

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2019 TO 12/31/2019

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	524.70	\$90.56	\$115.40	27.00%	\$35.00	\$126.65
		1 <u>,467.60</u>	<u> </u>	<u>\$178.93</u>		<u> </u>	<u>\$205.00</u>
COPPER COUNTRY STATE FOREST	17	1,992.30	\$132.78	\$162.20	22.00%	\$35.00	\$205.00
Gwinn Management Unit	7	36.60	\$152.84	\$175.47	15.00%	\$112.00	\$257.17
Escanaba Management Unit			\$105.02	<u>\$180.74</u>		<u> </u>	\$210.94
ESCANABA RIVER STATE FOREST	10	83.10	\$126.08	\$178.42	42.00%	\$70.00	\$257.17
Shingleton Management Unit	1	0.80	\$142.00	\$142.00	0.00%	\$142.00	\$142.00
Sault Ste Marie (Naubinway Office)	3	88.60	\$127.35	\$193.80	52.00%	\$177.38	\$229.11
Sault Ste Marie (Soo Office)			\$124.00	<u>\$124.00</u>		\$124.00	\$124.00
LAKE SUPERIOR STATE FOREST	5	99.40	\$127.13	\$186.36	47.00%	\$124.00	\$229.11
UPPER PENINSULA	32	2,174.80	\$132.27	\$163.93	24.00%	\$35.00	\$257.17
Gaylord Management Unit	4	165.70	\$54.31	\$99.32	83.00%	\$58.00	\$102.30
Pigeon River Country Management Unit	2	17.40	\$58.17	\$69.03	19.00%	\$64.10	\$80.00
Atlanta Management Unit		<u>493.70</u>			51.00%	\$62.00	\$129.40
MACKINAW STATE FOREST	10	676.80	\$58.85	\$92.52	57.00%	\$58.00	\$129.40
Traverse City Management Unit	6	212.50	\$100.70	\$151.43	50.00%	\$106.00	\$157.24
Cadillac Management Unit	4	<u> </u>	\$103.03	\$110.36		\$100.00	<u>\$174.38</u>
PERE MARQUETTE STATE FOREST	10	400.60	\$101.80	\$132.14	30.00%	\$100.00	\$174.38
Roscommon Management Unit	1	7.10	\$88.00	\$88.00	0.00%	\$88.00	\$88.00
Grayling Management Unit	2		<u>\$11</u> 4.00	\$122.48		<u>\$114</u> .00	<u>\$124.00</u>
AUSABLE STATE FOREST	3	193.20	\$113.04	\$121.21	7.00%	\$88.00	\$124.00
NORTHERN LOWER PENNINSULA	23	1,270.60	\$80.63	\$109.37	36.00%	\$58.00	\$174.38
STATEWIDE	55	3,445.40	\$113.22	\$143.81	27.00%	\$35.00	\$257.17

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	1	1.40	\$85.00	\$85.00	0.00%	\$85.00	\$85.00
Sault Ste Marie (Naubinway Office)	1	1.80	\$111.00	\$195.34		\$195.34	\$195.34
LAKE SUPERIOR STATE FOREST		3.20	\$99.63	\$147.07	48.00%	\$85.00	\$195.34
UPPER PENINSULA	2	3.20	\$99.63	\$147.07	48.00%	\$85.00	\$195.34
Gaylord Management Unit	1	50.80	\$52.00	\$52.00	0.00%	\$52.00	\$52.00
Pigeon River Country Management Unit	1	14.20	<u>\$15</u> 0.00	\$102.73	32.00%	\$102.73	<u>\$102.73</u>
MACKINAW STATE FOREST	2	65.00	\$73.41	\$63.08	-14.00%	\$52.00	\$102.73
Traverse City Management Unit	8	118.20	\$85.74	\$113.22	32.00%	\$68.00	\$232.94
Cadillac Management Unit	6		\$74.98	\$79.83	6.00%	\$73.00	\$128.59
PERE MARQUETTE STATE FOREST	14	196.60	\$81.45	\$99.91	23.00%	\$68.00	\$232.94
Grayling Management Unit	2	40.90	\$113.00	\$120.28	6.00%	\$113.00	\$125.00
Gladwin Management Unit	1	0.70		\$195.62	133.00%	\$195.62	<u>\$195.62</u>
AUSABLE STATE FOREST	3	41.60	\$112.51	\$121.54	8.00%	\$113.00	\$195.62
NORTHERN LOWER PENNINSULA	19	303.20	\$83.99	\$94.98	13.00%	\$52.00	\$232.94
STATEWIDE	21	306.40	\$84.15	\$95.53	14.00%	\$52.00	\$232.94

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	9.30	\$52.91	\$63.97	21.00%	\$50.00	\$80.40
Crystal Falls Management Unit		25.20	\$46.42		50.00%	<u>\$61.09</u>	\$78.84
COPPER COUNTRY STATE FOREST	6	34.50	\$48.17	\$67.94	41.00%	\$50.00	\$80.40
Escanaba Management Unit		2.30	\$56.00	\$56.00	0.00%	\$56.00	\$56.00
ESCANABA RIVER STATE FOREST	1	2.30	\$56.00	\$56.00	0.00%	\$56.00	\$56.00
UPPER PENINSULA	7	36.80	\$48.66	\$67.19	38.00%	\$50.00	\$80.40
STATEWIDE	7	36.80	\$48.66	\$67.19	38.00%	\$50.00	\$80.40

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	37.00	\$191.22	\$205.74	8.00%	\$187.00	\$308.77
			<u> </u>	<u>\$115.00</u>		\$115.00	<u>\$1</u> 15.00_
COPPER COUNTRY STATE FOREST	5	62.90	\$159.83	\$168.37	5.00%	\$115.00	\$308.77
Gwinn Management Unit	4	2.30	\$138.83	\$144.75	4.00%	<u>\$100.34</u>	\$204.74
ESCANABA RIVER STATE FOREST	4	2.30	\$138.83	\$144.75	4.00%	\$100.34	\$204.74
Shingleton Management Unit	2	104.10	\$196.93	\$249.88	27.00%	\$129.00	\$250.00
Newberry Management Unit	2	2.70	\$172.96	\$179.00	3.00%	\$147.00	\$201.00
Sault Ste Marie (Naubinway Office)		<u> </u>	\$166.31	<u>\$298.19</u>	79.00%	\$270.63	<u>\$328.08</u>
LAKE SUPERIOR STATE FOREST	6	178.50	\$184.27	\$268.22	46.00%	\$129.00	\$328.08
UPPER PENINSULA	15	243.70	\$177.53	\$241.28	36.00%	\$100.34	\$328.08
Gaylord Management Unit	2	35.00	\$202.59	\$228.46	13.00%	\$204.00	\$394.21
MACKINAW STATE FOREST	2	35.00	\$202.59	\$228.46	13.00%	\$204.00	\$394.21
Traverse City Management Unit	7	68.00	\$123.76	\$229.64	86.00%	\$145.00	\$266.38
_Cadillac Management Unit	2	5.40	\$128.30	\$ <u>177.70</u>	39.00%	\$112.00	<u>\$200.70</u>
PERE MARQUETTE STATE FOREST	9	73.40	\$124.09	\$225.82	82.00%	\$112.00	\$266.38
Grayling Management Unit	1	0.90	\$149.00	\$149.00	0.00%	\$149.00	\$149.00
AUSABLE STATE FOREST	1	0.90	\$149.00	\$149.00	0.00%	\$149.00	\$149.00
NORTHERN LOWER PENNINSULA	12	109.30	\$149.43	\$226.03	51.00%	\$112.00	\$394.21
STATEWIDE	27	353.00	\$168.83	\$236.56	40.00%	\$100.34	\$394.21

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	5	134.80	\$71.25	\$71.73	1.00%	\$40.00	\$86.00
ESCANABA RIVER STATE FOREST	5	134.80	\$71.25	\$71.73	1.00%	\$40.00	\$86.00
UPPER PENINSULA	5	134.80	\$71.25	\$71.73	1.00%	\$40.00	\$86.00
STATEWIDE	5	134.80	\$71.25	\$71.73	1.00%	\$40.00	\$86.00

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	8.40	<u>\$78.05</u>		17.00%	\$33.97	\$68.10
COPPER COUNTRY STATE FOREST	2	8.40	\$78.05	\$64.85	-17.00%	\$33.97	\$68.10
UPPER PENINSULA	2	8.40	\$78.05	\$64.85	-17.00%	\$33.97	\$68.10
Gaylord Management Unit	2	6.90	\$39.45	\$44.36	12.00%	\$44.00	\$45.00
MACKINAW STATE FOREST	2	6.90	\$39.45	\$44.36	12.00%	\$44.00	\$45.00
Traverse City Management Unit	4	46.30	\$23.58	\$25.82	9.00%	\$25.25	\$28.58
Cadillac Management Unit					24.00%	\$13.00	\$40.72
PERE MARQUETTE STATE FOREST	8	251.30	\$24.11	\$29.30	22.00%	\$13.00	\$40.72
Roscommon Management Unit	6	245.50	\$30.72	\$42.99	40.00%	\$32.49	\$63.14
Grayling Management Unit					23.00%	<u> </u>	
AUSABLE STATE FOREST	9	405.90	\$34.80	\$45.99	32.00%	\$32.49	\$63.14
NORTHERN LOWER PENNINSULA	19	664.10	\$30.81	\$39.66	29.00%	\$13.00	\$63.14
STATEWIDE	21	672.50	\$31.40	\$39.97	27.00%	\$13.00	\$68.10

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	15	1,281.80	\$56.49	\$71.16	26.00%	\$42.00	\$103.41
Pigeon River Country Management Unit	8	544.80	\$60.43	\$76.31	26.00%	\$58.00	\$128.37
Atlanta Management Unit	15	1,579.20	\$96.08	\$117.49	22.00%	\$82.84	<u>\$185.25</u>
MACKINAW STATE FOREST	38	3,405.80	\$75.48	\$93.47	24.00%	\$42.00	\$185.25
Traverse City Management Unit	20	1,408.00	\$121.10	\$169.72	40.00%	\$91.00	\$329.00
Cadillac Management Unit		2,909.00	\$100.90	\$140.18	39.00%	\$54.00	\$200.51
PERE MARQUETTE STATE FOREST	42	4,317.00	\$107.49	\$149.81	39.00%	\$54.00	\$329.00
Roscommon Management Unit	17	2,077.90	\$67.97	\$98.76	45.00%	\$68.00	\$149.21
Grayling Management Unit	11	717.30	\$73.88	\$87.65	19.00%	\$70.14	\$131.80
Gladwin Management Unit	4	663.30	\$40.14	\$43.56	9.00%	\$40.00	\$46.21
AUSABLE STATE FOREST	32	3,458.50	\$63.86	\$85.87	34.00%	\$40.00	\$149.21
NORTHERN LOWER PENNINSULA	112	11,181.30	\$84.24	\$112.87	34.00%	\$40.00	\$329.00
STATEWIDE	112	11,181.30	\$84.24	\$112.87	34.00%	\$40.00	\$329.00

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	61.90	\$144.56	<u> </u>	34.00%	\$175.00	<u>\$200.00</u>
ESCANABA RIVER STATE FOREST	4	61.90	\$144.56	\$194.11	34.00%	\$175.00	\$200.00
UPPER PENINSULA	4	61.90	\$144.56	\$194.11	34.00%	\$175.00	\$200.00
Gaylord Management Unit	1	38.60	\$85.00	\$90.41	6.00%	\$90.41	\$90.41
Pigeon River Country Management Unit	1	7.80	\$112.00	\$196.83	76.00%	\$196.83	\$196.83
Atlanta Management Unit	<u></u> 11 _	348.10		\$120.24	21.00%	<u> </u>	\$159.01_
MACKINAW STATE FOREST	13	394.50	\$98.42	\$118.83	21.00%	\$90.41	\$196.83
Traverse City Management Unit	5	172.50	\$104.01	\$108.46	4.00%	\$94.00	\$141.29
_Cadillac Management Unit		<u>931.90</u>	\$158.63	<u> </u>	11.00%	\$130.00	\$428.75
PERE MARQUETTE STATE FOREST	13	1,104.40	\$150.10	\$165.25	10.00%	\$94.00	\$428.75
Roscommon Management Unit	16	1,594.50	\$127.10	\$166.76	31.00%	\$129.00	\$347.98
Grayling Management Unit	23	2,670.50	\$190.01	\$260.85	37.00%	\$112.00	\$458.90
	5	526.20				<u> </u>	
AUSABLE STATE FOREST	44	4,791.20	\$156.91	\$210.37	34.00%	\$75.00	\$458.90
NORTHERN LOWER PENNINSULA	70	6,290.10	\$152.04	\$196.70	29.00%	\$75.00	\$458.90
STATEWIDE	74	6,352.00	\$151.97	\$196.68	29.00%	\$75.00	\$458.90

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLDTRICL	COL. 4	SOLDTRICL	SOLDTRICL
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	9.60	\$39.00	<u>\$55.56</u>	42.00%	\$55.56	\$55.56
MACKINAW STATE FOREST	1	9.60	\$39.00	\$55.56	42.00%	\$55.56	\$55.56
Roscommon Management Unit	1	14.50	\$41.00	\$80.46	96.00%	\$80.46	\$80.46
AUSABLE STATE FOREST	1	14.50	\$41.00	\$80.46	96.00%	\$80.46	\$80.46
NORTHERN LOWER PENNINSULA	2	24.10	\$40.20	\$70.54	75.00%	\$55.56	\$80.46
STATEWIDE	2	24.10	\$40.20	\$70.54	75.00%	\$55.56	\$80.46

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SAWTIMBER in MBF (see general note in N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Pigeon River Country Management Unit	1	4.30	\$48.00	\$60.45	` '	\$60.45	\$60.45
MACKINAW STATE FOREST			<u> </u>	<u> </u>		<u> </u>	\$60.45
NORTHERN LOWER PENNINSULA	 1	4.30	\$48.00	\$60.45		\$60.45	\$60.45
				· ·			
STATEWIDE	1	4.30	\$48.00	\$60.45	26.00%	\$60.45	\$60.45
PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	20.00	\$61.38	\$67.64	10.00%	\$52.00	\$150.37
Crystal Falls Management Unit	4			\$92.22	<u>13.00%</u>	\$73.00	\$113.00
COPPER COUNTRY STATE FOREST	10	45.20	\$72.63	\$81.34	12.00%	\$52.00	\$150.37
Gwinn Management Unit	1	2.30	\$80.00	\$80.00	0.00%	\$80.00	\$80.00
Escanaba Management Unit		39.50				\$84.00	
ESCANABA RIVER STATE FOREST	2	41.80	\$83.78	\$83.78	0.00%	\$80.00	\$84.00
Shingleton Management Unit	2	14.30	\$77.00	\$139.28	81.00%	\$77.00	\$150.00
Newberry Management Unit	2	14.40	\$76.13	\$119.00	56.00%	\$77.00	\$125.00
Sault Ste Marie (Naubinway Office)	1	3.50	\$67.00	\$67.00	0.00%	\$67.00	\$67.00
Sault Ste Marie (Soo Office)	1	2.60	\$67.00	\$70.00	4.00%	\$70.00	\$70.00
Sault Ste Marie (Drummond Island)						\$50.73	
LAKE SUPERIOR STATE FOREST	7	44.70	\$69.15	\$103.45	50.00%	\$50.73	\$150.00
UPPER PENINSULA	19	131.70	\$74.99	\$89.62	20.00%	\$50.73	\$150.37
Gaylord Management Unit	3	2.50	\$41.76	\$45.37	9.00%	\$39.00	\$47.00
Pigeon River Country Management Unit		6.10			14.00%	\$52.66	\$52.66
MACKINAW STATE FOREST		8.60	\$44.77	<u>\$50.54</u>	13.00%	\$39.00	\$52.66
Traverse City Management Unit	1	4.40	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
PERE MARQUETTE STATE FOREST	<u> </u>	<u> </u>	\$44.00	<u> </u>		<u> </u>	\$44.00
Roscommon Management Unit	1	1.30	\$43.00	\$88.67	106.00%	\$88.67	\$88.67
Gladwin Management Unit			\$42.06	\$50.81	21.00%	\$45.00	\$56.47_
		47.50					

3

8

27

17.50

30.50

162.20

\$42.13

\$43.14

\$69.00

27.00%

19.00%

19.00%

\$53.62

\$51.36

\$82.43

\$45.00

\$39.00

\$39.00

\$88.67

\$88.67

\$150.37

AUSABLE STATE FOREST

STATEWIDE

NORTHERN LOWER PENNINSULA

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	16	1,093.20	\$208.96	\$251.51	20.00%	\$30.00	\$413.03
Crystal Falls Management Unit		<u> </u>		\$129.06	<u>58.</u> 00% _	<u> </u>	<u>\$183.99</u>
COPPER COUNTRY STATE FOREST	25	1,253.90	\$192.64	\$235.82	22.00%	\$30.00	\$413.03
Gwinn Management Unit	10	84.60	\$40.45	\$71.84	78.00%	\$25.00	\$101.41
Escanaba Management Unit			\$175.64	<u> </u>	35.00%	\$83.00	\$255.81_
ESCANABA RIVER STATE FOREST	18	378.60	\$145.43	\$200.42	38.00%	\$25.00	\$255.81
Shingleton Management Unit	5	247.50	\$129.34	\$214.27	66.00%	\$80.00	\$225.00
Newberry Management Unit	8	146.60	\$119.32	\$145.08	22.00%	\$110.00	\$158.82
Sault Ste Marie (Naubinway Office)	5	98.20	\$124.69	\$272.85	119.00%	\$180.00	\$305.01
Sault Ste Marie (Soo Office)			\$143.00	\$365.96	156.00% _	<u>\$365</u> .96_	\$365.96
LAKE SUPERIOR STATE FOREST	19	494.30	\$125.50	\$206.00	64.00%	\$80.00	\$365.96
UPPER PENINSULA	62	2,126.80	\$168.63	\$222.59	32.00%	\$25.00	\$413.03
Gaylord Management Unit	14	377.10	\$97.07	\$100.97	4.00%	\$70.00	\$147.20
Pigeon River Country Management Unit	5	100.10	\$91.65	\$102.65	12.00%	\$74.00	\$119.05
Atlanta Management Unit	<u> 11</u> _	<u> </u>	\$151.11 _	<u>\$175.41</u>	16.00%	\$118.07	\$243.67
MACKINAW STATE FOREST	30	623.10	\$108.85	\$118.67	9.00%	\$70.00	\$243.67
Traverse City Management Unit	23	363.60	\$116.96	\$151.51	30.00%	\$87.00	\$215.62
	20	998.90	\$97.20	\$129.40	33.00%	\$83.00	\$242.75
PERE MARQUETTE STATE FOREST	43	1,362.50	\$102.47	\$135.30	32.00%	\$83.00	\$242.75
Roscommon Management Unit	14	511.40	\$65.02	\$87.42	34.00%	\$65.00	\$149.54
Grayling Management Unit	10	328.70	\$68.72	\$89.64	30.00%	\$60.27	\$115.00
	9	558.40	\$43.01	\$51.12	19.00%	\$39.00	\$102.26
AUSABLE STATE FOREST	33	1,398.50	\$57.10	\$73.45	29.00%	\$39.00	\$149.54
NORTHERN LOWER PENNINSULA	106	3,384.10	\$84.90	\$106.68	26.00%	\$39.00	\$243.67
STATEWIDE	168	5,510.90	\$117.21	\$151.41	29.00%	\$25.00	\$413.03

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RED OAK (08)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	27.80	\$160.95	\$161.67	0.00%	\$161.00	\$175.33
Crystal Falls Management Unit	1	1.30	\$139.00	\$139.00	0.00%	\$139.00	\$139.00
COPPER COUNTRY STATE FOREST		29.10	\$159.97	<u> </u>	0.00%	\$139.00	\$175.33
Gwinn Management Unit	1	209.20	\$180.00	\$180.00	0.00%	\$180.00	\$180.00
Escanaba Management Unit			\$164.02	\$226.49	38.00%	\$192.48	<u>\$250.85</u>
ESCANABA RIVER STATE FOREST	6	593.80	\$169.65	\$210.11	24.00%	\$180.00	\$250.85
Sault Ste Marie (Soo Office)	1	41.50	\$160.00	\$327.64	105.00%	\$327.64	\$327.64
LAKE SUPERIOR STATE FOREST	1	41.50	\$160.00	\$327.64	105.00%	\$327.64	\$327.64
UPPER PENINSULA	10	664.40	\$168.62	\$215.29	28.00%	\$139.00	\$327.64
Gaylord Management Unit	2	74.90	\$242.44	\$254.13	5.00%	\$241.00	\$268.40
Pigeon River Country Management Unit	5	522.20	\$164.57	\$234.19	42.00%	\$167.00	\$260.39
Atlanta Management Unit		2,667.00	<u>\$209.61</u>	<u>\$283.30</u>	35.00%	<u>\$185</u> .35	\$336.51
MACKINAW STATE FOREST	21	3,264.10	\$203.16	\$274.78	35.00%	\$167.00	\$336.51
Traverse City Management Unit	17	1,362.20	\$209.81	\$245.49	17.00%	\$175.00	\$395.94
Cadillac Management Unit	21	2,907.00	\$203.97	\$248.12	22.00%	\$125.00	<u>\$479.17</u>
PERE MARQUETTE STATE FOREST	38	4,269.20	\$205.83	\$247.28	20.00%	\$125.00	\$479.17
Roscommon Management Unit	10	895.30	\$255.82	\$296.21	16.00%	\$247.00	\$531.69
Grayling Management Unit	6	800.00	\$291.89	\$313.34	7.00%	\$290.00	\$348.27
Gladwin Management Unit			\$274.32	<u> </u>	69.00%	\$223.00	<u>\$745.62</u>
AUSABLE STATE FOREST	21	2,084.60	\$273.11	\$334.13	22.00%	\$223.00	\$745.62
NORTHERN LOWER PENNINSULA	80	9,617.90	\$219.51	\$275.44	25.00%	\$125.00	\$745.62
STATEWIDE	90	10,282.30	\$216.22	\$271.55	26.00%	\$125.00	\$745.62

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	728.00	\$131.00	\$202.16	54.00%	\$131.00	\$281.71
Crystal Falls Management Unit	2	<u>113.9</u> 0	\$149.85	<u></u> <u>\$149.85</u>		<u> </u>	<u>\$158.00</u>
COPPER COUNTRY STATE FOREST	6	841.90	\$133.55	\$195.08	46.00%	\$131.00	\$281.71
Gwinn Management Unit	4	1,066.20	<u>\$152.78</u>	\$164.12	7.00%	<u>\$101.00</u>	<u>\$166.71</u>
ESCANABA RIVER STATE FOREST	4	1,066.20	\$152.78	\$164.12	7.00%	\$101.00	\$166.71
UPPER PENINSULA	10	1,908.10	\$144.30	\$177.78	23.00%	\$101.00	\$281.71
Gaylord Management Unit	14	2,830.70	\$124.89	\$147.99	18.00%	\$93.00	\$184.37
Pigeon River Country Management Unit	11	1,774.20	\$120.78	\$164.81	36.00%	\$125.00	\$281.41
Atlanta Management Unit		2,625.80	\$115.13	\$162.69	41.00%	\$97.24	<u>\$198.31</u>
MACKINAW STATE FOREST	39	7,230.70	\$120.34	\$157.45	31.00%	\$93.00	\$281.41
Traverse City Management Unit	21	3,575.70	\$109.48	\$158.23	45.00%	\$109.00	\$263.75
Cadillac Management Unit		4 <u>,30</u> 6.00	\$121.05	<u>\$155.88</u>	29.00%	<u> </u>	\$227.69
PERE MARQUETTE STATE FOREST	40	7,881.70	\$115.80	\$156.95	36.00%	\$60.00	\$263.75
Roscommon Management Unit	14	3,792.60	\$117.93	\$158.54	34.00%	\$123.73	\$239.08
Grayling Management Unit	34	9,258.00	\$111.33	\$160.38	44.00%	\$99.75	\$205.57
Gladwin Management Unit			\$139.05	<u>\$152.25</u>		\$150.00	\$155.00
AUSABLE STATE FOREST	50	13,079.90	\$113.30	\$159.83	41.00%	\$99.75	\$239.08
NORTHERN LOWER PENNINSULA	129	28,192.30	\$115.81	\$158.41	37.00%	\$60.00	\$281.41
STATEWIDE	139	30,100.40	\$117.61	\$159.64	36.00%	\$60.00	\$281.71

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	2,712.10	\$340.49	\$427.34	26.00%	\$120.00	\$802.10
Crystal Falls Management Unit			\$241.69	\$365.80	51.00%	\$117.00	<u>\$740.39</u>
COPPER COUNTRY STATE FOREST	24	3,576.70	\$316.61	\$412.46	30.00%	\$117.00	\$802.10
Gwinn Management Unit	10	203.40	\$267.63	\$420.29	57.00%	\$201.00	\$622.50
Escanaba Management Unit	6		\$245.92	<u> </u>		\$125.00	\$477.03
ESCANABA RIVER STATE FOREST	16	219.30	\$266.06	\$409.01	54.00%	\$125.00	\$622.50
Shingleton Management Unit	4	100.60	\$437.01	\$487.54	12.00%	\$450.00	\$538.00
Newberry Management Unit	4	11.70	\$376.04	\$382.60	2.00%	\$311.00	\$450.00
Sault Ste Marie (Naubinway Office)	5	823.70	\$459.55	\$816.30	78.00%	\$538.00	\$900.85
Sault Ste Marie (Soo Office)	2	31.70	\$484.98	\$560.31	16.00%	\$455.00	\$686.83
Sault Ste Marie (Drummond Island)			\$328.68	\$333.47		\$325.00	<u>\$370.65</u>
LAKE SUPERIOR STATE FOREST	17	1,048.00	\$447.19	\$735.16	64.00%	\$311.00	\$900.85
UPPER PENINSULA	57	4,844.00	\$342.57	\$482.12	41.00%	\$117.00	\$900.85
Gaylord Management Unit	11	335.60	\$284.04	\$368.87	30.00%	\$210.00	\$552.17
Pigeon River Country Management Unit	3	52.00	\$328.55	\$373.82	14.00%	\$326.00	\$396.66
Atlanta Management Unit		309.50	\$441.24	<u></u> \$481.00		\$363.92	<u>\$514.62</u>
MACKINAW STATE FOREST	20	697.10	\$357.15	\$419.03	17.00%	\$210.00	\$552.17
Traverse City Management Unit	8	478.50	\$261.80	\$462.42	77.00%	\$300.00	\$1,001.53
Cadillac Management Unit		135.90	\$364.62	<u> </u>	14.00%	\$309.48	<u>\$588.21</u>
PERE MARQUETTE STATE FOREST	15	614.40	\$284.55	\$452.00	59.00%	\$300.00	\$1,001.53
Grayling Management Unit	3	250.60	\$274.95	\$319.09	16.00%	\$252.00	\$360.00
AUSABLE STATE FOREST	3	250.60	\$274.95	\$319.09	16.00%	\$252.00	\$360.00
NORTHERN LOWER PENNINSULA	38	1,562.10	\$315.41	\$415.96	32.00%	\$210.00	\$1,001.53
STATEWIDE	95	6,406.10	\$335.95	\$465.99	39.00%	\$117.00	\$1,001.53

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WHITE ASH (06)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	141.40	\$80.74	\$99.21	23.00%	\$35.00	\$150.63
Crystal Falls Management Unit				<u></u> <u>\$131.20</u>	139.00%	<u> </u>	<u>\$135.29</u>
COPPER COUNTRY STATE FOREST	9	167.10	\$76.78	\$104.13	36.00%	\$35.00	\$150.63
Escanaba Management Unit	3	13.10	\$78.83	\$115.08	46.00%	\$77.00	\$153.48
ESCANABA RIVER STATE FOREST	3	13.10	\$78.83	\$115.08	46.00%	\$77.00	\$153.48
Sault Ste Marie (Naubinway Office)	1	16.30	\$76.00	\$113.27	49.00%	\$113.27	\$113.27
Sault Ste Marie (Drummond Island)		2.40	<u>\$51.00</u>	\$55.00	8.00%	<u>\$55</u> .00	\$55.00
LAKE SUPERIOR STATE FOREST	2	18.70	\$72.79	\$105.79	45.00%	\$55.00	\$113.27
UPPER PENINSULA	14	198.90	\$76.54	\$105.01	37.00%	\$35.00	\$153.48
STATEWIDE	14	198.90	\$76.54	\$105.01	37.00%	\$35.00	\$153.48

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	32.50	\$87.78	<u>\$191.45</u>	118.00%	\$104.22	\$200.00
ESCANABA RIVER STATE FOREST	3	32.50	\$87.78	\$191.45	118.00%	\$104.22	\$200.00
UPPER PENINSULA	3	32.50	\$87.78	\$191.45	118.00%	\$104.22	\$200.00
Pigeon River Country Management Unit	1	43.30	\$100.00	\$130.00	30.00%	\$130.00	\$130.00
Atlanta Management Unit	2	42.20	\$88.86	\$152.49	72.00%	\$85.95	\$176.83
MACKINAW STATE FOREST	3	85.50	\$94.50	\$141.10	49.00%	\$85.95	\$176.83
Traverse City Management Unit	11	372.10	\$45.50	\$63.51	40.00%	\$40.42	\$132.08
Cadillac Management Unit		637.90	\$102.51	\$131 <u>.5</u> 7	28.00%	\$84.00	<u>\$200.72</u>
PERE MARQUETTE STATE FOREST	22	1,010.00	\$81.51	\$106.49	31.00%	\$40.42	\$200.72
Roscommon Management Unit	7	115.00	\$110.76	\$142.21	28.00%	\$120.00	\$180.83
Grayling Management Unit	4	472.10	\$81.24	\$87.68	8.00%	\$84.00	\$93.44
Gladwin Management Unit	6	<u> </u>			10.00%	\$75.00	<u> </u>
AUSABLE STATE FOREST	17	768.80	\$86.41	\$97.00	12.00%	\$75.00	\$180.83
NORTHERN LOWER PENNINSULA	42	1,864.30	\$84.13	\$104.17	24.00%	\$40.42	\$200.72
STATEWIDE	45	1,896.80	\$84.19	\$105.66	26.00%	\$40.42	\$200.72

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	42.80	\$77.12	\$78.70	2.00%	\$75.00	\$80.24
COPPER COUNTRY STATE FOREST		42.80	\$77.12	\$78.70	2.00%	\$75.00	\$80.24
Gwinn Management Unit	1	479.80	\$77.00	\$92.41	20.00%	\$92.41	\$92.41
Escanaba Management Unit		27.90	\$38.00	\$45.00	18.00%	\$45.00	\$45.00
ESCANABA RIVER STATE FOREST	2	507.70	\$74.86	\$89.80	20.00%	\$45.00	\$92.41
Newberry Management Unit		3.10	\$68.00	<u>\$71.00</u>	4.00%	\$71.00	<u>\$71.00</u>
LAKE SUPERIOR STATE FOREST		3.10	\$68.00	\$71.00	4.00%	\$71.00	\$71.00
UPPER PENINSULA	5	553.60	\$74.99	\$88.84	18.00%	\$45.00	\$92.41
Gaylord Management Unit	3	30.00	\$56.19	\$64.73	15.00%	\$53.75	\$71.50
Pigeon River Country Management Unit	7	322.20	\$52.48	\$65.23	24.00%	\$36.00	\$122.04
Atlanta Management Unit	11 .	371.30		\$105.89	22.00%	<u>\$69</u> .45	<u>\$135.22</u>
MACKINAW STATE FOREST	21	723.50	\$70.13	\$86.08	23.00%	\$36.00	\$135.22
Traverse City Management Unit	18	1,015.80	\$47.67	\$56.82	19.00%	\$47.00	\$119.84
Cadillac Management Unit		1 <u>,193.9</u> 0	\$141.84 _	<u></u> <u>\$184.57</u>	30.00%	\$113.10	<u>\$383.12</u>
PERE MARQUETTE STATE FOREST	31	2,209.70	\$98.55	\$125.85	28.00%	\$47.00	\$383.12
Roscommon Management Unit	10	817.10	\$55.55	\$65.50	18.00%	\$54.00	\$90.42
Grayling Management Unit	15	641.50	\$57.25	\$68.03	19.00%	\$57.00	\$91.23
Gladwin Management Unit	4			\$49.70		\$44.00	\$56.00
AUSABLE STATE FOREST	29	1,497.10	\$56.05	\$66.18	18.00%	\$44.00	\$91.23
NORTHERN LOWER PENNINSULA	81	4,430.30	\$79.55	\$99.19	25.00%	\$36.00	\$383.12
STATEWIDE	86	4,983.90	\$79.04	\$98.04	24.00%	\$36.00	\$383.12

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	1.90	<u>\$54.74</u>	<u>\$55.33</u>	1.00%	\$50.00	\$66.87
COPPER COUNTRY STATE FOREST	2	1.90	\$54.74	\$55.33	1.00%	\$50.00	\$66.87
UPPER PENINSULA	2	1.90	\$54.74	\$55.33	1.00%	\$50.00	\$66.87
Pigeon River Country Management Unit	2	20.70	\$64.14	\$73.09	14.00%	\$68.00	<u>\$77.8</u> 4
MACKINAW STATE FOREST	2	20.70	\$64.14	\$73.09	14.00%	\$68.00	\$77.84
Grayling Management Unit		134.90		\$75.00	<u>17.00%</u>	\$75.00	\$7 <u>5.0</u> 0
AUSABLE STATE FOREST	1	134.90	\$64.00	\$75.00	17.00%	\$75.00	\$75.00
NORTHERN LOWER PENNINSULA	3	155.60	\$64.02	\$74.75	17.00%	\$68.00	\$77.84
STATEWIDE	5	157.50	\$63.91	\$74.51	17.00%	\$50.00	\$77.84
YELLOW BIRCH (04)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	131.50	\$152.67	\$225.82	48.00%	\$70.00	\$306.97
Crystal Falls Management Unit		<u></u> 7.10	\$117.34	\$149.10	27.00% _	\$106.00	\$165.35_
COPPER COUNTRY STATE FOREST	16	138.60	\$150.86	\$221.89	47.00%	\$70.00	\$306.97
Escanaba Management Unit	1	16.90	\$100.00	\$100.00	0.00%	\$100.00	\$100.00
ESCANABA RIVER STATE FOREST		16.90	\$100.00	\$100.00	0.00%	\$100.00	\$100.00
Shingleton Management Unit	1	1.60	\$134.00	\$134.00	0.00%	\$134.00	\$134.00
Newberry Management Unit	1	2.40	\$127.00	\$140.00	10.00%	\$140.00	\$140.00
Sault Ste Marie (Naubinway Office)		1.20	\$126.00	\$126.00	0.00% _	\$126.00	\$126.00
LAKE SUPERIOR STATE FOREST	3	5.20	\$128.92	\$134.92	5.00%	\$126.00	\$140.00
UPPER PENINSULA	20	160.70	\$144.80	\$206.25	42.00%	\$70.00	\$306.97
Gaylord Management Unit	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
MACKINAW STATE FOREST	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
NORTHERN LOWER PENNINSULA	1	0.40	\$130.00	\$130.00	0.00%	\$130.00	\$130.00
STATEWIDE	21	161.10	\$144.76	\$206.06	42.00%	\$70.00	\$306.97

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							,
PULPWOOD in Cords (see general note 4))						
AUSTRIAN PINE (37)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit		22.00	<u>\$1</u> 4.00	\$20.47	46.00%	\$20.47	\$20.47
PERE MARQUETTE STATE FOREST	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
NORTHERN LOWER PENNINSULA	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
STATEWIDE	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
DALCAMED (CO)	" OF OM FO	TOTAL MOLLINAS	A) /EDA OE	A) (EDA OF	0/ 01/44/05	MINIMALINA	NA A VIDALINA
BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	15	1.005.00	\$10.36	\$12.23	18.00%	\$2.00	\$29.08

BALSAM FIR (20)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	15	1,005.00	\$10.36	\$12.23	18.00%	\$2.00	\$29.08
Crystal Falls Management Unit	<u></u> <u> 17</u> _	<u>3,493.00</u>					
COPPER COUNTRY STATE FOREST	32	4,498.00	\$15.99	\$17.40	9.00%	\$1.00	\$33.05
Gwinn Management Unit	20	4,315.00	\$21.97	\$29.70	35.00%	\$13.50	\$98.29
Escanaba Management Unit	14 _	1 <u>,319.00</u>	\$20.20	\$21.74		\$10.85	\$44.57
ESCANABA RIVER STATE FOREST	34	5,634.00	\$21.55	\$27.84	29.00%	\$10.85	\$98.29
Shingleton Management Unit	6	370.00	\$16.53	\$17.75	7.00%	\$14.10	\$27.02
Newberry Management Unit	9	2,487.00	\$13.75	\$18.67	36.00%	\$12.00	\$27.73
Sault Ste Marie (Naubinway Office)	6	267.00	\$16.03	\$18.10	13.00%	\$15.00	\$28.28
Sault Ste Marie (Soo Office)	6	395.00	\$13.15	\$15.09	15.00%	\$12.00	\$39.11
Sault Ste Marie (Drummond Island)	<u> </u>						\$9.89_
LAKE SUPERIOR STATE FOREST	28	3,721.00	\$13.90	\$17.68	27.00%	\$9.89	\$39.11
UPPER PENINSULA	94	13,853.00	\$17.69	\$21.72	23.00%	\$1.00	\$98.29
Gaylord Management Unit	10	935.00	\$28.61	\$30.81	8.00%	\$5.66	\$41.36
Pigeon River Country Management Unit	8	1,368.00	\$19.42	\$26.42	36.00%	\$18.00	\$45.85
Atlanta Management Unit	10 _			\$47.22	48.00% _	\$23.56_	
MACKINAW STATE FOREST	28	2,871.00	\$24.87	\$31.97	29.00%	\$5.66	\$71.52
Traverse City Management Unit	2	670.00	\$10.93	\$11.06	1.00%	\$10.95	\$21.34
Cadillac Management Unit	4		\$8.41_		93.00% _	\$15.00	\$18.12
PERE MARQUETTE STATE FOREST	6	990.00	\$10.12	\$12.74	26.00%	\$10.95	\$21.34
Roscommon Management Unit	11	833.00	\$25.48	\$37.57	47.00%	\$24.40	\$58.34
Grayling Management Unit	12	253.00		\$26.44	60.00%	<u>\$15</u> .25	\$47.92
AUSABLE STATE FOREST		1,086.00	\$23.40	\$34.98	49.00%	\$15.25	\$58.34
NORTHERN LOWER PENNINSULA	57	4,947.00	\$21.60	\$28.78	33.00%	\$5.66	\$71.52
STATEWIDE	151	18,800.00	\$18.72	\$23.58	26.00%	\$1.00	\$98.29

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BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	1,415.00	\$6.62	\$7.28	10.00%	\$5.00	\$10.13
Crystal Falls Management Unit	9	6,439.00_	<u> \$1</u> 3.19	<u>\$13.30</u>			\$44.43
COPPER COUNTRY STATE FOREST	17	7,854.00	\$12.00	\$12.22	2.00%	\$5.00	\$44.43
Gwinn Management Unit	4	90.00	\$10.81	\$11.85	10.00%	\$8.35	\$15.00
Escanaba Management Unit		<u> </u>		<u>\$16.96</u>	<u>56.</u> 00%	<u>\$16</u> .96_	\$16.96
ESCANABA RIVER STATE FOREST	5	667.00	\$10.84	\$16.27	50.00%	\$8.35	\$16.96
Shingleton Management Unit	1	47.00	\$11.55	\$20.35	76.00%	\$20.35	\$20.35
Sault Ste Marie (Naubinway Office)				\$26.05	133.00%	\$26.05	\$26.05
LAKE SUPERIOR STATE FOREST	2	223.00	\$11.27	\$24.85	120.00%	\$20.35	\$26.05
UPPER PENINSULA	24	8,744.00	\$11.90	\$12.85	8.00%	\$5.00	\$44.43
Gaylord Management Unit	2	48.00	\$6.66	\$13.52	103.00%	\$8.55	\$15.00
Pigeon River Country Management Unit	2	65.00	\$7.97	\$13.38	68.00%	\$9.16	\$17.00
Atlanta Management Unit			\$7.80	<u>\$8.00</u>			\$8.00
MACKINAW STATE FOREST	5	166.00	\$7.54	\$11.70	55.00%	\$8.00	\$17.00
Traverse City Management Unit	4	205.00	\$18.03	\$20.54	14.00%	\$18.50	\$33.71
Cadillac Management Unit		343.00		\$21.81	28.00%	<u>\$16</u> . <u>17</u>	\$44.52
PERE MARQUETTE STATE FOREST	9	548.00	\$17.42	\$21.34	23.00%	\$16.17	\$44.52
Roscommon Management Unit	1	13.00	\$23.90	\$23.90	0.00%	\$23.90	\$23.90
Grayling Management Unit	2	408.00	\$20.35	\$30.09	48.00%	\$20.35	\$31.00
AUSABLE STATE FOREST	3	421.00	\$20.46	\$29.90	46.00%	\$20.35	\$31.00
NORTHERN LOWER PENNINSULA	17	1,135.00	\$17.10	\$23.10	35.00%	\$8.00	\$44.52
STATEWIDE	41	9,879.00	\$12.49	\$14.03	12.00%	\$5.00	\$44.52
LIEMLOCK (20)	# OF SALES	TOTAL VOLUME	^\/EB^ <i>C</i> E	۸\/EDA.CE	9/ CHANCE	MINIMITA	

HEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	2	37.00	\$10.42	\$18.93	82.00%	\$10.15	\$19.99
Newberry Management Unit					6.00%	\$18.00	\$18.00
LAKE SUPERIOR STATE FOREST	3	116.00	\$14.90	\$18.30	23.00%	\$10.15	\$19.99
UPPER PENINSULA	3	116.00	\$14.90	\$18.30	23.00%	\$10.15	\$19.99
STATEWIDE	3	116.00	\$14.90	\$18.30	23.00%	\$10.15	\$19.99

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JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	4,031.00	\$33.95	\$58.13		\$38.46	\$63.45
Crystal Falls Management Unit	4	65.00	\$15.80	\$16.23		\$1.00	\$28.32
COPPER COUNTRY STATE FOREST	<u> </u>	4,096.00	\$33.66	<u> </u>		<u> </u>	\$63.45
Gwinn Management Unit	7	655.00	\$35.16	\$41.57	18.00%	\$19.00	\$48.83
Escanaba Management Unit	1	5.00_	\$37.60	\$45.80	22.00%	\$45.80	\$45.80
ESCANABA RIVER STATE FOREST	8	660.00	\$35.18	\$41.61	18.00%	\$19.00	\$48.83
Shingleton Management Unit	2	1,464.00	\$29.28	\$33.48	14.00%	\$28.00	\$50.04
Newberry Management Unit	4	6,849.00	\$47.82	\$55.33	16.00%	\$45.70	\$60.15
Sault Ste Marie (Naubinway Office)	2	20.00	\$43.97	\$44.54	1.00%	\$38.65	\$47.06
Sault Ste Marie (Soo Office)		64.00_		\$60.38	60.00%	\$55.00	\$89.45
LAKE SUPERIOR STATE FOREST	10	8,397.00	\$44.50	\$51.53	16.00%	\$28.00	\$89.45
UPPER PENINSULA	29	13,153.00	\$40.66	\$52.88	30.00%	\$1.00	\$89.45
Gaylord Management Unit	7	930.00	\$18.17	\$21.01	16.00%	\$14.00	\$28.00
Pigeon River Country Management Unit	9	792.00	\$25.53	\$34.72	36.00%	\$25.85	\$46.57
Atlanta Management Unit		809.00	<u>\$21.94</u>	\$29.07	32.00%	<u> </u>	<u>\$41.2</u> 7
MACKINAW STATE FOREST	27	2,531.00	\$21.68	\$27.88	29.00%	\$14.00	\$46.57
Traverse City Management Unit	9	3,506.00	\$11.44	\$15.18	33.00%	\$11.35	\$22.06
Cadillac Management Unit	12	3,398.00	\$13.03	\$21.22	63.00%	\$14.00	\$29.38
PERE MARQUETTE STATE FOREST	21	6,904.00	\$12.22	\$18.15	49.00%	\$11.35	\$29.38
Roscommon Management Unit	13	5,215.00	\$14.22	\$20.39	43.00%	\$13.95	\$26.00
Grayling Management Unit	30	11,185.00	\$20.75	\$35.28	70.00%	\$17.00	\$60.33
Gladwin Management Unit		50.00_	\$20.98	\$25.00	19.00%	\$25.00_	\$25.00
AUSABLE STATE FOREST	45	16,450.00	\$18.68	\$30.53	63.00%	\$13.95	\$60.33
NORTHERN LOWER PENNINSULA	93	25,885.00	\$17.25	\$26.97	56.00%	\$11.35	\$60.33
STATEWIDE	122	39,038.00	\$25.14	\$35.70	42.00%	\$1.00	\$89.45

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)	2	33.00	\$28.35	<u>\$57.98</u>	105.00%	\$39.87	<u>\$139.4</u> 5
LAKE SUPERIOR STATE FOREST	2	33.00	\$28.35	\$57.98	105.00%	\$39.87	\$139.45
UPPER PENINSULA	2	33.00	\$28.35	\$57.98	105.00%	\$39.87	\$139.45
Gaylord Management Unit	1	2.00	\$2.75	\$6.00	118.00%	\$6.00	\$6.00
Atlanta Management Unit		51.00	\$5.00	\$5.01	0.00%	\$5.01	\$5.01_
MACKINAW STATE FOREST	2	53.00	\$4.92	\$5.05	3.00%	\$5.01	\$6.00
Traverse City Management Unit	2	275.00	\$11.03	<u>\$14.67</u>	33.00%	\$3.78	<u>\$15.0</u> 0
PERE MARQUETTE STATE FOREST	2	275.00	\$11.03	\$14.67	33.00%	\$3.78	\$15.00
Roscommon Management Unit	3	170.00	\$11.53	\$15.46	34.00%	\$10.71	\$33.46
Grayling Management Unit	7	302.00	\$8.04	\$16.67	107.00%	\$3.85	\$197.96
Gladwin Management Unit		237.00	<u>\$1</u> 0.00	\$12.00	20.00%	\$12.00	\$12.00
AUSABLE STATE FOREST	11	709.00	\$9.53	\$14.82	56.00%	\$3.85	\$197.96
NORTHERN LOWER PENNINSULA	15	1,037.00	\$9.69	\$14.28	47.00%	\$3.78	\$197.96
STATEWIDE	17	1,070.00	\$10.27	\$15.63	52.00%	\$3.78	\$197.96

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	17	5,801.00	\$22.46	\$26.88	20.00%	\$5.00	\$50.49
			\$42.53	\$53.43	26.00% _	\$10.40	\$74.75
COPPER COUNTRY STATE FOREST	33	26,577.00	\$38.15	\$47.64	25.00%	\$5.00	\$74.75
Gwinn Management Unit	19	18,948.00	\$32.28	\$48.01	49.00%	\$18.00	\$84.32
	15	3,555.00			31.00%	<u>\$14</u> . <u>10</u>	\$50.00
ESCANABA RIVER STATE FOREST	34	22,503.00	\$31.60	\$46.21	46.00%	\$14.10	\$84.32
Shingleton Management Unit	4	309.00	\$27.64	\$35.69	29.00%	\$22.00	\$45.75
Newberry Management Unit	8	2,199.00	\$27.67	\$30.90	12.00%	\$25.00	\$40.05
Sault Ste Marie (Naubinway Office)	5	1,375.00	\$34.47	\$36.09	5.00%	\$30.00	\$41.72
Sault Ste Marie (Soo Office)	9	2,831.00	\$19.43	\$28.26	45.00%	\$17.15	\$43.50
Sault Ste Marie (Drummond Island)	2	1,364.00				\$15.12	\$16.00
LAKE SUPERIOR STATE FOREST	28	8,078.00	\$23.69	\$28.44	20.00%	\$15.12	\$45.75
UPPER PENINSULA	95	57,158.00	\$33.53	\$44.36	32.00%	\$5.00	\$84.32
Gaylord Management Unit	18	11,257.00	\$21.13	\$27.44	30.00%	\$15.50	\$33.82
Pigeon River Country Management Unit	17	7,069.00	\$19.50	\$25.42	30.00%	\$14.00	\$43.40
Atlanta_Management Unit		<u>15,914.00</u>			<u>28.</u> 00% _	\$22.23	\$48.92
MACKINAW STATE FOREST	53	34,240.00	\$23.66	\$30.54	29.00%	\$14.00	\$48.92
Traverse City Management Unit	23	8,984.00	\$17.77	\$19.88	12.00%	\$13.50	\$29.38
Cadillac Management Unit		<u> </u>		\$24.26	23.00%	\$11.00	\$31.30
PERE MARQUETTE STATE FOREST	50	24,872.00	\$19.00	\$22.68	19.00%	\$11.00	\$31.30
Roscommon Management Unit	24	15,911.00	\$29.93	\$42.19	41.00%	\$28.16	\$54.02
Grayling Management Unit	35	11,115.00	\$23.48	\$32.50	38.00%	\$19.55	\$48.00
Gladwin Management Unit	9	<u>18,363.00</u>	\$16.14	\$27.13	68.00%	<u>\$16</u> . <u>15</u>	\$44.21
AUSABLE STATE FOREST	68	45,389.00	\$22.77	\$33.72	48.00%	\$16.15	\$54.02
NORTHERN LOWER PENNINSULA	171	104,501.00	\$22.16	\$30.05	36.00%	\$11.00	\$54.02
STATEWIDE	266	161,659.00	\$26.18	\$35.11	34.00%	\$5.00	\$84.32

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	20	25,630.00	\$14.09	\$16.54	17.00%	\$2.00	\$28.63
Crystal Falls Management Unit		<u>15,756.00</u>			43.00%		\$47.94
COPPER COUNTRY STATE FOREST	40	41,386.00	\$15.82	\$20.42	29.00%	\$1.00	\$47.94
Gwinn Management Unit	21	7,340.00	\$17.31	\$22.45	30.00%	\$10.00	\$43.47
Escanaba Management Unit		<u> </u>	\$24.38		27.00%	<u>\$16</u> . <u>35</u>	\$61.87_
ESCANABA RIVER STATE FOREST	38	19,700.00	\$21.75	\$27.77	28.00%	\$10.00	\$61.87
Shingleton Management Unit	8	6,970.00	\$20.73	\$26.20	26.00%	\$15.00	\$45.10
Newberry Management Unit	12	4,698.00	\$16.15	\$21.25	32.00%	\$13.95	\$30.50
Sault Ste Marie (Naubinway Office)	17	6,816.00	\$21.86	\$31.68	45.00%	\$20.80	\$41.52
Sault Ste Marie (Soo Office)	8	2,080.00	\$19.08	\$25.30	33.00%	\$18.15	\$37.39
Sault Ste Marie (Drummond Island)	2	1,475.00	\$12.24	\$12.98	6.00%	\$12.89	<u>\$13.00</u>
LAKE SUPERIOR STATE FOREST	47	22,039.00	\$19.38	\$25.87	33.00%	\$12.89	\$45.10
UPPER PENINSULA	125	83,125.00	\$18.17	\$23.61	30.00%	\$1.00	\$61.87
Gaylord Management Unit	18	8,179.00	\$27.49	\$37.06	35.00%	\$5.56	\$83.97
Pigeon River Country Management Unit	19	1,601.00	\$19.78	\$24.22	22.00%	\$15.00	\$44.49
Atlanta Management Unit		8,095.00			34.00%	<u>\$18.06</u>	
MACKINAW STATE FOREST	58	17,875.00	\$24.63	\$32.88	33.00%	\$5.56	\$83.97
Traverse City Management Unit	29	6,417.00	\$15.47	\$19.61	27.00%	\$11.95	\$34.71
Cadillac Management Unit		9,906.00		\$22.29	40.00%	\$9.00	\$88.38
PERE MARQUETTE STATE FOREST	61	16,323.00	\$15.77	\$21.24	35.00%	\$9.00	\$88.38
Roscommon Management Unit	27	4,656.00	\$21.02	\$27.48	31.00%	\$20.40	\$40.23
Grayling Management Unit	37	8,221.00	\$33.75	\$44.04	30.00%	\$26.50	\$73.75
Gladwin Management Unit	13	6,569.00		\$19.02	58.00%	\$12.00	\$37.72
AUSABLE STATE FOREST	77	19,446.00	\$23.38	\$31.62	35.00%	\$12.00	\$73.75
NORTHERN LOWER PENNINSULA	196	53,644.00	\$21.48	\$28.88	34.00%	\$5.56	\$88.38
STATEWIDE	321	136,769.00	\$19.47	\$25.67	32.00%	\$1.00	\$88.38

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MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	1,045.00	\$29.82	\$29.90		\$29.85	\$31.45
Crystal Falls Management Unit	1	40.00	\$26.05	\$29.90 \$26.05		\$26.05	\$26.05
COPPER COUNTRY STATE FOREST	$ \frac{1}{3}$	1,085.00	\$29.68			<u> </u>	\$31.45
Gwinn Management Unit	1	1,714.00	\$29.65	\$35.00	18.00%	\$35.00	\$35.00
Escanaba Management Unit	8	2,897.00	\$28.78	\$42.86	49.00%	\$29.35	\$66.33
ESCANABA RIVER STATE FOREST	9	4,611.00	\$29.10	\$39.94	37.00%	\$29.35	\$66.33
Sault Ste Marie (Soo Office)	1	389.00	\$29.35	\$30.00	2.00%	\$30.00	\$30.00
LAKE SUPERIOR STATE FOREST	1	389.00	\$29.35	\$30.00	2.00%	\$30.00	\$30.00
UPPER PENINSULA	13	6,085.00	\$29.22	\$37.49	28.00%	\$26.05	\$66.33
Gaylord Management Unit	5	437.00	\$22.76	\$25.86	14.00%	\$22.15	\$40.00
Pigeon River Country Management Unit	8	796.00	\$21.88	\$51.72	136.00%	\$20.00	\$61.11
Atlanta Management Unit	<u> 18</u>	<u> </u>			46.00%	\$28.50	\$84.06
MACKINAW STATE FOREST	31	10,558.00	\$28.88	\$43.40	50.00%	\$20.00	\$84.06
Traverse City Management Unit	19	5,369.00	\$11.90	\$14.20	19.00%	\$9.35	\$21.16
Cadillac Management Unit	27	16,888.00	\$21.10	\$26.91	28.00%	\$12.00	\$46.65
PERE MARQUETTE STATE FOREST	46	22,257.00	\$18.88	\$23.84	26.00%	\$9.35	\$46.65
Roscommon Management Unit	21	7,619.00	\$18.10	\$26.51	46.00%	\$17.30	\$34.75
Grayling Management Unit	41	11,326.00	\$23.06	\$34.43	49.00%	\$20.50	\$71.81
Gladwin Management Unit		4,760.00			27.00%	\$12.85	\$35.84
AUSABLE STATE FOREST	72	23,705.00	\$19.42	\$28.24	45.00%	\$12.85	\$71.81
NORTHERN LOWER PENNINSULA	149	56,520.00	\$20.98	\$29.34	40.00%	\$9.35	\$84.06
STATEWIDE	162	62,605.00	\$21.78	\$30.13	38.00%	\$9.35	\$84.06

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POLPWOOD III Colds (see general note 4)	<u> </u>						
MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	1,553.00	\$20.30	\$27.11	34.00%	\$4.50	\$51.37
Crystal Falls Management Unit		4 <u>,709.00</u>		\$20.20	<u>53.</u> 00% _		<u>\$71.75</u>
COPPER COUNTRY STATE FOREST	29	6,262.00	\$14.99	\$21.91	46.00%	\$3.77	\$71.75
Gwinn Management Unit	20	5,676.00	\$23.11	\$38.53	67.00%	\$13.50	\$71.53
Escanaba Management Unit		1 <u>,359.00</u>		\$27.02	9.00%	\$13.62	\$46.16_
ESCANABA RIVER STATE FOREST	34	7,035.00	\$23.41	\$36.30	55.00%	\$13.50	\$71.53
Shingleton Management Unit	5	1,626.00	\$30.42	\$33.27	9.00%	\$30.00	\$50.04
Newberry Management Unit	9	1,818.00	\$18.19	\$23.38	29.00%	\$16.75	\$31.06
Sault Ste Marie (Naubinway Office)	7	1,844.00	\$22.70	\$42.20	86.00%	\$22.40	\$56.23
Sault Ste Marie (Soo Office)	5	356.00	\$28.36	\$32.10	13.00%	\$30.57	\$43.51
Sault Ste Marie (Drummond Island)			\$23.05	\$23.86		\$23.86	\$23.86_
LAKE SUPERIOR STATE FOREST	27	5,826.00	\$23.80	\$32.64	37.00%	\$16.75	\$56.23
UPPER PENINSULA	90	19,123.00	\$20.78	\$30.48	47.00%	\$3.77	\$71.75
Gaylord Management Unit	3	596.00	\$24.26	\$25.22	4.00%	\$5.36	\$36.96
Pigeon River Country Management Unit	7	149.00	\$23.42	\$26.92	15.00%	\$20.00	\$41.00
Atlanta Management Unit	4			\$26.94	<u>26.</u> 00% _	\$26.39	
MACKINAW STATE FOREST	14	891.00	\$23.66	\$25.79	9.00%	\$5.36	\$41.00
Traverse City Management Unit	1	49.00	\$17.75	\$17.75	0.00%	\$17.75	\$17.75
Cadillac Management Unit			\$15.85	<u>\$16.91</u>		<u> </u>	
PERE MARQUETTE STATE FOREST	3	82.00	\$16.98	\$17.41	3.00%	\$16.61	\$17.75
Roscommon Management Unit	9	133.00	\$20.93	\$24.84	19.00%	\$20.20	\$40.38
Grayling Management Unit		1,062.00			62.00%	\$17.28	\$36.89
AUSABLE STATE FOREST	19	1,195.00	\$18.10	\$28.29	56.00%	\$17.28	\$40.38
NORTHERN LOWER PENNINSULA	36	2,168.00	\$20.34	\$26.85	32.00%	\$5.36	\$41.00
STATEWIDE	126	21,291.00	\$20.73	\$30.11	45.00%	\$3.77	\$71.75

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N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		<u>875.00</u>			<u>14.00%</u>	<u>\$10</u> . <u>15</u>	
ESCANABA RIVER STATE FOREST	9	875.00	\$17.95	\$20.48	14.00%	\$10.15	\$45.80
Shingleton Management Unit	2	166.00	\$5.93	\$14.86	151.00%	\$7.50	\$15.00
Newberry Management Unit	2	197.00	\$7.35	\$8.08	10.00%	\$8.01	\$8.11
Sault Ste Marie (Naubinway Office)	2	454.00	\$7.80	\$8.21	5.00%	\$8.11	\$9.27
Sault Ste Marie (Drummond Island)			\$4.30		224.00%	\$13.93_	
LAKE SUPERIOR STATE FOREST	7	938.00	\$6.92	\$10.10	46.00%	\$7.50	\$15.00
UPPER PENINSULA	16	1,813.00	\$12.25	\$15.11	23.00%	\$7.50	\$45.80
Gaylord Management Unit	2	596.00	\$7.17	\$8.82	23.00%	\$5.00	\$21.61
Pigeon River Country Management Unit	1	5.00	\$23.90	\$30.10	26.00%	\$30.10	\$30.10
Atlanta Management Unit			\$23.90	\$24.00	0.00%	\$24.00	\$24.00
MACKINAW STATE FOREST	4	640.00	\$8.32	\$9.91	19.00%	\$5.00	\$30.10
NORTHERN LOWER PENNINSULA	4	640.00	\$8.32	\$9.91	19.00%	\$5.00	\$30.10
STATEWIDE	20	2,453.00	\$11.22	\$13.75	23.00%	\$5.00	\$45.80

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	134.00	\$11.78	\$14.61	24.00%	\$2.75	\$41.78
Crystal Falls Management Unit		<u>170.00</u>			200.00% _	<u> </u>	\$42.86_
COPPER COUNTRY STATE FOREST	5	304.00	\$12.29	\$27.76	126.00%	\$2.75	\$42.86
Gwinn Management Unit	10	557.00		\$18.17	28.00%		\$34.50
ESCANABA RIVER STATE FOREST	10	557.00	\$14.15	\$18.17	28.00%	\$9.00	\$34.50
Shingleton Management Unit	4	324.00	\$14.18	\$18.41	30.00%	\$15.65	\$24.56
Newberry Management Unit	3	209.00	\$18.09	\$19.08	5.00%	\$18.61	\$20.50
Sault Ste Marie (Naubinway Office)	6	203.00	\$13.75	\$14.62	6.00%	\$11.10	\$18.32
Sault Ste Marie (Soo Office)	6	347.00	\$13.79	\$17.83	29.00%	\$13.60	\$20.00
Sault Ste Marie (Drummond Island)			\$9.05		4.00%	\$9.37	\$9.37_
LAKE SUPERIOR STATE FOREST	20	1,243.00	\$14.00	\$16.58	18.00%	\$9.37	\$24.56
UPPER PENINSULA	35	2,104.00	\$13.79	\$18.62	35.00%	\$2.75	\$42.86
Gaylord Management Unit	5	125.00	\$15.24	\$17.19	13.00%	\$14.06	\$21.61
Pigeon River Country Management Unit	3	25.00	\$21.51	\$25.02	16.00%	\$24.00	\$25.43
Atlanta Management Unit	4	<u> </u>	\$23.11	\$28.17	22.00%	\$20.84_	\$32.80
MACKINAW STATE FOREST	12	266.00	\$19.26	\$22.71	18.00%	\$14.06	\$32.80
Traverse City Management Unit	1	8.00	\$21.35	\$28.00	31.00%	\$28.00	\$28.00
Cadillac Management Unit	3	<u>114.00</u>	\$21.03	\$45.24	115.00% _	\$20.00	\$79.43
PERE MARQUETTE STATE FOREST	4	122.00	\$21.05	\$44.11	110.00%	\$20.00	\$79.43
Roscommon Management Unit	2	17.00	\$13.89	\$17.60	27.00%	\$16.25	\$22.00
Grayling Management Unit	6	148.00	\$15.56	\$15.64	1.00%	\$11.85	\$18.23
				<u>\$40.75</u>	188.00%	\$15.00	\$54.19
AUSABLE STATE FOREST	10	235.00	\$15.02	\$23.26	55.00%	\$11.85	\$54.19
NORTHERN LOWER PENNINSULA	26	623.00	\$18.01	\$27.11	51.00%	\$11.85	\$79.43
STATEWIDE	61	2,727.00	\$14.76	\$20.56	39.00%	\$2.75	\$79.43

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POLPWOOD in Cords (see general note 4	·)						
RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	3,038.00	\$56.06	\$64.87	16.00%	\$55.85	\$90.75
	6	7,346.00	\$52.35	\$90.11	72.00%	\$44.26	\$94.48_
COPPER COUNTRY STATE FOREST	11	10,384.00	\$53.44	\$82.72	55.00%	\$44.26	\$94.48
Gwinn Management Unit	6	1,550.00	\$47.93	\$61.06	27.00%	\$46.28	\$68.60
Escanaba Management Unit	10	1,237.00	<u>\$5</u> 0.38	\$62.43	24.00%	\$34.35	\$86.36
ESCANABA RIVER STATE FOREST	16	2,787.00	\$49.02	\$61.67	26.00%	\$34.35	\$86.36
Shingleton Management Unit	4	10,189.00	\$51.61	\$73.95	43.00%	\$45.00	\$97.25
Newberry Management Unit	5	9,018.00	\$73.98	\$93.13	26.00%	\$82.12	\$103.14
Sault Ste Marie (Naubinway Office)	3	4,992.00	\$83.41	\$105.17	26.00%	\$91.81	\$112.26
Sault Ste Marie (Soo Office)	4	4,095.00		\$92.47	38.00%	\$66.00	\$93.00
LAKE SUPERIOR STATE FOREST	16	28,294.00	\$66.58	\$88.25	33.00%	\$45.00	\$112.26
UPPER PENINSULA	43	41,465.00	\$62.11	\$85.08	37.00%	\$34.35	\$112.26
Gaylord Management Unit	15	4,725.00	\$51.23	\$55.74	9.00%	\$37.00	\$84.00
Pigeon River Country Management Unit	11	1,687.00	\$48.61	\$68.27	40.00%	\$49.84	\$82.16
Atlanta Management Unit		3,141.00	\$44.82	<u>\$61.46</u>	37.00% _	<u> </u>	\$75.19_
MACKINAW STATE FOREST	42	9,553.00	\$48.66	\$59.83	23.00%	\$37.00	\$84.00
Traverse City Management Unit	22	6,486.00	\$34.68	\$51.60	49.00%	\$32.87	\$75.03
Cadillac Management Unit		11,024.00	\$36.04	\$59.38	65.00%	\$19.00	\$72.03
PERE MARQUETTE STATE FOREST	45	17,510.00	\$35.54	\$56.50	59.00%	\$19.00	\$75.03
Roscommon Management Unit	15	3,300.00	\$44.25	\$60.12	36.00%	\$43.20	\$74.67
Grayling Management Unit	41	14,330.00	\$40.93	\$77.92	90.00%	\$32.00	\$166.12
Gladwin Management Unit	3	98.00	\$32.38	\$34.16		\$32.05	\$35.00_
AUSABLE STATE FOREST	59	17,728.00	\$41.50	\$74.37	79.00%	\$32.00	\$166.12
NORTHERN LOWER PENNINSULA	146	44,791.00	\$40.70	\$64.28	58.00%	\$19.00	\$166.12
STATEWIDE	189	86,256.00	\$50.99	\$74.28	46.00%	\$19.00	\$166.12

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit		25.00	\$22.25	\$24.00	8.00%	\$24.00	\$24.00
MACKINAW STATE FOREST	1	25.00	\$22.25	\$24.00	8.00%	\$24.00	\$24.00
Grayling Management Unit		540.00	\$29.58	\$45.89	55.00%	\$25.60	<u>\$92.29</u>
AUSABLE STATE FOREST	8	540.00	\$29.58	\$45.89	55.00%	\$25.60	\$92.29
NORTHERN LOWER PENNINSULA	9	565.00	\$29.25	\$44.92	54.00%	\$24.00	\$92.29
STATEWIDE	9	565.00	\$29.25	\$44.92	54.00%	\$24.00	\$92.29

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	230.00	\$17.86	\$35.77	100.00%	\$1.00	\$37.19
Crystal Falls Management Unit	9	3,032.00		<u>\$4.07</u>	171.00%		\$24.40_
COPPER COUNTRY STATE FOREST	11	3,262.00	\$2.65	\$6.30	138.00%	\$1.00	\$37.19
Gwinn Management Unit	8	650.00	\$20.40	\$28.48	40.00%	\$14.25	\$32.34
Escanaba Management Unit	<u></u> 11 _			\$15.98	33.00%		\$30.92
ESCANABA RIVER STATE FOREST	19	1,029.00	\$17.30	\$23.88	38.00%	\$6.40	\$32.34
Shingleton Management Unit	1	567.00	\$6.85	\$15.00	119.00%	\$15.00	\$15.00
Sault Ste Marie (Naubinway Office)	1	32.00	\$10.30	\$15.00	46.00%	\$15.00	\$15.00
Sault Ste Marie (Soo Office)		<u>18.0</u> 0	<u> </u>			<u>\$10</u> . <u>15</u>	\$10.15_
LAKE SUPERIOR STATE FOREST	3	617.00	\$7.13	\$14.86	108.00%	\$10.15	\$15.00
UPPER PENINSULA	33	4,908.00	\$6.29	\$11.06	76.00%	\$1.00	\$37.19
Gaylord Management Unit	2	80.00	\$10.15	\$19.12	88.00%	\$6.06	\$93.14
Atlanta Management Unit	1	7.00	\$16.00	<u> </u>	848.00%	\$151.70	\$151.70
MACKINAW STATE FOREST	3	87.00	\$10.62	\$29.79	181.00%	\$6.06	\$151.70
Grayling Management Unit	1	11.00	\$28.95	\$30.49	5.00%	\$30.49	\$30.49
Gladwin Management Unit	2	98.00_	\$29.50	\$30.71		\$30.00	\$35.00
AUSABLE STATE FOREST	3	109.00	\$29.44	\$30.69	4.00%	\$30.00	\$35.00
NORTHERN LOWER PENNINSULA	6	196.00	\$21.09	\$30.29	44.00%	\$6.06	\$151.70
STATEWIDE	39	5,104.00	\$6.85	\$11.80	72.00%	\$1.00	\$151.70

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	177.00	\$37.67	\$39.07	4.00%	\$37.50	\$42.52
Crystal Falls Management Unit		<u> </u>	\$36.60	\$38.59		\$31.05	\$40.35
COPPER COUNTRY STATE FOREST	6	367.00	\$37.12	\$38.82	5.00%	\$31.05	\$42.52
Gwinn Management Unit	4	744.00	\$36.87	\$41.20	12.00%	\$29.50	\$58.67
Escanaba Management Unit	12	3,203.00	\$36.94	<u> </u>	30.00%	<u>\$18</u> . <u>15</u>	
ESCANABA RIVER STATE FOREST	16	3,947.00	\$36.93	\$46.67	26.00%	\$18.15	\$74.15
Shingleton Management Unit	4	1,878.00	\$18.83	\$23.18	23.00%	\$21.00	\$32.85
Newberry Management Unit	7	3,851.00	\$27.50	\$28.34	3.00%	\$21.46	\$30.04
Sault Ste Marie (Naubinway Office)	1	450.00	\$22.70	\$22.70	0.00%	\$22.70	\$22.70
Sault Ste Marie (Soo Office)		338.00	\$21.64	\$25.94	20.00%	\$22.00	\$29.09
LAKE SUPERIOR STATE FOREST	15	6,517.00	\$24.36	\$26.34	8.00%	\$21.00	\$32.85
UPPER PENINSULA	37	10,831.00	\$29.38	\$34.17	16.00%	\$18.15	\$74.15
Gaylord Management Unit	9	561.00	\$26.17	\$30.73	17.00%	\$21.00	\$45.60
Pigeon River Country Management Unit	13	740.00	\$26.87	\$33.23	24.00%	\$26.00	\$105.16
Atlanta Management Unit	15	1 <u>,43</u> 0.00	\$29.23		30.00%	\$23.56_	
MACKINAW STATE FOREST	37	2,731.00	\$27.96	\$35.29	26.00%	\$21.00	\$105.16
Traverse City Management Unit	21	3,127.00	\$13.57	\$16.67	23.00%	\$13.20	\$30.93
Cadillac Management Unit	16	3,584.00	\$18.03	\$22.55	25.00%	<u>\$16.60</u>	\$43.82
PERE MARQUETTE STATE FOREST	37	6,711.00	\$15.95	\$19.81	24.00%	\$13.20	\$43.82
Roscommon Management Unit	16	2,413.00	\$20.92	\$31.93	53.00%	\$20.60	\$75.59
Grayling Management Unit	36	4,842.00	\$28.01	\$40.99	46.00%	\$24.00	\$98.25
Gladwin Management Unit		542.00		\$13.23	32.00%	<u>\$11</u> .00	\$22.44
AUSABLE STATE FOREST	57	7,797.00	\$24.56	\$36.26	48.00%	\$11.00	\$98.25
NORTHERN LOWER PENNINSULA	131	17,239.00	\$21.75	\$29.70	37.00%	\$11.00	\$105.16
STATEWIDE	168	28,070.00	\$24.69	\$31.43	27.00%	\$11.00	\$105.16