

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2019 TO 3/31/2020

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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AMERICAN ELM (02)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit		1.50		\$6,700.00	11,864.00%	\$6,700.00	\$6,700.00
MACKINAW STATE FOREST	1	1.50	\$56.00	\$6,700.00	11,864.00%	\$6,700.00	\$6,700.00
NORTHERN LOWER PENNINSULA	1	1.50	\$56.00	\$6,700.00	11,864.00%	\$6,700.00	\$6,700.00
STATEWIDE	1	1.50	\$56.00	\$6,700.00	11,864.00%	\$6,700.00	\$6,700.00
BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO		MAXIMUM SOLD PRICE
BALSAM FIR (20)		TOTAL VOLUME					
BALSAM FIR (20)		TOTAL VOLUME (2)	ADVERTISED		FROM COL. 3 TO		
BALSAM FIR (20)  Cadillac Management Unit	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4 (5)	SOLD PRICE	SOLD PRICE
	SOLD	(2)	ADVERTISED PRICE (3)	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5) 31.00%	SOLD PRICE (6)	SOLD PRICE (7)
Cadillac Management Unit	SOLD	(2) 17.80_	ADVERTISED PRICE (3) \$20.00	SOLD PRICE (4)\$26.15	FROM COL. 3 TO COL. 4 (5)  31.00% 31.00%	SOLD PRICE (6) \$26.15	SOLD PRICE (7) \$26.15

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	425.40	\$89.65	\$115.74	29.00%	\$35.00	\$126.65
Crystal Falls Management Unit	9	1 <u>,525.7</u> 0_	\$144.67	\$185.31	28.00%	\$93.00	<u>\$278.50</u>
COPPER COUNTRY STATE FOREST	18	1,951.10	\$132.67	\$170.14	28.00%	\$35.00	\$278.50
Gwinn Management Unit	4	33.70	\$142.49	\$184.52	29.00%	\$112.00	\$222.21
	5	142.90	\$122.75	\$150.64	23.00%	<u>\$116</u> .00	\$210.94
ESCANABA RIVER STATE FOREST	9	176.60	\$126.51	\$157.11	24.00%	\$112.00	\$222.21
Newberry Management Unit	2	13.60	\$131.18	\$158.17	21.00%	\$115.00	\$196.54
Sault Ste Marie (Naubinway Office)	1	27.30	\$133.00	\$229.11	72.00%	\$229.11	\$229.11
Sault Ste Marie (Soo Office)	2	20.70	<u>\$11</u> 2.63	\$229.14	103.00%	\$124.00	\$327.40
LAKE SUPERIOR STATE FOREST	5	61.60	\$125.75	\$213.46	70.00%	\$115.00	\$327.40
UPPER PENINSULA	32	2,189.30	\$131.98	\$170.31	29.00%	\$35.00	\$327.40
Gaylord Management Unit	9	939.30	\$63.92	\$72.09	13.00%	\$58.00	\$102.30
Pigeon River Country Management Unit	1	5.40	\$63.00	\$80.00	27.00%	\$80.00	\$80.00
Atlanta Management Unit		47.30			16.00%	<u> </u>	<u>\$130.05</u>
MACKINAW STATE FOREST	15	992.00	\$63.59	\$71.86	13.00%	\$44.00	\$130.05
Traverse City Management Unit	11	394.40	\$95.27	\$125.14	31.00%	\$80.00	\$164.45
Cadillac Management Unit	4	178.40	\$100.52	\$102.56		\$100.00	<u>\$113.76</u>
PERE MARQUETTE STATE FOREST	15	572.80	\$96.90	\$118.11	22.00%	\$80.00	\$164.45
Roscommon Management Unit	1	7.10	\$88.00	\$88.00	0.00%	\$88.00	\$88.00
Grayling Management Unit	1	95.50	<u>\$51.00</u>	\$85.00	67.00%	\$85.00	<u>\$85.00</u>
AUSABLE STATE FOREST	2	102.60	\$53.56	\$85.21	59.00%	\$85.00	\$88.00
NORTHERN LOWER PENNINSULA	32	1,667.40	\$74.42	\$88.57	19.00%	\$44.00	\$164.45
STATEWIDE	64	3,856.70	\$107.09	\$134.97	26.00%	\$35.00	\$327.40

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
	(1)						
Shingleton Management Unit	1	1.40	\$85.00	\$85.00		\$85.00	\$85.00
Newberry Management Unit	_ <u> </u>	<u> </u>	<u> \$81.00</u> _	<u>\$99.98</u>	<u> 23.00%</u> _	<u>\$99</u> . <u>98</u>	<u>\$99.98</u>
LAKE SUPERIOR STATE FOREST	2	7.40	\$81.76	\$97.15	19.00%	\$85.00	\$99.98
UPPER PENINSULA	2	7.40	\$81.76	\$97.15	19.00%	\$85.00	\$99.98
Gaylord Management Unit	3	133.40	\$71.70	\$71.70	0.00%	\$52.00	\$86.00
_Atlanta Management Unit		13.30_		\$69.00	0.00% _	\$69.00	\$69.00
MACKINAW STATE FOREST		146.70	\$71.45	\$71.45	0.00%	\$52.00	\$86.00
Traverse City Management Unit	12	186.70	\$78.58	\$98.27	25.00%	\$63.00	\$232.94
_Cadillac Management Unit	6	91.70_		\$83.32	14.00%	\$73.00	\$109.12
PERE MARQUETTE STATE FOREST	18	278.40	\$76.67	\$93.35	22.00%	\$63.00	\$232.94
Grayling Management Unit	1	103.60	\$51.00	\$110.00	116.00%	\$110.00	\$110.00
Gladwin Management Unit		0.70_		\$195.62	133.00%	\$195.62	<u>\$195.62</u>
AUSABLE STATE FOREST	2	104.30	\$51.22	\$110.57	116.00%	\$110.00	\$195.62
NORTHERN LOWER PENNINSULA	24	529.40	\$70.21	\$90.67	29.00%	\$52.00	\$232.94
STATEWIDE	26	536.80	\$70.37	\$90.76	29.00%	\$52.00	\$232.94

BLACK ASH (41)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	7.40	\$49.30	\$59.76	21.00%	\$50.00	\$75.00
Crystal Falls Management Unit		11.80_		<u>\$78.84</u>	154.00%	\$78.84	
COPPER COUNTRY STATE FOREST	4	19.20	\$38.05	\$71.49	88.00%	\$50.00	\$78.84
Escanaba Management Unit	1	2.30	\$56.00	\$56.00	0.00%	<u>\$56</u> .00	\$56.00
ESCANABA RIVER STATE FOREST	1	2.30	\$56.00	\$56.00	0.00%	\$56.00	\$56.00
UPPER PENINSULA	5	21.50	\$39.97	\$69.83	75.00%	\$50.00	\$78.84
STATEWIDE	5	21.50	\$39.97	\$69.83	75.00%	\$50.00	\$78.84

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	36.20	\$143.33	\$148.89	4.00%	\$68.00	\$308.77
Crystal Falls Management Unit			<u> </u>	<u></u> <u> \$115.00</u>		\$115.00	<u>\$115.00</u>
COPPER COUNTRY STATE FOREST	6	62.10	\$131.52	\$134.76	2.00%	\$68.00	\$308.77
Gwinn Management Unit	4	2.20	\$156.55	\$160.38	2.00%	\$105.00	\$204.74
ESCANABA RIVER STATE FOREST	4	2.20	\$156.55	\$160.38	2.00%	\$105.00	\$204.74
Shingleton Management Unit	2	104.10	\$197.00	\$250.05	27.00%	\$250.00	\$300.01
Newberry Management Unit	2	6.30	\$199.98	\$268.02	34.00%	\$201.00	\$290.84
Sault Ste Marie (Naubinway Office)		34.40_	\$197.00	\$328.08	67.00%	\$328.08	\$328.08
LAKE SUPERIOR STATE FOREST	5	144.80	\$197.13	\$269.37	37.00%	\$201.00	\$328.08
UPPER PENINSULA	15	209.10	\$177.22	\$228.24	29.00%	\$68.00	\$328.08
Gaylord Management Unit	3	40.30	\$197.25	\$222.08	13.00%	\$180.00	\$394.21
MACKINAW STATE FOREST	3	40.30	\$197.25	\$222.08	13.00%	\$180.00	\$394.21
Traverse City Management Unit	10	93.00	\$124.45	\$296.00	138.00%	\$99.00	\$660.06
Cadillac Management Unit	3	26.00_	\$139.44	\$171.77	23.00%	\$112.00	<u>\$180.5</u> 1
PERE MARQUETTE STATE FOREST	13	119.00	\$127.72	\$268.86	111.00%	\$99.00	\$660.06
NORTHERN LOWER PENNINSULA	16	159.30	\$145.31	\$257.03	77.00%	\$99.00	\$660.06
STATEWIDE	31	368.40	\$163.42	\$240.69	47.00%	\$68.00	\$660.06
GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)

GREEN ASH (42)	# OI OALLO	TOTAL VOLUME	AVLIVAGE	AVLINAGE	70 CHANGE	IVIIIVIIVIOIVI	IMAXIIMOIM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	113.30	\$73.00	\$73.00	0.00%	\$40.00	\$86.00
ESCANABA RIVER STATE FOREST	4	113.30	\$73.00	\$73.00	0.00%	\$40.00	\$86.00
UPPER PENINSULA	4	113.30	\$73.00	\$73.00	0.00%	\$40.00	\$86.00
STATEWIDE	4	113.30	\$73.00	\$73.00	0.00%	\$40.00	\$86.00

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SAWTIMBER in MBF (see general note 3)

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	2	8.40	\$78.05		17.00%	\$33.97	\$68.10
COPPER COUNTRY STATE FOREST	2	8.40	\$78.05	\$64.85	-17.00%	\$33.97	\$68.10
UPPER PENINSULA	2	8.40	\$78.05	\$64.85	-17.00%	\$33.97	\$68.10
Gaylord Management Unit	3	7.60	\$39.32	\$44.05	12.00%	\$41.00	\$45.00
MACKINAW STATE FOREST	3	7.60	\$39.32	\$44.05	12.00%	\$41.00	\$45.00
Traverse City Management Unit	2	23.70	\$23.00	\$26.10	13.00%	\$26.00	\$28.58
Cadillac Management Unit	5	247.90	\$27.96	\$36.71	31.00%	\$27.75	\$40.72
PERE MARQUETTE STATE FOREST	7	271.60	\$27.52	\$35.79	30.00%	\$26.00	\$40.72
Roscommon Management Unit	6	186.70	\$30.74	\$40.88	33.00%	\$32.00	\$49.87
Grayling Management Unit		81.90		\$56.01	27.00%	\$45.00	\$57.99
AUSABLE STATE FOREST	8	268.60	\$34.81	\$45.50	31.00%	\$32.00	\$57.99
NORTHERN LOWER PENNINSULA	18	547.80	\$31.26	\$40.66	30.00%	\$26.00	\$57.99
STATEWIDE	20	556.20	\$31.97	\$41.03	28.00%	\$26.00	\$68.10

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit		<u> 1.30</u> _		<u>\$86.59</u>		<u>\$86</u> . <u>59</u>	\$86.59_
ESCANABA RIVER STATE FOREST	1	1.30	\$86.00	\$86.59	1.00%	\$86.59	\$86.59
UPPER PENINSULA	1	1.30	\$86.00	\$86.59	1.00%	\$86.59	\$86.59
Gaylord Management Unit	24	1,408.80	\$53.80	\$73.23	36.00%	\$42.00	\$126.48
Pigeon River Country Management Unit	6	315.30	\$57.28	\$63.57	11.00%	\$58.00	\$67.55
Atlanta Management Unit	16	1,006.00	\$87.40	<u> </u>	15.00%	\$55.00	<u>\$150.63</u>
MACKINAW STATE FOREST	46	2,730.10	\$66.58	\$82.11	23.00%	\$42.00	\$150.63
Traverse City Management Unit	25	2,026.60	\$122.74	\$160.64	31.00%	\$89.00	\$329.00
_Cadillac Management Unit	24	3,362.70	\$104.20	\$137.72	32.00%	\$80.00	\$224.14
PERE MARQUETTE STATE FOREST	49	5,389.30	\$111.17	\$146.33	32.00%	\$80.00	\$329.00
Roscommon Management Unit	17	1,857.60	\$69.58	\$98.28	41.00%	\$68.00	\$135.73
Grayling Management Unit		<u>168.40</u>		\$76.83	26.00%	\$52.00	<u>\$131.80</u>
AUSABLE STATE FOREST	22	2,026.00	\$68.85	\$96.49	40.00%	\$52.00	\$135.73
NORTHERN LOWER PENNINSULA	117	10,145.40	\$90.72	\$119.10	31.00%	\$42.00	\$329.00
STATEWIDE	118	10,146.70	\$90.72	\$119.09	31.00%	\$42.00	\$329.00

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	61.90	\$144.56	<u> </u>	34.00%	\$175.00	\$200.00
ESCANABA RIVER STATE FOREST	4	61.90	\$144.56	\$194.11	34.00%	\$175.00	\$200.00
UPPER PENINSULA	4	61.90	\$144.56	\$194.11	34.00%	\$175.00	\$200.00
Gaylord Management Unit	1	38.60	\$85.00	\$90.41	6.00%	\$90.41	\$90.41
Atlanta Management Unit	9	429.20_		\$128.56	31.00%	\$99.00	<u>\$181.94</u>
MACKINAW STATE FOREST	10	467.80	\$96.73	\$125.41	30.00%	\$90.41	\$181.94
Traverse City Management Unit	1	107.90	\$92.00	\$94.00	2.00%	\$94.00	\$94.00
Cadillac Management Unit		975.80	<u>\$157.12</u>	\$182.78	<u> 16.00%</u>	<u>\$130.00</u>	\$465.98
PERE MARQUETTE STATE FOREST	9	1,083.70	\$150.63	\$173.94	15.00%	\$94.00	\$465.98
Roscommon Management Unit	18	1,352.70	\$127.53	\$170.65	34.00%	\$129.00	\$363.68
Grayling Management Unit	22	2,382.90	\$186.68	\$256.29	37.00%	\$107.33	\$458.90
Gladwin Management Unit			<u>\$75.03</u>	<u> </u>	3.00%	\$75.00	\$80.00
AUSABLE STATE FOREST	42	3,907.50	\$161.29	\$218.76	36.00%	\$75.00	\$458.90
NORTHERN LOWER PENNINSULA	61	5,459.00	\$153.65	\$201.86	31.00%	\$75.00	\$465.98
STATEWIDE	65	5,520.90	\$153.54	\$201.78	31.00%	\$75.00	\$465.98

N. WHITE CEDAR (25)	SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE		% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)		6.70_		\$27.00	0.00%	<u>\$27</u> .00	\$27.00
LAKE SUPERIOR STATE FOREST	1	6.70	\$27.00	\$27.00	0.00%	\$27.00	\$27.00
UPPER PENINSULA	1	6.70	\$27.00	\$27.00	0.00%	\$27.00	\$27.00
Gaylord Management Unit	1	2.10	\$18.00	\$24.00	33.00%	\$24.00	\$24.00
Pigeon River Country Management Unit	3	11.90	\$42.17	\$49.26	17.00%	\$38.00	\$60.45
_Atlanta Management Unit		5.30_	\$21.00	\$23.28	<u> 11.00%</u> _	\$23.28	\$23.28
MACKINAW STATE FOREST	5	19.30	\$33.73	\$39.38	17.00%	\$23.28	\$60.45
NORTHERN LOWER PENNINSULA	5	19.30	\$33.73	\$39.38	17.00%	\$23.28	\$60.45
STATEWIDE	6	26.00	\$31.99	\$36.19	13.00%	\$23.28	\$60.45

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SAWTIMBER in MBF (see general note 3)

STATEWIDE

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	29.80	\$46.97	\$50.25		\$22.00	\$150.37
Crystal Falls Management Unit		<u> </u>	<u>\$7</u> 3.58	<u>\$104.29</u>	42.00% _	<u>\$65</u> .91	<u> </u>
COPPER COUNTRY STATE FOREST	14	99.20	\$65.59	\$88.06	34.00%	\$22.00	\$151.15
Gwinn Management Unit	4	36.40	\$73.85	\$143.61	94.00%	\$76.00	\$168.97
Escanaba Management Unit		49.90	\$80.33	\$90.77	13.00%	\$67.35	<u>\$150.86</u>
ESCANABA RIVER STATE FOREST	9	86.30	\$77.60	\$113.05	46.00%	\$67.35	\$168.97
Shingleton Management Unit	3	14.60	\$77.02	\$138.49	80.00%	\$77.00	\$150.00
Newberry Management Unit	2	6.00	\$72.80	\$74.20	2.00%	\$73.00	\$77.00
Sault Ste Marie (Naubinway Office)	3	35.00	\$76.90	\$79.34	3.00%	\$67.00	\$88.00
Sault Ste Marie (Soo Office)	2	31.60	\$56.91	\$57.15	0.00%	\$56.00	\$70.00
Sault Ste Marie (Drummond Island)		9.90	\$49.00	\$50.73		\$50.73	\$50.73
LAKE SUPERIOR STATE FOREST	11	97.10	\$67.31	\$77.78	16.00%	\$50.73	\$150.00
UPPER PENINSULA	34	282.60	\$69.85	\$92.16	32.00%	\$22.00	\$168.97
Gaylord Management Unit	4	7.40	\$52.51	\$54.40	4.00%	\$39.00	\$59.00
Atlanta Management Unit		1.30	\$40.00	\$63.64	59.00%	\$63.64	\$63.64
MACKINAW STATE FOREST	5	8.70	\$50.64	\$55.78	10.00%	\$39.00	\$63.64
Traverse City Management Unit	4	12.60	\$35.81	\$48.92	37.00%	\$40.00	\$57.56
Cadillac Management Unit		6.40				<u> </u>	\$40.46
PERE MARQUETTE STATE FOREST	5	19.00	\$37.22	\$46.07	24.00%	\$40.00	\$57.56
NORTHERN LOWER PENNINSULA	10	27.70	\$41.44	\$49.12	19.00%	\$39.00	\$63.64

\$67.31

\$88.32

31.00%

\$22.00

\$168.97

310.30

44

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	17	1,049.80	\$206.45	\$244.32		\$30.00	\$413.03
Crystal Falls Management Unit		<u></u>		<u>\$158.88</u>		<u> </u>	<u>\$256.43</u>
COPPER COUNTRY STATE FOREST	28	1,277.40	\$184.55	\$229.10	24.00%	\$30.00	\$413.03
Gwinn Management Unit	12	253.10	\$51.70	\$108.22	109.00%	\$25.00	\$160.30
Escanaba Management Unit		420.90	\$173.37	<u>\$218.80</u>	26.00%	\$83.00	\$255.81
ESCANABA RIVER STATE FOREST	23	674.00	\$127.68	\$177.28	39.00%	\$25.00	\$255.81
Shingleton Management Unit	6	260.90	\$134.19	\$218.61	63.00%	\$80.00	\$225.00
Newberry Management Unit	6	153.40	\$110.96	\$170.71	54.00%	\$85.00	\$187.27
Sault Ste Marie (Naubinway Office)	5	96.80	\$147.06	\$273.18	86.00%	\$180.00	\$305.01
Sault Ste Marie (Soo Office)		5.50	\$123.91	\$204.99	65.00%	\$113.00	\$365.96
LAKE SUPERIOR STATE FOREST	19	516.60	\$129.59	\$214.47	65.00%	\$80.00	\$365.96
UPPER PENINSULA	70	2,468.00	\$157.52	\$211.88	35.00%	\$25.00	\$413.03
Gaylord Management Unit	19	459.50	\$89.98	\$93.27	4.00%	\$70.00	\$125.56
Pigeon River Country Management Unit	2	14.70	\$73.57	\$75.35	2.00%	\$74.00	\$80.00
Atlanta Management Unit		<u> </u>	\$105.65	\$123.09		<u>\$86</u> .00	\$178.30
MACKINAW STATE FOREST	31	613.60	\$93.15	\$99.61	7.00%	\$70.00	\$178.30
Traverse City Management Unit	30	772.10	\$114.14	\$158.62	39.00%	\$84.00	\$224.34
Cadillac Management Unit	22	1 <u>,301.90</u>		<u></u> <u>\$131.55</u>	33.00%	\$83.00	\$180.51
PERE MARQUETTE STATE FOREST	52	2,074.00	\$104.72	\$141.63	35.00%	\$83.00	\$224.34
Roscommon Management Unit	14	407.50	\$65.91	\$81.63	24.00%	\$65.00	\$144.04
Grayling Management Unit	12	356.00	\$70.05	\$90.56	29.00%	\$49.00	\$100.32
Gladwin Management Unit		104.50			24.00%	\$39.00	\$102.26
AUSABLE STATE FOREST	31	868.00	\$64.62	\$81.60	26.00%	\$39.00	\$144.04
NORTHERN LOWER PENNINSULA	114	3,555.60	\$92.94	\$119.72	29.00%	\$39.00	\$224.34
STATEWIDE	184	6,023.60	\$119.40	\$157.48	32.00%	\$25.00	\$413.03

# AVERAGE STUMPAGE PRICE REPORT 07/01/2019 to 3/31/2020

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RED OAK (08)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	27.80	\$160.95	\$161.67	0.00%	\$161.00	\$175.33
Crystal Falls Management Unit	1	1.30	\$139.00	\$139.00		\$139.00	\$139.00
COPPER COUNTRY STATE FOREST	<u> </u>	29.10	\$159.97	<u> </u>	0.00%	\$139.00	\$175.33
Gwinn Management Unit	1	174.90	\$158.00	\$260.00	65.00%	\$260.00	\$260.00
Escanaba Management Unit	3	271.30	\$162.43	\$221.14	36.00%	\$200.00	\$225.00
ESCANABA RIVER STATE FOREST	4	446.20	\$160.69	\$236.37	47.00%	\$200.00	\$260.00
Sault Ste Marie (Soo Office)	1	41.50	\$160.00	\$327.64	105.00%	\$327.64	\$327.64
LAKE SUPERIOR STATE FOREST	1	41.50	\$160.00	\$327.64	105.00%	\$327.64	\$327.64
UPPER PENINSULA	8	516.80	\$160.60	\$239.44	49.00%	\$139.00	\$327.64
Gaylord Management Unit	5	198.30	\$211.22	\$228.74	8.00%	\$201.68	\$268.40
Pigeon River Country Management Unit	7	1,040.10	\$167.17	\$226.07	35.00%	\$167.00	\$260.39
Atlanta Management Unit		1,740.20	\$211.22	\$264.86	25.00%	<u>\$55</u> .00	\$388.04
MACKINAW STATE FOREST	30	2,978.60	\$195.84	\$248.91	27.00%	\$55.00	\$388.04
Traverse City Management Unit	23	2,350.10	\$177.44	\$226.53	28.00%	\$124.00	\$573.03
Cadillac Management Unit	18	3,068.60	\$204.65	\$243.45	19.00%	\$174.27	\$401.20
PERE MARQUETTE STATE FOREST	41	5,418.70	\$192.85	\$236.11	22.00%	\$124.00	\$573.03
Roscommon Management Unit	10	1,184.10	\$248.92	\$281.93	13.00%	\$247.00	\$403.07
Grayling Management Unit	4	841.90	\$289.35	\$309.09	7.00%	\$262.00	\$348.27
Gladwin Management Unit			\$276.44	<u>\$478.56</u>	<u>73.00%</u>	\$451.43	<u>\$745.62</u>
AUSABLE STATE FOREST	17	2,390.50	\$267.36	\$321.48	20.00%	\$247.00	\$745.62
NORTHERN LOWER PENNINSULA	88	10,787.80	\$210.18	\$258.56	23.00%	\$55.00	\$745.62
STATEWIDE	96	11,304.60	\$207.92	\$257.69	24.00%	\$55.00	\$745.62

07/01/2019 to 3/31/2020

SAWTIMBER in MBF (see general note 3)

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	728.00	\$131.00	\$202.16	54.00%	\$131.00	\$281.71
Crystal Falls Management Unit			\$149.32	<u>\$150.29</u>		<u> </u>	<u>\$159.95</u>
COPPER COUNTRY STATE FOREST	7	847.20	\$133.58	\$194.86	46.00%	\$131.00	\$281.71
Gwinn Management Unit		1 <u>,521.20</u>	\$144.07	<u>\$170.81</u>	<u> </u>	\$147.56	<u>\$288.93</u>
ESCANABA RIVER STATE FOREST	6	1,521.20	\$144.07	\$170.81	19.00%	\$147.56	\$288.93
UPPER PENINSULA	13	2,368.40	\$140.32	\$179.41	28.00%	\$131.00	\$288.93
Gaylord Management Unit	23	6,007.30	\$118.71	\$152.18	28.00%	\$93.00	\$202.12
Pigeon River Country Management Unit	12	2,124.90	\$125.22	\$171.87	37.00%	\$125.00	\$281.41
Atlanta Management Unit	20 _	4 <u>,170.70</u>	\$133.69	<u></u> <u> \$182.95</u>	<u>37.</u> 00% _	\$32.00	\$232.20_
MACKINAW STATE FOREST	55	12,302.90	\$124.91	\$166.01	33.00%	\$32.00	\$281.41
Traverse City Management Unit	28	4,152.10	\$110.11	\$155.33	41.00%	\$109.00	\$297.48
Cadillac Management Unit	21	<u>5,945.40</u>	<u> </u>	<u> </u>	32.00%	<u>\$104</u> . <u>00</u>	\$227.69
PERE MARQUETTE STATE FOREST	49	10,097.50	\$113.10	\$153.06	35.00%	\$104.00	\$297.48
Roscommon Management Unit	15	3,284.70	\$118.52	\$162.72	37.00%	\$120.50	\$239.08
Grayling Management Unit	28	10,155.90	\$113.33	\$164.00	45.00%	\$105.00	\$214.89
Gladwin Management Unit			\$139.05	<u>\$152.25</u>	9.00%	\$150.00	<u> \$155.00</u>
AUSABLE STATE FOREST	45	13,469.90	\$114.65	\$163.66	43.00%	\$105.00	\$239.08
NORTHERN LOWER PENNINSULA	149	35,870.30	\$117.73	\$161.48	37.00%	\$32.00	\$297.48
STATEWIDE	162	38,238.70	\$119.13	\$162.59	36.00%	\$32.00	\$297.48

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	2,827.90	\$336.83	\$390.21	16.00%	\$120.00	\$717.78
Crystal Falls Management Unit	<u> 12</u> _	1 <u>,027.4</u> 0	<u>\$237.03</u> _	<u>\$365.81</u>	<u> 54.00%</u> _	<u>\$289</u> . <u>00</u>	<u>\$522.99</u>
COPPER COUNTRY STATE FOREST	26	3,855.30	\$310.24	\$383.71	24.00%	\$120.00	\$717.78
Gwinn Management Unit	10	154.60	\$294.72	\$414.83	41.00%	\$201.00	\$622.50
Escanaba Management Unit	8		\$226.76	<u>\$314.99</u>	39.00% _	\$125.00	<u>\$477.03</u>
ESCANABA RIVER STATE FOREST	18	275.20	\$264.94	\$371.08	40.00%	\$125.00	\$622.50
Shingleton Management Unit	5	141.40	\$404.39	\$484.32	20.00%	\$365.00	\$510.02
Newberry Management Unit	3	63.00	\$289.09	\$447.92	55.00%	\$243.00	\$455.57
Sault Ste Marie (Naubinway Office)	4	425.00	\$520.78	\$824.86	58.00%	\$538.00	\$900.85
Sault Ste Marie (Soo Office)	4	82.40	\$440.22	\$507.79	15.00%	\$423.00	\$686.83
Sault Ste Marie (Drummond Island)			\$328.68	\$333.47		\$325.00	\$370.65
LAKE SUPERIOR STATE FOREST	18	792.10	\$453.72	\$651.29	44.00%	\$243.00	\$900.85
UPPER PENINSULA	62	4,922.60	\$330.79	\$426.06	29.00%	\$120.00	\$900.85
Gaylord Management Unit	17	774.80	\$286.00	\$341.28	19.00%	\$210.00	\$552.17
Pigeon River Country Management Unit	1	5.50	\$298.00	\$326.00	9.00%	\$326.00	\$326.00
Atlanta Management Unit	6		\$386.55	\$413.51		\$313.00_	<u>\$453.36</u>
MACKINAW STATE FOREST	24	851.30	\$294.46	\$347.21	18.00%	\$210.00	\$552.17
Traverse City Management Unit	13	724.80	\$246.82	\$393.35	59.00%	\$185.00	\$620.47
Cadillac Management Unit		<u> </u>	\$345.92	<u>\$355.95</u>		\$309.48_	\$374.41_
PERE MARQUETTE STATE FOREST	21	872.90	\$263.63	\$387.01	47.00%	\$185.00	\$620.47
Grayling Management Unit	2	248.90	\$188.50	\$214.96	14.00%	\$210.00	\$252.00
AUSABLE STATE FOREST		248.90	\$188.50	\$214.96	14.00%	\$210.00	\$252.00
NORTHERN LOWER PENNINSULA	47	1,973.10	\$267.46	\$348.13	30.00%	\$185.00	\$620.47
STATEWIDE	109	6,895.70	\$312.67	\$403.76	29.00%	\$120.00	\$900.85

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# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
SOLD			SOLD PRICE		SOLD PRICE	SOLD PRICE
(1)	(2)	(3)	(4)	(5)	(6)	(7)
6	100.70	\$77.81	\$96.63	24.00%	\$35.00	\$150.63
4	41.70	\$62.43	\$112.01	<u> 79.00%</u>	\$80.00	\$135.29
10	142.40	\$73.31	\$101.14	38.00%	\$35.00	\$150.63
	44.30	\$78.25	<u>\$143.66</u>	84.00%	<u>\$77.00</u>	<u>\$156.1</u> 7
5	44.30	\$78.25	\$143.66	84.00%	\$77.00	\$156.17
1	1.60	\$57.00	\$65.00	14.00%	\$65.00	\$65.00
			<u>\$55.00</u>		<u> </u>	
2	4.00	\$53.40	\$59.00	10.00%	\$55.00	\$65.00
17	190.70	\$74.04	\$110.13	49.00%	\$35.00	\$156.17
1	9.50	\$78.00	\$86.26	11.00%	\$86.26	\$86.26
1	9.50	\$78.00	\$86.26	11.00%	\$86.26	\$86.26
1	9.50	\$78.00	\$86.26	11.00%	\$86.26	\$86.26
18	200.20	\$74.22	\$109.00	47.00%	\$35.00	\$156.17
# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)  (1)  6  4 10  5 5 1 1 2 17  11 18  # OF SALES	SOLD       (1)     (2)       6     100.70       4     41.70       10     142.40       5     44.30       5     44.30       1     1.60       1     2.40       2     4.00       17     190.70       1     9.50       1     9.50       1     9.50       1     9.50       1     9.50       1     9.50       1     9.50       1     9.50       1     7.50       1     1	SOLD       ADVERTISED PRICE (3)         (1)       (2)       (3)         6       100.70       \$77.81         4       41.70       \$62.43         10       142.40       \$73.31         5       44.30       \$78.25         5       44.30       \$78.25         1       1.60       \$57.00         2       4.00       \$53.40         17       190.70       \$74.04         1       9.50       \$78.00         1       9.50       \$78.00         1       9.50       \$78.00         1       9.50       \$78.00         1       9.50       \$78.00         4       200.20       \$74.22	SOLD         ADVERTISED PRICE         SOLD PRICE           (1)         (2)         (3)         (4)           6         100.70         \$77.81         \$96.63           4         41.70         \$62.43         \$112.01           10         142.40         \$73.31         \$101.14           5         44.30         \$78.25         \$143.66           5         44.30         \$57.00         \$65.00           1         1.60         \$57.00         \$65.00           2         4.00         \$53.40         \$59.00           17         190.70         \$74.04         \$110.13           1         9.50         \$78.00         \$86.26           1         9.50         \$78.00         \$86.26           1         9.50         \$78.00         \$86.26           1         9.50         \$78.00         \$86.26           1         9.50         \$78.00         \$86.26           1         9.50         \$78.00         \$86.26           1         9.50         \$74.22         \$109.00	SOLD         ADVERTISED PRICE (3)         SOLD PRICE (4)         FROM COL. 3 TO COL. 4 (5)           6         100.70         \$77.81         \$96.63         24.00%           4         41.70         \$62.43         \$112.01         79.00%           10         142.40         \$73.31         \$101.14         38.00%           5         44.30         \$78.25         \$143.66         84.00%           5         44.30         \$78.25         \$143.66         84.00%           1         1.60         \$57.00         \$65.00         14.00%           1         2.40         \$51.00         \$55.00         8.00%           2         4.00         \$53.40         \$59.00         10.00%           17         190.70         \$74.04         \$110.13         49.00%           1         9.50         \$78.00         \$86.26         11.00%           1         9.50         \$78.00         \$86.26         11.00%           1         9.50         \$78.00         \$86.26         11.00%           1         9.50         \$78.00         \$86.26         11.00%           1         9.50         \$78.00         \$86.26         11.00%           1	SOLD (1)         ADVERTISED PRICE (3)         SOLD PRICE (4)         FROM COL. 3 TO COL. 4 (5)         SOLD PRICE C

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit				<u> \$179.03</u>	106.00%	<u> </u>	\$200.00
ESCANABA RIVER STATE FOREST	4	36.70	\$86.89	\$179.03	106.00%	\$82.89	\$200.00
UPPER PENINSULA	4	36.70	\$86.89	\$179.03	106.00%	\$82.89	\$200.00
Gaylord Management Unit	1	17.20	\$101.00	\$131.09	30.00%	\$131.09	\$131.09
Pigeon River Country Management Unit	1	43.30	\$100.00	\$130.00	30.00%	\$130.00	\$130.00
Atlanta Management Unit	4		\$104.96	\$122.42	17.00%	\$120.17	\$128.70_
MACKINAW STATE FOREST	6	146.70	\$103.03	\$125.67	22.00%	\$120.17	\$131.09
Traverse City Management Unit	10	292.70	\$44.80	\$68.75	53.00%	\$43.46	\$132.08
Cadillac Management Unit		840.70	\$103.21	\$122.88	19.00%	\$84.00	\$156.00_
PERE MARQUETTE STATE FOREST	19	1,133.40	\$88.12	\$108.90	24.00%	\$43.46	\$156.00
Roscommon Management Unit	8	181.10	\$112.14	\$150.12	34.00%	\$120.00	\$180.83
Grayling Management Unit	8	603.10	\$79.41	\$87.65	10.00%	\$70.00	\$100.00
Gladwin Management Unit						\$75.00	<u> </u>
AUSABLE STATE FOREST	21	947.50	\$86.21	\$99.45	15.00%	\$70.00	\$180.83
NORTHERN LOWER PENNINSULA	46	2,227.60	\$88.29	\$105.99	20.00%	\$43.46	\$180.83
STATEWIDE	50	2,264.30	\$88.27	\$107.17	21.00%	\$43.46	\$200.00

07/01/2019 to 3/31/2020

SAWTIMBER in MBF (see general note 3)

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	42.80	\$77.12	\$78.70	2.00%	\$75.00	\$80.24
Crystal Falls Management Unit	<u> </u>	<u> </u>		<u>\$70.70</u>	16.00%	<u> </u>	\$70.70_
COPPER COUNTRY STATE FOREST	3	114.50	\$67.02	\$73.69	10.00%	\$70.70	\$80.24
Gwinn Management Unit	3	506.50	\$76.22	\$90.83	19.00%	\$62.00	\$92.41
ESCANABA RIVER STATE FOREST	3	506.50	\$76.22	\$90.83	19.00%	\$62.00	\$92.41
UPPER PENINSULA	6	621.00	\$74.52	\$87.67	18.00%	\$62.00	\$92.41
Gaylord Management Unit	7	98.00	\$48.69	\$58.93	21.00%	\$49.88	\$71.50
Pigeon River Country Management Unit	5	151.90	\$52.86	\$71.02	34.00%	\$54.00	\$122.04
Atlanta Management Unit	<u> 12</u>			\$111.21	28.00%	\$21.00	<u>\$147.10</u>
MACKINAW STATE FOREST	24	526.90	\$69.95	\$89.90	29.00%	\$21.00	\$147.10
Traverse City Management Unit	24	1,342.80	\$46.99	\$59.94	28.00%	\$47.00	\$171.36
Cadillac Management Unit		1,340.90	<u>\$14</u> 1.58	<u> </u>	27.00%	<u>\$113.10</u>	<u>\$383.12</u>
PERE MARQUETTE STATE FOREST	41	2,683.70	\$94.25	\$119.85	27.00%	\$47.00	\$383.12
Roscommon Management Unit	14	842.50	\$54.07	\$64.41	19.00%	\$50.00	\$93.54
Grayling Management Unit	9	460.30	\$53.99	\$61.55	14.00%	\$34.00	\$91.23
Gladwin Management Unit		18.80		<u>\$52.53</u>		\$44.00	\$56.00
AUSABLE STATE FOREST	26	1,321.60	\$53.96	\$63.24	17.00%	\$34.00	\$93.54
NORTHERN LOWER PENNINSULA	91	4,532.20	\$79.68	\$99.86	25.00%	\$21.00	\$383.12
STATEWIDE	97	5,153.20	\$79.06	\$98.39	24.00%	\$21.00	\$383.12

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	(7)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	10.10	\$33.03	\$33.14	0.00%	\$28.00	\$66.87
COPPER COUNTRY STATE FOREST	3	10.10	\$33.03	\$33.14	0.00%	\$28.00	\$66.87
Gwinn Management Unit	1	5.40	\$57.00	\$65.45	15.00%	\$65.45	<u>\$65.45</u>
ESCANABA RIVER STATE FOREST	1	5.40	\$57.00	\$65.45	15.00%	\$65.45	\$65.45
UPPER PENINSULA	4	15.50	\$41.38	\$44.40	7.00%	\$28.00	\$66.87
Pigeon River Country Management Unit	2	83.20	<u>\$56.48</u>	\$66.25		\$66.01	\$68.00
MACKINAW STATE FOREST	2	83.20	\$56.48	\$66.25	17.00%	\$66.01	\$68.00
Grayling Management Unit	1	8.50	\$56.00	\$59.22	6.00%	\$59.22	\$59.22
AUSABLE STATE FOREST	1	8.50	\$56.00	\$59.22	6.00%	\$59.22	\$59.22
NORTHERN LOWER PENNINSULA	3	91.70	\$56.44	\$65.60	16.00%	\$59.22	\$68.00
STATEWIDE	7	107.20	\$54.26	\$62.53	15.00%	\$28.00	\$68.00

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	130.40	\$152.02	\$225.44	48.00%	\$70.00	\$306.97
Crystal Falls Management Unit		<u></u> 7.10	<u> \$11</u> 7 <u>.34</u>	<u>\$149.10</u>	27.00%	\$106.00	<u> \$165.35</u>
COPPER COUNTRY STATE FOREST	16	137.50	\$150.23	\$221.50	47.00%	\$70.00	\$306.97
Gwinn Management Unit	3	3.30	\$100.67	\$192.74	91.00%	\$78.00	\$377.04
Escanaba Management Unit	4			\$93.67		<u> </u>	\$100.00
ESCANABA RIVER STATE FOREST	7	32.00	\$92.54	\$103.89	12.00%	\$78.00	\$377.04
Shingleton Management Unit	3	6.60	\$140.83	\$217.19	54.00%	\$134.00	\$245.01
Newberry Management Unit	1	2.40	\$127.00	\$140.00	10.00%	\$140.00	\$140.00
Sault Ste Marie (Naubinway Office)		1.20	\$126.00	\$126.00	0.00%	\$126.00	\$126.00
LAKE SUPERIOR STATE FOREST	5	10.20	\$135.83	\$188.30	39.00%	\$126.00	\$245.01
UPPER PENINSULA	28	179.70	\$139.14	\$198.67	43.00%	\$70.00	\$377.04
Gaylord Management Unit	3	3.00	\$148.37	\$153.37	3.00%	\$130.00	\$165.00
MACKINAW STATE FOREST	3	3.00	\$148.37	\$153.37	3.00%	\$130.00	\$165.00
Traverse City Management Unit	2	3.10	\$116.03	\$200.09	72.00%	\$143.00	\$219.95
PERE MARQUETTE STATE FOREST		3.10	\$116.03	\$200.09	72.00%	\$143.00	\$219.95
NORTHERN LOWER PENNINSULA	5	6.10	\$131.93	\$177.11	34.00%	\$130.00	\$219.95
STATEWIDE	33	185.80	\$138.90	\$197.96	43.00%	\$70.00	\$377.04

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AUSTRIAN PINE (37)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
PERE MARQUETTE STATE FOREST	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
NORTHERN LOWER PENNINSULA	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47
STATEWIDE	1	22.00	\$14.00	\$20.47	46.00%	\$20.47	\$20.47

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	16	1,815.00	\$7.51	\$8.63	15.00%	\$2.00	\$29.08
Crystal Falls Management Unit		3,981.00		\$20.54	27.00%	\$1.00	\$31.91
COPPER COUNTRY STATE FOREST	34	5,796.00	\$13.44	\$16.81	25.00%	\$1.00	\$31.91
Gwinn Management Unit	18	3,752.00	\$21.08	\$30.30	44.00%	\$13.35	\$72.71
Escanaba Management Unit	17 _	2,374.00		\$24.36	28.00%	\$10.85	\$43.83
ESCANABA RIVER STATE FOREST	35	6,126.00	\$20.30	\$28.00	38.00%	\$10.85	\$72.71
Shingleton Management Unit	5	258.00	\$14.82	\$16.12	9.00%	\$14.10	\$35.00
Newberry Management Unit	5	1,565.00	\$13.59	\$16.37	20.00%	\$10.50	\$18.11
Sault Ste Marie (Naubinway Office)	6	414.00	\$14.54	\$14.99	3.00%	\$14.55	\$28.28
Sault Ste Marie (Soo Office)	8	737.00	\$10.59	\$12.58	19.00%	\$8.00	\$39.11
Sault Ste Marie (Drummond Island)		202.00			4.00%	\$9.89	\$9.89_
LAKE SUPERIOR STATE FOREST	25	3,176.00	\$12.86	\$14.88	16.00%	\$8.00	\$39.11
UPPER PENINSULA	94	15,098.00	\$16.10	\$20.94	30.00%	\$1.00	\$72.71
Gaylord Management Unit	14	1,391.00	\$26.86	\$29.13	8.00%	\$5.66	\$41.36
Pigeon River Country Management Unit	9	1,331.00	\$19.39	\$26.04	34.00%	\$21.00	\$55.02
Atlanta Management Unit	16 _	1 <u>,374.00</u>		<u>\$35.28</u>	<u>27.00%</u>	\$22.00	<u>\$71.52</u>
MACKINAW STATE FOREST	39	4,096.00	\$24.73	\$30.19	22.00%	\$5.66	\$71.52
Traverse City Management Unit	6	1,042.00	\$9.94	\$12.18	23.00%	\$10.95	\$21.34
Cadillac Management Unit		639.00	\$9.80	\$15.51	58.00%	<u>\$11.53</u>	<u>\$18.12</u>
PERE MARQUETTE STATE FOREST	13	1,681.00	\$9.89	\$13.45	36.00%	\$10.95	\$21.34
Roscommon Management Unit	12	775.00	\$29.07	\$36.95	27.00%	\$28.80	\$55.86
Grayling Management Unit	9	55.00	\$20.21	\$24.02	19.00%	<u>\$13.25</u>	\$47.92
AUSABLE STATE FOREST	21	830.00	\$28.48	\$36.09	27.00%	\$13.25	\$55.86
NORTHERN LOWER PENNINSULA	73	6,607.00	\$21.43	\$26.67	24.00%	\$5.66	\$71.52
STATEWIDE	167	21,705.00	\$17.72	\$22.69	28.00%	\$1.00	\$72.71

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	1,073.00	\$6.32	\$6.72	6.00%	\$5.00	\$10.13
Crystal Falls Management Unit		5,990.00_	<u></u>				\$44.43_
COPPER COUNTRY STATE FOREST	15	7,063.00	\$11.71	\$11.87	1.00%	\$5.00	\$44.43
Gwinn Management Unit	3	84.00	\$10.76	\$14.68	36.00%	\$8.35	\$20.23
Escanaba Management Unit		1 <u>,463.00</u>	<u> </u>	<u>\$1</u> 7 <u>.03</u>	31.00%	<u> </u>	
ESCANABA RIVER STATE FOREST	6	1,547.00	\$12.87	\$16.90	31.00%	\$8.35	\$20.23
UPPER PENINSULA	21	8,610.00	\$11.92	\$12.77	7.00%	\$5.00	\$44.43
Gaylord Management Unit	6	653.00	\$8.17	\$10.70	31.00%	\$8.55	\$16.29
Pigeon River Country Management Unit	1	35.00	\$7.95	\$17.00	114.00%	\$17.00	\$17.00
Atlanta Management Unit			\$7.16	<u>\$9.44</u>	32.00%		\$12.15_
MACKINAW STATE FOREST	10	789.00	\$8.03	\$10.82	35.00%	\$8.00	\$17.00
Traverse City Management Unit	7	679.00	\$14.03	\$16.98	21.00%	\$11.00	\$33.71
Cadillac Management Unit		278.00		<u>\$1</u> 7.03		<u>\$16</u> . <u>17</u>	\$18.42_
PERE MARQUETTE STATE FOREST	10	957.00	\$14.89	\$16.99	14.00%	\$11.00	\$33.71
Roscommon Management Unit	1	13.00	\$23.90	\$23.90	0.00%	\$23.90	\$23.90
Grayling Management Unit		247.00		<u>\$10.30</u>		\$10.30	\$10.30_
AUSABLE STATE FOREST	2	260.00	\$10.98	\$10.98	0.00%	\$10.30	\$23.90
NORTHERN LOWER PENNINSULA	22	2,006.00	\$11.69	\$13.79	18.00%	\$8.00	\$33.71
STATEWIDE	43	10,616.00	\$11.87	\$12.96	9.00%	\$5.00	\$44.43

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	14.00	\$11.00	\$11.00	0.00%	\$11.00	\$11.00
COPPER COUNTRY STATE FOREST	1	14.00	\$11.00	\$11.00	0.00%	\$11.00	\$11.00
UPPER PENINSULA	1	14.00	\$11.00	\$11.00	0.00%	\$11.00	\$11.00
STATEWIDE	1	14.00	\$11.00	\$11.00	0.00%	\$11.00	\$11.00

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PULPWOOD in Cords (see general note 4)

JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	( <del>-</del> )
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	3,940.00	\$33.98	\$58.57	72.00%	\$20.35	\$63.45
Crystal Falls Management Unit		65.00_	<u> </u>	<u>\$16.23</u>		<u> </u>	\$28.32
COPPER COUNTRY STATE FOREST	11	4,005.00	\$33.68	\$57.88	72.00%	\$1.00	\$63.45
Gwinn Management Unit	11	4,912.00	\$32.53	\$57.86	78.00%	\$19.00	\$64.48
Escanaba Management Unit	<u> </u>	5.00_		<u> </u>	22.00%	<u> </u>	\$45.80_
ESCANABA RIVER STATE FOREST	12	4,917.00	\$32.53	\$57.85	78.00%	\$19.00	\$64.48
Shingleton Management Unit	5	505.00	\$31.07	\$42.76	38.00%	\$35.00	\$67.21
Sault Ste Marie (Naubinway Office)	1	44.00	\$38.40	\$40.00	4.00%	\$40.00	\$40.00
Sault Ste Marie (Soo Office)	2	64.00_	\$37.65		60.00%	\$55.00	\$89.45
LAKE SUPERIOR STATE FOREST	8	613.00	\$32.29	\$44.40	38.00%	\$35.00	\$89.45
UPPER PENINSULA	31	9,535.00	\$33.00	\$57.00	73.00%	\$1.00	\$89.45
Gaylord Management Unit	12	1,053.00	\$18.08	\$21.10	17.00%	\$14.00	\$28.00
Pigeon River Country Management Unit	10	719.00	\$25.70	\$29.37	14.00%	\$25.00	\$44.07
Atlanta Management Unit	14 _	1,204.00_	\$23.65	\$29.95	27.00%	\$21.35	\$40.16
MACKINAW STATE FOREST	36	2,976.00	\$22.17	\$26.68	20.00%	\$14.00	\$44.07
Traverse City Management Unit	10	3,403.00	\$11.41	\$15.34	34.00%	\$11.35	\$22.06
Cadillac Management Unit		3,906.00_		\$18.98	26.00%	\$14.00	\$28.30_
PERE MARQUETTE STATE FOREST		7,309.00	\$13.37	\$17.29	29.00%	\$11.35	\$28.30
Roscommon Management Unit	15	5,217.00	\$14.20	\$20.83	47.00%	\$13.95	\$27.37
Grayling Management Unit	24	15,460.00	\$20.53	\$28.27	38.00%	\$17.40	\$41.94
Gladwin Management Unit	2	50.00	\$20.98	\$25.00	19.00%	\$25.00	<u>\$25.00</u>
AUSABLE STATE FOREST	41	20,727.00	\$18.93	\$26.39	39.00%	\$13.95	\$41.94
NORTHERN LOWER PENNINSULA	101	31,012.00	\$17.93	\$24.27	35.00%	\$11.35	\$44.07
STATEWIDE	132	40,547.00	\$21.48	\$31.97	49.00%	\$1.00	\$89.45

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLD FRICE	COL. 4	SOLD FRICE	SOLD FRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	294.00	\$3.75	\$3.75	0.00%	\$3.75	\$3.75
ESCANABA RIVER STATE FOREST	1	294.00	\$3.75	\$3.75	0.00%	\$3.75	\$3.75
Sault Ste Marie (Soo Office)	2	33.00	\$28.35	<u>\$57.98</u>	105.00%	\$39.87	<u>\$139.45</u>
LAKE SUPERIOR STATE FOREST	2	33.00	\$28.35	\$57.98	105.00%	\$39.87	\$139.45
UPPER PENINSULA	3	327.00	\$6.23	\$9.22	48.00%	\$3.75	\$139.45
Gaylord Management Unit	1	2.00	\$2.75	\$6.00	118.00%	\$6.00	\$6.00
Atlanta Management Unit		51.00_		\$5.01	0.00%		\$5.01_
MACKINAW STATE FOREST	2	53.00	\$4.92	\$5.05	3.00%	\$5.01	\$6.00
Traverse City Management Unit	3	657.00	\$7.52	\$9.63	28.00%	\$3.78	<u>\$15.00</u>
PERE MARQUETTE STATE FOREST	3	657.00	\$7.52	\$9.63	28.00%	\$3.78	\$15.00
Roscommon Management Unit	4	182.00	\$11.26	\$14.99	33.00%	\$8.38	\$33.46
Grayling Management Unit	7	316.00	\$8.18	\$16.45	101.00%	\$7.50	\$197.96
Gladwin Management Unit	1	237.00	<u>\$10.00</u>	\$12.00	20.00%	\$12.00	<u>\$12.00</u>
AUSABLE STATE FOREST	12	735.00	\$9.53	\$14.65	54.00%	\$7.50	\$197.96
NORTHERN LOWER PENNINSULA	17	1,445.00	\$8.45	\$12.02	42.00%	\$3.78	\$197.96
STATEWIDE	20	1,772.00	\$8.04	\$11.50	43.00%	\$3.75	\$197.96

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	19	5,524.00	\$21.78	\$26.01	19.00%	\$5.00	\$50.49
Crystal Falls Management Unit		<u> </u>				<u>\$10</u> .40	
COPPER COUNTRY STATE FOREST	36	24,018.00	\$35.03	\$48.48	38.00%	\$5.00	\$74.75
Gwinn Management Unit	18	15,555.00	\$33.36	\$46.10	38.00%	\$18.00	\$71.50
Escanaba Management Unit		3,716.00		<u>\$37.35</u>	32.00%	<u> </u>	\$50.00
ESCANABA RIVER STATE FOREST	37	19,271.00	\$32.37	\$44.41	37.00%	\$14.10	\$71.50
Shingleton Management Unit	6	513.00	\$30.27	\$38.49	27.00%	\$30.00	\$45.75
Newberry Management Unit	6	1,303.00	\$23.54	\$26.73	14.00%	\$25.00	\$37.65
Sault Ste Marie (Naubinway Office)	5	538.00	\$27.10	\$29.95	11.00%	\$27.50	\$34.12
Sault Ste Marie (Soo Office)	11	4,286.00	\$17.67	\$25.05	42.00%	\$17.15	\$43.50
Sault Ste Marie (Drummond Island)		1,364.00				\$15.12	\$16.00
LAKE SUPERIOR STATE FOREST	30	8,004.00	\$19.50	\$24.88	28.00%	\$15.12	\$45.75
UPPER PENINSULA	103	51,293.00	\$31.61	\$43.27	37.00%	\$5.00	\$74.75
Gaylord Management Unit	29	12,368.00	\$20.87	\$27.23	30.00%	\$15.50	\$40.60
Pigeon River Country Management Unit	18	7,118.00	\$19.14	\$25.17	32.00%	\$18.85	\$43.40
Atlanta Management Unit		12,622.00			22.00%		\$52.69
MACKINAW STATE FOREST	70	32,108.00	\$21.96	\$27.93	27.00%	\$6.75	\$52.69
Traverse City Management Unit	30	14,624.00	\$16.46	\$19.85	21.00%	\$13.00	\$29.09
Cadillac Management Unit		<u>17,834.00</u>	<u>\$1</u> 8.26	\$21.80	19.00%	\$12.20	\$31.30
PERE MARQUETTE STATE FOREST	59	32,458.00	\$17.45	\$20.93	20.00%	\$12.20	\$31.30
Roscommon Management Unit	24	15,040.00	\$30.20	\$41.61	38.00%	\$30.10	\$48.50
Grayling Management Unit	25	4,801.00	\$24.02	\$29.95	25.00%	\$16.40	\$43.13
Gladwin Management Unit		10,808.00	\$15.39	\$32.02	108.00%	\$16.15	\$44.21
AUSABLE STATE FOREST	54	30,649.00	\$24.01	\$36.40	52.00%	\$16.15	\$48.50
NORTHERN LOWER PENNINSULA	183	95,215.00	\$21.08	\$28.27	34.00%	\$6.75	\$52.69
STATEWIDE	286	146,508.00	\$24.77	\$33.52	35.00%	\$5.00	\$74.75

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PULPWOOD in Cords (see general note 4)

MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	21	27,373.00	\$12.80	\$14.89	16.00%	\$2.00	\$28.63
	<u></u>	<u>17,143.00</u>		<u>\$30.85</u>	<u> 75.00%</u> _	<u> </u>	
COPPER COUNTRY STATE FOREST	42	44,516.00	\$14.66	\$21.04	44.00%	\$1.00	\$57.56
Gwinn Management Unit	19	12,679.00	\$17.13	\$28.87	69.00%	\$10.00	\$45.98
Escanaba Management Unit		<u>14,367.00</u>			<u>37.00%</u>	<u>\$16</u> . <u>35</u>	\$57.71_
ESCANABA RIVER STATE FOREST	39	27,046.00	\$21.13	\$31.42	49.00%	\$10.00	\$57.71
Shingleton Management Unit	10	5,394.00	\$20.81	\$27.95	34.00%	\$15.00	\$45.10
Newberry Management Unit	6	2,440.00	\$15.49	\$20.71	34.00%	\$14.60	\$29.66
Sault Ste Marie (Naubinway Office)	10	4,514.00	\$22.26	\$32.62	47.00%	\$20.80	\$38.80
Sault Ste Marie (Soo Office)	10	3,024.00	\$17.67	\$22.30	26.00%	\$15.00	\$37.39
Sault Ste Marie (Drummond Island)		1 <u>,475.00</u>			6.00%	\$12.89	\$13.00_
LAKE SUPERIOR STATE FOREST	38	16,847.00	\$19.12	\$25.83	35.00%	\$12.89	\$45.10
UPPER PENINSULA	119	88,409.00	\$17.49	\$25.13	44.00%	\$1.00	\$57.71
Gaylord Management Unit	35	12,083.00	\$27.50	\$33.74	23.00%	\$5.56	\$55.20
Pigeon River Country Management Unit	20	1,260.00	\$18.42	\$23.17	26.00%	\$17.95	\$43.40
Atlanta Management Unit		5 <u>,95</u> 7.00			42.00%		
MACKINAW STATE FOREST	79	19,300.00	\$25.16	\$32.22	28.00%	\$5.56	\$62.30
Traverse City Management Unit	35	12,375.00	\$13.99	\$18.97	36.00%	\$11.00	\$34.71
Cadillac Management Unit	32	<u>12,153.00</u>	<u>\$1</u> 5.99	\$20.73	30.00%	\$11.30	\$35.00
PERE MARQUETTE STATE FOREST	67	24,528.00	\$14.99	\$19.84	32.00%	\$11.00	\$35.00
Roscommon Management Unit	25	4,261.00	\$20.87	\$27.30	31.00%	\$20.40	\$34.30
Grayling Management Unit	29	7,495.00	\$32.12	\$41.70	30.00%	\$22.10	\$60.18
Gladwin Management Unit	6	2,158.00	<u>\$12.57</u>	\$22.46	<u> 79.00%</u>	<u>\$13.00</u>	\$37.72
AUSABLE STATE FOREST	60	13,914.00	\$25.64	\$34.31	34.00%	\$13.00	\$60.18
NORTHERN LOWER PENNINSULA	206	57,742.00	\$20.95	\$27.47	31.00%	\$5.56	\$62.30
STATEWIDE	325	146,151.00	\$18.86	\$26.05	38.00%	\$1.00	\$62.30

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# AVERAGE STUMPAGE PRICE REPORT 07/01/2019 to 3/31/2020

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MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	1,045.00	\$29.82	\$29.90	0.00%	\$29.85	\$31.45
Crystal Falls Management Unit	1	40.00		\$26.05	0.00%	\$26.05	\$26.05
COPPER COUNTRY STATE FOREST	3	1,085.00	\$29.68	\$29.75	0.00%	\$26.05	\$31.45
Gwinn Management Unit	1	1,067.00	\$29.95	\$40.00	34.00%	\$40.00	\$40.00
Escanaba Management Unit		2,306.00_			48.00%	\$32.00	
ESCANABA RIVER STATE FOREST	7	3,373.00	\$29.14	\$41.68	43.00%	\$32.00	\$66.33
Sault Ste Marie (Soo Office)	1	389.00	\$29.35	\$30.00	2.00%	\$30.00	\$30.00
LAKE SUPERIOR STATE FOREST	1	389.00	\$29.35	\$30.00	2.00%	\$30.00	\$30.00
UPPER PENINSULA	11	4,847.00	\$29.28	\$38.08	30.00%	\$26.05	\$66.33
Gaylord Management Unit	10	895.00	\$20.67	\$25.25	22.00%	\$20.00	\$40.00
Pigeon River Country Management Unit	9	1,147.00	\$25.20	\$44.51	77.00%	\$20.00	\$61.11
Atlanta Management Unit	23	8,398.00_		<u>\$43.73</u>	36.00%	<u>\$19</u> . <u>00</u>	\$79.26_
MACKINAW STATE FOREST	42	10,440.00	\$30.46	\$42.23	39.00%	\$19.00	\$79.26
Traverse City Management Unit	23	6,677.00	\$10.87	\$13.14	21.00%	\$10.40	\$21.16
Cadillac Management Unit	27	15,660.00	\$21.37	\$28.70	34.00%	\$18.45	\$49.31
PERE MARQUETTE STATE FOREST	50	22,337.00	\$18.23	\$24.05	32.00%	\$10.40	\$49.31
Roscommon Management Unit	24	8,076.00	\$18.70	\$26.33	41.00%	\$18.30	\$32.00
Grayling Management Unit	31	10,957.00	\$23.80	\$29.82	25.00%	\$17.15	\$54.16
Gladwin Management Unit	6	2,867.00_			22.00%	\$12.85	\$35.84_
AUSABLE STATE FOREST	61	21,900.00	\$20.49	\$26.69	30.00%	\$12.85	\$54.16
NORTHERN LOWER PENNINSULA	153	54,677.00	\$21.47	\$28.58	33.00%	\$10.40	\$79.26
STATEWIDE	164	59,524.00	\$22.11	\$29.35	33.00%	\$10.40	\$79.26

07/01/2019 to 3/31/2020

PULPWOOD in Cords (see general note 4)

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	17	3,401.00	\$14.81	\$17.92		\$4.50	\$51.37
Crystal Falls Management Unit		4 <u>,677.00</u>		<u>\$19.75</u>			
COPPER COUNTRY STATE FOREST	34	8,078.00	\$13.52	\$18.98	40.00%	\$3.77	\$71.75
Gwinn Management Unit	18	4,262.00	\$23.80	\$37.67	58.00%	\$13.50	\$49.25
Escanaba Management Unit	<u>18</u> _	1 <u>,704.00</u>		\$28.88	20.00%	\$13.62	\$45.80
ESCANABA RIVER STATE FOREST	36	5,966.00	\$23.85	\$35.16	47.00%	\$13.50	\$49.25
Shingleton Management Unit	2	151.00	\$29.15	\$33.41	15.00%	\$33.14	\$40.05
Newberry Management Unit	5	1,095.00	\$16.78	\$19.49	16.00%	\$16.75	\$23.43
Sault Ste Marie (Naubinway Office)	6	947.00	\$27.58	\$48.90	77.00%	\$31.65	\$56.23
Sault Ste Marie (Soo Office)	7	633.00	\$22.44	\$26.34	17.00%	\$17.00	\$43.51
Sault Ste Marie (Drummond Island)		182.00	\$23.05	\$23.86		\$23.86	\$23.86
LAKE SUPERIOR STATE FOREST	21	3,008.00	\$22.37	\$31.15	39.00%	\$16.75	\$56.23
UPPER PENINSULA	91	17,052.00	\$18.70	\$26.79	43.00%	\$3.77	\$71.75
Gaylord Management Unit	7	661.00	\$23.79	\$24.90	5.00%	\$5.36	\$36.96
Pigeon River Country Management Unit	9	355.00	\$21.28	\$24.80	17.00%	\$20.60	\$41.00
Atlanta Management Unit				<u>\$1</u> 7.05	10.00%	<u> </u>	\$29.00
MACKINAW STATE FOREST	21	1,271.00	\$21.42	\$23.30	9.00%	\$5.36	\$41.00
Traverse City Management Unit	2	287.00	\$17.00	\$23.76	40.00%	\$17.75	\$25.00
Cadillac Management Unit		33.00		<u>\$16.91</u>		<u> </u>	
PERE MARQUETTE STATE FOREST	4	320.00	\$16.88	\$23.06	37.00%	\$16.61	\$25.00
Roscommon Management Unit	10	216.00	\$21.04	\$39.75	89.00%	\$20.20	\$65.15
Grayling Management Unit		216.00			69.00%	\$20.90	\$37.93
AUSABLE STATE FOREST	14	432.00	\$21.26	\$37.99	79.00%	\$20.20	\$65.15
NORTHERN LOWER PENNINSULA	39	2,023.00	\$20.67	\$26.40	28.00%	\$5.36	\$65.15
STATEWIDE	130	19,075.00	\$18.91	\$26.75	41.00%	\$3.77	\$71.75

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	4.00	\$15.30	\$39.35	157.00%	\$39.35	\$39.35
Escanaba Management Unit	<u> 10</u>			\$22.22	<u>21.00%</u>	<u>\$10</u> . <u>15</u>	
ESCANABA RIVER STATE FOREST	11	563.00	\$18.32	\$22.34	22.00%	\$10.15	\$45.80
Newberry Management Unit	3	230.00	\$7.34	\$7.96	8.00%	\$7.25	\$8.11
Sault Ste Marie (Soo Office)	1	88.00	\$5.75	\$10.00	74.00%	\$10.00	\$10.00
Sault Ste Marie (Drummond Island)			\$4.30			\$13.93_	
LAKE SUPERIOR STATE FOREST	5	439.00	\$6.18	\$10.01	62.00%	\$7.25	\$13.93
UPPER PENINSULA	16	1,002.00	\$13.00	\$16.94	30.00%	\$7.25	\$45.80
Gaylord Management Unit	4	645.00	\$7.67	\$9.35	22.00%	\$5.00	\$21.61
Pigeon River Country Management Unit	3	35.00	\$11.65	\$13.71	18.00%	\$9.75	\$30.10
Atlanta Management Unit	3			<u> </u>	<u>58.00%</u>	\$11.00	\$32.99
MACKINAW STATE FOREST	10	755.00	\$8.82	\$11.35	29.00%	\$5.00	\$32.99
NORTHERN LOWER PENNINSULA	10	755.00	\$8.82	\$11.35	29.00%	\$5.00	\$32.99
STATEWIDE	26	1,757.00	\$11.20	\$14.54	30.00%	\$5.00	\$45.80

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	4	474.00	\$9.86	\$10.66		\$2.75	\$41.78
Crystal Falls Management Unit	4	447.00	\$17.63	\$28.34	61.00%	\$22.00	\$42.86
COPPER COUNTRY STATE FOREST		921.00	\$13.63	<u> </u>	41.00%	\$2.75	\$42.86
Gwinn Management Unit	9	442.00	\$11.49	\$15.48	35.00%	\$8.30	\$34.50
ESCANABA RIVER STATE FOREST		442.00	\$11.49	\$15.48	35.00%	\$8.30	\$34.50
Shingleton Management Unit	6	307.00	\$14.75	\$15.53	5.00%	\$15.00	\$21.14
Sault Ste Marie (Naubinway Office)	1	2.00	\$10.95	\$12.25	12.00%	\$12.25	\$12.25
Sault Ste Marie (Soo Office)	8	889.00	\$11.10	\$13.49	22.00%	\$10.00	\$20.00
Sault Ste Marie (Drummond Island)		160.00					\$9.37_
LAKE SUPERIOR STATE FOREST	16	1,358.00	\$11.69	\$13.46	15.00%	\$9.37	\$21.14
UPPER PENINSULA	33	2,721.00	\$12.31	\$15.75	28.00%	\$2.75	\$42.86
Gaylord Management Unit	5	125.00	\$15.24	\$17.19	13.00%	\$14.06	\$21.61
Pigeon River Country Management Unit	2	10.00	\$20.49	\$24.43	19.00%	\$24.00	\$25.43
Atlanta Management Unit				<u>\$18.54</u>	15.00%	\$16.00	\$24.00
MACKINAW STATE FOREST	11	291.00	\$15.90	\$18.16	14.00%	\$14.06	\$25.43
Traverse City Management Unit	1	8.00	\$21.35	\$28.00	31.00%	\$28.00	\$28.00
Cadillac Management Unit		87.00	\$20.26	\$20.58		\$20.26	\$21.05
PERE MARQUETTE STATE FOREST	4	95.00	\$20.35	\$21.20	4.00%	\$20.26	\$28.00
Roscommon Management Unit	3	31.00	\$15.50	\$20.69	33.00%	\$16.25	\$24.44
Grayling Management Unit	6	80.00	\$14.26	\$15.85	11.00%	\$11.85	\$18.23
Gladwin Management Unit				\$40.75	188.00%	<u> </u>	\$54.19_
AUSABLE STATE FOREST	11	181.00	\$14.43	\$26.31	82.00%	\$11.85	\$54.19
NORTHERN LOWER PENNINSULA	26	567.00	\$16.18	\$21.27	31.00%	\$11.85	\$54.19
STATEWIDE	59	3,288.00	\$12.98	\$16.70	29.00%	\$2.75	\$54.19

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	3,038.00	\$56.06	\$64.87	16.00%	\$55.85	\$90.75
Crystal Falls Management Unit		7 <u>,351.00</u>			<u> 72.00%</u> _	<u> </u>	
COPPER COUNTRY STATE FOREST	12	10,389.00	\$53.44	\$82.72	55.00%	\$44.26	\$94.48
Gwinn Management Unit	8	3,121.00	\$49.56	\$83.17	68.00%	\$59.80	\$98.00
Escanaba Management Unit		926.00	<u>\$48.54</u>		15.00%	<u>\$45.95</u>	<u>\$63.96</u>
ESCANABA RIVER STATE FOREST	16	4,047.00	\$49.33	\$76.93	56.00%	\$45.95	\$98.00
Shingleton Management Unit	8	20,793.00	\$60.14	\$90.36	50.00%	\$65.00	\$102.33
Sault Ste Marie (Naubinway Office)	2	4,586.00	\$78.35	\$93.84	20.00%	\$85.00	\$115.75
Sault Ste Marie (Soo Office)		5,001.00	<u>\$64.47</u>		33.00%	<u>\$54</u> .00	\$93.00
LAKE SUPERIOR STATE FOREST	15	30,380.00	\$63.60	\$90.08	42.00%	\$54.00	\$115.75
UPPER PENINSULA	43	44,816.00	\$59.96	\$87.19	45.00%	\$44.26	\$115.75
Gaylord Management Unit	24	9,174.00	\$47.84	\$57.92	21.00%	\$37.00	\$84.00
Pigeon River Country Management Unit	12	1,769.00	\$50.07	\$67.61	35.00%	\$50.00	\$75.00
Atlanta Management Unit	<u></u> 21	5 <u>,95</u> 7.00	\$50.52		57.00% _	\$12.20_	\$97.96
MACKINAW STATE FOREST	57	16,900.00	\$49.02	\$66.55	36.00%	\$12.20	\$97.96
Traverse City Management Unit	29	7,672.00	\$34.91	\$49.67	42.00%	\$32.87	\$75.03
Cadillac Management Unit	26		\$36.75		66.00% _	\$33.60	\$72.03
PERE MARQUETTE STATE FOREST	55	21,469.00	\$36.09	\$56.99	58.00%	\$32.87	\$75.03
Roscommon Management Unit	17	3,076.00	\$44.06	\$61.25	39.00%	\$43.20	\$90.00
Grayling Management Unit	31	13,961.00	\$44.50	\$81.30	83.00%	\$38.10	\$166.12
Gladwin Management Unit		91.00	\$32.57			\$34.00	
AUSABLE STATE FOREST	50	17,128.00	\$44.36	\$77.45	75.00%	\$34.00	\$166.12
NORTHERN LOWER PENNINSULA	162	55,497.00	\$42.58	\$66.22	56.00%	\$12.20	\$166.12
STATEWIDE	205	100,313.00	\$50.34	\$75.59	50.00%	\$12.20	\$166.12
SCOTCH PINE (38)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	25.00	\$22.25	\$24.00	8.00%	\$24.00	\$24.00
MACKINAW STATE FOREST	1	25.00	\$22.25	\$24.00	8.00%	\$24.00	\$24.00
Grayling Management Unit	7	648.00	\$32.12	\$48.64	51.00%	\$34.90	\$92.29
AUSABLE STATE FOREST	7	648.00	\$32.12	\$48.64	51.00%	\$34.90	\$92.29
NORTHERN LOWER PENNINSULA	8	673.00	\$31.75	\$47.73	50.00%	\$24.00	\$92.29
STATEWIDE	8	673.00	\$31.75	\$47.73	50.00%	\$24.00	\$92.29

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	813.00	\$6.90	\$11.97	73.00%	\$1.00	\$37.19
Crystal Falls Management Unit		3,125.00_		<u>\$4.05</u>	163.00% _		
COPPER COUNTRY STATE FOREST	14	3,938.00	\$2.65	\$5.68	114.00%	\$1.00	\$37.19
Gwinn Management Unit	5	459.00	\$20.12	\$33.34	66.00%	\$14.25	\$46.44
Escanaba Management Unit	12	573.00			50.00%		\$30.35
ESCANABA RIVER STATE FOREST	17	1,032.00	\$15.19	\$24.20	59.00%	\$6.40	\$46.44
Shingleton Management Unit	1	2.00	\$8.60	\$13.18	53.00%	\$13.18	\$13.18
Newberry Management Unit	2	124.00	\$8.60	\$8.61	0.00%	\$8.60	\$8.61
Sault Ste Marie (Soo Office)		18.00		<u>\$10.15</u>		<u>\$10</u> . <u>15</u>	<u>\$10.15</u>
LAKE SUPERIOR STATE FOREST	4	144.00	\$8.79	\$8.86	1.00%	\$8.60	\$13.18
UPPER PENINSULA	35	5,114.00	\$5.35	\$9.51	78.00%	\$1.00	\$46.44
Gaylord Management Unit	3	130.00	\$14.40	\$21.00	46.00%	\$6.06	\$93.14
MACKINAW STATE FOREST	3	130.00	\$14.40	\$21.00	46.00%	\$6.06	\$93.14
Gladwin Management Unit	2	98.00_	\$29.50	\$30.71	4.00%	\$30.00	\$35.00
AUSABLE STATE FOREST		98.00	\$29.50	\$30.71	4.00%	\$30.00	\$35.00
NORTHERN LOWER PENNINSULA	5	228.00	\$20.89	\$25.17	20.00%	\$6.06	\$93.14
STATEWIDE	40	5,342.00	\$6.02	\$10.18	69.00%	\$1.00	\$93.14

07/01/2019 to 3/31/2020

PULPWOOD in Cords (see general note 4)

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	177.00	\$37.67	\$39.07	4.00%	\$37.50	\$42.52
Crystal Falls Management Unit					<u> </u>	<u>\$31</u> .05_	
COPPER COUNTRY STATE FOREST	7	476.00	\$35.19	\$37.55	7.00%	\$31.05	\$42.52
Gwinn Management Unit	3	799.00	\$35.92	\$39.50	10.00%	\$30.95	\$41.97
Escanaba Management Unit	<u> 11</u> _	<u> </u>			6.00%	<u>\$18</u> . <u>15</u>	\$49.07_
ESCANABA RIVER STATE FOREST	14	3,243.00	\$36.86	\$39.30	7.00%	\$18.15	\$49.07
Shingleton Management Unit	7	2,567.00	\$18.48	\$27.49	49.00%	\$25.00	\$34.20
Newberry Management Unit	1	26.00	\$21.45	\$21.46	0.00%	\$21.46	\$21.46
Sault Ste Marie (Naubinway Office)	3	34.00	\$19.46	\$20.09	3.00%	\$18.75	\$22.14
Sault Ste Marie (Soo Office)		338.00	\$21.64	\$25.94	20.00%	\$22.00	\$29.09
LAKE SUPERIOR STATE FOREST	14	2,965.00	\$18.88	\$27.17	44.00%	\$18.75	\$34.20
UPPER PENINSULA	35	6,684.00	\$28.76	\$33.80	18.00%	\$18.15	\$49.07
Gaylord Management Unit	15	931.00	\$24.81	\$29.91	21.00%	\$21.00	\$45.60
Pigeon River Country Management Unit	13	508.00	\$25.91	\$31.66	22.00%	\$25.00	\$50.02
Atlanta Management Unit	20 _	950.00	\$32.46		29.00%		\$68.91_
MACKINAW STATE FOREST	48	2,389.00	\$28.09	\$35.08	25.00%	\$7.90	\$68.91
Traverse City Management Unit	27	4,621.00	\$13.42	\$16.51	23.00%	\$13.20	\$30.18
Cadillac Management Unit	22	3,909.00	\$17.71	\$21.85	23.00%	\$15.70	\$43.82
PERE MARQUETTE STATE FOREST	49	8,530.00	\$15.38	\$18.96	23.00%	\$13.20	\$43.82
Roscommon Management Unit	19	2,713.00	\$21.92	\$33.59	53.00%	\$20.60	\$75.59
Grayling Management Unit	27	3,628.00	\$28.40	\$40.21	42.00%	\$20.45	\$98.25
Gladwin Management Unit			\$10.32		18.00%	\$11.00	\$13.00
AUSABLE STATE FOREST	49	6,703.00	\$24.80	\$36.02	45.00%	\$11.00	\$98.25
NORTHERN LOWER PENNINSULA	146	17,622.00	\$20.69	\$27.63	34.00%	\$7.90	\$98.25
STATEWIDE	181	24,306.00	\$22.91	\$29.33	28.00%	\$7.90	\$98.25

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