

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2020 TO 12/31/2020

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	11.40	\$48.00	\$51.00	6.00%	\$51.00	\$51.00
MACKINAW STATE FOREST	1	11.40	\$48.00	\$51.00	6.00%	\$51.00	\$51.00
NORTHERN LOWER PENNINSULA	1	11.40	\$48.00	\$51.00	6.00%	\$51.00	\$51.00
STATEWIDE	1	11.40	\$48.00	\$51.00	6.00%	\$51.00	\$51.00
BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

BASSWOOD (05)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	6	206.50	\$65.86	\$67.22	2.00%	\$23.00	\$90.05
Crystal Falls Management Unit	4	661.50	\$99.62	\$120.21	21.00%	\$92.00	\$180.00
COPPER COUNTRY STATE FOREST	<u> </u>	868.00	\$91.59	<u> </u>	<u> </u>	\$23.00	\$180.00
Gwinn Management Unit	4	7.50	\$93.60	\$112.04	20.00%	\$78.00	\$150.12
Escanaba Management Unit	10	50.30	<u>\$70.75</u>	\$80.71	14.00%	\$59.00	<u>\$152.1</u> 9
ESCANABA RIVER STATE FOREST	14	57.80	\$73.72	\$84.77	15.00%	\$59.00	\$152.19
Shingleton Management Unit	6	133.40	\$94.08	\$157.04	67.00%	\$91.00	\$201.00
Sault Ste Marie (Naubinway Office)	1	18.10	\$108.00	\$126.25	17.00%	\$126.25	\$126.25
Sault Ste Marie (Drummond Island)	2	32.20	\$66.00	\$69.17	5.00%	\$66.00	\$70.00
LAKE SUPERIOR STATE FOREST	9	183.70	\$90.53	\$138.60	53.00%	\$66.00	\$201.00
UPPER PENINSULA	33	1,109.50	\$90.48	\$111.55	23.00%	\$23.00	\$201.00
Gaylord Management Unit	8	823.30	\$28.51	\$65.93	131.00%	\$40.00	\$105.13
Pigeon River Country Management Unit	1	8.30	\$40.00	\$40.00	0.00%	\$40.00	\$40.00
Atlanta Management Unit	4		\$35.30	\$74.32	111.00%	\$52.00	\$84.20_
MACKINAW STATE FOREST	13	1,593.90	\$31.82	\$69.81	119.00%	\$40.00	\$105.13
Traverse City Management Unit	9	752.70	\$71.23	\$109.23	53.00%	\$69.00	\$159.43
Cadillac Management Unit	4	31.50	\$59.14	\$90.20	53.00%	<u>\$58.00</u>	<u>\$105.80</u>
PERE MARQUETTE STATE FOREST	13	784.20	\$70.75	\$108.47	53.00%	\$58.00	\$159.43
Grayling Management Unit	3	238.00	\$47.02	\$81.79	74.00%	\$48.00	\$85.00
AUSABLE STATE FOREST		238.00	\$47.02	\$81.79	74.00%	\$48.00	\$85.00
NORTHERN LOWER PENNINSULA	29	2,616.10	\$44.87	\$82.49	84.00%	\$40.00	\$159.43
STATEWIDE	62	3,725.60	\$58.45	\$91.14	56.00%	\$23.00	\$201.00

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		2.80			22.00%	\$45.00	<u>\$100.00</u>
ESCANABA RIVER STATE FOREST	2	2.80	\$45.00	\$54.82	22.00%	\$45.00	\$100.00
Newberry Management Unit		5.20			81.00%	\$60.00	<u>\$102.02</u>
LAKE SUPERIOR STATE FOREST	3	5.20	\$51.00	\$92.34	81.00%	\$60.00	\$102.02
UPPER PENINSULA	5	8.00	\$48.90	\$79.21	62.00%	\$45.00	\$102.02
Gaylord Management Unit	3	94.10	\$26.34	\$106.61	305.00%	\$66.79	\$110.14
Atlanta Management Unit					48.00%	\$50.00	\$109.03
MACKINAW STATE FOREST	5	153.40	\$32.01	\$88.81	177.00%	\$50.00	\$110.14
Traverse City Management Unit	16	303.30	\$53.71	\$82.96	54.00%	\$50.00	\$117.14
Cadillac Management Unit					44.00%	\$47.09	<u>\$76.64</u>
PERE MARQUETTE STATE FOREST	19	380.30	\$51.95	\$79.31	53.00%	\$47.09	\$117.14
Grayling Management Unit	2	180.00	\$47.26	\$59.44	26.00%	\$49.00	\$73.00
AUSABLE STATE FOREST	2	180.00	\$47.26	\$59.44	26.00%	\$49.00	\$73.00
NORTHERN LOWER PENNINSULA	26	713.70	\$46.48	\$76.34	64.00%	\$47.09	\$117.14
STATEWIDE	31	721.70	\$46.51	\$76.37	64.00%	\$45.00	\$117.14

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	60.70	\$14.92	\$20.78	39.00%	\$14.00	\$50.00
COPPER COUNTRY STATE FOREST	5	60.70	\$14.92	\$20.78	39.00%	\$14.00	\$50.00
Escanaba Management Unit	2	7.20	\$40.00	\$43.50	9.00%	\$33.00	\$45.00
ESCANABA RIVER STATE FOREST	2	7.20	\$40.00	\$43.50	9.00%	\$33.00	\$45.00
UPPER PENINSULA	7	67.90	\$17.58	\$23.19	32.00%	\$14.00	\$50.00
STATEWIDE	7	67.90	\$17.58	\$23.19	32.00%	\$14.00	\$50.00

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	5.50	\$30.00	\$30.00	0.00%	\$30.00	\$30.00
	1	0.80		\$133.67	100.00%	\$133.67	<u>\$133.67</u>
COPPER COUNTRY STATE FOREST	3	6.30	\$34.70	\$43.16	24.00%	\$30.00	\$133.67
Gwinn Management Unit	2	2.10	\$63.14	\$65.31	3.00%	\$60.00	\$97.17
ESCANABA RIVER STATE FOREST		2.10	\$63.14	\$65.31	3.00%	\$60.00	\$97.17
Shingleton Management Unit	8	35.40	\$121.01	\$177.88	47.00%	\$119.32	\$250.01
Newberry Management Unit	2	1.50	\$148.00	\$152.87	3.00%	\$149.00	\$153.84
Sault Ste Marie (Naubinway Office)	3	32.90	\$148.00	\$209.62	42.00%	\$152.25	\$270.73
LAKE SUPERIOR STATE FOREST	13	69.80	\$134.31	\$192.30	43.00%	\$119.32	\$270.73
UPPER PENINSULA	18	78.20	\$124.37	\$176.88	42.00%	\$30.00	\$270.73
Gaylord Management Unit	3	42.50	\$201.07	\$237.87	18.00%	\$185.00	\$242.00
MACKINAW STATE FOREST	3	42.50	\$201.07	\$237.87	18.00%	\$185.00	\$242.00
Traverse City Management Unit	13	319.30	\$198.37	\$255.62	29.00%	\$165.00	\$606.01
Cadillac Management Unit	4	42.50	\$144.44	\$174.07	21.00%	<u>\$120.00</u>	\$362.31
PERE MARQUETTE STATE FOREST	17	361.80	\$192.03	\$246.04	28.00%	\$120.00	\$606.01
Gladwin Management Unit	1	20.60	\$183.00	\$346.58	89.00%	\$346.58	\$346.58
AUSABLE STATE FOREST	1	20.60	\$183.00	\$346.58	89.00%	\$346.58	\$346.58
NORTHERN LOWER PENNINSULA	21	424.90	\$192.50	\$250.10	30.00%	\$120.00	\$606.01
STATEWIDE	39	503.10	\$181.91	\$238.72	31.00%	\$30.00	\$606.01

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	10	260.90	\$36.68	\$98.72	169.00%	\$41.00	<u>\$111.2</u> 1
ESCANABA RIVER STATE FOREST	10	260.90	\$36.68	\$98.72	169.00%	\$41.00	\$111.21
UPPER PENINSULA	10	260.90	\$36.68	\$98.72	169.00%	\$41.00	\$111.21
STATEWIDE	10	260.90	\$36.68	\$98.72	169.00%	\$41.00	\$111 21

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JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	45.20	\$20.00	<u>\$28.59</u>	43.00%	\$28.59	<u>\$28.59</u>
MACKINAW STATE FOREST	1	45.20	\$20.00	\$28.59	43.00%	\$28.59	\$28.59
Traverse City Management Unit	2	39.60	\$18.79	\$27.03	44.00%	\$18.19	\$28.08
Cadillac Management Unit		98.20_		\$17.22	32.00%	\$17.22	
PERE MARQUETTE STATE FOREST	3	137.80	\$14.66	\$20.04	37.00%	\$17.22	\$28.08
Roscommon Management Unit	3	99.10	\$23.00	\$38.92	69.00%	\$30.00	\$40.89
Grayling Management Unit	1	16.80_		\$40.00	67.00%	\$40.00	\$40.00
AUSABLE STATE FOREST	4	115.90	\$23.15	\$39.07	69.00%	\$30.00	\$40.89
NORTHERN LOWER PENNINSULA	8	298.90	\$18.76	\$28.71	53.00%	\$17.22	\$40.89
STATEWIDE	8	298.90	\$18.76	\$28.71	53.00%	\$17.22	\$40.89

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	24	1,438.30	\$38.81	\$70.39	81.00%	\$30.38	\$182.39
Pigeon River Country Management Unit	1	242.40	\$35.00	\$42.82	22.00%	\$42.82	\$42.82
Atlanta Management Unit	12 _	447.90	\$58.23	\$74.37	28.00%	<u> </u>	\$111.37_
MACKINAW STATE FOREST	37	2,128.60	\$42.46	\$68.09	60.00%	\$30.38	\$182.39
Traverse City Management Unit	34	2,793.60	\$83.77	\$139.42	66.00%	\$85.00	\$255.59
Cadillac Management Unit		2 <u>,634.9</u> 0		<u>\$135.47</u>	73.00%	\$43.00	\$183.39_
PERE MARQUETTE STATE FOREST	49	5,428.50	\$81.01	\$137.50	70.00%	\$43.00	\$255.59
Roscommon Management Unit	9	1,253.00	\$57.38	\$116.60	103.00%	\$57.95	\$191.19
Grayling Management Unit	13	699.60	\$39.44	\$57.16	45.00%	\$33.00	\$75.36
Gladwin Management Unit	10 _	1,581.90	\$47.98	<u> </u>	112.00%	\$57.00	\$225.12
AUSABLE STATE FOREST	32	3,534.50	\$49.62	\$98.21	98.00%	\$33.00	\$225.12
NORTHERN LOWER PENNINSULA	118	11,091.60	\$63.61	\$111.66	76.00%	\$30.38	\$255.59
STATEWIDE	118	11,091.60	\$63.61	\$111.66	76.00%	\$30.38	\$255.59

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	<i>(</i> -)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		<u> 3.5</u> 0	\$2.00	<u>\$5.00</u>	150.00%	<u>\$5</u> .00	\$5.00_
ESCANABA RIVER STATE FOREST	1	3.50	\$2.00	\$5.00	150.00%	\$5.00	\$5.00
UPPER PENINSULA	1	3.50	\$2.00	\$5.00	150.00%	\$5.00	\$5.00
Atlanta Management Unit	3	195.60	\$69.00	<u>\$77.70</u>	13.00%	\$69.00	\$90.59
MACKINAW STATE FOREST	3	195.60	\$69.00	\$77.70	13.00%	\$69.00	\$90.59
Traverse City Management Unit	3	41.10	\$90.62	\$107.44	19.00%	\$86.66	\$117.34
Cadillac Management Unit	8	<u> </u>			19.00%	\$90.00	\$150.00
PERE MARQUETTE STATE FOREST	11	992.40	\$84.23	\$100.01	19.00%	\$86.66	\$150.00
Roscommon Management Unit	11	589.50	\$87.18	\$121.65	40.00%	\$84.11	\$150.89
Grayling Management Unit	7	137.40	\$139.15	\$233.07	67.00%	\$150.00	\$325.00
Gladwin Management Unit		471.40		\$164.09	114.00%	\$100.00	\$305.11
AUSABLE STATE FOREST	26	1,198.30	\$89.05	\$151.12	70.00%	\$84.11	\$325.00
NORTHERN LOWER PENNINSULA	40	2,386.30	\$85.40	\$123.85	45.00%	\$69.00	\$325.00
STATEWIDE	41	2,389.80	\$85.28	\$123.67	45.00%	\$5.00	\$325.00

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	58.90	\$16.41	\$25.11	53.00%	\$24.43	\$31.00
Pigeon River Country Management Unit	1	112.00	\$20.00	\$28.16	41.00%	\$28.16	\$28.16
Atlanta Management Unit	2	25.70	\$11.58	<u>\$15.95</u>	38.00%	\$12.04	\$30.00
MACKINAW STATE FOREST	5	196.60	\$17.82	\$25.65	44.00%	\$12.04	\$31.00
NORTHERN LOWER PENNINSULA	5	196.60	\$17.82	\$25.65	44.00%	\$12.04	\$31.00
STATEWIDE	5	196.60	\$17.82	\$25.65	44.00%	\$12.04	\$31.00

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PAPER BIRCH (10)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Peraga Managament Unit	(1)	13.80	\$36.35				\$80.17
Baraga Management Unit	2	31.60	\$54.99	\$57.54 \$101.51	58.00% 85.00%	\$43.00 \$50.00	\$153.94
Crystal Falls Management Unit	$\frac{3}{7}$	<u> 31.60</u> _ 45.40		\$101.51 \$88.15			<u>\$153.94</u> \$153.94
Gwinn Management Unit	4	33.70	\$84.82	\$139.14	64.00%	\$90.00	\$200.13
Escanaba Management Unit	$ \frac{8}{10}$ $-$					\$65.00	<u>\$100.38</u>
ESCANABA RIVER STATE FOREST	12	50.50	\$74.58	\$121.31	63.00%	\$65.00	\$200.13
Shingleton Management Unit	5	5.30	\$46.21	\$96.86		\$54.24	\$185.38
Newberry Management Unit	5	81.70	\$35.44	\$43.93	24.00%	\$32.00	\$184.96
Sault Ste Marie (Naubinway Office)	5	33.60	\$47.07	\$124.69	165.00%	\$46.00	\$185.69
Sault Ste Marie (Drummond Island)		3.80	\$35.00	\$35.00	0.00%	\$35.00	\$35.00
LAKE SUPERIOR STATE FOREST	16	124.40	\$39.03	\$67.72	74.00%	\$32.00	\$185.69
UPPER PENINSULA	35	220.30	\$49.30	\$84.22	71.00%	\$32.00	\$200.13
Gaylord Management Unit	2	12.50	\$24.40	\$46.80	92.00%	\$34.00	\$55.33
Atlanta Management Unit	2	6.90	\$23.86	\$33.57	41.00%	\$31.00	\$37.11
MACKINAW STATE FOREST	4	19.40	\$24.21	\$42.09	74.00%	\$31.00	\$55.33
Traverse City Management Unit	4	12.10	\$25.97	\$37.51	44.00%	\$24.00	\$75.62
Cadillac Management Unit	2		\$28.00	\$34.16	22.00%	\$28.15	\$48.77
PERE MARQUETTE STATE FOREST		14.50	\$26.30	\$36.96	41.00%	\$24.00	\$75.62
Grayling Management Unit	2	6.10	\$27.52	\$33.62	22.00%	\$26.00	\$41.00
AUSABLE STATE FOREST		6.10	\$27.52	\$33.62	22.00%	\$26.00	\$41.00
NORTHERN LOWER PENNINSULA	12	40.00	\$25.47	\$38.94	53.00%	\$24.00	\$75.62
STATEWIDE	47	260.30	\$45.64	\$77.26	69.00%	\$24.00	\$200.13

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	779.50	\$81.63	\$111.70	37.00%	\$75.00	\$150.95
Crystal Falls Management Unit				<u></u> <u> \$183.18</u>	121.00% _	<u>\$76</u> . <u>00</u>	\$250.00_
COPPER COUNTRY STATE FOREST	13	830.70	\$81.70	\$116.11	42.00%	\$75.00	\$250.00
Gwinn Management Unit	10	262.30	\$69.80	\$162.63	133.00%	\$60.00	\$236.43
Escanaba Management Unit	21	539.50	\$102.10	<u></u> <u> \$137.59</u>	35.00%	\$78.00_	\$227.57_
ESCANABA RIVER STATE FOREST	31	801.80	\$91.54	\$145.78	59.00%	\$60.00	\$236.43
Shingleton Management Unit	10	431.30	\$103.17	\$175.45	70.00%	\$89.01	\$251.01
Newberry Management Unit	11	290.30	\$80.31	\$109.47	36.00%	\$43.00	\$206.81
Sault Ste Marie (Naubinway Office)	6	113.50	\$140.65	\$161.88	15.00%	\$142.00	\$265.67
Sault Ste Marie (Soo Office)	2	58.80	\$85.00	\$110.12	30.00%	\$86.00	\$115.00
Sault Ste Marie (Drummond Island)		<u> 3.1</u> 0			0.00%	\$62.00	
LAKE SUPERIOR STATE FOREST	30	897.00	\$99.18	\$147.70	49.00%	\$43.00	\$265.67
UPPER PENINSULA	74	2,529.50	\$91.01	\$136.72	50.00%	\$43.00	\$265.67
Gaylord Management Unit	16	511.40	\$49.18	\$92.35	88.00%	\$38.77	\$135.09
Atlanta Management Unit	6	64.80	<u>\$54.08</u>		60.00%	<u>\$64</u> .04	<u>\$254.94</u>
MACKINAW STATE FOREST	22	576.20	\$49.73	\$91.68	84.00%	\$38.77	\$254.94
Traverse City Management Unit	32	1,726.80	\$87.26	\$174.77	100.00%	\$82.94	\$262.93
Cadillac Management Unit				<u>\$132.97</u>	85.00%	\$40.00	\$261.98_
PERE MARQUETTE STATE FOREST	45	2,432.20	\$82.77	\$162.65	97.00%	\$40.00	\$262.93
Roscommon Management Unit	5	216.60	\$57.20	\$106.97	87.00%	\$62.32	\$141.00
Grayling Management Unit	6	190.50	\$44.80	\$54.63	22.00%	\$26.00	\$60.00
Gladwin Management Unit	10	459.90	\$28.75	\$62.16	116.00%	\$25.00_	\$129.49
AUSABLE STATE FOREST	21	867.00	\$39.38	\$71.70	82.00%	\$25.00	\$141.00
NORTHERN LOWER PENNINSULA	88	3,875.40	\$68.15	\$131.75	93.00%	\$25.00	\$262.93
STATEWIDE	162	6,404.90	\$77.18	\$133.71	73.00%	\$25.00	\$265.67

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	27.10	<u>\$107.46</u>	\$108.26	1.00%	\$48.00	<u>\$140.0</u> 0
COPPER COUNTRY STATE FOREST	3	27.10	\$107.46	\$108.26	1.00%	\$48.00	\$140.00
Gwinn Management Unit	2	2.30	\$132.96	\$166.15	25.00%	\$135.00	\$200.13
Escanaba Management Unit		277.10	<u>\$131.30</u>	<u>\$234.40</u>	79.00%	\$133.00	\$269.88
ESCANABA RIVER STATE FOREST	7	279.40	\$131.31	\$233.84	78.00%	\$133.00	\$269.88
Shingleton Management Unit	2	215.70	\$129.17	\$141.12	9.00%	\$115.46	\$144.27
Newberry Management Unit	1	6.80	\$130.00	\$162.49	25.00%	\$162.49	<u>\$162.49</u>
LAKE SUPERIOR STATE FOREST	3	222.50	\$129.20	\$141.77	10.00%	\$115.46	\$162.49
UPPER PENINSULA	13	529.00	\$129.20	\$188.68	46.00%	\$48.00	\$269.88
Gaylord Management Unit	8	833.90	\$96.21	\$185.23	93.00%	\$119.00	\$205.51
Pigeon River Country Management Unit	2	40.20	\$122.75	\$145.52	19.00%	\$124.00	\$330.00
Atlanta Management Unit	4	<u> </u>	\$146.99	<u>\$296.12</u>	101.00%	\$149.00	<u>\$573.23</u>
MACKINAW STATE FOREST	14	991.50	\$103.30	\$196.75	90.00%	\$119.00	\$573.23
Traverse City Management Unit	25	2,765.00	\$119.86	\$208.89	74.00%	\$127.17	\$372.50
Cadillac Management Unit	13	1 <u>,369.2</u> 0	\$151.03	<u></u> \$302.16	100.00%	\$91.00	<u>\$574.23</u>
PERE MARQUETTE STATE FOREST	38	4,134.20	\$130.19	\$239.78	84.00%	\$91.00	\$574.23
Roscommon Management Unit	2	995.30	\$120.09	\$171.87	43.00%	\$154.62	\$173.61
Grayling Management Unit	6	1,912.10	\$139.38	\$192.72	38.00%	\$168.65	\$384.80
Gladwin Management Unit	2	135.20	\$120.14	\$397 <u>.9</u> 8	231.00%	\$358.16	<u>\$398.95</u>
AUSABLE STATE FOREST	10	3,042.60	\$132.22	\$195.02	47.00%	\$154.62	\$398.95
NORTHERN LOWER PENNINSULA	62	8,168.30	\$127.68	\$217.89	71.00%	\$91.00	\$574.23
STATEWIDE	75	8,697.30	\$127.77	\$216.11	69.00%	\$48.00	\$574.23

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	3	455.00	\$88.29	\$218.87	148.00%	<u>\$107.00</u>	\$224.50
COPPER COUNTRY STATE FOREST	3	455.00	\$88.29	\$218.87	148.00%	\$107.00	\$224.50
Gwinn Management Unit	5	2,045.40	\$89.83	\$146.62	63.00%	<u>\$108.78</u>	<u>\$155.00</u>
ESCANABA RIVER STATE FOREST	5	2,045.40	\$89.83	\$146.62	63.00%	\$108.78	\$155.00
UPPER PENINSULA	8	2,500.40	\$89.55	\$159.77	78.00%	\$107.00	\$224.50
Gaylord Management Unit	17	4,987.20	\$86.49	\$150.35	74.00%	\$85.00	\$406.10
Pigeon River Country Management Unit	7	748.80	\$92.45	\$142.78	54.00%	\$69.00	\$261.07
Atlanta Management Unit	6	314.70	<u>\$10</u> 0.10	<u> </u>	28.00%	<u>\$99</u> .00	<u>\$150.00</u>
MACKINAW STATE FOREST	30	6,050.70	\$87.94	\$148.24	69.00%	\$69.00	\$406.10
Traverse City Management Unit	23	3,885.90	\$78.71	\$142.43	81.00%	\$77.03	\$226.76
Cadillac Management Unit	15	3,308.40	\$87.00	<u>\$157.59</u>	81.00%	\$82.44	\$366.07
PERE MARQUETTE STATE FOREST	38	7,194.30	\$82.52	\$149.40	81.00%	\$77.03	\$366.07
Roscommon Management Unit	12	4,422.80	\$89.56	\$172.50	93.00%	\$98.40	\$299.75
Grayling Management Unit	13	3,436.10	\$86.21	\$144.31	67.00%	\$71.00	\$246.55
Gladwin Management Unit	5	<u>571.00</u>	\$82.81	<u>\$186.62</u>	125.00%	\$106.00	\$209.85
AUSABLE STATE FOREST	30	8,429.90	\$87.74	\$161.97	85.00%	\$71.00	\$299.75
NORTHERN LOWER PENNINSULA	98	21,674.90	\$86.06	\$153.96	79.00%	\$69.00	\$406.10
STATEWIDE	106	24,175.30	\$86.42	\$154.56	79.00%	\$69.00	\$406.10

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLDPRICE	COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	1,170.50	\$131.75	\$204.22	55.00%	\$105.00	\$330.00
Crystal Falls Management Unit	9		\$188.79	\$268.96	42.00%	\$159.00	\$387.05
COPPER COUNTRY STATE FOREST	19	1,378.10	\$140.34	\$213.97	52.00%	\$105.00	\$387.05
Gwinn Management Unit	10	371.70	\$230.28	\$358.71	56.00%	\$200.00	\$1,020.74
Escanaba Management Unit		<u>219.50</u>	<u>\$159.65</u>	<u>\$206.33</u>	29.00%	<u>\$133.00</u>	\$285.00
ESCANABA RIVER STATE FOREST	24	591.20	\$204.05	\$302.14	48.00%	\$133.00	\$1,020.74
Shingleton Management Unit	9	1,117.70	\$264.15	\$480.98	82.00%	\$282.24	\$551.01
Newberry Management Unit	7	360.20	\$238.52	\$397.26	67.00%	\$125.00	\$616.55
Sault Ste Marie (Naubinway Office)	6	506.10	\$439.92	\$513.04	17.00%	\$400.00	\$602.17
Sault Ste Marie (Soo Office)	2	10.40	\$274.00	\$292.00	7.00%	\$280.00	\$293.00
Sault Ste Marie (Drummond Island)		<u> </u>	\$199.00	<u>\$199.00</u>		\$199.00	\$199.00
LAKE SUPERIOR STATE FOREST	26	2,158.50	\$296.18	\$452.18	53.00%	\$125.00	\$616.55
UPPER PENINSULA	69	4,127.80	\$230.96	\$351.16	52.00%	\$105.00	\$1,020.74
Gaylord Management Unit	12	1,454.00	\$178.15	\$431.23	142.00%	\$141.44	\$593.51
Pigeon River Country Management Unit	1	5.40	\$184.00	\$184.00	0.00%	\$184.00	\$184.00
Atlanta Management Unit	4	<u> </u>	\$252.26	\$271.63		\$250.00	\$388.67
MACKINAW STATE FOREST	17	1,628.80	\$185.88	\$413.81	123.00%	\$141.44	\$593.51
Traverse City Management Unit	22	1,804.40	\$177.21	\$243.18	37.00%	\$144.34	\$506.82
Cadillac Management Unit		123.50	<u>\$154.09</u>	<u>\$213.40</u>	38.00%	<u>\$106.00</u>	\$300.77
PERE MARQUETTE STATE FOREST	27	1,927.90	\$175.73	\$241.27	37.00%	\$106.00	\$506.82
Roscommon Management Unit	1	4.60	\$117.00	\$117.00	0.00%	\$117.00	\$117.00
Grayling Management Unit	4	<u>413.80</u>	\$172.43	\$214.22	24.00%	\$163.00	<u>\$563.66</u>
AUSABLE STATE FOREST	5	418.40	\$171.82	\$213.15	24.00%	\$117.00	\$563.66
NORTHERN LOWER PENNINSULA	49	3,975.10	\$179.48	\$309.01	72.00%	\$106.00	\$593.51
STATEWIDE	118	8,102.90	\$205.70	\$330.48	61.00%	\$105.00	\$1,020.74

04/01/2020 to 12/31/2020

SAWTIMBER in MBF (see general note 3)

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WHITE ASH (06)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	20.60	\$44.50	\$46.06	4.00%	\$20.00	\$50.06
Crystal Falls Management Unit		26.60		\$69.91	30.00%	\$50.00	<u>\$102.63</u>
COPPER COUNTRY STATE FOREST	7	47.20	\$49.66	\$59.50	20.00%	\$20.00	\$102.63
Escanaba Management Unit	6	39.60	\$61.71	\$72.63	18.00%	\$58.00	\$152.19
ESCANABA RIVER STATE FOREST	6	39.60	\$61.71	\$72.63	18.00%	\$58.00	\$152.19
Sault Ste Marie (Drummond Island)	2	108.40	\$42.00	\$49.82	19.00%	\$42.00	\$50.00
LAKE SUPERIOR STATE FOREST	2	108.40	\$42.00	\$49.82	19.00%	\$42.00	\$50.00
UPPER PENINSULA	15	195.20	\$47.85	\$56.79	19.00%	\$20.00	\$152.19
Gaylord Management Unit	1	2.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
MACKINAW STATE FOREST	1	2.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
NORTHERN LOWER PENNINSULA	1	2.00	\$60.00	\$60.00	0.00%	\$60.00	\$60.00
STATEWIDE	16	197.20	\$47.97	\$56.82	18.00%	\$20.00	\$152.19

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	40.60	\$60.01	\$137.78	130.00%	\$59.00	\$184.02
ESCANABA RIVER STATE FOREST	3	40.60	\$60.01	\$137.78	130.00%	\$59.00	\$184.02
UPPER PENINSULA	3	40.60	\$60.01	\$137.78	130.00%	\$59.00	\$184.02
Traverse City Management Unit	13	550.80	\$47.77	\$129.58	171.00%	\$47.00	\$170.60
Cadillac Management Unit	6	148.60		<u>\$79.81</u>	24.00%	\$35.00	<u>\$125.00</u>
PERE MARQUETTE STATE FOREST	19	699.40	\$51.32	\$119.01	132.00%	\$35.00	\$170.60
Roscommon Management Unit	6	113.80	\$74.74	\$135.19	81.00%	\$109.33	\$160.25
Grayling Management Unit	5	100.00	\$45.42	\$75.02	65.00%	\$26.00	\$145.09
Gladwin Management Unit		110.80		<u>\$164.95</u>	248.00%	\$42.00	<u>\$202.25</u>
AUSABLE STATE FOREST	16	324.60	\$56.37	\$126.81	125.00%	\$26.00	\$202.25
NORTHERN LOWER PENNINSULA	35	1,024.00	\$52.92	\$121.48	130.00%	\$26.00	\$202.25
STATEWIDE	38	1,064.60	\$53.19	\$122.10	130.00%	\$26.00	\$202.25

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	46.00	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
COPPER COUNTRY STATE FOREST	1	46.00	\$44.00	\$44.00	0.00%	\$44.00	\$44.00
Gwinn Management Unit	3	196.80	\$48.00	\$52.45	9.00%	\$48.00	<u>\$75.00</u>
ESCANABA RIVER STATE FOREST	3	196.80	\$48.00	\$52.45	9.00%	\$48.00	\$75.00
Sault Ste Marie (Naubinway Office)	1	9.70	\$48.00	\$75.00	56.00%	\$75.00	\$75.00
LAKE SUPERIOR STATE FOREST	1	9.70	\$48.00	\$75.00	56.00%	\$75.00	\$75.00
UPPER PENINSULA	5	252.50	\$47.27	\$51.78	10.00%	\$44.00	\$75.00
Gaylord Management Unit	3	109.10	\$31.38	\$44.71	42.00%	\$41.00	\$48.86
Pigeon River Country Management Unit	4	239.40	\$46.84	\$96.21	105.00%	\$85.00	\$132.42
Atlanta Management Unit	4				22.00%	<u>\$58</u> . <u>00</u>	
MACKINAW STATE FOREST	11	398.10	\$44.29	\$79.27	79.00%	\$41.00	\$132.42
Traverse City Management Unit	24	1,403.50	\$38.64	\$76.66	98.00%	\$35.00	\$222.19
Cadillac Management Unit		1 <u>,671.90</u>		<u>\$101.76</u>	23.00%	\$32.00	<u>\$214.13</u>
PERE MARQUETTE STATE FOREST	37	3,075.40	\$62.52	\$90.30	44.00%	\$32.00	\$222.19
Roscommon Management Unit	7	582.40	\$39.06	\$78.23	100.00%	\$37.84	\$123.32
Grayling Management Unit	2	22.20	\$36.00	\$52.54	46.00%	\$40.00	\$65.31
Gladwin Management Unit					38.00%	\$55.00	\$55.00_
AUSABLE STATE FOREST	10	628.90	\$38.99	\$76.43	96.00%	\$37.84	\$123.32
NORTHERN LOWER PENNINSULA	58	4,102.40	\$57.14	\$87.11	52.00%	\$32.00	\$222.19
STATEWIDE	63	4,354.90	\$56.57	\$85.06	50.00%	\$32.00	\$222.19

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	1.90	\$34.00	\$51.00	50.00%	\$51.00	\$51.00
Pigeon River Country Management Unit	1	76.00	\$34.00	\$47.87	41.00%	\$47.87	\$47.87
Atlanta Management Unit	2	56.60_		\$47.33	21.00%	\$41.00	\$55.00
MACKINAW STATE FOREST	4	134.50	\$36.16	\$47.69	32.00%	\$41.00	\$55.00
NORTHERN LOWER PENNINSULA	4	134.50	\$36.16	\$47.69	32.00%	\$41.00	\$55.00
STATEWIDE	4	134.50	\$36.16	\$47.69	32.00%	\$41.00	\$55.00

04/01/2020 to 12/31/2020

SAWTIMBER in MBF (see general note 3)

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	(7)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		125.00_	<u> </u>	<u>\$69.62</u>	35.00%	<u> </u>	<u>\$125.00</u>
COPPER COUNTRY STATE FOREST	8	125.00	\$51.76	\$69.62	35.00%	\$45.00	\$125.00
Gwinn Management Unit	3	3.40	\$58.88	\$149.53	154.00%	\$57.00	\$200.00
Escanaba Management Unit				\$76.98	33.00%	\$48.00	<u>\$110.00</u>
ESCANABA RIVER STATE FOREST	8	27.30	\$57.90	\$86.02	49.00%	\$48.00	\$200.00
Shingleton Management Unit	5	4.60	\$106.72	\$140.81	32.00%	\$100.00	\$200.00
Newberry Management Unit	5	44.70	\$43.98	\$45.81	4.00%	\$38.00	\$175.96
Sault Ste Marie (Naubinway Office)	2	4.40	\$104.77	\$159.21	52.00%	\$125.00	\$275.54
Sault Ste Marie (Drummond Island)		1.50	\$68.00	<u> </u>	47.00%	<u>\$100.00</u>	<u>\$100.00</u>
LAKE SUPERIOR STATE FOREST	13	55.20	\$54.71	\$64.24	17.00%	\$38.00	\$275.54
UPPER PENINSULA	29	207.50	\$53.35	\$70.35	32.00%	\$38.00	\$275.54
STATEWIDE	29	207.50	\$53.35	\$70.35	32.00%	\$38.00	\$275.54

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	670.00	\$2.29	\$5.94	159.00%	\$2.00	\$18.34
Crystal Falls Management Unit		2,230.00_		\$27.26	129.00% _	<u>\$10</u> . <u>65</u>	\$36.34_
COPPER COUNTRY STATE FOREST	17	2,900.00	\$9.70	\$22.34	130.00%	\$2.00	\$36.34
Gwinn Management Unit	13	3,253.00	\$19.35	\$33.38	73.00%	\$13.00	\$49.41
Escanaba Management Unit		2,910.00_		\$23.08	80.00%	<u>\$10</u> .75	\$44.31
ESCANABA RIVER STATE FOREST	36	6,163.00	\$16.26	\$28.52	75.00%	\$10.75	\$49.41
Shingleton Management Unit	14	1,247.00	\$11.17	\$24.43	119.00%	\$10.20	\$32.54
Newberry Management Unit	16	1,160.00	\$8.68	\$17.54	102.00%	\$5.10	\$27.30
Sault Ste Marie (Naubinway Office)	10	1,030.00	\$8.80	\$15.48	76.00%	\$8.35	\$26.76
Sault Ste Marie (Soo Office)	2	69.00	\$6.40	\$6.47	1.00%	\$6.40	\$6.50
Sault Ste Marie (Drummond Island)		51.00					\$6.65
LAKE SUPERIOR STATE FOREST	44	3,557.00	\$9.51	\$18.99	100.00%	\$5.10	\$32.54
UPPER PENINSULA	97	12,620.00	\$12.85	\$24.41	90.00%	\$2.00	\$49.41
Gaylord Management Unit	8	678.00	\$15.78	\$23.50	49.00%	\$14.00	\$46.71
Pigeon River Country Management Unit	5	547.00	\$15.93	\$48.43	204.00%	\$21.29	\$87.48
Atlanta Management Unit		1,561.00	<u>\$18.52</u>	\$24.76	34.00%	<u>\$16.05</u>	\$35.00
MACKINAW STATE FOREST	23	2,786.00	\$17.34	\$29.10	68.00%	\$14.00	\$87.48
Traverse City Management Unit	4	63.00	\$7.56	\$10.53	39.00%	\$6.91	\$17.90
Cadillac Management Unit	5	<u>555.00</u>			<u>59.00%</u>		\$30.05
PERE MARQUETTE STATE FOREST	9	618.00	\$8.37	\$13.18	57.00%	\$6.91	\$30.05
Roscommon Management Unit	6	263.00	\$20.92	\$34.47	65.00%	\$20.45	\$61.53
Grayling Management Unit	11	343.00	\$13.43	\$23.78	77.00%	\$10.85	\$33.50
Gladwin Management Unit	3	15.00	<u>\$1</u> 7.70	\$32.33	83.00%	\$28.46	\$35.00
AUSABLE STATE FOREST	20	621.00	\$16.70	\$28.52	71.00%	\$10.85	\$61.53
NORTHERN LOWER PENNINSULA	52	4,025.00	\$15.87	\$26.57	67.00%	\$6.91	\$87.48
STATEWIDE	149	16,645.00	\$13.58	\$24.93	84.00%	\$2.00	\$87.48

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	425.00	\$5.49	\$5.75	5.00%	\$4.00	\$6.87
Crystal Falls Management Unit		2 <u>,237.00</u>		<u>\$1</u> 0.65	53.00%	<u> </u>	
COPPER COUNTRY STATE FOREST	10	2,662.00	\$6.73	\$9.87	47.00%	\$4.00	\$19.12
Gwinn Management Unit	2	27.00	\$7.75	\$12.89	66.00%	\$7.75	\$23.18
Escanaba Management Unit				<u>\$9.40</u>	0.00%		\$9.40_
ESCANABA RIVER STATE FOREST	3	63.00	\$8.69	\$10.90	25.00%	\$7.75	\$23.18
Shingleton Management Unit	2	131.00	\$6.40	\$20.84	226.00%	\$7.25	\$21.61
LAKE SUPERIOR STATE FOREST	2	131.00	\$6.40	\$20.84	226.00%	\$7.25	\$21.61
UPPER PENINSULA	15	2,856.00	\$6.76	\$10.39	54.00%	\$4.00	\$23.18
Gaylord Management Unit	6	1,235.00	\$4.73	\$9.37	98.00%	\$5.24	\$20.75
Pigeon River Country Management Unit	1	25.00	\$4.25	\$4.25	0.00%	\$4.25	\$4.25
Atlanta Management Unit		1 <u>,326.0</u> 0	\$5.75	<u>\$5.98</u>		\$5.80	\$11.00_
MACKINAW STATE FOREST	9	2,586.00	\$5.25	\$7.59	45.00%	\$4.25	\$20.75
Traverse City Management Unit	4	655.00	\$9.26	\$16.57	79.00%	\$10.47	\$27.72
Cadillac Management Unit			\$4.75	<u>\$4.75</u>	0.00% _		\$4.75_
PERE MARQUETTE STATE FOREST	5	676.00	\$9.12	\$16.20	78.00%	\$4.75	\$27.72
Grayling Management Unit	2	432.00	<u>\$5.90</u>	\$10.98	86.00%	\$6.55	<u>\$12.00</u>
AUSABLE STATE FOREST	2	432.00	\$5.90	\$10.98	86.00%	\$6.55	\$12.00
NORTHERN LOWER PENNINSULA	16	3,694.00	\$6.03	\$9.56	59.00%	\$4.25	\$27.72
STATEWIDE	31	6,550.00	\$6.35	\$9.92	56.00%	\$4.00	\$27.72

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	3	128.00	\$13.53	\$32.18	138.00%	\$14.78	\$34.41
Newberry Management Unit		6.00_		<u></u> <u>\$1.03</u>			\$1.03_
LAKE SUPERIOR STATE FOREST	4	134.00	\$12.96	\$30.79	138.00%	\$1.03	\$34.41
UPPER PENINSULA	4	134.00	\$12.96	\$30.79	138.00%	\$1.03	\$34.41
STATEWIDE	4	134.00	\$12.96	\$30.79	138.00%	\$1.03	\$34.41

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JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		<u>492.00</u>			<u>42.00%</u>	<u> </u>	\$58.60_
COPPER COUNTRY STATE FOREST	3	492.00	\$25.58	\$36.34	42.00%	\$21.60	\$58.60
Gwinn Management Unit	5	466.00	\$31.39	\$43.77	39.00%	\$31.67	\$59.12
Escanaba Management Unit					<u>34.00%</u>		\$35.10_
ESCANABA RIVER STATE FOREST	7	472.00	\$31.13	\$43.41	39.00%	\$5.00	\$59.12
Shingleton Management Unit	7	1,827.00	\$22.62	\$51.82	129.00%	\$20.40	\$55.73
Newberry Management Unit	<u> 11</u> _	<u>10,950.00</u>			<u> 79.00%</u> _	\$25.16_	
LAKE SUPERIOR STATE FOREST	18	12,777.00	\$25.16	\$46.63	85.00%	\$20.40	\$55.73
UPPER PENINSULA	28	13,741.00	\$25.38	\$46.15	82.00%	\$5.00	\$59.12
Gaylord Management Unit	8	1,782.00	\$11.45	\$18.37	60.00%	\$13.69	\$23.22
Atlanta Management Unit				\$20.39	10.00%	\$15.55	\$27.00
MACKINAW STATE FOREST	13	1,993.00	\$12.20	\$18.59	52.00%	\$13.69	\$27.00
Traverse City Management Unit	12	722.00	\$9.08	\$14.52	60.00%	\$8.45	\$49.00
Cadillac Management Unit		2 <u>,401.00</u>	<u> </u>	<u>\$17.48</u>	<u>72.</u> 00% _		\$25.00_
PERE MARQUETTE STATE FOREST	18	3,123.00	\$9.93	\$16.79	69.00%	\$7.52	\$49.00
Roscommon Management Unit	10	1,977.00	\$11.62	\$23.91	106.00%	\$11.56	\$37.37
Grayling Management Unit	13	7,687.00	\$15.23	\$27.33	79.00%	\$15.40	\$48.41
Gladwin Management Unit	4	2,358.00_			139.00% _	\$26.24_	
AUSABLE STATE FOREST	27	12,022.00	\$14.22	\$27.56	94.00%	\$11.56	\$69.98
NORTHERN LOWER PENNINSULA	58	17,138.00	\$13.21	\$24.55	86.00%	\$7.52	\$69.98
STATEWIDE	86	30,879.00	\$18.63	\$34.16	83.00%	\$5.00	\$69.98

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	310.00	\$5.08	\$411.59	8,002.00%	\$6.66	\$433.63
MACKINAW STATE FOREST	2	310.00	\$5.08	\$411.59	8,002.00%	\$6.66	\$433.63
Grayling Management Unit	1	87.00	\$4.50	\$4.50	0.00%	\$4.50	\$4.50
AUSABLE STATE FOREST	1	87.00	\$4.50	\$4.50	0.00%	\$4.50	\$4.50
NORTHERN LOWER PENNINSULA	3	397.00	\$4.95	\$322.38	6,413.00%	\$4.50	\$433.63
STATEWIDE	3	397.00	\$4.95	\$322.38	6,413.00%	\$4.50	\$433.63

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PULPWOOD in Cords (see general note 4)

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	449.00	\$8.66	\$10.00		\$4.90	\$16.10
Crystal Falls Management Unit	<u></u>	<u>26,694.00</u>			65.00%	<u> </u>	
COPPER COUNTRY STATE FOREST	15	27,143.00	\$30.26	\$49.99		\$4.90	\$68.95
Gwinn Management Unit	11	15,482.00	\$26.16	\$43.19		\$19.00	\$56.19
Escanaba Management Unit		7 <u>,183.00</u>				<u> </u>	\$46.63_
ESCANABA RIVER STATE FOREST	36	22,665.00	\$23.77	\$39.57	66.00%	\$5.00	\$56.19
Shingleton Management Unit	11	3,746.00	\$19.11	\$40.64		\$18.60	\$44.57
Newberry Management Unit	14	3,599.00	\$16.06	\$24.91	55.00%	\$8.65	\$46.14
Sault Ste Marie (Naubinway Office)	10	2,148.00	\$19.48	\$39.51	103.00%	\$18.20	\$46.62
Sault Ste Marie (Soo Office)	2	244.00	\$13.90	\$20.70		\$14.00	\$37.35
Sault Ste Marie (Drummond Island)		1 <u>,477.00</u> _				\$12.85	\$12.85_
LAKE SUPERIOR STATE FOREST	39	11,214.00	\$17.26	\$31.28	81.00%	\$8.65	\$46.62
UPPER PENINSULA	90	61,022.00	\$25.46	\$42.68	68.00%	\$4.90	\$68.95
Gaylord Management Unit	27	7,133.00	\$13.97	\$22.80	63.00%	\$11.42	\$34.02
Pigeon River Country Management Unit	8	2,190.00	\$13.37	\$19.87	49.00%	\$12.55	\$33.10
Atlanta Management Unit		9 <u>,524.0</u> 0	<u> </u>		<u>38.00%</u>	<u>\$15</u> .75_	\$30.00
MACKINAW STATE FOREST	50	18,847.00	\$15.66	\$23.12	48.00%	\$11.42	\$34.02
Traverse City Management Unit	37	12,455.00	\$11.05	\$22.30	102.00%	\$11.76	\$36.08
Cadillac Management Unit		<u> </u>		\$23.03	87.00%		\$32.74_
PERE MARQUETTE STATE FOREST	56	25,403.00	\$11.69	\$22.67	94.00%	\$6.40	\$36.08
Roscommon Management Unit	13	9,762.00	\$20.88	\$30.28	45.00%	\$22.02	\$51.40
Grayling Management Unit	22	6,430.00	\$15.58	\$26.89	73.00%	\$8.50	\$48.57
Gladwin Management Unit		<u> </u>	\$15.63	\$28.40	82.00%	\$15.00_	\$35.82
AUSABLE STATE FOREST	47	29,183.00	\$17.37	\$28.70	65.00%	\$8.50	\$51.40
NORTHERN LOWER PENNINSULA	153	73,433.00	\$14.97	\$25.18	68.00%	\$6.40	\$51.40
STATEWIDE	243	134,455.00	\$19.73	\$33.13	68.00%	\$4.90	\$68.95

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	14,349.00	\$4.55	\$7.83	72.00%	\$4.50	\$24.96
Crystal Falls Management Unit		7 <u>,022.00</u>			86.00%	<u>\$14</u> .20_	\$51.31_
COPPER COUNTRY STATE FOREST	22	21,371.00	\$8.55	\$15.49	81.00%	\$4.50	\$51.31
Gwinn Management Unit	15	7,420.00	\$17.73	\$28.45	60.00%	\$16.35	\$48.61
Escanaba Management Unit		<u>26,406.00</u>	<u> </u>	<u>\$30.79</u>	63.00%		\$46.63
ESCANABA RIVER STATE FOREST	44	33,826.00	\$18.63	\$30.28	63.00%	\$5.00	\$48.61
Shingleton Management Unit	14	18,968.00	\$15.11	\$31.24	107.00%	\$13.20	\$41.77
Newberry Management Unit	20	10,272.00	\$11.01	\$20.75	88.00%	\$9.25	\$43.37
Sault Ste Marie (Naubinway Office)	11	5,170.00	\$16.71	\$29.35	76.00%	\$15.60	\$47.25
Sault Ste Marie (Soo Office)	3	1,235.00	\$12.35	\$18.77	52.00%	\$13.50	\$22.65
Sault Ste Marie (Drummond Island)		1 <u>,24</u> 0.00				\$10.55	\$10.55
LAKE SUPERIOR STATE FOREST	50	36,885.00	\$13.95	\$26.94	93.00%	\$9.25	\$47.25
UPPER PENINSULA	116	92,082.00	\$14.41	\$25.51	77.00%	\$4.50	\$51.31
Gaylord Management Unit	28	10,014.00	\$17.51	\$26.85	53.00%	\$10.00	\$53.36
Pigeon River Country Management Unit	9	777.00	\$12.53	\$17.58	40.00%	\$10.70	\$35.75
Atlanta Management Unit	13 _	3 <u>,05</u> 4.00			<u>52.00%</u>	<u>\$15</u> .29_	
MACKINAW STATE FOREST	50	13,845.00	\$16.95	\$25.87	53.00%	\$10.00	\$68.02
Traverse City Management Unit	43	22,754.00	\$10.70	\$21.25	99.00%	\$10.37	\$34.20
Cadillac Management Unit	23	8 <u>,15</u> 7.00			54.00%		\$26.37
PERE MARQUETTE STATE FOREST	66	30,911.00	\$10.51	\$19.70	87.00%	\$5.50	\$34.20
Roscommon Management Unit	14	2,185.00	\$14.38	\$22.30	55.00%	\$13.35	\$33.71
Grayling Management Unit	20	5,918.00	\$21.70	\$36.47	68.00%	\$17.70	\$41.10
Gladwin Management Unit	14	4,976.00	\$11.01	\$20.37	85.00%	<u> </u>	\$35.82
AUSABLE STATE FOREST	48	13,079.00	\$16.41	\$27.98	71.00%	\$10.00	\$41.10
NORTHERN LOWER PENNINSULA	164	57,835.00	\$13.38	\$23.05	72.00%	\$5.50	\$68.02
STATEWIDE	280	149,917.00	\$14.02	\$24.56	75.00%	\$4.50	\$68.02

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	7.00	\$7.60	\$8.00	5.00%	\$8.00	\$8.00
Crystal Falls Management Unit					63.00%	\$27.25	\$27.25_
COPPER COUNTRY STATE FOREST	2	391.00	\$16.54	\$26.91	63.00%	\$8.00	\$27.25
Gwinn Management Unit	2	50.00	\$22.82	\$26.44	16.00%	\$21.56	\$26.75
Escanaba Management Unit		1 <u>,776.00</u>	\$20.75		62.00%		\$46.63_
ESCANABA RIVER STATE FOREST	10	1,826.00	\$20.80	\$33.43	61.00%	\$5.00	\$46.63
Shingleton Management Unit	3	937.00	\$14.15	\$29.75	110.00%	\$22.20	\$32.54
Newberry Management Unit	3	50.00			108.00%	\$22.10_	\$43.00
LAKE SUPERIOR STATE FOREST	6	987.00	\$14.30	\$30.05	110.00%	\$22.10	\$43.00
UPPER PENINSULA	18	3,204.00	\$18.28	\$31.59	73.00%	\$5.00	\$46.63
Gaylord Management Unit	10	2,023.00	\$12.96	\$18.16	40.00%	\$12.46	\$53.32
Pigeon River Country Management Unit	2	87.00	\$24.29	\$24.29	0.00%	\$21.40	\$24.50
Atlanta Management Unit		1 <u>,887.00</u>	\$23.93		38.00%	\$24.86_	\$37.31_
MACKINAW STATE FOREST	19	3,997.00	\$18.38	\$25.33	38.00%	\$12.46	\$53.32
Traverse City Management Unit	30	8,263.00	\$7.08	\$16.15	128.00%	\$7.10	\$23.15
Cadillac Management Unit	<u>21</u>	8,967.00	\$13.77	\$22.62	64.00%	<u>\$10</u> . <u>00</u>	\$42.91_
PERE MARQUETTE STATE FOREST	51	17,230.00	\$10.57	\$19.52	85.00%	\$7.10	\$42.91
Roscommon Management Unit	15	3,640.00	\$14.76	\$23.77	61.00%	\$14.25	\$41.70
Grayling Management Unit	18	5,329.00	\$15.08	\$34.58	129.00%	\$15.00	\$50.47
	13	3,674.00		\$21.92	143.00%	\$12.00_	\$30.28
AUSABLE STATE FOREST	46	12,643.00	\$13.23	\$27.79	110.00%	\$12.00	\$50.47
NORTHERN LOWER PENNINSULA	116	33,870.00	\$12.48	\$23.29	87.00%	\$7.10	\$53.32
STATEWIDE	134	37,074.00	\$12.98	\$24.01	85.00%	\$5.00	\$53.32

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PULPWOOD in Cords (see general note 4)

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	6	1,152.00	\$3.83	\$6.32	65.00%	\$4.00	\$13.08
Crystal Falls Management Unit	<u> 11</u> _	3 <u>,477.00</u>		\$20.77	93.00%		\$48.01_
COPPER COUNTRY STATE FOREST	17	4,629.00	\$9.03	\$17.17	90.00%	\$4.00	\$48.01
Gwinn Management Unit	9	3,271.00	\$23.14	\$44.02	90.00%	\$21.15	\$74.54
Escanaba Management Unit	22	2 <u>,229.00</u>		\$25.27	64.00%	\$13.00	\$46.63_
ESCANABA RIVER STATE FOREST	31	5,500.00	\$20.00	\$36.42	82.00%	\$13.00	\$74.54
Shingleton Management Unit	14	2,592.00	\$13.76	\$19.89	45.00%	\$12.00	\$40.54
Newberry Management Unit	16	5,232.00	\$11.44	\$22.82	99.00%	\$6.65	\$33.15
Sault Ste Marie (Naubinway Office)	10	1,571.00	\$22.44	\$37.74	68.00%	\$20.10	\$61.31
Sault Ste Marie (Soo Office)	1	16.00	\$12.75	\$13.00	2.00%	\$13.00	\$13.00
Sault Ste Marie (Drummond Island)					0.00%	<u>\$10</u> .45	\$10.45_
LAKE SUPERIOR STATE FOREST	43	9,447.00	\$13.91	\$24.43	76.00%	\$6.65	\$61.31
UPPER PENINSULA	91	19,576.00	\$14.47	\$26.09	80.00%	\$4.00	\$74.54
Gaylord Management Unit	4	492.00	\$12.18	\$23.00	89.00%	\$14.00	\$24.26
Pigeon River Country Management Unit	3	202.00	\$13.57	\$20.62	52.00%	\$16.70	\$46.40
Atlanta Management Unit	<u> 11</u> _	1 <u>,314.0</u> 0			<u>32.00%</u>		\$20.00_
MACKINAW STATE FOREST	18	2,008.00	\$10.25	\$15.49	51.00%	\$8.42	\$46.40
Cadillac Management Unit		15.00	<u>\$1</u> 2.80	\$13.62	6.00%	\$13.62	\$13.62
PERE MARQUETTE STATE FOREST	1	15.00	\$12.80	\$13.62	6.00%	\$13.62	\$13.62
Grayling Management Unit	4	138.00	\$16.56	\$23.66	43.00%	\$16.75	\$25.00
Gladwin Management Unit		12.00		\$36.27	89.00%	\$36.27	\$36.27_
AUSABLE STATE FOREST	5	150.00	\$16.76	\$24.67	47.00%	\$16.75	\$36.27
NORTHERN LOWER PENNINSULA	24	2,173.00	\$10.72	\$16.11	50.00%	\$8.42	\$46.40
STATEWIDE	115	21,749.00	\$14.09	\$25.09	78.00%	\$4.00	\$74.54

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	GGLB		PRICE	OOLD I MOL	COL. 4	GGEDTTIGE	COLDITAGE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		1,281.00	\$11.32	\$21.01	86.00%	\$10.95	\$30.42
ESCANABA RIVER STATE FOREST	17	1,281.00	\$11.32	\$21.01	86.00%	\$10.95	\$30.42
Shingleton Management Unit	4	1,641.00	\$4.80	\$8.80	83.00%	\$4.75	\$15.75
Newberry Management Unit	6	131.00	\$4.60	\$7.62	66.00%	\$5.18	\$15.78
Sault Ste Marie (Naubinway Office)	1	6.00	\$5.50	\$19.95	263.00%	\$19.95	\$19.95
Sault Ste Marie (Drummond Island)							\$4.20_
LAKE SUPERIOR STATE FOREST	12	2,284.00	\$4.66	\$7.74	66.00%	\$4.20	\$19.95
UPPER PENINSULA	29	3,565.00	\$7.05	\$12.51	77.00%	\$4.20	\$30.42
Gaylord Management Unit	2	339.00	\$5.85	\$33.00	464.00%	\$16.00	\$36.29
Pigeon River Country Management Unit	1	114.00	\$6.10	\$8.59	41.00%	\$8.59	\$8.59
Atlanta Management Unit	4		\$5.11 _	<u>\$8.19</u>	60.00%		\$10.00
MACKINAW STATE FOREST	7	722.00	\$5.61	\$19.90	255.00%	\$8.00	\$36.29
NORTHERN LOWER PENNINSULA	7	722.00	\$5.61	\$19.90	255.00%	\$8.00	\$36.29
STATEWIDE	36	4,287.00	\$6.81	\$13.75	102.00%	\$4.20	\$36.29

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	94.00	\$9.42	\$10.35	10.00%	\$10.25	\$11.00
Crystal Falls Management Unit		84.00		\$25.00	160.00%	\$25.00	\$25.00
COPPER COUNTRY STATE FOREST	3	178.00	\$9.51	\$17.27	82.00%	\$10.25	\$25.00
Gwinn Management Unit	8	359.00	\$10.11	\$29.25	189.00%	\$9.40	\$36.00
Escanaba Management Unit	4	305.00		\$24.17	141.00%	\$14.05	\$35.10
ESCANABA RIVER STATE FOREST	12	664.00	\$10.07	\$26.91	167.00%	\$9.40	\$36.00
Shingleton Management Unit	7	768.00	\$10.74	\$25.93	141.00%	\$9.95	\$32.15
Newberry Management Unit	2	17.00	\$8.31	\$20.70	149.00%	\$10.00	\$25.16
Sault Ste Marie (Naubinway Office)	3	186.00	\$7.93	\$9.64	22.00%	\$8.30	\$10.05
Sault Ste Marie (Soo Office)	1	4.00	\$7.30	\$20.00	174.00%	\$20.00	\$20.00
Sault Ste Marie (Drummond Island)				<u>\$7.05</u>		\$7.05	\$7.05_
LAKE SUPERIOR STATE FOREST	15	1,061.00	\$9.90	\$21.44	117.00%	\$7.05	\$32.15
UPPER PENINSULA	30	1,903.00	\$9.92	\$22.96	131.00%	\$7.05	\$36.00
Gaylord Management Unit	5	291.00	\$9.32	\$13.87	49.00%	\$9.00	\$16.00
Atlanta Management Unit	6	398.00		\$14.11	40.00%	\$11.00	\$19.86
MACKINAW STATE FOREST	11	689.00	\$9.74	\$14.01	44.00%	\$9.00	\$19.86
Traverse City Management Unit	3			\$14.61	68.00%	\$9.57	\$28.13
PERE MARQUETTE STATE FOREST		96.00	\$8.70	\$14.61	68.00%	\$9.57	\$28.13
Roscommon Management Unit	1	35.00	\$9.30	\$22.49	142.00%	\$22.49	\$22.49
Grayling Management Unit	5	85.00	\$8.49	\$12.40	46.00%	\$8.55	\$20.00
Gladwin Management Unit	4			\$19.52	107.00%	\$17.14	\$80.51_
AUSABLE STATE FOREST	10	262.00	\$9.10	\$17.61	94.00%	\$8.55	\$80.51
NORTHERN LOWER PENNINSULA	24	1,047.00	\$9.49	\$14.96	58.00%	\$8.55	\$80.51
STATEWIDE	54	2,950.00	\$9.77	\$20.12	106.00%	\$7.05	\$80.51

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RED PINE (31)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	5	3,271.00	\$42.85	\$70.49	65.00%	\$48.60	\$75.41
COPPER COUNTRY STATE FOREST		3,271.00	\$42.85	\$70.49	65.00%	\$48.60	\$75.41
Gwinn Management Unit	7	5,420.00	\$43.07	\$73.79	71.00%	\$43.83	\$84.30
Escanaba Management Unit	13	5,645.00	\$36.62		108.00%	\$5.00	\$82.19
ESCANABA RIVER STATE FOREST	20	11,065.00	\$39.78	\$75.05	89.00%	\$5.00	\$84.30
Shingleton Management Unit	9	12,953.00	\$51.53	\$92.80	80.00%	\$41.35	\$99.28
Newberry Management Unit	13	16,356.00	\$52.01	\$92.36	78.00%	\$54.00	\$114.30
Sault Ste Marie (Naubinway Office)	3	5,605.00	<u>\$5</u> 0.91	<u>\$101.17</u>	99.00%	<u>\$72.44</u>	<u>\$115.89</u>
LAKE SUPERIOR STATE FOREST	25	34,914.00	\$51.66	\$93.94	82.00%	\$41.35	\$115.89
UPPER PENINSULA	50	49,250.00	\$48.40	\$88.14	82.00%	\$5.00	\$115.89
Gaylord Management Unit	17	9,179.00	\$34.33	\$62.73	83.00%	\$40.00	\$78.49
Pigeon River Country Management Unit	7	487.00	\$36.54	\$62.88	72.00%	\$40.00	\$71.66
Atlanta Management Unit					27.00%	\$38.07	
MACKINAW STATE FOREST	32	10,431.00	\$35.07	\$62.13	77.00%	\$38.07	\$78.49
Traverse City Management Unit	25	5,265.00	\$26.77	\$49.99	87.00%	\$26.00	\$70.00
Cadillac Management Unit		5,437.00	<u>\$36.96</u>	\$68.25	<u>85.00%</u>	<u>\$24.39</u>	<u>\$186.1</u> 7
PERE MARQUETTE STATE FOREST	43	10,702.00	\$31.95	\$59.26	85.00%	\$24.39	\$186.17
Roscommon Management Unit	14	4,212.00	\$37.01	\$66.58	80.00%	\$50.81	\$103.74
Grayling Management Unit	15	7,733.00	\$46.39	\$60.84	31.00%	\$36.55	\$140.99
Gladwin Management Unit	6	1,882.00	<u>\$41.47</u>	\$67.43	63.00%	<u>\$52</u> .99	\$83.43
AUSABLE STATE FOREST	35	13,827.00	\$42.86	\$63.49	48.00%	\$36.55	\$140.99
NORTHERN LOWER PENNINSULA	110	34,960.00	\$37.20	\$61.79	66.00%	\$24.39	\$186.17
STATEWIDE	160	84,210.00	\$43.75	\$77.20	76.00%	\$5.00	\$186.17

04/01/2020 to 12/31/2020

PULPWOOD in Cords (see general note 4)

STATEWIDE

SCOTCH PINE (38) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **ADVERTISED SOLD PRICE** FROM COL. 3 TO SOLD PRICE SOLD PRICE **PRICE** COL. 4 (1) (2) (4) (5) (3) (6) (7) Newberry Management Unit 429.00 \$24.55 2.00% \$23.16 \$28.00 2 \$24.98 \$28.00 LAKE SUPERIOR STATE FOREST 2 429.00 \$24.55 \$24.98 2.00% \$23.16 2 \$28.00 **UPPER PENINSULA** 429.00 \$24.55 \$24.98 2.00% \$23.16 Roscommon Management Unit 1 112.00 \$26.95 \$66.16 145.00% \$66.16 \$66.16 Grayling Management Unit 7.00 \$26.75 \$40.00 50.00% \$40.00 \$40.00 1 2 AUSABLE STATE FOREST 119.00 \$26.94 \$64.62 140.00% \$40.00 \$66.16 2 \$26.94 \$66.16 NORTHERN LOWER PENNINSULA 119.00 \$64.62 140.00% \$40.00

\$25.06

\$33.59

34.00%

548.00

4

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	4	2,257.00	\$2.56	<u>\$16.52</u>	545.00%	\$2.40	\$23.94
COPPER COUNTRY STATE FOREST	4	2,257.00	\$2.56	\$16.52	545.00%	\$2.40	\$23.94
Gwinn Management Unit	2	2,062.00	\$17.80	\$28.97	63.00%	\$21.25	\$34.00
Escanaba Management Unit		534.00		\$21.31	120.00%		\$33.62
ESCANABA RIVER STATE FOREST	13	2,596.00	\$16.13	\$27.40	70.00%	\$9.70	\$34.00
Shingleton Management Unit	5	170.00	\$4.46	\$5.86	31.00%	\$4.10	\$14.71
Newberry Management Unit	3	146.00	\$5.99	\$9.40	57.00%	\$2.90	\$13.18
LAKE SUPERIOR STATE FOREST	8	316.00	\$5.17	\$7.50	45.00%	\$2.90	\$14.71
UPPER PENINSULA	25	5,169.00	\$9.53	\$21.43	125.00%	\$2.40	\$34.00
Atlanta Management Unit	1	2.00	\$14.00	\$18.38	31.00%	\$18.38	\$18.38
MACKINAW STATE FOREST	1	2.00	\$14.00	\$18.38	31.00%	\$18.38	\$18.38
Cadillac Management Unit	1	9.00	\$11.90	\$12.47	5.00%	\$12.47	\$12.47
PERE MARQUETTE STATE FOREST	1	9.00	\$11.90	\$12.47	5.00%	\$12.47	\$12.47
NORTHERN LOWER PENNINSULA	2	11.00	\$12.28	\$13.54	10.00%	\$12.47	\$18.38
STATEWIDE	27	5,180.00	\$9.54	\$21.41	124.00%	\$2.40	\$34.00

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\$66.16

\$23.16

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	152.00	\$20.65	\$21.00	2.00%	\$21.00	\$21.00
COPPER COUNTRY STATE FOREST	1	152.00	\$20.65	\$21.00	2.00%	\$21.00	\$21.00
Gwinn Management Unit	7	1,558.00	\$19.58	\$29.11	49.00%	\$18.26	\$44.78
Escanaba Management Unit	<u> 16</u>	3,502.00			66.00%		\$46.63
ESCANABA RIVER STATE FOREST	23	5,060.00	\$19.34	\$31.04	60.00%	\$5.00	\$46.63
Shingleton Management Unit	12	4,898.00	\$16.38	\$32.34	97.00%	\$14.05	\$34.95
Newberry Management Unit	16	8,150.00	\$14.15	\$29.08	106.00%	\$12.10	\$42.27
Sault Ste Marie (Naubinway Office)	4	105.00			22.00%	\$12.08_	\$22.01
LAKE SUPERIOR STATE FOREST	32	13,153.00	\$14.97	\$30.19	102.00%	\$12.08	\$42.27
UPPER PENINSULA	56	18,365.00	\$16.22	\$30.35	87.00%	\$5.00	\$46.63
Gaylord Management Unit	8	1,055.00	\$16.16	\$22.92	42.00%	\$16.00	\$32.55
Pigeon River Country Management Unit	5	450.00	\$15.75	\$35.26	124.00%	\$20.74	\$58.33
Atlanta Management Unit		309.00_		\$27.16	23.00%	<u> </u>	\$61.10
MACKINAW STATE FOREST	21	1,814.00	\$17.07	\$26.70	56.00%	\$16.00	\$61.10
Traverse City Management Unit	27	5,073.00	\$8.79	\$20.04	128.00%	\$8.54	\$30.61
Cadillac Management Unit		4,069.00	<u>\$10.76</u>	\$18.74	74.00%	\$6.25	\$44.14
PERE MARQUETTE STATE FOREST	47	9,142.00	\$9.67	\$19.46	101.00%	\$6.25	\$44.14
Roscommon Management Unit	13	3,684.00	\$19.68	\$36.35	85.00%	\$19.90	\$92.35
Grayling Management Unit	13	1,232.00	\$19.51	\$30.22	55.00%	\$18.00	\$241.66
Gladwin Management Unit		1 <u>,482.00</u>		\$29.65	55.00%	\$20.66_	<u>\$107.89</u>
AUSABLE STATE FOREST	32	6,398.00	\$19.53	\$33.62	72.00%	\$18.00	\$241.66
NORTHERN LOWER PENNINSULA	100	17,354.00	\$14.08	\$25.44	81.00%	\$6.25	\$241.66
STATEWIDE	156	35,719.00	\$15.18	\$27.96	84.00%	\$5.00	\$241.66