\$27.72	\$49.00	77.00%	\$20.46	\$190.61
_Gladwin Management Unit	7	4,503.00	<u>\$11.69</u>	<u>\$16.26</u>	<u>39.00%</u>	<u>\$11.60</u>	<u>\$26.00</u>
AUSABLE STATE FOREST	64	15,214.00	\$21.44	\$32.66	52.00%	\$11.60	\$190.61
NORTHERN LOWER PENNINSULA	241	76,022.00	\$19.87	\$27.32	37.00%	\$4.50	\$190.61
STATEWIDE	355	154,197.00	\$21.12	\$28.19	33.00%	\$4.50	\$190.61

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MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	2	1,436.00	\$26.30	(4) \$49.74	89.00%	\$49.06	\$50.07
COPPER COUNTRY STATE FOREST		<u>1,436.00</u> 1,436.00	_ <u></u>		<u>89.00%</u> 89.00%	<u> </u>	<u> </u>
Escanaba Management Unit	8	2,875.00	\$26.26	\$39.11	49.00%	\$18.10	\$45.81
ESCANABA RIVER STATE FOREST		2,875.00	\$26.26	\$39.11	49.00%		\$45.81
Shingleton Management Unit	1	789.00	\$30.95	\$30.95	0.00%	\$30.95	\$30.95
Sault Ste Marie (Soo Office)	1	5.00	<u>\$26.30</u>	\$30.00	<u>14.00%</u>	\$30.00	<u>\$30.0</u> 0
LAKE SUPERIOR STATE FOREST	2	794.00	\$30.92	\$30.94	0.00%	\$30.00	\$30.95
UPPER PENNINSULA	12	5,105.00	\$27.00	\$40.83	51.00%	\$18.10	\$50.07
Gaylord Management Unit	10	1,622.00	\$21.87	\$34.95	60.00%	\$21.35	\$46.88
Pigeon River Country Management Unit	10	861.00	\$19.31	\$23.33	21.00%	\$18.30	\$27.32
<u>Atlanta Management Unit</u>	14 _	3,720.00	<u>\$20.17</u>	<u>\$35.97 (\$35.97</u>	<u> </u>	<u>\$20.00</u>	<u>\$55.18</u>
MACKINAW STATE FOREST	34	6,203.00	\$20.49	\$33.95	66.00%	\$18.30	\$55.18
Traverse City Management Unit	21	2,840.00	\$15.87	\$16.65	5.00%	\$9.55	\$28.00
<u>Cadillac Management Unit</u>	<u>24</u>	<u>10,772.00</u>	\$17.40	\$32.67	<u> </u>	<u>\$12</u> .82	<u>\$60.49</u>
PERE MARQUETTE STATE FOREST	45	13,612.00	\$17.08	\$29.32	72.00%	\$9.55	\$60.49
Roscommon Management Unit	21	5,960.00	\$18.25	\$23.05	26.00%	\$13.40	\$35.24
Grayling Management Unit	42	21,705.00	\$18.66	\$30.15	62.00%	\$9.20	\$72.69
<u>Gladwin Management Unit</u>		1 <u>,425.00</u>	<u>\$10.95</u>	<u>\$19.44</u>	<u> </u>	<u>\$9.33</u>	<u>\$24.11</u>
AUSABLE STATE FOREST	70	29,090.00	\$18.20	\$28.17	55.00%	\$9.20	\$72.69
NORTHERN LOWER PENNINSULA	149	48,905.00	\$18.18	\$29.23	61.00%	\$9.20	\$72.69
STATEWIDE	161	54,010.00	\$19.01	\$30.32	59.00%	\$9.20	\$72.69
MIXED PINE (35)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Grayling Management Unit	1	184.00	\$47.00	\$82.00	74.00%	\$82.00	\$82.00
AUSABLE STATE FOREST	_ <u> </u>	184.00	\$47.00	\$82.00	74.00%	\$82.00	\$82.00
NORTHERN LOWER PENNINSULA	1	184.00	\$47.00	\$82.00	74.00%	\$82.00	\$82.00
STATEWIDE	1	184.00	\$47.00	\$82.00	74.00%	\$82.00	\$82.00

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	332.00	\$31.75	\$34.56	9.00%	\$22.00	\$52.08
Crystal Falls Management Unit	<u></u>	6 <u>,855.0</u> 0	\$21.06	<u>\$41.19</u>	<u> </u>	<u>\$10</u> .58_	<u>\$67.2</u> 0
COPPER COUNTRY STATE FOREST	27	7,187.00	\$21.55	\$40.88	90.00%	\$10.58	\$67.20
Gwinn Management Unit	12	2,307.00	\$29.42	\$33.04	12.00%	\$25.25	\$59.72
<u>Escanaba Management Unit</u>	22	3,404.00	<u>\$19.39</u>	<u>\$37.69</u>	<u> </u>	<u>\$14</u> .35	<u>\$57.89</u>
ESCANABA RIVER STATE FOREST	34	5,711.00	\$23.44	\$35.81	53.00%	\$14.35	\$59.72
Shingleton Management Unit	16	7,853.00	\$27.78	\$54.74	97.00%	\$18.25	\$87.47
Newberry Management Unit	10	1,689.00	\$19.66	\$21.29	8.00%	\$20.11	\$38.97
Sault Ste Marie (Naubinway Office)	1	2.00	\$26.75	\$26.75	0.00%	\$26.75	\$26.75
Sault Ste Marie (Soo Office)	4	1,242.00	\$19.57	\$30.07	54.00%	\$17.00	\$34.52
Sault Ste Marie (Drummond Island)	2		<u>\$17.76</u>	<u>\$17.76</u>		<u>\$13</u> .35_	<u>\$21.15</u>
LAKE SUPERIOR STATE FOREST	33	11,200.00	\$25.27	\$45.59	80.00%	\$13.35	\$87.47
UPPER PENNINSULA	94	24,098.00	\$23.73	\$41.87	76.00%	\$10.58	\$87.47
Gaylord Management Unit	11	570.00	\$35.98	\$41.99	17.00%	\$33.46	\$49.69
Pigeon River Country Management Unit	6	245.00	\$31.29	\$38.42	23.00%	\$30.00	\$48.32
<u>Atlanta Management Unit</u>	8	<u> </u>	<u>\$32.04</u>	<u>\$38.64</u>		<u>\$22</u> .00	<u>\$99.28</u>
MACKINAW STATE FOREST	25	1,310.00	\$33.62	\$40.06	19.00%	\$22.00	\$99.28
Traverse City Management Unit	3	466.00	\$11.78	\$22.08	87.00%	\$18.15	\$29.11
Cadillac Management Unit	<u> </u>	2,254.00	<u>\$15.92</u>	<u>\$23.98 (\$23.98</u>	<u>51.00%</u>	<u>\$23.65</u>	<u>\$27.19</u>
PERE MARQUETTE STATE FOREST	6	2,720.00	\$15.21	\$23.66	56.00%	\$18.15	\$29.11
Roscommon Management Unit	6	176.00	\$23.14	\$27.75	20.00%	\$24.75	\$50.00
Grayling Management Unit	4	191.00	\$22.84	\$23.17	1.00%	\$18.18	\$30.00
Gladwin Management Unit	2	52.00				<u>\$23</u> .05	\$24.45_
AUSABLE STATE FOREST	12	419.00	\$23.00	\$25.13	9.00%	\$18.18	\$50.00
NORTHERN LOWER PENNINSULA	43	4,449.00	\$21.36	\$28.63	34.00%	\$18.15	\$99.28
STATEWIDE	137	28,547.00	\$23.36	\$39.80	70.00%	\$10.58	\$99.28

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		2,396.00	<u>\$19.14</u>	<u>\$28.17</u>	47.00%	\$16.95	\$61.62
ESCANABA RIVER STATE FOREST	17	2,396.00	\$19.14	\$28.17	47.00%	\$16.95	\$61.62
Shingleton Management Unit	5	713.00	\$8.03	\$9.37	17.00%	\$6.43	\$16.50
Newberry Management Unit	2	741.00	\$9.76 _	<u>\$9.98</u>			<u>\$11.52</u>
LAKE SUPERIOR STATE FOREST	7	1,454.00	\$8.91	\$9.68	9.00%	\$6.43	\$16.50
UPPER PENNINSULA	24	3,850.00	\$15.28	\$21.19	39.00%	\$6.43	\$61.62
Gaylord Management Unit	6	281.00	\$22.18	\$24.56	11.00%	\$20.00	\$32.68
Pigeon River Country Management Unit	2	14.00	\$31.58	\$38.33	21.00%	\$34.00	\$42.65
Atlanta Management Unit			<u>\$29.27</u>	<u>\$38.01 </u>	<u> </u>	<u>\$21.00</u>	<u>\$60.39</u>
MACKINAW STATE FOREST	12	796.00	\$26.80	\$33.27	24.00%	\$20.00	\$60.39
Traverse City Management Unit	1	48.00	<u>\$15.95</u>	\$23.00	44.00%	\$23.00	\$23.00
PERE MARQUETTE STATE FOREST	1	48.00	\$15.95	\$23.00	44.00%	\$23.00	\$23.00
NORTHERN LOWER PENNINSULA	13	844.00	\$26.19	\$32.68	25.00%	\$20.00	\$60.39
STATEWIDE	37	4,694.00	\$17.24	\$23.25	35.00%	\$6.43	\$61.62

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	82.00	\$19.25	\$28.06	46.00%	\$28.06	\$28.06
Crystal Falls Management Unit	7	1,323.00	\$21.62	<u>\$30.69</u>	<u>42.00%</u>	<u>\$16</u> .30	<u>\$40.41</u>
COPPER COUNTRY STATE FOREST	8	1,405.00	\$21.48	\$30.54	42.00%	\$16.30	\$40.41
Gwinn Management Unit	4		\$26.14	<u>\$26.21 </u>	0.00%	<u>\$22</u> .35	\$31.25
ESCANABA RIVER STATE FOREST	4	290.00	\$26.14	\$26.21	0.00%	\$22.35	\$31.25
Shingleton Management Unit	6	138.00	\$16.58	\$17.84	8.00%	\$10.90	\$25.25
Newberry Management Unit	6	362.00	\$16.04	\$19.77	23.00%	\$12.42	\$38.66
Sault Ste Marie (Soo Office)	4	970.00	\$14.90	\$19.04	28.00%	\$10.00	\$30.00
Sault Ste Marie (Drummond Island)	2		<u></u>	<u>\$13.69</u>		<u>\$9</u> .20	\$15.25
LAKE SUPERIOR STATE FOREST	18	1,575.00	\$15.23	\$18.74	23.00%	\$9.20	\$38.66
UPPER PENNINSULA	30	3,270.00	\$18.88	\$24.47	30.00%	\$9.20	\$40.41
Gaylord Management Unit	5	210.00	\$20.65	\$24.56	19.00%	\$20.90	\$35.76
Pigeon River Country Management Unit	1	2.00	\$22.25	\$22.79	2.00%	\$22.79	\$22.79
Atlanta Management Unit	5			<u>\$31.15</u>		<u>\$15</u> .00	<u>\$43.19</u>
MACKINAW STATE FOREST	11	700.00	\$21.44	\$29.15	36.00%	\$15.00	\$43.19
Traverse City Management Unit	2	21.00	<u>\$15.24</u>	<u>\$22.26 </u>	46.00%	<u>\$15</u> .00	\$34.06
PERE MARQUETTE STATE FOREST	2	21.00	\$15.24	\$22.26	46.00%	\$15.00	\$34.06
Roscommon Management Unit	2	32.00	\$10.17	\$10.17	0.00%	\$10.05	\$10.20
Grayling Management Unit	2	127.00	\$10.10	\$28.26	180.00%	\$10.10	\$29.65
<u>Gladwin Management</u> Unit	<u> </u>		<u>\$10.51</u>	<u>\$10.60</u>		<u>\$10</u> .44	<u>\$11.25</u>
AUSABLE STATE FOREST	7	332.00	\$10.32	\$17.31	68.00%	\$10.05	\$29.65
NORTHERN LOWER PENNINSULA	20	1,053.00	\$17.81	\$25.28	42.00%	\$10.05	\$43.19
STATEWIDE	50	4,323.00	\$18.62	\$24.67	32.00%	\$9.20	\$43.19

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	983.00	\$59.75	\$77.93	30.00%	\$77.93	\$77.93
Crystal Falls Management Unit	<u> </u>	2,314.00	<u>\$59.63</u>	<u> </u>		\$59.40	<u>\$99.88 </u>
COPPER COUNTRY STATE FOREST	12	3,297.00	\$59.66	\$75.69	27.00%	\$59.40	\$99.88
Gwinn Management Unit	2	158.00	\$59.25	\$59.25	0.00%	\$58.80	\$59.45
<u>Escanaba Management Unit</u>	<u> </u>	1,082.00	<u>\$53.89</u>	<u>\$68.65</u>	27.00%	\$47.65	<u>\$91.7</u> 2
ESCANABA RIVER STATE FOREST	12	1,240.00	\$54.58	\$67.45	24.00%	\$47.65	\$91.72
Shingleton Management Unit	14	9,264.00	\$58.74	\$77.06	31.00%	\$39.05	\$109.13
Newberry Management Unit	14	17,658.00	\$68.00	\$89.21	31.00%	\$44.54	\$118.05
Sault Ste Marie (Naubinway Office)	3	5,333.00	\$82.21	\$103.75	26.00%	\$101.78	\$108.00
Sault Ste Marie (Soo Office)	2	1 <u>,188.00</u>	<u>\$62.26</u>	<u>\$86.34</u>	<u> </u>	<u>\$48.00</u>	<u>\$99.06</u>
LAKE SUPERIOR STATE FOREST	33	33,443.00	\$67.50	\$88.06	30.00%	\$39.05	\$118.05
UPPER PENNINSULA	57	37,980.00	\$66.40	\$86.31	30.00%	\$39.05	\$118.05
Gaylord Management Unit	27	12,762.00	\$47.65	\$69.70	46.00%	\$22.00	\$87.91
Pigeon River Country Management Unit	16	1,649.00	\$45.03	\$63.90	42.00%	\$45.15	\$74.00
Atlanta Management Unit	<u> </u>	3,647.00	<u>\$48.95</u>	<u>\$57.28</u>	<u> </u>	<u>\$31.00</u>	<u>\$90.46</u>
MACKINAW STATE FOREST	58	18,058.00	\$47.68	\$66.66	40.00%	\$22.00	\$90.46
Traverse City Management Unit	31	11,128.00	\$36.95	\$45.12	22.00%	\$17.50	\$109.67
_Cadillac Management Unit	24	18,833.00	\$39.63	<u>\$52.05</u>		\$36.00	\$8 <u>1.8</u> 0
PERE MARQUETTE STATE FOREST	55	29,961.00	\$38.64	\$49.48	28.00%	\$17.50	\$109.67
Roscommon Management Unit	21	4,382.00	\$42.56	\$63.42	49.00%	\$35.00	\$117.49
Grayling Management Unit	32	8,501.00	\$43.13	\$52.88	23.00%	\$36.85	\$135.48
_Gladwin Management Unit	5	2 <u>,790.00</u>	\$33.01	<u>\$45.52</u>		<u>\$28.07</u>	<u>\$50.00</u>
AUSABLE STATE FOREST	58	15,673.00	\$41.17	\$54.52	32.00%	\$28.07	\$135.48
NORTHERN LOWER PENNINSULA	171	63,692.00	\$41.82	\$55.59	33.00%	\$17.50	\$135.48
STATEWIDE	228	101,672.00	\$51.00	\$67.06	31.00%	\$17.50	\$135.48

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
	1	393.00	\$35.85	<u>\$36.06 \$36.06 </u>	1.00%	<u>\$36</u> .06	<u>\$36.0</u> 6
ESCANABA RIVER STATE FOREST	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
Shingleton Management Unit	1	10.00	\$43.00	\$88.16	105.00%	\$88.16	\$88.16
Newberry Management Unit	<u> </u>		\$30.05	<u>\$81.91</u>		<u>\$81</u> .91	<u>\$81.91</u>
LAKE SUPERIOR STATE FOREST	2	220.00	\$30.64	\$82.19	168.00%	\$81.91	\$88.16
UPPER PENNINSULA	3	613.00	\$33.98	\$52.62	55.00%	\$36.06	\$88.16
Pigeon River Country Management Unit	1	4.00	<u>\$31.35</u>	\$37.00		\$37.00	\$37.00
MACKINAW STATE FOREST	1	4.00	\$31.35	\$37.00	18.00%	\$37.00	\$37.00
Roscommon Management Unit	1	173.00	\$24.00	\$24.00	0.00%	\$24.00	\$24.00
Grayling Management Unit	2		\$30.02	<u>\$47.10</u>	<u>57.00%</u>	<u>\$31</u> .95	<u> \$51.54 </u>
AUSABLE STATE FOREST	3	279.00	\$26.29	\$32.78	25.00%	\$24.00	\$51.54
NORTHERN LOWER PENNINSULA	4	283.00	\$26.36	\$32.84	25.00%	\$24.00	\$51.54
STATEWIDE	7	896.00	\$31.57	\$46.37	47.00%	\$24.00	\$88.16

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TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	194.00	\$20.55	\$20.55	0.00%	\$20.55	\$20.55
<u>Crystal Falls Management Unit</u>	<u>10</u>	<u> 455.00 </u>	<u>\$13.39</u>	<u>\$26.52</u>	<u> 98.00%</u>	<u>\$10.70</u>	<u>\$48.54</u>
COPPER COUNTRY STATE FOREST	11	649.00	\$15.53	\$24.73	59.00%	\$10.70	\$48.54
Gwinn Management Unit	3	658.00	\$25.82	\$25.82	0.00%	\$18.15	\$26.20
<u>Escanaba Management Unit</u>		1 <u>,937.00</u>	<u>\$16.17</u>	<u>\$19.87</u>	23.00%	\$12.80	<u>\$48.59</u>
ESCANABA RIVER STATE FOREST	19	2,595.00	\$18.61	\$21.38	15.00%	\$12.80	\$48.59
Shingleton Management Unit	5	509.00	\$10.45	\$11.79	13.00%	\$9.85	\$20.49
Sault Ste Marie (Drummond Island)	<u> </u>	<u> </u>	<u></u>	<u>\$12.70</u>		<u>\$12.70</u>	<u>\$12.70</u>
LAKE SUPERIOR STATE FOREST	6	517.00	\$10.49	\$11.80	12.00%	\$9.85	\$20.49
UPPER PENNINSULA	36	3,761.00	\$16.96	\$20.64	22.00%	\$9.85	\$48.59
Atlanta Management Unit	1	7.00	<u>\$3</u> 2.65	\$40.26	23.00%	\$40.26	\$40.26
MACKINAW STATE FOREST	1	7.00	\$32.65	\$40.26	23.00%	\$40.26	\$40.26
Traverse City Management Unit	2		<u>\$13.41</u>	<u>\$20.26 </u>	<u> </u>	<u>\$12.50</u>	\$33.56
PERE MARQUETTE STATE FOREST	2	19.00	\$13.41	\$20.26	51.00%	\$12.50	\$33.56
Gladwin Management Unit	1	9.00	<u>\$16.15</u>	\$16.22	0.00%	\$16.22	\$16.22
AUSABLE STATE FOREST	1	9.00	\$16.15	\$16.22	0.00%	\$16.22	\$16.22
NORTHERN LOWER PENNINSULA	4	35.00	\$17.96	\$23.22	29.00%	\$12.50	\$40.26
STATEWIDE	40	3,796.00	\$16.97	\$20.67	22.00%	\$9.85	\$48.59

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	98.00	\$46.15	\$48.11	4.00%	\$48.11	\$48.11
Crystal Falls Management Unit	<u> </u>	<u></u>	_ <u>\$43.47</u> _	<u>\$53.67</u>	<u>23.00%</u>	<u>\$46</u> .20	\$59.06_
COPPER COUNTRY STATE FOREST	6	435.00	\$44.08	\$52.42	19.00%	\$46.20	\$59.06
Gwinn Management Unit	1	25.00	\$28.35	\$28.35	0.00%	\$28.35	\$28.35
Escanaba Management Unit	<u> </u>	2,943.00		\$48.66		\$24.85	
ESCANABA RIVER STATE FOREST	15	2,968.00	\$27.31	\$48.49	78.00%	\$24.85	\$84.28
Shingleton Management Unit	15	4,909.00	\$25.99	\$31.39	21.00%	\$17.80	\$40.00
Newberry Management Unit	14	4,568.00	\$24.08	\$30.52	27.00%	\$16.48	\$42.19
Sault Ste Marie (Naubinway Office)	3	207.00	\$27.00	\$28.10	4.00%	\$27.24	\$31.05
Sault Ste Marie (Soo Office)	1	<u>133.00</u>	<u>\$17.20</u>	<u>\$17.20</u>		\$17.20	<u>\$17.2</u> 0
LAKE SUPERIOR STATE FOREST	33	9,817.00	\$25.00	\$30.73	23.00%	\$16.48	\$42.19
UPPER PENNINSULA	54	13,220.00	\$26.15	\$35.43	35.00%	\$16.48	\$84.28
Gaylord Management Unit	17	568.00	\$27.59	\$40.48	47.00%	\$27.85	\$100.46
Pigeon River Country Management Unit	17	947.00	\$26.66	\$37.70	41.00%	\$23.75	\$87.90
Atlanta Management Unit	<u> </u>		<u>\$51.92</u>	<u>\$56.17</u>	<u> </u>	\$33.00	<u>\$101.51</u>
MACKINAW STATE FOREST	46	2,277.00	\$35.35	\$44.57	26.00%	\$23.75	\$101.51
Traverse City Management Unit	34	6,962.00	\$13.51	\$18.07	34.00%	\$8.80	\$41.75
Cadillac Management Unit		3,150.00	<u>\$19.69</u>	<u>\$29.03 (\$29.03</u>	47.00%	<u>\$14.35</u>	<u>\$42.55</u>
PERE MARQUETTE STATE FOREST	54	10,112.00	\$15.44	\$21.48	39.00%	\$8.80	\$42.55
Roscommon Management Unit	21	2,217.00	\$23.22	\$29.28	26.00%	\$18.50	\$59.35
Grayling Management Unit	26	2,040.00	\$24.12	\$40.72	69.00%	\$17.35	\$148.63
_Gladwin Management Unit	5	1 <u>,858.00</u>	<u>\$10.95</u>	<u>\$12.76</u>	<u>17.00%</u>	\$10.69	\$25.00
AUSABLE STATE FOREST	52	6,115.00	\$19.79	\$28.08	42.00%	\$10.69	\$148.63
NORTHERN LOWER PENNINSULA	152	18,504.00	\$19.33	\$26.50	37.00%	\$8.80	\$148.63
STATEWIDE	206	31,724.00	\$22.17	\$30.22	36.00%	\$8.80	\$148.63