



Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2019 TO 6/30/2020

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on bid date.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.
In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

AMERICAN ELM (02)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gaylord Management Unit	1	1.50	\$56.00	\$6,700.00	11,864.00%	\$6,700.00	\$6,700.00
MACKINAW STATE FOREST	1	1.50	\$56.00	\$6,700.00	11,864.00%	\$6,700.00	\$6,700.00
NORTHERN LOWER PENNINSULA	1	1.50	\$56.00	\$6,700.00	11,864.00%	\$6,700.00	\$6,700.00
STATEWIDE	1	1.50	\$56.00	\$6,700.00	11,864.00%	\$6,700.00	\$6,700.00

BALSAM FIR (20)

BALSAM FIR (20)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Cadillac Management Unit	1	17.80	\$20.00	\$26.15	31.00%	\$26.15	\$26.15
PERE MARQUETTE STATE FOREST	1	17.80	\$20.00	\$26.15	31.00%	\$26.15	\$26.15
NORTHERN LOWER PENNINSULA	1	17.80	\$20.00	\$26.15	31.00%	\$26.15	\$26.15
STATEWIDE	1	17.80	\$20.00	\$26.15	31.00%	\$26.15	\$26.15

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BASSWOOD (05)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	5	69.20	\$78.38	\$103.84	32.00%	\$23.00	\$125.00
Crystal Falls Management Unit	11	2,162.90	\$131.65	\$165.61	26.00%	\$93.00	\$278.50
COPPER COUNTRY STATE FOREST	16	2,232.10	\$129.99	\$163.70	26.00%	\$23.00	\$278.50
Gwinn Management Unit	5	20.80	\$125.37	\$198.79	59.00%	\$104.00	\$222.21
Escanaba Management Unit	8	154.50	\$118.35	\$146.18	24.00%	\$70.00	\$210.94
ESCANABA RIVER STATE FOREST	13	175.30	\$119.19	\$152.42	28.00%	\$70.00	\$222.21
Shingleton Management Unit	4	124.70	\$94.30	\$161.13	71.00%	\$108.00	\$201.00
Newberry Management Unit	2	13.60	\$131.18	\$158.17	21.00%	\$115.00	\$196.54
Sault Ste Marie (Naubinway Office)	1	18.10	\$108.00	\$126.25	17.00%	\$126.25	\$126.25
Sault Ste Marie (Soo Office)	2	20.70	\$112.63	\$229.14	103.00%	\$124.00	\$327.40
LAKE SUPERIOR STATE FOREST	9	177.10	\$100.67	\$165.28	64.00%	\$108.00	\$327.40
UPPER PENINSULA	38	2,584.50	\$127.25	\$163.04	28.00%	\$23.00	\$327.40
Gaylord Management Unit	8	806.30	\$65.65	\$66.33	1.00%	\$58.00	\$70.00
Pigeon River Country Management Unit	2	13.70	\$49.07	\$55.77	14.00%	\$40.00	\$80.00
Atlanta Management Unit	6	759.40	\$35.98	\$74.78	108.00%	\$44.00	\$130.05
MACKINAW STATE FOREST	16	1,579.40	\$51.24	\$70.30	37.00%	\$40.00	\$130.05
Traverse City Management Unit	11	633.30	\$79.86	\$115.72	45.00%	\$80.00	\$164.45
Cadillac Management Unit	2	67.40	\$98.36	\$103.51	5.00%	\$101.13	\$113.76
PERE MARQUETTE STATE FOREST	13	700.70	\$81.64	\$114.55	40.00%	\$80.00	\$164.45
Grayling Management Unit	3	328.80	\$48.16	\$83.21	73.00%	\$52.22	\$85.00
AUSABLE STATE FOREST	3	328.80	\$48.16	\$83.21	73.00%	\$52.22	\$85.00
NORTHERN LOWER PENNINSULA	32	2,608.90	\$59.02	\$83.81	42.00%	\$40.00	\$164.45
STATEWIDE	70	5,193.40	\$92.97	\$123.24	33.00%	\$23.00	\$327.40

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SAWTIMBER in MBF (see general note 3)

BEECH (07)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Newberry Management Unit	4	11.20	\$67.07	\$96.43	44.00%	\$60.00	\$102.02
LAKE SUPERIOR STATE FOREST	4	11.20	\$67.07	\$96.43	44.00%	\$60.00	\$102.02
UPPER PENINSULA	4	11.20	\$67.07	\$96.43	44.00%	\$60.00	\$102.02
Gaylord Management Unit	3	133.40	\$71.70	\$71.70	0.00%	\$52.00	\$86.00
Atlanta Management Unit	3	72.60	\$46.13	\$62.10	35.00%	\$50.00	\$109.03
MACKINAW STATE FOREST	6	206.00	\$62.69	\$68.31	9.00%	\$50.00	\$109.03
Traverse City Management Unit	11	141.10	\$66.24	\$97.29	47.00%	\$50.00	\$232.94
Cadillac Management Unit	2	46.10	\$53.60	\$69.83	30.00%	\$47.09	\$109.12
PERE MARQUETTE STATE FOREST	13	187.20	\$63.13	\$90.53	43.00%	\$47.09	\$232.94
Grayling Management Unit	2	205.30	\$50.01	\$79.78	60.00%	\$49.00	\$110.00
AUSABLE STATE FOREST	2	205.30	\$50.01	\$79.78	60.00%	\$49.00	\$110.00
NORTHERN LOWER PENNINSULA	21	598.50	\$58.48	\$79.20	35.00%	\$47.09	\$232.94
STATEWIDE	25	609.70	\$58.63	\$79.51	36.00%	\$47.09	\$232.94

BLACKASH (41)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	41.40	\$14.00	\$18.63	33.00%	\$14.00	\$19.00
Crystal Falls Management Unit	1	11.80	\$31.00	\$78.84	154.00%	\$78.84	\$78.84
COPPER COUNTRY STATE FOREST	3	53.20	\$17.77	\$31.98	80.00%	\$14.00	\$78.84
Escanaba Management Unit	1	2.30	\$56.00	\$56.00	0.00%	\$56.00	\$56.00
ESCANABA RIVER STATE FOREST	1	2.30	\$56.00	\$56.00	0.00%	\$56.00	\$56.00
UPPER PENINSULA	4	55.50	\$19.36	\$32.98	70.00%	\$14.00	\$78.84
STATEWIDE	4	55.50	\$19.36	\$32.98	70.00%	\$14.00	\$78.84

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SAWTIMBER in MBF (see general note 3)

BLACK CHERRY (49)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	5	38.10	\$123.79	\$123.79	0.00%	\$30.00	\$187.00
Crystal Falls Management Unit	1	25.90	\$115.00	\$115.00	0.00%	\$115.00	\$115.00
COPPER COUNTRY STATE FOREST	6	64.00	\$120.23	\$120.23	0.00%	\$30.00	\$187.00
Gwinn Management Unit	5	3.50	\$112.29	\$116.00	3.00%	\$60.00	\$204.74
ESCANABA RIVER STATE FOREST	5	3.50	\$112.29	\$116.00	3.00%	\$60.00	\$204.74
Shingleton Management Unit	6	20.10	\$136.79	\$189.36	38.00%	\$148.00	\$300.01
Newberry Management Unit	3	6.20	\$188.18	\$257.46	37.00%	\$149.00	\$290.84
Sault Ste. Marie (Naubinway Office)	3	32.90	\$148.00	\$209.62	42.00%	\$152.25	\$270.73
LAKE SUPERIOR STATE FOREST	12	59.20	\$148.40	\$207.75	40.00%	\$148.00	\$300.01
UPPER PENINSULA	23	126.70	\$133.17	\$161.01	21.00%	\$30.00	\$300.01
Gaylord Management Unit	2	44.30	\$197.21	\$234.58	19.00%	\$180.00	\$242.00
MACKINAW STATE FOREST	2	44.30	\$197.21	\$234.58	19.00%	\$180.00	\$242.00
Traverse City Management Unit	10	132.50	\$164.50	\$350.18	113.00%	\$99.00	\$660.06
Cadillac Management Unit	2	24.60	\$141.00	\$175.17	24.00%	\$165.59	\$180.51
PERE MARQUETTE STATE FOREST	12	157.10	\$160.82	\$322.77	101.00%	\$99.00	\$660.06
NORTHERN LOWER PENINSULA	14	201.40	\$168.82	\$303.38	80.00%	\$99.00	\$660.06
STATEWIDE	37	328.10	\$155.06	\$248.40	60.00%	\$30.00	\$660.06

GREEN ASH (42)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	11	367.40	\$47.78	\$91.16	91.00%	\$40.00	\$100.00
ESCANABA RIVER STATE FOREST	11	367.40	\$47.78	\$91.16	91.00%	\$40.00	\$100.00
UPPER PENINSULA	11	367.40	\$47.78	\$91.16	91.00%	\$40.00	\$100.00
STATEWIDE	11	367.40	\$47.78	\$91.16	91.00%	\$40.00	\$100.00

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JACK PINE (32)		# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gaylord Management Unit		2	5.10	\$38.00	\$43.59	15.00%	\$41.00	\$44.00
MACKINAW STATE FOREST		2	5.10	\$38.00	\$43.59	15.00%	\$41.00	\$44.00
Traverse City Management Unit		1	0.90	\$23.00	\$28.58	24.00%	\$28.58	\$28.58
Cadillac Management Unit		3	171.90	\$26.81	\$39.48	47.00%	\$30.60	\$40.72
PERE MARQUETTE STATE FOREST		4	172.80	\$26.79	\$39.42	47.00%	\$28.58	\$40.72
Roscommon Management Unit		7	200.00	\$30.23	\$40.67	35.00%	\$32.00	\$49.87
Grayling Management Unit		2	29.30	\$30.40	\$42.13	39.00%	\$40.00	\$45.00
AUSABLE STATE FOREST		9	229.30	\$30.25	\$40.86	35.00%	\$32.00	\$49.87
NORTHERN LOWER PENNINSULA		15	407.20	\$28.88	\$40.29	40.00%	\$28.58	\$49.87
STATEWIDE		15	407.20	\$28.88	\$40.29	40.00%	\$28.58	\$49.87

MIXED ASPEN (80)		# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gwinn Management Unit		1	1.30	\$86.00	\$86.59	1.00%	\$86.59	\$86.59
ESCANABA RIVER STATE FOREST		1	1.30	\$86.00	\$86.59	1.00%	\$86.59	\$86.59
UPPER PENNINSULA		1	1.30	\$86.00	\$86.59	1.00%	\$86.59	\$86.59
Gaylord Management Unit		23	1,451.40	\$49.43	\$77.65	57.00%	\$42.00	\$126.48
Pigeon River Country Management Unit		6	504.20	\$46.39	\$53.17	15.00%	\$42.82	\$65.00
Atlanta Management Unit		18	907.90	\$76.51	\$90.39	18.00%	\$52.68	\$111.37
MACKINAW STATE FOREST		47	2,863.50	\$57.48	\$77.38	35.00%	\$42.00	\$126.48
Traverse City Management Unit		31	2,307.80	\$107.95	\$159.18	47.00%	\$85.00	\$329.00
Cadillac Management Unit		16	2,478.70	\$103.33	\$149.56	45.00%	\$76.15	\$224.14
PERE MARQUETTE STATE FOREST		47	4,786.50	\$105.56	\$154.20	46.00%	\$76.15	\$329.00
Roscommon Management Unit		11	734.00	\$73.23	\$99.69	36.00%	\$79.24	\$135.73
Grayling Management Unit		11	643.50	\$44.91	\$61.51	37.00%	\$40.00	\$100.32
Gladwin Management Unit		3	606.50	\$45.79	\$64.94	42.00%	\$57.00	\$71.48
AUSABLE STATE FOREST		25	1,984.00	\$55.65	\$76.68	38.00%	\$40.00	\$135.73
NORTHERN LOWER PENNINSULA		119	9,634.00	\$80.99	\$115.40	42.00%	\$40.00	\$329.00
STATEWIDE		120	9,635.30	\$80.99	\$115.40	42.00%	\$40.00	\$329.00

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MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	1	11.70	\$125.00	\$200.00	60.00%	\$200.00	\$200.00
ESCANABA RIVER STATE FOREST	1	11.70	\$125.00	\$200.00	60.00%	\$200.00	\$200.00
UPPER PENINSULA	1	11.70	\$125.00	\$200.00	60.00%	\$200.00	\$200.00
Gaylord Management Unit	1	38.60	\$85.00	\$90.41	6.00%	\$90.41	\$90.41
Atlanta Management Unit	7	317.80	\$96.68	\$126.60	31.00%	\$69.00	\$181.94
MACKINAW STATE FOREST	8	356.40	\$95.42	\$122.68	29.00%	\$69.00	\$181.94
Traverse City Management Unit	1	26.60	\$92.00	\$117.34	28.00%	\$117.34	\$117.34
Cadillac Management Unit	11	1,124.40	\$147.28	\$173.32	18.00%	\$101.00	\$465.98
PERE MARQUETTE STATE FOREST	12	1,151.00	\$146.00	\$172.03	18.00%	\$101.00	\$465.98
Roscommon Management Unit	13	1,077.20	\$123.49	\$156.76	27.00%	\$132.00	\$363.68
Grayling Management Unit	17	1,436.30	\$180.68	\$240.90	33.00%	\$107.33	\$300.00
Gladwin Management Unit	4	228.70	\$97.09	\$116.99	20.00%	\$100.00	\$169.76
AUSABLE STATE FOREST	34	2,742.20	\$151.24	\$197.52	31.00%	\$100.00	\$363.68
NORTHERN LOWER PENNINSULA	54	4,249.60	\$145.14	\$184.34	27.00%	\$69.00	\$465.98
STATEWIDE	55	4,261.30	\$145.09	\$184.38	27.00%	\$69.00	\$465.98

N. WHITE CEDAR (25)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Sault Ste Marie (Soo Office)	1	6.70	\$27.00	\$27.00	0.00%	\$27.00	\$27.00
LAKE SUPERIOR STATE FOREST	1	6.70	\$27.00	\$27.00	0.00%	\$27.00	\$27.00
UPPER PENINSULA	1	6.70	\$27.00	\$27.00	0.00%	\$27.00	\$27.00
Gaylord Management Unit	2	8.20	\$19.49	\$29.21	50.00%	\$24.00	\$31.00
Pigeon River Country Management Unit	3	119.60	\$21.20	\$29.10	37.00%	\$28.16	\$55.01
Atlanta Management Unit	2	10.90	\$24.60	\$26.73	9.00%	\$23.28	\$30.00
MACKINAW STATE FOREST	7	138.70	\$21.36	\$28.92	35.00%	\$23.28	\$55.01
NORTHERN LOWER PENNINSULA	7	138.70	\$21.36	\$28.92	35.00%	\$23.28	\$55.01
STATEWIDE	8	145.40	\$21.62	\$28.83	33.00%	\$23.28	\$55.01

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PAPER BIRCH (10)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	11.70	\$26.41	\$26.41	0.00%	\$22.00	\$34.00
Crystal Falls Management Unit	8	82.00	\$70.42	\$111.92	59.00%	\$65.91	\$153.94
COPPER COUNTRY STATE FOREST	10	93.70	\$64.92	\$101.24	56.00%	\$22.00	\$153.94
Gwinn Management Unit	5	35.40	\$73.36	\$146.83	100.00%	\$76.00	\$168.97
Escanaba Management Unit	10	57.90	\$75.27	\$90.34	20.00%	\$65.00	\$150.86
ESCANABA RIVER STATE FOREST	15	93.30	\$74.54	\$111.77	50.00%	\$65.00	\$168.97
Shingleton Management Unit	4	2.90	\$47.83	\$131.25	174.00%	\$100.00	\$185.38
Newberry Management Unit	4	13.40	\$58.79	\$111.16	89.00%	\$55.00	\$184.96
Sault Ste Marie (Naubinway Office)	7	65.00	\$62.64	\$101.64	62.00%	\$46.00	\$185.69
Sault Ste Marie (Soo Office)	2	31.60	\$56.91	\$57.15	0.00%	\$56.00	\$70.00
Sault Ste Marie (Drummond Island)	1	9.90	\$49.00	\$50.73	4.00%	\$50.73	\$50.73
LAKE SUPERIOR STATE FOREST	18	122.80	\$59.29	\$87.82	48.00%	\$46.00	\$185.69
UPPER PENINSULA	43	309.80	\$65.59	\$99.09	51.00%	\$22.00	\$185.69
Gaylord Management Unit	3	6.40	\$53.38	\$55.55	4.00%	\$39.00	\$59.00
Atlanta Management Unit	1	1.30	\$40.00	\$63.64	59.00%	\$63.64	\$63.64
MACKINAW STATE FOREST	4	7.70	\$51.12	\$56.92	11.00%	\$39.00	\$63.64
Traverse City Management Unit	4	9.60	\$30.48	\$47.81	57.00%	\$25.79	\$57.56
Cadillac Management Unit	1	6.40	\$40.00	\$40.46	1.00%	\$40.46	\$40.46
PERE MARQUETTE STATE FOREST	5	16.00	\$34.29	\$44.87	31.00%	\$25.79	\$57.56
Grayling Management Unit	1	3.10	\$29.00	\$41.00	41.00%	\$41.00	\$41.00
AUSABLE STATE FOREST	1	3.10	\$29.00	\$41.00	41.00%	\$41.00	\$41.00
NORTHERN LOWER PENNINSULA	10	26.80	\$38.51	\$47.88	24.00%	\$25.79	\$63.64
STATEWIDE	53	336.60	\$63.43	\$95.02	50.00%	\$22.00	\$185.69

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RED MAPLE (03)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	11	506.00	\$158.65	\$183.09	15.00%	\$30.00	\$225.00
Crystal Falls Management Unit	11	232.40	\$79.75	\$175.61	120.00%	\$65.00	\$256.43
COPPER COUNTRY STATE FOREST	22	738.40	\$133.82	\$180.73	35.00%	\$30.00	\$256.43
Gwinn Management Unit	15	355.20	\$56.02	\$141.15	152.00%	\$32.00	\$217.72
Escanaba Management Unit	21	527.90	\$160.51	\$208.71	30.00%	\$83.00	\$255.81
ESCANABA RIVER STATE FOREST	36	883.10	\$118.48	\$181.53	53.00%	\$32.00	\$255.81
Shingleton Management Unit	8	96.20	\$125.12	\$195.10	56.00%	\$117.00	\$251.01
Newberry Management Unit	10	290.10	\$96.39	\$151.42	57.00%	\$85.00	\$206.81
Sault Ste Marie (Naubinway Office)	9	137.10	\$154.83	\$171.28	11.00%	\$142.00	\$265.67
Sault Ste Marie (Soo Office)	2	5.50	\$123.91	\$204.99	65.00%	\$113.00	\$365.96
LAKE SUPERIOR STATE FOREST	29	528.90	\$117.05	\$165.07	41.00%	\$85.00	\$365.96
UPPER PENINSULA	87	2,150.40	\$123.39	\$177.21	44.00%	\$30.00	\$365.96
Gaylord Management Unit	15	387.40	\$83.32	\$89.60	8.00%	\$70.00	\$125.56
Pigeon River Country Management Unit	1	3.30	\$79.00	\$80.00	1.00%	\$80.00	\$80.00
Atlanta Management Unit	10	137.60	\$99.16	\$118.48	19.00%	\$64.04	\$254.94
MACKINAW STATE FOREST	26	528.30	\$87.42	\$97.06	11.00%	\$64.04	\$254.94
Traverse City Management Unit	33	975.80	\$101.63	\$157.26	55.00%	\$82.94	\$224.34
Cadillac Management Unit	12	800.80	\$99.31	\$139.50	40.00%	\$96.89	\$180.51
PERE MARQUETTE STATE FOREST	45	1,776.60	\$100.59	\$149.26	48.00%	\$82.94	\$224.34
Roscommon Management Unit	9	165.80	\$67.89	\$89.66	32.00%	\$69.00	\$144.04
Grayling Management Unit	11	203.30	\$60.40	\$72.28	20.00%	\$26.00	\$100.32
Gladwin Management Unit	4	201.60	\$28.54	\$43.06	51.00%	\$25.00	\$45.00
AUSABLE STATE FOREST	24	570.70	\$51.32	\$67.01	31.00%	\$25.00	\$144.04
NORTHERN LOWER PENNINSULA	95	2,875.60	\$88.39	\$123.34	40.00%	\$25.00	\$254.94
STATEWIDE	182	5,026.00	\$103.37	\$146.39	42.00%	\$25.00	\$365.96

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RED OAK (08)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	1.70	\$48.00	\$48.00	0.00%	\$48.00	\$48.00
Crystal Falls Management Unit	1	1.30	\$139.00	\$139.00	0.00%	\$139.00	\$139.00
COPPER COUNTRY STATE FOREST	2	3.00	\$87.43	\$87.43	0.00%	\$48.00	\$139.00
Gwinn Management Unit	2	176.10	\$157.82	\$259.15	64.00%	\$135.00	\$260.00
Escanaba Management Unit	2	290.60	\$142.36	\$237.14	67.00%	\$225.00	\$250.95
ESCANABA RIVER STATE FOREST	4	466.70	\$148.19	\$245.44	66.00%	\$135.00	\$260.00
Shingleton Management Unit	1	23.60	\$98.00	\$115.46	18.00%	\$115.46	\$115.46
Sault Ste. Marie (Soo. Office)	1	41.50	\$160.00	\$327.64	105.00%	\$327.64	\$327.64
LAKE SUPERIOR STATE FOREST	2	65.10	\$137.52	\$250.72	82.00%	\$115.46	\$327.64
UPPER PENINSULA	8	534.80	\$146.55	\$245.20	67.00%	\$48.00	\$327.64
Gaylord Management Unit	5	156.20	\$178.35	\$198.25	11.00%	\$141.00	\$220.00
Pigeon River Country Management Unit	6	709.90	\$168.25	\$203.69	21.00%	\$124.00	\$220.00
Atlanta Management Unit	17	1,690.80	\$206.91	\$270.86	31.00%	\$55.00	\$573.23
MACKINAW STATE FOREST	28	2,556.90	\$194.43	\$247.78	27.00%	\$55.00	\$573.23
Traverse City Management Unit	25	2,971.50	\$151.93	\$213.62	41.00%	\$124.00	\$573.03
Cadillac Management Unit	12	1,346.60	\$191.19	\$263.08	38.00%	\$145.00	\$401.20
PERE MARQUETTE STATE FOREST	37	4,318.10	\$164.17	\$229.04	40.00%	\$124.00	\$573.03
Roscommon Management Unit	5	550.40	\$239.52	\$269.86	13.00%	\$247.00	\$274.02
Grayling Management Unit	5	724.60	\$154.86	\$252.35	63.00%	\$170.00	\$348.27
AUSABLE STATE FOREST	10	1,275.00	\$191.41	\$259.91	36.00%	\$170.00	\$348.27
NORTHERN LOWER PENNINSULA	75	8,150.00	\$177.92	\$239.75	35.00%	\$55.00	\$573.23
STATEWIDE	83	8,684.80	\$175.99	\$240.09	36.00%	\$48.00	\$573.23

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RED PINE (31)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	3	119.20	\$149.32	\$150.29	1.00%	\$146.00	\$159.95
COPPER COUNTRY STATE FOREST	3	119.20	\$149.32	\$150.29	1.00%	\$146.00	\$159.95
Gwinn Management Unit	10	2,404.00	\$125.52	\$157.87	26.00%	\$108.78	\$288.93
ESCANABA RIVER STATE FOREST	10	2,404.00	\$125.52	\$157.87	26.00%	\$108.78	\$288.93
UPPER PENINSULA	13	2,523.20	\$126.64	\$157.51	24.00%	\$108.78	\$288.93
Gaylord Management Unit	18	5,199.10	\$118.37	\$147.59	25.00%	\$93.00	\$202.12
Pigeon River Country Management Unit	11	1,900.20	\$121.89	\$170.75	40.00%	\$69.00	\$261.07
Atlanta Management Unit	20	3,837.70	\$134.67	\$185.20	38.00%	\$32.00	\$232.20
MACKINAW STATE FOREST	49	10,937.00	\$124.70	\$164.81	32.00%	\$32.00	\$261.07
Traverse City Management Unit	23	1,949.90	\$97.49	\$129.72	33.00%	\$100.00	\$297.48
Cadillac Management Unit	15	3,113.30	\$104.27	\$150.90	45.00%	\$83.00	\$227.69
PERE MARQUETTE STATE FOREST	38	5,063.20	\$101.66	\$142.75	40.00%	\$83.00	\$297.48
Roscommon Management Unit	12	2,534.30	\$106.94	\$162.20	52.00%	\$120.50	\$182.06
Grayling Management Unit	22	4,616.90	\$111.94	\$159.28	42.00%	\$95.00	\$214.89
Gladwin Management Unit	2	25.80	\$88.07	\$129.45	47.00%	\$106.00	\$132.53
AUSABLE STATE FOREST	36	7,177.00	\$110.09	\$160.21	46.00%	\$95.00	\$214.89
NORTHERN LOWER PENNINSULA	123	23,177.20	\$115.14	\$158.56	38.00%	\$32.00	\$297.48
STATEWIDE	136	25,700.40	\$116.27	\$158.46	36.00%	\$32.00	\$297.48

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SUGAR MAPLE (01)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	10	1,692.90	\$249.42	\$333.55	34.00%	\$120.00	\$502.20
Crystal Falls Management Unit	14	1,195.90	\$229.99	\$352.79	53.00%	\$205.26	\$522.99
COPPER COUNTRY STATE FOREST	24	2,888.80	\$241.38	\$341.51	41.00%	\$120.00	\$522.99
Gwinn Management Unit	13	232.60	\$264.76	\$430.42	63.00%	\$200.00	\$1,020.74
Escanaba Management Unit	12	162.90	\$203.07	\$292.22	44.00%	\$125.00	\$477.03
ESCANABA RIVER STATE FOREST	25	395.50	\$239.35	\$373.50	56.00%	\$125.00	\$1,020.74
Shingleton Management Unit	8	992.20	\$269.05	\$518.84	93.00%	\$282.24	\$551.01
Newberry Management Unit	6	388.50	\$250.07	\$422.97	69.00%	\$243.00	\$616.55
Sault Ste Marie (Naubinway Office)	8	602.10	\$466.57	\$529.39	13.00%	\$441.00	\$625.00
Sault Ste Marie (Soo Office)	4	82.40	\$440.22	\$507.79	15.00%	\$423.00	\$686.83
Sault Ste Marie (Drummond Island)	1	14.90	\$358.00	\$370.65	4.00%	\$370.65	\$370.65
LAKE SUPERIOR STATE FOREST	27	2,080.10	\$330.09	\$502.49	52.00%	\$243.00	\$686.83
UPPER PENINSULA	76	5,364.40	\$275.63	\$406.29	47.00%	\$120.00	\$1,020.74
Gaylord Management Unit	16	709.60	\$277.60	\$306.80	11.00%	\$210.00	\$459.41
Pigeon River Country Management Unit	2	10.90	\$241.52	\$255.65	6.00%	\$184.00	\$326.00
Atlanta Management Unit	7	197.60	\$303.89	\$319.34	5.00%	\$268.00	\$453.36
MACKINAW STATE FOREST	25	918.10	\$282.83	\$308.89	9.00%	\$184.00	\$459.41
Traverse City Management Unit	17	909.70	\$226.22	\$266.82	18.00%	\$185.00	\$620.47
Cadillac Management Unit	4	78.40	\$339.97	\$357.05	5.00%	\$309.48	\$368.75
PERE MARQUETTE STATE FOREST	21	988.10	\$235.25	\$273.98	16.00%	\$185.00	\$620.47
Grayling Management Unit	5	558.80	\$188.78	\$224.07	19.00%	\$210.00	\$563.66
AUSABLE STATE FOREST	5	558.80	\$188.78	\$224.07	19.00%	\$210.00	\$563.66
NORTHERN LOWER PENNINSULA	51	2,465.00	\$242.43	\$275.67	14.00%	\$184.00	\$620.47
STATEWIDE	127	7,829.40	\$265.18	\$365.17	38.00%	\$120.00	\$1,020.74

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WHITE ASH (06)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	3	45.10	\$70.83	\$84.49	19.00%	\$20.00	\$95.00
Crystal Falls Management Unit	5	50.10	\$60.68	\$110.44	82.00%	\$80.00	\$135.29
COPPER COUNTRY STATE FOREST	8	95.20	\$65.49	\$98.15	50.00%	\$20.00	\$135.29
Escanaba Management Unit	6	46.20	\$77.70	\$141.87	83.00%	\$77.00	\$156.17
ESCANABA RIVER STATE FOREST	6	46.20	\$77.70	\$141.87	83.00%	\$77.00	\$156.17
Newberry Management Unit	1	1.60	\$57.00	\$65.00	14.00%	\$65.00	\$65.00
LAKE SUPERIOR STATE FOREST	1	1.60	\$57.00	\$65.00	14.00%	\$65.00	\$65.00
UPPER PENINSULA	15	143.00	\$69.34	\$111.90	61.00%	\$20.00	\$156.17
Cadillac Management Unit	1	9.50	\$78.00	\$86.26	11.00%	\$86.26	\$86.26
PERE MARQUETTE STATE FOREST	1	9.50	\$78.00	\$86.26	11.00%	\$86.26	\$86.26
NORTHERN LOWER PENINSULA	1	9.50	\$78.00	\$86.26	11.00%	\$86.26	\$86.26
STATEWIDE	16	152.50	\$69.88	\$110.30	58.00%	\$20.00	\$156.17

WHITE OAK (09)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	3	24.30	\$79.84	\$165.23	107.00%	\$82.89	\$200.00
ESCANABA RIVER STATE FOREST	3	24.30	\$79.84	\$165.23	107.00%	\$82.89	\$200.00
UPPER PENINSULA	3	24.30	\$79.84	\$165.23	107.00%	\$82.89	\$200.00
Gaylord Management Unit	1	17.20	\$101.00	\$131.09	30.00%	\$131.09	\$131.09
Pigeon River Country Management Unit	1	43.30	\$100.00	\$130.00	30.00%	\$130.00	\$130.00
Atlanta Management Unit	4	86.20	\$104.96	\$122.42	17.00%	\$120.17	\$128.70
MACKINAW STATE FOREST	6	146.70	\$103.03	\$125.67	22.00%	\$120.17	\$131.09
Traverse City Management Unit	10	245.10	\$43.89	\$84.89	93.00%	\$48.00	\$132.08
Cadillac Management Unit	7	679.80	\$98.01	\$120.89	23.00%	\$69.14	\$156.00
PERE MARQUETTE STATE FOREST	17	924.90	\$83.67	\$111.35	33.00%	\$48.00	\$156.00
Roscommon Management Unit	5	133.80	\$103.69	\$150.92	46.00%	\$132.85	\$168.47
Grayling Management Unit	6	250.80	\$68.11	\$87.94	29.00%	\$26.00	\$100.00
Gladwin Management Unit	1	6.20	\$42.00	\$42.00	0.00%	\$42.00	\$42.00
AUSABLE STATE FOREST	12	390.80	\$79.88	\$108.78	36.00%	\$26.00	\$168.47
NORTHERN LOWER PENINSULA	35	1,462.40	\$84.60	\$112.10	33.00%	\$26.00	\$168.47
STATEWIDE	38	1,486.70	\$84.52	\$112.97	34.00%	\$26.00	\$200.00

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WHITE PINE (30)	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
Crystal Falls Management Unit COPPER COUNTRY STATE FOREST	1	71.70	\$61.00	\$70.70	16.00%	\$70.70	\$70.70
Gwinn Management Unit ESCANABA RIVER STATE FOREST	6	703.30	\$68.32	\$80.09	17.00%	\$48.00	\$92.41
UPPER PENINSULA	7	775.00	\$67.64	\$79.22	17.00%	\$48.00	\$92.41
Gaylord Management Unit	6	80.20	\$45.06	\$56.14	25.00%	\$49.88	\$60.50
Pigeon River Country Management Unit	4	89.00	\$47.44	\$69.49	46.00%	\$54.00	\$97.88
Atlanta Management Unit MACKINAW STATE FOREST	11	185.00	\$84.27	\$113.67	35.00%	\$21.00	\$147.10
Traverse City Management Unit	21	354.20	\$66.14	\$89.54	35.00%	\$21.00	\$147.10
Cadillac Management Unit PERE MARQUETTE STATE FOREST	14	1,367.10	\$111.91	\$116.25	4.00%	\$99.00	\$200.31
Roscommon Management Unit	40	2,457.20	\$79.12	\$99.19	25.00%	\$35.00	\$222.19
Grayling Management Unit AUSABLE STATE FOREST	11	679.20	\$52.21	\$61.16	17.00%	\$37.84	\$93.54
NORTHERN LOWER PENNINSULA	7	209.50	\$46.61	\$64.07	37.00%	\$34.00	\$76.00
STATEWIDE	18	888.70	\$50.89	\$61.85	22.00%	\$34.00	\$93.54
	79	3,700.10	\$71.10	\$89.30	26.00%	\$21.00	\$222.19
	86	4,475.10	\$70.50	\$87.55	24.00%	\$21.00	\$222.19

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WHITE SPRUCE (21)

	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
Baraga Management Unit	2	9.50	\$31.01	\$31.01	0.00%	\$28.00	\$50.00
COPPER COUNTRY STATE FOREST	2	9.50	\$31.01	\$31.01	0.00%	\$28.00	\$50.00
Gwinn Management Unit	1	5.40	\$57.00	\$65.45	15.00%	\$65.45	\$65.45
ESCANABA RIVER STATE FOREST	1	5.40	\$57.00	\$65.45	15.00%	\$65.45	\$65.45
UPPER PENINSULA	3	14.90	\$40.43	\$43.49	8.00%	\$28.00	\$65.45
Gaylord Management Unit	1	1.90	\$34.00	\$51.00	50.00%	\$51.00	\$51.00
Pigeon River Country Management Unit	3	159.20	\$45.75	\$57.48	26.00%	\$47.87	\$68.00
Atlanta Management Unit	1	25.60	\$49.00	\$55.00	12.00%	\$55.00	\$55.00
MACKINAW STATE FOREST	5	186.70	\$46.08	\$57.07	24.00%	\$47.87	\$68.00
Grayling Management Unit	1	8.50	\$56.00	\$59.22	6.00%	\$59.22	\$59.22
AUSABLE STATE FOREST	1	8.50	\$56.00	\$59.22	6.00%	\$59.22	\$59.22
NORTHERN LOWER PENNINSULA	6	195.20	\$46.51	\$57.16	23.00%	\$47.87	\$68.00
STATEWIDE	9	210.10	\$46.08	\$56.19	22.00%	\$28.00	\$68.00

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YELLOW BIRCH (04)

	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
Baraga Management Unit	9	99.60	\$87.02	\$118.48	36.00%	\$45.00	\$220.00
Crystal Falls Management Unit	3	7.10	\$117.34	\$149.10	27.00%	\$106.00	\$165.35
COPPER COUNTRY STATE FOREST	12	106.70	\$89.03	\$120.52	35.00%	\$45.00	\$220.00
Gwinn Management Unit	4	3.50	\$98.17	\$184.99	88.00%	\$57.00	\$377.04
Escanaba Management Unit	5	31.50	\$88.08	\$94.23	7.00%	\$81.47	\$100.00
ESCANABA RIVER STATE FOREST	9	35.00	\$89.09	\$103.31	16.00%	\$57.00	\$377.04
Shingleton Management Unit	4	5.50	\$139.11	\$234.59	69.00%	\$104.00	\$245.01
Newberry Management Unit	3	1.90	\$105.47	\$148.46	41.00%	\$110.00	\$175.96
Sault Ste Marie (Naubinway Office)	2	2.20	\$116.00	\$193.97	67.00%	\$126.00	\$275.54
LAKE SUPERIOR STATE FOREST	9	9.60	\$127.16	\$208.24	64.00%	\$104.00	\$275.54
UPPER PENINSULA	30	151.30	\$91.47	\$122.10	33.00%	\$45.00	\$377.04
Gaylord Management Unit	2	2.60	\$151.19	\$156.96	4.00%	\$146.00	\$165.00
MACKINAW STATE FOREST	2	2.60	\$151.19	\$156.96	4.00%	\$146.00	\$165.00
Traverse City Management Unit	2	3.10	\$116.03	\$200.09	72.00%	\$143.00	\$219.95
PERE MARQUETTE STATE FOREST	2	3.10	\$116.03	\$200.09	72.00%	\$143.00	\$219.95
NORTHERN LOWER PENNINSULA	4	5.70	\$132.07	\$180.42	37.00%	\$143.00	\$219.95
STATEWIDE	34	157.00	\$92.94	\$124.22	34.00%	\$45.00	\$377.04

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PULPWOOD in Cords (see general note 4)

BALSAM FIR (20)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	9	1,631.00	\$3.85	\$4.56	18.00%	\$2.00	\$14.40
Crystal Falls Management Unit	18	4,908.00	\$14.78	\$24.18	64.00%	\$3.80	\$36.34
COPPER COUNTRY STATE FOREST	27	6,539.00	\$12.05	\$19.28	60.00%	\$2.00	\$36.34
Gwinn Management Unit	22	4,858.00	\$20.56	\$34.77	69.00%	\$13.00	\$72.71
Escanaba Management Unit	25	3,853.00	\$16.34	\$22.45	37.00%	\$10.85	\$44.31
ESCANABA RIVER STATE FOREST	47	8,711.00	\$18.69	\$29.32	57.00%	\$10.85	\$72.71
Shingleton Management Unit	10	642.00	\$9.84	\$25.95	164.00%	\$10.20	\$35.00
Newberry Management Unit	13	1,102.00	\$10.85	\$17.46	61.00%	\$9.00	\$25.29
Sault Ste Marie (Naubinway Office)	11	1,045.00	\$10.97	\$16.13	47.00%	\$8.85	\$26.76
Sault Ste Marie (Soo Office)	6	558.00	\$9.10	\$11.66	28.00%	\$8.00	\$39.11
Sault Ste Marie (Drummond Island)	1	202.00	\$9.55	\$9.89	4.00%	\$9.89	\$9.89
LAKE SUPERIOR STATE FOREST	41	3,549.00	\$10.36	\$17.26	67.00%	\$8.00	\$39.11
UPPER PENINSULA	115	18,799.00	\$14.81	\$23.55	59.00%	\$2.00	\$72.71
Gaylord Management Unit	13	980.00	\$20.54	\$23.72	15.00%	\$5.66	\$32.14
Pigeon River Country Management Unit	8	1,265.00	\$18.16	\$36.76	102.00%	\$21.00	\$57.84
Atlanta Management Unit	18	1,509.00	\$23.26	\$28.25	21.00%	\$17.15	\$63.91
MACKINAW STATE FOREST	39	3,754.00	\$20.83	\$29.93	44.00%	\$5.66	\$63.91
Traverse City Management Unit	5	395.00	\$8.08	\$13.79	71.00%	\$6.91	\$17.00
Cadillac Management Unit	6	633.00	\$9.79	\$15.48	58.00%	\$11.53	\$16.83
PERE MARQUETTE STATE FOREST	11	1,028.00	\$9.13	\$14.83	62.00%	\$6.91	\$17.00
Roscommon Management Unit	9	587.00	\$29.53	\$37.46	27.00%	\$28.80	\$55.86
Grayling Management Unit	10	237.00	\$15.02	\$29.54	97.00%	\$13.25	\$47.92
AUSABLE STATE FOREST	19	824.00	\$25.35	\$35.18	39.00%	\$13.25	\$55.86
NORTHERN LOWER PENNINSULA	69	5,606.00	\$19.35	\$27.93	44.00%	\$5.66	\$63.91
STATEWIDE	184	24,405.00	\$15.85	\$24.56	55.00%	\$2.00	\$72.71

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BASSWOOD (05)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	360.00	\$5.19	\$5.22	1.00%	\$5.00	\$5.75
Crystal Falls Management Unit	10	7,999.00	\$11.28	\$12.10	7.00%	\$6.85	\$44.43
COPPER COUNTRY STATE FOREST	12	8,359.00	\$11.01	\$11.80	7.00%	\$5.00	\$44.43
Gwinn Management Unit	5	111.00	\$10.03	\$14.25	42.00%	\$7.75	\$23.18
Escanaba Management Unit	3	1,463.00	\$13.00	\$17.03	31.00%	\$16.06	\$18.74
ESCANABA RIVER STATE FOREST	8	1,574.00	\$12.79	\$16.83	32.00%	\$7.75	\$23.18
Shingleton Management Unit	2	131.00	\$6.40	\$20.84	226.00%	\$7.25	\$21.61
LAKE SUPERIOR STATE FOREST	2	131.00	\$6.40	\$20.84	226.00%	\$7.25	\$21.61
UPPER PENINSULA	22	10,064.00	\$11.23	\$12.71	13.00%	\$5.00	\$44.43
Gaylord Management Unit	7	728.00	\$8.11	\$10.43	29.00%	\$8.00	\$16.29
Pigeon River Country Management Unit	2	60.00	\$6.41	\$11.69	82.00%	\$4.25	\$17.00
Atlanta Management Unit	3	1,327.00	\$5.82	\$5.99	3.00%	\$5.80	\$12.15
MACKINAW STATE FOREST	12	2,115.00	\$6.63	\$7.68	16.00%	\$4.25	\$17.00
Traverse City Management Unit	4	481.00	\$12.26	\$15.52	27.00%	\$11.00	\$26.81
Cadillac Management Unit	1	101.00	\$16.15	\$16.17	0.00%	\$16.17	\$16.17
PERE MARQUETTE STATE FOREST	5	582.00	\$12.93	\$15.64	21.00%	\$11.00	\$26.81
Grayling Management Unit	3	679.00	\$7.50	\$10.73	43.00%	\$6.55	\$12.00
AUSABLE STATE FOREST	3	679.00	\$7.50	\$10.73	43.00%	\$6.55	\$12.00
NORTHERN LOWER PENNINSULA	20	3,376.00	\$7.89	\$9.66	22.00%	\$4.25	\$26.81
STATEWIDE	42	13,440.00	\$10.39	\$11.94	15.00%	\$4.25	\$44.43

HEMLOCK (39)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	14.00	\$11.00	\$11.00	0.00%	\$11.00	\$11.00
COPPER COUNTRY STATE FOREST	1	14.00	\$11.00	\$11.00	0.00%	\$11.00	\$11.00
Shingleton Management Unit	2	110.00	\$13.49	\$32.80	143.00%	\$14.78	\$34.41
Newberry Management Unit	1	6.00	\$1.00	\$1.03	3.00%	\$1.03	\$1.03
LAKE SUPERIOR STATE FOREST	3	116.00	\$12.84	\$31.16	143.00%	\$1.03	\$34.41
UPPER PENINSULA	4	130.00	\$12.64	\$28.99	129.00%	\$1.03	\$34.41
STATEWIDE	4	130.00	\$12.64	\$28.99	129.00%	\$1.03	\$34.41

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JACK PINE (32)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	4.00	\$20.35	\$20.35	0.00%	\$20.35	\$20.35
Crystal Falls Management Unit	4	237.00	\$30.37	\$52.81	74.00%	\$22.50	\$58.60
COPPER COUNTRY STATE FOREST	5	241.00	\$30.20	\$52.27	73.00%	\$20.35	\$58.60
Gwinn Management Unit	12	5,136.00	\$32.47	\$57.68	78.00%	\$42.00	\$64.48
ESCANABA RIVER STATE FOREST	12	5,136.00	\$32.47	\$57.68	78.00%	\$42.00	\$64.48
Shingleton Management Unit	8	2,092.00	\$24.36	\$50.97	109.00%	\$33.24	\$67.21
Newberry Management Unit	6	4,232.00	\$28.60	\$43.84	53.00%	\$38.86	\$50.55
Sault Ste Marie (Naubinway Office)	1	44.00	\$38.40	\$40.00	4.00%	\$40.00	\$40.00
Sault Ste Marie (Soo Office)	2	64.00	\$37.65	\$60.38	60.00%	\$55.00	\$89.45
LAKE SUPERIOR STATE FOREST	17	6,432.00	\$27.38	\$46.30	69.00%	\$33.24	\$89.45
UPPER PENINSULA	34	11,809.00	\$29.65	\$51.37	73.00%	\$20.35	\$89.45
Gaylord Management Unit	12	1,430.00	\$15.33	\$20.35	33.00%	\$14.00	\$26.00
Pigeon River Country Management Unit	6	415.00	\$25.54	\$27.09	6.00%	\$25.00	\$44.07
Atlanta Management Unit	14	1,216.00	\$23.20	\$29.10	25.00%	\$15.55	\$40.16
MACKINAW STATE FOREST	32	3,061.00	\$19.84	\$24.74	25.00%	\$14.00	\$44.07
Traverse City Management Unit	9	1,468.00	\$11.33	\$14.22	26.00%	\$8.45	\$27.36
Cadillac Management Unit	12	4,285.00	\$12.38	\$18.69	51.00%	\$10.45	\$26.94
PERE MARQUETTE STATE FOREST	21	5,753.00	\$12.11	\$17.55	45.00%	\$8.45	\$27.36
Roscommon Management Unit	13	5,039.00	\$14.10	\$20.97	49.00%	\$11.56	\$27.37
Grayling Management Unit	20	14,665.00	\$20.27	\$28.14	39.00%	\$15.80	\$41.94
Gladwin Management Unit	1	3.00	\$13.05	\$69.98	436.00%	\$69.98	\$69.98
AUSABLE STATE FOREST	34	19,707.00	\$18.69	\$26.31	41.00%	\$11.56	\$69.98
NORTHERN LOWER PENNINSULA	87	28,521.00	\$17.49	\$24.38	39.00%	\$8.45	\$69.98
STATEWIDE	121	40,330.00	\$21.05	\$32.28	53.00%	\$8.45	\$89.45

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MISC. SPECIES (90)	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
Escanaba Management Unit	1	294.00	\$3.75	\$3.75	0.00%	\$3.75	\$3.75
ESCANABA RIVER STATE FOREST	1	294.00	\$3.75	\$3.75	0.00%	\$3.75	\$3.75
Sault Ste Marie (Soo Office)	2	33.00	\$28.35	\$57.98	105.00%	\$39.87	\$139.45
LAKE SUPERIOR STATE FOREST	2	33.00	\$28.35	\$57.98	105.00%	\$39.87	\$139.45
UPPER PENINSULA	3	327.00	\$6.23	\$9.22	48.00%	\$3.75	\$139.45
Gaylord Management Unit	1	2.00	\$2.75	\$6.00	118.00%	\$6.00	\$6.00
MACKINAW STATE FOREST	1	2.00	\$2.75	\$6.00	118.00%	\$6.00	\$6.00
Traverse City Management Unit	1	382.00	\$5.00	\$6.00	20.00%	\$6.00	\$6.00
PERE MARQUETTE STATE FOREST	1	382.00	\$5.00	\$6.00	20.00%	\$6.00	\$6.00
Roscommon Management Unit	2	143.00	\$7.50	\$10.51	40.00%	\$8.38	\$10.71
Grayling Management Unit	5	130.00	\$6.46	\$14.34	122.00%	\$4.50	\$197.96
AUSABLE STATE FOREST	7	273.00	\$7.01	\$12.33	76.00%	\$4.50	\$197.96
NORTHERN LOWER PENNINSULA	9	657.00	\$5.83	\$8.63	48.00%	\$4.50	\$197.96
STATEWIDE	12	984.00	\$5.96	\$8.83	48.00%	\$3.75	\$197.96

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	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
MIXED ASPEN (80)							
Baraga Management Unit	8	1,038.00	\$10.05	\$10.56	5.00%	\$5.00	\$21.00
Crystal Falls Management Unit	18	28,856.00	\$34.97	\$54.60	56.00%	\$10.40	\$73.23
COPPER COUNTRY STATE FOREST	26	29,894.00	\$34.11	\$53.07	56.00%	\$5.00	\$73.23
Gwinn Management Unit	22	24,691.00	\$30.69	\$47.59	55.00%	\$19.00	\$71.50
Escanaba Management Unit	27	6,197.00	\$23.01	\$33.86	47.00%	\$14.10	\$50.00
ESCANABA RIVER STATE FOREST	49	30,888.00	\$29.15	\$44.84	54.00%	\$14.10	\$71.50
Shingleton Management Unit	11	3,744.00	\$20.31	\$42.01	107.00%	\$30.00	\$44.57
Newberry Management Unit	12	2,401.00	\$20.23	\$33.80	67.00%	\$17.20	\$46.14
Sault Ste Marie (Naubinway Office)	10	2,164.00	\$20.93	\$40.68	94.00%	\$18.20	\$46.62
Sault Ste Marie (Soo Office)	9	3,349.00	\$16.74	\$25.27	51.00%	\$17.15	\$43.50
Sault Ste Marie (Drummond Island)	1	826.00	\$14.60	\$15.12	4.00%	\$15.12	\$15.12
LAKE SUPERIOR STATE FOREST	43	12,484.00	\$19.06	\$33.93	78.00%	\$15.12	\$46.62
UPPER PENINSULA	118	73,266.00	\$29.45	\$46.34	57.00%	\$5.00	\$73.23
Gaylord Management Unit	27	9,026.00	\$19.62	\$25.10	28.00%	\$15.50	\$40.60
Pigeon River Country Management Unit	15	5,937.00	\$17.68	\$22.79	29.00%	\$13.10	\$27.00
Atlanta Management Unit	26	13,696.00	\$22.26	\$27.90	25.00%	\$6.75	\$52.69
MACKINAW STATE FOREST	68	28,659.00	\$20.48	\$25.96	27.00%	\$6.75	\$52.69
Traverse City Management Unit	34	14,797.00	\$14.03	\$20.16	44.00%	\$11.76	\$31.60
Cadillac Management Unit	21	13,744.00	\$17.51	\$22.28	27.00%	\$12.00	\$31.30
PERE MARQUETTE STATE FOREST	55	28,541.00	\$15.71	\$21.18	35.00%	\$11.76	\$31.60
Roscommon Management Unit	18	6,858.00	\$30.33	\$38.47	27.00%	\$23.42	\$47.53
Grayling Management Unit	27	8,193.00	\$20.06	\$28.53	42.00%	\$8.50	\$39.12
Gladwin Management Unit	4	4,114.00	\$15.04	\$26.95	79.00%	\$15.00	\$31.14
AUSABLE STATE FOREST	49	19,165.00	\$22.66	\$31.75	40.00%	\$8.50	\$47.53
NORTHERN LOWER PENNINSULA	172	76,365.00	\$19.24	\$25.63	33.00%	\$6.75	\$52.69
STATEWIDE	290	149,631.00	\$24.24	\$35.77	48.00%	\$5.00	\$73.23

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	(1)	(2)	(3)	(4)	(5)	(6)	(7)
MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Baraga Management Unit	12	18,541.00	\$8.65	\$11.00	27.00%	\$2.00	\$22.05
Crystal Falls Management Unit	22	20,688.00	\$17.37	\$31.98	84.00%	\$4.76	\$57.56
COPPER COUNTRY STATE FOREST	34	39,229.00	\$13.25	\$22.06	66.00%	\$2.00	\$57.56
Gwinn Management Unit	25	12,566.00	\$16.87	\$32.47	92.00%	\$10.10	\$48.61
Escanaba Management Unit	27	27,217.00	\$21.02	\$31.02	48.00%	\$16.35	\$57.71
ESCANABA RIVER STATE FOREST	52	39,783.00	\$19.71	\$31.48	60.00%	\$10.10	\$57.71
Shingleton Management Unit	13	10,669.00	\$14.07	\$32.94	134.00%	\$20.00	\$41.77
Newberry Management Unit	15	7,963.00	\$12.05	\$25.58	112.00%	\$11.40	\$37.95
Sault Ste Marie (Naubinway Office)	14	6,705.00	\$18.86	\$29.12	54.00%	\$16.30	\$41.75
Sault Ste Marie (Soo Office)	8	2,774.00	\$17.61	\$22.41	27.00%	\$15.00	\$37.39
Sault Ste Marie (Drummond Island)	1	259.00	\$12.45	\$12.89	4.00%	\$12.89	\$12.89
LAKE SUPERIOR STATE FOREST	51	28,370.00	\$14.96	\$28.76	92.00%	\$11.40	\$41.77
UPPER PENINSULA	137	107,382.00	\$16.09	\$27.32	70.00%	\$2.00	\$57.71
Gaylord Management Unit	34	10,142.00	\$27.01	\$33.89	25.00%	\$5.56	\$55.20
Pigeon River Country Management Unit	15	1,575.00	\$16.10	\$19.44	21.00%	\$12.16	\$26.00
Atlanta Management Unit	27	6,650.00	\$20.56	\$28.46	38.00%	\$6.00	\$68.02
MACKINAW STATE FOREST	76	18,367.00	\$23.74	\$30.69	29.00%	\$5.56	\$68.02
Traverse City Management Unit	37	14,700.00	\$12.08	\$18.48	53.00%	\$10.37	\$32.14
Cadillac Management Unit	22	8,541.00	\$15.92	\$19.02	19.00%	\$11.30	\$28.07
PERE MARQUETTE STATE FOREST	59	23,241.00	\$13.49	\$18.67	38.00%	\$10.37	\$32.14
Roscommon Management Unit	19	2,481.00	\$20.09	\$27.03	35.00%	\$14.98	\$32.73
Grayling Management Unit	27	8,843.00	\$28.17	\$38.79	38.00%	\$22.10	\$47.00
Gladwin Management Unit	4	1,901.00	\$11.13	\$17.32	56.00%	\$10.00	\$23.35
AUSABLE STATE FOREST	50	13,225.00	\$24.20	\$33.50	38.00%	\$10.00	\$47.00
NORTHERN LOWER PENNINSULA	185	54,833.00	\$19.51	\$26.27	35.00%	\$5.56	\$68.02
STATEWIDE	322	162,215.00	\$17.25	\$26.97	56.00%	\$2.00	\$68.02

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MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	7.00	\$7.60	\$8.00	5.00%	\$8.00	\$8.00
Crystal Falls Management Unit	1	40.00	\$26.05	\$26.05	0.00%	\$26.05	\$26.05
COPPER COUNTRY STATE FOREST	2	47.00	\$23.30	\$23.36	0.00%	\$8.00	\$26.05
Gwinn Management Unit	2	1,114.00	\$29.65	\$39.44	33.00%	\$26.75	\$40.00
Escanaba Management Unit	4	1,704.00	\$26.53	\$39.08	47.00%	\$37.14	\$46.63
ESCANABA RIVER STATE FOREST	6	2,818.00	\$27.76	\$39.23	41.00%	\$26.75	\$46.63
Shingleton Management Unit	2	257.00	\$15.87	\$22.38	41.00%	\$22.20	\$27.34
Newberry Management Unit	1	4.00	\$20.95	\$22.10	5.00%	\$22.10	\$22.10
Sault Ste Marie (Soo Office)	1	389.00	\$29.35	\$30.00	2.00%	\$30.00	\$30.00
LAKE SUPERIOR STATE FOREST	4	650.00	\$23.97	\$26.94	12.00%	\$22.10	\$30.00
UPPER PENINSULA	12	3,515.00	\$27.00	\$36.74	36.00%	\$8.00	\$46.63
Gaylord Management Unit	8	1,123.00	\$16.70	\$22.74	36.00%	\$19.00	\$31.07
Pigeon River Country Management Unit	6	934.00	\$26.96	\$38.90	44.00%	\$20.00	\$52.92
Atlanta Management Unit	24	7,564.00	\$31.67	\$43.12	36.00%	\$19.00	\$79.26
MACKINAW STATE FOREST	38	9,621.00	\$29.46	\$40.33	37.00%	\$19.00	\$79.26
Traverse City Management Unit	28	6,783.00	\$9.19	\$12.20	33.00%	\$7.10	\$20.66
Cadillac Management Unit	20	10,077.00	\$20.05	\$25.79	29.00%	\$15.90	\$49.31
PERE MARQUETTE STATE FOREST	48	16,860.00	\$15.68	\$20.32	30.00%	\$7.10	\$49.31
Roscommon Management Unit	19	5,142.00	\$18.14	\$27.66	52.00%	\$14.75	\$32.00
Grayling Management Unit	24	6,592.00	\$21.84	\$27.89	28.00%	\$16.70	\$44.14
Gladwin Management Unit	4	1,266.00	\$7.91	\$15.18	92.00%	\$12.00	\$15.60
AUSABLE STATE FOREST	47	13,000.00	\$19.02	\$26.56	40.00%	\$12.00	\$44.14
NORTHERN LOWER PENNINSULA	133	39,481.00	\$20.14	\$27.25	35.00%	\$7.10	\$79.26
STATEWIDE	145	42,996.00	\$20.70	\$28.03	35.00%	\$7.10	\$79.26

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MIXED SPRUCE (24)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	11	3,643.00	\$9.64	\$10.42	8.00%	\$4.00	\$30.50
Crystal Falls Management Unit	17	4,351.00	\$15.78	\$24.61	56.00%	\$5.35	\$48.01
COPPER COUNTRY STATE FOREST	28	7,994.00	\$12.98	\$18.14	40.00%	\$4.00	\$48.01
Gwinn Management Unit	18	4,657.00	\$24.26	\$43.13	78.00%	\$17.30	\$74.54
Escanaba Management Unit	25	2,544.00	\$19.47	\$26.21	35.00%	\$13.00	\$46.63
ESCANABA RIVER STATE FOREST	43	7,201.00	\$22.57	\$37.15	65.00%	\$13.00	\$74.54
Shingleton Management Unit	8	791.00	\$18.71	\$29.85	60.00%	\$20.00	\$40.54
Newberry Management Unit	13	3,683.00	\$12.74	\$22.55	77.00%	\$11.70	\$32.81
Sault Ste Marie (Naubinway Office)	9	874.00	\$25.46	\$31.72	25.00%	\$21.40	\$45.54
Sault Ste Marie (Soo Office)	5	397.00	\$17.23	\$23.18	35.00%	\$17.00	\$43.51
Sault Ste Marie (Drummond Island)	1	182.00	\$23.05	\$23.86	4.00%	\$23.86	\$23.86
LAKE SUPERIOR STATE FOREST	36	5,927.00	\$16.03	\$24.96	56.00%	\$11.70	\$45.54
UPPER PENINSULA	107	21,122.00	\$17.10	\$26.54	55.00%	\$4.00	\$74.54
Gaylord Management Unit	6	266.00	\$8.92	\$9.66	8.00%	\$5.36	\$28.00
Pigeon River Country Management Unit	9	512.00	\$18.39	\$22.45	22.00%	\$16.70	\$41.00
Atlanta Management Unit	9	508.00	\$12.26	\$14.98	22.00%	\$8.42	\$20.00
MACKINAW STATE FOREST	24	1,286.00	\$14.01	\$16.86	20.00%	\$5.36	\$41.00
Traverse City Management Unit	1	238.00	\$16.85	\$25.00	48.00%	\$25.00	\$25.00
Cadillac Management Unit	1	18.00	\$15.30	\$17.16	12.00%	\$17.16	\$17.16
PERE MARQUETTE STATE FOREST	2	256.00	\$16.74	\$24.45	46.00%	\$17.16	\$25.00
Roscommon Management Unit	7	165.00	\$21.33	\$44.09	107.00%	\$20.20	\$65.15
Grayling Management Unit	5	330.00	\$19.57	\$31.93	63.00%	\$20.90	\$37.93
AUSABLE STATE FOREST	12	495.00	\$20.16	\$35.98	78.00%	\$20.20	\$65.15
NORTHERN LOWER PENNINSULA	38	2,037.00	\$15.85	\$22.46	42.00%	\$5.36	\$65.15
STATEWIDE	145	23,159.00	\$16.99	\$26.18	54.00%	\$4.00	\$74.54

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N. WHITE CEDAR (25)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gwinn Management Unit	1	4.00	\$15.30	\$39.35	157.00%	\$39.35	\$39.35
Escanaba Management Unit	15	1,251.00	\$13.49	\$21.15	57.00%	\$10.15	\$38.16
ESCANABA RIVER STATE FOREST	16	1,255.00	\$13.50	\$21.21	57.00%	\$10.15	\$39.35
Shingleton Management Unit	1	20.00	\$4.10	\$15.75	284.00%	\$15.75	\$15.75
Newberry Management Unit	4	113.00	\$5.76	\$6.24	8.00%	\$5.18	\$15.78
Sault Ste Marie (Naubinway Office)	1	6.00	\$5.50	\$19.95	263.00%	\$19.95	\$19.95
Sault Ste Marie (Soo Office)	1	88.00	\$5.75	\$10.00	74.00%	\$10.00	\$10.00
Sault Ste Marie (Drummond Island)	1	121.00	\$4.30	\$13.93	224.00%	\$13.93	\$13.93
LAKE SUPERIOR STATE FOREST	8	348.00	\$5.15	\$10.65	107.00%	\$5.18	\$19.95
UPPER PENINSULA	24	1,603.00	\$11.68	\$18.91	62.00%	\$5.18	\$39.35
Gaylord Management Unit	4	563.00	\$4.60	\$7.01	52.00%	\$5.00	\$17.00
Pigeon River Country Management Unit	3	144.00	\$6.83	\$9.09	33.00%	\$8.59	\$15.00
Atlanta Management Unit	3	87.00	\$8.90	\$17.58	98.00%	\$8.00	\$32.99
MACKINAW STATE FOREST	10	794.00	\$5.48	\$8.55	56.00%	\$5.00	\$32.99
NORTHERN LOWER PENNINSULA	10	794.00	\$5.48	\$8.55	56.00%	\$5.00	\$32.99
STATEWIDE	34	2,397.00	\$9.63	\$15.48	61.00%	\$5.00	\$39.35

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PAPER BIRCH (10)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	2	414.00	\$7.96	\$7.97	0.00%	\$2.75	\$9.10
Crystal Falls Management Unit	5	531.00	\$16.36	\$27.81	70.00%	\$22.00	\$42.86
COPPER COUNTRY STATE FOREST	7	945.00	\$12.68	\$19.12	51.00%	\$2.75	\$42.86
Gwinn Management Unit	14	598.00	\$11.24	\$25.43	126.00%	\$8.30	\$35.58
Escanaba Management Unit	2	219.00	\$8.50	\$21.32	151.00%	\$20.00	\$25.15
ESCANABA RIVER STATE FOREST	16	817.00	\$10.50	\$24.33	132.00%	\$8.30	\$35.58
Shingleton Management Unit	8	827.00	\$10.98	\$24.93	127.00%	\$15.00	\$27.34
Sault Ste Marie (Naubinway Office)	3	182.00	\$7.91	\$9.67	22.00%	\$8.30	\$12.25
Sault Ste Marie (Soo Office)	6	759.00	\$10.67	\$13.23	24.00%	\$10.00	\$20.00
Sault Ste Marie (Drummond Island)	1	160.00	\$9.05	\$9.37	4.00%	\$9.37	\$9.37
LAKE SUPERIOR STATE FOREST	18	1,928.00	\$10.41	\$17.59	69.00%	\$8.30	\$27.34
UPPER PENINSULA	41	3,690.00	\$11.01	\$19.48	77.00%	\$2.75	\$42.86
Gaylord Management Unit	4	97.00	\$11.57	\$15.22	32.00%	\$14.06	\$16.00
Pigeon River Country Management Unit	1	7.00	\$19.90	\$24.00	21.00%	\$24.00	\$24.00
Atlanta Management Unit	4	184.00	\$11.96	\$14.40	20.00%	\$11.10	\$16.21
MACKINAW STATE FOREST	9	288.00	\$12.02	\$14.91	24.00%	\$11.10	\$24.00
Cadillac Management Unit	3	87.00	\$20.26	\$20.58	2.00%	\$20.26	\$21.05
PERE MARQUETTE STATE FOREST	3	87.00	\$20.26	\$20.58	2.00%	\$20.26	\$21.05
Roscommon Management Unit	1	14.00	\$17.45	\$24.44	40.00%	\$24.44	\$24.44
Grayling Management Unit	8	123.00	\$9.63	\$13.01	35.00%	\$8.55	\$18.89
AUSABLE STATE FOREST	9	137.00	\$10.43	\$14.18	36.00%	\$8.55	\$24.44
NORTHERN LOWER PENNINSULA	21	512.00	\$12.99	\$15.68	21.00%	\$8.55	\$24.44
STATEWIDE	62	4,202.00	\$11.25	\$19.01	69.00%	\$2.75	\$42.86

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RED PINE (31)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	7	8,310.00	\$52.06	\$88.54	70.00%	\$44.26	\$94.48
COPPER COUNTRY STATE FOREST	7	8,310.00	\$52.06	\$88.54	70.00%	\$44.26	\$94.48
Gwinn Management Unit	12	4,365.00	\$48.06	\$76.63	59.00%	\$45.55	\$98.00
Escanaba Management Unit	9	3,980.00	\$34.16	\$73.91	116.00%	\$38.00	\$82.19
ESCANABA RIVER STATE FOREST	21	8,345.00	\$41.43	\$75.34	82.00%	\$38.00	\$98.00
Shingleton Management Unit	9	26,769.00	\$58.12	\$91.96	58.00%	\$65.00	\$102.33
Newberry Management Unit	7	9,540.00	\$55.40	\$97.23	76.00%	\$54.00	\$110.22
Sault Ste Marie (Naubinway Office)	2	4,586.00	\$78.35	\$93.84	20.00%	\$85.00	\$115.75
Sault Ste Marie (Soo Office)	4	4,983.00	\$64.47	\$85.57	33.00%	\$54.00	\$93.00
LAKE SUPERIOR STATE FOREST	22	45,878.00	\$60.27	\$92.55	54.00%	\$54.00	\$115.75
UPPER PENINSULA	50	62,533.00	\$56.66	\$89.72	58.00%	\$38.00	\$115.75
Gaylord Management Unit	19	7,929.00	\$46.16	\$57.95	26.00%	\$37.00	\$80.00
Pigeon River Country Management Unit	11	1,154.00	\$49.34	\$66.65	35.00%	\$40.00	\$75.00
Atlanta Management Unit	22	5,728.00	\$50.71	\$79.88	58.00%	\$12.20	\$97.96
MACKINAW STATE FOREST	52	14,811.00	\$48.17	\$67.11	39.00%	\$12.20	\$97.96
Traverse City Management Unit	25	3,301.00	\$31.93	\$45.82	44.00%	\$27.30	\$70.00
Cadillac Management Unit	19	5,575.00	\$38.06	\$62.35	64.00%	\$33.67	\$70.57
PERE MARQUETTE STATE FOREST	44	8,876.00	\$35.78	\$56.20	57.00%	\$27.30	\$70.57
Roscommon Management Unit	14	2,225.00	\$39.40	\$68.07	73.00%	\$43.20	\$90.00
Grayling Management Unit	24	5,954.00	\$49.53	\$73.03	47.00%	\$38.10	\$166.12
Gladwin Management Unit	2	108.00	\$40.02	\$59.47	49.00%	\$55.00	\$62.54
AUSABLE STATE FOREST	40	8,287.00	\$46.69	\$71.52	53.00%	\$38.10	\$166.12
NORTHERN LOWER PENNINSULA	136	31,974.00	\$44.35	\$65.23	47.00%	\$12.20	\$166.12
STATEWIDE	186	94,507.00	\$52.50	\$81.43	55.00%	\$12.20	\$166.12

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PULPWOOD in Cords (see general note 4)

SCOTCH PINE (38)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gaylord Management Unit	1	25.00	\$22.25	\$24.00	8.00%	\$24.00	\$24.00
MACKINAW STATE FOREST	1	25.00	\$22.25	\$24.00	8.00%	\$24.00	\$24.00
Roscommon Management Unit	1	112.00	\$26.95	\$66.16	145.00%	\$66.16	\$66.16
Grayling Management Unit	6	356.00	\$34.34	\$46.11	34.00%	\$34.90	\$92.29
AUSABLE STATE FOREST	7	468.00	\$32.57	\$50.91	56.00%	\$34.90	\$92.29
NORTHERN LOWER PENNINSULA	8	493.00	\$32.05	\$49.54	55.00%	\$24.00	\$92.29
STATEWIDE	8	493.00	\$32.05	\$49.54	55.00%	\$24.00	\$92.29

TAMARACK (27)

TAMARACK (27)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	3	592.00	\$2.55	\$2.55	0.00%	\$1.00	\$3.50
Crystal Falls Management Unit	9	1,821.00	\$2.41	\$8.42	249.00%	\$1.00	\$9.66
COPPER COUNTRY STATE FOREST	12	2,413.00	\$2.44	\$6.98	186.00%	\$1.00	\$9.66
Gwinn Management Unit	5	459.00	\$20.12	\$33.34	66.00%	\$14.25	\$46.44
Escanaba Management Unit	13	573.00	\$10.42	\$15.14	45.00%	\$6.40	\$30.35
ESCANABA RIVER STATE FOREST	18	1,032.00	\$14.73	\$23.24	58.00%	\$6.40	\$46.44
Shingleton Management Unit	2	21.00	\$5.93	\$14.56	146.00%	\$13.18	\$14.71
Newberry Management Unit	3	191.00	\$8.49	\$9.10	7.00%	\$8.60	\$10.00
LAKE SUPERIOR STATE FOREST	5	212.00	\$8.24	\$9.64	17.00%	\$8.60	\$14.71
UPPER PENNINSULA	35	3,657.00	\$6.25	\$11.72	88.00%	\$1.00	\$46.44
Gaylord Management Unit	2	118.00	\$12.47	\$13.66	10.00%	\$6.06	\$24.00
Atlanta Management Unit	1	2.00	\$14.00	\$18.38	31.00%	\$18.38	\$18.38
MACKINAW STATE FOREST	3	120.00	\$12.50	\$13.74	10.00%	\$6.06	\$24.00
NORTHERN LOWER PENNINSULA	3	120.00	\$12.50	\$13.74	10.00%	\$6.06	\$24.00
STATEWIDE	38	3,777.00	\$6.45	\$11.79	83.00%	\$1.00	\$46.44

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WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	2	263.00	\$34.09	\$37.41	10.00%	\$33.26	\$40.35
COPPER COUNTRY STATE FOREST	2	263.00	\$34.09	\$37.41	10.00%	\$33.26	\$40.35
Gwinn Management Unit	7	1,411.00	\$29.72	\$33.20	12.00%	\$21.45	\$44.78
Escanaba Management Unit	14	3,422.00	\$27.42	\$34.27	25.00%	\$18.15	\$46.63
ESCANABA RIVER STATE FOREST	21	4,833.00	\$28.09	\$33.96	21.00%	\$18.15	\$46.63
Shingleton Management Unit	11	6,290.00	\$17.12	\$31.75	85.00%	\$20.23	\$34.95
Newberry Management Unit	9	3,787.00	\$15.17	\$24.93	64.00%	\$14.60	\$32.44
Sault Ste Marie (Naubinway Office)	4	116.00	\$15.10	\$16.00	6.00%	\$14.30	\$22.14
Sault Ste Marie (Soo Office)	2	325.00	\$21.65	\$26.09	21.00%	\$25.00	\$29.09
LAKE SUPERIOR STATE FOREST	26	10,518.00	\$16.54	\$28.94	75.00%	\$14.30	\$34.95
UPPER PENINSULA	49	15,614.00	\$20.41	\$30.64	50.00%	\$14.30	\$46.63
Gaylord Management Unit	11	785.00	\$21.24	\$28.15	33.00%	\$21.00	\$45.60
Pigeon River Country Management Unit	9	466.00	\$23.19	\$27.19	17.00%	\$20.74	\$35.00
Atlanta Management Unit	22	829.00	\$30.15	\$38.94	29.00%	\$7.90	\$61.10
MACKINAW STATE FOREST	42	2,080.00	\$25.23	\$32.24	28.00%	\$7.90	\$61.10
Traverse City Management Unit	30	4,476.00	\$10.61	\$15.41	45.00%	\$8.80	\$25.59
Cadillac Management Unit	18	2,837.00	\$15.45	\$22.78	47.00%	\$12.00	\$43.82
PERE MARQUETTE STATE FOREST	48	7,313.00	\$12.49	\$18.27	46.00%	\$8.80	\$43.82
Roscommon Management Unit	14	2,173.00	\$21.88	\$39.63	81.00%	\$23.00	\$92.35
Grayling Management Unit	23	1,796.00	\$25.66	\$39.27	53.00%	\$20.45	\$98.25
Gladwin Management Unit	1	3.00	\$19.60	\$107.89	450.00%	\$107.89	\$107.89
AUSABLE STATE FOREST	38	3,972.00	\$23.59	\$39.52	68.00%	\$20.45	\$107.89
NORTHERN LOWER PENNINSULA	128	13,365.00	\$17.77	\$26.76	51.00%	\$7.90	\$107.89
STATEWIDE	177	28,979.00	\$19.19	\$28.85	50.00%	\$7.90	\$107.89