

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2018 TO 6/30/2019

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	273.40	\$86.41	\$120.56	40.00%	\$68.00	\$139.09
Crystal Falls Management Unit			\$205.96	\$227.03	10.00%	\$60.00	\$316.48
COPPER COUNTRY STATE FOREST	16	1,069.80	\$175.40	\$199.82	14.00%	\$60.00	\$316.48
Gwinn Management Unit	6	1,568.90	\$153.01	\$204.90	34.00%	\$153.00	\$257.17
Escanaba Management Unit	6	122.40	\$95.32	\$143.49	51.00%	\$70.00	\$272.68
ESCANABA RIVER STATE FOREST	12	1,691.30	\$148.84	\$200.45	35.00%	\$70.00	\$272.68
Shingleton Management Unit	3	8.70	\$142.13	\$171.30	21.00%	\$142.00	\$215.00
Sault Ste Marie (Naubinway Office)	2	61.30	\$124.83	<u>\$178.07</u>	43.00%	\$177.38	<u>\$180.20</u>
LAKE SUPERIOR STATE FOREST	5	70.00	\$126.98	\$177.23	40.00%	\$142.00	\$215.00
UPPER PENNINSULA	33	2,831.10	\$158.34	\$199.64	26.00%	\$60.00	\$316.48
Gaylord Management Unit	8	399.50	\$64.13	\$68.56	7.00%	\$52.00	\$90.00
Pigeon River Country Management Unit	2	20.10	\$56.81	\$62.04	9.00%	\$59.00	\$64.10
Atlanta Management Unit		482.00			52.00%	\$63.08	\$129.40
MACKINAW STATE FOREST	13	901.60	\$61.96	\$80.82	30.00%	\$52.00	\$129.40
Traverse City Management Unit	16	946.30	\$113.70	\$141.79	25.00%	\$71.00	\$420.62
Cadillac Management Unit	6	274.70	\$108.23	\$154.16	42.00%	\$105.00	<u>\$267.87</u>
PERE MARQUETTE STATE FOREST	22	1,221.00	\$112.47	\$144.57	29.00%	\$71.00	\$420.62
Grayling Management Unit	2	186.10	<u>\$114.00</u>	\$122.48		<u>\$114</u> .00	\$124.00
AUSABLE STATE FOREST	2	186.10	\$114.00	\$122.48	7.00%	\$114.00	\$124.00
NORTHERN LOWER PENNINSULA	37	2,308.70	\$92.87	\$117.89	27.00%	\$52.00	\$420.62
STATEWIDE	70	5,139.80	\$128.93	\$162.92	26.00%	\$52.00	\$420.62

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	10.50	\$79.00	\$101.02	28.00%	\$90.85	\$111.39
ESCANABA RIVER STATE FOREST		10.50	\$79.00	\$101.02	28.00%	\$90.85	\$111.39
Sault Ste Marie (Naubinway Office)		1.80	\$111.00	<u>\$195.34</u>	76.00%	<u>\$195</u> .34	\$195.34
LAKE SUPERIOR STATE FOREST	1	1.80	\$111.00	\$195.34	76.00%	\$195.34	\$195.34
UPPER PENNINSULA	3	12.30	\$83.68	\$114.82	37.00%	\$90.85	\$195.34
Gaylord Management Unit	6	154.80	\$65.81	\$69.12	5.00%	\$57.00	\$81.42
Pigeon River Country Management Unit		14.20	\$150.00	\$102.73	32.00%	\$102.73	\$102.73
MACKINAW STATE FOREST	7	169.00	\$72.89	\$71.95	-1.00%	\$57.00	\$102.73
Traverse City Management Unit	17	565.90	\$105.04	\$123.72	18.00%	\$89.00	\$356.64
Cadillac Management Unit		330.70	\$107.31	\$112.27		\$84.98	<u>\$137.39</u>
PERE MARQUETTE STATE FOREST	24	896.60	\$105.88	\$119.50	13.00%	\$84.98	\$356.64
Grayling Management Unit	4	63.00	\$109.95	\$133.45	21.00%	\$113.00	\$249.53
AUSABLE STATE FOREST	4	63.00	\$109.95	\$133.45	21.00%	\$113.00	\$249.53
NORTHERN LOWER PENNINSULA	35	1,128.60	\$101.17	\$113.15	12.00%	\$57.00	\$356.64
STATEWIDE	38	1,140.90	\$100.98	\$113.17	12.00%	\$57.00	\$356.64

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	29.20	\$81.35	\$84.85	4.00%	\$80.40	\$100.00
Crystal Falls Management Unit						<u> </u>	
COPPER COUNTRY STATE FOREST	4	42.60	\$74.64	\$77.38	4.00%	\$61.09	\$100.00
Gwinn Management Unit	1	12.60	\$71.00	\$71.00	0.00%	\$71.00	\$71.00
Escanaba Management Unit		0.50_		\$93.72	42.00%	\$93.72	\$93.72
ESCANABA RIVER STATE FOREST	2	13.10	\$70.81	\$71.87	1.00%	\$71.00	\$93.72
UPPER PENNINSULA	6	55.70	\$73.74	\$76.08	3.00%	\$61.09	\$100.00
STATEWIDE	6	55.70	\$73.74	\$76.08	3.00%	\$61.09	\$100.00

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	41.20	\$197.92	\$251.12	27.00%	\$175.00	\$286.48
Crystal Falls Management Unit		1.90_	\$108.74	<u>\$123.31</u>	13.00%	\$120.09	<u>\$181.20</u>
COPPER COUNTRY STATE FOREST	6	43.10	\$193.99	\$245.49	27.00%	\$120.09	\$286.48
Gwinn Management Unit	3	1.30	\$127.85	\$132.21	3.00%	\$100.34	\$154.00
ESCANABA RIVER STATE FOREST	3	1.30	\$127.85	\$132.21	3.00%	\$100.34	\$154.00
Shingleton Management Unit	3	0.50	\$113.40	\$121.93	8.00%	\$110.00	\$150.65
Newberry Management Unit	2	2.10	\$181.33	\$187.37	3.00%	\$147.00	\$231.77
Sault Ste Marie (Naubinway Office)		37.30	\$138.00	\$270.63	96.00%	\$270.63	\$270.63
LAKE SUPERIOR STATE FOREST	6	39.90	\$139.97	\$264.38	89.00%	\$110.00	\$270.63
UPPER PENNINSULA	15	84.30	\$167.40	\$252.68	51.00%	\$100.34	\$286.48
Gaylord Management Unit	4	34.00	\$249.30	<u>\$258.41</u>	4.00%	\$223.00	<u>\$313.00</u>
MACKINAW STATE FOREST	4	34.00	\$249.30	\$258.41	4.00%	\$223.00	\$313.00
Traverse City Management Unit	26	371.20	\$146.45	\$174.17	19.00%	\$93.00	\$326.37
Cadillac Management Unit	9	60.40	\$124.00	<u> </u>	51.00%	\$123.00	\$372.56
PERE MARQUETTE STATE FOREST	35	431.60	\$143.31	\$176.01	23.00%	\$93.00	\$372.56
Roscommon Management Unit	1	21.30	\$152.00	\$165.66	9.00%	\$165.66	\$165.66
Grayling Management Unit		0.90	\$149.00	<u> </u>	0.00%	\$149.00	\$149.00
AUSABLE STATE FOREST	2	22.20	\$151.88	\$164.98	9.00%	\$149.00	\$165.66
NORTHERN LOWER PENNINSULA	41	487.80	\$151.09	\$181.25	20.00%	\$93.00	\$372.56
STATEWIDE	56	572.10	\$153.49	\$191.78	25.00%	\$93.00	\$372.56

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	7	88.80	\$82.85	\$114.48	38.00%	\$65.00	\$150.31
ESCANABA RIVER STATE FOREST	7	88.80	\$82.85	\$114.48	38.00%	\$65.00	\$150.31
UPPER PENNINSULA	7	88.80	\$82.85	\$114.48	38.00%	\$65.00	\$150.31
STATEWIDE	7	88.80	\$82.85	\$114.48	38.00%	\$65.00	\$150.31

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	139.30	\$48.55	\$54.65	13.00%	\$53.00	\$60.00
Atlanta Management Unit	. <u> </u>				28.00%	\$37.00	\$37.00_
MACKINAW STATE FOREST	5	163.30	\$45.68	\$52.06	14.00%	\$37.00	\$60.00
Traverse City Management Unit	5	85.20	\$18.50	\$21.63	17.00%	\$20.00	\$26.76
Cadillac Management Unit	. <u> </u>	50.50_		<u> </u>		\$13.00	\$13.00
PERE MARQUETTE STATE FOREST	6	135.70	\$16.08	\$18.42	15.00%	\$13.00	\$26.76
Roscommon Management Unit	7	272.00	\$33.15	\$40.37	22.00%	\$27.00	\$63.14
Grayling Management Unit	2	91.00	\$38.04	\$44.95	18.00%	\$42.71	\$45.00
Gladwin Management Unit	3			<u>\$48.73</u>	35.00%	<u> </u>	\$50.03
AUSABLE STATE FOREST	12	525.00	\$34.88	\$43.75	25.00%	\$27.00	\$63.14
NORTHERN LOWER PENNINSULA	23	824.00	\$33.92	\$41.22	22.00%	\$13.00	\$63.14
STATEWIDE	23	824.00	\$33.92	\$41.22	22.00%	\$13.00	\$63.14

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	22	1,417.20	\$62.37	\$76.66	23.00%	\$53.00	\$103.41
Pigeon River Country Management Unit	9	752.60	\$62.52	\$78.56	26.00%	\$62.00	\$128.37
Atlanta Management Unit	14	1 <u>,618.70</u>	\$95.97	\$123.21	28.00%	\$82.84	<u>\$185.25</u>
MACKINAW STATE FOREST	45	3,788.50	\$76.76	\$96.93	26.00%	\$53.00	\$185.25
Traverse City Management Unit	35	2,200.50	\$107.04	\$165.65	55.00%	\$51.00	\$358.70
Cadillac Management Unit	21	3,639.10	<u>\$99.85</u>	\$139 <u>.9</u> 5	40.00%	<u>\$54</u> .00	<u>\$341.45</u>
PERE MARQUETTE STATE FOREST	56	5,839.60	\$102.56	\$149.63	46.00%	\$51.00	\$358.70
Roscommon Management Unit	17	1,975.30	\$61.93	\$94.75	53.00%	\$63.00	\$149.21
Grayling Management Unit	17	1,143.70	\$76.28	\$92.85	22.00%	\$70.14	\$123.44
Gladwin Management Unit		951.10		\$48.54	14.00%	\$40.00	<u>\$60.0</u> 0
AUSABLE STATE FOREST	39	4,070.10	\$61.43	\$83.42	36.00%	\$40.00	\$149.21
NORTHERN LOWER PENNINSULA	140	13,698.20	\$83.20	\$115.38	39.00%	\$40.00	\$358.70
STATEWIDE	140	13,698.20	\$83.20	\$115.38	39.00%	\$40.00	\$358.70

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MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		17.90	\$118.00	\$152.69	29.00%	\$152.69	<u>\$152.69</u>
ESCANABA RIVER STATE FOREST	1	17.90	\$118.00	\$152.69	29.00%	\$152.69	\$152.69
UPPER PENNINSULA	1	17.90	\$118.00	\$152.69	29.00%	\$152.69	\$152.69
Gaylord Management Unit	2	18.40	\$114.11	\$119.84	5.00%	\$106.00	\$125.00
Pigeon River Country Management Unit	3	30.20	\$109.25	\$157.07	44.00%	\$137.36	\$196.83
Atlanta Management Unit	9		\$103.76	\$125.09	21.00%	<u> </u>	\$159.01_
MACKINAW STATE FOREST	14	309.50	\$104.91	\$127.90	22.00%	\$91.12	\$196.83
Traverse City Management Unit	6	356.40	\$121.40	\$122.95	1.00%	\$115.00	\$141.29
Cadillac Management Unit	6	1,054.50	\$118.51	<u>\$218.53</u>	84.00%	\$170.23	\$428.75
PERE MARQUETTE STATE FOREST	12	1,410.90	\$119.24	\$194.39	63.00%	\$115.00	\$428.75
Roscommon Management Unit	19	1,583.10	\$126.55	\$164.73	30.00%	\$59.00	\$347.98
Grayling Management Unit	29	3,220.70	\$204.79	\$261.79	28.00%	\$171.06	\$493.45
Gladwin Management Unit	6	598.60		\$102.07	13.00%	\$77.00	\$120.07
AUSABLE STATE FOREST	54	5,402.40	\$169.16	\$215.65	27.00%	\$59.00	\$493.45
NORTHERN LOWER PENNINSULA	80	7,122.80	\$156.48	\$207.63	33.00%	\$59.00	\$493.45
STATEWIDE	81	7,140.70	\$156.38	\$207.49	33.00%	\$59.00	\$493.45

MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	9.60	\$39.00	\$55.56	42.00%	<u>\$55</u> .56	\$55.56
MACKINAW STATE FOREST	1	9.60	\$39.00	\$55.56	42.00%	\$55.56	\$55.56
Roscommon Management Unit	1	14.50	\$41.00	\$80.46	96.00%	\$80.46	\$80.46
AUSABLE STATE FOREST	1	14.50	\$41.00	\$80.46	96.00%	\$80.46	\$80.46
NORTHERN LOWER PENNINSULA	2	24.10	\$40.20	\$70.54	75.00%	\$55.56	\$80.46
STATEWIDE	2	24.10	\$40.20	\$70.54	75.00%	\$55.56	\$80.46

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N. WHITE CEDAR (25)	<u> </u>	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Gaylord Management Unit	3	23.00	\$47.17	\$52.02	10.00%	\$38.00	\$64.00
Pigeon River Country Management Unit	1	6.60_	<u>\$57.00</u>	\$58.00		\$58.00	\$58.00
MACKINAW STATE FOREST	4	29.60	\$49.36	\$53.35	8.00%	\$38.00	\$64.00
NORTHERN LOWER PENNINSULA	4	29.60	\$49.36	\$53.35	8.00%	\$38.00	\$64.00
STATEWIDE	4	29.60	\$49.36	\$53.35	8.00%	\$38.00	\$64.00

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	2.20	\$68.05	\$80.62	18.00%	\$44.00	\$86.40
Crystal Falls Management Unit		<u> </u>	<u> \$76.77</u> _	<u> \$112.37</u>	46.00% _	<u> </u>	<u>\$146.40</u>
COPPER COUNTRY STATE FOREST	7	56.80	\$76.44	\$111.14	45.00%	\$44.00	\$146.40
Gwinn Management Unit	3	13.20	\$90.00	\$90.00	0.00%	\$90.00	\$90.00
Escanaba Management Unit		30.80	<u>\$77.74</u>	<u>\$111.46</u>	43.00%	\$70.00	\$238.20
ESCANABA RIVER STATE FOREST	13	44.00	\$81.42	\$105.02	29.00%	\$70.00	\$238.20
Shingleton Management Unit	1	0.30	\$91.00	\$160.00	76.00%	\$160.00	\$160.00
Newberry Management Unit	1			\$125.00	64.00%	\$125.00	\$125.00
LAKE SUPERIOR STATE FOREST	2	12.90	\$76.35	\$125.81	65.00%	\$125.00	\$160.00
UPPER PENNINSULA	22	113.70	\$78.36	\$110.44	41.00%	\$44.00	\$238.20
Gaylord Management Unit	4	15.50	\$50.63	\$55.72	10.00%	\$45.00	\$68.31
Pigeon River Country Management Unit		<u> </u>			14.00% _	<u> </u>	\$52.66
MACKINAW STATE FOREST	5	21.60	\$49.32	\$54.86	11.00%	\$45.00	\$68.31
Traverse City Management Unit	3	9.80	\$39.02	\$43.29	11.00%	\$30.00	\$56.72
PERE MARQUETTE STATE FOREST	3	9.80	\$39.02	\$43.29	11.00%	\$30.00	\$56.72
Roscommon Management Unit	1	1.30	\$43.00	\$88.67	106.00%	\$88.67	\$88.67
Gladwin Management Unit	2		\$42.06	<u>\$50.81</u>	21.00%	<u>\$45</u> .00	\$56.47_
AUSABLE STATE FOREST	3	17.50	\$42.13	\$53.62	27.00%	\$45.00	\$88.67
NORTHERN LOWER PENNINSULA	11	48.90	\$44.68	\$52.09	17.00%	\$30.00	\$88.67
STATEWIDE	33	162.60	\$68.23	\$92.89	36.00%	\$30.00	\$238.20

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	467.40	\$205.44	\$274.75	34.00%	\$145.71	\$662.72
Crystal Falls Management Unit	9		\$133.24 _	<u>\$171.18</u>	<u>28.00%</u>	<u>\$46</u> . <u>00</u>	<u>\$315.00</u>
COPPER COUNTRY STATE FOREST	22	531.40	\$196.74	\$262.28	33.00%	\$46.00	\$662.72
Gwinn Management Unit	7	93.90	\$61.76	\$63.36	3.00%	\$62.00	\$96.64
Escanaba Management Unit	14		\$185.18	\$236.70	28.00%	\$125.00	\$316.34
ESCANABA RIVER STATE FOREST	21	480.30	\$161.05	\$202.81	26.00%	\$62.00	\$316.34
Shingleton Management Unit	8	66.90	\$118.01	\$182.30	54.00%	\$120.00	\$246.45
Newberry Management Unit	8	387.60	\$137.52	\$158.74	15.00%	\$110.00	\$255.00
Sault Ste Marie (Naubinway Office)	4	31.60	\$125.96	\$216.40	72.00%	\$190.49	\$267.15
Sault Ste Marie (Soo Office)	3	9.60	\$138.84	\$153.25	10.00%	\$86.00	\$290.00
LAKE SUPERIOR STATE FOREST	23	495.70	\$134.17	\$165.49	23.00%	\$86.00	\$290.00
UPPER PENNINSULA	66	1,507.40	\$164.79	\$211.50	28.00%	\$46.00	\$662.72
Gaylord Management Unit	17	438.70	\$122.34	\$129.92	6.00%	\$109.00	\$179.47
Pigeon River Country Management Unit	6	122.40	\$98.63	\$108.54	10.00%	\$76.00	\$119.05
Atlanta Management Unit	<u> 11</u> _	215.80	\$149.14	<u> </u>	<u> 17.00%</u> _	\$118.07	\$243.67_
MACKINAW STATE FOREST	34	776.90	\$126.05	\$138.98	10.00%	\$76.00	\$243.67
Traverse City Management Unit	39	2,309.80	\$105.67	\$156.99	49.00%	\$65.00	\$398.45
Cadillac Management Unit	15	611.20	<u>\$112.24</u>	<u>\$149.79</u>	33.00%	\$86.00	<u>\$335.76</u>
PERE MARQUETTE STATE FOREST	54	2,921.00	\$107.05	\$155.48	45.00%	\$65.00	\$398.45
Roscommon Management Unit	14	662.40	\$68.56	\$92.95	36.00%	\$65.00	\$187.99
Grayling Management Unit	7	187.90	\$55.15	\$97.91	78.00%	\$51.00	\$149.72
Gladwin Management Unit		<u>461.90</u>	\$43.54	\$51.39	18.00%	\$43.00	\$65.00
AUSABLE STATE FOREST	26	1,312.20	\$57.83	\$79.03	37.00%	\$43.00	\$187.99
NORTHERN LOWER PENNINSULA	114	5,010.10	\$97.10	\$132.90	37.00%	\$43.00	\$398.45
STATEWIDE	180	6,517.50	\$112.76	\$151.08	34.00%	\$43.00	\$662.72

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
D M	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	4.70	\$124.00	\$127.24		\$127.24	\$127.24
Crystal Falls Management Unit	$\frac{1}{2}$		<u>\$187.00</u> _			<u>\$187</u> .00	<u>\$187.00</u>
COPPER COUNTRY STATE FOREST	2	22.30	\$173.72	\$174.40		\$127.24	\$187.00
Gwinn Management Unit	2	285.60	\$187.49	\$187.49		\$180.00	\$208.00
Escanaba Management Unit		<u>148.30</u>	<u>\$16</u> 4.13 _	<u>\$235.15</u>		<u>\$95</u> . <u>10</u>	\$254.49
ESCANABA RIVER STATE FOREST	6	433.90	\$179.51	\$203.78	14.00%	\$95.10	\$254.49
Shingleton Management Unit	1	145.60	\$227.00	\$245.00	8.00%	\$245.00	\$245.00
Sault Ste Marie (Soo Office)		<u> 4.1</u> 0	\$192.00	\$260.00	35.00%	\$260.00	\$260.00
LAKE SUPERIOR STATE FOREST	2	149.70	\$226.04	\$245.41	9.00%	\$245.00	\$260.00
UPPER PENNINSULA	10	605.90	\$190.79	\$212.99	12.00%	\$95.10	\$260.00
Gaylord Management Unit	5	334.00	\$247.82	\$285.95	15.00%	\$230.00	\$306.73
Pigeon River Country Management Unit	6	363.00	\$176.47	\$212.90	21.00%	\$166.00	\$231.09
Atlanta Management Unit		3 <u>,00</u> 7.80	\$203.94	\$280.47	38.00%	\$183.00	\$325.19
MACKINAW STATE FOREST	28	3,704.80	\$205.20	\$274.34	34.00%	\$166.00	\$325.19
Traverse City Management Unit	14	616.10	\$235.81	\$249.83	6.00%	\$166.00	\$495.00
Cadillac Management Unit	16	3,489.50	<u>\$190.42</u>	<u> </u>	76.00%	\$125.00	<u>\$555.75</u>
PERE MARQUETTE STATE FOREST	30	4,105.60	\$197.23	\$321.77	63.00%	\$125.00	\$555.75
Roscommon Management Unit	7	1,211.10	\$273.28	\$348.54	28.00%	\$272.95	\$531.69
Grayling Management Unit	10	1,386.90	\$258.63	\$409.37	58.00%	\$250.00	\$551.90
Gladwin Management Unit		24.80	\$243.17	\$250.78		\$223.00	<u>\$308.04</u>
AUSABLE STATE FOREST	19	2,622.80	\$265.25	\$379.78	43.00%	\$223.00	\$551.90
NORTHERN LOWER PENNINSULA	77	10,433.20	\$217.16	\$319.51	47.00%	\$125.00	\$555.75
STATEWIDE	87	11,039.10	\$215.71	\$313.67	45.00%	\$95.10	\$555.75

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	OOLD		PRICE	COLDINIOL	COL. 4	COLDITIOL	COLDTRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	5	405.10	\$137.02	\$243.77	78.00%	\$142.00	\$316.48
COPPER COUNTRY STATE FOREST	5	405.10	\$137.02	\$243.77	78.00%	\$142.00	\$316.48
Gwinn Management Unit	4		\$120.58	\$121.66		\$101.00	\$132.00
ESCANABA RIVER STATE FOREST	4	135.40	\$120.58	\$121.66	1.00%	\$101.00	\$132.00
UPPER PENNINSULA	9	540.50	\$132.90	\$213.18	60.00%	\$101.00	\$316.48
Gaylord Management Unit	20	6,682.50	\$110.18	\$166.56	51.00%	\$107.00	\$200.19
Pigeon River Country Management Unit	15	3,100.10	\$112.96	\$162.43	44.00%	\$104.00	\$205.39
Atlanta Management Unit	<u> </u>	3 <u>,325.7</u> 0	\$120.12	<u>\$157.73</u>	31.00%	\$72.00	\$198.31_
MACKINAW STATE FOREST	54	13,108.30	\$113.36	\$163.34	44.00%	\$72.00	\$205.39
Traverse City Management Unit	25	6,899.30	\$105.01	\$147.87	41.00%	\$51.00	\$332.03
Cadillac Management Unit	12	6,698.20	\$116.46	<u>\$176.34</u>	51.00% _	\$60.00	\$229.45
PERE MARQUETTE STATE FOREST	37	13,597.50	\$110.65	\$161.90	46.00%	\$51.00	\$332.03
Roscommon Management Unit	15	2,314.70	\$113.47	\$149.54	32.00%	\$97.00	\$298.88
Grayling Management Unit	32	3,703.00	\$109.44	\$144.53	32.00%	\$99.75	\$375.76
Gladwin Management Unit	3	1,855.30	\$167.00	\$196.10	17.00%	<u>\$185</u> .00	\$211.65
AUSABLE STATE FOREST	50	7,873.00	\$124.19	\$158.16	27.00%	\$97.00	\$375.76
NORTHERN LOWER PENNINSULA	141	34,578.80	\$114.76	\$161.59	41.00%	\$51.00	\$375.76
STATEWIDE	150	35,119.30	\$115.04	\$162.39	41.00%	\$51.00	\$375.76

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	13	930.60	\$328.69	\$477.07	45.00%	\$231.91	\$802.10
Crystal Falls Management Unit	10	552.00	\$379.79	\$479.66	26.00%	\$117.00	\$950.05
COPPER COUNTRY STATE FOREST	<u></u>		\$347.72	<u> </u>	37.00%	\$117.00	\$950.05
Gwinn Management Unit	7	402.20	\$304.67	\$423.59	39.00%	\$296.02	\$588.00
Escanaba Management Unit	9	60.50	\$257.83	\$356.01	38.00%	\$190.00	\$417.01
ESCANABA RIVER STATE FOREST	16	462.70	\$298.54	\$414.75	39.00%	\$190.00	\$588.00
Shingleton Management Unit	8	420.80	\$371.19	\$616.87	66.00%	\$407.00	\$660.60
Newberry Management Unit	6	22.20	\$400.49	\$422.15	5.00%	\$335.00	\$500.00
Sault Ste Marie (Naubinway Office)	4	477.70	\$428.46	\$778.72	82.00%	\$696.83	\$890.02
Sault Ste Marie (Soo Office)	1	76.60	\$394.00	\$558.00	42.00%	\$558.00	\$558.00
Sault Ste Marie (Drummond Island)		37.60	\$237.00	\$237.00	0.00%	\$237.00	\$237.00
LAKE SUPERIOR STATE FOREST	20	1,034.90	\$395.06	\$669.24	69.00%	\$237.00	\$890.02
UPPER PENNINSULA	59	2,980.20	\$356.52	\$534.61	50.00%	\$117.00	\$950.05
Gaylord Management Unit	14	737.10	\$333.64	\$347.90	4.00%	\$267.00	\$460.00
Pigeon River Country Management Unit	3	85.50	\$334.37	\$361.47	8.00%	\$340.00	\$396.66
Atlanta Management Unit	4		\$444.66	\$486.23	9.00%	<u>\$420.99</u>	<u>\$514.62</u>
MACKINAW STATE FOREST	21	1,118.60	\$363.07	\$385.54	6.00%	\$267.00	\$514.62
Traverse City Management Unit	25	1,435.60	\$267.35	\$370.45	39.00%	\$141.00	\$1,001.53
Cadillac Management Unit		628.90	\$401.19	\$ <u>531.95</u>	33.00%	\$430.22	\$645.28
PERE MARQUETTE STATE FOREST	33	2,064.50	\$308.12	\$419.65	36.00%	\$141.00	\$1,001.53
Roscommon Management Unit	1	6.00	\$330.00	\$383.89	16.00%	\$383.89	\$383.89
Grayling Management Unit	4	275.80	\$275.30	\$335 <u>.5</u> 0	22.00%	\$290.00	\$380.96
AUSABLE STATE FOREST	5	281.80	\$276.47	\$336.53	22.00%	\$290.00	\$383.89
NORTHERN LOWER PENNINSULA	59	3,464.90	\$323.29	\$401.88	24.00%	\$141.00	\$1,001.53
STATEWIDE	118	6,445.10	\$338.65	\$463.25	37.00%	\$117.00	\$1,001.53

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	84.20	\$93.68	\$107.87	15.00%	\$105.60	\$110.00
Crystal Falls Management Unit		9.30_		\$97.46		\$82.00	<u>\$114.68</u>
COPPER COUNTRY STATE FOREST	4	93.50	\$93.37	\$106.84	14.00%	\$82.00	\$114.68
Gwinn Management Unit	2	10.50	\$61.97	\$61.97	0.00%	\$59.00	\$63.00
Escanaba Management Unit				<u> \$11</u> 1.60	76.00%	\$73.60_	\$211.85_
ESCANABA RIVER STATE FOREST	8	45.20	\$63.05	\$100.07	59.00%	\$59.00	\$211.85
Sault Ste Marie (Naubinway Office)		16.30	<u>\$76.00</u>	\$113.27	49.00%	<u>\$113.27</u>	<u>\$113.27</u>
LAKE SUPERIOR STATE FOREST	1	16.30	\$76.00	\$113.27	49.00%	\$113.27	\$113.27
UPPER PENNINSULA	13	155.00	\$82.70	\$105.54	28.00%	\$59.00	\$211.85
STATEWIDE	13	155.00	\$82.70	\$105.54	28.00%	\$59.00	\$211.85

WHITE OAK (09)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	1	4.30	\$91.00	\$101.80	<u></u>	\$101.80	\$101.80
ESCANABA RIVER STATE FOREST	_ <u> </u>	4.30	\$91.00	<u> </u>	12.00%	\$101.80	\$101.80
UPPER PENNINSULA	1	4.30	\$91.00	\$101.80	12.00%	\$101.80	\$101.80
Gaylord Management Unit	2	8.90	\$67.16	\$76.90	15.00%	\$62.00	\$88.00
Atlanta Management Unit		52.80		\$142.24	66.00%	\$85.95	\$176.83
MACKINAW STATE FOREST	5	61.70	\$83.00	\$132.81	60.00%	\$62.00	\$176.83
Traverse City Management Unit	11	230.40	\$47.33	\$53.94	14.00%	\$38.00	\$103.47
Cadillac Management Unit		215.60	\$68.28	<u>\$163.98</u>	140.00%	\$38.00	\$290.66
PERE MARQUETTE STATE FOREST	21	446.00	\$57.46	\$107.14	86.00%	\$38.00	\$290.66
Roscommon Management Unit	4	53.10	\$81.98	\$180.56	120.00%	\$83.00	\$296.26
Grayling Management Unit	7	302.30	\$81.91	\$121.68	49.00%	\$75.00	\$241.52
Gladwin Management Unit			<u>\$101.00</u>	<u> </u>	42.00%	<u>\$143.75</u>	<u>\$143.75</u>
AUSABLE STATE FOREST	12	373.80	\$82.86	\$131.13	58.00%	\$75.00	\$296.26
NORTHERN LOWER PENNINSULA	38	881.50	\$70.02	\$119.11	70.00%	\$38.00	\$296.26
STATEWIDE	39	885.80	\$70.12	\$119.02	70.00%	\$38.00	\$296.26

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WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	3	100.30	\$91.88	<u> </u>	54.00%	<u>\$110.00</u>	<u>\$158.24</u>
COPPER COUNTRY STATE FOREST	3	100.30	\$91.88	\$141.34	54.00%	\$110.00	\$158.24
Gwinn Management Unit	1	2.70	\$54.00	\$54.00	0.00%	\$54.00	\$54.00
Escanaba Management Unit	5	150.20	\$52.35		31.00%	\$45.00	\$76.68
ESCANABA RIVER STATE FOREST	6	152.90	\$52.38	\$68.16	30.00%	\$45.00	\$76.68
Newberry Management Unit		3.10	\$68.00	<u>\$71.00</u>	4.00%	<u>\$71</u> .00	\$71.00
LAKE SUPERIOR STATE FOREST	1	3.10	\$68.00	\$71.00	4.00%	\$71.00	\$71.00
UPPER PENNINSULA	10	256.30	\$68.03	\$96.83	42.00%	\$45.00	\$158.24
Gaylord Management Unit	5	45.30	\$55.44	\$58.21	5.00%	\$56.00	\$66.92
Pigeon River Country Management Unit	14	413.80	\$53.05	\$60.28	14.00%	\$36.00	\$83.25
Atlanta Management Unit	10	344.40	\$94.25	<u> </u>	17.00%	\$69.00	<u>\$135.22</u>
MACKINAW STATE FOREST	29	803.50	\$70.84	\$81.77	15.00%	\$36.00	\$135.22
Traverse City Management Unit	31	1,245.60	\$52.14	\$65.34	25.00%	\$33.00	\$160.70
Cadillac Management Unit		163.80	\$112.38	\$215.40	92.00%	\$80.00	<u>\$395.25</u>
PERE MARQUETTE STATE FOREST	39	1,409.40	\$59.14	\$82.78	40.00%	\$33.00	\$395.25
Roscommon Management Unit	11	638.60	\$64.42	\$76.69	19.00%	\$54.00	\$90.91
Grayling Management Unit	13	289.90	\$61.40	\$75.08	22.00%	\$57.02	\$199.62
Gladwin Management Unit	3	39.40	\$48.50		26.00%	\$47.00	<u>\$75.04</u>
AUSABLE STATE FOREST	27	967.90	\$62.87	\$75.57	20.00%	\$47.00	\$199.62
NORTHERN LOWER PENNINSULA	95	3,180.80	\$63.23	\$80.33	27.00%	\$33.00	\$395.25
STATEWIDE	105	3,437.10	\$63.59	\$81.56	28.00%	\$33.00	\$395.25

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	11.20	\$60.00	<u>\$96.44</u>	61.00%	\$96.44	\$96.44
COPPER COUNTRY STATE FOREST	1	11.20	\$60.00	\$96.44	61.00%	\$96.44	\$96.44
UPPER PENNINSULA	1	11.20	\$60.00	\$96.44	61.00%	\$96.44	\$96.44
Gaylord Management Unit	3	43.60	\$75.33	\$81.32	8.00%	\$74.00	\$100.45
Pigeon River Country Management Unit	2	19.80	\$68.00	\$74.24	9.00%	\$70.00	\$77.84
Atlanta Management Unit		6.80				\$84.00	
MACKINAW STATE FOREST	6	70.20	\$74.11	\$79.58	7.00%	\$70.00	\$100.45
Traverse City Management Unit	1	13.90	\$34.00	\$44.00	29.00%	\$44.00	\$44.00
Cadillac Management Unit	2			\$78.84	41.00%	\$68.00	\$90.00
PERE MARQUETTE STATE FOREST	3	114.60	\$53.28	\$74.61	40.00%	\$44.00	\$90.00
Grayling Management Unit	1	134.90	\$64.00	\$75.00	17.00%	\$75.00	\$75.00
AUSABLE STATE FOREST	1	134.90	\$64.00	\$75.00	17.00%	\$75.00	\$75.00
NORTHERN LOWER PENNINSULA	10	319.70	\$62.38	\$75.87	22.00%	\$44.00	\$100.45
STATEWIDE	11	330.90	\$62.30	\$76.56	23.00%	\$44.00	\$100.45

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	59.90	\$142.62	\$196.24	38.00%	\$130.00	\$300.00
Crystal Falls Management Unit		0.40	\$147.00	\$147.00		\$147.00	\$147.00
COPPER COUNTRY STATE FOREST	10	60.30	\$142.65	\$195.92	37.00%	\$130.00	\$300.00
Escanaba Management Unit			\$107.30	<u>\$131.93</u>	23.00%	<u> </u>	<u>\$154.78</u>
ESCANABA RIVER STATE FOREST	6	19.00	\$107.30	\$131.93	23.00%	\$95.00	\$154.78
Shingleton Management Unit	1	0.10	\$73.00	\$133.60	83.00%	\$133.60	\$133.60
Newberry Management Unit		2.10				\$75.00	\$75.00_
LAKE SUPERIOR STATE FOREST	2	2.20	\$72.05	\$77.66	8.00%	\$75.00	\$133.60
UPPER PENNINSULA	18	81.50	\$132.50	\$177.81	34.00%	\$75.00	\$300.00
Gaylord Management Unit	1	3.50	\$73.00	<u>\$75.00</u>	3.00%	<u>\$75.00</u>	\$75.00
MACKINAW STATE FOREST	1	3.50	\$73.00	\$75.00	3.00%	\$75.00	\$75.00
Cadillac Management Unit	1	0.80	<u>\$95.00</u>	\$95.00	0.00%	\$95.00	\$95.00
PERE MARQUETTE STATE FOREST	1	0.80	\$95.00	\$95.00	0.00%	\$95.00	\$95.00
NORTHERN LOWER PENNINSULA	2	4.30	\$77.09	\$78.72	2.00%	\$75.00	\$95.00
STATEWIDE	20	85.80	\$129.72	\$172.84	33.00%	\$75.00	\$300.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	331.00	\$16.82	\$19.20	14.00%	\$13.56	\$33.19
Crystal Falls Management Unit		2,440.00	<u>\$16.05</u>	\$29.02	81.00%		<u>\$55.1</u> 1_
COPPER COUNTRY STATE FOREST	25	2,771.00	\$16.14	\$27.84	72.00%	\$6.80	\$55.11
Gwinn Management Unit	17	3,391.00	\$25.89	\$35.58	37.00%	\$20.00	\$98.29
Escanaba Management Unit		<u>2,873.00</u>		<u>\$31.04</u>	43.00%	<u>\$16</u> . <u>50</u>	
ESCANABA RIVER STATE FOREST	34	6,264.00	\$23.96	\$33.50	40.00%	\$16.50	\$98.29
Shingleton Management Unit	16	727.00	\$19.27	\$27.66	44.00%	\$14.10	\$78.36
Newberry Management Unit	12	2,169.00	\$14.12	\$19.38	37.00%	\$12.00	\$27.73
Sault Ste Marie (Naubinway Office)	8	422.00	\$16.89	\$19.32	14.00%	\$15.00	\$27.24
Sault Ste Marie (Soo Office)	4	1,029.00_	<u>\$1</u> 4.81	<u>\$16.13</u>		<u> </u>	
LAKE SUPERIOR STATE FOREST	40	4,347.00	\$15.41	\$19.99	30.00%	\$9.70	\$78.36
UPPER PENNINSULA	99	13,382.00	\$19.57	\$27.94	43.00%	\$6.80	\$98.29
Gaylord Management Unit	7	1,910.00	\$33.39	\$37.45	12.00%	\$33.00	\$41.05
Pigeon River Country Management Unit	8	623.00	\$19.97	\$30.74	54.00%	\$18.00	\$45.85
Atlanta Management Unit		1 <u>,137.00</u>		<u>\$40.16</u>		\$23.56	
MACKINAW STATE FOREST	27	3,670.00	\$32.21	\$37.15	15.00%	\$18.00	\$47.55
Traverse City Management Unit		303.00	<u>\$9.53</u>	\$14.43	51.00%	\$10.80	<u>\$48.66</u>
PERE MARQUETTE STATE FOREST	8	303.00	\$9.53	\$14.43	51.00%	\$10.80	\$48.66
Roscommon Management Unit	10	891.00	\$20.32	\$38.83	91.00%	\$16.90	\$58.34
Grayling Management Unit	9		\$14.55		86.00%	\$12.90	\$45.39
AUSABLE STATE FOREST	19	1,174.00	\$18.93	\$36.00	90.00%	\$12.90	\$58.34
NORTHERN LOWER PENNINSULA	54	5,147.00	\$27.84	\$35.55	28.00%	\$10.80	\$58.34
STATEWIDE	153	18,529.00	\$21.87	\$30.05	37.00%	\$6.80	\$98.29

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	818.00	\$8.17	\$9.14	12.00%	\$7.39	\$13.00
Crystal Falls Management Unit	9	2,241.00_			41.00%		
COPPER COUNTRY STATE FOREST	15	3,059.00	\$12.08	\$16.38	36.00%	\$7.39	\$33.91
Gwinn Management Unit	3	2,768.00	<u>\$1</u> 3.19	\$13.19	0.00%	\$12.35	\$13.30
ESCANABA RIVER STATE FOREST	3	2,768.00	\$13.19	\$13.19	0.00%	\$12.35	\$13.30
Shingleton Management Unit	3	83.00	\$12.16	\$20.72	70.00%	\$18.60	\$22.67
Sault Ste Marie (Naubinway Office)		<u> </u>			133.00% _	<u>\$26</u> . <u>05</u>	\$26.05_
LAKE SUPERIOR STATE FOREST	4	259.00	\$11.51	\$24.34	111.00%	\$18.60	\$26.05
UPPER PENNINSULA	22	6,086.00	\$12.56	\$15.27	22.00%	\$7.39	\$33.91
Gaylord Management Unit	5	430.00	\$7.27	\$11.06	52.00%	\$7.15	\$16.83
Pigeon River Country Management Unit	1	30.00	\$8.00	\$9.16	15.00%	\$9.16_	<u>\$9.16</u>
MACKINAW STATE FOREST	6	460.00	\$7.31	\$10.94	50.00%	\$7.15	\$16.83
Traverse City Management Unit	12	2,298.00	\$24.31	\$25.20	4.00%	\$16.55	\$36.93
Cadillac Management Unit		406.00		\$26.13	24.00%	\$16.50	\$44.52
PERE MARQUETTE STATE FOREST	19	2,704.00	\$23.82	\$25.34	6.00%	\$16.50	\$44.52
Grayling Management Unit	4	516.00	\$17.24	\$31.93	85.00%	\$10.10	\$43.55
AUSABLE STATE FOREST	4	516.00	\$17.24	\$31.93	85.00%	\$10.10	\$43.55
NORTHERN LOWER PENNINSULA	29	3,680.00	\$20.84	\$24.47	17.00%	\$7.15	\$44.52
STATEWIDE	51	9,766.00	\$15.68	\$18.74	20.00%	\$7.15	\$44.52

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	658.00	\$13.84	\$13.89	0.00%	\$5.50	<u>\$15.00</u>
COPPER COUNTRY STATE FOREST	3	658.00	\$13.84	\$13.89	0.00%	\$5.50	\$15.00
Shingleton Management Unit	2	37.00	\$10.42	\$18.93	82.00%	\$10.15	\$19.99
Newberry Management Unit	3	236.00	<u>\$15.40</u>	<u> </u>		<u>\$15.00</u>	<u>\$18.00</u>
LAKE SUPERIOR STATE FOREST	5	273.00	\$14.72	\$16.53	12.00%	\$10.15	\$19.99
UPPER PENNINSULA	8	931.00	\$14.10	\$14.66	4.00%	\$5.50	\$19.99
STATEWIDE	8	931.00	\$14.10	\$14.66	4.00%	\$5.50	\$19.99

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	95.00	\$32.05	\$38.46		\$38.46	\$38.46
Crystal Falls Management Unit		<u>487.00</u>		<u>\$37.17</u>	12.00% _	<u> </u>	<u>\$57.58</u>
COPPER COUNTRY STATE FOREST	8	582.00	\$33.01	\$37.38	13.00%	\$29.05	\$57.58
Gwinn Management Unit	9	980.00	\$37.36	\$41.54	11.00%	\$30.10	\$48.83
Escanaba Management Unit				<u>\$57.15</u>	35.00%	<u>\$57</u> . <u>15</u>	
ESCANABA RIVER STATE FOREST	10	992.00	\$37.42	\$41.73	12.00%	\$30.10	\$57.15
Shingleton Management Unit	12	9,754.00	\$38.60	\$47.24	22.00%	\$27.85	\$60.04
Newberry Management Unit	10	8,369.00	\$47.21	\$55.15	17.00%	\$45.00	\$60.15
Sault Ste Marie (Naubinway Office)	4	64.00	\$46.55	\$46.72	0.00%	\$38.65	\$51.90
Sault Ste Marie (Soo Office)		1,204.00	\$31.85	\$40.21	26.00%	\$40.21	\$40.21
LAKE SUPERIOR STATE FOREST	27	19,391.00	\$41.92	\$50.22	20.00%	\$27.85	\$60.15
UPPER PENNINSULA	45	20,965.00	\$41.46	\$49.46	19.00%	\$27.85	\$60.15
Gaylord Management Unit	6	1,880.00	\$24.37	\$28.02	15.00%	\$24.00	\$33.00
Pigeon River Country Management Unit	11	1,306.00	\$23.40	\$34.60	48.00%	\$25.50	\$46.57
Atlanta Management Unit		3 <u>,813.00</u>		\$28.64	24.00%	\$19.45	\$41.27_
MACKINAW STATE FOREST	32	6,999.00	\$23.45	\$29.58	26.00%	\$19.45	\$46.57
Traverse City Management Unit	16	10,264.00	\$13.18	\$15.27	16.00%	\$8.00	\$37.61
Cadillac Management Unit		1,117.00	\$7.74	\$21.05	172.00%	\$12.25	\$29.38_
PERE MARQUETTE STATE FOREST	24	11,381.00	\$12.65	\$15.84	25.00%	\$8.00	\$37.61
Roscommon Management Unit	14	2,718.00	\$16.78	\$19.48	16.00%	\$13.50	\$25.66
Grayling Management Unit	35	15,237.00	\$17.11	\$29.46	72.00%	\$15.60	\$80.99
Gladwin Management Unit		3,379.00	\$18.25		77.00% _	\$30.00	\$35.02
AUSABLE STATE FOREST	52	21,334.00	\$17.25	\$28.65	66.00%	\$13.50	\$80.99
NORTHERN LOWER PENNINSULA	108	39,714.00	\$17.02	\$25.14	48.00%	\$8.00	\$80.99
STATEWIDE	153	60,679.00	\$25.47	\$33.54	32.00%	\$8.00	\$80.99

AVERAGE STUMPAGE PRICE REPORT

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PULPWOOD in Cords (se	e general note 4)
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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	16.00	\$4.00	\$4.00	0.00%	\$4.00	\$4.00
Atlanta Management Unit		40.00_	\$5.00	\$7.13	43.00%	\$7.13	\$7.13_
MACKINAW STATE FOREST	2	56.00	\$4.71	\$6.24	32.00%	\$4.00	\$7.13
Traverse City Management Unit	1	213.00	\$7.15	\$7.15	0.00%	\$7.15	\$7.15
PERE MARQUETTE STATE FOREST	1	213.00	\$7.15	\$7.15	0.00%	\$7.15	\$7.15
Grayling Management Unit	8	1,301.00	\$7.15	\$50.25	603.00%	\$3.85	\$125.18
Gladwin Management Unit		95.00_	\$3.75	\$5.00	33.00%		\$5.00_
AUSABLE STATE FOREST	9	1,396.00	\$6.92	\$47.17	582.00%	\$3.85	\$125.18
NORTHERN LOWER PENNINSULA	12	1,665.00	\$6.87	\$40.67	492.00%	\$3.85	\$125.18
STATEWIDE	12	1,665.00	\$6.87	\$40.67	492.00%	\$3.85	\$125.18

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	1,426.00	\$28.22	\$34.17	21.00%	\$18.10	\$48.70
Crystal Falls Management Unit		30,002.00_			<u>54.00%</u> _	<u>\$28</u> . <u>15</u>	\$79.07_
COPPER COUNTRY STATE FOREST	25	31,428.00	\$38.54	\$59.08	53.00%	\$18.10	\$79.07
Gwinn Management Unit	17	14,523.00	\$33.91	\$48.65	43.00%	\$26.20	\$84.32
Escanaba Management Unit		8,209.00	\$27.62	<u>\$40.17</u>	45.00%	<u>\$18</u> . <u>10</u>	\$50.38_
ESCANABA RIVER STATE FOREST	35	22,732.00	\$31.64	\$45.59	44.00%	\$18.10	\$84.32
Shingleton Management Unit	18	4,112.00	\$30.62	\$38.51	26.00%	\$19.20	\$78.36
Newberry Management Unit	8	1,634.00	\$29.24	\$32.71	12.00%	\$27.00	\$40.05
Sault Ste Marie (Naubinway Office)	6	1,414.00	\$34.45	\$36.16	5.00%	\$30.00	\$41.72
Sault Ste Marie (Soo Office)	4	2,901.00	\$22.44	\$24.56	9.00%	\$15.00	\$30.50
Sault Ste Marie (Drummond Island)		1,058.00		<u>\$8.15</u>			\$8.15_
LAKE SUPERIOR STATE FOREST	37	11,119.00	\$26.63	\$30.83	16.00%	\$8.15	\$78.36
UPPER PENNINSULA	97	65,279.00	\$34.11	\$49.57	45.00%	\$8.15	\$84.32
Gaylord Management Unit	28	11,786.00	\$21.86	\$27.36	25.00%	\$20.00	\$44.72
Pigeon River Country Management Unit	17	5,987.00	\$21.01	\$26.63	27.00%	\$14.00	\$44.19
Atlanta Management Unit		<u>21,157.00</u>			31.00%	<u> </u>	
MACKINAW STATE FOREST	72	38,930.00	\$24.54	\$31.64	29.00%	\$14.00	\$48.92
Traverse City Management Unit	43	14,960.00	\$19.44	\$25.01	29.00%	\$9.55	\$46.91
Cadillac Management Unit	23	17,062.00		\$25.03	20.00%	\$11.00	\$36.06
PERE MARQUETTE STATE FOREST	66	32,022.00	\$20.16	\$25.02	24.00%	\$9.55	\$46.91
Roscommon Management Unit	22	15,402.00	\$29.89	\$38.33	28.00%	\$22.75	\$54.02
Grayling Management Unit	46	12,622.00	\$23.25	\$33.11	42.00%	\$18.11	\$69.28
Gladwin Management Unit	5	8,658.00	<u>\$17.53</u>	\$22.01	26.00%	<u>\$19.00</u>	\$35.00
AUSABLE STATE FOREST	73	36,682.00	\$24.69	\$32.68	32.00%	\$18.11	\$69.28
NORTHERN LOWER PENNINSULA	211	107,634.00	\$23.29	\$30.02	29.00%	\$9.55	\$69.28
STATEWIDE	308	172,913.00	\$27.37	\$37.40	37.00%	\$8.15	\$84.32

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	15	15,223.00	\$16.76	\$19.78	18.00%	\$13.05	\$28.77
Crystal Falls Management Unit		<u>11,955.00</u>			39.00%		\$49.75
COPPER COUNTRY STATE FOREST	35	27,178.00	\$18.94	\$24.36	29.00%	\$8.00	\$49.75
Gwinn Management Unit	18	7,428.00	\$21.07	\$27.36	30.00%	\$16.15	\$50.00
Escanaba Management Unit	<u>18</u>	<u>18,632.00</u>		<u>\$35.81</u>	35.00%	<u>\$18</u> . <u>10</u>	\$61.87
ESCANABA RIVER STATE FOREST	36	26,060.00	\$24.93	\$33.40	34.00%	\$16.15	\$61.87
Shingleton Management Unit	23	7,098.00	\$23.05	\$28.31	23.00%	\$15.05	\$78.36
Newberry Management Unit	16	14,484.00	\$18.70	\$21.46	15.00%	\$13.95	\$30.50
Sault Ste Marie (Naubinway Office)	16	4,415.00	\$22.62	\$28.49	26.00%	\$21.55	\$41.52
Sault Ste Marie (Soo Office)	4	1,257.00	\$22.75	\$27.02	19.00%	\$14.90	\$31.40
Sault Ste Marie (Drummond Island)		247.00		\$13.90	0.00%	\$13.90	\$13.90
LAKE SUPERIOR STATE FOREST	60	27,501.00	\$20.59	\$24.54	19.00%	\$13.90	\$78.36
UPPER PENNINSULA	131	80,739.00	\$21.44	\$27.34	28.00%	\$8.00	\$78.36
Gaylord Management Unit	41	11,172.00	\$26.25	\$39.57	51.00%	\$22.00	\$90.77
Pigeon River Country Management Unit	20	2,111.00	\$20.38	\$24.90	22.00%	\$15.00	\$47.43
Atlanta Management Unit		<u>10,043.00</u>	\$21.91		41.00%	<u>\$15</u> . <u>00</u>	\$37.83
MACKINAW STATE FOREST	87	23,326.00	\$23.85	\$34.51	45.00%	\$15.00	\$90.77
Traverse City Management Unit	50	27,836.00	\$17.06	\$21.72	27.00%	\$8.65	\$53.10
Cadillac Management Unit		<u>13,198.00</u>		\$22.28	35.00%	<u> </u>	<u>\$105.87</u>
PERE MARQUETTE STATE FOREST	89	41,034.00	\$16.87	\$21.90	30.00%	\$4.50	\$105.87
Roscommon Management Unit	28	5,663.00	\$22.66	\$27.38	21.00%	\$21.12	\$40.23
Grayling Management Unit	44	8,302.00	\$31.48	\$49.06	56.00%	\$20.46	\$190.61
Gladwin Management Unit		<u> 4,515.00 </u>		<u>\$17.53</u>	48.00%	\$12.00	\$26.00
AUSABLE STATE FOREST	80	18,480.00	\$23.99	\$34.71	45.00%	\$12.00	\$190.61
NORTHERN LOWER PENNINSULA	256	82,840.00	\$20.42	\$28.31	39.00%	\$4.50	\$190.61
STATEWIDE	387	163,579.00	\$20.92	\$27.83	33.00%	\$4.50	\$190.61

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	2	1,436.00	\$26.30	\$49.74	89.00%	\$49.06	\$50.07
COPPER COUNTRY STATE FOREST	2	1,436.00	\$26.30	\$49.74	89.00%	\$49.06	\$50.07
Gwinn Management Unit	1	1,714.00	\$29.65	\$35.00	18.00%	\$35.00	\$35.00
Escanaba Management Unit	5	1,421.00_	\$26.31		63.00%	\$18.10	\$46.16
ESCANABA RIVER STATE FOREST	6	3,135.00	\$28.14	\$38.63	37.00%	\$18.10	\$46.16
Shingleton Management Unit	1	789.00	\$30.95	\$30.95	0.00%	\$30.95	\$30.95
Sault Ste Marie (Soo Office)		5.00_			14.00%	\$30.00	\$30.00
LAKE SUPERIOR STATE FOREST	2	794.00	\$30.92	\$30.94	0.00%	\$30.00	\$30.95
UPPER PENNINSULA	10	5,365.00	\$28.06	\$40.47	44.00%	\$18.10	\$50.07
Gaylord Management Unit	7	903.00	\$22.13	\$33.09	50.00%	\$21.35	\$46.88
Pigeon River Country Management Unit	9	842.00	\$18.97	\$25.22	33.00%	\$18.30	\$49.82
Atlanta Management Unit	<u> 25</u>	11,223.00_	\$26.54	<u> \$41.87</u>	<u>58.00%</u>	\$20.00	\$84.06
MACKINAW STATE FOREST	41	12,968.00	\$25.74	\$40.18	56.00%	\$18.30	\$84.06
Traverse City Management Unit	20	3,569.00	\$13.97	\$14.92	7.00%	\$9.35	\$28.00
Cadillac Management Unit	<u></u> 21	13,073.00_			60.00%	\$12.00	\$60.49
PERE MARQUETTE STATE FOREST	41	16,642.00	\$17.97	\$27.22	51.00%	\$9.35	\$60.49
Roscommon Management Unit	20	6,836.00	\$18.06	\$24.36	35.00%	\$13.40	\$34.75
Grayling Management Unit	51	17,268.00	\$20.51	\$32.91	60.00%	\$15.26	\$72.69
Gladwin Management Unit	7	2,580.00_		<u> \$18.61</u>	48.00%	\$13.35	\$24.11
AUSABLE STATE FOREST	78	26,684.00	\$19.11	\$29.34	54.00%	\$13.35	\$72.69
NORTHERN LOWER PENNINSULA	160	56,294.00	\$20.30	\$31.21	54.00%	\$9.35	\$84.06
STATEWIDE	170	61,659.00	\$20.98	\$32.02	53.00%	\$9.35	\$84.06

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MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	288.00	\$31.61	\$34.78	10.00%	\$22.00	\$52.08
Crystal Falls Management Unit	14	5,558.00	\$21.50	\$43.03		\$10.58	
COPPER COUNTRY STATE FOREST		5,846.00	\$21.99	\$42.62	94.00%	\$10.58	\$67.20
Gwinn Management Unit	17	4,213.00	\$26.32	\$35.51	35.00%	\$21.52	\$71.53
Escanaba Management Unit		2,682.00	\$19.36	\$39.50	104.00%	\$17.05	\$57.89_
ESCANABA RIVER STATE FOREST	33	6,895.00	\$23.61	\$37.06	57.00%	\$17.05	\$71.53
Shingleton Management Unit	16	6,661.00	\$30.16	\$60.20	100.00%	\$18.25	\$87.47
Newberry Management Unit	12	2,289.00	\$19.13	\$22.73	19.00%	\$18.20	\$34.64
Sault Ste Marie (Naubinway Office)	7	1,187.00	\$20.98	\$34.38	64.00%	\$22.40	\$46.25
Sault Ste Marie (Soo Office)	4	1,242.00	\$19.57	\$30.07	54.00%	\$17.00	\$34.52
Sault Ste Marie (Drummond Island)						<u>\$13</u> .35	<u>\$13.3</u> 5
LAKE SUPERIOR STATE FOREST	40	11,559.00	\$25.63	\$46.16	80.00%	\$13.35	\$87.47
UPPER PENNINSULA	95	24,300.00	\$24.18	\$42.73	77.00%	\$10.58	\$87.47
Gaylord Management Unit	9	305.00	\$33.63	\$36.47	8.00%	\$33.46	\$49.56
Pigeon River Country Management Unit	6	250.00	\$28.49	\$33.79	19.00%	\$20.00	\$45.00
Atlanta Management Unit					12.00%	\$22.00	
MACKINAW STATE FOREST	23	959.00	\$30.07	\$33.74	12.00%	\$20.00	\$99.28
Traverse City Management Unit	3	466.00	\$11.78	\$22.08	87.00%	\$18.15	\$29.11
Cadillac Management Unit		<u>2,254.00</u>	<u>\$15.92</u>		<u>51.00%</u>	<u>\$23</u> .65	
PERE MARQUETTE STATE FOREST	6	2,720.00	\$15.21	\$23.66	56.00%	\$18.15	\$29.11
Roscommon Management Unit	9	239.00	\$22.66	\$26.47	17.00%	\$20.42	\$40.38
Grayling Management Unit	10	1 <u>,193.00</u>		\$27.91	53.00%	\$17.28	
AUSABLE STATE FOREST	19	1,432.00	\$18.94	\$27.67	46.00%	\$17.28	\$40.38
NORTHERN LOWER PENNINSULA	48	5,111.00	\$19.04	\$26.67	40.00%	\$17.28	\$99.28
STATEWIDE	143	29,411.00	\$23.29	\$39.94	71.00%	\$10.58	\$99.28

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	13	1,916.00	<u>\$1</u> 8.65	\$28.96	55.00%	<u>\$15.00</u>	\$61.62
ESCANABA RIVER STATE FOREST	13	1,916.00	\$18.65	\$28.96	55.00%	\$15.00	\$61.62
Shingleton Management Unit	5	609.00	\$6.31	\$9.29	47.00%	\$6.43	\$15.00
Newberry Management Unit	1	349.00	\$8.20	\$8.25	1.00%	\$8.25	\$8.25
Sault Ste Marie (Naubinway Office)		454.00	<u>\$7.80</u>	\$8.21		\$8.11	\$9.27_
LAKE SUPERIOR STATE FOREST	8	1,412.00	\$7.26	\$8.68	20.00%	\$6.43	\$15.00
UPPER PENNINSULA	21	3,328.00	\$13.81	\$20.36	47.00%	\$6.43	\$61.62
Gaylord Management Unit	5	250.00	\$21.77	\$23.56	8.00%	\$20.00	\$30.34
Pigeon River Country Management Unit	1	7.00	\$32.35	\$34.00	5.00%	\$34.00	\$34.00
Atlanta Management Unit	3	429.00	\$29.01	\$34.25	18.00%	\$21.00	\$35.00
MACKINAW STATE FOREST	9	686.00	\$26.41	\$30.35	15.00%	\$20.00	\$35.00
Traverse City Management Unit	1	48.00	<u>\$1</u> 5.95	\$23.00	44.00%	\$23.00	\$23.00
PERE MARQUETTE STATE FOREST	1	48.00	\$15.95	\$23.00	44.00%	\$23.00	\$23.00
NORTHERN LOWER PENNINSULA	10	734.00	\$25.72	\$29.87	16.00%	\$20.00	\$35.00
STATEWIDE	31	4,062.00	\$15.97	\$22.08	38.00%	\$6.43	\$61.62

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PAPER BIRCH (10)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	(1)	540.00	\$24.04	\$26.63		\$16.30	\$40.41
COPPER COUNTRY STATE FOREST	· — — — - 5 ·		_ <u> </u>	<u> </u>		<u> </u>	\$40.41
Gwinn Management Unit	9	577.00	\$20.16	\$23.24		\$16.15	\$29.45
ESCANABA RIVER STATE FOREST	· — — — - 9 ·	<u>577.00</u> 577.00	_ <u>\$20.16</u> _ \$20.16			<u>\$16.15</u> \$16.15	<u>\$29.45</u>
	7		<u> </u>	\$23.24			
Shingleton Management Unit	7	172.00	\$12.53	\$20.84		\$10.90	\$25.25
Newberry Management Unit	6	272.00	\$18.15	\$19.67	8.00%	\$18.61	\$23.14
Sault Ste Marie (Naubinway Office)	6	203.00	\$13.75	\$14.62		\$11.10	\$18.32
Sault Ste Marie (Soo Office)	4	970.00	\$14.90	\$19.04	28.00%	\$10.00	\$30.00
Sault Ste Marie (Drummond Island)	. <u> </u>					<u>\$9</u> .20	\$9.20_
LAKE SUPERIOR STATE FOREST	24	1,644.00	\$14.95	\$18.62	25.00%	\$9.20	\$30.00
UPPER PENNINSULA	38	2,761.00	\$17.82	\$21.15	19.00%	\$9.20	\$40.41
Gaylord Management Unit	3	133.00	\$20.79	\$22.65	9.00%	\$20.90	\$23.00
Pigeon River Country Management Unit	2	17.00	\$22.21	\$25.10	13.00%	\$22.79	\$25.41
Atlanta Management Unit	5	403.00	\$21.43	\$29.10	36.00%	\$15.00	\$36.00
MACKINAW STATE FOREST	10	553.00	\$21.30	\$27.43	29.00%	\$15.00	\$36.00
Traverse City Management Unit	2	21.00	\$15.24	\$22.26	46.00%	\$15.00	\$34.06
Cadillac Management Unit	2		\$21.20	\$51.70	144.00% _	\$20.00	\$79.43_
PERE MARQUETTE STATE FOREST	4	111.00	\$20.07	\$46.13	130.00%	\$15.00	\$79.43
Roscommon Management Unit	1	25.00	\$10.20	\$10.20	0.00%	\$10.20	\$10.20
Grayling Management Unit	5	230.00	\$12.43	\$22.49	81.00%	\$10.10	\$29.65
AUSABLE STATE FOREST	6	255.00	\$12.21	\$21.28	74.00%	\$10.10	\$29.65
NORTHERN LOWER PENNINSULA	20	919.00	\$18.63	\$27.98	50.00%	\$10.10	\$79.43
STATEWIDE	58	3,680.00	\$18.02	\$22.86	27.00%	\$9.20	\$79.43

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DED DIME (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
RED PINE (31)	# OF SALES	TOTAL VOLUME	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	GOLD		PRICE	GOLDTRIOL	COL. 4	GOLDTRIOL	GOLDTRIOL
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	7	1,933.00	\$59.96	\$73.30		\$61.40	\$83.88
COPPER COUNTRY STATE FOREST	7	1,933.00	\$59.96	\$73.30	22.00%	\$61.40	\$83.88
Gwinn Management Unit	6	1,176.00	\$50.88	\$57.81	14.00%	\$46.28	\$66.00
Escanaba Management Unit	9	1,385.00	\$52.38	\$68.85	31.00%	\$34.35	\$86.36
ESCANABA RIVER STATE FOREST	15	2,561.00	\$51.69	\$63.78	23.00%	\$34.35	\$86.36
Shingleton Management Unit	14	14,103.00	\$55.93	\$69.72	25.00%	\$39.05	\$109.13
Newberry Management Unit	16	23,947.00	\$70.73	\$93.08	32.00%	\$79.43	\$118.05
Sault Ste Marie (Naubinway Office)	6	10,325.00	\$82.79	\$104.44	26.00%	\$91.81	\$112.26
Sault Ste Marie (Soo Office)	2	1 <u>,188.00</u>	\$62.26	\$86.34	39.00%	\$48.00	\$99.06
LAKE SUPERIOR STATE FOREST	38	49,563.00	\$68.82	\$88.64	29.00%	\$39.05	\$118.05
UPPER PENNINSULA	60	54,057.00	\$67.70	\$86.91	28.00%	\$34.35	\$118.05
Gaylord Management Unit	22	9,695.00	\$48.00	\$70.92	48.00%	\$46.80	\$87.91
Pigeon River Country Management Unit	17	2,327.00	\$46.33	\$66.05	43.00%	\$45.15	\$82.16
Atlanta Management Unit	23	5,863.00	\$47.11	\$59.93	27.00%	\$31.00	\$88.62
MACKINAW STATE FOREST	62	17,885.00	\$47.49	\$66.68	40.00%	\$31.00	\$88.62
Traverse City Management Unit	28	8,404.00	\$36.09	\$44.64	24.00%	\$17.50	\$109.67
Cadillac Management Unit	<u> 16</u>	8,846.00	\$38.52	\$50.80	32.00%	\$19.00	
PERE MARQUETTE STATE FOREST	44	17,250.00	\$37.34	\$47.80	28.00%	\$17.50	\$109.67
Roscommon Management Unit	18	2,534.00	\$43.94	\$54.36	24.00%	\$35.00	\$117.49
Grayling Management Unit	42	9,389.00	\$39.96	\$52.54	31.00%	\$32.00	\$135.48
_Gladwin Management Unit	4	2,557.00		\$46.94	41.00%	\$32.05	\$50.00
AUSABLE STATE FOREST	64	14,480.00	\$39.48	\$51.87	31.00%	\$32.00	\$135.48
NORTHERN LOWER PENNINSULA	170	49,615.00	\$41.62	\$55.79	34.00%	\$17.50	\$135.48
STATEWIDE	230	103,672.00	\$55.22	\$72.02	30.00%	\$17.50	\$135.48

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	GOLD		PRICE	SOLDTRICL	COL. 4	SOLDTRIOL	SOLDTRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
ESCANABA RIVER STATE FOREST	1	393.00	\$35.85	\$36.06	1.00%	\$36.06	\$36.06
Shingleton Management Unit	1	10.00	\$43.00	\$88.16	105.00%	\$88.16	\$88.16
LAKE SUPERIOR STATE FOREST	1	10.00	\$43.00	\$88.16	105.00%	\$88.16	\$88.16
UPPER PENNINSULA	2	403.00	\$36.03	\$37.35	4.00%	\$36.06	\$88.16
Pigeon River Country Management Unit	1	4.00	\$31.35	\$37.00	18.00%	\$37.00	\$37.00
MACKINAW STATE FOREST	1	4.00	\$31.35	\$37.00	18.00%	\$37.00	\$37.00
Roscommon Management Unit	1	173.00	\$24.00	\$24.00	0.00%	\$24.00	\$24.00
Grayling Management Unit	3	112.00	\$24.35	<u>\$36.55</u>	<u>50.</u> 00%	\$25.60_	\$54.96_
AUSABLE STATE FOREST	4	285.00	\$24.14	\$28.93	20.00%	\$24.00	\$54.96
NORTHERN LOWER PENNINSULA	5	289.00	\$24.24	\$29.04	20.00%	\$24.00	\$54.96
STATEWIDE	7	692.00	\$31.10	\$33.88	9.00%	\$24.00	\$88.16

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FULF WOOD III Colds (see general note 4	<u>/</u>						
TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	194.00	\$20.55	\$20.55	0.00%	\$20.55	\$20.55
Crystal Falls Management Unit		322.00			114.00% _	<u>\$14</u> . <u>11</u>	\$48.54
COPPER COUNTRY STATE FOREST	8	516.00	\$16.71	\$26.93	61.00%	\$14.11	\$48.54
Gwinn Management Unit	8	1,026.00	\$24.21	\$25.88	7.00%	\$18.70	\$31.51
Escanaba Management Unit	12	833.00	<u> </u>	<u>\$17.51</u>	19.00%	<u> </u>	\$31.19
ESCANABA RIVER STATE FOREST	20	1,859.00	\$19.93	\$22.13	11.00%	\$10.00	\$31.51
Shingleton Management Unit	4	680.00	\$7.04	\$14.52	106.00%	\$9.85	\$20.49
Sault Ste Marie (Naubinway Office)				<u>\$15.00</u>	46.00%	\$15.00	\$15.00
LAKE SUPERIOR STATE FOREST	5	712.00	\$7.19	\$14.54	102.00%	\$9.85	\$20.49
UPPER PENNINSULA	33	3,087.00	\$16.45	\$21.18	29.00%	\$9.85	\$48.54
Atlanta Management Unit	1	7.00	\$16.00	\$151.70	848.00%	\$151.70	<u>\$151.70</u>
MACKINAW STATE FOREST	1	7.00	\$16.00	\$151.70	848.00%	\$151.70	\$151.70
Traverse City Management Unit	2	19.00	<u>\$13.41</u>	\$20.26	51.00%	\$12.50	\$33.56
PERE MARQUETTE STATE FOREST	2	19.00	\$13.41	\$20.26	51.00%	\$12.50	\$33.56
Grayling Management Unit	1		\$28.95	\$30.49		<u>\$30.49</u>	\$30.49
AUSABLE STATE FOREST	1	11.00	\$28.95	\$30.49	5.00%	\$30.49	\$30.49
NORTHERN LOWER PENNINSULA	4	37.00	\$18.52	\$48.17	160.00%	\$12.50	\$151.70
STATEWIDE	37	3,124.00	\$16.48	\$21.50	30.00%	\$9.85	\$151.70

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit						\$46.20	
COPPER COUNTRY STATE FOREST	4	295.00	\$45.75	\$52.90		\$46.20	\$58.13
Gwinn Management Unit	4	120.00	\$36.03	\$42.80		\$28.35	\$58.67
Escanaba Management Unit	<u> </u>	3 <u>,231.00</u>		<u>\$54.83</u>		<u> </u>	\$84.28_
ESCANABA RIVER STATE FOREST	15	3,351.00	\$29.81	\$54.40	82.00%	\$24.85	\$84.28
Shingleton Management Unit	15	6,143.00	\$24.15	\$29.14	21.00%	\$17.80	\$40.00
Newberry Management Unit	16	7,083.00	\$26.27	\$29.26	11.00%	\$24.01	\$34.11
Sault Ste Marie (Naubinway Office)	4	657.00	\$24.06	\$24.40	1.00%	\$22.70	\$31.05
Sault Ste Marie (Soo Office)		133.00		<u>\$17.20</u>		\$17.20	\$17.20
LAKE SUPERIOR STATE FOREST	36	14,016.00	\$25.15	\$28.87	15.00%	\$17.20	\$40.00
UPPER PENNINSULA	55	17,662.00	\$26.38	\$34.11	29.00%	\$17.20	\$84.28
Gaylord Management Unit	13	315.00	\$27.99	\$31.02	11.00%	\$27.85	\$45.00
Pigeon River Country Management Unit	18	1,352.00	\$26.83	\$36.14	35.00%	\$26.00	\$105.16
Atlanta Management Unit	20	1 <u>,812.00</u>	\$36.83	<u>\$43.74</u>	19.00%	\$23.56	
MACKINAW STATE FOREST	51	3,479.00	\$32.15	\$39.63	23.00%	\$23.56	\$105.16
Traverse City Management Unit	32	6,823.00	\$13.53	\$18.45	36.00%	\$8.80	\$41.75
Cadillac Management Unit	14	3,111.00		\$29.15	46.00%	\$14.35	\$42.55
PERE MARQUETTE STATE FOREST	46	9,934.00	\$15.53	\$21.80	40.00%	\$8.80	\$42.55
Roscommon Management Unit	18	2,543.00	\$22.35	\$26.72	20.00%	\$18.50	\$59.35
Grayling Management Unit	34	2,778.00	\$26.29	\$37.81	44.00%	\$21.31	\$148.63
Gladwin Management Unit	4	431.00	\$10.36	\$20.57	99.00%	\$15.04	\$25.00
AUSABLE STATE FOREST		5,752.00	\$23.35	\$31.61	35.00%	\$15.04	\$148.63
NORTHERN LOWER PENNINSULA	153	19,165.00	\$20.90	\$27.98	34.00%	\$8.80	\$148.63
STATEWIDE	208	36,827.00	\$23.53	\$30.92	31.00%	\$8.80	\$148.63